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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

42nd Year. WEDNESDAY, FEBRUARY 2, 1910 Vol. LX., No. 1.



An Old Crown of Abyssinia.

ALVIN SILVER

The Flanders Pattern

STERLING SILVER 925/1000 FINE



This is a comparatively new pattern, it has been on the market only a short time, but has become one of our most popular patterns, it is suitable for all occasions, always appropriate and in good taste. Sufficiently ornate to relieve the severity of plainness and a pattern one does not tire of. It is of generous weight but moderate in price, it is made in the full line of fancy pieces, ounce goods and cutlery with either French Gray or Bright Finish.

Write us for prices and further particulars.

ALVIN MFG. CO.

Silversmiths

New York



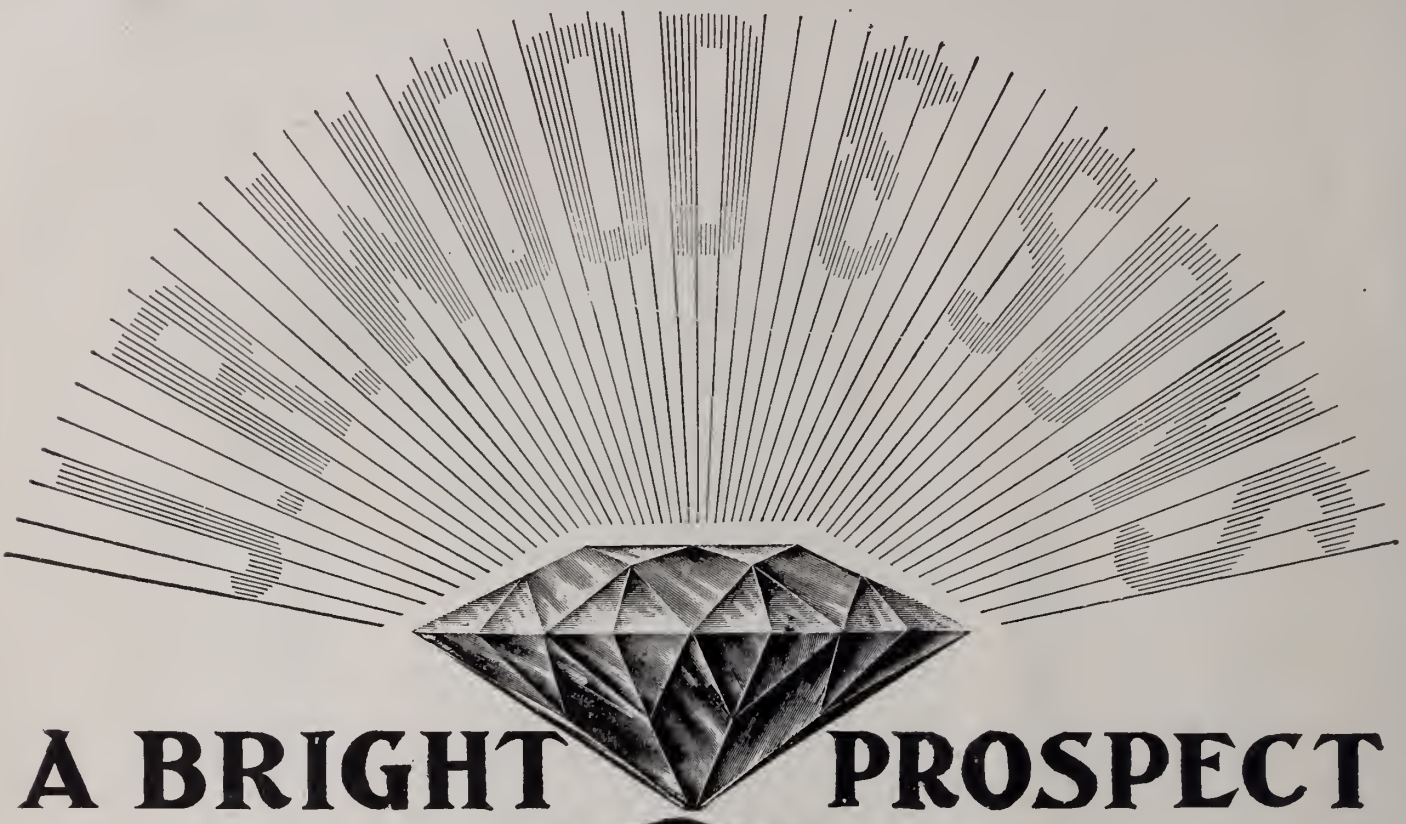
No other Watch Case that we, or anybody else, ever made has reached the popularity that FAHYS PERMANENT CASE has attained.

Our 12-Size Thin Model is most appropriate for Evening Dress.



JOSEPH FAHYS & CO.

BOSTON NEW YORK CHICAGO SAN FRANCISCO



A BRIGHT PROSPECT



A bright prospect is before the retail jeweler who buys his diamonds of us, because then he has his diamonds at the lowest possible prices. He is also sure the stones are exactly as represented.

Consequently no competitor can sell equal goods for less, so his chances of selling are greatly increased.

J. R. WOOD & SONS

Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

170 Broadway, Corner of 2 Maiden Lane NEW YORK



We Respectfully Suggest You

"GET IN THE GAME"

Good business revolves around this ring—a perfectly satisfied customer has the true "ring" about him—he is a valuable asset.

Our rings are the standard for quality and workmanship, yet they are sold at the lowest price possible.

J. R. WOOD & SONS

Wedding Ring Makers

170 Broadway, Corner of 2 Maiden Lane **NEW YORK**

CHICAGO, ILL.
Heyworth Bldg.

NEW YORK
20 John St.

SEATTLE, WASH.
Arcade Bldg.

"What Ye Sow Shall Ye Also Reap"



is a truism spoken over 1900 years ago. We haven't been in business quite that long, but 35 years of them have been agriculturally employed in making "The Desert Blossom as the Rose," and during this period of **Sowing Activity** we have never changed the Seed.

The Sower enables you to draw your moral conclusions, but your commercial instincts are served best in explaining that sowing seeds of **Money's Worth, Top-Notch Prices, Accurate Valuations** and **Quickest Returns** in the field of Old Gold, Silver, etc., brings yearly its harvest from the furrows of **Wide-Awake Jewelers.** Such a policy reverses the ordinary methods adopted in the buying up of Old Gold, Silver, Filled Cases, Plated Jewelry, etc. These are the seeds we have been sowing for 35 years, and what we reap is a harvest of friends and their friends' friends.

We return shipment in same condition as received, at our expense, if our offer is not satisfactory.

START PLANTING NOW

Goldsmith Bros. Smelting and Refining Co.

20 John Street

New York City, N. Y.

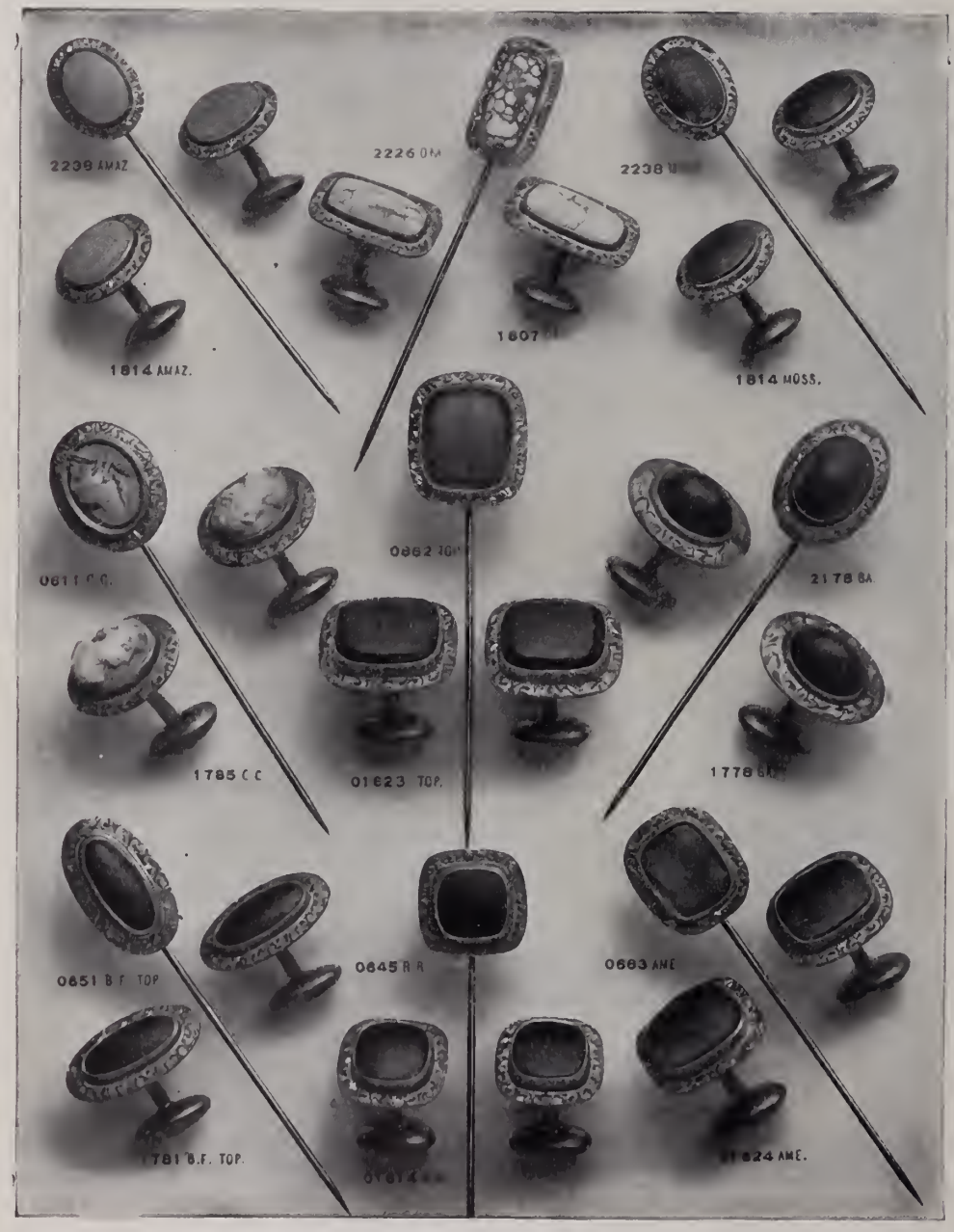


Never Too Late To Mend

WENDELL & COMPANY
Two Wonderful Shops
45-47-49 John St. - - NEW YORK
256-258-260 Madison St. CHICAGO

"Our Factory is Your Factory"

A 10-KARAT LINE THAT IS 10-KARAT



Where the Quality Counts

The quality of an article becomes a constant reminder of the store from which the article was purchased.

Quality will outlive the best advertisement, become the constant subject of conversation, the boast of an enthusiastic customer, and if it is the quality which goes with the reputation of The Keller Jewelry Mfg. Co. line of gold jewelry, it will fill you with the utmost satisfaction.

Our Large Assortment of

LINK BUTTONS
BROOCHES
SCARF PINS
LOCKETS
PENDANTS
BABY PINS
HANDY PINS
WAIST SETS
CROSSES
COMBS
FOBS
TIE CLASPS
NECK CHAINS
LORGNETTE CHAINS

WILL INTEREST YOU

LOOK FOR THIS

TRADE-MARK

Consult us concerning prices and designs

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Avenue, Newark, N. J.

64 Nassau Street, New York

"Our Factory is Your Factory"

A 10-KARAT LINE THAT IS 10-KARAT

A Line of 10-Karat Gold Jewelry

which is bound to distinguish you from other jewelers of your town—which gives character to your store, fills your clerks with a keen desire to push its sale and serves to gratify the caprice of your customers.

And all this at prices that have no equal, considering the character and quality of the

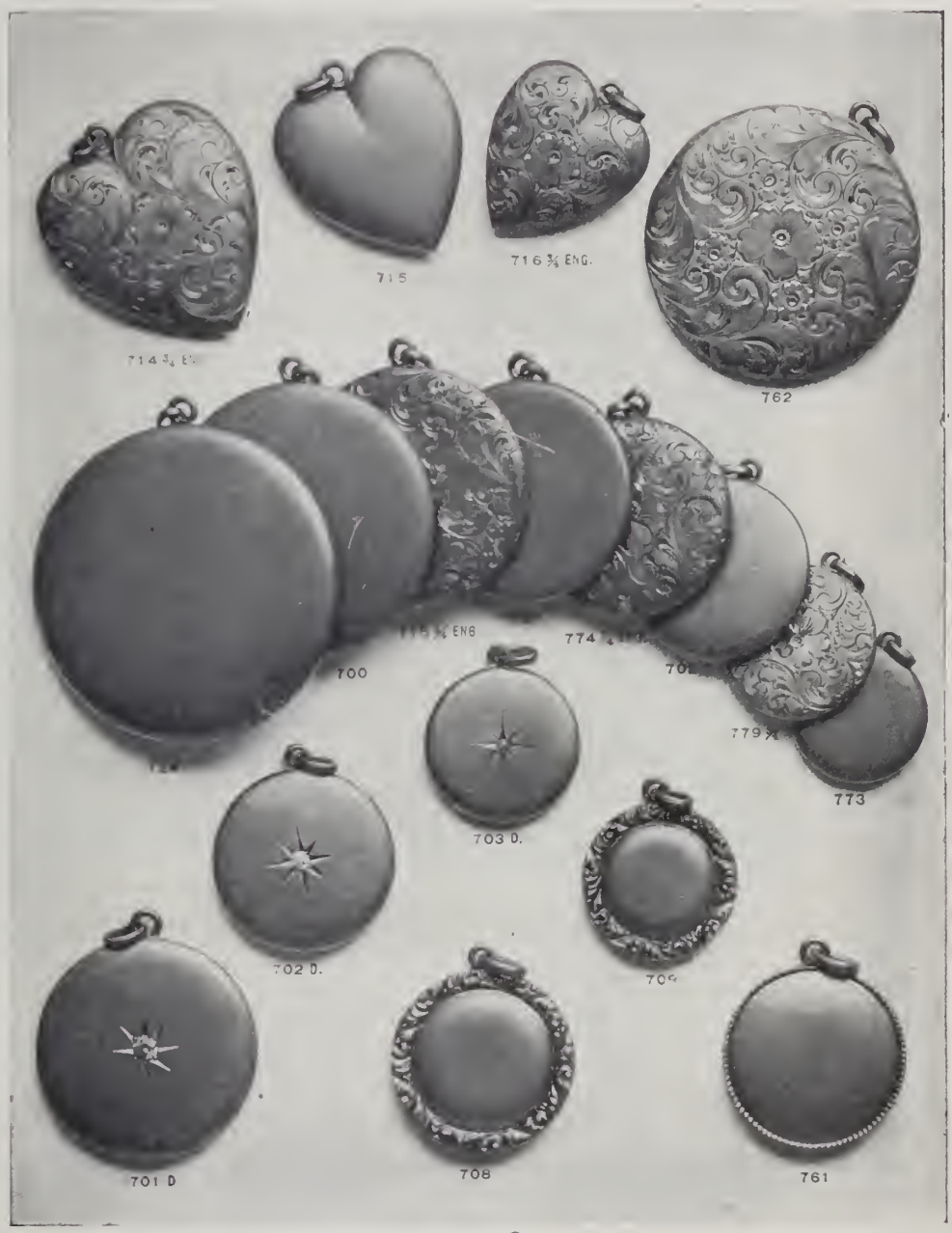
LINK BUTTONS
BROOCHES
SCARF PINS
LOCKETS
PENDANTS
BABY PINS
HANDY PINS
WAIST SETS
CROSSES
COMBS
FOBS
TIE CLASPS
NECK CHAINS
LORGNETTE CHAINS

and other articles, which we offer for your selection.

LOOK FOR THIS



TRADE-MARK



Manufactured by Men who are Thoroughly Competent and Designed by Artists who Really do CREATE

The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

Factory: 251 N. J. R. R. Ave., Newark, N. J.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

POINTER No. 119

The Sensation of the Age

WE DO NOT IMITATE—WE ORIGINATE

Here's a System Which NEVER Fails to Bring Large Returns

A Catalog compiled by us will prove an invaluable asset in your business.

We are the sole originators of our exclusive Catalog plan for the Retail Jeweler.

We employ only the highest priced men who know how to build a Catalog or illustrated Circular that will sell goods.

We are not new at it—this is our twenty-fifth year.



STORE OF CADY & OLMSTEAD JEWELRY CO., KANSAS CITY, MO.

KANSAS CITY, Mo., Jan. 17, 1910.

(Copy of original letter.)

The Arnstine Bros. Company, Cleveland, Ohio:

Gentlemen—In reply to your letter of December 31, asking our opinion of the Catalog issued by you, take pleasure in saying that this is the "Sixth Annual Catalog" gotten up by you, and we believe an improvement over all others. Our mail order business is improving each year and we attribute much of this increase to your valued catalog. The goods are nicely illustrated, printing good and the cover beautiful. It is a business getter.

Yours truly, CADY & OLMSTEAD JEWELRY CO.,
Per E. A. Hosier, Treasurer.

The above is only one of many letters we are receiving every day.

It is the best evidence we can furnish that your business will be benefited by adopting our system.

We are rendering this service to others—why not let us help you in your struggle for supremacy?

Samples furnished upon request

We deal only with the legitimate jeweler and as a rule sell only one in a city.

The Arnstine Bros. Company

Specialists in Exclusive Catalogs for Retail Jewelers

CLEVELAND, OHIO

Diamonds
Pearls
Emeralds
Sapphires
Black Opals Rubies, etc.

L. TANNENBAUM & COMPANY

IMPORTERS AND CUTTERS OF PRECIOUS STONES

15, 17, 19 MAIDEN LANE, NEW YORK

LONDON—PARIS

BLACK OPALS

We desire to inform our patrons that we can cut these beautiful gems to order in all the various sizes and shapes, and as we have a very large amount of this material on hand we are enabled to fill all orders promptly, no matter how large they may be.

GARNETS—AMETHYSTS—TOPAZ

Will rank among the stones most in demand for the coming year. We have supplied ourselves with an unlimited quantity of the same, in all sizes and shapes.

HIMALAYA PRODUCTS

We wish particularly to draw attention to our TOURMALINE, TURQUOISE, TURQUOISE MATRIX, CHRYSOPRASE. The shipments lately received from our mines have proven to be far beyond even our own expectations, and we are able to place same on the market at a very low figure. They will certainly bear the closest inspection as to quality and color, as they are indeed way above the average, and we will cut same in all sizes and shapes.

HIMALAYA MINING COMPANY

15, 17, 19 Maiden Lane, NEW YORK

London Paris Oberstein Boston Providence

Running the Rapids of Life



A GOOD PILOT

The Wadsworth 25-Year "PILOT" Case

BIG JOHN was a good Pilot. In a comparatively small boat he conducted parties safely through the foaming torrent of the famous Lachine Rapids. Like his boat, he had strength and endurance. However rough the trip, he always weathered it. In this he was like the

WADSWORTH 25-YEAR "PILOT"

This case is built for a twenty-five year trip down the river of Time. Sometimes things go quietly; sometimes the pace is swift and strenuous. The case is not always handled with gloves or kept in chamois. But it weathers the trip safe and sound, like a good Pilot. Recommend it.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really **AHEAD OF THE TIMES** have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane

Mr. Retailer:

"WAR IS HELL"

—General Sherman

If LABOR and CAPITAL clash, that war will probably be settled on

SOLIDARITY Principles

These principles are:

A Wise Distribution of Burden
A Just Division of Benefits

THE SOLIDARITY WATCH CASE CO. is founded on these principles, and for A QUARTER OF A CENTURY has withstood every opposing force.

Its Officers, Board of Directors, Department Heads, and most of the skilled mechanics are *stockholders* in the Corporation.

They control and operate the Company, and the supremacy of their product to-day is largely due to

SOLIDARITY Principles

Earnest in their Effort **Honest in their Purpose**

Fearlessly they proclaim:

"The Case That Courts Comparison"

SOLD THROUGH THE WATCH JOBBERS ONLY

SOLIDARITY WATCH CASE CO.

(Established a Quarter of a Century)

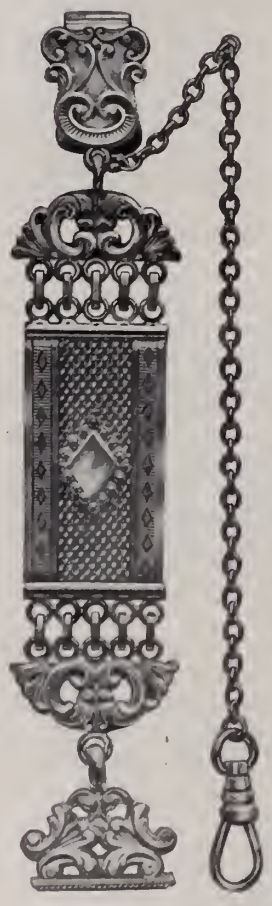
54 Maiden Lane, NEW YORK

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

THE

"Smart" Fob Chain Line

Originality in design; Superiority in finish; Right in price



¶ The wholesale jewelry trade of the United States have stamped their approval of our Fob Chain Line by the liberality of their orders this season.

¶ Insist, Mr. Retailer, when ordering Fob Chains from your jobber that same are mounted on a tissue bearing the following Trade Mark

TRADE F.B. MARK

¶ Every Fob Chain, or any chain of our manufacture, is guaranteed to give entire satisfaction to the wearer.

¶ There are **59** years of jewelry making back of this guarantee.



THE H. F. BARROWS CO.

NORTH ATTLEBORO, MASSACHUSETTS

NEW YORK SALESROOM
15-17-19 MAIDEN LANE

The Japanese Cultured Pearl



The Japanese Cultured Pearl

Of the many wonders of the Orient, there is none more fascinating than the Japanese Cultured Pearls.

Imagine the Pearl-Oyster bearing its precious product at the command of man; yielding a gem, which in the beauty of color, in the charm of its soft, tender irridescent luster; harmony of shape and form, rivals with the finest specimens of the Oriental pearl.

It is the marvelous ingenuity of the Japanese that mastered the art of harnessing the Oriental Pearl Bearing Oyster, thus making the supply of this most admired of all gems not a matter of mere chance, but of the preconceived action of the pearl cultivator.

In other words, we make the Pearl-Oyster work for us, producing this exquisite gem in a manner that renders the possession of the finest specimens a possibility, not only for the wealthy, but also for the pearl lover of even the most modest means.

Hence — its unequaled popularity.

Hence — its unqualified demand.

L. HELLER & SON

68 Nassau Street, New York

Offies at
PARIS, 39 Rue de Chateaudun
IDAR, 14 Hauptstrasse
PROVIDENCE, R. I., 212 Union Street

Plates and Printing by
PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

We manufacture badges for all occasions



We manufacture badges for all occasions. These goods afford you, Mr Retail Jeweler, an excellent opportunity to increase your sales with but little effort. The work is done largely after the regular business hours, when your time is not as valuable. This year there will be an unusual number of Conventions and Conclaves. Why not secure the local order for exchange badges or other souvenirs?

In working up this class of business we can help you. Write us the details as to the quantity and quality of badges wanted, and for what occasion they are intended, and we will send you sketches and samples, and give you the benefit of our experience in the field.

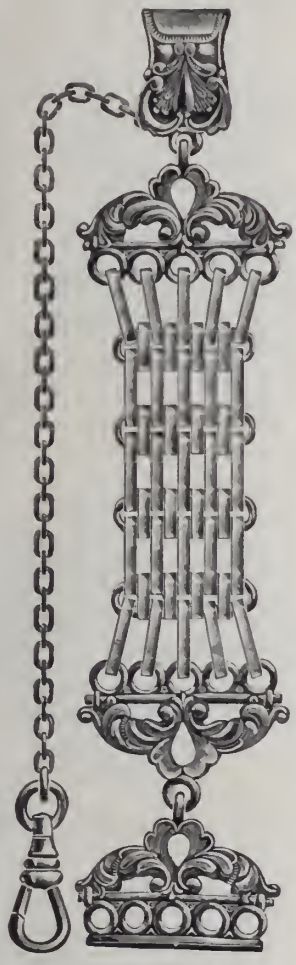
THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE: No. 17 Maiden Lane
CHICAGO OFFICE: No. 103 State Street.

Plates and Printing by
PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan



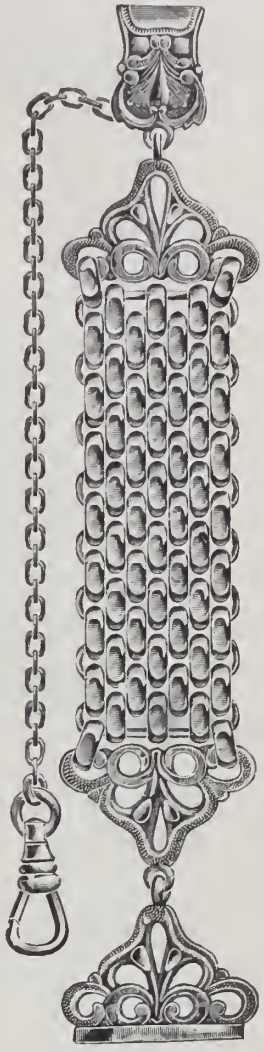
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

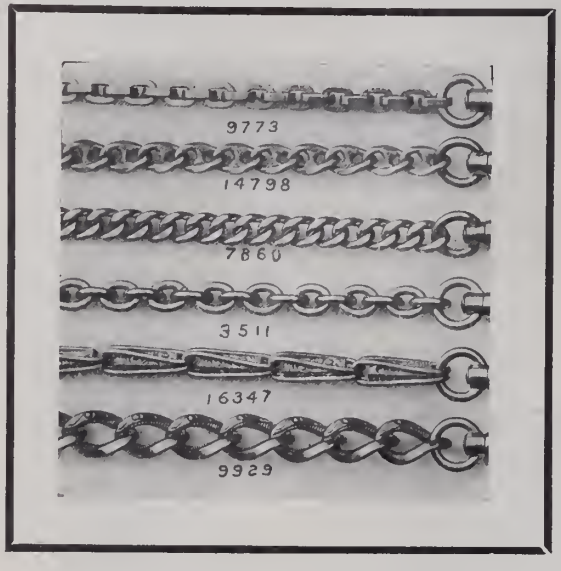
ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

SIMMONS CHAINS

—Vest and Lorgnette



The trade at large is pretty fully informed regarding Simmons Chains—their quality and dependableness, their salableness and satisfactory wear.

There is one point, however, which should be emphasized strongly — the immense variety of styles and designs.

Simmons Chains are made in every sort of link and pattern needed to satisfy all tastes and requirements—an obvious advantage, enabling the jeweler to select from a *single line* an assortment of patterns certain to suit all classes of chain buyers.

Another point to remember in connection with Simmons Chains, is, they are carried by leading jobbers throughout the country and thus may be readily and quickly obtained by jewelers everywhere.



R. F. SIMMONS COMPANY

Main Office and Works, ATTLEBORO, MASS.

NEW YORK SALESROOMS
9-13 MAIDEN LANE

CHICAGO SALESROOMS
HEYWORTH BUILDING



No. 89 — Teakettle; Brass, Copper, Silver-plate, and Nickel-plate



No. 1187 — Chafing-Dish; Copper, Nickel-plate, and Silver-plate



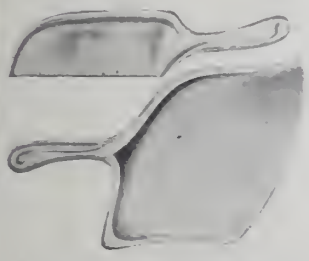
No. 642 1807 — Coffee-Machine Set; Copper, Silver-plate, and Nickel-plate



No. 160 — Round Tray; Copper, Silver-plate, and Nickel-plate



No. 1887 — Coffee-Machine; Copper, Nickel-plate, and Silver-plate



No. 917—Crumb Tray and Scraper; Old Brass, Copper, Silver-plate, and Nickel-plate



No. 963 — Coaster; Brass, Copper, Silver-plate, and Nickel-plate



No. 2100 — Dinner Chimes; Old Brass

STERNAUWARE

is an extensive line, offering a wide latitude for choice of high-grade articles.

When one wants to get a Teakettle, Chafing-Dish or kindred article that will give the best possible service as well as be distinctive in workmanship and style,

STERNAUWARE

will facilitate the selection.

It is to your interest to send for a copy of our latest 208-pp. Catalogue. You'll find it valuable for reference.

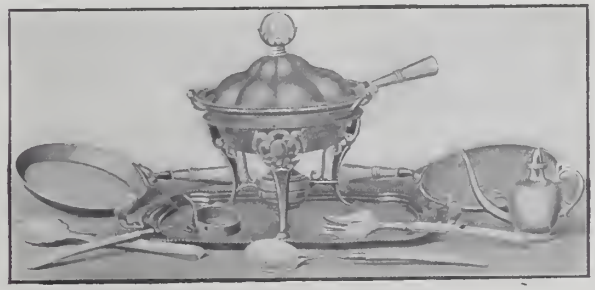
S. STERNAU & CO.

Makers of STERNAUWARE Comprising

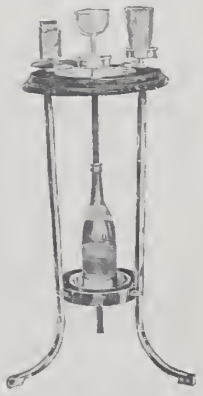
Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office



No. 639 1109 — Chafing-Dish Set, trimmed with Genuine Ivory; Nickel-plate, and Silver-plate



No. 3027 — Smoking Stand; Old Brass and Polished Copper

NEW YORK
9 Maiden Lane

BATES & BACON

CHICAGO
103 State St.

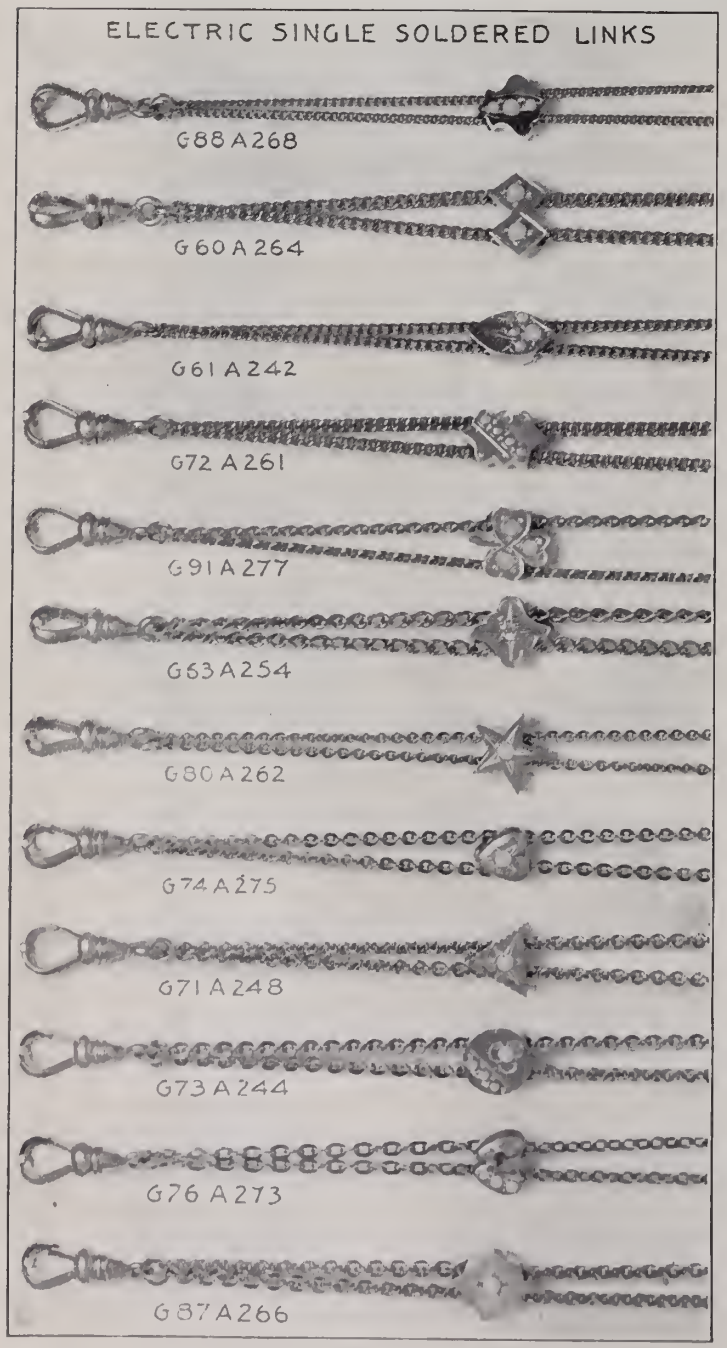
ATTLEBORO, MASS.

Makers of High-Grade Gold-Filled Chains, Lockets and Bracelets

NECKS and GUARDS are made Electric, Single Soldered Links, and guaranteed. Chains soldered by new method will not kink

Our New Line of Guards 48 Inches Long. Solid Gold Slides

The Matinee Guard for the New Princess Dress. Made in All Styles of Links. Guard 60 Inches Long





MESSRS. RETAILERS—

Insist on your Jobber showing you goods marked with the Heart and block letter "S." These goods have nineteen years' experience back of them. You, no doubt, have become familiar with them through our advertising in this medium.

We have decided that they will become better identified to you by the use of our **TRADE MARK,** but insist on the Jobber supplying you with goods bearing this mark, you will then have the Manufacturer as well as the Jobber back of you.



TRADE MARK

On several pages of this issue you will find illustrations of a few of the four thousand articles that we manufacture. If your Jobber does not carry our line and you wish our goods, write us and we will give you the name of one that does. We cannot sell you direct, as we sell the Jobbing trade only.

E. L. SPENCER COMPANY

95 Chestnut Street :: :: PROVIDENCE, R. I.

NEW YORK OFFICE: 15-17-19 Maiden Lane—Samples Only

See Pages 25-29-32-36-136-142

JEWELRY OF DISTINCTION

We Guarantee the SALE of Our Goods

We are of the opinion that our goods will sell.

We are of the opinion that they will not stick in your show-case.

We are willing to back our opinion; therefore, we announce:

We will Gladly Exchange, for any Reason, at any Time within Six Months from Date of Purchase, any Goods Purchased of Us.

We make Brooches, Pendants, Handy, Collar, Bar, Veil and Scarf Pins in Fourteen Karat.

We sell direct to high-class retailers.

Our *Staples* are lower in price than other goods of equal quality.

Our *Different* goods justify our claim of Jewelry of Distinction.

Here is a Fair Offer. Give us a Chance.

The Harvey J. Flint Company

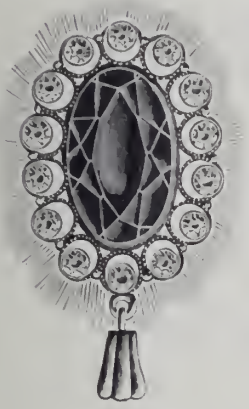
59 Page Street PROVIDENCE, R. I.



9431



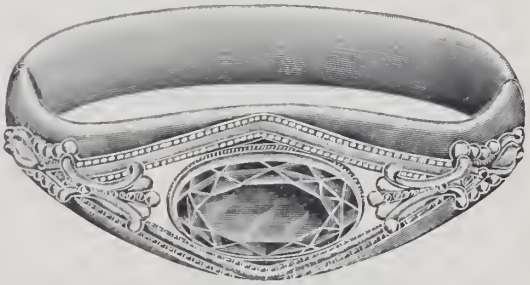
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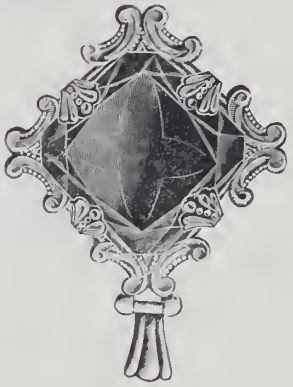


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Fontneau & Cook Co.

ATTLEBORO, MASS.



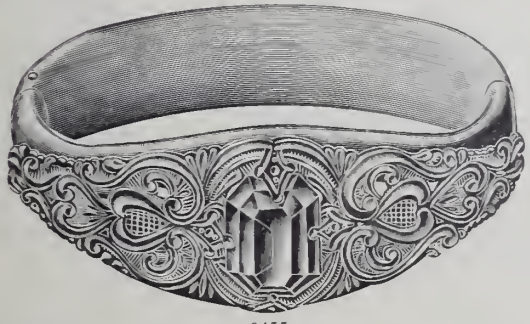
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CHICAGO:
1203 Heyworth Building

NEW YORK:
15 Maiden Lane

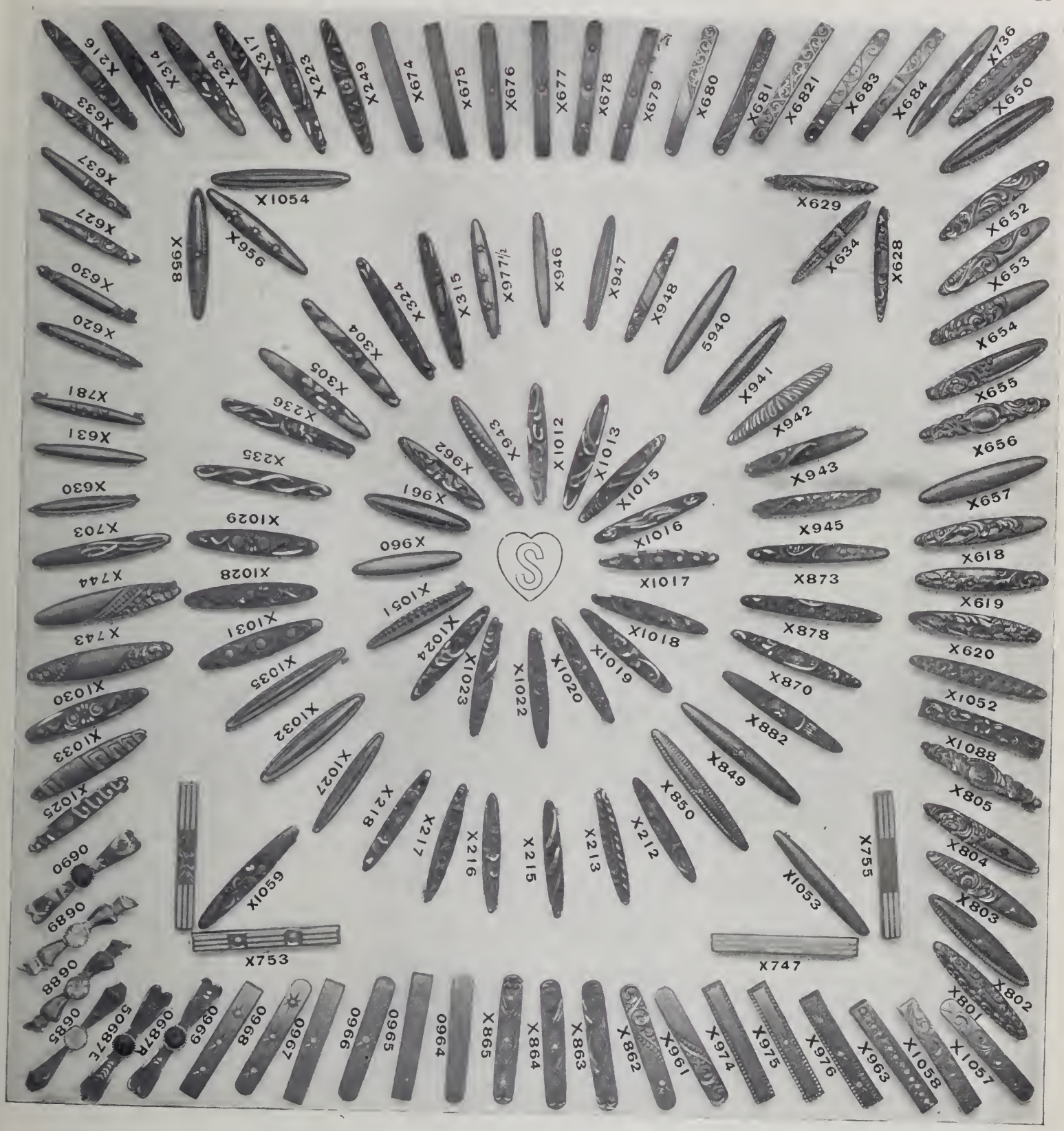
CLOISONNE ENAMEL



¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty



Just a few of our Many Designs of 10-Karat Gold Cuff or Handy Pins
For others, see Our Sample Line

E. L. SPENCER COMPANY MAKERS OF GOLD JEWELRY **For the Jobbing Trade Only**

Factory and Main Office: 95 Chestnut Street, Providence, R. I.

New York Office: 15-17-19 Maiden Lane—*Samples Only*

TRADE-MARK

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY

O&B

SEAMLESS GOLD-FILLED RINGS

EVERYTHING IN RINGS

K-E

We are now ready to talk Rings for spring if you want a line that is right buy the K-E

G 10

New designs always interest the up to date Jeweler that is why you should see the K-E line at once

G 52

SEND FOR SELECTION PACKAGE

EST.

G 30



1870

G 15

K-E RINGS ARE RINGS OF QUALITY

G 22

K-E RINGS NOT BETTER THAN THE BEST BUT BETTER THAN THE REST.

G 32

K-E

G 13

KING & EISELE

MAKERS OF
RINGS, SCARF PINS & LINKS
IMPORTERS OF DIAMONDS
JOBBERS IN
AMERICAN WATCHES
BUFFALO, N.Y.

K-E

E 51

B 40



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

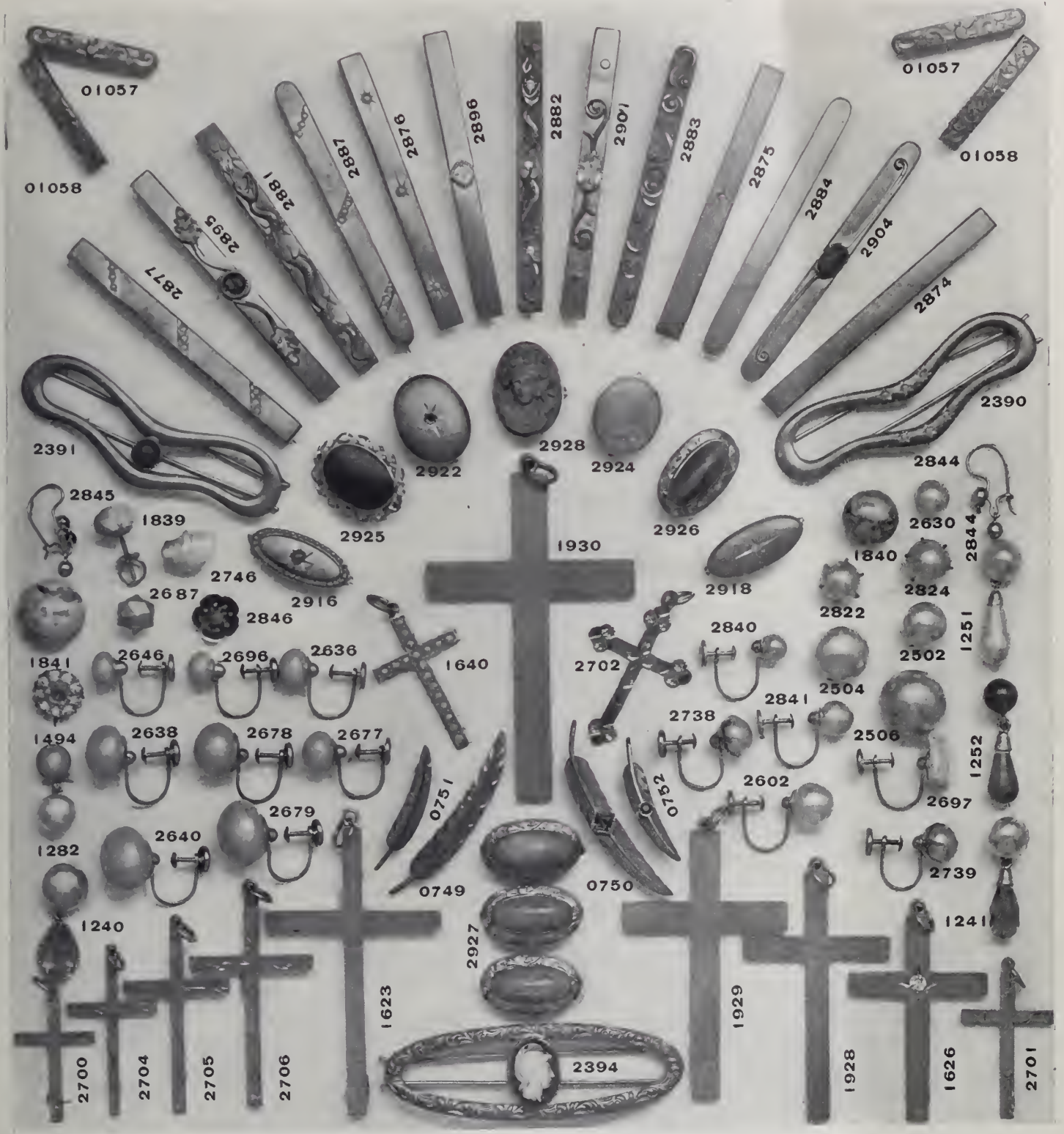
We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago



10-KARAT GOLD PINS, WAIST SETS, BARRETTES, EARRINGS AND CROSSES

COLLAR PINS

0749-0751 Rose
0750-0752 Rose, imitation doub. center
01057-01058 Old English, hand eng.

VEIL PINS

2874-2884 Roman
2875-2876-2877-2887-2895 Roman, imt. pearls
2881 Rose, green gold snake
2882 Rose, white stones
2883 Rose, chased design
2896-2901 Roman, imt. doublet center
2904 Roman, coral center

3-PIECE WAIST SETS

2916 Roman, real coral center
2918 Roman, imitation pearl center
2922 Roman, imitation doublet center
2924 Polished, amazonite center
2925 Old English, red sardonyx
2926 Old English, cat's-eye
2927 Old English, amazonite center
2928 Polished, imitation coral

BARRETTES

2390 Roman, imitation pearls
2391 Old English, real coral center
2394 Old Englisb, real stone cameo

EARRINGS

2844 (Swing) imitation turquoise
2845 (Swing) imitation ruby
1494 (Screw) imt. doub., white stone
1839-1840-1841 (Screw) real turquoise matrix
2502-2504-2506 (Screw) Oriental button pearl
2630 (Screw) Oriental button pearl
2687 (Screw) faceted pol. gold ball
2746 (Screw) baroque pearl
2822-2824 (Screw) pol. imt. but. pearl
2846 (Screw) Roman flower, imitation doublet center
1240 (Pierceless) imt. button pearl, imt. doublet pendant
1241 (Pierceless) imt. button pearl, real amethyst pendant
1251 (Pierceless) imt. button pearl, imt. pearl pendant
1252 (Pierceless), imt. coral button, coral pendant
1282 (Pierceless) imt. turquoise, button pearl pendant
2602 (Pierceless) round Oriental pearl
2636-2638-2640 (Pierceless) imt. button coral
2646 (Pierceless), imt. button pearl
2676-2677-2678-2679 (Pierceless) imt. button turquoise
2697 (Pierceless) baroque pearl
2738-2739 (Pierceless) imt. Oriental button pearl
2840-2841 (Pierceless) imt. round pearl

CROSSES

1623-1928-1929-1930 Plain Roman
1626 Roman, white stone
1640 Imitation pearl and turquoise
2700-2701-2702-2704-2705-2706 Polished or Roman, hand engraved

THESE GOODS SOLD ONLY THROUGH JOBBERS

For further information send direct to

E. L. Spencer Co.,

Makers of Solid Gold Jewelry

95 Chestnut Street, PROVIDENCE, R. I.

NEW YORK OFFICE, 15-17-19 MAIDEN LANE—*Samples Only*

TRADE-MARK

Manning-Bowman Coffee Percolator

PERFECTED "NEW CONSTRUCTION"

Starting with *cold water,* through its automatic circulating process, you will have perfect coffee, near the boiling point, in a few minutes. It also works equally well when starting with hot water. By this method the coffee is never boiled, but is distilled, which is *the secret* of making delicious coffee. The GLASS COVER is so constructed that it *will not break* while in use. This important feature is not possessed by percolators of any other make.

COFFEE GOODNESS IS IN THE MAKING

The choicest blends of coffee can be spoiled in the making and any coffee can be made a clear healthful beverage if prepared in the

MANNING-BOWMAN PERCOLATOR



No. 8293. SECTIONAL VIEW

WHAT WE CLAIM

Simplest in construction. Easiest to care for.

No complicated parts to clog or get out of order. Has no valves to foul and the pocket underneath the percolating tube is made large so that it can be easily cleaned.

The MANNING-BOWMAN Process not excelled by any known method for preparing coffee of the most delicious flavor.

COMPLETE 1910 LINE NOW READY

OVER ONE HUNDRED STYLES AND SIZES

CHAFING DISHES BAKING DISHES CASSEROLE DISHES TEA and COFFEE POTS

BATH ROOM FIXTURES PLANKED STEAK and FISH HOLDERS HOTEL WARE, ETC.

MANNING-BOWMAN & CO.

MERIDEN, CONNECTICUT

NEW YORK, 25 West Broadway CHICAGO, 158 State St. SAN FRANCISCO, 150 Post St.

KARNAK BRASS

A Modern Application of Ancient Egyptian Art



75 NEW DESIGNS

THAT WILL SELL NOW

KARNAK BRASS is not a Holiday line

but sells the year around

FREE ADVERTISING CUTS

FREE BOOKLETS

Write for complete price list and catalogue.

Full line on display at our New York Office, 409 Broadway; including Hand Hammered Copper and Brass Art Goods, Silver Plated Hollowware and Flatware, Gold Plated Novelties. Clocks and Jewels, Metalized Real Rose Hat Pins.



The Benedict M'f'g Co.

East Syracuse ~ N.Y.

KARNAK BRASS



LOTUS

THE SACRED LILY of Egypt--much used in the Decorative Art of the Ancients.

BENEDICT MFG. CO. East Syracuse, N. Y.

KARNAK BRASS



PAPYRUS

A SPECIES OF REED common in ancient Egypt--used as a writing material. Also in their decorative art.

BENEDICT MFG. CO. East Syracuse, N. Y.



10-Karat Gold Brooches

1890 Old English finish, real shell cameo
2307 Green gold, real stone cameo, white stone
2326 Green gold, real stone cameo, imitation pearl
1938 Polished, real shell cameo
1783 Polished, real shell cameo
1782 Old English, real shell cameo
1786 Polished, real shell cameo
1791 Old English, real pink shell cameo
1788 Polished, real pink shell cameo
75 Imitation pearl
2304 Roman, white stone imitation doublet
1781 Old English, real shell cameo
1784 Polished, real shell cameo
2344 Old English, imitation topaz center
1780 Old English, real shell cameo
59 Amazonite center, real half pearl and baroque pearl
54 Amazonite center, real half pearl and baroque pearl
62 Green gold, amethyst center, baroque pearls
1779 Polished, real shell cameo

10-Karat Gold Scarf Pins

Cameo and Stone Set

2816 Polished, real stone cameo
1415 Old English, real stone cameo
2810 Polished, real stone cameo
1416 Old English, real stone cameo
1406 Polished, imitation coral
2811 Polished, real stone cameo
1405 Polished, imitation coral
2813 Polished, real stone cameo
1417 Polished, real stone cameo
1402 Amazonite center, imitation rubies
2772 Polished, real shell cameo
2774 Polished, real shell cameo
1408 Old English, ruby center
2809 Polished, real stone cameo
1423 Polished, amazonite, real coral
2808 Old English, amazonite
1410 Old English, ruby center

THESE GOODS SOLD ONLY THROUGH JOBBERS

For further information send direct to

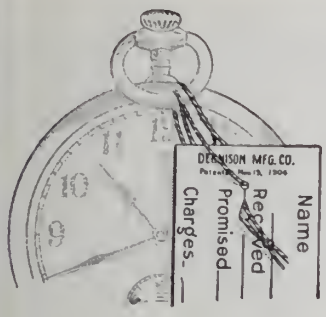
E. L. Spencer Co.,

Makers of Solid Gold Jewelry

95 Chestnut Street, PROVIDENCE, R. I.

NEW YORK OFFICE, 15-17-19 MAIDEN LANE—*Samples Only*

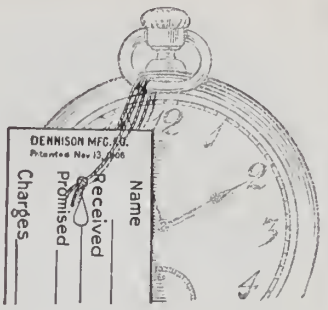
TRADE-MARK



TO ATTACH

Simply pass the knot through the larger portion of the slot, as shown in cut above,





then draw to the smaller hole, as shown in the cut.

Dennison's Watch Repair Tag

with patent slot, as illustrated, and printed with dealer's name. $2.00 per M.

The latest and most improved method of marking repair jobs.

Dennison's Watch Repair Tag

printed with dealer's name and with patent slot, as illustrated. $2.00 per M.

A time-saver, an easy dentifier and a neat advertisement.

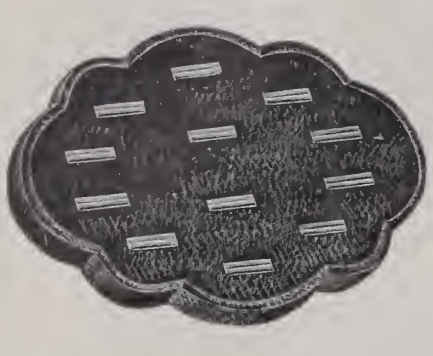
Note our new patent slot—big enough for the knotted string to slip through —and the smaller hole above — ***not*** big enough for the knot to escape. In these lie the secret of the newest, most complete and uniformly approved tag for marking watches to be repaired. On ordinary Repair Tags the string is too long (the tag becomes entangled with other tags on the board), the process of attaching is slow, and the tag is often cracked in the operation. Dennison's Tag is easily attached, the knot cannot pull through the hole and the tag hangs just as you want it. Also, the stock is strong and of good color, the printing perfect and string the best Sea Island.

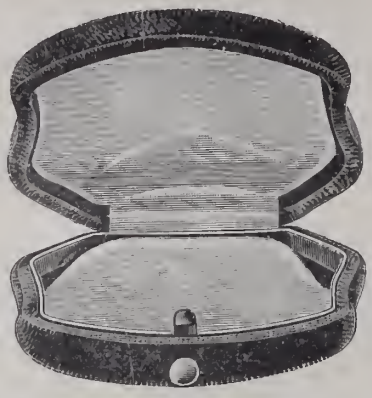
In 1844 the needs of the Jeweler suggested the founding of the Dennison business. Every year since then it has been the Dennison thought to perfect systems whereby the Jeweler would be benefited.

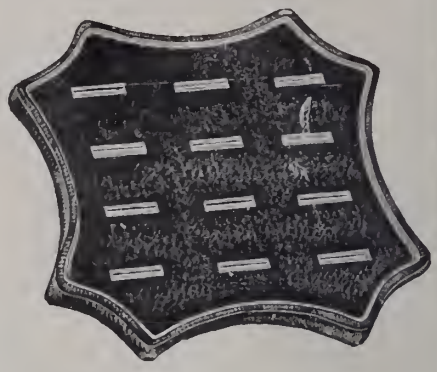
Dennison Manufacturing Company

The Tag Makers

BOSTON, 26 Franklin St.
NEW YORK, 15 John St. Uptown Store, 27th St. Bet. 5th Ave. and Broadway
PHILADELPHIA, 1007 Chestnut St.
CHICAGO, 25 Randolph St.
ST. LOUIS, 413 North 4th St.







HEADQUARTERS FOR

Jewelers' Boxes and Trays

NEW AND ORIGINAL DESIGNS
CONSTANTLY BEING MADE BY US





RING

We manufacture the finest and largest line of Velvet, Plush and Morocco Cases for jewelry and silverware of every description.

Trays for showcases and travelers' use.
Boxes for manicure and toilet sets.
Polished hardwood chests of all kinds.
Flannel rolls and bags for silverware.





Fancy Platforms and Blocks for Window Display

PAPER BOXES

Tags, cards, cotton, findings, etc.
We recover window platforms and trays.
Estimates and samples cheerfully furnished.

WOLFSHEIM & SACHS

OFFICE AND SALESROOM

35 MAIDEN LANE
(Loresch Building)

FACTORY, 10 Gold St., NEW YORK









Real Souvenir Spoons

461 Merry Xmas Spoon
430 The Madonna
439 The Girl of the West
431 Roping the Steer
451 The Broncho Buster
454 Golfing Girl
443 The College Girl

EACH MADE IN THREE SIZES:

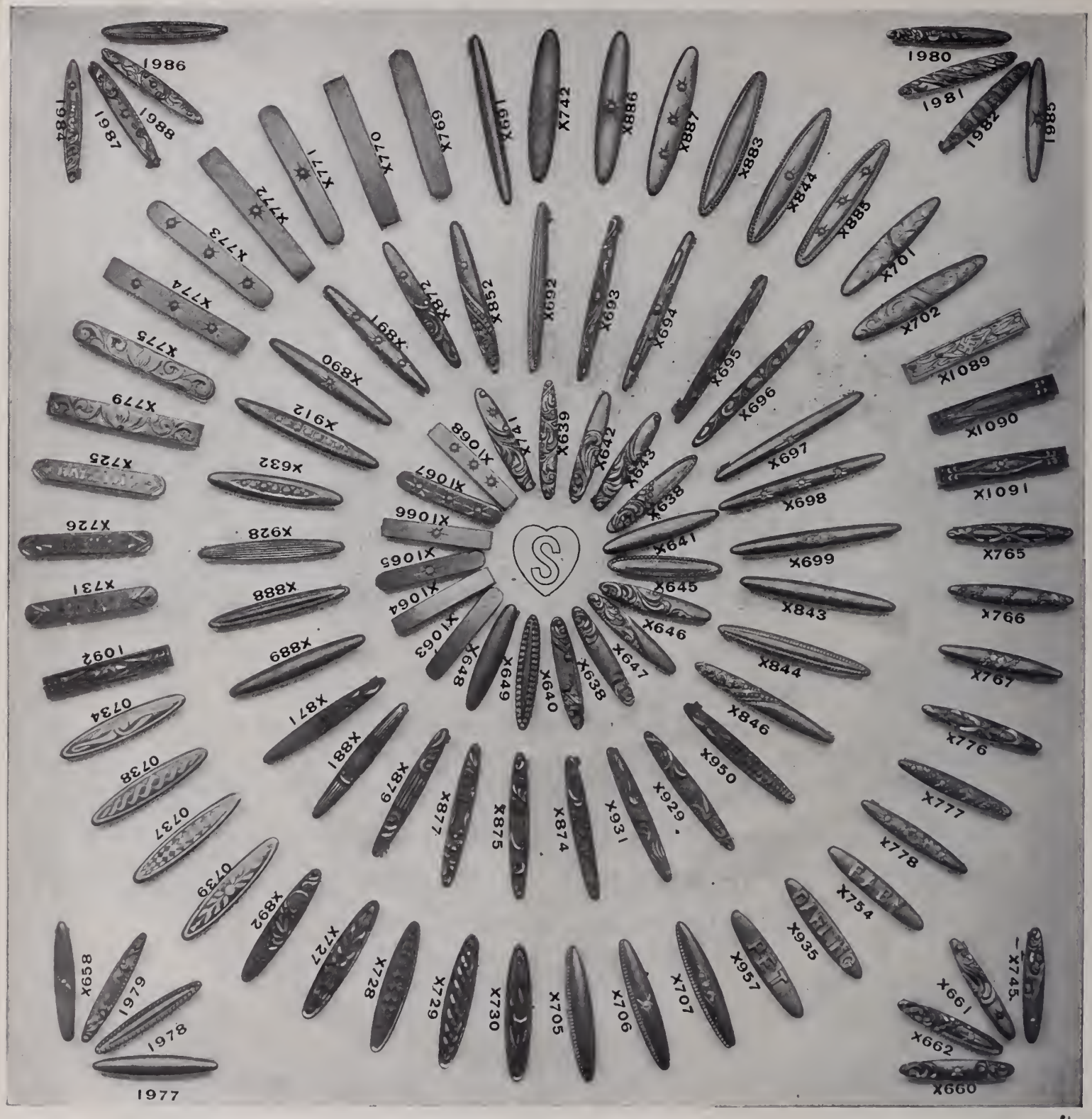
Regular Size Tea Spoon and Coffee Spoon

Small Size Tea Spoon

For Samples and Prices, address

JOS. MAYER & BROS., Makers

Seattle, U. S. A.



More of our 10-Karat Gold Cuff or Handy Pins. If we have not shown you enough designs, see our Full Sample Line

TRADE MARK

E. L. SPENCER COMPANY MAKERS OF GOLD JEWELRY **For the Jobbing Trade Only**

Factory and Main Office: 95 Chestnut Street, Providence, R. I.

New York Office: 15-17-19 Maiden Lane—*Samples Only*

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

"THE IMPERIAL"

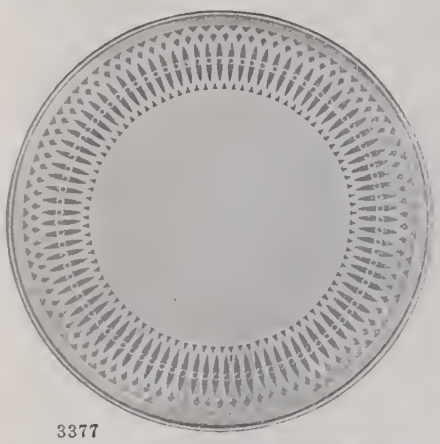


"THE IMPERIAL"

A new flatware pattern made in all weights. A complete line of fancy pieces. Price list on application.

DOMINICK & HAFF, Silversmiths

543-5-7 West 23d Street, New York



3377

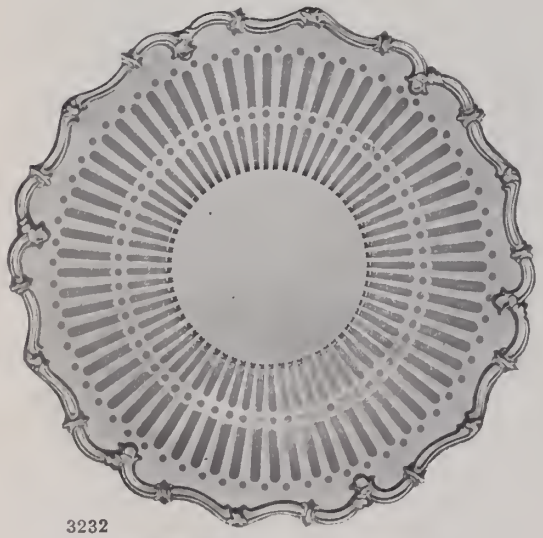
We Divide the Profits of Our New Selling Plan With You

Our new method of selling you direct by mail effects great economy—greater than you can appreciate unless you have had to pay the weekly expense accounts of a large corps of salesmen who add heavy railroad fares, hotel bills and extras to the price you must pay for the goods they sell. We have eliminated all these dead expenses by our new plan.

We are not making this radical departure to increase our profit on individual orders, but to make it possible for you to do a larger and more profitable business, which will ultimately benefit us as well as yourself. In short, our new Spring catalog shows "Woodside Standard" deposit and Sterling Silver at prices ranging from 15% to 20% less than the same quality of material and workmanship has heretofore commanded.



3224

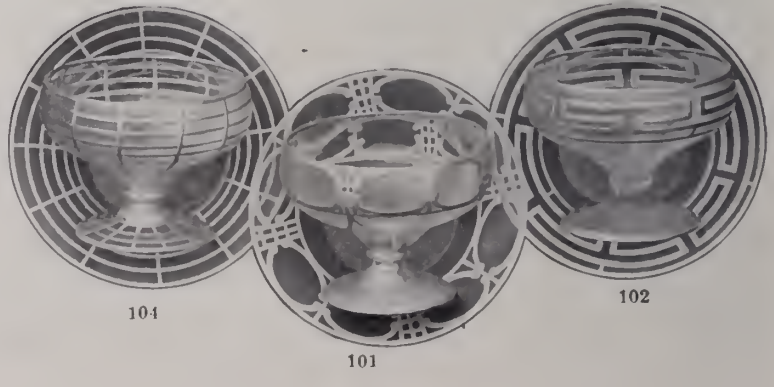


3232

CHOOSE More Goods for the Same Money
The Same Goods for Less Money



3168



104 101 102

An Innovation in Listing Silverware



200

is incorporated in this catalog, making it the most comprehensive booklet ever put in the hands of jewelers. We have placed the selection of goods from a catalog upon a substantial business basis. We state the exact weight of every individual piece of sterling silver catalogued, and the excellent illustrations show with photographic veracity the individuality of our designs and their artistic development by our expert artisans. This is our method of convincing you that our prices will stand the closest scrutiny and comparison.

The articles illustrated in this advertisement will give you some idea of the meaning of Woodside quality, the work of our designers and the comprehensiveness of our line. The sandwich trays and Nos. 3468 and 3469 are sterling. The balance of the designs shown are deposit ware. Write us to-day for particulars regarding this new and economical way of selling silverware and we will send you also a copy of the Spring catalog. It will prove the most practical piece of business literature you have ever received.



N.



375

Woodside Sterling Co.

170 Broadway NEW YORK



101 100G. 101



3469

New Sterling Pattern

"John Winthrop"

Our new flatware pattern, will be welcomed by all who appreciate the value of simplicity and dignity in Sterling Silver.

The illustrations suggest the grace and symmetry that mark the design and that are essential to a pattern of this kind.

We make a full line in substantial weights and are confident that it will prove very popular. The finish is bright.



TEA SPOON

(Illustrations Actual Size)

DINNER KNIFE

TABLE FORK

TRADE MARK
STERLING 925/1000 FINE

"John Winthrop"

The character of this colonial pattern assures its place in the household for more than one generation, just as the substantial qualities of John Winthrop, Governor of Massachusetts Bay Colony, were inherited by his son, John Winthrop, Governor of Connecticut.

The dealer will do well to emphasize the permanent value of the pattern.

WILCOX & EVERTSEN

(International Silver Co., Successor)

MERIDEN, CONN.

9-19 Maiden Lane, 218 Fifth Avenue, New York 195 State Street, Chicago

OUR FOUR QUEENS



Play the Game to Win! Our Four Queens Can't Be Beaten!

SEND FOR LARGE FREE CATALOGUE OF STAG BRAND SILVERWARE.

THE WILLIAMS BROS. MFG. CO.

Glastonbury, Conn.





Everything IN SILVER DEPOSIT

On glass and porcelain. Our Spring line comprises practically everything that can be desired in very artistic and good selling designs at prices that render it the most profitable silver deposit line the trade is offered.

We are showing some particularly effective new patterns in pieces especially adapted for Wedding Gifts and Favors.

STERLING SILVER NOVELTIES

In addition to deposit ware we carry a complete line of Sterling Silver Loving Cups, Jewel Cases, Coffee Sets, Napkin Rings and many other pieces.

TRADE D MARK

A selection of any class of goods desired will be sent on memorandum to reputable firms for inspection, on request.

Prices subject to usual trade discount.

No.	*Description.*	*Price.*
674	Crystal Glass Tumbler Coaster..	$18.00 Doz
Special	Crystal Glass Sherbet Cup....	30.00 Doz
948	Crystal Glass Whiskey Tumbler, Rye or Thistle design.....	18.00 Doz
27	Sterling Silver Drinking set, 3 cups and case.....	11.00 Set
391	Crystal Glass Listerine Bottle, Sterling stopper	24.00 Doz
1	Crystal or Green Squat Cologne with shield	14.40 Doz
	Plain, no shield.....	12.00 Doz
1	Crystal or Green Globe Cologne with shield.....	14.40 Doz
	Plain, no shield.....	12.00 Doz
975	Green Glass Smelling Salts Bottle filled	36.00 Doz
1255	Crystal Glass Decanter.....	15.00 Ea'h
1273	Crystal Optic Pitcher.....	16.00 Ea'h
1237	Crystal Glass Marmalade Jar....	7.00 Ea'h
948	Crystal Rye or Thistle High Ball Tumbler	36.00 Doz
1310	Crystal Rye or Thistle Whiskey Bottle	11.00 Ea'h
1099	Crystal Rye or Thistle Whiskey Decanter	24.00 Ea'h
1250	Crystal Cologne, in 5 sizes.	$2.50 to 9.00 Ea'h
106	Sterling Jewel Case and Pin Cushion, round or oval.....	36.00 Doz
14	Sterling Sugar Basket, blue glass lining	7.50 Ea'h
1331	Crystal Pitcher, spiral effect, in 3 sizes	$4.50 to 14.00 Ea'h
1285	Lenox China Coffee Set, 3 pieces, in blue, brown, white or ecru.	24.00 Set
500	Crystal Glass Cologne Bottle, in 6 sizes.....	$1.50 to 6.00 Ea'h
559s	Crystal Sugar, handles covered and bottom rim.....	3.50 Ea'h
	Without handles covered....	2.50 Ea'h
559c	Crystal Creamer, handles covered and bottom rim.....	2.50 Ea'h
	Without handles covered....	1.50 Ea'h
1096	Crystal or Green Glass Hat Pin Holder	36.00 Doz
1075	Crystal Cologne, in 4 sizes.	$4.00 to 10.00 Ea'h
1303	Crystal or Green Glass Flower Holder, plated mesh, 3 sizes.	Write for prices
1072	Crystal Green or Blue Glass Vases—6-in., $4.00; 8-in., $9.00; 10-in.	18.00 Ea'h
	In 12-in. green glass only..	24.00 Ea'h
982	French Plate Plateau, in all sizes, from 3½ to 14-in.—price of 8-in.	11.00 Ea'h

Depasse Mfg. Co.

Salesrooms: 41-43 Maiden Lane
Factory: 318-20 E. 23rd Street
NEW YORK

Pacific Coast Representative
ALBERT E. LEE, Shreve Bldg., San Francisco, Cal.

A QUARTET IN SILVER PLATE; AN EVIDENCE OF PERFECTION



THE FOUR LEADING PATTERNS IN

WM. ROGERS, ★

"Eagle Brand"

SILVER PLATED FLATWARE

PRICE LIST SENT UPON REQUEST



HARDWICK
FRENCH GRAY



GARRICK
FRENCH GRAY
OR BRIGHT



CEDRIC
FRENCH GRAY



BERWICK
FRENCH GRAY

MADE BY

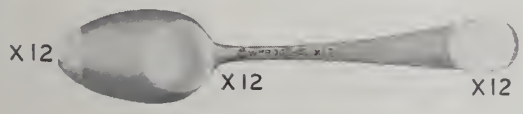
SIMPSON·HALL·MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR.

WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

This Old Reliable Brand is now made only in Two Grades of Plate: Sectional Plate (X12) and Triple Plate. The Sectional Plate selling at the former price of Standard or Extra Plate



THIS ILLUSTRATION SHOWS THE POINTS (X12) MOST EXPOSED TO WEAR AND WHERE EXTRA QUANTITY OF SILVER IS DEPOSITED BY THE PATENT PROCESS.

★ ROGERS & BRO. A1, XII

The trade will be interested to learn that since January 1st, 1910, we have had only two grades of plate on regular pieces:— Tea, Table, Dessert and Soup Spoons, Medium and Dessert Forks.

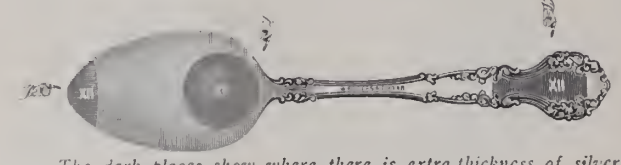
XII-(SECTIONAL)
AND
TRIPLE

The list prices of Sectional Plate goods are now the same as the former A1 (Extra Plate), and each article is stamped

★ ROGERS & BRO. A1, XII

To all Sectional Plate goods is added an **Extra Heavy Thickness of Silver** on points most exposed to wear: Backs of Handles, Tips and Backs of Bowls and Tines as shown in illustration.

"XII" (Sectional Plate)



"XII" (Sectional Plate)

The dark places show where there is extra thickness of silver.

This SECTIONAL PLATE process was patented by us in the year 1867 and has been in continuous use at our factory since that time.

An experience of sixty years assures the trade of the *durability of our goods.* Every article bearing our trade-mark is *absolutely guaranteed.* With ordinary care they will last a *lifetime.*

STAR (★) BRAND

goods are sold by all leading jobbers and by us direct.

Send for catalogue and advertising hints and suggestions.

ROGERS & BROTHER, Waterbury, Conn.

(INTERNATIONAL SILVER CO., Successor)

THE LINE THAT LEADS IN SILVER SALES



Business sense suggests, as the ideal stock for the present season and situation, moderately priced goods of standard make—such wares as suit the fancy and pocket of the greatest number of customers.

THE TRADE IDEAL IN QUICK-SELLING SILVERWARE
IS THE WELL KNOWN POOLE ELECTRO-PLATED WARE

which is recognized as the mainstay of the silverware department. The secret of slow sales in silverware is unwise selection. If you are dissatisfied or wish to increase your sales, secure at once a suitable selection from the POOLE LINE.

The new 1910 line comprises an endless array of artistic designs both in salable articles of every-day use and in ornamental pieces.

POOLE SILVER CO.
TAUNTON, MASSACHUSETTS

MANUFACTURERS OF FINEST QUALITY ELECTRO-PLATE



Our Latest Design

1847 STANDARD WORKS TRADE MARK "WORLD BRAND"

Silverware

"THE MARATHON"

STAPLE PIECES
Made in 14 oz.
Plate Only

FANCY PIECES
In Both 6 and
14 oz. Plate

BASE METAL
is of Highest Grade, Extra
Heavy 18% Nickel Silver

The BEST BASE
BEST PLATE
BEST FINISH

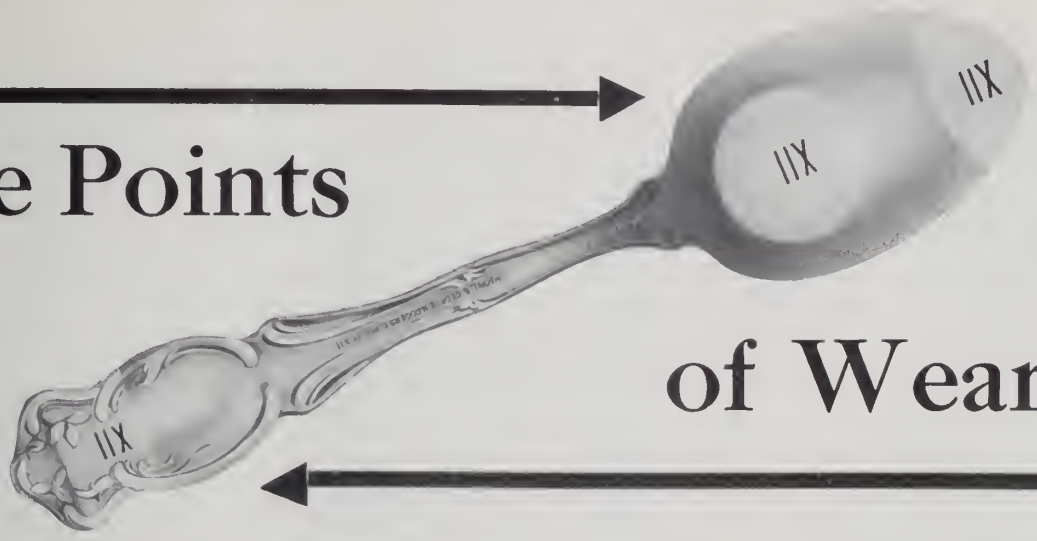
and the Best Plated Ware
Money Can Buy

THE AMERICAN SILVER CO.
BRISTOL, CONNECTICUT

SHOW ROOMS:

NEW YORK	CHICAGO	SAN FRANCISCO
Silversmiths' Building	Silversmiths' Building	Jewelers' Building

The Points of Wear



on Silver Plated Ware marked **SIMEON L. & GEORGE H. ROGERS COMPANY XII**, are reenforced with a triple deposit of pure silver that doubles the durability and greatly increases its value to the consumer. This means re-orders and makes it good business for you to handle our line of long-lived flatware.

The designs are fully as beautiful as Sterling and sell on sight. The name **SIMEON L. & GEORGE H. ROGERS COMPANY** in full is a guarantee of reliability and intrinsic worth unequaled by any other brand.

The satisfaction of selling your customers dependable goods is increased by easy sales and handsome profits.

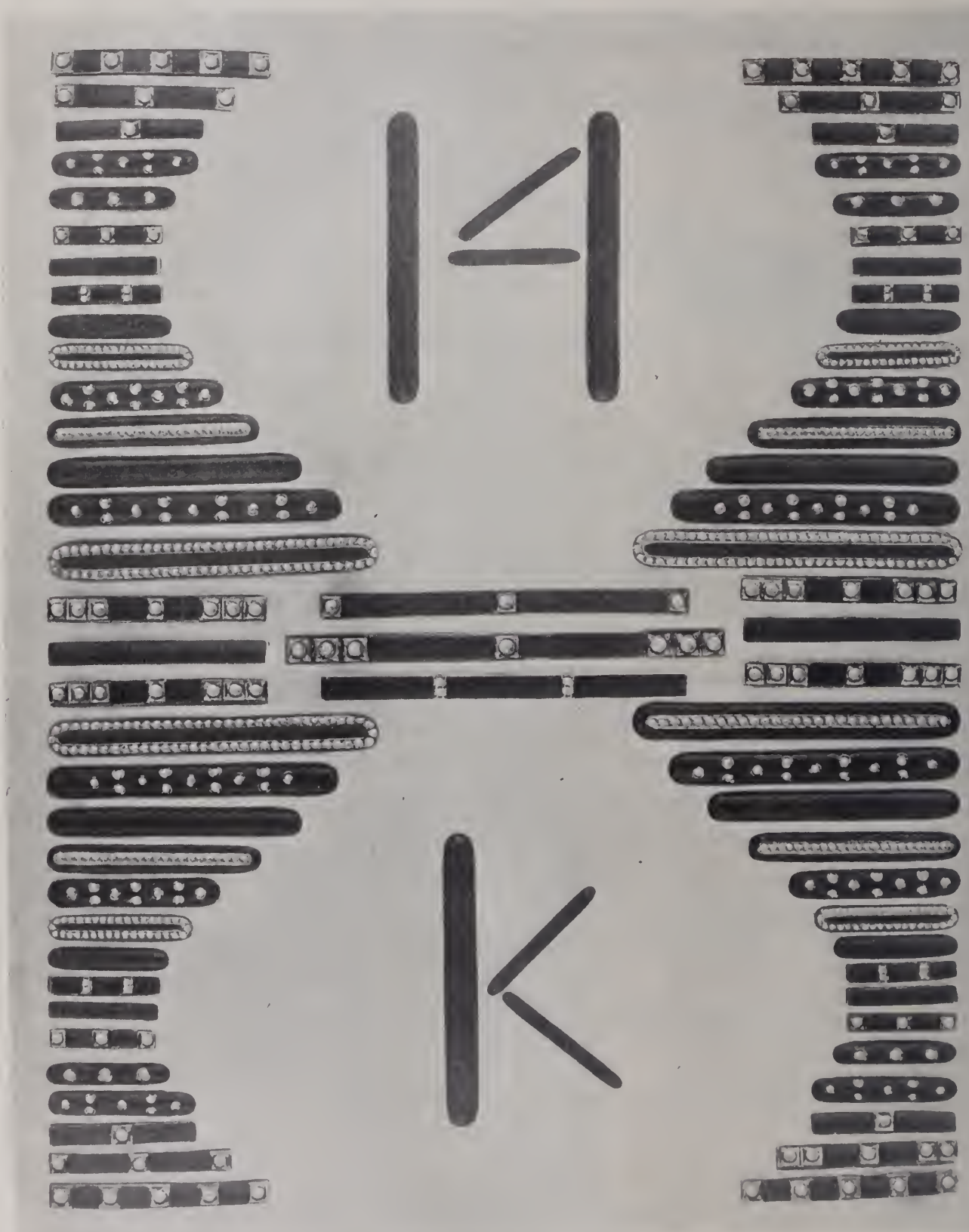
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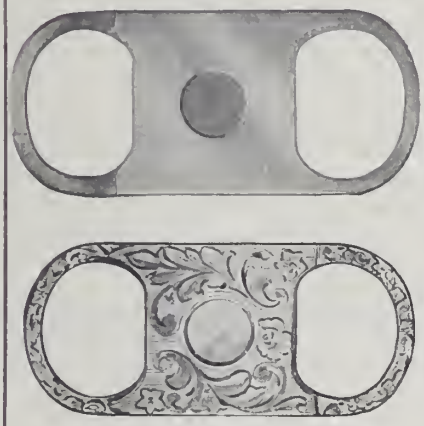
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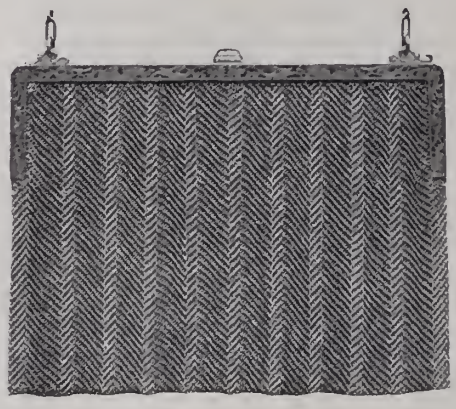
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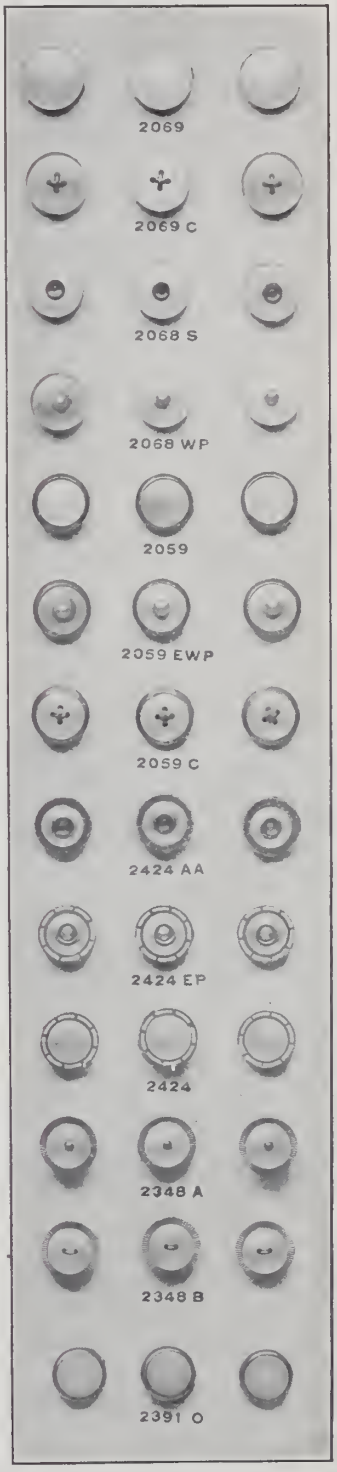
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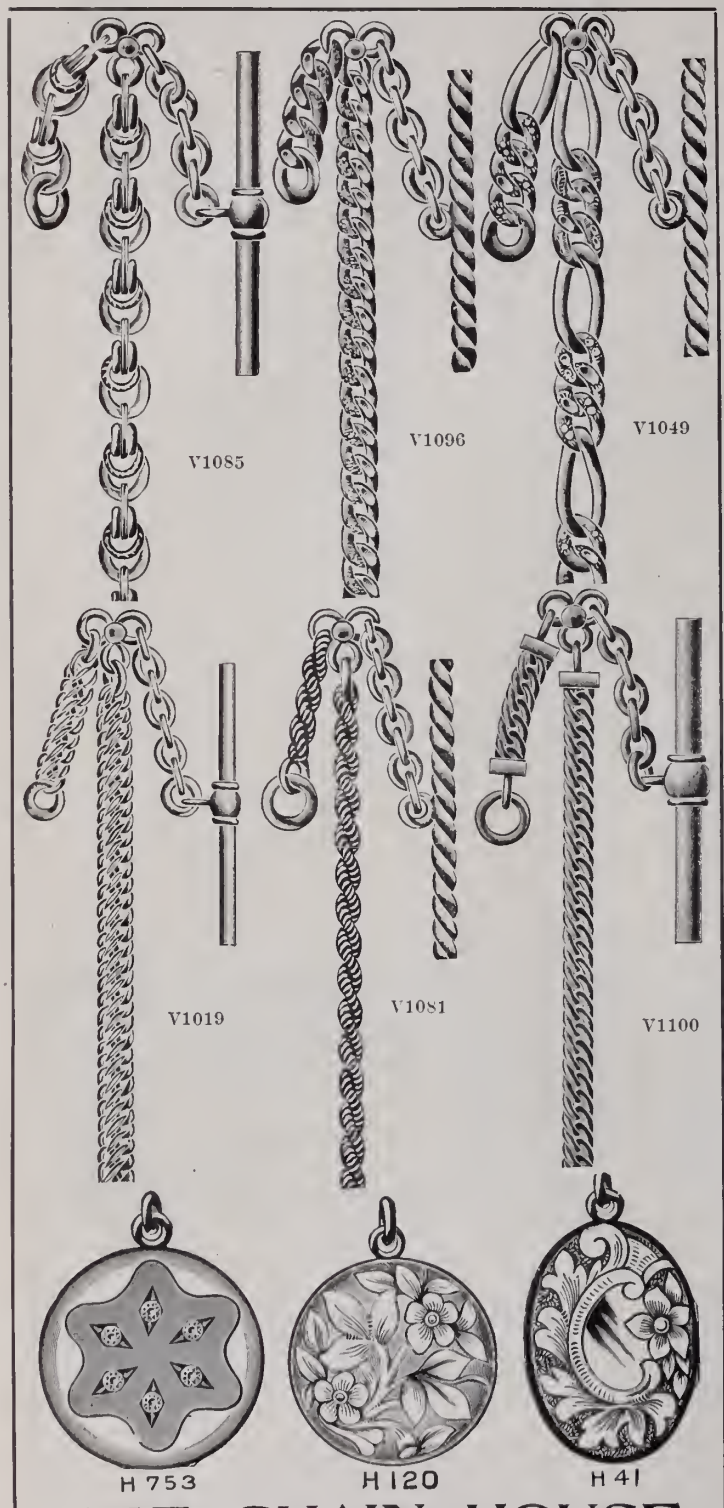
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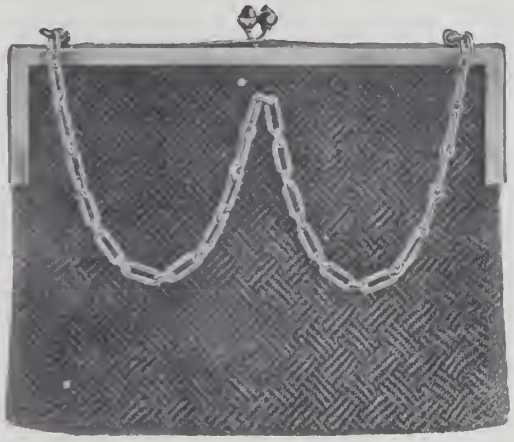
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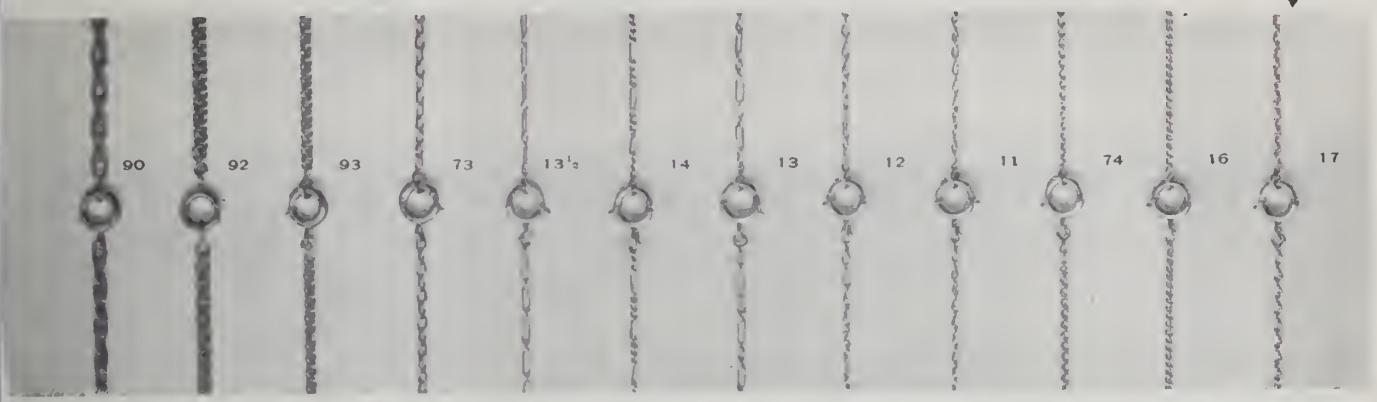
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VOL. LX. WEDNESDAY, FEBRUARY 2, 1910. No. 1.

Gold and Silversmith Work at the Louvre Museum.

By CHARLES A. BRASSLER.

THE Louvre Museum is without a doubt one of the richest and most complete of the world. Art is represented there in all its phases, from remote antiquity down to the present time.

Its magnificent collections of the products of the gold and silversmith—jewelry, enamels, gems, cameos, etc.—appeal especially to the jewelry trade and are replete with valuable suggestions to the precious metal worker. The richness of the Louvre in these objects is to no small degree due to the munificence of Baron Adolphe de Rothschild, who, in 1900, bequeathed all his splendid collections of works of art in gold and silver, enamels, ivory, jewelry, etc., to the Louvre Museum, specifying merely that they should be kept apart from the others. It was another stroke of good fortune for the Museum when Baron Edmond de Rothschild presented to it the famous Boscoreale treasure, consisting of beautifully decorated antique silver vessels and utensils from Pompeii.

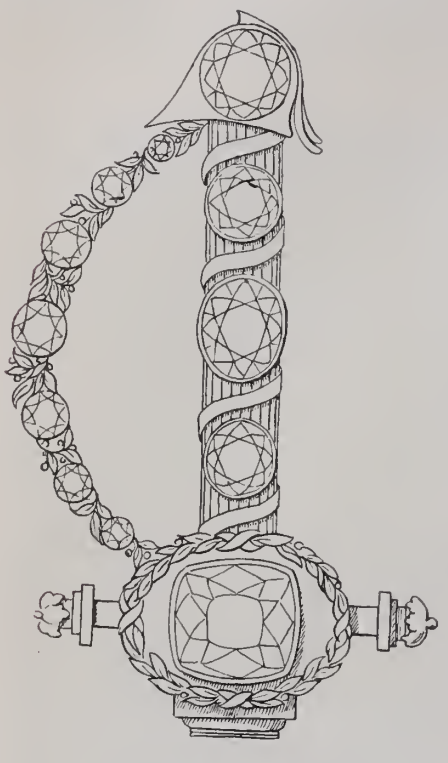


THE APOLLO GALLERY, OR GOLD AND SILVER ROOM OF THE LOUVRE MUSEUM.

The Building.

As the Louvre is considered one of the most beautiful palaces in Europe, equally remarkable for the harmony of its lines and the refinement and richness of its decorations, a few words regarding it may be in place before entering upon a closer consideration of those objects which are of special interest to the readers of this paper. The Louvre, which is the most important building in Paris to-day, like all the articles it contains, has quite a history. Even

before Francis I., began rebuilding it as a Renaissance palace, in 1541, it had always been known as a royal habitation. The original building had stood in a forest infested by wolves (hence its name, from



GOLD SWORD OF NAPOLEON.

Louverie). When Francis died his son Henry II. continued the work, appointing Pierre Lescot, chief architect in 1546. The handsome sculptures are by Jean Goujon and the founders are commemorated by the "H's" and "D's" of Henry II. and his mistress, Diane de Poitiers and the "K's" of



SHRINE OF ST. POTENTIENUS, MADE AT TRIER—XII. CENTURY.

Catharine de Medici (or Charles IX.). Catharine de Medici had considerable work done on it, building the Long Gallery along the quay, it being her idea to connect the palace of the Louvre with that of the Tuileries. She also constructed the projecting wing over which the gorgeous *Galerie d'Apollon* was afterwards added, of which we present a photograph on page 65, as it contains the bulk of the precious objects that form the subject of this article. Henry IV. next added his share to the edifice by completing the junction with the Palace of the Tuileries, later destroyed by the Commune and rebuilt by Napoleon III.



ROCK CRYSTAL VASES FROM COLLECTION OF THE CROWN OF FRANCE—XII. CENTURY.

Louis XIII. added the right wing of the *Pavillon de l'Horloge,* the interlaced initials of the King and Anne of Austria marking their part. Louis XIV. made some additions, and so on until the reign of Napoleon III., and the grand pile now stands as a gradual growth of centuries grafted on to the humble nucleus. Of all that transpired in this unique building we will not speak here, as it would lead too far, but will not omit to mention that many of the famous old French goldsmiths had their residence and workshops in the Louvre, a portion of which was reserved for artists as far back as the 16th century.

The Apollo Gallery and the Crown Jewels

Ascending the staircase in the Louvre, to the left of the main entrance, we come into the Apollo Rotunda and thence into the *Galerie d'Apollon,* or Apollo Gallery, which leads no further. This is perhaps the most sumptuous room in the Louvre, with its elaborate ceilings, its tapestries in panels and magnificent furniture. Its walls, decorated by Lebrun, are in keeping with its valuable contents. The cases hold masterpieces of old gold and silver work, enamel, crystals and historical relics, but the center case draws every gaze to itself, for here are kept what remain to France of her crown jewels.

Here is the "Petit Mazarin," found on a battleship by a Swiss soldier, who sold it to a priest for a florin, and other remarkable stones; but they are all overshadowed by one of the most beautiful diamonds in the world, the fiery "Regent." This was found in India, in the Parteal mines, in 1701, by a slave, was stolen and came into the hands of a dealer who sold it to Pitt, the governor of Madras, a relative of the statesman Pitt, for £2,000. Pitt had the stone cut, the work taking two years and costing £5,000. The rough stone weighed 410 carats, the cut one 136. The Duke of Orleans, then Regent of France, obtained the stone, through the agency of laws, for 3,125,000 francs.

In the year 1791, after the fall of Louis XVI., the "sovereign people" demanded the exhibition of the crown jewels. Everyone must be allowed to touch the "Regent," the marvel of the collection. The people's will was law, and the jewels were exhibited, carefully guarded; but in the night of Sept. 16, 1792, the greater part of them, including the Regent, were stolen. The "Regent" was found a few days later in a garden in the Champs Elysee, with a part of the others. The jewels were scattered over Europe, but later some of them were brought back by the efforts of Napoleon. Some remained lost, among them the famous blue diamond, weighing 67 carats. When the French Republic had the greater part of the crown jewels sold at auction in 1887 the "Regent"

was kept back as an object of scientific interest, and because the price would not have been commensurate with its value, which is supposed to be 12,000,000 francs.

Among the precious crown jewels is also a large ruby in the shape of a dragon, known as the *Côte de Bretagne* (Coast of Brittany, probably on account of its form, and at one time owned by Anne of Austria. There are also to be found there the coronation sword of Charles X., the elephant of Denmark, the mirror and candlesticks presented to Marie de Medici by the Venetian Republic, a chatelaine of Catharine of Medici, a sword encrusted with diamonds



RELIQUARY CASKET CONTAINING THE ARM OF CHARLEMAGNE—XII. CENTURY.



COVER OF A GOSPEL—XI. CENTURY.

made for Napoleon I. and the watch given by the Dey of Algiers to Louis XIV. Then there are various crowns, one wrongly styled that of Charlemagne, ornamented with antique cameos; the crown of Napoleon I. and that of Louis XV. The central case, containing all these treasures, is surrounded by a rail (as can be seen in our photograph of the Apollo Gallery), inside which a gendarme keeps guard. At night the case for greater security descends into the base.

Some time ago it was reported in the newspapers that the crown of Louis XV., "so carefully guarded by a special watchman in the Louvre," had been discovered to contain imitation stones. As a matter of fact, the gendarme is there to guard the "Regent," the "Petit Mazarin" and other stones, not the crown, which is well known to be made of counterfeit diamonds, for even the official catalogue describes it as *"La couronne de Louis XV. en pierres fousses."* During the Revolution paste was substituted for the real stones.

TWO FORMER COMPANIONS OF THE "REGENT."

The "Regent," by the way, once had two splendid companions, viz., the "Tavernier" and the "Sancy." The former was brought by the French world-traveler Tavernier to France from India and sold for a fabulous sum to Louis XIV. The history of the "Sancy" is too well known to require repetition here. Suffice it to say that after many vicissitudes it also landed in the French crown treasure under Louis XIV. During the first French revolution the Republican leaders in power confiscated the crown jewels and ordered them to be placed in safe custody. But very strangely on the way to the safe place the three most valuable pieces, the "Regent," the "Tavernier" and the "Sancy," disappeared.

The first named, according to one account, was put in pawn with a Berlin merchant named Treskow, who kept it conscientiously. Napoleon later redeemed this magnificent stone and had it mounted on the guard of the sword of state, or gala sword, when he was First Consul. (See page 66.) In 1811 it was taken out again.

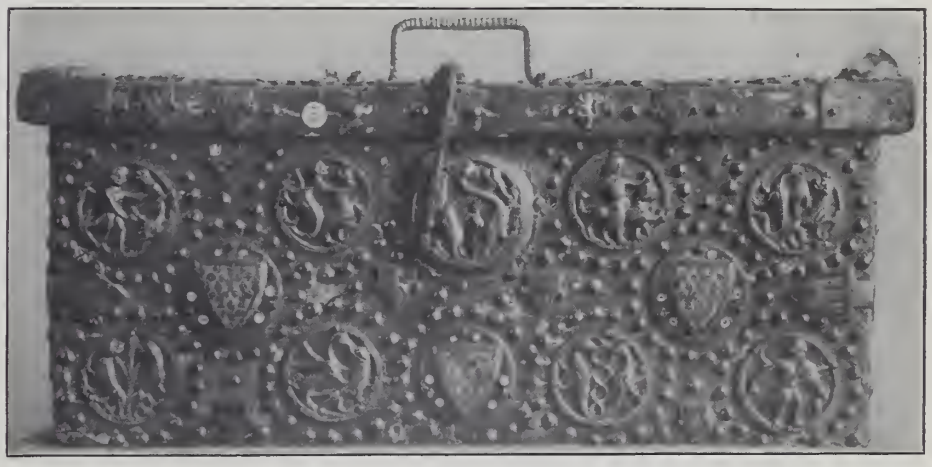
The "Tavernier," being the only blue diamond in Europe, was hard to dispose of, and those who had gotten hold of it broke



EGYPTIAN VASE IN PORPHYRY.

it up into smaller ones, one piece becoming known later on as the Hope diamond, which was not long ago in the possession of the New York gem importing firm, Joseph Frankel's Sons, who had it for several years and then sold it to a Paris dealer. The gem finally reached the ex-Sultan of Turkey, who is said to have owned it at the time of his removal. The next reported owner of the Hope diamond, Selim Habib, was reported drowned in the wreck of the *Seyne* at Singapore and the stone was erroneously reported to have gone down with him to the bottom of the sea, but now it has again turned up in the safe of another Paris jeweler. The "Sancy," after an eventful career, found its way back to its native land, India, it is claimed.

Not long ago the French Government



CASKET OF ST. LOUIS—XIII. CENTURY.

tried to ascertain which of the rooms of the Louvre Museum was visited most and which of the objects on view there possessed the greatest attraction for the visitors. The investigations showed that the distinction belonged to the Apollo Gallery and its glass case with the remnants of the French crown jewels, more especially the "Regent." The number of curious who congregate there is by far larger than that of the understanding ones who spend their time contemplating the other treasures, even the marvelous paintings. This goes to show that even in a republic where there are supposed to be no "crown" jewels these remains of royalty still have quite a fascination for the multitudes, and perhaps this penchant is excusable, for the "Regent" had for a long period become identified with the fortunes of France and passed through many vicissitudes before it finally glittered in the imperial diadem, when Napoleon III. was yet ignorant of the fact that he would be the last monarch of France.



RELIQUARY OF ST. FRANCOIS D'ASSISE AND TWO CROZIERS—XIII. CENTURY.



RELIQUARY OF ST. HENRI—XIII. CENTURY.

To the collections of the "crown" of France belong also the two splendid gold-mounted rock crystal vases from the 16th century, shown in our illustration on page 66.

Now, as regards the other cases and their valuable contents, we perceive on the first table in our photograph a magnificent reliquary known as the shrine of St. Potentienus, made at Treves (Trier), Germany, in the 12th century. Of this piece, which is described in another place, we present a separate illustration on page 66.

BYZANTINE PRECIOUS METAL WORK.

At all periods, even in the most barbaric ages, articles of goldsmith work have been in demand, as much for the satisfaction they gave as on account of their intrinsic value. Excavations made in the earth in France have brought to light a very large number of articles of this description, but those of the benighted period of the Middle Ages do not possess much more than a purely archæological interest, and we may search all over Europe for a center of production more worthy of mention than Byzantium.

The Louvre Museum contains a very beautiful Byzantine piece of the 11th century. It is a silver plaque, repoussé and gilt, representing the holy women at the tomb of Christ, and which has served as the cover of a gospel. This is preserved in the glass case at the bottom, on the left, and marked D 709.

Charlemagne, who during the Middle Ages was the most powerful patron of letters and arts, caused goldsmiths to come from Byzantium, so as to obtain from them the objects that he presented to the abbeys of his empire and which revealed the impression of a declining style. The aforementioned reliquary of St. Potentienus (first central glass case in the Apollo Gallery) is dated in the 12th century, and was apparently made by the artists established in the valley of the Rhine, and perhaps by the very descendants of those whom Charlemagne had induced to come to Aix-la-Chapelle. This reliquary is in the form of a building and contains many important statuettes in goldsmith work. Of the same period, and probably from the same source, is the arcaded enameled casket, known as the reliquary of the arm of Charlemagne,



THE SO-CALLED SCEPTER OF CHARLEMAGNE AND A HAND OF JUSTICE—XIII. CENTURY.

in the second central glass case, and marked D 712, which was presented to Napoleon I. by the canons of the basilica of Aix-la-Chapelle (in 1815 the royal bones were returned to Aix-la-Chapelle).

The museum has received from the abbey of St. Denis four pieces of goldsmith work, mounted about 1140 by Lothringen (Lorraine) artists, summoned by Suger when he was abbot of this famous monastery. Three

of these vases are shown in the case at the end of the gallery, the fourth in the Oriental hall of the Middle Ages, first story.

The first, in rock crystal, is of the form of a bottle, with a rounded belly, surmounted by a neck. It had been given to King Louis VIII. by his wife, who received it from her father, to whom an emir of Spain had presented it.

The second, mounted in the form of an eagle, is an antique Egyptian vase in red porphyry. This is one of the most remarkable specimens of goldsmith work of all times. It is shown on page 67.

The third is a vase of sardonyx, mounted as a jug and having an S-shaped handle.

The fourth is in rock crystal, of Arabic workmanship, and was given to Suger by a count of Champagne, who brought it from Sicily. There is also an interesting cover of a gospel from St. Denis dating back to the 11th century (page 67).

A cross with double cross bar, coming



MADONNA, SILVER GILT, GIVEN TO THE ABBEY OF ST. DENIS BY JEANNE D'EVREUX—XIV. CENTURY.

from the chapel of the hospital at Laon, dates from the end of the 12th century (second central glass case).

With the 13th century religious goldsmith work was enriched with Limoges enamel, and one of the most beautiful examples of this period is a ciborium with the signature of the master goldsmith Alpais. It is formed of two hemispherical cups of copper, each decorated with enamel work of the greatest beauty.

Many crosses in Limoges enamel, assuming the form of coiled adders, are of the same period (second glass case); also the casket known as that of St. Louis (shown on page 67), which came from the abbey of



THE SO-CALLED SWORD AND STIRRUP OF CHARLEMAGNE—XII. CENTURY.

Lys, near Melun, founded by Blanche of Castile.

THE UNIQUE CASKET OF ST. LOUIS.

The so-called casket of St. Louis of France (1226-1270), French work of the middle of the 13th century, with Limousine panels of gilded copper and champlevé enamel, is one of the interesting objects in the gallery of the Louvre. The casket, which once contained the penitential robes of St. Louis, was, simultaneously with the reliquary of King Philip the Beautiful (1285-1314), presented to the abbey of Notre Dame-du-Lys, near Melun. During the great revolution the casket only escaped the government commissary, who came to collect all valuable church paraphernalia, through the ingenuity of the nun Pelagia. The casket is made of birchwood, covered with parchment, which is in turn covered with tinfoil. On the lid mountings rock crystals are set. The hinges of the lid run into the teeth of fantastic monsters. Across the lid a dragon with black, blue, white and red enameled wings is moving. He holds in his jaws the plug of the lock. By means of a folding handle the casket can be carried. The lid, the front side and the two small ends are studded with 51 enameled shields, of which 45 are still present. Seven of them display the arms of France and Castille; the others are the arms of the greater vassals who went with Louis IX. to the crusades (sixth crusade, 1248-1254). The duchies of Burgundy, Guienne and Normandy and the counts of Champagne, Toulouse and Flanders are represented. Significant is the coat-of-arms of Champagne-Navarre. This was first borne by Theobald IV., Count of Champagne, when, by the death of his uncle on the mother's side, in 1234, he became King of Navarre. He died in 1253. This fixes the date of the origin of the casket as subsequent to 1234. The decorative disks of the casket, which show human figures and animal shapes, each consist of two plates of copper, of which one serves chiefly as the background; the other reproduces the figures in openwork, repoussé and chased work. Only the eyes are of blue enamel. The figure medallions represent, on the lid: 1, Dragon in combat with a lion; 2, two dragons,



CHALICE, ENAMELED GOLD—XIV. CENTURY.

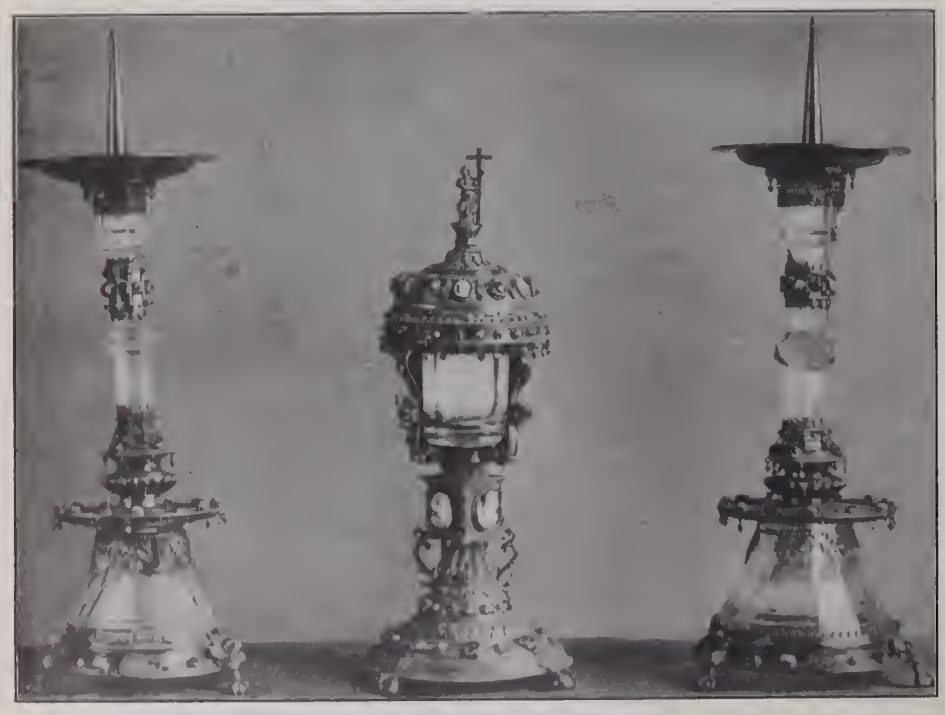
standing back to back; 3, an eagle and a lion in the same position, the heads intertwined and biting a fir cone; 5, fight between a lion and a dragon; 6, huntsman, with the hide of a stag; 7, fight between a

man and a lion; 8, two hounds pursuing a stag. On the narrow end: 1, The blossom of a daisy; 2, two eagles, back to back, the heads turned to one another, biting a fir cone; 3, a winged and a wingless dragon; 4, griffin with dragon's head; 5, crowned lion; 6, winged dragon; 7, sunflower; 8, double-headed eagle. On the front side:



SERPENTINE PATEN, CARLOVINGIAN EPOCH, AND TWO LITTLE VASES—XVI. CENTURY.

1, Man cutting off a dragon's head; 2, two dragons back to back, the heads turned towards each other (the lock plate the same); 3, David astride a lion, striking a dagger into its head; 4, dragon and panther; 5, two leopards in the same posture as No. 2 of the small side; 6, panther in combat with dragon; 7, two dragons with intertwined tails; 8, man playing the violin. The 11 medallions on the rear side have a blue enameled background and represent: 1, Man mounting a lion; 2, same as No. 1 on the front; 3, fiddling man and girl with castanettes, dancing; 4, warrior, with shield and sword, fighting a lion; 5, loving couple; 6, enthroned king and a petitioner; 7, crowned knight on horseback, a falcon on his wrist; 8, ibis swallowing a fish; 9, hunts-



CANDLESTICKS AND CIBORIUM—ITALIAN.

man with hounds; 10, two knights in combat; 11, same as No. 8 on the lid.

The closely allied casket in the cathedral treasure at Aix-la-Chapelle has often been described. The in many instances worldly and in some cases even erotic subjects of the decorations of these caskets show that many of them were devoted at first to profane purposes, and were only afterwards used as reliquaries. As this latter utilization of the casket of St. Louis occurred at a very early period, we do not hesitate to style this work of art a reliquary casket.

Fine specimens of other old enamel work are to be found at the Louvre. We present a picture of an interesting reliquary, known as that of St. Francois d'Assise, in Limoges enamel, dating from the 13th century. On the same photo appear two interesting old croziers, each mounted on a stand. The reliquary of St. Henri, also from the 13th century, is also shown on page 68.

The scepter known as that of Charlemagne, D 943, never belonged to the great emperor. It was ordered by Charles V., who presented it, in 1380, to the votaries of St. Denis (seventh flat case, between the windows, towards the middle of the gallery). The sword shown on page 69, and of which there is nothing ancient but the pommel, the guillons and the entrance to the sheath, is also erroneously called the sword of Charlemagne. It dates from the 12th century. The sword and the scepter were carried by the kings of France at all coronation ceremonies until the time of Charles X.

FINE STATUE OF THE VIRGIN.

One of the most beautiful specimens of goldsmith work of the 14th century preserved at the Louvre is a statuette of the Virgin, holding the infant Jesus in her arms



RELIQUARY, FRENCH AND FLEMISH ART—XV. CENTURY.

illustrated on page 69. It was given, in 1334, to the abbey of St. Denis by Queen Jeanne d'Evreux, widow of King Charles the Fair. This statuette, although of small dimensions, recalls the great sculptured monuments of the period, and is evidence of the degree of perfection to which this art had attained. As to the date of origin, the inscription on the upper edge of the base gives definite information; it reads, *"Ceste ymage donna ceans Madame la royne Jehanne d'Evreux, royne de France et de Navarre, compaigne du roy Charles le vingthuitieme Jour d'Avril, l'an* MCCCXXXIX." The statuette, probably of Parisian workmanship, must therefore have been produced some time before it

was given by the Queen Jeanne d'Evreux to St. Denis. In the corners of the base, above, are the arms of the donor. Silver buttresses, supporting moulded figures of the prophets, form on the base 14 panels in which pictures representing New Testament subjects appear. The statuette itself, in spite of slight peculiarities, shows the predominant features of 13th century style, and is considerably superior to the average contemporary ivory carvings representative of the same subject.

As an example of Spanish art of the 14th century we show a pretty chalice of enameled gold on page 69.

A QUAINT PATEN.

The paten in goldsmith work which appears on the opposite page, an example of Carlovingian work of the ninth century A. D., is one of the choice articles preserved in the museum of the Louvre. The bottom of the dish is of serpentine, ornamented with eight inlaid golden fish, of which two have been broken out. The rim consists of a ground of small blossoms, branches and garnet hearts in gold settings. Between these are large set pearls and costly sapphires, emeralds, amethysts and opals. The whole is enclosed with a border of half-cylindrical garnets, of which the majority are missing. The paten bears the inscription, *"Hoc vas Christi tibimente dedicarit Tertius in Francos reginunic Karlus"* (The Third Charles, ruling in France, dedicated this mentally to Thee, Christ). The inscription may refer to Charles the Simple, 898-929, Charles the Fat, died 888, and Charles the Bold, died 877. The latter is considered by Molinier the most probable. According to the ancient inventory the paten belongs, together with an antique Sardonyx cup, on a golden foot. Both pieces were originally in the abbey



PAX OF SILVER—XV. CENTURY.

of St. Louis. The cup had the name of the goblet of Ptolemy. During the French Revolution the cup was placed in the Cabinet of Medals, the paten, erroneously, in the Museum of Arts. Subsequently the cup was stolen and only recovered later without the setting.

Consisting of the same material (serpentine) as the paten are two little vases from the 16th century, with gold mountings, shown alongside of the paten. They came from the treasure of the abbey of St. Denis, now divided between the Louvre, the Cluny and the National Library.

From the 15th century dates a reliquary which is notable for presenting, in four tiers of architecture, the platforms supporting the group of the Trinity, of male and female saints. This little monument, of French or Flemish origin, is placed in the second glass case, in the center. It came from the treasure of the Order of the Holy Ghost. Forming part of the same treasure



BRACKLER (SHIELD) AND CASQUE OR HELMET OF CHARLES IX.—XVI. CENTURY.

are a fine Italian ciborium and two candlesticks; a portable holy water basin, with its aspersorium, probably of Italian workmanship, of the 16th century; a ewer of the same period, and a magnificent "kiss of peace," or pax, in silver, ornamented with enamel, contributed to the treasure of France by Catherine de Medicis. These various objects are located in the second central glass case V, also in the case at the end on the right side, with other objects that formed part of the same treasure. The arm reliquary that contains a bone of St. Louis of Toulouse, exhibited in the second central glass case, is of the 15th century.

With the advent of the 16th century Italian influence made itself plainly evident. The articles of goldsmith work lose a little of their severity, profane objects are introduced in their ornamentation, the



REPOUSSE SILVER BASIN BY WENZEL JAMNITZER.

taste for gems, for crystals and for precious stones develops, as is shown by the flat cases of jewels near the windows. The variety of articles multiplies; ewers, cups, vases of rock crystal, enameled nautilus cups (fourth central case) and pieces of armor became enriched at this stage, with their chased reliefs and their enamel colorings, so that it is not to be supposed that they were ever made use of. (See cut on page 71, of the gold enameled buckler and helmet of Charles IX., displayed in the first wall case to the right). Most exquisite is the gold casket of Anne of Austria, of gold, chased in arabesques and branches cut in openwork on a background of blue silk. This casket is said to have been given to the queen by Mazarin (case at the end, to the right). An excellent picture of it appeared recently on the front page of THE JEWELERS' CIRCULAR-WEEKLY, including the lid on which the wonderful arabesques and foliage designs are repeated.



DAGGER OF THE KNIGHTS OF MALTA, AND VARIOUS PENDANTS—GERMAN ART—XVI. CENTURY.



PLATE—GERMAN RENAISSANCE.

WENZEL JAMNITZER REPRESENTED.

We have already described by pen and picture, in former issues, the magnificent "Mother Earth" epergne by the famous Wenzel Jamnitzer, known as the German Cellini, which is said to have gone to the Louvre through the Rothschilds, but this museum contains another interesting piece by the same artist, of which we present an illustration. It is a magnificent basin in repoussé silver, showing decorations from the lower animal world, as snakes, frogs, crabs, etc. The rim is beautifully embellished with coats-of-arms and other handsome designs. (See page 71.) A ewer belongs with this basin, but it seems to be conspicuous by its absence.

A handsomely designed Renaissance plate which is likely to give hints to workmen in more respects than one is illustrated on this page. A prominent Paris jeweler sells replicas of this plate.

TAZZAS OF WHICH THE GERMANIC MUSEUM AT HARVARD HAS REPLICAS.

We must not omit to mention two fine silver-gilt tazzas of German make, dating from the 16th century. These were considered such excellent specimens of German art that the German Emperor included them in his gift of replicas of choice silver work to the Germanic Museum at Harvard. One bears in the dish a relief showing the smithy of Vulcan. A naked Bacchus with grapes and other fruits in his hands and in the posture of David of Michel Angelo, forms the shaft of the tazza, while upon the foot appear three small reliefs with allegorical representations.

The second tazza, repoussé and cast, has on the inside a relief showing Minerva and the Arts. On the outside are four smaller reliefs in a rich framework of grotesques and puttos, the high stem and round foot being similarly treated.

JEWELRY AT THE LOUVRE.

There does not seem to be any superabundance of jewelry at the Louvre. The *Salle des Bijoux. Anciens,* where the fictitious gold tiara of Saitapharnes was kept, contains some fine antique jewels, such as a gold Etruscan necklace with the horned head of Bacchus, a Graeco-Etruscan diadem and the treasure discovered at Notre Dame d'Alençon, near Brissac, in 1836.

In the Apollo Gallery are displayed some



SILVER BASIN—BAPTISMAL FONT OF ST. LOUIS—XIII. CENTURY.

fine pendants of German workmanship from the 16th century. As can be seen from our cut, they are handsome products of the goldsmith's art, in which the baroque pearl has been put to felicitous use as the body of a merman and of an eagle and a dragon. Another of these pendants is in the form of a ship, while one shows an eagle with



BARBERINI VASE, 1236-1260—EXECUTED FOR THE SULTAN OF ALEPPO.

outspread, gem-studded wings, the body consisting of a large precious stone with facets. On the same photograph is shown a beautiful dagger of the Knights of Malta.

Regarding jewelry of more recent date, there is preserved at the Louvre a pearl necklace belonging to the Thiers family. According to a recent newspaper note, however, "the pearls, which were once worth $1,250,000 (?), are dying, and in a few years they will not be worth any more than so many glass beads."

A few pieces of religious jewelry are included in the Rothschild donation, of which we shall speak later in this article.

ARABIAN ART.

In the Hispano-Moresque room we find a couple of interesting objects—one in copper damaskeened with fine silver designs, viz., the so-called Barberini vase, originally executed in the 13th century for the Sultan Abdul Mozhaffer Yusuf of Aleppo, whose name it bears, and another example of Arabian art of the same period known as the baptismal font of St. Louis. It was also used at the baptism of Philip Augustus and the Comte de Paris. This silver basin is covered all over with handsome chasings.

INTERESTING OBJECTS IN THE OTHER ROOMS.

The 18th century is represented by objects of an entirely different character from the preceding periods—by vases, cups, little caskets, jewels, etc., which may be seen in the last central case of the Apollo Gallery, as well as in the hall devoted to furniture. Here we also find a number of other objects that interest us. There are two fine clocks in the style of Louis XVI., one in marble with three dials and bronze decorations, surmounted by a group of cherubs, the other a tall clock by Martin Carlin, mounted on a so-called sheath pedestal.

Of special interest to this country is a gorgeous bronze candelabra commemorating the independence of the United States. The cut on page 74 shows the details plainly.

A splendid Sèvres vase with ornamentations in bronze (page 74) also attracts notice.

A fine collection of pewters is preserved in the Hall of Bronzes, first story, including the temperance basin of Briot (16th century), which Palissy reproduced in ceramic ware, one of the finest articles that was ever fashioned in pewter. As this basin has been illustrated in THE JEWELERS' CIRCULAR-



CLOCK MOUNTED ON A SHEATH PEDESTAL—LOUIS XVI.

WEEKLY before, we present a photo of another creation by Briot, viz., the "Mars" basin. (See page 74.)

THE BOSCOREALE SILVER TREASURE.

This article would indeed be incomplete without some reference to the magnificent collection of Pompeiian silver vessels which the Louvre Museum can boast, and which is known as the Boscoreale treasure. An illustrated article on it appeared in THE



MARBLE CLOCK, WITH CHERUBS AND ORNAMENTATIONS IN BRONZE—LOUIS XVI.

Jewelers' Circular-Weekly of a few years ago. These wonderful antique silver vessels were found in 1894 near the Italian village of Boscoreale, in the vicinity of the old Pompeii, which was overwhelmed in August of the year 79 A. C. by the memorable eruption of Vesuvius. For the sum of 400,000 francs they passed into the possession of Baron Edmond de Rothschild, who presented them to the Louvre. Boscoreale, or rather the village of Pisanelli, has acquired quite some fame through the discovery of the silver treasure. Together with the find an interesting discovery was made. The silver vessels were found in the shaft of a well, quite near the surface of the ground Not far away from it the discoverers came across a bent human body, the impression of which, as was the case in various instances at Pompeii, had been perfectly preserved in the surrounding layer of ashes and lava that formed a solid mass. Very probably the owner of the treasure, upon the approach of the disaster, had hastened to the well either to conceal the silver or



CANDELABRUM COMMEMORATING THE INDEPENDENCE OF THE UNITED STATES—LOUIS XVI.

take it out, and had thus lost his chance to save himself from the descending shower of ashes and stones.

We present on the next page two illustrations of interesting specimens from this collection that were not shown in the former article, viz., a phiale with the head of an old man in high relief, and a fine round hand mirror with Leda and the amorous swan. Other conspicuous pieces are a fine cantharus embossed with animals pursuing



SEVRES VASE, WITH ORNAMENTATIONS IN BRONZE.

each other, two remarkably beautiful salt cellars, a drinking vessel decorated with storks, a large patera-casserole in an odd-grooved design with very ornate ladies, etc.

These charming objects enable us to take note of the skill with which the old Greeks and Romans worked the precious metals.

The Wonderful Rothschild Collection.

Owing to the fact that it is preserved in a separate place, we have reserved to the last the consideration of the wonderful Rothschild collection of ecclesiastical objects. As this donation includes objects of the greatest interest, we feel justified in treating this subject at some length.

When it was announced a few years ago that the gift of a collection of religious objects had been made by Baron Adolphe de Rothschild to two French national museums, the *Musée du Louvre* and the *Musée de Cluny,* the generous act surprised nobody. It had long been known in the world of art that this discriminating collector was actuated by the most kindly sentiments towards the large scientific establishments, and that he would continue in a brilliant manner the tradition which several members of his family had so clearly established.

So firmly had this view of the subject become established that this gift, although very considerable in itself, did not perhaps excite among connoisseurs the enthusiasm which a liberal public benefaction never fails to produce. In addition to that it was known beforehand, at least vaguely, that the Louvre Museum was to be greatly enriched, and hence the collection had by no means the attraction of novelty.

And yet for long years the number of those who could gain admittance to the Rothschild gallery where these inestimable productions were kept was very small, and very few were those who had been able to examine them intimately and perceive their great artistic value and especial rarity.



MARS BASIN IN PEWTER, BY BRIOT—XVI. CENTURY.

They were known by reputation only, and it is thus they are still known to-day. Their reappearance and definitive instalment in the great national museum was an event and a revelation. The donation enriched the Louvre by more objects than any public establishment, by reason of their rarity and intrinsic value, could think of acquiring to-day, and, what is more, it brought out of seclusion works of art of an inestimable value, such as the triptych or altar screen of the 13th century, which came from the abbey of Floreffe, or sculptures such as the Virgin of Agostino de Duccio.

If in the totality of this collection objects of curiosity are largely represented, the noblest art also finds a large place there. Thanks to these choice specimens certain departments of the museum of the Louvre such as goldsmiths' religious work, hitherto not too strongly represented, compare favorably with any other museum in Europe. The donor, while expressing a wish that these objects might be assembled in a single gallery, realized also the difficulties which might beset the accomplishment of his desire. By a special clause he placed at the disposal of the direction the means required for a suitable display of such treasures. Thanks to this munificence, an example well worthy of imitation, it has been possible to devote a special room to this collection of Adolphe de Rothschild.

This new gallery with its fine architecture, its Venetian ceiling, its Flemish tapestry, its lambrequins and its Italian floor must be in itself a source of instruction for the public. It has also been possible to draw up a brief catalogue and to publish an album in which the finest pieces are reproduced.

The Louvre and the world of art owe to the memory of the donor the homage of their profound gratitude. They also owe thanks to the surviving widow, who, with untiring solicitude and watchfulness, has carried into execution the last wishes of her husband. Madame de Rothschild has done more than that. She has herself added to this magnificent benefaction two pieces unusual in their character from her own collection. She thought in this manner to convey her thanks to those who, by virtue of their official duties, were associated together in the accomplishment of the last wishes of the donor. She could not have selected a more delicate or graceful manner.



ROUND SILVER HAND MIRROR IN THE BOSCOREALE TREASURE.



PHIALE, WITH HEAD IN HIGH RELIEF.

One of the foremost members of the collection is a reliquary triptych in silver-gilt, an example of Flemish art of the 13th century, of which we furnish an illustration on page 76. This conspicuous piece deserves the detailed description which follows:

The central part is in the form of a façade of Gothic architecture consisting of a trilobate arcature supported by two groups of fine, small, annulated columns, ornamented on the sloping with crockets and flanked by two pinnacles of four panes and terminated by bell towers. The summit is decorated with a fleuron in architectural shape, surrounded by six small towers with pointed roofs, forming an enclosure about a middle tower. On the base of this monument, ornamented with mouldings on which is oak foliage alternating with precious stones, and where are set plates of silver inlaid with black enamel, is the following inscription picked out on an inlaid ground: *"Quam scio: quod tinxit. Christi: cruor: ac. Benedixit."* The archivolt of the arcature covering the central part bears frontlets of inlaid silver, decorated with figures of dragons with women's heads, or dragons terminating in foliage alternating with parts of foliage, sculptured in openwork, decorated with precious stones. On the inside of the archivolt is maple foliage alternating with an inlaid inscription: *"Hec + : crux Q(ue) voluxit nobis: bis: sanguine fluxit."* The trilobate part of the archivolt is decorated with foliage rising from an inlaid ground.

The ground of the monument is decorated in parts, a sort of tracery, each mesh of which shows the figure of a cross; the sprigs are cut off like foliage. Under this arcature are two figures of angels front to

front, in high relief, clad in long tunics and mantles, with long curled hair, confined with a fillet holding up a rectangular base ornamented with dragon figures on an inlaid ground. On this base is superimposed a reliquary cross with branches in fleur-de-lis, decorated on the two faces with



TRIPTYCH RELIQUARY FROM THE ABBEY OF FLOREFFE—XIII CENTURY.

stones set in bezels provided with claws, with cabchons of garnet, sapphire or topaz symmetrically arranged on the extremities of the branches or on the shaft of the cross.

One of the sides of the cross served as a receptacle for a relic of the true cross. The other side, the central part of which is ornamented with a large pale sapphire cabochon, shows a decoration composed of maple leaves or oak in openwork and four medallions containing, respectively, two heads of men and two of women with hair done up in the style of the 13th century. The face of this reliquary cross is covered with a series of ornaments in openwork representing quarter foils. Flanking this central part and on the lower part of the pinnacles, to right and left, are carved out on an inlaid ground two figures of prophets. On the summits of the pinnacles are seen, represented in the same manner, figures of the church and of the synagogue, figures of the wise and of the foolish virgins.

Each of the wings which fold in on this reliquary is composed of two parts, mounted on hinges, intended to close the sides as well as the front of the triptych. These wings reproduce by their general contour the form of the central part. We see here two rows of small figures coming out of a chased background and decorated with a checkered ornament; they are sheltered under niches of Gothic architecture. On the left the crucifixion is represented, Christ on the cross accompanied by the Virgin and St. John the Evangelist; then Christ at the column accosted by a holy woman bearing a vase of perfume and a person holding a nail of the passion. On the upper part of this wing is seen an angel holding in one hand the lance which pierced the side of Christ and in the other one of the nails which held him on the cross. On the wing on the right is shown the descent from the cross, the dead Christ upheld by Joseph of Arimathea, while to right and left are seen St. John and the Virgin, wringing their hands. Then an angel with wings extended, seated on the tomb of Christ, accompanied by a holy woman and a figure of the Virgin, which dates from the 16th century only, and which was originally destined to make a part of the representation of the Annunciation. On the upper part of this wing, and to the right, is seen the figure of an angel holding in his left hand a reed and a sponge and in his right a closed book.

On the exterior of the wings, under the trilobate arcatures, surmounted by pointed gables furnished with crockets on their slopings, terminated by large fleurons in form of fleur-de-lis, are represented the Virgin and the angel Gabriel holding an amulet on which is inscribed the beginning of the angelic salutation. These two figures form the representation of the Annunciation. Behind these figures, cut and chiseled on the ground, are branches of foliage, rising out of a ground of intertwining bands. On the flanks, under trilobate arcatures, also surmounted with gables, are represented the holy Apostles and St. Paul. Finally, on the reverse of the monument is represented, on a checkered ground, Christ on the cross between the Virgin and St. John. This scene is protected by a trilobate arcature supported by two annulated columns. The monument in its entirety rests upon two crouching lions.

Its height is 32 inches, its width when spread 36 inches, and depth 3½ inches.

A highly interesting example from the collection is a receptacle for holy water (shown on this page) mounted in gold, and a product of French art of the 17th century. The basin is of red Egyptian porphyry. It is set in bezels at its base and rim with two large silver bands in filigree work, between which pass vertically four bands decorated in like manner and sown at intervals with pearls and precious stones. The semi-circular handle, mounted on hooks which take hold of two rings soldered to the edge of the vase, is decorated with two basilisks in repoussé work and chased, set off with precious stones. A polished, uncut amethyst on the top of the handle separates the



HOLY WATER BASIN—XVII. CENTURY. ASPERSORIUM SPRINKLER—XV. CENTURY.

basilisks. Beneath the point of origin of the handle are attached two armorial escutcheons.

Belonging to the above is the holy water sprinkler shown in the same illustration. It is of silver set in gold with enamel and rock crystal. It is an example of Italian art of the close of the 15th century. The stem is composed of a series of cylindrical friezes in silver filigree on which foliage is symmetrically arranged about a medallion in painted enamel, used as a center of the composition. These friezes to the number of four of different lengths are separated by a node with six faces in rock crystal, and two bands painted in enamel with translucent colors on silver. One of these bands shows representations of animals amid the foliage, the other four busts of saints shown in profile in circular medallions surrounded with a round moulding. The knob provided with a ring for hanging is decorated with large clusters of foliage in repoussé work.

The handle is of rock crystal cut in eight facets; the sprinkler proper, in the form of a flattened ball, is covered on its upper part with translucent enamel of a blue tint, decorated with slender boughs of foliage in gold. Four spiral scrolls or volutes, cut out in openwork and ornamented with flowers, complete the decoration.

Among the many interesting objects of which we show a reproduction is a "navette" (below), a cymbiform vessel mounted in gold and enamel, for incense. It measures eight inches in length and 7¼ inches in height. It rests on a foot elongated in form and four-lobed, bordered with mouldings, ornamented with filigree work, itself supported by four lions standing erect, upholding four coats-of-arms quartered. Around the cylindrical stem in lapis lazuli is a miniature edifice composed of four niches in Gothic style, separated by pinnacles, on the profile of which gargoyles stand out. Under these niches are placed small figures in gold enamel, representing St. Barbara, St. George, the Virgin, bearing the child Jesus, and near by a kneeling infant, a holy bishop with crozier and mitre. The vessel itself is bordered with large bands of gold enameled with red and green, on which, in relief, are clusters of foliage and small flowers. Four bands ornamenting the extremities of the flanking parts of the vessel attach them to the base. They are decorated in the same manner and have at intervals bezels containing pearls, uncut rubies and emeralds. The cover, divided into two parts and provided with hinges in the middle, has a similar decoration, and is furnished at its extremities with dragons in gold enamel in high relief, which are the handles of the cover. This mounting is also strewn with rubies and pearls symmetrically arranged. On the inside of the vessel bands of gilded silver divide the interior into parts; these bands are decorated with foliage and carved interlaced work.

Another conspicuous object of the collection is a book cover in gold-plated silver,

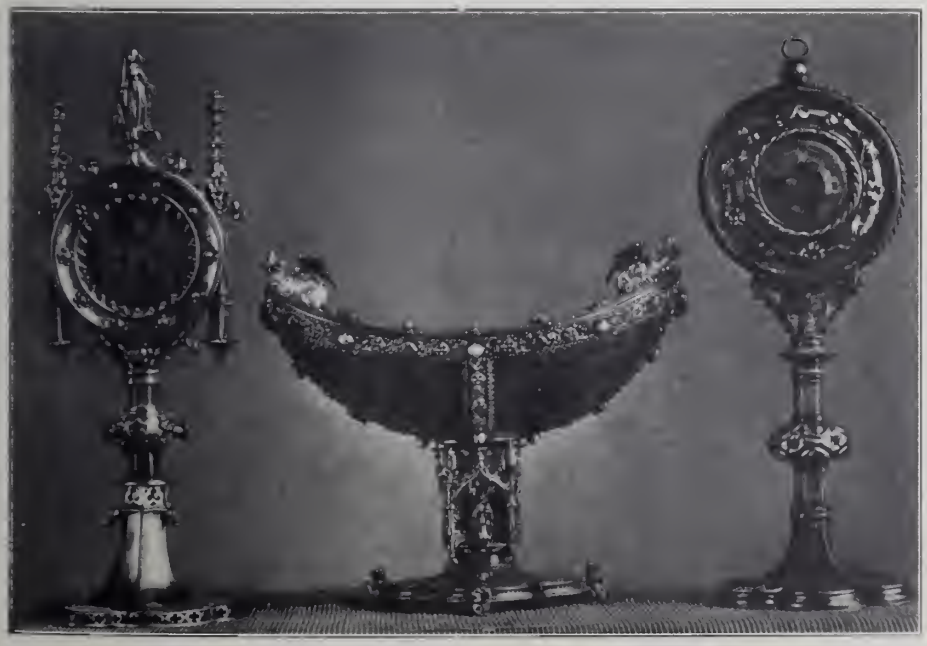


BOOK COVER—ITALIAN—XV. CENTURY.

ornamented with enamel. It is a specimen of Italian art of the 15th and 16th centuries. As our illustration on this page shows, it is rectangular in form, placed lengthwise, and is composed of a large band ornamented alternately with rosettes in openwork and open filigree work of extreme fineness. In the corners are four circular medallions, set in bezels, executed in translucent enamel on silver, representing the four fathers of the Church. These personages are shown in half length. All this part of the work belongs to the art of the north of Italy of the end of the 15th century.

In the central part is seen a low relief in gold repoussé, covered with translucent enamel, representing the Lying in the Tomb. This relief, done after a design by Valerio Bello, a work of the 16th century, is placed on a ground of lapis lazuli. The length of this beautiful cover is 7½ inches, height six inches.

Very beautiful is a reliquary in gilded and enameled silver, shown among the illustrations on page 78. It is a work of Spanish art of the 15th century, 32 inches in height. The foot, oblong in shape, is cut in eight lobes described alternately in semi-circles and in curves and reverse curves. In the center of the foot a hexagonal stem rises, ornamented at its base with buttresses enclosing windows in the Gothic style, ornamented with plaques covered with translucent enamel. Halfway up the stem a corbel assuming the form of a fortified place displays volutes terminating in capitals supporting two large figures of angels, with wings unfolded, carrying torches. These



MONSTRANCES—XV. AND XVI. CENTURIES. NAVETTE—XV. CENTURY.

statuettes flank the reliquary proper, which consists of a Gothic construction, ornamented on its six faces with six pointed gables sheltering Gothic windows, on the ground of which are fixed silver plaques covered with translucent enamel. Buttresses separate each of these gables and make a projection from the structure. Three spires, one in the middle, built on a rectangular plan, the two side ones on a triangular plan, each ornamented with Gothic windows surmounted with gables, accompanied with bell turrets and gargoyles, form the crown of the edifice. The central one is capped by a fleuron with two stories well opened out. On the base and on the main part of the reliquary is struck twice the stamp Barch (Barcelona).

A unique and attractive specimen of Ger-



RELIQUARY—SPANISH—XV. CENTURY.

man art of the 15th century is a locket containing an Agnus Dei in silver repoussé work, gilt and enameled. It is in the form of a circular medallion, composed of two separate parts very convex, made to close the one on the other and thus to form a box which is intended to contain an Agnus Dei in wax. (See page 79.)

One of the foremost pieces of the whole collection, as shown in the illustration on this page, is the bishop's crozier in rock crystal. It is a specimen of Spanish art of the 16th century. The node is of greater width than thickness, and carved on the edges and attached by means of gilded silver volutes and a silver ring inlaid with niello to a fluted stem, whence springs a volute, also in rock crystal, representing a twisted rope, the extremity of which opens in such a way as to form a terrace cut with six sides. On the upper part of the crook or volute which the silver foliage borders, and which the rings inlaid with niello or pearls unite the several parts of, is a figure in gilded silver of the Eternal Father crowned with a tiara, holding in one hand



NECKLACE OF ENAMELED GOLD AND PENDANT —XVI. CENTURY.

the globe of the earth and bestowing His blessing. He is accompanied by two figures of angels blowing trumpets. A third angel, holding in his hands a pennant on which is inscribed *"Gloria in excelsis Deo,"* stands out from the lower part of this group, and announces the birth of Christ to two shepherds shown on the platform terminus of



NECK PENDANT, ENAMELED GOLD.

the volute. This volute is itself upheld by a piece of rock crystal bent under, mounted with gilded silver, and on which a bust of a man terminates at its upper part.

The stick intended to complete this crozier is composed of eight cylindrical pieces in silver ornamented with flutings and with rings inlaid with niello. The length of the crozier is 18 inches, and that of the stick five feet.

We illustrate on page 79 an attachment clasp or brooch for an ecclesiastical robe (cope) in silver, gilt and enameled, a product of Flemish art of the beginning of the 16th century. This morse takes the form of a trilobate medallion accompanied by three fleurons surrounded with a wide rim of twisted metal, upon which are fixed bezels containing fine pearls or uncut stones.



EPISCOPAL CROZIER—SPANISH—XVI. CENTURY.

Within this rim, itself furnished with an edging and on an engine-turned ground covered with translucent blue enamel. St. Bavon, the patron of the city of Ghent, is represented seated on a high-backed chair, and clad in a large cloak, wearing long hair and beard and a hat on his head. In his left hand he carries a fleury scepter, in his right a large sword. To the right and left of him are two angels kneeling and holding before them two escutcheons of arms done in enamel. This morse, which measures 6½ inches in diameter, is from the old Oughena collection.

A magnificent piece of jewelry is partly shown in another illustration above, viz., a necklace, 19 inches long, in enameled gold—a fine specimen of German art of the second half of the 16th century. It is composed of 11 medallions in oval form, attached by 10 clasps in openwork and ornamented with rubies and fine pearls. Each

of the medallions, bordered with foliage and done in openwork and enameled, ornamented with rubies and diamonds with flat surfaces, contains a *bas-relief* in gold, executed in openwork and enameled. All the subjects thus represented are taken from the narrative of the Passion. There may be seen the Eucharist, Christ washing the feet of the Apostles, Christ on the Mount of Olives, the kiss of Judas, Christ before Pilate, Pilate washing his hands, Christ at the Praetorium, the scourging, the bearing the cross, the putting on the cross, Christ crucified between two thieves.

From the central medallion there is suspended by means of a clasp shaped like the others a large heart-shaped medallion of lapis lazuli surrounded with ornaments of chased gold in openwork and enameled. On the face of this medallion, beneath an imperial crown, accompanied by two angels, is seen Christ on the cross, together with the instruments of the Passion. The border consists of foliage and flowerets alternating with *briquets;* rubies in flat form and small diamonds are set on the crown and the border. From the bottom of the medallion is suspended an irregular-shaped pearl.

Another beautiful piece of work of this class is a neck pendant in enameled gold. It is a specimen of German art of the end of the 16th century, from Augsburg, and measures 5¼ by 2 inches. On a bracket, done in openwork and ornamented with volutes accompanying a flower whose petals are set off with diamonds and rubies set flat, is a semi-circular terrace supporting a group of two small figures in enameled gold, representing the Annunciation. This terrace, as well as the praying desk placed before the Virgin, is paved with diamonds and rubies. Two columns and subjects of architecture which accompany and surmount it, sheltering it like an arcade, are treated in the same manner. Above the Virgin and the angel the Holy Spirit circles about; two small angels in high relief blowing a trumpet are shown in the upper part of this piece of jewelry. Small pearls are suspended from its lower part; other strung pearls surmount it. A triple hanging chain of gold, ornamented with pearls, ending in an enameled gold ring, decorated with a diamond set flat, holds this suspended.

Among the minor articles of jewelry in this superb collection may be mentioned an episcopal ring in enameled gold, shown with the cut of the morse on this page. It is a specimen of German art of the 16th century. The bezel, in which a flat emerald is set, slightly convex, is in the form of a truncated pyramid with four sides, ornamented on its corners and faces with bouquets of flowers and fruits or enameled volutes rising in a protuberance on a field of black enamel, where golden arabesques are entwined. This bezel, the reverse side of which is divided into four triangular compartments where golden foliage rises from a ground of blue or black enamel, is set on a ring in rectangular sections, decorated on its sides with volutes accompanied with flowers and fruits in relief. The ring is enameled.

Among the choice objects belonging to the collection are two book clasps in enameled gold, works of German art of the 16th century. One of these is shown above the ring before mentioned. Each of these clasps is composed of a part of greater width than thickness, mounted with a hinge on a rear part in openwork which could be put on the flat part of the binding, and another rear part provided with a raised end to form a holder. On the flat part, bordered to the right and left with a torus of filigree work of fine pearls and golden pearls, are attached plates representing St. John the Evangelist and St. John the Elder, standing, the figures covered with translucent enamel. Flowerets executed in the same way accompany the figures of these saints.



GOLD CRUCIFIX—XIV CENTURY. RELIQUARY OF NURNBERG. RELIQUARY—XIV CENTURY.



MORSE OR COPE CLASP. BOOK CLASP. AGNUS DEI. BISHOP'S RING.

The Amber Industry.

IN Dantzig, large stretches of the land upon which amber is found have been laid bare, and a revival of the industry may be expected, especially as amber is gaining in popularity, most noticeably in England.

That amber has been little used for some time past is due, perhaps, not so much to the influence of fashion as to the fact that the pieces obtainable were too small for the taste of the English, who like it for large articles, such as the heads of canes and umbrellas. It has not been possible to supply these in the desired size and clear color, but the discoveries at Dantzig will probably change conditions.

Daniel Silver, Lawrence, Mass., has had plans made for remodeling and refitting his store.

American Watches, Silverware and Jewelry in the British Market.

A Frank Criticism by a Noted Authority of Our Methods of Extending Trade and a Few Words on the Merits and Defects of Our Products from the Standpoint of the British Jeweler.

IN the year 1875 the following introductory paragraph appeared in the *Watchmaker, Jeweler and Silversmith* of London: "The New Invasion is upon us; of that there can be no mistake. We believe, therefore, that, in the face of such a self-evident truth, we cannot do a better service to the watch trade all over the empire of Great Britain than rouse attention to the fact. It is no use in scolding at the invading tide—it is here; the resistless wave is silently rising all over England, and we have counseled ourselves to be borne peacefully upon its surface, rather than risk forcible removal and submersion. Having now sounded the tocsin, we will endeavor to give such facts and details of this invasion as we have been able to ascertain.

"At the western end of the Viaduct, on the south side of Holborn Circus, facing the Prince Consort's equestrian statue, the rambler in the metropolis will find before him one of those newly built palaces—monuments of commerce in elaborate stonework—which are the glory of trade and the pride of the modern Londoner. Upon its dark, enameled, facial band, deeply indented in letters of gold, are the ominous words AMERICAN WATCH COMPANY.*"

To-day the invaders, continually reinforced, have settled down peacefully and quietly in the Old Country, but they have rarely learned the ways of the people among whom they sojourn. The few who realized the possibilities and profited by their intuition and foresight have done well, while others, who have brought with them the ways and mannerisms of the States, have found a dead man's land in which to fritter away their energies.

I have had many chats with American friends and they seem to all agree that American merchants will not take the proper steps to conquer a market, while the drummer is too cocksure of his knowledge of men and things. We may take that knowledge for granted, so far as his own land and people are concerned, but the temperaments of the various nations differ, and the methods which may be well in Connecticut or New York will not necessarily suit the Irish province of Connaught, the great Scotch mercantile city of Glasgow, or the City of London. This fact has been brought home to every shrewd American who has tried to do business in Great Britain with the aid of American travelers, and as a consequence it is generally the case that British travelers represent American jewelry and watchmaking houses in Britain.

There are, of course, exceptions, and the exceptions are the smart, adaptable men who are the salt of the commercial world. Personality plays a great part in the British jewelry trade, and the average shopkeeper is very conservative. He will not readily take up with new travelers, and is very chary of opening new accounts—unless he is on the down grade. That being the case, it may be well understood that the lot of any newcomer is not a happy or easy one, particularly when the newcomer has the drawback of a mannerism which is so totally foreign to the people, and particularly the trade of which I am writing.

"Good wine needs no bush" is an old English saying, but one fault of the American traveler is his insistence upon a lengthy talk with his auditor. Now, if the articles he has to offer are really salable his main business will be obtaining the necessary audience, and, having obtained it, to shortly and clearly explain his wares, their quality and advantages. The business man appreciates the prompt, clearly spoken commercial traveler; to-day the storekeeper has much to do without listening to a long diatribe upon the obvious merits of an article and, too often, the demerits of rival manufacturers, so that even with a really good article the American traveler has often been a failure in Great Britain.

But he and his British contemporaries have also been failures when the productions they carried were totally unfitted for the market. And here the criticism I must make is true in very many instances of British manufacturers, for they will not realize that it is the main business of a manufacturer to cater for the peculiar demands of the countries to which he would export his goods. I do not say that he should deliberately manufacture imitations of all that he finds selling, or that he should invariably base all his designs upon the current style, for it should be the business of every progressive manufacturer to anticipate new fashions and encourage new departures in style.

Now I understand that every manufacturer in the United States is anxious to do an export business, but nearly every one expects to do business with exactly the same kind of productions as satisfy the jewelers and people of the United States, and if his agent fails and explains the real reason then, as an American friend of mine here says, "they simply rise up in their indignation and 'holler' murder!" This may be due to the reason given by this same friend, who with an extensive knowledge of Great Britain, Europe and the United States, says "my countrymen are not as successful as they might be in seeking export markets because their successes at home, where they are protected by a very high tariff wall, have made them too conceited for words. They feel, or at least the majority do, that they are miles and miles ahead of the manufacturers of other countries in labor-saving machinery, as well as in the patterns they produce, and the finish of all they turn out!"

This homely criticism is none too strong, and could be substantiated by many striking instances. One will suffice. Take gold-filled goods. I would willingly grant that no country can surpass the productions of the United States quality for quality and finish for finish, but in Great Britain the German manufacturer is an easy first, because he offers the style of jewelry which is in demand. Quality, finish and sound value intrinsically will not sell an article of jewelry; it must satisfy the aesthetic tastes, the peculiar ideas or the immediate wants of the people to whom it is offered. It is no use offering crosses to Mohammedans, or a bearskin coat to the denizens of the Congo.

To again quote the opinion of an American in London: "The very high tariff wall enables American manufacturers to make profits they could not make in any other country under the sun, so that when they have to compete with Germany or England they are not satisfied to make the small margin of profit that the people in the countries named are content with." He gives as an instance the manufacturers of Providence, Attleboro and Newark, who, with the largest factories in the world making 10-karat solid gold brooches, find it absolutely hopeless to compete with the solid gold nine-karat brooches made in Birmingham, not only in cheap lines but also in the very expensive. "They claim," he says, "that this is because of the lower wages paid in Birmingham," and further, "that, to a certain extent, this may be so, but the *real reason* is not that they cannot produce a brooch at the same price, but, rather, that they are not satisfied with the small profit the average Birmingham manufacturer is content to take, and because the bulk of them can sell all they produce in the United States."

It has frequently been argued in Britain that the American manufacturer, because of his high tariff, "dumps" his superfluous goods abroad, even although he makes only a mere fraction of profit. My friend's statement, and my knowledge of certain lines, certainly go to show that the reverse is often the case. Whether the question of wages—money or real—enters into the question of competition, I frankly admit I cannot definitely say, but I do know that Birmingham can produce certain chains and lockets better and cheaper than the German jewelers of Pforzheim, whose wages are lower than those current in Birmingham for the same work, while British silversmiths and diamond mounters can readily find a market in Germany for well-made silverware and jewelry of good design and finish, despite tariffs and the lower wages paid to the German workmen. There are economic points, which one need not enter into now, which would possibly explain the reason, but suffice to say that, while Germany and Britain compete there

*Now the Waltham Watch Co. and removed to larger premises in High Holborn.

is a mutual understanding as to one another's wants in many directions: American producers, except in the case of watch manufacturers—and there are exceptions even here—will not even try to understand the European export markets.

There are many lines in which the American manufacturer is very out of date—viewed from the British and European standpoints. I am not blaming him if he is satisfying the taste of some of his countrymen and women. I have seen bracelets for middle-class clients which would not even be worn by the English factory girl, and her taste in jewelry is considered coarse enough; American finger rings placed on the British market which coster women would disdain; fob chains which Englishmen would only think of as stage properties, and only usable in a pantomime; brooches which remind one of the heavy and grotesque mid-Victorian jewelry which our grandmothers used and which might have suited the crinoline skirts and the great "bishop sleeves," but are really in very bad taste in these days of close-fitting garments. Band bracelets of abnormal width set with stones, or coarsely chased all over, appear to be quite fashionable in the United States, and some American jewelers have actually tried to sell them in Britain! They are hopelessly unfashionable, and British-made goods of this style found an ignominious end in the melting pot at least 20 years ago. Even where the American diamond mounter is, comparatively, "up to date," he is generally 20 years behind Britain, and a quarter of a century, at least, behind the best Parisian styles. For proof of this I have only to look at the last advertisements in the Anniversary Number of THE JEWELERS' CIRCULAR-WEEKLY.

And yet, some American firms produce excellent examples of the jeweler's art. Their commercial value in Great Britain would be considerable. It is lightness, strength, and good finish which the middle-class purchasers require, while the working classes demand a strong, neat but very effective object.

The days of class dress have gone; no longer does the country laborer wear his linen smock; he will have his "Sunday suit" and look, as near as he possibly can, "like a gentleman"; while the servant girl, discarding her cap and apron, will walk out on Sunday, to all appearances, as elegantly dressed as her mistress, and—even when her jewelry is imitation—in as good taste as the real articles which are the pleasant possessions of her employer. This is a fact which the American manufacturer has not yet realized. Democracy is dress and personal decoration is a real and living entity in Great Britain, and the man who would be successful in business must realize that.

Without doubt the most successful business has been done in Britain with American watches. I need hardly specify those which have been placed and have gained a firm hold on the market. The "Waltham" and the "Keystone-Elgin" have, by the astute and businesslike qualities of those responsible for their sales, made a position which will not be very readily taken from them. Then, in another direction, the Standard Optical Co., thanks to the smartness of their British representatives, Messrs. Reed Williams, Ltd., has secured a footing in a very short time, to the surprise of the optical trade. But these successes are due to the fact that the responsible business man understood the country, the people and their requirements; he had no preconceived notions of what was best for the clients he wished to secure. He simply offered to act as a servant, to supply such productions as he knew he could recommend as genuinely serviceable, and to watch the requirements of his newly found customers. It is in this spirit that the key to the markets of the world is to be found.

I have pointed out that American-made jewelry is too often antiquated and heavy, and hence cannot find a sale, that American optical goods go well when properly introduced, and that watches also have found a good market. It remains now to write of silverware. Undoubtedly some of the most artistic domestic silverware is made in the United States of America. The immense variety of really well designed and strongly wrought spoons and forks surprises the Britisher who looks merely at the advertising pages of the JEWELERS' CIRCULAR-WEEKLY, but those of us who have the greater knowledge of the range of ideas as exemplified in American table ware, cannot but praise the energy and taste displayed. Such productions should find a very good sale here or in any Continental country but—the fact is that the prices asked are too high! Is it for the same reason that locket-makers cannot compete? Does the American manufacturer of spoons and forks want too great a profit? It is somewhat hard to say. The cost of designs and dies must be immense. In Great Britain the maker of artistic spoon ware has to compete with the prejudices of the public, strongly backed up by the shopkeeper, who will only stock, as the most ornate line, "Kings" or "Queens" pattern spoons and forks—a style which has done service for a century! Also the plain, well-proportioned "rat tail," or the ungainly looking "fiddle" pattern.

America should be proud of her spoon-makers, and those members of the public who pride themselves on their good taste would, I think, become customers if the opportunity was placed before them. With the larger objects of domestic silverware the experience of American manufacturers has also been very satisfactory. I have seen some delightful specimens of the American silversmith's art shown by one of the largest American silversmiths; in make and decoration they are splendid, but plainer objects are mostly demanded, while the cost of fine chasing is discounted by the shopkeeper.

Above all, however, is the hall-marking question. This is the great drawback. All foreign made goods must go to one or other of the assay offices, an assay made from scrapings of the object, and then marked with a special stamp showing that the article was made abroad, but had been officially assayed and marked in a certain office. This is a troublesome matter, for when the object is finished and has to afterward go through the workmen's hands at "the Hall," it means that it is soiled by handling, more or less injured by the scraping and punch marks, and consequently needs repairing, and, after all, bears a mark which proclaims its foreign origin, and—because of the conservative nature of the British and Colonial, and even many Continental silver buyers—will not sell. They all want the British *lion!* As one consequence of this the company to which I referred has started to actually manufacture silverware in Birmingham, in order to produce objects which will answer the requirements of the assay offices, and so permit of their being marked with the British mark.

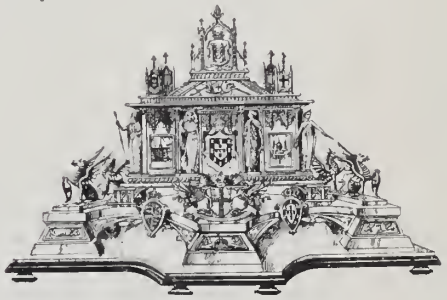
These few reflections upon the sale of American made jewelry, silverware, horological and optical productions in Great Britain may surprise some, may seem, in part, too critical for others, but if they merely make my readers think—then the editor's request that I should deal with a difficult subject will have served its purpose.

ST. GEORGE.

Gold Casket Recently Presented at London to the King of Portugal.

THE jeweled casket illustrated herewith, the gift of the Corporation of London, was specially designed by the Goldsmiths' and Silversmiths' Co., Ltd., London.

The casket is oblong in shape and in the Hispano Gothic style. In the spaces between the open columns are eight gold statuettes representing Art, Science, Commerce, Literature, Authority, Honor, Prosperity and Welcome, shown against a



CASKET PRESENTED TO KING OF PORTUGAL.

sapphire-blue background suggesting a Portuguese sky. In the interspaces are four views of the chief features of the city of London—St. Paul's Cathedral, the Guildhall, the Mansion House, and the Tower Bridge—beautifully executed in enamel.

Surmounting the body of the casket is a magnificent canopy adorned with sapphires and diamonds on the obverse, and bearing in the center the crown and shield of the King of Portugal, with the letter "M" in large diamonds.

The lid itself is decorated with city emblems. The whole casket is supported on silver-gilt base with Gothic feet. On all four corners of the base are dragons, while over the open arches are shields surmounted with the crowns of England and Portugal, with the respective arms of the two countries displayed beneath.

The arms of the City of London occupy the front of the base, the Cross of St. George on the shield of the coat of arms is set entirely in rubies.

The shield in the center space above bears an inscription recording the occasion of the gift to King Manuel.



LARTER AUTOMATIC SHIRT STUD
Patented Dec. 18th, 1900 and Feb. 5, 1901

THE TEST

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The Call For the Gold and Silversmith

By CLEMENT W. COUMBE

(Iliad, XVIII.) "But Thetis of the silver feet came into the house of Hephaistos, imperishable, starlike, far seen among the dwellings of immortals, a house of bronze wrought by the crook-footed god himself. Him found she sweating in toil and busy about his bellows, for he was forging tripods twenty in all to stand around the wall of his stablished hall, and beneath the base of each he had set golden wheels, that of their own motion they might enter the assembly of the gods and again return unto his house, a marvel to look upon. Thus much were they finished that not yet their ears of cunning work set thereon; these was he making ready, and welding chains. While hereat he was laboring with wise intent, then drew nigh unto him Thetis, goddess of the silver feet. And Charis went forward and beheld her, fair Charis of the shining chaplet whom the renowned lame god had wedded. And she clasped her hand in hers and spake and called her by her name: 'Wherefore, long-robed Thetis, comest thou to our home, honored that thou art and dear? No frequent comer art thou hitherto. But come onward with me that I may set guest-cheer before thee.'

"Thus spake the bright goddess and led her on. Then set she her on a silver-studded throne, goodly, of cunning work, and a foot-stool was beneath her feet; and she called to Hephaistos, the famed artificer. . . . And the renowned lame god made answer to her: 'Verily a dread and honored goddess in my sight is she that is within, seeing that she delivered me when pain came upon me from my great fall through the ill-will of my shameless mother who would fain have hid me away, for that I was lame. Then had I, suffered anguish of heart had not Eurynome and Thetis taken me into their bosom. . . . Nine years with them I wrought much cunning work of bronze, brooches and spiral arm-bands and cups and necklaces, in the hollow cave.' . . . He said, and from the anvil rose limping, a huge bulk, but under his slender legs moved nimbly. The bellows he set away from the fire, and gathered all his gear wherewith he worked into a silver chest; and with a sponge he wiped his face and hands and sturdy neck and shaggy breast, and did on his doublet, and took a stout staff and went forth limping: but there were handmaidens of gold that moved to help their lord, the semblances of living maids. In them is understanding at their hearts, in them are voice and strength, and they have skill of the immortal gods."

PREFACE.

EVERY sermon opens with a text, and this is either a homily for the smitheries of the precious metals or a wasted breath. This Hephaistos text is rather long, but it brings the metal-working readers where the writer wants them. Right back to their heathen god and patron, first and foremost in the art, Vulcan, whom most if not all goldsmiths have forsaken, probably forgotten. The marvelous repoussé work on that Achilles shield that Hephaistos wrought and presented to "silver-footed" Thetis that the goddess might re-equip Achilles after Patroclus had lost him his offensive and defensive resources should be vivid in the memory of all metal workers. And having brought you to a Homeric presentation of the god of craftsmen, goldsmith of deftest hands, though mis-shapen of his nether limbs, we are once again on Hellenic soil, the womb of high creative art. Most clearly to see the goldsmith of the present day it is necessary to see him in the mirror of the past and then draw comparisons—conclusions will quickly follow.

You will notice that the limping god put life and activity into his metallic creations; when he was through with them they started in to work themselves. And that is the part of the text to be borne in mind all through this sermon. We have lost this, the most interesting and powerful factor in the goldsmithing art.

THE GOLDSMITH OF THE PAST.

The Egyptian priest encouraged the designer and the craftsman. The multiplication of amulets and other trinkets, decorated (better call it *enlivened*) with symbolic significance, increased the radius and intensified the activity of that religious reverence which the priest desired. Hence the esteem and high social position given the artist-artisan. The same priestly patronage and protection was given the artist-artisans of ancient Greece and Rome. And if we search through a collection of ancient gold and silver smithing examples, or their work in the plastic bronze, a peculiar fact soon dawns on us. Those rings, those brooches, represent more than mere ornamental utilities; that *crater* or *cantharus* from which they doled and drank the enthusing beverage represented more than drinking utensils. Their ideality of form and, above all, the devices used in their ornamentation or adornment bespeak a higher and deeper purport than their bare utility.

Whether the ornament was the lotus, the anthemion, the guilloche, intreccio, or the familiar egg and dart, these were all frames of beauty in which to enshrine a theme—a story or allegory, something educational, cultural. They recall in their usage the presence of the gods, and the *calix* and *ciborium,* through the mythological depictments hammered or moulded so graphically on their surfaces, bring reverence to the owner and user alike and respect and praise for the artisan creator. Both Greeks and Romans cherished the refining influences of their metallic wares. Those heathen artisans were placing souls and speaking tongues in their metallic creations. The people were wearing and drinking from articles that appealed to their superstitions (you will call it, no doubt), that pulled them into the presence of their gods. The Hephaistos magic was in their creations!

JEWELER VERSUS GOLDSMITH.

To paraphrase the noted announcement of a monarch's decease, "The goldsmith is dead—long live the jeweler." With the passing of the Renaissance period the art of the goldsmith, with his creation of marvels in the precious metals heightened by his palette of enamels, faded quietly out of public esteem. With the advent of the diamond and the lapidary's faceted bewitchments the goldsmith became a maker of gem frames. His craft is to build a structure (unobtrusive generally) that shall safely hold the glittering precious stone. Ornament he may put into his gem housings, if he can do so without detracting the attention from the objective, a diamond, ruby, pearl, or what not. And that ornament may be artistic if he can make it so. Minor considerations, with the gem always in the bold foreground. What wonder, then, that since the 17th century Mr. Jeweler has displaced Mr. Goldsmith? The jeweler can get his full carat prices, but the genius that could bring forth living poetry from the cold metals naturally faded from off the face of the earth. The possibilities, in embryo, however, are here again. And the purpose of this article is to bring clearer to sight the fact that the gold and silversmith's ennobling arts may soon come into their own again, that there are bright possibilities of a revival of these seductive methods. History may be made to "repeat itself" in this as in other branches of endeavor.

The jewelry business is all right, but let us get back to gold and silver smithery. It will pay, as I will show you.

THE GOLDSMITH OF NOW.

Collingwood says: The ornament of all early ages, notably that of ancient Egypt and Assyria, was a sacred and mystic symbolism. Its use was primarily for religious purposes, to adorn the temples, the sacrifices, the priests. Secondarily it was applied to domestic uses—not for mere luxury's sake, as men grew richer and could afford fine houses and clothes, but as a sign of the sanctification of daily life, by the introduction of divine symbols, protecting amulets and ever-present tokens of ever-present powers. Just as in India a sacred name is given to a child that the parents may utter a prayer whenever they utter their child's name, or in ancient Greece or modern Christendom that the child might be under some god's protection, or influenced by some saint's example, so early ornaments were shrines set up in the house, or charms worn about the person, as a witness between God and man. Further, the ornament was a beautiful thing, and, so derived, nobly beautiful; it raised emotion, and, with such associations, noble emotion. With us art in the house means luxury, and too often suggests vice; with them it meant religion and suggested virtue. Every pattern to them was a little oratory, or like those texts which people hang in their rooms and call them "silent comforters."

And now a word on the practical side of this topic. Some readers may think these facts do not apply as practical these materialistic times; that those artists who created these soul-inspiring works were actuated by emotions and impulses that our artists do not feel; that those artists were æsthetics. While the Mother Church always fostered and patronized art (excepting, of course, the Iconoclastic Christians—say, 750 to 867 A. D.—and later the Puritans), it must not be taken for granted that religious devotion in the artist created the impulse. Probably a much more matter-of-fact cause raised the æsthetic qualification of the worker. Good pay, popularity, dig-

nity of social position of the craftsman were an effective stimulus. For, with sadness, we must acknowledge those workers in stone and metal, even though producing masterpieces for the church, were materialists in a high degree, and, if not actually degenerates, were worldly devotees to "wine, woman and song." We call it "Bohemianism" these days. Money was, even as now, the great incentive of art.

As Fredk. S. Robinson says: "Vasari's artistic life was similar to that of the companions of his craft. The artist went where work was to be done and he could secure the doing of it, hiring himself out to conflicting popes and princes just as the 'condottieri' (hired soldiers) of former days fought indiscriminately on either side, wherever they could get the highest wages." Please remember that the artist painters of these days were recruited from the goldsmiths quite commonly. A very close likeness of our artist-artisans of this day.

And now let us sift the facts that we have dished up; let us see what they give us of instruction. The goldsmith of the pagan days put Hephaistos magic into metallic creations. They talked—ours don't. The artist-artisan of olden times was a worldly, even earthly, individual seeking gain and physical pleasures—as do ours. His popularity and success lay in the fact that he gave his patrons things that meant something—ours don't. Those patrons of the distant past enthused over productions that had a living meaning—do ours?

Well, let us see. Certain jewelers reproduced the ancient Swastika. What happened? The world went crazy over it, and they haven't got over the fad (?) yet. Score one for the jeweler. But what made the world run wild over such an old silly fetich? It was a Buddhistic as well as Brahman religious symbol in India, and so it was everywhere else—if not since God made little apples, at least since He created little man. There is no attractive beauty about those harsh angularities; but it was a mystic symbol, it had a lovely story at the back of it. It talked.

Someone, somewhere, somehow, set the old scarab of Egypt up again to be worn on the finger. If this was a jeweler, score two for the jeweler. For it was a hit, was it not? But there is certainly no beauty in his bugship to create all this furore about. Again that romantic little story at its back did the trick. It talks, and tells us such a fascinating lot of mystic symbolism.

Let us wander from the jeweler's fold and we come across a funny fact from toyland. The newspapers tell us a woman made the first "Teddy bear." What made its stupendous sale? There had been woolly-bear toys back into generations. It had life, the legs moved, so the children took the critter to their bosoms; and then there was the enormously superabundant vitality of the "Teddy" name at the back of it. No wonder the grown-ups themselves were drawn into the woolly vortex!

Someone took a piece of clay and quickly "Billikin" sat on his throne, surrounded by a legend. Is "his nibs" beloved for his beauty of contour or nobility of expression? He has, to be sure, the prominent, not to say tickling, features of a genius. He is irresistible, and if his presence does not bring a smile, go see a doctor. It's the story at the back of and all around him that enforces his popularity.

This from Paris correspondence of THE JEWELERS' CIRCULAR-WEEKLY, June 2:

"Automobile medals to carry when one is traveling are greatly in demand, being usually in the shape of the image of a saint or some heathenish fetich. St. Christopher, the patron of travelers, is often invoked, and a late design shows the head of the saint in high relief of silver set in a circlet of gold with a prayer engraved. Others of Egyptian or Persian origin are quaintly engraved in Arabic characters with some motto characteristics of good luck or there are symbolic images on elongated pieces of turquoise matrix of Chinese jade.

"Mascots for the house are also fashionable, and everywhere one sees such ornament on the mantel; even though one does not put faith in their efficacy they are worthy of acquisition because of their artisitic quality."

This also from the "gay" capital (see THE JEWELERS' CIRCULAR-WEEKLY, Oct. 27):

"It is singular in these days of enlightenment that people in every walk of life believe in the efficacy of fetishes, and any quantity are exposed in the jewelers' windows. A new one is a preservative against shedding tears, which is eagerly purchased by sentimental maidens. Novel are lucky fairy brooches of Celtic inspiration, and which are said to keep away evil spirits. The design dates back several hundred years and consists of a heart surmounted by a coronet studded with precious stones. In England and Ireland the talisman is offered by the godmother as a christening gift or given as a trotb-token by a man to his sweetheart."

But what's the use? You could paste up page after page of these "signs of the times," but if the American jeweler can't read signs, as I said, what's the use? The world wants living art. It is howling for it, and as we cannot create these days (the Hephaistos power has left us absolutely) we must rob the tombs of the ancient dead to furnish the cultural talking pieces. Paris has heard the howl and obeyed, and no doubt is reaping a rich harvest. For, if properly done, this kind of reproduction means dollars revenue for doughnuts expenditure.

The public at large of this day, you will say, is uncultured, therefore the eye and mind need some training. So were the Grecians of the archaic period, but the artificers put cultivating influences into their wares and the plebeian mind grew to an apprcciation of the beauty of life in the plastic material. The present day requirement is well expressed in Wheatley and Delamotte's "Art Work in Gold and Silver": "The study of beautiful objects should first fill us with admiration for what has been done in past ages, then it should cultivate our eyes so that we are unable to tolerate what is not in good taste, and lastly it should make us capable of elaborating new and living beauty out of the reminiscences of the old." (Note the words *living beauty!*) Those pieces of metal of the Greek, Roman, Byzantine and Gothic periods talked, and created reverence and awe in the uncultured soul.

Rome, during the Empire, was too materialistic to produce creative genius. She had power and wealth, but the heaven-born genius always had birth outside, and she had to import her artists from Greece. We also labor under somewhat similar difficulty, and our artists either come from or get their stimulus from Europe and the East. But none ever in history valued art higher than the noble Roman, unless it be the present United States Croesus. We have about squeezed that lemon as dry as Europe will let us. We must get busy and grow our own fruit from now on. Right here on our own little fruit patch. And the seeds are here. You will find them appealing to you to use them as they peer out of their glass cases at 86th St. and Fifth Ave., in "little old New York." Ask for the Metropolitan Museum of Art.

Step inside the museum—that tomb crowded with the material living souls of artist-magicians, whose ethereal essences have returned to their gods, whose clay presentments even have crumbled into shapelessness, but they have left behind, in stone, baked earth and metal, things throbbing with life and chock-full of talk, tragedy and comedy. Step in and help yourself.

Take a careful choice—those that talk the loudest, those that talk sweetest, whichever you think most suitable for your public today. There's a grand and variegated assortment of speaking individualities. But all look appealing to you to let them out of their glass show cases, that they may continue their mission among men.

In writing "The Ancient Scarab" for this periodical's issue of July 1 and 8, last year, I used the cartouche of Miss (or was it Mrs.?) Cleopatra. There's a whole stack of people who know all about that lady—more about her than she ever knew herself. And there was that delicious spicy scandal. People do love scandal, but it is scarcely necessary to tell the American jeweler that. I only want to just hint a little, you know. And this is only a repetition, more emphasized, perhaps, than the other published in February and March of the year before last, when the writer "told you so" in a gentle hint entitled "The Occult in Gems and Jewelry." But now the Parisian jeweler leads and you must follow.

Well (to get back to the museum), when you start in to introduce your living ancient trinkets, don't hand out something nearly like, "just as good," but make the actual thing (a replica—its double), even down to the true metallic alloy, if possible. Better ask the curator (he loves the ancient talkative children under his care, and will tell you a host of fascinating facts about his protegés). Just pump, and pump, till you get all he knows, then put it in print and give a copy of the story of each replica (make replicas—not near-replicas, but the exact thing). The average United States citizen is weak on the classics; treat him as from Missouri, and he will be grateful for enlightening him on so fascinating a topic. And you will be well repaid in shekels for your cultural tuition.

In your "story" that goes with each replica state that the original lies in the Metropolitan Museum; tell them to go and compare it; state the room, case, number of exhibit, etc.

Like most sermons, this is getting too long. Sermons end with a benediction. We started with quoting the immortal Homer; we leave you with the hope that his words may carry weight with some few, and close with the potent fact that "Whosoever obeyeth the gods, to him they shall gladly hearken." —Achilles to Pallas Athene.—*Iliad.*

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The Trend of Fashion in Jewelry.

By LILLIAN E. PURDY.

LOOKING at the year in retrospect, three facts stand out prominently: First, on the whole, conditions have been far more prosperous than they were during the preceding 12 months; second, considering the prospects, surprising advance-



ELABORATE DIAMOND TIARA IN THE DIRECTOIRE STYLE.

ment has been made in the class of jewelry produced and the development of original designs; and third, the status of affairs has reached the point when the time is eminently ripe for the launching of novelties and the promotion of enterprise. In a word, jewelry is surely progressing and we may expect great things in 1910. The recent depression may only have served to



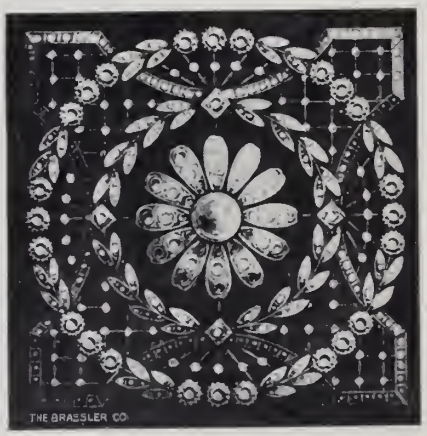
BOW-KNOT—DIRECTOIRE STYLE.

give fresh impetus to the production of jewelry of the highest types, as it has at least afforded time for the growth of ideas, having precluded up to this time the making of new dies and machinery necessary to all innovations. Such, indeed, are the tend diversity and advance in the other:

In general, this has not been a year for the sale of novelties. Few, if any, really new articles have been produced. The fads and fancies of fashion have been pushed into the background, and the more standard articles have been in demand. They have also been average in price, barring the Christmas season when extremely expensive pieces have been sold in comparatively large numbers. The withholding of purchases till the last moment indicated some caution, but the final sale of these elaborate articles, some of them reaching hundreds of thousands of dollars, showed conclusively that the tide had turned. And, the one strikingly observable feature of this jewelry was that it was almost universally of a high type of art.

There is no longer any doubht about the trend of jewelry toward the artistic. More and more, people are traveling and learning, and their education has the one great result of cultivating in them an appreciation of the beautiful and artistic. Of course, there are still the masses who have yet to learn—those who demand the highly polished machine-made jewelry, the intrinsic value of which is equal to the actual amount paid for it. These people buy their jewelry as an investment. To them the design and the workmanship have no special meaning. They wear thousands of dollars worth of jewelry upon the street, perhaps hurrying for a train with both hands filled with heavy suit cases, while the person of more taste but less means, who could not afford these luxuries, but has a better knowledge of how to live, rides calmly in a cab to his train, thinking it bad form, to say nothing of discomfort, to carry his own bags.

The class represented by the latter person is growing rapidly. A love for art is becoming widespread, and the trained eye is quickly cognizant of the elements of art in jewelry—the design, the color combinations, the workmanship—until now the in-



DIAMOND COLLARETTE.

trinsic value has little to do with the incentive to purchase. It is art that is demanded, and there is no objection to paying for workmanship. There is so much wealth in the land that it is no distinction to have money and to blazon it forth in

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large, expensive jewels. Artistic effect is the watchword, and the jeweler who can attain it, catering to those who have already developed their art sense and educating those who have not, is the one who is succeeding and whose occupation is worth while.

Perhaps the most pronounced illustrations of the growth of art are found in the dainty jewelry made of tiny diamonds set in platinum. Here, indeed, is a wide field for the designer. For, the small stones lend themselves so charmingly to dainty designs and the platinum, in the French gray finish, enhances the beauty of the diamonds so wonderfully. The designs all tend toward lacy effects, the knife-edge platinum and crochet work being marked features of the newest productions. These ideas, woven into all manner of diamond jewelry, including brooches, tiaras, necklaces, and even rings (an oval stone, for instance, being set off by platinum crochet surrounded by a row of tiny diamonds), are most conspicuous upon a new ornament, the medallion, or plaque, as it is sometimes called. This more or less flat surface of circular or irregularly circular shape, affords an excellent opportunity for beautiful designs. It varies in size from three-quarters of an inch to two inches in diameter, and forms one of the most striking ornaments of to-day. Swung from a slender 18-inch chain of harmonizing design, or held by a narrow black ribbon, it has been an important part of the costumes of the well-dressed women at the opera, concerts and dinners this season.

Of almost equal importance is the small flat locket, having a similarly treated front surface, with the addition of a transparent enamel background. When this little article first made its appearance, its sale was impeded by the fact that its color scheme was not of such a universal character that it could be worn with any gown—and for an ornament of so great an expense, this was a serious drawback. But, an ingenious jeweler soon solved this problem by making a set of enamel plates or plaques of different colors, which were adjustable. In this way, the same lacy design of diamonds could be used with any desired color of background, thus harmonizing with any gown the wearer might elect. Slipping in easily, this clever idea provides a combination of many lockets in one.

As a close second to these come the soutoires and soutoire-necklaces. The lat-



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ter are perhaps the more novel, being combination affairs, the soutoire extending only half the distance around the neck, the remainder forming a chain. Made of all diamonds or diamonds and pearls, these are very effective, the tasseled ends crossing gracefully in front to form the central ornament. Whether their present vogue will continue is a question, the stole effects in braided beads and bands of pearls, as well as the jeweled sections upon ribbon or velvet being on the wane. One large manufacturer has long since discontinued making soutoires and he declares that the fashion for these has virtually passed.

But it is a marked characteristic of the ensuing fashions that neckwear of all descriptions has headed the list of sales. The tendency to barbaric ideas seen in the necklaces formed of a close succession of pendants extending all around and an inch or more in length, and the Egyptian types, having large cabochon stones with elaborate filagree in Etruscan gold, seem to be losing ground. The festoon effect, seen at the beginning of the season, is also slipping away. And, in place of these, the simple La Valliere, either consisting of a lacy design or a single stone setting with surrounding decoration, seems to be usurping the place of honor. Here, the lacy style is sometimes carried out in gold and pearls—suggesting that this treatment may also be applied to the less expensive materials and to numerous articles, as is often the course of progress with new ideas. They appear in the most costly materials and are then copied all the way down along the line. Sometimes this is fatal, as all materials do not lend themselves equally to the same effects.

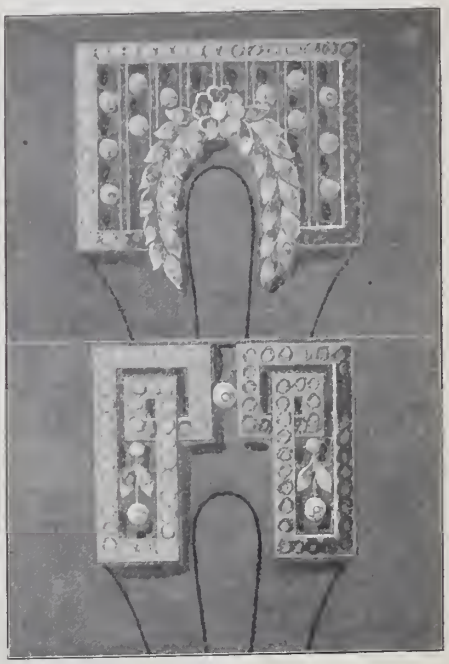
Beautiful indeed are the lacy touches seen in some of the exquisite La Vallieres and brooches in which the black opal forms the center design. In these charming creations, the color effects are heightened and softened by artistic strokes in soft-toned enamel, or here and there, the lights are brought out by small diamonds, emeralds or rubies. In all of these as in other articles now in the prevailing fashion, there is a marked departure from the Oriental, the Louis XIV. and the Louis XVI. designs. They all seem to tend toward simplicity of lines, a dainty, lace-like effect, and a harmony of color, that show a love for the beautiful and a knowledge of the laws of art.

In the use of small diamonds, it is a noteworthy fact that the caliber work is now on the decline. In some cases, it is preferred and is really necessary, but as equally good results can be obtained with the round stones, the demand runs that way. And there is ample reason for this. When stones are cut to fit certain spaces, as in the keystone shape, there is a tremendous waste, but aside from this, the stones can not be used again when people wish their old jewelry remodeled. The round stones are always acceptable, fitting into almost any conceivable design. Hence, they are really more valuable, and when purchasers consider these points, they are inclined to favor the more practical stones.

Among the neck ornaments, brooches rank with necklaces in point of number of sales. Single stone brooches, with surroundings of pearls or decorated gold, have had a steady popularity, and the prospects bid fair for a continued demand. Then,



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there is the bow brooch, outlined in diamonds and backed with ribbon. This little conceit has appeared in all manner of bow shapes and both black and purple ribbon



MIRROR DESIGN WITH ADAPTATION OF GREEK DECORATION.

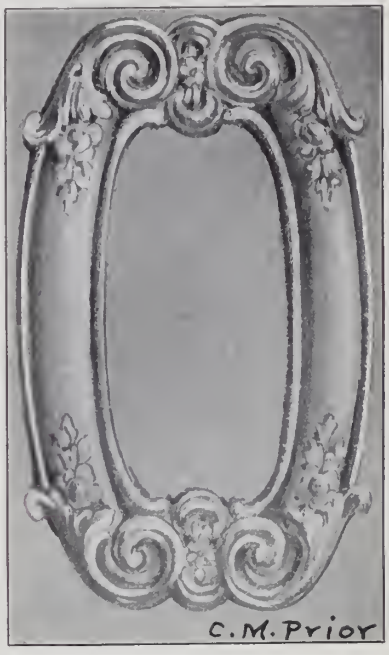
have been used in it. The pearl bow pin to wear with a fluffy maline bow has also been well received. The introduction of tiny jewels in these pins adds to their distinction and charm. Different from these, are the brooches to which the old style pendant idea has been applied. These are litt'e dangles, usually two, made of links of pearls and gold, and are hung from a



DESIGN FOR BUCKLE—NEW ZEALAND DECORATIONS.

scroll-like design that was popular in the olden days.

The attempt to reintroduce the art nouveau style in brooches has met with only luke-warm favor. Some exquisite designs have been seen—sprays of flowers with delicate veining in the leaves, or clusters of red poppies in the foreground with a sky behind, or church windows with blue enamel



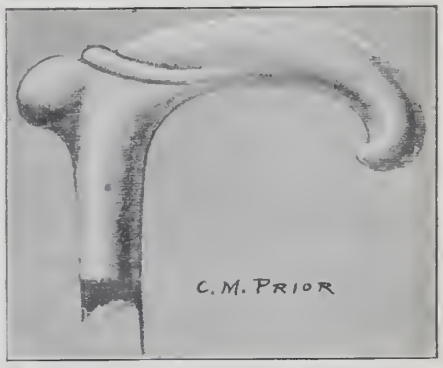
DESIGN FOR BUCKLE—LOUIS XVI. STYLE.

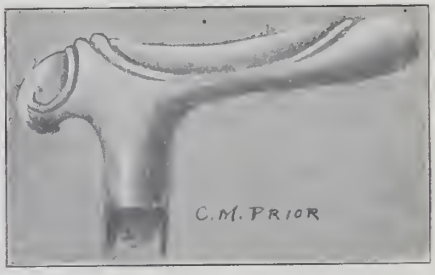
to simulate the stained glass. But there has been no general acceptance of these ideas.

When the year opened, the sale of ear-rings was in full blast and one jeweler predicted that these were the coming "best seller." His hopes were not realized, however, for ear-rings declined quickly and there is



MODERN DESIGN FOR COFFEE POT.





MODERN STYLES IN LADIES' UMBRELLA HEADS.

now practically little call for them. The reason is poignant; ear-rings are not becoming to many women, and women are fast growing less inclined to wear those things that do not become them. The small, close-

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fitting car-ring maintains a certain degree of vogue.

It is perhaps in the line of hair ornaments that the greatest change is noticeable in jewelry and the demands for it. With the beginning of the year the Mary Garden bandeau, the Geraldine Farrar bar-



DIAMOND PLAQUE.

rette, and the Grecian fillet were at their extreme of width and elaboration. Great barbaric bands of engraved and jeweled gold spread out on the heads of nearly all women. We wondered whither this tendency toward exaggeration would lead us! But, presto, change! The coronet braid arrived, and with it, the huge barrette at least was side-tracked for a time, or discarded forever, and the wreaths and fillets of gold gradually disappeared with it. Side and back combs had before that been thrust aside, to be revived occasionally, and the new ornaments created for the new coiffure were pairs of two-prong pins—long, with ornamental ends, to be worn in front to hold the braids in place. This, at the present writing, is the last development. What may come next is difficult to say, since all styles of hair-dressing do not suit all faces and sometimes the steady sale of an old ornament continues most successfully.

The barrette, therefore, is not in fashion, for the time being. Many women wear them, but they are at least temporarily set aside.

Some jewelers proclaim the same fate for the bracelet, but the effort of some of the Parisian modistes to recall the half sleeve, gives encouragement for the sale of the bracelet. It is a mistake to say that they are not fashionable. Even over the tightly fitting sleeve they are worn, and sometimes one sees them under the sleeve of tulle or chiffon. There should be a moderate sale, as even if they are to go out of fashion, their death is likely to be slow.

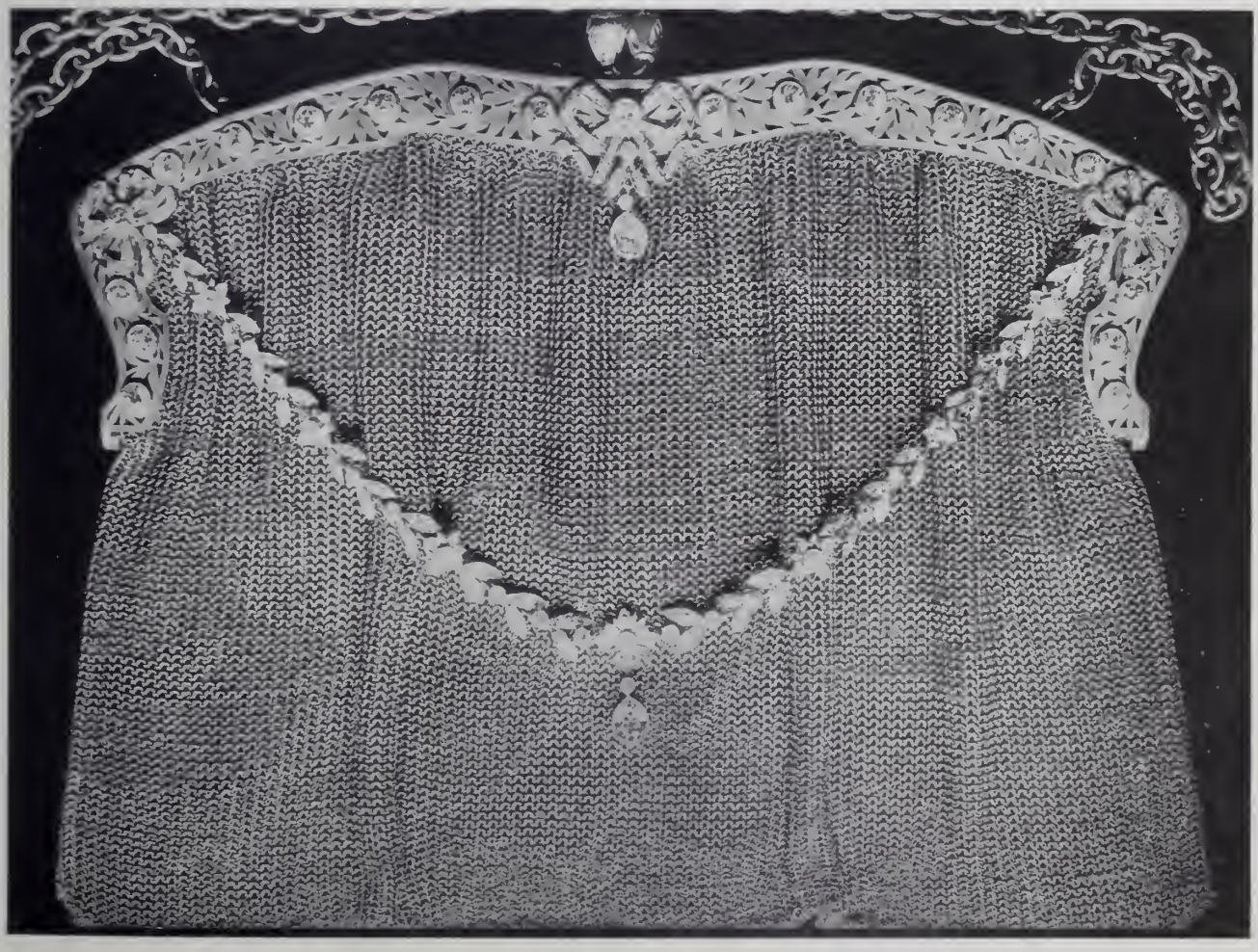
One of the most interesting developments of the year is the evolution of the mesh bag. From the simple mesh of a few years ago, there are now almost innumerable weaves and colors to be had. A particularly striking one is in striped effect of red and green gold and platinum, a band of stripes running around crosswise at the bottom to simulate a flounce. With a narrow gold bar, beautifully pierced and engraved this bag stands as a marvel of beauty and art, its broad but shallow shape affording the greatest convenience. The



DIAMOND HAIR PIN.

herringbone and basket weaves are other attractive designs of mesh—all coming in both gold and silver, with mountings of different kinds.

Quite as notable are the new vanity cases, which come in all sizes, from an inch in length to the full regulation dimensions. Engine turned, engraved and enameled, or



PLATINUM AND GOLD MESH BAG SET WITH DIAMONDS.
(Design copied from fresco of the Palace of Versailles.)

32 Sarphartie Straat, Amsterdam 26 Ave. De Keyser, Antwerp

DIAMONDS

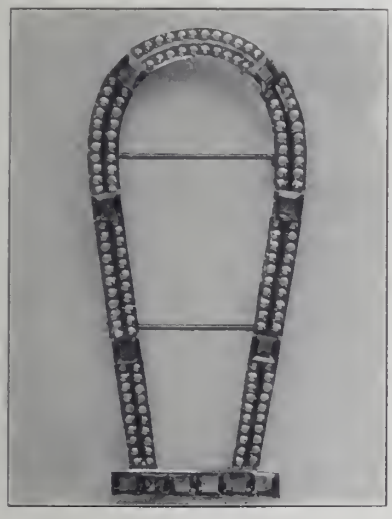
WM. I. ROSENFELD
1 MAIDEN LANE
NEW YORK

simply polished, these vanity cases comprise a department of jewelry for which there has been a general demand. One of the extreme novelties in this line is the egg-shaped case in French enamel, pale pink or blue, with a ring, by means of which it may be attached to the chatelaine.

There has been another effort, by the way, to bring back the chatelaine. Some jewelers have sold quantities of these articles in the form of a finger ring with a chain, and there is a novel line of trinkets to hang upon it. Among these is a vanity case the size of a small watch and holding a puff about as large as one's thumb-nail.



OPEN PEARL BOW KNOTS OVER SILK.



PEARL AND SAPPHIRE "MAGNET" COLLAR HOLDER.

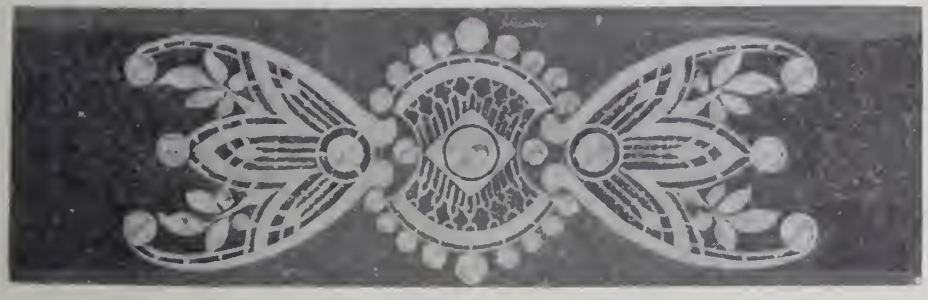
Another development worthy of note is that of the lorgnon. Simply as eye glasses, these articles are most popular, but an extremely small size is made with round lenses to hold glasses for use at the opera. Swung by an attractive chain, possibly one that is strung with baroque pearls, they are very fetching, and they are becoming so generally adopted that they threaten to supersede the usual opera glass. Light in weight, compact and convenient, they have advantages over the old style of opera glass. The piquant, saucy, coquettish look they contribute in the hands of an attractive woman, is surely a recommendation to the one who studies and aims at effect.

Among the stones that have held sway this year, the black opal and the golden topaz are perhaps in the lead, the amethyst coming near to them in popularity. The fine topaz, which comes from Brazil, is vastly different from the usual pale yellow topaz. It is of the richest tone of gold, sometimes being as deep as Madeira, and it is exquisite when surrounded by small pearls. In brooches, LaVallieres and scarf pins, it has had an excellent sale, and the prospects are that this is only the beginning of its success.

A conspicuous development of the year that must not be omitted from these columns is the great advance that has been made in enameling and its wide application. Most exquisite colors in the transparent effect have been attained, and their use upon articles of all descriptions means a tremendous addition to the artistic work achieved in jewelry. Lockets, watches, buckles, vanity cases, La Vallieres brooches, necklaces, and even rings are decorated with the soft tints and shades of enamel and this is only the infancy of this branch, in point of perfection.



SOUTOIR CHAIN WITH LOCKET TO MATCH, OF PEARL OPENWORK OVER SILK.



ORNAMENTAL DIAMOND CLASP FOR VELVET RIBBON COLLARETTE.

[For the illustrations we are indebted to several firms. The designs by the Brassler Co. (page 89), J. Mehrlust (on 91 and 93) and C. M. Prior (on 95) are signed, while the jewelry on page 97 and the design on this page was supplied by Chester Billings & Son, and the jewelry shown above is from A. J. Hedges & Co.—*Editor.*]

62 Years 62 Years

SINCE

1848

BRUHL BROS. & HENIUS COMPANY

DIAMONDS

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PROVIDENCE PARIS LONDON AMSTERDAM

62 Years 62 Years

Hair Ornaments, Past and Present.

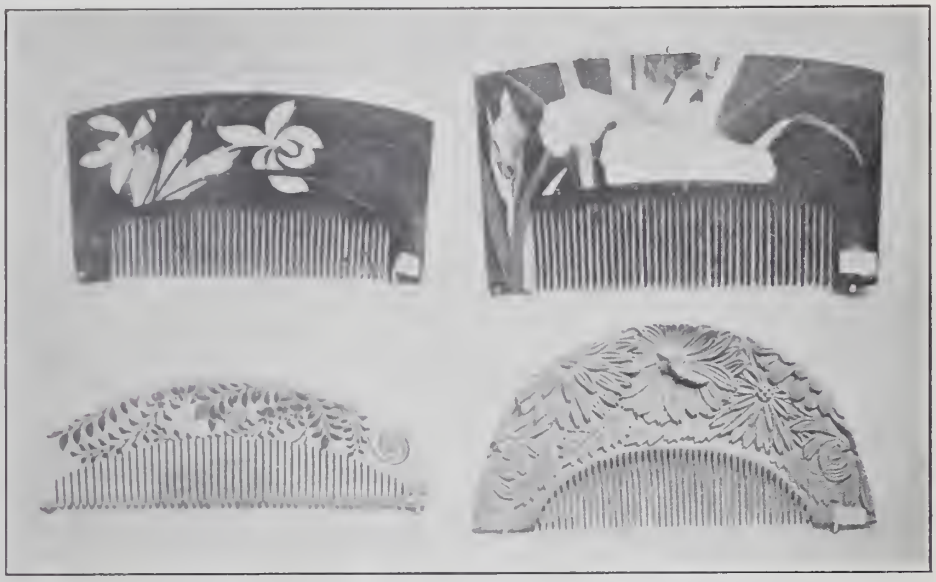
Compiled by Ralph Oliver

THE past 10 years have seen a renaissance in decorative art. This has been gradual, as is always the case after a long period of inactivity—it takes time for a general awakening of the slumbering aesthetic sense. To-day, it no longer satisfies our educated taste that objects of utility should serve that purpose alone; artistic execution is demanded even for things of daily use. As a natural consequence, a very wide field has been opened to the manufacturers of jewelry, and among the countless objects which have taken a decorative form in place of their old merely practical one, are hatpins, buckles, purses, bags, and, last of all, the long-neglected ornamental hairpin, barette and comb, which are a necessity of the latest French styles in hairdressing. The use of such combs dates back to remote antiquity; the first ornaments invented, indeed, were for the hair; and to the present revival of elaborate coiffures, a sequence of the desire for decorative effects on all lines, may be attributed the restoration to favor of the jeweled comb.



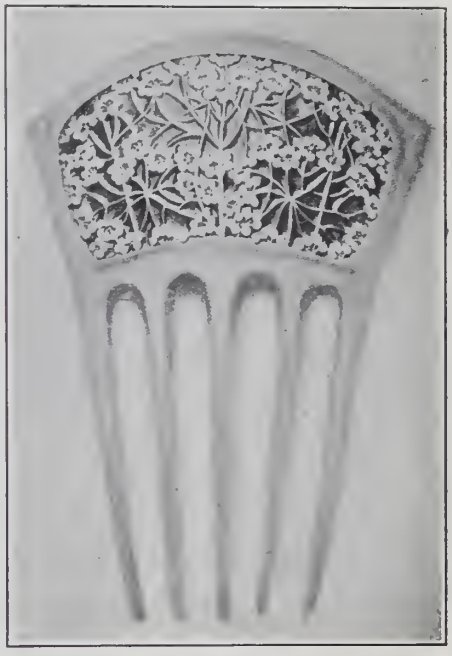
XVII. CENTURY COMB IN SOUTH KENSINGTON MUSEUM, LONDON.

The mandate of fashion seems to be that the apparent size of the head shall be increased, a fancy which has only had passing vogue since the rococo period; the coiffure has resumed the importance which it had in the days of Marie Antoinette, and its structure is supported by top combs and richly decorated pins, jeweled bands, back and side combs, barettes and fillets. The newest French models are not of tortoise shell, but of horn, in light or dark brown shades, and the latest fancy of all is for ivory tints. The top combs are narrow in themselves, but have broad tops, cut in leaf-work or flower shapes, or made in the form of a pair of birds or a butterfly, set with colored stones, baroque or Japanese pearls, coral or diamonds, or inlaid with gold, enamel or mother of pearl. Many of the novelties represent modern taste, but, as the prevalent modes follow the antique, combs, clasps and fillets in Grecian style are seen, as, for example, narrow bands of horn set with rows of little precious stones, circlets of platinum cut into tiny leaves and set with diamonds, and combs whose top is cut into a Grecian ornament, or inlaid with jewels in a Grecian pattern.

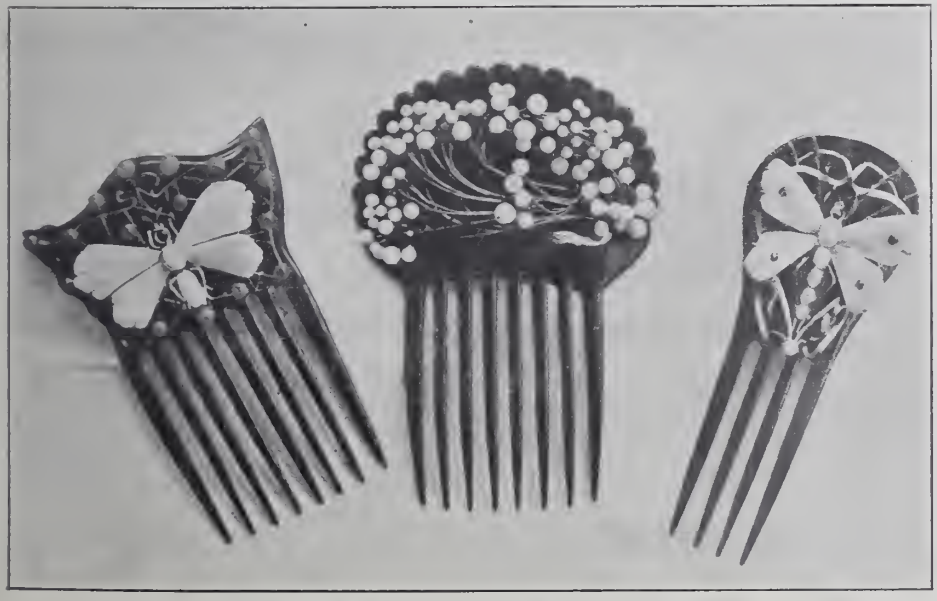


ANCIENT JAPANESE COMBS FROM THE HAYASHI COLLECTION.

A barette in modern style is a conventionalized lotus leaf and flower, the flower and stem set with little diamonds. A very beautiful top comb of brown horn has three humming birds, with ruby eyes and plumage inlaid with colored enamel. Fancy hairpins are cut in the form of ivy or grape leaves, the veins outlined with little stones; unique is one whose top is a sprig of barberry leaves and berries, the leaves cut from ivory-tinted horn, the berries of red coral. Another pin, made of pale tortoise shell, is cut at the edges into a spray of rose leaves, on which are dewdrops of



DELICATE COMB BY L. GAILLARD.



SOME GERMAN NOVELTIES IN COMBS BY O. HOLSTEIN.

Old Square Cut East Indian and Brazilian Diamonds
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and we always keep a good stock of them in all sizes from 1-32 of a carat up to 2 carats and larger.



We also buy and sell second-hand diamond jewelry for cash and illustrate above a few of the pieces we have in stock at the present time. These pieces are all modern mountings set with fine regular cut melee.

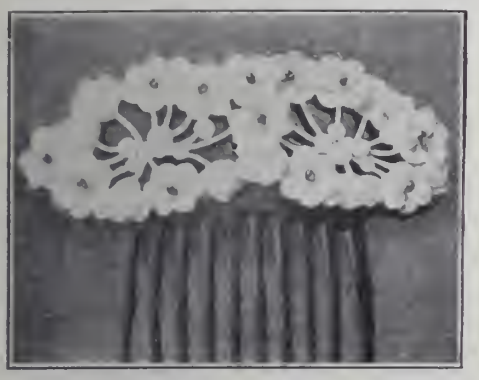
Correspondence solicited and we are always ready to make cash offers on desirable lots especially "Old Mine" stones.

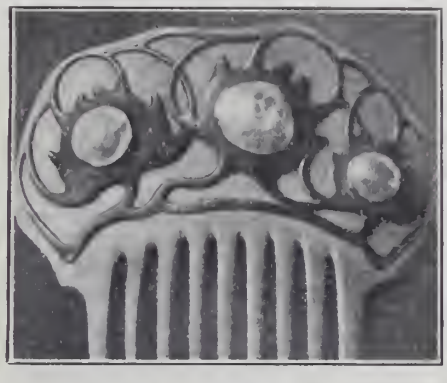
CHAS. S. CROSSMAN & CO.

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brilliants and a shimmering enamel rosebud.

A most interesting book on the subject of combs has recently been published in Germany, entitled "Die Kaemme aller Zeiten, von der Steinzeit bis zur Gegenwart." (The Combs of All Times, from the Stone Age to the Present). It is a collection of





COMBS FROM 1909 EXHIBITION AT WIESBADEN, BY A. OPPENHEIM.

plates, with accompanying explanatory text, the contents being divided into two parts, the first (Plates 1-47), containing illustrations of combs from the ancient European world and down to the present day; the second (Plates 48-84), illustrating those found among the various nations and tribes outside of Europe. Every plate has from two to seven illustrations, and from this an idea can be obtained of the extent of the collection.

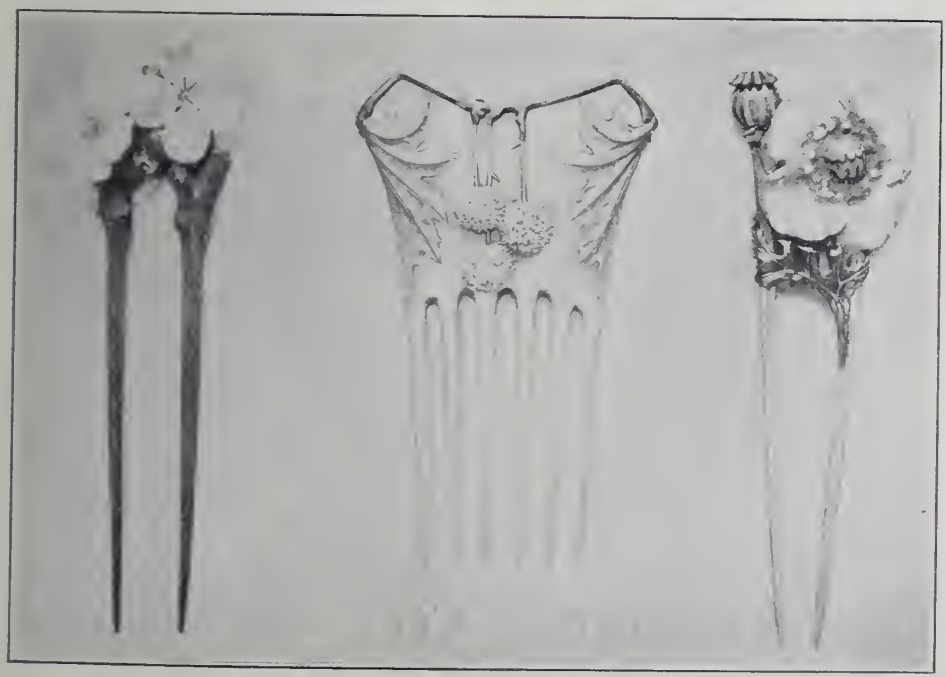
The many-sided view of the progress of art and civilization which can be obtained by devoted study of even such a limited and modest domain as that of the comb is astonishing. The illustrations carry us from the most primitive and laborious attempts of the Stone Age, or of barbarous tribes of the present, to the elaborate and elegant achievements of the Renaissance or of Japanese art, and on again to the plain and practical products of modern industry. They were gathered in such rich abundance, as the author says in his preface, by the zeal of a collector whose heart was in his task. Especial attention is given to examples from primitive epochs. It is useful and interesting to observe how, under the most different circumstances imaginable, similarity of purpose and related technical processes have led to similar results; and again, what manifold forms existed in this one domain, even in the most remote times. Nearly all the varieties which we have are hundreds or even thousands of years old.

The great French artist-jewelers—Lalique, Feuillâtre, Gaillard, Miault, etc.—have shown a decided liking for this object of feminine adornment, and have lavished much skill upon it. At all the recent Paris salon exhibitions, beautifully executed ornamental combs were to be seen, and constituted some of the most attractive exhibits.

The first creations of Lalique surprised and struck every one; even those who criticised his bold designs and his arbitrary handling of all styles, agreed that a genius had appeared, who would open new paths to the jewelers' art. Since that time the enthusiasm has cooled somewhat, although Lalique's fame has by no means been lessened. He has continued to interest the public by his highly individual achievements, especially as he understands the art

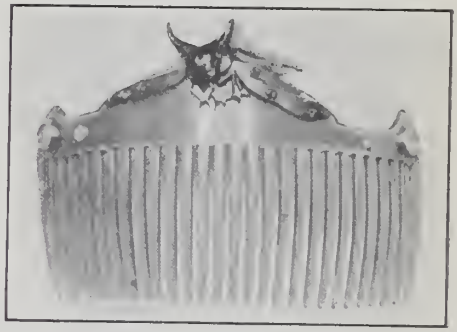


HORN COMBS OF GRACEFUL FORM BY HENRI HAMM.



ARTISTIC HAIRPINS AND COMBS BY LUCIAN GAILLARD.

of working up the simplest materials into charming ornaments. That we have become a little more indifferent to his work is doubtless due to the fact that he has had many imitators who have caught his style well. None of them, indeed, have the



COMB BY BOUTET DE MONVEL.

inventive fancy of their great leader, but the source of inspiration cannot be stamped upon every piece, and many of the imitations are hardly to be distinguished from the genuine.

Other French masters of this art, talented

LA VALLIERES

THE LATEST IN MEDALLION AND LONG PENDANT EFFECTS



The ever popular baroque pearl, mounted in combination with diamond or semi-precious stones in both platinum and 14-K. gold. The prices range from $15.00 to $150.00.

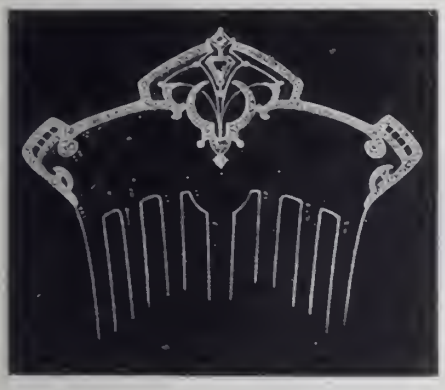
3 Maiden Lane **CROSSMAN COMPANY** NEW YORK

and ind pendent enough to pursue their individual ways, have also gathered large followings, as, for example, Gaillard, who



HORN HAIRPIN BY E. BECKER.

employs for his ornaments light colored transparent horn, worked with great skill,



JEWELED COMB (PFORZHEIM).

but in a very different style from that of Lalique.

The exhibitions of the French "Societé des Artistes Français" in Paris, as well as the collections of French jewelry exhibited elsewhere, give us a complete picture of the development of the art in France in recent years. The fact must be emphasized that the leading artist-jewelers set the fashions. When Lalique shows chased and colored horn combs, decorated with enamel and precious stones, the ladies of the "beau monde" cannot quickly enough change the

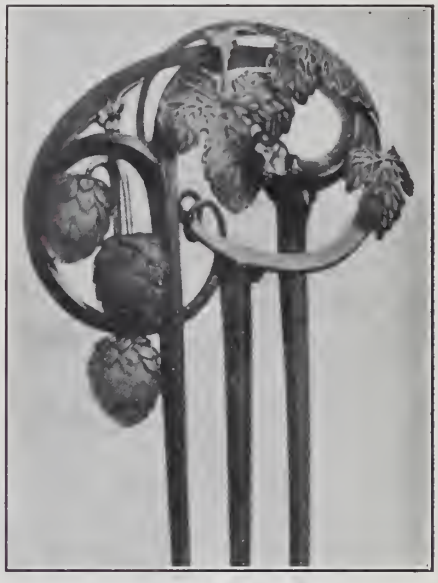


CARVED IVORY COMB BY FOG.

fashion of their coiffure to make a place among the luxuriant tresses (not necessarily themselves genuine) for such a splendid ornament. Many of Lalique's pieces of jewelry are very large, and it would seem that they must be intended for exhibition purposes; the smaller combs, however, are characterized by great daintiness and grace.

Among the prettiest of his productions in this line, most of which have been illustrated in previous issues of THE JEWELERS' CIRCULAR-WEEKLY, is a horn comb decorated with cherries, and one of rich dark brown tone, with pendant stemmed berries. Some have light corymbs of flowers, others conventionalized butterflies and moths. Some very delicately colored ones, in gray white and blue, have figures of angels bearing jewels.

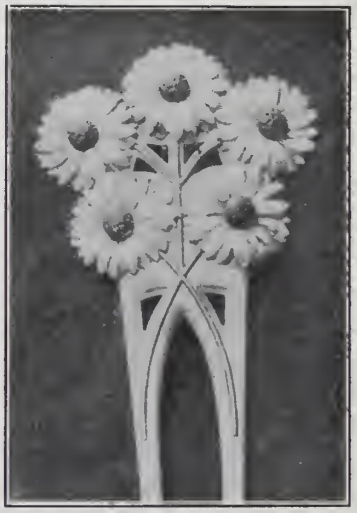
Gaillard, as already observed, uses a great deal of transparent horn. He polishes it, carves it, chases it and sets it with gems and enamel, obtaining in this way extremely fine color effects. Some of his creations, like some of Lalique's, seem to be suited only for show pieces. They are pre-eminently harmonious compositions, whose color and form charm the eye. The artist and art-lover find pleasure in them, but the Philistine scoffs. A superb design of Gaillard's is



COMB WITH CLOVER MOTIF.

a comb which consists of a large grasshopper in enamel, with open wings; not less graceful is one decorated with jasmine blossoms.

The Franco-British exhibition in London



IVORY HAIRPIN, E. BECKER.

has brought Miault's work in combs to the attention of the profession in both countries, and they have received much notice from art trade journals. We are able to show to our readers, in illustration, sev-



HORN HAIRPINS, PEACOCK EFFECT, BY H. HAMM.

R., L. & M. FRIEDLANDER

IMPORTERS OF

DIAMONDS

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eral of these designs. The combs and barettes are of tortoise shell, made very thin by scraping, so that the carved portions are of filmy consistency. Miault's decorations are almost entirely graceful foliage. Where the stems cross each other, he applies, in his carving, precious stones, white and gray pearls, topazes, coral, etc., as if they were buds or sears on the stems, the intended effect in relation to the color being like that of the grain of the shell.

We are able to show some illustrations of French style of hairdressing with the hair ornaments from a recent Paris fashion letter, and give a short description of each.

Fig. 1. Evening coiffure. Barette or back comb of pale shell, mounted with gold. There is an opal button at each end of the bar, and rays of shell going out from it. On the top of the head is a tortoise shell barette, with raised ornamentation of gold, and inlaid with little pearls. On the edge of the bar are large pearls.



Fig. 2.

Fig. 2. Theatre or dinner costume. A tiara of platinum and diamonds surmounts the coiffure. This ornament is particularly charming; it represents ears of grain, falling loosely apart, and beautifully executed. The grains are brilliants. The whole effect is very dainty and graceful.

Fig. 3. Costume for official receptions or artists' evenings. The jewels worn on the bodice consist of two medallions with opals at the center, framed in brilliants; they are joined by strings of pearls, and there are pearl tassels. The same motive is carried out in the hair ornament; a string of pearls lies over the left side of the head, drawn back from the forehead. The style of coiffure reminds us of the picture of the fair lady loves of the Medician princes in Florence. The principal charm is in the accentuation of the shape of the head, the profile of which is strongly brought out.

Fig. 4. Evening toilette. The coiffure, in the mediæval style of the Italian masters, reminds us of Venice. It is one which was brought into fashion by a leading actress of the Comédie Française. A tiara of gold and jewels rises above the waves of hair. Barettes of corresponding style hold the hair over the temples. The necklace



Fig. 1.

is of pearls with bars of green enamel. Two square bars hold the strings of pearls at the front, and from one in the center are suspended six large pearls as a pendant.

Other Paris novelties are: A comb for



Fig. 4.

a low coiffure in the back is made of pale tortoise shell. The design is an owl, the head and tops of the wings in shell, finely modeled and carved. The feathers are incrusted with brilliants, and in the middle of the body is a large topaz set in brilliants. There is foliage set with emeralds.

Barettes are made not only of light shell in the most varied designs, but of dull gold, with pearls, in modern conventional patterns.

The very low coiffure which prevails needs a large comb to hold it in place and to support the hat. These combs are very plainly visible, and consequently the wearers like genuine and fine examples. One such comb is of pale tortoise shell, with Christmas roses in ivory at the sides. Little rows of brilliants decorate the stems, and there are leaves and buds of shell, with little emeralds in groups of three.

In Europe, the American woman is accused, rightly or wrongly, of being inordinately fond of the diadem or tiara. The nature of the tiara, when rightly worn, is to impart a certain grandeur to the appearance of the wearer. But it demands a certain poise on her part. Without an ac-



Fig. 3.

companying air of reserve and quiet distinction, it is out of place. It also requires the greatest elegance in the rest of the costume, and is therefore best suited to evening dress. It is a criterion for the "mondaine" to wear a tiara as it should be worn, especially when it exceeds the size of the ordinary agraffe, and becomes related to a crown, to wear which, in Europe, is the exclusive privilege of a very small class. The best studies in this line are to be made at the "Queen's drawing-rooms" in England, where a chosen band of Albion's blue-blooded daughters, all with historic names, parade all styles of tiaras through the halls of Buckingham Palace and pass the Queen's throne. Nowhere can we better learn to how many variations the tiara lends itself, or how difficult a problem of taste is the harmonious union of the jeweled circlet with the characteristics of the crown.

An especially hard task is to wear the crowns whose lines stand off free from the

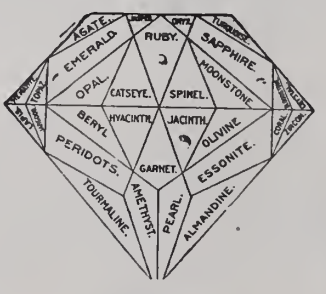
GOODFRIEND BROS.

IMPORTERS of PEARLS and PRECIOUS STONES

PEARLS

ROUND — BOUTON — BAROQUE

Rubies
Emeralds
Sapphires
Star Sapphires



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Aquamarines
Tourmalines
Peridots
Rose Diamonds

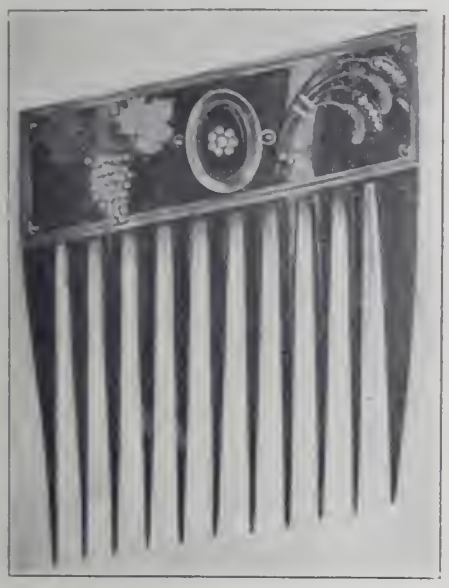
BLACK OPALS

The newest and most popular of Gems.
Also the most beautiful and fascinating.
We have every variety of colors.

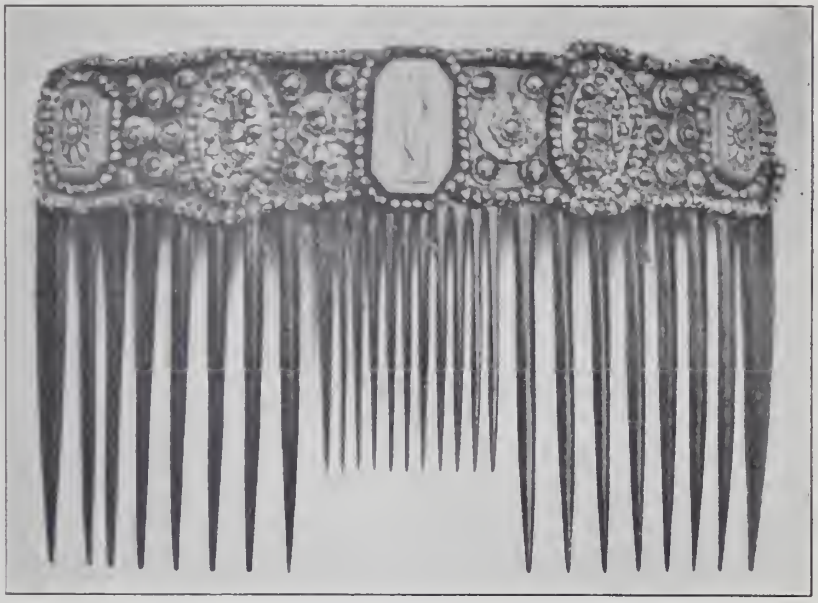
9-11-13 MAIDEN LANE
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PARIS: 41bis Rue de Chateaudun *PROVIDENCE: 212 Union St.*

head. The English duchesses and peeresses try, with some success, all possible ways of bringing the crowned head into harmony with the rest of the appearance. They wear long veils depending from it, which bring to mind the queens of the Nibelungenlied, or splendid Indian ostrich plumes, like those which fluttered from the helmets of Shakespeare's dukes and princes, or the hero-knights of Crecy or Agincourt; or they border the tiaras with velvet or ermine. Heavy enough some of them are, and sometimes the evident oppressiveness of their weight detracts from the aesthetic effect. Real crowns have always been more becoming to masculine than to feminine rulers; while the simple tiara is capable of giving the final and highest touch to womanly beauty. Such tiaras, simple in contour, and costly in material, will always have an artistic advantage over elaborate structures of crowns, feathers and veils, whether the design is that of waving ears of grain, or the circlet rising in the center to a point, which is, however little the wearers may guess it, the primitive Oriental form. As charming as is the effect of the diamond stars, the immense pearls, the circlets with five, seven or eleven points, especially when the hair lies in soft, graceful waves beneath, the most correct lines, after all, are the antique.

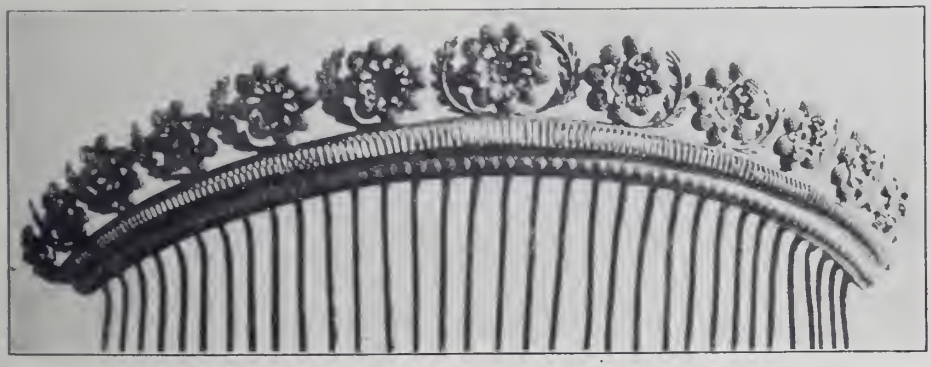


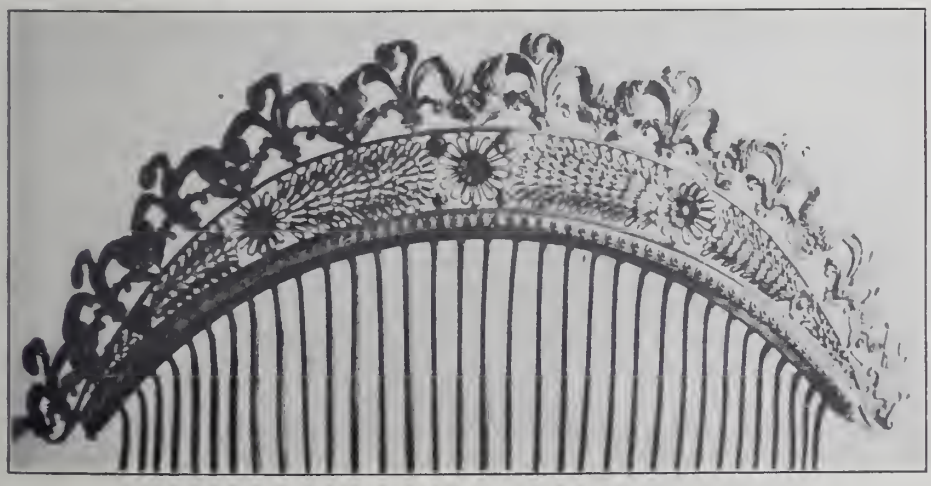
SHELL COMB WITH PEARL ORNAMENTS.



ELABORATELY DECORATED SHELL COMB.

But the modern woman is wise in her generation. She knows very well that to the styles of coiffure which she effects, and to her type of beauty, which lacks the classical repose and regularity, the fantasies of the contemporary goldsmiths' art are better suited than the antique models. She does not choose to bring herself into unnecessary comparison with the Venus of Capua or the Diana of Versailles. She has too much to do in vying with her rich and beautiful sisters to enter upon a competition with the Ludovici Juno, in which the goddess would surely come off victorious.





TWO SILVER GILT COMBS FROM THE ALLEMAGNE COLLECTION.



OLD SHELL COMB SET WITH CAMEO AND DECORATED WITH HALF PEARLS.

ABOUT BLACK OPALS

OPAL is found in an amorphous state and never crystallizes; in fact, from the condition of the pockets in which this mineral is found, the indications are that the substance was once a fluid.

This beautiful mineral varies from 5.5 to 6. in hardness, has the specific gravity of 2. to 2.2, is glassy in lustre, and translucent from a slight to a very high degree.

Up to the early eighties the Czernowitza mines of Hungary were practically the sole source from which the gem market received its precious or noble Opals.

Honduras fire Opals and transparent Mexican varieties were occasionally offered in the gem trade, but these stones were irregular in quality and uncertain as to supply.

In olden times, Greek and Turkish merchants carried Opals from Hungary to the Orient and from thence they were shipped to Holland to be sold in Europe as Oriental Opals.

The famous Hungarian mines, however, were giving out, and as the find of good material grew smaller prices began to mount.

About this time Boulder Opal was discovered in Queensland and an English company was formed to work the fields; the material found ran in thin veins through a brown jaspideous ironstone, and while beautiful when cut as matrix, was more suitable for cameos and cabinet specimens than for jewelry; gem pieces suitable for mounting were rare.

About 1888 "Sandstone" Opal was found in West Queensland, and this bright, flashing, yellowish material found a ready market.

The output was considerable for a few years when severe droughts came and the supply fell away.

At this time the White Cliffs mines in New South Wales were discovered and the miners flocked to the new fields, where a steady supply of clean white Opal, free from Matrix, was obtainable.

This celebrated field was steadily worked for ten years, during which time the value of the rough output is said to have been upwards of two and one-half millions of dollars.

Then the inevitable failure of Opal came, and at present the output is irregular and small and the field is almost deserted.

The latest and most notable of Opal discoveries occurred about seven years ago at Lightning Ridge, New South Wales, when Black Opal was accidentally found by some men who were digging post holes.

This new Opal soon outranked all previously known varieties of this beautiful gem.

Few stones were sold during the first three years; then the rough began to find its way to Europe and for a long time the demand for Black Opal has exceeded the supply. Authorities who have been in close touch with the other Australian Opal finds, predict that the Lightning Ridge product will follow in the path of the Boulder, Sandstone and White Cliffs Opals, and that in a few years this unique gem deposit will be exhausted.

In formation, Black Opal is identical with White Cliffs and is found beneath a hard siliceous capping in the softer sandstones, clays, kaolin and soapstone.

The "Black" variety is scarce and is confined to a small area; it runs in an erratic way, a few stones here and there, with long barren patches between.

Strictly speaking, there is no Black Opal "Mine," as the entire field belongs to the government and is open to all miners who will pay a slight fee and conform to the regulations.

Some six or seven hundred miners are now at Lightning Ridge, each working his little patch in the hope of finding a gem, a veritable lottery in which the larger prizes are few and far between, while the medium and poorer finds are usually enough to keep the men pegging away until luck changes.

"Black" Opal almost seems a misnomer, for while some of the stones are actually black and all of them have a dark body or background, they are really a wonderful flashing, changing mass of color. All of the colors of the Solar Spectrum vibrate through "Black" Opal; some in small pin point markings, others in harlequin, peacock and formal designs.

Some stones exhibit broad flashes of red, blue, green or purple, changing rapidly from one to another of these colors upon the slightest change of angle or light.

Others exhibit cloud effects and sunsets such as Turner painted and only a Ruskin could describe.

These stones are suitable for jewelry for men and women; they offer a great field for artistic effort in combination with enamel and other gems and are a welcome change from the regulation ornaments to be found in every jewel case.

We are specialists in Black Opals and have a large and varied stock of these gems which come to us **in the rough direct from the Opal fields,** and have been cut in our New York shop.

Our prices are necessarily less than those obtaining in Europe, and the fact that no two stones are alike ought to make this gem very attractive as a profit getter. Selling Black Opal jewelry at a handsome profit is a question of salesmanship, not competition.

Our stock of rough and cut stones of every description excepting only diamonds is very complete and a trial will clearly demonstrate our capacity to fill difficult orders. We will send a list of some of the stones we cut and carry in stock, on request.

AMERICAN GEM & PEARL CO.
14 & 16 CHURCH STREET
NEW YORK
Opposite New Hudson Terminal

We have seen how old the tiara is in history. To-day it is more splendid and



COMB WITH FILIGREE SILVER WORK.

costly than ever before, a glowing halo. A most resplendent novelty, which, if



GOLD COMB FROM ALLEMAGNE COLLECTION.

genuine, is perhaps even more expensive than a tiara, is a Juliet Cap of pearls.

An Historical Ring.

A RELIC, interesting both from its historical and its public character, has found an abiding place in the museum of souvenirs established by M. Bertrand, the librarian of the Department of Foreign Affairs, at Paris. The ring was worn for a long time by Jules Favre; it was presented by Naundorff, the reported son of Louis XVI., as an honorarium to the illustrious advocate.

On the bezel is a garnet cut *en cabochon*, representing Diana ready to draw her bow. This was used by Jules Favre as a seal and is attached to the Treaty of Frankfort, as may be seen below his signature at the bottom of the treaty preserved in the archives of the department. The ring was given to M. Bertrand by M. Gaston Velten, the French consul, a nephew of Mme. Jules Favre, from whom he received it.

The mystery shrouding the origin of Naundorff, the "lost dauphin," its first recognized owner,. adds to the interest.

Colonial Silverware, Pottery, Glass, Etc.

THE silverware, pottery and other articles of Colonial times which were recently exhibited at the Metropolitan Museum of Art, New York, as a part of the memorial collection made for the Hudson-Fulton celebration, have been described in THE JEWELERS' CIRCULAR-WEEKLY and in other magazines, but in each of these descriptions the articles were treated as if the line described was the only one on exhibition. As a matter of fact furniture, pottery, pewter, silverware and other pieces were to an extent exhibited together, one with and often on another.

An idea of how they appeared is given in the illustration herewith, showing one section of the exhibit.



SOME OF THE COLONIAL POTTERY, GLASSWARE, FURNITURE, ETC., RECENTLY EXHIBITED AT THE METROPOLITAN MUSEUM OF ART, NEW YORK.

Golden Dishes.

THE Czar of Russia, on the occasion of his coronation, gave a banquet at which the dishes used represented no less than 60,000 pounds of gold and silver. The Czar undoubtedly holds the highest record for treasures of gold and silver plate. Next comes the King of England, who has a table service of pure gold, only used on state occasions, when other royalties are being entertained.

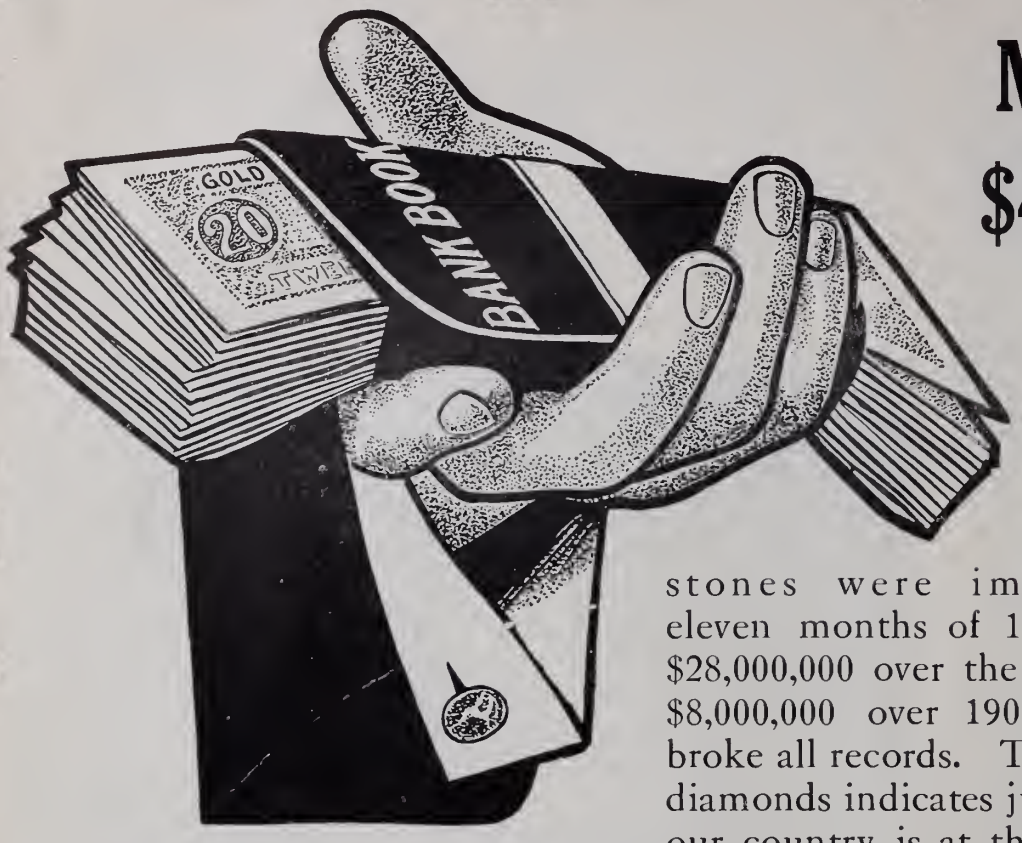
The English service is kept in a chamber with steel walls, and guarded by soldiers. The service is large enough to serve 150 persons, and when the royal table is laid with it the golden dishes, forks, knives, etc., decorated with crowns, make a scene of fairy-like splendor.

A Brief History of Liberty Place.

JOHN FRICK, of the John Frick Jewelry Co., manufacturers of medals and prizes, at 8-10 Liberty Pl., New York, has long been deeply interested in the history of Liberty Pl., on which his shop has been situated for so many years. After carefully studying records and histories of the city he uncarthed the following facts about this little street in the heart of the jewelry and financial district of New York.

Up until the English conquest of New Amsterdam in 1664, what is now Liberty Pl. was a country lane beyond New Amsterdam, leading to a brook side called "Maagde Paatje" (Maiden's Path), Maiden Lane not having been surveyed until 1696. After 1664 the present Liberty Pl. was known as Green Alley, and later called Green St., and from 1704 to 1740 the first Quaker church was on this street. Green St. it remained until 1844, when owing to the location of the more prominent Greene St. the name was changed to Little Green St. This evidently did not distinguish it sufficiently from the uptown thoroughfare, and in 1849 the name was again changed, this time to Liberty Pl., which it has since been called.

Although Liberty Pl. was formerly the home of many factories and shops in the jewelry trade, to-day the industry is represented practically alone by the factory and salesrooms of Mr. Frick.



More than $40,000,000 worth of Diamonds

and other precious stones were imported the first eleven months of 1909; an increase of $28,000,000 over the total of 1908, and $8,000,000 over 1907. This last year broke all records. This big demand for diamonds indicates just how prosperous our country is at this time.

The question to us all is, are we getting our share of the business? If you will buy your diamonds of us, you will get more than your share of this increased demand.

Our mountings are 14-K., made compact and on correct lines.

Our special diamond cutting contract gives us scientifically cut stones that we can sell at prices that cannot be duplicated.

Order your diamonds of us—we have them in all sizes and grades—and increase your bank account

---

90 CENTS per dwt. net cash for 14-K. best made, and correctly proportioned Tiffany round and flat belcher ring mountings. No excessive weights.

You can have one of these Moe diamond display rings for the asking.



A. C. BECKEN COMPANY

156 Wabash Avenue CHICAGO, ILL.

An Interesting Lecture on Scientific Gems.

Prof. A. Verneuil Talks on the Present State of Industrial Reproduction of Precious Stones Before the Conservatoire National General des Arts et Metiers, Paris.

PARIS, Jan. 15.—At the annual prize distribution at the *Conservatoire National des Arts et Metiers,* Sunday, Jan. 9, Prof. A. Verneuil, the eminent chemist and discoverer of the method of reproduction of rubies by fusion, gave a talk on "The Present State of Industrial Reproduction of Precious Stones." A number of men well-known in the scientific world were present, as well as many representatives of the jewelry and gem trades.

To commence with, M. Verneuil classed all the attempts at synthetic reconstruction of precious stones into three groups: that of the diamond, the emerald, and the corundum (or ruby and sapphire). He showed that experimentally, in the chemists' laboratories, all these stones were reproduced, and he showed further what was achieved up to date in the way of industrializing the reproduction of precious stones on a large scale.

THE DIAMOND.

According to the lecturer, Henry Moissan is the only one who obtained any convincing result on this subject. The crystals produced by Moissan in his electric furnace stand the test for all the properties of diamond, the principal one among which is that, when burned in oxygen it gives four times its weight in carbon dioxide. But these crystals are so minute, and the process so uncertain as to be of no interest commercially.

THE EMERALD.

Taking up the emerald next, M. Verneuil shows the admirable work of Hautefeuille and Perrey, who have obtained perfect crystals of emerald, having all the qualities of the natural stone, by melting silica, alumina, glucina and chromoxide in the proper proportions, in 100 grammes of molybdate of lithia at the temperature of 800°. Under the microscope the crystals thus obtained show the hexagonal form as well as the beautiful coloration of the real emerald; but in point of size they never exceeded 3 mm. in length by 2 mm. in width, too small, evidently, to be utilized as jewels. All attempts to reprodnce the emerald in larges masses have so far been *unsuccessful,* and *what is offered in the trade to-day as artificial emerald has neither the composition nor the hardness of the real.*

CORUNDUM GEMS.

On the subject of corundum, i. e., the



PROF. A. VERNEUIL,
Of the *Conservatoire des Arts et Metiers.*

crystallized oxide of aluminum, including the white corundum or white sapphire, the red corundum or ruby, the blue corundum or sapphire, the lecturer passed in review the numerous processes by which the production of this crystallized alumina was realized. Firstly, the process of Gaudin, by calcination of potassium alum; then the process of Ebelmen, by the fusion of alumina and borax; of St. Claire Deville, by fluoride of aluminium and boric acid; the process of Frèmy and Feil, by the solution of alumina in lead oxide; and finally, the process of Frèmy and Verneuil, by the action of fluoride upon alumina. But all these methods, while giving ruby crystals of magnificent color, and sometimes sapphires, as in the case of St. Claire Deville and Caron, and in every respect true to nature, *could have no value industrially,* since the crystals were too small, as in the case with emeralds, and useless as gems.

The lecturer showed numerous samples of the work of these men, and gave several enlarged projections of the made rubies, proving by their form of crystallization their identity with the natural rubies.

The only method of synthetic reproduction which permits of obtaining rubies of considerable size, and which is now adopted in industry, is that of fusion of chromated alumina in the oxyhydrogen furnace. This method was discovered by the lecturer and brought to the knowledge of the world in 1893. He described at length this process, stating the conditions necessary for a perfect reproduction.

"The ruby thus obtained," he said, "is in every way the same as the ruby of nature." The crystallization is the same—with possibly a slight difference in the grouping of the molecules; as two houses constructed with similar bricks, but of different styles. The hardness, phosphorescence, fluorescence, etc., of the two are so identical that a ruby made under ideal conditions cannot be distinguished from the real. On the other hand, the rubies made to-day on an industrial basis can be told from the real by their uniform clearness, brightness, lack of silkiness, and sometimes the presence of air bubbles or striations.

As to the sapphires, according to the lecturer, no complete reproduction had up to then been accomplished.* Artificial sapphires are made to-day by the same process of fusion as the ruby is made, which approach the natural very closely; but since the basis of their coloration must be cobalt, which is fused with alumina by the aid of a small quantity of magnesia or calcium-oxide, the sapphire thus obtained is not truly synthetic. Nevertheless, in point of hardness

*A dispatch from Paris recently stated that the Academy of Sciences announced, Jan. 17, that Prof. Verneuil had reproduced the sapphire.—EDITOR.



WHERE NATURE'S GEMS ARE IMITATED. (X) SHOWS PROF. VERNEUIL.

The Report of the Discovery

of the Synthetic Sapphire by Prof. Verneuil, transmitted from our laboratories in Paris simultaneously to the Academie des Sciences, Paris, and our New York office and thence—through the Press to the entire world, has created an overwhelming interest in this scientific gem, rendering it a subject of world-wide discussion and comment.

This discovery, we are advised, from Paris, is proclaimed by men of science all over Europe to be fully as important as the original discovery of the Synthetic Ruby. It is a matter of special significance to the scientist and of great concern to the jewelry industry as well as to the public in general.

Apropos of this announcement, it may be timely to acquaint the trade with the following facts: It has come to our notice that a variety of *imitation sapphires* of a quality superior to ordinary glass but having no relation whatsoever to the natural stone is appearing in the market under the name of "Reconstructed Sapphires."

To distinguish these from our "Hope Sapphires," we suggest the *hydrofluoric acid test.* This acid will react on glass, but will have no effect on either the natural or our "Hope Sapphire."

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

PARIS
39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

and beauty of color it is a real achievement and should be put in a class by itself.

The annual production of scientific stones, said M. Verneuil, is to-day near 7,000,000 carats, which represents about 2,000,000 carats of cut stones. And this is about the beginning; he hopes to see the industry develop in much greater proportions. The reconstructed ruby, he said, has not come to take the place of the natural one, which will always be in favor on account of its rarity. Jewelers should not misunderstand the nature of this stone, and adopt a hostile attitude against it. On the contrary, it should be recognized and classed according to its worth.

During the lecture a number of interesting experiments were conducted by M. Verneuil's assistants, showing the actual making of the ruby, its fluorescence, etc. Several views of ruby plants were shown, notably that of the "Société Hellerite," of which M. Verneuil is chemist-in-chief, as well as various samples of the stones made there: rubies, white sapphires, "Hope" sapphires, pink topaz, Oriental topaz, etc.

Professor Verneuil was warmly acclaimed by the audience at the end of his talk. As he is the uncontested authority on the subject he treated, it is certain that his words will create a better disposition toward the use of reconstructed stones; and his satisfaction at seeing his scientific achievement become the basis of an important industry will be shared by all who are familiar with the question.

The Crown Treasures of the Bavarian Dynasty.

THE ancient royal residence in Munich has various valuable depositories in which the most precious stones, turquoises, diamonds, rubies, emeralds and other valuables are contained. The greatest and most beautiful curiosity of the Munich treasure chambers is the pale blue family diamond, of the house of Wittelsbach, which weighs 42 carats; a smaller blue diamond also excited universal admiration, owing to its unique beauty. It is combined, with separate yellow brilliants, in a golden fleece, the whole constituting a wonderful color-scintillating picture.

In addition, the old, historical crowns, attract the interest of all educated observers and connoisseurs. The oldest and the most valuable crowns date from the 10th century; they formerly graced the brows of the Emperor, Henry the Good, and his consort, Kunigunde. These two crowns are a work of art in themselves and bear eloquent testimony to the skill and artistic taste possessed by the jewelers of more than 900 years ago. In the campaign against the Bohemians, in the 16th century, the costly crown of Frederick V. of the Palatinate, was captured and has since remained one of the regal treasures of the Bavarian dynasty.

Further mention must also be made of one of the art treasures and valuables of the Munich treasure chamber, in the shape of a very beautiful reproduction of Trojan's column, at Rome. It has a height of more than two meters and is made wholly of wrought silver. Another noteworthy curiosity is a statue of St. George. The knightly figure is of chased cast gold; the dragon consists of a single piece of jasper.

Interesting Antique Jewelry.

THE interesting pieces of antique jewelry shown in the illustrations below have been selected from a collection which was exhibited at the Alaska-Yukon-Pacific Exposition at Seattle, Wash., and were awarded the grand prize. The same collection won gold medal awards at the Portland and Jamestown expositions.

The first illustration shows a French carnelian cameo, in fine gold mounting and



FRENCH CARNELIAN CAMEO.

set with Oriental pearls. It is a product of the 18th century and is remarkable for its delicate workmanship and artistic mounting. It is cut from onyx, the base being a deep red, contrasting vividly with the pure white of the relief work. The detail of the cutting is carefully carried out, each portion of the work standing out clearly. The cameo measures 2¾ inches by two inches. At the top of the frame is a dainty bow-knot of gold.

The other shows a framed miniature and a priest buckle; the latter Russian, 15th century, such as were usually worn by the metropolitan at special functions. It is embroidered on red plush with pearls and an emerald bead at the center, from which radiate arms formed of pearls. It is 4½ by 2¾ inches, and is made on a cushion and mounted in silver gilt.

The miniature is an Italian painting of St. Vincenti, on parchment. The likeness of the saint is shown in color effect, and is surrounded by gold filigree, studded with emeralds and pearl beads. It dates back to the 15th century. The collection from which the pieces were selected were exhibited by A. Shorr, an importer of antique jewelry in New York.

African Beans Used in Jewelry.

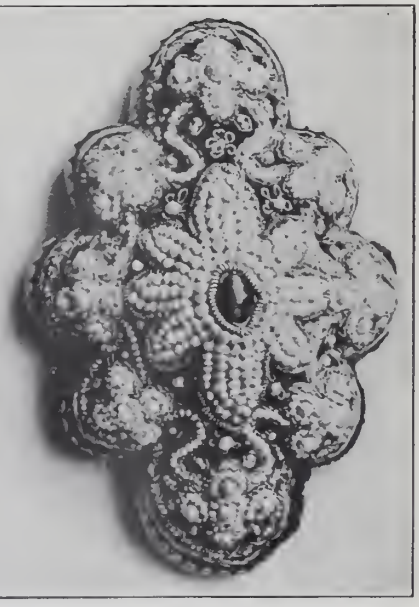
OF interest to the jewelry industry is the information concerning a new material suitable for carving and turning, communicated through the German commercial museum. According to this statement, at the opening of the railroad from Buluwayo to the Victoria Falls of the Zambesi tourists brought back with them, as souvenirs, two kinds of beans hitherto but little known. One of them, as large as a pea, is of a very beautiful scarlet red color and black; the other is a bean as large as a hazelnut, black, with a bright red cap.

The tourists had these beans transformed by Cape Town jewelers into scarf pins and brooches and hat pins, and the idea was at once seized upon by a wire worker, who started the manufacture of ornaments, in which the beans were used, on a large scale. The very attractive-looking novelties found numerous admirers, and have become an article in large demand in all South African jewelry stores.

The beans may be obtained from several firms in Cape Town.



MINIATURE IN GOLD FILIGREE FRAME.

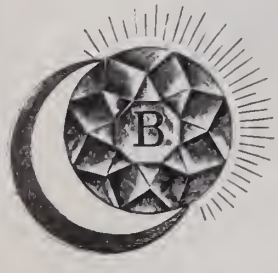


RUSSIAN BELT BUCKLE, XV. CENTURY.

Oscar Anderson has succeeded to the business of Anderson & Kinnoin, Velva, N. Dak.

A. C. BARD & CO.

Importers and Cutters of



Diamonds

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103 State Street, CHICAGO, ILL.

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You never know what a firm can do for you in the way of price, quality, careful selection, promptness and accommodation, until you give them a trial. Let us send you a memorandum package of loose or mounted goods. We feel quite sure that a second order will follow.

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From——

Jos. Noterman & Company

CINCINNATI, OHIO

Makers of Platinum and 14K. Gold Mountings. High Class Workmanship. Prompt Attention. Diamonds Recut and Special Work Made to Order.

Some Old Timers in the Boston Jewelry Trade.

A CHANCE observation of the inscription on the balcony in one of the oldest jewelry jobbing houses of Boston, Mass., started a train of recollections in the memory of the writer regarding the old-timers in the Boston trade.

The concern referred to was founded in 1859, and consequently began last year its second half-century of existence. The designation, Harwood Bros., is still retained and one of the brothers, Willard by name, remains at the head of the business with two of his sons, Frederick E. and Harry A., a newer generation of Harwood brothers, actively associated with him in the conduct of its affairs.

There are few parallels to this in the trade, however, although there are numerous instances where father and son, or sons, carry on a transmitted business in honorable succession to an ancestral founder of the house.

The Boston directory of 1860, for instance, contains the firm name of Bigelow Bros. & Kennard, a concern established by John Bigelow in 1830. With him subsequently united his brothers Abram and Alanson. Later the Kennards were admitted. Then Alanson Bigelow, son of the earlier Alanson, succeeded his father, and a grandson bearing the same name, with his brother Homer L. Bigelow, are the active firm of to-day. The Kennards are no longer represented in the company, but the new firm of Hodgson, Kennard & Co., whose principals were former employes of Bigelow, Kennard & Co., stands now for that branch of the older house.

Appleton, Tracy & Co., predecessors of Robbins, Appleton & Co. as selling agents of the Waltham Watch Co., then known as the American Watch Co., had an office more than half a century ago on Washington St., and the E. Howard Watch and Clock house was flourishing also in that period.

The chronometer house of William Bond & Son, then as now, was known to every sea-captain of the port, and Daniel Pratt, now represented by Daniel Pratt's Son, sold clocks in the ante-bellum days to the New England trade.

N. G. Wood was on Hanover St., always a jewelry center, and continued in active business until recent years. Two of his sons now represent the house of N. G. Wood & Sons.



WASHINGTON ST., BETWEEN WINTER AND BROMFIELD STS., SHOWING MARLBORO, WASHINGTON AND JEWELERS' BUILDINGS.



LOOKING UP BROMFIELD ST. FROM WASHINGTON ST., OPPOSITE JEWELERS' BUILDING.

S. & J. Myers, a pioneer watch and jewelry material firm, were succeeded some years ago by the son of one of the partners, M. Myers.

The establishment of C. A. W. Crosby & Son bears on its door the announcement that it was founded in 1852. The son, J. D. Crosby, now carries on the business, which has been in one location 27 years.

Shreve, Brown & Co. were the predecessors of the Shreve, Crump & Low Co., of the 20th century, according to the annals of 1859, and in 1860 the two well known houses headed by Shreve and Stanwood were consolidated. The changes that had taken place in the personnel of this old and justly famous house, prior to the union of the men whose names it now bears, cover a



SUMMER ST., SHOWING SMITH PATTERSON CO.'S STORE.

Van Gelder Brothers

ACTUAL *and* EXPERIENCED DIAMOND CUTTERS

Cut exclusively for the American Market, and of the High Standard of Excellence demanded by the same

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249 Longue Rue D'Argile
ANTWERP, BELGIUM

NEW YORK OFFICES
Broadway-Maiden Lane Building
170 BROADWAY

SELL ONLY TO DEALERS USING QUANTITIES

ALBERT LORSCH — N. Y. Telephone Call, 2161-2 John — ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

OPALS

All Sizes and Qualities

period of nearly another two-score years. The Lows were in the jewelry trade in the early '20s of the past century, and a graphic story of the concern's career was printed in *The Jewelers' Circular* of Feb. 5, 1902, from the pen of Major William P. Shreve, who is a nephew of the Benjamin Shreve of the older firm. Messrs. Crump and Low are still active in the company's management.

Another house of long standing is the E. B. Horn Co., which dates back to 1839, and was started on Hanover St., but now has a Washington St. location. Edwin B. Horn was succeeded by his son, who was also an Edwin B. Horn, and the third generation is represented in the corporation of to-day by F. A. Horn, clerk and director, associated with President W. A. Whittemore and C. A. Woodsome.

Howland & Bates were jewelry manufacturers in Boston previous to 1860. R. Crosby, later of Ripley & Crosby, was also in business here at that time. They were the predecessors of the Ripley-Howland Mfg. Co. of to-day.

J. V. Kettell, later of Kettell & Blake, has mention in the directory of 50 years ago. James S. Blake, president of the Boston Jewelers' Club, now carries on the business under the old firm name.

Doubtless there are other concerns of the present time that succeed to the establishments of that era under other names and which are almost as closely connected in a business way with their predecessors as those which have been mentioned. Scores of prominent firms of that day, however, have vanished completely, leaving no successors. Most conspicuous, perhaps, is the once wealthy firm of Palmers & Bachelders, as it was styled in 1859, later Palmer & Bachelder.

A retrospect of a quarter of a century, however, would show a large number of the other present-day concerns to have been in existence during all or more than that span of time.

Conspicuous in the past 25 years have been the houses of D. C. Percival & Co., A. Paul & Co., Smith, Patterson Co., E. A. Cowan & Co., Thomas Long Co., John C. Sawyer, John B. Humphrey, E. A. Cowan & Co., Nelson H. Brown, E. H. Saxton Co., A. Stowell & Co., George E. Homer, Charles May & Son, W. A. Thompson, Harris & Lawton, Arthur H. Pray, Charles W. Foss, George W. Hazen, William Kerr & Son, H. N. Lockwood, F. G. Butler & Co., and a score or more of others who figure more or less prominently in the list for the year upon which the trade has just entered.

Interesting Aeronautic Trophy and Medals.

ON this page we give an illustration of a trophy of the recent International Aeronautic Exhibition at Frankfort on Main, masterpiece of design and technic. It was designed by Francis Joseph Maier and executed at the workshop of the skilled Munich chaser and silversmith, Frederick Pöhlmann, whose work continues to meet with universal admiration. The trophy, symbolizing aeronautic navigation in space, is executed in silver gilt and rests on a pedestal of serpentine. The zodiac is on a blue enameled ground.

A competition for the artistic medals was instituted by the management of the International Aeronautic Exhibition, the sculptors Oscar Prock, Charles Stock and Louis Mergehen being adjudged the winners. The three prize medals are shown herewith.



HONOR PRIZE OF THE RECENT INTERNATIONAL AERONAUTIC EXHIBITION AT FRANKFORT-ON-MAIN.



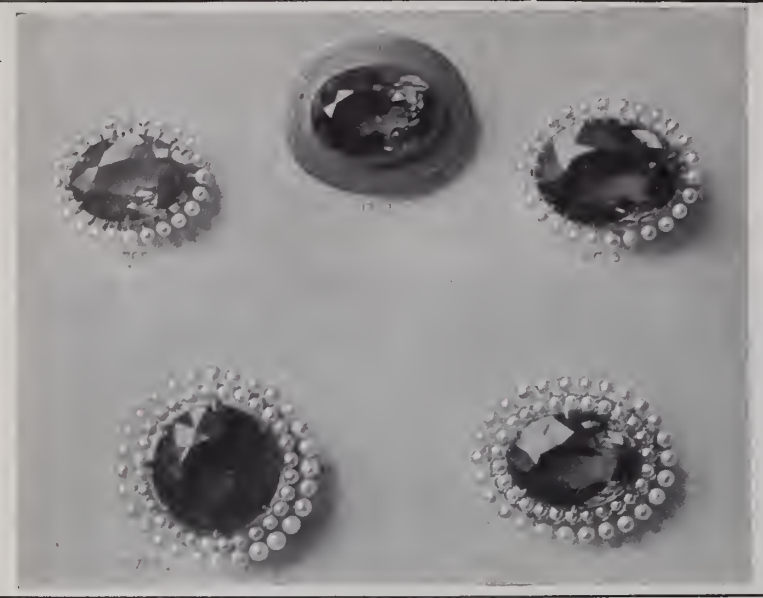
FIRST PRIZE MEDAL, BY OSCAR PROCK.



SECOND PRIZE MEDAL, BY CHARLES STOCK.



THIRD PRIZE MEDAL, BY LOUIS MERGEHEN.



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Jewelers Board of Trade Holds Annual Meeting.

New Board of Directors and New Officers for the Ensuing Year Elected Unanimously and Members Settle Differences Amicably.

The annual meeting of the Jewelers Board of Trade, held last Thursday afternoon at 15 Maiden Lane, New York, was a notable one in the history of this body, as it not only proved the strength of the organization in many ways, but also showed that its members could rise above factional strife and settle amicably and broadly differences which might disrupt a weaker organization or one composed of men of a lower standard of intelligence and public spirit. As a result of the meeting a new board of directors were elected unanimously, as were the president and two vice-presidents elected at the same time.

That there have been differences in the Board of Trade for some time has been generally known, and that these differences resulted in two tickets of directors was announced in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. One of these tickets, which was regularly presented by the nominating committee, contained the names of 14 new directors with the former directors of Chicago and Providence, while



CHAS. H. INGERSOLL, FIRST VICE-PRESIDENT.

the other ticket contained the names of the old directors in New York and new directors for Providence, but with no change in Chicago. Both parties canvassed thoroughly, proxies were sought and every effort made to win; consequently the meeting was largely attended and a strong fight expected.

However, the threatened storm did not break. The atmosphere of the meeting, while for a time tense, was cleared by the broad and patriotic stand taken by both sides and the manifest determination of all the leaders to act for the best interests of the Board and to conduct their contest in such a way that no matter which ticket was elected unanimous support would be given to the administration by all the members.

About 150 were present when President Street called the meeting to order in the large room on the fourth floor of the Silversmiths' building and read his annual report, as follows:

PRESIDENT STREET'S REPORT.

To the Members of the Jewelers' Board of Trade:

Gentlemen—You are here at this, our annual meeting, to receive an accounting of our stewardship and to elect directors for the ensuing year. Do not let your responsibility end with your vote, but strive all you can, in the future, to sustain those whom you elect. Our statistics will show that your interests have been intelligently and carefully guarded and that we are in a prosperous condition. Our membership is 564, allowing for



M. D. ROTHSCHILD, PRESIDENT-ELECT.

resignations not yet acted upon, or 24 more than last year.

Our assets in cash, fixtures and accounts due are $13,344 88, not including our reference book and reports.

We have 42 employes in the New York office, nine in Chicago office, and five in Providence office.

Our special fund, to be used in case of fraud, has been so carefully handled that debtors are now very careful as to how they attempt fraud on any members of our corporation.

I would call your attention and that of our new finance committee to the fact that we have been doing business the past year at less than cost, in consequence of which we need a larger income. It was most fortunate that we had a surplus to meet this condition of things.

Our by-laws seemed to need revision to meet the present situation and a committee was therefore appointed to consider the matter. The committee's report was approved by the board of directors and the amendments are before you for your action.

It is my belief that the interests of the corporation would be best served by avoiding unnecessary changes in the board of management.

Perhaps not all of our problems will be solved at once, but I feel assured that, with the hearty co-operation of each and every member, our corporation, now the largest and strongest of its kind in the country, will be continued with increasing prosperity.

In retiring from the honorable and responsible position of president I wish to express my great appreciation for the most efficient and faithful co-operation of my fellow directors during the past year. Respectfully submitted,

(Signed) GEO. W. STREET, President.

Attached to this was a statement issued by the old board of directors at a meeting held Thursday, Jan. 13, which by resolution was made a part of the president's annual report. This statement explained the attitude of the old directors, their side of the controversy and the reasons why seven of them had refused to accept a nomination at the hands of the nominating committee. It concluded by stating that a new administration would be in office, that the majority must rule, and that the old directors individually had only the interests of the board at heart, and while in office or in the ranks stood ready to work for the Board and strive to make it more valuable than ever before.

This was followed by an auditors' report, and then the treasurer, C. G. Alford, rendered a brief report giving an exact statement of the financial affairs of the association.

Secretary Safford's report, which was next in order, was as follows:

SECRETARY SAFFORD'S REPORT.

For the year ending Dec. 31, 1909, our income was $85,400.03, as against $86,165.27 for the previous year; a decrease of $765.24.

The principal decrease was in the income from fees in our collection department where so much work is done for either a merely nominal charge or no charge.



H. B. O'BRIEN, SECOND VICE-PRESIDENT.

Our expenses for the year were $95,172.59, as against $85,720.14 for 1908; an increase of $9,452.45.

Expenses naturally grow with the increase of the service rendered, and as compared with an increase of $6,937.88 in 1907, and of $9,312.41 in 1908, our present increase of $9,571.27 is not out of proportion.

The principal increase was in salaries in the New York office, it being necessary to employ one additional correspondent and two additional stenographers in the collection department, and one additional reporter and an extra typewriter in the reporting department, there being practically no increase in the salaries of the other employes.

Our rent increased on account of our adding the cost of our directors' room, which seemed an absolute necessity, and the difference between a full year's rent in our present quarters as compared with a part only of the year's rent in the previous year.

The expense of our Chicago office was increased by the additional help of a reporter and a stenographer, made necessary by the increased work,

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and in our Providence office of an additional reporter.

Our general expenses were increased by the payment for an examination of our affairs and the employment of an accountant to audit our books.

It is becoming necessary to pay correspondents for reports where formerly they were not paid for, and this item increased.

Our reference book grows larger each issue and more copies are printed and the expense is necessarily increased.

We had more uncollectible accounts from members by failure and otherwise.

Our only reductions were in expenses of traveling reporters, stationery and postage.

Our reference book increased 35 pages during the year The changes made in rating and otherwise were 25,893.

The new and revised reports written during the year was 30,397.

We issued to members in answer to inquiries, 63,393 reports, as against 55,890 in the previous year, an increase of service of 7,503 reports, yet these were so distributed among our members that our increased income therefrom was only $162.52.

Had our reports been charged for on the same basis as Dun and Bradstreet, our excess reports would have produced an income of over $10,000, instead of $1,668.00, as charged under our present rules.

The Board is to be congratulated that in all the years of the issue of its book of ratings and its reports, it has never been called upon to defend itself in a suit for libel or damages, such being frequently the case with the commercial agencies.

In our collection department we have been overburdened with work as the result of so many failures and extensions in addition to the regular collection business.

Since December, 1908, we have had 399 cases of failure and bankruptcy, besides over 30 extensions and compromises, to each of which we have had to devote our time and attention, and as a bankruptcy case is rarely settled in less than a year, we still have the most of these to look after as well as the new cases which arise. The constant accumulation of new matter added to the old and unsettled means increased work each year, and consequent increase of expense for competent help to handle it.

The total amount collected during the year was $590,000, of which over $215,000 was without expense to the creditors.

The number of claims received during the year for collection was 9,818, representing $1,215,000, being an increase of over 1,400 claims over last year.

In handling the various bankruptcy cases during the year we have met with our usual success and difficulties.

I shall only mention the following as illustrations:

In the case of M. A. Lipman, Brooklyn, N. Y., we filed a bankruptcy petition Dec. 23, 1907, found the liabilities to be about $3,800, and that the assets would amount to only $200 or $300. We elected a trustee, and after many hearings and the taking of much testimony secured a finding by the special commissioner to the effect that Lippman should turn over concealed assets to the amount of $3,474. The referee raised this amount to $6,539. We applied to the District Court for a commitment order, but upon motion of the bankrupt's counsel the matter was referred back to the referee in March, 1909, for a revision of the referee's former finding. The matter has been pending since that date and we have been unable to get a disposition of the case.

In the case of Isadore Kahn, Washington, D. C., we filed a bankruptcy petition, May 12, 1908, and found that he had liabilities of $14,000, and assets estimated by him to be worth $3,000. We secured an adjudication, set aside the attachment covering about $1,400 worth of goods, sold the assets for $3,500, which was more than the appraised value, and after taking about 500 pages of testimony filed a motion for an order upon the bankrupt to show cause why he should not turn over about $18,000 in concealed assets, and secured a finding in November, 1909, that he had concealed assets amounting to $1,244 and held up Kahn's discharge. We are informed that this is the first case in the District of Columbia where an order has been entered. The bankrupt's attorneys will probably take the matter to the Supreme Court of the United States.

In the case of A. J. Levin, Kansas City, Mo., a petition was filed on Jan. 5, 1909, and we found that the bankrupt's liabilities were $45,650.59. We controlled the trustee, sold the assets for $3,710, which amount was $500 more than the appraisal. We expended some $700 in securing evidence, including the examination of the books of all the express companies in Kansas City, and the bringing back to Kansas City of two former employes of Levin for whom he had secured positions in Texas, and then filed a motion for the bankrupt to show cause why he should not turn over approximately $20,000, the disappearance of which amount he had failed to explain, held up his discharge and placed the matter before the United States District Attorney. The referee ruled that the evidence was not sufficient to justify Levin's imprisonment if he failed to comply with an order to turn over, and our attorneys thereupon certified the case to the District Court, Oct. 9, 1909, and it is still pending without decision. The United States District Attorney has promised to take up the criminal side of the case when final decision is rendered, and if the District Court rules against us we can take the case to the United States Circuit Court of Appeals.

In my reports to you in the case of S. W. Jacobs, Worcester, Mass., since 1904, I have been telling you of the progress made in the prosecution of Jacobs, and how we finally obtained his conviction and sentence to two years in the Federal prison at Charlestown, Mass. On a technicality he obtained a new trial which is now pending. Recently, through his attorneys he submitted a proposition to settle with his creditors at 20 cents on the dollar, and we felt it our duty to submit the offer to the creditors, and to our amazement a large majority of the creditors expressed their willingness to accept.

Is this loyalty to the Board of Trade? Of what use to prosecute if creditors forget the object for which prosecution is urged upon the board, when a mere pittance is dangled before their eyes.

These are some of our difficulties.

Respectfully submitted,

D. L. Safford, Secretary.

New York, Jan. 27, 1910.

The secretary then read the corporation's report, a document which must be filed each year in accordance with the law.

Harry Cutler, one of the Providence members of the board, said that he believed that the president's and secretary's reports should not be put on file at once, and suggested that they be laid on the table for the present.

The meeting then proceeded to the election of the board of directors. Leopold Stern, in presenting the report of the nominating committee, asked for a few minutes in which to explain the action of that committee. He then briefly outlined the work of the committee and said that in view of certain conditions and dissatisfaction in the workings of various departments of the board that it had been deemed advisable to make some changes. He said that seven of the old board in New York had been renominated, but had refused to serve, so that other names had to be substituted in their places. He spoke of another ticket which, he understood, would be placed in the field, and said that all the men whose names appeared on the ticket, with the exception of two, had declined to serve in a letter to the members. He said he believed that these gentlemen were in the same position as if their names had never been nominated, and that he had good legal authority to back up his statement.

In concluding his remarks Mr. Stern made a strong appeal to the members to act calmly and deliberately, thinking only for the best interests of the board. No charges of incrimination or reincrimination had been indulged in at the meeting, and he hoped none would be. He urged all members to support loyally and whole-heartedly whatever ticket was elected and officers chosen. That remark struck a responsive chord, as was evidenced by the applause which greeted him.

Hiram A. Bliss spoke on behalf of the opposition ticket containing the names of the old directors. Mr. Bliss carefully and concisely reviewed the work of the old directors, showed how they had served the association well and faithfully, and commented upon their able and unselfish work in behalf of the board for years, urging that they were best fitted not only to take care of the work of the association but to judge the merits of the controversies that had arisen. New men, he explained, could not have that knowledge which comes from years of experience, which is necessary in taking charge of such a large and important corporation. He spoke long and earnestly in behalf of the second ticket, stating that it was but just and proper they should be elected as a whole, and defending the action of those who had resigned from the nominating ticket when they found that they would be in minority.

Mr. Bliss took the whole responsibility of the opposition ticket, saying that the old directors, with the exception of himself and Mr. Rothschild, had been nominated without their suggestion, and that even though they had resigned in a letter to the membership he had been legally advised that their names were still before the meeting. He closed with an earnest plea for their justification and election.

F. H. Larter then asked for the names of the tickets to be read, and this was done. Before the ballot was taken, however, the point of order was raised that the second ticket, with the exception of Mr. Bliss and Mr. Rothschild (who had not resigned) was not legally before the meeting for action, as the other members whose names appeared thereon had taken the only way they could to withdraw from the race, namely, by sending out a letter to all the members declining to serve. On an appeal to the house this point of order was declared well taken, and the chair therefore finally ruled that the only candidates before the committee were those named on the nominating committee ticket and Mr. Bliss and Mr. Rothschild on the other ticket, as neither of these had resigned.

Mr. Rothschild, however, was on both tickets, and as Mr. Bliss then refused to run there was only one ticket before the meeting.

David Kaiser, one of the old directors, said that he had refused to run and the use of his name on the second ticket had been unauthorized, and he felt that a great many others were in the same position. F. H. Larter, who talked to the same effect, said that he hoped all would abide by the decision of the meeting, which had ruled out the second ticket, and that he hoped this would do away with all dissension in the organization. He expressed his best wishes for the incoming administration while paying a tribute to his former associates for their long and faithful service.

On motion, the secretary was authorized to cast one ballot for the ticket nominated by the nominating committee, in which one change had been made since it had been sent out to the members, namely, the substitution of Emil Despres, of Despres, Bridges & Noel, Chicago, for C. J. Dodgshun, of the Waterbury Clock Co., who died after the nomination was made.

The directors unanimously elected are:

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The meeting then proceeded to the election of officers, and Ludwig Nissen presented the name of M. D. Rothschild as president for the ensuing year, saying that he was well enough thought of by all the members to be placed on both tickets. Leo Wormser seconded the motion and the secretary was instructed to cast one ballot for Mr. Rothschild as president.

President Street requested Frederick Larter to escort Mr. Rothschild to the chair, whereupon Mr. Street extended to the new president his hearty wishes for every possible success in his work.

Mr. Rothschild, in thanking the membership for the honor conferred upon him said that he was the president of no factions, but of the board as a whole, and would be guided by the majority voice of the organization. He called upon the old board of directors for support, and said that he would like to see the by-laws so amended that not more than one-third of the board could go out in any one year.

Mr. Cutler voiced to the new president the hearty congratulations and best wishes of himself and the other Providence members of the board, and said that he hoped that every action of the new president for the good of the whole organization will bear fruit.

Alfred Krower placed in nomination for first vice-president the name of Charles H. Ingersoll, and he was elected unanimously.

Harry B. O'Brien was then nominated and elected second vice-president.

It was moved, seconded and carried that the old nominating committee be re-elected, with the exception of Mr. Mason, who could not serve, as his partner is a director. The nominating committee consists of David C. Townsend, Leopold Stern, Geo. R. Whitehead, Geo. E. Fahys, August Oppenheimer, Edward S. Smith and Leo Wormser.

Ludwig Nissen moved that the discussion as to the amendments to the by-laws then in order be laid on the table, and this was decided upon.

David Kaiser offered a vote of thanks for the use of the room in which the meeting was held.

Leopold Stern asked for a vote of thanks to the retiring president and directors of the board, which was given with a will.

Frederick Larter moved that the reports of the president and secretary be taken from the table and made a part of the minutes, and that they be printed and distributed to the members. It was finally decided that all reports be received and placed on file, but that they be not printed.

After the meeting adjourned the board of directors met in the directors' room of the Board of Trade and organized.

Albert L. Stearns, of the Roy Watch Case Co., was later elected treasurer, and A. V. Huyler, of N. H. White & Co., secretary. The following committees have been appointed.

Finance—Charles H. Ingersoll, of Robt. Ingersoll & Bro.; H. B. O'Brien, of the Alvin Mfg. Co.; Arthur Henius, of Bruhl Bros. & Henius Co.; Alfred Krower, of Albert Lorsch & Co.; Ludwig Nissen, of Ludwig Nissen & Co., together with the president and treasurer, ex-officio.

Auditing—Henry Bodenheimer, of Bodenheimer & Jaskow; G. H. Tomes, of Cross & Beguelin, and A. V. Huyler, of N. H. White & Co.

Arbitration—Ludwig Nissen, of Ludwig Nissen & Co.; E. J. Wittnauer, of the A. Wittnauer Co.; Joseph Meurer, Saunders, Meurer & Co.; Seth E. Thomas, Jr., of the Seth Thomas Clock Co.; H. B. O'Brien, of the Alvin Mfg. Co.

Membership—Albert L. Stearns, of the Roy Watch Case Co.; Irving Day, of Day, Clark & Co.; Jonas Koch, of Jonas Koch.

Importations at the Port of New York.

Weeks Ended Jan. 23, 1909, and Jan. 22, 1910.

China, glass and earthen ware:	1909.	1910.
China	$32,172	$103,190
Earthen ware	11,332	19,490
Glass ware	12,557	30,755
Glass, Optical	3,942	1,020
Instruments:		
Musical	5,282	12,425
Optical	4,435	6,411
Philosophical	2,850	6,470
Jewelry, etc.:		
Jewelry	11,875	37,610
Precious stones	254,222	1,151,585
Watches	4,989	26,180
Metals, etc:		
Bronzes	1,139	856
Cutlery	10,116	51,160
Dutch metal	.....	1,423
Platina	34,078	116,401
Silverware	2,147	12,172
Miscellaneous:		
Alabaster ornaments	.....	574
Amber	2,582	12,588
Beads	562	6,331
Clocks	3,230	12,755
Fans	881	2,979
Fancy goods	6,332	20,483
Ivory, manufactures of	280	40,051
Ivory	.....	396
Marble, manufactures of	5,534	13,698
Statuary	3,528	6,688

It was stated last month that creditors of Ida M. Buskirk will receive 25 per cent. on the claims. The costs of administration will reach $200, leaving about $1,800 on hand for distribution among the creditors. The trustee has succeeded in recovering from a Rochester creditor about $800 which the bankrupt paid to him within four months before the failure.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 26.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 3 cases plated ware, $193; 90 cases clocks, $2,092.

Bombay: 54 cases clocks, $720; 16 cases clocks, $202; 1 case optical goods, $101.

Buenos Aires: 2 cases jewelry, $143; 2 cases optical goods, $113; 6 cases clocks, $384.

Colon: 1 case watches, $119.

Curacao: 1 case plated ware, $211.

Guayaquil: 1 case jewelers' supplies, $145.

Hamburg: 2 cases optical goods, $151; 5 cases optical goods, $375; 2 cases jewelry, $221.

Havana: 10 cases plated ware, $350; 1 case optical goods, $338; 4 cases jewelry, $243; 48 cases clocks, $432; 2 cases plated ware, $432.

Havre: 3 cases clocks, $222; 2 cases jewelry, $390; 1 case silverware, $125; 1 case optical goods, $175.

Hong Kong: 67 cases clocks, $1,308.

Kingston: 7 cases silverware, $2,110.

Liverpool: 9 cases clocks, $253; 2 cases watches, $750.

London: 29 cases clocks, $2,376; 5 cases scopes and views, $240; 25 cases watches, $4,170; 1 case plated ware, $199; 23 cases watches, $3,791; 4 cases thermometers, $188; 7 cases optical goods, $4,394; 16 cases clocks, $260.

Manaos: 10 cases enamel, $422; 2 cases watches, $309; 39 cases clocks, $1,351.

Melbourne: 4 cases optical goods, $816; 45 cases plated ware, $2,739; 127 cases clocks, $1,323; 3 cases watches, $879.

Milan: 1 case effects and jewelry, $500.

Opobo: 16 cases clocks, $170.

Rio de Janeiro: 2 cases agate, $124; 27 cases optical goods, $371; 10 cases enamel, $1,043; 763 cases clocks, $3,181.

Savanilla: 2 cases plated ware, $176.

Shanghai: 66 cases clocks, $873.

Southampton: 1 case jewelry, $500.

St. Johns: 16 cases clocks, $121.

Sydney: 2 cases plated ware, $126; 7 cases optical goods, $1,373; 61 cases plated ware, $4,045; 196 cases clocks, $2,553; 3 cases watches, $325.

Valparaiso: 5 cases clocks, $135.

Vienna: 1 case clocks, $120; 15 cases jewelers' sweepings, $8,000.

Vera Cruz: 3 cases plated ware, $278; 3 cases scopes and views, $262.

Wellington: 7 cases clocks, $236.

J. T. Quick, Water Valley, Miss., Makes a General Assignment.

WATER VALLEY, Miss., Jan. 26.—An assignment has been made under State laws by James T. Quick, who for over 10 years has conducted a jewelry business in this town. The assignment opens the way for bankruptcy proceedings on the part of the creditors, but whether or not these will be filed is not yet known.

Mr. Quick has been a long time in the trade, having been located at Wagoner, Ind. Ter., and Coal Hill, Ark., before he came here in 1898. In 1901, with Mr. Spearman he formed the firm of Quick & Spearman, who met with financial difficulties and dissolved. The business was then taken over by Mr. Quick's wife for whom he managed it until 1905 when he started again in his own name.

Knowlton & Rider, jewelers at Malone, N. Y., have dissolved. E. W. Knowlton becomes the sole owner. He has been interested in the store for 26 years.

Wm. H. Ludwig, Chambersburg, Pa., recently installed in his store a modern type of safe, weighing 6,600 pounds. The safe is made of chrome steel and is alleged to be both fire and burglar proof.

If You need one or more
Diamonds,
loose or mounted,
write us for a
Selection Package.

Lissauer & Company
52-54 Maiden Lane
AMSTERDAM
2 Tulpstraat

WITH no outlay other than for office rent, office help and moderate living, I can sell you

"BLACK OPALS"

of all shades and combinations of shades to suit the most fastidious tastes at absolutely minimum export prices; **positively** not loaded with numerous profits.

Most of my goods are from first hands.

F. A. JEANNE

5, Square de l'Opéra PARIS, FRANCE

CABLE ADDRESS: "Gemfinder," Paris

1910—The Opal Year—1910

Black Opals

IT is impossible to describe the different colors of opals and the beautiful combinations possible into which they can be worked in

Artistic Jewelry

45 to 49 John St.

A. S. ESPOSITER Co.
FINE GEM CUTTING
LAPIDARIES
IMPORTERS OF PRECIOUS STONES

Black Opals

LOOK over our stock and you will be convinced that the gems we offer are necessary to the designer of modern jewelry.

Buy of the Cutters

New York City

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1910

L. BONET,
CAMEO PORTRAITS,



Importer of Precious Stones,
41 Union Square, NEW YORK.

Friends Pay Last Honors to the Late Daniel Ostrander Scofield.

The funeral of the late Daniel O. Scofield, head of the firm of Scofield, Melcher & Scofield, manufacturing jewelers, was held from his late home, 169 Rugby Road, Flatbush, Brooklyn, Wednesday evening, and the large attendance at the services reflected the esteem in which the deceased was held. The interment took place the next morning in the family plot at Greenwood Cemetery.

As noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, Mr. Scofield died suddenly Monday morning of last week of



THE LATE DANIEL OSTRANDER SCOFIELD.

heart trouble. The funeral services were conducted by the Rev. Dr. Waters, pastor of the Tompkins Ave. Congregational Church.

Mr. Scofield was one of the best known men in the Maiden Lane district and was esteemed by all who knew him. He was kind-hearted and thoughtful of all with whom he came in contact and his deeds of generosity will live after him and keep fresh his memory with his many friends and with those to whom he often lent a helping hand. He was a man of strict business integrity, of cheerful disposition, and always looked on the bright side of life.

In testimony of the esteem in which he was held, the Brotherhood of Traveling Jewelers sent to his bier a magnificent floral token. A number of other tributes from his associates in the trade were also sent.

Mr. Scofield was associated with the trade in New York 42 years, having begun as a boy when 13 years of age.

The business will be continued without change in style.

F. S. Owen, Hico, Tex., Offers Creditors a Settlement at 33 Per Cent.

HICO, Tex., Jan. 26.—F. S. Owen, a jeweler of this town, is offering to compromise with his creditors, proposing to settle his indebtedness at 33 cents on the dollar.

Mr Owen has been in business here since 1905 and has carried a large stock, though he has not had much cash capital. At one time he had a branch store at Rotan, Tex., which he later sold to his son, R. O. Owen.

The Career of the Late Charles D. Tucker, Medford, Mass.

BOSTON, Mass., Jan. 26.—Charles D. Tucker, whose recent death in this city caused profound regret to his many friends, was formerly in the jewelry and optical business in Medford and more recently had been in the optical business in the Paddock building in this city.

Mr. Tucker was born in Medford, Oct. 26, 1865, and was the son of Olivia Richards and Daniel T. Tucker. After graduating from the local high school in the class of '83 he became associated in the wholesale jewelry business of Palmer, Batchelder & Co., and was later with N. H. Brown. While engaged in the jewelry trade he studied optics and graduated from an optical school. He established the jewelry and optical store in Medford Sq., but the optical end of his business developed so largely that he in time gave up the jewelry trade and devoted his entire time to this work, opening an office for that purpose.

In early life Mr. Tucker joined the First Universalist Church and at the time of his death was a parish trustee. He was president of the Men's Club and a teacher in the Sunday school. In fraternal circles he was also prominent, having been Past Master of Mount Hermon Lodge and a member of the Mystic Royal Arch chapter, A. F. & A. M. He was a member of the Appalachian Mountain club, the New England Association of Opticians, and a director of the Klein Optical School, of this city.

Deceased is survived by three sisters and a brother.

Death of M. J. Withers.

DIXON, Ill., Jan. 26.—M. J. Withers, well known in the jewelry trade, who has had a store in this city for nearly five years, died at his home, 916 3d St., Sunday, after an illness of two weeks. The funeral services were conducted yesterday afternoon at his residence by the Rev. F. D. Stone, of the Methodist Church.

Deceased was a native of England, where he first saw the light in London in 1888. His father was a manufacturing jeweler, and the son followed in his footsteps at an early age. When a young man he came to America, but after a short stay returned to his native land, but shortly again returned to the United States and made his permanent home here.

Mr. Withers followed the jewelry business in various places and was located at different times in Sioux City, Ia.; Tremont, Nebr; Clarksville and Jackson, Minn. In October, 1905, he came to Dixon, Ill., and soon gained quite a reputation by his ability in practical lines. He built up an excellent repairing business and carried a small stock.

Mr. Withers was married Nov. 9, 1904, to Miss Laura Virginia Anderson, of this city, who survives him.

Death of Alfred Worch.

WASHINGTON, D. C., Jan. 26.—The local trade lost one of its oldest members when Alfred Worch passed away Sunday evening at his home, 1912 Pennsylvania Ave. Mr. Worch has been an invalid for the past two years from heart trouble, but his condition did not become critical until a week ago. He then grew gradually worse until the crisis on Sunday, when he lost consciousness and remained in this state until he passed away. Heart trouble was the cause of his death.

Mr. Worch was a German and was born in Pottsdam, Prussia, in 1847. He came to America about 1861 and settled in Washington. About 37 years ago he established himself in the jewelry business at Pennsylvania Ave., where he continued without interruption until his death, his store being under his residence.

Mr. Worch is survived by four daughters and one son. The latter, Rudolph Worch, for a number of years was associated in his father's business, but has been recently in the Post Office Department. The funeral services, which were held yesterday afternoon, were conducted by the Rev. Paul Menzel, pastor of the Concordia Lutheran Church.

Recent Decisions by General Appraisers on Jewelry and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines have been announced as follows:

IMITATION PRECIOUS STONES.—Protests of B. Altman & Co., R. F. Lang et al., and A. Lorsch & Co., New York. Protests sustained as to precious stones and imitation precious stones.

IMITATION JET.—Protest of Lewengart & Co. (Portland, Ore.). Articles made of imitation jet were held dutiable as manufactures of glass or paste under Par. 112, Tariff Act of 1897, as claimed by the importers.

SILVERED BOTTLES.—Protests of American Thermos Bottle Co. et al. (New York). Protests sustained as to glass bottles, silvered.

PRECIOUS STONES—IMITATION PRECIOUS STONES.—Protest of Rud. C. Hahn and protest of Albert Lorsch & Co. (New York). Protests sustained, the goods being held dutiable either as precious stones or as imitation precious stones.

J. T. Burke, Wilmington, N. C., Executes a Deed of Trust.

WILMINGTON, N. C., Jan 27.—J. T. Burke, a retail jeweler of this city, has executed a deed of trust. His failure comes after a long fight to meet his obligations. Attorneys for the creditors had commenced actions and this precipitated his insolvency.

Mr. Burke has been in business here since 1894, and is prominent in the local community. The amount of his assets and liabilities is not known, though the latter is not supposed to be large.

The annual meeting of the stockholders of Evans & Sons, jewelers at 32 Columbia St., Utica, N. Y., to elect directors, will be held on Feb. 7 at 10 o'clock.

It's the Green Matrix Gem

AMATRICE

Very Salable at Retail

OCCIDENTAL GEM CORPORATION

St. Paul Building 220 Broadway New York

SAPPHIRES

BENEDICT & WARNER

15 Maiden Lane NEW YORK



L. W. STILWELL

THE LARGEST DEALER IN ELK TEETH in the U. S., unmounted, as they come from the Indians.

ELK TEETH



Cow Elk Teeth, $1.00 to $1.50 each for fine ones. Bull Elk Teeth, White, $2.50 to $4.50 for fine ones. Bull Elk Teeth, Rare Brown Tipped, $8.00 to $15.00 per pair. On selection to manufacturers, wholesale prices. Do it now.

L. W. STILWELL, Deadwood, South Dakota

Steiner Pendants and La Vallieres

Are original, and differ in character from ordinary lines. Some novel effects in imitation diamond jewelry.

Ask your Jobber for them

STEINER MFG. CO.

25 Calender St., Providence, R. I. 530 Broadway, New York City

TANNENBAUM & COMPANY

CUTTERS OF SEMI-PRECIOUS STONES AND MANUFACTURERS OF IMITATIONS IN ALL QUALITIES, SIZES AND SHAPES

PROVIDENCE, RHODE ISLAND

NEW YORK BOSTON LONDON PARIS OBERSTEIN



Seveninone

A NOVELTY THAT IS ALL AND MORE THAN THE NAME SUGGESTS

SEVEN SCARF PINS IN ONE

Each radically different from the other, consisting of seven beautiful stones and one mounting so constructed that one stone may be substituted for another without the least trouble.



IT'S A NOVELTY THAT SELLS AUTOMATICALLY.



SOMETHING NEW IN GOLD FILLED LOCKETS

Three different finishes, and stone set. Two and three finishes on each locket. Very effective. The indications are that we will run behind our capacity on this novelty and consequently urge the trade to send in its orders at once.

WRITE TO US ABOUT IT.

C. H. ALLEN & CO.

ATTLEBORO, MASS.

NEW YORK, 180 Broadway SAMPLES ONLY CHICAGO, 704 Heyworth Bldg.

Creditors Seek Lucien Deutch, Who Disappeared from San Francisco, Cal., Jan. 1.

SAN FRANCISCO, Cal., Jan. 26.—The local office of Pinkerton's National Detective Agency has sent out circulars containing the portrait and description of Lucien Deutch, who disappeared from San Francisco about Jan. 1 with considerable jewelry said to belong to wholesale merchants of this city. The Jewelers' Board of trade of this city, through its attorney, offers $100 reward for the capture of Deutch.

The missing man is described as about



LUCIEN DEUTCH, MISSING JEWELER.

36 years old, five feet three inches high, of slender build and weighing about 120 pounds. He has a fair complexion, blue eyes, light brown hair and mustache and a prominent nose. He is a Frenchman and speaks English with an accent, though he speaks Spanish and German as well as his native language.

Deutch conducted a small manufacturing business here until the first of the year, when he fled from this city; since that time a number of wholesale jewelers who had given him articles to sell have been seeking his whereabouts. He is said to have also owed considerable money.

A warrant charging embezzlement is now in the hands of the chief of police.

Death of George Winchester Paton.

PROVIDENCE, R. I., Jan. 29.—George Winchester Paton, one of the oldest manufacturing jewelers in this vicinity, died at his home at Riverside on Tuesday evening. He had been seriously ill for about two months, but his death was unexpected. He had suffered occasionally from severe colds and had not enjoyed the best of health for the past two years.

Mr. Paton was born in this city May 12, 1839, and when a young man learned the jewelry business with the old manufacturing concern of Sackett, Davis & Co., and was employed by that firm when the Civil War broke out. He had then been a member of the Providence Marine Corps of Artillery for several years and had advanced to the rank of major. With the first call for troops he enlisted in the First Battery, Rhode Island Volunteers, April 17, 1861, and served for more than a year. He was wounded in battle near Tennallytown, N. C., July 22, 1862, and was mustered out Aug. 30, 1862.

Upon his return he engaged in the jewelry business again, and for several years, during the latter part of the '60s and the early '70s, was in the manufacturing jewelry business for himself. He then engaged in the real estate business and settled in Riverside, where he has since resided, conducting one of the largest Summer hotels on Narragansett Bay. He leaves a widow, one son and a daughter. Edgar Mowry, of the George L. Vose Co., was the husband of a second daughter, who died recently.

Charles H. Ballou & Co., Providence, R. I., Go Into Voluntary Bankruptcy.

PROVIDENCE, R. I., Jan. 29.—Charles H. Ballou, doing business as Charles H. Ballou & Co., manufacturing jewelers at 129 Eddy St., this city, was adjudged a bankrupt, yesterday, by Judge Arthur L. Brown in the United States District Court upon his voluntary petition. The matter was sent to Referee in Bankruptcy Chester W. Barrows, who has called a meeting of the creditors for Monday, Feb. 7, at 11 o'clock, in his office, 87 Weybosset St.

The schedules place the indebtedness at $3,241.38 and the assets at $3,743.64, included in the latter being stock, finished and unfinished, valued at $1,626.87, and machinery, tools, fixtures, etc., $1,013. The largest crediotrs are the Union Trust Co., of this city, on note, $900; Venerbeck & Clase Co., this city, platers, $605.51; Julius Mamluck & Co., this city, imitation precious stones, $410.70; John F. Brady, this city, colorer, $292.72.

Included in the list of creditors, of which there were 33 unsecured, are the following, a majority being local dealers in jewelers' supplies: B. A. Ballou & Co., Inc.; Leeder & Bernkopf, Albert Lorsch & Co., Rueckert Mfg. Co., Edward L. Knight, Colvin Mfg. Co., the Jewelers' Supply Co., Young Bros., A. T. Wall Co., Alfred Vester & Sons, Venerbeck & Clase Co., Julius Mamluck & Co., H. Nordlinger's Sons, *The Manufacturing Jeweler*, E. E. Smith Co., John F. Allen, Thomas H. Early & Co., John F. Brady, Martin Low & Taussig, Thompson & Thompson, R. L. Greene Paper Co., Providence Telephone Co., Manufacturing Jewelers' Board of Trade, Manufacturers' Outlet Co. and and William H. Miller & Sons, all of this city; George H. Fuller & Son Co., Pawtucket; the Metallic Co. and Leach & Garner Co., Attleboro; Thomas Long Co., Boston; Vitrified Wheel Co., Westfield, Mass., and F. S. Gesswein, New York.

Mr. Ballou was the sole owner of the business, which he conducted under a partnership name at 129 Eddy St. He is a toolmaker by trade and became well known through his invention of a corrugated bead stock which he patented a few years ago. He was formerly connected with the N. Barstow Co., and worked for three years for the H. H. Curtis Co., North Attleboro, Mass. He started in business for himself at 239 Thurbers Ave. about Sept. 1, 1898, as a manufacturer of bead necklaces, and last Spring moved to his present address.

Keystone Watch Case Co.'s New Policy in Dealing with Jobbers Causes Discussion.

There was much interesting comment and discussion in the watch trade, last week, resulting from the letters sent out by the Keystone Watch Case Co. announcing the company's policy in dealing with jobbers handling the various lines of watch cases, movements and watches controlled by that concern. This policy, if adhered to, will keep the company's lines entirely out of the hands of those wholesalers who handle watch cases made by other manufacturers.

As many jobbers now handle all, or almost all, of the prominent makes of watch cases these firms will have to reduce the number of case lines which they carry, no matter what action they decide to take. Already several large jobbers have agreed to accede to the wishes of the Keystone interests, while other large houses have positively refused to do so. The number of distributers of Keystone products will therefore be reduced.

The letters sent to the jobbing trade which accompanied the new price list of Keystone products changing the latter from a list to a net basis read as follows:

We enclose herewith new price lists which we are mailing to the retail trade to-day. These prices are subject to the usual catalogue discount and the cash discount only.

We also enclose memoranda of the prices at which Boss, Crescent, Planet, Crown and Silveroid cases, and Excelsior watches will be billed in future to our jobbers. These prices are net subject to the cash discount only.

These prices are confidential.

For the best interests of our business we have determined to sell our goods exclusively to jobbers whom we find voluntarily conforming to our wishes as to the disposition by them of such goods.

We shall make all specific sales, except of Howard watches, without any restrictions whatever.

Whether or not our wishes as hereinafter stated be complied with we shall from time to time exercise our right to select the jobber to whom we shall sell our goods, and we shall, irrespective of any past dealings, refuse to sell to those jobbers who, in our opinion, handle our goods in a manner detrimental to our interest or whose dealings with us are in any other respects unsatisfactory.

Our present wishes are as follows:

First. Our goods bearing the following trademarks, to wit: Boss, Crescent, Planet, Crown, Silveroid and Excelsior, will be sold by us to our jobbers at fixed prices subject to a cash discount, and we desire that sales of these goods by jobbers, whether to retailers or to jobbers, shall be without deviation at the prices fixed by us for sales to retailers subject only to the cash discount.

Second. Howard watches are sold only under the terms of the license covering their sales.

Third. On all our other goods we place no restriction as to the prices at which they are to be sold by jobbers.

Fourth. And further, we desire that the jobbers to whom we sell our goods bearing the following trade-marks, to wit: Howard, Boss, Crescent, Planet, Crown, Silveroid and Excelsior, shall not deal in any watch cases other than those manufactured by us.

Fifth. All advertisements of our goods will be subject to our approval.

Very truly yours,

THE KEYSTONE WATCH CASE CO.

Frank R. Zoller, former superintendent of the poor of Herkimer county, has bought the jewelry store of Frederick Witherstine in Main St., Herkimer, N. Y., and took possession on Feb. 1. Mr. Witherstine and family have gone to Peoria, Ill.

Borrelli & Vitelli

CORAL MANUFACTURING COMPANY

401 Broadway, New York



The 20,000-Dollar Coral Tree, biggest in the world, fished in Japan Sea, near Koba, weighing 30 pounds, worked by Borrelli & Vitelli, in their own factory in Italy.

Coral Necklaces, Long Chains, Coral Cameos, Drops, Buttons, Flat, Round and Ovals, all kinds of Coral Jewelry, Shell Cameos, pink, brown and yellow.

Send your order in time.

Torre del Greco, ITALY.

BORRELLI & VITELLI

19 Rue d'Hauteville, PARIS, FRANCE.

Tel. 5412 Franklin

401 BROADWAY, NEW YORK

57 Hatton Garden, LONDON, ENGLAND

Inventory of Assets of Lapp & Flershem, Bankrupt Chicago Jobbers. Now Being Taken.

CHICAGO, Jan. 29.—An inventory is being taken of the stock of Lapp & Flershem at the cost price. The receiver has received permission to employ an expert accountant to audit the books, which have not been balanced since 1893. The Dueber-Hampden Companies have filed a petition asking for the return of $1,800 worth of movements and cases consigned to Lapp & Flershem and received by them just prior to the filing of the petition in bankruptcy.

Three creditors, S. O. Bigney & Co., with a claim of $500; Sturtevant & Whiting, $612, and the estate of O. M. Draper, $656, have petitioned the court for the return of this money, claiming they were checks sent to Lapp & Flershem to take up notes for these amounts which the latter were unable to meet.

The examination of Mr. Lapp and Mr. Flershem and their credit man, A. B. Towers, showed that during the life of the concern they had lost upward of $100,000 in different ventures, their lease on the building, 195 State St., alone causing them a loss of over $75,000.

Everyone here wants to see the bankrupts get a settlement, but no one knows exactly how it is going to be done. Rumors are afloat that a settlement of 25 or 30 cents, extended over a period of two years, is in contemplation, but nothing of a definite nature will be learned until stock has been inventoried and the books have been audited.

For the past 10 years the firm did an average business of over $600,000 annually.

Itinerant Jewelry Vendor of Pittsburg Commits Suicide in New York.

PITTSBURG, Pa., Jan. 27.—It has just come to light that the Pittsburg man, Benjamin Lewis, who killed himself in the vestibule of the home of a former Pittsburg woman in New York last Friday, was a peddler of jewelry The father of the suicide, Morris Lewis, went to New York Tuesday where it is said he identified the body as that of his son.

The dead man was 27 years old and lived with his parents at 11 Miller St., Pittsburg. His mother in speaking of her son's death to THE JEWELERS' CIRCULAR-WEEKLY correspondent, stated that he kissed her goodby two weeks ago last Monday and said he was going away, but did not say where. The mother said that her son evidently was in love and that he had been disappointed, giving this as the probable reason for his rash act, although she admits the son had never confided any love affair to her.

Lewis formerly had been a bookkeeper, but lately he had been selling jewelry and had built up a satisfactory trade. His body was buried in New York.

According to information received here, the woman who occupied the house in which Lewis took his life, insists that she did not know the man. Lewis had destroyed nearly all papers on his person, but marks on his clothing assisted in identifying him. The father of the suicide went to New York in response to a telegram from the morgue officials.

Mrs. Lewis, the mother of the dead man, had received no word from her husband that he had identified their son at the time THE JEWELERS' CIRCULAR-WEEKLY correspondent visited her.

Increased Imports Shown by Customs Report of Providence, R. I.

PROVIDENCE, R. I., Jan 29.—The Collector of Customs, George W. Gardiner, has completed his quarterly report for the quarter ending Dec. 31, showing a material increase in the value of importations received through this office and of duties received, as compared with the similar period of 1908. During the last three months of 1909 the value of importations was $626,629, of which $157,832 were free and $468,827 subject to duty, upon which $157,684.52 was collected. This is in comparison with 1908, when the value of importations was $343,418, of which $34,655 were free and $308,763 subject to duty, upon which $109,173.97 was collected.

Since the previous quarter, through the presentation of the condition by Collector Gardiner, the Department has made a ruling allowing the officials of the Customs Houses to figure the tariff on jewelry of the several classes on the basis of a 75 or 85 per cent. equivalent instead of the greatly complicated system that was involved in following the language of the new law.

The largest single item of importation during the quarter was imitation precious stones, which were received to the aggregate valuation of $118,436, or approximately one-fourth of the entire importations of the office. Other jewelry importations were as follows: Clocks, $459; precious stones, $1,441; cut-glass, $726; enamels, $92; opera glasses, $112; manufactures of paste or glass for hatpins, $639; gold leaf, $541; bags and purses, $4,883, dutiable at 85 per cent.; chains, pins, etc., $2,895, dutiable at 85 per cent.; metal stampings, $1,217; gold jewelry, $1,189, dutiable at 60 per cent.

In 1908 the importations pertaining to the jewelry industry were as follows; Clocks, $959; precious stones, $158; imitation stones, $96,072; cut-glass, $266; opera glasses, $104; manufactures of paste or glass, $47; gold leaf, $1,083; manufactures of gold, $380; manufactures of silver, $5,363 (the last year this item only showed $40, because the mesh bags were figured by themselves); jewelry, $349, engraved, $313.

Death of Henry J. Goffe.

PROVIDENCE, R. I., Jan. 29.—Henry J. Goffe, of this city, died at the home of his son, F. L. Goffe, 119 Carnation St., Pawtucket, last Tuesday. He was in his 74th year and had been ill for about five months. He was born in Bambury, Oxfordshire, Eng., and came to this country when a small boy and learned the tailoring business, but finally went into the retail jewelry business with his son on Main St., Pawtucket. For several years, however, he has not taken any active part in the business.

The firm style of Goffe & Son will be retained.

Retail Jeweler's Clerk Skips Away and Diamonds Valued at $1,100 Are Missed.

WATERTOWN, N. Y., Jan. 31.—Twelve diamonds, valued at $1,100, were stolen from the store of H. W. Radder, 107 Washington St., and the local police have sent out circulars asking for the apprehension of Leslie Tooley, aged 20, who lived with the Radder family and made himself useful about the store. Young Tooley is believed to be in New York.

Mr. Radder left young Tooley in the store while he delivered a clock to a customer. The diamonds were in an envelope in the safe. Tooley later that day asked Mr. Radder for permission to go out driving with the family horse so as to take "his girl" for a drive. The consent was given. Tooley did not return that night.

The following morning Mr. Radder discovered that the diamonds were missing. Suspicion was at once directed to Tooley and the local police were notified. No trace of the boy could be found.

On Saturday afternoon Mr. Radder received a postal card from Tooley which had been mailed the day before at Station E in New York. He wrote that Mr. Radder's horse was at Carthage, and it was found there. The police also ascertained that one of the diamonds had been pledged to J. Epstein, a pawnbroker in Court St., for $15. It was a three-quarter carat stone and worth $80.

Tooley is described as follows:

Age, 20 years; height, five feet seven inches; weight, 145 pounds; light complexion, light brown hair, greenish blue eyes; wore a gold band ring, with two pearls and a red stone, ring old and worn; wore a thin blue suit, a black coat and steel gray trousers with heavy dark stripe, white flannel vest, pink tie, white union suit, gray overcoat with velvet collar, black derby hat, size 6⅞. He has a very small foot, and wore shoes one size too large.

Tooley has had unusual privileges about the store, because Mr. Radder's son, Oscar C. Radder, was in New York, where, on Jan. 22, he was married to Miss Leone Butterfield. Young Mr. Radder returned home just about the time his father discovered the loss of his diamonds.

The Tooley boy is a son of Mr. and Mrs. James Tooley. He has traveled considerably in Canada and in the west, and the young man's reputation has been of the best. He enjoyed the confidence of the entire Radder family. It is believed that he took some clothing and shoes from the Radder home before going away.

The description of the missing diamonds is as follows:

One diamond ring, plain Tiffany setting, about ½ carat; 10 loose diamonds, weighing from ½ to ¾ carats, and one small quarter-carat stone.

The New York police have been asked to watch for young Tooley about Station E, as it is believed Tooley will visit there to post letters.

This is the second diamond theft here within a few months. A swindler obtained about $250 in jewelry from J. L. Townsend's store, representing that he was an old friend of Mr. Townsend's and wanted his wife's approval before purchasing.

Whoever Gets Your Ring Business Make Him Win It

We Seek the Jewelers Who Want Light

We seek jewelers who are anxious for a way to increase their ring business.
We seek jewelers who want to sell the only permanently guaranteed ring in all the world.
We seek the wise jewelers—the good business men—the men who want more actual profits.
We will tell these men how, with absolute certainty, to pick out the rings of which they will sell two where they formerly sold one.

The Light-of-Heaven Factory

The factory behind the W. W. W. ring—eighty-six windows and three skylights—the Light-of-Heaven factory facilities bring us the choice of America's skilled workmen.

Our jewelers and stone setters are high-priced men.

No other factory can obtain superior workmen.

Each man here does but one thing and he becomes expert in that one thing.

Each part of each ring is made by an expert, who holds his place only because no other man can do better.

Rings in Which the Stones Do Stay In

There is just as much difference in rings as there is in butter and shoes.

The Light-of-Heaven factory attracts the best stone setters in the world.

Consequently W. W. W. rings are set by the best stone setters in the world.

They are the only rings made in which the stones are positively guaranteed to stay in.

However, we are not the largest makers of rings.

We are limited by the standards we have set.

There are not enough experts developed of the class we employ to make rings for but ten in every hundred jewelers.

Our vast reputation is due to the fact that *the stones do stay in W. W. W. rings.*

Permanent Guarantee of Stones Staying In

We have such implicit confidence in the superior stone setting and general workmanship of our rings that with each one we give a certificate of guarantee. This guarantee says that no matter how many sets there are in a W. W. W. ring and no matter what price ring it is, it is guaranteed to have the sets stay in and guaranteed to give satisfaction in every other way. In case, however, the sets should come out or in case the ring should prove unsatisfactory in any way, we will replace the sets absolutely free or, if necessary, give your customer a new ring, no matter whether ring is worn over one year or five years.

W. W. W. Rings Are the Only Permanently Insured Rings in All the World

If you are not selling the famous W. W. W. insured ring, now is the time to begin. It is the only ring made that carries a written insurance with it. It is usually sold to only one man in a town. It is the only ring made that gives you an opportunity to get three-fourths of the ring business in your town. People want to buy insured rings. It is the only ring made that is advertised absolutely free for the retailer who sells it.

For Only Ten Jewelers in Every Hundred

There are thirty thousand jewelers in the United States. Only ten in every hundred can buy W. W. W. rings during the year 1910—for the men who make them are few.

In most cities and towns W. W. W. rings are supplied to only one jeweler. We are now making arrangements with jewelers who are not selling W. W. W. rings. We seek more live, hustling jewelers who want to sell the only insured ring in all the world. If you want to sell a ring in which the stones are guaranteed to stay in, if you want a book of advertisements, absolutely free, if you want a new, wonderful mechanical window display that will attract thousands to your window, if you want all this advertising absolutely free—advertising that will be a revelation in the business world and a profit-maker for you—then

SIGN and MAIL THIS COUPON NOW FOR YOU WILL GET THIS ADVERTISING FREE

WHITE, WILE & WARNER,
BUFFALO, N. Y. (Advertising Dept.)
GENTLEMEN—Please send, *absolutely free*, your book of Prepared Advertisements with Newspaper Cuts and full information about the wonderful mechanical window display that will attract thousands to my window, which is also given away absolutely free.

Name .....

Address .....

White, Wile & Warner

Makers of Rings in Which the Stones Do Stay In

Buffalo, N. Y.

H. M. Collins, Petoskey, Mich., Files a Deed of Trust.

PETOSKEY, Mich., Jan. 27.—If bankruptcy proceedings are begun against H. M. Collins, a local jeweler, they will be the outcome of a deed of trust which he filed about a week ago, naming Dr. J. J. Reycraft, Mayor of this city, as his trustee, to whom he turned over possession of his entire property. Under date of Jan. 19 Mr. Collins wrote to his creditors that on taking inventory he found he was unable to pay in full, stating that his total liabilities were about $9,538 and his assets were about $3,616.67, less exemption.

He offered to turn over all his property of every kind (except that which was exempt from execution) to a trustee for the benefit of the creditors on the condition that the trustee realize the best price possible for the assets and turn over the proceeds *pro rata* to the creditors. A deed of trust was filed pending the acceptance of this proposition.

Mr. Collins asked his creditors to make a thorough investigation and to send representatives to attend a meeting of the creditors to be held at the office of Dr. Reycraft Feb. 4.

Plan to Settle Financial Difficulties of Schneider & Baxmeier, Pittsburg, Pa.

PITTSBURG, Pa., Jan. 27.—The firm of Schneider & Baxmeier, of the South Side, have notified their creditors that they are unable to meet their obligations and are seeking a settlement or extension of claims. In order to bring about an adjustment of the firm's financial condition, Heeren Bros. & Co., the largest creditors, have addressed the following letter to the creditors:

Owing to the financial conditions and change of surroundings, the firm of Schneider & Baxmeier, 1817 Carson St., South Side, Pittsburg, Pa., are unable to meet their obligations. And whereas the liabilities are $7,885.86 and the assets $3,045, and whereas a forced liquidation will cause a great sacrifice: Therefore, we, who are the largest creditors of said firm, after investigating this matter thoroughly, have taken it upon ourselves to suggest a plan for our mutual benefit as follows:

We, together with the other creditors, whose claims amount to $5,725, have agreed to cut our several claims in half and give said firm one year's time to adjust the same. Creditors whose claims aggregate $525 have agreed to give all the time the said debtors need. The smaller creditors, whose claims total $836.86, shall receive 25 per cent. of their claims in full settlement thereof, as soon as we receive a favorable reply from them all. Thus said firm will be able to continue in business and purchase from us from time to time.

Any other course means bankruptcy, with a much smaller dividend, if any. An early reply will greatly oblige.

It is said that the extension will probably be granted. There are also reports that there may be a dissolution of the partnership, but nothing definite is now known.

Louis E. Densmore, Waltham, Mass., Goes Into Voluntary Bankruptcy.

BOSTON, Mass., Jan. 29.—Louis E. Densmore, of Waltham, Mass., doing business under the name of the Densmore Jewelry Co., has filed a petition in bankruptcy.

Densmore's liabilities are given as $9,150, of which $3,296 is secured and $245 is for notes and bills on which he is liable as indorser, the balance of $5,609 being owed to about 35 creditors, who are not secured. The assets are given as $3,352.

Association Notes.

The 1910 convention and exhibit of the American Association of Opticians will be held Aug. 15 to 18 at Cedar Point, O. The call was sent out last week by William E. Hueston, Kansas City, Mo., secretary of the association. The chairman of the exhibit committee is F. P. Barr, Lancaster, O.

A. W. Voedish, president of the South Dakota Retail Jewelers' Association, and E. Sharp, secretary, have sent a circular of greeting to all members and an invitation to non-members soliciting them to join this State association. At the semi-annual meeting it is promised that the secretary will put the members in possession of information that will be of deep interest to all who attend.

The members of the Pennsylvania Retail Jewelers' Association have received from President Ira D. Garman and Secretary C. F. Wiley an interesting letter of association affairs, with the corrected by-laws and list of members to date. In the letter the officers speak of the work of the committee appointed at the last meeting to raise a fund for prosecuting the work of the association. John M. Roberts, chairman of the committee, announced subscriptions of more than $200 within a half-hour of the creation of the committee. Members wishing to subscribe to this fund and who have not yet done so are requested to communicate with Mr. Roberts at 435 Market St., Pittsburg, Pa. The letter tells of the correction of many abuses since the organization has been formed, and urges all jewelers to be sure and attend the convention which will be held in Philadelphia during May.

Death of Joseph Kahn.

ST. LOUIS, Mo., Jan. 26.—Joseph Kahn, formerly a well-known jeweler, died, Tuesday, at his home, 3524 Sidney St., from a complication of diseases. He was 74 years old. His body was cremated.

Mr. Kahn was born in Mayence, Germany, and came with his parents to Mobile, Ala., where he was educated in private schools. He came to St. Louis in 1854 and embarked in the jewelry business at 217 N. 4th St. He continued in business until 1869.

In 1869 Mr. Kahn disposed of his interests to E. Jaccard and accepted a position as salesman with the firm that bought him out, and remained there until 1896. Since that year he had been an insurance broker.

Receiver in Bankruptcy Appointed for Wm. A. Thompson, Boston, Mass., Who Recently Assigned.

BOSTON, Mass., Jan. 29.—Proceedings under the assignment made by William A. Thompson last week to A. S. Hirshberg and Ira C. Nye have been superseded by the bankruptcy action brought by the George E. Smith Co., William H. Jordan and George Rosen.

On Wednesday, Jan. 26, Alfred W. Putnam was appointed receiver by Judge Dodge, of the United States District Court.



John Klock, Jr., is a new jeweler in Belleville, Mo.

C. R. Hotchkiss is about to begin business in Jackson, Tenn.

Gus. Leuder has engaged in the jewelry business for himself at Minden, Nebr.

J. Lee Ewing, formerly of Muscatine, Ia., will soon open a store at Mangum, Okla.

A new manufacturing business has been opened by Marks Bros. at Providence, R. I.

B. Rosenbloom has opened a store of his own at 503 Washington Ave., N., Minneapolis, Minn.

Meyer Lieberman has opened a jewelry repairing establishment at 90 Nassau St., New York City.

Oakes & Wulze have opened offices at 226 Mercantile Pl., Los Angeles, Cal., as manufacturers' agents.

Meckinberg & Gerhardt have engaged in the manufacturing jewelry business at 5th and Elm Sts., Cincinnati, O.

Richard Giacobbi has started in business on his own account in San Francisco, Cal. He will carry several manufacturers' lines.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 24.—Mumford & Galaway.....	849	822	812
vs. William Barthman.....	990	815	943
Jan. 26.—Ilgen & Wakefield Co....	704	749	782
vs. Hayden W. Wheeler & Co..	900	874	985
Jan. 28.—Robt. H. Ingersoll & Bro.	853	994	851
vs. Joseph Fahys & Co.....1,003		860	854

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
William Barthman.....	25	8	990	.757
Hayden W. Wheeler & Co.	25	8	985	.757
Joseph Fahys & Co.....	22	11	1,012	.666
Tiffany & Co.....	18	9	987	.666
Cross & Beguelin.....	18	12	1,013	.600
Robt. H. Ingersoll & Bro.	16	14	994	.533
Ilgen & Wakefield Co.....	10	20	930	.370
Solidarity Watch Case Co.	9	21	947	.300
Mumford & Galaway.....	9	21	934	.300
J. J. Donnelly.....	1	29	825	.033

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 29, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin.....	$458,871.92
Gold bars paid depositors.....	47,544.11
Total	$506,416.03

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 24.....	$189,137.25
" 25.....	93,972.88
" 26.....	41,692.49
" 27.....	72,587.71
" 28.....	56,216.62
" 29.....	25,264.97
Total	$458,871.92

The business of the late James M. Foley, Mount Crawford, Va., has been discontinued.



PATENT PENDING

THE BRUSH WHICH CAUSED A REVOLUTION



The Thin-Model Travelers'

Shown above almost actual size — Side and back views

No one who sees the TRAVELERS' ever cares to buy an old-style, wide-back clothes brush again. At Christmas the demand exceeded the supply. Now we have caught up and are ready to fill orders again.

THE TRAVELERS' IS FLAT, slips into a suit case or bag, and takes up almost no room at all.

THE TRAVELERS' is wonderfully effective — does the work better than an old-style brush.

THE TRAVELERS' is a brush anyone is proud to own — looks well wherever one lays it down. For the dressing table at home, for the pocket of the automobile.

THE TRAVELERS' is made with backs of ebony, coco-bola, French ivory, leather and sterling silver. Cased singly in leather envelopes (assorted colors) or in pairs — cloth and velvet brush together.



Complete Price List forwarded upon request

TRAVELERS' FOLDING GARMENT HANGERS

the high-class hangers in smart-looking leather cases and bags—cleverly contrived to fold up and occupy but little room when not in use. Coat or Waist Hangers in sets of 3, 4 or 6, also Trousers or Skirt Hangers in sets of 3, from **$1.00** upwards.

Travelers' Flatiron and Curling Iron Heater — Travelers' Shoe Horn

TILDEN-THURBER CO.

Manufacturers — Providence, Rhode Island

Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Men's Jewelry, Watches, Canes, Umbrellas, Etc., Now in Demand Among the People of Taste in France's Capital.

PARIS, Jan. 20.—While there should be nothing conspicuous in jewelry for men, good taste, even in the simplest matters, should reign supreme.

Perhaps the most universally worn ornament is the cravat pin, and these little affairs are varied and artistic. Insects and animals enjoy great prestige—bees, flies, spiders, beetles, pug dogs, rabbits, cats and horses. These are usually of gold, the eyes of jewels, and exquisitely carved. The Benjamin Rabier comic animals have enjoyed great popularity, also the silhouette animals cut from a thin piece of gold or silver, flat and without the slightest relief.

A handsome scarf pin is in the form of a ruby heart cut from a single stone and surrounded with scintillant diamonds; on one side is a horseshoe in platinum with ruby nails. In choosing the gem which corresponds with the zodiacal birth sign a good-luck emblem is evolved.

Men remarked for their taste insist that the scarf pin, shirt and cuff buttons suitable for each particular sport be worn. For riding to hounds or taking the morning constitutional the bit and bridle is proper; for golf there is the golden golf stick and a tiny pearl ball; for yachting, a pair of sculls or an anchor and rope; for polo, a golden horse and ball for the days when a man enjoys this sport. These little affairs are of exquisite workmanship. There are besides pins in medallion shape, inclosing a three-leaf clover, a *fleur-de-lis*, a tortoise, a grayhound, a serpent, a lyre, an eagle, a golden ball, etc.

Shirt buttons *a la mode* are of white rather than black or gray pearls, and not very large. More fanciful are others consisting of a disk of enamel in various colors, *rayonné* or in checker-boards or stripes like those of a percale shirt. Others are of mother-of-pearl encircled with gold, a carved ivory or coral head or a flat button of jade or jet. Such buttons always come in a set of two, and are connected by a slender gold chain. The sleeve links should match, and are either round or oval.

Middle-aged men prefer finely carved cameos or a simple button of dead gold with a gem sunk in the middle, or buttons of ruby, turquoise, cat's eye, emerald or opal.

Useful are tie holders, those to hold up the socks, the suspenders, and sets of gold buttons for the under-clothing. These little objects are in simple designs, and the gold is ciselé or engraved.

While showy rings are not in the best taste, men are now wearing narrow and inconspicuous ones, two being often worn, and those always on the right hand. For a married man the French always wear a plain gold wedding ring, and above it a narrow golden circlet of dead gold with from one to three sunken gems, generally *en cabochon*. Others prefer a ring engraved with their coat-of-arms or crest on bloodstone, carnelian, lapis or amethyst. Rings are never worn excepting on the third or little finger, and never on the first or middle one.

The watch chain is much in evidence in gold or platinum, very fine and with closely serried links; it is passed through one of the waistcoat buttons upon the breast and is looped from one pocket to the other. In one reposes the watch, which is often rather ornate, of gold, with a beautifully engraved *genre* scene or of *rayonné* enamel in dark blue, green or red, with golden circlets.

Open-faced watches with enamel faces on which are golden numerals are liked, and also the watch of blackened silver with a scene in low relief. In the corresponding pocket is slipped the gold pencil and tiny gold-handled knife, a small pair of scissors, the toothpick case and the little gold-meshed coin purse. These little objects, as well as the match box and cigar holder, are of silver or gold, and often enameled with art.

Canes and umbrellas are always of interest, and there is but scanty change to be noted in them. Canes are of exotic wood, of laurel or of rhinoceros hide, with a straight handle and ring and fittings of silver. They are rather heavier than formerly. Others have curved handles, and a rather curious one shows for a handle a woman's naked foot carved in the same wood as the cane. More useful canes are heavy and solid, the curved handles leather covered and fashioned from bamboo, cane, pepper wood, etc., with silver ornamentation or gold, incrusted with a design in metal or heavily tipped and ringed with gold or silver.

Umbrellas are of silk levantine with a faille border, or in taffetaline with a leather case, black or brown. Handsome umbrellas show many fancy ideas in tops, among which are handles a finger long, of quartz, jade or ivory, or imitation stones which spread at the top, on the apex of which sits a saucy-looking pug with brilliant eyes of the same or a contrasting stone. Others show a network of gold or silver over a coral, ivory or quartz handle, while still others are of solid gold carved in high relief, of crystal or incised silver, or in the celebrated dascene work gold, steel inlaid, whose sober elegance appeals to the man of taste. A cock in gilt is a new top.

Card and pocket books combined are convenient, and one is so arranged that the series of pockets open fan-fashion, so that the cards are easily extracted. Many men like the small gold mesh purse, and others prefer morocco in dark green Russia leather or black. The cigar case is always in platinum or gilt, with a small monogram in one corner. The cigarette holder is of amber with a golden mouthpiece.

A small gilded pin fixes the flower in the buttonhole. The favorites are the white carnation or a tiny bunch of violets. The boutonniere is seldom worn except for evening over here.

COUNTESS DE MONTAIGU.

Herman M. Ricard, formerly of Quinn, S. Dak., is now located at Murdo, S. Dak.

G. C. Vahl Music Co., Milwaukee, Wis., Reported to Be in Bankruptcy.

MILWAUKEE, Wis., Jan. 31.—The G. C. Vahl Music Co., which conducts a jewelry business at 667 3d St., is reported to be in bankruptcy.

The present business is owned by Gustave C. Vahl and his son, Wm. Vahl, and the business was started by the former in 1882, who admitted his brother Anton into partnership under the style of Vahl Bros. about three years later. Anton died in 1897, and for a while Mrs. G. C. Vahl was a partner.

The music line was a prominent part of their business for a number of years, and for a while was conducted under the style of the American Music & Publishing Co. However, they have been gradually discontinuing it for a number of years, and for the past year or two have practically confined themselves to the jewelry and instrument lines. When Mrs. Vahl died, in August last, her son, Wm. Vahl, was taken into the firm by his father.

Outside of the local market their principal merchandise indebtedness is supposed to be in Chicago.

Business of Roy R. Smithers, Cameron, Mo., Reported to Be in Hands of Trustee.

ST. LOUIS, Mo., Jan. 28.—Local creditors of Roy R. Smithers, Cameron, Mo., were notified, Thursday, that he had failed and his business had been placed in the hands of a trustee for the benefit of creditors. The liabilities are said to be about $7,500 and the assets about $5,000.

It is probable that a basis of settlement with the creditors will be arrived at.

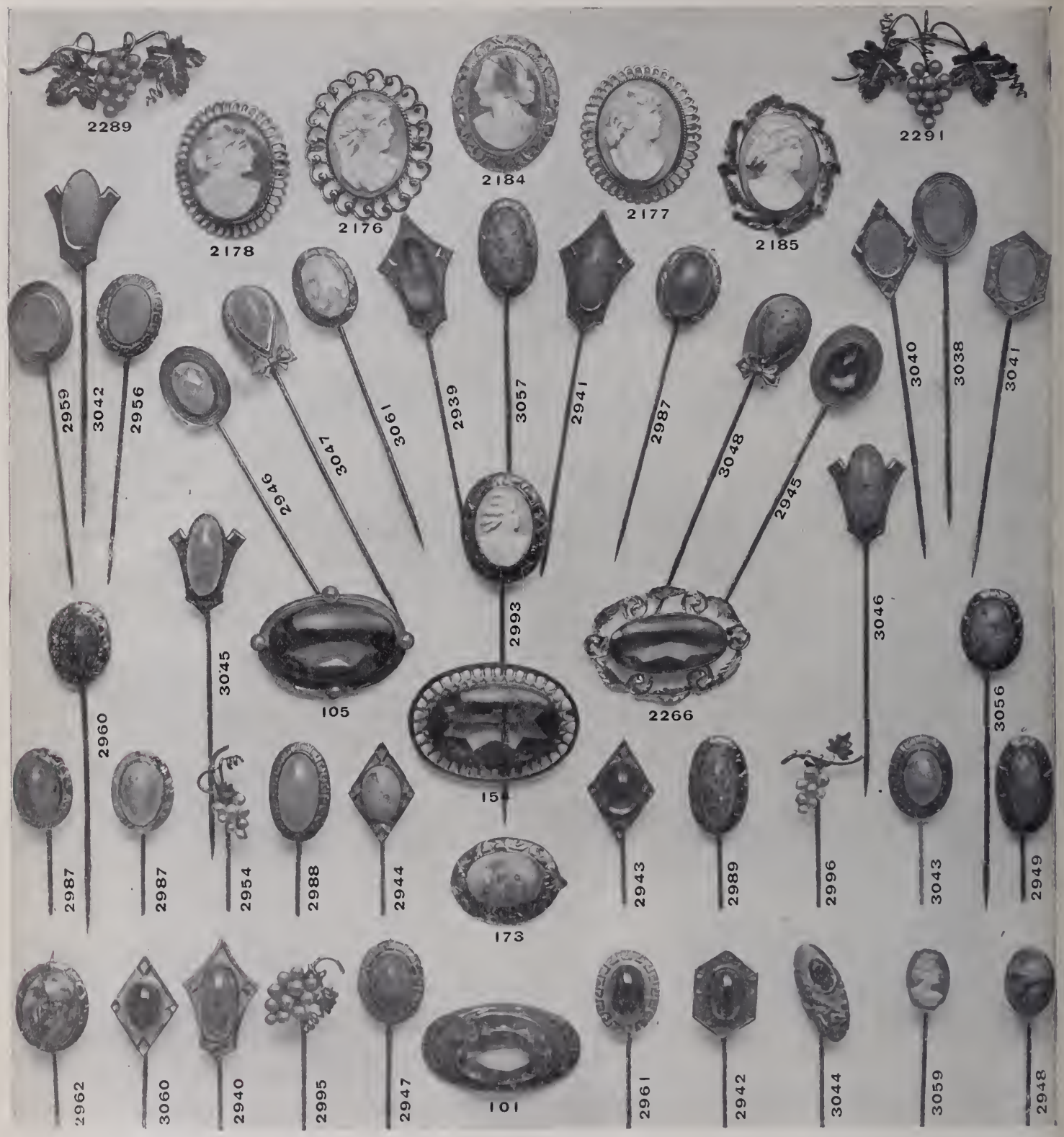
Smithers, who is about 34 years old, has been in business at Cameron since 1901, in which year he succeeded his father. Early in 1906 he bought out Foy & Young, and since then has had one of the finest establishments in this section. He carried a stock worth between $4,000 and $5,000, and was thought to have a capital of about $6,000.

Death of Jacob Nye.

Jacob Nye, one of the pioneers of Hollister, Cal., died at that place a short time ago. Mr. Nye came to San Juan and started in the jewelry business there in 1868 and moved to Hollister a few years later.

Deceased was in business until shortly before his death, but had been ailing for the past two years. He was a practical jeweler and stood high in trade and social circles.

As a result of the publication in THE JEWELERS' CIRCULAR-WEEKLY of the photograph of the man held at Norristown, Pa., on the charge of robbing Gustave Lanz, 211 De Kalb St., that town, the prisoner has been identified by F. S. Davis, 5143 Market St., Philadelphia, Pa., as the man who was in his store and stole a locket four months ago and was forced by Mr. Davis to restore it. Mr. Davis went to Norristown, visited the jail, and positively identified the prisoner. The Norristown police believed there were other charges against the man, but were unable to learn anything about him until the matter was taken up by THE JEWELERS' CIRCULAR-WEEKLY.



10-K. GOLD BROOCHES

2289-2259 Green gold leaves
2291 Green gold leaves
2178 Red shell, real cameo
2176 Pink shell, real cameo
2184 Red shell, real cameo, eng. border
2177 Pink shell, real cameo
2185 Pink shell, real cameo, green gold edge
105 Buff top amethyst, 4 pearls
154 Buff top amethyst, English finish
2266 Buff top amethyst, green gold leaves
173 Turquoise matrix, eng. border
101 Cut amethyst, rose gold

10-K. GOLD SCARF PINS

2959 Signet top
2956 Signet top
2946 Real amatrice
2939 Real garnet or amethyst
2941 Real garnet or amethyst
2987 Imitation garnet
2945 Real amethyst or garnet
2987 Imitation amazonite
2960 Real lapis
2987 Imitation amethyst
2954 Real baroque pearl
2961 Real amethyst carbuncle
2988 Imitation coral

10-K. GOLD SCARF PINS

2944 Real turquoise matrix
2993 Pink shell cameo
2943 Real carbuncle garnet
2989 Imitation lapis
2996 Real baroque pearl, green leaf
2949 Real amatrice
2962 Real turquoise matrix
2940 Real topaz carbuncle
2995 Imitation pearl, green leaf
2947 Real lapis
2942 Real garnet, carbuncle
2948 Real amatrice

10-K. GOLD TOP SCARF PINS

3042 Signet
3061 Imitation frost stone
3048 Imitation lapis
3035 Signet
3045 Imitation jade
3043 Imitation coral
3060 Imitation garnet
3047 Imitation lapis
3057 Imitation Chinese coral
3040 Signet
3041 Signet
3046 Imitation lapis
3056 Imitation Chinese coral
3044 Imitation ruby
3059 Real shell cameo

For further information send direct to
E. L. Spencer Co.,
Makers of Solid Gold Jewelry
THESE GOODS SOLD ONLY THROUGH JOBBERS
95 Chestnut Street, PROVIDENCE, R. I.
NEW YORK OFFICE, 15-17-19 MAIDEN LANE—*Samples Only*
TRADE-MARK

Gorham Mfg. Co. Awarded Preliminary Injunction Against F. & M. Weintraub in Suit Alleging Infringement of Trade-Mark.

Judge Lacombe, in the United States Circuit Court for the Southern District of New York, handed down an opinion, Monday afternoon, in which he granted a preliminary injunction to the Gorham Mfg. Co. in the concern's action against F. & M. Weintraub, New York, alleging infringement of the complainant's trade-mark used on sterling silver ware. The trade-mark under litigation consists of a lion and an anchor and the letter "G" in old English type.

A bill of complaint was filed some time ago, and Judge Lacombe heard argument on the motion to grant a preliminary injunction, as reported in full in THE JEWELERS' CIRCULAR-WEEKLY, Jan. 12. The decision on the motion has since been pending, a restraining order having previously been issued by Judge Ward on the filing of the complaint.

The opinion is as follows:

UNITED STATES CIRCUIT COURT,
Southern District of New York.

GORHAM MANUFACTURING COMPANY,
vs.
FREDERICK WEINTRAUB and ano.

MOTION FOR PRELIMINARY INJUNCTION.

Lacombe, C. J.

This is a suit to restrain alleged infringement of trade-mark. The bill recites that complainant is a citizen of Rhode Island and defendants citizens of New York. It is contended that diversity of citizenship is not sufficiently alleged because distinct traversable averments thereof are not presented. If the affidavits in any way disputed such diversity the objection might be important, but since the assertion is not disputed, and an averment alleging diversity would be granted as of course, where there is no dispute as to respective citizenship the objection is not persuasive to denying relief, if on the facts complainant is entitled to it, to sustain a common-law trade-mark.

Irrespective of what complainant's predecessors may have done, it is not disputed that since 1863 complainant itself has used upon its sterling silverware a mark consisting of an anchor, lion and the letter "G." And the record indicates that the trade in such goods has for many years recognized these conjoined marks, when impressed on silverware manufactured in this country, as indicating origin in complainant's workshops. Nor does it appear that during that period, since 1863 any other manufacturer has made or sold silver or plated ware manufactured in this country, with the same combination mark.

The defendants contend that since each of the three devices—anchor, lion and G—had a certain significance when affixed to English-made silverware, complainant could not in this country establish as its trade-mark the combination of the three.

The defense is presented with such wealth of learning in the silversmith's art, fortified with elaborate quotations from English statutes regulating hall-marks on gold and silverware for centuries, and with recognized text books dealing with the subject and giving the interpretation of every English mark that has survived on every piece of English silver which the authors have been able to find, that the study of the record has been singularly attractive. Nevertheless, in the ultimate analysis the single question is whether a maker of silverware in this country is precluded from selecting as his trade-mark an impression which is made up of three of these marks, although when conjoined they would indicate to a buyer of English silver that the particular piece was sterling ware made in the city of Birmingham in 1831. It is thought that he is not thus precluded, and that when he has used the particular combination on his ware made in this country for upwards of 40 years and the same has been accepted by the trade as his identifying mark, without imitation by anyone, he is entitled to an injunction, at least until final hearing. The security given by complainant ($2,500) is abundant to protect defendant against any possible loss, especially as defendants assert that they use other combinations of old hall-marks, and have almost an infinitude of such combinations which they can freely use, without infringing on the trade-mark of any American manufacturer.

From the standpoint of the collector of old silver, it might well be desirable that no reproduction of any old hall-mark, English or Continental, should ever be affixed to silver or plated ware made here, but there is no authority for any such ruling.

Since the argument defendant has submitted a circular notice sent by complainant to the trade, contending that since it was issued after argument it was improper and should be considered a contempt of court. It merely states that complainant is asserting the validity of its trade-mark and is endeavoring to sustain it in court, and that these defendants were stayed from infringing it by an order of this court issued simultaneously with the order to show cause. There seems to be no impropriety in giving such notice to the trade.

If the security bond is so phrased that it might be contended that the decision of this motion terminates its obligation, it should be renewed to extend till decision on final hearing.

Injunction granted.

Thieves Lock Jeweler in His Store, Smash Show Window and Escape.

BALTIMORE, Md., Jan. 29.—The jewelry store of Mrs. D. A. Snyder, 3430 Eastern Ave., was robbed in a most daring manner last night at about 10.30 o'clock, when two thieves walked up to the store door, and securing it by fastening a stick through the door handles, smashed the plate glass window and grabbed two trays containing diamonds worth over $1,000. All this was done while the proprietor was standing near the door, and as he was secured inside, he was helpless. The thieves then dashed down Eastern Ave. to Third Ave., then to an alley, when they doubled on their track by means of back yards to Third Ave., and made good their escape. In their flight they dropped the trays and all of the stones with the exception of two rings valued at $150. All the stones dropped were found.

The chase after the thieves was very exciting, being led by Mr. Snyder, who was followed by many persons in the neighborhood. It is thought that the men had colleagues who aided their escape in some house along Third Ave. All the houses in the square were searched but no clews could be found. Some men standing by heard the crash but made no effort to interfere, as they stated they thought the men accidentally broke the window, and, becoming frightened at the accident, ran off.

Under date of Feb. 1 the Elgin National Watch Co. sent out circulars announcing net prices to the retail trade on all its watches. This does not mean any change in prices, but simply a change in the method of computing the prices, from a list to a net basis. The prices to the retailer are subject to cash discounts only.

Manufacturing Jewelers of Newark, N. J., Hold Annual Meeting and Re-elect Officers.

The annual meeting of the Manufacturing Jewelers' Association of Newark was held Monday night at the Davis' parlors, on Broad St., and proved to be one of the most enjoyable and profitable meetings of the organization yet held. The officers of the association were re-elected for the ensuing year. After the meeting the jewelers enjoyed an informal luncheon.

The meeting was called to order by President Howe, who called for the reports of the secretary and treasurer, which were read and approved. They showed a flourishing condition in the organization's affairs. The secretary's report reviewed the work done during the past year. The treasurer's report showed a substantial surplus in the treasury.

The president gave a short address, in which he spoke of the work done during the year.

Mr. Osmon, as chairman of the good and welfare committee, called the attention of the meeting to the good effect resulting from the efforts of the organization to educate the public to look for the karat mark and trade stamp on jewelry. He said that 400 replies had been received from the circulars sent out. The committee asked that the work be continued along the same lines. The matter was referred back to the good and welfare committee to formulate further plans for reaching the public on this matter.

The meeting took up the matter of devising means to protect the members of the association against possible peculation by dishonest employes, and it is expected that some such plan will be recommended as is now in force in Providence.

The officers re-elected are: President, Geo. R. Howe, of Carter, Howe & Co.; treasurer, Joseph Riker, of Riker Bros.; secretary, Harry Durand, of Durand & Co.

Atlanta, Ga.

Word has been received here that the D. Ed. Kennedy Co., of Cordele, has applied for a charter to conduct a wholesale and retail jewelry business, with a capital of $10,000, with privilege of increasing the amount to $50,000.

Wm. Fine & Bro., who own the Radius Jewelry Co., and are now located at 83 Peachtree St., have leased the store at 107 Peachtree St., of which they will take possession in the Spring. The jewelers announce that by that time they will convert the new premises into the finest establishment in the city and will enlarge their stock in many lines.

The establishment of Maier & Edlemann, 34 Marietta St., was robbed a short time ago of jewelry worth about $200. Entrance to the building was effected through a door in the rear of the establishment opening on a small court. Examination by the police disclosed the fact that the burglary had been committed by professionals and had been well planned. The thieves were unable to get into the safe where the valuable stock was carried, but succeeded in getting away with a number of watches, pins and rings. The police department have been working on the case.

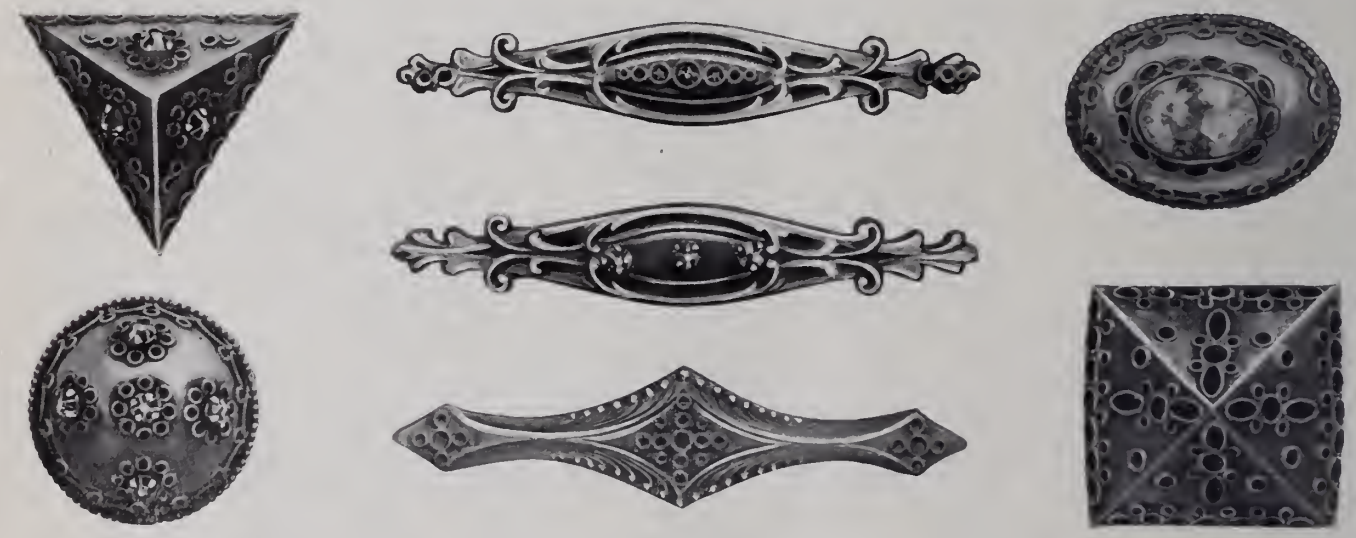
TRADE-MARK

ETRUSCAN JEWELRY NOVELTIES

TRADE-MARK

For Wide-Awake Jobbers

We are showing 100 styles of ETRUSCAN HAT PINS, SASH PINS and COLLAR PINS. Absolutely new. Hand-made from original designs. Our Hat Pins and Sash Pins may be had plain Etruscan or mounted with faceted stone in Amethyst, Topaz or Genuine Turquoise Matrix.



OUR NEW COLLAR PINS

are dainty, attractive and just right for the new style neckwear. They come plain Etruscan or set with White or Colored Chatons. They are worth trying.

Any of above can be had in Roman, Rose, Light or Dark Green Finish, as preferred. We invite a comparison and a critical examination of the style, quality and finish of our goods — ALSO OUR PRICES.

Our Goods are Made to Wear and are Fully Guaranteed

A postal will bring a representative with a complete line, but send it TO-DAY

D. A. HART CO.

Manufacturing Jewelers

ATTLEBORO, MASS.

LESTER TALLMAN, 37 Maiden Lane, New York

W. S. TOMPERS, Heyworth Bldg., Chicago

Address all Correspondence to Attleboro

Providence.

George S. Champlin, with S. B. Champlin Co., will leave to-morrow for a trip to Japan.

Mr. and Mrs. Charles H. Angell have started on a two months' recreation tour of Europe.

Jerome Fleischer & Co., 21 Eddy St., this city, have opened an office at 717 Market St., San Francisco.

Howard H. Schott was in New York in the past week in the interests of the Unique Findings & Supply Co.

Ellis W. MacAllister, vice-president of the Irons & Russell Co., has returned from a successful western trip.

Alfred C. Noyes has returned from an extended trip through eastern Massachusetts and New Hampshire.

Edwin A. Bush, general manager of the Charles S. Bush Co., left, Saturday, for a business trip to Rochester, Vt.

Englehart C. Ostby, president of the Ostby & Barton Co., has been elected a director of the Industrial Trust Co.

Horace F. Carpenter, of Horace F. Carpenter & Son, refiners, has booked for a trip to the West Indies, leaving Feb. 22.

William J. Pearson, of Heimberger & Pearson, has been elected vice-president of the Jonathan Driving Club of Rhode Island.

Walter Callender, Samuel M. Nicholson and Arthur L. Watson have been re-elected directors of the Rhode Island Insurance Co.

Everett L. Spencer, of the E. L. Spencer Co., left Tuesday for Rock Ledge, Fla., where he will make a stay of about a month.

R. W. Cohen, western representative of George H. Cahoone Co., has returned to Chicago, after a visit to the factory in this city.

Meyer Harzberg, of Goldsmith & Harzberg, left Wednesday for an extended trip through the west with the firm's new samples.

Walter E. Lassell, with William K. Potter, has been elected assistant recording secretary and trustee of America Council, O. U. A. M.

A reception was tendered to Edward I. Mulcahey and his wife by the Sir Knights of St. John's Commandery, K. T., Wednesday evening.

The Joseph W. Heller Co., 129 Eddy St., has opened a New York office at 9 Maiden Lane, New York, with H. P. Lanzas as manager.

Anson D. Manning, salesman for D. Wilcox & Co., has been drawn by the town of East Providence as a petit juror in the Superior Court.

Marks Bros. is the style of a new firm at 21 Eddy St. that will manufacture a general line of brooches, stick, hat and scarf pins and combs.

Henry M. Abrams was quartered at the Crown Hotel in the past week while placing orders with local manufacturers for several firms in San Francisco.

Ralph G. Ostby, with the Ostby & Barton Co., visited the firm's offices at Chicago, last week, while on an extended business trip through the west.

Harry Cutler, of the Cutler Jewelry Co., was the toastmaster at the complimentary dinner given by Company E, First Light Infantry Regiment, last Friday night.

R. G. Grode, manufacturer of chain trimmings, a. 234 Chestnut St., is to remove to a larger shop on the top floor of the same building, early in February.

About 750 young people attended the seventh annual concert and ball of the Boston Store Employes' Association, held Wednesday evening in Infantry Hall.

The handsome silver loving cup presented to the retiring police commissioner, Harold J. Gross, was made by the Gorham Mfg. Co., and is about 14 inches high.

Alfred K. Potter, of the E. A. Potter Co., has returned from Louisville, Ky., where he was the best man at the wedding of Capt. G. Edward Buxton, Jr., of this city.

The manufacturing jewelry business of J. W. Henry & Co. will be continued by the surviving partner, John Williams, under the same firm name and at the same address, 9 Calender St.

The S. & S. Novelty Co., 9 Calender St., are shipping large orders of pearl and ivory goods to the west. An order of 10,000 pairs of pearl sleeve links constituted a recent shipment.

The Manchester Mfg. Co. and the Manchester-Smith Co. are now represented on the Pacific Coast by Howard E. Anthony, Los Angeles, formerly with the Whitley Jewelry Co.

The plant of the late Gifford Mfg. Co., Attleboro, has been purchased by the E. A. Eddy Machinery Co., of this city, who have dismantled it and offer the tools and machinery for sale.

Englehart C. Ostby and Henry D. Sharpe are members of the special committee that has been appointed to raise an additional endowment fund of $50,000 for the Rhode Island School of Design.

The Manufacturers' Outlet Co. Employes' Beneficial Association, through its many committees, is making elaborate arrangements for the third annual concert and ball in Infantry Hall.

The board of directors of the Roger Williams Silver Co. has declared a dividend of 10 per cent. on the capital stock, of which 5 per cent. is payable on and after Feb. 10, and 5 per cent. on Aug. 10.

Harold W. Ostby, superintendent of the Ostby & Barton Co., has joined the ranks of local autoists and has just had a 28-horsepower Cadillac touring car registered at the State Board of Public Roads.

Frederick W. Aldred, with B. H. Gladding Co., was one of the representatives of the Harvard Club of Rhode Island at the meeting in Boston of the New England Federation of Harvard Clubs, the past week.

F. Bloom, formerly with Howard & Bullough, American Machine Co., Pawtucket, has started in business at 72 Clifford St., this city, as the Providence Forge Co., and will make a specialty of jewelers' tools and forge work.

Providence manufacturers are interested to a considerable amount in the bankruptcy proceedings in Boston against William A. Thompson, a Washington St. jeweler. His liabilities are given at $60,000 and his assets at only $4,000.

The Weybosset Jewelry Co., 219 Weybosset St., which was recently burned out, has been conducting an auction sale in the past week. As soon as the stock is disposed of the store will be closed for extensive alterations and refitting.

A quarterly dividend of 1¾ per cent. on the preferred stock and 1 per cent. on the common stock of the United Wire & Supply Co., and an extra dividend of 2 per cent. on the common stock have been ordered. These are payable on and after Feb. 1.

Fire threatened the Brown & Sharpe Co.'s big plant on Promenade St., early Tuesday morning of last week, and but for the timely discovery of an employe, might have caused a large amount of damage. As it was, the damage was caused mostly by water.

The case of Williams & Flash Co. against J. Perry Carpenter, of Ford & Carpenter, was heard before Justice Tanner in the Superior Court Monday, without a jury, and decision given for the defendant. This is a case upon an alleged promise to pay a debt of the Eastern Oil & Supply Co.

John C. L. Shabeck, manufacturing jeweler, has removed his plant from 7 Beverly St. to the new building recently erected by him on W. Exchange St., where he has nearly four times the room that he had in the old quarters. Much new and improved machinery has been installed and he now has a modern up-to-date plant in every respect.

Among the foreign importations that have been received through the Providence Customs House during the past week were the following: From Bremen, 19 packages of imitation precious stones and jewelry; from Glasgow, one package of manufactures of marble; from Hamburg, one package of imitation precious stones, two of glass and three of manufactures of metals.

The S. & B. Lederer Co. Mutual Relief Association held its fifth annual concert and ball in Elysium Hall, Wednesday evening of last week, with a gathering of between 250 and 300 members and guests. Several members of the firm honored the occasion by their presence. These included President Sigmund Lederer, Treasurer Benedict Lederer, Superintendent Walter B. Lederer and Edward Lederer.

Rufus L. Griffith, president of the R. L. Griffith & Son Co., left last week for Rock Ledge, Fla., where he will remain until May. This is the 15th Winter that he has passed at this place. Next week, Tuesday, his son, Walter A. Griffith, treasurer of the company, and his wife, together with William A. Schofield, of Schofield, Battey & Co., and wife, will leave for a few weeks' stay at Rock Ledge.

Among the traveling representatives here last week were the following: E. D. Cole, of D. C. Percival & Co., Boston; H. C. Barnum, of Shafer & Douglas, Newark; representative of Bodenheimer & Jaskow, New York; C. Horton, of Mandeville, Carrow & Crane, Newark; C. E. Mott, of J. B. Bowden & Co., New York; F. H. Elliott, of Smith, Patterson & Co., Boston, and Joe D. Varley, of Allsopp Bros., Newark.

Later advices from Chicago show that the manufacturing jewelers of this city and vicinity who were creditors of Lapp & Flershem, the Chicago jobbers, were hit considerably harder than was at first supposed. The official list of creditors shows

ARTHUR W. WARE & CO.

The Leading Makers and Importers of

Walking Sticks
Riding Crops
Corkscrews
Bottle Openers

Beg to announce that they have

Removed to
41 East 20th Street

NEAR BROADWAY, NEW YORK

where they occupy the entire building, and with greatly enlarged quarters and increased facilities, are in a better position than ever to serve their customers.





Jewelers are cordially invited to visit our new quarters, which contain the most beautiful and conveniently arranged sample-room of any house in our line in the world, affording the greatest opportunity to inspect the largest and finest line of Walking Sticks, Riding Crops, Corkscrews and Bottle Openers, especially selected for Jewelers' trade.

Our reputation has been gained through the production of the highest grade goods, and we lead the world in the making of Walking Sticks, Umbrella Handles, Riding Crops and Corkscrews.

Jewelers who have handled our lines know their surpassing merit and are regular customers; those who have not, should give us a trial at once, as our workmanship is unexcelled and our prices the lowest, as through us you buy direct from the makers.

Solid Gold and Gold Filled Goods Our Specialty

Write for Illustrated Catalogue

JEWELERS SHOULD CUT THIS PAGE OUT FOR FUTURE REFERENCE

that the amount involved here and the Attleboros was between $150,000 and $175,000. Of the 92 accounts of more than $1,000, there were 41 in Providence and hereabouts with claims ranging from $1,000 to $10,947.

Word was received here last Thursday that Meyer Harzberg, of the manufacturing jewelry firm of Goldsmith & Harzberg, 43 Sabin St., this city, and his wife were in a train wreck at Ashtabula, O. They left here Wednesday, combining business with pleasure, Mr. Harzberg intending to call upon the firm's customers in Chicago and the west. A telegram received here said that neither were seriously hurt. Mrs. Harzberg was thrown against a mirror in the Pullman car and her face was cut.

Among the jewelry buyers who have been in the city in the past week were the following: H. J. Meyer, of the Emporium, San Francisco; J. R. Miller, Jr., of Webb-Freyschlag Mercantile Co., Kansas City; Miss R. S. Merebaum, of Simpson, Crawford & Co., New York; F. M. Ehlerman, of Ehlerman Bros. Co., Sioux City, Ia.; E. H. Forrester, San Francisco; L. A. Jarslon, of J. Abeles, Montreal, Can.; Harry Morris, of Morris, Mann & Reilly, Chicago, and H. D. Stevens, of Strawbridge & Clothier Co., Philadelphia.

A. T. Wall & Co., manufacturers of rolled plate for jewelers, are to have a large up-to-date factory building of their own. This is to be erected on the northeast corner of Clifford and Claverick Sts, and is to be constructed of reinforced concrete, three stories in height and have a total floor area of 13,000 square feet. The work of construction will begin in the early part of March and it is the intention to have the building ready for occupancy in the early fall. The company now has rooms in the Manufacturers' building on Sabin St., but its business has become so extensive that more room is necessary to relieve the cramped condition.

A mass meeting of the manufacturers and business men of Rhode Island was held in the rooms of the Providence Board of Trade Tuesday of last week, for the consideration of the Federal corporation tax law, and a vigorous protest was made to Congress in resolutions adopted against the publicity features. The resolutions were introduced by Henry D. Sharpe, of Brown & Sharpe Mfg. Co. Among those present were: Sigmund and Benedict Lederer, of the S. & B. Lederer Co.; Robert and Ralph Hamilton, of Hamilton & Hamilton, Jr.; Charles Briggs, of J. Briggs & Sons Co.; Arthur L. Claflin, of George L. Claflin & Co., and James Smith, of Smith Bros.

Patrolman John J. Bowen, of the Fifth Station, made a good catch last Friday when he arrested Danforth L. Willis, 21 years old, finding him trying to dispose of scrap brass. The officer suspected the brass might have been stolen and his good judgment was rewarded when Willis told the whole story to Capt. Lawrence, of the Fifth Station. His story connected two other youths with the theft, which was from the Metal Products Corporation, and both were later arrested. They were George Gravell, 22 years old, and Ernest E. Ferguson, 25. All three were before Judge Rueckert in the Sixth District Court Saturday morning. Gravell pleaded guilty to the charge of stealing $44 worth of the brass from the company. He said that he and Ferguson were in the stock room and passed the brass out to Willis, who disposed of it and shared the profits with them. Ferguson also pleaded guilty to a similar charge. Willis pleaded guilty on two charges of receiving stolen goods and was fined $25 and costs on each charge. Ferguson and Gravell were fined $25 and costs each, for the larceny of the stock.

The manufacturing jewelers were well represented at the dinner of the Commercial Club, Monday evening, at which Charles M. Schwab, president of the United States Steel Corporation, was the principal speaker. The meeting was presided over by Henry G. Thresher, of the Waite-Thresher Co. Among those in attendance were Mayor Henry Fletcher, John S. Holbrook, Henry D. Sharpe, E. Frank Aldrich, William H. Thurber, Samuel M. Nicholson, Theodore W. Foster, T. Clyde Foster, William P. Chapin, Jr., William F. Lythgoe, Frederick A. Ballou, Englehart C. Ostby, Harold W. Ostby, Horace Remington, Walter Hidden, Fred D. Carr, A. Tingley Wall, John J. Butler, George H. Holmes, Augustus A. Greene, Harry Cutler, Henry W. Harvey, Arthur H. Watson, Albert A. Remington, Charles Briggs, Frederick C. Lawton, William A. Schofield, Walter A. Griffith, Morris W. House, John Webster, Joseph P. Burlingame, Walter R. Callender, Albert E. Stevens, Everett I. Spencer, Joseph A. Fowler, Nathan B. Barton, Everett I. Rogers and Edward B. Hough.

Troy, N. Y.

James F. Murphy died at his home, 227 4th St., Jan. 21, after a lingering illness from rheumatism of the heart. Mr. Murphy was a native of this city and about 40 years of age. He was a jeweler by trade and for 26 years had been in the employ of Samuel C. Tappin.

The first meeting of creditors of James M. Rockwell, jeweler in Fifth Ave., who was forced into bankruptcy by Albany, N. Y., and Attleboro, Mass., creditors, resulted in the election of Frank H. Deal as trustee. A large number of claims were filed, and it was decided to examine Rockwell at a later meeting.

Savannah, Ga.

The stock of F. W. Serber, Waycross, Ga., was damaged by fire on Thursday night, Jan. 21.

The following traveling representatives were in Savannah, Ga., recently: A. Edwards, Alvin Mfg. Co.; M. E. Finerty, T. B. Clark & Co.; D. A. Havens, Meriden Britannia Co.; John E. Valk, N. H. White & Co.; E. M. Sachs, Wolfsheim & Sachs; William B. Durgin, William B. Durgin Co.; M. F. Loomis, C. Sidney Smith & Co.; Mr. Henderson, Crane & Theurer; A. E. J. Wineer, Enos Richardson & Co; R. A. Hunken, Allsopp Bros.

L. M. Kelly, Olean, N. Y., has completed arrangements to move his stock into neatly furnished quarters in the Masonic Temple Block, where he will have more space for his increasing business.

North Attleboro.

Louis D. Barrows has gone to Florida for a short vacation.

F. S. Gilbert returned from a western trip last Wednesday.

Frank P. Bonnett was confined to his home last week by illness.

William Boss has just completed a trip with the line of Boss & Baldwin.

W. J. Dunn has acquired a third interest in the firm of Hanlon & Thornton.

Charles Hayes, New York, was a visitor last week among the manufacturers.

A number of the local firms are running their factories on a 55-hour schedule.

Donald Lestage has returned from a trip taken in the interests of H. D. Merritt & Co.

Andrew E. Morris was in New York last week in the interests of G. C. Hudson & Co.

E. J. Scheer, a retail jeweler of Rochester, N. Y., was in town, last week, placing orders.

T. I. Smith, of the T. I. Smith Co., has gone to Florida for the remainder of the Winter.

Charles H. Clark, of W. G. Clark & Co., arrived in town last Tuesday from a western trip.

Charles T. Paye, of the Paye & Baker Mfg. Co., spent a few days in New York last week.

George H. Kettelty, a salesman for the A. H. Bliss Co., is home from an extended western trip.

Charles H. Peckham is home from a western trip taken in the interests of J. H. Peckham & Co.

H. H. Curtis, of H. H. Curtis & Co., is back from a western trip in the interests of his concern.

Henry M. Abrams, San Francisco, was in town last week, calling on the manufacturers he represents.

Herbert J. Straker, of Straker & Freeman, has declined to accept another term as a member of the school committee.

The Mason Progress Club, which is composed of the employes of the Mason Box Co., is planning to build a club house.

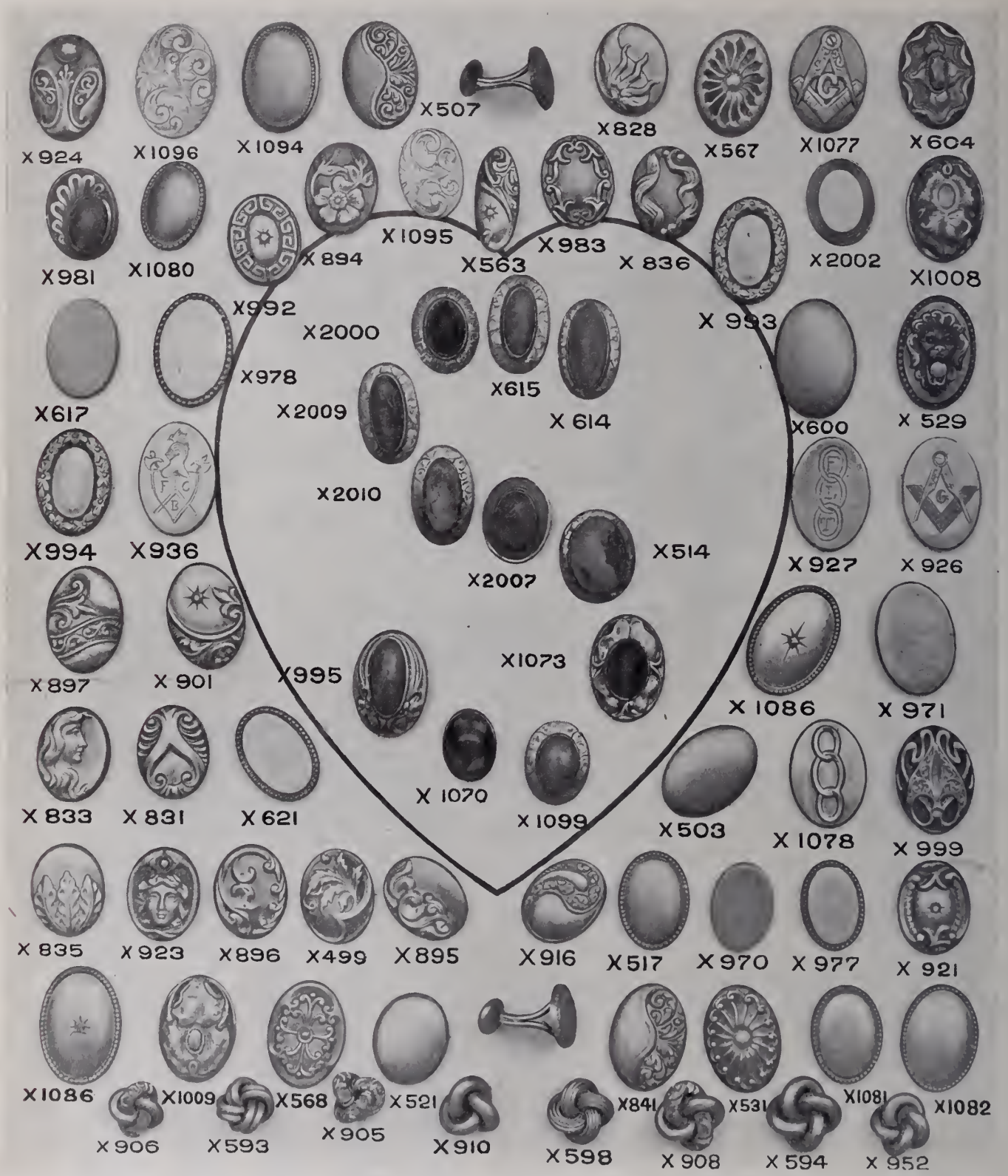
At the meeting of the Plainville Savings and Loan Association, last week, W. F. Maintien was re-elected a member of the board of directors.

Jan. 28 the refining shop of H. C. Saunders, on Chestnut St., was visited by fire and $5 000 damage was done. The loss was covered by insurance.

Frank Hofmann, who had charge of the slide department in the factory of the H. F. Barrows Co. for 27 years, resigned his position last Saturday to enter tthe employ of the Attleboro Chain Co.

The work of the modeling and designing class of the evening school which has just closed is on exhibition at the superintendent's office. E. J. Curry, Providence, and Percy Ball, of F. M. Whiting & Co., were the instructors of the class.

A continued meeting in the case of the Miller, Fuller & Whiting Co. was held last week in the regular session of the bankruptcy court at Taunton. Arguments were heard as to disputed counsel fees. Fees were allowed, outside of expenses, to the amount of $250.



A Sample Page of Our 10-Karat Line of LINK BUTTONS :: YOU SHOULD SEE OUR FULL LINE

These Buttons are 10-Karat THROUGHOUT. They are set with Amethysts, Garnets, Amazonite, etc.

E. L. SPENCER COMPANY MAKERS OF GOLD JEWELRY **For the Jobbing Trade Only**

Factory and Main Office: 95 Chestnut Street, Providence, R. I.

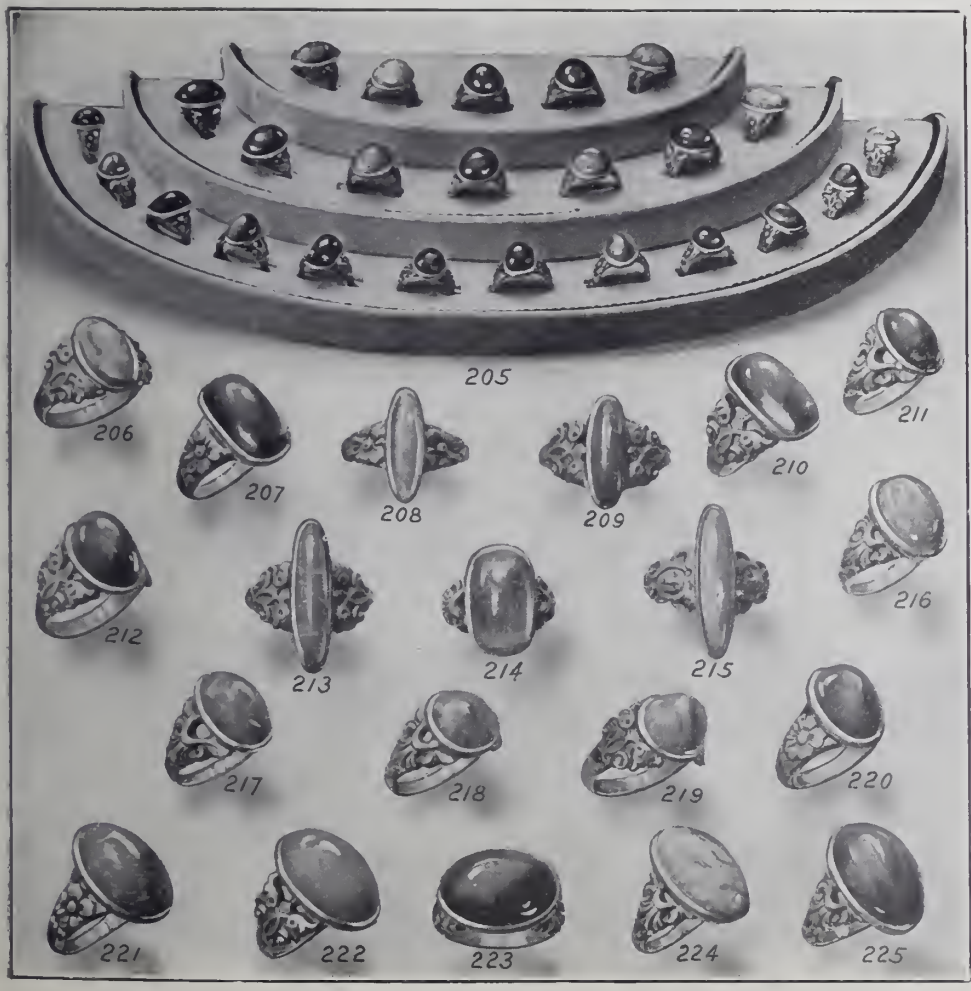
New York Office: 15-17-19 Maiden Lane—*Samples Only*

TRADE-MARK



The studied grace of olden days,
The careful skill of modern ways—
These to the "LK" ring give birth,
That bears the stamp of sterling worth.

Louis Kaufman & Co.
SUCCEEDED BY
JOSEPH L. HERZOG & CO.
MAKERS OF THE
"LK" RINGS
DIAMOND, SET AND SIGNET
45-51 ROSE STREET, (COR. DUANE)
ESTABLISHED 1886, NEW YORK.



MATINEE RINGS

MADE OF HEAVY

STERLING SILVER

A line of these rings will stimulate your Spring trade. The most rapid selling novelty on the market to-day. Beautiful chased shanks, richly finished in "Old Dutch," securely set with Swiss Lapis, Amethyst, Topaz, Sapphire, Garnet, Turquoise, Opal, Emerald, Jade or Malachite. We will send express paid, the two dozen assortment, as illustrated, for your approval.

WRITE FOR IT TO-DAY

205 Assortment - $27.00
(1 doz. ea. $12.00–$15.00)
206 to 220, each - $1.00
221 to 225, each - $1.25

Fishel, Nessler & Co.

Silversmiths and Jewelers

Factory: 79, 81, 83, 85 Crosby St.
Salesroom: 556 Broadway

NEW YORK

PEARL COLLARETTES
PEAR SHAPED PEARLS
PEARL STUDS AND EARRINGS

FANCY COLORED DIAMONDS
DIAMOND LORGNETTE CHAINS
MARQUISE AND PEAR SHAPED DIAMONDS

JOS. FRANKEL'S SONS

offer

PEARL NECKLACES

in a complete range of prices and qualities

Diamonds and Colored Stones

NEW YORK
576 Fifth Avenue

LONDON
19 & 20 Holborn Viaduct

TELEPHONE
4633—4634, Bryant

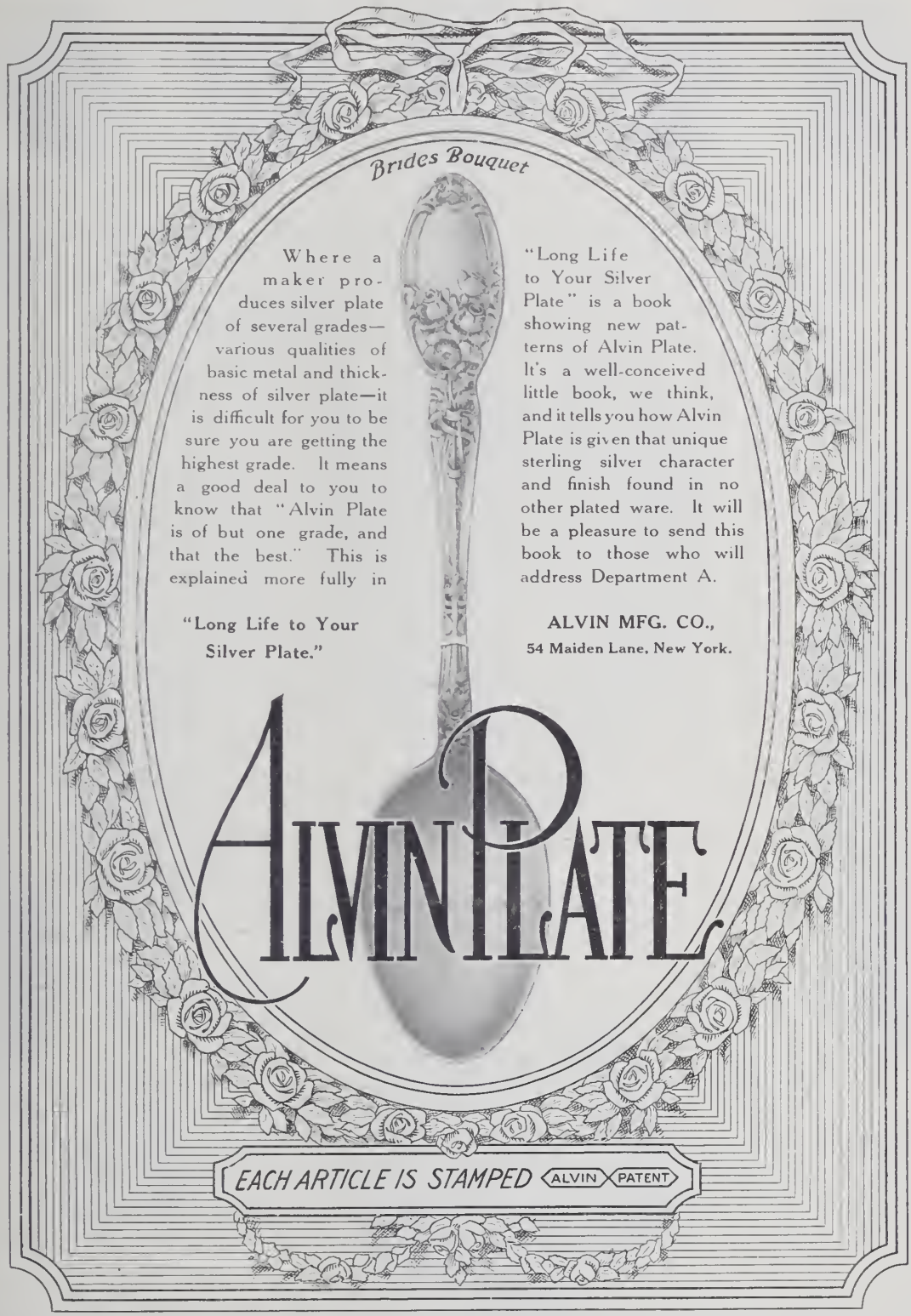
RINGS,
HANDY PINS,
BROOCHES,
SCARFS,
CUFF BUTTONS



MOORE & SON

22 Green Street
Newark, N. J.

TRADE M MARK
ESTABLISHED JUNE 1886

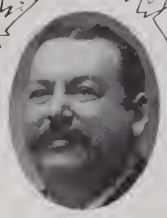


The above advertisement appears in the leading magazines for March. Ask your jobber to show you ALVIN PLATE, or send direct to

ALVIN MFG. CO.

Silversmiths

54 Maiden Lane, New York

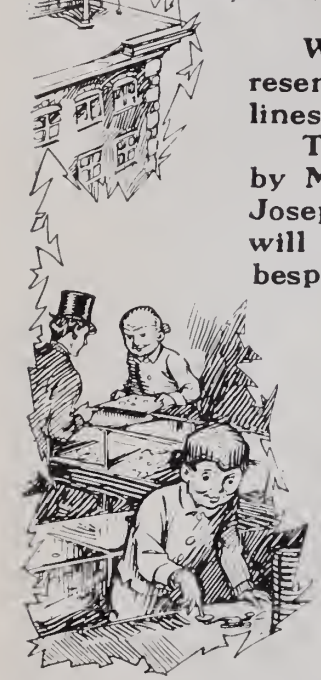

Henry Freund


Louis Freund


Leo Goldschmidt


Dave Graf


Joe Graf



We take pleasure in advising the trade that our representatives will shortly leave for the road with complete lines, including many new "Sellers."

The territory in which we were formerly represented by Mr. L. M. Heymann will now be covered by Mr. Joseph Graf. The trade on whom the latter called will be visited by his brother, Mr. Dave Graf. We bespeak for both the courteous consideration of our customers and friends.

It is our endeavor to keep in as close touch as possible with the requirements of the trade, both through our salesmen and the home office, where we carry a complete stock of watches, diamonds and jewelry. We are always in a position to give prompt and efficient service.



"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau St. New York

Our Trade-Mark, "The Rose," stands for Quality and Excellence

CLARENCE F. BAYER



BYRON L. STRASBURGER

ALBERT PRETZFELDER



The House of Newness

BAYER & PRETZFELDER CO.

IMPORTERS, MANUFACTURERS

5 East 17th Street, Between Broadway and 5th Avenue NEW YORK

Our import lines for 1910 are now on the road and will be exhibited in all the large cities.

Our lines are the largest and the most original ever shown.

It would be to any live dealer's best interest to communicate with our New York office, and get in communication with our representative in your Territory.

COMPLETE LINES OF

Opera and Field Glasses
Lorgnettes of every description
Solid Gold
Gold Filled
Sterling
German Silver

Gun Metal and Leather Cigarette Cases
Gun Metal Novelties
Novelty Jewelry
Garnet, Coral and Jet Jewelry in large variety
Sterling and German Silver

Gun Metal and Gilt Mesh Bags, very extensive lines.
Chime Clocks
Desk and Travelling Clocks in large variety
Brass Stationery Novelties

Desk Sets, Etc.
Smokers' Articles
Fans
Marble Statuary
Electric and Gas Lamps and Electroliers

Sole Agents:—"LA VOGUE" BINOCULARS; "LA VOGUE" OPERA GLASSES; "LA VOGUE" LORGNETTES

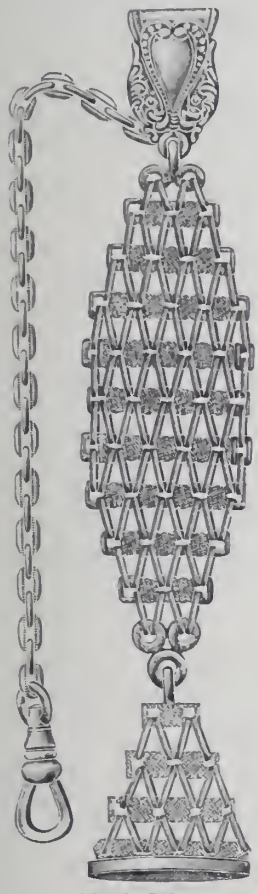
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our 1/8 mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article worn.

Just ask for Bigney goods and you can be supplied with everything in chains, lockets, fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L593—Mirror



L728

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Office
3 MAIDEN LANE



U. S. Mint, Philadelphia

THE UNITED STATES GOVERNMENT ACCEPTS

OLD GOLD

at its mints and assay offices, large consignments of old gold, refines same and remits proceeds by express.

About 6 to 8 days' time is required to get returns, from which refining and coinage charges are deducted and return expressage to pay.

The value placed by the U. S. Government on a consignment is absolute and final, from which there is no recourse.

Wendell and Company accept at their assay offices and refineries small lots of Old Gold ($1 to $250), remit full value at once by draft, before refining, and hold consignments until valuations are accepted.

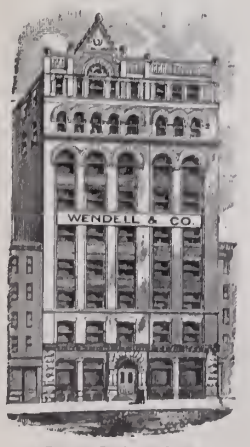
If there is any doubt about the valuation placed upon a consignment by them, it is immediately returned in its original condition, express charges prepaid.

Their large business requires complete assaying, smelting and refining departments. They handle without additional expense and use in their own factories all old gold and silver consigned to them. The difference in the value of old gold (before refining) and fine gold (after refining) is their profit, which is very much smaller than it would have to be if they conducted a separate refining business with a large investment in plants and expenses ranging from 15 to 25 per cent. of the value of old metal received.

THE UNITED STATES GOVERNMENT DOES NOT BUY OLD SILVER

It accepts same for refining, and returns the fine silver in bars, less the refining charges, by express.

Wendell and Company buy old silver outright at the full market value, which is governed by the price of fine silver.



45-49 John Street
New York

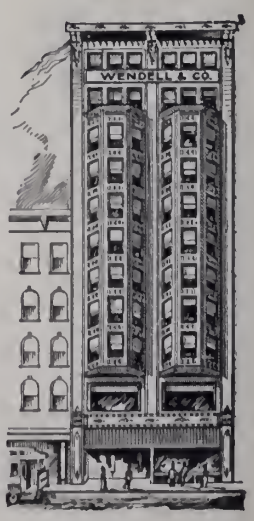
DO NOT PAY YOUR BILLS WITH OLD GOLD OR SILVER

Sell it to Wendell and Company for full cash value and pay your bills with the returns. You will save much by so doing. Most of the firms that take gold and silver on account do not use it themselves; nor have they any means of ascertaining its exact value, but depend on others, who place a value on it that will afford two profits.

WENDELL AND COMPANY
ASSAYERS, SMELTERS AND REFINERS

Established 25 Years

Polishings, crucibles, bench and floor sweeps economically handled and proceeds promptly remitted.



256-260 Madison Street
Chicago

Boston.

Carl D. Smith, of the Smith, Patterson Co., with Mrs. Smith, will go abroad for a European tour, March 5.

Augustus Sandberg, of Sandberg Bros., Quincy, is constructing an automobile of special design for his own use.

Mrs. Charles W. Davidson, with a party of friends from Boston, started about a week ago on a Mediterranean tour.

Thomas Fox, head of the clock department of Bigelow, Kennard & Co., has been ill at his home for the past two months.

A. E. Myers, of Myers & Franks, who was sick for a couple of weeks, is able to be back at his place of business again.

B. J Stirk, who has been identified with the John Harriott Co. for the past year or more, has recently withdrawn from the concern.

William Birks, of Henry Birks & Sons, Montreal, was in Boston during the past week to attend the motor boat exhibition, and called on business friends in the trade.

The certificate of award of the grand prize for its clock exhibit at the Alaska-Yukon-Pacific Exposition has just been received from Seattle by the E. Howard Clock Co.

E. A. Cowan sails for Europe Feb. 7 from New York on the *Kaiser Wilhelm Der Grosse*, to be absent about two months. He will visit Berlin, Paris and other continental centers.

The members of the benefit association of the employes of the Smith-Patterson Co. will hold their annual dance Feb. 4 in Howe Hall on Huntington Ave., this city. James Kingman, head of the retail department, is president of the organization.

Lawrence F. Percival was elected on the membership committee of the Boston Yacht Club at the annual meeting Wednesday. Mr. Percival started on a southern recreation trip Monday, accompanied by L. D. Barrows, of the H. F. Barrows Co., Attleboro.

Philbrick & Webster, wholesale opticians at 373 Washington St., have added to their sales force O. F. Prentiss, formerly with E. B. Meyrowitz, New York, and more recently with Harvey & Lewis, Hartford. He will cover the State of Maine for this house.

Eugene W. Rollins, of the Nelson H. Brown clock house, has been chosen managing director of the Iola Orchestra of this city. He is also the director of the Boston Jewelers' Band, recruited almost entirely from musicians identified with the jewelry trade in this city and the suburbs.

Fred E. Chick, head of the diamond department of the Smith, Patterson Co., sails for Europe Feb. 19. He will visit Amsterdam and other diamond centers, and will be accompanied by Mrs. Chick. On the same steamship, but with a different itinerary abroad, will be Fred A. Mansfield, of the Montreal establishment of the concern.

Robert J. Taylor, traveler for E. A. Cowan, started on his Spring trip south and west, last week, and Walter F. Macomber, who has crossed the continent, visiting the principal Gulf and Pacific States en route upward of 100 times for the house, started Monday on his 1910 Easter trip.

The police have been notified that a diamond brooch, diamond ring, stud, cuff links and other articles of value, aggregating several hundred dollars, together with $165 in cash, are missing from the establishment of W. B. Foster, 6 Hanover St., and that an employe has also been missing since the loss was discovered.

The E. Howard Clock Co. has recently installed a watchman clock system at the Coney Island Hospital; a special double-dial post clock, having the appearance of a gold open-face watch, for the sidewalk in front of the store of R. H. Wilson, jeweler, of Ocean Park, Cal., and a tower timepiece at Hudson, N. Y., for the Hudson City Savings Institution.

Buyers in town, during the week, included: J. H. Tattersall, Exeter, N. H.; Loring Smith, Brockton; H. B. Bingham, Lowell; G. A. Schmidt, Lawrence; W. E. Rose, Taunton; E. W. Durgin, Worcester; J. A. Brightman, Southbridge; Henry Tisdale, Taunton; A. J. Hurd, Adams; D. R. Nichols, Worcester; S. J. Gurney, Brockton; Samuel Yafa, Lowell. A. Howard, for Thomas E. Gard, Worcester; Warren Barker, Fall River, Mass.

A movement is on foot to revive the New England Jewelry Travelers' Association, which, a few years ago, was a thriving organization, with headquarters in this city, and had a large membership. The promoters of the project contemplate making arrangements for a big midsummer harbor excursion, at which the organization shall be effected, and Elmer E. Knight and Walter B. Snow are the committee on preliminary plans. They expect to call a meeting of others interested in the near future, to take more definite action on the matter.

Traveling men visiting Boston, during the week, included: L. F. Clark, Cory, Clark & Noon; E. E. Allsopp, Wordley, Allsopp & Bliss Co.; H. N. Van Bergen, Snow & Westcott Co.; Arthur Connett, Link & Angell; Raymond C. Gowell, Alling & Co.; George W. Read, Larter & Sons; H. E. Slater, Whiteside & Blank; R. W. Simpson, Jr., Riker Bros.; Victor L. Burgesser, Krementz & Co.; Jacob Schorsch, Emrich, King & Schorsch; Mr. Friedlander, Levison & Friedlander; Ed. Colby, Towle Mfg. Co.; Samuel Mendelssohn, I. Ollendorf Co.; Fred. Barry, L. Stern & Co.

Notice has been sent out to the stockholders of the Dennison Mfg. Co., stating that the resignation of Mr. Pond, received by the directors last October, was accepted at the January meeting, Mr. Pond having decided to retire after practically 40 years service with this company. This resignation makes necessary some changes in the organization, Mr. Pond's work as sales manager of New England being now taken up by F. E. Ewing, and his place on the various committees by Mr. Ewing, Mr. Lockwood and Mr. Adams. Mr. Lockwood and Mr. Franklin will make their headquarters in South Framingham as general sales managers, the former being in charge of his present territory and the latter of the New York territory. Mr. Adams will take up the work in St. Louis as general sales manager, and Mr. Thomas in Chicago, which will complete the plan of having a sales department managed by five general sales managers.

James G. Burkhead, Mineola, Tex., has gone out of business.

Attleboro.

The J. F. Sturdy Sons Co. has been working evenings.

The new Manual Training School was opened last Friday for boys.

A. R. Crosby, of Smith & Crosby, is planning a pleasure trip to Cuba.

Fred Somes, of the Bates & Bacon Co., was in New York for a short time last week.

The Vandyke Club of the Fontneau & Cook Co. held a fancy dress party last week.

J. R. Miller, Jr., of the Webb-Freyschlag Mercantile Co., Kansas City, was in town last week.

Charles O. Sweet, of C. O. Sweet & Co., is mentioned as a candidate for the office of selectman.

The E. A. Eddy Machinery Co., Providence, has purchased the plant of the late Gifford Mfg. Co.

Milton Sandfelder, representative of the D. F. Briggs Co., is visiting the trade on the Pacific Coast.

Charles M. Robbins and wife will leave this week for a two months' vacation in the southern States.

Charles M. Robbins, of the C. M. Robbins Co., was one of the speakers at the meeting of Co. C, last week.

In the Jewelers' Bowling League last week the C. M. Robbins team defeated the Bay State Optical Co.'s team two out of three.

Charles H. Tappan, of the D. F. Briggs Co., has donated the sum of $300 to the Boys' Club of Mansfield, to be used in fitting up rooms.

Patents were secured by Attleboro jewelers at Washington last week as follows: Thomas S. Bennett, band for bracelets; Ralph C. Thompson, badge.

C. D. Lyons, Mansfield, has been appointed a member of a committee which will have charge of the annual banquet of the Congregational Men's Club.

John M. Fisher, Charles O. Sweet and Joseph Finberg were appointed a committee by the board of trade to arrange for celebrating Lincoln's birthday.

Robert H. Moore, foreman of the Horton-Angell Co., has resigned his position with that company. As yet he has not announced his plans for the future.

The J. M. Mossberg Co. is selling its fixtures this week. It required six days and nights of ceaseless work by 250 men to move the machinery of the firm.

H. A. Hall has been installed as worshipful master of Bristol Lodge of Masons. Charles H. Parker and Silas Dyer were other jewelers honored with offices.

Louis F., George T. and Harry P. Thatcher have formed a company, to be known as Thatcher Bros. & Co., and will manufacture colored glass for the jewelry trade and glass workers.

Everett S. Horton has been elected president of the Attleboro Savings & Loan Association. Among the directors are: E. S. Horton, Edward A. Sweeney, Frank W. Weaver, A. S. Ingraham, C. P. Keeler and Harry P. Kent.

Pauling & Keene, Condon, Ore., have been succeeded by the Red Cross Co.

NOTICE TO THE TRADE

It has recently come to our notice that goods bearing an imitation of our well-known trade mark, the lion, the anchor and the letter G have been put upon the market by the firm of F. & M. Weintraub of New York.

The trade is hereby warned that under no circumstances should any of these goods be sold or further exposed for sale and any dealer selling or offering these goods is equally accountable with the manufacturer by reason of such sale.

We would appreciate it if you would notify us if any of these infringing goods have innocently come into your possession and if you will notify us of the quantity of such goods, we will take immediate steps to relieve you of the stock you may have. Under no circumstances will any further sale of goods bearing these infringing trade marks be permitted.

While our trade mark of the lion, the anchor and the letter G is used on our sterling goods only, the goods bearing the imitation of our trade mark are of plated ware but the imitations of our trade mark are so close as to not only deceive the general public but persons in the trade who have been long acquainted with our own trade mark. In order that you may recognize these imitations, if any of same come into your possession, a reproduction of two styles of the imitations of our trade mark are herewith shown.



Trade Mark of the Gorham Mfg. Co.



Imitation Trade Mark of F. & M. Weintraub



Imitation Trade Mark of F. & M. Weintraub

A restraining order issued by the Circuit Court of the United States and signed by Judge Ward on December 17, 1909, is now in force and such further measures will be taken as are necessary to preserve our rights.

GORHAM MFG. COMPANY

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
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TELEPHONE: 6148 CORTLAND
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Notices of changes in standing advertisements must be received one week in advance, new matter can be received up to Monday

No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Index to News and Special Articles.

Page.
An Old Crown of Abyssinia. Illustrated on . 1
Gold and Silversmith Work at the Louvre Museum 65-79
The Amber Industry 79
American Watches, Silverware and Jewelry in the British Market 80-81
Gold Gasket Recently Presented at London to the King of Portugal 81
The Call for the Gold and Silversmith 84-85
The Trend of Fashion in Jewelry 88-99
Hair Ornaments, Past and Present 101-111
Colonial Silverware, Pottery, Glass, etc 111
Golden Dishes 111
A Brief History of Liberty Place 111
An Interesting Lecture on Scientific Gems 113
The Crown Treasures of the Bavarian Dynasty. 115
Interesting Antique Jewelry 115
African Beans Used in Jewelry 115
Some Old-Timers in the Boston Jewelry Trade 117-119
Interesting Aeronautic Trophy and Medals 119
Jewelers' Board of Trade Holds Annual Meeting 121-125
Importations at the Port of New York 125
Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York. 125
J. T. Quick, Water Valley, Miss., Makes a General Assignment 125
Last Honors to the Late Daniel O. Schofield .. 127
F. S. Owen, Hico, Tex., Offers Creditors Settlement at 33 Per Cent 127
Career of the Late Charles D. Tucker 127
Death of M. J. Withers 127
Death of Alfred Worch 127
Recent Decisions by General Appraisers 127
J. T. Burke, Wilmington, N. C., Files a Deed of Trust 127
Creditors Seek Lucien Deutch, Who Disappeared from San Francisco, Cal., Jan. 1 129
Death of George Winchester Paton 129
Charles H. Ballou & Co., Providence, R. I., Go into Voluntary Bankruptcy 129
Keystone Watch Case Co.'s New Policy in Dealing with Jobbers Causes Discussion 129
Inventory of Assets of Lapp & Flershem, Bankrupt Chicago Jobbers, Now Being Taken 131
Jewelry Vendor of Pittsburg Commits Suicide in New York 131
Increased Imports Shown by Customs Report of Providence, R. I 131
Death of Henry J. Goffe 131
Retail Jeweler's Clerk Skips Away and Diamonds Valued at $1,100 Are Missed 131
H. M. Collins, Petoskey, Mich., Files a Deed of Trust 133
Plan to Settle Financial Difficulties of Schneider & Baxmeier, Pittsburg, Pa 133
Louis C. Densmore, Waltham, Mass., Goes Into Voluntary Bankruptcy 133
Death of Joseph Kahn 133
Receiver in Bankruptcy Appointed for Wm. A. Thompson, Boston, Mass., Who Recently Assigned 133
New Enterprises 133
Games Rolled by the Jewelers' Bowling League of New York 133
Jewelers' Gold Bars Withdrawn and Exchanged. 133
Reigning Jewelry Fashions Noted in Paris 135
G. C. Vahl Music Co., Milwaukee, Wis., Reported to Be in Bankruptcy 135
Business of Roy R. Smithers, Cameron, Mo., Reported to Be in Hands of Trustee 135
Death of Jacob Nye 135
Gorham Mfg. Co. Awarded Preliminary Injunction Against F. & M. Weintraub in Suit Over Infringement of Trade-Mark 137
Manufacturing Jewelers of Newark, N. J., Hold Annual Meeting and Reelect Officers 137
Thieves Lock Jeweler in His Store and Smash His Show Window 137
Silver Market 155
The Organization Movement.—Its Aims and Objects and What Is Being Accomplished .. 159
Patent Department 201-202-203
The Development of Watches and Other Portable Timepieces from Ancient to Modern Times 205-207
Points on the Safety Action of Lever Escapements 209-215
New Clock for Wesleyan University 215
Local and Universal Time 219-225
Interesting Old Clocks of Versailles 225-229
A Novel Electric Clock 229-231
Some Aeronautical Show-Window Displays 231
The Dead-Stock Invoice 233
Advice and Things 233
Promiscuous Mailing 235
The Art of Window Dressing 235-237
Getting the Employe's Best Co-Operation 237
The Law and the Retailer 239
Weekly Meetings With Clerks 239
Humorous Signs Used to Stave Off Requests for Credit 240
An Independence Day Display 240
Facilitating Business Relations With Those Who Do Not Speak English 240
Salesmanship and Its Development 241-242
Business and Personality 242
Maxims of Modern Business 242
Business Literature and Novelties Used Recently in Conjunction with Newspaper Advertising 243-245
A Neat Calendar 245
Unique Forms of Newspaper Advertising 246
Planning an Advertising Campaign 247
Sharp Competitive Advertising 248
Retail Jeweler's Store Papers 248
Sensible Advertising 248
Newspaper Advertising Arguments Used by Retail Jewelers 249
Interesting Discovery of Famous Old Wedgwood Dinner Service 251
The Connoisseurs' Hand-Book (Continued). 253-255-257
The Elements of Beauty and Design in Bronzes Which Appeal to the Buyer 259
Workshop Notes 261
Workshop Ventilation and Industrial Diseases of Special Interest to Electroplaters 261-263

Our Anniversary Issue.

THE appearance of the anniversary issue of THE JEWELERS' CIRCULAR-WEEKLY has for some years been looked upon as an important event, both in the jewelry trade and in trade journal circles, and we sincerely hope that the present number will receive the same welcome and be as interesting to our readers generally as were its predecessors. In quality more than in quantity we have this year attempted to produce one of the most interesting numbers that we have ever issued, and we hope that our readers will find between its covers information that will be not only good reading, but on instructive and educational lines will prove valuable to them in the conduct of their business. From the first article on the "Gold and Silversmith Work at the Louvre Museum" (to which a note of additional interest is given by the news from Paris in the last week, telling of the threatened destruction of this edifice by the flood) to the last page of the Workshop Notes, there should be some one article of interest to every reader, and many articles useful to the majority of our subscribers.

A glance at the index which appears above will serve to give an idea of the variety of the subjects treated, which cover every standpoint of the industry; and if they add, as we hope they will, to the general information of the trade on the historical, artistic, practical, business or technical sides, we feel that our efforts have not been in vain.

With this issue begins THE JEWELERS' CIRCULAR-WEEKLY'S 41st year as a trade paper, and we hope that during this year we will deserve and receive the same aid, co-operation and hearty support from the jewelry trade which we have received in the past, in order to enable us to give the most complete service that an up-to-date trade journal is capable of performing.

Do Not Compromise with Criminals.

MEMBERS of the jewelry trade, as well as those in other industries, often complain that they do not get the proper co-operation from the prosecuting authorities when they seek the aid of the criminal courts on charges against employes and customers who are guilty of larceny or embezzlement, and among many merchants the idea prevails that prosecutors are unduly lenient with prisoners who are not professed criminals.

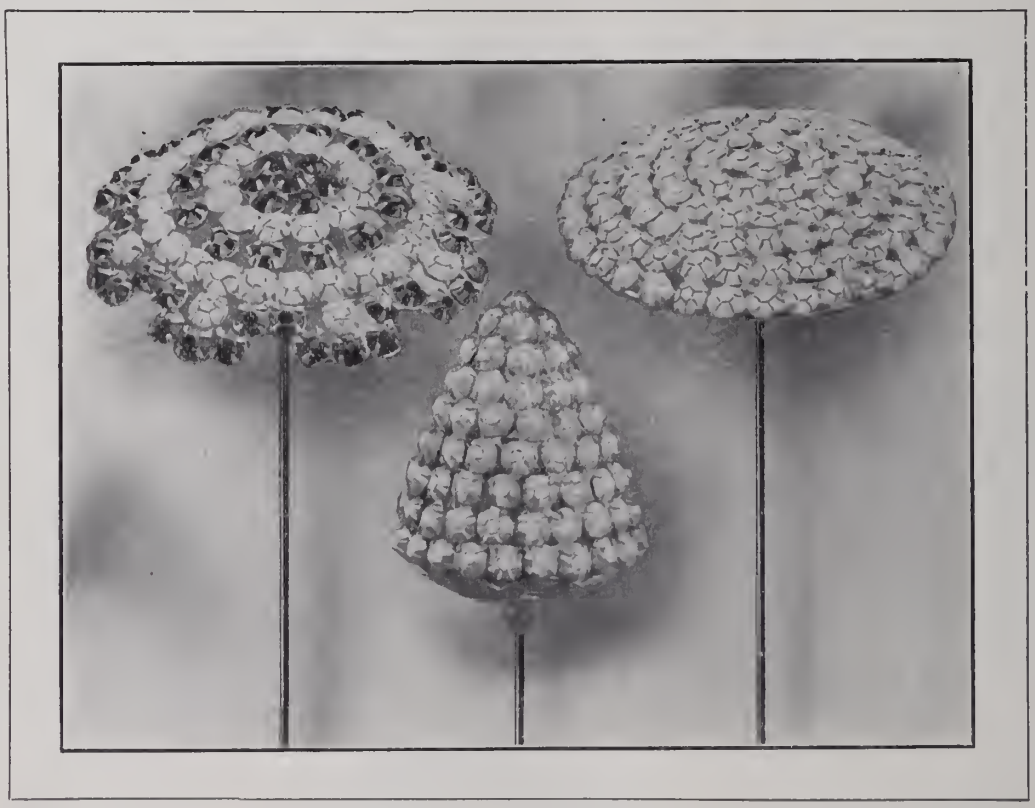
As painting the other side of the picture a magistrate of New York, who has had a long experience in criminal proceedings, recently complained that business men generally do not give the courts proper support in stamping out crime. After speaking of the aversion of business men to sit upon a jury in a criminal case, or to act as witnesses, he said that this even extended to the prosecution of charges, and that time and time again the district attorneys and the courts were put at a disadvantage simply because a business man or firm, after making charges of dishonesty, would refuse to follow them up, and even allow the accused man to go free rather than take the time and trouble to appear in court. What he complained of most, however, was the frequency with which embezzlement and larceny cases were dropped when restitution or payment was offered by the accused, and he intimated that prosecutions of this kind were started as often to enforce restitution as to punish wrongdoers.

Admitting that both the complaints of the judge and the merchant are just, is it not evident that one condition begets the other—that lack of co-operation on the part of the merchants causes indifference to their complaints by the authorities and lack of zeal by the authorities causes lack of support by the business interests?

However, the matter should not rest here, as the accounts do not balance as far as the State and industrial world are concerned. The jeweler should remember that no matter what the attitude of the prosecuting authorities, he owes it as a duty both to the State and to his trade to insist on the punishment of every criminal of whom he is the victim. To drop a charge of felony because restitution has been made is a crime, and the man who does it is a criminal; he has violated the laws of his State, and in addition he has encouraged crime and by so doing put in danger other members of his trade.

White Stone Hat Pins

The demand has led us to largely increase our line and we are certain you won't see a better variety of the latest patterns at popular prices than we are now showing.



We would suggest an early inspection. Selection package sent on request.

You will find them Rapid and Profitable Sellers.

CROSS & BEGUELIN

23 Maiden Lane **New York**

New York Notes.

Maurice Brower, 12 John St., is at present in the European markets.

Edward R Cohn, 41 Maiden Lane, is spending a vacation in Florida.

Harry Ryrie, of Ryrie Bros., Toronto, spent part of last week in this city.

D. Wormer, with Joseph Frankel's Sons, sailed recently on the *Lusitania* for Europe.

Louis Manheimer, Chicago, was a visitor at the local offices of his concern during the week.

Arthur Reichman, of Reichman Bros., returned Friday from a trip to the Pacific Coast.

E. S. Rose, of Charles Rose, 47 Maiden Lane, will sail Feb 8 for Amsterdam and London.

S. T Morrison, Iowa City, Ia., was a caller on the Dreyfus Mfg. Co., 61 Gold St., last week.

Jacob S. Cohen, of the Jacob S. Cohen Co., St. Paul, Minn., was a visitor in this city last week.

R. D. Hudson, representing the L. E. Waterman Co., has started on his territory in Ohio.

Oppenheim & Strauss, 87 Nassau St., have engaged Irvin A. Lewis to represent them on the road.

A store at 964 Flatbush Ave., Brooklyn, has been leased to Jeweler John J. Ashley for a term of five years.

Frank C. Osmers, of Osmers-Dougherty Co., 291 Seventh Ave., has moved to his new home at Haworth, N. J.

William Lowe, in charge of Austin & Stone's local offices, has accepted a position with A. A. Greene & Co., Providence, R. I.

Walter Hallum, who represents the E. L. Spencer Co., in this city, is now also representing the S. K. Merrill Co., Providence.

The Keystone Watch Case Co. declared a regular semi-annual 3½ per cent. dividend, payable Feb. 1, to stock of record Jan. 27.

Mr. Ripestein, buyer for the Dominion Jewelry Co., Winnipeg, Man., was among the out-of-town visitors in this city last week looking over local lines.

George Matthews, for a number of years assistant salesman at the local offices of the Webster Co., 13 Maiden Lane, is now in charge of Waite-Evans & Co.

Phelps & Perry, now located at 3a Maiden Lane, will move in a short time to the offices next door at 3 Maiden Lane, now occupied by the Oliver M. Farrand Co.

D. Le Stage, of the H. D. Merritt Company, North Attleboro, Mass., stopped in this city a short time last week, en route from the west for the factory at North Attleboro.

Alphonse Judis, of the Alphonse Judis Co., San Francisco, sailed from this port on the *Oceanic* Saturday to visit the diamond markets of London, Antwerp and Amsterdam.

Mary T. Bynner, widow of the late T. S. Bynner, died suddenly Jan. 24. The funeral services were held at the home of her son, W. B. Bynner, Arlington, N. J., with interment at Greenwood.

Adolphe Schwob, 170 Broadway, was called as a talesman in the Panama libel suit, which was instituted by the Government against the Press Publishing Co., but was excused.

Simon Spiro & Co., 65 Nassau St., announce that they have retired from the jewelry business and are now engaged in importing diamonds. The jewelry business will be conducted in the future by Irving Spiro & Co.

The Bustanoby Corn Server Co. has been incorporated to manufacture and deal in corn servers, silverware, etc., with a capital of $50,000. The incorporators are E. E. Stowell, W. H. Ohn and J. L. Feeney, all of this city.

The territory which was formerly covered by L. M. Heyman, for Henry Freund & Bros., 71 Nassau St., will now be covered by Jos. Graf, and the trade on which the latter called will be visited by his brother, Dave Graf.

Edgar T. Oakes, formerly with the E. W. Reynolds Co., but now of the new firm of Oakes & Wulze, manufacturer's agent, Los Angeles, Cal., was in New York last week. Mr. Oakes is in the East making connections for his new concern.

Mayor Gaynor has appointed Alphonse Weiner to the Board of Education, to fill the place caused by the appointment of Thomas J. Higgins as Park Commissioner for the Bronx. Mr. Weiner is a jeweler at 2827 Third Ave. and a member of the North Side Board of Trade.

The firm of Stewart & Crocker has been incorporated under the laws of New York to manufacture and deal in cut glass, etc., with a capital of $7,000 The incorporators are James N. Stewart, 728 Westminster Road; William Stewart, 923 Foster Ave., Brooklyn, and William A. Crocker, 78 Van Sice Ave., Yonkers.

The Gus Gnam Co., Brooklyn, has been incorporated under the laws of New York State, to deal in jewelry, etc., with a capital of $30,000, consisting of $100 shares each. The trustees for the first year are William Schimpf, Gustav Gnam and Katherine Gnam, Brooklyn, and Andrew J. Smith and H. S. Reynolds, Manhattan.

Mr. Wachter, of the Wachter Manufacturing Co., Hartford, Conn., returned to this city recently from a trip to England and Switzerland, where he visited the different factories of *La National*. To these factories, and to the Dennison Watch Case Co., Birmingham, Eng., which he also visited, he sold, last summer, the sale rights of Europe.

The Jewelers' Security Alliance has received notice from Boettinger & Co., Baltimore, Md., that a gentleman's gold hunting case watch has been stolen from their store. They report that it was an old-style Howard movement, stem-winding; the number was 206122. The watch had been left with them to be repaired. It is thought that it was stolen by a negro.

Among the out-of-town visitors in the city during the past week were: Alexander Winkelstein, Elmira; A. Maschmeyer, president of the Maschmeyer-Richards Silver Co., St. Louis; Mr. Meyer, buyer for "The Emporium," San Francisco; Daniel Chrisholm, of the Bugbee & Niles Co., North Attleboro, and Edmond Eaves, buyer, from Montreal, Can.

A petition in bankruptcy has been filed against Edwin C. Morine, who resides at 3100 Broadway, and who has been interested in a wholesale jewelry business in Maiden Lane. The creditors are Corinne Russell, $425; T. K. Boyle, $50, and Isadore J. Pollitzer, $60, all for money loaned. It was alleged that he is insolvent, made prefential payments, and admitted in writing his inability to pay his debts. Mr. Morine became a partner in the firm of Robert O'Donnell & Co. in July, 1907, but it is said was not personally active in the business. The petition was filed against Mr. Morine, individually.

The annual banquet of the Boost Club, of New York, was held Friday night at the Hotel Astor. Professor Hugo Münsterberg, of Harvard University, and Samuel Gompers were among the principal speakers of the evening. For the benefit of the speakers and guests President John A. Anderson of the Boost Club explained before the speechmaking began that the club was an organization of business men, banded together to promote good fellowship and encourage a cheerful outlook on many questions. He received a loving cup from the 200 or so boosters who were there. Henry R. Towne, president of the Merchants' Association; Judge Rufus B. Cowing, Edward Lauterbach, ex-Senator Charles A. Towne, Major-Gen. Charles F. Roe, Frederic R. Coudert, and Gen. Horatio C. King were other speakers.

A second meeting of creditors of M. Juster, 2280 Eighth Ave., was held Wednesday at the office of Weschler & Rothschild, 299 Broadway, at which time the committee appointed at the meeting held the previous Monday, reported that it had taken an inventory which showed assets of $3,677.75, consisting of stock, $3,377.75, and fixtures, $300. The committee secured an offer of 50 cents in full settlement of all claims against the debtor payable as follows: 33⅓ per cent. in cash within 60 days; 8⅓ per cent in 4 months and 8⅓ per cent. in six months. The last two payments are notes indorsed by J. Charles Weschler, who is a relative of the jeweler. The committee strongly recommends acceptance of this guaranteed offer, believing that it is more than can be realized in bankruptcy proceedings should the usual procedure be followed.

James Richardson, of 351 Bowery, was arrested last week by detectives of the headquarters force, on a charge of grand larceny. The complainant is John H. Morch, jeweler, of 130 Broadway, Brooklyn, who claims that Richardson and a man named Charles Poster, who is now in custody, stole property worth about $5,000 from him. Poster was previously arrested on another charge. He is a jewelry salesman, and obtained property to the value of $5,000 on a memorandum from Mr. Morch. He had been working for Mr. Morch on commission for some time. Among the things he received and for which, it is alleged, he did not pay, were a La Vallierc of diamonds, worth $2,900; a ring with two diamonds, worth $1,300, and another ring, which was pledged for $600. It is claimed that Richardson did the pledging, and managed to sell the pawntickets. The accused pleaded not guilty in

(*New York Notes continued on page* 155.)



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CHARLES W. RIECKS, Second Vice-President and Cashier
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page* 153.)

the Adams Street Court, and was held for later hearing.

L. M. Zell, of the American Gem & Pearl Co., returned last week from Europe on the *Kronprinz Wilhelm*.

Michael M. Goldberg, 14 Maiden Lane, sails for the European markets Feb. 8 on the *Kaiser Wilhelm der Grosse*.

Newton H. Rogers, of Hayden W. Wheeler & Co., sailed Saturday on the *Oceanic* for the European markets.

George Cahn, 49 Maiden Lane, notifies the trade that A. Levy, formerly his sample carrier, is no longer in his employ.

L. W. Levy & Co., importers of novelties, moved this week from 580 Broadway to 590 Broadway, where they will occupy the store floor.

Albert Ginzberg, representing Eliassof Bros. & Co., left yesterday for his Spring trip in the eastern and middle western States.

A. Schorr, importer and dealer in antique jewelry, etc., has moved from 212 Broadway to the Silversmiths' building, 15 Maiden Lane.

Leo Pohoriles, formerly with Spiro & Hirsch, will in future represent Korones Bros., 49 Maiden Lane, in this city and in the middle States.

Dattelbaum & Friedman, 51 Maiden lane, will in the future be represented in Chicago by H. M. Heymann, who will have his office at 1103 Heyworth building.

Jos. E. Judels, of Henri E. & Jos. E. Judels, just returned from Providence and Boston, and Jac. Judels, of the same concern has started on his usual western trip.

A meeting of the creditors of H. Kurtzeborn & Sons, St. Louis, Mo., will be held in this city to-day at 2.30 P. M. at the rooms of the Jewelers Board of Trade, 15 Maiden Lane.

Abraham Levy, a retail jeweler at 783 Eighth Ave., has sold his fixtures and good will to Mrs. L. Pesky, who took possession yesterday. Mr. Levy will go to Los Angeles.

Meyer Lieberman, formerly with Silbermann, Kohn & Wallenstein, started in business for himself Saturday at 90 Nassau St. He will do all kinds of jewelry repairing for the trade.

Charles E. Clarke, a clerk of 42 W. 60th St., has filed a petition in bankruptcy, with liabilities $2,000 and no assets. The debts were contracted mainly in 1900 to 1903 in the jewelry business.

James Flint Barclay is at present manager of the Heintz Art Metal Shop, 6 W. 40th St. He was some time ago manager of the wholesale department of the Mauser Mfg. Co., in this city.

Frederick C. Barrett, 214 E. 118th St., a former jeweler, has filed a petition in bankruptcy, with liabilities $7,588 and no available assets. He has 85 creditors in various cities, whose claims range up to $500.

Comrie & Brokaw, auctioneers at 14 Maiden Lane, have finished a sale for J. F. Gilles, Wilkes-Barre, Pa., and for D. C. Cowels, Spartanburg, S. C. They began a sale Saturday for Kleber Denmark, Kinston, N. C.

Mr. Basthcim, of Bastheim, Adams & Able, San Francisco; B. Abelson, of Abelson & Liberman, Utica, N. Y., and A. E. Burgess, of A. E. Burgess & Co., Toronto, Can., were visitors in the Maiden Lane district during the week.

Henry Labouseur, who is a member of the bowling team representing Joseph Fahys & Co. in the Jewelers' Bowling League, broke all records for individual high score last Friday evening by rolling a score of 289. The record was made in a game between teams representing Joseph Fahys & Co. and Robt. H. Ingersoll & Bro. According to the last report the William Barthman team is tied for first place with the Hayden W. Wheeler & Co. rollers.

Among the recent accessions at the Metropolitan Museum of Art are: Pottery, beads, mace heads, ivory spoon and other objects, principally of the pre-dynastic period, 93 pieces (gift of the Egypt Exploration Fund). Temple relief, glazed models from foundation deposit, bronze and iron arrow heads, 46 pieces (gift of the Egyptian Research Account). Marble head of a girl, Greek, fourth century B. C. (gift of James Loeb). Pair of bough pots, Belgian, early 19th century; small bowl, Chênghua, 1466-88; temple jar, K'ang-hsi, 1662-1722; small bowl, Yung-chêng, 1723-36; bottle, jardinière, plate, small vase, Chien-lung, 1736-95, Chinese; Delft vase, Dutch, early 18th century; Wedgwood; pair of vases, vase, box and cover, flower pot, cup and cover, sucrier and cover, teapot and lid, pair of cameo medallions, pair of Crown Derby dessert plates and one Flight and Barr Worcester vase, English, late 18th century; large jug, Italian, 15th century; plateau, La Fralta, early 16th century; small Loreto cup, 17th century, Italian; three tiles, Spanish, 16th century; cup and saucer, Swiss, late 18th century (purchase). Clock, probably by Boulton and Watt of the Soho Works, Birmingham, late 18th century (purchase). Dial, Italian, dated 1838 (gift of Giovanni Danicli). Six toddy glasses, ewer, whistling bottle, three mugs, one bottle, Dutch, 18th century (purchase). Painted glass bottle, Dutch, early 18th century (gift of Horace L. Congdon). Bronze medallion, portrait of Pope Pius V., 16th century, with 19th century frame; pair of bronze medallions, portraits of Roman emperors, 17th century, Italian (purchase). Set (nine) of the official commemorative medals of the Hudson-Fulton Celebration, designed under the direction of the American Numismatic Society by Emil Fuchs (gift of the Medal Committee of the Hudson-Fulton Celebration Commission). Two bronze Hudson-Fulton medals, by John Flanagan, 1909 (gift of Mr. and Mrs. Frederick S. Wait). Bronze incense burner and vase, Chinese, Ming dynasty (purchase). Silver-mounted cocoanut drinking cup, German, 17th century; silver-mounted nut begging bowl, Dervish, about 1720 (purchase). Two miniatures from a manuscript, Persian, 16th century (purchase). Twenty-nine copies of gold and silver objects, European, 13th to 19th century: Bronze statuette, Sampson killing the lion, Florentine, 15th century; bronze statuette, crouching man, school of Michel Angelo, 16th century; bronze inkstand, Paduan, 15th century (purchase); terra-cotta relief, Virgin and Child, by Andrea del Verrocchio, 15th century (purchase); bronze bust (replica) of Robert Fulton, by Jean Antoine Houdon (purchase). Included in the list of loans is a Celadon vase, Chinese, Ming dynasty (lent by J. Pierpont Morgan); tall faience vase, Italian, 16th century (lent by Mr. and Mrs. V. Everit); Wedgwood cup and saucer, English, late 18th century (lent by Mr. and Mrs. Samuel Byerley); carved-wood cabinet, Dutch, 17th century (lent by Theodore Sutro); day bed, American, early 17th century (lent by Mrs. Robert W. de Forest); cupboard, American, early 17th century (lent by Mrs. Chester Bidwell Albree); vase, Chinese, Chien-lung period (lent by Thomas Franklin); gilt-bronze bell, Chinese, Ming dynasty (lent by Thomas Franklin); 74 pieces of silver, American, 18th century (lent by George S. Palmer); silver racing bowl, inscribed, dated Oct. 11, 1751 (lent by Dr. Lewis Morris); two-handled gilt cup and cover, London hallmark, 1677, maker R. C. (lent by the trustees of the Cathedral of St. John the Divine); silver sauce boat and ladle, Irish, middle of the 18th century (lent by Herbert DuPuy).

Trans-Atlantic Voyagers.

TO EUROPE.

E. S. Rose, of Charles Rose, New York, will sail Feb. 8.

Fred Chick, of the Smith-Patterson Co., Boston, will sail for Europe Feb. 19.

D. Wormser, of Joseph Frankel's Sons, New York, sailed recently on the *Lusitania*.

Michael M. Goldberg, New York, will sail on the *Kaiser Wilhelm der Grosse* Feb. 8.

Alphonse Judis, of the Alphonse Judis Co., San Francisco, and Newton H. Rogers, of Hayden W. Wheeler & Co., New York, sailed Saturday on the *Oceanic*.

FROM EUROPE.

L. M. Zell, of the American Gem & Pearl Co., New York, returned on the *Kronprinz Wilhelm* last week.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
Jan. 25	24 1-8d.	$0.54⅜
" 26	24 1-8d.	.54⅜
" 27	24 1-8d.	.54⅜
" 28	24 1-8d.	.54⅜
" 29	24 1-8d.	.54⅜
" 31	24d.	.54⅛

Arthur W. Ware & Co., makers and importers of walking sticks, riding crops, corkscrews and bottle openers, formerly of 109 Leonard St., New York, have removed to 41 E. 20th St., where they occupy the entire building. The whole first floor is devoted to the sample room and offices, while the factory occupies the upper stories. The sample room is handsomely fitted up and the samples conveniently arranged for a thorough and easy inspection of the entire line, which is most complete and comprises all the latest novelties. The factory is equipped with the most modern machinery, electricity furnishing the motive power.

OUR FLAG OF INDEPENDENCE

IS NAILED TO THE MAST

WHERE IT HAS BEEN FOR 42 YEARS

WE TAKE PLEASURE IN ANNOUNCING TO THE TRADE THAT OUR SEVEN REPRESENTATIVES—

FROM NEW YORK
HERBERT OLLENDORFF
MARTON OLLENDORFF
SAM MENDELSON
HUGO RINDSKOPF

FROM PITTSBURGH
W. S. BICKART
J. S. BICKART
E. REUTTER

HAVE STARTED FOR THEIR RESPECTIVE TERRITORIES WITH THE LARGEST AND MOST COMPLETE LINE OF

WADSWORTH

PERMANENT CASES

PILOT 25 YEAR AND 20 YEAR GOLD FILLED CASES

A COMPLETE LINE OF 14K. SOLID GOLD CASES, ALSO OUR SPECIAL THIN MODEL 25 YEAR OPEN FACE ELITE WATCH COMPLETE WITH

WALTHAM AND ELGIN
MOVEMENTS

WE MAKE A SPECIALTY OF THE FAMOUS WALTHAM COLONIAL AND LORD ELGIN WATCHES

WE OFFER YOU THE EXPERT SERVICES OF A MODERN AND COMPLETE WATCH HOUSE. LET US SERVE YOU. WRITE FOR PRICES OR SELECTION PACKAGES.

I. OLLENDORFF CO.

ESTABLISHED 1868

DISTRIBUTORS OF WATCHES AND JEWELRY

Sixth St., at Liberty Ave., Pittsburgh, Pa.

52-54 Maiden Lane, New York, N. Y.

Newark.

TRADE CONDITIONS.

Almost without an exception the retail dealers of Newark report brisk business for the month of January. Many of them say business has been far better than any other January for several years. Others say that while the actual new business is but little ahead of other years collections have been unusually good. While sales have been good many of the retailers have not been buying any more than was necessary to keep their stock in good condition of late because of stock taking. Although it is expected that the general business will be a little slow through Lent an optimistic spirit seems to pervade the fraternity and a good year is expected. Among the manufacturers there is a difference of opinion. Most of them, however, look forward to a busy year.

Travelers representing the La Pierre Mfg. Co. are about to start out on the road.

J. Wiss & Sons have started the excavation for their new building on Broad St. between West Park and Cedar Sts.

The lease of the store occupied by S. Seff, 119 Market St., expires May 1. He will have to look for another location.

P. B. Levy, 641 Broad St., has just closed an alteration sale. The front window will be enlarged and made more attractive.

The Waverly Refining Co. has been incorporated with a capital of $100,000. The incorporators are: William Seton Gordon, Clarence De Witt Rogers and John Menges.

The firm of Scofield & De Wyngaert announce that by mutual agreement they have dissolved partnership. The business will be conducted in the future by F. P. Scofield & Co., 48 Walnut St.

R. C. Dick is at present in St. Louis. He has been traveling through the middle west for M. Alexander, 50 Columbia St. Fred Bentz is traveling through the far west for the same firm.

Archibald Rutherford, vice-president of Taylor & Co., Inc., 47 Chestnut St., is traveling through the middle west, visiting only the larger cities. He reports a good condition of business and looks for a good year.

Frisch Bros., Richardson building, Columbia St., are putting in new machinery in anticipation of a big year's work. At present their specialty is watch fobs, but they are planning to branch out into the manufacture of jewelry of all kinds.

J. P. Benjamin, of the Elm Mfg. Co., 391 Mulberry St., has just returned from a very successful trip to Philadelphia. R. C. Dick, of the same company, who is traveling through the middle west, reports business conditions as very good.

Victor L. Kurtz, representing A. Rosenberg, 50 Columbia St., who has been at the home office for several weeks, has returned to the Philadelphia office. Thomas H. Leake, representing the same firm, has just left on a five months 'trip through the south, starting in North Carolina and taking in all the States to Texas. Charles W. Weinberg, of Los Angeles, will represent him on the Pacific Coast during 1910.

In celebration of the fact that the deposits in the Merchants' National Bank have reached a total of $4,000,000, Jos. M. Riker, of Riker Bros., president of the bank, Tuesday night of last week gave a dinner at the Essex Club to the directors of the institution, and they, in turn, presented to Mr. Riker a bronze bust of Washington, mounted on a handsome marble pedestal. The presentation of the bronze was made by Edward T. Ward, who complimented the president on his good work and spoke briefly on the prosperous condition of the institution.

The *Weekly Call* gave considerable space recently to an article in regard to teaching of jewelry making and die sinking at the Fawcett Drawing School, on Academy St. The entire designing and die sinking courses are under the supervision of Henry Grasmuk, who is one of the ablest designers in this city. The jewelry class numbers about 40 pupils at present, and it is contemplated adding an enameling class and a more elementary class in jewelry designing. One pupil made a splendid application of his knowledge of die sinking. He was offered a position by a firm in this city if he could stamp their trade mark on steel, which he did successfully and got the position.

Connecticut.

Col. Clayton H. Cass, Hartford, left, recently, for a trip around the world.

Sam Kirby, of Samuel H. Kirby & Sons, New Haven, is improving, after having been ill for about two weeks.

H. J. Dunlap, Naugatuck, attended the ninth annual banquet of the 24-Karat Club, at the Hotel Astor, New York, recently.

Timothy McNamara, for many years with the Seth Thomas Clock Co., Thomaston, died recently at his home in Thomaston.

State Senator Irving H. Case, secretary and treasurer of the Waterbury Clock Co., was elected secretary of the Chase Rolling Mills and vice-president of the Waterbury Mfg. Co., recently.

Cephas B. Rogers recently celebrated his 73d anniversary. Mr. Rogers was born in Saybrook, this State, and founded C. Rogers & Bros., in 1866, which he continued until it was finally taken over by the International Silver Co.

Max J. Buechler, Bridgeport, has purchased a lot on Main St., opposite Lumber St., which has a frontage of 50 feet and a depth of 135 feet, and on which he will erect a building containing three stores and six apartments. The structure will cost $50,000.

J. A. Masterton, at the recent meeting of the Connecticut State Optical Society, held in the Tontine Hotel, New Haven, read an interesting paper on "Glaucoma." The officers of the society are: President, C. M. Parker, New Haven; first vice-president, R. Gwillan, Bristol; second vice-president, F. Lyman, Bridgeport; secretary, P. H. Tiffany, Torrington; treasurer, L. L. Gregory, Derby.

Wallace K. Bacon, who has been acting as temporary receiver for the Middletown Silver Co. for several years, was discharged from his trust, Jan. 25, in the Superior Court, by Judge Case, affairs in the case having been brought to a satisfactory close. The Merriam interests have purchased the so-called Sage interests. The appraisal showed assets of $125,374. The capital stock amounts to $30,000.

Former Councilman William F. Lally, who has just resigned as superintendent of the E. A. Bliss Co.'s factory, may go into business for himself in Meriden. Mr. Lally was not prepared to-day to state his plans for the future beyond saying he probably would engage in the manufacture of novelties, on a small scale at first, and preferably in Meriden. Mr. Lally was with the Bliss Co. for several years, being assistant to the late Martin Brown, and later promoted to superintendent after Mr. Brown's death.

Lancaster, Pa.

S. Kurtz Zook and wife have been in Keyser, W. Va., on a pleasure trip.

Arthur D. Long, Detroit, is visiting Lancaster, where he expects to locate. He went to Detroit five years ago from Boston.

Ezra F. Landis and Frank F. Landis, of the Fred. Frick Clock Co., Waynesboro, Pa., spent several days in Lancaster, last week.

The funeral of Simon R. Stibgen, of Marietta, one of Lancaster County's oldest jewelers, was held on Jan. 25 and was largely attended.

J. H. Strawbridge, York, has taken a position as bookkeeper with William Reisner, this city. Mr. Reisner has just issued a handsome catalogue illustrating a line of loving cups and trophies suitable for any event.

Paul Macher left, last Friday, for a trip to the Pacific Coast and will combine business and pleasure on his two months' trip. While out there he will visit San Francisco, which he left after the earthquake disaster.

The factory at the rear of the jewelry stores of T. Wilson Dubbs and Marcus Edelstein, which was gutted by fire several weeks ago, was on fire again Jan. 24, but the flames were extinguished before they made enough headway to endanger near-by property.

Charles D. Alton, Providence, R. I., has entered the local technical school as a student in engraving and watchmaking. Don H. Garrecht, of Lancaster, has entered the jewelry department as a student. Kendig H. Bare, head instructor of the watchmaking department, paid a visit, last week, to York.

Charles T. Owens, for the past 13 years in the finishing department of the Hamilton Watch Co., died last week, after a brief illness, from a complication of diseases. He was born in England and came to America in boyhood. After learning the watchmaker's trade he was employed at different times in some of the leading watch factories of the country.

The following traveling representatives visited the trade in Lancaster, recently: George L. Shepardson, C. A. Marsh & Co.; W. C. Hough, New England Watch Co.; John Young, Simpson, Hall, Miller & Co.; Frank Byrnes, H. D. Merritt Co.; Louis Glick, Hammel, Riglander & Co.; Mr. Talbot, Alvin Mfg. Co.; John C. Hull, Silver Plate Cutlery Co.; Henry G. Alsopp, Alsopp Bros.; Harry W. Briggs, Henry Froehlich & Co.; Alex. Patterson, Smith & North; Wm. H. Izzard, H. M. Justus & Co.; R. P. Warrington, Stott Bros.; Chas. R. Grandlun, Wm. L. Gilbert Clock Co.; C. E. Platt, Theodore W. Foster & Bro. Co.; Mr. Moore, Wilcox Silver Plate Co.; F. L. Avery, Louis Manheimer & Bro.

"ANTIQUE EGYPTIAN"

THE LATEST SPECIALTY FOR THE EXCLUSIVE



DESIGNED EXPRESSLY *for* CAFE DE L'OPERA, NEW YORK

One house in the West and one in the East, doing a business of several millions a year, tell us they sell more of our goods than of other lines that have been advertised for years.

STERLING EFFECTS AND QUALITY DO THE WORK

¶ Write for our Catalogue showing Twelve Different Designs and Nickel Silver Hotel Hollowware Illustrations.

E. H. H. SMITH SILVER CO.

BRIDGEPORT, CONNECTICUT

SILVERSMITHS' BUILDING
NEW YORK

SILVERSMITHS' BUILDING
CHICAGO, ILLINOIS

The Organization Movement—Its Aims and Objects and What Is Being Accomplished.

By J. P. Archibald, President of the American National Retail Jewelers' Association.

IN the past quarter century the retail jeweler lost sight of the great field of merchandising. His superior knowledge of mechanics made him a slave to the mechanical part of his business. This being the fact, a great increase in the sale of jewelry by department stores, mail-order houses and other side channels of distribution took place. These outside channels of distribution flourished. The purchasing public soon began to notice that the quality of all lines of jewelry and kindred lines was getting "shoddy" and did not possess the wearing qualities. It was observed by the buying public that department store goods and mail-order goods did not possess good workmanship and by no means the "touch of art." The buying public began to clamor for better goods and more distinctive lines.

The retail jeweler had been giving nearly all his time and attention to bench work and had lost sight of the great merchandise field at his door. He awakened only in the past few years to the full realization of the fact that he was mostly running a repair store and not a merchandising establishment. To his surprise he found, after his long period of apathy, that his line of goods was being carried in nearly every department store. He observed that the great mail-order houses had arisen and were doing a flourishing business in his line and others. He began to look here and there for the cause of his business going to these channels. The reasons were so self-evident that a great awakening took place among many retail jewelers.

Investigation showed that nearly every watch company was permitting its watches to be sold by department stores and mail-order houses at any price they chose to ask for them. Investigation further proved that silverware was largely distributed by the manufacturer and jobber through the mail-order house and the department store. It was demonstrated beyond a doubt that jewelry and all kindred lines of goods legitimately belonging to the trade of the retail jeweler was dispensed to the public by the aforesaid channels of distribution. It was observed that even the buying public was not satisfied with the new channels for the distribution of these lines of goods.

The retail jeweler is the legitimate distributor of watches, watch cases, jewelry, silverware and other kindred lines. He is the legitimate distributor because he has the scientific knowledge of the mechanism, material and workmanship required in the manufacture of such lines of goods. The jeweler has also a higher conception of skill in labor. He has a keener perception of things aesthetic. He is a "past master" so far as art is considered in the manufacture of goods.

Knowing his ability as a master in workmanship he sought the aid of his brother jeweler to bring back to his store the business that had passed to other channels. A great struggle has been going on for several years. Organization began in a small way, but the wave has steadily spread day by day till now its power is overwhelming.

The fundamental in organization is the uniting of all interests in the trade (manufacturer, jobber and retailer) into one harmonious unit, so that no interest of anyone will dominate the other. The relationship of the three, or the three organizations representing them, should be so closely allied in their interests that the welfare of any one means the welfare of all.

The much discussed questions of retailing jobbers, mail-order houses, department stores, trade-marks, long credits, fixed selling price, assaying, stamping laws, tariff legislation, interstate commerce, time guarantees, etc., would be absolutely unnecessary if the three branches of the trade were cemented together on a working basis. The great work at which the American National Retail Jewelers' Association has been aiming and working for is the uniting of all these interests. To this end a great beginning has been made. The results speak for themselves.

Take a retrospect of all the things accomplished in the past few years of organization of retail jewelers. Examine the list of watch companies working in the interest of the retail jeweler and the results are most gratifying. Any observing retail jeweler cannot help but feel that organization has put the watch business on a new plane. The silverware houses are changing the channels of distribution as fast as definite steps can be taken. The jewelry manufacturers are marking the lines sharply in favor of the retail jeweler.

These are only a few of the fundamentals that are being accomplished. The present year will bring forth many specific things in favor of the retail jeweler.

The question of a fixed selling price is being given much attention. It is our aim to have the manufacturer put a fixed selling price, with a living profit, on all standard articles. The fixed selling price on an article, maintained by both the manufacturer and the retailer, simplifies the whole question of salesmanship. It also puts all classes of dealers, large and small, on the same level. It further largely eliminates the so-called useless shopping done by many customers.

It is an inevitable fact that all watches having a "fixed selling price" are much easier sold than those on which the retail jeweler sets the price.

At the last national convention of retail jewelers at Omaha, Nebr., the president was authorized to appoint a national committee, whose duty it is to compile a tabulated fixed minimum selling price on all watch movements and gold-filled cases in this country. The compiled list is to be submitted by the committee to all manufacturers for their approval of the price upon their respective products. The committee has been appointed and the work of compiling the list is progressing. It is confidently expected that every manufacturer will accept the list or agree with the committee on an equitable price list. It is further desired that manufacturers of staple silver lines will place a "fixed selling price" on their goods.

The organization movement among retail jewelers has been a great factor for the elevation of the individual member. The forward movement of organization is bound to be of greater value to each retail jeweler who attends conventions and who takes an interest in the association work. Every convention brings together more members of the craft. Every convention unfolds more latent talent among our fellow associates. The State meetings, the "round table" meetings and the national convention meetings are the collegiate courses for the retail jewelers. Every retail jeweler in the land should avail himself of these great opportunities.

The convention seasons are soon to begin. Every jeweler who attends these meetings will improve his methods of salesmanship; he will return home with a better feeling toward his business associates; he will go home with a larger circumscribed area of knowledge and a better opinion of his own calling. It is at conventions that we become "polarized," so to speak. Whenever we become polarized units in the mass we will be as irresistible as the magnet. "Go to the conventions and get polarized."

The prospects for successful organization in the retail jewelry business never were better. The whole country has regained its equilibrium from the financial distress. It looks as if the year 1910 would be a year of great prosperity. In times of great prosperity it is much easier to sell goods. The question of getting good prices never enters into the distribution of goods when money is plenty. The organization movement should make rapid progress, for the retail jeweler can afford to spend the money. Therefore, we contemplate a large increase in membership.

One of the most hopeful signs of successful organization in the jewelry business is the number of letters received from retail jewelers all over the country, asking for assistance in eliminating abuses in the trade. Many letters have been received from jewelers in well organized States who are not members of State associations, reporting irregularities and price cutting. Many more letters have been received from jewelers in States having no organizations, seeking information how to eliminate abuses in the trade in their States and also how to form organizations and how to operate such organizations. Never before have we noticed so much general interest taken in organization by the retail jewelers in the whole country from ocean to ocean.

We believe the organization movement in the jewelry trade will spread from State to State till the entire jewelry interests will be united into one harmonious unit.

H. H. Greiner, Bethlehem, Pa., accompanied by his wife, has left for a short trip to Philadelphia and Palm Beach, Fla.

B. R. Jolly, Raleigh, N. C., is the inventor of a novel device for testing gold. The fineness of the gold may be determined within one-tenth of a karat. The device is known as the specific gravity gold testing machine, and has interested many jewelers and experts to whom it has been displayed.


M 38
A. C. CO.

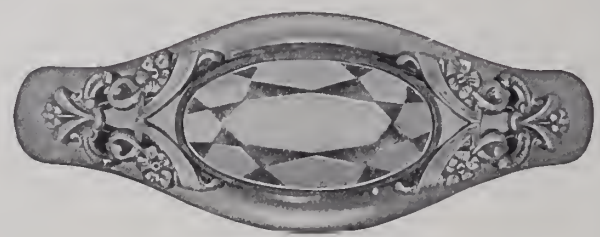

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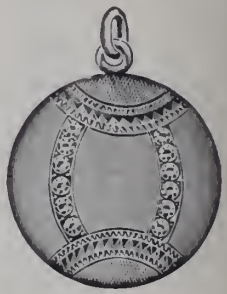

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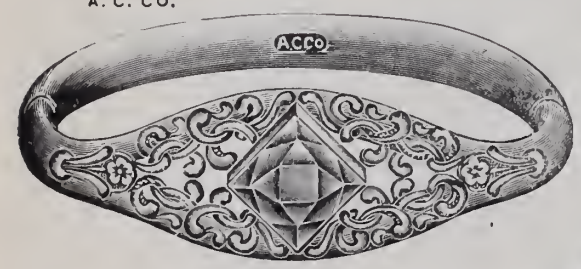

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M 40
A. C. CO.

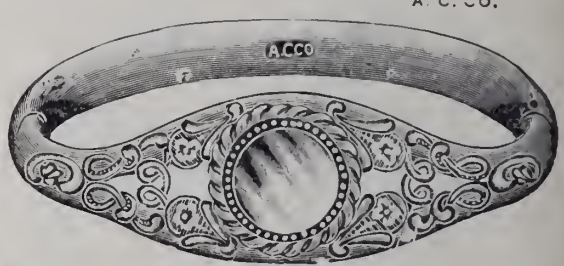

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A. C. CO.


ST SET MAR.


M 14
A. C. CO.



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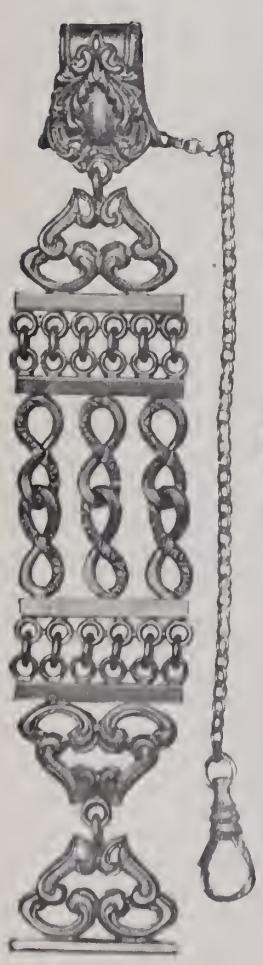
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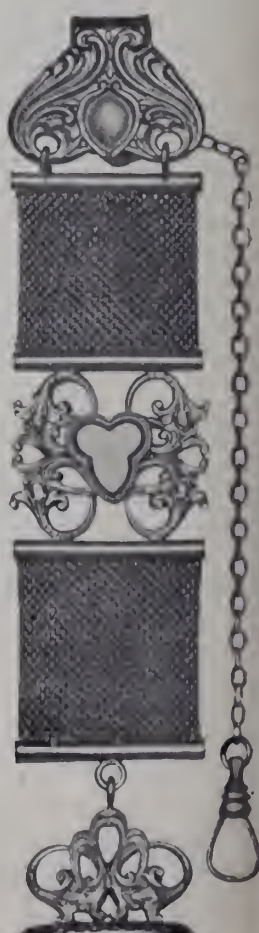


16646



16648


G 363


G 301

Marathon Goods Lead

IN FINISH, STYLE AND QUALITY

Manufactured in Bracelets, Paper Thin Lockets,
Fobs, Neck Chains, Vest Chains and La Vallieres
Sold to the Jobbing Trade Only

Attleboro Chain Co

FACTORY: ATTLEBORO, MASS.

OFFICES: NEW YORK SAN FRANCISCO AND TORONTO, CAN.

Philadelphia.

J Spiegelman moved recently from 117 S. 8th St to 135 S. 7th St.

L P White will pass the month of February at Palm Beach, Fla.

G A Terhune, traveling for Robert H. Ingersoll & Bro., was a recent visitor.

The meeting of the Wholesale Jewelers' Association was held last Monday evening.

Ira Thomas has resigned his position as manager for L. M. Nelson, Camden, N. J.

H E. Sweet, of R. F. Simmons Co., Attleboro, Mass., was a visitor during the week

C J. Wocher, watchmaker, is receiving the sympathy of the trade upon the death of his mother.

Joseph B. Bechtel, L. Sanders and Thomas Judge have started on their regular Spring trip.

D. C. Hart, with F. B. Wallen, of Camden, is spending a few days with friends in south Jersey

E. H. Darrah, jeweler for many years for the trade, died Friday morning at his home, of tuberculosis.

Mr and Mrs. William Pinkstone will entertain a party of friends at their home Monday evening

J. B. Stokes, of the Van Dusen & Stokes Co., has returned from a pleasure trip to Pinehurst, N C

S C. Vincent, secretary of the Electric Clock Co., Baltimore, Md., was here on business last week.

R Levy, engraver, 811 Sansom St., has given up this business and will shortly embark in a new line

The Philadelphia Watch Case Co., Riverside, N. J., has again started work after a temporary shut down.

J. P. Archibald, president of the American National Retail Jewelers' Association, was a visitor last week.

H. Ogden, watchmaker for R. T. Ferguson, 2358 N Front St., is able to resume work after a serious illness.

T. Compton Pomeroy, of Ohio, spent the week end in this city and visited the Philadelphia College of Horology.

William Miller, formerly watchmaker for the trade, has accepted a position with F. L Kirkpatrick, 273 S. 11th St.

Joseph B. Bechtel & Co., 725 Sansom St., have added a new office to their store and are making general improvements.

George Chance, enameler for I. Bedichimer & Co., is receiving the congratulations of his friends owing to his recent marriage.

John Shierloh and C. F. Trewin, of the Keystone Watch Case Co., were recent visitors to this city in the interests of their house.

At the annual meeting of the stockholders of the Keystone Watch Case Co. last week the old board of directors was re-elected.

The Keystone Watch Case Co. has declared a regular semi-annual 3½ per cent. dividend, payable Feb. 1 on stock registered Jan. 27

Gabe A. Gorfine, 52 N. 11th St., has closed out his business and has associated himself with the Pratt Food Co. as a traveler.

A valuable diamond belonging to R. J. Stokes, of 833 W. State St., Trenton, N. J., was recently discovered in the store. The stone has been missing since last November and is valued at $950.

John Johnson, the old time watchmaker of Darby, Pa., celebrated his 74th birthday last Monday. Mr. Johnson was the recipient of many gifts and has the heartiest greetings from the trade.

Fred Hurlburt, of H. O. Hurlburt & Sons, bade adieu to his many friends Friday, prior to his departure for Egypt. Mr. Hurlburt will be absent for three months, and in that time will have studied the country thoroughly.

All the jewelers of Front St. and Kensington Ave. agreed to close their stores on Thursday evenings at 6 o'clock until Nov. 1. The agreement has been signed by S. J. Lyons, Chas. Kranich, H. Donath, O. F. O'Neill, H. Petrosky, John O. Ackroyd, R. T. Ferguson, Emil Spies, Harry J. Gold, E. Jaschik and F. Witaskis.

Henry Bolte, Jr., a well-known jeweler at 920 Atlantic Ave., Atlantic City, has offered a magnificent silver loving cup to the winner of a competition between military companies of Atlantic County, N. J., for the marksmanship championship of the county. This offer has stimulated interest in indoor shooting.

The annual meeting and banquet of the Veteran Athletes, of this city, was held at Boothby's restaurant Friday evening, and was the largest event ever given by this organization, 150 men who were once prominent as competitors in various branches of sport being present. The jewelers present were: Allen A. Kerr, C. S. Powell and Walter S. Rodenbaugh.

Police officials of Atlantic City declare that under the terms of a bill before the City Council pawnbrokers will be required to report daily to the authorities a complete list of all goods pawned with them. The names and addresses of the temporarily embarrassed owners must also be furnished. Some brokers assert that if this law is enforced it will ruin their business.

The ninth annual dinner of Joseph B. Bechtel & Co., Inc., was held, Jan. 22, at the home of the president. While the dinner was enjoyed, the most interesting feature was the distribution of checks—the profit-sharing system which was introduced by this house some years ago. The president, while assuring the employes of his appreciation of their services, made the important announcement that John C. Oberholzer was elected vice-president of the firm as appreciation of his untiring energy and great ability.

The following jewelers were visitors to this city during the week: M. C. Williams, Trenton, N. J.; E. D. Sturner, Easton, Md.; W. L. Roberts, Wilmington, Del.; M. K. Loudenslager, Souderton, Pa.; H. Frank Freeman, West Chester, Pa.; Lewis Thomas, Phoenixville, Pa.; Horace Thoman, Woodbury, N. J.; John Sherwood, of the Solidarty Watch Case Co., and L. Ostereicher, representing the Standard Watch Works, New York; Frank Kline, Spring City, Pa.; E. K. Bean, Lansdale, Pa.; D. H. Krause, North Wales, Pa.; H. B. McFarlan, East Dowingtown, Pa.; M. E. Hunter, Beverly, N. J., and Roland Oliver, Burlington, N. J.

The first meeting of the year of the Horological Club, of Philadelphia, was held Thursday evening at the Soules' Parlors, 5th and Miner Sts. Interesting trade topics were discussed. Several members had exhibits in the watch line, which were very interesting. William E. Talbot gave an appreciative talk on watchcase repairing. Many new members were enrolled. The meeting was instructive and thoroughly enjoyed by all.

C. J. Blackhurst, a former engraver of this city, who for a number of years was located at 7th and Sansom Sts., is now at Bennett, Utah. Mr. Blackhurst recently sent postals to some of his friends here, which contained a sketch of a lone figure sitting on the sand looking at a prairie dog, and the following: "Nearest grocery seven miles; nearest saloon, 35 miles; nearest railroad, 100 miles; nearest city, 150 miles. Gold bless our home."

The New York Standard Watch Co. recently transferred to the Keystone Watch Case Co. its plant, located in Lafayette, Jersey City. The property conveyed includes the factory building on the southeast corner of Communipaw Ave. and Woodward St., also the buildings on Woodward St., and a parcel of land located on the west side of Van Horne St. The consideration paid was not made public, the consideration mentioned in deeds being nominal. The conveyances were signed by T. Zurbrugg, president, and C. M. Fogg, secretary, for the watch company.

Harrisburg, Pa.

The Lewisburg Business Men's Association has been organized with 52 members. Permanent organization was effected Feb. 1.

S. B. Miller, Chambersburg, has bought the fixtures in the cigar factory of John Sheets, on S. Main St., and will remove his store to the Sheets location.

Mr. and Mrs. Frank E. Commings, 14 N. 4th St., entertained Friday evening of last week in honor of the birthday anniversary of their son, Charles B Commings.

The committee of 100 have succeeded in raising the $50,000 industrial building fund, which movement was inaugurated last Fall. Among the recent subscribers to this fund was S. G. Diener with $100.

These officers of the Board of Trade of Middletown, this county, were chosen last week: President, E. O. Hendrickson; vice-president, W. D. Matheson; secretary, Colin S. Few; treasurer, John J. Landis.

At their meeting last week the Harrisburg Merchants' Association elected these officers for 1910: President, D. P. Jerauld; first vice-president, W. H. Bennetheim; second vice-president, Wilmer Crow; secretary, Robert F. Cook; treasurer, P. G. Diener. The officers, with past presidents, form the executive committee.

John P. Messmer, optician at the Stewart & Son jewelry establishment in Huntingdon, passed through here last week on his way to the Jefferson Hospital, Philadelphia, where he underwent an operation for a trouble from which he has been a sufferer for years. The operation was a success, but Mr. Messmer is now troubled with something similar to lockjaw as a consequence.



How Pleasing!

Wasn't it a pleasure to inventory those Mount Vernon and Monticello patterns!

"Nothing to it"—Most all gone—It's time to stock anew.



Mount Vernon



Monticello

Rogers, Lunt & Bowlen Co.

SILVERSMITHS

Greenfield TRADE MARK R&L BCo STERLING Massachusetts

Buffalo, N. Y.

It is reported that the Walter E. Longmate Co will move to 106 W. Water St., Elmira

The Elks of Troy, N. Y., have just unveiled a beautiful bronze memorial tablet in memory of deceased members.

Peter L. Van Allen, who formerly represented a Cincinnati company, is now representing the Van Allen Co., jewelry supplies, Brisbane building, in this city.

A beautiful silver cup furnished by Weed & Co was recently presented to the pupils of Lafayette High School by Frank W. Fiske, president of the Havard Club of Buffalo

Victor Leseritz, Nate Slohm, I. Slohm, D. E. Goldstein and E. Stern have left Buffalo to represent White, Wile & Warner H. H. White and A. B. Warner, members of the firm, will take a business trip later this month.

Louis J. Heintz, of Heintz Bros., will sail from San Francisco early this month for a trip around the world. He will be accompanied by his wife. According to present plans, Mr. and Mrs. Heintz will return to the United States in July.

By means of the old-time trick of substituting an imitation for a genuine stone, a thief recently got away with $500 in cash and a valuable Tiffany-set ring valued at $500, which was pledged as security, from the Rothchild pawnshop, 315 Main St.

The Credit Men's Association, to which some of the local manufacturing jewelers belong, will meet in the Lafayette Hotel, Saturday evening, Feb. 12. Howard Marshall, president of the New York Credit Men's Association, will address the meeting on "The Man of the Hour."

W. G. Shadduck, F. M. Trew and Charles H. Hess have started on western trips for Heintz Bros. Norman Slohm is representing the company in the east and Max Dreyfus is covering southern territory, while A. B. Weber is calling, as usual, on the trade in Buffalo and vicinity.

A. E. Sipe has just bought a farm on the Main State Road in Erie County, near this city. The farm includes 75 acres of clear land, eight acres of orchard and 10 acres of woods. Mr. Sipe expects to build a residence on the farm and spend the Summer months there with his family, going to and from the city daily in his automobile.

Eugene Bock and A. P. Shattuck, with King & Eisele, have left Buffalo for the west. A. G. Pape, who covers Ohio, Indiana, Michigan and Wisconsin; C. A. Randecker, who visits the trade in New York State and West Virginia, and Walter Lipsett, who covers Pennsylvania, have departed on their first trips of the year. W. I. Goodfellow has gone to the Pacific coast.

O. G. Martin, who is employed by Best & Co., 11 E. Genesee St., this city, is the inventor of a universal descriptive alphabet for the blind and dumb on an exceedingly simple basis. The circle, square and two lines used in different combinations form all the letters of the alphabet and the numerals. Mr. Martin has arranged his alphabet on a small card, which is copyrighted. This is in a form adaptable for use on souvenir post-cards, blotters, etc. He is endeavoring to interest jewelers and opticians in the use of these as advertising mediums.

The Wholesale Merchants' Board of the Chamber of Commerce met for the first time as an organized body Tuesday evening of last week. After a dinner at the Ellicott Club the various committees which will conduct the affairs of the Board for 1910 were announced. A long list of members, recently published, includes the following jewelry firms: King & Eisele, King, Raichle & King, White, Wile & Warner, Queen City Ring Mfg. Co., Buffalo Jewelry Case Co., the Niagara Ring Mfg. Co., and Weed & Co.

Among the travelers who recently called on the Buffalo jewelers were: M. G. Olin, A. & Z. Chain Co.; J. W. French, John Davidson; Charles A. Paine, Machpherson-Roubaud Co.; W. R. Berth, William B. Durgin Co.; Herman Hamberger, S. Pitzele; G. G. Tibbals, Meriden Brittannia Co.; Charles A. Hartshorn, Alling & Co.; H. J. Fink, Heyman & Kramer; F. C. Allen, Allsopp & Long; E. A. Reed, Reed & Barton; S. A. Lynch, William B. Kerr Co.; A. E. Haywood, Seth Thomas Clock Co.; Henry E. Hart, Albert Lorsch Co.; Joseph S. Frank, Sussfeld, Lorsch & Co.; Clayton Shepperd, Krementz & Co.; J. W. Armbruster, Illinois Watch Co.

Pittsburg.

Edward H. Will, the Smithfield St. dealer, contemplates taking his family on another trip during the coming Spring.

Sol Cerf has returned from an eastern buying trip, having gone to New York and Attleboro to lay in some big stocks, since he enjoyed a splendid holiday trade.

Kingsbacher Bros. are preparing to move into their new building in Liberty Ave., which will be remodeled before they establish themselves in the new quarters.

Dr. Lies has bought out the establishment of C. H. Meltzer, Federal St., North Side, which has been operated under the name of the Union Jewelry Co.

Steele F. Roberts, president of the Jewelers' 24-Karat Club of Pittsburg, was slightly ill, last week, and did not go to his store for several days. He was suffering from a cold.

Wm. Heeren, of Heeren Bros. & Co., who is on a trip around the world, on New Year's Day mailed New Year's greetings in Japan to every employe of the Penn Ave. establishment.

Adolph Davis, arrested in Altoona two weeks ago for attempting to swindle jewelers by use of the United States mails, was still in jail here at last accounts, having been unable to give the required $2,500 bail.

George S. Dunbar, last week, started out on the road for the Geo. B. Barrett Co. Wm. G. Ingham, former manager of the house, has retired, but Mr. Ingham has not as yet fully decided what he will engage in.

Among the out-of-town jewelers in Pittsburg, last week, were: Asa Joseph, Donora; Thos. Tomlinson, Charleroi; H. C. Morrison, Mt. Pleasant; D. L. Cleeland, Butler; Harry Bloser and E. A Bloser, New Kensington, and Frank Worrell, Canonsburg.

No word, so far as known, has been received from Charles W. Morgan, the missing Butler St. jeweler, since he disappeared from his home in this city more than a month ago. The stock of the store is slowly being disposed of by the temporary receiver for the benefit of the creditors.

The Smithfield St. jewelers and other merchants who are opposed to the present street car traffic arrangements in that thoroughfare, are discussing the advisability of going into court and testing the traffic rules as they are now being arbitrarily enforced by the city and which, it is contended, without any authority of ordinance of law.

J. Alexander Hardy, of the Hardy & Hayes Co., is in New York on special business. A splendid display of diamonds is being made at the Hardy & Hayes Co.'s store, a large number of model busts being used to show the gems in a most attractive manner. The models have been most tastefully arranged in a wall case which has been brilliantly lighted.

Horace R. Rose, Johnstown, Pa., has been appointed referee in the matter of the bankruptcy petition filed by Jared Irwin Kearns, Barnesboro, in the United States District Court at Pittsburg, as fully set forth in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY. Harvey Roland, of Edensburg, Pa., is counsel for Kearns, who has been adjudged a bankrupt.

S. & B. C. Weinhaus announce that, April 1, they will begin the erection of a building adjoining their present establishment in the rear. The structure will be 20 by 60 feet, and will be an addition to their present store room. The front of the adjoining building has not as yet been rented, as the firm cannot come to terms with the landlord. If the front building is rented it will give the Weinhaus establishment two buildings fronting in Penn Ave.

The Jewelers' Duckpin Bowling League has decided to play 100 games, and this will continue the contest until April 18. The scores made Monday night of last week follow: The Wattles broke even with the Vilsacks; the Terheydens and the Lochs did the same, and the Diamonds took all four from the Roberts team, Holyland of the Diamonds making the highest average score of the night. Holyland appears to be showing the other fellows how to play. He is a well-known engraver of Pittsburg.

Among the traveling representatives who recently called on the trade at Pittsburg were the following: J. T. Griffith, Jr., Carter, Howe & Co.; Walter E. Welch, Hoyt, Obrig & Geiger Co.; D. DeNike, Champenois & Co.; George W. Bleecker, Martin-Copeland Co.; Mr. Trone, Wm. L. Sexton & Co.; A. J. Parker, Osmun-Parker Mfg. Co.; C. T. Barbour, Watrous Mfg. Co.; Joseph J. Sideman, Redlich & Co.; John Hall, Joseph Fahys & Co.; D. Skutch, New Haven Lock Co.; E. E. Stockton, E. Ingraham Co.; A. E. Hayward, Seth Thomas Clock Co.; Lucien Rockwell, Poole Silver Co.; Horace D. Sherrill, Sinnock & Sherrill; Lee Powell, S. O. Bigney & Co.; Mr. Ellmore, LaPierre Mfg. Co.; Mark Perl, Wagner Comb Mfg. Co.; Frank L. Wood, Ludwig Nissen & Co.; J. M. Morrow, American Watch Case Co.; Lewis P. Cook, S. Sternau & Co. and Jules Franklin.

Hair Pins and Barrettes

OF SHELL

GOLD TRIMMED

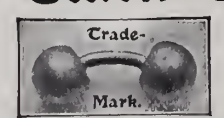
LARGE Hair Pins and the Barrette go with the Coronet Braid, now the fashionable head-dress. In fact four of such hair-pins and one barrette are necessary to be worn.

¶ This factory has just produced a special line adapted to this style of wearing the hair. The goods are made of shell and are gold trimmed. They are decidedly effective and all brand new.

14 Karat Only

Day, Clark & Co.

23 Maiden Lane



New York



Westminster Chimes

5 feet full length

Retails at $15.00

Immense Line of

Gongs, Smokers' Stands and Novelties, Desk Sets, etc., etc.

L. W. LEVY & CO.

590 BROADWAY

Bet. Prince and Houston Sts., NEW YORK



S·K·&W·

MAKERS OF GOLD JEWELRY

87 MAIDEN LANE

NEW YORK

SILBERMANN KOHN & WALLENSTEIN

A LINE FOR THE JOBBERS

Removal Notice

A. SCHORR

of 212 Broadway

New York

Importer of Precious and Semi-precious stones and Antique jewelry. Cash buyer of pearls, diamonds and old jewelry,

Will remove to the Silversmiths Bldg., on or about February 1st, 15 Maiden Lane and 18 John St., N.Y.

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York

Established 1864.

MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

PRICES REDUCED ON OUR **SOUVENIR SPOONS**

Send for Catalogue

E. L. DEACON JEWELRY CO.

DENVER, COLO.

W. W. Fulmer & Co.



Manufacturers of

DIAMOND MOUNTINGS

(Mounted and Unmounted)



OFFICE and FACTORY:

122-124 South 8th Street

PHILADELPHIA, PA.

We manufacture a line of fine 14K Gold and Platinum Mountings for the fine jewelry trade. Newest designs, original ideas and prompt delivery.

Rings, Brooches, Scarf Pins, La Vallieres, etc., in 14K Gold and Platinum.

Our special order department is equipped to care for all kinds of special work made to order.

Our workmanship and facilities for construction are unsurpassed.

IT IS TO YOUR INTEREST TO SEE

THE CP SILVER LINE

BEFORE PURCHASING, AS OUR NEW SPRING LINE CONTAINS MANY NUMBERS SO ATTRACTIVE IN BOTH CHARACTER AND PRICE THAT IT WILL GREATLY INCREASE YOUR SALES AND PROFITS.

We manufacture for the wholesale trade which insures your obtaining the *greatest value* at the *lowest price.*

WRITE FOR OUR CATALOG

EASTWOOD-PARK COMPANY

MANUFACTURERS OF

Sterling Silverwares, Toilet Articles, Novelties, Mesh Bags and Jewelry

Salesrooms, 9-11-13 Maiden Lane, New York City NEWARK, N. J.

Manufacturer and Importer of

BLACK JEWELRY

OF ALL DESCRIPTIONS

A complete line of

JET NECK and GUARD CHAINS

In dull, bright and faceted finish. All beads strung on heavy foxtail chain, with plated or gold mountings.

J. B. HASKIN

Successor to G. P. Granbery

2 and 4 Maiden Lane, New York City

Announcement

WE beg to announce the dissolution of the Manufacturing firm of SCHANBACHER & BROD, Mr. Schanbacher retiring from the firm. The business will be conducted as heretofore by Mr. Brod, who is taking over all the assets and liabilities. We will continue to manufacture a 10-Kt. gold line for the jobbing trade.

BROD & COMPANY

New York Office: 2 Maiden Lane
Chicago Office: 42 Madison St.
GEO. T. BYNNER, Representative

Factory: 26-28-30 Beecher Street
NEWARK, N. J.

All orders and communications, to avoid delay, should be sent to Newark address

Even and graduated necklaces in Imitation Tourquoise, Jet, Amethysts and Pearls in stock.

Real Corals in All Shades.

Real Amber, Pearl and Coral Collars in all sizes and qualities, made up to order.

GARNET BROOCHES, CONCH SHELL CAMEOS.

Selection packages sent to reliable parties only.

E. LECHLER,

Importer and Jobber of Jewelry,

67 Wabash Ave., Chicago, Ill.

UNIQUE GEMS

UNITED STATES STONES

BULLETIN AND PRICE LIST OF

UNUSUAL CABOCHON STONES

MAILED ON REQUEST

LOUIS J. DEACON, Atlantic City, N. J.

THE NEWEST GENUINE AMERICAN STONES

APRICOTINES, CREOLINES, VERDANITES.

ALSO Pink Amethyst, Rose Malachites, Thomsonites, Black Turquoise Matrix, White Blood stones, Mountain Mahogany & other Novelties

PRICES LOW.

WILLIAM L. SEXTON CHARLES F. BOLESCHKA CHARLES F. SEXTON

WILLIAM L. SEXTON & SON

Silversmiths Building
15-17-19 Maiden Lane
NEW YORK



TRADE MARK

Silversmiths Building
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NEW YORK

TELEPHONE CORTLAND 3271

Using the original Trade Mark of Baldwin, Sexton & Peterson

Manufacturers of strictly first class Jewelry. Not high priced, but of good workmanship at reasonable prices.

Thoroughly equipped to make specially ordered work at short notice. The factory under the management of Mr. Charles F. Boleschka recently and for many years the superintendent of the factory of William L. Sexton & Company (a corporation). The designing department under the charge of Mr. Emile Krauth for five years recently in the employment of the aforesaid corporation.

A Reminder! Send for Selection

POPULAR PRICED PENDANTS



10-Karat and 14-Karat Gold Jewelry

TO THE JOBBING TRADE ONLY

MILTON L. ERNST

Twelve Dutch Street NEW YORK

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.



EXPERIENCE

Is the key-note of success. Ours has been of long standing as originators of numerous designs in **Emblem** goods now being used. We likewise give careful attention to Class Pin, Badge and Special Order Work of any description. Write for memorandum selections.

Designs and Estimates gladly furnished

I. BEDICHIMER & CO.

Established 1865

1200-1202 Walnut Street PHILADELPHIA, PA.

If You are Looking for New Ideas, Our Spring Line will Interest You

Merrill Bros. Co.

SILVERSMITHS

22 Green Street NEWARK, N. J.

SEAMLESS GOLD SHELL RINGS



AND



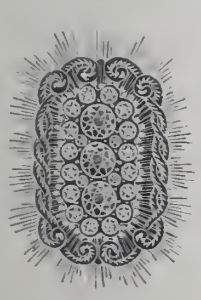
Scarf Pins Link Buttons
Ear Knobs Studs
Emblems Brooches
Etc., Etc.





Write immediately to your jobber for full information and prices regarding our extensive assortment of rings. Designs and patterns exclusive. Your interest will be unusually appealed to by our new and up-to-date line which sells at an attractive profit. Careful buyers appreciate our *standard of excellence*. We anticipate desires and guarantee satisfaction.

Write your Jobber for full Information and Prices













THE MORGAN JEWELRY COMPANY

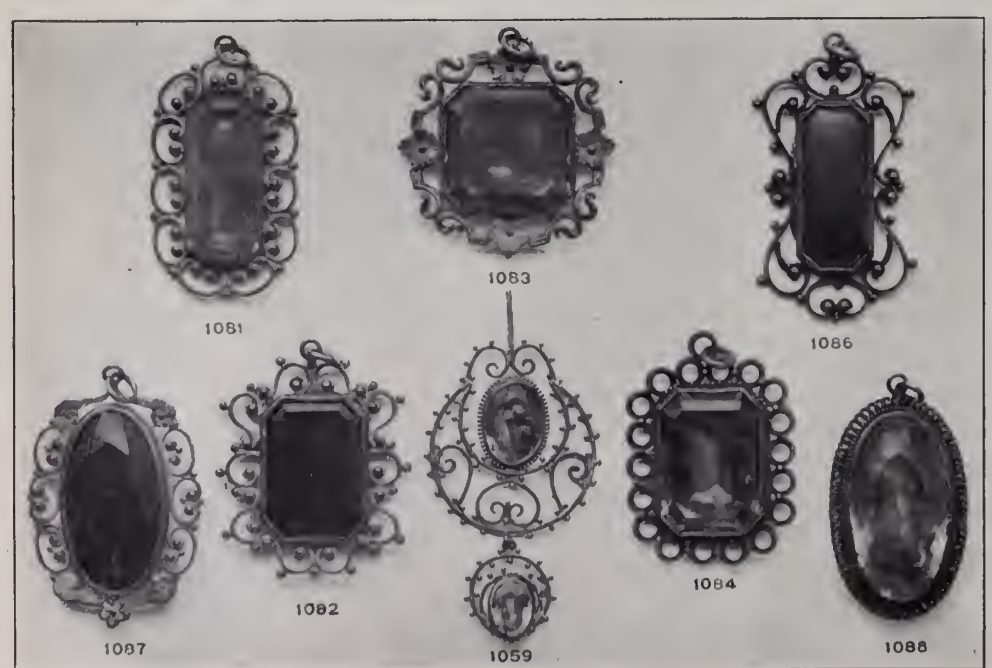
62 PAGE STREET Manufacturing Jewelers PROVIDENCE, R. I.



The above illustrations show a few of our several designs in **Class Pins.** We make a specialty of the manufacture of these goods. We also make an extensive line of **College Jewelry** and **BADGES** for every purpose.

Write for Catalogue of Designs

14 BLOUNT STREET **THE KINNEY CO.** PROVIDENCE, R. I.



Pendants and La Vallieres

have been good sellers the past season and will be better this Summer.

Our line of Silver La Vallieres is the largest on the market, and acknowledged the best. It must be seen to be appreciated. As we were one of the first to put in this line of goods, we have produced for this season just what is in demand.

Look them over.

Doran, Bagnall & Co.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES: 194 Broadway, NEW YORK. 42 E. Madison St., CHICAGO, ILL. 150 Post St., SAN FRANCISCO, CAL.

"A Few of the Designs that made Brown & Mills Famous"

MADE OF HEAVY STERLING SILVER, SET WITH GENUINE STONES

If you are looking for something odd and unique in the jewelry line, something that will add tone to your line, write us so that we can have one of our salesmen call on you and show you just what you are looking for.



The above may be had in the following stones: JADE, TURQUOISE, LAPIS LAZULI, CORAL, AMETHYST, TOURMALINE, TOPAZ, AMAZONITE, MALACHITE, SARDONYX

We positively do not send out goods on memorandum

BROWN & MILLS = PROVIDENCE, R. I.

New York Office, 65 Nassau Street — Chicago Office, 103 State Street — San Francisco Office, 717 Market Street — Factory, Providence, R. I.

The Advance Collar Buttons and Studs

Made in Rolled Plate only

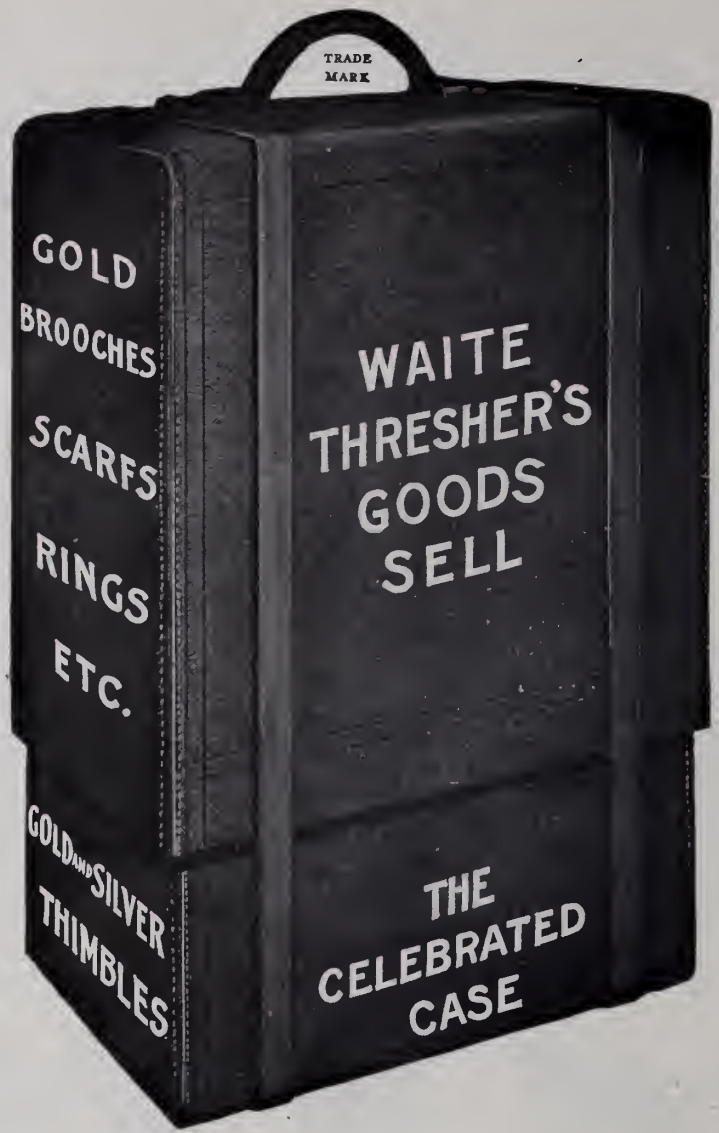
Quality Strength — EXACT SIZE — Style Finish

A FEW OF OUR GOOD SELLERS



Ask your Jobber for the Advance Collar Buttons, then compare them with what you are buying

ADVANCE BUTTON CO., 36 Garnet St., Providence, R. I.



NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

LEWY & COHEN

Importers of

Fans and Unique Jewelry

beg to announce their

REMOVAL

... TO ...

114-116 Fifth Ave., cor. 17th St., NEW YORK





Trade Mark

NEW YORK OFFICE
No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building



807 F
Design Pat. Appld. For

THINK IT OVER

Just how many of our 20TH CENTURY GOLD SHELL CHARMS have you had returned to you for not having given satisfaction?

ALSO

remember that we guarantee every charm against imperfection.



814 F
Design Pat. Appld. For

IRONS & RUSSELL CO., Manufacturers of Emblems

THREE COMPLETE STOCKS

Main Office and Factory: 95 Chestnut Street, Providence, R. I.

CHICAGO OFFICE: 131 Wabash Avenue

NEW YORK OFFICE: 11 Maiden Lane

NEW—WATCH REPAIR RECORD—NEW

Three distinct points have been sought in compiling this Watch Repair Record, namely: That it should be COMPLETE, CONCISE and CLEAR.

A Record that eliminates all so-called "Red Tape"—that does not burden one with lengthy writings and descriptions which are so unnecessary, and at the same time affords one an ABSOLUTE COMPLETE Record.

From the following illustration you will readily note how well these points have been fulfilled, showing the superiority of the "Swartchild's Watch Repair Record" over all others.

SWARTCHILD'S WATCH REPAIR RECORD Copyright applied for.

Date	Job No. or Private No.	OWNER'S NAME	Kind of Movement	Number of Movement	Kind of Case	No. of Case	Date D'l'v'd	Charges	Extent of Repairs and Remarks

Book is most substantially made with heavy, best ledger sheets and most durable binding.

No. H932. Swartchild's Watch Repair Record (indexed) One thousand entries $1.00
No. H933. " " " " " Two " " 1.50
No. H934. " " " " " Three " " 2.00

SWARTCHILD & COMPANY

THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.



No. 1488. 3-in-1 Set. Price, $5.00, list.

WORKS:
139-141-143 North Tenth Street
BROOKLYN, N. Y.

3-in-1 Coffee Set

Individual Coffee Pot, Cream Pitcher and Plate for Sugar, fitting one into the other so as to form one article.

SELLS AT SIGHT

Only one of many equally attractive articles made by

APOLLO SILVER CO.
BERNARD RICE'S SONS, Props.

542 Broadway **NEW YORK**

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



USE OUR BALL-BEARING BOWS FOR REPAIRING

Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.

OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS



Let Us Send Samples of New Numbers for Spring

Wouldn't It Benefit Your Customers

To Have the Kreis & Hubbard Detachable Feature Put on Their Old Umbrellas Free?

You don't have to send handles to us. You can do the work yourself. By carrying a small assortment of K & H bases (bases are umbrellas without handles) with K & H detachable feature.

In ten minutes your customer can walk out with his old handle fitted to a new base with K & H Detachable Feature, and once an umbrella is fitted with the device it can be put on a new K & H base as often as desired.

There Is No Money in Re-Covering

It is much more satisfactory to your customer to have a new base, and cheaper in the long run. He gets a new frame as well as a new cover, and a case in the bargain. Besides, an old frame is liable to rust out and break through the new cover in a short time.

Remember This —

We do not solicit department or dry goods store trade.

You can obtain K & H Umbrellas with or WITHOUT the Detachable Feature. Many people prefer the regular handle. You should carry both.

How the K & H Detachable Feature Excels

Ours is the only practical Detachable Feature on the market because it is the ONLY one having corrugations — a double safeguard which keeps the handle as tight as though made in one piece — the strongest and simplest ever devised.

Send for a stock of K & H Bases (cover, frame and case) to-day. Also free electro. State price assortment you wish.

Write for Free Newspaper Electro To Help Spring Sales

We have prepared a neat newspaper advertisement for use in your local newspaper to get the benefit of the re-covering business at this time. Write for one of these electros — it will be mailed free to any K & H dealer on request.

KREIS & HUBBARD

The Jeweler's Line

Jackson and Franklin Streets - - - CHICAGO

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

CHICAGO AND WEST

I WILL

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LX. CHICAGO, WEDNESDAY, FEBRUARY 2, 1910. No. 1.

Chicago Notes.

Chas E Howes has returned from a western trip.

V Courrege has opened a new jewelry store at 1058 E. 43d St.

J Cheney Wells, of the American Optical Co., was here last week.

R Breuning, with the Schrader-Wittstein Co., is on a northwestern trip.

B. F Roberts, with T. A. Willson & Co., is on a trip to the Pacific Coast.

Herb Richards, buyer for E. V. Roddin & Co., is in New York this week.

Arthur Jacobs is on a trip through the middle west for Theo. Jacobs & Co.

J H. Fry, of the Fry Cut Glass Co., Rochester, Pa., was here last week.

L. A Kelly, of the Kelly, Parritt Co., Des Moines, Ia., was here last week.

The capital stock of Burley & Tyrrell has been increased from $800,000 to $900,000.

W R Stevens, representing the Bay State Optical Co., is on a trip to the Pacific coast.

R J Bourgeois, of the Bourgeois Bros. Co., was confined to his home last week by illness

G V Dickinson, general agent of the Elgin National Watch Co., visited St. Louis last week.

Geo. H. Thomas is on a western business trip and will spend a few days at Excelsior Springs, Mo.

A. Lipman has bought the Chicago samples of the Middletown Silver Co., which recently failed.

Geo. T. Byrner was called east last week on account of the death of his mother, who died in Brooklyn.

Fred McIntyre, of the Kankakee Watch Co., was here last week showing the company's new models.

Percy Lucas, with the Frank W. Smith Co., Gardner, Mass., stopped over here last week on his way east.

A W. Schuman, with the Theodore W. Foster & Bro. Co., is on a trip through Michigan and Wisconsin.

F. C. Miles, employed by A. L. Williams & Co., celebrated the 25th anniversary of his marriage last Thursday.

Roy I. Daniels, representing Max Deutz, Providence, R. I., has taken an office in room 1020, Republic building.

The residence of L. C. Goldsoll, 6016 Jackson Park Ave., was recently robbed of silverware amounting to $1,200

E. P. Sundberg, Fargo, N. Dak., stopped over here last week on his way to Florida, where he will spend the Winter.

J. F. Lisher has given up his retail jewelry store at Elwood, Ind., and will travel on the road for F. W. H. Schmidt.

M. Jerome Hardy, secretary of the Towle Mfg. Co., was here all last week on a visit to the Chicago offices of that corporation.

Inquiries are being made as to the whereabouts of A. M. Price, Roodhouse, Ill., who has disappeared, forgetting to pay a few bills.

Hugh E. King, of Fessenden & Co. and the Queen City Silver Co., is on a trip to the Pacific Coast, accompanied by Mrs. King.

The residence of Geo. Spies, of Spies Bros., was robbed by burglars last week and a quantity of jewelry and clothing was stolen.

The United States agency of the Omega Watch Co. have taken an office in room 501, Heyworth building, in charge of W. G. Grimes.

A. D. Miller, Broadwood, Ill., has sold his Wilmington, Ill., store to his brother-in-law, Carl Markert, who was also his former watchmaker.

W. H. Alger, of the North American Watch Co., has taken up his residence here. Mrs. Alger and Master Alger arrived here from Mansfield, O., last week.

B. W. Perks, formerly with the D. L. Auld Co., Columbus, O., has been engaged by the Juergens & Andersen Co. to represent this concern in the middle west.

Lee Ewing, formerly employed as watchmaker for F. W. Swan, Muscatine, Ia., was here last week buying his opening stock for his new jewelry store at Mangum, Okla.

G. H. Miller, formerly traveling salesman for the Oneida Community, Ltd., has been engaged by the International Silver Co. to represent the Rogers & Hamilton lines on the road.

Mrs. Wm. Hirseh, wife of Wm. Hirseh, of A. Hirseh & Co., who injured herself by falling down stairs some weeks ago, was removed from a hospital to her residence last week.

G. W. Titus, formerly with the Middletown Silver Co., now represents the solid gold line of the Steeber-Kraus Co., Newark, N. J., and the filled line of the Macomber Mfg. Co., Providence, R. I.

Hugo P. Keller, of the Keller Jewelry Mfg. Co., visited John S. Braude, western representative of the concern, last week. Frank C. Shinn is making his initial trip for this concern in the northwest.

Harry H. Miller is on a trip east, which includes a visit to the factory of Hutchison & Huestis and a pleasure trip to Philadelphia, New York, Baltimore and Washington. Mrs. Miller accompanies him.

H. M. Tenney, formerly with Lapp & Flershem, has signed with Otto Young & Co. to cover Illinois and Indiana. Mr. Tenney was with Lapp & Flershem for nearly 27 years, 24 of which were spent on the road in the interest of that firm.

In an examination before Referee Wean last Saturday, Samuel Fenerstein, bankrupt jeweler at 1328 Milwaukee Ave., and until eight months ago located at Green Bay, Wis., testified that his expenses have literally eaten him up. He owes $7,800.

Walter Frazer Brown, Chicago representative of the Bannatyne Watch Co., is a poet of note, and one of his recent masterpieces hangs on the wall in room 503, Columbus Memorial building. This is an epic entitled "Papa's Office," and in its rhyme includes the names of Mr. Brown's office associates.

Chicago creditors of the T. M. Roberts Co-operative Supply Co., Minneapolis, Minn., a mail order concern, have received notice that the Roberts people have filed an answer denying insolveney. According to the communication an inventory has been taken. The available assets total $258,000, and the liabilities are $173,000.

Andrew J. McCormick, brother-in-law of W. A. Alister, of Norris, Alister & Co., and employed by that concern, died here last Thursday of heart failure, aged 65 years. The funeral took place last Saturday, interment being in Milwaukee, Wis. Mr. McCormick was a fine old gentleman, quiet and unobtrusive, and his death is regretted by his associates.

Among the out-of-town retail jewelers here last week were: H. E. Gragg, Brook, Ind.; Christian Jansen, Davepnort, Ia.; Carl L. Rost, Indianapolis, Ind.; Wm. H. Carew, Streator, Ill.; Frank Thayer, Roekford, Ill.; Carl Oesterle, Joliet, Ill.; Perry Jackson, Roekford, Ill.; A. Marks, Lawrence, Kans.; Mr. Bastheim, of Bastheim, Adams & Abel Co., Los Angeles, Cal.; F. S. Ulery, Hoopestown, Ill.; M. U. Basinger, Lima, O.; Geo. Nelson, of Nelson & Sons, Marion, O.; Mr. Emeriek, Freeport, Ill.;

OUR STOCK OF LOOSE AND MOUNTED DIAMOND GOODS ALWAYS COMPLETE :: SEND TO US FOR YOUR SPECIAL "MEMO" CALLS

ESTABLISHED 1854

JUERGENS & ANDERSEN CO.

DIAMONDS

MAKERS OF FINE JEWELRY

92 TO 98 STATE STREET

CHICAGO

SPECIAL ORDER WORK ALWAYS RECEIVES OUR BEST ATTENTION

J. D. Hanks, Centerville, Ia.; Herman Idzal, Des Moines, Ia.

G. Frangiamore, formerly in the retail jewelry business here at 520 Oak St., and against whom a petition in bankruptcy was filed last week, has been sentenced to 14 years penal servitude in the Louisiana State Penitentiary for passing worthless checks in New Orleans, La., a short time ago. The creditors who petitioned the estate into bankruptcy and the amounts due them are as follows: A. C. Becken Co., $156; Alexander Labsevitz, $454; S. Glickauf & Co., $91. Frangiamore disappeared from here a short time before his arrest in New Orleans. He claimed he was a victim of the "black hand" society and attributed the cause of an incendiary fire on his premises to them, by which fire he and his family nearly lost their lives.

The Chicago Credit Men's Association is to have enacted at the next regular session of the Illinois Legislature a Bulk Sales law similar in character as has been passed in 43 States and has been declared constitutional by the highest courts in nine States. This law prevents any merchant selling his stock in bulk without giving his creditors five days' notice. The National Association of Credit Men, through its committees in the various States, has been quite successful in getting this law passed. Five years ago Illinois passed a similar law, which, however, was declared unconstitutional by the Illinois Supreme Court two years ago on the ground that it was class legislation. Since that time precedents have been established in nine States wherein it has been held constitutional. The United States Supreme Court has also passed in favor of it and the Chicago Credit Men's Association feel that Illinois should be brought into line in protecting honest merchants and manufacturers.

Indianapolis.

I. Grohs, of the I. Grohs' Jewelry Co, has gone to St. Louis, Mo., for a month.

Frank L. Bryant will go to Pittsburg this week to visit relatives for a few days.

William Beatty, West Lebanon, will leave Feb. 7 for Florida, where he will spend the remainder of the Winter.

M. J. Bieber, of the Baldwin-Miller Co., who has been ill in a local hospital two weeks, is able to be out once more.

Charles W. Lauer, Jr., traveler for Charles W. Lauer & Co., will visit Noblesville, Tipton, Kokomo, Peru and Plymouth, this week, on a business trip.

There has been a brisk trade for several days in gifts for common school graduates who graduated Jan. 28. Several jewelers state this business this year has been exceptionally large.

Travelers for the Baldwin-Miller Co., including John C. Gardner, Howard W. White, Harry Sebel and M. H. Douglass, have started on their spring trips over their respective territories.

The spring arts and crafts class of Charles B. Dyer will begin its sessions Feb. 14. So far about 25 young men and women have applied for entrance and the class promises to be larger than usual.

Following an illness of some length, Mrs. Ellen O. Bremerman died at the home of her son-in-law, A. P. Craft, 1436 Central Ave., one day last week. She was 77 years old and had lived in this city 54 years.

Charles B. Dyer has had printed an elaborate calendar, which he is giving to patrons. Most of the work on it is in copper plate. The engraving was done by George G. Dyer and the press work by John Dyer.

Owing to the fact that the old Y. M. C. A. building is to be razed March 1, Gray, Gribben & Gray have leased the building at the northwest corner of Illinois and Ohio Sts., where they will move their main store as quickly as possible.

Retail jewelers in the city last week included: Mrs. B. Maier, Edinburg; John W. Hudson, Fortville; H. B. Conley, Morristown; John L. Duncan, Wingate; S. B. Merrick, Plainfield; M. E. Chastine, Roachdale; I. H. Barnes, Greenfield; Fred Pennington, Knightstown, and J. F. Kiser, Muncie.

The police are exerting every effort to apprehend thieves who are making a specialty of jewelry thefts in private residences. Last Wednesday night the home of Carl V. Griffith, 1420 N. Delaware St., was entered and robbed of $900 worth of jewelry. This included one platinum necklace set with nine diamonds, one diamond ring, one diamond pin, one bracelet set with a diamond, three gold pins set with sapphires and pearls, one bracelet set with turquoises and one pearl necklace.

Owing to a delay in hearing from those who have been asked to participate in the program, the official programs for the convention of the Indiana Retail Jewelers' Association probably will not be ready for distribution until a day or two before the meeting. The convention is to be held in the Grand Hotel in this city, Feb. 7-8. Mr. Higginbotham, of the South Bend Watch Co.; Mr. Duncan, of the Waltham Watch Co.; Mr. Sackett, of the Rockford Watch Co., and J. P. Archbold, president of the National Retail Jewelers' Association, will be among those on the program. A. G. Schwab, president of the National Jobbers' Association, has also been asked to attend. On Tuesday evening of the meeting a banquet will be given by manufacturers and jewelers of the city at the Grand Hotel, to the retailers and their guests.

Milwaukee.

Several out-of-town jewelers were in Milwaukee, last week, including J. T. Wendling, Chilton; F. P. Beswick, Racine; Henry Bayer, Whitewater; Clarence Dahlberg, Beloit.

Among the traveling representatives who called upon the Milwaukee, Wis., trade last week were: A. A. Neuberg, Castiglioni Co.; Fred England, Frolichstein, England & Klein, and C. A. Nation, of Henry Baschkopf.

The junior member of Littlefield & Son, Delavan, Wis., was here last week, purchasing new fixtures and additional stock for the store which the firm now occupies. Mr. Littlefield reports that the new store is larger and more modern than the former quarters.

Milwaukee jewelers have received announcements of the marriage, Jan. 24, of John J. Koehler, Manitowoc, Wis., to Miss Mary Catherine Wit, also of Manitowoc. Mr. Koehler has been connected with the firm of C. Liebenow & Son, at Manitowoc, for the past 10 years.

Louis Esser was one of a number of Milwaukee business men who attended a successful ski tournament recently at Chippewa Falls, Wis., by the North Star Ski Club. Mr. Esser reports that nearly 90 participated in the event, the largest number ever in a ski tournament held in this country outside of a national meet.

Louis A. Kuesel, of Kuesel Bros. Co., announced that the affairs of R. J. C. Bott, former retail jeweler of Milwaukee, who made an assignment some months ago, have been settled. Mr. Kuesel, who acted as trustee in the matter, says that creditors are realizing about 25 per cent. Mr. Bott is now at Kansas City, where he is associated with a jewelry establishment.

Isadore Greenberg, an optician formerly in the employ of David Goldman, a jeweler, who charged the optician with embezzlement, has been found guilty in the municipal court and has been fined $5 and costs. The defense was made by Mr. Greenberg that the sum in question, amounting to only $2 in a single bill, was accidentally dropped by him during a transaction in the store and that he did not take the money. A countercharge was also made that Mr. Goldman owes him several hundred dollars as his share of the receipts from the optical department.

A judgment for $42 has been granted by Judge O. T. Williams on the verdict returned by a jury in his court several weeks ago in the case of Miss Vladyslava Josefacka against Isaac Goldman, a Mitchell St. jeweler. Suit was brought by the plaintiff for $42 on the charge that this was the value of a purse and contents which she alleged Goldman took from her while she was shopping in his store, April 13, 1908. Soon after the purse was missed Goldman was arrested on a criminal charge and acquitted. Then Miss Josefacka began the civil action for recovery of $42.

Very little was accomplished at the recent meeting of the directors of the Wisconsin Retail Jewelers' Association and the Jewelers' Mutual Fire Insurance Co., Wisconsin, held in Milwaukee. The first meetings were postponed because of the small attendance resulting from the snow blockades. The directors find that the St. Charles Hotel, at Milwaukee, the headquarters of the convention, will not be available July 19, 20 and 21, while the gathering cannot be held on the following week because of the fact that it would conflict with the conventions of certain other State associations.

The quarterly meeting of the directors of the Jewelers' Mutual Fire Insurance Co. of Wisconsin showed that the company has made excellent progress during the past three months, and it is confidently expected that it will be possible to make a refund of 20 per cent. at the close of the fiscal year, in April. During the nine months that the company has been writing insurance it has not experienced a single loss, a most unusual record. Directors present at the meeting included Vice-President W. H. Upmeyer, A. J. Stoessel, George Durner and E. J. Rohn, Milwaukee, and J. R. Chapman, Oshkosh.



WHEN YOU WANT

Diamonds, Precious Stone Jewelry

Emblem Rings, Jewels, Charms, Platinum Mountings

ETC.

WRITE US. DESIGNS AND ESTIMATES SUBMITTED



DIAMONDS

WRITE FOR OUR PLAIN RING ORDER BOOK

SPECIAL ORDER WORK A SPECIALTY



2 Office



1 General Sales Room



3



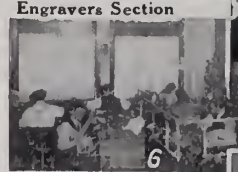
4 General View of Factory Plain Ring Dep't.



5 Diamond Setters and Engravers Section



8 Polishing and Plating Section



6 Order Department



7



9 Preparation Room



10 Die Cutting and Machine Shop

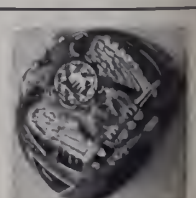
DIAMONDS



S. BUCHSBAUM & CO.

MANUFACTURING JEWELERS :: :: DIAMOND IMPORTERS

Masonic Temple, CHICAGO, ILL.



Los Angeles.

H. F. Wallace is staying, with his family, at Ocean Park for several months.

A. G. Perham, Ocean Park, recently filed a voluntary bankruptcy petition. His stated liabilities are $6,673 and his assets $8,785.

Peter J. Koke is a new member of the force of Hambright & Walsh, and will represent them on the road. Mr. Koke formerly lived in Grand Rapids.

David Miller, watchmaker with O. L. Wuerker, 229 S. Spring St., has bought out the business of C. F. Haeni, on W. 2d St., between Spring and Broadway.

Three traveling representatives of the E. W. Reynolds Co., Ed. and Arthur Turner and Frank Sterling, have returned from trips and are now in this city.

The Whitley Jewelry Co. made several pieces of jewelry to be worn as special features at the Bachelors' Ball, held in the California Club House, Jan. 28.

Simon and Samuel Pearlin, who are accused of embezzling jewelry and were recently extradited from Connecticut, have pleaded not guilty and will be tried March 3.

The following traveling representatives, all of San Francisco, have been in this city recently: W. R. Landram, Albert Lee, Peter Johnson, Geo. F. Miller and A. W. Bennett.

Albert Fink, who recently had a trunk full of samples stolen between this city and San Francisco, has heard no further news of it, although detectives were put to work on the case immediately.

Joseph Lawton, of the Whitley Jewelry Co., who was absent from the store for a couple of weeks as the result of a street car accident which crippled him temporarily, is again at his post.

Mr. Bosch, of Krenkel & Bosch, Winnemucca, Nev., has been spending his honeymoon here. Mr. and Mrs. Bosch returned to their home a few days ago, after a very enjoyable stay in this vicinity.

R. H. Schwarzkopf and H. A. Curry left, recently, for the north on business, and will visit Oregon and Washington, as well as cities in the northern part of California. They will be absent several months.

M. L. Bowen, a buyer of all kinds of pearls, whose home is at Fort Madison, Ia., is in this city on a business and pleasure trip. Mr. Bowen is accompanied by his wife and will remain for several weeks.

C. S. Strobel, who recently came here from San Francisco, has taken a position as engraver with Brandenberg & Graham, Broadway Central building. A. Larson, formerly of Seattle, is now a jeweler with the same firm.

During the recent aviation meet business was rather slack among the jewelers of this city, as attention seemed to be diverted entirely to the sports, but since then there has been a revival and at present business is even more brisk than usual at this time of the year.

S. Nordlinger & Sons furnished a handsome silver cup presented by the Los Angeles Chamber of Commerce to Louis Paulhan, the French aviator who took part in the recent aviation meet here. The cup is 21 inches high, including the base, and is beautifully engraved.

A new firm of manufacturers' agents under the style of Oakes & Wulze has opened an office at 226 Mercantile Pl., this city. Edgar T. Oakes and Harry W. Wulze are the partners. Mr. Oakes, who was formerly connected with the E. W. Reynolds Co., is now in the east making arrangements for his firm.

Out-of-town jewelers who have been in Los Angeles recently include: Frank A. Conant, Santa Barbara; Chas. Nelson, Fowler; H. C. Warner, Fresno; A. H. Witman, Pomona; Wm. C. Guerth, Redlands; E. B. Smith, Santa Ana; Leo M. Schiller, San Diego; F. B. King, Redlands; C. P. Kryhl, Santa Ana; Geo. F. Blakeslee, Tonopah, Nev.

The Whitley Jewelry Co. is supplying the prizes for the Marathon races to be run on Washington's Birthday under the auspices of the Los Angeles Athletic Club. The race is from Venice-of-America to Los Angeles, and covers the same distance as the original Marathon race. The first prize is a fine watch and the others are silver cups.

A local correspondent notes the fact that on the west side of Broadway, between 3d and 4th Sts., there are 12 business houses, and with one exception every one of these concerns handles jewelry. In this block are situated Montgomery Bros., S. B. Bailey, the Whitley Co. and the Geneva Watch & Optical Co., the other concerns being dry goods or department stores which handle jewelry.

The Carl Entenmann Jewelry Co. furnished about 50 medals for the members of the aviation committee and the aviators who took part in the recent meet. The plaque shows a lady's figure and a monoplane, with the wording, "Aviation Meet, Los Angeles, Cal., Jan. 10-20." On the top bar is engraved the name of the recipient of the medal, and from this bar is suspended a small American flag which supports the medal itself.

Messrs. Reichman, diamond dealers of New York, recently spent some time in Los Angeles. They were recently the guests of George M. Williams, of the Geneva Watch & Optical Co., on an automobile tour through some of the prettiest parts of southern California. The trip occupied two days, and the party visited Riverside, Redlands, Arrowhead Hot Springs, San Bernardino and intermediate points, also driving into a number of beautiful cañons.

Recently a number of the members of Brock & Feagans' force gathered at the Orpheum Theater and witnessed the performance, afterward going to a nearby café where a private room had been prepared for them. Here supper was enjoyed, with songs, stories and music by the guests, among whom were a number of excellent musicians. The affair was entirely informal, being in the nature of a general jollification. Those who took part were Louis J. Andrenei, A. H. Laack, C. S. Douglas, E. G. Turner, R. V. Phillips, J. Portenstein, C. B. Gray, A. S. Kaa, C. F. Crossman, Robt. E. Hodgson, E. B. Josephson, Theo. Hobgood, Jr., M. G. Smith, E. M. Furlong, S. Ealkins, O. Willumsen, Wm. Risch, Harry H. Miller, T. E. Ashton, John Bosworth, Geo. W. Miller. It is purposed to form a permanent social club to meet once a month, but without the formalities of an organization.

Omaha.

C. S. Shindler, the oldest resident jeweler of Omaha, is seriously ill at his home.

Albert Edholm has returned from Chicago, where he attended the jewelers' banquet.

L. A. Borsheim has returned from Sulphur Springs, Ark., where he spent two weeks.

Douglas Mekhoir, representing K. B. Griffith, is traveling through northern Nebraska and Dakota on business.

The first annual banquet of the Omaha Jewelers' Club, which was to have taken place Jan. 26, has been indefinitely postponed.

Harry Holmes and Louis Neble, of Fred Brodegaard & Co., are on a three days' inspection tour of the Union Pacific time service.

The Ryan Jewelry Co. has supplied the Omaha High School with several medals, to be awarded the High School Regiment, Companys A and E.

Word was received, last week, by a local jeweler that Hilmar Anderson, Fremont, Nebr., intended to leave soon for a six months' trip to Cuba.

Henry Copley has just finished redecorating the interior of his store. The show window, when completed, will be the handsomest in the city.

Fred Brodegaard celebrated his 44th birthday, last week, Jan. 24, and during the day a lunch was served in the store to his employes. A large bouquet of flowers was presented to him by his employes.

F. L. Combs has returned from Detroit, Mich., where he attended a meeting of the jobbing jewelers' executive committee, of which he is a member. Mr. Combs also stopped off in Chicago to attend the jewelers' annual banquet.

Wm. Smith, West Point; John Crabill, Plattsmouth; E. E. Heinemeyer, Clarks; S. H. Clay, Long Pine; P. J. Holtzinger, Pleasanton; D. Marshall, Shenandoah, Ia.; R. F. Kerwin, Griswold, Ia.; C. L. Furnald, Carroll, Ia., and H. A. Scarr, Portsmouth, Ia., were in this city, last week, replenishing their stocks.

Traveling representatives in Omaha, Neb., last week, included: B. Bernstein, Tuthill Cut Glass Co.; Carl P. Kionka; W. R. Booth and George E. Tinker. Wm. B. Durgin Co.; T. W. Agnew, New Haven Clock Co.; Mr. Sutherland, H. H. Curtis Co.; Mr. Whiting Whiting & Davis; Mr. Howes, E. L. Logee & Co.; Mr. Sherman, S. K. Merrill & Co.; Mr. Fleming, Alvin Mfg. Co.; James Baker, Frank Whiting.

T. L. Combs, president of the Nebraska Jewelers' Association, spent a day in Lincoln with the executive committee, completing arrangements for the State convention, which is to be held there Feb. 14, 15, 16 and 17. A splendid program is now being prepared, and it is expected that First Vice-President Jos. Mazer, of Oklahoma; National ex-President Mack Hurlbut, Iowa; National Secretary Claud M. Wheeler, Columbia, Mo., and several others will be present. A joint banquet of the Optical Society and Jewelers' Association will be held at Lincoln Hotel Feb. 16 at 7 P.M. The Opticians will hold their convention in Lincoln Feb. 15 and 16.

NEW NAME BUT— SAME ORGANIZATION


No. 964 $3.00


No. 944 $4.50


No. 102 $6.00


No. 1053 $4.00


No. 946 $6.60


No. 570 $9.00


No. 569 $8.50


No. 568 $8.00

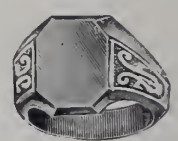

No. 573 $6.50


No. 572 $7.00


No. 831 $5.40

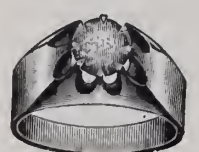

No. 803 $7.40

"L"
10-K. RINGS
AND
14-K. MOUNTINGS


No. 829 $6.50


No. 800 $9.50


No. 7 $7.00


No. 653 $9.50


No. 317 $5.00


No. 235 $6.50


No. 656 $9.00


No. 51 $6.00


No. 52 $6.00


No. 12 $9.50


No. 50 $6.00


No. 49 $6.00

Send for a CONVINCING MEMO.

Special Orders

LAZARUS AND WEIL
(FORMERLY S. LAZARUS & CO.)
MANUFACTURING JEWELERS
DIAMONDS
MASONIC TEMPLE — CHICAGO.

Jewelry Repairing

San Francisco.

TRADE CONDITIONS.

Dealers are just commencing to give accurate figures in regard to the amount of business done during the holiday season just closed. Shreve & Co. make the statement that their sales were larger by fully one-third than they were during the 1908 season and that they did the largest volume of business ever done by them even in the most flourishing seasons before the fire. John Hammersmith, of Hammersmith & Co., states that they had all the business offered that could well be attended to, and that the season was in the nature of a record-breaker for his firm. The same reports are being received from wholesalers, and it is declared that business in the country districts has been even better that it was in the large cities. Stocks are now depleted and buyers are commencing to come to San Francisco in large numbers.

E. P. Marshall is no longer with A. I. Hall & Son.

Richard Giacobbi, formerly with J. S. Lehrberger & Co., is now in business for himself.

Henry Abrams, of the Henry M. Abrams Co., is in the east at the present time, visiting the factories represented on the coast by this concern.

G. F. Arnold, formerly connected with the Burr W. Freer Co., is now traveling in the southern part of the State for A. Eisenberg & Co.

Al. Eisenberg, Jr., of A. Eisenberg & Co., is now in Amsterdam, making purchases for his firm and will be gone from home for about three months.

Among the retailers here last week were: Walter E. King, Stockton; D. L. McCarthy, Fresno; W. H. Bishop, Ely, Nev.; Phillip Roche, Concord, Cal.

The services of Walter J. Farrell have been secured by the Burr W. Freer Co. and he will soon commence to travel for this firm, making his headquarters at Denver, Colo.

Alphonse Judis, of the Alphonse Judis Co., is on a trip to the diamond markets of Europe. He recently went to New York from which port he sailed Saturday after a short stay in the metropolis.

Leo Stein, formerly connected with a Chicago concern, has taken a position as traveling salesman with the Alphonse Judis Co. He has taken the place of Chas. F. Rednall, who has severed connections with the big wholesale house to go into the retail business for himself.

Rothschild & Hadenfeldt now have representatives in the middle west who have never visited the home office. W. J. Farrell, who covers a part of the interior of the country, is visiting San Francisco for the first time and is having some special samples made for him. He expects to leave for his territory within a short time. Rothschild & Hadenfeldt usually close their factory for some time at this season of the year while stock taking and cleaning up is in progress, but this season so many advance orders are waiting that it has been deemed advisable to close down only as long as is absolutely necessary and it is thought that three days will be sufficient for this work.

Burr W. Freer announces that the business that has formerly been conducted in his name will be continued under the name of the Burr W. Freer Co. The change is made for the purpose of having a better organization and of meeting business demands in a better way. Burr W. Freer is president of the company and is being assisted by the same corps of assistants as formerly and announces that there will be no change in the policy of the firm.

Max Baruth, who, some months ago, was arrested and charged with grand larceny for taking some jewelry from the store of S. J. Johnson, Gridley, had a preliminary hearing in court there recently. Baruth sold the goods to the jeweler on credit, but his firm objected to the terms and asked him to get the goods back. He returned to the store and informed the clerk in charge that Johnson had agreed to allow the goods to be returned to the wholesale house. Later Johnson appeared and it transpired that no such permission was granted. After hearing the merits of the case the district attorney moved that the case be dismissed and this was done. Johnson, however, has announced his decision of proceeding with a civil suit to recover damages.

Minneapolis.

William Cohen, with L. J. Wilk & Co., is ill.

S. Alexander, of the American Jewelry Co., will leave in a few days for New York on a purchasing trip.

W. A. Lawhead, secretary of the firm of J. B. Hudson & Son, has gone to French Lick Springs, Ind., to spend two weeks.

Louis Lazarus, St. Paul, announces a removal March 1 from 21 E. 7th St. to a store several blocks east, at 167 E. 7th St.

Mrs. John D. Bodfors, wife of John D. Bodfors, who has been seriously ill with nervous prostration for the past three months, is now well on the way to recovery.

S. Gittelson, of the Gittelson Jewelry Co., left Sunday evening on a trip to California, where he will spend several weeks. He was accompanied by Louis Finklestein, St. Paul.

The Security Trust Co., St. Paul, has been named administrator of the estate of John Clayton, St. Paul, who committed suicide. The estate is said to be valued at about $5,000.

P. H. Winterberg, formerly with Sproehnle & Co., Chicago, but now representing Louis Manheimer & Bros., of the same city, called on the local jewelers in his new capacity last week.

Arthur Kauffman, salesman at the store of the B. Jacobs Jewelry Co., 41 Washington Ave., S., who sustained a fractured leg some weeks ago by falling on the icy sidewalk, has entirely recovered.

Thomas F. Wilson, Mina B. Wilson and F. B. Sweet have incorporated as the Wilson Jewelry Co., and will continue in business under the new name at 238 Nicollet Ave. The company is capitalized at $50,000 and has a capital of $20,000, all paid in.

Harry H. Green, of the firm of H. H. Green & Bro., 412 Nicollet Ave., was obliged to go to the hospital very suddenly last Thursday to have an operation performed. The operation did not, however, turn out to be a very serious one and he recovered quickly, being able to attend to business on the following day.

The Golden Rule Department Store, St. Paul, is installing a hanging clock from the upper part of the second story of the 7th St. front. The clock hangs at right angles to the building, with faces on each side. The diameter of the dial is about five feet. The Westminster chimes will be sounded in connection with the clock, which cost $4,000.

Miss Mathilda Jackale, St. Paul, has secured a judgment for $6 and costs as a result of a suit against the La Lucia Jewelry Co., St. Paul. Miss Jackale bought a watch from the defendants which was guaranteed to be satisfactory. It failed to run properly and she demanded a return of her money, which was refused, after which she brought suit.

The following traveling representatives visited the Twin Cities during the past week: C. A. Howes, E. L. Logee & Co.; Albert E. Levy, Marchand Frères; William Barton, Gorham Mfg. Co.; Otto C. Hanisch, George H. Fuller & Son Co.; Elias Markens, Borgzinner & Co.; Milton Newitter, Veit, Hirsch & Co.; L. H. Green, Manchester-Smith Co.; L. A. Eppenstine, Illinois Watch Case Co.; F. C. Bennett, Standard Jewelry Case Co.

George A. Stone has been acquitted of a charge brought against him of impersonating or representing himself to be the agent of the American Jewelry Co., and accepting a payment of $5 on a ring which Mrs. Anna Herman had purchased. Mr. Stone stated that he was so desirous of keeping the accusation from the knowledge of his aged grandmother that he would pay the money, but he would not admit a charge of theft. He faced the trial in preference and was vindicated.

Pacific Coast Notes.

W. A. Mosgrove, Angel's Camp, Cal., has moved to Fresno.

Chas. N. Baker has taken a position as watchmaker with F. E. Jenkins, Santa Paula, Cal.

F. E. Jenkins, Santa Paula, Cal., has opened a new store at Fillmore, Cal. Mr. Jenkins will manage both stores.

M. Cheney has gone to Anaheim, Cal., where he has taken a position as watchmaker and engraver with B. Hartfield.

H. L. Frederick has purchased a store at Santa Barbara, Cal., and is now having this remodeled for his business.

John H. Drumgold, formerly of San Francisco, has purchased property near Ventura, Cal., and will make his home there.

J. H. Hodges, Vaughn, N. Mex., will shortly move into a new store at that place, a new building being in the course of construction.

M. K. Giant, Vallejo, suffered a considerable fire loss recently and is holding a "Fire and Smoke Sale" at the present time, in order to dispose of the stock on hand The fire started from a defective flue and did considerable damage to the store.

G. N. Deck has succeeded the Arcade Jewelry Store, Blanchester, O.

The home of M. Harrison, Roanoke, Va., was broken into by burglars a short time ago, and jewelry worth $300 was stolen. Checks and cash amounting to $70 were also taken.

BUY IN KANSAS CITY

THE LOGICAL MARKET FOR THE WEST & SOUTH WEST



Every Time You Buy in Kansas City You Strengthen Your Position in the Retail Jewelry Business. Let Us "Show You"

C. B. NORTON JEWELRY CO.
Everything for the Retail Jeweler
Clocks, Cut Glass, Tools, Materials, Diamonds, Watches, Silverware, etc.

EDWARDS & SLOANE JEWELRY CO.
Wholesalers of
Jewelry, Watches, Diamonds, Clocks, Silverware, Cut Glass, Tools, Materials, etc.
Catalog on Request

WOODSTOCK-HOEFER WATCH & JEWELRY CO.
Complete Lines of
Watches, Silverware, Jewelry, Diamonds, Clocks, Novelties, etc.
No Retail — Orders filled from any Catalog published

PORTER & WISER JEWELRY CO.
Manufacturing Jewelers
Diamond Mountings, Medals, Badges, Emblems, Class Pins, Monograms, etc.
Special Order Work our Specialty — Send for Catalog and Price Lists

O. A. REED
Importer and Jobber of
Precious, Semi-Precious and Imitation Stones, Diamonds, Coral, Shell and Onyx Cameos of all kinds, Jobbing Stones and Doublets
Selection Package on Request

Kansas City.

T. S. Simrall is about to start out on the Missouri territory for D. B. Ward & Co.

Harold Perrin, Sargent, Neb., was recently married to Miss Woods, of that place.

J. R. Mercer has taken a lease on the building at the southeast corner of 12th and McGee Sts., for a term of 99 years.

Mr. Finch, formerly traveling for the Excelsior Watch Co., is now covering Kansas territory for the Shook Mfg. Co., Omaha.

J. L. Combs, of T. L. Combs & Co., Omaha, Neb., was in Kansas City last week on his return trip from the Chicago convention.

News reaches this city that Roy Smithers, Cameron, Mo., has turned his stock over to a trustee for the benefit of creditors. His assets are given as about $4,000 and his liabilities at $6,000.

J. H. Bastock, formerly with the engraving department of the Porter & Wiser Jewelry Co., but now with C. S. Poole, Joplin, Mo., visited friends in this city during the past week.

W. F. Kirkpatrick & Co., St. Joseph, Mo., are about to make improvements in their store. They have leased the adjoining room on the corner of the street, and will take out all partitions and make the space into a single big store, with fine mahogany fixtures and a neat diamond room.

The following traveling representatives of the Woodstock-Hoefer Watch & Jewelry Co. are in the house, assisting with the inside: Purde Firstenberger, from the Nebraska territory; Otto Knaul, whose territory covers part of Missouri, Kansas, Arkansas and Oklahoma; George F. Taylor, Kansas territory, and C. L. Palda, Iowa. L. H. Snow, who travels for this house, was also expected in, but was detained at home in Eureka, Kan., by the illness of his wife.

The following travelers called on the trade during the past week: Mr. Bennett, Waite, Evans & Co.; Mr. Levy, Fox Mfg. Co.; Otto A. Schultz, Oscar Trilsch Co.; Wm. Lamb, Geo. W. Fuller & Son Co.; Geo. W. Whittemore, Sessions Clock Co.; J. E. Stockton, E. Ingraham Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Mr. Buffum, J. A. & S. W. Granbery; C. L. Barnum, International Silver Co.; H. V. Hedge, Excelsior Watch Co.; E. A. Moore, Sykes & Strandberg; Mr. Frothingham, T. G. Frothingham & Co.; Donald deStage, H. D. Merritt Co.; W. S. Sparrow, Furbish, Swift & Fisher; Chas. E. Howes, E. L. Logee & Co.

The following retailers were in this market during the past week: J. H. Whiteside, Liberty, Mo.; T. S. Terry, Nevada, Mo.; J. A. Clement, Springfield, Mo.; Dick Irion, Cleveland, Okla.; Frank Chaddock, Gypsum, Kan.; W. I. Smith, of Smith Jewelry & Optical Co., Stockton, Kan.; C. F. Boy, Raymond, Kan.; J. W. Phillips, Chanute, Kan.; O. M. Atwood, Clifton, Kan.; L. S. Slocum, Corning, Kan.; M. H. Hill, Smith Center, Kan.; Sam Friedberg, Topeka, Kan.; Mr. Morrison, of Morrison Bros., Olathe, Kan.; Walter Sperling, Seneca, Kan.; F. R. Cullumber, Eldon, Mo.; Frank Winkler, with J. S. Pfieffer, Parsons, Kan.; J. O. Stott, Paola, Kan.; Geo. Rowley, Afton, Okla.

Cincinnati.

L. M. Levy, of the Philadelphia Watch Case Co., was here on business last week.

George A. Gruen & Sons are arranging an extended business trip to Canada in the Spring.

Abe Levine, W. 6th St., and his bride are home from their honeymoon trip through eastern cities.

Mr. and Mrs. J. W. Campbell, Bowling Green, Ky., were the guests of A. J. Thoma, of the Thoma Bros. Co., last week.

John Dougherty, Bethel, O., has sold out his business at that place and has opened a retail and repair business at Latonia, Ky.

Arno Dorst, of the Dorst Co., is home from a business trip to New York. While there he was a guest at the 24-Karat Club banquet.

The case of Max Schaparia, watchmaker for the D. Jacobs' Sons Co. vs. M. J. Greenwald, of the M. J. Greenwald Jewelry Co., has been amicably settled.

Abe Art, Zanesville, O., last week, placed his 13-year-old son in a school here to study the violin. The boy is said to be a prodigy, and every effort is being made by his parents to further his success in this direction.

The Frank Hersehede Co. bowling tournament which A. Westhoff, of this company, is managing will take place on Feb. 2. The trophies, furnished by various silversmiths of New York, are three handsome silver loving cups.

The D. Jacobs' Sons Co. wish to correct a rumor that is now abroad to the effect that the Jacobs stock is distributed. This stock is owned only by members of the firm, as Julius D. Jacobs, Arthur C. Jacobs and Edwin B. Jacobs.

J. P. Bannar, of the Gruen Watch Co., visited the home office of the company, last week, and presented the company and office force with a barrel of oysters he had shipped from his oyster beds on his farm at Mt. Mobyack, on Mobyack Bay, Virginia.

I. N. Fox, son of Henry Fox and a member of the firm of Fox Bros. & Co., is reported as improving in health and will be able to see his friends in a short time. About six weeks ago Mr. Fox sustained an injury and recently underwent an operation at the hospital.

Roy Faust, Meadville, Pa., has returned home after spending a week here in a plating factory prior to his establishing a plating plant in his home town. He expects to be ready for business about Feb. 1, and will do all kinds of plating, making a specialty of flat ware.

Louis Mecklinberg and Fred Gerhardt, who have been connected with Ed. H. Croninger as engraver and jeweler, respectively, since Mr. Croninger went into business in 1897, have gone into the jewelry manufacturing business in the Miami building, 5th and Elm Sts., under the firm name of Mecklinberg & Gerhardt.

The Miller Jewelry Co. has contracted to make 134 gold and silver medals for the First Regiment meet of the O. N. G. here on Feb. 24. The company will also furnish 134 gold and silver medals for the annual meet here, Feb. 14 and 24, at the Music Hall, at the Celts' Athletic Club and the A. A. U., under the auspices of the local club of Celts.

Out-of-town jewelers who were here the past week buying goods included: Frank Emmerling, Hillsboro, O.; Roy Churchhill, Elizabethtown, Ky.; A. B. Cox & Son, Bridgeport, Ill.; Fred Saul, Chattanooga, Tenn.; John Krohme, Clarksburg, W. Va.; C. F. Held and George Held, Falmouth, Ky.; R. W. Clark, Lawrenceburg, Ind.; E. B. Thomas, Birmingham, Ala.; T. L. Candel, Frenchburg, Ky.; R. D. Washington, Russell, Ky., and W. L. Fredeking, Hinton, W. Va.

Traveling representatives who called on the Cincinnati (O.) trade during the past week included: Milton Goldberg, J. J. White Mfg. Co.; Ed. Brooks, Attleboro Mfg. Co.; Paul W. Smith, Roger Williams Silver Co.; J. T. Griffith, Jr., Carter, Howe & Co.; G. S. Trow, Wm. L. Sexton & Co.; W. H. Gregory, Strobell & Crane; Mills Smith, R. Blackinton & Co.; Lewis P. Cook, S. Sternau & Co.; Louis Berger, Ehrlich & Sinnock; H. L. Strauss, Nathan Wallach; Henry C. Woods, Dominick & Haff; Frank L. Wood, Ludwig Nissen & Co.; H. R. Blackman, Enos Richardson & Co.; J. W. McClannin, Wilcox Silver Plate Co.; Jos. Guntzberger, I. Guntzberger & Son; W. J. Miller, Seth Thomas Clock Co.; J. Laffey, Gorham Co.; Jules Franklin, F. Baumeister; Charles S. Miller, Ansonia Clock Co.; William F. Koch, American Moroceo Case Co.; F. C. Allen, Allsopp & Long; Mr. Fowler, Fowler Bros.; Mr. Hirsch, Nathan Hyman Co.; G. W. Bleecker, Martin-Copeland Co.; Mr. Vaslett, Fletcher, Burrows Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; Mr. Wile, Buffalo Jewelry Case Co.; F. C. Winship, Wright Rich Cut Glass Co.; D. Skutch, New Haven Clock Co.; C. H. Horton, Bradley & Hubbard Mfg. Co.; Lucien Rockwell, Poole Silver Co.; Leo Henle, Sussfeld, Lorsch & Co.

Columbus, O.

P. H. Sparks has taken charge of the jewelry and optical business at Sabina left by his father, J. W. Sparks, who died last month.

Genevra Smith, daughter of W. G. Smith, milliner and jeweler at 1013 Mt. Vernon Ave., either lost or had stolen from her, last week, at the Columbus School for Girls, a fashionable private school, three diamond rings and two gold bracelets, valued at $300.

Chas. Edwards was found guilty of burglary in common pleas court last week and sentenced to the Ohio penitentiary for 10 years for robbing the store of Edward C. Voeller, 41 E. Town St. Edwards cut a hole in the display window, the night of Oct. 28, 1909, and reaching his hand through stole 24 rings. He was also charged with robbing two clothing stores, but these counts were dropped after his conviction on the Voeller charge.

John M. Graves, Mountain View, Okla., has sold his business to J. E. Long.

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INCORPORATED 1904

Our **Spring Line** is worthy of your inspection



We Send Diamonds on Memo. to Legitimate Jewelers Only

H. F. HAHN & COMPANY

WATCHES, DIAMONDS, JEWELRY AND SILVERWARE

Powers Building
Wabash Avenue and Monroe Street

Chicago, Illinois

Our Spring Line is Ready for Your Inspection

It is composed of the Best of Everything in

JEWELRY, DIAMONDS AND AMERICAN WATCHES

The following representatives will call on you during 1910:

MAX NOEL — STEPHEN H. BRIDGES

ED. D. GALLAGHER — R. L. WELLS — JAY H. RALSTON

JOE BLOCK — F. R. GREGGORY — FRANK L. MURRAY

If any of our travelers do not visit you, write us and we will have one call.

DESPRES, BRIDGES & NOEL

WHOLESALE JEWELERS and WATCH MERCHANTS

103 State Street :: :: :: CHICAGO, ILL.

St. Louis.

Sam Gold has filed suit in Justice Spaulding's court against M. Rimell on a note.

Edwin Massa, of the Peter-Massa Mfg. Co., has returned from a business trip to Chicago.

F. J. Bross, of the L. Bauman Jewelry Co., will leave next week on a trip through Illinois.

A new merchant's license has been issued to Ben Barnett & Co., to do business at 203 N. 6th St.

M. Stiffelmann will leave Sunday night on a month's business trip through the west and northwest.

A new merchant's license has been issued to William Kranke to do a jewelry business at 512 Pine St.

J. Reed Elliot, president of the Elliot Jewelry Co., has returned from a business trip to Chicago.

John Fink, of Klein & Fink, Fort Smith, Ark., was in St. Louis on business, last week, accompanied by Mrs. Fink.

The Brocks Jewelry & Optical Co. began taking stock Friday preliminary to the close of the firm's business year, Feb. 1.

A new merchant's license has been issued to the Jaeger Loan & Jewelry Co., to do business at 2615 and 2617 Olive St.

H. S. Aller, president of the Aller-Wilmes Mfg. Co., returned Thursday from a business trip to Chicago and New York.

The stock of Bindler Bros., 10th St. and Franklin Ave., who failed two weeks ago, was sold at auction, Thursday, by Isadore Landauer, trustee.

Arthur S. Feiss, who travels through the west for Julius Wodiska and Moore & Son, will leave Sunday night and will be gone several weeks.

Dan G. Golding, auctioneer and appraiser, whose office is in the Model building, is conducting an auction at Murrayville, Mo., for W. B. Finn, of that place.

L. Lukkason, formerly watchmaker with Vahlman & Jacobs, East St. Louis, has taken a position with the Zerweck-Frech Jewelry Co., on 312 N. 6th st.

A. Maschmeyer, president of the Maschmeyer-Richards Silver Co., returned, Wednesday, from a two weeks' business trip to New York and the eastern factories.

Albert Amant, Chandlerville, Ill., will be married Feb. 3 to a young lady of that place. They will stop here on their wedding trip to San Antonio and Mexico.

In bankruptcy proceedings against the Sempire Clock Co., before Referee Coles, the final report of the trustee has been filed and the hearing is set for Feb. 14, at 11 o'clock.

Samuel Kober returned on Tuesday from New York, where he made connections with the firm of Jacob Strauss & Sons, and will leave next Tuesday on a trip through Texas and Oklahoma.

Elmer Anderson, Fremont, Nebr., after visiting his father, G. Anderson, at Taylorville, Ill., stopped in St. Louis last week, on his way to Florida, where he will spend the next two months.

H. W. Wachholder and N. W. White, of William Weidlich & Bro., left Saturday night for their territories. Mr. Wachholder for the southwest and Mr. White for Kansas and Nebraska.

L. A. Fassett, of Weiss & Fassett, who is in Europe buying diamonds, has cabled Mr. Weiss that he will sail from Antwerp Feb. 5 and will be in St. Louis about the middle of the month.

Samuel Bamber, secretary of the Hess & Culbertson Jewelry Co., was elected a member of the Million Population Club of St. Louis at the annual meeting, which was held at the Mercantile Club.

C. L. Glines, Harrison, Ark., who was operated on recently at St. Anthony's Hospital, is recovering so rapidly that he expects to be able to leave the hospital by the middle of next week and return to his home.

J. K. Venable, Maschmeyer-Richards Silver Co., will leave Saturday night on a business trip through Kansas and Nebraska. E. A. Schoenle will leave next week for a trip through Texas, Arizona, New Mexico and Colorado.

Mrs. Z. B. Robbins returned last week from Mineral Wells, Tex., where she took Mr. Robbins two weeks ago, for the benefit of his health. He has been benefited by the waters, but will remain at the spring for some time.

The Gerber-Buschmann Cutlery & Silverware Co. has filed with the Secretary of State a certificate of increase of its capital stock from $5,000 to $9,000. The assets of the firm are given as $13,721.13 and the liabilities as $7,470.

O. L. Ross, northwestern representative of the L. Bauman Jewelry Co., arrived in the city Wednesday from his home at Sioux Falls, S. Dak., and is getting his samples ready to go out in a few days on a trip through his territory.

Joseph Knapp, of Knapp Bros., Belleville, Ill., was married at St. Peter's Cathedral, Monday morning, to Miss Josephine Reis, also of Belleville. Mr. Knapp and his bride left after the ceremony for Florida, where they will spend several weeks.

T. G. Yore, traveler for the Imperial Clock Co., Granite City, Ill., is prolonging his stay in the city longer than he intended, on account of some personal business, but he will leave soon on a trip through Missouri, Oklahoma, Arkansas and Texas.

Otto Buder, of 2118 S. Broadway, was elected a member of the board of directors of the South Broadway Merchants and Manufacturers' Association, at the annual meeting, Tuesday night. He is one of the most active members of the association.

Oscar F. Kay, of the Jno. Bolland Jewelry Co., was a member of a jury in the Clark Ave. Police Court Friday, which fined the Terminal Railway Association of St. Louis for illegally obstructing Cardinal Ave. with a switch not authorized by ordinance.

The store of A. Kurtzeborn & Sons, at which an auction has been in progress since early in December, was closed Monday. The firm has considerable unsold stock. An office has been engaged upstairs over the old location, and the goods still on hand will be disposed of there.

The L. Bauman Jewelry Co. has filed suit in the Circuit Court to revive a judgment which was obtained Nov. 15, 1899, against John W. Smith, of 5036A Morgan St. The judgment was for $358.20, debt and damages, and $66.40 costs. The defendant has taken no steps to resist the action, and a default has been taken.

Mrs. Eliza Jane Aehle, mother of Charles S. Aehle, secretary of the Whelan-Aehle-Hutchison Jewelry Co., died on Thursday at the home of another son, Ernest F. Aehle, 5143 Page Boulevard. The deceased was the widow of the late C. F. Aehle, formerly of Boonville, Mo.

George Oberting Jr., son of Vice-President Oberting, of the Blankenmeister-Oberting Jewelry Co., who was recently added to the traveling force of the firm, has been assigned to southern Illinois territory. He is now out on his first trip and is giving a good account of himself.

J. J. Burke, president of the Brooks Jewelry & Optical Co., returned Wednesday from a southern trip, which took him as far as Jacksonville, Fla. He made stops at Nashville, Chattanooga, Atlanta, Jacksonville, Datona, Fla., and New Smyrna, and was back in St. Louis in nine days.

Frank W. Baier was one of a committee of three that made the arrangements for a farewell dinner tendered Thursday evening at the Missouri Athletic Club by St. Louis Lodge, No. 13, Knights of Honor, to Capt. B. S. Drown, who has been secretary of the lodge for 33 years and has resigned to go to California. A gold watch, appropriately engraved, was presented to Captain Drown.

Creditors of Isadore N. Kosminsky, doing business as the Rose Jewelry Co., against whom bankruptcy proceedings are pending before Referee in Bankruptcy Coles, held their first meeting, Monday, and appointed Alfred C. Wilson trustee. His bond was fixed at $6,500. He filed his bond and it was approved. The meeting of creditors adjourned to Feb. 8, at 2 P. M. The hearing of Mr. Kosminsky was continued to Feb. 8.

Oscar Blankenmeister, secretary of the Blankenmeister-Oberting Jewelry Co., returned on Wednesday from Chicago, where he and Joseph Forshaw and Harry Lang composed a team that took part in the skating contests at Garfield Park. They took second place in the mile race. They expect to win championships in the national contests to take place at Crystal Palace here, Feb. 22 and 23.

The first meeting of the creditors of Vahlman & Jacobs, East St. Louis, who recently went into bankruptcy, will be held next Thursday at the Federal building, in East St. Louis. Daniel Hogan, Jr., of Danville, Ill., who has been appointed receiver by the United States District Court for the Eastern District of Illinois, will be there. Letters have been sent to all the creditors notifying them of the meeting. Mr. Hogan has not been down this week. The store is in the custody of W. Jenkins.

Among the out-of-town jewelers in St. Louis, the past week, were: H. W. Bare, Albany, Mo.; Henry Haverkamp, Troy, Mo.; John Fink, of Klein & Fink, Fort Smith, Ark.; Adam A. Hafner, Jr., DeSoto, Mo.; B. H. Barnes, DeSoto, Mo.; Roy Goulding, Alton, Ill.; J. H. Booth, Alton, Ill.; William Westphal, St. Charles, Mo.; A. Kahn, with N. P. Jenson, Marissa, Ill.; Mr. Wagner, of Wagner & Williamson, Ava, Ill.; George N. Moore, Marion, Ill.; Nicholas S. Weiler, Cape Girardeau, Mo.; William Mosby, Newport, Ark.; R. G. Rutherford, Mount Vernon, Ill.; Dan C. McCarty,

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Charleston, Ill.; E. Anderson, Fremont, Nebr.; S. T. Parker, Palace Jewelry Store, Newport, Ark.; Julius Reinhardt, Centralia, Ill.; J. C. Futrall, of the J. L. Duke Jewelry Co., Fayetteville, Ark.

Many merchants are in the city from Missouri, Indiana, Illinois, Ohio, Oklahoma and the southern and southwestern States on account of the inducement of reduced rates obtained by the Interstate Merchants' Association in which several jewelry firms are represented. The rates will be in effect until Feb. 6 and the reduced rate tickets will be good returning until Feb. 16. The reduced rates will be in effect again Feb. 12 to 20, Feb. 26 to March 6 and March 12 to 20. Jewelry firms have made arrangements to suitably entertain the visiting merchants.

Arthur Kurtzeborn, of the A. Kurtzeborn & Sons Jewelry Co., thinks he has $140 of the money of the train robbers who held up a Missouri Pacific express at Glencoe, near St. Louis, one night last week. The day after the robbery a man shabbily attired and wearing a pair of "phony" eyeglasses, seemingly for the purpose of disguise, came into the Kurtzeborn store on N. 6th St. and asked to be shown some diamond rings. He selected one worth $140. He took out a roll and handed over a $100 bill and a $50 bill, received his change and the ring and walked out. The man's prosperity was go greatly out of harmony with his appearance that Mr. Kurtzeborn took a good look at him. When he later saw a description of the train robbers he concluded that his customer was one of them and told the police about it.

Traveling representatives in St. Louis, the past week, were: S. C. Powell, S. C. Powell & Co.; George H. Thomas, Powell & Co.; Alfred Nathan, Henry Baschkopf; Frank G. Ruggles, W. E. Richards Co.; Mr. Bennett, Waite, Evans & Co.; H. L. Strauss, Nathan Wallach; A. Rutherford, Taylor & Co.; Russell A. Talbott, Alvin Mfg. Co.; George S. Benedict, Rochester Spectacle Co.; B. S. Cohen, Michigan Optical Co.; H. M. Leclair, Central Optical Co.; Mr. Heine, Henry Lederer & Co.; Mr. Deutch, Ciner & Seelman; Mr. Nebenzah, Nebenzah & Monk; H. J. Dietz; Mr. Oppenheimer, Oppenheimer & Stern; Mr. Wakefield, Burstow, Kollmar & Co.; Wm. A. Lamb, George H. Fuller & Son Co.; Joseph Rifkin, S. Heller & Sons; S. E. Dickson, Adelphi Silver Co.; Frank L. Wood, Ludwig Nissen & Co.; C. N. Davison, Kohn & Co.; W. J. Miller, Seth Thomas Clock Co.; Jake Levin, Martin, Low & Taussig; James Baker, Frank M. Whiting & Co.; Otto A. Schultz, Oscar Trilsch Co.; S. R. Henderson, Jr., T. B. Clark & Co.; J. M. Curtis, Meriden Silver Plate Co. and Eureka Silver Co.; George H. Thomas, Scharling & Co. and Hartford Sterling Co.; Henry R. Shirley, Maddock & Miller; George W. Birnbaum, J. Wodiska; Alex. M. Thanhauser, Wolfsheim & Sachs; Herbert A. Kidder, William Scheer; Charles S. Miller, Ansonia Clock Co.; George Gubbins, Illinois Watch Case Co.; S. McKenna, Wayne Cut Glass Co.; W. R. Elliott, Meriden Cut Glass Co.; Sol. Eppenstein, Illinois Watch Case Co.; J. M. Tolbert, S. L. & G. H. Rogers; Alex. Fraser, Rochester Cut Glass Co.; Emil Herbeck, Herbeck-Demer Cut Glass Co.; J. H. Johonnet, Sterling Cut Glass Co.; Mr. Quinsey, Irving Cut Glass Co.

Cleveland.

Elmer Thurston has been ill for the past week.

Capt. R. E. Burdick is spending some time in New York.

M. Backenstos, Niles, O., was in town, last week, and reported a fine holiday trade in that city.

A. G. Armbruster, general sales agent of the Illinois Watch Co., was in Ceveland, this week, on business for that company.

L. Stotter, manufacturing jeweler, succeeded in rescuing his automobile from a burning garage where he had stored it for the day, last Saturday.

W. C. Fisher, Lorain, will move his stock across the street from his present location, temporarily, until the new four-story business block is completed on the site of his present location.

Geo. W. Schribner has been seriously ill for the past two weeks. His friends will be glad to learn, however, that he was removed from the hospital to his home, last week, and is now convalescent.

Otto Suter, well known to the local jewelry trade by his long connection with the Bowler & Burdick Co., wrestled Johnny Billiter, of Toledo, for the welter-weight championship of the world, last Thursday, the bout lasting nearly four hours. Suter lost the match.

W. G. Gilger, Norwalk, secretary of the Wagner-Gilger-Cohn Co., may now be classed as a resident Clevelander, as he finds it necessary to spend nearly all his time here looking after the interests of the new concern. Lloyd Dillingham is now acting as manager of the retail Gilger store in Norwalk.

C. A. Miller, Louisville, Pa., was in Cleveland, last week, exhibiting to the local trade the new self-adjusting pendulum that he recently invented and patented. He is on his way east to show the manufacturers the advantages of the contrivance. Mr. Miller has also applied for a patent on a dial fastener, which he says is a winner.

The following out-of-town jewelers were here last week, to buy: A. P. Humphreys, Bellefontaine; Mr. and Mrs. Whittaker and son, Clyde; W. C. Fisher, Lorain; Benj. Mosley, Willoughby; A. O. Kintner, Painesville; C. F. Gardner, Newton Falls; Ralph Moore, Cuyahoga Falls; Robt. Miller, Lorain; A. L. Hale, Cuyahoga Falls; L. J. Goddard, Ravenna, and I. Schiff, Lorain.

Some of the travelers who called on the local trade, last week, were: J. C. Otis, Harvy & Otis; H. W. Hedge, New York Standard Watch Co.; E. C. Warner, New England Watch Co.; Mr. Talbot, Alvin Mfg. Co.; J. S. Frank, Sussfeld, Lorsch & Co.; W. E. Welch, Hoyt, Obrig & Geiger Co.; H. Rosensteel, Davis & Welkenson; D. Zimmern, Zimmern, Rees & Co.; Mr. Bleecker, W. S. Hedges & Co.; Mr. Armbruster, Illinois Watch Co.; M. H. Loebnitz, Deuber-Hampden companies.

The police are working on a case brought to their notice by a conductor named Lewdanowski, on the E. 55th St. line. He reported to the police that Thursday night two men carrying several packages of rings, brooches and unset stones, leaped from his car on the 49th St. bridge when he discovered them in the act of looking over the jewelry. He became suspicious when he saw the large number of jewels the men had, and went forward to tell the motorman to get to the Hamm St. station as soon as possible, so that a patrolman might be called from the Sixth Precinct station. The men, however, divined his intentions and jumped from the rapidly moving car into a snowbank. No jewelry robbery has been reported for some time. Other cities have been notified and a good description of the men has been furnished by Lewdanowski.

Canada Notes.

H. G. De Paris, Montreal, has assigned.

H. E. Prince, Dutton, Ont., has assigned to W. J. Milton.

S. L. Kent, of B. & H. B. Kent, Toronto, Ont., is in New York on a buying trip.

E. Pommier, Buckingham, Que., has made an assignment to F. Duggan. He is asking for an extension.

Grondines & Taylor, silver platers of St. John, N. B., have dissolved partnership. The business will be continued by J. Grondines.

Among the visitors to the trade in Montreal, during the past week, were: Harry Ryrie, Toronto; Mr. Stern, Stern Bros. & Co., and I. Barry, D. A. Hart Co.

Out-of-town buyers calling on the Toronto, Ont., trade recently included: T. C. W. Watson, Newmarket, Ont.; J. S. Gill, Sudbury, Ont., and C. B. Wark, Prince Rupert, B. C.

Among travelers calling on the Toronto, Ont., trade, last week, were: George Meroz, watches, Chaux-de-fonds, Switzerland; J. B. Fenton, Wm. L. Gilbert Clock Co.; N. B. Stern, Stern Bros. & Co.; I. Berry, D. A. Hart Co.; Mr. Beiderchase, Alvin Mfg. Co., and W. A. Hodgson, Montreal.

W. Eaves is moving from 103 Notre Dame St., Montreal, to 107 Notre Dame St. The removal has been necessitated through the purchase of the Eaves property by J. W. Cooper, of the St. Lawrence Hall, who intends to transform the premises into a first-class hotel. Mr. Eaves and his father before him occupied the present business house for 45 years.

Henry Birks & Sons, Ltd., Montreal, will not have their new business premises in Winnipeg completed before the Autumn of the present year. No expense will be spared in making the building, which is at present occupied by the Winnipeg Young Men's Christian Association, one of the finest jewelry houses in the Dominion, and on a scale equal only to the magnificent premises of the Birks company in Montreal.

The Waite, Thresher Co., Providence, R. I., has issued an attractive souvenir in commemoration of its 50th anniversary, in the form of a thermometer, neatly mounted on a plate representing the well-known traveling case, bearing the name of the concern, which has become universally identified with this house. The plate is mounted on an oblong block of wood, and makes a most attractive and valuable souvenir. The business was started in 1860.

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Diamonds
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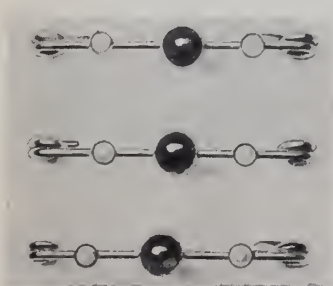
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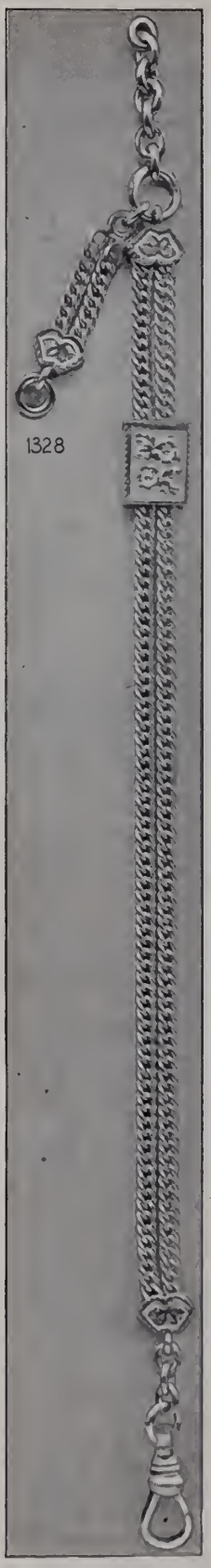
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INDEX TO ADVERTISEMENTS.

Advance Button Co. 169
Allen, C. H., & Co. 128
Allendorf, L., Co. 156
Alvin Mfg. Co. 2, 145
American Gem & Pearl Co. 110
American Platinum Works. 191
American Silver Co. 48
Arnstein Bros. & Co. 92
Arnstine Bros. Co. 11
Arons, H. J. 124
Attleboro Chain Co. 160
Austin, John, & Son. 266
Austin & Stone. 56
Baker & Co. 270
Bard, A. C., & Co. 116
Barrows, H. F., Co. 16
Bassett Jewelry Co. 58
Bates & Bacon. 20
Bawo & Dotter. 228, 250
Bayer & Pretzfelder Co. 146
Becken, A. C., Co. 112
Bedlchimer, L., & Co. 166
Belline & Glasser. 202
Benedict Mfg. Co. 31
Benedict & Warner. 128
Berge, J. & H. 266
Bigney, S. O., & Co. 147
Blackinton, R., & Co. 54
Blauer, Fred., & Co. 189
Bliss Bros. Co. 200
Bonet, L. 126
Bonnett, John P., & Son. 200
Borrelli & Vitelli 130
Boston Clock Co. 222
Bowden, J. B., & Co. 166
Bradley Polytechnic Institute. 199
Briggs, D. F., Co. 17
Brod & Co. 165
Brower, Maurice. 120
Brown & Mills. 169
Bruhl Bros. & Henius Co. 100
Bryant, M. B., & Co. 63
Buchabaum, S., & Co. 178
Carter, Howe & Co. 61
Castiglioni Co. 234
Central Plating Co. 234
Chatham National Bank. 154
Chopard Frères Co. 191
Cavolino & Colamarino. 198
Conley & Straight. 266
Cottle, S., Co. 52
Crohn, M. 199
Cross & Beguelin. 152
Crossman, Chas. S., & Co. 102
Crossman Co. 104
Crouch & Fitzgerald. 59
Davidson & Schwab, Inc. 62
Davis & Walton. 191
Davison, John. 256
Day, Clark & Co. 164
Deacon, E. L., Jewelry Co. 60, 164
Deacon, Louis J. 165
Dedericks, James H., Sons Co. 266
Dennison Mfg. Co. 33
Depasse Mfg. Co. 44
De Simone, F., & Son. 198
Despres, Bridges & Noel. 184
Dodd, L. H. 192
Dominick & Haff. 37
Doran, Bagnall & Co. 168
Dorflinger, C., & Sons. 256
Dueber-Hampden Watch Co. 10
Dunn, T. J., & Co. 63
Durand & Co. 60
Eastwood Park Co. 165
Edwards & Sloane Jewelry Co. 182
Eichberg & Co. 96
Eisenmann Bros. 124
Elgin National Watch Co. 204
Ernst, Milton L. 166
Esposlter, A. & S., Co. 126
Fahys, Joseph, & Co. 3
Fishel, Nessler & Co. 143
Flint, Harvey J., Co. 22
Fontneau & Cook Co. 23
Foster, Theodore W., & Bro. Co. 58
Fraukel's, Jos., Sons. 144
Freeman, B. S., Co. 190
Freund, Henry, & Bro. 146
Friedlander, R., L. & M. 106
Fulcrum Oil Co. 228
Fulmer, W. W., & Co. 165
Garreaud & Griser. 122
Gattle, Ettinger & Co. 120
Gebhardt Bros. 188
General Electric Co. 234
Gesswein, F. W. 238
Glendore, H. E., Co. 270
Goldsmith Bros.' Smelting & Refining Co. 6
Goodfriend Bros. 108
Goodman, Julius. 122
Gorham Mfg. Co. 150
Grand Rapids Show Case Co. 236
Gregory, A. E. 268
Gross & Gross Co. 262
Hagstoz, T. B., & Sons. 266
Hahn, H. F., & Co. 184
Hammel, Riglander & Co. 264, 265
Hancock, Chas. E., Co. 199
Hand, James L. 197
Handy & Harman. 262
Harris & Harrington. 220
Hart, D. A., Co. 138
Haskell, H. C. 190
Haskin, J. B. 165
Hedges, A. J., & Co. 50
Hedges, Wm. S., & Co. 124
Heller, L., & Sons. Insert and 114
Henckel, G. A., & Co. 55
Herpers Bros. 260
Herschede Hall Clock Co. 254
Herzog, Jos. L., & Co. 143
Hick's, Wm. S., Sons. 238
Hillinger, R. J., & Co. 234
Himalaya Mining Co. 12
Hirshberg, A. S. 124
Holsman & Alter. 186
Hooper, H. J. 271
Howard & Cocksnaw. 64
Hraba, Louis W. 190
Ilgen & Wakefield Co. 63
Illinois Watch Case Co. 210
Illinois Watch Co. 174
Ingersoll, Robt. H., & Bro. 216, 217
International Silver Co. 42, 45, 46, 272, Inside back cover
Irons & Russell Co. 171
Jacobs, D., Sons Co. 188
Jacot Music Box Co. 258
Jeanne, F. A. 126
Jenkins, F. W., & Co. 258
Jorgeson, F. C., & Co. 238
Judels, Henri E., & Jos. E. 122
Juergens & Andersen Co. 176
Jnergensen, Jules. 202
Kafferman, Fred. 60
Kahn, L. & M., & Co. 90
Kansas City Horological School 230
Katz, A. R., & Leudan Co. 122
Keller Jewelry Mfg. Co. 8, 9
Kelly & Stelnman, Inc. 258
Kent & Woodland. 60
Ketcham & McDougall. 238
King & Eisele. 27
Kinney Co. 168
Kinscherf, Wm., Co. 202
Knights, C. H. Thearle Co. 186
Kohlbusch, Herman, Sr. 191
Kohn, Alols, & Co. 126
Kreis & Hubbard. 173
Krementz & Co. 53
Krower, Leonard. 201
Larter & Sons. 82, 83
Lawson, Samuel. 124
Lazarus & Weil 178
Le-Bo Co. 230
Lechler, E. 165
Lees & Sanders. 267
Leiman Bros. 260
Lelong, L. & Bro. 266
Levy, L. W., & Co. 164
Lewy & Cohen. 170
Libbey Glass Co. 252
Liberty National Bank. 154
Liebelman, Meyer. 198
Lisner, D., & Co. 54
Lissauer & Co. 126
Lorsch, Albert, & Co. 118
Macdonald, R. B., & Co. 57
Manning, Bowman & Co. 30
Market & Fulton National Bank. 154
Marsh & Co., C. A. 57
Marson, Arthur, Inc. 196
May, Frank T., Co. 61
Mayer, Jos., & Bros. 35
Mercantile National Bank. 154
Meriden Britannia Co. Inside back cover
Merrill Bros. Co. 167
Merrill, S. K., Co. 200
Meyerowitz Bros. 122
Mid-Continent Specialty Co. 203
Miller Jewelry Co. 189
Mitchell & Tillotson. 269
Moore, Geo. T. 203
Moore & Son. 144
Morgan Jewelry Co. 167
Mount & Woodhull. 94
Murray, Dan L. 256, 268
Myers, S. F., Co. 258
Newall Mfg. Co. 188
Newark Jewelry Co. 190
New England Watch Co. 208
New Haven Clock Co. 236
Nissen, Ludwig, & Co. Inside front cover
Norton, C. B., Jewelry Co. 182
Noterman, Jos., & Co. 116
Occidental Gem Corporation. 128
Oliver, W. W., Mfg. Co. 262
Omega Watch Co. 226
Onelda Community, Ltd. Outside back cover
Oppenheimer Bros. & Veith. 122
Oppenheimer, H. E., & Co. 124
Oskamp, Clemens, Co. 190
Oskamp, Nolting & Co. 199
Osmers, Dougherty Co. 62
Osmun-Parker Mfg. Co. 60
Ostby & Barton Co. 26
Page-Davis Co. 198
Pairpoint Corporation. 256
Patek, Philippe & Co. 226
Pennsylvania Watch Case Co. 224
Poole Silver Co. 47
Porter & Wiser Jewelry Co. 182
Potter & Buffinton Co. 198
Prior, Chas. M. 52
Providence Mfg. Co. 199
Providence Stock Co. 201
Ranlett & Lowell 270
Reed, O. A. 182
Reinbold, Jos., Bronze Co. 199
Renziehausen, W. F., Co. 267
Revell, A. H., & Co. 258
Rice's, Bernard, Sons. 172
Richardson, Enos, & Co. 51
Robbins, Chas. M., Co. Insert
Robert, Edmond E. 212, 213
Rockford Silver Plate Co. 55
Rockford Watch Co. 214
Roessler & Hasslacher Chemical Co. 238
Rogers & Brother. 46
Rogers, Lunt & Bowlen Co. 37, 162
Rogers, Simeon L., & Geo. H., Co. 49
Rosenfeld, Wm. I. 98
Ross, S. B., & Co. 122
Roy Watch Case Co. 203
Rudolph & Snedeker. 202
Rumpp, C. F., & Sons. 236
Saunders, Meurer & Co. 124
Schiff, Morris. 198
Schorr, A. 164
Sessions Clock Co. 230
Sexton, Wm. L., & Co. 61
Sexton, Wm. L., & Son. 166
Shanley, B. M., Jr., Co. 62
Shepard Mfg. Co. 24
Silbermann, Kohn & Wallenstein. 164
Simmons, R. F., Co. 18
Simons Bro. & Co. 56
Simpson, Hall, Miller & Co. 45
Smith, E. H., Jr., Silver Co. 158
Smith, Frank W., Co. 38
Smith, Wm., & Co. 164
Snow & Westcott Co. 60
Solidarity Watch Case Co. 15
Sommer Clock Co., Inc. 200
South Bend Watch Co. 230
Spencer, E. L., Co. 21, 25, 29, 32, 36, 136, 142
Star Watch Case Co. 14
State Bank. 154
Stehman & Swan Mfg. Co., Inc. 267
Stein & Ellbogen Co. 191
Steiner Mfg. Co. 128
Stern Bros. & Co. 86, 87, 88
Stern, Dreiblatt & Co. 124
Sternau, S., & Co. 19
Stilwell, L. W. 128
St. Louis Watchmaking School 230
Street, Geo. O., & Sons. 60
Sussfeld, Lorsch & Co. 218
Swartchild & Co. 172
Swigart Watch & Optical Co. 59
Tannenbaum & Co. 128
Tannenbaum, L., & Co. 12
Tavannes Watch Co. 230
Tilden-Thurber Co. 134
U. S. Smelting & Refining Works. 191
Van Gelder Bros. 118
Viele, Geo. S. 270
Wachter Mfg. Co. 172
Wadsworth Watch Case Co. 13
Wagner Comb Co. 202
Wagner-Gilger-Cohn Co. 228
Waite-Thresher Co. 170, 171
Waldron & Carroll. 199
Waltham Watch Co. 206
Ware, A. W., & Co. 140
Washburn, C. Irving. 198
Waterman, L. E., Co. 232
Weidlich, Wm. & Bro. 196
Wendell & Co. 7, 148
Wheeler, Hayden W., & Co. 120
White, Wile & Warner. 132
Whiteley, Alfred. 266
Whiting & Davis Co. 28
Wiener & Zilver. 124
Wightman & Hough Co. 198
Wilcox & Evertson. 42
Williams Bros. Mfg. Co. 43
Wodiska, Julius. 60
Woodstock Hoefer Watch & Jewelry Co. 182
Wolfsheim & Sachs. 34
Wollstein, L. & M. 191
Wood, J. R., & Sons. 4, 5
Woodside Sterling Co. 40, 41
Zarembowitz, A. 190, 238
Ziruth, Henry. 63
Zyloloid Co. 238

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge. $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and engraver desires position in or near Philadelphia. "G. G., 1167," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fair engraver wants good, steady position. "A. B., 1165," care Jewelers' Circular-Weekly.

ENGRAVER and watchmaker wishes permanent situation; first class references. "I., 1120," care Jewelers' Circular-Weekly.

FIRST CLASS polisher, lapper and colorer desires steady position. Address "D. S., 1134," care Jewelers' Circular-Weekly.

YOUNG MAN desires employment as modeler and designer; two years' experience at jewelry. "A., 1098," care Jewelers' Circular-Weekly.

YOUNG MAN, can do engraving, wishes to learn the jewelry business; has all engraving tools. R. C. Emery, 174 Van Anden St., Auburn, N. Y.

POSITION WANTED by a young man with some experience in watch and clock work, to finish trade. "L. F.," 153 Hope St., Brooklyn, N. Y.

SITUATION WANTED by jobbing, manufacturing and stone setting jeweler; best of references. Address "V. V., 1142," care Jewelers' Circular-Weekly.

DIAMOND LINE, mounted, loose and mountings wanted by salesman with good class of trade. Address "Jackson, 637," care Jewelers' Circular-Weekly.

SITUATION WANTED by a general engraver and watchmaker; good work; reference; reliable. Address "E. L., 976," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced in wholesale and retail jewelry line, wishes position; good reference. "E. K., 1160," care Jewelers' Circular-Weekly.

SALESMAN wants line of jewelry for New York City and nearby trade; salary or commission. Address "W. W., 1155," care Jewelers' Circular-Weekly.

CASTER and moulder, first class, great experience of work in bronze and precious metals. "Competent, 1133," care Jewelers' Circular-Weekly.

POSITION with first class pawnbroking house; good address and references; salary to start, $25. "Y. A., 1122," care Jewelers' Circular-Weekly.

WANTED, complete line of 10 K. jewelry or fine gold filled, for the west and northwest, on commission. "S. W., 1152," care Jewelers' Circular-Weekly.

WATCHMAKER, reliable on high grade, complicated watches, desires a position in New York or Brooklyn. "P. S., 827," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced in jewelry line, wishes position; knowledge of stenography and typewriting. "R. M., 861," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, wants position as all around man in retail store; good references; five years' experience. F. D. Abbott, 108 S. Mechanic St., Jackson, Mich.

WATCHMAKER, optician and salesman wants situation at once; all around man; capable of taking charge; do not engrave. C. E. Stokoe, Grand Haven, Mich.

EXPERIENCED young man, 28, American, married, desires position with jewelry house; first class references given. "E. C. S.," 210 W. 148th St., New York.

YOUNG MAN, 23 years of age, having been with a good jobbing firm for six years, would like a position; A1 reference. "K., 1157," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, desires a position as clerk in office, or salesman in jewelry store. "Unquestionable References, 1184," care Jewelers' Circular-Weekly.

EXPERIENCED watch and clockmaker and jewelry jobber wants position in New York or out west; can take charge of store. "H., 1102," care Jewelers' Circular-Weekly.

WATCHMAKER, 14 years' experience on high grade watches, desires position in New York or Brooklyn, with good house. "M. M., 1162," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, three years' experience, desires position with jobber or manufacturing house; best references. "E., 1099," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes position as salesman; furnish best of references. "S. S., 1073," care Jewelers' Circular-Weekly.

SALESMAN, having extensive acquaintance with the better class of retail stores, wants Newark manufacturer's line. Address "Nilson, 636," care Jewelers' Circular-Weekly.

SALESMAN, experienced, wants to sell gold and filled jewelry or a good line of watches in the west and northwest on commission. "G., 1153," care Jewelers' Circular-Weekly.

WANTED, position as jewelry salesman; highest references; or would invest some capital in manufacturing firm and take interest in same. "M., 1170," care Jewelers' Circular-Weekly.

EXCEPTIONALLY good on railroad work, accurate and fast, a good salesman and engraver; 14 years' experience; first class references. Address "H.," 11 Smith Block, Auburn, N. Y.

A1 JEWELRY SALESMAN and optician; good address; capable of handling customers with tact and getting the money; best references. "K., 1121," care Jewelers' Circular-Weekly.

POSITION DESIRED by thorough, competent man at watch repairing; 20 years' experience; no objection to good class clock repairing if required. "W.," 15 Grove Place, Rochester, N. Y.

YOUNG MAN, 29, practical, 12 years' experience in repairing and order work, also experienced in estimating and as foreman, desires position. Address "C., 1181," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, clock repairer and good salesman, 31 years old, 10 years' experience, desires a steady position; reference given. Address F. Bowrisk, P. O. Box 240, Berlin, N. H.

SALESMAN, 23 years of age, has had two years' successful experience selling sterling silverware for large manufacturer, through middle west. Address "L., 1137," care Jewelers' Circular-Weekly.

YOUNG MAN, 12 years' experience in watch material and optical line, wishes position with house out of New York; can furnish best of reference. Address "J., 1096," care Jewelers' Circular-Weekly.

WATCHMAKER, married, 12 years at trade, wishes situation; first class man on all kinds of watches, clocks and jewelry; New York State preferred. "R. S., 1147," care Jewelers' Circular Weekly.

YOUNG MAN, with three years' experience, can do good job, clock and plain watch repairing and wait on trade, would like to finish under good watchmaker; good references. "K. A., 1106," care Jewelers' Circular-Weekly.

YOUNG MAN, with three years' experience, would like position as assistant watchmaker; can do plain engraving; good references. "F., 1009," care Jewelers' Circular-Weekly.

A FRENCH DESIGNER of diamond mountings and gold jewelry, with first class New York references, seeks employment with a good house in New York or other city. Address "Designer, 1158," care Jewelers' Circular-Weekly.

GOOD ENGRAVER, clockmaker and jewelry repairer; can also do light watch work, wants position where he can get experience in stone setting, coloring, etc; New England only. "W. F., 1141," care Jewelers' Circular-Weekly.

WE HAVE a good watchmaker and jeweler who wants position in upper New York State; good, fast workman. Address "Present Employer, 817," care Jewelers' Circular-Weekly.

BY FIRST CLASS watchmaker, engraver and diamond mounter, position by February; wages, $30 weekly; southern Texas preferred. Thos. Van Auken & Co., Beaumont, Tex.

FIRST CLASS engraver and jeweler on platinum work; repairer and setter, with 15 years' European experience, desires position. J. H. Schultz, 510 E. Tremont Ave., Bronx, N. Y.

YOUNG MAN, 26 years of age, raised in the jewelry business, desires position as traveling salesman; unquestionable references. Address "J.," care 705 Hickory St., Atlantic, Ia.

COLORER, crack-a-jack on all colors, mixes solutions, capable of installing plant and taking charge, seeks steady position; references. Address Berlin, 44-46 Ave. D, New York.

WATCHMAKER and clockmaker, 10 years at bench, can also serve on trade; good references; $15 to start; New York State preferred. Address C. H. Little, Box 385, Lisbon, N. H.

A YOUNG MAN, good, practical watchmaker, with several years' experience, wishes steady position with a reliable firm in New York or Brooklyn. "L., 1045," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN, knowing the New England, New York State and Pennsylvania trade, desires to make arrangements for next year. Address "N. R., 638," care Jewelers' Circular-Weekly.

FIRST CLASS hub and die cutter, also chaser for gold and silver, wishes steady position with good reliable firm; can furnish samples of work. Address "C. H. D. C., 977," care Jewelers' Circular-Weekly.

WATCHMAKER, American, 32 years of age, first class workman, steady and reliable, desires to change; best of references; give full particulars. Address "K. C., 1080," care Jewelers' Circular-Weekly.

WELL EXPERIENCED salesman, acquainted with the trade, both east and west, including the Pacific coast, is open for engagement with first class firm. Address "Barnes, 639," care Jewelers' Circular-Weekly.

BOOKKEEPER, young lady, experienced double entry, capable of taking charge, quick and accurate, monthly trial balance, open and close books, business statements, etc. "E., 985," care Jewelers' Circular-Weekly.

A SHOP PORTER, can melt gold and silver, can get out stock, care for and run machinery, work on drop and press; steady, honest and sober, wants a good position. Address "C., 1051," care Jewelers' Circular-Weekly.

YOUNG MAN, good, practical watchmaker and engraver; five years' experience; capable of waiting on trade; no bad habits; good reference; not afraid of work. Address "D. M., 1151," care Jewelers' Circular-Weekly.

WATCHMAKER, German, good on all kinds of clocks and watches, jewelry repairer, can wait on customers, desires a position in New York or Brooklyn for three or four days or full time. "A., 1164," care Jewelers' Circular-Weekly.

YOUNG MAN, seven years' experience, first class watch, clock and jewelry repairer and good salesman, own all tools, best of references, no bad habits, wants position with good house. "Reliable, 1146," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and setter, 20 years' experience in Europe and United States, can furnish best references, wishes permanent position in California; good location. "I. R., 1174," care Jewelers' Circular Weekly.

WATCHMAKER and salesman, married man of good address, wishes permanent position; capable of taking in and delivering work in first class store; salary, $25 per week; American; own tools. "O. O., 1143," care Jewelers' Circular-Weekly.

MAN, with 20 years' experience in the jewelry line, speaks German, English and French, desires position as manager or A1 salesman in large jewelry or department store; unquestionable references. "P., 1070," care Jewelers' Circular-Weekly.

SALESMAN, 35 years old, German, energetic and of good appearance, now in large retail store, having charge of the diamond and jewelry department, desires position with A1 wholesale house or manufacturer with view of qualifying later for traveling position; best references. "S., 1043," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

WATCHMAKER, 35 years' experience, five years watch inspector for Central Railroad of New Jersey, wants a position with a good jewelry house about one hour's trip from residence; good salesman. A. C. Vossberg, 1248 Putnam Ave., Brooklyn, N. Y.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of years of experience, knowing personally the majority of the jewelry trade in the south, would like a position; all the references you will want as to ability, sobriety, etc. Address "Ability, 1105," care Jewelers' Circular Weekly.

OPTICIAN, registered in New York, graduate of optical and watchmaking school, age 55, an an up-to-date refractionist and salesman, desires position in New York State; expectations moderate; invites correspondence. "T., 1008," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, engraver and jeweler desires position; strictly competent on railroad and complicated foreign work, do artistic engraving; young man, 31 years old, single, correct habits, have all tools; highest references. "Watchmaker," Box 828, New Orleans, La.

EXPERT WATCHMAKER, thoroughly competent on high grade complicated and small watches, adjuster in position and temperature, wants position; can take charge of watch department in first class store; only first class position accepted. "Z. Z., 1067," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, now carrying a line of watches, diamonds and jewelry, desires to make a change; would like to communicate with manufacturer desiring a man to handle line in New England. Address "P., 998," care Jewelers' Circular Weekly.

CAPABLE SALESMAN, 20 years' experience, desires to make arrangements for this year; call on first class jewelry trade within 400 miles of New York. "L. F. W., 1148," care Jewelers' Circular-Weekly.

ENGRAVER first class, also fine ornamental work on gold or silver, used to special work in cutting for enamel, chasing and carving in platinum and gold Masonic and fraternity work, also laying out and inlaying, contemplates a change in locality, invites correspondence with first class firms; am thoroughly reliable and can furnish first class reference. Address "Masonic, 1182," care Jewelers' Circular-Weekly.

HIGH GRADE and practical watchmaker, 24 years' experience, graduate and practical optician of 12 years' experience, good jeweler, A1 engraver, wishes permanent position with a first class retail firm; competent to take full charge of repair department; expert on watch repairs; experienced in railroad and complicated work; A1 diamond setter; will not accept position as second man; preferably near New York; best references; salary, $30. "U. B., 961," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular-Weekly.

AN EXPERIENCED salesman, calling on the best trade in New England, New York, Pennsylvania and middle western States, desires a manufacturer's line in connection with goods now carried, on salary or commission basis. "W., 929," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED, an electric engine turner, with or without machine. Pennsylvania Watch Case Co., York, Pa.

WANTED TO PURCHASE, a manufacturing plant, either silverware or gold jewelry; well-known firm of high financial standing wishes to purchase established business; all replies treated in absolute confidence. Address "Investor, 1171," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKERS, employes only, interest in organization. Address A. Carles, South Portland, Me.

WANTED, first class watchmaker; call in person with references. Eugene G. Wear, 183 Belleville Ave., Newark, N. J.

GOOD, all around man at once; steady position in city of 18,000; state salary, nationality and full particulars. P. H. Sperry, Marinette, Wis.

WANTED, a good jewelry repairer and engraver; permanent position; state terms, experience, etc., in first letter. Walter H. Deuble, Canton, O.

YOUNG MAN, salesman, who knows city jobbing trade for plated toilet and manicure goods. Leedin Novelty Co., 9 Maiden Lane, New York.

WANTED, an experienced jewelry maker and designer; steady position to the right party. Address "J., 1023," care Jewelers' Circular-Weekly.

WANTED, young man with some experience in jobbing jewelry business; state reference. Address "Jobbing, 1190," care Jewelers' Circular-Weekly.

WANTED, south, good watchmaker and jeweler, one who can also engrave preferred; permanent position. "P. L., 818," care Jewelers' Circular-Weekly.

WANTED in North Carolina town, first class engraver, one who can assist on jewelry work preferred. "N. C., 1075," care Jewelers' Circular-Weekly.

YOUNG LADY, capable of keeping double entry books and mounting goods for gold jewelry house. "Reliable, 1177," care Jewelers' Circular-Weekly.

COMPETENT watchmaker, optician and salesman in city near New York; state salary and references. Address Harris & Schuster, 9-13 Maiden Lane, New York.

WATCHMAKER, first class, one who can do engraving preferred; will pay $15 a week to start; New Jersey town. Address "L. C., 990," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and good engraver; steady position; reference and sample of engraving necessary with application. Apply S. Spitz, Santa Fe, N. Mex.

WATCHMAKER WANTED; steady position for right man; must have good references; Chicago. "L., 1125," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

GENTEEL young man, engraver, who is willing to learn and do edge grinding and frame fitting in jewelry store, south. Address "T. T., 1084," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver; steady man, no boozer, and one who can deliver the goods and work for employer's interest. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

A JOBBING JEWELER can have steady position at once; good pay. I. Wartell, 489 Tremont Ave., New York.

EXPERIENCED bookkeeper wanted in wholesale house; young man with exceptional references; state age, salary and full particulars. "Bookkeeper, 1166," care Jewelers' Circular-Weekly.

AT ONCE, a first class manufacturing jeweler, stone setter and engraver; must have best of references; permanent position; state salary in first letter. Greenwald & Adams, Tucson, Ariz.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, two experienced salesmen for western territory and two for southern territory; must be men experienced in the jewelry trade. Address "L. S., 1119," care Jewelers' Circular-Weekly.

A THOROUGHLY experienced salesman and office manager for New York and Newark, by a general precious and semi-precious stone importing house. "F., 1100," care Jewelers' Circular-Weekly.

ASSISTANT WATCHMAKER and jeweler, at once; able to wait on trade, and must have first class reference; steady position; send reference with first letter; salary, $15. Warren & Aden, Paris, Tenn.

ASSISTANT watchmaker and jeweler for Chicago retail store; good chance for advancement; send references with application. "X., 1124," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

PLATED silverware salesman wanted for Chicago and middle west to represent eastern manufacturing concern on commission basis. Address, giving particulars, "Plated, 1178," care Jewelers' Circular-Weekly.

A FIRST CLASS optician, one who is registered, also watchmaker and salesman in a large retail jewelry store in Jersey City; must be well recommended. Address "Recommended, 1165," care Jewelers' Circular-Weekly.

WANTED, a man of ability as salesman, engraver and manager, one who has address and qualities of a gentleman; fine store and stock, situated in the southwest. Address "Ability, 1180," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, capable of taking charge of repair department; must furnish good reference as to ability and character; state salary and send references in first letter. Warren & Aden, Paris, Tenn.

WANTED, by an importing house of bric-a-brac and art goods, an energetic traveler of good address and acquaintance with the jewelry, china, glass and fancy goods trade. Address "F. B., 1110," care Jewelers' Circular-Weekly.

WANTED, experienced tool and material salesman; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

ENGRAVER of monogram, letter and fancy work, one who can chase and design preferred; state references, salary wanted; send sample of work; permanent position; fine climate. Address "A. N., 1118," care Jewelers' Circular-Weekly.

WANTED, jewelers who can do enameling in a workmanlike manner and can do general jewelry work to fill in time; also a man who can do work on drop press and do melting, etc. J. Milhening, Inc., 195 State St., Chicago, Ill.

FIRST CLASS salesman wanted for the southern territory to handle an up-to-date line of sterling silverware on commission basis; small drawing account allowed; no objection to another side line. "S., 1130," care Jewelers' Circular-Weekly.

WANTED, watch repairer who is thoroughly capable on all classes of watch work; must be able to take in work and meet the trade in a pleasant manner; send references, photo, and state wages in first letter. F. M. Truby, Coffeyville, Kans.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

WANTED, first class engraver on silver deposit ware; good position for sober party; state wages and send references. Address A. C. Scroggins, Jr., Moundsville, W. Va.

WANTED, young man who makes southern States to carry a line of optical goods as a side line and solicit orders from doctors for wholesale optical business, either on commission or will sell him an interest in the business. "N., 1117," care Jewelers' Circular-Weekly.

SALESMAN WANTED; responsible salesman wanted by house of national reputation in mission goods, to take on side line of medium priced wood mission mantel clocks; sold from photographs; yield handsome returns; give permanent address. The Oscar Onken Co., 699 W. 4th St., Cincinnati, O.

WANTED, strictly first class watchmaker, capable of fine work, position adjusting on railroad watches, must be a hustler, no other need apply; good salary to the right man if willing to come on two weeks' trial; send sample of work with application and recommendation. Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

$35 WEEKLY for rapid, high-class engraver, manufacturing jeweler and diamond setter in live southern city; only first class man need apply. "V. E., 1132," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 196.)

Special Notices.

(*Continued from page* 195.)

Business Opportunities.

JEWELRY SHOP for sale, cheap, on account of retirement from business. Inquire at Phil. Wagenhaeuser, 24 Maiden Lane, New York.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

PARTNER, jewelry line, to make new article; monopoly, lots of cash orders; must invest $5,000 to $10,000; money fully secured. "K., 1161," care Jewelers' Circular-Weekly.

PATENT NO. 932,748, bedclothes clamp, the latest, cheapest and best of its kind ever patented; will sell for cash or trade for farm or city property. Address P. O. Box 284, Gooding, Idaho.

$3,800 BUYS clean stock, well established jewelry store and plenty of repair work in a good location in town of 17,000; must sell on account of wife's health. H. W. Spung, Marietta, O.

JEWELRY STORE, Mineola, L. I., population 2,000, 19 miles from New York, good stand opposite post office, $1,200; half cash to practical man. "B., 1097," care Jewelers' Circular-Weekly.

FOR SALE; splendid opening, fine paying business in town of 40,000 in south; stock about $25,000, can be reduced; owner retiring. Apply N. H. White & Co., 21 Maiden Lane, New York.

PARTNER WANTED by established manufacturing jeweler, one having $10,000 to invest, man having had experience in jewelry business preferred. Address "A. D., 1138," care Jewelers' Circular-Weekly.

FOR SALE, a well established jewelry store in the best farming and corn belt of Illinois; wishing to retire and take a trip to Europe; sales for 1907 were $7,450; 1908, $7,650, and 1909, $8,965; best references. "A., 1149," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry house doing a fine business and making money in one of the best towns in Texas; will take $20,000 to handle it; don't write unless you have the money and mean business; reason for selling, owner wants to retire. For further information address "Q., 1139," care Jewelers' Circular-Weekly.

SQUARE DEAL; will exchange for real estate; a long established, well known and reliable wholesale jewelry firm will exchange for improved or unimproved real estate, part or all of a stock of jewelry, all staple goods suitable for first class retail jewelry business; every article is strictly up-to-date, reliable in quality and of the best well known standard makers; two-thirds of this stock is in 10 K. and 14 K. gold jewelry, about one-eighth is in sterling silver goods, and the balance is first class gold filled jewelry; we have about $10,000 worth and will trade in portions of $1,500 or upward, and invest some cash if required; prices on our goods will not be advanced on account of trading; dealings will be upright and open to investigation and inspection; the well known name of this firm will be a safe guarantee of honest dealings; your side must be as fair and honest as ours; write at once. Address "A.," 2060 E. 9th St., Cleveland, O., and the full name of the firm will be given in reply.

FOR SALE, jewelry store in large southern city; population over 100,000; industrial stock invoices about $3,500; good location, main street; object of sale, bad health. Address "C. A., 1111," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED business, located in one of the very best cities in the country, with a population of 70,000; stock will invoice $10,000, but can reduce to suit purchaser. "S. S., 813," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

WANTED TO BUY, a jewelry store within 200 miles of New York City; I have a customer for a store in a city of 10,000 or over; want it by Feb. 15. Address, with full particulars, all will be in confidence, Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, the jewelry business of Quintard Bros., Poughkeepsie, N. Y., due to sudden death of both partners; building, stock and good will for sale; established over 40 years. Address estate of Quintard Bros., 316 Main St., Poughkeepsie, N. Y.

FOR SALE, business clearing $200 per month, pawnbroker, jewelry and repairing; bench work, $75 to $100 per month; stock all new; growing city; cash required, $3,000; good reasons for selling. Address "P., 1113," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

EXCEPTIONAL OPPORTUNITY to purchase the largest and oldest established jewelry store in central Illinois, city of 30,000; up-to-date, modern store; all mirrored cut glass room, tile floor; fine diamond salesroom; this store has the established reputation of honest dealing; stock and fixtures about $40,000; owner wishes to retire. Address "A. W., 1108," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, rare snap, complete jewelry store, tools, stock and fixtures, invoice about $3,000; no competition; situated in the Salt River Valley; semi-tropical climate; large trade, overrun with bench work; population, 2,000; have other business. Address H. H. Custead, Mesa, Ariz.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 230 of this issue.

WE SELL our self-winding movements separate, without case if so desired; price, $5.65 and up. The Imperial Electric Clock Co., Granite City, Ill.

FOR SALE, a handsome walnut wall case, 24 feet long, about nine feet high. For further information write The Frank F. Bonnet Co., Columbus, O.

FOR SALE, one Howard regulator, one watch sign, one chronometer and one Swiss regulator. Fred Brodegaard & Co., 115 S. 16th St., Omaha, Nebr.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

ONE of our electric regulators will add prestige to your repair department, they create confidence, the price is only $28.20 net; your jobber or from us. The Imperial Electric Clock Co., Granite City, Ill.

DIAMONDS, cash bargains, ½ to 2 carats, commercial and absolutely perfect, $85 to $150 per carat; diamonds purchased from this date can be exchanged at any time for any other sizes; only sold to one jeweler in a town. Ruhenstein Bros., diamond cutters, 14 Maiden Lane, New York.

FOR SALE, Geissler's encyclopædia, a valuable book of instructions to watchmakers and jewelry repairers; have reduced the price to one dollar to close them out, or will sell the whole number for a much reduced price; a good chance for some enterprising jeweler to make money; on receipt of one dollar will send book. Mrs. Philip L. Geissler, 1631 Upper 2d St., Evansville, Ind.

Wanted to Rent.

WANTED, bench room or small office in the vicinity of Maiden Lane; must have good light. J. B. Alexander, chaser, 80 Nassau St., New York.

To Let.

TO LET, part of office, beautiful light, 'phone, elevator, etc., in modern building, very cheap. Room 903, 46 Maiden Lane, New York.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

122 FULTON ST., next door to Nassau St. corner, beautiful light lofts for manufacturing; divide to suit; rent cheap. Stern, 27 Pine St., New York.

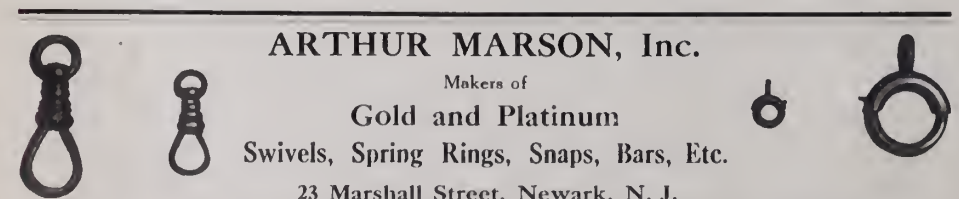
PART of desirable office, with splendid light, especially suitable for engraver or watchmaker; elevator service evenings, holidays and Sundays. Room 904, 45 John St., New York.

TWO desirable offices, Jewelers' Building, 9 Maiden Lane, New York; eight windows, north, south and west light; suitable for diamond office; price, $1,500; three years' lease. Apply Room 901.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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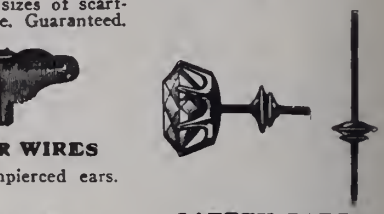
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CHICAGO OFFICE 103 State Street
NEW YORK OFFICE 65 Nassau Street
SAN FRANCISCO OFFICE 704 Market Street

THE WASHBURN

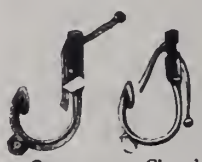
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PATENT DEPARTMENT

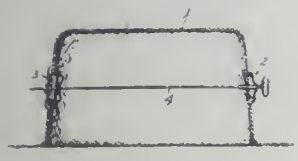
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 25, 1910.

947,223. HAT-PIN DEVICE. FRANK C. CHLAN, Baltimore, Md. Filed Oct. 18, 1909. Serial No. 523,124.

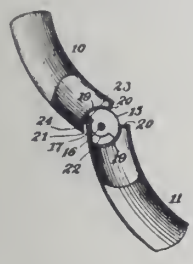
In a device of the character described, a guide-member and pin-holding member arranged oppo-



sitely to each other, said guide-member being provided with a guide tube adapted to be angularly adjusted.

947,312. HINGE-JOINT FOR BRACELETS AND OTHER ARTICLES. CHARLES SPATSCHIL, Jersey City, N. J., assignor to the Shiman Miller Mfg. Co., New York. Filed May 4, 1907. Serial No. 371,790.

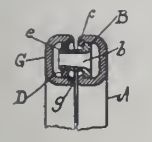
A hinge-joint for two sections one of which is movable with respect to the other, consisting of two separated cylindrical lugs connected together end to end by a narrow web at a portion of their periphery whereby a recess is formed between their opposing ends adjacent said web, said lugs being centrally bored, a segmental knuckle for



insertion in said recess, said knuckle having a shoulder and being bored, a pintle inserted in the bores of the lugs and knuckle, the knuckle being secured to one section and the jaws to the other section in such relation that the said web will engage the shoulder on the knuckle when one section has moved a predetermined distance with respect to the other.

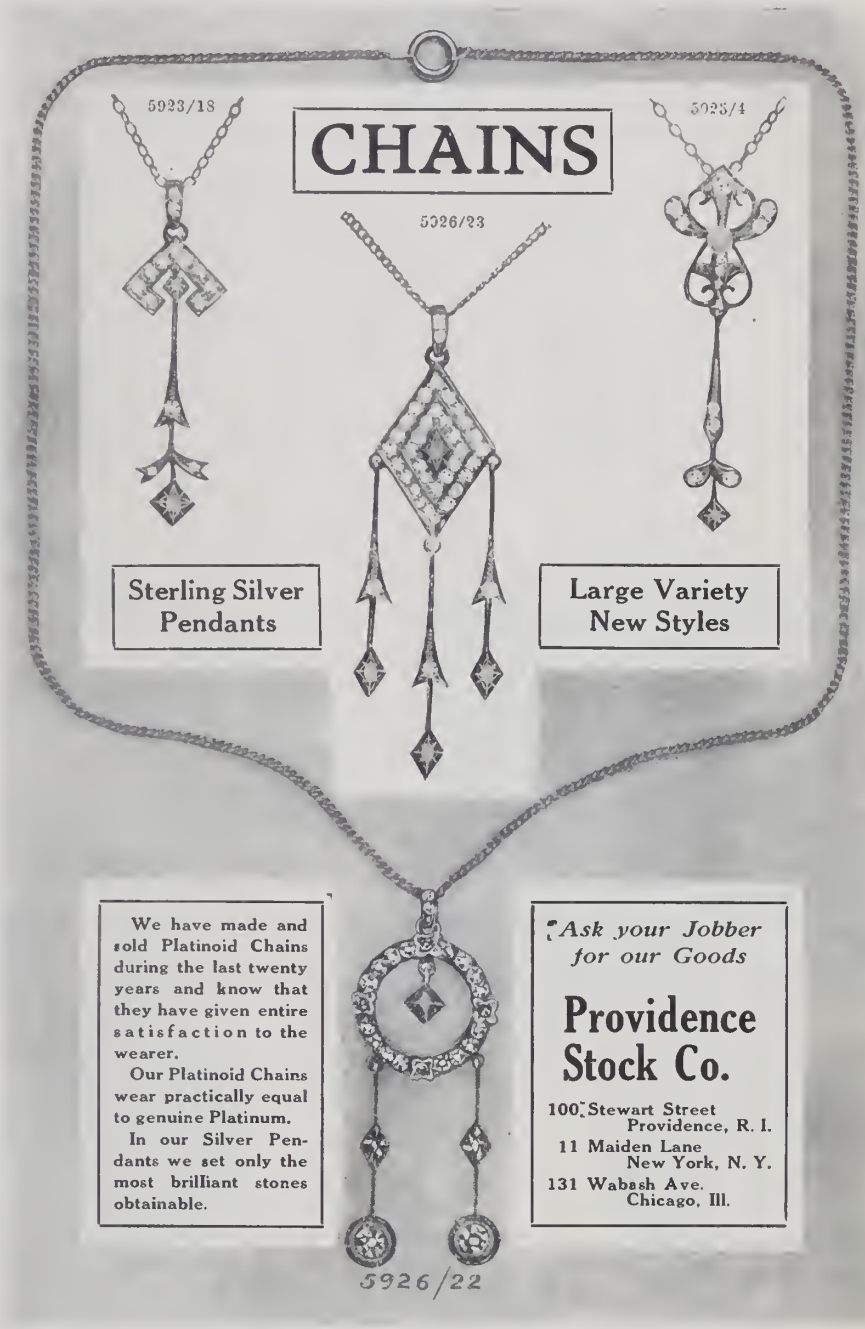
947,322. BAND FOR BRACELETS, ETC. THOMAS S. BENNETT, Attleboro, Mass. Filed April 3, 1908. Serial No. 424,900.

A lazy-tongs band composed of pairs of arms, pivotally connected with each other, each pair of arms comprising first, one arm provided with integral tubular bearing projections upon its ends,



a tubular bearing upon said arm intermediate the projections, flanges upon the ends of the tubular projections and of the intermediate bearing to hold the pairs of arms together, and second, an arm provided with means for receiving and hold-

The GENUINE Platinoid used by us for over 20 years has the beautiful bluish white color of Genuine Platinum and is absolutely non-tarnishable



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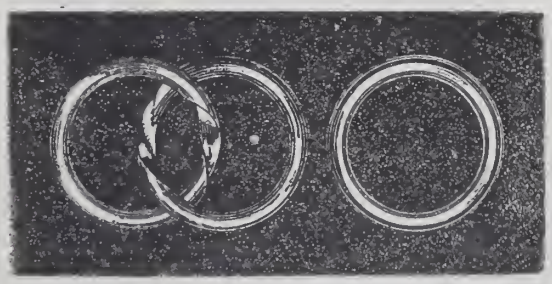
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14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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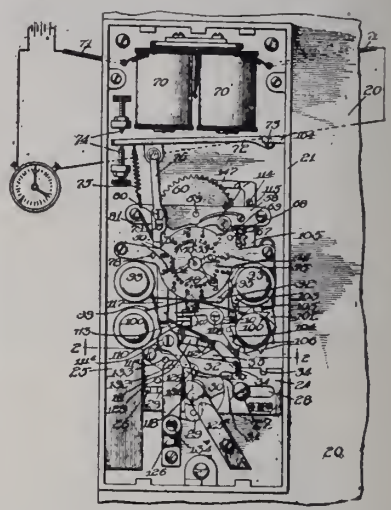
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

ing the intermediate bearing, and the bearing projections of adjacent pairs of arms.

947,475. RECORDING TIME-LOCK. JOHN F. PIXLEY, Columbus, O., and LE GRAND C. BUSH, Chicago; said Bush assignor to Clarence H. Pumphrey, Chicago. Filed Sept. 18, 1906. Serial No. 335,096.

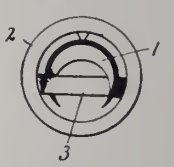
In a recording lock, the combination of a recording mechanism including identifying means,



a locking bolt, key-controlled mechanism for setting said identifying means and moving the bolt, a platen, and means other than the bolt controlled by the movement of the bolt for operating the platen when the bolt is advanced or retracted.

DESIGNS.

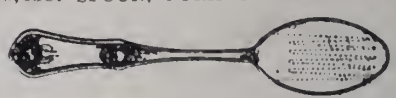
40,455. BADGE. MARSHALL A. HUDSON, Syracuse, N. Y. Filed Nov. 23, 1909. Serial No. 529,656. Term of patent 14 years.



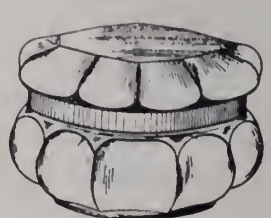
40,456. BADGE. RALPH C. THOMPSON, Attleboro, Mass. Filed June 10, 1909. Serial No. 501,430. Term of patent 3½ years.



40,458. SPOON, FORK OR SIMILAR ARTICLE. WILLIAM A. JAMESON, Niagara Falls, N. Y. Filed Nov. 18, 1909. Serial No. 528,845. Term of patent 7 years.



40,460. GLASS RECEPTACLE. ANDREW J. SANFORD, Newark, O., assignor to A. H. Heisey & Co., Inc., Newark, O. Filed Nov. 26, 1909. Serial No. 530,063. Term of patent 3½ years.



40,472. HAND-MIRROR OR SIMILAR ARTICLE. SHELDON B. BEACH, Meriden, Conn., assignor to the Bristol Brass Co., Bristol,

Conn. Filed Nov. 1, 1909. Serial No.



595,831 Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act:]

TRADE-MARKS PUBLISHED JAN. 25, 1910.

Ser No. **38,053.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) VEREINIGTE UHRENFABRIKEN VON GEBRUDER JUNGHANS UND THOMAS HALLER, A.-G., Schramberg, Würtemberg, Germany. Filed Oct. 16, 1908.

UNGHANS J

Particular description of goods.—Clockworks, watch cases and clock and watch dial plates.

Ser. No. **46,075.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) UNITED DRUG CO., Boston, Mass. Filed Nov. 23, 1909.

Rexall

Particular description of goods.—Watches.

TRADE-MARKS REGISTERED JAN. 25, 1910

76,513. SAPPHIRES. L. HELLER & SON, New York.
Filed Oct. 12, 1909. Serial No. 45,274. Published Nov. 23, 1909.

76,518. SILVER-PLATED FLAT WARE, HOLLOW WARE AND TABLE WARE. ONEIDA COMMUNITY, LTD., Oneida, N. Y.
Filed June 10, 1909. Serial No. 42,955. Published Nov. 23, 1909.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Jan. 24, 1910.

490,264. OPERA GLASS HOLDER. ROBERT BRASS, Brooklyn, N. Y.

490,291. EYEGLASSES. ADOLPHUS J. LANTRY, Boston, Mass.

490,413. LINK FOR FASTENING CUFFS, ETC. ARTHUR J. NEEDHAM, HORACE C. NEEDHAM and WALTER C. NEEDHAM, London, England.

490,433. BAG OR PURSE FRAME. AUGUST GOERTZ, Newark, N. J.

490,434. PURSE AND FRAME THEREFOR. AUGUST GOERTZ, Newark, N. J.

Design granted, Jan. 21, 1896, for 14 years.

25,055. BADGE. CHAS. B. WILKINSON, New York.

Design granted, Jan. 28, 1903, for 7 years.

36,196. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. WM. C. CODMAN, Providence, R. I.





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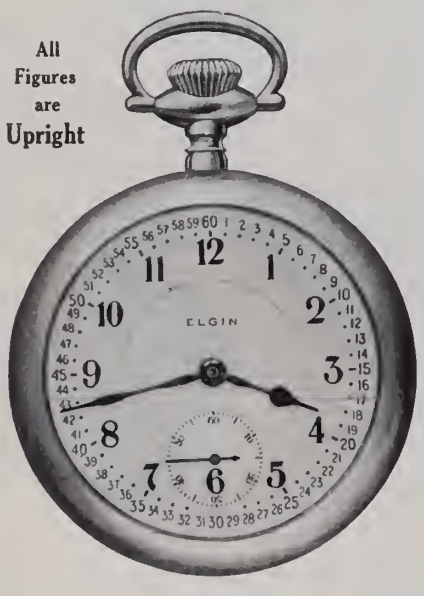
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THE HOROLOGICAL REVIEW

The Development of Watches and Other Portable Timepieces from Ancient to Modern Times.

Written Expressly for The Jewelers' Circular-Weekly by H. Reinecke.

IN discussing the above subject it has seemed pertinent to have recourse to historical data quoted from a treatise by Rev. H. L. Nelthrop and others. In the former we read on page 56: "John Gabriel Doppelmayer, born at Nuremberg in 1677, professor of mathematics in that city, and in 1733 elected F. R. S., published at Nuremberg in that year his "Historical Account of the Mathematicians and Artists of Nuremberg,' and in his account of the famous mechanics will be found as follows:



FIG. 1.

"'Peter Hele, a clockmaker, was everywhere held to be a great artist on account of the pocket clocks, which, soon after the year 1500, he first made in Nuremberg, with small steel wheels. The invention, which may with great justice be ascribed to him, being something quite new, was praised by almost everyone, even by the mathematicians of the time, with great admiration. He died in 1540. Hence it is evident how erroneous it is to ascribe, as many do, the invention of small striking clocks, as of these pocket clocks, to Isaac Hebrecht, a well-known mathematician who lived about the last century and dwelt at Strasburg, whereas Peter Hele had made them in Nuremberg 100 years before.'"

It would appear that the mainspring, when first applied to a watch, was not enclosed in a barrel, but the outer end of the spring was bent in the form of a hook and fixed to the winding arbor, together with a ratchet wheel and click. A guard was attached to one of the plates in order to check the outer coil of the spring and to prevent its expanding too far. The inner end was made fast to the axis of the great wheel, consequently it was wound up from the center. The expansion set the train in motion.

A singular contrivance was used to equalize the expanding force of the mainspring. On the great wheel was screwed down an eccentric wheel, having a groove cut into its circumference. The peculiarity of this wheel consisted in its center being more distant from the circumference at one part than another. A strong curved spring having at one extremity a roller fixed to the plate at its other end, pressed strongly on the grooved wheel, otherwise termed a snail.

As this snail makes its revolutions and the power of the mainspring becomes less strong, the retarding spring also becomes less strong; this retarding spring presses with diminished force, till at length, when the watch is nearly down and the force of the mainspring considerably weakened, from a peculiar curvature of the snail, the pressure of this spring, having gradually diminished, changes from a retarding to an accelerating action, thus equalizing in a degree the force of the moving power by retarding it while it is strong and accelerating it by a union of its own force when it is weak. There is every reason to conclude that this was the original form of the stackfreed. See Fig. 1. The balance of this watch was merely a bar with weights at each end to form the equipoise.

The circular balance must have been introduced about 1530, at the latest, as any other form was not adapted for a pocket watch which might be put into any position by the wearers. In all the early watches the movements were made entirely of iron or steel, for which the reason suggested might be that the first makers were in reality locksmiths, who must have been very skilful artists and machinists.

A more developed stackfreed (Fig. 2) is represented in F. J. Britten's "Former Clock and Watch Makers and Their Work," which was the forerunner of the fusee invented by Jacob Zech, of Prague, about 1525, and which is described in the same volume, page 37, as follows: "It consists of a spirally grooved pulley, which is interposed between the barrel and the great or driving wheel of a clock or watch, the connection between the barrel and the fusee being made by a cord or chain, one end of which is attached to the barrel and the other to the fusee. [See Fig. 3.]

"When the spring is relaxed, there must be at least as many coils of the cord around the outside of the barrel as the barrel is to make in winding the spring. To wind the spring, the fusee is rotated by means of a key fitting a square formed at one end of the arbor, whereby the cord is drawn from the barrel onto the fusee, the first coil being on the larger end of the fusee, as shown in the accompanying sketch. Then, as the mainspring runs down, the barrel rotates and coils the cord



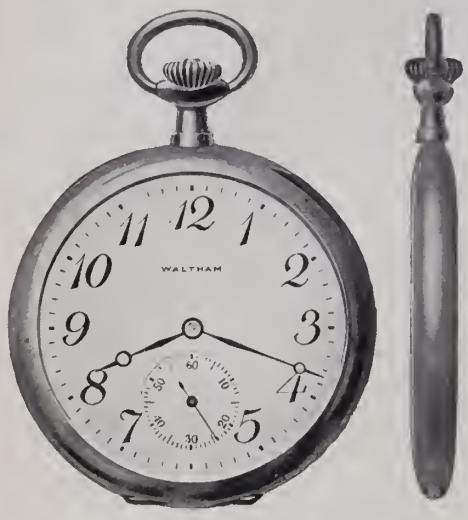
FIG. 2.

on its periphery again; but while the mainspring, when fully wound, turns the fusee by uncoiling the cord from the smallest part of the fusee, it gets the advantage of a larger radius as its energy becomes lessened, and, by proportioning the diameter of the fusee to the varying pull of each successive turn of the mainspring, an excellent adjustment is obtained, so that the pressure exerted by the great wheel on the center pinion is constant.

"The fusee is fixed to its arbor, on which the great wheel rides easily, the connection between the fusee and great wheel being by means of a ratchet wheel and click; this allows of the fusee being rotated to wind the mainspring.

"To prevent undue strain on the cord when the winding is completed, the cord, as it is being coiled on the smallest turn of the fusee, pushes an arm which is pivoted to the framing of the timekeeper in the path of the snail-shaped flange of the

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WALTHAM, MASS.

fusee, and this forms a stop. The barrel arbor is always stationary.

"In the early fusees the cord was of catgut, and this material is still used at times for clocks. Chains were introduced in place of catgut for watches, in 1664, by one Gruet, a Swiss, and they are still used for marine chronometers, for some clocks, and for the few fusee watches that are made."

The preceding most excellent mechanical and functional description of the fusee is here introduced as being one of the attributes of the ancient watches, which has survived to the present time in the marine chronometer.

Watches were not carried in the pocket for a century after they were introduced. The larger ones were kept on a table or cabinet, and the smaller ones, when attached to the person, were originally on a chain worn around the neck. The fob, from the German "fuppe," meaning a small pocket, seems to have been introduced by the Puri-

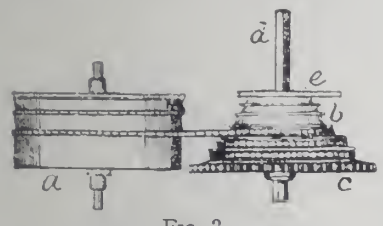


FIG. 3.

tans, whose dislike of display induced them to conceal their timekeepers from the public gaze; besides which, for men engaged in active pursuits, who carried timekeepers for use rather than for ornament, the fob was decidedly more convenient. This conjecture as to the origin of the fob is borne out by the fact that a short "fob" chain belonging to a watch of Oliver Cromwell's in the British Museum, is, in point of date, the first appurtenance of the kind to be found.

The leading escapements used in watches are five in number (although many others have been invented from time to time, which have never come into general use). They are the verge, the cylinder or horizontal, the duplex, the lever and the detached or chronometer. The verge may be considered obsolete, or nearly so, although at certain times it was used for excellent timekeepers. For pocket watches the lever has become in almost general use, with the exception of the detached or chronometer escapement, which is used exclusively for marine chronometers.

In consequence of the rewards offered by Philip, of Spain, A. D. 1598; the State of Holland; the British Parliament, in the reign of Queen Anne, 1714; the Duke of Orleans, Regent of France, 1716, respectively, for a timekeeper which would enable the captains of ships to ascertain to a certain extent the longitude at sea, all eminent clock and watch makers, in whatever country they were residing, immediately applied their inventive powers to the construction of the required timekeepers in the hope of gaining some portion, if not all, of these rewards.

Harrison, Berthoud, Peter Le Roy, Mudge, Arnold and Earnshaw, all succeeded, more or less, in obtaining money recognition of their inventions. The only one, however, which has been of real use, except the lever, and still maintains its supremacy, is the chronometer, or detached escapement, of Earnshaw or Arnold the elder, who died in 1799.

Arnold's rendering of the balance spring of his timekeepers isochronal or of adjusting the long and short arcs of vibrations of the balance is given as follows, the terms long arcs and short arcs being used indiscriminately:

"The balance spring may be made of steel wire, hardened and tempered, of steel wire hard rolled or of gold wire alloyed with copper. Steel wire hardened and tempered is the most elastic, then gold and lastly steel wire drawn. Springs composed of any of the above substances, if the material be good, will answer the purpose. The quantity of copper alloy put to the gold will answer the purpose. The quantity of copper alloy put to the gold has been found to answer in the proportion of from one-eighth to a quarter, and many other proportions may probably do as well.

The form of the spring is helical or cylindrical, except for a portion of a turn at each end, where it curved in, and fastened at an equal distance between its center and circumference, which may be seen by inspecting one end at the stud. It may also be observed that the two end turns are curved in, or smaller than the others. Were not these turns curved inwards, but left of the same diameter with the others, the spring would not have its present easy concentric motion, but, on the contrary, it would jolt, wabble and be distorted. Whether the balance vibrates in an arc of 230 degrees from the point of rest or in its forward direction or re-vibrates 230 degrees in its backward direction, making together 460 degrees, the cylindrical figure is still preserved.

Upon the length of this spring depends the isochronism of the vibration of the balance, and in every spring of a sufficient length there is a place where all the vibrations—long, short or intermediate—will be performed in equal times.

When the timekeeper is first set going, and always immediately after cleaning and putting in good order, the mainspring pulling with all its force, the oil applied to the pivots clean and good and every part performing its function to the greatest advantage, the balance may vibrate from 180 to 230 degrees from the point of rest, according to the power of the mainspring and the relative weight of the balance. The balance also vibrates on the other side of the point of rest nearly the same arc, but here the vibration is only reckoned on one side.

From continual exertion of the mainspring it will undergo some diminution of its original power and very great resistance will be created from the thickening of the oil and from the accumulation of dirt, so that at the end of a long voyage, suppose three or four years, the arc of vibration of the balance will gradually decrease from 230 to probably 130 degrees, and so on, till in time it will come to rest. From this it must be evident that if the different arcs from 230 to 130 are not all performed in equal times a great irregularity must take place from that cause. If the large arcs are performed in longer time than the small ones the timekeeper will accelerate, or go faster and faster; and if the small arcs are performed in longer time than the large ones it will retard and go slower and slower.

To adjust the long and the short arcs, let the timekeeper, when clean with the balance vibrating to its greatest extent, go for a few hours, and then, without stopping it, by means of the click and the ratchet above the barrel cap and a key applied to the barrel arbor square, let the mainspring down a turn or two, till the arc of vibration decreases from 230 to 130 degrees, or thereabouts. Then let it go for the same time as before, and if it goes slower with long arcs than with the short ones, which is generally the case, shorten the spring by drawing it through the lips at the stud. Then try again in the same manner, and so on till they are performed in equal times.

If, on the contrary, the short ones should be performed in longer time than the long arcs be performed in less time than the short ones, which amounts to the same thing, the spring must be let out or lengthened at the stud, and so on repeatedly until they correspond. If after letting out the spring several times there should be no more to spare, a longer spring must be made. The length of the spring in this timekeeper before us is about 18 inches.

Preceding and succeeding the invention of marine chronometers many circumstances and personal efforts have contributed periodically to the development and improvement of the pocket watch, of which some of these may be recorded.

(1) The revocation of the "edict of Nantes" in the year 1685, which was the means of driving out of France many intelligent and talented horologists, Protestants, who sought refuge in other countries, in England and the Continent, the descendants of whom had a good deal to do with the education of watchmakers in their new homes in the early part of the 19th century.

(2) The introduction of steel escape wheels by the Swiss, without which the cylinder escapement might have been short-lived, or perhaps ended in entire failure.

(3) The museum of ancient watches largely increased by specimens gathered from the fallen soldiers of the battle of Waterloo.

(4) The invention of the lever escapement by Mudge, about 1765.

(5) And last, though not least, the introduction of the manufacture of watches by machinery in the United States, in 1854.

As the writer of these lines was employed for six years in the different operations in two of these factories under the tuition of Ambrose Webster, one of the early watch-tool constructors, he may be allowed after the lapse of 25 years to state that the claims put forward at the inception of the manufacture of watches by machinery have been substantially justified, and that reliable timepieces as imported formerly from Europe can be manufactured at these American factories at one-third of their former cost.

Erastus M. Walker, Taunton, Mass., will shortly remove from 20 to 26 Main St.

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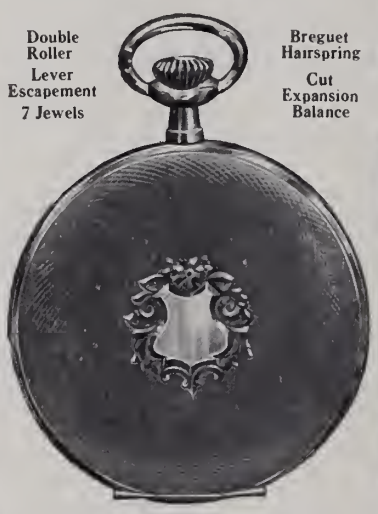
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18 SIZE



"PUTNAM"—18 Size

Points on Safety Action of the Lever Escapement.

Written expressly for The Jewelers' Circular-Weekly
by T. J. Wilkinson.

IN commencing the study of the safety action of the lever escapement, it is desired to point out for the benefit of those not quite familiar with the subject, that the explanations given apply to that condition of the escapement when the bankings are open, allowing the normal amount of slide or second lock of tooth on the pallet to be present; otherwise stated, when a watch is in normal running order.

From experience gained as a teacher of

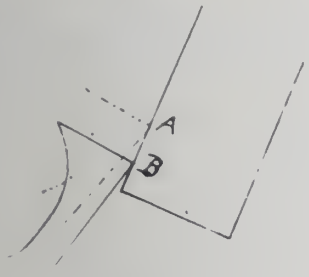


FIG. 1.

escapement work to advanced students, *i. e.*, men with some years of practical bench experience, and from conversations with many others, the writer finds that but a hazy idea exists in the minds of many watchmakers regarding the parts and action comprising the safety action and safe action of an escapement. Even the replies in some of the trade journals given to watchmakers' queries on this topic are not above reproach.

In no branch of watch work can a workman gain so much benefit as from a study of the entire action of the lever escapement. It repays the workman manifold, resulting in his doing intelligently what before was rule of thumb and guesswork combined.

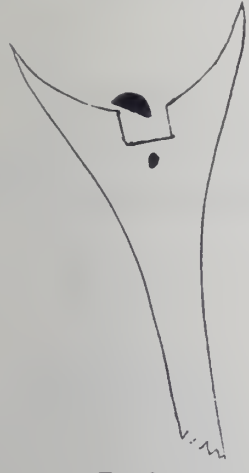


FIG. 2.

This latter it eliminates, and in its place comes rapid and accurate work.

In this paper it is purposed to outline the entire points which ensure the safe action of a single roller lever escapement, and I will commence with a short explanation of what constitutes a safe-acting escapement.

It will be found that when the lever rests against its bank, there exists between the guard pin and the edge of roller table a slight space, which will exist as long as the lever remains in contact with its bank. Should, however, the watch receive a sudden shock sufficient to cause the lever to leave its bank, the result is contact of the guard pin with the edge of the roller table. As this takes place, a corelated effect is observed, namely, a decrease in the extent of the lock of the escape wheel tooth on the locking face of the pallet jewel, as shown at B, Fig. 1.

The dotted outline of a tooth, as shown at A, represents the position of the tooth on the pallet when the lever was at rest against its bank, *i.e.*, prior to the shock



FIG. 3.

which threw the guard pin against the edge of the roller table.

This brings us to the question as to the action which must now become effective in order to draw the guard pin away from the edge of the roller table and, concurrently, the lever against its bank. The force which performs this act is known as draw. We now come to another factor in maintaining a sound safety action. It will be noticed that as the roller jewel passes the corner of the slot in the lever, Fig. 2, perfect clearance between these parts will be detected. Should rough handling or some defect cause the lever to leave its bank at the moment the roller jewel is passing the corner of the slot, and the effect is as depicted in Fig. 3, namely, contact of roller jewel and corner of the slot, it results in a lessening of the lock of tooth and pallet.

As illustrated in Fig. 1, the position at A indicates the amount of total lock, and the position of the parts at B indicates the lessening of the lock, when the corner of the lever notch came in contact with the face of the roller jewel. Here again the force known as draw effects the separation of the roller jewel and corner of slot; hence the lever will be drawn back to its bank.

In all sound escapements it will be found that the guard pin will not pass the edge of the roller table, which, of course, means that the lever will not pass over to the opposite banking except when effected under the normal escapement action of being unlocked by the roller jewel. Should the lever pass over to the opposite banking without the aid of the roller jewel, the erroneous condition usually termed "overbanked" is present and requires correction.

The last consideration in the safe action of an escapement is the position of the



FIG. 4.

banking pins as they relate to entrance of the roller jewel in the slot of the lever. We are not now considering their relationship to the lock of tooth and pallet, but merely to the depthing of the roller jewel in the lever slot, as indicated by Fig. 4.

With this brief outline of the factors



FIG. 5.

which are corelated in effect and unitedly maintain a sound safety action we shall more fully investigate each action, giving each part more technical consideration and using a slight amount of theory, the better to explain their action and associate relationship.

We herewith give the specifications and



100



101



102

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103



104



105

figures we shall make use of. Separation of guard pin from edge of roller table lever against bank, one degree; separation of roller jewel from corner of lever slot, as before; lever against bank, one and one-quarter degrees; total lock of tooth of escape wheel on locking face of pallet jewel, two degrees, when lever rests against its bank; draft angle on pallet jewel,



Fig. 6.

12 degrees; slant on each tooth of the escape wheel, 24 degrees. By the aid of the foregoing figures and drawings we shall clearly explain the corelationship of the parts connected with the maintenance of a sound safety action.

In Fig. 5 is graphically illustrated the

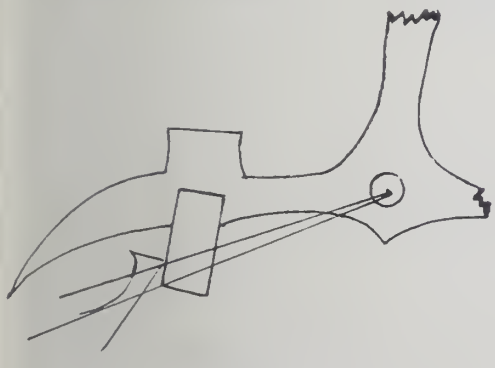


Fig. 7.

angle which separates the guard pin (lever against bank) from the edge of the roller table.

In Fig. 6 is illustrated the angle which separates the corner of the lever slot from the face of the roller jewel, lever against bank.

In Fig. 7 is shown the total angle of lock of tooth on pallet jewel, lever against bank.

The origin of each of the angles illustrated in Figs. 5, 6, 7 is the pallet staff center; hence they are intimately related and are associate angles.

In Fig. 8 is illustrated an all important angle, namely, the draft angle which gives slant to the pallet jewels. This angle is shown as enclosed by the lines A, B, C, the apex of the angle being at B; usually it is one of 12 degrees. The incline on the teeth of the escape wheel is in its nature somewhat of a draft angle. This angle is shown in Fig. 9. The apex of the angle controlling this slant is at D, and the extent of the angle 24 degrees.

Having now reviewed the safety action from its more theoretical standpoint we shall return to a more practical investigation of the subject. The draft angle or pitch given the locking face of a pallet jewel is of prime importance in obtaining an absolutely sound safety action in order to secure the lever against its bank. Should the escapement be subject to harsh usage, thereby causing the lever to leave its banking, upon the draft angle devolves the medium which causes the lever to return to its banking and seeks to retain it there..

The draft angle is in its nature a *mechanical suction*, as will be evident to all who have observed and studied its effect and action. Hence we may sum up the practical use of the draft angle as that power which retains the lever against its bank and thereby normally ensures complete separation of the guard pin from the edge of the roller table, and of the corner of the lever slot from contact with the face of the roller jewel. Strongly corelated to the draft angle or pitch of the locking face of a pallet jewel is the slant given the teeth of the escape wheel.

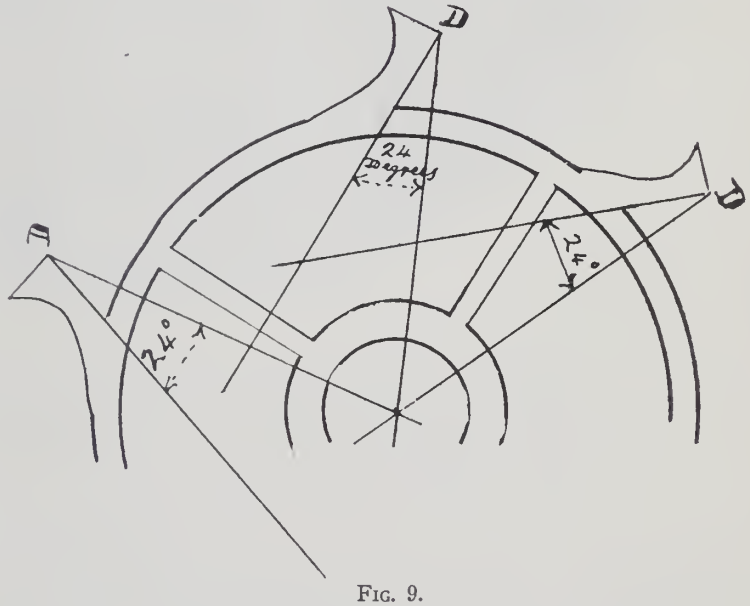


Fig. 9.

This slant is also in its nature the draft angle of the tooth. The slant of each tooth should be such that only the locking corner of the tooth must touch the locking face of the pallet jewel, as shown in Fig. 10; otherwise, if more than the corner of the tooth came in contact with the pallet jewel's locking face, what we have termed the mechanical suction or act of drawing and holding the lever against its bank would be more or less destroyed and consequently we would be liable to find that the tooth would remain on the pallet jewel just where it dropped, the lever showing no desire to come to rest against its bank. This condition is also experienced when caused by dirt or the oil becoming gummed.

Therefore, to pronounce accurate judgment on the action of these parts the en-

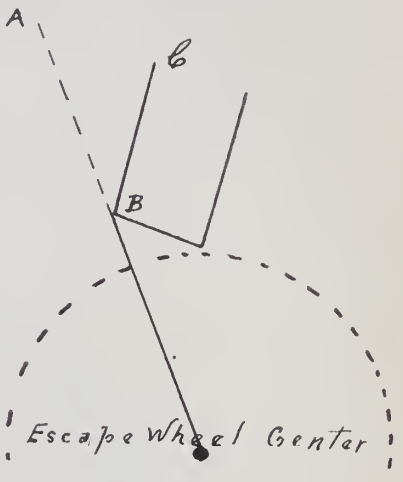


Fig. 8.

tire watch should be cleaned and oiled.

We have, in Fig. 5, illustrated the angle separating the guard pin from the edge of the roller table in an escapement. This separation of the parts is maintained through the effect of the draft angles. In the event of the draft angle failing to take effect the result would cause contact of the guard pin with the edge of the roller table.

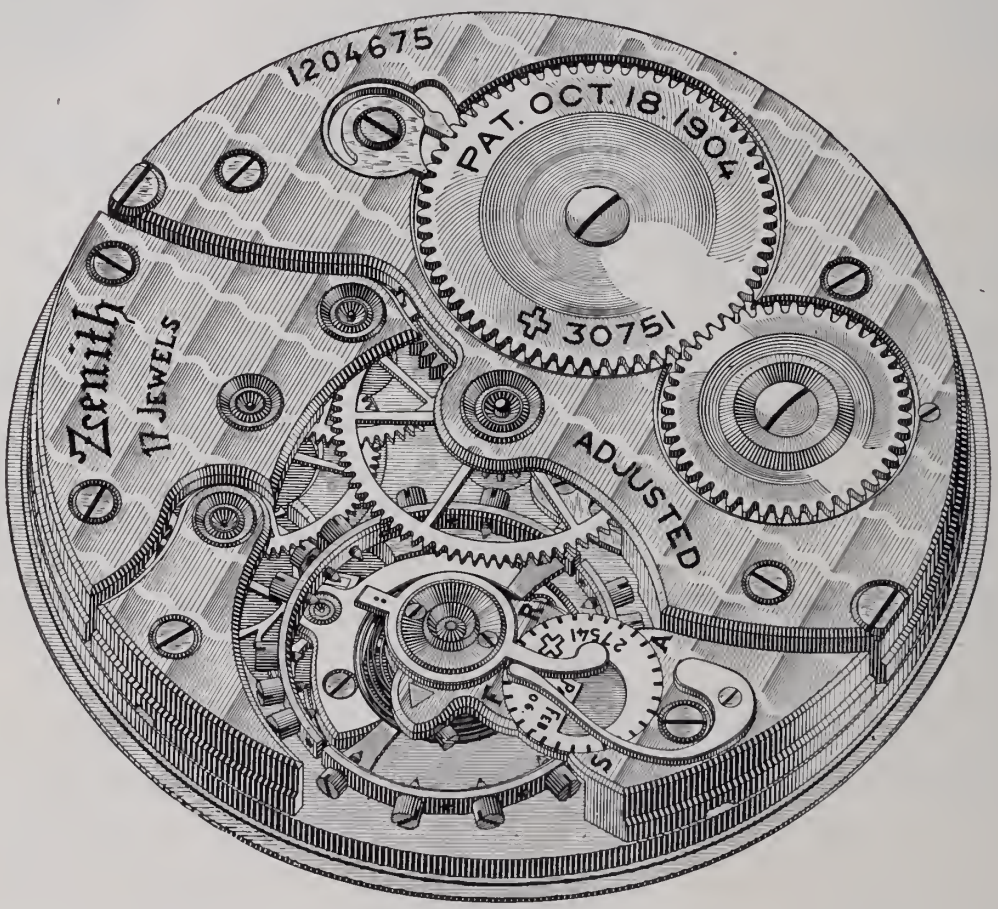
If this should frequently happen, it would result in spoiling the time-keeping qualities of a watch.

We will next assume an escapement wherein we find that the space separating the guard pin from the table is in excess of the total lock of tooth of escape wheel on pallet jewel, which conditions are shown in Fig. 11. It will be seen that the space between guard pin and table, A to B, is in excess of the total lock of tooth on pallet, C to D. Whenever we find an escapement with such an adjustment of the parts as

(*Continued on page 215.*)

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the drawing shows, we will also discover that if from any cause the guard pin be brought in contact with the edge of the roller table, an error will develop, namely, the tooth of the escape wheel will, under the condition given, leave the locking face of the pallet jewel as illustrated in Fig. 12. It will always be found that the extent to which the tooth slips over the pallet's impulse face depends on the extent of space which separates the guard pin from the edge of the roller table. The effect of such an error, technically termed tripping, is demoralizing to the safe action of an escapement, as it will either cause a decided stop or else one of the more troublesome

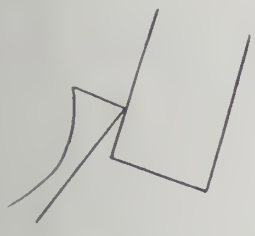
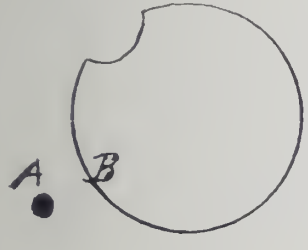


Fig. 10.

kind, *i.e.*, a very slight trip, one of the class of escapement errors which cause workmen lacking some escapement training loss of time and reputation.

Our specifications called for two degrees of total lock of the tooth on the pallet jewel's locking face and for a space of one degree between the edge of the roller table and the guard pin.

Hence, if from any ill usage, the lever should be thrown off its bank and the guard pin come in contact with the edge of the roller table, the tooth and pallet will remain locked one degree. This we can



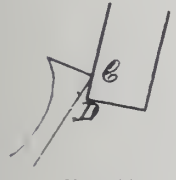


Fig. 11.

readily figure from our specifications, viz., 2 — 1 = 1 degree = the remaining safety lock, as shown at B, Fig. 1. This part of the safety action is therefore proven sound.

Our next subject is a consideration of the relationship of the roller jewel to the corner of the slot in the lever in so far as these parts are a factor in the safety action. When the roller jewel is opposite the corner of the lever slot, see Fig. 2, we find that the guard pin is then within the crescent.

We here arrive at the question, "Upon what does the maintenance of the safety action now depend?" While the guard pin is outside the crescent we have shown that the safety action depends on the adjustment of the guard pin relative to the roller table, but in the phase of escapement action already outlined, namely, the guard pin within the crescent and the roller jewel opposite the corner of the lever slot, the safety action devolves upon the roller jewel and corner of lever slot. A little thought on the part of the student will show why only the shortest possible horn is necessary to soundness of action in a single roller escapement.

To return to our specification as an aid in explaining these actions, the space separating the corner of the lever slot (lever against bank), from the path of the roller jewel, was stated as one and one-quarter degrees, and the total lock of tooth on pallet (lever against bank), was given as two degrees. Now in the event of rough treatment the lever should be thrown off its bank at the moment the roller jewel was passing the corner of the slot, the result would be contact of the slot's corner with the face of the roller jewel, as depicted in Fig. 3. When this contact takes place, there results as a coincidence a lessening of the lock of tooth and pallet, as drawing B, Fig. 1, shows.

The extent to which this lock is lessened depends, of course, upon the amount the lever moved forward until intersected by the face of the roller jewel. According to the specifications, the total lock of tooth on pallet is two degrees, and the space, lever against bank, which separates the corner of the slot from the path of the roller jewel, was given as one and one-quarter degrees. Consequently 2 — 1¼ = ¾ degree, which is the extent of safety lock which will remain when the lever slot is in contact with the face of the roller jewel.

The foregoing illustrates a safety action absolutely sound at this phase of action. Sometimes we meet instances wherein the tooth of the escape wheel does not possess a safety lock, but in its place a trip exists, such as is shown in Fig. 12. Such a condition is the result of some error of the parts. As the subject of correcting escapement errors involves many factors, it is impossible in this paper to discuss errors, their cause, effect and correction.

To make this paper more practical and of benefit to students, we will add that both types of a tripping error as already treated can be discovered as follows: Bring the guard pin in contact with any part of the roller table edge (outside the crescent), then hold the lever in this position by means of a fine broach of watch oiler; with an eye glass observe the remaining lock of tooth on pallet; likewise bring the roller jewel opposite the corner of the lever slot, then, with the broach, lift the lever off its bank, thereby causing contact of the slot's corner and face of roller jewel, and again observe the remaining or safety lock of the escape wheel tooth on the pallet jewel.

It should be carefully noted that when making the tests before mentioned, each and every tooth must remain safely locked, as the slightest sign of a trip calls for correction. In brass escape wheels we frequently find that the distance of the locking corner of the teeth from the center of the escape wheel is a variable factor; in other words, some teeth are longer than others, and hence the necessity for examining each tooth in order to discover any possible tripping error. The slighter the error, the more troublesome to locate. It might be well to emphasize the fact that no escapement error should be corrected upon the basis of one escapement test. By employing four or five different methods of escapement testing every possible chance of arriving at wrong conclusions is guarded against; then, and only then, can corrections be safely made.

From what has already been written, it will have been deducted that we may have sound and unsound escapement actions in the same escapement, and at the same phase of action, due chiefly, as explained, to the varying strength of the teeth in brass escape wheels. Steel escape wheels are far more accurate in this respect and retain their shape even after years of rough usage, and should always be used in the better grades of watches.

We have deferred considering the rela-

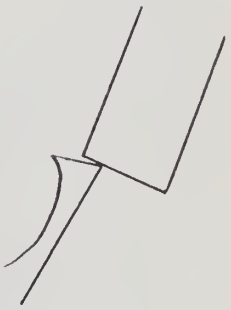


Fig. 12.

tionship of the horn of the lever to the roller jewel in single roller escapements, but will do so in our next paper, as we desire to make a comparison of the similarity and difference between the safety action of single and double roller escapements.

(To be continued.)

New Clock for Wesleyan University.

WESLEYAN University is to install a new time-telling scheme, which will revolutionize the systems by which Wesleyan men for four generations past have attended classes and cut classes and made various inartistic comments about the differences between Wesleyan time and town time.

The university is to have a master clock at the college office, with an electric system communicating with the various laboratories and reciting halls. Bells will ring automatically at the hour when classes are over and at 10 minutes past the hour, when classes convene according to the fraternal regulations.

M. J. Johnson, for many years a well-known jeweler in Wynne, Ark., is reported seriously ill at Punta Gorda, Fla.

Among the few trade representatives in Lancaster, Pa., recently, were: W. H. Young, Simpson, Hall, Miller & Co.; Walter J. Mays, McIntyre, Magee & Brown; S. Roggenbury, H. B. Somers & Co.; W. L. Hough, New England Watch Co.

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¶ Did you witness Louis Mann's presentation of his interesting drama at the Armory Tuesday evening? How were you impressed with his portrayal of the character—THE MAN WHO STOOD STILL?

¶ Did you think, as the play progressed, and the old watchmaker, Krause, was slowly but surely forced out of business by a rival establishment with modern methods, of merchants in Binghamton and elsewhere who are standing still?

¶ Krause did not advertise. He would not cater to the public. He insisted that the public should buy expensive Swiss watches while they wanted only dollar Ingersolls. HE STOOD STILL WHILE PROGRESS MARCHED BY.

¶ Mr. Mann's drama forms a lesson which should appeal to the intelligence of every modern merchant. No man in business to-day can STAND STILL. Either he must push forward with all his might—must utilize every modern method for extending and building up his business—or must fail, and as Krause said, "The public does not like failures."

¶ Look about you and see who is STANDING STILL. Ask yourself if you are in step with progress or if you are gradually losing hold of the trade you once held instead of continually adding to and increasing your business.

¶ Then decide whether you will STEP or STAND STILL—you can only do one or the other.

The "Talk" above appeared the day after the play in The Evening Herald, Binghamton, N. Y.

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—— IMPORTERS OF CLOCKS ——

Local and Universal Time.

Written expressly for The Jewelers' Circular-Weekly by James Arthur, Author of "Time and Its Measurement."

EDITOR'S NOTE.—In issue of Dec. 1, 1909, we reviewed an interesting handbook on "Time and Its Measurement," published by H. H. Windsor, of *Popular Mechanics Magazine*, Chicago. The author James Arthur, gives here in a condensed form what he considers the most important of his proposals and conclusions in relation to a universal time for all business and domestic purposes covering the whole world. For more extended details it will be necessary to consult the book itself.

LOCAL TIME.

IT is necessary to pass over the astronomical basis of our 24-hour day here, so as to present the most important bearings of *local* and *universal* time in the space available. Let us, therefore, refer at once to Fig. 2, in which the apparent motion of the sun is as per large arrow. The annulus, half black and half white, containing the 24-hour numerals, is supposed to be fastened to the sun by a rigid bar and to move around the earth along with him; therefore, this bar is always 12 o'clock, or noon. In such illustrations the sun must always be made small in proportion, but this rather tends to plainness.

For simplicity, we assume that the illustration represents an equinox when the sun is on the celestial equator. Imagine your eye in the center of the sun's face at A, and you would be looking on the meridian of Greenwich at 12 noon; then in one hour you would be looking on 15° west at 12, noon; but this would bring 13 o'clock to Greenwich. Continue till you look down on New York at 12, noon, then it is 17 o'clock at Greenwich (leaving out fractions for simplicity).

If you will make a simple drawing, like Fig. 2, and cut the earth separate, just around the inside of the annulus, and stick a pin at the North Pole for a center, you may rotate the earth as per small arrow and get the actual motion, but the result will be just the same as if you went by the big arrow. We thus see that every instant of the 24 hours is represented, at some point, on the earth. That is, the earth has an infinity of local times; so it has every conceivable instant of the 24 hours at some place on the circle.

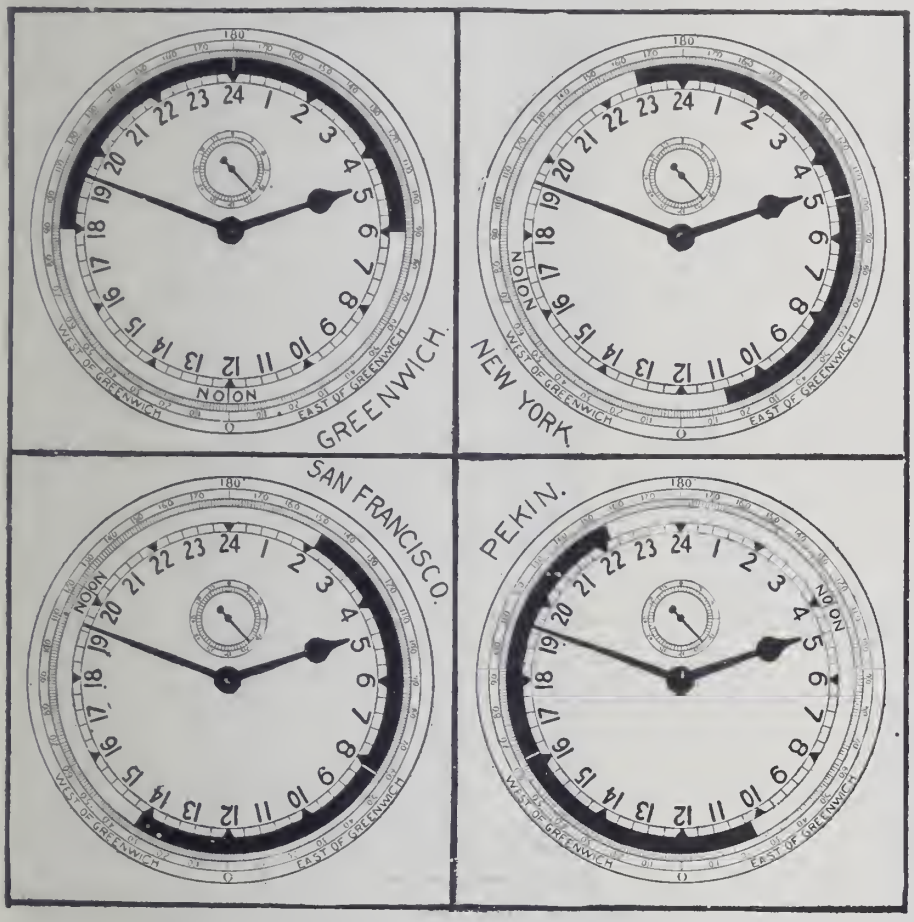


FIG. 1.—UNIVERSAL TIME DIAL SET FOR FOUR PLACES.

Suppose we set up 1,440 clocks at uniform distances on the equator, then they would be about 17 miles apart and differ by minutes. Now make it 86,400 clocks, they would be 1,500 feet apart and differ by seconds. With 864,000 clocks they would be 150 feet apart and vary by tenths of seconds. It is useless to extend this, since you could always imagine more clocks in the circle; thus establishing the fact that there are an infinity of times at an infinity of places always on the earth. Strictly, local time has never been used, because it has been found impracticable in the affairs of life.

This will be plain when we draw attention to the uniform time of London, which is Greenwich time; yet the British Museum is 30 seconds slow of Greenwich, and other places in London even more. This is railroad time for Great Britain; but it is 20 minutes too fast for the west of England. This led to no end of confusion, and clocks were often seen with two minute hands, one to local and the other to railroad time. This mixed-up method was followed by "standard time," with which we are all pretty well acquainted.

Simply, standard time consists in a uniform time for each 15° of longitude, but this is theoretical to the extreme, and is not even approached in practice. The first zone commences 7½° east of Greenwich, and as that is near the eastern edge of the British Islands, their single zone time is fast at nearly all places, especially the west coast of Ireland. When we follow these zones over to the United States we find an attempt to make the middle of each zone correct to local time, so at the hour jumping points, we pass from half an hour slow to half an hour fast or the reverse.

We thus see that towns about the middle of these four United States zones have sunrise and sunset and their local day correct, but those at the eastern and western edges average half an hour wrong. As a consequence of this disturbance of the working hours depending on the light of the day, many places keep two sets of clocks and great confusion results. Even this is comprehensible; but it is a mere fraction of the trouble and complication, because the hour zones are not separated by meridians in practice, but by zigzag lines of great irregularity.

Look at a time map of the United States and you will see the zones divided by lines of the wildest irregularity. So great is the confusion that no man understands it all. The amount of wealth destroyed in printing time tables, and failing to explain them is immense. The amount of human life destroyed by premature death, as a result of wear and tear of brain cells is too sad to contemplate. And all by attempting the impossible; for local time, even if it was reduced to hourly periods is not compatible with any continental system of time and matters can only get worse while the attempt continues.

A civil, or legal, day ends at the instant of 24 o'clock midnight, and the next day commences. The time is continuous, the last instant of a day touching the first instant of the next. This is true for all parts of the earth, but something in addition to this happens at a certain meridian called the "date line." Refer again to Fig. 2, which is drawn with 24 meridians, representing hours. As we are taking Greenwich for our time, the meridians are numbered from 0°, on which the observatory of Greenwich stands.

Degrees of longitude are numbered east and west, meeting just opposite at 180°, which is the "date line." Our day begins at this line, so far as dates are concerned; but the local day begins everywhere at midnight. Let us start to go around the world from the date line, westward. When

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we arrive at 90° we are one-quarter around and it takes the sun six hours longer to reach us. At 0° (Greenwich) we are half around, and 12 hours ahead of the sun motion. At 90° west, three-quarters, or 18 hours, and when back to 180° we have added to the length of all days of our journey enough to make one day; therefore, our date must be one day behind. Ships "throw out" one day here, making a six-day week, *going west.* It is not necessary to go over the same ground for a circuit of the globe *eastward*, but if you do so you will find that you shorten your days and on arriving at the date line would have a day too much; so in this case you would double a date and have eight days in that week. In both cases this is caused by compounding your motion with that of the sun; going wtih him westward and lengthening your days, or eastward meeting him and shortening them.

Fig. 2 shows Greenwich, noon, we will say on Monday, and at that instant, Monday only, exists from 0 to 24 o'clock on the earth; but the next instant, Tuesday, begins at 180° B. In one hour it is noon of Monday at 15° West, and midnight at 165° East; so Tuesday is one hour o'd and there is left 23 hours of Monday. Monday steadily declines to 0 as Tuesday steadily grows to 24 hours; so that, except at the *instant* of Greenwich noon, there are always two days on the world at once. It is an instantaneous change.

As we cannot conceive of *no time*, the statement that there is only one day on the earth at Greenwich, noon, is not strictly permissible. Since there are always two days on the world at once, let us suppose that these two are Dec. 31 and Jan. 1; then we have two years on the world at once for a period of 24 hours. Ten years ago we had the 19th and 20th centuries on the world at once, etc. Suppose there was an impassable sea wall built on the 180° meridian, then there would be two days on the world just as explained above; but, *practically*, there would be no date line, since in sailing west to this wall we would "lengthen our days," and then shorten them the same amount coming around east to the other side of the wall, but would never jump or double a date.

When it is complicated by the international standard time—or jumping hour system—and also with the fact that some islands count their dates from the wrong side of the line for their longitude, scientific paradoxes arise, such as having three dates on the world at once, etc. Ships change date on the nearest night to the date line; but if they are to call at some island port in the Pacific, they may change either sooner or later to correspond with its date.

UNIVERSAL TIME.

As what is to follow relates to the growing difficulties of local time and a proposed method of overcoming them, let us recapitulate:

1. Local time has never been kept, and the difficulties of using it have increased as man advanced, reaching a climax of absurdity on the advent of the railroad; so it broke down and became impractical.

2. To make the irregular disorder of local time an orderly confusion, the "standard time"—jumping by hours—has helped a little, but only because we can tell how much it is wrong at any given place. This is its only advantage over the first method, where we had no means of knowing what to expect on entering any new territory. That is, we have improved things by throwing out local time to the extent of an hour.

My proposal is to throw local time out totally and establish one, invariable, universal time. Greenwich time being most in use now, and meridians numbered from it, may be taken in preference to any other. Still another reason is that the most important timekeepers in modern life—ship's chronometers—are set to Greenwich time. Universal time—no local time—only local day and night.

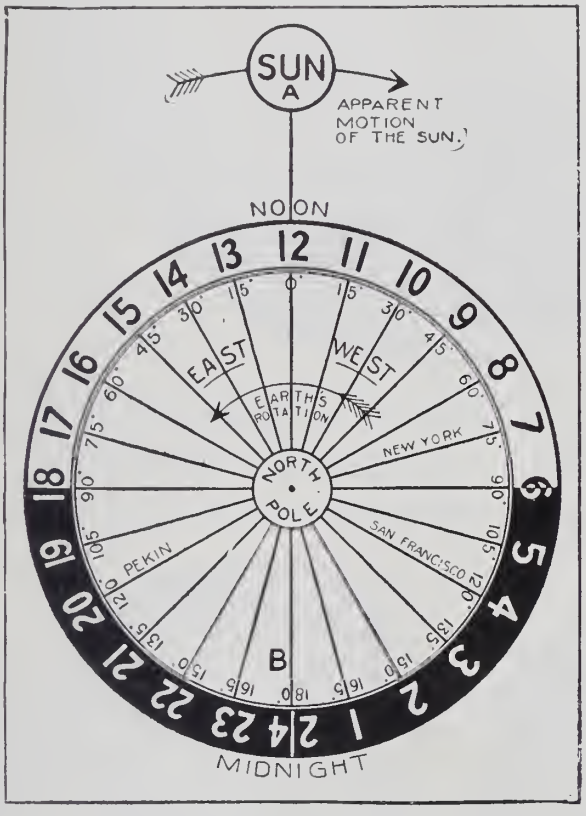


FIG. 2.—LOCAL TIME—STANDARD TIME—BEGINNING AND ENDING OF THE DAY.

The 24-hour system is all right, so do not disturb it, as it gets rid of A. M. and P. M., and makes the day our unit of time. Our railroad time now throws out local time to the extent of one hour; but I propose to throw it out entirely and never change the clock hands from Greenwich time. The chronometers do that now, so let us conduct all business to that time.

Now refer to Fig. 1, in which Greenwich is taken as universal time. The annulus, half white and half black, indicates the average day and night, and is a separate ring in the dial which can be set so that "noon" is on the meridian of the place, as shown for four places in the illustration. It is the same dial in all four cases set to local day and night. Strictly, the local time conception is dropped and the local day left for regulating working and sleeping time. In traveling east we would not have the short hours; or west the long hours. All business would have the same time. All clocks and watches would show the same time as ships' chronometers do now. The only change would be the names of the hours for the parts of the local day. This is just the difficulty, for we are so accustomed to associate a certain number, as seven, with the morning and breakfast time.

Suppose breakfast time in London is 7 o'clock, then, according to the local day, it would be 12 o'clock breakfast time in New York; but in both cases it would be the same time with reference to the local daylight. Let it be distinctly understood that our association of 12 o'clock with noon is not necessary. The Japanese called it "horse" and "nine"—the ancient Romans, the New Testament writers, and the Turks called it the "sixth hour"—the astronomers now call it 24 o'clock, and the Chinese represent it by several characters; but, in all cases, it is simply the middle of the day at any place.

By the proposed universal time, morning, noon, and evening would be—at any given place—the same hours. There would be no necessity of establishing legal noon with exactness to the meridian, because that would only regulate labor, meals, etc., and would not touch universal time. Sections in manufacturing districts could make their working hours correspond at pleasure and no confusion would result. That is, local working hours to convenience but by the same universal time.

Note how perfectly this would work in traveling—you arrive in Chicago from the east and your watch corresponds all along with the railroad clocks. As you leave the station you glance up at the clock and see that Chicago noon is 17.30, so you set the



The above illustration shows the Actual Dial Size of all of the 3-inch sizes. The 3½ and 4-inch sizes are approximately relatively larger. There are 3 sizes of each Model—see Price List. All cases are of the approved "screw bezel," water and dust proof type and are made of Polished Brass—but "to order" will be finished Nickeled and other finishes.

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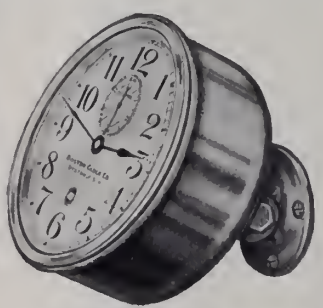
The Illustrations below show in Reduced Size the General Style of the various Models



Model A
In 3 sizes—see Price List



Model B
In 3 sizes—see Price List



Model C
Adjustable to various angles by Ratchet and Nut at back. In general appearance it closely matches many makes of speedometers. In 3 sizes—see Price List.



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The Illustrations below show the (patent applied for) STEM WINDING and STEM SETTING Device



Secured to Dashboard by Satety Locking Device.

Model E
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⋙ In Ordering, state the Model and Size Wanted.
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day and night ring of your watch to match the same ring on the clock, but no disturbance of the hands. As you register at the hotel you ask, dinner? and get answer 24.30—then breakfast, 12.30. These questions are necessary now, so I do not add complications here.

When you arrive in a strange city you must ask about meals, business hours, theater hours, "doors open" hours, etc., etc.; so all this remains the same. Let us put the matter forcibly—while we count *days*, or *dates*, something must vary with east and west; I propose the fixing of hours, for business and sleep to suit each locality, but an invariable time. Get rid of the idea that a certain number, as 7 o'clock, represents the age of the day at all places. As this is the only difference from our present time system, keep the central conception firmly—universal time—local day and night.

Suppose Chicago decided that "early to bed and early to rise" was desirable; then it could establish its legal noon at 17.30, which would be about 20 minutes early for its meridian. You cou'd do business with Chicago for a lifetime and not find this out, unless you looked up the meridian of Chicago and found that it was 17.50 o'clock. None of the railroads or steamship lines of the city would need to know this, except as a matter of scientific curiosity, for the time tables would all be printed in universal time.

For hiring labor, receiving and delivering goods, etc., they would only need to know Chicago business hours. To state the matter in different words, Chicago would only need to decide what portion of the universal 24 hours would suit it best for its day and which for its night, and if it decided, as supposed above, to place its working day forward a little to give some daylight after labor, nothing would be disturbed and only the scientific would ever know. We thus see that great local freedom and great accuracy are alike possible. With our present system, accuracy in local time is impracticable, and has never been attempted, and is confusion confused, since we added the railroad hour jumps. Why did we nurse this confusion till it has become almost intolerable? Because man has always been a slave to mental associations and habits.

Primitive men divided the local day into parts and gave them names, and this mental attitude sticks to us after it has served its day. The advantages of universal time could hardly be enumerated, yet we can have them all by dropping our childish association of 7 o'clock with breakfast time!

How about the date line? No change whatever, so long as we use *dates* which now mean numbering *local* days. It is useless multiplying examples; all difficulties disappear, as if by magic, the moment we can free our minds of local time and the association of the same hour with the same portion of the day at all places.

We are now in a position to consider the next possible—and even probable—improvement in our clocks and watches. To minimize the next step it might be well to see what we can do now. Clocks are often regulated by electric impulses over wires. Electricians inform me that they can do this by wireless, but that owing to the rapid attenuation of the impulses it cannot be done commercially over great distances. In the history of invention the first step was to do something and then find a way of doing it cheaply enough for general use. So far as I know, the watch in the wearer's pocket has not yet been regulated by wireless.

A watch to take these impulses might be larger than our present watches, but it would not stay larger and would ultimately become smaller. You know what has happened since the days of the big "onions," described in the third chapter, Fig. 34; so get your electric watch and make it smaller at your leisure. We have made many things commercially practicable, which looked more revolutionary than this. Now throw out the mainspring, wheels, pinions, etc., of our watches and reduce the machinery part to little more than dial and hands and do the driving by wireless, say, once every minute. I feel certain that I am restraining the scientific imagination in saying that the man lives among us who can do this. I repeat, that we now possess the elementary knowledge—which if collated and applied—would produce such a watch.

Now I have a big question to ask—the central note of interrogation in this little scientific conversation with you—does the man live who can make the earth automatically record its rotation? Do not be alarmed, for I am prepared to make a guess as to this possibility.

A direct mechanical record of the earth's rotation seems hopeless, but let us see what can be done. You are aware that some of the fixed stars have a distinct spectrum. It is not unreasonable to suppose that an instrument could be made to record the passage of such a star over the meridian. Ah, but you say, there is no mechanical force in this. Do not hurry, for we have long been acquainted with the fact that things which, apparently, have no force can be made to liberate something which manifests mechanical force. We could now start or stop the greatest steam engine by a gleam of sunlight, and some day we might be able to do as much by the lately discovered pressure of light. That is, we can now liberate the greatest forces by the most infinitesimal, by steps; the little force liberating one greater than itself, and that one another still greater. A good example is the stopping of an electric train, from a distance, by wireless.

The standard clock in Philadelphia is a delicate instrument, and its most delicate part, having the least force, moves a little valve every minute, and by several steps liberates the air pressure, 200 feet higher in the tower, to move the four sets of great hands. I am not traveling beyond the record when I say that the invisible actinic rays could be used to liberate a great force; therefore, what is there unreasonable in the supposition that the displacement of the sodium line in the spectrum of a star might be made to record the earth's rotation? So I say to the electrician—the optician—the photographer—the chemist and the mechanic—get together and produce this watch.

Permit me to name the new timepiece *Chroncosmic*. For pocket use it would be *Cosmic* watch. In the first chapter I allowed to the year 2,000 for the production of this watch, but it is likely we will not need to wait so long.

Having stated my proposal for universal time, as fully as space will permit, and given my guess as to the coming cosmic watch, let us in this closing paragraph indulge in a little mental exercise. Suppose we copy the old-time lecturer on astronomy and "allow our minds to penetrate into space."

We can think of a time system which would discard months, weeks and days. What is the meaning of the financial almanac in which the days are numbered from 1 to 365 or 366? Simply a step in the right direction, away from the months and weeks, so that the distance between any two dates may be seen at a glance. We would really be better without months and weeks.

Now let us consider the year of the seasons as a unit and divide it into 3,000 chrons. Clocks regulated by star transits, as at present, would divide this decimally, the fourth place being near enough to make the new pendulums of convenient length. This would throw out months, weeks and days, local time and the date line. Each of these chrons would represent the same time in the year, permanently. For example, 464.6731 would mark to a dixmilliemechron (a little more than one second) the point reached in the year; while the date does not, as I have shown in the first chapter. But you object that this is a great number of figures to use in fixing a point in the year.

Let us see what it takes to fix a point in the year now. *Aug.* 24, 11-16-32 P. M., *New York standard time.* A pretty long story, but it does not fix the point of the year even then; for on account of leap years it would require the assistance of an astronomer to fix such a point in any given year, say 1909. But 464.6731 would be eternally right in absolute time of the seasons, and has only one meaning, with no qualifications for any year whatever. I think the astronomers should use a method something like this. Ah, but there is a difficulty in applying this to the affairs of daily life which looks insurmountable. This is caused by the fact that the day and year are incommeasurable. One of them cannot be exactly expressed in terms of the other. They are like the diagonal and side of a square. The day is now the unit, and therefore the year has an interminable fraction; conversely, if we make the year the unit, then the day becomes an endless fraction.

This brings us face to face with the local day which we ignored in our scientific year unit. We must regulate our labors in this world, to day and night, and with the year unit, the chrons would bear no fixed relation to day and night, even for two days in succession. So the year unit and absolute time must be left to the astronomers; but the day unit and the uniform world day of universal time as explained in connection with Fig. 1, I offer as a practical system.

I am satisfied that all attempts to meas-



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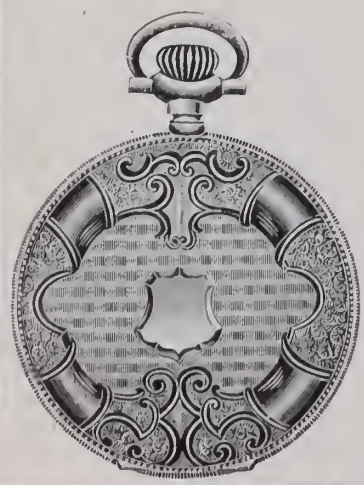
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ure the year and the day by the same *time yard stick* must fail and keep us in our present confusion. Therefore, separate them once for all time. Brought down to its lowest terms my final proposal is:

1. An equinoctial year unit for the astronomers, divided somewhat as suggested, but no attempt to make the divisions even approximate to days and hours. This would fix all astronomical events absolutely. In translating this astronomical, or year unit time, into clock time, no difficulties would be added, as compared with our present translation of sidereal time into clock time. Deal with the year unit and day unit separately and convert them mutually when necessary.

2. A universal mean time day of 24 hours, as now kept at Greenwich, all human business being regulated by this time. Dates and the date line, as well as leap years, all being retained as at present.

3. Weight and spring clocks and watches to be superseded by the cosmic clocks and watches regulated by wireless impulses from central time stations, all impulses giving the same invariable time for all places.

4. Automatic recording of the earth's rotations to determine this time.

In an ultra scientific community one step more might be taken by having only *one day* on the world at once, simply using *Greenwich dates* all over the world. That is, the date would change at *all places* at 24 o'clock, just as it does now at Greenwich. Therefore, dates would change at the same instant at *all places;* which means at all instants of *local* light or darkness. By this method the *date line* would disappear and with it the anomaly of two days on the world at once. This would make very little disturbance to 90° E. and W. of Greenwich; but on the other half of the globe opposite to Greenwich the date would change in *daylight* and there would be two *dates* in a day's work.

Fundamentally, this would not be serious, for night workers and sailors have two *dates* in a night at present, and no confusion results.

Milan's First Clock.

SINCE celebrations are the order of the day, why not observe the sixth centenary of the introduction of clocks? It was, we are told, in 1309 that the first clock known to the world was placed in the tower of San Eustorgio, in Milan. The greatest astonishment and admiration were manifested by crowds who came to see the timepiece. In 1344 a clock was installed in the palace of the nobles at Padua. This was a wonder of mechanism indeed, for besides indicating the hours it showed the course of the sun, the revolutions of the planets, the various phases of the moon, the months and the fêtes of the year. The period of the evolution from the clock to the watch was 71 years—not so very long, all things considered—and the record of the first watch is 1380. A half-century later an alarm clock made its appearance. This, we are told, was looked upon by the people of that age as "un instrument prodigieux." —*London Globe.*

Interesting Old Clocks at Versailles.

Written expressly for The Jewelers' Circular-Weekly by Chas. A. Brassler.

THE celebrated palace at Versailles, the usual residence of the former French court, contains among its many interesting rooms one apartment which is known as the "Salle des Pendulés" or "Clock Room." It was so named on account of the splendid timepieces that have been kept in it. From the accompanying photograph it appears that the number of these clocks is not large now, but there are still to be found three. Among others is the famous clock of Caffieri, of which we present a separate photograph. This clock is reputed to be one of the most magnificent timepieces in existence.

The mechanism by Passment is quite wonderful, including as it does many complicated and astronomical features; but it is to the maker of the case, Caffieri, that this work owes its name. The glass sphere above the dial contains the astronomical attachments, showing the movements of the earth and the heavenly bodies. The dates, week, months and year are indicated below the dial, as are also the phases of the moon. The embellishments of the case are of surpassing beauty, following as they do the style of Louis XV.

There is also a clock by Dauliot, a most complicated piece of mechanism, marking the phases of the moon, the courses of the planets, the days, months and years. Another clock is of English make and was taken at Algiers in 1830.

A clock of the period of Louis XVI. is accompanied, as was the style then, by two candelabra. The timepiece itself bears the figures of two cupids, one looking through a telescope, the other using a pair of compasses on a globe. A handsome clock in a long case is also preserved here. This clock is likewise in the style of Louis XVI.

Among the objects that belonged to Marie Antoinette, which are kept at Versailles, is also a valuable musical clock, which has probably been silent since the death of the Queen. In the course of all these years the mechanism had become defective and the finest parts of the musical attachment had been destroyed by rust. Many gazed upon this relic of the hapless queen, but no one thought of putting it in order again. It was not until recently that Count de Beauchamp caused the French Government to consider the question of restoring this work of art to its original condition, Mr. Leroy, a descendant of the constructor of the clock, being entrusted with the work.

This task has been entirely successful, and in the presence of the Assistant Secretary of State of the Fine Arts the clock was tried a very short time ago. As reported by Paris papers the persons present at the test could not resist a certain emotion when they heard again the old airs to which the unhappy queen had once listened and the simple songs of times long past, by Gluck and Ramean, made a deep impression upon the audience. The old musical clock will find a permanent resting place in the room dedicated to Marie Antoinette in the castle of Versailles.

It is not generally known that at one time there was a sort of royal horological workshop in the Versailles palace, but it is, nevertheless, a fact. It was Louis XVI. who had it fitted up. Louis XVI. not only had a very pronounced taste for mechanics



PALAIS OF VERSAILLES CLOCK, STYLE LOUIS XVI.

in general, but showed especial fondness for horology. From the time of his grand sire, Louis XV., he possessed several small clocks, which he never ceased from observing. He attentively studied the effects, followed the movement of the wheel-work and was enraptured with the perfect harmony that reigned in the entire mechanism.

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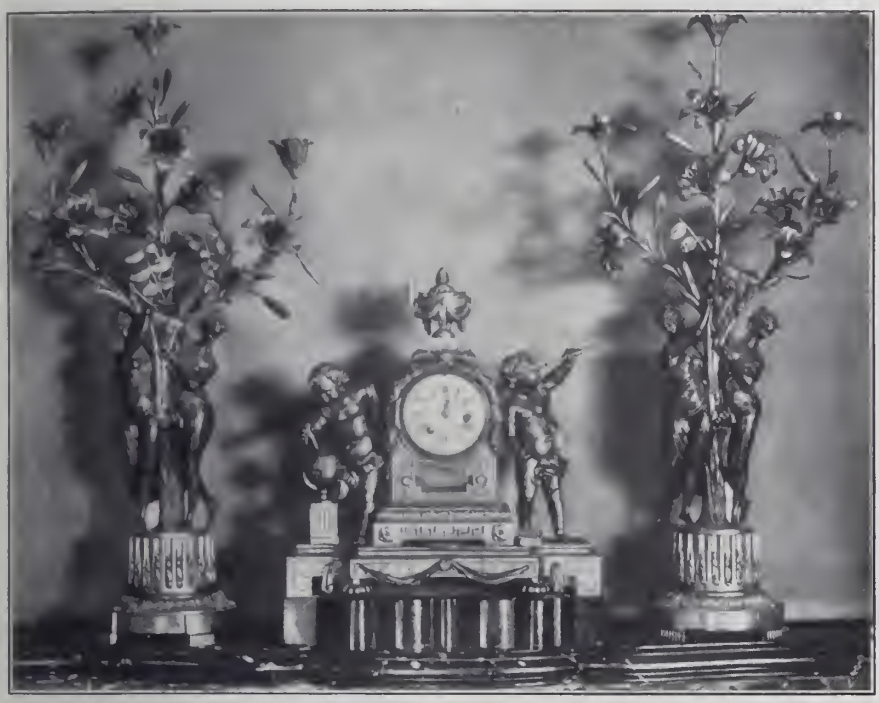
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he well knew how to readjust it in accordance with the time. He also succeeded, quite often, in discovering the cause of a periodical or accidental stopping of the members of a watch or a clock, and it was a great pleasure for him, when taking his



CLOCK AND CANDELABRA, STYLE LOUIS XVI., PALACE OF VERSAILLES.

preceptor, Monsieur de la Vauguyon, by the arm, he would lead him into his cabinet and prove to him, mathematically, that the clock did not go because some gearing was too small or too large, or because the escapement lever was too short or too long.

Monsieur de la Vauguyon had no desire to contradict his royal pupil, who would one day ascend the throne and dispense his royal favors. He complimented him on his scientific progress and on his remarkable perspicacity. "I see now as you do," he would say, "why this clock stops." The truth is that the royal tutor saw nothing. In the meantime the dauphine triumphed.

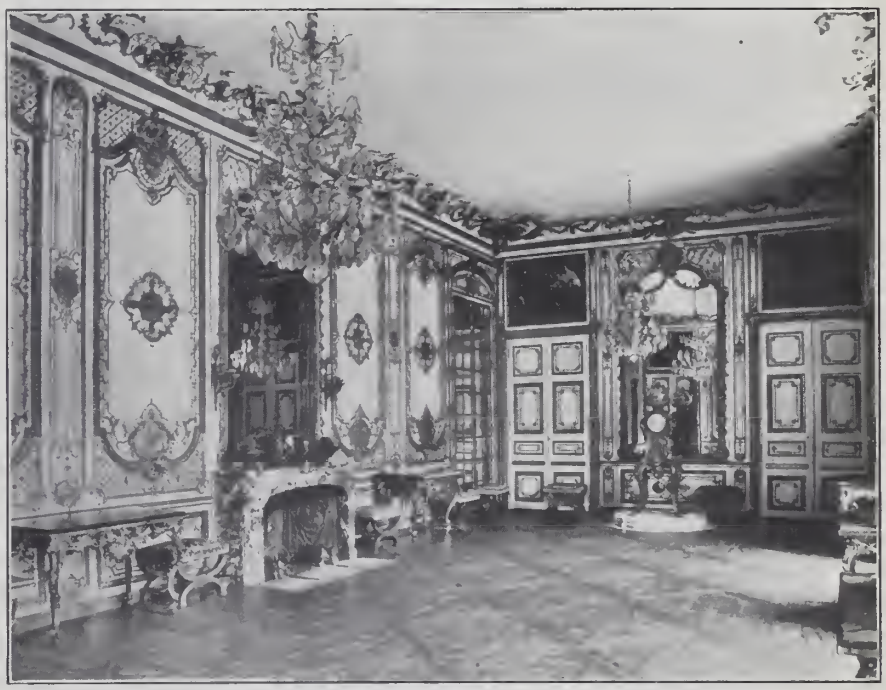
Sometimes, however, his knowledge proved insufficient. An ordinary clockmaker was then called in, who, examining in turn the clock, sometimes showed Monseigneur that he had been entirely mistaken; but this clockmaker of the period in question, who was no other than young Caron, who later styled himself Beaumarchais, knew well how to mollify by his words and by his adroit compliments that which as a formal denial would have been displeasing.

"Monseigneur," he would say to him, "your superior knowledge of the exact sciences places you far above us poor clockmakers of Paris, but if you possess in a supreme degree the theory, properly expressed, you do not know, allow me to tell you, all the difficulties of practice. You would know, then, if you wished, for nothing of ours is impossible to you until then, in that which pertains to the chattels of the trade, we may be slightly superior to you." The young prince, a little confused, felt that the artist had spoken the truth, but being endowed with an excellent character and an intelligence beyond his age, he preserved his habitual serenity, and, profiting by the presence of the horologist, caused him to impart to him a lesson in horology, of which he was quick to take advantage.

"Mons. Caron," he said to him, "you are a very skilful man, for it was you who made for my good friend, Madame de Pompadour, that pretty ring, in which is set a two new members of your invention. They are, I believe, an escapement that is very ingenious and a supplementary wheel, with the aid of which the watch can be removed without requiring a key. Madame de Pompadour is proud of the jewel, and in her place I should be as proud as she is. But, tell me, my dear master, can you not make me a similar watch? I will pay you well, because I am not extravagant, and I am saving. Will you? We will say nothing to any body and they will be surprised to see it on me. I shall show it to my aunt, Princess Victoria, for whom you have made a charming little clock.

"I know, M. Caron, that this good princess has a high regard for you, for she has often said in my presence that you are a great artist and a man of much intelligence." Caron was not cautious of yielding to the wishes of the young prince; the future author of the Barber of Seville and the marriage of Figaro had long dreamed of giving up clockmaking to devote his attention exclusively to dramatic literature, for which he felt an irresistible inclination.

From the age of 15 years the dauphin had had set up in his apartments at Versailles a delightful workshop, in which he worked alternately at locksmithing and at clockmaking. Many of his historians say that he well knew how to repair locks and take apart and put together again, passably, complicated clocks. These manual amusements were quite respectable, even for a future King of France, above all, during the reign of Louis XV., when manners were corrupted, when license openly prevailed, and when it would have been so easy for young Louis of France to have followed the baleful examples before his eyes, to give



CLOCK ROOM OF LOUIS XV., VERSAILLES, WITH CLOCK BY CAFFIERI.

watch movement. My God, what patience you needed to make all the little wheels that work with so much regularity in their housing of gold, studded with diamonds. It is said that there are in this mechanism himself up to worldly pleasures, and, above all, to the impure but regally beautiful sirens who tempted him daily. But no, the grandson of Louis XV., who possibly foresaw the storm that was gathering

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in the heavens, prayed, studied and worked.

After his marriage the dauphin, who occupied the Castle of Frianon, continued to occupy his leisure with occupations connected with clockmaking, and he really only ceased when he became King of France. But even then he encouraged artists and never allowed an opportunity to escape to purchase horological and chronometrical productions of evident merit, and he soon had at Frianon a collection of the finest horological specimens made by Ferdinand Berthoud, d'Autian, Le Paute, Robin, Lepine and Janvier. Many of the clocks that



FAMOUS ASTRONOMICAL CLOCK OF CAFFIERI.

belonged to Louis XVI. are to be seen today in the apartments of the Trianon and in those of the palace of Versailles.

And while the royal personages are long resting in their graves these mute witnesses of their doings, which told them of the passing of many gay and sad hours, still keep on ticking and marking the flight of time in their accustomed places.

It is news to thousands of Buffalonians who have been passing Lafayette Sq. in the last few days to know that the big clock workmen have been building there is a novel idea in raising funds for the new Buffalo Hahnemann Hospital. It is hoped to raise $150,000 by the clock in the next two weeks. This big clock will be electrically lighted at night and will tell people the amount of the receipts.

Novel Electric Clock for High or Low Voltage

Described and Elucidated for The Jewelers' Circular-Weekly by the Inventor, H. D. Hickok.

THIS clock, invented by R. D. Hickok, Atlanta, Ga., is in that class in which electrical contact is made at "minimum beat," and, it is claimed, has the advantage over that in which a spring or weight is used, by the fact that an escapement is not necessary. Moreover, it is claimed it makes practically no difference whether a high or low voltage is used.

In a case where a weight is raised by a magnet to propel the clock, any fall in voltage below that necessary to lift the weight will result in the stoppage of the clock.

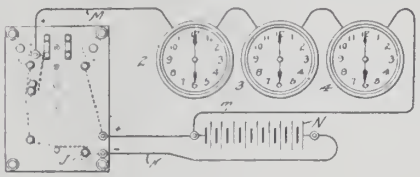


FIG. 1.

This arrangement for obtaining a contact and impulse at "minimum beats" is in several ways unique and differs largely from the trailing tongue device frequently used.

Referring to the drawing, Fig. 2, will be noted an inverted V-shaped piece B, which is attached to a swinging arm a. The piece B is placed in the path of a pin C, which swings with the oscillations of the pendulum. It will be seen that when the pendulum swings to the right the pin C will lift the piece B, pass under it, and, returning to the left, will depress B and pass over it, except at such times as the pendulum falls to "minimum beat," when C will catch the notch in B, thus making the electrical contact at J (Fig. 1), by raising arm F and depressing spring H.

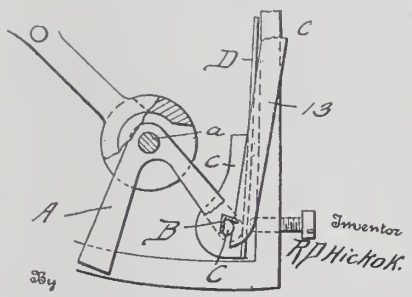


FIG. 2.

Among the advantages embodied in this device may be mentioned the small amount of power required to operate the parts. The movement of the pendant A caused by the swinging of the pendulum is very small, as the total movement of A is only about eight degrees. A is also made of aluminum and the pivots are jeweled.

The greatest saving of power is made in the arrangement of the spring H. It will be noted from the examination of Fig. 1 that the bending of the spring H takes place during the first half of the swinging of the pendulum to the left, and that during the remainder of the swing, the spring H is brought back to its normal position. Therefore the power required to bend the spring H during the first half of the swing of the pendulum is returned to the pendulum during the last half of its swing less the friction of the parts.

When the clock is used as a master the same contact by the spring H is used to propel the secondary clocks by simply adding a switch at 19, Fig. 3, and an arm 13,

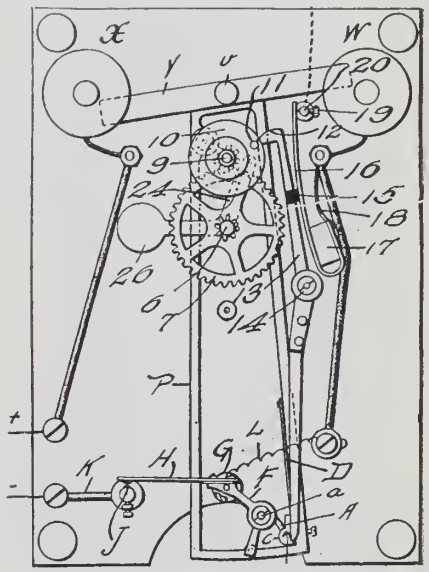


FIG. 3.

which closes the switch at 19 through the spring 16. The movement of the arm 13 is caused by contact with pin 11, which is carried on the seconds wheel arbor 9; the lower end of the arm 13 engages pin C, and causes the contact device both at 19 and J to operate once per minute.

The secondary circuit is placed in a shunt with the driving electro-magnets of the master clock, as shown in Fig. 1. It will be seen from the above that the secondaries will be operated only at the periodical minute contacts, and those contacts which occur between the minute contacts will not operate secondaries because at such times the switch at 19 is not closed.

The clock has been in use for several years and has been shown to be a very accurate timepiece, the maximum variation of three seconds per month being an ordinary rating.

The current consumed by this clock per impulse is six one-hundredths of an ampere; the Watt-minutes consumed per day are about 11.

A company has been organized and a factory built for the purpose of manufacturing these clocks. The factory is fully equipped with machinery and electric motors with a capacity for 200 clocks per day.

It is the intention of the concern to have subsidiary companies formed in the different cities, and these subsidiary companies



Are You A To-morrow Man?

YOUR business for this year should be planned NOW.
YOUR profits must be to a great extent considered.
YOUR CUSTOMERS YOUR SELECTION OF GOODS
YOUR JUDGMENT AS TO A TRIED AND PROVEN POLICY
PLUS Our aim to give you good honest goods,
PLUS The benefit of a profit-sharing plan, cannot lightly be passed over.

SEND FOR OUR NEW PRICE LIST NOW.

SOUTH BEND WATCH CO., Manufacturers of High Grade Watches
SOUTH BEND, INDIANA



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

NEW PROCESS
Photos On Watch Cases, Dials, Etc.

Since the introduction of our
NEW TRANSFER PRINTING OUT PAPER
retail jewelers and watchmakers are doing this class of work themselves, instead of sending it to jobbers, making larger profits and pleasing their customers with better work, greater promptness and lower prices.

Send 76 Cents for a Trial Outfit

Or send for information, mentioning this paper, to

THE LE-BO CO., Dept. J.
350 Broadway NEW YORK

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo

Learn to be a Watchmaker at the
KANSAS CITY HOROLOGICAL SCHOOL
Chartered — Established 1901 — Incorporated
Occupies 9,000 Square Feet Floor Space
Teaches Watch, Clock, Jewelry Repairing, Stone Setting, Engraving and Optometry
Dormitory Rates, $1.00 per week. Catalogue free on Application
810-812 East 12th Street, Kansas City, Mo.



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco

will install secondary clocks in office buildings on a rental basis of 10 cents per week.

This system is particularly fitted for public buildings, colleges, schools and tower clocks.

Mr. Hickok was formerly a watchmaker associated for five years with Charles W. Crankshaw, one of the leading jewelers of Atlanta.

Having recognized the necessity for a satisfactory electric clock, he set to work



R. D. HICKOK, ATLANTA, GA.

to produce a clock without any electric contacts in the secondaries, and the result is now before the public.

Some Aeronautical Show-window Displays.

SINCE the famous aviator Blériot crossed the channel in an aeroplane, the whole world has been interested in aviation. The localities that arrange meets of aviators see them attended by throngs of curious people. I was recently in a city in the north, in which the daring Paulhan was flying, says G. Delannoy in *La France Horlogère*, and I saw a crowd of people in front of the show window of a merchant. And like a true saunterer, I wanted to see what there was interesting, and I found that what attracted this crowd was a display of little aeroplanes in miniature, of biplanes and monoplanes, capable of flying 20 to 30 yards. A constant procession of great and small personages commented on the different models. On account of its timeliness, a miniature aeroplane at the present time is an excellent show piece. This is what impressed me as a result of this observation.

But how could a clockmaker happily interpret this idea? After having considered the undertaking, I arrived at the very simple Blériot clock of which I undertook the construction.

The miniature aeroplane, shown herewith, resembles, as closely as possible, the type of the Blériot machine No. 12. It has a spread of sails of 20 inches in a total length of 20 inches. The wings are four inches broad. The framework, in place of being rigid is jointed in several places, so that the tail can be bent if it is awkward.

In front a two-wheeled chassis, on two rubber-tired wheels, supports a movement with a circular escapement. The spindle work is provided at the back with a deep horizontal rudder, which supplements a vertical rudder for direction. One rubber-tired wheel, smaller than those in front, supports in the rear all the framework. I may state that in journals devoted particularly to aviation the addresses can be found where the rubber-tired wheels, the tubes, the wire, the aluminum parts, etc., in short, all the fittings for the construction of the miniature aeroplane can be obtained.

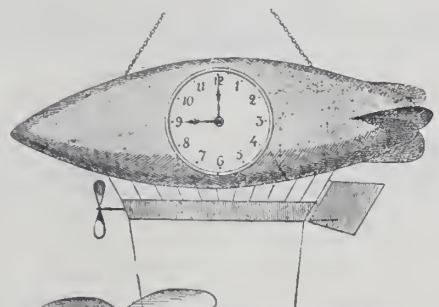
The movement, placed in front of the



A BLERIOT AEROPLANE CLOCK.

chassis, bears on the staff of the center wheel a propeller of aluminum. This propeller makes one revolution in an hour and carries two dials, each with a hand. One shows the hours, the other the minutes. The hour dial shows figures 1 to 12, the minute dial from 5 to 60.

Let us look first at the minute dial. The minute hand is simply attached to the end of a pin fixed on the propeller. But about the pin the dial is free, and preserves, in spite of the rotation of the propeller, the verticality of the figures, thanks to a coun-



AERONAUTIC CLOCK MADE BY M. DOUÉ, A FRENCH WATCHMAKER.

terpoise placed at the bottom of the dial (the center of this weight corresponds with a line drawn from the center of the dial to the figure 30).

In the case of the hour dial the arrangement is complicated by a motion work. A pin, also attached to the propeller, firmly receives the canon pinion; the dial, equipped with a weight as in the preceding instance, to preserve the verticality of the figures, is free on the canon pinion, but it carries with it the minute wheel and the canon wheel, on which is adjusted the hour hand. At each revolution of the propeller it advances one division and makes a complete turn for 12 revolutions of the propeller.

The better to grasp the mechanism, the clockmaker, in the construction of the propeller, can make use of a model quickly made. It suffices for this to take an old key-watch movement, divested of its barrel, its cylinder and its escape wheel. On the winding square firmly fasten a key, the extremity of which you equip with a strong copper wire under the catch or screw of a heart-shaped carrier; set the other end of the copper wire on a mandrel; then bend the copper wire in such a manner as to present the dial of your movement as it will be placed on the propeller, having the mandrel as center of rotation; cause the dial to turn in revolving the mandrel in the fingers and you will thus obtain a perfect model for the production of your propeller.

In the drawing that accompanies this device the propeller is equipped for turning in the ordinary direction of the hands of a watch. If the propeller turns in the opposite direction, the order of the figures on the dial should also be reversed. To bring the two dials into unison the propeller is placed vertically, the minute dial above. In this position the minute-hand records 60 and the hour hand should be found exactly on some figure, rather a little ahead of this figure than behind it, to avoid confusion in reading the hours.

To set the hour, the propeller has to be turned by hand.

THE AERONAUTIC CLOCK OF M. DOUÉ.

Here is an aeronautical clock by M. A. Doué, clockmaker of Vielsmaisons (Aisne). He combines an aeroplane with a dirigible balloon, the appearance being somewhat astonishing. The dirigible balloon accommodates an ordinary dial in connection with a striking clock movement. Its structure is of iron wire covered with colored paper or fabric; the aeroplane is constructed in the same manner. There is nothing complicated in the mechanism.

Mr. Doué has done away with the fly of the striking works of the clock, only retaining the wheels necessary for holding it; he has adjusted on the counting wheel or locking plate a grooved pulley, which, by means of a thread of silk, or a horse hair, transmits the rotary movement to the propeller of the dirigible which carries a similar pulley, perhaps a second pulley, which transmits the rotary movement to the propeller of the aeroplane.

In order that the propellers shall work often it is only necessary to equip the canon pinion with a number of pins for all the unlockings; the rotation movement will then be effected. It is necessary to equalize the notches in the counting wheel if we wish the propeller to revolve for the same space of time on each occasion.

M. Doué advises clockmakers who wish to utilize his system to use large pulleys, in order to avoid slip and obtain a good result.

The aeronautical clock contains nothing that is mysterious, but it tells the time in the show window and amuses the passer-by by the frequent revolution of its two propellers.

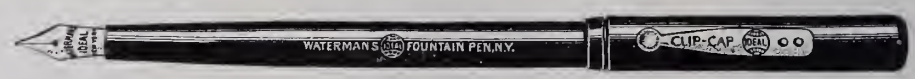
The D. Edward Kennedy Co., Cordele, Ga., has been incorporated with a capital of $10,000.

Somers Fisher, Schellburg, Pa., has purchased the business of Charles H. Dorn, of Hyndman.

Waterman's Ideal Fountain Pen

The Pen you will eventually buy

A Comparison of Sizes in the Standard Cone Cap Style. No. 12 is 6¼ inches long: other sizes in proportion.



Size No. **12** — No. 2 gold pen.

Style: Plain Black, with *Clip-Cap. In the seven sizes shown.

No. 12.....$2.50 No. 13..... 3.50 No. 14.....$4.00 No. 15..... 5.00 No. 16.....$6.00 No. 17..... 7.00 No. 18.....$8.00

Also Chased, Mottled or Cardinal at same prices. *German Silver Clips, add 25 cents to all prices.



Size No. **13** — No. 3 gold pen.

Style: Chased, Gold-Mounted, Plain Middle Band, 18-kt. Filled. In the seven sizes shown.

No. 12, G. M. M....$3.50 No. 13, G. M. M.... 4.50 No. 14, G. M. M....$5.00 No. 15, G. M. M.... 6.00 No. 16, G. M. M....$7.00 No. 17, G. M. M.... 8.00 No. 18, G. M. M....$9.00

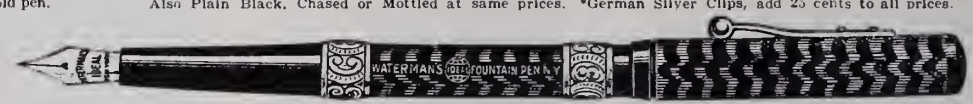


Size No. **14** — No. 4 gold pen.

Style: Cardinal, with *Clip-Cap. In the seven sizes shown. This color used largely for red ink.

No. 12.....$2.50 No. 13..... 3.50 No. 14.....$4.00 No. 15..... 5.00 No. 16.....$6.00 No. 17..... 7.00 No. 18.....$8.00

Also Plain Black, Chased or Mottled at same prices. *German Silver Clips, add 25 cents to all prices.

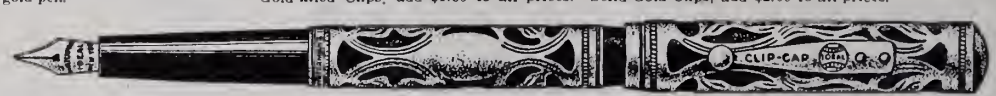


Size No. **15** — No. 5 gold pen.

Style: Gold-Mounted, Chased Bands, with *Clip-Cap. In the seven sizes shown. (Also with two plain bands.)

No. 12, G. M.....$3.50 No. 13, G. M..... 4.50 No. 14, G. M.....$5.00 No. 15, G. M..... 6.00 No. 16, G. M.....$7.00 No. 17, G. M..... 8.00 No. 18, G. M.....$9.00

*Gold-filled Clips, add $1.00 to all prices. Solid Gold Clips, add $2.00 to all prices.



Size No. **16** — No. 6 gold pen.

Style: Filigree, Sterling Silver, with *Clip-Cap. In six of the sizes shown.

No. 412, Fil.....$5.00 No. 413, Fil....Not Made No. 414, Fil.....$7.00 No. 415, Fil..... 8.50 No. 416, Fil.....$9.50 No. 417, Fil.....11.00 No. 418, Fil.....$12.00

Mounted on Black or Cardinal Holder. *Sterling Silver Clips, add 50 cents to all prices.

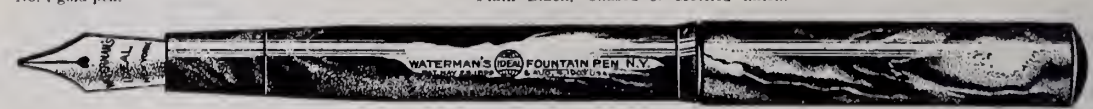


Size No. **17** — No. 7 gold pen.

Style: Gold-Mounted Cap (chased or plain band). In the seven sizes shown.

No. 12, G. M. Cap..$3.50 No. 13, G. M. Cap.. 4.50 No. 14, G. M. Cap..$5.00 No. 15, G. M. Cap.. 6.00 No. 16, G. M. Cap..$7.00 No. 17 G. M. Cap.. 8.00 No. 18, G. M. Cap..$9.00

Plain Black, Chased or Mottled finish.



Size No. **18** — No. 8 gold pen.

Style: Mottled. In the seven sizes shown.

No. 12.....$2.50 No. 13..... 3.50 No. 14.....$4.00 No. 15..... 5.00 No. 16.....$6.00 No. 17..... 7.00 No. 18..... $8.00

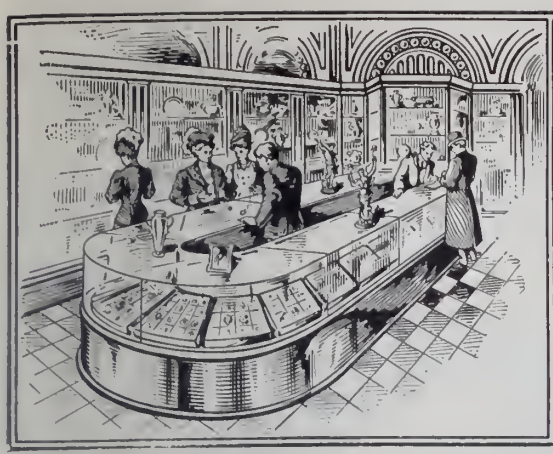
Also Plain Black, Chased or Cardinal finish

WRITE TO-DAY FOR CATALOGUE AND SELLING SUGGESTIONS

Waterman's Ideals are the leading line of fountain pens in every section of the world at all seasons of the year. Maintained on the very highest level of quality and made in every imaginable style and size. Our advertising constitutes the greatest campaign ever conducted for any specialty of the kind.

L. E. Waterman Co., 173 Broadway, N.Y.

BOSTON CHICAGO SAN FRANCISCO MONTREAL LONDON PARIS MEXICO



STORE KEEPING DEPARTMENT

Our Business Departments

Aim to be as helpful, as interesting and as practical as brains and money can make them. If you have any novel business plan, show window arrangement or advertising scheme, send it along, in order that all may be aided by co-operation.

The Dead-Stock Invoice.

Written expressly for The Jewelers' Circular-Weekly by Xeno W. Futnam.

ANNUAL inventory should be made as effectual in sifting out the year's dead stock as in determining that which may still be listed among the assets. This does not mean merely the separation of salable from unsalable goods. It means a general sifting out of dead policies, dead methods, dead accounts and deadheads of every sort.

The dead advertisement has cost enough already; it is time to cast it aside and look about for something better than the old one ever was. Throw out the meaningless stock cut also, that was never pertinent to the subject, and it represented only a low grade of wit. Let the set phrase go with it and the big display type that advertised nothing, while it cost a great deal. Get up entirely new copy and fill it with enthusiastic trade talk; something that will warm the reader up to the subject of better material and more artistic patterns.

Aim at neatness and give plenty of white background for effect, and use everything else for straight business sense. If you have a good cut of something that is good enough for a special ad., use it, providing it will tell more than a word picture can tell in the same space. The "comic" cut was never intended for people of refinement and cultivated taste, such as the high-class jeweler advertises to.

Dead stationery, while not so frequently seen in the jewelry store as elsewhere, is never attractive. Get it in smaller quantities and renew it frequently. Type faces change the same as other fashions, and people who are well informed can tell by the typography and paper stock how recently the letter-head or business card has been printed, even those who have no special knowledge of the subject realizing that it looks "old-fashioned." No one would look for elegance where shabby or out-of-date stationery is in use. Better discard it and get something neat and new.

The dead store space is worse than wasted, always, and there is never a foot of it to waste. Compact arrangement means neatness and it also means convenience, as well as superior display. Discard the cases that do not fit the space or stock and replace them with something that seems cut exactly to the pattern of the place. It will cost a little more in the beginning, but the wasted space and slovenly appearance of misfit cases will always cost more in the end.

Supporting posts, irregularities in the wall, must all be reckoned with and made an addition to the convenience of the place or to its attractiveness, instead of being conspicuous eyesores. Use the post for some elaborate display; the show window is not the only place where artistic designing counts. In this age of store decoration there should not be a foot of space that cannot be made good use of.

The dead window arrangement has, of course, been banished from every modern jewelry house, though it is seen frequently enough in other lines. Still it might be a good plan to take time for a mental invoice of the current window policy; is it as effective as it can be made or would more frequent changes add to its attractiveness? Anything that is out of place or out of joint in window management is dead and should be included in this list of discards.

The dead poster, too, should claim our attention, whether it is an advertising card, a calendar, or an artistic price-card. Today's stock is never well advertised by yesterday's dust, and anything that is worthy of use at all is worth renewal frequently enough to keep the place new and fresh in appearance.

The dead arrangement of stock sometimes becomes a matter for burial and resurrection. Stability is one thing and monotony is something wholly different. Sometimes the rearrangement of the articles in a case will give them the appearance to old customers of a new stock. People undoubtedly like to know where to find the watch department without hunting for it, but they do not always like to have the same peculiar watch blinking at them from year to year from exactly the same old hook. Freshen up the arrangement, case by case, occasionally, and see what a new cast it gives to the whole place.

The dead account had better be disposed of finally, in some way. It has bothered the bookkeeper long enough and has no possible use which entitled it to a place among the resources. It is rather a liability and had better be gotten rid of in some way. If it cannot be collected, or if circumstances do not seem to justify that, there is no use letting it add to the bookkeeper's row of figures any longer. Drop it out, but file away a memorandum of it, so that the correct figures may be readily obtained if the unexpected should ever happen and the account be paid. Do not, however, longer retain it as one of the assets of the firm. This cutting off may injure the annual showing of the firm's resources considerably, but there will be the satisfaction of knowing that what is left is genuine.

The out-of-date account system is no less a part of the dead stock. It cumbers up the bookkeeping department with much work and many figures. At the same time it discourages modern ways of doing business, because it has no adequate provision for those ways. Except by a discouraging amount of gleaning, no complete system of cost accounting is regarded in the old-fashioned method of keeping books. Let the old system go with the other dead stock, and replace it with something that is less cumbersome and more complete.

The dead timber in the retailer's own heart, too, should come in for its share of careful inspection. Many of the old trade ideas are dead. Competition now means competitive expansion and not ruinous warfare. Salesmanship includes a demonstration of the goods and is not limited to taking an order—and the money.

All modern business ideals are warped and crowded a little by each bit of dead and decayed commercial timber which the merchant permits in his own business policy. Dispense with some of these; with all of them, if possible. Close up the account with Colonel Grouch and open a new one in its place with General Good Will. Wind up the clock for the year 1910 and let the cares and grudges of the past go out with the old year's mistakes and worries.

Advice and Things.

(By J. C. Strauss, in *Business Philosopher.*)

COURTESY to customers is a commodity never cheapened by over supply.

An employe who is always looking at the clock rarely sees a bank account.

Excuses are the enemies of advancement.

Postponing duties until to-morrow postpones promotion much longer.

"I forgot" never fattens a pay envelope.

Original suggestions for Easter window displays will be published in this department Feb. 16.



Compare the Old With the New

About the only point of similarity between the electric lamp commonly in use and the new G. E. MAZDA Lamp is that they fit the same socket. That makes it easy to replace the old lamp with the new

MAZDA LAMPS

But the G. E. MAZDA Lamp gives nearly three times the light of the ordinary type electric lamp without requiring any more electric current.

In the sunshine glow of the G. E. MAZDA Lamp, gems flash and scintillate as they do in bright sunlight.

You can make your store as bright as day by installing these lamps that mark the greatest advance in electric lighting since Edison's invention.

All progressive lighting companies and electrical supply dealers handle a complete line of G. E. MAZDA Lamps.

To get the genuine G. E. MAZDA Lamp insist on seeing the famous G. E. monogram on each lamp you buy and on the carton containing it.

General Electric Company

MAIN LAMP SALES OFFICE: Harrison, N. J.

PRINCIPAL OFFICE: Schenectady, N. Y.

2412

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

R. J. HILLINGER & CO.

Manufacturers of

SILK WATCH CHAINS



TRADE-MARK

Silk Fish Lines
Silk Vest Chains
Silk Fobs
Silk Eyeglass Cords

Silversmiths' Bldg., 131 Wabash Ave., CHICAGO

ESTIMATES GIVEN

IVORY, HORN and FIBRE INSULATORS

Try Us

WE WORK FOR THE BEST RETAIL TRADE OF NEW YORK

ESTABLISHED 1887

SILVER and GOLD ELECTROPLATING

Central Plating Co.

34 East 29th Street
NEW YORK

SILVERWARE REPAIRED

ARTHUR A. WHEELER
President

PARTS SUPPLIED

REFINISHING

REPAIRING

Your Orders Solicited

NEAT, PROMPT, SATISFACTORY WORK ASSURED

Storekeeping Department.

Promiscuous Mailing.

(W. Clement Moore, in the *Advertising World*.)

STOREKEEPERS make a very common error of mailing their literature to people who are not interested in their proposition at all. Without question, good, reliable mailing lists are a most valuable resource if compiled with the greatest possible care and forethought, but it is a losing proposition to mail advertising matter to persons who are not at all interested in what you are endeavoring to sell.

The best lists to work upon, of course, will be those names secured in answer to your own advertising. These will be exactly what you want. But, if this list is not large enough, then write to companies offering a proposition similar to yours and buy their lists of names.

Still another very good way to get names is to offer a commission on all goods sold to names suggested by your regular customers. For instance, if you are selling watches, write to one of your customers and ask him to send names of 10 friends who need watches and offer to pay him (say 10 per cent.) $1 or $2 for every one that buys a watch. This will lead him to suggest the best possible names and you will be securing cash returns at a very small outlay.

Perhaps every advertiser has already been advised many times to use the best stationery he can afford, but the importance of it cannot be too firmly impressed upon the advertiser's mind.

Aim directly at possible customers only. You would not waste breath in trying to talk gas lights and electric trains to a backwoodsman—then don't waste good circulars the same way.

The Art of Window Dressing

With Numerous Timely and Original Suggestions

Prepared expressly for The Jewelers' Circular-Weekly

OFTEN dealers are at a loss for subjects to lend attractiveness to their window display. The following suggestions may serve as a basis around which the dealer may arrange various showings. As these are merely intended as hints, only meagre descriptions will be given, and the window dresser can elaborate the ideas to meet his own needs.

Photos, frequently changed, can be utilized to great advantage, but care must be taken to show unusual subjects, such as pictures of scenery, of natives, of houses taken in foreign lands which happen to be momentarily interesting, as, for instance, Nicaraugua at the present time, etc., etc.—so different from our own country—always are. Pictures of Africa will be especially interesting when Roosevelt returns.

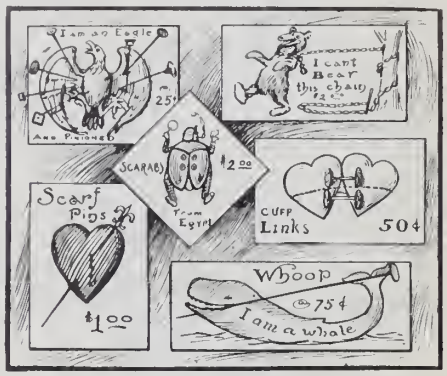
Naval pictures are, to the dwellers in inland cities, particularly interesting; views of Bahama, Bermuda, Florida, Mexico and any other warm climates are sure to be attractive to inhabitants of our northern cities, while scenes showing skating, sledding, snowballing, ice palaces, etc., etc., will draw the attention of persons to whom these sports are unusual.

Pictures of new inventions, such as airships, submarines and other novelties, are good to use anywhere.

When yacht races are on, or automobile contests are being held, such pictures could be made use of.

Constructive windows, that is, displays showing the various stages of manufacture of some article, including specimens in the raw material and in its progressive forms, are always interesting.

Details enabling the public to be posted on current happenings and timely information not generally known to the public can be utilized as drawing cards.



PRICE CARDS FOR VALENTINE'S DAY.

Odd bits of ancient history or queer historical facts attract attention and interest when compiled from reliable sources.

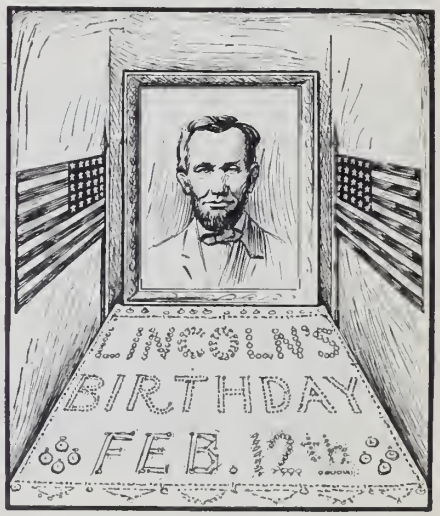
Specimens of plants not usually seen in your locality make an interesting exhibit. The cotton plant, sugar cane, tobacco, etc., will illustrate what is meant. The growing plants will be watched with interest.

Fruit, nuts, etc., converted into likenesses of human faces are an odd showing. Oranges, for example, may be slit on either side and the peel flapped out for ears, a mouth with teeth showing may be made by removing part of the outer peel, and coffee beans inserted into two little holes will form eyes. Cocoanuts can be carved into semblances of queer faces; peanuts, by the aid of a few bits of toothpick and some ink, made up into funny pigmies, and so on—all simple stunts, but very attractive for a time.

For a moving window show, easy to



A DISPLAY SUITABLE FOR BOTH WASHINGTON'S AND LINCOLN'S DAY.



ANOTHER LINCOLN DISPLAY.

A SURE ALARM

An Accurate Timekeeper

4½-INCH NICKEL-PLATED SEAMLESS BRASS CASE

4 INCH BELL ON BACK

Has Switch for Stopping Alarm



THE

TATTOO

INTERMITTENT ALARM

WRITE FOR PRICES

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

MAKERS OF CLOCKS AND MOVEMENTS
OF ALL DESCRIPTIONS



Send for illustrated catalogue

No goods sent on memorandum

C. F. RUMPP & SONS

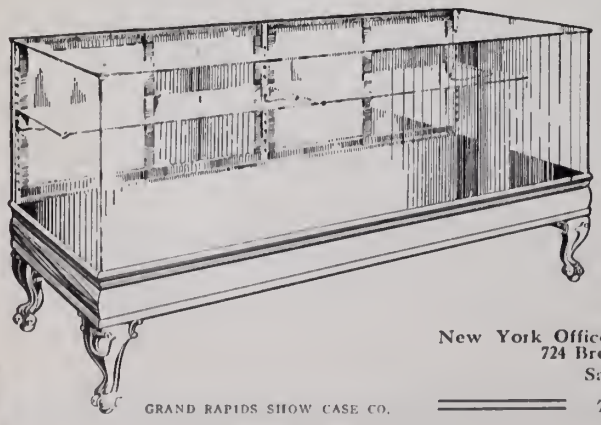
Manufacturers of

Fancy Leather Goods

We have a large collection of articles adapted to the Spring trade.

PHILADELPHIA

New York Salesrooms TRADE R MARK 683 & 685 Broadway



GRAND RAPIDS SHOW CASE CO.

THE **Store Beautiful** means the **Store Successful.** We can remodel your store along lines so artistic and practical you could not conceive it to be possible. ¶ Let us submit you plans—you can then decide. Catalog C-3.

Grand Rapids Show Case Co.

GRAND RAPIDS, MICHIGAN

Branch Factory: Lutke Mfg. Co., Portland, Oregon

New York Office and Showroom: 724 Broadway

St. Louis Office and Showroom: 1329-1331 Washington Ave.

San Francisco Office and Showroom: 693 Mission Street

Under Our Own Management

THE LARGEST SHOW CASE PLANT IN THE WORLD

Storekeeping Department.

make, mount a large picture of an auto race, a bicycle race or a trotting match on stiff cardboard. Then cut out from a similar picture one or more wheels and fit these on small shafts connected with clockwork or an electric motor. The turning wheels will give the picture a very realistic appearance.

Miniature stage pictures can be used to good advantage as a setting for a window. For instance, a garden is set with green base, a rustic fence, a few vines and small trees—all made of paper except the branches of trees.

A forest may be represented by similar scenery.

A drawing-room is made up by using on three stiff bits of cardboard a few small pieces of wallpaper.

A fireplace is easy to construct, so is a snow scene showing some cold weather sports.

Then the opposite idea can be utilized—giant articles, immense watches, big rings, jumbo alarm clocks, all constructed of cardboard and made many times the regular size—the "bigger the better"—for show purposes.

Poetry—of a sort—serves to impress facts in a way that might not otherwise attract people. Suppose it's alarm clocks or watches that one is featuring. Something like this wouldn't go bad on a large card:

> I'll stop being late these Wintry days,
> I'll be ON TIME and get a raise.

If rings are being featured, the following will suffice:

> I'll buy a diamond ring for Mary.
> She'll then forget to be contrary.

For silverware:

> New silverware I'll buy for ma,
> She's had her's since she married pa.

For watch chains:

> I'll buy at once a new watch chain,
> Then I'll not drop that watch again.

It is not necessarily the elaborately worked out novelties that sell goods; sometimes the simplest little things are equally effective.

Valentine's Day.

Cunning and comic valentines can be made by making funny animals out of paper or cardboard and using them as price and display cards for jewelry of every sort. As the variety is endless the number of "animal cards" made up is limited only by the size of window and the dealer's time and imagination.

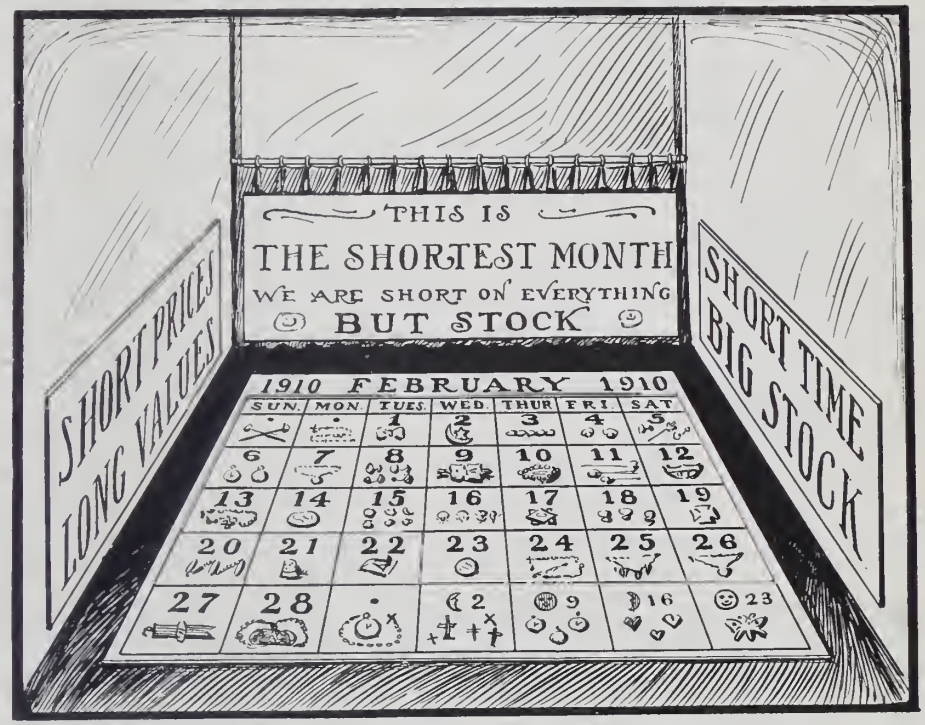
If some thought be given to this display, a novel and trade drawing effect will be produced. The finished "valentines" can be nailed to back and sides of window, suspended by strings from ceiling or laid on the base of the window.

Make up your cards and have all ready before beginning to decorate the window.

In Honor of Washington and Lincoln

Form of large sheets of yellow cardboard gigantic watches, and so arrange your window at the rear that these appear suspended in the air by red, white and blue ribbon (each color a separate ribbon).

Have the ribbon tied at ends to two big spikes. Let the ribbons intertwine as loosely as possible, and drape festoons at the corners. Decorate two of these "watches" with pictures cut out of some magazine or paper of the country's two most illustrious Presidents, and decorate as many others as you care to use with the advertising best suited to the watches which you prefer to feature. The signs at the top and bottom of the display are subject to such changes as best suit the dealer's ideas.



AN EFFECTIVE AND SIMPLE METHOD OF DISPLAYING NOVELTIES, ETC.

If preferred, the dealer can lay out this show in the base of the window. In this case, however, the "watches" should be smaller.

Most merchants wish to utilize the base of their windows for a showing of small wares of various kinds.

At the rear of the window place a picture or bust of Lincoln. On either side drape with a flag stretched out smoothly, and on the base of the window arrange to spell out the words as shown in sketch with small articles, such as rings, watch chains, fobs or cuff buttons. If care be used to keep the display extremely simple a good effect can be obtained.

A Calendar Window

A novel "calendar window" may be arranged as illustrated above. It is bound to attract a great deal of attention on the part of passers-by owing to its unusualness.

It, moreover, affords excellent opportunity to the jeweler to display small articles to good advantage.

Block out the base of the window so it can be arranged as a calendar of large size. On this "calendar" display your specialties.

Getting the Employe's Best Co-operation.

NO merchant can attain large success by his unaided efforts. His apprentices, his workmen, his clerks supply the force which carries his business craft up the business hill.

Encourage them, therefore, in the work. Stimulate their ambition to become proficient in their duties. Take time to show them the little wrinkles you have learned, which save time and improve results. Be kindly and sympathetic.

Give ungrudging praise where they have done well. Avoid harsh words and humiliating language when you reprove.

Then permit them to see that you are interested in their welfare. Inquire after their families, give them a little present occasionally, let them feel that you will do your very best for them, and this will develop the spirit of reciprocity so they will do their best for you.

When you can develop the utmost capacities of all the people in your establishment, arouse their enthusiasm, generate in them an interest in the business and a desire to have it grow, then you have an organization whose concentrated efforts will prove irresistible.—*Harness World.*

Selling Schemes.

THE sales of Emanuel Gershuny, South River, N. J., have been increased by selling goods on 10 days' trial.

*

Exhibited in the store of C. P. Remillet, Newark, O., a short time ago, was the skin of a black diamond rattlesnake killed near Eustis, Fla., several weeks ago. The skin measures seven feet two inches long, and the reptile weighed about 78 pounds and contained 14 rattles. The display attracted a great many visitors.

Many a brother jeweler has made an additional dollar or two in his repair department by introducing a new joint, catch and pin for barrettes, to his lady customers, when the old fastenings failed to hold. Made of heavy unbreakable elastic stock.



JOINT, CATCH AND PIN
SHOWING MODE OF FASTENING



SNAP PINS 3 AND 4 INCHES

No. 41 Shell, per doz.....$0.50 No. 42 Shell, per doz.....$0.60
No. 141 Amber, per doz.... .50 No. 142 Amber, per doz.... .60

SNAP PINS 5 AND 6 INCHES

No. 43 Shell, per doz.....$0.75 No. 44 Shell, per doz.....$1.00
No. 143 Amber, per doz.... .75 No. 144 Amber, per doz... 1.00

JET THE SAME PRICE AS SHELL AND AMBER

Of all Jobbers in the United States and Canada



SNAP CATCHES
Shell, No. 11, doz...30c.
Amber, No. 111, doz.30c.



Shell, No. 20, doz...50c.
Amber, No. 120, doz.50c.



MACHINED CATCH
Shell No. 3.
Amber No. 103.
Jet No. 203.

THE ZYLOLOID CO. 962-4 AMSTERDAM AVENUE
NEW YORK CITY :: U. S. A.



No. 129 No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

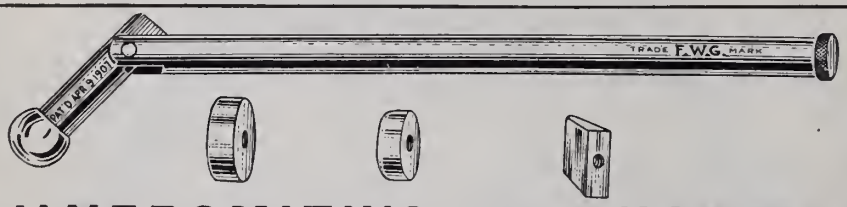
Automatic Eye-Glass Holders

15-17-19 MAIDEN LANE
Silversmiths' Bldg.
NEW YORK

Established 1832



No. 149 No. 163



SILVERSMITH'S PATENT ADJUSTABLE **HAMMER**

A DENT REMOVER AND BURNISHER

The quickest and most practical tool yet devised *to take the dents from Silverware,* such as Coffee and Tea Pots, Bowls, Pitchers, Cups, Urns and all vessels having a narrow neck, where it is difficult to get at the dents from the inside. The head of this hammer can be set firmly at any angle most conveniently by turning the screw at the end of the handle. Send for circular showing mode of operation. Price, complete with four different shape steel heads, $2.50.

F. W. GESSWEIN, Fine Tools and Supplies, 26 John St., NEW YORK

W. S. HICKS' SONS, MANUFACTURE



every description of Pencils, in Gold, Silver and Plate

231-233-235 Greenwich Street, New York

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

PLATINUM In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

JEWELERS' SHOW CASES



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO.

159 to 167 ANN ST., CHICAGO

Makers of all kinds of

JEWELERS' FIXTURES

Write for Illustrated Circular

Our Motto: The Best of Everything

The Law and the Retailer.

By Bernhard Raymond, LL.B.,
of the New York Bar.

INTRODUCTION.

IN order to avoid frequent and unnecessary litigation, to prevent loss of time and expense of legal suits, and, above all, to enlighten the jewelry merchant of the legal effect of the daily transactions in which he necessarily engages, whether he takes a partner or becomes one, sells or purchases goods, employs, or is employed as agent for another concern to sell goods, and, in fact, in any of the many commercial obligations he is called upon to assume, it is thought most beneficial to the trade in general to publish and expound the law governing the above mentioned commercial relations.

New tribunals of justice are constantly being created to cope with the mad rush of legal business, both civil and criminal, and yet the courts, with all the modern legal machinery at their command, taking testimony in shorthand at the rate of 15,000 words per hour, with all their presumptions and exclusion of evidence to prevent unnecessary prolongation of trials, is compelled to suffer cases to remain on the calendar for years, during which time plaintiffs die, defendants become bankrupt and witnesses hopelessly disappear.

In truth, a layman may well blame the courts, for if the courts had not adopted the long-recognized doctrine that ignorance of the law is no excuse the courts would be in a position to determine disputes summarily and thus curtail the present elasticity of trials by putting the parties to their proof.

But upon closer analysis it will be seen that the courts have adopted this well-established doctrine for its expediency in preventing the miscarriage of justice. The fault, then, for the congestion of the courts will shift to the shoulders that ought to bear it. It must be laid at the door of ignorance of the law, of its method of reasoning, construction and application.

Men having insufficient legal knowledge to draw a notice to a tenant to vacate premises for non-payment of rent; men, who, desirous of purchasing a straw hat or a leather belt, deliberate for a month will enter into a contract of co-partnership or matrimony or agency without the slightest deliberation, in a moment, little dreaming of the technical intricacies and legal complexities surrounding the transaction.

The writer has known men—illiterate men—whose understanding of the legal significance of their negotiations may well be described in a single word—"Darkness"; and yet such men readily and unhesitatingly sign mortgages, execute bonds, go into partnerships, employ agents, issue notes and draw checks, and, what is more remarkable, pretend (of course at the time and not afterwards) to fully appreciate the gravity of the transaction with the air of a Webster, a Blackstone or a Choate.

Thanks to men of such ready and accurate perception of legal matters, our courts are devoid of standing-room; the books are free from dust in the legal libraries, and lawyers are supplied with a more profitable place to keep their hands than in their own pockets.

For the above reasons space will be devoted to the exposition of the law affecting every-day transactions and of general service to the trade, such as checks, notes, bills, trade-marks, contracts, agency, co-partnership, etc., in a simple, comprehensive and instructive form.

The Law of Partnership.

The law governing the relation of co-partners between one another and that between a co-partnership and third persons dealing with it is one of the most interesting, important and engaging branches of commercial law.

A general acquaintance with the law of partnership is indispensable; first, for the reason that, while the partnership relation arises from the agreement of the parties, the law implies powers and attaches obligations to the relation, which they had not anticipated, and, in fact, could not provide against had they thought of it. For instance, if they agree upon an arrangement which is a partnership in fact, it will not avail them to call it something else, or that they even expressly declare that they are not to be partners. The law must declare what is the legal import of their agreement; the names go for nothing when the substance of the agreement shows them to be inapplicable. Poste vs. Kimberly, 9 Johns 470.

Second, knowledge of the law of partnership is important, for the reason that tradesmen will enter into an agreement intending to create a partnership and assume the relation of partners, yet, if they so frame the terms and provisions of the contract as to leave them without any community of interest in the business or profits, they will not be partners in fact nor in law.

A partner, therefore, is the legal relation founded upon the express or implied contract of two or more persons to combine their capital, skill, credit or labor for the purpose of sharing profits between them derived from the common business.

It contemplates the transaction of some lawful enterprise, trade or occupation, in which the parties are to have a community of interest.

Partnerships, therefore, for the purpose of carrying on an unlawful business, to stifle or to prevent competition, to hinder or delay creditors, to carry on business with a country at war with our own, or in violation of the provisions of custom regulations and the like, are void. 23 N. J. E. 257.

The members of an illegal partnership cannot invoke the assistance of the courts, and tribunals of justice will leave them where they are. The courts will not administer justice between rascals. It will not compel restitution, contribution or an accounting of their illegal dealings.

As a general rule, any person capable of entering into a contract is competent to enter into a co-partnership.

An infant may be a partner, but his contract is determinable at his option. Infancy is a valid defense against both a co-partner and a third person seeking to enforce a partnership liability. During the continuance of the partnership the infant has all the rights of an adult partner and is clothed with all the powers of an adult member of the firm.

He may collect and pay debts; take and give orders, and make contracts binding the co-partnership and the adult partners, though he may at his will repudiate the contract and thus escape liability. This peculiarity is not to be understood as a creature of the law of partnership, but rather as an illustration of the fatherly care and protection exercised by the courts over the infant, in an earnest desire to guard his interests.

His interest in his partnership assets remain answerable for the partnership liabilities. Yates vs. Lyon, 61 N. Y. 344.

The infant cannot voluntarily withdraw his property from the partnership after remaining in the business for some time unless he was induced to enter into the co-partnership and became a partner by fraud. Sparman vs. Kleim, 83 N. Y. 245.

The adult partner cannot escape liability on the contract of the infant by reason of the infant's incapacity to contract. If the adult partner has been induced to enter into the co-partnership by the fraudulent representations of the infant that he is of age the adult may institute an action for the dissolution of the partnership.

If the infant partner remains in business after he arrives at his majority a ratification of the prior partnership transactions may be inferred from his acts, and thus his liability becomes fixed. A married woman at common law was incapable of entering into a contract unless it be with reference to her separate estate. Such disability, however, is now removed by statute, and a married woman may enter into a contract of co-partnership. She may, now, enter into such an agreement even with her husband. Suan vs. Caffe, 122 N. Y. 308.

(To be continued.)

Weekly Meetings with Clerks.

THERE is no retail store in the country that cannot afford a half-hour each week to a discussion of store subjects and to instruction to the entire sales force, says the *Southern Merchant*. Such a period of discussion and instruction will bring out the latent qualities in many clerks and will impress upon all of them the fact that to sell goods is more than to be able to know what is on hand and offer it when asked for.

Not only can the force of clerks understand by such common meetings that instruction is not individual, but for the common use of all, and thereby avoid a misunderstanding, but also the power of team work that can be infused into the understanding of the whole force. To raise the power of the selling force of the store is one of the necessities of storekeeping now.

Humorous Signs Used to Ward Off Requests for Credit.

WHILE the modern tendency is to conduct retail stores as nearly as possible on a cash basis, there are still many localities where a limited amount of credit must be given to certain customers.

Many queer signs have been devised to ward off requests for the opening of accounts. These semi-humorous cards form a good-natured method of informing the general trade that cash transactions are preferred, and while all these sayings are not adaptable to every business, some of them fit in very nicely for the jewelry trade. At any rate, here they are:

OUR CREDIT DEPARTMENT IS ON A LIMITED SCALE

NOT HALF THE WORLD KNOWS HOW THE OTHER HALF OWES

CREDIT TO NOBODY

Then an old bill file forms the center of another sign, and from it are suspended numerous unpaid bills:

WHY WE DO NOT CREDIT

Bill File with Unpaid Bills

The following poetical effusion is almost too forcible:

TO TRUST IS TO BUST
TO BUST IS HELL:
NO TRUST—NO BUST,
NO BUST—NO HELL.

Simple but logical is this one:

WE BUY FOR AND SELL FOR CASH

This unique sign was posted on a show case. In the center was fastened a tiny pill box with a slit cut in:

Parties desiring credit will kindly file applications here

The same will be referred to our Credit Manager

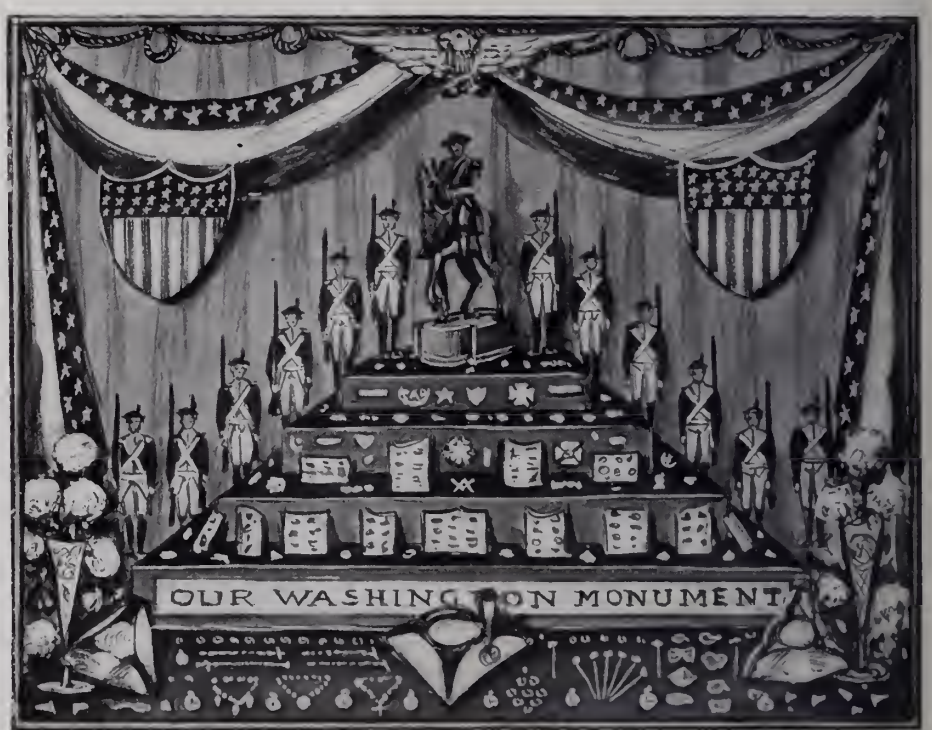
This is a lugubrious one, but hits the right spot:

CREDIT'S DEAD—
CASH KILLED HIM

An Independence Day Display.

(Prepared expressly for THE JEWELERS' CIRCULAR-WEEKLY by R. F. NATTAN.)

THIS most attractive window can be made with a little work and is very inexpensive, crepe paper furnishing most of the decorative material.



A WASHINGTON MONUMENT DISPLAY FOR FEB. 22.

The "monument" is a series of platforms placed one on top of the other and covered with dark blue velvet. On the top one place a bronze statuette of Washington, preferably on horseback, but a bust will do if nothing else is at hand. A Continental soldier cut out of cardboard, or a wooden toy, is placed on each step. The background curtain is of a buff color.

The shields can be cut out of crepe paper and mounted on cardboard. The eagle is cut out of cardboard also, or another shield can be used. A wide crepe paper of stars and stripes is looped from the eagle to the corners of the window, then down to the base.

The twisted rope at the top of the window is of green crepe paper. At each side of the window a large cut glass vase filled with paper flowers can be used effectively, and a few crepe paper cocked hats can be appropriately placed in the foreground. Be careful not to interfere with the cardboard sign on the bottom platform.

The stock can be well displayed on this monument, and may be made up of patriotic, fraternal, Masonic and college emblems, badges, buttons, pins, etc., as a feature. Sufficient space will be left to show a good general line of stock.

Facilitating Business Relations With Those Who Do Not Speak English.

SOME merchants have found it to their advantage to employ help in some capacity in their stores, as salesmen, porters or general utility men, who are of the same nationalities that predominate in their immediate neighborhood. Foreigners soon recognize the advantage of dealing at stores where there is someone who can act as interpreter, if needed, and at such stores they are apt to become regular customers.

With or without foreign help, sampled shelf drawers are a great help in securing and holding this class of trade. Foreigners are not apt to know the English names of goods, any more than Americans would their names in Old World countries. But with goods lavishly sampled, foreigners can point out what they want without trouble and thus facilitate their buying.

The different classes of foreigners have varying temperaments. The mercurial Italian, the stolid Swede, the even-tempered German, for instance, all have their marked national peculiarities and manner of wanting to trade, especially when new in this country. To build up business with these people the merchant must be quick to learn their peculiarities and humor them.—*Iron Age-Hardware.*

"The Master Jewelry Salesman," an intensely interesting article written expressly for the Jewelers Circular-Weekly, will be published in a forthcoming issue.

Salesmanship and Its Development.

By Charles T. Evans

THE retail jeweler in the conduct of his business must necessarily play several widely diverging roles. Mechanical skill is necessary that he may properly do the work which is brought to him for repairs, or to supervise in a thorough manner the performance of this work by those in his employ. In addition, he must be familiar with bookkeeping, so that he can keep a systematic record of the transactions of his business; he must act as buyer of his stock (which calls for the services of a competent man); he must be a judge of what profit he must make on his goods, to cover all expenses and yet show a gain for time and money invested; he must be a window decorator of some ability, or a good judge of such work, so that he can tell when another has done the work skilfully, and, after all, he must be a salesman of his goods, which calls for all that a man can possess of cheerfulness, tact, diplomacy and patience, coupled with a knowledge of his goods.

The old saying "Salesmen are born" is certainly incorrect. True, there are men who are gifted with a flow of language which may so affect the uninitiated that they will be impressed with the seller's command of words and mistake that for knowledge. In the course of a year's business one naturally meets many customers of different kinds. As a result, the same kind of talk will not do for everybody. One must be in complete control of the situation at every stage of the game. One must know more about the goods than the customer does—and this is not always an easy matter. Many customers are well read on precious stones, and through visits to the great cities are possibly more familiar with prevailing styles than the average inland jeweler, who feels that he "knows it all."

We have all waited upon customers who have made us feel that we should become more familiar with our goods; that we should know more about how goods are made; why certain differences in styles made corresponding differences in price; why certain semi-precious stones cost more than others, and so on. In short, that we should begin to learn that part of our business which cannot be learned at the watchmaker's bench.

Knowledge of precious and semi-precious stones, where found, where cut; history of some of the famous stones; how fashion has decreed at some times that they should be worn, and at others that they are not stylish; all this knowledge gives you something to talk about when waiting on a customer. It is not enough to be able to say, "That's a very pretty brooch," and so on; one must be able to give information regarding the goods which the customer does not know. Then, again, the ability to converse intelligently regarding your goods will beget a confidence not otherwise obtainable and will make comparatively easy the retaining of that customer's trade and influence.

We should ask more questions when buying goods than we do; we should read the technical articles published in the trade papers; we should ask ourselves questions regarding the goods, such as we think we would be interested to know, and then be prepared to answer them. Take, for instance the term "gold-filled." What do you mean when you offer a customer an article as "gold-filled"? Do you make a distinction as to the several qualities of gold-filled? Do you offer explanations why one gold-filled neck chain costs one dollar and another of the same pattern costs three dollars? Do you explain differences in chain making; why one style link costs more; that one chain is soldered and the other is not; that the slide on one chain is solid gold and the other is not. In short, do you put your customer in possession of such information as will enable him to intelligently decide what he wishes to purchase?

Where price alone is considered a customer will naturally choose the lower-priced article. Different qualities of goods are made because there are people who are willing to pay for good quality goods, and there are others who will purchase anything, no matter how inferior, if the price is low. In between come a number of different qualities. Jewelers are generally faint-hearted; they lack nerve or force. They do not make enough effort to sell the better class of goods. The fact that throughout this country exist stores which cater to the best trade ought to teach us that there is a demand for fine goods. People do not go to the high grade stores merely to pay a high price for goods which could be purchased for less elsewhere. They go to these stores because they have confidence that they will be shown first class articles only, and the best of their kind, and they have the same confidence that the price will be right. In smaller cities people of the same mind enter the several stores in search of a suitable article for a gift. They have no knowledge of the goods, or what the best ought to cost. They rely on the jeweler, who perhaps is afraid to talk up the desirable qualities of his better goods, and shows them the cheaper grades, finally selling the customer an inferior article, and sowing the seeds of dissatisfaction, which will produce a harvest later on. The customer has gone away under the impression that he has bought a first class article, and even although the price was lower than he anticipated, still he will feel that the jeweler has taken an unfair advantage.

It seems to me that our own interests demand that we show our best goods to every customer, although often they will immediately reject them. We have done our duty, and at the same time have increased our chances of selling an exceptionally fine piece. There is an old saying that "you never can tell how far a frog can jump"; also that "appearances are deceitful." Many people of the middle and poorer classes buy the very best goods obtainable, because their jewelry purchases are few and they want what jewelry they do have to be good. Analyze your own experience and recall the many times you have sold expensive goods to customers to whom you either did not expect to sell anything at all, or, if you did, the very cheapest goods.

When you stop to consider the matter, does it not strike you forcibly that your sales of fine goods ought to be steadily on the increase? Argue for the finer watches, the 14-karat jewelry, the sterling silver flat ware, and so on. You can always drop to the lower qualities if necessary.

Of course, judgment is necessary in such matters, and it would be folly to orate on the beauties of an expensive bit of jewelry to a possible purchaser of a one-dollar brooch. There is one absolutely safe proposition: You can never hurt a customer's feelings by showing them expensive goods, while oftentimes you will flatter their sensibilities to such an extent that they will decide to go just a little bit more than they intended. Just consider for a moment your own experience when you go to purchase clothing or furniture. If you see a piece of goods which made into a suit is $35 and another one which you do not like so well is $25, which one do you purchase? Does the price enter into your purchases to such an extent that you buy something you do not like because it is cheap? Isn't your first great care to obtain something with which you are suited? As a general proposition, when you go to buy anything, doesn't it cost you a little more than you anticipated? Don't you learn a lesson from this?

When the retail jeweler awakens to the fact that there is more money made by selling jewelry than there is by repairing it, and begins to show more activity in displaying his wares, and in plans for disposing of his stock, retail jewelers will begin to assume their proper position in the ranks of business men. To-day jewelers are rated as poor business men. Many state that this fact is due to the mechanical training of the jeweler, which has curbed his mercantile education. Jewelers who shut themselves in their own stores, and who feel their own importance, are very liable to get into a rut. Because of the fact that they do not associate with their tradespeople either in their own town or elsewhere, they do not realize that others are doing so much more business than they are. They sit at the bench all day plugging away at watch work, while they mentally regret that they ever entered the retail jewelry business, and resolve that their sons will get into something else. Experience teaches us, however, that retail jewelers, who are business men first and repairers second, and who are careful buyers (which does not necessarily mean buying in such small quantities that the stock is never complete), are enabled to reap such profits from their business that they are able to purchase not only the absolute necessities of life, but many of the superfluities.

Goods well bought are half-sold. Goods well displayed at plainly marked prices are one-quarter sold. This leaves one-quarter of the work for the salesman to do. In showing goods, show a variety of articles at

different prices; notice just which class of goods the customer shows the most interest in. If he appears particularly interested in the medium class of goods, talk those goods to him, at the same time calling attention to the next more expensive goods. Do not let customers get you to give the same guarantee on low-priced goods that you do on the more expensive. Write out little descriptions of the goods, and learn what you have written.

By giving logical talks on your stock you will give the customer just the information they wish, and by the completeness of your descriptions render unnecessary the asking of a great many questions. Information volunteered is more satisfactory than when forced out by questioning. Have patience with your customers when they are slow in making their decision. Remember that as long as they remain in your store you have a chance to make the sale. Once they leave without purchasing your chances of making the sale are greatly lessened. Answer such questions as are asked cheerfully and carefully. Do not get impatient with customers because they are not as familiar with your business as you are. Remember the years you have spent learning what you do know about it. Be sure to show a complete variety of the goods called for.

In many cases sales will result through the efforts you have made to please. Study your customers all the while. If you feel that they need just a little urging do not be afraid to use all the persuasion within your power. Some people will deny themselves for years the ownership of an article they really want in order to retain the money, but if a real salesman gets hold of them they cannot resist. When the attractive features of the article are presented, and the reason why ownership is desirable is impressed upon the customer, those two things, coupled with the customer's own desire for the article, ought to bring about the sale.

Remember that a customer's presence in your store is a positive indication that he is thinking of making a purchase. Many jewelers and other storekeepers despise the "looker," but when we stop and think, we ought to be thankful for the lookers, who not only make purchases themselves, but incidentally do a great amount of advertising for us, for which they make no charge. Treat all comers courteously; send them away well satisfied with their call and with praises for your store and stock upon their tongues, and, like bread cast upon the water, the good results will return.

Let us resolve that we will make the year just commencing a record year in the sales department. Do not neglect the repair department; have a good man to assume the responsibility of seeing that the work is well and promptly done, and keep yourself free to handle your customers yourself. In cities which are small, and where the stores are not very large, customers know the proprietor and prefer that he serve them. Jewelers can do this better than their help—and that without making concessions which they will not allow their clerks to make.

Giving customers a square deal will result in a bigger business, a better business, and consequently larger profits.

Business and Personality.

(By Will B. Wilder, in *Fame.*)

THE most interesting thing in the world is humanity. There is so much of it lying around, and so much of what we see is, for one reason or another, repellant, that we come to think slightingly of it, or not to think of it at all. But in spite of its commonness and its frequent repulsiveness, it is, nevertheless, the one really important and interesting thing on the planet. The vogue of the novel proves how general is this appeal. Any kind of a book, so that it be a book about humans in their relations with each other, will be read by thousands, where the scientist counts his readers by tens and the philosopher by units.

But it isn't necessary to go to literature to prove it. Business is rather inclined to plume itself on being impersonal (since "Business is business!") and on being systematic (since "No man is indispensable.") But at the same time, business is a very sensitive index of the personality governing it. Take Wall Street. Stocks quiver like the magnetic needle when death threatens some man who stands behind the stocks. Nothing impersonal about business then!

A nation is but the enlarged figure of a man. The personality of a nation stamps itself upon the work it does in exactly the same way. The German nation is mentally characterized by painstaking thoroughness; witness the same quality in their clumsy but efficient manufactures and their studious commercial aggression. The French are mentally acute. Their literature is surpassing in logical keenness and verbal exactitude. Witness the delicacy of their workmanship in jewelry and all exact manufacture. .

The Japanese are fundamentally artistic and secondarily shrewd at adapting themselves to conditions. The two qualities are shown in the beautiful things they make for themselves and the atrocities they manufacture for export. The American is inventive, and experimental, and audacious. The other nations stand bewildered before the useful and useless things that he has invented and made indispensable for modern life. And the Patent Office is not the only record of his ingenuity and inventiveness.

The constant pressure of American business life is in the direction of "something new." In England, to make the point by contrast, a business house follows the fashion set by its founders with a deep sense of peace. Aggressive policy? New ideas? Go to! At least to America. The old conservative ways are good enough, as well as much easier. Why bid for a headache by trying to think up something different?

"Every institution," said Emerson, "is but the lengthened shadow of a man." So is every man's work, whatever it may be. It is not a disassociated and incidental thing, attached to him in some casual way. It owes its existence to him and is stamped with his personality in every atom of it.

(Incidentally, isn't this probably the explanation of the fact, exasperatingly verified by every employer of labor, that the average workman is inefficient in what is supposed to be his special line? He hasn't the personal qualities that result in efficiency; or, to put it the other way, efficiency is not the fruit of the qualities which are possessed by the average workman. If he is capable of efficiency he is also capable of an originality which lifts him off the plane of the average workman.)

The desire to perpetuate one's personality is a deep-seated and natural instinct. It is shown in the pride of continuing one's family line, and all ambition and fighting for fame bear witness to it. In a more trivial way, it is evidenced by the picture of the advertiser himself appearing in his advertisement. What does the public care whether Mr. Proprietor wears a beard or goes clean-shaven, is bald or cross-eyed or has a double chin? He flatters himself if he thinks it has the slightest interest in his personal appearance. No, it is for his own pleasure that he reproduces his phiz by the thousand. He wants to rescue that very interesting thing, his own personality, from the encroaching waves of oblivion. He need not worry. His business is just as much himself as his picture is. It is his lengthened shadow, instinct with his qualities, reproducing his personality, and extending his atmosphere. If it be colorless and ineffective, it is because he is so. If it be vital and full of snap and enthusiasm and service, no one will need to be told that he is not a dawdler himself.

The most convincing way to impress your personality upon your town is to put it into your business. Conversely, if you want to know what sort of a fellow you are, hold your business up like a hand-mirror and look into it. It will tell the story better than the fancy portrait.

Maxims of Modern Business.

NINE times out of 10 quality wins regardless of price, says *Store and Office*. The other time the purchaser loses because he put the question of price above that of quality.

The surest way to win over the opposition is to cease thumping the strings of discord and get in harmony by sounding the strings that blend with the other fellow's music.

Don't quarrel with inferiors. Save your wit to parry the thrusts of superior skill. Don't waste sound business logic on a poor prospect. You'll need your energy in convincing people who are worth while.

A sale made at a loss should be charged to the expense account. A bargain sale with goods selling below cost represents an expenditure for advertising purposes. So set about it with discrimination and a level head.

If, for any reason, a competitor can sell a certain line of goods cheaper than you can afford to sell it, have the nerve to admit it, at least to yourself, or set about to correct the deficiency in your business that creates the condition. Don't persist in allowing competition to make your prices, merely because you are pained at the prospect of losing sales.

Work hard, smile and have a purpose. Then you'll win.



Business Literature and Novelties Used Recently in Conjunction with Newspaper Advertising.

(Reviewed and described for THE JEWELERS' CIRCULAR-WEEKLY by ROBERT FRANCIS NATTAN.)

THE retail jewelers of every section of the country during the past holiday season made more generous use of booklets and newspaper advertising than they had done in some time, in anticipation of a large amount of business, and their anticipation was not in vain. A vigorous newspaper campaign supplemented by general business literature was conducted in almost every extensive territory, many full-page newspaper ads having been used. Some of the noteworthy efforts in the way of booklets issued by members of the retail jewelry trade are shown on the adjoining page.



REPRODUCTION OF AN ARTISTIC CALENDAR DISTRIBUTED BY THE WARREN JEWELRY CO., CALUMET, MICH., WITH CATCH-PHRASE SUGGESTED BY THE JEWELERS' CIRCULAR-WEEKLY.

The first booklet in the upper row of the group was used by the Merrill, Broer Co., Toledo, O. The cover page contained an illustration, in natural colors, of a holly branch. In the lower right-hand corner, in large type, embossed and printed in green, were the words "Xmas 1909." No mention of the firm was made on the front or back cover.

The 12 inside cover pages were printed in red and green and beautifully illustrated by half-tones depicting novelties and special pieces made by the concern, including the President's Cup which was presented by William Howard Taft to the Toledo Yacht Club last year. A comprehensive list of articles for men and women was also given.

The last few pages contained the usual text about birth stones and wedding anniversaries. The booklet measured 5¼ by 8¼ inches.

The booklet entitled "Christmas Shopping List" was one of a number of very clever advertising novelties used by J. E. Caldwell & Co., Philadelphia, Pa. The cover pages, which show up black in the illustration, are really red with a dark brown border. The text, containing the title and firm name, is embossed and printed in white. This little booklet, which also had a pocket in the back containing a miniature calendar bound in fancy leather, measured 3¼ inches by four inches, and was printed in three colors—olive green, light green and red.

There are numerous memorandum pages for the name of the friend, the value of the gift and the name or suggestion for a gift. With the list of articles mentioned a good range of prices is quoted.

Van Dusen & Stokes Co., Philadelphia, Pa., issued a booklet 4½ by eight inches, with a light gray cover, and printed in a darker shade of the same color. This booklet is generic in character, with suggestions for gifts in silverware, precious and semi-precious stones and a number of suggestions under the caption, "Oriental Oddities." Its selling and informative value would have been enhanced by the quotation of a range of prices.

A booklet with a particularly striking cover was sent out by that very enterprising jeweler, Eugene V. Haynes, Atlanta, Ga. The cover is printed in three colors—gold, green and red. The old-fashioned fireplace done in these colors, with a representation of real old homestead candlesticks on either end of the mantelpiece and a clock in the center, is strikingly suggestive of Yuletide in the country. There are 20 pages in the booklet, all of the illustrations of rings, brooches, lockets, emblems, link buttons, etc., being printed in the actual colors of the originals. The last page gives interesting information regarding the language of flowers. Bits of information about noted historic diamonds are also embodied in the book with any number of gift suggestions.

The foreword is as follows:

"The exchange of gifts is a time-honored Christmas custom. No one too old to enjoy it, no one can begin too young. To give a suitable gift requires consideration, for the giver places himself, as it were, in the constant presence of the recipient. To aid in the selection we offer in this booklet carefully compiled lists that we trust will help in the choice of such gifts as are desired with the least possible inconvenience to you. We hope that the listed pages as well as a number of selected items of timely knowledge will be of interest and will assist you in enjoying a Merry Christmas and a Happy New Year."

A distinct novelty in folders is one issued by Henry Birks & Sons, Montreal, Can., to feature fountain pens. The folder, when spread out, measures 10⅞ inches by six inches. The part containing illustrations of the pens, which were shown in actual size, comprised 7⅜ inches of this space, but folded together accordion-like into a space measuring only 1¼ inches in width, thus allowing the folder to be placed neatly in an envelope 3⅛ inches wide. The concern offered to give the purchaser a 30 days' trial. If the pen proved disappointing within that time it might be returned.

Ellis Bros., also Canadian jewelers (108 Yonge St., Toronto, Ont.), distributed a folder containing 16 pages, each 4⅛ by 9½ inches. Two of the inside pages are shown in the illustration immediately on the right of the Birks folder, in the center of the group. The cover pages are of a very light cream color, printed in photographic brown. The inside pages contain numerous clean-



ARTISTIC EFFECTS IN BOOKLETS, FOLDERS, ETC., USED RECENTLY BY RETAIL JEWELERS SUPPLEMETARY TO NEWSPAPER ADVERTISING.

Retail Advertising Department.

cut half-tones of a variegated line of stock, including novelties and diamond jewelry. The pages are printed in red and black.

A rather extensive catalogue of about 48 pages was sent out by the Eugene V. Haynes Co., Atlanta, Ga. The catalogue was profusely illustrated. Many of the illustrations were done in the actual colors of the jewelry. Beautiful half-tone illustrations printed in black portray the various departments of the establishment. The cover page, which was printed in cream, light brown and brown-black, is shown in the center of the group. It measured seven inches wide by 9¾ inches high.

"The Story of a Clock" made a catchy title for a booklet of three inches by six



A RICH LITTLE HOLIDAY BOOKLET.

inches, sent out by the J. H. Leyson Co., Salt Lake City, Utah. The cover pages were drab, the front cover being embellished by the design of a hall clock placed on the left of the title and printed in brown on a blue-gray background. The inside pages are printed in brown accompanied by half-tone illustrations in blue. The color combination, however, is not a pleasing one.

The text is written in the form of a story with a moral, and is calculated to show that a good clock should be purchased in the beginning. The purchaser should not expect to buy such a timepiece at the bargain counter of any store. It was written by one of the salesmen in the employ of the concern, and, as stated on the last cover page, was suggested by actual experience.

A three-leaf folder gotten out by L. A. Piaget & Co., Paterson, N. J., measures, when folded, 3½ by 6¼ inches, and is printed in red and green and entitled "Holiday Reminder." The color of the paper is light gray. A number of gifts are suggested for the different members of the household, and a large range of prices is quoted.

Just at the right of this booklet is a unique folder issued by Henry Birks & Sons, Montreal, to advertise a so-called Polo watch. The watch is advertised to sell at $15, and is offered in dull gray, martelé or hammered silver case. The folder is printed in black on India tone paper, and measures 2⅜ inches by 4½ inches.

Two pages from a handsome booklet issued by Brock & Feagans, Los Angeles, Cal., are shown in the lower left-hand corner of the group. The cover pages of the booklet are of hard iridescent paper, the firm name being highly embossed and printed in gold, as is also the firm's trade-mark in the lower right-hand corner. The background forming part of the shield in the trade-mark design is printed in red.

The pages, of which there are 32 in all, are of a fine quality of coated paper. The text is printed in photographic brown and the half-tones in black. Many of the half-tones are vignetted remarkably well, blending beautifully into the field of the text. The second inside page gives helpful suggestions for ordering by mail, and there is a scale by which to ascertain ring sizes. Prices are mentioned and a well-chosen line of stock is illustrated.

The W. F. Fischer & Bro. Co., Chattanooga, Tenn., is another firm which issued considerable business literature during the holiday season, including the small booklet, 3¼ by 4¼ inches, entitled "Christmas Gifts." The cover pages were printed in green and red. The inside pages, of which there were 12, were printed in green. An exhaustive list of gifts for women, men and children, articles suitable for the home, desk furnishings, fine leather goods, etc., are mentioned, but no prices are quoted. Four pages of the booklet were reserved on which to jot down memoranda.

R. Hemsley, Montreal, Que., whose now large business was established in 1870 on a very unpretentious scale, distributed a profusely illustrated booklet containing about 32 pages. All the articles were numbered and prices quoted. The size of the pages is 5½ by 8½ inches. The front cover page is shown in the lower right-hand corner of the group. The diamond's rays radiating toward the name of the concern make an effective illustration.

Hartdegen & Co., Newark, N. J., have always been staunch advocates of advertising, sparing neither effort nor expense in issuing business literature that is attractive and dignified in tone. Their little booklet, entitled "Shopping," the cover page of which is illustrated herewith, is exceptionally attractive. The cover pages are of a fine quality of parchment paper, with the title and name of the concern printed in red and highly embossed.

Just before a tersely written little essay on holiday shopping is a reproduction in color of an old pendant jewel in the British Museum. The jewel represents an example of high-class Munich work of the 16th century. Many of the pages that follow contain gift suggestions for men, women and children. Following these pages are suggestions for the dining table, desk accessories, etc. The booklet contains also memorandum pages in which to write down the name of the gift, its value and the recipient. The text is accompanied by fine half-tone illustrations representing an artistic line of stock. The booklet measures three inches by 4⅞ inches.

The same firm has issued a calendar consisting of separate pages bound together by a red silk cord. Each page contains a reproduction of the birthstone of the month, together with its name and significance.

A tersely written description or history of the gem appears on the back of each page. The stones are printed in their actual colors within a white heart-shaped border.

A booklet on diamonds, their occurrence, history, value and some interesting facts about the largest of them has been published by Frank Holt & Co., retail jewelers, of Newark, N. J. The booklet, which was written by Sidney T. Holt, a member of the firm, is in no sense an advertisement, but is intended to instruct those contemplating the purchase of diamonds.

A folder sent out by H. B. Crouch Co., Los Angeles, Cal., measured (envelope size) 3½ by 6¼ inches. It was printed in dark brown, orange and black. The



FOLDER PRINTED IN THREE COLORS.

open folder is illustrated above. The illustration seen at the top is pasted down on a panel with an orange-colored border. Very unique and attractive jewelry designs are featured.

A Neat Calendar.

A CALENDAR which will undoubtedly be preserved by those who receive it is that recently sent out by the Warren Jewelry Co., Calumet, Mich. The engaged are seated side by side, the youth gazing in fond admiration upon the prospective bride, who, in turn, is watching with manifest pleasure and much gratification the engagement ring which is being shown to her. The picture is beautifully done in colors and is high class in every respect. Beneath, in small type, is the inscription, "Diamonds Are Trumps."

In the upper left-hand corner is the firm name, and above this the phrase, "Warren Wisdom Is Worth While When Buying Gems That Are Worth While," which, by the way, was suggested to the concern by THE JEWELERS' CIRCULAR-WEEKLY as mentioned in the issue of April 7, 1909.

Advertise often and well and you will have no cause to complain of lack of business.—R: F. N.

Unique Forms of Newspaper Advertising.

Store News Served Up in Serio-Comic Fashion.

THE full-page announcement of the Ashby Jewelry Co., Colorado Springs, Colo., is made up to resemble a regular newspaper page with the different news headings of the day. This is really store the public not to be misled or deceived into the belief that the jeweler charges exorbitant prices simply because of handsome mahogany show cases and expensive furnishings.



COLORADO SPRINGS GAZETTE: SUNDAY, DECEMBER 19, 1909. 23

CHRISTMAS EDITION

ASHBY & CO. NEWS

SHOPPERS SECTION

COLORADO SPRINGS, COLO., SUNDAY, DECEMBER 19, 1909.

POTTERY IMPROVEMENT

People Who Know Say Pottery Ware Was Never So Fine as Now

VIENNA SUFFERS LOSS

Many Artistic Novelties for Which Old World Capital Was Famous Removed to Colorado Springs

STRIKE MAY SPREAD

Christmas Gifts May Be Delayed By Tie Up of Roads

SHIP YOUR GIFTS EARLY

If the Settlement's Strike Reaches General Many Christmas Presents Will Reach Destination Several Days Late.

LALIQUE DESIGNS

Work of Ashby & Co Likened to That of Famous French Artist

AUTO WRECKED

Party of Prominent People Spend Night on Lonely Beach.

WIFE INFLUENCES HUSBAND'S SUCCESS

GIFT OF HANDSOME WATCH WILL MATERIALLY ASSIST HIM IN BUSINESS CAREER CLASSES HIM WITH LEADERS OF NATION.

COLLEGE SHIELDS

Striking Emblems of Colorado College for Rooms Decoration.

DIVORCE PREVENTED

Happiness of Couple Hinges on Wife's Ability to Make Good Coffee

HOWARD, FINEST IN THE WORLD

Presentation to Occur in a Number of Homes in this City. Watches Secured Through Ashby & Co., who are Agents for Howard Watches in this City.

FORECAST WEATHER

Men Are Taking More Interest Each Year in Barometer Readings and Weather Conditions.

WIFE DISTRACTED

On Verge of Nervous Collapse Caused By Unimportant Shortcomings Over Breakfast Table.

LAFAYETTE HONORED

Founder Name for Mondamin Girl by Pastry Tripping Here and Dignity of Colonial Period.

ROUND THE WORLD

Will Make Circle of the Globe in Search of Gift Things for Gifts.

STICKS TO WINDOWS

Principle of Fly Paper Applied to Retail Harvest

HOLD UP MISTAKEN

New Style Purse Saves Intended Victim's Money

POPULAR BRIDES

Measure Popularity By Number of Dutch Silver Pieces Among Their Wedding Gifts.

DIAMOND ADVANCE

Brilliant Gems May Soon Take Another Jump in Price.

HOLIDAY SHOPPING

New Started in Earnest, Hundreds of Shoppers Thong Beautiful Store

NOTED ACTRESSES

Picture Frame Display Forms Gallery of Well Known Stars.

THEATER OPENING

Opening of the New Theater Will Be Splendid Opportunity for Use of Opera Glasses

LUXURIOUS FURNISHINGS CREATE FALSE IMPRESSION

TARIFF RAISES PRICE

Watches of All Kinds Will Cost More After the First of the Year

ROOSEVELT, IN JUNGLE, PROVIDES COMFORTS

Ex-President, with Customary Foresight, Takes Thermos Equipment and Coffee Kindship.

A FULL PAGE OF "NEWS" BY ASHBY & CO., COLORADO SPRINGS, COLO.

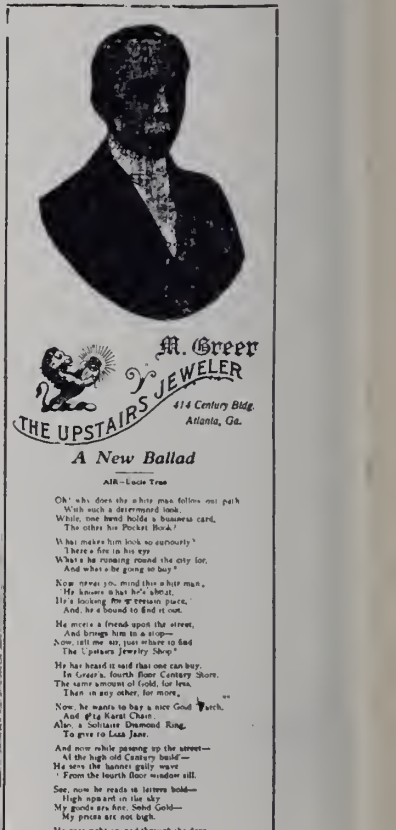
news issued in serio-comic fashion. The apparent account of a "Wrecked Auto" is simply a means of calling attention to the jewelry firm's "week-end bag" containing toilet articles in convenient form.

"The Distracted Wife" episode recounts the extensive shopping tour of the better half, all without avail until she finally visits Ashby's. Under the caption "Luxurious Furnishings Create False Impression" is given some very good talk intended to teach

The caption "Vienna Suffers Loss" does not refer to the decapitation of any ruler nor to any terrific loss of life consequent upon an earthquake, but simply to a decreasing of Vienna's stock of art goods which now find a place on the shelves of Ashby & Co. An informative tone is given to the announcement by a description of Lalique designs. While this style of advertising should by no means be recommended as worthy of frequent adoption, it nevertheless has its advantages when used sparingly and wisely, as in the present case.

The personal element in advertising is exemplified in the advertisement of M. Greer, Atlanta, Ga., who used the accompanying advertisement about one week before Christmas in the Atlanta *Constitution* in a space of 18¾ inches, double column.

Although poetry, as a rule, is not to be advised as a means of advertising jewelry stock, the verses in the Greer ad. are rather exceptional. They suggest very much the genius of a southern poet of no small



ADVERTISING "A LA BALLAD."

worth. "The Upstairs Jeweler," used in the name plate, makes a catchy slogan.

R. F. N.

One of the handsomest souvenirs ever given out by a retail jewelry store to its patrons is the one sent out this year by the Varney Jewelry Co., Wichita, Kans. It is a genuine seal leather card case and pocketbook, five inches wide, and contains compartments for cards, money, etc.

Your Business Departments are a fine and splendid feature of the Jewelers' Circular-Weekly.

T. J. WILKINSON, Philadelphia, Pa.

Planning an Advertising Campaign.

From *Practical Publicity*,*
By Truman A. DeWeese

THE first thing to be considered in planning an advertising campaign is the amount to be expended. If regarded simply as a part of the cost of production, this is not a difficult problem. * * * There is no other way of acquainting the public with the goods—except through personal talk and solicitation—and under modern economic and industrial conditions this is impossible. Even if it were possible, the expense would be prohibitive.

For an old firm manufacturing a well-known commodity intended for universal consumption the problem of advertising will generally adjust itself upon a fixed economic basis. For such a firm the advertising expense constitutes one of the items of annual cost of production. At the beginning of the year so much is set aside for raw material, so much for labor, so much for insurance, so much for selling, so much for advertising.

The expense of advertising, in most houses, is included in the general expense of selling and distribution. If it is a house doing business through wholesalers, jobbers or retailers there is no known method of tracing definite results from advertising. The advertising appropriation must go for general publicity. At the end of the year the house figures up the business of the year, the cost and profits. If the business shows an increase, the appropriation for advertising is renewed with the same regularity as the appropriation for raw material. The firm has learned that "keeping everlastingly at it" is what pays in advertising—that occasional, spasmodic publicity spurts do not pay.

It is the continuity of advertising that gradually builds up a market for a product, the constant dropping of water that wears away the stone. If the business shows a decrease from previous years, it is a question of radical change in advertising methods, in selling plans, and other departments, that require a reorganization to meet new conditions of trade and competition.

Perhaps it is not the fault of the advertising. Millions of dollars are thrown away annually in desultory advertising, where there is no selling organization to supply the demand created by advertising. The selling organization and the advertising must be co-ordinated upon a smooth-working and effective basis. There must be harmonious action between them. They cannot be dissociated in any successful scheme for marketing a product. They cannot work at cross purposes. The selling force must follow up the advertising campaign, and the advertising campaign must be planned and conducted with reference to trade conditions. In order to know these conditions the advertising director must keep in very close touch with the selling force in the field. If there is a lack of co-operation it is a vital weakness in the business organization that must be remedied if ultimate loss is to be averted.

If a decrease of business is shown at the end of the year it is therefore proper to inquire into other branches of the business organization as well as the publicity department. Perhaps the appropriation has been expended in the wrong mediums. The advertising department has not reached the right sort of people. If it is a safety razor, perhaps the advertising director has been going after the beardless portion of the human race. If it is a baby food, perhaps he has been using too much money in mediums that are seen principally in bachelors' clubs. The publicity department has been spending too much money for "waste circulation." This question of useless and unprofitable circulation presents one of the most interesting problems that confront the advertiser. It will be quite generally conceded by advertising men that a certain amount of useless circulation must be paid for by every advertiser in order to reach the people who may be interested in his product.

A manufacturer of automobiles advertises in the general magazines, and yet it is perfectly plain that only a small percentage of magazine readers can be classed as possible purchasers of automobiles. In the case of a food product that may be eaten by every member of the human race, of every age and in every clime, it is plainly obvious that the advertiser is paying for very little "waste circulation." The advertiser cannot always pick mediums that go exclusively to the people who have a use for his particular product.

Perhaps the advertising itself has been weak. The copy has been devoid of reason, argument or suggestion. It has not presented the vital elements of the selling argument effectively or convincingly. It has not shown an intimate knowledge of the product. It has no individuality of style. It is too much like all other advertising that is prepared for products of the same class. It has no selling force. It has been written by someone who has never made a study of the product or has never talked with the agents who have to put it on the dealers' shelves.

If it is a mail-order business which has shown a loss over the previous year's business, the problem is a comparatively simple one. It is easy to trace definite results from mail order advertising, and it is a simple problem in arithmetic to calculate with exactness the returns from each advertising investment. Upon this definitely-ascertained basis it is easy to plan a profitable and effective campaign for the next year.

But the publicity problem for a new product that is to be sold through dealers is one that must be solved without the aid of figures adduced from definite experience. It is a groping along a highway strewn with the countless wrecks of failure where the guide posts are few and uncertain. The advertising expert must be drawn upon for advice and suggestion, but even the most sagacious advertising man may fail to lay out a winning publicity campaign the first year, for the reason that a new product calls for new copy, new methods, new mediums and new ideas.

The principals that have been successfully applied in the marketing of one commodity may not sell another product even though there are points of similarity in their nature and uses. It is therefore a fact that experience is not always a safe guide in advertising. Cleverness in judging the class of people that may be interested in a particular product and in knowing how to reach them is worth more than the widest experience gained in the advertising of one product. It is not unusual for an advertising man to make millions of dollars in the manufacture of a particular commodity and then make a dismal failure in an attempt to create a demand for another product.

Suppose a firm with no experience in making or selling watches is about to put a new watch on the market, a watch that is to be sold through dealers to the consumers. Whether the watch is to be sold through wholesalers and jobbers or direct to retail jewelers is of little consequence so far as the problem of creating a demand for it is concerned. It is a product of universal use. It may be worn by every human being in the universe old enough to carry a watch, for it goes without saying that it will be made in all sizes and patterns. The advertiser, therefore, has the whole race to appeal to.

The first thing to be considered is the question of adopting a trade-mark. I am not an ardent believer in trade-marks. The name of the commodity is all the trade-mark I would ask for in planning a winning advertising campaign. A good name is in reality the best of all trade-marks. Only a commodity that has little selling argument behind it needs a trade-mark. Where an article gives little opportunity for talk or argument a trade-mark serves all the purposes of advertising and enables the advertiser to fix a commodity in the public mind and to keep it there.

In the absence of anything to say about the product, how it is made, why it is made in a particular way, why people should buy it, the advertiser can work the changes on the trade-mark from month to month in the magazines or from day to day in newspapers. But where a product gives opportunity for strong reason-why "talk," the constant repetition of the trade-mark has a tendency to make the reader miss the "talk" entirely. The first glance at the old-time trade-mark identifies the product in the mind of the reader and he turns over to the next page. The most cleverly constructed copy is lost on him. He is looking for something new.

If there is nothing to be said in favor of the watch, if it does not differ in any material point from any other watch, it is a good plan to pick a trade-mark for advertising purposes. If it is a watch with new and strong selling points the name of the watch is enough. Let the advertising be constructed so as to make the public familiar with the name and the points of superiority.

(To be continued.)

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Retail Advertising Department.

Sharp Competitive Advertising.

EMERSON once said "Commerce is a game of skill," and the statement seems to be verified more forcibly of late than ever before. The "intensive" advertising of two New York advertisers is illustrated by their two announcements which appeared in the same issue of a local paper.

The ads, however, were placed on different pages. One announcement occupied a space of 4¾ inches, single column, and the other a space of four inches, single column. At the outset the fact should be mentioned that a German silver bag, electroplated with sterling silver, was advertised. In view of this fact, a comparison of the catch phrases will be interesting and also the re-



WHEN "GREEK MEETS GREEK" IN ADVERTISING.

spective prices, the difference being only eight cents. The ad containing the illustration is undoubtedly the one which would attract the eye first, but if these two announcements were placed on the same page, in close proximity to each other, and if both were read by careful buyers, the chances are that the influence of that little four-inch announcement, advertising *silvered* mesh bags, at $1.90 each, would be very strong.

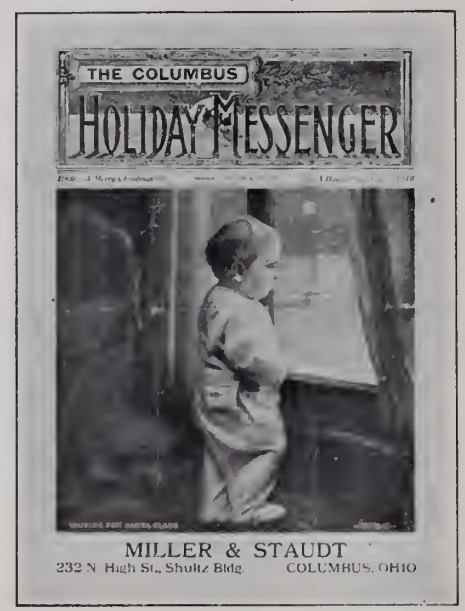
The strength of the unillustrated ad was impaired by its being placed on a page different from that of the other announcement. It requires no Munsterberg, who, by the way, has put his seal of approval on psychology in advertising, to discern the contemplated effect on the reader's mind of this very clever and ingeniously devised smaller announcement.—R. F. N.

A novel special sale has just been concluded by the W. L. Calkins Co., Waukesha, Wis. Twenty-five boxes were recently auctioned off, each box containing an article worth $1 to $5, and one box containing a diamond ring. J. P. Fisher secured the diamond ring.

Fargo & Harger, Ripon, Wis., have again enlarged their store. The growing trade of the firm made necessary larger quarters, and an unusually large stock is now being displayed. Among the improvements added to the store is a rest room, provided for the comfort of shoppers.

Retail Jewelers' Store Papers.

A NEAT house organ entitled "The Columbus Holiday Messenger," the front cover page of which is illustrated herewith, was sent out by Miller & Staudt, of 232 N. High St., Columbus, O. The paper



"ON THE LOOKOUT FOR SANTA CLAUS."
(Store paper sent out by Miller & Staudt, Columbus, O.)

was illustrated by many pictures, appealing forcibly to children as well as to grown-ups, and strongly suggestive of the Winter season with its pleasures and pastimes.

The paper measured 9½ inches wide by 12½ inches high.

Another attractive retail jeweler's holiday journal is entitled "Tanke's Tidings," published by T. C. Tanke, Buffalo, N. Y. It measures 9½ inches by 12⅝ inches and is filled with interesting reading matter. The illustrations are well chosen, those on the front page being taken from



COVER PAGE OF TANKE'S TIDINGS.

"The Quest of the Pearl," which is quoted from *Everybody's Magazine.*

The paper contains large half-tone plates illustrating an extensive line of miscellaneous jewelry, watches, silverware, clocks, etc. There are many interesting items which will do much to hold the attention of the reader. The prices of all the articles illustrated are quoted.

Sensible Advertising.

THE advertiser who expects returns immediately and quits if they are not forthcoming, would save money by avoiding the first expenditure. Some of the greatest successes of advertising effort were reached after periods of great discouragement, and when the advertiser was almost at the end of his financial resources.

In your case, returns will come quicker; indeed, the first few advertisements should bring you good returns, provided you have planned your ad well and have brought to the notice of the reading public a line of goods, rightly priced, that are wanted. It does no good to tell the readers of your circulars, advertisements in the daily papers or letters, that you "carry a large line of goods of every description," or that you "have this or that." If your establishment is on a prominent street it is known and no one expects you to carry other goods than what you have, nor do they need to be told what you have for sale.

It is not what you carry that is of importance to the general public. It is your prices that will draw trade. You cannot fool the shoppers of to-day with tales of bargains and sacrifice sales that are not confirmed by the prices. This is an age of excellent buying. The shopper knows prices and values. Therefore, in your advertising, you must count on this. With your good qualities, price right. When you talk bargains you should be prepared to meet the inquiry for them with real bargains.

People who read your advertising will soon form an unchangeable opinion of the merits of the goods advertised. If they have always found you right, with goods and prices, they will come to look upon your sales as really good bargain givers, and not to be missed. They will hold this opinion until you disappoint them. If, however, they find regular prices on goods advertised as on the "bargain counter," they will pay but little attention to your future efforts to draw trade.

Be square with your trade in your advertising, as you are in your face-to-face methods, and you will soon find that the people take your advertisements at face value and that the returns more than warrant the expenditures.—*Business Help.*

Prices are positive, direct, exact information.

If a merchant advertised a certain specialty, giving a full description without prices, I doubt very much if he would get any direct returns for his ad.

It is the price that puts the edge on the description and tells a person at once whether he can afford to buy.

A man isn't going to take the trouble to go down town to the store to find out what the price is.—*Apparel Retailer.*



Newspaper Advertising Arguments Used by Retail Jewelers.

SOLID silver—the royal wedding gift. Our silver department has been greatly enlarged and the selection of a wedding gift from this great showing insures not only a money saving, but the broadest possible range of choice We offer a most extraordinary value in sterling silver teaspoons, 925-1,000 fine—in the most beautiful patterns and in a superb quality, for much less than their regular prices : six sterling silver teaspoons, regular weight, $2 70; six sterling silver teaspoons, heavy-weight, $3.75; four handsome patterns to select from; silk case for six only 60c extra. Our patterns are all standard and we can at any time furnish knives, forks and all pieces to match. Cast-off patterns are never shown at the Crescent and there is never any difficulty in matching up sets. The Crescent, Memphis, Tenn.

Every pretty woman takes pride in keeping as correct time by her watch as her husband insists upon, which is why our



USED BY BAILER JEWELRY CO., MEMPHIS, TENN. REDUCED FROM FIVE INCHES, FOUR COLUMNS.

timepieces are so often sold to women. Every piece of our fine jewelry stock is guaranteed as new in design and precisely as represented. Good jewelry is as good as money in bank, because it never loses in weight and often rises in value by rare beauty of design. See our new stock before the handsome pieces are sold. D. A. Scurry, Carbondale, Pa.

Now is the time to buy diamond jewelry. Don't run risks! Invest your money in diamonds or diamond jewelry at our prices and your money is safe, and at the rate diamonds are increasing in value it's not only a safe, but a paying investment. Robert C. Green's Son, Pottsville, Pa.

Your patronage and that of the friends you will recommend is more the object of this invitation to visit our store than mere hope of an immediate sale. Once you visit us we feel confident that you will be satisfied to make our store your store in the future. Polite attention, reliable goods unusually well selected and low prices have made this complete jewelry store the favorite with so many. Glasses moderately priced. Aurnhammer, Newark, N. J.

Don't neglect your watch. It's a good time now while the year is young to let us look into your watch. The best watch should have a periodical cleaning and regulating to keep it always at its best. Repairing watches is one of our specialties. Our large business enables us to keep specialists for this particular branch of jewelry repairing. If you want your watch to be good the rest of the year, let them examine it and see what it needs. Hancher's, Wheeling, W. Va.

The loved one's picture is appropriately carried in one of these beautiful lockets. They are of exquisite design, some being set with diamonds or other stones. Others are of the Art Nouveau style without setting, but really charming pieces of jewelry. H. F. Phillips, Oyster Bay, N. Y.

Jewelry that proclaims the refinement, dignity and character of the wearer—it tells its own story in its own way. By the jewelry she wears the woman is judged. The choicest assortments of rich, fashionable jewelry—the dignified, elegant kind—are here—diamond bracelets and necklaces, brooches, rings, hair ornaments; everything the woman of taste admires. H. A. Connell, Scranton, Pa.

Our diamonds. Lukens offers to the trade one of the largest and finest diamond stocks in the State. Pure white, flawless and perfectly cut gems; also blue and canary stones, loose or mounted to order. Our reputation as reputable diamond merchants is an open book to all customers. We also make a specialty of matching gems you may already have and in resetting old family jewels. Lukens, Wheeling, W. Va.

Wedding presents. Never such a variety of gift articles shown in Knoxville—and prices are just as low or as high as you choose to spend. H. J. Cook Co., Knoxville, Tenn.



A COMPREHENSIVE FULL-PAGE ADVERTISEMENT USED BY J. S. JAMES, RICHMOND, VA.

HALL CLOCKS

CLOCKS

CHIMING CLOCKS

WE ARE READY:—If you are interested we will be glad to show you—if you don't call we must put you on the list of the "non progressive" reactionary. Excuse this language; we have in mind clock mechanism and know that lots of good people try to sell clocks, but sell bad ones, because they don't know us. We will be glad to help them to do a good business—with good constructions, backed by our guarantee. To these people we extend a courteous invitation. Here is a little tale that talks to friends and others:

In less than three months of last Fall we delivered some 500 "Monastery" Hall clock chiming movements and clocks and still ran short. The people liked the price, the styles, and, above all, the musical tone qualities of our 1909 tubular bells. No other clocks equal the "Monastery" tubular "Westminster Chimes" of B. & D. At least try to find out if we are not too presumptuous.

And we introduce a new feature for 1910. If you are a progressive clock dealer come to see us or our salesmen; if you ignore our invitation it will be your loss, your competitor may not be so indifferent.

Place Your Import Orders Early

We offer for 1910 especially three new clocks:

1. The Westminster Hall Clock on tubular bells (our patent)
2. " " Mantle " for high-class trade
3. " " " " popular article

All Guaranteed—Splendid Domestic Made Cabinets

BAWO & DOTTER

Makers of the "Elite" Chiming Clocks

GRAND PRIZE ST. LOUIS, 1904

26-34 BARCLAY STREET

NEW YORK

Traveling Clocks in Collapsible Leather Cases

French Clocks

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Interesting Discovery of Famous Old Wedgwood Dinner Service.

AS recently noted in THE JEWELERS' CIRCULAR-WEEKLY, Dr. George Charles Williamson announced the discovery of the famous dinner service made for the Empress Catherine of Russia by Josiah Wedgwood. Speaking of this discovery the *Pottery Gazette* of London says: "Probably no other man could have achieved such a result under the only conditions available. In addition to the remarkable energy and patience which he displayed, Dr. Williamson possesses a special ability for such a task. He is a fellow of the Royal Society of Literature and of the Royal Numismatic Society. He is an expert on Art generally, and on miniatures in particular. He has been an extensive writer on Art and has published the lives of many famous artists. He has devoted much time to the collection and examination of miniatures, the collection of books on the fine arts, and of catalogues of picture galleries and other art collections.

"While searching for ancient views of Hampstead, Dr. Williamson became aware that a number of such views were mentioned in a unique copy of a catalogue enumerating the subjects painted on a dinner service produced by Josiah Wedgwood for the Empress Catherine II. of Russia. It is well known that in 1774 Josiah Wedgwood did produce such a service, and that it was exhibited in London for two months before it was forwarded to the Empress. The service consisted of no fewer than 1,200 pieces, each decorated with a view of 18th century England, the whole series comprising about 2,000 pictures of castles, mansions, parks, bridges, landscapes, and monuments of every description.

"Dr. Williamson proceeded to make inquiries about this remarkable dinner service, but the only information he could obtain in the most likely quarters in this country, and from Russian officials, whom he questioned on the subject, was that all trace of the famous dinner service had been lost, and that probably it had long since been destroyed. He thereupon approached the Czar himself, who caused a thorough search to be made, with the result that 800 pieces, each decorated with views of 18th century England, were discovered stored away at the Peterhof Palace. With the Czar's permission, several of the pieces have been photographed, and Dr. Williamson has prevailed upon his Imperial Majesty to lend a large portion of the service for exhibition.



FIG. 1.—WEDGWOOD DISH WITH VIEW OF FURNESS ABBEY.

"This service has been described as the most celebrated set the great potter ever made in cream-colored ware. In recognition of the appreciation of the service by the Empress, Wedgwood named the body of which it was made 'Queen's Ware,' and that ware is one of the most popular productions of the Wedgwoods of to-day. The history of the service is familiar to students and collectors, who may be interested in learning that there is now one plate of the famous service in the Wedgwood Museum at the works at Etruria. Wedgwood's instructions were to make a large service for Her Majesty's use, and to paint in black enamel on every piece a different view of the palaces, seats of the nobility and other remarkable places in the British Kingdom. A large proportion of the 1,200 views depicted on the service were from original drawings, and the production of the service occupied nearly eight years.

"By special permission of the Czar, the majority of the views have been photographed for Dr. Williamson, and will be reproduced in the work he is about to publish on the subject. We are able, by courtesy of the *Illustrated London News*, to give reproductions of two of these historical pieces—two large dishes with oval centers. In Fig. 1 there is a view of Furness Abbey, and Fig. 2 shows St. James' Palace as seen from Pall Mall."

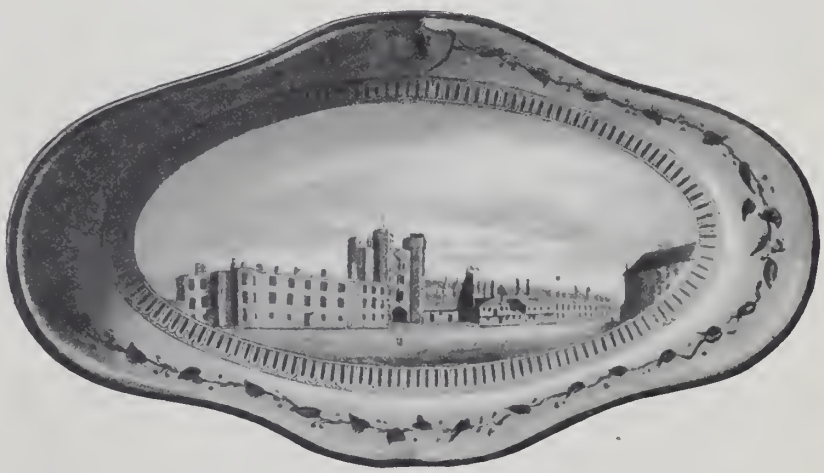


FIG. 2.—WEDGWOOD DISH WITH VIEW OF ST. JAMES PALACE.

Libbey

"THE WORLD'S BEST."

CUT GLASS

BUSINESS ESTABLISHED IN 1818

"It is the world's very best."

The purchaser of cut glass can have no higher assurance than that — applied literally to Libbey Cut Glass.

For it is the assurance that there exist no designs more distinguished or dignified; no cutting more skilfully done; no cut glass more beautiful.

THE LIBBEY GLASS COMPANY

TOLEDO, OHIO

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

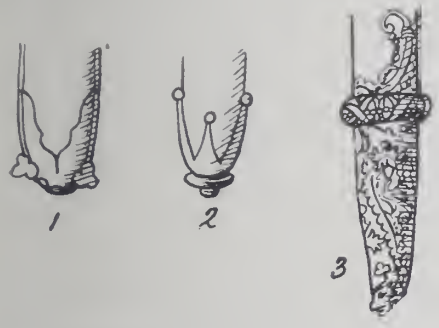
By Clement W. Coumbe.

(*Continued from issue of Jan. 26.*)

CHANTILLY (France). A ceramic factory was founded here by Ciquaire Cirou in 1725, assisted by Louis Henri, Prince of Condé. Its first aim was the manufacture of imitation Corean pottery, a fine collection of which was in the Prince's possession. The porcelain of *Chantilly* is, in fact, very remarkable. Upon a tin enamel, which deprives it a little of its translucency, giving it a dead whiteness analogous to that of the fine Corean pottery, are Oriental grotesques, creeping plants, etc. Later delicate Saxony reliefs and Sèvres designs full of grace were produced. Cirou retiring, Peyrard, Aran and Antheaume de Surval carried on the factory, but had to close it to avoid failure when the Revolution came. An Englishman named Potter, having establishments at Montereau and Forges, tried, in 1793, to restore the manufactory for the benefit of the numerous workmen out of employment. His generous efforts proved fruitless, for, having expended his fortune, he was obliged to give up the enterprise in 1808. M. Pigorry, Mayor of Chantilly, started another factory (1803) to make wares for common use. He was succeeded by Bougon and Chalet.

Antheaume, Batuex, Balidon and Corncille made *Chantilly* ware famous, then they migrated to Sèvres. Mark: A red huntsman's horn reproduced with care.

CHAPE. The metal tip of the scabbard. Often richly adorned. (See *crampit* and



CHAPES.
1 and 2, XIII. and XIV. century scabbard *chapes*. 3. *Chape* of a dagger sheath, Henry VIII. period.

botcroll.) The metal attachment of the mediæval girdle.

CHAPEAU (Fr.). A cap, hat or bonnet. (See *Cap of Maintenance.*)

CHAPELLE-DE-FER (Fr.). The iron flat-



CHAPELLE-DE-FER AFTER FAIRHOLT.

topped helmet worn by knights in the XII. century, and frequently depicted on their monumental effigies; it was the rudest form of helmet, and went out of use in the following century. Our cut represents the *chapelle-de-fer* on an effigy of the XII. century, in the Temple Church, London.

CHAPELLE, Antoine. Ceramist at Sinçeny, also at Rouen.

CHAPELLE, Jacques. Ceramist at Sceaux, middle of XVIII. century.

CHAPELLE, Paul. Ceramic artist at Rouen, XVIII. century.

CHAPELLE, Pierre. A very clever XVIII. century faience maker working at Rouen, and first manager of the Sceaux factory.

CHAPELLE, Vincent Prosper. Ceramic artist at Rouen, XVIII. century.

CHAPELLE-DES-POTS, La. Near Saintes, France. "Is the place where Palissy found the potters who assisted him in his laborious experiments. They made here 'azurées' and marbled faiences, as in the rest of Saintonge."—Jacquemart.

CHAPLET (Fr.), *chapelet de chevalerie*, or *guirlande*. A garland, wreath of flowers, laurel, olive, oak or other foliage.

"This familiar term for a wreath of flowers was, in the Middle Ages, applied also to a circlet of gold, often set with jewels, in the form of flowers, to bandeaux of pearls and precious stones, and garlands of goldsmiths' work more or less elaborate. *Chaplets* of real flowers were worn by ladies over *coifs* or *cauls* of gold embroid-

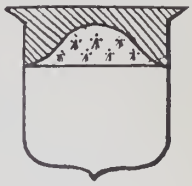


HEAD OF EFFIGY OF COMTE D'ESTAMPES (1300-1336).

ery. * * * *Chaplets* of jewels and of real flowers were worn by men as well as by women. Edward III. presented his own *chaplet* of fine pearls to Eustace de Ribeaumont, with whom he had fought beneath the walls of Calais (1348) in token of his admiration of the prowess of his antagonist. * * * The effigy of Charles Comte d'Estampes (1300-36) in the royal catacombs of St. Denis represents him (see cut) in complete mail, but with a *chaplet* of roses round his head, an indication of his rank, and which, therefore, would be of goldsmiths' work and probably jeweled."—Planché.

Chaplet of roses "in armory is always composed of four roses only, the other part of leaves."—Robson.

CHAPOURNET. In heraldry "a *chief*, divided by a curved line. This word, used crroneously by some English heralds, is a corruption of the French word *chaperonnet*, which signifies a little hood. The accom-



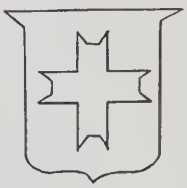
CHAPOURNET.

panying engraving reads: ar. on a chief vert, a *chapournet*."—Robson.

CHAPOURNET REVERSED, *in chief*, "merely reverses the curved line of the *chapournet*, making it issue from the upper instead of the lower part of the *chief*."—Robson.

CHAPPE. "A term used when the *field* is divided by two lines, issuing from the middle point in *chief* to the two *base* angles of the shield. The French have this bearing and call it *tierce en mantle*, the sections of the sides being of a different color from the other."—Robson.

CHAPPÉ CROSS. "A French term for a



CROSS CHAPPÉ.

cross double *fitchée* of all four."—Robson.

CHARBOKULL. An old English term for carbuncle.

CHARES. The Grecian sculptor of Lindos, who created the Colossus of Rhodes in bronze.

CHARGE. "(French, *charge meuble de blason, assiette, figure* or *picce*). The various figures and ordinaries depicted on the escutcheon, by which the bearers are distinguished from one another."—Robson.

CHARGED (French, *chargé* or *surmounté*). "A shield is said to be *charged* with the bearing drawn upon it, and the term is applicable to any of the *ordinaries* or *charges* bearing any other device upon them, which is then said to be *charged* with such minor device."—Robson.

CHARLOTTENBURG. "Two miles from Berlin this royal porcelain factory was founded in 1790. It produces an argillaceous porcelain. Mark, up to 1830, was an eagle burnt in color in the bottom. Later eagle impressed in white."—Marryat.

CHARPENTIER, François. A potter at Oiron in the XVI. century.

CHARRIER, André. A ceramic painter at Rouen in the XVIII. century.

CHARRON, Pierre le. An eminent enameler and goldsmith of Paris, 1416.

CHARVET, Claude. An eminent French goldsmith. Patronized by the Duke of Orleans, 1741.

CHASING. Indenting of metal for ornamentation.

CHASSE. A shrine for holding a saint's relics. Smaller caskets for holding religious relics were so called. Larger ecclesiastic

Crown Hall Clocks



BUY OF THE MANUFACTURER

¶ Our 1910 line of Hall and Mantel Clocks, is more extensive and elegant than any of our previous offerings and we are prepared to meet all demands for immediate delivery.

¶ New Catalog on request.

The Herschede Hall Clock Co.

Office, Showrooms and Factory

1011-1015 Plum Street :: :: :: CINCINNATI, O., U. S. A.

containers for such purposes were generally known as *shrines.* (See *feretory.*) A favored method of selecting the *motif* for a *chasse* was for the artist to reflect the outline of the sacred relic that it was to contain, thus we find them in the form of a foot or a head, etc., thus vividly calling the attention of the observer to a knowledge of which part of the saintly person was therein contained.

"The oldest and most wonderful of these works is the head, in embossed silver, of St. Mauritius, in the treasury of the Church of St. Maurice in Wallis, magnificently severe, like no later work; on the breast is the representation of the beheading of the saint in a style which belongs to the IX. century. From the early Romanesque period, probably the XI. century, originates the head in the monastery of Fischbeck on the Weser, and the head, just as antique, in the British Museum in London, which came from the minister at Basle. Later works of this kind are in the cathedral at Hildesheim, in St. Cunibert at Cologne, in the cathedral at Aix-la-Chapelle (the head of Charlemagne), and in the cathedral at Liege the head of St. Lambertus. We often find, in a similar manner, the arms of the saints represented, and sometimes, for more particular recognition, the attribute is given in the hand. Feet, single fingers or other parts of the body rarely occur."—Lübke.

Chastellain, Jean Pierre. A ceramic painter at Rouen in the XVIII. century.

Chastons. "Breeches of mail," XIII. to XIV. centuries.

Chateaudun (France). "The Duke of Chevreuse had obtained a privilege for the erection of a faience manufactory in this town. * * * In 1788 Gournay still mentions *Chateaudun,* whose products are yet to find."—Jacquemart.

Chatelet, near Bouffioux (France). Four potters named Bertrand settled here in 1593. The history of the career of its pottery is indissolubly mixed up with that of its neighbors of Bouffioux. The ware made by this factory has been included in the more general term Walloon ware (to which refer).

Chateronner (Fr.). "To surround the figures with a deep outline."—Jacquemart.

Chaudessole. A faience maker at Clermont-Ferrand, in the XVIII. century.

Chaton. A bezel.

Chaussé (Fr.), "in the common acceptation of the word, signifies shod; and in blazon denotes a section *in base.* This line is formed by proceeding from the extremity of the base and ascending to the sides of the escutcheon, which it meets about the *fesse* point."—Robson.

Chausons, or *trews.* Armor for the lower limbs above the knee. (See *chaussé, cuisse, cuish, cuissart.*)

Chaussetrap. Same as *caltrop* (to which refer.)

Chausses. Armor affording protection from the knees down, and covering the feet.

Cha-wan. The Japanese tea bowl used at the tea ceremonies (*cha-no-yu*). Made of porcelain or earthen ware. When of large size they are known as *temmoku.* They are purposely made very rudely and of various shapes, some shallow, resembling saucers, others nearly cylindrical. This ceremonial tea was made and drunk out of these bowls by the guests. Their decoration is so slight as to be scarcely fit to be called so.

Checkers (Her.). See *chequy.*

Checky, or *checkie* (Her.). See *chequy.*

Chef, or *chefe* (Her.). Same as *chief.*

Chef-boutonne (France). A Sieur Drillat Jeune made there, in 1778, common faience.

Cheironiptron, or *cheironips.* "A Greek wash hand-basin, but shape unknown."—Birch.

Chelidoniacus. "A broad-bladed sword with a double point like a swallow's tail."—Mollett.

Cheliform. Having the form of a claw or pincer.

Chelsea (England). The "Bee" and "Goat" milk jugs, marked Chelsea, 1745, "are the earliest pieces known of this place. Nicholas Sprimont and Charles Grouyn, of Flemish or French birth, owned the works here. The latter was formerly a silversmith. The exact location is unknown. Grouyn died previous to 1750, Sprimont separated from the *Chelsea* works 1769, and William Duesbury, of Derby, purchased the place, but closed the factory 1784 and moved the plant to his Derby works. Services of the early ware were in Chinese designs exquisitely colored and true imitations. Decoration was done in "flowers and fruit in detached groups with butterflies, insects and caterpillars." Some of these were painted on Oriental imported white china. A strong feature in the Chelsea factory's output was figures wonderfully modeled and charmingly colored, from shepherdesses with dogs to monkeys performing on musical instruments, while religious and classical subjects were not omitted. These figures and groups were not only in purely ornamental but also useful form as candlesticks. Scent bottles and snuff boxes also were produced by the *Chelsea* concern.

Characteristics: Prof. Church says, previous to 1757, "the porcelain was characterized by considerable translucency, much glassy frit being employed in the paste, the glaze being also very soft and gold sparingly used in decoration"; 1759 to 1769 the body "contained bone ash." Mrs. Hodgson says early characteristics are "unctuous appearance" and "thickness and heaviness of many of the pieces." Small discs looking like "grease spots" appear on holding up to the light. These spots are known as "moons"; they become fainter in later pieces, and finally disappear in the last period. Glaze extremely "glassy" and thick, and often considerably cracked. Thick flaws in glaze carefully concealed by painting. Tripod marks leave three blisters on glaze often at bottom. The figures usually have tripod "thumb marks."

Marks: Vary from an anchor in relief in embossed oval to "Chelsea" with an incised triangle; or very rarely the anchor in a brownish-red enamel on white. Also the anchor appears in gold, red, purple. The mark is smaller than the similar Venetian sign. The mark appears at times on the base or even in a fold of drapery, instead of on the bottom.

The likeness to Dresden ware fortifies the impression that German artists were present in the work. Much confusion naturally exists, caused by the likeness between *Chelsea* and Worcester ware. With the removal of the plant and models to Worcester, no doubt, many of the *Chelsea* artists followed. W. M. Binns says: "Chelsea must always remain especially distinguished among the early English potteries for the exceptional quality of its paste and glaze. We make this statement with one reservation, and that is the unfortunate crazing and cracking to which the glaze of the last period is sometimes subject." Body "milky-white," not very resonant. The *Chelsea* glaze is quite different to Worcester. It is recognized by being smoother, softer, thicker and more flowing. "No parallel in early English china to the wonderful crimson ground which formed so admirable a complement to the magnificent dark blue."—Binns. This dark blue (mazzarine) ground is a noteworthy feature. Some of the best *Chelsea* pieces are considered "the equal, and, in some cases, superior, to those of the royal factories of Europe."

Chelsea figures often have a rococo scrollwork for a foot. The product of the factory from 1769 to its close in 1784 is often called *"Chelsea-Derby."* This period discloses great change in style, "vases were modeled on classic lines and the decoration became more severe and restrained." These are the Duesbury (Derby) attributes.

Chemical Test. The action of acids upon porcelain in a finely powdered state would reveal the presence of phosphate of lime, which, in the form of bone ash, enters largely into the composition of soft porcelain, sometimes called *artificial porcelain* or *pâte tendre,* but the collector will hardly care to subject a rare specimen to the disintegrating process in order to decide the question."—Barber. (See file, foot, fire, fracture, color and other tests.)

Chenel, Jean Baptiste. A faience maker at Rouen, end of the XVIII. century.

Cheniscus. "An ornament placed at the bow and sometimes the stern of ships. In



CHENISCUS.

shape it resembled the neck of a swan or goose."—Mollett.

Chenuau, Jehan. An eminent goldsmith of Tours, France, 1470.

Chequé, *chequy, chequered* or *checkered* (French, *eschiquetté* or *echiqué*). "Terms used when the field or any charge is divided

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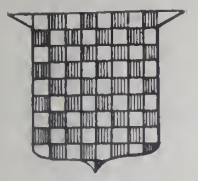
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CHEQUÉ.

nto equal parts or squares, alternately of ifferent tinctures."—Robson.

CHEQUY CROSS. "When the whole surface



CROSS CHEQUY.

covered *chequy*, and must consist of three ows at least."—Robson.

CHERET, Auguste. An eminent gem-worker of France. He worked on the crown f Louis XVI., 1775.

CHERET, J. B. An eminent French gem-orker. Belonged to the Academy of Mar-eilles, 1762.

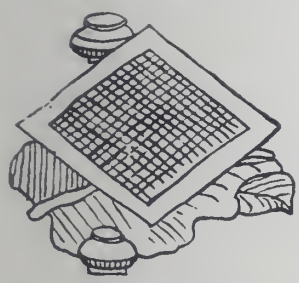
CHERUB. In heraldry, the body or limbs



CHERUBS.

f the *cherub* are never shown.

CHESS-BOARD. In the decoration of Chi-ese ware the *chess-board* often appears,



CHINESE "CHESS-BOARD."

nd is usually accompanied with two jars hold the chess-men. The symbols of a cholar are a *chess-board*, books of poetry nd writing implements.

CHEST. "A receptacle for relics, vest-



OLD ENGLISH CHURCH CHEST.

ents, church plate and linen. The ancient sacristies were always provided with strong chests of oak, frequently richly carved, and strongly bound with iron bands; they were usually fastened with three locks. (Lincoln Minster inventory). 'A great *chest* of ivory, with images round about, with one handle of copper, having a jewell tipped at every end with silver. Item, one other long *chest* of crystal gilded, and ornamented with precious stones. Another fine *chest* curiously and cleanly made, covered with cloth of gold, with shields of noblemen set with pearls, with lock, gemmels and key, silver and gilt. A blue *chest* bound about with copper and gilt, containing two purses, with relicks of the gift of my lady Willoughby.'"—Pugin.

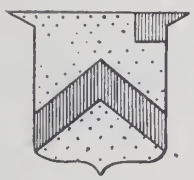
CHEVALIER-LESTANG, Jean. A ceramist at Nevers, second half of the XVII. century.

CHEVAL TRAP. (See *caltrap*.)

CHEVERON. (See *chevron*.)

CHEVESAILE. Both men and women of the XIV. century wore a highly decorated necklace of this name.

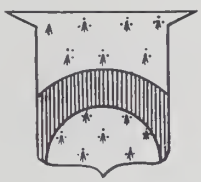
CHEVRON, or *cheveron*, "so called by the English and French, is an *ordinary* composed of a two-fold line pyramidical, the foundation being on the *dexter* and *sinister* sides of the escutcheon, and the acute point of the spire near the top of the field, resembling a pair of rafters to support the



CHEVRON.

roof of a house."—Robson. "The *chevron* has a width "equal to one-third that of the shield if charged, or one-fifth of the latter if plain."—Milbourne. In architecture the zigzag moulding (*chevron*) occurs, and is known to the French as *bâtons rompus* (broken sticks). Zigzag or V-shaped decoration is often called *chevron*.

CHEVRON ARCHED (Her.). The *chevron*



CHEVRON ARCHED.

"bowed in form of an arch."—Robson.

CHEVRON BRASED, or braced. "When two



CHEVRON BRASED.

or three *chevrons* are interlaced together."—Robson.

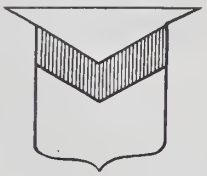
CHEVRONEL. "A diminutive of the *chevron*, being half its breadth. When more than one *chevron* is borne on a coat the term should be *chevronels*, as: ar. three



CHEVRONEL.

chevronels az."—Robson. (See engraving.)

CHEVRON REVERSED; "that is, turned with



CHEVRON REVERSED.

point toward the *base*."—Robson.

CHEVRONWAYS, or *chevronwise*. "Figures or *charges* placed upon the *field*, in the position of the *chevron*, are said to be *in chevron*, or *chevronways*."—Robson.

CHEVRONNY (Fr., *cheveronné*). "When the field is divided into several equal parts by lines in form of *chevrons* it is termed *chevronny* of the number of pieces."—Robson.

(To be continued.)

The Pope's Tiara.

THE Pope's tiara consists of a very fine felt, covered with a silver fabric, made especially in Rome. On this felt the three golden crowns, made very light to reduce the weight, are displayed. Each crown consists of a band set with stones and edged with two rows of pearls. As each row contains 90 pearls, altogether 450 pearls are used.

The first crown contains the following stones: Two circles of Oriental pearls, 16 balas rubies, three emeralds, one hyacinth, one aquamarine, two balas rubies, one sapphire, eight golden flower designs with four emeralds, four sapphires, one ruby, eight gold points, with five garnets and two balas rubies.

The second crown contains two emeralds, three balas rubies, one chrysolite, two aquamarines, 16 small rubies, two *fils de perles* (pearl strings); in the center, three sapphires, 18 emeralds and five balas rubies.

The third crown has 16 small balas rubies, two sapphires, two balas rubies, one hyacinth, three aquamarines, one garnet, two *fils de perles*, eight flower designs of gold, with two emeralds, one balas ruby, two sapphires, one chrysolite, two hyacinths, eight gold points, each terminating in a garnet.

The tip of the tiara is covered with a golden leaf, in which eight rubies and eight emeralds are introduced. On this is the terrestrial globe of blue enameled gold, which bears a cross composed of 11 sparkling diamonds.—*Translated.*

David Elliott, Saugerties, N. Y., has sold his store to the Saugerties Jewelry Co. He is continuing with the firm as its manager.



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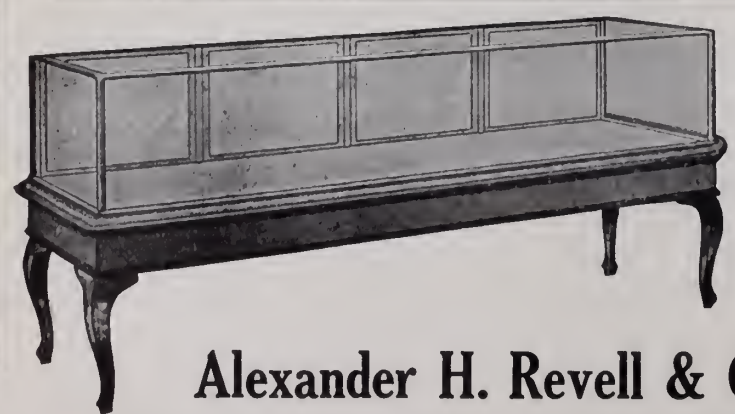
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The Elements of Beauty and Design in Bronzes Which Appeal to the Average Buyer.

AMERICAN taste does not run to the classic in bronzes. As a nation we are iving very much in the present. There is omething, as it were, warm-blooded about ronze which adapts it to the artistic ex- ression of strenuous conceptions; which resent life and action of real people, often ery commonplace people, rather than of he old gods and goddesses. We leave my- hology for marble.

Yet there is one exception. If it is within he proprieties to give the devil his due, one hould surely give a "god" his due. Mer- ury, of all the mythological dignitaries, oes seem to enjoy some degree of popu- rity even in bronze. Of all the bewilder- ng galaxy of deities, he is the best known. Moreover, Mercury has such distinct char- cteristics you cannot mistake him. So he s known and measurably popular. The art lealers carry him. It is a safe classic piece, ven in these very unclassic United States.

The fact that we do not incline very trongly toward the classic in bronze statu- ry is not to say that we are lacking in ppreciation of what is artistically interest- ng. Many aspects of American life, par- icularly of life in the rough, are full of haracter and action. The skill of the artist an be exercised as fruitfully upon a west- rn cowboy as upon a gladiator, and an American Indian seems to us to cut quite s picturesque a figure as a Greek slave. Some very excellent bronze work has de- icted the Indian with his feathers and full egalia. The copper tone in the bronze pproaches the deep color of the red man's kin. Good pieces of this nature are appre- iated. It is a curious fact that some of ur best bronze Indians are the work of a European artist who never saw an Indian n is life!

We like types that we are familiar with, nd action that we are familiar with. A ne team of oxen swinging along with their pad smacks pleasantly of the forest and he country, and one almost fancies he can ear the driver calling "Gee" and "Haw." The sturdy wood-cutter with his axe forms n bronze a subject which in painting would ave suggested Millais. The hunter with is rifle poised is another subject of the ame general nature. These are merely llustrations of a popular class of pieces. The examples are too numerous to describe hem in detail.

It is not necessary that the subject should elong to our own precise period. All read- rs of Dumas, or, indeed, of French history r literature, are familiar with the dashing usketeers, with their rich costumes and owing feathers. They also constitute good ypes to be embodied in bronze. When so uch work of this kind is inspired in rance, it is not surprising that the artists f that country have due regard to the pic- uresqueness of the musketeers. And in heir pieces the figures reflect a sort of rol- icking dare-deviltry, equally ready for a uel, a carouse or a gallant love affair.

Anyone who has followed the bronze ieces imported in recent years must be impressed with their increasing beauty, and with the deepening and strengthening of their artistic message. While this state- ment is true in a broad sense, it is particu- larly applicable to electroliers. One can hardly omit them when considering bronzes. It would be interesting to trace the artistic development of electroliers from the earlier importations up to the present. Being some- what in the nature of fixtures, less portable than ordinary lamps, they are not neces- sarily limited as to size. At first the artists took advantage of this and rather exag- gerated their statuesque conceptions. The electroliers were, if anything, too large. They were somewhat lacking in refinement and delicacy. A figure which may be pretty in miniature becomes gross when magnified so many diameters. The result was that for a time electroliers were to be found mainly in cafés and in the foyers of thea- ters, but not so often in the homes of the people; but the decorative ideas embodied in them were too good not to be welcomed into private residences when certain modifi- cations and developments had taken place. The electrolier is really the union of two ideas—statuary and illumination. Both lend themselves to highly artistic effects, and such is the nature of the effects now being produced. In short, many of these illumi- nated pieces are superb. They are worthy of the connoisseur.

Developments along the line of the elec- troliers have gone so far that, perhaps, a new name will have to be invented, because some of the later creations are radically new and distinct. Of course, the primary object of an electrolier is to illuminate. On the last analysis it is a kind of lamp. Now the new pieces to which we refer limit and sometimes almost suppress the illuminative feature. They illuminate only the bronze, and only parts of the bronze, and only ap- propriate parts. The light is merely a deco- rative incident. Its appropriate placing is the secret of fine effect. It does not light a room. The piece is complete in itself. What is one to call these interesting products? They are more than ordinary bronzes, be- cause they introduce elements of illumina- tion. They are less than electroliers, because they are not illuminative enough. They are familiarly spoken of as "Show Bronzes." Also they have been given the lengthy name of "Spectacular Illuminated Bronzes." Whatever name you may give to such a line, the examples are remarkably handsome and should prove interesting and profitable.

In these goods, as well as in the strictly bronze statuary, the subjects are homely and familiar, but none the less fascinating. For example, one piece represents the black- smith heating his iron, and the only light is among the coals. In another, one sees the baker shoving his batch of bread into the oven, while there is only the light of the fire beneath and of the lantern overhead. A girl at the well looks down upon the limpid water which glows as if beneath the moon- beams—and so on. Enough has been said to indicate the nature and possibilities of this new outgrowth of the electrolier.

Bronze continues to be used in combina- tion with marble in statuary. It adds a re- lieving touch of warmth to a stone that is usually so cold and white. There are some evidences of a tendency to greater use of colored marbles to get away from the iciness of dead white. Where bronze is added, art- istic appropriateness is observed, as where helmet and tunic are of bronze, leaving the face of marble. Such combinations require nice discrimination to avoid hybrid and con- glomerate effects.

Of all the metals employed for purposes of beauty, bronze appears to be the favorite with men. It is a "genial" sort of metal. It makes a masculine appeal. The jeweler who conducts an art department may be ex- pected to feel something more than the bare commercial interest in the bronzes he dis- plays.

THE COMMENTATOR.

A Texcoco Pottery Maker and His Work.

IN a recent issue of *Simmons Magazine* appeared an article on Mexico of the present day, in which the author touched slightly upon the pottery of that country dating from ancient times, while among the illustrations some gave an idea of the pot- tery manufactured at Texcoco.



TEXCOCO POTTERY WORKER.

The cut herewith shows a pottery worker of Texcoco at his bench (in his shop), sur- rounded by examples of his artistic handi- work, which is in great demand among tourists as souvenirs.

The North Carolina State Board of Ex- aminers in Optometry, which convened in Raleigh recently, out of the 11 original applicants admitted only E. B. Churchwell, Wilson, and J. Douglass Watkins, Peters- burg. Several withdrew before the exam- ination commenced. The Board meets again at Charlotte June 19.

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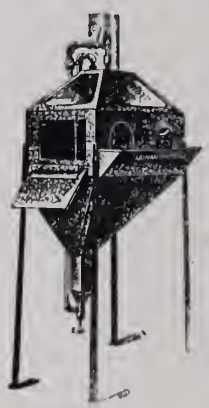
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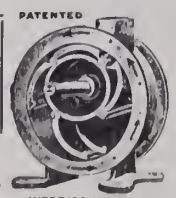
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2410.—**Black Oxidize for Brass.**—*We have much brass scrap which we are working into small medals and ornaments. We want to give them a nice black oxidize, and ask you to give us information how to do this.* B. & O.

ANSWER:—To give brass a good oxidize, prepare the brass by cleaning in potash and dipping in a bright acid dip, then rinse in water and put in the following fluid from three to five minutes: Five parts carbonate of copper and 35 parts ammonia are put in a dark flask, stoppered and left to stand over night. The brass to be oxidized is, as mentioned above, put in from three to five minutes, when it will first become black, then brown, and last deep black. When at this point it must be removed; if left longer the fine black color will disappear. Dry in sawdust and give a good coat of lacquer. After using several times the oxidizing liquid becomes weak and useless.

QUESTION No. 2411.—**Cements for Glass and Metal, and Plaster Moulds.**—*Please give me a few formulas for making cements suitable for glass and metals; also how to make plaster mould for casting soft metal parts for repair jobs in a jewelry store.* C. F. G.

ANSWER:—Cements suitable for various purposes are prepared as follows: 1. *Gutta-percha cement, suitable for mending broken porcelain and ivory.*—Mix together in an iron bowl two parts of black pitch with one part of gutta-percha and pour the melted mass into cold water. The product soon becomes black, elastic and solid, and will soften at a temperature of about 50° C. It may be used in the paste or liquid state to unite metals, glass, porcelain and ivory, and works very well for cementing glass in windows and aquariums. 2. *Cement suitable for metal and wood.*—Use the best miners' glue, to which has been added a little glycerine. Before using the metal should be roughened with dilute sulphuric acid, and after wiping dry spread on the glue evenly and press the parts closely together with clamps or other means. 3. *Transparent cement for glass.*—Digest together for a week the following parts by weight: One part India rubber, 67 parts chloroform and 40 parts gum mastic. 4. *Plastic metal composition.*—A cement, or glue, suitable for fine metal articles which cannot be soldered in fire, and also for glass, porcelain and other substances. Copper oxide is reduced by means of hydrogen gas and of the copper powder obtained in this manner about 30 parts are thoroughly moistened in a cast-iron or porcelain mortar with sulphuric acid of 1.85 specific gravity; 70 parts by weight of mercury are then added to this paste, the whole being constantly stirred. When all the copper has been thoroughly amalgamated with the mercury the sulphuric acid is washed out again with boiling water, and in 12 hours, after it has become cold, the composition will be so hard that it can be polished. It is impervious to the action of dilute acids, alcohol, ether or boiling water. It maintains the same specific gravity alike in the soft and the hard condition. When needed for use, warm and stir the hard mass in an iron mortar to about 100° Réaumur, until it becomes soft as wax, in which state it must be used. *Plaster Moulds.* 1. Moulds suitable for casting lead, britannia or spelter may be made out of plaster of Paris, dried over a warm oven for a few days, then smoked over a gas jet. Warm the mould before pouring the metal. 2. *Plaster moulds for some of the harder metals,* which require a higher heat, such as silver and copper, may be made with a mixture of dental plaster and finely powdered asbestos, made into a paste with water. This mould should dry over a warm stove for several days, then be smoked over, when it is ready for pouring. 3. *A patented porous plaster mould,* suitable for brass, silver or any of the softer metals, is made by using calcined plaster of Paris and finely screened coal ashes. The screened ashes are mixed with water to the consistency of thick cream and the plaster of Paris is mixed the same way. The two plasters are then mixed together in about equal proportions. The ashes with the plaster will produce a mould that is very porous, enabling the castings to run far more readily than by any other method. After the moulds are finished they should be dried for seven or eight hours over a hot stove.

QUESTION No. 2412.—**Silver Solder.**—*How can I prepare small quantities of silver solder, suitable for repair jobs?* S. S.

ANSWER:—For repairs it is best to use a silver solder suitable for re-solder, or such as has previously been soldered. Small quantities may be made by cutting a well-hole in a sound piece of charcoal; sprinkle it well with powdered borax; put in two parts of fine silver, and with a blow-pipe melt the silver, then add one part of brass. When melted stir the mass well with a stick. The heating is now discontinued and a very small part of arsenic is added, stirred again, and, while the button is still soft, pressed flat with a hammer. When cold the solder can be hammered into a thin sheet, or, if there are jewelers' rolls, rolled into sheet. With a hand shears the sheet is cut into strips suitable for use. Larger quantities can be melted in a crucible. A new crucible should be used, or one not used for other metals. Rub the inside well with powdered borax before using.

QUESTION No. 2413.—**To Distinguish Genuine Ivory.**—*How can I distinguish genuine ivory from the imitation?* T. D.

ANSWER:—To distinguish true ivory from the so-called vegetable, it is recommended by the *Apoteker Zeitung* to treat a sample for 12 to 15 minutes with concentrated sulphuric acid. Under these conditions true ivory retains its white appearance, while vegetable ivory assumes a rose color, which may be removed by washing with water.

QUESTION No. 2414.—**To Remove Bluing on Steel.**—*I want to remove the blue from steel clock hands. How can I do this?* T. R.

ANSWER:—To remove the blue from steel, so as to leave it as clean as before coloring, try acetic acid or solution of tin chloride (stannous chloride).

QUESTION No. 2415.—**Cleaning Filigree Silver Jewelry.**—*How can the original white color of silver filigree jewelry be restored when tarnished by wear or shop-worn?* C. F.

ANSWER:—To restore filigree silver, first wash the article in a solution consisting of one fluid ounce of liquid potash in 20 ounces of water; rinse, then immerse in a mixture of salt, one part; alum, one part, and saltpeter, two parts. Dissolve in four parts of water. Let articles remain for five minutes; wash in cold water, then rinse in hot water and dry with a chamois.

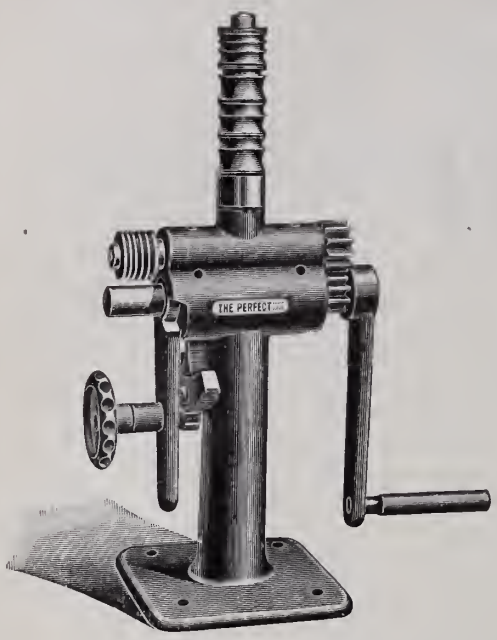
Workshop Ventilation and Industrial Diseases of Special Interest to Electroplaters and Those Similarly Employed.

(By PERCY S. BROWN, in *The Metal Industry.*)

THE question of factory ventilation has been widely discussed by experts in this line of engineering work, and yet, after all the attempts which have been made to improve the existing conditions, we are still far from a condition approaching the ideal. Both the city and State of New York have inspectors whose duty it is to go to factories and workshops and make determinations of the carbon dioxide in the air, but although they deserve credit for enforcing the law regarding ventilation to the extent of forcing offenders to pay fines until improvements in ventilation are made, they fail to give the proper attention to other conditions which they encounter.

One of the greatest sources of danger to electroplaters, silversmiths and others employed in similar work is the use of potassium of cyanide in large quantities. Potassium cyanide is employed in hot and cold solution, usually in an open crock or tank, protected in no way, not covered by hoods, not labeled and handled freely by everyone.

How many plating establishments have hoods with good exhausts over their hot copper cyanide plating tanks? How many protect their employes from the cyanide in its crude form before it is placed in solution? How many instruct their men in the dangers of handling the cyanide? I know

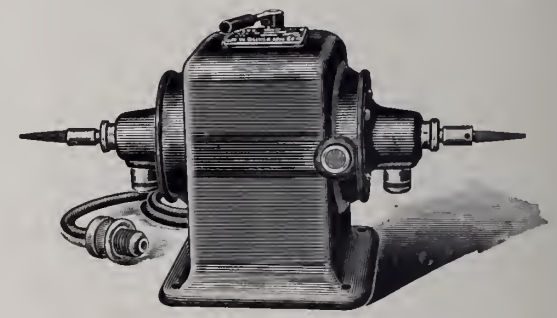


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There is but one electric motor head that will run day in and day out with the minimum amount of care and attention, that will use the smallest possible amount of current, and that will cost practically nothing for maintenance. The one head is the OLIVER QUALITY ELECTRIC MOTOR POLISHING HEAD.



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Workshop Notes Department.

f a case where a plater's helper was open-
ng a large case of cyanide and was break-
ng up the lumps by holding them in his
and and cracking them with a hammer.
Ie complained because the powder flew up
n his nose and made him sneeze. I cite
is merely as an instance of how ignorant
he men who work with this deadly poison
re regarding its properties.

In cases of serious illness caused by
yanide poisoning, what protection have the
mployes? They may be sick and lose
eir positions and there is no return. The
nployе is not held responsible and legal
roceedings are seldom resorted to. As an
stance of how dangerous can become
anide poisoning contracted through the
kin, I quote abstracts of an article from
e *Journal of Nervous and Mental Dis-
ases*, Vol. 35, No. 7, July, 1908. This ar-
cle, written by Joseph Collins, M.D., and
arrison S. Martland, M.D., is entitled
Disease of the Primary Motor Neurones
ausing the Clinical Picture of Acute An-
erior Poliomyelitis: The Result of Poison-
ng by Cyanide of Potaassium."

The abstracts are as follows:

" * * * We report herewith a case of
cute inflammation or degeneration of the
eripheral motor neurones, which consti-
ites clinically a peripheral motor neuritis,
ut which, however, can scarcely be dis-
nguished from an interior poliomyelitis.
n fact, so far as the reporters of the case
re concerned, it cannot be distinguished.

"The patient, an Italian, 38 years old,
as admitted to the City Hospital, Dec. 3,
906. A brief synopsis of the history of
is illness is as follows: Since coming to
his country, in 1904, he had been working
s a silver polisher in a hotel. The method
f keeping silver bright in such establish-
ents is to drop it into a solution of cyan-
le of potassium and then dry it. He says
hat his hands and forearms were in such
olution so much of the time that they
ok on a deep brownish red color and he
requently complained of a distressing itch-
ng sensation in them. In addition to this
he finger-nails were quite black. He does
ot know how strong the solution of cyan-
le of potassium was that he used, but he
ys that he had to be careful to keep his
ands away from his nose or his mouth, for
therwise he would get very dizzy. On Sept.
, 1906, he was seized with diarrhœa which
on became very severe, the passages con-
ining very large amounts of mucus, but
o blood. The following day he complained of
evere headache, of pain and stiffness in the
ack of the neck and of feeling ill. He was
hen taken to a hospital, and it is said that
or a few days he was mildly delirious and
ad such meningeal symptoms as stiffness
f the neck, retraction of the head and
ensitiveness on being handled. * * *

" * * * For upward of six months
here seemed to be no indication of recov-
ry. Then gradually the atrophied and par-
yzed muscles of the upper extremity began
o display slight functional capacity. In
he autumn of 1907 braces were put upon
is legs and now he is able to walk with
he aid of crutches. * * *"

This is merely one of many serious cases of cyanide poisoning. In some instances the poisoning is indicated merely by skin eruptions, serious in many cases, and in others the entire body is affected and general breakdown follows.

Another serious form of poisoning is due to nitrous fumes from rooms where metal is dipped in mixed acids, nitric acid causing the objectionable fumes. Serious poisoning, in some cases resulting fatally, have occurred, and unless good arrangements are made for exhausting the fumes the employes are in constant danger.

In buffing and polishing rooms there is always danger to the lungs if proper exhausts are not provided. Fortunately, the law protects those engaged in this kind of work by making it compulsory to have proper methods of exhausting the dust.

Our State labor laws are good, as far as they go, but can they be properly enforced? Is the organization back of these laws strong enough to enforce them throughout the State? Apparently it is not, as we all know that the evils still exist to a great extent. To show to what extent the law empowers the Commissioner of Labor to enforce proper conditions in factories I will quote Article 86 of the laws relating to labor and factories under the head of Ventilation:

> The owner, agent or lessee of a factory shall provide in each workroom thereof proper and sufficient means of ventilation, and shall maintain proper and sufficient ventilation; if excessive heat be created or if steam, gases, vapors, dust or other impurities that may be injurious to health be generated in the course of the manufacturing process carried on therein the room must be ventilated in such a manner as to render these harmless, so far as is practicable; in case of failure the commissioner of labor shall order such ventilation to be provided. Such owner, agent or lessee shall provide such ventilation within 20 days after the service upon him of such order, and in case of failure shall forfeit to the people of the State $10 for each day after the expiration of such 20 days, to be recovered by the commissioner of labor.

This article gives almost complete power to the Commissioner of Labor, and any recommendations for improvement in ventilation can be enforced under this section of the laws. The fault in the law is not in the fact that it fails to cover the necessary points, but that it is of such a character that it is difficult to enforce. Inspectors can determine the fact that the air has become vitiated by lack of ventilation, but they do not reach the evils found in many factories, where there may be a minimum of carbon dioxide, and yet large excesses of noxious gases. Unfortunately, carbon dioxide is tested for and other things neglected. Also when the inspector arrives in a shop or factory, his entrance in the different departments appears to be "anticipated" and all windows are found open. The result is that his tests show the carbon dioxide content to be within the legal limit.

Fortunately, there is a remedy which, by proper legislation, would prove both a protection to the employer and employe. This remedy consists in making the employer liable for specific cases of illness contracted by an employe, such cases of illness being contracted through fault of the employer in neglecting to assure proper protection for his employes' welfare, as required by law. An example of this form of protection is found in the recent reports of "The Departmental Committee on Compensation for Industrial Diseases" appointed by the King of England. The investigation of this committee was remarkably thorough and their findings should be on file in every municipality. The committee made their reports after exhausting study of industrial conditions pertaining to the health of workmen, interviewing physicians, workmen, capitalists, labor organizations, etc., in the most thorough manner.

We are gradually working toward improved conditions in workshops and factories, and must eventually arrive at the point where our laws will have to be brought up to date. What change could be better than to have a law by which the employer knows just what his responsibilities are toward his employes and by which the employe in turn knows that he need not fear losing his position through incapacity from work resulting directly from a specific cause covered by a compensation clause under the law. Many cases can be made specific causes for compensation, as shown by the English law. Those not coming under the law would be classed as accidents and would be dealt with as heretofore. The poor workman, as a rule, never claims damages, owing to his lack of knowledge of his rights, or if he does he is often bled by shyster lawyers, whether he win or lose his case, for, as a rule, he fails to take advantage of opportunities offered by legal aid societies. These societies would find their burden considerably lightened if a law built on the plan of the English law was to be put in effect, as accident cases alone would then require their attention.

I believe that I am not too emphatic when I repeat that there is no question but that the law can be made specific enough to differentiate between cases of accident and those of sickness resulting through carelessness of either employer or employe and if the various powerful associations throughout New York State would get together and appoint a committee to investigate the possibilities of new legislation I feel confident that great progress could be made. Suppose, for instance, that the American Brass Founders' Association and the National Electro-Platers' Association were to affiliate in this matter, they could no doubt in a short time interest some of the manufacturers' associations in the cause, and there is almost absolute certainty that by obtaining the support of the best labor organizations the Governor and Legislature could be interested enough to consider improving the labor laws on sane, modern lines.

The old clock stand at the southwest corner of Baltimore and Light Sts., Baltimore, Md., will soon be reduced to scrap iron, while the hole in the pavement will be cemented over, leaving no sign of the landmark, which has, since the conflagration of 1904, reminded those passing up and down Baltimore's busiest street of the changes since the old days when it was the sign of a jewelry store. When the fire came the jewelry store sought other quarters. Then Light street was widened, bringing the clock to front the corner property, instead of the center of the block. It has been declared by many to be an eyesore.



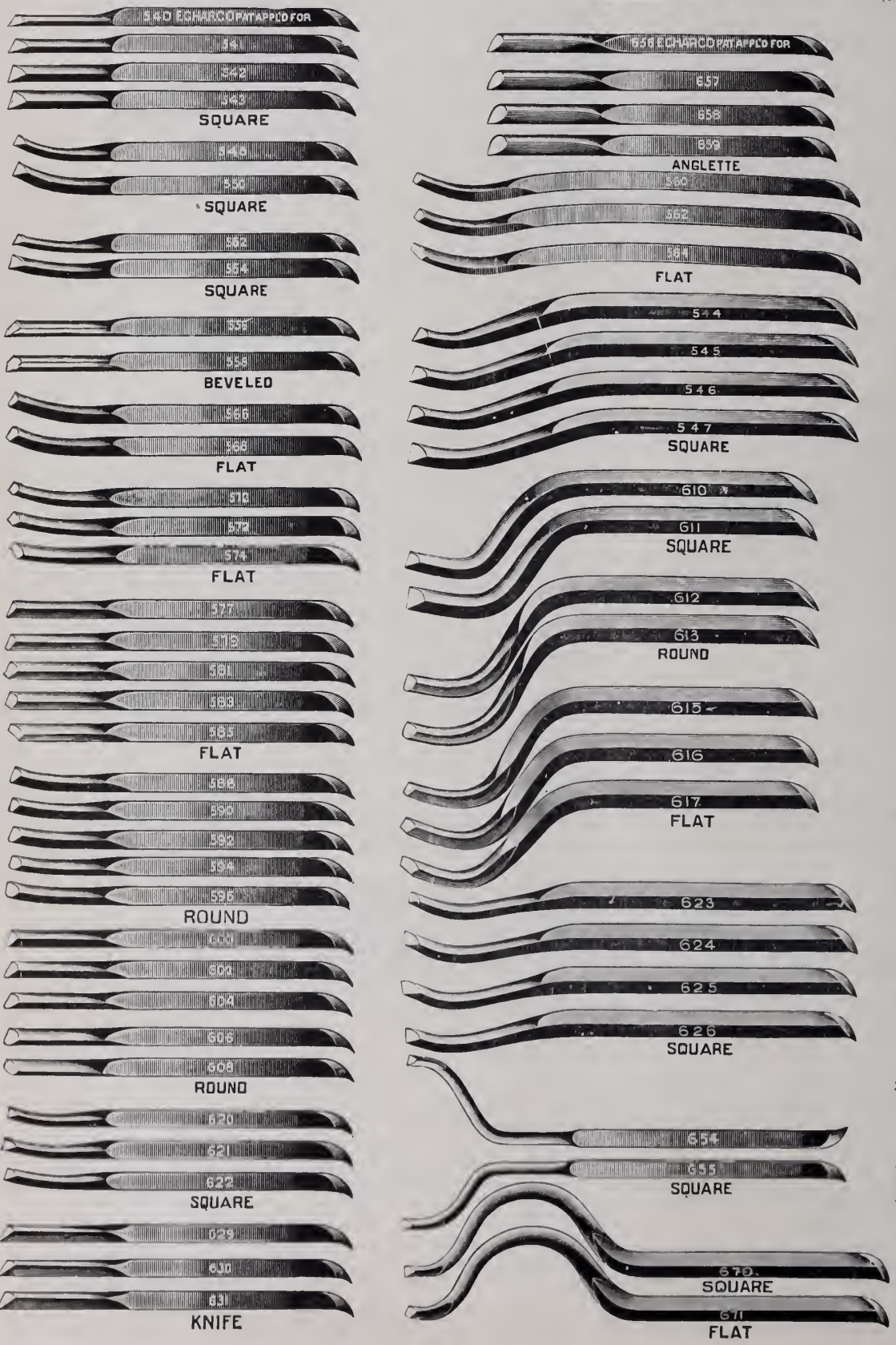
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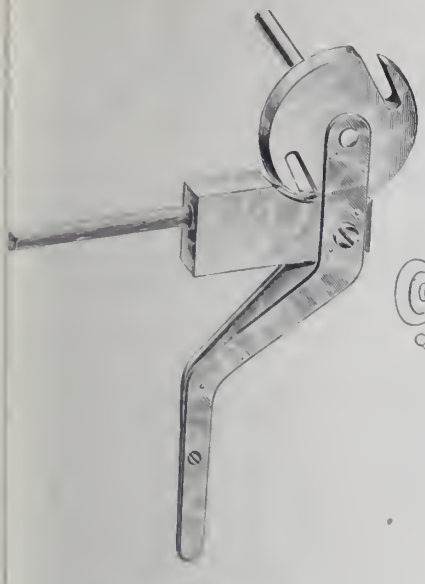
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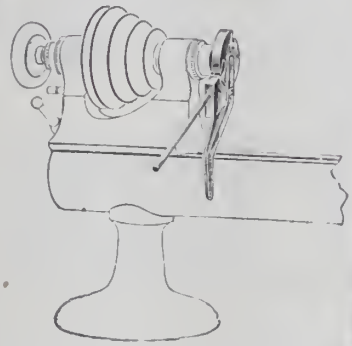
PEGWOOD SHARPENER No. 3



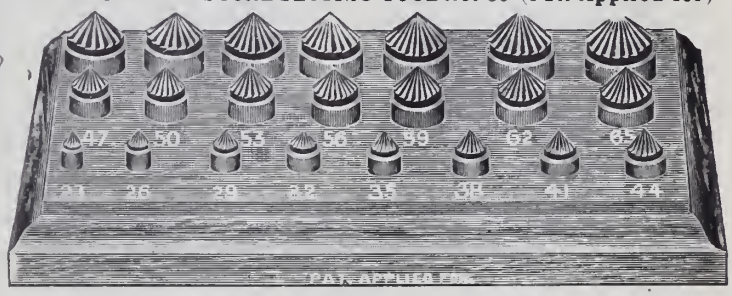
A new attachment, designed for use on a watchmaker's lathe, which sharpens pegwood to a hair point without breaking, and at the same time gives the point the proper concave shape. The tool is held in the lathe by an arbor fitting into a regular wire chuck as shown in the illustration, being steadied by the rest shown. The stick of pegwood is rotated by hand while the tool is revolved in the lathe, producing a fine, long, flexible point. With this tool the watchmaker can prepare enough pegwood for a day's or a week's work in a few moments, and have every piece uniformly and evenly sharpened.

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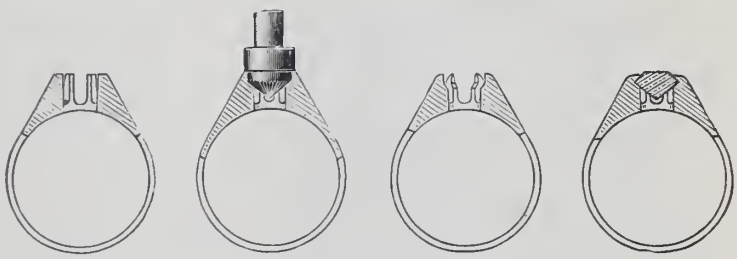
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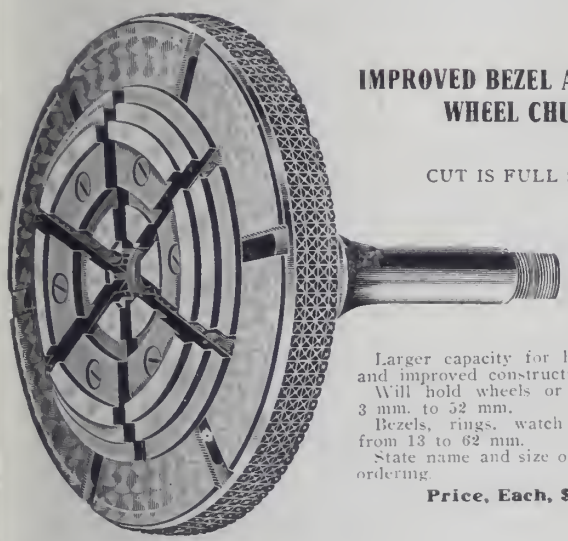
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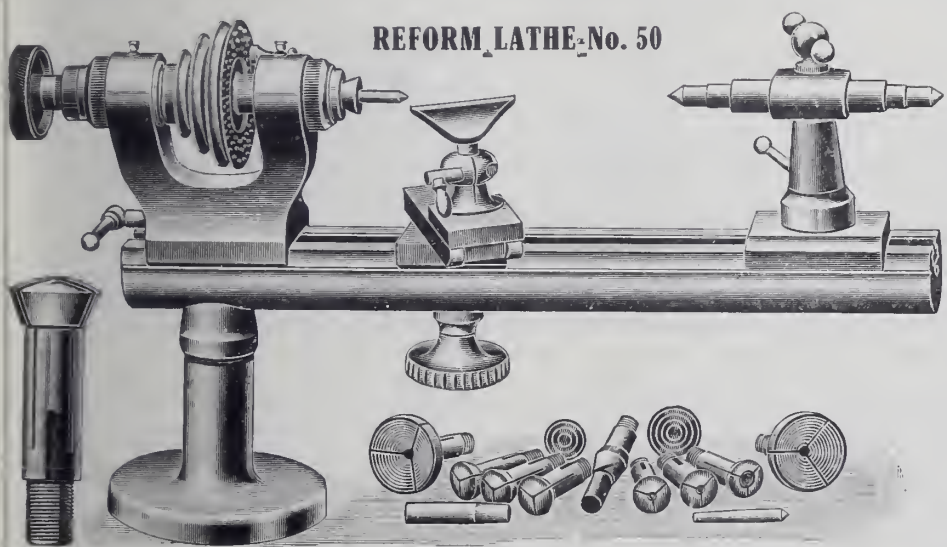
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Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

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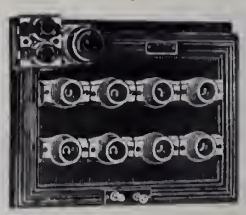
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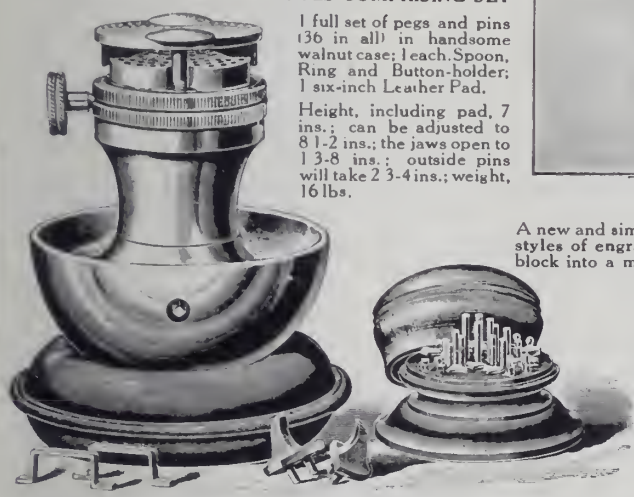
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Height, including pad, 7 ins.; can be adjusted to 8 1-2 ins.; the jaws open to 1 3-8 ins.; outside pins will take 2 3-4 ins.; weight, 16 lbs.

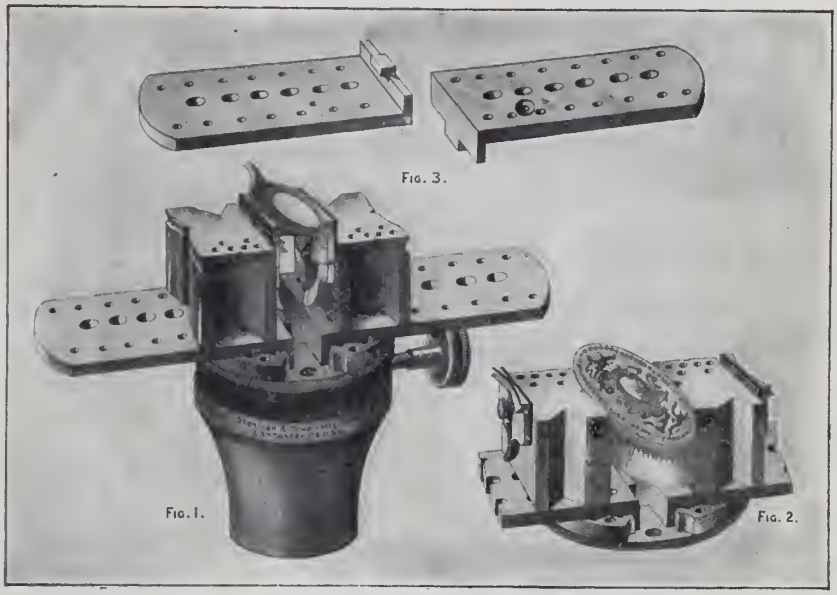


Fig. 3.

Fig. 1.

Fig. 2.

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Successors to
RICHARD OLIVER & BLOOMFIELD,
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Our stock consisted of only high-grade diamond and pearl jewelry. We did not even carry a piece of 10-kt. solid gold jewelry in our stock.

About one year ago Mr. Oliver died. This forced the closing of the business. We tried to sell the business at private sales, but the stock was so fine that no one would seem to take hold. After trying in vain to dispose of it at anything like a reasonable price, we found the only thing to do was to close it out at auction. The question then arose, where could we get an auctioneer that could sell fine diamond and pearl goods in the heart of the jewelry center of America without a loss?

We investigated, for several months, the records of many auctioneers, and we were told that if we could secure the service of Mr Dan I. Murray, that he would bring us out without a slaughter of the stock. We went so far as to call on customers where Mr. Murray had sold fine goods. These people told us that he was a most remarkable and wonderful salesman. We also called upon the Jewelers' Association and Board of Trade. They told us the same as all the others, that Mr. Murray was the man that would save us from terrible loss, if we could secure his services.

We finally went after him and found him very busy, but after waiting for about three months we were able to secure his services. To say that his sale has been satisfactory to us, is putting it mildly. He has realized thousands of dollars more for us than we had expected to get.

There is no word of praise too much for Mr. Murray's wonderful ability as a salesman, as he pulled us through this, perhaps one of the most difficult sales ever attempted in this city, and virtually without a loss. We found Mr. Murray, as well as a magnetic salesman, a splendid business man. By his advice to break up the large pieces we were able to convert them into money at a profit. We found him a perfect gentleman in every sense of the word, strictly honest and upright, and we recommend him without limit. Yours respectfully,

OLIVER & DAVIS,
Per R. M. Davis, Surviving Partner.

JEWELRY AUCTIONEER AND PRICE GETTER

NOTICE

TO THE RETAIL JEWELERS OF AMERICA

You want to make money; I can help you do it. You are overstocked with goods; I can sell them for you



I don't bother you with booklets or ancient history. What you want to know is what I can do for you.

I can give you lots of references from firms, corporations and banks for whom I have done business. They all recommend me. What I have done for others I can do for you.

I Have No Record to Make. I Have Made It. I Have Earned the Reputation I Am Proud to Possess by Faithful Work and Honest Dealings

"THE WIZARD OF THE HAMMER"

No auctioneer in America has conducted more successful sales than I have in the past 20 years.

If you are considering a sale, advise me immediately before completing details, as I can offer valuable suggestions. Tell me the size of your store, amount of stock, and if you ever had an auction. If so, when?

A. E. GREGORY, 322 N. Hamlin Ave., Chicago, Ill.

TELEPHONE, KEDZIE, 1091



$500.

..TO..

$3,000

Our Daily Average Sales

AT AUCTION



We are now making the Auction Sale of the $200,000 stock of

Ambrose Kent & Sons, of Toronto, Canada

THIS IS THE SECOND LARGEST AND FINEST STOCK IN CANADA

We were selected as the Auctioneers for this sale after a searching investigation of the *reputation* and *success* of

ALL THE LEADING AUCTIONEERS

an investigation lasting over two months, and *we are making good*, notwithstanding Toronto has been literally auctioned to death during the past two years, and that several Jewelry Auction Sales have been in progress for the past three months.

Very soon we will tell you more about this sale and will give you some practical illustrations of our work that will interest you.

Write us for terms and particulars

MITCHELL & TILLOTSON

35 Maiden Lane **NEW YORK**

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

INCORPORATED

PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS
SMELTERS AND MANUFACTURERS

PLATINUM AND GOLD SETTING DEPARTMENT

NEW YORK OFFICE - - 30 Church Street
Telephone, 3811 Cortland

WORKS - 408 N. J. R. R. Ave., NEWARK, N. J.
Telephone, 3 Waverly

PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES

"Positively Will Not Gum"

We say it once again; R. & L. Watch Oil positively **will not gum.** It has demonstrated its superiority in the severest tests given any watch oil made. If you have not tried it yet, do not be surprised that you have more watch and clock troubles than your neighbor who uses it. He knows what it will do.

THE R&L OIL



R. & L. Oil will not gum, cut or blacken pivots. It is a lasting lubricant, and the only one which does not deteriorate. The quickest and best way for you to prove all we say is to send 25 cents to your jobber for a bottle.

Carried by all the leading jobbers.

MADE ONLY BY

RANLETT & LOWELL CO.

JEWELERS' BUILDING **BOSTON, MASS.**

H. E. GLENDORE & CO.

604 Champlain Bldg., Chicago



H. E. GLENDORE

A few of our late sales with amounts of each. We refer you to all of them.

A Kaempfer, $40,000, 146 West Madison St., Chicago, Ill.; A. J. Klimek, Thief River Falls, Minn., $3,500; A. W. Gholson & Co., Henderson, N. C., $8,000; H. Y. Webb, Greensboro, Ala., $4,000; H. L. Morrison, Pittsburg, Kans., $8,000; E. I. Pitman, Amarillo, Tex., $10,000; James A. Young, Watertown, Tenn., $4,000; Warren & Warren, Paducah, Ky., $7,000.

We guarantee you against loss. Your reputation absolutely injured in no way. Write for dates.

Geo. S. Viele

LEADING

Jewelers' Auctioneer



2515 Erin Avenue

CLEVELAND, OHIO

Established 18 Years

In my experience of 18 years, as auctioneer, I have never had a failure. I sell what the jewelers want sold to clean up surplus stock at a profit. A few of my recent sales are:

Townsend Jewelry Co. BAINBRIDGE, GA.

Fred G. B. Weihe OCALA, FLA.

I am at present closing a $65,000 stock for **BISKIND BROS., Cleveland, Ohio.** Write me for reference which will be cheerfully sent, also for date.

WHAT WOULD BE YOUR OPINION



?

Of a physician who sent a piano tuner to diagnose your physical ailments? Naturally you would resent it — first, on the theory that the doctor was a fraud, and secondly, as a reflection on your intelligence, to say nothing of your scruples about letting a piano tuner tinker with an organism as delicately constituted as your anatomy.

THE PARALLEL— WHAT WOULD YOU THINK

Of the auctioneer who, in his correspondence, when negotiating for your sale, either inferentially or specifically stated that he, personally, would conduct your sale and then palmed off a substitute on you?

NATURALLY, YOU'D FEEL PEEVISH

About it and classify him with the quack doctor, for the simple reason that you thought you were negotiating for the services of a full-fledged auctioneer and not those of a light-weight, immature and inexperienced makeshift.

THE SUBSTITUTE IS A COUNTERFEIT

And is just about as valueless for your purposes as a spurious coin is in the transaction of business. The auctioneer sending a substitute to represent him is a dangerous humbug to be avoided, and the only way to avoid him is to investigate fully the standing of the man you employ to conduct your sale.

YOUR ATTENTION IS DIRECTED

To my record: For twenty-two years I have been conducting sales under all sorts of conditions in all parts of the country. I have been unusually successful for the reason that my methods are conservative and businesslike, furthermore, every detail of every sale has my personal attention, nothing of consequence is entrusted to assistants, nevertheless I have as an assistant one of the best and most proficient auctioneers in the country. Your interests are scrupulously regarded and protected. Write, wire or 'phone me.

H. J. HOOPER

37 MAIDEN LANE
NEW YORK CITY

'Phone 2951 John

Hooper is New York's Undisputed Leading Jewelry Auctioneer, and has an unparalleled record for successful sales. There is a reason for this and you should know it.

"He That Knows and Knows That He Knows is a Wise Man—Follow Him." This is the title of a Booklet issued by me. It tells whom to follow and whom to avoid. Write for it.

RELIABLE TRADE-MARKS:

Plated Hollowware:

THE DERBY SILVER CO.
(Factory B, International Silver Co., Successor.)

This trade-mark appears on plated hollowware made by them, and the line made has always been salable and desirable.

In toilet ware the "Derby" line is world renowned.

WORKS, DERBY, CONN.

THE BARBOUR SILVER CO.
(Factory A, International Silver Co., Successor.)

BARBOUR SILVER CO. NICKEL SILVER
BARBOUR SILVER CO. QUADRUPLE SILVER

Formerly located in Hartford. One or the other of these trade-marks appears on the plated hollowware made by them. Their "Sheffield" line, in nickel silver in particular, is well known for its excellence in chasing and design.

WORKS, MERIDEN, CONN.

MERIDEN BRITANNIA CO.
(Factory E, International Silver Co., Successor.)

MADE AND GUARANTEED BY MERIDEN B. COMPANY

* * * ROGERS BROS.

M B Co NICKEL SILVER W. M. MOUNTS

1847 ROGERS BROS. XII

The round trade-mark is used on their standard grade of White Metal hollowware, which has been on the market for half a century. The Nickel Silver White Metal Mounts trade-mark is used on a line of hollowware, especially designed for fine retail trade. The Silver Soldered trade-mark is used on the finest grade of Nickel Silver hollowware that can be produced, and is especially desirable for hotels, clubs or family use, where the best and most expensive grade of silver plate can be afforded and used.

WORKS, MERIDEN, CONN.

THE MERIDEN SILVER PLATE CO.
(Factory F, International Silver Co., Successor.)

THE MERIDEN SILVER PLATE CO. TRADE MARK

This trade-mark appears on plated hollowware made by them. This brand of Meriden Ware has been produced for many years, and is handled by a large number of dealers with great success. Their line of pierced goods, including Casseroles, is the talk of the trade.

WORKS, MERIDEN, CONN.

ROGERS, SMITH & CO.
(Factory E, International Silver Co., Successor.)

GUARANTEED BY ROGERS SMITH & CO. MERIDEN, CT.

This Company was established in New Haven over fifty years ago, and the trade-mark shown has long been looked upon by the best trade as a guarantee of unsurpassed reliability.

WORKS, MERIDEN, CONN.

WILCOX SILVER PLATE CO.
(Factory N, International Silver Co., Successor.)

WILCOX SILVER PLATE CO.

This trade-mark appears on plated hollowware made by them, and has been noted for years, from the fact that many of the most beautiful designs brought out have been produced by this company, and have borne this trade-mark.

WORKS, MERIDEN, CONN.

SIMPSON, HALL, MILLER & CO.
(Factory L, International Silver Co., Successor.)

MANUFACTURED AND BY SIMPSON HALL MILLER & CO. U.S.A.

This trade-mark appears on plated hollowware made by them, and has had a large sale in this country as well as abroad. The shapes, styles and finish are always the best that it is possible to produce.

WORKS, WALLINGFORD, CONN.

Plated Flatware:

THE HOLMES & EDWARDS SILVER CO.
(Factory C, International Silver Co., Successor.)

HOLMES & EDWARDS.

This trade-mark appears on plated flatware manufactured by them.

WORKS, BRIDGEPORT, CONN.

THE WM. ROGERS MFG. CO.
(Factory H, International Silver Co., Successor.)

ROGERS

1865 WM. ROGERS MFG CO.
WM. ROGERS & SON.

One of these trade-marks appears on plated flatware made by them. These brands have been well-known for many years. For 38 years prior to 1903 at Hartford, now made at

WORKS, MERIDEN, CONN.

MERIDEN BRITANNIA CO.
(Factory E, International Silver Co., Successor.)

1847 ROGERS BROS.

The above trade-mark appears on plated flatware manufactured by them. This brand was first made by Rogers Bros. in Hartford, established in the year 1847. It has been recognized as the standard of quality ever since it was first put upon the market.

WORKS, MERIDEN, CONN.

ROGERS, SMITH & CO.
(Factory E, International Silver Co., Successor.)

ROGERS, SMITH & CO.

This trade-mark appears on plated flatware made by them.

WORKS, MERIDEN, CONN.

SIMPSON, HALL, MILLER & CO.
(Factory L, International Silver Co., Successor.)

W*ROGERS

This trade-mark appears on plated flatware made by them, and has met with a large sale for many years. The dealers handling the "Eagle Brand" have always been well satisfied with the result from its sale.

WORKS, WALLINGFORD, CONN.

ROGERS & BROTHER.
(Factory J, International Silver Co., Successor.)

ROGERS & BRO. A-I.

This trade-mark appears on plated flatware made by them. The "Star Brand" has been upon the market for over half a century, and is handled by many of the most exclusive dealers as their leading line of electro-plate. Its unsurpassed quality is well known.

WORKS, WATERBURY, CONN.

THE ROGERS & HAMILTON CO.
(Factory K, International Silver Co., Successor.)

ROGERS & HAMILTON

HAMILTON

One or the other of these trade-marks appears on the plated flatware made by them. These stamps have been well known throughout the trade for many years, and the fancy pieces in particular have met with a ready sale.

WORKS, WATERBURY, CONN.

Sterling Hollowware:

THE BARBOUR SILVER CO.
(Factory A, International Silver Co., Successor.)

Formerly located in Hartford. This trade-mark appears on sterling hollowware made by them for the most exclusive jewelry trade.

B. S. C.

WORKS, MERIDEN, CONN.

MERIDEN BRITANNIA CO.
(Factory E, International Silver Co., Successor.)

STERLING 925 FINE

This trade-mark appears on sterling hollowware made by them, and at the present time the line made embraces nearly everything that can be conceived or thought of in the line of Sterling Silver. The designs and finishes are unsurpassed.

WORKS, MERIDEN, CONN.

WILCOX SILVER PLATE CO.
(Factory N, International Silver Co., Successor.)

This trade-mark appears on sterling hollowware made by them. Any article so stamped can be safely looked upon as the best of the kind it is possible to produce.

WORKS, MERIDEN, CONN.

SIMPSON, HALL, MILLER & CO.
(Factory L, International Silver Co., Successor.)

TRADE MARK STERLING

This trade-mark appears on the sterling hollowware made by them, and includes a large line of Bon Bons and Dishes, with Floral Decorations, as well as many beautiful designs in Toilet Ware.

WORKS, WALLINGFORD, CONN.

THE WATROUS MFG. CO.
(Factory P, International Silver Co., Successor.)

W STERLING 925/1000 FINE.

This trade-mark appears on sterling hollowware made by them, and includes a large variety of Napkin Rings, Cups and small articles, as well as a general line of the larger pieces.

WORKS, WALLINGFORD, CONN.

Sterling Flatware:

MERIDEN BRITANNIA CO.
(Factory E, International Silver Co., Successor.)

TRADE MARK STERLING 925 FINE

This trade-mark is on sterling silver flatware made by them, and at the present time is being stamped on a large variety of desirable and very salable patterns in heavy and medium weights.

WORKS, MERIDEN, CONN.

SIMPSON, HALL, MILLER & CO.
(Factory L, International Silver Co., Successor.)

TRADE MARK STERLING

This trade-mark appears on sterling flatware made by them, and includes quite a variety of styles covering the wants of nearly every first-class dealer.

WORKS, WALLINGFORD, CONN.

Sterling Inlaid Flatware:

THE HOLMES & EDWARDS SILVER CO.
(Factory C, International Silver Co., Successor.)

HOLMES & EDWARDS SILVER - INLAID E

This trade-mark appears on all sterling inlaid flatware made by them. Spoons and forks bearing this trade-mark are made by a patented process, each article having a piece of pure silver inserted at the points most exposed to wear. This brand is guaranteed in family use to wear twenty-five years.

WORKS, BRIDGEPORT, CONN.

ORDER FROM THE FACTORY

MAKING THE CLASS OF GOODS YOU REQUIRE, OR

CHICAGO:
State and Adams Streets

NEW YORK CITY:
9-19 Maiden Lane and 218 Fifth Avenue

CANADA:
Hamilton and Toronto, Ontario

GENERAL OFFICE, MERIDEN, CONN.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

42nd Year. WEDNESDAY, FEBRUARY 9, 1910. Vol. LX., No. 2.



Fine Pax and Reliquaries in the Cathedral in Ueberlingen.

(*See Text on Page* 49.)

ALVIN SILVER

Morning Glory Pattern

925/1000 FINE



One of our new patterns of Sterling table ware, of medium weight and moderate price.

The Morning Glory Pattern is another example of Alvin Superiority—it is a most attractive and artistic pattern, full of character, in French gray finish, cut in high relief, as ornate on the back of each piece as on the front, in fact, the excellency of the die work cannot be surpassed. The execution of the flower together with the other details of the pattern, make it a pattern possessing exclusive qualities. Made in full line of fancy pieces, ounce goods and cutlery.

Write for complete price list.

ALVIN MFG. CO.

Silversmiths

New York



No other Watch Case that we, or anybody else, ever made has reached the popularity that FAHYS PERMANENT CASE has attained.

Our 12-Size Thin Model is most appropriate for Evening Dress.



JOSEPH FAHYS & CO.

BOSTON NEW YORK CHICAGO SAN FRANCISCO



A BRIGHT PROSPECT



A bright prospect is before the retail jeweler who buys his diamonds of us, because then he has his diamonds at the lowest possible prices. He is also sure the stones are exactly as represented.

Consequently no competitor can sell equal goods for less, so his chances of selling are greatly increased.

J. R. WOOD & SONS

Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

170 Broadway, Corner of 2 Maiden Lane NEW YORK

We Respectfully Suggest You



"GET IN THE GAME"

Good business revolves around this ing—a perfectly satisfied customer has he true "ring" about him—he is a aluable asset.

Our rings are the standard for quality and workmanship, yet they are sold at the lowest price possible.

J. R. WOOD & SONS

Wedding Ring Makers

170 Broadway, Corner of 2 Maiden Lane NEW YORK

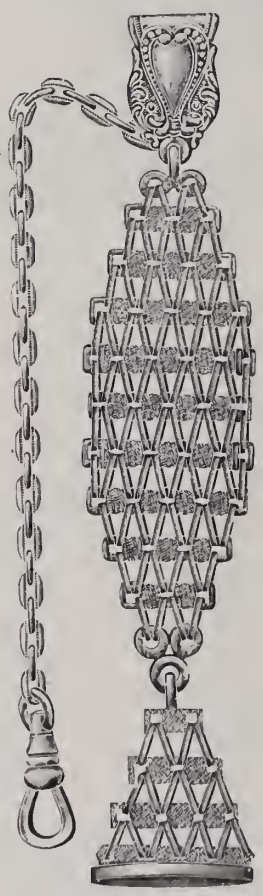
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our 1/8 mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article worn.

Just ask for Bigney goods and you can be supplied with everything in chains, lockets, fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L728



L593 - Mirror

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Office
3 MAIDEN LANE



Received



Repaired

GOLD MESH BAG and PURSE REPAIRING

Repairing mesh, hard soldering links, according to size of break and number of links required.	$1.50	to	$5.00
1 new joint on side of frame	.75	"	1.50
2 new joints on sides of frame	1.50	"	2.50
1 new ball snap on one side of frame	1.25	"	2.00
2 new ball snaps on frame	2.50	"	4.00
Repairing push piece on spring snap	.75	"	1.50
New lock spring inside of frame	.75	"	2.00
Soldering bearings and setting stones in frame, each	1.50	"	3.00
Straightening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
1 new joint on side of frame	.50	"	.75
2 new joints on sides of frame	.75	"	1.25
1 new ball snap on one side of frame	.50	"	.75
2 new ball snaps on frame	.75	"	1.25
Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
New balls on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and Powder Puffs fitted. Monograms and Crests engraved or enameled.

WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

45, 47 and 49 John Street
NEW YORK

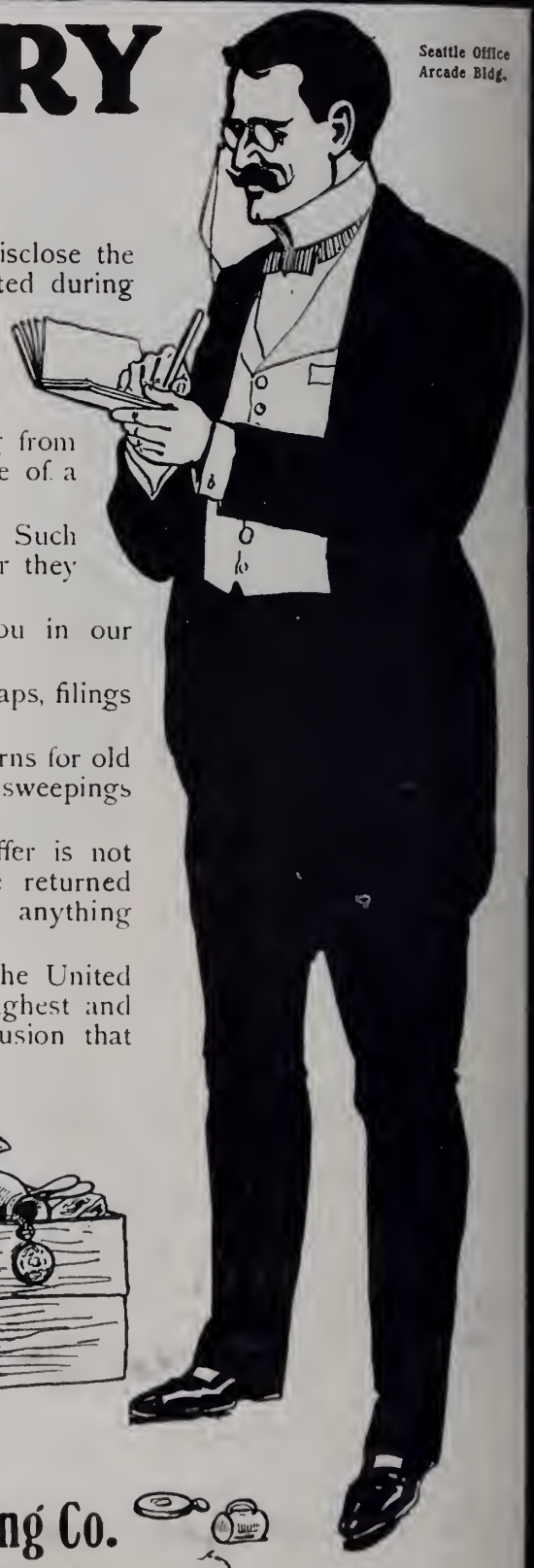
Two Wonderful Shops

256, 258 and 260 Madison Street
CHICAGO

Chicago Office
Heyworth
Bldg.

INVENTORY DAYS

Seattle Office
Arcade Bldg.



bring out the weak points of your store. They disclose the actual number of shop-worn pieces that have collected during the year, or years.

You discover many out-of-fashion jewelry novelties, old gold and silver pieces, and such unsalable stuff mixed promiscuously through your stock.

Dead stock that no doubt you've been carrying from month to month, hoping to realize the metal value of a part at least from some easy-going customers.

You are not making any profits doing this. Such goods are honestly losing you money every day, for they detract from the pleasing ensemble of your wares.

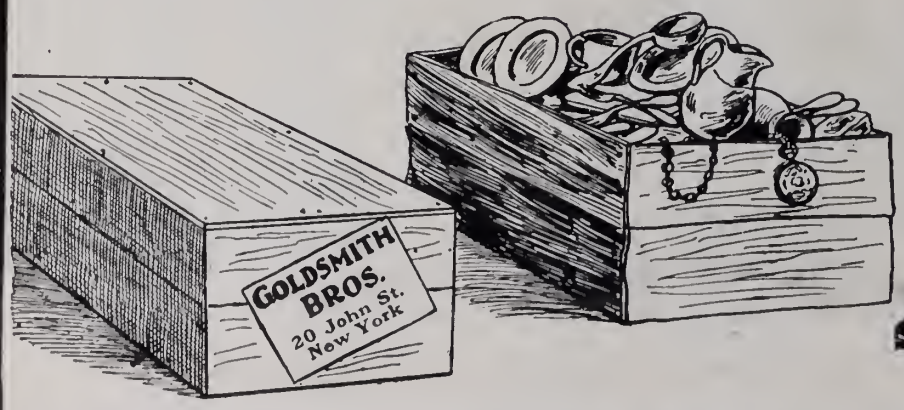
All old pieces are really worth more to you in our smelters than collecting dust on your shelves.

Box them up and start our way along with scraps, filings and your sweepings.

We pay the very highest prices and make returns for old gold and silver immediately on receipt. Returns for sweepings within five days of receipt.

All shipments are kept intact, and if our offer is not thoroughly satisfactory, the consignment will be returned to you at once, and we bear all expense. Could anything be fairer?

We have bought tons of sweepings from the United States mints. The government sells only to the highest and best bidder. Therefore, it's a sane and wise conclusion that the highest bidders are always



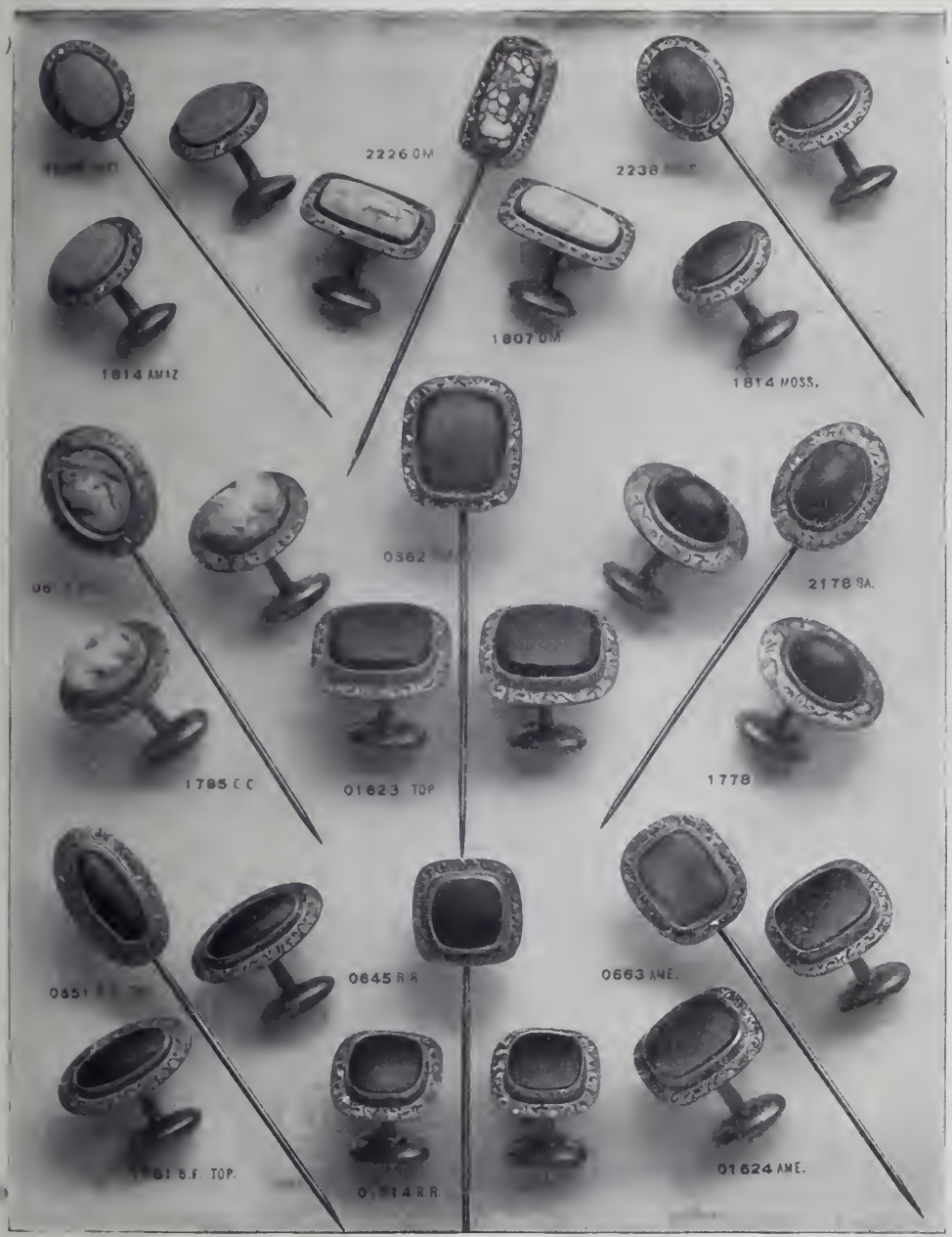
Goldsmith Bros. Smelting & Refining Co.

Sweep Smelters, Refiners and Assayers

20 JOHN STREET :: NEW YORK

"Our Factory is Your Factory"

A 10-KARAT LINE THAT IS 10-KARAT



Where the Quality Counts

The quality of an article becomes a constant reminder of the store from which the article was purchased.

Quality will outlive the best advertisement, become the constant subject of conversation, the boast of an enthusiastic customer, and if it is the quality which goes with the reputation of The Keller Jewelry Mfg. Co. line of gold jewelry, it will fill you with the utmost satisfaction.

Our Large Assortment of

LINK BUTTONS
BROOCHES
SCARF PINS
LOCKETS
PENDANTS
BABY PINS
HANDY PINS
WAIST SETS
CROSSES
COMBS
FOBS
TIE CLASPS
NECK CHAINS
LORGNETTE CHAINS

WILL INTEREST YOU

LOOK FOR THIS

TRADE-MARK

Consult us concerning prices and designs

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Avenue, Newark, N. J.

64 Nassau Street, New York

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

POINTER No. 120

Have You Seen Our Advertisements Before?

If So, Did You Read Them? If Not, Why?

Don't Let Scepticism Come in Between You and Opportunity. Every Phase of Our Great System Will Stand the Closest Investigation

It's the Greatest Business Producer of the Age

Note what one of our Prominent Customers has to say of our System

ATLANTA, Ga., Jan. 3, 1910.
(Copy of original letter.)
ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen: — In answer to yours of Dec. 31st beg to say that we will be glad to have one of your souvenir books as soon as they are finished.

We take pleasure in stating that our increase for the month of December was about five thousand dollars over last December, which is a gain of about fifteen per cent. We attribute this largely to the use of your catalogs, which in our opinion is a paying investment.

Wishing you the compliments of the season, we beg to remain,
Yours very truly,
EUGENE V. HAYNES CO.

The Catalogs sent out by this firm since 1907 were made by The Arnstine Bros. Company



STORE OF EUGENE V. HAYNES CO., ATLANTA, GA.

If our methods have helped to increase the above firm's business from year to year, don't you think we can render you valuable service?

It is a safeguard against business reverses and insures your future success.

Write us to-day for particulars

We deal only with the legitimate jeweler and as a rule sell but one in a city.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

Running the Rapids of Life



A GOOD PILOT

The Wadsworth 25-Year "PILOT" Case

BIG JOHN was a good Pilot. In a comparatively small boat he conducted parties safely through the foaming torrent of the famous Lachine Rapids. Like his boat, he had strength and endurance. However rough the trip, he always weathered it. In this he was like the

WADSWORTH 25-YEAR "PILOT"

This case is built for a twenty-five year trip down the river of Time. Sometimes things go quietly; sometimes the pace is swift and strenuous. The case is not always handled with gloves or kept in chamois. But it weathers the trip safe and sound, like a good Pilot. Recommend it.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really AHEAD OF THE TIMES have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

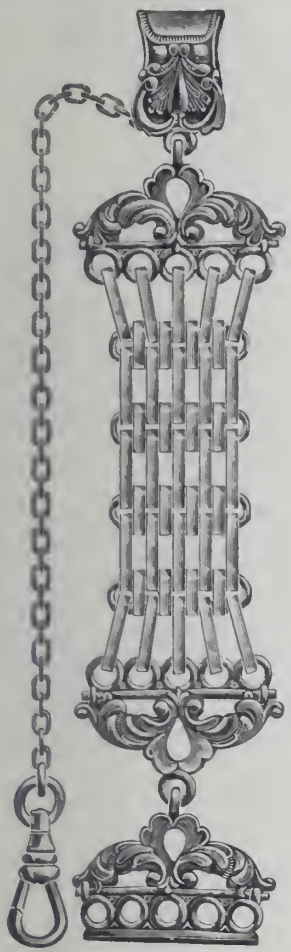
WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane



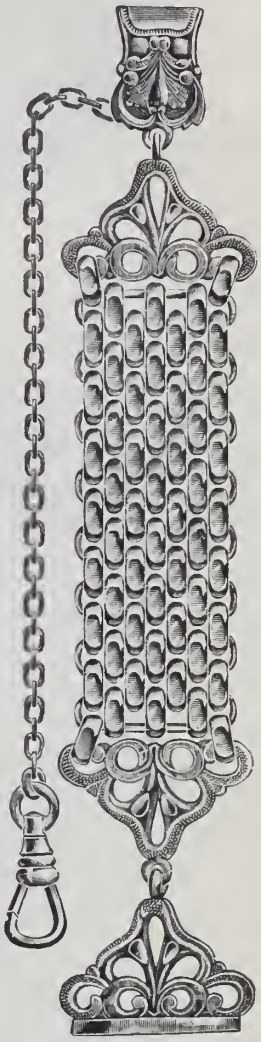
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

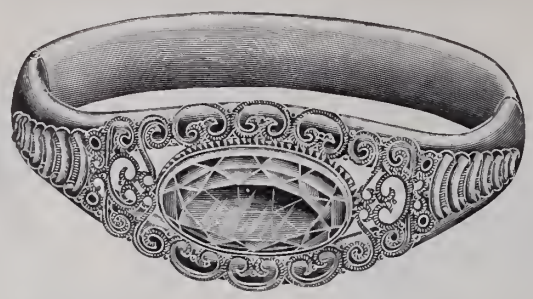
CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

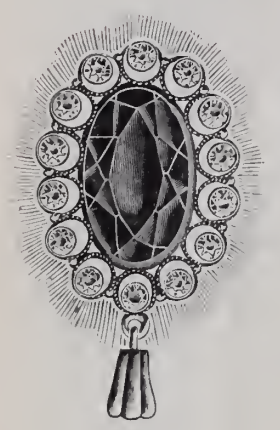
LONDON OFFICE
62 Hatton Garden



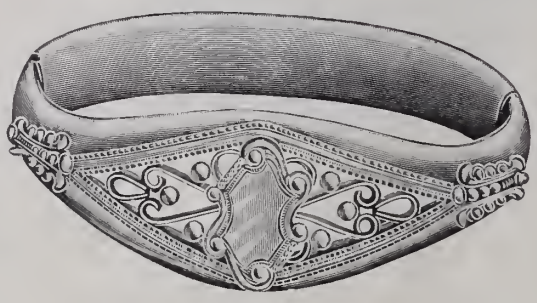
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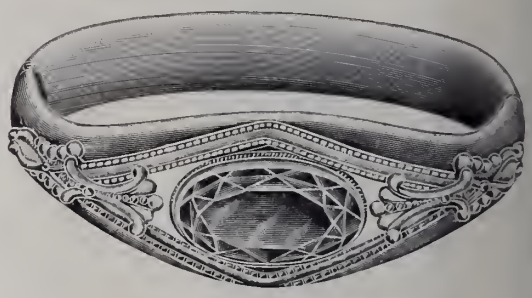
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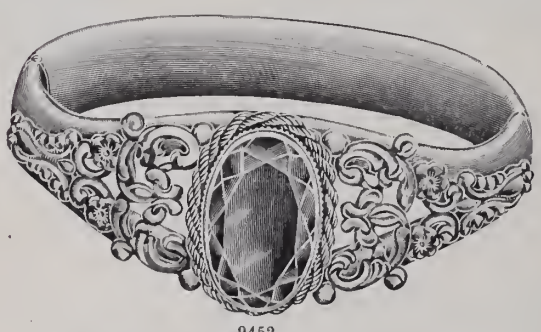
9447

Fontneau & Cook Co.

ATTLEBORO, MASS.



311



9452



9445



9455



9469

CHICAGO:
1203 Heyworth Building

NEW YORK:
15 Maiden Lane



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*



Table Spoon—Actual Size

All Sterling Silverware is 925-1000 Fine and Alike as to Quality

Individuality of Design

SELLS THE GOODS—

Note this characteristic in our

MONTICELLO

A Pattern in Pierced Work of Colonial Character, Beautifully Balanced and Elegantly Finished

Rogers, Lunt & Bowlen Company

Silversmiths

TRADE MARK R&L BCo STERLING

GREENFIELD, MASS.

Our New Selling Plan Is a Success

When we announced that we proposed to eliminate from our business the high salaried, expensive traveling salesmen, and deal with you direct by mail, we realized we were opposing a time honored custom of the trade. But we had confidence in the business judgment of the local jewelers, we believed you would readily appreciate our arguments that all the railroad and traveling expenses of these men, while in no way affecting the value of the goods, necessarily added to their cost to you.

YOU PROVED US RIGHT

The heavy response to our announcements, the universal commendation of our plan more than fulfil our expectations.

This is an age of keenest competition and scientific business methods must prevail. We must eliminate all manufacturing and selling wastes. You must buy on the most economical basis. Our selling-by-mail plan is a great stride in this direction. It enables you to obtain the same Woodside Quality Sterling and Deposit Ware you have been familiar with for years, but we are able to reduce the price 15% to 20%. This permits you to

CHOOSE More Goods for the Same the Same Goods for Less **MONEY**

Write us to-day for our new Spring catalog and full details of the new selling plan.

Woodside Sterling Co.

170 BROADWAY NEW YORK

"THE IMPERIAL"



"THE IMPERIAL"

A new flatware pattern made in all weights. A complete line of fancy pieces. Price list on application.

DOMINICK & HAFF, Silversmiths

543-5-7 West 23d Street, New York

A QUARTET IN SILVER PLATE; AN EVIDENCE OF PERFECTION



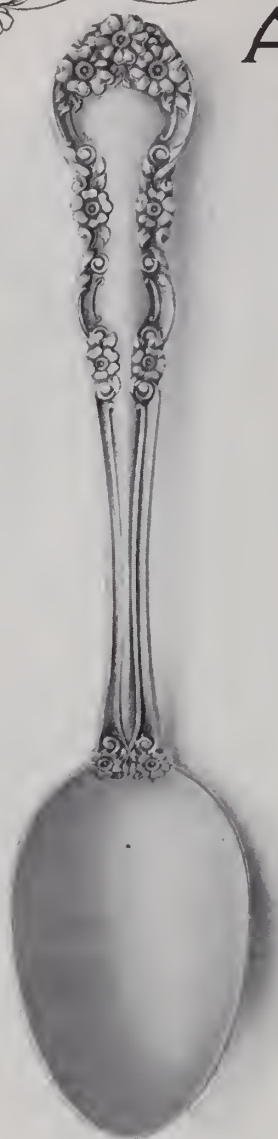
THE FOUR LEADING PATTERNS IN

WM ROGERS, ★

"Eagle Brand"

SILVER PLATED FLATWARE

PRICE LIST SENT UPON REQUEST



HARDWICK
FRENCH GRAY



GARRICK
FRENCH GRAY
OR BRIGHT



CEDRIC
FRENCH GRAY



BERWICK
FRENCH GRAY

MADE BY

SIMPSON·HALL·MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR.

WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

This Old Reliable Brand is now made only in Two Grades of Plate: Sectional Plate (X12) and Triple Plate. The Sectional Plate selling at the former price of Standard or Extra Plate



THIS ILLUSTRATION SHOWS THE POINTS (X12) MOST EXPOSED TO WEAR AND WHERE EXTRA QUANTITY OF SILVER IS DEPOSITED BY THE PATENT PROCESS.



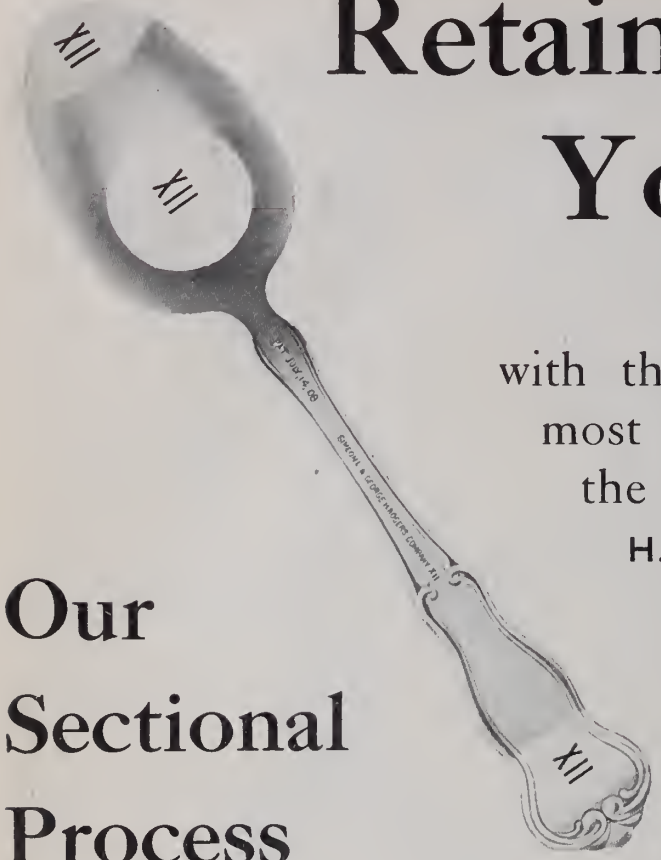
FAHYS

Gold Filled Watch Cases are NOT manufactured by any Watch Case Trust

JOSEPH FAHYS & CO.

NEW YORK CHICAGO BOSTON SAN FRANCISCO

Retain and Increase Your Trade



with the easiest selling, best wearing and most beautiful silver plated flatware on the market—the SIMEON L. & GEORGE H. ROGERS COMPANY XII.

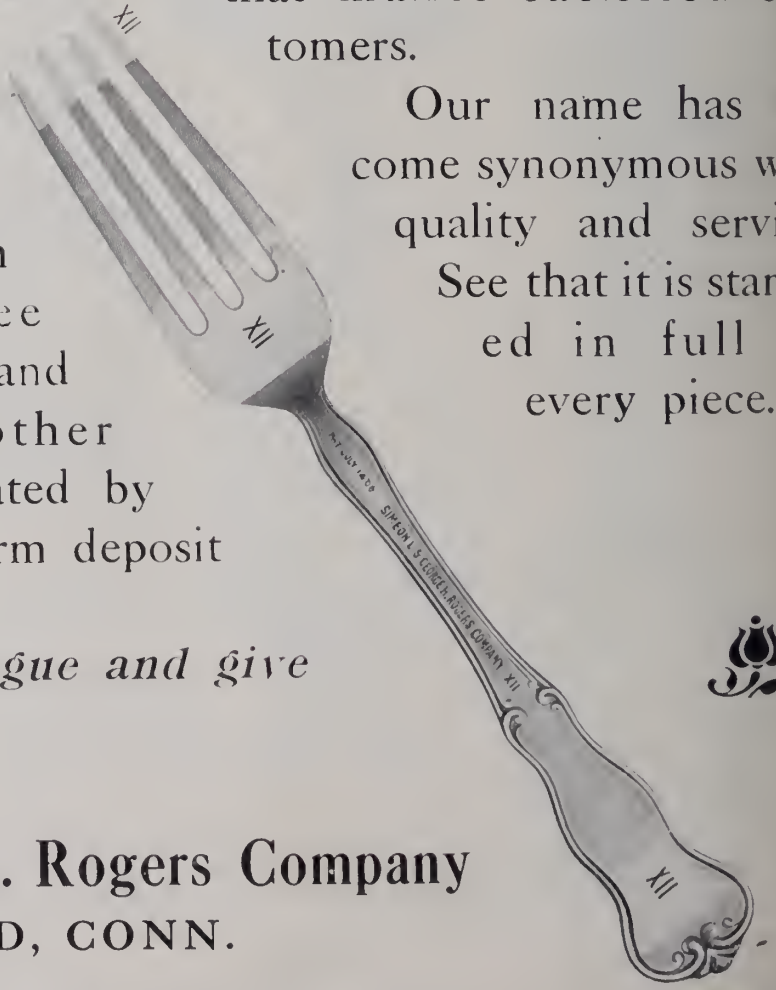
Goods bearing this trade-mark are guaranteed to carry 50 per cent. more silver than standard plate, which means a durability that makes satisfied customers.

Our name has become synonymous with quality and service. See that it is stamped in full on every piece.

Our Sectional Process

reinforces the parts most exposed to wear with a triple deposit of silver, which enables us to guarantee that our regular spoons and forks will outlast all other brands of silverware plated by the old method of a uniform deposit of silver.

Write for our catalogue and give us a trial order.



Simeon L. & George H. Rogers Company
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

THE ALERT JEWELER

realizes that new articles stimulate his sales.

That is why

The Sternau Alcohol-Stove

appeals to him.

It is **new,** economical, and of great utility.

Denatured alcohol is burned in it, which makes its operation cost **but 1½ cts. an hour.**

About the size of a chafing-dish, it takes up but little room and emits a very intense heat, making it possible to prepare almost any food therewith.

Prices and Illustrations sent on request

S. STERNAU & CO.

Makers of

STERNAUWARE

Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



Sternau Alcohol-Stove with Chafing-Dish

No. 9050 — Consists of Alcohol-Stove and Three-pint Chafing-Dish. Supplied in Nickel-plate and Solid Copper with Mission-Style Wooden Base.

This suggests the convenience of the

Sternau Alcohol-Stove

which keeps the food at any desired heat.



BLACK OPALS

We desire to inform our patrons that we can cut these beautiful gems to order in all the various sizes and shapes, and as we have a very large amount of this material on hand we are enabled to fill all orders promptly, no matter how large they may be.

GARNETS—AMETHYSTS—TOPAZ

Will rank among the stones most in demand for the coming year. We have supplied ourselves with an unlimited quantity of the same, in all sizes and shapes.

HIMALAYA PRODUCTS

We wish particularly to draw attention to our TOURMALINE, TURQUOISE, TURQUOISE MATRIX, CHRYSOPRASE. The shipments lately received from our mines have proven to be far beyond even our own expectations, and we are able to place same on the market at a very low figure. They will certainly bear the closest inspection as to quality and color, as they are indeed way above the average, and we will cut same in all sizes and shapes.

HIMALAYA MINING COMPANY

15, 17, 19 Maiden Lane, NEW YORK

London Paris Oberstein Boston Providence

Everything and Anything in

Sterling Silver Toiletware, Novelties, Jewelry, Etc.

We have folders and booklets specializing on the following subjects,—Toiletware, Purses, Cigarette Cases, Pocket Knives, Match Boxes, Link Buttons and Napkin Rings.

If interested call on us for any of the above.

R. Blackinton & Company

Silversmiths

New York Salesrooms:
15 Maiden Lane

TRADE B MARK

North Attleboro, Mass.

If it's a BARROWS' "NEW PROCESS," that's all you need to know about a Rolled-Plate chain

TRADE H.F.B. MARK

H. F. Barrows Company

NORTH ATTLEBORO, MASS.



ILLUSTRATIONS FULL SIZE.

F&B TRADE MARK REGISTERED

ENTERPRISING JEWELERS

F&B

Now preparing to meet the Spring demands will find in our stock choice designs in Fine Gold Filled Lockets and Charms, Link Buttons and Tie Clasps, Scarf and Hat Pins, Brooch, Veil and Collar Pins.

Our Spring line is now ready with a large assortment of up-to-date sellers, fully guaranteed to wear.

Our Sterling Silver Goods afford a choice selection of novelties, toilet and manicure goods, vases, frames and tableware.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond Street, PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston, Ontario

STRIKING PARISIAN IDEAS

MEDALLION NECK PENDANTS

CARTIER is well known to be one of the foremost jewelry creators on the famous Rue de la Paix. This house is the first to embody his conceptions in artificial jewelry. The newest conceit is Cartier Medallion Neck Pendants. Medallions include characteristic bar and web effects. In some a black velvet background emphasizes decoration, carrying out the idea of velvet and diamonds. Cartier beaded settings and platinum mountings approximated. Braided Pearl Bands add further brightness. Worthy of any jeweler's show case. Can be retailed at from $6.00 to $18.00 each.

D. Lisner & Co.

Creating Importers of

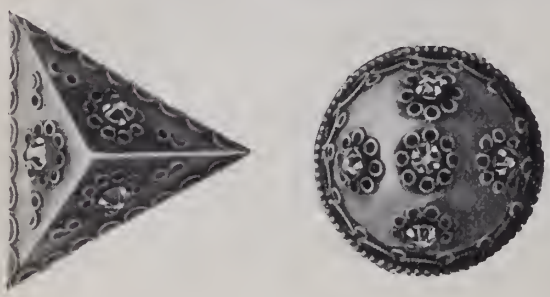
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

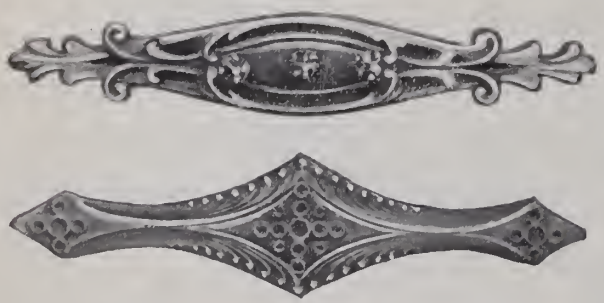
Novelties in

ETRUSCAN JEWELRY

For Wide-Awake Jobbers



100 Patterns Etruscan Hat Pins, Sash Pins and Collar Pins. Hand made from original designs. Hat Pins and Sash Pins may be had in plain Etruscan or mounted with faceted stone in AMETHYST, TOPAZ or GENUINE TURQUOISE MATRIX.



Our New Collar Pins

Are dainty, attractive and just right for the new style neck-wear. Plain Etruscan—or set with white or colored chatons. TRY THEM.

Any of the above can be had in Roman, Rose, Light or Dark Green Finish, as preferred. We invite a comparison and a critical examination of the style, quality and finish of our goods—ALSO OUR PRICES.

A postal will bring a representative with a complete line.

D. A. Hart Co.

Attleboro, Mass.

LESTER TALLMAN
37 Maiden Lane, New York

W. S. TOMPERS
Heyworth Building, Chicago

Address all Correspondence to Attleboro

BATES & BACON

ATTLEBORO, MASS.

NEW YORK,
9 Maiden Lane

CHICAGO,
103 State Street

High Grade, Gold Filled Chains, Lockets and Bracelets.

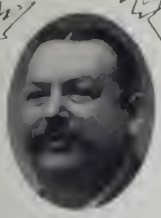
Neck Chains Made by a New Method!

Electric single soldered links. Will not ***kink.***
Every chain guaranteed.
See that the Neck Chains made by the New Method are stamped

"BATES & BACON."

ELECTRIC SINGLE SOLDERED LINKS

13 IN.	18 IN.	22 IN.	60 IN.
N349	N302¼	N302	G156
N220	N290¼	N290	G137
N214	N163¼	N163	G143
N169	N153¼	N153	G160
N341	N293¼	N293	G142
N167	N151¼	N151	G146
N168	N152¼	N152	G140
N359	N321¼	N321	G130
N171	N155¼	N155	G151
N342	N295¼	N295	G164
N343	N296¼	N296	G163
N364	N326¼	N326	G125


Henry Freund


Louis Freund


Leo Goldschmidt


Dave Graf


Joe Graf

We take pleasure in advising the trade that our representatives are now on the road with complete lines, including many new "Sellers."

The territory in which we were formerly represented by Mr. L. M. Heymann will now be covered by Mr. Joseph Graf. The trade on whom the latter called will be visited by his brother, Mr. Dave Graf. We bespeak for both the courteous consideration of our customers and friends.

It is our endeavor to keep in as close touch as possible with the requirements of the trade, both through our salesmen and the home office, where we carry a complete stock of watches, diamonds and jewelry. We are always in a position to give prompt and efficient service.





"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau St. New York

Our Trade-Mark, "The Rose," stands for Quality and Excellence

RINGS,
HANDY PINS,
BROOCHES,
SCARFS,
CUFF BUTTONS



MOORE & SON

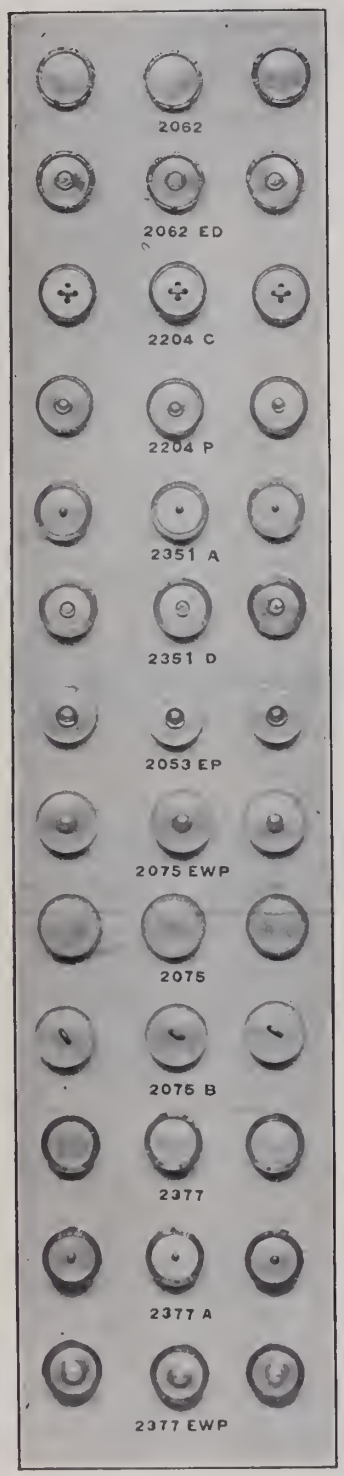
22 Green Street
Newark, N. J.

TRADE M MARK
ESTABLISHED JUNE 1886

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same



KREMENTZ & CO. 14K. TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

14-K. Gold Jewelry

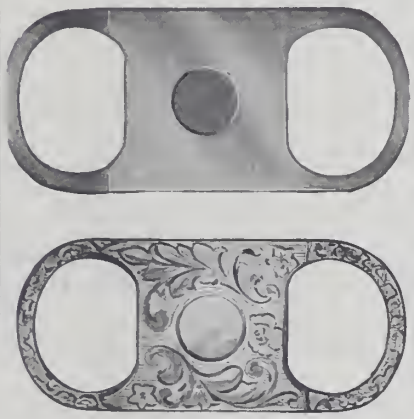
Handy Pins
Safety Pins
Brooches
Link Buttons
Shirt Studs
Fobs
Tie Clasps
Veil Pins
Hat Pins
Scarf Pins
Barrettes
Belt Pins

10-K. and 14-K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

SAUTOIRS

The R. S. Cigar Cutter



In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Sterling Silver Jewelry

NEW DESIGNS IN

Link Buttons
Hat Pins
Safety Pins
Tie Clasps
Coat Chains

TRADE MARK

ENOS RICHARDSON & CO.

23 Maiden Lane New York, N. Y.

BLACK OPALS THE LUCKY OPALS

TRADE D MARK

TO EVERY STONE there attaches some sentiment or tradition. Even thus early the newly discovered Black Opals have become associated with ideas of luck, good fortune and success. Certainly their discovery was an auspicious event, and the associations will appeal both to trade and consumer.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade 14K.

Gold Mesh Bags

Vanity Cases, Cigarette Cases, Etc.

Also Sterling Silver Mesh Bags

— Now at —

1352 Bryant Avenue
Cor. Jennings Street
Bronx - New York City
(Subway to Freeman St. Station)
Telephone - - 3127 Tremont

Trade-Mark

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1910

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF ARTISTIC—SALEABLE—RELIABLE

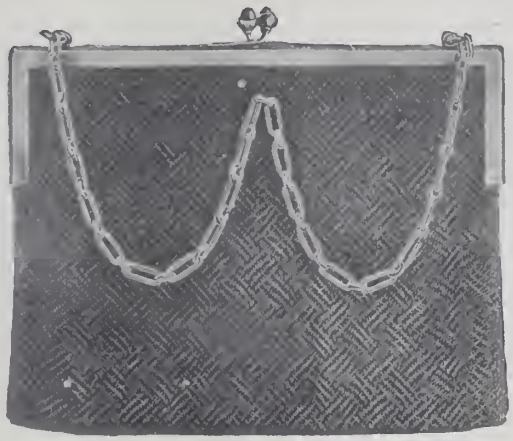
GOLD JEWELRY

TRADE-MARK

TRADE-MARK

Including the Most Complete Assortment of

VANITY CASES and BAGS and PURSES in GOLD and SILVER



14-KARAT BAG WITH BASKET WEAVE

Plain, Engraved, Engine Turned and Pierced Frames

9-11-13 Maiden Lane, NEW YORK

Factory: NEWARK, NEW JERSEY

WILLIAM L. SEXTON & COMPANY

SEED PEARLS

NECKLACES, BAYADERES, SAUTOIRS AND COLLARS

Selection Packages Sent on Memorandum

Special Order Work Solicited

Designs and Estimates on Application

OFFICE AND FACTORY: FORTY-NINE JOHN STREET, NEW YORK

THE FRANK T. MAY CO.

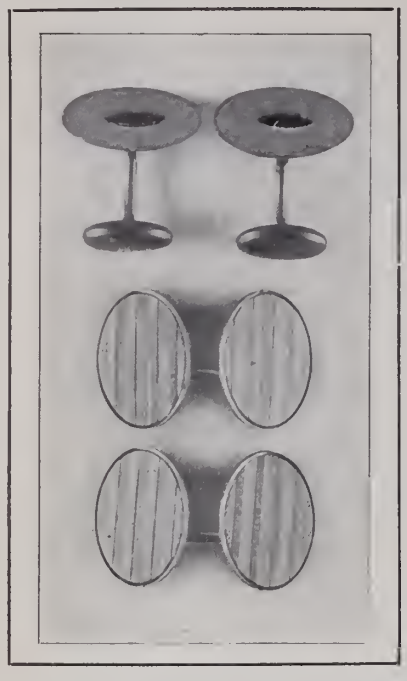
31 East 17th Street NEW YORK

NOVELTIES

MESH BAGS
In Platinum
18-K Gold
14-K Gold
Silver

ENAMELED PUFF BOXES
BELT BUCKLES

Jeweled Vanity Cases
Miniature Frames
Vinaigrettes
Bag Mountings



SO LARGE a line of Link Buttons demands your attention. Salesmen will be pleased to show the many new patterns. Correct and refined effects in Engine Turned decoration. Attractive examples of Hand Engraving. Artistic designs in Rose Finish. In short, there are many styles at many prices.

With Stiff Bar: $4.00 to $8.50
Loose Connections: $5.00 to $13.00

14 Karat Only

Day, Clark & Co.

23 Maiden Lane



New York



Six Departments

1. General line of high grade Diamond Mountings in platinum, 18 karat and 14 karat gold.
2. Special Orders, Designs and Estimates.
3. Diamonds and Mounted Goods.
4. Diamond Cutting.
5. Coloring and Plating.
6. Jewelry Repairing.

JULIUS WODISKA
40 John Street NEW YORK



S·K&W·

MAKERS OF GOLD JEWELRY
87 MAIDEN LANE
NEW YORK

SILBERMANN KOHN & WALLENSTEIN

A LINE
FOR THE JOBBERS

Established 1837

Geo. O. Street & Sons

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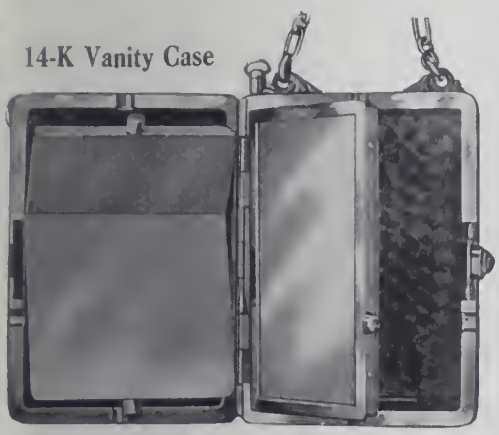
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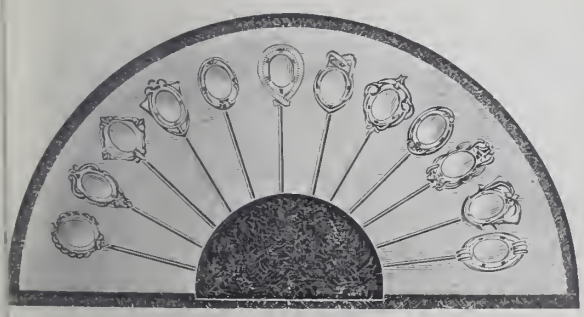
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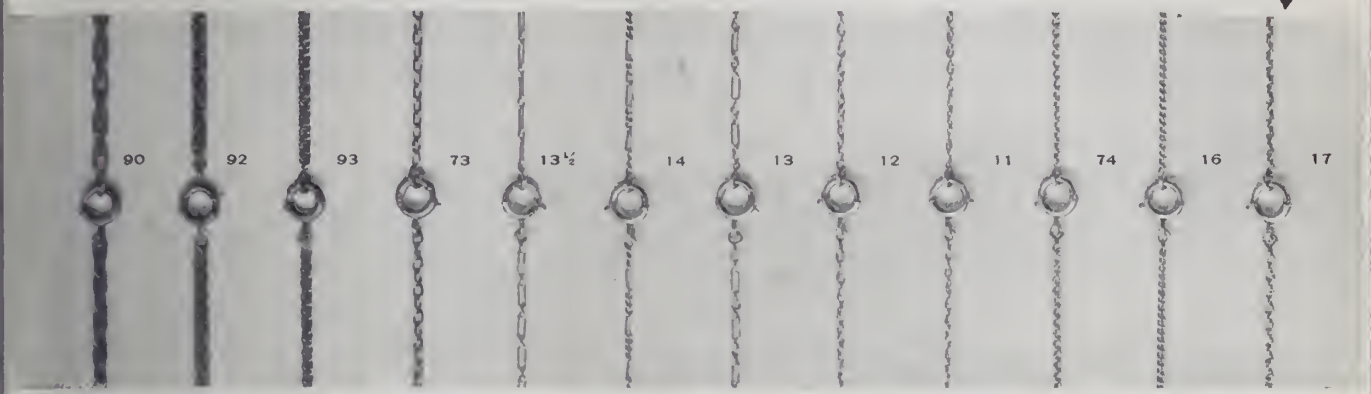
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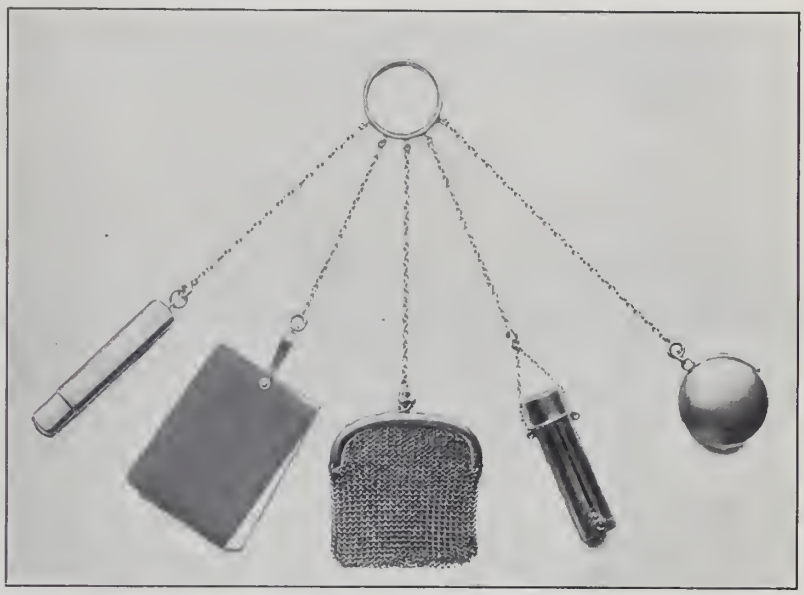
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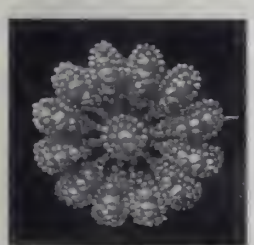


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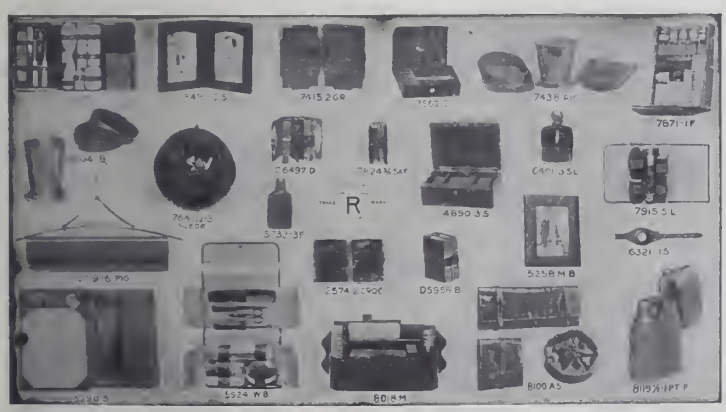
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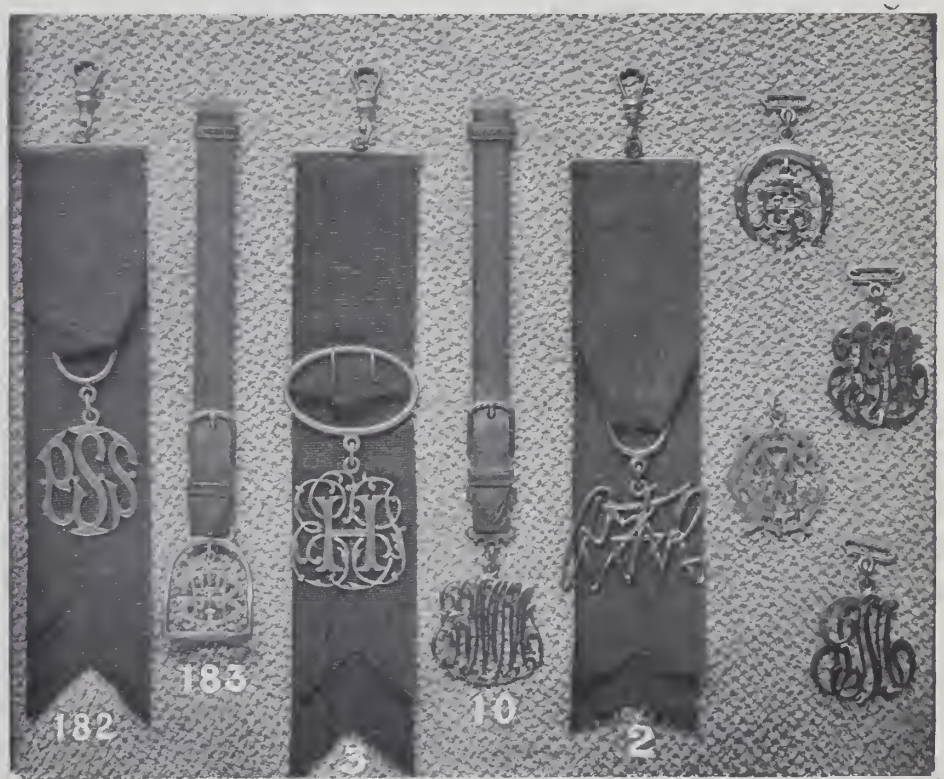
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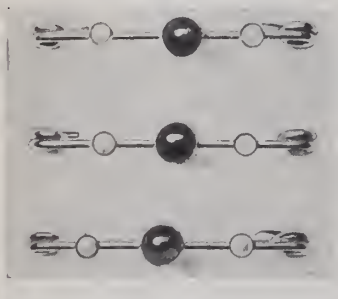
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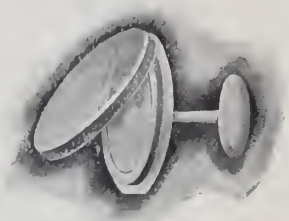
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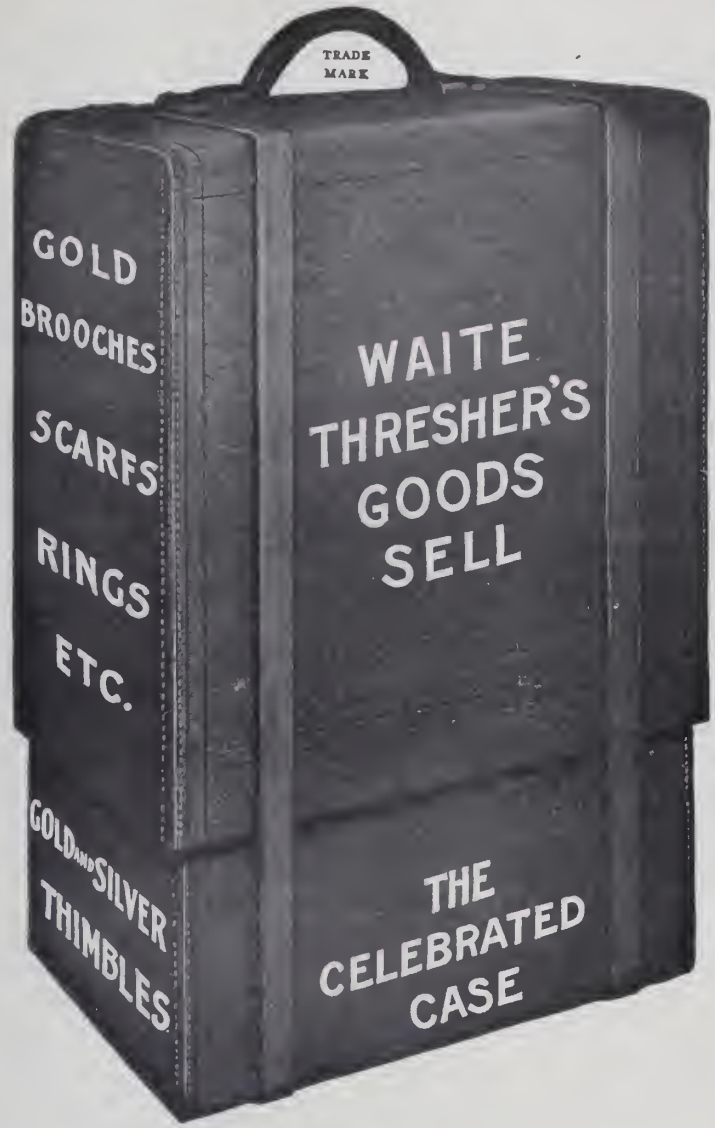
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DAVIS & WALTON

Established 1833 by Henry Carlisle

MANUFACTURERS OF TORTOISE SHELL COMBS

809 SANSOM STREET, PHILADELPHIA

We have recently purchased the old established business, conducted for years at 609 Commerce Street
Modern equipment and skilled workmen enable us to offer you the best obtainable.

The Psyche Bow



(PATENT APPLIED FOR)

BY TURNING THE BUTTON TO THE LEFT THE ATTACHMENT IS OPENED, SO THAT ANY BOW OR JABOT MAY BE WORN WITH THIS ORNAMENT.

THE latest and most beautiful neck or hair ornament ever shown in the jewelry business.

Mounted in diamonds, pearls, sapphires, peridots, topaz, amethyst and various other dainty combinations.

Prices from $20.00 to $150.00.

Howard & Cockshaw, 218-220 FOURTH AVENUE, NEW YORK CITY

COMPLETE STOCK OF WHOLE PEARL AND DIAMOND JEWELRY—AMETHYST, TOPAZ AND FANCY STONE BROOCHES—FANCY STONE, PEARL AND DIAMOND SCARF PINS—SEED PEARL BROOCHES AND PENDANTS—PEARL AND DIAMOND A BY ADARE LORGNETTE CHAINS—FANCY STONE AND DIAMOND BELT PINS, ETC.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL LX. WEDNESDAY, FEBRUARY 9, 1910. No. 2.

Beautiful Gold Cup Presented to Henry J. Heinz by His Employes.

AS noted in the Pittsburg column a few weeks ago, Henry J. Heinz, of that city, was recently presented with a beautiful gold cup as an expression of affection, regard and esteem by the thousands of employes of the company of which Mr. Heinz is the head. The cup, which was made by Tiffany & Co., New York, is regarded as a fine specimen of the jeweler's art, and is said to have cost in the neighborhood of $2,000.



BEAUTIFUL GOLD CUP PRESENTED TO HENRY J. HEINZ.

The cup stands upon a base (not shown in the illustration) of the wood of the apple tree, typical of the fruitful bounty of the temperate zone, whence is chiefly supplied the material which furnishes a foundation for the business of the Heinz concern. In fashioning it, the employes were ever mindful of the sentiment which should attach to it. Classic in mould, as becomes an object made not for the day and hour, it bears upon its surface, rising from the base, 40 flutes representing the period (in years) of business history which its presentation to Mr. Heinz commemorates; the panels above aim to present an allegorical interpretation of his life's activities.

Illustrative of its commercial aspect, there is depicted on one panel the receipt of the bounties of the earth and their distribution to the nations of the world. The other portrays the personal attribute of broad-minded charity that to the distinguished honor of the arts and trades represents. Surmounting these are emblazoned upon a shield the scepter and laurel branch, emblematic of commanding business success. The handles by which the cup is lifted typify in their decoration ivy leaves, the spirit of warm friendship which actuated those who tendered it.

The cup weighs 22½ pounds troy, and is 29 inches high from the bottom to the top of the handles.

Fine Old Church Pieces.

THE treasure of the old Cathedral at Ueberlingen embraces several interesting specimens of ecclesiastical silver work, some of which are shown in the illustration on the front page of this issue. The reliquaries at the right and left are of the late Gothic style, while the piece in the center belongs to the late Renaissance period.

The centerpiece represents a beautifully wrought pax in ebony and silver repoussé by the Augsburg goldsmith, Matthäus Wallbaum. Another very similar piece is a little house altar owned by W. Metzler, in Frankfurt-on-the-Main. Other articles made by him are in Gotha, Dresden, and in the Castle of Heiligenberg. His share in the work in the rich chapel in Munich cannot be underrated. Wallbaum is best known as the maker of the Parnassus group which surmounts the Pomeranian art cabinet in the industrial art museum at Berlin. M. Rosenberg says of this artist:

"Exceedingly delicate in the modeling of the figure work and tasteful in ornamentation, Wallbaum's productions always appear as a well-rounded whole. The execution, as regards the repoussé work, displays wonderful softness, the castings are exceptionally sharp. He combines gilding and white silver to obtain, in the whole, that sunny brilliance that causes delight in his works; he places large, smooth surfaces by the side of sharply outlined rosettes to obtain at once the impression of richness and repose. In the enamel work he can compare with any of his contemporaries." His work can be quickly recognized on account of its distinct character.

Vawz, Vaze or Vase?

Maria broke a handsome vase,
The mistress said, "Your fired,"
And wept a quart of tears, because
Maria made her tired.
Maria's temper did outblaze,
She said, "I'll look another place,
I'm glad I broke the ugly vase—
Your bloomin', bally, cheap old vase."
—*Canadian Pottery and Glass Gazette.*

An attractive copyrighted card replete with "birthstone sentiment" has just been issued by King & Eisele, Buffalo, N. Y., and promises to be very popular in the trade. On one side of the card is the picture of a band ring in which appears the portrait of a child. About the center are pictures of 12 rings in natural colors, showing the birthstones of the 12 months of the year. At the base of this side of the card is a scroll on which may appear the jeweler's name and business announcement. On the opposite side of the card is a table showing the month and the various "birthstone sentiments."

SATISFACTION

The Larter Automatic Vest Buttons are one of the most satisfactory articles of men's jewelry ever put on the market. They are absolutely automatic in action; hence they can be inserted or removed in an instant without soiling the vest—No tugging or pulling backs into position.

They are equipped with strong unbreakable coil springs, which make them absolutely secure and reliable. They have nothing to take apart and lose.

Larter Automatic Vest Buttons are made in the largest assortment of patterns in the market. No matter what style or color the vest may be, we make the vest buttons to match. Every Larter Vest Button is guaranteed to give perfect satisfaction and Larter & Sons will cheerfully give in exchange, a new button in case of accident of any kind.



LARTER AUTOMATIC VEST BUTTON
Patented May 12th, 1903

Pacific Coast Representatives:
A. I. HALL & SON,
Jewelers' Building,
Post Street,
San Francisco, Cal.

LARTER & SONS
21 & 23 Maiden Lane
New York

Trade-Mark



Reg. U. S. Pat. Office

Birmingham, the Manufacturing Jewelry Center of England.

By W. Augustus Steward.

PROBABLY no jewelry manufacturing center is so well known as the English city of Birmingham, in the County of Warwickshire. Its reputation—good and bad—has spread to every quarter of the globe. "Brummagen" is a word which for many years signified "cheap and nasty," and any metal goods of a flimsy nature, no matter where they might have been produced, were designated "Brummagen." And so



COUNCIL HOUSE, BIRMINGHAM.

the misdoings of those who catered for a shoddy trade have been visited upon the manufacturers of Birmingham for many a long year.

Fortunately many of the manufacturers, during the last 20 years, have striven to improve both the artistic and technical qualities of the goods produced, whether in the precious metals or in the inferior metals such as brass and copper—styled "art metal" goods. The Birmingham Art School has become one of the strongest educational forces in Great Britain, while the Vittoria St. Technical School—known popularly as the "Jewelers' School"— is the pioneer among British jewelry schools.



FREDERICK ST., WITH S. BLANKENSEE'S OFFICE IN FOREGROUND.

The object of my remarks, however, is not so much to give an historical survey of Birmingham, but rather a short description of the city to-day and to show by means of photographs what comparatively old-fashioned business premises constitute the "jewelers' quarter," for Birmingham does not live by jewels alone. The "toy" trade—the manufacture of small steel parts—and the gun trade go to make up the most important economic assets of "Jewelopolis." The Birmingham "small arms" factory is infinitely better known than the Birmingham Mint or the Assay Office.

Birmingham, like Rome, is built upon seven hills and the "jewelers' quarter" is mainly situated upon the summit of one. Vyse St., one of the most important of the jewelers' streets, runs on the edge of the top of one, and a number of small jewelers' business premises—all merely converted residential houses—look out across the cemetery and the valley beyond to the rising hills in the smoky distance capped with tall chimneys belching forth interminable smoke. Birmingham has been called a city of chimneys, and certainly this is the first impression made upon a visitor entering into the city by way of the London and North Western Railway.



VYSE ST., A CONTINUATION OF FREDERICK ST.



CORPORATION ST., BIRMINGHAM.

As far back as the time of Charles II. Birmingham was noted for the making of jewelry and, for that time, a considerable trade was done in metallic ornaments of all kinds for personal decoration, but it was not until the end of the 18th century that the city began seriously to make a specialty

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

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170 Broadway, cor. Maiden Lane, New York

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Arnstein Bros. & Co.

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65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

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ALBERT LORSCH & CO.

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131 Washington Street, Providence, R. I.

Roman Pearl Necklaces

of the production of jewelry and kindred wares.



THE CHAMBERLAIN CLOCK IN FRONT OF THE OFFICES OF THE BIRMINGHAM WHOLESALE JEWELERS AND SILVERSMITHS' ASSOCIATION.

Incidentally, we may recall the fact that the famous Watt, to whom mechanical science owes such a debt, was the partner of the versatile Matthew Boulton, and that it is only about a century ago since they were, at the Soho factory, carrying out their experiments, producing their stampings and medals and laying the foundation of a trade which, with the assistance of a man like Joseph Moore, the medalist, has extended to extraordinary proportions. We may recall also that it was in Birmingham that electroplating was first put to commercial use, and also that in Messrs. Elkington's factory Morel Ladeuil produced the first silverware of the Victorian era.

As will be seen from most of the illustrations accompanying this, the streets, although given over entirely to business purposes, bear the general aspect of residential quarters. As a matter of fact, 25 years ago a large number of manufacturing jewelers still actually lived in these houses and worked—with their men—in the small and ill-built workshops in the rear. Nowadays it is not often that one finds even a caretaker residing in the building, for every room is used as either an office or a workroom. "Shopping to let" may frequently be seen in the window of a small house which was once the residence of a small maker or workman.

Space is now becoming too valuable for residence, and both employers and employed are steadily flocking outside the city to the outskirts of Aston, to Handsworth or to Erdington, where greater breathing space may be obtained and also a glimpse of trees and flowers. Only the lower laboring classes remain herded in the courts which are numbered off and lie—with their stuffy little box-like houses—hidden away from the sight of the visitor who might make sarcastic remarks upon the state of a city which proudly proclaims its motto as "Forward" and boasts of the public spirit of its citizens and elected councillors! Nowadays Birmingham and Wolverhampton practically meet, and one runs along the 12 miles on the electric car wondering how long it will be before the entire lovely Forest of Arden, which Shakespeare described so beautifully, will be swallowed up in the "Black Country" and, what little is left, covered with houses.

Frederick St. and its continuation, Vyse St., and the thoroughfare which divides the two at right angles and is named Warstone Lane, are the chief streets in the jewelry quarter, and at the junction of these streets are situated the headquarters and offices of the Birmingham Wholesale Jewelers and Silversmiths' Association, while in the center of the cross-roads is an ugly cast-iron clock, erected by the jewelry and allied trades in honor of the Rt. Hon. Joseph Chamberlain, leader of the Protectionists in Great Britain.



NORTHAMPTON ST. FROM JUNCTION WITH WARSTONE LANE.

If we proceed in the direction the boys are going—as seen in the illustration which shows the Chamberlain clock—we shall find on our left Northampton St., a narrow thoroughfare crowded with large and small manufacturers, while on the right and practically facing we shall note Vittoria St., and a few paces down on the right hand side the Jewelers' School (once a jeweler's factory), as shown in the illustration. Proceeding down Northampton St. we shall find ourselves in Hockley



THE "JEWELERS' SCHOOL" ON VITTORIA ST.

STERN BROS. & CO.

operate the most important Diamond-Cutting Establishment in America, fitted with the most modern equipment, thus enabling them to offer advantageous values to Importers and large Dealers.

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Manufacturers of

Artistic Diamond Jewelry

NEW IDEAS FOR THE SPRING SEASON
MEMORANDUM ORDERS FILLED AT ONCE

170 Broadway, corner Maiden Lane - - - NEW YORK

St., another typical street of the jewelers' quarter, or we may retrace our steps and return to Warstone Lane by means of Augusta St., Branston St. or Spencer St., and then after visiting narrow, winding Regent Place make our way to the fine, wide thoroughfare, Newhall St. and Newhall Hill, where the Assay Office and the Elkington factory are situated. Continuing up the hill, we may pass the Mint, fearful in its bastile-like character, and after a little "slumming" find ourselves in the neighborhood of the Tenby Sts. and back through Warstone Lane into Vyse St.

Turning to our left and proceeding down the street we pass through the old quarter into its extensions, for Great Hampton St—the great main road into Birmingham—is now practically filled with silversmiths, jewelers and E.P. workers' factories or offices, while the continuation, Hockley Hill, will, with its fine new factories, soon put the old houses in the shade. If we pass down the hill and over the brook and enter Handsworth we shall find that the tentacles of business have spread even into the heart of this residential neighborhood, and discover, first of all, the fine new factory of the Dennison Watch Case Co. and further on the old-established works of Evans, the clockmaker.

Handsworth is (if Birmingham can get its way) to be swallowed up in the city. Handsworth, with its quaint little houses with sweet old-fashioned gardens and the newer houses of the middle-class manufacturers, will at the present rate of progress in Birmingham be turned into a business district long ere half the middle-aged members of the trade have passed away, for, pushing forward with the manufacture of high-class jewelry and adding to this staple industry that of small silversmithing, there can be little doubt as to the future, providing quality is kept in view.

Birmingham manufacturers grumble, and trade may be bad, but it does not stop the building of new shops for old or the conversion of old houses into factories, neither does it stop the spread of a city which lives up to its motto and marches forward, annexing every available house and space which may be used for the purpose of its industrial and commercial success.

M. A. Lesser, Fort Worth, Tex., a Voluntary Bankrupt.

FORT WORTH, Tex., Feb. 2.—M. A. Lesser, who conducted a retail jewelry business at 611 Main St., has filed a petition in bankruptcy in the United States Court.

Lesser has been in business here for nearly 12 years, and for a time he was located at Chicago, and from there went to Omaha, where he was employed by the Hayden Bros., after which he engaged in business of his own. He came to Fort Worth from Omaha in 1898 and for a while conducted business at 1200 Main St. before moving to his present address.

Mrs. John D. Bodfors, wife of the well-known Minneapolis jeweler, and who has been seriously ill with nervous prostration, is now much improved, being able to leave the sanitarium, where she has been undergoing treatment.

Annual Report of the Treasurer of the Assurance League of America.

Members of the Assurance League of America (formerly known as the Jewelers' League) are in receipt of the annual report of the national treasurer. This was mailed to all members as no annual meeting of the League was held last month. The report reads:

ANNUAL REPORT OF THE NATIONAL TREASURER OF THE ASSURANCE LEAGUE OF AMERICA.

January 1, 1910.

Cash on hand, Jan. 1, 1909		$23,519.45
RECEIPTS.		
Monthly payments	$203,769.04	
Quarterly dues, General Fund	5,729.00	
Admission and other fees	56.00	
Collection on checks	9.32	
Real estate mortgages	500.00	
Railroad bonds	20,987.50	
Interest	11,558.71	
Advance payments	7,704.87	$249,914.44
		$273,433.87
DISBURSEMENTS.		
Death claims	$220,781.61	
Commissions to deputies and organizers	1,189.30	
Salaries of deputies and organizers	744.51	
Salaries of officers	6,143.31	
Salaries of office employes	2,548.68	
Medical director's fees	81.00	
Local examiners' fees	273.00	
Traveling expenses	1,009.04	
Collection fees	5.85	
Insurance department fees	50.00	
Rent	999.97	
Advertising, printing and stationery	1,113.01	
Postage and U. S. Government envelopes	621.68	
Lodge supplies	243.45	
Legal expenses	521.40	
Furniture and fixtures	262.79	
Actuary fees	500.00	
Auditor fees	162.50	
Miscellaneous expenses	341.49	
Surety bond	96.50	
Advance payments	9,203.69	$246,892.78
Balance cash on hand, Jan. 1, 1910		$26,541.09

ASSETS.

(Jan. 1, 1910.)

	Market value.	*Book value.*
Brooklyn, N. Y., gold consolidated stock	$7,580.00	$8,166.95
Brooklyn, N. Y., sewer bonds	36,537.50	37,503.04
New York, N. Y., corporate stock	9,587.50	10,519.12
New York, N. Y., gold corporate stock	18,366.66	21,713.28
New York County, N. Y., dock bonds	4,929.75	5,273.12
New York County, N. Y., gold consolidated corporate stock	14,825.75	15,500.00
Atchison, Topeka & Santa Fe R. R. bonds	10,100.00	9,840.20
Baltimore & Ohio R. R. bonds	15,000.00	14,801.64
Cleveland, Cin., Chicago & St. Louis R. R. bonds	4,733.32	5,166.40
Denver & Rio Grande R. R. bonds	4,850.00	5,126.36
Illinois Central R. R. bonds	8,050.00	9,167.70
Kansas City, Ft. Scott & Memphis R. R. bonds	8,400.00	9,229.88
Long Island R. R. bonds	4,866.66	5,211.12
Minneapolis & St. Louis R. R. bonds	8,433.32	9,890.80
Missouri, Kansas & Eastern R. R. bonds	5,562.50	4,615.85
Missouri, Kansas & Texas R. R. bonds	4,966.66	4,318.40
New York Central & H. R. R. bonds	16,695.00	17,156.10
New York, Chicago & St. Louis R. R. bonds	5,050.00	5,331.02
Norfolk & Western R. R. bonds	9,900.00	9,815.96
Northern Pacific R. R. bonds	10,400.00	10,085.26
Reading R. R. bonds	10,200.00	9,890.38
St. Louis & Southwestern R. R. bonds	4,683.32	5,005.58
Union Pacific R. R. bonds	5,200.00	5,079.80
U. S. Steel Corporation S. F. bonds	10,583.33	9,669.60
Bond and mortgage, George Hogan	.....	3,500.00
Bond and mortgage, Wm. C. Poole	.....	8,000.00
Cash on deposit, Union Trust Co	.....	5,389.32
Cash on deposit, Chatham National Bank	.....	21,086.00
Cash in office	.....	65.77
Due from deputies and organizers	.....	536.47
		$286,455.12

Comprised as follows:

General Fund	$21,017.00
Mortuary Fund	265,417.55
Advance first payments	20.57
	$286,455.12

F. A. MARSELLUS, National Treasurer.

REPORT OF THE EXAMINING FINANCE COMMITTEE.

NEW YORK, Jan. 21, 1910.

We, the undersigned, have examined the books of the Assurance League of America, and find the balances correctly set forth in the national treasurer's report. We also find that the bonds as specified are deposited in the vaults of the Maiden Lane Safe Deposit Co. as the property of the Assurance League of America.

R. A. BREIDENBACH,
JNO. R. GREASON, JR.,
IRA CADMUS,
Examining Finance Committee.

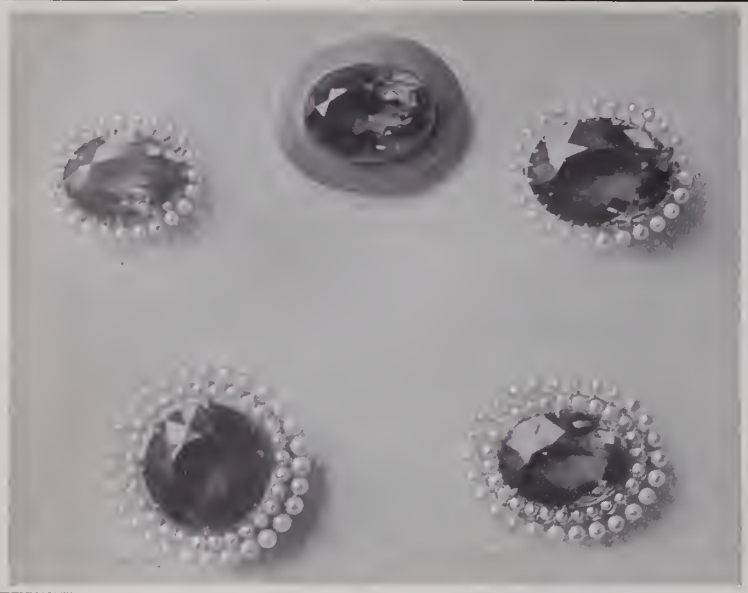
Death of Charles Smith.

ELYRIA, O., Feb. 2.—Chas. Smith, one of the prominent merchants of this town who died early last Wednesday morning, was widely known in the jewelry trade as head of the jewelry firm of Smith Bros. It was largely due to his efforts and industry that the firm had attained its present position in the jewelry trade. His death was due to heart strain, which was caused five months ago while he was cranking his automobile, and since that time his condition was precarious. His demise was therefore not unexpected, though it proved a great shock to his relatives and friends.

Mr. Smith was but 44 years old and was the son of C. W. Smith, who established the jewelry business many years ago. After receiving his education he entered his father's store at the age of 14, and learned the jewelry business in all its branches. Associated with him in his father's employ was his brother Frank, and when the elder Smith retired in 1897 they succeeded to the business which has since been run under the style of Smith Bros.

Deceased was married in 1890 to Miss Hattie Rublin, and is survived by his widow and a son and daughter, as well as by his father and three brothers and a sister.

Mr. Smith will be greatly missed in business and fraternal circles, in both of which he is prominent and held in high esteem. He was a member of both the Masonic and Odd Fellow lodges in this city.



AMETHYST JEWELRY

We offer very fine amethyst jewelry in selected amethysts, in combination with pearls and pearls and diamonds, at moderate prices.

DIAMONDS

We have a large stock of carefully selected Loose Diamonds of all sizes and grades, which we are offering at the old prices.

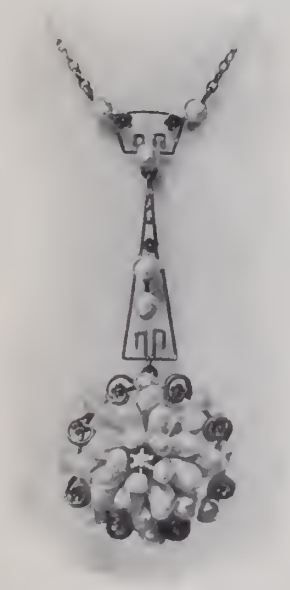
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Amsterdam Factory: Brooklyn, N. Y. London



MEDALLIONS

We make a complete line of this latest effect in neckwear in 14-Kt. pendants and La Vallieres, mounted with pearls, diamonds and sapphires. The workmanship is excellent and the price from $10 up.

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AMERICAN PEARL NECKLACES FROM $5,000 TO $20,000

MATCHED PAIR EARRINGS

12-16 John Street - - - NEW YORK CITY

American Diamond Cutters Obtain Advance of 12½ Per Cent. in Wages.

The Diamond Cutters' Protective Union of America, with headquarters in New York, was granted, last week, an advance of 12½ per cent. in wages by the Diamond Cutters' Association, an organization of the employers. This advance in the cost of labor places the schedule of wages on a little higher basis than they were previous to the financial panic, when the diamond-cutting business in this city was practically at a standstill.

There are at present in this city about 350 diamond workers, and the wages are paid according to an established scale, which now varies from about $35 to $75 a week. Practically all the workmen are now employed.

The Diamond Cutters' Protective Union controls very closely the number of its members, and such additions are made only as are necessary to meet the requirements of the employers, and it is because of this strict censorship of the membership in the organization and the fact that it requires from three to five years for a man to become skilled as a diamond cutter, and that few men comparatively even then qualify, that the wage scale is maintained at its high average. A short time ago the Diamond Cutters' Association asked the union to sign an agreement whereby no further demand for an increase in wages would be made for two years, but this was not complied with.

An addition of 10 per cent. to the membership of the cutters' union will be made within a short time. The apprentices will be selected from sons of members, and if the required number is not thus supplied the employers will fill the extra places by appointment from other sources. The union now has a considerable membership of American-born diamond cutters.

Henry Fera, of Fera & Kadison, 65 Nassau St., said last week that the increase in the wages of the diamond cutters would mean an advance of about $1.50 a carat on the larger sizes and of $2 on the smaller stones in the cost of manufacture. Mr. Fera explained that there had been a previous advance of 12½ per cent. in the wages on Aug. 1, 1909. He said that it is at present very difficult to obtain diamonds from the Syndicate because of the fact that the surplus stock of rough goods on hand has been exhausted, and the mines are now producing less than the demand calls for. Mr. Fera looks for an advance of about five per cent. in the price of rough goods within a short time.

Members of the Albany, N. Y., Retail Jewelers' Association Elect Officers for the Ensuing Year.

ALBANY, N. Y., Feb. 4.—A meeting of the Albany Retail Jewelers' Association, which was held yesterday, was well attended and showed that the members are enthusiastic about the work of the association and satisfied with what has already been obtained through organization. The members showed that they were unanimous on all questions affecting the welfare of retail jewelry business, and have arranged to entertain the State Executive Committee, when that body will meet in this city in the near future. A delegation of four members was appointed to go to Utica, Feb. 7, to attend the meeting of the State Executive Committee.

The following officers were elected: President, E. D. Mix; vice-president, E. Wentworth; corresponding secretary, F. P. D. Jennings; financial secretary, J. Fuhrman; sergeant-at-arms, E. H. Miller.

The association was organized last May and its members already number about 20. Reports show that there is a comfortable balance in the hands of the treasurer, and that affairs are progressing very favorably. It was decided that the fiscal year of the association begin the first Thursday in February.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Feb. 2.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Algoa Bay: 61 cases clocks, $1,036; 6 cases plated ware, $284; 1 case scopes and views, $1,182.

Antwerp: 100,821 pounds nickel, $38,850; 1 case silverware, $200.

Auckland: 25 cases clocks, $546.

Berlin: 3 cases clocks, $195.

Bremen: 3 cases watches, $2,645; 5 cases plated ware, $363; 1 case jewelry, $500.

Buenos Aires: 28 cases plated ware, $3,520; 5 cases optical goods, $1,183; 27 cases clocks, $433; 1 case jewelry, $514; 3 cases plated ware, $336; 2 cases watches, $1,174; 101 cases clocks, $1,602.

Calcutta: 304 cases clocks, $2,565; 69 cases clocks, $1,243.

Callao: 1 case optical goods, $128.

Cienfuegos: 3 cases plated ware, $116.

Colombo: 6 cases clocks, $183.

Colon: 1 case plated ware, $102; 2 cases plated ware, $111.

Guayaquil: 3 cases clocks, $100.

Hamburg: 14 cases jewelers' sweepings, $15,000; 1 case plated ware, $265; 2 cases optical goods, $253.

Havana: 7 cases clocks, $159; 2 cases jewelry, $514; 2 cases optical goods, $170; 1 case watches, $168.

Havre: 2 cases clocks, $140; 1 case jewelry, $250.

Liverpool: 1 case precious stones, $1,715; 4 cases jewelry, $585; 2 cases optical goods, $100; 1 case thermometers, $125; 11 cases watches, $4,500; 24 cases clocks, $516; 1 case silverware, $128.

London: 9 cases clocks, $1,087; 10 cases watches, $408; 275 cases optical goods, $8,381; 3 cases thermometers, $175; 168 cases clocks, $1,159; 8 cases optical goods, $704; 1 case silverware, $1,000; 1 case watches, $150; 21 cases clocks, $1,496; 12 cases optical goods, $3,574; 15 cases clocks, $467.

Manchester: 32 cases clocks, $298.

Manila: 2 cases plated ware, $113; 4 cases watches, $275; 39 cases clocks, $753.

Melbourne: 27 cases clocks, $705.

Mollendo: 36 cases clocks, $817.

Montevideo: 4 cases plated ware, $519; 2 cases optical goods, $380; 7 cases jewelry, $2,371; 122 cases clocks, $2,118.

Nassau: 3 cases plated ware, $233.

Para: 24 cases clocks, $473.

Punta Arenas: 20 cases clocks, $413.

Rangoon: 1 case watches, $300.

Rio de Janeiro: 11 cases jewelry, $1,045.

Rotterdam: 10,001 pieces nickel plate, $172,600.

Savanilla: 16 cases clocks, $716.

Sheffield: 4 cases jewelers' sweepings, $4,500.

Southampton: 1 case jewelry and effects, $500.

Tampico: 7 cases clocks, $113.

Trinidad: 2 cases watches, $101; 6 cases plated ware, $543.

Tumaco: 5 cases plated ware, $321.

Valparaiso: 10 cases plated ware, $1,608.

Yokohama: 2 cases nickel, $270; 1 case plated ware, $140; 118 cases clocks, $1,904.

Scarcity of Rough and Increase in Demand Causes High Prices in Amsterdam Diamond Market.

AMSTERDAM, Feb. 1.—Business, as a rule, is not brisk during the first four or six weeks of the year, and if one takes this into consideration the present conditions of the Amsterdam market may be called very satisfactory. The demand is not so unusually large as in the last two months of 1909, but there is a considerable quantity of goods sold every week.

The cutters here know very well that the present conditions are due to natural causes, and that when the big buyers arrive here within a few weeks they feel positive of selling their goods easily. In view of this they continue to purchase all the rough which can be bought in London, and, with the exception of some undesirable qualities and assortments, the Syndicate has practically no rough in stock. Every shipment shown is sold at sight. Besides the Syndicate is continually giving a poorer assortment, and thus the price is raised. Consequently the prices of the polished are going higher proportionately.

Buyers here really have a very hard time. It is always difficult for a merchant to pay more for the new goods than for what the old goods were sold; however, they will have to get accustomed to the high prices. There is no reason why the prices should not be high. Rough material (with the exception of mêlée) is very scarce, the London Syndicate is more powerful than ever before, and the demand all over the world is increasing. As long as the prospects remain as they are, one may expect the prices to go even higher.

Among the buyers here at present are representatives of the following firms: Backes & Strauss, London; Ryrie Bros., Toronto, Can.; Carrau & Green, San Francisco, Cal.; R. Citroen, Paris; L. & M. Kahn & Co., New York; Y. Bellack, Vienna; E. Neubauer, Antwerp; A. Cooper, Birmingham; Y. & S. Ginsberg, Berlin; Ad. Cohen & Son, Birmingham; Goldberg Frères, Antwerp; A. Eisenberg & Co., San Francisco, Cal.; W. E. Oakley & Co., Birmingham; L. Weintraub, Vienna; Wm. S. Rosenfeld, New York. Some others are expected here this week.

Sprague Bros., Jewelers and Druggists, Ada, Okla., Go to the Wall.

ADA, Okla., Feb. 2.—Sprague Bros., composed of Harry and Charles Sprague, who conducted a jewelry and drug business in this town, have taken advantage of the bankruptcy law, filing a voluntary petition in the United States Court to wipe out their debts.

Both partners have been well regarded in the community where they have been in business about 10 years. It is reported that an attempt will be made to arrange for a settlement, so that they can resume at an early date.

At Hendricks, Minn., K. H. Dixon has bought out his partner, and the business is now conducted under his name.

L. A. Martin, Superior, Wis., has purchased for $15,000 the two-story frame building at 701 Tower Ave., of which his store occupies a portion of the first floor.

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IT IS NOT an artificial pearl.

IT IS A REAL ORIENTAL PEARL produced by the pearl oyster in much the same manner that all the other species of pearls are produced.

It is the product of a long, unceasing process of cultivation, consuming a period of not a day, a week or month—but FULL SEVEN YEARS and over, a process so characteristic of Nature's painstaking, patient, careful work in making her most favored gems.

Only a small part of all the oysters cultivated in the Bay of Ago mature, and of these, but a percentage yield the gem which, however, once produced, is well worth the labor, skill and patience spent.

It is as beautiful as the process is fascinating—although difficult.

You cannot afford not to have this pearl in your line.

Its merits adequately represented—its demand's assured.

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Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.
References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

THE NEWS FROM ENGLAND.

The General Election Disturbs Business Imports and Exports Increasing—Silverplate and Cutlery Lines in Sheffield Fairly Busy—Exhibits at Arts and Crafts Society—Mappin & Webb's Centennial Celebration—The Japanese-British Exhibition—American Firms' Travelers Convene and Welcome New Year.

LONDON, Feb. 1.—The general election has thoroughly dislocated trade throughout the country and the issue, as yet undecided, promises another general election within a year, for the parties are so nearly equal that nothing short of a miracle will enable the victors to retain power for long. The issue of Protection *vs.* Free Trade has been less to the fore than outsiders would imagine, although it has played an important part. The real factors determining the election are the power of the brewer and publican and the objection of liberty-loving men to the puritanical views and efforts of a section of the Liberal party.

* * *

So far as the Board of Trade returns show, we are still on the up-grade. The latest available—those for December—show an increase in exports of considerably over £4,250,000 sterling, while re-exports increased by £1,448,395. Imports also show an increase, viz., £3,959,899. The total exports for 1909 were officially valued at £378,379,444. To this must be added a sum of £837,137 for manufactured goods sent abroad by parcels post. These figures, although they do not show any substantial improvement in trade are nevertheless reassuring and indicate that we have reached the bottom and are climbing up the trade ladder again. The fall in the bank rate to 3½ per cent. is another.

* * *

Sheffield electro-plate workers are fairly busy and had a good time during December. They have managed to secure an increased interest in their productions from Canadian buyers, which will naturally help the trade. Despite the high tariff, Sheffield slightly increased her cutlery exports to the United States of America during the past year. The U. S. A. are still among our best customers in this respect, but a long way behind Canada. The statistics for December show that, while we exported £69,662 worth of cutlery to the U. S. A., Canada took from us cutlery to the value of £88,037.

* * *

I was present on Jan. 22 at the Arts and Crafts Society's conversazione, where about 500 people interested in the fine and applied arts gathered for the last time in the New Gallery in Regent St. The chief exhibits were of furniture, jewelry, silverware and art metal work, and certainly some remarkable work was exhibited. Alexander Fisher, the well known enameler, makes a show of silverware which is interesting and affords considerable food for reflection. As an artistic enameler Fisher stands easily first in Great Britain, but as a silversmith he does not shine. While he sticks to simple mountings for his enamels he is safe, but when he endeavors to make large pieces in silver he fails. The *tour de force* of his exhibits at the Arts and Crafts Exhibition is a table fountain which has comparatively little *silversmithing* in it. Apart from the castings the smithing could be easily done by an apprentice. The whole scheme is surmounted by a silver female figure, badly modeled and impossibly posed, the lines of which are very distracting, for the figure looks as though it might be of sugar covered with silver and has suffered from heat. Columns of crystal, which form part of the central structure upon which the figure is posed, would undoubtedly give a splendid effect with the fountain playing in the center of a well lighted dining table. Chief among the exhibits I should place a splendid casket carved out of a section of a splendid ivory tusk, and a table mirror, in the back of which—framed in a large mount of white sharkskin—is a beautifully carved ivory female figure in low relief, both by Richard Garbe. Cecil Thomas, the seal engraver and medalist, whose work you have previously illustrated, has a characteristic exhibition of seals. Walter Stoye, E. Bonnor and Albert Wilkins, also old students of the Central School of Arts and Crafts (and now engaged as teachers), all show some very good specimens of artistic modern jewelry, while a number of present-day students are also represented. There is, however, in every class of exhibit several monstrosities, among which should be noted a large gilt cup made for the Pewterer's Co. It is so ridiculously gingerbread and lacking in proportion and any pretense to technical excellence that one almost wonders whether the pewterers had dined too well when they accepted the design, or that those who chose the works sent in for exhibition were in a fog at the time they selected such a piece as this.

* * *

These notes would be incomplete were I not to mention the celebration of the centenary of Messrs. Mappin and Webb, the most important of Sheffield E. P. and silverplate workers, who have branches all over the world. The firm was founded in 1810, but prior to this date a member of the family was in business in Sheffield as an engraver. At the celebration 300 of the workpeople were entertained to tea, concert and dance at the Royal Works in Norfolk St., Sheffield. At this function a feature was the centenary cake, weighing half a hundredweight.

* * *

The Japan-British Exhibition bids fair to be a great success, and considerable interest is taken in everything which relates to the work of organization. The chief Japanese commissioner, Count Hirokichi Mutsu, in lecturing before the Society of Arts, just recently, explained that Japan was making a supreme effort to show what she could do and what she had done, while the Mikado and nobles were lending their best treasures to show what beautiful work Old Japan produced. American visitors to London this year can, I know, be sure of seeing a remarkable collection of Japan's finest art work. I have to-day visited the exhibition, and everything looks in a very forward condition despite bad weather. The Japs are busy with their beautiful garden.

* * *

Following the three days' conference of the travelers of Robt. H. Ingersoll & Bro. the whole of the traveling staff, numbering 22, together with the heads of departments, foregathered at the famous West End banqueting rooms, the Trocadero, on New Year's eve. This was the most unique public banquet it has ever been my privilege to attend as a guest, for, after the extensive menu, which incorporated the names of the various lines sold by the firm, a lengthy toast list was gone through. The chief toasts and speeches totaled 12 and included "The Salesmen," "The Firm and Office," "The Business" and "Our Guests," the first being proposed by the European manager, E. S. Daniells; the second by H. E. Sherwin, the third by F. R. Jones, the right-hand man in the London office, and that of the "Guests" by Mr. Daniells and responded to by W. Augustus Steward. Then followed a series of short speeches which one might term serious talks in a light vein, dealing with "Publicity," "Salesmen and Samples," 'Orders and Salesmen"—this by a lady—"Credits, Terms and Collections"—this also by a lady, maidens who made their maiden speeches—"Cash," "Exchanges"—both by ladies—"Despatching" and "Repairs" by gentlemen, but probably the most interesting were the series of speeches set down to the names of the various travelers, who included not only the British representatives but also the Indian and German. The Sydney representative would have been present but for the fact that his ship was a few hours late. The assets of salesmanship as set down in the toast list included "Originality," "Reason," "Cheerfulness," "Earnestness," "Knowledge," "Judgment," "Observation," "Intuition," "Economy," "Enthusiasm," "Nerve," "Concentration," "Perseverance," "Culture," "Bluff and Tact," "Ambition," "Courage," "Honesty," "Optimism," "Thoughtfulness," truly a strong foundation if travelers could possess the whole lot. But what particularly struck me was the smartness of the ladies, who, dealing with severely business subjects, gave the mere men a number of very good hints and also humorously but strongly chastized them for certain carelessnesses in sending in orders. The proceedings, which started at seven, did not terminate until the early hours of the morning. The New Year was welcomed in in a clever manner. Within a few moments of 12 an unobtrusive screen was pulled on one side displaying a six-foot dial representing the face of an Ingersoll watch; the lights were turned out and only one little electric star light shone over the dial. Just as the hour of 12 struck a little fairy girl, representing 1910, jumped through the dial bearing in her hands boxes of cosaques. Another notable feature of the evening was the presentation of special awards to travelers for special work done, but the most pleasing and thoughtful of all was the gift of an inscribed Ingersoll to the guests who were invited to partake of the evening's pleasures.

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Death of Jacob Myers.

BOSTON, Mass., Feb. 3.—Jacob Myers, one f the oldest jewelers in Boston, formerly ell known in the trade from coast to coast roughout the United States, died Feb. 1, at is residence in the Dorchester district.

Mr. Myers was 85 years of age last eptember. He was born in London, and ame to this country about 60 years ago, orming a partnership with his brother, ho had preceded him by a few years in rriving here, and the firm of S. & J. Myrs, from 1855 to 1885, became one of the oremost jobbing and material houses in



THE LATE JACOB MYERS.

oston. They were succeeded a few years o by M. Myers, son of S. Myers, who ill carries on the business.

The brothers traveled far and wide. S. yers, who died about three years ago, reined his love of the life of the road nger than his brother, and went on transntinental trips in his son's interest long ter the old firm was dissolved. Jacob yers was known to customers and acaintances everywhere as "Uncle Jake," d liked the term for the friendly intimacy hich it implied.

The concern was located originally on anover St., which, prior to 1865, was e jewelry center of the period. Later e partners moved to 90 Washington St., d at the time of the conflagration in 1872 ey came through unscathed, although the e was close to them on three sides. The siness was a profitable one and Mr. Mys was regarded prior to his retirement as man of means.

For two-score years deceased resided at Dedham St., corner of Washington St., en the most fashionable section of the y. He gave large sums annually to char-, and it is related of him that he placed a goodly amount each Winter at the disposal of the police officials of the nearest station, with the proviso that it should be used to furnish fuel to needy persons worthy of aid.

Mr. Myers was a member of several Jewish benevolent and fraternal organizations, a Mason and an Odd Fellow. Big in physique, hale and hearty in his fellowships and dearly loving to hear or relate a good story, he was a man of marked individuality, who will not soon be forgotten by friends and acquaintances. The funeral this afternoon was attended by many friends.

Plans Completed for the Fourth Annual Convention of Nebraska Retail Jewelers' Association.

OMAHA, Nebr., Feb. 5.—The Nebraska Retail Jewelers' Association will hold its fourth annual convention at the Lincoln Hotel Lincoln, Nebr., Feb. 16 and 17. It is hoped that a large crowd will be in attendance. T. L. Combs, of this city, and president of the association, has sent out a letter to all members and non-members, urging their presence at the meeting. An interesting programme has been arranged, including speeches, short talks and a demonstration by C. T. Higginbotham, with the South Bend Watch Co.

The programme is as follows:

WEONESOAY, FEB. 16, 1910.

Joint banquet by Commercial Club, 6:00 P. M. sharp. Hon. Richard O'Neill, toastmaster.

Theatre party by J. L. Teeters & Co., 8:15 o'clock.

THURSOAY MORNING SESSION.

8:30—Registration at headquarters, Lincoln Hotel. Filing applications and paying dues to secretary-treasurer.

9:50—Calling convention to order. Address of Welcome by Mayor Don L. Love. Response, S. W. Lindsay, Omaha. Appointment of committees. President's report.

10:00—"What the National Association is Doing," Claud Wheeler, secretary American National Retail Jewelers' Association, Columbia, Mo.

10:30—"Bad Oil," C. S. Hayes, Norfork.

11:00—"What is the Jewelry Biz?" open discussion, five minutes limit.

11:30—"The Jobber's View," J. L. Teeters, Lincoln.

12:00 Lunch.

THURSOAY AFTERNOON SESSION.

1:00—Secretary's report. New business.

1:40—"What About the Outlook?" Jos. Mazer, first vice-president American Nation Retail Jewelers' Association, McAlester, Okla.

2:00—"How the Jewelry Business Looks to a New One," M. C. Steele, Auburn.

2:20—"The Pioneer Jeweler," F. E. Hallett, Lincoln.

2:40—"Does the 'Watch Inspection' Pay?" J. G. Preston, Oxford.

3:00—"Legal Aspect of Lottery and Chance Sales," O. P. Zinn, Hastings.

3:20—"Is It Worth While?" Mack A. Hurlbut, past president American National Retail Jewelers' Association, Ft. Dodge, Iowa.

3:40—Election of officers and delegates to Detroit convention.

4:30—Resolutions and committee reports. Question Box. "Bring Your Grist to Mill."

5:00—Selecting next place of meeting.

5:30—Adjournment.

THURSOAY EVENING SESSION.

8:00—C. T. Higginbotham, consulting superintendent of South Bend Watch Co., will give practical demonstrations and his famouns lecture on "Mechanical Construction." 'Free to all jewelers, watchmakers and ladies.

After the session is over
And this work is out of the way,
Let's sing, shake hands and congratulate,
And return to our business "fray."

Traveling Man's Ransacked Trunk Found in San Jose, Cal.

SAN FRANCISCO, Cal., Feb. 6.—After a month of investigation at the hands of the San Francisco police and the Southern Pacific Railroad detectives, the mystery of the missing trunk containing the jewelry samples of Harry Adams has been solved, but as yet no arrests have been made of the parties implicated in the clever robbery. The trunk was found by Special Agent P. A. Kelley in the baggage room at San Jose, Cal., and as there was still some jewelry left in it an agent of Albert Fink & Co., the Los Angeles wholesalers owning the trunk, has come up from the south to check off the goods recovered with the idea of ascertaining the loss to the house. The plot was one of the cleverest that has ever been worked on the Coast, and there is a possibility that the culprits may yet escape, although a good description of them has been secured.

On Dec. 29, Harry Adams, traveling representative of Albert Fink & Co., Los Angeles, engaged an expressman to haul a trunk of jewelry from the firm's headquarters to the Arcade depot, of that city. The trunk was checked at the depot with Adams close by, and check number 725983 was given to him. Upon his arrival in San Francisco he presented his baggage check and was handed an old valise filled with a working man's clothes. Upon investigating the method by which the trick was turned, it appears that after Adams had his trunk checked, the old valise was presented and checked by the baggage master. While his back was turned the checks were cleverly changed and the thieves boarded the same train that Adams did and came on to San Francisco. That one of the plotters was a woman has been determined, for when the trunk arrived here it was sent to the Golden West Hotel and the express charges were paid by a woman. Safe within her room, the woman leisurely opened the trunk with a key, picked out the valuable jewelry and left cheap gems worth $3,000. The trunk was then corded, but not locked, taken to a railroad depot and sent to San Jose.

At the local hotel the woman registered under the name of Mrs. Schultz. She has left, presumably for southern California, and detectives are now on the lookout for her and declare that she will be taken into custody within a short time. It developed since the finding of the trunk that Fink & Co. carried heavy insurance on the trunk, but it is stated that this does not nearly cover the loss.

Deutsch Jewelry Co., Cleveland, O., Makes a General Assignment.

CLEVELAND, O., Feb. 5.—The Deutsch Jewelry Co., operating two stores, one in the Colonial and the other in the Euclid Ave Arcades, under the style of S. Deutsch & Son, have made a general assignment under State laws. The firm, consisting of Sam and Claude Deutsch, has been in business in this city for the past five years.

The partners claim liabilities of nearly $20,000 and assets of about $12,000.

Both stores are well located, but are close to strong competitors and, as no other cause is advanced for the failure, local merchants attribute it to this.

GILBERT T. WOODHULL, President
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WILLIAM J. McQUILLIN, Vice-President and Secretary

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nnual Convention of Indiana Retail Jewelers' Association Opens in Indianapolis, Ind.

INDIANAPOLIS, Ind., Feb. 7.—The annual nvention of the Indiana Retail Jewelers' ssociation began at the Grand Hotel in iis city to-day with a fair attendance of welers from all parts of the State. It was xpected that the attendance would increase nsiderably before the convention closes -morrow night.

President H. H. Bishop, of this city, is esiding, and proposed legislation will be nong the principal topics discussed. There considerable agitation in favor of a law iat will permit jewelers and watchmakers sell uncalled for repairs. It is also probble that a resolution will be adopted conemning the corporation tax law.

As a closing feature, a banquet will be ven to the visiting jewelers to-morrow ght by the Baldwin- Miller Co., and Chas. . Lauer & Co., of this city. The program r the convention is as follows:

MONDAY.

9 A. M.

Reading of minutes.
Applications for membership.
Address of President Bishop.

2 P. M.

Reports of officers and committees.
Unfinished business.
Discussion, "Shall We Try to Secure a Law hat Will Enable Us to Dispose of Uncalled for epairs?"
Lecture, "Watch Springs." Charles L. Higginotham, of the South Bend Watch Co.

TUESDAY.

9 A. M.

New business.
Discussion, "Shall We Try Again to Secure the alse Advertisement Law?"
Address, J. P Archibald. president National Asociation.

2 P. M.

Address, "Pioneer and Promoter," A. L. Sackett, ales manager, Rockford Watch Co.
Election of officers.
Installation of officers.

7 P. M

Banquet, Denison Hotel.

New England Manufacturers Making Arrangements for Dinner—Objections to Corporation Tax Law.

PROVIDENCE, R. I., Feb. 5.—A largely attended meeting of the Advisory Council of he New England Manufacturing Jewelers' nd Silversmiths' Association was held in he rooms of the association in the Wilcox uilding, 42 Weybosset St., this city, Thursday afternoon. In the absence of the resident of the Council, Everett L. Spencer, who is on a vacation trip in the south, he meeting was presided over by the first ice-president, Alfred K. Potter.

The executive committee reported that verything in connection with the coming nid-Winter banquet of the association was progressing satisfactorily. President Taft s to be the guest of honor. The demand for tickets has far exceeded the capacity of any hall that the committee can procure in this city. Just what plan will be evolved n assigning tickets has not been fully decided. Several novelties will be introduced in connection with the dinner and a unique scheme of seating is being worked out.

The most of the session was given up to a discussion of the Federal corporation tax. The special phase that was given the most consideration was the arbitrary date fixed by the law for the taking of the inventories. Dec. 31 is considered an inconvenient time for the manufacturing jewelers to make up the returns of their corporations, because at that time they are busy arranging new lines or getting out goods.

No definite action was taken, but it was voted to refer the question of drafting suitable resolutions to the special committee on legislation, of which John M. Buffinton is chairman.

Receiver Appointed for the Samuel Graubart Co., Schenectady, N. Y., in Bankruptcy Proceedings Begun by Creditors.

UTICA, N. Y., Feb. 4.—A creditors' petition in involuntary bankruptcy was filed in the United States District Court here today against the Samuel Graubart Co., doing a jewelry and pawnbroker business at Schenectady, N. Y., and Judge Ray appointed George W. Vanbranken, a local attorney, as receiver, under a bond for $10,000 and George A. Schiefflin, A. H. Jones and George W. Donovan were appointed as appraisers and directed to make a speedy appraisal of the assets. The subpoena is returnable before Judge Ray at Norwich on Feb. 16.

The creditors who filed the petition, represented by W. D. Loucks, who secured the appointment of a receiver from Judge Ray, are Alexander Sabsevitz, $350; Abe Miller, $215, and Meyer Sabsevitz, $135; all of New York. In their petition for a receiver, it is alleged that the company is insolvent, that within the past four months it gave a chattel mortgage covering the stock and the fixtures to Hulda Graubart, the wife of one of the principal stockholders of the company, for the purpose of defrauding the general creditors of the alleged bankrupt. It is also alleged that there is a stock valued at about $5,000 now on hand, but that it is being depleted as fast as possible, that some of the stock has been removed from the store and that portions have been sold to pawnbrokers and others at prices below cost. The stock consists of diamonds, watches, stickpins and other jewelry and silverware, and it is charged that the appointment of a receiver is absolutely necessary for the preservation of the assets for the protection of the creditors.

There was also granted by Judge Ray an order restraining the prosecution of any suit in the State courts against the company pending the adjudication in bankruptcy and the receiver is also directed to take immediate possession of the store.

SCHENECTADY, N. Y., Feb. 5.—An involuntary petition in bankruptcy has been filed by creditors of the S. Graubart Co., a corporation doing a retail jewelry and pawn broking business at 249 State St.

Samuel Graubart, head of the concern, which is a corporation capitalized at $10,000, has been in the jewelry business for a number of years. He became associated with Jos. Field in 1902, as a member of the firm of Graubart & Field, which dissolved in 1906, both partners continuing. He for a while ran the Mohawk Loan & Jewelry Co., and incorporated his business about a year ago, at which time he and his wife held 99 of 100 shares of the company.

Philadelphia Police Discredit Story of Jeweler That His Safe Was Robbed of $10,000 Worth of Stock.

PHILADELPHIA, Pa., Feb. 25.—The police authorities are disposed to discredit the reported $10,000 jewelry robbery which is supposed to have occurred last Tuesday in the jewelry store of Max Mayer, 609 Market St. Assistant Superintendent O'Leary sent for Mayer Friday, and after a long conference with him came to the conclusion that the interview was most unsatisfactory.

Mayer reported Wednesday that diamonds, jewelry and watches valued at more than $10,000 were taken from his safe. The store was entered and an opening drilled in the back of the safe while a special watchman and a night patrolman stood on the corner a few paces distant. Twelve holes were drilled through the steel plate in the back of the safe, and the metal was cut from hole to hole. The metal was a quarter of an inch thick, and six inches of solid concrete were knocked in before the precious stones and jewelry could be reached. The entire stock of jewelry and precious stones was in the safe, according to Mayer. All were taken except a dozen cheap watches. Through a hole of 12 x 14 inches every tray and box of valuables from the top to the bottom of the safe was taken. The partitions on the inside were broken and removed with the goods.

Mr. O'Leary declares that Mayer is unable to give the names of the firms from whom he had purchased the stock; this announcement alone has aroused suspicion. Mr. O'Leary said it was peculiar that a man who had been a jeweler as long as Mayer could not produce a list of timepiece numbers and jewelry marks. It is the opinion of the detectives who have been working on the case that it would be impossible for a person standing behind the safe to reach through the hole and cut in the partition where the safe stood.

Mr. O'Leary finally produced extracts from the dockets of the City Hall Police Court to show that Mayer had been arrested on Jan. 7 and Jan. 14, 1909, and held under bail each time on charges of obtaining money under false pretenses while conducting a so-called auction shop on Market and 9th Sts.

Death of Carl Hadenfeldt.

SAN FRANCISCO, Cal., Feb. 5.—Another sad death has been that of young Carl Hadenfeldt, a member of the firm of Rothschild & Hadenfeldt. Mr. Hadenfeldt had been troubled for some time with appendicitis and recently began to prepare for an operation, but while at Sacramento became suddenly worse and was operated upon.

The operation, however, did not save him and in spite of the fact that the best medical attendance possible was procured, he succumbed. At the time of his death, he was but 27 years of age, and leaves a sorrowing mother and several sisters. Since the fire he has acted as traveling man for the firm, of which his father was one of the founders, and was very successful.

A. B. Hayden has purchased the jewelry store of M. G. Shaw, Wellesley, Mass.

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LETTERS TO THE EDITOR.

An Explanation from Wm. L. Sexton.

NEW YORK, Feb. 7, 1910

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I have become aware of the erroneous impression which prevails to some extent in the trade, and which has arisen from the peculiar wording of an article in reference to me which was published in your issue of Jan. 19.

While I realize that you are entirely innocent in the matter, it is only fair to myself to correct the impression which still prevails with those who failed to notice the item which you published on the following week, also concerning myself.

The article I refer to stated that I had retired from the "active management of William L. Sexton & Co," and has given the impression that I had retired from the jewelry business.

Without going into lengthy details about affairs which may not interest your readers, I merely beg to state that I have had nothing to do with the active management of the aforesaid corporation for two years or more, and I disclaim any responsibility for its recent management.

In declining to be any longer an active participant in the corporation, although still an unwilling stockholder, I have taken the only course that seemed best for my personal interest.

I have organized the firm of William L. Sexton & Son, and have commenced business in the Silversmiths' building, 17 Maiden Lane, with a factory in the immediate vicinity fully equipped and ready to do specially ordered work at short notice, as will be seen in the advertising columns of your esteemed journal.

Yours truly,
WILLIAM L. SEXTON.

Importations at the Port of New York.

Weeks Ended Jan. 30, 1909, and Jan. 29, 191	1909.	191
China, glass and earthen ware:		
China	$57,391	$72,2
Earthen ware	9,591	14,01
Glass ware	57,246	38,875
Glass, optical	477	2,758
Instruments:		
Musical	12,847	13,558
Optical	7,436	8,883
Philosophical	2,556	2,151
Jewelry, etc.:		
Jewelry	24,682	26,1
Precious stones	892,616	647,36
Watches	10,363	17,811
Metals, etc.:		
Bronzes	326	
Cutlery	29,968	30,5
Dutch metal	7,776	1,140
Platina	61,150	44,437
Plated ware	.....	
Silverware	382	5,8
Miscellaneous:		
Alabaster ornaments	38	9,865
Amber	2,723	6,7
Beads	5,516	6,4
Clocks	7,410	10,192
Fans	7,128	5,161
Fancy goods	7,626	15,566
Ivory	3,975	
Ivory, manufactures of	165	38
Marble, manufactures of	.....	26,910
Statuary	506	2,088

George O. Burgin, son of Charles H. Burgin, Walton, N. Y., has purchased the jewelry business of Perry Smith, Franklin, N. Y.

Gorham Plant Shuts Down a Week for Inventory—Much Work on Hand in All Departments.

PROVIDENCE, R. I., Feb. 5.—The extensive plant of the Gorham Mfg. Co., at Elmwood, with the exception of the foundries, has been shut down this week to allow an inventory of stock to be taken. For many years it has been the custom to close down the first two weeks in February, but there is so much work on hand in every department that it was found impracticable to close down more than one week this year, and even at this reduction it was not expedient to close the foundries. The plant will open again in full force Monday.

Speaking of business conditions, Secretary John F. P. Lawton said that the outlook never was better. The company has an unusually long list of important work on hand, especially in the bronze foundry, where many large pieces are in course of casting and finishing. In the silver department the company is at present engaged upon the services for the battleships *Delaware* and *South Carolina*.

The *Delaware* service will include a 10-gallon punch bowl, with plateau and ladle, centerpiece, weighing 560 ounces; two candelabra of seven lights each, 280 ounces; one large waiter, 29½ inches in diameter; water pitcher and tray; four compotiers, one fish dish, 28 inches long; one meat dish, 30 inches, and one entree dish, 16 inches in length; sauce boat and tray, coffee urn, one small waiter, 16½ inches long; one sugar bowl, one creamer, one black coffee pot and one fruit dish. The value of this service is $10,000.

In the bronze department, among some of the important pieces of work that are now being handled are the following: Equestrian statue of General Custer (E. C. Potter, sculptor), to be erected at Monroe, Mich.

Equestrian statue of General Pulaski, by the Polish sculptor, Kazimierz Chodzinski, which is to be erected in Washington, D. C. Mr. Chodzinski has been at the foundry the past week preparing his model for casting in bronze. The sculptor has represented his heroic countryman in the Polish Hussar uniform, of which he was so fond that he wore it even in command of regiments otherwise uniformed. The sculptor has endeavored to present in his figure the characteristic traits of Pulaski, the undaunted courage of the battlefield, the proud and dignified bearing of the Polish nobleman in peace and the martial dignity of the soldier who held the commander-in-chief of the Polish army from the time he was 20 years of age. The total height of the horse and rider is 15 feet. The pedestal was designed by A. R. Ross, the New York architect.

South African memorial, by W. S. Allward, sculptor, consisting of a figure of Canada and two soldiers.

Two statutes and panel for Graham Bell memorial, to be erected at Bradford, Ont.

Equstrian statue of General McClellan, by J. C. Potter, sculptor, to be erected at Philadelphia.

Soldiers' and Sailors' Monument, by Bela L. Pratt, sculptor, to be erected at Malden, Mass.

Statue of Abraham Lincoln (a standing figure), by F. E. Elwell, sculptor, to be erected at Orange, N. J.

Other notable pieces are a figure of Peace, portrait statues of Baldwin and La Fontaine, and a statue of Dr. Magill, to be erected at Galveston, Tex.

Philadelphia Lapidary and Companion Suffocated by Coal Gas.

PHILADELPHIA, Pa., Feb. 5.—M. Bohrer, a well-known lapidary in this city, and Anita Havermuhl, whose dead bodies were recently discovered in Bohrer's home, 623 Sansom St., died from coal gas poisoning. This fact was established by the coroner's physician after an autopsy, though it was at first believed that they had met with foul play or committed suicide.

Bohrer has been in business as a lapidary for many years, and was widely known in the trade. He lived alone, cooked his own meals, and led a secluded life; this, and the fact that he frequently went away from home for days at a time, caused his apparent absence recently to pass without remark.

When the bodies were discovered Thursday afternoon it was seen that they had been dead a long time, and it is believed that their death occurred sometime after Jan. 2, as a paper of that date had been found in the room. It is believed that Bohrer and the woman had been drinking and were smothered with coal gas while under the effects of liquor, although the position of the bodies indicated that Bohrer had attempted to open the window before collapsing.

Police Capture Thief Who Robbed Atlanta, Ga., Jewelers.

ATLANTA, Ga., Feb. 4.—The mystery of the burglary here about two weeks ago of about $300 worth of jewelry from the firm of Maier & Edelman, 34 Marietta St., was solved here this week when Fred H. Cain, whose people reside in Atlanta, was arrested on the charge of burglary, and a lot of the jewelry in his possession was identified by Maier & Edelman.

Cain, who is only 18 years of age, admitted, when arrested, that he is a professional burglar and that he has been a member of a "band" of robbers and that it was his part mostly to keep and store the booty. He was taken early Tuesday morning by policemen in a dry goods store.

Nothing could be learned from Cain until his mother visited him at jail. When she returned home she was shadowed and the identity of Cain became known. About $1,000 worth of miscellaneous goods was found at the home.

At a preliminary hearing the prisoner was bound over to the higher court.

Stanley Grow, formerly at Souris, N. Dak., left there Feb. 1, to locate in Dunkirk, Mont., where he will continue in the jewelry business.

G. J. Dietrich, Dubuque, Ia., is reported to have given a bill of sale. Mr. Dietrich was formerly employed by J. P. Buechele & Co., and started for himself in January, 1908, and has carried a very small stock.



I. Lind has begun business at International Falls, Minn.

A new jewelry store has been opened at Oceanside, Cal., by Edwin H. Hansen.

Mr. Richardell recently began business as a watch repairer at 24 N. Main St., Mahanoy City, Pa.

W. L. Embry has resumed business in Augusta, Ga., where he is now located at 814 Broad St.

S. Jette Shepard has opened a watch repairing shop at 915 State Life building, Indianapolis, Ind.

Leo Gandert has rented quarters in Yoakum, Tex., where he will engage in the jewelry business.

J. H. G. Hopman van den Berg & Sons, diamond merchants, have opened for business at 132 St. James St., Montreal.

The Pacific Novelty Co. is the name of a new concern started in Los Angeles, Cal., to manufacture material for window displays, jewel boxes, etc.

James F. Quine is about to open a watch and jewelry repair shop in Telluride, Colo., under the management of A. Ottersen, formerly of Denver.

The Rubien-Manning Co. is the name of a new concern at 151 Pine St., Providence, R. I. The concern wil engage in the jewelry manufacturing business.

Thatcher Bros. & Co. have begun business in Mansfield, Mass. The establishment is located on Willow St. The members of the concern consist of Louis F., George T. and Harry P. Thatcher.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

		London.	*New York selling price, .999 Basis.*
Feb.	1	23 3-4d.	$0.53⅝
"	2	23 7-8d.	.53⅞
"	3	23 7-8d.	.53⅞
"	4	23 5-8d.	.53⅜
"	5	23 3-4d.	.53¾
"	7	23 3-4d.	.53⅜

In the case against Mr. Schiffman, a jeweler of Greensboro, N. C., charged with using the mails for a lottery scheme, the defendant's attorney has waived examination for his client and the defendant has been bound over to the June term of the Federal Court in $500 bail, which has been given. Mr. Schiffman advertised some time ago that with each purchase a certain number would be given and at Christmas the holders of certain numbers would receive handsome presents. This was held, by the postal authorities, to be a lottery and proceedings were instituted on that ground. The case is of interest to all merchants, as it was one of the first times an innocent business scheme involving the lottery principle has been the subject of prosecution.

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Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 31.—Tiffany & Co.	906	858	849
vs. J. J. Donnelly	828	800	780
Feb. 2.—Cross & Beguelin	882	840	997
vs. Mumford & Galaway	749	874	711
Feb. 4.—Hayden W. Wheeler & Co.	911	853	852
vs. Wm. Barthman	951	898	858

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman	28	8	990	.777
Tiffany & Co.	21	9	987	.700
H. W. Wheeler & Co.	25	11	985	.694
Jos. Fahys & Co.	22	11	1,012	.666
Cross & Beguelin	20	13	1,013	.606
R. H. Ingersoll & Bro.	16	14	994	.583
Ilgen & Wakefield Co.	10	20	930	.370
Mumford & Galaway	10	23	954	.303
Solidarity Watch Case Co.	9	21	947	.300
J. J. Donnelly	1	32	828	.033

John Stone Commits Suicide.

PROVIDENCE, R. I., Feb. 5.—John Stone, who for several years conducted a jewelry enameling establishment in this city but for a number of years past has been in the employ of S. S. Wild Co., 181 Eddy St., committed suicide early this morning by cutting his throat with a razor.

The man was 54 years of age and was considered one of the most expert workmen in his line in this city. He had been drinking heavily of late and was heard to go to his room at his boarding house, 164 Elm St., about 11.30 o'clock last night. His body was found this morning by a fellow boarder.

Errand Boy Returns Lost Money.

PROVIDENCE, R. I., Feb. 5.—Thanks to the honesty of an errand boy in the manufacturing jewelry establishment of Thomas C. Hudson & Co., Mario Espinoza, Bristol, today got back the $126 roll he lost recently. The boy is Frank Morrisey of Pallas St., this city. He found the money in the street where the owner had dropped it. The lad, not knowing who was the owner, took the money to his employers.

Early last evening Mr. Hudson, of the firm, notified the police of the find and in a short time the Bristol man was called to the police headquarters and received his money.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Feb. 5, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$502 875 38
Gold bars paid depositors	87 [illegible] 13
Total	$590 [illegible] 51

Of this the gold bars exchanged f[illegible] are reported as follows:

Jan. 31	[illegible] 06
Feb. 1	118 [illegible] 15
" 2	141 [illegible]
" 3	51 [illegible] 17
" 4	113 [illegible] 29
" 5	20 [illegible] 11
Total	$502 [illegible] 38

It was reported last week that Dave Blum, who conducts a jewelry and clothing business at Cripple Creek, Colo., had gone into bankruptcy. Mr. Blum had been a member of the firm of Blum & Robertson, which he succeeded in 1897.

Mysterious Explosion Does Great Damage to Store of Frank Herschede Co., Cincinnati, O.

INCINNATI, O., Feb. 5.—As yet the case of the mysterious explosion at the Frank Herschede Co. store at E. 4th St., at about 8 P. M., Jan. 31, has not been discovered. Clew after clew has been run down by the police and private detective force, but to no avail. At the time it occurred George McGuire, night watchman at the store, noticed considerable smoke in the rear, and called to a woman cleaning the store not to ascend to the balcony, as it was about to do. She obeyed and he then went to the back of the store to get a revolver, and as he started an investigation he was felled to the floor by the shock of the explosion. The woman was also knocked down.

The force of the explosion, the police say, was upward, but what the explosive was no one as yet has been able to determine. It is thought to have landed on a skylight covering the balcony in the rear of the Herschede store, and an adjoining building in an alley separating the jewelry store and the Fourth National Bank. The alley was covered with a sea of glass, as nearly all the windows facing the alley in these buildings were shattered. The shock was felt all over the downtown district.

After the shock was over great crowds gathered in front of the Herschede store and the Sinton Hotel. The former received the most of the damage, which amounts to over $2,000. For such an explosion the damage is considered light. The air current caused by the explosion swept through the store upsetting and damaging fragile goods in its path. When it reached the front end of the store it blew out the transoms.

The falling glass, together with the heat and a gas which came from the explosion, played havoc with two fine window displays. One display was of fine clocks, which can be done over, and the other of fine sterling pieces. The latter was ruined and is good only for remelting. Some of these pieces as well as some pieces on the shelves were perforated as though shot with large bullets and also covered with a whitish powder like saltpeter.

The Cincinnati police have been investigating the safe blowing at Hamilton, O., which followed so closely the Herschede explosion. They think it possible that some yeggman may have dropped the explosive in the alley, but whether accidentally or to get rid of it may never be known. The theory that the intention was to blow up the Herschede safe or the Fourth National Bank has been exploded as the culprits were operating too early in the evening to accomplish this.

Bankruptcy Proceedings Begun Against the Wurn Optical Co., Omaha, Nebr.

OMAHA, Nebr., Feb. 4.—An involuntary petition in bankruptcy has been filed against the Wurn Optical Co., of this city, in the United States District Court.

The concern is controlled by Benjamin Wurn, who started in business in this city in 1907. He was reported to have incorporated his company later and sold half of the capital stock to one Matthai, an expert optician, who came to this city from Berlin. However, Wurn denied that the corporation contemplated was ever consummated, and has represented himself as sole owner of the business.

His financial troubles are no surprise to the trade or his creditors, as he has been hard pressed for some time and judgment was recently taken against him.

Another Suspect Arrested for Robbery of Buffalo Jewelry Store Last October.

BUFFALO, N. Y., Feb. 5.—Frank Jones, alias "Frank Edwards," who is also known as "Buffalo Blackie," was brought to Buffalo from Rochester, yesterday, by Detective Elsaesser, of this city. It is charged that he is one of the three men who smashed the window of Frisch Bros.' jewelry store, 443 Genesee St., on the night of Oct. 13, and stole a tray of diamonds valued at $3,000. Mrs. Carrie Brennan, wife of Edward Brennan, saloonkeeper at No. 149 Ellicott St., Buffalo, was also arrested later in the day charged with having received the stolen jewelry.

Detective Sergeants O'Connor and Schuh, of this city, worked up the case against Jones. Yesterday when he was discharged from the workhouse in Rochester after a 60-day term he was caught on a bench warrant. Jones was brought to Buffalo and quizzed by Chief of Detectives Taylor. He said he had sold six of the diamond rings to Mrs. Brennan a few days after the robbery.

Mrs. Brennan claims Jones went to her with a hard-luck story and she bought the gems, not knowing they were stolen. Four rings and four pawn tickets were recovered by the police. Arthur Hill, alias "Cowboy Johnson," was arrested in Cleveland after the robbery. He put up a fight and was shot by Policeman Goodrich, who finally caught him. While Hill was in the hospital Walter Brand, the third man, tried to rescue him, but Brand was caught crawling into the hospital. When Hill was arrested he had four rings and $300 in cash. Hill is now here in the county jail awaiting trial.

These three men were together in a Mansfield (O.) reformatory and were released together on parole. Brand has been sent back there to serve 14 years.

Receiver in Possession of the Store of Buhn Bros., Sedro-Woolley, Wash.

SEDRO-WOOLLEY, Wash., Feb. 5.—Buhn Bros., retail jewelers, of this town, have been adjudicated bankrupts on an involuntary petition filed by creditors, and a receiver has been appointed by the court and is in possession of the store.

Under a writ of attachment the sheriff recently took possession of the store. The business, which is now owned by George O. Buhn, Sr., and is managed by George O. Buhn, Jr., was started by the present manager and his brother, E. H. Buhn, who conducted stores at Sedro-Woolley, Everson and Bellingham, Wash. Buhn Bros. got into financial difficulties in 1908 and made a settlement with their creditors at 60 per cent., after which they gave up their store at Bellingham and sold out the business at Everson, opening a second store at Blaine. They were then succeeded by the father, George O. Buhn, Sr.

Death of John W. Putts.

BALTIMORE, Md., Feb. 6.—John W. Putts, founder of the J. W. Putts Co., Park Ave. and Lexington St., died suddenly last night at his home, 2002 Eutaw Pl., of heart trouble. He had been confined to his home for about 10 days, but no serious results had been expected. He was 58 years old and was born at Buckeytown, Va., but had been a resident of Baltimore practically all his life. He started to work when 12 years old, entering the employ of B. B. Swayne, on Charkes St. near Lexington, and began laying the foundations for a self-made-man career. The Swayne establishment was the only exclusive fancy goods store in the city, and he gradually worked his way from utility boy through all the various departments and positions until he became manager, and later a junior partner, under the firm name of Swayne & Putts.

In 1884 Mr. Putts bought out Mr. Swayne's interests and became the sole owner. He built what was popularly known as the "Glass Palace," at the corner of Fayette and Charkes Sts., which was destroyed in the great fire of 1904. After the fire he built a similar structure at the corner of Park Ave. and Lexington St., and has always carried a very exclusive line of jewelry, cut glass, pottery, bric-a-brac, fancy goods and household furnishings.

Mr. Putts had few other interests. He was active in charity work and was one of the heartiest supporters of the Children's Fresh Air Society, of which he was one of the incorporators. He was a member of the Royal Arcanum for 30 years and an active church worker at the Grace Methodist Episcopal Church. He is survived by a widow, two daughters and the following sons, Albert C., Dr. B. Swain and William E. Putts.

Death of Zebulon B. Robbins.

ST. LOUIS, Mo., Feb. 7.—The funeral of Zebulon Baird Robbins, proprietor of the Robbins Jewelry Co., with offices in the Holland building, was held from the family residence at 3939 Sullivan Ave., to St. Matthew's Church, at 8.30 A. M., Feb. 4. Mr. Robbins died at Llano, Tex., Jan. 31, where he had gone with the hope of regaining his health.

Mr. Robbins had been sick for the past six months, and it was on the advice of his physicians that he sought the southern climate. The body was buried in Calvary cemetery in St. Louis.

Mrs. Annette Robbins, who conducted the business during her husband's illness, will continue it. Mr. Robbins came to St. Louis two years ago and established a jewelry business that has shown steady growth. Mr. Robbins was the son of R. L. Robbins, and a brother of Mrs. Laura Thomas and Mrs. J. B. Cottingham, of New Jersey, and brother-in-law of the Rev. William V. Roche.

S. W. Fellows, Lawrence, Mass., is now located in more commodious quarters at 213 Essex St.

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Keystone and Allied Companies Sued for Heavy Damages.

Dueber Watch Case Mfg. Co. Brings Suit in United States Court at Cincinnati Charging Conspiracy Under Sherman Anti-Trust Law and Asks Damages of $375,000.

CINCINNATI, O., Feb. 5.—As a result of s new policy in dealing with the jobbers, nounced by the Keystone Watch Case o., of Philadelphia, which is practically to ie effect that the concern will not sell any f the lines of watches, movements and atch cases which it controls to jobbers ndling watch cases of other manufactur- s, the United States Courts have been lled on to test the validity of the com- any's action. A suit, based on what is own as the Sherman Anti-Trust law, has en commenced in the United States Court this city by the Dueber Watch Case Mfg. o. of Canton, O., which names as de- ndants the Keystone Watch Case Co., the ew York Standard Watch Co., the Cres- nt Watch Case Co., the E. Howard Watch o., the Philadelphia Watch Case Co., T. rbrugg and Chas. M. Fogg, the last two ng the president and secretary, respec- vely, of the Keystone Watch Case Co. and ne of the other concerns.

Mr. Fogg, who has been in Cincinnati for me time on business, left this city last ening and was served about 6 P. M., just fore he departed, by Deputy United tates Marshals Sanderson and Maguire ith the complaint in this action.

The complaint of the Dueber Watch se Mfg. Co., which was brought through s attorneys, ex-Senator J. B Foraker, s. Sagmaster, of this city, and Roscoe cCullough, Canton, asks for damages to e amount of $375,000, and in effect arges that the defendants have conspired ruin the trade and general business of e plaintiff company.

The complaint begins by reciting that the ueber concern is a corporation under the ws of Ohio, doing business throughout is country and in foreign countries, and rticularly in Canada, and then goes on to cite the fact that the other defendants are rporations of various States, giving their igin and stating that they are practically combination: that Mr. Zurbrugg and Mr. gg are officers or representatives of the eystone company, and that they have been tive officially and individually in the crea- on of this combination, and in the prose- ution of what is alleged to have been its legal and wrongful purposes, and that with hers unknown to the complainant, these o defendants have participated in and have en a party to all the acts herein com- ained of: that Mr. Fogg, the secretary, is present in the State of Ohio as official presentative of his company and actively gaged while here in carrying on the siness of said company in the prosecution the wrongful purposes alleged.

The complaint then goes on to say that e several defendant corporations, al- ough organized, as stated, under laws of her States, and citizens of such other tates, respectively, are engaged in business the State of Ohio, and that all of them cept the E. Howard Watch Co., maintain fices and agencies in this State, and that e Howard company is carrying on busi- ness in Ohio through the co-defendant combinations.

Then the petition goes on to tell of the large amount of money which the Dueber company has expended to build up its business, with the result that it manufactures and sells about 250,000 watch cases annually, exclusive of the electroplated and silverine watch cases, of which at times, when in demand, it has manufactured in varying quantities from 100,000 to 200,000 annually. It tells of the money which the company has expended in building up a market for its products, and, referring to the acts of the defendants, the complainant alleges that these corporations and individuals have combined with each other not only for the purpose of monopolizing the trade in watch cases, but also for the purpose of destroying competition in such trade, and controlling the prices on watch cases throughout the United States, and with foreign nations and particularly the Dominion of Canada. It is further alleged that they are now engaged in such a combination in pursuance of a conspiracy in an attempt to monopolize and restrict such trade; and that the direct and necessary effect of their combination is to stifle and directly and substantially restrict competition in the sale and transportation of watches in interstate and foreign commerce.

The plaintiff alleges that the combination so formed controls the manufacture and sale of about 60 per cent. of the watch cases made in the United States, and sold both in this country and to some foreign nations and in Canada; that in pursuance of the conspiracy between the Keystone Watch Case Co. and its co-defendant corporations, they will not permit jobbers to sell the goods of any of the defendant corporations if they sell them in competition with the products of any manufacturer and especially if they sell the products of the complainant.

The complaint charges that the Keystone Watch Case Co. has circularized the jobbing trade in a letter (a copy of which was published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, page 129), and then the concern quotes from this letter, singling out two paragraphs as most important and as bearing on the allegations made in the petition.

The court is asked to declare the combination illegal and in restraint of trade, and to award the plaintiff the damages asked for, which amount to $125,000, but the triple penalty provided for by law is demanded, making the amount $375,000.

No answer to the complaint has as yet been filed.

BOSTON, Mass., Feb. 5.—E. E. Hardy, of D. C. Percival & Co., the leading Boston wholesale watch and jewelry house, which has been cut off its list by the watch case combination, denied to-day the rumor that his concern had begun an action against the Keystone company or its associates. He says the concern has not as yet decided what action to take relative to the shut-out to which it has been subjected, but has under consideration the matter of bringing suit for damages under the Federal laws applicable to a monopoly in restraint of trade.

"For a number of years," says Mr. Hardy, "as is well known to the trade, we have built up a business in these and other watch cases without discriminating against any line. We have been fair to all the manufacturers and fair to our customers.

"If we lose any of the trade thus acquired, through unfair and unjust action on the part of the manufacturers, we believe we should be able to obtain redress in the courts. We shall take steps to determine our legal status in the matter, but are not ready at present to say what action, if any, will be taken. The report that we have already brought suit is not true."

William Kleinschmidt, Former Gem Importer, Commits Suicide at His Home.

Former associates of William Kleinschmidt, until a few years ago a well-known gem importer of New York, learned, Friday afternoon, that he had committed suicide the previous evening at his home, 462 E. 12th St., Brooklyn, by shooting himself in the right temple with a revolver. At the time that he killed himself his wife and a maid were in the house with him. He reached home about 8.30 o'clock, and after greeting his wife went upstairs. Soon after he was discovered dead with the revolver clasped in his hand. Dr. F. E. Stafford was summoned and said that Mr. Kleinschmidt had died instantly.

William Kleinschmidt was associated with the Maiden Lane, New York, diamond trade for many years. He was born about 52 years ago on Seventh Ave., New York, and when a young man became an employe of the old firm of Buckingham, Cole & Hall, which firm became Buckingham, Cole & Saunders and was succeeded by John F. Saunders. Mr. Kleinschmidt started in business on his own account in August, 1895, and later, in January, 1896, he formed a partnership with George H. Howland under the style of Kleinschmidt & Howland. In 1899 Fred W. Ehrhard became a partner, the firm style becoming Kleinschmidt, Howland & Co. Mr. Ehrhard retired in January, 1905. About two years ago the firm met with financial reverses and went out of business. They were located at 170 Broadway. Since that time Mr. Kleinschmidt has been engaged in real estate transactions. Mr. Howland died in May of last year.

The deceased is survived by his widow, who is a lineal descendant of the brother of George Washington, and two daughters.

Charles W. Crankshaw, with quarters in the Atlanta National Bank building, Atlanta, Ga., announces that he will temporarily suspend business after March 31, on account of the necessity of finding new quarters and being unable to secure quarters before that time. He has been an occupant of his present stand since the erection of the bank building several years ago, and his removal is due to the bank having to enlarge its quarters. He is offering his stock at daily auction.

OUR FLAG OF INDEPENDENCE

IS NAILED TO THE MAST

WHERE IT HAS BEEN FOR 42 YEARS

WE TAKE PLEASURE IN ANNOUNCING TO THE TRADE THAT OUR SEVEN REPRESENTATIVES—

FROM NEW YORK
HERBERT OLLENDORFF
MORTON OLLENDORFF
SAM MENDELSON
HUGO RINDSKOPF

FROM PITTSBURGH
W. S. BICKART
J. S. BICKART
E. REUTTER

HAVE STARTED FOR THEIR RESPECTIVE TERRITORIES WITH THE LARGEST AND MOST COMPLETE LINE OF

WADSWORTH

PERMANENT CASES

PILOT 25 YEAR AND 20 YEAR GOLD FILLED CASES

A COMPLETE LINE OF 14K. SOLID GOLD CASES, ALSO **OUR** SPECIAL THIN MODEL 25 YEAR OPEN FACE **ELITE WATCH** COMPLETE WITH

WALTHAM AND ELGIN
MOVEMENTS

WE MAKE A SPECIALTY OF THE FAMOUS **WALTHAM** **COLONIAL** AND **LORD** **ELGIN** WATCHES

WE OFFER YOU THE EXPERT SERVICES OF A MODERN AND COMPLETE WATCH HOUSE. LET US SERVE YOU. WRITE FOR PRICES OR SELECTION PACKAGES.

I. OLLENDORFF CO.

ESTABLISHED 1868

DISTRIBUTORS OF WATCHES AND JEWELRY

52-54 Maiden Lane, New York, N. Y.
After March 10, 15-17-19 Maiden Lane

Sixth St., at Liberty Ave., Pittsburgh, Pa.

Eastern Jewelry Salesman and Two Women Killed in Fatal Automobile Accident at Denver

DENVER, Colo., Feb. 2.—As a result of one of the most horrible automobile accidents that has ever happened in the city of Denver, James A. Baker, of the firm of Henkes-Baker Jewelry Co., Vincennes, Ind., and a salesman employed by F. M. Whiting & Co., North Attleboro, Mass.; Mrs. Marie H. T. Keating, daughter of J. A. Hamilton, of the W. W. Hamilton Jewelry Co., and Miss Virgil Cain are dead, and Russell Talbot, salesman for the Alvin Mfg. Co., of New York, and Morris Mayer, son of Sam Mayer, a jeweler, of this city, are in the hospital, badly injured. Mr. Baker and Miss Cain were killed outright; Mrs. Keating died a short time after the accident; Mr. Talbot's injuries are painful, while those of Mr. Mayer are slight.

The accident occurred Monday night while Mr. Mayer, who was driving the machine, was racing at great speed beside a south-bound Englewood car. At Arizona St. he attempted to cross in front of the car, when a north-bound car approached rapidly. He attempted to get out of the way, but a second car and the automobile came together with a terrific smash, the machine being dragged 100 feet by the car.

Mr. Baker was thrown directly in front of the car and was dead when discovered; Miss Cain was also dead when picked out of the wreckage, and Mrs. Keating was caught in the running gear of the automobile and was dragged for a considerable distance; she was breathing when extricated and died a few moments later. Mr. Talbot was thrown under the car, but not dragged, while Mr. Mayer, the driver, was thrown to the side and so painfully injured that he wandered off in a dazed condition.

The accident was the culmination of a frolic planned a few days ago by Mr. Mayer for the entertainment of his friends, Mr. Baker and Mr. Talbot. The start was made from the Mozart Cafe at 7.50 in Mr. Mayer's machine. There was to be another member of the party, John J. Brehmer, but at the last moment he was unable to join them in the ill-fated ride.

While in certain quarters there is some blame attached to the motormen of the cars, the police are inclined to put the responsibility on the shoulders of Mr. Mayer and the fast speed at which he was going.

Mr. Mayer is in the hospital with a mass of cuts and bruises, which have required, it is said, 100 stitches to be taken, but no bones are reported to be broken.

The fact that he disappeared after the accident is attributed to the excruciating pain which he suffered.

DEATH OF JAMES BAKER CAUSES GREAT SORROW IN CINCINNATI.

CINCINNATI, O., Feb. 5.—The death of James Baker has cast a deep gloom over the entire jewelry trade of Cincinnati. The tragic accident to Mr. Baker in Denver, Colo., was a terrible shock to his many friends here in the trade, as well as throughout this community, where he was so well and favorably known.

Jan. 2 Mr. Baker, representing Frank M. Whiting & Co., left on his business trip, going west to be gone until early in June. Jan. 31 he was killed in an automobile accident at Denver, Colo., as noted elsewhere in this issue.

In honor of Mr. Baker and Mr. Talbot, Morris Mayer, their host, invited his fiancee, Miss Virgil Cain, and also Mrs. William J. Keating, whose husband would join the party at the theater. The crowd, after dining at about 6 P. M. at one of the restaurants, found they still had some time before the theater opened, and accepted Mr. Mayer's invitation to take a spin in



THE LATE JAMES A. BAKER.

his touring car. They were soon off, with Messrs. Talbot and Mayer on the front seat and Mr. Baker and the ladies in the back of the automobile.

It is said they were going at 40 miles an hour when they proceeded to cross some traction tracks. In trying to avoid a going car one coming struck them and threw Talbot and Mayer some 40 feet, but Mr. Baker and the ladies were instantly killed.

Deceased, who was 37 years old, started out for himself 22 years ago as a newsboy and was successful, thus winning a place in the hearts of those who watched him daily, as he showed determination to succeed in his work. Among his patrons was Judge Taft, our present President, who cheered him on and gave him good fatherly advice, thus instilling in him many of the manly qualities he showed in later years.

As time went on it developed that A. G. Schwab & Bro., then located on 5th St., sought this lad for an errand boy at $3 a week. "Jimmy," tickled at the prospects, was not long in accepting the position, and tried to do his best. Robert Vaupel, of the concern, became quite attached to the lad and acted as sort of a guardian in coaching him in learning the jewelry business. "Jimmy" was very apt and finally worked himself up to the position of traveling salesman for the Schwabs. He acted in this capacity for about 16 years, when F. M. Whiting & Co. sought his services.

Mr. Baker was with the Whiting concern about four years. His trips extended from coast to coast, and he carried seven trunks. It is said of him that he was considered one of the most popular traveling salesmen on the road, and that few men, aside from politicians, had the extensive acquaintance he had with people in every walk of life.

About four years ago Mr. Baker and J. H. Henkes formed a partnership in the retail jewelry business at Vincennes, Ind., under the firm name of Henkes & Baker, where the latter spent his holidays, assisting in the rush at that time. Mr. Henkes will continue the business as heretofore.

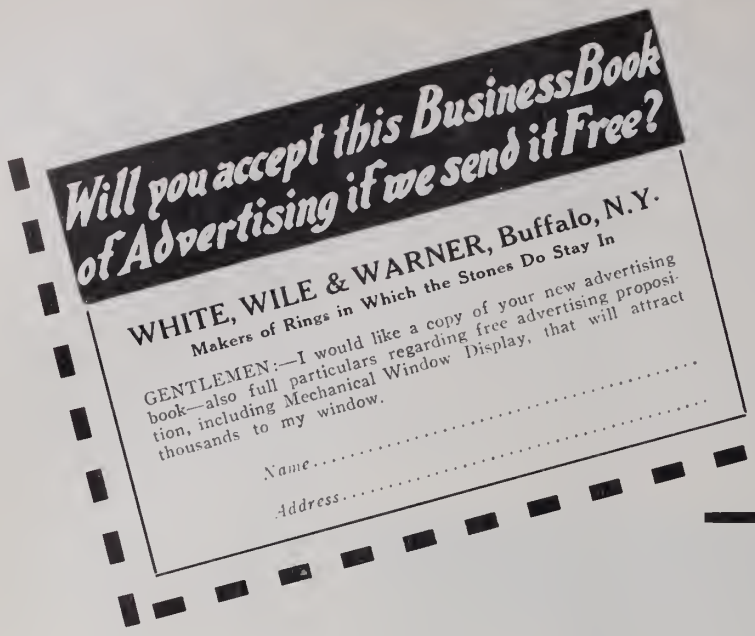
The news of Mr. Baker's death was received early on the morning following the accident by his parents, of this city. Officials of the Cincinnati lodge No. 5, B. P. O. E., of which the deceased was an active member, were at once notified, and through them all arrangements were made for the funeral, which took place at the Elks' Temple, Elm St., yesterday, at 2.30 P. M. The attendance was unusually large, every jewelry house in Cincinnati being represented. The great quantity of flowers testified to the extent he was beloved by his many friends.

Among the firms represented at the funeral services were: F. M. Whiting & Co.; Tindolph & Wagner and J. H. Henkes, Vincennes, Ind.; the A. E. Brown Co., St. Paul, Minn.; Clemens, Oskamp Co., J. C. Miller and the Thoma Bros. Co. Others present were A. E. Motteram, Mr. Unger, Cornelius Young, with Whiteside & Blank; Harry Barkman, with F. H. Cutler & Co.; Sandy McPherson, with McPherson & Rowbaum; R. I. Seeley, George Taylor, with Wilcox & Wagoner; S. C. Dickson, with the Adelphi Silver Co.; James Morrow, with the American Watch Case Co.; Harry Meyer, with I. N. Deitsch & Bro.; Henry Meyer, with the William B. Kerr Co.; C. W. Lucius and J. Fred Kramer, with the Frank Herschede Co., and a delegation from the Cincinnati Lodge of Ku Kus.

The services were conducted according to the Elks ritual, the pallbearers being J. Fred Kramer, Fred Thoma, Joseph Pilon and Dr. Hussey.

The remains were cremated at the Clifton crematory, this having been the wish of the deceased.

Mr. Talbot, the injured silverware salesman, travels from the New York headquarters of the Alvin Mfg. Co., covering the territory as far west as Denver. When it was learned that he had met with an accident Louis Flemming, another representative of the concern, was notified, and he went immediately to the hospital to which Mr. Talbot had been taken, and will remain with him until such time as he is able to be removed. While Mr. Talbot was seriously shaken up and greatly shocked by the accident, he was not seriously injured, and it is expected that he will be about again in a short time. He has been with the Alvin Mfg. Co. for 15 years, having become an employe of that concern upon leaving school.



simply sign this coupon and know how you may have
a bigger business
a better income

You Are Engaged in a Business Struggle for Supremacy

You cannot afford to overlook or neglect any possible advantage to be gained. The value to you in your business of our permanently-insured rings is greater than can easily be estimated. It is a public notice that your store is a quality headquarters.

The announcement that you sell W. W. W. rings means something more than simply that you sell a ring that carries with it a written insurance. It means that your store is the standard of excellence.

Insured Rings Mean Much to the Jewelers Who Sell Them

Selling W. W. W. insured rings helps every other department in your store. It establishes the character of your store. This is one of the things you cannot afford to miss. It is an advantage you have over all others in your community. It is the strongest force in the jewelry business to-day.

The Unparalleled Guarantee

The remarkable feature of the W. W. W. ring is that it relieves you of all risk and uncertainty in your ring buying. We shoulder the entire responsibility. With every W. W. W. ring you get a certificate of guarantee—the strongest, the most liberal guarantee known—which tells your customer that if the sets should come out or if the ring proves unsatisfactory in any way, regardless of how long it is worn, we either repair it absolutely free or give your customer a new ring.

Note the Reasons Why We Can Give You a Guaranteed Ring

They are made in the Light-of-Heaven factory. This factory of ours has every modern convenience and every known attraction to the highly skilled workman. Consequently, every seat in this Light-of-Heaven factory is occupied by a man who knows what he is doing, because he is a man (not a boy) who is classed as an expert in his line. Each man holds his place because he is the very best man at that work. Suppose you were a good stone setter or ring maker, would you prefer to work in a factory such as ours or in a dark, dingy one? W. W. W. rings are made so well that they can be guaranteed.

Place Them Side by Side

A ring with a certificate of insurance next to one without such a written guarantee. Both at the same price. If you went to a jewelry store to buy a ring, which one would you buy? Of course, the insured one! Consequently, is it not natural that your customers would do likewise? Is it not reasonable and logical that the insured ring is the only one for the live and progressive jeweler to buy? Since W. W. W. rings are the only permanently-insured rings in all the world, is it not to your interest to begin selling them now if you are not already doing so?

Not Expensive Rings

W. W. W. insured rings are not costly. They are cheaper than most rings. Not higher than any others. Our broad and startling guarantee may mislead you. There are no rings in the market that give nearly so much for the money. We have the strongest line of rings in the world that you can retail profitably from $2.00 to $7.50. Each one bears our name of W. W. W. Each one can be sold with the signed guarantee of stone staying in. If you want to see why W. W. W. rings are so pre-eminent, why the stones stay in, why in every other way they give your customers satisfaction, study the stone setting. The excellence of our rings is not merely in what we say about them—it's in the rings!

This Will Be a Revelation to the Business World

We do more than merely make and sell good rings. We help you sell them. What we are doing for the jewelers who buy W. W. W. rings will be talked about from coast to coast. We give you absolutely free a mechanical window display—a display that will attract, not hundreds, but thousands, to your windows, a display that will sell more rings for you in a month than you have ever sold before in six months—a display that will be the envy of your competitors, for in most towns and cities we sell but one man.

Delays Pay No Dividends

Every day you delay in learning about this book of ours, combined with our free advertising, including the mechanical window display, is an opportunity lost. Do we need to say more to you—you whose very success and progress this coming year is dependent on the kind of methods you secure, dependent on getting just such help as our advertising gives you? Surely you will not deny yourself the privilege of securing all this advertising—the privilege of selling the only permanently-insured ring in the world—when it involves the expenditure of only a penny or two?

TEAR OUT AND MAIL THE COUPON TO-DAY

White, Wile & Warner

Makers of Rings in Which the Stones Do Stay In

Buffalo, New York

Death of Seth E. Thomas.

Seth E. Thomas, treasurer of the Seth homas Clock Co. and without question e most important figure in the clock in- stry of this country, died at the Hotel ville, New York City, Sunday, Feb. 6, at 45 P.M., following an illness of several onths. Notwithstanding the fact that he d been ill for some time, his death was great shock to the trade, in which he as known in all parts of the country. He as a man of sterling qualities, strict siness integrity, and had done much to ild up the clock industry. Seth E. homas was born in 1842 at Plymouth ollow, Conn., now Thomaston, and was grandson of the original founder of Seth Thomas Clock Co. His early



THE LATE SETH E. THOMAS.

e was spent at Plymouth Hollow, and hen a young man he became associated th the business. He has been treasurer the company for the past 50 years.

The Seth Thomas Clock Co. was organ- d in 1813 at Plymouth Hollow, and be- re that time clocks had been made at ymouth.

Mr. Thomas was a director of the Wash- gton Trust Co., a member of the Cham- r of Commerce, the Union League Club. e Jewelers Board of Trade and other ganizations, in which he took an active rt. He was also interested in church ork, and for many years was treasurer the West Presbyterian Church on 42d ., New York. Of late years he has ade his home in Princeton, N. J., and in ew York.

Deceased is survived by a widow, one n, Seth E. Thomas, and six daughters. he funeral was held from the Hotel Se- le, Tuesday morning, the burial being ivate at Woodlawn Cemetery.

Death of Charles O. Hunter.

DENVER, Colo., Feb. 3.—Word has been ceived in this city of the death of harles O. Hunter, who has been for many ars a prominent jeweler of Fort Collins. hile seated at a table writing a letter r. Hunter was stricken with neuralgia of e heart and passed away a short time er. He is survived by a widow and a ughter by his former marriage. The funeral services were held last Thursday afternoon.

Mr. Hunter was about 65 years old and formerly worked as a journeyman jeweler for S. C. Arscott, of this city. He started in business for himself about 11 years ago, and after conducting a store for about four years went east and then returned to Denver, where he was burned out. He finally settled again in Fort Collins and continued there until his death.

W. F. Van Arsdel, Anniston, Ala., Goes Into Voluntary Bankruptcy.

ANNISTON, Ala., Feb. 7.—A petition in voluntary bankruptcy was filed, last week, by W. F. Van Arsdel, one of the oldest jewelers in the city. The petition was filed with Referee H. D. McCarty by Tate & Walker, attorneys for the bankrupt, and the liabilities are given at about $11,500, with $2,000 of this amount secured. The assets are only the stock in trade, this amounting to about $15,000. C. H. Young was appointed receiver.

Mr. Van Arsdel has for a number of years enjoyed the reputation of having one of the prettiest jewelry stores in the State, and has always carried the banner stock of the city. While nothing official has been given out regarding the future of the store, it is pretty well understood that arrangements will soon be made whereby the indebtedness will be liquidated and the store again opened up under the old management.

The bankrupt has been in financial difficulties for some time, resulting from poor business in this section and a lack of capital. Owing to his trouble a number of his creditors had given him until this month to settle his liabilities, but as he could not do so he was forced to file a bankruptcy petition.

Mr. Van Arsdel has been located in Anniston since 1906, when he succeeded J. T. Chrisman. He had previously had considerable experience in the jewelry trade, having been in business in Huron, S. Dak., Athens, Tenn., and at Springfield, Tenn.

Executive Committee of New York State Retail Jewelers' Association Meets at Utica.

UTICA, N. Y., Feb. 7.—The executive committee of the New York State Retail Jewelers' Association met here to-day, President Charles T. Evans presiding. Arrangements were considered for the annual convention, which will be held in Rochester in May, and there was also a consideration of the replies which have been received from jobbers who will agree not to compete with the retail jewelers.

Delegations of jewelers from Syracuse, Rochester, Binghamton, Elmira and other places were present, in addition to the executive committee, as the guest of the local association. The jewelers were entertained about the city in the afternoon and at the Shubert Theater in the evening.

D. Wolkowisky has moved from Albuquerque, N. Mex., to Los Angeles, Cal.

J. F. Sullivan, of Sullivan & Dade, Blackduck, Minn., has bought out his partner's interest and is continuing the business under his own name.

Edwin Bennett Pottery Co.'s Plant, Baltimore, Md., Destroyed by Fire.

BALTIMORE, Feb. 5.—A fire that started in the stables of the Edwin Bennett Pottery Co. on Tuesday morning of last week destroyed the plant along with the large lumber yard of Eisenhauer, MacLea & Co. The fire was one of the largest in this city for a year, and with the large quantity of packing and lumber was very spectacular. A heroic fight was made to prevent it spreading to the Standard Oil distributing plant, just across the street.

The Bennett plant is one of the largest in this country and has been temporarily crippled, the firm issuing a statement to the trade to the effect that they have been compelled to shut down temporarily, but will rebuild immediately on a much larger scale. The kilns and some parts of the machinery escaped serious damage, and as soon as the insurance can be adjusted they expect to go ahead with about two-thirds of their normal capacity. Their temporary office is located at 700 South Eden St., which is near the destroyed plant.

Over 300 employes of the plant were at work when the fire started, about a block away, not realizing that in a few minutes they would be fleeing from the flames. It reached there rapidly, however, being driven by the high winds and the inflammable material in its path, and caused a small panic. Some of the cooler heads prevented disaster. Many were unable to secure their coats and wraps, so rapidly did the flames advance.

The firm succeeded in getting out their most important papers, but some were lost. The damage to the Bennett plant is given as follows: Loss on stock, $50,000; on building, $20,000; on machinery, $30,000. The insurance is given as on the building, $30,000; on stock, $25,000; on machinery, $17,000.

Association Notes.

The annual meeting of the Railway Watch Inspectors' Association of the United States and Canada will be held at Hotel Harris, Washington, D. C., Tuesday, Feb. 22, at 2 P. M. The regular business of the association will be transacted and officers and directors for the ensuing year elected. Railway watch inspectors who desire any information about the association can communicate with the secretary-treasurer, Robert W. Little, Cumberland, Md., or Milton Kohler, Hagerstown, Md.

The semi-annual meeting of the South Dakota Retail Jewelers' Association, which was to have been held early this year, has been abandoned on account of the extremely uncertain traffic conditions in that section. The officers and members have decided to redouble their efforts to make the annual meeting in June one of the most interesting in the history of the association. D. S. Sharp, Brookings, S. Dak., secretary of the association, is anxious to get into communication with all jewelers of the State who have not become members and have them join before the annual meeting is held.

Frederick Witherstine, Herkimer, N. Y., has sold his business to Frank R. Zoller, and will move to Peoria, Ill., about May 1.



Three-Ply All Gold and Permanent Watch Cases



MR. DEALER:—

Some reasons why you should stock our Cases:

Every factory claims to make the best on earth, a trial order will convince you we do.

Every factory claims to put more gold into a case for the money than any other. Assay them. If ours does not prove the best value we will pay the loss of making the assay.

Because of the method of construction of our case it will outwear all others.

We have never sold Mail Order Houses. We have turned down every overture made us by Mail Order Houses.

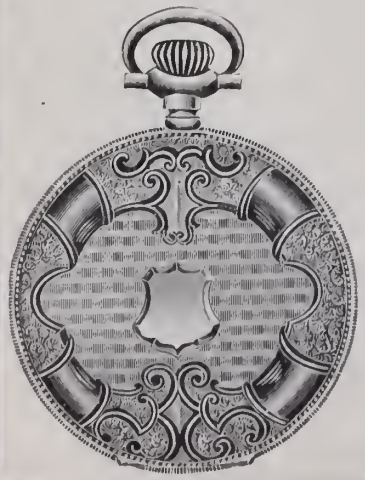
If we are giving your customers good value—

If we are giving you a good profit—

If we are refusing to sell Mail Order Houses and other unfair competitors of yours—

Are we not entitled to a share of your business?

Send for a Catalogue and let us have a trial order.



Pennsylvania Watch Case Company

YORK, PENNSYLVANIA



REPOUSSÉ WORK AND CHASING

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of Jan. 5.*)

THE small portable clock as we know it to-day was first made in the early 16th century, when the invention of Peter Henlein, a Nuremberg clockmaker, first made this possible. His invention consisted of a steel ribbon wound round a central spindle (now known as the mainspring), and was a great improvement on the heavy driving weights suspended on cords or chains which provided the motive power before.

The chief difference between the portable clocks of the 16th century and those of to-day is that whereas most modern clocks are perpendicular, the early clocks were chiefly horizontal, i.e., with their faces on top. Sixteenth century clocks were only provided with one hand, viz., the hour hand, and the minute hand did not come into general use until the end of the 17th or the beginning of the 18th century, and in England it was even later before it came into use.

Some of these early clocks were soon made small enough to be carried on the person, and these are known as "clock-watches," but, of course, they are very cumbersome when compared with the modern watch. The cases of these clock-watches were generally perforated in order that the bell with which they were often provided might be more readily heard. In early clocks the dial was never protected by glass, but some of them had a perforated metal cap through which the figures on the dial could be seen.

As with silver plate, so with clocks; Augsburg and Nuremberg became the most important centers of manufacture, and the great majority of 16th and 17th century clocks still in existence came from this district. The Germans speedily introduced the same features into their clocks as those which characterized their silverware of this period, introducing figures which moved automatically generally with the striking of the hour, and this type of clock became very popular.

The clocks with very long cases, generally known as "grandfather clocks," were first introduced about the middle of the 17th century, the earliest examples being comparatively small.

It should be noted that as with silver plate and furniture, so with clock cases, the dominating style of the period was always used in their decoration. This can be very clearly traced in the collection of clocks and watches at the British Museum, dating from the end of the 16th century down to the present time.

British clock and watch makers have from the earliest period held an important place in the history of horological invention, the early British clocks being particularly good, both from a technical and artistic point of view. One of the most famous of the early British clockmakers was Bartholomew Newsum, who worked in London about the middle of the 16th century, and was clock and watch maker to Queen Elizabeth. The sketch of a clock case shown here is very similar to the type of clock case made by him, and he, as far as we know, was one of the first of the English makers to introduce



DESIGN FOR CLOCK CASE—FRONT ELEVATION.

the small portable table clock as we know it to-day.

The clock case, of which the front elevation is here shown, is about 8⅝ inches high, not including the small pedestal and group, five inches wide and about 4¼ inches deep.

The body of the case, *i.e.*, the perfectly straight part, not including the shaped top or base, can be made out of one piece of metal measuring 18½ inches by 7⅛ inches. When cut out to this size the piece of metal can be taken lengthways and divided into four, namely the front and back each measuring five inches across and the two sides, each measuring 4¼ inches, making a total of 18½ inches. When scored through and bent up this will give the body of the case to the sizes already given. It should be noted, however, that before scoring and bending up any embossing which is required by way of decoration on the front, sides or back of the case should be done, as it is, of course, a much easier matter to emboss decoration on a pitch-block than to drive it up by means of a snarling iron, which, of course, would be necessary when once the body has been bent up and soldered together.

The decoration intended for the front of the case, as indicated in the sketch, is very slight, and if carried out should be left very low in relief, but this applies equally well to any other scheme of decoration which is decided upon.

On examination it will be seen that most of the old clockmakers recognized that the decoration must not in any way interfere or detract from the dial, which, after all, is the important thing, and the decoration in the early clocks generally consists either of engraving or flat chasing or very low relief, but never high or bold relief. The moulding round the dial may be made an exception, and be made to stand out fairly strongly, as this is necessary in order to effectually separate the dial from the rest of the case. It will, therefore, probably be found an advantage to make this separately and solder or pin it on to the body of the case, as this will tend to make the front of the case much more rigid, a great advantage when fitting the dial and hands of the clock.

W. S.

(*To be continued.*)

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Feb. 7, 1910.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade, for December, 1908, and for the 12 months ended December, 1909:

	Dec., 1908.	Dec., 1909.	12 Months Ending—Dec., 1908.	12 Months Ending—Dec., 1909.
IMPORTS.				
Clocks and parts of	$41,150	$61,604	$352,428	$614,310
Watches, materials and movements	184,150	181,857	1,929,836	1,964,126
Diamonds, uncut, including miners', glaziers' and engravers' (free)	178,101	896,722	2,287,440	8,789,649
Diamonds, not set (dutiable)	1,631,564	2,154,864	9,250,690	27,369,405
Bort	4,812	1,029	180,389	50,035
Precious stones, rough or uncut (free)	4,534	7,254	79,749	440,638
Precious stones and pearls, not set (dutiable)	460,940	536,657	2,409,752	6,970,864
Jewelry and manufactures of gold and silver	124,387	300,335	1,544,290	2,457,393
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$15	.....	$1,443	$2,822
Watches, materials and movements	.....	.....	30,069	4,096
Diamonds, rough, including miners', glaziers,' etc.	.....	.....	6,591	4,589
Diamonds, n. e. s. (dutiable)	500	$386	9,237	56,123
Precious stones and pearls, not set (dutiable)	.....	.....	3,701	3,898
Jewelry and manufactures of gold and silver	3,209	1,222	241,624	26,098
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$121,700	$122,041	$1,346,849	$1,245,625
Watches and parts	99,936	101,904	1,160,018	1,302,695
Jewelry and manufactures of gold and silver	104,463	113,895	1,146,813	1,349,993
Plated ware	67,404	68,482	615,871	753,072

Marathon Bracelets

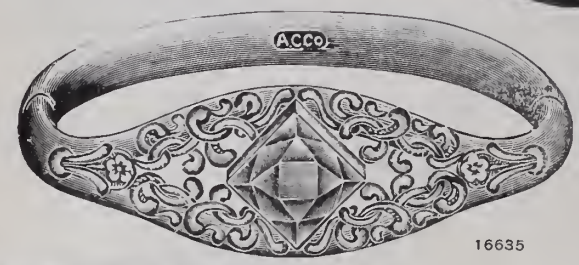
Magic Money Makers

Big Business Boomers

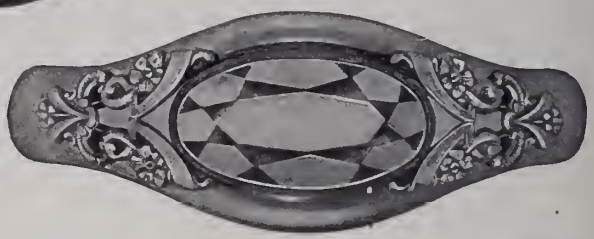


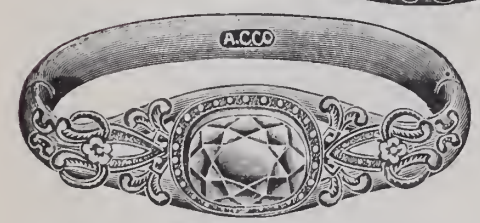
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Connecticut.

Andrew J. Smith, who recently resigned is position with the R. Wallace & Sons Mfg. Co., Wallingford, after 44 years of ontinuous service, celebrated his 85th birthay, last week. Mr. Smith was born in ristol.

Word was received on Wednesday, in Vinstead, of the death in Newark, N. J., f John Griffith, who, for over 25 years had een employed by the Wm. L. Gilbert Clock o. The remains were brought to Winsted or interment.

At the annual meeting of the Waterbury lock Co., held recently in Waterbury, the fficers elected were: President, H. L. 'ade; secretary and treasurer, I. H. Chase. he directors are: H. L. Wade, Irving H. hase and Henry H. Chase.

The funeral of Daniel W. Mulvey, for erly employed for some time by the New aven Clock Co., New Haven, and who ed, recently, at his home, 37 Worcester t., in New Haven, was held from his late sidence, Wednesday morning.

The International Silver Co. has just warded the contract for the erection of wo new additions to factory "P," on Hall ve., in Wallingford. The proposed new ructures include a four-story building 40 y 104 feet, and a power house 30 by 66 et, one story high.

At the annual meeting of the Bradley & ubbard Mfg. Co., Meriden, held last week, . Hubbard was elected president. N. L. radley, who has been treasurer of the ompany, was elected vice-president, and C. . Bradley, his son, was elected to succeed s father in the latter's former position as easurer.

The Wallingford Co., manufacturing silr plated hollow ware, was recently incorrated. The following directors were ected: Clifford W. Leavenworth, F. L. Vallace, H. L. Wallace, C. D. Morris and . F. Norton. The officers elected were: resident, Clifford W. Leavenworth; secetary and treasurer, Charles D. Morris; anager, Henry Norton, Jr.

Baltimore.

Gen. J. Stuart MacDonald, Baltimore, d, a leading jeweler and business man d surveyor of customs, is at the Johns opkins Hospital, recovering from an opation for appendicitis. The fact that he d been operated on was not announced ntil the crisis had passed and he was on e road to recovery. He has been at the spital for about two weeks, and his eedy recovery is expected. He was taken at his desk at the Customs House, Jan. , and was removed the next day from s home to the hospital. It was thought first that he was suffering from acute digestion.

The efforts of the Old Town Merchants d Manufacturers' Association, backed by any of our merchants who have come to alize the far-reaching effect of the growg trading-stamp evil, have taken up the atter of regulating this business by means a new law which they hope to have ssed by the legislature. The bill has been awn and was brought before the legisture last week. The Merchants and Manufacturers' Association have also joined the efforts to regulate the giving of stamps. The consensus of opinion of the merchants is to the effect that they would gladly discontinue the practice if all would do so, but this line of action seems impossible, as there would surely be some who would refuse. Some of the leading men of the legislature in expressing their views on the subject state they are opposed to the practice, but that such a measure must be decided on its merits.

Harrisburg, Pa.

R. Stanley Goodhart, for four years with Rudisill Bros., Altoona, and well known in this city, has taken a position as watchmaker and optician with the Walton & Acklin Co., Tyrone.

The case of Myer Baturin, 422 Market St., charged by Harry Garfinkle, of Philadelphia, a creditor to the amount of $800, with violation of the fraud act of 1903, has been continued until the March term of court.

Joseph Claster has been chosen vice-president, and L. Kamsky a director of the Hebrew Charity Association, of this city and vicinity, which ended its first year of existence last week. The association extended aid to 1,064 Hebrews last year.

Following the closing of his store by the sheriff, Deputy United States Marshal Laurish last week took charge of the establishment of Abram Baturin, 418 Walnut St., under bankruptcy proceedings. Account of stock has been taken and an order from Judge Archbold for the sale of the stock is expected soon.

Optician R. D. Platt was awakened at his home, 257 Forster St., one morning last week by a noise in his parlor, and, upon investigating, saw a man making a dash for the back door. The man had opened the front window with a "jimmy" and in passing through the parlor had overturned a table. The intruder secured no plunder.

Harrisburg friends of John P. Messmer, of Stewart's jewelry establishment, in Huntingdon, were pleased to learn that the operation performed on that gentleman for facial neuralgia, at Philadelphia, by Dr. De Costa, was successful. A nerve was removed from the left side of Mr. Messmer's face, extending from the jaw to the forehead.

There passed through this city last week on his return to his home in Jacksonville, Fla., a man whose one experience with northern Winters has thoroughly satisfied him. He is George Gibson, a jeweler, who appeared in Altoona recently clad in the thinnest white canvas ducks, thin oxfords and a straw hat, and secured a job with Mr. Berman. After three days he was discharged, and applied for help at Salvation Army headquarters. His mother was communicated with and forwarded the necessary transportation, and Gibson departed for the warmer southland. Gibson insisted that he cannot remember how he came to travel north to Altoona.

William Sandberg, formerly of Virgina, Minn., but recently in business at Hibbing, has returned to Virginia and re-engaged in business there.

Comments on the Anniversary Issue.

NEW YORK, Feb. 5, 1910.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The writer wishes to compliment you on your very interesting Anniversary Number of THE JEWELERS' CIRCULAR-WEEKLY under date of Feb. 2. It is one of the most interesting numbers ever issued, and I extend my heartiest congratulations.

Yours very truly,
JOSEPH D. LITTLE.

WATERTOWN, N. Y., Feb. 4, 1910.

Editor, THE JEWELERS' CIRCULAR-WEEKLY:

I wish to congratulate you on your 41st Anniversary Number. It is a fine sample of your CIRCULAR.

SILAS L. GEORGE.

WALLINGFORD, Conn., Feb. 4, 1910.

Editor, THE JEWELERS' CIRCULAR-WEEKLY:

The copy of the Anniversary Number is by far the best and handsomest you have yet gotten out; the cover is much better and the printing is good.

SIMPSON, HALL, MILLER & Co.
F. B. Northrop.

PHILADELPHIA, Pa., Feb. 3, 1910.

Editor, THE JEWELERS' CIRCULAR-WEEKLY:

Permit us to extend to you our heartiest congratulations on the 41st Anniversary Number. It is a complete success both from an artistic and a trade viewpoint.

MAXWELL & BERLET, INC.

What the Newspapers Say.

THE JEWELERS' CIRCULAR-WEEKLY celebrates its 41st anniversary in a bulky and attractive issue of nearly 300 pages for its Feb. 2 number. On the front page a decorative border has within it the picture of a woman wearing adornment, in which gems vie in color with flower blooms. Beside technical and other news of value, the journal has special articles, such as "Gold and Silversmith Work at the Louvre Museum," and "The Trend of Fashion in Jewelry," both of them amply and beautifully illustrated. All sorts of odd, out-of-the-ordinary and brief special articles carry pretty illustrations. The issue is a work of art in itself.—*Brooklyn Eagle.*

A Magnificent Number.

The anniversary number of THE JEWELERS' CIRCULAR-WEEKLY is always received with delight by all interested in the jewelry industry, which is so admirably served by this energetic and progressive trade paper. The 41st anniversary number, issued this week, is even superior to the many excellent editions in other years. It contains not only a wealth of special articles of interest to jewelers, but also gives all the news items throughout the country. The book itself has an unusually attractive cover and every one of its 274 pages indicates the best quality of printing.—*North Attleboro Chronicle.*

The J. M. Boner Jewelry Co., Evansville, Ind., has sustained a loss by fire.

A small blaze started recently in the store of W. P. Reichert, Canton, Ill., but was extinguished before doing any serious damage.

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the Gorham trade mark  as being the symbol not only of Sterling quality, but all that is excellent in design, finish and manufacture for silverware. A dealer offering goods bearing this mark is not only offering the best goods that can be manufactured, but the best known goods as well, and, therefore, the Gorham trade mark  assists him in making sales. Every dealer can have this advantage and without cost, as the prices are no higher than asked for goods less well known and often-times of inferior quality.

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Index to News and Special Articles.

Page.
Fine Pax and Reliquaries in the Cathedral in Ueberlingen. Illustrated on front cover; text on... 49
Gold Cup Presented to Henry J. Heinz... 49
Birmingham, the Manufacturing Jewelry Center of England... 51-53-55
H. A. Lesser, Fort Worth, Tex., a Bankrupt. 55
Annual Report of the Treasurer of the Assurance League of America... 55
Death of Charles Smith... 55
American Diamond Cutters Obtain Advance of 12½ Per Cent in Wages... 57
Albany, N. Y., Jewelers Elect Officers... 57
Jewelry, etc, Exported from New York... 57
Scarcity of Rough and Increase in Demand Causes High Prices in Amsterdam... 57
Sprague Bros., Ada, Okla., Go to the Wall... 57
The News from England... 59
Death of Jacob Myers... 61
Plans Completed for the Fourth Annual Convention of Nebraska Retail Jewelers... 61
Traveling Man's Ransacked Trunk Found in San Jose, Cal... 61
Deutch Jewelry Co., Cleveland, O., Fails... 61
Annual Convention of the Indiana Retail Jewelers' Association Opens in Indianapolis... 63
New England Manufacturers Making Arrangements for Dinner... 63
Receiver Appointed for the Samuel Graubart Co., Schenectady, N. Y... 63
Philadelphia Police Discredit Story of Jeweler that His Safe Was Robbed of $10,000. 63
Death of Carl Hadenfeldt... 63
Philadelphia Lapidary and Companion Suffocated by Coal Gas... 65
Police Capture Thief Who Robbed Atlanta, Ga., Jewelers... 65
New Enterprises... 65
John Stone Commits Suicide... 66
Errand Boy Returns Lost Money... 66
Mysterious Explosion Does Great Damage to Store of Frank Herschede Co... 67
Bankruptcy Proceedings Begun Against the Wurn Optical Co... 67
Another Suspect Arrested for Robbery of Buffalo Jewelry Store Last October... 67
Receiver in Possession of the Store of Buhn Bros., Sedro-Woolley, Wash... 67
Death of John W. Putts... 67
Death of Zebulon B. Robbins... 67
Keystone Watch Case Co. Sued for Heavy Damages by Ducber Watch Case Mfg. Co. 69
William Kleinschmidt Commits Suicide... 69
Jewelry Salesman and Two Women Killed in Fatal Automobile Accident at Denver, Colo. ... 71
Death of Seth E. Thomas... 73
Death of Charles P. Hunter... 73
W. F. VanArsdel, Anniston, Ala., Goes Into Bankruptcy ... 73
Executive Committee of New York State Retail Jewelers' Association Meets at Utica. 73
Edwin Bennett Pottery Co.'s Plant, Baltimore, Md., Destroyed by Fire... 73
Repousse and Chasing—(Continued)... 73b
Recent Decisions by General Appraisers... 79
Some Applications of Theory to Practice... 97-99
Time and its Measurement at the Pole... 99-101
Standardization of Screw Threads... 101
A Mountain Scene in the Show Window... 106
How to Make Good... 107
The Law and the Retailer—(Continued)... 107
Old English Pottery and Porcelain... 109
Ivory Hidden in the Arctic Ice... 109
Imitation Pearls... 111
The Production of the Ring Mesh Purse... 113

Large Gem Imports During January.

NOTWITHSTANDING the unusually large gem importations in the last months of 1909, records continue to be broken in the jewel department of the Appraiser Stores at New York. The amount imported during January is greater than the first month of any previous year, and almost double the normal importations.

According to the figures given out by Appraiser Wanamaker, last week, the total value of the precious stones and pearls brought into New York up to Jan. 31 was $4,541,606.69, of which the cut precious stones were valued at $3,262,792.25 and the uncut precious stones at $1,278,814.44. The former were nearly double the amount of the importations of the previous January and over $600,000 more than the highest figures previously recorded, which was in 1907. The rough figures were about $1,000,000 more than in January last year and nearly $200,000 above the previous record figures of January, which was made in 1905.

How well the importations of last month compare with the figures of January since 1902 will be seen from the following table:

Jan.	Cut.	Uncut.	Total.
1910....	$3,262,792.25	$1,278,814.44	$4,541,606.69
1909....	1,686,494.26	272,469.02	1,958,963.28
1908....	207,230.25	106,226.32	313,456.57
1907....	2,650,393.00	935,707.00	3,586,100.00
1906....	2,023,269.87	683,727.27	2,706,997.14
1905....	1,740,174.80	1,091,038.72	2,831,212.80
1904....	803,262.47	498,032.42	1,302,194.89
1903....	1,350,725.51	672,528.88	2,023,254.39
1902....	1,486,176.68	866,521.73	2,352,698.41

Agitation in the Watch Case Trade.

THERE have been few announcements in the watch trade that have caused more discussion and agitation among manufacturers, jobbers and retail jewelers and general comment by the newspapers than the recent announcement of the Keystone Watch Case Co. as to its policy with jobbers, which was published in full in THE JEWELERS' CIRCULAR-WEEKLY last week. This in its essence is to the effect that the company hereafter will seek to confine the various lines of watch cases and movements which it controls within the hands of certain jobbers, who, among other things, will agree to handle no watch cases made by other manufacturers. In this connection the words "watch cases" are generally inferred to mean filled watch cases, though the announcement does not say so.

While many jobbers have acquiesced in and agreed to the Keystone company's proposition, a number of others are strenuously opposing it as clearly un-American in principle and against the spirit of the times. Already it looks as if considerable litigation will result in the announcement of the policy, one action against the Keystone company having already been commenced at Cincinnati under the Sherman Anti-Trust Law, while it is reported that another case is threatened by a Boston jobbing house. The newspapers have already begun to give publicity to the situation, publishing stories more or less accurate.

Unfortunately, there seems to be a tendency among certain of the newspapers and even with some people in the trade to associate the names of two of the largest watch companies with that of the Keystone concern in the latter's announcement of its policy. As those conversant with the situation understood thoroughly, such a supposition is entirely erroneous and absolutely unfounded in fact. The announcement of the Keystone Watch Case Co. applies only to itself, and relates to the various lines of watch cases and movements which it controls, and with this policy no other company has anything to do; the Keystone company is acting for itself alone, without any understanding or working agreement with any other manufacturers.

The mere fact that the jobbers handling the products of the two watch companies are in no sense identical with those that handle and will handle the Keystone products is sufficient refutation of the rumors for which the accounts in the daily papers have been in great part responsible.

Advertising should not be regarded as an expense but as a business investment. Rightly done, it will produce good results.

A Suggestion to Exporters.

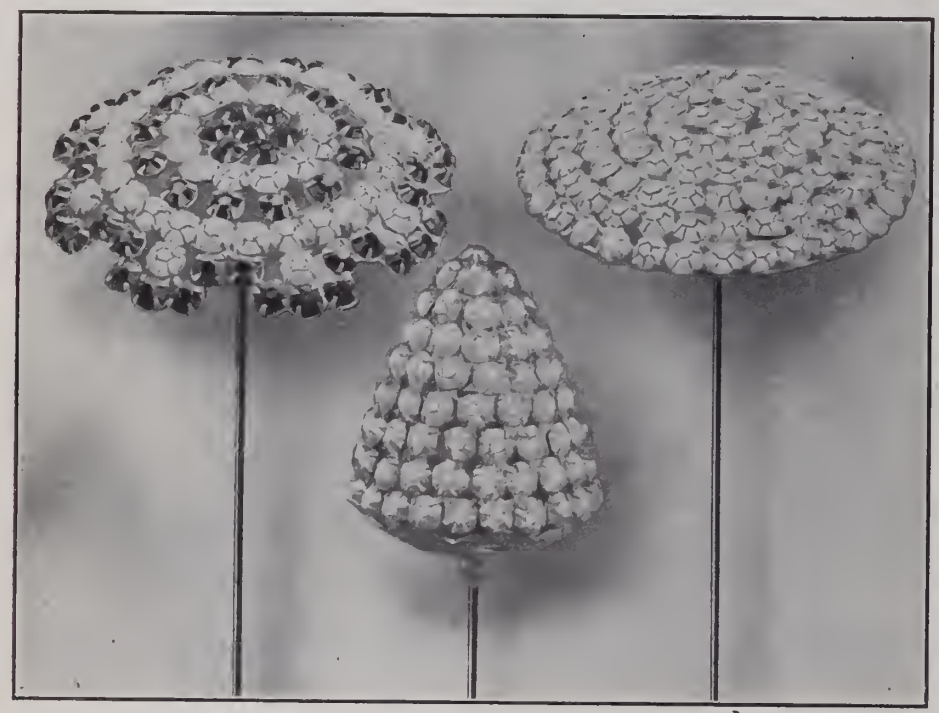
THE various ways in which the consular service of the United States gives assistance to the business interests of American manufacturers have frequently been set forth, but the manner in which exporters may, in turn, render effective aid to consuls is explained by Vice-Consul Paul Knabenshue, of Belfast, who, in writing from that Irish city, says:

"The American producer or dealer is in position to understand thoroughly all the intricate details of his particular kind of business; he knows the general conditions which affect the marketing of the goods which he handles, and he alone knows what his own personal and particular interests require. Consequently when requesting commercial information he should assist the consul by being explicit as to the exact information he may desire. This can best be done by expressing his request in the form of a series of specific questions, such as he would ask were he on the spot himself. In making his investigation the consul would undoubtedly obtain additional information of value relative to the foreign methods, conditions, etc., in vogue in his district.

"To cite a case in point: A letter was received at this consulate from an American manufacturer of cattle food products requesting the names of dealers in cattle foods and information as to the market here for same. The subject was thoroughly investigated and an exhaustive report forwarded. In answer to this report he acknowledged that it contained considerable information of value to him, but certain additional details were requested, such as his own personal interests required. This second request was put in the form of about 15 specific questions, and the information was obtained without difficulty. If all re-

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23 Maiden Lane **New York**

quests were made in the form of a series of specific questions pertinent to the detailed information desired, such procedure would undoubtedly prove of great assistance to consuls and result in more practical information being given to exporters."

As the Government, through the Consular Bureau, is doing its utmost to help the manufacturing interests of the country, the least the latter can do is to co-operate by acting as this consul suggests.

Lancaster, Pa.

Lester Parke has gone to Charleston, S. C., for a few weeks.

Henry R. Compass, Cleveland, stopped over here a few days last week, en route to New York on a business trip.

John Reitschey, with T. Wilson Dubbs, is so seriously ill that for several days recently he was not expected to live.

Marshall Fuller, St. Louis, a one-time resident of Lancaster, has been spending a week in Lancaster with his wife's relatives.

E. Seiple, formerly watchmaker for G W. Cameron & Co., Poplar Bluffs, Mo., has taken a position with Furtwangler & Rhea, Greensburg, Pa.

Walter D. Bussy, Denver, Colo., who went to that city 10 years ago for his health, found it, and remained there, is visiting his old home here. His bride of a few weeks accompanies him.

Lawrence Bryson, late of the firm of Manson & Bryson, New York, who has taken a position with the Flory-Royall Co., Newport News, Va., has been spending a couple of weeks with friends in Lancaster.

Among those who came to Lancaster, Feb. 1, on the excursion of the Merchants and Manufacturers' Association of Philadelphia, making a three days' tour of eastern Pennsylvania, was R. L. Coates, of L. P. White.

Alonzo J. Newbery, Detroit, spent several days last week on business in Lancaster and Marietta, going from here to New York, from which city he sailed for England, his old home, where he will remain several months. It is his first visit to York, his birthplace, in 20 years.

Mr. Zeltmacher, with J. B. Bowden & Co., made his initial trip to this place last week and Frank G. Mildeberger made his first trip here as the representative of Robert S. Gatter & Co., though he had previously visited Lancaster.

Joshua Bartlett, in business for years in Hartford, Conn., has taken a position with S. Kurtz Zook as general manager. Following the example of the jewelers of the large cities, Mr. Zook has put his handsome store in holiday trim for the valentine season, and his window displays attract much attention.

The following have just enrolled as students at the Ezra F. Bowman Technical School: W. E. Jenness, Punxsutawney, Pa., in engraving; James A. McKinley, Clintonville, Pa., in watchmaking and engraving; Guy F. and Charles Stover, Shrewsbury, Pa., in engraving and watchmaking; Arthur B. Thomas, Frostburg, Md., in engraving; Daniel K. Shockey, Waynesboro, Pa., in watchmaking; Clarence E. Shoemaker, Bedford Springs, Pa., in engraving.

New York Notes.

E. S. Rose, of S. Rose, 47 Maiden Lane, sailed, yesterday, for Amsterdam and London.

The firm of Whitelaw & Zagon, 243 Grand St., has been succeeded by Whitelaw Bros. & Zagon.

Sam Ader has just started in business as watchmaker and jeweler at 851 Prospect Ave., the Bronx.

Herbert Mason, of the Mason, Howard Co., 180 Broadway, is spending a few days at the Attleboro factory.

Samuel and Louis A. Jaskow, of Bodenheimer & Jaskow, returned from Europe, last week, on the *Amerika*.

H. Schwartz, Chicago, sailed from this city, Saturday, for Europe on the *President Grant* to visit the diamond markets.

Fred Levy will represent Korones Bros., 46 Maiden Lane, in Pennsylvania, Maryland, Delaware and New Jersey during this year

Among the new members who have recently joined the Merchants' Association are Freudenheim Bros. & Levy and Jonas Koch.

Edward Berger, who has been conducting the Elite Diamond Antique and Jewelry Shop, at 1341 Broadway, has sold out at auction.

William Gow, traveler for the Geo. N. Steere Co., Pawtuxet, R. I., has been spending a few days in town, renewing old friendships.

W. P. Hitchcock, Syracuse, N. Y., visited this city a short time, last week. On Thursday evening he started for a short vacation in the south.

The local branch of the Wholesale Jewelers' Association held a meeting yesterday for the discussion of matters of interest to the organization.

Jac. E. Judels, of Henri E. & Jos. E. Judels, 37 Maiden Lane, is on a business trip for the concern, visiting Pittsburg, Columbus and Cincinnati.

C. N. Gray, who has been in charge of the collection department of the Jewelers Board of Trade, has been appointed secretary pro tem of the Board.

Irene Stall, of Brooklyn, and John T. McCarthy, of Richmond Hill, are among the directors of the Antwerp Jewelry Mfg. Co., organized with a capital of $10,000.

Mrs. Cora L. Magnus, diamond broker at 37 Nassau St., has been appointed a school inspector by Borough President McAneny for the 18th district for a term of five years.

Mrs. Ira Burrows, wife of the head of the H. F Barrows Co., was one of the matronesses at a benefit of the Stony Wold Sanitarium given last week at the Globe Theater

Mr. Bayer, of the Bayer & Pretzfelder Co., 5 E. 17th St., starts, this week, south on a trip for the concern, and Mr. Pretzfelder, of the same concern, on a trip to the Pacific Coast.

S. Pian, St. Louis, Mo., returned to this city, Friday, on the *Mauretania*. While abroad he visited diamond markets of Antwerp and Amsterdam, where his principal purchases were made.

E. M. Gattle, of E. M. Gattle & Co., 420 Fifth Ave., was on the committee of the second panel of the sheriff's jury which celebrated its annual dinner at the Hotel Knickerbocker, Thursday evening.

Max Bauman, of M. Bauman & Co., 87 Nassau St., was married, recently, in San Francisco, Cal., to Miss Helen Seligsohn, of that city. The wedding was attended by Arthur and Herbert Reichman, of Reichman Bros

Samuel Lepkowsky, importer and jobber in diamonds and precious stones, 74 Stanton St., will return, Feb. 15, on the *Lapland*, after a five weeks' purchasing trip to the diamond markets of Antwerp and Amsterdam.

The assets of P. Eisenstein & Co., formerly in business at 51 Maiden Lane, against whom bankruptcy proceedings were instituted some time ago, were sold, last week, at public auction. The goods consisted of unset stones, machinery, fixtures, etc.

Reports that appeared in the daily papers last week stated that Joseph Fahys & Co. were considering moving the watch case factory at Sag Harbor, L. I., to Lancaster, Pa. This statement was denied by a representative of the concern last week.

A fireproof store and office building is to be erected at the southwest corner of Fifth Ave. and 48th St., for the use of Black, Starr & Frost, jewelers at 438 Fifth Ave. No building contract has as yet been issued. A firm of architects have been commissioned to prepare plans for the building.

According to Mr. Arnold, of Frank, Lequin & Arnold, attorneys at 320 Broadway, no offer of settlement has as yet been made by Lyon Bros., the Chicago firm which went into bankruptcy a short time ago. It was said that negotiations are under way and it is hoped that a settlement will be reached in a short time.

Charles H. Dorflinger, of C. Dorflinger & Sons, manufacturers of cut glass, 36 Murray St., returned, last week, from Germany, where he found a market for cut glass. Two years ago Germany was considered a poor market for cut glass, but conditions have so changed that they now demand the richest qualities of the ware turned out.

A second cabin passenger by the North German Lloyd liner *Koenig Albert*, from the Mediterranean, last week paid duty on goods of foreign origin that he brought with him in his trunk, but argued about the amount of the duty with an appraiser and an inspector. He protested overmuch and was searched. Eleven eight-day watches were found and seized.

The city no longer has an official clock winder. He was dispensed with last week by Borough President McAneny. For years the city has contracted for the winding of clocks in public buildings and the contractor got $650 a year, but the borough president has refused to renew the contract and sent notices to the janitors that they must wind their own clocks.

Chas. W. Schumann's Sons have leased the property at 716 Fifth Ave., together with 2 W. 56th St., forming an L around the southwest corner of Fifth Ave. and 56th St. The lease is for a term of 21 years. The jewelry firm has been at 937 Broadway for the past 18 years. The Schumanns will raze the building on Fifth Ave. and replace it with a two-story building for their own occupancy. The store and basement of the 56th St. house will be connected with the new buildings. The upper floors will be used for apartments.

Among the out-of-town visitors in this city, last week, were: Herbert Richards, buyer for E. V. Roddin & Co., Chicago; E. L. Brent, Altoona, Pa.; S. L. Kent, of B. & H. B. Kent, Toronto, Can.; S. Alexander, American Jewelry Co., Minneapolis; A. W. Lansing, of W. B. McLean, Troy, N. Y.; A. R. Shaw, Columbus, O.; Aug. Loch, Pittsburg, Pa.; Mr. Bitterman, of Bitterman Bros., Evansville, Ind.; J. S. Wheeler, of Wheeler & Son, Salem, N. J.; Frank Huber, of Huber Bros., Dillon, Mont.; Chas. Wendell, of Jules Wendell & Son, Oswego, N. Y.

On the complaint of David J. Larkin, a private detective employed by the Whiting Mfg. Co., 17 Maiden Lane, three women and two men were arrested last week in connection with an alleged robbery of silverware valued at $250. The robberies are alleged to have occurred between Dec. 20 last and Jan. 10. John F. Smith, 20 years old, of 20 Gansevoort St., was charged with the theft of the silver. Mrs. Helen McMahon, Wm. McMahon and Miss Mary Wells were charged with receiving stolen property. Smith was arrested, the detective says, while he was coming from a pawnshop in Seventh Ave., where he had disposed of one dozen silver forks, and when the detective went to Smith's rooms and searched them several pieces of silverware, consisting of knives, spoons and forks were found.

George A. Baker, who was until last September a hotel clerk in Havana, and who placed an order with the Gorham Co., silversmiths, for goods valued at about $65,000 for that hotel last September, was arrested at the Red Star Line pier a few minutes before the *Finland* sailed, Feb. 1. Baker, or Becker, as he now says his name is, came to New York last September and registered at the Hotel St. Regis, where he was regarded as a Cuban representing large interests in that country. He announced that he had commission with the Havana hotel proprietors to buy certain supplies for the Hotel Savilla, and was furnished with the best information concerning the business houses for his purpose in the city. He placed an order with the Gorham Co., silversmiths, for goods valued at about $65,000 for this hotel. The goods, however, were not sent. He did, nevertheless, secure a number of articles of no great value, for which he paid with his own personal check. Before leaving the St. Regis he paid up his bill by check, saying that he had to go to Atlantic City for the week. In the meantime inquiries had been made of the Havana bankers upon whom the check was drawn, and it was learned that they held no funds to Baker's credit. The hotel proprietors also cabled that he was no longer in their employ and had no authority to represent them. David J. Larkin, a detective in the employ of the Gorham Co., learned that the man's baggage had been taken to the North German Lloyd Line docks, but before he reached there the *Kronprinzessin Cecilie* had sailed for Europe. Cable messages were sent to the police of European

(*New York Notes continued on page* 79.)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAVISON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

THE STATE BANK

376-378 GRAND ST., NEW YORK
Member New York Clearing House

SOUND :: CONSERVATIVE :: ACCOMMODATING

Capital, Earned Surplus and Undivided Profits, $1,802,044.53
Deposits, - - - 19,007,668.41

OFFERS A FAVORABLE MARKET FOR SHORT AND LONG-TIME JEWELRY AND DIAMOND PAPER

RECOMMEND A NEW ACCOUNT

1851 The Jeweler's Bank for half a century in the same location 1910

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR,
} Vice-Presidents

EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825 81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 77.*)

orts, but the man escaped identification n the other side. He remained in Europe or some time, but returned to the United tates, it is thought, through Montreal, and as next heard of in Allentown, Pa. Since hat time he has traveled considerably, but as always managed to keep ahead of the olice. He was sent by Inspector McCafferty to the Yorkville Police Court, where e was held for examination.

M Goodfriend, of Goodfriend Bros., ailed, recently, for Europe on the *Kronrinz Wilhelm*.

Michael M. Goldberg, 11 Maiden Lane, ailed yesterday on the *Kaiser Wilhelm der rosse* for Europe.

Frank Jeanne, of Wm. S. Hedges & Co., ailed for Europe on the *Kaiser Wilhelm er Grosse* yesterday.

The Chopard Frères Co. has moved from 3 Maiden Lane to the Mohawk building, ifth Ave and 21st St.

The American Swiss Watch Co. is about o move from 1 Maiden Lane to the Everett uilding, 15 E. 17th St.

Wm J McQuillin, vice-president of Mount & Woodhull, returned from Europe, is week, on the *Lauren tic*.

The engagement is announced of Jos. Leudan, of A. R Katz & Leudan Co., 87 Nassau St., to Miss Evelyn Schiff, of this ity.

Philip M. Mintz, formerly with Albert Lorsch & Co., 37 Maiden Lane, is now with Guntzberger & Son, 11 John St., as a alesman, in New York and Newark

Leo. Ritter, the son of Leopold Ritter, he Hoboken jeweler, dropped dead Saturlay as he was about to enter a train at the Hoboken terminal of the Hudson tunnel.

Among the Brooklyn business men who re interested in the organization of a Bedford Business Men's Association or Board of Trade is J. A. Piccard, a jeweler of 1233 Fulton St. A meeting was held last night.

H. Henri Sinquese, a manufacturer of high grade platinum mountings, has moved from 104 Fulton St. to 108 Fulton St., where he has rooms on the 10th floor which afford him better light and more space for carrying on his business.

Henry Silberfeld, 1395 Broadway, sails today on the *Mauretania* with his wife for Europe. He will visit London, Paris, Antwerp and Amsterdam, and while abroad will attend the wedding of his brother, Ernest Silberfeld, to Miss Caroline Halporn, n Antwerp on Feb. 24. He expects to return in about five weeks.

The police of the Liberty Ave. station, East New York, say that Irving Friedman, 11 years of age, under arrest for stealing a watch from a flat in the building in which he lives, was the youngest housebreaker ever brought to the station. The lad admitted stealing the watch, and said that he had sold it to Henry Knickman, a jeweler, of 159 Alabama Ave., East New York. The jeweler was arrested on a charge of receiving stolen property. He denies that he knew the watch had been stolen.

J. Edward Boeck, soldier of fortune, and at present a convict serving six years at Sing Sing for a $200,000 jewelry swindle, was given considerable publicity, last week, by the daily papers when it was announced that Boeck hopes to secure a pardon from Governor Hughes by acting as a decoy to trap the wardens of the prison into taking bribes It has been learned, according to the papers, that Boeck has succeeded in having a number of good behavior marks placed on his record since he started out to trap the keepers. The allegations are made that Boeck enjoys more freedom than any of the other prisoners, but Warden Frost denies that he has any more privileges than any other prisoner.

Because of the fact that in the past certain glass cutters have been putting on the market figured blanks without finishing them properly, two of the largest manufacturers are now selling their product under a contract which requires that the cutters in the future finish the blanks in better style. It is said that in the past some of the cutters have been selling glass with little work on it, and this has hurt the sale of fine cut glass. The figured blanks are sold by the manufacturers to the cutters, who cut and polish them ready for use. The step taken by the manufacturers of figured blanks means that if the contracts are lived up to in the future the public will be offered only cut glass which has been properly finished.

Michael Kelly went into the jewelry store of Isidor Lande at 941 Third Ave. last Thursday and asked to see some watches. The jeweler placed a tray on the counter for Kelly's inspection. The visitor pointed to a watch, and as the jeweler was about to remove the tray, Kelly made a grab with both hands. He got a gold watch and watch case, and was making for the door when Lande ordered him to stop, saying he would shoot. Kelly turned about and saw that the jeweler was pointing a revolver at him. He stopped in his flight, and Lande sent one of his clerks for a policeman. Patrolman Croaton found Kelly looking into the revolver barrel. The watch and case were lying on the floor. When Kelly was placed in the "lineup" at Police Headquarters, Lieut. Dunn picked him out as a man who had been twice convicted of petty larceny, under the names of Michael Gannon and Michael Gilgannon.

Schedules in bankruptcy of Lazar Peisachow, formerly in business at 1872 Third Ave., show liabilities of $13,777 and assets of $2,854. Among the creditors whose claims are unsecured are: A. Franckman, $125; B. Wellner, $283; Sam Rosenthal, $566; Rosenthal & Kaplan, $288; D. Wasserman, $475; J. Schumckler, $515; L. Luria & Son, $175; Henry Shade, $147; Rosenzweig Bros., $108; Manhattan Jewelry Co., $400; Laubheim Bros., $432; H. J. Meyers, $207; Henry Lederer & Bro., $145; Diamond Point Pen Co., $111; A. Suderow, $311; J. H. Myles, $297; M. Balatin, $443; Nathan Blume, $794; S. Brand, $150; Henry D. Clark & Son, $110; Chas. Schleigh, $137; H. & J. Edelstein, $121; Metropolitan Jewelry Co., $350; Joe Lallow, $2,000; Reitt & Shapiro, $350; M. Trutzky, $295; Simon Spiro, $600; Max Blitz, $350; J. Stein, $225; Louis Peisachow, $400; Elias Peisachow, $150; Jack Diamond, $200; Joe Meliken, $300.

Recent Decisions by General Appraisers on Gems, Jewelry and Kindred Lines.

The Board of United States General Appraisers, New York, last week handed down a number of rulings on matters of interest to the jewelry trade.

The protests of Albert Lorsch & Co. on pieces of onyx and jasper intended for use as settings for jewelry, on pieces of imitation gold stone not decorated and less than one inch in two dimensions, and on pieces of agate suitable for use as scale bearings and for fishing-rod guides, were included in the protests decided upon. The onyx, jasper and agate were assessed with a duty of 50 per cent. under Par. 115, Act of 1897, and the imitation gold stone at 45 per cent. under Par. 112, of the same act.

In regard to the first and second contention the Board sustained the contention of the importers that the goods are, in the first instance, dutiable at 10 per cent. under Par. 435 and the latter at 20 per cent. under the same paragraph, to which extent only the decision of the collector is reversed.

In the protest of Veit, Son & Co., *et al.*, New York, these cases were submitted on the official samples based upon which the Board found, first, that the merchandise under protest, marked "A" on the invoices for identification, consisted of imitation pearl hat-pin tops and imitation pearl beads strung, all of which are composed in chief value of wax; second, imitation pearl beads strung, chief value of glass, ornaments, trimmings and other articles composed in chief articles of beads and spangles and articles commercially called jewelry. The Board sustained the claim in the protest that the merchandise in the first finding is dutiable at 25 per cent. ad valorem under Par. 448, Tariff Act of 1897. The collector's decision in assessing duty at 60 per cent. ad valorem under Par. 438 or 434 of the same act on the goods covered by the second finding and in all other respects, as handed down, is affirmed.

Another protest which was settled last week was that of the American Bead Co. against the assessment of duty on necklace snaps set with imitation stones. The Board found them to be jewelry or parts of jewelry and the collector's decision of the duty at 60 per cent. was affirmed by the Board.

The protest of Henry Zimmern & Co., New York, on the duty imposed on back combs mounted with gold-plated metal and on nickel-plated watch chains has been overruled by the Board and the collector's decision of a duty of 60 per cent. affirmed.

The protest of E. Cuomo, *et al.*, New York, on pieces of coral cut in various forms suitable for use as settings in jewelry, was decided by the Board in favor of the importers. The protest claimed the goods were dutiable at 10 per cent. ad valorem under Par. 435, the collector's decision in assessing the duty at 50 per cent. ad valorem under Par. 115 being reversed.

The branch store of Oscar Holmes, Rush City, Minn., has been purchased by the Whitney Jewelry Co. This is a new firm composed of E. F. Whitney, who formerly managed the Rush City store for Mr. Holmes, and Theodore E. Lindstrom, a real estate dealer.

Providence.

John Kelso was a visitor to the trade in Boston last week.

H. A. Kirby has just got out a large and handsome line of fobs.

The Providence Drapery Rod Co. has started in business at 150 Chestnut St.

The western trade of the Manchester-Smith Co. is receiving calls from L. H. Green.

Otto C. Hanisch is calling on the western trade of George H. Fuller & Son Co., Pawtucket.

Arthur Beaudet, Woonsocket, and wife, have returned from a honeymoon trip spent in Canada.

C. E. Willeman is traveling through the Middle States with the sample line of Sulzberger Bros.

Herbert Tourtelot is calling on the customers of the Waite, Thresher Co. on the Pacific Coast.

C. E. Platt is sending the Theodore W. Foster & Bro. Co. some good orders from the middle west.

J. Weinstein, of J. Weinstein & Co., Richmond, Va., was one of the buyers in the city the past week.

William Lowe has accepted a position as New York representative of A. A. Greene & Co., of this city.

John Remlinger has been drawn by the town of Cranston for duty as a petit juror in the Superior Court.

J. M. Howard & Co., who recently started at 80 Clifford St., manufacturing a general line, are busy on orders.

E. Wilkinson & Co. have the contract for a large order of show cases for R. W. Lambert & Co., New York.

E. L. Logee & Co. are receiving satisfactory orders from Charles E. Howes, who is on the western circuit.

Charles D. Alton has entered the Lancaster, Pa., technical school as a student in engraving and watchmaking.

The office of the Unique Findings & Supply Co., at 36 Garnet St., has been materially enlarged and improved.

The Jencks Paper Box Co. has been granted a permit to erect a one-story building on Waldo St. for storage purposes.

Hugh E. King, western representative of Fessenden & Co., is on a trip to the Pacific Coast. He is accompanied by Mrs. King.

G. W. Titus is now western representative for the Macomber Mfg. Co. He was formerly with the Middletown Silver Co.

Max Deutz, of this city, has opened an office in room 1020, Republic building, Chicago, which is in charge of Roy I. Daniels.

The first dividend of 5 per cent. is being paid to creditors of S. Spitzele, New York, by the Manufacturing Jewelers' Board of Trade.

Frederick B. Luther, of W. H. Luther & Son, is now enjoying his spare time in trips on his new 29 horse-power Maxwell touring car.

Arthur H. Watson has been re-elected vice-president of the Narragansett Electric Lighting Co., and Samuel M. Nicholson has been elected a director.

Mrs. Eliza Guertin, administratrix of the estate of the late Louis V. Guertin, Pawtucket, has filed her final account with the probate court in that city.

John Kramer, the New York representative of the John T. Mauran Mfg. Co., of this city, is seriously ill with pneumonia at his home in Brooklyn, N. Y.

The New York interests of S. K. Merrill Co., of this city, are now being looked after by Walter Hallum, who also represents the E. L. Spencer Co., of this city.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was in New York in the past week on business connected with the association.

The second annual ball of the B. H. Gladding Co.'s employes was held last Wednesday evening in the Churchill House, and several hundred were present.

George W. Rhodes, with the Gorham Mfg. Co., represented the British Club of Rhode Island at the second annual British charity ball at Boston last Wednesday evening.

Henry C. Luther, of this city, was one of the representatives at large at the 43rd annual national encampment of the Grand Army of the Republic at Salt Lake City, Utah.

A handsome new bulletin board containing the business sign of all the occupants has been placed in position in the lower hallway of the Doran building, 150 Chestnut St.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held in the rooms of the association, 42 Weybosset St., Friday, Feb. 18.

George Matthews now has charge of the New York office of the Waite-Evans Co., of this city. He was formerly associated with the New York office force of the Webster Co.

The new jobbing firm of Friedman & Cohen, New York, was represented in this city in the past week by Charles Cohen, who placed several good orders with local manufacturers.

Capt. E. Merle Bixby, superintendent of the silverware department of the Shepard Co., is favorably mentioned for major of the cavalry command of the Rhode Island National Guard.

Bole & Field, pearl workers, have removed from 357 Eddy St. to larger quarters at 80 Clifford St. New machinery has been added and the firm is prepared to meet increasing business.

Walter R. Callender took the oath as police commissioner Tuesday for a three-year term, and William H. Luther, of William H. Luther & Son, was re-elected chairman of the board.

The A. T. Wall Co. has given a mortgage to the Industrial Trust Co. of $40,000 on the lot and buildings, corner of Claverick and Clifford Sts., including new buildings which are to be erected thereon.

Samuel M. Nicholson and Henry D. Sharpe have been re-elected directors of the Manufacturers, Rhode Island, State, Mechanics', Enterprise and American Mutual Fire Insurance companies of this city.

Meyer Harzberg, of Goldsmith & Harzberg, accompanied by Mrs. Harzberg, arrived home from Cleveland, O., Friday. Mrs. Harzberg is recovering from the injuries she received in a railroad accident at Ashtabula.

Irenee Guertin, manager of C. A. Gaudett's jewelry store, at Arctic Center, received word Monday of the death of his mother at St. Marselles, Province of Quebec. He left the following day to attend the funeral.

Percy W. Hatch, John Kelso and Fred L. Carr were among those present at the banquet of the Churchmen's Club at All Saints' parish house last Thursday evening, when Rev. P. T. Rowe, missionary bishop of Alaska, was the principal speaker.

At the institution of Providence Lodge No. 193, Loyal Order of Moose, in this city, last Monday evening, a boom was launched for George W. Dover, who as Dictator is presiding officer of the lodge body, as a national trustee of the order.

The case of the Colonial Jewelry Co. against the H. Harrison Co., on book account, was called before Judge Rueckert in the civil session of the Sixth District Court Tuesday. By agreement of parties, judgment was entered for the plaintiff for $36.

A mortgage of $9,000 on property of the United Brush Co., consisting of two lots of land with improvements, engine, boiler, etc., corner of West Ave. and Main St., Main and Carver Sts., Pawtucket, has been discharged by James C. Goff Co. of this city.

Among those who attended the reception and banquet tendered Saturday at the Eloise to Archbishop Falconio were William J. Feeley, Jerome M. FitzGerald, Thomas R. Kilkenney, Andrew J. Linton, Philip Linton, Emery J. San Souci and J. O. San Souci.

A final dividend of 3 per cent. has been distributed in the past week by the Manufacturing Jewelers' Board of Trade to the creditors of J. F. Braun, New York. This makes a total dividend of 13 per cent. The Providence manufacturers were interested for about $1,800.

In the civil session of the Sixth District Court last Tuesday, Judge Rueckert heard the cases of Caesar Misch, Inc., against Louise Robertson and Edward F. Burton on book accounts. On motion judgment was given the plaintiff for $21.96 and $13.75 and costs, respectively.

Henry J. Countryman, an employe of the National Bureau of Census at Washington, D. C., arrived in this city Thursday. He will have charge of the details of the census of manufacturing industries and will work under the direction of the census supervisor, George H. Webb.

Mayor Henry Fletcher, John Kelso, William A. Schofield, Joseph Bayer, Jr., Joseph Samuels, Leo Samuels were members of the honorary committee at the 21st annual concert and ball of the Providence Permanent Firemen's Relief Association in Infantry Hall, Wednesday evening last.

William M. Benjamin has reported to the police that an attempt was made Wednesday night last to enter his retail jewelry store at 192 South St. A screen was pried from a rear window and a light of glass removed. The operators were probably frightened away as nothing was taken.

Harry Cutler, of the Cutler Jewelry Co., who is a member of the General Assembly from this city, introduced an act in the House of Representatives last week, which is intended to prevent "white slave" traffic

in this State. The act is copied after the l relating to the same subject operative i Illinois.

Harry Cutler, of the Cutler Jewelry Co., l Friday night for Albany, N. Y., where h presided at a convention of the Inde- pendent Order of B'nai Brith, of which he i district president. He made an exhaus- t report of the work done during the y r and was re-elected president for an- o er year.

The Weybosset Jewelry Co., which was t ned out about three weeks ago, has c mmenced renovations and improvements t its store, corner of Weybosset and Th wson Sts., and will reopen about rch 1. In the meanwhile, the concern l opened sales and order rooms upstairs r the old location.

Henry Fletcher, treasurer of the Fletcher, rrows Co., who is now in his second t m as mayor of this city, is being spoken as the possible candidate of the Republic s for governor next fall. John Kelso, w o is now a member of the Board of ldermen, is being considered as a suc- c sor to Mayor Fletcher.

The Allison Mfg. Co. was incorporated a the office of the secretary of state, J. F d Parker, Thursday. The firm will do a eneral business in the manufacturing of j elry and similar articles. Its capital s ck is $50,000, and its incorporators are: S ney O. Bigney, Harold O Bigney and H y D. Hollis, all of Attleboro.

Sparks from one of the furnaces of the my-Cory Co., refiners and smelters at 7 Sabin St., started a brisk blaze in the a eyway in the rear of the establishment S urday. Fortunately it was discovered b fore any material damage was done. W en the firemen arrived the flames had c en their way through the window sill.

The eighth annual concert and ball of the C tlet Employes' Beneficial Association was h d in Infantry Hall, Tuesday evening, and 2 0 dancers enjoyed the festivities. The f t part of the program was taken up w h an entertainment; this was followed b speechmaking, and then came the d cing which lasted until early morning.

The Rubien-Manning Co. is the style of a n w concern that has started at 151 Pine S in the manufacturing jewelry business. T e firm will show a general line of ladies' g ds of medium grade. A. L. Rubien had a number of years' experience as a work- m n in jewelry factories in this city, New Y rk and Newark. J. H. Manning was for s veral years superintendent for the Pre- m er Novelty Co., N. Clinton St., Chicago.

Among the foreign importations received t ough the Providence Customs House in t past week were the following: From H lemen, five packages of imitation precious s nes; from Hamburg, two packages of g ss ware, two of imitation precious s nes, two of beads and two of silverware; f m Havre, one package of jewelry and o e of imitation precious stones; from L verpool, six packages of manufactures of m tal and one of china.

W. H. Mendham, Dawson City, Alaska, h s been spending a few weeks in this city w h his parents. He is a native of Taun- t n, Mass., but his parents removed to this c y when he was very small and here Mr. M ndham made his home until about 10 years ago when he went to the Yukon territory. There he finally established a jewelry store which has proved a successful venture. He will make a stop for a couple of weeks at Los Angeles and then proceed to Alaska.

North Attleboro.

G. C. Hudson returned last week from a trip.

Louis D. Barrows is in Florida for a short vacation.

Albert Totten left Friday on a pleasure trip to the West Indies.

Walter B. Ballou and wife are enjoying a vacation in the south.

Claramon Hunt, accompanied by his wife and daughter, are in the south.

Wednesday last, the Attleboro Savings Bank celebrated its 50th anniversary.

Howard Grant spent last Wednesday in Boston in the interests of Riley & French.

Walter G. Clark, of W. G. Clark & Co., was in New York last Tuesday on business.

Mrs. Rhoda Riley, mother of William Riley, celebrated her 90th birthday last week.

Thomas Sadler left last week for New York and Chicago in the interests of Sadler Bros.

Walter Duncan returned last week from a trip taken in the interests of C. Ray Randall & Co.

Clifton Emerson returned last Tuesday from a trip taken in the interests of W. H. Bell & Co.

Louis Sweetland is traveling through New York State in the interests of S. O. Bigney & Co.

Rosewell Blackinton, Jr., and Walter Ballou, of R. Blackinton & Co., were in New York last week.

Daniel Chisholm was in New York for a short time last week in the interests of the Bugbee & Niles Co.

Frank M. Mossberg, Attleboro, was one of the speakers at the Board of Trade meeting, Tuesday evening.

Howard Grant, salesman for Riley & French, was elected collector at the annual meeting of the First Universalist Society, held last week.

George Matthews, formerly with the Webster Co., of this town, has taken charge of the New York office of the Waite-Evans Co., Providence.

F. A. Hall, who was employed in this town as a jeweler and toolmaker from 1884 to 1886, has been elected vice-president and treasurer of the Cameron Engineering Co.

At the meeting of the North Attleboro Lodge, B. P. O. E., last week, resolutions were passed upon the death of Thomas J. Rush, who is a member of Doran, Bagnall & Co.

Fred A. Howard left last Wednesday for Denver, where he will continue the business trip which the late James A. Baker was taking in the interests of the F. M. Whiting Co., at the time of his death.

A meeting of the executive committee of the Board of Trade was held last Wednesday evening, and the following manufacturing jewelers placed upon various committees: Transportation committee, Chas. T. Paye, T. I. Smith and Orin W. Clifford; town affairs, W. H. Bell, Albert Totten, M. L. Furbish and L. E. Freeman; growth of the town, W. B. Ballou, Wallace C. Franklin, F. E. Sturdy and William H. Riley; manufactures, Chas. O. Mason, John P. Bonnett, Fred A. Howard, John Thompson, John E. Tweedy, H. K. Sturdy, C. Ray Randall, William M. Miller, George W. Cheever and E. D. Sturtevant.

Attleboro.

E. D. Bassett, of the Chapman Mfg. Co., has returned from a western trip.

Raymond Horton, of the W. E. Richards Co., was in New York, last week.

W. H. Mendham, who conducts a jewelry business at Dawson City, Yukon Territory, is here on a visit.

J. A. Bigney has sold his interests in the Allison Mfg. Co., and has severed his connection with the business.

N. J. Smith, of Smith & Richardson, was taken suddenly ill, last week. He had an attack of cerebral congestion.

The directors of the Mossberg Co. are planning to open their new plant within a few weeks for public inspection.

The street railway express service commenced last Monday between Attleboro, Providence and North Attleboro.

William Lowe, who formerly was with Austin & Stone, has taken charge of the New York office of A. A. Greene & Co.

W. H. Lyons, of the C. D. Lyons Co., Mansfield, is a candidate for re-election to the Board of Water Commissioners in that town.

George J. Kelley, who was formerly interested in the W. H. Saart Co., has started a real estate and insurance business in Providence.

The engravers of the R. F. Simmons Co. defeated the polishers of the same factory two strings out of three in a bowling tournament, held last week.

W. J. Dunn, formerly salesman for the C. D. Lyons Co., has resigned his position with that firm, and is now identified with the Hanlon-Thornton Co., North Attleboro.

President S. O. Bigney called a special meeting of the Board of Trade for Monday evening in order that F. A. Barbour, the civil engineer of the water department, could explain the reservoir problem.

J. F. Sullivan, of the Hansen-Bennett Co., has returned from a successful western trip. An inventory of the estate of Emmons D. Guild, filed in the Probate Court, shows real estate of $31,283 and personal property valued at $16,232.

Since the death of Congressman William C. Lovering, last week, Charles M. Robbins, of the C. M. Robbins Co., has been mentioned for the position. Mr. Robbins was in St. Augustine, Fla., Friday, and made no definite statement as to whether or not he will be a candidate.

W. H. Smith, New Market, Tenn., has gone to Jefferson City, Tenn.

Mrs. N. H. Allen recently removed from Tecumseh, Okla., to Shawnee, in the same State.

Thieves robbed the store of W. B. Hartsuff, near Hoytdale, Pa., last week, of jewelry and clothing valued at $150. It is believed that the crime was committed by yeggmen.

Buffalo, N. Y.

Alfred O. Bald, 270 W. Ferry St., recently recovered from illness.

J. H. Ullenbruch, jeweler and optometrist, has been elected a director of the Catholic Institute, this city.

Among the jewelers who recently visited the Buffalo market were: David Edwards, Sharon; M. J. Engelbert, Rome; Mr. Gann and R. C. Searls, Oakfield.

Medals furnished by Tiffany & Co. have been presented to some officers of the 74th Regiment, National Guard, of this city. The medals were for long and faithful service.

George E. Debus, of Yung & Debus, whose marriage to Miss Anna C. Schmidt, formerly of the staff of King, Raichle & King, has returned from his honeymoon.

G. L. Abbott, formerly with J. Hoare & Co., Corning, N. Y., is now connected with the Niagara Cut Glass Co., 506 E. Genesee St., and has charge of the manufacturing end of the business.

B. M. Hensehel, who recently severed his connection with Heintz Bros., ring manufacturers, and is now secretary of the Standard Jewelry Co., has been sending out announcements to his friends in the trade, telling them of this change.

The annual election of officers of the Buffalo Retail Jewelers' Association will be held at the Genesee Hotel, Friday night. The nominees for the various offices have already been announced in THE JEWELERS' CIRCULAR-WEEKLY. Plans for the coming banquet of the organization will be given later.

Anna Block Willis, proprietor of a Buffalo pawnshop, is being sued before Judge Maul in City Court by Vito V. Christiano. The suit is for the possession of a diamond locket for $100, which is the value of the locket according to Christiano. Christiano claims that the locket was stolen by someone from his room last Spring. Mrs. Willis claims that the locket in her possession is not Christiano's property.

E. V. Syrcher, optometrist for Best & Co., jewelers, and G. J. Champlin, secretary of the Simcox Optical Co., were among a big party of active workers who recently made a successful canvass to collect funds for the Buffalo Y. M. C. A. The canvassers were divided into teams, and much friendly rivalry existed in the work. The results of each day's campaign was recorded on a large sign at Lafayette Sq. Nearly $300,000 was pledged.

The Buffalo Optometrical Society met at the Lafayette Hotel, Friday evening. The speaker of the occasion was E. Culverhouse, Toronto, Ont., a member of the British Optical Society. Among those present were the following optometrists: J. W. Jarvis, G. M. Failing, George Kreuz, Willis Cushing, F. L. Aikin, W. W. Hammond, W. W. Weeks, H. R. Strickler, L. W. Aldridge, E. G. Wiseman, E. V. Syrcher, Ray Oakes, J. Hansen, J. P. Simcox, C. F. Cushing, George R. Starner, John Wagner and Frank Langmeyer.

E. A. Eisele recently gave an enjoyable banquet at the Ellicott Club for the heads of the various departments and road force of King & Eisele. An important feature of the programme was a speech by Mr. Eisele, who outlined the policy of the firm for 1910 and discussed other matters of interest to those in attendance. Suggestions were offered by the men present, and the remarks of Mr. Eisele and his employes proved very profitable. General conditions among jobbers and manufacturers in the jewelry trade were also outlined.

Among the travelers who recently called on Buffalo jewelers were: Mark Peil, Wagner Comb Mfg. Co.; L. N. Jacobs, Peckham Seamless Ring Mfg. Co.; C. A. Holbrook, Sloan & Co.; A. B. Mensing, Wilcox & Evertsen; Henry Freund, Henry Freund & Bro.; W. H. Gregory, Strobell & Crane; Harry Caro, Sterling Silver Mfg. Co.; W. J. Harber, Enos Richardson & Co.; T. D. Bailey, Robt. S. Gatter; George E. Taylor, Wilcox & Wagoner Co.; Arthur L. Sinclair, G. A. Veeck; F. L. Avery, Louis Manheimer & Bros.; Chas. T. Dougherty, Osmers-Dougherty Co.; Theo. L. Parker; L. Rockwell, Poole Silver Co.; Mr. Morgan, Rogers & Bro.; Chas. S. Miller, Ansonia Clock Co.; Gen. C. Kaulbach, Farrington Mfg. Co.

Newark.

H. T. Garrigus, representing L. E. Garrigus, 67 Hamiton St., has just left for a trip to Boston and environs.

F. M. Scheiner, representing A. Rosenberg, 50 Columbia St., has just left for a three week's trip through New York and Ohio.

A new firm, to be known as Thurston & Waters, is just starting in the Richardson building. The firm will work into the manufacture of general jewelry.

Smith & Moore, silversmiths, 18 Columbia St., need more room for their expanding business, and will move about April 1 to the new Raueh building, Mulberry St.

The Newark Jewelry Novelty Mfg. Co., Newark, has been incorporated with a capital of $100,000. The incorporators are Adam E. Foster, Bragio Roberti and Frank Orlando.

Otto Fessler & Co., 67 Hamilton St., reports that during January his business was twice what it was last year. Because of the increase in business he is considering sending another salesman to the middle west.

M. Alexander, Richardson building, has just added some new machinery. In the past he has made a specialty of rings, but is now going to branch out in the manufacture of general jewelry.

The business of Mertz Bros. has just been incorporated. The capital stock of the new company is $75,000, and the object for which the corporation was formed is to deal in jewelry. The incorporators are Emil C. Martz, George J. Mertz and Arthur Mertz.

The Frank Krometz Co., of this city, has just been incorporated with a capital stock of $125,000. The objects for which the corporation was formed are to deal in jewelry, gold and silverware. The incorporators are Frank J. Krementz, Ida Krementz and Harry Higham.

The Standard Pearl Co., 73 Hamilton St., which, in addition to general pearl work, does much work for jewelers, reports that the January business has been as great as during the holidays, when it was not possible to fill all the orders received. Additional help will be hired when new quarters have been secured.

The firm heretofore known as Schuler Bros., 93 Lafayette St., will hereafter be known as Schuler & Grieser. The firm has been making a general line of 10-karat gold jewelry, but with the change and introduction of new capital and new machinery it will do a more extensive business and will take on other lines of work.

Edward Board, 24 years old, living at 131 Bidwell St., Jersey City, was arrested, last week, by Detective-Sergeant Noble on a charge of grand larceny preferred by his cousin, Mrs. Amelia Hall, 237 Fulton Ave. In connection with Board's arrest a jeweler of Ocean Ave. was arrested for receiving stolen goods. The police say he bought a $25 diamond and opal ring for 15 cents.

The Steeber-Kraus Co., 67 Hamilton St., has just established a Chicago office at 700 Heyworth building, and its representative there is Greenville S. Titus. I. Richard Gross, a new salesman, has just been put on for a trip through the south and to the Pacific Coast. He will be gone until June. J. J. Kraus, president of the firm, will soon leave for a trip through New York, Connecticut and Pennsylvania.

The committee on repairs of the First Presbyterian Church has under consideration a plan to take out the present clock in the church tower, which is one of the oldest clocks in actual use in the State, and substitute for it a modern timepiece with electrical mechanism. The plan also includes substituting for the present back faces of the clock those of translucent material, behind which it is proposed to place lights at night.

The old Atlas Power building at Hamilton St. and N. J. R. R. Ave. will soon be torn down to make way for a new freight yard for the Pennsylvania Railroad. The property was purchased recently by the railroad from J. Montgomery Hare, New York. The present occupants are now looking for other quarters. Mr. Fritzschke, engraver, die sinker and tool maker, will move about May 1 to the the fourth floor in the new building of Herpers Bros., Crawford and Washington Sts., where he will occupy an entire floor instead of part of two floors as at present. The Harvey Osborn Silver Co. will move to the Shiman-Miller building, Murray and Austin Sts., before March 10.

Savannah, Ga.

Governor Joseph E. Brown has appointed Servien E. Theus, of Theus & Co., a trustee for the Georgia Soldiers' Home, representing the First Congressional district. Mr. Theus is an ex-Confederate soldier and takes great interest in all matters concerning the comfort and welfare of his old comrades.

The following traveling representatives were in Savannah recently: Albert G. Kaiser, J. Engel & Co.; Jos. C. Gignon, Illinois Watch Co.; Edw. Daury, Theodore W. Foster & Bro. Co.; Charles Stiner, L. Adler & Son; V. A. Picard, G. A. Henckel & Co.; V. A. Picard, Pryor Mfg. Co.; Zach A. Oppenheim; L. D. Reynolds, Shafer & Douglas; C. L. Krugler, Jr., Larter & Sons; Wm. McGill, William B. Kerr Co.

News Gleanings

Frank L. Bean formerly with George L. Whitehouse, Dover, N. H., has located in Farmington, N. H.

L. D. Clark, Springvale, Me., who has been laid up with blood poisoning in his hand, is now recovering.

F. L. Tibbetts, Somersworth, N. H., who has been suffering from sciatica, is able to be back at his business once more.

Prior to moving into his new building at 217 High Ave., W., C. W. Bollinger, Oscaloosa, Ia., has sold his stock at auction.

At the recent meeting of the Chamber of Commerce, Norristown, Pa., Gustave Lanz was honored by election to the presidency of that body.

George H. Tilton has closed out his jewelry stock at Rochester, N. H., and will retain only his repair department for the present.

Frank Glenz, with E. A. Arenberg, Stevens Point, Wis., has returned from Alpena, Mich., where he was called by the sudden death of his brother, Otto Glenz.

C. I. Bierdeman, for many years associated with his father, C. O. Bierdeman, retail jewelry, Oneonta, has decided to open a store at Richmondville, N. Y. He is buying stock.

Steck Bros., Washington, Ia., have purchased a jewelry store at Owosso, Mich., which will be under the personal management of John H. Steck, who has left for that place.

H. Roebuck & Son, New Bedford, Mass., will discontinue their store at the North End and consolidate the two establishments at their Purchase St. store.

Mrs. Ida E. East, who has been conducting the jewelry store at 657 Penn St., Reading, Pa., will close out the business in April next. The store at this location has been conducted by the East family for 13 years.

The Fred Frick Clock Co., Chicago, has the contract to install 45 clocks in the Washington and Jefferson school buildings, at Hibbing, Minn. They will be operated by a central electrical system, located in the Washington building.

The jewelry store conducted for many years by Quintard Bros., Poughkeepsie, N. Y., will be closed out and the stock and real estate sold as soon as possible to close the estates of the two Quintard brothers, who died recently within a few days of each other.

Ernest Anke, aged 81 years, a jewelry peddler who often traveled in company with Leopold Ermann, the Philadelphia jeweler who was murdered by George Schaffer near Allentown, Pa., died at the County Home, in Lehigh County, Pa., last week. His body was interred at Macungie, Pa.

E. A. Whipple & Sons, Springfield, Mass., have just opened their new store at 126 State St., the location being the same one in which the business was started by E. A. Whipple, 65 years ago. There will be no formal opening of the establishment until April 1, as the concern will be unable to secure the permanent fixtures before that time.

E. H. McKee & Co., Oconomowoc, Wis., have enlarged their jewelry store by the acquisition of adjoining quarters, formerly occupied by A. A. McKee, who was engaged in the ladies' furnishings business. The new quarters are being equipped with new show cases and fixtures.

Benjamin Jeweler Rice, Tulsa, Okla., is one jeweler who writes his business in the middle of his name instead of after it. When Benjamin's parents named him they did not think he needed a middle name. When he grew up and went into the jewelry business he concluded that the brevity of his name was not commensurate with the dignity of his business status. So he gave himself a middle name, and is widely known in the trade as Benjamin Jeweler Rice.

A. G. Bedford, Ionia, Mich., has leased the corner building at 2d St., opposite the Grand Trunk station, for a long term of years. He is putting up a new front and generally improving the property, and his store will be one of the finest there. The Bedford jewelry store has been one of the landmarks of Ionia since its establishment in 1867 by Allison & Bedford, the latter being the father of the present proprietor, who succeeded in 1895. Mr. Bedford expects to be in his new store some time in April.

T. Frank Bailey, who is proprietor of a general store in Newtown Sq., West Chester, Pa., had an exciting experience with a would-be burglar in his place of business very early one morning last week. Mr. Bailey has been sleeping in his store since the first robbery, last Fall. While sleeping on the night in question he was aroused by a noise. Afraid to move lest the squeak of the couch he was using as a bed might alarm the intruder, Bailey lay still while the man forced open the window. Then as the burglar stepped into the shop Bailey covered him with a revolver and called on him to surrender. Instead of halting or even turning to run, the man sprang forward as if to grapple with Bailey. The latter, who is a small man, promptly opened fire. The first shot went through the fleshy part of the man's right arm. Then calling in John Piersoll, a neighbor, the two kept guard over the man until he was taken before Squire Dutton and bound over for court. The prisoner gave his name as John Broughton, but he is also known as John Brock. He originally came from Philadelphia, but has been working as a farm hand.

With a great crash an immense section of the west wall of the building occupied by the A. F. Smith Co., 1513 Harney St., Omaha, Nebr., fell at five o'clock Friday afternoon, owing to the pressure of the cement being forced down a caisson of the City National Bank building. The damage has not been estimated, but will probably be about $2,000. As additional support for the bank's new skyscraper, now being constructed, hollow pillars have been thrust far into the earth, directly alongside the Smith building. These pillars have but three sides, the brick wall of the Smith building forming the fourth side. The cement which was poured into one of these caissons Friday afternoon, however, proved too heavy for the brick wall of the Smith building, and it broke through. A. F. Smith, proprietor, and Mr. Brunner, manager, together with several employes of the firm, were in the rear of the store when the accident occurred, or no doubt they would have been killed. The brick wall, together with large quantities of the cement and mortar were thrown clear across the room, crushing several display tables, which fortunately had no goods on them. The big safes in which the company's stock is kept were open at the time, and the force of the collapse filled them full of mortar, requiring the aid of an expert to repair them so that they could be locked. The workmen who were pouring the cement into the caisson could not understand for some time why the hole could not be filled up, until Mr. Smith dashed into the street and called to them, since every deposit they made was falling directly into his store. The foreman of the bank's gang of workmen immediately put a large force at work to bolster up the shattered wall and sweep out the jewelry store, which took until midnight. The Smith Co. has been asked to turn in its bill for damages in full for payment.

Washington, D. C.

J. L. Narramore, who called on opticians as the representative of the Eastman Kodak Co., has taken over the photographic supply department of the H. D. Feast Optical Co., 1213 F St., N. W.

The Sax Optical Co. has almost completed arrangements to move into its new store at 708 7th St., N. W. This new store will be much more suitable for the business of this company than is the present place at 525 7th St.

By virtue of a deed of trust given him June 6, 1905, Clinton R. Linfoot, Feb. 4, took over the stock and fixtures of B. Turoff, who was located at 14th and R Sts., N. W. It is understood that Mr. Linfoot will offer the goods for sale at a public auction at an early date.

The sale of tickets covering articles pawned by F. Warren Johnson, who recently committed suicide, by his agents, took place on Feb. 2. It is estimated that between $1,500 and $2,000 was realized from the sale, which amount, no doubt, will go to the creditors' fund. The sale of fixtures and unredeemed pledges took place on the 8th inst.

Trans-Atlantic Voyagers.

TO EUROPE.

Henry Silberfeld sails on the *Mauretania* to-day, as does Burton Fox, of Fox Bros. & Co., Cincinnati.

Frank Jeanne, with Wm. S. Hedges & Co., New York, sailed on the *Kaiser Wilhelm der Grosse* yesterday.

A Letter of Appreciation from President Kaiser of the Jewelers' 24-Karat Club.

NEW YORK, Jan. 31, 1910.

Editor, THE JEWELERS' CIRCULAR-WEEKLY:

The Jewelers' 24-Karat Club of New York City wishes to congratulate you upon the most excellent account of their banquet, and likewise begs to tender its sincere thanks for the valuable space given by you in your journal in your most elaborate account of the affair.

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Vol. LX. CHICAGO, WEDNESDAY, FEBRUARY 9, 1910. No. 2.

Chicago Notes.

A. Judson, of A. Judson & Co., is making a trip to nearby towns.

Mr. Asp has succeeded Chas. Levy as silverware buyer for A. Pick & Co.

J. V. St. Clair, representative of S. Sternan & Co., left last week for a coast trip.

S. H. Clausin, of S. H. Clausin & Co., Minneapolis, was a recent visitor in Chicago.

Lew H. Moser, salesman for Groffe & Stanek, is now making his territory through Illinois.

Geo. H Thomas, who is making a trip to Kansas City, has decided to go on to Denver.

Ed. Baumgartner, traveler for M. F. Barger & Co., has just returned from a northwest trip.

Reuben W. Cohen, representing Geo. H. Cahoone & Co., starts on a middle west trip this week.

Harry Beach, formerly with Otto Young & Co., is now calling on the city trade for Geo. Thomas.

A. Abrams, representative of the Val Bergen Cut Glass Co., visited the trade here last week.

A. Wachter, of the Wachter Mfg. Co., Hartford, Conn., was a recent visitor to Chicago and Elgin.

T. Morris, Crookston, Minn., was a visitor to this city recently in attendance at the Masonic Grand Lodge.

Geo. C. Mendell, traveler for Leary & Penfold, is making a trip to St. Paul and other northwest points.

G. A. Stockder, buyer for the Seller & Co. stores, at Portland and Seattle, was a recent visitor in Chicago.

J. S. Kennedy, traveling for Roseville Pottery Co., Zanesville, O., recently visited friends in the trade here.

C. L. Rost, Indianapolis, was in Chicago recently, looking at new fixtures. He was accompanied by Mrs. Rost.

Miss Bessie Neve, head saleslady for Fred. Brodegaard & Co., Omaha, Neb., is visiting relatives in Chicago.

J. A. Hardy, of the Towle Mfg. Co., Newburyport, is visiting the Chicago office and assisting in the annual inventory.

L. Hertz, traveler for the Chicago office of the Alvin Mfg. Co., leaves this week for his territory in Illinois and Kentucky.

Hugh E. King, representative of the Queen City Silver Co., and Fessenden Co., is now on a two months' trip to the Pacific Coast.

Chas. J. Jacobs, secretary of the Knickerbocker Silver Co., has just returned from a month's trip to the factory and eastern points.

Geo. C. Gubbins and L. A. Eppenstein, with the Illinois Watch Case Co., returns this week from a trip to Cleveland and Cincinnati.

Wm. G. Grimes, representative of the Omega Watch Co., in Chicago, and now located at room 501, Heyworth building, is on a Michigan trip.

"Tom" Stanek, of Graffe & Stanek, is making a visit to Texas, in company of a few other Chicagoans, who are all interested in land holdings there.

T. S. Braude, representative here of the Keller Jewelry Mfg. Co., is making a trip to Milwaukee, Minn., and nearby points, returning to Chicago this week.

D. L. Shutts, president of Shutts, Dewey & Sterling Co., Kalamazoo, Mich., recently visted the Chicago office, which is under the management of W. S. Redfield.

The taking of inventory on the Lapp & Flershen stock is proceeding and tentative offers of settlement are suggested, though without much chance of acceptance.

Heinz Bros., cut glass manufacturers, represented in Chicago by G. R. Spinney and F. F. O'Neill, have removed to larger quarters in room 511, Heyworth building.

Walter H. Thompson, is now representing the Michigan Cut Glass Co., Lansing, Mich. Mr. Thompson formerly represented the Rockford Silver Plate Co., who are thinking of withdrawing their line here.

G. A. Jewett, Chicago manager for Hamilton & Hamilton, Jr., leaves this week for a Kansas City and St. Louis trip. A. V. Hammerberg, of the same office, leaves this week for a Wisconsin trip and adds Kansas, Nebraska and Missouri to his territory this season.

In the matter of S. Fuerstein, in bankruptcy, while the schedules have not yet been filed, it is estimated that the liabilities will aggregate $8,000. A sale of stock will take place Feb. 10. The best offer that has been made thus far is $400 for the stock, which is probably very low. The fixtures cost in the neighborhood of $2,000.

In the matter of G. Frangiamore, who was recently sentenced in New Orleans to 14 years in the penitentiary, his representative here is being prevailed upon to have Frangiamore make a confession in bankruptcy to save the cost of court proceedings. The stock has been placed in a storage warehouse to conserve the estate all possible. It is estimated to be worth about $600, while his liabilities are said to be nearly $3,000

Minneapolis.

John Crandall has succeeded Albert Hoover as watchmaker for Rentz Bros.

E. Reiner, formerly foreman for S. Jacobs & Co., 524 Nicollet Ave., has left the employ of that firm.

W. A. Lawhead, secretary of the firm of J. B. Hudson & Son, has returned from a visit to French Lick Springs, Ind.

S. H. Clausin, of S. H. Clausin & Co., has left on a months' trip. He will visit Chicago, Cincinnati, St. Louis and the South.

Cohen Bros., 412 Nicollet Ave., are enlarging their watch repairing department, preparatory to adding another watchmaker to their force.

Kirchner & Renich, 17 S. 7th St., have increased their equipment since moving into their new quarters, adding a power roll and a large screw press.

Several traveling representatives visited the trade in the Twin Cities during the past week. Included in the number were: B. S. Cohen, Michigan Optical Co.; Mr. Stevens, Bay State Optical Co.; S. J. Summer, Providence Mfg. Co.; G. W. Cureton, Newall Mfg. Co.; E. J. Hiller, Sussfeld, Lorsch & Co.; L. J. Finch, R. F. Simmons Co.

The prize for which participants in the Northwestern Ski tournament contested in a brilliant meet held here recently, was donated by T. V. Thomsen, jeweler, 275 Cedar Ave. It consisted of a silver loving cup two feet high, mounted on an ebony base. The cup was artistically carved and when on exhibition in the window of Mr. Thomsen's store attracted much attention.

The following jewelers visited Minneapolis during the past week: Martin Swedlund, Swedlund Bros., Williston, N. Dak.; A. G. Scherf, Red Wing, Minn.; E. A. Moe, Oaks, N. Dak.; H. L. Waldron, Staples, Minn.; J. E. Kipp, Edgeley, N. Dak.; M. O. Loken, Petersburg, N. Dak.; Thomas Morris, Crookston, Minn.; A. W. Scharping, Arlington, Minn.; C. L. Burnett, Brainerd, Minn.; Frank Walters, Duluth.

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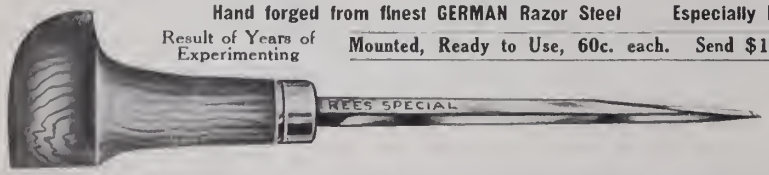
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WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Post paid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

Cincinnati.

L. Thoma, Piqua, O., was here, the past week, attending the grand opera.

C. M. Fogg, of the Keystone Watch Case Co., was here, last week, on a business trip.

E. B. Jacobs, of the D. Jacobs Sons' Co., has started on a business trip among the Ohio trade.

William H. Fink, 1424 Main St., left, last week, on a month's pleasure trip south, including Florida and Cuba.

Burton Fox, of Fox Bros. & Co., sailed, Feb 9, on the *Mauretania* for Europe, where he will remain about two months on business.

Adolph Weibel, 1730 Vine St., last week, was bitten by a small dog which proved to have the rabies. It has since been shot and Mr. Weibel is taking a course of treatment at a Cincinnati hospital. He is reported as doing well.

Richard Donahue, an aged diamond cutter, is in the Cincinnati hospital in a critical condition. He fell, one evening last week, from a street car while returning to his home on Price Hill, and was badly injured about the head.

J. H. Henkes, of the Henkes-Baker Jewelry Co.; J. C. Wagner, Vincennes, Ind.; Fred Howard, manager of F. M. Whiting & Co., and a large number of traveling salesmen were here attending the funeral of James Baker, of the Henkes-Baker Jewelry Co., and also of F. M. Whiting & Co.

Out-of-town jewelers here the past week, buying stock, included: O. E. McWaters, Danville, Ky.; C. W. Hammond, Vanceburg, Ky.; J. W. Campbell, Bowling Green, Ky.; O. C. Tyson, Carrollton, Ky.; N. E. Sapp, Dayton, O.; George Greyer, Anderson, Ind.; J. Krohme, Clarksburg, W. Va.; H. A. Rohs, Cynthiana, Ky., and W. L. Fredeking, Hinton, W. Va.

Traveling representatives who called on the Cincinnati trade during the past week included: D. Zimmern, Zimmern, Rees & Co.; Mr. Sherrill, Sinnock & Sherrill; S. Cohen, Michigan Optical Co.; E. E. Kahn, Adams & Kahn; Will Alger, North American Watch Case Co.; Mr. Weidig, Joseph Fahys & Co.; R. L. Seeley, La Pierre Mfg. Co.; G. Glenn Steel, Rogers, Lunt & Bowden Co.; William J. Anton, Durand & Co.; J. P. Fagan, Unger Bros.; E. H. Eckfeldt, Eckfeldt & Ackley; Harry Goodison, E. G. Webster & Son; H. D. Cretcher, Hayden W. Wheeler & Co.; Louis Berger, Ehrlich & Sinnock; W. B. Eliot, Meriden Cut Glass Co.; F. A. Perry, John Russell Cutlery Co.; H. H. Meyer, William B. Kerr Co.

C. C. Testerman, Matewan, W. Va., was brought here, last week, by detectives to answer a charge of theft of $3,900, preferred by Lindenberg, Strauss & Co. A midnight call was made at the office of the Governor of West Virginia to obtain the requisition papers that permitted the removal of the prisoner. He was up for trial Feb. 1, but as the prosecution announced itself not ready to proceed he was placed in the jail, as he could not furnish $5,000 bond. Testerman is accused by Lindenberg, Strauss & Co., it is alleged, of having gotten $3,900 worth of diamonds on memorandum, disposing of them, but not paying for them. Testerman claims he was held up by three masked men and robbed of the jewelry and $3,000 in cash. He claims he can identify the robbers.

It is expected that during the coming week there will be an order given in reference to the claims of the Duhme Jewelry Co. creditors. These creditors have lately asked to have their claims settled from the proceeds of the receiver's sale of the Duhme Jewelry Co. stock, thus claiming priority. This arrangement is wanted for the reason that the creditors of the Keck company are alleged to be insisting that the Duhme funds shall be made part of the Keck company's assets and that the Duhme creditors shall be treated as general creditors of the Keck concern without any rights to prior payment. The claims of the Duhme creditors amount to about $25,000, and the assets are sufficient to cover these claims, should they not be mixed with the Keck creditors. However, Judge Sater refused to allow an intervening petition on behalf of these creditors. The judge says that the late Judge Thompson had about closed this bankruptcy case, and as Receiver Carroll was an officer appointed by the judge he could see nothing wrong in the receiver having charge of the money. Judge Sater, successor of Judge Thompson, is making a careful study of the case.

An adventurer, playing as the clever representative of a Cincinnati diamond house in Amsterdam and securing $12,500 worth of diamonds from a firm of jewelers there, is better acquainted with Cincinnati's diamond dealers than they are with him. It appears this individual, as yet unknown here, called at an Amsterdam diamond house and represented himself as sent from Fox Bros. & Co., of this place, as they do a great deal of buying in that place and have their agents there. He produced a passbook of the First National Bank of this city and various other papers, all in his name and apparently in good order. As a result he was thought to be trustworthy and received considerable attention. He made a purchase of 84 stones, weighing together 74 carats, and paid for them in two checks, one for $5,000 and the other for $2,500, drawn on a London bank and apparently signed by the Cincinnati firm and himself. The Amsterdam bank, not having been advised beforehand, deferred the cashing of these checks, and wrote to London for information. No reply came when expected and the American was about to return to London. The diamond dealer visited him at his hotel and explained the situation. The stranger said if they distrusted him he would give up the stones. The dealer, fearing his customer would go elsewhere to buy, and thinking that maybe he was all right, let him go. The checks proved to be bogus. Nothing has been heard of the man since. The First National Bank of Cincinnati and also Fox. Bros. & Co. claim they have not been notified as to the occurrence.

H. F. Hart, Webster, S. Dak., has disposed of his jewelry store to A. L. Bloomquist.

The retail jewelry store of R. K. Moore, Taylorsville, N. C., was entered by burglars recently through a window in the rear and about 40 watches and a large number of rings, pins and several pairs of gold spectacles were stolen. There is no clue.

Omaha.

Douglas Melchior is making a western business trip for L. E. Griffith.

Mr. Wilson and son, Hebron, Nebr., have purchased the stock of Eugene A. Elder.

Harry Holmes, with Fred Brodegaard & Co., spent several days of last week at Blair, Nebr., on business.

C. C. McLeese, president of the State Board of Optometry, visited friends in the city during the past week.

Mr. Sorensen, Viborg, S. Dak., expects to move shortly to Kimballton, Ia. He and his wife are planning to spend the Summer abroad.

G. E. Stillwell, Arlington, Nebr., who disappeared mysteriously from that city seven or eight months ago, was recently heard from at Iona, Wash.

Announcement was made in Omaha and New York, last week, of the engagement of Sidney Mandelberg, son of A. Mandelberg, this city, to Miss Evelyn Franck, New York.

A. Urbahns, Minden, Ia.; L. L. Moore, Tekannah, Nebr.; W. L. Smith, Malvern, Ia., and H. C. Madsen, Kimballton, Ia., were in the city, purchasing stock, last week.

The Commercial Club of Lincoln will entertain the State jewelers and opticians at a joint banquet, Wednesday, Feb. 16, at the Lincoln Hotel, Lincoln. This will be followed by a theater party given by J. L. Teeters & Co.

The following traveling representatives visited Omaha, last week: Mr. Kneeland, G. T. Sutterley & Co.; Otto A. Schultz, Oscar Tritsch Co.; P. H. Winterberg, Louis Manheimer & Bros.; Mr. Tinker, William B. Durgin Co.; J. H. Donnelly, Sproehnle & Co.; Max Huss, S. Borgzinner Co.; S. J. Sumner, Providence Mfg. Co.; Alex. M. Thanhauser, Wolfsheim & Sachs; J. W. Parks, Parks Bros. & Rogers; H. G. Schramm, Stein & Ellbogen Co.; Mr. Fleming, Alvin Mfg. Co.; Albert E. Levy, Marchand Frères; Mr. Rogers, C. H. Cooke Co.; Mr. Levy, Fox Mfg. Co.; B. S. Vhen, Michigan Optical Co.; J. Mills Dillaway, Barbour Silver Co.; Chas. E. Howes, E. L. Logee & Co.; Lawrence C. May, Moskowitz Bros.; D. N. Weil, Electric City Box Co.; S. C. Powell, S. C. Powell & Co.; Norman L. Strauss, Strauss & Strauss; J. P. Fagan, Unger Bros.; Geo. D. Lawrence, Reed & Barton; Joseph Rifkin, L. Keller & Son.; J. M. Torbert, Simeon L. & Geo. H. Rogers Co.; Robert J. Kelly, Warner Mfg. Co.; Jno. O. Slemmons, J. B. Bowden & Co.; Frank Thompson, International Silver Co.; G. W. Cureton, Newall Mfg. Co.; Alexander Fraser, Rochester Cut Glass Co.; Bruno Lasche, G. A. Webster; Geo. W. Birnbaum, J. Wodiska; De Lancey Stone, Shafer & Douglas; R. Hirschfield, Tager & Habace; L. H. Green, Manchester-Smith Co.; W. Barker, R. Wallace & Sons Mfg. Co.; N. E. Treat, Gorham Co.; G. W. Wall, American Ring Co.

George L. Van Nort, Scranton, Pa., has rented new quarters in Binghamton, N. Y., where he will soon open a store.

John A. Leith, a jeweler of Bay City, Mich., is the plaintiff in a $20,000 damage suit brought against G. H. Mouthrop, a lumber man, alleging slander.

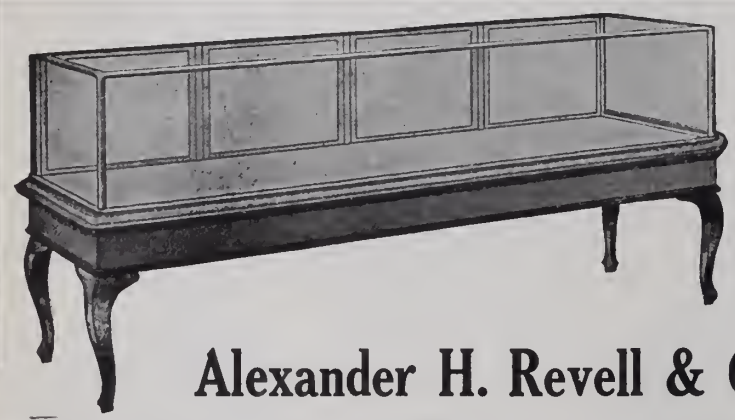


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YOUR business for this year should be planned NOW.
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PLUS Our aim to give you good honest goods,
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"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

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The Most Widely Known and Successful Men in the Business

Sales Conducted for Established Merchants in the United States or Canada

OUR RECORD FOR JANUARY

Sale for J. F. GILLIS, Wilkes-Barre, Pa., China and Art Goods

Sale for D. C. CORRELL, Spartanburg, S. C., The Leading Jeweler

Sale for KLEBER DENMARK, Kinston, N. C., Jeweler

All of Them Highly Successful and Fully Accomplished the Purpose, and to Their Entire Satisfaction and Profit

Item from The Spartanburg Daily Journal:

"The auction sale of the jewelry stock of D. C. Correll, which has been in progress here for the past ten days, conducted by Comrie & Brokaw, of New York, has been the society event of the season. The ladies have been very enthusiastic over this sale. Mr. Correll is to be congratulated in having secured the services of such gentlemanly and efficient auctioneers to close out his business."

We Bring You Experience, Ability and Results Unequaled



Comrie & Brokaw

Auctioneers

Jewelry, China, Art Wares

14 Maiden Lane, New York

Write or wire to-day

Los Angeles.

Arthur Van Ness is here visiting the trade.

C. S. Douglas, with Brock & Feagans, is enjoying the luxury of a new automobile.

Fred. Germne, representing R. Wallace & Sons Mfg. Co., has been in this city recently. He reports that he is having a very successful trip.

I. Ackermann, representing Philipp Zelenka & Son, New York, is now here with his wife. Mr. Ackermann is here for pleasure as well as business.

Thos. G. Sanders, formerly of Nashville, Tenn., has recently taken a position as watchmaker with Brandenburg & Graham, in the Broadway Central building.

Mr. Lawton, of the Whitley Jewelry Co., was one of the three official timers at the Marathon races held between this city and Pomence, on Sunday afternoon, Feb. 6.

G. Heitkemper, one of the leading jewelers of Portland, Ore., has been in this city recently. Mr. Heitkemper is traveling through southern California on a pleasure trip.

The Pashgian Oriental Emporium, 544 Broadway, is exhibiting in its window a fine display of Florentine mosaics, which were shown at the Seattle Exposition last summer.

The jewelry department of the Central Department Store, which has been holding a cut-rate sale for some time past, has at last closed out its stock and moved from the premises.

Brigden & Pederson have closed their auction sale and given up the store on Spring St They may hereafter be found on the second floor of the Broadway Central building.

Wm. M. Kinney, formerly located at 607 S. Spring St., moved Feb. 2, to his new store at 615 S. Broadway, part of the premises recently occupied by the Central Department Store.

Ed. Turuer, traveling representative of the F. W. Reynolds Co., is now making one of his regular trips in Arizona. His brother, Arthur, representing the same company, is absent on a short trip in the north.

J. C. Fleming, 531 S. Broadway, recently purchased a new automobile, and a few days ago Mr. and Mrs. Fleming and a party of friends made a trip to Riverside in the new machine. This is the fourth automobile that Mr. Fleming has owned.

Samuel Schepps, who recently came here from New York, has entered into partnership with the Suk Bros., under the title of the Pacific Novelty Co. The company manufactures high-grade material for window displays, jewel boxes, etc. Mr. Schepps will act as traveling representative of the company.

The following traveling representatives have been in this city recently: Hiram New, Sammel Riglander & Co.; M. Sandsfelder, C. F. Briggs & Co.; Al. Bullion, Horton Engel Co. et al.; F. Sheridan, Arnold Keere Co. et al.; L. Wilkins, Ostby & Barton; Geo. H. Remington, Maintien Bros. & Elliott; A. Richmond, Zare White; F. J. Smith, Reed & Barton.

The S. S. Schepps Co., Los Angeles, Cal., is displaying in a window a handsome diamond necklace which they are offering for sale on a plan somewhat novel here. The price of $2,150 was set on the necklace, and it is offered each day for $5 less than the preceding day, this reduction to continue until the piece is sold. The necklace contains 136 comparatively small, blue-white stones. It is attracting considerable attention.

Cleveland.

Albert Dueber and Mr. Lomitz, of the Deuber Watch Case Mfg. Co., passed through here on their way east, after instituting the suit against the watch case companies in Cincinnati, Friday.

Since W. A. Cawood and Essey & Bernstein became tenants the Republic building, on Euclid Ave., gains the distinction of having more jewelry concerns located in it than any other building in the city. The Garfield building comes next with three big retail stores and several smaller concerns.

The following out-of-town jewelers were in Cleveland, last week: Ralph Moore, Cuyahoga Falls; C. F. Gardner, Newton Falls; A. P. Humphreys, Bellefontaine; Andrew Paule, Mansfield; J. L. Miller, Middlefield; W. B. McCullow, Greenwich; W. C. Fisher, Lorain; C. F. Hill, Akron; E. D. Davis, Kent; Geo. A. Clark, Lorain, and F. N. Prevey, Akron, O.

The following is a partial list of the travelers who called on the trade, last week: Sig. Stern, Stern Bros. & Co.; C. M. Fogg, Keystone Watch Case Co.; J. C. Becker, Philadelphia Watch Case Co.; W. S. Wilson, Brainaird-Wilson Corporation; Lew Fleming and John Hall, Jos. Fahys & Co.; J. O. Otis, Harvey & Otis; H. W. Hedges, New York Standard Watch Co.; F. R. Truell, W. H. Saart & Co.; C. W. Edwards, Leach & Miller Co.; Max L. Jacoby, Manchester Mfg. Co.; H. W. Shirrill, Sinnock & Sherrill; Harry Kennion, Parks Bros. & Rogers; J. F. Galloway, Wm. A. Rogers, Ltd.; J. H. Cragin, Oneida Community, Ltd.

Another exclusive wholesale jewelry house commenced operations in Cleveland, this month. The firm is Essey & Bernstein, and is located in the Republic building. The partners will do an exclusive wholesale jobbing business, dealing in moderate-priced jewelry, and will have a corps of salesmen thoroughly cover this and surrounding States. For the present Mr. Essey will cover Pennsylvania, Mr. Bernstein part of Ohio and Michigan, and Mr. Shrier also part of Ohio and West Virginia. Harry Bernstein was formerly with the Jewelry Mfg. Co., of this city, and previous to that with the Arstine Bros. Co. S. Essey came here from Pittsburg, Pa.

Columbus, O.

Solomon Block, formerly a commercial traveler, is now a partner in the wholesale firm of J. Kohl & Co., 46 W. Spring St.

Meyer J. Daniels, a jeweler and pawnbroker at 183 N. High St., made an assignment yesterday under State laws. Jacob Hassell is the assignee.

A supposed thief, prowling around on the roof of the Hofman Jewelry Co., created considerable excitement on High St. last Saturday night during shopping hours. He escaped, supposedly through a hatchway in the roof of some adjoining building.

Indianapolis.

F. L. Bryant has returned from a visit to Pittsburg, Pa.

A business trip to Chicago was made, last week, by E. M. Craft, of the A. P. Craft Co.

Joseph Kernel, of Davis & Kernel, has gone to Colorado for a few weeks because of ill health.

Ralph B. Clark, Anderson, recently addressed the Retail Merchants' Association of Terre Haute.

Jacob C. Sipe has received a diamond weighing 10¾ carats, perfect in color and valued at something more than $3,000

Frank Reber, formerly with the A. P. Craft Co., is now with Max C. Lang, a manufacturing jeweler, in the Claypool building.

Jefferson H. Reed is a candidate for director on Independent Ticket No. 1, of the Commercial Club. The election will be held Feb. 14, and jewelers are backing Mr. Reed's candidacy.

Oren S. Hack, special administrator for the estate of George Rhodius, a millionaire who died recently, has employed J. P. Mullally to appraise the diamonds and jewelry owned by the estate.

A trade watch repair shop has been established at 915 State Life building, by S. Jette Shepard, who has taken quarters with H. O. Cobb, who is doing engraving, enamel cutting and chasing.

H. A. Winn has just completed his semi-annual examination of watches belonging to employes of the New York Central Railroad, making their headquarters in this city. He examined about 700 watches.

J. C. Sipe has just completed a platinum la valliere, the pendant of which is of a heart and bow knot design, set with 26 cut diamonds. The chain is 16 inches long, one ounce of platinum being used in the piece.

Carl L. Rost has returned from a business trip to Chicago, where he purchased new fixtures for the store he will open a few doors north of his present location in N. Illinois St. The fixtures are to be of mahogany.

Among out-of-town jewelers in this city, last week, were: George L. Spahr, Lebanon; H. A. Pauley, Bloomington; John W. Hudson, Fortville; J. F. Harding, Brownsburg; J. A. Pickett, Newcastle; J. F. Kiser, Muncie, and Mr. Cooper, of Cooper & Robbins, Mooresville.

The Indianapolis Automobile Trade Association, of which F. B. Willis, of the Willis-Holcomb Co., is secretary, has appropriated $500 to be used in purchasing silver trophies for the annual automobile show, which will be held here during the week of March 28.

A jewel casket of unusual interest is being displayed by J. H. Reed. It is made of ebony, white holly, red vermillion, black walnut and mahogany, together with several veneers, and contains 5,240 pieces of wood. The casket is lined with green plush, and a local cabinetmaker spent one month in making it.

Knowlton & Rider, Malone, N. Y., have dissolved and the business will be continued by E. W. Knowlton.



Imitation is the Sincerest Flattery

Many have copied my advertisements and booklets and have endeavored to borrow my methods of salesmanship. I have brought the making of Jewelry Auctions to a degree of perfection not heretofore known. A man may put his picture in the paper and pay for the privilege of calling himself a leading man and still be only a footlight instead of a world famed star. Years ago a would-be jewelry auctioneer advertised that he had never made a failure, he told the truth—he had never made a sale. It is equally absurd for a man to call himself a leader, when in five years he has only obtained as many references and all from firms who had failed or gone out of business. I have honest credentials from going concerns in the principal cities, from coast to coast, where I have sold again and again—over 200 references proving as many successful Jewelry Auctions. I will give $10,000 to charity if I cannot prove that I have made more sales, and sales aggregating more in receipts than has any other man engaged in the calling.

SALES MADE DURING THE PAST 4 MONTHS

A. Kurtzeborn & Sons, St. Louis, Mo.

A stock consisting of over $125,000 of the very highest grade diamonds, watches, sterling silver and only 14-kt. gold jewelry. Mr. Kurtzeborn has been in active business in St. Louis for over fifty-two years. The patrons of this sale were the best known families; each session was like a social event; by handling in a refined manner I succeeded in selling out the entire stock. Kindly write this firm as to results.

Benjamin Rice, Tulsa, Okla.

A year ago I made a great sale in this progressive little city for the Pillman Jewelry Co., and in returning repeated my former success.

Switzer Bros., Mt. Clemens, Mich.

Closed out for the above firm the Kent stock, selling every piece of goods in the store, giving the above firm entire satisfaction. Write them.

Kingsbacher Bros., Pittsburgh, Pa.

Have just recently sold for this old established jewelry house, 505 Market street. It was a winner, too.

The M. Scooler & Co's Stock

This stock consisting of 1,647 pieces of the highest grade Diamond-mounted jewelry, Patek, Philippe watches, etc., amounting to more than $100,000, I sold successfully to the trade in four days at 185 Wabash avenue, Chicago—my third sale for this firm.

I am now making the $250,000 Sale of CHAS. U. CRANKSHAW at Atlanta, Ga.

Send for booklet on Auctions

Correspondence Confidential

HERMAN G. BRIGGS

5132 Kimbark Avenue
Chicago, Ill.

Tel., Hyde Park, 4745

Milwaukee.

Charles Kuesel and Harry Pietzner, of the traveling sales force of the Kuesel Bros. Co., are again on the road calling on the trade.

Jacob Van der Zanden, Green Bay, Wis., was a recent visitor. Mr. Van der Zanden will erect a modern residence this Spring, plans having already been prepared.

Milwaukee jewelers have received news that Horace Morse, Kilbourn, Wis., who recently purchased the business of E. E. Sear., Tomahawk, Wis., is now in charge of his newly acquired store.

Louis Vahl, of G. C. Vahl Music Co., has filed a petition in involuntary bankruptcy. The exact amount of his liabilities and assets has not been made public as yet, although the petition states that his debts exceed $1,000

Several out-of-town jewelers were in Milwaukee, Wis., last week, purchasing new stocks in anticipation of a lively Spring trade. Among the number were: C. H. Wales, Tomahawk; Howard Williams, Delavan; Henry Bayer, Whitewater; F. P. Beswick, Racine, and Henry Fischer, Jefferson.

Among the well known Milwaukeeans who assembled for a "groundhog banquet" at the Blatz Hotel, Feb. 2, were two of the leading jewelers of the city, Louis Bunde, of the Bunde & Upmeyer Co., and Richard Seidel. The one qualification for presence at this unique table function was a birthday on Feb. 2 and payment of the plate price.

Residents and jewelers at Superior, Wis., living in the vicinity of the Nelson Dewey School have been meeting with considerable inconvenience of late as the result of the cold weather "freezing up" a large tower clock on the school building. Timepieces in the neighborhood are always set according to the tower clock and during the time that the clock has been out of commission the jewelers have been finding themselves busy giving out the correct time. Efforts are being made to install some system of heating in the tower.

News has been received here of several business changes among the jewelers of the State. Marlow, Schernich & Madel, Clintonville, Wis., have sold their branch store at Tigerton, Wis., to Otto Meyer, a watchmaker who has been in their employ for some time. William Madel, who has been in charge of the Tigerton store, will now be located at Clintonville. August G. Anderson, jeweler and optician, Black River Falls, Wis., has purchased the store of E. A. Moe, Oakes, N. Dak. Mr. Anderson has been connected with the North Dakota store for three months. Mr. Moe has left for a trip south.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, announces that July 12, 13 and 14 have been decided upon as the dates for the coming annual convention of the organization. The headquarters of the gathering will be at the Hotel Blatz, as it was impossible to secure the St. Charles Hotel on the dates suitable for the convention. Plans are under way for making this year's gathering one of the most successful in the history of the State association. The matter of exhibits by wholesalers and manufacturers will fill an important part in the convention and efforts will be made to establish a system of marketing by which retailers and exhibitors may be brought closer together.

Toledo.

Jay Auten has improved the general appearance of his store by an increase of stock, new fixtures and interior decorations.

J. George Kapp is receiving numerous congratulations on the successes scored by his son, Frank A. Kapp, who is a student at the University of Michigan. Mr. Kapp, Jr., has proven a most successful business manager of student affairs, and during the past year has successfully given the students' operatic production, the students' outdoor circus and several other students' enterprises.

Waterville, a small village about 20 miles south of Toledo, received a wholesale burglary raid, last week, when nearly every store in the town was raided, despite the fact that at one store they were greeted with several shots from citizens who had been awakened. The combination store of William Wittee suffered most, where a number of watches, razors, pocket knives and minor jewelry articles were stolen. Mr. Wittee had the obliging notice on his safe stating that "This safe is not locked," and for their pains in opening it the robbers obtained a few coins of small denomination.

Local traveling jewelry salesmen, who cover southern Michigan, report extensive improvements on the part of many jewelers in that State. Among those reported are A. G. Bedford, Ionia, who will shortly move into an entirely new building, more than doubling his floor space; Edward Wixom, Owosso, who has just moved into a new store room; E. C. Stock, of the same city, who has purchased the store of C. Christen, the latter retiring from business; George H. Chapel, Howell, who has moved into larger quarters; John Ryan, who has entered the business in Flint, and who has one of the finest jewelry stores in that city, and Carl Heglund, who has increased his floor space at Jackson. Reports from traveling salesmen are that buying is more liberal and far more expensive wares are sold than a year ago this time.

When Arthur Downing, aged 41, was shot to death early last week in the Bull Dog Café in this city by George Seymour, the career of a man considered by the police to be a daring and accomplished diamond thief came to an end. Seymour and Downing had been "pals" in former days, but had had an altercation regarding financial matters and a feud had existed ever since. Upon meeting in a downtown café during the noon lunch hour a few words were spoken and a clash of arms resulted. Downing fired the first shot at Seymour's feet with a small gun loaded with pepper and used for blinding victims during daylight robberies, while Seymour replied with a heavy caliber gun, one shot penetrating the brain of Downing. Seymour is being held until the coroner has finished his inquest. One of the biggest jobs charged to the dead man happened some few years ago when he and three confederates robbed a traveling jewelry salesman in Paris of $60,000 worth of diamonds. For four months the victim was trailed, and finally an exchange of grips was effected in Paris, the grip exchanged being an exact duplicate of the real grip. He is also given the credit of having "pulled off" the job in Cleveland a number of years ago when an aged Jew, who kept a small jewelry shop, was robbed of a tray of diamonds in broad daylight.

The Toledo police are looking for two smooth swindlers who succeeded in swindling Sam Ruben, a suburban tailor, out of $600 cash and two watches valued at $65, this total amount having been paid to the two men for alleged diamonds which proved to be paste. The first crook, who bore the marks of being a Russian, entered the tailor's shop and represented himself as being a jeweler and looking for a place to open a store. While discussing this feature a second man entered, who represented himself as being in hard luck and wanting to pawn a quantity of diamonds for enough money to get to New York City. He first wanted to pawn two watches for enough money to pay his fare, but the first confederate, who reminded the victim of his being a jeweler, told him that the watches were not worth that amount and that all he would advance on them would not exceed $4 apiece. This won the tailor over to the first accomplice's side by his apparent honesty, and when later the second one offered a quantity of diamonds the first man immediately valued them at several thousand dollars. Believing that he had a big bargain in sight the tailor arranged to go to the bank and draw out all the money he had, $600, to which purchase price was to be added his own and his wife's watches. This was done, and as soon as the transfer had been made the second man asked for someone to direct him to the railroad station, whereupon the first volunteered to go along. Some time after the tailor became suspicious and called in a real jeweler, who immediately pronounced the diamonds to be valueless. A good description of the two men has been secured, and the police in adjacent cities have been asked to be on the outlook for the pair.

Pacific Coast Notes.

F. E. Jenkins, Santa Paula, Cal., will soon open a branch store at Fillmore, Cal.

Ernest Mueller, Eureka, Cal., has secured an interest in a mine in Mexico and may go there in a short time.

A. H. Witman, Pomona, Cal., assisted by his sons, A. H. Witman, Jr., and George Witman, has just finished the installation of a fine large town clock on the State bank building, at that place.

Y. H. Boudreau, Hanford, Cal., has sold his jewelry establishment to W. D. James and Arthur Duncan, who will continue the business under the firm name of James & Duncan. Mr. Duncan was formerly manager of the Hanford Jewelry Co.

The San Diego Gem Co. has just moved into its new building at 1233 Fifth St., San Diego, Cal., and has installed a complete plant for cutting gems and manufacturing jewelry. The retail end of the business is under the direct management of Howard Neale, formerly with J. Jessop & Sons. Mr. Wilson is president of the gem company.

San Francisco.

W. H. Hovey has left for the South with his sample line.

Mr. Mayer, of Mayer & Weinshenk, is planning to go east in a short time.

F. L. Presbrey, representing the Bassett Jewelry Co., has left on a trip through the Northwest.

J. C. Ryan, representing Unger Bros., Newark, N. J., has gone East to be absent about a month.

L. S. Myers, of the R. & L. Myers Co., has returned from a trip through eastern California and Nevada.

Phil H. Doll, who has been located at 255 Kearny St. for some time, has decided to move to larger quarters and will give up the jewelry end of the business, devoting all of his attention to watchmaking.

Among the out of town visitors in San Francisco during the past week have been: Walter E. King, Stockton, Cal.; D. L. McCarthy, Fresno, Cal.; C. E. Wyatt, Winters; O. S. Bedell, Santa Cruz, and S. F. Horne, New York.

Chas. E. Morrell died here Jan. 26, of heart trouble. His first enterprise here was a store under the old Palace Hotel and he soon became a prominent figure in the trade. He was 49 years of age at the time of his death and leaves a widow, but no children.

Burglars recently broke into the art goods store of G. T. Marsh & Co., Post and Powell Sts., and made away with jewelry and jade ornaments to the value of more than $1,000. Entrance to the store was effected by cutting through the wall from an adjoining vacant store. The thieves understood the value of jewelry and took only the best.

Detectives are searching the city for a well dressed young man who has been circulating worthless checks here and who has been attempting to pass them off on a number of jewelers. Recently he visited the store of A. Englehardt, 22 Montgomery St., and purchased a diamond ring for $60. He offered to pay with a check, but the retailer became suspicious and notified the police. It was then found that a number of bogus checks upon the bank of Vallejo had been circulated here by the young man.

August J. Clapham, formerly in the employ of Nordman Bros. Co., has been arrested at the instance of R. F. Allen, president of the wholesale house, on the charge of having stolen goods to the value of $5,000 while in the employ of that concern. It is claimed that Clapham took small lots of jewelry at a time, that he had smelting devices at his home where the loot was melted and that he had safe deposit boxes in a number of banks, where, under assumed names, he deposited the jewelry. It is further claimed that last year Clapham took a lot of jewelry to Chicago, made valuable presents to friends and sold enough to enable him to go into the moving picture business.

Lee Barr, North Bend, Ore., has filed a voluntary petition in bankruptcy, and his schedules show liabilities of $2,400, while his assets are composed of his stock of jewelry only.

Kansas City.

W. H. Meyer, Lawson, Mo., was a visitor to the city last week.

W. T. Peters, Eureka, Kans., has purchased a high-class automobile.

Among the visitors to this city last week was Mrs. Rupp, Atchison, Kans.

Amos Plank, Hutchinson, Kans., is in the city on a business and pleasure trip.

Mr. Quinn, watchmaker for Frank G. Ward, Anadarko, Okla., and his wife, were in this city last week.

Mr. Richard Miller and wife, McPherson, Kans., are planning a European trip, the second in 10 years. They expect to start June 1.

Mr. Louis Meyer, of the Meyer Jewelry Co., has been detained at home for several days, owing to the illness of his daughter and son.

Mr. and Mrs. Andrew Wilson, Winfield, Kans., and F. D. Beddow, Huntsville, Mo., were in town calling on the jobbing trade last week.

W. H. Storey, recently in business at Cleveland, Okla., was in town last week, en route for Oregon City, Ore., where he proposes to locate.

A fire broke out Monday night in a photograph gallery, over the room occupied by Oppenstein Bros., 1017 Main St. The jewelry firm suffered nominal damages mainly from smoke and the inconvenience caused by the fire.

Notice has been sent out by L. R. Manchester, receiver for M. D. Binkowitz, against whom an involuntary petition in bankruptcy was recently filed, that the stock, furniture and fixtures of the bankrupt would be disposed of last Monday, Feb. 7. The sale was scheduled to be held at two o'clock in the afternoon at 119 E. 8th St.

The following traveling men called on the trade here last week: Geo. H. Thomas, S. C. Powell & Co.; Albert E. Levet, Marchand Frères; A. W. Levy, Louis Strasberger's Son & Co.; B. Hyman, B. Hyman & Co.; H. L. Straus, Nathan Wallach; A. Rutherford, Taylor & Co.; Mr. Wakefield, Burstow, Kollmar & Co.; S. C. Powell, S. C. Powell & Co.

E. H. Snow, whose territory includes southern Kansas, Oklahoma, Texas and southern Colorado; Geo. Taylor, who covers a portion of Kansas; P. E. Firstenberger, who covers Nebraska; C. L. Palda, who travels in Iowa, and Otto Knaul, with territory in Missouri and Arkansas, all representing the Woodstock-Hoefer Watch & Jewelry Co., will soon start out on their Spring trips. Mr. Knaul, who was called to Afton, Ia., to attend the funeral of a relative, will return in a day or two.

David Lampord, Denver, Colo., recently attempted to commit suicide by taking poison. He was taken to a local hospital.

The mystery of the recent disappearance of pearls valued at $125 from the store of Fred Berg, Eau Claire, Wis., has been solved by Mr. Berg himself with the aid of a local detective. The pearls were found in the possession of a local bicycle repairer, who claimed, when found with the goods on his person, that he had taken them from Mr. Berg's store as a joke.

Canada Notes.

J. E. Nelson, St. Thomas, Ont., has been succeeded by Porter & Nelson.

Mr. Brooks, traveling representative of O. E. Weidlich & Co., Cincinnati, O., was in Toronto, Ont., last week.

E. C. Fitz, Jr., manager of the Montreal branch of the Robbins & Appleton Co., was in Toronto, Ont., last week.

The capital stock of Thomas J. Porte & Markle, Ltd., Winnipeg, Man., has been increased from $80,000 to $100,000.

C. G. Kearns, Dundalk, Ont., was burned out, Friday, Jan. 30, but succeeded in removing his stock, which was covered by insurance.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: R. H. Jupp, Orillia; L. A. Jeannerette, Elmira, and W. A. Young, London, all Ontario.

The Austin Co., Ltd., has been incorporated under the laws of Ontario with $100,000 capital to take over the business of Austin & Co., Toronto, Ont. The provisional directors are Thomas Urquhart, Daniel Urquhart, Harry W. Page, Wm. P. Crowe and L. A. Orr.

Henry Birks & Sons, Montreal, have had occasion to complain to the civic authorities of a breach of the building by-laws through the construction of wooden additions, to be used as kitchens, to restaurants which adjoin the Birks building on St. Philip's Sq., and which sustained serious damage through fire some time ago. The City Fire Committee at once took action on Messrs. Birks' letter, and brick kitchens will be erected.

The Montreal police have in their possession upwards of $10,000 worth of jewelry, the proceeds of a series of burglaries that have been committed in that city and district during the Winter months. Complaints have been made to the police by storekeepers whose premises have been robbed from time to time, and a special lookout has been maintained by the detective department. On Saturday, Feb. 5, detectives succeeded in arresting four men on suspicion of jewelry thefts. A quantity of the stolen goods was found in the houses where the prisoners were staying, and Police Magistrate Leet, on Saturday morning, remanded them for a week on the charge of robbery. In the meantime the police are making further inquiries regarding the jewelry burglaries. It is thought by the detectives that "crooks" from the United States have been operating with the prisoners.

R. L. Brewer, Jr., of the firm of R. L. Brewer & Son, Suffolk, Va., is now being called "Colonel" by his friends, Mr. Brewer having been recently appointed Colonel on the staff of Governor-elect Mann.

Price & Tompkins, Roodhouse, Ill., were recently subjected to considerable loss through a robbery on the Chicago & Alton Railroad. The house sent a shipment of goods, valued at about $769, from its branch store in Mattoon to Roodhouse, and while in transit the car in which it was shipped was broken into and nearly all the articles taken. It is said that at least a part of the loss will be covered by the railroad, but the jewelry firm has been put to annoyance by the fact that it needed the goods

Pittsburg.

John M. Roberts, of the John M. Roberts & Son Co., is home from the east.

F. F. Lang, of Gillespie Bros., leaves this week for Cambridge Springs to take a needed rest.

Steele F Roberts is remaining at home treating a cold which he contracted several weeks ago.

A Katzenmeyer, Burgettstown, and F. B. McKinley, Washington, were among the out-of-town jewelers in Pittsburg last week.

H B Hayes, of the Hardy & Hayes Co., has been confined to his home at Sewickley for several days, suffering from a severe cold.

A. M. Andrews, formerly engaged in Pittsburg, but who went from here to Seattle several years ago, is again back in Pittsburg.

August Loch, the North Side jeweler who has been spending a short vacation in New York and at Atlantic City, has returned to Pittsburg.

William Heeren arrived in San Francisco last week on his way home from a trip around the world. His brother, Otto Heeren, is at present in the Isle of Pines.

John W. Wightman, of J. R. Reed & Co., has finished inspecting the watches of the employes of the Pittsburg & Lake Erie Railroad, which is a part of the New York Central system.

E. W. Hill, of Goddard, Hill & Co., has entirely recovered from his recent indisposition. He had considerable trouble with one of his ears, a severe cold having settled in the right ear.

The Pittsburg Watch & Metal Co., to deal in watches and precious metals at wholesale and retail, will apply for a charter Feb. 23. J. L. Hersfield, Jacob Roe and Martin Fluck, will make the application.

A voluntary petition in bankruptcy was recently filed by Morris Weinthal, 6333 Frankstown Ave. He has been in this city nearly 20 years and originally worked for Kaufmann Bros., but started for himself about 1904.

The will of the late Maj. Albert P. Burchfield, vice-president of the Jos. Horne Co., was filed for probate last week. Maj. Burchfield is said to have left $1,000,000 to his widow and four children. He gave liberally to charity while living.

The jewelry which the Pittsburg police secured recently when they arrested a negro by the name of Parker turns out to be the property of Stanley North, 3912 Tioga St., Philadelphia, which was stolen Jan. 18, with other valuables amounting to $2,000.

W. Warren Wattles left a week ago last Saturday on the steamer *Queen City* for New Orleans to attend the Mardi Gras, going all the way from Pittsburgh by water, down the Ohio and the Mississippi Rivers. The boat arrived at New Orleans Saturday.

The members of the Jewelers' Duckpin Bowling League rolled some good games at the last weekly meet of the club. The Diamonds took three from the Vilsacks and the Jacks three from Wattles, and the Terheyens three out of four games from the Roberts.

P C. Malone, manager of the Geo. B. Barrett Co., who recently came here from New York and who was married several months ago, moved last Thursday into a permanent Pittsburg home. Mr. and Mrs. Malone had been living at the Hotel Schenley.

Warren W. Mather, of the Marsh-Brown-Mather Co., who has been ill with typhoid fever for a number of weeks, was able to visit his store a few days ago for the first time, but is not strong enough to resume his duties with the firm. His house is reported to have done the best January business in its history.

S. & B. C. Weinhaus have leased the properties at 720 and 722 Penn Ave. for a term of years, the rental totaling $45,000. as already stated, the firm will erect a building in the rear of 720 Penn Ave., adjoining their present establishment, and will sublet the front of that store, using the front at 722 Penn Ave., which it now occupies. The Weinhaus firm have been in their present location for five years.

The following traveling representaives visited the trade here last week: H. B. Rogers, Rogers & Co.; J. F. Dean, Reed & Barton; J. M. Curtis, Meriden Silver Plate Co.; Harry B. Kennion, Parks Bros. & Rogers; W. R. Shute, Day, Clark & Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; C. G. Megrue, Gorham Co.; J. W. Sherwood, Solidarity Watch Case Co.; R. C. Wilde, Le Secla, Fried & Co.

Fire which broke out at Tyrone, Pa., about 7 A. M., Monday, in the building owned by Charles De Ferrie spread to the store of Robert R. Garman, a retail jeweler, and also to the W. F. Hiller block. Mr. Garman had time to place most of his valuable stock in his safes. The total loss is estimated at $30,000, partly covered by insurance, though the Hiller block was a total loss. The firemen had a hard time, with the weather at zero, to check the flames.

On account of the agitation of the merchants in Smithfield St. to have the city authorities and the street car company change the traffic rules governing vehicle traffic in that thoroughfare, it is reported that orders are to be issued reversing the present order of things. The inbound traffic will use Wood St., and the outbound Smithfield St. At present the inbound cars and wagons use Smithfield St. and merchants complain because shoppers with bundles desire to take the cars as they leave the stores. The order has not yet been made, but it probably will be shortly.

The lawyers' court of compulsory arbitration, or court of assistance (a local tribunal that has attracted the attention of President Taft, and which was put in working here some time ago by the Allegheny County Bar Association), was explained to the members of the Pittsburg Association of Credit Men at its meeting held here last week. F. C. Osburn, president of the bar association, and other well-known attorneys made addresses, what they said making food for thought for the business men of the city. Small claims are arbitrated by the lawyers' court, instead of going to trial.

An answer has been filed in the United States District Court at Pittsburg to the bankruptcy petition against Cohen Bros., who conduct general stores at Meyersdale and Somerset, announced two weeks ago in THE JEWELERS' CIRCULAR-WEEKLY. The answer says that neither of the members of the firm, Morris and Frederick Cohen, are insolvent within the meaning of the bankruptcy act. An inventory made of the goods in the store at Somerset show them to be worth $9,180.07, while the goods in the Meyersdale store show a value of $7,744.63, a total value of $16,924.70 in both stores. The liabilities are not known, but are believed to be large. J. A. Berkey is the receiver.

The police a few days ago arrested a negro who gave the name of Marshall Parker and on searching a grip they say belonged to him it was found to contain jewelry valued at $1,000. Some of the stuff, and particularly some topaz rings, were engraved E. C. B. N. Among the articles were a pearl brooch, jeweled breast pin, one-half carat solitaire diamond ring, stick pins, eyeglasses and other articles. The police have sent a description of the goods found, as well as that of the negro to other cities, in the hope that more may be learned regarding the man. It has not as yet been ascertained how Parker came into possession of the jewelry. He is being held awaiting further investigation.

While in a fit of jealous rage, Harry Fried, a jewelry salesman, last week, struck his wife in front of a restaurant in Fifth Ave. and a few minutes later was locked in a cell at Central Police Station. Fried was not captured until he had been chased several blocks and fired at by the detective who arrested him. At the hearing Wednesday morning before Magistrate J. J. Brady Fried pleaded to be let off easy, but the magistrate imposed a fine of $25. At the hearing Fried falsely said that he was employed by S. & B. C. Weinhaus, and also stated that he had been in the employ of Gordon, Morrison & Co. and Hausmann & Alter, of Chicago. Samuel Weinhaus, when seen by THE JEWELERS' CIRCULAR-WEEKLY correspondent, denied that Fried worked for his house. He says that if Fried is making such representations and he can find him he will prosecute him.

The W. J. Johnston Co., which occupies the fifth floor of the Union Bank building, Fourth Ave., last Friday took possession of 1,500 additional square feet of floor space, giving the company a total of 4,500 square feet and 14 of the 16 offices of this floor. The company will spend $10,000 in making the establishment the finest of its kind in America. Mr. Johnston, in speaking of the plan or rearrangement, said that a 30-foot lobby of Italian marble and plate glass will be built and that his establishment will unquestionably be superior to anything of its character anywhere. He is also installing three additional safes to take care of his increased line of goods. The company has had possession of some of the additional office rooms for several months, but secured possession of the remainder a few days ago, and workmen are now engaged in remodeling the place.

Prompt action on the part of a policeman prevented a serious fire in W. F. Sellers & Co.'s store, Altoona, Pa., Jan. 24. The fire was located in the cellar between the plastering over the furnace and the concrete floor. No damage was done to the stock.

Philadelphia.

George Smedley, watchmaker for the trade, is ill at his home with grippe.

John Kirschnek, Media, Pa., entertained a party of jewelers at his home, last week.

F. W. Osgood, sales manager for the Art Metal Works, Newark, N. J., was here, last week.

James Blisard, representing John F. Blisard & Co., is in New York on business for this house.

Charles Faul, engraver, 735 Sansom St., is recovering from the effects of an operation on his ear.

George Hurlburt, of H. O. Hurlburt & Sons, has started on his trip through western Pennsylvania.

E. M. Bracker, formerly in the retail jewelry business in this city, is representing Henry Lederer & Bro., Inc., Providence, R. I.

A clearance sale of jewelry was held, Monday, Jan. 31, on the premises formerly occupied by John Slowik, retail jeweler, 972 N. 2d St.

Atlas & Fisher, wholesale diamond dealers, 122 S. 7th St., have purchased the property occupied by R. M. Cooper & Son, 721 Sansom St.

C. E. Righter, Jr., of B. F. Williams Co., has started on an automobile trip with a party of friends through Reading, Pottstown and Allentown.

Frank White, a retail jeweler, Weatherly, Pa., made a special trip to town, last week, to enter his son Howard at the Philadelphia College of Horology.

L. Ostereicher and T. C. Heign, representing the New York Standard Watch Works, Jersey City, N. J., were recent visitors in the interests of their firm.

O. George Bohlson, Phoenixville, Pa., has just returned from a visit to his old home in Wisconsin. Mr. Bohlson during his absence has become a benedict.

In the case of Cohen Bros., alleged bankrupts, who conducted jewelry and clothing stores at Somerset and Meyersdale, Pa., J. A. Berkey has been appointed receiver.

The National Association of American Homing Pigeon Fanciers has awarded the contract for the repairing and casing of 2,000 watch movements to William S. Norton, of this city.

William Price, jeweler with H. J. Andrews & Co., 108 S. 8th St., has the sympathy of the trade, owing to the death of his wife. Mrs. Price is survived by an infant five days old.

The many friends of Henry Harper, one of the oldest and best known jewelers of this city, will be glad to know that he is still hale and hearty, and has recently celebrated his 80th birthday.

The paintings and statuary of the late Joseph Harrison, Jr., and belonging to the estate of Mrs. Sarah Harrison, deceased, will be sold at the Philadelphia Art Galleries, 15th and Chestnut Sts., on Feb. 23, 24 and 25, at 3 P. M.

Injunction proceedings to restrain the Philadelphia *Record* from operating an electrical bulletin board, on the grounds that noisy crowds gather before the board during the baseball and football seasons, has been begun in Common Pleas Court by the merchants between 9th and 10th Sts. J. E. Caldwell & Co. are interested in this complaint, their store being directly across the street.

Just as she was about to wait on a customer, Mrs. Brown, sales clerk in the jewelry section of Gimbel Bros.' store, was confronted by her husband, who, in a fit of anger, slashed her face repeatedly with a razor. The woman was rushed to the hospital, and during the excitement the husband made his escape.

Among the 100 Philadelphia merchants, members of the trade expansion excursion that toured the State for three days under the auspices of the Merchants and Manufacturers' Association, the jewelers and opticians were well represented by Robert L. Coates, representing L. P. White; D. V. Brown; Mr. Podeska, with D. V. Brown, and Mr. Brown, of MacIntyre, Magee & Brown. The visitors started on their trip Tuesday morning, returning Thursday night. Receptions were held at the various points visited.

The following jewelers were visitors to this city during the week: E. K. Bean, Lansdale, Pa.; E. E. W. Carter, Glassboro, N. J.; J. T. Ogden, Woodstown, N. J.; B. D. Bubb, Montgomery, Pa.; C. Solliday, Lambertville, Pa.; J. E. Webb, West Chester, Pa.; L. Harper, Salisbury, Md.; H. Bolte, Jr., Atlantic City, N. J.; D. H. Krause, North Wales, Pa.; H. B. McFarlan, Downingtown, Pa.; A. Gutowitz, Lewis, Del.; Lewis Thomas, Phoenixville, Pa.; J. T. Ogden, Woodstown, N. J., and Horace Thoman, Woodbury, N. J.

Boston.

Walter Roby, formerly of the Washington building, is with George E. Homer.

Walter B. Snow, of the Jewelers' building, has been drawn for the Federal Grand Jury.

Edward E. Hardy and Arthur Kelly, of D. C. Percival & Co., are in New York on a business trip this week.

Buyers in town during the week included Frank P. Plummer, Dover, N. H., and C. A. Senter, Brockton, Mass.

Frank C. Beckwith, representing the Hamilton Watch Co., was in Boston visiting the trade during the past week.

O. C. Dow, of the Jewelers' building, who was ill last week with an attack of gastritis, is able to be at his place of business again

M. N. Smith and H. W. Patterson went to Montreal, this week, to attend the annual meeting of the company's Canadian corporation in that city.

E. C. Fitch, Jr., of the Boston office of Robbins, Appleton & Co., has been at the Montreal office of the Waltham Watch Co. during the past week.

Allen Fish, for a number of years with A. Paul & Co. in their material department, has severed his connection with the house to become a partner in the firm of Derby & Co., West Somerville, retail jewelers.

The Shreve, Crump & Low Co. has a handsome Lincoln window display this week, three superb bronze busts of the famous President and bronze tablets of his Gettysburg speech, with a background of flags, being the principal features of the exhibit.

The E. Howard Clock Co. has shipped to Portland, Ore., a double-dial illuminated post clock to be set up in front of the jewelry establishment of Gaus, Randall & Cramer, of that city, and has installed a tower timepiece, with illuminated dial, in the town hall at Proctor, Vt.

E. W. Martin, of the Martin-Copeland Co., was in the city, last week, accompanied by his son Wesley, whom he introduced to the members of the trade to take his place as salesman for the concern while Mr. Martin senior is absent on a European trip which he is to take in the very near future.

The Studio Jewelers have vacated their quarters in the Studio building, which are being remodeled for other occupants, and have taken temporarily room 407 in the Paddock building, pending the reconstruction of the store to which they will remove, at the corner of Tremont St. and Temple Pl.

Augustus Childs, who has been with the Thomas Long Co. upward of 10 years, and was buyer in the department of silverware and cut glass, has gone into partnership with Remick Bros., who have several men's furnishings stores in the city and suburbs. He is succeeded in the department by Clinton Aldrich. Fred E. Carter, formerly with the Tiffany Decorating Co., is now with the Thomas Long Co.

The Smith Patterson Co. Benefit Association, composed of employes of the concern, held its annual dance, Thursday evening, in Howe Hall, in this city, upward of 200 couples participating. Edwin Lyons was floor manager, with F. F. Tabb as assistant, and the following aids: Misses Gertrude McPherson, Eliza Buckman, Flossie Steele, Nellie Crowley, Agnes Burns, Mabel Papineau and Agnes Guyer, and Messrs. A. P. McMullin, H. E. Tabb, Warren A. Smith, Leroy Nichols, Merton Lovell, Fred R. Furbush and Byron Miller. James Kingman is president. Among the guests were M. N. Smith, H. W. Patterson and F. E. Chick, of the company, and their wives. For the benefit fund $425 was raised by the affair, which was also an enjoyable social event.

The Shreve, Crump & Low Co.'s salesmen had their annual dinner, Friday evening, at Young's Hotel, upward of a score participating. An excellent menu was followed by an entertaining after-dinner programme under the direction of W. S. Wittenauer, who was chairman of the committee of arrangements and toastmaster of the occasion. Music was a special feature, the quartet "by our newlyweds," C. R Fowler, Gowdy, W. B. Morris and O. Housman being appreciated by everybody, and all joined heartily in the chorus. There were vocal solos, duets and readings by several of the diners, a programme of 20 numbers including the speeches, being presented. Mr. Wittenauer gave some piano solos. The speakers included R. S. Sanderson, C. S. Patten, W. S. Green, F. Sample, J. Lynch, A. Geddus, F. Braure, G. Cath, H. Coleman, C. Walker and M. Arnow. Others present were Curtis Pierce, A. S. Stroke, H. Dayton, J. Gore, B. Dolan and F. Parr. The event surpassed all previous affairs of the kind given by the employes of the company.

INDEX TO ADVERTISEMENTS.

Aikin-Lambert Co. 45
Allen, C. H., & Co. 43
Alvin Mfg. Co. ..... Inside front cover
American Gem & Pearl Co. 66
American Platinum Works. 116
Arnstein Bros. & Co. 52
Arnstine Bros. Co. 11
Attleboro Chain Co. 73c
Austin, John, & Son. 116
Baker & Co. 105
Barrows, H. F., Co. 26
Bassett Jewelry Co. 44
Bates & Bacon. 28, 42
Bawo & Dotter. 105
Bedichimer, L., & Co. 47
Belline & Glasser. 32
Berge, J. & H. 116
Bigney, S. O., & Co. 6
Blackinton, R., & Co. 26
Bliss Bros. Co. 45
Borrelli & Vitelli. 66
Bowden, J. B., & Co. 39
Bradley Polytechnic Institute. 108
Briggs, D. F., & Co. 15
Briggs, Herman G. 86
Brod & Co. 38
Brower, Maurice. 56
Bruhl Bros. & Heulus Co. 60
Bryant, M. B., & Co. 36
Carter, Howe & Co. 33
Castiglioni Co. 46
Central Plating Co. 46
Chatham National Bank. 78
Chopard Frères Co. 41
Comrie & Brokaw. 84
Cottle, S., Co. 35
Crohn, M. 82
Cross & Beguelin. 76
Crossman Co. 56
Crouch & Fitzgerald. 32
Davis & Walton 47
Davison, John. 108
Day, Clark & Co. 34
Deacon, E. L., Jewelry Co. 34, 40
Deacon, Louis J. 60
Depasse Mfg. Co. 46
De Simone, F., & Son. 60
Dodd, L. H. 117
Dominick & Haff. 21
Dorflinger, C., & Sons. 108
Dueber-Hampden Watch Co. 10
Dunn, T. J., & Co. 41
Durand & Co. 32
Eastwood-Park Co. 39
Eichberg & Co. 62
Eisenmann Bros. 64
Elgin National Watch Co. 96
Esposito, A. & S., Co. 62
Fahys, Joseph, & Co. 3, 23
Fontneau & Cook Co. 16
Foster, Theodore W., & Bro. Co. 27
Frankel's, Jos., Sons. 68
Franklyn Mfg. Co. 108
Freund, Henry, & Bro. 29
Friedlander, R., L. & M. 60
Fulcrum Oil Co. 112
Fulmer, W. W., & Co. 40
Garreaud & Griser. 60
Gattle, Ettinger & Co. 54
General Electric Co. 46
Goldsmith Bros.' Smelting & Refining Co. 8
Goodfriend Bros. 54
Goodman, Julius. 58
Gorham Co. 74
Gottlieb & O'Neil Auctioneering Co. 110
Hagstoz, T. B., & Son. 115
Halley & Co. 44
Hammel, Riglander & Co. 114
Haucock, Chas. E., Co. 42
Handy & Harman. 112
Harris & Harrington. 104
Hart, D. A., Co. 28
Haskin, J. B. 40
Hedges, A. J., & Co. 35
Hedges, Wm. S., & Co. 64
Heller, L., & Sons. 58
Henckel, G. A., & Co. 38
Herpers Bros. 112
Herzog, Jos. L., & Co. 36
Himalya Mining Co. 25
Hirshberg, A. S. 62
Howard & Cockshaw. 48
Hraba, Louis W. 116
Ilgen & Wakefield Co. 35
Illinois Watch Case Co. 104
Illinois Watch Co. 80
Irons & Russell Co. 41
Jacot Music Box Co. 108
Jeanne, F. A. 62
Judels, Henri E., & Jos. E. 64
Juergensen, Jules. 104
Kahn, L. & M., & Co. 52
Kansas City Horological School. 104
Keller Jewelry Mfg. Co. 9
Kent & Woodland. 32
Ketcham & McDougall. 44
Kohlbusch, Herman, Sr. 82
Kohn, Alois, & Co. 32
Krementz & Co. 30
K. & O. Co. (Kronheimer & Oldenbusch Co.) 36
Krower, Leonard. 40
Kupper, H. C. 68
Larter & Sons. 50
Lawson, Samuel. 39
Lelong, L. & Bro. 116
Levy, L. W., & Co. 82
Lewy & Cohen. 82
Liberty National Bank. 78
Lisner, D. & Co. 27
Lissauer & Co. 60
Lorsch, Albert, & Co. 52, 73c
Macdonald, R. B., & Co. 42
Market & Fulton National Bank. 78
Mathey Bros. Mathez & Co. 108
May, Frank T., Co. 33
Mercantile National Bank. 78
Merrill, S. K., Co. 42
Meyerowitz Bros. 58
Moore & Son. 29
Moreau-Tigne 110
Mount & Woodhull. 62
Myers, S. F., Co. 45
New England Watch Co. 100
Newark Jewelry Co. 44
Nissen, Ludwig, & Co. 38
Occidental Gem Corporation. 60
Ollendorf, I., Co. 70
Omega Watch Co. 102
Oneida Community, Ltd. ....Outside back cover
Oppenheimer Bros. & Veith. 58
Oppenheimer, H. E., & Co. 60
Oskamp, Nolting & Co. 42
Osmers, Dougherty Co. 37
Osmun-Parker Mfg. Co. 32
Ostby & Barton Co. 12
Pairpoint Corporation 108
Patek, Philippe & Co. 102
Pennsylvania Watch Case Co. 73a
Potter & Buffinton, Co. 45
Prior, Chas. M. 38
Providence Mfg. Co. 44
Rees School of Engraving. 82
Reichhelm, E. P., & Co. 116
Reinbold, Jos., Bronze Co. 44
Renziehausen, W. F., Co. 116
Revell, A. H., & Co. 84
Richardson, Enos, & Co. 31
Roessler & Hasslacher Chemical Co. 116
Rogers, Lunt & Bowlen Co. 19
Rogers, Simeon L., & Geo. H., Co. 24
Ross, S. B., & Co. 82
Roy Watch Case Co. 82
Rudolph & Snedeker. 104
Rumpp, C. F., & Sons. 41
Saunders, Meurer & Co. 64
Schorr, A. 62
Sessions Clock Co. 104
Sexton, Wm. L., & Co. 33
Sexton, Wm. L., & Son. 39
Shanley, B. M., Jr., Co. 37
Silbermann, Kohn & Wallenstein. 34
Simpson, Hall, Miller & Co. 22
Smith, Frank W., Co. 18
Snow & Westcott Co. 34
Solidarity Watch Case Co. 105
Sommer Clock Co., Inc. 44
South Bend Watch Co. 84
Spencer, E. L., Co. 43
Star Watch Case Co. 14
State Bank 78
Stern Bros. & Co. ....54, 118, inside back cover
Sternau, S., & Co. 25
St. Louis Watchmaking School. 73c
Street, Geo. O., & Sons. 34
Sussfeld, Lorsch & Co. 103
Swartchild & Co. 115
Tannenbaum & Co. 60
U. S. Smelting & Refining Works. 116
Van Wezel, A. S. 64
Wachter Mfg. Co. 115
Wadsworth Watch Case Co. 13
Wagner Comb Co. 39
Waite-Thresher Co. 47
Waldron & Carroll. 43
Waltham Watch Co. 98
Washburn, C. Irving. 108
Wendell & Co. 7
Wheeler, Hayden W., & Co. 56
White, Wile & Warner. 72
Whiteley, Alfred 116
Whiting & Davis Co. 17
Wiener & Zilver. 62
Wightman & Hough Co. 40
Wodiska, Julius 34
Wolfsheim & Sachs. 40
Wollstein, L. & M. 116
Wood, J. R., & Sons. 4, 5
Woodside Sterling Co. 20
Zarembowitz, A. 116
Ziruth, Henry 37

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG LADY, age 21, experienced in jewelry line, wishes position of any kind. Miss D. Abrams, 64 E. 94th St., New York.

BOOKKEEPER, young lady, competent to take entire charge, trial balance, etc.; reference. "F. R., 1228," care Jewelers' Circular-Weekly.

ENGRAVER, young man, wishes a steady position on ornamental engraving, in New York City. "Engraver, 1195," care Jewelers' Circular-Weekly.

WATCH, clock and jewelry repairer wishes position; 23 years' experience; have good tools. Address "Watchmaker," 211 E. 43d St., New York.

YOUNG MAN, 19, with two years' experience in jewelry business, wants to learn trade in good shop. Wm. F. Clark, 90 Ryerson St., Brooklyn, N. Y.

SITUATION WANTED by jobbing, manufacturing and stone setting jeweler; best of references. Address "V. V., 1142," care Jewelers' Circular-Weekly.

SITUATION WANTED by a general engraver and watchmaker; good work; reference; reliable. Address "E. L., 976," care Jewelers' Circular-Weekly.

SALESMAN, acquainted with New York City and nearby trade, is open for a position. Address "Salesman, 1246," care Jewelers' Circular-Weekly.

YOUNG LADY, stenographer and typewriter, office assistant, experienced in jewelry trade, wishes position. "J. B., 1242," care Jewelers' Circular-Weekly.

YOUNG MAN, 19 years old, with three years' experience in the jobbing jewelry line, desires position in stock. "R. E., 1290," care Jewelers' Circular-Weekly.

POSITION WANTED by man who can do jewelry repairing, stone setting and special manufacturing. Address "Repairing, 1227," care Jewelers' Circular-Weekly.

EXPERIENCED watch and clockmaker and jewelry jobber wants position in New York or out west; can take charge of store. "H., 1102," care Jewelers' Circular-Weekly.

YOUNG LADY, seven years' experience in wholesale jewelry line, wishes position in office or store with jobber; best reference. "F. G., 1232," care Jewelers' Circular-Weekly.

WE HAVE a good watchmaker and jeweler who wants position in upper New York State; good, fast workman. Address "Present Employer, 817," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, experienced; waiting on trade, filling orders, quick and accurate at figures and all around assistant; best references. "L., 1288," care Jewelers' Circular-Weekly.

SALESMAN, young man, now selling jewelry line in New York, Boston and Philadelphia, desires to make a change; best reference. "Y., 1238," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and salesman wants situation at once; good all around man; capable of taking charge; do not engrave. C. E. Stokoe, Grand Haven, Mich.

COLORER, crack-a-jack on all colors, mixes solutions, capable of installing plant and taking charge, seeks steady position; references. Address Berlin, 44-46 Ave. D, New York.

YOUNG LADY wishes position with jewelry concern, having three years' experience with manufacturer; can furnish good reference. "N., 1289," care Jewelers' Circular-Weekly.

YOUNG MAN, with seven years' experience, wants position as clockmaker and jeweler; good salesman; first class references. Address "Karo, 1187," care Jewelers' Circular-Weekly.

SILVER PLATER, experienced in silver plating and gilding German silver flat ware and hollow ware, wants position as assistant plater. "M. F., 1221," care Jewelers' Circular-Weekly.

ENAMELER on gold, silver and gilders' metal, open for position; can do good work and produce good colors, charge fire stones and polish. J. B. Davis, 118 Wesleyan Ave., Providence, R. I.

YOUNG LADY stenographer and bookkeeper desires position with wholesale jewelry and watch house; four years' experience; best references furnished. "F., 1201," care Jewelers' Circular-Weekly.

WATCHMAKER, 25 years old, seven years' experience with Fifth Ave., New York, concern, wishes position out of town; can wait on trade. Address "H., 1224," care Jewelers' Circular-Weekly.

YOUNG MAN, 12 years' experience in watch material and optical line, wishes position with house out of New York; can furnish best of reference. Address "J., 1096," care Jewelers' Circular-Weekly.

ENGRAVER, now employed by one of the best houses in the east, desires to make change and take charge of department for first class house. Address "X. X., 1255," care Jewelers' Circular-Weekly.

FIRST CLASS hub and die cutter, also chaser for gold and silver, wishes steady position with good reliable firm; can furnish samples of work. Address "C. H. D. C., 977," care Jewelers' Circular-Weekly.

THOROUGHLY experienced and competent young lady wishes executive clerical position in office of wholesale jewelry house; best references furnished. "R. D. S., 1253," care Jewelers' Circular-Weekly.

POSITION WANTED by married man of good habits, experienced on all classes of watch, clock and jewelry work; south or west; references from last employer. "L. E.," Box 400, Union Springs, N. Y.

ALL AROUND MAN in retail store as watchmaker, jeweler, clock repairer and plain engraver; American, single; permanent position; best reference. "C. T., 1236," care Jewelers' Circular-Weekly.

BOOKKEEPER, young man, two years' experience with jobbing jeweler, having had full charge of all books, cash, etc.; accurate and good penman; best references. "Q., 1226," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and salesman, seven years at bench, one year of factory experience; best of references; western and central States only; salary, $20 a week. "A. E. J.," 64 Hillside Ave., Melrose, Mass.

WATCHMAKER, 45 years of age, German, can take charge of store; good estimator, also good on clocks and jewelry repairing; New York and Brooklyn references. "P. P., 1270," care Jewelers' Circular-Weekly.

EXPERIENCED young man wishes position as watchmaker and assist with clock, jewelry and counter work; highest references; $15 to $16; New York Preferred. "S. T., 1286," care Jewelers' Circular-Weekly.

COLORER and electroplater desires position; capable of all up-to-date finishes, including transparent enamel work; capable of taking charge; best of references. Address Edgar L. Tannert, 88 E. 3d St., New York.

ENGRAVER and salesman of experience with first class house where he is now employed, desires to make change; New England or New York preferred. Address "A. C. J., 1256," care Jewelers' Circular-Weekly.

OPTICIAN, A1 second watchmaker, engraver, good jeweler and clock repairer wishes to make change; A1 reference from present employer; Maryland or Virginia preferred. L. S. Grimm, 37 Boylston St., Bradford, Pa.

YOUNG MAN, with three years' experience, can do good job, clock and plain watch repairing and wait on trade, would like to finish under good watchmaker; good references. "K. A., 1106," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, thorough workman, age 32, married, 15 years' experience, best of references, able to take charge of store, wants position in a dry climate. Address "W. C. P.," 276 Thames St., Newport, R. I.

WATCHMAKER, 21, with five years' experience, desires position in retail store; capable of waiting on trade; unquestionable references; own tools; salary, $20; New York preferred. "Hustler, 1199," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, with first class references from last place employed, desires position where he can learn watch work; have already some knowledge; wages a secondary consideration. Address Albert Van Atter, Spencer N. Y.

YOUNG MAN, 25, single, no bad habits, wants position as second watchmaker and jeweler by March 15; own a fine set of tools and do fine work; can furnish good reference; southwest preferred. "M. C., 1277," care Jewelers' Circular-Weekly.

WATCHMAKER, Swede, with five years' experience in Sweden and three in this country, competent on Swiss and American watches, age 24, and of good address; own tools; salary, $18 a week; west preferred. "U., 1231," care Jewelers' Circular-Weekly.

OPTICIAN, registered in New York, graduate of optical and watchmaking school, age 35, am an up-to-date refractionist and salesman, desires position in New York State; expectations moderate; invites correspondence. "T., 1008," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN in 14 karat gold jewelry, well acquainted in New York, Philadelphia, Baltimore, Washington and Boston, eastern States, New York State and Pennsylvania, is open for engagement; exceptional reference. "Q., 1272," care Jewelers' Circular-Weekly.

POSITION WANTED by thorough watchmaker and up-to-date engraver; 25 years' experience; I do not misrepresent; am strictly first class, 41 years of age; can come at once; write full particulars, stating salary, duties, etc. Address "R. W. B., 1250," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 29 years old, 10 years' experience, Frenchman, speaks German, also little English, very well acquainted with fine watches and French clocks, wishes steady position; can furnish best of reference. "Watchmaker, 1231," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, competent on all kinds of watch work, will give perfect satisfaction to the customers as well as to the employer, good refractionist, is open for position; will positively make good his statements or stand the consequence. "Watch Work, 1173," care Jewelers' Circular-Weekly.

ENGRAVER; a designer, etcher and engraver would like to connect with some first class house; reference will state that applicant has been foreman for the past several years in the present position, it being with one of the leading silver concerns in the country. "Foreman, 1237," care Jewelers' Circular-Weekly.

GENTLEMAN, having just disconnected with manufacturing jewelry house, desires position as city salesman and executive office manager where his long experience in the trade and knowledge of demands of retailers throughout the country will prove beneficial to employers. Address "Active, 1264," care Jewelers' Circular-Weekly.

PRACTICAL JEWELER, designer and engraver, who has been director and manager of the largest arts and crafts institution in the United States, is looking for a position. Address "B. X., 1012," care Jewelers' Circular-Weekly.

FIRST CLASS diamond man desires to make connection with retail house; thoroughly understands mounting of stock; can show best past record. Address, in confidence, "Diamond, 1200," care Jewelers' Circular-Weekly.

CAN YOU use a married man, 35, with unquestionable references as to ability and honesty, in any capacity where a hustler can advance? Have had for 10 years complete charge of every department of wholesale jewelry business. "Honesty, 1279," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

HIGH GRADE and practical watchmaker, 24 years' experience, graduate and practical optician of 12 years' experience, good jeweler, A1 engraver, wishes permanent position with a first class retail firm; competent to take full charge of repair department; expert on watch repairs; experienced in railroad and complicated work; A1 diamond setter; positively don't misrepresent above statement; will not accept position as second man; preferably near New York; best references; salary, $30. "U. B., 1275," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular-Weekly.

RELIABLE concern, with salesman covering United States and Canada, wants exclusive selling rights on up-to-date novelties in jewelry. "C., 1248," care Jewelers' Circular-Weekly.

WANTED, a good silver line, also mesh bag and comb line, on commission for the retail trade on the Pacific coast, by a reliable party, now in New York making connections. Address "C., 1230," care Jewelers' Circular-Weekly.

SOUTHERN TERRITORY; side line wanted by experienced man, headquarters New York. Address "W. F., 1284," care Jewelers' Circular-Weekly.

Help Wanted.

FIRST CLASS manufacturing jeweler and stone setter at once; steady position to good man. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, watchmaker, at once; will pay what a man is worth, engraver preferred; give references. Tilson Jewelry Co., Carrington, N. Dak.

WANTED, south, good watchmaker and jeweler, one who can also engrave preferred; permanent position. "P. L., 818," care Jewelers' Circular-Weekly.

WANTED in North Carolina town, first class engraver, one who can assist on jewelry work preferred. "N. C., 1075," care Jewelers' Circular-Weekly.

WANTED, by a reliable firm, a salesman covering Cuba and South America, to carry inlaid combs as a side line. "P., 1249," care Jewelers' Circular-Weekly.

CAPABLE repairing and manufacturing jeweler wanted in large Virginia town; salary, $20; good reference. Wolf & Shonkoff, 41 Maiden Lane, New York.

WANTED, an all around engraver, one who does lettering, chasing and cutting for enameling. Address, stating wages, Meyer Jewelry Co., Kansas City, Mo.

WANTED, first class jeweler and engraver; must be A1 man, steady position; $25 a week, in city of 85,000. Address "Southern, 1210," care Jewelers' Circular-Weekly.

WANTED, by March 1, a good engraver and jobbing jeweler; must have experience; a permanent job to right party. Address "B. C., 1220," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and good engraver; steady position; reference and sample of engraving necessary with application. Apply S. Spitz, Santa Fe, N. Mex.

WATCHMAKER, jeweler and engraver; permanent position to reliable workman; send sample of engraving; salary, $20; reference required. A. Seidensticker, Hamilton, O.

WANTED, watchmaker and engraver; steady man, no boozer, and one who can deliver the goods and work for employer's interest. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

WANTED, a watch salesman for New York City and vicinity; experienced young man preferred; must be capable and well recommended. Address "S., 1188," care Jewelers' Circular-Weekly.

WANTED, engraver and jobbing jeweler, in Connecticut city, 40 miles from New York City; permanent position to competent man. "C. H., 1235," care Jewelers' Circular-Weekly.

WANTED, a young man, expert watch repairer and competent salesman, to take charge of a retail jewelry store in Kentucky. Address A. & J. Plaut, 14 E. 4th St., Cincinnati, O.

AT ONCE, a first class manufacturing jeweler, stone setter and engraver; must have best of references; permanent position; state salary in first letter. Greenwald & Adams, Tucson, Ariz.

FOR RAILROAD WORK, A1 watchmaker, temperate, good address and thoroughly competent; permanent employment; $25 per week; at once. Harry Dixon, watch inspector, North Platte, Nebr.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, watchmaker, one who understands a little about jewelry repairing, also can do a job of engraving; good salary and permanent position to the right party. Address E. A. Tobia, Inc., Atlanta, Ga.

WANTED, watchmaker and jeweler or watchmaker and engraver; can come at once; send reference, sample of engraving and state wages in first letter. "C. E., 1203," care Jewelers' Circular-Weekly.

WANTED, good engraver, jobber and clock repairer, also one who understands plain watch work, wait on trade and be generally useful; permanent; state age and experience. Lock Box 427, Ithaca, N. Y.

WANTED a man of ability as salesman, engraver and manager, one who has address and qualities of a gentleman; fine store and stock, situated in the southwest. Address "Ability, 1180," care Jewelers' Circular-Weekly.

WANTED, at once, a watchmaker, clockmaker and jeweler, or a watchmaker, or clockmaker and jeweler; must be competent, no bluffers; steady job to right man. M. Sickles & Sons, 726 Chestnut St., Philadelphia, Pa.

WANTED, an experienced salesman to carry a first class, up-to-date, 10 karat gold line on commission, to jobbing trade on the Pacific coast; must have no conflicting line. Apply to P. O. Box 22A, North Attleboro, Mass.

WANTED, first class engraver and optician to take charge of both departments, in one of the large cities in Texas; must come highly recommended; first class salary for a first class man. Address "D., 1206," care Jewelers' Circular-Weekly.

ENGRAVER of monogram, letter and fancy work, one who can chase and design preferred; state references, salary wanted; send sample of work; permanent position; fine climate. Address "A. N., 1118," care Jewelers' Circular-Weekly.

WANTED, watch repairer to take charge of watch department, capable of meeting the trade in a pleasant and intelligent manner; send reference and photograph; salary, $25 per week to start. Edwards & Le Bron, Chattanooga, Tenn.

WANTED, graduate optican who can do first class letter and monogram engraving; salary, $25 per week; position permanent; send samples of engraving and reference with first letter. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

FIRST CLASS salesman wanted for the southern territory to handle an up-to-date line of sterling silverware on commission basis; small drawing account allowed; no objection to another side line. "S., 1130," care Jewelers' Circular-Weekly.

A JOBBING JEWELER and engraver, can have steady position at once; good pay. I. Wartell, 489 Tremont Ave., New York.

WANTED watchmaker and salesman; state age, experience and salary wanted. Geo. K. Ware, 1707 Atlantic Ave., Atlantic City, N. J.

$30 PER WEEK, permanent, for watchmaker, salesman and engraver; must be fast and accurate; $25 per week for first class watchmaker and salesman; $20 for good jeweler and engraver, one who can wait on trade if necessary; best store in a city of 12,000, Kansas; send copy of references and state experience in first letter. "B., 1233," care Jewelers' Circular-Weekly.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

WANTED, first class jeweler, engraver and diamond setter combined; must be sober, honest, steady and reliable; no drunkards need apply; state full particulars in first letter, giving former employer's name, how long employed by them, whether married or single, and salary expected; permanent position to right man. E. Hertzberg Jewelry Co., San Antonio, Tex.

SALESMAN with an established trade between Chicago and Boston to handle a 14-karat line of jewelry consisting of fine rings, la vallieres, brooches and high class novelties; this is a good opportunity for a first class representative; full particulars must be given in application. "E., 1229," care Jewelers' Circular-Weekly.

WANTED, in an old established retail jewelry store, man who can do fine engraving, such as monogram work, script and all kinds of lettering on gold and silver goods; party must also be able to do fine jewelry repairing; permanent position for right party; last man held position for over 10 years; samples of different kinds of engraving, salary wanted, must be submitted with application; none but those wanting permanent position and can furnish best of references need apply. "W., 1223," care Jewelers' Circular-Weekly.

Business Opportunities.

JEWELRY SHOP for sale, cheap, on account of retirement from business. Inquire at Phil. Wagenhaeuser, 24 Maiden Lane, New York.

FOR SALE, only jewelry, cut glass and china store in town of 1,400; invoice $2,500; owner wants to go west; a snap. A. H. Rose, Phelps, N. Y.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

FOR SALE, fine chance for watchmaker, jeweler and optician; all new goods; will sell at invoice; no opposition. Address 4778 Milwaukee Ave., Chicago, Ill.

FOR SALE, at once, jewelry and optical business, $15,000; fine store and location; best stock; must be sold quick; cash or security. Murchison Jewelry Co., Cheyenne, Wyo.

FOR SALE, jewelry store, well established, fine trade and paying, by lady owner who does not sufficiently understand the business. "Owner, 1266," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry store doing an excellent business; stock, safe, benches and a large stock of watchmakers' material. Apply I. Korper, 45 John St., New York.

PARTNER WANTED in established manufacturing business and repair trade; good jeweler with some capital; opportunity for right man. "Partner, 1169," care Jewelers' Circular-Weekly.

$3,800 BUYS clean stock, well established jewelry store and plenty of repair work in a good location in town of 17,000; must sell on account of wife's health. H. W. Spung, Marietta, O.

JEWELRY STORE for sale on one of the best streets in Chicago; established 18 years; $7,000 stock; will reduce if desired; five years' lease. Address "S., 1196," care Jewelers' Circular-Weekly.

WANT TO SELL a fine stock and fixtures in one of the best towns in Georgia; nice store and good location; easy terms and good reason for selling. Address "B., 1204," care Jewelers' Circular-Weekly.

WELL ESTABLISHED jewelry store in one of the best locations in Chicago; absolutely clean and up-to-date stock; elegant fixtures; about $3,500; can reduce. "N., 1205," care Jewelers' Circular-Weekly.

FINE 14 karat factory, with new up-to-date line, will either sell outright or will take in first class salesman or jobber with capital as partner; best references given and required. "Opportunity, 1269," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 94.*)

Special Notices.

(*Continued from page 93.*)

BUSINESS OPPORTUNITIES Continued.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

FOR SALE, the jewelry business of Quintard Bros., Poughkeepsie, N. Y., due to sudden death of both partners; building, stock and good will for sale; established over 40 years. Address estate of Quintard Bros., 316 Main St., Poughkeepsie, N. Y.

EXCEPTIONALLY rare opportunity for good watchmaker, handsomest jewelry and optical establishment on west side; best residential neighborhood in New York City; finest repair stand; sacrifice, at once. Address "Sacrifice, 1271," care Jewelers' Circular-Weekly.

FOR SALE, rare snap, complete jewelry store, tools, stock and fixtures, invoice about $3,000; no competition; situated in the Salt River Valley; semi-tropical climate; large trade, overrun with bench work; population, 2,000; have other business. Address H. H. Custead, Mesa, Ariz.

$1,700 BUYS the leading jewelry stock and fixtures, established 15 years in southern Wisconsin town of 4,000; Summer resort and one large college; $1,200 down, balance Jan. 1, 1911; this will stand investigation; good reason for selling. Address "I., 1218," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in one of the best growing towns on Long Island, an all year round place as well as big Summer resort; fine mahogany cases, no old stock; fine opportunity for good watchmaker; $2,500 cash; sickness cause of selling. For particulars address P. O. Box 134, Huntington, N. Y.

FOR SALE, an old established jewelry house doing a fine business and making money in one of the best towns in Texas; will take $20,000 to handle it; don't write unless you have the money and mean business; reason for selling, owner wants to retire. For further information address "Q., 1139," care Jewelers' Circular-Weekly.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

CHANCE OF A LIFETIME for watchmaker with about $2,000, in the best town of 3,000 population in the best black land farming district in Texas; always make good crops, 20,000 to 30,000 bales of cotton; bench work $150 per month, also good optical trade; the only jewelry store in the town; stock invoices $3,500, can reduce to $2,000; reason for selling, expect to go to larger city in the exclusive optical business. Address "Texas, 1216," care Jewelers' Circular-Weekly.

EXPERIENCED manufacturer of a very successful line of 14-karat jewelry, thoroughly conversant with every detail of the business and up-to-date methods, seeks partner with $10,000 to $20,000; unquestionable references. "A. L., 1191," care Jewelers' Circular-Weekly.

MANUFACTURERS, I am just about to open a fine large office in the shopping district of Broadway, N. Y.; I want on commission a number of lines pertaining to the jewelry trade, such as cut glass, jewelry, leather goods, elastic belts, novelties, combs, etc; I have a number of trained salesmen and will sell goods to customers coming from all parts of the world; I shall use great care in looking up commercial ratings of customers before orders are placed; I shall advise large cash discounts in order to give you your money in 10 days after goods are shipped; I wish to represent only manufacturers of honesty and honor; write me at once, stating line you have to offer, terms goods are sold on and amount of commission you will pay me on all bills where you receive your money; all correspondence will be strictly confidential. Dan I. Murray, 3 Maiden Lane, New York.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

WELL ESTABLISHED jewelry store, best location, main street, electric lighted, finest display windows, town of 10,000, buying center for 25,000; fine field for optician; doing business of $400 to $500 per month; active man can double above; stock and fixtures invoice $4,500; store, six living rooms; rent, $40. Address "B. A. A., 1207," care Jewelers' Circular-Weekly.

THE GREATEST OPPORTUNITY in the State of Georgia for jewelry store and optical parlor, located in the northeastern part on Southern & E. A. L. Railroad; about $5,000 for store and optical parlor; am watch inspector for Southern Railroad and agent for the John Church piano; large territory, 51 miles to nearest optician; 3,500 population; large railroad yard; health resort. J. B. Pendley, Toccoa, Ga.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, cheap, Howard street clock in front of 363 Canal St., New York. Apply to C. F. Moelich.

THREE COUNTER CASES, two 10-ft., one 8-ft., for sale cheap. A. Weiner, 2827 Third Ave., near 149th St., New York.

FOR SALE, a handsome walnut wall case, 24 feet long, about nine feet high. For further information write The Frank F. Bonnet Co., Columbus, O.

ONE of our new self-winding regulators will add prestige to your repair department; send for our new easy terms. Imperial Clock Co., Granite City, Ill.

FOR SALE, engine turning straight line machine, late model; also rack holder, slide rest and chuck for cuff buttons; everything entirely new. "R., 1274," care Jewelers' Circular-Weekly.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

TWO ENGRAVING MACHINES for reproducing fine die work; reductions can be made from models to any size; these machines are in excellent condition and complete in every detail. For further particulars address Nehr' Sanitary Bed Co., Carlstadt, N. J.

FOR SALE, Geissler's encyclopædia, a valuable book of instructions to watchmakers and jewelry repairers; have reduced the price to one dollar to close them out, or will sell the whole number for a much reduced price; a good chance for some enterprising jeweler to make money; on receipt of one dollar will send book. Mrs. Philip L. Geissler, 1631 Upper 2d St., Evansville, Ind.

ELECTRIC SIGN, single face, reading "Diamonds," 15-inch raised block letters, finely finished, complete with 4 C. P. lamps, 12 feet long; will sacrifice; a bargain for a live jeweler. "Box 1208," care Jewelers' Circular-Weekly.

To Let.

PART OF OFFICE, all conveniences, fifth floor. Room 504, 6 Maiden Lane, New York.

PART of desirable office in Jewelers' Building, 9 Maiden Lane, New York. Apply Room 703.

DESK ROOM in light office, suitable for manufacturers' representative. Room 104, 1 Maiden Lane, New York.

TO LET, small office corner, Broadway and Maiden Lane. Apply to H. Z. & H. Oppenheimer, 1 Maiden Lane, New York.

FOR RENT, desk rooms in Heyworth building, with desks, $15 per month; light and telephone service included. 1110 Heyworth Bldg., Chicago, Ill.

TO LET, desk room or part of office; window facing Broadway. Wm. C. A. Westphal, Room 9, 171 Broadway, entrance 5 Cortlandt St., New York.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

122 FULTON ST., next door to Nassau St. corner, beautiful light lofts for manufacturing, divide to suit; rent cheap. Stern, 27 Pine St., New York.

TWO excellent bench rooms, suitable for engraver and diamond setter, at reasonable rent. Inquire Levy, Room 1001A, 10th floor, 45 John St., New York.

A FEW CHOICE, very desirable suites and single offices to let in the Chatham National Bank Building, 192 Broadway, cor. John St.; suitable for jewelers, lawyers, etc.; all improvements. Cruikshank Co., 141 Broadway, New York.

Wanted to Purchase.

WANTED, a draw bench in good order. Address "Draw Bench, 1211," care Jewelers' Circular-Weekly.

WANTED, a jeweler's foot lathe not less than 20 inches between spindles and 8-inch swing. Address "Foot Lathe, 1212," care Jewelers' Circular-Weekly.

WANTED TO PURCHASE, a manufacturing plant, either silverware or gold jewelry; well-known firm of high financial standing wishes to purchase established business; all replies treated in absolute confidence. Address "Investor, 1171," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York

79-81 Nassau Street

OFFICES AND SPACE

For Light Manufacturing

EDGAR & CURTIS, 81 Nassau Street NEW YORK

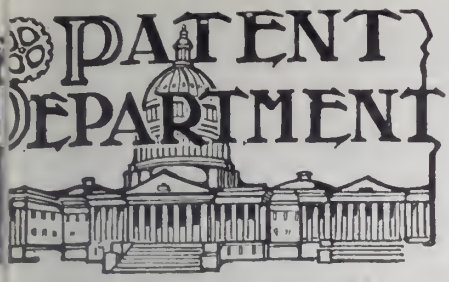
Gems and Precious Stones

Cloth Cover, Postpaid, $1.00

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The Jewelers' Circular Pub. Co.

11 John Street NEW YORK



WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF FEB 1, 1910.

7,879. RING-GAGE. George G. Worstall, [illegible] River, N. J. Filed March 17, 1908. Serial No. 421,754.

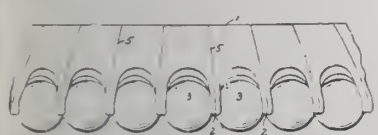
A ring-gage comprising a substantially cylindrical [illegible] stationary post having a longitudinal [illegible] formed therein, a rectangular guide of [illegible] with [illegible] the post secured to the base of [illegible], said guide having an opening formed in it [illegible] with registering with the opening in the post, [illegible] band having one end thereof disposed [illegible] and permanently secured to the per[illegible], said end of the band, in con-



[illegible] the edge of the guide, forming an [illegible]icator, there being an opening formed in the [illegible]nd and registering with the perforation in the [illegible]ide, said band being bent to form a loop having [illegible] free end extended through the guide beneath [illegible] end of the band secured therein and thence [illegible]tended within the loop and curved to conform [illegible] and arranged to bear against the major portion [illegible] the interior wall of said loop, a clamping screw [illegible]readed in the opening in the post and having its [illegible]readed end extending through the openings in [illegible]e guide and secured end of the band for clamp[illegible]g the loose end of said band in engagement with [illegible]e guide, the exterior face of the resilient band [illegible]ng devoid of surface projections and provided [illegible]th graduations adapted to register with the in[illegible]cator for determining the size of the loop.

47,897. JEWEL-BAR. Henry W. Fishel, New York, assignor to Henry W. Fishel and Theodore H. Fishel, New York. Filed Jan. 27, 1909. Serial No. 474,492.

A jewel-bar comprising a metal body, a plurality [illegible] rounded jewels mounted in a row on the body [illegible]d in substantially contiguous positions, and [illegible]eans for securing the jewels in place comprising [illegible]ngers, each finger being located between two of [illegible]e jewels and formed and arranged to engage [illegible]th of said jewels at one side of their proximate



[illegible]ints and outwardly beyond their proximate points, [illegible]e fingers having no substantial projection at the [illegible]de of the bar beyond the jewels, and the jewels, [illegible]xcept for that part covered by said fingers, being [illegible]xposed at the side of the bar and being clamped [illegible]ely by said fingers.

47,936. WATCH-HOLDING CASE. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed June 26, 1909. Serial No. 504,449.

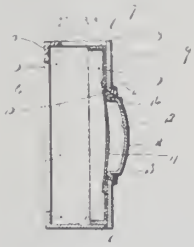
In a watch-holding case, the combination with [illegible] rectangular sheet-metal flanged case-body having [illegible] central opening formed in its front face, of a [illegible]ctangular sheet-metal cover having a centrally [illegible]ranged circular opening in its flat back and formed with a flange fitting within the rear portion of the flange of the case-body and provided with a shoulder abutting against the rear edge of the said flange of the case-body, and a yielding



centering-plate located within the said cover for extension into the central opening therein and assisting in centering the watch in place.

947,937. WATCH-HOLDING CASE. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed June 26, 1909. Serial No. 504,450.

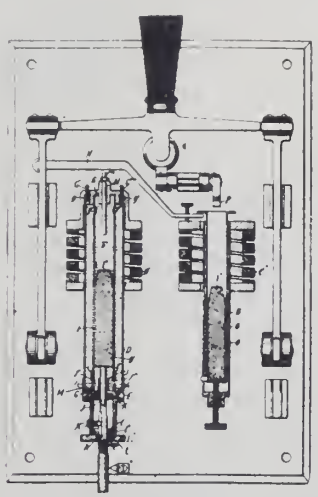
In a watch-holding case, the combination with a main body having a central opening, of a cover formed with a central opening, a medallion per-



manently mounted in the said opening in the cover and comprising an inwardly opening cup, and a fastening ring, and a cushion located within the cover and extending over the medallion into the cup of which its central portion is pushed by the watch.

947,981. ELECTRICAL TIME-LIMIT SWITCH. Philip K. Stern, New York, assignor to the General Electric Co. Filed March 18, 1902. Serial No. 98,762.

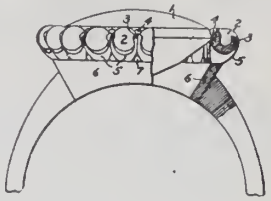
The combination with an electric circuit, of a freely movable member for opening said circuit, actuating means for said member responsive to predetermined current in said circuit and normally



so related to said member that said actuating means is unable to move said member, and means responsive to other predetermined current conditions whereby the relative position of said actuating means and said member is varied to enable said actuating means to move the said member.

948,044. JEWELRY. Henry W. Fishel, New York, assignor to Henry W. Fishel and Theodore H. Fishel, New York. Filed April 1, 1909. Serial No. 487,118.

An article of jewelry comprising a metal body provided with a mounting, and a plurality of jewels mounted thereon in substantially contiguous positions, said mounting including a jewel-securing finger located in the angular space between adjacent jewelers and having a rounded upset head



overhanging and engaging a plurality of said jewels.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act:]

TRADE-MARKS REGISTERED FEB. 1, 1910.

76,566. JEWELRY BOXES. Louis Ettlinger & Sons, New York.
Filed Sept. 23, 1909. Serial No. 44,877. Published Nov. 30, 1909.

76,573. KNIVES, FORKS AND SPOONS OF PRECIOUS-METAL AND PLATED WARE. Royal Silver Mfg. Co., Norfolk, Va.
Filed July 27, 1909. Serial No. 43,832. Published Oct. 26, 1909.

76,576. CLOCKS AND WATCHES. The Western Clock Mfg. Co., Peru, Ill.
Filed April 12, 1909. Serial No. 41,745. Published Nov. 30, 1909.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Jan. 31, 1910.

490,659. PROCESS OF TREATING ORES. Wm. B. Jackson, Pueblo, Colo.

490,698. ELECTRICAL TIME INDICATING APPARATUS. Edward Weston, Newark, N. J.

490,708. BALANCE STAFF PROTECTOR FOR WATCHES. Geo. N. Einsele, Crete, Ill.

490,778. TONGS FOR USE IN HARDENING CUTLERY. George W. Watrous and Chas. B. Snow, Norwich, Conn.

490,816. METHOD OF CLEANSING SILVER. Christopher J. Theurner, Newark, N. J.

490,849. ORE CONCENTRATOR. Geo. Johnston, San Francisco, Cal.

490,850. ORE CONCENTRATOR. Geo. Johnston, San Francisco, Cal.

490,862. FOUNTAIN-PEN. Francis C. Brown, New York.

490,911. ORE SEPARATOR. Wilhelm Krug, Kries Siegen, Germany.

Design granted Jan. 28, 1896, for 14 years.

25,092. BOX PLATE FOR CUFF BUTTONS. Emmons D. Guild, Attleboro, Mass.

Design granted Feb. 3, 1903, for 7 years.

36,241. METAL OR SIMILAR ARTICLE. Samuel R. Earnest, Colorado Springs, Colo.

Note.—Owing to the fact the official records have not been received from England we are unable to publish the usual list of British patents, but hope to resume this service in the near future. Editor.

A record price was paid by Jeweler M. Berman, Altoona, Pa., recently, for lot No. 1327 Eleventh Ave. The price was $30,000 for a 25-foot lot, containing a small building occupied by a barber shop and S. Silverman's jewelry store. Mr. Berman does not expect to improve the ground just yet, but ultimately will build a large business block on the site, making the purchase at this time in order to be prepared for the contingencies of the future.

This New Minute Numeral Dial

(MONTGOMERY PATENT)

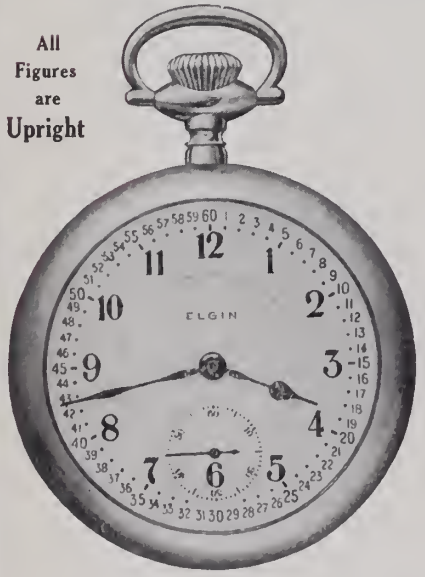
With Upright Figures

was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the



Railroad Models of the Elgin Watch

All Figures are Upright



Each minute is numbered with clear, sharp, upright figures. The figures of the even five numbers in the minute circle are printed in red. This dial is so well designed that the complete time is read at a glance, doing away with even the momentary calculation necessary with old style dials. Railroad men want Elgins with this dial. The complete line of Elgin Railroad Watches with this dial will be well advertised in railroad men's publications. Be prepared to furnish them to your trade.

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15 Maiden Lane

Factories: ELGIN, ILL., U. S. A.

General Offices,
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Some Applications of Theory to Practice.

Written expressly for The Jewelers' Circular-Weekly by E. James, Professor of Theory at the Horological School of Geneva.

(Continued from issue of Jan. 26.)

(7) *What pulley should be used in order to turn easily, and how should the lathe rest be placed?*

Let us consider a pulley of the radius b upon which there acts a force F (Fig. 7), whether applied by bow or in a foot lathe. The article to be turned has a radius of a and its resistance to turning is R. The

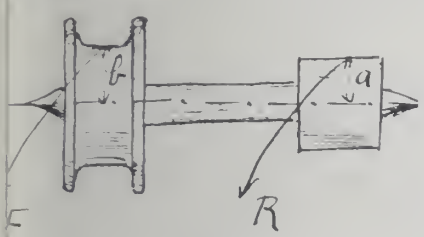


Fig. 7.

principle of the moments allows us to set the equation $F\,b = R\,a$, whence $F = \frac{R\,a}{b}$.

In order that F may be small, b must be large. R and a are not discussed, being the object to be turned. We conclude that it is necessary to employ a pulley as much larger as possible than the object to be turned (Fig. 8).

Now let us see what position the rest should occupy. The rest constitutes the fulcrum of a lever which is really the turning chisel or graver.

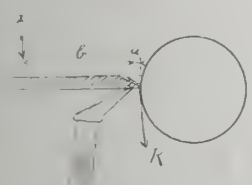


Fig. 8.

The principle of the moments gives $b = a\,R$. It is necessary that the force x be small, consequently a should be small and b large. R is not discussed because it depends on the nature of the article to be turned. It is necessary, therefore, to set the rest as close as possible to the article to be turned and to employ a long-handled graver.

(8) *To fix a pulley on a shaft we employ a key, a small wedge, which is driven into a key-way cut in the pulley and sometimes also on the shaft.*

Let us apply the working principle. We know that work is effort multiplied by the distance traveled. The force F traverses the distance b; work is $F\,b$. The force x traverses the distance h; work is $x\,h$. The equation of equilibrium is $F\,b = x\,h$, whence $x = \frac{F\,b}{h}$ (Fig. 9).

It is necessary that the force x should be large, and it is essential, therefore, that $F\,b$ should be large and h small. It is concluded that the key should be slightly wedge-shaped. Care must be taken not to strike too hard a blow with the hammer when seating the key in place, because the strain is very great and the pulley may be split.

(9) *Chucks.*—In all modern lathes the arbor or shaft is perforated from one end to the other. One of the ends of the hole is conical and receives the chucks, a sort of pincers, split in three divisions. A runner fitting the other end of the arbor holds the chuck, which accommodates the piece introduced into it. To be well equipped we must have a numerous assortment of chucks. The formula that gives the force of the grip is

$$X = \frac{2\,\Pi\,F\,R\,\text{cotg.}\,a}{p}$$

(Fig. 10).

It has been practically decided that to insure tight grip we require a large disk, R, a screw of close pitch and a very slight inclination of the cone; without exaggeration, however, for the reaction on a shaft may cause it to split. 24° has been adopted.

(10) *The holding pincers.*—The most practical holding pincers are shown in Fig. 11. The handle is bored through from end to end to allow of a long rod or arbor being held. The gripping force is considerable, which permits the holding of an object which we wish to tap with a die. These holding pincers are made in all sizes, even a small specimen for finishing pivots, etc. The formula that gives the power of this tool is

$$X = \frac{2\,\Pi\,F\,R\,b\,k}{p\,h\,a}$$

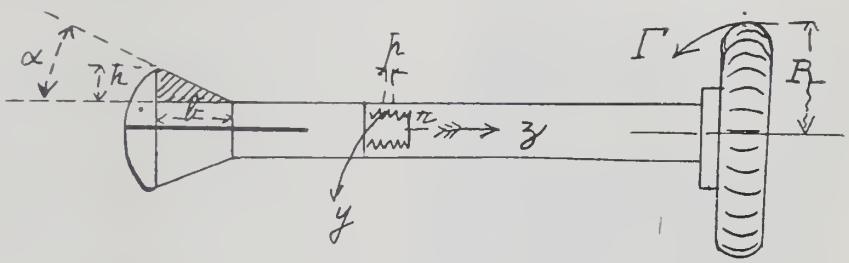


Fig. 10.

To insure tight gripping we require a large handle, R, a long and easily sloped cone, a close-pitched thread, the lever K long and the lever a short.

(11) *Clutch for a drilling tool.*—These clutches are used to hold an object on the platen of a drill or of a lathe, for holding the matrice of a balance, etc. The formula that gives the gripping force is

$$X = \frac{2\,\Pi\,F\,R\,b}{a\,p}$$

(Fig. 12).

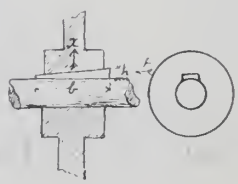


Fig. 9.

To obtain great force we can see that it requires a large lever, R, a large arm, b, a close-pitched screw and a short arm a.

(12) *Clutch for the tail stock of a lathe.*—To attach the tail stock of a lathe or drill to the bench nothing is more solid than the clutch shown in Fig. 13. The bench has a groove at T; in turning in the screw the piece A is pushed and causes the

WALTHAM WATCHES



COLONIAL SERIES
Riverside Maximus
Enamel Dial

COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver Finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these goods for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.



All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

de B to ascend, which effects the lock-
g (Fig. 13).
The formula giving the gripping force is

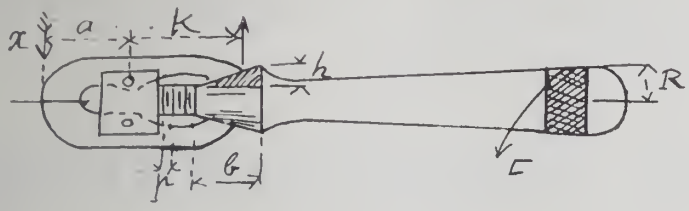


Fig. 11.

$$x = \frac{2\,\Pi\,F\,R\,\text{cotg.}\,a}{p}$$

To insure that x is large we require a
ge pulley, R, a close thread and an easy
cline to the inclined plane A. It is not
cessary to exaggerate this slight inclina-
n, because the mechanism cannot unlock
itself.
Practice shows that an incline of 40°
orks very well.
(13) *Precision scales.*—Watchmakers, as

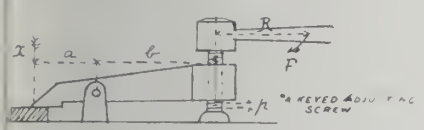


Fig. 12.

rule, buy a scales for weighing gold cases,
wels, etc., without knowing the require-
ents these instruments should meet.
Mathematical analysis reveals these con-
tions to us:
The formula of the balance is

$$\text{tang.}\,a = \frac{p\,L}{P\,d}$$

To insure a balance being sensitive, it is

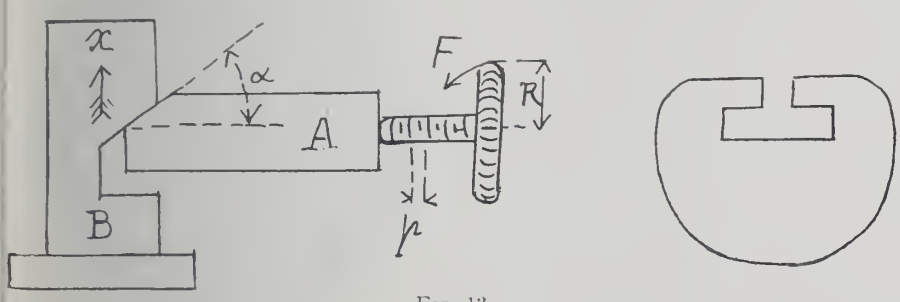


Fig. 13.

ecessary that the balance beam should
wing at a wide angle, X, under the effect
r action of a very small weight, p. P is

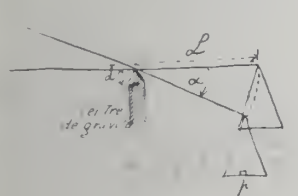


Fig. 14.

he total weight of the beam and the pans,
nd d is the distance from the center of
ravity of the beam X (Fig. 14).
It is necessary, therefore, that the angle X should be large, that L should be large, P small and d small; in other words, we require a large beam, that the beam should be light, and that its center of gravity should be at a very little distance below the pivoting point. An aluminum beam works very well.

Time and Its Measurement at the Pole.

THE discussion regarding the reaching—not the discovery, as it is erroneously called by certain papers, of the North Pole we leave to the press. Meanwhile a highly interesting question presents itself—what is the actual condition of things with regard to the measurement of time at the pole? And as the utterances of the daily press on this subject are for the most part not very intelligible, we believe that it will not be too late in the day to endeavor to put the matter in a somewhat clearer light.

We start by reminding the reader of two facts. The one relates to the position of the earth's axis, which is not perpendicular to the plane of its orbit round the sun, but inclined at an angle of 23½° to this orbit. A good idea of the situation will be obtained by imagining an ordinary pegtop set spinning on a sidewalk and the earth. The earth revolves round its describing circles with a slight inclined axis. The other fact is the rotation of the earth's axis once in 24 hours. Consequently every point at the equator moves with a velocity of 465 meters a second. This velocity decreases on approaching the pole, amounts to about 300 meters per second in our latitudes and of course becomes zero at the mathematical point of the porth pole.

At the equator, where the earth receives the sun's rays most uniformly, day and night are equally long in summer and winter. When, however, we travel towards the north—we are speaking of the north pole only, and of course, the phenomena in question would be met with in the southern hemisphere also but in the reverse sense—the difference in the length of day and night increases continually, because the effect of the obliquity of the earth's axis, which in Summer brings the northern portion of its surface opposite to the sun for months together, becomes daily more marked.

The length of the day increases therefore as we travel north, and when we enter the polar circle (66½°) a new phenomenon occurs. The nights have grown constantly shorter during the early part of the year, and in the polar circle a summer's day at length arrives in which the sun at midnight descends to the horizon, but does not disappear beneath it. This is the phenomenon known as the "midnight sun" concerning which travelers in arctic regions speak so enthusiastically. The number of days on which the sun remains above the horizon even at night increases as we approach the pole, and long before the actual pole is reached we have a day of about six months followed by a night of the same duration.

Within the polar circle the sun appears above the horizon on the 20th of March, and passes around it in shallow spirals, sinking below it at longer intervals as the pole is approached. The sun attains its highest elevation at the time of the summer solstice, circles down again toward the horizon in the same manner, and disappears below it on the 23rd of September, repeating the same motions below the horizon. Then the south pole has its half year day. Thus the daily alternation of day and night is transformed in the neighborhood of the pole into a single day and a single night which together comprise the duration of a year; the effect of the earth's rotation around its axis vanishes, and only the effect of its revolution around the sun is seen.

But though in the vicinity of the pole the day finally attains a length of six months, yet the alternation of day and night can be perceived from the circumstance that, owing to the rotation of the earth about its axis, the sun rises continually for 12 hours and then sinks for the same period; it passes around the horizon therefore not in uniform spirals, but in undulating lines. The sun is at its highest and lowest points at noon and midnight respectively, but in each case is above the horizon. As we approach the pole these undulating lines become gradually flatter and more difficult to perceive. At the actual pole the sun rises in an entirely uniform spiral from March to June and then descends in the same manner till September. The observer who has succeeded in establishing the fact that the sun has neither risen nor fallen during the course of 24 hours has thereby proved that he has reached the pole.

It has been asserted in many journals lately that there is no time at the pole; this is, of course, absolute nonsense. At the pole, as elsewhere, events can only be perceived in succession and it is just this capacity for distinguishing events in succession from which originates the idea to which we give the name of time. What, however, is quite different at the pole is the method of measuring time.

We cannot at the pole refer local time to any definite meridian, since there, all meridians are concurrent. We have all local times simultaneously and consequently no single time. This circumstance has given rise to various jokes in the papers,

Lincoln's Emancipation Proclamation

Gave Freedom to the Slaves

Our Watch Proclamation

Gives Increased Profits to You

THE UNPRECEDENTED REDUCTION IN PRICE
ON OUR

FAMOUS $2.00 NICKEL WATCHES

"HALE" 12 SIZE :: **"PUTNAM"** 18 SIZE

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SPECIAL PRICES ON QUANTITIES

THESE ARE REAL WATCHES

Skilfully Made — Thoroughly Tested — Fully Guaranteed
Thin Model — Up-to-Date in Every Respect



"HALE"

Solid Nickel Cases
High Grade Watch Movements
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Made to stand rough handling. Suitable for Sportsmen, Businessmen, Laborers, Etc.

You have never before had this grade watch offered you at this low price.

Sold by us in unbroken dozen packages, assorted, each watch carefully timed in its case before shipping.



"PUTNAM"

JUST FIGURE YOUR PROFIT ON THIS OFFER

Reduced Prices on
Gold Filled "Aldens"
20 year
NEW CASE DESIGNS

O.F., Semi-Bascine, B.P.	$11.50
O.F., Bascine, "	
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The New England Watch Co.

WATERBURY :: :: :: CONNECTICUT

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Pacific Coast Agents, B. W. FREER CO., San Francisco

Our Ladies' Line
was never more complete

Dainty little models in a wonderful variety of case designs, solid gold, 20 yr. G. F., sterling silver, nickel, gun metal.

Prices
$6.40 to $32.00

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for instance:—a man who runs once ound the pole has passed through 24 lurs in one moment; anybody going ound the pole repeatedly in the same ection rapidly grows older or younger cording to the direction in which he is oving, etc.

Joking apart, a little reflection will show t since the rotation of the earth ceases the pole, time-reckoning can be based ly on the annual revolution of the earth ound the sun. In place of the ordinary ernation of day and night, we have to e a single day of a year's duration as our t of measurement and to divide it up. e only definite points here are the rise l setting of the sun in March and Sep- iber respectively and its highest eleva- n in June.

A clock at the pole would have to be pro- ed with one dial for the months, another the days and a third similar to the dial d by us; agreement between polar and inary time would be restored in this nner

According to the *Deutsche Uhrmacher-Zitung*, another excellent polar clock ild be constructed at the pole, to which ody has apparently yet drawn attention. hough the mathematical pole itself does share the rotation of the earth, yet polar cap, the portion of the earth im- diately surrounding the pole, must, of rse, take part in this rotation. Now, us have recourse to Foucault's pen- um. The experiment with this appara- , which is so difficult to conduct in our tudes, is mere child's play at the pole.

f a pendulum be suspended exactly over pole and set in motion, it will maintain plane of oscillation without any dis- ance whatever. All we then have to do to draw radii coinciding with the ordi- y meridians from the polar point as a ter, and with their help to construct a l; the polar cap thus utilized as a dial l make one complete revolution under vibrating pendulum in 24 hours. By ans of the lower point of the pendulum can then read off the 24 hours' time. this way the pendulum may be made to duty as a hand. The plain of oscilla- might be made to coincide with the idian of Greenwich at 12 o'clock, Green- h time, and a suitable mechanism con- acted to keep the pendulum in vibra- n.

An escapement would be superfluous and would have at last at the pole an ideal k, without hands, without an escape- nt, and without wheels. Unfortunately pole, and with it our ideal clock, is in water.

. Casson, in the employ of Dan. S. Park Co., Cheyenne, Wyo., is reported to be fined in St. John's Hospital, at that e. in a serious condition, suffering from uries received recently while hunting.

Irs. R. R. Buffington, Fredericksburg, , has just awarded the contract for the tion of a jewelry store on Main St., r Charlotte St. The store will have a ntage of 22½ feet and a depth of 40 feet. will be equipped with every modern rovement.

Standardization of Screw Threads.

(Report on the proposition made by M. MAURICE PICARD.)

THE horological industry makes use as much in the manufacture of clocks and of various chronometers as in that of pocket watches of a considerable number of little screws, often of minute dimensions, the construction elements of which are not yet uniformly determined.

We find, as a matter of fact, in use among horologists for these special screws quite a large number of series, coming from different factories, and which have remained concurrently in use in spite of the efforts already made to establish uniformity among them.[1]

These efforts have been many times repeated, and we may recall that particularly in 1878 at the earnest instigation of Professor Thury a system of screw threads in metric dimensions applicable to screws of less diameter than six millimeters won many advocates and might have been looked upon as adopted, at least in principle, under the title of the Thury, or Swiss series.[2]

This system was accepted in 1884 by the British Society for the Advancement of Science, and in 1893, with some slight changes, by the Physico-Technical Imperial Institute in Berlin as a result of the decisions of the German Engineers' Society and of a conference held at Zurich. Its application had even been extended to a caliber of 10 millimeters.

It might have been for this reason considered as adopted in general practice, for at the time of the studies incited in France in 1894 by the Society for the Encouragement of the National Industry, in view of the adoption of a uniform system of screw threads for mechanical screws of all diameters, it was believed possible to limit these studies to screws of a greater diameter than six millimeters, allowing that for screws of less than this size use could simply be made of the Thury series.

But, as a matter of fact, the experiments made for the application of this series had not been crowned with success, which was due to the fact that the rules formulated were not conducive to the adoption of dimensions readily expressible in fractions of millimeters, and did not establish simple relations between the numbers of the screws and their diameters, and finally, because the form given to the profile, established with a view to the use of strained threads, departed too widely from the form of the equilateral triangle, which had been adopted gradually because of its great simplicity and because of the increase in the use of cut threads, which permitted tthe creation of threads with a sharper angle.

From this situation has proceeded the fact that since the year 1904 thte Society of Encouragement for National Industry, on the request addressed to it by M. E. Sartiaun, in the name of the syndicate of electrical industries, has been induced to occupy itself with the proposition of extending to screws of a less diameter than six millimeters the rules already accepted for the standardization of mechanical screws of a diameter above this limit, and which constitutes the system of screw threads, known as international, adopted by the Congress of Zurich, held in 1898.[3]

The solution accepted and which was immediately applied in France in various government services and also by the leading houses engaged in the construction of electrical apparatus, provided for the addition to the international system of eight new screws, the diameters of which varied, decreasing by half millimeters from 5.5 mm. to 2 mm., inclusive, to which have been also added four screws, of which the diameters ranged in quarter millimeters from 1.75 mm. to 1 mm., inclusive.

For all these screws the pitch indicated varied only from one to two diameters; that is to say that the consecutive screws have in pairs the same pitch, so that in case of the wear of a threaded hole in metal relatively soft and intended to receive a screw of the least diameter of each pair we could replace a screw that had begun to work loose by a screw of the immediately greater diameter without a new tapping of the aperture. As a fact, the five smallest screws of the series thus established were capable of duplicate use with those of the series of minute screws, which belong particularly to the ordinary series; that is of horological screws, a series which remained in use without their standardization having been successfully effected, as has been stated at the commencement of this article.

Propositions having for their object the accomplishment of this standardization have been addressed to the Society of the Encouragement by M. Maurice Picard, of the firm of Henri Picard's Sons & Co., manufacturers of tools and supplies for watchmakers, and these propositions, modified and complete, as we shall find, indicated later, according to the observations made successively in the course of the discussion, appear capable of furnishing a satisfactory solution to the question proposed.

According to the documents which M. Maurice Picard has helped us to collect the screws actually in use in the horological industry belong to the series which are usually known under the name of the house that makes them, or at least originally created them.

The most ancient of these series originated in the employment as the unit of measurement of the "line" or twelfth of an inch (Swiss), a unit still in use in horology for the designation of some of the dimensions of the elements of a watch, but the value of which varies unfortunately according to the instance.

(To be continued.)

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[1]Consult the article by Ch.-Ed. Guillaume, entitled "Standardization of Screws," *Journal Suisse d'Horologerie*, September, 1908, page 83, and the work by the same author, "The Recent Progress of the Metrical System" (Gauthiers-Villars, 1907.)

[2]Consult the pamphlet of M. Thury entitled "Systematics of the Horological Screws," extract from the *Journal Suisse d'Horologerie*, 1878, and the article by the same author, "Notice on the System of Screws of the Swiss Screw Plate, 1880." These documents are epitomized in the pamphlet entitled, "Project for the Standardization of Screw Threads," extracted from the *Bulletin* of the Society of Encouragement for the National Industry, April, 1893, page 40.

[3]Consult the successive pamphlets, "Standardization of Screw Threads," "Extension of the International System to Screws of a Diameter Less Than Six Millimeters." extracted from the *Bulletin* of the Society of Encouragement of the National Industry, June, 1905, and October, 1905.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

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The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
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Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
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A **UNIVERSAL** selling plan that means more sales

—— LARGEST IMPORTERS OF ——

HIGH GRADE CLOCKS

FRENCH :: GERMAN :: SWISS



No. 6520, COLORADO

WESTMINSTER CHIME

Mantel Clocks

Many New Patterns

ASK FOR COMPLETE CATALOGUE

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LONG TUBULAR WESTMINSTER CHIME

Fine Mahogany Cases



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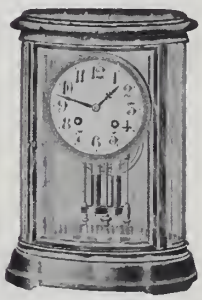
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A FINE SELECTION OF THESE CLOCKS ALWAYS ON HAND

Latest New Designs



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Large Selection
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Cuckoo Clocks
Four-Hundred-Day Clocks
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Show Window Attractions

Large Selection
Latest Patterns

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1910



OPEN

Leather Folding Clocks

These are the Lightest and Most Practical Traveling Clocks on the Market

ONE OR EIGHT-DAY LEVER MOVEMENTS
ONE-DAY ALARM. ONE-DAY ¼-HOUR REPEAT

A Large Variety of Plain and Fancy Leather Cases

ENTIRELY NEW!!

¼ Hour Repeat Eight-Day Lever Movement



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—— IMPORTERS OF CLOCKS ——

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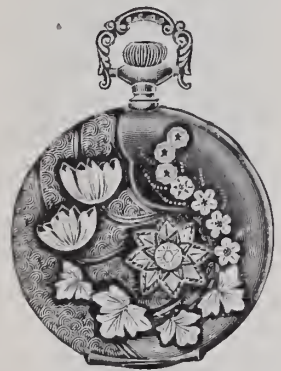
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DIAMOND RAISED



25 DIAMONDS



DIAMOND RAISED

SOLID GOLD WATCH CASES OF THE HIGHEST GRADE



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
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HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST.
NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO.
LONDON

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
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AGENTS

Learn to be a Watchmaker at the
KANSAS CITY HOROLOGICAL SCHOOL
Chartered — Established 1901 — Incorporated
Occupies 9,000 Square Feet Floor Space
Teaches Watch, Clock, Jewelry Repairing, Stone Setting, Engraving and Optometry
Dormitory Rates, $1.00 per week. Catalogue free on Application
810-812 East 12th Street, Kansas City, Mo.

Mr. Retailer:

IF SOLIDARITY GOLD CASES are not "THE BEST POSSIBLE" we are false to our people—false to our principles. We are "A Community of Interests."

Every man attends to his own Knitting, and no man Knits long who Knits poorly, in that Community. We distribute our burdens Wisely, we divide our benefits Justly.

If these features are stamped indelibly in our product, are our Cases Good Enough for You?

They are sold through the WATCH JOBBER ONLY.

We Make

"The Case That Courts Comparison"

SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

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D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

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177-D-634

"Monastery"

5 Tubular Bells Westminster Chimes $241.50 List. Solid Mahogany

Bawo & Dotter

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ARE THE MAKERS OF

1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)
2. "MONASTERY" Hall and Mantel Chime Clocks
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All three are of a different character. Once seen they will satisfy the most critical expert.

IMPORT LINE NOW READY.

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BAKER & COMPANY

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PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS SMELTERS AND MANUFACTURERS

PLATINUM AND GOLD SETTING DEPARTMENT

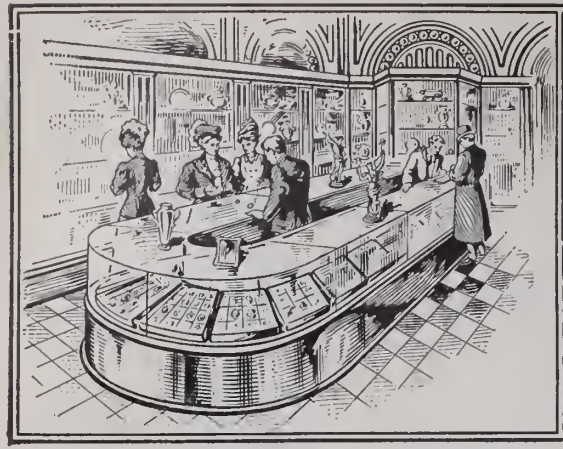
NEW YORK OFFICE - - 30 Church Street

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PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES



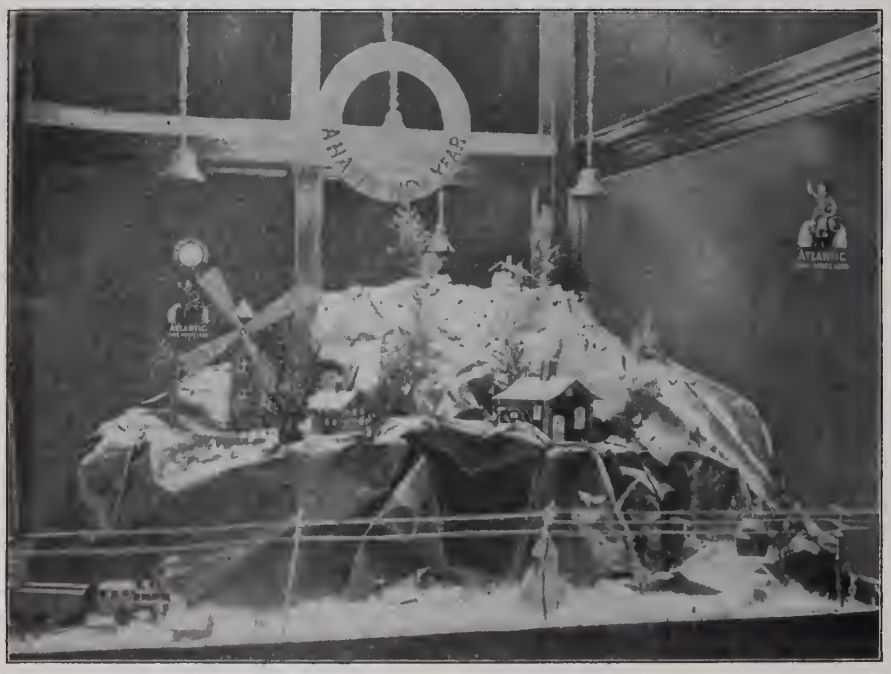
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Mountain Scene in the Show Window.

With Wind-Mill and Other Mechanical Effects.

THE ingeniously constructed display illustrated below, although used recently by a concern outside of the jewelry trade (J. J. Hockinjos Co., Newark, N. J.), will undoubtedly interest many retail jewelers. The display, which was described in *Iron Age-Hardware,* represented a bit of picturesque mountain scenery in Winter. Aside from the general attractiveness of the display, it has an added interest owing to the mechanical attachments by which the wind-mill, saw-mill and railroad train are kept in motion.



A MOUNTAIN SCENE IN THE SHOW WINDOW.

The whole display is constructed upon a rough framework of boards. Two small tables support the mills. This framework is completely covered with heavy packing paper painted with raw umber and kalko to give the appearance of rock. The houses are made of cardboard, bent into shape, glued together, painted and sprinkled with sand to represent stone. Red glass is placed in the windows, and at night electric lights burn within.

The trees are real young cedars, and are simply stuck through the paper. A few lower branches on the under side of the paper keep the trees upright. The telegraph poles are rough branches with the bark removed. The wires are ordinary copper wire. The whole display was sprinkled with plaster of paris and frosting to represent snow.

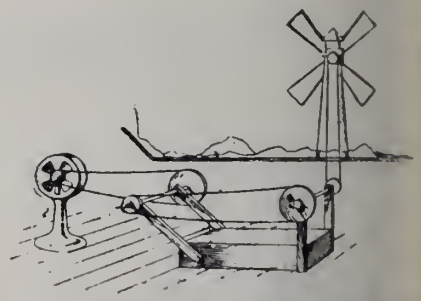
HOW MOTION WAS OBTAINED.

The wind-mill was run with a gearing, the construction of which is illustrated in the accompanying drawing. An ordinary electric fan was turned into a motor by removing the fan and substituting a wheel. The gearing was arranged to reduce the speed so that the wind-mill turned with a fairly slow motion. The device was made of rough pieces of wood; bolts for shaftings and wooden wheels with grooves, in which ran the round leather belting.

The wheel of the saw-mill was actually run by water. This was supplied through a ½-in. rubber hose connected to the main pipe in the cellar under the floor. The water ran down a sheet lead trough into a tank 14 by 24 by 4 inches, which was completely concealed. From the tank it ran into a waste pipe. A little moss was arranged here and there along the edge of the trough. The effect was that of a mountain stream emptying into a pool. Near the mill was a rustic bridge.

The toy train ran by a storage battery. This little train came around the mountain and shot into the dark tunnel only to reappear again.

The display drew large crowds both in the daytime and in the evening. At night the snow sparkled in the red lights which shone from the mountain houses.



HOW THE MOTOR POWER IS OBTAINED FOR THE DISPLAY.

Commerce a Game of Skill.

COMMERCE is a game of skill, which every man cannot play, which few men can play well. The right merchant is one who has the just average of faculties we call common sense—a man of strong affinity for facts, who makes up his decision on what he has been. He is thoroughly persuaded of the truths of arithmetic. There is always a reason in the man for his good or bad fortune, and so in making money. Men talk as if there were some magic about this, and believe in magic in all parts of life. He knows that all goes on the old road, pound for pound, cent for cent, for every effect a perfect cause, and that good luck is another name for tenacity of purpose.—*Ralph Waldo Emerson.*

James W. Kalbach, Reading, Pa., is about to move to his new store at 13 N. 9th St., having recently purchased the premises for $7,600.

The store of Morgan Bros., Ankeny, Ia., was the scene of a burglary recently, when thieves escaped with $100 worth of stock. Thus far no clue has been obtained.

Storekeeping Department.

How to Make Good.

LIFE is a struggle—a struggle in which many are vanquished and few survive. Of 1,000 buds that break forth in the spring of the year only a few, a very few, become blossoms, and of the blossoms only a few become finished and perfect fruit. This is a natural law, you say, and you are right. But behind all we choose to call law resides what we are fast learning to realize—a cause.

Very few people realize the importance of knowing themselves. They have a faint idea about life and their connection with it, but their conception of their possibilities and the importance of developing those possibilities is so imperfect that if they were asked just what their aim in life is they would not be able to give an intelligent answer, though they be at the moment working away at a job or filling a position of responsibility.

The trouble with these individuals is they do not use the opportunity they have and do not deserve to see a thousand-and-one avenues opened to them to make good. It is one of the paradoxes of civilization that the more opportunities are utilized, the more new ones are thereby created. The man who has a place, an opportunity to do, who persistently drags, who will not wring success out of what is given him, has given no evidence of fitness to improve or develop larger opportunities were they thrust upon him.

The world is full of latent power lying everywhere waiting for the observant eye to discover it. The only eyes who have been observant eyes are those of men and women who have made a success out of what they are doing—the ones who make good where they are. Man should not be blinded to whatsoever merit exists in the opportunity which he hath in hand, remembering that a thousand promises for the future should weigh as naught against the possession of a single piece of silver.

Wherever you are, unfold your hands, use the opportunity afforded by your present position and make good. Make good as Napoleon did in a hundred "impossible" situations. Make good as all leaders of men, in war and in peace, have done by the use of the opportunity at hand. Make good as every man must who would accomplish anything worth the name. Golden opportunities are nothing to the indolent, but industry makes the commonest chances golden.

Start to-day! Use the opportunity you have within your grasp, and you will stretch out your hand and hold the plus-entity, being what you have it within you to be.—*Business Philosopher.*

Burglars recently broke into the retail jewelry store of Pfister Bros., New Iberia, La., and escaped with a small amount of cash. The jewelry and diamonds had been placed in the safe, which was unmolested. The thieves entered by removing the glass from the front door. The concern had just moved into its new brick building on Main St.

The Law and the Retailer.

By Bernhard Raymond, LL.B., of the New York Bar

[EDITOR'S NOTE.—The articles published under the above caption have been written expressly for THE JEWELERS' CIRCULAR-WEEKLY and with the especial needs of the retail jeweler in mind. Considerable legal matter of a generic nature has been published in various journals, but the purpose of this series of articles is to give only what is believed to be particularly valuable and helpful to the jeweler.]

(*Continued from issue of Feb. 2.*)

Partnership Relation Distinguished.

A clear conception of the rights and duties of co-partners in the co-partnership is well afforded when compared with the legal standing of a stockholder in a business corporation.

A partnership differs in many characteristic respects from a corporation.

First—A partnership is a voluntary association of two or more persons whose legal relation is founded upon their express or implied agreement and is not deriving its power from special or general statutory authority to carry out the purposes of its creation. A corporation is created by virtue of a general or special act of the Legislature.

Second—The partners continue to act as individuals; that is, their individuality is readily identified.

The individuality of the incorporator or stockholder of the business corporation is lost.

Third—The partners among themselves may agree that each has a particular interest in the firm, its business and property.

The individual stockholder does not own any part of the corporate assets.

Fourth—The contract of any partner binds the co-partnership, as well as each of the partners of the firm.

The individual stockholder cannot by his contract bind the corporation.

Fifth—The co-partners sue and are sued in their individual names.

The corporation cannot sue and be sued in the name of its stockholders.

Sixth—Each co-partner, in so far as third persons are concerned in their personal dealings with the firm, except in the case of a limited partnership, of which we shall speak later, is responsible for all the firm's debts.

A stockholder is only answerable to the extent of his stock.

Seventh—The death of one partner usually dissolves the relation of partners and terminates the partnership; that is, in absence of an agreement to the contrary.

The death of a stockholder does not in the least affect the existence of the corporation.

Eighth—The transfer by one partner of his share in the business to another does not operate to make the transferee a partner in the firm. And that for the reason that a partnership depends upon the agreement of the parties, and in the absence of an agreement to receive the transferee into the partnership as a partner he is only entitled to the share which the retiring partners would have upon the dissolution of the firm.

A transfer by a stockholder of his shares of stock entitles the transferee to all the rights of the original holder, and the transfer in no way affects the corporation.

Any attempt to frame a satisfactory definition of a partnership is regarded as a hazardous undertaking. This is partly due to the difficulty inhering in any attempt at definition, but it is chiefly attributed to the fact that the legal conception of partnership has not always been clear and definite, and that the legal test for determining the existence of the relation has varied from time to time.

(*To be continued.*)

Brightness.

WHEN selling goods it is most essential that they retain their newness of appearance, and especially is this true of ornamental goods, for whether the customer is buying for himself or purchasing for presentation he desires above all things to be assured that the ware is clean and new. Bright, new-looking articles provoke no questions when shown to the trade; hence the importance of keeping goods in first-class order. Have everything where it can be seen by people desiring to purchase and where there is no difficulty in reaching articles, whether for cleaning or exhibition purposes.

Bright, clean, attractive windows are also important. Indeed, especial care should be exercised here, as many people will be influenced to enter a place where the windows emphasize the proprietor's manner of keeping stock in proper condition. As a matter of experiment, one large retailer, prior to the holidays, kept the window lights burning several hours after the store had been closed, arrangements having been made with a watchman to switch off the lights at a certain time. This bit of "brightness" brought big returns, as it enabled many people who passed the spot after business hours to examine goods leisurely. The result was they made their selections from the display shown in the windows and were ready to place orders when entering the store. If this kind of advertising paid prior to holidays, why would it not pay at other times?

The experiment is worth a trial. A good way to test it is to make special night shows. Most jewelers remove the more valuable part of their display each evening before closing. Let some special articles be shown when the store is closed, and keep tabs on the sales made of these night specials. Perhaps this style of "brightness" might be a silent salesman of value. OTTO JONAS.

A thief recently broke the show window in the store of W. C. Bowers, Dayton, O., and made off with a tray of diamonds worth $500. A stone weighing 15 pounds was hurled through the window.

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.



John Davison

12 BARCLAY ST.

NEW YORK

Agent for { COALPORT CHINA CO. / ADDERLEYS, LIMITED / GEORGE JONES & SONS } Fine English China

Stevens and Williams English Rock Crystal

Attractive Lines kept always in OPEN STOCK

Write for illustrations and price lists

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

JEWELLERS' REPAIR KIT For Combs or Barrettes

Sample Box No. J, Containing the Following—

1 Doz. Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

50c.

Guaranteed to repair any article made of Celluloid

Sent PREPAID on Receipt of Price, 50c.

OR FROM YOUR OWN JOBBER

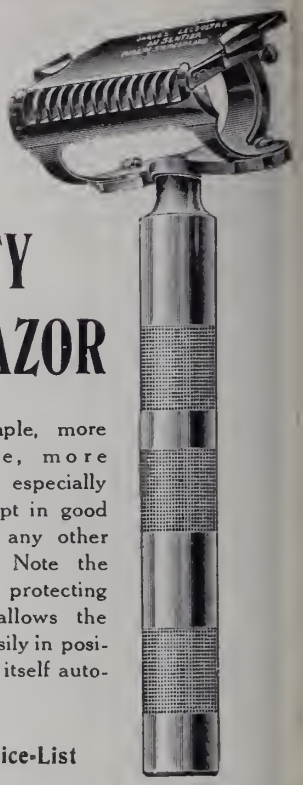
Extra Joints and Catches - - 15c. per Doz.
4-in. Pin Tongs, 35c., 5-in., 40c., 6-in., 45c. per Doz.
Extra Cement, 25c. per Bottle. Will not evaporate

Franklyn Manufacturing Co. 1585 Park Avenue New York City



THE BEST YET

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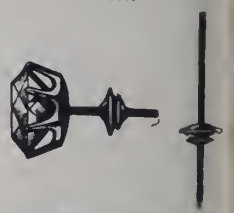
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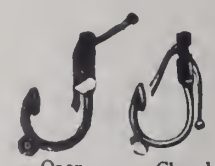
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Old English Pottery and Porcelain.

IN speaking of a recent exhibition of china and pottery by Stoner & Evans, London, Eng., a contributor to the *Pottery Gazette*, of that city, says that the collection shown has been a center of attraction to hundreds of lovers of artistic china in general and of old English porcelain in particular.

The firm collected from many sources some of the finest examples of early English porcelain that have ever been accessible to public view. Such an exhibition was only rendered possible by the dispersion of several important private collections, and it is not likely that so many of the best specimens of the early products of the oldest factories can ever be seen together again. The exhibits were acquired by Stoner & Evans from many sources, and the disposal of them will see them scattered far and wide, some of them probably never to appear in public again.

"It is a matter of common knowledge that really fine specimens of early English china are becoming very rare," says this writer "The best of them have found a permanent home in our public museums, so that when a few pieces find their way into the market the competition for them by English and transatlantic collectors is always keen. Lovers of old china have found the recent exhibition not only interesting but instructive. It has shown that British porcelains of certain early periods are of a higher standard of excellence than they have been credited with. Specimens produced in the earliest periods of Bow, Chelsea and Worcester will always command appreciation because of the date of their production. There are, however, productions of those early dates that have better claims to notice than mere rarity. The present collection included examples of Bow, Chelsea, Worcester, Nantgarw, Coalport (Coalbrookdale), Swansea, Derby, Bristol, Pinxton, Lowestoft, Plymouth and Longton Hall. Some of these are beautifully fine porcelain, but gay in colors, and not perfect as models. There are, however, many others that combine the perfections of form and ornamentation.

"Of the latter the Worcester patterns in case J are beautiful examples of the period 1751-1783. There is a notable dessert service. The centers, decorated with circular medallions, painted with small groups of fruit and leaves, and framed with borders of golden rays. Fine purple scrolls entwined with festoons of green foliage with red berries radiate outwards on to the scalloped flange. The latter enriched with a trellis design in rose color, upon a lighter shade, and further decorated with reserves painted with single blossoms on a white ground, powdered with red, and framed with golden scrolls.

"Altogether Stoner & Evans presented a very remarkable collection of the rare early English china which is held in such esteem by collectors, displayed in graceful cabinets

"The most interesting feature of the exhibition is undoubtedly the set of three



CHELSEA GROUP—SUMMER AND AUTUMN.

groups of figures by Roubiliac, shown in a case with electric light inside. This magnificent and marvelously beautiful set of 'Old Chelsea,' representing pastoral idylls in the style of Watteau, is described in the artistic souvenir of the exhibition as unique. The central group represents a delightful variation of the 'Music Lesson.' Seated under a bower of white jasmine in full blossom, a damsel with a youthful musician turning the handle of a hurdy-gurdy resting on his knees, watch a small dog dressed in man's attire as he dances on his hind legs upon a marble stool. At her feet another dog in the dress of a lady of the period, also on its hind legs, watches its companion. The damsel is in a white gown, richly brocaded with gold and colors. The musician, in a white jacket, also strikingly figured in gold and colors—green cap and breeches and blue shoes.

"A pair of groups form part of the same set—one group on each side—each consisting of two standing figures representing the four seasons—one group Winter and Spring, and the other Summer and Autumn. Summer is represented by the figure carrying a sickle and some corn, her left hand resting on the shoulder of her companion, at her feet two birds nestling among some foliage. She wears a dress of a brilliant rose crimson enriched with gold and a blue bodice. At her side, leaning against an apple tree, Autumn gazes at her admiringly. His cap in his left hand, he wears a pink coat figured with blue and gold, red breeches and shoes, and holds up a blue apron loaded with fruit.

"These three Chelsea groups are the most exquisite productions in the collection. There is a small collection of Bow, Derby and Chelsea figures of birds and their nests, and another of Chelsea busts and statuettes of historical interest. Our correspondents who took part in the discussion in our pages on 'Lowestoft' some time ago may be interested to know that Stoner & Evans show among other examples of Lowestoft an octagon-shaped plate, powdered blue ground, decorated with circular and fan-shaped white reserves, painted with river scenes and flowers in the old Chinese style. The mark on this piece is an imitation of a Chinese mark in blue."

Ivory Hidden in the Arctic Ice.

THOSE who have been following the stories anent the scarcity and increasing price of ivory will be interested in the paper read by Dr. Gath Whitley at the Victoria Institute, London, Eng., the other day, in which he described the islands of ivory which are hidden among the Arctic ice lying north of Siberia.

These islands were discovered by Russian explorers at the end of the 18th century and have been exploited by traders in fossil ivory ever since. As recently as 1898 about 80,000 pounds of fossil ivory was offered for sale at the fair of Yakutsk. To the earlier explorers it seemed that one islet, known as Laikoff's Island, was "actually composed of the bones and tusks of elephants, cemented together by icy sand. The horns of buffaloes, or rather of musk oxen, and rhinoceroses were also wonderfully abundant. The sandy shores and slopes were full of mammoths' tusks."

In 1886 a German, Dr. Bunge, explored Liakoff's Island. "The sand and gravel," said the lecturer, "were found to rest in

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blocks of ice, and the alluvial beds were full of the bones of mammoths, rhinoceroses and musk oxen"—this after hundreds of years of visits from ivory hunters. Trawling showed that the bottom of the sea near the islands was strewn with tusks and bones.

These extraordinary discoveries are explained by the following theory. In prehistoric times Siberia enjoyed a comparatively mild climate, and a great tract of country now under ice stood at a considerable level above the sea. Vast herds of mammoths, rhinoceroses and buffaloes roamed over these plains. A great catastrophe at last overtook them. The land subsided, the sea rose and the animals congregated in great numbers on the mountain tops. Even these were at last submerged and the destruction was complete. After a time the waters subsided slowly and the islands which had formed mountains in the land rose above the sea.

Why the climate changed after these upheavals is still a problem to be solved.—*Music Trade Review.*

Imitation Pearls.

THE art of making false pearls is several hundred years old. It seems not to have been known before the 17th century, but the Chinese, thousands of years ago, understood how to produce artificial pearl, though not by imitation.

It is well known that pearls consist of a deposit of mother-of-pearl, following an injury to the shell of the pearl-oyster, or the introduction of some foreign substance, such as a grain of sand. The Asiatics put substances into the shells, even small leaden images, to get them covered with pearl. But the process has never been very successful elsewhere.

Near the end of the 17th century a maker of rosaries in Venice, named Jacquin, invented, or discovered, the so-called essence of pearl, with which he covered the inside of glass beads to make them look like pearls. Before this invention the glass beads had been filled with wax or mercury, but the imitation was not perfect, as it now became. The process is still in use, and consists of coating the inner side of thin, white glass beads with the pearl essence and filling them with wax, except for the little opening. The pearl essence is made by steeping in ammonia the silvery scales of a fish belonging to the perch tribe.

At the present day imitation pearls are produced in wonderful perfection, and what large proportion the industry has assumed may be seen from the fact that Paris alone sends annually to other countries artificial pearls to the value of more than one-half million francs. The prices vary, of course, with the size and beauty of the stones.—*Deutsche Goldschmiede Zeitung.*

The store of Maxwell Bros., Bowman, Ga., was recently destroyed by fire. The concern carried a line of jewelry and groceries.

John Guersten, Waterloo, Ia., has moved into a newly furnished store at 221 W. 4th St. Mr. Guersten recently purchased the business of Dexter Phelps.

Pottery at University City, St. Louis, Mo.

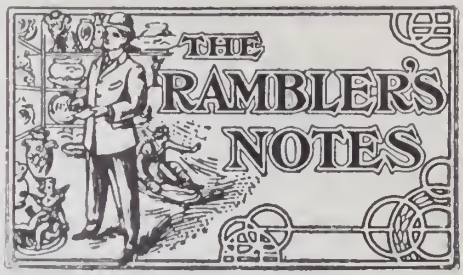
THE noted French expert, M. Taxile Doat, formerly of the manufactory of Sèvres, has arrived at University City, St. Louis, Mo., and is organizing the new pottery, which will be one of the most interesting features of the People's University, founded by E. G. Lewis, of the Lewis Publishing Co. With the assistance of E. Diffloth, formerly director of art of the La Louviere Pottery, Belgium, of Mrs. Robineau, the editor of *Keramic Studio*, and of Fred H. Rhead, both porcelain and low-fired ware will be produced in the new pottery, but attention will be mostly given to the making of fine porcelains, such as have made Mr. Doat's reputation, and such as have been made in this country by Mrs. Robineau during the last five or six years. Mrs. Kathryn E. Cherry, St. Louis, has been engaged by Mr. Lewis to take charge of the lessons. She will also conduct a class in Ceramic design. Mrs. Cherry is a pupil of the St. Louis School of Art, Paul Connoyer, Dawson Watson, Arthur Dow, Marshal Fry, Bischoff and Aulich.

It may be announced in connection with this that the Correspondence Schools of University City are being as rapidly organized as possible. All crafts will be taught there, both by correspondence and in the school. The lessons on china painting, by Miss Jetta Ehlers, will, we hope, be finished in a few weeks, and the lessons on pottery, by Fred. H. Rhead, are ready now. The instruction is free to members of the American Woman's League, but some arrangement will probably be made by which these lessons or text-books can be purchased by outsiders for a moderate sum.

"The Pottery Lessons," by Mr. Rhead, will be found to be a practical book of elementary instruction, such as there is none on the market, very thorough and clear, illustrated with over 400 drawings of tools, utensils, etc., a number of these illustrations showing, as much as possible, the ware in the process of making. This textbook gives complete and clear instruction for building, casting, pressing, throwing, modeling and carving, glazing, placing and firing, also for the making of tiles. The series of formulas for glazes will be of special interest to students as well as advanced workers, as many of these formulas are little known. There are glazes maturing at different temperatures from Cone 010 to Cone 3, mat and bright glazes, colorless and colored, all the mat greens of various textures, alligator skin and others, a mat white very similar in character to the celebrated vellum glaze of Rookwood, a crimson crystalline glaze maturing at Cone 010, etc.

A whole lesson is devoted to porcelain work for Cone 9 firing, with simple instructions for the mixture of a good porcelain body and the preparation of glazes developing at the same temperature at which the body is fired.—*Keramic Studio.*

The store of A. G. Stone, Montpelier, Vt., which was closed during the past few days on account of the death of Mr. Stone, has been reopened for business under the management of W. M. Reed.



BRASS GOODS OF EGYPTIAN STYLE

MANY jewelers carry a line of brass and copper novelties to help increase the attractiveness of their stocks and also to supply a demand among customers who are on the lookout for unique and pleasing articles in which beauty is combined with utility. To jewelers who are interested in this kind of ware "Karnak" brass, a product modeled after pieces of antique ware, will strongly appeal. The originals from which these styles are taken were found in the ruins of the Egyptian Temple of Karnak, built by Seti the First, over 15 centuries ago, on the banks of the River Nile, near Thebes, the ancient capital of Egypt. In both form and decoration each piece of "Karnak" brass expresses some ideal feature of ancient Egyptian art, embodying a sacred meaning. Smokers' sets, combining a tray, match and ash receiver and cigar holder, are among the articles offered in this ware. For the den or art corner they are most appropriate. Clocks, vases, jewel boxes, fern dishes and many other articles are made of this brass, in all of which some ornamental feature of ancient Egyptian art is prominent. The decorations on some of the pieces are the lotus, the sacred lily of Egypt; on others is the scarabeus, the sacred beetle, the symbol of creative power and immortality. The Sphinx and Isis, Goddess of the Nile, are also prominent in the decorative schemes used. A display of this ware is at present being made at the New York office of the Benedict Mfg. Co., 409 Broadway.

*

NEW DECORATIONS IN COALPORT CHINA

A NEW china decoration seen at the salesrooms of John Davison, 12 Barclay St., New York who imports coalport ware, shows heavy acid gold bands enclosing one of deep purple. The center of the plates so ornamented is free of decoration, the contrast thus produced being most pleasing. Another service plate has a border in acid gold, while running around the shoulder of the plate is a dainty leaf and vine pattern in heavy raised gold. The center is clear. Because of the simplicity and attractiveness of design this plate at once catches the eye and makes a favorable impression. The same pattern is shown against blue and red backgrounds, but with not such good effect. A plate decorated with sprays in turquoise blue alternated with heavy gold pattern designs makes a pleasing offering, the blue being applied by hand. As in the other instances the center is free of decorative effect. Where medallion decoration is used the patterns are smaller and more dainty in design.

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Are you perfectly satisfied with those results?

If you are not, there is one very simple and easy course for you to take.

Send your next lot of waste to us and we are confident that in the result there will be no cause for dissatisfaction.

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION NO. 2116—**Dull Black on Trophy Cup Bases.**—*How is the dull black finish produced on trophy cup bases?* *D. B.*

ANSWER.—The black bases used for silver prize cups are of wood, polished and blackened with shellac and lampblack. The wood turner sandpapers and smooths the bases as fine as possible, then brushes on a coating of the lampblack and shellac. When dry he will place it again on the lathe, and, while revolving, will polish again with fine sandpaper. This alternate painting and polishing may be done several times, or until the desired finish is obtained. The last operation consists in rubbing up with a cloth, but not enough to make it glossy.

The Production of the Ring Mesh Purse.

By WINFIELD E. DENHAM, in the *Metal Industry*

THERE is probably no other article manufactured today in the jewelry industry that is meeting with such continued success as the ring mesh purse. It seems to almost rival the bracelet in the enormity of its sales. Its origin dates back some six or seven years and the output has increased steadily until today almost all of our fair jewelry lovers of the country, from the society belle to the humblest servant, possess one of these articles of modern manufacture.

In its design it is an outgrowth of the punch purse, so called by its mode of manufacture, which consisted of squares of metal with prongs which were pressed down over rings. These purses were very popular when first placed on the market, but as their design could not be changed, except with different tops, the superiority of the mesh bag is easily conceived. Mesh bags are made very graceful by the mode of shirring the top part near its intersection with the clasp. This is usually done by tapering the top of the bag to points that are afterward connected by rings so as to show a fold. These folds, sometimes three to five in number, greatly improve the design. Strips of mesh varying in width according to the size of the purse, with the ring mesh running in the opposite direction of the purse proper also compose some of the latest designs.

PRODUCTION OF RINGS.

The production of the rings which compose the mesh is not as simple an operation as one might expect. These rings must be of a uniform hardness; if too hard they become very brittle and, therefore, hinder in no small degree the production of the bags. The wire that composes these rings consists chiefly of German silver, although some are manufactured from sterling silver and the most expensive from solid gold. This wire is almost invariably drawn to about 25-1000 in diameter and it is in this drawing process that the workman must study the hardness of the metal, for a little carelessness in this part means considerable in the production of thousands of rings.

MANUFACTURE OF MESH.

The factories which manufacture these purses usually employ an agent who gives these rings out to individuals to make according to a formula, as different bags must conform to a particular top. This seems to be the cheapest as well as the quickest method to increase their output, as one agent for a hustling concern may have as many as three or four hundred persons who devote most of their spare time to the making of these bags. This particular business has been of especial value to the unemployed or families where sickness has left them almost destitute for the necessities of life. In many of the houses among the poorer classes it is no uncommon sight to see whole families engaged in this vocation. In the jewelry districts the writer dares venture to say that two-thirds of the middle class of people, mostly women, are or have been engaged in the production of the mesh bag. Considering the vast area covered by the agent or sub-agent of the factory in the distribution of rings, one can imagine the extent of the production; residents living within a radius of from 10 to 20 miles seem to be as well acquainted with the use of pliers and rings as those in the immediate vicinity of manufacture.

MODE OF FINISHING.

With the possible exception of the lining the assembling of the other parts of the purse is done wholly in the factory. After the bags thus made are returned they are given a heavy plating of silver or gold. Those that are plated with silver are placed in a tubbing machine that revolves and which contains soft soap and water, into which steel shot ¼ inch in diameter is placed. This shot revolving around the mesh produces a very fine burnish to the rings, much better than can be produced by any means of scrach-brushing.

As many as fifty to sixty bags may be burnished in the space of twenty minutes in a machine not larger than and almost as similarly constructed as an ordinary beer keg. It may be well to mention that the tubbing machine, as it is called, seems to be an almost indispensable asset to our modern coloring plant, its finish seeming to surpass the polished surface with much less expense.

THE PURSE TOP.

After the bag is thus colored, aside from lacquering, it is now ready to be joined to the top. These tops are most artistically designed, containing all our modern types of high-class die cutting from the scarab design to numerous models of cupids and flowers. The kind of purse, or, as commercially classed, its number, is usually derived from the top it contains. The tops are always finished in accordance with the bags, the silver plated bags usually containing an oxidized silver top and the Roman bags either Roman or burnished rose gold finish.

The many operations necessary in the manufacture of the top tend to increase quite perceptibly the cost of the purse. The tops may be struck many times in the die and annealed thoroughly before the design is absolutely clear. After the tops are properly struck a lining is usually soldered on the inside and the barbed edges are polished with pumice or tripoli before being ready to receive the buff gloss. The sides of the top are also pierced to accommodate the rings for its attachment to the bag; alternate clasps are soldered to the tops and hinges are also soldered to the sides, which, when properly riveted, afford its easy manipulation.

Most all of these operations require accurate workmen, as any misplacement in the parts or defect in the soldering is sure to prove detrimental to the proper working of the top. Before the bag is joined to the top, linings that are made of different shades of satin or some composed of kid are sewed under the top and suspended throughout the bag. These linings, usually comprising one or more compartments, improve the general shape of the bag and make the shirring more prominent.

IMPROVEMENTS IN MANUFACTURE.

In all the operations connected with the manufacture of the ring mesh purse many improvements have been made in the making of the top, thereby reducing its cost to some extent. Formerly it was the custom to drill all holes in the top for the joining of the bag, but now that has all been done away with. The bag is either swedged to the top or the top is placed in a press and the apertures pierced in one operation. Other minor improvements in the assembling of parts of the top have also been made, each being an important factor in the mode of production. * * *

Notes of the Watchmakers' Craft.

H. E. DUNCAN, of the Waltham Watch Co., Waltham, Mass., on Feb. 15-16 will deliver a series of lectures on "Watch Mechanism," illustrated by stereopticon views, before the Colorado Horological Society in Denver, Colo. The horological society has extended to every watchmaker in the adjacent territory a cordial invitation to attend.

Plans are being made for the erection of a large clock tower at the intersection of Detroit Ave. and Boulevard, Cleveland, O. The tower will be 70 feet high and of attractive architectural design. Near the top of the tower of the clock four dials will be erected.



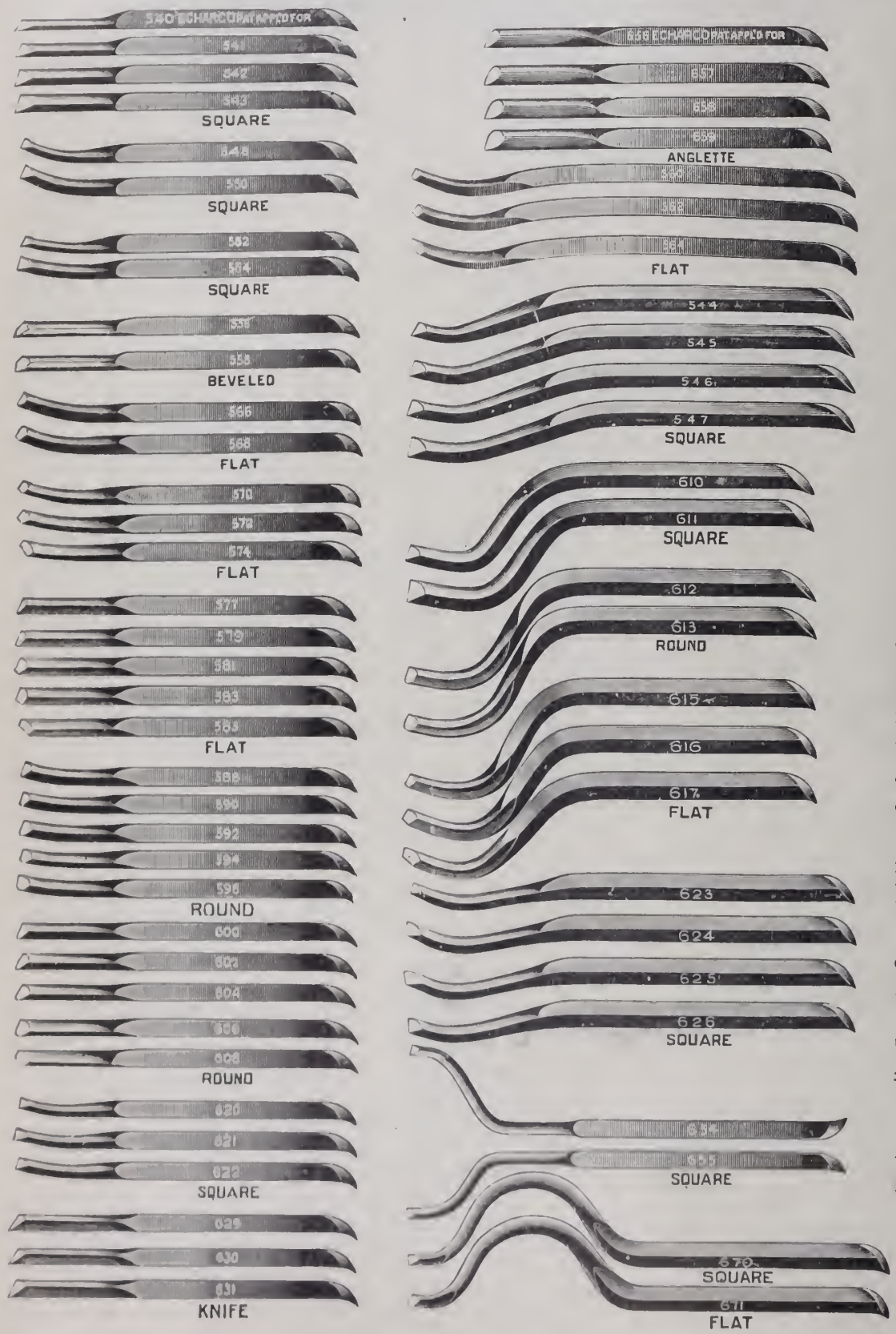
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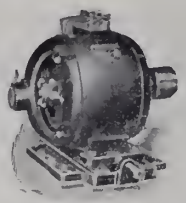
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4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

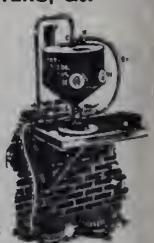
SAND BLASTS

AMERICAN SWISS FILES

GAS FURNACES, BLOWERS, &c.



ZEUNER'S BEST JEWELERS' SAWS
JEWELERS' SUPPLIES
FILES AND TOOLS
Established 1876
E. P. Reichhelm & Co.
24 John Street
New York



Price, $20.00 Price, $12.00

PLATINUM

In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

Established 1879 Manufacturer of

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

CRUCIBLES



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.



L. LELONG & BRO.

GOLD AND SILVER REFINERS
ASSAYERS AND SWEEP SMELTERS

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE

U. S. SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN, 16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing Precious Metals.

Positively Highest Prices Paid For Old Gold and Silver. IMPORTERS OF PLATINUM ORE AND BULLION ASSAYS A SPECIALTY

PLATINUM

AMERICAN PLATINUM WORKS
NEWARK, N. J.

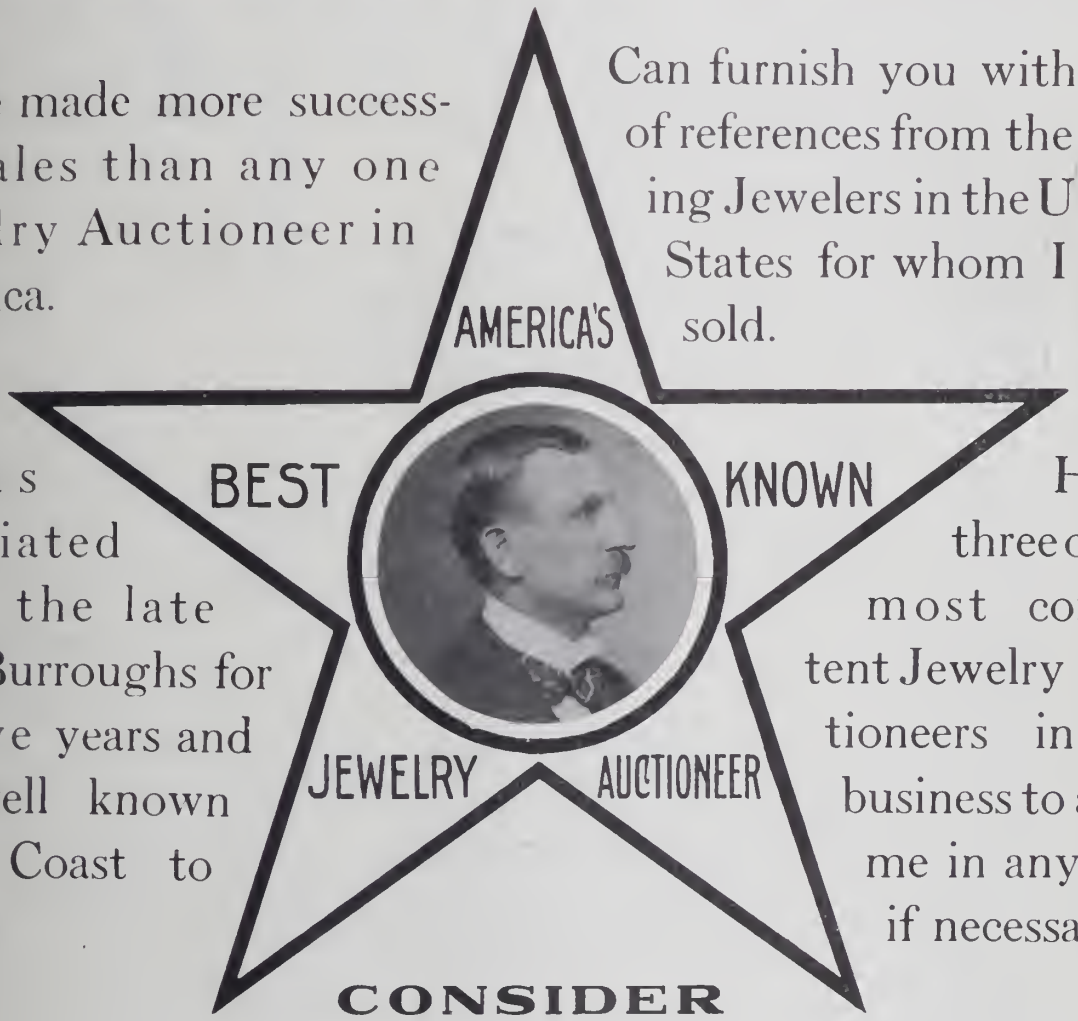
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

DISSOLUTION OF PARTNERSHIP

BRIGGS & DODD

I have made more successful Sales than any one Jewelry Auctioneer in America.

Can furnish you with best of references from the leading Jewelers in the United States for whom I have sold.



I was associated with the late P. J. Burroughs for twelve years and am well known from Coast to Coast.

Have three of the most competent Jewelry Auctioneers in the business to assist me in any Sale if necessary.

CONSIDER

I have made this business a life-long study and am competent in conducting large sales successfully, as I have conducted the greatest number and the most prominent sales in this country.

Write me if you contemplate having an Auction.

All correspondence strictly confidential.

L. H. DODD & CO.

Office: 4607 Michigan Ave. Long Distance 'Phone Drexel 2906 **CHICAGO, ILL.**

NEW YORK: 396-398 BROADWAY

"Perfect One Piece"



QUALITY FINISH

TRADE MARK REGISTERED

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

MADE IN 14 & 10 K GOLD 14K PLATE STERLING SILVER

A Complete Line of 10 K. Plate is Now Ready

STERN BROS. & CO., 33-43 Gold St., New York

To avoid delay use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Dept.: 68 Nassau Street, New York

Diamond Cutting Works: 142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State Street; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

42nd Year. WEDNESDAY, FEBRUARY 16, 1910. Vol. LX., No. 3.



A Curious Incense Boat in the Shape of a Nef.

(*See Text on Page 55.*)

ALVIN SILVER

Morning Glory Pattern

925/1000 FINE



One of our new patterns of Sterling table ware, of medium weight d moderate price.

The Morning Glory Pattern is another example of Alvin Superiority—it most attractive and artistic pattern, full of character, in French gray finish, cu high relief, as ornate on the back of each piece as on the front, in fact, excellency of the die work cannot be surpassed. The execution of the flo together with the other details of the pattern, make it a pattern possessing ex sive qualities. Made in full line of fancy pieces, ounce goods and cutlery.

Write for complete price list.

ALVIN MFG. CO.

Silversmiths

New York

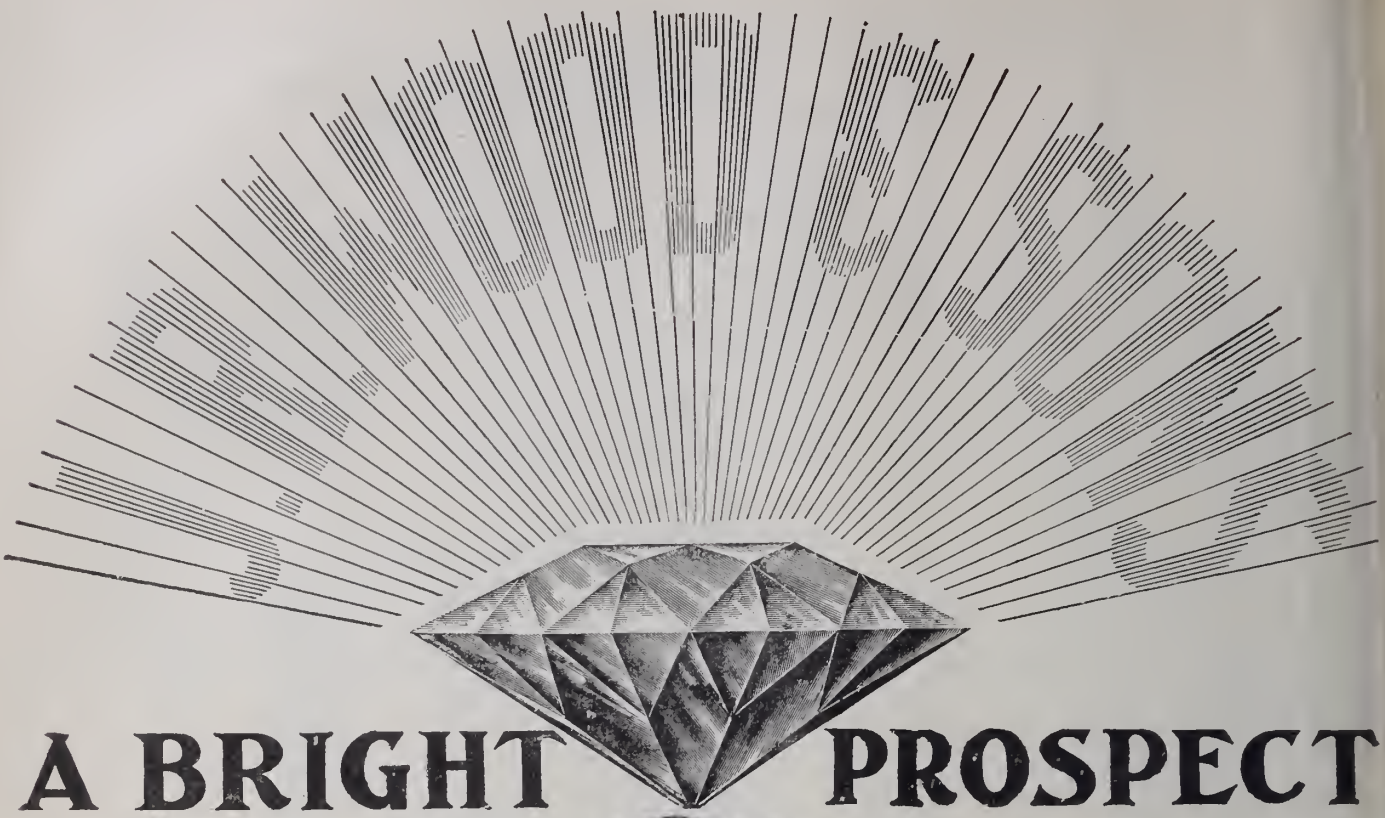


FAHYS

Gold Filled Watch Cases are NOT manufactured by any Watch Case Trust

JOSEPH FAHYS & CO.

NEW YORK CHICAGO BOSTON SAN FRANCISCO



A BRIGHT PROSPECT



A bright prospect is before the retail jeweler who buys his diamonds of us, because then he has his diamonds at the lowest possible prices. He is also sure the stones are exactly as represented.

Consequently no competitor can sell equal goods for less, so his chances of selling are greatly increased.

J. R. WOOD & SONS

Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

170 Broadway, Corner of 2 Maiden Lane NEW YORK

We Respectfully Suggest You



"GET IN THE GAME"

Good business revolves around this ring—a perfectly satisfied customer has the true "ring" about him—he is a valuable asset.

Our rings are the standard for quality and workmanship, yet they are sold at the lowest price possible.

J. R. WOOD & SONS

Wedding Ring Makers

170 Broadway, Corner of 2 Maiden Lane NEW YORK

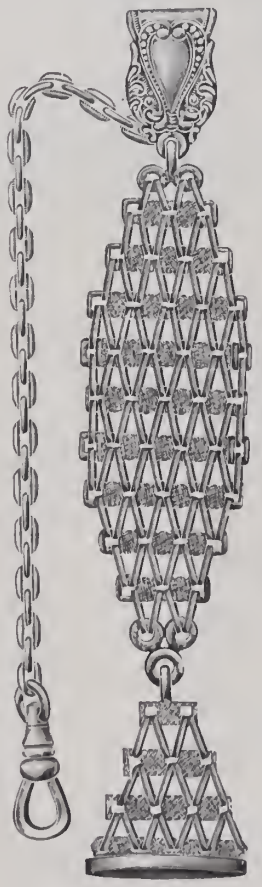
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our ⅛ mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article worn.

Just ask for Bigney goods and you can be supplied with everything in chains, lockets, fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L593—Mirror



L728

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Office
3 MAIDEN LANE



at Belcher ring as received with ws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new gold or platinum claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new gold or platinum claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that help to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

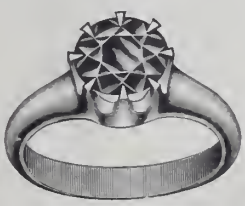
47 John Street
New York

TWO WONDERFUL SHOPS

256 Madison Street
Chicago



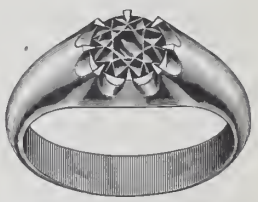
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW GOLD OR PLATINUM CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW GOLD OR PLATINUM SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

CHICAGO, ILL.: Heyworth Bldg. SEATTLE, WASH.: Arcade Bldg.

What You Expect from Your Business Are RESULTS



"MORE THAN I EXPECTED."

¶ If a thousand jewelers told you that they had received "More Than Expected" for their metals wouldn't you feel it worth while to investigate the matter? We would rather *do more* than *do less* than you expect, and we make this statement good with a check that will measure up to your expectations.

¶ If by Our Accurate Valuations you can get more for your Old Gold, Silver, Filled Cases, Plated Jewelry, Sweeps, etc., there is no reason why you should accept less from another concern. We guarantee where others promise and the evidence of it is "Best Proved" by a Trial. This is the time to clean up and if you overlook sending us your next shipment you do yourself and your business an injustice. Shipment returned at our expense if you are not satisfied.

GOLDSMITH BROS.
Smelting & Refining Company
20 JOHN STREET NEW YORK

New York.
New York City.
Check for sweeps exceeded our expectations. Will assure you of our future business.
Rosenberg & Daniel.

New York.
Rome, N. Y.
Check for Old Gold and Filled Scraps received and very satisfactory to us. Thanks for promptness. I remain,
Yours truly,
W. H. Rudd.

Maine.
Calais, Me.
Your check for $17.52 received and accepted with thanks, Yours,
Chas. W. Bailey

Massachusetts.
Salem, Mass.
Received check for Filings, Sweeps, etc., very satisfactory and will send you future shipments.
Yours truly,
Salem Jewelry Co.

New Hampshire.
Berlin, N. H.
Check for Old Gold and Silver received and am perfectly satisfied. Thank you for promptness. E. M. Whitcomb.

Ohio.
Cleveland, Ohio.
I always send my Gold to you with satisfactory results. Yours truly,
C. B. Edgar

Illinois.
Champaign, Ill.
Check for Old Gold and Silver O. K. Thank you for your always prompt remittance
Yours truly,
Chas. Maurer.
Jeweler and Optician

Minnesota.
Rushford, Minn.
Check in payment of Old Gold and Silver scraps received and the amount is very satisfactory, for which please accept thanks.
Yours truly,
G. G. Grossfield.

Alabama.
Union Springs, Ala.
Returns are most satisfactory; realized more than expected.
Yours,
Henry J. Rosenstihl.

Tennessee.
Memphis, Tenn.
Amount of check received to-day was really more than I thought the Old Gold was worth. Thank you for promptness. Yours truly,
Charles Wilms.

Texas.
Haskell, Texas.
Check for Old Gold received, really more than expected. Thanks for prompt attention.
Yours,
H. M. Craig.

Montana.
Butte, Mont.
Check for Sweeps entirely satisfactory. Will remember you with our business in future.
Towle & Winterhalter.

Oregon.
Check for $402.00, returns for Sweepings, perfectly satisfactory to us. With thanks, we remain,
Yours,
A. & C. Feldenheimer.

California.
San Diego, Cal.
Check for Sweeps received to-day. Accept my thanks for your fair and courteous treatment, will remember you with future shipments.
Yours respectfully,
H. M. Funk.

Maryland.
Rockville, Md.
Your check for Old Gold received O. K. Will send you more in future.
Yours truly,
G. MacWilliams.

New York.
Potsdam, N. Y.
Received check all O. K. and more than satisfied Yours, etc.,
C. A. Thorpe.

Maine.
Farmington, Me.
Check received, perfectly satisfactory. I think we come pretty near in our estimation. I made it $112.50 and your check was $112.55.
Yours respectfully,
J. A. Blake.

New York.
Rushville, N. Y.
The draft for $22.07 for Old Gold and Silver received, which is very satisfactory. I am,
Yours respectfully,
C. T. Loudon.

Delaware.
New Castle, Del.
I received check today Everything satisfactory T. E. Bridgewater.

Pennsylvania.
Hanover, Pa.
Had word from party to whom cases belonged, and everything is satisfactory. So you may keep entire shipment.
Respectfully,
Chas. F. Sarbaugh.

Massachusetts.
Natick, Mass.
Your check received and is satisfactory. Thanking you for same, I am
Yours respectfully.
H. S. Robbins

New York.
Rome, N. Y.
Your check received this A. M. Very prompt and satisfactory returns
H. C. Midlam

New York.
New York City
Your check for sweepings received with thanks, same being very satisfactory Will continue to have you remove our sweeps every month
Respectfully yours
Baumgold Bros. & Co.

Pennsylvania.
Erie, Pa.
Received your check for Old Gold and Silver and am satisfied with the amount. Yours truly,
Emil Beyer

"Our Factory is Your Factory"

A 10-KARAT LINE THAT IS 10-KARAT

A Line of 10-Karat Gold Jewelry

which is bound to distinguish you from other jewelers of your town—which gives character to your store, fills your clerks with a keen desire to push its sale and serves to gratify the caprice of your customers.

And all this at prices that have no equal, considering the character and quality of the

LINK BUTTONS
BROOCHES
SCARF PINS
LOCKETS
PENDANTS
BABY PINS
HANDY PINS
WAIST SETS
CROSSES
COMBS
FOBS
TIE CLASPS
NECK CHAINS
LORGNETTE CHAINS

and other articles, which we offer for your selection.

LOOK FOR THIS



TRADE-MARK



Manufactured by Men who are Thoroughly Competent and Designed by Artists who Really do CREATE

The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

Factory: 251 N. J. R. R. Ave., Newark, N. J.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

POINTER No. 121

Have You Seen This Advertisement Before?

If So, Did You Read It? If Not, Why?

Don't Let Scepticism Come in Between You and Opportunity. Every Phase of Our Great System Will Stand the Closest Investigation

It's the Greatest Business Producer of the Age

Note what another one of our Prominent Customers has to say of our System

SPRINGFIELD, MO.,
Jan. 25, 1910.

(Copy of original letter)

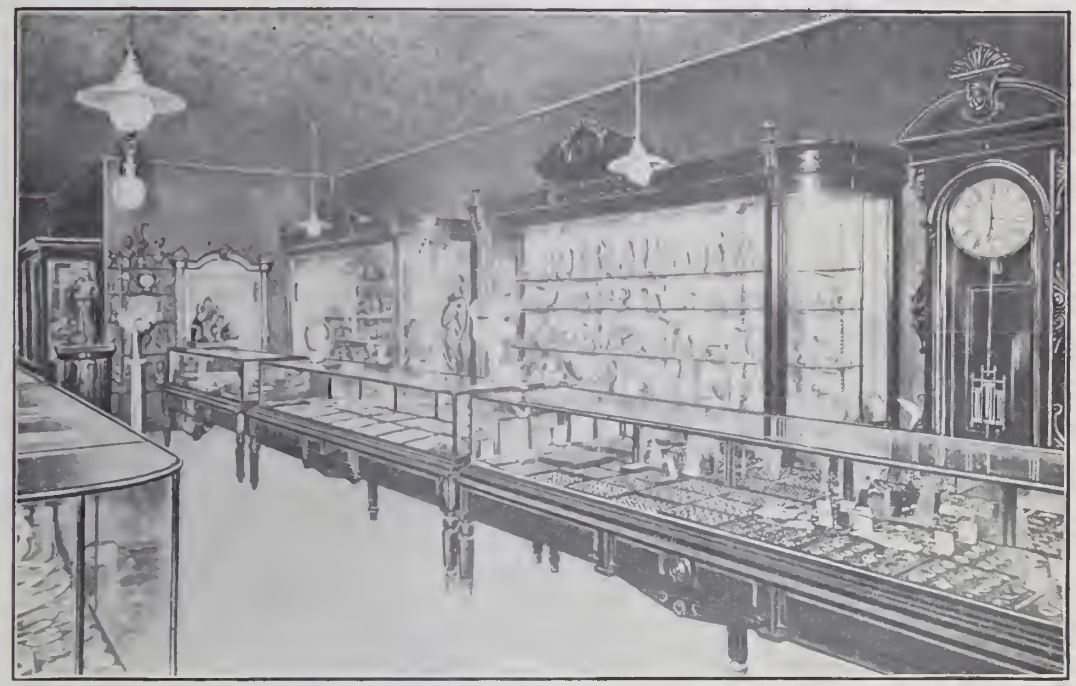
THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen — Replying to your inquiry of the 20th inst., would say, I am very well pleased with the Catalogues made for me last Fall and am sure my Sixth Annual was the means of increasing my business in December to a great extent over previous years. Your merchandise is very satisfactory and I consider your method a very good one for the Retail Jeweler.

Thanking you for favors shown in the past, I am,

Very truly yours,
H. M. HECKART.

The Catalogs sent out by this firm since 1901 were made by The Arnstine Bros. Company.



STORE OF H. M. HECKART, SPRINGFIELD, MO.

If our methods increase the above firm's business from year to year, don't you think we can render you valuable service? It is a safeguard against business reverses and insures your future success.

Write us to-day for particulars

We deal only with the legitimate jeweler and as a rule sell but one in a city.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

As the Watch Ticks Time Away



The Wadsworth 25-Year "PILOT" Case

HOW MANY TIMES does a watch tick in twenty-five years? You don't have to answer it. It is enough to think of it, and even that almost makes one tired. So many years of constant "tick-tick" might wear out the movement at last, leaving only the

WADSWORTH 25-YEAR "PILOT"

Watch Case to survive it. Looking at the question another way, the child in the picture would have time to grow up and may be have a child of its own who will hold the same "PILOT" case and listen to the ticking of the watch. The case to recommend.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really AHEAD OF THE TIMES have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane



Real Souvenir Spoons

461 Merry Xmas Spoon
430 The Madonna
439 The Girl of the West
431 Roping the Steer
451 The Broncho Buster
454 Golfing Girl
443 The College Girl

EACH MADE IN THREE SIZES:

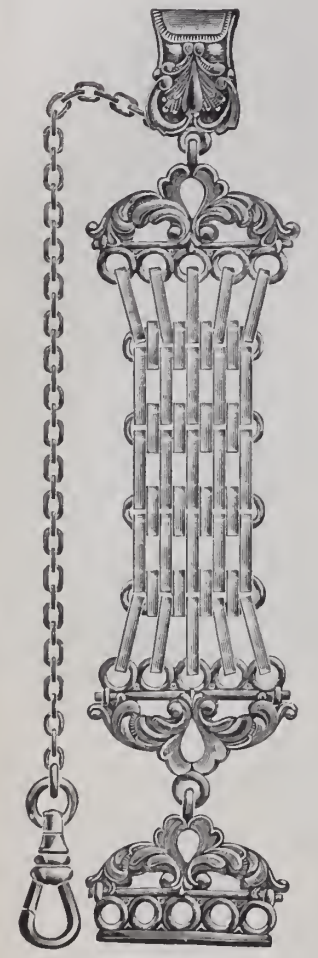
Regular Size Tea Spoon and Coffee Spoon

Small Size Tea Spoon

For Samples and Prices, address

JOS. MAYER & BROS., Makers

Seattle, U. S. A.



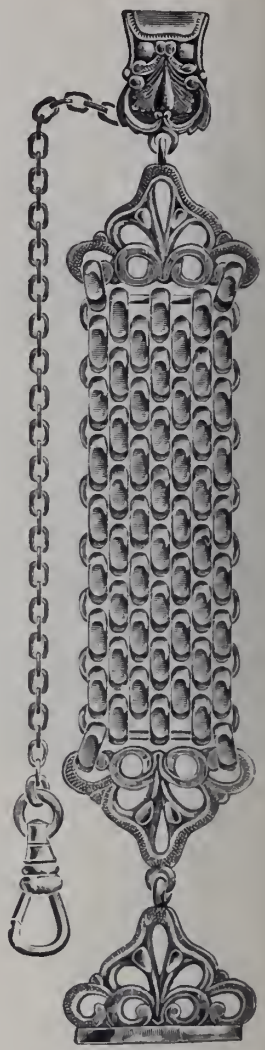
No. F 305 270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*



Table Spoon - Actual Size

All Sterling Silverware is 925-1000 Fine and Alike as to Quality

Individuality of Design

SELLS THE GOODS—

Note this characteristic in our

MONTICELLO

A Pattern in Pierced Work of Colonial Character, Beautifully Balanced and Elegantly Finished

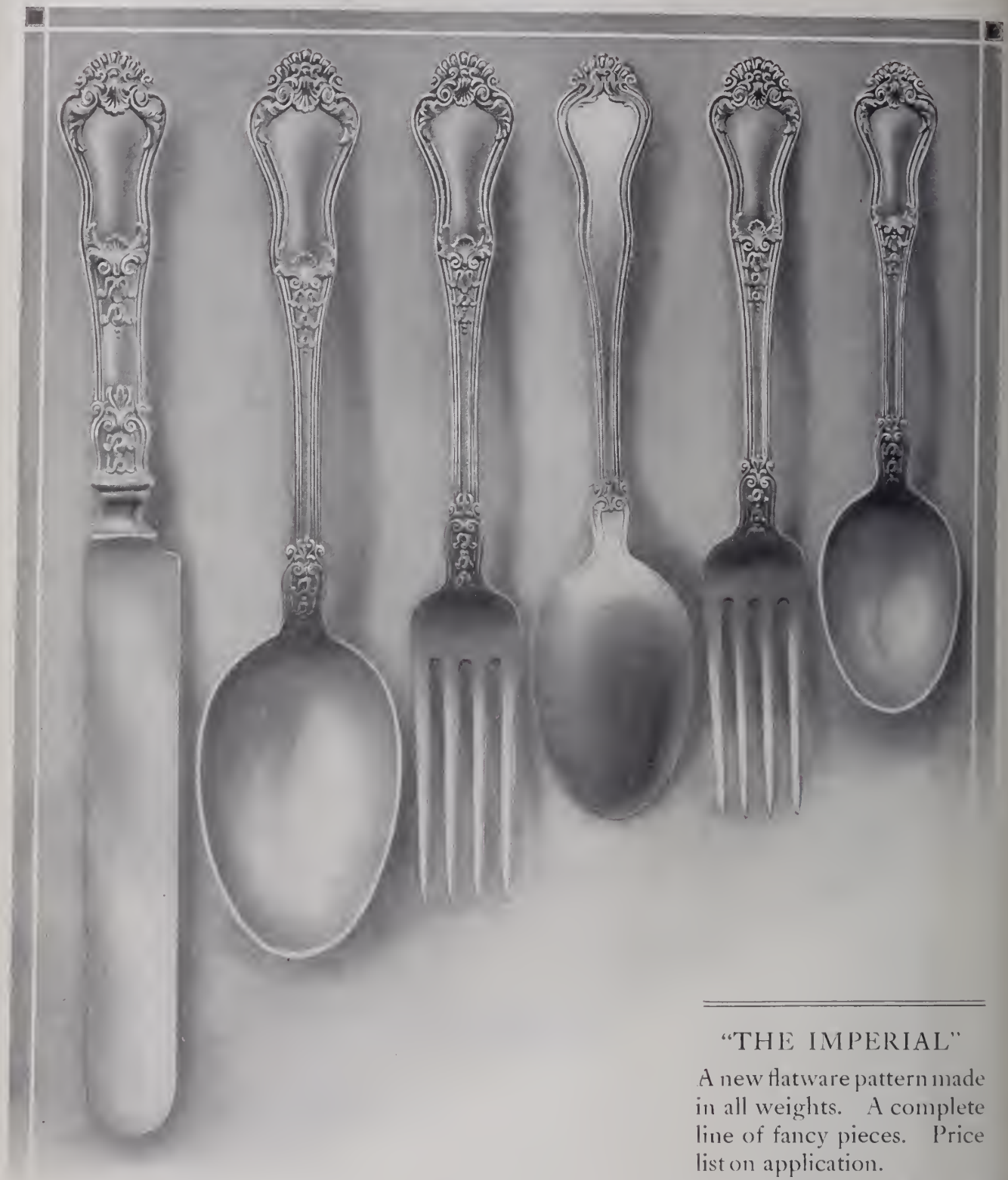
Rogers, Lunt & Bowlen Company

Silversmiths

TRADE MARK R&L BCo STERLING

GREENFIELD, MASS.

"THE IMPERIAL"



"THE IMPERIAL"

A new flatware pattern made in all weights. A complete line of fancy pieces. Price list on application.

DOMINICK & HAFF, Silversmiths

543-5-7 West 23d Street, New York

Our New Selling Plan Is a Success

When we announced that we proposed to eliminate from our business the high salaried, expensive traveling salesmen, and deal with you direct by mail, we realized we were opposing a time honored custom of the trade. But we had confidence in the business judgment of the local jewelers, we believed you would readily appreciate our arguments that all the railroad and traveling expenses of these men, while in no way affecting the value of the goods, necessarily added to their cost to you.

YOU PROVED US RIGHT

The heavy response to our announcements, the universal commendation of our plan more than fulfil our expectations.

This is an age of keenest competition and scientific business methods must prevail. We must eliminate all manufacturing and selling wastes. You must buy on the most economical basis. Our selling-by-mail plan is a great stride in this direction. It enables you to obtain the same Woodside Quality Sterling and Deposit Ware you have been familiar with for years, but we are able to reduce the price 15% to 20%. This permits you to

CHOOSE More Goods for the Same the Same Goods for Less **MONEY**

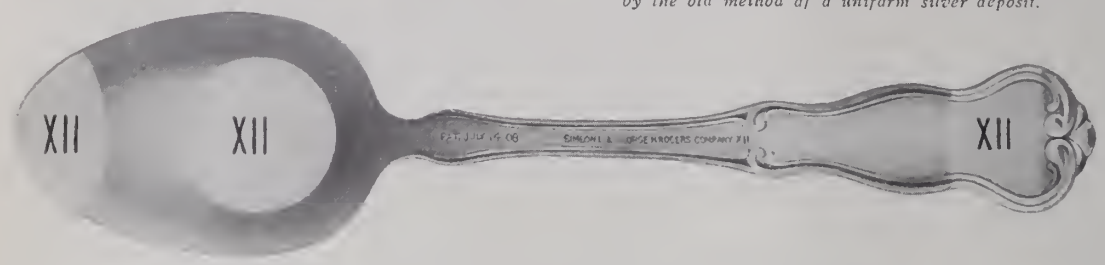
Write us to-day for our new Spring catalog and full details of the new selling plan.

Woodside Sterling Co.

170 BROADWAY NEW YORK



Our regular Spoons and Forks receive a triple silver deposit at the points of wear (marked XII) which enables us to guarantee that our product will outlast any and all other brands of silverware plated by the old method of a unifarm silver deposit.



Your Reputation

and

Our Reputation

depend upon the goods we sell

To retain your trade and to add to it you must sell the best goods obtainable. For the same reasons we make and sell only the best.

We are not relying alone upon our past reputation to sell our goods. Dealers know that our strong hold upon their trade is obtained by our constant effort to produce the best silverware.

Our Sectional Process has proved our ability to produce the most durable silver-plated ware made. Our long experience and success insure to the dealer handling our line a quality that will enable him to secure the cream of the retail trade in his locality.

The low prices which we quote on these exceptionally fine goods make our plated ware the most attractive proposition on the market as a money maker.

Send for our Catalog and give us a trial order. It will add to your reputation as a dealer in very fine silver-plated ware

SEND TO-DAY FOR OUR CATALOG No. 15

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

A QUARTET IN SILVER PLATE; AN EVIDENCE OF PERFECTION



THE FOUR LEADING PATTERNS IN

WM. ROGERS, ★

"Eagle Brand"

SILVER PLATED FLATWARE

PRICE LIST SENT UPON REQUEST



HARDWICK
FRENCH GRAY



GARRICK
FRENCH GRAY
OR BRIGHT



CEDRIC
FRENCH GRAY



BERWICK
FRENCH GRAY

MADE BY

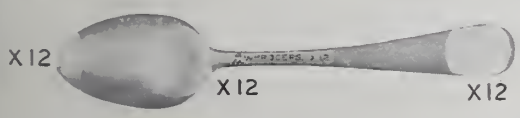
SIMPSON·HALL·MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR.

WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

This Old Reliable Brand is now made only in Two Grades of Plate: Sectional Plate (X12) and Triple Plate. The Sectional Plate selling at the former price of Standard or Extra Plate



THIS ILLUSTRATION SHOWS THE POINTS (X12) MOST EXPOSED TO WEAR AND WHERE EXTRA QUANTITY OF SILVER IS DEPOSITED BY THE PATENT PROCESS.

14-K. Gold Jewelry

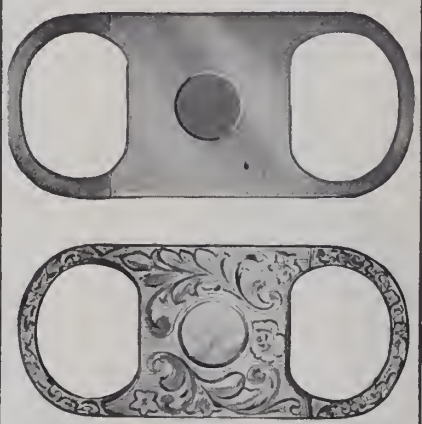
Handy Pins
Safety Pins
Brooches
Link Buttons
Shirt Studs
Fobs
Tie Clasps
Veil Pins
Hat Pins
Scarf Pins
Barrettes
Belt Pins

10-K. and 14-K.
Neck Chains
and Guard Chains

Plain and Jeweled
Lorgnette Chains

SAUTOIRS

The R. S. Cigar Cutter



In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Sterling Silver Jewelry

NEW DESIGNS IN

Link Buttons
Hat Pins
Safety Pins
Tie Clasps
Coat Chains

TRADE MARK

ENOS RICHARDSON & CO.

23 Maiden Lane New York, N. Y.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

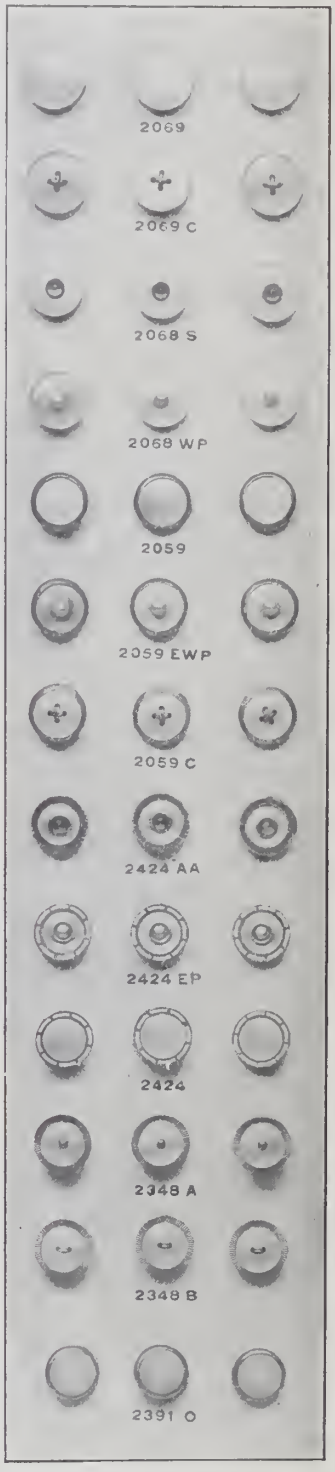
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO Solder, Springs, Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same



KREMENTZ & CO. 14K.J TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



4287

4286

9815

4293

4300

9803

FONTNEAU & COOK CO.

Factory Attleboro, Mass.

NEW YORK
15 Maiden Lane

CHICAGO
1203 Heyworth Bldg.



The motorist, the camper, etc., find that the **Sternau Alcohol-Stove** fills a long-felt want.

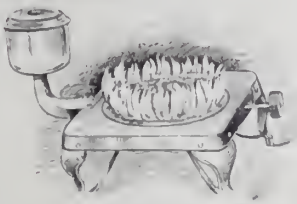
The general utility of the

Sternau Alcohol - Stove

is suggested in these illustrations.

It can be used with a chafing-dish, food-pan or any other pan or any other dish, and its service costs **but 1½ cts.** an hour.

Prices and Illustrations on request



THE STERNAU ALCOHOL-STOVE

S. STERNAU & CO.

Makers of

Sternauware

Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office



The unexpected guest can be given a palatable luncheon in a very short time by using the **Sternau Alcohol-Stove**



For preparing breakfast quickly the **Sternau Alcohol-Stove** is excellent.



In the country or the city home the **Sternau Alcohol-Stove** is exceedingly useful.

If it's a BARROWS' "NEW PROCESS," that's all you need to know about a Rolled-Plate chain

TRADE H.F.B. MARK

H. F. Barrows Company

NORTH ATTLEBORO, MASS.

Everything and Anything in

Sterling Silver Toiletware, Novelties, Jewelry, Etc.

We have folders and booklets specializing on the following subjects,—Toiletware, Purses, Cigarette Cases, Pocket Knives, Match Boxes, Link Buttons and Napkin Rings.

If interested call on us for any of the above.

R. Blackinton & Company

Silversmiths

New York Salesrooms:
15 Maiden Lane

TRADE +B- MARK

North Attleboro, Mass.



ILLUSTRATIONS FULL SIZE.

F&B TRADE MARK REGISTERED

ENTERPRISING JEWELERS

F&B

Now preparing to meet the Spring demands will find in our stock choice designs in Fine Gold Filled Lockets and Charms, Link Buttons and Tie Clasps, Scarf and Hat Pins, Brooch, Veil and Collar Pins.

Our Spring line is now ready with a large assortment of up-to-date sellers, fully guaranteed to wear.

Our Sterling Silver Goods afford a choice selection of novelties, toilet and manicure goods, vases, frames and tableware.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond Street, PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston, Ontario

CLARENCE F. BAYER BYRON L. STRASBURGER ALBERT PRETZFELDER



The House of Newness



BAYER & PRETZFELDER CO.

IMPORTERS, MANUFACTURERS

5 East 17th Street, Between Broadway and 5th Avenue NEW YORK

Our import lines for 1910 are now on the road and will be exhibited in all the large cities.

Our lines are the largest and the most original ever shown.

It would be to any live dealer's best interest to communicate with our New York office, and get n communication with our representative in your Territory.

COMPLETE LINES OF

Opera and Field Glasses
Lorgnettes of every description
Solid Gold
Gold Filled
Sterling
German Silver

Gun Metal and Leather Cigarette Cases
Gun Metal Novelties
Novelty Jewelry
Garnet, Coral and Jet Jewelry in large variety
Sterling and German Silver

Gun Metal and Gilt Mesh Bags, very extensive lines.
Chime Clocks
Desk and Travelling Clocks in large variety
Brass Stationery Novelties

Desk Sets, Etc.
Smokers' Articles
Fans
Marble Statuary
Electric and Gas Lamps and Electroliers

Sole Agents:—"LA VOGUE" BINOCULARS; "LA VOGUE" OPERA GLASSES; "LA VOGUE" LORGNETTES



This is one of Our Latest

¶ "Rockford Quality" Hollow Ware has the highest reputation for superior quality of finish and artistic design.

¶ "Rockford Quality" Flat Ware is renowned for its excellence, beauty and durability.

Sold to the Retail Jewelry Trade exclusively.
"Stand by those who stand by you."

Rockford Silver Plate Co.

ROCKFORD, ILL.

C. A. MARSH & CO.

MAKERS of EVERYTHING in CHAINS and BRACELETS
HIGH-GRADE, SEAMLESS FILLED STOCK ONLY

Honest values all the time have made our reputation
unquestioned and our line one of quality

GOLD FILLED
CAM&CO
Trade-Mark
Registered





C. A. MARSH & CO.

Office and Factory
ATTLEBORO, MASS.

Western Representative
MR. C. C. OFFERMAN

THE SPRING COMBINATION

CORAL, SAPPHIRE, FRENCH GREY

PINK is essentially a Spring color—the color of the blossoms. It combines delightfully with grey. Hence the beauty and appropriateness of the new combinations of Coral with French Grey. With the same finish also is combined Sapphire, equally appropriate because its blue is proverbially a cool color for the warmer days approaching. The stone affords a welcome variation from amethyst. The line is comprehensive. The Long Chains are in special favor. One should also see effects in Hat Pins, Sash Pins, Brooches and Neck Pendants.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Jewelry of Distinction

We take great pleasure in announcing that

A. I. HALL & SON

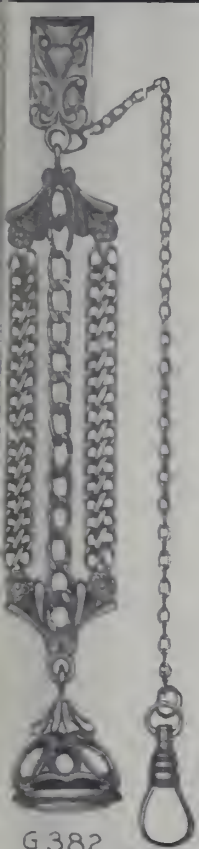
Jewelers Building, San Francisco, Cal.,

will represent us on the Pacific Coast during the present year.

We will gladly exchange for any reason, any time within six months from date of purchase, any goods purchased of us.

The Harvey J. Flint Company

Providence, Rhode Island



G 382



M 38
A. C. CO.

MARATHON

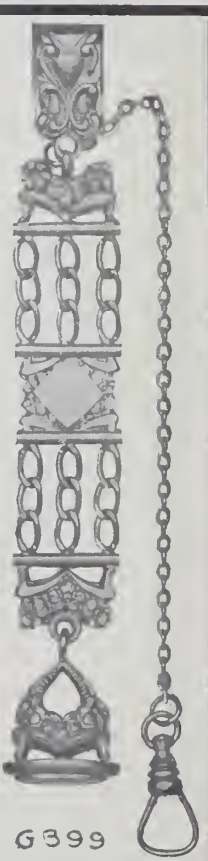


M 21
A. C. CO.



Bracelets
Fobs
La Vallieres

Neck Chains
Lockets
Vest Chains



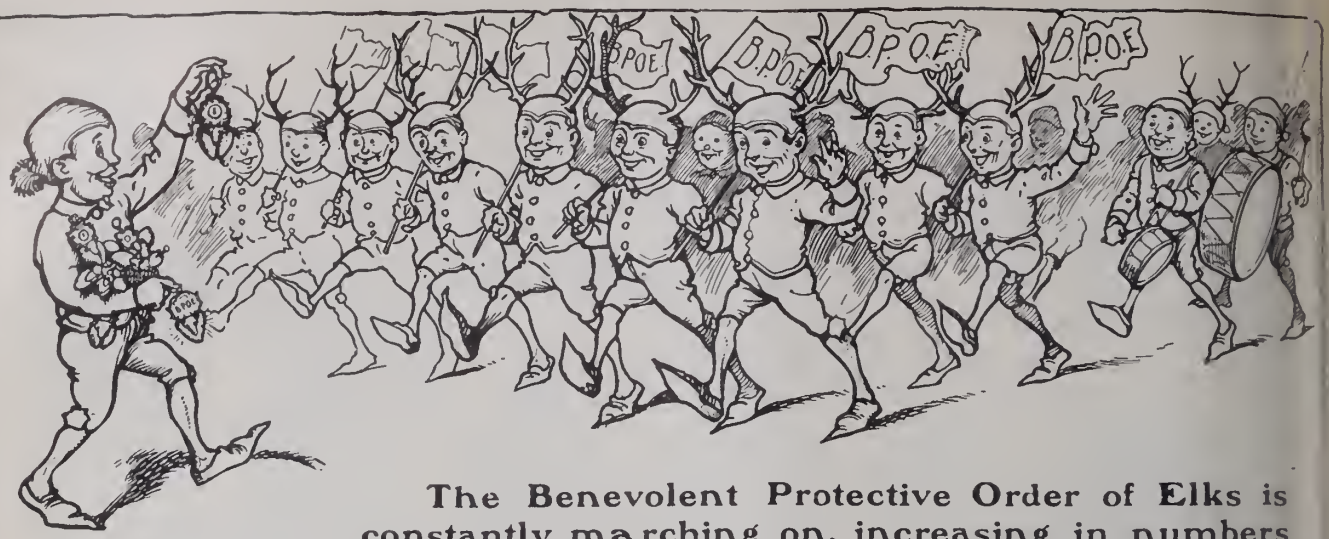
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MARATHON *For Quality, Style and Finish*
Sold to the Wholesale Trade Only

Attleboro Chain Co

Factory:
ATTLEBORO, MASS.

Offices: *New York*
San Francisco
Toronto, Can.



The Benevolent Protective Order of Elks is constantly marching on, increasing in numbers and in strength. We are keeping pace with the movement, always adding to our line of buttons, charms and emblems suitable for the members of the Order. Our trade has shown their appreciation of the assortment which we show by using large numbers of our exclusive designs. We have added many new patterns this season, samples of which we should be pleased to send on request to any jeweler who is interested. Write for selection package. It will pay you to see our new sellers.

"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau St. New York *Elk, Eagle and Moose goods a specialty*

Our Trade-Mark, "The Rose," stands for Quality and Excellence

Mr. Retailer:

IF SOLIDARITY GOLD CASES are not "THE BEST POSSIBLE" we are false to our people—false to our principles. We are "A Community of Interests."

Every man attends to his own Knitting, and no man Knits long who Knits poorly, in that Community. We distribute our burdens Wisely, we divide our benefits Justly.

If these features are stamped indelibly in our product, are our Cases Good Enough for You?

They are sold through the WATCH JOBBER ONLY.

We Make

"The Case That Courts Comparison"

SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

54 Maiden Lane :: New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer

RINGS,
HANDY PINS,
BROOCHES,
SCARFS,
CUFF BUTTONS

MOORE JEWELRY MORE SALES

MOORE & SON

22 Green Street
Newark, N. J.

TRADE M MARK
ESTABLISHED JUNE, 1886

WATCH & SWIGART OPTICAL Co

IF
you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

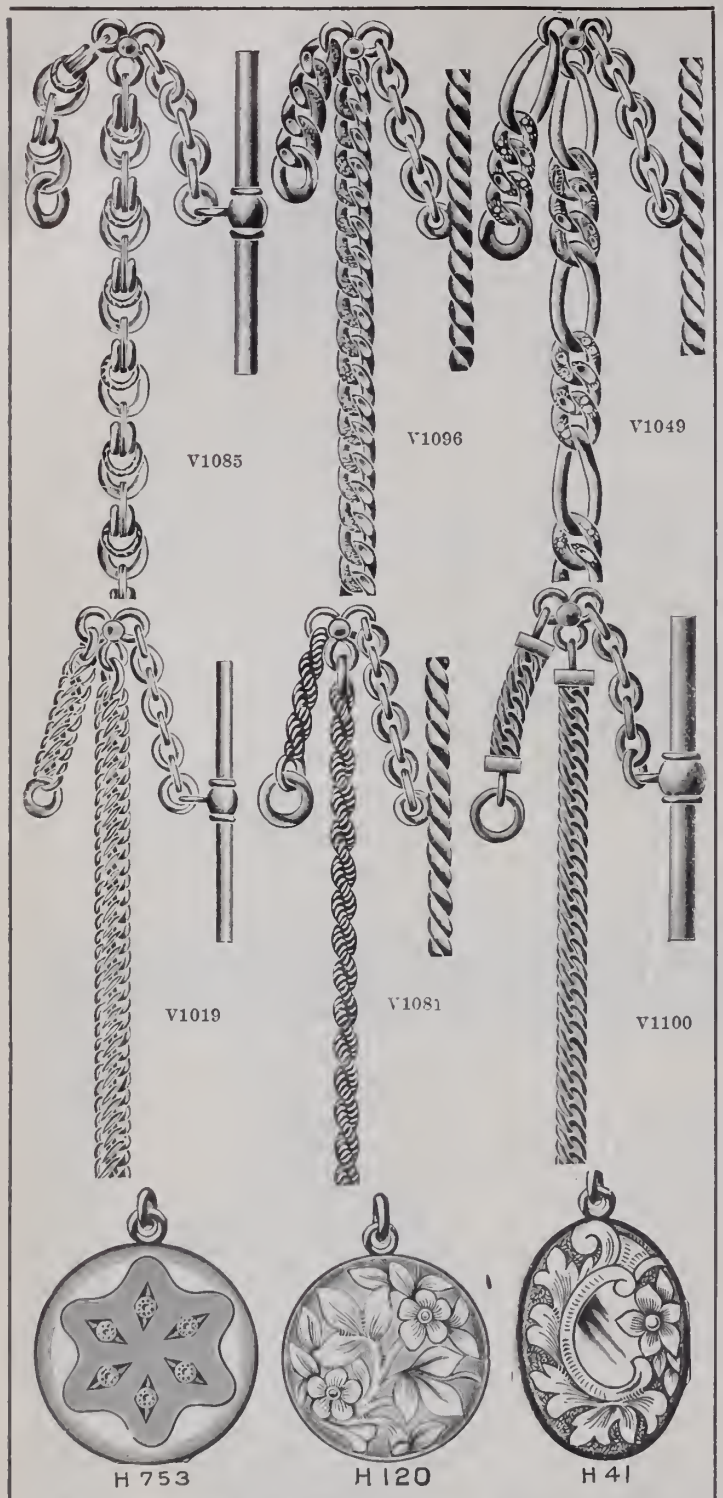
Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR
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$5.50 to $450.00

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Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.
328-330-332 Superior Street :: :: TOLEDO, OHIO



THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GUARANTEE GOLD FILLED HIGHEST GRADE REGISTERED AUSTIN AND STONE INCORPORATED

CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

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New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg.

THE TOASTMASTERS CUP

When

PRESIDENT TAFT
and
PRESIDENT DIAZ

clasped hands on the border line, the citizens of El Paso, Texas, signalized the event by presenting each President with an 18-K. Gold Cup, suitably engraved.

WE MADE THE CUPS



No. 2373
Height, 6 Inches

We show here a reduced fac-simile of these Cups, which we make in Sterling Silver. What more appropriate souvenir for the toastmaster of any event than a reproduction of the Cups which played a part in an international event? The application of any emblem or coat-of-arms adds to the attractiveness of the Cup.

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers

611 Sansom St., PHILADELPHIA

NEW YORK, 13 Maiden Lane; 320 5th Ave.
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SAN FRANCISCO - 717 Market Street

When in the vicinity of any of our offices, drop in and see our complete line

WADSWORTH AND FAHYS CASES



WALTHAM AND ELGIN MOVEMENTS

THE LINES of Cases and Movements offered by this house are such as to merit the confidence and approval of discriminating trade. The well-known

WADSWORTH AND FAHYS CASES

are carried in the various styles and models, both in filled and solid gold. Specialties here are the famous

WALTHAM COLONIAL and the LORD ELGIN

comprising the complete series of each.

I. OLLENDORFF CO.

ESTABLISHED 1868

Distributors of Watches and Jewelry

NEW YORK, N. Y., 52-54 Maiden Lane PITTSBURG, PA., Sixth St., at Liberty Ave.

We are the Originators of

Screen Cloth Jewelry

WE SELL THE JOBBING TRADE ONLY

THE A. L. LINDROTH COMPANY

Manufacturers of High Grade Gold Filled Jewelry

NORTH ATTLEBORO, MASS.

NEW YORK OFFICE :: :: :: 37 MAIDEN LANE



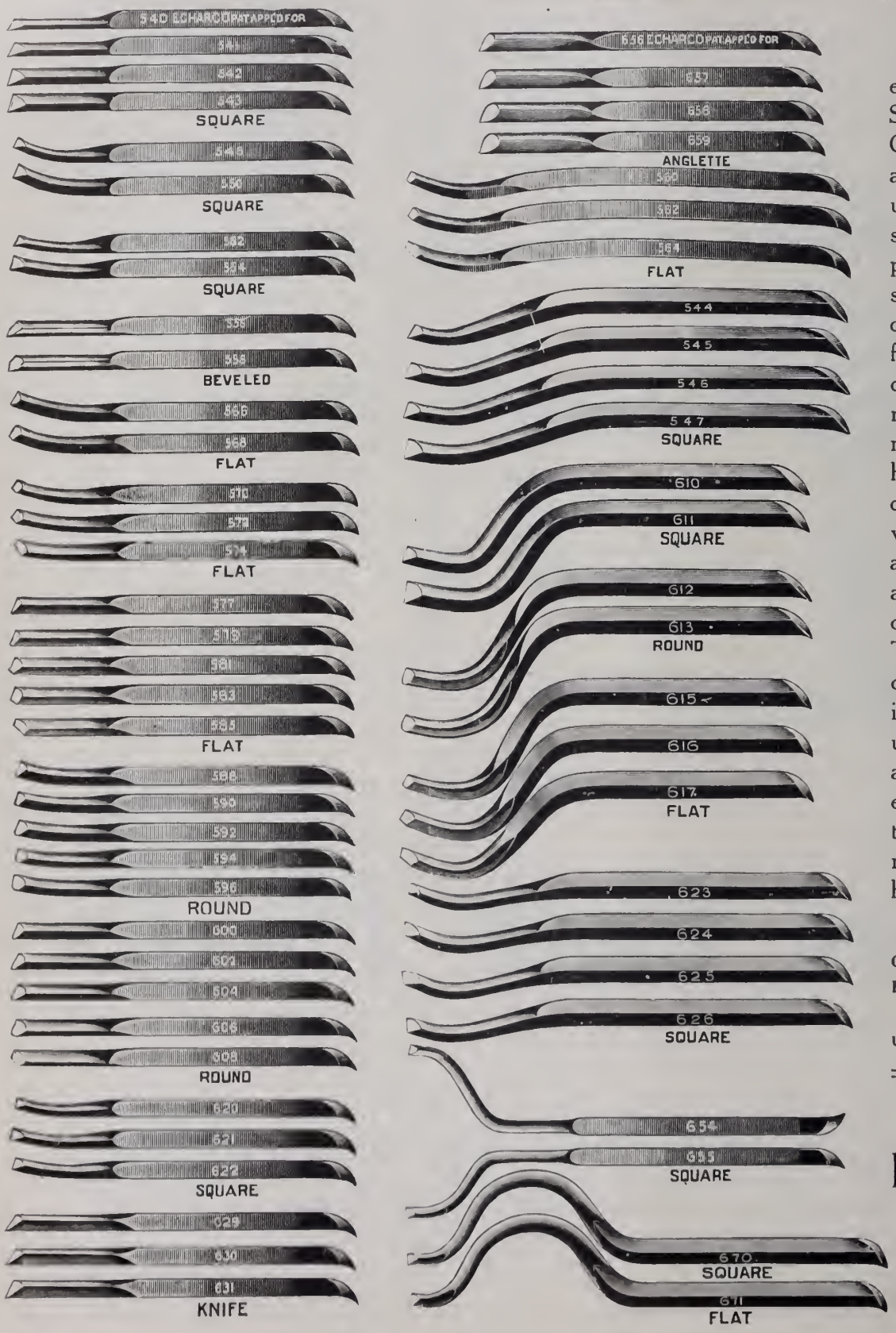
Echarco Graver Handle No. 800

THE NEW LINE OF

Echarco Gravers

AND HANDLES

(Pat. Applied for.)



Gravers are of highest grade hand forged Steel, have a special Graver temper, and are ground ready for use. The numerous shapes, designed by a practical Engraver, should meet the requirements of the most fastidious. The handle is of an entirely new construction, most pleasing to the hand. The locking device holds the gravers absolutely rigid, and permits an easy and quick change of one graver for another. The slightly bent ends of the gravers engage in the three notches in underside of handle, and permit the lengthening or shortening of the graver without removing same from the handles.

Price:

GRAVERS, - Each 35c.
Handles, No. 800 " 50c.

For Sale by all Jobbers in the United States and Canada.

Hammel, Riglander & Co.

47-49 Maiden Lane
New York

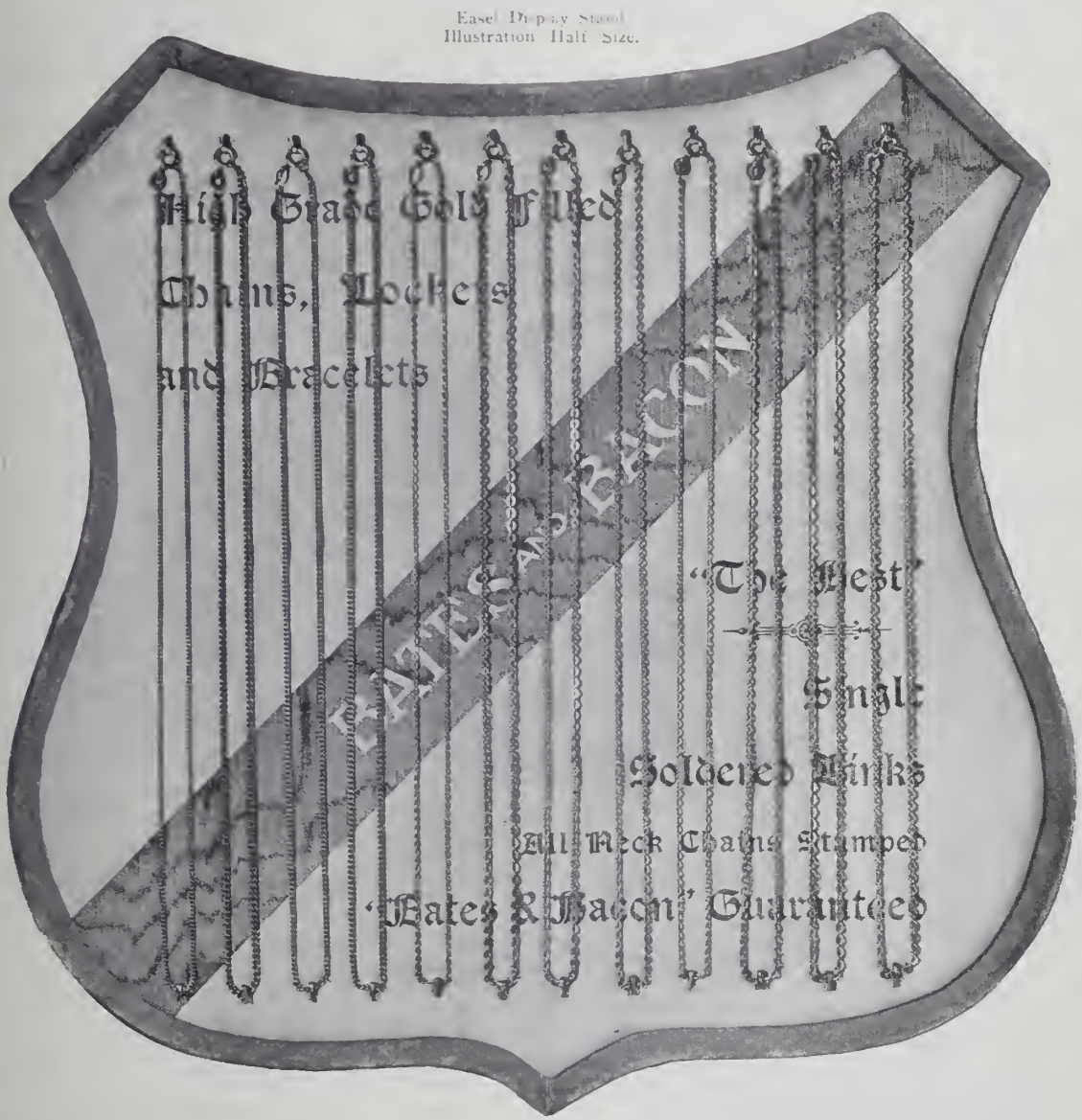
BATES & BACON

ATTLEBORO, MASS.

New York: 9 Maiden Lane **Chicago: 103 State Street**

High Grade Gold Filled Chains, Lockets and Bracelets. Beautiful Silk Display Stand with twelve different patterns of Neck Chains. These are our well-known high grade Gold Filled Electric Soldered Chains. Will not kink. Every Chain stamped "BATES & BACON", and guaranteed.

Easel Display Stand
Illustration Half Size.



This stand is in the form of a shield patterned from our trade mark, covered with fine watered Silk. This will make a very attractive way to show our chain in any Retailer's store. Order by Number from your Jobber.

No. 1 ASSORTMENT, 13 INCH NECKS No. 2 ASSORTMENT, 18 INCH NECKS

No. 3 ASSORTMENT, 22 INCH NECKS

Progressive Jobbers

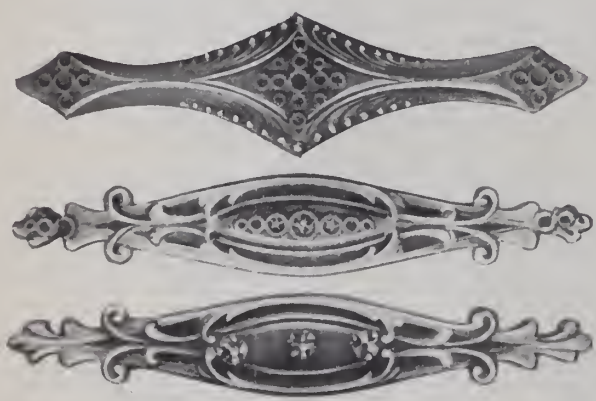
are selling

Etruscan Jewelry



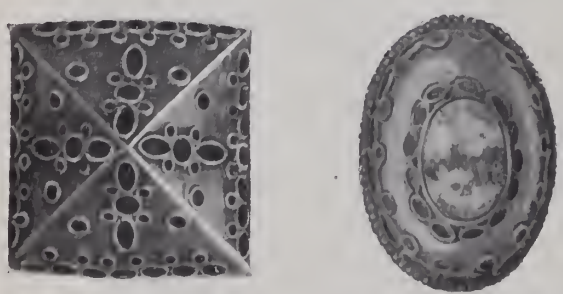
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Because it's absolutely new and adapted to

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Hundreds of attractive patterns. A postal will bring a representative with a complete line. WRITE TO-DAY.

D. A. Hart Co.

Attleboro, Mass.

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W. S. TOMPERS
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Address all Correspondence to Attleboro

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

Our New Spring Line of Silver Deposit and Sterling Hollowware

Is Now Ready for Your Inspection.

Do not fail to see it before placing your Spring order

DEPASSE MFG. CO.

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318-320 E. 23d St., N. Y.

Coast Agent, Albert E. Lee, Shreve Bldg., San Francisco, Cal.

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IVORY, HORN and FIBRE INSULATORS

Try Us

WE WORK FOR THE BEST RETAIL TRADE OF NEW YORK

ESTABLISHED 1887

SILVER and GOLD ELECTROPLATING

Central Plating Co.

34 East 29th Street
NEW YORK

SILVERWARE REPAIRED

ARTHUR A. WHEELER, President

PARTS SUPPLIED

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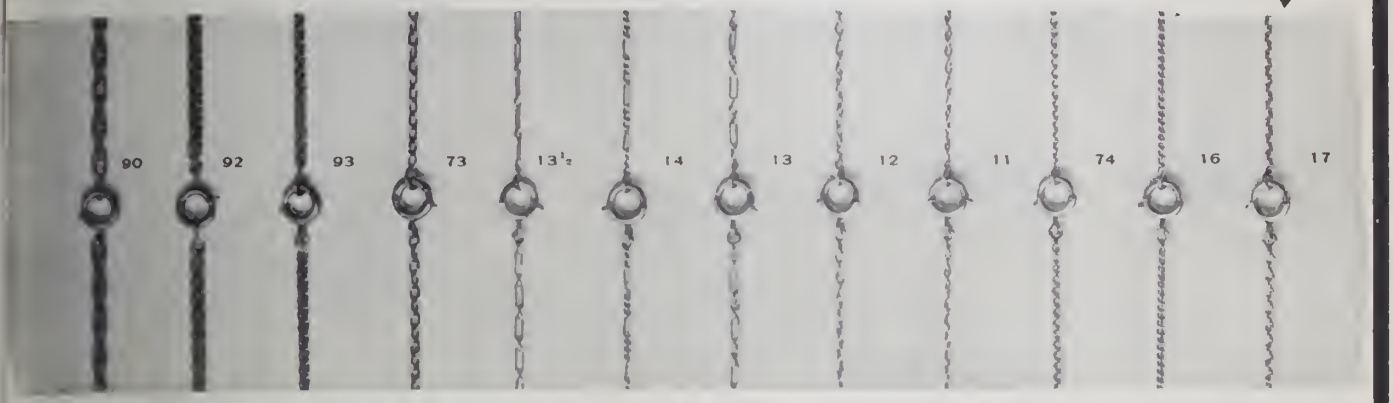
REPAIRING

Your Orders Solicited

NEAT, PROMPT, SATISFACTORY WORK ASSURED

Ziruth-Unbreakable Chains

GOLD AND PLATINUM



HENRY ZIRUTH, Sole Manufacturer Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS: 9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.



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Belscript Monograms?

MADE IN A MINUTE

YOU SHOULD!

Write for descriptive booklet and price list.

JOSEPH L. HERZOG & CO.

Successors to Louis Kaufman & Co.

RING MAKERS

45-51 ROSE ST., Cor. Duane St., New York

LEWY & COHEN

Importers of

Fans and Unique Jewelry

beg to announce their

REMOVAL

... TO ...

114-116 Fifth Ave., cor. 17th St., NEW YORK



BLACK OPALS THE LUCKY OPALS

TRADE D MARK

TO EVERY STONE there attaches some sentiment or tradition. Even thus early the newly discovered Black Opals have become associated with ideas of luck, good fortune and success. Certainly their discovery was an auspicious event, and the associations will appeal both to trade and consumer.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

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Six Departments

1. General line of high grade Diamond Mountings in platinum, 18 karat and 14 karat gold.
2. Special Orders, Designs and Estimates.
3. Diamonds and Mounted Goods.
4. Diamond Cutting.
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"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York
Factory Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade 14K.

Gold Mesh Bags

Vanity Cases, Cigarette Cases, Etc.

Also Sterling Silver Mesh Bags

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(Subway to Freeman St. Station)
Telephone - - 3127 Tremont

Trade-Mark

Established 1837

Geo. O. Street & Sons

35 MAIDEN LANE, NEW YORK

TRADE S MARK

MAKERS OF

FINE GOLD GOODS

Signet and Seal Rings
Link Buttons and Studs
Fobs and Seals
Scarf Pins

Agents for the Pacific Coast
SCHWARZKOPF & CO.
Los Angeles, Cal.

Western Jewelers

For Quick and Careful Service, Send Your Watch Material and Tool Orders to

E. L. Deacon Jewelry Co.
DENVER, COLO.

G. R. HOWE
W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF ARTISTIC—SALEABLE—RELIABLE

TRADE-MARK

GOLD JEWELRY

TRADE-MARK

INCLUDING THE MOST COMPLETE ASSORTMENT OF

VANITY CASES, PORTEMONNAIE, MESH BAGS AND PURSES IN GOLD AND SILVER

PLAIN, ENGRAVED, ENGINE TURNED AND ETCHED DESIGNS
SAUTOIR CHAINS IN 14 k GOLD AND FANCY ENAMELS

9-11-13 Maiden Lane, NEW YORK

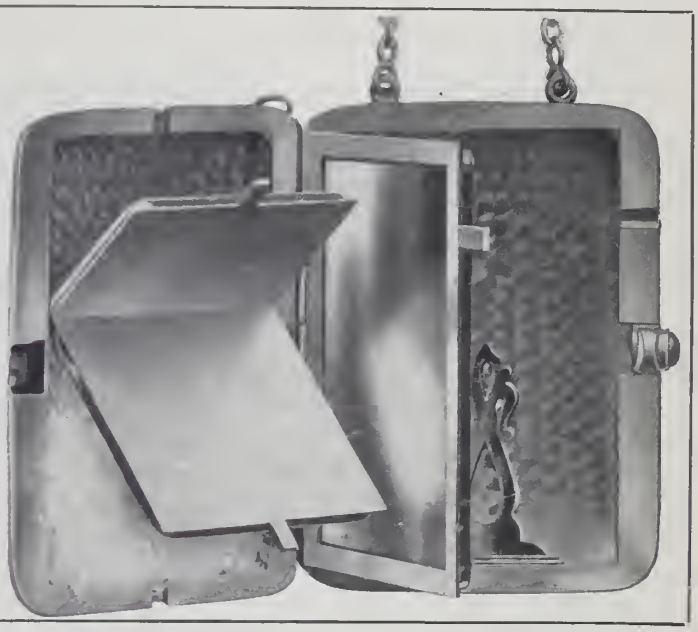
Factory: NEWARK, NEW JERSEY

GOLD VANITY CASES

We make a specialty of these highly popular novelties. We have five sizes, in a great variety of original designs, in 14kt. and 18kt. solid gold and gold and platinum—everything the market demands, including many exquisitely jeweled pieces.

PRICES $14. TO $400.

Nowhere else can you find so extensive a line of exclusively high grade work.



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Salesroom:
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New York

Office and Factory:
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Newark, N. J.

THE FRANK T. MAY CO.

31 East 17th Street NEW YORK

NOVELTIES

MESH BAGS
In Platinum
18-K Gold
14-K Gold
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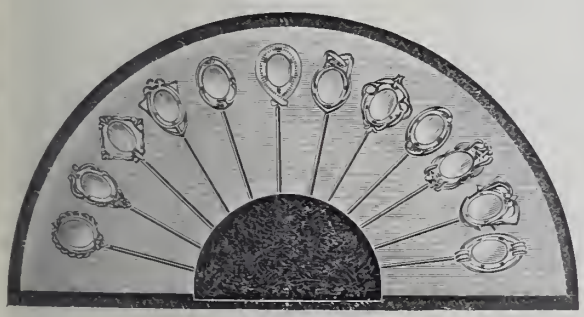
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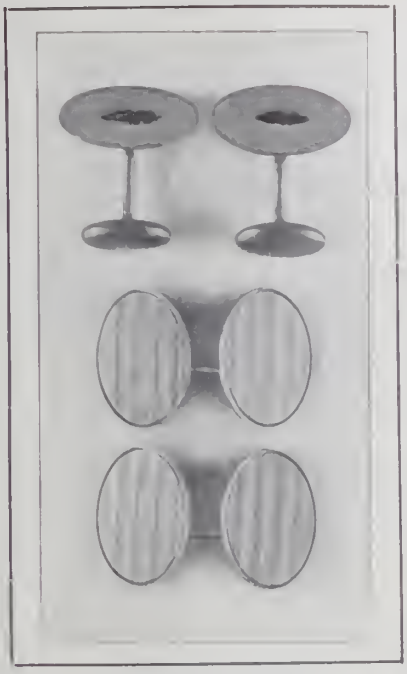
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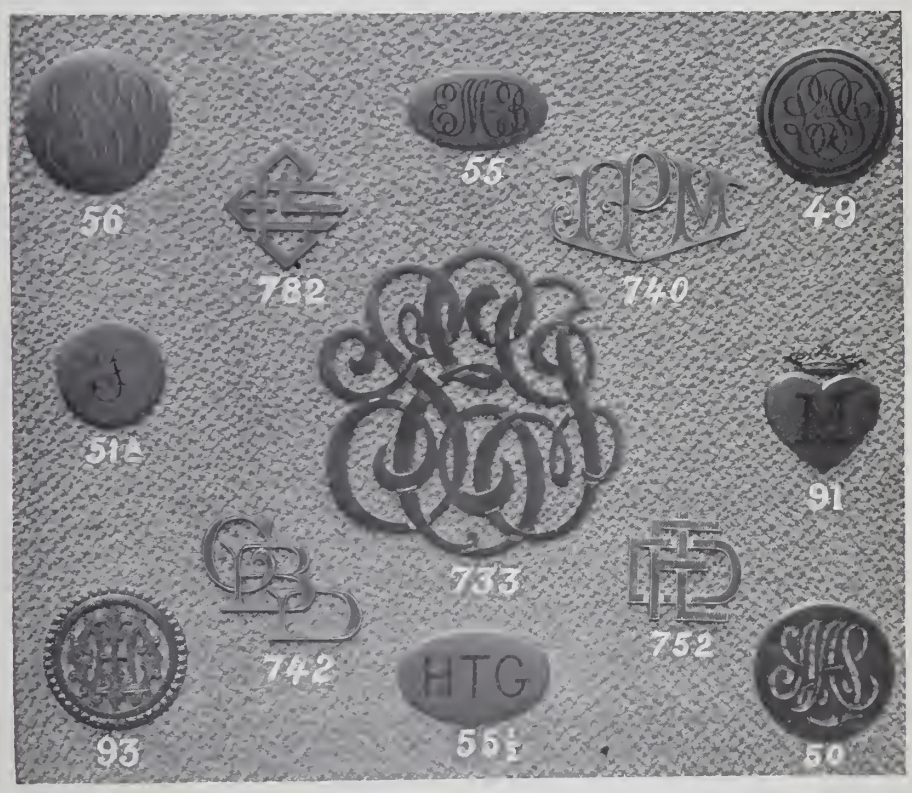
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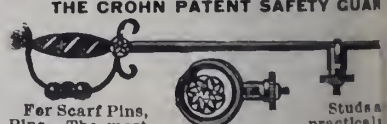
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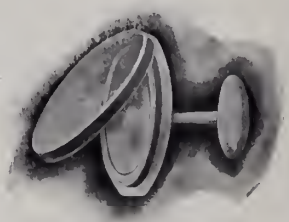
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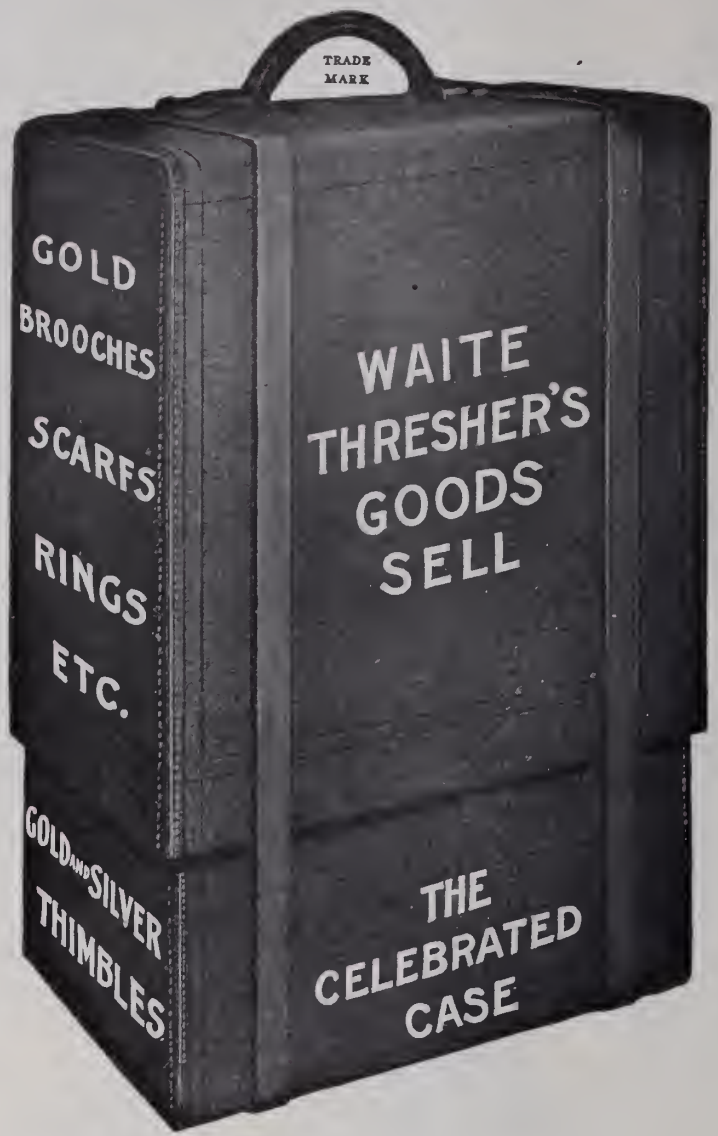
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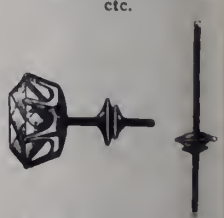


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for unpierced ears.



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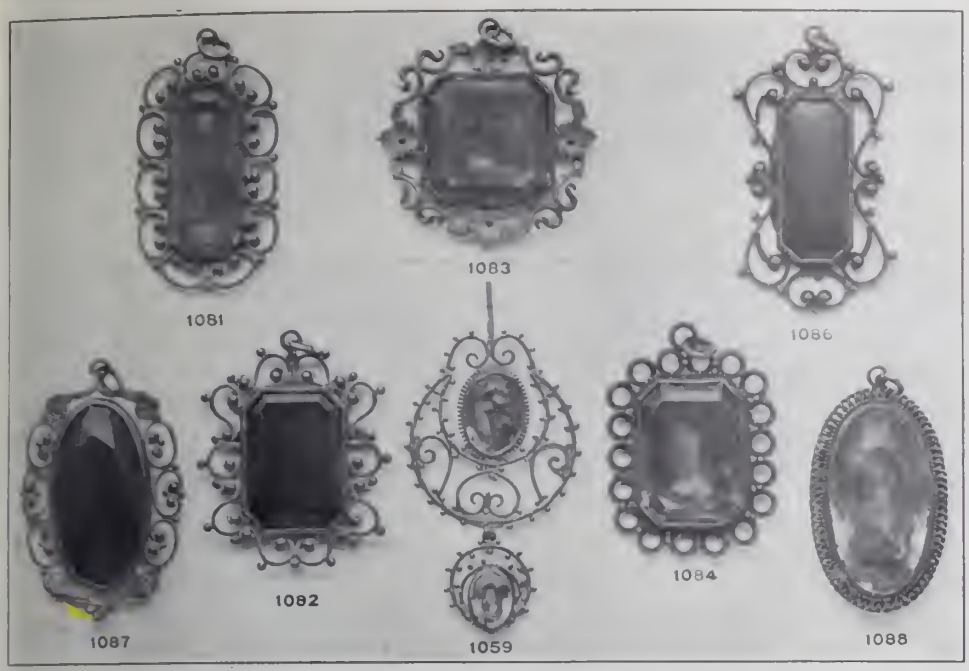
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Three distinct points have been sought in compiling this Watch Repair Record, namely: That it should be COMPLETE, CONCISE and CLEAR.

A Record that eliminates all so-called "Red Tape"—that does not burden one with lengthy writings and descriptions which are so unnecessary, and at the same time affords one an ABSOLUTE COMPLETE Record.

From the following illustration you will readily note how well these points have been fulfilled, showing the superiority of the "Swartchild's Watch Repair Record" over all others.

SWARTCHILD'S WATCH REPAIR RECORD — Copyright applied for.

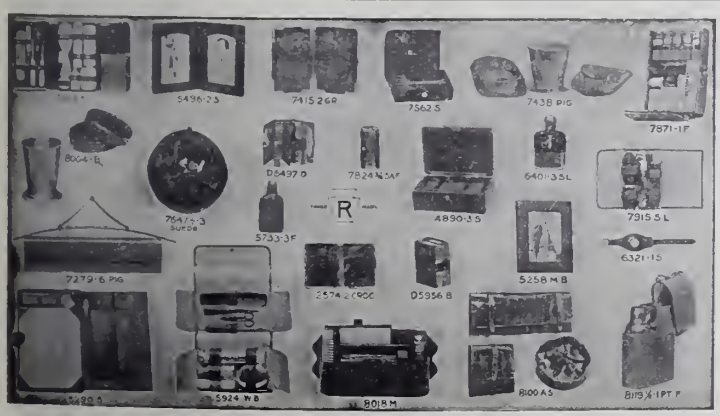
Date	Job No. or Private No.	OWNER'S NAME	Kind of Movement	Number of Movement	Kind of Case	No. of Case	Date D'l'v'd	Charges	Extent of Repairs and Remarks

Book is most substantially made with heavy, best ledger sheets and most durable binding.

No. H932.	Swartchild's Watch Repair Record (indexed)	One thousand entries	$1.00
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BY TURNING THE BUTTON TO THE LEFT THE ATTACHMENT IS OPENED, SO THAT ANY BOW OR JABOT MAY BE WORN WITH THIS ORNAMENT.

THE latest and most beautiful neck or hair ornament ever shown in the jewelry business.

Mounted in diamonds, pearls, sapphires, peridots, topaz, amethyst and various other dainty combinations.

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LX. WEDNESDAY, FEBRUARY 16, 1910. No. 3.

Curious Incense Boat.

IN the illustration on the front page of this issue is shown an incense boat of extremely elaborate construction in the shape of a nef, which is to be found in the treasure of the Basilica di S. Antonio at Padua. It is evidently of German workmanship. Nefs for use in the church are extremely rare; outside of that in the Rheims Cathedral there are probably not many more.

Even of incense boats in general there are not many to be seen besides those that are hidden away among the treasures of some of the more important continental churches, says Dawson. A few are in the hands of private collectors and are only seen from time to time in public loan exhibitions.

Censers and incense boats, at least such of the former as now remain, were nearly always treated in an architectural manner; these are chiefly of the 14th, 15th, and 16th centuries. The richer specimens are a mass of buttresses, pinnacles and gables with windows which provided openings from which the smoke could issue.

Vogue of Dutch Silver.

(From the Philadelphia *Bulletin*.)

AN attractive specialty shown in several of the leading shops is Dutch silver, the vogue of which is probably a surprise to manufacturers, who tentatively launched certain varieties on the market about the time of the Hudson-Fulton celebration in the shape of souvenirs. These, for the most part, were tiny replicas of the *Half Moon* and of Dutch windmills, and both designs immediately found great favor. Pleased with their reception, manufacturers continued to turn out more and more of these small pieces, and now they have a high place among the best specimens of tiny silver cabinet pieces, which also include Dutch shoes carved in typical Dutch indoor and outdoor scenes, and to represent thatched Dutch cottages, marvels of workmanship. Makers of Dutch silver then went further, working out the same ideas in articles for personal and table use result that in some of the best stores the likely to attract holiday shoppers.

A woman who visited a local store three times in two days told a salesman that she found the Dutch silver too fascinating to resist, and that she had to buy something at each visit. Her selections included a candlestick ornamented with raised carved Dutch figures, the handle shaped like a ship; a matchbox shaped like a Dutch shoe adorned with festive Dutchmen, and a toilet bottle partly covered with a raised silver design combining a windmill and a Dutch house.

Some of the best carvings and shapes are combined in berry, bon-bon, salad and other spoons, each quite massive because almost covered with a carved design in relief representing marine views with the *Half Moon* in the foreground; landscapes with peasants, Dutch merry-makings, and so on. There are also tea caddies—square, octagon, round, and oblong, in style and decorations suggesting antiques but costing perhaps a third as much; boxes, round, square, and oblong of many sizes; bon-bon and other small dishes in a variety of shapes; trays, card cases, pen-knives, each of typical Dutch design.

Aeronautic Trophies.

DURING the recently closed first large aero show in Frankfort, Germany, an unusual number of prizes were at disposal in cash, as well as cups, etc. A selection of the latter is shown in the cut below.

Considering them from left to right, we see that the first is a beaker cup 75 centimeters in height, showing the Eschenheim tower in Frankfort. The front view shows that city with the Zeppelin airship in the air. The back represents a scene from the old Frankfort. No. 2 is a goblet in the shape of a Montgolfiere balloon. On it we notice the 12 pictures of certain stars. The third is a cup 55 centimeters high in the form of a free balloon crowned by the Frankfort eagle. Cover, base and column show rich ornaments of colored stones, lapis lazuli and metal leaves. The difficult task to bring the Gothic forms into harmony with the balloon parts is well solved.

The small design (No. 4) is also a Gothic cup of compact shape, richly decorated with leaves. On the upper part are four coats-of-arms surrounded with wreaths in enamel presenting a good contrast with the gold of the cup. The next object has a height of 80 centimeters and contains a French Montgolfier on the top of cover. Then follows a large vase of the style of Louis XVI. upon a fine mahogany stand.

The row is concluded by a Gothic cup 70 centimeters in height in the shape of a free balloon. The base is formed by the car with ornaments of lapis lazuli; also, the middle part shows colored stones. The whole piece is crowned by a Frankfort eagle in strictly Gothic form.



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Silversmiths and Goldsmiths' Work.

An Address by Omar Ramsden at the Seventh Ordinary Meeting of the Royal Society of Arts, London, Jan. 26, 1910.

IT was with considerable trepidation that I undertook the task of preparing a paper on the art and craft of the English silversmith; not only from the natural shrinking of the artist from talking about his work in public, but also from the consciousness of my own inability to do justice to a subject which has been so frequently treated. Sometimes I think it has been treated to death, and yet, on the other hand, the grossest ignorance still prevails upon it, and therefore a standard of taste, in defiance of, and at variance with, those principles and canons of what is good and bad, by which men of culture are guided in the other arts.

It is very unfortunate that the vulgar value of the silver and gold as bullion has always been a great drawback to the artistic appreciation of the craft we are about to consider. Almost in all ages, even the best (if we except the early Gothic), we come across the tendency to vulgarize the real value of the article by an exaggeration of its mere money value in weight and size. Equally unfortunate is it that, in order to preserve and guard this commercial value, a system of markings and dates has been instituted and deified under the title of Hall Mark. This has been a perfect godsend to a mass of experts and authorities created by it, whose particular genius is compilation. These important gentlemen, with their magnifying glasses and much impressive antiquarian chatter, have classified into periods, with their equivalent market value, every article from the beginning of time to the last of the Georges. In fact, it has become a question not of the art of the silversmith, but the glorifying of the assay mark, coupled, may I add, with that of the authoritative expert. The public is acquiescent, because it is so much easier to use tables than brains, and a band of auctioneers keep things going merrily.

And now, having indulged in my little grumble, let me proceed to my paper on gold and silver work.

To cover the whole field of such a subject to-night would, of course, be impossible, for since the beginning of civilization the precious metals have played a very important part in the world, whether for beauty or use.

In the days of the city of Carthage, when the temper of the times was lavish and ostentatious, the possession of wealth meant power, and was, in fact, only possible to the powerful, since it had to be maintained by main force. Then it is we hear of the great Suffete, of Carthage, Hamilcar Barca, spending the livelong day wandering through chambers and caverns, in which were stored gold and silver taken in the wars of Carthage or gained in the mines of Spain by the life blood of untold slaves; opening door and secret panel, the trick of which was known to him alone, its key tattooed on his arm in Puric signs for life-long remembrance, since, once forgotten, this wealth would be lost to man in the depths of the hill of Megara; to pass along from this ecstatic contemplation of his almost limitless wealth, to meet the city ancients in the Temple of the Moon, convened to offer him the leadership of Carthage against the revolted barbarian mercenaries, or, on the other hand, the grim alternative of slow death upon the cross.

Later on, how the greedy eye of Frank and Goth must have opened when, at the taking of Rome, they suddenly broke in upon some splendid repast spread by some too confiding patrician, who had lived his accustomed life of luxury to the last, never believing that the Sacred City could fall before the despised Goths, however numerous. One sees the rose-festooned marble court fill with a rough and turbulent horde, checked for an instant at the sight of the tables with their treasure of gold and silver, such as perhaps the world has never since seen for quantity of articles of exquisite form in actual daily use. Then what a scrambling and fighting that the most prized pieces might remain to the strongest arm! What killing of Goth by Goth for covetousness of them, so that by means of his gold goblet the Roman was often avenged.

What bullock loads of precious plate one sees slowly drawn over the level plains of Lombardy and through the somber Brenner Pass; through those dark defiles, where now stands smiling Innsbrück, on to the wild homes of Franconia, or perchance by the side of the stern Rhine or great Danube, as attested even now from time to time by the finding of immense treasure trove; treasure no doubt buried at a later date, when, in their turn, these parts were swept over by Hun and turk, and thane and lordling hastily buried the treasure of old, which their most cunning artificers could not even begin to copy, much less create. Not but that they had their influence upon the intention of the barbaric artist, as is shown by Scandinavian and Burgundian work now existing. The cups, dishes and weapons used by the prototypes of Wagner's heroes in his noble rendering of the Burgundian myth, the Ring of the Nibelungen, would be a curious mixture of Roman and Scandinavian, a style of work that has much in common with Irish silver work, but with less refinement.

There is, of course, no doubt of the real worth of Irish work of the seventh to the 10th centuries, a time when most of our own island was wrapped in artistic darkness, a darkness that is only broken by the description and tradition of the work done by St. Dunstan. Unfortunately, none of his work has, I believe, come down to us, but it must have been of exceeding beauty and skilfulness, for was not he, by common consent, the patron saint of English gold and silversmith? There remains to us, however, the Alfred jewel, a mysterious and beautiful object, and well worthy to be, as it is, almost the only example of a most interesting epoch. In the case of St. Dunstan we have a great tradition, without surviving examples; whereas of Irish art we have many examples almost without any tradition as to the artificers. The bell covers, croziers, crosses and so forth have come to us with a halo of romance from those dark and vague days of which the best history is that of poetry. These objects, with their gleam of jewels, curiously intertwining knots and weird beasts and inscriptions interlacing, that look like talismen of some black art, recall fierce kings with fluttering purple cloaks and jeweled swords succouring timorous maidens, and all the mysterious beauty of the legends of Tristan and Isolde, King Mark, Merlin and Vivian.

I recently heard a well-known authority say that "he considered that, with the exception of one or two founders' cups, and one or two pieces of Gothic silverwork in England, *all* English silverwork existing was of the devil, that the furnace was too good a fate for it, and that for true silverwork we must look to Ireland." This was the judgment of an extremist, and I must say that personally I consider Irish work more as a jewelry on a large scale than as silverwork. I think it is most beautiful, but of the beauty of a jewel. Even the well-known and much copied stone crosses are based upon a design consisting of a series of bosses representing so many jewels, round which play just the sort of lines that should surround the setting of precious stones.

Next picture the entrance of the Crusaders into Constantinople. The rude, if gallant, knights of the Latin cross with their eager but ragged and starving followers, meeting for the first time the effete culture of the Greek Cross, defiling before the splendid and awful figure of the Emperor, seated on his throne of gold, ivory and precious stones, his crafty head weighed down with massive crown, his form with heavy robe, and holding in his ineffectual hand the scepter of the Eastern world, all these of the most precious and intricate workmanship that Greek art could devise. He little thought that all his power and splendor was to be borne down by the fanatical Turk and all his treasures scattered to the four winds, in the remarkable way in which gold and silver objects so frequently were flung afar from the land of their birth in olden days.

There is in the Victoria and Albert Museum a beautiful little chalice of very early date found in Iceland. It is so good in proportion and ornament that, if it was not made in Byzantium, it is at least a very clever copy of one that was so made. In all probability it had been looted from the Bosphorus, or maybe Ravenna, and had made the long journey to Iceland by Viking ship.

Again, the first missionary sent by Rome to the wilds of Norway was hospitably received by the Norsemen, but recoiled when offered wine of the Garonne out of a gold chalice, seized, as he well knew, from the dying hands of some murdered priest in the sunny lands of the south.

In short, the looting from the vine lands of goblets, as well as of skins of wine, was an important item in the gradual education of the northern artist. His eye and mind, which until this epoch had dwelt upon mere

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retirons of the gloomy signs of Woden Thor hammers, were enabled to con- t their work with those sunny designs m southern lands, and were opened to infinite possibilities of a new style. His e but vigorous hand grasped the living dition of a great art from the hold of Greek and Roman at a moment when, r some centuries of moribund existence, t hold was relaxing and their art on the nt of extinction. For some centuries it w, at first slowly and then by leaps and nds, until it astonished the world with perfection of Gothic art—an art, be it cup or cathedral, tankard or town hall, beautiful and suitable for our dark thern climes as classic and Renaissance ugly and unsuitable; for with its high- ched roofs to throw off snow and rain, aspiring turrets, buttresses and towers, deeply cut bands of ornament and vast panses of stained glass, it is capable of ing deep satisfaction to one's soul, even the gloomist day (it must, however, be real article, and not the well-named rpenter's Gothic" of the Victorian era); hereas the one or two bits of Gothic exist- in Rome or Naples seem almost silly their sunny surroundings, just as the ve of a Greek moulding, designed for lliant sunshine, looks heavy and sodden England, as anyone who has been to the itish Museum on a rainy day will re- mber to his cost.

Even to the most cursory student of his- y the words silver and gold must recall glamors of the past.

What visions of the somber gorgeousness medieval shrines set deep in the heart some casket cathedral of wrought stone! lver-sheathed high altar weighed down by lden crucifix and the six great candles of e high mass, three on either side; the ld sobered by age, and the ever-wreathing, ngent-smelling incense, through whose rling clouds flash out their encrusted wels, whose fire no age can dim, and be- re which progresses the ever-shifting geant of Roman ceremonial, with all its vely use of chalice, pyx and gold-encrusted bernacle, monstrance and miter of jew- ed gold, bell and book, cross and crozier lustrous silver, and cope and chasuble cloth-of-gold, while around stand red- bed acolytes with standards of silver, earing lighted candles, which sway over e heads of the officiating clergy. The 'ascal candlestick, some 12 feet high, of tricate wrought silver, stands on the altar's ght, around which group the censers, with eir spikey, clanking, silver-chained incense rners, for whose incense they, from time time, approach the altar to receive it out a silver incense boat by means of a lden spoon surmounted by a crystal dove, the jeweled hands of the priest, whose inly seen but lustrous robes are now and gain thrown into relief by contrast with e side altars, banked high with golden wers and silver alms dishes, ablutionary owls, reliquaries and other vessels used in atholic ritual, perhaps the richest pageant er devised by man—the whole seen hrough an immense grille of dull gilt rought iron, which soars above and out of he picture.

However, after this digression, we must eturn to our subject of silver and gold, through its few remaining phases, until we reach the sad *debâcle* of Victorian times.

Coming then to Tudor days, what a wealth of plate must have existed in our own little isle! Under Cardinal Wolsey, when the great palace of Hampton Court was full of guests, think what that meant; for the records speak of dozens of important political guests and hundreds of gentlemen followers all served upon gold and silver dishes (which later, if I remember rightly, it took 30 bullock wagons to remove). Add to this the colleges, hospitals and titled and landed gentry, all possessing rich plate, and then think what a holocaust of precious workmanship there was under Charles I and Cromwell—to mention only two of our quarrelsome rulers—to provide the sinews of war! For, remember, all this plate was of more or less fine workmanship. The word "shoddy" had not been invented, and the beauty of most of the surviving pieces of plate is beyond question. In fact, I think that the mass of silverwork seen today is not worthy of being melted in the same crucible; which word again brings me back to the consideration of silver from the practical point of view, which is the real object of my paper.

We must remember that in the evolution of executive ability the art of working in the precious metals does not follow on the same line of development as in painting or sculpture. The early mastery of technical difficulties seems to have been so perfect and so universal that, when considering the advance from a primitive state to one of greater pretension to culture, we may leave out of consideration the question of what particular degree of difficulty in working has been overcome, and shall demand good workmanship as a matter of course.

Now, having narrowed the field, we will consider what that workmanship shall express, and that is the basis upon which my argument rests. First of all, we must consider and bear in mind the three qualities of gold and silver, ductility, beautiful color and preciousness. It is owing to these qualities that men have from the earliest time used them to enrich their costumes, weapons and articles of utility and commemoration. Ruskin expressed the last idea when he wrote:

"At every marriage and at every birth, get a new piece of silver if you will, but with noble workmanship upon it, done for all time, and put it among your treasures; that is one of the chief things gold and silver was made for and made incorruptible for."

There have been connoisseurs who have drawn inviduous contrasts between wrought ironwork and wrought silverwork, to the disparagement of the precious metals. With these gentlemen I do not agree in the least. Each metal has its own special charm and its beauty should be the outcome of its own particular properties, the special properties of gold and silver being ductility and soft polished surface. For let it be clearly understood that I hold a brief, and a very decided one, too, for beaten silver and gold as opposed to cast work. The latter is sometimes necessary as a means of execution, but only for accessories, such as small statues, flying buttresses, etc. Cast silver work, I hold, should only be used in places where a mass is required for strength, either esthetic or actual, or as a more convenient way of getting a result, as in a figure. To make a figure up by beating out thin plates and joining them together is a very long, laborious and handicapping process in the way of success, from a modeling point of view. The true silversmith of to-day, as in the best Gothic times, is a beater of metals. His eye, by instinct and a prolonged study of successful forms and decorations, selects a scheme that can be produced at first hand by hammer work, without the intermediate processes of modeling, moulding and casting. Each period of decadence of the goldsmith's art (this term, of course, includes that of the silversmith) has been marked by the worker resorting to casting as a means of expression. Look at the fairy-like gold work of the Etruscans. It is all, or almost all, beaten and soldered work. The Greek and early Roman work is all, or all I can remember, beaten. The lower Roman Empire cast a great deal of work, but it was but natural that that should follow the debasement of their other arts. In early Gothic times (Gothic at its best), as seen in the exquisite incense holder dug up in Whittlesea Mere, silver work was almost all wrought and beaten, whereas in its decadence silver and gold were almost entirely cast, particularly in Spain, Portugal and Italy.

The Rennaissance repeats the same facts, for in its later period we find entire works of cast silver—figures, pillars, domes, in fact, architecture in little, put together with screws and nuts like a machine. It may be ingenious, but it is not silver work. I hold that when one sees a work executed in silver entirely, or even principally, by the process of casting, one sees an accident, because the special beauties of the metal have not been studied. It is like cutting a diamond *en cabochon*. It may be a most beautiful design and full of precious modeling, but it is not silver work, or had I better say silversmithing? It just happens to be composed of silver, and is more of the nature of a model, on a small scale, of a bronze statue, or a stone palace, and to be treated seriously should be in its legitimate material, whether wood, stone or bronze. It cannot be too much emphasized that the designing of gold and silver must be in beaten forms, as any other treatment betrays an imperfect appreciation of the material, however beautiful the details may be, or costly the workmanship of chasing.

Please do not think that by beaten work I mean hammer marks, such as those with which our West End shops now sometimes pock-mark their otherwise machine-made silver in order to draw in a chance customer who has been told "If a thing is hammer-marked it is hand-made and artistic." No, by beaten work I mean form that has been stretched out under the hammer from the flat sheet, each succeeding tap tending to make the desired shape, which may not show the marks of the hammer at all.

(To be continued.)

By mutual consent the firm of Palmer Bros., Mankato, Minn., was recently dissolved. W. E. Palmer will continue the business at Mankato, and will collect and pay all bills. A. E. Palmer is president of the A. E. Palmer Co., Grand Forks, N. Dak.

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eresting Session of the Executive ommittee of the New York State Retail Jewelers' Association

TICA, N. Y., Feb. 9.—An important ting of the executive committee of the N York State Retail Jewelers' Associa- was held at Boggs' Hotel, Monday, and nbers of the State association from any, Binghamton, Syracuse, Rochester Buffalo were the guests of the Utica ciation at a dinner at 6 o'clock, fol- d by a theater party in which 31 rep- ntatives of the retail jewelry trade in joined with the vistors in celebrating advent of good fellowship and the fact co-operation is rapidly replacing com- tion.

uring the afternoon the visitors were about the city by a committee of the association consisting of Messrs. Hy- . Wineburgh, Arthur D. Evans and es R. Burtiss. A visit was made to the ome Home where the visitors were wn the greatest courtesy. While at the e the visitors had the pleasure of wit- ing the rehearsal of the home orchestra er a competent instructor.

he executive committee convened with following present: President Evans, e-President Mix, Treasurer Crouse, retary Sunderlin, Vice-President Scheer, Messrs. O'Donnell and Zilliox, of the cutive committee.

he president brought up the subject of approaching convention at Rochester considerable discussion was had on the stion of the program of the convention upon motion of Mr. Mix, seconded by Crouse, it was decided to have a vention of retail jewelers only, the en- e program to be furnished by the mem- s of the State association.

he president submitted a program with jects of addresses which was decided to of an appropriate nature. The sub- ts will be such as, "The Retailing Job- "; "Advertising a Retail Jewelry Busi- ss"; "The Fixed Selling Price"; "The pair Department, a Necessary and Profit- le Adjunct of Every Jewelry Store"; uying Stock"; "What Constitutes a Fair ofit"; "The Local Organization; Its Ad- ntages"; "Trade-Marks and Qualities"; mployer and Employe"; "Competition d Co-Operation"; "Price Cutting; Its actice and Its Remedy"; "Keeping Up pearances."

Mr. Sunderlin brought up the matter of e annual convention and stated that ursday, May 26, and Friday, May 27, had en selected as the days for the 1910 con- ntion. He outlined the plans that the chester association has made for enter- ining the visitors during the convention. ll details will be sent to the members of e association later.

The question of the banquet in connec- on with the convention was brought up d it seemed to be the opinion of the ex- utive committee that it should be careful out establishing precedents which would hard to maintain; also that no unusual pense should be thrown on the shoulders any local association. It was therefore oved by Mr. O'Donnell, seconded by Mr. illiox, that the expenses of the annual nquet be charged to each member of the association attending, at the exact cost of serving.

The returns from the circular letter sent to jobbers were canvassed by the executive committee and it was decided that before publishing the lists should be sent to the local associations in Buffalo, Rochester, Syracuse, Utica, Albany, Elmira and Binghamton for revision before being published and mailed to the membership. After the revisions are made the president and secretary were directed to prepare a circular letter to be sent to the membership containing reports of what the association is doing and enclosing a list of the non-retailing jobbers.

The membership of the New York State association is now 110 and is growing rapidly. The convention at Rochester promises to be profitable in its instructive talks and entertaining in amusements.

Those present at Utica Monday and who were the guests of the Utica association were: Albany.—E. D. Mix, E. F. Wentworth, F. D. P. Jennings and J. J. Fuhrman. Binghamton—Benj. T. Ash Buffalo.—Albert Zilliox, Louis Schutt, Emil Dettling, August Hoyler, Richard Petersen. Rochester.—C. E. Sunderlin, E. J. Scheer, Geo. P. Klee and S. D Burritt. Syracuse. —Charles A. Crouse, John Bleit. Those present from Utica included the following: W. B. Wilcox, A. J. Rehn, John Brown, Hyman Wineburgh, Jas. H. Price, John D. Greene, S. Charles Greene, James R. Burtiss, J. F. O'Connor, G. Will Payne, John Hughes, Thos. Lafferty, W. A. O'Donnell, E. C. Boucher, Wm. Lehman, Louis Vaughn, John Hannan, Jeremiah Gomph, Chas. P. Gomph, Gustave Goering, Pierre F. Darrigrand, Richard Perlen, C. Clark Jones, George Yaekle, Thos. F. Murphy, Fred W. Houghton, George H. Evans, Arthur D. Evans, Charles T. Evans, William W. McDaniels and P. Erwin Crippen.

Little for Creditors of Morris Weinthal Who Went Into Bankruptcy at Pittsburg, Pa.

PITTSBURG, Pa., Feb. 11.—Morris Weinthal, of 6806 Frankstown Ave., has filed a bankruptcy petition in the United States District Court, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, and a United States Marshal is now in charge of the store. His liabilities are $1,845.71 and his assets only $800.

J. Weinthal, a relative, is the principal creditor, having a claim against the bankrupt for $300 for wages. The larger creditors are Edward Wagner, rent, $32; Graffner Bros., $183; Landaw Bros., $124; J. Bernstein, $775; Park Bank, Pittsburg, $135; L. Hahn & Co., $52; Keystone Post Card Co., $65; Solomon M. Mendahl, $95. Weinthal's stock in trade is valued at $500.

The bankrupt claims $300 exemption of goods as provided in the bankruptcy act, so that there likely will be little left for the creditors. A meeting of the creditors will be held in a few days.

Mr. Leary, of Leary & Penfold, 9 Maiden Lane, has just completed a new novelty, soon to come on the market, which should be very popular. Wm. C. Penfold will show this article to the trade this week.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Feb. 7.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 59 cases clocks, $1,196.
Bombay: 22 cases clocks, $500.
Bremen: 1 case jewelry, $500; 2 cases watches, $2,460.
Buenos Aires: 9 cases clocks, $135; 5 cases plated ware, $378.
Colombo: 12 cases clocks, $212.
Cristobal: 2 cases clocks, $169.
Demerara: 5 cases plated ware, $506.
Guayaquil: 8 cases clocks, $166.
Hamburg: 3 cases jewelry, $351; 1 case jewelers' sweepings, $600; 1 case optical goods, $250.
Havre: 1 case silverware, $150; 4 cases jewelry, $538; 2 cases clocks, $140; 8 cases optical goods, $1,200.
Hull: 1 case jewelry, $500.
Liverpool: 4 cases optical goods, $360; 233 cases clocks, $1,456; 4 cases watches, $1,500; 2 cases jewelry, $500; 3 cases watches, $1,200; 1 case plated ware, $139.
London: 39 cases clocks, $787; 2 cases silverware, $426.
Manzanillo: 4 cases plated ware, $100.
Martinique: 1 case watches, $179.
Melbourne: 79 cases clocks, $1,456.
Naples: 25 barrels nickel, $12,122.
Nuevitas: 5 cases plated ware, $212; 4 cases clocks, $315.
Para: 3 cases optical goods, $743; 208 cases clocks, $3,381; 2 cases jewelry, $713; 22 cases clocks, $419; 1 case optical goods, $242; 11 cases jewelry, $2,214; 5 cases watches, $404.
Rio de Janeiro: 4 cases plated ware, $711; 1 case optical goods, $507.
Sheffield: 4 cases jewelers' sweepings, $2,600.
Sierra Leone: 1 case watches, $196.
Sydney: 2 cases optical goods, $176; 75 cases clocks, $854.
Vera Cruz: 1 case plated ware, $67; 44 cases clocks, $640.

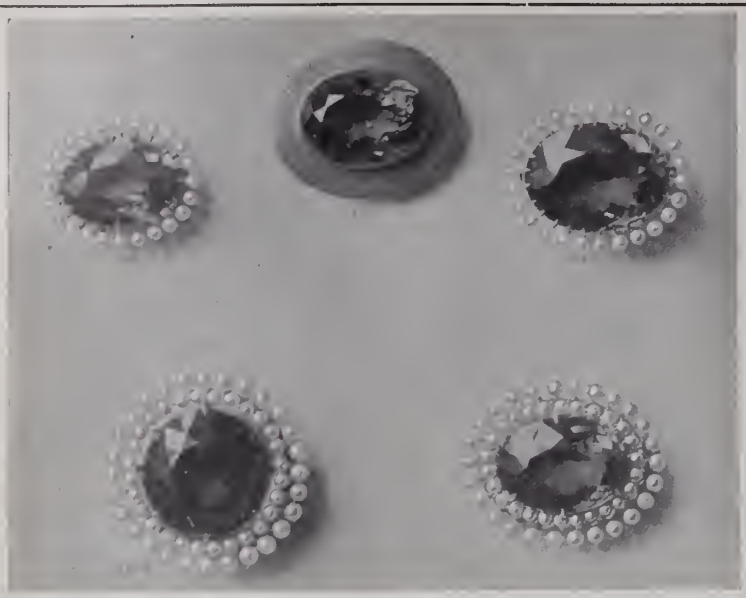
Police Capture Thief While He Is Robbing Jewelry Store at Niagara Falls, Can.

BUFFALO, N. Y., Feb. 10.—John Millan, who claims he came from Buffalo, is under arrest at Niagara Falls, on the Canadian side, on a charge of robbing the jewelry store of George E. Ditmars in that city. Millan was arrested by Sergeant Welch and Patrolman Dart. The prisoner was arraigned before Magistrate Fraser and was remanded for eight days. Chief John Kimmins will look up the man's record. He is believed to come from Hamilton, Ont.

Millan, who was surprised by the police officers in the store, is alleged to have collected about $400 worth of trinkets from the place. A passerby chanced to see the man in the store and, thinking his actions suspicious, he notified the police officers. Sergeant Welch entered at the rear through a window broken by the burglar. Dart took station at the front door. Revolver in hand Welch came up with his man, who meekly surrendered.

Millan had a various assortment of bracelets, cuff buttons, watches and fountain pens in his pockets.

BUFFALO, Feb. 12.—Chief of Police Kimmins, of Niagara Falls, Ont., says that John Millan may have been a member of the United States Infantry stationed at Fort Leavenworth, Kans. On Wednesday, Feb. 16, the prisoner will appear before Magistrate Fraser on a remand for a hearing. Word from Fort Leavenworth is expected by that time.



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·ee Elected for Lapp & Flershem, hicago—Detailed Statement of the Assets.

Chicago, Feb. 11.—The American Trust d Savings Bank was yesterday elected e by the creditors of the estate of & Flershem, the bankrupt jobbers. It nored that Lapp & Flershem propose er their notes to cover a compromise tment with their creditors at 40 cents c dollar.

e following is a fairly comprehensive ent, covering all assets of this estate:

Accounts and Bills Receivable.		
accounts	$62,163	
ollections made by receiver.	13,274	$48,888
accounts		38,609
nd doubtful:		
06 and prior	$74,856	
07	6,569	
08	11,612	
09	21,642	114,680
od and slow	$2,200	
d and doubtful	1,700	3,900
n bank	3,725	
on hand	3,000	
tions	13,274	
	$20,000	
ubject to return	1,100	18,900
es low estimate		2,500
		$227,178
ting the bad and doubtful included above		116,380
otal		$111,098
Merchandise.		
nes, cases and movements		$55,099
onds, set	$33,983	
onds, loose, appraised	7,131	
llaneous stones	331	41,446
llaneous jewelry		70,485
r, sterling	$9,668	
r, plated	3,207	12,876
lers' trunks and miscellaneous		58,342
rial		14,797
s returned, miscellaneous		10,771
otal		$263,818
unts and bills receivable		111,098
otal assets		$374,916

ditors' Committee Reports on the ondition of Lyons Bros., Chicago, l and Recommends a Settlement.

HICAGO, Feb. 12.—In the bankruptcy case Lyons Bros. the creditors' committee has to the creditors a statement which ws that the liabilities aggregate $629,-45, of which $137,500 is for borrowed ney, secured to the extent of $100,000. e appraisers appointed by the United tes District Court have appraised the gible assets as follows: Merchandise, 5,921.40; printing plant, $2,703.19; furni-e and fixtures, $9,404.74; electric light em and supplies, $2,793.86, making a l of $190,823.19.

n addition to the above the receiver had hand, Feb. 4, 1910: Cash, $60,556.07, lized from sales of merchandise and col-ion of accounts; also real estate equities rth not to exceed $10,000. The balance the good uncollected accounts and bills eivable belonging to the estate on Feb. 1910, amounted to $80,000.

There is due the State about $7,000 for es, which is a prior lien and must be d in full. There is also to be paid the eiver's fees and expenses, trustee's fees, eree's commission and attorney's fees, of which will aggregate a large sum of ney.

With this view of the situation, from the above figures, as well as the general conditions governing, the committee recommends the acceptance of the following proposition: A total of 33⅓ per cent., to be paid as follows: 11⅓ per cent. cash and the balance in equal instalments, to be paid in six, 12, 18 and 24 months, deferred payments to bear 5 per cent. interest.

Geo. N. Schaeffer, Who Murdered Leopold Ermann, a Philadelphia Jeweler, Hanged at Allentown, Pa.

Allentown, Pa., Feb. 10.—George N. Schaeffer paid the penalty with his life in the corridor of the county jail here to-day at 10.05 A. M., for the murder on his chicken farm, near Schencksville, this county, Nov. 18, 1908, of Leopold Ermann, 1305 N. 7th St., Philadelphia, a traveling jewelry merchant. The execution was conducted very quietly and privately, the trap being sprung by James Van Hise, of Jersey City, the official hangman of New Jersey.

Schaeffer went to his death unfalteringly. He confessed that he killed Ermann in the heat of passion because the old jeweler twitted him about his approaching marriage to Miss Florence Shuler, of Siegersville. After dismembering the body Schaeffer buried it beneath the floor of his brooder house, which he subsequently concreted.

Schaeffer was to have been executed Jan. 4 last, but on his plea that he desired more time to prepare for death Governor Stuart granted him a new lease of life until Feb. 10.

After the execution the body was taken to Unionville Church Cemetery for interment.

Following the disappearance of Ermann, who carried with him a stock of watches, jewelry and trinkets valued at $800, and about $60 in cash, his brother, Jacob, employed detectives and offered a reward of $500 for his brother, alive or dead. Schaeffer was arrested Jan. 16, 1909, and at once employed counsel, insisting that he was innocent. Jan. 11 the concrete floor of the brooder house was dug up and Ermann's body in six pieces, together with his grip, was revealed beneath. Schaeffer was tried and convicted on June 19. In August last Schaeffer attempted to break jail, but the attempt was frustrated.

Schaeffer's crime was the more cold-blooded for the reason that Ermann was particularly fond of him, and on more than one occasion had entertained him at his Philadelphia home. He had favored Schaffer's wedding to Miss Schuler and had informed certain people of his intention to make the couple a handsome present upon the occasion of their marriage.

It was Schaeffer's idea to make a statement to those assembled about the scaffold, but acting under instructions from the sheriff, the official hangman quickly adjusted the black cap and rope and pulled the cord that dropped the weights that pulled Schaeffer into the air.

The store at present occupied by J. S. Newing, Binghamton, N. Y., has been leased for a long term. It will be remodeled for the use of the Broome County Trust Co.

Tracks in Snow Lead Police to Hiding Place of Jewelry Stolen from Auburn, N. Y., Store—Two Suspects Arrested.

Auburn, N. Y., Feb. 9.—Two women passing John Gruner's jewelry store in the Osborne House block about 11:30 o'clock Sunday night heard a noise resembling falling plate glass. They glanced into Gruner's store and saw two men taking jewelry out of the cases. The women notified a traveling man at the Osborne House and the police were told what had happened. When the police reached the Gruner store the thieves had left.

Fresh snow had fallen. The police saw tracks leading from the rear of the store. They followed them without difficulty to an old mill race near Washington St. There they unearthed the burglars' "cache." About $500 worth of jewelry, including 89 rings, 14 watches, 11 bracelets and a small clock wrapped in an old vest were found. Mr. Gruner identified his property.

The police soon arrested two former Auburn convicts, William Dittmars and Michael Coughlin, and they have been held for examination on Feb. 14 on charges of burglary and grand larceny.

The burglary was a daring one. One of the door windows had been smashed. The burglars were evidently posted as to the time when a patrolman would pass the store. A disagreeable night aided them also. Both Dittmars and Coughlin deny the charge.

Dittmars, Coughlin and another thief robbed the Gruner store in 1903, securing about $500 in plunder. Dittmars got away, but was caught a few years later. The jewelry was never recovered. In 1905 Coughlin and another man stole a traveling bag containing jewelry valued at about $1,000 and owned by Mrs. Henry R. Hurd, of Boston, on a New York Central train. Coughlin planted the bag and its contents near the spot where the Gruner jewelry was recovered last night. He was captured that time while trying to sell a brooch, valued at $400, for $10.

Despondent and Ill, Denver Jeweler Commits Suicide by Swallowing Morphine.

Denver, Colo., Feb. 9.—After a long illness of consumption and depressed by family troubles, David Lemport, a manufacturing jeweler, committed suicide by swallowing a dose of morphine. He was found early Saturday morning at his home, 1120 Curtis St., in a dying condition and passed away at the County Hospital, to which he had been removed.

The jeweler left a letter dated Feb. 1, stating that he would commit suicide Feb. 5, which was the anniversary of his son's birthday, and also the anniversary of the date he had gone to jail by reason of family differences. He asked that his body be cremated.

Deceased was 44 years of age and came here with his wife and five children five years ago. He has been a sufferer from lung trouble and he and his family have been in destitute circumstances for a long time.

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IT IS A REAL ORIENTAL PEARL produced by the pearl oyster in much the same manner that all the other species of pearls are produced.

It is the product of a long, unceasing process of cultivation, consuming a period of not a day, a week or month—but FULL SEVEN YEARS and over, a process so characteristic of Nature's painstaking, patient, careful work in making her most favored gems.

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It is as beautiful as the process is fascinating—although difficult.

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LOUIS J. DEACON, Atlantic City, N.J.

Detectives Follow New Clew in Sample Trunk Mystery.

San Francisco, Cal., Feb. 7.—San Francisco detectives are still busy trying to solve the sample trunk mystery that has been puzzling the officials of the Southern Pacific Railroad Co. as well as the Los Angeles wholesale firm to which the stolen goods belonged, and while the trunk has been found, together with a portion of its contents, the value of the jewelry it contained is still missing and the perpetrators of the clever robbery have not yet been apprehended. Agents of the railroad company have gone to Los Angeles, taking the trunk with them.

Quincy, a lock expert, has given it as his opinion that the two locks on the trunk had neither been forced nor picked. The woman who is supposed to have used the trunk must have used either the original keys or duplicates, detectives say, as it is declared that there are no duplicate keys made for such locks. H. W. Copp appraised the value of the goods that were stolen, and it is declared that out of the list valued at $11,000 only about $650 worth remains. Only the valuable articles were taken, and either the thieves were expert judges of jewelry or knew in advance which of the articles were valuable.

The goods that were left were bulky articles, consisting largely of combs, plated jewelry and imitation stones. Adam Gillingham, an insurance man, was present at a conference held just before the case was transferred to Los Angeles, and stated that the firm represented by him had insured the trunk for $5,000, but declared the salesman had violated the provisions of the policy by not accompanying the trunk from the Southern city. He stated that after checking the trunk the salesman waited 12 hours before leaving for San Francisco.

The trunk arrived here Dec. 30, and was immediately claimed by the mysterious man in the case. The salesman did not arrive in this city until Dec. 31., and when he presented his baggage check received an empty suit case. Fink & Co. have filed a claim against the railroad company and have valued the contents of the trunk at $6,000.

Death of William Albert Reider.

West Newton, N. J., Feb. 11.—William Albert Reider for 31 years a jeweler of this place, died at his home, 8 Union Pl., last Friday night of heart disease. Mr. Reider was within a few weeks of being 64 years old. He was the senior member of the firm of Reider & Murray, Spring St.

In October of last year Mr. Reider's health began to fail, but, with the exception of one or two periods of sickness he attended to business up to within the last few days. Deceased was the son of the late Mr. and Mrs. John Reider, of Carbondale, Pa., and was one of a family of seven children, all the male members being jewelers. After he had learned his trade he conducted a store for about two years at Belvidere, and then went to Washington, Warren County, where he was in business for nine years. In October, 1869, during his stay there, he married Miss Catharine Felver, who still survives him. From Washington he came here and established himself. About 12 years ago Mr Reider took his clerk, Thomas Murray, who had been with him since he first came here, into the firm.

Besides his widow, Mr. Reider is survived by two sons, Charles, at home, and William, of The Bronx, New York. A brother and two sisters also survive, Joseph, of Cortland, N. Y.; Mrs. R. L. Hine and Mrs. James Higgens, of Paterson.

Jeweler's Son Charged with Being Responsible for Fatal Automobile Accident at Denver.

Denver, Colo., Feb. 9.—The authorities of this city have become active in the matter of the automobile accident which, as told in the last issue of The Jewelers' Circular-Weekly, resulted in the death of James Baker, a retail jeweler and a representative of the Frank M. Whiting Co., Mrs Mary Hamilton Keating, the daughter of a local jeweler, and Miss Virgil Cain, and also caused the injuries to Russell F. Talbott, salesman of the Alvin Mfg. Co., and to Morris Mayer, son of Sam Mayer, of this city. The four others were guests of Mr. Mayer, who was driving the automobile when it collided with a trolley car. The authorities now seek to place the responsibility of the accident upon Mr. Mayer.

After the burial of Mrs. Keating, Wednesday, and the shipment of Baker's remains to Cincinnati, it was believed that the incident was closed as far as the prosecution was concerned, but later an information was filed by the District-Attorney in the Criminal Court, charging Mayer with manslaughter, being responsible for Mrs. Keating's death. The prosecuting witness is said to be Jos. A. Hamilton, father of Mrs. Keating, and the names of 22 witnesses are indorsed on the back of the information.

Mr. Talbott, who is recovering from his injuries, is an important witness in the case and expected to leave Denver before the prosecution was instituted. As a result of the activity of the authorities it is reported that he will be asked to give bonds to insure his appearance at the trial.

Death of Henry Wolf.

Louisville, Ky., Feb. 9.—Henry Wolf, who conducted a jewelry store in this city for about 40 years, died Feb. 6 at his home, 306 S. Preston St., and the funeral services were held yesterday afternoon from his late residence.

Mr. Wolf was a native of Germany, in which country he was born 72 years ago, and there learned the watchmaking trade. He came to the United States as a young man, and started in the jewelry business. After settling in Louisville he opened a store, where his ability as a workman and his honesty and integrity soon served to give him a reputation as a merchant and a jeweler. He built up a good trade and remained in business alone for many years, conducting a store at 508 Preston St. He was highly regarded and well thought of in the business community of this city.

Deceased is survived by a daughter, Mrs. Minnie Schoening.

Edwin Zittle has just resigned his position with C. C. Fried & Son, Springfield, O., after 31 years of continuous service.

Fire Causes Damage to Building Occupied by Manufacturing Jewelry Firms of Providence, R. I.

Providence, R. I., Feb. 12.—Fire in the brick building, 109 Friendship St., belonging to Charles W. Bowen, and occupied by manufacturing jewelers, caused damages of several thousand dollars to the building and contents, on Tuesday morning. Patrolman R. H. Rowe was passing the building about 3.55 o'clock in the morning, when he discovered smoke issuing from the windows and at once sounded an alarm.

The blaze started on the first floor, in the shop of the Macomber Jewelry Co., from some unknown cause. The flames rapidly worked their way up to the roof through an air shaft, causing considerable damage to the shop of the H. N. Pervear Jewelry Co., on the second floor, and that of the Craft & Newcomb and the Empire Jewelry Co. on the third floor. The damage was mostly caused by smoke and water. The loss on the building was estimated at $1,000, and that on the jewelry establishments at approximately $3,500 to $5,000.

Smuggled Jewelry to be Sold by Government at Boston, Mass., Feb. 19.

Boston, Mass., Feb. 14.—Announcement of a sale to take place in the Federal building in this city next Saturday, Feb. 19, under the direction of United States Marshal Guy Murchie, recalls a smuggling case that was of interest to jewelers hereabouts some time ago.

The property to be disposed of comprises a lot of smuggled stock that was confiscated by the government. It was seized from Evaristo Nagheri, of Italy, who brought it over in a trunk with a false botton. There are listed 126 watches, 1 gold bracelet, 13 gold rings, 14 pairs of gold earrings, 29 silver chains, 22 nickel chains, five small clocks and a package of coral, the latter being of considerable value, it is understood.

Nagheri is said to have contemplated starting in business, with this outfit as the nucleus of a small jewelry establishment.

Death of Barney M. Kattelle.

Boston, Mass., Feb. 11.—Barney M. Kattelle, formerly of the old and well-known retail jewelry house of Kattelle Bros., which was located for a number of years at 95 Court St., this city, in the store now occupied by Wilson Bros., and later on Tremont St., on the site of the old Boston Museum, died Feb. 9, at his home in West Newton.

Mr. Kattelle was born in St. Albans, Vt., about 60 years ago, and came to Boston when a young man, later forming a partnership with his brother, Charles E. Kattelle, which continued until the firm met with reverses a few years ago, when it was dissolved. Mr. Kattelle subsequently worked as a watchmaker with his brother Charles, who started anew in the Kimball building on Tremont St. Of late, however, on account of failing health, he had not been actively employed.

He leaves a widow and three children. His son Lawrence is a student at Tufts College.

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NEW YORK BOSTON LONDON PARIS OBERSTEIN

reditors File Bankruptcy Petition Against M. J. Daniels, Columbus, O., After His Assignment.

Columbus, O., Feb. 12.—The assignment f Meyer J. Daniels, pawnbroker and jew-er, Tuesday morning, as noted in the last sue of The Jewelers' Circular-Weekly, as followed that afternoon by involun-ry bankruptcy proceedings being insti-ted in the United States Court here by umble & Gumble, as attorneys for Ingo-ar Goldsmith & Co., Veit-Hirsch Co., d Cohn, Abraham & Co., all of New ork. The assignment was made the basis the petition, and the firms made the fol-wing claims against the defendant: In-mar Goldsmith & Co., $2,547.12; Veit irsch & Co., $2,626 90; Cohn, Abraham & o., $911 72.

Judge Slater, sitting in the bankruptcy court Cincinnati, Friday, appointed C. P. Outh-aite, a Columbus attorney, to act as ref-ee in the case. The schedule of assets d liabilities is awaited with interest here, Daniels on Jan. 1 sold to the Hoster-olumbus Associated Breweries Co., a cafe d a valuable 99-year leasehold on N. High t. The consideration was given as "$1 and her considerations," but attorneys inter-ted in the deal gave out statements lead-g to the impression that the breweries mpany had paid Daniels a bonus of $50,-)0 for the leasehold.

ouis Dolgin Applies to the Bankruptcy Court at New York to Relieve Him of Debts.

Louis Dolgen, a manufacturing and holesale jeweler, formerly in business at Eldridge St., and who gives his address 22 E. 106th St., Manhattan, filed a volun-ry petition in bankruptcy, Thursday, in the nited States District Court, New York, ith schedules showing liabilities of $5,-61.36 and assets of $2,873.61.

Among the unsecured creditors are the linton Jewelry Co., $69; H. Bergman, $58; astanhuber & Lehrfeld, $157; Electric hain Co., $304; Elm Mfg. Co., $160; Font-eau & Cook Co., $825; William C. Green Co., $598; Friedman Bros., $68; S. & B. ederer, $150; Acme Comb Co., $83; Waite Evans, $89 Clark & Coombs, $90; H. C. indel Co., $100; Miller, Fuller & Whiting, 145; C. H. Eden Co., $183; C. D. Lyons Co., $235; Whiting & Davis, $95; Morgan ewelry Co., $90; Williams & Payton, $107; da Dolgin, $50; Lyons Mfg. Co., $55; rank & Sass, $460; D. Dolgin & Son, $80; oseph Finberg $326; D. Dolgin, $200.

Mr. Dolgin was for a time employed by is father, a small manufacturer at 36 Eld-idge St. He was afterward employed by . H. Macy & Co. in the repairing depart-ent. He started in business for himself March, 1906.

Death of William J. Tracey.

Providence, R. I., Feb. 12.—William J. racey, for nearly half a century engaged s a clockmaker in the town of Burrill-ille, died at his home on East Ave., in the illage of Harrisville, Wednesday, of ill-ess incidental to old age.

Mr. Tracey, who was 81 years old, was ne of the best-known residents of the ommunity, and for 40 years had occupied the building at the corner of Main and Chapel Sts., as a jewelry store. In more than one farmhouse in the northwestern part of the state, is to be found one of the old-fashioned clocks with wooden works that has been cared for and repaired for years by Mr. Tracey. Deceased was treasurer of the board of trustees of the Smith Memorial Library building fund, but never held any public office in the town. He leaves one son.

Death of Charles Kohler.

Norristown, Pa., Feb. 9.—Charles Kohler, a well-known merchant, who conducted a jewelry store on Main St., near De Kalb, dropped dead Feb. 7 at the railroad station at Overbrook, from valvular disease of the heart, while on his return home from a visit to friends in Overbrook Mr. Kohler had not been well for some months, never having fully recovered from an appendicitis operation performed several years ago.

Deceased was about 50 years of age and had lived in Norristown about 25 years. He started in business life as a clerk in S. C. Levy & Co.'s jewelry store at De Kalb and Airy Sts., later purchasing the business under the style of Charles Kohler & Co., and removing to De Kalb and Main Sts. The firm dissolved in 1891, since which time Mr Kohler conducted it alone.

Mr. Kohler is survived by his widow, who had decided to remain in Overbrook for a short time, and was with her husband at the time of his death. A porter found Mr. Kohler's body in the waiting room at the station. He was identified by a mileage book bearing his name.

Importations at the Port of New York.

Weeks Ended Feb. 6, 1909, and Feb. 5, 1910.

	1909.	1910.
China, glass and earthen ware:		
China	$31,445	$47,157
Earthen ware	6,280	17,806
Glass ware	18,893	41,512
Instruments:		
Musical	6,464	.....
Optical	4,370	7,215
Philosophical	1,134	6,258
Jewelry, etc.:		
Jewelry	14,186	38,626
Precious stones	473,333	1,905,477
Watches	24,707	21,721
Metals, etc.:		
Bronzes	342	261
Cutlery	24,811	26,336
Dutch metal	1,761	1,071
Plated ware	.....	.....
Platina	21,764	21,221
Silverware	.....	1,224
Miscellaneous:		
Alabaster ornaments	251	.....
Amber	.....	5,859
Beads	2,375	6,113
Clocks	1,756	9,355
Fans	3,388	2,770
Fancy goods	6,237	15,809
Ivory	7,607	.....
Ivory, manufactures of	418	76
Marble, manufactures of	22,959	8,294
Statuary	3,827	2,575

Harry Yaseen, Delhart, Tex., and Tucumcari, N. Mex., is reported to have given a trust on the instigation of some of his creditors. He has stock and fixtures estimated to be worth $13,000, while his liabilities are said to be but $12,000. Mr. Yaseen began business in Delhart in July, 1906, to which place he came from Springfield, Ill., where he had been since 1902.

August F. Margileth, Springfield, O., Forced to Go Into Bankruptcy.

Cincinnati, O., Feb. 9.—August F. Margileth, a jeweler of Springfield, O., Monday petitioned the United States District Court here for the benefits of the bankruptcy act. He owes $19,661.10 and has assets of $16,000. He owns stock valued at $10,851.26, $2,825.50 in fixtures and $2,375.81 is due him on open accounts.

Attorney James P. Goodwin, who filed the petition, requested that notice be given him if any of the creditors ask for the appointment of a receiver. Shortly thereafter Attorneys Cobb, Howard & Bailey made application for a receiver on behalf of Thoma Bros., of this city.

Springfield, O., Feb. 9.—The bankruptcy of the A. F. Margileth Co. was unlooked for in the local business field. The liabilities of the firm are given as about $19,000, with the assets approximating $16,000. Most of this indebtedness is said to be in favor of eastern jewelry firms.

The decision of Mr. Margileth to file a petition in bankruptcy was made after a great deal of thought on his part. The fact that a claim for $1,500 would fall due within a few days hastened the decision, and the fact that if this claim was paid it would only temporarily relieve the financial embarrassment of the firm, and that there were a number of other creditors who Mr. Margileth thought would not get a fair deal in the affairs of the company, led him to protect all the creditors as much as possible.

Contrary to the general impression existing in local business circles, Mr. Margileth says that for some time past the business has been conducted at a loss. Added to this feature is that of the continued ill health of Mr. Margileth's family which aided to make this move a necessity.

The business is owned by August Margileth, the company being nominal, and was founded by him a number of years ago. In 1899 he sold an interest to Mr. McFarland and for a while the style of Margileth & McFarland was used, but the firm dissolved in January, 1908, since which time Mr. Margileth continued alone. He is also interested in the musical instrument business of Carr & Margileth, but this has no official connection with the jewelry business.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Feb. 12, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$328,154.69
Gold bars paid depositors	93,471.21
Total	$421,625.90

Of this the gold bars exchanged for gold coin are reported as follows:

Feb. 7	$99,460.91
" 8	62,145.97
" 9	41,796.88
" 10	77,860.00
" 11	46,890.93
Total	$328,154.69

Thieves recently broke into a jewelry store at Elnora, Ind., and escaped with a large amount of miscellaneous jewelry and about $30 in cash.

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torney General of Ohio to Look Into harges That Keystone Watch Case Co. and Allied Companies Violate Ohio Trade Laws.

LUMBUS, O., Feb. 10.—Former Senator raker, who is the counsel for the Dueber tch Case Mfg. Co. in the action which concern recently commenced at Cinnati against the Keystone Watch Case and the corporations allied with it in watch and watch case trades, has ten to Secretary of State Thompson ing attention to the circular which the tone concern recently sent out to jobasking them to handle no other manuacturer's watch cases, which circular forms basis of the Deuber company's suit for ,000 under the Sherman Anti-Trust

Senator Foraker, in his letter to Sec- Thompson, asserts that the Keystone tch Case Co. and the corporations as- ted with it are engaged in the business nlawfully restraining trade in defiance he laws of Ohio. To-day Secretary mpson turned the communication, to- er with the allegations made, over to rney General Denman, on whom he s prompt action provided the facts are utlined in Senator Foraker's communi- on.

NCINNATI, O., Feb. 12.—Deputy United es Marshals Sanderson and McGuire, served the summons upon Secretary g. of the Keystone Watch Case Co., he suit brought under the Sherman i-Trust Law by the Dueber Watch Mfg. Co. against the Keystone and watch and case companies with which associated, were called upon to serve lar papers on Harry C. Walton, former nt here of the Keystone concern. When lton was approached by the marshals told them he was no longer employed the defendant corporation so the marls then made service upon J. Charles ker, local manager of the Philadelphia tch Case Co., which, with the New k Standard Watch Co., the E. Howard and the Crescent Watch Case Co. are hed as defendants.

t is possible that the matter may come before the local court here Monday on reliminary motion. The defendants have days after service in which to file their wers to complaint. As yet no answer been filed nor has any statement been de on behalf of the defendants.

Albert M. Dueber, president of the Due- Watch Case Mfg. Co., when interviewed a JEWELERS' CIRCULAR-WEEKLY reporter, l:

A principle which we have always ght for has been to keep the market open all watch cases, no matter of what manacture, believing it to be for the best inests of the trade to allow them to buy watch cases which they consider the t on the market and by so doing stimue all manufacturers to their best efforts. h a view of establishing a high standard excellence. The Dueber Watch Case g. Co. in all its many years of existence s never sought to dictate to any jobber hat watch cases he should use. It has ver used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

Death of Robert C. Brown.

Robert C. Brown, head of the purchasing and sales department of the Julius King Optical Co., 12 Maiden Lane, New York, died Friday morning, Feb. 11, at his home, 825 Lincoln Pl., Brooklyn, from an affliction



THE LATE ROBERT C. BROWN.

of the throat from which he had suffered for years. Mr. Brown was well known to many in the trade and news of his death was received with much regret.

For 23 years Mr. Brown had been continuously in the employ of the Julius King Optical Co. and because of faithful service was advanced from office boy to a position of responsibility and trust. He was a man of pleasing personality and kindly disposition, and although he suffered a great deal from the trouble which ultimately caused his death, he was always the same pleasant and agreeable man—and because of these qualities he endeared himself to his friends and business associates.

Deceased was born in New York Jan. 30, 1871, and here he spent his early life. His years of honest service won him a place of high regard in the estimation and esteem of his employers and business associates. A meeting of the employes of the Julius King Optical Co. was called and an engrossed set of resolutions deploring his untimely death was ordered to be drawn up and presented to the bereaved family.

Mr. Brown was a member of the Masonic Fraternity and a member of the United Order of American Mechanics.

The funeral services were held Sunday night from his late home. Burial was Monday in Greenwood Cemetery.

Burglars Thwarted After Elaborate Work in Breaking Into New York Jewelry Store.

The trade is constantly learning of new ways in which burglars attempt to rob stores. The latest original method was used in an attempt made Friday night to gain entrance to the store of Isidor Lewkowitz, 269 Sixth Ave., New York. Taking advantage of the storm, the burglars, with the aid of a rope ladder and chisel, cut out a hole in the roof of the three-story building the jeweler occupies and prepared to carry out the most of the valuable jewelry when one of them accidently set off the burglar protection which brought several men to the store but not, however, until the burglars had made good their escape.

The marauders entered an unoccupied building several doors away. From the roof, with a rope ladder, they found their way to other adjoining buildings and finally reached the jewelry store. With chisels they cut a hole in the roof which let them through to the top floor, which is occupied as a workshop. They carefully made their way to the second floor, used as a silverware room, and from there to the street floor, where the most valuable jewelry is kept. The men evidently took considerable time in making their selections from the stock at their disposal because of the fact that several valuable pieces which they had packed into a valise were found when the police arrived. The safes and the side cases on the walls are all wired and the burglars avoided these but cleaned out several show cases, packing the jewelry in neat piles.

When one of the burglars accidentally stumbled against a protected case the alarm immediatcly sounded in the "Holmes" office on 14th St., a few blocks away, and officers were at once sent to the scene.

Grant Humphrey, manager of the store, in speaking about the robbery to a reporter of THE JEWELERS' CIRCULAR-WEEKLY placed the loss at about $500 and said that the burglars also left a bag containing a large quantity of silverware. The firm is a member of the Jewelers Security Alliance and this organization has been notified of the robbery.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Feb. 7.—J. J. Donnelly & Co.....	781	697	734
vs. Joseph Fahys & Co.....	824	919	904
Feb. 9.—Robt. H. Ingersoll & Bro..	886	895	822
vs. Ilgen & Wakefield Co.....	827	805	892
Feb. 11.—Solidarity Watch Case Co.	726	796	764
vs. Mumford & Galaway.....	707	839	803

STANDING OF TEAMS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman.....	28	8	990	.777
Tiffany & Co.....	21	9	987	.700
Joseph Fahys & Co.....	25	11	1,012	.692
Hayden W. Wheeler & Co.	25	11	985	.692
Cross & Beguelin.....	20	13	1,013	.606
Robt. H. Ingersoll & Bro..	18	15	994	.545
Mumford & Galaway.....	12	24	934	.333
Ilgen & Wakefield Co.....	11	22	930	.333
Solidarity Watch Case Co.	10	23	947	.303
J. J. Donnelly.....	1	35	828	.027

Stanton Filcher has bought the business of Henry P. Dalton, Petersburg, Va.

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DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

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Charles F. Miller Succeeds Charles D. Rood as President of the Hamilton Watch Co.

LANCASTER, Pa., Feb. 9.—President Charles D. Rood, of the Hamilton Watch Co., retired Monday, Feb. 7, and was succeeded by Charles F. Miller, a successful Lancaster business man, who for the past seven years was treasurer of the company.

On the date mentioned the annual election was held by the stockholders, of whom there are 42, and the following directors were elected: P. T. Watt, J. Fred. Sener, J. B. Bausman, Charles F. Miller and George E. Fahys, who succeeded Charles D. Rood in the board. The directors organized by electing Charles F. Miller, president; P. T. Watt, vice-president; J. W. B. Bausman, treasurer, and F. C. Beckwith, secretary.

The election introduces into the management a representative of Joseph Fahys & Co., New York, who have watch case and silver factories at Sag Harbor, Long Island. Some time ago the watch case concern purchased a large block of shares of stock in the company. The stock so purchased by Joseph Fahys & Co., together with their allied interests in Lancaster, gives it a controlling interest in the watch company.

The new secretary, Mr. Beckwith, was with the Fahys concern a long period of years prior to being sent to Lancaster to look after the Fahys' interests.

The company now known as the Hamilton Watch Co. succeeded the Lancaster Watch Co. 17 years ago, and in the reorganization Charles D. Rood was elected president. The factory owned by him at Aurora, Ill., was incorporated with that of the reorganized Hamilton company, which was capitalized at $250,000. After serving 10 years he was succeeded by Capt. George M. Franklin, who died in office, and J. T. Watt filled the unexpired term. Mr. Rood was then again elected president and has filled the post ever since. Two years ago the capital stock of the company was doubled, being now half a million dollars. The factory employs 700 hands and the weekly payroll is nearly $4,000.

Philadelphia Gem Dealer Held Up by Bold Robbers, One of Whom Is Captured.

PHILADELPHIA, Feb. 12.—An attempted robbery that has seldom been equaled for daring was made Friday afternoon, when David Salkin, a diamond merchant of this city, was held up by Joseph Fox and four other companions. Salkin, who had just drawn $600 from the Central Trust Co., was wending his way toward the course building when he was suddenly pounced upon by the men.

Fox, who apparently was the leader of the gang, managed to abstract the wallet from the back pocket of the diamond dealer, but was unable to get away with it. Salkin's former position as a policeman stood him in good stead in this case and he engaged in a hand to hand fight with his assailants. A large crowd was attracted, but not knowing the nature of the fight did not interfere.

Fox finally succeeded in getting away and started on a run. He was soon caught, however, by Policeman Harvey and taken to the City Hall. In the meantime a detail of plain clothes men were sent out to look for the accomplices.

The prisoner was given a hearing by Magistrate Beaton and held under $2,500 bail for court. According to the police Fox goes under many aliases. They think he is Joseph Gross, an all around sneak thief, who in the past attempted similar hold-ups.

Two Trays of Diamond Rings Stolen from Show Window of Store in Omaha, Neb.

OMAHA, Neb., Feb. 9.—Two trays containing diamond rings valued at about $700 were stolen from the show window in the store of Gustafson & Hendrickson in the Loyal Hotel building, some time Saturday evening. The theft was not discovered until the store was closed at 11 o'clock that night. There is absolutely no clue to the thieves.

The trays were placed in one of the front show windows Saturday morning and no further attention was paid to them by any one connected with the store until closing time. When the doors were closed Saturday night and the jewelry in the window was being put in the safe it was found that the trays were missing. They contained 12 diamond rings in all.

The window from which the diamonds were stolen is protected from the inside by sliding panels. The proprietors of the store are at a loss to understand how any one could open these panels and remove the trays without being detected. The police are of the opinion that the job was done by expert diamond thieves who had carefully planned the robbery. Several diamonds of over a carat, rings and brooches were also in the window, but were left untouched.

Just three years ago Gustafson & Hendrickson lost a diamond brooch worth several hundred dollars in a similar manner.

Bad Fire at Lancaster, Pa., Destroys the Jewelry Store of W. W. Appel.

LANCASTER, Pa., Feb. 12.—The jewelry store of W. W. Appel was wiped out Thursday by a fire which destroyed a number of buildings, causing a loss of about $400,000. The jewelry store occupied a place in the Kepler building, together with other stores, in one of which, Reilly Bros. & Raub's hardware store, wherein a powder vault was located.

None of Mr. Appel's stock was saved, and he sustains a loss of $15,000, which is not fully covered by insurance. He intended vacating the Kepler building April 1, as his store had been leased to another party.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
Feb. 8	23 11-16d.	$0.53½
" 9	23 11-16d.	.53⅜
" 10	23 11-16d.	.53⅜
" 11	23 11-16d.	.53⅜
" 12	23 13-16d.	Holiday.
" 14	23 13-16d.	.53⅝

New Members Elected by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held Friday, Feb. 11, the following being present: Chairman Butts, President Sloan, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Abbott, Bowden, Brown and Stern.

The following new members were admitted:

Wm. Grieshammer, New York; Kaufman Jewelry Co., St. Paul, Minn.; Edwin Le Gro, Farmington, N. H.; W. M. Shlaes, Hancock, Mich.; Abner Woodin, New Rochelle, N. Y.; Concord Watch Co., New York; L. E. Grant, Portage, Wis.; Hansen Co., Oceanside, Cal.; George E. Hanson, Rockford, Ill.; F. H. Koebelin, Janesville, Wis.; C. A. Rose, San Francisco, Cal.; F. M. Smith, St. Paul, Minn.; P. H. Sperry, Marinette, Wis.; William Eissler, Philadelphia, Pa.; Hansen & Westberg, St. James, Minn.; Mac. S. Isaacs and William C. Lemkuhl, Baltimore, Md.; Roy G. Pierce, Odebolt, Ia.; Fred G. Polley, Oneida, N. Y.; Robert Rausch, Baltimore, Md.; Max H. Schleuder, St. Peter, Minn.; Warren T. Coffin, New York; Crown-Reinch Jewelry Co., St. Louis, Mo.; F. R. Cullumber, Elden, Mo.; C. H. Ingraham and Otto Mueller, Wausau, Wis.; Joseph Nicol, St. Charles, Ill.; Steffen Bros. & Co., San Francisco, Cal.; H. S. Wright, Wausau, Wis.; J. J. Beale & Bro., Rockford, Ill.; K. F. Keller & Sons, Appleton, Wis.; E. H. Kennerdell, Tarentum, Pa.; S. Lande, Battle Creek, Mich.; C. Laroy, Kalamazoo, Mich.; F. E. Lenhart, Pomona, Cal.; George Rickman, Kalamazoo, Mich.; William J. Scelen, New York; Smith & Webster, Inc., Richmond, Va.; P. E. Tetens, Jackson, Mich.; Rexford Co., Philadelphia, Pa.; William Moore, Falls Creek, Pa.; I. Buchhalter, St. Paul, Minn.; J. Burgess Jewelry Co., Bloomfield, Ia.; A. O. Hulberg, Northfield, Minn.; Mueller & New, New Brunswick, N. J.; Henry Muench, Atlanta, Ga.; Sartor & Sprague, San Antonio, Tex.; A. O. Schuster, Wilmington, N. C.; M. J. Kershaw, Perry, N. Y.; Hill & Co., Madera, Cal.; Miller & Motl Co., Milwaukee, Wis.; John E. Geertsen, Waterloo, Ia.; Vlach Bros., Wahoo, Nebr.; W. E. Mount, Pueblo, Colo.; F. P. Scofield & Co., Newark, N. J.; D. T. Reamer, Meadville, Pa.; J. Lyman Van Buren, Dunkirk, N. Y.; C. C. Stone & Co., Ft. Collins, Colo.

The following reward was ordered paid:

Reward No. 99 to Police Officers James F. Murphy and John M. Hayes for the arrest and conviction of Walter J. Walsh, who broke into the jewelry store of Philip H. Kimball, of Newburyport, Mass., on the night of Dec. 17 and stole watches to the value of over $100. Nearly all of the stolen property was recovered. The thief was sentenced to 15 months in the House of Correction.

Samuel Graubart Co., Schenectady, N. Y., Denies That It Is Bankrupt and Will Fight Creditors' Petition.

SCHENECTADY, Feb. 14.—The Samuel Graubart Co., South State St., Schenectady, which was petitioned into the hands of a receiver by New York creditors, has retained Attorney Benjamin Terk to oppose the petition in bankruptcy. The subpoena is returnable at Utica on Wednesday. It is claimed by the company that it is not insolvent and that the petition filed against it was in bad faith and that it was filed to compel the company to settle claims which are disputed.

Attorney Terk will file an answer to the petition of the creditors and then the matter will come up before the referee as to the insolvency of the corporation. A receiver appointed by the bankruptcy court is in charge.

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Paris Pearl Market.

PARIS, Feb. 6.—During the early par January the pearl market here was usually lively, this condition being duced in part by large purchases made American buyers, as a result of which the fine large pearls went out of the ket. Regular business, however, did quite come up to expectations and the ond half of the month closed ra quietly.

The catastrophe in which Paris, an fact a good part of France, is suffering reason of the floods, has had a very effect upon business. As a result n dealers have preferred to wait and what will be the extent of the disaster fore they purchase for the future. F week many people in the city were p tically isolated and communication with outside, and even within, the city, often impossible. In fact, the situa was compared with that during the s of 1870.

It is not yet possible to calculate enormous damage that this flood caused, but it is hoped that when the d ger is entirely over people will courage ly return to their regular occupations try and forget what we have passed throu The home trade will certainly suffer v much as a result, and large amounts money, which might otherwise come to gem line will be employed in repairing damage done.

The market in colored stones has b rather quiet, but emeralds have shown slight activity and several parcels have b sold.

Death of Geo. O. Sawyer.

OMAHA, Nebr., Feb. 9.—A telegram been received here by Sol. Bergman, nouncing the death of George O. Sawy Ainsworth, Nebr. Mr. Sawyer was a pro inent jeweler, as well as one of the p prietors of the Aisworth Auto Co. H death was due to the result of an accid which occurred half a mile west of W Lake, Ia.

Mr. Sawyer was taking a party of trav ing men from Ainsworth to Wood La and had stopped his machine and left it gear. Upon cranking to renew the jour the machine started suddenly, knocking h down and passing over his chest. Mr. Sa yer lived half an hour after the accident.

The deceased had many friends in Oma where he made frequent trips to purch stock. He leaves a widow and three ch dren.

Bankruptcy Petition Filed Agai Cooperman & Springer Dismissed After Settlement Is Made.

Judge Holt in the United States Distr Court dismissed last week the petition bankruptcy filed on Jan. 17 against Coop man & Springer, 124 Hester St., New Yo

Oppenheimer & Arnold, the attorne who acted for the petitioning creditors, s that a settlement had been made wi creditors at 40 cents on the dollar, payal 5 per cent. in cash and the balance in no at four, eight, 12 and 15 months.

The liabilities were said to be abo $10,000.

Members of the Minnesota Retail Jewelers' Association Convene in St. Paul and Elect Officers for Ensuing Year.

. Paul, Minn., Feb. 11.—One of the t interesting and inspiring conventions ne history of the Minnesota Retail Jew-'s' Association took place Wednesday in city. There was a large attendance of lers from all over Minnesota. A num-f subjects of vital interest to the trade, particularly to members of the associa-were discussed. Incidentally there was he display of jewelry by jobbing and ufacturing houses.

he session opened with an address of ome by Henry Haas, acting mayor of Paul, after which President A. E. er appointed the following committee resolutions: C. A. Sherdahl, William kner, F. B. Logan, E. F. Miner, Charles nberg, F. H. Strant, J. C. Herdliska. uditing committee consisting of J. H. ers, Oscar Holmes and J. C. Herdliska also appointed.

ollowing this came the reports of the retary and chairman of the entertainment mittee and that of the treasurer. The er showed a balance in the treasury of 34.

mil Geist, St. Paul, a charter member of he association, delivered an instructive ress on "The Retailing of Diamonds," which he gave many valuable pointers. L. Sacket, sales manager for the Rock-d Watch Co., gave what was generally gnized as one of the finest addresses the ociation has been privileged to hear. His ject was "Selling Watches at a Fixed ce." The matter which he brought out to a general discussion on the subject "Fixing Prices," in which President A. Barker led. A number of the members he association participated.

t was the sentiment that a variable price the tool of the unreliable jeweler; that h firm should have a fixed price, give it mptly when asked and stick to it.

H. C Carpenter, of the South Bend tch Co., spoke interestingly on "The wer of Thought," taking the place of H. Bosworth, secretary of the Minnesota holesale Jewelers' Association, who was heduled for an address, but was unable to present.

The committee on resolutions reported following, which were adopted by the vention:

e it resolved, That the different clock manufac-ers be requested to co-operate with the jew-rs of the United States, and as far as possible fine the sale of their products through the le-mate jewelry trade; and, be it further

esolved, That the different manufacturers of er plated hollow and flat ware be requested to rket their products only through the legitimate elry trade; and, be it further

esolved, That the names of the manufacturers o accept our proposition be published in our nthly reports to the members of this association.

esolved, That we tender the thanks of this as-ation to the outgoing officers for their efficient k during the past year, especially to Secretary labaugh, who is about to take up his residence a far distant State and who has been a most thful worker for this association.

esolved, That we tender our thanks to the nagement of the Ryan Hotel for the room fur-hed for this meeting and other courtesies ended

The convention also wired a message of condolence to J. P. Archibald, Blairsville, Pa., president of the National Retail Jewelers' Association, whose wife is seriously ill.

A feature of the convention was the address of A. E. Barker, president of the Minnesota association, which was filled with helpful suggestions and recommendations.

Mr. Barker recommended the discontinuance of the custom of holding two meetings of the association annually, saying that it would be better to have one annual meeting in the Summer with a three-day session and simply have the board of directors meet in February to dispatch whatever business might come up at that time. This would make it more convenient for jobbers and manufacturers who have to make a large number of State association meetings in different parts of the country to attend.

He also recommended that the annual dues of the association be raised from $3 to $5, so that more frequent reports can be made to the members by the secretary. Another recommendation was that the association appoint an examining board of three to examine watchmakers and test their qualifications, the board to award certificates in three different grades to those who pass, according to their proficiency. This, he believed, would operate to eliminate inefficient men from the ranks of Minnesota watchmakers.

In its report the committee on the president's address heartily approved of the plan to do away with the semi-annual meetings of the association and have just one meeting each year, to be held in July or August, the length of the meeting being left to the board of directors to determine. This plan was adopted by the association and becomes immediately effective.

The committee further recommended that the question of raising the dues of the association be deferred until the next meeting, and all members notified that the matter will be taken up at that time. It also recommended that the plan of examining watchmakers be referred to a committee of three, with instructions to report at the next meeting of the association, and that the salary of the secretary of the association be raised and fixed by the board of directors. The entire report of the committee was approved by the convention.

The election of officers resulted in the choice of the following: President, Emil Geist, St. Paul; vice-president, C. A. Sherdahl, Montevideo; secretary, A. E. Paegel, Minneapolis; treasurer, I. Reiner, Hutchinson.

J. C. Herdliska, Princeton, was elected to the board of directors for three years and William Plackner, Benson, for one year.

Setback to Ceylon Pearl Fisheries.

The *India Government Trade Journal* says concerning the pearl-fishing industry of Ceylon:

"The Ceylon Co. of Pearl Fishers, which leased the fisheries from the Government for a period of years, paid large dividends at the outset, but is now compelled to call up 5s. ($1.21) per share on the 150,000 ordinary shares to meet the rent due under the lease. For the second year in succession it has been found impossible to hold a fishery, this being due to the ravages of predatory fish. In November, 1909, deposits of spat, estimated at 390,000,000 oysters, were discovered during the inspection of the pearl banks, but between that time and the next inspection in February the whole of them had been destroyed.

Death of William H. Guyer.

The funeral of the late William H. Guyer, who was for 41 years a salesman in the employ of the Waterbury Clock Co., New York, was held last Wednesday, Feb. 9, from his boyhood home at Westport, Conn. Mr. Guyer was stricken with cerebral hemorrhage at the Tampa Bay Hotel, Tampa, Fla., on Feb. 2, and died the next day. His sudden death was a great surprise and caused much regret to a wide circle of friends and acquaintances in the trade.

As soon as the hotel authorities notified the New York headquarters of Mr. Guyer's illness word was at once sent to his brother, who started for Tampa, but did not arrive in time to see him alive. The New York office was soon afterward notified of the salesman's death and instructions were telegraphed. The body was then brought home for burial.,

William H. Guyer was born March 11, 1846, at Westport, Conn., where he spent his early life. As a young man he entered the employ of the Waterbury Clock Co. in the sales department and became a traveler. He was one of the best-known salesmen in the South and West and made, during his long term of service, many friends, who held him in high esteem.

Mr. Guyer had been seemingly in good health, and the day previous to the one on which he was stricken he had visited the trade in Tampa as usual. He was the oldest salesman in the company's service, never having been in the employ of any other firm in the trade. For many years previous to his marriage, about three years ago, he made his home at Montclair, N. J.

Deceased is survived by a widow, two brothers, a sister and an aged mother.

Death of L. D. De Mars.

Minneapolis, Minn., Feb. 9.—Louis D. de Mars, an old resident of Minneapolis, and one of the best-known jewelers in the State, died, Friday, at the age of 62. His death brought to a close a long illness. The funeral was held Monday, and was attended by a number of the local jewelers and Knights of Pythias, of which order Mr. de Mars was a prominent member.

Mr. de Mars had been in business in Minneapolis for 25 years. For a long time he was a member of the firm of Reed & De Mars, now the Reed-Bennett Co., wholesale jewelers. After he disposed of his interest in that firm he continued in business for himself for some years as a manufacturing jeweler. He retired from active life four years ago. One of his sons, Louis L. de Mars, is head of the De Mars School of Optometry, in this city.

Third Annual Convention of the Indiana Retail Jewelers' Association, the Largest and Most Important Ever Held in that State.

INDIANAPOLIS, Ind., Feb. 10.—By far the largest attendance in the history of the organization was present at the third annual convention of the Indiana Retail Jewelers' Association, held at the Grand Hotel, in this city, Monday and Tuesday of this week, the convention closing with a banquet at the Denison Hotel, Tuesday evening. Until they gathered for the meeting, the members did not realize what a rapid growth, both in size and interest, the association had enjoyed during the preceding year.

There were few addresses on the program, but what there were received much attention. The several sessions during the two days were devoted largely to a discussion of proposed legislation and matters of trade interest. The members were also drawn more closely together than they have been in former sessions.

In previous years there have been small representations of the membership at the annual meetings. This year the register showed that 73 members were present, but it is probable many were present who did not register. It was also notable that many out-of-town guests were present, including A. L. Sackett, sales manager of the Rockford Watch Co., Rockford, Ill.; Charles T. Higginbotham, consulting superintendent of the South Bend Watch Co., South Bend, Ind.; Col. J. A. Shepard, New York; C. J. Wiltsie, Elgin, Ill.; C. C. Bigton, Rockford, Ill.; C. H. Fielder, R. H. Ingersoll & Bro., New York; W. F. McCombs, Waltham, Mass., and George Engelhard, Chicago.

At the concluding session, former officers were elected to succeed themselves, as follows: President, H. H. Bishop, Indianapolis; 1st vice-president, H. L. Rost, Columbus; 2d vice-president, C. F. Artes, Evansville; secretary, J. A. Oswald, Crawfordsville, and treasurer, J. H. Arnold, Columbus. The executive committee was also re-elected, including W. H. Mellor, Michigan City; E. M. Wilhite, Danville; C. Z. Rowe, Argos, and A. Rothermel, Connersville.

The opening session was held at 9 o'clock Monday morning, with President Bishop in the chair. A large number of members were present, which was considered as encouraging, in view of the fact that in previous years there have been few present at the first session. The morning was occupied by reading the minutes of the previous meeting, passing on applications of prospective members and admitting them to membership and to listening to the annual address of the president.

Mr. Bishop stated that the preceding year had been a profitable one to the organization and recalled some of the incidents that had marked the year. He dealt largely with a discussion of the fight against parcels post. His address was as follows:

PRESIDENT BISHOP'S ADDRESS.

To say this is one of the happiest moments of my life would be putting it mildly. There are some things I cannot do, and one of them is to make a speech or give an address. So you know I must be happy on this occasion—the third annual meeting of the Indiana Retail Jewelers' Association.

The year just drawing to a close, I believe, has been a profitable one for the I. R. J. A. While not many things of great importance have happened, the association has held its own, with perhaps a small increase in membership.

We had our round with the parcels post bill the first of the year. I wrote to Senator Beveridge and also Senator Shively in relation to the bill May 17, and received a reply May 20, acknowledging receipt of my letter from both Senators Shively and Beveridge. The members of the association will call to mind the circular letter sent out to all of the members at the same da urging them to write to both senators in rega to the defeat of the bill.

I received a letter from the secretary of t Evansville association inclosing a copy of a re lution adopted by them and sent to both Senato I was also informed by Walter H. Mellor, Michigan City, that he had the Board of Tra of that city to pass resolutions condemning t measure, which was also sent to both senators.

I also received a letter from one of our me bers in favor of parcels post. I don't believe t jewelers of our State realize what a benefit parc post would be to the mail order and catalog hous Do you know to what extent these houses are e croaching on your business? I used to thi their business was all confined to the country d tricts, but it is not so. I know of doctors a business men located in this city who buy t greater part of their household goods from the houses. One man I call to mind even buys l childrens' playthings from them.

This bill is not going to be dropped by the houses and I believe this association should a point a committee or instruct the committee trade interests to devise some method to fig their plans.

During the year the people of our State been swindled by a sale of cheap jewelry a watches. I am speaking of the Brown stock t was sold in a number of cities of the State A I understand all over the United States. Part the trash was unloaded in our capital city

It is only a pity there was not some law where the people conducting the sales could be prosecute

At the time of our last meeting the State leg lature was in session and this association pass resolutions asking both the House and Senate pass a bill relating to fraudulent advertis which was lost. This bill, or a similar one, sho be pushed by this association until it is made law. Then we could reach some of these bankru sample and bargain sales.

I want to read you a part of an advertiseme appearing in one of our daily papers advert s one of these sales.

In the latter part of May, our secretary, Broth Oswald, and myself, took a trip to the northe part of our State to see what we could do towar creating more interest in our State associati We arrived at South Bend shortly after o'clock noon, and were met by the officials of t South Bend Watch Co., who had a spread pr pared for us at the Oliver Hotel and all of t jewelers of the city on hand. Before we le they had an association of South Bend jewele and the majority had joined the State associati We were successful in Mishawaka, LaPorte a Michigan City in gaining new members, and al gether feel we have had a very successful t p

Every one of the 700 or 800 jewelers of o



GROUP PHOTOGRAPH OF MEMBERS AND OFFICERS OF THE INDIANA RETAIL JEWELERS' A

...e should be members of this association. I k... they would not want to receive the benefits c... ing from it without having an opportunity to c... tribute to its support. And they certainly have r...ved the benefits and will continue to receive th... by the different manufacturers' disposing of t... products only through the legitimate retail ...ler, the fixed selling price on watch move... ...ts by many of the manufacturers and many ...s too numerous to mention here. And not ... least is the friendly feeling existing in all ...ches of the trade. I don't mean to claim our ...ciation has accomplished all this, but we cer... have had a part in it.

...d right here I want to urge every retail ...er ... patronize the people who have endeav... to protect the legitimate retail jeweler and ... business by handling the goods which they ...ntact... Don't forget your friends.

...is association was not organized to form a ... or combination to boost prices, but to further ...nterests of the retail jeweler and to create a ... friendly feeling one towards another. My ...ers, let us all pull together. Let every man ...his shoulder to the wheel and we can accom... a great deal more.

...n't be a kicker. You have heard of the man ... kicked when he was young, and he kicks ... he's old, he kicks when he's hot, and he ... when he's cold, he kicks at the shade, and ...cks at the sun, and the kicker keeps kicking ... he's done.

...'ll kick at the garments the angels will wear, ... he'll kick at the methods of wearing their ... He'll kick at the music the angels will sing, ... he'll kick at defects he'll find in his wing; ... kick at St. Peter for letting him in, and ... kick at the virtues, as nothing but sin; he'll k... on ak-cking, and call all a "sell," 'till a ... from St. Peter will land him in—well, are ... a kicker?

...would not begrudge 10 times what it has cost ... both in money and time for the friends I ... made, the men I have met and the things I ... learned that have been a benefit to me in a ...ness way.

...hrough my membership in this association I am ...d of the honor of being the second president ...he Indiana Retail Jewelers' Association, and ...n the years to come we may look back with ...e on the foundation we laid in the first few ...rs of its organization.

...hope it will not be assuming too much to ...mmend some things we ought to take up at ... meeting.

...fixed selling price on gold filled watch cases ... all other standard goods.

...he quoting of net price in magazines and trade ...rs.

...ving net price in circulars sent through the ...l ma...

Not to keep for sale goods handled by department stores or to avoid pushing the sale of the same.

I wish to thank the officers of the association for their support the past year, and especially the secretary, who has always been ready to lend a helping hand whenever asked to do so.

I thank all of you for your attention.

Mr. Sackett spoke at the afternoon session on "Pioneers and Promoters," but unfortunately as he spoke without manuscript, his address cannot be given in full. However, he likened the charter members of the association to the pioneers who made great sacrifices to build themselves homes in the forests and who sought to stand by their convictions. He said it was probable that the nine men who met a few years ago to organize the Indiana Retail Jewelers' Association had been regarded as foolish, but that their early efforts had met with successful results was evidenced by the substantial growth of the organization.

During the course of his talk he likened the results to be obtained by organization to the conservation of the forests and other resources. He said that aside from any immediate gain to be expected in the conduct of business, members of the association should plan ahead for the future generation, that the latter might reap some of the benefits of the efforts of the present generation.

"We should work on the principle," he said, "that someone—perhaps in the distant future—shall be benefited. We are building a great canal which many of us do not expect to live to see completed. Yet we know that that canal, when finished, will be of great benefit to those who are to follow us. You, of your organization, are building a work more serious than immediate business results; you are working to better the lives of future generations."

Mr. Sackett also dwelt at length on the question of the parcels post.

"The mail-order houses are the chief danger which threaten the local jeweler and merchant. Destruction of the business of the local merchant will inevitably bring about the destruction in a commercial way of the small towns and cities. The local merchants pay taxes to pave the streets and to support the schools and libraries, and these facts should be impressed on citizens who have a tendency to patronize mail-order houses.

"If the parcels post becomes a law, as it is now proposed, it will benefit the mail-order houses more than anyone else. I am as heartily opposed to the parcels post as anyone could be, yet we must recognize the fact that parcels post is coming in some form or other.

"Congressmen are receiving petitions from their constituents urging the passage of a parcels post law. As long as the express rates are permitted to remain at their present exorbitant figures, there is going to be a demand for a parcels post from the masses—the consumers.

"The jewelers and the merchants form only a small portion of the population of the country. While they cannot stop the passage of a parcels post law, they should get together and urge a modification. I believe they will be able to bring sufficient pressure to bear to obtain some sort of a modification.

"In many places I have advocated that the parcels post be made to apply only on rural routes from places from which the routes emanate. In other words, have it apply so that the merchant in a town can send merchandise to his patrons living on rural routes emanating from his town or city. In this way the mail-order houses could use parcels post only on rural routes emanating from the respective cities in which such houses are located."

Secretary Oswald, following the address, stated there were two proposed amendments pending from the previous convention. One of these provided that an amendment to the by-laws could be sub-



...E THIRD ANNUAL CONVENTION AT INDIANAPOLIS, IND., FEB. 7 AND 8.

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mitted at any session of a convention ar acted on at any subsequent session of tl same convention. The resolution w adopted. Formerly the by-laws provide that an amendment presented at one co vention could not be adopted until the su ceeding convention. Another amendme adopted fixed the time of the annual mee ing at the first Tuesday after the first Mo day in May, and provided that the conve tion could be held at any city designate by a majority of the members present the session when the convention city w selected.

Immediately the delegation from Evan ville extended an invitation to the associ tion to meet in Evansville, in May, 191 Some objection was raised by membe who believed, that until the associatio grew older, the conventions should be ce trally located, so as to attract crowds fr all sections of the state. Others argue that holding the conventions in differe parts of the state would tend to build u terest in the association in the various l calities where the conventions were hel and thus build up the membership. It w finally decided to leave the settlement the question until Tuesday morning, whe the Evansville invitation was accepted.

Mr. Rothermel, Connersville, asked th a committee be appointed to take up tl question of a parcels post bill with othe retail organizations of the state. He sa he believed that the aid of other reta merchants, including hardware dealer druggists, etc., should be enlisted in tl parcels post fight. President Bishop a pointed Mr. Rothermel, Walter Mello Michigan City, and Oliver M. Arte Evansville, as a committee to take up tl question.

President Bishop suggested that some a tion be taken relative to again asking th enactment of a fraudulent advertising law He said a bill along similar lines, intro duced at the last session of the legislatur met defeat because there were about 15 bills killed to make way for the county lo cal option fight. He recalled a recent sal of watches and jewelry by an Indianapoli department store which, he said, had bee purely fraudulent, and that had such a la as the one proposed been on the statut books, it would have been impossible to ad vertise the sale in the newspapers. Thi question was also referred to the commit tee which was appointed to look after legis lative matters.

Another question brought up was th enactment of a law which would permi jewelers to sell uncalled-for repairs. Presi dent Bishop said it was probable jeweler had their safes filled with such merchan dise, which should be sold to obtain the cos of doing the work. He said the only way t sell such articles in Indiana was to adver tise notice of the sale, then send notice t the party interested and finally gain th approval of the court.

Secretary Oswald said he had uncalled for repairs in his safe that had been ther 15 years. A committee composed of Car Rost, Indianapolis; L. Beckman, Kendall ville, and Joseph Booth, Tipton, was ap pointed to give further consideration t this and other legislative questions.

President Bishop brought up the ques tion of fixed prices for gold-filled watche

l standard lines. He said many depart-nt stores and some jewelers, sold gold-ted watches at actual cost, as "leaders." said that jewelers should not patronize ncerns that allowed their goods sold in h a manner by department stores.

This discussion was taken up again Tues-y when the country storekeeper, barber d even farmers, who are enabled to buy elry and silverware from standard com-nies, and sell such articles at a small fit, were discussed. It was suggested that list of every reputable jeweler in the te be compiled and sent to the wholesale l manufacturing concerns, so that the ter may know with whom they are deal-. During the ensuing year the secretary ll endeavor to compile such a list.

Secretary Oswald reported that 42 new mbers had been received during the year, king a total membership of about 200. also stated that there was a substantial h balance in the association treasury.

The session on Tuesday morning was oc-pied by an address on "Watch Springs," Charles L. Higginbotham, consulting perintendent of the South Bend Watch . Mr. Higginbotham's address will be und in the Horological department of is issue of THE JEWELERS' CIRCULAR-EEKLY.

Tuesday Afternoon's Session.

The Tuesday afternoon session was en up with the election and installation officers. The committee on deceased embers also reported the recent death of illiam H. Helman, Terre Haute, and res-utions of sympathy were adopted.

A banquet was given at the Denison Ho-l, Tuesday night, by the Baldwin-Miller . and Charles W. Lauer & Co., whole-lers and jobbers, of Indianapolis. Cov-s were laid for about 200 guests, and, in ldition to members of the association ose present included many Indianapolis welers not identified with the association, d their employes.

There were two long tables, with a aller table running crosswise at the far d of the banquet room. At the small ta-e were seated the speakers and toast-aster, the latter being Robert G. McClure, cretary of the Indianapolis Commercial lub.

The tables were decorated with numerous askets of carnations with strings of nilax connecting the baskets. Carnations ere also given as favors.

The following excellent menu was erved:

Blue Points.
Celery. Radishes. Olives.
Green Turtle Soup.
Salted Almonds.
Fresh Lobster Patties, a la Newberg.
Champagne Punch.
Fried Spring Chicken, Maryland.
Julienne Potatoes.
Cold Asparagus.
Metropolitan Ice Cream.
Assorted Cake.
Roquefort Cheese.
Coffee.
Martini Cocktails. Sauterne. Champagne.
Cigars. Cigarettes.

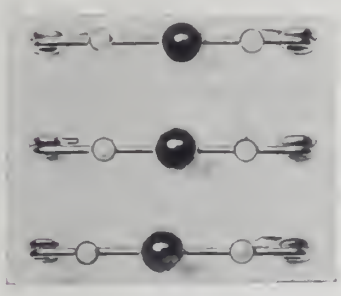
Back of the speakers' table was an or-hestra that gave a number of selections, while the courses were being served. Pres-lent Bishop gave the address of welcome, aying he was only sorry that he could not ay every jeweler in Indiana was a member

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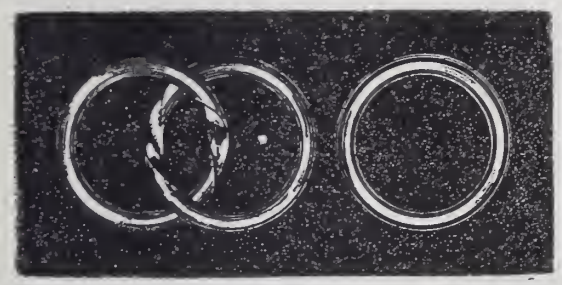
These sets are composed of 3 cuff pins to a set, Price $4.00 per doz. sets

We have the same designs in Bar Pins to match, Price $4.00 per doz.

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The sets are absolutely guaranteed, are copies of the highest grade pins and are made in Jade and Lapis centers. Write for samples which will be sent subject to your approval.

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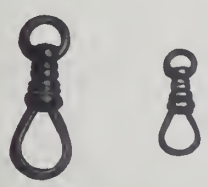


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14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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f the association. He urged those who ere not members to join, as they all eaped the benefits of association work, hether members or not.

Those who responded to toasts were: ames M. Ogden, "The Wise and Other-ise;" Col. J. A. Shepherd, "Pink Salve;" udge Cassius C. Hadley, of the Indiana upreme Court, "The Bright Side of Life," nd Brant C. Downey, "The Long Green."

Col Shepherd spoke on the opportunities nd responsibilities of the retail dealer.

"The grouch has no place in the retail usiness," he said. "There is enough sad-ess in the business world as it is. If the etail dealer will keep a smiling face and s heart full of regard for his neighbor lso his competitor, he will get more out f life and have more happy days than if he ontinually goes around with a frown on is face and a chip on his shoulder. The uccessful business man is the one who ooks on the bright, not the shadowy side f life."

Following the toasts, a number of vaude-ille features were given, several artists rom a local theater participating in the rogram.

THE ROSTER.

The roster at the convention showed that he following attended the sessions of the onvention:

Charles M. Schuell, South Bend; D. Bixler, Berne; F. A. Vogt, Mishawaka; Frank H. Wann, Oxford; W. E. Eldredge, Boswell; Claude R. Stoops, Nappanee; J. A. Arnold, Columbus; C. M. Hunnicut, Rockville; Emil Rossier, Martinsville; H. C. Klein, Crawfordsville; B. F. Kiser, Muncie; George Engelhard, Chicago; C. N. Hetzner, Peru; S. B Merrick, Plainfield; Charles T. Neff, Terre Haute; T. A. Anderson, Bedford; E. M. Wilhite, Danville; M. O. Cockrum, Oakland City. A. G. Craig, Bicknell; T. H. Purple, South Bend; E. C. Lay, Laporte; J. E. Scott, Atlanta; Otto Graf, Indianapolis; W. C. Davis, Elkhart; C. G. Beckman, Kendallville; Frank Haselline and K. W. Kern, Kokomo; A. Rothermel; Connersville; D. S. Whittaker, Lebanon; C. J. Wiltsie, Elgin, Ill.; J. L. Whisler, Marion; J. W. Thompson, Danville; George S. Kern, Indianapolis; J. M. Washburn, Anderson; Frank S. Day, Angola; S. N. Jenkins, Richmond; H. L. Rost, Columbus; G. V. Brown, Flora; W. E. Hart, Scottsburg; W. O. Davis, Scottsburg; W. F. McCombs, Waltham, Mass.; August Anderson, North Salem; E. F. Stark, New Point; J. B. Hesselbrock, Liberty; J. B. Dennis, Williamsport; Herman Vollmer, Princeton; Jay D. Taylor, Logansport; Charles M. McKee, Goodland; H. E. Barth, North Vernon; John L. Duncan, Wingate; C. A. Rinard, Kentland; B. S. Staley, Indianapolis; Philip Horr, Aurora; D. F. Booher, Evansville; C. C. Bigton, Rockford, Ill.; F. S. Crebs, Frankfort; O. A. Wise, Mitchell; S. H. Fielder, R. I. Ingersoll & Bro.; A. M. Keck and Mrs. A. M. Keck, Odon; G. W. Arnold, Laporte; J. H. Noyes, Osgood; William E. Bloomer, Terre Haute; Joseph E. Booth and Isaac Booth, Tipton; J. H. B. Ness, Indianapolis; A. C. Woods, Johnston Optical Co., Detroit, Mich.; Fred Frosier, Peru; N. P. Hoffman, Syracuse; C. F. Artes, Evansville; O. M. Artes, Evansville; Carl L. Rost, Indianapolis; Walter H. Mellor, Michigan City.

The site for many years occupied by Boyd Park, Inc., Salt Lake City, Utah, was sold a short time ago at private sale. The property is loceted at 170 S. Main St. The building was erected in 1873 by Boyd Park and W. F. Raybould, jointly. The price paid for the site at that time was $9,000. The new purchasers will not take possession until the expiration of about two years, when the jewelry concern will probably be ready to move to their new store in the Boyd Park building.

Connecticut.

W. T. Woodruff, Thomaston, attended the recent funeral of Seth E. Thomas, in New York.

A permit has just been issued to the Rockwell Silver Co., Meriden, to build a concrete addition to its factory on Maple St.

Israel Bloom, New Haven, recently filed a petition in bankruptcy. The petition was recommended for discharge by Henry G. Newton, of the bankruptcy court.

At Tampa, Fla., about a week ago occurred the death of Wm. S. Guyer, of Westport, for many years representative of the Waterbury Clock Co., for which concern he was traveling when he became ill.

Elias M. Ingraham, son of Walter A. Ingraham, Bristol, was married at Hamilton, Cuba, recently, to Miss Emma A. Kempy, daughter of Richard Kempy, of that place. The couple will return to Bristol early in the Spring.

At the annual meeting of the stockholders of the Silver City Cut Glass Co., Meriden, the following officers were elected: President, Percy Phoenix; vice-president, A. Abecwnas; treasurer, J. N. Schnick; secretary, H. J. Reeves.

The heads of the departments of the Waterbury Clock Co., Waterbury, enjoyed a banquet and entertainment one day last week at the Hotel Connecticut. The banquet was largely attended, Superintendent Wm. J Larkin acting as toastmaster.

P. A. Berg, well known in the trade, died recently at St. Raphael's Hospital, New Haven. Deceased was a resident of New Haven for a number of years and had a large circle of friends. He was an expert watchmaker and made a thorough study of horology. For the last year he was with S. Fry, on Church St.

Altoona, Pa.

S. Silverman, 1327 Eleventh Ave., has installed a first class optical department in charge of Dr. W. F. Cowell, for years a leading specialist of Richmond, Va.

Fire was discovered late Sunday night, Feb. 6, in the jewelry store of W. C. Davis, 905½ Eighth Ave., caused by an overheated stove, communicating fire to a nearby couch, from whence it spread to a stand. The entire store was threatened, but the firemen confined the loss to about $50. The building is owned by August Blumenthal, of New York City.

Warrant Issued for Apprehension of Jeweler of Treadwell, Ont.

TREADWELL, Ont., Feb. 10.—A warrant has been taken out for the apprehension of E. E. J. Mallet, late of this place, on a charge of defrauding his creditors. Mr. Mallet had a pretty big jewelry stock, but business slackened and he failed. His creditors insisted on an investigation into his affairs, but some days before the date fixed for his appearance before the judge he disappeared.

Mallet's liabilities amounted to upwards of $8,000, and only 15 cents on the dollar has been realized. Several Montreal supply houses were affected by the failure.

S. H. Babb, Bronte, Tex., has moved to Beaumont, Tex.



C. D. Gove has opened a store at Sheridan, Ia.

E. F. Evans has opened a repair shop in Hawkinsville, Ga.

C. I. Bederman is about to begin business in Richmondville, N. Y.

T. L. Hunter has engaged in the jewelry business at Clay Center, Nebr.

A new jewelry store has been opened by M. M. Huck at Schuyler, Nebr.

W. L. Spooner has opened a store of his own at 205 52d St., Philadelphia, Pa.

An enameling business has been started at 209 Pine St., Providence, R. I., by L. Berberian.

A. B. Carroll has started in the watch repairing business on East Main St., Spartanburg, S. C.

Dean, Lord & Cardin have engaged in the manufacture of sample cases at 45 Eddy St., Providence, R. I.

W. M. Taylor has located in North Emporia, Va., where he has opened a watch and jewelry repairing establishment.

Allen Hoffman has opened a jewelry and repairing establishment in the Western Union Telegraph office, Titusville, Pa.

Joseph W. Dupont has opened a jewelry establishment at Missoula, Mont. Mr. Dupont was at one time engaged in business in Minneapolis, Minn.

The Sherman Jewelry & Optical Co., Sherman, Tex., has been incorporated with a capital of $20,000. The incorporators are J. E. Muchert, W. S. Dickerson and J. L. Wolfred.

The Whitener Jewelry Co. was recently incorporated with a capital stock of $3,000 in Caruthersville, Mo. The incorporators are: Lee W. Rood, H. C. Garrett and H. M. Whitener.

Articles of incorporation have been filed by the Petow-Krieger Jewelry Co., Providence, R. I. The incorporators are: Lazarus A. Petow, Leon Krieger and Max Ross, all of Providence.

E. G. Chapman, for some time with Ryrie Bros., Ltd., Toronto, Ont., has engaged in business with his brother, B. Chapman, under the firm style of Chapman Bros., Ltd. The new concern will be located at 261 Yonge St., Toronto.

The Pittsburg Watch & Metal Co. recently filed articles of incorporation in Pittsburg, Pa., to engage in business as wholesale and retail dealers in jewelry, precious metals, watches, etc.

Workmen are now busily engaged in arranging for the installation of the big clock which is to occupy a place in the tower of the Federal building, Jacksonville, Fla., and the timepiece will probably be in place by the end of the month. The big bell was hoisted to the top of the tower a few days ago.

White, Wile & Warner
Buffalo, N. Y.
(Advertising Dept.)

Gentlemen:—Please send, absolutely free, your book of Prepared Advertisements with newspaper cuts and full information about the wonderful mechanical window display that will attract thousands to my window, which is also given away absolutely free.

Sign and mail to-day

Tear off here

Don't Stand Still—Contentment is rust—men who are satisfied with what they have done soon cease to be of value to themselves. Every twenty-four hours produces a change in the way of doing things and the self-satisfied man, content with his knowledge and opportunity, soon becomes a back number. He stands still while things are moving forward.

Sign this Coupon to-day—It's your opportunity to move forward

By Signing and Mailing this Coupon NOW—

to-day, you will possess the power to do better things than you are doing

The Most Powerful Backing Any Jeweler Ever Had is Yours!!

We not only make permanently insured rings—we do more—we help you sell them. We do what no other manufacturer does. What we are doing for the jeweler who is fortunate enough to get *WWW RINGS* is so marvelous, so startling, so phenomenal, that it will be a revelation to the business world, and the envy of the jeweler who, through his lack of foresight and progressiveness, did not make arrangements to buy WWW insured Rings.

It Moves!! It Swings! It Almost Talks! It Will Draw Thousands To Your Window! It is Free! It Costs You Nothing!

This remarkable mechanical display stand is not for sale. It is given away. It is given absolutely free to the buyers of the famous Three W insured rings. It is beautiful in construction, handsome in appearance. In a mechanical, fascinating way it proves to the people of your community the important fact *that the stones do stay in Three W Rings*, and that you sell them.

The Factory Behind Three W Insured Rings

Better known as THE LIGHT OF HEAVEN FACTORY—86 windows and 3 skylights. These remarkable facilities bring us the choice of America's skilled workmen. No other factory can possibly obtain superior workmen. Consequently, Three W insured rings are made and set by the best Ring Makers and Stone Setters in the world. Three W Rings are the only permanently insured rings in all the world. It is one of various good reasons why you as a progressive jeweler should sell Three W Rings if you are not already doing so.

Permanent Insurance on W. W. W. Rings Means Increased Sales to the Retail Jeweler

Every WWW Ring is accompanied by a signed Guarantee. WWW Rings are the only rings that can be bought with *permanent* insurance. The jeweler who gets our line for the coming year will make a big catch—he'll land the best thing in the jewelry business—the one thing that will do more to create trade than anything else he could possibly do. Any dealer who offers his customers WWW insured rings will get the best trade—it doesn't fail; it has been proven a hundred times.

W. W. W. Insured Rings Combined with Our Modern Advertising Appeals to the "Live-Wire Jeweler"

This combination of ours cannot help but attract the progressive jeweler. Such a combination cannot help but bring success. Every man who has scratched his name upon the tablet of time was a self-believer. To be successful you must have boldness, confidence in self, ambition, daring and determination. The strength of our wonderful proposition and the merits of our rings will make any man bold, confident, daring, determined—will make any man successful. Be a self-believer. Only the ambitious achieve, and ambition without initiative is a useless possession—it has as much value as a gun without ammunition. You have the ambition, we furnish the initiative. We furnish the ammunition. Our methods will increase your business—increase your profits. Your success the coming year depends entirely upon the methods you secure. Surely you will not deny yourself the privilege of securing all this Advertising—the privilege of selling the only permanently insured ring in the world, when it simply and only involves the signing of the coupon.

Tear Out and Mail the Coupon To-Day

White, Wile & Warner

Makers of Rings in Which the Stones Do Stay In

Buffalo, New York

Philadelphia.

L. P. White has returned from Florida after a pleasant sojourn.

A. C. McKinna, with A. G. Davis, 52d and Market Sts., is ill at his home.

C. Wettling, Newtown, Pa., has started on a pleasure trip to Cuba and Florida.

W. C. Penfold, a former Philadelphian, was here, last week, for his firm, Leary & Co., Ltd.

A. G. Lee, representing the E. Howard Watch Co., Waltham, Mass., was a recent visitor here.

H. H. Greiner, retail jeweler, of Bethlehem, Pa., has returned from a pleasant trip through the south.

W. Wheeler, of the firm of Wheeler & Salem, N. J., has gone to New Orleans on a pleasure trip.

William Waltz, formerly of Perkasie, Pa., has accepted a position as watchmaker at Atlantic City, N. J.

John Lohmeyer, watchmaker for D. Wolff, 909 Vine St., is seriously ill at the Philadelphia Hospital.

W. L. Spooner, formerly head of Wanamaker's clock section, has opened a store of his own at 205 S. 52d St.

Frank Tyack, Reading, Pa., has recovered from his recent attack of grippe, and was in the city buying, last week.

Transfer is recorded of five lots of George S. Katz, a prominent jeweler, of Collingwood, Pa., to Mary Keffer.

M. R. Lummis, retail jeweler, of Salem, N. J., who who recently sustained severe injuries from a fall, is convalescent.

Fred Barry, with Louis Stern & Co., New York, has again started on the road, Philadelphia being his first stopping place.

Mrs. Freda Liberman announces the engagement of her daughter, Sylvia, to Abraham Press, a retail jeweler, of this city.

The firm of Wigman & Khaner, 129 S. 7th St., was dissolved Feb. 12, and the business will hereafter be conducted by Jacob Wigman alone.

Aaron Haag, a retail jeweler, of Bernville, Pa., was buried, last week. Mr. Haag was 56 years of age and was well known to the trade.

Max Goldstein, with H. O. Hurlburt & Sons, will spend the latter part of this month at Atlantic City, combining business and pleasure.

The North American Watch Co. was represented by the Chicago manager, W. H. Alger, who was here the past week and booked many orders.

E. H. Fluery, salesman for H. O. Hurlburt & Sons, has been handicapped in his work because of a serious case of blood poisoning, which developed from a trivial scratch.

E. C. Albertson, Bridgeton, N. J., has changed the firm's name to Albertson & Cook, Inc. Mr. Cook has been associated in business for many years with Mr. Albertson.

F. P. Borgelt, an old Philadelphian, has returned to this city after an absence of two years spent in Kentucky. Mr. Borgelt will shortly embark in the jewelry business in south New Jersey.

The sympathy of the trade is extended to Mrs. Guyer, a former Philadelphian, whose husband was, until the time of his death, the representative of the Waterbury Clock Co., New York.

F. W. Haas & Co., South Bethlehem jewelers, have disposed of their stock and fixtures to Warren Geary, formerly with E. H. Wetherhold, Allentown, Pa. Mr. Geary has started alterations on his new store.

A "sand artist" at Atlantic City and familiar to all Philadelphians was arrested and convicted, last week, of having robbed a number of jewelry stores on the boardwalk. The goods stolen amounted to $2,000.

The Bailey, Banks & Biddle Co. made and designed the handsome loving cup which was presented recently by his Philadelphia friends and admirers to John McCormack, the Irish singer, in recognition of his great talent.

Horace Lockwood, who succeeded Mr. Gilbert as manager for the Dennison Mfg. Co., has been appointed a director, and will visit the Dennison trade at frequent intervals. George Dunwoody will assume charge during Mr. Lockwood's absence.

Col. J. Warner Hutchins sails on the *Caronia* Feb. 19, and will travel through England, France and Holland; his tour will combine business and pleasure. He regrets sailing before the jewelers' banquet, at which for many years he has been a prominent guest.

The jewelry store of N. Gorin, 103 S. 5th St., was totally destroyed by fire, last week. Mr. Gorin estimates his loss at $10,000. Valuable gems and part of the stock are supposed to have been buried and lost in the debris in the cellar. The origin of the fire is unknown.

Inquiry in the jobbing trade since the robbery of the store of Mr. Mayer discredits the attempt of the police authorities to question his version of the affair. Mr. Mayer carried no burglary insurance, both his business and personal matters being in good shape, his entire personal indebtedness being only nominal.

G. W. Leopold, traveling for H. O. Hurlburt & Sons, has returned from a successful business trip through Baltimore and Washington. While on the trip several bowling matches were arranged for Mr. Leopold by his friends, and as a compliment to his extraordinary playing he was presented with a very handsome prize.

The Jewelers' Club, of Philadelphia, has sent out cards announcing the 15th annual banquet on Saturday evening, Feb. 19 at 7 o'clock at the Bellevue-Stratford. According to one of the members the dinner will be the most successful ever given by the club. Many distinguished guests from Washington will be among the speakers.

Creditors of S. Jacobson, a bankrupt jeweler, learned, last week, that while Jacobson has been discharged in bankruptcy the estate has not been closed. The trustee has been endeavoring to collect some book accounts, but without much success. The trustee's attorney promises to try and get the final account ready for filing within the next month.

Complimentary to Lincoln's Birthday, J. G. Caldwell & Co. displayed in their window Lincoln bronzes by notable artists, including the Lincoln Bust, by Paul Winters Morris; the famous George E. Bissell bust; bust by Bachman and the life mask by Victor D. Brenner. A collection of plaques and medals were also on view. The window attracted unusual attention.

Charles H. Moore, 10th St. and Fairmont Ave., and "Gus" Miller, of 22d and Seybert Sts., were held Friday under $1,500 bail each on the charge of robbing the office of E. E. Dungan & Co., jewelers, of this city. The building, 1208 Chestnut St., was entered several days ago, and jewelry valued at $125 was taken from Mr. Dungan's office. Since the arrest Moore has exonerated Miller of any part in the crime.

The following jewelers were visitors to this city during the week: E. C. Albertson, Bridgeton, N. J.; John MacPherson, Mauch Chunk, Pa.; D. H. Kraus, North Wales, Pa.; M. E. Hunter, Beverly, N. J.; George A. Bowen, Bridgeton, N. J.; Roland Oliver, Burlington, N. J.; W. K. Schlotterer, Schwenksville, Pa.; Henry Bode, Atlantic City, N. J.; G. A. Terhune, Ingersoll & Bros., New York, and James B. Ray, Conshohocken, Pa.

New Orleans, La.

It is reported that the property at 106 Barron St., which was recently leased for a long term, will be used as an optical parlor.

The "Rex" and "Comus" carnival jewels have been the subject of usual interest. The Rex jewels were exhibited in the window of Coleman E. Adler's store, while the Comus jewels were shown by A. B. Griswold & Co.

The police have been looking for Joseph Wallace, a printer, who is accused of assaulting F. Fisher, a Canal St. jeweler. Wallace is accused of knocking Fisher down and kicking him in the face while he lay on the sidewalk. Fisher's right wrist was broken by his fall.

August Royerre, a jeweler and watchmaker, is held here without bail to answer the charge of shooting his wife. While in a drunken frenzy Feb. 2, Royerre, who lives at 1554 Clabourne Ave., shot at his wife and then turned the pistol on himself. While his wife's wound was mortal, Royerre's shot at himself resulted in a scalp wound over the right temple, and before he could shoot again the revolver was taken away by his 19-year-old son. Mrs. Royerre was operated on after the shooting in the hospital in the hope it would save her life. The jeweler was locked up to await the result of his wife's injuries.

The funeral of Mrs. Christian E. Boehm, mother of Geo. R. Boehm, jeweler, at 830 Canal St., was held Friday afternoon at 3.30 o'clock from the residence of her son, 208 David St. Rev. Mr. F. Lowenstein officiated, and interment was in the Greenwood Cemetery. Mrs. Boehm was born in Copenhagen, Denmark, nearly 90 years ago. She was educated in Copenhagen, and at the age of 17 became maid to Princess Henrietta of Denmark. She remained as maid for three years. When she was 30 years old she came to the United States, and arriving at New Orleans met Mr. Christian S. Boehm, whom she married in 1851. Six children were born to them, of whom George A. Boehm alone survives.

GORHAM SILVER

WHAT EVERY WOMAN KNOWS

That the Gorham trade-mark is a certificate for Sterling Silver $^{925}/_{1000}$ fine, and needs no explanation to the recipient when sent as a gift; therefore, when a dealer offers solid silver bearing this mark the sale is readily made. How much better this is than trying to explain that some other make is "just as good."

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LONDON
Ely Place

WORKS: Providence and New York

JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
J. Mulford, Pres. & Treas. V. B. Mulford, V.P. & Sec.
1 JOHN ST., COR BROADWAY, NEW YORK.
TELEPHONE 4 CORTLAND
CABLE ADDRESS: JEWLAR, NEW YORK

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Index to News and Special Articles.

	Page.
Various Incense Boat in the Form of a Ref. Illustrated on front cover; text on..	55
Use of Dutch Silver	55
Nautic Trophies	55
Smiths' and Silversmiths' Work	57-59
Meeting Session of the Executive Committee of the New York State Retail Jewelers' Association	61
Letter Creditors of Morris Weinthal	61
Jewelry, etc., Exported from New York	61
Police Capture Thief While He is Robbing Jewelry Store at Niagara Falls, Can.	61
Committee Elected for Lapp & Flersham, Chicago.	63
Visitors' Committee Reports on the Condition of Lyons Bros., Chicago	63
J. N. Schaeffer, Who Murdered Philadelphia Jeweler, Hanged at Allentown, Pa.	65
Tracks in Snow Lead to Hiding Place of Jewelry Stolen from Auburn, N. Y., Store	63
Former Jeweler Commits Suicide	63
Creditors File Bankruptcy Petition Against M. J. Daniel, Columbus, O.	67
Louis Dolgin a Bankrupt	67
Estate of William J. Tracey	67
Estate of Charles Kohler	67
Importations at the Port of New York	67
August F. Margileth, Springfield, O., in Bankruptcy	67
Attorney General of Ohio to Look Into Charges that Keystone Watch Case Co. and Allied Companies Violate Ohio Trade Laws	69
Death of Robert C. Brown	69
Burglars Thwarted After Elaborate Work in Breaking Into New York Jewelry Store	69
Charles F. Miller Succeeds Charles D. Rood as President of the Hamilton Watch Co.	71
Philadelphia Gem Dealer Held Up by Bold Robbers	71
Trays of Diamond Rings Stolen from Show Window of Store in Omaha, Nebr.	71
Fire at Lancaster, Pa., Destroys the Jewelry Store of W. W. Appel	71
New Members Elected by the Jewelers' Security Alliance	71
Samuel Graubart Co., Schenectady, N. Y., Denies that It is Bankrupt	71
Paris Pearl Market	72
Death of George O. Sawyer	72
Bankruptcy Petition Filed Against Cooperman & Springer Dismissed After Settlement	72
Minnesota Retail Jewelers Convene at St. Paul.	73
Back to Ceylon Pearl Fisheries	73
Death of William Guyer	73
Death of L. D. De Mars	73
Indiana Retail Jewelers Hold Important Convention at Indianapolis	74-75-76-77
New Enterprises	79
Warrant Issued for Treadwell Jeweler	79
Creditors of A. Kurtzeborn & Sons Offered Settlement at 33⅓ Per Cent	98f
Patent Department	98h
Watch Springs	105-107-109
Standardization of Screw Tbeads—(Continued).	109
Displays for This Year's Early Easter Season.	117
Representative Store of Iowa	119
Foresight a Money Saver for Inventors	119
Planning an Advertising Campaign—(Continued)	120
Advertising Folly	121
Selling Power of Pictures	121
Canine Press Agent Handsomely Rewarded.	121
The Connoisseur's Handbook—(Continued).	123-125
Workshop Notes and Queries	127
Solution for Depositing Yellow Gold	127
German Silver	127

ALTHOUGH the jewelry failures during January were in number not above the normal, the amount of the liabilities recorded was the largest in a great many years. This, however, is due to the fact that the liabilities of two failures alone, a diamond and jewelry house in New York and a jobbing firm in Chicago amounted to more than $1,000,000. When this is taken into consideration the figures do not make such a bad showing as at first appeared. According to statistics compiled by R. G. Dun & Co., there were 45 failures in January, 1910, with liabilities of $1,187,102; 61 in January, 1909, with liabilities of $195,620; 63 in January, 1908, with liabilities of $1,105,161; 36 in January, 1907, with liabilities of $377,069, and 39 in January, 1906, with liabilities of $366,022.

Help Enforce the Stamping Law.

IF there is one trade more than another in which a merchant's reputation for honesty is a most essential element in business success it is the jewelry industry, because in few lines is it less possible to tell the intrinsic value in the articles sold than in this. Therefore, dishonesty on the part of either manufacturer or dealer, either in the lines that he makes or representations as to their quality, is apt to have a serious effect not only upon the people involved, but upon the trade in general; and no man, manufacturer, wholesaler or retailer, can look with indifference upon cheating or misrepresentation of any kind in his craft, no matter how remote it may be to him or his business, because he knows that sooner or later, directly or indirectly, it may have some effect upon him or his customers.

It was this general realization that honesty must be enforced throughout the entire trade that made the makers and handlers of jewelry and silverware a practical unit in favor of legislation to prevent fraudulent marking, and it was the unanamity of the trade as to the ultimate effect desired that made a national stamping law possible and has also brought into being the various State laws governing the frandulent marking of precious metals.

That the moral effect of these laws has been good there is no room to doubt, because even though they have been seldom evoked a large amount of spuriously marked articles which used to be manufactured, disappeared with their coming into being, and to a certain extent they have created a public demand for goods containing the sterling or karat mark, which had not previously been felt.

That these laws were necessary no one will deny. Nearly every civilized country has realized the necessity of protecting its citizens as to marking gold and silver, and for a long time the United States was the one great exception. Our own laws to-day are in no way as stringent as those of many European countries, because it is impossible under our form of government to provide for compulsory marking of merchandise wherein the health and welfare of the community are not immediately involved. All that could be done was to obtain legislation against false representation when a marking was used, our laws providing that when articles are marked as to quality they must be up to that quality, leaving the manufacturer free to make anything he likes, provided he puts no stamp upon it.

These laws may be inadequate to wholly stamp out *all* fraud, but they have served a good purpose and will do so long as they are respected. However, there is one point to be borne in mind; that is, that laws of the character of stamping legislation of the various States and of the Federal Government do not enforce themselves. The prosecuting authorities, both State and Federal, do not of their own initiative seek the offenders against such statutory laws obtain the evidence and bring them to justice. To start the law in operation a complaint must be made, and it is a common occurrence for public prosecutors to insist that not only must complaint be made, but evidence must be given to them by complaining witnesses that is strong enough for them to go before a grand jury. In other words, the prosecuting authorities ask cooperation from those whose interests lie in the enforcement of the law. When this cooperation is given they are ready to act, but the cases are treated in a different manner from those of robbery, murder and other common-law crimes.

Whether the public prosecutors' attitude is right is a subject that does not concern us at present. "It is a condition, not a theory, that confronts us," and the prosecuting authorities, having taken this attiude, it is for the jewelers to realize that if they want these laws enforced they must do their part towards setting the machinery of the criminal courts into motion. Though the individual dealer may not feel that it is up to him to act as a "trade policeman," nevertheless the subject is a proper one for the merchants to act upon through their local and State organizations, and it might be well made part of the duty of some of the committees to cause investigations to be made from time to time of complaints of violations of the stamping law, to gather evidence, and, if they find a proper case has been made, to lay this before the proper tribunal. The mere fact that committees have this work before them would, no doubt, prevent a large number of violations of the statutes which might otherwise occur if people begin to imagine that the laws are not being, or will not be, enforced.

The splendid results obtained by advertisers in the Jewelers' Circular-Weekly, prove its great value as an advertising medium.

A well-dressed woman recently entered the store of Morris Cohn, 704 15th St., Denver, Colo., and asked to look at diamond earrings. She purloined a valuable pair and made her escape. The woman was of middle age, and wore a black plush coat and black and white skirt. She wore a large black hat trimmed with plumes.

Have You Heard of Regent Specialties?



75c. per Dozen
$7.50 per Gross



75c. per Dozen
$7.50 per Gross



15c. per Dozen
$1.50 per Gross



$1.00 per Dozen
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A Regent Mainspring Cabinet
is given FREE with your first order for 1 gross
Regent American Mainsprings

Our New Golden Oak Mainspring Cabinet is now ready for delivery, together with a booklet giving a complete list of widths, strengths and styles used in American watches, also a

Treatise on "WHY MAINSPRINGS BREAK"

Send Postal for this Valuable Book

Cross & Beguelin

23 Maiden Lane NEW YORK

Minneapolis.

Olson & Moberg have purchased the st of R. L. Overholser, Andover, S. Dak.

Joseph W. Dupont, formerly in the j elry busines in this city, has establishe store at Missoula, Mont.

John D. Bodfors will move his jew store from its present location, 304 N let Ave., to new quarters at 45 S. 6th about April 1.

John Crandall, formerly watchmaker the R. G. Winter Jewelry Co., has ente the employ of Rentz Bros., where looking after work for the trade

J. B. Hudson & Son have added an fine painting to the collection which n adorns their store at 519-521 Nicollet A The latest acquisition is a copy of a fam Rembrandt from the Royal Art Gallery, Amsterdam, the original of which is s to be worth $1,000,000. It depicts a me ing of old Dutch councilors.

This has been a busy week for trave representatives of jewelry houses, who h flocked to the Twin Cities in considera numbers owing to the State convention retail jewelers. Among the visitors we Ernest Lunt, Towle Mfg. Co.; Fergus Mead, Barber Jewelry Co.; C. P. You Whiteside & Blank; Mr. Holbrook, Sl & Co.; Frank Milhening, J. Milheni Inc.

Robert Kriess, who, until a few ye ago, was a member of the firm of Kr & Holmes, but who has of late been e gaged in farming, near this city, met tragic fate last Monday. He was drivi into Minneapolis with a load of corn wh his horses became frightened and ran aw hurling him against a telegraph pole killing him instantly. He was 35 years age, and leaves a bride of five months

The annual convention of the Minnes Retail Jewelers' Association brough large number of visiting jewelers to Twin Cities last week. Among them wer C. A. Sherdahl, Montividco; A. L. Mea Delano; William Plackner, Benson; J Birkebak, Lester Prairie; I. Reiner, Hute inson; R. S. Swarthout, Pine Island; W. W. Winchester, Amery, Wis.; I. D. A Cooperstown, N. Dak.; L. M. Taylor, M shall; E. T. Johnson, Baudette; A Cone, Windom, and A. F. Harper, Hute inson; H. L. Weatherwax, Hatton, Dak., and Henry O. Thomas Hampd Ia.

Toledo.

The J. J. Freeman Co. is now havi their annual sale of cut glass. The conce has some very beautiful samples on exhi tion.

After attempting to rob the safe car Thursday morning in the Temperanc Mich., post office, burglars were frighten away before they accomplished their pu pose. This town is 11 miles from Tole and it is thought the thieves came her Three men were seen as they fled fro the building where they attempted to blo up the safe with a charge of nitro-glyce ine. They escaped with $30, a gold watc and chain and a tray of jewelry, whic were taken from the cash register an drawers in the post office.

New York Notes.

Judels, of Henri E. & Jos. E. Judels, present in St. Louis on a trip for the

Robert Squire, with E. I. Franklin & Co., Maiden Lane, is serving on a jury this

Shur Silberfeld, 129 Second Ave., for Europe, last Wednesday, on the *Lusitania*.

V. Huyler, of N. H. White & Co., d, last week, on an extended trip gh the south.

nes Lincoln returned from the Wolcott Co.'s factory at Providence last week few days in town.

n Kramer, with the John T. Mauran Co., is back in his office after being at home by illness for some time.

Ackermann, with P. Zellenka & Son, aiden Lane, accompanied by his wife, nding a vacation in Los Angeles.

Kume, representing the Mikimoto Co., of Tokio, Japan, who has been s city for some time past, expects to n some time during the month.

. Van Kamp and Mr. Dennis, with the ton Co.'s Winnipeg and Toronto jew- departments, sailed, Saturday, from ity on the White Star liner *Adriatic*.

coln's birthday was generally observed e Maiden Lane district. A number of alesmen took advantage of the holi- o spend the week-end in the country.

ob Schoen, 30 Maiden Lane, who has kept at home for the past three weeks ckness, has returned to his office, and shortly start out on a trip in the in- ts of his business.

ank Knox is now representing the Clin- Mfg. Co., makers of gold inlaid combs novelties, of 26 Fountain St., Provi- e, R. I. His headquarters will be in Broadway Central Hotel.

S. Mulford, of THE JEWELERS' CIR- R PUBLISHING CO., accompanied by family, left, last week, for Augusta, where he will spend a vacation of t a month at the Bon Air.

K. Sloan, of Sloan & Co., accom- d by his wife and son, leaves to-mor- on the *Santa Marta* for Jamaica. They visit Panama, Colon and other south- points, and expect to be away about weeks.

rry Fisher, of Furbish, Swift & Fisher, John E. Tweedy, of Cheever, Tweedy ., North Attleboro, were in the Maiden district last week, and left the city Hartwell, N. J., where they are spend- a vacation.

ere has been on exhibition during the week at the Maiden Lane salesrooms e Gorham Co., the Croker Yacht Club y, which was won last July by the oner *Tammany* in the annual ocean to Cape May and return.

e large master clock on the steamship *retania* got out of order on the last to New York, thus putting the other ks out of order. The concern in Eu- which installed the system was noti- to be ready to adjust the clock on the val of the ship.

editors of the Hofman Jewelry Co., Columbus, O., at a meeting held in the ms of the Jewelers' Board of Trade last week, voted to grant the concern an extension. A committee of five has been appointed to take charge of the business while the extension lasts.

Retail jewelers in this city are interested in the first convention of the New York State Retail Jewelers' Association, which will be held in Rochester, May 26 and 27. Charles T. Evans, of Utica, N. Y., is president of the organization, and Charles E. Sunderlin, of Rochester, is the secretary.

George W. Harvey, retiring manager of the Alvin Mfg. Co.'s Fifth Ave. store, was recently presented with a very handsome sterling silver loving cup by the employes, inscribed as follows:, "Presented to Mr. George W. Harvey, as a token of esteem, by by the employes of the Alvin Mfg. Co. Fifth Ave. Store, Feb. 15, 1910."

B. Maiman, of the Crown Mfg. Co., Denver, Colo., who has been in New York, stopping at the Broadway Central Hotel, met with a bad accident early last week. While walking through Grand St. to his hotel he slipped on the ice and broke his arm. He was taken to a drug store, badly shaken up, and medical attendance was secured. Mr. Maiman now has the arm set in plaster.

Gifts of antiques for the governor's room at the City Hall were, last week, placed on exhibition. The gifts were made by a public-spirited citizen whose name has not yet been announced, but who is said to have made other gifts in the furnishing of the governor's room. The list includes two small bronze candlesticks, two larger ones of bronze and marble, four candelabra and a bronze clock. Of the candelabra, one is in the Empire style and of black and gold, and one in the simple Colonial style.

Mills & Batt have been incorporated under the laws of the State of New York to manufacture and deal in jewelry, etc., with a capital of $30,000. The incorporators are Leonard Batt, William R. Mills and B. L. Strasburger. The new concern will manufacture a line of 10-karat jewelry, with colored stones and diamonds. It will have offices and salesroom at 31 Maiden Lane, and a factory at Newark. The new line will be ready to be shown about April 1. Mr. Mills and Mr. Batt were both for many years with Byron L. Strasburger & Co.

A large number of department store buyers have been in this city during the past week, among whom were: J. H. Perrin, Fourqurean, Temple & Co., Richmond, Va.; Mr. Bennet, T. Eaton Co., Winnipeg, Can.; J. A. Belmener, Mannheimer Bros., St. Paul, Minn.; Miss E. Bruce, Callender, McAuslan & Troup Co., Providence, R. I.; Sam Simon, Lipmann, Wolfe & Co.; Portland, Ore.; C. I. Crosby, L. S. Ayres & Co., Indianapolis, Ind.; H. H. Newmark, O. K. Gem, Louisville, Ky.; J. H. Estes, Drewry, Hughes & Co., Richmond, Va.; G. E. Gehring, the Sweeney Co., Buffalo, N. Y.; I. J. Jenkins, Joseph Horne Co., Pittsburg, Pa.

Louis A. Lanthier died last week at his home, 151 E. 29th St. Mr. Lanthier, who was born in Montreal in 1840, came to this city in 1865, and opened "The Old Curiosity Shop" at 747 Broadway. From there he moved to 6 Astor Place, but then he returned to 717 Broadway and finally established his best-known place at 354 Fourth Ave. Numbering among his patrons many of the best-known collectors, Mr. Lanthier was an expert on old and modern pictures, porcelains, furniture, silverware, antique jewelry, armor and precious stones. He was also an authority in the matter of dress and customs of different periods of the world's history, and was frequently called into consultation by theatrical producers.

From Newburg, N. Y., comes the report that jewelers in that city are wondering as to the whereabouts of a slick stranger who visited their city last week and represented himself as a traveling salesman, thereby getting into their confidence and securing sums of money on bad checks. The man is described as being very well dressed and wearing a black overcoat. He is of medium height. At one of the jewelry stores he purchased some dessert spoons, presenting a check in payment. The check was drawn on the Walton Bank, New York. He showed a deposit check book with $1,200 to his credit to back up the check. The name signed to the check was F. B. Thomas. The check was drawn to his personal account. The matter has not been reported to the police, as the merchants decided to try and keep it quiet.

A replica of the Crouching Venus, of which the most famous known is in the Louvre in Paris, is one of the recent acquisitions of the Metropolitan Art Museum, shown with a remarkable Greek lion among other pieces for the department of classical art. Last week's monthly announcement contains the most valuable list given out for some time. There were included a fine terra-cotta polychrome relief of the Madonna and Child by Verrocchio and several pictures, and announcement was made of the coming Whistler exhibition. This will open about March 15. Other recent accessions include: Pottery, ostraca, impressions of royal seals, floral collars and other ornaments, from the excavations of Theodore M. Davis in the Valley of the Kings at Thebes, (gift of Theodore M. Davis); 26 inscribed pottery cones from Sheik Abd el Qurnch (gift of Herbert E. Winlock); 10 marbles; 19 bronzes, including as one item a collection of 15 small pieces; 31 vases; nine statuettes and other objects in terra cotta; fragment of stucco with relief, (purchase); Sultanabad vase, Persian, 13th century (purchase); Luster tile, Rhages, Persian, 13th century, (gift of George Blumenthal); silver medal, Sadi Carnot, 1894, by O. Roty; silver medal, Paul Heyse, 1900, by Rudolf Marschall; silver medal, Gustave Tschermak, 1901, by Rudolf Marschall, (gift of Howard Mansfield); two primitive bronzes; bronze box, with Mohammedan inscription, Chinese, early Ming period; two incense burners, with Mohammedan inscription, Chinese, Chêng-tê period, (gift of William M. Laffan); collection of rubbings of monumental brasses from churches in England, 14th, 15th and 16 centuries, (gift of Mrs. Mary Cooper); bronze statuette, Cleopatra, Sienese, 15th century; two bronze statuettes, Bull and Horse, Paduan, 16th century, (gift of George Blumenthal). The

(*New York Notes continued on page* 87.)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

THE STATE BANK
376-378 GRAND ST., NEW YORK
Member New York Clearing House
SOUND :: CONSERVATIVE :: ACCOMMODATING
Capital, Earned Surplus and Undivided Profits, $1,802,044.53
Deposits, - - - 19,007,668.41
OFFERS A FAVORABLE MARKET FOR SHORT AND LONG-TIME JEWELRY AND DIAMOND PAPER
RECOMMEND A NEW ACCOUNT

1851 The Jeweler's Bank for half a century in the same location 19

THE
CHATHAM NATIONAL
BANK
Broadway and John Street, New York
ACCOUNTS INVITED
GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile
National
Bank
195 BROADWAY, NEW YORK

CAPITAL
$3,000,000
ACCOUNTS INVITED
SURPLUS
$2,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, } Vice-Presiden
EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York
ORGANIZED 1825
81-83 FULTON STREET
CAPITAL, $1,000,000 SURPLUS, $1,500,000
PROGRESSIVE—CONSERVATIVE—SUCCESSFUL
ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier
Invites the Accounts of Jewelers
Will extend every facility that good banking will jus
SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 85)

t of loans include 15 pieces of silver, nerican, late 18th century.

Manuel Meyer is no longer in the employ M Bauman & Co., 87 Nassau St.

M H Shiman & Co., manufacturers of mond jewelry, are now located at 45 hn St

Henry Fera, of Fera & Kadison, 65 ssau St., is serving as a juror in the y court this week.

Robert W. Adams, of T. W. Adams & 15 Maiden Lane, sails to-day for Eu on the *Cedric* of the White Star Line.

Herbert C. Bliss, of the Bliss Bros. Co., ttleboro, Mass., stopped over at the New ork office on his way home from Chicago londay.

M. D. Rothschild, of the American Gem Pearl Co., 14 Church St., started Satur- ay for Florida where he will spend a vaca- on trip.

Albert Lorsch, of Albert Lorsch & Co., 7 Maiden Lane, accompanied by his wife, ailed for Europe, Saturday, on the *Amerika*.

"Money and Democracy" is the title of a ooklet which has just appeared over the ame of William F. Doll, a former watch ealer of this city.

Mr Wallenstein, of Silbermann, Kohn & Wallenstein, 87 Maiden Lane, who has been ll for the past few weeks at his home, is eported to be improving.

J. Warren Alford, of C. J. Alford & Co., as returned from a two weeks' stay in Florida, where with his wife he has been spending a short vacation.

Reuben Mason, of the Potter & Buffinton Co., and Frank Gray, who is with the W. H. Wilmarth Co., are among the February Grand Jurors sworn in by Judge Dike.

Samuel Elwoosky, formerly in the retail business on Willis Ave., Bronx, is now engaged in the wholesale jewelry trade at 71-73 Nassau St., under the name of Samuel Elroff.

Harry R. Compars, Cleveland; Alonzo J. Newbury, Detroit, Mich.;, and Edward Hardy and Arthur Kelley, with D. C. Percival & Co., Boston, Mass., were among the out of-town visitors in this city, last week.

The Sunday edition of the *Brooklyn Eagle* reproduced part of the article published in the Anniversary Number of THE JEWELERS' CIRCULAR-WEEKLY on The Trend of Fashion in Jewelry, using a number of illustrations.

The Jewelers Security Alliance received a telegram Monday stating that a window in the store of S. J. Trocky, Chicago, Ill., was smashed that morning by some one who hurled a brick through it. The loss in goods is reported to be small.

The Jewelers' Bowling League has decided on May 7 as the date for the annual dinner which will be held at the Broadway Central Hotel again this year. Talent to entertain the bowlers will be provided for the evening and souvenirs will be given, as has been the case in past years.

The trial of Conrad Schickerling on a charge of grand larceny was begun yesterday in the Court of General Sessions, Part V, before Judge Crain. Schickerling was formerly a member of the defunct firm of his name, which became involved in a suit for the recovery of assets, as reported in THE JEWELERS' CIRCULAR-WEEKLY at the time. A criminal charge was later brought against Mr. Schickerling.

United States Commissioner Linsley Rowe, of Jersey City, has committed to the Essex County Jail, in default of $5,000 bail, Alfonso Pisacano, of 688 Sackett St., Brooklyn, for smuggling over $2,000 worth of jewelry. He arrived from Italy Saturday as first cabin passenger on the steamship *Regina d'Italia*, which docked at the Pennsylvania Railroad. Treasury Agent Ranali says he found sewed up in the collar of his jacket and in other parts of his clothing, 50 fine gold chains, eight watches, several rings and a package of pearls.

According to a special agent of the Treasury Department 412 pieces of jewelry and several packages of unset stones were seized a few days ago from a man who was a first-cabin passenger on the steamer *Regina de Italia* from Naples. On the inside of the man's shirt the customs official said were 41 gold and silver chains; in a belt around his waist were 15 chains, one watch, 11 lockets, four braclets, eight pairs of cuff buttons, 41 charms, four studs, 33 brooches, 55 pairs of earrings and 80 finger rings. The man was held in $5,000 bail on a charge of smuggling.

Daniel J. Butcher, a silverware salesman, shot himself in a bathroom near his apartment on the fifth floor of the hotel Raymond, 42 E 28th St., late last Wednesday afternoon. He died two hours later. Mr. Butcher came to this city from Denver several years ago, and then went to Chicago as western representative of the Hamilton Silver Co. After being in the employ of the company for some time he left the concern to devote his time to an invention for cutting bread. He left a letter which explained his act. He was in financial straits and would not ask aid or steal.

Edouard Koehm, said to be a Swiss watch manufacturer of Geneva, who was a cabin passenger by the *Campania* from Liverpool, was asked by the customs men if he had anything about him that was dutiable that he had not declared. He was unaware that they had a tip cabled from Liverpool. He said he had nothing and he was then relieved of a dozen patent silver watch cases, some fastened around his waist and one tied under his left arm. The cases were taken to the public stores and Mr. Koehn was told that he must appear before Special Deputy Surveyor George Smyth and explain.

The Appellate Division of the Supreme Court denied Friday to Burnett Y. Tiffany, son of the late Charles L. Tiffney, permission to demand an accounting from the executors of his father's estate. The executors are Louis C. Tiffany, another son, and Alfred Mitchell, the dead jeweler's son-in-law. Burnett Tiffany, under the terms of his father's will, is to receive the income for life from a trust fund of $250,000 and 50 shares of the capital stock of Tiffany & Co. at $1,000 par each. The executors asserted that to render an accounting would subject the estate and the trust funds to further and needless expense.

Charles A. Senescal, a retired jeweler, and for 40 years a resident of Brooklyn, 35 of which had been spent in East New York, died at Culebra, Panama, Friday, Jan. 28, of old age. For the past three months he had been visiting his son-in-law, Newell P. Kingman, who is stationed there, having gone down with his wife, Rebecca, and his grand-daughter, Mrs. Murray Lenhan. Mr. Senescal was born in Plattsburg, N. Y., 81 years ago. He is survived by his widow, a daughter, Mrs. Newell P. Kingman, and a grand-daughter. The remains will be brought to Brooklyn, and after a funeral service will be interred in the family plot in Greenwood Cemetery.

At the regular monthly meeting of the board of directors of the Jewelers Board of Trade, held Thursday, the following firms were unanimously elected to membership in the board: M. Bauman & Co., New York; Berland, Teitelbaum & Whitebook, New York; Clinton Mfg. Co., Providence, R. I.; Denver Watch Case Co., Denver, Colo.; Ingomar, Goldsmith & Co., New York; A. J. Hedges & Co., New York; The F. W. King Optical Co., Cleveland, O.; Leick Jewelry Co., Newark, N. J.; Charles Marx, New York; Max Petersen & Co., Buffalo, N. Y.; Reichman Bros., New York; The Schwarz Bros. Co., New York; Staiger & Sons, New York; Tannenbaum & Co., Providence, R. I.; Whiteside & Blank, Inc., Newark, N. J.

An action brought by C. P. Goldsmith & Co. against Jacob Schoen for the payment of goods sold and delivered, amounting to $410.50 resulted in a verdict, last week, of $73 in favor of the complainants. Behind the award of $73 is an interesting complication. No question was raised as to the validity of the claim by Mr. Schoen, but he insisted upon a credit of $337.50 for a pair of diamond earrings delivered to one Victor Fodor, who he claimed was acting as the complainant's agent. Mr. Schoen contended that Fodor had obtained the earrings on memorandum, made out for him to C. P. Goldsmith & Co., and produced witnesses and books to prove his claim. Fodor disappeared and could not be located. The jury brought in a verdict of $73, the difference between the account against the defendant and the counter claim which he set up. The case was tried before Judge Davies in the Seventh District Court. The complainants were represented by Hastings and Gleason and the defendant by David Levy. C. P. Goldsmith & Co. have brought suit for conversion against a pawnbroker named Cypress, who testified at the trial that he received the diamonds from Fodor. His case comes up to-day.

C. S. Sherwood, Portsmouth, Va., has just installed in his store a large vault weighing 36,000 pounds and measuring 10 feet in heighth. A special foundation of concrete two feet deep and weighing five tons was built for the big safe at the rear of the main salesroom.

Warren W. C. Geary, of Allentown, Pa., has purchased the jewelry store of F. W. Haas & Co., South Bethlehem. Mr. Geary learned the trade with E. H. Wetherhold, and last Spring he took a course in the Philadelphia School of Engraving. Since that time he has been in the employ of Mr. Haas.

Busch Prism Binoculars

The Lynkop :: The Stereo-Ultralux
The Sollux :: :: The Variolux



STEREO-ULTRALUX

ADOPTED BY U. S. ARMY AND NAVY

Latest models. Tested and approved.
Superior in every respect. Have no equal.

PRICES MODERATE

Made in 6x, 8x, 9x, 10x, 12x, 15x and 18x powers.
Descriptive Booklets upon application

Astronomy With The Terlux

BUSCH PRISM BINOCULAR

A BOOKLET FOR BEGINNERS By Kelvin McKready



THE BUSCH TERLUX

"Showing when and where to find the things of beauty and interest in the night sky"

This Illustrated Booklet Free to the Trade. Ask your Jobber



LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy
New Catalogue upon Application to any Jobber



All genuine glasses bear this mark. Large variety in all the latest styles

SUSSFELD, LORSCH & CO.

IMPORTERS

37 Maiden Lane NEW YORK

Boston.

dmond Murphy, traveler in New Eng- for Mr. Meyer, started Monday on a ri east.

ax Posner, auctioneer to the trade, has to Evanston, S. C., on a business and ure trip combined.

C. Bogle, of Bogle Bros., White River tion, Vt., who were formerly in the lry jobbing trade in Boston, on Sum- St., was a visitor to the trade last

ie E. Howard Clock Co. has installed a r time clock on the F. N. Hoffstot es- at Sands Point, Port Washington, N. also a special regulator master clock he Philadelphia Electric Co.

ere will be no change for the present ne firm name of the house of Stanton over, Mr. Stanton continuing the busi- and the widow of Mr. Glover retain- ner late husband's interest therein.

lph L. Patrick, formerly with C. G ich Co., is now manager for R. H. ts & Co., of this city. His place on road will be taken by Harold Meade, comes to the Aldrich Co from Win- Conn.

seph Cowan goes to the middle west week on a business trip, and Herman endick, traveler for the concern, ted Monday for a prolonged western while E. W. Carlton, New England sman, went east on the same date.

V How, optician, who occupied a part he store at 106 Tremont St., with the lio Jewelers, and had been in that loca- for 30 years, has moved to room 18, he third floor of the Studio building, entrance being at 110 Tremont St.

he E. Howard Watch Co., recently re- ed as about to adopt an eight-hour day dule at the factory in Waltham, con- es to run 56 hours per week, with a quota of employes, and it is now stated no change from this schedule is con- plated.

harles M. Murphy, who has been for ut eight years in the material depart- t of Robbins, Appleton & Co., selling nts of the Waltham Watch Co., severs connection with the house to accept a ition with the W. P. Hitchocck Co., of acuse, N. Y.

he Smith-Patterson Co. had on exhibi- last week a group of about 70 prizes, uding loving cups, shields, bowls and hies of various kinds, in silver and nze. These articles were bestowed on ston Athletic Association winners at the oor championship meet of the organiza- last Saturday.

here are 233 pieces of American church erware now in the collection gathered gift or loan at the Boston Museum of e Arts. This artistic assemhling of typi- communion services and other church re, some of it embracing rare specimens early workmanship, has been secured inly through the efforts of Francis H. elow, of Cambridge.

he Waltham Watch Co, and Rohbins, pleton & Co. moved Saturday afternoon at close of business from the quarters ich they have occupied for several years the fifth floor of the Jewelers' building, l on Monday morning were ready for iness in a new and handsome suite of offices in the John Hancock building, just completed, on Franklin St.

Buyers in town during the week included: J. J. Hartigan, Troy, N. Y., C. H Sinclair, Concord, N. H.; Joseph Geoffrion, Manchester, N. H.; L. R. Hapgood, Orange; E. F. Welch, Westboro, George F. Seavey, Haverhill; Joseph Lajoie, Worcester; James Wain, Lawrence; L. Smith, Brockton; H. A. Wippich, Provincetown; C. F. Godfrey, Hingham; J. H. Jacques, Haverhill; W. L. Pierce, Stoughton; H. S. Hewett, Brockton; J. F Hill, Beverly; M. J. Harrington, Whitinsville; W. A. Kemp, East Pepperell, and H S Howe, Concord, Mass.

Arthur W. Cross, who has been located for some time past in the Washington building on the seventh floor, last week purchased from the receiver the fixtures and plant of William A. Thompson, in the Jewelers' building. He will occupy the office and salesroom at No. 66, but has resold the manufacturing plant in room 67 to Charles H. Jukes, who has been for nearly 31 years with Mr. Thompson, a large part of the time being in charge of the workshop. Mr. Jukes will do general work for the trade. Walter Roy Jukes, his son, will be associated with him.

Henry W. Paterson has returned from Montreal, where he attended the annual meeting of the Smith-Patterson Co., Ltd., Feb. 8. Marcel N. Smith, who also attended the meeting, is stopping at the Woodstock Inn on the return trip, where he has been enjoying snowshoe trips, sleighing and other Winter recreations. He is accompanied by Mrs. Smith. Mr. Patterson reports the re-election of the officers of the company, and says the outlook for Canadian trade is even more promising now than it was at the beginning of last year, which proved very satisfactory from a business point of view.

Traveling salesmen visiting Boston included: William B. Peck, Crossman Co.; J. D. Dalzell, J. D. Dalzell & Co.; Frank J. Keller, Keller Mfg. Co.; W. H. Thornton, Henry A. Kirby; Charles T. Dougherty, Osmers-Dougherty Co.; Alfred Reeves, Eckfeldt & Ackley; Charles Theurer, Crane & Theurer; George A. Jochum, C. Cornehlsen; W. Huger, William Huger & Co.; C. E. Mott, J. B. Bowden & Co.; W. N. Peal, Strobell & Crane; Mr. Evans, William Scheer; Harry Ward, Durand & Co.; Fred Hoyt, Hoyt, Obrig & Geiger Co.; John Baker, Jacobson Bros.; Frank Spies, Whiting Mfg. Co.; Louis L. Lawton, Jones & Woodland; H. H. Kolbert, Kohn & Co.; W. J. Harber, Enos Richardson & Co.; George Geer, Tilden-Thurber Co.; Frederick Lapham, Carter, Howe & Co.; Benjamin F. Griscom, Bippart, Griscom & Osborn; Wallace Campbell, Day, Clark & Co.; J. F. Imfeld, Hendrick Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; H. W. Anderson, Bride & Tinckler; R. H. Schley, Sloan & Co.; F. C. Staudinger, Charles Weller & Co.; George A. Briggs, William L. Sexton & Co.; V. S. Chapman, Osmun-Parker Co.

George L. Van Wort has rented quarters in the Stack building on Main St., Susquehanna, Pa., where he will open a jewelry and optical business.

Buffalo, N. Y.

Fred C. Smith, of the Heintz Art Metal Shop, has gone on a three months' trip to the west.

The Buffalo Credit Men's Association, to which belong some manufacturing jewelers, held a banquet Saturday night.

It was reported, last week, that B. M. Henschel is present secretary of the Standard Jewelry Co.; this should have read the Standard Jewelry Case Co.

Gustav Frisch, of Frisch Bros., was among those who were prominent in preparing plans for the annual ball held recently by the Uncle Sams, a leading political organization here.

Among the jewelers who recently visited the Buffalo market were: W. H. Fuller, Silver Creek; R. C. Holmes, Gowanda; I. Traub, Niagara Falls; C. D. Barnes, Gowanda, and Geo. Engel, Springville.

C. C. Penfold, manufacturing jeweler, had charge of a unique form of entertainment at the recent reunion held at German-American Hall by the Veterans' Association of the 71th Regt. His feature was known as an aerial bombardment. An airship concealed on the stage was sent out over the veterans' heads, exploding bombs of confetti.

The Retail Jewelers' Association met at the Genesee Hotel last Friday evening and elected the following officers for the ensuing year: President, Albert Zilliox; vice-president, Louis Schutt; secretary, Emil Dettling; treasurer, Fred J. Dorn. Arrangements are under way for the annual banquet of the association to be held March 1. It is expected that many prominent speakers will attend, among them Charles Evans, of Utica, president of the New York State Jewelers' Association.

Among the travelers who recently called on the local trade were: W. H. Osborne, R. Wallace & Sons Mfg. Co.; D. Skutch, New Haven Clock Co.; Frank L. Wood, Ludwig Nissen & Co.; Joe D. Varley, Allsopp Bros.; Jos. J. Sideman, Redlich & Co.; A. B. Tetthill, Saunders, Meurer & Co.; A. N. Dorchester, Chapin & Hollister Co.; Mr. Whitmore, Rogers, Lunt & Bowlen Co.; Albert K. Bonnet, Henry Ginnel & Co.; E. B. Downs, Hayden W. Wheeler & Co.; Chas. Miller, Ansonia Clock Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co., and J. A. Forsyth, Meriden Cutlery Co.

Ben Freedman, of Freedman Bros., ring manufacturers, 128 Franklin St., accompanied by his wife, has been spending the Winter at Asheville, N. C. They are expected to arrive home later this week. Joseph Freedman, a representative of the concern, will leave Buffalo Feb. 20 to cover the northern part of New York State. Freedman Bros., who were formerly located at 52 Niagara St., have been at their present location since Oct. 1. Their store is equipped with a burglar alarm system and other modern improvements. The members of the concern are Ben I. Freedman, Lawrence Freedman and Marvin J. Freedman.

Dials will soon be placed on the Court House clock in Chambersburg, Pa., at a cost of $250.

Do you believe in conducting your own business or in having the people from whom you buy goods do it for you?

We have conducted our own business in our own way and *successfully* for 50 years.

We absolutely refuse to be told how or from whom to purchase our watch cases, as we feel fully able in this respect to determine what is best for ourselves and our customers.

Our determination in this matter is dictated by our self respect, and the conservative independence we have at all times shown in our endeavor to faithfully and economically serve the retailers who patronize us.

Where competition is stifled and prices are arbitrarily regulated, the dealer is at the mercy of those who submit to such dictation. That we refuse to enter into any trade-throttling agreement we believe will be understood and appreciated by all those who know us.

D. C. PERCIVAL & CO. INC.

373 Washington Street

BOSTON - - - - MASSACHUSETTS

We have one of the largest stocks in America an

FAHYS and WADSWORTH

Filled Cases have stood the test of time from 25 to 50 years, and their largely increased sales are due to their merit *only*.

The finest watches in America to-day are the

WALTHAM COLONIAL
and
LORD ELGIN
Watches

WE DO NOT SELL GOODS AT RETAIL

Diamond Importers

D. C. PERCIVAL & CO. INC.
373 Washington Street
BOSTON - - - - MASSACHUSETTS

Also send selection packages on approval to responsible jewelers

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

CHICAGO AND WEST

I WILL

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

OL. LX. CHICAGO, WEDNESDAY, FEBRUARY 16, 1910. No. 3.

Chicago Notes.

Chas. Purdy left last week for a three eks' trip east.

. J. Jacobs made a short trip to Minneolis and St. Paul last week.

E. H Pitkin, of Pitkin & Brooks, made rip to New York last week.

A great many of the larger houses in the de closed all day Saturday.

Thos. F. Kennedy, of the Star Watch se Co., made a short trip last week.

P. G. Storm, of the Reed & Barton Co., ovidence, is making a western trip.

Nathan Roth, has moved to 6034 S. Halsted St. from W. 59th and Halsted Sts.

Mr. Noon, of Cory, Clark & Noon, Newk, N. J., recently visited the trade here.

H. P. Cutter, representing Alfred Burke Co., made a trip to Milwaukee last week.

Jules Racine, of Jules Racine & Co., New ork, visited the Chicago office last week.

H. C. Bliss, of the Bliss Bros. Co., Attlero, made a visit to the Chicago office last eek.

Harry Cohen, of the Chicago office of les Racine & Co., left last week on a estern trip.

S. H. Bridges, of Despres, Bridges & oel, returned from a four weeks' trip to iba last week.

J. W. Mark, St. Paul, who was but recently married, was here last week on his neymoon trip.

W. H. Alger, of the North American atch Case Co., is on a visit to the factory d eastern points.

H. E. Jones, Chicago manager of the adsworth Watch Case Co., made a trip St. Louis last week.

W. S. Tompers, representing the D. A. art Co., has just returned from a trip vering northern points.

Harry Hart, of Albert Lorsch & Co., and . Shire, of Konjn, Frank & Shire, were cent visitors in this city.

The Chicago office of the Seth Thomas ock Co. closed Feb. 8, on account of the ath of Seth E. Thomas.

Harley Allen recently visited his brother, ed Allen, who is the Chicago representae of H. A. Allen & Co.

R. H. Smalley, representing the James E. ake Co., is now covering his territory in isconsin and the northwest.

A. S. True, of Geo. E. Marshall, Inc., t last week for a trip to Cuba, via Flori. Mrs. True accompanied him.

F. G. Thearle and J. T. Brayton have been added to the Ways and Means Committee of the Association of Commerce.

H. A. Marshall, Chicago manager of the Fostoria Glass Co., concluded a short trip through Michigan and Indiana last week.

Word was received here of the death of George O. Sawyer, Ainsworth, Neb., which resulted from an automobile accident, Feb. 8.

T. S. Simpson, of the Chicago office of the E. Howard Clock Co., is superintending the installation of a tower clock at Columbus, Ind.

The wife of G. Frangimare is claiming all the property of this bankrupt as exempt. This question has not yet been passed upon.

F. E. Wallis, manager of the Chicago office of T. W. Adams & Co., leaves this week for a trip through the middle west states.

C. D. Gove, formerly of Hohson & Gove, has opened a new store at Sheridan, Ia., and visited the trade on a flying trip here recently.

H. A. Beckwith has moved from Lincoln Ave. and Irving Park Boulevard to the Kedzie building, where he will do a loan business.

Max Elbogen, of the Stein & Elbogen Co., is visiting the Mt. Clemens (Mich.) Springs, as he has been suffering from rheumatism.

The Seth Thomas Clock Co. has the contract for a large two-dial clock to be placed on the tower of the Lincoln Warehouse & Van Co., this city.

E. B. Voynow has secured the gold jewelry and chain line of the Leick Jewelry Co., Newark, N. J., and will represent them in Chicago.

The Landis Watch Co., located in West Virginia, with stock of $10,000., was authorized to operate in Illinois, with a state capital of $10,000 last week.

Miss Lotta Raikow, who has been employed for the last three years with Despres, Bridges & Noel, resigned her position with that firm last week, as she intends to be married soon.

H. Schwartz sailed from New York on Saturday on the steamer *President Grant*, to be gone two months. He will visit Antwerp and Amsterdam for the purpose of buying diamonds.

F. B. Tinker, 806 Heyworth building, has added the line of the Paul Shocker Co. craftsman art metal ware. Frank Vogt has been engaged by Mr. Tinker to represent this line of a trip to the coast.

G. S. Robinson, traveler for L. H. Shafter & Co., leaves this week for his northwest trip W. J. Joy, with the same firm, leaves for Illinois and Iowa. Mr. Joy was formerly with the A. C. Becken Co.

E. Strassburger, Inc., of this city, has been chartered and capitalized at $5,000, to do a general jewelry and merchandise business. The incorporators are Ernst Strassburger, Henry W. Huttman and M. Niestron.

The J. D. Bergen Co., is now represented in Chicago by Thomas Singleton, who was formerly superintendent of the factory at Meriden. Several new patterns, the designs of Mr. Singleton, are shown in the salesrooms here.

The engagement announcement of Miss Charlotte Virginia Thearle, daughter of F. G. Thearle, of the C. H. Knights, Thearle Co., to Henry Durham Sulcer, was made recently. Mr. Sulcer is connected with the Tribune Co. The wedding will take place in the Spring.

The Samuel Feuerstein stock was sold on Feb. 11 by order of the United States District Court. It brought $1,300, or $375 more than the appraised value. The purchase was made by friends of Mr. Feuerstein, Green Bay, Wis., who propose to add to the amount and thus effect a compromise with the creditors.

The following were among the recent out-of-town buyers visiting the trade here: A. F. Frandsen, Monmouth, Ill.; C. I. Josephson, Moline, Ill.; W. P. Reichert, Canton, Ill.; D. Doering, Wakarusa, Ind.; G. S. Bauder, Elburn, Ill.; How Bros., La Porte, Ind.; George Durner, Milwaukee, Wis.; F. H. Young, Maquoketa, Ia.; R. E. Dale, Bedford, Ind.; C. A. Tuck, Lincoln, Neb.; W. T. Jennings, Sterling, Ind.; Frank Meyer, South Bend, Ind.; P. C. Tryner, Galesburg, Ill.; S. A. Asquith, Waterloo, Ia.; Carl Sydaw, Rockford, Ill.; H. Abramson, Eau Claire, Wis.; Luther McCain, Delphi, Ind.; J. W. Zangel, Spring Green, Wis.; L. M. Beck, Ft. Wayne, Ind.; C. A. Cole, of Cole & Hull, Winterset, Ia.; F. C. Sheldon, of Major & Sheldon, Shelbyville, Ind.; H. H. Truckenbrod, Mendota, Ill.; Mr. Emerick, of Emerick & Barrett, Freeport, Ill.; A. Haussmann, Milwaukee, Wis.; Mr. Taylor, of Ludy & Taylor Co., Cedar Rapids, Ia.; C. F. Ingalls, Waukegan, Ill., and Carl Oesterle and Geo. Fcagans, Joliet, Ill.



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THE JEWELERS' CIRCULAR PUB. CO.

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11 John St., cor. Broadway

NEW YORK

Cincinnati.

rvin Herman, of Herman & Loeb, is y happy over the arrival of a baby girl is home.

ohn A. Herschede, of the Herschede ll Clock Co, has left on a long eastern iness trip.

. C. Wilson, of the Crescent Watch se Co., called on the trade here during past week.

William P. Flueger and J. B. Osthoff, Joseph Noterman & Co., have left on ir respective trips south and northwest.

. M. Boner, of the J. M. Boner Jewelry ., Evansville, Ind., and whose stock was ently burned out, was here last week ering fixtures for the new store he will n occupy

Bert Ganz, well known as a traveling esman, was here last week on his first p for the Leroy Mfg. Co. He will cover same territory as he did previously, and ll make Cincinnati his headquarters.

After a satisfactory settlement, the case Lindenberg, Strauss & Co., *vs.* C. C. esterman, jeweler, of Matewan, W. Va., as dismissed. Testerman was released eb. 10, after a week's stay in the county il here.

Eighteen one-dollar watches were stolen om A. Seidensticker's store, 231 High St., amilton, O., Feb. 9, in the evening. hieves, thought to be amateurs, broke the rge plate glass window by means of a iece of asphalt paving, snatched watches nd escaped.

At the annual meeting of the local asso- ation of retail jewelers, the following ere elected: Anthony Schemel, president; . C. Dornseifer, vice-president; William ink, 2d vice-president; George A. Heintz, ecretary, and George Nagel, treasurer. ohn A. Bertling is the retiring president.

Lynn Smith, Nome, Alaska, who has been isiting his mother in Newcastle, Ind., was lso a guest of Fred Thoma, of the Thoma Bros. Co., of whom he is a customer. Mr. Smith is very much attached to Alaska. Aside from holding a government position at Nome and being a jeweler there, he also has valuable gold mining interests.

Out-of-town jewelers who were here the past week buying stock included: Owen Sherwood, Falmouth, Ky.; F. Anderson, Switzer, Ky.; Charles H. Creighton, Franklin, O.; C. E. Seng, Louisville, Ky.; B. Gratz, Lexington, Mo.; H. Rodgin, Bluefield, W. Va.; Joseph Embrey, Richwood, O.; G. W. Schlenker, Eaton, O.; N. E. Supp, Dayton, O.; R. C. Tyson, Carrollton, Ky.; P. H. Sparks, Sabina, O.; J. L. Waters, Wamsley, O., and F. A. Bixby, Ironton, O.

Barker & Freisens, for many years located at 409 Central Ave., have leased quarters at 35 E. 5th St., for a term of five years, at a rental of $4,000 a year, and will open up with an entire new stock some time in March. The King Jewelry Co., recently incorporated, with W. L. Decker as president and Joseph M. Donnelly as secretary and treasurer, with others, has taken over the business of the Barker & Freisens firm on Central Ave. Messrs. Decker and Donnelly have been connected with Barker & Freisens for some years and are well known to the trade.

The following coincidence is related by J. Fred Kramer, of the Frank Herschede Co., in connection with the death of the late James Baker and the recent explosion at the Herschede store. Since the death of Mr. Baker, late representative of Frank M. Whiting & Co., it has been learned that the table of silver at the Herschede store which was so badly damaged, having the appearance of having been pierced with large bullets, was the last invoice from Mr. Baker. The goods had just come in and were laid out to be marked. Every piece of the lot was damaged and it was only these particular pieces that were so injured. The explosion took place at the same time Mr. Baker was killed.

Traveling representatives who called on the Cincinnati, O., trade during the past week include: R. J. Sime, Julius King Optical Co.; W. J. Lane, Kent & Woodland; Vincent W. Henderson, Crane & Theurer; J. E. Jacobus, Bride & Tinckler; Mr. Curran, A. J. Hedges & Co.; George W. Beardsley, Allsopp & Allsopp; Julius F Schuman, Jr., William Kinscherf Co.; Mr Bergsman, Sheffield Silver Co.; S. W. Pickering, A. Ludeke & Co.; E. P. Staunton, Gorham Co.; J. E. Dean, Reed & Barton; G. Glenn Steel, Rogers, Lunt & Bowlen Co.; F. A. Perry, John Russell Cutlery Co.; George A. Schultz, Snow & Westcott Co.; W. R. Eliot, Meriden Cut Glass Co.; S. E. Dickson, Adelphi Silver Co.; Mr. Holbrook, Ferdinand Bing & Co.'s successor; Lew Fleming, Joseph Fahys & Co.

Klein Bros. Co., formerly located in the Traction building, is now completely settled in its handsome new quarters which takes in the entire third floor of the Boylan building, opposite the Sinton Hotel on E. 4th St. The company has leased this floor for a term of eight years, at a rental of about $2,000 a year. With an additional $1,000 and over on the part of the Kleins in the way of repairs and changes, they have made their offices among the handsomest and most up-to-date in the west. The floor space is 50 ft. by 170 ft. and is divided into private offices, buying room, traveling men's room, order department, billing room and stock room. The walls, tinted in pale green, with the green velvet floor coverings in the private offices, and the fixtures, which are entirely in mahogany, make a handsome combination and gives the place a rich appearance.

Wednesday, Feb. 9, attorneys for the creditors of the Herman Keck Mfg. Co., filed a motion asking the Circuit Court of Appeals to dismiss the appeal, and alleging the defendants have not filed their transcript of the proceedings of the lower court. Unless a transcript be filed before March 1, appeal from the decision of the United States District Court declaring the Duhme Jewelry Co. and the Keck Mfg. Co. both bankrupt will be forever barred. This was the judgment of the United States Court of Appeals, Feb. 11, after hearing the argument upon the motion to dismiss the appeal. It appears the two companies declared bankrupt have not been able to raise the $1,600 necessary for the preparation of a transcript. Judge Saler has refused to allow money held by Receiver Carroll to be used for paying the costs of an appeal from the bankruptcy finding. The referee has sent out notices to the Duhme creditors calling a meeting.

Cleveland.

The Scribner & Loehr Co. is extensively redecorating its store.

Mrs. Eliza Ramsay, mother of Burt Ramsay, d ed recently at Clyde, O.

Ed Williams is confined with a sprained ankle which is the result of a fall.

A. D. Weed, with the Bowler & Burdick Co., was called back to his home by illness in the family this week.

H. W. Burdick is taking an active part in the campaign the Y. M. C. A. is conducting to raise $500,000 in two weeks for a new building.

John F. Bommerschein, of Three Rivers, Mich., was in town last week, as was W. E. Butcher, Hamilton, Can., who is stopping here for a few weeks.

P. A. Mequillet, Louis Sands and Ben Click were appointed appraisers of the stock of the Deutsch Jewelry Co., who made a voluntary petition in bankruptcy last week.

Otto T. Loehr is going on the Mexican tour of the Cleveland Grays Feb. 19. The trip will take most of a month and all the principal cities in old Mexico will be visited.

Phil Cohen, who recently made his creditors an offer of settlement of 25 cents, has decided to close out his stock via the auction route and announces daily sales until the goods are disposed of.

A. F. Ingersoll, referee in bankruptcy, has appointed Irwin Loeser receiver for S. Deutsch & Sons, who recently filed a voluntary bankruptcy petition. In the schedule filed the firm says its assets amount to $11,075 and its liabilities are $20,904.

The wholesale merchants' board of the Cleveland Chamber of Commerce has plans under way for the most extensive trade extension trip yet undertaken by that body. Alaska will be the objective, with stops at Los Angeles, San Francisco, Portland, Seattle, Vancouver and Winnipeg.

The following out of town jewelers were in town this week buying: Mrs. J. W. Helfrich, Carrollton; Robt. Miller, Lorain; J. C. Joss, New Philadelphia, O.; H. H. Vath, Sandy Lake, Pa.; Mrs. A. R. Kimpton, Oberlin; Miss Lamphair, Willoughby, and W. C. Fisher, Lorain.

The following called on the local trade this week: D. Skulch, New Haven Clock Co.; J. F. Calloway, Wm. A. Rogers, Ltd.; Geo. W. Whittimore, Sessions Clock Co.; Henri M. Didisheim, Hipp Didisheim & Bro.; Mr. Nordie, R. H. Ingersoll & Bro.; L. P. Arnold, Western Clock Mfg. Co.; J. W. Sherwood, Solidarity Watch Case Co.; L. Heyman, Stern Bros. & Co.

The Reed & Barton Corporation, of Taunton, Mass., announces to the trade that by transactions completed Feb. 8, no other person or corporation in any way connected with or engaged in the silversmithing business has any interest either by ownership of the capital stock or otherwise in its business or affairs. It also states that its policy in the future, as it has been for nearly 100 years in the past, will be to continue independent and free to serve the best interests of those dealing with it.

Los Angeles.

Ed. Turner, of the E. W. Reynolds Co., has returned from his Arizona trip.

E. E. Peck, president of the Los Angeles Gem Co., has purchased an automobile.

The Whitley Jewelry Co. is making preparations to install a stationery department.

H. O. Bonine is enlarging and improving his store at Fresno and has been here buying fixtures.

H. F. Wallace is just now very busy preparing his new store on 7th St. and arranging to move in.

Joseph Zemansky, of the Security Jewelry Co., 205 W. 4th St., has gone to San Francisco on business.

Wm. Kley, Denver, a dealer in precious stones, after spending two weeks here, has gone to San Francisco.

A. E. Baranger, traveling representative for H. F. Wallace, after being home a few days, has started out again on the road.

Wm. Smith and wife, the latter formerly Miss White, of Ogden, have been spending a portion of their honeymoon in this city.

A. P. Wood, president of the Angelus Jewelry Mfg. Co., 126 E. Jefferson St., has arrived home from an extended trip east.

S. Meyer, of S. Meyer & Co., has been taking a short rest at Arrowhead Springs, a popular resort in the mountains near San Bernardino.

E. J. Koke has started out on his initial trip as traveling salesman for Hambright & Walsh, going through the northern portion of the State.

Among the out-of-town jewelers here recently were: Floyd R. James, with Geo. W. Collis, Pasadena; A. Delmas, Oxnard; S. P. Johnston and wife, Glendora.

Ed. Bastheim, of the Bastheim, Adams & Abel Co., wholesalers in the Broadway Central building, who has been on a purchasing trip in the east, is expected home about Feb. 20.

Samuel M. Joel, jeweler and watchmaker, who has been with H. F. Wallace, on Broadway, will take an office and shop on the same floor with Mr. Wallace in his new location.

The Whitley Jewelry Co. has been appointed official timers for the motorcycle races in the Coliseum. Joseph Lawton and Adolph Clabes have had the work in charge for the company.

M. H. Brown, formerly with the Wood stock-Hoefer Watch & Jewelry Co., Kansas City, Mo., has taken a position as salesman in the material department of the E. W. Reynolds Co.

Joseph Fahys, of Joseph Fahys & Co., Boston, Mass., is spending some time here, accompanied by his son, George. Mr. Fahys, Sr., will probably remain for several weeks. His son expects to return east soon.

J. C. Taylor, with A. E. Morro, recently received a letter from C. C. Noble, formerly diamond salesman with the Montgomery Bros., in this city. Mr. Noble, who has been seriously ill for a number of months, reports that his health is much improved.

A. Fink & Co. have received a large importation of amethysts from Germany, and are placing on the market some very handsome amethyst guards with amethyst hearts as pendants. The guards are 12 to 55 inches long and are used as girdles and necklaces.

The next meeting of the proposed jewelers' social club will be held on the evening of Feb. 19. The members will meet at the Orpheum Theater and after the entertainment will hold a banquet, after which more definite details of a permanent organization will be worked out.

All three of the salesmen of the Pacific Gem Co. have just started out on a new campaign for business. E. A. Taylor will cover neighboring territory, while H. A. Russell and L. E. Innes will go to the more distant territory. The company has just completed its annual inventory.

Among the traveling men here, recently, were: John Hartzberg, Henry Abrams; W. S. Sparrow, Stern Bros.; W. H. Hovey, J. B. Whitney Co.; Earle St. Orr, American Oil & Supply Co.; D. A. Wilkins, Ostby & Barton; F. W. Reed, Paye & Baker Mfg. Co.; N. T. Sherwood, C. Sydney Smith & Co.; A. J. Parker, Osmun-Parker Mfg. Co.

The City Council resolved at its last session that no more permits would be issued for auction sales of jewelry in the evening. An ordinance prohibits such sales, but an exception was made and a permit to sell in the evening was issued in the case of T. B. Clark, who has been closing out his stock after conducting a business many years in this city. Mr. Clark's auctions, under the management of Louis Burger, are being continued afternoon and evening.

After checking up the goods found in the trunk which was stolen from them, A. Fink & Co. find that the value of the goods remaining in the trunk was much less than first reported, amounting in all to not more than $500 or $600. The goods left behind comprise mostly manufactured jewelry and the cheaper and more bulky goods carried. The trunk is still in the possession of the Southern Pacific Railroad Co., in this city. If any clue to the robber has been obtained the detectives are keeping it to themselves.

Pacific Coast Notes.

R. W. Scott, Bishop, Cal., has added materially to his equipment of late. A new engraving machine is his latest acquisition.

The report that Arthur C. Mellinger, Arcata, Cal., is to retire from business is unfounded, but he will no longer operate the store himself. J. C. Sherman, a cousin, is to have charge of this store, while Mr. Mellinger is to move to Eureka to enter the service of W. D. Howard.

The Jewelers Security Alliance has been notified by Emil Steinmann, Sacramento, Cal., that James Collins, previously known as a bank robber, was arrested about 6 P.M. Feb. 1 by Detective Ryan and Railroad Agent Biggs for stealing jewelry worth more than $400. Collins was lately released from the Oregon Penitentiary, where he had been serving a long term. His method of obtaining the jewelry from the Sacramento store was cleverly devised, and only failed by an accident. He gained admission to the basement beneath the store. By standing two barrels on end in the basement beneath the show window he bored a section out of the bottom of the window where the diamonds were on exhibition during the daytime. He had evidently been at work some time when discovered, as he had already obtained a considerable quantity of jewelry. A passe by saw in the jeweler's window two finge sticking up through the bottom of t window, but did not know that it was robber at work. The jeweler's attenti was called to the strange phenomena, b before the police could arrive the m made his escape. It is thought that he w working in conjunction with two helpe who notified him of his danger. He tained one diamond ring valued at $2 and one worth $50, together with six rin set with other precious stones, two sca pins and a locket. The man was la arrested in a pool room.

San Francisco.

B. E. Chapman, Chicago, is visiting city at the present time.

J. H. Capen, New York, was in S Francisco during the past week.

B. Marx, a diamond importer of N York, is calling upon the trade in th city.

John D. Hurley, representing a St. Lou wholesale firm, has been calling upon t local trade.

W. L. Block, a manufacturer, of Elg Ill., is here at the present time, accompan by his family.

G. H. French, Boston, Mass., is in S Francisco with Mrs. French and the daughter. They are making a tour arou the world.

Walter G. Tucker, representing t Holmes & Edwards Silver Co., Intern tional Silver Co.'s successor, has located fine quarters at 180 Golden Gate Av where a retail as well as a wholesale bu ness will be conducted.

One of the most important moves th has been made for some time in local jew elry circles is that which has just been a nounced by T. Lundy. This well-know San Francisco jeweler has signed a lea for a store on Market St., a few doo below the present location, and will occup the new quarters as soon as the store bui ing, which is now under course of constru tion, is completed. This location is th most central in the city, and the stores i the new building will command very hig rental. While the terms of this lease hav not been announced, it is understood th about $120,000 is to be paid during the l years' life of the lease. The present sto is being vacated owing to the fact that i is located in a temporary structure, whic is to be torn down next Summer. Eve since the two robberies in which this fir has been an unfortunate victim it has bee desired to get into a permanent home, bu it has also been the desire to remain in th present district if possible, and the chanc to get into the fine quarters that are b in erected was eagerly seized upon.

George W. Knight, San Marcos, Tex has received considerable advertising re cently by announcing that he celebrated th repairing of his 10,000th watch during h residence of 23 years in San Marcos. H kept a record of all the watches whic cost more than 50 cents to repair He takes great pride in the development of hi business since 1886, when he started wit a capital of $14.

Omaha.

arry Ryan, son of Geo. Ryan, is home a few days on account of illness.

r. Grassbury, formerly with A. Mandel- as watchmaker, has resigned his po- n.

W. Lindsay and wife will attend the lers' State Convention, to be held in oln, Feb. 17.

n important meeting of the local jew- s club was held Tuesday night, Feb. 14, he Rome Hotel.

oseph Kernel, formerly with Prosser & ns, Indianapolis, Ind., is now connected Carson & Banks.

Greenblatt, of Harry Greenblatt & is making a business trip through the He reports good business so far.

Salathe, formerly with Henry N. enroth, Pittsburg, Pa., has taken a po- with Carson & Banks, this city. Mr. the is a diamond and platinum expert.

ncent Shook, the young son of Mr. and C. L. Shook, was operated on, re- y, for appendicitis. He was brought e from the hospital, last week, and is alescing rapidly

eson Bros. succeed to the business con- ed at Webster City, Ia., by L. T. Ole- and that at Jewell by Henry E. Oleson. latter store has been closed and stocks been consolidated at Webster City.

C. Steele, Auburn, Nebr., was in this last week, purchasing stock. Mr. le will take part in the proceedings at Jewelers' State Convention at Lincoln.

er jewelers from out of town who vis- Omaha and bought goods were: Mr. tings, Central City, Nebr.; H. L. Braun, amah; S. Bernstein, Boone, Ia., and L. Robinson, Glenwood, Ia.

L Jacobson recently received an order the Omaha High School to make sev- medals to be given as prizes in a com- tive drill for companies A, F and E. ch to Mr. Jacobson's surprise his young Hilding, came home from the drill wear- one of the medals which his father had le. Mr. Jacobson was greatly pleased it and considered it quite a joke that son should have won the medal his own ier made. The boy is very proud of it.

he following traveling representatives ed on the trade in Omaha, last week: ford G. Fox, Gustave Fox & Co.; M. felman, M. Stiffelman & Co.; Will H. gner, Wagner-Gilger-Cohn Co.; F. L. tee, Waterbury Clock Co.; Otto C. Han- Geo. H. Fuller & Son Co.; H. Ham- ger, S. Pitzelle; Harry Olsen, Henry lsen & Co.; F. R. Horton, Carter, Howe & Co.; John P. King, Watrous Mfg. Co.; W. Abbey, E. Ira Richards & Co.; A. M. ckle, C. F. Monroe Co.; W. H. Hamell, d Kaufmann & Co.; Charles F. Wash- n, Wm. A. Rogers; H. H. Meyer, Wm. Kerr Co.; Geo. D. Laurence, Reed & ton; S. D. Macpherson, Macpherson- baud Co.; H. J. Perl, Wagner Comb Co.; R. Wakefield, Burstow, Kollmar & Co.; David Beer, Bernheim & Beer; Fred Felger, F. & F. Felger; G. A. Jewett, milton & Hamilton, Jr.; H. R. Black- n, Enos Richardson & Co.; Jno. A. Las- . Martin, Copeland Co.; W. H. Hamill, d Kaufman & Co.; Fred R. Rightnure, A. A. Waterman & Co.; F. C. Allen, Allsopp & Long.

Detroit.

Frank L. Showerman, Ypsilanti, was a buyer in Detroit last week.

F. J. Barlow, Williamston, visited the Detroit wholesale trade last week.

Simon M. Scharen, Dexter, was in the city buying goods a few days ago.

O. F. Hawks, who was in from Whittaker recently, says that trade is excellent in his locality.

A. N. Sherk, Capac, spent most of last week in Detroit, his trip being both for business and pleasure

Andrew F. Toepel, 118 Gratiot Ave., has been sued for $15,000 by Edna Stille, who claims that she was bitten by his dog

Oscar B. Marx, one of the officers of the Michigan Optical Co., has consented to accept the office of city assessor, his term to begin July 1.

Herman Beyries has sold his store at 606 Gratiot Ave. to Emil F. Schneck, who has been in the employ of F. A. Rolshoven & Co. for a number of years.

Frank Kennedy, president of the Detroit Jewelers' Board of Trade, was one of the speakers at the banquet of the Eighth Ward Republican Club, Thursday evening.

George Matthews has accepted a position with the Grainger-Hannan Co. He was formerly with this firm, but has been employed for some time past by John Kay & Co.

Thieves broke into the show window of Fred Flachsmann's store at 819 Gratiot Ave., Thursday night, and stole four bracelets valued at $19.50. The show window, valued at $90, was insured.

The marriage of Joseph H. Ehrlich, 67 Gratiot Ave., to Miss D. G. Buchhalter took place Jan. 25. Mr. Ehrlich is well known in the trade and has been in business in his present location for a number of years.

Meyer A. Pereira, who was adjudicated a bankrupt in January, has offered his creditors a settlement on the basis of 30 cents on the dollar. A meeting to consider this will be held late in February. The Detroit creditors are inclined to accept.

Carl Jensen, for eight years connected with Kunz & Rogers, wholesalers, died recently, of scarlet fever, having been ill but two days. He was 28 years of age, and had been married about two years. Mr. Jensen had a wide acquaintance in the trade and his loss is regretted.

Louis Meier, whose remarkable clock has been on exhibition all over the country as an attraction at fairs and expositions, is busy this Winter making improvements in the timepiece. He is adding a representation of the planetary system, the various celestial bodies being built in proportion to their relative sizes.

Judge Rohnert recently gave a verdict in favor of J. Friedberg & Son for the balance due on diamonds sold to Annie Smith, a woman who caused a sensation two years ago. This balance was about $900 and the court has ordered the sale of a diamond which had been pawned and also the sale of some brewery stock for the purpose of reimbursing the jewelry firm.

George W. Allen, a traveling salesman, lost a sample case, last week, while making a call at the Adolph Enggass Jewelry Co., 22 Gratiot Ave. He left his case with a negro porter outside the store, but the porter went across the street and the case was gone when he returned. The value of the sample goods was placed at about $400.

Herman C. Nichlaus, 985 Gratiot Ave., has perfected a new taximeter for automobiles which is considered to be a great improvement over previous patterns. This mechanism shows the time of leaving the taxicab station, the time and speed of running, the time consumed in stops, etc. Mr. Nichlaus is an expert mechanic as well as a jeweler, and had much to do with perfecting the nickel-in-the-slot machines manufactured by a large Detroit concern.

The Detroit Jewelers' Board of Trade met, Friday evening, to discuss with the entertainment committee of the Detroit Retail Jewelers' Club the arrangements for entertaining the delegates to the national convention here, next July. After enjoying dinner the remainder of the evening was spent in talking over plans. It was decided that a boat ride should be one of the features, and a trip to Belle Isle may also be included. Charles W. Warren, Frank Fitch, William Traub and H. A. Rolshoven represented the retailers. Previously the retailers had had a meeting in the Hotel Tuller, at which convention plans were also talked of. At the retailers' dinner a letter from President Archibald, of the national association, was read. Some suggestions as to the plans to be adopted were made in the letter.

William F. King, Sr., former Mayor of Adrian, and veteran jeweler of Michigan, has been seriously ill since Tuesday of last week. His malady is pronounced somewhat of the nature of paralysis, and the attack has caused his family and friends grave concern. Mr. King is 77 years of age, has lived in Adrian 52 years, and has made it his pleasure as well as his business to attend to his store every day. The management of the store has largely rested with his son, William F. King, Jr., for some years past, but the father has insisted on doing his part in the work, and has kept to his bench. Mr. King, although a Democrat, has been twice elected Mayor of Adrian, a strongly Republican city, and could have continued in that office indefinitely had he consented to accept another nomination. He is a Mason of high rank, past eminent commander of the Knights Templar and worthy patron of the Order of the Eastern Star in Michigan.

The property occupied for many years by Quintard Bros., jewelers, Poughkeepsie, N. Y., was offered for sale by the executors of William M. Quintard, and it was bid in by the estate, and the property will be disposed of at private sale. The highest bid offered was $27,500. It was made by Thomas Zimmer, of Zimmer Bros., jewelers, who wanted the property for store purposes. The Quintard estate, however, refused to let the property go at that figure. There is a brick building, 20 by 192 feet. The stock of Quintard Bros. is also to be disposed of shortly to close up the estate.

Milwaukee.

Early Johanson, formerly connected with C. F. Herbert & Co., Green Bay, Wis., is now associated with one of the leading jewelry establishments of Milwaukee.

Gross & Saxe, 349½ 3d St., are moving into larger and more adequate quarters in the Metropolitan building, corner of 3d and State Sts. New additional fixtures are being installed and the stock is being enlarged.

The regular monthly meeting of the Milwaukee Jewelers' Club was held at the Hotel Blatz, Feb. 9. The usual banquet was enjoyed and a general discussion of interest to the trade followed. The attendance was large.

Out-of-town jewelers who were Milwaukee visitors, last week, included; W. S. Briggs, Hartland; J. P. Schlaefer, Campbellsport; Mr. Fargo, of the firm of Fargo & Harger, Ripon, and F. P. Beswick, Racine.

According to reports received by Milwaukee wholesalers, E. L. Petersen, Plymouth, Wis., has purchased the F. L. Eltzroth store at Elkhorn, Wis. Mr. Petersen is installing a new and larger stock in his newly acquired store.

The C. F. Dunbar Co., Wausau, Wis., has purchased the site on which its present building stands as well as the site occupied by the adjoining structure, also owned by the jewelry company. A member of the jewelry company was a recent Milwaukee visitor.

Gustav Keller, Appleton, Wis., president of the Wisconsin Retail Jewelers' Association, has resigned as Wisconsin secretary of the Catholic Order of Foresters and has been succeeded by Leo P. Fox, Chilton, Wis. Mr. Keller's resignation was made necessary by the fact that he has been made international treasurer of the order, an office which requires a great deal of his time.

Milwaukee wholesale jewelers have been notified that Ray Bayley has joined partnership with W. H. Becken, a well-known jeweler of Beaver Dam, Wis., and that after March 1 the firm will be known as Becken & Bayley. Mr. Becken will retire from active management and Mr. Bayley will be in charge. Mr. Bayley has been connected with the Becken establishment as engraver and repair man for some time.

One of the most daring jewelry robberies ever attempted in Milwaukee resulted in failure recently when two young hold-up men attempted to rob the jewelry store of Max Krome, 266 W. Water St., but were frustrated and captured after they had leaped into the Milwaukee River. About 9 o'clock in the morning a strange young man entered the store and asked to be shown some rings. Louis Werbil, aged 18 years, a brother-in-law to Mr. Krome and a clerk in the store, was alone at the time. After several minutes of inspection the stranger left, and a short time later two other strange young men entered and also asked to be shown some rings. Werbil spread the trays on the counter before them, but they did not appear to find what they wanted, and asked to be shown some more expensive jewelry. Werbil replaced the trays and brought out some diamond-studded rings, which he placed on the counter. As he was reaching into the case for another tray, one of the men drew a "billy" from his pocket and struck Werbil a stunning blow on the head, at the same time grabbing the tray. Werbil staggered back, calling for help, but retained his hold upon the tray. The thieves, taking alarm, fled from the store with Werbil in hot pursuit. Other people on the street took up the chase, and the men, not knowing the city, turned into Cedar St., where it ran into the Milwaukee River, and finding themselves on the bank leaped into the cold water, intending to swim across. The water was too cold for them, however, and they were only too glad to be assisted out by the assembled crowd and several detectives. The men gave their names as Edward Dubuque and Harry Davis. Dubuque says that he is 17 years old and lives in Thief River Falls, Minn. Davis is 20 years old and claims to hail from Homestead, Pa., where he says that he was a traveling salesman. Both say that they arrived in Milwaukee from St. Paul.

Kansas City.

Bob Clark, the representative of the International Silver Co., has moved his family from Chicago to this place.

Fred Cateron will represent the C. B. Norton Jewelry Co. at the convention of the Nebraska association next week.

The traveling salesmen of the Woodstock-Hoefer Watch & Jewelry Co., will all leave for their respective territories Feb. 15.

C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., will represent that house at the Nebraska convention, to be held in Lincoln.

W. H. Meyer, Lawson, Mo., was in the city last week, on his way home from a visit to Oklahoma and the Panhandle country of Texas.

Mrs. Walter Starcke, who has been in the hospital in Kansas City for some time, has recovered sufficiently to return to her home in Junction City, Kans.

M. Flori, of the polishing department of the Meyer Jewelry Co., died at St. Mary's hospital in this city last week, and his body was shipped to his old home in St. Louis.

Henry Furman, who has a jewelry store at 15th and Troost Sts., is offering the store for sale, and has accepted a position in the Central Ave. store of Dave Finkelstein.

S. E. Woodstock, of the Woodstock-Hoefer Watch & Jewelry Co., was called to Clear Lake, Ia., last week to attend the funeral of his nephew, Edward Woodstock, son of J. H. Woodstock, of that city.

On March 1 T. Brenner expects to open another new store at 718 Walnut St., in this city, under the name of the American Jewelry & Loan Co. Harry H. Mayer will be manager of the new concern.

George Greenbaum, a manufacturing jeweler, formerly in the employ of Porter & Wiser Jewelry Co., now engaged in the delicatessen business in Oklahoma City, Okla., has been paying old friends in this city a visit during the past few days.

I. T. Pierce, formerly traveler for the Edwards & Sloane Jewelry Co., but who is now with R. Wallace & Sons Mfg. Co., was married Dec. 21, to Miss Julia E. Whitney. His friends in this city have just received the at home cards, showing that they will make their home in Chicago beginning Feb. 1.

A. H. Clark, who has been manager of the material depatment of the C. B. Norton Jewelry Co. for years, has resigned to take a position with a St. Louis house. He has been succeeded as manager and buyer by J. B. Robinson, who has been in the department for some time, and Earl Littlefield has accepted a position in the material department.

Dave Finkelstein, who has a retail store on Central Ave., near James St., in Kansas City, Kans., has purchased the stock, fixtures and lease of the Gem Jewelry Co. at trustees' sale, for a total consideration of $850. He intended to continue the business when the purchase was made, but his health has failed again, and he now thinks of consolidating the stock with that in his other store and discontinuing at this location.

The following traveling salesmen called on the trade in Kansas City, Mo., during the past week: S. R. Henderson, Jr., The Clark & Co.; T. W. Agnew, New Haven Clock Co.; H. C. Wilson, Crescent Watch Case Co.; Geo. H. Remington, Main Bros. & Elliot; Geo. B. Neill, Keystone Watch Case Co.; B. Hyman, B. Hyman & Co.; Milford E. Fox, Gustav Fox Co.; J. Summer, Providence Mfg. Co.; C. Becker, Martin-Copeland Co.

O. W. Dryer, who recently purchased the business of the Kansas City Polytechnic Institute, has also purchased the business of the Kansas City Horological & Optical School, which was offered him on account of the physical breakdown of Mr. Pittinger, who has built up the business here. The school has already been moved from the old location on 12th St. to the third floor of the building on Main, 7th and Delaware Sts., and it is expected that the two schools will soon be consolidated.

The following jewelers called on the trade during the past week: A. S. Bartlesville, Okla.; Mr. Jones, J. B. Holden, Topeka, Kans.; J. O. Scott, Parsons, Kans.; L. O. Kunze, Harrisonville, Mo.; L. E. DeLanty, Parkville, Mo.; J. Whiteside, Liberty, Mo.; W. S. Nye, Drexel, Mo.; Jas. Pizinger, Hoisington, Kans.; A. J. Levine, St. Joseph, Mo.; C. Wardell, Nowata, Okla.; W. F. Kirkpatrick, St. Joseph, Mo.; A. Rosenfield, Leavenworth, Kans., and James Hay, Topeka, Kans.

Pacific Northwest.

Marx & Co. are opening a new store in Portland, Ore.

G. Heitkemper, Jr., has just moved his stock into a fine new store at Klamath Falls, Ore.

A fire broke out recently in the store of the Carleton Jewelry Co., Marshfield, Ore., but was extinguished before doing serious damage.

F. R. Scholz's store, Tenino, Wash., was entered by burglars recently, and almost the entire stock was carried away. Entrance was effected through the window.

A. A. Woelfel, Centralia, Wash., was in Portland, Ore., recently, on a buying trip and took advantage of the opportunity to inspect an exhibit of aeroplanes that are being made there.

Canada Notes.

G. A. Webster, Durham, Ont., has sold business to J. B. Hillmer.

mes B. McPhee has renewed a chattel ortgage for $283 to J. McPhee, of Arnprr, Ont

he stock of S. A. Wilson, Campbellford, , insolvent has been sold for 53½ cents he dollar

ne assets of H. G. de Paris, St. Cathe S., Montreal, who assigned a fortnight ago, are to be sold.

Conrad Richenbach, Walkerton, Ont., has on the renewal of a chattel mortgage for to Josephine Wingefelder, of the same ce

W. Cole has purchased the interests Coulter in the J. Coulter Co., manufacturers of jewelers' cases, Toronto, Ont., which he has been associated for some

among traveling representatives in Toto, Ont., last week, were George A. Bain, Wilcox Silver Plate Co.; M. Schwab, Schwab Bros., H. F. Morway, E. Ingraham and I. Freedman.

Out-of-town jewelers calling on the Toto, Ont., trade, last week, included: E. Elmer, Berlin; John Maynard, Campbellford; W. H. Wegenast, Aylmer; J. A. Morer, Parry Sound, and W. F. McCarthy, Lindsay—all Ontario.

Gerald W. Birks, of Henry Birks & Sons, Ltd., Montreal, was last week elected a member of the board of governors of the Boys' Home of Montreal, an institution to which Henry Birks has made some very generous donations from time to time.

Henry Birks & Sons, of Winnipeg, who some time since purchased the Y. M. C. A. building on Portage Ave., in that city, have notified the tenants of four stores on the ground floor to vacate. The stores, having a floor space of 88 by 60 feet, will be completely remodeled and occupied by Birks & Sons for their business.

W. Eaves is making preparations to remove to new premises at 107 Notre Dame W., Montreal, his present store having been bought with a whole block of buildings for conversion into a hotel. The new store leased by Mr. Eaves has a commanding position, and he will lay in an entirely new stock, a special removal sale having been arranged by him to dispose of his present stock.

The Inglis building, an imposing construction on W. St. Catherine St., Montreal, in which Johnston Bros., jewelers, are located, is just been leased by a Toronto firm, but Messrs. Johnston last week informed the representatives of THE JEWELERS' CIRCULAR-WEEKLY that their business at 483 St. Catherine St. will not be affected in any way by the deal, as their lease has yet several years to run.

The jewelry store of George C. Ditmars, Niagara Falls, Ont., was broken into on the evening of Monday, Feb. 7, the burglar obtaining entrance by breaking a window in the rear. A passing police constable noticed the shadow of a man in the store, and, entering by the broken window, arrested the thief, who had his pockets full of valuable jewelry. He gave his name as John Allen, and is a German Pole, about 23 years of age. He had been at Niagara Falls about one week, having come from the United States.

The final games in the Ontario Tankard series of curling matches, open to all provincial curling associations, are being played in Toronto this week. Among the jewelers who are participating are F. H. Nettleton, Collingwood; J. A. McFee, Belleville; J. Parke, Bradford, and T. C. Watson, Newmarket. The annual bonspiel at Winnipeg, Man., probably the largest curling event in the world, with 187 rinks of four players each, is now in progress and excites keen interest, many western jewelers taking part. Among the prizes competed for are the trophies furnished by D. R. Dingwall, Ltd., and Porte & Markle, Winnipeg, Man.

St. Louis.

L. A. Fassett, of Weiss & Fassett, will return in a few days from his trip to Europe.

A. G. Sudheimer, of Sudheimer & McCool, is in old Mexico on business for his firm.

Mr. Murphy, of the Burke Jewelry & Optical Co., has been confined to his home with pleurisy.

J. E. Riley, of the Gutfreund-Kemper Supply Co., left, last week, on a trip through his northern territory.

O. H. Kortkamp is one of the stockholders of the National Pin Co., recently formed here for the manufacture of safety pins.

C. L. Glines, Harrison, Ark., who was recently operated on at St. Anthony's Hospital, has entirely recovered and returned to his home.

The Bauman-Massa Jewelry Co. has taken possession of the stock of the Eagle Jewelry Co., Arkansas City, Kans., for the satisfaction of claims.

Mrs. Annetta Robbins, whose husband, Z. B. Robbins, died last week, will continue to conduct the business of the Robbins Jewelry Co., in the Holland building.

Mr. Clark, formerly with the C. B. Norton Jewelry Co., Kansas City, has arrived in St. Louis to take charge of the tool and material department of the Bauman-Massa Jewelry Co.

The $1,400 automobile of A. W. Hawver, jeweler, of Springfield, Mo., was ruined when it was struck by a street car and hurled against a buggy. Mr. Hawver was in the auto, but he was not injured.

A. S. Higbee, Roodhouse, Ill., who was in St. Louis, last week, on business, brought his wife with him, and after Mr. Higbee had bought all the goods he wanted they tarried to see the sights of the city.

Among the out-of-town jewelers in St. Louis during the week were: O. Miller, Flat River, Mo.; Mr. Bass, of the Worrell-Bass Jewelry Co., Louisiana, Mo.; A. S. Higbee, Roodhouse, Ill.; E. L. Barnard, Alton, Ill.; W. Westphal, St. Charles, Mo.; L. A. Beatty, Roodhouse, Ill.; J. W. Strain, Carrollton, Mo.; George Petter, president of the Petter Jewelry Co., Hannibal, Mo.; M. Pilcher, Mexico, Mo.; Otto Burkland, Moberly, Mo.

J. H. Mosley, Bluefield, W. Va., has purchased the stock of J. L. Crockett.

San Diego, Cal.

TRADE CONDITIONS.

The number of tourists spending the Winter here breaks all previous records. The hotels are full and reservations made up until the last of March, all of which operates to enliven the jewelry business.

Prof. J. R. Parsons, who is now in business in San Pedro, was in San Diego recently. Prof. Parsons is the man who built the large street clock for J. Jessop & Sons.

The San Diego Gem Co. recently moved to larger quarters on 5th St. A. H. Neale, who, for the past three years has been head salesman for J. Jessop & Sons, has accepted a position as manager of the sales department.

The Ernsting Co. is planning the erection of a new building on the present site. Work will begin as soon as a suitable location for temporary quarters can be found. The new building will have a 50-foot frontage, and is to be modern in every respect. When the building is finished the Ernsting Co. will have one of the handsomest stores on the coast.

Association Notes.

At a regular meeting of the Evansville Retail Jewelers' Association delegates were elected to represent the association at the annual meeting of the Indiana Retail Jewelers' Association, held in Indianapolis on Feb. 7 and 8. The annual election of officers resulted as follows: President, J. L. Thuman; vice-president, Ollie Artes; secretary-treasurer, Chris. Hewig; board of directors, Jack Bitterman, John Rohlander, A. G. Kleinlein, Ed. Beucher and Louis Gumberts.

The third annual convention of the Retail Jewelers' Association of Illinois is to be held at Springfield May 16, 17 and 18. F. A. Marean, of Belvidere, the president, was in Springfield recently consulting with the local members of the organization and making preliminary arrangements for the meeting. This year there will be a manufacturers' display as a feature of the convention. The convention will close the night of May 18 with a banquet at the St. Nicholas Hotel.

Utica.

Louis Schneider, who died at his home, 40 City St., Feb. 5, of tuberculosis, was connected with the jewelry trade for a number of years. He was born Aug. 17, 1878, and learned the jewelry business with Richard Perlin. He is survived by his parents, two sisters and a four-year-old daughter.

Word was received from Syracuse to the effect that about $300 worth of jewelry was secured by thieves who cut the glass in the window of M. Lemp's store in the Empire block recently and got away with a diamond brooch, four gold watches, a chain and some rings. The local police have been asked to be on the watch, as it is believed the thieves skipped to this city.

A large street clock with illuminated dial has been placed in front of the store of F. E. Ladd, Springfield, Mass.

Providence.

L. Wilkins is sending the Ostby & Barton Co. good orders from the Pacific Coast.

M. Jackson is doing a large business in individual design work at 205 Weybosset St.

Fales & Bartlet, manufacturing jewelers at 234 Chestnut St., have gone out of business.

The will of Oren C. Devereux has been filed at the Municipal Court in this city for probate.

Howard D. Wilcox, of D. Wilcox & Co., is on a three weeks' trip through western New York State.

Samuel M. Nicholson and daughter left Monday for Nassau and Palm Beach for a several weeks' stay.

A. Binsinwanger, buyer for Siegel, Cooper & Co., Chicago, was in town last week placing orders.

B. A. Ballou & Co., 61 Peck St., have been installing a number of pieces of new machinery in their plant.

Frederick W. Aldred, with the B. H. Gladding Co., returned Saturday from a week's trip to New York.

Arthur W. Hutchins, of Cranston, has been granted a patent on a process for drying articles of jewelry, etc.

L. Berberian has started in the enameling business at 209 Pine St., under the name of the New England Enameling Co.

Harvey J. Flint has been elected president of the Narragansett Bay 18-Foot Knockabout Yachting Association.

E. Merle Bixby, superintendent of the silverware department of the Shepard Co., has been in New York the past week.

A. Tingley Wall presided at the annual banquet of the Quarter Century Club at the Crown Hotel on Saturday evening.

Harry Fulford has been elected secretary and treasurer, and Harvey J. Flint one of the directors, of the Edgewood Yacht Club.

L. Dimond & Sons, Inc., distributed thousands of Lincoln buttons to customers on Saturday in honor of Lincoln's birthday.

Mr. and Mrs. J. Samuels and their daughter, Miss Bertha Samuels, are at the Royal Palace, Atlantic City, for a short stay.

William Gow, treasurer for the George N. Steere Co., Pawtuxet, has been taking a few days' rest with friends in New York.

Alterations and improvements of an extensive nature have been made in the office of the Metal Products Corporation, 36 Garnet St.

C. W. Kelley returned last week from a trip through the south in the interests of Tilden-Thurber Co. and left at once for the west. He reports good business.

William F. McGown has been secured by the F. T. Pearce Co., of this city, to succeed the late John Hoagland in charge of the New York office, 180 Broadway.

Edward F. Duncan, associated with the George H. Fuller & Son Co., Pawtucket, died last week at his home in that city in his 29th year. He had been sick for about two months.

Howard G. Ward has assumed the management of the D. C. Denham Jewelry Store, 276 Thames St., Newport. Frank O. Fales has been secured as watchmaker and jeweler.

Charles E. Westcott, of the Snow & Westcott Co., and Ralph Ostby, of the Ostby & Barton Co., have been serving on the petit jury of the Superior Court the past two weeks.

C. Horton Whipple, of Whipple & Campbell, refiners of this city, was recently married in New York to Mrs. Byrdana B. Wilson, daughter of Mr. and Mrs. Josiah Brown, Cayuga, N. Y.

Among those who attended the annual banquet of the Republican Pioneer Club, composed of men who voted for Abraham Lincoln, were Mayor Henry Fletcher, D. R. Child and B. A. Ballou.

Dean, Lord & Cardin is the style of a new firm that has started at 45 Eddy St. for the manufacture of sample cases. All the members of the firm are men of experience in this line of work.

George W. Dover is one of the incorporators of the Tonto Co., East Providence, which was chartered last week in this State for the manufacture of chemical preparations, with a capital of $100,000.

Louis Bederon, an employe of Marshall & Co., manufacturing jewelers at 107 Friendship St., has asked the police to look for a man who stole his overcoat, sack coat and hat which hung on a nail in the shop last Thursday.

Mr. and Mrs. William Loeb returned Friday from Panama and other points unexpectedly and are at the Crown Hotel, this city, for a time. Mrs. Loeb is suffering from a sprained ankle, which caused their summary return from the South.

The Petow-Krieger Jewelry Co. has filed articles of incorporation with the Secretary of State. The incorporators are: Lazarus A. Petow, Leon Krieger and Max Ross, all of this city. The capital stock is $50,000 and the company will be located in this city.

The case of Charles E. Hancock & Co. against Harry Taylor et al, was called in the civil session of the Sixth District Court before Judge Rueckert on Thursday. This is an action on book account and on motion judgment was entered for plaintiff for $65 and costs.

Among the buyers who visited the manufacturers of this vicinity last week were: David Michels, of the 14th St. Store, New York; A. P. Dupries, of Gimbel Bros., Milwaukee; H. Pichel, of Samstag & Hilder Bros., New York, and Mrs. L. B. Walters, of Gimbel Bros., Philadelphia.

The following traveling representatives were in this city the past week calling upon the trade: J. H. G. Marsh, Edmond E. Robert; Morris Klipper, Klipper Bros.; F. T. Clark, New England Watch Co.; Charles E. Mott, J. B. Bowden & Co.; E. E. Horton, Mandeville, Carrow & Crane; E. C. Cole, D. C. Percival & Co.; and a representative of the A. Wittnauer Co.

Judge Brown in the United States District Court last week heard arguments in the case of William J. Brown, trustee for the Lazarus & Griess Co., bankrupt, against Mark Streicher, on a motion for arrest of judgment and motion for a new trial. A jury and the court recently awarded the plaintiff $8,182 in a suit to recover on indorsement of notes.

The first meeting of the creditor[s] Charles H. Ballou, doing business [as] manufacturing jeweler at 127 Eddy [St.] this city, as Charles H. Ballou & Co. [was] held in the office of Chester W Bar[ker] referee in bankruptcy, on Monday. W[illiam] A. Ladd was made trustee, with b[ond] $2,000, and was granted leave to se[ll] bankrupt's assets to the best advantag[e].

Mr. Hofman, of the Hofman Jewelry [Co.] of Columbus, O., visited the cred[itors] that concern here last week, maki[ng] headquarters at the rooms of the M[anu]facturing Jewelers' Board of Trade. [His] errand was to explain to his creditors [the] financial condition and to arrange [if] sible, for an extension. His pro[posal] was favorably received. His total l[iabilities] are about $61,000.

At the annual meeting of the Nich[ols] File Co. the following officers were [elected] on Thursday: President and gener[al] ager, Samuel M. Nicholson; vice-pr[esident] Arthur H. Watson; treasurer, G[eorge] Nicholson; secretary, Walter W. Gr[een]; assistant treasurer, Henry W. Harman; [as]sistant secretary, Harold C. Field. T[he] with Marsden J. Perry and John R[.] Gladding, constitute the board of dire[ctors].

Among the foreign importations rec[eived] the past week through the Providence [Cus]toms House were the following: I[n] Bremen, 21 packages of imitation pr[ecious] stones; from Hamburg, four packages [of] imitation precious stones; from Liver[pool] Eng., two packages of manufactured metal; from London, one package im[itation] precious stones; from Rotterdam, one p[ack]age manufactures of metal; from S[outh]ampton, one package of enamel.

Among the 441 names drawn by the Board of Aldermen of this city last Mo[nday] evening as petit jurors were the f[ollow]ing who are associated with the manufactu[re] jewelry business: Englehart C. O[lney] William B. Streeter, William A. Stafi[ord] Charles H. Battey, George H. St[one] Frank A. Chase, John H. Fehlberg, G[ust]ave J. Vester, Danforth K. Barrett, L[ewis] Sharpe, Samuel Moore, Edward S. W[ard] Walter F. Crowell, Phineas F. Par[ker] Horace Remington, William H. Dr[ake] John Shepard, Jr., Orrin M. Otis, W[illiam] C. Tuttle, Rufus K. Griffith, Jam[es] Arthurs, Herbert R. Lowe, David B[ern]kopf, Edward J. Ettinger, Paul Sho[ver] George H. Kettlety, Walter Hidden, Sa[muel] M. Nicholson, John Fletcher, Louis S[il]man, Walter C. Randall, Edward B. H[ol]lin and George M. Baker.

The Board of Governors of the [New] England Manufacturing Jewelers' and [Sil]versmiths' Association held a m[eet]ing Thursday and acted favorably upon four [ap]plications for membership. The adv[isory] council met immediately afterwards [and] considered the matter of sending res[olu]tions to the members of Congress [from] Rhode Island regarding the objectio[nable] features of the corporation tax law. [The] executive committee reported that plans [have] been practically completed for the [annual] mid-winter banquet of the associat[ion, which] will be held in Infantry Hall on Mo[nday] evening, March 21. A circular letter [will] be issued in a few days calling atte[ntion] to the unusual honor conferred upon [the] association by the fact that President

u Senators Nelson W. Aldrich and
G rge Peabody Wetmore are to be pres-
n So large has been the demand for
i ets, the price of which has been placed
at 15, that it has been decided to issue one
i et to each member and to accord to
h the privilege of inviting one guest.
s se name and post office address must
b forwarded to the secretary of the ex-
ive committee, Frederick A. Ballou, not
r than March 1. All members desirous
securing more than one guest ticket
apply, with name of prospective guests,
he president of the association, George
Holmes, who will file the same and al-
cets will be made, so far as possible,
unspoken for facilities will allow.

T Daughaday, of the Clinton Mfg
this city, returned, this week, from a
ths' trip through the west, and re-
s business very good.

he manufacturing jewelers, not only of
city but throughout the country, are
ching with more than ordinary interest
success of a new industry that has
established in this city. This is the
ufacture of imitation precious stones,
ch has been begun by Tannenbaum &
in a temporary plant at 234 Chestnut
The significance of the successful es-
lishment of such an industry in this
try can be appreciated when it is con-
red that of the total foreign importa-
s subject to duties received through the
vidence Customs House the last quar-
of last year practically one-quarter of
duties paid are for imitation precious
es, thousands of gross of which are
ually used by the manufacturing jew-
s of this city and the Attleboros. Tan-
baum & Co have had a factory and
e at 21 Eddy St., this city, for several
rs, and its members have been asso-
ed in cutting and polishing precious
nes in New York and Paris for nearly
f a century. In addition, they also have
ces at London, Oberstein and Boston.
es & Bartlet, who have been manufac-
ng a line of jewelry at 234 Chestnut
for several months, have discontinued
siness and entered the employ of Tan-
baum & Co. Mr. Bartlet, who is in
rge of the new shop as superintendent.
s had an experience of more than 20
rs as foreman of a large glass works
l has devoted considerable of that time
the making of all kinds of imitation
cious stones. The manufacture of imita-
precious stones has been attempted
y times in this country, but owing to
expense of labor has never proved suc-
sful.

Atlanta, Ga.

C. W. Crankshaw, whose stock is now
ng sold out at auction, designed and
pplied the handsome medal which has
n offered by Ben. Rosenthal to the boys
the McKeon School.

Nat. Kaiser, who is well known in the
we'ry trade, recently paid $100,000 for
e property at 59-61-63 W. Madison St.
his is the highest price recorded for real
tate in this location, the frontage being
ieet. The property runs back 152 feet
d abuts on an alleyway connecting it
ith Madison Ave.

North Attleboro.

Reuben Orr was in New York last week.

An addition is being built to the office of Whiting & Davis Co.

John E. Tweedy is enjoying a stay in Hartwell, N. Y., with friends.

Charlie Brady, buyer for C. D. Peacock, Chicago, was a local visitor last Thursday.

Curtis Reed returned last week from a trip taken in the interests of the H. F. Barrows Co.

The refining shop of H. C. Saunders, which was recently damaged by fire, is being rebuilt.

G. Herbert French, who is making a tour of the world with his family, has reached Japan.

Howard Ballou, Raymond Wise and W. J. Riley have placed orders for new automobiles this year.

A. Binswanger, of Siegel Cooper & Co., Chicago, was in town last week calling on the manufacturers.

Fred B. Brigham returned last week from a western trip taken in the interests of Cheever, Tweedy & Co.

Oscar Hornig returned last week from an extended trip taken in the interests of Codding & Heilborn Co.

John Rose, foreman of the H. F. Burrows Co. factory, will be a candidate for re-election to the board of selectmen.

John L. Thompson, of Thompson & Remington, is mentioned as a candidate for the position of electric light commissioner.

H. A. Hall, who is bookkeeper for Scofield, Melcher & Scofield, has resigned as secretary of the Republican town committee.

Thomas Frothingham, Charles Peckham, Elton Fisher, Walter Duncan and Harry Pierce enjoyed a fishing trip to the Cape last week.

B. F. Simpson, of Benj. F. Simpson & Co., wholesale jewelers of Minneapolis, was in town last Friday calling on the local manufacturing jewelers.

Mrs. Mabel Barber, who has had charge of letting out the making of the ring purses for a number of the local firms, died last week at the Emerson hospital.

Frank O. Emerson, proprietor of the Emerson House, was tendered a banquet Saturday night by a party of business men, many of whom were local manufacturing jewelers. The party included John P. Bonnett, Alpin Chisholm, William F. Maintien, Wallace G. Franklin, George W. Cheever, Orin W. Clifford, C. Ray Randall, Arthur E. Codding, Donald LeStage, G. C. Hudson, John E. Tweedy, Alton H. Riley, George H. Maintien, Frank H. Cutler, Fred A. Howard, Charles T. Paye, E. H. Cummings, D. M. Chisholm, H. H. Curtis and Fred B. Brigham.

Last Wednesday morning John Evans, of this town, was struck and killed by an automobile operated by Frank H. Bliss, of the firm of A. H. Bliss Co. The story as told by Mr. Bliss was that he was going about 25 miles an hour when Evans, who was drunk, staggered in front of his machine and was hit. Thursday evening Bliss was taken in charge by Deputy Sheriff E. C. Brown on the charge of manslaughter and reckless driving of an automobile. In the Fourth District Court at Attleboro Friday morning Mr. Bliss pleaded not guilty to both charges, and was held in the sum of $2,100 to appear before the court next Friday. A. H. Bliss, his father, furnished bonds.

Attleboro.

F. E. Guild, accompanied by Mrs. Guild, has started on a trip through the south.

Frank Truell has returned from a successful western trip for the W. H. Saart Co.

An addition is being built to the factory of the Freeman, Daughaday Co., at Chartley.

John Doran was in New York, last week, in the interests of Doran & Co., South Attleboro.

Frank Mossberg delivered an address before the North Attleboro Board of Trade, last week.

George W. Allen, Jr., was traveling in Canada, last week, in the interests of S. O. Bigney & Co.

A letter addressed to the Attleboro Jewelry Co. remains uncalled for at the Attleboro post office.

H. E. Sweet, of the R. F. Simmons Co., was in Philadelphia, recently, in the interests of his concern.

D. S. Spaulding's jewelry factory was closed last Monday on account of a number of boiler pipes bursting.

Alfred R. Crosby, of Smith & Crosby, has resigned as chairman of the town finance committee, a position he occupied creditably for several years.

At the meeting of the Citizens' town committee, last week, Harold E. Sweet and W. J. Newman were indorsed for positions on the school committee.

The bowling team representing the W. H. Saart Co. won six strings from the Bay State Optical Bowling Team, last week, in the Jewelers' League.

At the annual meeting of the Attleboro Mutual Fire Insurance Co., last week, George H. Herrick was elected treasurer and Harold E. Sweet, R. M. Horton and Daniel Young trustees.

Col. Sidney O. Bigney is a candidate for the Republican nomination for Lieutenant-Governor in 1911. He is even now formulating his campaign, and is in the fight to stay regardless of what the State machine says or does.

Thomas Sadler returned last Sunday from an extended trip in the interests of Sadler Bros., South Attleboro. The sprinkler at the Sadler Bros. shop burst last Monday and flooded all three floors of the building. The damage was not heavy.

The special election to name a Congressman to succeed the late Congressman Lovering will be held March 22. While the names of S. O. Bigney, of S. O. Bigney & Co., and Charles Robbins, of the C. M. Robbins Co., have been mentioned as possible candidates, it is not expected that either will run.

Referee in Bankruptcy Clifford P. Sherman has issued an order restraining the sale of the interests of Charles H. Clifford. The interest in the estate was advertised to be sold Feb. 18 to satisfy a claim of Alvin N. Cooper. The injunction is temporary until Feb. 23, when the matter will be given a hearing before the referee in Taunton.

Newark.

Harry and Joe Aicher, representing L. F. Fritzsche, Hamilton St., in the western territory, report good business conditions.

Superintendent William R. Skillman, of Kohn & Co., 26 Camp St., spent Lincoln's birthday and Sunday at Hotel Windsor, Atlantic City.

E. H. Eckfeldt, of Eckfeldt & Achley, 98 Murray St., has just returned from a trip from the middle west. A Reeves, representing the same firm, is back from a trip to Boston.

The business of La Secla, Fried & Co., of this city, has been incorporated with a capital of $50,000. The incorporators are: Charles La Secla, August C. Fried and Arthur C. Fried.

Arthur H. Moore, of Moore & Son, 22 Green St., is just recovering from a severe attack of grippe contracted at New Orleans about Christmas time. He has been confined to his home since Dec. 29.

C. T. Wittstein, of the Arch Crown Mfg. Co., Orchard and Camp Sts., has just returned from a short trip to Toledo, O., on personal business. E. N. Manderville, representing the same company, has just returned from a trip to Philadelphia, Baltimore and Washington. He reports that, owing to the fact that many are now taking stock, or about to do so, business is somewhat quiet, but that the market is in a good, healthy condition and the outlook is good for business later.

Attorney David Bilder addressed the monthly gathering of the Newark Association of Credit Men at the Board of Trade's rooms, Tuesday evening, Feb. 8, on "Bankruptcy Laws and the Manner of Their Working." He said that it was one of the duties of such organizations of business men to be familiar with the practical application of the law to the credit system, so as to endeavor to strengthen the law and provide remedies for such omissions as exist in the law at the present time.

Theberath & Co., 13 Franklin St., will move, about March 1, to the new Herpers building, Washington and Crawford Sts., where the firm will occupy the entire third floor. There will be ample accommodation for five times the present force of employes. More machinery will be added to increase the output, and the number of employes augmented from time to time. It is expected that by July 1 the force will be enlarged to nearly the capacity of the new quarters. New lines of goods will be added. A new salesman has just started on a seven week's trip through the middle west.

Interest waxes great in the games of the Jewelers' Bowling League. Tuesday evening, Feb. 8, teams representing Alling & Co., the Shiman-Miller Mfg. Co. (team No. 2) and Whiteside & Blank met. Each team played four games during the evening. Of these the team representing Alling & Co. lost all; the team representing the Shiman-Miller Mfg. Co. lost one and won three, and the team representing Whiteside & Blank lost one and won three. Wednesday evening, Feb. 9, teams representing Kohn & Co., Durand & Co. and Krementz & Co. played four games each. The team representing Kohn & Co. won four straight, placing it in second place in the league. The team representing Durand & Co. won two and lost two, while the team representing Krementz & Co. lost all four. Lee R. Jones, proprietor of the Oxford bowling alleys, has issued an attractive schedule of the games of the first annual competition of the Jewelers' Bowling League, which began Jan. 3 and will continue to March 22. Thirteen teams compose the league, and prizes have been offered as follows: First team prize, $36; second team prize, $27; third team prize, $21; fourth team prize, $15; fifth team prize, $9; first high team score prize, $9; second high team score prize, $6; first individual average prize, $9; second individual average prize, $5; third individual average prize, $3.

Savannah, Ga.

W. H. Sparks, with the Seth Thomas Clock Co., was in Savannah recently.

Victor Desbouillons has been appointed a member of the regatta committee of the Savannah Motor Boat Club.

R. Van Keuren, of R. Van Keuren & Co., has been appointed a member of the finance committee of the Savannah Motor Boat Club.

S. E. Theus, of Theus & Co., is a member of the committee of arrangements in charge of the annual pilgrimage of Aloe Temple, Nobles of the Mystic Shrine, which this year will be to New Orleans, leaving Savannah April 9.

A. T. Cronkhite was recently arrested on a charge of cheating and swindling, preferred by Dr. L. A. Hines, of the Hines Optical Co., and is now held under bond for appearace at the City Court to answer the charge. Cronkhite, it is charged, was selling spectacles and optical goods principally to colored people, on the installment plan, and representing himself as an agent of the Hines Optical Co. Fred Warner, colored, purchased a pair of spectacles from Cronkhite, and finding they were not as represented, called on Mr. Hines to demand the return of his money. This led to the discovery of the identity of the prisoner, who has been operating in Savannah and vicinity for several months.

Washington, D. C.

A. O. Hutterly has been appointed to the legislative committee of the American National Retail Jewelers' Association.

John Hausen, proprietor of the firm of Schmedtie Bros., has been drawn for jury duty, which service will cover a period of two months.

R. Harris & Co. have a windmill in their window, a reproduction of the old Dutch type. Like all mechanical displays, it attracts considerable attention.

The designs submitted by the Tiffany Studios for memorial windows to be erected by H. K. Willard, in memory of his father and mother, have been accepted by the trustees of All Souls Church. The designs will portray "Hope" and "Christ Blessing the Children."

Among the travelers in this city, last week, were: Andy Smith, of the L. P. White Co.; Samuel R. Henderson, Liberty Glass Works; John Von Holt Jr., W. H. Terhune; J. Repelye, J. D. Bergen Co.; Mr. Sn Frye Glass Co., and a representative of Theo. Yankauer Co.

Lancaster, Pa.

G. William Reisner, manufacturer, Feb. 9 on an extended trip to the N England States.

Leonard O. Risser has gone to Ashev N. C., to remain until Spring, on acco of pulmonary troubles.

"Tom" C. Mullenberg, of Philadelp formerly with the H. S. Meiskey Lancaster, recently paid a visit to relat in this city.

Charles Wiggins, until recently emplo as a watchmaker with H. M. Griesin Mt. Carmel, Pa., has gone to Los Ange Cal., with a view to engaging in busir there for himself.

William F. Meiskey, of the H. S. M key Co., paid a visit to New York Philadelphia last week. Lawrence Bates is on a two weeks' trip to Clevela Cincinnati and Chicago.

T. Wilson Dubbs, Aug. Rhoads and L. Mayer, of the Non-Retailing Co., w numbered among a party of Lancas business men, who spent a couple of ple ant days last week at the Ferncliff cl housc on the Susquehanna.

The following traveling representati recently paid a visit to Lancaster. T. Brennan, Morris Weil; M. Freedman, Freedman & Co.; Sol. Sickles, Sickles Sons; Louis Gerstman, Dattelbaug & Fri man; F. C. D. Bonnon, F. & F. Felger; M Koch, Long & Koch.

A charter was granted last week by t court to the Arion Musical Associati composed largely of Hamilton Watch f tory employes. The officers are: Preside Milton Jefferies; vice-president, Char Griebling; secretary, Frank B. Lear treasurer, Edward Griebling.

Among the jewelers who recently visit Lancaster were: Archie K. May, Yo Pa.; Jacob Fisher, Elizabethtown, Pa.; F. Andrews, Strasburg; E. L. Heeps, Lutt Jerome Barker, Baltimore; Samuel Cox Pittsburg; Richard L. Pentlarge, Memphi E. M. Rupley, Monaco, Pa.; H. A. Seid Lebanon, Pa.

In order to provide quarters for it duri the remodeling of its building, the La caster Trust Co. has leased the large stor room now occupied jointly by Jeweler W. W. Appel and Henry Gerhart, who w vacate April 1. Mr. Appel has not defini decided on a new location, but is negotia ing for a storeroom on W. King St

D. C. Morgan, with the W. J. Rudge C Monroc, N. C., has entered the local tec nical school as a student in engraving a watchmaking. W. K. Martin, of New He land, Pa., has entered as a student watchmaking. The basket ball team of th school a few days ago defeated Frankl and Marshall Academy, Lancaster, by th score of 32 to 5. The "Tech." player were Kendig, Hostetter Dissinger, Crai and Ward.

George E. Scott, Hibbing, Minn., ha gone out of business.

Texas.

Arthur Cramer, Miles, was adjudicated bankrupt, recently.

Frank E. Yantis, Sulphur Springs, was in Dallas, recently.

L. L. Reeves has just assumed his duties as watchmaker with O. M. Curtis, Denton.

S. H. Abbott, McKinney, was in town during the past few days making purchases.

Otto Longino, who has been connected with P. G. Secrest, Bay City, has opened a store at San Angelo.

The Locker-Andrews Jewelry & Optical Co. has succeeded to the business of B. W. Tickner, Guthrie, Okla.

Wilbert Peterson, Plainview, suffered a loss by fire. His loss is covered by but a small amount of insurance.

A. B. Davis, who was formerly at Alvay, has become connected with T. C. Green, Brady, as watchmaker.

C. F. Lueddeke, Elgin, has removed to Dallas, locating on Exposition Ave., where he has opened a watchmaker's shop.

C. E. Clarke, formerly watchmaker for Albert C. Glover, Dallas, is now in the employ of C. L. Norsworthy in his trade shop.

H. H. Hawley, president of the H. H. Hawley Co., Dallas, made a trip to Denison last Saturday in the interest of the business.

T. S. Lamb was in Dallas recently purchasing an outfit and stock of material for the purpose of opening a watchmaker's repair shop at Mart.

M. Krulewich, Galveston, has just closed a very profitable auction sale, Mr. Krulewich succeeding in getting rid of a large quantity of his old stock.

W. Utay, manufacturing jeweler, Dallas, has made an assignment in favor of his creditors, and is settling his indebtedness at 33 1-3 cents on the dollar.

E. G. Berger, formerly head watchmaker for the H. H. Hawley Co., Dallas, is now connected with the A. A. Everts Co., of that city, in the same capacity.

J. S. Johnson, formerly of Towle & Johnson, Snyder, has assumed full control of the business, moving his stock to Ryder, where he is permanently located.

J. E. Bachelor, Lueders, C. M. Clark, Ennis, and G. C. Newton, Waxahachie, were recent visitors to Dallas, making purchases to replenish stock after the holiday business.

Taylor Bros., Nevada, have just been making some heavy purchases in the jewelry line to replenish their depleted stock, having had a very successful holiday business.

Porter E. Matthews, who was formerly employed by the Crawford Jewelry Co., Temple, has accepted a position as watchmaker and engraver with Caswell & Smith, Austin.

J. P. Morgan, who was formerly connected with H. H. Hawley, under the name of the Morgan-Hawley Co., Dallas, is embarked in the material business as a jobber.

Master J. J. Doehring, son of P. C. Doehring, 1007 Congress Ave., Houston, died recently after a very severe illness. The young man scratched the back of his hand very slightly, and three days later died of lockjaw.

M. W. Walker, Waxahachie, after having passed through a very successful holiday season, was in Dallas recently satisfying all his indebtedness to creditors in this city.

Mark Fairley, jeweler, Bonham, Tex., filed a voluntary petition in bankruptcy recently, scheduling his assets at $4,296.28 and liabilities at $3,906.08. He claims exemption of $612.75.

Ed. Moreland, who was head watchmaker for Caswell & Smith, Austin, died after a very brief illness, and his death has been mourned by his many acquaintances in the trade.

The Armstrong Jewelry Co., Brownwood, has just consummated a successful auction and has started the new year with better prospects for a bright future than at any time in its career.

J. W. Trulove, Memphis, has been forced into bankruptcy, a proposition being made that the creditors accept 50 cents on the dollar in settlement of their claims. This stock has been carried in the name of Mrs. E. L. Trulove.

The H. H. Hawley Co., Dallas, has purchased the Texas Jewelers' Supply Co.'s stock, Fort Worth, at public auction. The latter company having failed some time since, the stock was sold in bulk to the Hawley Co. by the referee in bankruptcy. This stock has been moved to Dallas by the purchaser.

C. C. McBurnett, formerly of McBurnett & Yates, Lampasas, has purchased the stock of W. E. Heald as well as the stock of Yates, who was formerly his partner, increasing his stock, also the size of the store. Mr. Heald later again established himself in business at Lampasas, finding it impossible to separate himself from his chosen vocation.

M. A. Lesser, Fort Worth, has filed a petition in bankruptcy under very peculiar circumstances. Financial statements which were given out by him during the past mid-Summer do not tally with the financial statement rendered in the present bankruptcy application; in fact they are so entirely different that the Jewelers' Board of Trade, New York, has started an investigation.

Lawrence Somers, who has been engaged with his father, Wm. F. Sommers, in the jewelry business on Akard St., in Dallas, has been taken into the firm by his father. Messrs. Sommers have removed to a more advantageous locality on Ervay St., opposite the postoffice, where they have greatly enlarged their stock and are doing a much greater business even than they anticipated.

The business of the Sweeney Loan Office, Houston, which has been carried on for 36 years by J. J. Sweeney, has been transferred to A. D. Spencer, who purchases it for $75,000. Mr. Sweeney is the head of the J. J. Sweeney Jewelry Co., of Houston, and will now devote his entire time and attention to this corporation, which will be conducted by the same officers who have Minute fragments of clothing fibre may be had charge for many years.

The Moore-DeGrazier Co., the wholesale jewelry firm of Dallas, which has been located in the Praetorian building, has leased the whole second floor in the same building and expects to move into the new quarters about April 1. These commodious offices and salesrooms will be the finest in the United States with one exception. The stock of goods is to be trebled and their working force is to be more than doubled.

A new firm which has lately opened in Dallas and is having the co-operation of the jewelry trade is the Funke Engraving Co., Frank Funke being principal owner. He is the son of Mr. Funke, of Chicago, one of the most prominent engravers in that city, and his rigid intstruction at the hands of his father, who was a most thorough disciplinarian as well as instructor, has served him well in his new venture. The grade of work which is being turned out by this firm surpasses anything that has been seen in this section heretofore.

F. L. Schuster, Texarkana, Ark., was visited by a burglar on the night of Feb. 4. Louie, his son, having occasion to pass the store about 11 P. M. noticed a faint light in the rear of the store. Quietly entering by the front door he discovered a burglar with a bag just about to leave through the rear door, which was wide open. Upon finding that he was discovered the burglar dropped the bag and escaped. Investigation proved that there was about $500 worth of jewelry in the bag. The large safe door was found to be open, although Mr. Schuster is positive in his declaration that it was securely fastened before he left his place of business earlier in the evening.

R. Beskow, president of the R. Beskow Optical Co., Dallas, recently succumbed to an attack of pneumonia after but a few days' illness. Mr. Beskow came to Dallas five years ago, and started in the optical business in this city amid strong competition, but by his ability made a success of his venture. He was an earnest, conscientous, hard-working business man, and his energy seemed never to lag. He was not only respected, but loved by his business associates, and his many friends and acquaintances for his many manly traits. The optical trade in general in this whole section mourn the loss of Mr. Beskow not only from a business standpoint but the closer one of friendship. The local optical society as well as the State organization adopted resolutions which were published in all the daily papers and were also engrossed on their minutes and a copy sent to the widow.

The memorial to Bishop Brooks, unveiled in Boston, Jan. 22, was one of the last works of the late Augustus St. Gaudens, and represented an idea to which he had for several years repeatedly endeavored to give adequate expression. It was cast by the Gorham Co. The canopy beneath which it stands is the work of the late Charles McKim. Both are the gift of a committee of public-spirited Bostonians of many communities, whose feelings in making it were admirably expressed by Major Higginson in the address of presentation which followed a service in the church, in which Bishop Lawrence took the leading part. Bishop McVickar was also present.

News Gleanings.

E. M. Dunham, Garden City, Mo., has bought the jewelry business of Arthur Koenecke, at Concordia, Kan.

F. L. Grant, Marion, Mich., has sold out to a Mr. Johnson, who was formerly employed by E. J. Le Heup.

W. L. Davids, Troy, Ala., has purchased the stock of J. P. Wood, of the same place, and consolidated it with his own.

C. D. Grove has disposed of his jewelry business at Washington, Ia., and has arranged to open a store in the Red Cross Pharmacy, Chariton, Ia.

Raymond Hurst has sold his interest in the People's Credit Jewelry Co., at Des Moines, Ia., to J. G. Trent, who will resume active charge at once.

Roy R. Smithers, Cameron, Mo., has made an assignment for the benefit of creditors. The liabilities are given as $7,000 and the assets $4,000.

A. C. Mueller, a former employe, bought an interest in the jewelry business of W. W. McGuire, at Northfield, Minn., and the style of the firm will hereafter be Mueller & McGuire.

Alvan T. Hatch, manufacturing jewelers' agent, is making an eastern trip through Ohio, West Virginia and Kentucky this week. He is now representing five different houses.

Word was received from Prescott, Ark., recently, that T. S. Bryan was involved in bankruptcy proceedings there. Mr. Bryan has been engaged in the jewelry and kindred lines for about 30 years.

Younglove & Singer, Peoria, Ill., have moved into their new store at 410 Main St. The store is furnished in mahogany, and no efforts have been spared to make it one of the finest jewelry stores in Illinois.

A. F. Odell, of Quincy, Ill., has bought the stock of Mrs. Harry W. Koch at Palmyra, Mo., and is disposing of it at a special sale. On Feb. 15 the Palmyra store was opened as a branch of the Quincy store.

Walter Colegrove, Nevada, Mo., has made an assignment for the benefit of creditors and has been declared a bankrupt. A meeting of the creditors was held, Feb. 7, before Referee in Bankruptcy A. F. Spencer, at Joplin.

The L. A. Orr Co., Rochester, Minn., is remodeling and installing a plate glass front in the new store, and will move the manufacturing department, now located in a building on E. Zumbro St., to the rooms now occupied by S. A. Miller and J. W. Soule.

A man giving the name of J. H. Paul, Boston, arrived recently at Fort Collins, Colo., to claim the estate of the late Chas. O. Hunter, a jeweler who died there Jan. 21. On the request of Paul Attorney J. H. Feeney was appointed administrator of the estate.

The Sherwood Jewelry Co., Montgomery, Ala., denies the report which has appeared in certain papers to the effect that it is the successor to the City Jewelry Co., of the same place. Mr. Sherwood, president and manager, says that the present firm is not now, and never has been, connected with the other house.

Mrs. Lida Day, of San Antonio, Tex., has brought suit for $10,000 damages against N. Becker, a local jeweler, on a charge that the jeweler, on Dec. 18, accused her of having stolen a diamond ring from a tray which she was examining and that the public outcry which he made caused her to become an object of suspicion to those who heard him. She asks $5,000 for damages to character and $5,000 as punitlve damages.

Mrs. J. Krenitz, who operates a jewelry and pawnbroker's establishment at 704 Walnut St., Louisville, Ky., was recently charged with being the receiver of jewelry valued at $200 that had previously been stolen in that town. When questioned by detectives Mrs. Krenitz said that she had the jewelry for which they were looking, but said she received it in good faith and in the ordinary course of business.

There is no trace of Leslie Tooley, the boy who is suspected of having stolen the 11 diamonds from the jewelry store of H. W. Radder, Watertown, N. Y., about two weeks ago. It has been learned that a person resembling Tooley tried to sell some diamonds in Carthage the day following the theft. Tooley, as far as is known, has not tried to communicate with anyone in that city, though reports to this effect were circulated.

Representative Bennett, of New York, has introduced into Congress a bill to provide bronze medals, to be presented to each of the officers, enlisted men or their families, who served in the Spanish-American war, outside the limits of the United States, who are still in the service, or who have been honorably discharged. The sum of $3,500 is appropriated for the purpose, and this act is not to conflict with medals already awarded under a previous act.

Owing to a disagreement between the members of the Hughes & Son Jewelry Co., 135 N. Main St., Lima, O., an action was recently begun in the Common Pleas Court on behalf of the company against William Melville, who has been the treasurer since Aug. 3, 1901. The suit is over an accounting of $9,611.70, which Mr. Melville has withheld until his differences with Mr. Hughes and the concern have been adjusted. It was found that the matter could not be settled between the parties, so the courts were finally resorted to.

The members of the F. A. Robbins Co., jewelers, of Pittsfield and Springfield, Mass., have petitioned the courts of that State to dissolve the corporation, as they find the corporation machinery more cumbersome than their business requires. The business will be continued under the same firm name by Frank A. Robbins and J. Frederick Kahl, but as a co-partnership instead of a corporation. There has been no change in the ownership, and will be none in the management. Mr. Robbins will have charge of the financial part of the whole business, and the management of the Springfield store, and Mr. Kahl will have charge of the Pittsfield store. The Springfield store will be moved in April to 123 125 State St., where the firm will have nearly twice the room now occupied. Messrs. Robbins and Kahl intend to make this one of the most attractive stores in Massachusetts.

Creditors of A. Kurtzeborn & Sons, St. Louis, Mo., Offered a Settlement at 33 1-3 Per Cent.

The Jewelers Board of Trade sent yesterday a letter to creditors of A. Kurtzeborn & Sons, St. Louis, Mo., giving assets and liabilities of the concern and stating that at a meeting of the creditors held recently an offer of settlement at 33 1-3 per cent. net cash was made by Leo Kurtzeborn, on behalf of the firm, proposition 95 per cent. of the creditors in amount accepted the offer. He stated that the amount to which the firm owed $6,400 was willing to accept the proposition.

The creditors at the meeting voted to accept the offer. The liabilities are placed at $20,885 and the nominal assets at $2[illegible] of which the accounts receivable, amounting to $2,000, are considered worth much less than their face value, and the fixtures, $3,500 cost that amount 10 years ago.

The concern had for some time past been conducting an auction sale, which realized with collections $67,450. The money paid out during that period amounted to about the same sum.

Comments on the Anniversary Issue

The Jewelers' Circular-Weekly, Feb. 2 is the 41st anniversary of the periodical. Interesting special articles include "Gold and Silversmith Work at the Louvre Museum," by Charles A. Brass and "The Trend of Fashion in Jewelry," by Lillian E. Purdy. The magazine is well illustrated.—Newark (N. J.) *News*

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The 41st anniversary number of the Jewelers' Circular-Weekly, of New York, one of the leading jewelry papers of the world, has just been issued. It is declared to be the handsomest and most complete of the character ever printed in behalf of the trade it represents. The magazine contains over 200 pages of matter of value to jewelers. It is beautifully illustrated.—Pittsburg *Commercial Telegraph.*

* * *

With the last issue of The Jewelers' Circular-Weekly that paper begins its 41st year as a trade paper. Because of this fact the anniversary number on Feb 2 was such that the ability of editors and the skill of the printers could make it. The cover is beautiful, and there were 274 pages, each one of interest to anyone in any way connected with the jewelry business. The appearance of the anniversary issue of this paper has for some years been looked upon as an important event, both in the jewelry trade and in trade circles. From the leading article on the "Gold and Silversmith Work at the Louvre Museum" to the last page of the Workshop Notes there is a wealth of information that would please the eye of all jewelers or manufacturers, as well as many in no wise connected with the trade. The whole is profusely illustrated with half tone engravings.—Elizabeth (N. J.) *Evening Times.*

R. Achurch, Charleston, S. C., is about to close out his stock of jewelry.

Pittsburg.

V. M. Winscad has been confined to his ... by a severe cold for several days.

C. Peckwith, with the Hamilton ...tch Co., was in Pittsburg last week call- on the trade.

...to Herren, who is in the Isle of Pines ... his family, expects to remain there for ... next two months.

...ren Bros. & Co. now close their estab- ...ment at 5:30 P. M., while most of the ...r wholesale houses remain open until ... M.

...el Weinraus, of S. & B. C. Wein- ... has been in New York for the last ... buying stock for his house for the ...ng trade.

... B. Hayes, of the Hardy & Hayes Co., ... has been ill for three weeks as the ... of catching a heavy cold, is still con- ...d to his home.

The W. Bonn Jewelry Co. has been in- ...orated in Delaware with a capital of ... The incorporators are Julius B. ..., Moses Bonn, Walter M. Bonn, all ... this city.

The annual dog show of the Duquesne ...el Club, which will be held in Pitts- ...g, March 16 to 19, is calling for the pur- ...se of a number of silver cups, and jew- ...rs expect to dispose of a great many.

The following out-of-town jewelers were ... Pittsburg, this week, buying stock: B. ... Brown, Monessen; Charles File, Mars; ... Schmidt, Braddock; H. R. Brown, ...ora; W. M. Barbour, Midway; E. H. ...wardel, Tarentum.

S. Bickart left last week to represent ... Ollendorf Co. on the road. E. A. ...ter, also of the same house, is sending ... some good reports of business in the ...ritory in which he is traveling. The ...siness of the house is improving rapidly.

F. A. Keating, of the Grogan Co., and ...ele F. Roberts, of E. P. Roberts & Sons, ...ve been in poor health ever since ...y came home from the banquet in the ...tropolis. They are both suffering from ...ere colds and appear to have taken them ...on their return to Pittsburg.

John M. Roberts, of the John M. Roberts ...Son Co., and vice-president of the Penn- ...vania Retail Jewelers' Association, says ...t dealers throughout the State have been ...scribing liberally to the fund being raised ... carry on certain work of the association. ... has received numerous checks, varying ... amount from $2 to $25.

Capt. William Klein, of the Washington ...antry, reports that the insurance com- ...nies have settled the loss of the infantry, ...ich organization recently lost its uniforms ... the Market House fire. Capt. Klein ...d numerous other jewelers who belong ... this organization will buy new equipment ...th the insurance money, amounting to ...800.94.

Sol Cerf, of Sol Cerf & Co., and William ... Ingham, last week appraised the stock ... Hutchison Bros., at Kittanning, Pa., in ...der to settle the estate of the late Guy ...utchison, whose death was noted in THE ...WELERS' CIRCULAR-WEEKLY some time ...o. E. S. Hutchison will continue the ...siness of the firm, and it is understood, ...ll pay over to the widow of Guy Hutch- ...on the amount of the brother's interest in ...e establishment. The affairs of the de- ceased are now being settled by attorneys representing the widow.

The following traveling representatives, last week, visited the trade in this city: George H. Remington, Manasien Bros. & Elliott; W. J. Lane, Kerr & Woodland; H. C. Klem, Metallic Art Co.; E. A. Reed, Reed & Barton; S. W. Pickering, A. Ludwig & Co.; M. F. Loomis, C. Sydney Smith & Co.; D. Albert Hunting, F. W. Adams & Co.; H. B. Bliss, B. M. Shanley, Jr., Mfg. Co.; W. L. Francis, Waterbury Clock Co.; Frederick Crane, Mandeville, Carrow & Crane.

Some workers of the McClintic-Marshall Construction Co., at Butler, Pa., last week found in the bottom of a railroad car a bag containing five gold watches, 10 silver watches, diamonds and a quantity of small jewelry believed by the police to have been stolen from some store. The car was loaded at Pittsburg. The police have been communicated with, in the hope that the owner of the goods may be found. There is evidence that a robbery was committed somewhere.

The teams of the Jewelers' Duckpin Bowling League played some good games Monday night of last week, the Wattles team taking three games from the Lochs; Diamonds and Terheydens splitting even, the Vilsacks taking three from the Roberts. The Diamonds and the Terheyden's played off a postponed series of four games, both teams dividing honors. Crawford, of the Wattles, made the high score, rolling 119. He also made the best average with 107 3-4 to his credit.

The Grogan Co. is exhibiting a solid silver service which was presented to Governor M. F. Johnston of Pennsylvania, during his incumbency, and who served in that office from 1848 to 1854, the service being owned by Mrs. W. G. McCandless, of Pittsburg, a daughter of the Governor. In some respects it is a remarkable piece of workmanship, consisting of numerous engraved pieces, and takes up an entire window. A great many persons stop to view it, for the style of the ware is not much unlike the style of similar silver services in present-day use.

A number of jewelers attended the Lincoln's Birthday banquet, given Saturday night at the Hotel Schenley by the Pittsburg Chamber of Commerce, this being an annual event. The special guests of the occasion were Speaker Joseph G. Cannon of the House of Representatives; Governor Edwin S. Stuart of Pennsylvania and Representative McCall of Massachusetts. Among the jewelers present were John M. Roberts, who had as his special guest Col. John L. Shepherd, J. L. Roberts, Sam F. Sipe, Steele F. Roberts, J. C. Grogan, F. A. Keating, M. A. Cronin, W. J. Sample, Charles W. Roberts, Frank T. East and J. H. Wattles.

J. Alexander Hardy, of the Hardy & Hayes Co., took a personal interest in the movement inaugurated two weeks ago in Pittsburg by the Young Men's Christian Association for the raising of $300,000 with which to construct four branch buildings in the Greater Pittsburg district. Mr. Hardy joined in the personal effort of the various groups of business men who did some effective campaigning to secure funds. Mr. Hardy secured some large amounts. Among those who contributed through his personal efforts was Frederick Crane, of Mandeville, Carrow & Crane. Mr. Hardy said that he has always felt kindly toward the Y. M. C. A. because of the influences which it had on his life in his earlier days, and that he always takes great interest in helping the cause along in his humble way. All of the money necessary was raised, a whirlwind campaign to secure the funds having been conducted by many of the prominent business men of the city.

An involuntary petition in bankruptcy was filed last week in the United States Court against David Schwart, of Monessen, by creditors having following claims: Landow Bros., $170.90; W. Joseph, $30.70; Pittsburg Jewelry Mfg. Co., $116; H. Mayer, $57; Biggard & Co., $233.70. The claims total $714.30. Later a petition was filed requesting that the bankruptcy petition be dismissed, with no costs and damages. It appears that Kate Goldberg, a sister-in-law, issued an execution upon a judgment secured by her against Schwart for wages and the store was closed on this execution. Then the creditors, or a portion of them, went into the United States Court and filed the petition. Schwart's liabilities, it is said, are between $1,600 and $1,800. The creditors asked for the appointment of a receiver. A. C. Ellis has been named by the court and has taken charge. It is said that the reason the bankruptcy proceedings were withdrawn is because Schwart's father-in-law or some of his relations have come to his rescue and that terms of settlement have been agreed upon. It is claimed that Schwart offered 35 cents on the dollar. Schwart has a small store, and it is asserted, was hard hit during the panic. It is believed that if he is given time he will be able to pay his creditors.

Columbus, O.

B. W. Andrews, formerly with the Homan Jewelry Co., Columbus, has accepted a position with Richter & Phillips, Cincinnati, and is now making his initial trip in Ohio, West Virginia, Kentucky and Tennessee.

L. W. Lewis, 99 N. High St., was the victim of a diamond thief, Monday of last week. A prosperous-looking colored man came into his store, and was waited on by a young woman clerk. He looked at several small diamond rings and finally left without making a purchase. He had hardly had time to lose himself in the crowd before a $240 ring was missed from the tray which had been on the counter. Mr. Lewis immediately gave the alarm to the police, with a description of the suspect, and the latter were certain they would have their man before the day ended, but thus far no trace of him has been found.

An unknown person hurled a missile through a plate glass window in the store of Raphael Bros., Kansas City, Mo., early one morning recently, and stole 24 diamond rings, four gold band wedding rings, 30 lockets, about 40 gold filled watches and several cheap rings. The loss is estimated at $1,800. Footprints of a man and boy were found in the doorway of the store.

PATENT DEPARTMENT

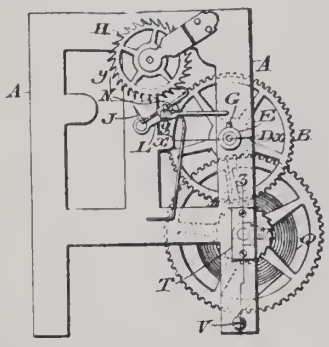
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF FEB. 9, 1910.

948,363. CLOCK. Abraham M. Yeakel, Perkasie, Pa., assignor of one-half to Wilson L. Yeakel, Perkasie, Pa. Filed April 13, 1909. Serial No. 489,632.

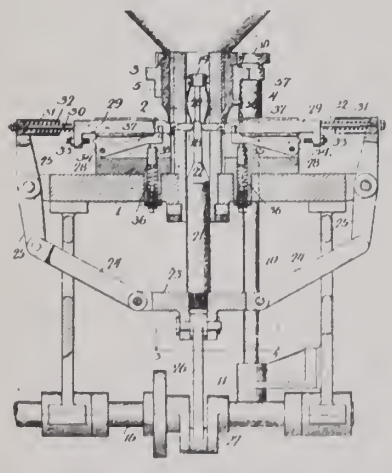
In a clock, a verge, a pin on which the same is mounted, an arm connectible with the frame of



the clock, said pin being adjustably held on said arm for movement in the direction of its length, and a set screw on said arm adapted to engage said pin.

948,615. MACHINE FOR MAKING LINK MESH. Alonzo C. Pratt, Newark, N. J. Filed March 10, 1909. Serial No. 482,634.

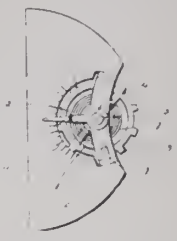
The combination of a support for a piece of link mesh fabric consisting of a plurality of parallel rows of intermeshing links and a plurality of parallel rows of links substantially transverse to



said rows, forming-tools for forming links intermeshing with those of said fabric, means for operating said tools, and means for effecting a relative movement of said fabric bodily and said tools to present different portions of said fabric to said tools to receive links.

948,652. REGULATOR FOR WATCHES. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed April 27, 1908. Serial No. 429,543.

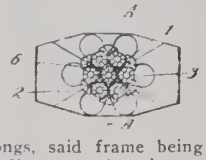
A sheet-metal regulator for watches, the said regulator being adapted at its inner end to be applied to a watch-movement so as to turn on an axis concentric with the axis of the balance-staff, and shaped at its outer end to form a pointer, and folded upon itself between its said ends to form an upwardly opening integral loop, the said inner and outer ends of the regulator being located sub-



stantially in line with each other and the said loop extending downwardly between them at substantially a right angle to them and adapted to receive a coil of a balance-spring.

948,774. JEWEL-CLUSTER SETTING. David I Strelitz, Chicago. Filed May 19, 1909. Serial No. 497,028.

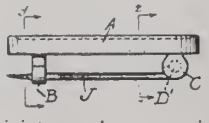
A jewel cluster-setting comprising a cluster-frame having a plurality of apertures for single jewels, and a base having a plurality of upwardly



disposed prongs, said frame being notched in its upper face adjacent to its edges and each of said prongs having a seat formed theron adapted to fit and support the edge of said frame adjacent to one of said notches, and the tips of said prongs being bent inward into said notches to secure said frame in said seats.

948,775. PIN. Fred M. Swartz, Providence, R. I., assignor to the Alpha Jewelry Co. Filed Aug. 7, 1908. Serial No. 447,360.

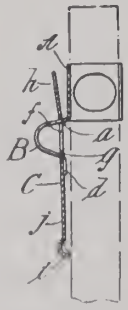
In a pin of the type set forth, a body formed of a block of metal having an integral catch, and



an integral joint member comprising supports, said catch and supports being struck up from one side of the body by displacing the metal by dies or the like without bending leaving the other side smooth and solid, said guard and joint member projecting at right angles from the rear face of the body.

948,802. RETAINER FOR FOUNTAIN-PENS AND PENCILS. Levi D. Van Valkenburg. Holyoke, Mass. Filed May 25, 1909. Serial No. 498,125.

A device of the character described consisting of a metallic band to encircle a fountain-pen or pencil, having a forwardly extending spring tongue



of outwardly bowed loop form, a metallic bar-like plate having by an intermediate portion, a fulcrum engagement with the rear portion of said loop-tongue, having by another more forwardly located intermediate portion thereof an engagement under the loop-tongue, and comprising respectively a rearwardly extended operating lever member, and a forwardly extending clamping member.

948,832. STYLOGRAPHIC PEN. Leon Trotzky. Pittsburg, Pa. Filed June 1, 1909. Serial No. 499,327.

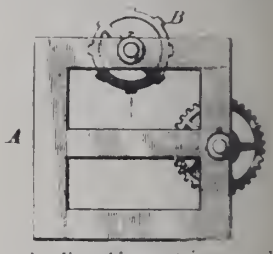
A stylographic pen comprising a tube constituting a reservoir, means for closing one end of said tube, said tube having its other end provided with interior threads, a hollow head comprising a cylindrical body portion and a cone-shaped outer end, said body portion provided with threads e g ing with the threads of the tube whereby the he s connected to the tube, a feed tube exte g through and connected to the conical end of head, said tube extending in said body p and projecting from said conical end, a r ranged in the feed tube and projecting fro outer end of the feed tube and constitu writing point, said rod projecting in said rese a valvular means connected to said rod int diate its ends and engaging the inner end o feed tube for closing it, an inverted L-s bracket connected to the inner end of said



a coiled spring interposed between said br and said valve and constituting a means for taining the valve against the feed tube f r c it, said valve actuated from its seat when pre is applied to said rod, and means carried b bracket for adjusting the tension of said sp

948,912. CLOCK. Abraham M. Yeakel, kasie, Pa., assignor of one-half to W Yeakel, Perkasie, Pa. Filed Nov 24, Serial No. 529,673.

In a clock, a wheel of the train thereof, a carrying said wheel, a bushing for said sha collar, the latter being supported on the fran



the clock and adjustably containing said bus and a screw on said collar adapted to engage bushing.

DESIGNS.

40,495. BADGE OR SIMILAR ARTI Joseph T. Bailey, Philadelphia, Pa.



Dec. 7, 1909. Serial No. 531,911. Ter patent 14 years.

40,496. SPOON OR FORK. August C. Mi Taunton, Mass., assignor to Reed & Ba



Taunton, Mass. Filed Dec. 4, 1909. S No. 531,448. Term of patent 14 years.

40,502. CLOCK-FRAME. John W. Hollo



New York. Filed Dec. 8, 1909 erial 532,133. Term of patent 3½ years.

INDEX TO ADVERTISEMENTS.

, C. H., & Co.... 46
Mfg Co.... Inside front cover
ican Gem & Pearl Co.... 76
ican Platinum Works.... 103
rtein Bros. & Co.... 58
tine Bros. Co.... 11
t boro Chain Co.... 31
in, John, & Sons.... 128
n & Stone.... 34
r & Co.... 115
ws, H. F., Co.... 27
tt Jewelry Co.... 77
& Bacon.... 37, 50
& Dotter.... 113
r & Pretzfelder Co.... 29
himer, I., & Co.... 48
e & Glasser.... 40
e, J. & H.... 128
ey, S. O., & Co.... 6
kinton, R., & Co.... 28
Bros. Co.... 51
elli & Vitelli.... 76
den, J. B., & Co.... 47
ley Polytechnic Institute.... 111
gs, D. F., & Co.... 16
gs, Herman G.... 129
& Co.... 46
yer, Maurice.... 62
hl Bros. & Henius Co.... 68
er, Howe & Co.... 41
iglioni Co.... 38
ral Plating Co.... 38
tham National Bank.... 86
pard Frères Co.... 47
olino & Colamorino.... 72
ley & Straight.... 128
tle, S., Co.... 43
hn, M.... 48
ss & Begnelin.... 84
ssman Co.... 62
uch & Fitzgerald.... 44
is & Walton.... 49
ison, John.... 122
. Clark & Co.... 45
icon, E. L., Jewelry Co.... 40
icon, Louis J.... 64
lericks, James H., Sons Co.... 128
asse Mfg. Co.... 38
Simone, F., & Son.... 72
ninick & Haff.... 20
an, Bagnall & Co.... 53
flinger, C., & Sons.... 122
leber-Hampden Watch Co.... 10
lan, T. J., & Co.... 49
rand & Co.... 40
stwood-Park Co.... 46
hberg & Co.... 70
lenmann Bros.... 72
in National Watch Co.... 104
ositer, A. & S., Co.... 70
ays, Joseph & Co.... 3
nt, Harvey J., Co.... 31
ntneau & Cook Co.... 26
ster, Theodore W., & Bro. Co.... 28
nkel's, Jos., Sons.... 78
und, Henry, & Bro.... 32
lcrum Oil Co.... 113
mer, W. W., & Co.... 45
rreaud & Griser.... 51
ttle, Ettinger & Co.... 60
neral Electric Co.... 118
ldsmith Bros.' Smelting & Refining Co.. 8
odfriend Bros.... 60
odman, Julius.... 68
rham Co.... 82
gstoz, T. B., & Son.... 128
Halley & Co.... 114
Hammel, Riglander & Co.... 36
Hancock, Chas. E., Co.... 42
Hand, James L.... 103
Handy & Harman.... 126
Harris & Harrington.... 114
Hart, D. A., Co.... 38
Haskin, J. B.... 48
Hedges, A. J., & Co.... 42
Hedges, Wm. S., & Co.... 72
Heller, L., & Sons.... 64
Henckel, G. A., & Co.... 41
Herpers Bros.... 126
Herzog, Jos. L., & Co.... 39
Himalaya Mining Co.... 64
Hirshberg, A. S.... 70
Hooper, H. J.... 118
Howard & Cockshaw.... 54
Howard, E., Clock Co.... 112
Hraba, Louis W.... 122
Ilgen & Wakefield Co.... 43
Illinois Watch Case Co.... 115
Illinois Watch Co.... 92
Ingersoll, Robt. H., & Bro.... 110
Irons & Russell Co.... 47
Jacot Music Box Co.... 122
Jeanne, F. A.... 70
Jenkins, F. W., & Co.... 121
Jorgeson, F. C., & Co.... 116
Judels, Henrl E., & Jos. E.... 68
Juergensen, Jules.... 112
Kahn, L. & M., & Co.... 58
Kansas City Horological School.... 112
Katz, A. R., & Leudan Co.... 68
Keller Jewelry Mfg. Co.... 9
Kelly & Steinman, Inc.... 122
Kent & Woodland.... 40
Kinney Co.... 49
Ketcham & McDougall.... 122
Kohlbusch, Herman, Sr.... 114
Kohn, Alois, & Co.... 44
Kreis & Hubbard.... 94
Krementz & Co.... 25
Krower, Leonard.... 77
Kupper, H. C.... 124
Larter & Sons.... 56
Lawson, Samuel.... 50
Lees & Sanders.... 129
Leiman Bros.... 126
Lelong, L. & Bro.... 128
Levy, L. W., & Co.... 51
Lewy & Cohen.... 39
Liberty National Bank.... 86
Lindroth, A. L., Co.... 35
Lisner, D. & Co.... 30
Lorsch, Albert, & Co.... 58, 103
Macdonald, R. B., & Co.... 50
Market & Fulton National Bank.... 86
Marsh & Co., C. A.... 30
Marson, Arthur, Inc.... 77
May, Frank T., Co.... 41
Mayer, Jos., & Bros.... 15
Mercantile National Bank.... 86
Merrill, S. K., Co.... 51
Meyerowitz Bros.... 68
Moore & Son.... 33
Morgan Jewelry Co.... 49
Mount & Woodhull.... 70
Myers, S. F., Co.... 122
New England Watch Co.... 108
New Haven Clock Co.... 78
Newark Jewelry Co.... 77
Occidental Gem Corporation.... 72
Ollendorf, I., Co.... 35
Omega Watch Co.... 113
Oneida Community, Ltd....Outside back cover
Oppenheimer Bros. & Veith.... 64
Oppenheimer, H. E., & Co.... 68
Oskamp, Nolting & Co.... 51
Osmers, Dougherty Co.... 42
Osmun-Parker Mfg. Co.... 40
Ostby & Barton Co.... 12
Pennsylvania Watch Case Co.... 111
Percival, D. C., & Co., inc.... 90, 91
Potter & Buffinton Co.... 50
Prior, Chas. M.... 46
Providence Mfg. Co.... 48
Providence Stock Co.... 52
Raulett & Lowell.... 115
Reinbold, Jos., Bronze Co.... 51
Reuziehausen, W. F., Co.... 129
Revell, A. H., & Co.... 116
Richardson, Enos, & Co.... 24
Rockford Silver Plate Co.... 29
Roessler & Hasslacher Chemical Co.... 114
Rogers, Lunt & Bowlen Co.... 19
Rogers, Simeon L. & Geo. H., Co.... 22
Ross, S. B., & Co.... 64
Roy Watch Case Co.... 112
Rudolph & Snedeker.... 112
Rumpp, C. F., & Sons.... 53
Saunders, Meurer & Co.... 72
Schorr, A.... 70
Sessions Clock Co.... 114
Sexton, Wm. L., & Co.... 43
Sexton, Wm. L., & Son.... 45
Shanley, B. M., Jr., Co.... 41
Silbermann, Kohn & Wallenstein.... 44
Simons Bro. & Co.... 34
Simpson, Hall, Miller & Co.... 23
Smith, Frank W., Co.... 18
Smith, Wm. & Co.... 77
Snow & Westcott Co.... 44
Solidarity Watch Case Co.... 32
Sommer Clock Co., Inc.... 116
South Bend Watch Co.... 112
Spencer, E. L., Co.... 50
Star Watch Case Co.... 14
State Bank.... 86
Stern Bros. & Co....60, 130, inside back cover
Sternau, S., & Co.... 27
St. Louis Watchmaking School.... 124
Street, Geo. O., & Sons.... 40
Sussfeld, Lorsch & Co.... 88
Swartchild & Co.... 53
Swigart Watch & Optical Co.... 33
Tannenbaum & Co.... 66
Tavannes Watch Co.... 112
U. S. Smelting & Refining Works.... 129
Wachter Mfg. Co.... 116
Wadsworth Watch Case Co.... 13
Wagner Comb Co.... 48
Waite-Thresher Co.... 52
Waldron & Carroll.... 45
Waltham Watch Co.... 106
Washburn, C. Irving.... 52
Wendell & Co.... 7
Wheeler, Hayden W., & Co.... 62
White, Wile & Warner.... 80
Whiteley, Alfred.... 128
Whiting & Davis Co.... 17
Wiener & Zilver.... 70
Wightman & Hough Co.... 48
Wittnauer, A., Co.... 114
Wodiska, Julius.... 40
Wolfsheim & Sachs.... 47
Wollstein, L. & M.... 129
Wood, J. R., & Sons.... 4, 5
Woodside Sterling Co.... 21
Wright Pen Co.... 116
Zaremowitz, A.... 124
Ziruth, Henry.... 39

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS polisher, lapper and colorer, wants steady position. Address "Polisher, 1327," care Jewelers' Circular-Weekly.

STRICTLY first class manufacturing, jobbing jeweler and stone setter. Address "Jeweler," General Delivery, Waco, Tex.

MODELER, of long experience in silverware and jewelry, desires position. Address "S. S., 1328," care Jewelers' Circular-Weekly.

DIE AND HUB cutter wishes position; can furnish best of references. Address "Cutter, 1343," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver wishes permanent position; first class references. "S. S., 1363," care Jewelers' Circular-Weekly.

JEWELRY DESIGNER, experienced, came from Europe, wishes steady position. Toth, care Johnson, 299 W. 153d St., New York.

YOUNG MAN, with three years' experience at jewelry engraving, wishes a steady position; good reference. Address "W., 1330," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, desires to make a change; first class reference; state salary. Address "H., 1296," care Jewelers' Circular-Weekly.

GOOD HUSTLER, 24, long experience as inside or outside man; can keep books, stock and sell; well recommended. "Y., 1326," care Jewelers' Circular-Weekly.

POSITION WANTED by man to take charge of jewelry shop; experienced in manufacture of badges and class pins. "G., 1325," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes position as salesman; furnish best of references. "S. S., 1577," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jeweler and clock repairer, capable of taking charge of either department; A1 reference. "L. R., 1335," care Jewelers' Circular-Weekly.

WE HAVE a good watchmaker and jeweler who wants position in upper New York State; good, fast workman. Address "Present Employer, 817," care Jewelers' Circular-Weekly.

SALESMAN, young man, now selling jewelry line in New York, Boston and Philadelphia, desires to make a change; best reference. "Y., 1238," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, experienced on all classes of work, wants a position; good references from every employer. Walter Forrey, 212 N. Mulberry St., Lancaster, Pa.

YOUNG MAN, 20, three years' experience in jewelry business, desires position on gold lockets, in or out of New York; A1 references. "L., 1322," care Jewelers' Circular-Weekly.

SILVER PLATER, experienced in silver plating and gilding German silver flat ware and hollow ware, wants position as assistant plater. "M. F., 1221," care Jewelers' Circular-Weekly.

ENGRAVER, age 21, with four years' practical experience, desires position in the northwest where he can learn watchmaking. Address "I. C. M.," 612 Globe Bldg., Minneapolis, Minn.

FIRST CLASS watchmaker, jeweler and stone setter, German, 26 years' experience at the bench, can furnish A1 references, wants steady position. Karl Kummer, 525 E. 157th St., Bronx, N. Y.

DESIGNER, ornamental on jewelry, gold and silver, expert engraver; samples sent on request; permanent position with reliable firm preferred. Address B. Naddle, 324 E. 19th St., New York.

EXPERT WATCHMAKER, first class salesman and engraver; exceptionally accurate and fast on railroad work; 14 years' experience; first class reference. "J. R. H.," Box 384, Clifton Springs, N. Y.

BOOKKEEPER, stenographer and typewriter, young man, 23, five years' experience, thoroughly competent and reliable; can furnish highest references. "G., 1386," care Jewelers' Circular-Weekly.

YOUNG MAN, 12 years' experience in watch material and optical line, wishes position with house out of New York; can furnish best of reference. Address "J., 1096," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack on all colors, mixes solutions, capable of installing plant and taking charge; presently employed; seeks change; will leave city; references. "Berlin," 44-46 Ave. D, New York.

YOUNG LADY, stenographer, four years with manufacturing concern, seeks position of responsibility; able to care for stock and orders; A1 references. "A. L., 1320," care Jewelers' Circular-Weekly.

FIRST CLASS hub and die cutter, also chaser for gold and silver, wishes steady position with good reliable firm; can furnish samples of work. Address "C. H. D. C., 977," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position at general letter engraving; would be willing to wait on trade and assist in store; southwest preferred. Address "Engraver, 1342," care Jewelers' Circular-Weekly.

WATCHMAKER, with 12 years' experience, can take charge of department; American; best references; good mixer; salesman. "B., 1297," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

POSITION WANTED by married man of good habits, experienced on all classes of watch, clock and jewelry work; south or west; references from last employer. "L. E.," Box 400, Union Springs, N. Y.

WELL experienced salesman, having extensive acquaintance in the trade, wants to make arrangements with good firm; salary and commission basis. Address "Traveler, 1332," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, can assist as jeweler and engraver, desires position March 1 in or near Rochester, N. Y., or Cleveland, O.; $18 per week. Address "Ohio, 1295," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and salesman wishes position at once; nine years' experience in retail store; eight years with one firm; can furnish good references. Address "C. R.," 2268 E. 90th St., Cleveland, O.

WATCHMAKER, 45 years of age, German, can take charge of store; good estimator, also good on clocks and jewelry repairing; New York and Brooklyn references. "P. P., 1270," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, wants permanent place; French and American clocks; some jewelry repairing; can take charge of store; A1 references; New York or out of town. "J. P.," 25 W. 8th St., New York.

BRIGHT young man, 20 years of age, wishes position as stock and order clerk; has been with large jewelry manufacturing concern for the past four years; can furnish best of references. "S., 1354," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years of age, about five years' experience in watch material and optical line, wishes position with wholesale jobbing house; can furnish best of reference. Address "B., 1353," care Jewelers' Circular-Weekly.

POSITION WANTED inside or outside, by young man, 21 years old with five years' experience in the jewelry and stone line, two years' selling for prominent stone house; A1 references. Address "H. H.," 331 Bedford Ave., Brooklyn, N. Y.

YOUNG MAN, seven years' experience, first class watch, clock and jewelry repairer and good salesman, own all tools, best of references, no bad habits, wants position with good house. "Reliable, 1383," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, with first class refer... from last places employed, desires position ... he can learn watchmaking and jewelry repai... have already some knowledge; wages a seco... consideration. Albert Van Atter, Spencer, N...

SALESMAN, ambitious young man, wishes ... tion as New York City or traveling sales... experienced in retail jewelry business; salar... object with future prospects; best refer... "Salesman, 1329," care Jewelers' Circ... Weekly.

SALESMAN, young man, experienced, a h... of good appearance and personality, desires ... manent connection as salesman; any firm ... gaging him will take no risk of loss by the ... action. "F., 1356," care Jewelers' Cir... Weekly.

POSITION WANTED as foreman with ma... turing jeweler, ring shop preferred; have ... of experience as foreman; full knowledge ... the manufacturing branches; first class refe... furnished. "R. C., 1333," care Jewelers' ... lar-Weekly.

GOOD ENGRAVER, clock and jewelry repa... can also do light watch work, wants pos... where he can get experience in stone set... coloring and a first class line of jewel ring w... New England only. "N. N., 1357," care ... elers' Circular-Weekly.

WATCHMAKER, Swede, with five years' ex... ence in Sweden and three in this country, ... petent on Swiss and American watches, age ... and of good address; own tools; salary, $... week; west preferred. "U., 1234," care ... elers' Circular-Weekly.

ARE YOU LOOKING for an honest and ... young man who can be depended upon as al... working for his employer's interest? Have ... five years of retail and manufacturing ex... ence; exceptional references. "Yvel, 1361," ... Jewelers' Circular-Weekly.

WANTED, by a first class watchmaker and ... engraver of 23 years' experience, posit... Illinois or Indiana; American, good appeara... first class references; do not use tobacco ... liquor; $20 per week. Address "Ohio, 13... care Jewelers' Circular-Weekly.

A YOUNG MAN desires a position as ... maker; can help on watch work and make ... self useful around the store, for the upper ... of New York State; age 19; has no tools, ... not write unless you need one; money no ob... A. Hofmeier, 2135 Fifth Ave., New York.

POSITION WANTED by thorough watchm... and up-to-date engraver; 25 years' experien... I do not misrepresent; am strictly first class, ... years of age; can come at once; write full ... ticulars, stating salary, duties, etc. Address ... W. B., 1250," care Jewelers' Circular Week...

OPTOMETRIST, registered in New York, h... grade experience, good fitter and adjuster, ... do bending, edging and mounting; own t... al c... and instruments, would arrange with jeweler ... first class optometrical department, or accept p... tion in charge. "Manning, 1362," care Jewel... Circular-Weekly.

MANAGER, 15 years' experience, energetic yo... man, thoroughly competent to take full char... double entry bookkeeper, excellent judge of ... cious stones; capable of buying and mount... all kinds of 10 and 14 karat jewelry; money ... invest, desires to better himself. "B... 131... care Jewelers' Circular-Weekly.

SILVERWARE SALESMAN, thoroughly com... tent high class man, thoroughly acquainted w... the best trade, 15 years' experience, is open ... a representative line of silverware in western ... ritory; can furnish good suggestions for build... up a line; strictly temperate; am employed ... present; good reasons for wishing to change ... dress "Silverware, 1375," care Jewelers' Circu... Weekly.

YOUNG LADY, several years' experience both ... factory and office, desires position with ma... facturing concern; can take full charge of f... tory or office, or both, and can do all that is ... quired in the jewelry line from A to Z; is a ... a thorough double entry bookkeeper ... operate a typewriter if necessary; willing ... work hard. "A. I., 1334," care Jewelers' ... lar-Weekly.

HIGH GRADE and practical watchmaker, ... years' experience, graduate and practical op... cian of 12 years' experience, good jeweler, ... engraver, wishes permanent position with a fi... class retail firm; competent to take full charge ... repair department; expert on watch repairs, ... perienced in railroad and complicated work ... diamond setter; positively don't misrepres... above statement; will not accept position ... second man; preferably near New York, b... references; salary, $30. "U. B., 1275," c... Jewelers' Circular-Weekly.

Side Lines Wanted.

W. TED, complete line of 10 karat jewelry of h quality, on commission, for the southwest. ress "Texas, 702," care Jewelers' Circular-kly.

OPEN for a good side line for the jewelry a department store trade on the Pacific coast; t have you? Address "Coast, 1372," care elers' Circular-Weekly.

UFACTURERS, I am just about to open a large office in the shopping district of adway, N. Y.; I want on commission a num- of lines pertaining to the jewelry trade, such ut glass, jewelry, leather goods, elastic belts, elties, combs, etc.; I have a number of ned salesmen and will sell goods to customers ing from all parts of the world; I shall use t care in looking up commercial ratings of omers before orders are placed; I shall ad- large cash discounts in order to give you money in 10 days after goods are shipped; ish to represent only manufacturers of hon- and honor; write me at once, stating line have to offer, terms goods are sold on and unt of commission you will pay me on all where you receive your money; all corres- dence will be strictly confidential. Dan I. ray, 3 Maiden Lane, New York.

Help Wanted.

ELER of ability, March 15. Address, with iculars, Box 1096, Asheville, N. C.

ELING MEN WANTED, to carry side line, ng on retail jewelers. Rhodes & Riddel, sonic Temple, Chicago, Ill.

T CLASS manufacturing jeweler and stone er, at once, steady position to good man. Wettstein, Cedar Rapids, Ia.

CHMAKER, one willing to go out of town; t be sober and competent. Address "W. M. 1385," care Jewelers' Circular-Weekly.

TED, good watchmaker in New York City; e qualification and salary expected. Address 1331," care Jewelers' Circular-Weekly.

ENGRAVER and jeweler; permanent posi- for good man, state salary; send sample and three references. R. Brandt, Athens, Ga.

RAISER WANTED; must have thorough owledge of value of jewelry and gems. Apply Sam'l C. Mead, 505 Chestnut St., Philadel- , Pa.

TED, south, good watchmaker and jeweler, who can also engrave preferred; permanent ition. "P. L., 818," care Jewelers' Circular- ekly.

ESMAN WANTED for the south to carry a h grade up-to-date line of rings as a side line. dress "Rings, 1345," care Jewelers' Circular- ekly.

TED, an all around engraver, one who does ering, chasing and cutting for enameling. dress, stating wages, Meyer Jewelry Co., nsas City, Mo.

TED, first class jeweler and engraver; must A1 man; steady position; $25 a week, in city 85,000. Address "Southern, 1210," care Jew- s' Circular Weekly.

TED, first class letter and monogram en- ver; position permanent; give reference, ary expected and sample of engraving. H. A. nnell, Scranton, Pa.

TED, young lady bookkeeper, single entry, perienced in jobbing jewelry business; state ary expected. Address "C. T., 1359," care velers' Circular-Weekly.

TED, by March 1, a good engraver and job- g jeweler, must have experience; a permanent to right party. Address "B. C., 1220," care velers' Circular-Weekly.

TED, first class diamond mounter and set- , one capable of doing the finest kind of tinum work. Maritz-Kober Jewelry Mfg. Co., 7 N. 6th St., St. Louis, Mo.

TED, first class engraver and salesman; per- nent position; send samples of engraving and by of references in first letter; state amount salary expected. Address J. Levinski, Waco, x.

WATCHMAKER, jeweler and engraver; permanent position to reliable workman; send sample of engraving; salary, $20; reference required. A. Seidensticker, Hamilton, O.

WANTED, good watchmaker; if experienced optician can offer a good proposition; send reference and state experience. Address "M. O., 1306," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker; give full particulars in application, age, experience, nationality, whether married or single; permanent position. Jules Wendell & Son, Oswego, N. Y.

AT ONCE, a first class manufacturing jeweler, stone setter and engraver; must have best of references; permanent position; state salary in first letter. Greenwald & Adams, Tucson, Ariz.

WANTED, all around man for branch store; must be capable of doing high grade work and have first class references; state age and full particulars. "L., 1318," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, engraver and optician, in a town of 5,000, near Kansas City; must furnish reference and state salary expected. Address "U., 1314," care Jewelers' Circular-Weekly.

$35 WEEKLY for a rapid, experienced engraver, manufacturing jeweler and diamond setter to take charge of our shop; permanent position to capable man. Address "Permanent, 1319," care Jewelers' Circular-Weekly.

WANTED, first class engraver and optician to take charge of both departments, in one of the large cities in Texas; must come highly recommended; first class salary for a first class man. Address "D., 1206," care Jewelers' Circular-Weekly.

WANTED, watch repairer to take charge of watch department, capable of meeting the trade in a pleasant and intelligent manner; send reference and photograph; salary, $25 per week to start. Edwards & Le Bron, Chattanooga, Tenn.

WANTED, graduate optician who can do first class letter and monogram engraving; salary, $25 per week; position permanent; send samples of engraving and reference with first letter. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

SALESMAN WANTED: a New York wholesale house has a home position for a young man familiar with sterling and silver plated ware; salary, age and reference must accompany application or no attention paid. "Permanent, 1291," care Jewelers' Circular-Weekly.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

SALESMAN who has acquaintance with jobbers and department store buyers in New York State, Philadelphia, Baltimore and Washington; established line of plated jewelry; New York City office and salesroom; exceptional opportunity for strong man. "Confidential, 1294," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER who is a good engraver, one who can do some jewelry jobbing and is a good salesman; first class references wanted; position permanent and reliable to good man; state wages and experience; sample of engraving and references. Apply to "R., 1311," care Jewelers' Circular-Weekly.

FOR CANADA, manufacturer of one of the best patented specialties, desires representative, or will place with leading jobber. Address "Canada, 1387," care Jewelers' Circular-Weekly.

WANTED, first class jeweler, engraver and diamond setter combined; must be sober, honest, steady and reliable; no drunkards need apply; state full particulars in first letter, giving former employer's name, how long employed by them, whether married or single, and salary expected; permanent position to right man. E. Hertzberg Jewelry Co., San Antonio, Tex.

SALESMAN with an established trade between Chicago and Boston to handle a 14-karat line of jewelry consisting of fine rings, la vallieres, brooches and high class novelties; this is a good opportunity for a first class representative; full particulars must be given in application. "E., 1229," care Jewelers' Circular-Weekly.

WANTED, in an old established retail jewelry store, man who can do fine engraving, such as monogram work, script and all kinds of lettering on gold and silver goods; party must also be able to do fine jewelry repairing; permanent position for right party; last man held position for over 10 years; samples of different kinds of engraving, salary wanted, must be submitted with application; none but those wanting permanent position and can furnish best of references need apply. "W., 1223," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

JEWELRY STORE for sale; up-to-date fixtures; cost over $1,000, will sacrifice for $500; best location; good reason for selling. 140 Third Ave., near 14th St., New York.

JEWELER, 35, has $500 to $4,000 to invest in fine jewelry manufacturing business; good all around man; what is offered? "F., 1293," care Jewelers' Circular-Weekly.

$3,800 BUYS clean stock, well established jewelry store and plenty of repair work in a good location in town of 17,000; must sell on account of wife's health. H. W. Spung, Marietta, O.

JEWELRY STORE for sale in good neighborhood in New York City, with or without stock; $700; best opportunity for a good watchmaker and jeweler. "O., 1360," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry and optical business in southern New Jersey town; population, 10,000; stock, tools and fixtures invoice $2,500; good reasons for selling. Address "S., 1341," care Jewelers' Circular-Weekly.

FOR SALE; rare opportunity to purchase up-to-date jewelry and optical store, or will sell departments separate; location, sunny California; beautiful city of flowers and oranges. "J. M., 1301," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

FOR SALE, splendid opening, fine paying jewelry business in live, manufacturing Connecticut town of 10,000 population; best store, best location in town; stock and fixtures about $10,000; cash only. "P., 1323," care Jewelers' Circular-Weekly.

A PAYING jewelry business for sale at once in a growing Georgia town of 12,000 inhabitants; manufacturing and railroad center; a good thing for a practical man; write for particulars. "Georgia, 1302," care Jewelers' Circular-Weekly.

FOR SALE, stock, fixtures and lease of the late Charles Kohler, Norristown, Pa.; this is the leading store of the town; handsomely furnished, well established and has in no year ever failed to pay a profit. Address Estate Charles Kohler, Norristown, Pa.

FOR SALE, a well established jewelry store in the best farming and corn belt of Illinois; wishing to retire and take a trip to Europe; sales for 1907 were $7,450; 1908, $7,650, and 1909, $8,965; best references. "A., 1149," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in booming western town; population, 2,500; county seat; government military post one mile out; best location and stock in town; about $7,000 stock; owner retiring from the business. "A., 1300," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo, bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

EXCEPTIONALLY rare opportunity for good watchmaker, handsomest jewelry and optical establishment on west side; best residential neighborhood in New York City; finest repair stand; sacrifice, at once. Address "Sacrifice, 1271," care Jewelers' Circular-Weekly.

(Special Notices continued on page 102)

Special Notices.

(*Continued from page* 101.)

BUSINESS OPPORTUNITIES Continued.

OPPORTUNITY to start business in store, heart of Maiden Lane district, arcade between Lane and John St.; store to let, balance of lease, reduced rental; fitted with fixtures and lights, ready for business; low rent covers all. Apply, Frederick Boger, 1 Maiden Lane, New York.

FOR SALE, rare snap, complete jewelry store, tools, stock and fixtures, invoice about $3,000; no competition; situated in the Salt River Valley; semi-tropical climate; large trade, overrun with bench work; population, 2,000; have other business. Address H. H. Custead, Mesa, Ariz.

FINE 14 karat factory with new line; will sell outright or take in salesman or jobber with capital as partner; references exchanged. "Opportunity, 1364," care Jewelers' Circular-Weekly.

BEST PAYING jewelry business in Pennsylvania, investment considered; established about 40 years; from $2,000 to $3,000 cash required; investigation requested. Lovett, Titusville, Pa.

FOR SALE, an old established jewelry house doing a fine business and making money in one of the best towns in Texas; will take $20,000 to handle it; don't write unless you have the money and mean business; reason for selling, owner wants to retire. For furtber information address "Q., 1139," care Jewelers' Circular-Weekly.

GET QUICK ACTION and Immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FINE FIXTURES at auction, Monday, Feb. 21, at 10:30 a. m.; I will sell the fine stock and fixtures of L. W. Vilsack at their store, 539 Wood St., Pittsburg, Pa.; for particulars see my large ad. on page 103 of this issue of the Jewelers' Circular. James L. Hand, auctioneer.

RARE OPPORTUNITY; a well established jewelry business in a manufacturing town of 10,000, best location in city, situated next to post office; low rent; repair work over $100 per month; last year's business, $4,300; will sell stock, fixtures and material; will invoice about $1,800; can reduce if necessary; last December business, $1,200; reason for selling, other business interest in another State; a snap for someone; will sell after March 1. Call or write, "Jeweler," 232 S. Main St., Monmouth, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

BEST PAYING jewelry business in town of 12,000 in Colorado; finest climate in the world; there will be $5,000,000 spent on irrigation projects and interurban electric roads in the next two years in the valley; the finest fruit country in the world; you can make dollars here easier than you can cents in the east; stock and fixtures invoice $12,000; will sell at invoice price, no discount; have interests elsewhere; write for full particulars and picture of store. Address "W., 1357," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE or exchange for ophthalmometer, one Geneva ophthalmoscope and retinoscope combined. Address H. A. Love, Brookville, Pa.

ONE of our new self-winding regulators will add prestige to your repair department; send for our new easy terms. Imperial Clock Co., Granite City, Ill.

FOR SALE, one new W. & W. lathe, one staking tool, one foot wheel, one face plate, one Easton & Glover engraving machine, one optical trial case. P. O. Box 201, Springfield, Vt.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

TWO ENGRAVING MACHINES for reproducing fine die work; reductions can be made from models to any size; these machines are in excellent condition and complete in every detail. For further particulars address Nehr Sanitary Bed Co., Carlstadt, N. J.

FOR SALE, the entire well selected stock, suitable for a retail jeweler, for sale at a great sacrifice; I am retiring from business May 1; a rare chance for one starting business or any one requiring an assortment of popular priced goods at a great bargain. Address "G. H.," Room 804, 9 Maiden Lane, New York.

THE ENTIRE jewelry store fixtures, consisting of two fine mirrored wall cases, each about 24 feet long; four counter cases with tables, all mahogany wood; back mirrored partition, safe, regulator, rug, linoleum, watch rack, etc.; will sell the entire lot for $500; a bargain; retiring from business; fixtures can be seen at 114 W. 125th St., New York.

FOR SALE, Geissler's encyclopædia, a valuable book of instructions to watchmakers and jewelry repairers; have reduced the price to one dollar to close them out, or will sell the whole number for a much reduced price; a good chance for some enterprising jeweler to make money; on receipt of one dollar will send book. Mrs. Philip L. Geissler, 1631 Upper 2d St., Evansville, Ind.

To Let.

PART OF OFFICE, all conveniences, fifth floor, Room 504, 6 Maiden Lane, New York.

FRONT PART of office, very cheap rent, 46 Maiden Lane, New York. Address "M., 1351," care Jewelers' Circular-Weekly.

TO LET, small office, corner Broadway and Maiden Lane. Apply to H. Z. & H. Oppenheimer, 1 Maiden Lane, New York.

FOR RENT, desk rooms in Heyworth building, with desks, $15 per month; light and telephone service included. 1110 Heyworth Bldg., Chicago, Ill.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

DESK ROOM, suitable for manufacturers' representative; office always open; telephone. Room 407, Jewelers' Building, 9-11-13 Maiden Lane, New York.

TO RENT, part of a store, suitable for jewelry or kindred line in the heart of jewelers' district in Philadelphia. Address "U., 1379," care Jewelers' Circular-Weekly.

ONE-HALF of a light, fine office, suitable for a manufacturing jeweler, salesman or diamond merchant; rent at a very low price. Address Room 804, 9 Maiden Lane, New York.

TO LET, one-half of a large light office in new Silversmiths' Building, New York; prefer manufacturer who sells to the high retail jewelry trade. Address "V., 1347," Jewelers' Circular-Weekly.

STORE on Maiden Lane, Arcade to John St., be sub-let at reduced rental, balance of lease, fitted with fixtures, ready for business suitable for jewelry trade, novelties or staple goods. Apply Frederick Boger, 1 Maiden Lane, New York.

A CHOICE, very desirable suite, also a few single offices to let in Chatham National Bank Bldg., 192 Broadway, cor. John St.; suitable for jewelers; rents moderate. Cruikshank Co., 111 Broadway, New York.

Wanted to Purchase.

WANTED, second hand roll top watchmakers bench. Address Box 1292, care Jewelers' Circular-Weekly.

WANTED TO BUY, jeweler's trunk for sample grips; must be in good condition; state price. Address 411 Union Bank Bldg., Pittsburg.

WANTED, two 8-ft. show cases all plate glass on tables, safe, weight 2,000, and new style metal cabinet. Address Austin P. Jones, Watervliet, burgh, N. Y.

WANTED TO PURCHASE, a jewelry store in the New England States; send full information in first letter. Address "Business, 1304," Jewelers' Circular-Weekly.

WANTED TO PURCHASE, a manufacturing plant, either silverware or jewelry; well-known firm of high financial standing wishes to purchase established business; all replies treated in absolute confidence. Address "Investor, 1171," care Jewelers' Circular-Weekly.

Lost.

LOST, Feb. 14, paved pearl heart pendant and two neck chains on Maiden Lane or Nassau north to Beekman St.; reward to finder. Keller & Co., 23 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

79-81 Nassau Street
OFFICES AND SPACE
For Light Manufacturing
EDGAR & CURTIS, 81 Nassau St NEW YORK

Workshop Notes
for Jewelers and Watchmakers
Cloth :: Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

IMPORTANT AUCTION SALE

AT PITTSBURG, PA.

JAMES L. HAND, Auctioneer

Monday, February 21st, at 10.30 A. M.

I will offer at auction the entire fine stock and fixtures of

L. W. VILSACK & CO.,

who are retiring from business. The sale will be held at their store,

539 Wood Street, Pittsburg, Pa.

This sale is for the trade only as the **goods must be removed at once.** This is a very high class stock—consists of high-grade watches of American and Foreign makes, many of which are set with precious stones. Sterling silver flat and hollowware. Exquisite gold jewelry of all kinds set with diamonds, rubies and pearls. Fine porcelaines and many other articles which appeal to the fine trade. FIXTURES, the finest in Pittsburg, will be sold at 3 P. M. same day. All solid mahogany. About 100 feet wall cases, show-cases, office partitions, large jewelers' safes, etc. The special attention of the trade is called to these fine new fixtures. Nothing finer in America. **All to go!**

The Jewelry Trade is invited to attend this sale. Nothing will be reserved.

JAMES L. HAND, Auctioneer

New York Office, 14 MAIDEN LANE



JAMES L. HAND.

Practical Course in Adjusting

By THEO. GRIBI

—

Published Price, $2.50

SPECIAL REDUCED PRICE

$1.50

Post Prepaid

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The Jewelers' Circular Pub. Co.

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A Few

Desirable Light Offices

Modern Improvements

RENT MODERATE

35-37-39 Maiden Lane, New York

Apply

ALBERT LORSCH & CO.

Fifth Floor

PLATINUM AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

This New Minute Numeral Dial

(MONTGOMERY PATENT)

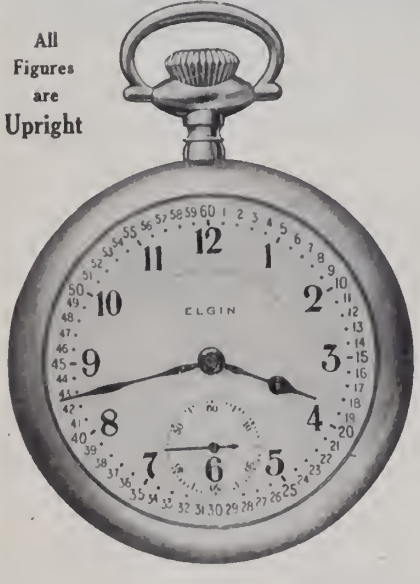
With Upright Figures

was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the



Railroad Models of the Elgin Watch

All Figures are Upright



Each minute is numbered with clear, sharp, upright figures. The figures of the even five numbers in the minute circle are printed in red. This dial is so well designed that the complete time is read at a glance, doing away with even the momentary calculation necessary with old style dials. Railroad men want Elgins with this dial. The complete line of Elgin Railroad Watches with this dial will be well advertised in railroad men's publications. Be prepared to furnish them to your trade.

Write your jobber or this company direct.

ELGIN NATIONAL WATCH COMPANY

New York Office
15 Maiden Lane

Factories: ELGIN, ILL., U. S. A.

General Offices,
131 Wabash Ave., Chicago



Watch Springs.

(Lecture delivered by CHAS. T. HIGGINBOTHAM, of the South Bend Watch Co., before the convention of the Indiana Retail Jewelers' Association, Feb. 7-8.)

FRIEND, being asked for a suggestion as to the subject upon which to address this meeting, said: "Watch springs." But," said I, "that is rather indefinite. ere are so many descriptions of springs a watch."

So much the better," he replied. "You talk of the kind that you think will ase your audience most. It will, of rse, be either mainsprings or hair-ings."

His suggestion was adopted, which ex-ins the announcement on the programme the subject for to-day.

A story is told of a gentleman who, wish-g to show his gardener a little attention his birthday, asked him into the dining-om and said: "Well, Pat, I suppose you n't object to a little drink on your birth-y."

"Sure, I don't that, sir."

"Well, what will it be—a glass of grog a whiskey punch?"

"Sure, sir, I don't entirely know; but if z don't mind, I can be drinking the grog hile you are mixin' the punch."

Well, gentlemen, we will begin with the og. The punch may follow if we have ne.

When Peter Henlin made his celebrated uremberg egg, as the first watch was lled, one of the principal difficulties he ad to contend with was to find the motive ower to take the place of the descending eight, which was necessary in a pocket-ece. This he accomplished by the use of obably the first coiled spring (mainspring) er used. What a crude affair it must ave been—probably roughly hammered ut. As for a hairspring, he didn't even ream of such a thing. A hog's bristle was e best contrivance he could think of to ontrol the motion of the balance.

No wonder that those early watches were erely mechanical toys. The clocks of those arly days were incapable of more than an pproximation to time. An hour a day was ot considered an excessive error, but the rst watches were so uncertain in their erformance that they were utterly useless s timekeepers. Doubtless many of you ave heard the incident which is related of he deposed monarch, Charles V. But I m wandering from my subject.

The fitting of a mainspring is no haphazard affair to be given to an inexperienced workman or a boy. Both judgment and experience are required.

I have often thought that the watchmaker may well be compared with the physician. He is to his regular patron what the doctor is to a family. He knows all the tricks and weaknesses of his customer's watch, having acquired this knowledge by frequent observation and doctoring of the same. When such a customer brings in his watch the watchmaker knows that the old spring was just right, for had he not examined it the last time he cleaned the timepiece? So he simply duplicates the old spring.

Not so when a stranger or a new customer brings in his watch with a broken mainspring. The watchmaker has no right to take it for granted that the old spring was right; he should be able to determine whether it was, or was not, right and proceed accordingly. Then, if he finds it was not right, he should replace it with one that is, thus improving the timekeeping of the watch and possibly transforming a transient into a permanent customer. Remember, every piece of good work you do makes a satisfied patron and is a standing advertisement for your business. Bearing this in mind, buy a good quality of mainspring and be satisfied with nothing else. More trouble to yourself and your customer may be caused by one inferior spring than would pay for a dozen—yes, several dozen—good ones.

The difference in the cost between a good and a poor spring is so comparatively slight as to be unworthy of consideration. Think of it, gentlemen! Ten cents is as much as you could save by buying a poor article. You have no reason to expect good results from an inferior mainspring, and if you do expect them you will be quite likely to be disappointed.

There are two dangers to be apprehended from an inferior quality of mainspring, namely, breakage and setting. The first is bad enough, for it entails the trouble to you of replacing it. I presume you guarantee your mainsprings. The second is more serious, for it impairs the timekeeping qualities of the watch. The power of a mainspring varies quite enough, even when of the best material and temper, but the variation is excessive when both are poor, and that is precisely what you get in a low-priced spring.

A good 18-s. mainspring, when wound to the top, exercises a force of about one pound Troy weight at the teeth of the main wheel, and will exert about three-fourths of that amount at the end of a 42-hour run. This may be demonstrated by suspending a weight from a cord around the barrel. It is a surprise to a person who has never made the test, and I mention it to give you an idea of the great task imposed upon a mainspring and to impress upon your minds the advantage to be secured by using the best the market affords. It is true economy to do so.

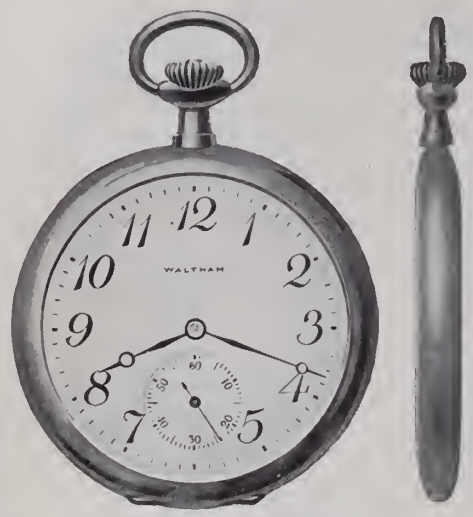
See that the spring fits the barrel properly as to width. The proper amount to leave for freedom between the edge of the spring and the barrel chamber is 12/100 of a millimeter. Be sure that the temper is high enough to insure its resilience. When released from the barrel a 16 or 18 size spring should open to a diameter of at least 2½ inches. If it does not it indicates either a poor temper or a spring that has been in use long enough to be changed. See that the barrel gives a sufficient number of turns to equal about 36 hours.

In a watch having 80 teeth in the barrel and 12 leaves in the center pinion, which is usual in American watches, this would require about 5½ turns. Should it be desired to ascertain the number of hours that a given number of turns of the barrel will carry the watch, proceed thus: Multiply the number of turns by the number of teeth in the barrel and divide the product by the number of leaves in the pinion.

We will next proceed to consider the method of getting the best possible results from a mainspring of a given thickness. The old rule which many of you may have been taught—I was taught that way—for determining the amount of mainspring to use in a barrel is, measuring from the center of the barrel to the inside of the wall, the spring being let down, one-third arbor, one-third space and one-third spring. This rule is incorrect. So far as the arbor is concerned, one-third is correct, though this is by no means an arbitrary proportion.

In ordinary watches it is usually adhered to pretty closely. Of the space between the barrel arbor and the wall one-half should be occupied by the spring, whether wound up or run down. Understand, when I say one-half the space I do not mean one-half the radial distance, but one-half the area. When this condition prevails you will have secured

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WALTHAM WATCH COMPANY
WALTHAM, MASS.

e greatest number of turns possible for a pring of that width, and here a beautiful rinciple exists.

The difference in the number of coils hen the spring is wound tight around the arrel arbor and when it lies close around e inside of the wall will be the exact mber of turns the barrel will give, and, I have said, will be the greatest possible mber that can be secured from that spring y other spring of equal thickness. is is a fixed mechanical law. Either to ngthen or shorten the spring will have a ilar effect—to lessen the number of rns the barrel will give. It is a self-dent fact that whatever space the coils the spring cover that it will be the same al conditions it may assume; but e the space covered and the vacant ce are of the same area the best results secured. The exact radial measurement the center of the barrel to a circle will divide the space into two equal may be accurately figured, but it es mathematical calculation.

A simple rule will answer the purpose most as well; that is, when the barrel bor is one-third the diameter of the cham-r This rule is: Multiply the diameter he inside of the barrel by .745, which ll give the diameter of the dividing circle. simple way to determine approximately e proper amount of spring is to note the portion of the barrel occupied by it hen the spring is released and lies against e chamber wall. The radial measurement f the spring should then be about one-urth the entire radius of the chamber.

Mainsprings as furnished by the material alers are usually marked as to width and ickness according to Dennison's gauge. he recesses in the side of the gauge are umbered from one to 43. These furnish easurements a little less than 1/100 of a illimeter apart, No. 1 being 104/100 of a illimeter, expressed 1.04, and No. 43 ex-ressed 5.04. The thickness of the spring is esignated as force, and is measured by a plit gauge usually attached to the larger rass gauge.

The split steel gauge has graduations arked or numbered from 0000 to 12, the ifference between one graduation and the ext being also about 1/100 of a millimeter. he length of a spring is sometimes, but not lways, marked. It must not be taken for ranted that the spring is the correct length o be placed in any barrel. The spring-aker generally leaves his spring, when not aving the brace attached, a little longer han is necessary, expecting that the watch-aker will break it down to the correct ength. When the brace is attached—unless he spring has been secured from the manu-acturers of the watch—it is more or less a atter of guesswork as to length.

It is a simple matter to measure the width nd force, but not so with the length. To traighten out the spring for measuring the ength submits it to a strain that is highly njurious to its resilience. It will give two ethods for determining the length of a pring without injury. The first method is o cut a strip of paper, or, better still, a trip of tracing cloth, about 24 inches long nd one-half inch wide.

At a point 12 inches from one end make graduation and mark it 12. From this point to the end, at a distance of one inch apart, mark graduations and number them in sequence up to 24. Crosswise of the cloth at distances of about 1½ inches apart cut two parallel slits one-eighth inch distant from each other. The spring may be threaded through these slits and the length determined with the greatest accuracy without disturbing the coil.

A more simple method, and one that will be found to measure close enough for ordinary purposes, is to form a ring of small wire exactly one inch in diameter. This you can easily form on your ring mandril. Coil the spring up in this, count the coils, making due allowance for that part of the spring in the center which does not touch the other coils, and three inches multiplied by the number of coils and fraction thereof will give the length of the spring

A rule for finding the length and thickness of mainspring approximately is:

Size.	*Length in inches.*	*Force.*
18	21 —21½	3½—4
16	20 —20½	4 —4½
12	19 —19½	4½—5
6	15½—16	6 —6½
0	13 —13½	8 —9

When a spring of the proper force fails to give the watch a good motion something is wrong with the watch. To attempt to remedy it by putting in a stronger spring is a poor makeshift. Such a method is not worthy of being entertained one moment. It is very much like the man who, realizing that booze was interfering with his business, cut out his business.

A great advantage to be secured by fitting a spring that will carry the watch not less than 34 hours is that you thereby insure a condition in which the force varies but little during the regular 24-hour run.

Towards the last of the run in the unwinding of every spring there occurs an intermittent variation of force. The power will gradually decrease and then suddenly increase with increasing frequency until entirely down. This condition begins to manifest itself when the outer coil contacts with the wall of the chamber and other coils press against that and each other. The impingement of the coils upon each other form a sort of secondary barrel, impeding the free action of the spring. The sudden regain of power is caused by the coils slipping past each other, thus bringing more length of spring into action, and the decrease of power that follows is caused by the free coils unwinding against the impinging ones.

This condition may be easily felt by securing a pair of slide tongs to the barrel arbor, winding the spring to the top and then letting it slowly down. Towards the last this series of grindings and jumps will be very perceptible. It has frequently been attributed to roughness in the barrel, but it is much more likely to be the result of the condition just mentioned. At no time after the coils thus come into contact with each other is the full power of the mainspring secured, and when that spring is of uneven thickness or rough in surface the loss is proportionately greater.

It is therefore a great advantage, in addition to using the best spring to be obtained, to so proportion the length and thickness that this excessive friction of the coils with its consequent irregularity of power shall be reduced to the minimum amount.

The exact length and thickness may be determined by mathematical calculation, but it is a somewhat complicated problem and equally good results may be arrived at by trial, keeping in mind the mechanical laws governing the action of the spring, to which I have called your attention.

In conclusion I will say a few words in reference to the breakage of mainsprings. It goes without saying that a spring made of poor material or one badly tempered is extremely liable to break. It is also true that one of uneven thickness has the same liability, for the simple reason that undue strain is concentrated on the frailest portion. You doubtless have all seen springs broken in many pieces. Whenever this occurs it is generally produced by an inner coil breaking first.

The result is that the portion of the spring adjacent to the break, in an effort to straighten, presses its severed end on the next coil, producing additional strain upon that particular place, and it, giving way, presses upon the next, and so on, sometimes breaking nearly every coil. When a strip of tempered steel is deflected the atoms of which it is composed are subjected to strain. Those on the inside of the curved piece are compressed, those on the outside are separated. This condition constantly exists in a mainspring, and sooner or later, when the cohesion of the particles is unable longer to resist the strain, a rupture occurs; consequently, the life of a spring is limited to such time.

To secure the best results and increase the life of a spring proper lubrication is required. I would recommend a liberal supply of oil, but, of course, not so much as to ooze out of the barrel. In cleaning the watch always remove the barrel head, clean the viscid oil from the spring and put in fresh oil. It is better to take the spring out and clean between the coils by wiping with tissue paper, being careful not to distort the spring. The breakage which sometimes occurs in a spring which has been removed from the barrel is generally the result of this distortion.

It is a well-known fact that there occurs from time to time an epidemic of broken mainsprings. Many theories have been advanced seeking to explain this. The one which has gained the most favor is a sudden change in temperature; this, however, is not borne out by experience. In temperature adjustments in watch factories mainsprings undergo greater and more sudden changes than under any conditions that they are likely to be submitted to when in use by the owner. They are taken from a temperature of 90 degrees Fahrenheit, or more, and placed at once in a temperature of freezing (32 degrees); furthermore, these epidemics seldom occur in Winter, and when they do they are slight when compared with those which occur during the Summer.

These are invariably found immediately after—they probably occur during—thunderstorms and other electrical disturbances. Being convinced that electricity played an important part in the breakage of mainsprings, I conducted experiments to test the matter, and found that by submitting a piece of mainspring to a strain which

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bught it to almost the breaking point the psage of a moderate electric current would cse fracture.

am not to be understood to imply that aberfectly sound spring under ordinary cditions as to use will be broken by aiospheric electric disturbance; but when t t spring is near the end of its life, so speak, it only needs the electric effect t inish it. "It is the last straw that breaks camel's back."

Standardization of Screw Threads.

port on the proposition made by M. Maurice Picard.)

(Continued from issue of Feb. 9.)

TTEMPTS have been made to measure in metrical values the dimensions ameter and pitch) of the principal screws this series, and we have prepared tables ng the values thus obtained for the ws of this series designated by their custnary names.

here have been, moreover, reproduced hese these tables as well as in the statents that follow only the data relative to screws that remain in use, leaving aside se that may originally have figured in full series, but which are no longer d. There has been besides indicated, ecially for the Thury series, only the dinsions practically measured and exssed in hundredths of centimeters in ce of the theoretical ones, the exactness of ich might run into the ten thousandths, ich Professor Thury has indicated.

The principal series are the following:

. The series of *Bourgeaux and Delaarc*, formerly made at Geneva, which is mposed actually of 20 screws, numbered m 00 to 18, of which the diameters ow a decreasing range from 2.26 mm. to mm., decreasing in about a tenth or halfth of a millimeter, and of which the pitch o follows a declining scale from 0.42 mm. 0.096 mm.

The table given in the pamphlet of Prossor Thury systematics of horological rews, differs materially from these indicans and includes 26 screws, commencing th numbers 00 and 0 and ranging from 363 mm. to a diameter of 0.213 mm., the rresponding pitches ranging from 0.420 m. to 0.068 mm.

2. The Latard series, which was originally anufactured at Nyon by Messrs. Perrelet d Martin, is likewise now made up of 18 rews, but these screws are numbered from to 17 and their diameters range diminishg from 2 mm. to 0.47 mm., while the tches vary from 0.35 mm. to 0.11 mm.

Professor Thury's pamphlet gives for ese Latard screws a series of 21 screws, mbered 0 to 20, the diameters varying om 0.029 mm. to 0.367, and the corsponding pitches from 0.352 mm., to 0.087 m.

3. The Thury series, or Swiss series, lopted, as we have stated above in 1880, is series in metric dimensions, chosen among ose for which Professor Thury had given e formula.

This was characterized by the coefficients: = 0.9, M = 6 and k = 6/5, of the formula p = Cn and D = Mpk.

being the pitch, C the number of the screw d D the exterior diameter.

This series comprises 25 screws, of which the diameters decrease progressively, first by 0.2 mm., then by 0.1 mm from about 6 mm. to 0.25 mm. The corresponding pitches vary from 1 mm. to 0.07 mm. All the dimensions of these screws, calculated by the above formula, from a continuous series, and, as we have already intimated, have been indicated by Professor Thury with three and even four decimals, which corresponds to ten-thousandths of a millimeter. In practice there have been substituted for numbers thus calculated values limited to hundredths of a millimeter; but in spite of this simplification this series has found little adoption in practice.

In the series thus modified the 15 last screws preserved, bearing the numbers 7 to 21, range from a diameter of 2.48 mm. to a diameter of 0.42 mm., and the corresponding pitches range from 0.48 mm. to 0.11 mm.

4. A series called metric was proposed in 1878 by Messrs. Muller & Schweizer, at Soleure. In this series the number of the screws increased progressively with the diameter in the reverse of the numeration adopted by the preceding series, and these numbers represented really the diameters of the screws, expressed in tenths and half-tenths of millimeters. The complete series included 21 screws ranging from No. 4 (diameter 0.4 mm.) to No. 20 (diameter 2 mm.), and including the screws bearing the numbers 4½, 5½, 6½ and 7½, which correspond to the variations of the diameters by half-tenths of a millimeter; that is to say, to the diameters 0.45 mm., 0.55 mm., 0.65 mm and 0.75 mm., the other numbers and diameters all corresponding to the numbers of tenths of millimeters.

The pitches of these screws range from 0.10 mm. to 0.50 mm.; they are equal exactly to a fourth of the corresponding diameter. The depth of the thread is equal to eight-tenths of the pitch.

This information completes that given in Professor Thury's pamphlet, "Systematics of the Horological Screws," p. 8, table III.

5. Progress Series.—The preceding series have entailed some difficulties in application. These difficulties may on one hand relate to cases on which following the purpose of the screw it might be useful to provide for the same diameter screws with threads presenting different degrees of closeness (screws with close and screws with open threads), and, on the other hand, with cases in which it would appear advantages to have screws of the same pitch of two consecutive numbers.

With the idea of avoiding these inconveniences the firm of Picard has been led to have made screws of metric dimensions, forming a series entitled "progress series," in which the pitch is made to conform to three types, the one a quarter of the diameter, others a fifth and still others two-sevenths. These dimensions are likewise utilized by the house of Miller & Co., of Soleure.

In this series the same pitch has been preserved for the screws bearing the whole numbers and those bearing the half numbers that follow them.

The screws are divided in the following manner: For screws of a diameter of 4 to 15 tenths of a millimeter there is but a single series of equal pitches, respectively, a quarter of the corresponding diameters.

For screws included between the diameters of 10 to 20 tenths of a millimeter two series of pitches have been adopted, the one known as equal close pitch, of one-fifth the diameter, and the other known as equal wide pitch, of two-sevenths of this diameter. There are in consequence three series of pitches: Ordinary pitch, close pitch and wide pitch for the six screws included between the diameters of 10 to 15 tenths of a millimeter, inclusive.

For all these screws the shape of the thread is determined by the condition that the depths equal to eight-tenths of the pitch, with rounded angles. According to the rules established by Thury the radius of the rounding should be one-sixth of the pitch for the exterior radius and one-fifth for the interior, but these rules could not be strictly observed, and the depth of the thread is thus often found to be equal to 70 only, or even to 65 centimeters.

The dimensions which have just been indicated correspond to an angle of inclination of the thread of about 47 degrees in place of 60 degrees, which would give to the inclination of the thread the profile of an equilateral triangle. The threads adopted are consequently much sharper than those of this last form and are even sharper than the Withwork thread, which has an angle of 55 degrees.

6. New series proposed as international. The experience acquired by the house of Picard in the trade in horological screws has finally led them to propose, for the purpose of the more readily attaining the standardization of manufacture, to apply systematically to these small screws an arrangement analogous to that which was accepted on the proposition of the Society of Encouragement for the National Industry as far as concerns the screws known as mechanical and the screws of small diameter used in the electrical industries in the workshops of objects of precision; screws that we may designate, for the sake of abbreviation, screws used in small mechanics.

The following solution has been finally arrived at by the commission appointed by the society of encouragement.

The admitted principle for this solution consists, while preserving the simple rules already adopted for the series known as metric as far as relates to the method of numbering of the screws and the relation of fourths between the pitches and diameters, in choosing for ordinary screws simple diameters varying in half-tenths of millimeters from 0.4 mm. to 1 mm., inclusive, then by tenths of a millimeter from 1 to 2 mm., and in adopting the same pitch for two consecutive screws, so that a worn screw or one which has become loose may be replaced by a screw of the next higher diameter, making use in new work only of the screw of smallest diameter in each pitch. The screws, as we have stated, are always designated by numbers, representing their diameter expressed in tenths of millimeters.

For the choice of pitch to be adopted M. Picard makes it obligatory to take the pitch that most nearly approaches the mean of those of corresponding screws employed in the ordinary series enumerated above.

(THE END.)

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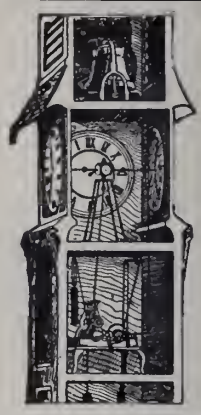
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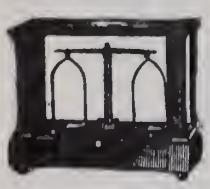
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REAL GUN METAL FINISHING

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from repair work by using R. & L. Watch Oil, which positively **will not gum.** You may be the best workman in your State, but if you use poor oil your work will come back to be done over. Use R. & L. Oil for watch and clock work and your profits will be real profits.

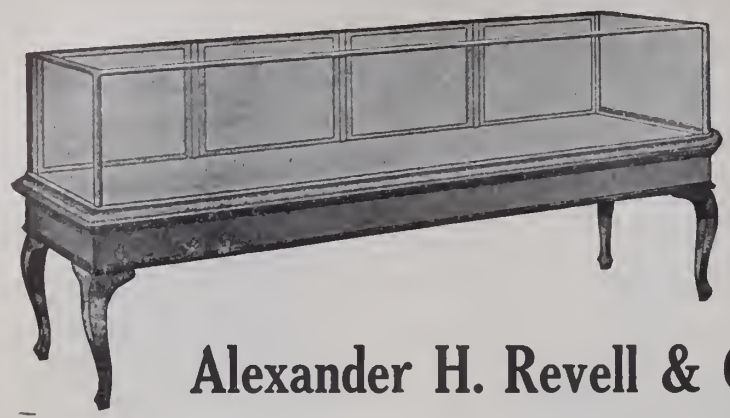
R. & L. Oil will not gum, cut or blacken pivots. This has been demonstrated all over the United States. Not one complaint. No better oil, nor as good at any price.

Send 25 cents to your jobber for a bottle.
Carried by all the leading jobbers.

MADE ONLY BY

Ranlett & Lowell Co.

Jewelers' Building BOSTON, MASS.



"Revell Special No. 11 Case

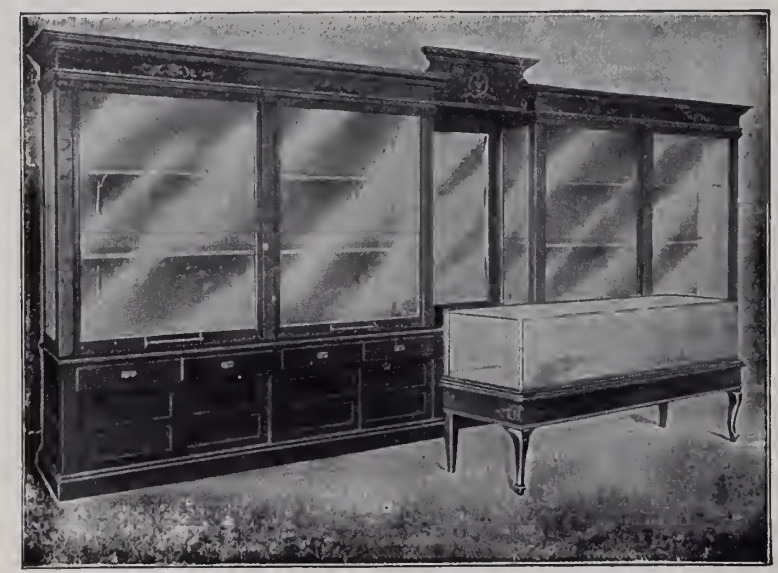
Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, whicl only one of the many attractive designs illustrated in our n loose leaflet catalogue, which will be mailed you on request.

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MAKERS OF **High-Grade Jewelers' Fixtures**

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111 South 8th Street PHILADELPHIA,

Makers of the best grade of

Cuckoo Clocks

Hardwood and beautifully finished

CLOCK MATERIAL

New Haven Clock

Our Cuckoo Catalogue upon request

THE WRIGHT SELF FILLING P



THE WRIGHT WRITES RIGHT

WRIGHT PEN CO. ST. LOUIS U.S

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is th Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



USE OUR BALL-BEARING BOWS FOR REPAIRING

Patented July 25, 1905, May 21, 19 March 30, 1909. Patents Pending. Patent in Foreign Countries.

Our Ball-Bearing Bow is used extensi ly in Europe

THE WACHTER MFG. CO., Hartford, Conn.

OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Displays for this Year's Early Easter Season.

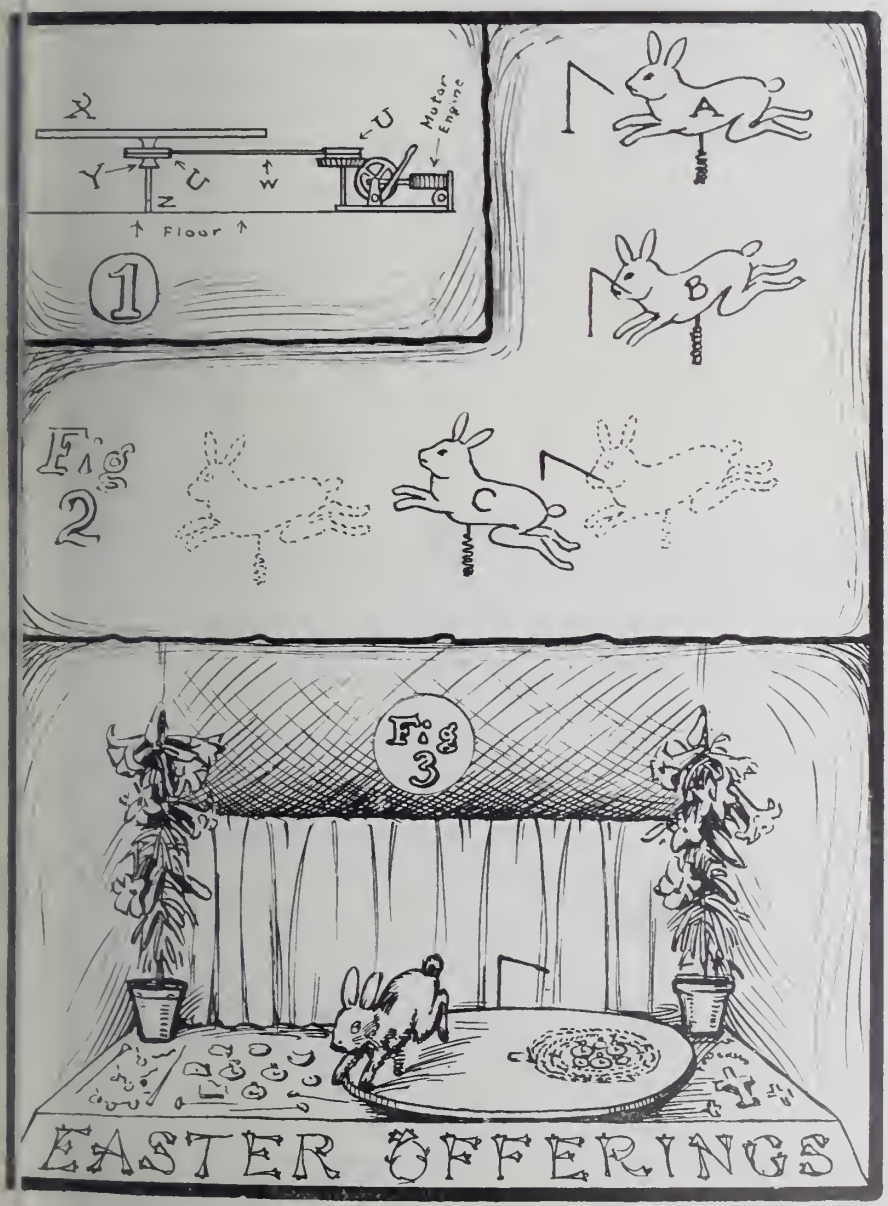
Designed expressly for The Jewelers' Circular-Weekly.

TAKE a toy rabbit and mount it on a spring on your small moving platform near the front. How to construct this platform has been explained in detail in former issues, but is briefly repeated here. On the small rod, Z, fit a spool, Y, to which has been nailed a rounded platform, X. A barrel top will answer nicely. By means of a pulley, U, connect this with power, W, electric motor or clockwork being available according to the weight to be carried.

At the opposite end of the platform build a nest of entwined watch chains and place therein small watches, as eggs.

At the rear of your window affix a stout wire in such a manner that the rabbit's head will graze it in passing—that is, as the platform revolves. This will cause the rabbit to sway gently and will make the rabbit appear to be scurrying away from the nest of eggs. Fig. 2 shows the rabbit in various positions, A, B and C. The dotted outlines at C show the movements better.

The sign in front of the base, which is built up to conceal the "workings" of the revolving platform can be of decorative design. A lily would be appropriate and two potted lilies in the corners of the window will add to its effectiveness. A display of this kind should not be too much crowded with goods. A select line suitable for the season would be best.



HOW TO CONSTRUCT A TIMELY AND ATTRACTIVE MECHANICAL EASTER DISPLAY.

Another Attractive Window.

(*Illustrated on page* 119.)

The colors for Easter are purple and white, so we will use the purple for our background curtain and for the velvet platform. The ribbons, rabbits, bell and flowers will be white.

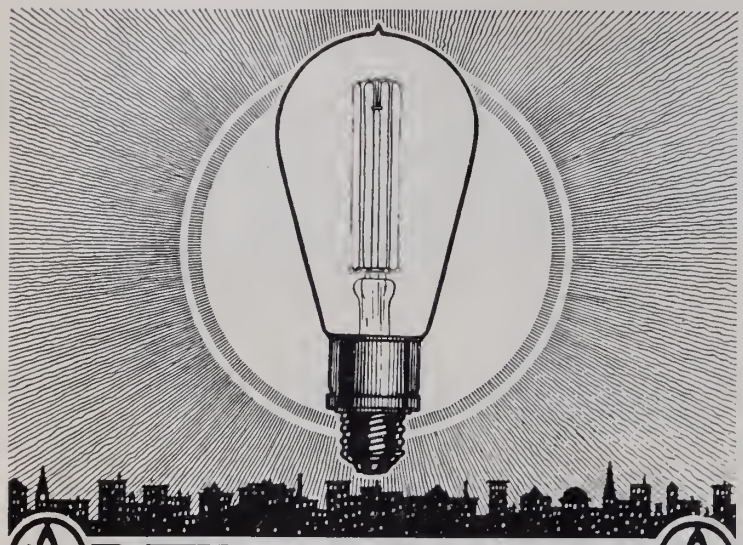
The rabbits are made of papier-maché, ribbons and flowers of crêpe paper and the bell of moss paper. The bell, bunnies and flowers can be bought ready made. The ribbons will be cut from the long sheets of crêpe paper. All these things are very inexpensive.

If one wants to be original, jonquils can be used in place of lilies, as one large manufacturer is going to make up these for this season. The jonquil being distinctively an early Spring flower is very appropriate for an Easter window display.

The nest centerpiece is made from a willowwork basket, lined with straw. In this can be placed vari-colored Easter eggs. "Bunny," according to the popular superstition, being responsible for these.

The stock display can be made up of things appropriate to the season, as candelabra, crosses, rosaries, silverware, toilet articles, etc. It is also desirable to feature pearl jewelry.

W. E. Palmer, who has been for 22 years with the A. G. Page Co., Bath, Me., has taken a position with C. A. Harriman, of the same city.



The Sun's Only Rival

The light from G. E. MAZDA Lamps is the nearest approach to sunlight of any electric incandescent. By this light diamonds and precious stones scintillate and sparkle as they do in sunlight, and all details of construction and finish are brought out with striking accuracy and distinctness.

Colors and color tones show up in their true relative values. You readily appreciate the necessity of displaying fine goods in a fine light. With

MAZDA Lamps

replacing your present old style filament lamps, you can flood your store with nearly ***three times its present amount of light*** without adding one cent to your bills for current consumption.

A 16-candlepower electric lamp of the type commonly in use and the 48-candlepower G. E. MAZDA Lamps require approximately the ***same amount*** of electric current.

In other words, you can replace a 16-candlepower electric bulb with a 48-candlepower G. E. MAZDA Lamp without making any appreciable difference in the amount of current consumption.

Your lighting company will be pleased to demonstrate and supply these lamps, which mark the greatest advance in electric lighting since Edison's invention.

Get them to-day and let the year's business for 1910 prove to you that "BRILLIANCY BRINGS BUSINESS."

General Electric Company

Schenectady, N. Y.

2396

A Booklet—No Brag—No Buncombe—Just Horse Sense and Lots of It

Get It, Read It, and, Like the Leisurely Cow, Di[g] It Thoroughly

A very conservative production is the booklet re[cently] issued by me, also a very strange publication for an auct[ioneer] for the reason that I say comparatively nothing about [myself] or my achievements. It is entitled "He that Knows and K[nows] That He Knows Is a Wise Man—Follow Him."

It would be well if every jeweler who ever had—or [now] contemplates—a sale would secure a copy of it. It is [an] structive little work from cover to cover. Almost ever[y] of its pages will enlighten you on some misunderstoo[d] unknown point. The personal element (that is, the refe[rence] to myself) is inconspicuous and secondary.

The booklet, primarily, was designed to convey to [you] facts about which you know little or nothing. Some o[f the] abuses of the business—ABUSES THAT YOU OUGHT TO KNOW ABOUT TO PROTECT YOURSELF AGAIN[ST]—are discussed in unadulterated style. There are some i[n]nating details, too, about the way an auction sale shou[ld] conducted. They may conflict with what you think or [have] been told on this particular point. If they do, just remember that the opinions and suggestions in this little treatise [rep]resent about 22 YEARS OF STUDIOUS APPLICATION TO THE BUSINESS AND THAT INTELLIGENCE, CONCENTRATED THOUGHT AND SYSTEMATIC STUDY play very important parts in the compilation of the a[uc]suggestions and caution therein set forth.

This booklet may be had for the asking. You will [find] it quite different in many ways from the literature alon[g the] same line that you have been getting. And don't forget [that] its purpose is to tell you a good many things you don't [know] and more about some things you already know. It will at [least] give you the ear marks whereby a conservative and bus[iness] like auctioneer may be recognized.

P. S.—We are now closing out the stock of H. A. H[ersh]berger, of Johnstown, Pa. We are giving Mr. Hershb[erger] some startling results. He had a sale some time ago [con]ducted by other auctioneers. The results were also sta[rtling] but in a different way. He likes to talk about the diffe[rence] and we are quite puffed up by the comparison he m[akes]. Write him about it.

H. J. HOOPER

37 Maiden Lane New York C[ity]

'Phone 2951 John

Hooper is New York's Undisputed Leadi[ng] Jewelry Auctioneer, and has an unpara[l]leled record for successful sales. There [is] a reason for this and you should know.

Storekeeping Department.

A Representative Store of Iowa.

WHAT is claimed to be the largest retail jewelry store in Iowa is illustrated below. The establishment, which is owned by the Lewis & Van Sickle Co., 619 Locust St., Des Moines, is 132 feet deep and 33 feet wide. The fixtures are of mahogany and plate glass and the store is illuminated by Tungsten lights, while the show cases are also lighted by concealed lights. The diamond room is situated at the right as one enters the main door of the store; on the left is the repair department.

The store is equipped with a large fireproof vault for the protection of stock and one of the finest manufacturing departments to be found in Chicago and Denver. Here is installed every modern device for the making of special order work and diamond mounting. The concern by enterprise, good window displays and judicious advertising has built up a prosperous business and is the largest organized jewelry firm for the national trade in O., making all the pins and emblems for this organization in the United States. The firm's recognition of the value of detail is exemplified in its stationery, which is unusually attractive. A fine quality of white stock is used and the letterhead is embossed and printed in blue. "A Pleasure to Show Goods," printed under the clock and dragon design, makes a pleasing slogan, and at once appeals to the reader. It puts him in a happy mood and makes him feel that he is not an intruder if he enters the establishment to inspect stock, even though he does not make a purchase.

J. W. Lore, Danville, Pa., expects to retire from the jewelry business and will take a trip to California with a view of locating in that section.



INTERIOR VIEW OF THE STORE OF LEWIS & VAN SICKLE CO., DES MOINES, IA.

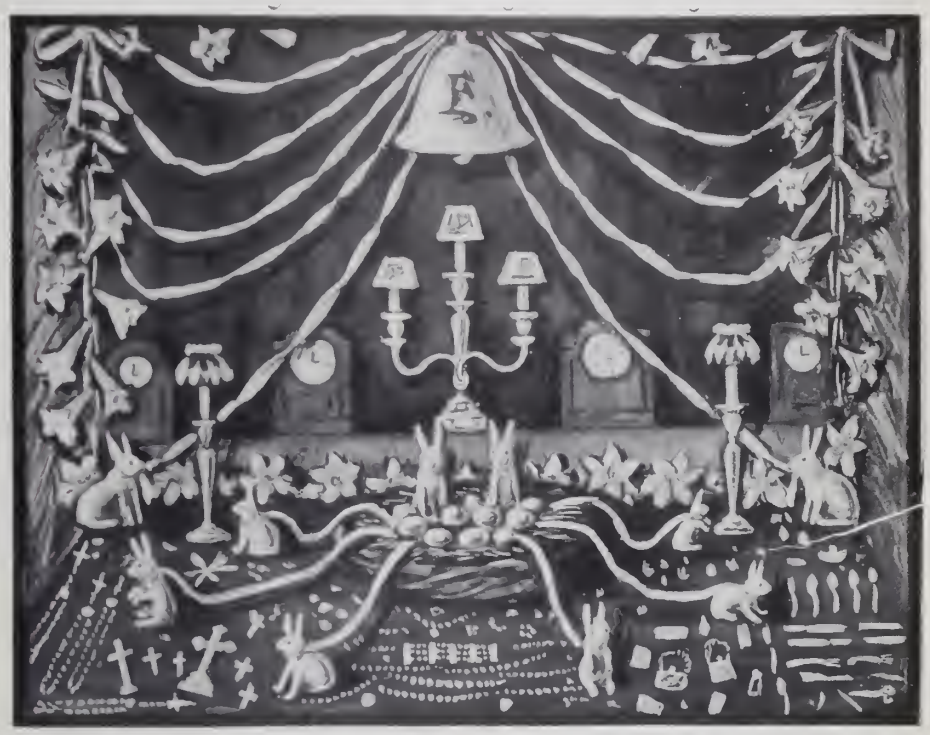
Foresight a Money Saver for Inventors.

THE Patent Office is the one department of government which actually yields a profit—something more than $80,000 for the last fiscal year, during which the fees amounted to $1,887,000. While it would seem increasingly difficult to invent something which has not already been invented and patented, the records show 62,000 applications for mechanical appliances on which 35,000 patents were issued.

Inasmuch as the last year shows an increase of 4,000 applications, it is evident that invention, instead of growing less, is, on the contrary, steadily increasing, and while many patents are secured on which the inventors realize little or nothing, yet fortunes are now and will continue to be made from new and practical ideas.

In most cases the cause of failure to realize expectations will be found in the natural tendency of an inventor to magnify the possibilities and minimize the difficulties of selling his invention. While an occasional find is made by someone working along a line in which he is poorly informed, hundreds waste time and money developing some device which when finished proves to be either old or without demand.

If the inventor would have his attorney make a search of the records before instead of after completing his invention, he would save money and be able to work out his ideas along lines different from those already protected by patents.—*Popular Mechanics.*



ANOTHER EASTER DISPLAY WITH AN ECCLESIASTICAL TONE.

Selling Schemes.

S. JOSEPH & SONS and the Frank Schlampp Co., Des Moines, Ia., have each presented to the Newspaper Women's Club at that place a dozen sterling silver spoons.

A musicale was given recently in the jewelry store of Hal. B. Smith & Co., Logansport, Ind. Both classical and popular melodies were played.

A concern not in the jewelry trade distributes a copy of a popular song with every purchase. The song bears the name of the firm and has been found to be efficient advertising.

M. N. Gwinn, New Richmond, W. Va., moved recently to Meadow Creek, W. Va.

D. Raskin & Bros. have just opened a new jewelry and optical store at 25 Market St., Brownsville, Pa.



Planning an Advertising Campaign.

From *Practical Publicity*,* by Truman A. DeWeese.

(*Continued from issue of Feb.* 2.)

BEFORE inaugurating an advertising campaign the director of the advertising will naturally post himself thoroughly on all trade conditions. He will want to learn from jewelers just what sort of a watch is wanted by the public and just what are the strongest selling points about this particular watch. It will then be possible to plan intelligently an advertising campaign that will be best calculated to create a demand on the dealer for this particular watch. This plan for the first year should present a combination of general publicity in the national mediums and local publicity in the towns where dealers have been induced to lay in a stock of the watches. The local advertising in the newspapers should always carry the name of the local dealer who handles the watch.

General publicity will not answer for the introduction of a new product. There must be a combination of general and local publicity planned with reference to the work of the selling organization. It would be absurd to spend money to advertise in a city where the selling organization has not made arrangements for handling the goods. The advertising campaign and the selling plan must go hand in hand.

So much for reaching the consumer. The manufacturer, however, cannot afford to neglect those mediums which reach the jeweler through the channels of his own trade interest. The jeweler must be reached through his own trade paper, a paper that is devoted entirely to the watch and jewelry trade.

In preparing copy for such a campaign the same principles of publicity apply to the preparation of copy for this product as those which apply to the advertising of every other commodity that is susceptible of universal use. The first thing to do after deciding upon the general plan and the appropriation is to ascertain the "selling points" of the watch.

What are the points about a watch that appeal to the public? What is the principal use of a watch? Clearly it has but one important function—"to tell the time of day." It is fair to assume, therefore, that a very large percentage of the possible purchasers will buy watches because of this particular function. They have only one idea about a watch—its ability to register time. If they buy watches it is natural to assume that they want accurate timekeepers. A watch that did not keep time accurately would be of no use to them. The transactions and appointments of the business and professional world rest upon accurate time-keeping. The industrial world moves by the clock. A watch is supposed to measure the hours that cover the wide range of man's activities.

It is very obvious, therefore, that the strongest selling point for the advertiser to work upon is the accuracy of the watch as a time-keeper. The advertiser can ring the changes on this point in a way that will gradually impress the public with the idea that this is the one watch that can be depended upon in every emergency of life and he can give some of the reasons for it. He should use the "bull's-eye" method to drive this selling point home. The accuracy of the watch as a time-keeper is the first and most important point to be exploited by the man who writes the copy and originates the advertising campaign.

So much for the purchasing class that buys a watch to keep time. But there are other reasons for buying a watch—other "selling points." The advertiser cannot afford to neglect the class that thinks of a watch as a means of personal adornment—the people who regard a watch as "jewelry"—who think of a watch only as something "to wear." To appeal to this class the skill of the artist must be drawn upon. To these the advertiser must appeal in picture as well as in copy; for these the watch must be a work of art—a jeweled product of the highest craftmanship—fit to bestow upon a person as a reward for industry, a gift for signal achievement, a testimonial of birthday remembrance, a present that reflects not only the loving regard but the good taste of the giver.

An accurate time-keeper for the man or woman of affairs, a chaste and refined expression of the giver's token of esteem or remembrance, a choice piece of jewelry for personal adornment—here is abundant material for the man who is to devise a series of advertisements that will be calculated to create a popular demand for this watch without going into those watch-making details that are interesting only to the watchsmith.

(THE END.)

*Copyrighted, 1906, by Truman A. DeWeese. Copyrighted, 1908, by Geo. W. Jacobs & Co.

Ray W. Bayley has bought an interest in the business of W. H. Becken, Beaver Dam, Wis., and after March 1 the business will be conducted uner the name of Becken & Bayley. Mr. Becken will retire from active work, and the business will be in charge of Mr. Bayley, who has been engraver and watchmaker for the firm for the past five years.

What Some Jewelers Say.

JEWELRY repairing! The comp of our repairing department is generally known. We call attentio now at the beginning of the year bec want you to get in right on this ma 1910. Whether you want your wate its annual overhauling and regulating some valued piece of jewelry that ne pairing, we are here to do the w most satisfactory way. We reset old in new and up-to-date mountings er's, Wheeling, W. Va.

This is not a store that ever emp anything which does not come up standard of excellence—at any pric right here is where we prove t salient grasp we have upon the su price. Jewelry and watches and silv at popular prices. In all cases, while ing a living profit for ourselves, we g goods of undoubted intrinsic meri Stillman, New Brunswick, N. J.

Young men of the present day ha tidious tastes. They like a fairly sm watch. We have a fine assortm thin and "Verithin" watches, both op and hunting case. Solid gold an filled cases. We protect each pu with our very liberal watch guarant inspection of our immense line of v is solicited. The prices—our plai cash price—speak for themselves. for illustrated catalogue. Mulford Co., Memphis, Tenn.

The sparkling beauty of our jewe peals irresistibly to all women an men. And with reason. For the is that of good quality as well as ance. We invite you to come and s display. If you have the making of in mind you will find suitable jewel at a price as low as honest quali permit. Virgin & Young, Macon, Ga

Interested in diamonds? Do you delight in owning and wearing he diamonds? Does the sparkle, the sh ing radiance of their liquid fire pleas Or, the aesthetic view aside, shou like to turn over your money with tain prospect of a tangible profit? Al Since May last diamond values ha vanced 20 per cent. I bought $60,000 of them long before the advance, an now till —— I am going to sell th you at old prices, and stand ready them back within a year at a loss of only 5 per cent. Other large ad are expected within the next three m Get wise and let me now lay aside diamond for your wife or best girl present. Walter W. Winton, Scranto

My Valentine.—When you give y Valentine party you will want somet give as a prize. We have just wh want. Hundreds of articles, som tremely unique in design, or shoul wish to remember "your valentine" something more substantial than a c invite your inspection of our goods. ity always the highest and prices th est consistent therewith. W. H. Streator.

The Temple & Farrington Co., Ma ter, N. H., are closing out their st auction.

Retail Advertising Department.

Advertising Folly.

(From *The Haberdasher*)

In the course of human events it is but natural that some grievous errors will ide. One of the greatest of these is to a very definite line between profes- and business. Very few of us would d a philosopher as a man with business- houghts. For this very reason some e most beneficial teachings of these g go neglected in the business world. among those who overlook these les- are numbered the illiterate and the ted business men as well. "You can ome of the people all of the time, and the people some of the time, but you fool all of the people all of the time." a' you ever thought of this old adage ning from the lips of an unbusiness- man?

Probably it's because so many fail to and reason this out that they make costly mistake of attempting to fool all e people all of the time. Our modern aper is one form in which many at- to fool the public the entire time. h show window often is another expo- of this erroneous doctrine. In fact, t -day advertising will eventually run into a noose if the prevalent style of tising spreads among the entire busi- world. Do not misunderstand. It is eant that all advertising points to this erably disastrous end. It doesn't. It ly seems to be the tendency.

us pick up a daily paper. We see that k & Co are advertising $1 articles for nts. Smith's shop has cut all prices lf. Jones Bros. are having a "Harvest a" Jackson's are advertising, during Autumn months, special prices on me- -weight undersuits. Isn't it ridiculous? w, what is the natural influence of "ads" on the human mind? You read one evening and are thoroughly im- ed with their reliability and truth. But after you've picked up the paper day nd day out, and always see that these erns are giving you something for ing, what is the natural conclusion? become—and rightfully, too—extremely tical and suspicious. And yet this is style of advertising which, among the um-class merchants and the department s, preponderates.

here is one man in town who at least 10 times each year advertises a "Retiring Sa " At the first of these he did unload eat deal of old stock. The next sale, e not so successful as the first, never- ss yielded him an opportunity of get- rid of some undesirable goods. But when people with the smallest iota of ligence pass his place of business, see posters telling of his quarterly "Retiring Sa," they merely look at the sign, silently er, lose some more respect for the rietor, and walk on. He tried to fool l he people too often, and they became e." The germs of suspicion spread kly, and the people were spoiled forever ustomers.

When times are dull, then does this set of chants advertise to their heart's content. Not a day passes but that they give the public something to which they are not entitled; and the public, eventually realizing that they are really being imposed upon, get up in arms and strive to maintain their dignity, their self-respect and their independence by paying the right prices for the right articles. And then woe be unto these merchants!

To quote another example. There is a man in town who each week advertises a different kind of a sale. One week it's an "Employes' Sale," the next it's a "Buyer's Sale," and each week he gives the people something for nothing, and each week he loses trade as suspicion spreads.

A suspicious person is the worst detriment to the universe. He's good in only one way—he can't be taken advantage of easily; but he's ruined in a hundred other respects. He's suspicious of his honest fellow man; he questions the best of motives; he's the straight and honorable business man's most effective and most feared enemy.

So remember, apart from the moral and the esthetic side, apart from the psychological standpoint, it's an utter impossibility to fool "all the people all of the time."

Pulling Power of Pictures.

(From the *Advertising World.*)

ILLUSTRATED advertising, or in other words the use of eye-catching pictures in conjunction with text matter to draw trade, is found to be so very profitable that more than 90 per cent. of all newspaper and magazine advertisements contain a cut of the advertised article or a picture pertaining to its usefulness.

All the large national advertisers (with but few exceptions) never place an advertisement without an appropriate engraving. The picture takes the place of the salesman on the road. The latter must describe the article, its usefulness, durability and cost, etc., which means travel, hotel bills, dinners and time, all of which costs good cold cash. If care is taken in its preparation, an illustration can be made that will take the drummer's place and show to advantage the articles to be sold.

Pictures are important and care should be taken that every selling argument is taken advantage of and pictured in a clear cut and convincing manner. Make your cuts talk, make them tell something that gives an idea as to the value of your goods.

So many advertisers get the idea that just so it's a picture anything will do and shove it into their space, or buy stock cuts because they are cheap and run them in with their copy. Not long ago I was looking through a local paper and found a bakery and a plumbing establishment using the same illustration in their advertisements. It's a long step between sewer pipe and doughnuts and as the old adage goes, "What's one man's bread is another man's poison," surely applies in this case.

See the beautiful anniversary number, issued Feb. 2, for suggestions for jewelry displays for Washington's Birthday, Feb. 22.

A Canine Press Agent Handsomely Rewarded.

THE bright little canine portrayed below and who was recently presented with a $15,000 diamond collar for services rendered as "press agent" and companion "en tour" of Arthur Wallenhorst, a jeweler of Baltimore, Md., is known as "Dixie" and, considering his years, is unusually spry and active.

All Baltimoreans who know Mr. Wallenhorst know the sincere affection that exists between "Dixie" and his master. Wherever the jeweler looms up you are sure to see the tiny bit of a dog hugging close to his heels. Mr. Wallenhorst has traveled extensively on this continent and in Europe, and "Dixie" has always accompanied him. When the little dog was approaching his



A JEWELER'S CANINE PRESS AGENT.

11th year, recently, the jeweler racked his brain for some testimonial dear to dog nature, and it was finally decided that he should have another collar, and one that would be far above anything worn by the average dog. The result was a magnificent diamond collar fashioned with the greatest of care and containing about 700 select diamonds of graded sizes, valued at $15,000.

The design was made as unique as possible. The stones vary in size from the main center stone in the pendant worth $200, to others about one-sixth of a carat. The picture will give an idea of the design. The part of the collar that rests on the back of the neck narrows down to a single string of diamonds, each set singly and securely to prevent the loss of any stones. On his birthday, when the collar was presented, "Dixie" was given a banquet at Kelley's Hotel, on S. Gay St., near Mr. Wallenhorst's store. The little black-and-tan had the place of honor and showed his good breeding and manners as he partook of a portion of each course. At the end of the banquet "Dixie" was called on to sing, and as no particular selection was called for he responded in his own way, seated on his hind legs with his head straight in the air.

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Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Feb. 2.)

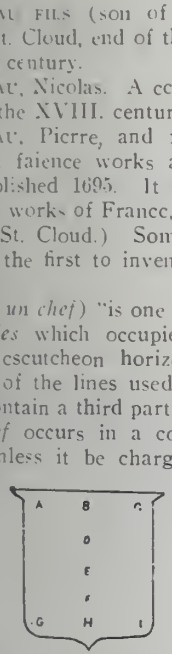
CHIAVENNA, Giacomo. A gem worker of ...dena, 1621

CHICANNEAU FILS (son of Pierre). A ...amist at St. Cloud, end of the XVII. and ...ly XVIII. century.

CHICANNEAU, Nicolas. A ceramic painter ...Rouen in the XVIII. century.

CHICANNEAU, Picrre, and family. Pro...etors of a faience works at St. Cloud, ...ance, established 1695. It was the firs: ...t porcelain works of France, says Jacque...rt. (See St. Cloud.) Some claim *Chi...neau* was the first to invent soft porce...n.

CHIEF (Fr *un chef*) "is one of the *honor...ble ordinaries* which occupies the upper ...rt of the escutcheon horizontally by a ...in or any of the lines used in heraldry. ...d should contain a third part of the shield. ...hen a *chief* occurs in a coat it is last ...entioned, unless it be charged with any



POINTS OF THE HERALDIC SHIELD.

...aring. Charges placed on the upper part ...the shield are termed *in chief.*"—Robson. ...he *chief* occupies the upper third part of ...shield."—Milbourn. In the division of ...*points of the shield*, the letters A B C ...present the *chief*. (See cut.)

CHIKARA, Mori. Japanese potter at Mika...ji.

CHIMERA, The. A monster having a lion's ...ad and breast, a goat's body and a ...agon's tail. It vomited fire. A goat's ...ad also appears behind the lion's neck at ...es.

CHIN. The Chinese "pearl." One of the ...ight Ordinary Symbols" seen on porce...ns. (See *pearl.*)

CHINA (Fr., porcelain; Ger., porzellan) ...formed of paste which is translucid, ...ereas the paste of pottery is always ...aque."—Marryatt. (See *porcelain.*)

CHINA CLAY (kaolin). The purest white ...y used in the manufacture of porcelain ...d light-colored earthen ware. It is a ...drated silicate of alumina. In England it is often called Cornish clay, being most prevalent in Cornwall and Devon counties.

CHINA STONE (called also Cornish stone, to which refer). Weathered *pegmatite* used in English cream-colored porcelain and stone ware bodies to give hardness and a vitreous nature to the fired substance.

CHING-HWA PERIOD (1465-1488). This was supposed to be the second best Ming porcelain period, and this Ming mark is the most generally found on extant pieces. The Ming color is green.

CHING-TIH PERIOD (1506-1522). This period may be represented solely by the Warham bowl. Chinese history speaks of a superior blue known under the term "Mohammedan" introduced in this period. Also there is mention of an improved red being produced. Yellow glaze was probably usual.

CHIN-TSUNG. Emperor of China, 1004-1007 (Sung Dynasty). He founded a royal porcelain factory at King-te-chin. Ordered that all vases produced for his palace must be marked at the foot "King-te Nien Chi," the name of his period. Pottery had been made there many years. (See *Dynasties.*)

CHING-TUNG period, in Chinese history, dates from 1436 to 1450. It belongs to the Ming Dynasty (1368-1644). Its color is green. (See *Ming Dynasty.*)

CHIPAULT, Jean. Pottery ceramist at Paris, end of the XVI. century.

CHITON. "The underskirt worn by the Greeks, corresponding to the Roman *tunica*. Two kinds were commonly distinguished, the short Doric *chiton* of wool (see cut) and the long Ionic tunic of linen which was worn at Athens down to the time of Pericles. The *chiton* consisted of an oblong piece of cloth, wrapped round the body. One arm was passed through a hole in the closed side, while the two corners were joined together by a clasp on the shoulder. The garment, which thus hung down open on one side, was fastened together at both corners, or sometimes sewn together below the hips. At the waist it was confined by a belt. In course of time short sleeves were added to the arm-holes. Sleeves reaching to the wrists were by the Greeks regarded as effeminate, but they were worn by the Phrygians and Medians, and often appear on monuments as part of the dress of Orientals. The *chiton* worn on both shoulders was distinctive of free men. Workmen, sailors and slaves wore a *chiton* with one arm-hole only for the left arm, while the right arm and right breast were left uncovered. This was called *exomis.*



CHITON.

(See also *chlamys, himation, tribon, Doric dress, Ionic dress,* etc.)

CHIU-KO-KARATSU (Japanese). Karatsu ware made between the years A. D. 1600-1654. The term means "middle old Karatsu" and is used to distinguish it from the earliest and the latest produced. The latter is known as *Karatsu yaki*, and the earliest is called *Ko-Karatsu* ("old Karatsu").

CHIUSA. "A finely crackled Japanese ware, well known in foreign markets, dates from about A. D. 1592, when the Prince of Satsuma, Shimadsu Yoshihisa, a general of the Japanese army, invading Corea, brought home with him a certain number of porcelain makers with their families, who settled first at Kagoshima and afterward at *Chiusa*, in the province of Osumi, where they made the ware known as Ko-chiusa. Afterward they moved to Nawashirogawa, near Kagoshima, and after many experiments succeeded in producing the ware now known as Satsuma."—Franks.

CHLAMYS. A garment worn by the males in ancient Greece. It was a "cloak used for riding or traveling. It is considered to be of Macedonian origin. * * * It was probably brought into Greece from the North by the Dorian invaders when they came down, and in its origin may have been no different from the Homeric *chlaina*. In classical times it was always worn over the short *chiton* by travelers and riders, and was a characteristic dress of the *Ephebi*. * * * Like the *himation*, it consisted of

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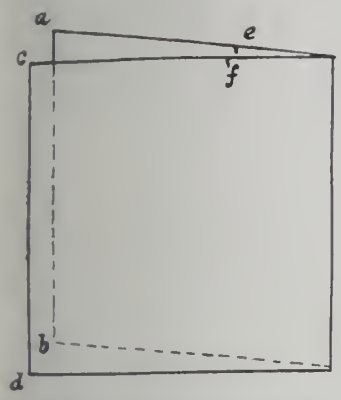
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rectangular piece of material, but was of slightly different shape, being rather more oblong; in fact, doubled it would form an almost perfect square. Its normal dimensions would be about six to seven feet long by 3½ feet wide. In putting it on, the wearer would double it around him and



CHLAMYS DESIGN, BY ABRAHAMS.

and inside it, so that the middle line came along the back of the left arm and shoulder; he would then fasten the two sides together with a brooch on the right shoulder, close to the neck, at the points *e* and *f* in the accompanying diagram; the corners *d* and *b* would hang down in front and behind, respectively, at a distance of about one foot from the ground, and the corners *a* and *c* would hang down together along the right side; the left arm, which held the reins in riding, would thus be covered, while the right would be free to



EPHEBOS IN CHLAMYS AND PETASOS. FROM ANCIENT GREEK POTTERY.

hold spear or whip. The left could easily be freed also by swinging the cloak around so that the brooch came under the chin instead of on the shoulder; the two corners *a* and *c* could be then thrown back over the arms. The *chlamys* is frequently represented in art worn in this way, especially in cases where the wearer is occupied in vigorous action."—Abraham.

CHOISY-LE-ROI (France). A hard porcelain factory was established here "by a Sieur Clement; this establishment belonged, in 1786, to M. Lefevre; we do not know its works."—Jacquemart.

CHOJI (Jap.). On Japanese ware the *choji*, or clove, in conventionalized form is a favorite *motif*. The *choji* is one of the emblems in the *Takara-mono*, or Precious Things. The clove is used in Japan as a purifier and as a "perfume. The spice is



CHOJI.

placed in water in the upper part of a *chojiburo* (to which refer), in the lower compartment of which lighted charcoal is thrown. The significance of the *choji* as an emblem is twofold—as a perfume and as a safeguard from noxious vapors."—Bowes.

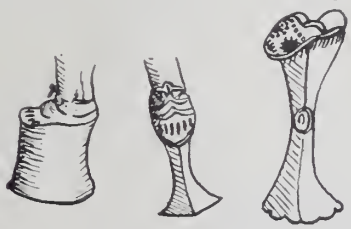
CHOJIBURO (Jap.). The Japanese incense burner.

CHOJIRO. A Japanese potter, creator of Raku ware, at Juraku, district of Kioto. He was the son of the Corean potter Ameya, who introduced this ware in the XVI. century. Taiko Hideyoshi honored him with a gold seal on which was engraved the character "Raku," signifying "enjoyment." Hence the ware was named *Raku yaki* (Raku ware). He died 1574.

CHOJIRO, Tanaka. Son of the first Chojiro. He followed his father's trade and his descendant of the 11th generation now carries on the business of making *Raku* ware. The second Chojiro, having lost the gold seal given his father by Taiko, his descendants have since used their own.

CHO-NIU. A Japanese Raku ware potter, descendant of the first Chojiro and Ameya, the original creators. Lived middle of the XVIII. century.

CHOPINE, *Chapiney*. "A sort of stilt, clog or false heel, imported from Turkey into



CHOPINES.

Italy, and from Venice into England."—Planché.

CHORAGIC MONUMENTS. "The small monuments to which we apply this term originated in the time of Pericles, who built an Odeon at Athens for musical contests, not of single persons, but of choruses. The richest and most respectable man was chosen from the 10 Athenian tribes as *choragus*, to make the necessary arrangements, in return for which distinction he had to defray the expenses. If his chorus were victorious he had also the right of placing upon a monument erected at his own cost the tripod which was given as a prize. The rich citizens whose choruses conquered in these contests displayed great splendor in their monuments, which were so numerous that at Athens there was a street formed entirely of them, called the 'Street of Tripods.'"—Fairholt. The *choragic monument* of Lysicrates, at Athens, is called the finest piece of architecture of the Corinthian order known.

CHOSEN KARATSU (Corean Karatsu). Japanese pottery made of a clay imported from Corea is so called. It is very light and is used largely in the "tea ceremonies" (*Cha-no-yu*).

CHOZAYEMON. Japanese originator of the Ohi ware. He started the kiln at Ohi-machi in the province of Kaga, 1680. (See *Ohi ware.*)

CHRISMAL. Same as *chrismatory.*

CHRISMARIUM. The chrismatory vessel holding the consecrated oil. (See *chrismatory*).

CHRISMATORY (called also creme box, oynting box, oile box). "A case to hold the holy oils and chrism. 1. The Oleum Cathecumenorum. 2. Oleum Infirmorum. 3. Sanctorum Chrisma; and it is from this last that the case derives its name. These oils are solemnly blessed on Holy Thursday. The first is used for baptism, and the consecration of altars and bells; the second for the sick and for bells; the third for the sacraments of baptism and confirmation and the consecration of bishops, priests, churches, altars, bells and chalices. There are two sorts of *chrismatories*—the one small and portable, for the visitation of the sick, etc., the other large, for the reservation of the holy oils in the sacristy."—Pugin.

"1. The vessel made to hold the consecrated oil (see *labarum*). 2. A vessel for the reservation of the consecrated host. 3. A cloth used to cover relics."—Mollett.

CHRIST, CROSS OF. "Same as cross *Calvary* or cross of the *Passion.*"—Robson.

CHRISTIAN period in art, 500 A. D. to 1,000 A. D.

CHRISTIAN PORCELAIN. Upon the expulsion of the Portuguese from Japan the Japanese Government started an anti-Christian persecution that ended in the massacreing of 40,000 converts. A peculiar kind of ware, probably made by the Chinese for these persecuted Japanese Christians, has left numerous specimens which are known as *Christian porcelain.*

CHRYSANTHEMO-PAEONIAN FAMILY. A term used by Jacquemart to denote a ceramic ware characterized "by the predominance of chrysanthemums and peonies which invade the ground, overcharge the medallions and even appear in relief in the appendages of the vases. A particular coloration, simple and grand, brings out the ornamental effect of these decorative elements. A grayish or blackish blue, an iron red more or less bright, and a soft, dead gold balance each other in nearly equal masses; in some cases copper green and black unite to the fundamental tints and constitute the class which may be called 'rich Paeonian.' It was the more necessary to create a name for this family, inasmuch as it contains the products of China and Japan, confounded by empiricism under the false denomination of Japan porcelain."—*Jacquemart.*

(To be continued.)



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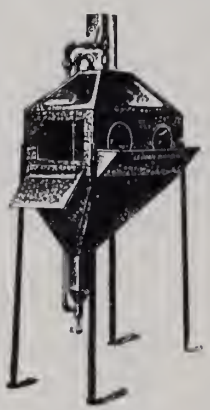
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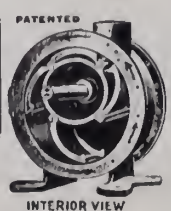
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2417.—**Non-Ferrous Metals and Alloys.**—*I am interested in metals and alloys used for making jewelry and similar articles and would be pleased to have you publish a table giving fusing and melting points.* *M. T.*

ANSWER:—As most persons know, metals have certain melting points or fusing points at temperature, at which state of heat they pass from a solid or frozen condition into a fluid or liquid condition, and unless that or a greater heat is present the metal remains solid or frozen. At a lower temperature both metals and alloys will absorb oxygen more or less freely, and burn away without melting, oxide being formed; but such a method of reducing the metals has no general value unless very carefully controlled, and then on certain metals which have a commercial value when thus reduced. Metals or alloys having melting points up to 1,000° F. can be melted in an open iron kettle pot, provided they be covered with granulated charcoal to prevent oxidization. In some cases the pot is coated inside with a mixture of plumbago and china clay, which is applied as a thick cream and dried before using the pot or kettle for melting purposes. Metals or alloys having a melting point above 1,000° F. must usually be melted in crucibles fired in a proper furnace. All metals vary in the exact degree of heat which is needed to melt them, in some cases a little more or less being required, according to the impurities which may be in the particular sample of metal that is treated. Whatever the exact melting point may be, it must be remembered that whatever the weight of the metal—whether ounces or tons—it will not melt below the required heat, and on this point a good many false promises are made. In fact, fine wire gauze and some other forms of metal will not melt at all unless immersed in a bath of molten metal, as the heat is carried away too quickly, while under certain conditions foils simply reduce to oxides only. In any case, solid metals melt better than light stuff, although a longer time may be needed to perform the work. Approximately, the fusing points of commercial metals are given below, it being well to estimate that for brass of a high character nearly as great a heat as that for gun metal will be necessary, this alloy being one of the most variable made, so far as contents are concerned.

	Deg. F.		Deg. F.
Magnesium	455	Gun metal	1,900
Tin	463	Copper (cast)	2,000
Bismuth	509	Gold	2,160
Cadmium	608	Nickel	2,569
Zinc	779	Manganese	3,000
Aluminum	1,242	Tantalum	4,162
Brass (cast)	1,650	Platinum	4,712
Silver	1,830		

Anything requiring over 3,000° F. cannot be melted with carbon as a heating medium, and pure manganese is difficult to handle by itself, but when alloyed with iron and supplied as ferro-manganese with up to 80-85 per cent. of manganese, it can be readily dealt with. Tantalum and platinum must be melted in an oxyhydrogen or electric furnace. Platinum crucibles are often used, for, owing to the refractory character of this metal, it stands the heat required for ordinary metals, but as it costs roughly about $25 per ounce, it is only used for laboratory work as a general rule. In all melting operations time is an element which has to be considered, the metal not immediately melting, but having to absorb the heat until a sufficiently high temperature is obtained. After this most metals begin to melt with some rapidity. Aluminum is rather an exception, however, as this particular metal usually hangs until the whole is at the fusing point, and then it drops suddenly, and in a few minutes is at the right temperature for pouring. Copper, brass, iron and other metals melt as soon as the melting point is reached in any part, or, as the melters call it, "bleeding" down. In a bath of molten tin copper breaks up and melts at some point between 500° F. and 600° F., but this is an item that is only useful in making gun metal alloys, etc.

Solution for Depositing Yellow Gold.

FOR the electrodeposition of yellow gold or the Roman shade, the formula of Roseleur is widely used. It is the one generally employed for ormolu work and is quite satisfactory. To-day, it is used without change in the original formula, although Roseleur employed it in 1846. The solution is made as follows:

Water	1	gallon
Phosphate of soda	8	oz.
Bi-sulphite of soda	1¼	oz.
Potassium cyanide	⅛	oz.
Gold	2½	pennyweights

The gold is "cut" with aqua-regia in the usual manner and made into chloride before adding to the solution.

The solution is used warm at a temperature of from 120 to 150° F. A platinum anode is preferably used and it is held in the hand while gilding. If the anode is allowed to dip but slightly into the solution a pale color is produced. If immersed a greater amount, a yellow shade is formed, while a full immersion gives a redder tone. The work intended to be gilded is usually moved about while it is in the solution.

The production of a yellow or Roman color on articles needs some care in order to obtain the desired shade. Let it be said that a yellow color cannot be obtained directly on copper or bronze unless a large amount of gold is put on. The copper red causes a red shade on the deposit. To obtain a rich, yellow color, the gold deposit should be put on brass of as near the color of the gold as it is possible to obtain.—*The Brass World.*

German Silver.

ALTHOUGH the proportion of copper in this alloy is considerably greater than that of nickel, watchmakers frequently apply the latter name to it, doubtless on account of the beautiful polish of which the metal is susceptible and the comparative oxidizability which it derives from the presence of nickel.

German silver is an alloy of copper, nickel and zinc, with an occasional admixture of a small proportion of iron or tin. When used in objects that require soldering two per cent. of lead is added.

The alloy usually employed in horology is very malleable. It has a mean composition as follows: Copper, 60 per cent.; nickel, 20 per cent., and zinc, 20 per cent. That containing 58 per cent. copper, 14 per cent. nickel, 25 per cent. zinc and three per cent. iron is said to be highly elastic.

For the following useful details with regard to the employment of German silver for watch work we are indebted to C. E. Jacot:

"Watch movements have been made for the last 30 years; it was long thought that the taste would die out, but, on the other hand, the demand for "nickel" movements increases each year.

"German silver is only used for the plates, cocks and bars. The barrels and wheels are made of brass, and surfaces exposed to friction, such as the center pivot holes (all other holes are generally jeweled), are bushed with the same metal, for it is observed that in the presence of nickel oil is rapidly blackened and the pivots wear sooner than when working in good brass.

"The color remains unaltered for a long time if the surface has been carefully smoothed in the first instance; and if cleansed with soap and water its original freshness can be to a great extent restored. Some jobbers employ chemical preparations for cleaning the metal.

"The following is recommended as very effective for this purpose: Mix 50 parts rectified spirits of wine, one part sulphuric acid and one part of nitric acid. Allow the pieces to remain in this liquid for 10 or 15 seconds, wash with cold water and subsequently with spirits of wine. Dry with a soft rag.

"Specimens of fine German silver nearly equal silver in whiteness and susceptibility of receiving a high polish, while they surpass it in hardness and durability. One specimen consists of a mixture of pure copper, 40½ parts; nickel, 31½ parts; zinc, 25 parts, and iron, 2½ parts. This alloy is said to resemble the genuine German silver from the ore in Hildburghhausen, as well as Pakfong, as analyzed by Dr. Fyfe, and is equal to the best Chinese samples."

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JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

ELECTRIC MOTORS



When in need of motors see us. You get the benefit of 20 years' experience. We furnish all makes of new motors and at present have good bargains in motors nearly new.
Repairs done promptly at lowest prices.

Write or call at WHITELEY'S
52 JOHN ST. NEW YORK CITY

Frank Dederick *Established 59 Years* James E. Dederick

James H. Dederick's Sons

Assayers and Bullion Dealers

All qualities of Gold and Silver, in Plate, Square and Round Wire. Rolled to any gauge. We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars. Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

16 Maiden Lane, New York

CRUCIBLES



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.



L. LELONG & BRO.

GOLD AND SILVER REFINERS
ASSAYERS AND SWEEP SMELTERS

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE

I AM now engaged in conducting a very high class sale, my second one for Chas. W. Crankshaw, of Atlanta, Ga., and my seventh in this city within the past eighteen years for leading jewelers. Mr. Crankshaw's present stock amounts to fully $200,000 of only the highest grade diamonds, gold goods, sterling silver and art ware. This store is pronounced the most palatial in the entire South.

This particular sale is creating great excitement and is attended by the leading society people of this wonderful city of the New South.

Over two hundred references given of successful auctions. Since having by mutual consent and good will dissolved the partnership with my former associate, I now have two of the most able assistants. My time is being booked ahead, even into next Autumn, so it will be necessary to write promptly if my services are wanted.

Correspondence confidential. All sales made strictly on a commission basis and satisfaction guaranteed. I am in a position now to do more in every possible way for my patrons than ever before. As to my reliability, I will give references from leading manufacturers, jobbers, several banking houses, commercial reports and over two hundred jewelers for whom I have sold.



Send for booklet on Auctions

Correspondence Confidential

HERMAN G. BRIGGS 5132 KIMBARK AVENUE CHICAGO, ILL.

Tel., Hyde Park, 4745

LEES & SANDERS,

FROM THE SWEEP PRODUCER DIRECT TO THE UP-TO-DATE SMELTERS

SWEEP SMELTERS,

BIRMINGHAM, ENG.

U. S. SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN, 16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing Precious Metals.

Positively Highest Prices Paid For Old Gold and Silver. IMPORTERS OF PLATINUM ORE AND BULLION ASSAYS A SPECIALTY

WM. F. RENZIEHAUSEN CO. Phone 3759-R **Gold and Silver Refiners**

43-47 Oliver Street, NEWARK, N. J.

Prompt Returns Made for any Material Containing Precious Metals Dealers in Gold and Silver, and Rollers of Sterling Silver

GOLD AND SILVER ANODES A SPECIALTY

"Perfect One piece"



QUALITY FINISH

TRADE MARK REGISTERED

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

MADE IN 14 & 10 K GOLD 14K PLATE STERLING SILVER

A Complete Line of 10 K. Plate is Now Ready

STERN BROS. & CO., 33-43 Gold St., New York

To avoid delay use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Dept.: 68 Nassau Street, New York

Diamond Cutting Works: 142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State Street; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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42nd Year. WEDNESDAY, FEBRUARY 23, 1910. Vol. LX., No. 4.



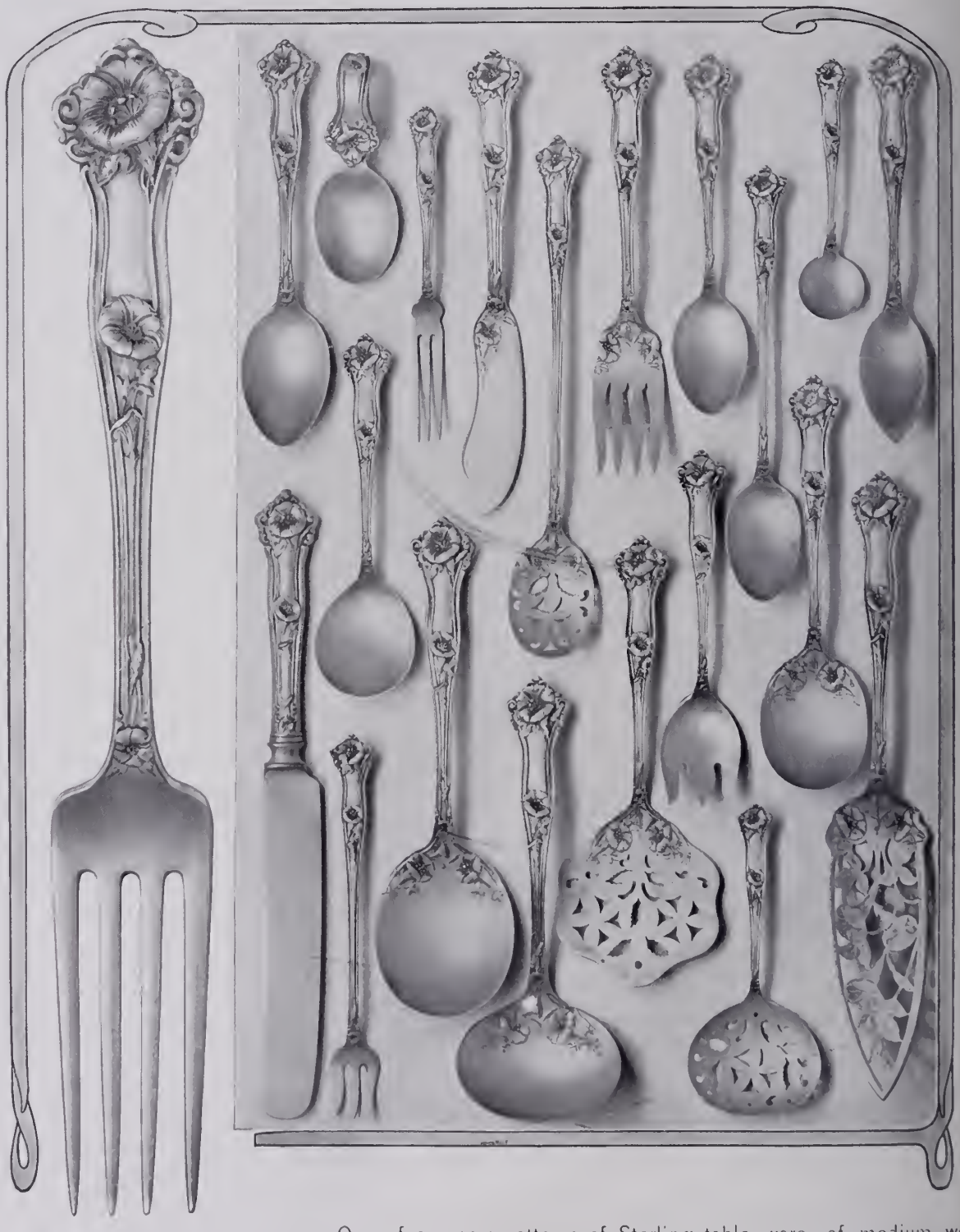
Massive Silver Automobile Trophy for the Santa Monica Road Race.

(*See Text on Page 55.*)

ALVIN SILVER

Morning Glory Pattern

925/1000 FINE



One of our new patterns of Sterling table ware, of medium weigh a moderate price.

The Morning Glory Pattern is another example of Alvin Superiority— most attractive and artistic pattern, full of character, in French gray finish, high relief, as ornate on the back of each piece as on the front, in fac excellency of the die work cannot be surpassed. The execution of the together with the other details of the pattern, make it a pattern possessing sive qualities. Made in full line of fancy pieces, ounce goods and cutlery

Write for complete price list.

ALVIN MFG. CO.

Silversmiths

New York



FAHYS

Gold Filled Watch Cases are NOT manufactured by any Watch Case Trust

JOSEPH FAHYS & CO.

NEW YORK CHICAGO BOSTON SAN FRANCISCO



A BRIGHT PROSPECT



A bright prospect is before the retail jeweler who buys his diamonds of us, because then he has his diamonds at the lowest possible prices. He is also sure the stones are exactly as represented.

Consequently no competitor can sell equal goods for less, so his chances of selling are greatly increased.

J. R. WOOD & SONS

Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

170 Broadway, Corner of 2 Maiden Lane NEW YORK

Ue

Respectfully

Iggest

You



"GET IN THE GAME"

Good business revolves around this ing—a perfectly satisfied customer has he true "ring" about him—he is a auable asset.

Our rings are the standard for quality and workmanship, yet they are sold at the lowest price ossible.

J. R. WOOD & SONS

Wedding Ring Makers

70 Broadway, Corner of 2 Maiden Lane **NEW YORK**

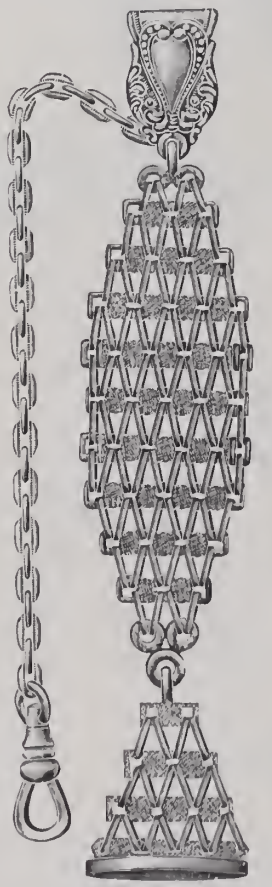
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our 1/8 mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article w

Just ask for Bigney goods and you can be supplied with everything in chains, lock fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L593 - Mirror



L728

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Offi
3 MAIDEN LAI



See Our
CATALOG
For

Class Pins



Greek Letter Pins

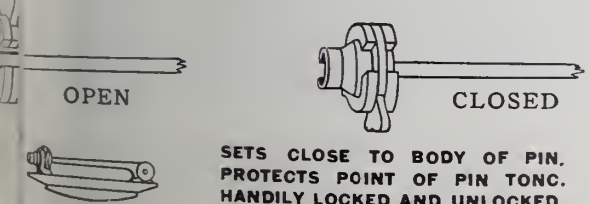


Trained Nurses Pins

Or
Write for Samples

We are Headquarters

WENDELL'S PERFECT SAFETY CATCH



SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONC.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.

Wendell & Company

NEW YORK
47 John Street

CHICAGO
256 Madison Street

CHICAGO, ILL.: Heyworth Bldg. SEATTLE, WASH.: Arcade Bldg.

What You Expect from Your Business Ar



"MORE THAN I EXPECTED."

RESULTS

¶ If a thousand jewelers told you that they had received "Mo Than Expected" for their metals wouldn't you feel it worth whi to investigate the matter? We would rather *do more* than *do l* than you expect, and we make this statement good with a che that will measure up to your expectations.

¶ If by Our Accurate Valuations you can get more for your O Gold, Silver, Filled Cases, Plated Jewelry, Sweeps, etc., there no reason why you should accept less from another concer We guarantee where others promise and the evidence of it "Best Proved" by a Trial. This is the time to clean up and you overlook sending us your next shipment you do yours and your business an injustice. Shipment returned at our e pense if you are not satisfied.

GOLDSMITH BROS.
Smelting & Refining Company
20 JOHN STREET NEW YORI

New York.
New York City.
Check for sweeps exceeded our expectations. Will assure you of our future business.
Rosenberg & Daniel.

New York.
Rome, N. Y.
Check for Old Gold and Filled Scraps received and very satisfactory to us. Thanks for promptness. I remain,
Yours truly,
W. H. Rudd.

Maine.
Calais, Me.
Your check for $47.52 received and accepted with thanks, Yours,
Chas. W. Bailey.

Massachusetts.
Salem, Mass.
Received check for Filings, Sweeps, etc., very satisfactory and will send you future shipments.
Yours truly,
Salem Jewelry Co.

New Hampshire.
Berlin, N. H.
Check for Old Gold and Silver received and am perfectly satisfied. Thank you for promptness. E. M. Whitcomb.

Ohio.
Cleveland, Ohio.
I always send my Gold to you with satisfactory results. Yours truly,
C. B. Edgar.

Illinois.
Champaign, Ill.
Check for Old Gold and Silver O. K. Thank you for your always prompt remittance.
Yours truly,
Chas. Maurer.
Jeweler and Optician.

Minnesota.
Rushford, Minn.
Check in payment of Old Gold and Silver scraps received and the amount is very satisfactory, for which please accept thanks.
Yours truly,
G. G. Grossfield.

Alabama.
Union Springs, Ala.
Returns are most satisfactory; realized more than expected.
Yours,
Henry J. Rosenstihl.

Tennessee.
Memphis, Tenn.
Amount of check received to-day was really more than I thought the Old Gold was worth. Thank you for promptness. Yours truly,
Charles Wilms.

Texas.
Haskell, Texas.
Check for Old Gold received, really more than expected. Thanks for prompt attention.
Yours,
H. M. Craig.

Montana.
Butte, Mont.
Check for Sweeps entirely satisfactory. Will remember you with our business in future.
Towle & Winterhalter.

Oregon.
Check for $402.00, returns for Sweepings, perfectly satisfactory to us. With thanks, we remain,
Yours,
A. & C. Feldenheimer.

California.
San Diego, Cal.
Check for Sweeps received to-day. Accept my thanks for your fair and courteous treatment, will remember you with future shipments.
Yours respectfully,
H. M. Funk.

Maryland.
Rockville, Md.
Your check for Old Gold received O. K. Will send you more in future.
Yours truly,
G. MacWilliams.

New York.
Potsdam, N. Y.
Received check all O. K. and more than satisfied. Yours, etc.,
C. A. Thorpe.

Maine.
Farmington, Me.
Check received, perfectly satisfactory. I think we come pretty near in our estimation. I made it $112.50 and your check was $112.55.
Yours respectfully,
J. A. Blake.

New York.
Rushville, N. Y.
The draft for $22.07 for Old Gold and Silver received, which is very satisfactory. I am,
Yours respectfully,
C. T. Loudon.

Delaware.
New Castle, Del.
I received check today. Everything satisfactory. T. E. Bridgewater.

Pennsylvania.
Hanover, Pa.
Had word from party to whom cases belonged, and everything is satisfactory. So you may keep entire shipment.
Respectfully,
Chas. F. Sarbaugh.

Massachus
Natick, M
Your check
and is satisfact
ing you for sam
Yours respect
H. S.

New Yo
Rome, N
Your check
this A. M. Ver
and satisfactory
H. C

New Yo
New York
Your check f
ings receiv
thanks, same b
satisfactory.
tinue to have y
our sweeps eve
Respectfully y
Baumgold B

Pennsylva
Erie, Pa
Received y
for Old Gold a
and am satisfied
amount. Yours
Em

"Our Factory is Your Factory"

A 10-KARAT LINE THAT IS 10-KARAT

/here the Quality Counts

The quality of an article comes a constant re- nder of the store from ıich the article was pur- ased.

Quality will outlive the st advertisement, become e constant subject of con- rsation, the boast of an thusiastic customer, and it is the quality which es with the reputation of ıe Keller Jewelry Mfg.). line of gold jewelry, it ll fill you with the utmost tisfaction.

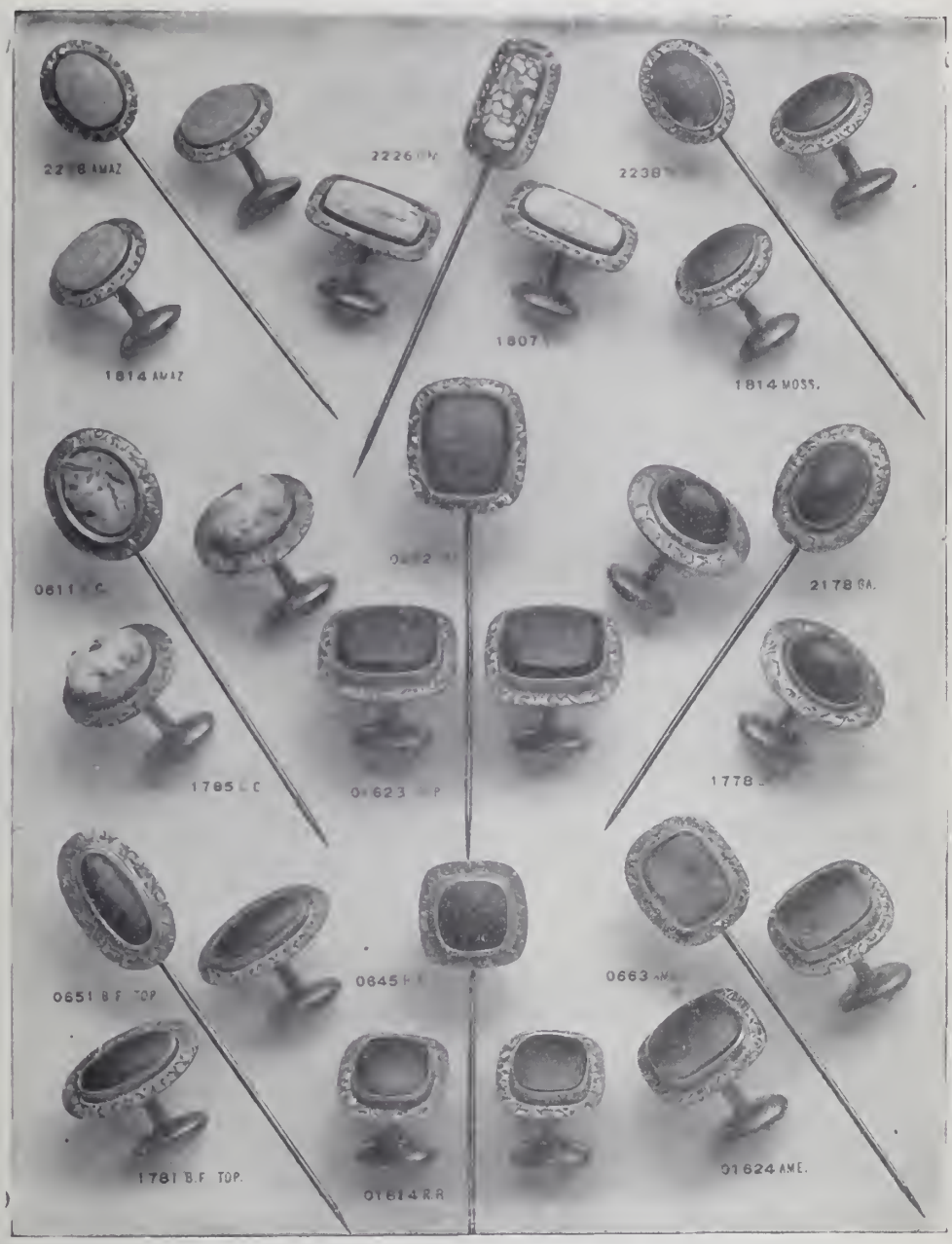
Our Large Assortment of

NK BUTTONS
BROOCHES
SCARF PINS
LOCKETS
PENDANTS
BABY PINS
HANDY PINS
AIST SETS
ROSSES
COMBS
FOBS
TIE CLASPS
NECK CHAINS
LORGNETTE CHAINS

ILL INTEREST YOU

LOOK FOR THIS

TRADE-MARK



Consult us concerning prices and designs

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Avenue, Newark, N. J.

64 Nassau Street, New York

DUEBER

CASES

STAND

UNQUESTIONED

POINTER No. 122

ARE YOU IN STEP WITH PROGRESS?

IF NOT, WHY NOT?

OUR METHOD WILL INCREASE YOUR BUSINESS 50% TO 100%

Read the letter below written by one who has used our Catalog System every year since 1904



STORE OF B. GOTTLIEB, PINE BLUFF, ARK.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

PINE BLUFF, ARK., January 29th, 1910.

Gentlemen:—On account of the unsettled condition of the cotton market in this section, and low prices, the farmers, as a rule, did not sell their product, thus business in all lines was seriously affected and merchants generally complained of a poor holiday business, but I am pleased to report a large increase in mine over that of 1908, and am convinced that the Catalog accomplished this.

I have sent out your Catalogs every year for the past six years, and through them my business has grown from a modest one to the largest in the city, and by far overshadowing strong competition.

The goods you furnish, which are illustrated in my catalog, are of the best standard makes, ready sellers, and prices as low or lower than could be procured elsewhere for equal quality. The catalogs have placed my store most prominently before the people and given it a very high standing.

Will have you make my Catalog again this year. It will be even larger than my 90-page book last year. My mail order business in the surrounding country is growing nicely. The other large mail-order houses have a strong hold on our farmers but I am gradually getting it away from them. I will continue to go after this branch of the business. However, it is in the city where immediate and profitable results are always obtained from the Catalog.

Hoping this information is what you have inquired after, with my best wishes, I remain.

Sincerely yours,

B. GOTTLIEB.

If You are Interested, Write us for Particulars

We deal only with the legitimate jeweler and as a rule sell but one in a city.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

We Manufacture

Imitation Stones

Superior to the Imported

In All Colors, Qualities, Sizes and Shapes

Prices Right

TANNENBAUM & COMPANY

Manufacturers and Cutters of

Semi-Precious and Imitation Stones

PROVIDENCE, RHODE ISLAND

NEW YORK BOSTON LONDON PARIS OBERSTEIN

QUALITY

Winning on Merit

There are many ways of trying to win in the business world.

One may adopt Brute Force. That is the method of the highwayman, when he hits you on the head and takes your wallet.

Or one may seek success simply on the MERIT of his products in an open market. That is the approved method in civilized communities. It wins.

Jobbers, dealers, consumers, everybody responds to considerations of QUALITY, and no Chinese Wall can shut them off.

For years

WADSWORTH WATCH CASES

have been winning on merit. The cases have been sold, and the business developed on the idea of QUALITY, including superior SHAPES, STYLES and ENGRAVINGS. The Cases will continue to be sold and the business will continue to be developed along the same lines.

The Big Stick is no part of our office furniture. Dealers DON'T HAVE TO buy these Cases.

But they WANT TO and will buy them because of their QUALITY, because of the PROFIT there is in them, and because there is always certainty of a SQUARE DEAL and no coercion.

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really AHEAD OF THE TIMES have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

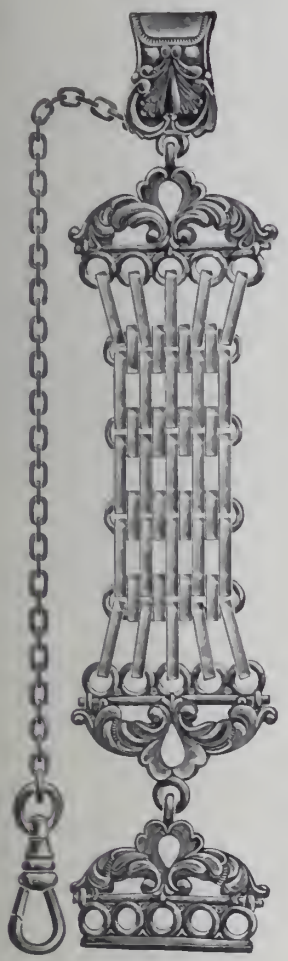
WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane



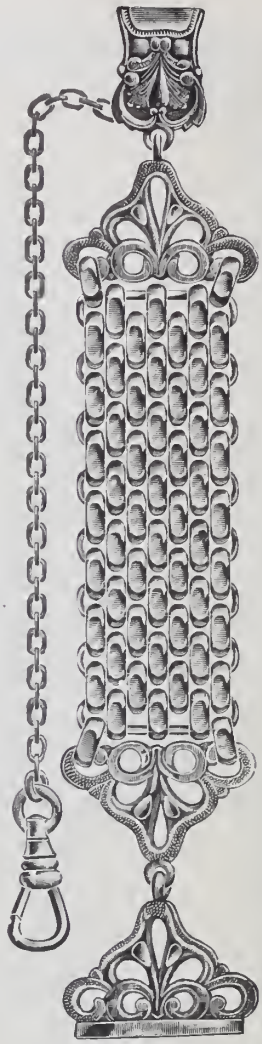
No. F 305 270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



4287

4286



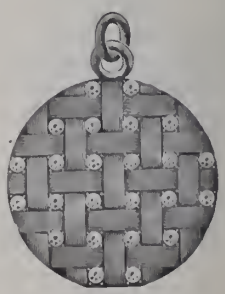
9815



4293



4300



9803

FONTNEAU & COOK CO.

Factory Attleboro, Mass.

NEW YORK
15 Maiden Lane

CHICAGO
1203 Heyworth Bldg.



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

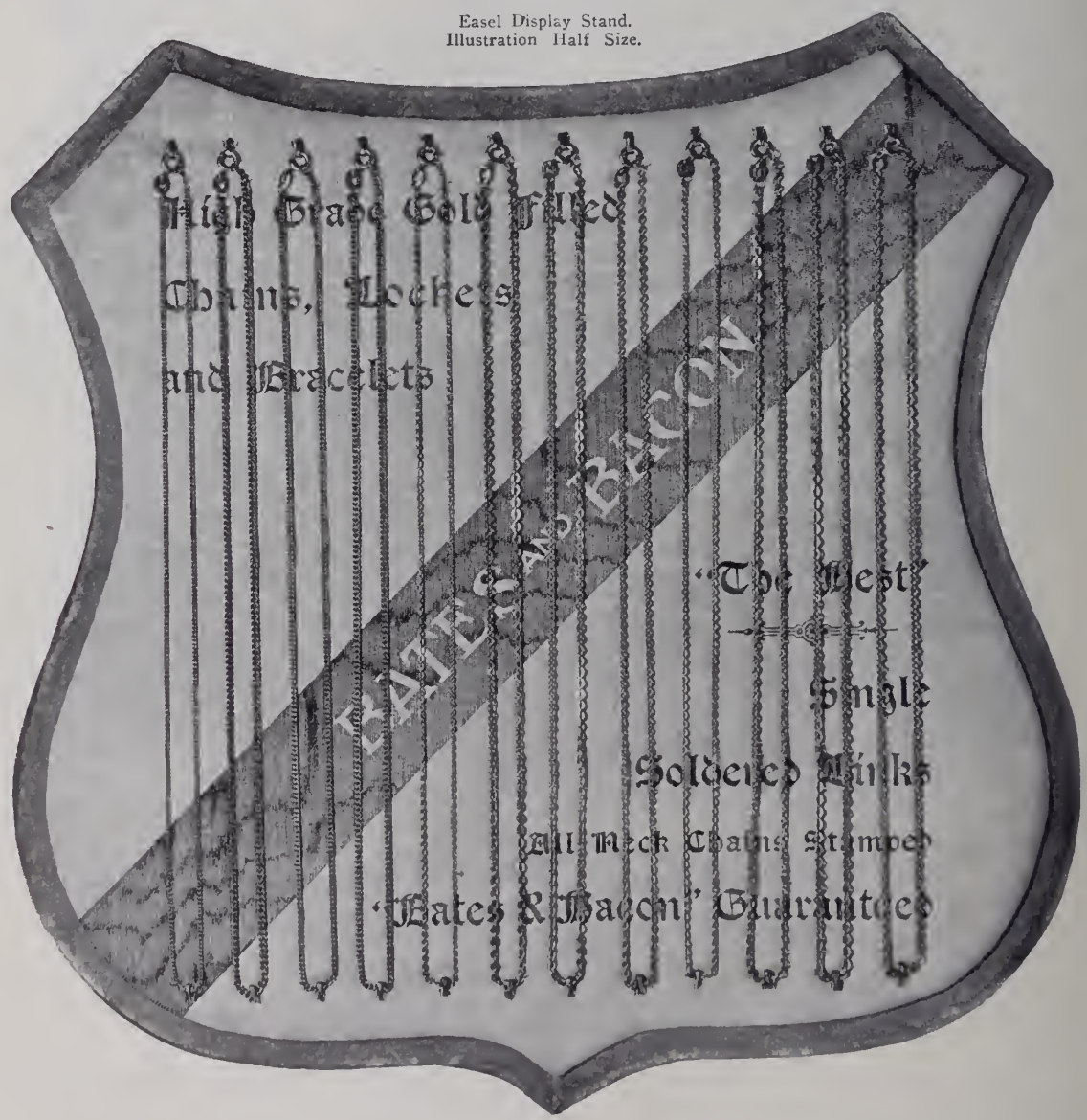
BATES & BACON

ATTLEBORO, MASS.

New York: 9 Maiden Lane **Chicago: 103 State Street**

High Grade Gold Filled Chains, Lockets and Bracelets. Beautiful Silk Display Stand with twelve different patterns of Neck Chains. These are our well-known high grade Gold Filled Electric Soldered Chains. Will not kink. Every Chain stamped "BATES & BACON", and guaranteed.

Easel Display Stand.
Illustration Half Size.



This stand is in the form of a shield patterned from our trade mark, covered with fine watered Silk. This will make a very attractive way to show our chain in any Retailer's store. Order by Number from your Jobber.

No. 1 ASSORTMENT, 13 INCH NECKS No. 2 ASSORTMENT, 18 INCH NECKS

No. 3 ASSORTMENT, 22 INCH NECKS

SIMMONS CHAINS

Neck and Bead



THE Simmons Neck and Bead Chain line includes 13, 18 and 20 inch rope, cable, fancy cable, single and double curb patterns, 16 inch fancy necks and pendants and 14 inch plain, corrugated and fancy beads.

Nothing finer in gold-filled goods has ever been shown to the trade.

If you have never carried these Simmons products, select an assortment from the jobbers' showing of them and put their selling qualities to the test this Spring.

R. F. SIMMONS COMPANY

Main Office and Works, ATTLEBORO, MASS.

NEW YORK SALESROOMS
9-13 MAIDEN LANE

CHICAGO SALESROOMS
HEYWORTH BUILDING

GOLD RINGS

A POINTED SUGGESTION-TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON- BUY O&B RINGS- THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST

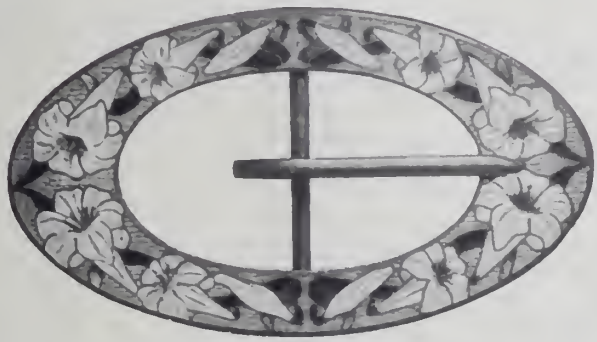


GOLD CARD JEWELRY
O&B

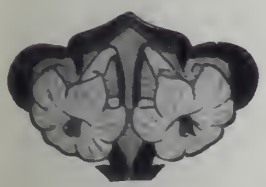
SEAMLESS GOLD-FILLED RINGS

Shepard Manufacturing Co.

CLOISONNE ENAMEL
EASTER JEWELRY



No. 1482



No. 1484



No. 1483



No. 1074



No. 1136



No. 1401



No. 1405

Send for Colored Sheet and Price List

Keep Your Stock up on these Goods—Order Now

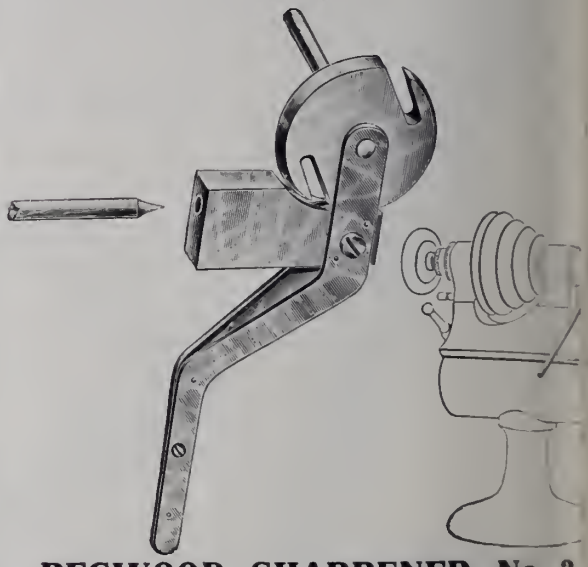
MELROSE HIGHLANDS **SHEPARD MFG. CO.** MASSACHUSETTS

ECHARCO IMPROVED WATCH GLASS CABINET, No. 8



The NEW FEATURES of this Cabinet are the SKELETO DRAWERS, making an accumulation of dust and chips impossibl and the very easily read LABELS of white celluloid on the draw fronts. The Cabinet has nine drawers, giving 1,632 spaces. It 29½" high, 24" wide and 13" deep. The construction of drawer arrangement of partitions to economize space and weight, and t novel method of showing contents on the drawer pulls are all nov and practical ideas and very well carried out. The Cabinet is ma of oak and finely finished, and is the lightest and strongest case the market. Spaces are provided for the small sizes of Lentill and Gencvas, and for Antiques, which no other Cabinet provid for, making it the most complete and convenient Cabinet ever offer to the trade.

Price, $16.00



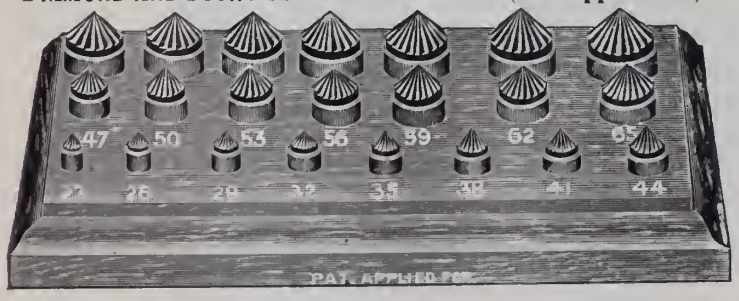
PEGWOOD SHARPENER, No. 3

A new attachment, designed for use on a watchmaker's la which sharpens pegwood to a hair point without breaking, a the same time gives the point the proper concave shape. The t is held in the lathe by an arbor fitting into a regular wire c k shown in the illustration, being steadied by the rest show T stick of pegwood is rotated by hand while the tool is revolved the lathe, producing a fine, long, flexible point. With this t watchmaker can prepare enough pegwood for a day's or a wee work in a few moments, and have every piece uniformly and eve sharpened.

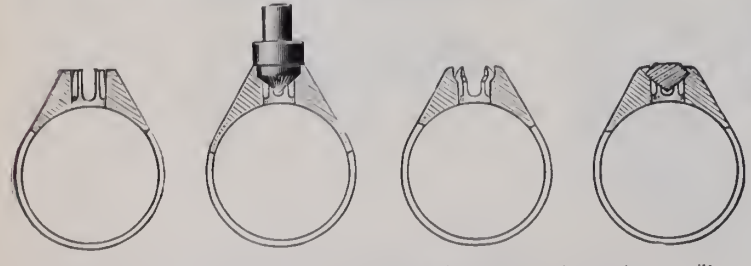
The tool is mechanically perfect, made of the best mate a durable and cannot get out of order. For sharpening the cutte use of a fine Arkansas oil stone slip is necessary. Coarser abra should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

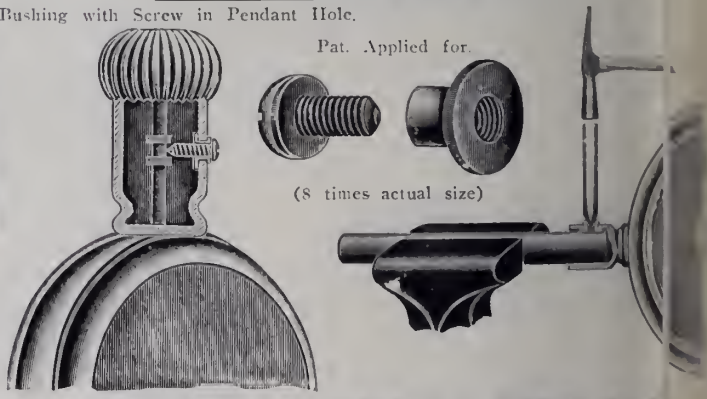
Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.

Pat. Applied for.



(8 times actual size)

THREADED PENDANT SCREW HOLE BUSHING, No. 3

Made in Brass for 18, 16, 6 and Os Lever Set Cases, and in German Silver 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole bus inserted and also screw, and shows repair as it looks when complete

DIRECTIONS. Ream hole to size of bushing, then place pe ant screw bushing in hole and place pendant with bushing on ar as illustrated above, and with a centering punch force over edge of bushing and then put in screw and repair is made

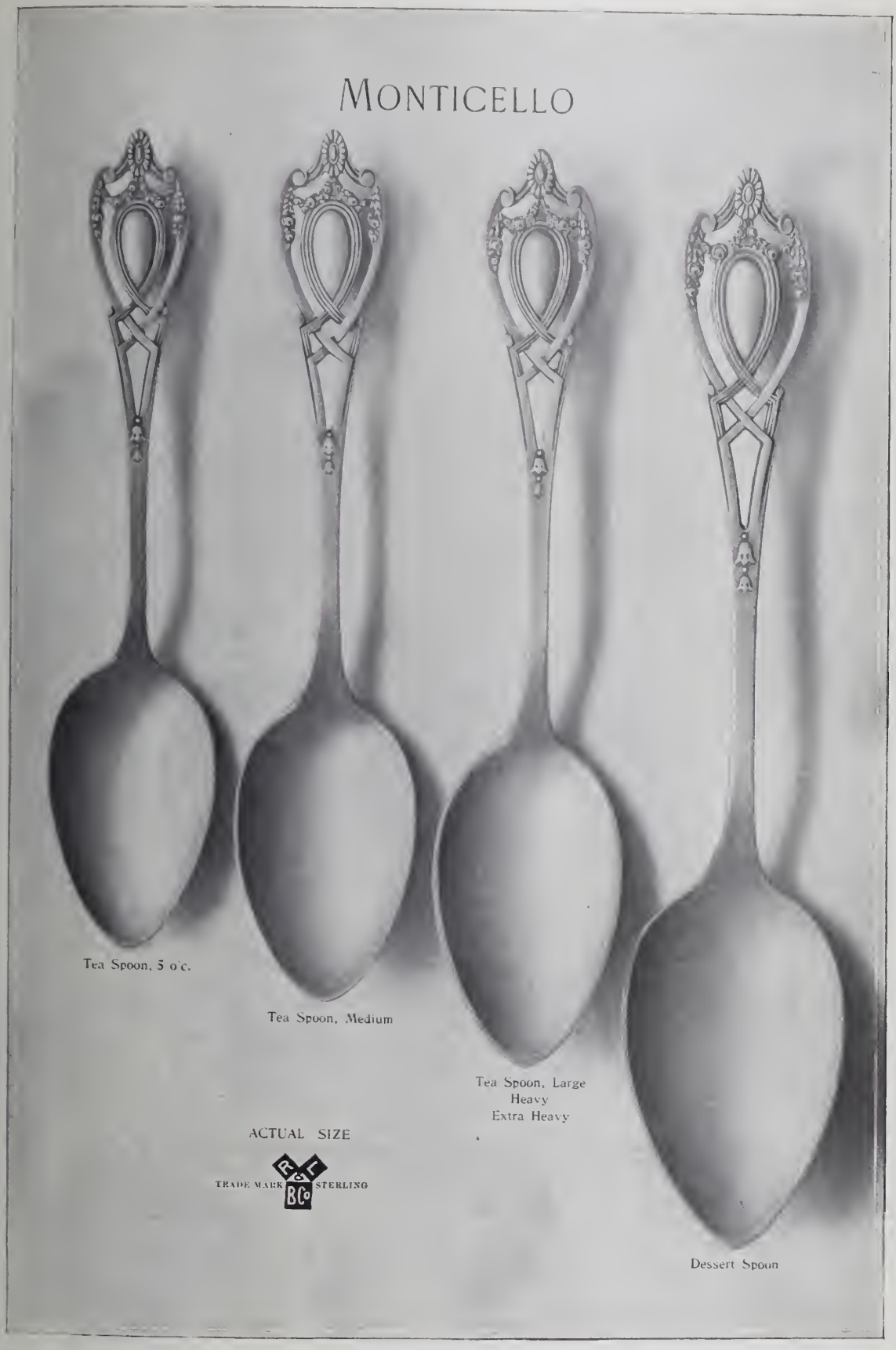
No need of soldering up or plugging up of damaged pend screw holes and damaging the pendant and case as well.

Every watchmaker knows how difficult it is to repair a pend screw hole after the screw is pulled out, due to bending and rust of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen assort Screws to match in a Brass Box..... 5

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor**

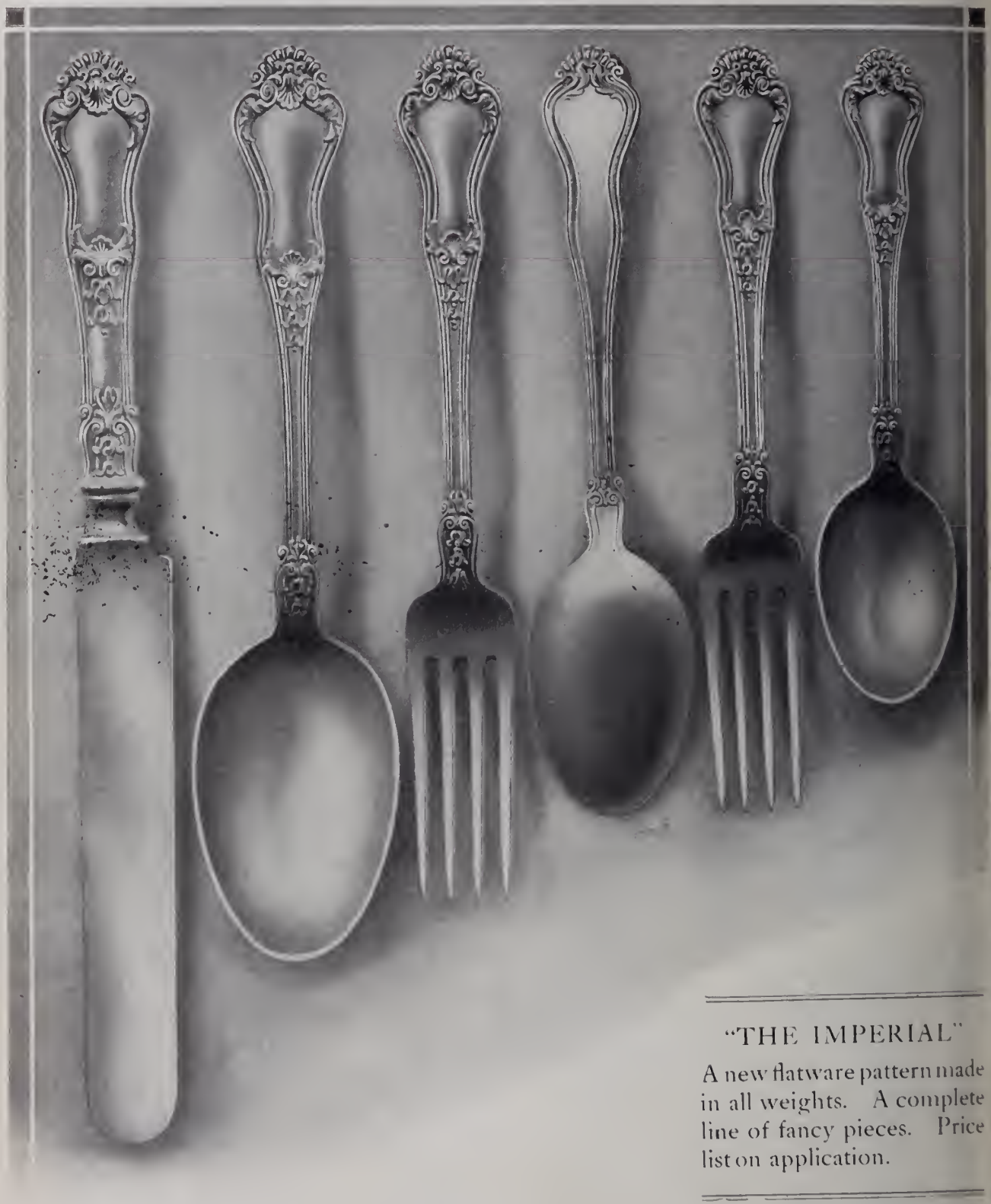
A PATTERN EMBODYING THE JEFFERSONIAN CHARACTERISTICS



Strikingly effective in its Colonial style of strength, beauty and simplicity.

ROGERS, LUNT & BOWLEN CO., Silversmiths, Greenfield, Mass.

"THE IMPERIAL"



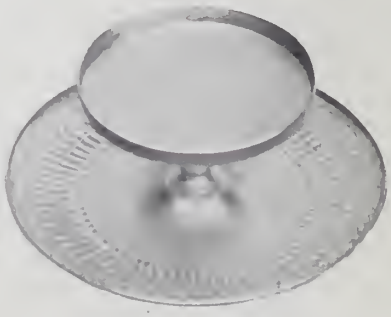
"THE IMPERIAL"

A new flatware pattern made in all weights. A complete line of fancy pieces. Price list on application.

DOMINICK & HAFF, Silversmiths

543-5-7 West 23d Street, New York

Why Should You Pay Our Selling Expenses?



There are just two ways to buy silverware—the old way and the new. If you prefer to buy through salesmen you must pay their salaries, railroad and hotel expenses, because these items represent fixed charges which must be met. ¶ We have inaugurated a strictly modern way of selling silverware. We have made Uncle Sam our salesman, and he works without salary and without a "weekly expense account." We are equipped to sell you by mail from the home office and give you more satisfactory service than you have ever received from traveling salesmen. Our selling expenses are almost entirely eliminated. Therefore we are able to quote you prices representing a

TRADE W MARK

15% to 20% Saving

TRADE W MARK

¶ Remember that regardless of this reduction in the cost to you, the quality of our line is unchanged, and we will continue to offer you "Woodside Standard" deposit ware and sterling silver made in the same artistic designs and by the same expert workmen for which we have been noted for years. ¶ Glance at the examples here shown. The Brown Betty Tea Set well represents the distinctiveness of our line of deposit ware. This is our exclusive design. It cannot be obtained elsewhere. The Cheese and Cracker Dish is sterling and comes in a variety of styles. Note the pleasing manner in which beauty is combined with service. ¶ You cannot afford to miss the opportunity of carrying our line at the new attractive prices. Our new Spring catalog will convince you. Write for a copy and judge for yourself.



CHOOSE MORE GOODS FOR THE SAME / THE SAME GOODS FOR LESS **MONEY**

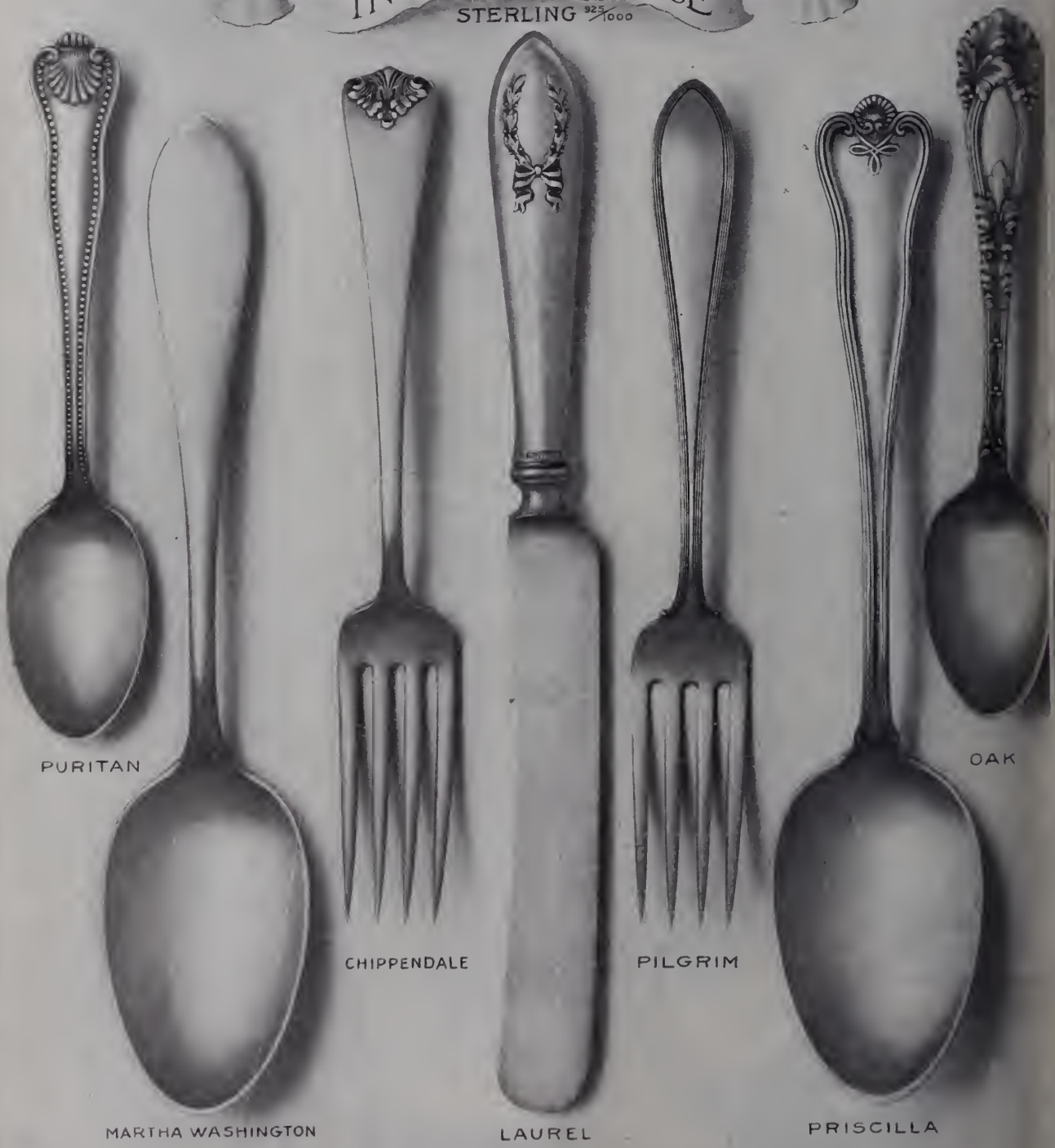
Woodside Sterling Co.

170 Broadway NEW YORK

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

A QUARTET IN SILVER PLATE; AN EVIDENCE OF PERFECTION



THE FOUR LEADING PATTERNS IN

WM. ROGERS, ★

"Eagle Brand"

SILVER PLATED FLATWARE

PRICE LIST SENT UPON REQUEST



HARDWICK
FRENCH GRAY



GARRICK
FRENCH GRAY
OR BRIGHT



CEDRIC
FRENCH GRAY



BERWICK
FRENCH GRAY

MADE BY

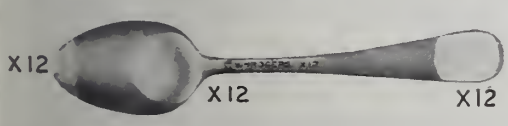
SIMPSON·HALL·MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR,

WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

This Old Reliable Brand is now made only in Two Grades of Plate: Sectional Plate (X12) and Triple Plate. The Sectional Plate selling at the former price of Standard or Extra Plate



THIS ILLUSTRATION SHOWS THE POINTS (X12) MOST EXPOSED TO WEAR AND WHERE EXTRA QUANTITY OF SILVER IS DEPOSITED BY THE PATENT PROCESS.



The above advertisement is appearing in the leading magazines for April

ALVIN PLATE
GIVES HIGHEST TEST
of 14 Different Makes of Tea Spoons

Following is the latest report (Feb., 1910), from tests made by Herbert G. Torrey, Chief Assay, U. S. Assay Office, New York

Plate	Oz. of Silver per Gross
A 1	2 16
A 1	2.18
A 1	2 73
AA 1	2 88
A 1	2.88
A 1	3 16
A 1	3.36
Extra Plate, 5 oz	3 36
A 1, 6 oz.,	4 46
Guaranteed 50 Years	4.68
Triple Plate	5 64
Triple Plate, 6 oz.	5 76
X S Triple	6.43
Triple Plate, 6 oz	6 67
Triple Plate, 6 oz	6 768
Triple Plate, 12 oz.	6 91
Triple Plate, 12 oz	7 20
Plate Triple, 14 oz	7 77
Alvin Plate - - -	**8.20**

ALVIN PLATE made in but one quality—THE VERY BEST

Each article is stamped ALVIN PATENT

ALVIN MFG. CO., *Silversmiths,* 52 MAIDEN LANE, NEW YORK

50%
MORE SALABLE
Because 50% More Durable

Every time you sell Simeon L. & George H. Rogers Company's XII Sectional Process Silver-Plated Flat Ware, you secure a permanent customer who will bring new trade.

Admiration makes the sale. Satisfaction makes him tell his friends and come back with repeated orders.

The selling is easy. Our designs are the finest product of the silversmith's art and skill. Our name guarantees satisfaction—it marks the best in silver-plated ware.



All our standard forks and spoons are reenforced at the parts most exposed to wear, marked XII, with a triple deposit of silver that more than doubles their service.

We know that our line is the best wearing and gives the best satisfaction of any plated ware on the market. A trial order will convince you. Write for our latest catalogue.

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

14-K. Gold Jewelry

Handy Pins
Safety Pins
Brooches
Link Buttons
Shirt Studs
Fobs
Tie Clasps
Veil Pins
Hat Pins
Scarf Pins
Barrettes
Belt Pins

10-K. and 14-K.
Neck Chains
and Guard Chains

Plain and Jeweled
Lorgnette Chains

SAUTOIRS

The R. S. Cigar Cutter



In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.

Sterling Silver Jewelry

NEW DESIGNS IN

Link Buttons
Hat Pins
Safety Pins
Tie Clasps
Coat Chains

TRADE MARK

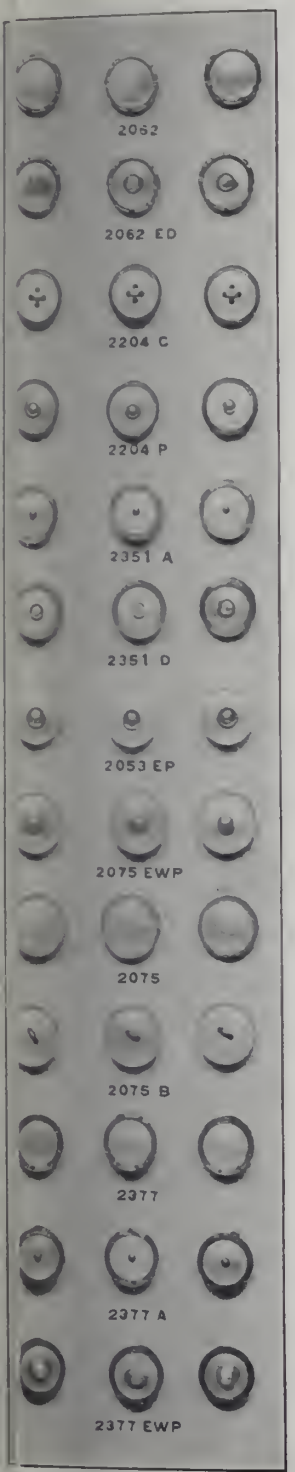
ENOS RICHARDSON & CO.

23 Maiden Lane New York, N. Y

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

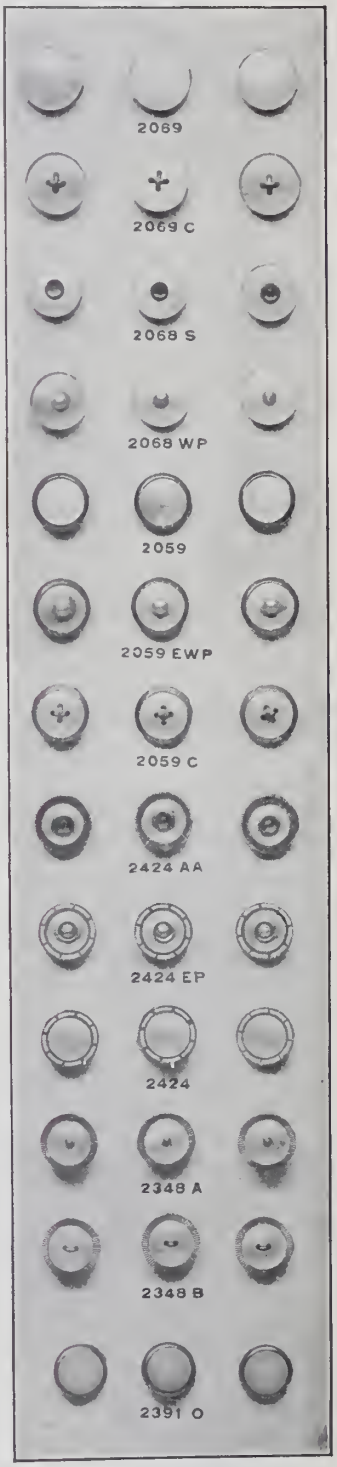
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

If it's a BARROWS' "NEW PROCESS," that's all you need to know about a Rolled-Plate chain

TRADE H.F.B. MARK

H. F. BARROWS COMPANY

North Attleboro,
Mass.



ILLUSTRATIONS FULL SIZE.

F&B TRADE MARK REGISTERED

ENTERPRISING JEWELERS

F&B

Now preparing to meet the Spring demands will find in our stock choice designs in Fine Gold Filled Lockets and Charms, Link Buttons and Tie Clasps, Scarf and Hat Pins, Brooch, Veil and Collar Pins.

Our Spring line is now ready with a large assortment of up-to-date sellers, fully guaranteed to wear.

Our Sterling Silver Goods afford a choice selection of novelties, toilet and manicure goods, vases, frames and tableware.

Theodore W. Foster & Bro. Co

Manufacturing Jewelers and Silversmiths

100 Richmond Street, PROVIDENCE, R.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston, Onta

A NEW ARTICLE

Suitable for the Jeweler

The progressive jeweler forges ahead by expanding his field for selling.

Articles such as Sternau Coffee-Machines, Chafing-Dishes, etc., opened for jewelers a new road to the field of sales,

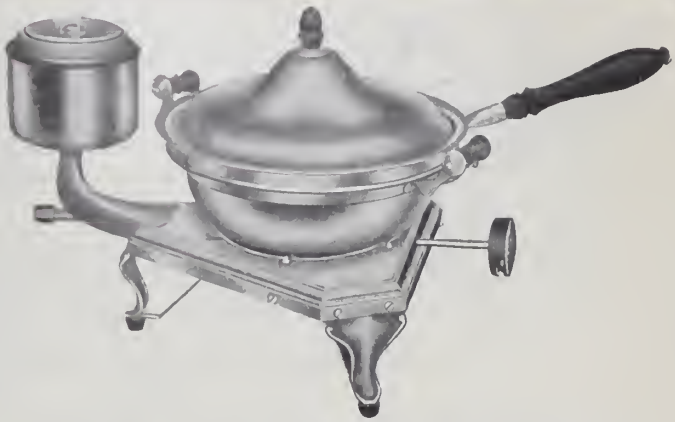
The Sternau Alcohol-Stove

now opens another road.

That's why the energetic jeweler should send for full particulars.

Ask for catalogue AB.

With the Sternau Alcohol-Stove, a substantial luncheon or dinner can be prepared at a cost **not exceeding three cents a person.**



Sternau Alcohol-Stove with Chafing-Dish

No. 9010. Consists of Alcohol-Stove and Chafing-Dish. Furnished in Brass, Nickel-plate and Solid Copper.



This gives an idea of the utility of the Alcohol-Stove with Chafing-Dish.

Keeps the food at the desired heat.

S. STERNAU & CO.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

Makers of
STERNAUWARE
Comprising
Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Everything and Anything in

Sterling Silver Toiletware, Novelties, Jewelry, Etc.

We have folders and booklets specializing on the following subjects,—Toiletware, Purses, Cigarette Cases, Pocket Knives, Match Boxes, Link Buttons and Napkin Rings.

If interested call on us for any of the above.

R. Blackinton & Company

Silversmiths

New York Salesrooms:
15 Maiden Lane

TRADE HB MARK

North Attleboro, Mass.

WADSWORTH AND FAHYS CASES



WALTHAM AND ELGIN MOVEMENTS

THE LINES of Cases and Movements offered by this house are such as to merit the confidence and approval of discriminating trade. The well-known

WADSWORTH AND FAHYS CASES

are carried in the various styles and models, both in filled and solid gold. Specialties here are the famous

WALTHAM COLONIAL and the LORD ELGIN

comprising the complete series of each.

I. OLLENDORFF CO.

ESTABLISHED 1868

Distributors of Watches and Jewelry

NEW YORK, N. Y., 52-54 Maiden Lane PITTSBURG, PA., Sixth St., at Liberty Ave.

"The Case That Courts Comparison"

Mr. Retailer:

It required a quarter of a century to bring SOLIDARITY GOLD WATCH CASES up to their present point of perfection.
Merely stamping "SOLIDARITY" on the *inside* of our cases did not do it.
It is the SOLIDARITY **Individuality** on the **outside** of our cases that did it. Individuality is the hardest thing to buy and the easiest thing to sell. SOLIDARITY CASES have it.

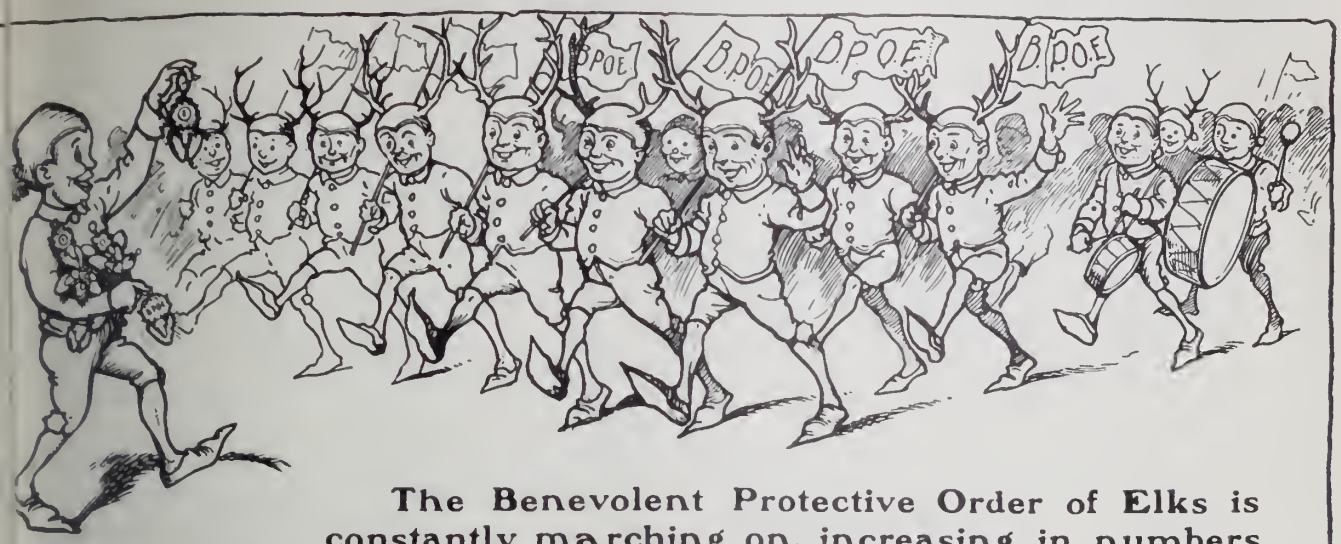
SOLD ONLY THROUGH THE WATCH JOBBERS

SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

54 Maiden Lane :: New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer



The Benevolent Protective Order of Elks is constantly marching on, increasing in numbers and in strength. We are keeping pace with the movement, always adding to our line of buttons, charms and emblems suitable for the members of the Order. Our trade has shown their appreciation of the assortment which we show by using large numbers of our exclusive designs. We have added many new patterns this season, samples of which we should be pleased to send on request to any jeweler who is interested. Write for selection package. It will pay you to see our new sellers.

"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau St. New York *Elk, Eagle and Moose goods a specialty*

Our Trade-Mark, "The Rose," stands for Quality and Excellence

RINGS,

HANDY PINS,

BROOCHES,

SCARFS,

CUFF BUTTONS

MOORE JEWELRY MORE SALES

MOORE & SON

22 Green Street
Newark, N. J.

TRADE M MARK
ESTABLISHED JUNE, 1886

CRAFTSMANSHIP IN SIGNET RINGS

TRADE D MARK

IN RINGS some men prefer fine gold craftsmanship to a gem display. Excellent opportunity for such gold work is afforded by the Signet Rings. An artistic specialty here, the rings abounding in originality and character.

PRICES: $3.00 to $400.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade 14K.

Gold Mesh Bags

Vanity Cases, Cigarette Cases, Etc.

Also Sterling Silver Mesh Bags

— Now at —

1352 Bryant Avenue
Cor. Jennings Street
Bronx - New York City
(Subway to Freeman St. Station)
Telephone - - 3127 Tremont

Trade-Mark

Ludwig Nissen & C.

182 and 184 BROADWAY
NEW YORK

PEARL
NECKLACES
AND
DIAMOND
COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds Emeralds and Sapphires ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

Ludwig Nissen & Co.

182 and 184 BROADWAY
NEW YORK

R. HOWE
T. CARTER
T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF ARTISTIC—SALEABLE—RELIABLE

GOLD JEWELRY

TRADE MARK

TRADE MARK

INCLUDING THE MOST COMPLETE ASSORTMENT OF

VANITY CASES, PORTEMONNAIE, MESH BAGS AND PURSES IN GOLD AND SILVER

PLAIN, ENGRAVED, ENGINE TURNED AND ETCHED DESIGNS
SAUTOIR CHAINS IN 14 k GOLD AND FANCY ENAMELS

11-13 Maiden Lane, NEW YORK

Factory: NEWARK, NEW JERSEY

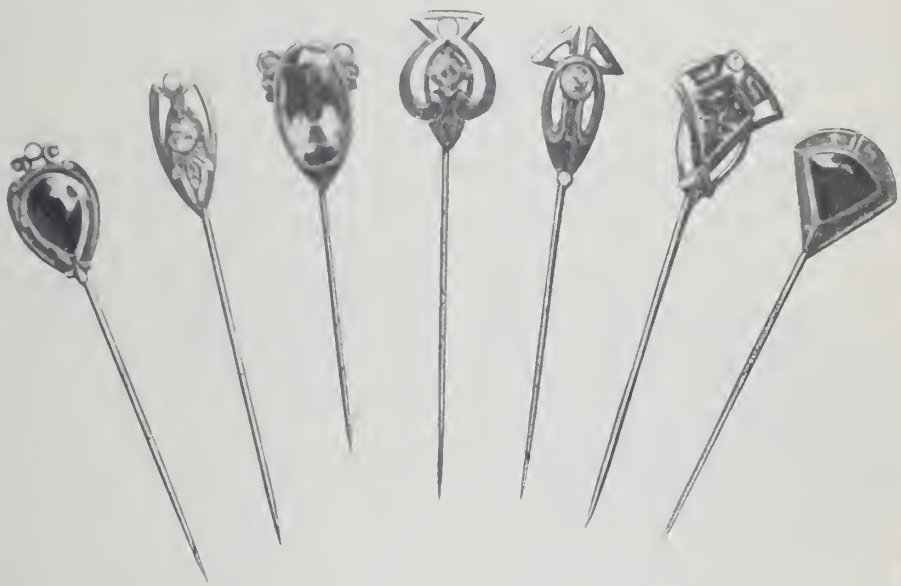
crf Pins and Cuff Links

T Solid Gold Jewelry we make for men as ie richness and finish found only in work t highest order. Everything we make is rfect taste and precisely adapted to the e of the careful dresser.

ca Pins, all kinds, at prices ranging from $3.50 to $500.

u Links, all styles, plain and jeweled, at all prices.

Call at our Salesroom and look them over.



B.M. SHANLEY, Jr., CO.

alesroom
27 ifth Avenue
ew York

Office and Factory
11-13 Governor St.
Newark, N. J.

THE FRANK T. MAY CO.

31 East 17th Street NEW YORK

NOVELTIES

MESH BAGS
In Platinum
18-K Gold
14-K Gold
Silver

ENAMELED
PUFF
BOXES
BELT BUCKLES

Jeweled Vanity Cases
Miniature Frames
Vinaigrettes
Bag Mountings

French Veil Pins

SET WITH PEARLS AND SAPPHIRES

LOOK for these new, useful and handsome French Veil Pins. Owing to the size of hats, veils are now fastened to the coiffure. These goods made *specially* for that purpose, are Novelties. Set with Pearls and Sapphires. Plain and Engraved effects.

¶ Representatives will be pleased to show these new goods on their first trip of the year.

14 Karat Only

Day, Clark & Co.

23 Maiden Lane 

New York



S·K&W·

MAKERS OF GOLD JEWELRY
87 MAIDEN LANE
NEW YORK

SILBERMANN KOHN & WALLENSTEIN
A LINE
FOR THE JOBBERS

TRADE MARK

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
Established 1834

AMETHYST and TOPAZ BROOCHES and SCARF PINS

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1

CROUCH & FITZGERALD



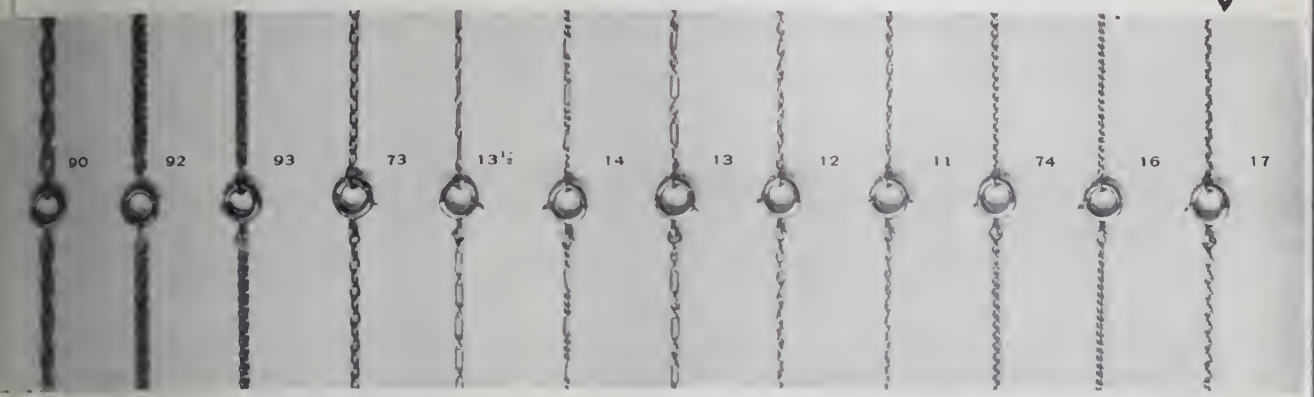
Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey

154 Fifth Ave. and
723 6th Ave.
New York

Ziruth-Unbreakable Chains

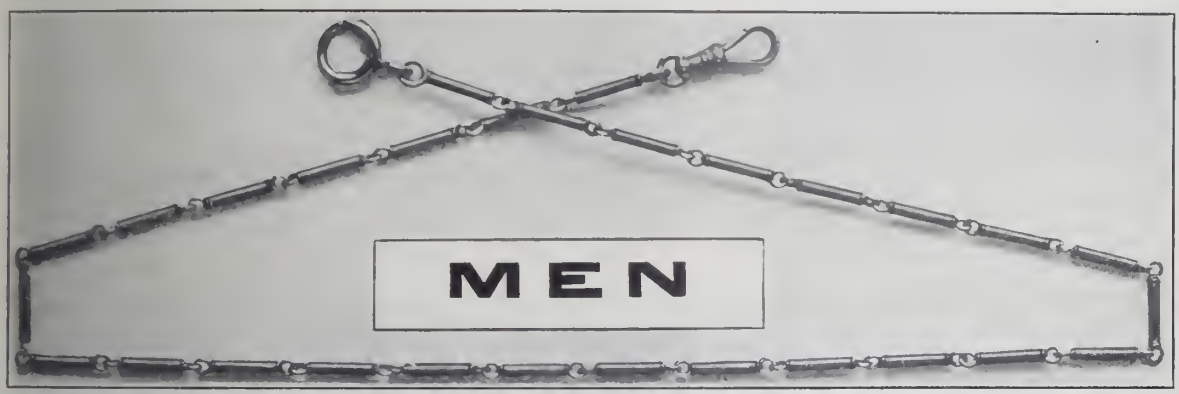
GOLD AND PLATINUM



HENRY ZIRUTH, Sole Manufacturer

Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS: 9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.



Seldom any new piece of jewelry for men. These Vest Chains are made for full and semi-dress. They come in white, green, red, blue, pink, lavender and a variety of enamels. The latest chain fad for well-dressed men.

14 K Trade-Mark

A. J. HEDGES & CO.

MAKERS OF 14 K. JEWELRY

14 John Street :: NEW YORK

WILLIAM L. SEXTON & COMPANY

SEED PEARLS

NECKLACES, BAYADERES, SAUTOIRS AND COLLARS

Selection Packages Sent on Memorandum

Special Order Work Solicited

Designs and Estimates on Application

OFFICE AND FACTORY: FORTY-NINE JOHN STREET, NEW YORK

G. A. HENCKEL & CO.

MAKERS OF

Small and Medium Wares in Sterling Silver

FOR THE TRADE ONLY

109 to 115 West 26th St., NEW YORK CITY

(One Block West of Broadway)



Fruit Baskets Made in Four Different Sizes
WE DO NOT ISSUE A CATALOGUE

We specialize in the manufacture of the Unusual in Goods adaptable to

The Den, The Desk, The Dresser, The Toilet, The Sideboard, The Dining Table and The Living Room.

The trade is cordially invited to call at our showrooms and inspect our new Spring productions.



Six Department

1. General line of high grade D... Mountings in platinum, 1... and 14 karat gold.
2. Special Orders, Designs and ... mates.
3. Diamonds and Mounted Goo...
4. Diamond Cutting.
5. Coloring and Plating.
6. Jewelry Repairing.

JULIUS WODISK
40 John Street NEW ...

Announcement

WE beg to announce the dissolution of the Manufacturing firm of SCHANBACHER & BROD, Mr. Schanbacher retiring from the firm. The business will be conducted as heretofore by Mr. Brod, who is taking over all the assets and liabilities. We will continue to manufacture a 10-Kt. gold line for the jobbing trade.

BROD & COMPANY

New York Office: 2 Maiden Lane
Chicago Office: 42 Madison St.
GEO. T. BYNNER, Representative

Factory: 26-28-30 Beecher Street
NEWARK, N. J.

All orders and communications, to avoid delay, should be sent to Newark address

Established 1837

Geo. O. Stre... & Sons

35 MAIDEN LANE, NEW ...

TRADE (S) MARK

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FINE GOLD GOO...

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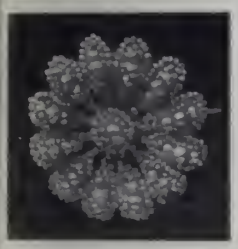
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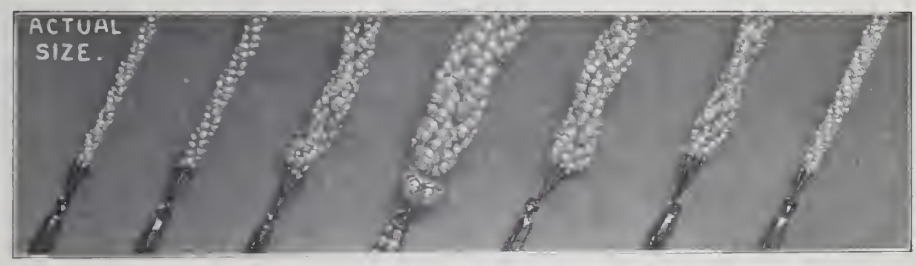
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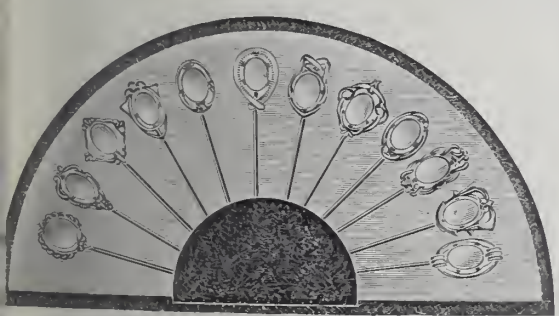




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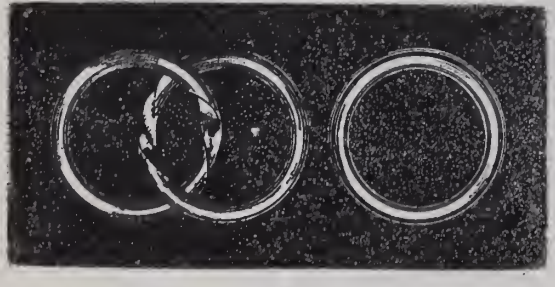
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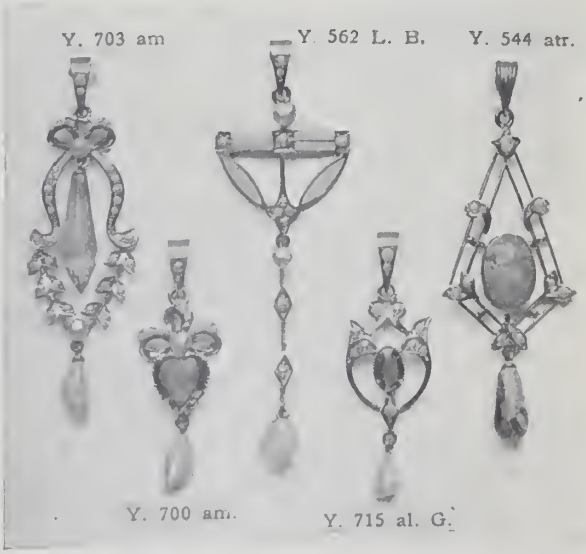
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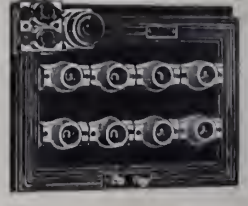
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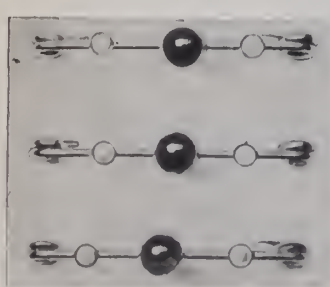
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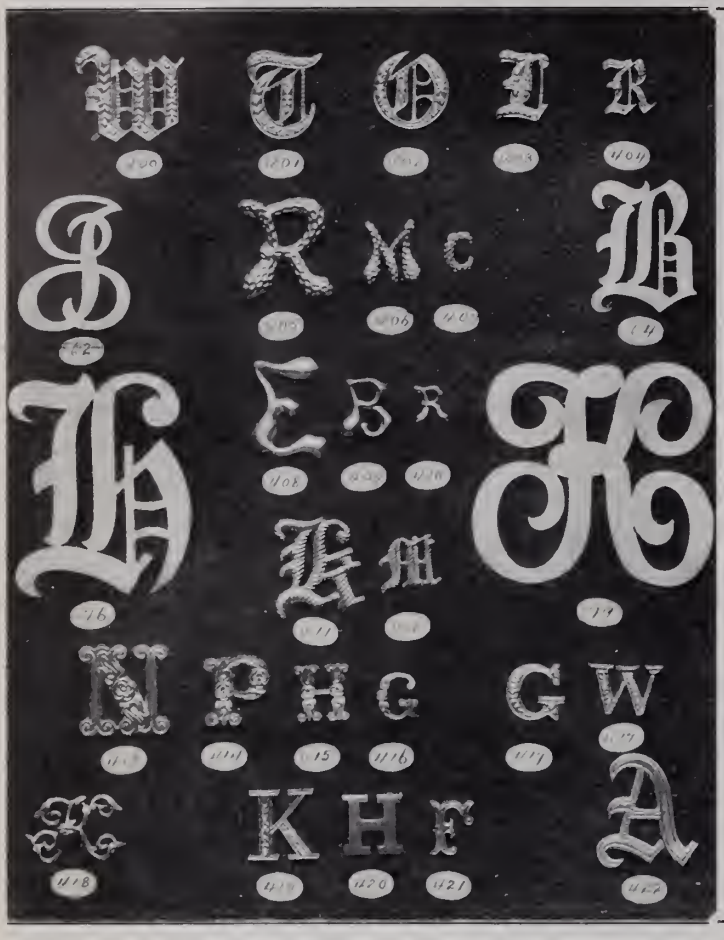
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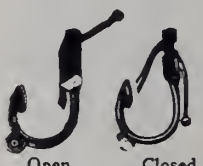
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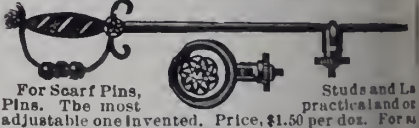
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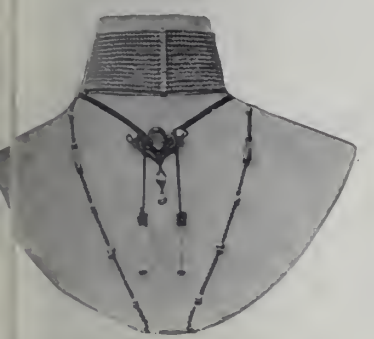
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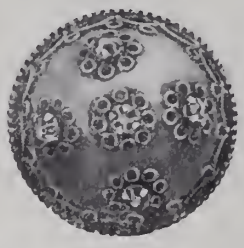
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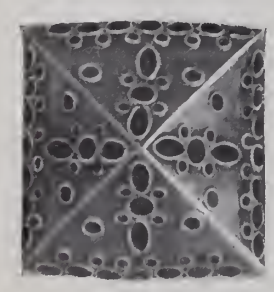
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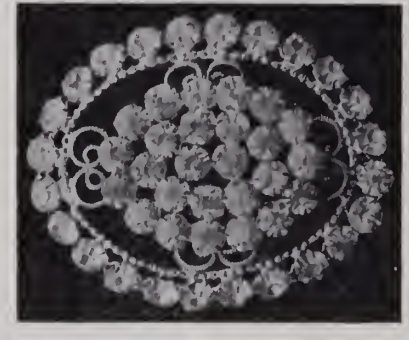


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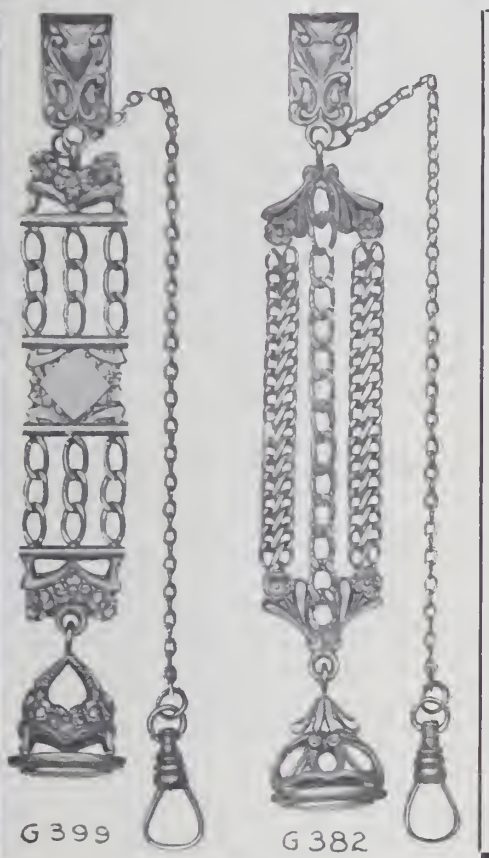


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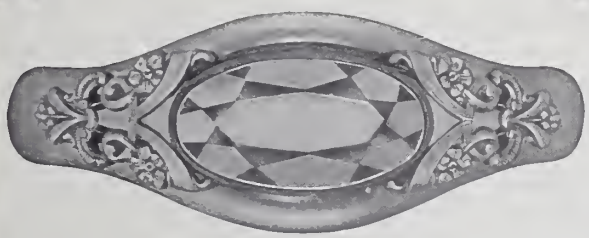


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LX. WEDNESDAY, FEBRUARY 23, 1910. No. 4.

...able Specimens of Industrial Art at the ...Lanna Sale at Berlin, Germany.

...HERE took place recently, held by the well-known art auctioneer, Rudolph ...e, Berlin, the sale at auction of a por... ...f the extensive industrial art collec...



FIG. 1.—RELIQUARY SOLD FOR $30,000.

...n of Baron Adalbert von Lanna, of ...gue. The attendance at this sale was ...ething extraordinary, and prices were ...lined that are rarely recorded in the ...ern art market. For instance, a beauti... reliquary, of the 12th or 13th century, ... was discovered in Prague (Fig. 1) and ...which at first 30,000 marks ($7,500) was ...red, was bid up to 121,000 marks ($30,-..., at which price it was sold to Mr. ...gman, of Paris. On the front side it ...vs the crucifixion, with the applique ...y of the Crucified One between the ...ns of Mary and Joseph, and is overlaid ... copper plates decorated with colored ...mplevé enamel.

...large Silesian wall plaque, dating from ...middle of the 16th century (Fig. 2), was ...chased by the museum at Breslau for the ...rmous sum of 26,000 marks ($6,500). ...s piece, of which but few specimens are ...wn, also displays the scene of the cruci...n, in the background of which an an... ...ent German city—perhaps the city of Breslau appears. Winged angels receive in a bowl the blood streaming from the wounds. The glaze of the beautiful old dish looks like mosaic, because the outlines of the drawing are incised in the clay.

The Berlin industrial art museum obtained through Director Falke a beautiful octagonal pewter mug (Fig. 3) for 33,000 marks ($8,250). While to a layman this price may appear immense, the connoisseur, who regards with delight the designs (scenes from the lives of the evangelists and other religious figures) engraved in the prism-shaped, 19½-inch-high jug and the broad handle on its perforated support, will not think it too high for this costly specimen of old Silesian industrial art.

The total amount realized at the Lepke auction alone amounted to nearly 1,500,000 marks ($375,000), and the amount of capital invested by Lanna in his collection multiplied itself tenfold in the course of years. It will thus be seen that collecting may prove a good investment for capital, only



FIG. 2—WALL PLAQUE.

everybody cannot do it; it needs to be understood. CHAS. A. BRASSLER.

Massive Silver Automobile Trophy.

A NOTABLE automobile trophy of the year just past, and one of the finest and most massive silver cups that has ever been made on the Pacific Coast is the Dick Ferris trophy for the Santa Monica Road Race, held in Los Angeles, Cal., an illustration of which appears on the front page of this issue. The cup, which is of pure silver, weighs over 400 ounces and cost over $1,000.

A feature of the ornamentation of the trophy is the bird's-eye view of the course over which all the contesting cars were driven; this shows all the most minute details of the course, the grand stand with a seating capacity of 10,000 people, the parking space for the starters, the tapes showing the starting and finishing points, the mile posts, with the different stretches, etc., all of which is etched and engraved.

The letters in the ornamentation around the rim of the cup are very heavy, cut out and applied. The automobile at the bottom of the cup is made, as are all the other parts, and applied to look as nearly natural as possible.

On the reverse is engraved a photograph of the donor, Dick Ferris, showing his head in a wreath in relief. The inside of this cup is finished in 24-karat gold. The handles are exceedingly large and massive.

The trophy is mounted on a very large, handsome ebony base, on which are mounted 15 shields, one for the winner of this cup each year. These shields are very large and heavy and give plenty of room for the engraving, which includes the name of the winning car, the driver's name and the time made by them. This will show each year the advances made by the automobile, and it is believed that every year the time will be reduced over this course.

The cup was designed and supplied by the Whitley Jewelry Co., Los Angeles, who ob-



FIG. 3—PEWTER MUG SOLD FOR $8,250.

tained the contract for it by being the lowest bidder and having the most handsome design.

Burglars recently broke into the store of F. L. Schuster, Texarkana, Tex., but were frightened away before completing plans. In their flight they dropped a sack containing much plunder, which they had gathered together.

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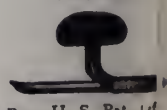
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Specific Gravity and Its Relation to Gem Minerals.

Lecture by C. Roe Gardner, before the Mineralogical Department of the Brooklyn Institute of Arts and Sciences.

subject I shall deal with is the Specific Gravity, or Relative Density erals." The density of a mineral is its most important characters. The ry of specific gravity is attributed to eek Archimedes. It is related that Hiero gave a certain weight of gold o an artificer to make over into a and the king, suspecting a cheat, his friend Archimedes if he could ether base metal had been put in with d; how Archimedes, sorely puzzled, one day into his bath, observed how ter ran over, forgot everything, and g "Eureka! Eureka!" ran home h the streets of Syracuse with no on.

principle Archimedes discovered is body in water displaces a quantity er which is of the same volume as bstance; and the weight of the water ed bears a constant ratio to the of the body; or, in other words, the gravity of a substance is the num- at expresses the ratio which the of a given volume of the substance to the weight of an equal volume of dard substance. The standard sub- usually selected is water at a tem- re of four degrees C.

ry mineral and, in fact, every chemi- stance has a definite specific gravity will in the majority of cases differ it from other substances. This fact icularly valuable to the dealer in pre- stones, precious stones being the gem es of the minerals in our cabinets, ften wishes to determine rapidly be- two stones which to the eye may ap- uite similar, but their specific gravity st cases will be sufficiently different w for the correct determination.

density of a number of specimens of me kind of mineral will often vary narrow limits, and this may be due lusions, different states of molecular gation and variable compositions. We that nearly all minerals have inclu- or along cleavage lines are altered to minerals, and even the coloring mat- minerals is an impurity distributed hout the mass. At this point I have d at the conclusion that absolutely crystals or minerals among the silis are extremely rare; and therefore is no reason why the gravity of the substance should not vary slightly.

re are several causes to which a var- of density in the same species may ributed. One is the isomorphous mix- which are found to exist in a great groups. As examples I shall cite a embers of four important groups of nals; the feldspar, pyroxene, amphibole arnet groups.

Its in the plagioclasic feldspars that the nce of density is most marked. Be- g with the most acidic member of this Albite, which is a silicate of sodium albuminum, to which the formula Si_3O_8 has been assigned, and which has a specific gravity of 2.62, the density gradually increases until it reaches 2.75 for Anorthite, which is the most basic member of the group, with the formula $CaAl_2Si_2O_8$. Here the density increases with the basidity. Between Albite and Anorthite there are a number of intermediate subspecies, which are regarded as isomorphous mixtures of the molecules of these two minerals, and are defined according to the ratio in which their molecules enter into combination. If we assign Ab to the Albite molecule and An to the Anorthite, the intermediate members may be expressed as follows:

Oligoclase, Ab_8An_1 to Ab_3An_1, G 2.64.
Andesite, Ab_3An_1 to Ab_1An_1, G. 2.65.
Labradorite, Ab_1An_1 to Ab_1An_3, G. 2.69.
Bytownite, Ab_1An_3 to Ab_1An_6, G. 2.71.

These values for the densities of the plagioclases are the average values of determinations made independently by Tschermak and Goldschmidt. It can readily be seen from this that the specific gravity increases towards the basic end.

There is another characteristic of these plagioclases which, like the density, varies with the chemical composition. These feldspars, when viewed as a thin section between crossed nicols of a polarizing microscope, exhibit alterna e white and slate gray bands which are due to polysynthetic twinning. The twinning bands referred to here are those according to the Albite law. These white and gray bands in Albite or the acid end of the series are narrow and nearly equal in width, but as you pass through the group the bands gradually broaden and appear widest at the basic or anorthrite end. These bands therefore are indicative of both composition and gravity.

The variation of density in the pyroxene and amphibole groups cannot be followed as systematically as in the preceding series.

In the orthorhombic pyroxenes the gravity increases from 3.10 of the light colored enstatite, with little or no iron, to 3.3 for Bronzite, which contains from 10 to 12 of iron, and in Hyperthene, which has from 12 to 30 iron, the gravity ranges from 3.4 to 3.5.

The monoclinic pyroxenes are divided into two varieties, based upon their chemical compositions: first, those containing little or no aluminum and, second, the aluminous. Of the first variety diopside, to which the formula $CaMg(SiO_3)_2$ has been assigned, and the colors of which are white, different shades of green and nearly black, the gravity has been found to vary from 3.2 to 3.38. Hedenbergite, the calcium iron pyroxene with the formula $CaFe(SiO_3)_2$, and which is usually black in color, has been determined to have a gravity of 3.5 to 3.58.

In the second or aluminous variety, Augite has a very variable composition, which is chiefly $CaMgSi_2O_6$ with (Mg. Fe) (Al. Fe)$_2$ SiO_6 and occasionally some alkalies. The gravity of this variety ranges between 3.35 and 3.45.

The orthorhombic amphiboles, anthophyllite and gedrite, correspond in composition to enstatite and hypersthene in the pyroxene group; but in this section of the amphiboles the range in gravity is from 3.1 to 3.2, the variation here being slightly less than in the corresponding pyroxene.

The monoclinic amphiboles are also subdivided into the non-aluminous and the aluminous. Of the former two principal members are: tremolite, the colors of which are white to dark gray, and with the formula $CaMg(SiO_4)_3$, in which ferrous iron sometimes replaces the magnesium up to 3 per cent. The gravity is from 2.9 to 3.1.

Actinolite is bright green and grayish green, and has the formula $Ca(MgFe)_3(SiO_4)_3$ with the gravity 3.0 to 3.2. The green color of actinolite is attributed to the ferrous iron present, and the color deepens as the percentage of iron increases.

In the second variety the colors range from the white edenite, which is an aluminous magnesium calcium amphibole, through the light to dark green pargasite, to the dark colored or black hornblende, the color growing darker with the increase in the amount of iron. The gravity for the aluminous amphiboles is from 3.05 to 3.47. From these facts it may readily be observed that the density increases with the amount or iron in both the pyroxenes and amphiboles.

The garnets have the general formula $3RO, R_2O_3\ 3SiO_2$. The bivalent element may be ferrous iron, manganese, calcium or magnesium, the trivalent element aluminum, ferric iron or chromium, and sometimes the silicon is replaced by titanium.

This group is sub-divided into three prominent divisions—the aluminous, the iron and the chromium garnets. The first contains grossularite, pyrope, rhodolite, almandite and spessartite, the second andradite and the third uvarovite.

Grossularite, also known as cinnamon stone, essonite or hessonite, is a calcium aluminum garnet with the formula $3CaOAl_2O_3\ 3SiO_2$ and the G. 3.55 to 3.66. The colors of this variety are pale green, colorless to white, honey and amber yellow, wine yellow, brownish yellow, cinnamon brown, rose red and rarely emerald green, due to the presence of chromium. This variety obtained its name from the botanical name for gooseberry, because the original grossularite included the pale green Siberian variety.

Pyrope, or precious garnet, is a magnesium aluminum garnet with the formula $3MgOAl_2O_3\ 3SiO_2$ and the gravity 3.7 to 3.75. The colors range from deep red to nearly black.

The composition of rhodolite indicates that it consists of two molecules of pyrope and one of almandite. It has been assigned the formula $2\ (3MgOAl_2O_3\ 3SiO_2) + 3\ FeOAl_2O_3\ 3SiO_2$, and has a gravity of 3.83. This variety is distinctly an American gem and is found only at Macon County North Carolina. The color of this mineral is a reddish purple and resembles some kinds of rhododendrons and roses, hence the name, from the Greek word rhodon, a rose.

Almandite, or almandine, is an iron-aluminum garnet with the formula $3FeOAl_2O_3\ 3SiO_2$ and the gravity 3.9 to 4.2 The

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Roman Pearl Necklaces

or is deep red and transparent in pre-
us garnet, brownish red and black.

Spessartite or spessartine is a manga-
se-aluminum garnet with the formula
$MnOAl_2O_3 3SiO_2$ and the gravity 4.0 to

The color is dark hyacinth, red to
ownish red.

Andradite or common garnet is a cal-
m-iron garnet with the formula $3CaOFe_2O_3 3SiO_2$ and the gravity 3.8 to 3.9 The
ors are various shades of yellow, apple-
en to emerald-green, brownish-red,
own and black.

Uvarovite or ouvarovite is a calcium
omium garnet with the formula $3CaOCr_2O_3 3SiO_2$ and the gravity 3.41 to 3.52. The
or is emerald-green.

To summarize the garnet group we have
species represented by the formula
$\overset{II}{R}O\ \overset{III}{R_2}O_3\ 3SiO_2$, and by the replacement of
element for another we obtain gravities
ich vary from 3.41 to 4.3.

Some minerals which have the same com-
sition but do not crystallize in the same
stem have different densities. Calcite,
ich crystallizes in the rhombohedral di-
ion of the hexagonal system, is composed
calcium carbonate, and has a density of
1. Aragonite, which has identically the
ne composition as calcium carbonate, but
ich is orthorhombic in crystallization, has
lensity of 2.93.

Again, minerals of the same chemical
nposition sometimes vary in specific grav-
due to different states of molecular ag-
gation As an illustration of this the
ment carbon, which is the composition of
th graphite and diamond, has in the
rmer a density of 2.1 and in the latter a
nsity of 3.52.

Although this variation in density does
ist in certain species, due to causes which
have illustrated, the specific gravity of a
neral species is a character of funda-
ental importance, and is quite constant for
fferent specimens of the same species, if
re, free from cavities, solid inclusions,
., and if essentially constant in compo-
ion.

An interesting point which I have ob-
rved in minerals. and which is approxi-
ately true. is that as the specific gravity
creases the index of refraction also
creases.

	G.	Ref.		G.	Ref.
abazite	2.10	1.5	Actinolite	3.02	1.62
al	2.21	1.45	Spodumene	3.14	1.669
psum	2.31	1.53	Andalusite	3.20	1.638
ncrinite	2.46	1.52	Hornblende	3.22	1.627
artz	2.65	1.55	Diopside	3.30	1.69
ryl	2.73	1.58	Zoisite	3.35	1.69
orthite	2.76	1.55	Epidote	3.39	1.75
uscovite	2.85	1.59	Olivene	3.41	1.67
llastonite	2.86	1.63	Titanite	3.48	1.89
ossularite.	3.50	1.76	Corundum	3.95	1.76
amond	3.52	2.42	Brookite	4.14	1.8
anite	3.60	1.72	Rutile	4.25	1.9
inel	3.60	1.71	Zircon	4.45	1.96
rope	3.75	1.77	Cassiterite	6.84	2.09
eonaste	3.82	1.71			

Of course, there are exceptions; for ex-
nple, diamond with the density of 3.52
d an index of refraction of 2.42.

The phenomenon termed refraction is the
sult of the velocity of a ray of light in
assing from a rare to a denser medium
ing decreased, and there results a change
direction at the bounding surface where
e ray is not normal to this plane of con-
ct.

If increasing density may be attributed to variable chemical composition and an increase in molecular aggregation, it appears safe to attribute increasing index of refraction to the same causes.

One of the interesting conclusions which occurs to me after observing this increase of refractive index with the density is that after having obtained the specific gravity of a mineral you have determined approximately what the relief of that mineral would be in a thin section. Whether, for example, with a density of 4.2 or 4.3 it would have a high relief like Rutile, or with a density of 2.2 a low relief like opal.

There are various methods for determining the specific gravity of a mineral. One method is to obtain by a balance the weight of the mineral in air, then the weight of the mineral immersed in water. The second result is subtracted from the first. By dividing the first weight by this difference we obtain the specific gravity. Here the principle is applied that a mineral immersed in water loses a part of its weight equal to the weight of the displaced water; and the volume of water displaced being equal to the volume of the mineral, the specific gravity is the ratio between the weight of water displaced and the weight of the mineral. As example:

7.04 weight in air
5.04 weight in water

2.00) 7.04

3.52 gravity of diamond.

Another means of finding the specific gravity of a mineral is by the use of heavy solutions. The liquid for use in this method must fulfill a variety of conditions. It must be clear, transparent and colorless, that the movement of the immersed mineral may be observed, and it must not be thick or viscous, to allow of the free movement of the mineral. The gravity must be high, so that its use may be extended to as many of the heavier minerals as possible, and it must mix readily with a second lighter liquid so that its density may be varied.

Methylene iodine, a compound of carbon, hydrogen and iodine, having the formula CH_2I_2, has at ordinary temperatures a specific gravity of 3.3, and fulfills the requirements necessary for use in the application of this method.

To determine the density of a mineral by this method, it is first placed in pure methylene iodine contained in a tall cylindrical vessel. If the mineral sinks we know that it is heavier than the liquid. If it remains suspend in the liquid, neither rising nor falling, we know that its specific gravity is the same as that of the liquid. If the mineral rises to the surface after being pressed down with a glass rod we know that its specific gravity is less than that of the liquid. When this last condition happens bezine is added until a mixture of such a density is arrived at that the mineral remains suspended in the liquid. We know then that the specific gravity of both mineral and mixture are identical. The density of the methylene iodine and benzine may then be determined by means of indicators. For use as indicators small mineral fragments, ranging from low to high densities. may be employed. As opal 2.21, quartz 2.65 and calcite 2.728.

Another solution employed for this method of determination is a double salt of silver and thallium nitrates, with the formula $AgTh(NO_3)_2$, which, although solid at ordinary temperatures, melts at 75° C. = 167° F. to a clear and transparent liquid with a specific gravity of 4.8. This liquid is readily miscible with water, and therefore mixtures of any required density can be obtained by simple dilution. This solution is to be preferred to the methylene iodine because of its being miscible with water.

(A number of mineral specimens loaned by Tiffany & Co., of New York, were exhibited at the lecture by Mr. Gardner.)

The Production of the De Beers Mines.

FRANCIS OATS' speech at the general meeting of De Beers Consolidated Mines, Ltd., held at Kimberley recently, though conservative and cautious in tenor, clearly showed that the great corporation has turned the corner, and that there is considerable promise in the future. Perhaps the most striking fact in his speech (remarks the *Transvaal Leader*) was that the world had taken £3,000,000 worth of diamonds during the past six months, contrasted with £5,000,000 in the preceding two years. . . . The value of diamonds sold was £3,074,911, compared with £6,500,000 in 1907, and included in the former figure is some £250,000 for increase in stock of the precious stones. By the end of the year the company expects to have, inclusive of the share of the profit made by the Diamond Syndicate, £600,000 cash in hand, but Mr. Oats made it clear that the cable rumors of a dividend and bonus were devoid of foundation.

There will be no further dividend on the deferred shares this year, and not until next June should another announcement be expected. The directors do not regard the £600,000 as being available for distribution; and in view of the distinct statement in September that the dividend announcement was in anticipation of the annual meeting, it is a little difficult to see how the report could have arisen.

Mr. Oats dwelt at length on the change of method of accounting for the blue ground asset, which is now taken in at cost of mining and hauling, about 7s. per load, instead of at a nominal charge of 1s. 3d. to 1s. 6d. This altered procedure has, of course, affected the profit. It will be the policy of the company to maintain its financial strength by keeping the combined value of the Consols investment and of blue ground at about £3,250,000. The profits shown will not be augmented by the exhaustion or depletion of the stocks of blue ground on the floors. floors.

A considerable portion of the speech was devoted to the yield of the different mines. Kimberley and De Beers mines are taken together in the report, but, inasmuch as little if anything was washed from De Beers and as the Kimberley mine yield is higher the combined return this year is better. Of the Kimberley mine itself the yield is slightly higher than four or five years ago.

Mr. Oats paid a tribute to the Diamond Syndicate for the manner in which they had stood by the company during the critical period.

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Bankruptcy Schedules of Chester Billings & Son, New York, Show Liabilities of $659,433 and Assets of $592,102.

The schedules in bankruptcy of Chester Billings & Son (Inc.), dealers in diamonds and jewelry at 353 Fifth Ave., New York, against whom a petition in involuntary bankruptcy was entered in January, were filed in the United States District Court, Tuesday; they show liabilities of $659,433, of which $160,055 are secured, $464,486 are unsecured and $34,892 accommodation paper. The actual assets are $592,102, of which the stock is $524,809 appraised value ($740,400 book value), and of this $194,137 is in notes deposited with creditors as collateral. The fixtures, valued at $5,300 (book value $6,046), include the store and office fixtures, which are appraised at $5,000 (book value $49,700), factory and repair machinery, tools, etc., $300 (book value $1,697) and improvements (on which a book value of $5,548 is placed). The good accounts $42,858, the notes, $3,404; cash in banks, $2,3[illegible]; cash on hand, $1,405; insurance return $2,036, and claims, $9,355, of which $3,5[illegible] are against the city of New York for damages.

Among the secured creditors are: The Security Trust Co., Newark, N. J., $60,714; H. H. Veith, $27,280 (secured by loose diamond stock); H. L. Hoyt, $19,148 (secured by pearls); P. Sanford Ross, Oppenheimer Bros. & Veith and the Mutual Bank, syndicate loan, $40,237 (secured by loose diamond stock); Oppenheimer Bros. & Veith, $4,1[illegible]; American Exchange National Bank, $3,2[illegible].

The largest of the unsecured creditors is Neresheimer & Co. (London), who have a claim for $149,-[illegible]. It is understood that certain of the acceptances have been discounted by Neresheimer & Co., with, and are now held by, the London County and Westminster Bank, the London City and Midland Bank and the Union and Smiths Bank, all of London, England, and probably other banks, but the particular acceptances so held are unknown to the bankrupt.

Among the other large unsecured creditors are: P. Sanford Ross, $49,699; National Park Bank, $46,122; Jos. Ascher & Co. (Paris), $53,242; Oppenheimer Bros. & Co., $36,114; Stern Bros. & Co., $24,098; Linman Bros., $19,121; David C. Towner & Co., $16,068; Frank T. May Co., $3,-[illegible]; A. Wittnauer Co., $3,075; Allsopp & Allsopp, $2,224; Brassler & Co., $1,703; Bizac & Eckert Co., $1,394; A. J. Hedges & Co., $1,281; Whiteside & Blank, $808; Bippart Griscom & Osborne, $460; Fenwick Frères & Co. (Paris), $6,828; Durand & Co., $6,567; Carrington & Co., $2,603; Sloan & Co., $2,073; William Scheer, $1,906; Osborn Parker Mfg. Co., $1,895; Mertz Bros., $1,[illegible]1; G. H. Henkel & Co., $1,553; Riker Bros., $1,308; Carter, Howe & Co., $1,265; Joseph Frankel's Sons, $1,229; Redlich & Co., $1,209; Roger Williams Silver Co., $1,2[illegible]2; Eckfeldt & Ackerly, $968; Kent & Woodland, $952; David C. Dodd & Co., $9[illegible]; Charles Weller & Co., $883; Fred Kahn, $831; A. F. De Jonge, $820; Martin Meyer, $729; Jones & Woodland, $716; Hazard & Cockshaw, $695; Thomas F. Brogan Co., $693; Low & Florenzie, $614; Schwartz Mfg. Co., $523; L. S. Mayer, $459; J. F. Fradley & Co., $447; Battin & Co., $442; Courtois, Bush & Garrigus, $393; Gorham Co., $386; Patterson & Stark (successors of Rud C. Hahn & Co.), $374; Hendrick & Co., $374; Simons, Bro. & Co., $369; Frank Kursh & Son Co., $368; Archibald Klement & Co., $352; Ferd. Fuchs & Bros., $334; Graff, Washbourne & Dunn, $317; W. Wallace Hurd, $319; Day, Clark & Co., $278; Le Secla, Fried & Co., $248; New York Edison Co., $250.

The following are disputed claims against the bankrupt: Warren & Wetmore, $1,070; Leedy & Moore, $4,127; Geo. W. Smith & Co., $431; Jones & Woodland (trustees' services, Fidelity Loan,); Lindsay, Kalish & Palmer, $2,907; Baker, Smith & Co., $383; Louis Tas, $141; Lamson Consolidated Store Co., $157.

The appraisers of the bankrupt's property were Henry Rudolph, David Kaiser and John R. Keim.

Judge Holt, of the United States District Court, has issued an order under date of Feb. 17 authorizing the receivers in bankruptcy, John C. Van Cleaf, Uzal H. McCarter and August Oppenheimer, to continue the business for a further period of 30 days.

Immediately after the receivers qualified to act they took possession of the assets of the bankrupt corporation, and have continued to conduct it up to the present time. Sales of merchandise in the store at 353 Fifth Ave. are being made by them from time to time. The receivers, it is understood, are endeavoring to secure offers for the sale of the merchandise of the bankrupt estate as a whole, and are informed that some negotiations are in contemplation for a reorganization of the business.

The petition asking that the receivers be allowed to continue the business for a further period of 30 days from Feb. 19, recites that if the business was allowed to be stopped by reorganization or from other causes the sales would be materially interfered with.

Union Watch Co., a Mail-Order Concern, Files Schedules in Bankruptcy Court.

Schedules in bankruptcy of the Union Watch Co., 47 Maiden Lane, New York, a mail-order concern, against which a petition in bankruptcy was filed Jan. 21, were filed in the United States District Court, New York, Feb. 16. They show liabilities of $23,746, of which $9,970 is secured, and nominal assets of $5,033, which include: Stock, $350; fixtures, $200; accounts, $125; cash on hand, $23, and money and checks deposited in banks, $2,832, which has been turned over to the petitioning creditors as trustees.

Alexander Hartfield, the treasurer of the concern, holds 997 shares of preferred stock of the Union Watch Co., at $10 a share, as collateral for a loan.

Among the unsecured creditors are: The American Color Type Co., $1,343; D. Melello, $504; L. Kroll & Son, $401; Woodferd, Bovee & Butcher, $400; New Haven Clock Co., $216; H. D. Folsem Arms Co., $202; J. P. Storm, $195; S. F. Myers Realty Co., $190; Samuel Cupples Co., $144; A. Coppatianca, $111; N. Berger, $110; C. Bruno & Son, $101; Hipp. Didisheim & Bro., $92; *Italian Journal*, $80; *L'Araldo*, $80; *L'Opinione*, $75; E. B. Hirsh & Co., $50; N. Field, $50; Alexander Hartfield, $358; Metropolitan Bank, $3,000; L. Lichenheim, $4,000; Italian-American Trust Co., $1,500.

Officers Foil Thieves' Attempt to Rob Philadelphia Jewelry Store, but Robbers Escape.

PHILADELPHIA, Pa., Feb. 15.—A carefully planned attempt was made early this morning to rob the store of William J. O'Donnell, a dealer in diamonds, watches and jewelry, on the second floor of the Steigerwalt building, 1004 Chestnut St. The thieves were caught practically in the act by Dengler, a policeman, who, with Haines, another policeman, and Haines, a private watchman, chased them over the roofs of the adjoining buildings, but lost them by a ruse perpetrated by the burglars.

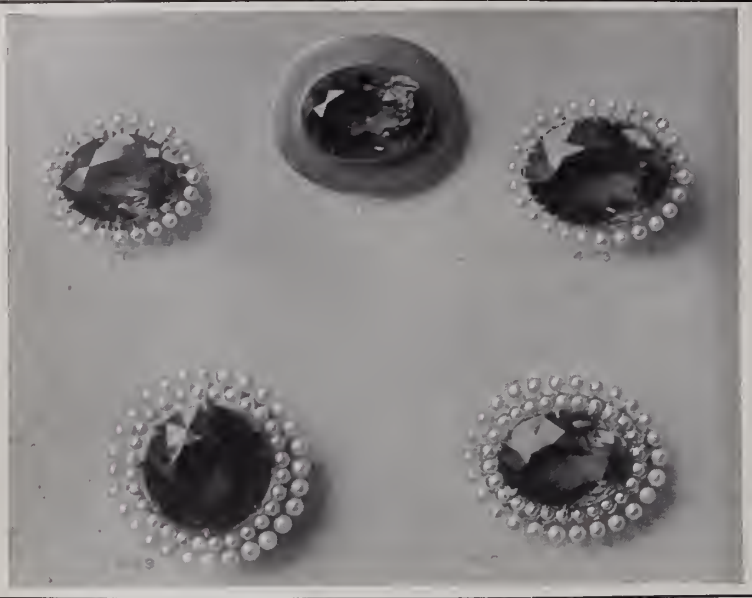
In returning from the pursuit Dengler, the officer, slipped and broke his right leg, barely saving himself from falling to the pavement of Chestnut St., fully 80 feet below. It was with the greatest difficulty that his comrades were able to get him down from the roof and carry him to the Jefferson Hospital.

While making his round shortly after one o'clock this morning, Dengler, as is his custom, tried the side door of the Steigerwalt building that leads to the offices and stores on the upper floors. To his surprise it yielded to his touch, and, pushing it in, he heard subdued sounds as of heavy breathing and a sort of scuffling movement upstairs. Slipping quietly away, he found Wilson and came back to the scene.

As the two bluecoats arrived they were joined by Haines and the trio went softly up the stairs. Suddenly there came the sound of retreating footsteps and the three men dashed forward. Though they made the best speed they could, the darkness and unfamiliarity of the way handicapped them and the thieves reached the roof in the lead. Climbing through the scuttle, the officers of law and order thought they saw vague forms disappearing over the adjoining roof of the Schwartz store. Dashing in pursuit, they made their way over the roof to one where they found the trap door open. Concluding that their quarry had gone that way, all three dropped down into the dark interior of the establishment and after groping around for a few minutes came to a clinch with John Wilkinson, the night watchman of the store.

Mutual explanations followed, but a careful search of the place failed to reveal the burglars and the police came to the conclusion that the fleeing thieves had paused long enough to jimmy open the trap door as a means of throwing their pursuers off the track. It was while returning to the roof of the Steigerwalt building, in the hope of picking up a clue to the direction taken by the burglars, that Dengler came so near meeting his death.

Isadore Posner, Fayette City, Pa., has completed arrangements to move his stock to Ford City, Pa., where he will continue business.



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Interesting Points Involved in Appeal Suit by New York Jewelry House Against Pawnbrokers.

se of much interest to the trade as with the question of a pawnbroker's goods pledged with him was argued on appeal, last week, before the Appellate Division of the New York Supreme Court. A new point is raised by the pawnbrokers, who dispute the right of a criminal to, after a thief has been convicted, to have that the stolen property be turned over to the original owner.

The question arises in the action of Freudenheim Bros. & Levy against Gutter & Son. The former is a large jewelry house in New York and the latter are pawnbrokers in the same city. The action dates back to a time when Freudenheim Bros. & Levy employed a man named Levisohn as a salesman. Levisohn conducted a business of his own in a small way, and also sold goods belonging to the jewelry firm on commission, it being his right to make his own profit provided he did not go below the price charged by the jewelers. The amount received above this price was divided equally between the jewelry house and the salesman. At times the salesman had in his possession as much as $100,000 worth of jewelry.

Levisohn sent some of the jewelry to his brother-in-law, a man named Feinberg, with instructions to pawn the jewelry with certain pawnbrokers. Feinberg pawned a number of articles with Gutter & Son, and Levisohn used the money thus obtained to pay some of his personal bills. When the firm of Freudenheim Bros. & Levy discovered this they had the salesman arrested in Chicago and brought to New York, where he was indicted for grand larceny. He pleaded guilty and was sentenced to Sing Sing.

Freudenheim Bros. & Levy next made a motion before Judge Mulqueen, who sentenced Levisohn, for an order directing Gutter & Son and a number of other pawnbrokers with whom the goods had also been pawned to turn over the property to the jewelry firm. This was opposed by the attorneys for the pawnbrokers, who claimed that their client had a right to a day in court and a jury trial to establish their lien on the money advanced on the diamonds. After consideration Judge Mulqueen so decided.

The case went to the Supreme Court, where Judge Bischoff decided in substance that had the diamonds been pawned by Levisohn directly the pawnbrokers would have had a lien for their advances, but as they were given by Levisohn to his clerk the act was conversion. The clerk had no title to the goods, and therefore the pawnbrokers could not in any way get title from him.

In the case on appeal the executors of Gerhard Gutter undertook to justify their possession of the goods by the defense that Gerhard Gutter was a licensed pawnbroker that the goods in question were pawned to him by a person designing himself as "Levy," who had possession of the goods at the time and had a special property therein. The appellants further contended that Levisohn was not a mere broker or selling agent, but was a "factor." They say he had been lawfully "intrusted by the plaintiff with the possession of the merchandise for the purpose of sale," and was to be deemed the true owner thereof so far as to give validity to his contract with defendants for any money advanced by them upon the faith thereof. This act, they argue, has been repeatedly held to protect the "pledgee," and in the cases in which this lien was not sustained the possession was obtained by trick or device or fraud. The act of Feinberg, who was the ministerial agent of Levisohn in delivery of the goods to the defendants (pawnbrokers) and receiving the advances, was the act of Levisohn, they say. No discretionary power conferred by plaintiffs on Levisohn were to be exercised by Feinberg, but simply ministerial functions. Hence the rule *"delegatus non delegari potest"* has no application. The exceptions to such rule are well recognized. They pointed out that the action is not one between plaintiff and Feinberg or Levisohn, but against innocent defendants who have in due course of their business loaned money on goods in the physical possession of Feinberg without even a suspicion, much less any notice, to put them on inquiry, and that whatever rights they obtained were determined at the time of the loan, and are not affected by any subsequent disposition of the proceeds. It is argued that Levisohn, having the power to pledge, gave specific directions to his ministerial agent where to go and what to do, and that these directions were faithfully carried out. No suggestion is made that Feinberg did anything else. His good character and his lawful possession are not questioned by any evidence. Indeed, his testimony was given as a witness for plaintiff.

The complaint charges felonious possession, but no proof was given to support it. His possession was the possession of Levisohn, whose possession was lawful. As the acts of Levisohn the factor or owner, whichever he may have been, Feinberg's authority was sufficient without any further authority from plaintiffs to do what he did—deliver the goods and receive the money from defendants, they contend.

The attorneys for the jewelers contended that before the passage of the Factor's Act it was clearly settled that a factor or agent for sale had no power to pledge, whether he was in possession either of the goods themselves or of the symbol of the goods. This was in accordance with the general rule that he who deals with one *ex mandato* can obtain from him no better title than his mandate enables him to bestow. In so far as the aforesaid act has not changed the law the former rule, of course, prevails, and the holder of the goods of another, with or without documentary evidence of title, has no greater power to pledge them than it confers. They argued that the defendants are not entitled to protection under the Factor's Act because they made no contract with Levisohn, to whom the plaintiffs had intrusted their merchandise for sale, for the advancement of any moneys thereon, or in reliance upon Levisohn's possession of such merchandise, but made their advances to one Feinberg, who had possession of such merchandise without the consent of the plaintiffs, and whose possession was tortious as against them and whom they believed to be the true owner of such merchandise. The powers delegated by Levisohn to Feinberg were not merely ministerial powers, but involved the exercise of discretion, and it is conceded that discretionary powers cannot be delegated.

The pawnbrokers base their appeal on the claim that the act of the clerk was the act of Levisohn in that he was simply the instrument of Levisohn. There is no claim made that the pawnbrokers are in any way a guilty party.

About $20,000 is involved in all the litigation. The case on trial concerns goods valued at about $4,200. The other pawnbrokers with whom goods have been pawned are awaiting the decision in the present case with much interest.

Abel Crook and Samuel A. Singerman are the attorneys for the pawnbrokers, appellants, and Daniel P. Hayes is the attorney for Freudenheim Bros. & Levy.

Thief Who Robbed Niagara Falls Jeweler Pleads Guilty to Having Stolen Goods.

BUFFALO, N. Y., Feb. 18.—John Miller, formerly of Buffalo, who was caught robbing George Ditmar's jewelry store at Niagara Falls, Ont., Feb. 7, was sentenced yesterday to three years in Kingston, Ont., prison by Magistrate Alexander Fraser, of Niagara Falls. The prisoner pleaded guilty to burglary and to having stolen goods in his possession.

Miller has had something of an adventuresome career. He was born in Buffalo 24 years ago, and in 1891 was taken to Russia by relatives. In 1904 he is said to have been arrested with anarchists, but was released after seven weeks' imprisonment. Then he returned to America. Under the name of Frank Sobiski he was arrested at West Seneca, a suburb of Buffalo, on a charge of grand larceny. He was sent to Elmira Reformatory on Dec. 24, 1907, and released two years later, and soon afterward enlisted in the United States army, deserting last October from Fort Leavenworth. Last December he was arrested in Toronto and served a 30 days' sentence. In Hamilton, Ont., he stole several suits of clothes, it is alleged, but escaped arrest and went to Niagara Falls.

A silver watch, the property of Charles Brown, of 77 Kail St., Buffalo, was found in his possession. When the prisoner pleaded guilty he told the court that his correct name was John Miller, and that he had been in the habit of being known by that name. County Crown Attorney Cowper conducted the prosecution.

The prisoner was not represented. He threw himself upon the mercy of the court, asking that he be dealt with leniently.

Harry A. Niles has bought an interest in the wholesale jewelry business of Lowell & Darrow in Binghamton. Mr. Niles is now on a pleasure trip in the Bermudas.

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It is the product of a long, unceasing process of cultivation, consuming a period of not a day, a week or month—but FULL SEVEN YEARS and over, a process so characteristic of Nature's painstaking, patient, careful work in making her most favored gems.

Only a small part of all the oysters cultivated in the Bay of Ago mature, and of these, but a percentage yield the gem which, however, once produced, is well worth the labor, skill and patience spent.

It is as beautiful as the process is fascinating—although difficult.

You cannot afford not to have this pearl in your line.

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Jewer Loses Suit Against Man He Cims Had Him Arrested When He Offered to Return Stolen Property.

suit brought by Harry Sartoris, who cted a jewelry and antique store at St. and Broadway, New York, in 1903. ast George H. Morgan, of 6 E. 40th St., r 0,000 damages for false arrest and im sonment, was decided Thursday by a in the New York Supreme Court, Term Part IV, before Justice Ford. brought in a verdict in favor of the f lant.

Sartoris was arrested after he had t information to Mr. Morgan about ver which had been stolen from the s home. The plaintiff alleged that he n every way to bear out his statement, he was taking steps to restore Mr. n's property and that his subsequent and humiliation were utterly unjusti Mr. Morgan's defense was that Sar was acquainted with the thieves and eeking to pursuade Morgan to com- the felony

day in March, 1903, Sartoris told the a man named Sears came to his store some silverware He asked Sears he had obtained it and Sears said one Peary Peary, Sears admited, had the silverware from a millionaire Morgan." Sartoris said he wanted tain the whole of the loot for the , and so made an arrangement with to have the rest brought on the fol day.

eturn for the silverware he gave Sears ck for $75 drawn in such a way that nk would not honor it. Sears prom o return the next day with the silver

ppears that Sartoris learned that the ware did not belong to J. Pierpont an, but to George H. Morgan. He went to Morgan's home, showed him f the stolen forks and told him to be store the next day with the detec- and the rest of the booty could be re- ed. Instead of doing this, he testified. Morgan reported the matter to the po- nd swore out a warrant for his (Sar-) arrest Magistrate Cornell held Sar but he was released later because there o evidence of wrongful intent on his n anything he had done.

summing up the case the attorney rep- ting Mr. Morgan claimed that the po- and not his client ordered Sartoris' . He claimed that Morgan had done any citizen would have done in giv- e police the information he did, and hat the police had no right to arrest ris on Morgan's behalf and that Cap- O'Connor made the arrest for the e.

question, the attorney pointed out, whether or not Morgan prosecuted the iff up to the time of his arrest. This, id, was not so: the police did it. an, he claimed, was summoned to simply as a witness, and after making idavit dropped the matter except as to stimony, and that the district-attorney uted the case.

Morgan was ill and could not be at ial.

attorney representing Mr. Sartoris argued that Morgan did prosecute the case and was at the police station when Sartoris was brought there, and, reading from testimony, pointed out that Morgan said, "I order his arrest." He dwelt on the point that Magistrate Cornell had not found sufficient cause for holding the plaintiff, and argued that there was a studied attempt to make Sartoris out a criminal. Making a further appeal on behalf of his client, he said that the law could not undo what had been done to Sartoris, his humiliation, etc., being already completed and the publicity given the case by the newspapers having, he said, done him great injustice.

In charging the jury the judge pointed out that the plaintiff claimed damages at the hands of the jury. He showed the jury that they were not trying a criminal case, for that fact was disposed of by the magistrate. He placed the case fully and impartially before the jury, pointing out the different arguments and explaining the law as applying to the case. He charged the jury that if they found for the plaintiff they must decide that the defendant acted without reasonable or probable cause and that he was actuated by malice.

The verdict for the defense followed.

New England Manufacturers Pass Resolutions Against the Federal Corporation Tax Law.

PROVIDENCE, R. I., Feb. 17.—The regular weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association held at the rooms of the association at 42 Weybosset St., this afternoon, was attended by one of the largest gatherings since the annual meeting of the association. Two matters of more than usual importance were discussed and considered These were the Federal corporation tax law and the details of arrangements for the annual banquet and reception to President Taft on March 21.

The meeting was presided over by Vice-President Potter, in the absence of President Spencer, who is in the south. The report of the executive committee relative to the annual banquet was received, showing that the demand for tickets was very large. It was announced that several unique features would be introduced.

The board of governors reported that previous to the meeting of the council a meeting was held at which several applications for membership were favorably considered.

The resolutions drawn up as a result of the consideration of the Federal corporation tax law were presented and adopted. A copy of these resolutions with a letter urging support has been sent to the Senators and Representatives from Rhode Island and Massachusetts. The resolutions are as follows:

Whereas, At a meeting of the New England Manufacturing Jewelers' and Silversmiths' Association, representing 412 manufacturing jewelers located in Providence and the Attleboros, Mass., held at Providence, Feb. 3, 1910, the corporation tax law of Aug. 5, 1909, was carefully discussed and considered; and,

Whereas, Said law is inimical, not only to our interests but to the business interests of the country at large, as being at variance with established rights and principles, as infringing upon the domain of the sovereignty of the various States, and as discriminating between individuals operating as individuals and those operating through corporate bodies; and,

Whereas, Section 38 of said law provides that "the returns of corporations shall be filed in the office of the Commissioner of Internal Revenue and shall constitute public records and be open to inspection as such;" and,

Whereas, The act furthermore provides that "said tax shall be computed upon the remainder of said net income of such corporation, joint stock company, association or insurance company, for the year ending Dec. 31, 1909, and for each calendar year thereafter;" and,

Whereas, Ninety-nine per cent. of our corporations are private, their securities never being offered for public sale; and,

Whereas, The publication of the returns of such corporations would supply to their competitors, who are carrying on business in the form of partnerships, information that would be very injurious to their business; and,

Whereas, The publicity feature of the corporation tax is an unjust discrimination against corporations, especially as they exist in the manufacturing jewelry industry; and,

Whereas, Our business has its busy and dull seasons and these seasons vary with different manufacturers, according to, not only the class of goods made, whether gold, silver, plate or brass, but also as to whether said manufacturer sells the wholesale or retail trade; and,

Whereas, The date fixed in the act, viz., Dec 31 of each year, for the taking of the inventory comes in the midst of our busy season, thereby causing great inconvenience, loss of orders, customers, and much money; and,

Whereas, This loss of 10 days or two weeks taking stock gives our competitors who are working as partnerships, unfair advantage over us; therefore, be it

Resolved, That the unqualified indosement of this association be given to the efforts which are being made for the absolute repeal of this act.

Resolved, That awaiting the decision of the Supreme Court as to the constitutionality of the act, Congress should immediately pass an amendment fixing the date for making returns six weeks after the decision of said court, instead of March 1, as in the present law.

Resolved, That pending the repeal of the act as a whole, Congress be requested and urged to immediately abolish the publicity feature of the law, also to pass an amendment providing for the acceptance by the Commissioner of Internal Revenue of the inventory last taken nearest to Dec. 31 of each calendar year; be it further

Resolved, That a copy of the above preamble and resolutions be sent to the President, and to our Senators and Representatives in Congress.

A copy of the resolutions were sent according to the vote of the association to Senators Nelson W. Aldrich and George Peabody Wetmore and Congressman Adin B. Capron and William Paine Sheffield of Rhode Island, and Senators Henry Cabot Lodge and W. Murray Crane and Congressmen George P. Lawrence, Frederick H. Gillett, Charles G. Washburn, Charles Q. Tirrell, Butler Ames, Augustus P. Gardner, Ernest W. Roberts, Samuel W. McCall, John A. Keliher, Joseph F. O'Connell, Andrew J. Peters, John W. Weeks and William S. Greene, of Massachusetts.

Geo. O. Sawyer, Ainsworth, Nebr., Killed While Cranking His Automobile.

AINSWORTH, Nebr., Feb. 16.—George O. Sawyer, a jeweler of this town, was killed a week ago as a result of an accident which occurred near Wood Lake while cranking an automobile.

Mr. Sawyer, who besides being a jeweler, was one of the proprietors of the Ainsworth Auto Co., was taking a number of traveling men from Ainsworth to Wood Lake and had stopped his machine when near that place. When he began to crank his automoble to resume his journey the machine suddenly started, knocking him down, and before it could be stopped passed over his chest.

The injured man lived but half an hour after the accident.

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JULIUS GOODMAN, 70 South Main Street, Memphis, Ten

Ill Health and Worry Cause Isaac Friedberg, a Pittsburg Jewelry Salesman, to Commit Suicide.

Pittsburg, Pa., Feb. 17.—Isaac Friedberg, a salesman employed by Loftis Bros. & Co., blew out his brains at his home in Allegheny Tuesday morning, and died almost instantly. Worry over financial matters and ill health are said to have caused him to end his life. Friedberg also was frenzied with grief because of the arrest of his wife a few minutes before he committed the deed, and the fatal shot was fired while the constable from Alderman George R. Hice's office was waiting in Friedberg's home arranging matters of bail. Friedberg had arranged over the telephone to meet the certain jewelry with the constable, which was satisfactory to the alderman. While the constable waited for Friedberg to get the jewelry he was to put up for security the latter went to an attic room and, placing a pistol at his temple, fired a bullet into his brain. The officer and Mrs. Friedberg ran to the room, where Friedberg was found on his knees with blood streaming from his head. A physician was summoned but the man was dead when medical aid reached the house.

That Friedberg had contemplated taking his life was evident from the fact that a letter was found on his person addressed to William T. Sanford, Pittsburg manager for Loftis Bros. & Co., for whom Friedberg worked. The letter was as follows:

2—14—1910, 10 P. M.

Dear Mr. Sanford—At this hour as I am writing to you this will probably be the last communication you will ever receive from me. I have by duty now after receiving such kind treatment at your hands for over three years to explain as near as possible all things that may have some benefit to you. I feel sure that in the end of all you will forgive me and accompany me kindly to its last resting place with a sigh or tear and I trust that you will always believe me in good will and honest intention.

Friedberg's business was confined principally to selling jewelry on the installment plan. He was also a broker in diamonds in a small way. It is said that Mrs. Friedberg had secured from Albert H. Weir, employed by Loftis Bros. & Co., several rings valued at about $300, and that she had not returned them at the proper time. The suit was brought to secure the rings and the warrant for her arrest followed as a result, she being charged with larceny by bailee.

Friedberg is the man who several months ago left a package of diamonds in the seat of a Pennsylvania Railroad train, and which it is said was picked up by a colored porter and later recovered by the police. Friedberg claimed to have left them in the car when he left the train.

The dead jeweler had been in the employ of the house of Loftis Bros. & Co. for some time, and his suicide caused something of a sensation in jewelry circles when the news was announced.

Mrs. Friedberg told the coroner that her husband had been ill for several weeks, and that was probably the cause of his act. The jewelry which Mrs. Friedberg had in her possession was turned over to Mr. Sanford, of Loftis Bros. & Co., and the charges against her dropped. It was not intended to prosecute the woman who, it is said, had clearly intended to return the rings to the firm for whom her husband worked.

Simon Jacobs, After Long Fight, Goes to Jail for Violating Bankruptcy Law.

Boston, Mass., Feb. 16.—Simon Jacobs, for many years a jeweler in Worcester, was Monday sentenced by Judge Dodge in the United States District Court to six months in the Greenfield jail and in addition fined $500, for violation of the bankruptcy law. Jacobs pleaded guilty to concealing assets from a trustee in bankruptcy.

Three years ago Jacobs closed his jewelry shop in Worcester and filed a petition in bankruptcy. His wife, Dora, who had got a divorce from him, appeared as a government witness and told how he had turned over to her watches and other jewelry. He was convicted and his counsel took the case to the United States Circuit Court of Appeals, which granted a new trial on technical grounds. The second trial was slated for the present term, but Jacobs appeared before Judge Dodge to-day and admitted his guilty. Jacobs' light sentence was due to the fact that his health is poor and the creditors had agreed to a punishment of this nature.

Jacobs recently offered his creditors a settlement on the basis of 20 cents on the dollar.

Treasurer of Lima, O., Jewelry Concern Makes an Assignment.

Lima, O., Feb. 16.—Following the troubles between the Hughes & Son Jewelry Co. and William H. Melville, its treasurer, over an accounting, which was mentioned in the last issue of The Jewelers' Circular-Weekly, financial complications began for Mr. Melville, which ended in his assignment Monday night. Mr. Melville conducted a drug store on Main and High Sts.

As previously announced, Thursday last, the Hughes & Son Jewelry Co. began suit against Mr. Melville to recover $9,611.73, which they claimed he had not accounted for as treasurer of the company, against which he alleged he had a counter claim. Monday the City Bank filed a claim of $3,021 against an oil and gas company with which Mr. Melville was associated, and under an order of execution the sheriff took possession of Melville's drug store. Later in the evening Mr. Melville made a general assignment under State laws to W. J. Leets, who immediately took possession and gave a bond of $40,000. This temporarily protects Mr. Melville's assets until the legal complications can be straightened out.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
Feb. 15	24d.	$0.54⅛
" 16	23 15-16d.	.54
" 17	24 1-8d.	.54⅜
" 18	24d.	.54⅛
" 19	24 1 16d.	.54¼
" 21	24d.	.54⅛

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C., Feb. 16—The following were the exports of jewelry, silverware, optical goods, clocks, watches, and kindred lines from the port of New York for the week just ended:

Algoa Bay: 12 cases plated ware, $1,051; 2 cases jewelry, $379; 5 cases scopes and views, $165; 36 cases clocks, $597.

Antwerp: 1 case precious stones, $150.

Bombay: 5 cases clocks, $310; 136 cases clocks, $2,047.

Buenos Aires: 125 cases clocks, $1,993; 5 cases optical goods, $955.

Christiania: 22 cases clocks, $822.

Calabao: 6 cases clocks, $265.

Calcutta: 150 cases clocks, $3,139.

Ciudad Bolivar: 1 case jewelry, $318.

Copenhagen: 12 cases clocks, $272.

Cuba: 1 case plated ware, $392.

Demerara: 3 cases plated ware, $288.

Delagoa Bay: 1 case watches, $260.

Fayal: 19 cases clocks, $210.

Genoa: 1 case jewelry, $200.

Hamburg: 17 cases jewelers' sweepings, $12,000; 12 cases optical goods, $498.

Hamilton: 3 cases plated ware, $140.

Havana: 1 case jewelry, $192; 21 case clocks, $207.

Havre: 1 case silverware, $4,937; 1 case jewelry, $200; 3 cases optical goods, $460.

Kingston: 2 cases watches, $330.

Liverpool: 1 case jewelry, $500; 32 cases clocks, $785; 2 cases silverware, $1,429; 1 case plated ware, $271; 33 cases clocks, $1,660.

London: 45 cases clocks, $1,246; 1 case silverware, $249; 25 cases watches, $4,158; 6 cases clocks, $128; 19 cases clocks, $537; 1 case silverware, $600.

Melbourne: 4 cases plated ware, $142.

Montevideo: 6 cases plated ware, $782; 10 cases clocks, $388.

Oporto: 23 cases clocks, $251; 38 cases clocks, $418.

Para: 1 case watches, $157; 57 cases clocks, $746; 37 cases clocks, $1,454; 2 cases optical goods, $181.

Rio de Janeiro: 25 cases silver, $3,660; 1 case plated ware, $235; 1 case optical goods, $174.

St. John: 14 cases clocks, $143.

St. Petersburg: 18 cases optical goods, $2,386.

Tampico: 1 case plated ware, $102.

Trinidad: 1 case clocks, $106; 2 cases watches, $171.

Vienna: 5 cases clocks, $600.

Progreso: 8 cases plated ware, $226.

Wellington: 13 cases clocks, $205.

Death of William F. Bissing.

Baltimore, Md., Feb. 16.—In the death of William F. Bissing the local trade loses one of its oldest jewelers and watchmakers. He was 76 years old and died, Thursday, at St. Agnes Hospital. He had been ill for several months, and on Tuesday before his death his condition became so alarming he was immediately removed to the hospital.

Mr. Bissing had gained many good friends by his quiet and unassuming manner. He was born in Burgdorf, Germany, and came to Baltimore in 1860. He was located for many years at the corner of Baltimore St. and McClellan's Alley, but being in the zone of the great fire that destroyed the business center of the city in 1904, he lost nearly everything. After the fire he located at Park Ave. and Saratoga St. He always took a prominent part in the German social circles, and was one of the founders of the Concordia Society. He was for many years a member of the Germania Maennerchor and the Harmonie Singing Society. He is survived by three sons, Gustav, William F., Jr., and Harry Bissing, all of New York, and a nephew, Hans Bissing.

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ad Schickerling on Trial on Old haje of Larceny of Diamonds f m Edelhoff Bros. & Co.

ial of Conrad Schickerling, a ac ring jeweler, Newark, N. J., was st Wednesday morning before Cne in the Court of General Ses- New York, on an indictment charg- ceny of $6,000 worth of diamonds rm of Edelhoff Bros. & Co., 571 , back in 1905. When Schicker- first arrested District Attorney sat as a city magistrate in the lice Court, where the case came . C Vandiver. Mr. Whitman's w partner had charge of the n. Because of this fact, the dis- ney, when Schickerling's case m the calendar asked Mr. Van- ct as special prosecutor and take the case Mr. Vandiver ac- d has as an associate counsel C. zie, who has been closely allied vil cases in which Edelhoff Bros. d Shickerling Bros. & Co. have d up. Abram Levy represented ie ants.

nplaint against Schickerling was June, 1906. Gustave A. Edel- unior member of the firm of Edel- & Co., the complainant, swore anuary of that year he obtained n $6,000 worth of diamonds um from Henry E. Oppenheimer Maiden Lane, for Schickerling, ed to compare them with some lready gathered for a lorgnette the wife of the president of a e then accused Schickerling of the diamonds which he, Edelhoff, as obliged to redeem before they returned to their original owner. ot, however, until the following hat Magistrate Whitman held ng for the Grand Jury. Other ts were found against him, but in 09, these were superseded by a lictment charging the larceny of and the pawn tickets alleged to e obtained by that means.

ngled, complicated relations be- affairs of the firms of Edelhoff Co. and Schickerling Bros. & Co. e that these concerns failed have been brought out in civil cases ve arisen between the trustees in y of the estate of Edelhoff Bros. d certain pawn brokers over the of pawned goods. At the time e two concerns were allied in the firm of Edelhoff Bros. & Co. ed at 574 Fifth Ave., and in the ding in a loft above was the firm erling Bros. & Co.

end of the first day of the trial hickerling, Feb. 15, 10 jurors had red. The counsel for the defense talesmen the following question, ved to be an obstacle for quali- many: "Would you feel any against a man in financial diffi- no would pawn goods, either his possession, for the purpose of s bills."

llowing morning was taken up in ion of the two remaining jurors case was opened that afternoon. the testimony relative to the concerns of Edelhoff Bros. & Co. and Schickerling Bros. & Co., proved to be a repetition of what had already been brought out at the civil trials. A number of witnesses have thus far been called for the prosecution to establish the ground that Schickerling pawned the diamonds and used the money to his own advantage without the consent of Edelhoff Bros. & Co., from whom the prosecutor claimed he obtained them without any right to dispose of them.

Gustav A. Edelhoff, who was president of the corporation of Edelhoff Bros. & Co. in 1906, is one of the principal witnesses examined thus far. He was questioned closely relative to the transactions by which Conrad Schickerling obtained the two packages of diamonds which he testified Schickerling afterwards pawned. The story Edelhoff told on the stand was substantially that Schickerling told him that he had a diamond lorgnette partly completed for Mrs. Richards, wife of the president of the State Bank, and that he needed some more particular sized stones in order to complete the piece. Edelhoff Bros. & Co. obtained from Henry E. Oppenheimer & Co. four packages of diamonds on memorandum, which were delivered to the Edelhoff Bros. & Co.'s store on Fifth Ave. The witness testified that he and his brother took the diamonds upstairs to the loft occupied by Schickerling Bros. & Co. and that Conrad Schickerling selected two packages and arranged for the delivery of the goods to him at the Cafe Martin, where he took his lunch, that noon. The witness testified that Schickerling straightway pawned the diamonds. The other two packages were returned to Henry E. Oppenheimer & Co.

Mr. Edelhoff was questioned very closely in regard to this transaction, and it was brought out that there were 39 diamonds all told, which were selected by Schickerling. He testified that Schickerling said to him that he expected to make the sale soon and that there would be a handsome profit for Edelhoff Bros. & Co. The witness stuck closely to the story that the goods were obtained from Henry E. Oppenheimer & Co. by Edelhoff Bros. & Co., and that Schickerling was to sell the goods for Edelhoff Bros. & Co. The diamonds were given Schickerling as the agent of the Edelhoffs.

Henry E. Oppenheimer, from whom the diamonds were obtained, testified to the transaction and identified the book which contained a duplicate of the memorandum bill on which the diamonds were obtained. The 39 diamonds were worth about $6,500, he said, and testified that he had no dealings with Schickerling in regard to diamonds at that time.

Arthur Edelhoff, a brother of Gustave Edelhoff, testified as to the transactions between himself and his brother and Conrad Schickerling over the diamonds, relating the incidents which led up to the delivery of the stones to Schickerling, his testimony being practically the same as that of his brother, although he was hazy on some of the points raised by the attorney.

Mr. and Mrs. Richards were called as witnesses, and both testified that they had no transactions with Schickerling in regard to the purchase of the jewelry. A number of other witnesses were also called, who were more or less closely connected with the delivery of the diamonds to Schickerling.

The prosecution has thus far sought to establish the fact that Schickerling obtained the diamonds from Edelhoff Bros. & Co. by means of false representations at the time; that he then pawned the goods and appropriated the money to other uses; that he used it without the consent or knowledge of Edelhoff Bros. & Co., and that his action was unwarranted and criminal in intent.

The prosecution practically finished its case Saturday, and the defense was opened Monday.

Conrad Schickerling is not interested in any way with the Alfred Schickerling Jewelry Co.

Death of Elliott Bell.

OGDENSBURG, N. Y., Feb. 16.—Elliott Bell, one of the founders of the old jewelry firm of Bell Bros., Ogdensburg, died, Feb. 9, at the home of his daughter, Mrs. Frank Chapman, at the age of 90.

Mr. Bell was born in this city and spent his whole life here. In 1874 he retired from the firm, and since that time had not engaged in active business. His wife, who was Miss Lodemia Hawley, has been dead many years. They had three children; two of them died in childhood, and only Mrs. Chapman survives. Her husband is the president of the Ogdensburg Bank.

Mr. Bell was the last member of his family. For many years and at the time of his death he was the ruling elder of the Presbyterian Church. He was the oldest native born resident of Ogdensburg.

The funeral was held last Friday morning, Rev. W. C. MacIntyre officiating.

Death of John W. Stevenson.

John W. Stevenson, formerly a retail jeweler at 192 Fulton St., Brooklyn, died Sunday of last week at his home, 486 Vanderbilt Ave. The interment was at Johnstown, Pa., Feb. 15.

Mr. Stevenson was born in Johnstown, Pa., 66 years ago, and had lived in Brooklyn 12 years. He was originally in business at Sunbury, Pottsville and Johnstown, Pa., for 20 years. He lost heavily in the flood at the latter place. He continued his store, but was burned out July 3, 1897. He then moved to Brooklyn, succeeding J. W. Day.

Mr. Stevenson suffered a stroke of paralysis last August, and the business was conducted by his daughter up to Oct. 1, when the business was discontinued.

Deceased is survived by one daughter.

H. W. Radder, Watertown, N. Y., who lost about $1,200 worth of diamonds by the act of young Leslie Tooley, who possessed the good will of the Radder family and the freedom of the jeweler's store, has offered a $50 reward for information which will lead to the young man's arrest. Nothing is known as to the boy's whereabouts, but it is believed that he is in New York. Mr. Radder said he regarded young Tooley almost as a son, and that his affection for him had not been changed since Tooley's theft. Mr. Radder says he feels sorry for the young boy.

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Death of W. D. McLean.

TROY, N. Y., Feb. 16.—Many of l friends in the jewelry trade were g yesterday to learn of the death of McLean, who was one of Troy's known jewelers. Mr. McLean r business Jan. 1 last because of il it was hoped that the rest w good. He did not get better, however passed away at his home, 93 4th St day morning. The funeral service place this afternoon from his

Mr. McLean was a Scotchman by having been born in Glasgow However, he came to this early boyhood, spent his life an American in all but n young man he mastered the jewelry business and formed with his brother, Archibald, ago, with whom he conducte Cohoes. After the death of came to Troy in 1885, and for a century managed his jewelry alone, building up a good making many friends in busine life.

In politics deceased was a though he was not a politician of the word. He was connected w First Presbyterian Church, of a member of the Sons of Scotla King Solomon's Lodge, F. & A. M

Mr. McLean is survived by his who was Miss Anna M. Lansing, Cohoes; a brother, James McLean, of l and two sisters, Mrs. J. Campbell, of lyn, and Miss McLean, of Cohoes.

Importations at the Port of New

Weeks Ended Feb. 13, 1909.

China, glass and earthen ware	
China	$48
Earthen ware	
Glass ware	17
Optical glass	
Instruments:	
Musical:	
Optical	
Philosophical	
Jewelry, etc.:	
Jewelry	
Precious stones	
Watches	
Metals, etc.:	
Bronzes	
Cutlery	
Dutch metal	
Platina	
Plated ware	
Silverware	
Miscellaneous:	
Alabaster ornaments	
Amber	
Beads	
Clocks	
Fans	
Fancy goods	
Ivory	
Ivory, manufactures of	
Marble, manufactures of	
Statuary	

Stoner & Graybeal, l dissolved partnership. be conducted by G. W. Gray location.

J. Jay Baker, Wichita, K voluntary petition in bankr Mr. Baker has conducted a business in part of the store Drug Co. He came to Wi line, where he began busine

lers of the Nebraska Retail Jewelers' Association Hold Interesting Sessions at Lincoln and Elect Officers.

, Nebr., Feb. 18.—The fourth vention of the Nebraska Retail Association, which closed last this city with a banquet at the l Club, proved in many ways to st enjoyable and profitable ever e organization. The growth in rship of the association and the timism and good fellowship re- the meeting speaks well for the ess of the jewelers in fostering harmony and good will.

tors were welcomed by Mayor icers for the ensuing year were d much other business of im- the organization transacted. it of optimism which animated convention was reflected by Combs in his closing words. The address is in full as follows:

PRESIDENT COMBS' ADDRESS.

ow Jewelers—It is a true delight to jewelers of Nebraska from the chair e charitable enough to honor me with o. No State in the Union is more facing and assimilating any modern f any magnitude than ours, and none re quickly and effectively to the pur- eficial movements. I claim that the ers' Association idea found immediate nd advocates in Nebraska, and already nd benefit is so well rooted that no how a more loyal membership nor a rtionate one, considering the fact that on has spent no money on organiza- having none to spend), has had no eld work done by the National Asso- nyone else, and that we are almost a luntary product, like many other good h Nebraska air is conducive of.

ce of any complaints from Nebraska or out of the association, or from any companies or jobbers during my term to me the most cheerful thing that any fficer could report, especially under neering conditions when friction or ding is so easy of occurrence. Could an entire year of such commercial y State a few years ago. It is either t I have been a mighty dead president ve had a model bunch to preside over, k the answer is—both. The supple- se is, we've all been too busy trying at the "prosperity talk" of last year erit in it. Some are still doubting the

State association, are entering now od that can and should prove our best —the growing youthful and building e is certainly the best and happiest re four years old now, infants in age, d large for our size and age," and by r's resolution to increase our dues to nsed ourselves to look and act like s" and give our secretary-treasurer ate excuse for furnishing a bond, and ow put into office men who can and some time to field work the funds we to use will enable energetic officers ry worthy jeweler of Nebraska in our ation, and then we can afford to meet and devise ways of universal as well efits. It will not be a difficult task to t of the boys in the association if a atic literary and missionary work is hen it will only be in keeping with ope leading) the other States, for it is *everywhere* to *get together* and *work* d the present administration feels very nd to its successors a real treasury deficit—the legacy of all previous ad- s, and we believe each succeeding year positive growth in membership and use- ur Nebraska association.

strained to call your attention to the ntion of the National Association held in Omaha last August, and I trust you will pardon the personal pride I feel in referring to it. The convention was an honor to our State, and this high honor was reciprocated and reflected back by our State, through the convention, throughout the entire United States, in the positive and proclaimed success of the meeting. It was planned and executed upon a self-supporting basis, without a semblance of begging or coercion, and again Nebraska set an unusual precedent. We gave more entertainment than was promised with the invitation, gave the exhibitors and home jobbers an abundant and unexpected amount of business at the convention, and then to every cash subscriber and every exhibitor who paid us the regular price for exhibit space we gave 25 per cent. of their money back, many of whom in acknowledging their surprise and appreciation said they "never heard of such a thing before." The temporary organization of the Omaha Jewelers' Club, to handle the convention, has become a permanent



T. L. COMBS, RE-ELECTED PRESIDENT.

organization, so that the local jewelers now are *companions as well as competitors* and *friends instead of foes*, and we shall enjoy the praise and pleasure of that splendid accomplishment until some State and city makes a better showing; and even that can never erase the sweet memory of a modestly made contract faithfully performed.

At the national executive committee meeting held in Detroit, Mich., Jan. 14 to 16, and which I had the pleasure to attend, it was decided to hold the next national convention in Detroit July 25, 26, 27 and 28, at the beautiful Cadillac Hotel, and the National Association will this year assume the entire financial responsibility for convention entertainment and exhibition space, in the hope of profiting enough thereby to create a working treasury sufficient to push organization and benefit work in every State. This year's convention will be a most important one, and I trust that our State will, as usual, be strongly represented by a full delegation of men and minds.

The national executive committee adopted an association membership door plate that I hope every Nebraska member will give our State or national secretary an immediate order for it, and never let it be off his store door while he remains in the jewelry business and take his hat off to every new one he sees.

Trade progress is evident everywhere—our most worthy and capable national president, Mr. Archibald, reports good news coming to him from all over the Union. He is in close touch with all the important interests and doings of the trade, and his opinion is being sought and his judgment acted upon by many of the most progressive and dependable concerns of the trade. As the active head of this great national organization his responsibility is intense and his standing with the various branches and organizations of the trade strongly affirms the wisdom of the Omaha convention in re-electing him. The Omaha convention further glorified itself also in discovering and electing to office a "stem winding, full jewel, open faced, 400-day" national secretary from Missouri, and he is making good. Each State's experience is interesting to every other; things occur in Nebraska that help to weave the coat of trade understanding and protection. Let me quote from a letter dated Feb. 8, this year, from one of the very prominent sterling silver makers unsolicited by me and volunteered by them:

> "Our representative, having recently visited Omaha, has just advised us that the jewelers of Omaha had criticised us severely for selling to the department stores of your city. We beg to state to you that our representative was in Omaha at the meeting of the American National Retail Jewelers' Association last Summer, and then and there agreed for us, that we, nor any of our agents would not hereafter sell any of our product to any of the department stores in Omaha, and we have strictly lived up to this agreement, for we, nor none of our agents, have sold any department stores in the State of Nebraska since that time.
>
> "For several years we did a satisfactory business in your city with two department stores, but lately the jewelers commenced to recognize us and our business commenced to grow with them, and as above state, last Summer we were satisfied to turn down the department store trade in your city, as we have done in most all of the large cities of the United States, until, at the present time, for the year 1909, our total sales to the jewelers was 98 per cent. of our product, and only 2 per cent. of our product went to the department stores, general stores, hardware stores, and all others combined. We are further willing to make affidavit to these facts if you desire it."

Here is another interesting case. A large concern, who probably sells to a larger percentage of jewelers all over the United States than any other one concerned in our line, had an exhibit at the last national convention at Omaha, and their representative committed an indiscretion that created deep disappointment, considerable talk and some ill feeling. The offender attempted to right the wrong by apology and explanation then, and once or twice since, on trips to Omaha. But in doubt of the matter being fully righted yet and determined to center the blame onto the bad judgment of the representative, and to thoroughly prove the upright and consistent attitude and action of the house before and since that National Association act, this same representative came to Omaha last week with thousands of letters and refused orders from unworthy and improper sources, and he spent most of the week showing the members of our Omaha Jewelers' Club, and returned this week to be with us at Tuesday night's meeting to take to himself alone the blame for that one little inconsistent act that undid or clouded the reputation and influence produced by our 50 years' adherence to the principles that both they and we advocate.

Can any of us gentlemen squarely compare the commercial buying and selling conditions in the jewelry business of even three years ago and today without a deep sensation of joy over the pleasing conditions of to-day and a blush of shame because the process of evolution was not started years before? The two conditions are almost a contradiction of each other and where lies the responsibility and credit? The lack of an association made easy and permissible the inconsistent price-pruning competitor, while the presence and sentiment of the association for the past four years has produced an awakening * * * making broader and better conditions in all departments of the jewelry interests.

With the evident marked and recognized growth of the association everywhere, why is so much said about "What good will it do?" and "Are you going to accomplish anything by it?" Why, fellow jewelers of Nebraska and visitors, it is not a question of what you can command or force from the manufacturers or jobbers. The good manufacturer and jobber is as anxious to join hands with us as we are to work pleasantly and profitably with them, knowing fully the relationship of our patronage to their prosperity * * * Don't bother about the maker and seller that *won't*: expend your thought and energies on and with the maker and seller that "WILL," and in

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their and our communion will the ideal a
purpose of our association effort be accomp
"There isn't so much naked truth abroad
In the world that we need not be afraid to
But there is so much of good merchandise
had
That we needn't be ashamed to sell it.

There isn't enough weaklings vice abroad
trade
That we need be afraid to ignore it,
But there is enough virtue in harmony
where,
That we need to adore and implore it"

The convention acted promptly b
lowing the lead of its chief execut
convention voted to send two delega
the State legislative meetings
rious trade organizations of N
which assembles at Omaha in Marc

The organization, which has
held a two days' session crowd
ing into one day. The program
considered the best yet attempted
the executive ability of the president
interesting and instructive schedule w
through in good style.

One of the most fruitful papers wa
read by Claud Wheeler, Columbia, M
secretary of the American Retail Je
National Association, which will b
lished in full in a future issue
JEWELERS' CIRCULAR-WEEKLY. Clea
ably Mr. Wheeler outlined what
tional body contemplated for the go
order and some of its distinguished
vices in the past. He stated that
tailers of Nebraska would rally in
numbers around the big body m
be accomplished in the future th
past.

When the convention was called t
Mayor Love extended to its mem
most hearty welcome. A fitting re
was made by George Arkwright,
the pioneer retailers of the Stat
frequent delegate to the nationa
tion.

At the close of the session the
cial Club gave a banquet to the
of both the jewelers' associatio
State optical organization me
had just concluded a two days'
Plates were laid for over 100. A w
vitation was extended to the two bo
return to the city for another year.
next place of meeting was not set
being left to a joint committee
organizations. The knowing ones th
Omaha will be the next meeting pla
wholesale jewelers and the optical
extended the glad hand and begg
the hospitality of the Nebraska me
be accepted.

T. L. Combs, Omaha, was c
by being named as the head of th
ization for another term. He was
to again assuming this respo
he was compelled by an enthusias
united membership to reconsider
tude, which he did. Under the
tration of Mr. Combs the asso
increased much in numerical stren
enthusiasm and has a fine surplu
cash box.

The election of officers for the
year resulted as follows: T. L.
Omaha, president; A. W. Neihart
wood, vice-president; M. D
Ohama, secretary and treasurer.

The following committees were

Executive, F. A. Hamms, York; F. C. Calhoun, Pawnee City; F. Schick, Holdrege; Registive, Fritz Hoefer, Aurora; J. G. Preston, Oxford; O. C. Zimm, Hastings; A. Reuling, Wymore; F. B. Harris, Linn organization, Fritz Hoefer, Aurora; I. Combs, Omaha.

The delegates to the national convention ... were Fritz Hoefer, Aurora; Max ... Grand Island; J. G. Preston, Oxford; ... Neuhart, Elmwod; George Arkt, Beatrice; Theodore Sims, Hast... F. A. Hamms, York; S. A. Fess, Kear... and A. D. Ackerman, Fairbury.

Death of Eugene B. McClelland.

SYRACUSE, N. Y., Feb. 18.—Announcement of the death of Jeweler Eugene B. McClelland, which occurred suddenly about ... o'clock yesterday afternoon, will cause ... w in the trade, for in all walks of life Mr. McClelland was highly respected. He ... taken with pneumonia about five weeks ... but had passed through the critical ... and was on the road to recovery. ... as sitting in a chair at his home, 308 ... ide St., when he lapsed into an un... ious state without a second's warning. ... was due to heart trouble.

Mr. McClelland was taken ill in New ... about five weeks ago. He immedi... returned home. Two weeks ago he ... two severe sinking spells. Mr. McClel... was planning a trip to Europe and he ... been eagerly looking forward to the ... when his condition would permit his ... ture.

Mr. McClelland was a native of this city. He was born Jan. 19, 1857, was educated ... public schools, and started out in the ... ry trade with D. Valentine at 127 ... alina St. He was with Jacques & ... us in New York in 1880 and 1881, ... ing to Syracuse early in 1882 and ... ng a jewelry store in the Syracuse ... gs Bank building. He was later lo... at 306 S. Warren St., in the Dey ... & Co.'s building, and the University ... ing, where he leased the double stores, ... and 118 E. Washington St. Mr. Becker ... associated with Mr. McClelland for ... two years, and when he retired Mr. ... elland moved to 106 University build... Deceased was married to Miss Alice ... ier, of Chicago, June 15, 1886, and be... his widow is survived by his mother, ... Harriet McClelland, and one sister, ... Robert Aberdein.

He was a member of the May Memorial ... ch, the Citizens, the Century, the Old ... elberg and the Onondaga Golf and ... try clubs, and other organizations.

He was vice-president of the New York ... Retail Jewelers' Association and ... dent and a charter member of the local ... ers' association. The former organi... n has sent out a letter to its members ... nouncing Mr. McClelland's death and ex... ing the deep regret it has caused to ... members.

... M. Reed, who for four years had ... associated with A. G. Stone, Mont... r, Vt., has purchased the business from ... state of Mr. Stone, who died recently. ... new successor to the business at one ... was in the adjustment department of ... Waltham Watch Co.

Assets and Liabilities of William A. Thompson, Boston, Mass., as Shown by His Schedules.

BOSTON, Mass., Feb. 19.—The schedule in bankruptcy of William A. Thompson, as filed in the United States District Court, give his liabilities as $80,297.06, or about $20,000 more than early estimates given out, and his assets as $4,500.

There are 16 secured creditors, whose claims amount to $12,860, but the unsecured claims aggregate $67,437. The assets embrace stock in trade valued at about $1,000 and machinery and tools worth $500.

In addition to the estimated free assets of $4,500, the receiver, Alfred W. Putnam, reports that there is a considerable quantity of jewels, pledged during the past year or two with various parties for loans, whose value exceeds in many cases the amount of the loans for which they are security. He has taken steps to recover the equity in these transactions.

In his report Mr. Putnam states that the bankrupt borrowed at different times sums of money from the Collateral Loan Co., of Boston, and that certain pawn tickets there for have been transferred to Frank E. Hawkes, whom he has asked the court to restrain from disposing of them until further order.

Receiver Putnam further states that to the best of his belief there are other tickets outstanding, held by Henry Kellogg; also tickets issued in the name of one John Vose, acting as agent for said William A. Thompson.

He therefore petitions that the loan company be restrained from in any way conveying, transferring, selling or disposing of any goods which it now has that were originally possessed by William A. Thompson or by Mr. Thompson in the name of John Vose, in order that the value of the equity may not be lost to the estate.

The list of secured creditors is as follows:

	Security.	Value *of debts.*
Frank E. Hawkes	*.....	$375
Otto Sharp	*.....	150
George Kellogg	*.....	200
H. O. Underwood	$1,500	1,500
Wrenn Bros.	2,100	2,300
Otis Norcross	300	300
Hammond M. Whitney	400	350
Federal Trust Co.	960	500
F. L. Hall	1,600	1,500
D. C. Wyman	400	225
George Rosen	600	400
Beacon Trust Co.	3,500	3,500
L. S. Levi	†.....	.....
Shawmut Commercial Paper Co.	1,800	1,635
C. W. Foss	500	320
	$13,660	$13,055

*Not stated. †Bill of sale.

The unsecured creditors include: Abel Bros. & Co., $6,798; Charles Adler's Sons, $2,452; Bunde & Upmeyer, $3,881; Alex. C. Chase, $2,560; Crossman Co., $630; Crane & Theurer, $200; Cory, Clark & Noon, $3,990; Ciner & Seeleman, $525; Arthur W. Cross, $939; Samuel Carro & Co., $55; W. W. Fulmer & Co., $785; H. H. Hunnewell, $500; I. Guntzburger & Son, $277; C. H. Greenleaf, $150; George H. Homer, $279; Howard & Cockshaw, $515; Himalaya Mining Co., $350; Harris & Lawton, Inc., $4,630; C. Vey Holman, $950; J. B. Humphrey Co., $450; Frank Kursh & Son, $275; J. Edward Kingsland, $5,029; E. Karelsen & Co., $337; Albert Lorsch & Co., $935; John Lamont & Son, $43; Leroy Mfg. Co., $233; David Mayer, $150; F. W. Mead, $25; Medford Ice Co., $45; Ludwig Nissen & Co., $2,485; Oppenheimer & Co., $870; A. Paul & Co., $47; Power & Allen, $4,757; George E. Ricker, $50; Joseph Rosenberg, $100; D. C. Percival & Co., Inc., $1,562; Jacob Rubin, $649; E. P. Reichheilm & Co., $11; Strobell & Crane, $1,262; L. Strasberger's Son & Co., $1,665; Nathan A. Sachs, $124; George H. Stevens, $150; George E. Smith, $110; L. Tannenbaum & Co., $702; John Vose, $85; Ben Wyman, $1,105; A. S. Hirshberg, $1,141; A. H. Pray, $1,000; Whipple & Campbell, $58; Carter, Howe & Co., $129; Ziruth, Kaiser & Co., $68; Conley & Straight, $38; Edison Elec. Ill. Co., $11; Wolfsheim & Sachs, $104; Oppenheim & Strauss, $1,792; Dennison Mfg. Co., $15; Kettell & Blake, $54; H. S. Alsterlund, $23; A. Stowell & Co., $24; National Surety Co., $3,300; J. H. Stetson, $1,000; F. P. Williams, $600; H. E. & J. E. Judd, $900.

Receivers Again Appointed for Welsh & Bro. Co., Baltimore, Md.

BALTIMORE, Md., Feb. 16.—Alfred H. Gill, Carter G. Osburn and Albert E. Donaldson have been appointed receivers under bonds of $100,000 for the Welsh & Bro. Co., retail jewelers, of this city. On June 19, 1908, receivers were appointed for the concern, but were later removed. However, the company failed to comply with the terms of the agreement upon which the receivers were discharged Sept. 30, 1908, when an extension was granted to the concern by its creditors, and the new petition was filed by the Jewelers Board of Trade.

An answer was filed by the concern through Attorney F. L. Klemm, admitting the allegations in the bill and consenting to the receivership.

The bill of complaint recites the appointment of receivers for the company on June 19, 1909, and their discharge, Sept. 30, 1908, under the extension agreement. This agreement provided, the bill states, that the company should continue business under the advice and control of a creditors' committee, and should give its notes for the claims against it. These notes were dated Sept. 30, 1908, and were payable Feb. 15, 1909, with the proviso that if not less than 15 per cent. of the claims were paid by that date the notes would be renewed for the balance until Aug. 15, 1909.

In the same way, if not less than 15 per cent. of the balance of the indebtedness was paid by the last named date, the notes were to be again renewed for the then balance until Feb. 15, 1910, when there was to be another renewal if 15 per cent. had been paid. Any default in the payments provided for in the agreement was to cause the agreement to be void and to give the creditors the right to take immediate action for the collection of their claims.

After reciting the terms of the agreement the bill states that the company made all the payments provided for in it and even anticipated in part the payment of the 15 per cent. of the notes due yesterday, so that only 10 per cent. was due then. A balance of $15,261.63 was due on the notes yesterday, on which 10 per cent. had been paid with interest, or $1,984.01.

JEWELERS' CLUB, PHILADELPHIA



Fifteenth Annual Banquet.

Saturday Evening, February 19, 1910

at the

Bellevue-Stratford Hotel.



PHILADELPHIA, Feb. 19.—Nearly four hundred jewelers and representatives of kindred businesses, together with men prominent in the life of the nation, met to-night at the 15th annual banquet of the Jewelers' Club of Philadelphia in the banquet hall of the Bellevue-Stratford Hotel. The gathering was notable in many ways, not the least of which was the opportunity it afforded of bringing together jewelers from all parts of the country, not to mention all sections of Pennsylvania and New Jersey, as well as New York City.

Set in perhaps the most magnificent dining hall in eastern Pennsylvania, this dinner surpassed any previous attempts of the Club; and be it known that Philadelphia, famed throughout the country for its feasts, considers the banquet of the jewelers the crest of them all. From every standpoint the affair was a splendid success, but particularly from the standpoint of the dinner itself and the service. Celebrating in advance the anniversary of his birthday, the orators paid high tribute to the father of his country and entwined in their eulogies praise for the present day leaders of the nation and condemned the "muck-raking" and "mud-slinging" of a part of the press and the discontented elements. But the reigning spirit of all the speeches was patriotism, which was not only manifested in the orations, but in the decorations of the hall and the songs and selections of the orchestra, which was hidden on the stage behind a great bank of azaleas, roses and ferns. About the walls of cream and gold were draped hundreds of huge American flags, while from the four corners of the hall fluttered the emblems of the nation in the breezes of large electric fans. Framed in a large American flag and all surrounded by a mass of greens was the portrait of Washington.

While the banquet was called for 7 o'clock, it was not until three quarters of an hour later that the feast began, the intervening time being spent by the guests, assembled in the Clover Room, in pleasant conversation and social intercourse. When Louis P. White, president of the club, finally gave the signal the members and guests entered the banquet hall to the strains of music.

When all had found their places the speakers and guests of the evening marched in. Mr. White, who acted as toastmaster, was escorted to the head of the gridiron table by Frank L. Wood, chairman of the



L. P. WHITE,
President of the Philadelphia Jewelers' Club.

reception committee, and the guests and speakers were escorted by the members of the reception committee as follows: N. O. Messinger, escorted by N. G. Eltinge; L. W. Buzby, by Charles E. Berry; Congressman William B. McKinley, by S. B. Kent; Congressman Ernest W. Roberts, by Frederick Keim; Mayor John E. Reyburn, by Benjamin F. Griscom; Prof. Ernest W. Lacey, by William P. Sackett; the Rev. Edwin Heyl Delk, by Fred Bloch; Steele F. Roberts, by H. C. Larter; J. P. Archibald, president of the American National Retail Jewelers' Association, by Robert C. Green; David Kaiser, president of the Jewelers' 24-Karat Club of New York, by Ira D. Garman; Col. John L. Shepherd, by T. J. Mooney, and T. Edgar Willson, editor of THE JEWELERS' CIRCULAR-WEEKLY, by George W. Reed.

A grace having been said by Dr. [illegible] the dinner began, the menu of the [illegible] being as follows:

Grape Fruit.
Puree of Fresh Mushrooms.
Almonds. Celery. Nuts. Relishes
Planked Roe Shad.
Potatoes Parisienne.
Filet of Beef Pique au Mader[illegible]
Green Peas.
Jewelers' Club Punch.
Terrapin.
Philadelphia Squab.
Romaine Salad.
Ices. Cakes.
Camembert. Roquef[illegible]rt
Toasted Crackers.
Coffee.
Amontillado. Pommery Sec. Sautern
Apollinaris.
Cigarettes. Cigars.

Aside from the beautiful set [illegible] cards, song book and list of partic[illegible] guests were given as souvenirs gold punch cups in the shape of a low lovin[illegible]

During the service of the feast a qu[illegible] sang several selections, including the "[illegible] tette from Rigoletto," the "Sextette [illegible] Lucia" and the Scottish ballad, "My [illegible] like a Red, Red Rose." The singers [illegible] Mrs. Clarence Bawden, soprano; Mrs. [illegible] Yocum Joyce, contralto; Dr. Fr[illegible] Freemantell, tenor; G. Russell S[illegible] baritone, and Clarence Bawden, [illegible] panist. The orchestra played popul[illegible] and the jewelers joined in all the c[illegible]

With the serving of the coffee Mr. [illegible] as toastmaster, proposed one toast, "[illegible] President of the United States," whi[illegible] drunk standing.

The toastmaster then in a few wo[illegible] minded the diners that it was just [illegible] ago to-night that the Jewelers' Cl[illegible] their guests had met in the same ha[illegible] at a speechless dinner. "To-night, he[illegible] we are going to hear from some of t[illegible] resentatives throughout the nation," [illegible] Mr. White. "To give a welcome t[illegible] who are strangers, I am going to ca[illegible] His Honor, Mayor John E. Reyburn." Mr. Reyburn in part said:

MAYOR REYBURN'S WELCOME

To those of you who are strangers or o[illegible]

wish to bid you welcome. You have started well
I don't think you will need any license from
authorities to go on.
cities the hospitality of Philadelphia is so
known and you have accepted it with such
artedness that I can only add that in my
sition I welcome you all. You can *walk*
you please, and when you retire for the
will guard you and see that you are not
by the noise of the trolleys and the
This facetious remark by the Mayor was
rolley situation in Philadelphia A few
fore the trolley conductors and motormen
red a strike, completely tying up the city

ou are here you will notice that we have
ngs that are good for the stomach, eye
. You will see much that will teach you.
charitable; yes, our charities are almost
ble in all channels of life.
ve come here in a spirit of good fellow-
I want you to go home with the feeling
ish the jewelers of the United States
for the year to come.

following few words Mr. White in-
Congressman Roberts of Massa-
: "Some weeks ago I visited Bos-
guest of the Jewelers' Club there.
we have with us Ernest W. Rob-
Massachusetts." Mr Roberts said:

ADDRESS OF CONGRESSMAN ROBERTS.

ted the invitation to come to Philadelphia
h alacrity, for the fame of your banquets
d, and knowing I was to appear before
as you who detect the spurious and the
old, I prepared with much thought a few
emarks, burning 'the midnight electric.'
d that something less serious might be
propriate.

Roberts then recited several anec-
ut toward the end of his speech he
d into the serious vein, saying:
to preach to you temperance to-night.
not the kind of temperance that you
The times are out of joint. There are
asses of newspapers and publications en-
a "muck raking" campaign of intemper-
ances which are creating a serious condi-
he affairs of the nation, and is one of
lest menaces to our Republican institu-
his denunciation of men in public life is
new, even Washington having been villi-
ne press of his time. The newspapers have
the denunciation of men high in public
creating in the minds of the common
distrust against their rulers—those whom
he elected to represent and protect them--
eling that these men are not doing their
. Why, the very State itself rests on the
of its public servants, and what will
of us if the common people are told and
by these "mud-slinging," "muck-raking"
rs that their representatives are doing

n is interested in the welfare of his coun-
should discourage such thoughts. It be-
very man to help put a stop to this un-
buse of the men at the head of the affairs
great nation of ours. God alone can tell
e of this great land of ours.

ressman Joseph F O'Connell was
t speaker introduced. He said:

ADDRESS OF HON J. F. O'CONNELL.

the honor of being a Democratic Con-
and therefore feel somewhat of a
in Republican Philadelphia. (Cries of
are lots of Democrats among us" from
rs.)
that the day will soon come when the
this city will see the light as the people
n have already done, and Philadelphia will
k in the fold where it belongs. (Laughter.)
is a bond of sympathy between this city
on, for it was here where first the Con-
Congress met, and it was in Boston where
ation was begun that started the Revolu-
War.
is the same to-day as it was then. Phila-
with Boston will make up the nucleus
which the waves of discontent will dash to
These may be days of discontent,
I think to a great extent they are misin-
This great republic has been guided
the political wisdom of men who have held
d the result is the best testimony of what
ant and what they did. No body of men ever gathered in the world who were more determined to bring into existence good and to guide this land into the paths of righteousness than the Congress of the United States. I believe we are going onward and upward.

It might be well to bear in mind that although we are a great nation rich in industries and natural resources, other parts of the world have been just as rich and glorious as our great America, but they have not gone on because they have not had men at their head who have sought to do the best for the nation. I believe the men elected to public life are going to give the best they have. The American politician has done more than any other body of men ever produced in the world.

At the conclusion of Mr. O'Connell's address a toast was proposed, from the audience, to William B. McKinley, chairman of the Republican State Committee of Illinois, following which he was introduced as the next speaker.

"I have been in close touch with men of Philadelphia," said Congressman McKinley; "in fact, some of you might say I have been 'touching them.' I have been guiding from Philadelphia round dollars towards Illinois, but I have found business men of Philadelphia are good and just as sound as the dollar, and that they last. But you business men should give more time to politics. Go to the polls and vote, and don't believe everything you hear about the men you elect. Consult with these men; they want to hear your views."

George W. Prince, of Illinois, who was introduced as the dean of Congressmen present in point of service, made an address laudatory of Speaker Cannon.

"I have served with many speakers," said he, "but I can say without fear of successful contradiction that I have served under no speaker whose hands have been cleaner or whose heart beats truer to the American people than Joseph G. Cannon, who, without cause or reason, has been attacked simply for carrying out the rules and regulations of the House, which are the product of ripened experience. No member who will study the rules will have difficulty in securing legislation. If he doesn't study the rules he is like an unversed lawyer, who goes into the court without knowledge of its rules or how to draw up a paper, and who cannot hope to get what he wants. So I say that I have faith in the sound judgment of the American people."

Congressmen Duncan E. McKinlay, of California, was the next speaker, and he started his speech with a compliment to Philadelphia. He said: "It is my first appearance in Philadelphia, and as I entered the city I was reminded that it was here that the Liberty Bell was rung, and I was told once the Liberty Bell used to be rung to wake people in Philadelphia. It woke them a century ago, and Philadelphia has been awake ever since."

Mr. McKinlay then launched a plea for the merchant marine, reciting the fact that America is producing more than it can consume, therefore must look to foreign markets in which to sell the surplus. He said it is the business of Congress to protect every business. The administration at Washington is endeavoring to open foreign markets, and so it comes face to face with the problem of the merchant marine, which must be the means of opening and protecting the trade to these foreign markets.

Prof. Ernest Lacey, head of the English Department of the Central High School, in starting a historical and eulogistic address upon jewels and gems, said: "I am not a politician, and therefore cannot make a political address. I am hired by the city to educate the sons of politicians, and as they take after their fathers I can assure you they keep me busy watching them.

"There is an unconscious education in jewels," said the speaker. "Their educational power is marvelous. Walk through a jewelry shop and notice the cleanliness and beauty that nowhere else prevails. It is the constant association with the best that this is true."

Rev. Edwin Heyl Delk, pastor of St. Matthew's Lutheran Church, of this city, was the next and last speaker. He spoke upon the jewels of character.

Following Mr. Delk's address the banquet was brought to a close with the singing by the guests of "Auld Lang Syne."

The officers of the club and the reception committee of the banquet was as follows: Louis P. White, president; Frank L. Wood, vice-president; A. J. LeJambre, secretary, and William H. Long, treasurer.

The board of governors consists of Joseph E. Cadwallader, A. G. Lee, Victor Burgesser, John A. Lehman and Louis J. McGrath.

The reception committee includes Frank L. Wood, chairman; George W. Read, Henry Bodenheimer, I. D. Garman, Charles E. Berry, Jacob T. Alburger, Robert C. Green, William P. Sackett, J. E. Simonson, Harry Oliver, H. D. Stevens, Benjamin F. Griscom, F. C. Bode, Frederick Keim, H. G. Stevenson, L. H. Muller, H. Higham, T. Zurbrugg Harry C. Larter, William G. Earle, Matthias Stratton, Jr., John D. Pettingill, S. B. Kent, E. H. Eckfelt, N. B. Eltinge, Frank Kind, A. Rutherford, Louis H. Eisenlohr, T. J. Mooney, Julian Hall, Fred Bloch, W. L. Washbourne and E. B. Midlen.

The Members and Guests.

Guests' Table.—N. O. Messinger, L. W. Buzby, Hon. Wm. B. McKinley, Hon. Ernest W. Roberts, Hon. Joseph F. O'Connell, Hon. George W. Prince, Hon. Duncan E. McKinlay, Hon. John E. Reyburn, L. P. White, Prof. Ernest Lacy, Rev. Edwin Heyl Delk, Steele F. Roberts, Col. John L. Shepherd, J. P. Archibald, David Kaiser, T. Edgar Willson.

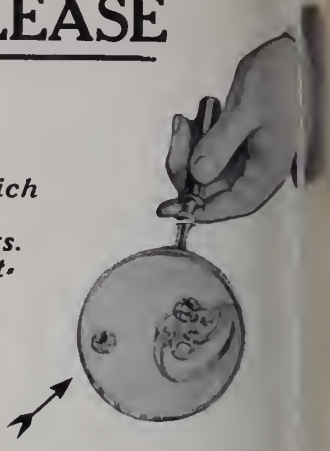
Table A.—S. B. Dickie, J. H. McCarthy, A. H. Mars, G. Harry Kerr, W. H. Platt, Dr. Wm. D. Robinson, Louis H. Eisenlohr, Jos. F. Cullman, L. R. Eisenhran, M. Newman, Frank J. Dougherty, L. J. McGrath, T. Benton Dornan, John B. Baxter, J. B. Leifried, Charles T. Mortimer, J. T. Alhurger, Horace Draper, Thomas S. Martin, Samuel Collins, C. C. Widdis, Thomas James Meagher, E. C. Shellenberger, W. S. Coleman, W. H. Thudium, George B. Summerfield, A. J. Branch, George C. Hutchins, C. A. Stern, J. H. Sheeler, A. C. Eisenlohr, A. Van Paddenberg, L. F. Muller, John A. Kinney, Elias P. Russell, H. E. Stevenson, Fred Yockel, Charles Nahm, J. E. Cadwallader, H. J. Krug, E. L. Weil, R. C. Green, Jr., W. S. Douglass, W. F. Reimold, Dr. Thomas D. Sinclair, W. R. L. Fullerton, Joseph Berry, Nathan Davis, Morris F. Schmidt, Louis Stern, Fred T. Barry, A. E. Rodgers.

Table B.—Charles Sauers, George Davis, Gustave Mayer, Frank Lane, George Reiger, E. C. Schmidheiser, Harry Reiger, Wm. M. Perrine, James B. Caruth, Edwin I. Hyneman, Harry S. Wright, Robert Steel Medary, Chester P. Ray, James R. Oram, Elwood M. Williams, Herbert M. Oram, Edmund F. Allsopp, Thomas Allsopp, James S. McVey, Frank H. Burpee, Dr. W. W. Trinkle, P. E. Beetem, George Williams, T. H. Chapman, T. B. McGinley, G. M. Hallenbeek, A. Whitehead, O. J. S. Gaige, H. P. Sauer, Charles Hickman, A. P. Rutherford, Ed. Tellier, A. E. Shetzline, T. M. Milden, Jr., Frank T. Ritter, Edward Merz, Harry Wildey, Jacob S. Seeds, H. H. Klineberg, James

BUYERS OF RINGS PLEASE BE CAREFUL



There are too many set-rings made in which the stones come out.
Read why the stones stay in WWW Rings.
Read how you may have a more profitable ring business.
Sign the coupon below—now—to-day it's the opportunity for the progressive, hustling, wide-awake Jeweler to move forward.



There's a Reason Why the Stones Stay In WWW Rings

There's no secret, nor "patent" process, nor private "method" in good stone-setting. Its simply a plain, straight case of good work—handwork, by people who know how, who get paid for knowing how.

We believe that stone-setting is the real test of the quality of a ring business. You may almost say that the character of the business might be read in the stone-setting. The real reason why the stones stay in WWW Rings is because we devote thought and energy to this particular branch of the business. We make special effort to procure the most skilled of workmen. If you want to see why WWW Rings are so pre-eminent, why the stones stay in, and why in every other way they give your customers satisfaction, study the stone-setting. The excellence of our rings is not merely what we say about them—it's in the rings.

Mr. Jeweler, For Just a Moment Change Places With the Man or Woman Who Expects Buying a Ring

Just suppose that you want to buy a ring. Let us suppose that there are a number of jewelry stores in your city. Suppose one store among this number is in a position to advertise, that their's is the only store in town allowed to sell the WWW insured Ring—the only permanently insured ring in the world. Isn't it natural that you would go to the particular store selling the insured ring? Isn't it natural, that at the same price, you would prefer to buy an insured ring in preference to one without such an insurance? In other words, place them side by side—a ring with a certificate of insurance next to one without such a written guarantee. Which ring would you buy? Of course, the insured one. Consequently, is it not natural that your customer would do likewise? Is it not reasonable and logical that the insured ring is the only one for the live and progressive Jeweler to buy? Since WWW Rings are the only permanently insured rings in the world, is it not to your interest to make arrangements to sell them, if you are not already doing so?



This is the Light-of-Heaven Factory, with 86 Windows and 3 Sky-Lights.

These remarkable facilities mean much to the Jeweler who wants to sell rings in **which the stones do stay in.** It signifies simply this: It is not too much to say that every man can write. But how many fine penmen are there among them? From your own acquaintance, how many do you know? **And so with stone-setters**—there are, no doubt, a few thousand men who claim they are stone-setters. But, would you believe it, there is only about one in every thousand who is really a good stone-setter? Good stone-setters are difficult to get. Stone-setters who can hold a seat in the WWW Light-Of-Heaven Factory are far and few between.

Poor Writing is Seldom the Cause of a Poor Pen, but a Poor Ring Almost Always is Caused by a Poor Stone-Setter

But good stone-setting makes a good ring. Good stone-setting is the real test of good ring making. If you were an exceptionally fine setter, would you work in a dark, gloomy factory with poor surroundings, or would you apply for a position in a light, clean, modern ring factory with every inducement to a good workman? Ours is the Light-Of Heaven Factory, termed such by our men, for it has 86 windows and 3 skylights—an inducement to the best stone setters.

Isn't this another intelligent reason why WWW Rings are set better and made better than most rings?

WE Do More Than [illegible] Rings in Which the [illegible] Do Stay In. We H[illegible] Sell Them

We have no patience with th[illegible] of doing things. We believe th[illegible] much our business to help yo[illegible] rings as it is to sell them to [illegible] believe in doing something diff[illegible] are doing something so differen[illegible] are quite sure that some Jewele[illegible] accustomed to the old, hard tr[illegible] beaten paths will laugh and s[illegible] But to those who are inclined [illegible] let them recollect that the peop[illegible] at Columbus. The hoots and s[illegible] gibes and jeers did him good. [illegible] for but a moment, but just as t[illegible] spurs stunned the thoroughbre[illegible] real stride, so these jeers and laughs [illegible] work all the harder. Remember the p[illegible] wide-awake Jeweler can afford to be [illegible] by his old-fogy competitors. Remember [illegible] are hard to get, otherwise they would[illegible] value. Ground-fruit is easier to pick tha[illegible] the tree, but if it were sound it would [illegible] low.

Sign the coupon below, and with[illegible] on your part, you get the advan[illegible] procuring something that will me[illegible] to you.

Forget the Methods of [illegible]day! Add New Strings t[illegible] Bow!

This is your opportune time to get a[illegible] the old methods of doing things. Thi[illegible] opportune time to begin relations wit[illegible] house who not only makes rings wort[illegible] attention of every progressive Jeweler, [illegible] also does other things so remarkable an[illegible] ling that it is a revelation to the busin[illegible] Our methods will revolutionize the ring[illegible] Our methods will help you double your [illegible] ness. The mechanical window display [illegible] swinging ball will attract every man, w[illegible] child to your window. This free a[illegible] combined with our permanent insura[illegible] every ring cannot help but give you pre[illegible] no other combination could possibly [illegible]

Remember it costs you nothing [illegible] this information and every Jewel[illegible] it to himself to sign and mail the [illegible] to-day.

White,
Wile & Warner
Buffalo, N. Y.
[Advertising Dept.]
Gentlemen:—Please send, absolutely free, your book of Proposed Advertisements with newspaper cuts and full information about the wonderful mechanical window display that will attract thousands to my window, which is also given away absolutely free.

Name .....
Address .....

White, Wile & Warner

Makers of Rings in Which the Stones Do Stay in
Buffalo, New York

Nolan Herbert Boyer, Arthur Horton, E. E. Reich, Louis Wallace, George W. Simons, G. H Neyer, E. E Hardy, Percy H. Savory, W. Pfold, R. H. Woodrow, L. H. Carpenter, ...erS. Wilson.

...ab C.—J. O. Harvey, I. B. Elliott, F. ...n, Wm. M. Armstrong, Charles W. Soulas, ...W Reed, J. A. Cahill, G. H. O'Connor, C. E. ...y E. C. Snyder, S. P. Kenworthy, C. E. ...r C. C. A. Baldi, J. H. Kenworthy, H. C. ...s, C. L. Brown, J. D. Swoyer, J. D. Wat... H. Miller, G. L. Masters, L. V. Benson, ...V Tucker, A. C. Macy, F. R. Keller, Frank ..., M. Morgan, S. S. White, S. R. Weaver, ...L Coates, Arthur Seller, A. S. Smith, N. G. ...D. S Porter, E. J. Walsh, R. W. Lee, G. ...Neely, M. G. Price, G. F. Hoffman, Irving ...t H. W. Patterson, Thomas Reaching, Thomas ...ss A. Gosling, Charles Hodges, L. F. Ell...e H. D. Stevens, O. M. Weston, Wm. J. ...t J. F Lamb, E. V Hutten, S. A. Kirby.

...D.—John W. Sherwood, Frank L. Wood, ...Clump. Samuel Smith, Jr., J. E. Simonson, ...Jones, L. A. Jackes, Hans Brassler, Harry ...t E. Cooper Stone, Louis A. Lawton, W. C. ...Robert E. Coughlan, E. R. Hunt, Harry C. ...l A. M Hill, Jr., Louis Klien, George A. ...g Geo. A. Jochum, John A. S. Brown. Wm. ...r. Clifford C. Tinckler, H. A. Anderson, ...rV Fahr, Clare Glander, W. S. Moore, Stan. ...nckles, John B. McClung, T. J. Mooney, ... Garman, W. B. H. Dowse, Joseph F. Dean, ...n. Sackett, L. B. Hall, Horace B. Pearson, ...ch, W. H. Long, John D. Reynolds, E. J. ...rl Robert B. Allan, Charles L. Power, Wm. ...mmerer, Thomas A. Power, Arthur Burt, ...hn A. Lehman, Wm. H. Taylor, Charles Schaff...us. E. F. Morse, V. L. Burgesser, W. A. ...ay w, Thomas H. Krementz, Arthur Hadley.

...le E.—William T. Gough, F. S. Feraille, ...ernt Weaver, William Linker, R. C. Lusk, ...a. S. Reid, J. C. Adler, A. Manning, ...as T. Dougherty, Edward Reigelman, An...ev Alexander, Jr., Jack Townsend, E. H ...ard, J. V. Lashhorn, Charles D. Graff, Fred ...u, John A. Herschede, C. W. Oakford, C. W. ...arton, Joseph F. Donnelly, P. Gordon, Dr. ...ece Root, H. McManus, J. R. Jones, Thomas ...right, R. C. Gowell, M. Stratton, H. C. ...r, Hiram A. Bliss, Wm. N. Le Cato, R. H. ...rick, Frederick Keim, W. R. Eisenhower, ... Hayes, F. C. Osmers, J. Raunheim, Charles ...nant, Frank T. Cram, Frank Spies, Frank ...d W. L. Washbourne, Godfrey Eacrett. L. ...ell, R. C. Putnam, E. B. Midlen, George ...e George D. Merrill, Edward Briggs, A. L. ...r, D. V. Brown, A. V. Brown.

...le F.—Adolph Schwoh, George Schwoh, Ben...n Thorpe, Harry Eliassof, J. Warren Alford, ... Lee, T. W. Dreyfuss, F. H. Kain, M. G. ...e C. S. Wilson, George L. Dyer, A. Beucke, ... Stanger, Frank Feussner, J. F. Eisley, H. ...eele, G. Nutting, J. D. Ewing, W. W. Rogers, ...V. Finley, John Graham, L. M. Levy, E. A. ...e, William Allison, Charles F. Brinck, Arthur ...Nipls, E. R. Crippen, Jonas Koch, Dr. A. H. ...n, J. G. Mueller, J. H. Gaskill, M. F. Davis. ...V. Moyer, Dr. B. F. Wentz, J. F. Schierloh, ...ur Cobh, F. B. Falkner, Bernard Levy. Jos. ...ings, H. T. Sorenson, L. J. Kane, W. M. ...agher.

...ble G.—Frederick B. Thurber, Thomas H. ...gan, George W. Read, Joseph Kohn, Frank Ki..., Samuel Levy, Horace R. Benedict, F. X. Zi...ilton, Edward S. Stout, D. B. Pickering. ...F. Read, Harry B. Sommer, Charles Eherle, ...ed Reeves, Edward H. Eckfeldt, E. M. Mal...pa A. A. MacDonald, E. S. Carr, James H. ...y, C. A. Holbrook, Charles S. Welsh, Jr., ...y A. Bliss, Charles R. Jung, N. B. Eltinge, ...e Jeunge, Henry Tilden. Wm. J. Flanagan, ...y M. Fenton, Dr. A. S. W. Rosenhach, Joseph ...Leverman, William Reiman, Louis H. Nord...er, George L. Stevins, John L. Warner, H. ...Slater, Henry Blank, Arthur Henius, Harry ...r, R. M. Pile, Horace C. Novioch, William ...n, George Henris, A. F. Carter, Frank T. ...n, J. J. Glenn, R. H. Schley, Louis Donniez. ...Walter B. Scott, Benjamin F. Griscom, Mau...ri L. Reeder, Harry Higham.

...ble H.—Frank Rupp, Charles Kranich, S. ...tz Zook, George Martin, A. C. Alcutt, Dr. ...ute, Henry Bodenheimer, Wm. H. Thompson, ...L. W. Gihhons, Jacob Fromme, L. P. Ruther...f l, William H. Smock, Max Golstein, Fred ...Hurlhurt, W. R. Parke, Henry A. Kirby, W. ...Thornton, E. T. Chase, J. Clift, George ...nder, E. J. Wittnauer, A. N. Williams, H. L. ...nolds. Edgar A. Smith, W. J. Fulton, B. Har...ger, James G. Henry, Frank A. Rohhins, Jos. T. Montgomery, Charles Loeffler, Harry Oliver, Steven B. Kent, John N. Taylor, George H. Wright, Edward C. Cole, F. R. Holister, F. E. Ogden, William H. Hurlburt, W. D. LeRoy, H. E. Jeffery, W. A. Streeter, Fred'k Lapham, V. E. Dession, H. I. Bushe, C. F. Colomh, Herman Winter.

Press Table.—JEWELERS' CIRCULAR-WEEKLY, *Record, Ledger, Press, Inquirer, North American.*

Echoes of the Banquet.

Where was "Billy" Earle?

Sam Levy enjoyed the singing.

And Lou's hrother sat at Table C.

Rodgers, of Scranton?—Of course, as usual.

The Wittnauer party at Table H numhered 10 in all.

W. H. Long's illness was the suhject of much regret.

J. E. Simonson did his part hut he had no "cinch."

The Simons family was represented hy the third generation.

Hans is quicter in Philadelphia than in New York. Why?

S. Kurtz Zook, as usual, ahly represented the Lancaster contingent.

David Kaiser, having passed through his, had a fellow feeling for Brother White.

President Archihald, of the A. N. R. J. A., and Steele Roherts had much to say to each other.

E. R. Crippen enthused to the point of waving a flag during the singing of all the patriotic songs.

And Bill Penfold sat next to a man who wasn't there, hut he won't know it until he reads this.

Hiram A. Bliss and W. N. Le Cato were prominent members of the Gorham party at Table E.

Mayor Reyburn received a warm welcome and his reference to the trolley strike caused much amusement.

Maryland's contingent was large and prominent if the call for and the singing of the song of that name is any criterion.

Geo. Stehhins and Warren Alford did an amusing specialty. It is called "The Long and the Short of It Waltz."

Col. J. Warner Hutchins was on a Europeau trip so could not he there. To say that his ahsence was felt is to put it mildly.

The Pennsylvania Retail Jewelers' Association was ahly represented by its president, Ira T. Garman, as well as hy many of its members.

All the officers of the Jewelers' 24-Karat Club of New York, except the treasurer, were present and much in evidence, as were a majority of the club's members.

Prof. Lacey's discourse on the mystical and religious significance of jewels proved a gem of thought in a poetic, literary setting of the finest workmanship.

If Dr. Deilk did not have some of the jewelers at his church the next day it was not hecause of the impression that he made hut hecause the services were held too early.

Mr. Hallenheck, president of the Simeon, H., & Geo. L. Rogers Co., came all the way from Wallingford to he at this hanquet, which is the only trade function of the kind he ever attends.

Wm. P. Sackett, as usual, was at home among his old friends in the club, and was kept husy shaking hands and introducing President Dowse of the Reed & Bårton corporation, who was with him.

Didn't F. Gianinni realize that the orchestra played that tune for his henefit? Sure—Lou told him so and he responded hy singing it with a will. Incidentally it may he remarked that Signor Gianinni's tenor voice is of an unusually fine quality and he knows how to use it.

The two Congressmen McKinley were the suhject of several jokes, hut Mr. McKinlay, of California, started it hy introducing himself as "the other of the McKinley Gold Dust Twins." The Pacific Coast memher of the family proved himself to he a 24-karat orator and incidentally a fine press agent for San Francisco.

Lou White was not only president and toastmaster, hut manager, major domo, general peace maker, hanquet committee and poohah rolled into one, and he did it all with a smile and with ease apparently ahle to get to all parts of the room and talk with half a dozen guests at one and the same time. However, if congratulations pay for yeoman's work, Lou got his wages before the night was over.

Bankruptcy Adjudication of the Herman Keck Mfg. Co. Stands Unless Costs of Appeal Are Put Up Before March 1.

CINCINNATI, Feb. 16.—Yesterday (Feb. 15) the United States District Court here received a decision from Judge Sater, at Columbus, O., overruling the application of the Herman Keck Mfg. Co. for an allowance of $1,600 from the funds now in the hands of Receiver Carroll to pay cost of filing a transcript in the appeal of the case to the United States Circuit Court of Appeals.

Judge Sater holds that only a voluntary bankrupt can plead poverty, and that anyone resisting bankruptcy proceedings must pay his own costs in the proceedings; also that there would be no justification for appropriating, in such a way, the money that is being held to pay claims of creditors. He refers to the former declaration of the court that it had been shown that diamonds to the amount of $24,000 had been concealed or were not in the Keck Co.'s stock, and that they are still unaccounted for. In case the Keck Co. does not furnish a transcript by March 1 the judgment of bankruptcy in the United States District Court goes into effect.

In reply to Judge Sater's announcement regarding his overruling the application of the Keck Co., Attorney Fred Hoffman, counsed for the Keck and Duhme concerns, says that Judge Sater's' decision does not necessarily end the matter. He also says: "We have until March 1 to file our appeal and by that time we will have been able to secure the needed funds, which have already been assured us from outside sources."

Ferd. Levy, Philadelphia, Pa., Goes Into Voluntary Bankruptcy.

PHILADELPHIA, Feb. 21.—Ferd. Levy, individually and trading as Ferd. Levy & Co., jobbers, of 900 Chestnut St., this city, has been adjudged a voluntary bankrupt.

Mr. Levy was originally in the employ of M. Sickles & Sons, and in 1902 began business under the above style.

Of the assets of $1,122.65, $512 is accounts receivable and $500 merchandise. The liabilities placed at $2,981, include a promissory note for $1,100 and merchandise accounts for $1,881.

The matter has been referred to a referee and the first meeting will be held March 7.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Feb. 19, 1910.

The U. S. Assay Office reports:

Gold hars exchanged for gold coin	$455,521.36
Gold hars paid depositors	86,266.62
Total	$541,787.98

Of this the gold hars exchanged for gold coin are reported as follows:

Feb. 14	$125,563.06
" 15	107,513.64
" 16	51,142.57
" 17	103,808.03
" 18	57,265.36
" 19	10,228.70
Total	$455,521.36

Providence, R. I., February 23, 1910.

Notice to the Trade

We present on the opposite page copy of a decree signed by Judge Lacombe, of the United States Circuit Court of the Southern District of New York, restraining F. & M. Weintraub from further infringement of our well-known trade mark, the lion, the anchor and the letter G. We desire to give this decree the widest publicity, as we have found that since our last notice to the trade which had reference to the restraining order of Judge Ward previously granted, that the circulation of the infringing articles had attained a much greater volume than was at first believed to be the case and we desire to reiterate to the trade that under no circumstances must the articles bearing the infringing mark be sold.

We have to thank the trade for their co-operation in advising us of the instances where goods bearing the infringing mark have innocently come into their possession and shall be glad to hear from any cases not yet reported, as we believe that this is a matter in which all jewelers having the interests of the trade at heart will endeavor to assist us to the best of their ability.

We feel that any action taken against the sale of goods bearing a spurious trade mark is not only in the interest of ourselves, but in the interest of all manufacturers and retailers manufacturing and selling silverware of recognized and enduring quality.

GORHAM MANUFACTURING COMPANY.

P. S.—Please note that infringements of our trade mark consist not only in the use of a combination of a lion, anchor and letter G, but also in the use of the letter G in Old English style in combination with two other symbols and in the use of a variety of combinations of three symbols in which one or two of the symbols represent a lion, an anchor or a letter G.

Circuit Court of the United States
For the Southern District of New York

Gorham Manufacturing Company, a corporation duly organized, existing and doing business under the laws of the State of Rhode Island, Complainant,

against

Frederick Weintraub and Morris Weintraub, co-partners doing business under the firm name and style of F. & M. Weintraub, Defendants.

IN EQUITY.

The complainant having moved for an injunction herein pending the final determination of this cause and said motion having been argued before this Court on the 7th day of January, 1910, by and for counsel for the complainant and defendants herein: and on reading the bill of complaint and affidavits in support of said motion in behalf of said complainant and the affidavits in opposition to said motion in behalf of said defendants:

Now, upon the application of the complainant, and on reading and filing the bill of complaint and the affidavits on behalf of complainant herein,

ORDERED that the defendants, Frederick Weintraub and Morris Weintraub, their servants, agents, attorneys and workmen, be, and they hereby are, and each of them is, restrained, enjoined and prohibited from making, offering or selling any silverware or analogous articles bearing the trade mark complained of in said bill of complaint or any combination of a lion, anchor and letter G or any imitation or simulation of said trade mark or from marking any silverware or analogous articles with any imitation or simulation of the trade mark of complainant complained of or from selling, offering for sale or otherwise disposing of any silverware or analogous articles to which shall be applied in any form or manner whatsoever the trade mark employed by the complainant, the Gorham Manufacturing Company, or any simulation or imitation thereof calculated to deceive or in any other way infringing upon said trade mark employed by the complainant, the Gorham Manufacturing Company.

ORDERED that this injunction Pendente Lite shall remain in force and effect until the final determination of this cause, upon filing with the Clerk of this Court a renewal approved by a Justice of this Court of the security bond hitherto given by complainant

Signed at New York, N. Y., this 4th day of February, 1910. on the restraining order hitherto granted, which security bond shall be renewed to extend until the decision on final hearing.

E. HENRY LACOMBE,
U. S. Circuit Judge.

Philadelphia.

A [illegible] of Dubois, Pa., is having an auction sale.

W. W. [illegible]er, Sunbury, Pa., is having an interesting [illegible]ourage sale.

Lewis Rosen, gold plater, 125 S. 7th St., is seriously ill at his home.

L. P. Ledos, of the Ledos Mfg. Co., Newark, N. J., was a recent visitor.

Ross Quicksall, Mt. Holly, N. J., is making extensive alterations to his store.

The wife of J. C. Finsley, a retail jeweler of this city, is reported as seriously ill.

C. P. Meyer, 909 Passayunk Ave., has bought a Summer home at Palmyra, N. J.

M. E. Hunter, Beverly, N. J., is receiving congratulations upon the arrival of a daughter.

L. A. Shalet has opened an attractive new jewelry store on 60th St., south of Market St.

Sylvester Engle, Hazleton, Pa., is improving his store, having recently added a new front.

Charles A. Parker, salesman for Bates & Bacon, Attleboro, Mass., called on the trade during the week.

John W. Sherwood, of the Solidarity Watch Case Co., New York, was a recent visitor to this city.

The store, stock and fixtures of the late C. Kohler, Norristown, Pa., are being offered at private sale.

Sargent Engle, son of Walter M. Engle, retail jeweler, 4233 Lancaster Ave., is taking a course in engraving.

Frank Schenuit, 2631 Germantown Ave., will sail for Europe some time in March, to be gone for three months.

A four-story and basement fireproof building has been added to the plant of Robt. H. Ingersoll & Bro., Trenton, N. J.

A. M. Yeakel, Perkasie, Pa., was in town, this week, making arrangements to place his two new patents on the market.

John T. Van Sant, representing the B. S. Freeman Co., Attleboro Falls, Mass., was here during the week, booking orders.

Mark Simon has taken title from Jacob H. Cohen to the store property, 128 S. 8th St., which he expects to convert into a jewelry store.

Richard Pearsse, assistant manager of the silver section of the Bailey, Banks & Biddle Co., is convalescent after a recent attack of grippe.

Suit has been begun in the local courts in the December term by the American Swiss Watch Co. against the Futernik Co. on account of contract.

Louis V. Wolf, a well-known lock manufacturer at 116 S. 8th St., died, Feb. 8, at his home. The deceased was a familiar figure in the jewelry trade.

M. Lampert, salesman for Henry Zimmern & Co., New York, who has returned from a successful western trip, stopped off in this city on his way home.

J. M. Hoffer, Kane, Pa., is closing out his business on account of ill-health. Mr. Hoffer expects to go west, where he will engage in the lumber business.

The sympathy of his friends in the trade has been extended to Frederick C. Lingg, one of the oldest jewelers of this city, owing to the recent death of his wife.

George S. Katz, 1913 Germantown Ave., accompanied by Mrs. Katz, sailed, Friday, on the *Persian* for Savannah, Jacksonville and other southern points to remain through the Lenten season.

It is expected in the trade that Frank Schuler, formerly manager of the jewelry store of the late Mr. Lewis, 4600 Frankford Ave., will purchase the entire stock and fixtures from Mrs. Lewis and will shortly open up on his own account.

Henry Hollinshed, Jr., a member of the Camden County bar, and previously a well-known jeweler of this city, died, Feb. 17, at his home in Delair, of uraemic poisoning, at the age of 54. Mr. Hollinshed is survived by a widow and seven children.

T. S. Schirm, a young watchmaker of this city, died suddenly at his bench while at work last week. Mr. Schirm, although a foreigner and a comparative stranger in this city, was well known in the trade, and had formerly been identified with J. E. Caldwell & Co. and C. R. Smith & Sons as a watchmaker.

The retail jewelry store of Jacob Rubenstone, 1607 Susquehanna Ave., was slightly damaged by fire and smoke, early last week, as the result of a fire in a candy factory adjoining. During the progress of the fire many families were forced to seek the street as an avenue of escape, and by doing so were exposed to the elements.

F. L. Davis, 5143 Market St., and president of the 52d and Market Sts. Business Men's Association, will introduce, next Monday evening, the street cleaning resolution. Mr. Davis will discourse on the condition of the streets in this section, and he will explain how the merchants are losing thousands of dollars as a result of the disgraceful condition of the highways.

I. Mayer, 57 N. 8th St., a brother of Max Mayer, whose jewelry store at 609 Market St. was robbed Feb. 1, has advertised in his brother's behalf in all the local papers a reward of $1,000 for the return of all the stolen property. He further extends the reward to $100 for every $1,000 worth returned. The stolen pieces consist of watches, rings, diamonds, chains, bracelets, etc.

The following jewelers were visitors to this city during the week: Roland Oliver, Burlington, N. J.; William Beck, Vineland, N. J.; E. P. Ledos, Newark, N. J.; George K. Ware, Atlantic City, N. J.; M. E. Hunter, Beverly, N. J.; D. H. Krause, North Wales, Pa.; J. E. James, Swedesboro, Pa.; Henry Bolte, Atlantic City, N. J.; E. K. Bean, Lansdale, Pa., and H. B. MacFarlan, East Downington, Pa.

J. E. Caldwell & Co. recently added to their force Mr. Henderson, an engraver of marked ability. One of his greatest feats in this line has been the engraving on the head of a common dressmaker's pin (which is even smaller in size than the average house pin) the 26 capital letters of the alphabet, and on the stem in five distinct lines is the Lord's Prayer. The pin is not only a curiosity but a remarkable example of the engraver's art.

John D. Passer, 648 N. 11th St., was arrested, last Monday, by Detectives Emmanuel and Scanlon, charged by Lewis M. Nelson, a retail jeweler of Camden, N. J., with stealing an agent's outfit, which contained watches, rings and other articles of jewelry. Mr. Nelson claims that P[illegible] was an applicant for a position s[illegible] weeks ago, and he finally engaged him [illegible] salesman and gave him the outfit to [illegible] with. After the man had been awa[illegible] some time without hearing from him [illegible] son became alarmed and notified the [illegible] tives. The result was his arrest on Mo[illegible] Passer has been held to await requi[illegible] papers from New Jersey.

Harrisburg, Pa.

E. G. Hoover gave a dinner t[illegible] t[illegible] ployes of his jewelry store, Thursday [illegible] ing, Feb. 17, at his home, 100 Eve[illegible] St.

Mr. and Mrs. C. Ross Boas g[illegible] George Washington party at their [illegible] in honor of the 11th birthday anniv[illegible] of their daughter.

Charles Haines, of this city, has [illegible] chased the store of J. W. Bowers [illegible] Beaver Springs, Snyder County. [illegible] Haines formerly resided at Beaver S[illegible]

Among the successful candidates fo[illegible] fice at the recent election in this d[illegible] was Jeweler George F. Bloser, who wa[illegible] elected to Town Council in Greenc[illegible] by a large majority.

Robert J. Latta was recently bro[illegible] back from Baltimore charged with h[illegible] $168.22 worth of jewelry, etc., from G[illegible] & Fitzgerald on lease, selling the g[illegible] and departing without making sett'en[illegible]

Henry C. Claster was one of the ju[illegible] in a debate held under the auspices of [illegible] Young Men's Social Club at its headq[illegible] ters, 320 Market St., last week. The [illegible] will give a dance at the Metropolitan [illegible] Feb. 24.

Samuel Bowman, one of the pio[illegible] merchants of this section, who establi[illegible] the present big firm of Bowman & Co., [illegible] city, died at his home in Carlisle, [illegible] week, aged 68 years. One brother and [illegible] sisters survive.

The directors of the Hoover Mer[illegible] tile Co. have declared a regular quart[illegible] dividend of 1½ per cent. on the prefe[illegible] stock and 1 per cent. on the common st[illegible] payable March 1 to stockholders of re[illegible] Feb. 17. It is the 77th dividend.

An auction sale is being held at Ein[illegible] brink's jewelry store, 133 W. Market [illegible] York. Mr. Eimerbrink advertises that [illegible] goods not sold before April 1, 191[illegible] be disposed of to jewelry brokers, as [illegible] is positively going out of business.

Among the visitors to Harrisburg, [illegible] week, was Kendig H. Bare, an instruc[illegible] in the Ezra F. Bowman Techn[illegible] School, Lancaster. Mr. Bare was f[illegible] merly a watchmaker in the employ of [illegible] G. Hoover, and was pleasantly entertai[illegible] by his Harrisburg friends during his s[illegible] stay.

J. W. Stevenson, who died at his [illegible] in Brooklyn, Feb. 13, after six mon[illegible] illness, was a native of this city, where [illegible] some years he conducted a jewelry st[illegible] succeeding George McCalla. For a sh[illegible] period he was in business in Middleto[illegible] and later at Sunbury and Johnstow[illegible] where during the flood of 1889 his ho[illegible] and place of business were swept away. [illegible] recent years he resided in Brooklyn, wh[illegible] he continued in the jewelry business.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

ISHED EVERY WEDNESDAY BY
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Index to News and Special Articles.

	Page.
Silver Automobile Trophy for the Monica Road Race Illustrated on ver; text on	55
Specimens of Industrial Art at the n Sale	55
gravity and Its Relations to Minerals.	57-59
Production of the De Beers Mines	59
y Schedules of Chester Billings & n New York, Show Liabilities of 33, and Assets of $592,105	61
atch Co Files Schedules	61
oil Thieves' Attempt to Rob Philadelphia Jewelry Store	61
Points Invoked in Appeal of Suit ew York Jewelry House Against workers	63
io Robbed Niagara Falls Jeweler Guilty of Having Stolen Gems	63
oses Suit Against Man He Claims m Arrested When He Offered to Stolen Silver	65
and Manufacturers Pass Resolutions t the Federal Corporation Tax Law.	65
Sawyer, Ainsworth, Nebr., Killed h Cranking His Automobile	65
Jewelry Salesman Commits Suicide.	67
ob Goes to Jail for Violating Bankp Law	67
of Lima, O., Jewelry Concern an Assignment	67
etc., Exported from New York	67
William F. Bissing	67
arket	67
hickerling on Trial on Old Charges rceny of Diamonds from Edelhoff & Co.	69
Elliot Bell	69
John W. Stevenson	69
W. D. McLean	70
t New York	70
Retail Jewelers Hold Annual Meet- Lincoln	71-72-73
Eugene B. McClelland	72
d Liabilities of William A. Thompa Boston, Mass., as Shown by His hedules	73
Again Appointed for Welch & Bros. Baltimore, Md.	73
Club, Philadelphia, Hold 15th An- a Banquet	74-75-77
kruptcy Stands Unless Appeal Costs e aid by March 1	77
y & Co., Bankrupt	77
Withdrawn and Exchanged	77
Jewelers Subscribe to the Hospital day and Sunday Association	82
L. M. Bassett	85
epartment	103-105
of Jewelry and Kindred Lines Into a	105
Safety Action of the Lever Escape- -(Continued)	107-109
hin Model Watch	109
Disappearance of a Watch	109
Display for Spring	111
Explanation of Broken Mainsprings.	111
ggestions for Enterprising Store- s	116
and the Retailer—(Continued)	117
and Effective Window Display	117
ttery, Its Origin and History	119-121
Cider Mugs of Two Centuries	121
Notes and Queries	123
ethod of Removing the Tarnish from Goods	123

The A. N. R. J. A. Trade-Mark.

FOR two years or more the officials of the American National Retail Jewelers' Association have been taking action looking to the general use of a trade-mark which would be officially controlled by the organization and used by manufacturers on goods sold to the members. When the proposition was first brought forth it was believed by many that a revenue for the organization could be obtained in this way, but the attempts to put the proposed trade-mark into effect have not been successful either from the standpoint of the manufacturer or the association. In due course the question will probably again come up and occupy some time at the next annual convention of the organization, which will be held in Detroit, July 26 to 29, inclusive.

We would respectfully suggest to the officers, members and delegates at the convention who may take up the subject that the basis on which this trade-mark be put forward and offered to manufacturers be carefully considered or reconsidered, and that the contracts or licenses to use the mark be based, not on monetary consideration at all, but upon an agreement which will tend to benefit the association and its membership at large.

The trade-mark of the A. N. R. J. A. can be made a most valuable feature of the organization and a valuable asset to the manufacturer who may use it, but its value must be given by the organization itself. In other words, if the organization limits the use of this trade-mark to manufacturers who agree to the principles underlying the organization movement, the individual jeweler will have an interest in pushing goods bearing this mark, because he can assure his customers that the articles on which it appears are absolutely up to their stamp of quality; that they are not handled by department stores or catalogue houses; that the prices are not cut, and that they are made and sold under "live-and-let-live" principles—all these being a part of the contract to which the manufacturer using the mark would bind himself.

Under such conditions there is an inducement to the public to buy goods so marked; there is an inducement to the jeweler to handle goods so marked; there is an inducement to the jobber to distribute goods so marked, and there is an inducement to the manufacturer to make goods so marked. What is more, when the public, through the members of the organization, are told that such a mark is a guarantee, particularly of quality and value, there is an added inducement to all jewelers to join the national and State associations, if only for the purpose of being able to handle goods with this trade-mark.

On the other hand, if the license to use the mark is granted to manufacturers on a pecuniary basis alone, where does the advantage come to the members of the association to handle these goods? The trade-marked articles then cost the manufacturer more than those without the trade-mark; consequently he must charge more for them or depreciate the quality of his product. In other words, the members of the association must pay to him what he pays back to the association, and perhaps more, so that in the aggregate they could gain by the use of the mark.

The subject is one that requires careful consideration, and we hope that before anything further is done in the matter the officers and executive committee will give it the thought and discussion that it warrants.

System is as essential in advertising as it is in any department of one's business.

The Right to Recover Stolen Articles.

THERE will probably never come a time when the merchants and dealers in the jewelry trade are not interested, in one way or another, in the questions arising from the right of a dealer to recover from pawnbrokers articles pledged by an agent or bailee, as it would seem that the law cannot be so thoroughly settled on points of this kind that the jeweler can know in advance what his rights are before his particular case has been adjudicated by the highest court. Two actions which have come up in the courts of New York in the past week, of which mention is made in another part of this issue, simply serve to show that no matter how much the legal principles underlying these transactions are settled, the application of these principles to a particular case is generally a question of fact and may always be the subject of controversy.

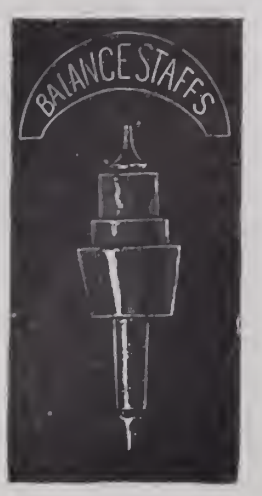
However, a fundamental knowledge of the legal principles underlying bailment and agency will do neither the jewelry dealer nor manufacturer any harm, and may serve to minimize the number of these cases that will come to the courts, though they cannot eliminate them entirely. For a working knowledge of such principles of law the merchant must, of course, go to the text books, but he can do much toward protecting his interest if he keeps in mind two points. First, in memorandum transactions (bailment) the title of the article delivered does not pass from the original owner to the party to whom it is delivered; therefore the latter cannot give title *i. e.*, dispose of it in any way. Any modification of the agreement which will permit the party receiving articles to dispose of them violates the principle of the memorandum agreement and may vitiate the contract which has been entered into. Second, when an agent is appointed the principal is bound by the actions of the agent within the legitimate scope of his agency, and when the agency is of a limited character everything should be done to put those with whom the agent deals on notice as to these limitations.

It will be readily understood that pawnbrokers or other pledgees can obtain no title to articles pledged by one who simply holds them on memorandum, provided the true theory of the memorandum transaction is carried out by the owner and party with

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whom the transaction is made. other hand, a pledgee may obtai articles pledged by an agent when ter had been allowed to possess indicia of ownership, and is simply able to his principal for the valu articles which he held. It is true power to sell does not imply the pledge, but so many occasions m wherein the circumstances on w power to sell is based may also imp to hypothecate that it is but the pawnbroker should fight any the principal to recover goods pl an agent. But on the other hand, dom that the pawnbroker wi fig tempt to recover goods pledged who held them simply on m where the evidence of th transaction is clear.

To be on the safe side th manufacturer who wishes to i tr into the possession of another clearly as possible make the tra of pure memorandum and av d a ment making the party of the an agent, even to a limited ext even under contracts which mak who hypothecates merchand se bezzlement or larceny the owner is ways in a position to obtain Though the agent may be co ict crime of this kind this does not mean that the owner has the ri t cover the articles embezzled fr m a cent third party, mortgagee or p

New York Jewelers Subscribe Hospital Saturday and Sund Association.

The following list of su s amounting to $1,010 has been c the jewelry and silverware tra pold Stern, of Stern Bros. & York, for the Hospital Saturday day Association of New York:

Stern Bros. & Co, $50; Chas K Co., $50; Arnstein Bros. & Co., $5 heimer Bros. & Veith, $50; S Wezel, $50; L. Strasburger's S $50; Jac. Kryn & Wouters, $ Lorsch & Co., $50; Bruhl Bros & Co., $50; J. R. Wood & Sons, $50; I. Kahn & Co., $50; Ingomar Go Co., $25; Sussfeld, Lorsch & Co., $2 Bryant & Co., $25; Jos. Frankels $25; Kastenhuber & Lehrfeld, $2 Washbourne & Dunn, $20; Bre $20; Hayden W. Wheeler & Co., $1 mern, Reese & Co., $10; Jung & K Wm. I. Rosenfeld, $10; J. B B $10; A. Roseman, $10; Gattle, Co., $10; A. Schwob, $10; Jon s K Max Rosenberger, $10; Freud & Levy, $10; Jacob Strauss & S Carter, Howe & Co., $10; H Co., $10; Shiman Bros. & Co., $ L. Strasburger & Co., $10; Bros., $10; Julius King Optical C $1 H. White & Co., $10; Wm S American Gem & Pearl Co., $10; Bros., $10; L. Heller & Son, $1 man Bros., $10; Julius Wodiska, chand Freres, $10; S. C. Powell & Ciner & Seeleman, $5; Smith & N David Kaiser, $5; Adolph Gold & $5; Heyman & Kramer, $5, Bo Jaskow, $5.

New York Notes.

mue Kosimer, formerly of Stamford, , h opened a store in Brooklyn.

x Itz and Louis Simon have formed art rship and will conduct a business c

zadler, with S. F. Myers Co., 47 ne, is now in Europe on business luse.

Felman, of Reichman Bros., 65 , sailed for Europe Saturday on tania

Alexander & Co., makers of novelelry, ar now located at 325 La, between Bleecker and Houston

Mrs. Arthur V. Lambert, accomther sons, Victor and Henry are guests at the Hotel Royal lantic City, N. J.

Wohlar, 258 Bleecker St., is s having sold out his fixtures of his stock to Jos. Feinberg, possession recently.

atz, of A. R Katz & Leudan Co., e of diamonds, 87 Nassau St., reom the European diamond marday of last week on the *Baltic*.

Louisa S. Lowe, a daughter of e, who conducted one of the first tores in Brooklyn, died at her Halsey St., Brooklyn, last week

Alford, of C G Alford & Co., acnd by his wife, left last Friday for Mrs, Fla Mr. and Mrs. Alford will a about a month, spending most of at Sanibel Island, Fla.

o S. Sugarman a Hoboken optiently moved from his offices at 220 on St. to his new store at 404 on St The new quarters are fitted up in mission and green.

nternational Silver Co. has de- regular quarterly dividend of 1¾ and an extra dividend of ¼ per on its preferred stock, payable April s close Feb. 23 and reopen April 2.

d J. Wiener, formerly of Wiener & c., diamond cutters and polishers, St., announces that he is no longer d with the firm and that within a e he will open an office for him-

statment last week in regard to bankruptcy petition against M. J. Columbus, O., Veit, Hirsh & Co. med as creditors for $2,626.90. We med that the amount should have $1.72.

ds & Northrop, dealers in pearls and ns, 170 Broadway, have dissolved ip. Mr. Hodges will continue in e at 170 Broadway as E. N. Hodges and Mr. Northrop has taken an 15 Maiden Lane.

ankers' Investment Co., owners of ury building at W. 34th St., has e store and basement on the west the building to "Fredericks," of this Chicago. The aggregate rental is e about $400,000.

iles in bankruptcy of the Rosner ry Co. were filed by Sol. Urbach week. Urbach gained considerable pub- 1906 when he was committed to fo failing to turn over $10,000 worth a nds, which he claimed he lost.

A judgment was rendered in the Supreme Court last week for $1,374.67 against Loie Fuller in favor of O. M. Farrand, a Maiden Lane jeweler. Miss Fuller did not appear to contest Mr. Farrand's suit, which was for payment on a promissory note for $1,000 and interest in consideration of money loaned five years ago.

The Antwerp Jewelry Mfg Co. has been incorporated under the laws of the State of New York to manufacture and deal in diamonds, jewelry, watches, ornaments and fancy articles, with a capital of $10,000. The incorporators are: Isador Mayer, New York; Irene Stoll, Brooklyn; John J. McCarty, Richmond Hill, L. I.; Margaret Gilmore, New York.

Simon Blaumauer, for many years associated with the S. F. Myers Co., 47 Maiden Lane, severed his connection with that firm last week to become a partner with the Knickerbocker Mfg. Co., of this city, which will make all kinds of cutlery. Minthorne Udell, with the same concern, fell recently near his home, Westfield, N. J., and fractured the bones in his right arm.

On Thursday, March 10, Dr. George F. Kunz, head of the precious stone department of Tiffany & Co., will speak on "Precious Stones, How Found and Cut, Their Sentiments and History." The lecture will be one of three evening entertainments to be given for the benefit of the East Side Home Settlement, 67th St. and the East River, at Mrs. Daniel Lamont's, 2 W. 53d St. The lecture will be illustrated with stereopticon views.

The will of the late Seth E. Thomas, of the Seth Thomas Clock Co., was filed for probate in the office of the Surrogate last week. Mr. Thomas died on Feb. 6 at his residence, 115 W. 21st St. There were three witnesses to the will, Thomas Rodeman, who died in 1892; Charles A. Adams, who died in 1889, and Nathaniel B Cooke, who died in 1893. Their signatures and also that of Mr. Thomas were attested by the secretary of the Seth Thomas Clock Co. and other witnesses. The real estate left by Mr. Thomas is placed in the petition at $1,000 and the personal property at $75,000 He left all his property to his widow, Sarah G. Thomas.

Operating within 100 feet of the rear of the Madison St. Police Station, burglars entered the jewelry store of Morris Cooper at 213 Clinton St., blew open a safe with dynamite, took therefrom $40 in currency and a small quantity of gold jewelry, then leisurely departed without police molestation, early Thursday. The burglary was discovered by Mr. Cooper when he opened his store and found fragments of his safe scattered about the place, together with bits of paper which the explosion had sent broadcast. He notified Captain William Clark, of the Allen St bureau, and detectives were detailed upon the case. The police on night duty at the Madison St. station declared last night that they heard no explosion and were in total ignorance of it until they received news of the affair from headquarters.

An action brought by Tiffany & Co. against Mrs. Daniel J. Sully, wife of the cotton operator, before Justice Hendrick, in Part 12 of the Supreme Court Trial Term, in New York County, resulted last Wednesday in a verdict for the defendant. Tiffany & Co. alleged that purchases to the amount of $6,000 were charged to Mrs. Sully's account. The defense was that Mr. Sully had notified the plaintiffs that one account in the family with the company was sufficient and the account which should have been charged to Sully was discharged when he went through bankruptcy proceedings. The attorney arguing the case for Tiffany & Co. claimed that the goods were charged to Mrs. Sully's individual account. The decision upheld the plea of Mrs. Sully that the goods should have been charged to the account of her husband. Included in the articles charged to the account are two dozen bouillon cups at $72, a bronze bust at $40 and leather goods amounting to $1,000.

From Trenton, N. J., comes the news that according to an opinion handed down last week in that city in the smuggling case against Mrs. M. H. Chesbrough, wife of the owner of coastwise steamers, the woman must stand trial. The demurrer argued a few weeks ago was dismissed. The contention of the counsel for Mrs. Chesbrough was that the statute under which the indictment was brought did not describe her alleged crime because it made it a penal offense punishable by a fine of $3,000 or not less than $50, or two years' imprisonment "for the importation contrary to law of merchandise." Included in the goods which it is alleged Mrs. Chesbrough imported was a necklace made of 302 pearls, which collection Loeb ordered seized a short time ago. The necklace was estimated to be worth $25,000. When her trunks were searched an imitation necklace, it was claimed, was found together with a bill of sale of a real pearl necklace. The real necklace had been brought over to Canada and was to have been kept there until the new tariff law became effective.

The Board of United States General Appraisers decided last week that importations of artificial eyes made by C. L. Schulze must pay a duty of 60 per cent. under the tariff as "decorated glassware," whereas the importers allege that the articles are American goods returned and hence free. According to Schulze, the artificial eyes were taken to Canada and subsequently brought back to the United States as baggage. General Appraiser Sharretts in his decision for the board dismisses the protest on the ground that there was no compliance with the requirements of the customs laws. The General Appraisers say in part: "With the facts before us the board feels constrained to hold that however meritorious the claim of the importer may be it is powerless to afford any relief. If the receipt for the payment of the duty can be regarded as the final liquidation then the protest was filed more than 10 days thereafter. On the other hand, accepting the official statement of the Collector that the protest was received Aug. 30 and the liquidation of the entry took place Aug. 31, the requirements of the statute were not complied with, protest having been filed before, and not within ten days after liquidation. The present is

(*New York Notes continued on page* 85.)



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OF NEW YORK

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DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
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Invites the Accounts of Jewelers
Will extend every facility that good banking will
SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 83.)

rdgly dismissed, the Collector's de- inding affirmed"

t L. Ernst, 12 Dutch St., has just from a trip abroad.

e Meurer, of Saunders, Meurer & 6 Nassau St., is back from a trip

Somers, of O. J. Somers & Co., 87. St. is in a hospital sick with ever

r L. Trout, of Charles L. Trout & 7 Broadway, visited the eastern fac- t week.

rback has been engaged to rep- J. J White Mfg. Co., Providence, his city.

on & Huestis will move their local m 3 Maiden Lane to 15 Maiden t month

Warner Hutchins, Philadelphia, turday from this city, on the or the Azores

wly organized Southern Jewelry l Association will hold its next n this city in April.

r K. Webster, of the Webster Co., ttleboro, Mass., sailed from this arday for Porto Rico.

d Barry, a traveling salesman for ern & Co., was in town last renewing old friendships.

r Chisholm, head of the Bugbee & C North Attleboro, Mass., is spend- f days at his local office.

li F. McGown is the new represen- the F. T. Pearce Co., in this city. eds the late John Hoagland.

ayer, of the firm of Mayer & k, San Francisco, Cal., is spending s with relatives in this city.

. rennan, formerly a salesman for itsenhausen Co., 37 Maiden Lane, the road for Morris Weil.

i B. Peckham, of J. H. Peckham Maiden Lane, is spending a few vi relatives in North Attleboro.

ia H. Cotter returned Saturday a four months' business trip for r Bandler & Sons, 65 Nassau St.

Vormser, of Joseph Frankel's Sons 7 Fifth Ave., returned early this fr Europe on the *Augusta Victoria*.

ia Williams, senior member of the f Williams & Payton, Providence, isn this city and will remain some

angill Fountain Pen Co. has new factory on Flatbush Ave., h Long Island Railroad station in y

e & Clust, 23 John St., made the at are to be given as prizes at the ic eet in the 22d Regiment Armory e ng.

stby, of the Ostby & Barton Co., c. R I., sailed from this port for st Wednesday. He was accom- his wife.

gagement of M. C. Foster, with B s. & Co., to Miss Helen Pulaski e announced. The wedding will a early in June.

e Girdany have moved their office c y to 28 W. 38th St., where they have greatly increased facilities for turning out fine platinum mountings.

Frank Miller, of the F. A. Potter Co., Providence, stopped in town last week on his return trip from the Mardi Gras celebration at New Orleans.

Dr. E. E. Hale, head of the estate of O. M. Draper, North Attleboro, Mass., with Robert Fletcher, his head designer, was in town several days last week.

The annual election of officers of the 14-Karat Club will take place, Thursday evening, at the Hotel Albany, at 8.10 P. M. A collation will be furnished.

The annual meeting of the Jewelers Protective Union will be held March 8 at the rooms of the organization in the Silversmith's building, 15 Maiden Lane.

L. H. Levi, of the firm of L. H. & B. Levi Bros., wholesale jewelers, Winnipeg, Can., was a visitor at the offices of THE JEWELERS' CIRCULAR-WEEKLY, last week.

The New York jewelry trade was well represented Saturday night at the annual banquet of the Philadelphia Jewelers' Club, which was held at the Bellevue-Stratford.

Thomas Newman, a pioneer pawnbroker, of Brooklyn, died last Wednesday at Lakewood, N. J. He was 77 years old and a native of Germany. He started in business in Brooklyn in 1861.

The Jewelers Security Alliance has received a telegram from Dallas F. Greene, Fort Wayne, Ind., announcing that a window in his store has been smashed and 18 Masonic rings stolen.

Edwin P. Loebl will in the future represent Samuel Kresney, manufacturer of diamond mountings, 19 Maiden Lane. Mr. Loebl will also continue to look after his own business, and will make his headquarters with Mr. Kresney after March 1.

The Clark Gallery, New York, has been incorporated for buying, selling, restoring paintings, etchings, engravings, dealing in and exhibiting works of art, with a capital of $30,000. The incorporators are: F. B. Clark, Helen Clark and C. B. Lundborg, all of New York City.

A protest as to the duty on imitation precious stones filed by J. Mamluck & Co., of this city, and protests of M. de Delectis & Co., Chicago, and A. B. Closson, Jr., Co., Cincinnati, O., as to the duty on precious stones cut, have been sustained by General Appraiser Sharretts.

The Art Metal Works, whose New York salesrooms were located at 508 Broadway for a number of years past, have removed to quarters in the Everett building, corner of 17th St. and Fourth Ave. Their new rooms are well equipped. F. W. Osgood is the New York sales manager.

I. S. Goldenstein, Montreal, Can., returned to this city, Friday, from Europe. He was in Paris during the floods and had an exciting experience. Mr. Goldenstein will gradually give up the plated ware part of his business and increase his precious stone and gold jewelry business.

The trial of Herman Marschner, who is accused of stealing a diamond ring from Louis N. Max, 37 Maiden Lane, has not been reached because of another long trial on the calendar of the same court. It is said that the ring is only one of a number of articles obtained from various dealers on memorandum.

In reference to the American representatives for the Turin International Exhibition, the international exposition bureau of New York writes to the Bureau of Manufactures that its address is 41 Union Sq. American manufacturers can secure useful literature concerning the Turin exhibition from the New York bureau.

August Kritzler, 581 Hudson St., who has been manufacturing ebony, rosewood and snakewood walking canes for the jewelry trade for the past 10 years, has sold out his factory, machinery, stock and goods will to Arthur W. Ware & Co., 41 E. 20th St., who will conduct the factory in conjunction with their own and continue to supply the trade with the same line which Mr. Kritzler formerly made.

Having in their possession a diamond valued at $1,000 and a gold watch and chain which the police appraised at $250, Adolph Schultz and his wife, Mamie, who gave as their address 164 S. 8th St., Brooklyn, were arrested last Wednesday night and arraigned the next day before Magistrate Barlow in the Essex Market Court on the charge of being suspicious persons, pending investigation. Detective Bayar, of the central office, who made the arrests, said he was in Simpson's pawnshop, 164 Bowery, when the couple, rather poorly dressed, entered. They began negotiations with the clerk, the detective said, to obtain $800 on a diamond which seemed too valuable for persons of their appearance to own. When Bayar spoke to the woman she told him she had inherited the diamond from her first husband, who died a month ago, and whose name she gave as Charles Leonard. The detective was not satisfied and placed the woman and Schultz under arrest. When searched in Police Headquarters the watch and chain were found on Schultz. The watch is studded with small diamonds. Twenty pawn tickets, for sums ranging from $1 to $7, also were found on the couple.

Death of L. M. Bassett.

DETROIT, Mich., Feb. 16.—The many friends in this city of L. M. Bassett, of L. M. Bassett & Son, Coldwater, learned with profound regret and much sorrow of his demise this week. Mr. Bassett was an enterprising business man and enjoyed both the esteem and affection of a large circle of friends throughout the State of Michigan and elsewhere. Mr. Bassett established the business which bears his name over 40 years ago.

The son of the deceased was admitted into the concern 20 years ago. The establishment reflected the personality of the late founder in many respects, the business policy being one of rigid honesty.

A girl, known as Lottie Fischer, alias Blaczac, and residing in Buffalo, N. Y., was arrested in Batavia, a short time ago, for stealing three rings from C. C. Bradley & Co., and sentenced to the Women's Home of Refuge at Albion.

Lurchin & Lurchin, St. Johnsbury, Vt., have decided not to renew their lease of the present quarters in the Citizens' Saving Bank block, and on March 1 will move to other premises which will be entirely remodeled for their use.

Do you believe in conducting your own business or in having the people from whom you buy goods do it for you?

We have conducted our own business in our own way and *successfully* for 50 years.

We absolutely refuse to be told how or from whom to purchase our watch cases, as we feel fully able in this respect to determine what is best for ourselves and our customers.

Our determination in this matter is dictated by our self respect, and the conservative independence we have at all times shown in our endeavor to faithfully and economically serve the retailers who patronize us.

Where competition is stifled and prices are arbitrarily regulated, the dealer is at the mercy of those who submit to such dictation. That we refuse to enter into any trade-throttling agreement we believe will be understood and appreciated by all those who know us.

D. C. PERCIVAL & CO. INC.

373 Washington Street

BOSTON - - - - MASSACHUSETTS

We have one of the largest stocks in America a

FAHYS and WADSWORTH

Filled Cases have stood the test of time from 25 to 50 years, and their largely increased sales are due to their merit *only*.

The finest watches in America to-day are the

WALTHAM COLONIAL
and
LORD ELGIN
Watches

WE DO NOT SELL GOODS AT RETAIL

Diamond Importers

D. C. PERCIVAL & CO. INC.
373 Washington Street
BOSTON - - - - MASSACHUSETTS

sed selection packages on approval to responsible jewelers

Boston.

Ira E. Nye, formerly with William A. Thompson, is with the George E. Smith Co., of the Paddock building.

Frank L. Kelsey, of the New York office of the Chelsea Clock Co., was in Boston last week on a business trip.

Buyers here during the week included: A. G. Page, Jr., Bath, Me.; Mr. Safford, of J. H. Safford & Son, Rochester, N. H.

Leon C. Collins, watchmaker of this city, has filed a voluntary petition in bankruptcy, giving liabilities as $727 and assets as $150.

Harry Mills, formerly with J. H. Derby & Co., of Somerville, has taken a position with the Aldrich-Murphy Co., of Winsted, Conn.

Herbert Silver, formerly with E. A. Cowan, is now with Cashner & Magid, 77 Bedford St., covering New England territory as outside salesman.

Fred E. Chick, of the Smith, Patterson Co., left Boston for New York last Thursday and sailed from the latter city Saturday on a European trip, accompanied by his wife.

The directors of the John B. Humphry Co., which was recently incorporated with a capital of $40,000, are: G. Edward Smith, John B. Humphry, Edward W. Stone, all of Brookline.

The Waltham Watch factory, which twice previously within the past three months has found it necessary to shut down temporarily to curtail production, is again closed for a fortnight. It will reopen next Monday.

E. A. Whitney, traveler for John C. Sawyer, has recovered from the effects of a broken tendon sufficiently to resume his trips on the road for the house last week, and has been warmly greeted by his friends and customers on his circuit.

Foster & Co. will vacate their present store at the corner of West and Mason Sts. at the expiration of their lease, which takes place in a short time, as a shoe concern announces that it is to occupy the premises. Plans for the future of Foster & Co. are not as yet made public.

The Jordan-Marsh Co. has just opened its new jewelry department, which now occupies much larger quarters, elegantly fitted up, in an annex recently built for the company. In extent of store space and stock displayed, the department is equal to many of the larger exclusively jewelry establishments in the city.

The smuggled jewelry goods which were sold at the Federal building in this city last Saturday by United States officials brought only $1,337.50, although a fine lot of coral in the outfit had been appraised at $5,700. This coral was bought by E. A. Bailey for $1,100. There were watches, rings, chains and clocks in the stock.

At the annual meeting of the stockholders of the Wm. B. Durgin Co., held at the factory at Concord, N. H., recently, the following officers were elected: President Barton P. Jenks; clerk, Gen. Frank Streeter, and treasurer, John B. Abbott. The directors elected were: E. Holbrook, New York; J. S. Holbrook and F. C. Locke, Providence, R. I.; B. P. Jenks, F. S. Streeter and J. B. Abbott, Concord.

Traveling salesmen in the city in the past week were: E. E. Allsopp, Wordley, Allsopp & Bliss Co.; Julian G. Hall, Carrington & Co.; E. W. Martin, Martin-Copeland Co.; H. N. Van Bergen, Snow & Westcott Co.; Henry W. Bruns, George O. Street & Sons; L. F. Clark, Cory, Clark & Noon; E. Cooper Stone, Brassler Co.; Mr. Gowell, Alling & Co.; John Curran, A. J. Hedges & Co.; Mr. Lee, Lee, Dodd & Co.; George W. Read, Larter & Sons; V. L. Burgessor, Krementz & Co.; Mr. Doubra, Samuel Lawson; William Kirtland, Howard & Cockshaw; W. W. Hurd.

The second annual banquet given by the firm to the employes of Rand & Crane, 3 Park St., this city, took place Feb. 15 at the Hotel Marliave. Handsome floral table decorations were also provided by the firm and the occasion was a very pleasant and social one for the round dozen of participants. Toastmaster William S. Trefry, Eugene V. McAuliffe and Laroy E. Nichols spoke and there were solos by Charles C. Stevens and quartet selections by William S. Trefry, Harry H. Dodge, William T. Bryant and J. S. Dalzell. The others present were: Fred N. Davis, Walter Kipp, Charles R. Everson, Joseph B. Matthews and Ernest G. Bartlett.

Samuel Bavley, of 39 Pleasant St., frustrated an attempt to rob his store Saturday night. Two men, one white and the other a negro, entered late in the evening, when the place happened to be without customers, and fastened the door inside to bar further entrance. Bavley was ordered to give up the contents of his safe or be shot. He caught up a heavy weight and hurled it through the store window into the street, dropping to the floor immediately to avoid being wounded in case either of the men should carry out the threat of shooting. The ruse had the desired effect of drawing a crowd and the men rushed from the store, pursued by a hundred spectators, but made their escape. Bavley was able to give a good description of the men to the police.

Fred Sargent, the clerk who robbed his employer, W. B. Foster, of Hanover St., a few weeks ago of money and jewelry valued at several hundred dollars, returned to Boston last Thursday, Feb. 17, and gave himself up to the police at headquarters. Sargent had been able to elude the detectives since his disappearance from the city, for it was supposed that he had gone to New York and was living there under an assumed name. Sargent, in his confession to the police, however, stated that he had been in Montreal. He was promptly arraigned and sentenced to 18 months' imprisonment in the Concord Reformatory, this comparatively light penalty being given in consideration of his youth, his surrender and his willingness to disclose the whereabouts of the bulk of the stolen property, for which he obtained only a small percentage of its real value. Mr Foster and one of the Boston police inspectors left for Montreal subsequently to try to recover the goods.

The New England Watchmakers' Club is to hold its first technical exhibition in March at a date soon to be announced. The committee having the matter in charge is composed of C. M. Smith (chairman), Fred J Whilton, Laroy E. Nichols, E. A. Safford and Henry L. Reynolds. Chief interest centers in the competition for the honor of being adjudged New E... "ablest watchmaker," which will ca... it the possession of a handsome ... silver prize cup, donated to the cl... a year ago by D. C. Percival & C... used for this purpose. It is provi... the judges shall be wholly disintere... being allowed to compete, and ha... knowledge, prior to the announce... their choice of the best piece of w... mitted to them, regarding the ide... the workmen. There will be ce... of honorable mention for other me... work and a special award for the ... hibit of watch tools made by any ... At the February meeting of the ... speakers were Adolf H. Krause an... Duncan.

Connecticut.

W. E. Porter has assigned to th... Haven Clock Co., New Haven, his ... on a regulator for watches.

David Dailey, 55 years of age, and ... time in the employ of the Waterbur... Co., Waterbury, died recently at th... den Hospital.

William H. White, secretary of th... England Watch Co., and Henry L. ... president of the Waterbury Clock C... gone south on a pleasure trip.

Samuel J. Butcher, an inventor ar... known in the silverware trade, com... suicide Feb. 14 in his room at the ... Raymond, New York, recently.

General George H. Ford, of the F... New Haven, last week supplied ... sleighs in which 85 children fr... County Home were conveyed to a ... house at Fair Lea and there feast... the things that delight the juvenil... petite.

The property purchased by the R... Lunt & Bowlen Co., silversmiths, ... field, Mass., included, besi... all the ... ings of A. T. Torle & Son Co., 10 ac... house lots. The company will reserv... acres for factory use and contem... building homes for their workmen o... remaining five acres. Local architects ... completed a part of the plans for ...ttr... single and double tenements.

The will of Seth E. Thomas, found ... the Seth Thomas Clock Co., Thom... which was executed Dec. 3, 1873, w... codicil executed May 4, 1889, was file... probate in the office of the surroga... New York, Feb. 16. Mr. Thomas di... his residence, 115 W. 21st St., in New ... There were three witnesses to the ... Thomas Rodeman, Charles A. Adams ... N. B. Cook, all since deceased, and ... signatures and also that of Mr Th... were attested by the secretary of the ... Thomas Clock Co. and other witne... The real estate left by Mr. Thomas ... valued in the petition at $1,000 and the ... sonal property at $75,000. He left al... property to his widow, Sarah G Th...

W. U. Mussina, of Herman & Mus... Williamsport, Pa., has completed arra... ments for the purchase of the interes... Thomas S. Mussina and Mrs. J S. Bel... the three-story brick building, known ... the Mussina building, 3d and Market ... at that place.

Newark.

ch, watchmaker and optician, ust ased the store at 216 Washing- f another year

Woodland will soon move from dson building on Columbia St., y Herpers' building, Crawford sngton Sts.

lander, representing the J. D. G. 23 Marshall St., will leave in a for a trip to Philadelphia, Balti- Washington and the west. He will month.

urdy, representing Bioren Bros., ngton St., has just started for a ip through Michigan, Indiana s. C. J. Bioren, of the firm, has ed from a trip to Philadelphia, nd Washington.

C D Donnor, representing F. r, 42 Marshall St., has just re- a trip through the south, and arted on a trip through New Representatives in the middle a good business.

anbacher will begin business at St., March 1, and will make an me of 10 and 14-karat jewelry. ake his own designs and pat- will attend to the sales. Mr. r started in busines in 1889.

Allen, representing Allsopp & Washington St., who left for west several weeks ago, re- ness conditions good. Fred T. ember of the firm, who has been he east, reports that he found e retailers taking stock.

S. Weiss, representing the firm k B. Weiss, Inc., 473 Washing- s just started for a trip through west. J. N. Beckwith, who epresenting the company in the tes, reports business quiet. Wil- arkey represents the firm in the tates.

th annual entertainment, recep- dance of the Mutual Relief Asso- the New York Standard Watch ld in Columbia Hall, Jersey City, ht. Entertainment by the Mar- tic Club was one of the features ning. Frank Kezer is president ociation.

on the second floor of the uilding, Smith and State Sts., boy, N. J., last week caused great d considerably frightened the oc- the building, including Louis ner, proprietor of the jewelry he Smith St. side of the building, ved his display of jewelry and

rtcate of incorporation of Crane & as filed in the office of the Sec- State, Feb. 14. The capital stock and the incorporators are David E. F. Theurer and Louise E. The objects for which the cor- as formed, as stated in the cer- incorporation, are to deal in mes, umbrellas, novelties, etc.

e went to the Belleville Police t week to report a robbery that red at his home early in the Charles W. Curtin, Sr., a jeweler, Cortlandt St., that place, was confronted by his own son and namesake, who had been locked up as a suspicious character. The son, who is 17 years old, confessed to the robbery, according to the police, and Justice La Faucherie later held him for the grand jury on the father's charge.

An elaborate Masonic jewel, made by Philip Krimke, was presented by the members of Columbia Lodge, No. 176, F. & A M., to Benno Littauer, the outgoing master, at a meeting held last Thursday evening. The jewel contained a carat and a quarter diamond and the top bars were of hammered gold. Upon it was a wreath of 18 karat gold. It was presented to Mr. Littauer by Grand Deputy J. C Reiss. Following the presentation and other basmess of the evenmg, refreshments were served to the 250 persons present.

Twelve games were played in the Jewelers' Bowling League last week, six on Monday evening and six on Wednesday evening. On Monday evenmg the team representing Alling & Co. won one game and lost three; the team representing the Crescent Watch Case Co. won three and lost one, and the second team of Bippert, Griscom & Osborn won two and lost two. On Wednesday evening the team representing Durand & Co. won two games and lost two; the first team of Bippart, Griscom & Osborn won one game and lost three, and the first team of Shiman-Miller Mfg. Co., won three games and lost one.

Leopold Engel, president of the L. Engel Co., 26 Beecher St., will sail from New York March 12 on the Hamburg-American steamship *President Lincoln*, for a six weeks' trip to Germany and Austria for the double purpose of celebrating in Vienna, the city of his birth, the 50th anniversary of his starting in the jewelry business and to visit his aged mother, now in her 84th year, and several brothers and sisters. As a boy 13 years old, Mr. Engel started to learn the jewelry manufacturing business in Vienna. He came to this country nearly a quarter of a century ago, and for 23 years has been manufacturing jewelry in Newark. In his absence his son, Alexander Engel, will be in charge of the business.

At the recent meeting of the New Jersey Pawn Brokers' Association, which was held at the office of Philip Krimke, 29 Academy St., officers for the ensuing year were elected and other business transacted. It was reported that the membership at the present time consists of 20 of the leading pown brokers in different parts of the State. The meeting was the second annual meeting of the organization. There was talk of a banquet for the members, but no definite arrangements were made at the time. The financial condition of the organization was reported good. Officers were elected as follows: President, Philip Krimke, Newark; vice-president, Otto Lawrence, Hoboken; secretary, Simon Mayer, Jersey City; treasurer, Fischer Finkel, Newark.

J. A. Thomason, Salem, Va., has been named as the purchaser of a new town clock which will shortly be installed in the local court house. The clock will have four dials and will cost $1,060.

Canada Notes.

M. Goldstein, Ottawa, is selling out and removing to Montreal.

E. Allum, Vancouver, B. C., has given a chattel mortgage to Howson & Co., Ltd., of the same city, for $221.

The Hensley Mfg. Co. has obtained judgment against A. B. Ryan, Stellarton, N. S., for $318, and another firm has taken a writ against A. B. Ryan for $60.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: E. W. Ross, North Bay; D. Lundy, Mount Albert, and I. H. Little, Parry Sound, all Ontario, and Messrs. Challoner & Mitchell, Victoria, B. C Mr. Challoner proceeded to Europe on an extended buying trip.

Mrs. Grace Price has been arrested in Chicago on the charge of defrauding Bradley Bros., Windsor, Ont., from whom she purchased a diamond ring for $100, some weeks ago. She paid for the ring with a check, which was returned as no good. Other charges are made against her in Detroit.

James O'Neill, James Robinson, and John J. Walsh, who are wanted at Rouses Point on a charge of breaking into the jewelry store of Holcomb & Bruce, and stealing jewelry to the value of about $500, Nov. 25, last, were taken from Montreal jail, on Thursday night, and conveyed to Rouses Point by Sheriff Nost and Constable Sabourin, of Plattsburg. The prisoners were arrested at Montreal several days after the robbery, and they have been in jail all this time awaiting extradition.

On Wednesday, Feb. 16, the department managers of Ryrie Bros., Ltd., Toronto, Ont., gave a banquet at the St. Charles Café in honor of Herbert H. Braun, son of C. F. Braun, a leading pearl merchant of Paris, France, who has been in America about nine months, gaining an insight into business conditions here. For a portion of the time he was engaged with Ryrie Bros. Richard Galbraith acted as chairman, and after the banquet the party visited Shea's Theater. Mr. Braun left, Feb. 17, for the United States.

The action in which D. L. Rey, watchmaker and jeweler, and Swedish Consul in Montreal, has entered against the city to recover $15,000 damages for injuries sustained through having been hit by a bullet fired from the revolver of a constable in pursuit of a prisoner, came up in the Practice Court, Montreal, on Monday, on an inscription in law filed by the city. The point raised is whether the city can be held responsible for the act of one of its constables in such circumstances. Mr. Justice Fortin asked for further particulars, to be filed before hearing the case on its merits.

The annual meeting of the New England Watch Co. was held a short time ago and the following officers and directors were elected: President, George L. White; vice-president, E. L. Frisbie; secretary and treasurer, William H. White; directors, G. L. White, E. L. Frisbie, W. H. White, James S. Elton, Otis S. Northrop, J. Hobart Bronson, Gilman C. Hill, Gordon W. Burnham, John B. Burrall and Henry L. Wade.

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The New "Perfect Joint"

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A Large Variety of Patterns in All Widths

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Engraved
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Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

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6 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
8 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express.

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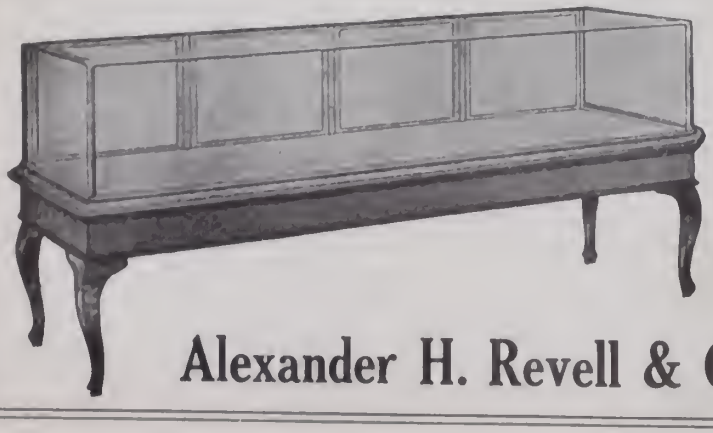
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Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, Ill.**

Providence.

A. Kirby's shop is running on a nine-hour day schedule at present.

r. and Mrs. William H. Manchester left a week for an extended tour of the South.

utee Wilcox has been elected a director of the Title Guarantee Co., of Rhode Island.

e Dresser Co. is the name of a new manufacturing jewelry concern at 21 Calender St.

illiam H. Thurber, of the Tilden-Thurber Co., is preparing for a trip to the Indies.

Parker Ford, of Ford & Carpenter, one of the business visitors in New the past week.

W. Henry & Co. has been putting up attractive new signs at its place of ess, 9 Calendar St.

B. Goldstein, Milwaukee, Wis., called on the local manufacturers the past week placed several good orders.

ges & Clust furnished the medals and s for the recent military athletic meet e State Armory in this city.

hn Shepard, Jr., of the Shepard Co., Thursday afternoon for Palm Beach, e he will remain until April 1.

lzberger Bros., who recently removed 26 Fountain St. to Chestnut St., have on a five-day-a-week schedule.

rry B. Stone, with Charles S. Bush & has returned to his duties after a fort-i t's illness, threatened with pneumonia.

r. and Mrs. Frederick A. Ballou enter-d, in observance of the former's birth-at their home on Angell St., on Thurs-

athaniel Barstow has been granted a mit to build a two story and a half one-ement dwelling house at Kensington l.

alter Callender and wife left Wednes-for Hot Springs, Va., where they will at the Homestead Hotel for several ks.

F. Simpson, of B. F. Simpson & Co., lesale jewelers of Minneapolis, was in n placing orders the early part of the k.

harles C. Mackey, of Mackey & Elias, ed upon the jobbing trade of New York Philadelphia the past week with good ess.

he Allroyo Co., engine turners, who re-ly removed from 265½ Canal St. to Calendar St., is now settled in its new rters.

he Warwick Town Council has drawn Jus Palmer and Charles H. Poland for grand jury duty and Harry L. Flagg as a petit juror.

rank Knox has become the New York resentative of the Clinton Mfg. Co., of city, with headquarters at the Broad-w Central Hotel.

rederick A. Ballou entertained the mem-b of the finance committee of the House Representatives at a luncheon at the Santum Club on Tuesday.

chattel mortgage against the machin-tools and personal property of Thomas Kkman, 95 Pine and 107 Friendship Sts., h been discharged by James R. McLean C for $1,400.

John Tranter, an old-time electroplater, died at his home, 75 Potter's Ave., Thursday, in the 79th year of his age. His sons, John Tranter, Jr., and Joseph E. Tranter, are silversmiths.

Englehardt C. Ostby, of the Ostby & Barton Co., accompanied by his daughter, Miss Helen Ostby, sailed Wednesday from New York for Naples, from whence they will go to Egypt.

Joel J. Pincus has resigned as manager of the business conducted for the estate of the late George E. Darling. Mr. Pincus was associated with Mr. Darling for more than 10 years previous to his death.

J. A. Foster Co. announces that it repaired 6,711 watches during the year 1909, not including several thousand small repairs, such as case work, bows, hands, dials, crystals, etc., of which no record is made.

John H. Tuttle, of Tuttle & Stark, left Wednesday for a month's trip to St. Augustine, Tampa and other places in Florida. He is accompanied by his wife and Miss Clarine Kettlety, daughter of George H. Kettlety.

The Kazanjian Co., A. H. Bozyan, manager, of 138-144 Bellevue Ave., Newport, has purchased the stock and fixtures of the Gorham Art Co. The company is preparing to make extensive alterations and improvements in its store.

Herbert Graves, a well-known journeyman jeweler of this city, was found dead in a doorway on Pine St. Thursday morning about 6 o'clock. A medical examiner viewed the body and said death was due to natural causes. He formerly lived in Attleboro.

Among the foreign importations received the past week through the Providence Customs House were the following: From Liverpool, 20 packages of manufactures of metal; from Liverpool, one package of leather goods, one of jewelry, one of copper ornaments and one of imitation precious stones.

The will of the late Oren C. Devereux has been probated by the Municipal Court in this city and his widow, Mrs. Jane F. Devereux, and Henry Dunster, are named as executors, with bonds fixed at $20,000. The court appointed Frank A. Dary, Alfred K. Potter and W. Arthur Countryman, Jr., as the appraisers.

Mr. and Mrs. Frank P. Daughaday entertained at an anniversary dinner at their home on Elmgrove Ave., Wednesday evening. The decorations were in white and gold, with a white and gold dinner service. The favors were handpainted menu cards. Among the guests were Mr. and Mrs. Howard D. Wilcox.

Herbert S. Tanner, 64 Westminster St., was the recipient Friday evening of a handsome remembrance from the members of the Officers' Association of the Rhode Island National Guard. It is in the shape of a replica of a five pound shell in silver and copper. Mr. Tanner was for several years the head of the National Guard of this State.

The Providence Auto Garage Co. has filed with the Secretary of State papers providing for changing the corporation's name to the Loring Mfg. Co. The purpose of the corporation is now to engage in the business of manufacturing jewelry and jewelers' supplies. The capital stock includes $30,000 common stock and $20,000 preferred stock.

Charles C. Mumford, former Associate Justice of the Superior Court, has been appointed receiver of the estate of the late John McAuslan, who was a member of the original firm of Callender, McAuslan & Troup Co. There was no opposition to this appointment on the part of any of the beneficiaries under the will. The bond was fixed at $15,000.

Edward P. Cory, formerly well known in the manufacturing jewelry business, died at the home of his sister in this city, last Saturday evening. He had been ill but a brief period from pneumonia. Mr. Cory, who was in his 74th year, had enjoyed good health until last week. He was unusually active, although he had not been engaged in business for some time.

The Crown Hotel was the headquarters the past week for the representatives of the Eastern Dry Goods Alliance, and many orders were placed with the manufacturing jewelers of this city and the Attleboros. The buyers here and the firms they represented were as follows: Miss C. Conway, of Howe, Stetson & Co., New Haven, Conn.; Miss A. Burbank, of Harris, & Mowry Co., Woonsocket, R. I.; W. L. Noble, of England Bros., Pittsfield, Mass.; H. A. Miller, of H. S. Barney Co., Schenectady, N. Y.; J. L. Van Densmore, of W. G. Webber, Salem, Mass.; W. Peddie, of Howland Dry Goods Co., Bridgeport, Conn.; John Maher, of Shartenberg & Robinson Co., Pawtucket, R. I., and C. Smith, of Reid, Hughes & Co., Norwich, Conn.

The T. W. Lind Co., manufacturers of jewelers' ornaments and findings, has purchased the plant of Dodge & Adams, manufacturers of a similar line of goods at 40 Clifford St., including all the finished and unfinished stock, tools, machinery and fixtures and will for the present continue the business at the same place in connection with its own. The firm of Dodge & Adams is one of the oldest in the findings' line in the city, having been established in the Fall of 1880 by E. Spencer Dodge, a manufacturing jeweler and his son-in-law, A. Bigelow Adams. The business occupied a prominent place in the trade and since August, 1894, when the senior member of the firm, Mr. Dodge, died, the business has been conducted by Mr. Adams under the old name.

The Inlaid Co., 42 Cyr St., manufacturers of celluloid combs, has awarded the contracts to erect three new buildings fronting on Broad St., this city. Two of the buildings will be of brick construction, one story high and will have gravel roofs. One will be 80 by 200 feet and will be used for manufacturing purposes, and will be thoroughly fireproof. The second will be a one-story brick building to be used as a boiler house. It will be 10 by 24 feet and will be thoroughly equipped as an electric power plant which will furnish electrical power for the operation of the factory building. The third building will be two and a half stories high, of frame construction, 18 by 40 feet, and will also have a gravel roof. This is to be used as a store house, which will be fitted up with a sprinkler system and other safeguards.

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rour is to be broken at once and the mpa expects to occupy them some time the ate Summer.

Bush, general manager of Charles Bu Co., was in Boston last week.

ars Fellman is conducting his annual nt y sale at 132 Main St., Woonsocket.

rt r H. Watson and wife left here rs y for an extended tour in Cuba J. aica.

e K. Merrill Co. closed down Saturn until Wednesday, and Feb. 28 r tory will go on an eight-hour-a-day

w F. Adams has given a mortgage) to H. F. Horton & Son Co. on buildings on the easterly side of St.

n B. Reynolds, R. Foster Reynolds Vs Carolyn A. Reynolds left Friday gton, Me., to enjoy the Winter er Washington's birthday.

d Mrs. A. Tingley Wall have an- the approaching marriage of their t. Miss Helen Wall, to E. Danaldon f Albany, N. Y., in June.

n H. Draper, who has been taking ound the world, returned on Tues- l was accompanied by Mrs. Draper, w t to California two months ago to

ll Schoenhardt, secretary of the Jewelry Co., of Riverside, fell on y dewalk near his home a few days n broke the bones of his right arm e v the elbow

tl case of Samuel Harrison against Chester Mfg. Co. a hearing was bore Presiding Justice Tanner in rior Court on the plaintiff's motion e to view and examine machine w ch the plaintiff claims to have been d The motion was granted.

ism G Kranich, who has been identi- nore than half a century with the ry ndustry of this city, died recently me in this city. He was born in er erg, Germany, 78 years ago. He t his country with his parents when years of age and took up a home in t fich., where he received his educa- e family then came to Providence e arned the trade of a jeweler. For l ars he carried on the manufactur- sess for himself, but later entered m y of Dutee, Wilcox & Co., where s mployed at the time of his death. as ne of the most skilful and artistic y workers in the city. He leaves a te with whom he lived, and also a nd aughter in New York.

Washington, D. C.

H. Duehring, the recently elected sec- the Retail Jewelers' Association strict of Columbia, is busily en- drilling the 16 couples who k part in the scarf dance at the ball Columbia Turn Verein, of which he inent member.

f owing traveling men called on the r f this city during the past week: m Lotz, Hamilton & Hamilton; A Lamb, West Silver Co.; J. T. ery, M. A. Mead & Co.; Henry p ; Mr. Leopold, H. O. Hurlburt ; dmund Cooke, B. J. Cooke's Son; S onson. Ludwig Nissen & Co.

North Attleboro.

Frank H. Cutler and George W. Cheever have been elected trustees of the First Universalist Church.

F. W. Reed is traveling in the Pacific Coast territory in the interests of the Paye & Baker Mfg. Co.

William Telford was in New York, last week, in the interests of Scofield, Melcher & Scofield, Plainville.

Wilfred Boucher, a local jewelry worker, was held up in Medway, last Saturday night, and relieved of $87.

C. A. Whiting, of Whiting & Davis, has given the sum of $200 to the Franklin Y. M. C. A. building fund

James A. Doyle, of this town, has accepted a position as salesman with Tannenbaum & Co., Providence.

George H. Kettlety, salesman for the A. H. Bliss Co., has been drawn by the aldermen of Providence to do jury duty.

Harry Fisher, of Furbish, Swift & Fisher, and John E. Tweedy, of Chever. Tweedy & Co., spent last week at Hartwell, N. J.

F. S. Gilbert has decided to accept the nomination of the Republican town committee and will be a candidate for re-election to the school board.

John Kelly was in New York, last week, in the interests of Scofield, Melcher & Scofield. Woodbury Melcher, of this firm, was in New York last week.

Henry B. Richardson, a former resident of North Attleboro, died, last Wednesday, at his home in Taunton. Mr. Richardson was for many years foreman at the factory of the R. Blackinton Co.

Frank H. Bliss, of the A. H. Bliss Co., was unable to appear in court, last Friday morning, to answer to the charges of reckless driving and manslaughter, as he was confined to his home by illness.

Cards are out announcing the marriage of Miss Gladys Blackinton, daughter of Louis A. Blackinton, western salesman of the W. & S. Blackinton Co., to Lieut. William Williams, of the United States revenue service. They will live at Astoria, Ore.

Mandalien & Hawkins have purchased the vacant land opposite the J. D. Pierce School on Elm St. from the H. F. Barrows estate. It is the intention of the firm to erect a small building that will be used to temporarily accommodate their outside purse makers. The business of this firm has grown so fast during the past few years that extra accommodations were necessary.

The trial of Eugene L. Cardin did not take place in the Superior Court at Taunton, Feb. 17, as expected. It was late in the afternoon when the case was called and the court decided that inasmuch as the case could not be finished on that day it would be best to defer the opening of the trial until to-day (Wednesday). The grand jury reported indictments against Cardin for larceny and for being an accomplice in the celebrated Webster Co. payroll robbery several years ago.

C. H. Gould, Northampton, Mass., has recovered from a severe attack of pneumonia, which confined him to his home for several weeks.

Attleboro.

Herbert C. Bliss, of the Bliss Bros. Co., has returned from a western trip.

R. H. Smalley is representing the James E. Blake Co. in the northwest territory.

Frank Truell, of the W. H. Saart Co., is getting his line ready for a western trip.

Charles Sekowski, foreman of the J. H. Peckham & Co. factory, did jury duty at Taunton last week.

P. G. Storm, of the Reed & Barton Corporation, Taunton, is making a western trip in the firm's interests.

James Freeman, who has charge of the New York office of Freeman & Daughady Co., was in town last week.

The R. F. Simmons building was closed all day Tuesday in honor of the late Edward E. Richardson, whose funeral took place that day.

James E. Nihan, an employe of the D. E. Makepeace Co. for the past nine years, will leave in the near future for an extended trip abroad.

Clarence L. Watson, treasurer of the Watson & Newell Co., and Joseph L. Sweet, president of the R. F. Simmons Co., have been re-elected directors of the National Exchange Bank of Providence.

The following manufacturing jewelers were present at the annual banquet of the Attleboro Driving Association last Wednesday evening: C. O. Sweet, W. H. Saart, Frank Truell, O. W. Hawkins, S. O. Bigney and Charles H. Tappan.

The J. M. Fisher Co., one of the oldest jewelry concerns in the country, has received overtures from a number of towns to move the plant to other territory. Mr. Fisher stated, last week, that he had received a number of inducements, but that he had not as yet accepted any of them. Harrisville, R. I., is particularly anxious to secure the concern and have offered free land and exemption from taxes.

Edward E. Richardson, of this town, died recently in Brooklyn, where he had been for the past two months. Death came after a lingering illness. Mr. Richardson was widely known in this town, first as a manufacturing jeweler and then as the representative of the Prudential Insurance Co. He was born in Providence, and when a young man entered the employ of R. F. Simmons & Co. as a bookkeeper, and continued in that capacity for several years. After leaving this company he became superintendent of the S. O. Bigney & Co. plant, where he continued until he became a representative of the insurance company. The funeral was held Tuesday afternoon of last week from the residence of W. H. Lamb and was in charge of the officers of the Ezekiel Bates Lodge of Masons, of which the deceased was a member.

Simon B. Novick has purchased from Samuel Novick the store at 142 Northampton St., Easton, Pa.

At a recent meeting the McIntyre Watch Co., Kankakee, Ill., elected the following officers: President, Frederick McIntyre; first vice-president, Lawrence Babst; second vice-president, W. J. Brock; secretary, H. S. Dickson; treasurer, E. M. Hills. F. H. Cortell will be general manager.



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Lancaster, Pa.

Greeff, of W. W. Folmer & Co., s initial trip to Lancaster last week.

Mayer, manager of the Non-Re- g Co., paid a visit to Philadelphia wk.

B. Rounfort, a traveling repre- t of the H. S. Meiskey Co., lost r last week.

s M Stoner has taken a position ver in W. W. Fisher's jewelry Sonbury, Pa.

eautiful sterling silver loving cup on Feb. 10 by the employes of Woolworth store to J. N. Troy, the nager, was furnished by Louis & Son

Lichtenstein, late a jeweler at e, is visiting his brother, Benja- htenstein. The former will con- the jewelry business, but has not rmined on a location.

Masser spent the past week in a Baltimore, Cleveland and Detroit. occupy his new factory on N. St about April 1 and will have etter up-to-date establishment.

ecent readjustment of property as- nts hit the Hamilton Watch Co. e assessment being increased from to $200,000 The property of the er Silver Plate Co. had its assess- t creased $5,800.

J. Bowman, of Ezra F. Bowman's s, pent several days in Philadelphia ek Charles E. Bowman, of the rm, accompanied by his sister, on Feb. 19 for San Juan, Porto Rico. hey will spend a couple of weeks on e's plantation.

B. Dukeman, formerly of Fetters- is county, who learned the watch- trade in Lancaster, but is now a d broker of Los Angeles, Cal., vis- s city last week. After leaving er Mr Dukeman was an inspector Waltham Watch Co.'s factory, but rds went west, operated for a while elry store at Los Angeles and then d in mining, and he is now the of a turquoise mine in Nevada.

. Leaman, of this city, has just re- from the American minister at the decoration conferred by the Em- of China during the China-Japanese on Dr. E. B. Landis, of Lancaster for saving the lives of nine China- . It is the insignia of the Double gn, a band of embellished ribbon, which is suspended a solid gold pen- f exquisite workmanship, set in the with a large sapphire. The decora- as exhibited last week in a show dv of Groff & Wolf's store.

following traveling representatives the trade in Lancaster recently: J. rtman, Louis Kaufman & Co.; M. man, M. Freedman & Co.; T. A. an, Morris Weil; C. G. Walker, th & Newell Co. and Pairpoint Cor- n; William A. Lamb, West Silver John H. Baker, Jacobssohn Bros.; Sweasy, Champenois & Co.; W. H. rton, Jennings Bros. Mfg. Co.; G. eff, W. W. Fulmer & Co.; C. S. Whiting Mfg. Co.; F. J. Moran, L. & George H. Rogers Co.; Mr. Berdan, Gorham Co.; Joseph A. Gorman, Link & Angell; W. B. Schmidt; Charles A. Parker, Bates & Bacon; Meyer Wolf, Wolf & Shonkoff; Mr. Abraham, Cohn, Abraham & Co.; Michael Lambert, Henry Zimmern & Co., and Mr. Noyes, Oneida Community, Ltd.

The local technical school has just taken possession of the upper stories of the large building next door, which have provided additional quarters for the watchmaking department and permitted of the rearrangement and enlargement of other departments. Lawrence Bryson, of Demos, O., a student of the school, has gone to Jenkintown, Pa., to take a position; F. Brethauer, Independence, Wis., has entered the engraving department of the school; A. L. Buchan, Hanover, Pa., has entered the engraving department; Kendig H. Bare, head instructor in the watchmaking department, on the evening of Feb. 17 attended a reunion banquet given at Harrisburg by E. G. Hoover to as many of his present and former employes as could attend; J. B. Frontis, Ridge Spring, N. C., late a student at the school, has taken a position as watchmaker with T Wilson Dubbs.

Buffalo, N. Y.

H. W. Papineau and Miss Elizabeth Karp have been added to the staff of C. F. Chouffet.

Albert J. Diebold, 1227 Jefferson St., has returned from a business and pleasure trip to New York.

It is reported that C. D. Barnes, Gowanda, N. Y., is receiving congratulations on account of the birth of a son.

White, Wile & Warner have added another skylight to their factory. They will increase their space and put on more men in that department.

Among the recent callers on the Buffalo trade were Milton Stern, representing H. Nordlinger's Sons, and E. Anderson, of Lassner, Anderson Co.

J. F. Lang and C. A. Mitchell, optometrists, have gone into partnership. They are located at 548 Main St., under the name of Lang & Mitchell.

Among the jewelers who recently visited the Buffalo market were George J. Magner, Wellsville; H. L. Fox, Dunkirk; R. S. Mil's, Akron; Mr. Lewis, Arcade; C. L. Harris, Brockton.

A. J. Best, of Best & Co., who have jewelry stores at Buffalo and Niagara Falls, is spending a month's vacation in Texas and Mexico. He reports delightful weather at the various points he has visited.

E. A. Eisele is in New York, where he will combine business and pleasure. J. K. Thompson, manager of the jewelry department of King & Eisele, has spent a week in Pennsylvania and Ohio in the interests of his firm.

Daniel O. Muma has taken a position as jeweler with Charles A. Schopp, who has a jewelry store in the court of Ellicott Square. Mr. Schopp has opened a manufacturing department in connection with his business.

Post Bros. & Co., who will manufacture and deal in art glass, have filed a certificate of incorporation with the county clerk in Buffalo. The concern is capitalized at $2,-100. The directors named are Gerritt W. Post and Fred G. Post, of Kenmore, a suburb of Buffalo, and Harry M. Bell, of this city.

Louis J. Heintz, of Heintz Bros., ring manufacturers, who is now on a trip around the world, sailed from San Francisco recently. His many friends in the trade are waiting with great expectation for items of news which he promised to send from time to time about the enjoyable features of his protracted journey.

The attendance at the annual banquet of the Buffalo Retail jewelers' Association at the Genesee Hotel on the evening of March 1 promises to be a record-breaker. A committee composed of Gustav Frisch, F. Petersen, Louis B. Striker, Emil Dettling, Louis Pollock and Albert Diebold visited the jewelers of Tonawanda, Niagara Falls and Lockport and received promises from nearly all of them that they would attend the banquet.

Fred. G. Bixby, who has been known for many years as "the watch doctor" and is located in the store of Charles F. Damm, 520 Main St., has made his son, Kenneth Bixby, his assistant in business. Mr. Bixby recently visited another son who is an advertising writer in Lancaster, Pa. He also recently placed a U. S. Observatory clock at the front of the building where he and Mr. Damm are located. The clock is corrected every hour and is in great demand by Buffalonians.

Judge Brennan recently held Louis Rosokroff, of this city, for the grand jury. The arrest was made on complaint of Charles F Damm, manufacturing jeweler, who alleges that Rosokroff forged the signatures of his brothers, Leo and Max Rosokroff, to promissory notes with intent to defraud. The defendant claims that he was authorized to sign the names of his brothers to the notes, which covered the delivery of a quantity of jewelry by Mr. Damm to Louis Rosokroff.

The next meeting of the Buffalo Optometrical Society will be held at the Lafayette Hotel on the first Friday evening in March. The election of officers for the ensuing year will be a feature of the session, and the members will be served with a light lunch and refreshments. The election will be informal and no ticket will be announced in advance. E. V. Syrcher, optometrist, was recently delegated by the society to take flowers to E. G. Wiseman, president of the organization, who was ill. Mr. Wiseman has now recovered.

Among the travelers who recently called on the Buffalo trade were: James R. Palmer, Henry A. Kirby; E. H. Levy, E. H. Levy Co.; Mr. Allen, Bristol Jewelry Co.; J. McClannin, Wilcox Silver Plate Co.; D. Skutch, New Haven Clock Co.; G. T. Howard, Towle Mfg. Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Herbert R. Morse, R. Blackinton & Co.; Mr. Hawley, R. H. Ingersoll & Bro.; A. D. Manning, D. Wilcox & Co.; Walter H. McKenna, S. B. Champlin Co.; H. E. Barkman, F. H. Cutler & Co.; L. E. Waterman, L. E. Waterman Co.; J. Wezansky, B. H. De Jong; S. C. Powell, S. C. Powell & Co.

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LX. CHICAGO, WEDNESDAY, FEBRUARY 23, 1910. No. 4.

Chicago Notes.

A. Armstrong has returned from a West trip.

uel H. Kantor, Moorhead, Minn., re, last week.

S. Braude visited Cincinnati, last on a special trip.

A. Garlick, representing Mount & ull, was here, last week.

H. Thomas left last week for Louisad from there east to Pittsburg.

Everett, of Chas. Wathen & Co., was in Chicago last week on busi-

Peters, of Peters & Priban, has d up for the past week with rheuma-

Smalley is making a two weeks' Illinois and Iowa for the James E. k Co.

ge A. Armstrong, with the Paye & Mfg. Co., has returned from a trip middle west.

mar Bergensten, of the new firm of rgesten & Linquist, was in Chicago reon a buying trip.

Allen, accompanied by his wife and ni left last week for a month's vacation Coronado Beach, Cal.

H. Harris has been engaged by Jacobs & Co. to cover the smaller n in the central west.

wholesale jewelry trade of Chicago e greed to close at one o'clock on Sat- from March to October.

rk E. Behrendt, Chicago manager for lman Mfg. Co., is making a trip indi Pittsburg, Cleveland and Detroit.

re S. Titus has taken the imported e lines of L. W. Levy & Co., New kin connection with his present gold

W. Hayes is now on a general time e on tour through the south and est and will be away about two k

Bastheim, of the Bastheim, Adams Co., Los Angeles, Cal., stopped over st week, on his way home from the markets

L. Cobb, representative of the Dag-Clapp Co., returned this week from Pacific Coast trip, as did also Frank itg, of Whiting & Davis.

The jewelry business of Stone Bros has corporated with a capital of $150,000. corporators are Abraham L. Stone. Stone and Nathan Stone.

Wm. Duff, formerly with Lapp & Flershem, but now representing M. J. Averbeck, New York, left last week for a western trip which will include the Pacific Coast.

Fred A. Spies, with Mrs. Spies and a party of friends, sailed from San Francisco on Feb. 15 on the *Chcyamaru* for Japan, China and the Philippines, to be gone four months.

Harry E. Farquharson, representing E. D. Gilmore & Co. and the F. D. Potter Co., has just returned from a Pacific Coast trip, where he reports trade conditions very satisfactory.

Miss Gertrude Zamost has been engaged by W. S. Tompers, who represents the D. A. Hart Co., Attleboro, in Chicago, as assistant. Mr. Tompers left last week for a three weeks' trip in Illinois.

Glenn L. Seitz, who represents Mandalian & Hawkins, Mansfield Jewelry Co. and the Wagner Comb Mfg. Co., has just returned from a month's trip in the south. He attended the Mardi Gras in New Orleans.

Otto Lieberman, of the diamond department of the Stein & Ellbogen Co., has returned from an Illinois trip. H. J. Hagen, recently with Swartchild & Co., is making his initial trip for the Stein & Ellbogen Co.

M. J. Averbeck, New York, has engaged C. A. Starr to represent him in Oklahoma and the southwest and Wm. Duff to represent him in the far west. Both of these gentlemen formerly traveled for Lapp & Flershem.

A meeting of the creditors of Lapp & Flersheim was called for last Thursday at 2 P. M., but was postponed till Monday at 11 A. M. A definite offer was promised by that time, but later the matter was postponed until March 3. Lapp & Flershem as a company has been incorporated with a capital of $10,000, and it is believed that this has been done to protect the name as against any possible purchaser of the estate in bankruptcy.

A dispatch from Omaha, Nebr., last week stated that a jeweler of Chicago is accused by Louis Frank, of Omaha, of having taken Frank's daughter from a Nebraska insane asylum without the father's consent. The girl is thought to be in Chicago. Frank appealed to the county attorney here to secure the return of his daughter and said he was satisfied the jeweler was actuated only by the best motives toward the girl. Miss Frank was brought up in an orphan asylum in Cleveland in which city the jeweler also resided. Some time ago she became suddenly insane and was brought to Nebraska by her father and placed in the State Insane Asylum.

Moses Cohen, a well-known business man of Dayton, O., left his home in that town at 6.30 A. M. on Feb. 1 to take a walk and has not been heard from since. His family and friends, among whom is "Sid" Lebolt, jewelry buyer for Rothschild & Co., are anxious to know of his whereabouts. A circular bearing his photograph has been sent out offering a reward of $100 for information leading to his discovery. His description is as follows: Height, five feet eight or nine inches; weight, 170 or 180 pounds; 46 years old, smooth face, dark hair mixed with gray, high forehead, brown eyes He wore a dark suit, dark lightweight overcoat, black derby hat. If anyone knows where Mr. Cohen is he is requested to telephone or telegraph "Sid" Lebolt, care of Rothschild & Co.'s jewelry department, this city.

Atlanta, Ga.

Nat. Kaiser, the Decatur St. jeweler, who, as noted in the last issue of The Jewelers' Circular-Weekly, recently purchased the property at 59-61-63 W. Mitchell St. for $100,000, disposed of this within two days after his purchase for $110,000. The property, which is 64 x 132 feet, was in Mr. Kaiser's possession hardly 48 hours.

B. W. Bentley, who recently sold out his oil and power business at Valdosta, this State, and retired with a very large fortune, was at one time in the jewelry business, and among his collections of souvenirs and relics which he values most highly is the money he made as a jeweler when he moved to Valdosta from Whittman 30 years ago. He repaired a watch for a negro railroad hand and received in payment a $1 bill and 50-cent "shin plaster," which he filed away and has kept ever since. He later left the jewelry business to go into other lines.

Jaeger Bros., Portland, Ore., recently purchased what is known as the Stanley Apartments at the northwest corner of King and Washington Sts., that place, for $100,000. The property consists of 51 feet frontage on Washington St., a depth of 100 feet in width, of 70 feet at the back of the lot.

Milwaukee.

David Goldman, Milwaukee, has just returned from a business trip to Chicago.

L. A. Martin, Superior, Wis., has purchased the site on which his jewelry store stands and the adjoining lot from Richard Junker and wife, of Chicago, for $14,850.

Several out-of-town jewelers were Milwaukee visitors, last week, including: M. F. Peters, Mauston; J. B. Kimball, Waukesha; J. M. Bostwick, Port Washington, and U. S. Briggs, Hartland.

Howard Fosburg, at one time a watchmaker and optician in Milwaukee is now connected with T. J. McCollow, jeweler at Ellsworth, Wis. Mr. McCollow has also enlarged his stock of jewelry.

Milwaukee wholesale jewelers have received the news that M. S. West, Kenosha, Wis., has moved to Portland, Ore. Mr. West moved most of his stock and will engage in the jewelry business at Portland.

Thirty-six members of the Milwaukee Jewelers' Club met for their monthly meeting and banquet recently, held at the Blatz Hotel. Several matters of interest to the trade were discussed, and President Henry Stecher appointed a committee to revise the by-laws of the organization.

Several Milwaukee jewelers are planning to attend the meeting of the Fox River Jewelers' Club, which will be held at Fond du Lac, March 9. A special programme is being prepared for the occasion. While Milwaukee jewelers are not members of the organization the close proximity of Milwaukee to Fond du Lac will allow an attendance from this city.

W. H. Becken, well known jeweler and optician of Beaver Dam, Wis., who recently sold an interest in his business to Ray W. Bayley, has purchased the Success store from B. E. Lawton, at Beaver Dam. Mr. Becken has been most successful in the jewelry business. Mr. Bayley is now in active charge of the Becken jewelry store, Mr. Becken retaining an interest, however.

It is reported here that Mrs. Jessie E. Sears, Glidden, Wis., has gone into bankruptcy. Neither the liabilities nor assets are said to be large. Mrs. Sears is the wife of A. J. Sears, who was formerly in business in Park Falls, Wis., but he went through bankruptcy in February, 1901. In April of the same year Mrs. Sears started the business at Glidden, which her husband managed.

David Goldman has completed plans for the new basement department that will soon be opened at his downtown store in the Caswell building. After the quarters have been remodeled the china, cut glass, brass goods and stationery lines will be installed there. An elevator, connecting the basement with the first floor, will be installed. The entire arrangement will be something of an innovation in the jewelry stores of Milwaukee.

Archie Tegtmeyer has progressed so favorably in his campaign for track elevation or depression on the south side that he has forwarded supplementary petitions, with more than 4,000 signatures, to the Wisconsin State Railway Commission at Madison. Mr. Tegtmeyer still has about 260 petitions in circulation, and it is conceded that when all the petitions are in that some definite action in the matter will be taken by the railway commission. Mr. Tegtmeyer has always taken a leading stand on all public questions affecting the south side.

Edward Dubuque, 17 years old, and Harry Davis, 21 years old, the two young men who attempted a bold daylight robbery at the jewelry store of Max Krome, 266 W. Water St., last week, were each sentenced to three years in the Wisconsin State prison at Waupun by Judge Alvin C. Brazee in the Milwaukee municipal court. Both of the accused, mere boys and novices at the hold-up game, pleaded guilty and requested that they be sent to the State reformatory at Green Bay, instead of to Waupun. Judge Brazee was inclined to be lenient, and so let them off with the comparatively light sentence. The arrest and conviction of the two men followed a sensational attempt to rob the Krome store, after attacking Louis Werbil, a clerk, and hitting him a stunning blow over the head. The plucky fight put up by Werbil resulted in the flight of the two would-be robbers, who, in the endeavor to escape, jumped into the Milwaukee river, but were captured.

San Francisco.

A. L. Ott has offered a valuable award, that is to be competed for during March by the Oakland police department, when the annual marksmanship contest will be held.

A number of local jewelry concerns have been visited of late by secret service officials who are on the outlook for "strippers" who are systematically taking small quantities of gold from gold coins in circulation and returning the lightened coins to the channels of trade again. It is believed that there is a plant located somewhere in this city for there are many short-weight gold pieces now in circulation.

With the aid of a jimmy a window in the rear of the store occupied at 546 Clement St., San Francisco, was opened a few nights ago and 100 watches valued at more than $3,000 were taken. The robbery was carried out just at supper time, while Frank Durkee, the owner of the store, was out. He left about 6:30 o'clock and when he returned found the show cases rifled of the best watches in stock. Many of the watches were owned by parties having them repaired. There were other valuables in the store, but the thieves paid exclusive attention to the best timepieces.

The San Francisco detectives and railroad officials who have been working on the stolen trunk affair whereby a Los Angeles wholesale house lost valuable gems valued at over $10,000 have all gone to the southern city and are ending their investigations there. The woman interested in the case, who is supposed to have opened the trunk and made away with the goods, has not been located and no definite clews as to her identity have been secured. The detectives state that the trunk was insured for $5,000 with the Hartford & Citizens' Insurance Co., San Francisco, and that a claim for $11,000 has been filed. The expert locksmith who is working on the case has testified that the trunk had been opened with its own keys. Whether the baggage tags on the trunk and valise that were checked at Los Angeles were changed at the railroad depot in the southern city or whether an exchange of tags was made at some later date is still a mystery.

Local jewelers are very much interested in the clearing up of a murder mystery that has been baffling the police for the past week and from present indications a member of the trade will be the means of unraveling the mystery, as the chief clews seem to be in the jewelry left by the unfortunate victim. The remains of a woman's body were discovered on Mount Tamalpais near here, a short time ago, the clothing rotted away and but little remaining as a clew to the identity of the woman other than a watch that bore on its works the private marks of some repairer. The local watchmakers have been busy looking over their records since the fire to ascertain whether they have ever handled the watch. Word is sent that the watch had at one time been repaired by Frank Ward, of that place, and that it had been bought from him by a man named James McKay. According to the records that had been kept. The police are now working on this clew and developments are expected at any time. There is a reward of $1,000 offered for information that will lead to the apprehension of the murderer and this is of great interest to be taken in the case.

Omaha.

A. Mandelberg attended the jewelers' convention in Lincoln last week.

Harry Dixon, North Platte, Neb., was in this city last week purchasing stock.

W. N. Neilson, Allen, Nebr., was in Omaha last week buying his opening.

Curtis Lindsey, son of S. W. L., underwent a slight operation at the hospital last week.

Fred Brodegaard & Co. will supply the medals and emblems this year for the Platt-Deutcher Verein.

R. J. Bott, who recently accepted a position with Albert Edholm, moved his family here last week from Milwaukee.

H. M. Reed, Jr., Battle Creek, Mich., stopped off a few days in this city en route to the Jewelers and Opticians' meeting in Lincoln.

The Nebraska jewelers and opticians were glad to have with them at the conventions in Lincoln Claud M. Wheeler, Columbia, Mo., of the American National Retail Jewelers' Association. Mr. Wheeler made an interesting address before the convention.

Chas. T. Higginbotham, of the Elgin-Bend Watch Co., gave an illustrated lecture on watchmaking at the Tarbox & Carpenter Horological Institute Friday afternoon at 2 P.M. Mr. Carperter, also of the Elgin-Bend Co., gave an interesting talk on watches and business in general.

Traveling representatives in Omaha this week were: Clayton Shepperd, Krementz & Co.; R. Watson, Whiteside & Blank; Norman Strauss, Strauss & Strauss; L. Cohn, Eastwood Park Co.; W. S. Cory, Clark & Noon; Mr. Smith, Williams Silver Co.; Morris Lekwow, Ullman & Co.; Albert B. Randall, C. & Heilborn Co.; C. M. Cole, H. C. Glass Co.

St. Louis.

ber Koetting, Malden, Mo., spent sev- da visiting here.
ool Hagenauer has taken a position k clerk with the Elliott Jewelry Co.
Ly Jewelry Co., 205 N. 7th St., an assignment for the benefit of
r
L is creditors of Roy R. Smithers, Mo., have been notified that he in business.
love, president of the Hoyt Jew- nd Mr Fuller, of the same com- g one out on extended trips.
Wheeler has sold his jewelry busi- lmyra, Ill., to A. O. Crawford, in St. Louis on business last

mley, of the Al. Chenu Jewelry irardeau, Mo., was in St. Louis t business and attending the au- ow last week.
ng of the Retail Jewelers' As- to which jewelers who are not had been invited, was to have last week but it has been post-

Burke, president of the Brooks Optical Co., left, Tuesday of accompanied by Mrs. Burke, on d trip through Texas and Old

n sale of the stock of the bank- of Vallman & Jacobs, Collins- East St. Louis, is in progress, der the direction of Daniel , the receiver.
Dibeer, who has been in business at Broadway and Pine St., will portion of the store at 6th and ., vacated a few months ago by & Cubertson Jewelry Co.
cate of incorporation has been Springfield, Ill., by Secretary of to the Imperial Clock Co., of ty, a St. Louis suburb. The in- s are Frank H. Ferrand, John nd Joseph R. Steis. The capital $75,000.
Blankenmeister-Oberling Jewelry that it is having the best spring has had since beginning busi- George Oberling, A. I. Blanken- Oberling and George Oberling, l out on the road, and all are big orders.
the out-of-town jewelers in St. ing the past week were: Otto Clyle, Ill.; W. Westphal, St. Mo.; G. C. Lemley, of the Al. Jewelry Co., Cape Girardeau, Mo.; Crawford, Palmyra, Ill.; W. K. r, Palmyra, Mo.; F. P. Haff, Tenn.; A. Koetting, Malden, De Rousse, Waterloo, Ill., and on, Taylorville, Ill.
Eller and Charles Mauch returned as City, where they attended the the executive committee of the State Association of Retail Jew- which they are members. They re- good attendance of committeemen meeting and a successful session. a convention will be held this ansas City June 20 and 22. G. d Lebanon, and E. L. Thurber, rg. stayed over for a conference with the executive committee of the Kansas State association, and it was arranged that the Kansas jewelers shall meet at the same time. President Claud M. Wheeler, of the Missouri association, went from Kansas City to Lincoln, Nebr., to read two papers at the State meeting of the Nebraska jewelers.

Among the traveling representatives in St. Louis during the past week were: George A. Schuetz, Snow & Westcott Co.; Wm. G. Grimes, Omega Watch Co.; R. B. Carr., Ward'ey, Allsopp & Bliss Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; Jules Franklin; Thomas E. Rogers, Riker Bros.; E. S. Baker, O. F. Egginton Co.; Vincent W. Henderson, Crane & Theurer; A. Rutherford, Taylor & Co.; John P. King, Watrous Mfg. Co.; L. D. MacPherson, MacPherson, Roubaud Co.; Wm. F. Koch, American Morocco Case Co.; J. P. Fagan, Unger Bros.; Eugene C. Holbrook, Ferdinand Bing & Co.'s Successors; C. W. Thomas, Allsopp Bros.; F. R. Horton, Carter, Howe & Co.; Mr. Curran, A. J. Hedges & Co.; H. H. Meyer, Wm. B. Kerr Co.; Geo. W. Beardsley, Allsopp & Allsopp; L. M. Batt, Byron L. Strasburger & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; W. R. Shute, Day, Clark & Co.; G. W. Bleecker, Martin-Copeland Co.; Joseph Guntzburger, I. Guntzburger & Son; E. H. Eckfeldt, Eckfeldt & Ackley; Geo. Pilzer, Goodfriend Bros.; Geo. L. Jaun, C. F. Rumpp & Sons; Alvin T. Hatch, manufacturers' agent; C. M. Davis, Depasse Mfg. Co.; Jerome Bernheim, Woodside Sterling Co.; C. W. Hickok, Graff, Washbourne & Dunn; W. H. Gregory, Strobell & Crane; Albert E. Levy, Marchand Freres, Ralph Wakefield, Burstow, Kollmer & Co.; A. T. Teague, Link & Angell; W. N. Brooks, Brown & Mills; Jul F. Schuman, Jr., Wm. Kincherf Co.; A. L. Hancock, C. Sydney Smith & Co.; Wm. J. Anton, Durand & Co.; R. L. Seely, Lapierre Mfg. Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; S. W. Pickering, A. Ludeke & Co.; A. S. Riley, Mandeville, Carrow & Crane; Clayton Shepperd, Krementz & Co.; Mr. Blaking, F. Baumeister; Charles H. Hartsham, Alling & Co.; H. R. Blackman, Enos Richardson & Co.; R. M. Sawyer, Shafer & Douglas; Leo Cahn, Borrelli & Vitelli, and C. A. Holbrook, Sloan & Co.

Pacific Northwest.

Jaeger Bros., Portland, Ore., have purchased a four-story building at the corner of King and Washington Sts.

G. W. Carlton has closed his establishment at Marshfield, Ore., in order to arrange the trusteeship for the benefit of his creditors.

Frank Cruikshank, Lynden, Wash., has removed to a much larger store at that place. A larger safe has been put in and the stock doubled.

Carlquist Bros. have decided to relocate in Ashland, Ore., and have secured a store site where the First National Bank is located at present.

Randolph Horn, formerly in business at Lents, Ore., has been arrested in Portland, Ore., on the charge of larceny, it being alleged that he received a $20 gold piece and returned no change, claiming that he received a silver dollar.

Walter A. Lord and Fred L. Miller have opened a retail jewelry store at 1012 8th St., Sacramento, Cal. Mr. Miller, who conducted a store in Loyalton, Cal., recently discontinued it.

Henry Alberts has been arrested at Hoquiam, Wash., charged with robbing the second hand store of Hattabaugh & Moir of $300 worth of watches and jewelry. He was captured in his room with the goods spread out on his bed and when the police came was attempting to change the works of one watch to another case.

Indianapolis.

Carl L. Rost has returned from a business trip to Cincinnati.

E. M. Craft, of the A. P. Craft Co., is home after a business trip to Chicago.

Julius C. Walk was confined to his home part of last week by illness, but is recovering.

Retailers report an exceptionally large valentine trade, especially in souvenir spoons and silverware novelties.

H. A. Winn has returned from Chicago, where he accompanied Mrs. Winn and children, who have gone to Los Angeles, Cal., for several weeks.

J. C. Ertel, owner of the Ertel Jewelry & Loan Co., 209 Massachusetts Ave., has been appointed pound master at the city dog pound by the board of public safety, on recommendation of Mayor Shank.

After two weeks' work, J. P. Mullally has completed an appraisement of the personal property of George Rhodius, a millionaire, who died recently, and has filed his report with the Probate Court.

A thief smashed the plate glass window in the store of Andrew Strang, 505 Massachusetts Ave., a few nights ago, taking a number of rings and other articles of jewelry. Practically everything in the window except some fancy combs was taken. The loss was estimated at about $200.

Owing to the heavy snow storm over the State last week, few retail jewelers were in the city. Among the visitors were: George W. Clemons, Greenwood; Mr. Robbins, of Cooper & Robbins, Mooresville; John W. Hudson, Fortville; Fred Pennington, Knightstown; I. H. Barnes, Greenfield; Clyde Porter, Tipton, and J. O. Lutz, Zionsville.

J. H. Reed and Charles Mayer & Co. have subscribed to a fund for ornamental street lights in Washington St. from Meridian to Illinois Sts. Five ornamental standards, each bearing a cluster of five arc lights, have been installed on each side of the street. The system is to be extended to other parts of the downtown business district.

Charles Medias, in business at 510 Indiana Ave., was assaulted in his store by a negro a few days ago, who drew a knife. Medias was not injured and got to a telephone where he called the police and the negro was taken into custody. The negro was intoxicated and was displeased because Medias would not advance him as much money as he believed he should receive on a watch.

Los Angeles.

H. C. Crowell, San Bernardino, was a recent visitor here.

C. O. Goldman is closing out his business at 108 S. Main St.

Mrs. Meyers, saleswoman with the J. C. Fleming Co., is taking a week's vacation.

The Donavan & Seamans Co. is making a large display of handsome silver loving cups.

Percy H. Greer is closing out the fine jewelry stock of F. M. Taylor & Co., Pasadena.

Frank Sterling, traveling salesman for the material department of the E. W. Reynolds Co., is making a trip north.

Newton Moore, 315 S. Broadway, has received the appointment of local watch inspector for the Southern Pacific Railway.

C. Chapman, formerly with the Meyer Jewelry Co, Kansas City, Mo., has taken a position as engraver with the Carl Entenmann Jewelry Co.

"The Radium Gem Jewelry & Optical Co," controlled by the U. S. Investment Co, will open a new store about March 1 at 533 S. Broadway, next door to the J. C. Fleming Co.

R. H. Gilmore, of Gilmore & Lee, returned a few days ago from Santa Barbara and other cities north of here and has again started out to visit the cities of southern California, expecting to spend Sunday with his wife and her friends in Redlands.

Walter L. Glenn, secretary of W. B. Glidden, Inc., San Francisco, on his return from a business trip to the factories of R. Wallace & Sons Mfg. Co., Wallingford, Conn., stopped in this city last week to visit Fred S. Geirrine, who represents the Glidden Co. here.

The Southwest Turquoise Co. has added a new jeweler to its force in the person of C. Anderson, who lately came here from the East. This company has increased its business largely since removing from N. Broadway to W. 4th St. It has recently bought a new mine of rhodenite, located in this State.

Among the traveling men who have been in Los Angeles recently are: Hugh E. King, Queen City Silver Co.; J. H. Merrill, J. H. Merrill Co.; E. M. Childs, Kohn & Co.; B. J. Clark, LaPierre Mfg. Co.; A. E. J. Winter, Enos Richardson & Co.; H. H. Day, Day, Clark & Co.; Geo. W. Birnbaum, J. Wodeska, Jacob Marx.

Information has reached here that an investigation is being made by the officers of San Bernardino Co. to see who is responsible for the escape of the burglars who entered the F. J. De Arman jewelry store at Ontario. Owing to the fact that the burglars were little more than boys, the court struck upon the plan of allowing them to join the army. They agreed to do so, and were placed in the custody of the probation officer with strict instructions to bring them to the recruiting office in Los Angeles. If they were not accepted they were to be taken back to San Bernardino and turned over to the sheriff for transportation to the penitentiary. The probation officer returned to San Bernardino with the news that the men had been accepted. A deputy sheriff, however, learned that the men had not enlisted. They had applied for enlistment but had dropped out of sight immediately afterward. They have not yet been apprehended.

Cincinnati.

Messrs. Snow and Carle, of the Howard Watch Co., visited the trade here, last week.

Clarence Loeb, of Herman & Loeb, has just started on a southwestern business trip.

Julius D. Jacobs, of D. Jacobs' Sons Co., started, this week, on a northern business trip.

W. S. Fawcett, of Lindner & Co., is home from a long business trip in the western trade.

Otto Mehmert, with Joseph Mehmert, is making his first business trip after a long illness.

Harry Gilsey, of S. & H. Gilsey, left, last week, on a 10 days' business trip among his southern trade.

Godfrey M. Braham, of A. & J. Plaut, has just returned from an extended business tour and has started on a southern trip.

Albert Bros., after 15 years at 236 W. 4th St., have decided to join the procession to the Merchants' building at 6th and College Sts., where they have leased for a term of five years the entire fifth floor. They will not move before April next.

Frank Herschede, of the Frank Herschede Co., has gone to Washington, D. C., to confer with President Taft and Government officials in regard to securing Government exhibits for the Ohio Valley Exposition, to be held in this city early in the Fall. Mr. Herschede is chairman of the governing committee.

The estate of Emil Broderson, who for years was connected with the Duhme Jewelry Co., goes to his five nephews and seven nieces, his only heirs. No will has been found. The estate consists of $31,000 cash in the bank, also notes aggregating $20,490, which the appraisers report of doubtful value. There are two notes aggregating $15,825 due from the Herman Keck Mfg. Co.

Charles H. Thompson, well known to the trade here, having been connected with Duhme Bros. as manager of their stationery department and also connected with the old Duhme house, died at the Bethesda Hospital, Feb. 15, after a short illness. Mr. Thompson for the past few years was connected with a large book company of Cincinnati. The news of his death was received with deepest regret by his many friends in the trade.

Creditors of Charles Rosen, bankrupt jeweler on Race St., have, through Receiver Bolsinger, asked for an examination of the bankrupt's business affairs. Max Schapiro, watchmaker for D. Jacobs' Sons Co., and M. R. Slayback, watchmaker for Charles Rosen, have been called as witnesses to appear, Feb. 17, before Bankruptcy Referee Greve, of the United States District Court. Rosen's stock was appraised at about $1,700 and was sold for $1,100.

Out of town jewelers who were buying stock here, last week, included: James Davis, Franklin, Tenn.; E. F. Randolph, of Randolph & Mittendorf, Williamson, W. Va.; Owen Sherwood, Falmouth, Ky.; W. H. Tewell, Madison, Ind.; F. C. Stamm, Mason, O.; O. L. Anderson, Columbus, O.; Charles Hersch and wife, Dun... Fred Raymond, Cambridge, O.; ... ley, McArthur, O.; M. H. Tappa... ton, Ky., and N. E. Allen, Old...

Traveling representatives wh... the Cincinnati, O., trade during... included: Lee Powell, S. O Big... Otto Sinauer, Oppenheimer Bros... E. A. Reed, Reed & Barton; C. ... Graff, Washbourne & Dunn; W... Day, Clark & Co.; Mr. N... Bacon; W. S. Noon, Cory, Clar... Albert Shire, Konijn, Frank & ... C. Barry, Barry & Co.; C. A. ... Sloan & Co.; A. T. Teague, L... Jerome M. Lissauer, Arnstein B... F. C. Allen, Allsopp & Long; C. ... Allsopp Bros.; N. E. Treat, G... Norbert Hofman, Eichberg & ... Frost, the Matthews Co.; Charle... man, C. A. Marsh & Co.; G. W... A. Ludeke & Co.; Mr. Keller, ... elry Mfg. Co.; Joseph Braun, D... & Co.; John Cunningham, E. L. ...

As yet there is no clue to t... smashed the large plate gl... the 4th St. side of George H... jewelry store at 4th and Race St... When the janitor of the Neave ... which the store is located, ... the sidewalk in front of the s... something rattle like broken g... early in the morning and sti... but an investigation showed t... window had been smashed ... quantity of valuable goods ... police say it was the crime of ... who did the work with some he... tool, which as yet has not been ... of the glass fell on the inside ... dow upon the velvet used in t... thus making the break almost no... time of the robbery is not k... private police who patrol t... the window was intact at 7 A. M. ... before the break was discover... stolen jewelry was valued at ... mostly fine coral pieces, also ... bag valued at $230. The thie... worked hurriedly, as the win... were in confusion and a great ... articles were left. Mr. News... covered by insurance and the ... Neave building have the w... It is thought the gold bag is w... attracted the thief, as the ... large enough to get both hand... scoop up the bag and everyth... This corner is one of the m... in the city, usually being well ... having good police protection. ... ago Mr. Newstedt had a simil... on the Race St. side of his st...

Price & Tompkins, who c... elry st res at Mattoon and R... have closed out the store at ... moving their entire stock to Mat... they claim to be the more pro... tion.

According to a report fr... N. Y., Harry A. Niles has p... interest in the wholesale jew... Lowell & Darrow, in that ... April 1 will take an active part ... ness of the firm. The quarters ... pany in the Binghamton Sa... building are being enlarged.



oodland has opened a repair shop and Park Cal.

Shalet has opened an attractive e in Philadelphia, Pa.

resch Co. has engaged in the man- g jewelry business at Providence,

res. & Co. have recently been in- d with a capital stock of $2,100 N. Y

Wilhite has opened a store in But- Mr Wilhite until recently Adrian.

Kaufman has opened a jewelry nent at Santa Paula, Cal., in the and Merchants' Bank building.

ub Jewelry Co. has opened a store ain St., Northampton, Mass. The is owned by A. E. Jacobson, d.

niversal Time Recording Co. has orporated in San Francisco by ox, J. E. Colston and L. M. s. The capital stock is placed at

ntwerp Jewelry Mfg. Co. is the a new concern recently incorpo- New York with a capital of $10,- al in diamonds, jewelry, watches,

mperial Clock Co. was recently in- d in Granite City, Mo., with a f $75,000. The incorporators are errand, John R. Trott and Joseph

store will be opened at 533 S. y, Los Angeles, Cal., by the Ra- m Jewelry & Optical Co., which lled by the United States Invest-

Pacific Coast Notes.

Gray, a dealer in jewelers' sup- h a factory at Gaynesville, Conn., li on the California trade.

Frederick has moved into the new lding at 623 State St., Santa Bar- ., recently purchased by him.

Taylor & Co., Pasadena, Cal., have to retire from the jewelry end of iness and have placed their stock nds of Percy H. Greer, to be dis- at auction.

Jenkins has placed his store fixtures on at the new store at Fillmore, is now ready for business there. re will be in charge of Chas. N. who, for the past two and a half s been in the employ of Brock & of Los Angeles.

L. G. Delamothe, the electro- whose process is largely used for g flowers, is in Santa Rosa, Cal., esent time, for the purpose of es- g a jewelry and novelty manufac- usiness. An exclusive right has been secured from Luther Burbank for metalizing the Burbank productions. A company is to be formed and incorporated for carrying on the business to be entered into.

The bold robbery that occurred at Sacramento a short time ago, when diamonds to the value of $500 were extracted from a show window in broad daylight, is still the talk of that place and the police are still working on the matter in the hope of bringing the guilty parties to justice. Emil Steinman, the jeweler who owned the store, states that there was more than $1,000 worth of jewelry within easy reach of the thief. It is believed that the thieves worked all the previous night in making preparations for the robbery, for much cutting was done in the basement to reach the show case.

Detroit.

William Arnold, Ann Arbor, has been ill with grippe recently.

W. W. Bridges, Marine City, was a purchaser in this market last week.

A. B. Hull, Belding, attended the automobile show in Grand Rapids last week.

Reuben W. Merriam, father of F. W. Merriam, Fremont, O., died here recently, at the age of 95 years.

William F. King, Sr., Adrian, who has been seriously ill, was reported to be improving in health, last week.

S. B. Lemmon, who has a store on Grand River Ave. near Perry St., was the victim of a thief recently, losing rings worth $85.

Dwight and Ray Herrick, who have been in business with their father, Rollin Herrick, at Edmore, are looking for a location in northern Michigan.

M. E. Rowley, traveler for the E. H. Pudrith Co., started out on a trip through Michigan on Monday. A. E. Hawkins, with the same firm, got back Saturday from an Ohio trip.

The Switzer-Griswold Co. has taken over the business of Switzer Bros., Ypsilanti. This is a new company. The Mt. Clemens store of Switzer Bros. will be run under the old name.

G. W. Parsons, formerly employed in the Dueber-Hampden Watch Works, is now in charge of the watch-making school run in connection with the educational department of the Y. M. C. A. Day as well as evening classes are being held.

Otto Loomis, Lakeview, has bought out Merritt & Co.'s store at Northville. Mr. Merritt has purchased the business of Edwin V. Allison, at Pontiac, having been with Allison previous to opening the Northville store. The Allison store was an old one in the trade, Edwin V. Allison having succeeded his father in the business.

Burt F. Chadwick, 665 Commonwealth Ave., has reported to the police the loss of a diamond brooch containing a large central stone and 27 smaller stones, valued at $6,000. He had called on a prospective customer at the Hotel Pontchartrain, he says, and thinks his pocket was picked while he was on the street. He is a nephew of Cassie Chadwick, who died in an Ohio prison.

J. J. Heath, Lansing, was victimized a few days ago by a swindler who passed a bogus check on him. This young man claimed to be a son of the president of the Welch Grape Juice Co. and to be representing that firm on the road. He stopped in Heath's store and priced a $163 diamond, saying that he would return later to purchase it. He cashed a check for $63 at his hotel and paid the remainder of the purchase price of the diamond with a bad check.

Kansas City.

J. F. Sweet, president of the R. F. Simmons Co., Attleboro, Mass., was in the city last week, on his return from a trip around the world.

Wilbur Peterson, Plainview, Tex., has been enrolled as a student at the Missman School of Engraving.

C. W. Wolkfolk, with W. W. Whiteside, Liberty, Mo., was in the city Friday, combining business and pleasure.

L. Botts, of this city, a student at the Missman School of Engraving, who has been ill for a month with typhoid fever, is convalescing.

The following new students have been enrolled at the Kansas City Polytechnic Institute: H. E. Baker, Council Grove, Kans.; Ray Brehm, Great Bend, Kans.; Walter Cornelius, Grand Island, Nebr.

The executive committees of the Missouri and Kansas Jewelers' and Opticians' associations held a meeting at the Baltimore hotel, in this city, early in the week, and decided to hold a joint convention of the two associations in this city in June, the date or dates to be announced later.

Among the jewelers in the city during the week, were H. W. Walter Starcke, Junction City, Kans.; Claud M. Wheeler, Columbia, Mo.; J. A. Bourquin, Horton, Kans.; H. L. Raines, Marysville, Mo.; G. E. Read, Lebanon, Mo.; E. L. Thurber, Warrensburg, Mo.; L. E. Armel, Holton, Kans.; W. H. Haupt, Bartlesville, Okla.; J. C. Haupt, Peabody, Kans.; H. C. Schultz, Hays, Kans.; Harry Warden, Topeka, Kans.; L. S. Slocum, Corning, Kans.

The following traveling representatives called on the trade here last week: A. H. Cohn, Eastwood Park Co.; H. Hansburger, S. Pitzele; Harry Goodison, E. G. Webster & Son; A. Johannes, Oscar Gottlieb & Co.

Oscar W. Dreyer, who a couple of months ago bought out the business of the Kansas City Polytechnic Institute, formerly conducted by A. C. Stuhl, and more recently that of the Kansas City Horological School, carried on by A. E. Pittenger, has consolidated the two institutions and will hereafter run them under the name of the Kansas City Polytechnic Institute. Mr. Dreyer intended to occupy the upper floor of a building at 7th and Main Sts., but because of the lack of proper fire protection was compelled to abandon the idea. He will continue the business at the old location of the institute in the Aragon building at 8th and Walnut Sts. The optical department of the Kansas City Horological School has been sold to Finis Anderson, and will be conducted by him. The physical breakdown of Mr. Pittenger made a disposal of his business necessary.

Remington McRee, Highland Home, Ala., has removed to La Pine, Ala.

Pittsburg.

H. B. Hayes, of the Hardy & Hayes Co., has recovered from his recent indisposition.

Samuel Weinhaus has returned from a business trip to the east where he went to buy spring stock and attend to some other business matters.

Among the out of town jewelers in Pittsburg last week were: B. E. Brown, Monessen; H. R. Brown, Donora, and Wm. M. Barbour, Midway.

L. Ehrman, who traveled for S. Davis & Co. some 15 years ago, is again going on the road for that house and will cover western Pennsylvania, Ohio and West Virginia.

P. C. Gillespie, of Gillespie Bros., and Mrs. Gillespie, leave this week for a three weeks' stay in Florida in the hope that they will escape the cold weather of this climate.

Dr. H. Harrison, the father of W. O. Harrison, of the Marsh, Brown, Mather Co., who was operated on here some time ago and who returned to Wheeling, is again able to resume his practice.

Charles Holyland, a well known engraver and father of C. H. Holyland, also in the same line, slipped on the icy pavement on the North Side last week and was severely bruised. He has not been able to work since.

Steele F. Roberts, president of the Jewelers' 24-Karat Club, and H. B. Hayes, of the Hardy & Hayes Co., left last week for Philadelphia to attend the annual banquet of the Jewelers' Club of the Quaker City, being especially invited guests on the occasion.

A mad dog which is said to have bitten quite a number of dogs in the vicinity of Waynesburg, Pa., and which attacked a dog owned by John W. Nichols, a jeweler at that place, caused the latter to shoot his dog last week. Nichols' dog showed symptoms of hydrophobia and the jeweler did not care to take chances.

Warren W. Mather, of the Marsh, Brown, Mather Co., who was ill with typhoid fever, has almost fully recovered. Miss Florence Kennell, of that house, fell last Friday and broke her collar bone. Someone has been ill or injured in this firm almost every month since last October and the members of the firm hope that the worst is over.

Robert Adams, a brother of Dawson B. Adams, the diamond and jewelry broker with offices in the Park building, died at Waynesburg last Tuesday evening. Mr. Adams went to Waynesburg to attend the funeral, which took place Thursday afternoon. The Pittsburg correspondent of THE JEWELERS' CIRCULAR-WEEKLY was a brother-in-law of the deceased.

William Heeren, of Heeren Bros. & Co., returned Wednesday from his tour around the world. He was agreeably surprised Wednesday night by the employes of the Heeren establishment calling on him at his home and wishing him welcome. Mr. Heeren told of many little interesting events concerning his trip and all present had a most enjoyable time.

Marshall Parker, the negro arrested in Pittsburg several weeks ago while carrying a suit case containing jewelry valued at $2,000, turns out to be a much wanted man. Parker, who escaped from the police here, but left his suit case behind, was arrested last week in Philadelphia. It is alleged he secured plunder valued at $6,000, but, so far as known, his operations did not concern the jewelers.

Schneider & Baxmier are still endeavoring to arrange a settlement with their creditors, but as yet have not succeeded. The smaller creditors are now being offered 35 cents on the dollar, a raise of 10 per cent. since the last offer was made, while the larger creditors have agreed to accept 50 per cent. and wait a reasonable length of time to receive their money. It is believed that if the firm is given time the creditors will fare better.

The members of the Jewelers' 24-Karat Club, of Pittsburg, will hold their annual banquet about March 25, although the exact date has not as yet been determined. Steele F. Roberts, the president of the club, expects to call together the committee which will look after this feature, within a few days. The first banquet of the club last March was such a delightful affair that most jewelers have been anxiously awaiting for the announcement of the date.

Capt. Hugh A. Ayers, of Butler, aged 71 years, a veteran of the Civil War and who was a jewelry apprentice after the close of the war and then well known to the jewelers of Butler, died there last week. He resided in Harrisburg for a number of years following his removal from Butler after learning his trade, but returned there in 1887 and was elected registrar and recorder for one term. Two children, Mrs. Thomas H. Greer and John Ayres, of Butler, survive.

George T. Kroesen, who several weeks ago was appointed temporary receiver for Charles W. Morgan, the missing Butler St. jeweler, was last Friday made permanent receiver by order of Common Pleas Court No. 4. Nothing has been heard from the jeweler since he disappeared from Pittsburg after the Christmas holidays. Kroesen, who formerly was with Henry Terheyden, was appointed at the instigation of Mrs. Morgan and for the benefit of the man's creditors, since Morgan is badly involved. It is said he owes $8,000 or more.

The Jewelers' Duckpin League challenged the Insurance League team a few weeks ago and now some of the teams are sorry that they did for the insurance men "ate 'em alive." The jewelers went down in a defeat, the "firemen" taking all four games played. The jewelers' league teams rolled the usual games Monday of last week, the Lochs and Diamonds breaking even; Wattles took all four from the Roberts. The Vilsacks and Terheydens did not play. The Roberts played off a postponed series with the Diamonds, taking three out of the four games. John W. Wightman rolled high score, with 103 to his credit, Holyland coming next, with 102.

S. F. Mohr, who operated the Bon-Ton Jewelry Co. in the entrance of the Hippodrome in Fifth Ave., has removed his stock and fixtures and will not engage in the jewelry business again. Mr. Mohr when seen by THE JEWELERS' CIRCULAR-WEEKLY correspondent said that the Hippodrome had changed hands and that the owners of the place had forced him to vacate. I $2,100 in the venture," said he, "an the last time that I shall ever go jewelry business." Mr. Mohr says will engage in the optical business. failed several times in the jewelry the report that he had been sold his Fifth Ave. location, Mr. Mohr, unfounded.

The following traveling repres called on the trade here last week: dore Parker, Smith & Crosby; Bradshaw, Rogers Bros.; Sidney H S. & B. Lederer & Co.; C. C. Offe A. Marsh & Co.; Frederick C Powers & Mayer; M. Loeb, Duebe Case Mfg. Co.; Mr. Greene, Geo. L & Co.; John S. Cunningham, E. L. Co.; George H. Thomas, Scharling M. E. Van Bergh, Van Bergh Siv Co.; Mr. Levinson, Levinson & Frie J. P. Fagan, Unger Bros.; Wm. Gowan, F. T. Pearce Co.; J. T. Gri Carter, Howe & Co.; Frank E. B Homan Mfg. Co.; J. Williams. Kadison; J. E. Simonson, Ludwig & Co.; George A. Schuetz, Snow cott Co.

Rochester.

Bastian Bros. Co. are movi South Ave. to 311 E. Main St.

E. J. Scheer returned from Ne last week, whither he had gone ing trip. One of the local papers p an interview with Mr. Scheer in w said the demand for fine jewe growing.

Julius R. White & Co., 92 M have filed papers of incorporat style becoming J. R. White Co thorized capital stock is $10,0 directors are Julius R. White, J Marshall, Edith L. White, Perry B and Roy P. White.

The jewelry store of Emil B Main St., W., was robbed, last w burglars, who gained an entra breaking a window, getting away w eral small articles. The matter w ported to the police and detectives investigating the case.

The Jewelers here are taking a terest in the fact that the eleven the retail jewelers' association wi in Rochester May 26 and 27, this ing been selected practically efforts of Stephen D. Burritt, Ge E. J. Scheer and L. Sunderlin, w tended the recent meeting of the ex committee. There are many mem Rochester, and it is hoped before t vention takes place that practically jeweler in the city will be workin success.

A man who was recently take today in Lawrence, Mass., s being implicated in the recent Jacob Hershoff & Son, watch jewelers at 91 Essex St., at that released owing to lack of incrimin dence. Simon Hershoff, who att trial, testified that two men store, held him up, took $5 fro and then $200 from his person, after they bound and gagged him and escape.

INDEX TO ADVERTISEMENTS.

ambert Co. 118
H., & Co.... 47
fg. Co.....28, Inside front cover
n Gem & Pearl Co. 72
n Platinum Works.... 124
Bros. & Co.... 58
e Bros. Co. 11
Chain Co.... 53
John, & Sons.... 50
Co 115
H P., Co.... 32
Jewelry Co.... 48
Bacon 18, 46
Detter 115
ier, I., & Co 51
Glasser.... 36
& H 50
S. O., & Co.... 6
on, R. & Co.... 33
os. Co.... 47
& Vitell 72
J. B., & Co.... 42
Polytechnic Institute.... 94
D. F., & Co.... 15
Co 40
Maurice 62
ros. & Henins Co.... 66
M B., & Co.... 43
Howe & Co.... 37
oui Co.... 90
r Plating Co.... 122
National Bank.... 84
Frères Co.... 51
r & Brokaw.... 104
S., Co 41
M. 50
s Beguelin.... 82
n Co.... 62
& Fitzgerald.... 38
s Walton 50
s. John 118
ark & Co.... 38
E. L., Jewelry Co.... 40
Louis J.... 66
Mfg. Co.... 122
one, F., & Son.... 90
k & Haff.... 24
er, C., & Sons.... 118
Hampden Watch Co.... 10
J., & Co.... 50
n & Co.... 36
od-Park Co. 43
bz & Co.... 68
nn Bros. 70
national Watch Co.... 106
er, A. & S., Co.... 68
Joseph, & Co.... 3
nu & Cook Co.... 16
e Theodore W., & Bro. Co.... 32
ns, Jos., Sons.... 92
kn Mfg. Co.... 118
n Henry, & Bro.... 35
dl der, R., L. & M.... 64
r Oil Co.... 124
ne W. W., & Co.... 42
e l & Griser.... 66
le Ettinger & Co.... 60
er Electric Co.... 52
sth Bros.' Smelting & Refining Co.. 8
df nd Bros. 60
n, Julius 66

Gorham Co. 78, 79
Hagstoz, T. B., & Son.... 124
Halley & Co.... 94
Hammel, Riglander & Co.... 22
Hancock, Chas. E., Co.... 43
Handy & Harman.... 122
Harris & Harrington.... 48
Hart, D. A., Co.... 52
Haskin, J. B 48
Hedges, A. J., & Co.... 39
Hedges, Wm. S., & Co.... 70
Heller, L., & Sons.... 64
Henckel, G. A., & Co.... 40
Herpers Bros. 122
Hirshberg, A. S.... 68
Howard & Cockshaw.... 54
Hraba, Louis W.... 46
Hzen & Wakefield Co.... 41
Illinois Watch Case Co.... 115
Illinois Watch Co.... 94b
Irons & Russell Co.... 45
Jacot Music Box Co.... 118
Jeanne, F. A.... 68
Judels, Henri E., & Jos. E.... 70
Juergensen, Jules 114
Kahn, L. & M., & Co.... 58
Kansas City Horological School.... 114
Keller Jewelry Mfg. Co.... 9
Kent & Woodland.... 36
Ketcham & McDougall.... 46
Klotz, E., & Co.... 94
Kohlbusch, Herman, Sr.... 90
Kohn, Alois, & Co.... 38
Krementz & Co.... 31
K. & O. Co. (Kronheimer & Oldenbusch Co.) 45
Krower, Leonard 42
Kupper, H. C.... 120
Larter & Sons.... 56
Lawson, Samuel 42
Lelong, L., & Bro.... 124
Lewy & Cohen.... 51
Liberty National Bank.... 84
Lisner, D., & Co.... 49
Lissauer & Co.... 94
Lorsch, Albert, & Co.....58, 102
Macdonald, R. B., & Co.... 49
Market & Fulton National Bank.... 84
Mathey Bros., Mathez & Co.... 114
May, Frank T., Co.... 37
Mercantile National Bank.... 84
Merrill, S. K., Co.... 47
Meyerowitz Bros. 66
Moore & Son.... 35
Morean-Teigne 120
Mount & Woodhull.... 68
Murray, Dan. I.... 104
Myers, S. F., Co.... 50
New England Watch Co.... 110
Newark Jewelry Co.... 48
Nissen, Ludwig, & Co.... 36
Occidental Gem Corporation.... 94
Ollendorf, I., Co.... 34
Omega Watch Co.... 112
Oneida Community, Ltd....Outside back cover
Oppenheimer Bros. & Velth.... 66
Oppenheimer, H. E., & Co.... 66
Oskamp, Nolting & Co.... 48
Osmers, Dougherty Co.... 41
Osmun-Parker Mfg. Co.... 36
Ostby & Barton Co.... 20

Pairpoint Corporation.... 118
Patek, Philippe & Co.... 112
Pennsylvania Watch Case Co.... 113
Percival, D. C., & Co., Inc.....86, 87
Potter & Buffinton Co.... 44
Prier, Chas M.... 40
Providence Mfg. Co.... 46
Providence Stock Co.... 46
Reichhelm, E. P., & Co.... 118
Reinhold, Jos., Bronze Co.... 50
Renziehausen, W. F., Co.... 124
Revell, A. H., & Co.... 90
Richardson, Enos, & Co.... 30
Roessler & Hasslacher Chemical Co.... 50
Rogers, Lunt & Bowlen Co.... 23
Rogers, Simeon L. & Geo. H., Co.... 29
Ross, S. B., & Co.... 66
Roy Watch Case Co.... 102
Rudolph & Snedeker.... 114
Rumpp, C. F., & Sons.... 49
Sapo, Morris 46
Saunders, Meurer & Co.... 70
Schloss, Julius, & Co.... 94
Schorr, A. 68
Sessions Clock Co.... 94
Sexton, Wm. L., & Co.... 39
Sexton, Wm. L., & Son.... 42
Shanley, B. M., Jr., Co.... 37
Shepard Mfg. Co.... 21
Silbermann, Kohn & Wallenstein.... 38
Simmons, R. F., Co.... 19
Simpson, Hall, Miller & Co.... 27
Smith, Frank W., Co.... 26
Snow & Westcott Co.... 38
Solidarity Watch Case Co.... 34
Sommer Clock Co., Inc.... 114
South Bend Watch Co.... 114
Spencer, E. L., Co.... 48
Star Watch Case Co.... 14
State Bank 84
Stern Bros. & Co....60, 126, Inside back cover
Sternau, S., & Co.... 33
St. Louis Watchmaking School.... 114
Street, Geo. O., & Sons.... 40
Sussfeld, Lorsch & Co.... 125
Swartchild & Co.... 45
Tannenbaum & Co.... 12
Tannenbaum, L., & Co.... 64
Tavannes Watch Co.... 92
U. S. Smelting & Refining Works.... 124
Van Wezel, A. S.... 70
Wachter Mfg. Co.... 114
Wadsworth Watch Case Co.... 13
Wagner Comb Co.... 42
Waldron & Carroll.... 50
Waltham Watch Co.... 108
Washburn, C. Irving.... 50
Wendell & Co.... 7
Wheeler, Hayden W., & Co.... 62
White, Wile & Warner.... 76
Whiteley, Alfred 46
Whiting & Davis Co.... 17
Wiener & Zilver.... 68
Wightman & Hough Co.... 44
Wodiska, Julius 40
Wolfsheim & Sachs.... 51
Wollstein, L. & M.... 124
Wood, J. R., & Sons....4, 5
Woodside Sterling Co.... 25
Zarembowitz, A. 90
Ziruth, Henry 39

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Special Notices.

Situations Wanted.

SETTER and jewelry repairer, willing to go out of town; 15 years' experience. J. Bornstein, 108 Henry St., New York.

STRICTLY first class manufacturing, jobbing jeweler and stone setter. Address "Jeweler," General Delivery, Waco, Tex.

WATCHMAKER, 30 years' experience, all around man; tools and references. Address "M. J. C., 1444," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as assistant watchmaker and engraver; reference and security. Address "F., 1431," care Jewelers' Circular Weekly.

WATCHMAKER, clockmaker and jewelry jobber, practical, wants position in or out of New York City. Address "C., 1126," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, capable of meeting the trade in an intelligent manner, wishes a position with a reliable firm. "N. T., 1449," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes position as salesman; furnish best of references. "S. S., 1577," care Jewelers' Circular-Weekly.

WANTED, position as general letter and monogram engraver and jobbing jeweler; six years' experience; best of references. "S., 1429," care Jewelers' Circular-Weekly.

WANTED, a position in retail jewelry business or to travel, by an experienced young man; can furnish first class reference. Address F. R. Crawford, 128 W. 93d St., New York.

ENERGETIC young man, long experience, can sell and do general office work, desires inside or outside position; well recommended. "Energetic, 1454," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and stone setter, German, 26 years' experience at the bench, can furnish A1 references, wants steady position. Karl Kummer, 525 E. 157th St., Bronx, N. Y.

DESIGNER, ornamental on jewelry, gold and silver, expert engraver; samples sent on request; permanent position with reliable firm preferred. Address B. Naddle, 324 E. 19th St., New York.

YOUNG MAN, four years' experience in jewelers' supplies and watch materials, would like position in the same line or with a manufacturer or jobber. "S., 1396," care Jewelers' Circular-Weekly.

FIRST CLASS hub and die cutter, also chaser for gold and silver, wishes steady position with good reliable firm; can furnish samples of work. Address "C. H. D. C., 977," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position at general letter engraving; would be willing to wait on trade and assist in store; southwest preferred. Address "Engraver, 1342," care Jewelers' Circular Weekly.

WELL experienced salesman, having extensive acquaintance in the trade, wants to make arrangements with good firm; salary and commission basis. Address "Traveler, 1332," care Jewelers' Circular Weekly.

YOUNG LADY, five years' experience with manufacturing jewelers, wishes position with diamond and platinum house, weighing gold and platinum and taking full charge of same. "F. N., 1391," care Jewelers' Circular Weekly.

WATCHMAKER and engraver, high grade workman, thoroughly competent and experienced in both lines, able to take charge, open for position April 1, best references. Address Box 1433, care Jewelers' Circular Weekly.

YOUNG MAN, with over four years' experience in jewelry business, wishes position as assistant watchmaker and salesman; would consider position as salesman only. Address "H., 1407," care Jewelers' Circular Weekly.

SILVERWARE SALESMAN, thoroughly competent high class man, thoroughly acquainted with the best trade, 15 years' experience, is open for a representative line of silverware in western territory, can furnish good suggestions for building up a line; strictly temperate, in employed at present, good reasons for wishing to change. Address "Silverware, 1379," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, bright and neat appearing, desires position with chance of advancement in wholesale jewelry concern; four years' experience; best of references; salary, $12. "J. H., 1390," care Jewelers' Circular-Weekly.

YOUNG MAN, 31 years old, would like position as clerk or general office assistant; have had 19 years' experience in Maiden Lane, New York, office, and can furnish best of reference. "S., 1395," care Jewelers' Circular-Weekly.

BY FIRST CLASS salesman and buyer with business experience, capable of taking charge of first class retail store; practical watchmaker, jeweler and engraver; state salary. "A. J. V., 1431," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly acquainted with buyers in New York, Philadelphia, Baltimore and Washington, wants to make a change; German silver bag house preferred; can show results. "A., 1455," care Jewelers' Circular-Weekly.

EXPERT watchmaker of long experience, married, have disposition to please the demand of public, wants a position by March 1; very good references; New York City preferred. Address "G. L., 1460," care Jewelers' Circular-Weekly.

OFFICE and business manager, capable and experienced, open for engagement; fully understands office and factory management and all details in connection therewith; highest reference. Address "N., 1388," care Jewelers' Circular-Weekly.

POSITION as buyer and manager of jewelry department of high class store. Address "Competent, 1457," care Jewelers' Circular-Weekly.

SECOND WATCHMAKER and assistant jewelry repairer wishes position with a chance to finish trade under first class workman; young man, married, six years in store, four years at bench; salesman. "I., 1413," care Jewelers' Circular-Weekly.

POSITION WANTED, at once, by all around watchmaker, engraver, diamond setter, stock clerk, window trimmer; prefer light manufacturing of jewelry; permanent job, best wages; south. W. T. Lambert, General Delivery, Augusta, Ga.

FIRST CLASS watchmaker and adjuster on railroad and all plain and complicated watches; no comebacks; able to wait on trade in any capacity; 21 years' experience; age 35, single; fine references. Address "Denver, 1433," care Jewelers' Circular-Weekly.

WANTED, by a first class watchmaker and fine engraver of 23 years' experience, position in Illinois or Indiana; American, good appearance; first class references; do not use tobacco or liquor; $20 per week. Address "Ohio, 1346," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and salesman, 32 years old, 12 years' experience, married, wishes position at once; capable of taking in and delivering work in a first class store; own all tools; best references furnished; south preferred. Address W. C. Rosenblatt, Bristol, Tenn.

EXPERIENCED man wants permanent position with first class firm, as assistant watchmaker and assistant engraver; excellent on American watches and as assistant in both branches; own tools; Pennsylvania preferred; state salary and hours. "T. B., 1158," care Jewelers' Circular-Weekly.

WHAT WHOLESALER is willing to give a bright, young, energetic New Yorker a chance as representative amongst local or out of town trade, if convinced that applicant is a producer? Am a hustler, raised in business, have fine appearance, strong personality and can sell the goods. "M., 1401," care Jewelry Circular-Weekly.

WANTED, a position as foreman or superintendent in a factory manufacturing high grade line of novelties, such as bags, buckles, vanity cases, etc.; have had large experience in handling help and understand the business thoroughly; am holding good position now, but desire a change; all answers strictly confidential. Address "A. L. R., 1101," care Jewelers' Circular-Weekly.

HIGH GRADE and practical watchmaker, 24 years' experience, graduate and practical optician of 12 years' experience, good jeweler, A1 engraver, wishes permanent position with a first class retail firm; competent to take full charge of repair department; expert on watch repairs; experienced in railroad and complicated work; A1 diamond setter; positively don't misrepresent above statement; will not accept position as second man; preferably near New York; best references, salary, $30. "U. B., 1275," care Jewelers' Circular Weekly.

FIRST CLASS diamond man d... make connection with retai... thoroughly understands mou... stock; can show best past ... Address, in confidence, "... 1200," care Jewelers' ... Weekly.

Side Lines Want...

WANTED, watches, chains and emblem... sell on commission in watch repair s... Crofut, 405 Main St., Danbury, C...

WANTED, complete line of 10 karat ... high quality, on commission, for the ... Address "Texas, 702," care Jewelers ... Weekly.

Help Wanted.

WANTED, experienced clerks in w...le-... line. Fred Kaufman, 565 Broadway, ...

WANTED, a good monogram and l... at once. Apply, with reference, t... Da... man. Atlanta, Ga.

WANTED, first class jeweler who ... salary to commence, $25. C. S. S... Little Rock, Ark.

WANTED, first class watchmaker. ...re... graver; steady position; German pref... bert Pohlmann, Pierce, Nebr.

WANTED, second watchmaker, must b... graver; $18 to start; in Cincinnati. ... K., 1445," care Jewelers' Circular-We...

WANTED, at once, a first class jewelry repairer; permanent position for the ... Address "Georgia, 1442," care Jeweler... Weekly.

SALESMAN WANTED to carry a lin... rings as a side line; state territory ... handled. Address "Renbew, 1427," ... elers' Circular-Weekly.

WANTED, first class jeweler and engr... be A1 man; steady position; $25 a we... of 85,000. Address "Southern, 1210," ... elers' Circular-Weekly.

WANTED, by March 1, a good engrave... bing jeweler; must have experience; a ... job to right party. Address "B. C., 1... Jewelers' Circular-Weekly.

BILL CLERK wanted by wholesale jewe... applicant must be correct at figures ... own handwriting. Address "B, 14... Jewelers' Circular-Weekly.

WANTED, young man to make himself ... retail store; salary, $5; splendid oppo... learn and advance. Address "J. C. ... care Jewelers' Circular-Weekly.

WANTED, at once, a watchmaker, capab... ing on trade and doing ordinary re... location in a small town; salary, $15 ... Douglas Jewelry Co., Brewton, Ala.

WANTED, assistant watchmaker; give ... ticulars in application, age, experienc... ality, whether married or single, perm... tion. Jules Wendell & Son, Oswego, ...

WANTED, a first class watchmaker and ... graver for the country; permane... state salary and reference in first le... "O. I., 1392," care Jewelers' Circular-W...

AT ONCE, a first class manufacturing ... stone setter and engraver; must hav... references; permanent position; state ... first letter. Greenwald & Adams, Tucso...

WANTED, first class engraver and sales... manent position; send samples of engr... copy of references in first letter; sta... of salary expected. Address J. Levi... Tex.

WANTED, all around man for branch st... be capable of doing high grade work ... first class references; state age and ... ticulars. "L., 1318," care Jewelers' ... Weekly.

WANTED, first class watchmaker, engr... optician, in a town of 5,000, near Ka... must furnish reference and state salary ... Address "U., 1314," care Jewelers' ... Weekly.

HELP WANTED.—Continued.

WEIR and engraver who can also repair watch and clocks, wanted by jeweler in one of principal towns in Florida; steady position. Address applications to Jonas Koch, 37 Maiden Lane, New York.

WEEKLY for a rapid, experienced engraver, manufacturing jeweler and diamond setter to take charge of our shop, permanent position to right man. Address "Permanent, 1319," care Jewelers' Circular-Weekly

WANTED, first class watch maker and engraver in small town; must have best of references, kind of engraving; steady position, good salary. Address H. F. Hahn & Co., Wabash and Monroe St., Chicago, Ill.

WANTED, combination stenographer and salesman who is willing to make herself generally useful in a first class jewelry store; permanent position to a satisfactory person; state salary and give reference in first letter. Schatz, Clifton Forge, Va.

WANTED, Rose engine engraver, monogram, letter and fancy work. Steady employment and good wages; state experience, salary wanted, send sample of work; location in Southern city, fine climate. Address "A. 1," care Jewelers' Circular Weekly.

WANTED, watch repairer to take charge of watch department, capable of meeting the trade in a courteous and intelligent manner, send reference and stenographer, salary, $25 per week to start. Cramer & Le Bron, Chattanooga, Tenn.

WANTED, first class engraver and optician to take charge of both departments, in one of the large stores in Texas; must come highly recommended; state salary for a first class man. Address "A. 96," care Jewelers' Circular-Weekly.

WANTED, graduate optican who can do first class letter and monogram engraving; salary, $25 a week, position permanent; send samples of engraving and reference with first letter. Fischer & Bro. Co., Chattanooga, Tenn.

WANTED, experienced watch salesman as traveling watch inspector for railroad time service, must be a practical watchmaker, single man preferred; give full particulars, experience, age, references, salary expected, etc., in first letter. Address "W. A., 1459," care Jewelers' Circular-Weekly.

WANTED, jewelry salesman to handle Blair's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co. 1112 Mt. Verson St., Philadelphia Pa.

WANTED, good man to carry an optical line as a side line, call on doctors and jewelers to solicit prescription work from them, either on commission or will sell him stock in a good paying wholesale business; want him for southern territory. Address "T., 1403," care Jewelers' Circular-Weekly.

WANTED, for work in northern New England, a first watchmaker, clock and jewelry repairer; state experience and salary expected, also send references in first letter; permanent position and chance of advancement for competent and reliable man. Address "Z., 1416," care Jewelers' Circular-Weekly.

WANTED; a wholesale and manufacturing jewelry house desirous of opening up correspondence with a young man who has had good experience in the line, to take charge of their selling and engraving department; liberal inducement offered to the right man who is willing to work hard and grow up with the business. Apply, giving references, to Room 66, Canada Lite Bldg., Montreal, Que.

WANAMAKER & STRAUS. Fulton St., Brooklyn, N. Y., jewelry department, require a young man with a thorough knowledge of jewelry, one who is competent to estimate on and accept jewelry in need of repairs. Apply by mail or in person to General Superintendent.

SALESMAN with an established trade with western jobbers for line of medium priced jewelry novelties; the right man will find an unusual opening. All answers must contain full particulars and will be considered confidential. Address "Trade, 1448," care Jewelers' Circular-Weekly.

WANTED, a first class salesman with established trade, for the middle west, by a diamond and watch house. Address "G., 1389," care Jewelers' Circular-Weekly.

WANTED, man thoroughly capable of taking charge of loose diamond stock for a manufacturing house; must have thorough experience in assorting stones and mounting elaborate pieces; must be able to start not later than May 1, only those with best references need apply. Address "A., 1393," care Jewelers' Circular Weekly.

WANTED, soon as possible, first class jewelry jobber, stone setter and engraver, not over 35, also strictly first class watchmaker; no objection to being an optician and engraver; must be rapid workman, courteous to customers, of good habits and come with best recommendations; first class wages and permanent position to right man; send photo, samples of engraving and full particulars in first letter or no attention will be paid. Address "L., 1115," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

BANKRUPT SALE; the H. D. Cone Jewelry Co.'s stock of goods will be sold at auction March 1, 1910, at Cedar Rapids, Ia. F. Braun, Trustee.

FOR SALE, only jewelry and repair shop in county; poor health; must sell at once; clear $20 per week; invoice, $650. D. D. Holcomb, Cimarron, Kans.

FOR SALE, well established jewelry store in Brooklyn, N. Y.; best opportunity for watchmaker and optometrist; be quick. Address "P., 1436," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale in good neighborhood in New York City, with or without stock; $700; best opportunity for a good watchmaker and jeweler. "O., 1360," care Jewelers' Circular-Weekly.

FOR SALE; rare opportunity to purchase up-to-date jewelry and optical store, or will sell departments separate; location, sunny California; beautiful city of flowers and oranges. "J. M., 1301," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale on one of the best streets in Chicago; established 18 years; $7,000 stock; will reduce if desired; five years' lease. Address "S., 1422," care Jewelers' Circular-Weekly, 503 *Hayward Bldg., Chicago, Ill.*

FOR SALE, splendid opening, fine paying jewelry business in live, manufacturing Connecticut town of 10,000 population; best store, best location in town; stock and fixtures about $10,000; cash only. "P., 1323," care Jewelers' Circular-Weekly.

A PAYING jewelry business for sale at once in a growing Georgia town of 12,000 inhabitants; manufacturing and railroad center; a good thing for a practical man; write for particulars. "Georgia, 1302," care Jewelers' Circular-Weekly.

FOR SALE, manufacturing jewelry plant fully equipped, or would consider partnership. Address "X., 1409," care Jewelers' Circular-Weekly.

FOR SALE, Crescent jewelry store, in heart of Hot Springs, Ark.; health resort; average visitors yearly, 150,000; city population, 25,000; up-to-date stock and fixtures; $5,000; object, going west. C. E. Chapman, 832 Central Ave., Hot Springs, Ark.

FOR SALE, jewelry store in booming western town; population, 2,500; county seat; government military post one mile out; best location and stock in town; about $7,000 stock; owner retiring from the business. "A., 1300," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, the oldest jewelry store in Brooklyn, N. Y., established 1846, consisting of fine solid walnut wall and counter cases, gas and electric fixtures, Hendricson burglar proof safe, furnace, etc.; will reduce to suit purchaser. Address "Opportunity, 1417," care Jewelers' Circular-Weekly.

FOR SALE, at once, best jewelry store in prosperous southern California town of 14,000; stock, all good and up-to-date, will invoice $10,000 to $12,000; can be reduced; best location in town; long lease; good sales and lots of repairing; a snap for someone. Address "Snap, 1446," care Jewelers' Circular-Weekly.

ON ACCOUNT of ill health, will sell my jewelry business, located in one of the best oil towns in Pennsylvania, population 18,000; store established nearly 40 years; best location in the city; stock and fixtures first class, invoice $6,000; $4,000 buys it; curio hunters please do not write. Address "Oil, 1411," care Jewelers' Circular-Weekly

WANTED, a first class salesman as a partner in a new concern to be established for the manufacture of novelties in brass and German silver; must have $4,000 to $5,000 to invest with a man who thoroughly understands the manufacturing end of the business; a rare opportunity to the right party. Address "J. B. R., 1400," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry house doing a fine business and making money in one of the best towns in Texas; will take $20,000 to handle it; don't write unless you have the money and mean business; reason for selling, owner wants to retire. For further information address "Q., 1139," care Jewelers' Circular-Weekly.

GET QUICK ACTION and Immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

EASY ROAD to independence; an established mail order business, together with a stock of high grade Alaska gold nugget jewelry, typical of Alaska, with a general line of watches, diamonds, jewelry, silverware, cut glass, china and novelties; invoice about $9,000; nothing for good will and the mail order business which has cost thousands to build by persistent advertising; the only store in the best town in Alaska, an open port all year around, with over 20 steamship calls per month, with cable and telegraph, headquarters U. S. Army Post and U. S. District Court; distributing point for U. S. mails and stage lines to the great mining camps of copper and gold in the interior; great activity in gold quartz mining within eight miles of the city, with mills in operation, and the copper center of the universe; the business has made over $40,000 above expenses in eight years; we are retiring and will sell on terms never heard of; four years' time, not a dollar down; all we ask is strictly gilt edge, bankable notes, four equal payments of 8 per cent. interest, payable annually; any man can pay the whole amount out of the business in less than three years barring bad management; we are widely known as Alaska's Mail-Order House; must be sold by July 1; young man, if you have real friends who have confidence in your business pluck and integrity, they can put you on the road to independence with no risk, by putting their names behind yours; here living is cheap, rents low, $25 per month, and the healthiest climate on earth. Address W. C. Stull, Valdez, Alaska.

(*Special Notices continued on page* 102.)

Special Notices.

(Continued from page 101.)

BUSINESS OPPORTUNITIES Continued.

FOR SALE, established jewelry store, Northside Chicago; good repair trade; small investment; [illegible] going to northwest; proposition will bear investigation; best references. Address "M. [illegible]," care Jewelers' Circular-Weekly, 503 Hey-worth Bldg., Chicago, Ill.

OPPORTUNITY to start business in store, heart of Maiden Lane district, arcade between Lane and John St; store to let, balance of lease, reduced rental; fitted with fixtures and lights, ready for business; low rent covers all. Apply, Frederick Boger, 1 Maiden Lane, New York.

A GOOD CHANCE for the right party with $5,000 to $10,000 to secure interest in growing jewelry and optical business; finest city in the northwest; population, 125,000, fast doubling up; only practical men of character and ability need answer. "M. 1167," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY; a well established jewelry business in a manufacturing town of 10,000, best location in city, situated next to post office; low rent; repair work over $100 per month; last year's business, $4,300; will sell stock, fixtures and material; will invoice about $1,800; can reduce if necessary; last December business, $1,200; reason for selling, other business interest in another State; a snap for someone; will sell after March 1. Call or write, "Jeweler," 232 S. Main St., Monmouth, Ill.

For Sale.

FOR SALE or exchange for ophthalmometer, one Geneva ophthalmoscope and retinoscope combined. Address H. A. Love, Brookville, Pa.

ONE of our new self-winding regulators will add prestige to your repair department; send for our new easy terms. Imperial Clock Co., Granite City, Ill.

SAFE FOR SALE, double doors, 24 drawers and open space for cases, 28½ x 20; inside measurements, 48 x 28½; in fine condition. J. W. Block, 9 Maiden Lane, New York.

FOR SALE, genuine Chicago Watch T[illegible] modern outdoor electric flasher watch sign complete with written guarantee, at a bargain dress "Complete, 707," care Jewelers' C[illegible] Weekly.

ONE ENGLISH REGULATOR, 7½ feet nine show cases, 8 x 2½ x 1¼ feet; bl[illegible] bottoms, 8 x 2⅛ x 2½ feet; side case, x 3 feet. Address Estate of Quintard Br[illegible] Main St., Poughkeepsie, N. Y.

TWO ENGRAVING MACHINES for rent fine die work; reductions can be m[illegible] models to any size; these machines are cellent condition and complete in every For further particulars address Nebr[illegible] Bed Co., Carlstadt, N. J.

FOR SALE, Geissler's encyclopædia, a book of instructions to watchmakers and repairers; have reduced the price to to close them out, or will sell the wh[illegible] for a much reduced price; a good c[illegible] some enterprising jeweler to make receipt of one dollar will send book. Mrs L. Geissler, 1631 Upper 2d St., Evansv[illegible]

To Let.

PART of desirable office in Jewelers 9 Maiden Lane, New York. Apply R[illegible]

149TH ST., THIRD AVE.; part [illegible] to rent for optician. Apply 2866 [illegible] New York.

DESK ROOM in light office, $6 per [illegible] tric light included; elevator. Room [illegible] 48 Lane, New York.

DESK ROOM and part of office, modern [illegible] elevator service, no expense for office b[illegible] always open. Room 54, 7 Maiden La[illegible] York.

TO LET, one-half of a large light [illegible] new Silversmiths' Building, New Y[illegible] prefer manufacturer who sells to the [illegible] retail jewelry trade. Address "V. 1[illegible] Jewelers' Circular-Weekly.

STORE on Maiden Lane, Arcade to l[illegible] he sub-let at reduced rental, ha[illegible] fitted with fixtures, ready for bu[illegible] for jewelry trade, novelties or [illegible] Apply Frederick Boger, 1 Maide[illegible] La[illegible] York.

FOR RENT, from May 1, third fl[illegible] of 46-54 Green St., Newark, N. J. [illegible] x [illegible] dows on the four sides, steam h[illegible] power; always occupied by a ma[illegible] f[illegible] cler; rent, $850 per year. Apply W. D[illegible] 46 Green St., Newark, N. J.

Wanted to Purchas

WANTED TO PURCHASE, m[illegible] turn pencil cases. "C. A. S.," 1[illegible] Providence, R. I.

WANTED, wall cases and show [illegible] modern, in good condition and [illegible] man Co., Newark, N. J.

WANTED TO PURCHASE, a [illegible] the New England States; send f[illegible] in first letter. Address "Bu[illegible]s, 1[illegible] Jewelers' Circular-Weekly.

WANTED TO BUY, two or three [illegible] cases, complete with lock, st[illegible] and trays for card jewelry, et[illegible] must be in good condition [illegible] cash. Dan I. Murray, 8 Ma[illegible] La[illegible] York.

WANTED TO PURCHASE, a m[illegible] turing plant, either silverware jewelry; well-known firm o[illegible] financial standing wishes to p[illegible] established business; all replie[illegible] ed in absolute confidence. [illegible] "Investor, 1171," care Jewele[illegible] cular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied f[illegible] photo on watches, dials, br[illegible]hes an[illegible] Goldstein Engraving Co., 45 Maiden L[illegible] York.

A Few

Desirable Light Offices

Modern Improvements

RENT MODERATE

35-37-39 Maiden Lane, New York

Apply

ALBERT LORSCH & CO.

Fifth Floor



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

PATENT DEPARTMENT

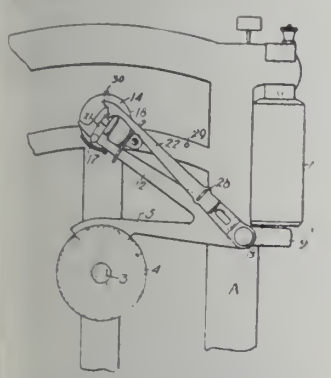
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF FEB. 15, 1910.

..122. ELECTRIC-CLOCK-SYNCHRONIZING APPARATUS. Ernest A. Hummel, St Paul, Minn., assignor to Albert L. Haman, St Paul, Minn. Filed Feb. 23, 1907. Serial No. 358,952

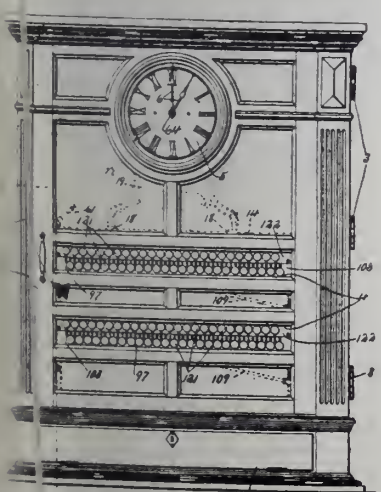
e combination with the minute and second shafts of a clock, of sleeves so supported said shafts as to be normally rotatable thereand capable of independent rotation thereon, t offset from the second hand sleeve, and an ically operated arm adapted to be brought dically into locking engagement with the



hand sleeve, a connected lever arm having in its free end in position to receive the hand sleeve and offset post when in alignherewith, a dividing lever extending across ot in position to engage with and turn the post into the path of the lever arm, and holding back the dividing lever when said arm is in locking engagement with said

..2. TIME-RECORDER. William D. Hawey, Syracuse, N. Y., assignor to the Hawy Time Register Co., Syracuse, N. Y. Filed arch 2, 1905. Serial No. 248,076.

time-recorder, the combination with the ng means of a time-movement, and the



or advancing said means; of a shaft, a eiving element mounted on the shaft and therewith, a barrel mounted on the shaft and revoluble therewith, said barrel being connected to the gearing, a rotary winding member mounted on the shaft and revoluble relatively thereto, and a spring coiled about the axis of the shaft and having its ends connected respectively to the barrel and the winding member.

949,323. BRACELET. Harry R. Holbrook, Attleboro, Mass. Filed April 3, 1907; Serial No. 366,108. Renewed Jan. 6, 1910; Serial No. 536,741.

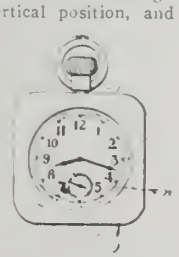
In an article of the class described, a pair of members one of which is pivoted at one end to an end of the other, a plurality of bearing surfaces



on one member disposed about the axis of said pivot and an actuated plunger on the other member for contact with said bearing surfaces being at different distances from said axis.

949,364. WATCH-HOLDING CASE. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed May 17, 1909. Serial No. 496,507.

In a watch-holding case, the combination with a flanged sheet-metal case-body adapted in the external conformation of its flange to be self-supporting in a vertical position, and the flat front



face of the said body being formed in the plane thereof with a circular opening through which a portion of the watch-crystal may project, and the upper portion of the said flange of the case-body being formed with a rearwardly opening slot for the reception of the pendant stem of the watch, of a flat sheet-metal cover formed with a shoulder abutting against the rear edge of the flange of the case-body for which the said shoulder forms a finish, and the said cover being also formed with a narrow flange entering the case-body with which it has frictional engagement and closing the rear open end of the said slot in the flange of the case-body.

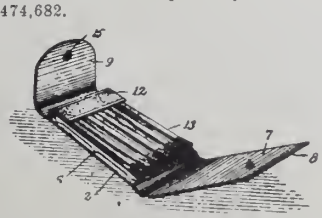
949,425. FOUNTAIN-PEN. William E. Geyer, Cambridge, Mass. Filed Oct. 23, 1908. Serial No. 459,170.

A fountain-pen comprising an ink chamber, a pen, a plug having a longitudinal duct for delivering ink to said pen, a cap for the fountain-pen, a plunger slidable transversely in said plug adapted to close said duct when pressed inwardly, and a leaf spring connected at its free end with



said plunger for holding the latter in its position for leaving said duct open; said spring being formed with a protuberance and having its fixed end between its free end and said pen's point, whereby the application thereto of said cap slides the edge of the latter smoothly along said spring without resistance.

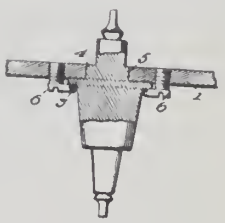
949,528. MATCH CASE. Barnett Epstein, New York. Filed Jan. 28, 1909. Serial No. 474,682.



A match case having a substantially rectangular rigid plate, a body of flimsy material attached to said plate at the side edges thereof, maintained extended by said plate and forming a retaining sleeve therewith, and a folding flap at one end of said body adapted to fold over said plate.

949,645. BALANCE-WHEEL AND STAFF-FASTENER. Jacob W. Cahill, St. John, New Brunswick, Can. Filed April 24, 1909. Serial No. 491,951.

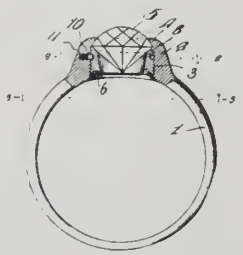
In combination, a balance having an opening formed with a straight side, a staff comprising a body and reduced ends terminating in pivots, the body having a flat sided portion to snugly fit within the opening of the balance, and having an outer flange to overlap the portion of the balance provided with said opening, and fastenings threaded into the balance and having laterally extending



portions which in one position engage the flange of the staff, and which in another position clear the flange, whereby the staff may be removed or readily placed in position.

949,657. GEM-SETTING. John J. Murrin, Pine Camp, N. Y. Filed Sept. 11, 1908. Serial No. 452,650.

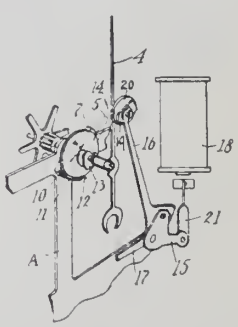
A gem-setting comprising a finger ring having a boss thereon, said boss having an annular inwardly projecting lip at its outer side and an opening extending entirely through said boss, said opening being provided with interior screw threads, a threaded collar having a beveled upper edge, said collar being fitted in the opening in the boss with its beveled edge bearing against the under-



side of a gem seated in said boss against the annular inwardly projecting lip, said collar being provided with an annular series of sockets disposed in the periphery thereof, and a spring bolt seated in a recess in the inner wall of the boss for engaging one of the sockets in the collar, whereby the gem is permanently seated in the boss against removal without destruction of the collar or spring bolt.

949,705. CLOCK. Ernest A. Hummel, St. Paul, Minn., assignor to Albert L. Haman, St. Paul, Minn. Filed Nov. 23, 1909. Serial No. 529,582.

In a clock, the combination with an arbor, and a hand-carrying sleeve loosely mounted thereon,



of a disk fast upon one of said parts, and a shoe fast upon the other of said parts, one of said parts having means for receiving the other, whereby said disk and shoe are constantly engaged but free to move relatively to each other.

949,707. SCARF-PIN. Joseph F. Iannelli, Brooklyn, N. Y., assignor of one-half to

Telephone
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Established
1887



Our wide experience in this line of business enables us to appreciate the conditions of a successful Auction sale. We have obtained this knowledge from our association with the Jewelry, China and Fine Arts trade of forty states of the country. It has taught us how to manage a sale to the best advantage, how to best advertise it at the least cost and get the greatest results.

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This is Dan I. Murray, the most noted jewelry auctioneer in the world

SAVED FROM BANKRUPTCY

But I always do that. Read this letter carefully, Brother Jewelers. I have many letters of this kind from jewelers, attorneys, trust companies and banks. No jeweler ever failed after my sales. 20 years of success is my record. This, my last sale, ran four months and my daily average profit was 31 per cent. over cost of goods. I sold the fixtures also without a loss. This is not only salesmanship, but cool-headed business judgment. If you need money, if you want to reduce stock, if you need advice that will make you money, consult me. I often advise against auction sales, as I just did for a large house in New York, where I knew a sale would hurt them. That is the kind of a man you deal with when you deal with me, and if you need a sale you can have two men at the price of one. Gentlemen, not fakirs. I also furnish you any amount of goods desired at 25 to 50 per cent. under market prices. You pay for what you sell, return balance. Sales made on commission or share of profits.

DAN I. MURRAY

3 Maiden Lane - - - NEW YORK
151 Wabash Avenue - - CHICAGO, ILL.
512 Race Street - - - CINCINNATI, O.
183 Eddy Street - PROVIDENCE, R. I.



This is H. T. Stapleford, who has been in my employ for the past 10 years

To Whom It May Concern:

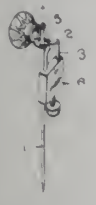
Syracuse, N. Y., February 14, 1910.

This is to certify than Mr. Dan I. Murray, who has just concluded a four months' sale with us, has pulled us out of a bad hole and, through his advice, good judgment and splendid salesmanship, has enabled us to pay our creditors in full and saved us from going into bankruptcy. We dreaded the idea of an auction, but after consultation with our creditors and others, found Mr. Murray has greatly exceeded our expectations and cannot too strongly recommend any firm to employ him who wants to realize 100 cents on the dollar for their stocks.

(Signed) VANDERBURG & DURNEY,
H. C. Vanderburg, Successor

Salvator Peloso. Filed March 9, 1909. Serial No. 482,321.

device of the character described comprising a ornamental pin, a right angled member having horizontal and vertical portions, said horizontal portion forming a loop secured to the rear edge



of ament of said pin and receiving said e vertical portions of said member forming a slide adapted to receive said tines and ways in its inner lateral edges also receiving said tines, a plate adapted to engage said and guided within said ways, a screw connected to said plate and having screw threaded ment with said slide, said screw being provided with means for its manipulation.

ITED STATES TRADE-MARKS.

following trade-marks have been adjudged to registration under the Act of Feb. 20, and are published in compliance with Section of said act. Said section provides:

person who believes he would be damaged registration of a mark may oppose the same g notice of opposition, stating the grounds r, in the Patent Office, within 30 days after plication of the mark sought to be registered, said notice of opposition shall be verified person filing the same before one of the mentioned in Section 2 of this act. If no of opposition is filed within said time the sioner shall issue a certificate of registrarefor, as hereinafter provided for."

which are stated to have been "Used 10 are registrable under the last proviso of 5 of said act, which is as follows:

provided further, that nothing therein shall the registration of any mark used by the or his predecessor, or by those from itle to the mark is derived, in commerce reign nations or among the several States, Indian tribes, which was in actual and e use as a trade-mark of the applicant or ecessor from whom he derived title for 10 xt preceding the passage of this act."]

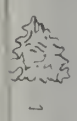
ADE-MARKS PUBLISHED FEB. 15, 1910.

. 15,710. (CLASS 23. CUTLERY, MAINERY AND TOOLS, AND PARTS EREOF.) F. W. Gesswein Co., New rk. Filed Dec. 28, 1905. Used 10 years.

GESSWEIN

lar description of goods.—Engraving tools ements having cutting edges.

34,186. (CLASS 23. CUTLERY, MACHINERY AND TOOLS, AND PARTS EREOF.) Henry Zimmern & Co., Inc., w York. Filed April 17, 1908.





ar description of goods.—Tools for watchse.

44,811. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) E. I. Franklin & Co., North Attleboro, Mass. Filed Sept. 20, 1909.

EIF&CO

ar description of goods.—Rings, studs, pendants, bar-pins, neck-chains, bracelets, scarf-pins, vest-pins, guard-chains, fobs, charms, barrettes, sash-pins, belt-buckles, hat-pins, vest-buttons, pin sets, earrings, collar-buttons, tie-clasps, link buttons.

Ser. No. **44,812.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) E. I. Franklin & Co., North Attleboro, Mass. Filed Sept. 20, 1909.

Particular description of goods.—Rings, studs, brooches, pendants, bar pins, neck-chains, bracelets, lockets, scarf-pins, vest-pins, guard-chains,

CENTURY

fobs, charms, barrettes, sash-pins, belt-buckles, cuff-pins, hat-pins, vest-buttons, pin sets, earrings, scarf-rings, collar-buttons, tie-clasps, link buttons.

TRADE-MARKS REGISTERED FEB. 9, 1910

96,643. HOROLOGICAL INSTRUMENTS. Scherwin & Schlutter, Copenhagen, Denmark.

Filed Oct 7, 1909. Serial No. 45,176. Published Dec. 7, 1909.

76,644. WATCHES AND WATCH MOVEMENTS. Byron L. Strasburger & Co., New York.

Filed Sept. 18, 1907. Serial No. 30,056. Published Dec. 7, 1909.

TRADE-MARKS REGISTERED FEB. 15, 1910.

76,774. WATCHES AND WATCH MOVEMENTS. Byron L. Strasburger & Co., New York.

Filed Sept. 18, 1907. Serial No. 30,058. Published Dec. 14, 1909.

76,786. CERTAIN JEWELRY. The D. L. Auld Co., Columbus, O.

Filed June 10, 1907. Serial No. 27,991. Published Dec. 14, 1909.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Feb. 7, 1910.

491,242. STEM WINDING AND SETTING WATCH. Louis Favre, Cormorot, Switzerland.

491,328. ALARM CLOCK. Elam B. Winger, Chicago.

491,339. ELECTRIC CLOCK. John H. Dyson, Belleville, Wis.

491,382. WATCH CHAIN CHARM OR OTHER ARTICLE OF JEWELRY. Sam A. Stahl, and Benjamin Klipper, Knoxville, Tenn.

Patents expired, Feb. 14, 1910.

491,556. WORKMAN'S TIME RECORDER. George W. Heene, Cleveland, O.

491,557. WORKMAN'S TIME-RECORDER. George W. Heene, Cleveland, O.

491,638. PROCESS OF AND APPARATUS FOR OBTAINING METALS FROM THEIR ORES. Samuel H. Cochran, Everett, Mass.

491,672. ORE DRESSING APPARATUS. Wilhelm J. Bartsch, Dresden, Germany.

491,686. ORE AMALGAMATOR. Fred G. Norton, Clinton, Ia.

491,781. WATCH HAND REMOVER. Markham W. Mallett, Waltham, Mass.

491,795. FOUNTAIN-PEN. David Beumel, New York.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

Toronto, Can., Feb. 16.—The monthly report of the Canadian Department of Trade and Commerce for November gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of November,		*Eight months ending November,*	
	1908.	1909.	1908.	1909.
Clocks:				
United Kingdom	$2,664	$2,127	$12,761	$21,181
United States	27,469	31,455	165,345	192,525
Germany	3,434	6,899	24,180	47,877
Other countries	1,042	3,074	10,227	16,910
Totals	$34,600	$43,555	$212,513	$278,493
Watches:				
United Kingdom	$2,539	$3,681	$13,511	$31,798
United States	56,937	93,736	383,616	460,990
France	960	2,937	29,568	54,047
Switzerland	18,780	29,544	111,489	165,873
Other countries	153	6,164	12,459	17,541
Totals	$79,369	$136,062	$550,643	$710,249
Jewelry:				
United Kingdom	$15,267	$26,750	$128,493	$175,621
United States	63,147	100,548	392,606	575,518
France	1,244	2,956	24,147	31,107
Germany	6,228	10,637	52,029	56,113
Other countries	2,959	4,345	21,544	26,399
Totals	$88,845	$145,236	$618,819	$864,758
Gold and silver and manufactures of:				
United Kingdom	$16,347	$24,511	$111,765	$173,966
United States	28,550	58,706	173,682	181,546
Other countries	5,016	4,415	39,901	44,575
Totals	$49,913	$67,632	$325,348	$400,087
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$5,876	$10,264	$23,363	$71,073
United States	1,482	3,168	14,629	23,183
France	3,332	7,449	20,896	45,167
Holland	.....	.....	.....	759
Other countries	1,452	5,576	10,201	14,836
Totals	$12,142	$24,457	$69,089	$155,018
Precious stones of all kinds and imitations of (free):				
United Kingdom	$85,740	$27,870	$398,305	$396,575
United States	6,719	36,008	59,632	166,943
France	33,036	.....	80,613	50,216
Holland	29,124	17,346	127,261	373,773
Other countries	4,367	25,425	65,255	237,613
Totals	$158,986	$106,649	$731,066	$1,225,120

This New Minute Numeral Dial

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With Upright Figures

was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the



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THE HOROLOGICAL REVIEW

Points on Safety Action of the Lever Escapement.

Written expressly for The Jewelers' Circular-Weekly
by T. J. Wilkinson.

(*Continued from issue of Feb. 2.*)

WE shall next consider what constitutes a safe action in a double-roller escape-, and in order to make the subject both ficial and practical we shall point out ein there is a similarity of the safety ns in both escapement types and ein their safety actions differ.

single-roller escapements, as explained

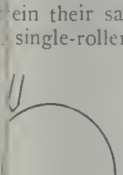


Fig. 1.

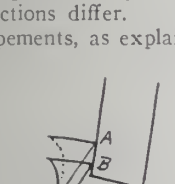


Fig. 2.

preceding paper, the principal parts he guard pin, edge of roller table, roller l and corner of slot in lever, and in- ely associated with each is the lock e escape-wheel teeth on the locking of the pallet jewel. To the foregoing require to add, it being a part of the ty action in double-roller escapements, curve of the lever horn. This we shall consider.

order to elucidate our subject we shall,

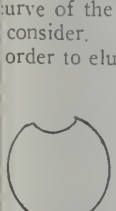


Fig. 3.

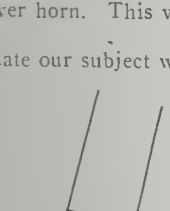


Fig. 4.

efore, give such specifications as are sary to a sound, practical explanation e safety action, as follows:

tal lock of tooth of escape wheel on t jewels' locking face, lever against its , two degrees.

stance of guard finger from edge of afety roller, one degree, when the lever against its bank. Distance of corner e slot in lever from path of roller l, lever against bank, 1¼ degrees. Dis- of curve of horn from path of roller jewel, 1¼ degrees, lever against its bank. This specification especially applies to that part of the lever horn found opposite the roller jewel at the moment the guard finger enters the crescent. The tip of the lever horn should have a greater freedom from path of roller jewel than that specified above.

This is done to avoid any possible chance of the roller jewel butting or in any way catching on the end of the lever horn while the guard finger is without the crescent.

We shall now commence our analysis and endeavor to show the relationship which exists between these parts. The specifications call for a total lock of tooth on pallet jewels' locking face of two degrees. This total lock, we may state, is composed of the lock proper, or drop lock, and the slide or second lock, their sum composing the total lock. The figures of the specifications also call for a freedom of one degree between the guard finger and the edge of the safety roller when the lever rests against its bank.

Bearing the foregoing figures in mind, we proceed to lift the lever off its bank until the guard finger is in contact with the side of the safety roller at any point on its periphery outside of the crescent, as shown in Fig. 1. The immediate effect, when these parts come in contact, is a lessening of the lock of that tooth at rest on the pallet jewels' locking face, as depicted at B, Fig. 2. Hence, when we make an escapement examination and find the conditions as before stated, we may pronounce this part of the safety action as being sound. Our figures will likewise demonstrate the correctness of this action, viz., distance separating the guard finger from the edge of the safety roller, one degree; total lock of tooth on pallet, two degrees. This separation of the parts exists when the lever is at rest against its bank, but as we lifted the lever off its bank the resultant effect was to bring the guard finger in contact with the edge of the safety roller, and this freedom of one degree was then destroyed; concurrently, there was a lessening of the lock of the escape-wheel tooth on the pallet jewels' locking face to the exact extent we moved the lever, viz., one degree. If we therefore subtract the amount of the lever's motion from the total lock of tooth and pallet, $2 - 1 = 1$ degree, the answer gives us the remaining lock, as illustrated at B, Fig. 2.

Having made this extended explanation, both theoretically and practically, we shall confine further remarks on similar conditions to a statement of the points at issue.

We shall next investigate an erroneous condition of an escapement at this phase of action. In Fig. 3 is illustrated a guard finger, the separation of which from the edge of the safety roller exceeds that of the total lock of tooth on pallet. The result to an escapement possessing this fault is that in the event of its receiving a sudden

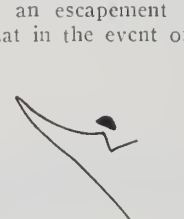


Fig. 5.

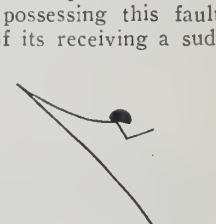


Fig. 6.

shock, the lever being thrown off its bank and the guard finger coming in contact with the edge of the safety roller, the effect would be as follows:

Owing to the distance separating the safety finger from the edge of the safety roller being in excess of the total lock of tooth and pallet, an erroneous condition and

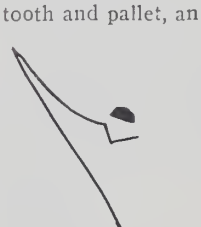


Fig. 7.

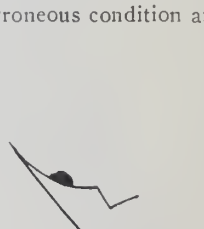
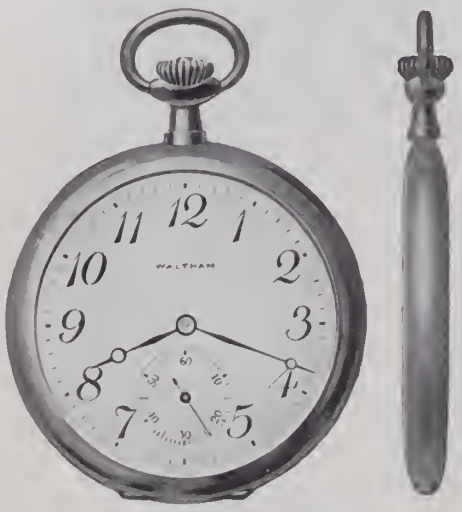


Fig. 8.

position of tooth and pallet would develop, namely, the escape-wheel tooth, in place of remaining on the pallet jewels' locking face, would enter on to the pallets' impulse face, as Fig. 4 shows.

This error is technically called a trip. The extent to which a tooth slides over the pallets' impulse face, of course, depends on the extent of over-separation of the guard finger and safety roller. If the separation of these parts was three degrees, and the total lock of tooth and pallet two degrees,

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WALTHAM WATCH COMPANY
WALTHAM, MASS.

w would have a resultant trip of one d ree.

ur next topic is the relation of the r er jewel to the corner of the slot in the le r as a factor in the safety action.

Whenever the roller jewel is opposite the r ner of the lever slot, as illustrated in F. 5, the maintenance of the safety action d ends on the parts named. For instance, sh uld an escapement, when these parts are o posite to each other, be subject to rough u ge, the effect of which is to throw the le r off i s bank, there results a contact of t roller jewel with the corner of the lever s as Fig 6 shows, and, concurrently, we h a lessening of the lock of the tooth on t pallet, as illustrated at B, Fig. 2.

ccording to the specifications the dis- e separating the corner of the lever s from the roller jewel is 1¼ degrees o the total lock of escape-wheel tooth on t pallet jewels' locking face is two de- s: we get, by subtracting the amount w ch the lever moved off its bank until i tercepted by the roller jewel, 1¼ d rees. Deduct this from the total lock o tooth on the pallet, two degrees, and we h 2 — 1¼ = ¾. The answer now repre- s s the extent of the remaining safety lock o tooth on pallet when the corner of the le r slot came in contact with the face of th roller jewel.

We shall next illustrate a condition of e r such as we sometimes meet when e apements have been tampered with by w kmen who are not acquainted with the p inciples of escapement construction. We s l suppose that for some reason the act- in length of the lever had been tampered w —in short, someone cut away the cor- n s of the lever slot. This would cause a excess of freedom between the corner o he lever slot and the face of the roller j el. (See Fig. 7) We will assume this f dom now amounts to three degrees; the t l lock of tooth on pallet jewel being two d rees, the result of such a condition of t parts named would be that if at this p se of action the lever chanced to jump o its banking and the corner of the lever s met the face of the roller jewel we s uld have a trip, as Fig. 4 pictures. This e or, as explained, is disastrous to the t e-keeping qualities of a watch.

Our readers will now see that the safety a on of single and double roller escape- n nts corresp nds in so far as our remarks o the safety action have gone. We now, h wever, arrive at their point of difference. When concluding our former paper we r marked that we would have something to s about the relation of the horn of the le r to the roller jewel, and will now state t t in single-roller escapements, whenever t guard pin is brought in contact with t edge of the roller table no contact of t face of the lever horn with the roller j el should exist. Freedom of these parts w l prevail up unto the moment the guard p enters the crescent. This portion of o r subject we introduce here in order to a ble us to make a comparison with rela- t ely the same parts in a double-roller e apement.

We find that the safety actions of both t es of escapement are alike up until the t rd finger of the double-roller escape- m nt enters the crescent of the safety roller; when this happens the safety action of a double-roller escapement then devolves upon the roller jewel and that part of the horn which at that precise moment may be opposite the roller jewel. Should the lever at the exact phase of action described leave its banking, the result of a shock or otherwise, the face of the lever horn will strike the face of the roller jewel, as illustrated by Fig. 8. According to our specifications the curve of the lever horn must be such that in the event of an accident such as is shown in Fig. 8 no trip can take place. Hence if we state a curve for that part of the lever horn which will be opposite the roller jewel at the precise moment the guard finger enters the crescent of the safety roller, as one that will allow for 1¼ degrees of space between the face of the horn and the path of the roller jewel when the lever rests against its bank (we before allowed two degrees of total lock of tooth on pallet, lever against its bank) we will then have the following result: 2 — 1¼ = ¾. This amount represents the remaining or safety lock of the tooth on the pallet (see B, Fig. 2) whenever, from any cause, the lever horn and the face of the roller jewel meet.

(To be continued.)

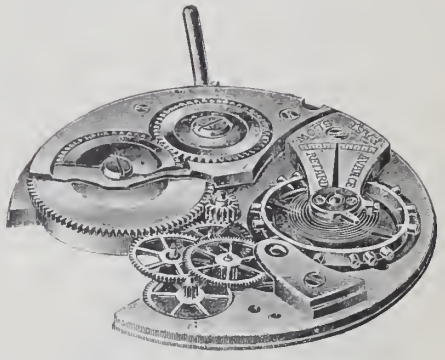
A New Thin Model Watch.

THE following from the columns of the *Deutsche Uhrmacher-Zeitung* describes a new and interesting departure in the construction of thin model watches: "Thin model watches on account of their flatness have as a rule proven themselves a constant source of worry and annoyance to watchmakers. The old style thin model watches when of a high grade and practically new can be repaired, but when such watches from use or abuse become worn in the bearings for the center wheel pivots the result is a tilting of the center wheel which causes contact of this wheel with the balance or hair spring, this defect being alone attributable to lack of room in the parts mentioned.

In the next few years watchmakers will find the old type of thin watch an endless source of trouble to repair. It therefore becomes a pleasure to call the attention of watchmakers to a thin watch made by the Tavannes Watch Co., of Tavannes, Switzerland, that, notwithstanding its thinness, provides plenty of room for the escapement parts; in fact as much room is provided for these parts as is usually found in the ordinary thick watch.

The change made from the old style of construction has been accomplished in a comparatively simple manner, namely, that the center wheel which formerly crowded the main spring barrel, balance and hairspring has been omitted. The illustration shows a part of the lower plate cut out in order to show the new idea and arrangement of the parts. The usual center wheel pinion is present and, as in the old style, is drilled through, to receive the center post, but the center wheel is abolished; the center pinion works into a very strong toothed steel wheel which is embedded in the plate. The power from this steel wheel is transmitted by means of two other wheels to the wheel which carries the second hand (the fourth wheel of watches of the usual type). It has therefore one wheel and pinion more than that found in the ordinary pocket timepiece. The advantages thereby attained are very substantial ones; first, one can raise the main spring barrel much higher. This feature allows for the use of a stronger main spring and consequently the balance can be made much heavier and the timing results improved. Heavy balances are much less affected by the shaking all watches are subjected to and the practical results obtained are decidedly superior to watches whose balances are of comparatively light form.

By means of the innovation mentioned, more space in height, etc., is gained for



A NEW THIN MODEL WATCH.

the balance and hair spring. This extra space provides room for a Breguet hair spring which, under the old form of construction, could not be successfully used. The watch from which this description has been given was of the 19-jewel type, the fork and pallets of one piece, with the pallet stones visible. All parts were highly polished, and the general finish was faultless. The Breguet spring of nickel steel added both to the attractiveness and timing qualities of the watch. The daily variation remains within a few seconds.

Strange Disappearance of a Watch.

TWO years ago a prominent ranchman from the northwest stopped at the Queen's Hotel in Montreal and, while taking an afternoon nap, lost his watch. How it disappeared he never could tell. He had a vague impression that while half asleep some one entered the room, but he was not willing to swear to this. All that he could tell was that he had lain down on the bed and when he arose the watch was gone. A thorough search was made to discover the timepiece, which was of gold and had certain associations which made it of great value to the owner, but he had to go back to the west without it.

During the usual cleaning process of the room, last week, the carpet was taken up; a crack was discovered in the floor near the wall, with something strange glittering in it, and the lost watch was found.

The only way the thing is accounted for is by assuming that the watch slipped out of the man's vest pocket as he turned over on the bed during his sleep and slid along the floor until it dropped into its hiding-place.

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Htg., Eng.,	15.50

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A Good Display for Spring.

competition in display pieces for watchmakers' show windows, con- for some time past by the French journal *La France Horlogère*, pub- in Besançon, has revealed an aston- amount of inventive ingenuity in this the part of the French watchmaker. alition to repetitions of the same idea erent forms, from which no startling sion of the average American be expected, there are produced and again, in the course of this tition, devices of an exceedingly l character, a number of which we



Fig. 1.

ready presented. The mill landscape tion, which we have taken from the journal, merits attention.

inventor of this show piece, a watch- Christen, of Villers-le-Lac, evidently ed to create something that would be rture from the ordinary. We see a ill in an Alpine landscape in a setting e trees and illuminated by sun and In Fig. 1 the painted landscape is ary, but the sky, with moon and sun, movable construction, and, as shown 2. arches over towards the observer. un is only painted in in the sky, but oon is attached by a screw to the rear f the sky and made to revolve. It its phases, which are made to change he operation of the show piece.

the movements are effected by means aby alarm clock, which, as the motor, lden behind the piece. First as re- the "sky," it is governed by the key alarm, which, on winding, moves the the left (as seen by the observer) at the moon disappears behind the Below the moon, in the opening a railway bridge, we note the word (Monday); in this space, therefore, ays of the week are shown.

o pins, on the sky plate, enable us, in aily winding of the alarm, to show oon in a new phase each time and to the day of the week one space for- The apparatus that effects this ad- is shown in Fig. 3. The aforemen- journal unfortunately furnishes no ed explanation of this arrangement, ntly relying on the skill of the reader, can interpret this representation for lf, or can adapt it, in practice, with changes.

going alarm, as the spring runs , turns its key, as is well known, in everse direction. This is connected the sky in such a manner that the sun in the morning, after winding, is on the extreme left, at midday in the center and at evening it disappears behind the hills. Then the moon makes its appearance, moving in the same direction across the sky, or rather with it after, by the unceasing turning of the alarm key, the day's star or sun has been made to vanish.

If the sun, as well as the moon segment, are cut out and replaced with transparent substance by means of different-colored lights, produced with the aid of small lamps, the effect may be heightened. In the same

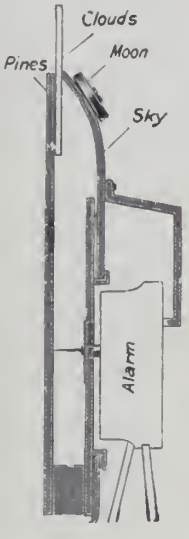


Fig. 2.

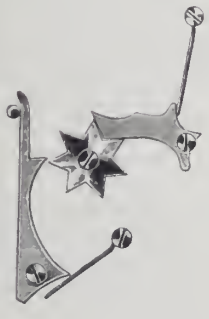


Fig. 3.

manner the painted landscape, after the style of the diorama, may be made, as it approaches the observer, to assume gradually a more realistic form by making a miniature landscape of Tufa, artificial flowers, etc.

The saw-mill displays a sun-dial, and this dial flies in the face of all laws, in the interest of the unfair competition, for while it appears to be a sun-dial, it is also operated by moonlight. It really does "go," although here again the ubiquitous alarm is called upon. To its hour canon a double pointer is attached, which marks the "shadows." One-half of the pointer is hidden behind the landscape; the other, which begins its work at six o'clock in the morning, stands at midday on the XII as it should do.

To still further enliven the landscape, the water-wheel is mounted on the staff of the escape wheel and revolves simultaneously with this wheel. In the background of the saw-mill a saw moves up and down, keeping time with the lever fork, with which it is connected. Thus this arrangement develops possibilities we should never have attributed to the modest baby alarm.

It may readily be imagined, says the *Deutsche Uhrmacher Zeitung*, that the effect of such a contrivance on the spectator will depend, in great measure, on its construction. In the country it may be possible to paste up the background from colored picture sheets. In large cities greater regard for art must be displayed. The pines need not be just a poisonous green; the moon may, however, depart slightly from the conventional and greet the passer with its most engaging smile. But it must not be ridiculous,

Another Explanation of Broken Mainsprings.

THERE has been no little discussion of late as to the reason why mainsprings break. Many and various reasons have been given, but from long experience and numerous experiments I come to the following conclusion:

While the amount of work a spring has to do in keeping a timepiece in motion is always the same, the strain it receives in being wound up is different with every person winding it, and every time it is necessary to do any winding.

There is no means of telling when a timepiece requires to be wound up, nor to show, while winding it, how much more winding it requires and when to stop. Persons generally wind the watch until it will go no further, and if the winding is done quickly and vigorously, the spring will break.

Now, what breaks the spring in this case? Take the broken part in two pliers; you can bend it slowly considerably, but do it quickly and it will snap off. In winding, the large coils or circles have to be bent into smaller ones, and a reasonable length of time is required for the operation.

A spring not properly hardened or tempered will break in one or two windings, but why does a spring break after two or six months in use and between two and six hours after winding?

Look carefully at the sides of the very same spring. Instead of showing wear all over, as old springs do, this spring will show hard wear in spots. By that you can readily see that this spring has received short bends. Very likely, before it was hardened and in coiling up by winding, those spots would not bend as easily as the other parts.

Now let us see what happened to this very spring. As it was wound up the coils were held tight, the smaller ones by the larger on the outside. Only the very largest one on the outside could begin to open up, but no sooner does it open a little when the second coil finds room to do likewise, and so on, until the very center one is reached.

When a spring is well made, every part of it is equally flexible. A circular motion sets in (it is true, with considerable friction), but the motion is almost gradual and even, but when one part is stiff and does not bend with the circular motion of the spring, then the unwinding becomes intermittent and jerky. Every jump it makes causes a strain which is felt by the center coil, which has already opened up and, having space on both sides, stretches so suddenly that it breaks the spring.

A perfectly made spring will last a very long time, but the action of being bent in and out by winding so many times will toughen the metal so much that it will break, and sometimes the sudden shock of the first break will shatter the spring into a hundred pieces in its confined space.

Yours respectfully,

S. Kahan, Watchmaker.

1061 Park Ave., New York.

See next week's issue for last instalment of "Points on the Lever Escapement," by T. J. Wilkinson.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1 Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vie 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1888.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAI**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agent being established.

Application should be mad **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
New York

A **UNIVERSAL** selling plan that means more sale



Three-Ply All Gold and Permanent Watch Cases



MR. DEALER:—

Some reasons why you should stock our Cases:

Every factory claims to make the best on earth, a trial order will convince you we do.

Every factory claims to put more gold into a case for the money than any other. Assay them. If ours does not prove the best value we will pay the loss of making the assay.

Because of the method of construction of our case it will outwear all others.

We have never sold Mail Order Houses. We have turned down every overture made us by Mail Order Houses.

If we are giving your customers good value—

If we are giving you a good profit—

If we are refusing to sell Mail Order Houses and other unfair competitors of yours—

Are we not entitled to a share of your business?

Send for a Catalogue and let us have a trial order.



Pennsylvania Watch Case Company

YORK, PENNSYLVANIA





Are You A To-morrow Man

YOUR business for this year should be planned NO
YOUR profits must be to a great extent consider
YOUR CUSTOMERS YOUR SELECTION OF GOODS
YOUR JUDGMENT AS TO A TRIED AND PROVEN POLICY
PLUS Our aim to give you good honest goods,
PLUS The benefit of a profit-sharing plan, cannot ligh
be passed over.

SEND FOR OUR NEW PRICE LIST NOW.

SOUTH BEND WATCH CO., Manufacturers of High Grade Wa
SOUTH BEND, INDIANA

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is
Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



USE OUR BALL-BEARI
BOWS FOR REPAIRI

Patented July 25, 1905, May 21
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in Foreign Countries.

Our Ball-Bearing Bow is used exte
ly in Europe

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Watches and Chronometers

PARIS-"THE GRAND PRIX"-1900

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KANSAS CITY HOROLOGICAL SCHOOL
Chartered Established 1901 Incorporated
Occupies 9,000 Square Feet Floor Space
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Makers of the best grade of
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Hardwood and beautifully finis
CLOCK MATERIAL
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WATCHES OF PRECISION



12 SIZE MOVEMENTS

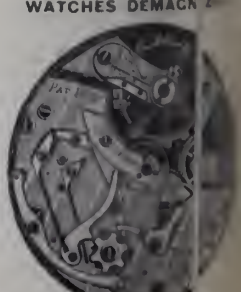
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Manufacturers and Importers of
SUPERIOR, PLAIN AND COMPLICATED
WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

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WATCHES DEMAGN



12 SIZE SPLI

ILLINOIS WATCH CASE CO.

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DIAMOND SET
RAISED GOLD



RAISED GOLD



DIAMOND SET
RAISED GOLD

LARGE VARIETY OF SOLID GOLD WATCH CASES IN ALL SIZES

HAND-MADE, EXTRA HEAVY WEIGHT, EQUIPPED WITH LIP PENDANTS, FIVE KNUCKLE JOINTS, GOLD DUST BANDS, SWISS HEAD LOCK SPRINGS.



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...s $241.50
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ARE THE MAKERS OF

1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)

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All three are of a different character. Once seen they will satisfy the most critical expert.

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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Easter Suggestions for Enterprising Storekeepers.

Written expressly for The Jewelers' Circular-Weekly by G. A. Dazney.

THE retail jeweler will have a chance to reap an unusually early harvest this year if he advertises properly and in ample time, because the Easter season comes in early, that is on March 27, several days in advance of last season. March 1 is none too early to begin the advertising campaign. The advertisements should be fresh and should fairly sparkle with suggestions for Easter gifts.

Wedding Gifts.

All kinds of wedding gifts should be featured in attractive single and double column advertisements, occupying not less than six inches of space. The regular line of wedding gifts, including cut glass ware, berry dishes, celerys, nappies, vases, pitchers, etc., should be mentioned with their prices, besides the extensive line of jewelry which is always shown by traveling representatives well in advance of this season.

Good sellers are gold lockets studded with precious stones. The inevitable diamond may be featured fearlessly.

First Communion Gifts.

Prospective brides must have diamonds and wedding rings, and Springtime and Easter time is ring time. But the giving of Easter gifts is not alone confined to those who buy for weddings. In many of the churches throughout the country confirmations and first communions take place at Easter, and these ceremonies clear the way for the sale of a miscellaneous lot of jewelry.

A fine drawing card consists of rosaries, which may be purchased at all prices and in all styles, from the cheap imitation stones to the genuine and very valuable ones. Rosaries can be displayed in the show window in a manner which will greatly accelerate their sale.

It would pay the jeweler to have made to his order, if necessary, a number of cheap but neat white paper boxes, lined with satin. These boxes might be made in the shape of hearts, and could be about four inches long at their widest point.

Arrange these heart-shaped boxes in the flat surface of the window in the form of a semicircle. At the left and just behind them place a silver candelabrum, one on either side. Then in the space within the semicircle, place a line of medium-priced gold jewelry, engagement rings, neck chains, lockets, pendants, la vallieres, etc., etc. The flat surface of the window should, by the way, be covered with a white material. Satin would look best, and a cheap grade may be obtained at a low price.

Clean Show Windows.

The show window should be spotlessly clean at all times, but especially so at Eastertide. The writer while traveling through the west, a short time ago, was rather nonplussed for the time being at the decidedly repulsive appearance of the show window in a local jewelry store. It was difficult to understand how a man could do business and keep his window in such a conspicuously dirty condition.

The window in question contained a jumbled mass of stock, including watches, hat pins and antiquated sleeve buttons, etc., etc. The watches were inserted in an old-fashioned tray, which contained apparently the dust of a quarter of a century. The flat surface of the window was covered with dark velvet, and that, too, was covered with dirt. The onlooker went away from the window with only one thought in mind, and that one of dirt, and not of jewelry or watches. The jewelry and watches were in fact entirely overwhelmed by the preponderance of dust and dirt.

There is no excuse for a show window of this kind. It costs no money to keep a show window clean. If expensive material, such as velvet, etc., cannot be obtained to cover the base of the show window, crêpe paper may be purchased very cheaply and may be changed frequently, thus keeping the window always spick and span.

In his Easter advertisements the advertiser should never fail to request the public to inspect his show windows, and the latter should, of course, not be disappointing.

A good idea for an Easter display is to have suspended from the ceiling a dove, bearing in its bill a white silk ribbon, attached to which is a gold cross. This will focus the public's mind on another very suitable Easter gift in the shape of gold crosses. These are merely suggestions given with the idea of making the expenditure attending the display as small as possible. More elaborate displays are in or jeweler can afford them and if h warrants them.

Besides the regular newspaper ing which should always be done time, it is a good plan to issue a tle folder, which can be gotten o expense. These might be sent t the parents or guardians of first cants, or to a list of persons wh "favors" after Easter. The first list is not so hard to obtain, bec of the churches publish name parishioners in a little periodical a church calendar.

Timely Accessories.

Still another excellent means ing trade during Easter is to ha of high class wedding cake boxes orately embossed covers. These be secured with designs represent inlaid with mother-of-pearl with of-the-valley designs in hand pai etc., etc. Most of these boxes prices, and may be sold at a gen

They might be advertised as follows:

FOR THE WEDDING C E

DAINTILY DESIGNED BOXES I IMPRESS OF RICHNESS WH CAUSE THEM TO BE RETAINED AS SO THE OCCASION. WE HAVE THE ONLY HIGH CLASS JEWELERS CAR PRIATELY ENGRAVED AS DESIRED.

THESE LITTLE CONTAINERS OF TI CAKE WILL KEEP YOUR MEMORY IN THE MINDS OF THE RECIPIENTS

HI KLASS & CO.

Do not fail to inspect our shot

A novel method of enliven has been adopted by H son, Jr., 35½ S. 8th St., Phil It consists of a booklet measu eight inches, comprising seve and arranged alphabetically t telephone list. It is a clever always a handy and useful adj body who has occasion to use t The first few pages call att jeweler's stock. There are t plates illustrating diamond j tively. The cover pages are o tol board quality of paper, th showing a beautiful Summer in one of her arms a larg flowers, while in the other ha her hat, which is also filled The picture is done in colo titled "'Mid Blossoms Sweet

The Law and the Retailer.

By Bernhard Raymond, LL.B.,
of the New York Bar.

[EDITOR'S NOTE.—The articles published under the above caption have been written expressly for JEWELERS' CIRCULAR-WEEKLY and with the especial needs of the retail jeweler in mind. Considerable matter of a generic nature has been published in various journals, but the purpose of this series of articles is to give only what is believed to be particularly valuable and helpful to the jeweler.]

(Continued from issue of Feb. 9.)

Relations Resembling Partnership.

THERE are many legal relations which very closely approach that of a partnership, but which must be kept clear and unfounded with that of partnership. A ready and general conception of what does not constitute a partnership affords an accurate understanding of a partnership afforded.

Joint Tenants and Co-Ownership.

Joint tenants and co-owners are not to be considered partners in the legal acceptation of the term. The characteristic features of a partnership differ in many respects from that of a joint tenancy or co-ownership.

First, co-ownership is not necessarily the result of an agreement to create it, while a partnership generally is.

Second, co-ownership does not involve the sharing of profit or loss; it may be incidental thereto, but not an essential element of it, while partnership necessarily implies and, in fact, is the leading characteristic of a partnership.

Third, co-owners are at liberty to transfer their shares, without the consent of their co-owners, by transfer, assign and convey their respective interests, and the assignee is released to the position of the transferor. A partner positively cannot do this, and the party to whom he assigns his interest cannot become a partner without the consent of the remaining partners.

Fourth, the co-owner, as such, is not the agent of the other co-owners without the express or implied authority of the other co-owners, while each partner is the agent of the partnership.

Fifth, a co-owner has no lien on the property of the co-owner for expenses incurred for the common benefit, while a partner has such a lien.

While the relation of partnership and that of mere co-owners as distinguished above are clearly separate from one another, the relation of co-owners not infrequently merges into that of a co-partnership. That is when they employ the common property in business for the purpose of profit and divide the profit between them a partnership may result.

As where several persons jointly purchased jewelry, clocks and diamonds for the purpose of re-sale, with the understanding to divide the profits resulting from the transaction, a partnership was thereby created.

But persons who purchased goods not for re-sale and the sharing of profits, but for the purpose of dividing the goods between themselves, are not to be regarded as partners.

In a case where two men bought a tower clock for the sum of $500 for the purpose of sale at a profit, it being agreed that neither one should have possession of the clock, and while in his custody it was to remain at his risk in case of fire or burglary, and each was to make an effort to procure a purchaser, but a sale was to be made only with the concurrence of the other, the parties were held not to be partners.

Who May Enter Into a Partnership.

As a general rule any person capable in law to enter into a contractual relation may become a partner.

(1) Aliens are capable of entering into a partnership without the slightest restriction, provided that those aliens are subjects of a country at peace with our own.

War between the nations of which the partners are citizens works a suspension and often a dissolution of the partnership. (Hubbard *v.* Matthews, 54 N. Y., 43.)

(2) Infants may become partners and have the same rights and powers as adults, except that they may at their option repudiate their contracts.

An idiot, lunatic or insane person cannot enter into a partnership, for the reason that such persons are incapable of entering into a contract. While the contract is voidable, yet, if the other party was ignorant of the insanity, and the contract has been executed and to all intents and purposes appears to be fair and conscionable, the contract cannot be set aside unless the parties can be restored to their original position.

Insanity of a Partner After Formation of Partnership.

A partner's subsequent insanity does not of itself cause a dissolution of the partnership, but will frequently justify a decree of dissolution.

(3) A corporation cannot enter into a co-partnership with another corporation, firm or individual in the absence of any authority expressly conferred by the articles of incorporation.

(4) Two or more firms may enter into co-partnership and one firm may enter into partnership with an individual.

As respects third persons, dealing with the co-partnership, the associating firm or firms usually lose their identity. Each member of the firm is liable as a partner in the joint firm, but as respects themselves, their interests and division of profits or losses, the associating firms are regarded as the partners. (Raymond *v.* Putnam, 44 N. H., 160.)

No Limit to Number of Partners.

Any number of persons may associate themselves into a partnership for any lawful purpose. There must, naturally, be more than one. But no person can be introduced in the firm as a partner without the consent of all the remaining partners.

Consent in Advance.

Consent to bring in new persons as partners into the firm may be easily provided for in the contract of co-partnership, and any terms may be agreed upon for such contingency, provided they are fair and reasonable.

Characteristics of a Sub-partnership.

One or more partners of a firm may, but not all, unite with a third person to form a partnership as to the particular interest of such partner or partners.

Such a partnership is often called a sub-partnership, and the person or persons so associating with the partner is termed a sub-partner.

An arrangement of this character amounts to a partnership within a partnership: it depends upon the existence of the superior or original partnership to which it is subordinate. It has all the characteristics of a partnership between the immediate parties to it, but the third person does not thereby become a partner in the original partnership, nor is he liable as a partner for the liabilities and partnership obligations of the original firm. He has no right to an accounting as a partner in the original firm, but only as against such members of it as united with him to form the sub-partnership.

A sub-partner may, however, render himself liable as a partner of the original partnership by holding himself out as a partner and thus inviting credit for the dominant partnership.

(To be continued.)

A Simple and Effective Window Display.

DISPLAYS which have attracted a great deal of attention are often of the simplest kind. A display, if seasonable and symbolic of the occasion or time of the year at which it is made, is especially attractive.

As graduation and Summer time approaches it will be found profitable to exhibit jewelry novelties and a line of high-class fans, which might be effectively displayed as follows:

Secure several yards of vari-colored ribbon measuring about three inches in width and allow this to radiate from a point in the center of the window and well in the rear toward the sides and top of the show window, thereby forming an immense fan. The ribbon may be used on the white paper on which it comes in order to give it more rigidity.

The different ribbons radiating in different directions resemble the rods of a fan and may be used on which to display fans for graduation gifts or even jewelry. Seasonable plants and flowers should be arranged on either side of the main piece in order to set it off to good effect. G. A. D.

Don't forget St. Patrick's Day when arranging your plans for future window displays. More interest is being in taken in that day every year, and hence the opportunity for the enterprising. Miniature gold and enameled harps, serviceable as brooches, will sell well. These may be made up to order without any difficulty. An appropriate drapery for the rear of the window would be one of green cloth with a large harp in the center. The harp might be made of gold paper.

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.



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Stevens and Williams English Rock Crystal

Attractive Lines kept always in OPEN STOCK

Write for illustrations and price lists

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

JEWELERS' REPAIR KIT For Combs or Barrettes

Sample Box No. J, Containing the Following—

1 Doz. Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

50c.

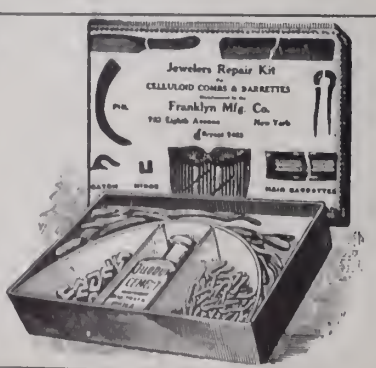
Guaranteed to repair any article made of Celluloid

Sent PREPAID on Receipt of Price, 50c.

OR FROM YOUR OWN JOBBER

Extra Joints and Catches - - 15c. per Doz.
4-in. Pin Tongs, 35c., 5-in., 40c., 6-in., 45c. per Doz.
Extra Cement, 25c. per Bottle. Will not evaporate

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The Mercantile Fountain Pen

The Standard Quality



Jewelers everywhe know the advantages ordering a stock of fou tain pens bearing t well-known trade-ma

"Mercantile"

Made in a great va ety of styles and siz from the finest materi obtainable and by t most careful workm the "Mercantile" h won its way to the fo most ranks, where it now to be found, back by 30 years' unequal success.

It is the cheap good pen that c be conscientious recommended.

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Aikin-Lambert Co.

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(Established 1864)

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AMERICAN SWISS FIL

GAS FURNACES, BLOWERS, &c.



ZEUNER'S BEST JEWELERS' SAWS

JEWELERS' SUPPLIES FILES AND TOOLS

Established 1874

E. P. Reichhelm & Co.

24 John Street New York

Price, $20.00



Price, $1

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW Y

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Nevers Pottery, Its Origin and History.

The Nevers factory is incontestably of Italian origin and has been thought to go back to the second half of the 16th century under the influence of Louis de Gonzague at the time of his marriage with Henriette de Clèves, but nothing corroborates this supposition. It is, however, true that pronounced traces of the Italian style

Rouen, has had its historian, Mr du Broc de Ségange, who has published a beautiful book, filled with precious documents, on the faience of Nevers and who, in his "Study of the Origin of Ceramic Production at Nevers," thinks that the foundation of the first factory can be credited to Mr. Conrade, a gentleman from Savone, who,

hands of potters from the detestable shops of degenerate Italy. A mere examination of the pieces of this period which are in the Cluny collections completely justifies the opinion so tersely expressed by the author of *"Merveilles de la Ceramique."*

If the origin of the manufacture is obscure, its developments in the 17th century are of considerable importance, for it follows, from documents found in the archives of the city, that numerous workshops were opened at the same time with those of the successors of the Conrade brothers, estab-



SOME INTERESTING SPECIMENS OF THE FAIENCE OF NEVERS.

found in the pieces of the first period of manufacture, which cannot go back of the beginning of the 17th century. It therefore appears certain that some Italian at this time established factories at Nevers, which became the starting point of an important manufacture which increased considerably under the management of the Conrades, a family of gentleman artists who came from Albissola, near Savone, on the Riviera of Genoa.

The manufacture at Nevers, like that at

according to that, would be the founder and head of the Nevers school; but, on the other hand, A. Jacquemart, whose authority in such matters cannot be doubted, declares—and perhaps rightly—that he cannot accept this view, and alleges that there are traces at Nevers, and particularly in the Château of Gloriette, of an Italian school which was anterior to the arrival of the Conrades, and he adds that the beautiful pieces in the Italian style, such as the vase at the museum of Cluny, cannot have come from the

lished in 1602, and that in 1743 there were at Nevers factories of enameled faience.

Here, as at Rouen, signatures are almost always lacking; initial letters and monograms are plentiful, but with few exceptions the greater part are inexplicable.

The production at Nevers belongs to three distinct epochs—that of the Italian influence, to which belong all the pieces which recall by their shape and their decoration the traditions of the school of Urbino of the 16th century; that in which the Oriental charac-

I have established myself as importer of

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My showrooms are located at 50, 52, 54 Murray Street, and I will conduct the business on the same lines as formerly done by Charles Ahrenfeldt & Son.

I am now prepared to show a most complete line of new Import Samples that are particularly adapted to the Jewelry Trade.

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LONROP 8 X
1-2 SIZE



Annual Productions

1906	Mono	2000 Glasses
1907	Mono	4000 Glasses
1908	Mono, Porrop	5000 Glasses
1909	Mono, Octo, Minrop, Monrop, Helrop, Basrop . . .	8000 Glasses
1910	Besides the above, new patterns are coming out	

LONROP STAROP MAXROP STAILROP

tcmarried to Italian art dominates, and to wh belong the beautiful pieces on a bl and violet-like ground, known as *bleu de Perse*, and that known as the *Franco rnaise*, among which appear the ordi- na faiences in which art has only a quite endary part. These latter, moreover, lough described as coming from the fac- o at Nevers, which at the time of the rich Revolution still counted, as we have

We illustrate herewith some choice specimens of Nevers pottery in the Cluny Museum, Paris.



PITCHERS AND SLIPPERS OF NEVERS POTTERY.

sid, 11 factories, can be attributed to that a La Charité-sur-Loire, a neighboring fac- t, and which was, so to speak, a mere dependency on that at Nevers at the lowest ges of its production.



NEVERS FAIENCE—XVII. CENTURY.

Jugs and Cider Mugs of Two Centuries.

(From the *Canadian Pottery and Glass Gazette.*)

CIDER mugs of porcelain or earthen ware are to the licensed victualler of the west what the pewter of three generations ago was to his confere of the east and south.

Now that cider has obtained brevet rank as a wine in all the great London hotels and restaurants, and that there is a steady demand for pure cider from Khartoum to the Cape and from Tokyo to Gibraltar, a cider-mug cult has already begun, and the prudent housewives who have treasured up the cups of other days can count with certainty on the possibilities of an unearned increment. Throughout the "West Country" inn-holders and taverners, great and small, have always prided themselves on the number and variety of their cider mugs, just as the thrifty housewives of East Anglia and elsewhere set special store by their polished platters, and the Welsh matron finds delight in an array of carved wooden spoons. Cider mugs were chiefly manufactured in Leeds, Liverpool, Worcester, Bristol, Brislington, and throughout Staffordshire. In Devonshire and Somersetshire, both essentially cider counties, vessels of stoneware (Lambeth) and the productions of Bristol, Brislington, and Sunderland are in a majority. In Herefordshire and Worcestershire one constantly comes across really fine and artistic specimens, like the Worcester transfer or the Crown Derby mugs.

The Rockingham cider mugs, made like loving cups, with two or three handles, are remarkably handsome. In Devonshire huge "comic" heads in rough stoneware were once used to indicate that cider could be obtained at any particular house. Two very fine ones are in possession of Mr. Straun Robertson, of Batheaston, Bath, who has several curious cider mugs in his collection, including two exceptionally interesting cups, both of the same date, *circa* 1793, the one Liverpool and the other Leeds. A ship with patriotic verses adorns the first, and upon the second is portrayed the execution of Louis XVIII.

Lustre ware, from the middle of the 18th century up to the first decades of the Victorian era, enjoyed a very large share of popularity throughout the Midlands, and also in the West and South of England.

The cider drinker seems at one time to have been a lover of practical jokes and horseplay, for many of the "mugs" have inside them toads, frogs and other repulsive reptiles calculated to alarm the unwary. Many old cider mugs are covered with verses in praise of the apple and the health-giving qualities of its juice. The latter was generally regarded as a specific for longevity. That this was by no means a popular delusion is shown by the statistics collected in counties as wide apart as Devonshire and Worcestershire.

The manufacture of worthless imitations of these old-fashioned drinking vases is common, but the counterfeits are nearly always heavier and clumsier than the genuine article. The finest Worcester, Leeds and Liverpool cider mugs are of quite phenomenal lightness.

For decorative purposes the better kinds of cup are exceedingly effective. They look particularly well on the old oaken dressers, even more extensively sought for than the mugs themselves.

The Dallas Optical Co. has removed from its old stand on the second floor on Main St., Dallas, to a much larger and beautiful shop on Murphy St., opposite the Southland Hotel. This to-day is one of the most up-to-date and beautiful shops in the country.



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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2418.—**Clean Celluloid-Covered Mountings.**—*How can I clean celluloid-covered comb mountings? C. C.*

ANSWER:—Rub up with a woolen cloth and a little tripoli and polish with a clean woolen cloth.

QUESTION No. 2419.—**Soldering to Glass.**—*I want to solder some metal rings to a glass vase. How can I make solder adhere to the glass? S. G.*

ANSWER:—The latest process known is that of Cailletet's, which, as described by him, consists in covering the glass where the soldering is to be done with a thin layer of platinum. This platinum covering is obtained by covering the slightly heated glass, by means of a brush, with very neutral chloride of platinum, mixed with essential oil of chamomile. The oil is slowly evaporated, and, when the white and odoriferous vapors cease to be given off, the temperature is raised to a red heat. The platinum is then reduced and covers the glass tube with a bright layer of metal. Upon fixing the glass thus metallized to the negative pole of a battery of suitable energy and plunging in a bath of sulphate of copper there is deposited upon the platinum a ring of copper. Soldering can now be done on the copper, by means of tin solder, with a soft flame or a soldering iron. If the glass is cold be careful to prevent cracking during soldering.

QUESTION No. 2420.—**Imitation Ivory.**—*We could use some imitation ivory for handles on manicure sets. Can you tell us how we can produce it? I. & P.*

ANSWER:—According to the *English Mechanic* a good imitation ivory can be produced by the following method: Wash sound potatoes, unbruised, in dilute sulphuric acid until clean on the surface, then boil them slowly in fresh sulphuric acid until quite thick—almost solid. Wash them in tepid water, and then in cold, until free from acid, and dry in a warm place. This substance can be moulded and turned well like ivory, and is far the cheapest to make of any. *Another:* Mix ivory powder, bone powder or powdered egg shells with water and grind to an impalpable powder in a mortar. Evaporate off the water and mix glycerine and gelatine, or glue, with it to form a putty. A little yellow or brown may be added if necessary to give appearance of age. Press this putty into a previously oiled mould and leave to dry. Dry at 140° to 160° F. under pressure. *Still another:* Mix powdered ivory bone or egg shells with 10 parts diamond cement and 1 part glycerine. All these imitations can be used for repairing and filling up cracks in ivory.

QUESTION No. 2421.—**Cleaning Silver Gilt Plate.**—*A lady customer recently asked me how to clean silver gilt plate so the shade of gold and silver would not be destroyed. Please inform me how to do this. C. S.*

ANSWER:—To keep silver gilt plate in its original shade it should be washed about once a week with warm water, soap and a soft sponge. Wash it enough to remove the tarnish which has gathered since the last washing, then rinse in clean water to remove all traces of soap and dry with soft towels. No silver polish or powdered chalk should be used on silver gilt, as this will destroy the shade and would soon destroy the gilding or any bronzy shade.

QUESTION No. 2422.—**Bronze Finish.**—*There are many bronze novelties and medals that possess a fine finish which is very artistic, especially those coming from France. Can you tell me how these effects are brought about? B. F.*

ANSWER:—Very artistic finishes are produced on bronze by the following methods: Mix one ounce each of verdigris and sal ammoniac; then make this into a thick paste with com. acetic acid. Place in a copper vessel, one which has not been tinned inside, and add to it five pints of water and boil for 20 minutes. The water is then poured off and saved for future use. The bronze articles to be treated are placed in a copper vessel and should rest on a piece of glass so there is no connection with the copper. Pour in enough of the solution to cover the articles and boil for 15 minutes, or until the right finish appears. Finish with a coat of lacquer.

QUESTION No. 2423.—**Tinning Aluminum.**—*On account of the lightness I desire to use aluminum for badges and belt ornaments, but must have them tinned. Kindly give a formula for this tinning. T. A.*

ANSWER:—*Der Metalarbeiter* gives the following formula for tinning aluminum: It has been found that the only way to tin aluminum is with an intermediate coating of copper, which can be done only by the electrolytic process. The solution for coppering consists of 17 parts water, in which are dissolved 10 parts sulphate of copper; add to this one part nitric acid. Before plating give the aluminum a matt surface, which is done by immersing it in hot concentrated caustic soda solution just long enough to obtain a white matt; then dip into nitric acid, rinse in clean water and place directly into the plating solution, using for the anode a piece of soft sheet copper. After a heavy deposit of copper, tin the pieces in a bath made by taking three parts of tin chloride and nine parts of caustic potash, dissolved in 100 parts of water. Add the potash first and warm the water a little until the solution is complete. Then add the tin chloride. This bath, when in use, must be kept at a temperature of between 160 and 190 degrees F. Tin plating begins as soon as the coppered articles are put into the bath, and in 15 to 20 minutes the coating will be thick enough.

QUESTION No. 2424.—**Etching Glass.**—*Kindly give me the acids used for etching on glass? E. G.*

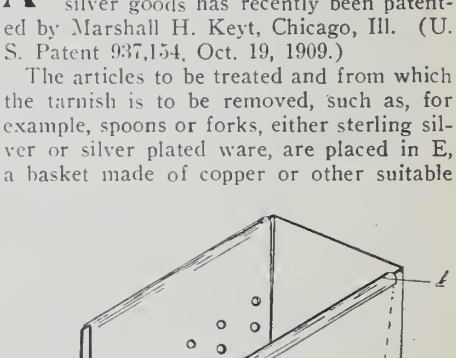
ANSWER:—For etching on glass or for labeling bottles, proceed as follows: In a glazed tea cup rub some warmed parafine around the inside, and in this put zince chloride, 14 grains; hydrofluoric acid, 55 drops; water one ounce. Mix only enough for use, as it will not keep its strength very long. Do not place in glass, as it will destroy it. The writing or tracing may be done with a quill pen or camel's hair brush. After etching the glass should be rinsed or washed with cold water in order to remove all trace of acid.

A New Method of Removing the Tarnish from Silver Goods.

From the *Brass World.*

A NEW method of removing tarnish from silver goods has recently been patented by Marshall H. Keyt, Chicago, Ill. (U. S. Patent 937,154, Oct. 19, 1909.)

The articles to be treated and from which the tarnish is to be removed, such as, for example, spoons or forks, either sterling silver or silver plated ware, are placed in E, a basket made of copper or other suitable



NEW METHOD OF CLEANING SILVER.

metal. This basket rests in an outside receptacle D, which is made entirely of zinc. A solution composed of the following is placed in the outside receptacle or tank D:

Water	1 gallon
Sodium carbonate	2 oz.
Sodium bicarbonate	2 oz.
Sodium sulphate	1 oz.

The solution is preferably used warm. The electrolytic action set up between the articles and the zinc serves to remove the tarnish from the goods in a rapid manner. The metal is not attacked. It is claimed that other metals besides silver may likewise be cleaned in a similar manner.

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Mr. Watchmaker: The next time a traveling salesman for material calls on you, ask him to show you a bottle of Fulcrum Oil and a bottle of some other well-known brand and then compare the color. That will convince you at once that

Fulcrum Watch and Clock Oil

is superior to any oil ever produced. If an oil will discolor on the shelf or in the traveler's trunk or on your bench, what do you suppose it will do in a watch or clock?

Fulcrum Oil positively will not discolor or become rancid in any length of exposure. It is the only Watch or Clock Oil ever known which is absolutely free from acid **and we can prove it.**

35c. a bottle—For Sale By All Jobbers—$3.75 per dozen

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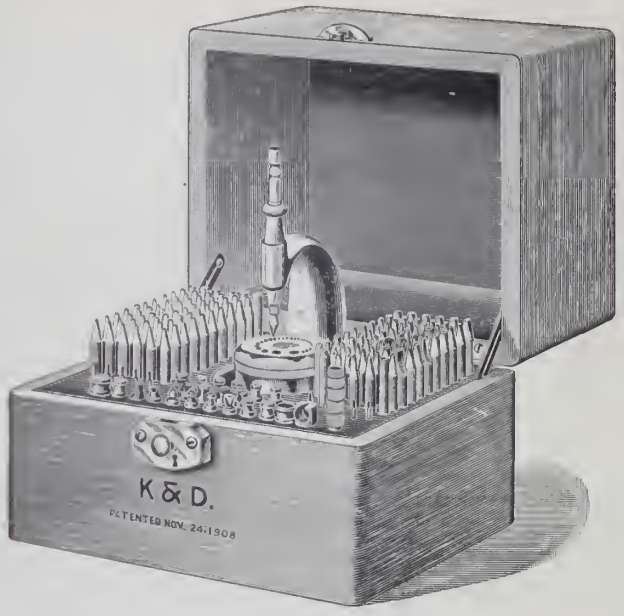
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37 Maiden Lane, N.Y.

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Waltham Watch Company.

Waltham, Mass Dec. 17th, 1909.

Kendrick & Davis Co.,

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Gentlemen:-

I am thoroughly pleased with my "Inverto" Staking Tool. After several months use I am still finding new points of usefulness and superiority to any other staking tool I have ever seen, and I feel confident that any progressive watchmaker who once tries the "Inverto" will surely want to possess one.

Yours truly,

Chas Ohlson

e above letter from Mr. Ohlson, superintendent of watchmaking of the world's greatest watch factories, shows what a man well ed to judge the merits of new devices, thinks of INVERTO.

u will note that Mr. Ohlson has not merely EXAMINED INVERTO, regular USER of it.

WEBSTER-WHITCOMB NEW MODEL LATHE

THE VITAL POINT



PAT. APPLIED FOR.

in a Watchmaker's Lathe is the SPINDLE AND ITS BUSHINGS. In this lathe the bearing surfaces of the spindle and its bushings TOUCH THROUGHOUT THEIR ENTIRE AREA, insuring continued TRUTH, easy running and greatest *durability.* This quality in our lathes is maintained by workmen of long experience in the operation of special machines devised for this particular work.

Many lathes may be found in the market in which the front end of headstock spindle bears only on the 45° angle. They may look well on superficial inspection, but they will run hard if the spindle is closely adjusted, and are quite unreliable for perfect work.

In buying a new lathe be SURE the spindle and bushings are PERFECTLY FITTED. Without this a lathe is dear at any price.

Our lathes are finely finished. The curves are true and the surfaces smooth. All sharp corners are carefully and uniformly rounded; this makes a great difference in the durability of the nickel plate. HEAVILY NICKELED.

In comparing lathes, the size and variety of CHUCKS, as well as the scope and general character of the ATTACHMENTS should be considered.

In comparing prices with other lathes, learn the difference in size, quality and details of construction.

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at as above, and 6 Wire and 2 Wheel Chucks (10 Chucks).... 39.00
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ni chuck may look nice and shiny, yet be practically worthless. Exo critically the thread on our chucks in comparison with others. We t use dies for threading our chucks. THEY ARE CUT IN A AIE. The cone and body of OUR chucks are GROUND to correct O and size; the surfaces are STRAIGHT and TRUE; compare them nd your eyeglass with the shiny ones. The thread and outer surfaces chuck, as well as its form and proportions, are important elements continued truth and durability. The holes in our chucks are RUND to size and truth. We caution you against imitations. e GENUINE are stamped "WHITCOMB."

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THE HOROLOGICAL REVIEW,
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THE JEWELERS REVIEW

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42nd Year. WEDNESDAY, MARCH 2, 1910. Vol. LX., No. 5.



Repoussé Silver Basin of the XVII Century.

(*See Text on Page* 61.)

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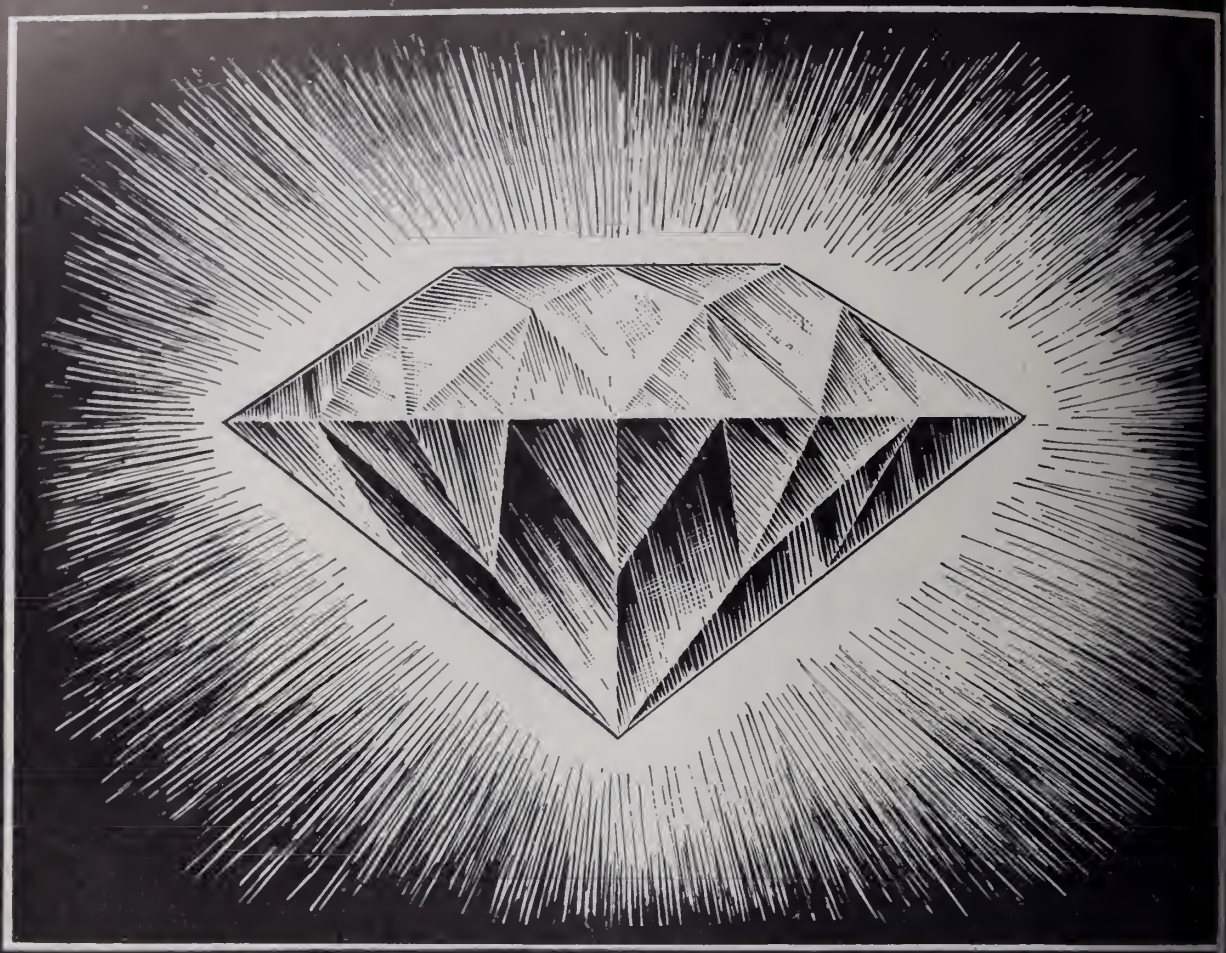
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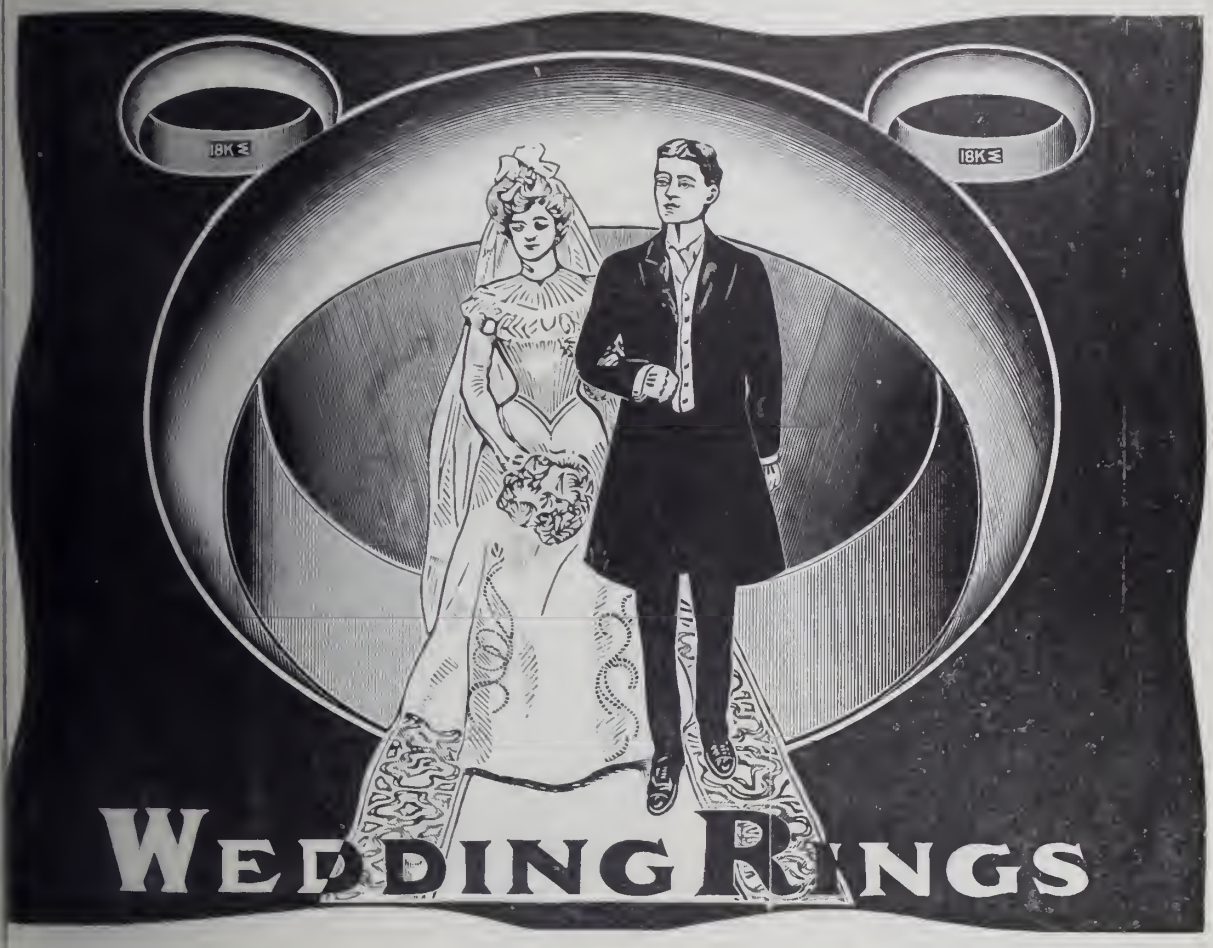
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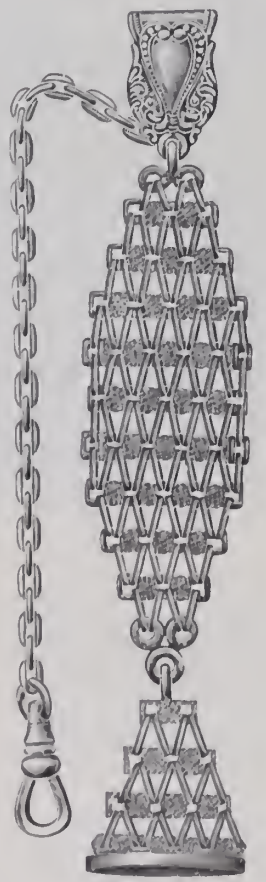
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New joint on side of frame	.75	"	1.50
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New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
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An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs.

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Repairing mesh or fish scales, not soldered	$0.50	to	$1.75
Repairing mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
New joint on side of frame	.50	"	.75
New joints on sides of frame	.75	"	1.25
New ball snap on one side of frame	.50	"	.75
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Soldering two eyes on frame for chain	.50	"	1.00
Lengthening chain on frame or new chain, per foot	1.25	"	2.50
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Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
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Lining purse with silk or kid (white or yellow)	1.25	"	2.00

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Net prices are quoted above. Preserve this page for your own and your employes' information.

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RESULTS



"MORE THAN I EXPECTED."

¶ If a thousand jewelers told you that they had received "M Than Expected" for their metals wouldn't you feel it worth wh to investigate the matter? We would rather *do more* than *do* than you expect, and we make this statement good with a che that will measure up to your expectations.

¶ If by Our Accurate Valuations you can get more for your Gold, Silver, Filled Cases, Plated Jewelry, Sweeps, etc., there no reason why you should accept less from another conce We guarantee where others promise and the evidence of it "Best Proved" by a Trial. This is the time to clean up an you overlook sending us your next shipment you do yours and your business an injustice. Shipment returned at our pense if you are not satisfied.

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Check for sweeps exceeded our expectations. Will assure you of our future business.
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Check for Old Gold and Filled Scraps received and very satisfactory to us. Thanks for promptness. I remain,
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Calais, Me.
Your check for $47.52 received and accepted with thanks. Yours,
Chas. W. Bailey

Massachusetts.
Salem, Mass.
Received check for Fillings, Sweeps, etc., very satisfactory and will send you future shipments.
Yours truly,
Salem Jewelry Co.

New Hampshire.
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Check for Old Gold and Silver received and am perfectly satisfied. Thank you for promptness. E. M. Whitcomb.

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Cleveland, Ohio.
I always send my Gold to you with satisfactory results. Yours truly,
C. B. Edgar.

Illinois.
Champaign, Ill.
Check for Old Gold and Silver O. K. Thank you for your always prompt remittance
Yours truly,
Chas. Maurer.
Jeweler and Optician.

Minnesota.
Rushford, Minn.
Check in payment of Old Gold and Silver scraps received and the amount is very satisfactory, for which please accept thanks.
Yours truly,
G. G. Grossfield.

Alabama.
Union Springs, Ala.
Returns are most satisfactory; realized more than expected.
Yours,
Henry J. Rosenstihl.

Tennessee.
Memphis, Tenn.
Amount of check received to-day was really more than I thought the Old Gold was worth. Thank you for promptness. Yours truly,
Charles Wilms.

Texas.
Haskell, Texas.
Check for Old Gold received, really more than expected. Thanks for prompt attention.
Yours,
H. M. Craig.

Montana.
Butte, Mont.
Check for Sweeps entirely satisfactory. Will remember you with our business in future.
Towle & Winterhalter.

Oregon.
Check for $402.00, returns for Sweepings, perfectly satisfactory to us. With thanks, we remain,
Yours,
A. & C. Feldenheimer.

California.
San Diego, Cal.
Check for Sweeps received to-day. Accept my thanks for your fair and courteous treatment, will remember you with future shipments.
Yours respectfully,
H. M. Funk.

Maryland.
Rockville, Md.
Your check for Old Gold received O. K. Will send you more in future.
Yours truly,
G. MacWilliams.

New York.
Potsdam, N. Y.
Received check all O. K. and more than satisfied. Yours, etc.,
C. A. Thorpe.

Maine.
Farmington, Me.
Check received, perfectly satisfactory. I think we come pretty near in our estimation. I made it $112.50 and your check was $112.55.
Yours respectfully,
J. A. Blake.

New York.
Rushville, N. Y.
The draft for $22.07 for Old Gold and Silver received, which is very satisfactory. I am,
Yours respectfully,
C. T. Loudon.

Delaware.
New Castle, Del.
I received check today. Everything satisfactory. T. E. Bridgewater.

Pennsylvania.
Hanover, Pa.
Had word from party to whom cases belonged, and everything is satisfactory. So you may keep entire shipment.
Respectfully,
Chas. F. Sarbaugh.

Massacht
Natick,
Your check
and is satisfact
ing you for sa
Yours respe
H.

New Y
Rome, N
Your chec
this A. M. V
and satisfactor
H.

New Y
New Yor
Your check
ings receive
thanks, same
satisfactory
tinue to have
our sweeps e
Respectfully
Baumgold

Pennsyl
Erie,
Received y
for Old Gold
and am satisfi
amount. You
I

"Our Factory is Your Factory"

A 10-KARAT LINE THAT IS 10-KARAT

Where the Quality Counts

The quality of an article becomes a constant reminder of the store from which the article was purchased.

Quality will outlive the best advertisement, become the constant subject of conversation, the boast of an enthusiastic customer, and if it is the quality which goes with the reputation of the Keller Jewelry Mfg. Co. line of gold jewelry, it will fill you with the utmost satisfaction.

Our Large Assortment of

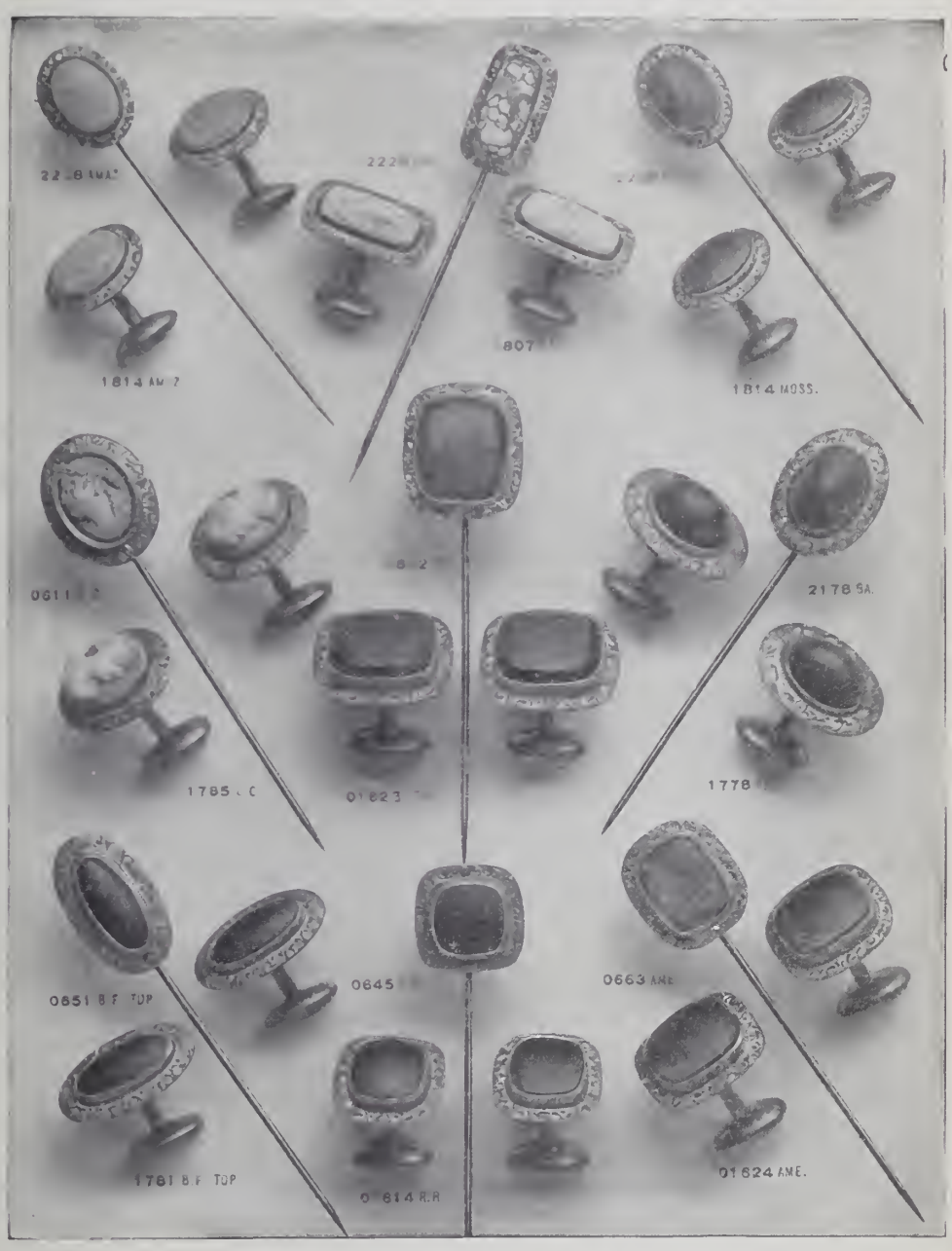
INK BUTTONS
BROOCHES
SCARF PINS
LOCKETS
PENDANTS
BABY PINS
HANDY PINS
WAIST SETS
ROSSES
COMBS
FOBS
TIE CLASPS
NECK CHAINS
LORGNETTE CHAINS

WILL INTEREST YOU

LOOK FOR THIS



TRADE-MARK



Consult us concerning prices and designs

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Avenue, Newark, N. J.

64 Nassau Street, New York

TO THE TRADE:

"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

CANTON, OHIO

POINTER No. 123

HOW MUCH HAVE YOU LOST?

Has Your Business Been Conducted Along Modern Lines? If Not, Your Losses Cannot Be Computed. Our System Will Rectify The Fault and Make It a Big Success.

Results? READ THE LETTER



STORE OF I. R. RUBENSTEIN, BIRMINGHAM, ALA.

Full Particulars Furnished Upon Request

Birmingham, Ala., January 25, 1910.

(Copy of original letter)

The Arnstine Bros. Co., Cleveland, O.

Gentlemen:—Answering your inquiry of January 20th as to how my business was in 1909, I can state that it went more than 40 per cent. over 1908, and my December business was 45 per cent. ahead, and in 1908, the first time I used your catalogues, my December sales showed a gain of over 40 per cent.

The increase is accounted for by the elaborate catalogues and newspaper advertisements which you furnished me with the cuts and write-ups.

Wishing you a prosperous year, I beg to remain,

Yours respectfully,

I. R. RUBENSTEIN.

We deal only with the legitimate jeweler and as a rule sell but one in a city.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

We Manufacture

Imitation Stones

Superior to the Importe

In All Colors, Qualities, Sizes and Shapes

Prices Right

TANNENBAUM & COMPAN

Manufacturers and Cutters of

Semi-Precious and Imitation Stones

PROVIDENCE, RHODE ISLAND

NEW YORK BOSTON LONDON PARIS OBERSTI

WINNING ON
MERIT
ALONE

There are many ways of trying to win in the business world.

One may adopt Brute Force. That is the method of the highwayman, when he hits you on the head and takes your wallet.

Or one may seek success simply on the MERIT of his products in an open market. That is the approved method in civilized communities. It succeeds.

Jobbers, dealers, consumers, everybody responds to considerations of MERIT, and no Chinese Wall can shut it out.

For years

WADSWORTH WATCH CASES

have been winning on merit. The cases have been sold, and the business developed on the idea of QUALITY, including superior SHAPES, STYLES and ENGRAVINGS. The Cases will continue to be sold and the business to be developed along the same lines.

The Big Stick is no part of our office furniture. Dealers DON'T HAVE TO buy these Cases.

But they WANT TO and will buy them because of their MERIT, because of the PROFIT there is in them, and because there is always certainty of a SQUARE DEAL and no coercion.

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really AHEAD OF THE TIMES have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

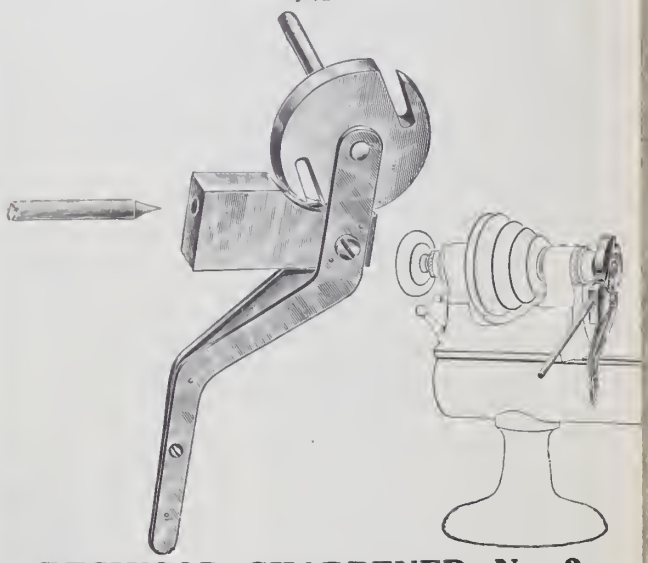
NEW YORK OFFICE
37 and 39 Maiden Lane

CHARCO IMPROVED WATCH GLASS CABINET, No. 85



The NEW FEATURES of this Cabinet are the SKELETON DRAWERS, making an accumulation of dust and chips impossible, and the very easily read LABELS of white celluloid on the drawer fronts. The Cahinet has nine drawers, giving 1,632 spaces. It is 29½" high, 24" wide and 13" deep. The construction of drawers, arrangement of partitions to economize space and weight, and the novel method of showing contents on the drawer pulls are all novel and practical ideas and very well carried out. The Cabinet is made of oak and finely finished, and is the lightest and strongest case on the market. Spaces are provided for the small sizes of Lentilles and Genevas, and for Antiques, which no other Cabinet provides for, making it the most complete and convenient Cabinet ever offered to the trade.

Price, $16.00



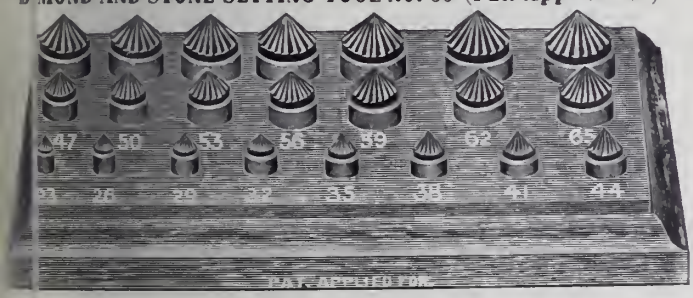
PEGWOOD SHARPENER, No. 3

A new attachment, designed for use on a watchmaker's lathe, which sharpens pegwood to a hair point without breaking, and at the same time gives the point the proper concave shape. The tool is held in the lathe by an arbor fitting into a regular wire chuck as shown in the illustration, being steadied by the rest shown. The stick of pegwood is rotated by hand while the tool is revolved in the lathe, producing a fine, long, flexible point. With this tool the watchmaker can prepare enough pegwood for a day's or a week's work in a few moments, and have every piece uniformly and evenly sharpened.

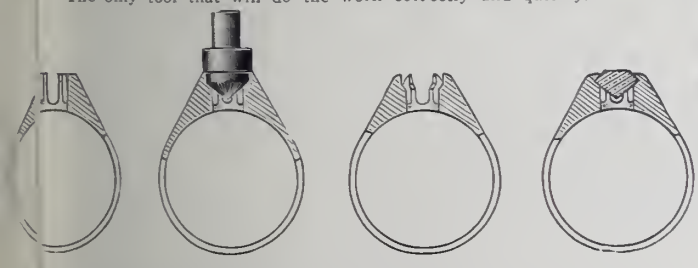
The tool is mechanically perfect, made of the best material, is durable and cannot get out of order. For sharpening the cutters the use of a fine Arkansas oil stone slip is necessary. Coarser abrasives should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1 16 to 6 carats.

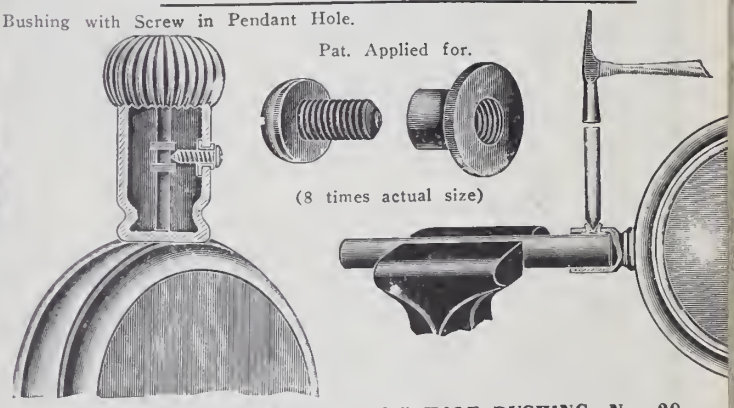
Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.

Pat. Applied for.



(8 times actual size)

THREADED PENDANT SCREW HOLE BUSHING, No. 38

Made in Brass for 18, 16, 6 and 0s Lever Set Cases, and in German Silver for 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole bushing inserted and also screw, and shows repair as it looks when completed.

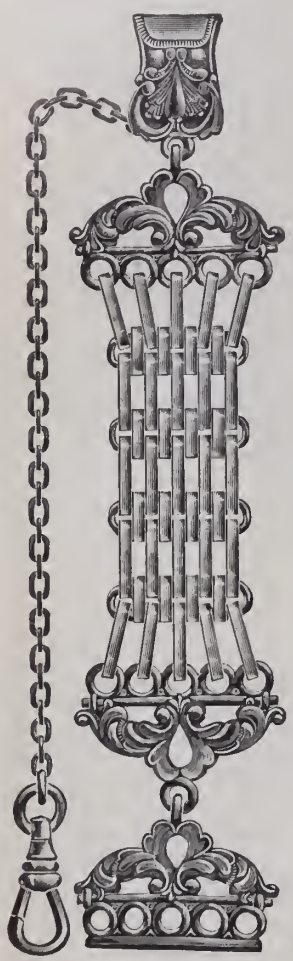
DIRECTIONS.—Ream hole to size of bushing, then place pendant screw bushing in hole and place pendant with bushing on arbor, as illustrated above, and with a centering punch force over the edge of bushing and then put in screw and repair is made.

No need of soldering up or plugging up of damaged pendant screw holes and damaging the pendant and case as well.

Every watchmaker knows how difficult it is to repair a pendant screw hole after the screw is pulled out, due to bending and rusting of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen assorted Screws to match in a Brass Box..... 50c.

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York**



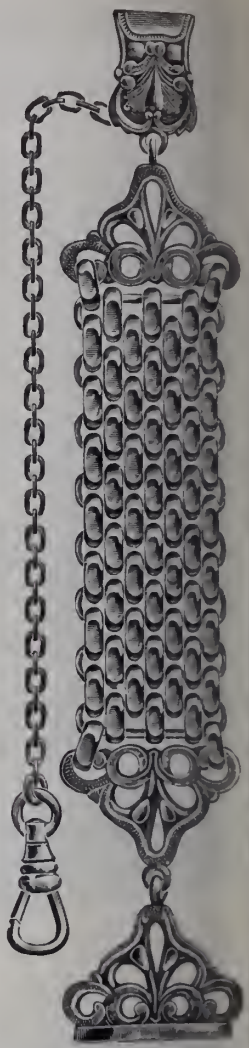
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



4287



4286





9815



4293



4300



9803

FONTNEAU & COOK CO.

Factory



Attleboro, Mass.

NEW YORK
15 Maiden Lane

CHICAGO
1203 Heyworth Bldg.



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two mill n have mesh bags. **We** must supply the other forty-eight million with machine-made mesh ba s.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it ll more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the di s. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** o er **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State S
Chicag

Manning-Bowman Coffee Percolator

PERFECTED "NEW CONSTRUCTION"

Starting with *cold water,* through its automatic circulating process, you will have perfect coffee, near the boiling point, in a few minutes. It also works equally well when starting with hot water. By this method the coffee is never boiled, but is distilled, which is *the secret* of making delicious coffee. The GLASS COVER is so constructed that *will not break* while in use. This important feature is not possessed by percolators of any other make.

OFFEE ODNESS IS N THE AKING

The choicest blends of coffee can be spoiled in the making and any coffee can be made a delightful beverage if prepared in the

MANNING-BOWMAN PERCOLATOR



No. 8293. SECTIONAL VIEW

WHAT WE CLAIM

Simplest in construction. Easiest to care for.

No complicated parts to clog or get out of order. Has no valves to foul and the pocket underneath the percolating tube is made large so that it can be easily cleaned.

The MANNING-BOWMAN Process not excelled by any known method for preparing coffee of the most delicious flavor.

COMPLETE 1910 LINE NOW READY

OVER ONE HUNDRED STYLES AND SIZES

CHAFING DISHES BAKING DISHES CASSEROLE DISHES TEA and COFFEE POTS

BATH ROOM FIXTURES PLANKED STEAK and FISH HOLDERS HOTEL WARE, ETC.

MANNING-BOWMAN & CO.

MERIDEN, CONNECTICUT

NEW YORK, 25 West Broadway CHICAGO, 158 State St. SAN FRANCISCO, 150 Post St.



KARNAK BRASS

A MODERN APPLICATION OF ANCIENT EGYPTIAN ART

75 New and Exclusive Designs Added to this Unique Line 75

Without Question the Most Extensive and Popular Selling Line of Art Brass on the Market To-day

---

Upon Request We Will Send Our Photographic Catalog by Express Prepaid

Free { Cuts and Copy for Newspaper Advertising. Booklets for Distribution to your Customers. } **Free**

A Full Line of Karnak Brass on Display at our New York Office, 409 Broadway, also Hand Hammered Copper and Brass Goods, Silver Plated Hollow and Flatware, Gold Plated Novelties, Clocks, Jewel Boxes, Etc.

Originated by

THE BENEDICT MFG. CO.

East Syracuse, N. Y.



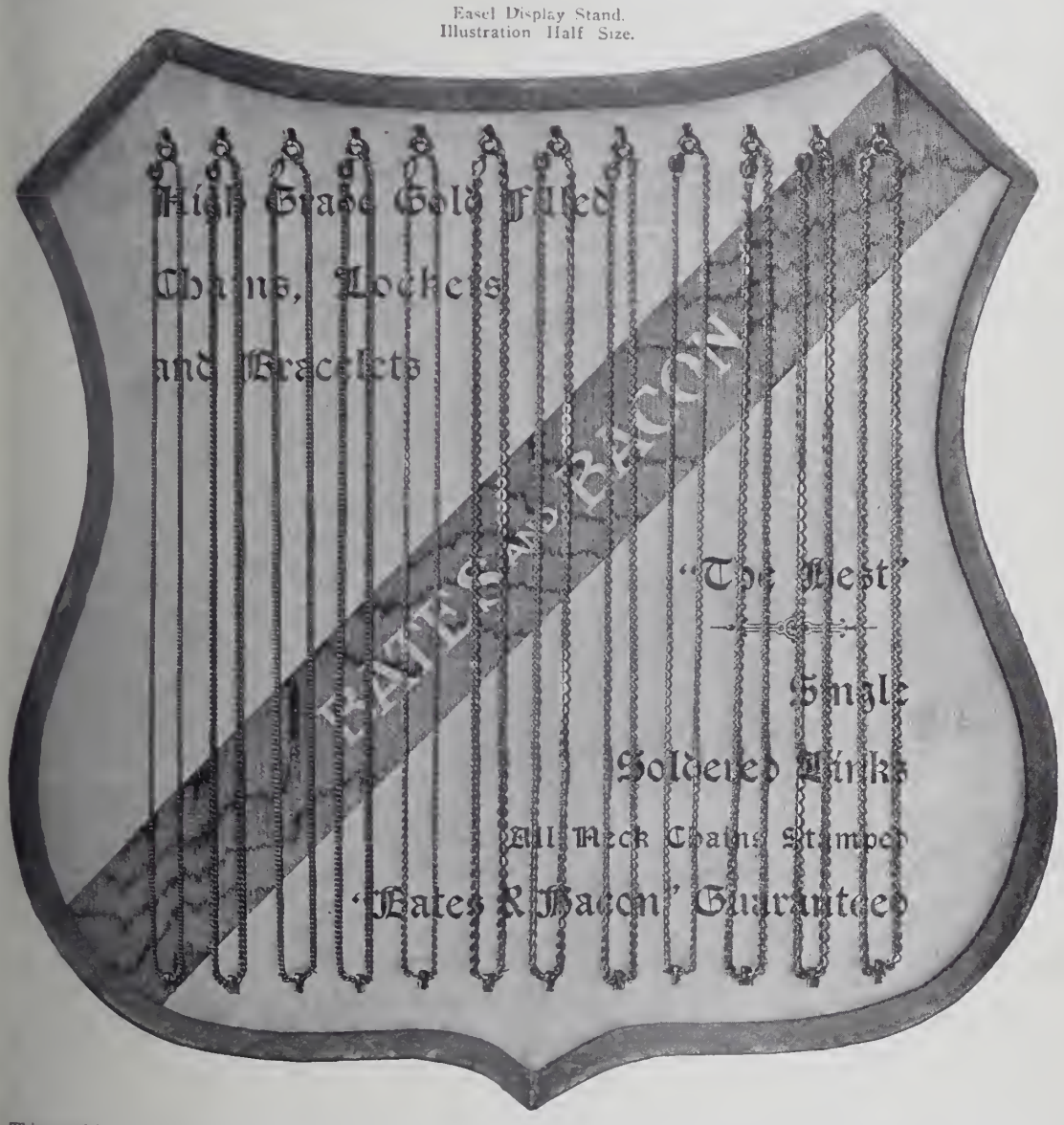
BATES & BACON

ATTLEBORO, MASS.

New York: 9 Maiden Lane **Chicago: 103 State Street**

High Grade Gold Filled Chains, Lockets and Bracelets. Beautiful Silk Display Stand with twelve different patterns of Neck Chains. These are our well-known high grade Gold Filled Electric Soldered Chains. Will not kink. Every Chain stamped "BATES & BACON", and guaranteed.

Easel Display Stand.
Illustration Half Size.



This stand is in the form of a shield patterned from our trade mark, covered with fine watered Silk. This will make a very attractive way to show our chain in any Retailer's store. Order by Number from your Jobber.

No. 1 ASSORTMENT, 13 INCH NECKS No. 2 ASSORTMENT, 18 INCH NECKS
No. 3 ASSORTMENT, 22 INCH NECKS

EVERYTHING IN RINGS

K-E

We are now ready to talk Rings for spring if you want a line that is right buy the K-E

G 10

New designs always interest the up to date Jeweler that is why you should see the K-E line at once

G 52

SEND FOR SELECTION PACKAGE

EST.

G 30



1870

G 15

K-E RINGS ARE RINGS OF QUALITY

G 22

K-E RINGS NOT BETTER THAN THE BEST BUT BETTER THAN THE REST.

G 32

K-E

G 13

KING & EISELE

MAKERS OF
RINGS, SCARF PINS & LINKS
IMPORTERS OF DIAMONDS
JOBBERS IN
AMERICAN WATCHES
BUFFALO, N.Y.

K-E

E 51

E 40



Real Souvenir Spoons

461 Merry Xmas Spoon
430 The Madonna
439 The Girl of the West
431 Roping the Steer
451 The Broncho Buster
454 Golfing Girl
443 The College Girl

EACH MADE IN THREE SIZES:

Regular Size Tea Spoon and Coffee Spoon

Small Size Tea Spoon

For Samples and Prices, address

JOS. MAYER & BROS., Makers

Seattle, U. S. A.

Why Should You Pay Our Selling Expenses?



There are just two ways to buy silverware—the old way and the new. If you prefer to buy through salesmen you must pay their salaries, railroad and hotel expenses, because these items represent fixed charges which must be met. ¶ We have inaugurated a strict modern way of selling silverware. We have made Uncle Sam our salesman, and he wor without salary and without a "weekly expense account." We are equipped to sell you mail from the home office and give you more satisfactory service than you have ever receiv from traveling salesmen. Our selling expenses are almost entirely eliminated. Theref we are able to quote you prices repre-senting a

TRADE W MARK

15% to 20% Saving

TRADE W MARK

¶ Remember that regardless of this reduction in the cost to you, the quality of our line is unchanged, and we will continue to offer you "Woodside Standard" depo ware and sterling silver made in the same artistic designs and by the same expert workm for which we have been noted for years. ¶ Glance at the examples here shown. The Bro Betty Tea Set well represents the distinctiveness of our line of deposit ware. This is e exclusive design. It cannot be obtained elsewhere. The Cheese and Cracker Dish is sterli and comes in a variety of styles. Note the pleasing manner in which beauty is combi with service. ¶ You cannot afford to miss the opp tunity of carrying our line at the new attract prices. Our new Spring catalog will convince y Write for a copy and judge for yourself.



CHOOSE MORE GOODS FOR THE SAME
THE SAME GOODS FOR LESS **MONE**

Woodside Sterling C

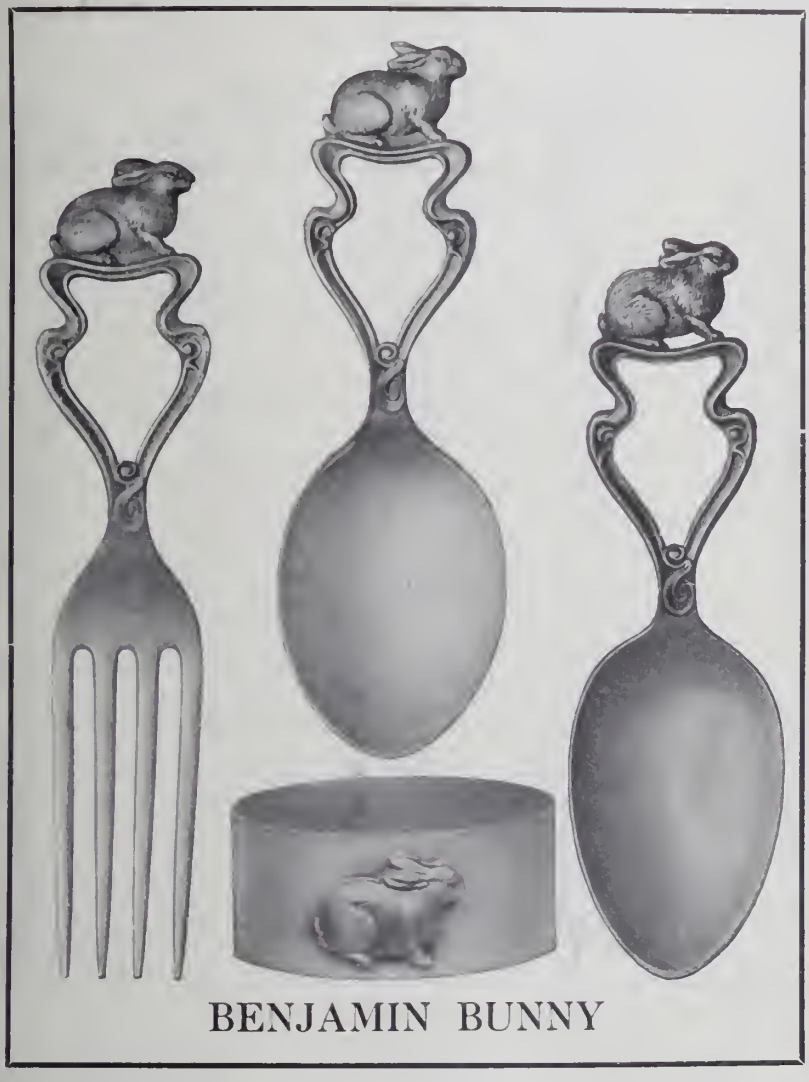
170 Broadway NEW YOR

Easter Greetings

APPROPRIATE

ONTICELLO





BENJAMIN BUNNY

MOUNT VERNON



TRADE MARK R & L B Co STERLING

Rogers, Lunt & Bowlen Co.

SILVERSMITHS

Greenfield :: :: :: Massachusetts

PATTERNS OF QUALITY

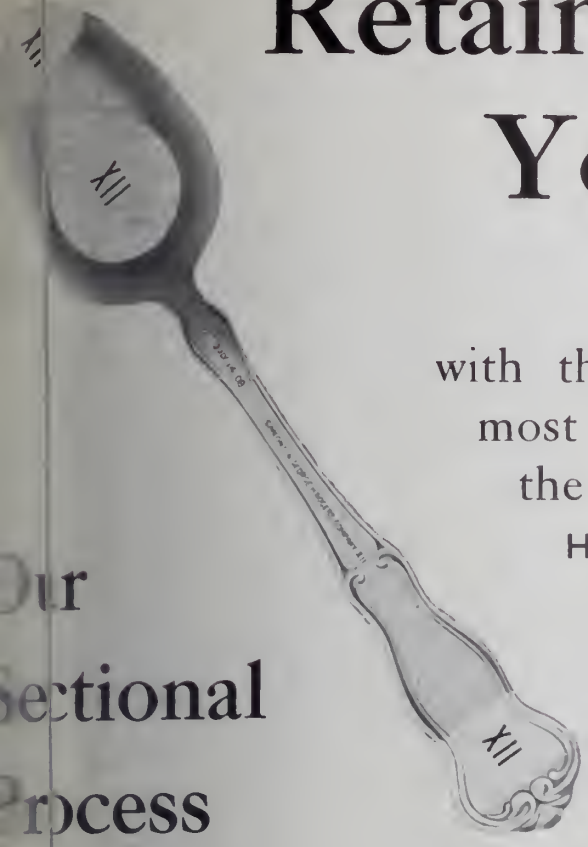
IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

Retain and Increase Your Trade



with the easiest selling, best wearing and most beautiful silver plated flatware on the market—the SIMEON L. & GEORGE H. ROGERS COMPANY XII.

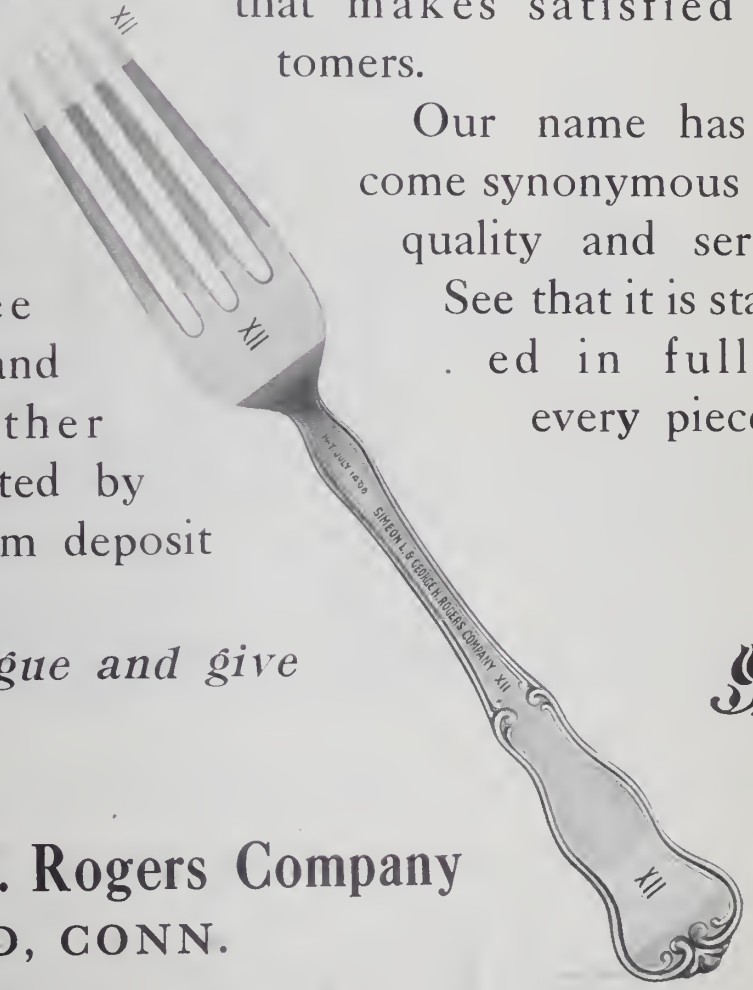
Goods bearing this trade-mark are guaranteed to carry 50 per cent. more silver than standard plate, which means a durability that makes satisfied customers.

Our name has become synonymous with quality and service. See that it is stamped in full on every piece.

ur
ectional
rocess

nforces the parts most
posed to wear with a
pl deposit of silver, which
ables us to guarantee
t our regular spoons and
k will outlast all other
nds of silverware plated by
ld method of a uniform deposit
silver.

Write for our catalogue and give a trial order.



meon L. & George H. Rogers Company
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

BEAUTY PATTERN

Heavy Weight **"ANCHOR BRAND"** **Gray Finish with Bright Shield**

Made in a complete line of Staple and Fancy Pieces, including Hollow Handle Cutlery.



We furnish, as we have for many years, our "**ANCHOR BRAND**" Flatware in Sectional or XII Plate, on Staple Pieces, at the price of Extra or A1 Plate. These goods are stamped

TRADE-MARK:

ROGERS XII

and are guaranteed, as our wares have been for more than forty years, to give satisfaction.

WM. ROGERS MFG. CO., MERIDEN, CONN.

(INTERNATIONAL SILVER CO., Successor)

This Illustrates Our Everlasting Guarantee

This set of Knives and Forks was returned as unsatisfactory, after eing in daily use for 12 years. The customer received a new set without ıy question. If she comes back 12 years from now, our dealer will xchange them again.

We have established confidence in "Rockford Quality" goods in his wn by doing this.

Some people expect more than others, but we satisfy all.



In daily use 12 years. Compare with set below and note the wear. hey still have a fair amount of silver on them.



ROCKFORD SILVER PLATE COMPANY

Makers of "Rockford Quality" Silverware for the Retail Jeweler Exclusively

ROCKFORD, ILLINOIS

"Stand by those who stand by you"

Large Line of New Loving and Prize Cups



A magnificent new line of Prize and Loving Cups, in Silver Plate, Copper and Bronze, which we have just placed on the market will enable the trade to take profitable advantage of the now universal "Cup" fad.

These cups are distinctive in style, original in design, rich and artistic, yet so moderate in price as to insure a fine profit.

There's prestige and publicity as well as profit for the jeweler furnishing these goods. See our line and know our prices before selecting your cup stock.

POOLE SILVER CO.

TAUNTON, MASS.

Manufacturers of Finest Quality of Electro-Plate

New York Office: 1 West 34th St.

A QUARTET IN SILVER PLATE; AN EVIDENCE OF PERFECTION



THE FOUR LEADING PATTERNS IN

WM. ROGERS, ★

"Eagle Brand"

SILVER PLATED FLATWARE

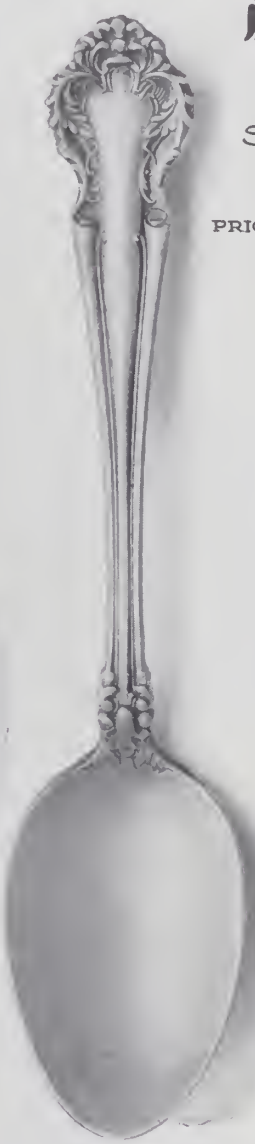
PRICE LIST SENT UPON REQUEST



HARDWICK
FRENCH GRAY



GARRICK
FRENCH GRAY
OR BRIGHT



CEDRIC
FRENCH GRAY



BERWICK
FRENCH GRAY

MADE BY

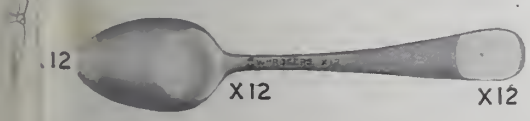
SIMPSON·HALL· MILLER & CO.

INTERNATIONAL SILVER CO., SUCCESSOR,

WALLINGFORD, CONN., U.S.A.

NEW YORK · CHICAGO · SAN FRANCISCO · TORONTO

This Old Reliable Brand is now made only in Two Grades of Plate: Sectional Plate (X12) and Triple Plate. The Sectional Plate selling at the former price of Standard or Extra Plate



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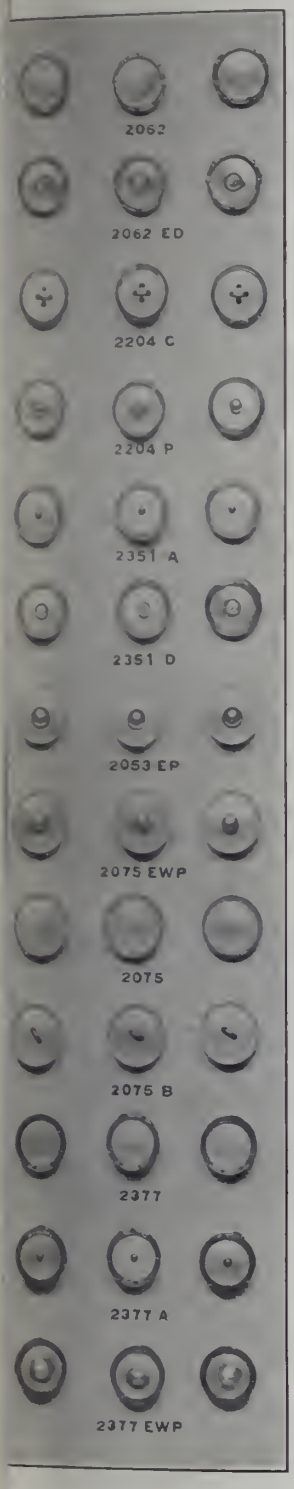
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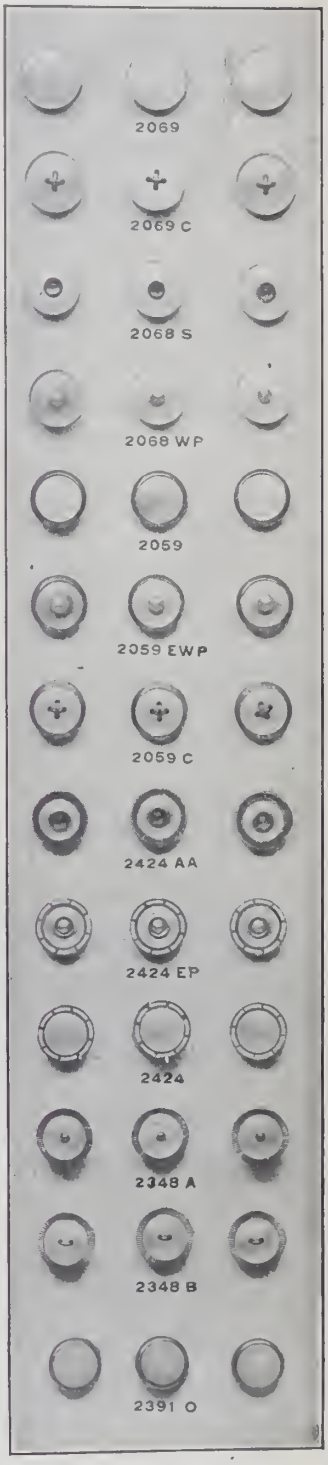
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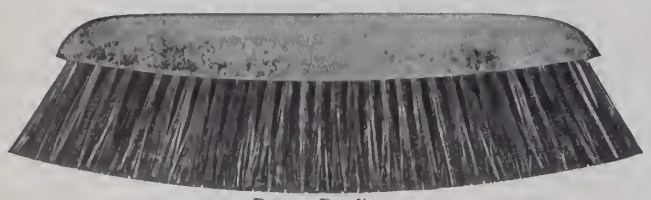
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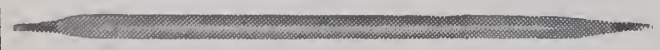
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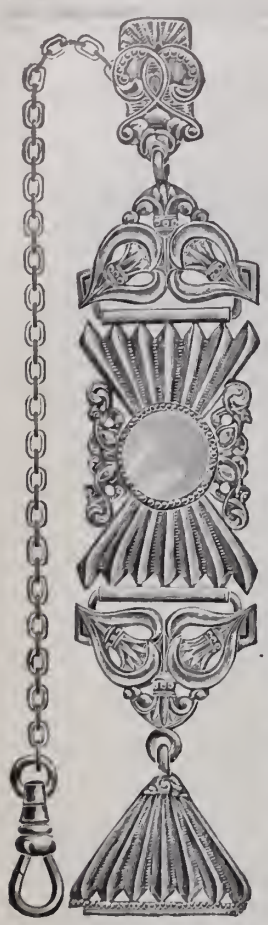
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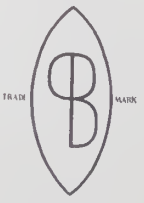
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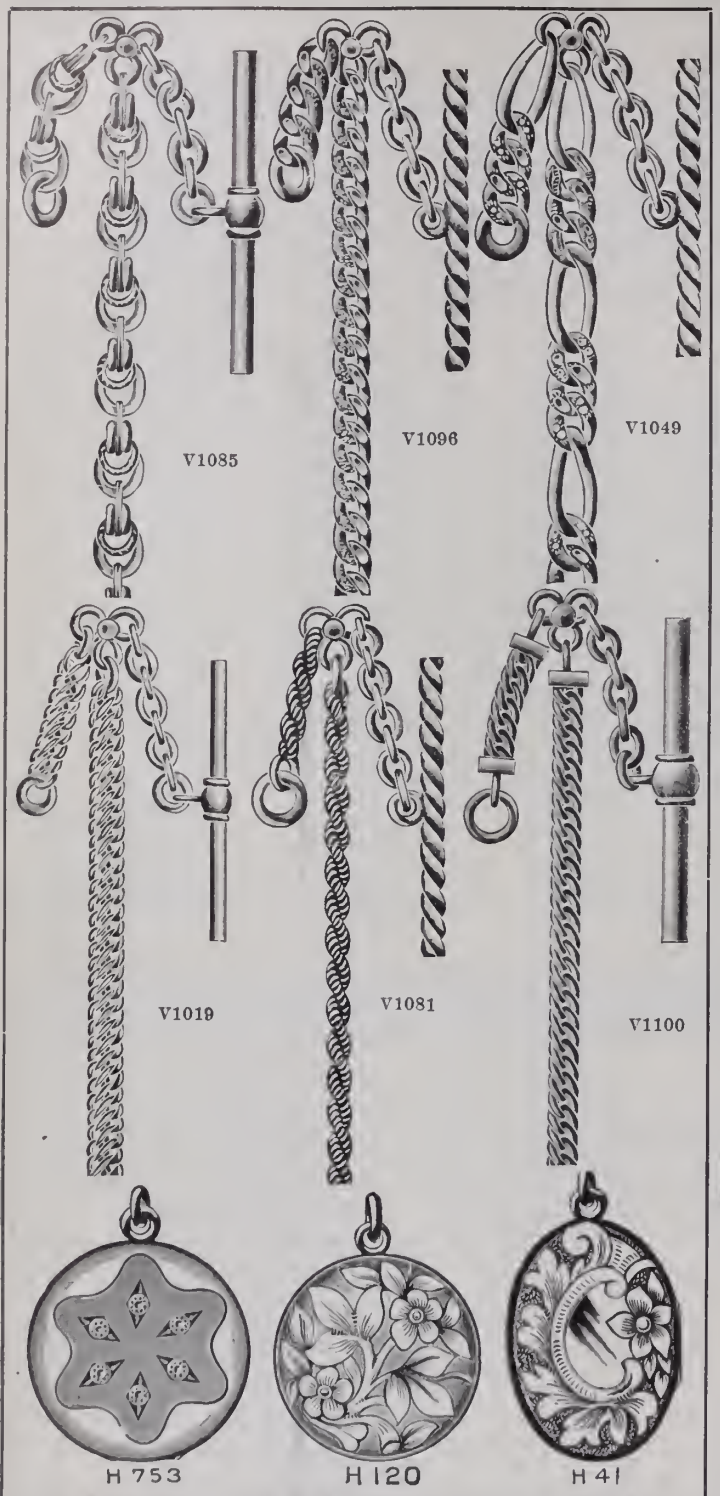
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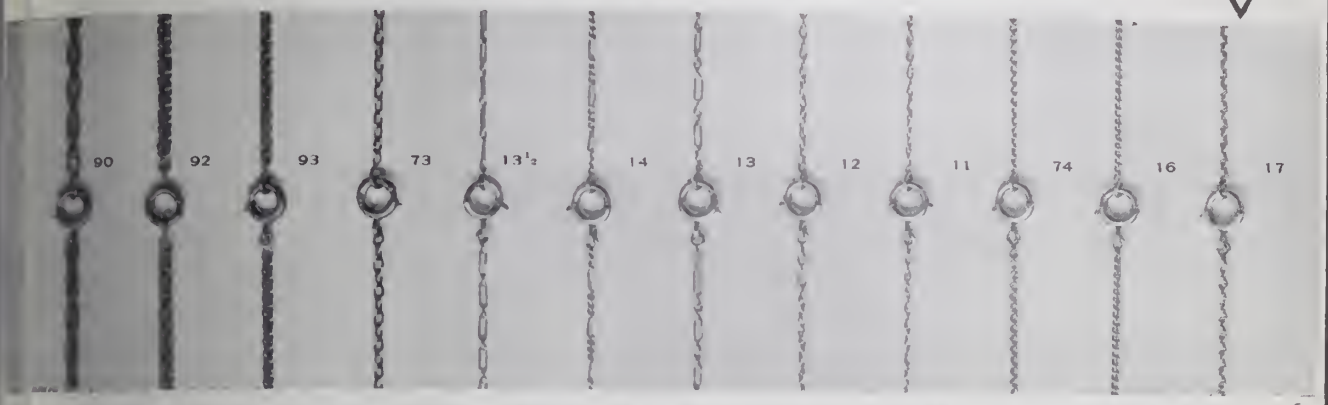
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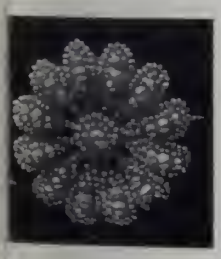
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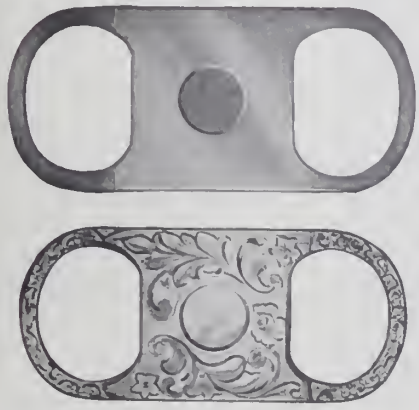
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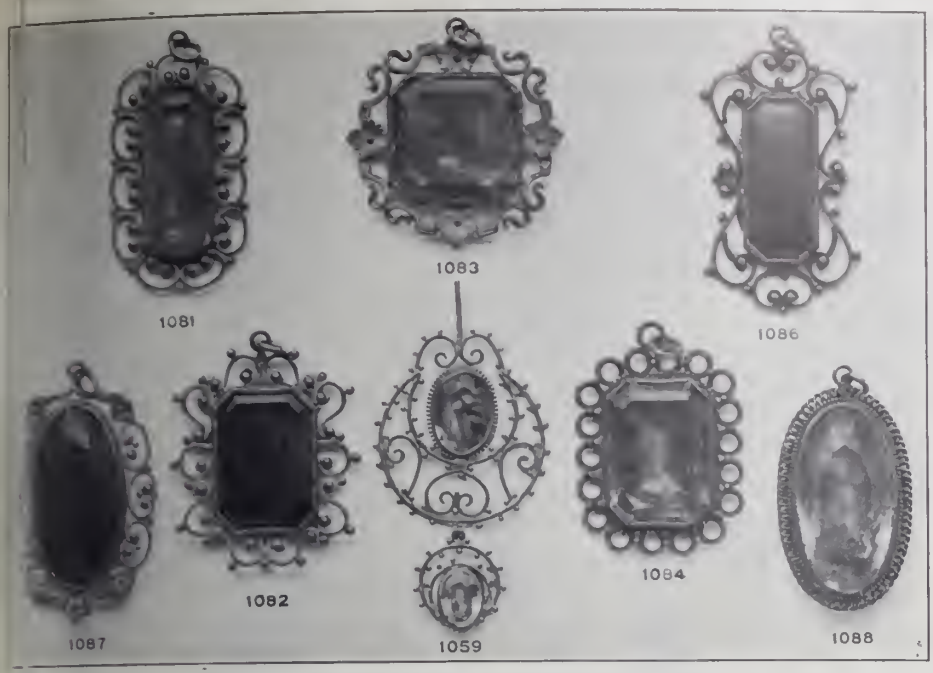
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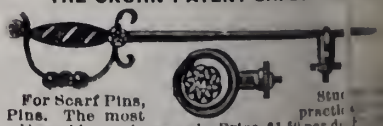


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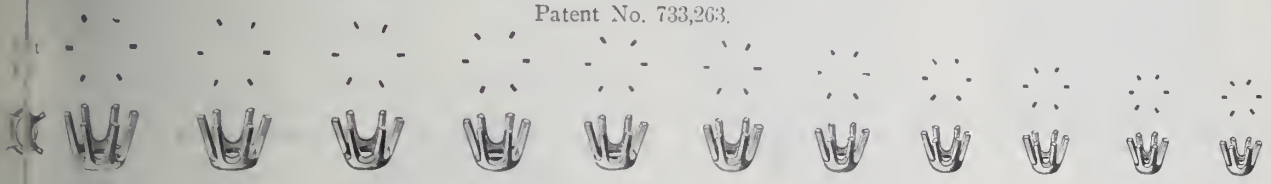
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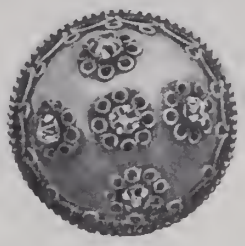
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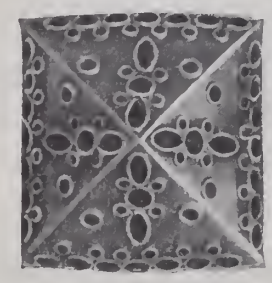
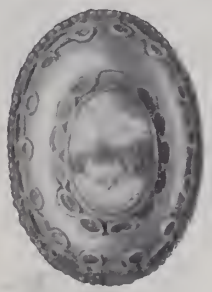
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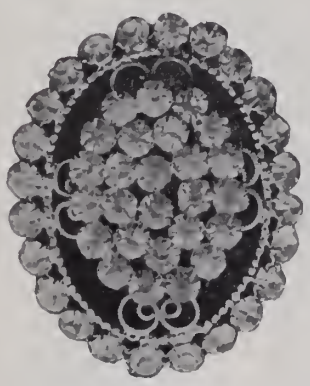
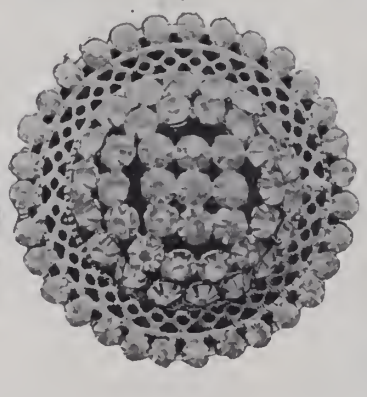
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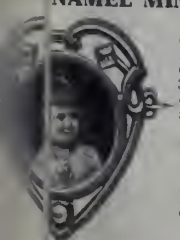
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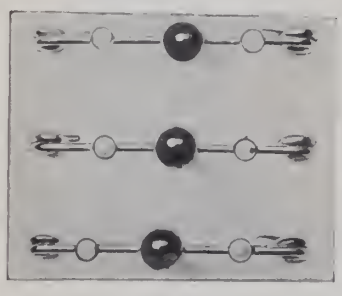


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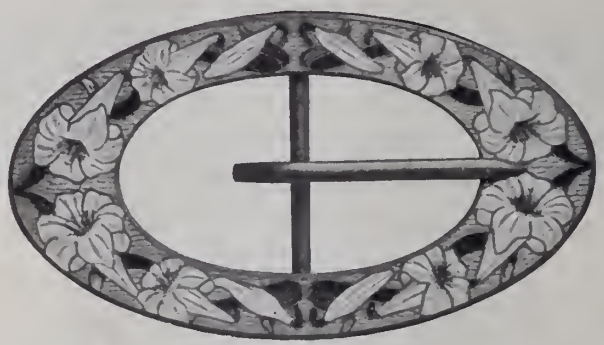
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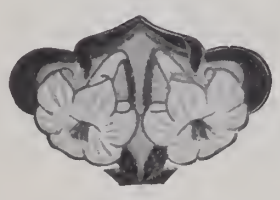
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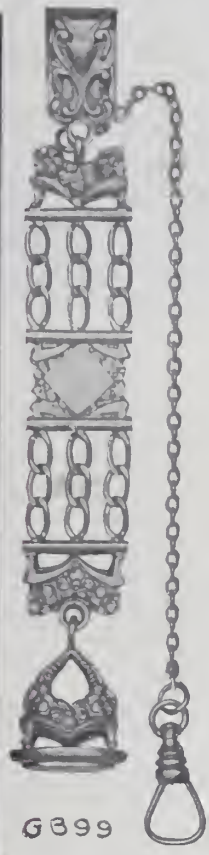
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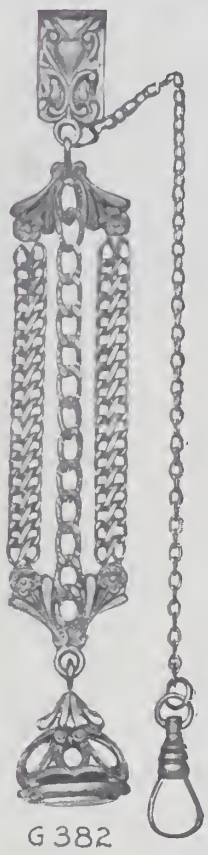
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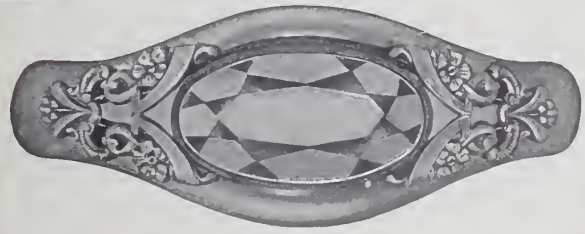
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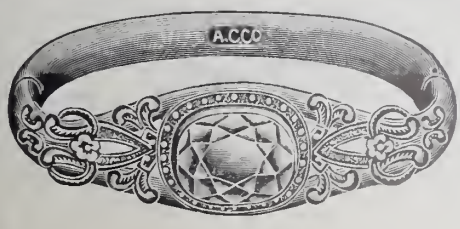
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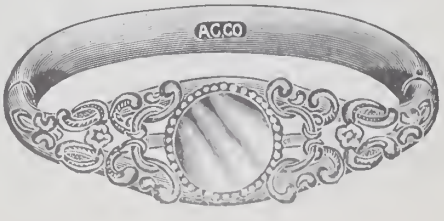




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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

V.. LX. WEDNESDAY, MARCH 2, 1910. No. 5.

Mary Morris' Lecture on Jewelry.

WHAT is style in jewelry? Is our modern jewelry artistic? These the questions which an English lady put to us here in America. The ques- r is no other than the daughter of am Morris, the famous English poet craftsman. Miss Mary Morris is ling a few months in this country and e invitation of several arts and crafts ies, is giving lectures on jewels. As rts and crafts movement sprung from William Morris idea, all who are in way interested in this large subject with delight an opportunity to hear is' daughter. Miss Morris, who is in respects "pre-Raphaelite," is striking ppearance, with dark hair, thin intel- al face, lithe, slender figure, every ment of which expresses tense energy excessive love of beauty. Like her r, she is an exponent of the mediæval —joy in labor. This gives an impres- background to her theme. She is a lete authority on the subject of jew- Not only has she herself followed oldsmith's trade—hammered gold into , cut and set jewels with her own —but she has studied the history of craft from its earliest time.

e speaks of the Egyptian workman- specimens of which have been found ncient tombs, centuries old. In these discovered gems of great value set with elous skill. The cutting of these and the exquisite art shown in their g, cannot be matched to-day. Our jewelers can give us only the crude tion.

e treatment of gold by Egyptian smen was so skilful that even the of the metal was distinctive, a won- l hue that is lost in the intense fire hich gold is nowadays subjected. Also ncients found a way to express beauty e and coutour in effects that cannot in time be reproduecd. In a wreath of flowers hammered out of pure gold, petal has a poetry all its own, con- ting to an artistic whole. A necklace once belonged to an Egyptian prin- of the 12th dynasty is made of pearls, ct in shape and hue and hung so as ce and interlace in a magic web of e charm.

ssing from Egyptian products, Miss is comes to Greek and Byzantine jew- Many of these wonderful antiques be seen in Paris at the Musée de , or in London at the South Kensing- Museum. According to Miss Morris, ce and Persia have surpassed all countries in the art of setting gems. e workers in those medieval times and were filled with love of their work. as this which gave them skill. The of combining the fire of the ruby with the tender green of the emerald, or with the clear blue of the sapphire, gave them all the ecstasy of the creative artist.

Thus it is that their work was bound up with myth and magic, even with their religion, for votive offerings and temple adornments were their chief concern.

The emphasis of the Greek workman was upon simplicity, especially in contrast to the Roman workman, whose aim was magnificence. The Byzantine jewels are also ornate and most individual in style.

The lecturer further traced the history of her art through the Gothic period, where it became decadent, for Gothic art, though supreme in architecture, failed, strangely enough to produce the finest effect in jewelry.

In the day of Gothic supremacy superstitions commenced to creep into the popular idea regarding jewelry. Some gems were reputed to bring happiness and prosperity, others to inflict misfortune upon the owner. These superstitions seem to have obtained even down to our modern times when opals are less salable than other gems.

The history of English jewels also shows decadence. The wonderful King Alfred jewel in the Ashmolean Museum at Oxford, is our finest specimen of workmanship. Our jewelry of to-day is tawdry and cheap in comparison.

Miss Morris, in closing, refrained from pointing a moral to her lecture. She merely remarked that a nation creates the jewelry of which it is worthy. Shall we go back to emulate the work of those fine craftsmen or shall we be content with these products now on the market, which to cultured taste are lacking in real beauty?

C. M. T.

Fine Basin of Repousse Silver.

ON the front cover of this issue is depicted a handsome plate or basin in repoussé silver executed in the 17th century. The basin is decorated in the style of Cellini, with a beautiful scene representing Orpheus charming the various beasts with the music from his lyre.

Orpheus, according to the Greek legend, was a son of Apollo and the muse Calliope. Apollo bestowed upon him a lyre, invented by Hermes, and with its aid Orpheus moves men and beasts, the fishes in the deep, the birds in the air, the rocks and the trees.

The rim of the plate is also chased with pretty designs. This conspicuous object of the art of silversmithing in its best expression is kept at the Pitti Palace in Florence, a repository of art, famous for its fine paintings and other art objects.

C. A. B.

M. H. Tappan, Earlington, Ky., has sold a half interest in his business to M. Gardner.

Exhibit by California Jewelry House Brings Forth a Silver Shaker Said to Have Been Made by Paul Revere.

AS noted in a recent issue a special display of silverware in Paul Revere design made by a San Diego, Cal., jewelry house resulted in a good deal of interest, not only in the articles displayed, but in the subject of Paul Revere and his silver work, and brought to light articles said to have been made by the patriot silversmith.



SILVER SHAKER SAID TO HAVE BEEN MADE BY PAUL REVERE.

One of these Paul Revere pieces, which was loaned to the San Diego jewelers to exhibit, was the shaker illustrated above, which is said to have been in the family of its present owner for over 100 years.

This piece does not bear the full name of P. Revere, as appears on most of the patriot silversmith's work, but simply the initials "P. R." Revere used his initials on some of his smaller works.

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Silversmiths and Goldsmiths' Work.

An Address by Omar Ramsden at the Seventh Ordinary Meeting of the Royal Society of Arts, London, Jan. 26, 1910.

(Continued from issue of Feb. 16.)

SO long as the smith remained true to his method each school or guild of silversmiths produced a different type of treatment from that of the guild or school of a town a comparatively few miles away, and when that distance was greater the difference was more startling. There is, for instance, an exquisite French cup at Oriel College, Oxford, which is a great contrast to the vigorous, bulgy onion type done at Nuremberg at the same period, or to the rather severe Gothic of our own English workers. All are good in their own particular way, and interestingly different. And they should be. Just as members of a family share a common likeness, and yet retain a separate individuality, so the art products of various places should be infinitely different in detail, while preserving the true homogeneity of style.

It was only when our greater designers and architects began to have their designs engraved and published in example books that our silversmiths fell into the pit of copying. Then all Europe began to produce little temples for salts, bigger temples for cloches and great, enormous temples for monstrances—all cast, and all architecture run little, and none of them silver in form. Moreover, this happened at that wicked period when art became scholastic, and therefore monotonous. In the hands of the adepts of the Renaissance, to be fashionable one's pepper pot had to a Cinerary urn designed by the brothers Adam.

Also at Oriel College, and of a date only 6 years later (1509) than the exquisite French cup, there is an example showing in its clumsy handling the beginning of that fall from Gothic grace which we must so greatly deplore.

The King's Lynn cup of 14th century English work may be cited as an equally beautiful, though different, instance of work done in this country, though my first example chanced to be French. This cup is also noticeable for the extensive use of enamel, which is somewhat unusual in English work.

In another field we may mention the pastoral staff of William Wykeham, 1367, at New College, Oxford, and of Bishop Foxe, 17, at Corpus Christi College. Both of these are beautiful examples of English Gothic art and that striving to do what was best in him that was the chief characteristic of the Gothic artist. He, by the way, was even equal to producing architecture in silver which did not offend architectually and yet remained silver work. There is a little in silver work, part of a jug mount belonging to David Currie, which is purely architectural—embattled wall, loopholed stations, mullioned windows, spires and conical roofed tourelles, in fact a mediæval fortress in miniature, but all so naive, charming and careless of architectural rules. One must remember, however, that the architecture it purports to represent is Gothic, ringing true, and not ruled and set of Renaissance.

The birth of Cellini—A. D. 1500—is a date easily remembered, and to my mind it is the beginning of the decadence of the silversmith as a separate artist, designing and executing his own work. Soon after this he began to look outside himself for his inspiration, to copy all and sundry, from a Venetian glass to an engraving of Raphael's cartoons, a state of things which has lasted well into the present time. For it is only of very late years that the artist silversmith has reappeared and is endeavoring to depend upon himself.

Cellini is certainly the best-known metal worker of the past, and is popularly supposed to stand for all that is excellent in the art of the goldsmith. My only excuse for mentioning him is that he is the one goldsmith that your otherwise well-educated and well-intentioned client has ever heard of, and I have more than once heard our modern artist silversmith spoken of, with unconscious sarcasm, as "Oh, he's a sort of modern Cellini." Also if it so happens that some one or two of the fine pieces of plate produced in England during, or soon after, his time still exist (as, for instance, the standing salt of the Haberdashers' Co.) it is always known as "by Cellini."

From some study of his works and comparison with his aspirations, as told in his most entertaining memoirs, it will be seen how far he falls short of what I have suggested is the true art of silver-working. He was a great craftsman and a great artist, no doubt, but his art was always that of a sculptor, working in precious metals by chance. His work (such as we have seen and read of) has none of the restraint in design and appreciation of material which is so strongly pronounced in Greek, Roman and 13th and 14th century work. It is always florid and sculpturesque, and frequently obtained by modeling in wax and casting in metal and chasing.

His own words from his memoirs give the atmosphere and aims of the period so well that I shall venture to give an extract verbatim. It describes a salt cellar which he designed for a cardinal, and which was afterward executed for Francis I.:

"I designed an oval, almost two-thirds of a cubit in size, and upon this oval, as the sea appears to embrace the land, I made two figures about a hand high, in a sitting posture, with the legs of one within the other, as some long branches of the sea are seen to enter the land, and in the hand of the male figure, representing the ocean, I put a ship cantrived with great art, in which was deposited a quantity of salt. Under this I represented four sea horses, and in the right hand of the ocean I put two tridents. The earth I represented by a female figure, the most elegant and beautiful I could form an idta of, leaning with one hand against a magnificent temple; this was to hold pepper. In the other hand I put a cornucopia adorned with all the embellishments I could think of.

"To complete this idea, in that part that appeared to be earth I repdesented all the most beautiful animals which that element produces. In the part that stood for the sea I designed the finest sort of fish and shells, which so small a space was capable of containing. In the remainder of the oval I placed several grand and noble ornaments." (These were evidently part his imagination to describe.)

No doubt this zoological and aquatic Noah's Ark was as well packed as possible, and thoroughly represented its bizarre and bombastic author.

That Cellini was an important figure of his time was obvious; a combination of artist, craftsman, poet and courtier. All of his gifts served his turn as required, but were greatly hindered by the other self, that other side of his character showing him as libertine, braggart and fiery, quarrelsome swashbuckler, who was eternally insulting his brother artists or bearding popes and princes. His great inclination to sculpture had its triumph in his magnificent Perseus, which stands in the Piazza at Florence. I venture to think, however, that if he had never been a writer of memoirs we should not nowadays know so much of him.

I must now come to that part of my paper which may be called the evolution of ceremonial insignia. It is, however, such a vast subject and one upon which excellent antiquarians have written such large volumes that I can receive scant justice in a paper of these dimensions, and must be but cursorily dismissed. I may, however, say generally that the progress made has been from good to bad. Take the best-known article of ceremonial insignia, the crown. This has developed from a very simple band of metal. In one case it was formed from one of the nails from the cross, drawn out into a circlet and covered with gold, and later incrusted with stones. In very early days this circlet was fashioned with a series of spikes, each terminating in a pearl or other jewel. This made a most becoming head-dress, especially in conjunction with the flowing hair worn by royalty in those times, when only monks and churls had short hair; times in which it meant so much that Queen Fredegonda preferred to see her sons slaughtered rather than have them part with their flowing royal locks. In the time of St. Louis the spikes had been turned into crosses and, in between, a *fleur de lys* had been introduced, making the crown one of the most beautiful head ornaments ever devised. Even as late as Bolingbroke, as may be seen on his tomb, the crown was a beautiful piece of goldsmith's work. In fact the crown of Henry IV. was a real work of art. But what is the British crown of today? A mere ill-shaped and heavy mass of precious stones.

The next most important piece of insignia, after the instruments of royal coronation, is the mace, for this is the emblem and symbol of disputed royal authority. The development of the mace is, moreover, so interesting that I should like to recall briefly its chief points. The earliest ceremonial maces were those borne by sergeants-at-arms in the 13th century. These at first were mere wooden staves or rods, bound with ferrules of metal to prevent their splitting. The sergeants-at-arms, whose duty it was to watch round the king's tent, were armed with a mace bearing some royal emblem. This was deemed sufficient authority to sanction their arrest of suspected traitors. The maces they carried were actual war maces. They were of iron, damascened with gold and silver, and consisted of a stout iron staff of about two-

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fee long, with six or eight formidable
tla es at the upper part, and a leather
the attached to a button at the handle
en through which to slip the wrist, so
hi in the shock of battle the mace might
o e wrenched away.

the end of the 14th century the mayors
n lord mayors were invested with ex-
ve magisterial jurisdiction, and pro-
ed their sergeants with maces, which
a he royal arms incised or enameled on
he utton as representing the authority of
ing. By reason of this added import-
the button came to be enriched or en-
in silver and sometimes gilt, and
ve with added crestings and pierced work.
W this introduction of the Royal Arms,
ative importance of the extremities
mace were changed, and the button,
symbolism, became of equal import-
with the practical flanged end. Very
it became customary to carry the now
ry enlarged button end uppermost, this
g a period when the king's writ
to run with more ease than hitherto
with less need for breaking heads.

soon as the principle of bearing the
Arms uppermost became general, in
arly Tudor period, the flanges at the
end became merely decorative, and
e 1650 had crept up the stem until they
e no more than ornamental brackets
the head. Finally they disappeared,
ing inconvenient to the sergeants-at-
shoulder bones.

1650 the sergeants' maces were super-
ed by the Great Mace, which is carried
nly before the Mayor for dignity.
is the gradual evolution of the mace
a real fighting weapon to the bauble
romwell. The great scarcity of this
of great mace of date earlier than
is due to the wretched, fanatical aboli-
of everything that savored of regality
ng the Cromwellian rebellion. The
of the House of Commons of Crom-
time was made by Thomas Maundy,
e sign of the Grasshopper, in Foster
La. The mace by this time had come to
onsidered as the emblem of the State,
of royal authority; and it was ordered
all other maces should be of the same
and pattern; furthermore, that the said
mas Maundy should have the sole mak-
of them. Happy Thomas!

hen, at the Restoration, King Charles
back to his own again, the maces
ughout the country were altered back to
royal state, or had royal blazons,
ns, badges, or monograms added.

great number of new maces have been
since 1835 for our new boroughs.
ce they possessed no traditions, these
corporations have struck out for them-
es a new line in the design of these
s, in which novelty of form strives for
ery with extreme ugliness and absurd
ness, the introduction of little local
s being a favorite feature. The in-
ce of Foster Lane might be monotonous
hat of Oxford street is damnable.

om 1556 to 1600, and even later, there
a perfect craze for mounting all and
ry things in silver gilt. Bishop Car-
er's cup at Oriel College, Oxford, is
from a cocoanut, which is supposed
ave been washed across the Atlantic
ur shores some five centuries ago. It
stands, according to custom on ceremonial occasions, among the treasures of the College on the High Table. It once was the occasion of rather a clever compliment. When, at the commemoration dinner of 1900, Professor Norton, of Harvard University, rose to render thanks for an honorary degree just received, he took the American cocoanut, with its beautiful mounting of English Gothic silver, in his hand, and said: "As with this early visitor from America, so with the latest. It is the setting that gives the value." Surely a most courtly compliment, and one only rendered possible by Bishop Carpenter's courtly gift of former years. And what more stately form can a complimentary gift take than that of a cup of precious metal, if, as Ruskin stipulates, it is wrought with art and cunning workmanship? The act of drinking a toast in public has always some graceful and striking significance, and, therefore, consorts ill with an ugly instrument. As the well-known French writer, Jules Claretie, expressed it, in an article written a few years ago:

"To propose a toast is a real art, and I may say it is an English art. Those who invented the word know how to chisel the thing. They have humor in the manner of it; a fashion of treating grave matters with familiar ease, of avoiding the tone of a prepared lecture, and remaining in that of social gossip. A toast truly should be a dessert."

After 1650 the degringolade becomes more marked. We find beaten work so sloppily done that it should be in copper or pewter. It shows, however, that the kind of mind which produces Home Arts Exhibitions has a pedigree dating back at least to these days. I believe we should find more of this kind of stuff, but for the fact that the patrons of the silversmith, even at a later date than 1650, had eyes educated to nobler forms and knew a poorly executed thing by instinct. Also the goldsmiths' guilds were still a power and sat down heavily on poor art and puerile workmanship.

About 1714, we find candlesticks which are good examples of faceted work, which is a proper and legitimate treatment of *cast* silver, when it is desirable, for some reason or other, to produce by that method. Each surface can be cleaned off by a file, which on *beaten* work, of course, should play no apparent part.

By the 18th century we see candlesticks which are examples of die work of this stage of production. These are stamped in small sections of very thin silver, and then built up by a workman, who is very skilled in this sort of trick work, and who should be able to build a mighty castle out of a pack of playing cards, but could not, in all probability, beat out the simplest bowl of good form. Copies of this sort of candlestick are made literally by the thousand in Sheffield to this day. They owe their apparent strength to a solid filling of resin and ashes, but are sold every day as solid silver. Not long ago I saw a mirror back, bought by its owner to be melted up, "and re-fashioned into something really artistic," to quote her own words. It really did feel heavy and worth melting up, but, after the removal of the glass, a large piece of sheet lead and a quantity of resin and plaster-of-paris, there remained a mere film which could be crumpled in the hand like the silver foil off a cake of chocolate. That is, I believe, a fair example of the so-called "solid silver" sold in our swell shops, with the aid of much electric light and many bowing salesmen.

Yet I am egotistical enough and jealous enough on behalf of our own times to think that the *best* of our own work is more interesting than the *mass* of old work. There is a loving cup and cover presented to Trinity Hall, Cambridge, in memory of the late Master, Henry Latham. It represents what is perhaps the most difficult problem a designer of silverwork has to face—a three-handled loving cup. The result, unless attacked with considerable skill, is bound to look unhappily lop-sided. The design is founded upon a symbolical rendering of the Rose of Cambridge scholarship. It will be seen how its roots are intertwined with the base, how the stems appear at intervals higher up the body, and how, finally, its many stems end in one noble rose, thus symbolizing the many strivings that go to one great result.

As my last modern example, let me take the monstrance of Westminster Cathedral. This is designed to be in harmony with the cathedral and, at the same time, to be representative of our own day. Although of large size and heavily jeweled it is required to be carried in procession by the priest, who is frequently an old and infirm man. Thus it is made up of layers of exceedingly thin metal, strengthened at the edges. The combination of the wheel shape of the traditional monstrance with that of the cross is also to be noted. The latter must appear on a monstrance, but is usually a small object perched on the top like a stray sparrow. The four crystal pomegranates are in allusion to the Old Testament as the cross is to the New. Both are bound together with a circle of symbolical heavenly clouds. The four enamel panels represent the signs of the four evangelists, and those of the reverse four scenes from the life of our Lord. The square of ornanment imediately around the crystal cylinder containing the Host, is a conventional rendering of the vine, while the similar part of the reverse has a design based on the wheat. The figures surrounding the stem are those of St. Peter, St. Francis of Assissi, St. Clare, and St. Collette. St. Peter is, of course, the patron saint of the diocese. The other three tell quite a little history, which I will condense as follows: The monstrance is made from the gold, jewels and silver obtained by melting up the personal jewelry and household plate of the donor, who, some years ago, became a Collatine nun. Now, the Collatines are a most austere order, and were founded by St. Collette to recall the days of St. Clare in all their sterness. Hence the name, which is merely an abbreviation of St. Recollacta, or one who recalls the days of St. Clare, who was in her turn but the humble follower of St. Francis of Assissi.

(To be continued.)

The Gotthelf Jewelry Co., Vicksburg, Miss., recently sustained a heavy loss by fire.

Joseph Leibson has leased a storeroom on E. Market St., Wilkes-Barre, Pa., and will open a jewelry store there shortly.

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reside Archibald's Statement on the Forthcoming Convention of the A. N. R. J. A.—List of the Committees.

ILLE, Pa., March 1.—J. P. Archi- president of the American National welers' Association, has issued the it statement as to the coming con- the organization:

ional executive committee of the National Retail Jewelers' Asso- t at Detroit, Jan. 14, 15 and 16. king over all the suitable hotels ng places it was found necessary the date of the next annual meet- eek earlier, or July 26, 27, 28 and to the fact that Detroit is a great city, we found that almost every a convention week, and each had ed for a long time. The only could get in our season is July

vention will be held in the large t Cadillac Hotel in Detroit, July and 29. The exhibits will be on the first floor of the hotel. The ace is large, well lighted and in a t location. The American Na- ail Jewelers' Association will have the exhibits this year. The na- ociation will solicit the exhibits, money, pay the bills and put in sury (if any surplus) the surplus urtherance of the work of the association.

se desiring exhibit space should ication at once to Claud Whecler, Columbus, O. Mr. Whecler has rge of the exhibits and will sub- rints and prices on application.

ll be a large national convention. s a distinctly convention city, as e the lake that is well suited for n the Summer months. The beau- llac Hotel is known all over the for its commodious rooms and its table menu. Even with all these parks, scenery and good hotel ser- rates are reasonable to delegates friends, being: American plan, thout bath, $3.50 and $4 per day; th bath, $4, $5 and $6 per day. plan: Rooms, $2 a day and up-

y of Detroit has many things in It has a larger average attend- l conventions than any other city. r that Detroit is a convention city ear around. Notice some of the sights that are in Detroit and the Belle Isle Park, Palmer Park, Mt. Put-in-Bay, Detroit Driving Ste Fair, public library, boulevards, nt hotels, art museums, public g plant, automobile factories and of other attractions. Six trunk ailways touch Detroit. Also the iver and the lakes make success ity Beautiful" an easy matter.

retail jeweler who wishes to see a city and enjoy a delightful vaca- ld prepare now to attend the com- ention at Detroit. No more suit- could be found to take your wife y. In addition to all the beautiful the salubrious climate and the surroundings, we will have a great national convention of retail jewelers such as the trade has never before seen.

The writer has been authorized to prepare the programme of speakers. Already a strong list of men has been secured to speak at Detroit. The second day of the convention will be "Manufacturers and Jobbers' Day." On this day there will be an array of talent from among the manufacturers and jobbers that will eclipse our former efforts. We will have the presidents of watch companies, watch case companies, managers and superintendents of clock and silverware companies for our speakers on this special day.

Many important questions pertinent to the time and occasion will be discussed by retail jewelers and other leading men. Music will be an important part of the proceedings.

A four-day programme will be carried out on time. The whole four days' session will be one of interest.

In addition to the literary feasts and the business sessions, there will be the entertainments. It is contemplated that boat excursions and interurban street car rides will consume several evenings.

The Detroit Retail Jewelers' Club of Detroit, which has just been organized, will assist in all the details of the great convention. Having been so recently among the retail jewelers of Detroit, I feel that our annual convention will be highly entertained by the good work of the Detroit Retail Jewelers' Club.

Every State association should have its annual convention before July 26. Each State should materially increase its membership and also collect the dues of all old members.

The national association has no power to suspend or drop the names of members from any State for non-payment of dues. Each respective State is charged with dues for the entire membership unless officially notified by the officers of the State that the State has legally dropped a member or members.

The State and national association dues are almost uniform in every State. Most States charge $2 a year for State association dues and $1 for national association dues, making a total of $3 a year. One State charges $5 a year for State and national association dues. We think that $3 a year is very low for both. We do think that every State should get the dues up to at least $3 per year.

Every retail jeweler should think how small $3 a year is to have the privilege of belonging to his State and national association. Your business interests cared for daily and hourly for a whole year by over 200 State officers, and also seven national officers, for $3 a year. The $3 should be sent on first mail to your secretary when the year begins. It should be sent promptly and willingly. It is only a pittance. There is no man so poor who cannot pay this amount each year.

There is no man so small or so large that he does not need the help of the craft. We have observed there are some "know-it-alls" and "egos" in every town and in every State who think they do not need the association of jewelers to help them.

There has been a great awakening among the retail jewelers in the past few years. We have noticed the men who have improved their methods of doing business and who are doing business on a good profit are the men who are most active in the affairs of their towns and cities; and usually these men are the most active in the jewelers' associations.

It is simply appalling to find such a large number of retail jewelers who seem to be in a comatose state of mind and body. I cannot solve the mystery. I have wished that a great loadstone might send forth magnetic sparks to every retail jeweler to see if he can be "magnetized."

If every retail jeweler would become "magnetized" or "polarized" or inspired with a greater zeal to become a better business man a great forward movement would take place very soon. No one can be isolated in his store and succeed. A business man must mingle with business men. He must come in contact with other business men. Organization is the great school which broadens out our minds. Organization is nothing more than the association of minds for mutual help. This association of minds gives magnetic power to every one who is associated. Then, brother jeweler, send in your application and your money and affiliate yourself with the great movement of organization.

In every town and city the retail jewelers get together and form clubs or round tables. The season and time is ripe for the bringing forth of such organizations. Where these clubs have been formed, and when they meet often, the local abuses are eliminated. The local club arranges prices on all standard articles, and thus eliminates competition. Competition is a home-grown product of mature years. Co-operation in the right spirit among retail jewelers means an increase of business and a larger profit. I have never seen cut prices where retail jewelers are friendly to each other. Retail jewelers can blame themselves for much of the price cutting. Get together; get profit.

A few days ago I saw a new article in the window of one of my business associates (competitor). The price was 25 per cent. less than I was getting for the article. I went into his store and said to him: "I am getting 25 per cent. more money for that article; you can get it also." Immediately he marked the article up to my price. Now both of us sell the article; both get the price; both get the profit.

I wish to say in conclusion that it is my greatest ambition to see a retail jewelers' organization of 10,000 members, all affiliated with the American National Retail Jewelers' Association. I wish to see the time very soon when each State convention will have present at its meetings 80 out of every 100 retail jewelers in its State. I hope to see at our annual meeting in Detroit, July 26 to 29, 1910, 2,000 retail jewelers. We urge you to come whether you are members or otherwise.

The following are the committees of the A. N. R. J. A.:

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Deased Members—A. C. Thomas, Sis- e, W. Va.; John Harris, Trenton, N. chard B. Herzer, Nashville, Tenn.

dentials—C. S. Wiley, Pittsburg, Pa.; Rowe, Argos, Ind.; D. Sharp, Brook- s Dak.

licity—Claude Wheeler, Columbia, Max Jenning, St. Claire, Mich.; I. M. gh, Hastings, Minn.

ring—D. H. Stassford, Wilmington, F. O. Thompson, Milwaukee, Wis.; er, Baltimore, Md.

al Committee to compile tabulated minimum selling price on all watch ents and all gold-filled cases—John Roberts, Pittsburg, Pa.; Chas. N. er, Wheeling, W. Va.; John C. Pie- Springfield, Ill.

ewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Feb. 23.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Acajala: 1 case plated ware, $153.
Aqua: 1 case plated ware, $126.
Antwerp: 2,248 nickel plates, $38,850.
Auckland: 84 cases clocks, $786.
Brook: 17 cases clocks, $258.
Bonn: 1 case jewelers' sweepings, $150.
Bot: 22 cases clocks, $348.
Bombay: 27 cases clocks, $535; 2 cases plated ware, 159; 32 cases clocks, $468; 2 cases watches, $2
Buenos Aires: 6 cases watches, $5,540; 2 cases jewelry $800.
Buenos Aires: 19 cases plated ware, $2,019; 6 cases clocks, $248; 34 cases clocks, $560; 10 cases plated ware, $1,712; 1 case optical goods, $231.
Cairo: 14 cases clocks, $279.
Cape Town 2 cases plated ware, $153; 56 cases clocks, $423.
Frankfort: 4 cases optical goods, $516.
Hamburg: 2 cases thermometers, $100; 3 cases optical goods, $570.
Glasgow: 74 cases clocks, $1,345.
Hiau: 1 case jewelers' sweepings, $150.
Lima: 1 case jewelry, $401; 26 cases clocks, $
Lyons: 78,423 pounds nickel, $30,200; 2 cases silverware, $450; 2 cases optical goods, $265.
Hong Kong: 55 cases clocks, $854.
Hull: 4 cases thermometers, $900.
London: 24 cases clocks, $323.
Liverpool: 7 cases jewelry, $187; 26 cases clocks, $428; 8 cases watches, $1,000.
London: 9 cases watches, $1,448; 18 cases clocks, $1,11 cases optical goods, $4,841; 44 cases clocks, $793; 7 cases optical goods, $414; 28 cases clocks, $624; 1 case silverware, $200; 1 case jewelry, $250.
Manchester: 1 case optical goods, $135.
Manila: 9 cases plated ware, $1,328; 5 cases optical goods, $458.
Manzanillo: 11 cases plated ware, $226.
Melbourne: 15 cases clocks, $207.
Mombassa: 1 case optical goods, $100.
Montevideo: 5 cases plated ware, $502.
Soon: 8 cases clocks, $120.
Shanghai: 72 cases clocks, $1,457; 3 cases optical goods, $214.
Singapore: 7 cases clocks, $170.
Sligait: 2 cases optical goods, $400.
Sydney: 13 cases plated ware, $1,560. 191 cases clocks, $2,124; 3 cases optical goods, $1,553; 3 cases scopes and views, $288.
Vera Cruz: 23 cases clocks, $522.
Yokohama: 14 cases clocks, $502.

Jewelers Suffer Damage as a Result of Bad Fire at Pittsburg, Pa.

PITTSBURG, Pa., Feb. 24.—Fire early Monday morning destroyed the warehouse in the rear of the Schmidt building and badly damaged the latter by fire, smoke and water. The Schmidt building is situated at 339 Fifth Ave., and three jewelry firms are among those who suffered considerable loss. Sam F. Sipe sustained the largest loss, and all by water. Mr. Sipe occupies the front room of the second floor of the building.

When the fire was discovered some one in the Schmidt building turned on the standpipes and flooded that structure from top to bottom. Had it not been for this act Mr. Sipe might not have suffered much loss. As it was he sustained damage to his stock of silverware, clocks and bric-à-brac. The firemen broke a large front plate glass window in Sipe's store in order to gain access to the second story of the building. Early Tuesday morning the plastering on the ceiling in his store fell and broke the glass in one of his large show cases, but forunately all the goods had been removed. Tuesday night workmen removed all the plaster remaining on the ceiling and replastered the entire room. Mr. Sipe is open for business, but is conducting it under difficulties. His loss is fully covered by insurance and may amount to $5,000, although he could place no estimate on it. All of the valuable goods were locked in the safe.

Feigenbaum Bros., who occupy the eighth floor of the building, sustained several hundred dollars' damage by water and smoke, and P. H. Aronchild, whose place of business is on the third floor, also had a slight loss, all the losses being covered by insurance.

It appears that the fire broke out in the Family Theater. It started in the warehouse portion, a six-story building, fronting on Oliver Ave., the first floor of which is connected with the Schmidt building.

There is an areaway of 20 feet between the two buildings, the stage of the Family Theater being situated in it, with dressing rooms in the rear. The stage was reduced to ashes and the theater slightly scorched, the auditorium being entirely in the Schmidt building, occupying the first floor.

The total damage sustained is close to $100,000. The fire was one of the hottest with which Pittsburg firemen have had to contend for several years.

Mr. Sipe did not wait for the insurance companies to adjust his loss, but went right ahead to repair the damage done to his establishment and intends to take chances on obtaining a settlement. Water poured in a stream down the stairways of the building all of Monday morning, but Mr. Sipe had placed a painted sign in front of the building by 10.30 A. M. Monday, announcing that he was open for business.

The indications are that Mr. Sipe will conduct a sale in order to dispose of the damaged stock. The fine goods in his safe were not injured.

Canadian Manufacturing Jewelers Assemble and Take Steps to Prevent Removal of German Surtax.

MONTREAL, Feb. 26.—The manufacturing jewelers of Montreal met, this week, in goodly numbers and gave united voice to the protest individually expressed last week against the proposed removal of the German surtax, an action which they say will, if carried into effect, very seriously cripple their industry. After a long discussion it was resolved to approach the Canadian Government and ask for an increased duty on jewelry from 35 to 50 per cent.

The manufacturers claim that in order to produce the cheaper grades of jewelry Canadian manufacturers of jewelry have to pay three times as high wages as in Germany, and that under the proposed German-Canadian agreement they would be unable to compete and pay their employes the wages they have a right to demand.

"It would almost put us out of business," said Mr. Hemming, of the Hemming Mfg. Co., to a representative of THE JEWELERS' CIRCULAR-WEEKLY, "as far as Canada is concerned, and all our skilled artisans would have to leave this country."

In their resolution the jewelers say that while they have been progressing in the production of such lines as 14-karat jewelry there had not been a corresponding growth in the cheaper lines, the reason being that the cost of skilled labor in Canada was so much higher than in Germany, Austria and England. The high cost of living in Canada made it necessary for the skilled mechanic to be paid high wages.

Jewelers had asked to have the duty raised to 45 per cent., but it was placed at 35 per cent., and at that time it was thought the surtax would be maintained. Even with a 35 per cent. duty and the surtax, amounting all to 46⅔ per cent., large quantities of cheap jewelry have been imported into Canada.

"There are," the resolution says, "between 7,000 and 8,000 well-paid skilled mechanics in Canadian jewelry factories, while the manufacturers have investments in plant and stock running into millions."

The resolution concludes: "After carefully considering the foregoing facts the jewelers' section requests the executive of the Canadian Manufacturers' Association to urge at once upon the Government at Ottawa the necessity for changing, during the present session of Parliament, the duty upon jewelry from 35 per cent. to at least 50 per cent."

The Montreal manufacturing jewelers are co-operating with the Toronto manufacturers in this matter, and it is intended to organize a big delegation to wait upon the Government at Ottawa in furtherance of the proposition contained in the foregoing resolution.

Creditors of Harold M. Collins, Petoskey, Mich., who was adjudged a bankrupt, Feb. 11, have been notified that the first meeting of the creditors will be held in the office of Bankruptcy Referee Kirk E. Wicks, 212 Houseman building, Grand Rapids, Mich., March 8, at 2 P. M. A trustee will then be elected.

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IT IS NOT an artificial pearl.

IT IS A REAL ORIENTAL PEARL produced by the pearl oyster in much the same manner that all the other species of pearls are produced.

It is the product of a long, unceasing process of cultivation, consuming a period of not a day, a week or month—but FULL SEVEN YEARS and over, a process so characteristic of Nature's painstaking, patient, careful work in making her most favored gems.

Only a small part of all the oysters cultivated in the Bay of Ago mature, and of these, but a percentage yield the gem which, however, once produced, is well worth the labor, skill and patience spent.

It is as beautiful as the process is fascinating—although difficult.

You cannot afford not to have this pearl in your line.

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Members of the New York Wholesale Jewelers' Association Hold Annual Meeting and Elect Officers.

The annual meeting of the New York Wholesale Jewelers' Association was held, Wednesday afternoon, in the rooms of the Strat Club, 15 Maiden Lane, New York. President M. J. Averbeck presided, and 35 members were present to listen to reports of the officers, and all were interested in learning what had been accomplished during the year.

The regular routine of business was transacted, but among the reports that read by President Averbeck told in detail all what the New York organization, as well as the national organization of the jobbers, had been able to do in the last 12 months toward ameliorating unfavorable conditions



LOUIS COHN, PRESIDENT-ELECT.

in the trade, the straightening out differences between manufacturers and retailers, etc. While many of the members had participated in this work and nearly all were more or less familiar with what had been done from time to time, it is safe to say that no one realized fully, until reports had been rendered, exactly how much progress had been made by the conferences held from time to time with the various manufacturers and their representatives and with the officers of the American National Retail Jewelers' Association. Many members expressed surprise that so much could have been done in the first year of the association, and it was the general opinion that while the organization is on a solid working basis much more can be accomplished than in the past. Plans for the work during the coming year were discussed in a general way, although no program was adopted.

The reports of officers showed the association to be in a flourishing condition, financially and otherwise, and indicated the large gain in membership, the organization now having nearly 70 members in New York City alone.

When the election of officers came up the following were unanimously chosen: President, Louis Cohn, of Henry Freund & Bro.; vice-president, A. V. Huyler, of N. H. White & Co.; secretary, M. M. Mirabeau, of Lissauer & Co.; treasurer, Theo. Yankheur, of Theo. Yankhauer & Co. The Executive Committee now consists of the former president, M. J. Averbeck, S. Kramer, of Hyman & Kramer, and W. J. Ward, who were chosen at this meeting, with the following members who have not yet finished the terms for which they were elected: J. Warren Alford, of C. G. Alford & Co.; Jonas Koch, M. S. Kallman, of Lissauer & Co., and J. T. Montgomery, of M. A. Mead & Co.

Second Annual Convention of the Railway Watch Inspectors' Association Held at Washington, D. C.

WASHINGTON, D. C., Feb. 23.—The second annual convention of the Railway Watch Inspectors' Association of the United States and Canada was held yesterday. President Milton Kohler, Hagerstown, Md., presided, and there was a good attendance of delegates. The session was executive, and at its conclusion, Secretary Robert W. Little informed the correspondent of THE JEWELERS' CIRCULAR-WEEKLY that no report of the proceedings could be given out for publication. The meeting was devoted largely to the discussion of a number of matters bearing on the work of the members of the association and much interest was manifested in the various discussions.

The object of the association is to bring into one organization all jewelers connected with railroad watch inspection and time services of this country and Canada, and for the uplifting and betterment of the time inspection service. Another aim of the organization is the mutual protection of the interests of the members, particularly against the losses from unscrupulous buyers in railroad service.

The reports of the president and secretary-treasurer showed that the association was in a flourishing condition. This city was designated as the place for the next annual meeting, which will be held Feb. 22, 1911. The same officers who have served during the past year were unanimously re-elected to serve another year. They are as follows: President, Milton Kohler, Hagerstown, Md.; secretary-treasurer, Robert W. Little, Cumberland, Md.; first vice-president, W. L. Jones, Martinsburg, W. Va.; second vice-president, A. W. Bishop, Connellsville, Pa.; Third vice-president, M. B. Korman, Washington, D. C.; directors, W. H. N. Needy, Hagerstown, Md.; Charles F. Sarbaugh, Hanover, Pa.; C. M. Metheny, Thomas, W. Va.; F. E. Alder, Brunswick, Md.; James Ralton, Weston, W. Va.; Charles C. Crooks, Baltimore, Md.; membership committee, Charles C. Crooks, W. L. Jones and Robert W. Little.

Famous Frohme Collection of Old Silver to be Auctioned in Copenhagen.

COPENHAGEN, Feb. 19.—The largest and most interesting auction of old silver and china ware in Europe within 10 years will be opened here when the famous Frohme collection will be offered.

Already hundreds of dealers from all parts of Europe have arrived to buy up the things and sell them later to American millionaires at 10 times their value.

The feature of the sale is the formation of a trust among the dealers to cut prices, the result being that very dramatic scenes will be witnessed.

Death of Burton A. Noble.

PROVIDENCE, R. I., Feb. 26.—Burton Andrew Noble, for many years identified with the manufacturing jewelry industry, died at his home, 198 Atlantic Ave., this city, on Tuesday morning, from heart trouble, after a long illness. He was the son of Lorenzo and Eleanor A. Noble, and was born at Waltham, Mass., May 29, 1867.

Mr. Noble received his early education in the public schools of his native town, and from school he entered the factory of the American Waltham Watch Co., at Waltham, in the department where his father was foreman. When about 22 years of age, in the Fall of 1891, he came to this city and secured a position as traveling salesman with Payton & Kelley, now Payton & Kelley Co. In May, 1900, he severed his connection with that concern to become the manager of the New York office of E. I. Franklin & Co., manufacturing jewelers of North Attleboro, Mass., leaving there in December, 1903, to accept a position as traveling salesman for Chapman & Barden, of Attleboro. At the end of a year he accepted a position as representative for Sturtevant, Whiting & Bigelow and entered their employ on Jan. 1, 1905. When the firm became Sturtevant & Whiting he retained his position and made several long trips throughout the country, including a number to the Pacific Coast.

Last August Mr. Noble had an attack of malaria and had apparently recovered therefrom when he started on a trip for the Pacific, leaving home the latter part of September. He was taken ill on the road and was forced to give up at Chicago and came home about the middle of October.

Another Attempt to Unionize Jewelry Workers of Providence, R. I.

PROVIDENCE, R. I., Feb. 26.—There is another movement to endeavor to align jewelry workers of this city and vicinity in the ranks of unionized labor. Sunday afternoon Bazaar's Hall on Willard Ave. was filled to its capacity by Jewish jewelry workers who had responded to the appeal of labor leaders to attend and hear arguments that would be presented in favor of the formation of an organization. Two-thirds of the audience was composed of female workers. The principal speaker was Louis Pine, of New York City, one of the international officers of the United Garment Workers of North America.

The local labor movement was represented by Samuel B. Macready, of the Typographical Union, who advised those present who were willing to join a union as to how its affairs should be conducted. He warned them to beware of strikes, boycotts and sudden demands upon employers, but rather advised conciliation and friendly discussion and arbitration. Until the organization of the proposed union of Jewelry Workers is perfected State Organizer Charles H. Lee of the American Federation of Labor will be in charge of its affairs.

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Cow Elk Teeth, $1.00 to $1.50 each for fine ones. Bull Elk Teeth, White, $2.50 to $4.50 for fine ones. Bull Elk Teeth, Rare Brown Tipped, $8.00 to $15.00 per pair. On selection to manufacturers, wholesale prices. Do it now.

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I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
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References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Ten

Bankruptcy Proceedings Against Myer Baturin, Harrisburg, Pa.—Liabilities Greatly Exceed Assets.

HARRISBURG, Pa., Feb. 28.—On behalf of creditors, Eliassof Bros. & Co., C. H. Eden & J. I. Castagnetta & Son, Attorney Conklin, appeared before Judge Archbald, of the United States District Court sitting at Scranton, last week, and filed involuntary petition reciting that Myer Baturin, doing business as a jeweler at 320 Market St., this city, was unable to meet his obligations, and asking that he be adjudged a bankrupt. The court made an order in conformity with the request of the petitioners and directed that Thomas M. Gilbert, of this city, an attorney, take full charge of the Baturin store as receiver, authorizing him full authority to attend to all repair work left with Baturin. Mr. Gilbert entered upon his new duties at once, having Frederick Rohm, a local jeweler, who recently sold his store stock on Market St., near Walnut, as watchmaker.

Myer Baturin, through his attorney, W. Clyde Carter, has filed a schedule of liabilities and assets with Referee in Bankruptcy William H Middleton, summarized as follows: Liabilities—Wages due, $160; rent, $490; secured claims, [illegible] unsecured claims, $29,659, a total of $30,[illegible]. Assets—Stock in trade, $2,000; fixtures, $300; unredeemed pledges, [illegible]; life insurance policies, $2,000, a total [illegible].

The unsecured creditors number about 75, nearly all of these accounts were contracted by Baturin during 1909. As many of the bills were contracted with one firm. Referee Middleton has called a meeting of creditors at his office, 3d and Market Sts., March 8, at 2 P. M., at which time the creditors will endeavor to select a trustee who will proceed to administer the bankrupt's estate. At this meeting all the creditors must file a sworn statement of their claims.

The bankrupt claims exemption of $300 out of his property. He is now under bail for trial at the March term of court, charged by H. Garfinkel, 717 Sansom St., Philadelphia, with violating the State fraud laws. The schedule of debts filed with the petition in bankruptcy is subdivided as follows:

Wages—Louis Idelstein, clerk, $100, and Abraham Canter, clerk, $60; total, $160.

Rent—Jacob Simonetti, storeroom, 422 Market St., four months at $110, $440; Chas. Hoffman, agent, residence, 1228 Market St., [illegible] months at $25, $50; total, $490.

Secured claims—Merchants' National Bank, Harrisburg, promissory note (90 days), endorsed by Morris and Louis Baturin (renewed), $185; Harrisburg National Bank, promissory note (90 days) (renewed), endorsed by same parties, $750, a total of $935.

Unsecured claims—Newark Jewelry Co., $[illegible]; J. J. Cooke's Sons, $197; Ferd. Dillon & Co., $265; Roseville Pottery Co., $[illegible]; A. Eppenstein & Co., $100; Cohansey Co., $126; Buck Silver Co., $120; [illegible] Bergen Co., $184; New England [illegible] Co., $160; A. Perel & Son, $363; [illegible] re Umbrella Co., $96; Fr. Bergner [illegible] $190; Cunningham Mfg. Co., $38; [illegible] utz, $104; Manchester Smith Co., $116; Rockford Watch Co., $141; Holbrook Mfg. Co., $205; M. Rosenbloom & Co., $829; Hurvitz Bros. & Blume, $190; Val Bergen Cut Glass Co., $196; Saffie Bros., $660; H. Garfinkel, $813; A. Rosaman, $825; B. Himmenblow, $183; J. W. Booker & Co., $350; Stern, Dreiblatt & Co. (not stated); N. Halbert, $110; Laubheim Bros., $433; R., L. & M. Friedlander, $293; B. Jacklovitz, $30; I. Ollendorff Co., $385; Korones Bros., $119; Jos. W. Stern & Co., $93; Hamilton Silver Co., $113; M. Sabsevitz, $125; I. Castagnetta (not stated); Myer Sabsevitz, $376; J. Freudenheim, $830; Eliassof Bros. & Co., $403; C. Bruno & Son, $91; Alois Kohn & Co., $192; Diamond Point Pen Co., $78; Mantz & Peyser, $192; Horowitz Bros., $95; Ballin Bros., $146; A. L. Tuska, Son & Co., $141; Jos. Freedman, $190; B. Weiner, $94; Robt. H. Ingersoll & Bro., $152; Spiro & Hirsh, $366; Ludwig Lehman, $79; And. Koch, $94; Importers' Cutlery Co., $49; E. & J. Bass Co., $332; J. H. Lau & Co., $80; Louis B. Prahar, $36; Herman Bamberger, $54; Hardwood Mfg. Co., $21; Aisenstein & Woronock, $85; Wm. L. Gilbert Clock Co., $127; Standard Jewelry Co., $40; Horace Tuttle, $392; Geo. W. Gerding, $60; M. Sickles & Sons, $10; Geo. W. Mayer & Co., $255; Aug. Dilsheimer & Co., $369; Royal Mfg. Co., $995; P. Rosenthal, $87; H. B. Sommer & Co., $39; Simon Michlovitz (consideration, money borrowed on note), $3,000; Morris Baturin and Louis Baturin, Harrisburg, Pa., promissory note (consideration, money), $5,000; David Sherman, promissory note (consideration, money), $2,000; Max Williams and Wolf Freidman (consideration, money borrowed on note), $4,000. The total of the unsecured claims is $29,659.

Liabilities of S. Feuerstein, Chicago, Whose Assets Have Been Bought by the Jackson Jewelry Co.

CHICAGO, Feb. 26.—The bankrupt estate of S. Feuerstein has been sold to the Jackson Jewelry Co. for $1,300. The total liabilities are $8,333, divided as follows:

Less than $50—Levinson & Jacobson, F. W. H. Schmidt, Nessler, McKenzie & Co., Felsenthal Bros. & Co., Alvin Mfg. Co., Diamond Point Pen Co., Adolph Schwob, Mandalian & Hawkins, B. Grieshaber.

From $50 to $100—Rockford Watch Co., J. R. Wood & Sons, Joseph W. Heller, M. A. Eiseman & Bro., E. J. Koch & Co., New Haven Clock Co., Paye & Baker Mfg. Co.

From $100 to $150—Theo. Jacobs & Co., Wm. L. Gilbert Clock Co., E. H. Levy & Co., L. A. Eppenstein & Co., Benj. Allen & Co., E. G. Webster & Son Co., J. Ziegler & Co., Gray-Howes Co., Wm. A. Rogers, Ltd., Henry Lederer & Bro., Jennings Bros. Mfg. Co.

The largest creditors are: Leon Hirsch, $202; Milton Herzog, $162; Retig, Hess & Madsen, $239; Wm. A. Burrows, $540; Meyer Joseph & Co., $256; Max L. Silverberg, $403; S. Pevsner, $393; Baum Bros., $210; National City Bank, $800; Herbert W. Allen Co., $563; Bonner Mfg. Co., $565; J. Rosenman & Co., $204; Julius H. Brauer, $190; A. C. Becken Co., $211; Despres, Bridges & Noel, $291; Rosenzweig Bros., $271; Sproehnle & Co., $214.

Feuerstein claims $289 in cash and $111 worth of jewelry, a total of $400, as exempt under the act.

Death of E. A. Short.

PRESCOTT, Ark., Feb. 23.—The news received last week from New Orleans to the effect that E. A. Short, a well known local jeweler, had died Feb. 10, caused profound regret not only in Prescott, but among the jewelers throughout the State, as Mr. Short was widely known and had many friends, especially among the members of the Arkansas Retail Jewelers' Association, in which he had been prominent since its inception.

Mr. Short's illness had been of long standing; he had suffered from stomach trouble for years, but had found more pleasure in poring over his work bench and in working for the interest of his fellow jewelers than in protecting his own health. However, his condition got so bad that he went to New Orleans for treatment, but without success.

Mr. Short had been engaged in the jewelry business many years and was at one time a traveler for Leonard Krower, New Orleans. After leaving Mr. Krower he started in business at Wynn; about June, 1907, he located in Prescott, where he continued until November, 1909, when his physical condition caused him to give up active work. When the organization movement in the jewelry trade first started Mr. Short took a deep interest in the subject and was one of the founders of the Arkansas association, as well as its first president. After he finished his term as president, he became secretary of the association and held that office at the time of his death.

Deceased was prominent in fraternal and religious circles, as well as in the organization, and his many friends in business and social life deeply mourn his passing. The remains were taken from New Orleans to his old home at Barden, Miss., where interment took place Feb. 12.

Bids Received by Navy Department to Supply Stop Watches and Field Glasses to Government.

WASHINGTON, D. C., Feb. 23.—The Bureau of Supplies and Accounts, Navy Department, has received the following bids for supplying 300 stop-watches: Cross & Beguelin, New York, (a) $3.45, (b) $4.25; C. A. Doubet, Washington, D. C., $8.50; Eugene Dietzgen Co., New York, $4.75; H. C. Karr, Washington, D. C., (a) $5.60, (b) $7.75; Manhattan Supply Co., (a) $6.05, (b) $4.40; Siegel-Cooper Co., $4.95; Universal Supply Co. (a) $3.69, (b) $5.15, (c) $6.75; John Wanamaker, $9; Lester Cerf, (a) $4.20, (b) $5.35.

WASHINGTON, D. C., Feb. 24.—Bids have been opened by the Chief Signal Officer for the following items:

For 50 field glasses, day and night—Henry Lorsch, $11.85 each; Fred A. Schmidt, Washington, D. C., $8.35 each.

For 10 prismatic field glasses—Henry Lorsch, $39.90 each; A. Leitz Co., San Francisco, $50 each; C. P. Goerze American Optical Co., $50 each; Bausch & Lomb Optical Co., $37 each; Fred A. Schmidt, $49 each.

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President Taft's Coming Visit to the ... E. M. & J. Association's Banquet Causes a Stir in Providence.

ROVIDENCE, R. I., Feb. 26.—For the first ... since his inauguration President Taft ... visit this city on March 21, when he w... be the principal speaker at the annual ... winter banquet of the New England ... ufacturing Jewelers' and Silversmiths' ... ciation in Infantry Hall. Thus far, ...ever, no plans for the reception of the ... executive of the nation have been ... other than a decision on the part of ... executive committee of the association ...ave a couple of its members to meet ... at New Haven and accompany him to ...idence. Upon his arrival in this city ... proposed to convey him at once to In... Hall and the public will have little ...ce of getting a glimpse at the Presi...

...esident George H. Holmes of the as...tion stated to-day that the plans are ...complete and will not be until it is ... definitely what time President Taft ... reach here, although Mr. Holmes did ...think there would be any opportunity ... a public demonstration owing to the ...ness of the President's visit. He will ... the President at the Union Station ...escort him to the banquet hall privately, ...ther escort being planned, as the as...tion has hardly considered that it is ...fficial visit of the President, although ...will speak as the head of the nation to ... Jewelers.

...om the first, when it was learned that P...ident Taft was to be the association's g... on March 21, it has been pointed out h... his coming was a carrying out of plans h... the association has had for the past two ...three years. As Mr. Taft he has been w... invited by the association and accepted, ...at the last moment was forced by cir...stances to cancel his engagements. So ...visit at this time, although he is the ... of the nation, was urged not because ...was President but as a fulfilment of pre...s engagements.

...e of the daily papers of this city is ...avoring to create a public protest ...nst the association monopolizing the P...ident during his stay here and is insist... that some public demonstration should ...rranged to show to the rest of the ...ntry that Providence knows how to ...t and entertain the President in a man... that will cause him to have pleasant ...llections of his visit and the people.

...untary Bankruptcy of William Hohneck. Denver, Colo.

...ENVER, Colo., Feb. 23.—The schedules ...h accompany the voluntary bankruptcy ...ion filed a week ago by William Hoh..., a jeweler of 1305 Broadway, shows ...liabilities to be $5,348.24 and his assets ...4. The matter is now before the ...ed States District Court, of this city.

...r. Hohneck is a comparatively new...er to Denver, though he has been known to...e jewelry trade of the east for a num...of years. He is the son of a jeweler ...Cincinnati, and for some time was con...ed with the business of his father in th... city. He came to Denver early last ye... and started a business in the Summer, but his location being some distance from the retail district he was disappointed in the amount of patronage he obtained. He carried a small stock estimated to be worth about $2,000.

Employe of Providence Firm Fails in Attempt to Steal 2,000 Silver Crosses.

PROVIDENCE, R. I., Feb. 26.—James T. Killilea, 30 years of age, who was arrested here late yesterday afternoon on a charge of stealing 1,300 small silver crosses valued at $104, from the manufacturing jewelry establishment of the N. Barstow Co., 7 Beverly St., admitted sufficient evidence to convict when he was arraigned this morning before Judge Gorham in the Sixth District Court, and was fined $25 and costs.

Killilea employed an ingenious method in trying to divert suspicion from himself when the package containing the crosses was missed on Wednesday afternoon last. The crosses comprised a special order and were almost ready for shipment. When work for the day was nearly finished, the foreman of the finishing department, wherein Killilea has been employed, could not find the package, which contained nearly 2,000 crosses. Every employe at once joined in the search for the missing package, none being apparently more zealous in the task than Killilea. No trace of the package could be discovered, however.

Among the last to leave the shop was Killilea, the foreman meanwhile remaining behind to continue the search. Shortly after everybody had gone there was a knock at the shop door and upon opening it the foreman found Killilea waiting there. As the door was opened Killilea stepped within and said:

"Well, I guess somebody's trying to put up a job on me. See what I found in my pocket," at the same time pulling out a bundle in which were about 700 of the missing crosses. The workman said he could not account for the presence of the trinkets in his overcoat pocket and maintained that these were all there were in his clothing. These he handed to the foreman, who locked them in the stock safe for the night. Killilea then left.

The remaining 1,300 failed to come to light the following day, so Detective Goldowsky, of the Jewelers' Protective Association was notified, but his investigation was unrewarded and Chief Inspector C. S. Horton, of the police department was asked to send a man, and Deputy Chief Nickerson assigned Inspector Monahan from headquarters to look into the affair. The latter went to work in company with Detective Goldowsky and finally talked with Killilea, thinking that he might know more about the matter than he had been willing to tell. After questioning him for some time, the man broke down and admitted that he took the entire 2,000 crosses. He told where he had concealed the missing 1,300 under his bench, hoping to find an opportunity after a time to remove them, after the excitement had quieted down.

Thieves broke the show window in the store of A. Seidensticker, Hamilton, O., recently, and stole several watches. They managed to escape.

Proceedings of the Retail Jewelers' Association of the District of Columbia.

WASHINGTON, D. C., Feb. 23.—The Retail Jewelers' Association of the District of Columbia held their second monthly meeting of 1910 in the rooms of the Washington Chamber of Commerce, F St., N. W., Tuesday evening, Feb. 15, presided over by Vice-President Hutterly.

Mr. Hutterly in calling the meeting to order spoke of the progress made during the past month and of the commendable work done by the various committees. Mr. Prince, for the committee on incorporation, made a report which was accepted, and this committee has been requested to go ahead with the legal work in this connection.

The committee on by-laws and constitution submitted their report also. The constitution more nearly meets the working requirements of this individual association, which, previous to this time, have been working under the constitution and by-laws of a similar society. It is now possible for any retail jeweler or watchmaker or any jeweler or watchmaker doing work for the trade, owning his own establishment, to join the society, provided, of course, he is in good standing in this city.

A complaint has been received by the society that certain wholesale houses and jobbers of other cities have, by undue competition, endeavored to obtain the orders for class pins from various schools and colleges in the District, which business can be well taken care of by the members of the association. A resolution has been adopted whereby the Board of Education and the local Chamber of Commerce are to be advised of the facts in the matter.

Other matters of like importance were discussed, but were ordered held over for final action until the next meeting.

After adjournment the members broke up into small groups and exchanged stories of the day's work. The matter of attendance, at first considered one of duty, is now looked forward to by the "faithful ones" as a pleasant relaxation from the daily grind.

Among those present were A. O. Hutterly, A. D. Bestor, Mr. Selinger, L. Baum, M. H. Fearnow, A. D. Prince, G. D. Parsons, J. Korman, J. H. Deuhring, J. R. Fearno, W. J. Kettler, W. Oringe, C. H. Childs and C. A. Doubet.

Illinois Retail Jewelers' Association Decides to Meet at Springfield, May 24, 25 and 26.

CHICAGO, Feb. 28.—A special meeting of the Illinois Retail Jewelers' Association was held here last Thursday to consider plans for the annual convention. The time and place is Springfield, Ill., May 24, 25 and 26. The Springfield Music Hall has been engaged to hold the convention in and jewelry exhibits will be one of the features of the meeting. Some slight changes were also made in the by-laws.

Among those present were: J. C. Pierik, F. A. Mareau, Geo. B. Elbe, N. Nelson, J. S. Townsend, Charles Manahan, Herman Kracker, F. P. Lewis, Geo. N. Lewis, Tom Brown, Mr. Trask, R. Wieting, H. G. Weger, J. B. Ingalls, J. M. Prockter, A. W. Johanson, Paul N. Lackritz, Frank Smith, Lorenz Holland.

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Financial Difficulties of Schneider & Baxmier, Pittsburg, End in the Bankruptcy Court.

PITTSBURG, Pa., Feb. 24.—Conrad Schneider and Edward Frederick Baxmier, doing business under the firm name of Schneider & Baxmier, whose financial difficulties have been noted in THE JEWELERS' CIRCULAR-WEEKLY last Monday, filed a voluntary petition in bankruptcy, in the United States District Court in this city. Their liabilities total $7,904.74, with assets amounting to $3,282.86. The petition sets forth that numerous suits have already been entered against them, claims and judgments have been

The Non-Retailing Co., whose claim of $1,155 unpaid, brought civil action to recover the amount. This concern holds a promissory note, as collateral security, given by Frederick A. Guberlet to Schneider & Baxmier, and which judgment is recorded in the prothonotary's office of Allegheny county. The Rockford Watch Co. also brought suit and obtained judgment, to recover $33.83. A judgment for $45.45 was obtained by S. B. Champlin Co. to recover same. Similar action was brought by the Jewelers' Specialty Co. to collect $23.83; J. J. Kaufman, $42.15; Thier, Kraus & Beam, $136; the Pittsburg & Allegheny Telephone Co., $52.

The principal creditors are as follows: Laubhein & Co., $1,155; Heeren Bros. & Co., $3,525.35 (promissory notes), and $575, an open account; Albert H. Gerwig, $1,250 (notes), and an open account of $52.86; Henry Terhune, $50; Pankratz Schneider (in the name of Conrad Schneider, administrator, on a note, dated Sept. 5, 1900, payable three months' from date), $200; Conrad Rudolph (borrowed money), $180; Louis Cotteryahn (borrowed money), $100. The personal property held by the sheriff includes a judgment note, filed at December term of court, 1905, and held by Frederick Gutberlet for $495, and judgment of the Non-Retailing Co. The estimated value of the stock in trade is $1,000; fixtures, material, etc., $275; fixtures, $950; accounts collectable, $604.35, and accounts payable amounting to $378.49.

The schedule of judgment also shows that in the estate of the estate of Pankratz & Schneider, in the hands of Conrad Schneider, there has borrowed in a due bill dated March 1, 1900, $500, with interest at 6 per cent., now amounting to $696.50. The bankrupts own a one-fifth interest in a lot having a frontage of 24 feet in Sarah St., and a depth of 72 feet, the value of the interest being estimated at $760.

Strenuous effort was made to save the estate of the bankrupts, in the hope that their affairs could be properly adjudicated without much loss, but the precipitation of collection suits and the obtaining of judgments, it is said, forced the concern to file in bankruptcy pettiion for the benefit of all concerned. The United States Marshal took possession of the store and the firm's affairs will be wound up.

An effort was made to secure a settlement by offering the smaller creditors 35 cents on the dollar and the larger ones 50 cent; the latter to wait one year for payment, but this arrangement failed. Schneider & Baxmier owed but one month's rent when the proceedings in bankruptcy was filed, amounting to $31. The store is situated in the South Side.

Conditions in the Diamond Market of Amsterdam.

AMSTERDAM, Feb. 19.—The reports from the New York stock market have not been so very good lately, and, of course, this influenced the diamond trade in some way. The buyers that were here first wanted to see what turn things would take, and perhaps they did not buy as heavily as they intended. However, the authorities in financial matters in this city are not at all alarmed. The diamond cutters in this town who have goods in stock which they cannot sell as readily as they expected simply lock them up in their safes until they can get their prices. That they go on buying rough material in London shows clearly that they are not afraid of the future.

The demand for fine small clean white, light brown, silver cape and slightly piqué goods remains strong, while there is much more demand for mêlée than existed some weeks ago. Especially clean sizes are very expensive, as the shipments shown in London contain a large quantity of undesirable goods.

European buyers in this market buy very heavily; formerly they generally bought medium goods, but of late they are beginning to be just as particular about the cutting and quality as are the American buyers. Consequently the latter have more difficulty in getting the goods they desire.

Among the buyers here at present are representatives of the following firms: Hayden W. Wheeler & Co., New York; Shiman Bros. & Co., New York; Wm. I. Rosenfeld, New York; Marchand Frères, Paris; A. Woronick, Paris; S. Monosson, St. Petersburg; Y. Dreyfus, London; N. M. Oppenheim, Frankfurt; Bronkhorst & Citron, London; Alphonse Judis Co., San Francisco, Cal.; L. & M. Kahn & Co., New York; Goldberg Frères, Antwerp; S. Prager, Paris; S. Pressel, Antwerp, and Van Gelder Bros., Antwerp.

The New England Watch Co. has increased its selling force since the first of the year, and now has on the road 12 hustling missionary salesmen, who call upon the regular trade in practically every town and city east of the Rockies where there is a business prospect. Their names and territories are: E. T. Allen (New Jersey, Maryland, Delaware, Virginia, West Virginia and greater New York), R. P. Clarke (Michigan and Indiana), F. T. Clark (New England), B. A. Cockings (Minnesota, Wisconsin and the Dakotas), J. E. Cruess (New York State, excluding greater New York), E. C. De Borde (Iowa and Nebraska), W. P. Gretter, Jr. (South Atlantic and Gulf States), E. W. Holland (Arkansas, Pan Handle Texas and a few towns in Oklahoma), W. L. Hough (Pennsylvania), W. R. Nash (Illinois), F. J. Spellman (Missouri, Kansas and Oklahoma), W. F. Turbert (Ohio, Kentucky and Tennessee). In addition to these regular travelers the special trade is handled by H. C. Warner, and the jobbing trade by R. C. Vaughn, W. P. Gretter, Jr., and A. L. Atkins, sales manager of the company.

Death of Jacob Schmidt.

The funeral of the late Jacob Schmidt, head of the firm of Schmidt & Son, lapidaries, 51 Maiden Lane, New York, was held Saturday, Feb. 19, from his home at Springfield, L. I. He died the previous Thursday, of dropsy. Some time ago Mr. Schmidt was seriously ill with pneumonia and since that time has not been in the best of health, although he was able to look after his business and was at his office until the Monday before he was stricken.

The interment was in the Lutheran Cemetery.

Jacob Schmidt was born Feb. 7, 1841, in Idar, Germany. When two years old, with his parents, he came to this country and went to Philadelphia to live, in which city he spent his early life. When the Civil War broke out he answered the call for troops and sailors and enlisted as a marine at the Brooklyn Navy Yard under Commodore Ringle. He saw service both on sea and land and was at the battle of Fort Sumter, Bull Run and numerous other engagements. He escaped unwounded and after the war came to New York.

Mr. Schmidt's active career in the jewelry trade dates from his arrival in the metropolis, when he became an employe of M. Fox & Co., with whom he remained for upwards of 35 years. He then started in in business for himself, with George Buhler, as Schmidt & Buhler, at 143 Fulton St. Later he withdrew from this firm and started in business for himself. His son was taken into the firm in 1906 and the business has since been conducted under the style of Schmidt & Son at 49 Maiden Lane, and since last May at 51 Maiden Lane. Deceased was a member of Kolts Post No. 32 G. A. R. and of Court Lexington, Foresters of America. He is survived by a widow and two sons, George, who is a member of the firm, and Charles, who is associated with the business.

Geological Survey to Depend on Census Bureau for Collection of Statistics of Mineral Productions.

WASHINGTON, D. C., Feb. 28.—The Geological Survey and the Census Bureau have entered into a joint arrangement by which the Survey is relieved of the collection of statistics of the annual production of minerals for the year 1909. That work is, by the agreement, merged in the Census Bureau's activities under the 13th Census act, which requires a census of mines and quarries for 1909.

Consequently, the Survey will not this year send its own schedules directly to the mine and quarry operators. The Census Bureau's general and supplementary schedules relative to this branch of its decennial work include the inquiries in which the Survey is interested and such other data as may be necessary for the latter's reports will be furnished the Survey by the Census Bureau. The schedules will be collected by the Census special agents and enumerators.

The cooperative arrangement was in recognition of the necessity of uniformity in the compilation of the statistics, the elimination of duplicate work and inquiries, and the desirability of economy in the collection of the required data.

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Death of Joseph W. Clark

ATTLEBORO, Feb. 28.—Joseph W. a prominent citizen of Attlebor member of the firm of R. B. Mac Co., died Saturday evening of pn He had been ill but a short time death came as a great surprise t of friends.

Mr. Clarke was 41 years of age a native of Providence. He was of Felix and Almira Clarke, and Attleboro several years ago as of a large dry goods store. Abou ago he became affiliated with R donald & Co.

Deceased was prominent as and had been leader of church Attleboro and Providence He to Ezekiel Bates lodge of Mas ns. oras lodge of Knights of Pythi s ar lodge of Odd Fellows. He is sur a wife and daughter. The fu held Tuesday afternoon from the Universalist church.

Death of John B. Le Beau

CENTRAL CITY, S. Dak., Feb. 23.— Le Beau, a pioneer of this county, Feb. 17 while sitting in a chair at h had been well known in the jewe for many years.

The deceased was born in Ca years ago and in 1877 came to th Hills, where he resided ever since while he was in Helena, Mont. jewelry business, but moved to Ce in 1878 and had conducted a jewe here ever since. His business was compared with the stores in the n itan centers, but his trade was qui sive, particularly in the souvenir obtained distinction as being the of the grape vine design on g which appeared about 30 years ag thousands of which have been souvenirs of the Black Hills.

Death of Schuyler Robbi

INDIANAPOLIS, Ind., Feb. 24— Robbins, of Cooper & Robbins, M committed suicide by shooting, on Tuesday. He had been in ill he l act is attributed to that cause

Mr. Robbins had spent the eve relatives and friends at the R b tarium, and went to his room appa a happy frame of mind After p himself for bed he placed the bu shotgun against his breast and d the trigger with a cane. He die diately.

It is believed that Mr. Robbins ried considerably. He was succe bnsiness and was well known to throughout the State. A mother, and one brother survive him. He years old.

Cleaver W. Wagner has bought elry store of J. W. Lore, on Mill S ville, Pa., and assumed charge M Mr. Wagner recently took a privat in optics and engraving in Phil For over two years he had charg Remppe self-winding clock works ville. About May 1 Mr. Lore w for the Pacific Coast, where he locating.

Lpp & Flershem, Chicago, Offer Creditors 40 Per Cent. on Time, while Same Amount in Cash is Offered for the Assets of the Estate.

nAGO, Feb. 26.—In the bankruptcy of Lapp & Flershem, Musgrave & er attorneys, have sent the follow- cular letter to the creditors:

have doubtless been informed, our busi- been in the hands of the bankruptcy court . 18 last. The proceedings were insti- us voluntarily, with the view of placing editors upon an equal footing, and en- m to realize upon our assets at a min- expense We believe that every person since investigated the situation has be- vinced that we have acted in good faith, all our property of every kind has been and turned over to the trustee in y

me time past we have had under discus- local attorneys, representing a majority editors, a proposition on our part to offer ition of 40 cents on the dollar, on the out in the enclosed form of composition t. These attorneys have hesitated to d our proposition because of reports ide interests are willing, under certain nces, to pay 40 cents in cash.

me of Lapp & Flershem has a prestige of aetivity in the jewelry trade, and is an ich eannot be acquired by any outside We propose to reorganize our business rporation basis, interesting some of our employes, and continue to do business with time friends under our old name. It is nown fact that with few exceptions our are those with whom we have done busi- a great many years.

confident tbat we can make a success the 40 per cent. settlement on time, as We have no resources of our own, from which to raise the funds to enable such a settlement in cash, and cannot y arrangement for money to make a lement, unless by resorting to methods volve the payment of bonus or commis- ger than the business can carry, in addi- the 40 per cent. payments, and we feel creditors and not loan brokers should very penny that we can possibly pay.

w of the hesitation of local attorneys to eir clients to accept our proposition, and ous delays resulting, we are taking the f addressing each of our creditors per- nd asking them for an expression of their in this matter. We know from letters eceived that we have many good friends ur creditors who would wish us to con- a going concern and as large handlers of the same lines as heretofore.

e enclosing a copy of the proposition e are offering, and if you feel that you the same, you will certainly be doing us urn and one which we shall make every effort to reciprocate.

have suggested before, delay is ruinous to e assets depreciate in value and expenses daily. If you approve of our proposition, ask you to sign and acknowledge the en- greement and forward to us at once; or your claim is in the hands of attorneys, it to them with instructions to accept , and advise us of your action.

ollowing basis of settlement was also ed in the circular letter: Five per or before four months from date rmation of composition, five per cent. months, 10 per cent. in 10 months, cent. in 13 months, five per cent. onths, five per cent. in 19 months, and cent. in 22 months.

eferred payments shall be evidenced promissory notes of Lapp & Fler- a corporation organized under the the State of Illinois, indorsed by said bankrupts individually, bearing the day of the confirmation of said d composition, and bearing interest at the rate of five per cent. per annum. The said corporation Lapp & Flershem shall be invested with the title of all property and assets of said bankrupts, and the active control and supervision of the said Lapp & Flershem, the corporation, shall be vested in a creditors' committee under an appropriate agreement for such purpose, until such time as said notes shall have been paid in full, with interest.

Coincident with the receipt of this circular by the trade came another one from the Providence Jewelers' Board of Trade, announcing that their attorneys, Moses, Rosenthal & Kennedy had secured a party who would pay 40 cents in cash for the entire indebtedness, and asked that a compromise with Lapp & Flershem at 40 cents on time be disregarded, and that it would be to the creditors' interest to accept 40 cents cash.

There seems to be some feeling in regard to the 40 cents cash offer, which is really made by the Illinois Assets Realization Co. In fact, Lapp & Flershem, fearful of their estate being bought by this concern, and believing that there was a possibility of the purchaser securing the right from the court to use their name they incorporated a very short time ago, with a capital of $10,000, the incorporators being Peter Lapp, Lem W. Flershem and A. B. Towers.

Moses, Rosenthal & Kennedy are seeking to enjoin the new corporation from the use of the name Lapp & Flershem, claiming that the purchaser of the business is entitled to that name and not the bankrupts.

The court has set March 10 as the date for the final disposition of the estate.

Importations at the Port of New York.

Weeks Ended Feb. 20, 1909, and Feb. 19, 1910.	1909.	1910.
China, glass and earthen ware:		
China	$56,794	$67,472
Earthen ware	5,278	21,549
Glass ware	32,919	36,676
Optical glass	2,696	363
Instruments:		
Musical	12,916	18,995
Optical	9,321	6,636
Philosophical	2,823	2,125
Jewelry, etc.:		
Jewelry	21,264	57,637
Precious stones	1,159,848	949,273
Watches	26,063	18,541
Metals, etc.:		
Bronzes	214	1,211
Cutlery	29 915	29.106
Dutch metal	5,581	3,044
Platina	62,667	55,752
Plated ware	.....	.....
Silverware	.....	1,749
Miscellaneous:		
Alabaster ornaments	101	.....
Amber	32,958	13,893
Beads	3,409	4,557
Clocks	3,457	5,012
Fans	5,331	8,417
Fancy goods	3,571	18,492
Ivory	36,124	88,101
Ivory, manufactures of	33	73
Marble, manufactures of	8,702	21,248
Statuary	1,815	23,864

The C. F. Dunbar Co., Wausau, Wis., has acquired the building it occupies, and also the building adjoining.

Proceedings in the Bankruptcy of the Herman Keck Mfg. Co., and the Duhme Jewelry Co.

CINCINNATI, O., Feb. 26.—Judge Sater, of the United States District Court, having come to Cincinnati from Columbus, O., to hear arguments in connection with the Herman Keck Mfg. Co. bankruptcy case, yesterday refused to allow the Duhme Jewelry Co. and the Herman Keck Mfg. Co. to take up to the United States Circuit Court of Appeals the original records in the bankruptcy proceedings against these concerns, as was asked for by their attorneys. The judge stated in rendering his opinion that if great care was taken of the books and accounts of the bankrupt companies these could be used in the appeal the companies seek to take, but that he had no right to allow them to take other records and that other copies must be obtained.

The companies claim through their attorneys that they now have $1,200 with which to start proceedings in their appeal, but that, owing to the expense and time it takes to prepare a transcript they thought they ought to be allowed to use the original records of he bankruptcy proceedings.

The meeting of the creditors of the Herman Keck Mfg. Co. was held, yesterday, at 3 P. M., before Bankruptcy Referee Charles T. Greve for the purpose of receiving claims against the bankrupt company and for the election of a trustee. The referee received claims against the Keck company as well as against the Duhme Jewelry Co., and stated that he would render no decision regarding the same and would reserve the question of allowance of claims for a future day.

Robert de V. Carroll, receiver of the two companies, was duly elected and appointed trustee, his bond being fixed at $50,000. The next meeting for the purpose of hearing testimony upon the claims will be held before the referee, March 7, at 3 P. M.

Up to this time the appeal of the adjudication in bankruptcy has not been perfected.

Mr. Carroll as receiver reported to the referee that the property of the Keck company and the Duhme Jewelry Co. amounted approximately to the following: Duhme Jewelry Co.'s cash $70,000, merchandise $33,000; Herman Keck Mfg. Co.'s cash $10,000, merchandise $11,000; fixtures, etc., of both concerns, $16,000.

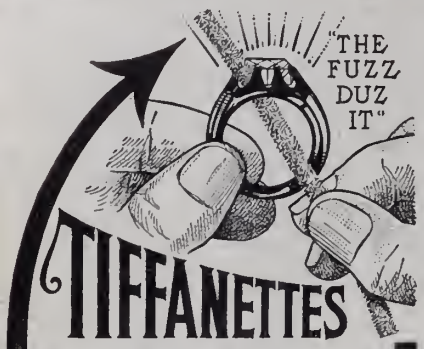
Receiver Carroll and his attorneys, J. B. Frenkel and J. W. O'Hara, have filed a motion in the case of the Herman Keck Mfg. Co. for an allowance from the funds of the company for their services. As yet they haven't received any money for services on this case, which is of long standing.

Market Prices for Silver Bars.

The following were the quotations of silver bars in London and New York, reported as follows:

	London.	*New York selling price, .999 Basis.*
Feb. 22	23 15-16d.	(Holiday)
" 23	24d.	$0.54⅛
" 24	24d.	.54⅛
" 25	23 7-16d.	.52⅞
" 26	23 3-8d.	.52¾
" 28	23 5-16d.	.52⅝

Thiel & Anderson, Berkeley, Cal., have discontinued business.



TIFFANETTES

Silky chenile, flexible hair—like wire and a chemical bath combine in "Tiffanettes" an effective, quick cleaner of tooth pick simplicity.
All sizes to fit all settings, assorted 9 to each package. At your jewelers or by mail 10 cents.

Mid-Continent Specialty Co. Inc.
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KANSAS CITY, - MISSOURI.

THIS AD IN LESLIE'S

—brought 151 calls in one week to one firm in one large city, for "TIFFANETTES."

Now Nationally Advertised

Need we say more?

ALWAYS ATTRACTS RETAIL TRADE

AMATRICE

The Finest Opaque Matrix Gem
NO ROUGHNESS, NO POROSITY

OCCIDENTAL GEM CORPORATION
St. Paul Building 220 Broadway New York



WE MAKE
The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pin hole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net;
18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

MADE ONLY BY
LEONARD KROWER, WHOLESALE MANUFACTURING JEWELER AND OPTICIAN
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Judge Refuses to Hold Sales n t Baltimore Jewelers on Cha of Larceny.

BALTIMORE, Md., Feb. 21.—Loui fer, a salesman for the Charles Co., 114 W. Baltimore St., was before Justice Grannan at the Cen station, Saturday, on a charge o two diamond rings and other jewe at $300 belonging to the firm. M fer in his own defense testified t not steal the jewelry, but left it tomers for their approval. He als that the jewelry found at his hon tectives Burns and Brennan had there by him pending several sal pected to make.

Mr. Schaeffer also contended th a member of the firm, but Mr Cr brought the charges and worked of the evidence, denied this. Ow fact that Mr. Schaeffer claimed h remove jewelry as a member Justice Grannan reserved his deci to-day to enable this point to be presenting the books of the co court. This was done to-day, a Grannan decided that the evidenc clear enough for conviction, so he the case.

Justice Grannan further said loose methods of keeping accou store made it possible for anyon out jewelry without immediate dum, and while it was evident loose method had been taken adv there was not sufficient evidence a clear case of larceny. Mr. C clared to-day that he would push further and swear out additional on this and other charges, and matter before the Grand Jury M also said that Mr. Schaeffer had b ed implicitly by him and had b every advantage for a succ Suspecting something wrong re had put Pinkerton detectives on t discover where the jewels had woman in the case who had seve of the jewelry declared that she with a prospect of buying Mr was at one time a member of the and was interested in the Na Inspectors' Association.

Jewelers' Gold Bars Withdrawn d changed at New York

Week Ended Feb. 26, 191

The U. S. Assay Office reports
Gold bars exchanged for gold coin
Gold bars paid depositors

Total

Of this the gold bars exchanged f are reported as follows:
Feb. 21
" 22 (Holiday)
" 23
" 24
" 25
" 26

Total

J. B. Mackay, Centerville, Va., chased the business of G W Lo Uniontown, Ala.

A. O. Wold, Langdon, N Dak., l his stock of jewelry and musical in into the First National Bank build

Mebers of the North Dakota Retail Jeelers' Association Meet at Fargo.

Fgo, N. Dak., Feb. 23.—With an attnce from almost every part of the Sa the annual session of the North Da- Retail Jewelers' Association was held Commercial Club in this city, Feb. The meeting was called to order by lent Frank V. Kent, of Grand Forks, e introduced Mayor Peter Elliott, elivered a short but hearty address of ne. The response was made on be- f the jewelers by President Kent, who elivered his annual address to the as- on.

P ident Kent's address was the feature morning session. One of the most ant things which he discussed was tter on the establishment of a mutual urance company among the jewelers State. He stated that the retail are men have organized such a com- which is meeting with good success, believed that it would be a good for the jewelers. However, he was rtain that the association was strong as yet to carry it.

H alked also about holding semi-annual gs of the association instead of the affairs which are now held. He the publication of the minutes of the tion in pamphlet form just as soon he annual convention as possible, so ose jewelers of the State who did not could see what they missed while ct of the convention was still warm r memories.

A ther important matter taken up by the nt was that of having a full printed mme for each convention, getting ad- g matter to pay for it. He believed would be a good thing.

A. Wold, Langdon, followed the presi- t with a paper on "The Good of the ation." He told the benefits which derived from attending the annual e gs. with their exchange of ideas and l broadening effect, and he scored ewelers of the State who might have ere but did not attend.

C. Tellner, Jamestown, also delivered t address. He spoke of matters per- i to the trade which are of no gen- l terest to the public.

owing the papers President Kent ap- l the following committees: Resolu- A. O. Wold, Langdon; H. O. Shel- , ottineau, and Hart Swalstad, Minot. e—W. H. Reighart, Minot; C. K. n, Grand Forks, and Louis Hanson, Lake. Membership—C. E. Tellner, own; O. C. Fields, Valley City, and Reighart, Minot.

balance of the forenoon, which was edly busy session, was taken up with g the constitution. Each article of nstrument was taken up separately, number of important changes were d

e evening the jewelers and opticians wn to a joint banquet, which was the Commercial Club.

proceedings were continued the fol- day, and the association indorsed the of The American National Retail ers' Association in adopting a trade- rland system of marks indicating qual- l source of manufacture, and the organization of mutual insurance companies.

The following officers were elected: Louis Hansen, Devils Lake, president; Hart Swalstead, Minot, first vice-president; O. C. Field, Valley City, second vice-president; Geo. K. Munro, Grand Forks, secretary, and Max Rabinovich, Grand Forks, treasurer.

Frank V. Kent, Grand Forks; Geo. K. Munro, Grand Forks; W. G. Reighart, Minot; C. E. Tillson, Carrington, and Paul Girard, Grand Forks, were elected delegates to the National convention. In future the sessions will be held annually and the next one will be at Devils Lake.

One of the features of the convention were the exhibits, each in charge of a well-known traveling man. E. W. Nicar had charge of a fine display from the South Bend Watch Co. B. H. Berson represented King, Raichle & King, Buffalo, N. Y. Sam Cohen was here with a general line of jewelry from L. Finkelstein, St. Paul, Minn. O. P. Anderson showed the watch cases of the Star Watch Case Co.

The traveling men were given a room for display purposes free of charge by the Commercial Club and every courtesy was extended them by the delegates.

At the banquet given on Wednesday evening all the travelers were invited, and B. H. Berson was called on to respond to a toast, which he did in a happy vein.

Death of Edmond M. Blake.

Wrentham, Mass., Feb. 24.—The funeral of Edmond Manchester Blake, a former manufacturing jeweler, and for many years connected with the refining industry in the east, was held from his late home, Blake's Hill, in this city, Tuesday. He died Feb. 18 from heart trouble. The funeral services were conducted from his late home by the Rev. Geo. W. Need. Interment took place at Sheldonville Cemetery, Sheldonville, Mass.

Mr. Blake was born in Wrentham, Mass., in 1839, where he spent his early life. In 1857 he entered the employ of Lincoln, Tift & Bacon, Plainville, where he learned the refining trade. In 1861 he went with the Whiting Mfg. Co., North Attleboro, and came with that firm when it moved to New York in 1876. He stayed with this concern until 1877 and then returned to Plainville, Mass., as superintendent of the refining department of Lincoln, Bacon & Co., in which position he served until 1882, when, with Jos. G. Barden and J. T. Joyce, he formed a co-partnership under the style of Barden, Blake & Co.

In 1895 he sold his share in the business to J. B. Barden and remained at home until 1888, when he took charge of the Jewelers & Silversmiths' Co-operative Refining Co., North Attleboro, Mass., with which concern he was last connected.

Deceased is survived by a widow and two brothers.

The esteem in which he was held by the concern with which he was last associated and in the trade generally was manifested in the many beautiful floral tributes sent to his bier.

Cyrus Novinger, Millersburg, Pa., has gone to Halifax.

Jeweler of St. Louis, Mo., Felled by Daring Thief Who Made His Escape.

St. Louis, Mo., Feb. 23.—Frederick Bingeli has been in a critical condition at the City Hospital for a week with a fractured skull, the result of a murderous attack committed on him last Saturday night, in his jewelry store, at 108 S. 4th St., for the purposes of robbery. A man who pretended that he wanted to buy a watch struck him three vicious blows on the head with an iron bar, snatched three watches and ran out of the store.

The assault and robbery were committed early in the evening, when the streets were filled with people. Bingeli was alone in the store. A man about 35 years old came in and asked to be shown some watches. The jeweler laid two gold-filled watches and a silver watch on the show case. They did not suit the man. He indicated one in the case that he said struck his fancy and asked to be shown that. Bingeli stooped over to take the watch out of the case and as he did so the man reached over and struck him three blows on the head with a 13-inch iron bar with knobs on each end. Bingeli staggered under the blows but did not fall. The man had picked up the three watches and was running toward the door when Bingeli got his revolver, which was under the counter, and fired three shots at the robber, but did not hit him.

Persons who ran in from the street saw Bingeli standing with blood streaming from the wounds in his head and the revolver in his hand and thought he had tried to kill himself. One of them wrested the weapon from him, but Bingeli finally told what had happened. The police were called in and the victim was sent to the City Hospital. He was unconscious when he arrived there, but later regained his senses and told the story of the attack and gave the police a description of the robber.

Mr. Bingeli was selling out his stock with the intention of going back to Switzerland and spending the rest of his life there. He is 64 years old.

W. P. Hopwood, Lawrenceburg, Tenn., Makes an Assignment to Will Dustin.

Lawrenceburg, Tenn., Feb. 23.—W. P. Hopwood, of this place, who handled a stock of jewelry and silverware, made an assignment, last week, naming Will Dustin as trustee. His indebtedness as set out in the assignment papers amounts to about $1,300.

Mr. Hopwood commenced business at Cornersville, Tenn., and in 1890 located at Lawrenceburg, Tenn. He was a member of Hopwood & Hoyle, who sold out in 1891 to Wallace & Paterson, and who, in 1895, were succeeded by Hopwood & Loudon, A. W. Hopwood, his wife, being senior member of the last firm. She succeeded to the business in 1896, sold out in 1902, and they bought a farm and were farming until the Spring of 1906, when they sold out and entered the jewelry business again. Early in 1907 Mr. Hopwood came here and became associated with J. F. Boyet as Hopwood & Boyet, succeeding R. B. Robertson. In July, 1909, Mr. Hopwood succeeded to the business and continued alone.

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PEAR SHAPED PEARLS
PEARL STUDS AND EARRINGS

FANCY COLORED DIAMONDS
DIAMOND LORGNETTE CHAINS
MARQUISE AND PEAR SHAPED DIAMONDS

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ROSE LIGHTING FRENCH GREY

THE GLOW OF SPRINGTIME

ROSE and grey together form an effect so rich as to constitute what may be called a classic combination. To wed these colors is one of the fancies of Spring, when the same tones prevail in nature. The artistic possibilities of this charming union are revealed in the Coral and French Grey Jewelry introduced by this house. Accords tastefully with spring modes and millinery, which establishes the popularity of the line. Innumerable designs in CORAL AND FRENCH GREY LONG CHAINS, HAT PINS, SASH PINS, BROOCHES, NECK PENDANTS.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

ath of Henry Zimmern.

Zimmern, who was for years one st prominent figures in the whole- jelry tool and material trade in k, died at his late residence, 56 St., Manhattan, last Thursday, ingering ilness. Mr. Zimmern suffering from spinal trouble for rs. He retired from active busi- ns, although he continued as a f the concern. He was well and known during his long connec- the trade, and news of his death ived with regret by his many Funeral services were held from me last Sunday at 10 A.M. In- was in Union Field Cemetery.

Zimmern was a son of the late Sophia Zimmern. He was born 847, at Michefeld, Germany, and s country with his parents when out 13 years of age. He secured nt with the firm of Dinkelspiel heimer, located at that time at 8 Lane, with whom he remained 11, his uncle being a member of the r.

n started in business for himself, 899 admitted M. J. Lamport to an Mr. Lamport having previously sman for him, and the style was me changed to Henry Zimmern & muel Zimmern, a brother of the de- became a member of the concern. siness grew, and on Dec. 31, 1903, ncorporated under the laws of the New York with an authorized tock of $50,000, all paid in.

ased is survived by two brothers, nd Samuel, and two sisters, Mrs. s Lang and Mrs. Amelia Katz. Mr. n was a member of the German eranz Society, representatives of were in attendance at the funeral. business will be continued at the ddress, 77 John St., without any gn the style.

Set Aside Executors' Settlement of the late Augustus Mermod, St. Louis, Mo.

ouis, Feb. 24.—A suit to set aside settlement of the St. Louis Union st Co., executor of the will of the late us Mermod, former president of the l, Jaccard & King Jewelry Co., has d in the Probate Court of St. Louis at Clayton by the widow, Mrs. Mary lermod, and the children.

petitioners allege that the St. Louis Trust Co. allowed itself more com- ns than it was entitled to under the specification is made of one instance h it is urged that certain property d by the company, as executor, in allowed an agent five per cent. for and then allowed itself five per cent. gross proceeds of the sale. Notes y two sons of Mr. Mermod, aggre- $160,000, were added as assets of the pon which a commission was charged h rust company, according to the peti-

n Mermod asks that the court order s of 1,787 shares of stock in the Mer- l, Jaccard & King Jewelry Co., which s was listed as worth $187,700 at face value and a commission collected on that amount.

Augustus Mermod died Aug. 24, 1903, and left a will bequeathing nearly all of his estate to his widow and two sons, Arthur A. Mermod and Alexander B. Mermod. The St. Louis Union Trust Co. was named as executor. Arthur B. Mermod has since died, and his daughter Alice joins with her grandmother in asking that the settlement be set aside. The final settlement was filed Feb. 11 in the Probate Court.

Death of J. Lyman Van Buren.

DUNKIRK, N. Y., Feb. 28.—J. Lyman Van Buren, head of a large wholesale jewelry concern in this city, died at his home here, Saturday morning, of apoplexy, in his 44th year. During the evening on which he was stricken he went with his sons to a basketball game and upon his return home seemed to be in his usual health. A little later he complained of feeling numb in one of his hands, and the numbness rapidly advanced until the whole of one side of his body was paralyzed. He soon became unconscious and for some time remained in that condition despite the efforts of two doctors who were in attendance up to the time of his death.

Mr. Van Buren was born in Dunkirk in 1867 and was the partner in the concern of Joseph Nelson & Co. for 17 years prior to the death of Mr. Nelson, his father-in-law, which occurred last June, after which he bought out the other interests.

He was a director of the Dunkirk Board of Trade, a member of the Empire State Chapter of the Sons of the American Revolution and one of the most prominent business men in this city.

Deceased is survived by his widow, two daughters, three sons, two brothers and one sister.

Death of Lyman W. Thompson.

CHERRY VALLEY, N. Y., Feb. 23.—While on his way to business Lyman W. Thompson died, yesterday. He had been in failing health for some time, but remained attentive to business. His firm, L. W. Thompson & Son, is the oldest in Cherry Valley.

Mr. Thompson, who was 85 years old, was one of the veteran members of the trade of the Empire State. His son, who was his partner in the business, and has been running it practically alone for some time, is 64 years old.

Deceased was a widower. He was well known and highly respected in this town and counted as one of the leading business men in this section.

Death of B. F. Geist.

POTTSVILLE, Pa., Feb. 28.—B. Frank Geist, for some years a jeweler in Minersville and Pottsville, died at his home, 321 Minersville St., this city, last week, after more than a year's illness from a complication of diseases.

Mr. Geist was a native of Mahantango Valley, and entered the jewelry business in Minersville when a young man. Later he removed to this city and continued in business in the old Thompson building, on Market St.

A wife and three daughters survive.



I. Posner contemplates engaging in business in Kittanning, Pa.

George F. Clow has leased quarters at 522 Warren St., Hudson, N. Y.

John Tate has opened a repair shop in the Hager block, at South Bend, Wash.

Kuhne & Seidel have engaged in business as die sinkers at 25 Calender St., Providence, R. I.

Potter & Speck have just begun business as retail jewelers at 5958 Columbus St., Newark, N. J.

A jewelry and watch repair establishment has been opened by J. M. Post in the store of P. G. White at Kissimmee, Fla.

W. C. Davenport has rented a store at Klamath Falls, Ore., where he will establish a watch and jewelry repairing shop.

A new retail jewelry business has been opened at 516 Massachusetts Ave., Indianapolis, Ind., by E. B. Johns and D. A. Hickman.

D. D. Henderson has added a line of jewelry and also a watch repairing department to his music business in Bridgeton, N. J.

The Guaranty Jewelry Co., has opened a store at 252 Nicollet Ave., Minneapolis, Minn. The concern will handle white stones rings, watches and ladies' combs.

The Chartley Jewelry Mfg. Co. has filed articles of incorporation in Rhode Island, with a capital stock of $25,000. The incorporators are A. J. Dumont, Damase Dumont, Moses Dumont, Henry J. Boucher, Jacob Dumont and Frank M. Wilcox.

Jewelry Salesman's Carrier Who Made Off with $8,000 Worth of Jewelry Sentenced to Term in Elmira Reformatory.

John Murray, or "Salt Peter," as he was called, the boy who stole two cases containing over $8,000 worth of jewelry belonging to the Gibson-Krugler Co., Newark, N. J., while in New York, and who was later apprehended and held for trial, has been sentenced to an indefinite term at the Elmira Reformatory.

The two Italians to whom a part of the jewelry was sold, thus implicating them in the theft, have been sent to the city reformatory for four months.

Reilly and Lynch, who were arrested at the time, are still held for sentence, having already been convicted.

Barney, the pawnbroker who received and melted up a large portion of the jewelry, has been sentenced on an indictment instigated by the New York Central Railroad on another charge. A bench warrant has been lodged against him on the jewelry charge, to be executed on his discharge in the other case.

Only a small part of the jewelry was recovered

Trial of Conrad Schickerling on Larceny Charge Ends in Disagreement of the Jury.

The trial of Conrad Schickerling before Judge Crain and jury in the Court of General Sessions in New York, on an indictment charging the larceny of $6,500 worth of diamonds from the firm of Edelhoff Bros. & Co., 574 Fifth Ave., in 1906, was brought to an end Thursday night about 11 o'clock when the jury announced that they could not agree and were discharged by Judge Crain.

The complaint against Schickerling was brought in June, 1906, at the instigation of the creditors of Edelhoff Bros. & Co. Gustave A. Edelhoff, the president of the company, was the complaining witness. He swore that in January of that year he obtained more than $6,000 worth of diamonds on memorandum from Henry E. Oppenheimer & Co. for Schickerling, who wished to compare them with some he had already gathered for a lorgnette chain. He accused Schickerling of pawning the diamonds, which he, Edelhoff, said he was obliged to redeem before they could be returned to their original owner.

Before the trial the people decided to proceed on one indictment which charged Schickerling with larceny from Edelhoff Bros. & Co. of diamonds of the value of $6,500. The case as prosecuted by the people showed that on Jan. 24, 1906, Conrad Schickerling induced Edelhoff Bros. & Co. to obtain from Henry E. Oppenheimer & Co. four packages of diamonds on memorandum, on the representation that he, Schickerling, was then engaged in the completion of a diamond lorgnette chain for Mrs. Richards, wife of the president of the State Bank, and that he wished to buy several diamonds of a certain size to complete the chain. Gustave Edelhoff, Charles Edelhoff, his father, and Arthur Edelhoff, his brother, each testified to the statements made by Schickerling as to the making of the lorgnette chain for Mrs. Richards.

One of the defendant's witnesses, Bertha Meyer, testified that a diagram had been drawn for the lorgnette chain for Mrs. Richards, but that such a chain had never been ordered or started by Schickerling Bros. & Co.

The defense put Conrad Schickerling on the stand to testify in his own behalf. The witness told his side of the case in a convincing manner. He testified that he had a conversation with Gustave Edelhoff in which Edelhoff stated to him that he (Edelhoff) must have $2,000 by Jan. 24, 1906, to pay some pressing bills of Edelhoff Bros. & Co., and that he would purchase some diamonds and sell them to the defendant, and that he could either resell or pawn them as he saw fit and give $2,000 to Edelhoff. Schickerling admitted that he had pawned the $6,500 worth of Henry E. Oppenheimer & Co.'s diamonds which he had so obtained from Edelhoff with R. Simpson, pawnbroker, at 51 Bowery, and that he had realized $4,000, of which sum he had given $2,000 to Gustave Edelhoff and retained the balance. He also testified that on Feb. 2 he had given Edelhoff Bros. & Co. a note for $13,500, which was one of several notes which he claimed to have given them, and which specific note was for the Oppenheimer diamonds and four pieces of jewelry which had been obtained by Edelhoff Bros. & Co. from Fred W. Lewis and turned over to Schickerling.

When questioned closely Mr. Schickerling testified that Edelhoff told him that he would get the diamonds and telephone him, and that he could then make his selection of whatever he desired to buy. Edelhoff obtained the diamonds and they were shown to the witness, who looked over the four packages and selected two lots. Mr. Schickerling testified further that he told Edelhoff that he would buy the two lots he had selected, but that he did not care for the others. The other two lots were then returned by Edelhoff to Henry E. Oppenheimer & Co., and it was arranged that when the bill was received Edelhoff should telephone Schickerling in regard to the delivery of the stones.

Mr. Schickerling was asked if he had any talk with the Edelhoffs about a lorgnette chain which he was making for Mrs. Richards, and if he told them that he wanted the diamonds to finish his chain. To this question he answered, "Absolutely no."

After his conference with Edelhoff he said that he went back to the place of business, and around 12 o'clock that day (Jan. 24, 1906) he received a telephone message from Mr. Edelhoff to the effect that the two lots of diamonds had been billed out and that Edelhoff would send them to the witness by his brother, Arthur Edelhoff. Schickerling testified that after lunching at the Cafe Martin Arthur Edelhoff delivered to him a package which he said his brother, Gustave, had sent down by him to the witness.

Schickerling testified that he went across the road to a jewelry store but could not sell the diamonds. Then he said he went back to his place of business, where he weighed out the diamonds into new papers, took them to Simpson's pawnshop at Delancey St. and the Bowery, and pawned them for $4,000 cash, got the tickets and returned to his office in 22d St., and telephoned to Gustave Edelhoff that he had pawned the diamonds and had obtained $4,000 for them and would come up and see him about 4 P. M. that afternoon. This he did and gave Edelhoff $2,000. He testified that he paid him the money while in the loft over Edelhoff Bros. & Co.'s store, and that Edelhoff put the transaction in a ledger, putting on one side the two lots of diamonds as having been sold to the witness for $6,500 and on the other side a $2,000 credit for the money which had been paid him.

Further testimony in the case showed that Edelhoff Bros. & Co. was a paper concern organized by Conrad Schickerling or Schickerling Bros & Co., and through the medium of its president, Gustave Edelhoff, it had obtained several thousand dollars' worth of diamonds and jewelry from among the merchants in the Maiden Lane district, practically all of which had been immediately turned over to Schickerling Bros. & Co. or to Conrad Schickerling, and the Edelhoffs testified that the diamonds and jewelry so turned over to Schickerling were turned over to him at his demand, and on his statement that he had purchasers for them and that he would sell such pieces for the benefit of Edelhoff Bros. &

The last diamonds so turned ov amounted to upward of $45,000 were to be mounted by Schickerli & Co. and returned to Edelhoff Br All of the diamonds and mountec so delivered to Schickerling were by him, as he himself admitted, proceeds used for his own needs needs of Schickerling Bros. & Co

Schickerling, however, maintaine of the diamonds and jewelry so him were purchased by him from Bros. & Co. in his individual cap which purchases he subsequently promissory notes, and that they sold by him individually to his c Schickerling Bros. & Co.

Evidence of the pawning of t pieces and the diamonds other Oppenheimer diamonds was only a prove intent through similar tr and was not a part of the case case in chief being, as stated bef taining of the Oppenheimer di Edelhoff for the purpose of s as was needed to complete t chain and the immediate paw

The trial continued for eight d Vandiver being assisted in the pr by Charles S. Mackenzie, and the was ably represented by Abrah Judge Unger and Joseph Rosalsky.

Just before the close of the prosecution asked the defendant S ling if he had ever been convicte crime. The defendant first ref swer on the ground that it m incriminate him, but finally on the his counsel he admitted that he h so convicted, and the prosecut put in evidence his conviction United States Circuit Court for obscene matter through the U mail, by which conviction Schicker sentenced to 30 days' imprison low St. jail and a fine of $150

Under stipulation by counsel neith summed up, and the court then char jury, reading to them the sections law pertinent to the case, whic definition of the term larceny, in w court stated that criminal i shown, and explained criminal in a fixed idea on the part of the de to deprive the rightful owners of and benefit of their property

The judge further charged the the presumption of innocence rema the defendant, and before he could victed the jury must be convinced, a reasonable doubt, that the defe obtained the diamonds from E lelhoff understanding that he was to ex for the purpose of purchasing such needed for the completion of the R chain, and that with criminal int for the purpose of depriving the owners of their property Schicker ing diately pawned the diamonds.

The judge pointed out the differe tween bailment and sale and s some of the arguments that might been made by the attorneys had summed up the case. The defend support of his contention would ha gued that the transaction was a a bailment, and that there was

hi rom the testimony of a Mrs. Albert, who s a bookkeeper employed by Edelff os. & Co. The prosecution might ve gued that there was bailment in the nst of the possession of the diamonds. e getting of $6,500 worth of diad to be paid for within 30 days was a ethod of releasing the complaining e s from the obligations if they did i the diamonds and realized only ash and the balance in a note con- n on its face and running for 18

ury considered the case for six nd then notified Judge Crane that possible for them to agree upon

Vandiver states that he will not prosecution to drop at this stage ill endeavor to induce the District- to retry the case at the earliest da e, during the month of March,

aking about the case after the trial, ckenzie said that after Schickerest many hearings were had before ate, new District-Attorney Whitending over several weeks' time, esulted in the magistrate holding ling in bail to await the action of d Jury Almuth C. Vandiver, then nt district-attorney under Jerome, rge of the prosecution before Magishitman and pushed the case with diligence. After Schickerling was the Grand Jury by the magistrate ple's case was put in the hands of assistant district-attorney on ac- Mr. Vandiver's prolonged illness. r. Mackenzie said that although the disrney's office was importuned and d onstantly and repeatedly to bring ntion of the Grand Jury to the erling case, months passed before it sented. Then several indictments nd. Again aggravating delays ocbefore the case appeared upon the for trial, and the defendant, by one r another, succeeded in having it month after month.

y, when it was about to be tried, Mackenzie, who represented the Edeleditors, said that he discovered that ictments as found were faulty, and successful trial could not be had hem. He at once called the attenDistrict-Attorney Jerome to the n the indictment and urged that rling indictments should be found. s done and further delays were exd, and no action was taken until the of District-Attorney Whitman.

r Mackenzie then brought the attenthe matter to the present district- and, as it was found that there was in the district-attorney's office who en the case sufficient thought and n to be able to properly present it to rt, Judge Whitman was induced to r Mr. Vandiver as special districtr to prosecute the action on behalf people, owing to his familiarity with ils of the case required in its prosefore the magistrate.

ohen, Allentown, Pa., has the symy of his many friends owing to the death of his mother.

Receivers for Welsh & Bro. Co., Baltimore, Will Wind Up the Business.

BALTIMORE, Feb. 21.—By an order of Judge Dobler in Circuit Court No. 2 receivers were appointed for the well-known jewelry firm of Welsh & Bro. Co., 330 N. Charles St., as announced last week, and this appointment will end in the winding up of the business of the firm. This is a result of a series of financial difficulties that have developed ever since the great fire of 1904, when a business depression spread over the country about the same time. This condition was not due to the fire, but they both happened about the same time. Just before and after the great fire both members of the Welsh firm died and the business was reorganized by the younger men.

The receivers have ordered a peremptory sale of 30 per cent. discount on all the stock, which will be sold and the firm will be discontinued

The Welsh & Bro. Co. has been in business here for 29 years, and has always been one of Baltimore's exclusive stores. Frank E. Welsh was the founder, and when he bought out the interests of Canfield & Bro., early in 1882, they were then located at the southwest corner of Baltimore and Charles Sts. He took his brother, Thomas Welsh, into partnership and moved to 5 E. Baltimore St., where they remained until the great fire. Thomas Welsh died just before the fire, while Frank E. Welsh died Dec. 19, 1908.

After his death the younger men formed the Welsh & Bro. Co. The following are the officers at present: Charles Moran, president; George W. Richards, vice-president; Harry Schlarb, treasurer, and Harry Hammond, secretary.

Fourteen-Karat Club Holds Annual Meeting and Elects Officers.

The annual meeting and election of officers of the 14-Karat Club of New York City was held last Thursday evening at the Hotel Albany. The evening was devoted partly to a business session and the remaining time was enjoyed in a social way. New officers were elected and plans formulated for a beefsteak dinner and other social events for the coming season.

Over 25 members of the club were present when the meeting was formally called to order by President James Loeb, who, after a few preliminary remarks, opened the meeting for the election of officers. The following were chosen to serve for the ensuing year: President, William Anderson, Jr.; vice-president, Howard H. Whyte; secretary, Charles L. Andrews; treasurer, Edwin P. Loebl. An executive committee consisting of H. S. Osterweil, Frank Shaller and William Honigbaum were selected to have charge of the social events of the organization for the ensuing year.

After some discussion it was decided to hold a beefsteak dinner, and this event will probably take place within a few weeks, although no date was set for it at the meeting. The club is also planning this year to have an outing at a date which will be arranged later, and there is some talk of organizing a baseball team among the members of the club.

News Gleanings.

H. E. Paul, Lexington, Ill., has left for Martinsville, Ind., on a recuperative trip.

J. M. Henwood, jeweler in Court St., Binghamton, N. Y., will locate in the Kilmer building on April 1. He has been in his present location 40 years.

Mr. Tillson, of the Tillson Jewelry Co., Carrington, N. Dak., has spent the past six weeks in the hospital at Fargo, where he underwent a serious operation.

A. B. King, Clarence Saque and Charles L. Quintard, executors, have begun an auction sale of Quintard Bros.' stock, Poughkeepsie, N. Y. Murray & Stapleford, New York, auctioneers, are in charge.

F. Mendelson, formerly in business at 13 Store St., Bedford Sq., London, W. C., has removed to 187 Belsize Road, N.W. His business address will hereafter be Chancery Lane Safe Deposit, Chancery Lane, W. C.

During the funeral of Charles Kohler, held recently in Norristown, Pa., the local jewelry stores were closed. Mr. Kohler died suddenly at Overbrook after having been engaged in the jewelry business for a period of 25 years.

William Ditmars and Michael Coughlin, who so boldly looted John Gruner's jewelry store at Auburn, N. Y., Feb. 7, have been held to await the action of the Grand Jury, both prisoners waiving examination. The men have prison records.

John Kuskus, who was arrested, recently, on a charge of stealing two watches from Louis Maratskey's store, in Hudson, N. Y., when arraigned, last week, pleaded in defense that he was intoxicated at the time of the theft. The prisoner was held to await the action of the Grand Jury.

The new retail store of the Bastian Bros. Co., Rochester, N. Y., situated in the White mb building, 211 Main St., E., will be opened, March 8, and will be one of the finest in that section of the State. The location is a very good one from a business standpoint.

Representative Sheffield, of Rhode Island, has presented the petition of the New England Manufacturers' and Jewelers' Association, consisting of 412 manufacturers and jewelers located in Providence and the Attleboros, favoring the repeal of the corporation tax law of the present tariff act.

The first meeting of the creditors of J. Jay Baker, Wichita, Kans., whose financial difficulties were noted in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY, was held Feb. 25. The liabilities include secured claims of $1,770 and unsecured claims of $2,436, while the assets are placed at $1,757.

A young man recently called at the jewelry store of H. H. McCreary, Cleveland, O., and offered, in payment for a watch, a check which excited the jeweler's suspicion. Investigation disclosed that the check had been stolen from a Mrs. Craft. The check was recovered by the police, but the young man escaped.

D. G. Gallett, Aberdeen, S. Dak., has arranged to move into a new store in the First National Bank building. His old store is being fitted up for Charles Sauer, who recently purchased the building in which it is situated for $18,000. He will make a number of improvements, putting on a new front and installing new fixtures.

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Prisoner Held by Pittsburg Police Admits Committing a Number of Jewelry Robberies.

PITTSBURG, Pa., Feb. 25.—The Pittsburg police, yesterday, captured Stephen Austin, aged 23 years, and his capture, they believe, will put an end to a series of robberies which has terrorized the town for a week. Austin was in Wylie Ave. yesterday, and in handling his pistol it accidentally exploded. The man's conscience troubled him and he began to run. That was fatal. Sub-Patrolman Charles Ross happened to be in the neighborhood and gave chase. He overtook the fleeing man and put him under arrest.

Austin broke down and made important admissions when he was placed behind



STEPHEN AUSTIN, UNDER ARREST AT PITTSBURG.

prison bars at the police station. On his person were found blue prints of thoroughfares and business establishments and a list of the names of a dozen jewelry stores which he had planned to rob. Austin acknowledged that he was the man who, last November, threw a brick through the jewelry store window of John Studer, 216 Federal St., North Side, and got away with jewelry and diamonds valued at $400. He also admitted standing in the vicinity of the Hardy & Hayes Co. jewelry store in Fifth Ave., last Saturday afternoon, for three hours, watching his chance in broad daylight to smash the show window, which contained diamond necklaces and other jewelry worth in excess of $40,000. But plain clothes men remained in the vicinity of the latter store all afternoon and Austin was foiled.

Austin had intended pulling off the robbery when the Grand Opera House matinee was closed, just before his arrest. He had placed a padded brick in an alleyway near side of the store and waited his chance to use it. However, officers kept close to the store. Austin had been attracted by the sight of the gems and concluded that if he could make a success of his plan to rob the store his fortune would be made.

The prisoner is said to be the man who played the role of a highwayman in several East Side drug stores, holding up the proprietors and customers and relieving them of their money. He is reputed one of the cleverest men with whom the police have had to deal in a decade. He is far above the ordinary criminal in intelligence and is a college graduate and a licensed civil engineer, but a thief by choice. Austin centered his thoughts and reading in criminology. He said that with him robbing was a matter of business; that it took a good man to identify a burglar who sticks a revolver in his face; that he was waiting for the big opportunity; that he had hoped some day to pay back every cent he had stolen; that he always held up young men because they could not think as fast as the older ones; that petty thefts kept the body and soul together, that he could not rob a woman. He tried the last in the East End and returned the woman her money.

Austin, yesterday, posed as a hero. To-day he is an object of pity and dejection. He sees a life of retirement in the Western Penitentiary, for the crimes which he has committed and acknowledged as committing are sufficient to send him to prison for the remainder of his natural life. THE JEWELERS' CIRCULAR-WEEKLY correspondent saw Austin at Central Police Station, to-day, after Superintendent of Police Thomas A. McQuade, had given him the "third degree." He said he hailed from Indiana, coming from a town near Terre Haute.

"When I started out," said the prisoner, "I never intended to get mixed up in these smaller robberies, but I had to do them to keep going. I am not now looking for sympathy, for I am just one of those fellows who tried the game and lost. When I left home, two years ago, it was on the promise that I would go out into the world and make my fortune, for I had something that was worth striving for—the vision of a happy home. At first I struggled on, never thinking that I would come to the life that I recently followed.

"I could not make a success of life by honest efforts so I sat down and figured out a plan that I calculated would make me rich. I reckoned that if I could make a rich haul I would be fixed for life. I would take the sum so secured, invest it and some day pay it back. Many times I hesitated about going into these smaller affairs, and on more than one occasion was on the point of sending home to mother for money to keep me going until such time as everything was right to make the next big "filch." And then again I knew that if I did that the girl who thought that I was prospering might get to hear about it and would worry for fear I had fallen on evil times."

Here the prisoner pictured the day when he would be able to wed the young belle of the Hoosier State, waiting with throbbing heart and expectant eyes for the return of the ideal of her life. He had left her two years ago to make his fortune and would not return until he did so. He was told to reconcile himself and forget finer feelings and tell of his crimes. He apologized for his thoughtlessness by retorting: "I was just waiting for someone to ask that question." Then he continued:

"I had everything arranged to show that Henry Klink, the man arrested for committing some of the crimes which I perpetrated, was innocent of the charge against him. I had planned to go through with a robbery that would convince the police that they had the wrong man. When I robbed that jewelry store on the North Side, some months ago, I would not have done so had I known that an old policeman was near at hand. If I had known that he was a young man I would not have hesitated a moment. But when I read in the papers that the policeman who was close at hand was an old man I really felt sorry for him. I knew that the very boldness with which the affair was done would bring censure and ridicule upon him. I often wondered if it would cost him his position and sincerely hoped that it would not."

Austin outlined to the police while being examined how he had intended robbing several jewelry stores; and the fact that his arrest prevented him from doing so caused general rejoicing, to-day, in jewelry circles.

Superintendent McQuade says that there is no doubt about Austin being a dangerous man, although they are not quite sure that this is his real name. Austin was photographed to-day and his picture is being sent broadcast in the hope of learning more about the man, for he may have committed thefts in other cities. Austin left Pittsburg following the robbery of the Studer jewelry store and pawned the loot. He stopped at big hotels when he had plenty of money and at small ones when his wealth was at low tide. It is now likely that the man Klink who was being held on suspicion as having committed several robberies will be discharged, since Austin admits all of them.

Edward Patrick, Corinth, Miss., Makes a General Assignment.

CORINTH, Miss., Feb. 24.—Edward Patrick, a retail jeweler of this town, has made a general assignment under State laws. No statement as to assets and liabilities has been filed.

Mr. Patrick has been in the jewelry business about four years; he started in December, 1905, at Booneville, but located in Corinth about a year ago. He is said to have few creditors in the trade.

The Wadley Watch Repair Co., Wadley, Ga., has gone out of business.

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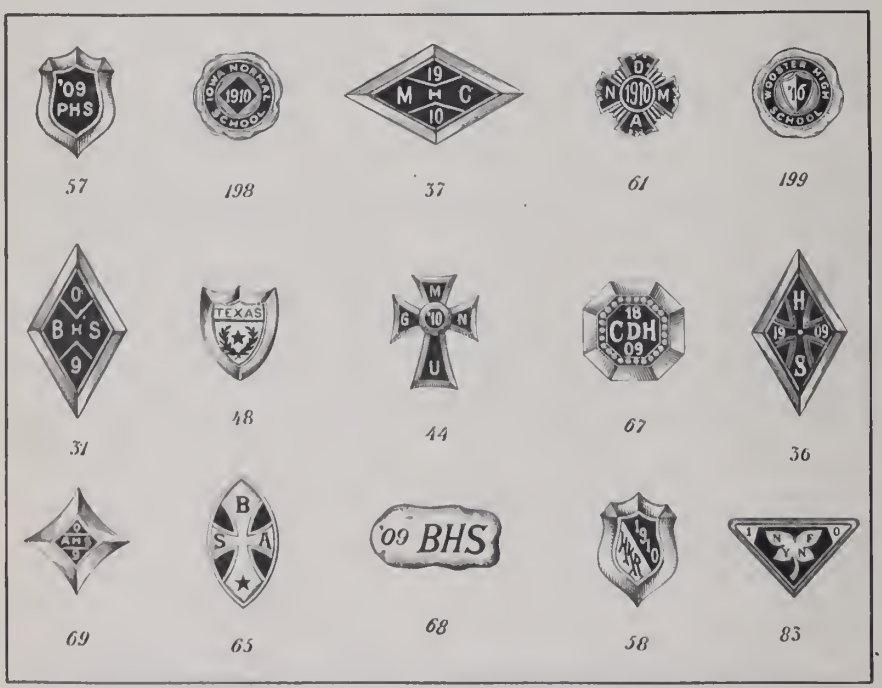


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Association Notes.

embers of the Illinois Retail Jew-sociation will hold their annual at Springfield, Ill., on May 24, 25 26, t the Springfield Music Hall. Jew-bits will be one of the features of g.

ting of the executive committees tat jewelers' and opticians' ass'n of Kansas was held at the Hotel , Kansas City, Mo., Feb. 16, for se of considering the invitation Missouri organizations to hold a ting in June The invitation was and the Kansas end of the pro-iscussed.

those exhibiting at the recent con-t the Nebraska Retail Jewelers' n at Lincoln was the South Bend , represented by C. T. Higgin-onsulting superintendent, and who most interesting charts and much rtaining to the escapement, ad- and hairspring. The exhibit room patronized and one evening was onsumed by the watchmakers of who attended one of these most and interesting lectures. The representative, Mr. Wiggins, and advertising manager, H. C. Car-re in attendance.

aryland State Optical Socicty has duced in the Maryland Legislature ppoint a State Board of Optom-i an effort to regulate this branch. as introduced by Dr. T. A. Ashby, se. The society expects some de-stand to be made against the bill al oculists and others, as have in other States when a similar as before legislative bodies. The ives no new rights or privileges the legal right to compel optom-e proficient

ar letter has been sent out from jewelers of Iowa, telling of the the Iowa Retail Jewelers' Asso-s accomplished for its members ade at large, and urging all jew-e State who have not yet joined n application for membership to A G Hock, Storm Lake. After how the organization came into the work it has done to remedy s from which the trade has suf-circular tells of concessions which granted by manufacturers in the otecting customers and eliminat-e imate competition. It tells how tive board of the association, at eting, decided to make provisions rt course in watchmaking to be by examinations for certificates, harge of a special examination is will take place March 14 and ers or watchmakers wishing to ourse will be required to bring a all small tools, the association in bench room, counter shafts and he last day of the course will be the examination of those attend-lso any watchmaker of the State pply for examination. Those who be awarded a certificate of effi-he charge for the entire course and full information may be had Secretary Hock.

President Charles T. Evans of the New York State Retail Jewelers' Association has sent out to members the following letter upon the death of E B McClelland, fifth vice-president of the association, which occurred Feb. 17:

Utica, N Y., Feb 19, 1910.

To the Members of the New York State Retail Jewelers' Association.

It is with a feeling of deep regret and a realizing sense of the great loss we have all sustained that I announce the death at Syracuse, N Y., on Thursday, Feb. 17, 1910, of our friend and co-laborer, Edward B. McClelland, vice-president of the New York State Retail Jewelers' Association and president of the Syracuse Jewelers' Club. The development of association work in the past few years has brought into prominence many men who have hitherto labored quietly for the promotion of their own good and that of their fellows. We, of the executive committee, who have been associated with Mr. McClelland during the 11 months past, have come to know and recognize his many sterling qualities and genial fellowship. We have suffered a distinct loss in his death, and his presence will be missed at our councils. To those of his immediate family we tender our heartfelt sympathy in this their hour of desolation, and recommend them for consolation to the Great Architect of the universe who doeth all things well. C T Evans, President.

Omaha.

C. A. Williams, of C. A. Williams & Co., is making a business trip through the State.

Mr. and Mrs. E. G. Tucker and son, Pender, Nebr., were in this city, last week, purchasing stock.

H. S. Knapp and C. H. Finch, representing the Shook Mfg. Co., are traveling through the State on business.

Herman Grabeman, formerly with Adam Bloedel, Milwaukee, has recently taken a position with Albert Edholm as watchmaker.

Perhaps the largest order given in this part of the country in some time was that of $200,000 for silver spoons to the A. F. Smith Co. by the Independent Orange Co.

At a banquet given in South Omaha on the occasion of the 24th anniversary of their charter Mr. Furen, of Jacobsen & Furen Co., was on the reception committee and had charge of the decorations, for which he was highly complemented.

Claud M. Wheeler, Columbia, Mo., secretary of the American National Retail Jewelers' Association, and Chas. Sheldon, secretary of the Merry Optical Co., Kansas City, spent a day in Omaha, last week, on their return from the State convention in Lincoln.

Just at noon hour, on Friday, while the streets were crowded with pedestrians, two desperate young men smashed a front window in the store of Mr. Nathan and succeeded in getting a gold watch. Mr. Nathan and clerk were out of the store at the time. The young men were stopped by policemen and arrested.

The following out-of-town jewelers were in the city, last week, attending the Automobile Show and purchasing stock: Adolph Schlosser, Dodge, Nebr.; M. M. Huck, North Bend, Nebr.; M. L. Jones, Fairfield, Nebr.; H. L. Holtzinger, Pleasanton, Nebr.; C. E. Morris, Hancock, Ia.; John Crabill, Plattsmouth, Nebr.; Mr. Petersen, Lyons, Nebr.; L. S. Robinson, Glenwood, Ia.; C. E. Ellis, Bertrand, Nebr.; John Welirli, Missouri Valley, Ia.; E. Kahn, Friend, Nebr., and Daniel Ballinger, Cozad, Nebr.

Traveling representatives calling on the trade, last week, included: Alex. Teplitz, Schnefel Bros.; G. M. Davis, Depasse Mfg. Co.; A. Fleming, Alvin Mfg. Co.; Arthur Fess, Moore & Son; Thos. E. Rogers, Riker Bros.; John P. King, Watrous Mfg. Co.; I. Bergsman, Sheffield Silver Co.; Percy D. Lucas, Frank W. Smith & Co.; Jos. C. Wilson, Landers, Frary & Clark; A. M. Brinckle, C. F. Monroe Co.; Mr. Thornton, A. J. Hedges & Co.; M. L. Barnard, Larter & Sons; S. W. Abbey, E. Ira Richards & Co.; Milton S. Herzog, Milton S. Herzog; H. R. Blackman, Enos Richardson & Co.; F. E. Morrow, American Thermos Bottle Co.; Lew Fleming, Joseph Fahys & Co.; Otto C. Hanish, Geo. H. Fuller & Son Co.; W. A. Miller, W. W. Pierce Mfg. Co.; Geo. F. Heidet, C. F. Rumpp & Sons; William F. McGown, F. T. Pearce; Mr. Beckwith, Hamilton Watch Co.; H. C. Wilson, Crescent Watch Case Co.; C. M. Newcomb, Maple City Glass Co.; Henry Sherrill, Sinnock & Sherrill; Mr. Bennett, Waite, Evans & Co.; H. Hamburger, S. Pitzele; Randolph J. Warner, Empire Jewelry Case Co.; Joseph Block, Despres, Bridges & Noel; George Frank, Worthington & Raymond; A. H. Cohn, Eastwood-Park Co.; A. R. Engelman, Krantz, Smith & Co.; Oscar Gottlieb, O. Gottlieb & Co.; Mr. Sutherland, J. J. Nieland Co.; R. C. Larraled, Van Bergh Silver Plate Co.

San Diego, Cal.

A. L. Kingsbury, of the Rockford Watch Co., has been making calls on the local trade.

The Wiard Watch & Optical Co. has applied to the Common Council for a permit to conduct an auction sale to close out its business.

W. W. Meadows & Son have changed their place of business from 528 5th St. to 1627 E St. They had conducted their business at the former location for 12 years.

J. Jessop & Sons have issued a very neat post card for gratuitous distribution, showing the 20-dial clock which stands in front of their place of business in the Granger block. The senior member of the firm is shown standing near the base of the big timepiece.

Pacific Northwest.

B. Wolfel, Portland, Ore., is back at work after an illness of more than six weeks.

G. Heitkemper, Klamath Falls, Ore., has been forced by his many creditors to close his doors. It is claimed that his liabilities aggregate $7,000.

Charles Martin, of the Martin Jewelry Co., Walla Walla, Wash., has been putting in a new front and refitting his store, and now has a very handsome place of business.

An attempt was made to enter T. K Smith's store, at 117 S. Market St., Oskaloosa, Ia., recently. The prompt arrival of the night watchman prevented the thief from carrying out his plans.

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LX MARCH 2, 1910. No. 5.

Index to News and Special Articles.

	Page.
sé Silver Basin of the XVIIth Cen- y Illustrated on front cover; text on	61
Mary Morris' Lecture on Jewelry	61
er Shaker Said to Have Been Made by	61
miths and Goldsmiths' Work—(Con- ued)	63-65
ent Archibald on the Forthcoming Con- ntion of the A. N. R. J. A.	67-69
ire at Pittsburg, Pa.	69
an Manufacturing Jewelers Take Steps Prevent Removal of German Surtax	69
rk Wholesale Jewelers' Association ld Annual Meeting	71
d Annual Convention of the Railroad atch Inspectors' Association	71
of Burton A. Noble	71
er Attempt to Unionize Jewelry Workers Providence, R. I.	71
uptcy Proceedings Against Myer Baturin, arrisburg, Pa.	73
ities of S. Feuerstein, Chicago	73
of E. A. Short	73
lent Taft's Coming Visit to the N. E. and J. Association's Banquet	75
oye of Providence Firm Fails in Attempt Steal 2,000 Silver Crosses	75
uptcy of Wm. Hohneck, Denver, Colo.	75
edings of the Retail Jewelers' Asso- ation of the District of Columbia	75
s Retail Jewelers' Association Decides to leet at Springfield, May 24, 25 and 26	75
ader & Baxmier, Pittsburg, Go Into nkruptcy	77
Diamond Market of Amsterdam	77
of Joseph W. Clark	78
of J. B. Le Beau	78
of Schaefer Robbins	78
& Flersheim, Chicago, Offer Creditors Per Cent. on Time	79
edings in the Bankruptcy of the Herman eck Mfg. Co. and the Duhme Jewelry Co.	79
an Keck Mfg. Co. and the Duhme Jew- ry Co.	79
Refuses to Hold Salesman for Balti- ore Jewelers on Charge of Larceny	80
North Dakota Retail Jewelers' Associ- ion Meets at Fargo	81
of E. M. Blake	81
ler of St. Louis, Mo., Felled by Daring hief Who Makes His Escape	81
P. Hopwood Makes an Assignment	81
of Henry Zinmern	83
to Set Aside Executor's Settlement of Will of the Late Augustus Mermod	83
of J. Lyman Van Buren	83
of Lyman W. Thompson	83
of B. F. Geist	83
Enterprises	83
er Who Robbed Newark Jewelers Sent Reformatory	83
of Conrad Schickerling on Larceny harge Ends in Disagreement of Jury	84
vers for Welsh & Bros. Co., Baltimore, Md., Will Wind Up the Business	85
rat Club Holds Annual Meeting and lects Officers	85
ner Held by Pittsburg Police Admits ommitting a Number of Jewelry Rob- eries	85b
rd Patrick, Corinth, Miss., Makes a Gen- ral Assignment	85b
s on Safety Action of the Lever Escape- ent—(Concluded)	113-115
Thousandth Part of a Second	115
Oil.	115
gs of Watches and Chronometers, 1909	117
s of a Blind Watchmaker	117
lts of Watch Trials at Kew	119
ch Wedding Scene in the Show Window	128
uasive Salesmanship	128
New Store of Simons & Co., Inc., New Haven, Conn.	129
Easter See-Saw Window Display	129
ion of Salesmanship to Advertising	130-131
Artistic Folder	131
Connoisseur's Handbook—(Continued)	133-135
Assay of Industrial Gold Alloys	137

The Educational Side of Conventions.

THE educational effect of the meetings and conventions of the retail jewelers and their value to the members of the organizations, and to non members who may be induced to attend, is one of the most important features of the organization movement which has now become so strong. The officers of the organizations have been making clear to members what has been accomplished directly in the way of concessions from manufacturers and the elimination of trade abuses in the last two or three years, but not enough has been said about the educational features of these gatherings. If these meetings do no more than to cause the old and conservative members to awaken to the fact that modern methods of merchandizing are an essential feature of success in the jewelry business, the work as well as the time and trouble spent in organizing has been amply repaid.

It has often been said that many a good merchant in the embryo has allowed himself to "rust" away at the watchmaker's bench. The ideas and the knowledge were within him, but there was nothing to bring them out. He knew what his competitor across the street was doing, but beyond that he was ignorant of the way his trade was advancing along the lines of progress in up-to-date methods of merchandising. Whether there was any excuse for such a man in the past is a question, but if there was it no longer exists. With his trade journals putting him in touch with his fellow merchants all over the country, with his State and local organizations giving him a chance to exchange views and ideas with men who are working in the same conditions as himself, and with the annual conventions putting before him the result of the best ideas obtainable from specialists in the manufacturing and retail lines, the jeweler has no excuse to stand still, and he who will still continue in a "rut," does not deserve to succeed, but should be considered a detriment to his trade.

Beware the Check Swindler.

AGAIN we are called upon to warn the jewelry trade in general to be especially careful in dealing with swindlers who may offer checks in payment for purchases, as the reports which have come to us from the middle west and south in the past two or three weeks indicate that a number of professional check swindlers are again operating with considerable success; though their victims among jewelers appear to be fewer in number than those in other lines, the swindlers are evidently playing no favorites, but are visiting jewelers whenever they see a chance of success.

So clever have one or two of these men been that many of the victims have not had the slightest suspicion that they have been swindled until after the crook has left town, and several hotel manager as well as jewelers who felt that they were familiar with all the tricks in the check swindling line learned to their sorrow that they had permitted their confidence to be abused by a man they felt certain was honest in every particular. It, therefore, behooves all members of the trade to be unusually careful in check transactions as one at least of the swindlers seems to be able to operate without exciting the least suspicion.

> Have a well defined purpose in advertising, and write your copy and conduct your campaign accordingly. Shoot at the mark, not all around it.

The most active of these crooks who is a fine looking young man, well dressed, with all the marks of good breeding and refinement, often represents himself as a son of a prominent grape juice manufacturer of Elmira, N. Y., and jointly swindles hotel managers and jewelers or other merchants in his operations. He stops at a good hotel and at first pays promptly and apparently has no financial worries. He soon makes the acquaintance of a jewler, looks at diamond rings, and in the course of his examination discloses the fact that he is a good judge of stones. In some instances, he tells the jeweler that he was awaiting a check and picks out a ring to be held for him for about a week. The jeweler, on making inquiries at the hotel, finds that the man is apparently respectable and well thought of, and this and the engaging manner of the customer himself generally lulls suspicion. The thief, after having identfied himself at the hotel as the son of a merchant of rating, often borrows a small amount of cash from the hotel clerk or manager for 24 hours awaiting his remittance. The following day, generally on Saturday, and after 12 o'clock, he apparently receives some checks, gives one to the hotel clerk and gets change if he can. He then goes to the jeweler, tells him he wants the ring but does not want to pay for it all in a check as he does not want his father to know how much he spent for it, and he then gives the cash which he has obtained from the hotel and a check for $100 or so, to the jewelry merchant.

Fortunately for some of the jewelers they have prudently refrained from turning over their merchandise until they could find out about the check, but others who were not so careful have accepted his part payment of cash as evidence of good faith, and let the swindler take away the ring only to find within a day or two that the check was worthless.

A typical instance of this work occurred at Lansing, Mich., recently, where the swindler obtained from the hotel $65 which he turned over with a $100 check to a local jeweler in payment for a $165 ring, but it was 10 days before the jeweler or hotel keeper learned from the bank that the checks were bogus and the swindler was wanted in other places; by that time all trace of him had been lost.

Members of the trade on whom these swindlers may call, from time to time, are requested to notify THE JEWELERS' CIRCULAR-WEEKLY, that we may in turn bring

ILLINOIS WATCHES

Why Not Complete Our Line Complete Yours?

CROSS & BEGUELIN

23 Maiden Lane, New York

the matter before the entire trad thereby aid the police in getting tr them.

So Say We All—All of Us.

AT the recent convention of th braska Retail Jewelers' Associa Lincoln, Nebr., H. C. Carpenter, South Bend Watch Co., talked to th elers for an hour during the after Thursday, Feb. 17, choosing for hi ject "Dull and Sharp Tools." other things he said: "A man wit ergy is blunt iron without steel. A man and a good business man sho member that price makes some sale ity some, but your prestige, courtes efficiency make more than bot " H the jewelers that "if you employ not suspect him; if you suspect im employ him," and told them that time in each man's life, and es business, that man is crude and w develop our mental muscle and get, speak, the gold out of our quartz.

He told them that the most succ men in any line of business are thos investigate and who do the most pl and the most thinking. He advised to plan their work and work their He advised that they not only rea study their trade journals and to be p upon what was going on in the m turing, jobbing and retail world of th elry business.

He told the jewelers not to let business run itself nor to let their bu run them, but he forcibly advised each jeweler run his own business. told the jewelers to have a price for e thing and not to hesitate to speak i stantly, so that the customers w that this was his only price and that were getting a square deal. He to that dull tools were "waiting fo and that looking forward no m luckier than another. Another dull was the man who was a kicker, and them that just as soon as people fo that they were kickers they would heavy burdens heaped upon them t them something to kick about.

He told them to plow deep a satisfied with what was on the top in addition to the good busi brought out, advised all to rem good fellowship and good business c are essential. He said, above a through life smiling, as this would g more than by being a grouch ever for day.

George W. Feldman has been appo on a committee of twelve to report a of action for the advancement of terests of Franklin, Pa.

A note from Texas in a recent is ing of the purchase by C. C. M Bo Lampasas, of the stock of W stated that Mr. Heald had again est himself in business at Lampasas. T incorrect, as Mr. Heald, who is at pre at San Angelo, Tex., did not re engage the jewelry business, but expects Apr to go to California, where, with his fat he has purchased 15 acres of fruit land, will devote his time to improving the

New York Notes.

Le & Co. have removed from 47 Maid Lane to 28 Maiden Lane.

M. Welling has moved from 47 Lane to the Silversmiths' building, Maiden Lane.

. Kadison, of Fera & Kadison, 65 St., returned from Europe Saturday *Mauretania*.

el H. Grobman, formerly of Grand- Grobman, engravers and chasers, is ted at 97 Orchard St.

ice H. King and Geo. L. Paine, of Paine & Co., North Attleboro, paid office a call last week.

Herman, Cleveland, O., was a vis- this city, last week. He made his arters at the Hotel Astor.

n L. Stone, in charge of the um rtment of the Gorham Co., sailed pe Saturday on the *Oceanic*.

rne & Son, 138 East Broadway, job- dealers in silverware and cut glass, moved to larger quarters at 100 East ay.

es F. Wood & Co. have moved their rom rooms on the 11th floor to the r in the Silversmiths' building, 15 d Lane.

e Handicrafters' Club," 14 Nevins ooklyn, an exhibition of hand t jewelry was in progress last week. ibition closed Monday.

Kryn & Wauters are moving their d diamond cutting works from 50 St. to the Fourth Ave. building, rth Ave., corner of 27th St.

loves has just started in business Maiden Lane as a dealer in jewelers' , watchmakers' and jewelers' sup- He was formerly with B. & L. Veit.

Kip is on a trip for the H. F. s Co. in the west. Ralph Hoxsie is a three weeks' trip through the rritory for the Mason & Howard

Duff, formerly a traveling salesman pp & Flershem, Chicago, for over 10 ill now travel for M. J. Averbeck, den Lane, in Wisconsin, Michigan Co.

nnual business meeting of the stock- of the Mauser Mfg. Co. will be the office of the company, 298 Fifth March 11, to elect officers for the year.

Heidenheimer, who has been in of the New York office of Martin Mainz, Germany, sailed Saturday on anic for Paris to take charge of the that city.

rt Cohen, of Lewy & Cohen, 114 h Ave., to which place the concern recently from 530 Broadway, left on a business trip to Pittsburg and t. He will be gone about 10 weeks.

el Lenkowsky, importer and cutter onds, 74 Stanton St., has opened a wn office at 71 Nassau St. Mr. sky returned last Wednesday on the after a six weeks' trip to the Euro- amond markets.

Harris Bros. Jewelry Co. has been rated under the laws of the State of ork to deal in jewelry, watches, pre- ones, etc., with a capital of $20,000. corporators are: Simon T. Harris, Thomas M. Nichols and Nathan Samter, all of New York.

Michael Kelly, who went into the jewelry store of Isidor Lande, 941 Third Ave., recently, tried to get away with a gold watch and a watch case, but who was apprehended by the jeweler and S. Edelberg, a clerk, and turned over to the police, has been convicted and sentenced to one year in a penitentiary.

Edward Stanley Hearsey, aged 57 years, for 10 years a jeweler in the employ of A. W. Cornelius at the latter's Cookman Ave. store, Asbury Park, N. J., died recently at the Shadyside, 600 Munroe Ave., of uraemic poisoning. The body was taken by Funeral Director Bodine to Flatbush, L. I., for services and interment. Mr. Hearsey is survived by three daughters and three sons.

E. R. Crippen and J. R. Coe, as trustees of the fund which was raised in the Maiden Lane district after the death of Robert Lomax, for the benefit of Mr. Lomax's widow, are in receipt of a letter from her expressing her thanks to those who so generously contributed toward the fund. The money was sent to her in weekly installments of $7, and the last payment of $6 has now closed out the fund of $370. Robert Lomax, or "Bob," as he was known, died some little time ago. He was an elevator man in the Hay's building for 16 years and was well known in the district.

The United States Supreme Court has finally settled the long litigation growing out of the advance by the Board of General Appraisers on Haviland china in 1906 by denying the application made by the Government for a writ of certiorari to the Circuit Court of Appeals, which decided in favor of the importers. The case has attracted a great deal of attention among importers and customs officers generally, because it involved the right to carry a reappraisement case to the courts when the reappraising officers made their decision without evidence to sustain it.

The news reached this city from London last Friday that the Indian Government had raised the import duty on silver to four anas per troy ounce, or about 16 per cent. on the present market value of silver. The news was without preliminary warning, and the price of silver dropped in the London market from 24d. on Thursday to 23 7-16d., with a corresponding drop here, the price of the metal being regulated by the London quotations, which fix the price for the world. Silver was as low as 22d. per fine ounce in the London market in December, 1908, and has fluctuated within a few cents per ounce since the panic of 1907.

Irving Trimmer, a chauffeur, was arraigned before United States Commissioner Benedict, in the Post Office building in Brooklyn, last Wednesday morning, on complaint of Secret Service Agent Otto F. Klinke, who charged him with having in his possession and attempting to pass counterfeit money. Trimmer visited the jewelry store of George A. Kaplan, 725 Myrtle Ave., and had a ring tested, the charge for which was 25 cents. He handed the jeweler half a dollar, which the latter saw was a counterfeit. Kaplan then asked his customer if he had any other money, and Trimmer pulled out of his pocket a quarter and a dime, both of which were bad. Kaplan then told him he should be arrested, and Trimmer picked up the ring and hastily left the store, with Kaplan in pursuit. Policeman Mahoney happened to be close at hand and he placed Trimmer under arrest. The prisoner pleaded not guilty to the charge entered against him, and waived examination when arraigned before the Commissioner. He was held under $500 bail to await the action of the Federal Grand Jury.

The sale of porcelains collected by E. H. Gay, of Boston, which followed that of the Ladd collection Friday afternoon at the American Art Galleries, included, with a few bronzes, only 54 pieces, and brought $20,197. The Duveens were the largest purchasers. They paid $2,200 for a powder blue ginger jar. John Duveen paid $2,900 for a pair of powder blue palace jars, and an oviform blue and white vase of the Wan-li period went to them for $1,650. Armond G. Smith paid $1,750 for a set of three oviform jars and two vases of Chinese blue and white and J. Sinclair $1,150 for a pair of blue and white palace vases. C. I. Hudson bought a pair of blue and white jars for $620.

The Jewelers Security Alliance has received a letter from John C. Leppert, 917 W. Madison St., Chicago, reporting an attempt on the night of Feb. 22 to enter his store. A plate glass window was broken, although heavily guarded by a grating. Articles in the window included clocks, cut glass and silverware, which were not removed at night. Mr. Leppert was notified at his home of the window smashing, and on going to his store found that the window had been broken by use of a heavy bottle. A woman was arrested on the charge, the arrest being made through the efforts of a young man named John Ernst, who was on his way home at the time. He heard the crash and notified the police.

R. A. Talbot, a traveling salesman of the Alvin Mfg. Co., who was in the automobile accident in Denver, Colo., recently which resulted in the death of three people, returned to this city last Wednesday. He shows few signs of his terrible experience and is receiving the congratulations of his friends on his escape from more serious injury. A slight scar above his temple marks the worst wound he received. Mr. Talbot in speaking about the accident said that statements were made by the press at the time which are not borne out by the facts. He explained that it was simply a coincidence that found him in the touring car at the time of the acident. It appears that Mr. Talbot and Mrs. Keating were members of a theater party and while in a restaurant before the entertainment began happened by chance to leave to join other friends at the theater at the same time that Morris Mayer, Mr. Baker and Miss Cain started to leave the same restaurant. Mr. Talbot and Mrs. Keating were invited to ride to the theater in Mr. Mayer's automobile. It was during the trip that the accident occurred. Mr. Talbot explained that he was not a member of Mr. Mayer's party but, knowing Mr. Baker, stopped to exchange greetings with him, and had either party left the restaurant at any other time he would not have

(*New York Notes continued on page 91.*)



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Invites the Accounts of Jeweler

Will extend every facility that good banking will

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 89.)

...e automobile when the accident

...S Titus is now representing L. ... & Co., of this city, in Chicago.
...iglioni Co., Providence, R. I., ... New York office at 71 Nas-

... H Wright, 65 Nassau St., has ...ing a short vacation at his home ...nton, N. Y.

...ed Loder, of R., L. & M. Fried... Maiden Lane, has reached India ... around the world.

...arr has been engaged by M. J. ... 10 Maiden Lane, to travel in ... and the southwest.

... Hall, for a long term of years ...an for I. Lekowitz, 269 Sixth ... resigned his position.

...adler and Fred. Perry, of the ...ller Co., Attleboro, were in the ...ane district last week.

...ky Bros., manufacturing jewelers, ...d Lane, have taken the entire front ... 10th floor at 51 Maiden Lane.

... Clausman, formerly a resident of ..., now buyer of jewelry for Kauf... Bros., Pittsburg. He was in town ...

... Sturdy, Jr., of J. F. Sturdy's ...n Chester Howard, with the W. E. ... Co., went east Friday for a three ...y.

... Levy, 250 W. 131st St., who has ...siness as a retailer, will engage in ...g business and will open a place ...ss on Maiden Lane within a ...s.

... Noble, who was traveler for ... & Whiting, Attleboro, and who ... week, was a member of the ...od of Traveling Jewelers and was ...n here.

... Holt, secretary of the Mermod, Jac... Jewelry Co., St. Louis, Mo., ...tor at the office of THE JEWELERS' WEEKLY Monday. He is making ...arters at the Hotel Astor.

... Kramer will move his entire busi... 130 Washington St., Hoboken, to ...store at 514 Washington St. about ... and will conduct his jewelry busi... connection with his optical business.

... J. Birkner, formerly in business ...ssau St., and now foreman of a ...own jewelry factory, has invented ...ety catch and is also working on ...odel of a stone setting machine, ... says will revolutionize the set... ...try.

... Leavy, who for 40 years was the ...t the works of Crouch & Fitz... ...elry trunk and case makers, died ...at his home, 560 Ninth Ave., last ...y. He was born in Dublin, Ire... ...ears ago, and came to this coun... ...his parents when a young child.

... meeting of creditors of Chester ... Son was held at the office of ... Hiller, referee in bankruptcy, Mon... ...ing, at which time John C. Van ... H. McCarter and August Oppen..., receivers in bankruptcy, were ...stees, and authorized to continue business for 30 days. The next meeting of the creditors will be held next Wednesday at 4 o'clock.

The firm of Rosenthal & Hookaylo has just started in business at 41 Maiden Lane to manufacture diamond mountings and fancy ladies' rings. Julius Rosenthal was formerly in charge of the factory of Eisenstein & Co. and Jacob Hookaylo was formerly in business at 44 Broome St., Newark.

The Leedin Novelty Co., makers of silver-plated toilet ware, whose New York salesroom was located at 566 Broadway for a number of years past, have now removed to new quarters in the Jewelers' building, 9 Maiden Lane. The new display rooms are well equipped for the jobbing trade. Earle R. Sheppard is the sales manager.

The Samuel Schoor Co. has been incorporated to manufacture pearl buttons, buckles and ornaments at 668 10th St., West New York, with a capital of $25,000, divided into 250 shares of the par value of $100. The incorporators are: Samuel Schoor, 10th St., West New York, 125 shares; Isadore Jacob Sternberger, 124 shares, and Herman E Goldschmidt, one share.

A delivery wagon belonging to Laubheim Bros., 65 Nassau St., in charge of Monroe Morris, driver for the concern, was standing in front of a store on the Bowery last week when the horse became frightened and started up the Bowery, causing consternation between Hester St., Third Ave. and 9th St. The wagon was dashed against an "L" pillar after knocking down a man and a woman and barely escaping a score of pedestrians. Policeman Long finally succeeded in stopping the runaway.

Robert C. Morris, trustee of the bankrupt estate of Schickerling Bros. & Co., has filed in the office of Referee McGrane Cox a verified petition setting forth the terms of the proposed compromise of the claim of the bankrupt estate against Edelhoff Bros. & Co. The petition is now on file in the office, where it may be examined by creditors and other persons interested. There will be a meeting of the creditors to pass upon the petition at the office of the referee, 50 Church St., March 8, at 12 o'clock.

Dr. Geo. F. Kunz, head of the precious stone department of Tiffany & Co., who returned recently from a trip in the west, is reported as saying that he believed that the diamond discoveries in Arkansas promise good results. He called attention in an interview published Monday to the fact that there is only one diamond pipe in the district within a circumscribed area and that this had all been taken up by a legitimate company. Nevertheless it would be apt to lead other concerns to talk about a continuation of the vein, he said.

J. Heilbron, formerly western representative for the C. H. Eden Co., Attleboro, Mass., and M. B. Goldberg, until recently a partner in F. L. Singer & Co., Milwaukee, Wis., have joined interests and bought the jewelry, leather and optical departments in the Thoens department store, St. Paul, Minn. The concern will be known as the Goldberg, Heilbron Co., and will have a suite of offices on 7th St., St. Paul. The members of the new concern have been buying stock in this city recently, and expect to begin operations on or about March 12.

Although he knew that the police had sought him for two months, Charles Strauss, who is charged with embezzling $1,700 worth of jewelry, could not subdue his longing to see a friend and visited her home on Jersey City Heights Saturday night. He fell into the clutches of Detectives Nugent and Rooney, who had maintained a nightly vigil at the house for weeks anticipating the visit. Strauss was employed as salesman by George Davidson, a Jersey City jeweler, and during the holiday season it is alleged decamped with jewelry which he pawned or sold.

The Gross & Gross Co. has leased space in the Silversmiths' building, 15 Maiden Lane and 18 John St., to the following: American Optical Co., Bankers & Merchants' Electric Producing Co., William P. Dodd, Eastern Jewelry Co., Henry Ginnel & Co., Eastwood Park Co., International Silver Co., Gothard Lowenstein, H. W. Matalene, Mathey Bros., Mathez & Co., I. Ollendorff Co., Oneida Community, Ltd., William L. Sexton & Son, Abraham Schorr, Alexander Steele, Jr., Weidlich Bros. Mfg. Co., J. J. White Mfg. Co., Wightman & Hough Co. and William M. Welling.

Charles Aronowitz, of Stern & Aronowitz, 71 Nassau St., recently received a letter threatening him and his family with death unless he paid over $500 before a specified time. Mr. Aronowitz found the letter in his mail. It outwardly resembled an invitation. The lines were written in a neat and careful hand and suggested that he send $500 to the writer under pain of death. The note was phrased in polite terms, and the writer said that he trusted the payment of the sum named would not inconvenience Mr. Aronowitz. However, the letter said, it was imperative that the writer should receive the money within the time specified.

A young man in the employ of Smit Bros., 71 Nassau St., while returning from a bank with $650 in bills in his possession Saturday morning was robbed of $450 of the money by pickpockets. The money, which was in bills of large denominations, was placed in a book which the boy slipped into his overcoat pocket. When he reached the building in which his employers are located he got into a crowded elevator and thought no more about the money until he reached the office. He was surprised to find that he was $200 short, but recalled that two men crowded against him in the elevator and that they were in unusual haste to reach the street. The boy enjoys the confidence of his employers.

The Jewelers Board of Trade report the following offers of compromise settlements: S. Deutsch & Son, Cleveland O., 25 per cent. cash; the liabilities are about $27,000, with nominal assets of approximately $6,000. W. E. Bishop, Caney, Kan., is offering 30 cents on the dollar, cash, the liabilities being $7,302 and nominal assets of about $3,000. P. Sabini, Stamford, Conn., has made an offer of 20 cents cash; the liabilities are said to be about $2,000 and practically no assets. J. W. Goldstein, San Francisco, Cal., is offering to settle with creditors at 35 cents on the dollar, all in notes payable as follows: 10 per cent.

(New York Notes continued on page 92.)



No. 900 Jug Triumph

The Triumph
OF THE
Glass Cutters' Art

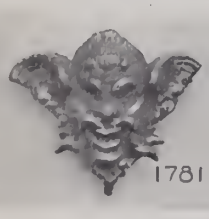
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HONESDALE, PA.

EVERYTHING IN LOCKETS AND CHAINS.

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Makers of
Gold and Platinum
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23 Marshall Street, Newark, N. J.




JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

New York Notes.

(Continued from page 91.)

in 60 days. Notes of 6¼ for f eight and 10 months; the liabil about $8,400 and nominal assets a $2,000.

L. J. Van Gelder, of Van Gelde returned, Saturday, from Europe, *Mauretania*.

M. D. Rothschild, of the Amer & Pearl Co., and president of the Board of Trade, has returned fr in the south.

Samuel Haskelewitch, a jewe Samuel Hulkelowitz, his clerk, wer ably discharged in Hudson County Court of General Sessions, Mond they had been convicted of f re man using the name of B. Gree passed a forged check on them, st covered, and their only offense w to the bank in Jersey City to f it was good or not. They were ar the bank. It was learned after viction that Greenberg had victimiz persons and had been sent to pris

With $3,000 worth of diamonds eral hundred dollars in money i Joseph Van Praag, a diamond cu ing at 634 Prospect Ave., the Br appeared from his home on Jan. 26 not been heard from since, accord report made by his wife to the Br tective Bureau last night. Van Pr cording to his wife, started for Bo the day he disappeared to execute mission for a diamond house. She heard from him, she says, and bel must have met with foul play.

The board of directors of the Me Association of New York, at the held Thursday, Feb. 17, by a un vote, elected the following officers dent, Henry R. Towne, president Yale & Towne Mfg. Co; first vic dent, Gustav H. Schwab, of Oelrich second vice-president, William A vice-president of the R. & G. Cor third vice-president, Walter C. Kar dent of Westinghouse, Church, Co.; treasurer, Gustav Vintschger, p of the Markt & Hammacher Co., se S. C. Mead; counsel, Hon. John W To fill two vacancies existing in th John N. Beach, of the Tefft Weller Hon. Herman A. Metz, of H. A Co., were elected directors of the tion. On the recommendation of th mittee on commercial law, indors executive committee, the directors by a unanimous vote several re

Mr. and Mrs. E. G. Kemmerer, Barre, Pa., gave a reception at the 63 Sullivan St., last week, in observ their 15th wedding anniversary were about 75 guests, and the p lic Sq. jeweler and his wife re handsome gifts.

Ray Call, Waynesburg, Pa., will his jewelry and china stock and de entire attention to his optical busin conjunction with Messrs. Blair and he has rented the second floor of the can Bank building and will occupy t quarters at once.

Boston.

John Hall, Joseph Fahys & Co.'s repre- at , was a visitor here during the

C. Batchelder, of the Smith-Pat- Co., has been in New York on a rip the past week.

Robinson, of the Robinson Export us; returned from a four weeks' St. Pierre, Miquelon

vers started, Monday, on an ex- ip across the middle west and t to the Pacific coast.

P Brown, of the Nelson H. ock use, was in New York on trip during the past week.

Macfarlane, formerly in the stock Smith, Patterson Co., has been to a position as salesman in r retail department.

H Singleton, of Adams & manufacturing jewelers, started, on a trip west to the principal wes ore and Denver.

estion to annex a part of Court tate St., if adopted, will change ss f Harrington & Freeman, who ed on the former thoroughfare Say Sq.

Beaman, optician, will move rom 361 Washington St. to 349- shington St., where quarters are ed up for his joint occupancy her concern.

Burnham, of the Ripley-Howland has been enjoying a mid-Winter his country place in Georgetown, sleighing, snowshoeing and other the season.

rdan, Marsh Co. is putting in a of wall clocks in the same new which it recently fitted up a jew- rtment, and the display, like the xhibited by the concern, is very

l B. Cook, of the Woodman-Cook in Boston, last week, stopping isit the Boston office of the com- ute from New York to the man- g plant in his home city of Port-

h W Cross, who has taken the of- long occupied by William A. in the Jewelers' building, has the William A. Thompson Co., Thompson is to be associated with e business.

Waltham Jewel Co., Waltham, do- ess on Crescent St., has been sold to Charles Vinal. The company nized about a year ago for the ire of watch jewels and several business men subscribed for the

m comp sed of the Smith, Patter- nployes is considerably in the lead ercantile Bowling League of this h is made up of bowlers repre- dozen leading business houses. nembers expect to finish the sea- ampionship winners.

praisers of the stock of William pson—Isaac Rich, E. W. Hodg- William A. Hayes—found that the the gems pledged with loan com- s not such as to justify recovery gs under the injunction asked for, which had been granted by the court, and the injunction was therefore removed.

Buyers in town during the past week included: L. R. Hapgood, Orange; E. F. Lilley, Milford; A P. Lundborg, Worcester; J. W. Wickstead, Douglas; E. T. Welch, Westboro; L. F. Whitney, Clinton; E. H. Dunbar, Norwood; John Webb, Beverly; H. Mandelbaum, Lawrence; George H. Gutteridge, Maynard; C. A. Senter, Brockton; Merton R. Dean, Greenfield, Mass.; Frank Stearns, Stearns & Hills, Keene, N. H.

Traveling men in Boston during the week included: S A. Lynch, William B. Kerr Co.; Fred R. Hollister, Chapin & Hollister Co.; Benjamin F Griscom, Bippart, Griscom & Osborn; Irving Royce, D C. Dodd Co.; M. Bishop, Bishop & Bishop; L. Kramer, Borelli & Vitelli; A. M. Hill, Jr., Hill & Schmidt; Mr. Nevius, J. Harvey Flint Co.; R. W. Simpson, Jr., Riker Bros.; Frank Spies, Whiting Mfg. Co.; Mr. Lane, L. H Kellar Co.; Frank Ward, Ludwig Nissen & Co.; Mr. Matthews, Matthews Co.; C. R. Randall; George H. Holmes; Mr. Lent, Western Clock Mfg. Co.; Henry G. Thresher, Waite Thresher Co.; Albert Buffinton, Potter & Buffinton Co.

Connecticut.

A patent was granted recently to W. A. Porter on a watch holding case. Mr. Porter has assigned the patent to the New Haven Clock Co.

Daniel J. Hurley, superintendent of the New Haven Clock Co., New Haven, accompanied by his wife, is at present enjoying a short rest at Auburn, N Y.

Horatio H. Lane, who died recently at his residence in New Haven, was for several years in the employ of the New Haven Clock Co. The deceased was 67 years of age.

Senator Irving H. Chase, secretary and treasurer of the Waterbury Clock Co., Waterbury, is enjoying a trip in company with several prominent business men of his city.

John O'Donnell, who for 35 years had been in the employ of the Bradley & Hubbard Mfg. Co., Meriden, died recently at his home at that place, after several weeks' illness.

The Geological Department of the United States National Museum has received an interesting gift of specimens showing culture pearls from Mikimoto's pearl culture station at Ago Bay, in Japan.

Employes of the American Silver Co. have organized the American Silver Co.'s Sick Aid and Benefit Association in Bristol. The officers elected are: President, Samuel J. Large; vice-president, Anna Duval; secretary, Thomas Green; treasurer, Henry N. Law.

The Rogers Silver Plate Co. recently elected the following directors: N. B. Rogers, C. B. Rogers, A. S. Davenport and G. L. Eastman, of Danbury; Gilbert Rogers, Meriden, and Arthur L. Baldwin, New York. The directors elected the following officers: President, N. Burton Rogers; vice-president, C. B. Rogers; treasurer, A. L. Baldwin; secretary, G. L. Eastman.

The wife and daughter of Henry F. English, director in the New Haven Clock Co. and other concerns, narrowly escaped being seriously burned in a fire which destroyed the home of Walter Kimball, in Brookline, Mass., where they were visiting recently. Mr. English returned to New Haven from a visit to Brookline last week. His wife and daughter were not seriously injured in any way, although they suffered considerably from shock.

Washington, D. C.

S. Greenberg, 818 H St., N. E., is ill.

C. E. Berry, of Berry & Whitmore, has returned from a trip to New York.

Wm. Nordhoff, 910 14th St., N. W., is reported to have broken his arm as a result of a fall.

Vice-President Hutterly, of the local jewelers' society, is still confined to his home with grippe, as is his eldest son.

Geo. Ellis, Baltimore, has opened an office at 639 F St., N. W., where he will do jewelry and watch repair work for the trade.

The Saks Optical Co. is now located in its new store at 708 7th St., N. W., where the company has increased floor space and window display room.

Among the travelers in town during the week were: J. Maurice Buchheimer, Geo. H. Buchheimer & Co.; representative of Whitelaw Bros. & Zagon; Arthur Totten, Brown & Mills; J. Merochinick; E. M. Lake, F. W. Gesswein; Mr. Millheiser, Newell Mfg. Co., and representative of Mann Bros. Jewelry Co.

J. H. Duehring was one of the central figures at the masquerade ball given by the Columbia Turnverein at the Old Masonic Temple, and was ably assisted by A. Schmidt, Fred Wedding and Roy Lupton, all of Schmedtie Bros. Among the prizes offered for best single and group costumes were those donated by jeweler members—a water set of three pieces by G. W. Spier, lady's silver mesh bag by Schmedtie Bros. and lady's ring set with garnets by Wm. Nordhoff.

The L. E. Waterman Co. recently obtained from the Supreme Court of the District of Columbia a decree in its favor in the suit against John Saadi, who does business under the style of the Egyptian Diamond Co. The decree restrains the defendant Saadi from infringing upon the Waterman Co.'s trade-mark "Waterman's Ideal Fountain Pen," or using the words "Ideal" or "Waterman" or "Waterman's" on fountain pens, labels, boxes, letter heads, etc., or even using the word "Waterman's" in conjunction with other words or letters in any way in connection with the sale of pens. The defendant is enjoined from representing or advertising any fountain pens other than that of the concern as "Waterman's" pens, or "Waterman Fountain Pens." A similar decree had previously been issued in favor of the Waterman Co. by the United States Circuit Court at Cleveland in the concern's suit against the Standard Drug Co.

J. B. Nye, Jr., formerly of Berkeley, Cal., has gone to Hollister to take charge of the jewelry and stationery store of his father, the late Jacob Nye

TRUSTS AND THE RETAILER

IF TRUST methods should be successfully introduced into the jewelry business, it is not to be expected that the Retailer would escape their influence.

¶ In other lines of trade where trusts have broken in and made headway, they have boldly set up chains of competitive stores with cut prices deliberately aimed to drive the independent Retailer to the wall.

¶ The octopus has many tentacles and they are aimed in all directions. The fight is on. Right-minded Manufacturers, Jobbers, Retailers, all who have a spark of manly independence, are concerned together. Help the fight by *dealing with independent houses.*

¶ We are sure this is a bad year for trusts. There are signs and omens. Whatever happens, one thing is sure: this house will continue to stand firmly upon the bed-rock of absolute independence.

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

LOYALTY TO THE RETAILER

THE POLICY of this house is to conserve the interests of the retail trade by conducting business along strictly wholesale lines. We do not sell at retail. This established principle is well known and appreciated. Lines include

FAHYS WATCH CASES

WADSWORTH WATCH CASES

THE WALTHAM COLONIAL

THE LORD ELGIN WATCH

Diamonds and Diamond Jewelry
Silverware : Cut Glass : Materials

Diamonds Imported Direct

¶ Altogether one of the largest stocks in the country. Memorandum selection packages furnished to responsible jewelers. Prompt, efficient and accommodating service.

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

Newark.

TRADE CONDITIONS.

With but few exceptions both retailers and manufacturers report a very quiet February. Many concerns which reported a much better January business than they had had for several years found business slow during the month just passed. There are some exceptions to this, however, among the manufacturers, of whom the majority look for a good trade later. Some manufacturers have received large quantities of goods to be refinished and take this as an indication that many retailers are heavily stocked and will not purchase largely of new goods until they have sold more of the old supply.

William A. Lee, of the Lee-Dodd Co., Hamilton St., has just returned from a trip to Boston.

William L. Huger, of William Huger & Co., 44 Marshall St., is just starting on a three weeks' trip through the middle west.

Horace T. Garrigus, Jr., representing L. E. Garrigus & Co., leaves this week for a trip to Philadelphia, Baltimore and Washington.

J. Sapiro, representing Bioren Bros., 473 Washington St., will soon leave for a trip to the Pacific coast. He will not return until July.

The jewelry store of Edward W. Price, 576 Main St., East Orange, will be moved to a new store to be made by the remodelling of a building at 588 Main St.

C. Chatwin, Richardson building, is enlarging his plant. He has just rented two additional rooms and purchased new equipment. Ten new employes will be put to work.

Frank Holt, of Frank Holt & Co., 379 Broad St., is spending a few weeks in Florida. He has visited Tampa, Jacksonville and other places and is now at Florence Villa.

M. Newhouse, representing M. Alexander, 50 Columbia St., left last week for a trip through the middle west. Before finishing the trip he will probably get as far west as Denver, Colo.

Theodore C. Mertz is about to start in the jewelery mannfacturing business at 12 Johnson St. He will manufacture special jewelry. He was formerly with Merz Bros., Mulberry and Chestnut Sts.

R. V. Jones, representing Frisch Bros., 50 Columbia St., will leave at once for the middle west. He is a new man in the trade and it is possible that he may become a resident salesman in that territory.

Thurstans & Waters, who recently secured quarters in the Richardson building, for the manafacture of self locking catches for brooches, belt buckles, collar pins, harrettes and other articles, have been securing proper tools and machinery and are now ready for business. They already have many orders and will complete their first order this week. The catches will be sold to manufacturers and to the trade.

The jewelry store of Erward Sherwin, in Bloomfield Ave., was broken into between eight and nine o'clock one night last week and some clocks valued at about $100 were taken. Mr. Sherwin left the building shortly before 8 P. M. and upon returning an hour later he found things upset. Entrance had been effected by breaking the glass of a window in the rear of the building. The valuable jewelry had been placed in a safe.

James Orchard, a jeweler of 324 Hillside Ave., died of heart disease in his home Thursday morning. He was born in this city 54 years ago, and for many years was employed as a jeweler by Carrington & Co. Mr. Orchard was a tenor singer and sang in the choirs of the leading churches in New York, the Oranges and Newark. He is survived by a widow, two sons, Harry and Frank, and a daughter, Margaret. Interment was in Clinton Cemetery.

Funeral services for Theodore C. Clark, a former roundsman of the local force and a veteran of the Civil War, who died of heart disease in his home, 36 Myrtle Ave., were held at the house Friday, Feb. 19. Interment was in Fairmount Cemetery. Mr. Clark was a jeweler by trade. He served in Co. R, Second New Jersey Regiment, until he was honorably discharged at the end of the Civil War. He joined the police force in 1875. He retired permanently in 1906. A widow survives.

The annual meeting of Merrill Bros. (Inc.) was held at the office of the company, 22 Green St., last Wednesday evening. A 10 per cent. dividend on the stock was declared. Officers for the ensuing year were re-elected as follows: President, Joseph M. Merrill; vice-president and sec., George D. Merrill; treas., Stuart Lindsey. Good reports are received from Harry and Joe Aicher, who represent the firm in the west. Fred Bailey, representing the firm, left Monday for the near west, and Edward Briggs for a trip through Pennsylvania and the east. George D. Merrill, of the firm, is about to take a trip to Boston.

Many prominent jewelers, representing both the manufacturers and the retailers, attended the Board of Trade banquet given in the honor of William Howard Taft, President of the United States, at the Kreuger Auditorium, Belmont and Springfield Aves., last Wednesday evening. Frank Holt, the Broad St. jeweler, was a member of the committee on arrangements, and Matthias Stratton, of Alling & Co., was on the reception committee. Plates for 700 were laid and the occasion was a most successful one. The main streets of Newark were elaborately decorated in honor of the city's distinguished guest, and at Broad and Market Sts., massive pillars were erected for the occasion.

Twenty-four games were played by the Jewelers' Bowling League last week. On Monday Feb. 21, teams representing Allsopp & Allsopp, J. A. & S. W. Granbery and the Shiman-Miller Mfg. Co. (team No. 2), played. The Allsopp team won two and lost two games. The Granbery players won four straight games, while the second team from the Shiman-Miller Mfg. Co. lost four games. On Wednesday, Feb. 23, the teams from Kohn & Co., Alling & Co. and Carter, Howe & Co. rolled. The Kohn & Co. bowlers won four games; the Alling players won two games and lost two, while the Carter, Howe & Co. players lost all four games. With the games this week the third and last month of the contest begins.

About 40 members of the Friendly Society of Engravers of the New York district sat down to their Winter banquet, Saturday evening, Feb. 19, at Hotel Broad in this city. An excellent menu had been arranged, and the members did justice to the good things provided. Th began at 7.30 o'clock and lasted hours. Alexander Murray, the of the society, presided. A sh was made by Mr. Murray, progress of the society. A rising given to former President Willia mack, who recently went to M as foreman at the Mount Royal Co. Among the speakers were: I ertson, Wappingers Falls, N. Y Stone, Peekskill, N. Y.; Leona Irvington, N. J.; Fred. P city; Joe Wright, Passaic, N J McLay. Among those wh selections were: Albert Cr Hadfield, Robert McAdam and James Logan. The com rangements consisted of Th T. S. Livsey and Elmer Th and Walter Cherry, Newark

Albert Anschutz pleaded g of the Court of Quarter Friday, Feb. 25, to fou brought against him by the Grand Jury charging him wit zling a quantity of jewelry f of the Newark manufacturers H arrested several days before fixed at $1,000. Not being a a bondsman he was committed to jail. After pleading to the indic was remanded to jail to await which will probably be pronounced Anschultz admitted that he h zled five diamond brooches fro sche & Co.; a diamond ring w from George J. Motzenbecker, Gomery St.; four platinum c William H. Taylor & Co.; and mond brooches of Adolph R Columbia St. Anschultz is a r Newark and has worked in seve jewelry factories. He obtained on credit and secured money b them. The stolen goods have covered by the owners from t shops. Anschultz last worked & Co. He was recommended the manufacturers who knew hi not know that he was a thief.

Syracuse.

The funeral of Eugene B. M jeweler and fifth vice-president of York State Retail Jewelers' A was held from the family resid McBride St., Feb. 20. The serv simple, Rev. Dr. S. R. Calthro May Memorial Presbyterian Chu ciating. Many of Mr. McClelland's associates attended the funeral T a massive cross of roses and lilies Syracuse Retail Jewelers' Asso a wreath of hyacinths and ro New York State Retail Jewelers' tion. The honorary bearers we Dey, Robert Dey, Howard N Frank Garrett, L. L. Thurwacht Pierce, F. A. Carter and Wil sted. The active bearers were W ning, Lansing Crouse, Clarence W shal Durston, William Butler and Butler. The Syracuse H McClelland a fine editorial trib business man and citizen.

Philadelphia.

TRADE CONDITIONS.

Owin to the unsettled condition of the car bbing houses of this city have adopted adv tising in nearby cities and States, ir buyers that the wholesale districts are a that conditions have been greatly ex- at Attention is called to the fact that the g bbing houses are only a few squares t railroad terminals. These notices have ffect of bringing to town a number of o would have ordinarily remained at ' e termination of the strike, or gone rk to purchase their lines. The strike a bad effect upon business, both the and retail houses suffering alike.

Culver, Seaford, Del., is on the sick

r & Wilson, 127 S. 8th St., have re- their factory.

Greenwood, with L. P. White, has wn for the jury.

nstein, jobber, 725 Sansom St., has dded a repair shop.

hort an, Camden, N. J., is prepar- pleasure trip to the south.

fe of J. W. Clark, Bristol, Pa., was to this city during the week.

Grover, retail jeweler, 2806 German- e., is seriously ill at his home.

Vilde has returned from a success- ess trip through eastern Pennsyl-

N. Peoples, Chester, Pa., will start, for a three months' trip through

Herman, representing the Water- ck Co., New York, was a recent ere.

n Waltz has accepted a position as ker with L. W. Betts, Atlantic J.

Leopold, with H. O. Hurlburt & s been confined to his home with a ld.

s and C. Campbell, watchmakers wbridge & Clothier, have resigned sitions.

m Conover has resigned his posi- n Francis Pritty, wholesale jeweler, stnut St.

n Liew, jewelry messenger from , N. J., is convalescent after an f rheumatism.

S. Cooper, of R. F. Cooper & Son, , last week, from a successful busi- to New York.

Koshland is traveling through the ions for Charles Koshland and re- cellent business.

m Atkins, with the New England Co., Waterbury, Conn., spent several this city last week.

n, Howard & Co., Attleboro, Mass., presented by R. M. Hoxie, who was business for the firm.

s Vogt, Allentown, Pa., spent the d in this city with Mrs. Vogt, com- usiness and pleasure.

. Leight, with R. T. Ferguson, N. t., is again in harness, having re- from his recent illness.

usiness of George M. Harrington, rington, Del., who died, Feb. 17, will be on by Mrs. Harrington.

lore Parker, traveling for Smith & Attleboro, Mass., was here, last the interest of his firm.

. Fulmer & Co., wholesale jewelers, 8th St., are making alterations to their office and extending the floor space of their factory prior to enlarging their line of goods.

Charles Dean, retail diamond dealer, 117 S. 8th St., had his store badly flooded, last week, through the bursting of steam pipes.

Edward Lewis, formerly with W. W. Fulmer, of this city, and recently with M. J. Averbeck, New York, has resigned his position.

George W. Miller, father-in-law of William Bovard, of M. M. Bovard & Son, jewelers of Manayunk, died, Feb. 16, aged 86 years.

Warren Geary has purchased the stock and fixtures of F. W. Haas & Co., jewelers, of Bethlehem, Pa., and will continue in the same line.

L. Stern, Providence, R. I., has gone to Atlantic City to recuperate from the effects of grippe. Fred Barry, representative of this firm, is taking a short vacation, which will be spent at his home in this city.

T. B. Wallen, Camden, N. J., will enlarge his place of business, next month, his present quarters being too condensed for the great increase in business. Mr. Wallen has the best wishes of the trade for his steady advance to the front.

The many friends of William Long missed his cheery greetings at the recent banquet. Mr. Long, who is an active member of the club, had to forego the pleasure for the first time this year on account of a serious attack of grippe.

Application was made to the Governor, Monday, for a charter for the Bennett Jewelry Co., a corporation to be formed under the laws of Pennsylvania, to deal in jewelry and kindred lines. The incorporators are: Arthur F. Bennett, Wm. E. Thornton and C. Wilfred Conard.

J. E. Caldwell & Co. are exhibiting in their Chestnut St. window two handsome silver pieces, a punch bowl and loving cup, made and designed by this house for the Market St. National Bank and the Tradesmen's National Bank. The pieces are to be presented to George H. Earle, Jr., on the occasion of his retirement from the office of president.

Strike sympathizers, last week, interfered with the arrest of George Fimbley, of Passayunk Ave., who had robbed the jewelry store of Joseph Reider, 22d and South Sts. Quite a crowd had gathered around the police, insisting upon the release of the prisoner. It took some time to convince the mob of their mistake, and it was only when the prisoner had almost made his escape that they were sufficiently impressed to lend a helping hand.

Fire again broke out in the building of William N. Doebele, manufacturing jeweler and diamond setter, 805 Sansom St., Thursday evening. The greatest sufferer in this instance was Bershtein Bros., manufacturing jewelers, who occupy the second floor. It is doubtful just how the fire originated, but it is supposed to have been due to carelessness on the part of a workman. The damage, which amounted to $500, was covered by insurance.

Charles Dorsey, 24 years old, was arrested, last week, on the charge of having robbed the National Mercantile Co., 1607 South St., of jewelry valued at $2,000. Information was received by the police that Dorsey had been disposing of the stolen jewelry in the Tenderloin, and it was while he was making his escape with a companion that he was caught at the ferry and arrested. The prisoner was given a hearing by Magistrate Mackin and held in $500 bail.

The $1,600 worth of jewelry recently stolen from the store of Abstein & Gordon, 517 S. 4th St., has been recovered by Policemen Grover and Sweeney, of the Third district. The jewelry, which had been hidden away in the walls of the cellar of 314 S. Front St., the home of a man named Richards, now in custody, has been found with the exception of a few pieces. It was while Richards was selling the jewelry that he was detected by the police and arrested.

Claiming authority under his appointment by the Philadelphia Orphans' Court as administrator of the estate of his murdered brother, the late Leopold Ermann, Jacob Ermann, of this city, was in Allentown last week for the purpose of securing all the watches and jewelry placed in evidence as Ermann's property during the trial of George N. Schaffer, who was hanged here Feb. 10 for this murder. The administrator was given the property.

The following jewelers were visitors to this city during the week: Frank Kline, Spring City, Pa.; A. M. Kendall, Millville, N. J.; Joseph Kern, Wilmington, Del.; O. O. Stillman, New Brunswick, N. J.; H. B. McFarlan, East Downingtown, Pa.; R. T. Chapman, Atlantic City, N. J.; H. S. Kratz, Souderton, Pa.; Henry Bolte, Atlantic City, N. J.; Josiah Hecker, Mainland, Pa.; E. P. Zane, Christiana, Pa.; John Fish, Bryn Mawr, Pa.; H. H. Lake, Ocean City, N. J.; E. L. Thomas, Phoenixville, Pa.; C. E. Harper, Salisbury, Md.; E. K. Bean, Lansdale, Pa.; M. K. Laudenslager, Souderton, Pa.; Thomas Trapp, Trenton, N. J.; M. E. Hunter, Beverly, N. J.; John Merz, Hopewell, N. J.; John MacPherson, Mauch Chunk, Pa.; Joseph Loeb, Reading, Pa.; M. E. Keeport, Reading, Pa.; J. B. Ray, Conshohocken, Pa., and J. A. James, Swedesboro, N. J.

Columbus, O.

Mrs. Crezdorn, wife of Herman Crezdorn, a jeweler of Seguin, Tex., is visiting Mr. and Mrs. Robert D. Fisher, in Hamilton.

Receiver Charles P. Outhwaite, appointed by the United States Court to take charge of the property of M. J. Daniels, against whom involuntary bankruptcy proceedings were brought in United States Court, has thus far located but $2,097 worth of property. Daniels, with his wife, has been in Hot Springs, Ark., but his attorney says he will be back and will furnish a complete list of his assets and liabilities.

E. J. Goodman, of Goodman Bros., was called before a probe committee of the State Legislature to testify concerning purchases of gold leaf made several years ago from the firm of Mark Slater, former State printer, whose regime was being examined into for graft. Mr. Goodman had little difficulty in showing the committee by his books that his firm's accounts with the State were above suspicion. The committee later found alleged crookedness in Slater's deals with a Dayton man and caused his arrest. He is now in jail in Columbus.

Providence.

Kuhne & Seidel, die sinkers, have started in business on the top floor of 25 Calender St.

John R. Palmer is calling on the trade of the middle west for H. A. Kirby, of this city.

Anson D. Manning is sending some good orders from the middle west to D. Wilcox & Co.

Frederick McSchwarz, of the Alpha Jewelry Co., has been granted a patent on a cuff-pin.

Mr. and Mrs. Leo Samuels and Miss Clare Samuels are at Atlantic City for several weeks.

Zare White has returned from a successful call upon the trade in Detroit, Chicago and Milwaukee.

J. J. White Mfg. Co., of this city, has arranged with A. Merback to represent them in New York.

Pembroke S. Eddy, of P. S. Eddy & Son, who has been on the sick list for a fortnight, is convalescent.

William Williams, of Williams & Payton, is in New York for an extended stay in the interests of the firm.

R. R. Fray, of the Fray Jewelry Co., Detroit, Mich., was in this city and the Attleboros the past week on a buying trip.

William H. Luther, of William H. Luther & Son, has purchased land with improvements thereon on the east side of Melrose St.

N. B. Goldstein, of Herzfeld, Phillipson & Co., Milwaukee, Wis., visited the manufacturers here last week and placed several orders.

The Baird-North Co. was admitted to membership in the Rhode Island Business Men's Association at its monthly meeting on Tuesday.

Frank Miller, of the E. A. Potter Co., of this city, has returned from New Orleans, where he was present during the Mardi Gras festivities.

Work is to be started at once on the new buildings for the Inlaid Co., on Cyr and Broad Sts. The contracts were awarded the past week.

The trade of S. B. Champlin Co. throughout the middle west received a call the past week from the firm's representative, Walter H. McKenna.

W. A. Kaufman, of the R. W. K. Co., Chicago, was a visitor among the manufacturers of this city the early part of last week, and placed several orders.

The monthly meeting of the Rhode Island Society of Optometry will be held in the rooms of the association, 123 Weybosset St., this city, on Friday evening March 11.

Horace F. Carpenter, of H. F. Carpenter & Son, refiners, is on an extended trip through the south, accompanied by his wife. They expect to be absent for several weeks.

L. P. Sturtevant is confined to his home at North Swansea, Mass., with a fractured leg. He has been in a hospital for several weeks, but has been at home about a week or ten days.

The contract for the new factory building which is to be erected by A. T. Wall & Co., at the corner of Claverick and Clifford Sts. has been awarded, and work will be commenced about March 1.

Fire escapes are being placed on the building corner of Weybosset and Mathewson Sts., from which employes of the Frost Jewelry Co. and the T. G. Hudson Jewelry Co. had narrow escapes during a recent fire.

Mr. and Mrs. William Loeb are planning to leave soon for California. Their recent trip to Panama was curtailed by an accident to Mrs. Loeb in which her ankle was badly sprained, necessitating their return home.

The Albert Walker Co. has taken a lease from the Samuel Land Co. of premises in building at corner of Weybosset and Eddy Sts. for a term of three years. This is where the firm has been located for several years.

The S. K. Merrill Co. was closed down Monday and Tuesday of the past week and then had to work its factory evenings to make up lost time. The company has orders enough ahead to run full time for an indefinite period.

The G. W. Dyer Co., of this city, has filed articles of incorporation at the office of the Secretary of State. The incorporators are George W. Dyer, Nellie L. Dyer and Charles H. C. Carter. The company will manufacture jewelry, with a capital stock of $20,000.

The numerous old-time friends and acquaintances of Thomas S. Carpenter, of the former manufacturing jewelry concern of Richmond & Carpenter, will learn with keen regret and sorrow that he is an inmate of a sanatorium at East Bridgewater, Mass., suffering from tuberculosis.

Harry Cutler, of the Cutler Jewelry Co., made his first appearance in uniform at the head of Company E, of the First Light Infantry Regiment on Washington's Birthday. In the evening he officiated as toastmaster at the regimental banquet. Among the speakers was Maj. Howard D. Wilcox.

A. J. Dumont, Damase Dumont, Moses Dumont, Henry J. Voucher, Jacob Dumont and Frank M. Wilcox have filed articles of association at the office of the Secretary of State as the Chartley Jewelry & Mfg. Co. for the purpose of manufacturing and dealing in jewelry. The capital stock is $25,000.

Among the foreign importations received through the Providence Customs House during the past week were the following: From Bremen—10 packages of imitation precious stones; from Havre—one package of manufactures of copper; from Liverpool—one package of files and from Yokohama—eight packages of porcelain.

Among the larger taxpayers on the town of Warwick, according to the latest assessment just announced, are the following: George B. and Waity A. Champlin, $15,600; George B. Champlin, $50,000; Waity A. Champlin, $25,000; James A. Foster, $100,400; Maria M. Foster, $35,500; Henry A. Kirby, $46,600; John S. Palmer estate, $25,040.

Charles F. Simmons has purchased the interests of Frank E. Guild in the Frank E. Guild Co., 4 Blount St., this city, and a new corporation has been formed under the name of Ripley-Simmons, which includes the former members of the old company. The firm will be represented on the market by Allin W. Ripley, who was for the old concern.

Spencer B. Hopkins, inspector of buildings, has commenced a crusade against factory buildings and workshops where 25 or more persons are employed, to have all doors to open outward. The matter of fire escapes on buildings is also receiving much attention. Several buildings which jewelry establishments are in are subject to these laws.

Fred D. Carr, secretary of the Gorham Barton Co., was elected a member of the board of managers of the Rhode Island Society, Sons of the American Revolution at the annual meeting Tuesday of last week. Among those present at the meeting in the evening were Mayor Henry J. Gainer, Albert E. Stevens, Ernest L. Fuller, Frederick S. Hough, Fred D. Carr and Charles H. Darling.

The case of Samuel Harris, receiver of the Manchester Mfg. Co. was heard before Judge Tanner in the Superior Court last week on the defendant's motion to vacate the recent order of the court of Feb. 11, allowing plaintiff's attorneys to view and examine a certain machine on defendant's premises, on which it is claimed that the plaintiff was injured. The motion was denied.

Thomas U. and Joseph Catlow, of the George N. Steere Co., Pawtucket, and sister, Mrs. Benjamin Wyman, wife of Benjamin Wyman, dealer in precious stones, have the sympathy of the jewelry trade in their recent double bereavement. Within less than one week their father and mother both died from pleuro pneumonia, the latter contracting the disease while nursing her husband. Mr. Catlow was 75 years of age, and his wife 73. They were born in England and came to this country about 30 years ago.

Curtis Beatty died at his home, 9 Cross Ave., Pawtucket, Monday of last week, at the age of 50 years. For the past two weeks he had been suffering from Bright's disease and nephritis. Mr. Beatty was born in Pawtucket, R. I., and was a son of William A. Beatty, for many years a manufacturing jeweler of this city. In early years the deceased entered the employ of his father, and continued with him until he had mastered the trade, and then entered into partnership with him. When the firm gave up the manufacture of jewelry business the younger Mr. Beatty went into the fruit business, which he took up about a year ago.

An interesting feature at the 150th anniversary meeting of Mount Vernon Lodge of Masons in this city on Washington's Birthday, was the presentation to the lodge of a bas relief of George Washington, the work of Frederich Kohlhagen, a Past Master of the lodge, an instructor at the Rhode Island School of Design and a member of the Gorham Co.'s staff of designers. The presentation of the work, which is pronounced to be one of the best productions of its kind seen in this section of the country, was by the sculptor himself, who, in modest words, asked the lodge to accept his work. At the head table at the banquet of the lodge were Charles H. Dundar, Edward I. Mulcahey, G

ole Frank T. Pearce and Harry Duns-

hH. N. Pervear Co. has removed from Lendship St. to 283 Thurber's Ave.

rk W. Marden, John J. Butler and h E. Austin have been elected mem- s the Motor League of Rhode Island.

Rogers has offered a $200 cup as a e or a series of power boat races to h l on Narragansett Bay during the season.

has F. Kilkenney, of the Capron Co., ently purchased a 28 horsepower touring car in which he will make between this city and his home at reenwich.

r J. Ladd, trustee in bankruptcy, ed that the stock, machinery, find- ., of Charles H. Ballou, manufac- eweler at 129 Eddy St., would be auction sale commencing at 10 yesterday morning.

r E Austin, of John Austin & Son, prominently mentioned as a candi- tne first Mayor of Cranston. The nging it from a town to a city ne branch of the Rhode Island legis- the past week and is expected to other branch this week.

e regular weekly meeting of the ad- r council of the New England Manu- g Jewelers' and Silversmiths' As- a n, held at the rooms of the associa- Thursday, the corporation bill, mat- egislation and details of the coming u banquet were discussed.

h following representatives have been city the past week calling upon the e Mr. Wood, Ludwig Nissen & Co.; L. Shepherd, Keystone Watch Case representative of the Ripley, Howland g. Co.; F. B. Underhill, Pennsylvania tc Case Co.; I. P. Lane, L. H. Keller C. A. E. LaVigne, Mathey Bros., & Co., and a representative of C. Robbins & Co.

h first term of the evening industrial o under the auspices of the school com- te of this city, closed the past week and e ibition was made at the Evening ch al High School of the work done th students. Among the exhibits were ne excellent examples of jewelry (bench rk chasing, die cutting and hub making m was experimental, but the results e roven so satisfactory that a longer r will be held during next Fall and nt.

ract aimed at irresponsible concerns ic do business under assumed names t purpose of making it practically im- si e for creditors to enter action against m was introduced in the State Senate, da by Senator William M. P. Bowen, th city. The act requires that after 1910, any concern desiring to carry a usiness under a name other than the me or names of the individual or in- id ls conducting such business shall file th office of the town or city clerk in e such business is conducted the real r names, both Christian and surname, t person or persons conducting the ne with the post office address. Persons w onducting business under assumed are directed to file such certificates o Aug. 1, 1910.

actions at law were filed in the Superior Court, Feb. 25, against F. H. Adams & Co., of Adams & Zahn, manufacturing jewelers, 129 Eddy St., as the result of an alleged accident to Stephen I. Shanley, a minor, who was employed by the defendants as an operator of a drop press. The plaintiffs claimed that the weight or hammer of the press fell upon the young man's hand on Dec. 16, 1909, crushing two fingers so badly that amputation became necessary. The injured employe sued for damages laid at $10,000. His father, Francis P. Shanley, brought suit to recover for the loss of his son's services, placing the amount of his damages at $2,000. The cause of the accident was alleged to be a defect in the belt connected with the hammer of the drop press.

North Attleboro.

Walter B. Ballou returned last week from a stay in the south.

A. B. Chace is making a western trip in the interests of Boss & Baldwin.

George K. Webster and Fred Sturdy sailed, last week, for Porto Rico.

Fred S. Gilbert left last Sunday for a short business trip to New York.

Alpin Chisholm has returned from a short visit to his New York office.

K. Lucius Taylor, salesman for Riley & French, was at the factory last week.

William Swift returned last week from an extended vacation enjoyed in the south.

Frank Waite, salesman for the Webster Co., was in New York, last week, on business.

E. I. Franklin & Co. have received notice of the registry of their trade-mark on jewelry.

Thomas G. Frothingham, of T. G. Frothingham & Co., returned, last week, from the west.

G. C. Hudson, Elton B. Fisher and Herbert J. Straker enjoyed a fishing trip at the Cape, last week.

William B. Peckham, New York salesman for J. H. Peckham & Co., is spending a few days in town.

Robert Flecher, designer for the estate of O. M. Draper and Dr. E. E. Hale, manager of the concern, was in New York last week.

A large number of manufacturers and salesmen attended the funeral of the late Burton A. Noble, at Providence, last week. Mr. Noble was formerly salesman for Sturtevant & Whiting.

Mandalian & Hawkins are erecting a small building on their newly purchased property on Elm St. It will be utilized for the distribution of their links to outside purse makers.

The Republican town committee at its final meeting last week indorsed John Tweedy for park commissioner, Fred S. Gilbert for school committee, John A. Rose for selectman and John L. Thompson for electric light, sinking fund and water commissioner.

A. L. Schiller, Scranton, Pa., is making extensive improvements in his store at 111 Penn Ave. The interior is being entirely remodeled and an extra store will be added to the building. A new front will also be erected.

Attleboro.

Ernest Bliss of the Bliss Bros. Co. left, last week for a pleasure trip to the tropics.

Arthur McRae and William H. Saart have returned from a fishing trip on the Cape.

Harry R. Holbrook, of the Holbrook Mfg. Co. has been granted a patent on a bracelet.

Sadler Bros. are running their factory at South Attleboro overtime in order to fill orders.

Fred Somles with Bates & Bacon is making a short New York trip in the interests of the concern.

R. R. Fray, of the Fray Jewelry Co., of Detroit, was in town, last week, visiting the jewelry factories.

H. E. Watson & Co. is the name of a new firm in South Attleboro which has commenced to manufacture jewelry.

William A. Cook, of the Fontneau & Cook Co., returned last week from an extended trip to the Pacific Coast.

Peter Nerney returned home last week from a southern voyage. He had planned to extend his trip but business prevented.

George L. Witherell is slowly recovering from an attack of pneumonia which has confined him to his home for some time.

John M. Fisher appeared before the Attleboro selectmen Wednesday evening and protested against the allowing of certain kinds of entertainment at banquets.

J. L. Sweet, of the R. F. Simmons Co., returned, last week, from an extended trip around the world. During his trip he visited China, Japan, Cairo, Madeira and other places.

Tyndale Bros., Inc., Attleboro, to manufacture and sell jewelry, have been incorporated with a capital of $25,000. The officers are: President, John Tyndale, Attleboro; treasurer, James Tyndale, Attleboro.

The following jewelers from the Attleboros attended the hearing at the State House last Wednesday on the amendment of the 56 hour bill: S. O. Bigney, Joseph Finberg, John M. Fisher, D. S. Spaulding, William S. Lyons, Charles Wilmarth and Chas. T. Paye.

The Electric Chain Co. and the Hansen-Bennett Co. have leased the upper floor of the factory on south Main st. formerly occupied by the Frank Mossberg Co. Interior repairs are being made to the building. It is said that one of the largest silversmithing firms in Attleboro is considering the advisability of moving into the lower floor of this building.

In the Fourth District Court, last Friday, Frank H. Bliss, a prominent jeweler of North Attleboro, was fined $50 for reckless driving, $10 for driving an automobile at unreasonable speed, and was held under bonds of $5,000 for the grand jury on a charge growing out of the fatality on the night of Feb. 9 when his automobile killed John Evans. Mr. Bliss entered an appeal from the fines.

J. M. Bigwood, Terre Haute, Ind., presented a very attractive trophy cup to the local poultry association, under whose auspices a large exhibit was held in Terre Haute, recently.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

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Telephone:
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Chicago.

LX. CHICAGO, WEDNESDAY, MARCH 2, 1910. No. 5.

Chicago Notes.

W. Clark is taking a vacation in

Irsch and family will sail for this month

White, with C. P. Sweet & Son Co., western trip.

Seymour, of Otto Young & Co., is rn California.

Ingalls, Rock Island, Ill., was here k, accompanied by his wife.

Finch, with the R. F. Simmons Co., from a trip to the Pacific Coast.

Beckwith, sales manager for the n Watch Co, was here last week.

A. Rogers, New York, paid a visit Chicago salesrooms of his house last

Noyes, general manager of the Community, Ltd., was here last

D. T. Martin, Pomeroy, Ia., stopped ere last week on his way to New s.

A. Armstrong, with the Paye & Mfg. Co., is on a month's trip to the est.

hiavone has sold two pieces of prop- r $51,000, subject to an incumbrance $ 000.

mith, formerly in the material depart- f Lapp & Flershem, is now with Benj. & Co.

H. Alger, of the North American Co., returned last week from an trip.

St. Hoor, with the American Oil ply Co., is back from a trip to the Coast.

J. Dickinson, general agent of the National Watch Co., visited New ast week.

Eppenstein is taking a month's rest Hot Springs of Arkansas, accom- by his wife.

Levi, of L. H. & B. Levi Bros., peg, Can., was here last week, ac- ied by his wife.

Clausin, Minneapolis, stopped over st week on his way home from the a Hot Springs.

family of E. B. Lewis, retail jeweler ight, Ill., was recently increased by th of a baby girl.

Duff, formerly with Lapp & m, has gone with M. J. Averbeck to in the middle west.

H. Levy, with M. Schussler & Co., San Francisco, Cal., was here last week on his way home from the east.

Elmer Rich took a party of the Chicago Rotary Club to Minneapolis last week and founded a branch of that club in that city.

Alfred Eisenberg, son of Adolph Eisenberg, San Francisco, Cal., stopped over here last week on his way home from Europe.

Among the diamond men here last week were: Mortimer Adler, of Chas. Adler's Sons, and Phil Noel, of Rud. Noel & Co.

J. J. Menger, jewelry buyer for the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo., was a local visitor last week.

Arthur A. Cattaneo, retail jeweler at Peru, Ill., has filed a petition in bankruptcy with liabilities of $2,436 and assets of $1,579.

Geo. E. Kissick, with Maintien Bros. & Elliott, has resigned his position to go with the C. D. Lyons Co., Mansfield, Mass.

The Wm. Bens Co., Providence, R. I., has opened an office in room 501, Heyworth building, in charge of Nat F. Kazlow.

D. A. Wilkins, representing the Ostby & Barton Co., returned from the Pacific Coast last week and is now on a trip to the factory.

Members of Silverberg Bros., El Paso, Tex., were here last week buying fixtures for their new store which they will shortly open.

In addition to the line of Mandalian & Hawkins, Glenn L. Seitz has secured the line of the Mansfield Jewelry Co., New York.

Albert Wehde, manufacturer of handwrought jewelry, has removed from 151 Wabash Ave. to room 1103, Heyworth building.

Will Beck, Sioux City, Ia., accompanied by his son, Cornish, was here last week on business relative to the refurnishing of his new store.

S. Buchsbaum & Co. are making alterations in their salesrooms, which, when completed, will considerably enlarge their diamond room.

The Jackson Jewelry Co. has increased its capital from $2,500 to $60,000 and has bought the interest of L. L. Sachs in the Jeffrey Jewelry Co.

Aaron L. Katlinsky, father of L. Katlinsky, died on Feb. 20, aged 91 years, and was buried on Feb. 22 from his late residence, 5,942 Indiana Ave.

The Imperial Clock Co., Granite City, has been incorporated with a capital of $75,000. The incorporators are: Frank H. Ferand, John R. Trott and Joseph R. Stein.

Chas. J. Jacobs, of the Knickerbocker Silver Co., has been confined to his home with a heavy cold. Leon Gross has returned from a trip to the Pacific Coast.

Miss Millie Strelitz, sister of the Strelitz Bros., died suddenly at the Michael Reese Hospital, Feb. 21, and was buried last Wednesday from Furth's Chapel.

The Newman Jewelry Co. has been incorporated here with a capital of $15,000. The incorporators are: Isador C. Newman, Max H. Bloom and Joseph Brodsky.

Chas. I. Herron, for the past 17 years with the late Chas. H. Pfeil, has bought the stock, fixtures and good will and is continuing the business in the Republic building.

The Gerber-Buschmann Cutlery & Silverware Co., St. Louis, Mo., is adding a jewelry department to the business. Chester Buschmann was here last week on a buying trip.

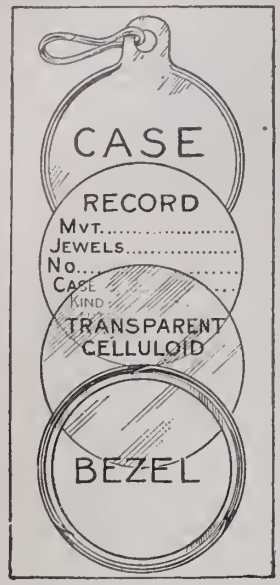
F. A. Bull, retail jeweler at 1,632 E. Irving Park Boulevard, has sold out to G. W. Van Patton, formerly employed at the factory of the Elgin National Watch Co. Mr. Bull will locate in Wisconsin.

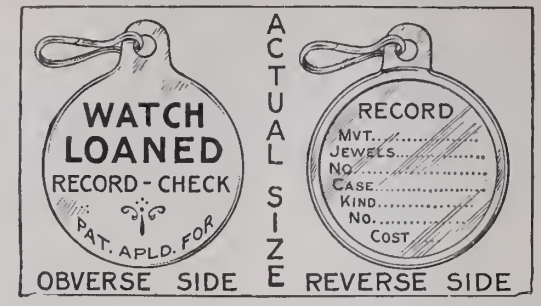
Wm. Miller, manufacturing jeweler at 156 Wabash Ave., has sold out to Mr. Block, who was formerly of Kronberg, Block & Fischer. Mr. Miller will confine his attention to his retail jewelry store at 354 E. 43d St.

Otto Young & Co. have begun proceedings seeking to restrain the county treasurer from collecting $894 assessed by the board of equalization on the capital stock of the company. The bill states that the amount in question was levied on the capital stock assessment of $20,000 and that this action is contrary to law.

Ernest Lunt, Chicago manager for the Towle Mfg. Co., returned last week from a flying trip to New York. George Lunt, his brother, who is in charge of the New York office, will take a vacation on account of ill health and A. L. Fuller, from the Chicago office, will leave for New York to take charge there.

Among the buyers in town last week were: E. T. Oakes, of Oakes & Wulze, Los Angeles, Cal.; O. C. Zinn, Hastings, Nebr.; E. Bengston, Freeport, Ill.; L. R. McCain, Delphi, Ind.; Mr. Alsted, Alsted-Kasten Co., Milwaukee, Wis.; Geo. S. Bander, Elburn, Ill.; John Seifert, Mulberry, Ind.; L. Krasney, Milwaukee, Wis.; G. H. Coen, Normal, Ill.; M. C. Remington,





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It contains its own record, which will pr whether the watch returned is the same one you loaned. It contains a complete invoice of the loan wat It will enable you to locate any particular watch used for loan purposes at any time.

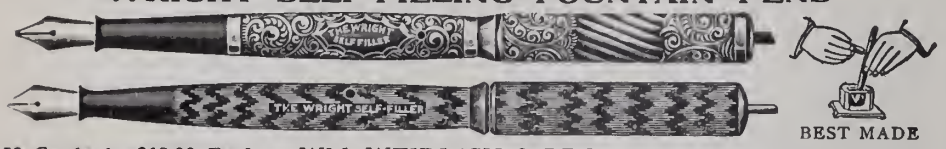
Enter the record on the printed slip within; **once only.** It will not wear out and may be u repeatedly. Two extra slips accompany each check to be used in case one is blotted when you ma record. The check proper is made of aluminum, hence, very light and convenient.

No. H1030 **Price $1.50 per dozen** **Not Sold in quantities less than One do**

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Our automatic boxes have no catches, but are equipped with our *Patented Emp. Double Action Spring*, which holds the box rigid, whether open or closed.

Jewelers often complain that catches on wooden or fibre boxes get out of order. For those desire a box with a catch we refer you to our *Perfection* line, for which we were gran November 30, 1909, Patent No. 941,741. This catch is so simple in construction and still so stron made, that we *guarantee* it to work always.

We can sell you steel boxes for less than you have been paying for wooden boxes, because make them in very large quantities by our automatic machinery, and therefore cost us les produce—you deriving the benefit.

If you are not acquainted with our line, ask us to send you *free* our booklet.

"THE REASON WHY"

If you feel that you do not require enough boxes to order from us, let us send you the nam our jobber nearest to you. Ask him for *"Empire"* boxes.

EDWARD WARNER, Pres. and Treas. RUDOLPH J. WARNER, Sec

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h, ebr.; Mrs. D. C. Griswold, Clin-
W.; D. C. Burchett, Kirksville, Mo.;
Portley, Kalamazoo, Mich.; Hal B.
gansport, Ind.; F. W. Hinrichs,
Mich.; Otto Eger, of Ander-
d, Ishpeming, Mich.; F. H. Krebs,
n, Ill.; John F. Cummings, Ben-
Omaha, Nebr.; L. E. Lambert,
John C. Pierik, Springfield, Ill.;
own, Quincy, Ill.; Mr. Trask,
Ill., R. Wieting, Peoria, Ill.;
g r, West Chicago, Ill.; L. Hol-
n, Ill.; Frank Smith, Pontiac,

Milwaukee.

rstrom, Rhinelander, Wis., was
week, on his way to Florida,
will spend the remainder of the

e Leubuscher, formerly with the
Jewelry Co., is now on the road,
line of jewelry samples in his
est.

elius, Prairie du Chien, Wis., re-
brated the 25th anniversary of
ng the jewelry business in that
ngratulations were tendered by
wholesale and retail jewelers of this

s has been received here that Lute
illsboro, Wis., who has been
ly sick for the past 10 days, is
hopeful signs of improvement.
y is well known in Milwaukee,
is a frequent visitor.

the out-of-town jewelers in this
week, were: O E. Elefson,
Wis; M. F. Peters, Mauston,
H. Coburn, East Troy, Wis.; L.
l, Sparta, Wis., and S. S. Iver-
ton Bros. & Co., Stevens Point,

nberg, formerly optician at the
store of David Goldman, who
d guilty and sentenced to pay $5
on the charge of embezzlement
l sum from Mr. Goldman, was
recently on the complaint of Mr.
who alleged grand larceny. This
rge will now be dropped, Mr.
having settled the affair out of

jewelers from about the State
Milwaukee, last week, attending
annual Milwaukee Automobile
d at the city's new $500,000 Audi-
nder the auspices of the Mil-
Automobile Club. Prominent
e members of the local club who
active part in the affair was E.
se, president and manager of the
arnke Co., manufacturing jewel-
is an enthusiastic automobilist.

settlement has been made in the
R. J. C. Bott, former Milwaukee
who made an assignment to his
some months ago. Louis Kuesel,
uesel Bros. Co., wholesale jewel-
e in the case, has made a settle-
3 1-10 per cent. to the creditors.
s liabilities were about $7,000 and
were at a much smaller figure.
er Milwaukee jeweler is now con-
ith a jewelry house at Omaha,

Los Angeles.

Bastheim, Adams & Abel Co. are just now immersed in the work of stock taking.

A. S. Shaddow, with offices in the Broadway Central Building, is now the local representative of Geo. Greenzweig, San Francisco.

Brock & Feagans furnished 12 cups to the Los Angeles Driving Club as trophies in the Washington's Birthday events of the club.

A son of A. H. Witman, Pomona, Cal., has come to Los Angeles and is learning the engraving business with Brandenburg & Graham.

Rudolf Olcson, who has been with the J. C. Fleming Co. for the past three years, has gone to the Imperial Valley to engage in farming.

Mrs. E. Gerson is now en route to France, her native country. It is her first visit to her old home since she came to this country in her early youth.

S. D. Seamans, Aurora, Ill., brother-in-law of J. G. Donavan, and his partner in the Donavan & Seamans Co., has just arrived here, expecting to remain about a month.

E. Griffith, manufacturing jeweler, formerly with the Carl Entemann Jewelry Co., has taken a position with Brandenburg & Graham, in the Broadway Central Building.

Among the out-of-town jewelers who have been in Los Angeles, recently, are: S. J. Newton, Long Beach; O. P. Swen, Escondido; A. R. Moon, Escondido; F. A. Conant, Santa Barbara.

Jacob Miller, who has been the city representative of Bastheim, Adams & Abel Co., has now gone on the road for the same firm. His present trip will take him to Arizona, Nevada and Utah.

The jewelry wholesalers all closed during the afternoon of Washington's Birthday. The retailers, however, with the exception of S. Nordinger & Sons, who were closed all day, did not close.

M. Brown, formerly in business at 5th and Spring Sts., this city, but who for the past six years has been in business in Buffalo, N. Y., has returned to this city and contemplates locating here again.

The Carl Entemann Jewelry Co. made an exhibit of monograms at both the big automobile shows recently held in this city. The display attracted considerable attention and resulted in a number of sales.

Geo. F. Blakeslee, a jeweler doing business at Tonopah, Nev., who has been here since Christmas, returned to Tonopah a few days ago. Mr. Blakeslee's family lives at Lankershim, a town near this city.

E. Gerson is manufacturing 350 gold, silver and bronze buttons for the Rotary Club, with headquarters in Chicago. A branch has just been established in this city. Mr. Gerson is the only jeweler in Los Angeles admitted to membership.

C. C. Abel, of Bastheim, Adams & Abel Co. has just returned from a six weeks' business tour up and down the Pacific Coast. He went up the coast as far north as Portland and returned by the way of Salt Lake City and Nevada. He reports his trip successful from a business point of view.

Harry D. Brown, a bucket shop operator who did a big business in this city for a time and who was accused of having passed a worthless check for $1,000 on Joseph Rittigstein, a Broadway jeweler, has been convicted on a charge of embezzlement. Brown's attorney has filed a notice of appeal. Rittigstein's case is still pending.

The Whitley Jewelry Co. has recently supplied a considerable number of loving cups and other trophies. Among them were a silver cup sold to the Belasco Theater Stock company, to be presented to Thais Magrane, the leading lady of the company; a solid silver cup presented to Henry J. Miller, superintendent of the Metropolitan Life Insurance Co.; and prizes for the Marathon race between this city and Venice, Cal., on Washington's Birthday. The Whitley Co. donated a cup for the second prize in this event.

Traveling representatives in this city, recently, include: L. J. Wolfsheim, Wolfsheim & Sachs; Albert M. Gilbert, M. Schussler & Co.; Joseph V. St. Clair, S. Sternau & Co.; Jacob Marx, Kossuth Marx Jewelery Co.; J. F. Finley, Whiteside & Blank; J. Mayer, Mauser Mfg. Co., Mt. Vernon, N. Y.; W. A. Brown, Carter, Howe & Co.; S. L. Mitchell, Sloan & Co.; John L. Jepson, Bippart, Griscom & Osborn; J. Longwill, Henry M. Abrams Co.; Mr. Hani, Sussfeld, Lorsch & Co.; E. R. Bennett, Waite Evans Co.; Leon Abeles; Jay H. Merrill; D. Schwab, Davis & Schwab; R. H. Krause, California Jewelery Co.; Leo Stein, Alphonse Judis Co.

Denver.

Ralf Beeman, formerly with Boyd Park Jewelry Co., has taken a position with Jos. I. Swartz.

L. Nieyth, formerly of Cleburne, Tex. has purchased the stock of the Murchison Jewelry Co., Cheyenne, Wyo.

Ralf S. Adamsky, one of the oldest jewelers in Cheyenne, Wyo., was married in Denver last week. Mr. and Mrs. Adamsky will make their home in Cheyenne after an extended honeymoon. Miss Jones, the bride, has been in the employ of Mr. Adamsky for several months.

H. E. Duncan, of the Waltham Watch Co., assisted by Mr. Robinson, gave an illustrated lecture three days last week. This is the first time Mr. Duncan has come as far west as Denver. The lecture was largely attended and very instructive. After the exhibit Mr. Duncan and assistants were given a banquet at the Albany Hotel by the Horological Society. Among the out of town visitors were Lloyd Gardner, Longmont; Mr. Hart, Boulder, and Mr. Maxwell, Florence, Colo.

James Clayton, alias Dutch Otto, was arrested last Friday in company with three others accused of knowing something about the burglary of the store of John Drayden & Sons, Salt Lake City, Utah. Diamonds, watches and rings valued at $15 000 were taken. Confronted with a picture circulated by Salt Lake police three years ago, Clayton broke down and admitted that he was J. J. Cameron, the subject of the photograph. A reward of $1,000 was offered by the jewelers of Salt Lake at the time of the robbery. He will be sent to Salt Lake for trial.



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Cincinnati.

chter, of Richter & Phillips, is
r a business trip in northern

berg, of Lindenberg, Strauss &
making a business trip in the
t.

H. Beck and Cornish Beck,
Ia., were here as guests of Fox
during last week.

rst, of the Dorst Co., has been
n business by a couple of
ss, from which he is recover-

wab, of A. G. Schwab & Sons,
e home from a 10 days' stay in
West Point, Ga. In the latter
isited their daughter.

ment cards were received here
the marriage of Chris. Hewig
Jussie Farmer, both of Evans-
Mr. Hewig is well and favor-
here.

Lisa Schmitt, mother of Charles
of the C. H. Schmitt Jewelry
died, Feb. 23, at her home at
Jones Sts. On account of this
Schmitt's business was closed
orning, Feb. 26.

man, Birmingham, Ala., has as-
himself with Hahn & Oppenheimer
making his initial trip in the
Oppenheimer, of this firm, was
st week and was made a 32d-
Mason and "Shriner."

Plaut have lately added a full
ward watches. Mr. Plaut is
d over the fact that his daugh-
Constance, has been recently
nor pupil at Vassar College.
tes, this year, at the age of 20

r Jewelry Co. furnished six sil-
cups and 150 gold medals for
giment, O. N. G., open athletic
took place here Feb. 26. The
also donated a large and very
medal for the championship

hose attending the Scottish Rites
e last week were: C. A. Gossard
Worrell, Washington C. H., O.;
nn, of Heun & Hayes, Chilli-
les Blume, Marietta, O. H. A.
kson, O., owing to poor health,
to come here, this being the
e was absent in 35 years.
owing out-of-town jewelers were
automobile show the past week:
gh, Morrow, O.; I. N. Biddle,
ne, O., and J. A. Worrell, Wash-
H., O. The two former gentle-
here for the purpose of purchas-
biles and the last one named was
the view of starting his son in
bile business in Washington C.

Rosen, bankrupt, Race St., who
with much diamond jewelry,
ocated in Los Angeles, Cal., and
d on a warrant from the United
rict Court on the above charge
He will be brought to Cincinnati
to this charge. It is said that
living at one of the beach re-
he Pacific coast. At a meeting,
the creditors decided to make a diligent search for Rosen and prosecute him to the full extent of the law. It is charged that there was a conversion of property that should come to creditors.

Out-of-town jewelers here, the past week, buying stock included: Frank Emmerling, Hillsboro, O.; Walter Wittig and wife, Marietta, O.; Charles Hofman, Springfield, O.; A. Bland, Greenfield, O.; I. N. Pollock, Ashland, Ky.; Joseph Goodman, Columbus, O.; S. L. Sherwood, Ewing, Ky.; A. M. Stamm, Williamsburg, O.; Hurvitz & Lopinsky, Thurmond, W. Va.; O. O. McCracken, Mt. Olivet, Ky.; John L. Lancaster, Paris, Ky.; F. J. H. Schell, Xenia, O., and W. H. Kesler, Corydon, Ind.

The Ku Kus, Nest No. 2, held its election recently, the following being chosen: King, Charles Reinstatler; prince, William Pohlmeyer, of Pohlmeyer & Roth; chief, Clem. F. Schmidt, with Robert Neuman; Guard, Adam Reiss, of the Practical Plating Co.; keeper of kash, Joseph H. Kenkel, and scratcher, Robert Hess, of the Standard Optical Co. Following the election the usual bowling tournament took place, after which came the Dutch lunch at the wind-up of the meeting. The attendance was large and all agreed that it was the finest meeting in the history of the "Nest."

The local police have made what they think is an important arrest in capturing a man giving the name of William Spihai, who is said to be wanted in Hamilton, O., on a charge of window smashing. A short time ago the Seidensticker store in that place was robbed of a lot of rings and watches, the window having been broken by the thief. It was about that time that a window in George Newstedt's store was broken and considerable valuable jewelry stolen. The man in custody refuses to say anything. A woman, thought to be connected with the affair, is being sought.

Frank Herschede, of the Frank Herschede Co., has returned from Washington, D. C., where he and others of his committee were successful in securing for the Ohio Valley Exposition, to be held this Fall, the government exhibits they asked for. President Taft has accepted the invitation to come to his old home at this particular time. It is also expected that ex-President Roosevelt will be here at this time. It may be said of Mr. Herschede and many other Cincinnati jewelers that they have not only through their enterprising spirit made Cincinnati a jewelry center but have helped largely in the advancement of the city's welfare generally.

Traveling representatives who called on the Cincinnati trade, during the past week, included: L. H. Smith, Bippart, Griscom & Osborn; John J. Moffitt, Battin & Co.; M. L. Barnard, Larter & Sons; R. B. Carr, Wordley, Allsopp & Bliss Co.; Mr. Rosenberg, Paye & Baker Mfg. Co.; Charles F. Hartshorn, Alling & Co.; George H. Thomas, Scharling & Co.; L. A. Binder, Ernest Gideon Bek; C. Williams, Louis W. Hrabra; J. E. Simonson, Ludwig Nissen & Co.; James R. Palmer, Henry A. Kirby; J. Laffey, Gorham Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; Lucien Rockwell, Poole Silver Co.; H. C. Barker, Hayden W. Wheeler & Co.; Mr. Barth, William B. Durgin Co.; W. R. Brooks, Brown & Mills; J. T. Griffith, Jr., Carter, Howe & Co.; A. Rutherford, Taylor & Co.; T. E. Bowne, E. Ira Richards & Co.; Mr. Angell, George L. Paine Co.; Mr. Taylor, Wilcox & Wagoner.

The fact that so many of our jewelers are seeking larger quarters and better facilities for their increasing business has proven that Cincinnati has grown as a jewelry center. Important evidence of this is even found in the removal of the Oskamp Jewelry Co., for so many years located at 5th and Vine Sts., which for that time afforded them space and every convenience sufficient to carry on their business. However, Mr. Oskamp, realizing demands of his trade were becoming such that improvements were necessary in his business, sought more suitable quarters. He is now settled in his new place at Race and 7th Sts. The floor, which probably attracts the visitor's notice first, is in Moravian Mosaic tile of a light green color, blending beautifully with the walls and ceiling, which are decorated in soft greens. This floor is the first one of its kind ever laid in America. The store, being situated on a corner, is afforded the best of light and consequently does away with much artificial light. The store has a floor space of 3,300 square feet and is arranged on the alcove plan. The fixtures, entirely new, are in solid mahogany and of a dull finish, with the exception of the counter cases, which are in solid rosewood, resting on mahogany, with bases of Verde antique marble. The window cases and some of the exterior work are of this marble also. The electric fixtures, very handsome, are massive brush bronze equipped with the Tungsten lamps. The wall cases are lighted by invisible lights shining through ground-glass ceilings in the cases. A large mirror extends across the rear of the store, which adds greatly to its beauty. In part, of the rear of the store is laid a mezzanine floor upon which are located bookkeepers, cashiers, etc. This floor is connected by means of a pneumatic tube service with every department in the store. The repair department is connected with the wrapping and cleaning room by elevators. Also in the rear are located W. S. P. Oskamp's private office, a diamond room and a department devoted to automobile supplies. The basement, which is divided into different departments for plating, engraving, watch repairing, clocks, etc., is also fitted up in mahogany. The company has a 10-year lease of this corner, with the privilege of 10 more, at a rental of $8,400 per annum. Mr. Oskamp visited many of the largest cities in this country in order to get ideas for his store. The company will hold its opening March 15.

J. S. Anderson, Aurora, Ill., is receiving the sympathy of his many friends in the trade owing to the recent death of his father, Charles A. Anderson, at Elgin.

The Rogers, Lunt & Bowlen Co., Greenfield, Mass., incorporated under the laws of Massachusetts, has just increased its capital stock to $102,000. This, with a substantial surplus, will better enable this silverware concern to properly handle its rapidly increasing business.

Indianapolis.

E. M. Craft, of the A. P. Craft Co., is seriously ill at his home.

J. W. Culbertson has taken charge of all of the watch and jewelry repair work for H. Cohen & Sons.

In a few days Mrs. L. Critzer will go to San Antonio, Tex., to remain several weeks for the benefit of her health.

Stephen Crane, Summittville, recently took a position as watchmaker with A. A. Clark, 234 Massachusetts Ave.

The Kokomo branch of the Burton Loan & Jewelry Co. has recently moved into larger and more attractive quarters.

Charles B. Dyer donated a large copper trophy for the Y. M. C. A. De Pauw indoor athletic meet held here a few days ago.

Charles W. Lauer, Jr., was in southern Illinois and George W. Keifner was in central Illinois last week. Both are travelers for Charles W. Lauer & Co.

The spring arts and crafts class conducted by Charles B. Dyer began its sessions Feb. 21 and will continue until some time in May. It has about 25 members.

John P. Mullally, who is supreme president of the American Order of Owls, will spend several days at the organization's supreme offices in Chicago during March.

Chris. Bernloehr & Bro. have begun closing every day at 5 P. M., except Saturday. This is the hour observed by other merchants for closing only through the Summer months.

E. B. Johns and Donald A. Hickman, manufacturers, who have had quarters with Chris. Bernloehr & Bro., have moved to 516 Massachusetts Ave., where they have added a retail jewelry business.

Gray, Gribben & Gray, 35-37 N. Illinois St., expect to get into their new quarters at the point of Illinois St. and Indiana Ave. this week. This concern also has to move as their present location is to be razed.

Jobbers and wholesale merchants of Indianapolis are organizing the Indianapolis Trade Association, the purpose of which will be to attract to this city some of the trade that is going to Cincinnati, Chicago, Louisville and Cleveland.

Indiana jewelers in this city last week included: J. F. Kiser, Muncie; J. A. Miessen, Cicero; John W. Hudson, Fortville; J. O. Lutz, Zionsville; G. C. De Camp, Shirley; Mr. Staats, of the Staats-Raynes Co., Clinton, and George W. Clemens, Greensburg.

Jewelers and other merchants of Evansville closed their stores for four hours on Tuesday afternoon, March 1, and with their assistants aided the Commercial Club to sell lots, the proceeds from which will be used in giving bonuses to two large manufacturing concerns.

Ernest Newlin, who has been located at 31 N. Illinois St., will move to 215 N. Illinois St., in a few days, owing to the fact that the building in which he is now located is to be torn down. Recently Mr. Newlin and A. J. Earl, who operated under the name of Earl & Newlin, dissolved partnership, the former having engaged in the insurance business.

The show window in the store of Dallas F. Green, Fort Wayne, was broken at 5 o'clock on the morning of Feb. 21 and robbed of a tray of 18 Masonic emblem rings, valued at $700. Another tray containing watches and diamond rings was not disturbed. The robbery occurred at a time when there are no police on duty. The police have been unable to find any clew to the robbers, who are believed to have been professionals and were frightened away before they had completed their work.

Kansas City.

Chas. H. Bard, Sedalia, Mo., was a recent visitor to the city, and took in the Shriners' circus while here.

Mrs. Betina Rogers, of the office force of Porter & Wiser, is spending a vacation in Peoria and other Illinois points.

C. B. Hall, formerly of Kansas City, Kans., has purchased the jewelry business of Leslie Hutton, in Lebo, Kans.

Fuhrman Bros., watchmakers to the trade, who have been in the Gimbel building, have decided to move to 105 E. 10th St.

Clyde Chapman, formerly in the engraving department of the Porter & Wiser Jewelry Co., has gone to Los Angeles, Cal.

Leslie White, with E. B. Ward & Co., was in from his territory a few days, last week, but went out again the first of this week.

Steve Smith, who represents Nevins Bros., of this city, and several eastern houses, left for a trip over his Kansas territory, last week.

H. W. Kelly, formerly in business in Erie, Kans., is now in business with his father, Ed. W. Kelly, in Sullivan, Ind., and reports that he is doing well.

S. V. Walthen, Ordway, Colo., has disposed of his jewelry business to M. A. Rhodes, and is at present in Kansas City looking for a new location.

W. F. Kirkpatrick, St. Joseph, Mo., who is enlarging his quarters and putting in new fixtures, is also putting in a full repairing outfit and will hereafter take care of all his own work.

James B. Hayden, Topeka, Kans., and wife stopped off in Kansas City, last week, while on their way to Hot Springs, Ark., where they go for the benefit of the health of Mr. Hayden.

The show window in the Turf Loan Office, 1423A Grand Ave., was broken the other night, and it is claimed that the thief got away with $700 worth of diamonds. L. I. Markowitz is the owner of the establishment.

The following travelers called on the trade in Kansas City, Mo., during the past week: Wm. M. Green, Geo. L. Brown & Co.; George Frank, Worthington & Raymond; E. P. Ledos, Ledos Mfg. Co.; C. P. Green, Green Jewelry Monogram Co.; Geo. Southwick, Walter E. Hayward Co.; Wm. F. McGown, F. T. Pearce Co.; John S. Cunningham, E. L. Spencer Co., and Henry W. Sherrill, Sinnock & Sherrill.

The following jewelers have been in this market during the past week: Frank Herthel and wife, Claflin, Kans.; Chas. Weber, Lexington, Mo.; Jas. Hampton, Colby, Kans.; Mr. Mitchell, of the Mitchell Jewelry Co., Anadarko, Okla.; V. V. Elting, Moline, Kans.; A. W. Holmes, Bonner Springs, Kans.; W. H. Haupt, Bartlesville, Okla.; J. C. Haupt, Peabody, Kans.; M. B. Jeter, Butler, Mo.; Mr. Vawter, of the Kelley-Vawter Co., Marshall, Mo.; Chas. Mauch, Marshall, Mo.

Detroit.

D. L. Ranney, Leslie, made a city, last week.

Frank Presswell, Holly, wholesale houses, recently.

W. F. Hittig, Dundee, was recently, to purchase goods

Eugene Wagner, of A. Wag Monroe, was a purchaser a few days ago.

M. Collins, with the Adolf E elery Co., has perfected and pat graver-sharpener.

Morris Weiss and family h from a Winter trip which in muda, Cuba and Palm Beach.

W. F. King, Jr., Adrian, w the latter part of last week and his father has largely recover recent stroke of paralysis and i to be at the store.

William M. Morton, who h Noack & Gorenflo for a numb has been promoted to take c catalog department. He also h the travelers' stock.

Waldemar Gepp, formerly i the watch-making department i C. A. technical institute, has school of his own in connecti shop at 984 Forest Ave east

E. A. Cress, who has conduct ery business and drug store in for 22 years, has retired. H been sold to P. G. Fisher, w in business in Chicago and De so a salesman for the Lilley Cincinnati.

Meyer A. Pereira, 1180 Mic who went into bankruptcy ea uary, filed a bill of sale, Frida he disposes of the stock of other merchandise in his st re Jacobs, the latter agreeing to p itors of Pereira 30 per cent o and also to pay the bankrupt

Andrew F. Toepel has filed an demurrer in the damage s against him by a woman wh was hurt while playing wi The case has been brought police court and each time t court so that Mr. Toepel is to worry very much about th

Troubles of the firm of Jaf 336 Hastings St., got in court, last week. Bernett W persuaded by the police t pawnbroking business, last y the partners to recover a n goods disposed of to them. J liability and brought up the of goods valued at $600 fr produced several detectives they did not think that a bur committed but that the g stracted in another manner not concluded.

The Enterprise Jewelry C Colo., owned by M. Solomon, lease with A. E. Foster, vice the United States National Ba foot frontage in the new skys is to be erected at 16th and The work will be begun April runs for 15 years.

St. Louis.

E Riley, of the Gutfreund-Kemper ., has gone on a business trip to .

fe of Joseph J McKenna, of the lassa Jewelry Co., has been ill.

Schaller, watch repairer for F. has been confined to his home for ness.

er, formerly with the Baumanelry Co., has taken employment Cary & Co

Newman, of the Aller-Wilmes has returned from a business trip issouri and Oklahoma.

ore of the Imperial Clock Co., has returned from a business gh Missouri and Kansas.

Louis Clock & Silverware Co. aking stock the past two weeks ot be through until next week.

Poursine formerly with the lamm Co., Detroit, Mich., has s es force of the F. W. Drosten .

Loewenstein, of the Baumanelry Co., was in a part of last his present trip through Illinois

A. Loftis president and general i Loftis Bros. & Co., Chicago, is n St. Louis next week on his al visit.

Jacoby, formerly connected with r Jewelry Co., 3621 N. Broadway. a position with the St. Louis Silverware Co. as city salesman.

Cary & Co. have just completed ation of new show cases, which ially to the attractiveness of their ent in the Globe-Democrat build-

Dailey, formerly St. Louis manLoftis Bros. & Co., has severed his with the jewelry business and d a clothing store at Evansville,

r. J. Hess, president of the Hess & rtn Jewelry Co., will leave next two weeks' trip to New York and l He will probably also visit Provi-

Dionstbier Jewelry Co. is con special sale at its store, 203 N. , preliminary to its removal to its new location at 320 N.

I. Gordon, who bought the stock r Bros., 1004 Franklin Ave., when d at auction recently for the benditors, has reopened the store at and.

ement with creditors has been M. Levy, 205 N. 7th St., and he nue in business at the old stand. e on for adjudication as a bankrupt dismissed.

1 Elliott, president of the Elliott Co., will leave Monday on a trip go. Lincoln, Nebr., Denver and Springs, Colo. He expects to be at 10 days.

litzer Publishing Co. has filed suit e Moore's court against August r Schneider, doing business under at of the St. Louis Jewelry Co., for $75.15 on an account. The case is set for March 4

Emil Blust, heretofore an office salesman for the Aller-Wilmes Mfg. Co., is going on the road. He will go out next week on a two weeks' trip in part of the territory of Julius Newman in Missouri.

J. J. Burke, president of the Brooks Jewelry & Optical Co., who is touring Mexico, accompanied by Mrs. Burke, was last heard from at Saltillo. He is expected back in St. Louis about March 11.

M. Stiffelmann has returned from a three weeks' trip through Missouri, Kansas, Nebraska and Iowa. M. Schneider, of M. Stiffelmann & Co., will leave in a few days on a trip through southern Missouri.

L. A. Fassett, of Weiss & Fassett, returned Saturday night from his trip to Europe. He was gone two months, visited all the principal diamond markets and made very heavy purchases of gems.

The rearrangement of the interior of the establishment of the Elliott Jewelry Co., necessitated by more than doubling the capacity, is almost completed. The appearance of the company's place of business is greatly improved

R. Loewenstein, president of the R. Loewenstein Jewelry Co., has returned from a trip through Arkansas and Oklahoma and will leave next week on a trip through Kentucky and Tennessee, which will finish his Spring work.

H. Z. Wheeler, who bought the stock of Vahlman & Jacobs, bankrupt jewelers on Collinsville Ave., East St. Louis, Ill., will dispose of the stock at auction, beginning next Thursday. The auction will be conducted by Dan G. Golding

George C. Fearl, who recently came to St. Louis from Hutchinson, Kan., and took a position with the Elliott Jewelry Co., will start out next week on a trip through Illinois. Since his arrival he has been confining himself to the city territory.

An auction that was to have started last week at 611 N. Broadway, was stopped by the objections of property owners of the block and it was found to be impossible to obtain enough signatures to warrant the issuance of a license and the auction did not start.

Joseph Ebeling, president of the Retail Jewelers' Association of St. Louis, will sail June 7 by the White Star Line for Europe. He will be accompanied by his brother-in-law, August Schaller, and they will spend about four or five months in travel on the continent.

Among the out-of-town dealers in St. Louis during the past week were: G. Anderson, Taylorville, Ill.; Wolff Bros., Murphysboro, Ill.; W. Westphal, St. Charles, Mo.; Enno Diek, New Baden, Ill.; Alfred Koetting, Malden, Mo.; John Klock, Jr., Belleville, Ill.

Herman H. Cerf, vice-president of the M. Bonn Co., Pittsburg, will arrive in St. Louis in a few days on his first visit to the new St. Louis branch of the firm. Two traveling salesmen have been sent out recently from the St. Louis branch and others are to be sent out later.

H. C. Sweet, president of the R. F. Simmons Co., Attleboro, Mass., paid a social visit this week to a number of friends in St. Louis. He was on his way home from a trip to the Pacific Coast, on which he was accompanied by his wife. It was the first time in 20 years that he had been in St. Louis.

A. Kurtzeborn & Sons, who recently closed their place of business on N. 6th St. after an auction sale that continued two months, have taken rooms on the third floor of the Carleton building, where the business will continue to be carried on. Louis Kurtzeborn, of the firm., returned yesterday from a three weeks' trip to the east.

On Thursday night a meeting of the Retail Jewelers' Association was held at the Maryland Hotel. The members were permitted to invite their friends who are not members and there was a good attendance. The jobbers who sell at retail were discussed and a line of action was decided upon which will be made public within a few days.

Awards have been made by the Hess & Culbertson Jewelry Co. in an interesting and exciting contest among the employes, other than salesmen, during the holiday trade season. There were to be three awards on the basis of number of sales and three on the basis of volume of sales. For greatest number of sales Leonard Woods received first prize, George James, Jr., second prize and Paul H. Kamuf third prize. For greatest volume of sales first prize went to Alex Littleson, second to Leonard Woods and third to E. J. Helmerichs.

The Ebeling Jewelry Co. has been incorporated with a capital stock of $9,000. The stockholders are Joseph Ebeling and his wife, Elizabeth, and Louis Ebeling. Joseph Ebeling has been elected president, Mrs. Ebeling vice-president and Louis Ebeling secretary and treasurer. Louis Ebeling has heretofore conducted the optical department of the firm's business at 14th and Warren Sts., but has not been an active stockholder. The company was incorporated for the purpose of giving him a chance to become a stockholder. Extensive alterations and improvements are being made at the Ebeling store.

To G. L. Weber, Jr., one of the managers of the St. Louis store of Loftis Bros. & Co., is due the credit for the fact that the flags on the public buildings in St. Louis were lowered to half mast Tuesday of last week, the 12th anniversary of the destruction of the battleship Maine. As Commander of Camp Hamilton Fish, Jr., Camp No. 1, United Spanish War Veterans, Mr. Weber took the initiative in having pressure brought to bear upon Acting Mayor Gundlach and he ordered that the flags be lowered. Mr. Weber also has a committee working on the school board with the intention of prevailing upon that body to have the flags lowered on the school buildings on the next anniversary. Mr. Weber has also interested himself in trying to get the schools to discontinue having picnics on Decoration Day.

Among the traveling representatives in St. Louis during the past week were: E. C. Binder, Ernst Gideon Bek; W. A. Watts, T. G. Hawkes & Co.; Mr. Chavenee, Glaenzer & Co.; George F. Johnson, G. A. Henckel & Co.; S. W. Smith, Roger, Williams Silver Co.; Joseph J. Sideman, Redlich & Co.; J. E. Simonson, Ludwig Nis-

sen & Co.; P. D. Suers, T. W. Smith Co.; W. G. Moland, Sansbury & Nellis; H. A. Kidder, William Scheer; George N. Nelson, J. B. Bowden & Co.; James R. Palmer, Henry A. Kirby; W. H. Hurlbert, American Optical Co.; George Frank, Worthington & Raymond; D. N. Jacoby, Providence Stock Co.; H. W. Hedge, Excelsior Watch Co.; John S. Cunningham, E. L. Spencer Co.; M. W. Potter, J. M. Fisher Co.; John A Wick, Stacy & Co.; Ernest A. Rose, Weigle & Rose; T. W. Frazer, Celluloid Co.; M. R. Smith, R. Blackington & Co.; F. F. Gibson, J. Williams, Fera & Kadison; John J. Moffitt, Battin & Co.; J. Bergmann, Sheffield Silver Co.; E. A. Reed, Reed & Barton; Louis Berger, Ehrlich & Sinnock; H. B. Bliss, B. M. Shanley, Jr., Co.; Ben Billingheimer, McKay Mfg. Co.; George Angel, George L. Payne & Co.; Mr. Jacoby, Providence Stock Co.

Minneapolis.

C. Bergquist, of C. Bergquist & Co., 104 S. 3d St., has gone to Hot Springs, Ark., for a short visit.

E. H. Brandes, of the Paegel Jewelry Mfg. Co., returned last week from a business trip to Chicago.

S. Jacobs, of the B. Jacobs Jewelry Co., is enjoying an extended trip through Texas. He will return about April 1.

J. H. Kelner, a watchmaker of Clark, S. Dak., and a brother of R. W. Kelner of that place, is in the Twin Cities. He is thinking of going to the Pacific Coast to reside.

Dave Wills who for six years acted as salesman for M. L. Cohen & Co., but who has recently gone into the confectionery business, was married on Tuesday, of last week.

Bert Ganz stopped in Minneapolis a few days ago on his first trip through this territory as the representative of Ziruth, Kaiser Co. He was formerly with the Gustav Fox Co.

C. H. Couplin, a jeweler of St. Paul, has purchased the three-story brick building known as the Davidson building, at 182 to 184 67th St., for $60,000. The building will be remodeled in the near future.

John D. Bodfors has moved his stock from 304 Nicollet Ave. into new quarters in the Pillsbury building. The new store is much lighter, better and handsomer than the old one and is situated in the center of the shopping district. The owners are redecorating it and fixing it up in handsome style.

The following traveling representatives visited Minneapolis during the past week: James Lendan, Katz & Lendan; Louis Eppenstein, Illinois Watch Co.; Mr. Rosenstein, Rothschild & Co.; Mr. Weiman, Royal Mfg. Co.; Rube Cohen, Geo. H. Cahoone & Co.; Henry E. Hart, Albert Lorsch & Co.; F. H. Gallagher, United Cut Glass Co., and the Keystone Cut Glass Co.; S. M. Brown, S. O. Bigney & Co.

With an automobile show in progress here, a large number of retail jewelers from different towns in the northwest have found it convenient to combine business with pleasure and visit the Twin Cities just at this time. In consequence the list of visitors is an unusually long one this week and includes the following: Frank Hyde of Sioux Falls, S. Dak.; O. S. Lien, Omemee, N. Dak.; Mr. Elliot, of W. B. Elliot & Co., Ellsworth, Wis.; William Grinnell, Janesville, Minn.; J. P. Peterson, Russell, Minn.; A. G. Scherf, Red Wing, Minn.; H. O. Thomas, Hampton, Ia; L. A. Walker, Faulkton, S. Dak.; L. W. Scherffins, Miles City, Mont.; I. D. Allen, Copperstown, N. Dak.; A. Sleson, Redwood Falls, Minn.; L. Palm, Brown Valley, Minn.; C. O. Querna, Madison Minn.; H. K. Lee, Fosston, Minn.; H. L. Weatherwax, Hatton, N. Dak.; L. M. Taylor, Marshall, Minn.; Mr. McGuire, of Mullen & McGuire, Northfield, Minn.

Traveling through the northwest at this season of the year has its drawbacks owing to the vagaries of the weather. Low temperatures and blizzards operate to stall trains and create other inconveniences. Several traveling jewelers who stopped in the Twin Cities have been through interesting experiences while on the road. The experience of A. E. Madsen, of Rettig, Hess & Madsen, Chicago, seems, however, to cap them all. Mr. Madsen, who makes his headquarters here, returned a few days ago from a two weeks' trip through South Dakota in the course of which he was twice snowed in. He was obliged to remain at Plankinton for three days because no trains could get through the snow drifts. One night while he was there the wind blew so fiercely that a quantity of snow was drifted down the chimney of the hotel, extinguishing the fire in the furnace. In consequence the guests at the hostelry suffered with cold.

San Francisco.

J. F. Finley, New York, is in San Francisco this week.

Peter Engel, Marysville, Cal., has been paying the wholesale trade a visit.

A. G. Prouty and wife, Napa, are in town looking over the stocks of the local wholesalers.

E. J. Hyde, Spokane, Wash., stopped off at San Francisco a few days ago en route to Tahiti.

Mr. Shepard, of Shepard & Wolff, Los Angeles, Cal., was here a short time ago, accompanied by his daughter.

Albert Hansen, Seattle, Wash., is now in San Francisco and expects to tour California in a motor car for pleasure.

Alphonse Judis is also away buying goods for his firm and when last heard from was in Amsterdam, where he was making a large selection of diamonds.

Ernest Mueller, Eureka, Cal., was here a short time ago on his way to Mexico, where he has business interests. He has left the store in charge of an assistant.

H. E. Anthony, who represents the Manchester Mfg. Co. on the Coast and who makes his headquarters at Los Angeles, was here a short time ago making his initial visit to the local trade.

J. W. Irwin, who recently took a position with the R. & L. Myers Co., is now traveling in Oregon and Washington. Robert Myers has just completed a trip to the Eureka territory and is now at the home office, which is being altered and enlarged.

H. H. Allen, of the Morgan & Allen Co., is still in the east purchasing goo[ds] for his firm. He is expected home with[in a] time. While away he has done [much] thusiastic work in the interes[t of] World's Fair that is to be held [in] in 1915.

A number of traveling men [were] on the local trade recently, inc'ud[ing] Keil, F. H. Noble & Co.; C[harles] Sussfield, Lorsch & Co.; H. New[man] Riglander & Co.; Gus Weil E[mporium] Box Co., and E. St. Earl, [of the] Supply Co.

Philip Mendelson, who has [for a] time been associated with the [firm] house of A. Eisenberg & Co., has [left the] firm and started in business for [himself] An office has been secured in the [Crocker] building on Market St. and a stock [of goods] is now being put in.

Chas. Isaac, of the Baldwin Je[welry Co.] was recently arrested on the charge [of] ing aigrettes on sale at his store. [He was] released when it was shown that [the] feathers, the sale of which is [prohibited] here, were being exhibited to sell diamond ornaments to better advantage.

The office of Joseph Fahys & Co. has been removed to the Jewelers' building, Post St., and since the resignation of Blythe, is in charge of George H. Holden is the Coast representative of Alvin Mfg. Co. and in order to accommodate the two lines is having larger quarters prepared.

A judgment has been rendered [in favor of] Hammersmith & Co. for the sum represented by a diamond left in their safe previous to the fire and lost in the fire. It was adjudged that inasmuch as the firm had ample time in which to remove the stock and did remove a great deal, the negligence which resulted in the loss of being lost.

Pacific Coast Notes

C. O. Demaurez has opened a store in the Mark L. Burns building, Dor[ris].

H. P. Hermance, Pacific Coast representative of E. P. Charlton & Co., was in Santa Rosa, Cal., last week.

The Japanese jewelry store of [Kiyoshi] 316 L St., Sacramento, Cal., was robbed recently. The loss was not large.

John B. Nye has taken over the business of his late father at Hanford, Cal., and will conduct a store at the old location.

F. L. Vogeli, Jackson, Cal., has rented a store building at that place, and [will] as a new front can be put in the improvements made will move in.

Walter A. Lord, Goldfield, Nev., has disposed of his business at that place to Shemanski and will shortly remove to Sacramento, Cal., to enter business in the same line.

A. V. Lauff has purchased the interest of his partner in the firm of Lauff & Co., Crescent City, Cal., and has secured the services of an expert repair man to take care of that branch of the business.

After having had his store entered twice by burglars A. D. Hansell has purchased a large safe weighing 8,4[00] and has installed this in his store. This safe was originally in a bank.

INDEX TO ADVERTISEMENTS.

H. & Co 48
Co. ..... Inside front cover
Gem & Pearl Co 78
Platinum Works 140
Bros. & Co 64
Bros. Co. 11
J 98
Chain Co 58
ohn. & Sons 140
Stone 38
Co. 138
H. P. Co. 34
welry Co. 92
Bacon 21, 52
otter 100, 122
Peet-felder Co 85c
. I. & Co 53
Glasser 42
Mfg. Co 20
& H 140
O., & Co 6
. R., & Co 35
s. Co 52
..... 132
Vitelli 78
loy Co 108a
J. B. & Co 42
olytechnic Institute 108a
F. & Co 16
& o 46
Maurice 68
os. & Henius Co 72
owe & Co 43
Plating Co 100
a National Bank 90
Frères Co 53
& Colamarino 108a
Stralght 139
. Co 45
I 52
Beguelin 88
Co 68
Fitzgerald 52
Walton 56
John 132
& Co 44
E. L., Jewelry Co 44
Louis J 76
, James H., Sons Co 140
e, F., & Son 98
H 141
n, agnall & Co 51
r, C., & Sons 132
ampden Watch Co 10
J., & Co 51
& Co 42
el-Park Co 49
& Co 76
n Bros 76
tional Watch Co 112
ewelry Case Co 98
A. & S., Co 74
oseph, & Co 3
& Cook Co 17
heodore W., & Bro. Co 36
Stave, Co 55
, Jos., Sons 82
Henry, & Bro 40
Oil Co 108a
W. W., & Co 46
& Griser 76
ttinger & Co 66
Electric Co 127
h Bros.' Smelting & Refining Co. 8
d Bros 66
, Julius 72
Co 86
T. B., & Son 139
Co 56
Riglander & Co 15
Chas. E., Co 48
ames L 110
Harman 136
Harrington 126
Hart, D. A., Co 54
Haskell, H. C 92
Haskin, J. B 50
Hawtin Engraving Co 54
Hedges, A. J., & Co 45
Hedges, Wm. S., & Co 76
Heller, L., & Sons 70
Henckel, G. A., & Co 48
Herpers Bros 136
Herzog, Jos. L., & Co 41
Hirshberg, A. S 76
Hooper, H. J 127
Howard & Cockshaw 60
Hraba, Louis W 132
Ilgen & Wakefield Co 45
Illinois Watch Case Co 124
Illinois Watch Co 96
Ingersoll Robt. H., & Bro 120
International Silver Co 28, 31
Irons & Russell Co 49
Jacot Music Box Co 132
Jeanne, F. A 74
Jenkins, F. W., & Co 134
Judels, Henri E., & Jos. E 76
Jorgeson, F. C., & Co 132
Juergensen, Jules 92
Kahn, L. & M., & Co 64
Kansas City Horological School 53
Katz, A. R., & Leudan Co 72
Keller Jewelry Mfg. Co 9
Kelly & Steinman, Inc 92
Ketcham & McDougall 50
King & Eisele 22
Klotz, E. & Co 98
Kohlbusch, Herman, Sr 98
Kohn, Alois, & Co 42
Krementz & Co 33
Krower, Leonard 80
Kupper, H. C 134
Langrock Bros. 85c
Larter & Sons 62
Lawson, Samuel 55
Le-Bo Co. 138
Lees & Sanders 140
Lelong, L., & Bro 139
Lelman Bros. 136
Lewy & Cohen 47
Liberty National Bank 90
Lisner, D., & Co 82
Lorsch, Albert, & Co 64
Macdonald, R. B., & Co 51
Manning, Bowman & Co 19
Market & Fulton National Bank 90
Marsh & Co., C. A 36
Marson, Arthur, Inc 92
May, Frank T., Co 43
Mayer, Jos., & Bros 23
McIntyre Watch Co 125
McKanna Cut Glass Co 132
Mercantile National Bank 90
Merrill, S. K., Co 55
Meyerowitz Bros 72
Mid-Continent Specialty Co 80
Moore & Son 41
Morgan Jewelry Co 53
Mount & Woodhull 74
Murray, Dan. I 55
Myers, S. F., Co 132
New England Watch Co 116
Newall Mfg. Co 110
Newark Jewelry Co 56
Nordt, John C 53
Occidental Gem Corporation 80
Oliver, W. W., Mfg. Co 138
Ollendorff, I., Co 49
Omega Watch Co 125
Oneida Community, Ltd. ..Outside back cover
Oppenheimer Bros. & Veith 70
Oppenheimer, H. E., & Co 72
Oskamp, Nolting & Co 52
Osmers, Dougherty Co 39
Osmun-Parker Mfg. Co 42
Ostby & Barton Co 32
Page Davis Co. 108a
Pennsylvania Watch Case Co 121
Percival, D. C., & Co., Inc 94, 95
Poole Silver Co 30
Potter & Buffinton Co 37
Prior, Chas. M 56
Providence Stock Co 56
Racine, Jules, & Co 126
Ranlett & Lowell 138
Reinhold, Jos., Bronze Co 140
Renziehausen, W. F., Co 140
Revell, A. H., & Co 110
Rice's, Bernard, Sons 57
Richardson, Enos, & Co 47
Robert, Edmond E 85a
Rockford Silver Plate Co 29
Rockford Watch Co 118
Roessler & Hasslacher Chemical Co 140
Rogers, Lunt & Bowlen Co 25
Rogers, Simeon L. & Geo. H., Co 27
Rogers, Wm., Mfg. Co 28
Ross, S. B., & Co 76
Roy Watch Case Co 100
Rudolph & Snedeker 92
Rumpp, C. F., & Sons 51
Sapo, Morris 46
Saunders, Meurer & Co 76
Schloss, Julius, & Co 55
Schorr, A 76
Sessions Clock Co 126
Sexton, Wm. L., & Co 39
Sexton, Wm. L., & Son 44
Shanley, B. M., Jr., Co 43
Shepard Mfg. Co 58
Silbermann, Kohn & Wallenstein 44
Simons Bro. & Co 38
Simpson, Hall, Miller & Co 31
Smith, Frank W., Co 26
Smith, Wm., & Co 53
Snow & Westcott Co 44
Solidarity Watch Case Co 40
Sommer Clock Co., Inc 100
South Bend Watch Co 126
Spencer, E. L., Co 52
Star Watch Case Co 14
State Bank 90
Stern Bros. & Co ....66, 142, Inside back cover
Sternau, S., & Co 35
Stilwell, L. W 72
St. Louis Watchmaking School 100
Street, Geo. O., & Sons 44
Sussfeld, Lorsch & Co 123
Swartchild & Co 98
Swenarton, W. H 50
Swigart Watch & Optical Co 37
Tannenbaum & Co 12
Tannenbaum, L., & Co 70
Tavannes Watch Co 124
Thorpe, C. G 54
Tilden-Thurber Co 34
U. S. Smelting & Refining Works 140
Van Gelder Bros. 74
Wachter Mfg. Co 139
Wadsworth Watch Case Co 13
Wagner Comb Co 46
Waite-Thresher Co 57
Waldron & Carroll 50
Waltham Watch Co 114
Washburn, C. Irving 138
Weidlich, Wm., & Bro 98
Wendell & Co 7
Wheeler, Hayden W., & Co 68
Whitcley, Alfred 140
Whiting & Davis Co 18
Wiener & Zilver 74
Wightman & Hough Co 50
Wodiska, Julius 16
Wolfsheim & Sachs 100
Wollstein, L. & M 140
Wood, J. R., & Sons 4, 5
Woodside Sterling Co 21
Zarembowitz, A 131
Ziruth, Henry 39

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ASSISTANT watch repairer seeks situation; age 30 years; good references. Stedman, care Hale, Orleans, Mass

FIRST CLASS jeweler, stone setter and clock repairer; can furnish A1 reference. Leo A. Gardner, Garden City, Kans.

DESIGNER; a first class designer on fine jewelry wants position. Address "Designer, 1546," care Jewelers' Circular-Weekly.

BY ENGRAVER and jeweler; wages, $25 per week; references exchanged. Address "S. A., 1505," care Jewelers' Circular-Weekly.

ENAMELER on gold, silver and metal wants position; can work singly or take charge. Address "N. N., 1580," care Jewelers' Circular-Weekly.

GOOD general engraver and watchmaker wants position in the south; reliable, with reference. Address "B. R., 1486," care Jewelers' Circular-Weekly.

POSITION WANTED by first class all around jeweler; good New York City references. Address "W. R., 1523," care Jewelers' Circular-Weekly.

STENOGRAPHER and typewriter, with one year's experience, wishes position with chance of advancement. "G., 1467," care Jewelers' Circular-Weekly

WATCHMAKER, jeweler and clock repairer, experienced and reliable, with first class reference, wants position. L. V. Hanes, 303 N. Lime St., Lancaster, Pa.

SALESMAN wants position with first class jobbing house, to sell to New York City trade; 12 years' experience. "K. W., 1557," care Jewelers' Circular Weekly.

ENGRAVER and salesman, young man, just out of school, some practical experience; moderate salary. Curtis H. Bond, 1520 Lehigh Ave., Philadelphia, Pa.

WATCHMAKER, thorough and rapid worker, experienced on railroad work, with best reference from employers, wants position. Jacob H. Ziegler, Rowenna, Pa.

SALESMAN, honest worker and steady, many years' experience in pawnbrokers' sale store; A1 references; city or out of town. M. Reitz, 1420 Fifth Ave., New York

YOUNG MAN, 29, wants New York agency for jewelry or silver novelty line; salary or commission; references. Address "A. U., 1566," care Jewelers' Circular-Weekly.

AN ENGRAVER, who can also do the ordinary run of watch work, wishes position; first class references. Address "R. S., 1536," care Jewelers' Circular-Weekly.

SALESMAN of ability wishes jewelry or silver novelty line for New York; salary or commission, references. Address "Y. C., 1565," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, clock repairer and salesman, 25 years old, seven years' experience, desires steady position; all tools furnished. Address "Jeweler," P. O. Box 305, New Hartford, N. Y.

MODELER, with wide experience in high class jewelry or silverware, desires position; to those interested an interview would prove advantageous. Address "U. C., 1543," care Jewelers' Circular Weekly.

A YOUNG MAN, with seven years' experience as a watchmaker, wishes a steady position with a reliable firm. Address "V. O., 1555," care Jewelers' Circular-Weekly.

YOUNG MAN, several years' experience, jewelry and diamonds, wants position as salesman with good house; A1 references. "E., 1468," care Jewelers' Circular-Weekly.

WANTED, position as traveling salesman; have established trade in Indiana and Illinois in general jewelry and watches. Address "W., 1576," care Jewelers' Circular-Weekly.

SALESMAN, young man, now selling jewelry line in New York, Boston and Philadelphia, desires to make a change; best reference. "Y., 1563," care Jewelers' Circular-Weekly.

WATCHMAKER, competent, 20 years' experience, desires position with reliable firm; fine clock repairing and can serve on trade if required. "B. F.," 117 Morgan St., Buffalo, N. Y.

WATCHMAKER, jeweler and engraver, desires position by March 15; single, 26 years old; six years' experience; good reference. Address "I. C., 1550," care Jewelers' Circular-Weekly.

YOUNG LADY, having 2½ years' experience in a retail jewelry store in Brooklyn, would like a position downtown, New York. Address "A. K., 1573," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, experienced on platinum, gold work and repairing, also setting, desires steady position in store or factory; salary, $20. J. Sirachura, 429 E. 14th St., New York.

WATCHMAKER, young man, experienced on high class watches, French and American clocks, wants position with first class house; A1 references. John Happersberger, Middletown, O.

EXPERIENCED tool and material man, with some experience in the optical line, wants situation. Address "E. S., 1511," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

YOUNG LADY, stenographer and bookkeeper, desires position with jewelry or watch house; four years' experience; furnish best reference. "Y., 1496," care Jewelers' Circular-Weekly.

YOUNG MAN, well up in watch, clock and jewelry repairs, seeks permanent position, New York or Brooklyn. Address "Watchmaker," care Henderson, "jeweler," Coney Island, N. Y.

FIRST CLASS manufacturing jeweler, stone setter and repairer, will take charge of shop with retail jewelry store; salary, $35 per week. "H., 1470," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, jeweler and graduate optician of 20 years' experience; A1 reference; Brooklyn or New York. Address "N., 1571," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and stone setter, German, 26 years' experience at the bench, can furnish A1 references, wants steady position. Karl Kummer, 525 E. 157th St., Bronx, N. Y.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes a position as salesman or with a pawnbroker; furnish best of references. "S. S., 1564," care Jewelers' Circular-Weekly.

ASSISTANT to trade engraver wishes position in New England; three years with former employer; references; or will work as engraver to jeweler. "B. A., 1535," care Jewelers' Circular-Weekly.

INSTALMENT MAN, 27 years old, with 10 years' practical experience in all departments of the credit jewelry business, capable of installing credit system. Address "Credit," Box 655, Pittsburg, Pa.

WELL experienced salesman, having extensive acquaintance in the trade, wants to make arrangements with good firm; salary and commission basis. Address "Traveler, 1332," care Jewelers' Circular-Weekly.

POSITION as first or second watchmaker, jeweler and engraver; three years' experience; graduate of Philadelphia School of Horology; no bad habits; references; age 23. H. D. Baldwin, Spartanburg, S. C.

FIRST CLASS watchmaker desires position; 15 years' experience; age 33; thoroughly competent, sober and reliable; used to taking in and delivering work; first class references; west preferred. "D. C., 1498," care Jewelers' Circular-Weekly.

WATCHMAKER and jewelry repairer, German, 16 years' experience, four in this country, speaks broken English, would like position in Connecticut or Massachusetts by April 1 or before. Address "C. M., 1495," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, commercial exper... to learn the jewelry trade; Chicago ... moderate salary to start. Address ... care Jewelers' Circular-Weekly, 50 ... *Bldg., Chicago, Ill.*

YOUNG LADY desires position as ste... office assistant; has had three year... in wholesale jewelry business; can ... references. Address "S. H., 1551 ... elers' Circular-Weekly.

THOROUGH WATCHMAKER, ... ence at complicated watches ... watches daily, nice work; ... erences. Address "Repairing, ... elers' Circular-Weekly.

BY FIRST CLASS watchmak... fine pivoter, can also assist at ... per week; south or west, sma... samples on request. "M. S., ... elers' Circular-Weekly.

WATCHMAKER and opt ci... rienced in all classes of wat... ican and English, open for e... dress for two weeks, "Aber ... elers' Circular-Weekly.

CALIFORNIA preferred by ... maker, jeweler and setter, 20 y... in Europe and United States ... wishes permanent positi... Jewelers' Circular-Weekly.

YOUNG LADY, five years' exp... facturing jewelers, wishes p... and platinum house, weighing g... and taking full charge of sam... care Jewelers' Circular-Weekly

WATCHMAKER and engraver, ... man, thoroughly competent a... ex... both lines, able to take charg... tion April 1; best references Ad... care Jewelers' Circular-Weekly

YOUNG MAN, with three yea... v... do good job, clock and plai... wa... r... wait on trade, would like t... watchmaker; good references ... 'K... care Jewelers' Circular-Weekly

ENGRAVER; young man, first ... sires position at letter and m... g... willing to wait on trade; sout... w... samples on request; good r... f... 1475," care Jewelers' Circular Week

BY FIRST CLASS salesman and buye... ness experience, capable of tak... g... first class retail store; practical ... jeweler and engraver; state sa... v... 1431," care Jewelers' Circular Weekl

YOUNG MAN, 31 years old, w... ld ... as clerk or general office a... t..., years' experience in Malden ... e, office, and can furnish best o... ref... 1395," care Jewelers' Circular-Week

FIRST CLASS engraver with refer... e ... employers, desires position where ... watchmaking; already has s... e k... watchmaking; wages secondary ... Address Albert Van Atta, Spencer, N...

BY YOUNG MAN as watchmaker an... plain work; do not engrave; w... t... small town in Indiana or Oh...; g... furnished. "C., 1479," care Jew... Weekly, 503 *Heyworth Bldg. Ch...g*

WATCH and clockmaker, just a... land, desires position in New Y... repair all kinds of foreig... w... s... city reference for honesty a... d... dress "Frank," 452 Fourth Ave., Ne...

OFFICE and business manager, ... ri... enced, open for engagement, f... ly ... office and factory management a... connection therewith; highest r... f... dress "N., 1388," care Jewelers' Cir...

SALESMAN, with over 11 years' ex... retail jewelry store, wishes p... sition ... jewelry firm or pawnbroker; has a t... perience in the line; can furnish hi... erence. "S., 1494," care Jewelers' ... Weekly.

POSITION WANTED as foreman w... turing jeweler, ring shop pr... fer... d; ... of experience as foreman; full k... w... the manufacturing branches; f... t cla... furnished. "R. C., 1556," care Jew... lar-Weekly.

WANTED, a position as foreman or ... ent in a factory manufacturing high ... of novelties, such as bags, buckles, v... etc; have had large experience in ha... and understand the business thoroughl... ing good position now, but desire a ... answers strictly confidential Addr... R., 1401," care Jewelers' Circula... W...

SITATIONS WANTED—Continued.

OL ER and plater, crack-a-jack on all colors, tals mixes solutions, capable of installing and taking charge; at present employed, change steady position only; will leave references. Address "Berlin," 44-46 Ave ew York

SION WANTED, a once, by all around engraver, diamond setter, stock trimmer (prefer light manufacturing work); permanent job, best wages; W. F. Lambert, care Graham Jewelry Miss.

ighly experienced and refined Jew ises position with first class, re- on road or inside; the very es given, married man of family, salary preferred. "L., 1478," Circular-Weekly.

D, by a first class watchmaker and fine r 13 years' experience, position in r by a American, good appearance; references; do not use tobacco or $25 per week. Address "Ohio, 1346," Circular Weekly.

and engraver, light manu- and mould maker, stone plating, coloring, gold, sil- best notice, top notch wages; go expert watchmaker, but "A. N., 1514," care Jewelers' Weekly

FIRST registered in New York, with experience, good fitter and salesman, reporting, own trial case and would arrange with jeweler for practical department, or accept charge. "M., 1548," care Jewelers' Weekly

COST; free for watch and jewelry business, young man, smart salesman, window trimmer, age 24, speaks French, German, Dutch and English; first references. L. Kiek, Groningen, Holland.

RWARE SALESMAN, thoroughly competent class man, thoroughly acquainted with trade. 15 years' experience, is open for representative line of silverware in western territory; can furnish good suggestions for building line, strictly temperate; am employed at good reasons for wishing to change. Address "Silverware, 1375," care Jewelers' Circular-Weekly.

ITION WANTED as clerk by young man had six years' practical experience in jobbing jewelry house; best of references as to character and ability; compensurate with experience and possibility, but no position will be considered advancement is possible. Address, for particulars, "F., 1374," care Jewelers' Circular-Weekly

GRAVER, first class, also fine ornamental work gold or silver, used to special work in cut- enamel, chasing and carving in platinum old Masonic and fraternity work, also lay- and inlaying, contemplates a change in invites correspondence with first class am thoroughly reliable and can furnish lass reference. Address "1484," care Jew- Circular Weekly

TLY first class watchmaker, 35, 21 years' al retail store experience, long experience ilroad work and inspection, competent to any watch no matter how complicated or grade it may be; positively few come- good salesman; willing to come on trial; $25 per week to start. Address "Com- " care Lewis Jewelers' Supply Co., 1622 oe St., Denver, Colo.

TCHMAKER, high grade work exclusively, 25 experience, graduate and practical optician years' experience, good jeweler, A1 en- wishes position with a first class retail competent to take full charge of repair ment expert on watch repairs, experienced road and complicated work; best refer- positively don't misrepresent above state- salary, $30 to $35. "S., 1567," care Jew- Circular-Weekly.

TLY first class watchmaker, graduate op- and salesman, good habits, single, pleasing s, capable of meeting all classes of cus- in an intelligent manner, employed at as head watchmaker for one of the firms of the west, desires change April st preferred; no position considered that ess than $25 per week; all correspondence red on date of receipt. Address "E. R., care Jewelers' Circular-Weekly.

WRITER of successful retail jewelry advertisements for several years, will consider proposition from large New York City house; will look after catalogues, letters, follow up etc.; samples of work submitted in confidence. Address "Rose Finish, 1492," care Jewelers' Circular Weekly.

PRACTICAL watchmaker and a good salesman, age 30 years, American of good address, the past two years manager of an up-to-date jewelry store, well acquainted with the eastern markets, desires position as manager, or invites correspondence, best of reference. Address "R. R., 1539," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular-Weekly.

SALESMAN wants manufacturer's line of gold or filled jewelry to sell in other jobbing or retail trade. Address "Experienced, 1558," care Jewelers' Circular-Weekly

A PACIFIC COAST agency is opened for the manufacturer's line of gold signet rings, also filled lockets and bracelets. Address "W., 1512," care Jewelers' Circular Weekly, 503 *Heyworth Bldg., Chicago, Ill*

Help Wanted.

WANTED, experienced clerks in wholesale jewelry line. Fred Kaufman, 565 Broadway, New York.

WANTED, first class watchmaker and engraver, at once. Randall & Whitcomb, St. Johnsbury, Vt.

WANTED, first class engraver and salesman; steady position for right man. A. D. Norton Co., Gloversville, N. Y

WANTED, a good monogram and letter engraver, at once. Apply, with reference, to Davis & Freeman, Atlanta, Ga.

WANTED, first class jeweler who can engrave; salary to commence, $25. C. S. Stifft Mfg. Co., Little Rock, Ark.

WANTED, first class watchmaker, jeweler and engraver; steady position; German preferred. Albert Pohlmann, Pierce, Nebr.

PERMANENT, good salary; The Button Oliphant Co., Bridgeport, Conn., want competent, first class watchmaker, engraver and jeweler.

WANTED, at once, good jewelry repairer and engraver; good, permanent position for the right man. Address Box 757, Charleston, W. Va.

WANTED, a first class optician, one who can do watch work preferred; state salary and give reference in first letter. S. Silverman, Altoona, Pa.

WANTED, first class watchmaker and optician; salary, $25; give full particulars and references in application. Bloom & Vasbinder, Du Bois, Pa.

WANTED, at once, a first class jewelry and clock repairer; permanent position for the right man. Address "Georgia, 1442," care Jewelers' Circular-Weekly.

WANTED, watchmaker, one who understands the escapement and adjustment; first class; none other need apply; steady job. Box 614, Wheeling, W. Va.

SALESMAN WANTED to sell on commission, 10 karat line, for middle west or Pacific coast. Address "Commission, 1518," care Jewelers' Circular-Weekly.

WANTED, a first class engraver with some experience in jewelry work; permanent position. Address, with references, samples, etc., H. Mahler's Sons, Raleigh, N. C.

WANTED, first class watchmaker, good optician and salesman; permanent position, $24 per week. Address "Connecticut, 1545," care Jewelers' Circular-Weekly.

SALESMAN WANTED to carry a line of silver rings as a side line; state territory and trade handled. Address "Renbew, 1427," care Jewelers' Circular-Weekly.

ENGRAVER; jewelry engraver who understands enamel cutting and engraving in all its branches; mention salary, experience, etc. The Gustave Fox Co., Cincinnati, O.

WANTED, by March 1, a good engraver and jobbing jeweler; must have experience; a permanent job to right party. Address "B. C., 1220," care Jewelers' Circular-Weekly.

AT ONCE, man to take charge of clock and jewelry repair department, who understands his work and can command good salary. J. C. Tracy, Willimantic, Conn.

WANTED, a first class watchmaker and good engraver; permanent position; state salary and reference in first letter. Address "O. I., 1572," care Jewelers' Circular Weekly.

WANTED, a first class jewelry repairer and stone setter, one who understands engraving preferred; salary, $20 a week to start. Address "X. Y. Z., 1578," care Jewelers' Circular Weekly.

EXPERIENCED salesman for retail jewelry store in Massachusetts, one who can do some repairing preferred; best references required; state salary. "L., 1474," care Jewelers' Circular Weekly.

WANTED, assistant watchmaker; give full particulars in application, age, experience, nationality, whether married or single; permanent position. Jules Wendell & Son, Oswego, N. Y.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, first class watchmaker, engraver and optician, in a town of 5,000, near Kansas City; must furnish reference and state salary expected. Address "U., 1314," care Jewelers' Circular-Weekly

WANTED, salesman with an established trade among material jobbing houses for jewelry repairs, etc., to handle our manufacture as a side line. "Z., 1528," care Jewelers' Circular-Weekly.

WANTED by manufacturer, salesman for silver plated toilet sets, hollow ware and fancy goods, territory Chicago and middle west; commission basis. Address "O. R., 1506," care Jewelers' Circular-Weekly.

WANTED, first class engraver and jobbing jeweler, competent to recrown and repoint rings; Connecticut city, one hour from New York; permanent position. "R. C., 1524," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker, engraver and graduate optician; send reference with letter; permanent position for the right man, in good college town. Address "H., 1471," care jewelers' Circular-Weekly.

$35 WEEKLY for a rapid, experienced engraver, manufacturing jeweler and diamond setter to take charge of our shop; permanent position to capable man. Address "Permanent, 1319," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fair engraver, must be expert on railroad watches; permanent position to satisfactory man; state age, married or single, and salary expected; must be sober. J. H. Schmith, Clinton, Ill.

WANTED, first class watchmaker and engraver in Michigan town; must have best of references; send sample of engraving; steady position, good wages. Address H. F. Hahn & Co., Wabash Ave. and Monroe St., Chicago, Ill.

WANTED, young lady as assistant in office of manufacturer; must have had experience and knowledge of stenography and bookkeeping; state references and salary. Address "S. A., 1577," care Jewelers' Circular-Weekly.

A YOUNG or middle aged man of experience wanted as manager for a fine city retail jewelry store; experience, references and salary expected in first letter. Address "Experience, 1533," care Jewelers' Circular Weekly

SALESMAN wanted; A1 salesman acquainted with the trade from Denver west and the Pacific coast to carry our line of plated art metal goods in connection with other line. Address Brainard & Wilson Corporation, Danbury, Conn.

ENGRAVER of monogram, letter and fancy work, one who can chase and design preferred; state references, salary wanted; send sample of work; permanent position; fine climate. Address "A. N., 1452," care Jewelers' Circular Weekly.

WANTED, watch repairer to take charge of watch department, capable of meeting the trade in a pleasant and intelligent manner; send reference and photograph; salary, $25 per week to start. Edwards & Le Bron, Chattanooga, Tenn.

SALESMAN WANTED for the south; must be a good man, experienced and acquainted with the trade, to carry our line of art metal goods, clocks, jewel cases, etc., in connection with other line; a popular line. Address Brainard & Wilson Corporation, Danbury, Conn.

(*Special Notices continued on page* 108)

Special Notices.

(*Continued from page* 107.)

HELP WANTED.—Continued.

WANTED, first class engraver and optician to take charge of both departments, in one of the large cities in Texas; must come highly recommended; first class salary for a first class man. Address "D., 1206," care Jewelers' Circular-Weekly.

WANTED, combination stenographer and saleslady, one who is willing to make herself generally useful in a first class jewelry store; permanent position to a satisfactory person; state experience and give reference in first letter. Chas. F. Sentz, Clifton Forge, Va.

WATCHMAKER, jeweler, engraver and optician, in the best city in the west; steady position, $25 per week to start; must have tools and trial case; send reference, samples of engraving and state experience, nationality, and religion in first letter. "D., 1462," care Jewelers' Circular-Weekly.

WANTED, for work in northern New England, assistant watchmaker, clock and jewelry repairer; state experience and salary expected, also send references in first letter; permanent position and chance of advancement for competent and reliable man. Address "Z., 1416," care Jewelers' Circular-Weekly.

TRAVELING SALESMEN wanted calling on retail jewelers, to carry as a side line a new patented article of merit; large territory, good commission on all orders coming from same, and small light sample grip; write or call at once. Address Rhodes & Ridell, Masonic Temple, Chicago, Ill.

E. A. POTTER CO. require services of salesman to cover territory from Cleveland to Omaha, beginning April 15, 1910; must be thoroughly experienced in handling the wholesale trade and familiar with territory. Address applications to Alfred K. Potter, 36 Garnet St., Providence, R. I.

WANTED, about March 15, good watchmaker, salesman, clock and jewelry repairer of good address and capable of taking charge when necessary; prefer young married man; best of references required; good, permanent proposition, with $20 per week to start. Address "A.," care E. W. Reynolds Co., Los Angeles, Cal.

PROVIDENCE manufacturer of high grade gold filled chains, fobs, bracelets, etc., wants salesman with established trade, for Pennsylvania, New England and western territory; state experience and references. Address "Box 1527," care Jewelers' Circular-Weekly.

SALESMAN with an established trade with western jobbers for line of medium priced jewelry novelties; the right man will find an unusual opening; answers must contain full particulars and will be considered confidential. Address "Trade, 1448," care Jewelers' Circular-Weekly.

WANTED; one of the largest jobbers in west has a fine trade established in Iowa and Nebraska for a salesman of ability; one who has established trade would find an extraordinary opportunity; three trunks; prominent line of watches, jewelry and general line. "Jobber, 1464," care Jewelers' Circular-Weekly.

SALESMAN with an established trade among the largest and middle class retail jewelers in Chicago, St. Louis, Kansas City, Minneapolis and the western territory, to carry exclusively a complete line with high reputation of filled chains, fobs, bracelets, pendants and gold necks and guards; an exceptional opportunity for an exceptional man; full particulars and statement must accompany application. Address "P., 1487," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, only jewelry and repair shop in county; poor health; must sell at once; clear $20 per week; invoice, $650. D. D. Holcomb, Cimarron, Kans.

FOR SALE; fine location in Nebraska, 1,200 inhabitants; best stock in town; can sell reasonable if taken at once. Address "W. N., 1544," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry store in good location in New York for sale; up-to-date fixtures; with or without stock. Address "L. R., 1581," care Jewelers' Circular-Weekly.

FOR SALE, firmly established jewelry business in Greater New York; fine location, low rent, good lease; business increasing rapidly every year. Address "Business, 1568," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business, established 25 years; will sell for $4,500, or stock can be reduced to suit purchaser; poor health reason for selling. A. & R. Bergman, 181 Main St., Buffalo, N. Y.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale on one of the best streets in Chicago; established 18 years; $7,000 stock; will reduce if desired; five years' lease. Address "S., 1422," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FOR SALE, splendid opening, fine paying jewelry business in live, manufacturing Connecticut town of 10,000 population; best store, best location in town; stock and fixtures about $10,000; cash only. "P., 1323," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store with stone cutting plant, equipped for manufacturing jewelry, in a good and prosperous western town of 20,000; will invoice $4,500; good reason for selling, other business. Address "T., 1547," care Jewelers' Circular-Weekly.

A GENTLEMAN of experience in the retail jewelry business and who can invest $20,000 or more, can learn of an excellent opportunity as managing partner in a fine city jewelry store, by addressing "C. M., 1532," care Jewelers' Circular-Weekly.

FOR SALE, a good paying jewelry business, good watch repairing and optical business, established; a southern California climate; country growing fast; a fine chance; good reason for selling; invoice about $2,000; first class stock. P. O. Box 22, Brownsville, Tex.

OPPORTUNITY to start business in store, heart of Maiden Lane district, arcade between Lane and John St.; store to let, balance of lease, reduced rental; fitted with fixtures and lights, ready for business; low rent covers all. Apply, Frederick Boger, 1 Maiden Lane, New York.

A GOOD CHANCE for the right party with $8,000 to $10,000 to secure interest in growing jewelry and optical business; finest city in the northwest; population, 125,000, fast doubling up; only practical men of character and ability need answer. "M., 1405," care Jewelers' Circular-Weekly.

FOR SALE, manufacturing jewelry plant fully equipped, or would consider partnership. Address "X., 1409," care Jewelers' Circular-Weekly.

FOR SALE, the oldest jewelry store in Brooklyn, N. Y., established 1846, consisting of fine solid walnut wall and counter cases, gas and electric fixtures, Hendrieson burglar proof safe, furnace, etc.; will reduce to suit purchaser. Address "Opportunity, 1417," care Jewelers' Circular-Weekly.

FOR SALE, at once, best jewelry store in prosperous southern California town of 14,000; stock, all good and up to date, will invoice $10,000 to $12,000; can be reduced; best location in town; long lease; good sales and lots of repairing; a snap for someone. Address "Snap, 1446," care Jewelers' Circular-Weekly.

FOR SALE, 44 shares, $100 each, of the Walker Staler Co., jewelers; the purchaser gets secretary, treasurer and manager's place at $75 per month, but must be a good watchmaker; the best city in the State; very little competition; will earn 15 to 20 per cent. on the investment. A. P. Staley & Bro., High Point, N. C.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 90 Hayworth Bldg., Chicago, Ill.

WANTED, a first class salesman as a partner; new concern to be established for the manufacture of novelties in brass and German silver; must have $4,000 to $5,000 to invest; one who thoroughly understands the manufacturing end of the business; a rare opportunity for the right party. Address "J. B. R., 1405," care Jewelers' Circular-Weekly.

BANKRUPT SALE; the entire stock of watches, silverware, fixtures, clocks, etc., of the A. F. Margileth Co., will be sold at sale at public auction at Springfield, Ohio, Monday, March 8, 1910, at 2 o'clock P. M.; stock appraised at $5,708.30; fixtures appraised at $1,040; total appraisement, $6,748.30; sale cash; inspection can be made before the sale. Oliver H. Miller, referee in bankruptcy. Frank M. Krapp, receiver, Springfield, O.

FOR SALE, or exchange for farm property, jewelry business, located in growing city of 10,000 inhabitants in middle west; seven roads diverging in nine directions, surrounding fine agricultural country; all place of business; good lease on building which would suit for jewelry store; repair work runs from $2,500 to $3,500 per year, which can be greatly increased; stock invoice about $12,000; can be reduced to suit purchaser; will sell to right party. Address "A. A. 17," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY; a well established jewelry business in a manufacturing town; best location in city, situated next to post office; low rent; repair work over $100 per month; last year's business, $4,300; will sell stock, fixtures and material; will invoice about $1,000; will reduce if necessary; last December sale, $1,200; reason for selling, other business interest in another State; a snap for some one; will sell after March 1. Call or write "Jeweler," 232 S. Main St., Monmouth, Ill.

WELL ESTABLISHED jewelry business, best store in one of the best towns in Oklahoma; population 5,000; chief manufacturing and business growing city in the state; stock clean and well selected, invoice $,000; fixtures $2,000; can reduce; must retire. Address "X. D., 1463," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quickly? We are ready to purchase your entire or surplus stock of diamonds, watches, jewelry, no matter how large or small it may be; we also advance liberal cash value on the same; highest prices paid for old gold and silver stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Factoring Syndicate, 608 Broadway Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

JEWELER'S power roller for sale. Wm. B. Faber, 728 Sansom St., Phila.

WATCHMAKERS and jewelers, please it is to your advantage to read the Le page 138 of this issue.

A LARGE jeweler's safe, almost new, perfect condition. Apply Levy & Co., 140 Fourth St, New York

ONE of our new self-winding regulators prestige to your repair department; sell new easy terms. Imperial Clock Co., City, Ill.

FOR SALE, genuine Chicago Watch modern outdoor electric flasher watch plete with written guarantee, at a bar dress "Complete, 707," care Jewelers' Weekly.

FOR SALE—Continued.

SALE, two 6-ft. mahogany finish plate g top show cases with counters, $17.50 each; $100 Howard jewelers' regulator, $50. Ap- A. Schoenthaler, Room 605, 105 State St., ago, Ill.

ENGLISH REGULATOR, 7½ feet high; show cases, 8 x 2½ x 1½ feet; black walnut ms, 8 x 2⅛ x 2½ feet, side case, 30 x 8 feet. Address Estate of Quintard Bros., 316 St., Poughkeepsie, N. Y.

ENGRAVING MACHINES for reproducing die work; reductions can be made from ls to any size, these machines are in ex- t condition and complete in every detail. ther particulars address Nehr Sanitary Co., Carlstadt, N. J.

To Let.

ROOM and part of office, modern building, tor service, no expense for office boy, office ys open. Room 54, 7 Maiden Lane, New

ROOM, suitable for manufacturer's repre- ive office always open; telephone. Room Jewelers' Building, 9-11-13 Maiden Lane, York.

T, one-half of a large light office in the Silversmiths' Building, New York; would manufacturer who sells to the high class jewelry trade. Address "V., 1347," care lers' Circular-Weekly.

TE on Maiden Lane, Arcade to John St., to b ub-let at reduced rental, balance of lease; fit with fixtures, ready for business; suitable fo jewelry trade, novelties or staple goods. Ap y Frederick Boger, 1 Maiden Lane, New Y

HOICE, very desirable suite, also a w single offices to let in Chatham tional Bank Bldg., 192 Broadway, . John St.; suitable for jewelers; nts moderate. Cruikshank Co., 141 oadway, New York.

TO LET, half of office, everything new, splendid light, service, etc., very reasonable, in Silversmiths' Bldg., New York. Address "X., 1477," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED, wall cases and show case; must be modern, in good condition and cheap. The Norman Co., Newark, N. J.

WANTED TO PURCHASE a jewelry store in the New England States; send full information in first letter. Address "Business, 1304," care Jewelers' Circular-Weekly.

WANTED, four 8-ft. wall cases, 6 ix 8 ft. show cases, all plate glass; 2 tables; must be up to-date, good as new. W W Appel & Son, 819 Woolworth Bldg., Lancaster, Pa.

WANTED, established jewelry business in a manufacturing town in the east with at least 10,000 inhabitants, 50 miles or more from New York, well located. "B., 1522," care Jewelers' Circular-Weekly.

WANTED TO BUY, two or three leather sample cases, complete with lock, straps, good handles and trays for card jewelry, etc; state size, etc.; must be in good condition and cheap for spot cash. Dan I. Murray, 3 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

EXPERT DESIGNER on jewelry, gold and silver, having spare time evenings and Sundays, would like to work home, and am looking for a permanent position with reliable firm; samples can be sent on request by mail. Address "B., 1569," care Jewelers' Circular-Weekly.

LOFTS FOR RENT

30x100

The Mauser Company Building

5th Ave. at 31st St.

Suitable for office and jewelry manufacturing. Full commission to brokers.

$50 REWARD

And absolutely no questions asked for return of watch stolen from my residence Jan. 15. *Description* 18 size, 14 karat, Mathey Swiss movement. Sweep second stop and repeater. Strikes hours, quarters and minutes. No. of case, 21148. Gold worn off on stem. Above reward I will pay and ask no questions.

M. HARRISON, Roanoke, Va.

79-81 Nassau Street

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For Light Manufacturing

EDGAR & CURTIS, 81 Nassau Street NEW YORK

Gems and Precious Stones

Flexible Cover, Postpaid, $0.50

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"The Engraving School that Graduates Experts."

A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.

Send for handsome, illustrated prospectus.

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Suite 10, 90 Wabash Avenue, CHICAGO.

Prepared Alloy

No silver required, just add gold and use either fine gold or coin gold. Formulas furnished for any quality or color.

Correspondence Solicited.

BOSTON ALLOY CO.

49 Rawson Road WALLASTON, MASS.



LOOK AT THE COLOR

Mr. Watchmaker: The next time a traveling salesman for material calls on you, ask him to show you a bottle of Fulcrum Oil and a bottle of some other well-known brand and then compare the color. That will convince you at once that

Fulcrum Watch and Clock Oil

is superior to any oil ever produced. If an oil will discolor on the shelf or in the traveler's trunk or on your bench, what do you suppose it will do in a watch or clock?

Fulcrum Oil positively will not discolor or become rancid in any length of exposure. It is the only Watch or Clock Oil ever known which is absolutely free from acid **and we can prove it.**

35c. a bottle—For Sale By All Jobbers—$3.75 per dozen

FULCRUM OIL COMPANY, Franklin, Pa., U. S. A.



Buffalo, N. Y.

H. Brasberg is on a western trip.

Jewelry was recently stolen from Frederick Erion's store at 1025 Broadway.

Considerable jewelry was recently stolen from David L. Finkelstein's pawnshop in Ithaca.

M. J. Freedman, representing Wolfsheim & Sachs, of New York, spent Sunday in Buffalo.

John Braude, representing the Keller Jewelry Mfg. Co., of New York, was a recent visitor in town.

Joseph Freedman, representing Freedman Bros., is on a two weeks' trip in western Ohio. B. I. Freedman is calling on the New York State trade and Lawrence Freedman has returned from Michigan.

E. J. Kreinheder, partner of Louis E. Reinsch, diamond dealers, Brisbane building, is busily engaged at present as Deputy County Treasurer of Erie County. Mr. Kreinheder is Mr. Reinsch's son-in-law.

A. E. Sipe, diamond importer, has let a contract for his new home to be built on his farm in the town of Newstead. The house will be equipped with all modern conveniences. Mr. Sipe will make his annual European trip in June.

Among the jewelers who recently visited the Buffalo market were: C. L. Kerr, Silver Creek; A. E. Nield, East Aurora; M. A. Paul, West Falls; G. R. Kingan, Angola; F. D. Kelsey, East Aurora, and C. S. Hussey, South Dayton.

Much interest has been evinced in the birthstone card issued by King & Eisele. Orders for this interesting souvenir have been received from many parts of the country. A description of the card has already been given in THE JEWELERS' CIRCULAR-WEEKLY.

Deck & Wolf recently remounted a beautiful diamond amethyst cross belonging to Rev. Charles H. Colton, Bishop of Buffalo. The partners in this concern are Frank J. Deck and Herbert Wolf. Josephine M. Deck, Mr. Deck's sister, has charge of the office work of the firm.

John Miller, who was sentenced to three years in Kingston Penitentiary by Police Magistrate Fraser, of Niagara Falls, Ont., for stealing jewelry from G. C. Ditmar's store in that city, was taken recently from Welland, Ont., jail to the Kingston prison in charge of Officer McNamara.

Arthur Hill, an Indian known as "Cowboy Bill," charged with robbing the jewelry store of Frisch Bros., 443 Genesee St., this city, was sentenced to Auburn Prison by Justice White, of Buffalo, recently. The prisoner will serve a term of one year and six months. Hill was implicated with two other men in breaking into the store and stealing a trayful of diamonds.

Among the travelers who recently called on the Buffalo trade were: C. H. Davidson, Kohn & Co.; H. C. Barnum, Shafer & Douglas; J. P. Stearns, Unger Bros.; C. P. Begley, Adelphi Silver Co.; Charles S. Miller, Ansonia Clock Co.; DeForest Ely, Barbour Silver Co.; S. Cohn, Cohn, Abraham & Co.; Wm. H. Wefferling, Riker Bros.; Wm. G. Andrews, Abel Bros. & Co.; R. Wakefield, Burstow, Kollmar & Co.

S. H. Brick's new jewelry store in Broadway will be well equipped. It is reported that he will be succeeded in his former store by George Holender, formerly employed as watchmaker by William Ehmann. The latter has been looking for a successor to Mr. Holender. William F. Ehmann is working energetically as secretary of the building committee which plans to raise $100,000 for the benefit of the German Deaconess Hospital, of this city.

The annual banquet of the Buffalo Retail Jewelers' Association last night at the Genesee Hotel, was an unqualified success. The attendance was excellent and the best of good fellowship prevailed. Among the guests of the retailers were some leading representatives of jobbing and manufacturing concerns in the trade. Full details of the banquet, including the list of speakers and portions of their remarks, will appear in the next issue of THE JEWELERS' CIRCULAR-WEEKLY.

Richard J. Petersen, formerly of Heintz Bros., of this city; George J. Petersen, with the same company, and Joseph J. Max have formed an exclusive wholesale jewelry house under the style of Petersen, Max & Co., which opened for business, yesterday, at 394 Ellicott Sq. Richard J. Petersen and Mr. Max will call on the trade, while George J. Petersen will be in charge of the office. The firm announces that its policy will be to protect its customers by refusing to do any retail business whatsoever.

At Hamburg, N. Y., on Saturday the suit of Mrs. Robert Gunn against Meyer Brown, a Buffalo pawnbroker, to recover a watch alleged to have been stolen from Mrs. Gunn's home was tried before Justice Stratmier. The court awarded Mrs. Gunn the possession of the watch and issued a warrant for the arrest of a man said to have pawned it. Mrs. Gunn's home was robbed Jan. 16. The pawnbroker wanted her to pay $10 he had advanced on the watch. She refused to do that and began the action which she won. It was decided by the court that one is entitled to his or her property wherever it is found.

Lancaster, Pa.

Henry Weeber, who has been ill for some weeks, is improving.

Frank B. Fon Dersmith, with Louis Weber & Son, has been confined to his home by illness.

Jeweler Charles M. Jusek was one of the committee of arrangements of the entertainment and banquet held by the Lancaster Commercial Travelers in celebration of Washington's Birthday.

The basketball team of the local technical school, composed of Rauck, Thompson, Ralston, Buckwalter and Mumwa, was defeated, last week, by the Lititz Y. M. C. A. by the score of 28 to 25.

The stock of the late S. R. Stibgen's jewelry store at Marietta is being disposed of at auction, no purchaser of the business having appeared and it being the desire of the executors to wind up Mr. Stibgen's business affairs.

John S. Reitschey, 45 years of age, for nine years head watchmaker for T. Wilson Dubbs, died last week of inflammatory rheumatism. He leaves a wife and eight children. Mr. Reitschey learned his trade with Augustus Rhoads.

At an entertainment on Feb. 22 at the Pearl St. Evangelical Church Chap... Rood, late the president of the H... Watch Co., presented to the past ... Rev. J. W. Klein, a handsome gold a... ilton watch as a mark of the dono... team.

John A. Weitzel, the designer, w... confined to the Lancaster General ... pital for three weeks suffering fr... cussion of the brain and an ... wound due to an accident, has ... covered that he was able to start ... to his home.

W. W. Appel, whose entire ... destroyed in the recent big fire ... ted a number of business pl... cured temporary quarters ... room of the Woolworth bui... opened, a week after the fire. ... safe was found to have prese... tents without injury.

G. William Reisner has ret... an extended trip to the Ne... States. He has just received an ... the Yale Juniors' promenade fo... as orders for gold, silver a... medals for the annual gymnas... a... letic contests of the Y. M. C. ... Lincoln, Nebr., Feb. 25. He wi... nish the medals for the State ... test which was held at Linc...

Among the jewelers visi... last week, were: Geo. Towns... land; Jacob Dubs, Mifflin, Pa.; ... Heberling, Parkesburg, Pa.; S. ... Mt. Joy; H. F. Andrews, S... Charles E. P. Keim, Newport, P... Bassler, Milwaukee; Jonas D. ... St. Louis; Nelson Partridge, L...

The Hamilton Watch Co. has ... an announcement that in the ... justment of property assessme... sessment on its factory had be... from $40,000 to $200,000. Wh... ments on other business p... creased, none was in anything like ... mendous jump given to the wa... and an appeal will be taken fr... is considered by the officers u... reasonable.

Lancaster was visited rec... following representatives of ... Charles D. Ryan, Robert H. ... Bro.; G. Saacke, Wilprett & S... Lamb, West Silver Co.; M... Joseph Fahys & Co.; R. C. ... & Hollister Co.; H. E. Dana, C... Weintze Co.; Mr. Mason, James E. ... Co.; William H. Wefferling, Ri... H. C. Berdan, Gorham Co.; I. B. ... Hayden W. Wheeler & Co., M. ... Michael Woolf; Mr. Hesse, ... Lambert Co.; F. W. Glazier, ... Cut Glass Co.

Sternau & Co., New York, ... issued a most attractive catalogue ... green covers, containing 205 ... catalogue measures 12¼ inches ... In the front are shown half-tone ... graphs of the offices and fac... concern and the warehouse and ... department. Fine half tone illustrations ... the many useful products which the con... cern manufacture are shown in a ... number of cuts. The illustrations are ... made on heavy glazed paper and are ex... ceptionally clear and attractive.

Pittsburg.

Orge Beggs is confined to his home by ns.

J C Loftis, of Loftis Bros. & Co., Chi- and C. W. Eudaley, auditor of that rn, are in Pittsburg on business.

Carles O'Brien, a former Pittsburg jew- but now a traveler for the Rockford Co., arrived in Pittsburg Sunday, the Pacific Coast for a short stay r.

Victor S. Strauss, of Jacob Strauss & has written to the trade here that he ome to Pittsburg March 11, that, on nt of six weeks' illness, his trip west n delayed.

wife of F. M. Langnecker, a jeweler w Brighton, Pa., died early last week. sympathy for Mr. Langnecker was sed by friends in Pittsburg, where well known

ne alterations to the interior of the f the George B. Barrett Co. are be- ade to properly take care of the busi- s of the house. Some new cases also ing installed

M Chavanee, representing Glaenzer & f Paris, called on the trade last week, hile he speaks some English, he had ficult time in some stores, transforming r prices into English.

following out of town jewelers were ttsburg last week, buying goods: R. oble, East Liverpool; John Linnen- Rochester; Mrs. A. Katzenmeyer, ttstown; H. M. Conrath, Indiana; oseph, Donora.

A. Gillespie, of Gillespie Bros., is in York, buying stock for the Spring P. C. Gillespie, of the same firm, had led leaving for Florida a week ago unday, but did not get away until last y. He intends to go to Havana before ning to Pittsburg. He will be gone for eeks.

Pittsburg Association of Credit Men addressed last week by City Solicitor es A. O'Brien, who told those present here is less fraud in commercial credit tsburg at the present period than at any n the history of Pittsburg, and attrib- this condition largely to the associa- energetic work for the promotion of ty in business methods.

President Steele F. Roberts of the Jewel- 4-Karat Club of Pittsburg, has called ting of the organization to be held in ooms of the Chamber of Commerce h 14, at which time officers will be ed for the coming year. The date for banquet will be definitely fixed this and every effort will be made to last year's affair, which was one of st banquets ever held in Pittsburg.

Pittsburg jeweler probably will have nor of making a solid gold chalice ed with jewels, which will be presented Paul's Cathedral. Every grain of in it will come from heirlooms and d treasures owned by members of the egation. The contributions comprise watch cases, rings, and gold ornaments most every description. Some contain onds and other precious stones, and the gold mountings are melted down, ones will be fashioned into the chalice.

the last meeting of the Jewelers' Duckpin League teams, the Wattles took three out of four games from the Diamonds and the Terheydens and Roberts broke even. The Vilsacks and the Lochs did not play, owing to illness of some of the members of the Loch team, Mr. Berger having been threatened with pneumonia. Stitt, of the Wattles' team, made the high score, rolling 146. This is the second highest score ever made by a member of the league. J. C. Crawford, Charles P. Parlett and O. A. Stehle, of the Jewelers' League, have entered the contest for the individual championship of western Pennsylvania.

Among the traveling representatives who recently visited the trade at Pittsburg were the following: Charles T. Dougherty, Osmers-Dougherty Co.; George W. Beardsley, Allsopp & Allsopp; W. H. Osborne, R. Wallace & Sons Mfg. Co.; C. K. Davison, Kohn & Co.; John F. Schierloh, Keystone Watch Case Co.; Ralph M. Hoxsie, Mason, Howard & Co.; Harry C. Kip, H. F. Barrows Co.; A. Rutherford, Taylor & Co.; Walter E. Hatch, S. B. Champlin Co.; A. B. Chase, Boss & Baldwin Co.; Vincent W. Henderson, Crane & Theurer; John S. Cuningham, E. L. Spencer Co.; George H. Thomas, Hartford Sterling Co.; J. T. Griffith, Jr., Carter, Howe & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; J. Williams, Fera & Kadison; Sidney H. Israel, S. & B. Lederer & Co.; W. J. Lane, Wm. H. Ball & Co.; J. E. Simonson, Ludwig Nissen & Co.; H. C. Berdan, Gorham Co.; L. Fleming, Joseph Fahys & Co.; E. A. White, George L. Vose Mfg. Co.

Loftis Bros. & Co. last week filed a suit in the United States Circuit Court against Thomas Flocker, of Hydetown, Crawford County, this State, who formerly resided in Pittsburg and who became surety for Isaac Friedberg, a former employe of the jewelry firm, who last week blew out his brains. The firm charges that Friedberg defaulted in his accounts to the amount of $6,145.40, and the suit against Flocker is for $3,000, representing the amount of a bond given by Flocker May 15, 1907, when he became surety for the suicide salesman. The story of how Friedberg took his life was fully set forth in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY. It will be recalled that Friedberg left a letter addressed to William T. Sanford, manager of the Pittsburg store of Loftis Bros. & Co., which set forth among other things that Friedberg felt that he would be forgiven by Sanford. In discussing the suit with the correspondent of this journal, Mr. Sanford said that the amount due from Friedberg is fully covered by Flocker's bond. "I really believe that Friedberg was robbed of certain goods," said Mr. Sanford, "and that he was afraid to let the truth be known. But we are fully covered."

The store of the Marks Isaacs Co., 715 Canal St., New Orleans, La., was entered by burglars between Feb. 19 and 21, and jewelry valued at about $500 was taken from the show cases. The thieves got into the building through a fire escape leading to the fourth floor and then went down to the ground floor, where the jewelry store was located. The police are working on the case, but have no clue.

Harrisburg, Pa.

Jacob C. Schmidt has been elected president of the Lebanon School Board.

W. A. Huber is conducting an auction sale of his jewelry and notion stock at Mechanicsburg.

Joseph Benner will shortly remove his jewelry store and loan office from N. 3d St., near Calder, to Walnut St. and Tanner's Ave.

William Rohm, caretaker of the clock equipment in the various departments on Capitol Hill, winds 287 clocks once each week, which keeps him pretty busy.

Among the central Pennsylvania jewelers passing through Harrisburg, last week, was Harry Nagel, of Nagel Bros., Lewisburg. He visited his brother, who is quite ill in Philadelphia.

Fire resulting from the overturning of a stove destroyed the store of Mervin Shenk, Mooredale, near this city, last week, causing a loss of about $5,000, partly covered by insurance.

A charter has been granted at the State Department to the C. M. Creveling Co., of Almedia, Pa., capital $10,000, to retail jewelry, etc. The directors are: C. M. Creveling, president; C. B. Lutz and C. W. Miller.

David Throne, who for five years has been the manager of the city loan office of H. C. Claster at 411 Market St., has resigned and will open a dry goods establishment on Main St., Bloomsburg, Pa., April 1, 1910. His successor as manager of the City Loan Office will likely be Philip Caplin.

L. Kamsky, manufacturing jeweler and diamond setter, has been compelled through growth of trade to remove from 21 N. 3d St. to larger quarters on the second floor of 26 N. 3d St., where he has installed the latest improved machinery that makes his shop one of the most complete of its kind in Pennsylvania. Starting in business in this city in 1904, Mr. Kamsky now employs three men on hand work and enjoys the trade of jewelers in Lewistown, Carlisle, Chambersburg, York, Lebanon, Hagerstown and other nearby cities. He also has a man on the road constantly.

The 20th annual meeting of the Traveling Men's Club was held here, last week, when these officers were chosen: President, W. T. Garrison, Columbia; vice-president, W. H. Whittaker, Harrisburg; secretary and treasurer, J. S. Rawlings, Baltimore; executive committee, E. H. Stuntz and H. A. Metzgar, Harrisburg; S. L. Lamberd and N. D. Vincent, Baltimore; S. M. Mallalieu and J. S. Connelly, Philadelphia; W. H. Swarthout, Merchantsville, N. J., and H. I. Frazier, Edgewater, N. J. Philadelphia was selected as the place of meeting in 1911. The club is composed of traveling men from various cities in the eastern States. Over 150 members of the fraternity, which included a number of jewelry salesmen, attended the annual banquet at the Commonwealth Hotel.

The J. L. Duke Jewelry Co., Fayetteville, Ark., has been incorporated with a capital of $10,000, all subscribed. The incorporators are: Charles Richardson, John B. Evans and W. S. Chicks.

"What the National Association is Doing."

(By Claud Wheeler, Secretary of the A. N. R. J. A., before the convention of the Nebraska Retail Jewelers' Association.)

THE present organization was effected in Rochester, N. Y., in 1906, after a very lively session; 130 members were reported at this meeting. It was decided to hold the next meeting at Chicago in 1907. At this meeting 678 members were reported, several States having affiliated during the year. The first real work was begun at this time. The question of uniform prices was discussed, the retailing jobber came in for his usual share and the parcels post received a knock in the way of a resolution. Many things were recommended and others were condemned.

Some say the trend of affairs was radical. Of this I cannot say. But the results of the meeting were good, and when the association gathered at Cincinnati in 1908 there were reported 1,567 members. This was a meeting of results. Radicalism was laid aside nearly altogether and a conservative policy of settling our troubles by negotiation and conference was adopted. The trade-mark question was settled at this meeting and of this I shall speak later. The minimum fixed selling price on staples in our line was approved by the convention. In the light of subsequent events the most important action taken at this meeting was the election of John P. Archibald for president. I do not want you to think that I am endeavoring to place too much credit to one man, but I have been in a position to know that very many of the results that we know about have been brought about by the labor of this man. Of course, he could have done nothing as an individual. It was as the president of our national organization. It takes work to get results and he has been willing to work.

This brings us up to the most successful meeting yet held, the one in Omaha last year. It was at this meeting that harmony with a big H prevailed. The National Association of Jobbers sent representatives to this meeting and one entire day was given over to talks by representative men from the wholesale trade. These talks resulted in good. They were educational. These men learned something about the retail jeweler they did not know, and the retailer learned something about the wholesaler he did not know.

These conventions are places where we get together to discuss the conditions of trade and have offered remedies. It is then left with the officers to make an effort to have your desires carried out. The National Association, through its officers, is at work all the time. Much of the work that is done is never heard of by you. Organization work is in progress all the time. Efforts to form new local associations and keep up interest in those already formed. It is astonishing how the officers of some of the States go into their shells just after the annual meeting, and remain there until time for the next meeting. It is impossible for the National Association to accomplish much unless your officers co-operate all the year around. I have in my office as many as five copies of letters sent to one secretary of a State association and not a line have I had. I wrote a member of one State association about the situation and he offered his sympathy in reply. He said he had written their secretary three letters since their last meeting and had not been able to hear. I tell you that meeting once a year and passing resolutions of commendation and condemnation is not going to get any results. Individual interest and work is what we must have.

Now, as to what we have done or are doing. I take it that every member present reads the trade journals and are as familiar with the action taken by various companies as I am. If you do not read the trade papers I am surprised that you were live enough to come into this organization.

Just a short time ago the jewelry trade was at the mercy of retail mail order concerns. Consuming great quantities of merchandise, backed by unlimited capital, and managed by men of ability and organization, is it any wonder the manufacturer turned to them as a market for his goods? The retailer who should have been taking his goods and delivering to the consumer was indifferent and asleep on the job. Modern business methods were unknown in many jewelry stores. Merchandising was not up to a point of competing with these large concerns. The individual was helpless. Organization was the only solution. States began the work and then came an affiliation of all the States into the National Association. When manufacturers realized that the retailers had awakened and meant business they were willing to do their part and the success can be seen on every hand. And the fact is that much of the success is due to efforts made by some of the manufacturers. Many of them, as well as jobbers, are doing more to help in the organization and strengthening of our organizations than some of us are doing.

The National Association is bending every effort to correct evils in the trade which act as a handicap to what we are accustomed to call the legitimate jeweler. By that we mean the man who makes the jewelry business his principal business as distinguished from the mail order houses, department stores and pawnshops. There are two ways of bringing about these results. The association might get all the concessions in the world from the wholesalers and manufacturers and they may adopt the policies we are asking for. They might all adopt the rule of selling exclusively to the legitimate retail jeweler, and yet our condition would not be improved. It would simply be up to the jewelers themselves. If we as merchants continue along the lines we have for years, cutting one another, fighting one another, and doing the unbusinesslike things we have been doing, all the the wholesalers are doing and all the association is doing will be for naught.

The work of the association is two-fold. We are endeavoring to find out the needs and requirements of the retailer, and by bringing these before the wholesaler and manufacturer get them to adopt policies that will secure to us the welfare we so much desire. After this is done every retailer must give his support in every way to the men who adopt such policies and refuse to handle goods that are sold promiscuously and no protection given us. Let such goods be known as department store goods. To educate the retailer to do these things and work in harmony with other jewelers is the work of the association.

There are now several watch companies offering the retail jeweler protection in their lines, and I am told that others contemplate such action. Watch case companies have recently notified their distributors that there were to be no more subjobbing and cases are to be sold only to legitimate retail jewelers. Some of the best silver houses maintain a similar policy.

The National Association is working on all these things and I will tell you that there is but one thing that prevents us from doing more than we do and that is that not enough of the retail dealers are showing an interest in the matter. While the nearly 3,000 jewelers affiliated with the association constitute a power, think what it would mean if we could go to these people and show them that 6,000 or 10,000 were back of the request.

In my opinion, we have gone nearly as far as we can until we have educated the retail jeweler to see this and join with us in the work. The average small jeweler either regards the $3 dues too seriously or refuses to see the benefit of united effort. The average large dealer has held off for the reason that he felt big enough and important enough to paddle his own canoe unaided by others in the trade.

In this little talk I am not going to mention the names of the houses that have adopted policies for the bettering of the trade. It is not necessary because you receive these notices every day. If some of the efforts being made now bring the results we expect, you will receive many more such notices before our next meeting. Not all the credit for this work should be given the National Association, although it has been able to accomplish things that it would have been impossible for State associations to accomplish just as a State organization can do more than an individual. More is being done to remedy the evil of retailing jobbers by the State organizations than by the national for the reason that this question is usually more of a local one.

I said I would mention the official trade-mark. This is a big question and many of our best men have been working on it until they have it in form, but the success of it seems in doubt, and I believe will remain so until a greater number of the retailers decide to come in and give the association movement their support. It is hard to convince a manufacturer that much is to be gained by making up a line of goods bearing this mark when the sale is confined to members of the association when he knows that only about 3,000 of the jewelers are members. I hope to see a large increase in membership this year, and if the State officers do their duty there will be a larger increase than last year when the gain was approximately 800 new members.

The National Association is organizing new associations whenever enough jewelers of a locality can be interested. We expect several more States affiliated by the next m

At the meeting last year at Omaha it cided that the National Association shou a door plate to be furnished members. The have decided on a plate and the order pla them. In a few weeks these will be r deliver. A charge of $1 will be made plate. already many members have se dollar to my office and I hope many oth send for the plate. I believe this was a wis on the part of the association and full credi be given A. J. Stark, of Denver, for gi thing the start he did at Omaha. Every should have one of these plates and p door where people can see that he is a me the national organization of his trade

And I want to say just a word about the cates issued by the National Associati have issued certificates to all members w been reported to the secretary's office. these certificates bear seals of years gone have the work so arranged now that as a State secretary sends dues to our renewal seal will be issued for the year f the dues are paid. If you have not a l for your certificate it is either because y not paid your 1910 dues to your secreta has not sent the same to my office P dues and stir him up. It is unfortunate t States have their fiscal year end at a m than Dec. 31. I hope that all States will their fiscal year to coincide with that of tional, which begins on Jan. 1.

Now, I want to say a few words ab coming meeting, which will be held at th Cadillac in Detroit, July 26, 27, 28 and 2 indications now are that it will be the gathering of jewelers ever assembled in th try. There is every reason why it sh The location of the meeting this year i Detroit, one of the most beautiful cities located that it is convenient to all sec in a direction that Summer rates are alw effect. The executive committee feels most satisfactory arrangements have bee for the holding of the convention. The this year is more directly under the mana of the National Association than ever bef we hope to conduct it in a manner that highly satisfactory to the exhibitors and me

This matter of exhibits is an important the jeweler. More information can be g here and more goods be seen than by spe great number of days in a market. We have many educational exhibits this year exhibit space will be under the control association and all applications for spa exhibition purposes will be sent to the r secretary. We hope in this way to give hibitors all the advantages possible, and t best service possible. After consulting with of those who have exhibited in the past, decided that a charge of $1 per square f the week would be reasonable. We t everybody shall have a square deal.

One thing that I am trying to impress officers of the various State organizations every retailer is as welcome and as much as the delegates. The impression seems t it is a convention for delegates only. U bylaws each State is entitled to one vote f 20 members or fraction thereof. This d mean that only one is expected to atte number. If a State has 201 members, is entitled to 11 votes, and it does not whether one or 201 members are present to how these 11 votes are cast.

The National Association is your as just as much as the Nebraska asso association, and I hope you will be this Summer. Any matter which you w bring before the association should be sent of the officers. The president and myself be glad to hear from you and will do comply with any request you make and c any desire you may express.

The association work has reached a it is recognized by the leading manufacturers wholesalers in our trade, and we can more impressive and powerful by efforts to get all the jewelers interested and ing. The American National Retail Jewelers sociation is no longer an infant. It has it has strength as the results of the attest, but we need more in numbers, a working interest, and we will attain the nition we deserve.

Let us work to that end.

PATENT DEPARTMENT

ICH IS CONTAINED A LIST OF THE LATEST PAT- TI RANTED BY THE UNITED STATES AND GREAT RITA. THE UNITED STATES PATENTS THAT HAVE PID AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF FEB. 22, 1910.

2. OUNTAIN-PEN. Francis C. Brown, York Filed June 29, 1908. Serial 440,79

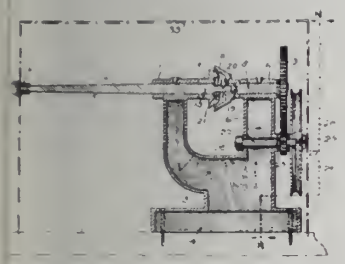
ta n, a barrel, a feed-bar movable g and having at its front end a



mprising two superposed and a brace engaging the lower tongue, having a recess or seat, and a cap pro- ith an internal pin to engage said seat.

1. WATCH-WINDING MACHINE. Lisle Scott Toledo, O., assignor to the J. J. eman Co., Toledo, O. Filed Sept. 7, 09. Serial No. 516,424.

atch-w nding mechanism, the combination luble driving member, a revolubly driven adapted to be frictionally revolved by the ember, said driven member being mov- gitudinally of its axis and having an axial



cushion, a spring adapted to normally the driven from the driving member, and to pressure on the cusion and permit the member to be thereby moved into frictional ent with the driving member, and adapted matically withdraw the driven member from gagement when the pressure on the cushion and means to revolve the driving member.

2. CUFF BUTTON. John A. Monroe, ak Park, Ill. Filed Feb. 15, 1909. Serial o. 477,947

ff-button comprising a shank, and heads to the ends of said shank and extending



in front thereof, said heads converging each other and having their free edges in roximity.

1. JEWELER'S GAGE. Herman V. RNHARDT, Newark, N. J. Filed July 13, 09. Serial No. 507,296.

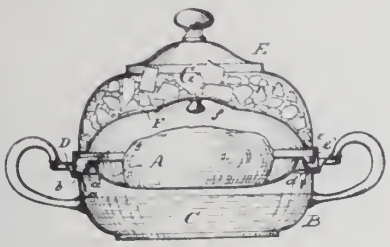
ge comprising a plate having in itself ad- one of its edges an outside-calipering entirely surrounded by the plate, a neck g from said edge of the plate in a direc- ay from said aperture and opposite said aperture with respect to said edge, and an inside calipering member at the outer end of said neck



of the same size as said aperture, said neck being narrower than said inside calipering member.

950,239. REFRIGERATED SERVING-DISH. William H Oskamp, Cincinnati, O. Filed Aug. 10, 1908 Serial No. 447,877.

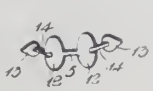
In a refrigerated vessel, the combination of a melt water receiver provided with an internal shoulder below its upper edge, a dish for food-matter, the upper part of which is turned downwardly and outwardly to form a flange below its upper edge which flange is perforated and fitted to seat removably upon the internal shoulder of the melt-water receiver, said flange forming the bottom of an annular gutter of which the downturned part of the food-dish forms the inner side,



and the opposite part of the side of the melt-water receiver the outer side, a cover of semi-globular shape fitted to seat with its lower edge in the gutter described and provided with an ice-chamber in its upper part which is provided with outlet openings to permit of escape of water resulting from melting of the ice which drains into the gutter formed between the upper part of the food-dish and the upper opposite part of the melt-water receptacle and from there through the openings in said gutter into the melt-water receptacle below.

950,353. CUFF-BUTTON. John H. Simpson, Providence, R I. Filed March 25, 1909. Serial No. 485,664.

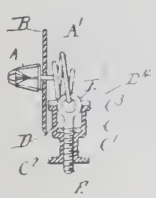
An approximately arc shaped cuff fastener comprising a strip of metal having shoes at its oppo-



site ends and disk-like heads spaced longitudinally from each other and from said shoes, said shoes being arranged in a plane parallel to that of the heads.

950,408. SAFETY-CLASP. Oscar Sherman, Brooklyn, N. Y. Filed July 24, 1905. Serial No. 271,033.

The combination in a safety-clasp of an eye bolt, a clamping barrel adjustably engaging the



bolt, a clamping sleeve having a central opening supported in the barrel, and a flange having indentations extending across the outer surface thereof at the upper end of the sleeve.

DESIGNS.

40,517. EMBLEM. Carl Blake Hunkins, Bill ing, Mont Filed Aug. 25, 1909. Serial No.



514,659. Term of patent 7 years.

40,519. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. William C. Codman, Providence, R. I., assignor to the Gor-



ham Co., Providence, R. I. Filed Dec. 23, 1909. Serial No. 534,744. Term of patent 14 years.

40,548. HANDLE OF A SPOON, FORK OR SIMILAR ARTICLE. William C. Codman, Providence, R. I., assignor to the Gor-



ham Co., Providence, R. I. Filed Dec. 27, 1909. Serial No. 535,214. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

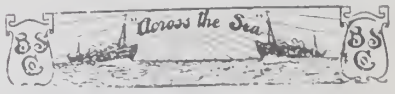
TRADE-MARKS PUBLISHED FEB. 22, 1910.

Ser. No. **45,502** and **45,503.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Standard Button Co., Attleboro, Mass. Filed Oct. 23, 1909.



Particular description of goods.—Jewelry for personal adornment, ornamental chains and chain ornaments.

Ser. No. **45,805.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Ben Strauss Co., New York. Filed Nov. 10, 1909.



Particular description of goods.—Brooches and stick pins

James L. Hand

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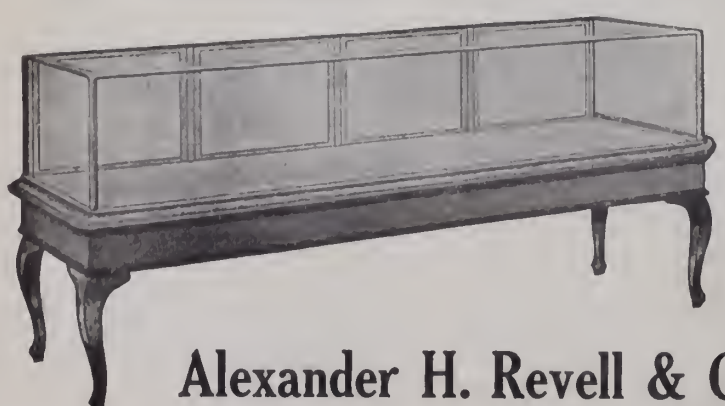
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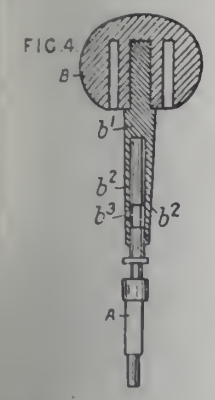
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JAN 12, 1910.

,79 WATCHES AND CLOCKS. F. C. Wil-ks, Malvern. Sept. 21. Period for grant-i patent not yet expired.

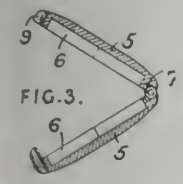
Keyless Mechanism.—To prevent over-n keys or winding-stems consist of two e part, operated by the hand, being d s a spring socket embracing the other w a frictional grip just sufficient to over-resistance of the mainspring. The de-



w a plied to a keyless watch. The g oh B is attached to a tube b^1, slotted d lly to form spring fingers b^2 which grip n A. To prevent removal of the tube b^1, ay he gr ved, the inwardly bent ends f rs b^2, or a pin b^3 fixed to the tube en-h the groove.

. LOCKETS W F. Jennens. Warwick-Sept. 23.

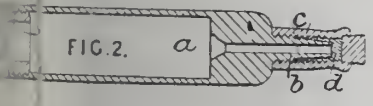
s 5 of a locket are each stamped from a e of metal so as to form in one operation c 6 for a photograph, etc., a depression



the binge is subsequently soldered, and s for the fastening. In this way the f locket are made more rigid than usual, tbt soldering.

. K RECEPTACLES. J. Glass, London. e 23.

vi for filling reservoir pens consists of a v anite, or other rigid body or container d at one end with a nozzle *b* and at the n with a screw cap *e* formed with an air

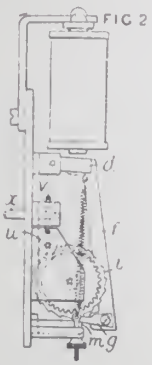


w b is opened or closed by adjusting the e nozzle *b* is closed by a screw cap *c* d th a rubber or other seat *d*. The de-y e made in the form of a bottle.

ISSUE OF JAN 19, 1910

. LECTRIC CLOCKS, COUNTERS, T W. G. Stockall, Stroud Green, Lon-n Dec. 23.

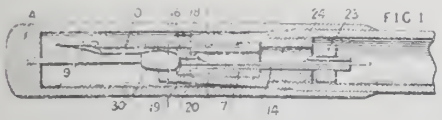
s dial movements for secondary clocks, t kind in which the hands are intermit-dr n by means of the pivoted armature le o-magnet, to which a current is periodi-a nitted by a master-clock or the like. g ntralized pawl *g*, carried by an arm *f*, a tchet-wheel *i* when the armature *d* is a jams between the wheel and a fixed that overdriving is prevented. The ratchet is geared to the hand-spindle *x* th ough a worm and wheel *u*, *v*, in order that friction-tight



hands on the spindle may he adjusted without straining the mechanism.

20,386. PENS. P E. Wirt, Bloomsburg, Pa., U. S. A. Sept. 28.

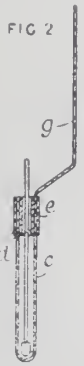
A fountain-pen of the kind in which the cap carries a device to cut off the supply of ink is provided with a concavo-convex metallic feed-plate 10 underlying the nib, and a feed-bar 14, which is pierced by an air hole 18 and carries a wedge-shaped supplemental feeder 24 secured in position by a stop-collar 23. The feed-plate 10 is held in place by a plug 7 and is struck on an arc of



smaller radius than the nib 9 in order to leave ink passages along its sides. The feed-bar 14 has a small longitudinal movement limited by the collar 23 and by a cylindrical head 16 on the feed-bar, so as to leave an ink passage between the wall 19 of the head 16 and the wall 20 of the plug 7, when the pen is ready for writing; this passage and the air-hole 18 are both closed when the cap A carrying the plug 30 is placed on the pen.

20,573. MATCH-BOXES. C. Neuss, Roermond, Holland. Sept. 30.

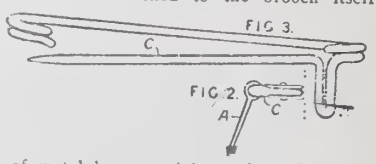
A pocket receptacle for matches consists of a case *c* closed on all sides except the top. Inside, and arranged on either side of the case are strips *d* of striking-material. Pressure is exerted on these strips by means of an elastic ring or clasp *e* comprising two metal bands connected at their



ends and having inwardly-projecting parts near the ends, which are adapted to be turned down over the upper edges of the holder when the clasp is in position. A cap or cover *g* may he provided, in which case the back of the holder is formed with slots through which the projecting parts of the clasp may pass.

20,613. BROOCHES. C. Swan, North Finchley, London. Sept. 30.

In order to prevent brooches from falling forwards about the axis of the pin, the brooch pin is provided with a projection to lie along the surface of the garment. This projection A, Fig. 3, may be made integral with the pin C, or may be carried by a sleeve which fits tightly on the pin, Fig. 2. The projection, which may also be soldered to the pin, extends downwards and rearwards. When the projection is made by bending the wire of the pin, the loop may be open and carry a small protecting-chain. In a modification, the projections are attached to the brooch itself, a



strip of metal bent at right angles being attached near the hinge joint.

Applications for British Patents.

2,413. EYEGLASSES. L. F. Adt.
2,467. WATCH CHECKS FOR JEWELERS. J. B. Ingalls.
2,489. EYEGLASSES, SPECTACLES AND THE LIKE. E. Downing.
2,741. EYEGLASSES. H. Brinkhaus.
2,879. BRACELETS OR THE LIKE. H. Harris.

Complete specifications accepted.

1909.

2,803. TOILET AND WATCH BRACKET. Sands.

Complete specifications open to public inspection before acceptance.

1910.

685. RETAINER FOR LADIES' HATS. Young.
1,141. POCKET UMBRELLAS. Mattioni.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for The Jewelers' Circular-Weekly by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired Feb. 21, 1910.

492,030. PENDULUM-BALL. Almeron M. Lane, Meriden, Conn.
492,048. FOLDING UMBRELLA. Elwood C. Phillips, Chicago.
492,084. POCKET-KNIFE. Henry M. Brigham, Brooklyn, N. Y.
492,125. SPECTACLE EYE-SHIELD. John D. Warren, South Framingham, Mass.
492,177. METHOD OF MAKING METAL MOUNTS FOR BRUSHES, HAND MIRRORS, ETC. Aorian Wolff, Waterbury, Conn.
492,184. COMPENSATION BALANCE FOR TIMEPIECES. John Bliss, Brooklyn, N. Y.
492,202. NECKTIE HOLDER. Floyo Heavener, Helena, Mont.
492,216. METHOD OF MAKING SHEET-METAL MOUNTS FOR BRUSHES, HAND MIRRORS, ETC. John Lines, Waterbury, Conn.
492,234. EYEGLASSES. Stephen Richard, Jr., Southbridge, Mass.

Design patent granted Feb. 18, 1896, *for* 14 *years.*

25,169. HANDLE FOR SPOONS, ETC. James W. Fuller, St. Paul, Minn.

Design patents granted Feb. 24, 1903, *for* 7 *years.*

36,232. DESIGN FOR MEDALLION. Wm. A. Malliet, Hackensack, N. J.
36,233. DESIGN FOR GLASS VESSEL. Walter Egginton, Corning, N. Y.

Design patents granted Aug. 21, 1906, *for* 3½ *years.*

38,174. STICK-PIN. Walter M. Dake, Denver, Colo.
38,175. BACK FOR MIRRORS, BRUSHES, ETC. Percy J. Callowhill, North Attleboro, Mass.
38,176. BACK FOR MIRRORS, BRUSHES, ETC. Sioney A. Keller, New York.

Congressional Notes.

The bill to provide an appropriation of $2,000 for the purpose of procuring bronze medals to be bestowed upon the survivors of the Port Hudson, La., volunteer storming party has passed the Senate.

A bill, without any appropriation, has been introduced in the House by Representative Foss, to authorize the striking off at the United States Mint of medals for officers of the naval service, to be known as Congressional medals of honor.

This New Minute Numeral Dial

(MONTGOMERY PATENT)

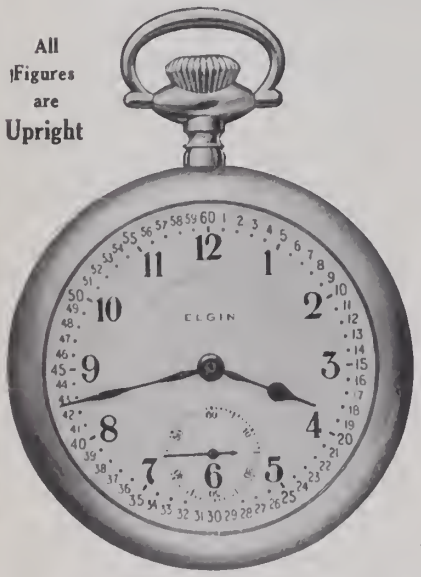
With Upright Figures



was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the

Railroad Models of the Elgin Watch

All Figures are Upright



Each minute is numbered with clear, sharp, upright figures. The figures of the even five numbers in the minute circle are printed in red. This dial is so well designed that the complete time is read at a glance, doing away with even the momentary calculation necessary with old style dials. Railroad men want Elgins with this dial. The complete line of Elgin Railroad Watches with this dial will be well advertised in railroad men's publications. Be prepared to furnish them to your trade.

Write your jobber or this company direct.

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New York Office
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Factories: ELGIN, ILL., U. S. A.

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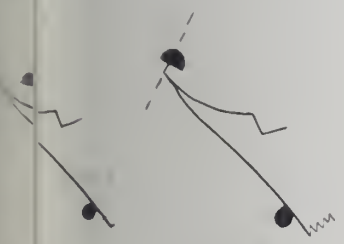
THE HOROLOGICAL REVIEW

Hints on Safety Action of the Lever Escapement.

Written expressly for The Jewelers' Circular-Weekly
by T. J. Wilkinson.

(Continued from issue of Feb. 23.)

rate the practical side of our sub- we will assume the following erro- lition to exist, and explain its ef- ly, that in which we find the dis- ating the horn of the lever from f the roller jewel, lever against its ee Fig. 9.) This distance, we xceeds the total lock of the tooth the locking face of the pallet herefore, if the space separating e i the lever horn from the path of jewel be of three degrees extent



G. 9. FIG. 10.

tal lock of tooth on pallet two e would have as a resultant error one degree (3 — 2 = 1), which t the tooth of the escape wheel, in remaining on the pallet jewels' ce, slipped on to the pallets' im- as shown in Fig. 4.

hat we have now written it may d that the horn of a lever in a er escapement is made up of two urves, the reason for which we in.

l first discuss the correct length horn, double-roller escapement. to be of such a length that when of the roller jewel is opposite the of the horn, as Fig. 10 shows, finger must be well outside the the safety roller, as illustrated

on for thus specifying the length r horn will be apparent from the If we bring the guard finger edge of the safety roller we de- distance between the lever horn ller jewel. Now, if we maintain finger against the edge of the r and revolve the balance, there- the guard finger to enter the crescent, the moment this takes place we find that we can move the lever still further forward, and that the face of the lever horn comes in contact with the face of the roller jewel.

But if in place of this the horn was so short that it could be pushed past the roller jewel the result would be disastrous to that escapement, hence the necessity for a long lever horn in all double-roller escapements. Whenever we desire to test the length of a double-roller lever horn we hold the guard finger in contact with that part of the edge of the safety roller just outside the crescent and note that the tip of the horn extends up to or beyond the roller jewel. We should also observe that there exists no contact of the parts when in position indicated.

Having treated of the length and relation of the horn to the roller jewel while the guard finger is outside the crescent, we shall now take up the relation of that part of the lever horn to the roller jewel at the moment the guard finger enters the crescent. If we lift the lever off its bank at the moment the guard finger enters the crescent it will be found that the roller jewel and face of lever horn come in contact and, by thus doing so, preserve the safe action of the escapement. If, when the lever is against its bank, we allow a freedom of 1¼ degrees between it and the path of the roller jewel the result will be that in the event of the lever horn meeting the roller jewel a lessening of the total lock of tooth on pallet takes place, viz., 2 — 1¼ = ¾, this being the remaining or safety lock which insures correct action whenever the escapement is subject to rough usage.

We will next suppose someone had filed this part of the lever horn, making the freedom between that part of the horn we have been discussing and the path of the roller jewel (lever against bank) a matter of 2¼ degrees. The result of this excessive freedom would be that in the event of the watch receiving a hard shock at this phase of escapement action, resulting in the lever being thrown off its bank, and in consequence the face of the horn coming in contact with the face of the roller jewel, we will now find the safety action is deranged, because the total lock of the tooth of the escape wheel on the pallet jewel is less than the excessive freedom which exists between the horn and roller jewel, viz., 3 — 2 = 1. Here we have a trip. The escape-wheel tooth, in place of remaining on the pallet jewels' locking face, enters on to the pallets' impulse face, as depicted in Fig. 4.

For practical reasons we shall briefly recapitulate the points necessary for testing the safety action:

Single-roller escapement.—Commence by bringing the guard pin against the edge of

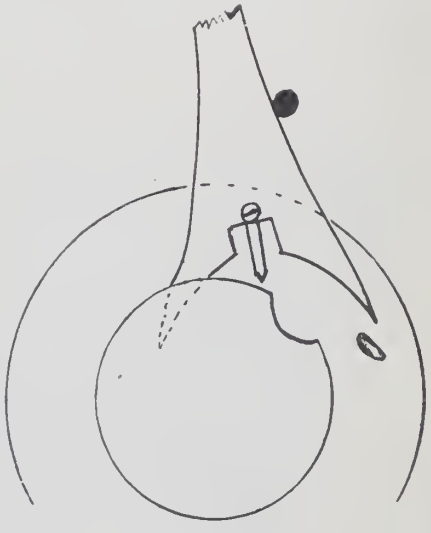


FIG. 11.

the roller table and then note the extent of lock of the tooth on the pallet jewels' locking face. Next, when the guard pin enters the crescent, bring the corner of the lever slot in contact with the face of the roller jewel, and observe that the remaining lock of the tooth on the pallet is sound. Again, it would be wise to examine the relation of the lever horn (single roller) to the guard pin. To do this, bring the roller jewel beyond the tip of the horn, then with the guard pin pressed against the edge of the roller table revolve the balance, thereby bringing the roller jewel past the horn and into the lever notch.

If the relation of the parts is correct the roller jewel will pass into the slot of the lever without any decided catch or stick. Friction will be detected when the roller jewel rubs past the corner of the lever slot, but in no part must there be any decided catch liable to cause stoppage. In fact, absolute freedom of the roller jewel with all parts of the lever horn is to be preferred, in which event the only friction of

WALTHAM WATCHES



COLONIAL SERIES
Riverside Maximus
Enamel Dial



COLONIAL SERIES

Gold and Gold Filled Watche

These watches are a noteworthy add to the Waltham line. They are exceptio thin and may be had with Enamel, Silver ish or Gilded Metal dials of artistic de Colonial Series watches appeal to the most cr buyers. Equip your stock with these good Spring trade.

Colonial Series watches are to be had in v grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to m perature, isochronism and five positions.

Riverside—19 jewels, adjusted to tempera and five positions.

Royal—17 jewels, adjusted to temperature three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial Series watches are cased timed at the factory. They are delivered to trade in display boxes. The retail selling p on these watches is fixed and plainly printed the contract notice which is placed in the with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

bservable will be the natural rub
the r er jewel as it passes the corner
the er slot in single-roller escape-

a double-roller escapement in re-
to ts safety action, commence by
g le safety finger against the edge
s ty roller and note the extent of
ing safety lock of tooth on pallet
xt revolve the balance and at the
e roller jewel is well opposite
the lever horn see that perfect
these parts exists; then continue
he balance, and at the moment
finger enters the crescent bring
the lever horn in contact with
e roller jewel, and, as before,
f the extent of the remaining
of tooth on pallet.
gain cause the balance to
d when the roller jewel comes
e corner of the lever slot lift
ff its bank, thereby bringing
in close contact and observe the
i the safety lock of the tooth on
ewel.
be impossible within the limits
ent subject to enter upon a dis-
out escapement errors, their
t and remedy. To do so would
n entire review of the lever
and with it a consideration of
types of the lever escapement
merican-made watches. To the
many workmen all escapements
nd this is a grave error and one
ses watchmakers who are un-
escapement work endless worry.
of the parts are undoubtedly
what is a correct adjustment
ke is a totally incorrect adjust-
nother We are referring now
n-made watches. The differ-
ave just mentioned seem to be
ealized and recognized in their
e majority of watchmakers.

(THE END.)

Bad Oil.

Feb. 17, before the Convention of the
Retail Jewelers' Association, Lincoln,
, by C. S. HAYES, Norfolk.)

RED a lesson about oil shortly
started in business for myself
ped me ever since. I started in
l way financially, and could only
r three movements at a time.
uld sell and guarantee for one
before the year expired they
ys come back, and a dissatisfied
ith them, declaring that I had
second-hand watch. I found the
hard. After cleaning, oiling
ing I would return it to my
nd he would then get good
from the watch.
casion to go to Chicago, and
, trying to learn what I could,
e doors of an extra large safe
en, and, to my surprise, it was
ith movements from the lead-
s of those days. I made the
the wholesale man that I had
thing that day that caused me
l paid for my trip to the city.
anxious to learn what it could
alled their notice to the large
stock of movements in the safe and told them some of these same movements would still be there when I came in the next two or three years.

I told them of the trouble I had had with my movements not running one year without stopping, and I saw the reason why they did not continue to run that day, and I decided to clean every movement I bought before selling to the customer, and this was one of the little things that helped me to build up trade and have satisfied customers.

This seems to be a very little thing, but it helped to cause the wholesale man to have the movement shipped direct to the retailer from the factory, assuring the movement to be delivered in fine shape. It took many years to have this accomplished, but I consider it a great improvement for the retailer; coming, as they do, by express, they do not get out of order and broken in transit, oil is fresh and the movement ready to start with a good motion.

I have had watches brought to me that had stopped on account of the oil being gummed in about six or eight months after the party had paid for cleaning, and the oil did not remain in good condition for one year, as it should. This condition is caused largely by the watchmaker who buys a bottle of oil and continues to use it as long as it will last.

My experience has taught me that after a bottle of oil is opened it should be placed where it would not be exposed to the light, and not use it on watches longer than two months. The oil often becomes unfit by the watchmaker leaving his oil cup uncovered, allowing dust to settle in the oil, and exposing it to the light and air. The workman continues using it as long as there is oil enough to adhere to his oiler, regardless of turning chip from his lathe, and dust, etc., expecting the watch to give the best of satisfaction; and if it does not, he thinks he must try some other make of oil.

The Thousandth Part of a Second.

(From the *Scientific American Supplement.*)

IN a lecture delivered before the Urania Club in Berlin, and published as a summary in the *Illustrirte Zeitung*, Dr. Spiess made the thousandth part of a second the theme. Such a part of a second is an interval that is hardly perceptible by the human senses, and yet in physics and mechanics appear occurrences that can be measured by a very much smaller interval.

The "moment" with which we designate a marvelously brief duration is a long interval when compared with the thousandth part of a second, for the human eye needs a little time to become ready for vision. A flash of magnesium passes much more quickly than the pupil of the eye is able to contract itself; with a flash of magnesium the human eye can be photographed while it is wide open, just as it always is in the dark. A flash of magnesium produces in our eye a gleam of perceptible duration, but in so doing resorts to a little deception; that is, the gleam acts on the tissue of the skin for some time after it has expired. Consequently we feel a flash of magnesium much longer than it really lasts.

Far more quickly than the flash of magnesium does the gleam of the electric spark pass; it lasts perhaps the one-hundred-thousandth part of a second. A white line on a black disk that is turning with the greatest rapidity cannot be seen while a flash of magnesium lasts, but can be seen easily enough under the electric gleam.

Electricity has also made it possible for us to measure the speed of flying projectiles. The doctor explained the various apparatus that are used to measure such small and the smallest intervals of time, the millisecond watch of Engineer Lipp, for instance. This watch is also used to indicate "exact time" which, as is well known, is of such great importance to the astronomer when he desires to state precisely the moment of the transit of a star in the telescope. Between looking at and pressing the button on a watch that shall indicate the moment of seeing time must be lost. Then the lecturer showed by illustration how much time one needs to respond with a movement to an excitation of the sense of hearing.

The human nervous system works somewhat methodically, but still with great quickness. What happens from the time a sound is heard to the time when the perception of the sound indicates itself through physical movement is very complicated. The sound waves—produced by a blow which, by means of an electric current, sets the index of the millisecond watch in motion—must first put in motion the tympanum and thereby the whole mechanism of the organ of hearing and its adjuncts before sound can act on the nerves of hearing; this sound leads aural sensibility to the brain where it is changed into an incitation to movement which is communicated by current to the muscles of the fingers. These must contract themselves before they can close a contact that stops the index of the millisecond watch. And yet all this has taken place in a few hundredths of a second, and can take place in exceptionally fine natures in the thousandth part of a second.

Incidentally the demonstrator made use of the chronoscope in the measurement of wonderfully short intervals. He measured, for instance with the Boulenge apparatus the velocity of a Tesching bullet. A long and short bar of iron, respectively, hang from an electromagnet; the bullet interrupts at the mouth of the rifle and at the goal of the current; the electromagnets lose thereby their strength and let the bars fall; a knife indents the longer bar and thus shows, in accordance with the law of gravity, how much later the longer one fell than the shorter one.

In this demonstration the Tesching bullet acquired an initial velocity of 225 meters a second. Such tests must, of course, have great importance for ballistics. And by means of the Pouillet mirror apparatus the lecturer even succeeded in measuring the velocity of the projectile while it was still in the barrel of the rifle.

A. S. Orr, Greenfield, Ind., was seriously injured, one night recently, while riding on an interurban car from Indianapolis.

It is not generally known that King Alphonse of Spain is particularly interested in horology. He is said to have a large collection of unique watches and clocks.

YOU KNOW YOU DON'T HAVE TO

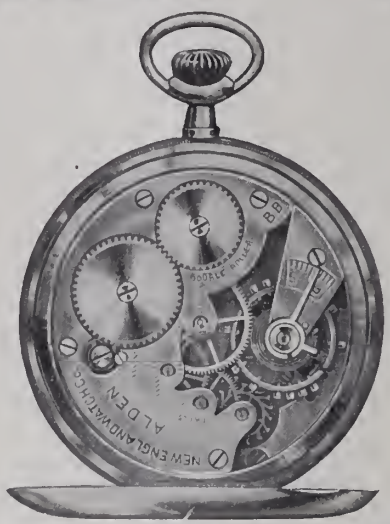
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Double Roller Lever Escapement
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and see if you can find any cased complete watch that gets anywhere near this price in

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Real Watches
at Reduced Prices
In Dozen Lots, Per doz. $32.40
" 3 " " " 31.20
" Gross " " 30.00
Less than Doz. Lots,
Per Watch, 2.80
Subject to Jewelers' Circular Key and 2 Per Cent. Cash Discount

Dealers may order direct from

The New England Watch Co.

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OR FROM ANY OF THE LEADING JOBBERS

Pacific Coast Agents, B. W. FREER CO., San Francisco

Ladies' Watches
Suitable for all occasio
"Elfs" and "Cavos"
10 Ligne 15 Li
Cased in Solid Gold, Gold
Sterling Silver, Nickel and
Metal, Open Face or Hu
Marvelous Variety in
Case Designs
Prices, $6.40 to $32.
Subject to Jewelers' Circula
and 6 Per Cent. Cash Dis

RATING OF WATCHES AND CHRONOMETERS. 1909.

THE number of watches sent for trial this year shows a considerable increase, the total being 380, as compared with 252 in 19 and 246 in 1907.

The number of entries for each class of test, and the results of the examination were as follows —

Entries.		Results of Trial.	
		Received Certificates	Failed
Class A	253	201	52
Class B	70	55	15
Subsidiary trial	57	43	14

The marked improvement in performance to which attention was drawn in last year's Report has been maintained, and 1 movements have obtained the distinction of "especially good."

The following figures show the percentage number of watches obtaining the distinction "especially good," as compared to total number obtaining class A certificates :—

Year	1900.	1901.	1902.	1903	1904	1905.	1906.	1907	1908.	1909.
Percentage "especially good"	35·4	35·5	31·6	42·4	50·2	44·7	47·5	43·0	56·8	54·7

The number of watches obtaining 90 marks and upwards, has shown another considerable increase, the total being 25, as ared with 15 last year.

In Appendix IV. to the Report of the Observatory Departments will be found a table giving the results of trial of the atches which gained the highest number of marks during the year The first place was taken by the keyless double-roller g-barrel Bar-lever watch No. 344762, sent by Messrs. Vacheron & Constantin, Geneva, which obtained the high total f 4·5 marks.

TEST FOR POLICEMEN'S CHRONOGRAPH WATCHES.—At the request of the Metropolitan Police a special scheme for the e ng of the chronograph watches used in timing motor cars has been prepared and submitted for the consideration of the Po e Authorities.

MARINE CHRONOMETERS.—These also show an increase, the entries being 108, as compared with 82 last year, Of these, 82 ned certificates and 26 failed. The percentage of failures, 24, is slightly above the average value.

Highest marks obtained by complicated watches during the year :—

Description of Watch.	Number.	Name.	Marks awarded for			Total marks.
			Variation. 0—40.	Position. 0—40.	Tempera-ture. 0—20.	0—100.
Mite and split seconds chronograph ...	214569	Stauffer, Son & Co., London ...	31·2	36·8	18·4	86·4
	203147	,, ,, ,,	30·0	37·5	18·5	86·0
	203148	,, ,, ,,	31·2	36·4	17·9	85.6
Mite and split seconds chronograph ...	125409	Patek, Philippe & Co., Geneva	33·2	38·1	19·2	90·5
	125408	,, ,, ,,	33·7	36·1	17·9	87·7
	125406	,, ,, ,,	27·3	38·2	17·1	82·6
Mite repeater	12337 1732	John Lilley & Son, London	26·8	35·6	18·8	81·2
"Non-magnetic"	494608	W. Ehrhardt Ltd., Birmingham	30·7	38·3	18·3	87·3
	188–261	S. Smith & Son, London ...	28·2	35·0	19·1	82·3

sio of the Time as Discovered by Rabelais.

RDING to Aristophanes, the hour taking refreshment among the was when the shadow is 10 feet However, this rule, according to must be confined to the king; the me for common people depends on ptite, and the stomach is the true his view is supported by a charac- autus, who detests dials and time s and inveighs furiously against entors, because it is notorious that ach is a more accurate timekeeper human contrivance.

nes has the same respect for the stomach, but varies the application, for when asked at what hour a man should take his repast, replied: "The rich man, when he is hungry; the poor man, when he has the wherewithal."

But the old doctors are a little more formal in regulating the canonical hours:

"Rise at five and dine at nine,
Sup at five, retire at nine,
And you'll live till you're 99."

Work of a Blind Watchmaker.

WILHELM RIFFINS, a German watchmaker, who lost the use of his eyes by accident when 28 years of age, did not lose time in bemoaning his fate, but resumed his trade with increased assiduity, so as to render success independent of his sight. As before, he repaired and cleaned watches, clocks, musical and other instruments with marvelous skill.

When he took apart and put together a watch he had no need of assistance, except for removing and replacing the spring, which task was performed by his wife. Oftentimes he had in his shop more than 100 watches awaiting repairs, many of which had come from a distance of 100 or 200 miles. He knew every watch by the touch, and every customer by his voice.

A. R. Hawkinson has sold his stock at Towner, N. Dak., to F. N. Kinnoin.

OURS IS THE RIGHT KIND OF A SELLING POLICY, THAT OF PROTECTING THE RETAIL JEWELER.

AFTER ALL, A SELLING POLICY MAY BE ONLY THE SHELL OF A MANUFACTURING BUSINESS.



YOU JEWELERS HAVE GOT TO KNOW THAT INSIDE THE SHELL OF POLICY THERE IS THE KERNEL OF QUALITY.

THAT'S WHAT YOU DEPEND ON WHEN TALKING WATCHES TO YOUR CUSTOMERS.

YOU'VE GOT TO HAVE THE SHELL FOR PROTECTION, BUT THE QUALITY IS THE REAL MEAT.

THE ROCKFORD WATCH CO. Ltd.

Rockford, Illinois

Write us, we want to know you and talk with you.

Performance of the 50 Watches That Obtained Highest Number of Marks at the Kew Trials, in 1909.

Name.	Number of Watch.	Escapement, Balance spring, etc.	Mean daily rate. Pendant up.	Pendant right.	Pendant left.	Dial up.	Dial down.	Mean variation of daily rate. ÷ Unit 0·01 sec.	Mean change of rate for 1° F. Unit 0·001 sec.	Difference between extreme gaining and losing rates.	Marks awarded for Daily variation of rate. 0—40.	Change of rate with change of position. 0—40.	Temperature compensation. 0—20.	Total Marks. 0—100
			secs.	secs.	secs.	secs.	secs.			secs.				
h n&Conetantin,G'n'va	344762	D.r., g.b., d.o., Bar lever ..	+2·9	+3·4	+3·5	+3·4	+3·2	19	15	2·0	36·2	39·3	19·0	94·5
el hilippe& Co., Geneva	132657	D.r., g.b., s.o., Bar lever ...	−2·6	−2·3	−1·6	−3·0	−2·3	17	31	2·25	36·5	38·5	18·0	93·0
ay Fils & Stahl, Geneva	28119	D.r., g.b., s o., Bar lever ...	−1·3	−2·0	−1·9	−1·9	−1·4	26	15	2·25	34·8	39·0	19·0	92·8
D & Co , London ...	56423	D.r., g.b., d.o., Tourb'n lever	+1·0	+1·6	+1·8	+0·7	+0·9	21	29	4·0	35·8	38·4	18·1	92·3
h n&Constantin,G'n'va	343543	D.r., g.b., d.o., Bar lever ..	−3·3	−2·7	−3·0	−2·4	−3·2	25	24	3·25	35·0	38 6	18·4	92·0
s. odsham & Co., L'd'n	12106 09200	D.r., fusee, s.o., Tourb'n lever	+2·9	+1·5	+1·6	+2·0	+2·6	24	22	3·75	35·3	38·0	18·5	91·8
l Nielsen & Co., London	12161	D.r., fusee, s.o., Tourb'n lever	+1·4	+1·9	+1·1	+0·5	+0·3	29	9	2·75	34·2	38·0	19·4	91·6
el hilippe & Co., Geneva	143287	D.r., g.b., s.o., Bar lever ..	−2·4	−2·5	−2·1	−1·5	−1·7	30	13	2·75	34·0	38·5	19·1	91·6
el hilippe & Co., Geneva	146890	D.r , g b., s.o., Bar lever ..	−1·5	−1·2	+0·1	+0·1	+0·4	25	9	3·0	35·0	3·70	19·4	91·4
e Cole, London ...	31052	D.r., fusee, s.o., ...	+3·8	+4·9	+3·7	+2·5	+2·6	26	7	3·25	34·8	36·9	19·5	91·2
el hilippe & Co., Geneva	143302	D.r., g.b., s.o., Bar lever ...	−0·9	−0·6	+0·2	−0·2	−0·6	30	21	3·0	34·0	38·6	18·6	91·2
h n&Constantin,G'n'va	339582	D.r., g.b., s o., Bar lever ...	−6·3	−4·0	−5·0	−5·6	−4·8	23	12	3·25	34·5	37·4	19·2	91·1
n & Son, London ...	302—10	D.r., fusee, s.o., Tourb'n lever	+1·6	+1·1	+1·6	+0·9	+3·1	23	30	3·75	35·3	37·7	18·0	91·0
e Milne, Manchester ..	1506	S.r., g.b , s.o. Rotary lever...	+1·6	+1·7	+1·8	−0·5	+2·2	23	6	3·75	34·9	36·5	19·6	91·0
el hilippe & Co., Geneva	143289	D.r., g.b., s.o., Bar lever ...	−0·8	−1·5	−1·7	−0·6	−1·9	24	25	3·25	34·5	38·1	18·3	90·9
el hilippe & Co., Geneva	146794	D.r., g.b., s.o., Bar lever ...	−0·2	−0·6	−0·3	−1·4	+0·3	35	5	3·0	33·0	38·3	19·6	90·9
el hilippe& Co., Geneva	146797	D.r., g.b., s.o., Bar lever ...	+0·8	+1·2	+0·8	+0·6	+3·3	26	12	4·0	34·8	36·8	19·2	90·8
ay Fils & Stahl, Geneva	29375	D.r., g.b., s.o., Bar lever ...	+0·5	+1·4	+1·7	+1·4	+2·1	33	16	3·0	33·4	38·4	18·9	90·7
h n&Constantin,G'n'va	343349	D.r , g b., s.o., Bar lever ...	−3·6	−4·2	−4·0	−3·4	−4·9	25	39	3·0	34·9	38·2	17·4	90·5
tel hilippe&Co.,Geneva	125409	D.r., g.b., s.o., minute and seconds chronograph	−3·0	−3·3	−2·4	−2·6	−1·5	34	13	3·25	33·2	38·1	19·2	90·5
tel hilippe&Co.,Geneva	146806	D.r., g.b , s.o., Bar lever ..	−0·5	+0·7	+0·4	−0·3	+2·0	25	27	3·5	35·1	37·1	18·2	90·4
te hilippe&Co.,Geneva	133300	D r., g.b., s.o., Bar lever ...	−0.5	−0·3	−0·2	+0·2	−0.6	23	46	2·75	34·2	39·1	17·0	90·3
tel hilippe&Co., Geneva	132654	D.r., g.b., s.o., Bar lever ...	+3·1	+5·3	+4·0	+4·2	+4·0	29	31	3·5	34·3	38·0	17·9	90·2
a Fils & Stahl, Geneva	28926	D.r., g.b., s.o., Bar lever ...	+0·6	+1·0	+1·3	+1·0	+2·3	35	16	2·75	33·0	38·2	18·9	90·1
ay Fils & Stahl, Geneva	29386	D.r., g.b., s.o., Bar lever ...	−1·7	−0·5	−1·6	−2·3	−1·3	29	35	3·25	34·2	38·2	17·6	90.0
la Fils & Stahl, Geneva	29387	D.r., g.b., s.o., Bar lever ...	−0·8	+0·2	+0·3	−0 1	+0·7	23	46	3·0	34·5	38·3	16·9	89·7
oh n&Constantin,G'n'va	343802	D.r., g.b., d.o., Bar lever ..	+1·6	+0·9	+0·5	+1·2	+2·8	32	20	3·0	33·5	37·5	13·6	89 6
tel hilippe & Co., Geneva	146800	D.r., g.b., s.o., Bar lever ...	−1·5	−1·4	−2·7	−1·4	−1·6	39	17	3·75	32·3	38·4	18·9	89·6
oh n&Constantin,G'n'va	344765	D.r., g.b., d.o., Bar lever ...	−2·5	−2·1	−2·9	−0·1	−0·9	30	16	5·0	34·0	36·2	19·0	89·2
ay Fils & Stahl, Geneva	29390	D.r., g.b., s.o., Bar lever ...	−3·3	−3·2	−2·5	−3·9	−3·0	35	40	3·0	33·1	33·6	17·3	89·0
rle & Clémence, London	51607	D.r., g.b., s.o., Tourbillon (annular)	−1·9	−1·8	−1·8	+0·8	−1·1	29	31	3·75	34·3	36·7	17·9	88·9
tel hilippe & Co., Geneva	146897	D.r., g.b., s.o., Bar lever ...	0·0	0·0	−0 7	−0·5	+1·3	34	37	3·5	33·2	37·9	17·5	88·6
l yer & Son, Coventry	33198	S.r., g.b., s.o., Karrusel ...	−5·2	−5·4	−5·3	−4·9	−6·8	36	34	3·75	32·8	38·0	17·8	88·6
tel hilippe&Co., Geneva	132656	D r., g.b., s.o., Bar lever ...	+1·7	+2·3	+3·0	+1·8	+1·5	35	40	3·25	33·1	38·1	17·3	88·5
ws s & Co., Coventry ..	151391 130358	S.r., g.b., s.o., Karrusel ...	+0·3	−1·2	−1·1	0·0	+2·7	28	26	5·25	34·4	35·5	18·3	88·2
am n Watch Co., U.S.A.	752521	D.r., g.b., s.o.	−5·0	−8·7	−4·9	−6·3	−4·5	28	28	5·25	34·5	35·6	18·1	88·2
R ardson & Son, C'v'try	2019	S.r., g.b., s.o., Karrusel ...	−1·6	−0·6	−1·8	−0·7	−3·5	32	37	4·25	33·6	36·8	17·5	87·9
te hilippe&Co., Geneva	146808	D.r., g.b., s.o., Bar lever ...	+5·0	+4·9	+3·5	+6·1	+5·3	39	30	4·5	32·3	37·6	18·0	87·9
tel hilippe&Co., Geneva	125299	D.r., g.b., s.o., Bar lever ...	−1·7	−1·0	−1·6	−2·2	−0·7	27	77	4·75	34·6	38·2	14·9	87·7
tel hilippe&Co., Geneva	125408	D.r., g.b., s.o., minute and seconds chronograph	+0·9	−1·4	−1·1	−1·5	+0·4	32	31	4·0	33·7	36·1	17·9	87·7
rle & Clémence, London	51385	S.r., g.b., do., Karrusel ...	−1·4	−0·1	−0·5	−3·1	−1·1	40	16	5·75	32·0	36·8	18·9	87·7
g s Watch Factory (Ba e & Co.) St. Imier	2041290	D r., g.b., s.o.	+0·9	+1·6	−1·7	+3·6	+1·4	32	18	7·0	33·6	35·0	18·8	87·4
. Lyer & Son, Coventry	30661	D.r., g.b., s.o.	−0·8	−0·2	+1·6	+0·1	+0·5	35	43	4·5	32·9	37·4	17·1	87·4
te hilippe&Co., Geneva	138629	D.r., g.b., s.o., Bar lever ...	+1·4	+0·2	+1·2	+2·2	+3·5	27	55	4·75	34·7	36·3	16·3	87·3
Ellardt Ltd. Birmingham	494603	S.r., g.b., s.o., " Non-Mag." ...	+0·7	+0·7	−0·1	+0·1	+1·1	47	25	3·75	30·7	38·3	18·3	87·3
e Milne, Manchester...	1512	S.r., g.b., s.o., Rotary lever	−0·8	−0·1	+0·2	+2·6	−0·8	39	25	5·5	32·2	36·2	18·8	87·2
rle & Clemence, London	12211	D r., g.b., s.o.	+1·7	−1·2	−1·3	+0·2	+0·7	30	44	5·0	34·1	35 8	17·1	87·0
La e & Söhne, Glashütte	60272	D.r., g.b., s.o.	−3·0	−4·2	−2·5	−0·5	−1·2	24	55	4·25	35·2	35 4	16·3	86·9
G ner, London ..	43140	S.r., g.b., s.o., deck	+0·7	+0·9	+1·3	+0·7	−2·4	22	68	4·5	35·6	35·8	15·4	86·8
tel hilippe&Co., Geneva	146849	D.r., g.b., s.o., Bar lever ...	−3·7	−2·4	−4·6	−1·8	−3·7	44	15	5·0	31·2	36·4	19·0	86·6

the above List the following abbreviations are used, viz. : S.r. for single roller ; d.r. for double roller ; g.b. for going barrel ; s.o. for single overcoil ; d.o. for double overcoil spring ; + for gaining rate ; — for losing rate.

Horological Notes.

N DERABLE interest is being mani- fe d by horologists in the new aero- meter, designed to indicate the d "air ships," and invented by A. P. e Beloit, Wis. Mr. Warner is the in- r the autometer, which accurately t the speed of an automobile in hour. He claims to have the of manipulating an aeroplane l nd that he will shorty equip his C iss aeroplane with a new device e as perfected. Aviators in all coun- a watching the success of Mr. War- i ntion, and say that if it is a suc- cess that the aeroplane will at once be placed on a commercial basis.

Displayed in the retail jewelry establish- ment of B. T. & W. E. Ash, Binghamton, N. Y., is a combination Colonial clock, book- case and desk, made entirely by hand by a farmer named A. L. Knight, who resides at Tracy Creek. The body of the affair is curly maple, and inlaid in it are fine-grained oak and sumac. The latter is employed extensively in the formation of birds, and the peculiar color and grain of the sumac shows up well in the wings and feathers of the birds. One especially attractive bit of work in this line is an eagle surmounting the circular mirror over the desk. This clock stands inside the door of the store.

Henry Freund & Bro., New York, an- nounce that they are marketing a new article known as the pulsometer, similar to the device known as the sphygmometer, but now manufactured in a size suitable for nurses and to fit American O-size cases. The new device, it is claimed, has never before been sold in this country, the above-mentioned concern being the sole agents for its sale, as well as for the sale of the sphygmometer, which is a pulse- timing instrument and watch combined. The pulsometer is simply a pulse timing instrument.

There is one 7-jewel watch that is sold only by retail Jewelers at restricted retail prices and is so advertised to the public that a large trade which the Jeweler controls is being built up.

Ingersoll-Trenton

The Best 7-Jewel Watch



The "I-T" is the best watch i its class for any jeweler to push.

If you are willing to do all tha you can for your business durin 1910, just cut off the coupon at th left and let us send you our evidenc

J. C.

To
ROBT. H.
INGERSOLL & BRO.
New York:

I am willing to know more about the Ingersoll-Trenton watch proposition to responsible jewelers.

Name.....

Street.....

Town.....

Robt. H. Ingersoll & Bro



Mr. Jobber:

We do not take you by the throat and say, "take this dose or get off the Earth."

We want your business, but if we cannot get it without humiliating you before your customers, the Retailers, without forcing you to lose your self respect and business dignity, we do not want your business. Such methods to get your business cannot help but be nauseating to you.

"Must" is a hard word to make an American Citizen swallow. When a Trust says "You must," that is the time for you to say "I won't." If a Trust succeeds in making you swallow one dose what will the next dose be? Surely something more unpleasant.

NOT IN A TRUST

Pennsylvania Watch Case Company

YORK, PENNSYLVANIA

THERE'S MONEY IN CLOCKS

That *Stay Sold*—These Do

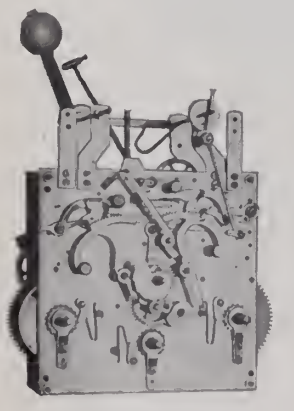
We offer you the quality that insures satisfaction, and prices that mak sales. The movements in our chiming clocks combine all the desirable fea tures of the famous Old English clocks, and we employ the most modern an progressive manufacturing methods to produce these guaranteed timepiece at prices that will quadruple the number who can afford them. That mean four times as much clock business for you, and every sale of one of these clocks is a constant advertisement of the satisfaction gained from purchases at your store.

The "Elite"

is heavy and solid in construction and equal in every respect to a first quality London made clock. The movements are guaranteed to keep time and not get out of order. The chimes are heavy tubes of special bell metal. This clock was awarded the Grand Prize at St. Louis in 1904.

The "Monastery"

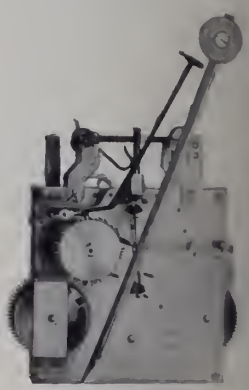
is built to fill the recognized d an for a reliable, durable chiming ha clock that can be sold at a moderat price. The chimes are operated b heavy weights that run a ful l weel A spring movement slows down dai and usually stops within five day. The chimes are long rods fitted on block, or first quality genuine tubula bells of beautiful tone.



FRONT VIEW.

Excelsior Movement

The Excelsior Chiming Mantel Clock



BACK VIEW.

is a high grade, low priced chiming mantel clock, superior in every way to anything ever before offered in this line. We send it to you ready to run. It does not require hours of timing and repairing to start it going. The chimes are made of special bell metal long rods set in a heavy block and operated by a movement of exceptional merit. Glance at the cuts here shown. They will convince you that this movement is superior to anything ever shown in a moderate priced clock.

When in New York be sure and visit our interesting exhibit of chiming clocks. See them work and hear the chimes. Besides proving, it will enable you to see and hear for yourself the superiority of B. & D. clocks.

In the meantime, write for our exceptionally explicit literature showing all movements in every clock, and price lists for immediate delivery. We are also now taking import orders for Fall delivery.

BAWO & DOTTER 26-34 Barclay Street **New York**

—— LARGEST IMPORTERS OF ——

HIGH GRADE CLOCKS

FRENCH :: GERMAN :: SWISS



MANTEL CLOCK
No. 6395



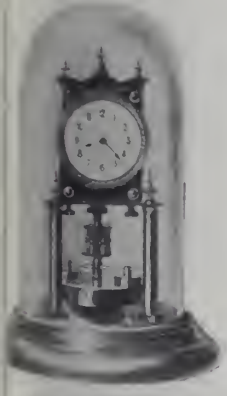
HALL CLOCK
No. 3



ENCH REGULATOR
No. 8490



CUCKOO CLOCK
No. 14



400-DAY CLOCK
No. 202



TRAVELING CLOCK
No. 1177

Ask for Catalogue

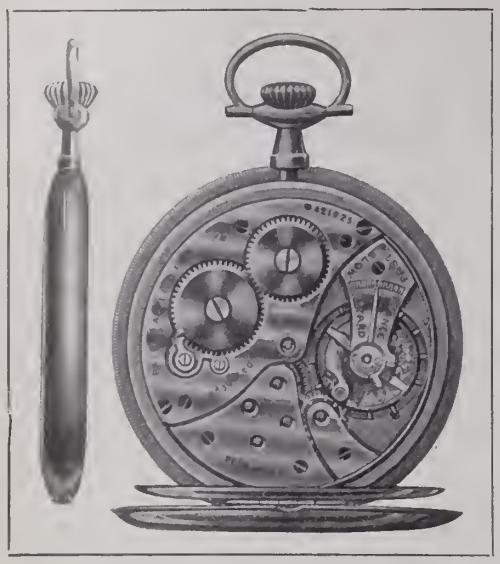
Westminster Chime Mantel Clocks
Quarter-Hour Strike Mantel Clocks
Westminster Chime Wall Clocks
Westminster Chime Hall Clocks
Nickel Alarm Clocks
Musical Alarm Clocks
Novelty Alarm Clocks
Desk and Desk Alarm Clocks
Show Window Attractions
Cuckoo Clocks
Cuckoo and Quail Clocks
French Regulators
French Traveling Clocks
Leather Folding Clocks
Four-Hundred-Day Clocks
Radium Alarm Watches

Ask for Catalogue

SUSSFELD, LORSCH & CO.

ARIS, 21 Rue de L'Echiquier 37 Maiden Lane, NEW YORK

—— IMPORTERS OF CLOCKS ——



A Marvel in Construction!

A very thin watch that Can be guaranteed!

The only very thin watch ever produced where the escapement and train possess the freedom of th modern 12 and 16 size movement.

Has no centre wheel.
It has long staff and pinions.
Mainspring is higher thereby permitting a strong spring.
Gives more space for the Breguet Hair Spring.
Made with 19 and 21 jewels adjusted.
Interchangeable finished material ready to use.

This high grade movement is sold complete only, fitted in 14K. and 18K. gold hig grade, and 25 year gold filled Crescent cases.

A trial is convincing proof of the practicability of this marvelously constructed ve thin watch. *ABSOLUTELY GUARANTEED! Patented in the United States and Foreign Countri*

TAVANNES WATCH COMPANY

ADOLPHE SCHWOB, Sole Agent for the U. S.

131 Wabash Avenue
Chicago

2 and 4 Maiden Lane, NEW YORK

704 Market Stree
San Francisco

ILLINOIS WATCH CASE CO.

ELGIN, ILL.



DIAMOND SET
RAISED GOLD



RAISED GOLD



RAISED GOLD

ELGIN NIT SIZE
WALTHAM JEWEL SERIES
0-6-12-16 and 18 SIZE

SOLID GOLD WATCH CASES

OF THE VERY FINEST QUALITY

THE McINTYRE

The Aristocrat of the Watch World

In this, their bow to the Jewelry Trade, the makers announce the early appearance of their sample line, with deliveries in the Fall

Beautiful lines, superb finish, practical improvements and distinctive casing, mark it the work of the Master Craftsman.

The Dream of the Watchmaker

Fixed Position Adjustments—Perfectly Interchangeable Parts

Now a Reality

Sold direct to only one Jeweler in a City with Retail Price fixed at the Factory to yield a handsome profit to the Dealer.

Why it is the most profitable and satisfactory watch in the World for you to handle, is forcibly and clearly shown in our descriptive booklet.

Send for It

McINTYRE WATCH COMPANY

Kankakee, Illinois

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
New York

A **UNIVERSAL** selling plan that means more sales



Are You A To-morrow Man?

YOUR business for this year should be planned NOW
YOUR profits must be to a great extent considered
YOUR CUSTOMERS YOUR SELECTION OF GOODS
YOUR JUDGMENT AS TO A TRIED AND PROVEN POLICY
PLUS Our aim to give you good honest goods,
PLUS The benefit of a profit-sharing plan, cannot lightly be passed over.

SEND FOR OUR NEW PRICE LIST NOW.

SOUTH BEND WATCH CO., Manufacturers of High Grade Watches
SOUTH BEND, INDIANA



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

HALL CLOCKS

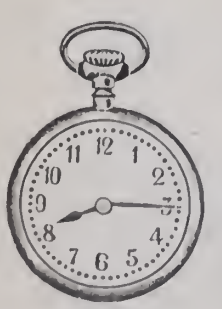


ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington
12 BARCLAY ST.
NEW YORK

Sole Agents to the ... for
J. J. ELLIOTT ...
LONDON

THE LADY RACINE



10 Line.

Lady Racine watches have been on the American market for the past forty years and sold to the best trade throughout the country, and we have yet to hear of one jeweler who will say the Lady Racine is not a good watch and the best chatelaine watch made.

They come in both cylinders and levers. Do not be prejudiced against the cylinders, as they are entirely factory-made, very reliable, and guaranteed to give satisfaction.

Lady Racine's are made to run, keep time and last a lifetime. They come in 10 and 11 line Hunting and open face, with gun metal, silver, gold filled and solid gold cases of all styles. Finished material on hand.


11 Line.

JULES RACINE & CO., Exclusive Importers
NEW YORK, 37 Maiden Lane CHICAGO, 103 State Street



Lighting the World

he perfection of the General Electric MAZDA La) marks the greatest advance in electric lighting n(Edison's invention of the incandescent lamp.

ompared to the electric bulb now commonly in use, he eneral Electric MAZDA Lamp gives nearly three m the light without requiring any additional current.

General Electric

MAZDA LAMPS

e use of this lamp so reduces the *former cost* of ecic lighting that this modern system of lighting is ow asily within the reach of all who live within the or rs of a lighting circuit.

very store, office, home or factory can now have he afest, cleanest, most healthful and most brilliant ght at one-half its former cost.

A progressive lighting companies and electrical sup- y ealers carry a full line of General Electric MAZDA La s.

sure you see the famous G. E. monogram on e lamp.

General Electric Company

Schenectady, N. Y.

2429

A Booklet—No Brag—No Buncombe—Just Horse Sense and Lots of It

Get It, Read It, and, Like the Leisurely Cow, Digest It Thoroughly



A very conservative production is the booklet recently issued by me, also a very strange publication for an auctioneer for the reason that I say comparatively nothing about myself or my achievements. It is entitled "He that Knows and Knows That He Knows Is a Wise Man—Follow Him."

It would be well if every jeweler who ever had—or even contemplates—a sale would secure a copy of it. It is an instructive little work from cover to cover. Almost every one of its pages will enlighten you on some misunderstood or unknown point. The personal element (that is, the reference to myself) is inconspicuous and secondary.

The booklet, primarily, was designed to convey to you facts about which you know little or nothing. Some of the abuses of the business—ABUSES THAT YOU OUGHT TO KNOW ABOUT TO PROTECT YOURSELF AGAINST—are discussed in unadulterated style. There are some illuminating details, too, about the way an auction sale should be conducted. They may conflict with what you think or have been told on this particular point. If they do, just remember that the opinions and suggestions in this little treatise represent about 22 YEARS OF STUDIOUS APPLICATION TO THE BUSINESS AND THAT INTELLIGENCE, CONCENTRATED THOUGHT AND SYSTEMATIC STUDY play very important parts in the compilation of the advice, suggestions and caution therein set forth.

This booklet may be had for the asking. You will find it quite different in many ways from the literature along the same line that you have been getting. And don't forget that its purpose is to tell you a good many things you don't know and more about some things you already know. It will at least give you the ear marks whereby a conservative and business-like auctioneer may be recognized.

Just closed out the Stock of H. A. Hershberger, of Johnstown, Pa., the sale was a remarkable success notwithstanding the fact that a previous attempt by other auctioneers to dispose of it failed badly. Write Mr. Hershberger about it.

H. J. HOOPER

37 Maiden Lane **New York City**

'Phone 2951 John

Hooper is New York's Undisputed Leading Jewelry Auctioneer, and has an unparalleled record for successful sales. There is a reason for this and you should know it.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Church Wedding Scene in the Show Window.

Effectively Used to Advertise a Line of High-Class Stationery, Etc.

THE accompanying photo shows a miniature wedding scene recently displayed by Brock & Feagans, Los Angeles, Cal., to attract attention to their high-class stationery department.

This is a representation of an Episcopal church wedding. The bishop, choir boys, bride, groom, best man, bridesmaids, ushers, flower girl, pages, etc., are characterized by miniature French bisque figures, correctly dressed for such an occasion. All are painted to represent men and women rather than children, and every detail is carried out according to the proper rubrics.

One can imagine he hears the organ as it peals forth the wedding march, and can actually see the happy pair in position for leaving the church, preceded by the flower girl and followed by the maid of honor on the arm of the best man, while in their rear come the bridesmaids, each on the arm of an usher.

A portion of the church interior is shown and small orange trees in bloom form the decoration.

The balance of the window space is given to an unusual display of engraved wedding stationery—at home, church and reception cards. Samples of writing paper and correspondence cards, all stamped in plain embossing with monogram dies, are also exhibited.

With these samples there are brides' books, wedding books, wedding guest books, etc.

The display created more interest than perhaps any other display ever made on Broadway in Los Angeles, the large window often being crowded nearly to the curb during the entire two weeks the display was maintained.

All of the miniature figures and the church arrangement are the work of Mrs. Martha L. Krag, of Los Angeles, having been executed by her for Brock & Feagans.



WEDDING WINDOW DISPLAY MADE BY BROCK & FEAGANS, LOS ANGELES, CAL.

Harry A. Niles has purchased an interest in the business of Lowell & Darrow, Binghamton, N. Y. Mr. Niles is now on a pleasure trip to the Bermudas, and will return about April 1.

Martin J. Walsh, who was one of the best known business men of the Wyoming Valley for over 40 years, doing business at Parsons, Pa., under the firm name of Golden & Walsh, died at Atlantic City last week from a complication of diseases, aged about 70 years. Six children survive.

Persuasive Salesmans

A TRAVELING salesman w
busy store. He inquired
prietor and handed him his car
was handed back, with a hu
by the buyer that he didn't w
in that line. The salesman
effort to secure a hearing. T
sented the salesman's persiste
sharply, "I told you I didn't w
and I haven't time to go to t
waste with you," and so speaki
and walked away.

The salesman was not the k
frightened by curt manners.
the buyer, he said, "I haven't
go to the hotel; I haven't m
and I can bring it right to th
buyer gave a grudging consent
after the salesman was showi

He had a new feature whic
come innovation to the buye
placing an order the buyer sai
hoping for such a thing for
I wish you had come along s

The salesman still rememb
luctance with which the buyer
him an interview. He said:
had come sooner, and yet
threw me out. I suppose you t
men the same way, especially
strangers to you, as I was.
you did not miss me, but it's
you that you didn't. How
salesmen have you turned d
giving them a hearing or a s
how many other good t ng
missed in that way?

"Don't you know that when
gone to the expense of coming
that his time is worth about
yours, and that he must hav
fairly good or he wouldn't
long as you are the buyer i
duty to look at everything, l
on the lookout to learn o
and better values? Is it fair
man, or to yourself, not to loo
when the salesman says, as I
has something new to show yo

To this plain talk the buyer
confessed he had been makin
and said he would give more t
ing at samples thereafter a
one else do more of the floor-
will be making a good move
out his resolve. Often the sa
a good thing is not so persu
one mentioned above.—*Dry
porter.*

Sprekeeping Department.

The New Store of Simons & Co., Inc., New Haven, Conn.

The beautiful perspective photograph shown on this page portrays the interior of the handsome new store of Simons & Co., Inc., 81 to 83 Church St., New Haven, Conn. The store is located in the central part of the city, in the firm's building, known as the Simons building, at the corner of Church and Center Sts. The attractiveness of the location is enhanced by the fact that there is a corner entrance.

The store is 90 feet long and 22 feet wide. The fittings and fixtures are of mahogany and present a very rich appearance. The ceiling is 15 feet high. The main store has a terraza floor and an elaborate display of stock is shown off effectively by means of electric lamps. Most of this illumination comes from the ceiling, and the lamps afford a clear, bright light throughout the entire establishment.

The store in the evening appears practically as bright as day. The different parts of the store may be communicated with at any moment by telephone, there being installed in the establishment a private system of telephones.

The diamond room is located in the rear of the store, and occupies both sides. Directly over the diamond room and the vault is an attractive proscenium, used as the office of the concern. The main entrance to the basement is situated in the rear of the store immediately in the center. Here the space is devoted to a large array of cut glass displayed on mirrored tables, clocks china, etc., also find a place in this part of the store.

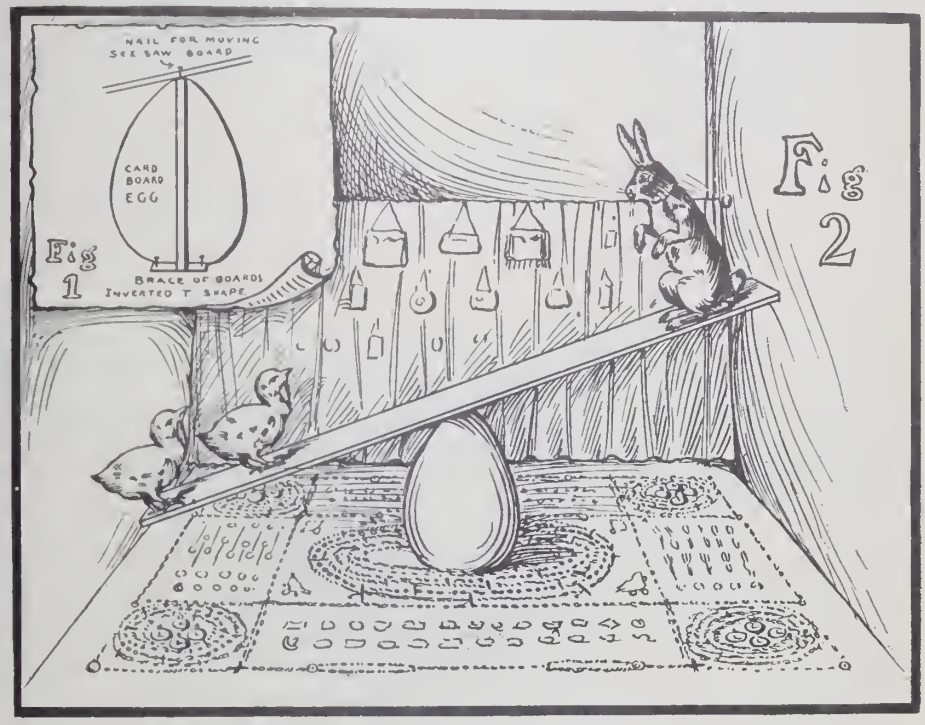
Like the main store, the basement also has a floor of terraza. The basement extends out under the sidwalk, and is 90 feet in length by 25 feet in width. The sidewalk, by the way, is covered with a glass walk. The basement is splendidly illuminated by numerous Tungsten lights. The connections with the workroom, where three men are constantly employed, are to be found in this basement. Nothing has been overlooked to make the whole establishment as up-to-date as possible. There are two burglar and fireproof vaults for the storage of goods, and the entire store is equipped with a burglar alarm system operated by the American District Co.

An interesting feature of the establishment is a set of very valuable chimes erected directly over the entrance to the store.



INTERIOR VIEW OF THE NEW STORE OF SIMONS & CO., INC., NEW HAVEN, CONN.

mahogany cases built for that special purpose and there is also a special department for clocks too large to be placed in cases. Leather goods, umbrellas, imported



A NOVEL AND TIMELY EASTER WINDOW DISPLAY.

An Easter See-Saw Window Display.

HERE is a very simple but alluring Easter window attraction. The scene represents two chicks see-sawing with a rabbit, the "board" resting apparently on a large oval-shaped piece of cardboard representing an egg. This "board" is really balanced on a T-shaped piece of staging, which serves the double purpose of holding the egg in position and supporting the "see-saw."

The egg itself could rest in a "nest" made of watch chains or similar material. If a moving show is wanted, balance the board carefully and bore a hole where nail is inserted and fit the nail with a washer, to prevent the board from slipping. Then every little while the clerk can touch either side and set the affair in motion. A display of seasonable goods could be shown in the vacant spaces on either side and also on the walls of the windows.

Woman's Way.

Ruby Diamond.—I see they're about to sell the Goliath diamond for $2,000,000.

Hyacinth Jewel.—That so? How can they afford to dispose of it at such a ridiculously low price?

Ruby.—Simply because they buy 'em in such large quantities.

Orrin Blount, Lockport, N. Y., on April 1, will move to 98 Main St. The new store is being renovated and equipped with an attractive front.



Relation of Salesmanship to Advertising.

Address by HUGH CHALMERS delivered before the Associated Advertising Clubs of America, at the Louisville Convention and reported in the *Business Philosopher*.

THE relation of salesmanship to advertising is the closest relationship—closer than friends, closer than a team under a single yoke, closer than brothers, closer than friends, closer than a team un-



ATTRACTIVE WEDDING GIFT ADVERTISING.

never be separated or divorced. All salesmanship is advertising, and all advertising is part salesmanship; they are the twin-screw engines that drive the ship of business; they are like a chemical compound—



GOOD TEXT FROM LOS ANGELES, CAL.

each contains the other and is itself the thing contained.

So with salesmanship and advertising. Each is a power alone, but combine them and you have the greatest business-producing force known. It takes brains to create and combine them, and it takes nerve to touch them off, but the results are worth while.

Every ad is a salesman; every salesman is an ad. Advertising is salesmanship plus publicity. Salesmanship is advertising plus getting the order signed. Advertising and salesmanship are alike in that in both you are trying to influence the human mind—trying to teach people to believe in you and your goods. Advertising is teaching; so is salesmanship.

The close relationship of salesmanship to advertising is most apparent perhaps when we get clear down to bedrock and discover the real foundation of salesmanship—of doing business successfully.

The whole business world rests on a foundation of confidence. When confidence is gone, business is gone. Individual salesmanship depends upon confidence as much as any other transaction in business. If a man has confidence in you and in your goods you can sell him. You cannot make many sales where confidence is lacking.

If your prospect lacks confidence in you, then your entire efforts must go to building up in his mind a feeling of confidence. Now, the greatest builder of confidence is publicity—advertising.

Lack of confidence is usually due to ignorance. Unless you know a man well you haven't confidence in that man. The greatest foe of ignorance is publicity. The saying that "publicity corrects all abuses" is a true one.

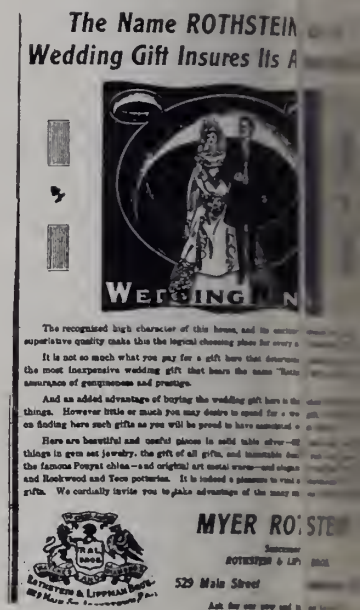
Advertising makes you acquainted with the public. It gives people knowledge about you and your goods, and knowledge is absolutely essential to confidence. Big advertising looks like big sales; it makes people familiar with you; it unconsciously creates confidence. Without a doubt the greatest force to-day in the interest of confidence—in the interest of credit, if you will—is advertising.

Advertising and salesmanship are identical in their object. What is their object? The distribution of goods at a profit. How can this be done? It is done by teaching. That is what advertising is—teaching—teaching great numbers of people to believe in your goods. And that is what salesmanship is, too. But advertising conducts a public school, while salesmanship gives individual lessons.

One of the oldest chestnuts in the talk of advertising men is: "We must carry on a campaign of education." Nearly every advertising magazine you pick up you read about someone carrying on a "campaign of education." When an advertising agent is up against it for something client, he assures him with gr that he must carry on a "cam gr cation."

Let us get through with this All advertising campaigns are education. If they are not e are not advertising at all. advertising is to teach people you and in your goods; to t think that they have a need f and to teach them to buy y

And the object of a sa est goes into his territory is exa Judging from some of the



RATHER BLACK, BUT WELL

see, and from what I know of salesmen, I am convinced tha advertising man nor the s plainly before him the objec to accomplish. Of course, a m accomplish an object with ut k self the object which he is tryi plish is only a fortunate victi dent. We all know that th accident very seldom takes pla

I have been in the manufa



WEDDING GIFT "NEWS," BOI

ness nearly all my life, and I that it is much easier to make to sell them. It took me s figure this out. It finally da that the difference is caused fact that in one case you deal

etail Advertising Department.

ery nd metals, while in the other l e irely with the human mind.
n is a fixed quantity. You know w t a machine can do and exactly w do under given conditions. It n automatic and requires little m anyone. It is nearly always t never changes its mind. It is d influenced by outside condi-

eryone who has some money actory and manufacture things, 't follow that anyone can sell manufacturing. When you get de of it and try to deal with f ce very different problems. thinks It has feelings. It has cisions, prejudices. It changes is influenced by environment ditions surrounding it. Here thing about humanity. It has ed and it wants now teachers, ople are willing to be taught. ho makes a great success—I whether he is a business man, politician or an advertiser—is goes into the teaching busi-

a ip is nothing more or less k the other fellow feel as you hat you have to sell. A sale e place in a man's pocket, or tbook, or his checkbook, but it n his mind. In order to make must convince a man's mind. o in to see him he feels that n want to buy your goods. You should have them and would he knew as much about the do.
i order to sell him you must mind and bring it around to your mind; so that, when we lesmanship on this one broad vincing the other man's mind, ake any difference whether we g sell a house or lot or a paper

i g is a process of salesmanship. rans toward making the other e s you do. Most frequently we dvertising is salesmanship on is is not untrue, and yet it is rue. Advertising is more than sh; it is an insurance on the con- trade; it is salesmanship plus

v that if advertisers could get nders together in a large tent day to these readers what they g them in print, that nine-tenths uld change their copy. If we o say to people these things that should certainly be more care- ere are more "bad breaks" be- o-day in advertising than in ying else.
a ertisers seem to say everything thing to their prospective cus- ey would not think of talking things if they were talking to le ice to face.
k nost copy writers and adver- k t for granted that the buying o a great deal about their goods; at least, some of the copy would make you think so. They use all kinds of technical expressions and big words.

I once heard it said that a man with big ideas used little words to express himself, while the man with little ideas is always using big words to try and impress the people with the greatness of the little idea. Small words are more important in advertising than in anything else.

No one ever buys until he is convinced. You can't convince him until he understands. He won't understand unless you express yourself clearly, and the only way to express yourself clearly is to use small words that one can understand Most advertisers shoot over the heads of nine-tenths of the people they want to reach. They don't understand the art of merely talking common sense to these people—the same kind of talk they would use if they were trying to sell them orally.

Next to the importance of what you say is the way you say it. It is so in talking; it is so in advertising. The set-up of an advertisement is like the dress of a salesman. Suppose a salesman should go into a store to sell goods, and should have on a hat of one color, and coat of another color, a vest of another and green trousers. He might attract attention, but he would not make much of an impression. The set-up of some advertisements reminds me very much of such wearing apparel for a salesman. Of course, this is exaggerated, but nevertheless you see the point.

In my opinion, an advertisement must be just as simple in form as the dress of a salesman. Some people write an advertisement and then put in a lot of red lines or heavy black lines around it, or all kinds of curlycues, so that the most important thing about the "ad" is the big red lines, or the fancy type, or the fancy border, when, as a matter of fact, that is the very thing they want to subdue. Everything must be so arranged and the type so set that attention is called to the most important thing, and that is the statements you are making in the copy about the goods you want to sell. Everything must be subordinate to that.

I have always claimed that all you can hope to do is to get a man to read the first five or six lines of your copy, and if the first five or six lines are not interesting enough to cause him to read the rest the fault is yours. He gave you the chance, but you didn't take advantage of it.

To prove this, one time we sent out 1,000 circular letters, and they were all mailed under a one-cent stamp. This circular letter asked for prices on goods which the men who received them handled. Out of the 1,000 letters mailed out nearly 900 brought replies giving prices, which showed that nearly nine-tenths of these people who received the letter under the one-cent stamp.



ARTISTIC FOLDER SENT OUT BY I. D. GARMAN, PHILADELPHIA, PA.

opened it and read the first few lines of it.

This convinced me that much depends on the opening lines of any copy. It is the same thing in a personal interview. You are impressed by what the man tells you at the start. Let's eliminate all the "by-the-ways" in advertising.

(To be continued.)

An Artistic Folder.

AN artistic three-leaf folder, which folds in two-ply, so to speak, thus making the pages double, and measuring, envelope size, 3⅝ by 6¼ inches, was offered to prospective patrons during the holiday season by Ira D. Garman, 101 S. 11th St., Philadelphia, Pa. Printed in very dark green on a greenish yellow paneled background is a half-tone illustration of a beautiful woman, nonchalantly eliciting harmony from the treble of a piano in surroundings where discord, apparently, would seem impossible.

The fair musician's left hand is thrown carelessly over the back of a chair on which she is half kneeling as she gives ear to the harmonious melody. The jeweler takes advantage of the psychological effect of the picture by referring, on the left-hand page, to the "harmony" in gems and settings, which is the motif that appeals to lovers of refined jewelry.



ERIE WATER BOTTLE—$6.00
Subject to Jewelers' Circular Discount

The McKanna Cut Glass Co.

HONESDALE, PA.

Manufacturers of Popular Priced

CUT GLASS

Catalogues Sent by Request

BOSTON:
157 Federal Street
NEW YORK CITY:
25 West Broadway—John Cross

McKanna Cut Glass Co.
HONESDALE, PA.

JEWELERS' SHOW CA ES



Our Small ROSEWOOD MO
STEEL LINED CASE. We C
the World to Produce a Bett

F. C. JORGESON
159 to 167 ANN ST., C
Makers of all kinds of
JEWELERS' FIXT
Write for Illustrated Circu
Our Motto: The Best of E



John Davison

12 BARCLAY ST.
NEW YORK

Agent for { COALPORT CHINA CO. / ADDERLEYS, LIMITED / GEORGE JONES & SONS } Fine English China

Stevens and Williams English Rock Crystal

Attractive Lines kept always in
OPEN STOCK
Write for illustrations and price lists

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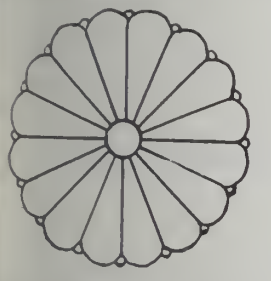
THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of Feb.* 16.)

SANTHEMUM. This flower, known to ese as *kiku-mon*, "is the badge of pire of Japan. It is treated in a nventional manner, by no means



KMON, OR MON JAPANESE CHRYSANTHEMUM, BADGE OF MIKADO.

ing the natural flower."—Franks. It peta's.

'SELEPHANTINE. This term is derived m he Greek words for gold and ivory, signates an art work partaking of the aterials. *Chryselephantine* statues of reeks were sculptured work with n core having a coating of gold and (See *ivories.*)

CHRYSENDETA (Lat.). A very rich table of the wealthiest Romans are thus le While it is known that the pieces mbossed and chased, and the ancient eulogized some of these wares, a true idea of their form is wanting. rm *chrys* (from the Greek *chrysos*— conveys the fact that that precious twas, to some extent at least, used in eation of this costly service.

CHRYSO-CLAVUS "(Lat. *golden nail-head*). h purple silks, woven or embroidered he *clavus*" (to which refer) "in gold o named. They were used for altar s, and the *clavi* were sometimes made ge that a subject was embroidered hem; they were then called *sigillata*, led."—Mollett.

CIALA, Raffaelle. A ceramic artist working nder Duke Guidobaldo II. at Urbino, 1530-60.

CIBOIRE. French term for *ciborium* (to hi refer).

CIBORIUM. The term is derived from the re word *kiborion*—a cup. The term *borum* in the early Christian times ated the cupola (*cup* form) supported by four pillars that was above and protected the altar. These dome-shaped canopies were built of wood, stone, bronze or silver. The *ciborium* which Constantine presented to the Lateran had a silver roof that weighed 2,025 pounds. The Bishop Victor of Ravenna (539-546) had a *ciborium* built for the Basilica Ursiana, of silver, weighing 2,000 pounds.

Later "the term *ciborium* also signified a vessel in which the holy Eucharist is re-



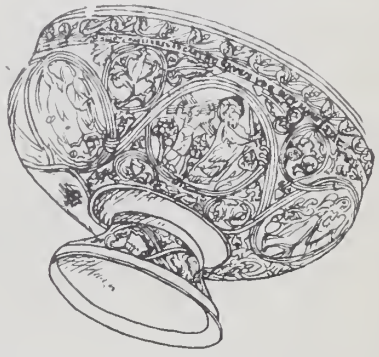
TYPICAL GOTHIC CIBORIUM IN GERMANIC MUSEUM.

served. Formerly the blessed sacrament was reserved only for the communion for the sick, and kept in a smaller and more portable vessel, called a pyx."—Shaw.

Called also *cimbarium* and *cibarium*, *suspensio*, etc.

The noted "Warwick bowl" (see cut) is a *ciborium* in the collection of the Earl of Warwick. It originally was in blue enamel ground, the rest pale green. The subjects are in gilt metal and represent: 1, Sacrifice of Cain and Abel; 2, circumcision of Isaac; 3, Isaac bearing the wood; 4, sacrifice of Isaac; 5, Jonah issuing from the whale's mouth; 6, the burning bush. A verse is over each descriptive of the episodes.

A Roman vessel, supposed to have been in the form of the leaves or pods of the



WARWICK BOWL OR ENAMELED CIBORIUM—EARL OF WARWICK COLLECTION.

Egyptian bean, *colocasia*, was called *ciborium*.

CICLAS. See *ciclaton*.

CICLATON, or *ciclas*, *ciclatoun*, *siklatoun*, *sigleton*, *singlaton* or *chigaton*. Meyrick declares this term originally to have denoted the garment that succeeded the *surcoat* (to which refer), but being tight fitting round the body, while the *surcoat* was "roomy." Later, he says, it was worn over the armor, made of silk, later again "plaided," and later still so richly ornamented that it gave its name to a species of cloth-of-gold.

CICUTA (Latin for the hemlock). A term used by analogy to denote anything made out of the hemlock plant, especially the Pan's pipes."—Mollett.

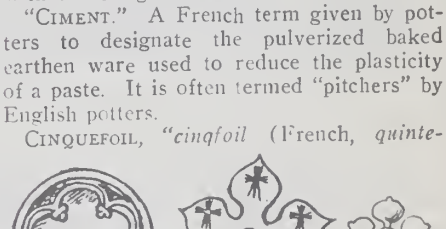
CIDARIS. The ancient Greek leathern helmet.

"A sort of diadem or royal bonnet worn by Eastern princes. It was tall, straight and stiff in shape, and was ornamented with pearls or precious stones. The same name was also applied to the bonnet worn at ceremonies by the high priest of the Jews."—Mollett.

CILIBANTUM (Lat.). "A stand or table with three legs."—Mollett.

"CIMENT." A French term given by potters to designate the pulverized baked earthen ware used to reduce the plasticity of a paste. It is often termed "pitchers" by English potters.

CINQUEFOIL, "*cinqfoil* (French, *quinte-*



1. 2. 3.

CINQUEFOILS: 1 ARCHITECTURAL. 2-3. HERALDIC.

feuille). The five-leaved grass often met

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ith in oats-of-armour, and born with the aves ruing from a ball or centrepoint."—rry.

INQUECENTO (It.). This term implies is applied to the style of art rly Renaissance") prevailing in the ntury. The, at that time, recent n of so many ancient monuments works of the Grecian and Italo- period gave incentive to artists of century and stimulated a very nethod and series of *motifs* which a group of geniuses such as gelo and his numerous contem- A rem dering on the most del- of the antique became vogue. *arabesques* are examples. The *cin-* followed the *quatrocento* (1400)

UM (Lat.) Derived from *cinc-* gle "1. A sword belt worn round and thus distinguished from the *baldric* which passed over the The *balteus* was worn by private hile the *cinctorium* was the d.s- dge of an officer. 2. The dagger because it was suspended from or he girdle."—Mollett.

E. "The fillet at each end of the classical column."—Mollett.

UM (Lat.). "A girdle or other round the waist."—*Mollett.*

. Said o have been the inventor es used in Greece. He was a Cyprus.

E An Italian gold and silver smith rst half of the XIV. century. n the silver altar of St. John in ery at Florence. Pupil of John

O. An eminent Italian goldsmith. n the altar of Pistoja, 1357.

-PERDUE (Fr.), or *cera-perduta* (It.) rally, lost, or waste, wax. It is d for a process of bronze casting. the model in wax and enclosing lding sand, the molten metal is and the melted wax flows over *ted.*

SE. "Curled in the manner of the te, or like the fronds of young d inwards from the summit to the ollett.

E In ecclesiastical symbolism, the emblem of heaven and eternity. iquaire. Founder of the Chan- ain factory (1725). (See *Chan-*

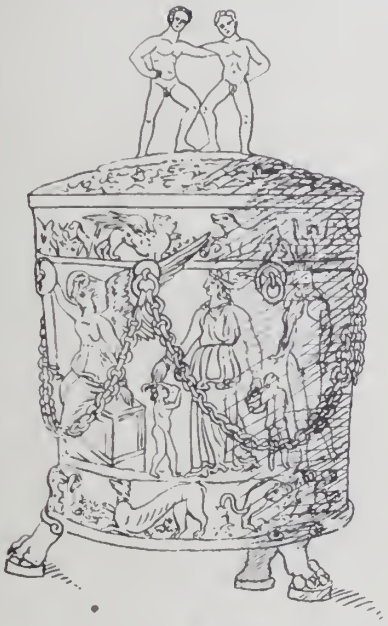
(Fr.). Chasing. (See *caela-*

f French for chiseled. A term t metal workers.

BIUM, or *cissybium* (Gr. *kissibion*, reathed with ivy). "A drinking called because the handle was vy wood, or more probably be- d an ivy wreath carved upon it."

RUS (Egypt, Gr. and Lat.). "A current in Asia, so called from impression of a *cista*."—Mollett.

cistella, sitella (Lat.). This an- k vessel "would appear to have for the preservation of toilette The body is mostly cylindrical, val form, and covered with en- s that are mostly divided into a le zone and two narrow bands, either all three or only the middle zone having representations of the human figure, and in the latter case ornamentation being used on the others. The slightly convex cover is decorated in accordance, and either treated in eccentric circles or the entire surface being used for a picture. As a hold for the cover three, two or a single human figure serve as a handle, like the pair of public wrestlers in the accompanying cut.



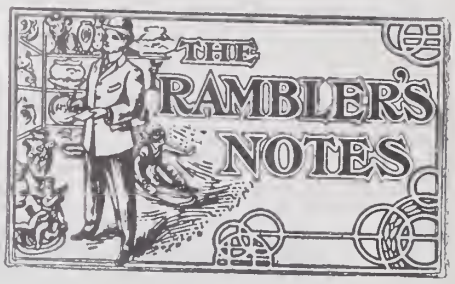
ETRUSCAN CISTA.

The round *cista* stands upon three feet, mostly having four animals' claws, and are fastened to the body by an ornamental connecting member. On some of the *cistae* are buttons and chains for carrying or hanging up. Noteworthy are the cast griffins, feet and buttons mounted regardless of the engravings, sometimes covering or dividing them. And a difference in style between the engravings and the mounts being noticeable, one must suppose a division in the work, if not a later addition of the cast mounts. The most noted example is the largely illustrated Ficorini *cista* in the Kircherian Museum at Rome, about 50 centimeters high and 42 centimeters in diameter. * * * Like this one, many other *cistae* have been discovered in the neighborhood of Praeneste, the present Palestrina (east of Rome), as was the one depicted in this cut."—Bucher. (See also *Ficorini cista*).

(To be continued.)

A jeweler in Boston, Mass., has arranged a novel exhibit at his establishment. In a large case 300 watches are hung which have been so perfectly regulated that they all apparently tick together. When the doors of the case are opened the ticks are plainly audible at a distance of 10 feet.

L. A. Boli, a jeweler of Hamilton, O., is displaying in his store the cheeks for $100 which he received from the Jewelers Security Alliance as a reward for the arrest and conviction of a thief who broke into his store and stole watches and jewelry worth $200. The cheeks go to Detectives Hettrich and Charles H. Stricker for the arrest of Ross Barnhardt.



RICH EXHIBIT OF CUT GLASS

THE rich exhibit of cut glass at the salesrooms of the Jewel Cut Glass Co., 57 Park Place, New York, includes many offerings sure to please the retail dealer who makes fine crystal an adjunct to his stock. Dainty sugar and cream sets cut in artistic style are shown beside an array of attractive salad and fruit bowls. One large tray is especially attractive because of its dainty cutting and fanciful shape. The new "Florilo" entaglio cutting, a combination matt and polished design, shows correctness of detail and superiority of finish, combined with beauty of design.

*

ATTRACTIVE FAVORS AND NOVELTIES

RETAIL jewelers throughout the country who are looking for something novel with which to brighten up their stocks will be interested in a line of dinner favors which have just been placed on the market. These pleasing novelties are sure to catch the public favor and become popular. They consist of daintily made potted flowers of different varieties, appearing to grow from cleverly modeled holders of various styles and sizes. One attractive example of this new idea in dinner favors is a small rosebush bearing a number of natural looking buds. The top of the small holder may be removed and filled with bon-bons and afterwards serve as a receptacle for small pieces of jewelry, etc. Lilies of the valley, pansies, etc., are among the other flowers employed. The favors also include dainty china bells to which are attached by a ribbon branches of evergreen. The favors are the product of the factory of C. G. (Schierholz & Sons, Plaue, Schwarzburg, Germany, and are being shown in New York by Herman C. Kupper, who is also the sole agent for the United States and Canada for the Charles Ahrenfeldt Limoges china. THE RAMBLER.

L. H. Giddings, who recently purchased the establishment of T. J. Thompson, Barron, Wis., was a recent Milwaukee visitor. Mr. Giddings' wife died some time ago after a long illness. Burial was in Michigan, and Mr. Giddings stopped over a short time in Milwaukee while on his return from that State. Besides her husband, Mrs. Giddings is survived by a son.

Leonard Cornelius, Prairie du Chien, Wis., recently celebrated the 25th anniversary of his business career in that city. Mr. Cornelius is well known publicly in his home city, having acted as treasurer and once as assessor. A half-tone portrait of the jeweler and also one of his attractive retail jewelry establishment appeared in a local daily Feb. 16.

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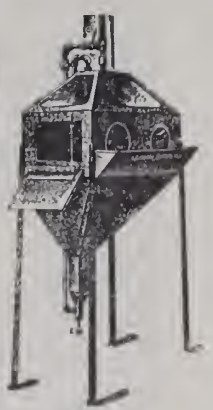
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
Attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No 2425.—**Amalgam for Plating.**—*I want to electroplate some ornaments, and wish you would give a formula for an amalgam bath for preliminary dip.* A. P.

ANSWER:—An amalgam dip suitable for plating zinc is made by using eight parts of commercial corrosive sublimate in 100 parts of water and adding 10 parts of hydrochloric acid. Dip the zinc pieces in for an instant, then rinse and proceed to finish them. Do not touch this solution with the naked hands.

QUESTION No. 2426.—**Sterling Silver Not Remelting.**—*I noticed that my sterling silver becomes brittle and harder to work after it has been remelted several times. Will the copper burn out and bring about this change?* S. S.

ANSWER:—After repeated melting the copper will burn out from the sterling silver, leaving the silver better and finer than 925.000, which, of course, makes it harder to work. Annealing the sterling would cause the copper to oxidize in the silver. Old silver taken from worn-out wares would have less than the required amount of copper, some of it having been blanched or pickled out from the surface of the pieces when it was manufactured. The silversmith always considers remelted scraps the best stock.

The Assay of Industrial Gold Alloys.

(Abstract of a paper read by ERNEST A. SMITH, before a meeting of the Institute of Metals held recently in London, Eng., and reported in the *Brass World*.)

THE main points in E. A. Smith's paper are the importance of obtaining a true sample for assay, the quantity and composition of the lead used in the assay and the necessity for working with checks. The low-grade alloys employed by jewelers are pickled in the course of manufacture in order to remove the coating of oxide formed in annealing, soldering, etc., the superficial stratum being enriched in gold by the solvent action of the pickling liquor on the other metals present. Hence, in order to get a true average sample of the alloy, this superficial stratum must be scraped off or the assay will come out too high (up to 10 per cent. in some cases). The amount of lead used in the assay varies with different workers, some taking a constant quantity whatever the grade of the alloy; but the author prefers to employ amounts varying inversely with the proportion of gold, between 8 parts for 16.6 gold and 24 parts for 375.0 gold. He also prefers to add the lead in two separate portions, two thirds the total being added at first and the remainder later, this practice giving a better elimination of the copper. Better results are obtained by a low cupellation temperature during the first stage, finishing off the charge at a higher temperature.

It is considered that check samples of known composition and similar standard to the alloy to be assayed should be used in all cases where accuracy is desired, since without these checks the errors may amount to as much as 2.5 parts of gold per 1,000. When an exact determination of the gold and silver is desired the author prefers to assay the gold by direct cupellation with parting silver, and the silver from a second assay piece by cupellation with lead only.

Some of the interesting remarks made during the discussion of the paper were the following:

Professor Gowland opened the discussion by remarking that although the paper was not likely to interest so many people as the one previously read, it was a valuable contribution to their proceedings. The information contained in it had never been published before, and its author, Mr. Smith, was one who was specially qualified by training, and also by his experience as an assayer for writing such a paper.

Mr. Smith was a son of Richard Smith, better known perhaps as "Dicky" Smith—Dr. Percy's old assistant. Under his father and also at the Royal School of Mines Mr. Smith had a careful and thorough preparation for the work which he is now doing at the Sheffield Goldsmiths' Hall. With regard to the paper itself, Professor Gowland thought that the poor, low 9-carat gold frequently employed in England was the lowest alloy which should be employed for jewelry. In fact, he would really not employ that alloy at all, but one which was much richer in gold.

In Japan, in the beginning of the last century, they had a similar alloy; but unlike the British alloy, which consisted of gold, silver, copper, zinc and what-not else, that consisted of gold and silver only. It was white, but by a very elaborate process of pickling the silver was removed from the surface of any object made from it, with the result that they got a perfect gold surface. Objects so produced were practically indistinguishable from those of pure gold. With regard to alloys at present in use in Japan, that used for coinage was the same as that used in France and America, viz., gold 9 parts, copper 1 part. The Japanese preferred their gold to be the color of an English guinea, and therefore all their jewelry was now made of the high standard alloy. The alloy was high in gold, but the metal alloyed with it was copper, with a considerable portion of silver.

With regard to alloys of gold and silver, and gold and copper, to which allusion was made in the paper, of course when those were such there was no segregation, and therefore there was no difficulty whatever in taking a sample. But in the case of poor alloys the ingot could not be assayed from a cutting, but must be assayed by first melting the ingot and then taking a dip assay. At Goldsmiths' Hall and at the Sheffield Assay Office articles of jewelry and plate were received in a nearly finished condition, and a most ingenious method was used of taking samples from those articles without really injuring them and without preventing their being properly finished.

Great difficulties had to be contended with, because all those articles which were low in gold had been subjected to a very severe pickling and the surface was richer in gold than the layers below. Therefore it was absolutely necessary to remove the whole of the upper surface and to take the sample for assay only from the internal layers. That method was of much use in facilitating the practical working of the assaying office. There, of course, they knew what was the composition of the alloy, and therefore it was very easy for them in making up what was called a fire, *i. e.*, a batch of assays, to make up at the same time a batch of "checks."

But where the metal consisted simply of an alloy of gold and silver it was usual in Japan, where there was not always time to make a preliminary assay, to obtain a fair idea of the composition otherwise. After practising with a series of alloys he became quite expert in determining the value of a sample by means of the touchstone. His long experience and the many hundreds of thousands of assays he had made had led him to the conclusion that one of the most important things in a gold assay was to have the temperature of the muffle right. If that was not regular, or if too high, they might as well throw the whole of the assays away.

Reverting again to poor gold alloys, Professor Gowland said that where there was much copper it was necessary to use a considerable amount of lead, and he found that the method which was mentioned in the paper was similar to one which he employed when dealing with large quantities of poor alloys received from the mines. The lead was divided into three portions; two portions were formed into balls of given weight and one portion was made into foil, in which the assay bar was wrapped. In charging the assays into the muffle a leaden ball was first passed in and then the lead packet containing the alloy; when the assay was nearly finished the other ball of lead was added.

By adopting that procedure he found that the resulting gold assay was much more free from copper than if the whole of the lead had been added at the beginning of the assay.

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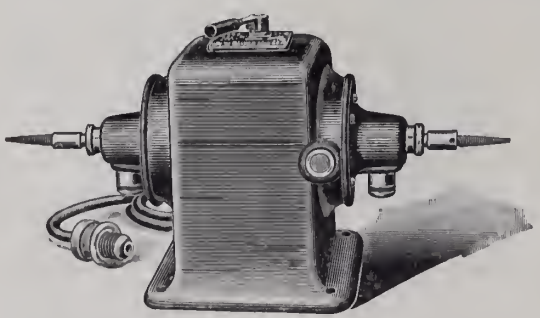
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GOLD AND SILVER REFINERS ASSAYERS AND SWEEP SMELTERS

W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE

LEES & SANDERS

CHEAP AND QUICK TRANSIT IS BRINGING TRADE FROM ALL OVER THE WORLD

SWEEP SMELTERS

BIRMINGHAM, ENG.



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

ELECTRIC MOTORS



If you wish to se... change your M... Plating Machine ... give you what y... and allow you be ... for your old app... We will furnish ... size or make of ... at lowest prices.

Write or call at WHITELE'S
52 JOHN ST. NEW YORK CITY

Frank Dederick *Established 59 Years* James E. Dederick

James H. Dederick's Sons

Assayers and Bullion Dealers

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars.
Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

16 Maiden Lane, New York

CRUCIBLES



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,
95 John Street,
NEW YORK.



PLATINUM

In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

GOLD SILVER **CASTINGS**

FOR JEWELERS, SILVERSMITHS and ART W...

Only High-Class, Clean, Correct Res...

Give us a Trial Order

Joseph Reinbold Bronze ...
473 Washington St. Newark, New ...

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

'Phone 3759-R

Gold and Silver Refiners

Prompt Returns Made for any Material Containing Precious Metals

Dealers in Gold and Silver, and Rollers of Sterling ...

GOLD AND SILVER ANODES A SPECIALTY

U. S. SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN, 16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing Precious Metals.

Positively Highest Prices Paid For Old Gold and Silver. IMPORTERS OF PLATINUM ORE AND BULLION ASSAYS A SPECIA...

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N.J.

DISSOLUTION OF PARTNERSHIP

BRIGGS & DODD

have made more successful and satisfactory Sales than any one Auctioneer in America.

I have three of the most talented Auctioneers in this business who can give the very best of references to assist me.

REFERENCES FROM MADE IN THE

SUCCESSFUL SALES PAST FEW MONTHS

AMERICA'S BEST KNOWN JEWELRY AUCTIONEER



I made one of the largest and most successful sales ever made in Atlanta, Ga., for Chas. W. Crankshaw, with one of my assistants lasting ten weeks. Trustee Sale for J. C. Mellichamp, Atlanta, Ga., eight weeks. The Ermod Jaccard Co. Sale, St. Louis, Mo., lasting over 100 days, one of the largest and finest stocks in United States. M. Scooler Co., New Orleans, 3 sales, sold successfully to the trade at 185 Wabash Ave., Chicago, balance of stock amounting to over $100,000 in four days. Write them for results

Consider I am in a position to buy any stock, amounting from one to $50,000 or more for spot cash.

Sigler Bros., Cleveland, O., sale, lasting ten weeks.

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Wardwell Co., Cleveland, O., sale, six weeks.

Keil & Hettich, Chicago, Ill., sale, two months.

The Duhme Bro., Cincinnati, O., sale, over 100 days.

I can furnish over 300 references from Leading Jewelers, Manufacturers, Wholesale Houses also Banking Firms I have transacted business for in the past 20 years.

All sales made strictly upon honor, and no misrepresentation whatsoever.

Write me if you contemplate having an auction. All correspondence STRICTLY CONFIDENTIAL.

No sale too large or too small for me to conduct, as I have plenty of assistants.

L. H. DODD & CO.

Office: 4607 Michigan Ave. **Long Distance 'Phone Drexel 2906** **CHICAGO, ILL.**

NEW YORK: 396-398 BROADWAY

"Perfect One Piece"



QUALITY FINISH

TRADE MARK REGISTERED

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

MADE IN 14 & 10 K GOLD 14K PLATE STERLING SILVER

A Complete Line of 10 K. Plate is Now Ready

STERN BROS. & CO., 33-43 Gold St., New York

To avoid delay use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Dept.: 68 Nassau Street, New York

Diamond Cutting Works: 142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State Street; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

42nd Year. WEDNESDAY, MARCH 9, 1910. Vol. LX., No. 6.



Punch Bowl of the Silver Service Presented to the U. S. S. "Michigan."

(*See Text on Page 57.*)

ALVIN SILVER

Morning Glory Pattern

925/1000 FINE



ALVIN MFG. CO.
Silversmiths
New York

The "Morning Glory" has proved one of the most successful pattern Silver flatware. It is most artistic, with exceptionally beautiful die work, por detail of the flower dominating the decoration. One seldom sees the de beyond the handle as in the fancy pieces of this pattern. It is of medium very moderate in price. Finished in French Gray.

We are issuing a Catalogue illustrating the complete pattern of 11 actual size. If you have not received your copy write us at once. It will help sales. Don't wait until the edition is exhausted. Write now

Fahys

It is only necessary to carry three grades of Gold Filled Watch Cases. With these you can supply all demands if they are:

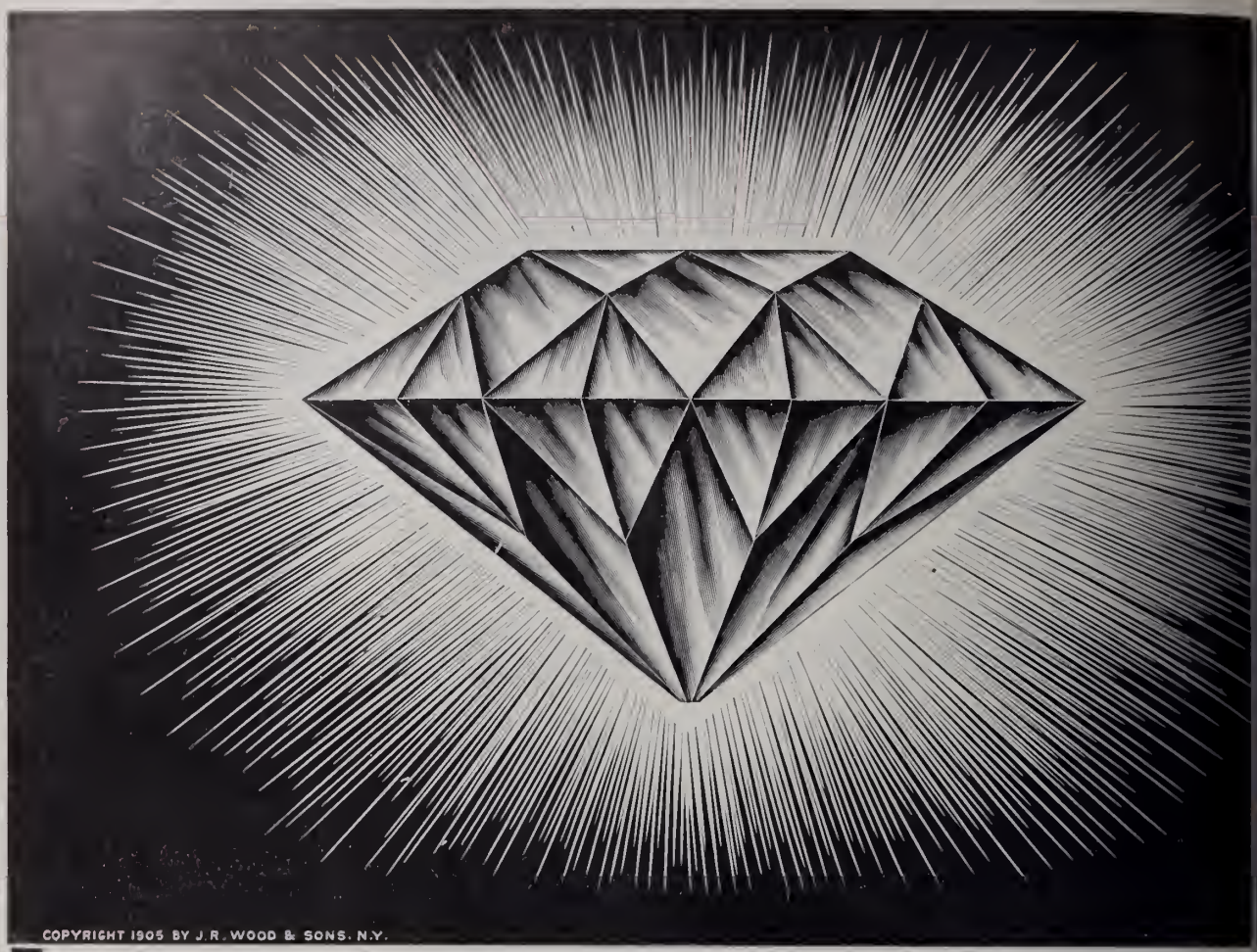
FAHYS PERMANENT
FAHYS BRISTOL
FAHYS MONTAUK

They are the acknowledged leaders in their class, and are sold strictly on their merits.

No Coercion or "Trust" Methods Are Necessary to Make Sales of These Cases

JOSEPH FAHYS & CO.

NEW YORK CHICAGO BOSTON SAN FRANCISCO



Our diamonds are diamonds you can implicitly rely o that the price is the lowest, and the quality exactly what it represented to be.

You can be sure that the price is the lowest, becau we buy the diamonds in the rough, cut them in our own cuttir works, and pass them directly to the retail jeweler.

As to the quality, we unreservedly guarantee that ever thing we sell is just what we represent it to be. No one di putes the worth of our guarantee.

J. R. WOOD & SONS

Diamond Cutters
Importers of Rubies, Emeralds and Sapphires

170 Broadway, Cor. of 2 Maiden Lane, **NEW YOR**



WEDDING RINGS

Our specialty since 1850.

Made from gold that is thoroughly wrought and worked and put on close grain, making the gold tough and hard, so it can receive and retain a high finish.

Quality of gold is guaranteed to be as represented.

Finish and polish finest possible.

We sell at the lowest prices that honest quality and perfect rings can be sold for.

J. R. WOOD & SONS

WEDDING RING MAKERS

170 Broadway, Cor. 2 Maiden Lane NEW YORK

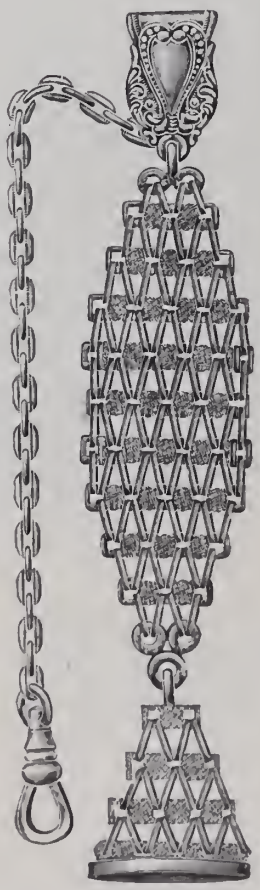
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our ⅛ mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article

Just ask for Bigney goods and you can be supplied with everything in chains, lo fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L593—Mirror



L728

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Offi
3 MAIDEN LA



r ring as received with worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new gold or platinum claws and settings, you will no think us extravagant for using a full page in THE JEWELERS' CULAR to exploit this feature of our business, but will wonder if yo are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to 5 for new gold or platinum claws or settings on their rings, but wo ld not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with thi work, as it is one of the important little things that help to make yo r business profitable.

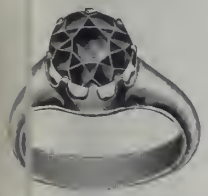
WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

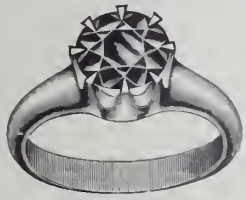
17 ohn Street
N w York

TWO WONDERFUL SHOPS

256 Madison Street
Chicago



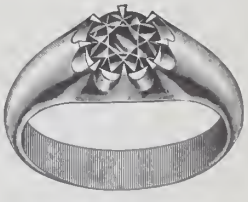
any ing as received with worn cla Stone cannot be reset, as u be too low to look well and p t would come below the cle of ring.
ee at No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

E AN PUT NEW GOLD OR PLATINUM CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO EY WILL BE AS GOOD AS NEW.

E ETIP CLAWS AND MAKE NEW GOLD OR PLATINUM SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS HEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

ar ing no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each o man but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds i. exchanged while in our possession.

CHICAGO, ILL.: Heyworth Bldg. SEATTLE, WASH.: Arcade Bldg.

What You Expect from Your Business A



"MORE THAN I EXPECTED."

RESULTS

¶ If a thousand jewelers told you that they had received "V Than Expected" for their metals wouldn't you feel it worth w to investigate the matter? We would rather *do more* than *do* than you expect, and we make this statement good with a ch that will measure up to your expectations.

¶ If by Our Accurate Valuations you can get more for your Gold, Silver, Filled Cases, Plated Jewelry, Sweeps, etc., ther no reason why you should accept less from another conc We guarantee where others promise and the evidence of i "Best Proved" by a Trial. This is the time to clean up an you overlook sending us your next shipment you do your and your business an injustice. Shipment returned at our pense if you are not satisfied.

GOLDSMITH BROS.
Smelting & Refining Company
20 JOHN STREET NEW YOR

New York.
New York City.
Check for sweeps exceeded our expectations. Will assure you of our future business.
Rosenberg & Daniel.

New York.
Rome, N. Y.
Check for Old Gold and Filled Scraps received and very satisfactory to us. Thanks for promptness. I remain,
Yours truly,
W. H. Rudd.

Maine.
Calais, Me.
Your check for $47.52 received and accepted with thanks, Yours,
Chas. W. Bailey.

Massachusetts.
Salem, Mass.
Received check for Fllings, Sweeps, etc., very satisfactory and will send you future shipments.
Yours truly,
Salem Jewelry Co.

New Hampshire.
Berlin, N. H.
Check for Old Gold and Silver received and am perfectly satisfied. Thank you for promptness. E. M. Whitcomb.

Ohio.
Cleveland, Ohio.
I always send my Gold to you with satisfactory results. Yours truly,
C. B. Edgar.

Illinois.
Champaign, Ill.
Check for Old Gold and Silver O. K. Thank you for your always prompt remittance.
Yours truly,
Chas. Maurer.
Jeweler and Optician.

Minnesota.
Rushford, Minn.
Check in payment of Old Gold and Silver scraps received and the amount is very satisfactory, for which please accept thanks.
Yours truly,
G. G. Grossfield.

Alabama.
Union Springs, Ala.
Returns are most satisfactory; realized more than expected.
Yours,
Henry J. Rosenstihl.

Tennessee.
Memphis, Tenn.
Amount of check received to-day was really more than I thought the Old Gold was worth. Thank you for promptness. Yours truly,
Charles Wilms.

Texas.
Haskell, Texas.
Check for Old Gold received, really more than expected. Thanks for prompt attention.
Yours,
H. M. Craig.

Montana.
Butte, Mont.
Check for Sweeps entirely satisfactory. Will remember you with our business in future.
Towle & Winterhalter.

Oregon.
Check for $402.00, returns for Sweepings, perfectly satisfactory to us. With thanks, we remain,
Yours,
A. & C. Feldenheimer.

California.
San Diego, Cal.
Check for Sweeps received to-day. Accept my thanks for your fair and courteous treatment, will remember you with future shipments.
Yours respectfully,
H. M. Funk.

Maryland.
Rockville, Md.
Your check for Old Gold received O. K. Will send you more in future.
Yours truly,
G. MacWilliams.

New York.
Potsdam, N. Y.
Received check all O. K. and more than satisfied. Yours, etc.,
C. A. Thorpe.

Maine.
Farmington, Me.
Check received, perfectly satisfactory. I think we come pretty near in our estimation. I made it $112.50 and your check was $112.55.
Yours respectfully,
J. A. Blake.

New York.
Rushville, N. Y.
The draft for $22.07 for Old Gold and Silver received, which is very satisfactory. I am,
Yours respectfully,
C. T. Loudon.

Delaware.
New Castle, Del.
I received check today. Everything satisfactory. T. E. Bridgewater.

Pennsylvania.
Hanover, Pa
Had word from party to whom cases belonged, and everything is satisfactory. So you may keep entire shipment.
Respectfully,
Chas. F. Sarbaugh.

Massachu
Natick,
Your check
and is satisfact
ing you for sa
Yours respec
H.

New Y
Rome, N
Your check
this A. M
and satisfactor
H.

New Y
New York
Your check
ings receiv
thanks, same
satisfactory
tinue to have y
our sweeps eve
Respectfully
Baumgold B

Pennsylv
Erie, P
Received yo
for Old Gold
and am satisfied
amount. Yours
E


1807 OM


1806 AME


1778 AME


1785 CC


1781 3/4


1815 3/4

Stone Goods of Great Variety

The reigning fad in Men's Jewelry at present is something in a stone button or scarf pin.

We have them in endless variety of stones and styles; all real stones and handsomely mounted, and the latest ideas.

We don't copy; we originate. A jeweler who is wide-awake will take up new things and push them to a finish while they are popular.

Our goods are equal in finish to any 14-K. line made, and prices much lower. The accompanying illustrations can only give you a faint idea of the excellence of the Line.

Send for memorandum package, or see our salesman when he calls.

A 10-Karat Line
that is 10-Karat

The Keller Jewelry Mfg. Co.

64 Nassau Street
New York

Factory, 251 N. J. R. R. Avenue, Newark, N. J.



TO THE TRADE:

"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

CANTON, OHIO

POINTER No. 124

EACH TICK OF THE CLOCK

Marks the Passing of This Opportunity

Every Phase of Our Great System Will Stand the Closest Investigation. Are You Investigating or Simply Letting It Pass?

Upon Your Action May Rest Your Fortune

OUR CATALOGS GET THE BUSINESS
READ THE LETTER UNDER THE PICTURE



FULL PARTICULARS FURNISHED UPON REQUEST

STORE OF LEO M. DORNBERG & CO., SPOKANE, WASH.

(COPY OF ORIGINAL LETTER)

Spokane, Wash., Jan. 25th, 1910.

ıe Arnstine Bros. Co.,
Cleveland, Ohio.

Gentlemen:-Replying to your inquiry regarding the result of our ɜing your catalogue will state that our business through December ıcreased considerably over December 1908. We are satisfied the ıjor part of the increase was due to using catalogues and we will, ıdoubtedly, use them in the future.

We sent most of our catalogues to the country and made quite a ew mistakes in the addresses, but, taking everything into con- ideration, we are well satisfied with results.

Thanking you for the inquiry, we remain,

Yours respectfully, LEO M. DORNBERG & CO.

We deal only with the Legitimate Jeweler and as a rule sell but one in a city

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

Winning on Merit Alone

There are many ways of trying to win in the business world.

One may adopt Brute Force. That is the method of the highwayman, when he hits you on the head and takes your wallet.

Or one may seek success simply on the MERIT of his products in an open market. That is the approved method in civilized communities. It succeeds.

Jobbers, dealers, consumers, everybody responds to considerations of MERIT, and no Chinese Wall can shut it out.

For years

Wadsworth Watch Cases

have been winning on merit. The cases have been sold, and the business developed on the idea of QUALITY, including superior SHAPES, STYLES and ENGRAVINGS. The Cases will continue to be sold and the business to be developed along the same lines.

The Big Stick is no part of our office furniture. Dealers DON'T HAVE TO buy these Cases.

But they WANT TO and will buy them because of their MERIT, because of the PROFIT there is in them, and because there is always certainty of a SQUARE DEAL and no coercion.

THE WADSWORTH WATCH CASE CO.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really **AHEAD OF THE TIMES** have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

REMOVAL

On or about March 20th, we remove from our present location to our new and spacious quarters at 8-14 WEST 38TH STREET, "MURRAY HILL BUILDING," ADJOINING FIFTH AVENUE.

We kindly urge all the Jewelers to take notice of this change of address, and see that all letters, telegrams and packages are sent to the above address AFTER THE 20TH OF MARCH.

For the present, address all communications, etc., to Powers & Mayer, 258 Fifth Avenue.

POWERS AND MAYER

258-260 Fifth Avenue, New York, N. Y.

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Sarbhati Straat 32

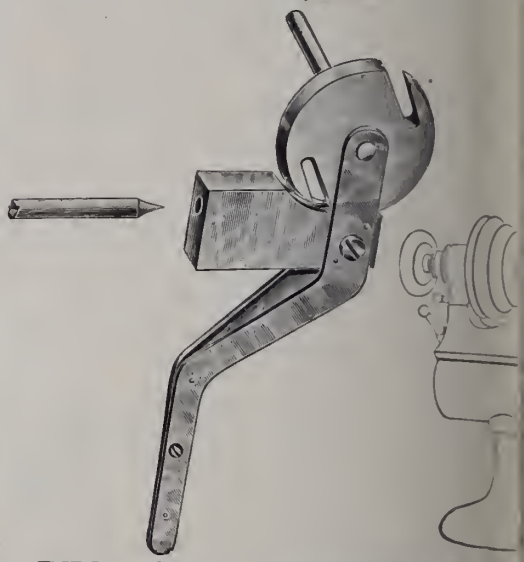
CABLE ADDRESS "ON TOP," LONDON

ECHARCO IMPROVED WATCH GLASS CABINET, No. 85



The NEW FEATURES of this Cabinet are the SK DRAWERS, making an accumulation of dust and chips i and the very easily read LABELS of white celluloid on th fronts. The Cabinet has nine drawers, giving 1,632 spac 29½" high, 24" wide and 13" deep. The construction of arrangement of partitions to economize space and weight, novel method of showing contents on the drawer pull's are and practical ideas and very well carried out. The Cabine of oak and finely finished, and is the lightest and stronges the market. Spaces are provided for the small sizes of and Genevas, and for Antiques, which no other Cabinet for, making it the most complete and convenient Cabinet ev to the trade.

Price, $16.00



PEGWOOD SHARPENER, No 3

A new attachment, designed for use on a watchmake which sharpens pegwood to a hair point without breakin the same time gives the point the proper concave shape. is held in the lathe by an arbor fitting into a regular wire shown in the illustration, being steadied by the rest sho stick of pegwood is rotated by hand while the tool is re the lathe, producing a fine, long, flexible point. With this watchmaker can prepare enough pegwood for a day's or work in a few moments, and have every piece uniformly an sharpened.

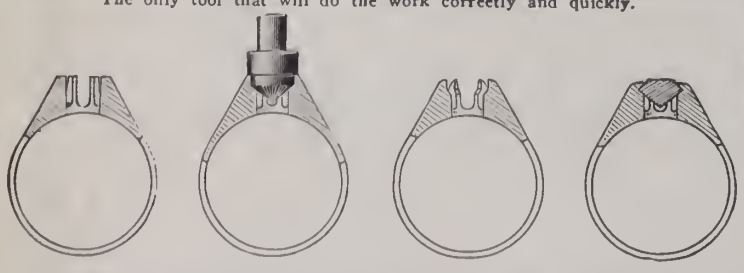
The tool is mechanically perfect, made of the best ma durable and cannot get out of order. For sharpening the c use of a fine Arkansas oil stone slip is necessary. Coarser should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

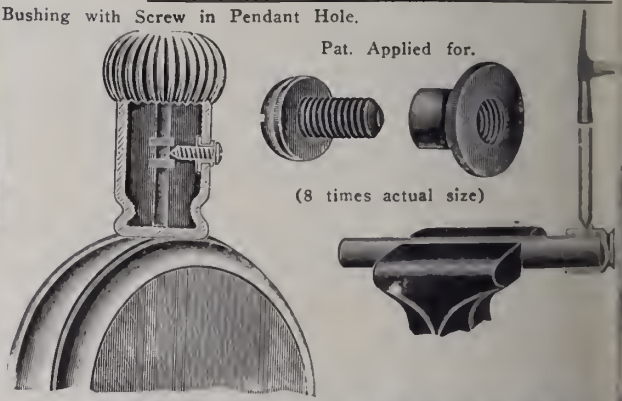
Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.

Pat. Applied for.



(8 times actual size)

THREADED PENDANT SCREW HOLE BUSHING, No

Made in Brass for 18, 16, 6 and Os Lever Set Cases, and in German S 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole inserted and also screw, and shows repair as it looks when con

DIRECTIONS.—Ream hole to size of bushing, then plac ant screw bushing in hole and place pendant with bushing o as illustrated above, and with a centering punch force edge of bushing and then put in screw and repair is made

No need of soldering up or plugging up of damaged screw holes and damaging the pendant and case as well

Every watchmaker knows how difficult it is to repair a screw hole after the screw is pulled out, due to bending and of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen as Screws to match in a Brass Box.....

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo**





332



333



334

HIGH GRADE GOLD FILLED TRADE MARK



329



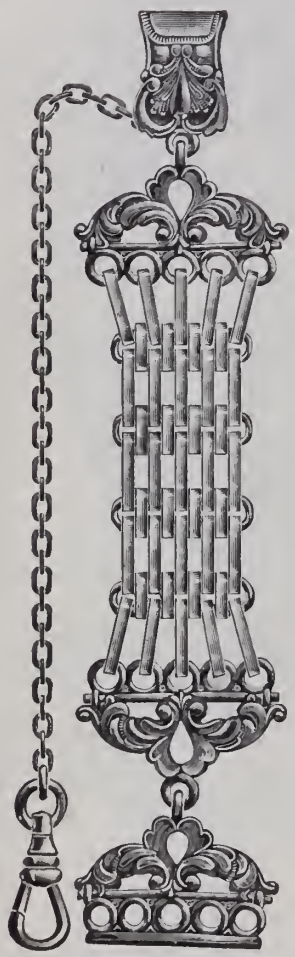
335

FONTNEAU & COOK CO.

Factory, Attleboro, Mass.

NEW YORK, 15 Maiden Lane

CHICAGO, 1203 Heyworth Building



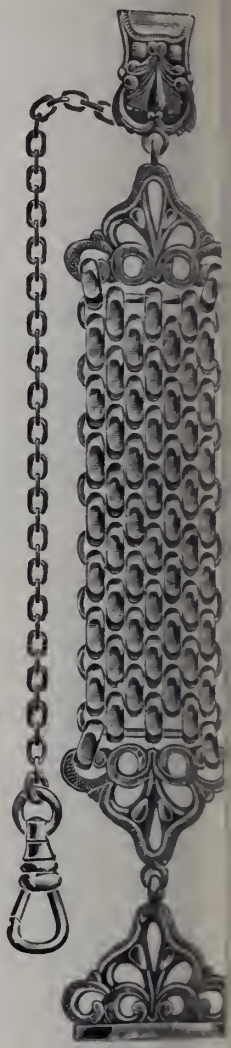
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



BARROWS' "NEW PROCESS" LOCKET NECK CHAINS

MADE IN

Oval, Round and Heart Shapes, With and Without Stone Settings

Mr. Retailer: Why purchase your Lockets and Neck Chains separately? We show a complete line of these goods mounted on "New Process" Neck Chains at prices that are right, thereby saving you time in looking over various jobbers' sample lines—and you know Time is money.

Every Snap and Spring Ring Stamped H. F. B.

TRADE H.F.B. MARK

THE H. F. BARROWS COMPANY

North Attleboro, Mass.



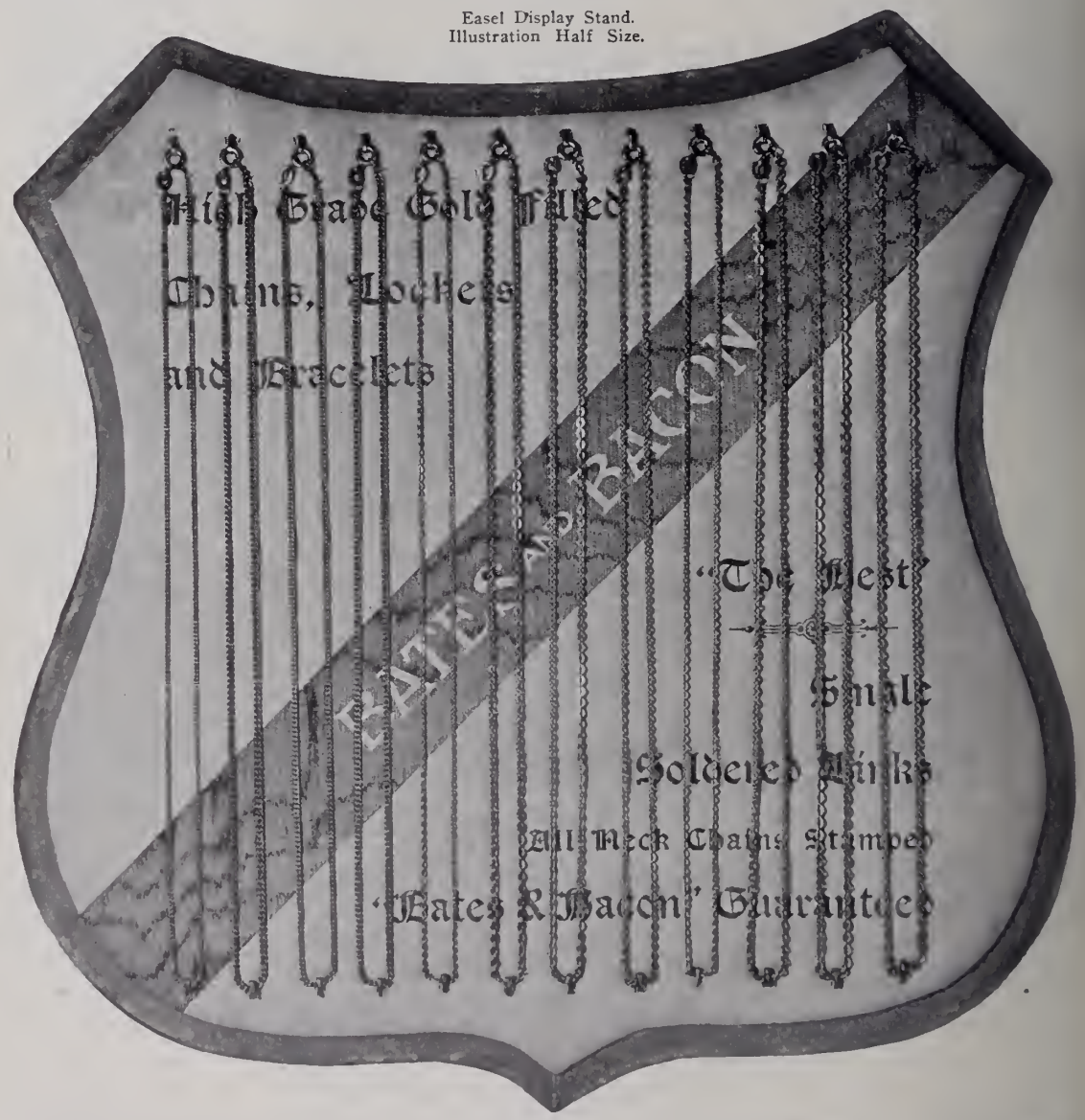
BATES & BACON

ATTLEBORO, MASS.

New York: 9 Maiden Lane **Chicago: 103 State Street**

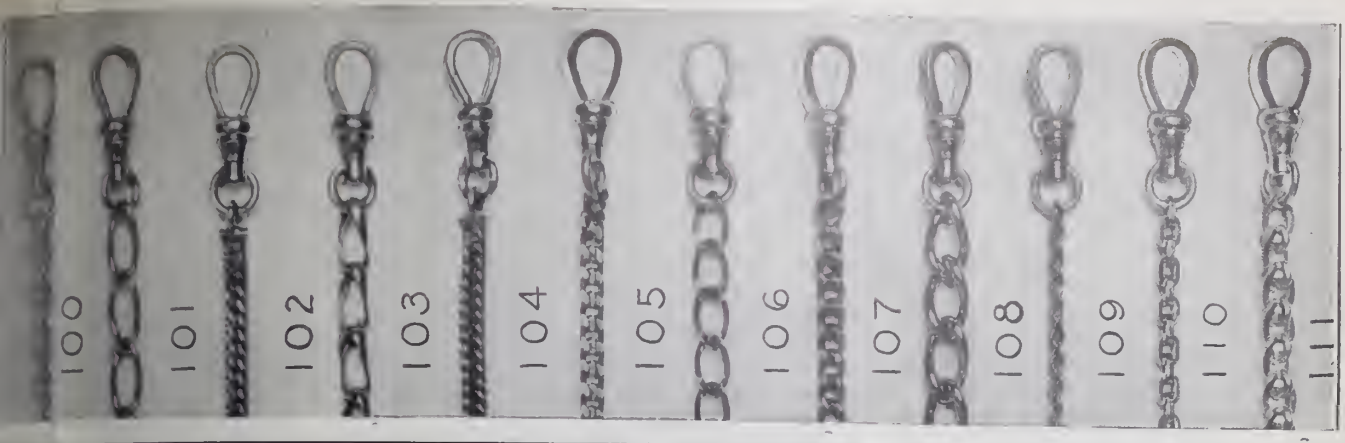
High Grade Gold Filled Chains, Lockets and Bracelets. Beautiful Silk Display Stand with twelve different patterns of Neck Chains. These are our well-known high grade Gold Filled Electric Soldered Chains. Will not kink. Every Chain stamped "BATES & BACON", and guaranteed.

Easel Display Stand.
Illustration Half Size.



This stand is in the form of a shield patterned from our trade mark, covered with fine watered Silk. This will make a very attractive way to show our chain in any Retailer's store. Order by Number from your Jobber.

No. 1 ASSORTMENT, 13 INCH NECKS No. 2 ASSORTMENT, 18 INCH NECKS
No. 3 ASSORTMENT, 22 INCH NECKS



The SIMMONS Twelve-Chain Combination



...ted Manchester Velvet Roll, with Simmons Twelve-Chain ...nation.

THE most popular and the best selling proposition in the way of a special assortment we have ever put out.

All of the patterns comprised in this combination are extra good sellers—as proved by the large number of re-orders which the Jobbers have received from the retail trade—every chain is an evidence of Simmons Superiority

With each of these assortments we give an imported Manchester velvet roll worth $1.50 without charge.

The price of the dozen chains—every one of which can be retailed at $3.00 or more—with the roll, is $21.75 (sold through jobbers only.)

$21.75

...ncluding an imported Manchester Velvet Roll

...der from your jobber; if it should happen ...at can't supply this assortment, we will let ...you know, on request, where you can obtain it.

R. F. SIMMONS COMPANY

MAIN OFFICE AND WORKS ATTLEBORO, MASS.

New York Salesrooms, 913 Maiden Lane Chicago Salesrooms, Heyworth Building

The SILVERSMITHS BUILDING

15-17-19 Maiden Lane with Arcade Connecting through to 18 John Street

MAIDEN LANE REALTY CO., Owners

EDWARD HOLBROOK, President

THE largest, best situated and finest building in the world, occupied exclusively by the Wholesale Jewelry, Diamond, Watch, Clock and Silverware Trades and has already become the center of this industry in the United States.



THE building is n r rented. We solic inspection of the re ing space we have for —which is as desirabl well located as any al rented in the building

GROSS & GROSS COM MANAGERS

COURTLAND E. HAST AGENT

FOLLOWING IS A LIST OF THE TENANTS

Adams & Company, Thomas W.
Aikin-Lambert Company
Allen, Lonegran & Company
American Optical Company
American Silver Company
American Watch Case Company
Association Jeweler, The
Bankers and Merchants' Electric Protective Company
Barbour Silver Company, The
Barnett & Company, L.
Barrett, Nephews & Company
Barrows & Company, H. F.
Benedict & Warner
Blackinton & Company, R.
Bliss Brothers Company
Boger Publishing Company, Fred
Boss & Baldwin
Bowden & Company, J. B.
Bowes-Allegretti Company
Brokaw, D. D., & Son
Bruhl Brothers & Henius
Collard, H. H.
Derby Silver Company, The
Draper, O. M., Estate
Dunn & Rodenberg
Durgin Company, Wm. B.
Eastern Jewelry Company
Eastwood Park Company
Elgin National Watch Company
Englander & Wallach
Fessler & Company, O.
Ford & Carpenter
Fontnean & Cook Company
Ginnel & Company, Henry
Goddard, Ira
Goldsmith Bros. Smelt. & Refining Company.
Gorham Company, The
Greene Company, W. C.
Gross & Gross Company
Hartford Sterling Company, The
Heusch & Company, E.
Hicks' Sons, W. S.
Himalaya Mining Company
Holmes & Edwards Silver Company, The
Homgbaum & Lewis
Horton, Angell & Company
Huebner, Hans
Ilgen & Wakefield Company
International Silver Company, The
Jewelers' Board of Trade, New York
Jewelers' Protective Union
Jewelers' Safety Fund Society
Jewelers' Security Alliance
Jewelers' Twenty-Four Karat Club
Kerr Company, Wm. B.
Ketcham & McDougall
Kreis & Hubbard
Lowenstein, Gothard
Mabie, Todd & Company
Maiden Lane Realty Company
Manufacturing Jewelers' Board of Trade of Providence, R. I.
Mathey Bros., Mathez & Company
Marden & Kettlety Company
Mariano, J. De., & Company
Marx, Charles
Matalene, H. W.
Mead & Company, M. A.
Meriden Britannia Company
Meriden Cut Glass Company, The
Meriden Silver Plate Company, The
Merrill Company, S. K.
Moore Manufacturing Company
Moser & Whyte
Ollendorff Company, I.
Oncida Community, Limited
Optical Journal, The
Potter Company, E. A.
Powers, W. D.
Queen City Silver Company
Reiss, Charles
Robbins & Company, C. M.
Rogers & Brother
Rogers & Hamilton Company, The
Rogers Manufacturing Company, W
Rogers, Smith & Company
Schorr, Abraham
Shepard Mfg. Company, The
Sexton, Wm. L., & Son
Simpson, Hall, Miller & Company
Smith Silver Company, E. H. H
Spencer & Company, E. L.
Standard Button Company
Stern & Company, Louis
Steele, Alexander, Jr.
Swan Fountain Pen Company
Tannenbaum & Company, L.
Thomas Clock Company, Seth
Towle Manufacturing Company
Turner, John F.
Union News Company
Wadsworth Watch Case Company
Waite-Evans Company
Warner Silver Company
Warwick Sterling Company, The
Watrous Mfg. Company, The
Watson, Newell & Company
Weinberg, Isaac H
Weiner & Garson
White & Roundsville
Whiting Manufacturing Company
Welling, Wm. R.
Wightman & Hough Company
Wilcox Silver Plate Company
Weidlich Brothers Mfg. Company
Williams Bros. Mfg. Company
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Young & Graham

BEAUTY PATTERN

Heavy Weight **"ANCHOR BRAND"** **Gray Finish with Bright Shield**

Made in a complete line of Staple and Fancy Pieces, including Hollow Handle Cutlery.



We furnish, as we have for many years, our "**ANCHOR BRAND**" Flatware in Sectional or XII Plate, on Staple Pieces, at the price of Extra or A1 Plate. These goods are stamped

TRADE-MARK.

ROGERS XII

and are guaranteed, as our wares have been for more than forty years, to give satisfaction.

WM. ROGERS MFG. CO., MERIDEN, CONN.

(INTERNATIONAL SILVER CO., Successor)

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000

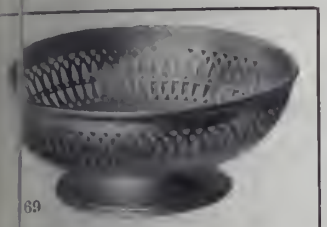


FRANK W. SMITH COMPANY, *Gardner, Mass.*

Your Opportunity To Make More Profit

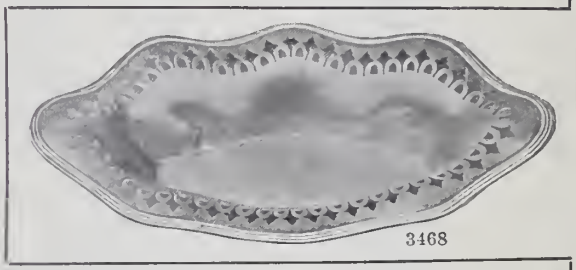
TRADE W MARK

Stand out for quality and look for price. That is the slogan—the only chance of success in the keen competition of to-day. You cannot afford to pay a salesman's salary and expenses on every bill of goods you buy. We want to co-operate with you for the betterment of your business, by selling you silverware at prices based on factory cost solely. We can do it because we sell you by mail, thus eliminating practically all selling expense. The economy effected enables us to offer you WOODSIDE STANDARD deposit ware and sterling silver at


69

15% to 20% OFF FORMER PRICES

Understand, the only change is in the elimination of dead expense. The same designers and the same expert workmen will continue to produce the same beautiful creations of their skill that have long made our productions famous for their individuality and basic worth.

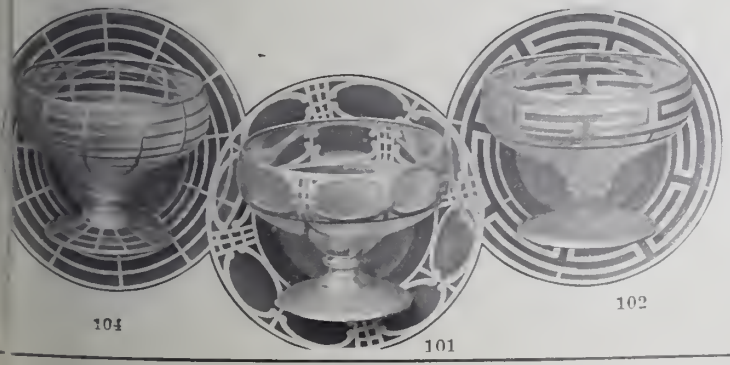

3468

We again call your particular attention to our complete line of sherbet glasses, three specimens of which are here illustrated. Their remarkably low price is making itself felt in a call for them that is unparalleled. All our deposit ware shows pure white inside, and the silver is guaranteed not to come off. If it does we will give you a new piece at any time. An idea of the beauty and individuality of our sterling silver is conveyed by the two pieces here shown.

Write for the prices of these pieces or anything else you need and learn just how much more profit our selling plan means to you.

Get your name on our mailing list for our New Spring Catalog and

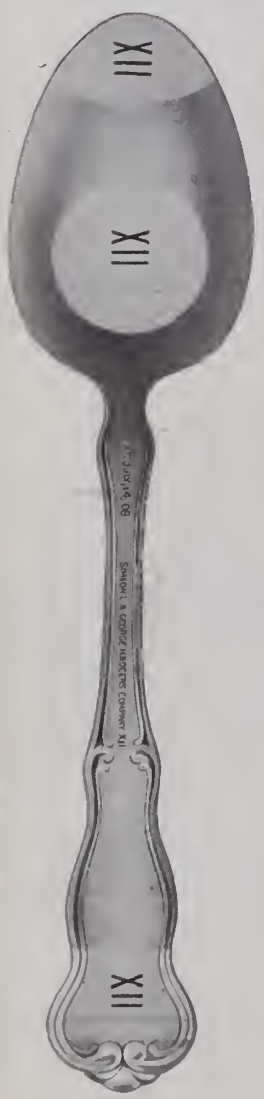
CHOOSE MORE GOODS FOR THE SAME THE SAME GOODS FOR LESS MONEY


104 101 102

WOODSIDE STERLING CO.

170 BROADWAY
New York

REENFORCED SILVER PLATE



Makes Permanent Customers

Customers that come back and bring their friends. Wh your silver plated flat ware is marked "**SIMEON L. GEORGE H. ROGERS COMPANY,**" you can stake yo reputation on its superior wearing quality.

Our reputation as leaders in plated ware of real intrinsic worth and durability is your assurance. No other line will pay you as well or give your customers as much satisfaction.

Our Sectional Process reenforces the parts of spoons and forks most exposed to wear with a triple deposit of silver, thereby more than doubling the service obtained by the old method of uniform plating.



A trial will prove this line a most attractive proposition

SEND FOR CATALOGUE

Simeon L. & George H. Rogers Company

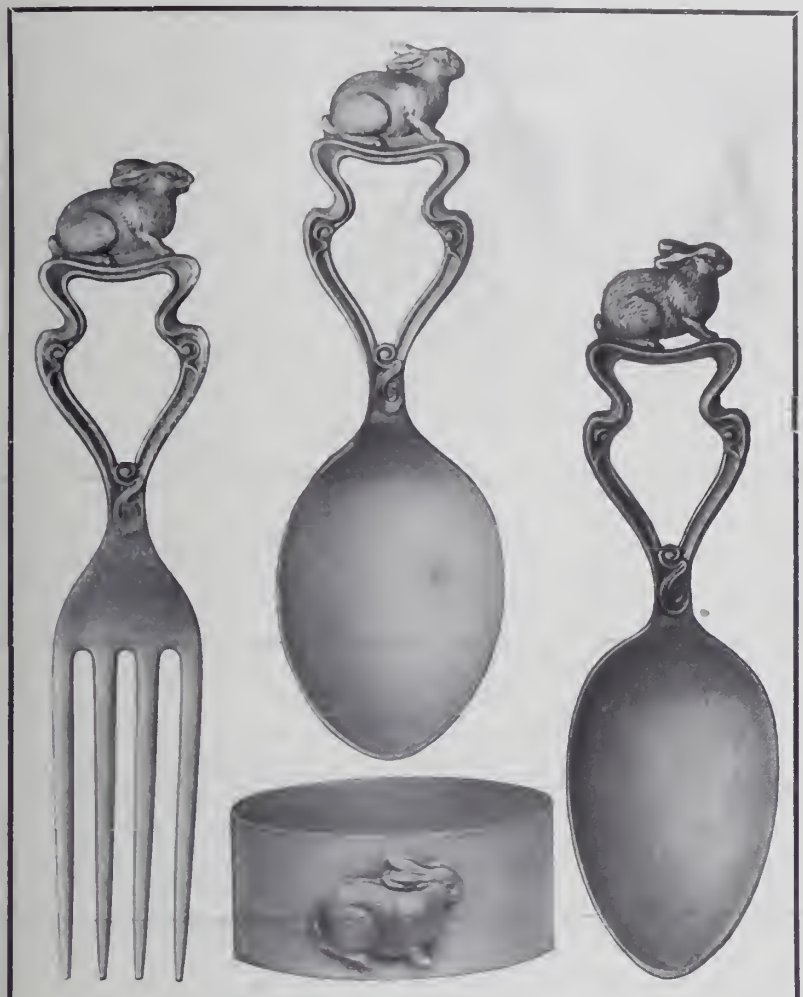
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

Easter Greetings

APPROPRIATE

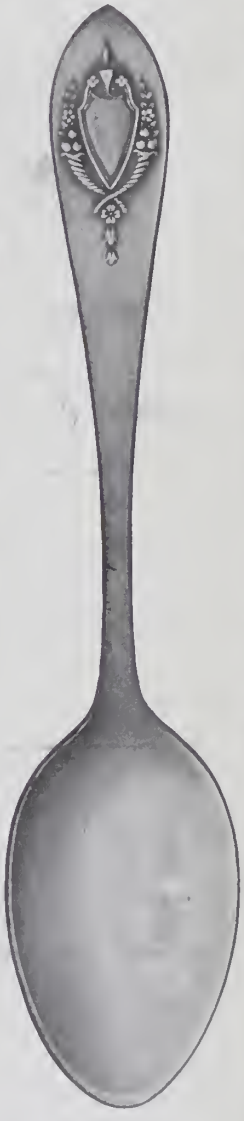
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MOUNT VERNON





TRADE MARK R&B Co STERLING

Rogers, Lunt & Bowlen Co.

SILVERSMITHS

Greenfield :: :: :: Massachusets


COMMUNITY
SILVER
COMMUNIT
The Aristocrat of
THERE'S MONEY in Community Silver, because it sells easily; because its high quality is exactly what people want to-day; because it is the best advertised plated-ware on the market; because it is sold on a restricted price basis, which brings sure and ample profit to every dealer carrying the line. This dealer's profits
FLOWER DE LUCE DESIGN


SILVER
the Dinner Table
competition, whatsoever its character, can undermine.
In short, the Community Silver dealer occupies to-day the strongest possible position in the trade. He not only carries a widely-advertised and popular line, but is absolutely assured of his profit.
ONEIDA COMMUNITY, LTD.
ONEIDA, N. Y.
LOUIS XVI DESIGN



WILDWOOD DESIGN

RELIANCE

Best Low-Priced

THE DEALER who carries Reliance Plate in addition to Community Silver makes double profit. With Community Silver he appeals to those who want the best—

While with Reliance Plate he satisfies an equally important demand for plated ware of guaranteed wearing quality at very low price. Moreover, Reliance Plate is the ideal plated ware for outfitting country homes, summer cottages, etc.



PLATE

Plated Ware Made

QUALITY Reliance Plate has a base metal of 18 per cent German Silver. Moreover, it carries a full 5 oz. A-1 Plate of pure silver as heavy plate as the best of the standard A-1 brands. Patterns, finish and workmanship are excellent.

JEWELER'S PROFIT The jeweler's profit on Reliance Plate is the same as on Community Silver. It is sold under a restricted price agreement, and cut-throat competition need not be feared.

KENWOOD DESIGN

ONEIDA COMMUNITY, LTD.

ONEIDA, N.Y.



ILLUSTRATIONS FULL SIZE.

F&B TRADE MARK REGISTERED

ENTERPRISING JEWELERS

Now preparing to meet the Sprin demands will find in our stock choic designs in Fine Gold Filled Locket and Charms, Link Buttons and Ti Clasps, Scarf and Hat Pins, Brooch Veil and Collar Pins.

Our Spring line is now ready witl a large assortment of up-to-dat sellers, fully guaranteed to wear.

Our Sterling Silver Goods afford a choice selection of novelties, toilet and manicure goods, vases, frames and tableware.

Theodore W. Foster & Bro. C.

Manufacturing Jewelers and Silversmith

100 Richmond Street, PROVIDENCE, R I.

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Everything and Anything in

Sterling Silver Toiletware, Novelties, Jewelry, Etc.

We have folders and booklets specializing on the following subjects,—Toiletware, Purses, Cigarette Cases, Pocket Knives, Match Boxes, Link Buttons and Napkin Rings.

If interested call on us for any of the above.

R. Blackinton & Company

Silversmiths

New York Salesrooms:
15 Maiden Lane

TRADE B MARK

North Attleboro, Mass.

THE GREEN-COVERED BOOK

¶ Where a jeweler's stock does not contain a style appealing to the prospective customer attractive illustrations will enable the jeweler to offer apt suggestions to facilitate the selection, and thereby not lose a sale.

¶ The latest catalogue of

STERNAUWARE

consisting of 216 pp., the largest and handsomest of its kind ever issued, fills this purpose.

¶ Many Chafing-Dishes, Coffee-Machines, Fancy Teakettles, Smokers' Articles, Candlesticks, etc., giving a large variety for choice are illustrated therein, and **every** jeweler should have a copy.

¶ Send for a copy of the

GREEN-COVERED BOOK

You will find it both interesting and valuable.

S. STERNAU & CO.

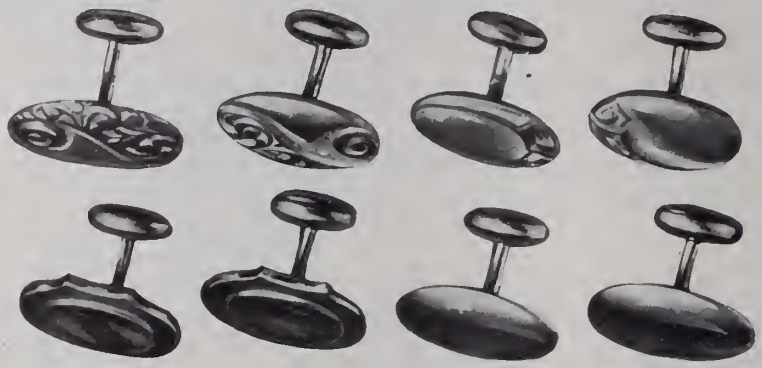
OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

THE GREEN-COVERED BOOK

INSIST UPON P. & B. 10-K JEWELR

We Market Through Jobbers Only and Are the Largest Exclusive Manufacturers of 10-K Jewelry



With this Trade-Mark

The Jewelry of Worth, Wear and Satisfaction

TRADE B

Trade-Mark Registered

NEWEST IDEAS IN CUFF BUTTONS

are liberally shown by the POTTER & BUFFIN COMPANY. We show Cuff Buttons with lever ends place for picture (a novelty) and, in short, every idea w while in the world of Cuff Buttons. Look for our tr mark—it insures satisfaction to all concerned. We every reason to believe that the trade at large will welc this trade-mark which will make the best 10-K Jew more distinctive.

WE SELL EXCLUSIVELY THROUGH JOBBERS

POTTER & BUFFINTON COMPANY

7 EDDY STREET, PROVIDENCE, R. I.

Chicago Office
103 State St.

New York Office
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San Francisco Office
704 Market St.

"The Case That Courts Comparison"

Mr. Retailer:

It required a quarter of a century to bring SOLIDARITY GOLD WATCH CASES up to their present point of perfection.
Merely stamping "SOLIDARITY" on the *inside* of our cases did not do it.
It is the SOLIDARITY **Individuality** on the **outside** of our cases that did it. Individuality is the hardest thing to buy and the easiest thing to sell. SOLIDARITY CASES have it.

SOLD ONLY THROUGH THE WATCH JOBBERS

SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

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LOUIS J. MONTAGNON, Secretary-Treasurer



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"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau Street New York

Elk, Fraternal Order of Eagle and Moose goods a specialty



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HANDY PINS,

BROOCHES,

SCARFS,

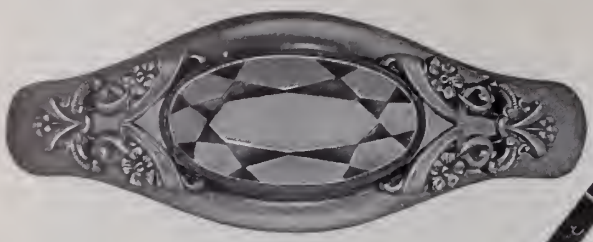
CUFF BUTTONS



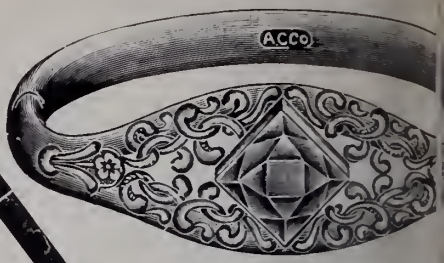
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12 Green Street
Newark, N. J.

TRADE M MARK
ESTABLISHED JUNE, 1886



Highest Quality, Superior Workmanship



Sold to the Wholesale Trad



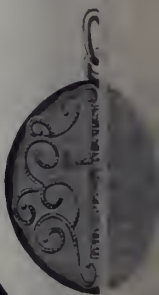
M 40
A. C. CO.

Fobs
Pendants
Bracelets
La Vallieres
Paper-Thin Lockets



The Only Locket Bracelet on the Market

CHAINS
Neck, Vest
Coat and
Lorgnette Chains
In great variety



M
A. C.

MARATHON

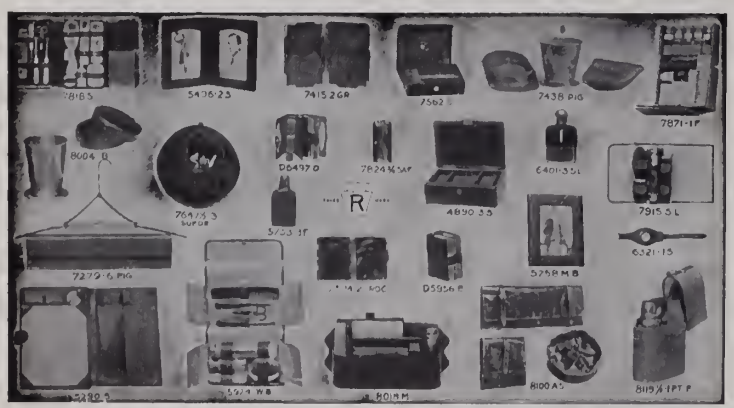
MARATHON

Attleboro Chain Co

Offices: Attleboro, Mass.
New York, N.Y.
11 Maiden Lane

FACTORY: ATTLEBORO, MASS.

Offices: San Francisco, Cal.
704 Market St.
Toronto, Can.
616 Cont. Life Bldg.



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C. F. RUMPP & SONS

Manufacturers of

Fancy Leather Goods

We have a large collection of articles adapted to the Spring trade

PHILADELPHIA

New York Salesrooms

TRADE R MARK

683 & 685

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The House of Newness

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MANUFACTURERS

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Between Broadway and 5th Avenue NEW YORK

Our import lines for 1910 are now on the road and will be exhibited in all large cities. It will be to any live buyer's best interest to see and get acquainted with our lines:

Brass Goods, Stationery Novelties, Smokers' Articles, Smokers' Stands, Dinner Gongs, Lamps, Art Goods, etc. Gun Metal Novelties of every description, Vanity Cases, Coin Purses, Cigarette Cases, Clocks, Opera Glasses, Novelty Jewelry, Mesh Bags, Lorgnettes, etc., etc.

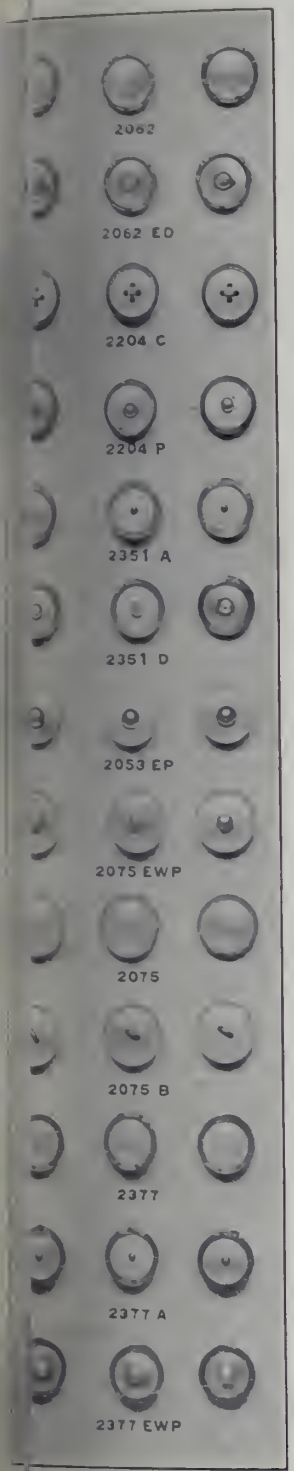
Sole Agents:—"LA VOGUE" OPERA GLASSES; "LA VOGUE" BINOCULARS; "LA VOGUE" LORGNETTES

If you get to New York, visit our large and finely equipped showrooms at the above address

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KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

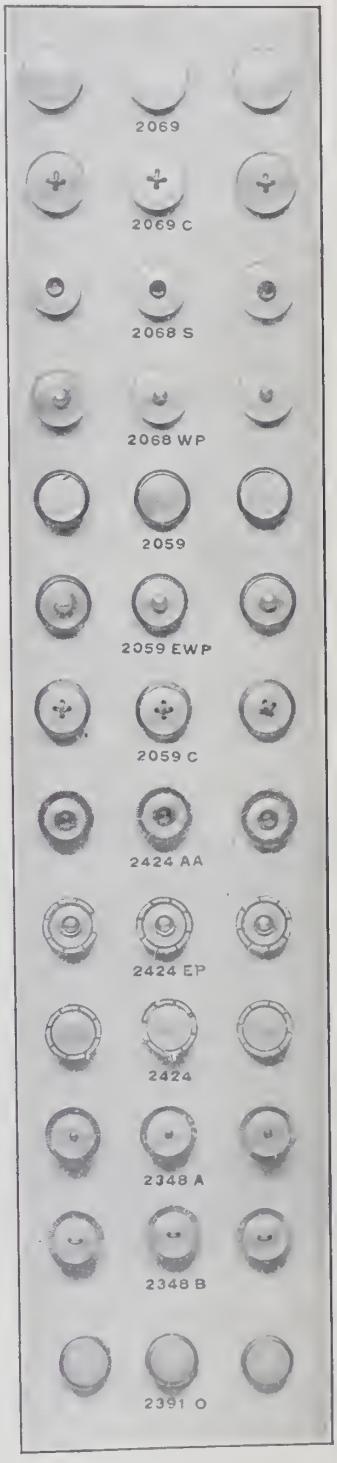
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO Solder, Springs, Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

PRECIOUS NATURE OF BLACK OPAL

TRADE D MARK

BLACK OPAL Jewelry adds to its beauty a special interest arising from the precious nature of the stone. Experts declare the supply too limited for the gem ever to lose its unique distinction. Recognizing its place and value, this house mounts Black Opal worthily.

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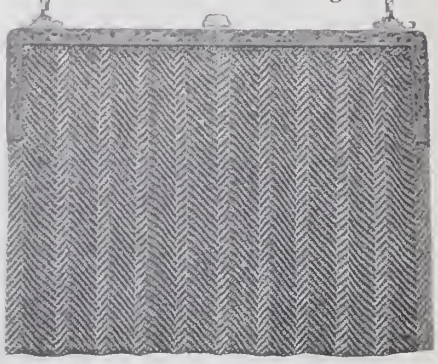
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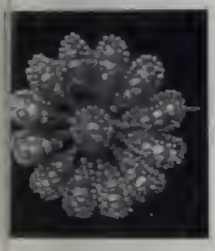
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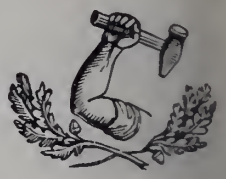
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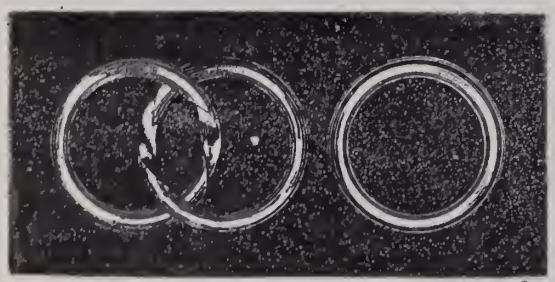
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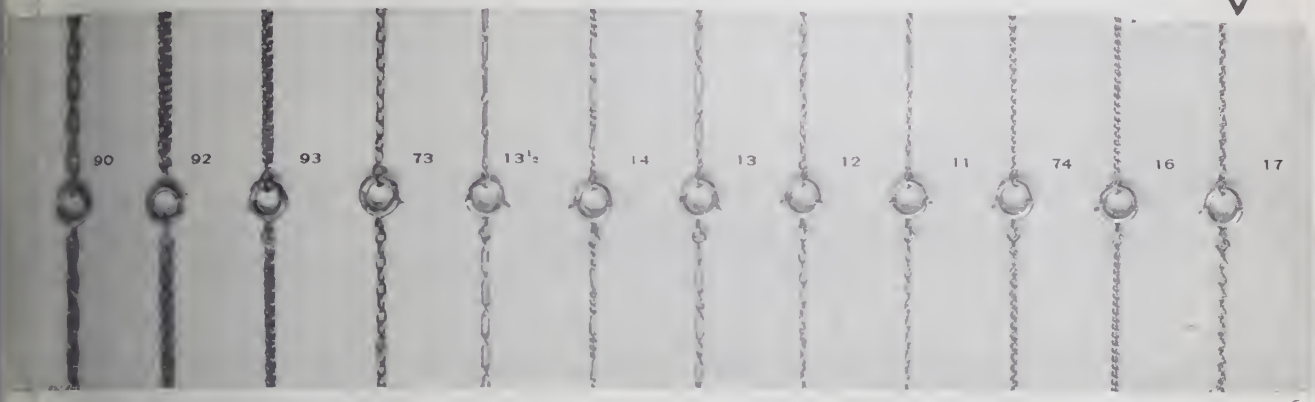
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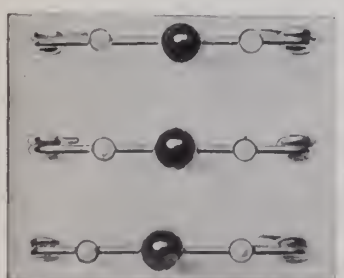
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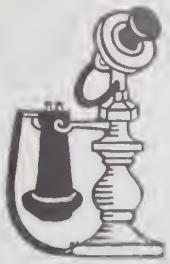
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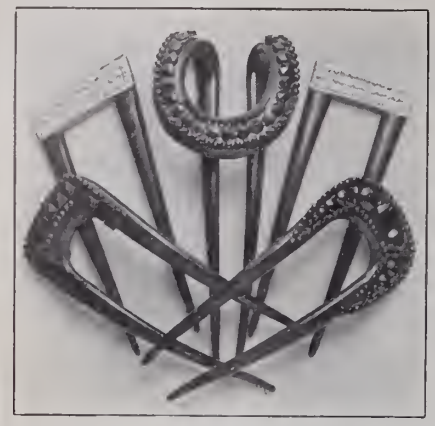
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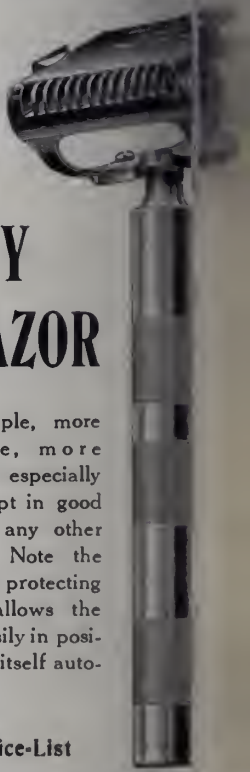
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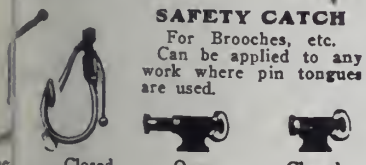
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Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

S. WASHBURN, 12-16 John Street, N.Y.

JEWELRY WITH SEMI- OR REAL ENAMEL MINIATURES



Any photograph reproduced. Pretty articles for presents. Luxurious catalogue of about 3,000 different qualities of mountings free on application.

No. 10 Catalogue, English edition, with retail prices.

No. 11 Catalogue, English edition, without prices.

State exactly the edition desired.

JULIUS SCHLOSS & CO.
Frankfurt o Main, 91, Germany

THE CROHN PATENT SAFETY GUARD



Pins, most practical and only one invented. Price, $1.50 per doz. For sale wholesale jewelers and material houses. Sample in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Inventor, 48 and 50 Maiden Lane, New York

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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms,

Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins

E. L. SPENCER CO.

95 Chestnut Street
PROVIDENCE, R. I.

NEW YORK OFFICE:
15-17-19 Maiden Lane
Sample Lines Only

Trade-Mark

MAKERS OF

SOLID GOLD JEWELRY

FOR THE JOBBING TRADE ONLY

Bliss Bros. Company Attleboro, Mass.







Manufacturing Jewelers of

SNAPPY UP-TO-DATE

Lockets Fobs
Bracelets Hat Pins
Cuff Buttons Scarf Pins and Charms

The Line of Quality, Workmanship, Finish and Reputation

The line that makes money for the user, and always gives satisfaction. Look for this stamp or trade-mark on all goods in these lines.



BB TRADE MARK.

B CO All Lockets Stamped in Shell

SOLD THROUGH JOBBERS ONLY

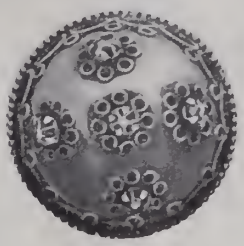
HAT PINS That are Different

Dainty Designs for Demure Damsels.
Fancy Foibles for Fashion's Followers.
Something Suitable for all Spring Styles

ETRUSCAN

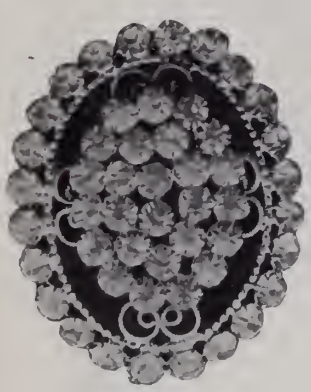
Hand made from original designs, finished plain or mounted with faceted stone or genuine Turquoise Matrix.

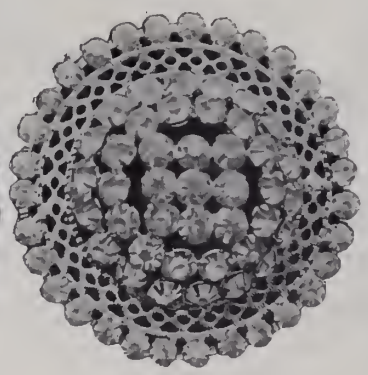




WHITE STONE

All Styles, Sizes and Shapes. Made in our own factory, but equal to the finest Imported Novelties. Just what an up-to-date jobber wants to stir up Spring trade.





BRAID HAIR PINS

A full line of ornamented Braid Hair Pins designed specially for the new styles in hair dressing. Everyone is wearing them. You might as well get the best. The kind you can sell.

LADY ETHEL BRACELETS

THE BEST ADJUSTABLE BRACELET ON THE MARKET

The Jobbing Trade are just waking up to the fact that the Hart line is the best selling line on the market. We start our third month in business with our factory working almost to capacity, while most of our neighbors are on short time. Do you want to know why? Look at our line when our representative calls. The boys missed some of the trade on their first trip, but if you are a jobber we want your name on our books and you want our goods.

Drop us a postal and we will send a representative with a complete line.

D. A. Hart Co.

Attleboro, Mass.

37 Maiden Lane, New York 910 Heyworth Building, Chicago
Address all Correspondence to Attleboro



No. 35



Clarence G. Thor[illegible]

Lead, So. Dak.

MANUFACTURER OF

Black Hills Gold Jewe[illegible]

We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No

PRACTICAL COURSE IN ADJUSTING

By THEO. GRIBI

Published Price, $2.50
Special Reduced Price,
$1.50, Postpaid

All Jobbers, or
Jewelers' Circular
Publishing Co.

SEASONABLE SUGGESTIONS

In portraying these big sellers we desire to call your attention to **absolutely new** line of **novel design** pins. As a **suggestion for**

Easter Time

as well as an all-the-year-round seller, fine goods will prove a **profitable investment** to those that sell same. Made in sterling silver, enamel finish of the finest and hardest grade that can be produced, the pins are finished in the natural colors of the subjects shown.



No expense has been spared to produce original, nobby designs, for which we have built up an enviable reputation. ***SAMPLE AND PRICES ON APPLICATION.***

14 Blount Street **THE KINNEY CO.** Providence, Rhode Island

Manufacturers of COLLEGE JEWELRY, CLASS PINS and ALL CLASSES OF SPECIAL WORK.
QUALITIES: STERLING, 10 and 14 KARAT.

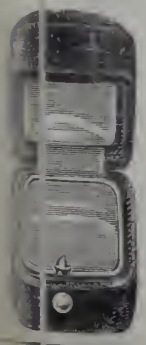
Only 56 Cents for a 14K. Solid Gold, Self-filling Fountain Pen, THE MURRAY

Sample by Registered Mail for 68 Cents



Found at last, after years of trial I now place on the market a large fine 14K. gold pen fitted in a handsomely engraved hard rubber pen to retail for $1.00 at 100 per cent. profit, a self-filling fountain pen at $7.50 per dozen less 10 per cent. cash with order; or net 30 days. Agents guaranteed for one year. Take the agency at once in your town as I sell only one dealer in a town of 3,000 to 5,000; two dealers in larger towns. Write to-day to the manufacturer.

DAN I. MURRAY, 3 Maiden Lane, NEW YORK 183 Eddy St., Providence, R. I.



Trays for Show Cases and Travelers' Use of every description
Fancy Platforms and Blocks for Window Display
Jewelry Boxes of many qualities and styles
Boxes for Silverware, Manicure and Toilet Sets

Silverware Chests in all combinations
Flannel Rolls and Bags for Silverware
We Re-cover Window Platforms & Trays
Tags, Cards, Cotton, Findings, Etc.

PAPER BOXES

Estimates and Samples cheerfully furnished

WOLFSHEIM & SACHS MANUFACTURERS AND IMPORTERS

35 Maiden Lane (Lorsch Building), **NEW YORK** : : Factory, 10 Gold Street



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two milli have mesh bags. **We** must supply the other forty-eight million with machine-made mesh ba.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it s more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dr. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** oth **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State St
Chicago

★ ROGERS & BRO. A1, XII

The trade will be interested to learn that since January 1st, 1910, we have had only two grades of plate on regular pieces:— Tea, Table, Dessert and Soup Spoons, Medium and Dessert Forks.

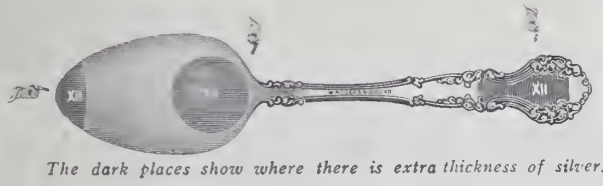
XII-(SECTIONAL)
AND
TRIPLE

The list prices of Sectional Plate goods are now the same as the former A1 (Extra Plate), and each article is stamped

★ ROGERS & BRO. A1, XII

To all Sectional Plate goods is added an **Extra Heavy Thickness of Silver** on points most exposed to wear: Backs of Handles, Tips and Backs of Bowls and Tines as shown in illustration.

"XII" (Sectional Plate)



"XII" (Sectional Plate)

The dark places show where there is extra thickness of silver.

This SECTIONAL PLATE process was patented by us in the year 1867 and has been in continuous use at our factory since that time.

An experience of sixty years assures the trade of the *durability of our goods.* Every article bearing our trade-mark is *absolutely guaranteed.* With ordinary care they will last a *lifetime.*

STAR (★) BRAND

goods are sold by all leading jobbers and by us direct.

Send for catalogue and advertising hints and suggestions.

ROGERS & BROTHER, Waterbury, Conn.

(INTERNATIONAL SILVER CO., Successor)

The Psyche Bow



(PATENT APPLIED FOR)

BY TURNING THE BUTTON TO THE LEFT THE ATTACHMENT IS OPENED, SO THAT ANY BOW OR JABOT MAY BE WORN WITH THIS ORNAMENT.

THE latest and most beautiful neck or hair ornament ever shown in the jewelry business.

Mounted in diamonds, pearls, sapphires, peridots, topaz, amethyst and various other dainty combinations.

Prices from $20.00 to $150.00.

Howard & Cockshaw, 218-220 FOURTH AVENUE, NEW YORK CITY

COMPLETE STOCK OF WHOLE PEARL AND DIAMOND JEWELRY—AMETHYST, TOPAZ AND FANCY STONE BROOCHES—FANCY STONE, PEARL AND DIAMOND SCARF PINS—SEED PEARL BROOCHES AND PENDANTS—PEARL AND DIAMOND A BY ADARE LORGNETTE CHAINS—FANCY STONE AND DIAMOND BELT PINS, ETC.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

X. WEDNESDAY, MARCH 9, 1910. No. 6.

...and Chaste Silver Service for the ...ited States Ship "Michigan"

...ver service which Tiffany & Co., ... York, recently completed for the *Michigan* consists of 55 pieces ... all 2,196 ounces. Some of the ...cles of this and another service



SOME OF THE SMALLER PIECES OF THE SERVICE.

...n on the front cover and on this ...following page.

...e of the intimate historical relation ...rly settlement of Michigan to the ... Louis XIV., Louis XV. and Louis ... France, it was decided by the ... on awarding the contract that one ...yles characteristic of those periods



A ...LESTICK, PLATE AND CAKE PLATE.

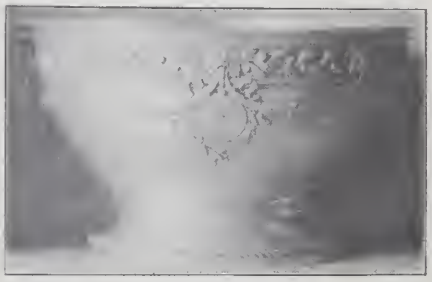
...oe used in designing the service for ... Tiffany & Co. used the Louis ...yle, keeping it as pure as possible ... the same time using motives suggestive of Michigan and the sea. For this purpose a border of pine branches, broken at intervals by dolphin heads, was employed.

On every piece of the service the seals of the Navy Department and of the ship hang by ribbons from the mouths of two dolphins. On the body of the various pieces flutes have been employed, which, in a conventional way, suggest wheat—symbolic of the land and also an important product of the State of Michigan.

The punch bowl, shown on the front cover, which is the principal piece of the service, is etched with the following inscription: "Presented to the United States Ship *Michigan* by the State of Michigan. MCMIX." It also bears the dates of the launching of the old *Michigan* and of the new *Michigan*, together with etched pictures of the old *Michigan* and of Cadillac receiving his charter from the King of France. The bowl has a capacity of more than six gallons and weighs 340 ounces.

The whole service is proportionately heavy and has been finished with the great care and attention to detail which is so important a characteristic in work of the Louis XVI. period.

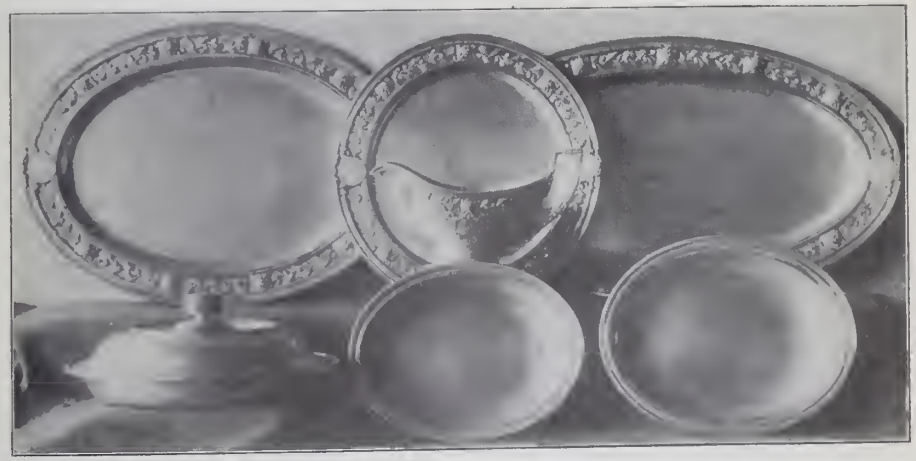
In addition to the silver service for the U. S. S. *Michigan*, Tiffany & Co. also made a tobacco service of copper with silver mounts. This service includes five cigar boxes—one for the admiral, one for the captain, one for warrant officers, one for junior officers and one for the ward room, together with the necessary cigar cutters, lighters and ash trays.



A SMALL PUNCH BOWL.

Three large oak chests were made especially for the two services.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE JEWELERS' CIRCULAR-WEEKLY and the dates of the issues in which these appeared from time to time are as follows:



LARGE PLATTERS, VEGETABLE DISHES, GRAVY BOAT AND PLATE.

VESSELS.	ISSUE.
Maine	June 3, 1897
Detroit	July 20, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 21, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896

FIVE TALKS ABOUT TRADE-MARKS

NUMBER ONE

Why We Use a Trade-Mark

We were one of the pioneer Gold Jewelry Manufacturers to adopt a TRADE-MARK, and stamp that mark on every piece of jewelry that we make.

We have appreciated the value of a good TRADE-MARK so thoroughly that we have spent thousands of dollars advertising OUR U. S. REGISTERED TRADE-MARK.

WHY?—because we know that we are making gold jewelry of unquestioned quality, strong construction, all at moderate prices and we are not ashamed, but proud to be identified with our product.

We make 14-K and 10-K gold rings for man, woman or child, and all have our U. S. REGISTERED TRADE-MARK, stamped like in this cut.

LARTER & SONS
21 & 23 Maiden Lane
New York

Pacific Coast Representatives:
A. I. HALL & SON,
Jewelers' Building,
Post Street,
San Francisco, Cal.



Next week's Talk, Number Two, will be entitled, "A Trade-Mark Standing for Unquestioned Quality."

...April 28, 1897
...June 9, 1897
...Dec. 1, 1897
...June 7, 1899
...June 28, 1899
...July 26, 1899
...Aug. 30, 1899
...Sept. 13, 1899
...May 16, 1900
...April 17, 1901
...May 22, 1901
...Nov. 26, 1902
...Feb. 11, 1903
...March 18, 1903
...June 24, 1903; Nov. 16, 1904
...April 20, 1904
...June 29, 1904
...Aug. 2, 1905
...Aug. 30, 1905



TOBACCO SERVICE OF COPPER WITH SILVER MOUNTS.

...Sept. 6, 1905
...Sept. 13, 1905; June 26, 1907
...Oct. 18, 1905
...Oct. 25, 1905
...Nov. 8, 1905
...Feb. 14, 1906
...March 14, 1906; Nov. 21, 1906
...Nov. 7, 1906
...Nov. 14, 1906
...Dec. 19, 1906
...Jan. 2, 1907
...Feb. 13, 1907
...Feb. 27, 1907
...June 12, 1907; June 19, 1907
...Sept. 4, 1907
...Feb. 19, 1908
...April 1, 1908
...May 27, 1908; June 24, 1908
...June 24, 1908
...July 29, 1908
...Aug. 26, 1908
...Jan. 27, 1909
...Feb. 17, 1909
...Feb. 24, 1909
...April 21, 1909
...Aug. 18. 1909
...Oct. 13. 1909
...March 9, 1910

Comments on the Anniversary Issue.

BLAIRSVILLE, Pa., Feb. 11, 1910.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I have just finished reading the Anniversary Number of THE JEWELERS' CIRCULAR-WEEKLY. I think you should be very proud of the 41st anniversary issue of your excellent journal. I believe you are doing a great work for the retail jewelers through the journal. Your standard is high and your journal should be read by all jewelers. I congratulate you on the excellent number. I have not seen a poor number of your journal. Sincerely yours,

J. P. ARCHIBALD.

* * *

THE JEWELERS' CIRCULAR-WEEKLY (New York) has just issued a very handsome number commemorative of its 41st anniversary. It is one of the most elaborate, complete, beautiful and largest publications ever issued in the history of this, the leading journal for many years in the jewelry and silverware trade in the United States. It contains besides its customary summary of trade news from all the leading centers in this country special articles of high character concerning high-art masterpieces of jewelers and silversmiths in ancient and modern times in foreign diamond markets, and recent conventions of jewelers, all the articles profusely and beautifully illustrated, the illustrations numbering many score and all being handsomely brought out on the high-quality paper which is used by this publication. The anniversary number will be prized for its permanent value.—New Haven (Conn.) *Journal-Courier.*

* * *

Containing 272 pages and teeming with advertisements and articles of great interest to jewelers, THE JEWELERS' CIRCULAR-WEEKLY, a weekly trade magazine published in New York, issued its 41st anniversary number last week, copies of which have been received in Atlanta. It is profuse with illustrations which show up to excellent advantage, and from a typographical and lithographical standpoint it is a work of art, and local jewelers pronounce it one of the finest trade editions ever received by them. This edition has additional local interest because of a detailed article of more than two columns, illustrated with working cuts of a novel electric clock, for high or low voltage, the invention of R. D. Hickok, of Atlanta. One entire page of this edition is devoted to novel ideas in catalogue covers issued by prominent jewelers throughout the country. Among the 16 designs reproduced, two of the most striking are from the catalogue and "Christmas Suggestion" booklet of the firm of Eugene V. Haynes Co., the catalogue cover occupying the central position on the page. S. A. Martin, a local newspaper man, is the Atlanta correspondent for THE JEWELERS' CIRCULAR-WEEKLY.—*Atlanta Georgian.*

* * *

THE JEWELERS' CIRCULAR-WEEKLY published in New York, celebrates in its first February issue its 41st anniversary. As usual with this publication, the leading journal published in the jewelers' interests on this continent, the number is a beauty. It has a special cover design of singular artistic effectiveness, and the contents are of exceptional interest. But it is the advertising patronage that is most attractive to the publisher. The number contains 272 pages and cover, and it is literally bursting with bright, snappy advertisements—all of which surely delighted the counting room. The *Gazette* sincerely congratulates THE CIRCULAR upon this singularly handsome number, and wishes it enduring success.—*Canadian Pottery & Glass Gazette.*

Recent Decisions by General Appraisers on Watch Glasses and Precious Stones.

Decisions of the Board of United States General Appraisers in cases involving duties on watch glasses and precious stones have been announced in the last week as follows:

WATCH GLASSES.—Protest of Scientific Materials Co., Pittsburg. Protest sustained as to watch glasses. G. A. 5812 (T. D. 25674) followed.

PRECIOUS STONES, CUT.—Protests of American Express Co. *et al.*, and protests 361317, etc., of Albert Lorsch & Co., New York. Protests sustained as to precious stones, cut. G. A. 6932 (T. D. 29997) followed.

PRECIOUS STONES, CUT.—Protests of American Express Co. *et al.*, New York. Protests sustained as to precious stones, cut. Note G. A. 6584 (T. D. 28131); G. A. 6825 (T. D. 29337); G. A. 6932 (T. D. 29997), and G. A. 6936 (T. D. 30068).

Robert H. Ingersoll & Bro., New York, are now marketing their "Midget" watch which is equipped with a seconds hand. The watches were previously sold without this additional hand. It is believed that the sales will be considerably enhanced among those who want a low-priced watch which may be used for the numerous utilitarian purposes fulfilled by a watch with a seconds hand

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KRO[illegible]

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Rose Diamonds

Silversmiths and Goldsmiths' Work.

A Address by Omar Ramsden at the Seventh Ordinary Meeting of the Royal Society of Arts, London, Jan. 26, 1910.

(Continued from issue of March 2.)

FRE closing this paper I should like to add a few words about modern conditions of production. For one thing, there is no sense with which antiques can be compared. A workman with any artistic training, if it were not for the Hall Mark (and capital letters, please) I wonder how much our keen collectors would pay for such sums for what, after all, are often comparatively being works of art. The Hall Mark is very jealously guarded, but I think it quite possible that there is more Charles the First in existence now than in Cromwell's times

Sheffield plate, well, in the smoky days of Sheffield such tales are told of it that our experts and collectors should take care that the old dies are not used in the same way as the plates of old times, before making a cult of it.

I am asked, how does the collecting of old plate affect modern work? Our learned critics in the expert journals have for many years now impressed us with their own cleverness and caused a great interest to be taken in old work, especially when it has been through the auction rooms. Gradually coming makes a market for old plate, both *good* and *bad*. The rich collector pays his £4,000 for a small cup with a comfortable Hall Mark, while the collector of more modest purse buys doubtful specimens of which about every third one is, perhaps, a fake in one way or another. It has become common thing for the better class articles in a modern presentation committee to earn quite a small reputation for being "artistic" by bending his fellow committee men to the purchase of some so-called "antique," or more often a so-called duplication of an antique by a trade firm of the old copy so burnished on the plain parts and so frosted white on the worked parts that the maker of the original would get a headache at once if he could see it! On the other hand, your artistic or expert amateur, when you have him by the button-hole will turn on you sharply and say, "What would you have me do? You don't expect any sane man to order such stuff as may be seen in your *Studio* magazine. Moreover, we have to live with our time."

Well, modern art falls between two stools. And with what result? Take a critical look at the plate displayed at a dinner. A few pieces of very fine old plate, more pieces of old work that is not quite so fine, then, masses of stuff that is only fit for the melting pot. Of course there are exceptions to this rule. Some few firms have commissioned modern artists to produce something worthy of the fine traditions of these City companies, and their work stands out like a good deed in a naughty world. It is not unusual for your up-to-date city man, when becoming a member of honor to his livery of a piece of plate, to seek out some other member, or perhaps a friend, who "is in the line," as he called. After much talk of special discounts, he finally conducts to his applauding fellow-members some large and glittering object, made in a trade shop for about a quarter of the price paid for it by them. However, it is large, and it glitters, and they are all very happy about it.

But all this clogs up the stream of really fine artistic work which these national—we might almost say heaven-sent—repositories should receive, and blocks out the finest and most representative work of our times. How appalling must be the taste which can introduce into some fine old dining hall a great epergne of a camel scratching its itching sides against the trunk of a large and spreading palm tree, the said tree blossoming out at the top into a large cut-glass dish, and the whole standing upon a ground of looking-glass, so that not even its reflection may be lost. But this is the logical, or at least natural, outcome of the degenerate seed sown in Cellini's time, which has grown, flourished, died and been replanted so many times in diverse soil, and which at present flourishes with the luxuriant growth of a healthy but accursed weed. This weed is, however, much appreciated by the general public, who must have, or who think they must have, gorgeousness; and it is therefore carefully fostered and tended by by the trade. Moreover, it is, thanks to modern methods of production, very cheap, of the cheapness of a stinking weed which over-runneth the smiling fields of patronage, which were tilled so happily and skilfully by our master silversmiths of other days.

THE TRADE SILVERSMITH.

It is probable that some of my audience will say I am tilting against a bogey under the name of "trade silversmith," and I am quite aware that so long as the mass of buyers like to buy the products of this silver sausage mill it will continue to turn merrily. Beautiful virgin silver and gold will continue to be put in at one end and highly polished "silver goods," to use the excellent trade term, will continue to drop out at the other, each article carefully wrapped up in cotton, wool and tissue paper, each end of the parcel stopped with a neat little label in cream and gold bearing some such legend as "One Hall-marked silver teapot, 2 pints, pattern No. 2,125," and the said teapot is no doubt the 2,125th of that identical pattern.

But please understand I do not blame "the trade." It is in business to make dividends, and if the public would buy better work it would probably supply it. In fact, some one or two firms have made tentative efforts, and owing to the larger number of at least semi-educated people to-day, artistically speaking, have made it pay. There is, moreover, no reason why the factory should not produce silver for common use, of good shape and satisfactory line, even with modern methods and machinery. One must always know, of course, that the cream jug on one's breakfast table, although of good shape and outline, is but one of thousands of exactly the same pattern. But then it was cheap, or most probably a wedding present, so we must not mind.

The point where the trade, however enlightened, must fail is in the production of silver which has any added beauty or ornamentation, or any special motive of any kind. One asks why it is possible to produce most lovely fabrics and wall-papers by machinery and not articles in metal. I say "metal," for this ban of ornament applies to all objects of metal, whether pewter, steel, bronze or gold. One thing is that trade-produced ornament is the mechanical production of a pattern designed by an artist but reproduced by a machine in the hands of a common workman. In the case of wall-papers the reproduction is fairly exact, and the result, if pleasing for a time, is all right. Besides, its life is short, for a wall soon gets dirty. In fabrics much the same argument applies, but in their case with the immense added advantage of the draping and movement of stuffs, so that the pattern is broken up and never seen as a monotonous repeat, and the eye is often more taken with the sheen and color of the silk than with the pattern of its weaving. But even so, I am told on good feminine authority that plain fabrics, often enriched with embroidery, are greatly preferred by those dressmakers who specialize in artistic raiment, since machine-made brocade and the like is seldom satisfactory and the hand-woven brocades cost pounds per yard instead of shillings.

Silver does not, moreover, possess even these doubtful and accidental advantages, because in silver all repeated pattern that is going to pay a dividend must be cut in reverse in steel dies, a process that needs very special training owing to its technical difficulties, and which therefore does not attract anyone with an artistic soul. The antagonistic mind at once suggests medals. Well, yes, there are some most beautiful medals that have been produced by die-cutting. But they are a special subject; they have attracted artists because of the special notice and glory they come in for. But the cost of the dies is such that they do not come into the category of practical, dividend-paying, factory-produced silver work.

THE QUESTION OF DIES.

One may say: "Why not produce dies by modeling the pattern on a large scale and reducing it by mechanical means, as is done in the case of coins?" Well, it would not answer. It would not look "silvery," and, moreover, one might ask if it is a success, even in the case of coins and medals. To my mind, some of the best medals are those of Pisano, which never saw a die.

The die-produced pattern also has the disadvantage that it is so easy to repeat that your factory manager cannot keep his hands off it. Granted that a die has been cut at great expense for, say, an ornamental border of an entrée dish, for which purpose it is suitable. Well, before the end of the year you will find it stuck on to almost every article from a racing cup to a lady's hand mirror, for *all* of

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ich cannot be suitable. And we must l· sight of the fact that even at e the die-produced ornament is list- l without backbone, even if not

There is no doubt that silverwork, h or some special reason calls for nt or special treatment, such as utensils, commemoration cups and or wedding and other gifts—to case at its lowest standing—must ned and executed by an artist, and t le-produced silverwork that is or- d is, generally speaking, not worth l it is made of—at least all such roduced by ordinary trade machin- u er which head I beg leave to place nd-work, is not worth the price of er For your trade "handwork man," to quote his trade title, has but a machine. From the cost of r one must deduct the cost of melt- n and assaying, so that I estimate e of the vast majority of presenta- os, royal caskets and what not at t 10½d. per ounce troy. Therefore, mere money point of view it pays oy an artist, for good and unique ways increases in value with age, t ultimate end of all work is the i pot.

his is so well understood in most Eglish speaking countries that one how we have come to such a pass commemoration plate should ever d in the hands of any other than rt with special knowledge of its re- ents. To sum up this part of my e—there must always be a wide and te field for silver articles of good hape and design, which can be pro- ed ust as well by the trade, if it so by an artist.

a of course, taking it for granted that h better times to come (when the is people, being converted from their c us greed for size and and showiness losts, will cry out for really honest er esign) the reformed manufacturer rn the following lesson:

t l costs, take the decision of what signs are to be produced from out h ands of the present judges. These w-a-days, the factory manager, and t eler, whom those delightful Ameri- ll "The Drummer"; this important l an, in the restless intervals between nfortable sojourns in commercial l spends much of his time in con- l on with the manager. They as- b their collection of impressions of d models of castings. These they n and re-arrange, like children with es f toys, always with an eye to the es hat are selling by other firms." e they have taken the body of last ' eapot line, the cast ornament of the t and of the year before, and, let us t horrid little lions that did duty on t casket presented to unfortunate i royalty; when they have arranged r eces in due order with the help of ti e, then, but not before, they send t poor, humble person who is known h works as the artist and bid him make n v drawing of the lot. Moreover, he to not to put in anything that would es ate fresh dies or models, but to cudgel his brains to draw the bits together to form, say, a race cup.

I assure you this picture is not overdrawn, and that this is the part of our manufacturing system that most cries out for reform. Let the manager manage and the traveler sell, but let the design be entirely in the hands of a directing designer, who has studied his profession not only in our own schools of art, but who has had, at least, his *wanderjahr* abroad to study the treasures of Europe.

I am assuming of course that, like the poor, suburbia and the manufacturing town will be always with us, and that by means of schools of art and the rest of the modern machinery for the production of the artificially artistic mind they may be led into the virtuous path of buying cheap and *good,* in preference to cheap and *bad,* silver produced by the reformed and artistic manufacturer. For, I repeat, there is no reason technically why he should not reform and vend the aforesaid good and cheap silverware.

Nevertheless, the silver plate of all such as love their eyes to dwell on a thing of beauty, designed especially for its purpose, be it pepper pot or Lord Mayor's chain, *must* remain the province of the artist silversmith.

The latter I would counsel: do not overdo the decoration, and keep the price strictly in accordance with the cost of production. Strive to make your design have interest both of shape and ornament; never let it be tame or photographic, but always of that conventional treatment that is suitable for, and brings out the qualities of, the beautiful material you are working in. And always remember, as George Sand so neatly puts it in the *"Mare au diable," "L'Art n'est pas une étude de la realité positive, c'est une recherche de la verité idéale."* Pray nightly for a seeing eye to conceive, and a steady hand to produce. And, above all, if success comes your way, as it must with an increase of true artistic education, don't become conceited. Remember the lovely things of other years and other masters, and say with Francois Villon, *"Où sont les neiges d'antan?"*

And what to *purchasers* of modern work? Well! If a vase or bucket be really necessary or desirable let it be a beautiful vase or a good shaped bucket, and do not have either vase or bucket of odd or weirdly new shape just to show you are more "artistic" than other people! I believe that the best work of our time will in future ages be eagerly sought after and prized, not merely as representative examples of a period but for its genuine beauty. As Keats said:

"Beauty is truth; truth beauty, that is all
Ye know on earth, and all ye need to know."

And, as beauty is the final test and end of all things in art, I feel justified in placing our modern work in a very high position.

(THE END.)

Edward P. Garrier, a preferred creditor of James M. Rockwell, Fifth Ave., Troy, who was forced into bankruptcy, has made a demand upon Trustee Deal for possession of the property covered by the mortgage which he held. The matter has been adjourned until March 14.

Handsome Loving Cup Made by San Diego, Cal., Firm.

SAN DIEGO, Cal., March 2.—The C. W. Ernsting Co. furnished a magnificent loving cup which was presented, recently, by a number of the business men of the city to Louis J. Wilde, president of the American National Bank and one of San Diego's most consistent "boosters." The cup, which is of silver, stands 14 inches high and rests upon a base of Mexican onyx.

On the front of the cup is the following inscription: "Louis J. Wilde, in recognition of his great worth as a citizen and



LOVING CUP PRESENTED TO LOUIS J. WILDE.

supporter of the best interests of San Diego, this cup is presented by a number of his friends, Jan. 18, 1910." The reverse bears a beautifully engraved reproduction of the $10,000 electric fountain which Mr. Wilde has presented to the city of San Diego. The workmanship on the cup is a credit to the artisans in the Ernsting shop. The onyx base is also a product of a local establishment, the Mexican Pedrara Onyx Co.

The most costly carpet in the world is in the possession of the Indian Prince, the Gaikwar of Baroda. It consists of strings of pearls, rubies and diamonds, woven into a brilliantly colored design. The value of this carpet is estimated at $11,500,000. The most celebrated artists and jewelers worked for three years at its production. This prince is also the owner of a diamond necklace valued at many millions.



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Evident Reason for Philadelphia Police Discrediting Story of Max Mayer's Robbery.

PHILADELPHIA, Pa., March 2.—The attitude of the police authorities of this city in endeavoring to discredit the complaint made a week ago by Max Mayer, 609 Market St., to the effect that his store had been robbed of jewelry amounting to $9,000, seems to be entirely unwarranted by the facts as they appear.

Mr. Mayer on going to his store on Feb. 1 found that the back of his safe had been forced, the outside metal cut and the asbestos removed. Through this hole, which was about 12 x 14 inches, the robbers had removed every tray and box available, taking a few cheap articles. After Mr. Mayer had reported this to the police he was examined and the police later announced that the interview with Mr. Mayer was unsatisfactory as the jeweler could not produce the list of watches, jewelry marks, etc. The police also by referring to a previous proceeding in which the jeweler was involved and by inuendo sought to convey to the newspaper reporters the idea that Mr. Mayer's robbery was a "put up job."

The matter, as noted in THE JEWELERS' CIRCULAR-WEEKLY of Feb. 16, further indicated that there were no grounds for the situation of the authorities as Mr. Mayer's liabilities were small; his business and personal affairs were in good shape; he carried no burglary insurance, and his personal indebtedness was but nominal. It therefore became evident that he could have no interest of any kind in fabricating such a report. As a matter of fact, as he stood there as absolute evidence that he had been rifled and the work bore the marks of professional burglars.

To a correspondent of THE JEWELERS' CIRCULAR-WEEKLY Mr. Mayer told the details of the robbery as follows: Upon opening the store on the Monday morning after he noticed, his suspicion was not aroused, everything appeared to be in its usual order in the front of the establishment. It was only after going to the rear that evidence of the burglary was apparent. Here he found everything in disorder and lying about the safe were two drills, which immediately made him realize that the safe had been attacked. He then opened the safe and discovered that its entire contents had disappeared. The partitions were thrown down and the hole in the back showed the place through which the burglars had taken the jewelry.

He immediately notified the police and began to discover how much he had lost. His own estimate showed that jewelry to the amount of $9,000 had been taken. A few valuable pieces had been overlooked. By the time the police had arrived Mr. Mayer was in a position to state his loss, but recovered of his misfortune and the shock he had already undergone by the robbery, stood up under an exhaustive examination as to how he were the guilty party. Volley of questions were rapidly fired at him by the police, but because, through his nervousness and ill condition, he was unable to give satisfactory answers to all of them, the police authorities were not at all satisfied and reported at City Hall that Mayer's account was misleading.

As Mr. Mayer explained afterwards, the reason for not being able to give the numbers on the movements of the various watches that were stolen was due to the fact that he never kept a record of these because he looked after his business himself and did not think it necessary. Contrary to the police report he did give the names of houses from which he bought his stock and the names of those houses with which he had dealings and which he knew would be glad to vouch for his character.

Mr. Mayer is of the opinion that four or five men must have been engaged in committing the robbery, to do it as thoroughly and as quickly as it was done. Entrance was effected through an empty house at 605 Market St. and the robbers must have come over the roof to 609 and then descended to Mayer's store.

Mr. Mayer says that he could identify the stolen articles and his brother has offered $1,000 for information that will lead to the arrest of the culprits. The jeweler says he lost all that he had by the robbery, but is going to start afresh, his one desire being to try and correct the false impression created by the police through the press.

The court incident of which the police try to make so much was not the result of an auction sale, as they said, but of a dispute arising from a legitimate transaction with a customer and of a kind that is liable to happen to any business man.

Stephen Austin, Under Arrest at Pittsburg, Now Retracts His Admissions as to Various Crimes.

PITTSBURG, Pa., March 4.—Stephen Austin, the "hold-up" man and all around thief, whom it is alleged threw a brick through the show window of John Studer's store, North Side, and also robbed numerous other places, has hired a lawyer. He now tells a different story and denies that he had anything whatever to do with the crimes which he at first said he had committed. An information in any event has been lodged against him, charging him with the Studer theft, as well as other crimes, and he must take his trial in court. The grand jury of Allegheny County is expected to take action on the cases within a few days.

The police are not satisfied that Austin has given his right name, for it is claimed that his name is Gilette. But the remarkable thing about his many alleged transactions is that the Studer crime is the first one he confessed to the police that he committed. He told all of the details without being asked if he had committed it. Since Austin has engaged a lawyer he has not been so talkative.

The man, Kilk, who had been arrested and charged with some of the crimes which Austin said he had committed has been discharged by the authorities, the grand jury, last Saturday, ignoring the complaints.

The jewelers of Pittsburg are much interested in Austin's arrest and express the hope that the police have the man who is wanted. It turns out that Austin was arrested at Terre Haute, Ind., several weeks ago on suspicion of having committed a robbery there, but was released because of insufficient evidence.

Beware of This Pennyweight Thief Who Worked Substitution Trick in Milwaukee, Wis.

MILWAUKEE, Wis., March 2.—Members of the trade are warned to be on the lookout for a very clever pennyweight thief who is working the substitute game successfully. He operated in Milwaukee last week, among his victims being Richard Seidel, who notified THE JEWELERS' CIRCULAR-WEEKLY and supplied the description appended below, in the hope that it would save other members of the trade from suffering by his tricks.

The man, who is well dressed, came to the store shortly before closing time and asked to be shown diamond rings in Tiffany settings worth about $60. After looking at some rings (and evidently taking note of the style and marking of the tags used) he said he would send a young lady the following noon to look at the rings. The next day, after waiting until the clerk went to lunch, he called at the store and called for the clerk by name, stating that he had been shown the rings and wanted to see them again. This time he was shown a tray of 50 rings and looked at several and said he would come in again later to see the other clerk.

The man left so suddenly that suspicion was aroused, but the tray being full it was clear if he had swindled it was done by substitution. An examination was then made and it was found that the man had taken a ring with a stone of 1¼ karats substituting for it a ring with a ¼ karat stone, which contained a tag, price mark, etc., that was an exact duplicate of the one used on the stolen article.

The swindler is described as about 32 years old, about 5 feet 5 inches high and weighs about 145 pounds. He has a smooth shaven face, rather light hair and wore glasses. His hands are well manicured and he was well dressed in dark clothing and a black derby hat. He wore on the left hand a ring with a two karat stone, tooth mounting, which was finished in an odd brassy green color. When he talked he disclosed a gold crowned tooth.

Death of Sidney Nellis.

HARRISVILLE, N. Y., March 2.—Sidney Nellis, who died here recently, had been for the past 50 years a resident of this town and a prominent jeweler. He had been ill for some time from an affection of the heart, accompanied by dropsy.

Mr. Nellis was born at West Martinsburg, Oct. 18, 1835, the youngest of a large family, but one of whom survive, a sister, Mrs. Angelina Petrie, of West Martinsburg. He came to Harrisville in 1859 and opened the first jewelry store and repairing shop, and had been in business here ever since. Deceased leaves a widow, to whom he was married more than 55 years ago, also one son, Eugene, a prosperous merchant in business at Boonville, and one daughter, Mrs. William Miller, of this village.

Mr. Nellis was a member of the Methodist church and a very regular attendant so long as his health permitted. The funeral was held at the Methodist church Wednesday last.

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New ersey Court Exonerates New Yo Jeweler and His Watchmaker ho Had Been Improperly Convicted of Forgery.

d the item in the last issue of THE s' CIRCULAR-WEEKLY telling of the ion by a New Jersey court of a New weler and a watchmaker who had y been convicted on the charge of hes the story of a gross miscar- justice that is a decided reflection e efficiency of the criminal pro- of the State in which this outrage ce The victims in this case were n Selkowitz, a retail jeweler at xth Ave, and Samuel Haskelwitch, , who were convicted in April of on a charge of which they were en- nocent, on evidence that was in no clusive. They were saved from a n jail only by the intercession of r of business men and jewelers, to ttention the case had been called.

result of this intercession and the ch were laid before the court by nsel engaged for the accused, the Attorney that prosecuted them cer- the court that the men were in- f the charge as set forth in the in- t and asked that the indictments be d. The judge ordered that this be d honorably discharged both Selko- d Haskelwitch, consoling with them t they had undergone.

rcumstances on which the men were d grew out of the fact that in April, stranger entered the delicatessen Jacob Scheer, of Jersey City, and $2.25 in cash, asking for a check amount, saying that his wife was the country and that he wanted to r money. The proprietor of the adily made the exchange. Later in he went to his bank and told the what had occurred. The cashier n that it was probably a scheme of ind, and advised him to change the f his signature from J. Scheer to cheer.

e afternoon of April 27, 1908, a man himself Benny Greenburg came into elry store of Selkowitz and bought a d pin for $34. In payment he of- d check for $62.25. The jeweler said would hold the goods until the check n vestigated.

next day he sent his clerk, Haskel- o the bank in Jersey City on which k was drawn to have it certified and arrested, charged with trying to forged check. Scheer was sent for ntified Haskelwitch as the man to some five weeks ago he had given ommodation check of $2.25.

the clerk was arrested and taken e headquarters he explained that he rely performing an errand for the whose name was indorsed on the The following day Selkowitz went Jersey City and went to the Crimi- Crt, where his employe had been ar- , to testify to his character, and was ately charged by several persons in rt room with obtaining small checks iem in exchange for money and then the amount. Both men were in- and held in bail.

about the time of Selkowitz's arrest Greenburg, the real forger, was arrested in New York while trying to pass another forged check on a jeweler. He was indicted May 5, tried May 13, convicted and sentenced to seven years' imprisonment.

Selkowitz and his watchmaker got bail and came back to New York and having been called to court in the Greenburg trial felt that this exonerated them and that the mistake in New Jersey would be rectified. The lawyer whom they engaged in Jersey told them an indictment would never be found, but much to their surprise it was handed down by the grand jury. In April, 1909, they were called over to New Jersey, as they thought, to make an explanation and have proceedings dismissed. What was their surprise, therefore, to find themselves put in the dock, tried, and on the evidence of two or three people that they looked like the man who had been attempting to get blank checks sometime before, quickly convicted and sentenced to jail.

To those conversant with the Greenburg prosecution it was evident that the men were entirely innocent and an effort was made by some of Selkowitz's friends to see what could be done to remedy the mistake. A number of gentlemen interested themselves in the case, among others being Jacob H. Schiff, Sam. D Goodman, Henry S. Herrman, president of the Union Exchange National Bank; Palmer Campbell, president of the Hoboken Land & Improvement Co.; Emanuel Fox, of the Fox Construction Co., and others, and on investigating the case found that both the jeweler and his clerk had never been in New Jersey before they went there about the check and could prove positive alibi as to all evidence testified to at the trial. In addition, a number of jewelers contributed to a defense fund.

What is more, the bank which was naturally interested in a check prosecution, not only did not help out the prosecution of the two men, but after the conviction the assistant superintendent of the Pinkerton Agency, that had worked up the case against Greenburg for the banks in New York, together with an assistant district attorney of New York who had prosecuted the real forger, appeared before Judge Blair and said that the men were falsely convicted and were innocent. They told the judge that the real forger was Greenburg, who was serving a seven years' sentence in Sing Sing. This so impressed the justice that the jeweler and his clerk were admitted to bail, while the attorney collected evidence to show how great a wrong had been done them.

After obtaining conclusive evidence that every essential point brought out against the two men at the trial was based on insufficient evidence, the friends of the accused finally succeeded in getting hold of the man who had obtained the check from Mr. Scheer and brought him before Judge Blair. This man was Greenburg's brother-in-law and who, it should be said, resembled the watchmaker, Haskelwitch. He told the judge how he had obtained the check at Greenburg's suggestion and showed that the two men, Selkowitz and Haskelwitch, had nothing to do with the transaction.

The convicted men were brought to court on March 1 and their exoneration then followed.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., March 2.—The following were the exports of jewelry, silverware, optical goods, clocks, watches, and kindred lines from the port of New York for the week just ended:

Auckland: 36 cases clocks, $1,097.
Bombay: 133 cases clocks, $2,534.
Bordeaux: 4 cases optical goods, $148.
Calcutta: 11 cases clocks, $230; 35 cases clocks, $538.
Callao: 1 case plated ware, $259.
Colombo: 5 cases clocks, $112.
Dresden: 2 cases optical goods, $116.
Frankfort: 4 cases optical goods, $800.
Genoa: 1,499 packages nickel plates, $25,900.
Gibara: 3 cases plated ware, $100.
Hamburg: 1 case jewelry, $500; 3 cases optical goods, $195; 13 barrels jewelers' sweepings, $7,000.
Havana: 1 case thermometers, $125; 14 cases clocks, $145; 67 cases clocks, $862.
Havre: 1 case jewelry, $274.
Kingston: 7 cases clocks, $149; 3 cases plated ware, $109.
Liverpool: 3 cases watches, $125; 58 cases clocks, $779; 2 cases jewelry, $55.
London: 29 cases clocks, $286; 25 cases watches, $4,411; 12 cases optical goods, $6,076; 10 cases clocks, $298.
Montevideo: 26 cases plated ware, $1,371.
Para: 2 cases plated ware, $197; 5 cases jewelry, $1,064; 3 cases clocks, $167.
Rangoon: 51 cases clocks, $699; 7 cases clocks, $154.
Rio de Janeiro: 73 cases clocks, $641; 1 case plated ware, $192; 5 cases jewelry, $798; 4 cases clocks, $293.
Sheffield: 5 barrels jewelers' sweepings, $5,100.
Sydney: 10 cases clocks, $290; 156 cases clocks, $3,229.
Tampico: 15 cases watches, $207.
Trinidad: 6 cases plated ware, $165; 2 cases jewelry, $198.
Valparaiso: 76 cases clocks, $1,622; 4 cases silverware, $168; 1 case clocks, $115.
Vera Cruz: 15 cases clocks, $318.

Navy Department Solicits Bids to Supply Thermometers, Microscopes, Etc.

WASHINGTON, D. C., March 3.—The Bureau of Supplies and Accounts, Navy Department, is calling for proposals until March 15 for the following supplies for the Washington Navy Yard:

For 50 chemical thermometers, 12 inches long, 10° to 110° C., filled with nitrogen; 12 thermometers, armored in tight steel cases, from 20° to 60° C.; 12 thermometers, same as above, from 85° to 120° C.; one chemical thermometer, 10° to 360° in 1°, 15 inches, mercury bulb one inch, to be standardized by Bureau of Standard and to be accompanied with their certificate; 43 thermometers, maximum and minimum, Hick's style, 10° to 100°, in 10-inch copper cases, must be accurate, scale marked in white on black background; two thermometers, 212° F., length 12 inches; two thermometers, 300° F., length 12 inches; four thermometers, right angle, in tight metal cases; three straight, short-stemmed thermometers, in metal cases; one thermometer plummet.

All the above to be of the best quality and manufacture.

For one Bausch & Lomb microscope, C. D. H-4, 16-MM and 4-MM objectives; one micrometer eyepiece, Bausch & Lomb No. 1,854, movable scale; 50 watch glasses, well annealed, deep form edges, ground 2¾-inch diameter.

F. E. Smith has removed from Somerset Center, Mich., to Dallas, Ore.

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THE NEWS FROM ENGLAND.

Political Situation Does Not Help Business and Manufacturing Centers Complain—Exports Increase—Japan-British Exhibition to Contain Interesting Displays and British Horological Institute to Exhibit—Birmingham Association Interested in the "Bullion" Bill.

LONDON, Feb. 25.—The jewelry trade's point of view that, the elections over, people would be again purchasing, has been subject to disappointment. Now there is a feeling of waiting for better times because political scales are so evenly balanced the big parties are at the mercy of the smaller ones. Birmingham grumbles at the fact that February has been a short month, while Sheffield is also dissatisfied. From the north, Newcastle, over the border, Edinburgh and Glasgow complaints come to me that business are not as they should be."

* * *

While the general trade of the country improves. Exports show an increase of six million pounds when compared with January, 1909, the total being £36,-115, while there is an increase of £1,-000,000, as compared with the same period last year, in the imports, the total being £35,921,154. These figures show that the month of 1910 demonstrates every month of a steadily increasing prosperity although the jewelry and fancy trades have not as yet participated to any extent in the benefits.

* * *

I see that my few remarks in the American Number of THE JEWELERS' CIRCULAR-WEEKLY have created a good deal of interest in "American circles" here, and I am perhaps be permitted, without being accused of egotism, to say that practically everyone agrees with what I stated. It is always that the criticised accept the strictures of the critic with a smile and a sigh that he is right. Still, such is the ultimate case, and I am satisfied, particularly as my "Yankee" friends are.

* * *

I am particularly fortunate in getting an insight to the inner circles of the Japan-British Exhibition, and I am convinced that when it opens in May London will have an attraction such as few can conjecture. I have met one of the great company which met recently at the Hotel Cecil and to meet the Japanese Ambassador and the Commissioner-General, Mr. H. Wade. Considerably over 400 gentlemen, including men of influence in every rank of life, were present, and the general impression was that the Japanese would excel themselves. Certainly they are working remarkably hard for the exhibition, while their political, commercial and industrial representatives are doing all they can to make a show which will leave a lasting impression. Japan will occupy about 250,000 square feet of space and about 2,000 individual exhibitors will be present, besides the Japanese Government collective exhibits. Certainly American visitors who come to England during the Summer should not miss the exhibition. I hear that Mikimoto, the Japanese pearl specialist, will have a great show and intends to demonstrate the possibilities of the industry he follows.

The British Horological Institute, which organized such a successful collective exhibit of its members at the Franco-British Exhibition, has now definitely decided to take part. A committee has been formed, and at the time of writing I hear that over 20 members of the Institute had made a promise within a couple of days to take part in the exhibit.

* * *

As my readers are possibly aware, a terrific gale has visited Great Britain, and as I write a French barque lies stranded off Margate loaded with special Japanese woods intended for the Exhibition. The crew were rescued with difficulty by tugs and lifeboats, but it is expected that the cargo will be lost.

* * *

The Wholesale Association banquets have both been held, and a considerable amount of chaff in the way of words—mere words—have been scattered in the smoke-laden air by after-dinner speakers. Just a little corn may be sifted from the chaff. The question of receivers of stolen property and effective legislation to deal with it was naturally an item for both companies, but it was left for the Birmingham manufacturers to touch upon the important and far-reaching question of techincal and art training. London is too much engrossed in the recovery of bad debts (which should not be so readily incurred) to think of perfecting design or craftsmanship. It is a sorry outlook. Nevertheless, we may hope that ere it is too late the silversmiths and jewelers of London will realize that the questions of techincal efficiency and artistic ability are of as great importance as the organization of an annual dinner and status inquiries.

The Birmingham Association is very keen about the Bullion bill, which is to come before the House of Commons. The enormous leakages which take place in the jewelry and silver trades are surprising. Mr. Francis, the new chairman of the association, said that there was no doubt that the leakages totaled £20,000 a year. There is a certain opposition to this bill on the part of bona fide purchasers of old gold and silver owing to the fact that in drafting the bill it made such a number of requirements that it will be almost impossible to carry them into effect if business is to be done by legitimate bullion dealers.

* * *

One strange thing mentioned in the speech of the Mayor of Birmingham at the Birmingham Wholesalers' Dinner was the fact that, apart from the mayor's chain, badge and mace, the City of Birmingham, although it is the center of the jewelry industry, puossesses no municipal plate or jewels.

ST. GEORGE.

Charles J. Vlach, Wahoo, Nebr., has been succeeded by Vlach Bros

Assets and Liabilities of Robert Corn as Shown by His Schedules in Bankruptcy.

Schedules in bankruptcy of Robert Corn, formerly a wholesale jeweler at 37 Maiden Lane, New York, were filed in the United States District Court in New York last week. They show liabiliabilities of $10,-801.27, of which amount $10,261 is in unsecured claims and nominal assets of $12,-311.80, which include stock in trade, about $2,000; machinery, etc., $750; an automatic fire extinguisher for which a patent has been applied and on which a valuation of $5,250 is placed; debts due on open account, $4,161, and cash, $100.

Among the unsecured creditors named in the schedule are the following: Acme Comb & Novelty Co., $128; Aetna Jewelry & Mfg. Co., $220; Attleboro Chain Co., $109; Barnett Bros., $1,179; Bassett Jewelry Co., $138; C. A. Becker & Co., $369; A. H. Bliss Co., $188; Bliss Bros. Co., $224; Braunstein & Fischer, $287; Doran, Bagnall & Co., $336; Eisler & Susman, $135; J. M. Fisher & Co., $166; Fontneau & Cook Co., $168; Hammel, Riglander & Co., $1,077; Samuel Hess, $1,023; Leon Hirsch, $224; Robt. H. Ingersoll & Bros., $650; Andrew O. Kiefer, $312; F. Kirchenbauer, $407; Sam Lattner, $200; Mahlmeister & Teitelbaum, $155; Providence Stock Co., $857; Powell & Co., $301; Sussfeld, Lorsch & Co., $408; Wadsworth Watch Case Co., $582; Frank Walker, $600.

Importations at the Port of New York.

Weeks Ended Feb. 27 1909, and Feb. 25, 1910.

	1909.	1910.
China, glass and earthen ware:		
China	$33,926	$25,029
Earthen ware	6,117	6,924
Glass ware	24,216	31,142
Optical glass	827	2,378
Instruments:		
Musical	4,476	13,041
Optical	4,407	14,116
Philosophical	1,377	2,852
Jewelry, etc.:		
Jewelry	26,284	16,841
Precious stones	330,947	524,978
Watches	14,895	32,966
Metals, etc.:		
Bronzes	318	399
Cutlery	20,846	25,141
Dutch metal	.....	1,643
Platina	47,154	39,061
Plated ware	.....	.....
Silverware	2,015	2,406
Miscellaneous:		
Alabaster ornaments	164	280
Amber	2,484	4,583
Beads	3,507	10,598
Clocks	4,918	4,766
Fans	2,702	1,356
Fancy goods	14,410	6,612
Ivory	60,076	30,059
Ivory, manufactures of	424	702
Marble, manufactures of	14,357	9,468
Statuary	9,551	808

T. McKinney, of the McKinney Wholesale Jewelry Co., Hutchinson, Kans., has sold out his entire interest in the wholesale business, prior to retiring from the firm. P. D. Bonebrake, who formerly was in the retail jewelry business at Holton, Kans., but who recently sold his business, becomes the treasurer and an active member of the firm. The assets and liabilities of the McKinney Wholesale Jewelry Co., will be taken over by the new company, which will be known as the Welch, Bonebrake Watch & Jewelry Co.

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

MOUNT & WOODHULL,

IMPORTERS OF
DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

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FINE DIAMOND JEWELRY.

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"BLACK OPALS"

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Most of my goods are from first hands.

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CABLE ADDRESS: "Gemfinder," Paris

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We have been very fortunate in securing another lot of the rough stones, which are getting scarcer, and are cutting them ourselves as usual, in our own shop, each gem to the best advantage.

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A Complete
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DIAMOIDS
—AND—
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semi-precious stones
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buyer of pearls, diam
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NEW YORK

lembers of Buffalo, N. Y., Retail Jewelers' Association Hold Enjoyable Banquet and Hear Many Speeches.

F , March 2.—Eloquent speeches, a n repast, an excellent attendance evidences of good fellowship were e features which marked the an- uet of the Buffalo Retail Jewelers' on at the Genesee Hotel last night. jewelers have held successful n the past, but last night's event n every respect all former din- is kind. Among the guests were om Niagara Falls, Lockport and rby places. The keynote of the idresses was the necessity for co- among the jewelers and the many erived from the practice of re- hods in business.

the principal speakers of the even Charles T. Evans, of Utica, presi- he New York State Retail Jew- ociation. Mr. Evans painted an picture of the prospects of the elers of this State. He urged p ent to join the State organization. eved that his invitation to those t attend the State convention in s in May will be accepted by a f Buffalo members of the trade.

ans' speech was so full of instruc- s that it excited unusual interest. s full as follows:

SPEECH OF CHAS. T. EVANS.

s ct is "Organization. What Can You e Jewelry Trade?" From time im- t has been the custom among all vilized and uncivilized, to form com- or the promotion and protection of m al interests. Hence among the tribes di in our land, and among the inhab- o he isles of the sea, we find the tribes z under chiefs and sub-chiefs; we find uniting to fight against the members of r nd so on. Among civilized nations we rouping of individuals into hamlets, vil- s, cities, counties, States and nations, vi its governing officers, its common laws s mmon interests.

n the past generation the forming of nizations of different kinds bas de- d different branches of business bave l otective associations all to the better- he membership tbereof. Tbe past few seen the retail jewelers, usually slow matters, begin to take interest in the z n movement, and many reforms bave y en accomplished by their efforts. In trengtb. None will gainsay that. Indi- our efforts will not count for much. lectively and unanimously our efforts k notice of, with the result that many r which tbe individual jeweler has been g d agitating for many years have been pl ed in a comparatively short time.

h any argue that the greatest good comes th work of the national and State organiza- I n of the opinion that the greatest amount of good will come through the local associations, because to my mind the greatest reforms must be accomplished in our own ranks. Local organizations conciliate friendships and establish connections among those who have been cold and unfriendly in their manner toward each other. Where no local association exists we find that jewelers, being unacquainted with their competitors, are prone to believe some of the unwarranted tales which customers are willing to tell, where they consider it to be for their advantage to do so.

Department stores and mail order houses are heralded as the arch enemies of the retail jeweler. But I firmly believe that when retail jewelers become business men enough to fix the prices of their goods fairly and then maintain them, no matter what pressure is brought to bear on them; when they are friendly enough to their fellow jewelers so that they can get together and discuss matters of trade interest; when they can go to their brother jeweler and ask him if he does sell goods at the prices which customers report him as doing; when they can, through a united front, get the retailing jobber to abandon his unfair methods, and be either one thing or the other; then indeed will the millenium have come to pass in the retail jewelry trade

Retail jewelers, like many other business men, figure in an incorrect way their profits. They buy an article for $75 and sell it for $100, and figure that they have made a gain of one-third on their investment But how about the expenses of the store, such as rent, heating, lighting, clerk hire, advertising, etc. Every piece of goods you handle should bear a proportionate share of the operating expenses of your business. How much does it cost you to run your store, as compared with the cost of the goods you sell during a year? This will sometimes run to 25 or 30 per cent. of the cost price Can you do business on a profit of one-third? Is it not absolutely necessary that your business be operated on a margin of 50 per cent. profit to show a gain during the year? If this is so, and as most of your goods are staple goods, can you afford to make cuts in your prices to meet competition? Is not most of the talk about what your competitors are doing done for the purpose of affecting your selling price?

Before organizations of retail jewelers became common, the consumer waxed fat at the expense of rival jewelers. Diamonds and fine watches have been bought at practically cost; one jeweler sacrificing in order to keep his competitor from realizing a sale. If one would stop to consider that if the customer had confidence in his own judgment, and if the other jeweler really offered him a better price on an article, and he was satisfied that it was an article of equal merit, would he spend time trying to beat you down on your price, or would he not return to the first jeweler and make his purchase without further conversation? In the second place what does the average customer know about your business anyway? You have spent a lifetime in it, yet can you put an absolute value on a diamond, a gold watch or a piece of jewelry without making comparisons? Are you not able to ask your customer a few questions about the goods, which will make him wonder whether he can trust his own judgment on a matter about which he knows so little?

Under present conditions we find jewelers standing firm as regards prices. They are acquainted with their fellow competitor, and know that he is not in business for fun, but that he is in business for profit, and that he is anxious to get a fair price for his goods. They do not jump at conclusions and accept customers' statements to be true, but are willing to concede that you can buy your goods to just as good advantage as anyone else, and the prices you have marked your goods are as low as goods of that quality can be sold. Most customers are reasonable.

In some localities it is very difficult to organize a local society, but it is certainly worth while even although you may not be able to get every one in at the start. In forming a local organization, great care must be taken to feature the social side rather than the business side of it, otherwise many men will stay out of it. Many jewelers are so well satisfied that they know it all; that they cannot learn from their competitors, and that they do not wish to associate with their fellows in a business organization. Have an association, even although you do not meet but once or twice a year. Have a banquet in the Winter and an outing in the Summer. In time all learn that there are certain common interests on which action should be united in order to accomplish certain needed reforms. Then the association begins to develop strength and to amount to something. Your competitor will then argue with you about your position on certain matters, and you will find that he is willing to listen to you about other things.

It is not necessary to make hard and fast agreements to bring about the desired end. It is not even necessary that fixed prices be established on goods, except that each jeweler should establish fixed prices on his goods and hold to that price. The jewelry trade is beginning to get stronger and stronger now, because its membership is beginning to realize the cost of doing business, and instead of having the repair department help to make up the loss in the selling end of the business, the repairing department is being used to pay the running expenses of the business, and the profit from sales is being placed where it should be, to the credit of the jeweler.

As regards the State association, it is still in its formative state. Formed less than a year ago, it has to-day 150 members scattered throughout the State, 51 cities and towns being represented. In many States of the Union the membership of the State association is purely of a local character, being representative merely of one city and a half dozen surrounding towns. In our State such an association would be termed a local society such as yours here. Our membership is scattered from New York and Albany in the east to Buffalo and Niagara Falls in the west; from Watertown, Ogdensburg and Plattsburg in the north, and Binghamton and Elmira in the south, while every inland city is represented.

Our executive committee has had three sessions since our organization, meeting in Rochester, Syracuse and Utica. We have sounded several battle cries. First, that the retailing jobber must go; second, that we will give our influence and backing to the jobber, who, realizing whence he gets his support, will refrain from retailing; third, that we will demand that all goods be trade-marked and stamped with the quality as well, as being our only protection; fourth, that we will conduct our own conventions, on the ground that more genuine good will come to the retail jewelers' association from hearing one of their own number talk from actual experience on a subject of interest to all, and which can be discussed at the close, than from listening to some high flown language from a dispenser of hot air, sent from some large factory for the purpose of advertising their factory and output to the retail jewelry trade.

We feel that in our ranks, which contain some



ICERS, MEMBERS AND GUESTS OF THE BUFFALO RETAIL JEWELERS' ASSOCIATION AT BANQUET HELD AT THE GENESEE HOTEL.

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Amsterdam, Holland

NEW YORK

of the best men in the trade in this c can find men competent to lead in disc trade topics, and that from the gist of t ments, the wishes and feelings of our ship can be learned and the policy of ciation definitely established. Executiv are established by our by-laws to which members of the association will be admi have assumed a unique position among organizations, inasmuch as we propose t own association. The executive comm been unanimous in all its movements w ception of the project of affiliation, w cided to lay on the table until our next

When one stops to consider the fac were practically unacquainted when we gether on that blustery March day we sider that we were indeed fortunate i our officers that we got men who w gether. If we had had dissension n we could not have had the gain wh had. Starting with 48 members we ha gain of over 200 per cent., numberi 150. We expect to make our membe 250 before our annual convention on M

We are expecting Buffalo to furn these members, because the conven year will be so near at hand that B ffa able to attend very easily. When we our organization there were local s ie ing in Buffalo, Rochester and Utica had none. In canvassing in Syracuse t of the State association, Mr Howe, t all feel indebted, put in a word f r a ciation, and the Syracusans went h Utica and organized within a week went back to Albany and started the b there, and they now have a live or Binghamton and Elmira, where it was associations could not be formed, now tically every jeweler in their ranks, a their State association. Messrs. Rout Elmira, and Ash, of Binghamton, beli project and pushed it to success.

Some will say that the State organi nothing to do with this matter, but whe sider that 700 jewelers have been c three or four times during the year by secretary, Mr. Sunderlin, with results e we cannot but feel that we have been strumental in forming these local assoc

It's in the air, this organization spirit, bound to grow. Look back five years sider whether a gathering of jewelers su would have been possible. The men who pioneers in the movement in each c great credit. They believed in the p they believed in themselves. The State tion cannot accomplish as much as it until it has a larger membership, but respondence we have had with lea facturers we know that even already ence has been felt.

Come to the convention at Rochester and 27. Come prepared to offer sugge work. Come prepared to do your be common weal of our membership. Conc constantly improving; jewelers are better business men and are rapidly ta proper position among the business me locality.

"Desire not to live long, but well.
How long we live, not years, but act

We read in the Good Book that Methu to be 966 years of age, and he died record. To-day men are working f realizing that what helps one man help and that as we elevate trade conditions ourselves. When in your store you get ing about what our association ought plish, just jot down a few thoughts and to the president or secretary of the a Feel free to criticize if necessary, bec sometimes a hard matter to speak for a ciation of competent men unless you have learned what the opinions of bership are. Get out among the trade membership of these associations if be willing to abandon their as what the answer will be. Don't w yourself or your competitor

John C. Yung, who acted as toa performed his duties admirably a troducing Mr. Evans and the other indulged in witty remarks which w received. G. A. Frisch, who was acted as toastmaster was absent on of illness.

Among the first whom Mr. Yung called upon to speak was William Ehmann, one of the pioneers in the retail jewelery business in this city, and former president of the Buffalo Association. Mr. Ehmann, who spoke on "What We Have Accomplished," said in part:

"If you look around and study this assemblage of jewelers you will have an excellent idea of what we have accomplished in building up an association, which consists of progressive jewelers of whom we may well be proud. There are many in the retail trade who have not joined us, but we hope to get their membership later. Tonight we are enjoying an instructive session. We become acquainted and are now aware that competitors are not as bad as we thought they were. In other words, we have learned to co-operate."

Mr. Ehmann then outlined how the members had taken action against the plan of certain jewelers place a value on jewelry sold in some other store, and explained that the agreement in this line was being lived up to to the very letter. He also spoke about the good work accomplished by the association in connection with the New York state optometry law and in opposing the sale of jewelry by the employes of jobbers. He said he hoped that the price list of prices of watches and jewelry which was being prepared would be adopted. This, he explained, was greatly needed.

Mr. Zilliox, who succeeded Mr. Ehmann as president of the local association, was the next speaker. His subject was "The Future of Our Association." Mr. Zilliox said in part:

"As to telling our future is concerned I can only say that I am no fortune teller. However, I would like to outline a few of our plans for the future. We hope to maintain this good fellowship that has existed in the past. We also hope to increase our membership by diligently working to pull together. We also intend to encourage the trade. We have local manufacturers and jobbers who are not sufficiently patronized by retailers of Buffalo. We must give them our trade if we expect favors from them. If at the end of the year the Buffalo manufacturers and jobbers find that their local trade has increased, we will know our work is not in vain.

"The Jeweler as a Business Man" was the subject of Elliott C. McDougal, president of the Bank of Buffalo. Mr. McDougal, who is personally acquainted with many of the jewelers, said in part:

"I believe that a practical jeweler who has been thoroughly trained in a shop is not always a business man. Many jewelers conduct their stores without knowing what it costs to do this. You must figure closely. You must do more than guess at your general expenses. Yours is a fascinating occupation which requires skill. It is always the case that a jeweler is not only a business man, but a good practical man. One of the greatest assets of a retail jeweler is confidence. A customer who feels that in patronizing him he is getting full value for his money is well satisfied. A jeweler is entitled to get a profit. I will always go where I can pay a price if I get what I pay for.

"Any association having any trouble with dead beats if so you should arrange to have your members collect the names of these persons. Co-operation is always needed. No jeweler has all the trade in the world.

"I advise jewelers not to indulge in ruinous competition. You have an advantage over those embarked in the department stores as you know your business more thoroughly than they do. The reason so many Americans fail is that they are extravagant. If you start in the jewelery business don't start in to spend more than you have.

Mr. McDougal's remarks were loudly applauded.

Charles Goodwin, advertising manager of Kleinert Sons Co., Rochester, was another speaker whose remarks were well received. In fact Mr. Goodwin is an entertainer as well as a good talker, and his amusing stories were very popular. He offered to the jewelers many valuable points about advertising, and his various suggestions were received with approval.

"Advertising is a broad subject. Something has been said to-night upon the effect of the mail-order houses upon the retail jeweler. I want to tell you the reason the mail-order houses get the business is because they advertise. Advertise and let the people know you have the goods. Get yourself before the people. If people know they can get reliable goods from you they will patronize you, but you have to let people know you have the goods.

"In the matter of advertising start slow and sure. People know your store. If you have a small store, do not try a large ad. You cannot deceive the people in that way. Tell the people what you have in a small space, and do it often, rather than in a large space occasionally.

"After years of experience I can tell you that the place to do your advertising is in the newspapers. In the end it is the least expensive. People do not read newspapers alone for news, but also for advertisements. The women are the ones who read the ads.

"People are skeptical of extravagant statements. You see advertisements of cut rates, goods to be sold below cost and the like. That is usually not true, and the people know it. Your matter should be plain and to the point. Write your ads as you talk to the people in your stores. Follow up your ads with a window display of the goods advertised. Always have what you advertise.

Charles W. White, a member of the firm of White, Wile & Warner, of Buffalo, was another speaker whose remarks were received with much favor. Mr. White is a member of the Buffalo Chamber of Commerce and Manufacturers' Club. His subject was "The Wholesale Jeweler." Among his many points was an emphatic appeal for the patronage of home industries.

C. E. Sunderlin, president of the Rochester Association, and secretary of the State organization, told about the success of the organizations which he represented. He said among other things that it was necessary to have the jobber cut out retailing and that home industries should be patronized.

"There are 146 members in our State body," he said, "and we want the number to reach 250 by the opening of our State convention in Rochester on May 26. We need 40 members of the State Society in Buffalo. In Rochester the jobbers have cut out retailing and that means a big profit to us. This plan can be worked out elsewhere."

A. S. Flint, who was in Buffalo doing missionary work for the Waltham Watch Co., also spoke. He proved that he was a capital story-teller as well as speaker.

A vote of thanks was extended to Louis Schutt, Albert Zilliox, Fred Petersen, Emil Dettling and others who successfully managed the banquet and arranged for an enjoyable musical programme. Mr. Schutt was especially praised for his activity and success in planning for the dinner. Letters of regret at their being absent were received from E. A. Eisele and others.

J. C. Broghamer, formerly of Wilkes-Barre, Pa., has purchased the jewelry business of B. Frank Kessler, in Mt. Carmel, Pa.

Mrs. Kohler, executrix of the estate of the late Charles Kohler, Norristown, Pa., is selling off the stock preparatory to taking final inventory of the business.

Death of Frank Lee Armstrong.

NEW ORLEANS, La., March 3.—Frank Lee Armstrong, partner, vice-president and general manager of the well-known jewelry firm of M. Lowengradt & Armstrong, in Baroune St., died shortly after 8 o'clock, Sunday night, in his home in Arabella St., from an attack of meningitis, which disease he contracted from a siege of grippe. He has only been confined to his bed for three days, having only come to New Orleans from his country home at Roseland on Thursday. The attack of grippe was contracted during the Mardi Gras season and since that time Mr. Armstrong has not been at all well.

Mr. Armstrong comes from a fine old Kentucky family, his father being the late Johnston Armstrong, who was the first stationer to settle in New Orleans after the Civil War. Although Mr. Armstrong was born of Kentucky parents, he came into this world in New Orleans 52 years ago in a historic old house at St. Charles and St. Andrew Sts.

Mr. Armstrong was reared in this city, but spent his early manhood in Louisville. Returning to New Orleans he went to work with his father in the stationery business, and was thus occupied until he went to work for the well-known jewelry house of M. Scooler. With this firm he remained for 18 years. After this he joined in partnership with E. Lowengardt and started a jewelry company of his own.

About four years ago Mr. Armstrong was wedded to Mrs. Nannie Greely, who with his brother, Johnston Armstrong, survive him.

Deceased was of a lovable disposition and was hail fellow well met with everyone. He lived for his friends alone, and never belonged to a club, though he was a member of the Washington Lodge of Masons, and was at one time affiliated with the Knights of Pythias.

The funeral took place Monday from the Armstrong home, 1632 Arabella St. Bishop David Sessums of the Episcopal Church officiated. The interment was in the Metairie Cemetery. The pall bearers were Messrs. Norvin Harris, Crawford H. Ellis, Geo. Kausler, George W. Medus, C. W. Carson, E. Lowengardt and George Riehl.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Feb. 28.	Tiffany & Co.	950	994	869
	vs. Joseph Fahys & Co.	891	1,003	966
March 2.	Wm. Barthman	884	893	887
	vs. Ilgen & Wakefield Co.	852	851	860
March 4.	J. J. Donnelly	795	813	749
	vs. R. H. Ingersoll & Bro.	705	811	892

STANDING OF CLUBS.

	Won.	Lost.	High score.	Per cent.
Wm. Barthman	34	11	990	.755
Joseph Fahys & Co.	30	12	1,012	.714
H. W. Wheeler & Co.	29	13	985	.690
Tiffany & Co.	22	11	994	.666
Cross & Beguelin	23	13	1,015	.639
R. H. Ingersoll & Bro.	21	18	994	.538
Munford & Galaway	13	26	967	.333
Ilgan & Wakefield Co.	11	28	930	.282
Solidarity Watch Case Co.	10	26	947	.277
J. J. Donnelly	2	37	892	.051

C. H. Martin, Sheboygan, Wis., has moved to 811 Pennsylvania Ave.

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Arrangements Completed for th Great Banquet of the N. E. M. J. S Association.

PROVIDENCE, R. I., March 5.—Th banquet of the New England Mfs ers' and Silversmith' Associatio held on March 21 at Infantry Ha paramount topic in the minds of t at the present time, and nothing of has ever occasioned so much ge terest. The prominence of the thre guests—President William H. T ator Nelson W. Aldrich, chairma National Monetary Commissio, a ator George Peabody Wetmore—h the occasion one of national sig and the officers and committees of the affair on the part of the as are making every effort to have in keeping therewith in every det

An architect has planned the se the hall upon an entirely new plan accommodations will be afford 700 on the floor, and unique fea differing from anything ever seen dence, have been specially desig committee has appointed a co ushers to attend to the wants of th and to the seating of the large at their respective tables. The a be under the direction of Wa Chapin, Jr., of the Chapin-Hous and every one will be an active of the association. The appli tickets has been very large, and t of guests' tickets will fall fa the demand.

Every member and guest will personal invitation, handsomely graved by the Tilden-Thurber C city. This will be accompanied graved ticket of admission, made the name of the person to whom dressed and not transferable. Th bear the written autograph of Pr George H. Holmes. Each diner entitled to a beautiful souvenir po and an appropriate souvenir.

President Taft will arrive fro Haven late in the afternoon, th time of which is not yet known Presidents Henry G. Thresher and Cutler, of the association, have b pointed as a special committee t New Haven to meet President T to accompany him to this city.

The executive committee of the tion consists of Harry M. Mays, B. Hough and Ralph C. Thompson

Death of Joseph Isenberg

TOLEDO, O., March 7.—Joseph who for 20 years was engaged in elry business in Toledo, died M Rheinlein, Germany. Word of h was contained in a cablegram to his Moses Isenberg. His body will be to Toledo for burial.

Mr. Isenberg was in the jewelry with his brother at 322½ Superior der the firm style of Isenberg B He had been in poor health for sev and had undergone an operation not get relief. Accompanied by he went to Europe in July, hoping would benefit him.

Mrs. Isenberg was with her hu the time of his death. One daug mained in Toledo.

No Cl to the Burglars Who Cut Into Bo n Jeweler's Safe and Stole Jewelry Worth $12,000.

. Mass., March 5.—The principal the week in the jewelry trade of has been the exceedingly bold ssful robbery of the store of Ullian, of 1113 Washington St., midnight last Saturday night and on Monday The burglars broke afe and secured diamonds, watches ry valued at about $12,000, be- $200 in cash, and thus far there to the perpetrators.

and his wife, who was with closing hour, left the store for in the Dorchester district short- midnight on Saturday. It is that their departure was noted operations were begun under darkness from a rear alley short- rd, as the method adopted must



GLARS CUT INTO A JEWELER'S SAFE.

uired considerable time for its t.

r ce was effected to the cellar by n open a bulkhead. Evidently the were familiar with the premises, then proceeded to cut a hole g the flo ring, thereby avoiding any nce with the burglar alarm wiring e cellar door, and crawled through ture instead of getting in by way the stairs They also avoided other g the store. The safe, however, thus protected, and they were work upon it freely from the

the store was opened Monday by Samuel Kahn, an employe, y discovered that a robbery had petrated and notified the proprie- the police. The front part of the s undisturbed, but a great hole in of the safe, debris on the floor openings through the flooring told . Trays were scattered about, some ols used had been left behind and s nothing easily portable of value been overlooked by the robbers. was done deliberately and com-

The burglars were equipped with some nitro-glycerine, which they left behind, but evidently found the safe easy to crack without using it Battering the iron covering, they ripped off part of the outer plate and got at the cement filling, which they removed in small fragments gradually until they reached a thick wooden partition and copper sheathing. When these had been cut through they had full access to the valuables through a hole about a foot square.

The police are of the opinion that the job was done by professional "yeggmen," and say it is similar to that of two years or more ago at Flashmann Bros., on Green St., and at the Raymond Syndicate store, last June.

In the loot there were not only the best part of the diamonds and watches in stock, but watches belonging to customers, left for repair, together with brooches and pins, some of them set with diamonds, rings and gold jewelry.

A. A. Cattaneo, Peru, Ill., Goes Into Voluntary Bankruptcy.

CHICAGO, March 2.—An involuntary petition in bankruptcy has been filed in the United States Court by A. A. Cattaneo, Peru, Ill. His schedules show his creditors as follows: Less than $50—Gilbert Clock Co., Silverfield Co., Alvin Mfg. Co., L. E. Waterman Co., F. A. Hardy & Co., Chas. F. Damm, Pitkin & Brooks. From $50 to $100—Helsman & Alter, F. E. Morse & Co., New England Watch Co., South Bend Watch Co., C. J. Roehr & Co. The larger creditors are: M. J. Averbeck, $211; J. R. Wood & Sons, $172; F. W. H. Schmidt, $594; Buffalo Chain & Ring Co., $131; Hull Bros. Umbrella Co., $248; A. C. Becken Co., $317. The total liabilities are $2,436 and the estimated assets $1,176.

Mr. Cattaneo has been in business about two years and when he started succeeded W. M. Leming. He was formerly employed in the clock works at Peru and has a practical knowledge of the trade, though he carried a small stock. Two years ago he gave a chattel mortgage on his business for $600, which has about expired.

Lapp & Flershem Can Use Their Name in the New Corporation—Settlement Offer May Be Increased.

CHICAGO, March 5.—The Lapp & Flershem estate will come up for disposition March 10. Not many favorable replies were received to the offer of settlement on the basis of a 40-cent on time, in view of the fact that a cash offer of the same amount had been made for the assets. The bankrupts will probably increase their offer to 50 cents—10 cents cash and the balance on time.

The receiver has over $30,000 on hand and expects to have as much more in about a month's time. This will leave Lapp & Flershem with enough money to pay 10 cents cash and to pay costs of administration should their offer be accepted.

The United States Court has refused to issue an order restraining Messrs. Lapp and Flershem from the use of their name in the new company just formed and the new corporation will consist of Messrs. Lapp, Flershem, Towers, Slade, Tuttle and Weadly, the four latter gentlemen having been connected with the old firm as heads of various departments.

Creditors Cause Arrest of Chas. Rosen, Cincinnati, and His Manager.

LOS ANGELES, Cal., March 2.—Charles Rosen, a former jeweler of Cincinnati, was arrested and arraigned here before the United States commissioner Feb. 26, on a complaint charging him with concealing $10,000 worth of diamonds and watches from his creditors. In default of bonds he was locked in the county jail.

Rosen declared his arrest was due to creditors, who are angered at the small amount of assets distributed when his concern went through bankrutpcy. "My partner, Morris Levine, and I," he is reported as saying, "turned over everything we had to the receiver. I supposed everything was settled. I came here with my wife and have been looking for work. I have no money or friends."

Nearly $10,000 worth of jewelry and other valuables, it is said, were discovered at the home of Rosen at Ocean Park, a beach town 15 miles from this city. These effects will be turned over to the trustee in bankruptcy and held for the benefit of the creditors. This proceeding has nothing to do with the criminal action pending in the United States District Court.

Rosen says he will resist extradition to Ohio.

CINCINNATI, March 3.—It is expected that Charles Rosen, bankrupt jeweler of Cincinnati, and his brother-in-law, Morris Levine, who acted as manager in Rosen's business, will, some time this week, be brought here to answer charges preferred against them by creditors. Rosen has been located at Los Angeles, Cal., and Levine in Aberdeen, N. Dak., after a diligent search.

It is reported that the goods seized in Los Angeles, Cal., had been stored by Rosen, and consisted of five barrels and two large boxes labeled "Cut glass." "Clocks" and "Ornaments." These goods, it was found, were shipped from the Fireproof Storage Co., of Cincinnati, and consigned to Dorothy Perlman. They were later stored by Rosen. It is believed there is at least $5,000 worth of the missing jewelry in these packages. One of the barrels was opened and was found to contain fine table silverware.

Levine, when found, is reported to have had a large quantity of the missing stock of jewelry.

Samuel Graubart Co., Schenectady, N. Y., Does Not Oppose Creditors' Bankruptcy Petition.

SCHENECTADY, N. Y., March 7.—The Samuel Graubart Co., recently forced into bankruptcy by merchandise creditors, did not oppose the petition of creditors, as was anticipated, and the company has been declared a bankrupt and the first meeting of creditors will be held before Referee Scott, Parker building, on March 9, when a trustee will be elected and claims proved

The assets have been appraised at $1,887 and include an equity in many articles which were pawned with the company

The schedules have not been filed

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Adams Express Co. Advances Rates to New England Manufacturers After Absorbing Local Company That Did This Business.

PROVIDENCE, R. I., March 5.—Co-ordinate with, and dependent upon the entrance of the New York, New Haven & Hartford Railway's attempt to enter Providence, as mentioned under Providence items in this issue, is the matter of increased rates paid by jewelers. Tuesday the Adams Express Co. assumed control of the Earl & Prew Express Co., and on the same day the minimum express rate on small packages was advanced from 15 cents by the new company.

The advance hits the manufacturing jewelers here hard, as it strikes against packages weighing 10 pounds or less. From now on all parcels which do not weigh more than 10 pounds will be sent at this increased rate. The merger also affects the New York and Boston Dispatch. Co., the Earl & Prew Express is dissolving, the New York and Boston Dispatch becomes a distinct subsidiary of the Adams Company. This consolidation gives the Adams the complete control of all the express business between this city and all points in the country, and the effect of the change in the minimum charge on small packages is declared by business men to be of great importance to shippers, especially to jewelers.

The increase in rates on these small packages will be felt by all shippers from Providence to all parts of the country, it will have a twofold effect on business interests of this vicinity, inasmuch as all concerns that do principally a New England business will come under the new 20-cent minimum rate on all local express packages, while other concerns that deal with the country at large will feel the effect in the change of the flat minimum rate from 15 cents to 20 cents. This rate applies to packages of five pounds or less. On all other packages there is a proportionate increase.

Manufacturing jewelry interests say the advance will prove to be especially burdensome. There are more than 200 concerns directly connected with this industry in Providence alone, and these do a business that amounts in the aggregate of products valued at approximately $10,000,000 by jewelers, $4,000,000 to $5,000,000 by manufacturers of jewelers' findings and $46,000,000 to $7,000,000 by silversmiths.

The majority of these concerns, as well as those in the Attleboros, which number many hundred firms, have for many years been in the habit of prepaying all packages that are shipped from their factories.

Some of the firms that do not prepay directly request their customers to deduct the express charges when making remittances upon bills rendered. This expense to the local manufacturers is already many thousands of dollars annually and the increase of five cents, which is on every package means a large increase in outlay.

At the Providence office of the Adams Express Co. it was stated that the company had decided to adopt the Boston office rates. This is on the basis of a minimum charge of 20 cents, instead of 15 cents. The rate has been in force in connection with the Boston office as applicable to all express business throughout Massachusetts for some months. It was brought about by the Adams Express Co. receiving permission from the Board of Railroad Commissioners of Massachusetts to increase the rate.

Officials of the Adams Express Co. appeared before the commissioners and represented that it was impossible to handle small packages on short hauls at 15 cents each without loss, and the commissioners gave the company permission to add the five cents to the minimum scale. The change which has now been put into effect affects all sections of New England and local packages and to a greater or less extent all other packages.

For a long time it has been generally the custom of the manufacturing jewelers to ship by way of the Earle & Prew Co. All shipments to New York, south and west have been sent by boat direct from this city or by the New London route. With the assumption of the business by the Adams Co. all these shipments will be made in future entirely by rail direct into New York and west and south over the regular routes controlled by the Adams Co.

It is feared by the manufacturers that this change in method of handling might also entail an advance in the price schedule, but the Adams officials this morning stated that except for the five cent increase in the minimum rate, there would be no increase in price on account of the change in routes to be employed.

Speaking of the increase in rates and its effect upon the jewelry business, Fred D. Carr, secretary of the Ostby & Barton Co., and president of the Manufacturing Jewelers' Board of Trade, said: "An increase of five cents on small packages weighing less than 10 pounds will mean a great deal to the manufacturing jewelers of this city and vicinity, especially if it applies to western deliveries. A great percentage of the packages are sent to New York and the west, and an increase, however small, to these points would materially increase the expenses of the manufacturers.

"No action has been taken by the Board of Trade in this matter, but it may be taken at the regular monthly meeting of the directors, which occurs on Friday, March 11. In what manner this may be brought up I cannot say at this time."

Frank T. Pearce, of the Frank T. Pearce Co., said: "Any increase in the rates of express from this city is serious to the manufacturing jewelers of this vicinity, as a majority of the concerns prepay their packages and the entire advance will thus come upon them. This may be trifling on each separate package, but the aggregate is considerable. We have been told that packages sent to the express office previous to 4 o'clock in the afternoon will be sent at old rates by boat. In order to be thus handled, however, each package must be marked 'by boat.' This is almost an impossible thing for a majority of the jewelers do not get their shipments ready until after that hour."

Everett L. Spencer, of the E. L. Spencer Co., and chairman of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association, said: "I do not know much about the matter, as I have just returned from a five weeks' trip south.

"However, in a general way I recognize the detriment that such an advance will be to the manufacturers. It will probably be considered at an early meeting of the advisory council of the association and some action will probably be taken, which will represent the entire trade."

Eugene Cardin Sentenced for Complicity in Old Robbery of Pay Messenger of the Webster Co.

NORTH ATTLEBORO, Mass., March 5.—Eugene L. Cardin, of Central Falls, convicted earlier in the week of being accessory before the fact to the highway robbery of Arthur Greene, pay messenger of the Webster Co., was yesterday sentenced to two and one-half years in the House of Correction at New Bedford.

The crime occurred in August, 1907, but it was only recently that Cardin's part in the affair became positively known, although for some time suspicion has pointed in his direction. The highway robbery charge followed his conviction on a count of larceny.

In imposing the sentence Judge Bell stated that he had taken into consideration the reports of good standing in the community and the reputation he had maintained. There was, however, he said, the question of the need of an example that might deter others from such an act, and on this account he believed a substantial sentence should be imposed.

Earlier in the week counsel for the defendant, Harold F. Hathaway, had asked the court to order an investigation of the reputation of the defendant by Probation Officer Babbitt. Mr. Babbitt reported yesterday that he was unable to find that the habits of the young man since he came to North Attleboro were anything but excellent. He was a member of the Young Men's Christian League, and the officers gave him a high recommendation. His employers had told the officer that they were shocked to find him connected with peculations or any improper conduct whatsoever.

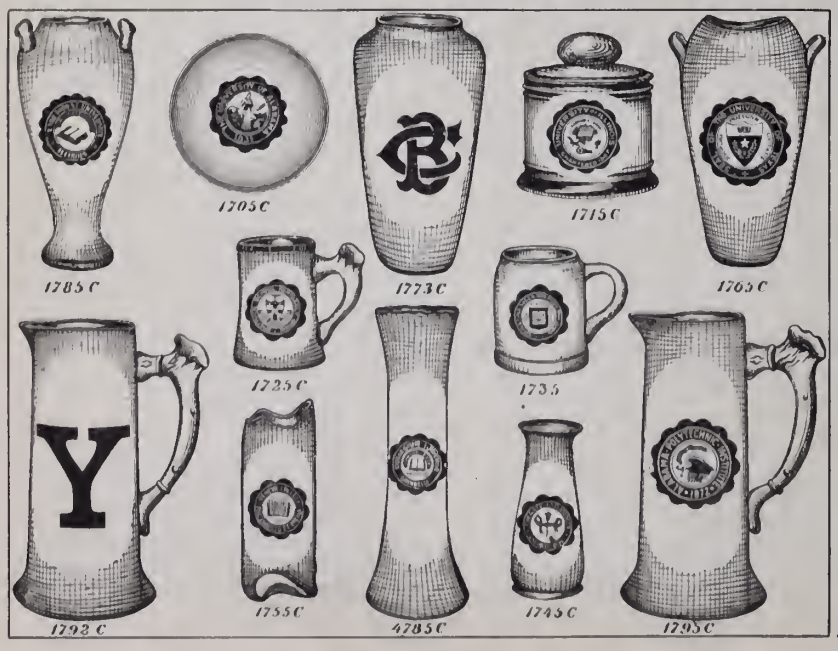
The principal witness against Cardin was William Bebeau, of Pawtucket, who is serving a 12-year sentence as principal in the robbery. Bebeau claimed that he was induced to commit the robbery by Cardin, who told him when the money would be taken from the bank to the factory for the payroll and the amount it would be.

At times Cardin was the messenger, and if this proved to be the case on the day the robbery was planned he was to be the victim of a fake hold-up and get half the proceeds. But if Greene was the messenger the hold-up was to be the real thing, and Cardin's share was to be but one-third. Cardin, he claimed, gave all the information upon which they worked.

Cardin denied implication in the robbery. If he had given any information he said it was done carelessly. He admitted telling the usual time for the messenger to go to the bank, but said this was because Bebeau wanted to borrow some money, and he said he would let him have it after he was paid off.







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New York

Dc h of Geo. M. Harrington,

ARR GTON, Del., March 2.—The recent
George M. Harrington, a well-
weler of this town, caused pro-
ret not only in the jewelry trade,
g his many friends in this sec-
g to his great popularity.
arrington was 59 years old and
been connected with the trade.
he opened an establishment in
in which he did all kinds of
ery and continued in that town
He then moved to Felton,



LATE GEORGE M. HARRINGTON.

remaining two years there moved
gton and opened a store near the
station. For the past 21 years
been engaged in this stand and
specialty of repairing and for his
his line he was noted throughout
on of Delaware.
Mr. Harrington married Miss
Taylor, who survives him and
the business with her brother,
Taylor, under the style of N. M.
n & Bro. Mrs. Harrington will
r the optometrical work, while
er will attend to the watch re-
g.
ceased had suffered from heart
ous attacks for several years and
tly his death was not unexpected.
ed his time exclusively to his
d business, his only recreation
occasional hunting trip.

stoms Authorities Get Clue to
ed Smugglers in Montreal.

AL, Can., March 5.—The United
toms authorities in Montreal were
Wednesday night, last, when de-
working in the interests of the
tates Customs traced a man and
this city, en route from Lon-
., to New York, after receiving
hat the couple carried with them
worth of diamonds. As is very
n there is a duty on diamonds
cent. in the United States, while
free in Canada. For many years
e has been regarded as the prin-
cipal route to the United States by people who desire to smuggle in the precious stones.

About three years ago a man was caught, just after crossing the line, tried by the courts of New York at Niagara, and sentenced to five years' imprisonment. He passed through Montreal, gave his valuable parcel in safe-keeping to a newly-wedded couple and the young bride was arrested with the smuggler. She escaped a sentence because it was proven that she was an innocent victim. The United States authorities in Montreal refuse to discuss the whereabouts of the man and woman with the $100,000 worth of diamonds, except to say that Canada will likely have the pleasure of entertaining them for some time to come, in view of the fact that the couple know the authorities are watching them very closely and therefore are not likely to run the risk of crossing the border.

Keystone Watch Case Co. and Allied Corporations Seek to Set Aside Service in Dueber Watch Case Mfg. Co.'s Suit.

CINCINNATI, O., March 5.—The Keystone Watch Case Co., The Philadelphia Watch Case Co., the E. Howard Watch Co., the Crescent Watch Case Co., and the New York Standard Watch Co., to-day made motions in the United States District Court of Cincinnati to quash service of summons in said court in the suit brought against these concerns under the Anti-Trust law by the Dueber Watch Case Mfg. Co. The motions are made on the ground that the service of summons and return of the marshal are insufficient in law.

In addition to this motion, the Philadelphia Watch Case Co., and the New York Standard Watch Co. further object to the service on them, saying that at the time of the service of the summons J. Charles Becker, on whom the service was made, was not the local agent and manager for these concerns.

Charles M. Fogg, secretary of the Keystone Watch Case Co., entered a general appearance individually and filed a motion to strike certain words and phrases from the petition for the purpose of making it more definite and certain. Attorneys Workum & Bowdle represent the Crescent, Philadelphia and New York Standard companies. Attorneys Maxwell & Ramsey represent Charles M. Fogg, the Keystone Watch Case Co. and the E. Howard Watch Co.

Death of William A. Safford.

PROVIDENCE, R. I., March 7.—William A. Safford, for nearly a quarter of a century a member of the White Stone Jewelry Co., of this city, died at his home, 92 Providence St., Friday afternoon about 5 o'clock, after an illness which had lasted for nearly two years. He was in his 50th year. For nearly two years, Mr. Safford had been a sufferer from Bright's disease of the kidneys, but had been up and about until about a fortnight ago, when he became confined to his bed. Since that time he had failed rapidly, the end coming Friday.

Mr. Safford was born in Springfield, Mass., June 18, 1860, where he spent his boyhood, receiving his education in the public schools. When about 21 years of age he came to this city, and for a few years worked as a journeyman at the jewelry business. Later he became a partner in the White Stone Jewelry Co., the partnership lasting nearly 25 years, and until ill health compelled him to give up active business.

Deceased was an active athlete and identified with the various athletic associations. He was a member of the old Metropole Club, and a charter member of the Hope Fencing Club. He was also a charter member of the Providence Athletic Club and was champion amateur fencer of Rhode Island during the years 1892 and 1893. He is survived by his wife and four children, two sons and two daughters.

The funeral was held this afternoon at 2 o'clock from Mr. Safford's late home. The services, which were conducted by Rev. Asbury E. Krom, pastor of the Beneficent Congregational Church, was attended by many of his former business associates. The interment was at the North Burial Ground.

Another Suit Over Patent on Clutches for Scarf Pins Started in United States Court.

An action has been started in the United States Circuit Court, New York, by Maximilian H. Fischer, Charles P. Goldsmith and Isaac Loeb, the last two being in business as C. P. Goldsmith & Co., against John S. Sampson and Samuel Sampson, in business as John S. Sampson & Son, New York, alleging that the defendants have infringed upon the patent rights of the complainants in selling clutches for scarf pins containing the invention and improvements covered by their patent. It is asked that a preliminary injunction be granted against the defendants pending the settlement of the case.

The complaint recites that Maximilian H. Fischer was the original inventor of certain new and useful improvements in clutches and that on May 20, 1902, letters patent No. 700,412 were granted him by the Government, covering a term of 17 years. He entered into an agreement with Charles P. Goldsmith and Isaac Loeb whereby they obtained the right to manufacture and sell his invention, solely for use in jewelry.

It is also set forth that certain changes were found needful in the specifications of letters patent 700,412 and a new patent, No. 13,009, marked "re issue" was granted to Mr. Fischer.

It is alleged that the complainants have been deprived of large profits and royalties by reason of alleged infringement on the patent, but that the exact amount is not known. It is claimed that the defendants were notified of the alleged infringement prior to the filing of the bill of complaint, but refused to desist from selling the clutches.

It is asked that the defendants be made to pay over the income or profits derived thus far and that the devices they are alleged to be selling be destroyed or delivered to the complainants for that purpose. The court is also asked to assess, in addition to the complainants for that purpose. The have sustained by reason of the alleged infringement and that the actual damages so assessed be increased to three times the amount as a penalty.

Members of Jewelers' Protective Union Hold 32d Annual Meeting.

The 32d annual meeting of the Jewelers' Proteetive Union was held yesterday afternoon at the rooms of the organization in the Silversmiths' building, 15 Maiden Lane, New York. The meeting was called to order by the president, O. G. Fessenden, who read the annual report of the exeeutive eommittee, which was as follows:

During the past year 33 trunks of travelers have gone astray on railroads owing, we believe, to the fault of railroad employes. These trunks were all located and returned to their owners a short time after the loss was reported to the Union.

There has during the year heen considerahle work done on matters connected with the organization which it is deemed inadvisable to give the details of in a public report. There were several rohberies, the most interesting being the following:

In October it was reported to the Union by a memher that the trunks of two of his travelers had been opened while in charge of a railroad, the goods disarranged, but none stolen. The Union immediately began work on the case and within a short time another member reported a serious loss on the same railroad under similar circumstances. After a vigorous investigation it was evident to us that the baggageman in charge of the trains on which the trunks of hoth memhers were checked was the culprit. He was arrested, part of the goods recovered and he is now awaiting trial, having been held under $5,000 bonds for his appearance in court. There is no question of his conviction and punishment.

It is worthy of note that this man had been systematically rohbing trunks of passengers for a year at least. Complaints had heen made to the railroad, but up to the time of the robhery of our member it had heen unable to locate the thief, and yet within 10 days after the loss of our member was reported to the Union we had the thief under arrest. It is undoubtedly true that every baggage master as well as every other employe of the railroads covering the section of the country this man travels over knows how quickly we succeeded in arresting the culprit and realizes that to rob one of the memhers of the Jewelers' Protective Union means certain punishment.

Another important case, although the Union had no direct interest, the executive committee deemed it wise to take up may he briefly described: A member, while holding certificates covering his other salesmen's stocks, helieving that it was unnecessary to take out insurance in the Jewelers' Safety Fund Society and a certificate of registration with the Jewelers' Protective Union because, to quote him, "The stock was in charge of an old and experienced city salesman, very careful and trustworthy," suffered a loss of a large amount by the simple process of having the carrier of the salesman disappear with the entire contents of the telescopes in his charge, and this practically under the eyes of the salesman.

Believing that the arrest and conviction of the carrier was of vital interest to all of our memhers employing such carriers, the Jewelers' Protective Union co-operated with the member, and are pleased to report that not only the carrier, but his confederates in the actual theft and the men to whom they disposed of the goods were arrested, tried, convicted and sentenced to serve terms of imprisonment. The thieves engaged in this affair numbered six, and we got them all. The Jewelers' Protective Union desires to record its appreciation of the efficient work performed by the police of this city who were assigned to the case. From the chief of detectives to the detective-sergeants actively engaged in the work everything possible was done by them cheerfully and quickly.

It seems strange that any of our members should hesitate to take out a certificate for each of their travelers and city salesmen. In the case we have described, had the member covered the stock by a policy in the Jewelers' Safety Fund Society and a certificate with the Jewelers' Protective Union he would have suffered no loss whatever, while as it is his loss is large.

We have sent at various times during the year to our memhers and their salesmen holding our certificates letters and instructions which have been favorably received and acted on.

A list of hotels in the country has been compiled, showing their facilities for caring for the trunks under the Union's protection, and is ready to send to our members and their salesmen. Never, it is safe to say, have the travelers holding certificates of the Jewelers' Protective Union heen of more help than during the past year co-operating with it in exercising the greatest care and following and offering sugestions to improve the Union's efficiency in its chosen line. While naturally there will be found in so large a hody of men as our certificate holders a few who are not as careful of the stocks entrusted to them and their conduct on the rôad as they should be, the great majority, we are glad to say, are worthy in every way of the trust we repose in them. As to those who are not worthy of that trust it is only a question of time when they will be called upon to give up their certificates.

We heg to call the attention of the members to the proposed amendments to the constitution and hy-laws. These amendments are in the main to make our constitution agree with that of the Jewelers' Safety Fund Society, with which organization we are so intimately connected. Your committee recommends favorahle action on your part.

The president takes this opportunity to thank the memhers, officers and others for their hearty support during the past year.

Respectfully submitted,
(Signed.) Executive Committee, per
O. G. Fessenden, President.

The report of the secretary and treasurer showed a good condition of affairs in the Union and indicated that during the past year there has been issued the largest number of certificates ever taken out during any year in the organization's history. The report also showed a good financial eondition.

Aetion was taken upon some proposed amendments to the constitution and by-laws, whieh, as explained in the report of the exeeutive eommittee, are in the main to make the eonstitution of the Union agree with that of the Jewelers' Safety Fund Society. These ehanges were recommended for favorable aetion.

The meeting then proeeeded to the election of the offieers and the exeeutive eommittee, which resulted in the unanimous reelection of Oliver G. Fessenden, president; Frederick H. Larter, viee-president; Ira Goddard, secretary and treasurer; Fred L. Goddard, assistant seeretary and treasurer; and as members of the executive committee August Oppenheimer, Leopold Stern, George W. Street, Charles G. Alford, Augustus K. Sloan, William T. Gough, M. Luther Bowden and David Kaiser, together with the president, viee-president and seeretary ex-officio.

Death of Reuben H. Krause.

Reuben H. Krause, a traveling salesman in the employ of the California Jewelry Co., San Francisco, Cal., but who made his home in New York, died of apoplexy in San Francisco, on Wednesday of last week. Mr. Krause was well known in the trade in New York, having been for about 20 years in the employ of the old firm of Falkenau, Oppenheimer & Co. as traveling salesman and later for a short time with Ingomar Goldsmith & Co.

The body will be brought to this eity, where funeral serviees will be held next Sunday morning at Campbell's undertaking establishment, W. 23d St. Interment will be at Bayside Cemetery.

Mr. Krause was born in New York, 54 years ago, and had been eonneeted with the jewelry trade for a long term of years. He traveled on the coast for the California Jewelry Co. and had a wide cirele of friends in that section of the eountry. His home was at 153 Boston Road, Bronx.

Deeeased is survived by a widow.

Death of John H. Thom on

John H. Thompson, for mar y traveling salesman and well kno this city and in other parts of t died last Wednesday at his hor versity Pl., East Orange, N J., tism of the heart. He was taken on a trip in the west, but rec iently to go on to Minneap lis was again strieken. About T Day he was taken to the Minne pital and a representative of t J. B. Bowden & Co., New York, Mr. Thompson traveled, was sent city. Mrs. Thompson also went side of her husband, and at th t thought that he was suffering maine poisoning. He recovered to make it possible for his wife t home, sinee whieh time he ha an invalid.

Mr. Thompson was born Oct in New York, and was a son Thompson and Ada Welling life was spent in this seetion of t and when the Civil War broke ou the Duryea Zouaves and serve and a half years. After the w eonneeted in business with his some time and later beeame salesman. At different times he Bioren Bros. and for the Ke Mfg. Co., and was well known in and in New England. His last p with J. B. Bowden & Co., w h had been conneeted for six yea

The funeral serviees were he morning at Knapp's Chapel, Ea N. J., and interment was in the at Greenwood.

Deceased is survived by a wid daughters, Mrs. Carl Hartmann, Tiffany.

Thieves Loot Store and Safe kow & Co., Oklahoma City of Jewelry Worth $2,0

Oklahoma City, Okla., Mar store of J. H. Mednikow & Co., i dall building, this eity, was brok the night of Feb. 28 and a lar of jewelry stolen, for the reeover a reward of $500 is offered T occurred between 11 o'clock in ing and 8 o'elock the next mor

Entranee to the store was gai the front door, the thieves ar loek. The safe was opened wit sives and thoroughly ransack thieves secured six rolls of R I vest chains, about 100 Simmon chains, a large roll containing about 75 Simmons and H D M lorgnette chains, about 50 vest pony chains, 75 secret locket c 75 assorted lockets, about 4 brooches and 50 fobs

The following were taken f ease: Ninety rings, six bracele size 14K. engraved watch case ease, six size, engraved; a numb watch cases, together with 24 monds and several watches hat repaired. The thieves al so got of solid gold optical goods and The total value of the jewelry s timated at about $2,000.

Newark.

E Lebot, Jersey City, has gone out si ss.

A Bernhardt has just secured a pat jeweler's gauge.

H okaylo is now a member of & Hookaylo, New York.

Bush, of the firm of Courtois, Garrigus, 473 Washington St., is trip to Boston

Tander, representing J. D. Dalzell 3 Marshall St., left for a trip he middle west last Monday.

S. Noon, of Cory, Clark & Noon, eturned from a western trip. He iness very slow. He went as far t, Nebr.

einstein, an Asbury Park jewcler, t two properties on Summerfield hat place He will open a store w buildings.

arvey Osborn Silver Co. has om 62 New Jersey Railroad Ave. rner of Murray and Austin Sts., occupies the top floor.

r Kohn, of Kohn & Co., 26 Camp ew York, with his wife, last Fri he Old Dominion Line for Old fort, Va., where they will remain t

F sen, who went to Hackettstown, fm Brooklyn about a year ago and jewelry store in the Price build- a lecided to close out and with his ll return to the city soon.

t Anschutz, who pleaded guilty to tments charging him with the em- t of jewelry from four Newark rers, Feb. 25, will be sentenced in the Quarter Sessions Court.

icks, the well known Long Branch jeweler, who, with his wife, is at the Richmond Hotel, Hot gs Ark., where he went several weeks or health, is reported as being no

elry store of E. A. Phelps, Cran- N., has been sold. The purchasers Dunklee & Co., of New York. Mr. e who is a member of the firm, ide experience in the jewelry line ls to enlarge the business.

ration papers have just been filed e New Jersey Smelting & Refining authorized capital stock is $100.- ich $1,000 has been paid in. The office is at 11 Clinton St., and the ors are Clarence Curran, Helenc n and Herman Heilman.

s discovered Friday evening on oor of the four-story brick build- echanic and Lawrence Sts. The estimated at $1,500. Among the e building was the John J. Jack- manufacturers of sterling silver- ose loss was about $200. There in the same building 16 years

Bailey, manufacturer of tools, ight machinery, has moved from ia St. to 8 Johnson St., where he about four times the amount of formerly occupied. He will add hinery and will employ a larger toolmakers than heretofore, thus im to handle his increasing busi- Bailey has been compelled during the past 10 years to enlarge his plant five different times.

Frank C. Allen, representing Allsopp & Long, 473 Washington St., is just in from a six weeks' trip through the middle west. He reported unusually bad weather. He started in well, but on the latter part of his trip found things very dull. Mr. Allen started at once on a short trip through the east Fred. T. Long, a member of the firm, has just returned from a trip to Boston and Portland, Me.

The fifth noonday lunch of the Newark Association of Credit Men was held last Thursday at the Hotel Broad The speaker for the occasion was Richard C. Jenkinson His subject was "What It Was and What It Will Be." The organization will be represented at the annual convention at New Orleans, May 17 to 20, by Charles H. Sansom, president; J. Fred Braun, secretary; Curtis R. Burnett and Frank S. Cobb.

F. C. Bonner, representing F. & F. Folger, 44 Marshall St., has just returned from a trip through New York and Pennsylvania. Near Painted Stick, on the Erie Railroad, he was stalled for five hours, the water on the track coming nearly up to the body of the car. He reports that, although business was rather quiet, he never saw so many salesmen on the road at this season of the year. Fred Folger, Jr., of the same firm, has just returned from a trip to the middle west.

H. E. Dana, representing the Charles C. Wientage Co., 32 Marshall St., has just returned from a trip through the east, visiting Boston, Portland, Me., and other places throughout New England, New York and Pennsylvania. He reports business quiet. J. S. Dinplespeil has recently been engaged to look out for the company's interests on the Pacific Coast. The company is beginning to branch out in its business, and, although it finds business very quiet at present, it is looking for a prosperous year.

A jewelry theft in Elizabeth, N. J., on the night of Feb. 23 has just been made public. A window in the store of Mr Bloch, 61 1st St., was broken by the thief, who secured three trays of jewelry, which comprised 50 solid gold rings, 50 gold-filled rings, a tray of emblems, nine Ingersoll watches and two jewel cases. The three empty trays were found the next day hidden under a lumber pile a short distance from the store. Mr. Bloch thinks he knows who the thief is, but has not enough evidence to warrant an arrest.

Games were played at the Oxford alleys in the Jewelers' Bowling League on Tuesday and Wednesday evenings of last week On Tuesday evening the team representing Bippert Griscom & Osborn (No. 2) won two games and lost two; the team representing the Shiman-Miller Mfg. Co. (No. 2) won two and lost two, and the team representing Durand & Co. won two and lost two On Wednesday evening the team from Allsopp & Allsopp won three games and lost one; the first team of Shiman-Miller Mfg Co. won one and lost three, and the Whiteside & Blank team won two and lost two. The interest in these games grows greater as the end of the competition draws near. The last games will be played on March 22, and the prize winners will be announced soon afterward.

A fire swept through the Harrison building, 67 Harrison St., on Friday night, Feb. 25, causing great damage to four manufacturing jewelry concerns—the Steeber, Kraus Co., makers of gold jewelry; Otto Fessler & Co., manufacturers of gold chains; L. E. Garrigus & Co., and the Lee-Dodd Co. Other concerns in the building were the Pearl Novelty Co., the Young Mfg. Co., manufacturers of safety razors; the Standard Electric Lamp Works, and Wintergreen & Clements, pearl button makers. The burned building was owned by Benjamin V. Harrison, Montclair. Title to the building was to have passed on Feb. 28 to Dr. Patrick McGuinness. The fire is thought to have started in the shops of the Standard Electric Lamp Co. The loss by fire and water is estimated at $15,000, of which $11,000 was on the building and the rest was on stock. Mr. Harrison says that the back portion of the building will be thoroughly repaired within 30 days and the front part of the building in 60 days. L. E. Garrigus & Co. have moved from the burned building to 38 Crawford St., where large, well lighted quarters have been secured. The quarters they now occupy were formerly occupied by the International Button Co. The loss to this firm was about $1,000, which was covered by insurance. It is expected that the Lee-Dodd Co. will move to Franklin St. The Steeber, Kraus Co., which was on the third floor of the Harrison building, will remain in the same quarters. The company was insured for $3,000 and claimed $2,000 damage. The insurance company settled with the company for a little less than that amount. Two weeks' work will be lost, but there was a good stock of goods partly made which were saved from the fire, and as soon as it is safe to start up the power again this stock can be finished. Otto Fessler & Co.'s loss was covered by insurance. He may remain at the same place if repairs on the building are pushed rapidly. He had hired extra help just previous to the fire to go to work Feb. 28.

The Jewelers' Security Alliance has been informed by a Grand Rapids, Mich., jewelery concern of an unusual theft. it was discovered by the firm that a ring containing a diamond of 1 1-32 carats had been substituted for a phoney ring with a ¼ carat imitation stone. What was more remarkable, the imitation ring contained a tag which was almost an exact reproduction of the tag used by the concern. The missing ring is marked with the number 6571. The jewelers are at a loss to account for the similarity of the tags as their original ¼ carat ring had not been out of the store on memorandum, yet the cost mark on tag attached to the genuine ring was almost identical with the one placed on the tag attached to the imitation ring, and the two tags were very similar in every other respect. During the day on which the robbery occured the strangers who visited the store were a man and woman who were visitors at the same time The man is described as being of heavy build, about 40 years of age, and the women is said to be about 35 years old and as having a round red face. The other stranger who was a customer on that day was a young man about 20 or 25 years old

Providence.

William R. Dutemple has been granted a patent on a cigar tip cutter.

John Kelso was a visitor in Boston last week looking for novelties.

John H. Simpson, of this city, has been granted a patent on a cuff-button.

The Castiglioni Co., of this city, has opened a New York office at 91 Nassau St.

Albert Buffinton was in Boston last week in the interests of the Potter & Buffinton Co.

William G. Lind has just purchased a 36 horsepower Stoddard-Dayton automobile.

William H. Manchester and wife have just returned from an extended trip through the south.

Henry G. Thresher, of the Waite-Thresher Co., was a recent visitor to the Boston trade.

Arthur W. Claflin and wife are at the Royal Poinciana, Palm Beach, Fla., for several weeks' stay.

The J. J. White Mfg. Co., of this city, has just leased quarters in the Silversmiths' building, New York.

Nathaniel Barstow, assignor to N. Barstow Co., has been granted a patent on a tea or coffee strainer.

Everett L. Spencer, of the E. L. Spencer Co., returned last week from a five weeks' sojourn in the south.

Arthur W. Hutchins, of Cranston, has been granted a patent on a means adapted for drying jewelry, etc.

Col. E. J. San Souci started the past week for Florida, where he will join his family for a short stay.

Henry O. Crandall has accepted a position as salesman with the Vennerbeck & Clase Co., manufacturers of plate.

S. P. Harris, manufacturer of jewelers' cards, has removed from 95 Pine St. to larger quarters at 87 Dyer St.

The Irons & Russell Co. is contemplating going into the Canadian trade more extensively than it has ever done before.

Louis Stern, of Louis Stern & Co., has gone to Atlantic City to recuperate from the effects of a serious attack of the grippe.

William Whytlock, Jr., of this city, has been granted a patent on manufacturing strips of continuously connected gem settings.

The Shepard Finding Co., 150 Chestnut St., has its new line ready and is sending out its new samples of snappy, up-to-date goods.

Emil R. Crecelius, assignor to A. C. Messler, has been granted a patent on a pin which is to be made by the A. C. Messler Co.

The William Bens Co., of this city, has opened an office in room 501, Heyworth building, Chicago, which will be in charge of N. F. Kazlow.

D. A. Wilkins has just returned from the Pacific Coast for the Ostby & Barton Co. and has been a visitor at the factory in this city the past week.

I. Holzman, Portland, Ore., was in the city the past week placing orders for his wholesale jewelry and optical house, which he is opening in that city.

The Manufacturers' Refining Co. has removed from Claverick St. to their new brick building that the concern has erected on Ship St. near Eddy St.

Harry Cutler, of the Cutler Jewelry Co., has been appointed by Governor Pothier as one of the commissioners on the Perry victory centennial at Put-in-Bay, O., in 1913.

E. C. Bush, general manager of the C. S. Bush Co., was in Boston last week and later went to Rochester, Vt., where the firm has large commercial interests.

D. M. Watkins, of the D. M. Watkins Co., has returned from Aiken, S. C., where he has been spending several weeks with his family at his Winter home.

Fred B. Luther, of W. Luther & Son, is building a one-story garage at 163 Niagara St. He is becoming one of the most enthusiastic autoists in the city.

The will of George W. Paton has been presented for probate at East Providence. His widow, Ellen C. Paton, is named as executrix with bond of $1,500.

The Ripley-Simmons Co., successor to Frank E. Guild Co., is making numerous additions and improvements to the factory on the fourth floor, 80 Clifford St.

Among those who officially attended the annual inspection of Narragansett Commandery, K. T., at Westerly last Wednesday evening were Frank T. Pearce and Edward I. Mulcahey.

Mayor Henry Fletcher was one of the speakers at the Men's Club of the Church of the Redeemer on Monday evening and the Men's Club of Stewart St. Baptist Church on Tuesday evening.

A final meeting of the creditors of Max Udin, of this city, was held in the office of Chester W. Barrows, referee in bankruptcy, on Monday last. The trustee's account was allowed and the trustee discharged.

Frederick W. Aldred, with the B. H. Gladding Co., has been elected Chief Crier of "The Town Criers' Club of Rhode Island," which was recently organized here for the purpose of booming business and the city.

The Brown & Sharpe Mfg. Co. has purchased three lots of land aggregating 10,375 square feet. One is east of Davis Park and the other two are at Ravine St. They will be used for the extension of the company's plant.

The building just vacated by the Manufacturers' Refining Co. at 45 Claverick St., as well as adjoining dwellings, are being torn down to make room for a new brick factory building that is to be erected by the A. T. Wall Co.

Parks Bros. & Rogers have taken the entire floor recently vacated by J. C. L. Shabeck, 7 Beverly St., in addition to the floor already occupied by them. The new section will be devoted to stock, shipping rooms and offices.

John Devlin, who for nearly half a century has conducted small watch-making stores in the down town section, died at his home, 165 Lockwood St., Saturday afternoon, after a comparatively long illness. He was 78 years of age.

The Wood-Ellis Co., with a capital stock of $10,000 for the purpose of manufacturing jewelry, was granted a charter last week. The incorporators are: William M. Trafton, Edward F. Solar and Frederick W. O'Connell, all of this city.

C. Homer Little, retiring supe of the Shepard Co., was presen handsome solid silver loving cu night from the department mana presentation was made by E. M superintendent of the silverwa ment.

Leary & Penfold are maki departure in their plant a 5 They have just added a too wherein, under the direction of an expert tool maker, the firm all of its own small tools and d and dies.

At the annual meeting of the land Rifle Association, held in l week, Gen. Herbert S. Tanner, minster St. jeweler, was the sentative present from Rhode I was unanimously re-elected a v of the association.

Ernest H. Fairbrother, mana Canadian Seamless Wire Co. o but formerly connected with t Wire & Supply Co., of this city visiting relatives here durng week while en route to Norf k on a pleasure trip.

Among the invited guests at annual banquet of the Provid Estate Exchange at the Narraga Saturday evening, at which Ma Fletcher was one of the speak William H. Draper, William A. William H. Richmond and John

The Weybosset Jewelry C Providence for Reed & Barton, whose store at 219 Weybosse burned out several weeks ago, r the same place on Saturday has been entirely renovated decorated with new counters, etc.

George Williams, 28 years of a guilty before Judge Gorham, in District Court, Wednesday to inlaid combs from Berkander Westminster St. The goods w at $10 and Williams, who had ployed by Mr. Berkander, was costs.

The Gorham Co. has desig bronze tablet plate for the new Ci for Contagious Diseases. It is feet by four feet two and five-eigh with a raised frame bearing in b the name of the institution an of the commissioners and archi tractors and builders and the A

The jewelers were prominently with the arrangements for the night of Palestine Temple, Myst last Tuesday evening. Among t head table at the banquet were M. Dunbar and wife, Frank T wife. Aldridge G. Pearce was fl at the ball, with William G. Lin his assistants.

R. Berbenian, enameler at 11 has been completely renovating proving his plant. Additional been taken for office purposes, a apartments have been furnished spection room has also been fur improvements are now being m shop. The firm intends to add of work.

The Manufacturing Jewelers'

his city, has leased office rooms
versmiths' building, New York,
will occupy room 2012 after
his is a new departure for this
it being the first time that any
e has been opened. The regular
eeting of the directors will be
e 18th inst.

gainst Mark Streicher for $3,000
s filed in the Superior Court last
ous Duskin, an employe of the
Duskin claimed that he was an
n a machine used in polishing
that a nail was driven into his
Dec. 29, 1909, through some defect
hanism or negligence on the part
dant.

e foreign importations received
e Providence Customs House
past week were the following:
men, 14 packages of imitation
nes and one of manufactures of
m Genoa, nine packages of im-
ious stones; from Hamburg, two
f silverware and three of imita-
as stones, from Havre, one pack-
mels.

nufacturers in this vicinity re-
s from the following buyers the
M. L. Schwab, of Guthman,
& Co., New York; Miss R. S.
of Simpson, Crawford & Co.,
Ralph L. Worms, of Worms &
York and Chicago; Harry
of Bloomfield Bros., Winnipeg,
L. Feldsenthal, of Felsendthal
icago, and Herman Pchel, of
Hilder Bros., New York.

I. Knowlton, who was employed
rham Co. in its polishing depart-
more than 30 years, died at his
Olney St., a few days ago, after
of nearly nine years. He was in
ear and died in the same house
was born and had always lived.
forced by ill health to give up
upation about 12 years ago and
helpless paralytic for nine years.
are in the employ of the Gorham

H. Ballou, who, as Charles H.
Co., recently went through the
court, has formed a copartner-
Oscar R. Johnson, and under the
of C. H. Ballou & Co. will en-
e manufacturing jewelry business
ly St., which has been completely
The stock, tools, machinery, etc.,
mer company were disposed of at
tion on Tuesday of last week,
being realized. The sale was at-
representatives of several local
ring jewelers. The principal pur-
included William Loeb, J. W.
Oscar R. Johnson. Mr. Ballou's
r a discharge in bankruptcy has
and notice given of a hearing on
n to be held at the office of
n Bankruptcy Chester W. Bar-
ch 19 at 10 o'clock.

al windows in memory of William
Chancellor of Brown University
to the time of his death in 1907,
presented by Mrs. Goddard to St.
iscopal Church, this city, and to
Episcopal Church, East Green-
ey were designed and executed
glass by the Tiffany Studios, New York, under the personal supervision of Louis G. Tiffany, and are fine examples of the glazier's art. The window for St John's Church is gothic in its general form and detail and consists of two large panels. The subject of the design is the "Call of Matthew," and shows the figure of Christ in the left hand opening, and in the right is Matthew in the act of leaving the receipt of customs and preparing to follow his Master. The window presented to St. Luke's Church has for its subject a landscape, and is in three panels. In the central panel, near the top, is the "Holy City."

The manufacturing jewelers, as well as all other business men of this city and vicinity, are co-ordinately interested in two public questions that are of unusual importance in the commercial future of Providence. The principal question of the two is the petition of the Grand Trunk Railway for a charter from the State of Rhode Island to operate an extension of its railway system in this State with a terminal at Providence. At the regular weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association, held Thursday afternoon, appropriate resolutions were adopted requesting the legislature to grant the charter. The Providence Board of Trade has taken an active interest in the furtherance of the project and sent circular letters to its members inviting expressions of opinion. Among the letters received endorsing the project are those from Nathan B. Barton, of the Ostby & Barton Co.; Walter R. Callender, of the Callender, McAuslan & Troup Co.; John S. Holbrook, vice-president of the Gorham Co., and others.

Mayor Henry Fletcher, who is treasurer of the manufacturing jewelry concern of Fletcher-Burrows Co., received a communication a few days ago from Thomas Allison, commissioner of jurors of the county of New York, summoning him to appear before that official so that his qualifications to serve as a juror could be passed upon. The document says that the person summoned must appear in person and that failure to do so on or before March 11 makes the person liable to a fine of $50. The letter was addressed to Henry Fletcher, room 62, 180 Broadway, New York, where the Fletcher-Burrows Co. has had an office for many years. The letter was forwarded from the New York office to the factory at 53 Clifford St., this city. Mayor Fletcher said he did not understand how the mistake was made, as he has never claimed residence in New York. He says that he does not intend to go on to New York and will take the chances of incurring the commissioner's displeasure by replying by letter. In his letter the Mayor stated that as he never resided in New York, but has lived in Providence for 40 years and served as a member of the City Council for 11 years, as well as a previous term as Mayor, he thought that he was exempt.

Peter A. Chisholm, Gloucester, Mass., formerly one of the prominent jewelers of that city, who retired about 10 years ago and was succeeded by his brother, died Feb. 27 at the Elliot Hospital in Boston after a surgical operation. He was 72 years of age.

North Attleboro.

Chas. T. Paye is able to be out after his recent illness.

Edward J. Sommers is spending a few days in town.

Albert E. Totten, a retired manufacturer, has returned from a visit to Panama.

F. S. Gilbert is making a western trip in the interests of his concern.

Harold Waite is making a western trip in the interests of J. J. Sommer & Co.

Albert Motteram, salesman of F. M. Whiting & Co., is spending a few days at the factory.

The firms in the Riley & French building have started their factories on an eight-hour schedule.

Joseph Bagnall, of Doran, Bagnall & Co., was in New York last week in the interests of his concern.

An accident to an engine cylinder interfered slightly with operations in the Robinsonville shops, last week.

Claremon Hunt, who was at one time interested in the Geo. L. Paine Co., left, last week, for an extended southern trip.

W. H. Bell & Co. received a package from the dead letter office, last week, which was sent out by them over three years ago.

Earle E. Middleton will, in the course of a few weeks, remove his watch repairing business from Washington St. to Church St.

Letters from G. Herbert French state that he is having a pleasant time in his trip around the world. He is now in the Orient.

Henry Navel, employed by the J. F. Sturdy Sons' Co., received a bad burn on the side of his face while working at the bench last week.

A two-story addition is being built to the building owned by the Plainville Land Co. This addition will be occupied when finished by the Whiting & Davis Co.

John A. Rose, foreman of the H. F. Barrows Co., received the highest number of votes in the Republican caucus, last Tuesday evening, of any of the candidates for Selectman.

John L. Thompson, of Thompson & Remington, is sure of a berth on the water and electric light boards. He is the nominee of both the Republican and the Democratic parties.

Gilbert Hall, who for the past 13 years has been cashier at the local office of the Earle & Prew Express Co., last week accepted a position as manager of the packing room of the Paye & Baker Mfg. Co.

Atlanta, Ga.

The sale of the stock of Charles W. Crankshaw, which was noted at the time it began in these columns, has proved a success. Herman Briggs, auctioneer, Chicago, has had charge of the sale.

H. H. Schaul, a well known jeweler of this city, is planning the erection of a handsome apartment house at the corner of E. Harris and Peachtree Sts., where he some time ago purchased a building lot 50 x 150 feet. The improvements which he contemplates putting on this site will cost between $80,000 and $100,000.

New York, March 7, 1910.

Notice to the Trade

Owing to a stenographic error the text of the decree of Judge Lacombe of February 4, 1910, on the motion for a preliminary injunction in the case of the Gorham Manufacturing Company vs. F. & M. Weintraub contained in the third paragraph the words, "in combination with a lion, anchor and letter G," which were part of the order as originally presented by the solicitor for the Gorham Manufacturing Company, but which were cancelled by Judge Lacombe in signing the order. The correct text of the decree is therefore here published and the trade will be guided thereby.

It is desired to give the republication of the order of Judge Lacombe in its corrected form equal publicity to that accorded the former order containing the error referred to. We desire to reiterate that not only is the imitation of the Gorham Manufacturing Company trade mark, consisting of a lion, anchor and letter G in the form of the infringing mark containing these three symbols alone objected to, but that the Gorham Manufacturing Company will continue to enforce its rights against parties using a combination of the letter G with a lion and another symbol or a combination of the letter G with two other symbols in imitation of its own trade mark.

We desire to take the full responsibility for the error in the publication of February 23, here referred to; the copy of the previous order having been furnished by us to the Gorham Manufacturing Company and by them to the Jewelers' Circular Publishing Co., and having been forwarded by the Gorham Manufacturing Company to the Jewelers' Circular Publishing Company in the exact form sent to them.

HUGO MOCK,
Solicitor for the Gorham Mfg. Co.
MASON, FENWICK & LAWRENCE,
E. T. FENWICK,
L. L. MORRILL, of Counsel.
220 Broadway, New York.

Circuit Court of the United States
For the Southern District of New York

Gorham Manufacturing Company, a corporation duly organized, existing and doing business under the laws of the State of Rhode Island, Complainant,

against

Frederick Weintraub and Morris Weintraub, co-partners doing business under the firm name and style of F. & M. Weintraub, Defendants.

IN EQUITY.

The complainant having moved for an injunction herein pending the final determination of this cause and said motion having been argued before this Court on the 7th day of January, 1910, by and for counsel for the complainant and defendants herein; and on reading the bill of complaint and affidavits in support of said motion in behalf of said complainant and the affidavits in opposition to said motion in behalf of said defendants:

Now, upon the application of the complainant, and on reading and filing the bill of complaint and the affidavits on behalf of complainant herein,

ORDERED that the defendants, Frederick Weintraub and Morris Weintraub, their servants, agents, attorneys and workmen, be, and they hereby are, and each of them is, restrained, enjoined and prohibited from making, offering or selling any silverware or analogous articles bearing the trade mark complained of in said bill of complaint or any imitation or simulation of said trade mark or from marking any silverware or analogous articles with any imitation or simulation of the trade mark of complainant complained of or from selling, offering for sale or otherwise disposing of any silverware or analogous articles to which shall be applied in any form or manner whatsoever the trade mark employed by the complainant, the Gorham Manufacturing Company, or any simulation or imitation thereof calculated to deceive or in any other way infringing upon said trade mark employed by the complainant, the Gorham Manufacturing Company.

ORDERED that this injunction Pendente Lite shall remain in force and effect until the final determination of this cause, upon filing with the Clerk of this Court a renewal approved by a Justice of this Court of the security bond hitherto given by complainant on the restraining order hitherto granted, which security bond shall be renewed to extend until the decision on final hearing.

Signed at New York, N. Y., this 4th day of February, 1910.

E. HENRY LACOMBE,
U. S. Circuit Judge.

THE GORHAM MARK

NOT A GOVERNMENT STAMP

but the Gorham trade-mark  just as surely certifies to the quality of Sterling Silver as does the British hall mark, and it is so generally known to the public that goods bearing this mark are readily accepted without question. The prices are no higher than asked for goods less well known, and oftentimes of inferior quality.

For sale only by Jewelers.

THE GORHAM COMPANY



Silversmiths and Goldsmiths



Fifth Avenue and 36th Street, New York.

BRANCHES:

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137 Wabash Ave.

NEW YORK
15-17-19 Maiden Lane

SAN FRANCISCO
140 Geary Street

LONDON
Ely Place

WORKS: Providence and New York

JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

SCD EVERY WEDNESDAY BY
WLERS' CIRCULAR PUB'G CO.
'res. & Treas. V.S. Mulford, V.P. & Sec.
T., Cor Broadway, New York.
CABLE ADDRESS:
D. JEWLAR, NEW YORK

United States and Mexico, - $2.00
nada, - - - - - 3.00
in Postal Union, - - 6.00
- - - - - .10

k or money order. Remittances in
ney are at sender's risk.

MARCH 9, 1910. No. 6.

News and Special Articles.

Page.
of *Michigan* Silver Service
.....Front Cover
Chaste Silver Service for the
ies Ship *Michigan*.....57-59
the Anniversary Issue..... 59
and Goldsmiths' Work (Con-
.....61-63
ag Cup Made by San Diego,
y Firm..... 63
Reason Why Philadelphia Police
Story of Max Mayer's Robbery. 65
n, Under Arrest at Pittsburg,
Kicts His Admissions as to Vari-
..... 65
This Pennyweight Thief Who
ubstitution Trick in Milwaukee. 65
ney Nellis..... 65
ourt Exonerates New York Jew-
is Watchmaker, Who Had Been
Convicted of Forgery..... 67
nt Solicits Bids to Supply Ther-
Microscopes, etc..... 67
m England..... 69
abilities of Robert Corn..... 69
at New York..... 69
Buffalo, N. Y., Retail Jewelers'
Hold Enjoyable Banquet and
y Speeches.....71-72-73
nk Lee Armstrong..... 73
by Jewelers' Bowling League... 73
Completed for the Great Ban-
e N. E. M. J. & S. Association. 74
eph Isenberg..... 74
se Arrest of Chas. Rosen, Cin-
d His Manager, M. Levin.... 75
bert Co., Schenectady, N. Y.,
Oppose Creditors' Bankruptcy
..... 75
teo, Peru, Ill., Goes Into Bank-
..... 75
e Burglars Who Cut Into Boston
Safe and Stole Jewelry Worth
..... 75
ss Co.'s Advance Rates to New
Manufacturers After Absorbing
Company That Did Their Business. 77
G. M. Harrington..... 79
ns Authorities Get Clue to Al-
ggers in Montreal..... 79
ch Case Co. and Allied Corpo-
eek to Set Aside Service in
atch Case Mfg. Co.'s Suit..... 79
liam A. Safford..... 79
Over Patent on Pin Clutches.. 79
ewelers' Protective Union Hold
l Meeting..... 79a
Ben H. Kraus..... 79a
Jas H. Thompson..... 79a
Store and Safe of Mednikow &
oma City, Okla..... 79a
pment.....103-105-107
Reckoned by the Chinese.....
109-111-113-115
Clock..... 115
anical Display for Eastertide.. 124
ive Store of Altoona, Pa..... 124
the Retailer (Continued)..... 125
n Glass Ware Shown During
lton Celebration at New York. 127-129
seball Trophy..... 129
ations..... 129
od Carving in Switzerland..... 129
tes and Queries..... 131
Iuliarities..... 131

Large Gem Importations Continue.

NEITHER the high price of diamonds in Europe nor the fact that for the past six months we have been importing into this country one of the greatest stocks of gems that has ever come to the trade, seem to in any way affect the amount of the purchases by diamond and precious stone importers in the markets of Europe, because the importations into the country still show no signs of decrease, but, on the contrary, indicate that during the present fiscal year the Government will collect the greatest amount of duty upon precious stones that has ever come into the Treasury.

The importations of gems for the last month, the figures of which have just been made public, show that the total amount which passed through the Appraiser's stores at New York was $3,731,103.70, or about $800,000 more than the figures of February of last year, and, in fact, ahead of any previous February except 1907. Of these importations the cut precious stones and pearls were valued at $3,145,503.49, and the uncut $585,594.21, the great increase over the previous year being in the first-mentioned class. The uncut stones, principally diamonds, aggregate in value but slightly more than the rough imported in February of last year.

That the continuance of the large importations of gems bespeaks confidence on the part of the members of the precious stone trade goes without saying. The newspapers of the country have even taken the attitude that it indicates the fact that the era of prosperity in this country has returned and is on a solid foundation.

A comparison of the figures showing the importations of gems at New York during February in the last 14 years is interesting, and may be made from the following table:

Feb.	*Cut.*	*Uncut.*	*Total.*
1910....	$3,145,509.49	$585,594.21	$3,731,103.70
1909....	2,348,012.42	568,698.13	2,916,710.55
1908....	175,859.33	24,573.81	200,443.14
1907....	3,456,284.00	819,016.00	4,275,300.00
1906....	1,999,475.95	1,067,560.25	3,067,036.20
1905....	1,732,965.39	674,123.64	2,407,089.03
1904....	1,170,436.85	637,943.02	1,808,379.87
1903....	1,036,783.32	646,577.19	1,683,360.51
1902....	1,023,154.32	434,177.36	1,457,331.68
1901....	1,171,313.60	604,760.14	1,776,073.74
1900....	533,796.70	44,244.09	578,040.79
1899....	737,180.69	482,802.46	1,219,983.15
1898....	338,309.17	629,473.60	967,782,77
1897....	43,696.80	156,141.72	199,838.52

Two Examples of Injustice to Jewelers.

JEWELERS have had much for which to thank the prosecuting authorities of their various towns in the past for the aid given them, not only in capturing malefactors but in protecting their stocks, but that they can be victims of misjudgment on the part of these same authorities is clearly evident in two stories which appear in the columns of this issue. In both these instances the jewelers, though apparently innocent of any wrongdoing, and themselves victims of crooks, have been made to suffer severely for the unfounded suspicion of the police, who in one case caused the conviction of an innocent dealer and his clerk on apparently no evidence, and in the second caused a jeweler who had been robbed by thieves to appear before the community as having robbed himself and then making a false charge. In neither case do the victims of the police appear to have any substantial redress.

> Business success is built, in great part, on good advertising.

The first instance shows an unusual miscarriage of justice. A New York jeweler who was visited by a check swindler and offered a check of which he was suspicious sent his watchmaker over to Jersey City to have the check certified at the bank. As it turned out, the check was genuine, but had been raised by the swindler from $2.25 to $65. When the watchmaker presented it at the bank the drawer of the check was notified and the watchmaker was arrested. Later, when the jeweler came over to inquire what had become of his watchmaker, he, too, was arrested. Despite the fact that the real swindler was later convicted in New York and sent to prison, the jeweler and his watchmaker were tried in the New Jersey court and both convicted of forgery. Had it not been for the fact that a number of friends of the victims interested themselves in the case these two men would have been railroaded to jail. However, an investigation disclosed there was no evidence against them whatsoever; that they were the forger's victims instead of his accomplices, and they had done nothing that an honest merchant would not do under the circumstances. The court on March 1 honorably discharged them with regret for the mistake that had been made. But in the meantime the men have not only lost what little money they owned, but in addition have suffered injury to their reputation through the conviction.

The second instance was that of a Philadelphia jeweler who, early last month, reported that he had been robbed of about $9,000 worth of stock by burglars who drilled through the back of his safe and abstracted the most valuable articles that he carried. Instead of co-operating with him in running down the burglars the Philadelphia police immediately began to cast suspicion on his story and find incidents in his past life which they thought would reflect upon his credibility. Not only did they do this, but they made their suspicion public in interviews with the newspapers in such a way as to hurt the jeweler's reputation. Unfortunately for the police, however, absolutely no motive could be shown for such action as they accused the jeweler of, as the loss fell entirely upon the jeweler, who owed practically nothing for the stock and had no burglary insurance of any kind.

While in the New Jersey case the action of the authorities may be put down as overzealousness and the fact that the jewelers' interests were not properly taken care of by their attorneys, the Philadelphia case offers

ILLINOIS WATCHES

Complete Our Line

Why Not Complete Yours?

CROSS & BEGUELIN

23 Maiden Lane, New York

no such explanation, as the o
which the attitude of the police
counted for is the presumptio
felt it easier to discredit the c
the jeweler than to find the me
robbed him.

It is to be hoped that such i
official incompetence are extren
tional and that in the future t
few and far between.

Jewelry Failures During February.

JEWELI
durin
were ex
same i
February of the two previous
cording to reports made by R
Co., but in amount of liab
about $100,000 less than in Febr
year, and over half a million le
ruary, 1908. The average li
comparatively very small.

According to the figures c
Dun's Review, the 30 failures t
last month showed liabilities
while the same number in Feb
showed $288,298, and the
539. In February, 1907, there w
ures, whose liabilities amounte
023, while in February, 1906, t
but 10, with liabilities of $54,0

An Error Corrected.

ATTEN
direc
announcem
other part
sue correcting an error tha
in a recent advertisement, con
text of the decree of Judge
of the United States Circuit
joining Frederick and Morris
from using a trade-mark in i
the mark of the Gorham Mfg
previous publication of the Cour
was inadvertently stated that t
ants were enjoined from us
bination of a lion, anchor and
G." This did appear in the ori
as presented by the attorneys f
ham Mfg. Co., but was cancell
Lacombe in signing the order.

The decree in its correct text
the announcement of the attorn
advertising columns of this issu

Market Prices for Silver

The following were the qu tat
ver bars in London and New
ported as follows:

		London
March	1	23 7/16d
"	2	
"	3	23 7/16
"	4	
"	5	
"	7	23 7/16

From June 20 to July 6 there w
in Detroit, Mich., an industrial
under the auspices of the Board
merce, the purpose of the exhib
promote the industrial and com
terests of that city. The exposi
will be on the Detroit River, wh
exposition building will be erecte
in conjunction with the Wayne
Plans have been made to accomm
eral hundred exhibits.

ew York Notes.

n, of Stern & Aronowitz, 71 is at present traveling in the

& Berkner, manufacturers of Nassau St., have enlarged their

, who has been located at 54 he, is about to remove to 15 e.

Street, of Geo. O. Street & Sons, Lane, accompanied by his family, ursday, for a vacation at Ashe-

al report of the International or the 12 months ending Dec. ow an increase in earnings of a surplus of $1,864,702.

& Daniel have moved their 49 Maiden Lane to 217 Grand they have additional facilities. ontinue to occupy their office at Lane.

rnett, who formerly was in e diamond and watch depart- Alvin Co.'s Fifth Ave. store, ppointed manager, succeeding Harvey.

York office of Link & Angell, management of H. E. Jeffery, March 15 to room 904 Jewelers' complete line will be carried nvenience of the out-of-town

eras, manufacturer of gold and ains and wholesale dealer in l diamonds, 51 Maiden Lane, a branch office in the Wash- ing, Boston, Mass. J. S. Lipkin n representative.

ed Schickerling Jewelry Co., 51 he, has leased adjoining offices, the factory occupies twice the pace that it formerly did. The space will be occupied after

lers Security Alliance has been at Roberts & Roberts, of San x., were recently robbed of ard watches, when there store into. The numbers on the e 1063965-8065899, 859890-194- 2610-5404437.

in this city received circulars, announcing that a box of costly been left on an Erie train at a passenger whose name was d. The circulars were sent out if possible, a re-sale by a dealer o whose hands the box might

Mayer, one of the large Fifth nd importing houses, with offices Paris and Amsterdam, will W. 38th St., about March 20, will occupy 7,000 square feet The new quarters will afford facilities and much greater con- r carrying on their business. fices have 50 windows and four us affording ample light.

e North German-Lloyd steamer ed its Hoboken dock last Wed- Italian barber named Antonio s arrested by Timothy J. Dono- s inspector, charged with smug- worth of jewelry into this coun- ii was a second class passenger, and when the ship docked he went to have his baggage examined. He was then asked if he had not forgotten to declare anything dutiable. He made no response. He was searched and three cases of jewelry were found concealed about his person, part of which was in an overcoat. The jewelry included a number of diamond rings. He was arraigned before United States Commissioner Ross and remanded to police headquarters. He was later held to await trial.

The executive committee of the New York Board of Trade and Transportation has decided to call a State convention to be held in the rooms of the Chamber of Commerce, Rochester, N. Y., beginning on Wednesday, March 30, at 10 A. M., for the purpose of considering the advisability of amending the State law for the taxation of manufacturing corporations, so that their taxation upon capital and surplus, outside of real estate and special franchises, will be uniform throughout the State, and will protect them from inequitable taxation upon their machinery, tools, etc., as is done in other nearby States, greatly to the advantage of their manufacturing corporations, and to the advantage of such States by increasing the value and amount of their taxable property, and by the increase and expansion of manufacturing in such States.

A unique invention for automatically lighting and extinguishing the gas in the jewelry store at 370 Fulton St., Jamaica, has been installed by B. R. Smith. The invention grew out of the discomfort entailed by the proprietor in making journeys Sundays, nights and mornings, from his home at 83 Flushing Ave. to his store for the purpose of seeing that the gas was lighted all night. The scheme was finally worked out. A master clock was secured. A copper plate with points of contact was attached to a striking wheel in the clock. These points of contact were so arranged that at the required hour, revolving as the plate revolved, they touched the projecting wires connected with an electric battery. This contact completed the circuit and the electricity running through the wires tripped the magnet attached to the mechanism on the jet. This in turn lighted or extinguished the gas by means of a stopcock. The gas is now automatically lighted at 8 P. M. and put out at 6 P. M.

Over 100 antique gold snuff boxes and bonbonnieres, together with some specimens of Japanese ivory carvings, comprising the collection of the late James A. Garland, were sold at auction in the rooms of the American Art Association recently. They brought a total of $51,009. The collection, which was considered the most important one in this country and second only to the Jones collection in the South Kensington Museum in London, contained specimens of such goldsmiths of the reigns of the Louis, the Directoire and the Régence as Roncel, George, Babel, Auguste Laterre, Jacques Roettiers, Pillieux and De Machy. Some of the miniatures are attributed to Petitot. The box to fetch the highest price was an octagonal gold snuff box with a lid on which in a field of green enamel over an engine-turned gold ground is painted a subject, "Sportive Cupids," in the manner of Boucher. The maker's mark is "L. R.," Vieux, Paris, Louis Regnard, 1743. This box was sold to O. G. Smith after spirited bidding with Duveen Bros., for $4,050. After the Garland sale a collection of 55 old watches belonging to F. T. Proctor, Utica, N. Y., was sold at auction. They brought $1,034. A gold case watch with white enameled dial, with back enameled in blue surrounded with brilliants, with a miniature of a young lady and gentleman, maker unknown, Louis XVI., was sold to George D. Dery for $35.

An involuntary petition in bankruptcy has been filed in the United States Court of the Eastern District, against Thorvald C. Gay, retail jeweler at 105 Hamilton Ave., Brooklyn, by these creditors: Theo. Yankauer & Co., $1,152; Hayden W. Wheeler & Co., $1,289; Rothschild Bros. & Co., $79. The petition alleges an act in bankruptcy founded on the statement that the jeweler has acknowledged in writing his ability to paid his debts in full and has consented to the adjudication. In the petition asking for the appointment of a receiver the total liabilities are said to be about $4,000. John J. Hastings was appointed receiver under a bond of $1,000. Prior to the filing of the petition in bankruptcy the alleged bankrupt circulated a composition agreement among his creditors for a settlement at 30 cents on the dollar and a majority in number and amount of his creditors accepted it, including the petitioning creditors in this bankruptcy action. The filing of the petition in bankruptcy was made necessary, it is said, by reason of the fact that several creditors refused to accept the composition unless paid in full. Mr. Gay was originally in the employ of Theodore Kartevold in New York as a watchmaker and for several years afterward with J. G. Norman at the present address, 105 Hamilton Ave., in charge of the jewelry department. In September, 1907, he bought the jeweler's stock and good will and took a six years' lease of the store.

William J. Gilhooley, who was arrested back in 1902 on a charge of stealing $3,000 worth of diamond rings from the store of A. A. Webster & Co., 440 Fulton St., Brooklyn, and who afterward jumped bail, but was arrested on another charge in New York and sentenced to seven years in Auburn Prison, completed his sentence last week and was brought back to Brooklyn by Lieutenants Van Wagner and Murphy of the District Attorney's office. When his term was about to expire District Attorney Clark was informed of the fact and took steps to bring the man back to Brooklyn on a bench warrant. Judge Jackson, in Part 2 of the County Court, held the prisoner in $2,000 bail, in default of which he was sent to the Raymond St. jail. Gilhooley is 30 years old. The indictment under which he is now being held charges him with grand larceny in the first degree as a second offense. He called at A. A. Webster & Co.'s store, Aug. 19, 1902, and asked to be shown some diamond rings. A tray containing a number of rings was shown him, and when he had diverted the attention of the clerk he decamped with the gems. He was identified by a picture in the Rogues' Gallery and was run down by detectives who knew him and his manner of operation. His bail at first was fixed at

(*New York Notes continued on page 87.*)



THE
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NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
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Capital, Surplus and Profits
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Member New York Clearing House
SOUND :: CONSERVATIVE :: ACCOMMODA
Capital, Earned Surplus and Undivided Profits, $1,802,04
Deposits, - - - 19,007,66
OFFERS A FAVORABLE MARKET FOR SI AND LONG-TIME JEWELRY AND DIAMOND P.
RECOMMEND A NEW ACCOU

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HENRY L. CADMUS, Assistant Cas

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ACCOUNTS INVITED
SURPLUS $2,000,000
WILLIS G. NASH, President
MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, } V. Pres
EMIL KLEIN, Cashier

The Market and Fulton National Bank of New Yo
ORGANIZED 1825
81-83 FULTON STREET
CAPITAL, $1,000,000 SURPLUS, $1,500,000
PROGRESSIVE—CONSERVATIVE—SUCCESSFUL
ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier
Invites the Accounts of Jewelei
Will extend every facility that good banking will
SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 85.)

ut was later reduced to $2,000. As the bonds were furnished he dis- His term in Auburn expired last week.

iall, representing the F. H. Sadler naking a trip through New York

Brower, 12 John St., returned on the *Lusitania* from a trip to

Southwick returned to New York from a coast trip in the interest ayton & Kelley Co.

O lendorff Co. is moving this week Maiden Lane to the Silversmiths' 1 Maiden Lane.

cy Clap, of the Daggett & Clap rned to this city last week after a spent at Cape Cod.

J Hess, president of the Hess tson Jewelry Co., St. Louis, Mo., g a week in this city.

id Stern, of Stern Bros. & Co., u St., returned Saturday from a eks' sojourn at Nassau, Bahamas.

hn L. Shepherd, manager of the rk office of the Keystone Watch , has been traveling through New

Jolly, of the Jolly & Wynne Jew- Raleigh, N. C., was a caller at e of THE JEWELERS' CIRCULAR- last week.

orham Co. exhibited in its Maiden re last week a series of prize cups ral similar trophies made for the ocker Yacht Club.

D. Smith, of the Smith, Patterson ston, Mass., accompanied by Mrs. sailed from this city last Saturday *Kaiserin Augusta Victoria*.

Hoxsie, traveling representative Nson, Howard & Co., was called st week from Cincinnati, O., be- the illness of his father, who died

Board of Trade reports that the rator of the estate of R. Newburgh t the assets on hand amount to ,500, while the total liabilities are

Fredericks, formerly buyer for es jewelery department, San Fran- l., but now a jobber in silverware, ing some time in this city visiting

Lundas, Minneapolis, Minn., re- the Jewelers Security Alliance that e was robbed, Sunday night, of a of watches, diamonds, chains and pens.

t Ward, buyer for N. H. White & Maiden Lane, is a member of the Orange bowling team, which last n the bowling championship in the n Bowling League.

Beck, who has been connected e New York office of Cheever, & Co., 9 Maiden Lane, has resigned ion to accept a political situation rough President Steers, of Brook-

g the out-of-town visitors in New ring the week were: Mrs. Walters assistant, Miss Johnson, buyer for Gimbel Bros., Philadelphia; A. A. Gillespie, of Gillespie Bros., Pittsburg, Pa.; Joseph Batschfelder, of the Smith, Patterson Co., Boston, Mass., and R. W. Brown, with Nelson H. Brown, Boston, Mass.

Included in the list of names announced last week by Mayor Gaynor as members of the committee to represent the city at the official reception to ex-President Roosevelt on his return to this country, are the following jewelers: Ludwig Nissen, of Ludwig Nissen & Co.; August V. Lambert, of Lambert Bros., and Wm. D. N. Perine, of Dreicer & Co.

John Oakes, who for over 60 years conducted a store in the Maiden Lane district, died Thursday at his home, 15 Lincoln St., Glen Ridge, N. J. He was the oldest resident of that place, being 91 years old. While in business in the Maiden Lane district he made a specialty of chronometers and nautical instruments. He retired from business a few years ago.

A fire in the building at 52 Park Pl., in which is located the firm of Geoffrey & Co., did some damage last Thursday before it was extinguished. The fire started between the ceiling and the roof of the elevator shaft, probably caused by defective insulation of an electric motor. An automatic alarm summoned the firemen. A quantity of jewelry was on the benches of the factory, and the men carried it to a safe and then went out the other side of the building, which extends to Barclay St.

The board of directors of the Jewelers' 24-Karat Club have recommended that another beefsteak dinner be given by the club. The previous events of this kind proved very enjoyable, and it is expected that this year the dinner will call out a large number of the club's membership. It is planned to hold the dinner about the middle of April in conjunction with the April meeting of the club. The dinner will be given with the compliments of the club, to members, and to members only. Notices will be mailed to members of the organization during the week, giving the date and place at which the dinner will be held.

On an appeal from the Circuit Court of the United States Southern District of New York to the United States Circuit Court of Appeals in the case of the United States vs. Benziger, it was held that rosaries are dutiable according to the component material of chief value. The articles in controversy consisted of rosaries composed principally of beads. The collector classified them as articles in part as beads under Par. 408. The importers contended that the articles were dutiable according to the component material of chief value as manufactures of wood, metal or pearl, as the case might be. The decision of the lower courts against the Government was affirmed.

Jacob Reid, who is about closing up his watchmaker's shop at 344 Hudson Ave., Brooklyn, was arrested recently by Detective Walter Conlin, charged with the larceny of a watch which had been left with him to be repaired. The owner of the watch is Alfred C. Richartz, of 273 Grand Ave. He had given the timepiece to Reid about three months ago, and he had been trying to get it ever since. Every time he wrote or called for it something else was wrong. Richartz, whose patience had become exhausted, last week went with the detective to the store, only to find that Reid was giving up business. He made a grab for the jeweler, who took a pawn ticket from his pocket and tore it up. The detective pieced the fragments, and found that it was a ticket for Richartz's watch. It had been pawned for $3. The accused pleaded not guilty to a charge of larceny, and Magistrate Tighe held him for hearing.

The next exhibition and dinner of the Engravers' Art Club of New York will be held April 2 at Allaire's Hall, 192 Third Ave. The larger part of this organization is composed of general letter engravers employed by the leading retail silversmiths and jewelers of New York. Men engaged in kindred trades, however, are eligible to membership. The club is now in its fifth year and has accomplished much towards creating a social and professional brotherhood for engravers of this city who are unable otherwise to meet often. It is the custom of the club to place the best specimens of work obtainable on the walls of their meeting rooms and discuss all subjects pertaining to their craft. The club is now completing an alphabet of the Old English letters; each letter is discussed and criticized at the meetings of the club, and each form is voted on and finally passed as bearing the majority's approval. It is the intention of the club to follow up this scheme with other alphabets. The annual exhibition of engraving, stationery, bank note work, illuminating stamping, die engraving, etc., has attracted a large amount of very favorable criticism and the present aim of the club is to extend this work and bring it to the attention of a larger audience. It is expected that the dinner will be attended by over 100 members and guests of the club.

The United States Circuit Court of Appeals will probably hear argument this week in a case as to classification under the tariff of 59 pearls, purchased by Morris Guggenheim in Paris and intended for a necklace for Mrs. Guggenheim. The pearls were purchased at the Paris store of Tiffany & Co., but were delivered to Mr. Guggenheim from the firm's store in this city. The case has been in the courts for a long time, the question involved being whether the pearls in question as imported were dutiable as pearls in their natural state, not strung or set, and subject to a duty of 10 per cent., or whether they constituted a necklace, and as such fall within the provision of the tariff providing for a duty of 60 per cent. on pearls strung or as jewelry. The pearls were imported in 1902 and were classified at the customs house as pearls in their natural state. Several months after their entry the information was received by customs authorities which started an investigation into the circumstances attending the importation of the gems. The Collector of Customs later made a reliquidation of the entry demanding a duty of 60 per cent. on the pearls. The matter has been argued in the lower courts and decision rendered in favor of the importers, following the decision of the Board of General Appraisers to this effect. The appeal, which now comes up in the United States Circuit Court of

(New York Notes continued on page 88)

New York Notes.

(*Continued from page 87.*)

Appeals, when settled will be of much interest to the trade.

H. Esaac, of Kahn & Co., 194 Broadway, returned last week from a trip to San Francisco.

The Meriden Co. announces that after May 1 it will be located at its new store, 49 W. 34th St.

M. B. Rosenback, of Wm. I. Rosenfeld, returned from Europe Saturday morning on the *Lusitania.*

Newton H. Rogers, of Hayden W. Wheeler & Co., 170 Broadway, returned from Europe, Saturday, on the *Lusitania.*

The Manufacturing Jewelers' Board of Trade has rented an office in the Silversmiths' building, 15 Maiden Lane, and will open it May 1.

Edwin P. Lobel, who it was announced recently had decided to represent another firm in this city, has decided to remain at his present office and will continue in business for himself.

Judge Hough, in the United States District Court, granted a discharge in bankruptcy, Monday, to H. & A. Abrams, 377 Broadway. The liabilities are $18,173. The nominal assets were placed at $9,029 in the schedules filed some time ago.

Robt. H. Ingersoll & Bro., 45 John St., are having plans drawn for a three-story factory building to be erected at Trenton, N. J., as an addition to their present plant in that city. C. H. Ingersoll, of the firm, is at present in Mexico on a business trip.

S. Richard Gross denied, last week, as without foundation and as untrue the announcement that he was to cover the south and go to the Pacific Coast for the Steeber, Kraus Co., Newark, N. J. Mr. Gross represents the E. A. Bliss Co. and covers that territory for this house.

Lazar Peischow, a jeweler at 1872 Third Ave. until he went into bankruptcy, last December, was arrested last week by Marshal Henkel on a writ of ne exeat, signed by Judge Holt of the United States District Court. Peischow, who is alleged to have concealed a part of his assets, was put under $10,000 bonds.

Andrew J. Dachtera, an optician in business with his brother at 312 Madison Ave. and in Harlem, died at his home, 54 E. 129th St., Friday, in his 34th year. The firm of Dachtera Bros., of which the deceased was a member, was established by Paul J. Dachtera in 1896. On Jan. 1, 1909, he admitted his brother, Wm. M., as a manager of their Columbus Ave. store. Andrew J. Dachtera was admitted in 1902.

The partnership heretofore existing between Morris Eisler and Nathan Sussman under the style of Eisler & Sussman, at 51 Maiden Lane, dissolved March 2d by mutual consent, Mr. Sussman having found it necessary to devote all his time to his retail business in Brooklyn, which has grown to such an extent as to warrant this action. Mr. Eisler has bought out Mr. Sussman's entire interest in the New York business and will continue the manufacture of mountings at the same address under the style of Eisler & Co.

Attleboro.

John Clarke has resigned his position as foreman of the Bristol Mfg. Co.

Charles M. Robbins and A. R. Crosby are touring Florida, Cuba and Nassau.

Alfred H. Baer left last Monday for the west in the interests of the Attleboro Chain Co.

Harold E. Sweet left last Saturday for Atlantic City where he will enjoy a short stay.

Louis Sadler and Fred Perry, of the F. H. Sadler Co., were in New York last week on business.

The W. H. Saart Co. has been compelled to increase its floor space owing to the growth of its business.

Kelly Bros., electroplaters, County St., have enlarged their floor space and installed considerable new machinery.

Harold E. Sweet, of the R. F. Simmons Co., a graduate of Tufts college in 1898, has been nominated as alumni trustee.

The school for manual training which has recently been established is proving to be very satisfactory to the citizens of the town.

George E. Kissick, formerly salesman for Maintien Bros. & Elliott, North Attleboro, has accepted a position with the C. D. Lyons Co., Mansfield.

As noted last week, Tyndall Bros. have incorporated under the name of Tyndall Bros., Inc., with a capital of $25,000. John Tyndall is president and James Tyndall is treasurer.

The A. M. B. Co. is the name of a new concern starting to manufacture jewelry novelties at 30 County St. The members of the firm are: H. E. Avery, S. E. Brown and J. E. Murphy.

The new factory of the Frank Mossberg Co. was dedicated last Wednesday by a public reception. The handsome quarters were inspected by hundreds of people. Each visitor was given a souvenir.

A number of the Attleboro manufacturing jewelers have petitioned the railroad commissioners of the State asking that they give a hearing relative to the establishing of new commutation rates between Attleboro and Boston.

Following the announcement a few days ago that the Adams Express Co. had raised the minimum rate on small packages from 15 to 20 cents, jewelers have been discussing taking some action through the Board of Trade and other associations. It is pointed out that the jewelers are especially hard hit on account of the many small packages which they send out.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended March 5, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$459,163.31
Gold bars paid depositors	68,415.61
Total	$527,578.92

Of this the gold bars exchanged for gold coin are reported as follows:

Feb. 28	$112,924.26
March 1	102,417.07
" 2	87,847.77
" 3	72,831.22
" 4	72,792.18
" 5	10,350.81
Total	$159,163.31



A. M. Wurtz has commenced ... Norfolk, Nebr.

S. H. Kavanaugh is a new ... Richmond, Tex.

L. S. Smith has opened a wa... shop at Miles, Tex.

J. W. Hultzhas has engaged ... repair business at Eastland, Tex

A Mr. Dempsey has begun bu... retail jeweler in Ulster Ave., B...

W. J. Blair has opened a ... small line of jewelry at Kn...

A jewelry department h... by Goldberg & Helbron in St P...

A new company by the name ... & Co. has opened quarters in F... Tex.

A new store was recently op... Jackson building, Marengo, I... Bechtel.

Norman Lowry has engaged in the repairing business at 407 Market St., delphia, Pa.

A. P. Dechant has opened quart... watchmaker and jeweler at 619 D. Ka... Norristown, Pa.

Edward Lewis has opened a wh... jewelry establishment at 117 S. S... Philadelphia, Pa.

A new jewelry store has been op... 115 State St., Bridgeport, Conn. b... United Jewelry Co.

A new store has just been op... Essex St., Lawrence, Mass., b... the England Jewelry Co.

Israel Hurwitz and R. E. Je...ord shortly open a jewelry establishment ... Murphy building, East St. Louis, Ill.

C. H. Snowden has complet... ar... ments to begin business in Pitt... the quarters formerly occupied ... Yaseen.

Fritz Sandwall has engaged ... elry and optical business at O... The store will be located on the ... of the Paxton block. C. A. J... graduate optometrist, is also ass...iate ... Mr. Sandwall.

H. L. Fields moved recently fr... lay, O., to La Porte, Ind., wher... opened a retail jewelry establish...ent ... Fields has leased quarters in the ... building, at the corner of Jeff...n ... and Monroe St., at that place.

The Wood-Ellis Co. has be... in... rated with a capital stock of $... will engage in the manufactur...g j... business in Providence, R. I. Th... in... rators are: William M. Traft...n, E... F. Solar and Frederick W. O'... of Providence.

Harry Williams, accused of ha... tempted to rob H. Niepay, a je...ler ... Lake City, Utah, was arraigned ... Judge Bowman recently and pleade... guilty.

Boston.

Humphreys, of Waltham, Mass., g out his stock.

arpenter Jewelry Co. in the sub- wn of Wakefield is selling out and ve to Plaistow, N. H.

arez, formerly with Green & Con- his city, is now with the Tilden- Co., of Providence.

ncements are out of the approach- ding of Merton Lovell, salesman Smith Patterson Co., to Miss Tib- Goffstown, N. H.

Whipple & Sons have moved into w store on State St., Springfield, as been fitted up as one of the velry stores in that city.

Calhoun, who has been for some ted at Room 610, Jewelers' build- ng an optical business and school , has moved to 13 Essex St.

Johonnot has been on a trip to N. H., with the Appalachian n Club, which makes an annual his season to the mountain region.

rer E. A. Bigelow, of the E. a Clark Co., has been west during weck, visiting the Chicago office ompany en route and stopping also eapolis.

s A. Gaudette, jeweler, New Bed- ss., is much interested in putting market a patent pipe of his own n. He has a manufacturing place on, Mass.

nce F. Percival returned this week trip to Florida, where he has been offshore cruises, in company with arrows, of Attleboro, in the power *tranger.*

. G. Aldrich Co., formerly on the loor of the Jewelers' building, re- last week, to 37 Market St., Lynn, where the concern will conduct a d jobbing business.

Johnson & Co., formerly the John- & Merhoff Co., announce that they settled in larger and more con- quarters in rooms at 402 Sudbury 79 Sudbury St.

de Zara, with Daniel Pratt's Son, underwent a surgical operation ept him from business for about involving the removal of an osse- th from the nasal cavity.

Boston wholesale and jobbing ave agreed to the regular Summer osing arrangement, the schedule o'clock Saturdays, and 5 o'clock ys, from April 1 to October 1.

s Pass, formerly with Henry who returned to his home in Eng- e time ago, is again in this coun- ving in New York recently on *retania,* and going to Providence.

E. Knight, salesman for A. S. g, is having a new residence built occupancy in Reading, Mass., of wn he has been a resident and t political leader for a number of

Lawton, of Harris & Lawton, has rned from an outing in the White ns, where he enjoyed a week of sports, including sleighing, snow- and skating with a party of

I. Warshauer has made aditions and improvements in his quarters in the Jewelers' building, and installed an additional large safe. Herbert Warshauer takes a trip through New England this week for the house.

Boston jewelers are protesting against an advance in package rates on goods shipped to them from the Providence and Attleboro factories since the Earle & Prew Express Co. and the New York & Boston were absorbed by the Adams Express Co., recently.

Buyers visiting Boston include: C. A. Senter, Brockton; Joseph H. Jacques, Haverhill; Salem Mahas, Lawrence, Mass.; Thomas I. Lemay, Manchester; L. L. Huntington, Pittsfield; Frank P. Plummer, Dover, N. H.

The schooner yacht, *Chanticleer,* owned by President Ezra C. Fitch, of the Waltham Watch Co., is to undergo some improving alterations at the yard of a Boston shipbuilder, before going into commission this season.

Samuel Carro & Co., now at 712 Washington building, will remove on the expiration of his lease next month to larger and more convenient quarters in Room 1010 in the Old South building, on Washington and Milk Sts.

Carl D. Smith, of the Smith Patterson Co., sailed last Saturday from New York on the *Kaiserin Augusta Victoria,* for Europe. He will be away about two months and visit the principal jewelry centers of the Continent. He is accompanied by Mrs. Smith.

The injunction issued a few months ago against Mr. Kaufman, of Worcester, prohibiting him from violating the terms of the contract under which the Howard watches are sold, has been made permanent by the United States Court, an order to that effect being issued recently.

Russell Talbot, formerly of the Boston office of Joseph Fahys & Co., and now of the Alvin Co., was in town during the week and was congratulated by friends here on his recovery from the serious results of an auto wreck in Denver, in which he was thrown out of the vehicle and badly injured.

W. O. Thiery, eastern representative of the Illinois Watch Co., is now entering upon his 21st year as salesman for the company. Mr. Thiery, next Monday, goes to New York, Pennsylvania and Maryland, and thence westward, and will pay a visit to the factory of the concern at Springfield, Ill.

Eugene V. McAuliffe, for about 25 years with Rand & Crane, of 3 Park St., has formed a partnership with Mr. Hadley, formerly of Webb & Hadley, who recently separated, Mr. Hadley succeeding to the business. It is understood that the new firm will move from 399 Boylston St., to new quarters at the corner of Arlington and Newbury Sts.

The regular monthly meeting of the New England Watchmakers' Club was held last evening. The annual election of officers was scheduled for this meeting. Members who are to compete in the club's prize workmanship contest have been notified to send their exhibits to E. A. Hardy, of D. C. Percival & Co. before April 6. The prizes will be awarded at the regular April meeting, to be held April 12.

Traveling men calling on the Boston trade include: John Herschede, Herschede Clock Co.; H. I. Bushe, A. Wittnauer Co.; Ed. Colby, Towle Mfg. Co.; C. Glauder, J. D. Dalzell & Co.; G. A. Briggs, William L. Sexton & Co.; F. Lanneau, Battin & Co.; Charles Arena, La Secla, Fried & Co.; John R. Scofield, T. W. Adams & Co.; Alfred Reeves, Eckfeldt & Ackley; R. H. Schley, Sloan & Co.; Mr. Lawton, Jones & Woodland; W. R. Cobb, W. R. Cobb & Co.; Mr. Lancton, Tushett, Lancton & Hedinger.

Connecticut.

Ralph J. Kirby, Boston, accompanied by his wife, visited J. B. Kirby and wife, New Haven, last week.

M. Persoff, a jeweler of New Haven, recently lost about $325 by a check swindler who operated extensively in that town.

The United Jewelry Co. has opened attractively furnished quarters at 115 State St., Bridgeport, under the management of B. L. Dubb.

The Dunbar Bros.' Co., manufacturers of bells and clock springs, Bristol, has had plans drawn for an addition to its plant. A three-story brick building, 30 by 80 feet, will be erected.

Charles E. Hungerford, who for 35 years had been in the employ of the E. Ingraham Co., died recently at the home of his son in Bristol. Mr. Hungerford was born in Bristol, 64 years ago.

Wm. M. Weeks, 67 years of age and for many years in the employ of the E. Ingraham Co., Bristol, died at his home, last week, on West St., of pneumonia. The deceased was an expert clockmaker and had resided in Bristol for 47 years.

Solon M. Terry, a native of Terryville, and son of the organizer of the famous Terryville Clock Co., died recently in Boston, aged 65 years. His father, Silas B. Terry, was a well-known inventor and recognized as an ingenious horologist.

John H. Way, who has been connected with the Waterbury Clock Co., Waterbury, for nearly 30 years, has resigned his position as purchasing agent and will start for Denver, where he will reside permanently. Upon his resignation his fellow employes presented him with a handsome hall clock.

At the recent annual meeting of the R. Wallace & Sons' Mfg. Co., Wallingford, the following officers and directors were elected: President, Frank A. Wallace; secretary, Henry R. Wallace; treasurer, Clifford W. Leavenworth; assistant treasurer, C. D. Morris. The directors are: F. A. Wallace, H. R. Wallace, C. W. Leavenworth, C. D. Morris, R. W. Morris, R. W. Wallace and A. W Wallace.

Charles T. Dodd, son of the late Samuel Dodd, who was the first president of the International Silver Co., died recently at his home in Meriden of uraemic poisoning. The deceased was born in Meriden, Oct. 23, 1859, and was at one time with the Wilcox Silver Plate Co He was a director of the Home National Bank, trustee of the City Savings Bank and was associated with several fraternal organizations.

TRUSTS AND THE RETAILER

IF TRUST methods should be successfully introduced into the jewelry business, it is not to be expected that the Retailer would escape their influence.

¶ In other lines of trade where trusts have broken in and made headway, they have boldly set up chains of competitive stores with cut prices deliberately aimed to drive the independent Retailer to the wall.

¶ The octopus has many tentacles and they are aimed in all directions. The fight is on. Right-minded Manufacturers, Jobbers, Retailers, all who have a spark of manly independence, are concerned together. Help the fight by *dealing with independent houses.*

¶ We are sure this is a bad year for trusts. There are signs and omens. In any event, one thing is certain: this house will continue to stand firmly upon the bedrock of absolute independence.

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

LOYALTY TO THE RETAILER

THE POLICY of this house is to conserve the interests of the retail trade by conducting business along strictly wholesale lines. We do not sell at retail. This established principle is well known and appreciated. Lines include

FAHYS WATCH CASES

WADSWORTH WATCH CASES

THE WALTHAM COLONIAL

THE LORD ELGIN WATCH

Diamonds and Diamond Jewelry
Silverware : Cut Glass : Materials

Diamonds Imported Direct

¶ Altogether one of the largest stocks in the country. Memorandum selection packages furnished to responsible jewelers. Prompt, efficient and accommodating service.

D. C. PERCIVAL & CO., Inc.
373 Washington St., BOSTON, MASS.

Philadelphia.

John McGrath has accepted a position with Francis Pritty, 929 Chestnut St.

A. Humbert, of A. Humbert & Son, is on his way to Florida for rest and pleasure.

Max Einhorn, with M. Sickles & Sons, spent the week-end in New York with friends.

Automobiles are thoroughly appreciated these days by George Grau and Robert Russell.

A new jewelry store will be opened by Joseph Leibson on Market St., Wilkesbarre, Pa.

Sol Rosenblatt, retail jeweler, of Germantown Ave., is convalescent after an attack of grippe.

Mr. Roberts will move into his new store, 829 Market St., Wilmington, Del., March 15.

Charles E. Bush, of the Bush Mfg. Co., 116 S. 8th St., has recovered from his recent illness.

W. G. Clark, of W. G. Clark & Co., North Attleboro, Mass., was here on business last week.

A. P. Dechant, watchmaker and jeweler, has opened an office at 619 De Kalb St., Norristown, Pa.

Mr. Wilson, representing the Plainville Stock Co., Attleboro, Mass., was a visitor during the week.

Mrs. G. W. Beck, retail jeweler, Vineland, N. J., was in town last week replenishing her stock.

Mrs. James Tinsley, wife of James Tinsley, retail jeweler, is very much improved after a serious illness.

The Pennsylvania Optical Co., of Reading, has enlarged its buildings and will connect the two factories.

Norman Lowry, formerly with S. H. Baynard Co., has opened a watch repairing shop at 407 Market St.

Max Mayer, 609 Market St., has given up his business here, and will shortly open a store in Wildwood, N. J.

Weber & Bro., 2209 N. Front St., had their windows broken, during a stormy riot on the street last Thursday.

E. H. Fluery, salesman for H. O. Hurlburt & Son., has recovered entirely from an attack of blood poisoning.

Col. John L. Shepherd, of the Keystone Watch Case Co.'s New York office, circulated in the local trade last week.

Charles Beerhelter, Fifth and Lehigh Aves., has refurnished and made general improvements to his jewelry store.

The members of the Wholesale Jewelers' Association of this city held their regular monthly meeting Saturday, March 5.

L. N. Tomlinson, retail jeweler, Bridgeport, Pa., has removed to a new and attractive store at Stradford Ave. and 5th St.

The H. S. Meisky Co., Lancaster, Pa., has taken judgment against Henry Leonhardt, retail jeweler, 3045 Germantown Ave.

E. J. Berlet will attend the annual banquet of the United Association of Business Men, which will take place at Kugler's, March 30.

The annual entertainment and dance of the beneficial society of the Keystone Watch Case Co. was held Feb. 21 at the new Mercantile Hall.

Paul Campbell, at one time associated with the B. F. Williams Co., 726 Chestnut St., has just returned home from a visit to Cleveland, O.

Van Dusen & Stokes Co. recently added to its staff Frank E. Delano, a well-known traveling man. Mr. Delano will cover the eastern territory.

Edward Lewis, formerly of W. W. Fulmer & Co., 124 S. 8th St., has opened a wholesale jewelry shop on his own account at 117 S. 8th St.

Strike sympathizers Saturday broke one of the large plate glass windows of Weber & Bro.'s jewelry store, 2209-2211 N. Front St. No goods were stolen.

Mrs. C. H. Hambly, wife of C. H. Hambly, well-known jeweler, who has been seriously ill, is again assisting her husband, having recovered completely.

The members of the Philadelphia Jewelers' Club are looking for desirable quarters, as their lease on the property which they now occupy expires June 1.

Isaac Press & Son announce the opening of their new store at 8th and Market Sts. Joshua Litchfield, a well-known jeweler, has become associated with this firm.

L. Stern, of L. Stern & Co., Providence, R. I., is much improved since his trip to Atlantic City. Mr. Stern will visit the factory this week with Fred Barry, a representative of the firm.

In the Bankruptcy Court of this city last week, Isadore Jaschik was adjudged a voluntary bankrupt, with liabilities of $5,868.39 and assets of $4,931. Referee Alfred Driver has charge of the case.

Quite a few wholesale jewelers of this city will attend the banquet which is to be given by the New England Manufacturers, March 21, at Providence, R. I., at which President Taft is expected to be present.

William Carpenter has resigned as a member of the firm of Greenwald & Bonnaffon, wholesale jewelers, 806 Chestnut St., the resignation taking effect March 1. The firm continues under the name of Greenwald & Bonnaffon.

A recent letter from George Katz, who is spending this month with Mrs. Katz at Florida give forth the information that Mr. Katz is deriving much pleasure from his hunting trip, he having last week bagged 40 quail in a day's hunt.

Among the will probated in this city last week was that of Abraham Abrahams, diamond merchant of London, England. An exemplified copy was filed to permit the transfer of American securities included in the testator's estate, valued at $1,650,000.

The Futenik Co., 8th & Cherry St., is in involuntary bankruptcy. The petition was filed by H. B. Sommers & Co., Elias Weinman, August Delsheimer & Co., and L. P. White. The liabilities are $8,500. The amount of the assets has not been determined.

J. E. Caldwell & Co. exhibit in their window this week the world's amateur championship cup, which is to be shot for at the New Jersey State tournament at Atlantic City, N. J., June 2, 3, 4, 1910. The cup is one of the most attractive pieces turned out by this house.

Sympathy is expressed throughout the trade of this city for H. Garman, a retail jeweler of Coatesville, Pa., upon the death of his wife, which occurred last S[illegible] at Florida. Mr. Garman had made [illegible] to Florida for the benefit of Mr G[illegible] man's health. Her sad end was a s[illegible] her many friends whom she [illegible] graciously entertained at her home.

The Pennsylvania Retail Jewelers [illegible] ciation has held a preliminary me[illegible] the past week in anticipation of th[illegible] convention, which is to take place i[illegible] delphia May 19 and 20. Compli[illegible] to this occasion, handsome progran[illegible] souvenirs will be issued to the n[illegible] and jewelers of the State. The prog[illegible] will probably be the finest ever iss[illegible] any retail jewelers' convention.

Clarence D. McMahon, prominent [illegible] charitable work, died last week at h[illegible] 4445 Chestnut St., as the result of [illegible] of paralysis. Mr. McMahon was 5[illegible] old, and when he first came to P[illegible] phia and connected with the firm [illegible] Banks & Biddle. He later became i[illegible] with Snow, Church & Co., a law [illegible] lection company. He was a mer[illegible] the Credit Men's Association. and [illegible] man of the executive committee [illegible] Commercial Law League.

The following jewelers were vis[illegible] this city during the week: J[illegible] Renova, Pa.; W. L. Roberts, Wiln[illegible] Del.; B. Rubin, Coatesville, Pa.; [illegible] Lake, Ocean City, N. J.; M. Reed [illegible] more, Md.; O. G. Bohlson, Pleas[illegible] N. J.; E. Alley, Millville, N. J.; N[illegible] Westchester, Pa.; D. N. Krause, [illegible] Wales, Pa.; F. S. Brown, Coch[illegible] Pa.; E. K. Bean, Lansdale, Pa.; [illegible] Sehlotterer, Schwenkeville, Pa.; [illegible] Ware, Atlantic City, N. J., and H. [illegible] Farlan, E. Downingtown, Pa.

Washington, D. C.

Charles Schwartz, 824 7th St. has added an optical department [illegible] new store. Mr. Schwartz was f[illegible] located in Philadelphia.

Mr. Harter, of the Standard [illegible] Time Co., is putting the finishing [illegible] to the electric time system in the ne[illegible] ate office building. There is one a[illegible] clock and about 250 secondaries.

Salvatore Desio, 1012 F St. N[illegible] selling out at auction the entire [illegible] of his present store, preparatory t[illegible] ing into his new quarters at 926 [illegible] N. W., where everything will be ne[illegible]

The Saks Optical Co. met with [illegible] few days ago. A shelf in one of th[illegible] cases in the new store having bee[illegible] tive, broke, allowing the content[illegible] pieces of cut glass, to fall on other [illegible] breaking everything.

Among the traveling men in tow[illegible] ing the week were: Alvin L Hart[illegible] Weiss Mfg. Co.; M. Rogers, Artist J[illegible] elry Co.; Herbert Levin, C. P Gold[illegible] Co.; M. D. Lokitz, Aisenstein & [illegible] nock; M. De Simone, F. De Simo[illegible] & Co.

On exhibition in the window of [illegible] wards & Zanner Co., 432 7th St. N[illegible] the silver pitcher and goblet whic[illegible] be presented to Rev. Dr. John Lee [illegible] by the Central Labor Union, to wh[illegible] Allison has been a fraternal deleg[illegible] the past two years.

Pittsburg.

ege W. Biggs, who has been on the , is out again.

Crawford, of W. W. Wattles & o was ill, is at work again.

. Wattles, of W. W. Wattles & ft Saturday night for Atlantic City, ll later go to New York on busi-

pie Bros., as usual, are making a silver flower pots for Easter. Pot- nts, ferns or palms go with each ot.

Stamman intends to move, April his present location, 5th St., to a r room in the Fulton building, and Duquesne Way.

f town jewelers in Pittsburg, last uying goods were F. H. Hayes, ton; Frank Bloser, New Kensing- Asa Joseph Donora.

n W. Mather, of the Marsh, Mather Co., who was ill for many th typhoid fever has resumed his the road for that house.

reported that Clark & Bigelow, en- business at Washington, Pa., in- open a store at Monessen, Pa., a ing and manufacturing town.

e Neudorfer, formerly of the Brown, Mather Co., has accepted n with the Geo. B. Barrett Co., Neudorfer having been with this firm e ago. The Barrett house is being

ewelers' Duckpin Bowling League day night a week ago rolled the ames, the Lochs taking all four e Terheydens: Diamonds three e Roberts and the Wattles losing the Vilsacks.

ore of L. W. Vilsack & Co. has sed, the firm having completed the sale and retired from business. All tock, it is said, was disposed of. lding, which the firm occupied in t, has been rented to other per-

bankruptcy proceedings brought Davis A. Schwartz by Landow Bros. r creditors, have been withdrawn, understood that Schwartz has arrangement whereby his credi- be paid satisfactory amounts in t of their claim. His debts do nt to $2,000.

der Killen, who robbed the store of Paul Rudert and com- rder besides, more than 20 years who recently was pardoned after erved a 19-year sentence, was ar- few days ago, charged with try- rce himself into a room in a house e Ave. When searched he was have a revolver. He was let go a 10 fine. Killen was pardoned on ation that he did not commit the r which he served the best years

e number of jewelers, principally rs, last Thursday night, attended al banquet of the Pittsburg Asso- f Credit Men, held at the Fort el. Nearly all of the Pittsburg wholesale houses were repre- d. The members in the trade have s organization to be a good thing to be connected with, because of the manner in which it looks after credits. One of the features of the evening was a guessing contest in which the women participated. A minstrel entertainment also was a feature of the entertainment, while popular songs were sung during the serving of the menu. No speechmaking was indulged in.

Sam F. Sipe has received a settlement from the insurance companies as a result of the recent fire, during which his establishment was damaged by water. Mr. Sipe went ahead and repaired the damage to the ceiling and walls and will take chances with the owner of the building in being allowed for this expense. His stock was insured in eight different companies and a settlement was agreed upon March 1, when he received a check the following day for his loss. Mr. Sipe was even allowed damage on some watches which were in his safes and which it appeared had been damaged because of the dampness of the building. This loss, however, was only trifling. Mr. Sipe is now conducting a fire sale.

One almost imagines he is walking in the halls of a palace as he passes through the corridor of the enlarged establishment of the W. J. Johnston Co. Marble partitions and counters, the framework of marble and the windows of beveled edge plate glass, make a picture beautiful to behold. The corridor is 30 feet in length and the new rooms added to the establishment are situated on either side of it. Painters and decorators were still at work, last week, on the quarters of the company, which are situated in the Union Bank building. There is no better fitted establishment in Pittsburg than this concern. One must see it to appreciate just how pretty it is. The store is to be refurnished. Special quarters have been provided for the women employes of the place.

Traveling representatives visiting the trade at Pittsburg last week were: William Holme, B. A. Ballou & Co.; Mr. Sylvia, Pairpont Corporation; F. F. Gibson, Gibson, Krugler Co.; S. W. Pickering, A. Ludeke & Co.; T. K. Benton, G. W. Parks Co.; H. F. Morway, E. Ingraham Co.; William F. McGowan, F. T. Pearce Co.; Mr. Vaslett, Fletcher-Burrows Co.; Mr. Pierce, T. I. Smith Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; A. Rutherford, Taylor & Co.; Mr. Williamson, J. J. Sommer & Co.; A. E. LaVigne, Mathey Bros., Mathez & Co.; J. M. Morrow, American Watch Case Co.; A. L. Halstead, Barbour Silver Co.; James A. Goewey, David Kaiser & Co.; George H. Thomas, Scharling & Co.; F. C. Winship, Wright Rich Cut Glass Co.

The banquet committee of the Jewelers Twenty-four Karat Club, of Pittsburg, held a meeting, last Tuesday night, and decided to give their annual banquet Tuesday, March 29, the Tuesday following Easter. The banquet will be held in the English room of the Fort Pitt Hotel. Speakers have been invited from New York, Boston and Philadelphia. The presidents of all of the jewelers' social clubs have been invited to be present, as honor guests of the occasion. The club will this year appoint an entertainment committee to arrange for Summer outings, athletic events, both of outdoor and indoor sports. The club also will likely make provision for admitting to membership those clerks who compose the Retail Jewelers' Bowling League and the baseball teams. The members of the banquet committee are W. O. Harrison, of the Marsh, Brown, Mather Co.; Otto Siedle, of R. Siedle & Son; J. A. Reed, of J. R. Reed & Co.; August Loch; Charles Holyland; Harry Heeren, of Heeren Bros. & Co.; Sam F. Sipe; C. S. Wiley and B. K. Elliott. Other members will be added to the committee later. Steele F. Roberts, the president of the club, may be induced to serve for another year, and will do so if the members want him. The meeting to elect officers will be held at the rooms of the Pittsburg Chamber of Commerce, March 14.

Harrisburg, Pa.

TRADE CONDITIONS.

There has been a slight improvement in business among Harrisburg jewelers through the advent of fine Spring weather, and the prospects for the Easter season trade are now good.

George W. Hess, of Bloomsburg, has been ill from the grippe for several days.

W. H. Ludwig had the contract to place transparent dials four feet six inches in diameter on the Chambersburg town clock.

L. A. Faunce is a member of the newly appointed auditing committee of the Motor Club of Harrisburg. C. C. Cocklin is a member of the roads committee.

Francis Yoder, a Shamokin printer, has foresaken the case to enter into partnership with his father, Enos D. Yoder, in the jewelry busines in that town.

William Campbell, a Rockhill jeweler, who recently sprained an ankle by a fall on the ice, is in a serious condition. His age retards his speedy recovery from the effects of the fall.

Application has been made for a charter for the Carlisle Board of Trade with 100 members and these officers: President, James W. Eckels; secretary, C. F. Humrich; treasurer, D. E. Brindle.

Kubin & Rubin, of this city, began a closing out sale of their stock of jewelry, etc., at their branch store, 18 N. Hanover St., Carlisle, the sale of the building necessitating their moving before April 1.

The Seth Thomas Clock Co. is placing the eight-day five-foot dial clock on the new Telegraph building on Federal Square. It has a pendulum ball weighing 28 pounds, and the whole equipment weighs 500 pounds. A small dial located on the works of the clock on the attic floor of the new building will be connected by tubing with a large dial on top of the wall, and all correction of time will be made from the small dial on the attic floor.

Gustave G. Rangelle, 1507 Poydras St. New Orleans, La., recently reported to the police that his store had been robbed of watches and jewelry valued at $84. The robbery occurred while Mr. Rangelle was absent from his establishment.

Otto Loomis, Lakeview, Mich., has moved to Northville, in the same State, where he has purchased a jewelry store. He sold part of his stock in Lakeview and moved the balance to the new location.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

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X. CHICAGO, WEDNESDAY, MARCH 9, 1910. No. 6.

Chicago Notes.

Fischer is on a trip to California.
wartz returned from a western
week
Schaefer visited Detroit and Cleve-
t week.
Mack, East Jordan, Mich., is here
course in optics.
rsch & Co. are making improve-
their premises.
Slemmons is making his initial trip
V. Forsinger & Co.
Johnson has been elected trustee
state of G. Frangiamore & Co.
" Lamb, with the Geo. H. Fuller
o., is on a trip to the Pacific Coast.
Samuelson, representing the Towle
o., is on a trip to the Pacific Coast.
Lucas, representing Frank W.
o., Gardner, Mass., was here, last

nse Judis, San Francisco, stopped
re last week on his way home from

M. Dueber, of the Dueber-Hamp-
panies, and Moses Loeb were here,
ek.
R. Payne, formerly with the Meri-
lery Co., is now a resident of San
Cal.
Church has taken another room
tion to his present quarters at 72
n St.
Essig has engaged in the lapidary
s on his own account in Room 1033
niths' building.
engagement is announced of Hugo
eimer of Hirsch & Oppenheimer, to
alu Greenhoot.
ph Newman, retail jeweler, is
g a few weeks at Hot Springs,
ccompanied by his wife.
Bechtol, son of Chas. W. Bechtol,
O., has opened a new store at
o, Ill., 60 miles from Chicago.
Bull, formerly in the retail jewelry
here at 1632 E. Irving Park Boule-
d, as bought out the store of R. T.
e Prairie Du Chien, Wis.
a Noel, of Despres, Bridges & Noel,
for Europe in April, accompanied
wife. Mr. and Mrs. Noel will re-
Europe during the Summer.
ng the diamond men here, last week,
Henry Jacobson, Jacobson Bros.;
layer, Bruhl Bros. & Henius Co.;
Ailen, Power & Allen; J. Simon-
dwig Nissen Co.; H. J. Dietz.

"Tom" O'Neill charged by Emil Noel, diamond dealer in the Heyworth building, with larceny by bailee, skipped his bail, last week, but was arrested a short time afterwards and will be tried this week.

The family of W. R. Stevens, who represents the Bay State Optical Co., are quarantined on account of scarlet fever, two out of the three children being affected with it. Mr. Stevens is on a trip to the Pacific Coast.

Mrs. Amelia Metzenberg, mother of Lee Metzenberg, jewelry buyer for Sears, Roebuck & Co., died March 4, aged 59 years. Furneral services were held at Furth's Chapel last Monday, the interment being at Mount Israel cemetery.

Adolph Zadeck, whose affairs have been in the hands of a trustee, is offering a settlement at 25 cents on the dollar. He has already paid 30 cents, but found himself unable to meet his payments. He owes $3,637, of which $2,000 is for borrowed money. His assets are estimated at $1,637.

Mary Whalen, 30 years old, 315 Austin Ave., was fined $5 and sentenced to 30 days in the House of Correction by Municipal Judge Newcomer at the Desplaines St. court, last week. She was arrested after breaking a window in the jewelry store of John C. Leppart, 917 West Madison St.

Al Kolker, traveler for the Juergens & Andersen Co., writes to friends here that he narrowly missed being a victim of the land slide that swept away the two trains on the Great Northern road, at Wellington, Wash., last week. Mr. Kolker was just one train ahead of those that were wrecked.

Loftis Bros. & Co. entertained their employes at a banquet and theater party on the night of March 1. Plates for 450 were laid at the "College Inn" and seats for a like number were reserved at the Colonial Theatre. A toast by Joe Finn was neatly responded to by S. T. A. Loftis and the affair was voted a success in every way.

Among the buyers in town last week were: E. H. Hahn, Stolte, Dangel & Foss Co., Reedsburg, Wis.; A. W. Nisbet, Dimondale, Mich.; W. J. Gamm, Madison, Wis.; L. Will, Rahm & Will Iron Mountain, Mich.; N. Peterson, Superior, Wis.; J. A. Sommer, Hindsdale, Ill.; J. I. Green, Pratt, Kans.; J. C. Culbertson, Piper City, Ill.; H. S. Siebel, Saginaw, Mich.; H. D. Wupperman, Barron, Wis.; E. B. Wade, Galesburg, Ill., and W. T. Jennings, Sterling, Ill.

A petition in involuntary bankruptcy was filed here, last week, against the Trinity Electric Clock Co., 92 Lake St., the petitioners alleging that the concern had confessed judgment on Feb. 28 to Fritz Goetz for $1,420. The petitioners also allege that the corporation owed $26,000 and has assets of $21,000. The American Trust & Savings Bank was appointed receiver.

Jos. Rifkin, of L. Heller & Son, is on his way to this city, where his arrival is awaited with a great deal of interest. He is bringing along with him the first specimens of the new synthetic (Hope) sapphires. Their appearance in New York recently, stirred the jewelry district to some extent, and they are now expected with great interest here. The new synthetic sapphire was discovered recently by the eminent French chemist, Prof. Verneuil, and his American assistant, I. H. Levin, at the laboratories of the Hellerite Co. in Paris. This discovery has been since spoken of in the American press.

The announcement that Morris H. Berg had sold out his interests and withdrawn from the firm of Hyman, Berg & Co., came as a great surprise to the trade here, last week. Mr. Berg had been connected with the jewelry trade here for 42 years, beginning his connection in 1868 with Wendell & Hyman, and when this firm dissolved he went with S. Hyman & Co. In 1889 he was admitted to partnership in the present firm and has always had charge of the diamond department. Mr. Berg will spend the Summer in Europe, accompanied by his wife, and will return here in the Fall. Regarding his plans for the future Mr. Berg is reticent.

The regular annual meeting of the stockholders of the Illinois Watch Co. was held at the office of the company in Springfield, Ill., on Monday, Feb. 28. The reports which were made to the stockholders were of most encouraging character, and after consideration of the same they proceeded to the election of directors of the company for the ensuing year. The following were chosen as directors: John W. Bunn, Henry Bunn, Geo. W. Bunn, Jacob Bunn, Geo. A. Bates. The directors then held the first meeting of the new year and selected as officers of the company the following: Jacob Bunn, president; Henry Bunn, vice-president, and Geo. A. Bates, secretary.

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Cincinnati.

...wlich, 930 Liberty St., is enlarg... ste and remodeling it generally.
..., of the Kline Bros.' Co., has ...is northwestern business trip.
...mann, of L. Gutmann & Sons, ...ng a business trip in Oklahoma.
...ecker, local manager for Phila... Watch Case Co., is home from a ... north.
...enn, of Henn & Haynes, Chilli... was here last week, combining ... pleasure.
...herman, formerly with the ... Watch Case Co., has opened a ...usiness in the Neave build...
...wcett, of Lindner & Co., left ... a two months' business tour ... West Virginia, Kentucky and ...
...d, Cairo, Ill., has sold his busi... place and is arranging to open ...elry and repair store at 415 ...
...i Silver Co., whose plant at ... St., was burned out in a de... in that vicinity last week, has ... old location on W. 2d St. ...y is replacing the damaged ...nd will soon be in shape to ...
...ger, formerly with George ...purchased the Fred Schafroth ... at 322 W. Liberty St. Mr. ... will retire from business, having ... country home in Clairmont ...re he expects to spend the rest ...in ease.
...he splendid work done so far ... of Frank Herschede, of the ...hede Co., in connection with ...alley Exposition, he has been ...airman of the committee con... the exhibits to be held dur... Government exhibits will ...Panama Canal exhibit and the ... mail tube service. Mr. Her... W. Lucius also, of the Frank ...o., left last week for New York ... trip.
...representatives who called on ...ti trade during the past week ... C. P. Young, Whiteside & ... F. Gibson, Krugler Co.; ...ett, Whiting Mfg. Co.; J. B. ..., Longines Watch Co.; W. S. ...ers Bros.; C. J. Casse, John R. ...V. Levy, Louis Strasburger's ...o T. E. Bowne, E. Ira Richards ...I. Osborne, R. Wallace & Sons' ... M. Morrow, American Watch ...onald Le Stage, H. D. Merritt ... Motteram, F. M. Whiting &

...n jewelers in this city last ... stock included: O. E. Mc... Inville, Ky.; W. H. Grunert, ...Wis.; Mr. Becker, of Blumen... Murfreesboro, Tenn.; C. F. ...illicothe, O.; A. Rothschild, ...Ga.; Mr. Fisher, Effingham, ...an, Dayton, O.; Philip Boerst... ...eille, Ind.; Charles Sieglitz, ...; Mr. Marlett, of Marlett & ...dletown, O.; P. W. Starks, ... O.; J. L. Lancaster, Brooks... ville, Ky.; Charles R. Roberts, Springfield, O.; R. D. Washington, Russell, Ky., and J. Gluck, Charleston, W. Va.

The Herman Keck Mfg Co., through its attorneys, March 1, filed, in the United States Circuit Court of Appeals, a transcript of record on appeal from the decision of the United States District Court adjudging the Keck Co. insolvent. It is reported that the lawyer fees in the Keck Mfg. Co. case now amount to $16,325 and that all of the bills are not in. Intervening petitions have now been filed on behalf of Amanda and Emma Keck for money loaned, for certain creditors of the Duhme Jewelry Co. and for the attorney, Judge Bode, on a claim. These also have been referred to Referee Greeve. Judge Sater of the United States District Court, Saturday, ordered that the sum of $2,050.00 be advanced to Bankruptcy Referee Greve for services rendered in the Keck Co. bankruptcy case. This is not to prejudice any additional claims that may be put in later

Columbus, O.

A bill modeled after the New York law, making it an offense for a merchant to obtain credit or extension of credit by making false statements concerning his financial affairs, passed the House of Representatives last week, and will undoubtedly pass the Senate without any material opposition. Credit associations composed of business men and credit rating agencies are working for the bill.

M. J. Daniel, against whom an involuntary suit in bankruptcy is pending in United States Court here, returned to Columbus, Thursday evening, from Hot Springs, Ark., where he had been with his wife. A more speedy adjustment of his affairs and a more satisfactory one is expected now, as he can be of assistance to the attorneys, who were practically at a standstill on account of his absence.

The police last week sent out the following description of the colored man who stole a diamond ring from a tray in the store of L. W. Lewis: Age, 35 to 40 years; dark brown complexion; 6 feet tall; weight, 180 pounds. He wears a mustache, and the second finger on his left hand is off at first joint. He has large hands. The man may wear or have with him a K. of P. emblem. He is a fluent talker.

Albaugh & Pickering, 86 N. High St., were victims of a confidence man last week. He went into the store at a time when Mr. Pickering was absent, and introduced himself as a relative of Mr. Pickering, saying he was working at the Norfolk & Western shops. He bought a watch and gave an order on his salary for the amount. When Mr. Pickering came in the fraud was discovered and the police were notified. The watch was recovered the next day in a pawnshop.

The next annual convention of the Ohio Retail Jewelers' Association will be held in Columbus May 2, 3 and 4, according to a letter received by L. W. Lewis from the president of the association, Frank D. Ausman, of St. Mary's. The decision to meet in Columbus was arrived at by the executive committee, which recently met. This will be the first meeting of the association at Columbus. An effort will be made to organize the Columbus jewelers before or during the convention.

Omaha.

L. E. Griffith is making a business trip through the State.

C. C. Katleman, with H. Greenblatt & Co., is in Iowa on business.

S. W. Lindsey has been confined to his home for a week by an attack of rheumatism.

Harry Greenblatt, of Harry Greenblatt & Co., is traveling through the State on business.

O. C. Homan, with the C. B. Brown Co., visited Des Moines, Ia., for a few days, last week.

J. A. Hardig, traveling representative for A. F. Smith Co., is making a business trip through Iowa.

J. W. Wallace, Bancroft, Nebr.; Don Weber, Arlington, Nebr.; Harry Dixon, North Platte, Nebr., and Mr. Fitzgerald, Columbus, Nebr., were in this city during the past week, replenishing their stocks.

Lured by the display of hundreds of flashing rings in a window of Gustafson & Hendrickson's jewelry store, a thief smashed a section of heavy plate glass with a piece of iron pipe, early last Wednesday morning, and made away with two trays of cheap rings. According to the proprietors, the loss is about $200. Gustafson & Hendrickson, a few weeks ago, were relieved of several diamond rings. The thief, entering the store one Saturday when the place was crowded, deliberately went to the show window and helped himself.

A new jewelry store has been opened on the third floor of the Paxton Block by Fritz Sandwall, formerly in business in South Omaha. He sold out his interest there to the Jacobson & Furen Co. Mr. Sandwall then left for a European trip of several months, arriving home late in the fall. Associated with Mr. Sandwall is C. A. Johnson, formerly in business in Creston, Ia., for 10 years. Mr. Johnson is a graduate optometrist. Twenty years ago both men were with the late A. B. Huberman and have since been in business together in Des Moines.

The following traveling representatives called on jewelers in this city, last week: Mr. McDonald, Wolcott Mfg. Co.; Mr. Noyes, Bates & Bacon; Bert Ganz, Leroy Mfg. Co.; C. M. Davis, De Passe Mfg. Co.; Jul. F. Schuman, Jr., Wm. Kinscherf Co.; R. B. Carr, Wordley, Allsopp & Bliss Co.; Ed. B. Thaw, Aiken-Lambert Co.; C. A. Starr, M. J. Averbeck; G. A. Jewett, Hamilton & Hamilton, Jr.; L. Zuzzelman, S. W. Farber; Herbert A. Kidder, William Scherr; H. B. Bliss, B. M. Shanley, Jr., Co.; Wm. Green, George L. Brown & Co.; James R. Palmer, Henry A. Kirby; Jack Rothschild, Jacob Rothschild & Co.; Fred C. Kopf, Powers & Mayer; Nelson Hagenauer, Eisenstadt Mfg. Co.

While looking at some rings in the store of C. Rawitser, Memphis, Tenn., an unidentified negro left 50 cents on the counter and grabbed several of the articles and made his escape. The police are now looking for the man.



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Milwaukee.

been received in Milwaukee Todd has purchased the busi- ather at New Richmond, Wis. rs, Mauston, Wis., was a Mil- or, last week. Mr. Peters ve purchases of Spring stock. i-town jewelers who were in ast week, included G. A. sha, and O. J. Goeldner,

esel, president of the Kuesel s left for Alabama, where he o months in the vicinity of he benefit of his health.

Klopf, Neillsville, Wis., was e, last week, attending the indoor circus, held at the under the auspices of the le of Shriners.

homson, secretary of the Wis- Jewelers' Association, and the Jewelers' Mutual Fire In- has left for Texas for a two g Mr. Thomson's family, een spending the Winter in accompany him back to Mil-

couiller, jeweler and optom- o Falls, Wis., has disposed of operty to F. B. Perrigo and om Charles C. McCune a two- block at the corner of Main cturers' Sts. The store quar- building have been completely nd new fixtures and new fur- e been installed. A modern lishment has been added. Mr. has moved his family into the of the newly acquired build-

lwaukee jewelers are plan- nd the third annual convention River Valley Jewelers' Asso- ch will be held at the Palmer Fond du Lac, Wis., to-day, Other cities which will be rep- the gathering will be Green ton, Menasha, Oshkosh and waukee is not a member of the but because of the nearness of ac several jewelers from here The program of the coming l consist of addresses on vari- pertaining to the jewelry busi- the evening there will be a t is expected that nearly 100 ill be in attendance. Present the organization are: Presi- Chapman, Oshkosh; Vice-Presi- P. Hess, Fond du Lac; Secre- Treasurer, A. W. Anderson,

ent hearing held before Judge the Milwaukee Circuit Court r of F. W. Teschner, of the F. er Jewelry Co., the Court set ransfer of stock and fixtures, chner made to his wife, Ida, hs ago, and also set aside the n of the corporation, the F. W. ewelry Co. Teschner went into luntary bankruptcy, some time he had carefully turned over all y to his wife and had formed Teschner Jewelry Co. Suit was ht against the corporation on behalf of the creditors, but no answer was made and nothing further could be done. The next move on the part of the lawyers for the creditors, Austin, Fehr & Gehrz, was to bring suit against the individuals of the jewelry corporation on a note due at the Merchants and Manufacturers' Bank of Milwaukee. Perfected judgment will be awarded at once and a thorough investigation of the whole affairs will be made In behalf of the assignee, Hugo Kranzlein, possession will be taken of the stock and fixtures and a settlement will be made for the creditors. The court has referred the matter to Court Commissioner McElroy, who will make a thorough investigation of the case, order an inventory and realize as much as possible for the creditors.

Indianapolis.

E. M. Craft has recovered from his recent illness.

J. H. Reed is in Brown County looking after his farm for a few days.

L. W. Arnold, with the Western Clock Co., visited the local trade, last week.

H. A. Winn is erecting two double dwellings at the corner of New Jersey and 28th Sts., at a cost of $3,600 each.

Mr. and Mrs. Charles Mayer gave a box party at the opening of the new Murat Theater on the evening of Feb. 28.

During the last week, Gray, Gribben & Gray moved from 35-37 N. Illinois St. to the northwest corner of Illinois and Ohio Sts.

At a meeting one night last week the Tenth Ward Republican Club indorsed Asher Gray, of Gray, Gribben & Gray, for the nomination for County Clerk.

The 1910 city directory, just issued, shows that there are 70 retail, 11 manufacturing and seven wholesale jewelers in the city. The number shows a gain of 10 retail jewelers.

A number of Indiana jewelers were in this city, last week, among them being: I. H. Barnes, Greenfield; J. A. Pickett, Newcastle; Mr. Cooper, Mooresville; John W. Hudson, Fortville; F. R. Fisher, Kirklin; Gurney C. DeCamp, Shirley, and J. F. Kiser, Muncie.

The police at Anderson have arrested John A. Mitchell, alias Walter H. Miller, for the theft of $1,350 worth of silverware from the C. T. Adams Co., Chicago, for whom he acted as agent. He was formerly a soldier in Company C, of the Tenth U. S. Infantry, stationed at Fort Harrison, near this city.

The Indiana Ave. Merchants' Association was organized last week with about 25 members. Among the members are: W. F. Burns, Albert C. Joss and Edward J. Kappeler, retail jewelers. The association expects to install an elaborate street lighting system in Indiana Ave. from Ohio to Vermont Sts., at the expense of the merchants.

Charles B. Dyer has received an order for 24 bronze, silver and gold watch fobs to be given as prizes at the annual Manual Training High School indoor track meet, this week. The design of the fob pendant is a winged foot surrounded by a laurel wreath and the inscription, "M. T. H. S. Indoor Track Meet, 1910." Mr. Dyer is also making the principal's medal for the meet from a $5 gold piece. Gold medals for each member of the relay team will be donated by Mr. Dyer.

Local jewelers are much interested in an investigation of electric light and power rates charged by public service corporations, which is being conducted by a special committee from the Commercial Club. The companies are permitted to charge a maximum of 10 cents per kilowatt hour. There is a demand for a lower maximum rate, which will have a tendency to assure uniform commercial and domestic rates.

Charles Kenyon, New York, has been arrested at South Bend for the theft of several diamonds from the Frank Jewelry Co., in the latter city, one day last week. Entering the store, Kenyon asked Mrs. Frank, wife of the proprietor, to show him some diamond rings. A tray was placed on the case and, grabbing a pair of earrings worth $150, a ring worth $85 and another ring worth $100, Kenyon ran from the store. When pursued, Kenyon threw the jewelry into a snow drift and the $100 ring has not been recovered.

Local police believe that in the recent arrest of J. Dugger they have captured the man who has smashed the windows in a number of jewelry stores. Dugger has already confessed to breaking the window in the store of Andrew Streng, at 505 Massachusetts Ave., and robbing it. Dugger is a private in Co. E, Tenth Infantry, at Fort Harrison. In breaking the window he cut his hand, and the conductor of a street car recalled taking a man to the fort whose hand was bleeding. Detectives went to the fort and finally located Dugger and his injured hand, Dugger confessing.

San Diego, Cal.

Mrs. H. W. Meadows has succeeded W. W. Meadows & Son.

The bank clearings indicate that business is good throughout the city, those of one week recently showing a gain of 50 per cent. over the corresponding week of last year.

J. Jessop & Sons have been given an order by the San Diego Woman's Club for 150 membership buttons. The buttons are to be of gold and the design is an engraved representation of California poppies, one a bud, half opened, and the other a flower in full bloom.

C. W. Ernsting, of the Ernsting Co., has just paid $106,000 for a 50-foot lot on 5th St., on which a portion of his establishment has been established for 14 years. It is planned by the company to erect a modern business block in the near future, the entire ground floor of which will be occupied by the firm.

Earl Scolen, a boy of 17, pleaded guilty to larceny last week and was sent to the reform school at Concord on a charge of swindling R. C. Hollister, Westfield, Mass. Scolen visited the jewelry store and picked out a ring which he asked to have laid aside for a few days. Later, waiting until but one clerk was in the store, he entered and then asked for the ring, insisting that he had paid for it on the previous visit. The clerk surrendered the ring and the boy disappeared with it. He was later located and arrested by the police and the ring recovered.

ROSE LIGHTING FRENCH GREY

THE GLOW OF SPRINGTIME

ROSE and grey together form an effect so rich as to constitute what may be called a class combination. To wed these colors is one of the fancies of Spring, when the same tone prevail in nature. The artistic possibilities of this charming union are revealed in the Cor and French Grey Jewelry introduced by this house. Accords tastefully with spring modes and milli nery, which establishes the popularity of the line. Innumerable designs in CORAL AND FRENCH GREY LONG CHAINS, HAT PINS, SASH PINS, BROOCHES, NECK PENDANTS.

D. Lisner & Co. Creating Importers of Jewelry Novelti

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



"Revell Special No. 11 Ca e

Jewelers who purchased these cases say they are e

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, v only one of the many attractive designs illustrated in c loose leaflet catalogue, which will be mailed you on rec st

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, Chicago, Il.

STEIN & ELLBOGEN COMPAN

103 STATE STREET, - - CHICAGO, ILL.

Importers and Cutters of

DIAMONDS

Dealers in Watches and Jewelry

Your orders for Diamonds solicited and lowest prices assured

Our New lines in Watches and Jewelry are ow ready for inspection

Los Angeles.

F Gilmore, of Gilmore & Lee, has rn from his trip "around the Kite" a sit to Redlands.

o Russo, the Italian cameo and aler of 216 S. Broadway, has d branch at 613 S. Broadway.

Abeles, of Leon Abeles & Co., rk, has been ill for several days an Nuys Hotel, in this city.

Goldman, 1908 S. Main St., has closed his business and has gone ming properties owned by him.

ffmann Jewelry Case Co., Denver, cently opened a western branch dquarters at 228 Mercantile Pl., in charge of Oaks & Wulz.

r Koke, of Field & Walton's displaying a very handsome Aus- pal, weighing 627s carats. The he rough weighed 122½ carats.

Abel and J Miller, both of Bas- dani, & Abel Co., have gone on This house has now become a g agent for Waltham watches.

Chamberlain, a manufacturing who has been in business at 114½ St. for 13 years, has moved to dway Central building, next door Petry's new location.

nburg & Graham, 1010 Broadway uilding, have made arrangements Alexander, the lapidary, by which they he exclusive handling of his full alifornia semi-precious stones. A pany will be organizzd.

H. Brown, who has been with Stone for some time past, was Feb. 17, to Miss Mary Carolyn daughter of Geo. Watson Roberts, ty. Mr. Brown and his bride have nding their honeymoon at Coro-

Petry, lapidary, who has been lo- 114½ S. Spring St. for the last 11 ll move April 1 to Rooms 905 and dway Central building. He will ew and improved machinery and his grinding and polishing facili- rally.

M. Kinney is now practically set- is new store at 615 S. Broadway. place, though not quite so large rmer store on Spring St., is up- nd handsomely fitted up. The sec- is used for his optical department very manufacturing shop.

W. Reynolds Co. has organized g team, comprising Messrs. Roh- Richey, Wetmore, Rapp, Dieben- hey had a friendly contest, a few go, with the Montgomery Bros.' mprising Messrs. Harrison, Gil- ons, Goldberg and Tripham.

d Arthur Turner, of the E. W. Co., have the sincere sympathy many friends in the loss of their who died a few days ago, after a ess, at the home of her married in Santa Barbara. The young e present at her bedside several ore her death.

Carl Entenmann Jewelry Co. has act for the manufacture of about venir badges to be used at the n's national meeting in this city, The design is a very handsome one, comprising the seal of the association, with a poinsettia for a centerpiece and the city's seal in enamel.

Albert Fink, of Albert Fink & Co., says that he is going to be forced to bring suit against the Southern Pacific Co. in order to recover the loss he sustained in the theft of the trunk containing samples while in the possession of the railroad company. The trunk, containing about $700 worth of jewelry, is still in the possession of the Southern Pacific Co. in this city.

Geo. H. Marcher, of the Pacific Gem Co., surprised his friends, a few days ago, by the announcement that he was to be married to-day, March 9, to Miss Mary C. Barnes, of Pomona, Cal., a thriving city about 35 miles from Los Angeles. Miss Barnes is a daughter of Judge E. Barnes. The young couple will take a wedding trip, visiting Santa Barbara and other coast resorts.

Traveling representatives recently in Los Angeles comprise the following: Geo. Smith, Keystone Watch Case Co.; J. J. Alexander, Burr W. Freer; Geo. Cuerton, Newell Mfg. Co.; J. E. Lewis, H. C. Van Ness; Louis Orr, Woodside Silver Co.; Delancey Stone, Shafer & Douglas; Frank H. Dana, Riber Bros.; Carl H. Weidemann, M. de Dilectis & Co.; F. Baumeister; E. S. Baker, O. F. Egginton Co.; Milton O. Kepler, Powers & Mayer.

Minneapolis.

Lewis Finkelstein, St. Paul, is in the south for his health.

William Crandall, watchmaker, has left the R. G. Winter Jewelry Co.

I. W. Mark, St. Paul, has just returned from his wedding trip from the east.

Walter Schulte, of Day, Clark & Co., New York, called on the local trade, during the past week.

The first creditors' meeting of J. Moses & Co., in bankruptcy, was scheduled to be held March 5, in St. Paul.

A. I. Shapiro & Bro., St. Paul, have purchased a building located on 7th St., between Rosebel and Wacuta Sts., for $45,000.

Wm. M. Stone, 16 S. 3d St., has been confined to his home for the past three weeks on account of serious trouble with his eyes.

J. B. Hudson and W. G. Hudson, of J. B. Hudson & Son, have gone to California, where they expect to spend the next few months.

A. A. Mueller, of the R. G. Winter Jewelry Co., has gone to New York on a combined business and pleasure trip. He will be away about a month.

M. L. Cohen, of Moses L. Cohen & Co., 29 Washington Ave. S., is enjoying a combined business and pleasure trip through the East, visiting New York and other jewelry centers.

F. B. Sweet, formerly with the Thomas F. Wilson Jewelry Co., 238 Nicollet Ave., has taken a position as watchmaker for the Gittelson Jewelry Co., in the new Dyckman Hotel building.

A. Epstein is president and D. E. Hoken secretary of the Guaranty Jewelry Co., which recently opened a store at 252 Nicollet Ave. They expect later to incorporate and will probably establish branch stores in St. Paul and Fargo, N. Dak.

Among the out-of-town jewelers who visited Minneapolis during the past week were: A. L. Walker, Faulkton, S. Dak.; Mr. Guy and Mr. Carter, with Fritz Guy, St. Cloud; C. A. Brown, Appleton, Minn.; Mr. and Mrs. Max Rabinovich, Grand Forks, N. Dak.

Max Blumencranz, of the Blumencranz Jewelry Co., has gone into the real estate business as a side line, while still continuing in the jewelry business at 235 Nicollet Ave. With A. M. Diamond and a silent partner, he has incorporated as Diamond, Blumencranz & Co.

Local jewelers have been visited by a number of traveling representatives of wholesale houses during the past week. Among the callers were: A. M. Silberragel, Jonas Koch; A. C. Wilson, Kennedy Optical Co.; Mr. Edwards, Whiting Mfg. Co.; Julius Dreyfus, Dreyfus Mfg. Co.; Max Noel, Despres, Bridges & Noel.

The Paegel Jewelry Mfg. Co. is making extensive improvements in its shop at 22 S. 3d St. Repairs are being made, new machinery and benches are being put in, new electric lights are being installed and the entire shop remodeled. When the work is completed the shop will be one of the most modern and best equipped in the city.

Local jewelers are looking forward to an unusually good trade this Spring. The large quantity of snow which fell this Winter, insuring plenty of moisture, and the early breaking up of Winter combine to give promise of an excellent season for the farmers of the Northwest. With a splendid outlook for good crops this Summer and the feeling of confidence which that will instill they are expected to buy still more freely as soon as their Spring seeding is done. Prosperity for the farmers means prosperity for the whole Northwest; hence jewelers are anticipating a good business season.

Toledo.

Mr. and Mrs. Will F. Broer left Wednesday for New York, and from there will go for a month's sojourn in the Bermudas.

Mr. and Mrs. J. J. Freeman left the first part of this month for a trip abroad. They will take the Mediterranean trip and visit other points of interest.

The George Kapp Co., with a capital of $100,000, has been incorporated by J. G. Kapp, J. G. Kapp, Jr., John Kapp and H. Bruce Stone. The company will take over the retail jewelry business heretofore conducted by J. George Kapp, at 415 Summit St. The stock of the new company will be owned by the Kapp family and several outsiders, the stockholders being J. George Kapp and his two sons, J. G. Kapp, Jr., and F. A. Kapp, the latter a student at Ann Arbor, and John and William F. Kapp, brothers of J. G. Kapp. The other stockholders are A. P. McKee, a local attorney; A. M. Schliff, now in charge of the jewelry repairing department, and H. Bruce Stone, the company's watchmaker. The concern has recently added a manufacturing department to its retail business, and expects in the future to greatly widen the scope of its business.

St. Louis.

The Fisher Jewelry Co., Victoria building, has opened a branch store at Alton, Ill.

F. H. Niehaus, dean of St. Louis retail jewelers, is confined to his home by rheumatism.

A. C. Kennedy, president of the Kennedy Jewelry Mfg. Co., is spending a few days in the country.

A new merchants' license has been issued to S. Van Raalte to do a jewelry business at 413 N. 6th St.

A merchants' license has been issued to Fred W. Kuhn to do a jewelry business at 3607 N. Grand Ave.

E. Massa, vice-president of the Bauman-Massa Jewelry Co., has just returned from a business trip to Des Moines, Ia.

The business of the Crescent Jewelry and Loan Co., at 6th and Olive Sts., owned by W. A. Gill, is being closed out at auction.

The Maritz-Kober Jewelery Mfg. Co. has filed suit in Justice Kleiber's Court against Adolph R. Grund on notes aggregating $498.40.

F. W. Hoyt left Wednesday for Texas, and will travel through the south for a few weeks. I. T. Fuller, of the Hoyt Jewelry Co., is in Kansas.

B. Ritzer, for a number of years located at 802 Franklin Ave., has moved to 816 Franklin Ave., the store recently vacated by the Punch Jewelry and Loan Co.

Daniel C. McCarty, Charleston, Ill., stopped in St. Louis last week on his way home from Hot Springs, where he spent some time for the benefit of his health.

Many dry goods merchants who carry jewelry as a side line have been in St. Louis from the southwest during the past week visiting the wholesale jewelry trade.

George J. Hess, president of the Hess & Culbertson Jewelry Co., left Thursday for New York. He will visit other eastern cities and will be gone about three weeks.

H. L. Baker, who has been in business for many years at Brinkley, Ark., is closing out his stock with the intention of retiring to a farm and devoting himself to rice raising.

A. W. Long, of Tower & Long, returned Wednesday night from a trip through Arkansas. W. E. Tower will go ont the first of the week on a trip through Oklahoma and Kansas.

S. A. Godshaw, manager of the Smith Credit Jewelry Co., was called to Columbus, O., Wednesday night by the sudden death of his father. He will be gone a week or longer.

Alfred Clark, St. Louis agent for the Oneida Community, is occupying temporary quarters at 407 Victoria building while his permanent office at 410 in that building is being redecorated.

Louis Bernheim, of Bernheim & Beer, New York, passed through St. Louis last week on his return from a trip through the south. He reports fine business conditions in the south.

The case of Sam Gold against the S. Pain Time Payment Jewelry Co., in which damages are sought for alleged slander, was set for trial in Judge Fisher's court last week, but was continued.

In the bankruptcy proceedings against the Sempire Clock Co., a final meeting of the creditors was held, the trustees' final account was examined and approved, and the trustee was discharged and the estate closed.

In the bankruptcy proceedings against Ernest A. Niehaus, Referee in Bankruptcy Coles has allowed W. O. Anderson $41.12, Lee W. Grant and R. B. Kennedy $41.11, and Louis H. Bauman $20 for legal services rendered.

Word has been received in St. Louis at the offices of the Aller-Wilmes Mfg. Co. that W. F. Wilmes, of Kansas City, vice-president of the company, recently fell and fractured his wrist at the Union Depot in Kansas City.

The Hess & Culbertson Jewelry Co. will give the second of its series of salesmen's dinners about the middle of March at the Mercantile Club. Some particular branch of the business will be taken up and discussed by officers of the firm.

Mrs. Annette Robbins, who has taken entire charge of the business of the Robbins Jewelry Co. since the death last month of her husband, Z. B. Robbins, is planning to extend her trade along jobbing lines. In the early fall she will send a man out on the road.

M. and E. Stiffelmann, M. Schneider and S. Covinsky, of M. Stiffelmann & Co., are closing up a campaign for city business and will shortly take to the road. Mr. Schneider will be the first one to leave town. He will start next Thursday on a trip through Illinois.

J. J. Burke, president of the Brooks Jewelry and Optical Co., who has been traveling in Mexico, accompanied by Mrs. Burke, has reached San Antonio on his homeward journey. He and Mrs. Burke will stop at Fort Worth and Austin, and will arrive in St. Louis about the middle of next week.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., has been re-elected a director of the Louisiana Purchase Exposition Co. for a term of three years. It is necessary to keep the board of directors in existence for the purpose of defending pending suits and disbursing funds still on hand.

A judgment of the L. Bauman Jewelry Co. against John W. Smith, 5036A Morgan St, which had been permitted to lapse, was revived last week, by Circuit Judge Sale. It is for a debt of $358.20 and $68.40 costs. Smith did not resist the application for a revival of judgment and the action was taken by default.

The annual meeting of the stockholders of the Whelan-Aehle-Hutchinson Jewelry Co. was held Tuesday, at the office of the company, 621 Locust St. The old officers were re-elected: P. T. Whelan, president; C. P. Hutchinson, vice-president, and C. S. Aehle, secretary and treasurer. The reports of the officers for the past year were very satisfactory.

E. E. Smith, president of the Smith Credit Jewelry Co., has returned from Salado, Ark., near which place he recently purchased 200 acres of land as an investment. He was accompanied on the trip by Mrs. Smith. If Mr. Smith does not have a chance to dispose of the farm to advantage he will retire to it when he gets tired of making money in the jewe[l] ness.

Morris Eisenstadt, president of [E]enstadt Mfg. Co., was elected exal[t] of the St. Louis Lodge of Elks annual meeting. A distressing inci[d] the collapse of Dr. John B. Loga[n] stroke of apoplexy as he was p[la] Eisenstadt in nomination. Dr. Lo[gan] taken to Centenary Hospital, w[here] said to be recovering.

The jewelry business was w[ell] sented at a complimentary ba[n]q Thursday night at the Mercan[tile] by the Scottish Rite Masons [in] to A. C. Stewart. The guests i[n]c[lu]d Eisenstadt, Herman Mauch, S. D. son and S. E. Bamber. Ge[orge] was on the committee of arr[ange]m but left on a trip to New York [be]fore banquet.

Frederick Bingeli, who was att[acked] a robber with an iron bar in [his] store, at 104 S. 4th St., and was s[ent] City Hospital, as told in last [week's] of THE JEWELERS' CIRCULAR-WEE[KLY] so far recovered from his injuries [as to] able to return to his place at [once]. His skull was not fractured, as was supposed. The robber, who got a[way] three watches, has not been apprehended.

Rosa Bolland and others have fi[led] office of the Recorder of Deeds a p[etition] attorney to Charles H. Lyle to their interest in a leasehold from [the] Louis Public Schools to John [Bolland]. The action is in furtherance of an [agreed] proceeding to enable Mr. Bolland, [trus]tee, to make a surrender of a l[ease] advantageously to those for whom acting.

The following out-of-town jewe[lers] in St. Louis during the past we[ek]: Chambers, Bonne Terre, Mo.; A. J piser, Edwardsville, Ill.; A. J Louisville, Ky.; T. A. Woolford, S Ill.; Mr. Pearlman, of Pearlman & Vicksburg, Miss.; F. Simon, Jr., ville, Ill.; B. H. Barnes, De Soto C. H. Gieseke, Trenton, Ill.; Roy G Alton, Ill.; C. S. Seanlin, Ind., Ind.

O. H. Kortkamp, president of t[he] Kortkamp Jewelry Co., was at [his] of business on 612 N. Broadway, [on] day, for the first time since Jan. [1] he went home to prepare for an [op]eration for the removal of a cataract [from] eye. The operation was performed [at] Luke's Hospital, following a [call] formed some months ago at the [same] and was a complete success. Mr. kamp can now see as well as [ever] affliction came upon him, and is [receiving] the congratulations of his friends.

At a meeting of the officers and [directors] of the Hess & Culbertson Jewelry [Co.] the offices of the company, [the] eers and directors were re-elected [as] lows: George J. Hess, president, Culbertson, vice-president and [treasurer] Samuel E. Bamber, secretary, G[eorge] Hess, S. D. Culbertson, Rolla W. [Hill] Samuel D. Bamber, directors. [The] pany's business year closed the [last] February. The reports of the [officers] showed that the business for the [year] been beyond expectations, particular

pany moved into its great new
y 17.
ck of jewelry, office fixtures, fur-
fe and all other contents of the
12 Franklin St., property of I. M.
i, who did business there under
of the Rose Jewelry Co., is being
uction to-day under an order of
Bankruptcy Coles, by A. C. Wil-
ee. The stock was appraised a
ago by Joseph Rosenberg, J. J.
th and Holbrook G. Cleaveland.
sale the trustee was ordered to
David Kirsch, a watchmaker's
bench which belonged to him.
Moritz filed an application for a
wall case and a cash register.

Abel, who has a jewelry store
Ave. and Arsenal St., is under
that somebody in Chicago
to have some fun with him.
past few days he has received
card requests from Chicago for
gue. The names and addresses
re these: Mrs. V. Long, 5630
Ave.; A. W. Engel, 3301 Cottage
. H. M. Roth, 5410 Michigan
Mrs. A. Greene, 5730 Kenmore
Abel does not publish a cata-
he is unable to imagine what
hicago people could have for it
publish one. He is inclined to
a practical joker is at work up

tion has been received in St.
he arrest at St. Joseph, Mo., of
B. Evans, formerly connected with
rms in different parts of the
n the charge of absconding with
ging to the Elks Lodge of Fay-
Ark., where he was until recently
f the Duke Jewelry Co. He was
for the purchase of the Duke
ness when an investigation of his
p of the Elks' funds prompted
ure. He came to St. Louis and
here to St. Joseph. Evans was
onnected with the Stark Jewelry
ver, and the E. Rose Jewelry Co.,
Colo. He was in business for
t Silverton, Colo., and was in
with another man at Colorado

suit of the National Telephone
Co. against the Mermod, Jaccard
welry Co., tried during the week
Williams' division of the Circuit
verdict was in favor of the Tele-
for $327.40. The suit was for the
n advertisement printed on the
r of the St. Louis directory, and
Under the terms of the contract
was to be contingent upon the
certain amount of goods within
time. A controversy arose as
r the jewelry company at all
on hand the goods described in
isement. The suit was filed
in Justice O'Halloran's court.
there was for $296.42. The jew-
ny appealed to the Circuit Court.
the decision there a motion for
l was made, but this has been

Cooke-Rogers Jewelry Co., recently
d, who purchased the business of
Gauen Jewelry Co., at 703 Mar-
as closed the Market St. store
and opened up on a larger scale at 511 Chestnut St. E. C. Zerweck, East St. Louis, is president of the company, J. L. Rogers is vice-president, and G. E. Clarke is secretary and treasurer. Mr. Clarke was formerly in business at Mer Rouge, La., and at McGehee, Ark. After selling out at the latter place he was on the road in the northwest for the Eisenstadt Mfg. Co. Mr. Rogers was formerly of the firm of Hafner & Rogers, De Soto, Mo. He sold out recently to Mr. Hafner. R. Saloch, formerly with the G. Eckhardt Jewelry Co., has taken a position as watchmaker with the firm. Mr. Taussig, who had that position with the Gauen firm, is now with the Mermod, Jaccard & King Jewelry Co.

Beginning to-day, practically all of the manufacturing jewelers of St. Louis will close their places of business at 12 o'clock on Saturday. This will continue until Sept. 1. Most of the jobbers and some of the manufacturers have been closing Saturday afternoons since Feb. 1, when Secretary W. F. Kemper, of the St. Louis Jobbers' Association, circulated an agreement to that effect. At that time it was not possible to get entire unanimity of action because some of the manufacturers had work on hand that would not permit them to close. One of these was the Kennedy Jewelry Mfg. Co. But President A. C. Kennedy, of this company, notified the other manufacturers during the past week that the company would close at 12 o'clock Saturday and all the manufacturers, with one or two exceptions, agreed to do likewise. This is a month earlier than the manufacturers have been closing in former years.

Arnold C. Johnson, trustee of the defunct Vahlman & Jacobs Co., East St. Louis, Ill., sold at auction Friday afternoon, at his office, 301 Metropolitan building, East St. Louis, 14 pawn tickets, formerly the property of the Vahlman & Jacobs Co. They were on diamonds and other jewelry of the aggregate value of $4,450. Prospective bidders who wanted to inspect the goods represented by the tickets assembled at Mr. Johnson's office Thursday, and Mr. Johnson escorted them to various pawnshops in St. Louis, where the articles had been pawned. At the auction C. G. Derleth, of East St. Louis, bid in the pawn tickets for $1,005. He will now have the privilege of redeeming the goods. Mr. Johnson, who was appointed trustee at a recent meeting of the creditors, is making collections as fast as possible. He says the creditors will receive not more than 15 per cent., and probably not more than 12 per cent.

Members of the Retail Jewelers' Association of St. Louis have decided that they will increase the membership of the association before making war on jobbers who sell at retail. This course was decided upon after a general discussion of trade abuses at the meeting held last week at the American Hotel. The attendance was larger than at any previous meeting, and this fact encouraged the members to plan a campaign for new members. At the preceding meeting a plan was tentatively agreed on to invite jewelers who are not members of the association to meet with the association and join in any action that might be decided upon, but on more mature consideration it was decided that the co-operation of those now on the outside of the association would be made much more effective if they would first become members of the association. Regular meetings are to be held the fourth Thursday night of each month, and a strong effort is to be made to increase the membership. A special committee is to be appointed by President Joseph Ebeling to hustle for new members. President Ebeling appointed at last week's meeting the following well-known jewelers as delegates to the State convention of jewelers, to be held in June, at Kansas City: Herman Mauch, Otto Buder, John F. Zeitler, Joseph Eberling and E. C. Zerwick. At the close of the meeting there was a luncheon.

Kansas City.

TRADE CONDITIONS.

Trade conditions here, although quiet, are fully as good as a year ago, and collections are fairly good. Dealers, as a rule, seem to be satisfied with not only existing conditions, but with the outlook.

M. L. Woods, Newton, Kans., is taking a post graduate course at the Kansas City Polytechnic Institute.

Ray Kennon, an employe of A. Y. Boswell, Tulsa, Okla., has completed a course of engraving at the Kansas City Polytechnic Institute.

A. E. Gorden, in the jewelry business at Shreveport, La., was in this city, last week, buying goods for the purpose of opening a branch store at Mena, Ark.

Fuhrman Bros., watchmakers for the trade, have removed from the Gumbel building, 8th and Walnut Sts., to larger and more convenient quarters at 105 E. 9th St.

Clarence Labrum has been added to the working force of the Greene Jewelry Co. as a jeweler. A. Pooles, recently employed by the same company, has resigned and gone to California.

The following traveling representatives called on the trade here last week: H. L. Noyes, Bates & Bacon; Theodore Parker, Smith & Crosby; Jas. O. Otis, Harvey & Co.; Max L. Jacoby, Manchester Mfg. Co.

The Greene Jewelry Co. has recently turned out a solid silver automobile, with gold ornamentation, to be offered as a trophy for an endurance run between two western cities to be determined on later. It is a very handsome piece of workmanship and cost $200.

The following jewelers were in the city during the past week: B. G. Gustafson, Lawrence, Kans.; W. T. Peters, Eureka, Kans.; C. E. Wardin, Topeka, Kans.; J. A. Zimmerman, Warrenburg, Mo.; R. C. Libby, Weir City, Kans.; Lon Thomas, Topeka, Kans.; Geo. A. Young, Moberly, Mo.; J. E. Baker, Chelsea, Okla.; H. L. Noe, Hill City, Kans.; Mr. Doolittle, of Beaulieu & Doolittle, Sabetha, Kans.; Ed Stone, Blue Rapids, Kans.; Mr. Rinehart, of the Crescent Jewelry Co., Smith Center, Kans.; R. E. Bertholf, Cherokee, Kans.; A. Buchmann, Clay Center, Kans.; Mr. Mosher, Burlington, Kans.; E. H. McClintock, Thomas, Okla.; A. Y. Boswell, Tulsa, Okla.; J. W. Schmandt, Holden, Mo.

Buffalo, N. Y.

Philo Martin, optometrist, has been absent from his business for a time, because he has been a victim of scarlet fever.

Among the jewelers who recently visited the Buffalo market were H. W. Baker, Boston, N. Y.; W. H. Fuller, Silver Creek, and C. L. Kerr, Silver Springs.

A. and R. Bergman are contemplating going out of the jewelry business. They expect to sell out their store on Main St., and continue their optical department.

Albert Zilliox, president of the Buffalo Retail Jewelers' Association, was among those who recently made a formal complaint against the east side street car service.

Roger F. Williams, optometrist for the Failing Optical Co., will be prominently connected with the power boat and sportsmen's show, to be held at Convention Hall later this month.

G. Hahnemann's jewelry store in the Odd Fellows' Temple, 380 William St., was closed early this week on account of the death of Mrs. Louise Prosch, the mother-in-law of the proprietor.

Eugene Bock, who sells rings for King & Eisele, has departed on a trip through Kansas and Nebraska. C. F. Smith and W. A. Wander represented that firm at the recent banquet at the Buffalo Retail Jewelers' Association.

A medal suggested by former President Roosevelt and struck off at the Philadelphia mint has just been received by M. A. Clark, a former Buffalo conductor, who is now located at Panama. He has received the medal for continuous service of two years or more on the Isthmus of Panama.

The Buffalo Wholesale Merchants' Association, of which some jewelry firms are members, are planning to conduct an outgoing trade excursion in April. The merchants propose to charter a special train to take in the towns within a radius of 100 miles of Buffalo and advertise Buffalo-made products.

At a recent meeting of the Buffalo Optometrical Society the folowing officers were chosen for the coming year: E. G. Wiseman, (reelected) president; W. J. Weeks, vice-president; Julius Hansen, secretary (reelected); Ray Oaks, treasurer; J. P. Simcox and A. J. Grey, members of the executive committee. E. V. Syrcher was renominated treasurer, but declined to accept the office.

Louis Meyers, who has conducted a jewelry store at 183 Main St. for the past 21 years, has bought the stock and fixtures of N. Desbecker's cigar store, at 271 Main St. Mr. Meyers is disposing of these goods and at an early date will remove his jewelry stock to his new location. An addition of 28 feet will be made to the store and new lighting and other improvements will be introduced.

According to printed reports Julius Boasberg, a Buffalo diamond merchant, is suing "Battling" Nelson, the prizefighter. It is said that Nelson and his manager, John Robinson, are made defendants in a suit for $1,000, filed in the Municipal Court in Chicago, by an attorney representing Boasberg. The petition alleges that the plaintiff sold a diamond ring valued at $1,000 to the defendants, last December, and that they have not paid for it.

The Traveling Triangle, whose workmanship has many evidences of the jewelers' art and which was at one time in T. C. Tanke's window, has been heard from again. The triangle which passed through Buffalo a year ago as it was going from one chapter of Royal Arch Masons to another in its journey around the world is now in Chicago. From there it will be carried westward. The Triangle was started from St. Patrick's Chapter in Toronto. Buffalo was its first stopping place and from here it was carried to Cleveland.

Among the travelers who recently visited the Buffalo trade were: W. J. Harber, Enos Richardson & Co.; Lawrence Bodenheimer, Bodenheimer & Jaskow; Mr. Hirsch, Nathan Hyman Co.; A. L. Halstead, Barbour Silver Co.; S. W. Pickering, A. Ludeke & Co.; M. F. Price, Barry & Co.; Geo. F. Johnson, G. A. Henckel & Co.; Geo. W. Beardsley, Allsopp & Allsopp; S. Glenn Walmsley, Herman Baum; K. Wyndham Anderson, Bride & Tinckler; F. C. Allen, Allsopp & Long; W. T. Francis, Waterbury Clock Co.; Chas. T. Dougherty, Osmers-Dougherty Co.; Harvey P. Day, Omega Watch Co.; C. A. Holbrook, Sloan & Co.; Abel King, Emrich, King & Schorsch; A. Laper, Simpson, Hall, Miller & Co.; Mr. Bayer, Bayer & Pretzfelder Co.; Mr. Stern, Herald Novelty Co., and J. McClannin, Wilcox Silver Plate Co.

Canada Notes.

C. G. Schulze, Halifax, N. S., has assigned to G. E. Faulkner.

Bertram Myers, Carlyle, Sask., has been succeeded by George Radford.

A meeting of the creditors of James Ed. Fowler, Havelock, Ont., was announced to be held on Monday, March 7.

The estate of Mary Gowland, deceased, of Toronto, Ont., recently sustained a loss by fire, partly covered by insurance.

Harry F. Parker, Trenton, Ont., has renewed the chattel mortgage he gave to A. E. Bywater, of the same city, for $2,173.

Mr. Proctor, representing Austin & Co., Toronto, Ont., has been among the callers on the trade in Montreal during the past week.

McManus & White, Chilliwack, B. C., who have been conducting a jewelry and piano business, are discontinuing the jewelry business.

J. A. Vandewater, who recently disposed of his jewelry store at Yaker, Ont., has gone to the Northwest in search of a desirable business location.

Out-of-town jewelers calling on the Toronto, Ont., trade last week, included: George D. Pringle, Guelph; George Hynds, Acton; J. L. Wilson, Woodstock; J. J. Hollingshead, Tottenham, and J. H. Young, Brantford, all Ontario.

The creditors of Narcisse Beaudry & Son, manufacturing jewelers, Montreal, have recently agreed to an arrangement whereby those to whom $600 and under was owing accept payment forthwith of 50 cents on the dollar, and in regard to the larger debts an extension of time for settlement has been accorded.

The semi-annual examinations in optometry for the province of Manit held in Winnipeg, Feb. 14-16. Th ful candidates were: John Moor horn; R. S. Ramsay, Winnipeg; L Virden; C. F. Hassenfield, Dolor A. Robertson, Brandon; L. V. Crystal City, and C. C. Parker, F. Dudley, Winnipeg, completed fully his examination begun in Oc is stated that since the system w lished, the class of itinerant fakirs glass peddlers, once so numerous, most disappeared from the pr v that, although the holding of a cer not compulsory, the public has cated to discriminate in favor of istered optometrists."

The annual meeting of Wm. A Ldt., was held at Toronto, Ont. Feb. 24. The annual statement s profits for the year of $301,40 ital investment of $900,0 stock and $750,000 common stock dition to the 10 per cent dividend ing the year the directors dec ar bonus dividend of 25 per cent. t stockholders, to be paid out of t at credit of profit and loss ac standing at $235,690. Reserve amounting to $450,000 have bee out of surplus profits. Quick asset to $1,260,621, being an excess o over liabilities. The shareholders a by-law authorizing the increase ital stock by the issue of $750,000 common stock.

An extraordinary incident is from St. John, N. B. When b gage at the Union Railroad station on night a traveler's sample trunk, c at least $20,000 worth of jew standing without an owner or c the train shed outside the bagga The baggage men were troubled exposure of the valuables, but t adhere to the regulations which the railroad will not take the resp for baggage which is not check trunks had been delivered at the s 4 o'clock in the afternoon by an team, but the owner had not ap midnight, by which time the last fore 6 o'clock on Tuesday morni parted, and business was suspended baggage rooms locked up. It is procedure of jewelry travelers, in the great value of their samples company their trunks to the s check them immediately. In those mentioned, the luggage one alternative except to leave the t the shed. A special watch was k them, however, and early next when a naturally perturbed tra and proved his claim to the valu relief to the railway officials' ow something in proportion to his ow traveler had missed the late tra treal, and the express man had c the order to take his trunks to t too literally. His order had only to the trunks containing his pr longings.

H. L. Parker, Lyndonville, Vt extensive damage by fire. The los ered by insurance. The fire start explosion of a gasoline stove in ing restaurant.

INDEX TO ADVERTISEMENTS.

mbert Co. ... 126
H., & Co. ... 48
Mfg. Co. ... Inside front cover
n Gem & Pearl Co. ... 74
n Platinum Works ... 133
Bros. & Co. ... 60
Bros. Co. ... 11
Chain Co. ... 36
John, & Sons ... 132
Co ... 123
H. F., Co. ... 19
N., Co. ... 76
Jewelry Co. ... 50
Bacon ... 20, 46
Detter ... 118, 123
Pretzfelder Co. ... 36
er, L., & Co. ... 50
& Glasser ... 38
J. & H. ... 132
S. O., & Co. ... 6
on, R., & Co. ... 32
ros. Co. ... 51
& Vitelli ... 74
J. B., & Co. ... 38
Polytechnic Institute ... 106
D. F., & Co. ... 18
Co ... 42
W. H. ... 104
Maurice ... 64
ros. & Henius Co. ... 68
M. B., & Co. ... 43
Howe & Co ... 39
Plating Co ... 130
National Bank ... 86
Frères Co. ... 50
S., Co. ... 41
M. ... 51
Beguelin ... 84
n Co. ... 64
& Fitzgerald ... 44
Walton ... 46
John ... 126
rk & Co. ... 40
E. L., Jewelry Co. ... 42
Louis J. ... 72
Sons, F., & Son ... 49
er, C., & Sons ... 126
Hampden Watch Co. ... 10
n & Co. ... 38
& Sloane Jewelry Co. ... 98
& Co. ... 70
nn Bros. ... 72
national Watch Co. ... 108
, A. & S., Co. ... 70
Joseph, & Co. ... 3
n & Cook Co. ... 17
Theodore W. & Bro. Co. ... 32
s, Jos., Sons ... 76
Henry, & Bro. ... 35
ler, R., L. & M. ... 68
Oil Co. ... 133
W. W., & Co. ... 44
& Griser ... 72
ttinger & Co. ... 62
Electric Co. ... 123
h Bros.' Smelting & Refining Co. 8
nd Bros. ... 62
n, Julius ... 68
a Co. ... 82
s Gross ... 22
T. B., & Son ... 132
Co ... 44
n Riglander & Co. ... 16
Chas. E., Co. ... 49
& Harman ... 130
Harris & Harrington ... 51
Hart, D. A., Co. ... 52
Haskin, J. B. ... 46
Hedges, A. J., & Co. ... 45
Hedges, Wm. S., & Co. ... 72
Heller, L., & Sons ... 66
Henekel, G. A., & Co. ... 42
Herpers Bros. ... 130
Hirshberg, A. S. ... 70
Howard & Cockshaw ... 56
Hraba, Louis W. ... 126
Ilgen & Wakefield Co. ... 41
Illinois Watch Case Co. ... 120
Illinois Watch Co. ... 94
International Silver Co ... 23, 55
Irons & Russell Co. ... 49
Jacot Music Box Co. ... 126
Jeanne, F. A. ... 70
Judels, Henri E., & Jos. E. ... 68
Juergensen, Jules ... 122
Kahn, L. & M., & Co. ... 60
Kansas City Horological School ... 49
Keller Jewelry Mfg. Co. ... 9
Ketcham & McDougall ... 44
Kinney Co. ... 53
Klotz, E. & Co. ... 104
Kohlbusch, Herman, Sr. ... 126
Kohn, Alois, & Co. ... 38
Krementz & Co. ... 37
K. & O. Co. (Kronheimer & Oldenbusch Co.) 47
Krower, Leonard ... 44
Kupper, H. C. ... 128
Langrock Bros. ... 78
Larter & Sons ... 58
Lelong, L., & Bro. ... 132
Lewy & Cohen ... 47
Liberty National Bank ... 86
Lisner, D., & Co. ... 100
Lissauer & Co. ... 102g
Lorsch, Albert, & Co. ... 60
Macdonald, R. B., & Co. ... 48
Maiden Lane Realty Co. ... 22
Market & Fulton National Bank ... 86
Mathey Bros., Mathez & Co. ... 50
May, Frank T., Co. ... 39
McIntyre Watch Co. ... 120
Mercantile National Bank ... 86
Merrill, S. K., Co. ... 48
Meyerowitz Bros. ... 68
Mock, Hugo ... 80, 81
Moore & Son ... 35
Moreau-Teigne ... 128
Mount & Woodhull ... 70
Murray, Dan I. ... 53
Myers, S. F., Co. ... 44
New England Watch Co. ... 112
Newark Jewelry Co. ... 46
Nissen, Ludwig, & Co. ... 40
Nordt, John C. ... 133
Norton, C. B., Jewelry Co. ... 98
Occidental Gem Corporation ... 102g
Ollendorff, L., Co. ... 47
Omega Watch Co ... 121
Oneida Community, Ltd. ... 28, 29, 30, 31
Outside back cover.
Oppenheimer Bros. & Veith ... 66
Oppenheimer, H. E., & Co. ... 68
Oskamp, Nolting & Co. ... 46
Osmers, Dougherty Co. ... 41
Osmun-Parker Mfg. Co. ... 38
Ostby & Barton Co. ... 12
Pairpoint Corporation ... 126
Patek, Philippe & Co. ... 122
Pennsylvania Watch Case Co. ... 116
Percival, D. C., & Co., Inc. ... 90, 91
Porter & Wiser Jewelry Co. ... 98
Potter & Buffinton Co. ... 34
Powers & Mayer ... 15
Prior, Chas. M. ... 42
Providence Stock Co. ... 50
Racine, Jules, & Co. ... 122
Reed, O. A. ... 98
Rees Engraving School ... 102g
Reichhelm, E. P., & Co. ... 132
Reinbold, Jos., Bronze Co. ... 49
Renziehausen, W. F., Co. ... 132
Revell, A. H., & Co. ... 100
Richardson, Enos, & Co. ... 43
Robert, Edmond E. ... 114, 117
Roessler & Hasslacher Chemical Co. ... 132
Rogers & Brother ... 55
Rogers, Lunt & Bowlen Co. ... 27
Rogers, Simeon L. & Geo. H., Co. ... 26
Rogers, Wm., Mfg. Co. ... 23
Ross, S. B., & Co. ... 72
Roy Watch Case Co. ... 106
Rudolph & Snedeker ... 122
Rumpp, C. F., & Sons ... 36
Sapo, Morris ... 46
Saunders, Meurer & Co. ... 72
Schloss, Julius, & Co. ... 51
Schorr, A. ... 70
Sessions Clock Co. ... 104
Sexton, Wm. L., & Co. ... 45
Sexton, Wm. L., & Son ... 44
Shanley, B. M., Jr., Co. ... 39
Sheppard, E. R., Mfg. Co. ... 104
Silbermann, Kohn & Wallenstein ... 40
Simmons, R. F., Co. ... 21
Smith, Frank W., Co. ... 24
Snow & Westcott Co. ... 40
Solidarity Watch Case Co. ... 34
Sommer Clock Co., Inc. ... 106
South Bend Watch Co. ... 106
Spencer, E. L., Co. ... 51
Sproehnle & Co. ... 96
Star Watch Case Co. ... 14
State Bank ... 86
Stein & Ellbogen Co. ... 100
Stern Bros. & Co. 62, 134, inside back cover
Sternau, S., & Co. ... 33
St. Louis Watchmaking School ... 122
Street, Geo. O., & Sons ... 42
Sussfeld, Lorsch & Co. ... 119
Swartchild & Co. ... 133
Swenarton, W. H. ... 132
Tannenbaum & Co. ... 102g
Tannenbaum, L., & Co. ... 66
Tavannes Watch Co. ... 121
Thorpe, C. G. ... 52
U. S. Smelting & Refining Works ... 132
Van Wezel, A. S. ... 72
Wachter Mfg. Co. ... 106
Wadsworth Watch Case Co. ... 13
Wagner Comb Co. ... 46
Waldron & Carroll ... 48
Waltham Watch Co. ... 110
Washburn, C. Irving ... 51
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 64
Whiteley, Alfred ... 126
Whiting & Davis Co. ... 54
Wiener & Zilver ... 70
Wodiska, Julius ... 42
Wolfsheim & Sachs ... 53
Wollstein, L. & M. ... 132
Wood, J. R., & Sons ... 4, 5
Woodside Sterling Co. ... 25
Woodstock Hoofer Watch & Jewelry Co. 98
Zarembowitz, A. ... 132
Ziruth, Henry ... 45

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

A YOUNG MAN, good practical watchmaker, with best of references, wishes a steady position. "X., 1633," care Jewelers' Circular-Weekly.

BY ENGRAVER and jeweler; wages, $25 per week; references exchanged. Address "S. A., 1505," care Jewelers' Circular-Weekly.

POSITION WANTED by all around jeweler; can also do enameling and coloring. Address "J., 1674," care Jewelers' Circular-Weekly.

ENGRAVER AND WATCHMAKER, desires permanent position; first class references. "R., 1636," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, two years' experience, desires a position in a jewelry factory. Louis Fererstein, 1687 Bathgate Ave., Bronx, N. Y.

YOUNG MAN, 21 years of age, good watchmaker and engraver, wants position with a sober man. Address Cletus Teague, Ziler City, N. C.

FIRST CLASS watchmaker and plain engraver desires position at once; salary, $20 per week. "R., 1622," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on Swiss, American and all kinds of complicated watches. A. Fisk, 229 E. 74th St., New York.

ENGRAVER and medal chaser, all around man, desires position; best of reference upon interview. "L., 1621," care Jewelers' Circular-Weekly.

YOUNG MAN, 19 years old, wishes position in wholesale jewelry house; can give best references. Address "O., 1597," care Jewelers' Circular-Weekly.

DESIGNER AND MODELER for silverware, desires position or will do work at home. Address "W. W., 1630," care Jewelers' Circular-Weekly.

YOUNG MAN, with three years' experience at jewelry engraving, wishes a steady position; good reference. "W., 1620," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and clock repairer, experienced and reliable, with first class reference, wants position. L. V. Hanes, 303 N. Lime St., Lancaster, Pa.

WATCHMAKER, engraver, jewelry repairer and salesman, 11 years' experience; A1 reference. Address "Experienced, 1689," care Jewelers' Circular-Weekly.

WATCHMAKER, thorough and rapid worker, experienced on railroad work, with best reference from employers, wants position. Jacob H. Ziegler, Rowenna, Pa.

ENGRAVER and assistant watchmaker, with good references; come at once; state wages and full particulars. Leonard W. Wetterau, 25 S. 54th St., Philadelphia, Pa.

SALESMAN, young man, selling for manufacturing jeweler, desires to make a change; can furnish best of reference. "E., 1663," cares Jewelers' Circular-Weekly.

ENGRAVER, watchmaker, jeweler, good all around man, desires to make change; married, 26 years old. Address "R. X., 1613," care Jewelers' Circular-Weekly.

BY WATCHMAKER of eight years' experience, with best references, competent to do railroad work or to take charge of department. D. A. Scoville, Coudersport, Pa.

ASSISTANT WATCHMAKER, clock and jewelry repairer, wants position; first class references; good salesman. Address "I. N. K., 1685," care Jewelers' Circular-Weekly.

WANTED, permanent position with first class house by capable watchmaker; salary, $30 per week; west preferred. Address "K., 1618," care Jewelers' Circular-Weekly.

POSITION as watch and clock repairer, can do plain engraving; experience in waiting on the trade; good references. Address "C. C., 1627," care Jewelers' Circular-Weekly.

JEWELER, young man, 24, reliable, good appearance, desires clerical situation in wholesale or retail house; highly recommended. Address Vagnina, 11 Maedougal St., New York.

POSITION WANTED by Swedish watchmaker and clock repairer, 26 years' experience; New York or vicinity preferred; good reference. Chas. Theland, Sag Harbor, N. Y.

COLORER, crack-a-jack, all colors, mixes solutions, can install plant, also take charge, seeks steady position; give full details; references. "Berlin," 44-46 Ave. D., New York.

YOUNG MAN, several years' experience, wishes to connect with good diamond or jewelry house, preferably as salesman; A1 references. "E., 1665," care Jewelers' Circular-Weekly.

LADY WATCHMAKER, with over 12 years' experience, wishes position at once; furnish own tools; can also wait on trade. Address "E. B., 1587," care Jewelers' Circular-Weekly.

JEWELRY REPAIRER desires position outside of New York City; understands stone setting; eight years' experience; $16 per week; best reference. "G., 1661," care Jewelers' Circular-Weekly.

YOUNG LADY, having 2½ years' experience in a retail jewelry store in Brooklyn, would like a position downtown, New York. Address "A. K., 1573," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, experienced on platinum, gold work and repairing, also setting, desires steady position in store or factory; salary, $20. J. Strachura, 429 E. 14th St., New York.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes a position as salesman or with a pawnbroker; furnish best of references. "S. S., 1564," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker and jeweler desires position with reliable firm; satisfaction guaranteed; less than $30 weekly not considered. "Watchmaker, 1617," care Jewelers' Circular-Weekly.

SALESMAN, young man, now selling jewelry line in New York, Philadelphia, Baltimore and Washington, desires change; A1 references. Address "W., 1591," care Jewelers' Circular-Weekly.

BOOKKEEPER, young lady, eight years' experience at bookkeeping and taking charge of office, knowledge of stenography, capable and willing worker. "C., 1662," care Jewelers' Circular-Weekly.

A YOUNG MAN desires a position as clockmaker, can help on watch work, make himself useful around the store; has no tools; west or south; $8 per week to start. A. Hofmeier, 2135 Fifth Ave., New York.

FIRST CLASS manufacturing jeweler in gold and platinum, also first class repairer, colorer, guilder and A1 diamond setter; must be a steady position. Address "H., 1645," care Jewelers' Circular-Weekly.

WELL experienced salesman, having extensive acquaintance in the trade, wants to make arrangements with good firm; salary and commission basis. Address "Traveler, 1332," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing jeweler and diamond setter, with 18 years' experience, desires position with first class house; south or southwest. Address "F. B., 1609," care Jewelers' Circular-Weekly.

YOUNG LADY, engraver and clerk, wishes position in jewelry store; will furnish tools and reference. Address "E. E., 1684," care Jewelers' Circular Weekly.

DESIRE POSITION as foreman with manufacturing jeweler, ring shop preferred; have years of experience as a foreman and thorough knowledge of all branches of manufacturing; can furnish the best of reference; communications will be treated strictly confidential. "E., 1659," care Jewelers' Circular-Weekly.

POSITION AS MANAGER of jewelry s years' experience, expert on watches a monds and in all branches; will give best erence. Chas. Becker, 2402 Evergreen Baltimore, Md.

WATCHMAKER, good and reliable, years' experience in Europe and Amer manage watch department, with g and habits, desires position. R. Robert, 3. St., Buffalo, N. Y.

BY FIRST CLASS watchmaker, middl fine pivoter, can also assist at eng av per week; south or west, small town pr samples on request. "M. S., 1562" ca elers' Circular-Weekly.

WATCHMAKER and optician, thor ug rienced in all classes of watches, Swiss ican and English, open for engagme dress for two weeks, "Aber, 1481," c elers' Circular-Weekly.

FIRST CLASS ENGRAVER, with ences from last places employed, d res where he can learn watch making a pairing; have already some k w g Van Atta, Spencer, N. Y.

THOROUGH WATCHMAKER, g at ex on all watches and all complcat six watches daily, nice work; g d s references offered. "Watchmake , Boston St., Newark, N. J.

YOUNG MAN, with three years ex do good job, clock and plain wate wait on trade, would like to finis watchmaker; good references. "K A care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, high gra man, thoroughly competent and exper both lines, able to take charge, open tion April 1; best references. Address B care Jewelers' Circular-Weekly

WATCHMAKER and salesman, s bench, one year of factory experi references; central western State salary $18 a week; age 25 years. A E 319 Pacific Ave., Jersey City, N. J.

SALESMAN AND ENGRAVER, a st man and an A1 engraver, married, des tion in California with chance of adva can furnish unquestionable refere ce 1657." care Jewelers' Circular Weekly

POSITION WANTED by first class wat optician and salesman, quick w k a very best references as to honesty an near Pittsburg, Pa., preferred Add 1675, care Jewelers' Circular-Weekly

ENGRAVER; young man, first class engr sires position at letter and monogram e willing to wait on trade; southwest p samples on request; good reference 1475," care Jewelers' Circular Weekly

A1 WATCHMAKER, engrave wants permanent position in west or d have tools, can furnish best of r years' practical experience, n e y r s position. Address Box 211, A a, O

POSITION WANTED by a first la maker, 18 years' experience, co pete kinds of work, fine and m references; fine set of tools. Adre s nent, 1602," care Jewelers' Circu W

WATCH and clockmaker, just a rived f land, desires position in New Y k repair all kinds of foreign watches an city reference for honesty and s bri dress "Frank," 452 Fourth Ave., New

YOUNG MAN, 25, jewelry des ne d setter, famiiar with every b a manufacturing, speaking Eng h wishes steady position as in P," care G. Dantenil, 246 W York.

YOUNG MAN, 18, wishes posi n a r elry store as assistant watch and c k also do selling; will work f r a sm l chance to finish trade; can f h ences. "E., 1656," care Jew Weekly.

FIRST CLASS WATCHMAKER s high grade and complicated watches, t all trades, desires permanent p house; 20 years' work at bench, cap b ing on trade. "Z., 1655," care Jew Weekly.

WANTED, by a first class watchmaker engraver of 23 years' experience, po Illinois or Indiana; American, g d ap first class references; do not use t liquor; $20 per week. Address "Ohi care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

HIGH GRADE retail diamond, watch and jewelry salesman, who knows how to handle the best class of trade, desires to connect himself with first class house, highest reference as to ability and character. Address "B. C., 1650," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

SALESMAN, reliable young man, 24, with nine years experience in pawnbroker's sale store, 3 years with present employer, is very desirous of changing position; can furnish A1 reference; a personal interview will be very much appreciated. Address "G., 1667," care Jewelers' Circular Weekly

WHAT INDUCEMENTS have you to offer an engraver-watchmaker, capable of pleasing first class trade and taking charge of same; married, age 35, 15 years' experience, now permanently employed in New York State, wishing change to the west or south? Address "L. M., 1606," care Jewelers' Circular-Weekly.

PRACTICAL watchmaker and a good salesman, age 30 years, American of good address, the past 4 years manager of an up-to-date jewelry store, well acquainted with the eastern markets, desires position as manager, or invites correspondence; best of reference. Address "R. R., 1," care Jewelers' Circular-Weekly.

SILVERWARE SALESMAN, thoroughly competent high class man, thoroughly acquainted with the best trade, 15 years' experience, is open for a representative line of silverware in western territory; can furnish good suggestions for building up a line; strictly temperate; am employed at present; good reasons for wishing to change. Address "Silverware, 1375," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker, graduate optician and salesman, good habits, single, pleasing address, capable of meeting all classes of customers in an intelligent manner, employed at present as head watchmaker for one of the largest firms of the west, desires change April 1; west preferred; no position considered that pays less than $25 per week; all correspondence answered on date of receipt. Address "E. R., 1," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER WANTED, at Evans' Jewelry Store, Reading, Pa.

FIRST CLASS WATCHMAKER and engraver. M. Ruddy, New London, Conn.

WANTED, experienced clerks in wholesale jewelry line. Fred Kautman, 565 Broadway, New York.

WANTED, first class watchmaker and engraver, advance. Randall & Whitcomb, St. Johnsbury, Vt.

WANTED, first class engraver and salesman; steady position for right man. A. D. Norton Co., Gloversville, N. Y.

WATCHMAKER; must be competent and reliable; reference required. Address "M. C., 1," care Jewelers' Circular-Weekly.

PERMANENT, good salary; The Button Oliphant Co., Bridgeport, Conn., want competent, first class watchmaker, engraver and jeweler.

WANTED, cut glass salesman, one who has a trade; will make liberal arrangements. Address "Cut Glass, 1607," care Jewelers' Circular-Weekly.

CLERKMAKER, neat and active, one who can also wait on customers; state age, salary and references. "N., 1693," care Jewelers' Circular-Weekly.

FIRST CLASS ENGRAVER who can assist in watch or clock work; send samples and particulars; permanent position. Arthur M. Field Co., Asheville, N. C.

JEWELER who can make cluster and festoon pendant and gold work and set stones, job, etc.; permanent position. Arthur M. Field Co., Asheville, N. C.

WANTED, watchmaker, one who understands the escapement and adjustment; first class; none other need apply; steady job. Box 614, Wheeling, W. Va.

ENGRAVER, on fine emblems and jewelry, capable of chasing, enamel cutting, lettering, etc.; state references, salary, etc. Gustave Fox Co., Cincinnati, O.

WANTED, a first class engraver with some experience in jewelry work; permanent position. Address, with references, samples, etc., H. Mahler's Sons, Raleigh, N. C.

TWO GOOD WATCHMAKERS and one clockmaker wanted, answer giving references; only first class men need apply. Jewelry Supply Co., 45 John St., New York.

FIRST CLASS OPTICIAN, also watchmaker and salesman, in a large retail store in Jersey City, must be well recommended. Address "C., 1586," care Jewelers' Circular Weekly.

WANTED, good watchmaker, engraver and salesman, at once, sample of engraving and references required in first letter. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

WANTED, SALESMAN, by a manufacturer with good established trade, man proves his worth, chance to get interest in the business. Address "X., 1673," care Jewelers' Circular-Weekly.

EXPERIENCED salesman for retail jewelry store in Massachusetts, one who can do some repairing preferred, best references required; state salary. "L., 1474," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker; give full particulars in application, age, experience, nationality, whether married or single; permanent position. Jules Wendell & Son, Oswego, N. Y.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, competent clock maker who resides in New York or vicinity, who is in a position to do outside work when required. Address, in writing, Hahl Automatic Clock Co., 103 Park Ave., New York.

JEWELER, experienced at repairing and new work for retail workshop; give references and state experience and salary expected in answer. Address E. J. Scheer, 144 Main St., E., Rochester, N. Y.

WANTED, AT ONCE, young man who can do first class jewelry and clock repairing; good opportunity for advancement to the right party. Address W. T. Eisensmith, Box 358, Charleston-Kanawha, W. Va.

WANTED, at once, first class watchmaker, engraver and graduate optician; send reference with letter; permanent position for the right man, in good college town. Address "H., 1471," care jewelers' Circular-Weekly.

WANTED, AT ONCE, good, honest, sober, industrious assistant watchmaker, clock repairer and salesman, a hustler not afraid of work; $10 to $12 per week; must furnish good references. A. H. Furstnow, Fond du Lac, Wis.

WANTED, first class watchmaker and engraver in Michigan town; must have best of references; send sample of engraving; steady position, good wages. Address H. F. Hahn & Co., Wabash Ave. and Monroe St., Chicago, Ill.

TRAVELING SALESMEN wanted; responsible men wanted, to take out high grade medium sized sterling hollow ware as side line; must be capable of furnishing bond for line. Address "T., 1669," care Jewelers' Circular-Weekly.

WANTED, first class engraver and optician to take charge of both departments, in one of the large cities in Texas; must come highly recommended; first class salary for a first class man. Address "D., 1206," care Jewelers' Circular-Weekly.

WANTED, watchmakers and salesman; state salary and experience in first letter. G. K. Ware, 1707 Atlantic Ave., Atlantic City, N. J.

WE WANT a first class jeweler in every principal city where we are not represented, to handle an exclusive line of fine quality cut glass and to act as agent within his territory. Address "Cut Glass, 1629," care of Jewelers' Circular-Weekly.

WANTED by a manufacturer of high grade gold and platinum jewelry, a salesman to represent the line in the larger eastern cities; line is established, but wish a progressive salesman of good standing among the best stores. Address "High Grade, 1610," care Jewelers' Circular-Weekly.

E. A. POTTER CO. require services of salesman to cover territory from Cleveland to Omaha, beginning April 15, 1910; must be thoroughly experienced in handling the wholesale trade and familiar with territory. Address applications to Alfred K. Potter, 36 Garnet St., Providence, R. I.

WANTED, a hustling young man, with good references for New York City as salesman for manufacturing jeweler. Address "H., 1671," care Jewelers' Circular-Weekly.

WANTED, by April 1, a good all around watchmaker, jeweler and clock repairer and plain engraver, a man who can take care of a store when I am away; permanent position for the right man, in a town of 8,000, good climate; will pay $15 per week to start with. P. H. Loeper, Ashland, Pa.

EXPERT WATCHMAKER who is a good engraver and salesman, who can do some jewelry jobbing; first class references wanted; position permanent and reliable in Connecticut; wages $20, if satisfactory will raise; references and sample of engraving in first letter. Apply to "R., 1682," care Jewelers' Circular-Weekly

ENGRAVER and jewelry repairer for my new store; a steady, pleasant position for a competent man; state references and all particulars in first letter. George Honnet, jeweler, Wilmington, N. C.

SALESMAN WANTED, first class man, one preferred with established trade in large and small towns in Minnesota, Michigan, Wisconsin and Iowa. Address "Ring Makers, 1678," care Jewelers' Circular-Weekly.

WHOLESALE jewelry house about to start in the manufacturing business, wishes to engage a competent foreman and organizer, one who understands the manufacturing of metal goods, sash pins, rhinestone hat pins, brooches, etc.; only first class men need apply; state experience, give references and salary wanted. Address "X. Y. Z., 1640," care Jewelers' Circular-Weekly.

SALESMAN, it is desired to establish local agencies in all the leading cities throughout the United States, Canada and Mexico, on a profitable proposition which does not require any investment of cash; using spare time only, you can substantially increase your income. Write to-day for further particulars and secure the agency for your city. W. B. Collins, 19 Union Sq., New York.

SALESMAN WANTED, young man having the natural qualities of a salesman, aggressive and bright, preferably one with road experience. Address "Manufacturing Jewelers, 1677," care Jewelers' Circular-Weekly.

PROVIDENCE manufacturer of high grade gold filled chains, fobs, bracelets, etc., wants salesman with established trade, for Pennsylvania, New England and western territory; state experience and references. Address "Box 1527," care Jewelers' Circular-Weekly.

WANTED AT ONCE, an assistant watchmaker and engraver, also to do clock and jewelry work and be able to wait on trade; must be up in the business; permanent position and good salary; sample of engraving and reference with application. Address H. J. Homrich, 915 Third Ave., Huntington, W. Va.

SALESMAN with an established trade among the largest and middle class retail jewelers in Chicago, St. Louis, Kansas City, Minneapolis and the western territory, to carry exclusively a complete line with high reputation of filled chains, fobs, bracelets, pendants and gold necks and guards; an exceptional opportunity for an exceptional man; full particulars and statement must accompany application. Address "P., 1487," care Jewelers' Circular-Weekly.

(Special Notices continued on page 102f.)

Special Notices.

(*Continued from page 102e.*)

HELP WANTED.—Continued.

SALESMAN; a manufacturing jewelry concern desires a thoroughly experienced salesman for the south; only a first class man with an established trade throughout the south and one accustomed to handling a high grade manufacturer's line, including diamonds and diamond-mounted jewelry need apply; a good opening for an A1 man; state full particulars. Apply "Crown, 1648," care Jewelers' Circular-Weekly.

WANTED, manufacturer of 10-karat and 14-karat, wants salesman for New York, Philadelphia and Baltimore; exceptional opportunity for the right man; answer must contain full particulars and will be considered confidential. Address "U., 1672," care Jewelers' Circular-Weekly.

WANTED; one of the largest jobbers in west has a fine trade established in Iowa and Nebraska for a salesman of ability; one who has established trade would find an extraordinary opportunity; three trunks; prominent line of watches, jewelry and general line. "Jobber, 1464," care Jewelers' Circular-Weekly.

Business Opportunities.

PARTNER WITH CAPITAL to market patentable invention; sells easily; absolute certainty. Address "E., 1584," care Jewelers' Circular-Weekly.

FOR SALE; fine location in Nebraska, 1,200 inhabitants; best stock in town; can sell reasonable if taken at once. Address "W. N., 1544," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "A. G., 1683," care Jewelers' Circular-Weekly.

FOR SALE, at Earlington, Ky., good mining and railroad town, stock and fixtures; railroad inspection; can reduce the stock to suit applicant. Apply Kruckemeyer & Cohn, Evansville, Ind.

PAWNBROKERS and jewelry business for sale; can be bought for $1,000 or less; reason for selling, climate too high for health. Address "V., 1605," care Jewelers' Circular-Weekly.

EXPERIENCED jewelry manager, with several thousand dollars' capital, A1 references, would consider favorable proposition, viz., partnership, etc. "T. E., 1692," care Jewelers' Circular-Weekly.

FOR SALE, firmly established jewelry business in Greater New York; fine location, low rent, good lease; business increasing rapidly every year. Address "Business, 1568," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business, established 25 years; will sell for $4,500, or stock can be reduced to suit purchaser; poor health reason for selling. A. & R. Bergman, 181 Main St., Buffalo, N. Y.

SPLENDID OPPORTUNITY; a partner with means, first class chance. Address "S., 1598," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale on one of the best streets in Chicago; established 18 years; $7,000 stock; will reduce if desired; five years' lease. Address "S., 1422," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

AN OLD, well-established jewelry, optical and repairing store, business center, to be sacrificed for $3,000; including stock, fixtures and lease; proprietor's death cause of selling. Mrs. Rosenfeld, 1134 7th St., N. W., Washington, D. C.

A NEW YORK jewelry manufacturing concern, wishing to increase its business, would consider taking into partnership a good salesman with some capital to invest; splendid opportunity to right party "L., 1660," care Jewelers' Circular-Weekly.

FOR SALE, good paying jewelry business in good, live city of 5,000 population in southwestern Kansas; stock and fixtures will invoice about $4,000; engaged in other business reason for selling. Address "Veritas, 1611," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store with stone cutting plant, equipped for manufacturing jewelry, in a good and prosperous western town of 20,000; will invoice $4,500; good reason for selling, other business. Address "T., 1547," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo, bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

SUMMER STORE in Seabright, N. J., for rent; occupied by jeweler for the last 15 years; safe and fixtures in the store; rare opportunity for New York jeweler to make money during Summer months. Apply to John Lindsay, Ocean Ave., Seabright, N. J.

SALESMAN; manufacturing jeweler of Newark, N. J., would like to meet man well connected with fine trade to form partnership; $3,000 to $4,000 cash required; this is a good opportunity for right party. Address "Honesty, 1644," care Jewelers' Circular-Weekly.

EXCELLENT CHANCE for wide-awake person with $8,000 to $10,000 to buy attractive jewelry and optical store in Atlantic City, N. J., on the Boardwalk, established 15 years; reason for selling, going in other business. Address "D. K., 1681," care Jewelers' Circular-Weekly.

THE CHANCE of a lifetime; a complete factory and office, up-to-date power machinery, tools, die cutters, metal, etc., stock of hard enamel souvenir jewelry, situated at Niagara Falls, N. Y.; good reasons for selling. Address J. J. Zock, 67 W. Adelaide St., Toronto, Ont., Can.

UP-TO-DATE jewelry store in best booming city of Florida with over 35,000 inhabitants, best and nearest port to the Panama Canal; stock and new fixtures will inventory about $15,000; will expect a reasonable bonus; only cash buyer considered. "P. L., 1680," care Jewelers' Circular-Weekly.

FOR SALE, 44 shares, $100 each, of the Walker Staler Co., jewelers; the purchaser gets secretary, treasurer and manager's place at $75 per month, but must be a good watchmaker; the best city in the State; very little competition; will earn 15 to 20 per cent. on the investment. A. P. Staley & Bro., High Point, N. C.

THE CHANCE of a lifetime; for sale, one of the oldest retail jewelry stores in New York City, established over 45 years in one of the best locations, carrying over $65,000 worth of stock; must sell for cash; best references; reasons for selling, settling up an estate. Address "C. T. O., 1595," care Jewelers' Circular-Weekly.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

ADJOURNED bankrupt sale; the sale of the H. D. Conc Jewelry Co.'s stock of goods, Cedar Rapids, Ia., has been adjourned to Tuesday, March 22, 1910, at which time it will be sold at public auction to the highest bidder, for cash; stock and fixtures invoiced at $23,000; favorable lease for long term, if desired. F. Braun, Trustee.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

WELL ESTABLISHED business, best Jersey; commutation to New York, $5 competition; 3,000 inhabitants; worked only; takings February, $106.10; last months average $118; einch for watchmal position in New York or beginner wit capital; rent, with three rooms, all impro $15; beautiful country; must sell by good reason. "B., 1652," care Jewelers lar-Weekly.

WELL ESTABLISHED jewelry ness, best store in one of th towns in Oklahoma; populatio 000; chief manufacturing and growing city in the state; stock and well selected, Invoice $1 fixtures $2,000; can reduce; w retire. Address "X. D., 1463," Jewelers' Circular-Weekly, 503 worth Bldg., Chicago, Ill.

A VERY desirable opening for a man with cash capital of $2 in a well known, long estab retail jewelry business, situat the most select part of a popul tail business street in Bro N. Y.; to a man who is familia the trade, a very substantial in will be given in the business; opportunity for the right party A dress "W. E. E., 1585," care elers' Circular-Weekly.

For Sale.

FOR SALE, one large fireproof jewele bargain. Apply 9 Maiden Lane, ro York.

FOR SALE or exchange, fine Sw wa terial. "S., 1596," care Jeweles' Weekly.

FOR SALE, wall case, quartered oak, 12 2 feet deep. Eastwood Park Co., 13 Lane, N. Y.

FOR SALE, very fine, three wall cases counter cases, walnut. I. Zweigel, 136 Ave., near 114th St., New York.

FOR SALE, one M. W. lathe, counter sha engraving block, optical trial case, univer plate, foot wheel, polishing lathe and typ Address "I., 1686," care Jewelers' Weekly.

ONE of our new self-winding regulators prestige to your repair department; send new easy terms. Imperial Clock Co., City, Ill.

FOR SALE, large safe, six-inch flat hammer, blower and other machinery in b dition. Meyer Machine & Tool Works, Whorter St., Newark, N. J.

FOR SALE, genuine Chicago Watch T modern outdoor electric flasher watch sig plete with written guarantee, at a barga dress "Complete, 707," care Jewelers' Weekly.

ONE ENGLISH REGULATOR, 7½ fee nine show cases, 8 x 2½ x 1½ feet; black bottoms, 8 x 2½ x 2½ feet; side case x 3 feet. Address Estate of Quintard Br Main St., Poughkeepsie, N. Y.

JEWELERS' TOOLS for sale; wire flit rollers, screw presses, foot cutting press ishing lathe, spinning lathe, draw he h, gas engine with 100-gallon tank, a mal all or separate. Dallery, 512 Fv green Brooklyn, N. Y.

FOR SALE, fixtures, golden oak j w e ease 10 ft., all sides beveled plate g hase, cost $250, will sell for $125. Indianapolis; used four years; al tw eled plate show cases, $12.50 and $1 ea annual opportunity to get fixtures at a b Inquire Chris. Bernlochr & Bro., jewel E. Washington St., Indianapolis, Ind

Wanted to Purchase

WANTED, plated or coloring shop, or l at same; would consider repair shop where could be added. Address "Shop, 16 Jewelers' Circular-Weekly.

To Let.

STORE to let, suitable for optician and ... Rosenbloom, 567 W. 181st St., New

Elegant spacious loft, with plenty of ... modern improvements. F. W. Gess-... John St., New York.

...ge office to sublet with large manu-...jewelers and silversmiths, who have ...e trade of jobbers and department ...R., 1592," care Jewelers' Circular-

...ne-half of a large light office in the ...rsmiths' Building, New York; would ...nufacturer who sells to the high class ...lry trade. Address "V., 1347," care ...Circular-Weekly.

...O E, very desirable suite, also a ...gle offices to let in Chatham ...al Bank Bldg., 192 Broadway, ...hn St.; suitable for jewelers; ...oderate. Cruikshank Co., 141 ...ay, New York.

Miscellaneous.

A MINIATURES copied from any ... watches, dials, brooches and lockets ... Engraving Co., 45 Maiden Lane, New

FOR RENT

Office Room in CHICAGO

... Heyworth Building. ...ul Room for Samples, ...ctric Light; Free Tele-...or, Services of Typewriter ...d l conveniences.

RENT $25. PER MONTH

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...GAR & CURTIS, 81 Nassau Street NEW YORK

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TANNENBAUM & COMPANY

CUTTERS OF SEMI-PRECIOUS STONES AND MANUFACTURERS OF IMITATIONS IN ALL QUALITIES, SIZES AND SHAPES

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NEW YORK BOSTON LONDON PARIS OBERSTEIN

"THE REES SPECIAL" GRAVER

The finest Graver in the WORLD. NO QUESTION about it. Money back if not delighted.

Hand forged from finest GERMAN Razor Steel Especially Prepared

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"Gems and Precious Stones"

Their CHARACTERISTICS, LOCALITIES OF PRODUCTION TESTS and some CURRENT LITERATURE

Flexible Cover, Postpaid, 50c.

PUBLISHED BY

THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John St., New York

Lancaster, Pa.

F. L. Pfiester, Brooklyn, has been visiting his father, L. F. Pfiester.

Marcus Edelstein visited Philadelphia last week.

James Irons, watchmaker for E. G. Hoover, Harrisburg, visited Lancaster last week.

J. C. Bair, of Hanover, Pa., has taken a position with T. Wilson Dubbs as watchmaker.

A. F. Hostetter, of the Non-Retailing Co., was last week elected a manager of the Manor Turnpike Co.

W. S. Oberlin, Columbia, was, last week elected a member of the executive committee of the newly-organized Columbia Business Men's Association.

Louis Weber & Son have remodeled their store to some extent in order to change a couple of departments. The jewelry department has been placed at the rear and the diamond department moved to the front.

Frank B. Vondersmith, head salesman for Louis Weber & Son, has recovered from his recent attack of illness. The firm has placed on the sill of one of the show windows a chronometer set in a handsome copper case.

W. W. Appel, who was among the victimes in the late big fire, has leased a storeroom at 131 N. Queen St., in the Snyder building, which he will occupy about April 1. His fire loss has not been completely adjusted yet.

Probably the highest price ever paid in Lancaster County for a "grandfather's clock" was paid a few days ago at the Metzler estate sale, in Salisbury Township, when Abram Metzler bought for $336 a particularly fine specimen.

Among those drawn last week for jury service in the coming terms of court were three members of the trade, H. S. Meiskey, of the H. S. Meiskey Co.; George R. Weber, of Louis Weber & Son, and G. Edward Forrest, silver worker.

Among the jewelers who visited Lancaster last week were W. J. Frazer, Lincoln; P. L. Paterson, Scranton; S. H. Miller, Mt. Joy; H. E. Heberling, Parkersburg; C. E. Hinkle, Mt. Joy; Edward Fieles, Pittsburg; Ralph T. Gochnaur, Cleveland, Ohio.

Oscar Kranich, watchmaker for Pirosh & Simmons, York, has entered the Ezra F. Bowman Technical School as a student in engraving. Ammon W. Arter, Sunbury, has returned to the school, having been absent because of illness. Gordon L. Gardner, Fort Mead, Fla., a former student of the school, has engaged in business for himself at Fort Mead.

A stranger giving the name of Irwin Miller recently obtained employment with Rev. E. M. Engle, near Mt. Joy. A few days ago he called on Jeweler Fegley at Mt. Joy, and told him he had been sent to town by Mr. Engle for some freight, but some charges had to be paid first. As Mr. Fegley knew Rev. Engle, he loaned the man $3.50, and that was the last seen of the stranger, who fleeced others with the same story before disappearing.

The following traveling representatives visited Lancaster, Pa., recently: Mr. Corwin, Powers & Mayer; J. W. Timberlake, R. A. Patterson; J. P. Stearns, Unger Bros.; J. H. Sylva, New Haven Clock Co.; Charles A. Smith, M. B. Bryant & Co.; Fred Crane, Mandeville, Carrow & Crane; L. A. Burt, R. Wallace & Sons' Mfg. Co.; R. C. Chapin, Chapin & Hollister Co.; L. J. Storch, Enos Richardson & Co.; W. H. Rowland, International Silver Co.; A. G. Lee, E. Howard Watch Co.

Texas.

S. H. Kavanaugh has established a store at Richmond.

J. W. Hultz has opened a watchmaker's shop at Eastland.

Lee S. Smith has opened a watchmaker's shop at Miles, Tex.

C. M. Bailey has succeeded to the firm of Bailey & Mendell, Dallas.

M. Shane & Co. have opened a trade-shop at 1017 Main St., Ft. Worth.

O. Levytansky, San Antonio, has just closed a very successful auction.

J. A. Jenson, Weatherford, has sold his stock and is seeking a new location.

J. L. Welborn, Terrell, has purchased the jewelry stock of J. C. Martin, Dallas.

John Johnston, Big Springs, has just moved into his new store and has increased his stock.

W. A. Bickford, who recently moved to San Antonio, has closed out that store and opened in Cuero.

L. F. Rogers, Mt. Pleasant, has returned to his old home in Mississippi, owing to an illness in his family.

The firm of Wilson & Watson, Anson, has been dissolved, J. M. Wilson assuming full control of the business.

K. E. Clark, formerly with R. C. Glover, Dallas, has gone to Pflugerville, where he will engage in business for himself.

F. J. Woods, Springtown, is closing his business at that place, moving to Henrietta, where he will open on a larger scale.

The Noah Deal stock, Arlington, which was sold by receiver was purchased by George Upchurch and moved to Alvin.

Mrs. Bleuer, wife of R. P. Bleuer, Clinton, Okla., is recovering from a successful operation which was performed about two weeks ago.

H. H. Johnson, Athens, was in Dallas recently making purchases of jewelry. Mr. Johnson is a watchmaker and has not heretofore carried any stock.

E. J. Leben has opened a watch, jewelry and optical store on Pearl St., Beaumont, Tex. Mr. Leben was formerly connected with Kolter Bros., of that city.

W. J. Blair, who has been employed as watchmaker for H. H. Hawley, Stamford, has severed his connection and opened at Knox City with a small line of jewelry.

Frank Miesch, Clarksville, has just returned from an extended trip through Oklahoma, having stopped for about a month with his brother, Mike Miesch, Muskogee.

G. C. Newton & Son, Waxahachie, suffered a loss by fire of his house in Dallas. Mr. Newton's loss is about $2,700 on the house, with but a small amount of insurance.

The Pratt Jewelry Co., which carries a large jewelry stock at Cisco, had its place completely gutted by a fire which destroyed the whole block in which their store was located.

In the fire at Forney, Tex., which did so much damage, th store of Sam Wilhoit was destr Wilhoit's loss will reach about $ insurance.

Jessie Smith, Canton; A. S Wichita Falls; Z. Glick and T H rell; T. C. Allen, Brady; M. Walk hachie, and I. Goodman, Wac w visitors to Dallas.

C. F. Lueddeke, who rece y Dallas, was called to his father's New Ulm. It is not expected t return to Dallas, but will purs as watchmaker in New Ulm

Benjamin C. Taber, at one ti in business with his father i died recently at his home Tex. The deceased was born and later resided in St. Louis, M

Arthur Cox, formerly of Da copyrighted a new watch-record b book is much larger than the on now in use and Mr. Cox has g of inducing a general use of

E. S. Morris & Co., druggists Falls, have carried a small st ck for the last two or three years burglars gained entrance to the store and helped themselves t of high-grade jewelry.

H. H. Hawley, Stamford, w last week. He reports having loss by fire at his home in Gre house was totally destroyed, not ever being saved from it. The v house was $3,600, with $1,800 in

S. H. Snow, Boswell, Okla Dallas the past week and reports exceptionally good in his immed He also states that he has just two farms and will soon retir watchmakers' trade and take up bondsman.

The Clarence Linz Co., 2 Dallas, has found that the vic tendant upon a keen rivalry w together to its liking, and ha its stock to Linz Bros This been moved and a competent o been placed in charge of it.

Wm. Fritz, Dallas, has sold there. Mr. Fritz has contr trouble since he has been in t and he is going to return to Ger year's stay and if his condition will, at the expiration of that t to this country, locating in sou fornia.

H. W. Bounds, Dallas, has b treasurer of the Dallas Lodge o pendent Order of Puritans, wh been organized in this city was also unanimously elected m degree team. For his strenuous organizing this lodge William was presented with a 2½ kar by the members of the organi a is composed of the most pro the city. This ring, which wa to Mr. Waldstein, was ma from an original design offer Bounds and is a handsome art achievement.

Tappan & Gardner, Farlington added a watch and jewelry re ment.

PATENT DEPARTMENT

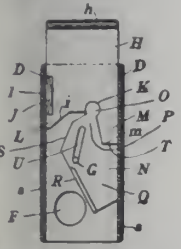
...CH CONTAINED A LIST OF THE LATEST PAT-...ED BY THE UNITED STATES AND GREAT ...E UNITED STATES PATENTS THAT HAVE ...O THE REGISTERED TRADE-MARKS.]

...TED STATES PATENTS.

ISSUT OF MARCH 1, 1910

...IGAR-TIP CUTTER. William R. ... Cranston, R. I. Filed Dec. 18, ... Serial No. 533,896.

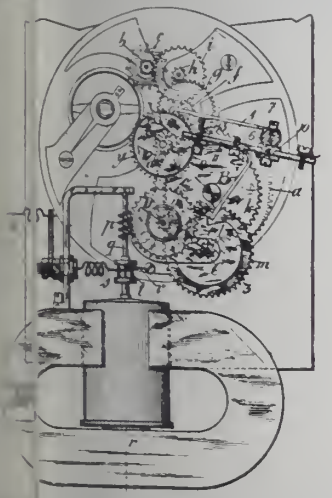
...-tip cutter, the combination with a ...d with receiving openings, of a ...dably mounted in the casing ad...



...penings and movable both longi... transversely of the casing, a slide ...g pivotally engaging an end portion ... adapted to longitudinally move the ...eans fixed in the casing and slidably ... plate for imparting transverse move... plate.

...LECTRIC WINDING MECHANISM ... TIMEPIECES. Jacob Steiger, Besan... France, and James Besancon, La ...a-de-Fonds, Switzerland. Filed May 12, ... Serial No. 495,385.

...winding mechanism of the character ...he combination with an electric motor, ...a of contact members for closing the ...



...it, a collet engaging one of said mem... permitting the same to descend by ... predetermined time, and a second col...goon the second contact member to raise ...o contact with its companion member.

...3 SAFETY-CATCH. Thomas Mount... Newark, N. J., assignor to Blancard & ...ew York. Filed May 11, 1909. Se... ...o. 495,258.

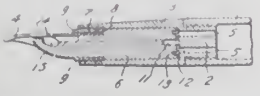
...olding catch comprising a pin guard ... hook at one end, a two-armed L-...ch member, one arm of which is piv... pin guard near its outer end and ...id pin guard for engaging the end of ...erm of the said catch member to lock the same in closed position, in which position the elbow of said catch member is in coacting proximity with the hook end of said guard, said catch



member being resilient and adapted to yield to pressure to open said catch.

950,596. FEED-VALVE ACTION FOR FOUNTAIN-PENS. George H. Heindselman, Provo, Utah. Filed Sept. 4, 1909. Serial No. 516,194.

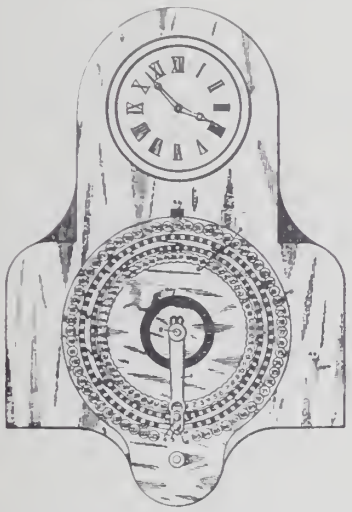
In a fountain-pen, the combination of a barrel, a detachable section provided with an extension screwed into an end of the barrel, said extension having feed openings therethrough, a feed valve



rotatable in the detchable section and provided with longitudinal channels in spaced relation, said channels merging at their inner ends into a supply opening and connecting at their outer ends with direct feed channels, the valve being rotatable so that the supply opening connects the feed openings of the extension aforesaid, or lies between said feed openings to shut off the supply of ink, and a pen point arranged at the lower end of the detachable section adjacent to the feed valve.

950,649. TIME RECORDER. Mois H. Avram, New York. Filed April 5, 1905. Serial No. 253,965.

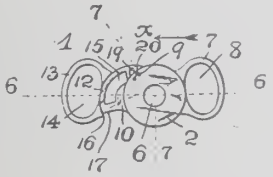
The combination of a rotatable index lever, a casing to hold a circular record sheet, adapted to be moved simultaneously with and through the



same angle as the index lever, gearing actuated by the lever, actuating gearing which causes the casing to revolve, and means for imparting a record to the record sheet.

950,692. CIGAR-TIP CUTTER. Louis E. Garragus. Newark, N. J. Filed March 9, 1907. Serial No. 361,492.

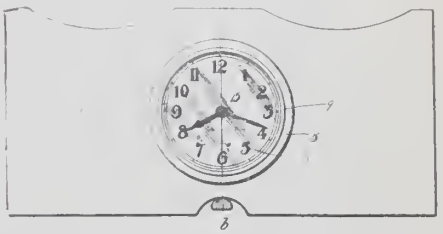
A cigar-tip cutter comprising a pair of circular and centrally perforated body-members, an arc-shaped marginal wall between portions of said body-members, all arranged to provide a cutter guide between said body-members having a marginal



opening, a pivot-post extending across a portion of the marginal opening between said body-members, a second post also extending across said marginal opening, said posts being located near the marginal edges of said circular body-members, a plate provided with a cutting-edge, said plate being pivoted upon said first-mentioned post and being movably arranged between said body-members and in said marginal opening, and said plate being provided with a curved slot in which said second mentioned post is arranged for limiting the movements of said plate, substantially as and for the purposes set forth.

950,780. SELF-MOUNTING CASE FOR WATCHES AND WATCH-CLOCKS. Edwin Hart, Waterbury, Conn., assignor to The New England Watch Co., Waterbury, Conn. Filed Dec. 18, 1909. Serial No. 533,807.

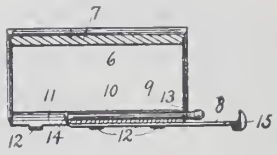
In a self-mounting case for watches and watch-clocks, the combination with a case-body having an outwardly extending self-mounting flange formed with an externally threaded spacing-shoulder extending forward at a right angle from



it, of a self-mounting ring carrying the watch-crystal and provided with an inwardly extending internally threaded spacing-shoulder for coaction with the spacing-shoulder first mentioned in binding the self-mounting flange and self-mounting ring upon the opposite sides of the flap or part in which the watch case is mounted.

950,815. POCKET MATCH-SAFE. John A. Burr, Feeding Hills Mass., assignor of one-half to Frank A. Champlin, East Long Meadow, Mass. Filed June 29, 1907. Serial No. 381,405.

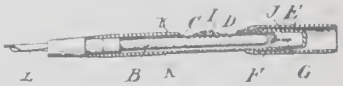
A pocket match-safe comprising a rectangularly shaped box substantially as shown, having a cover or lid at one edge adapted to be removed for the insertion of matches and having a recess in the opposite edge for the reception of a single match, said match-receiving recess being open at the top end of the box to permit the passage of a single match, a narrow slit being formed at the lower or inner end of said match recess to permit the passage



of the extractor end, guides on the outside edge of the box adjacent the match recess, and an extractor rod equal in width to the width of the slit and mounted to slide in said guides and having its inner end portion projecting through said slit to engage a match and having a finger-piece 15 on its outer end shaped to extend over and close the match outlet opening, the extractor rod being of a length to extend from the bottom inner end of the box to the top outer end, whereby when the extractor is closed the slit is closed by the extractor rod and the outlet opening is closed by the part 15.

950,817. FOUNTAIN-PEN. William I. Ferris, Westfield, N. J., assignor to the L. E. Waterman Co., New York. Filed Aug. 23, 1909. Serial No. 514,264.

In a fountain-pen the combination of a writing-pen, an inelastic casing or holder, an elastic ink reservoir within said casing, an ink feeding device between the writing-pen and said elastic reservoir, a presser bar within said inelastic casing but outside the elastic ink reservoir and secured within said casing by a spring attached by a link to the



presser bar for holding the presser bar in place within the casing, said presser bar having an outward bowed portion which projects into the slot in said outer casing, said outer casing having a slot for the insertion of the finger for compressing the presser bar and elastic reservoir, said outer casing having a sleeve secured thereon but

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References furnished on application. All correspondence str y confidential.

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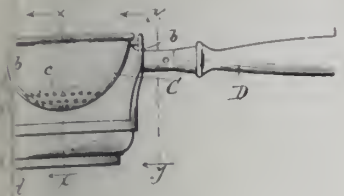
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ablelongitudinally on said casing to expose to ver said slot, which sleeve when in position to er said slot is securely held in place on ou casing by a tight conical frictional

0,88 TEA OR COFFEE STRAINER. Nathaniel Barstow, Providence, R. I., assignor to the N. Barstow Co. Filed Feb. 20, 19 Serial No. 416,845.

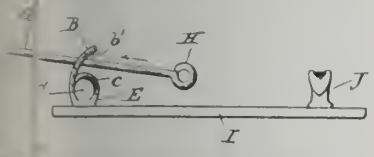
or coffee strainer, the combination with cup and a handle, of standards fixed



up, a strainer member pivotally mounted andards, and means upon the cup for the dr p from the strainer member into

8 PIN Emil R. Crecelius, Providence, R , assignor to Arnold C. Messler, Pawt t, R I. Filed Jan. 21, 1909. Serial N 473,410.

oint comprising a base, ears upon the ovided with beveled margins, and a



n the base provided with beveled mara ted to abut against the beveled margins

9 FOUNTAIN-PEN. Clarence E. Martin and Charles Dunn, New York. Filed Je 4, 1908 Serial No. 436,576.

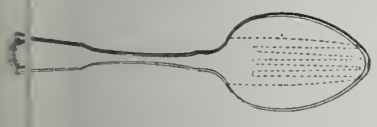
a untain pen, the combination of a body g n annular end face, and contiguous nd concentric therewith a beveled edge, ap movable longitudnally of said body, h ng a beveled edge and a flange adapted



e respectively at said beveled edge and e face of said body, the line between said f and said beveled face contiguous thereto juxtaposition with said line between said eled edge and said flange when said cap ac upon said body.

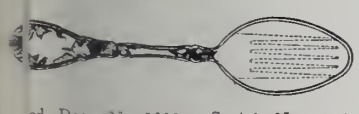
Designs.

54 SPOON, FORK OR SIMILAR ARTICLE. Henrik Hillbom, Wallingford, Conn., signor to R. Wallace & Sons Mfg. Co.,



llingford, Conn. Filed Dec. 29, 1909. ial No. 535,539. Term of patent 7 years.

52 SPOON OR SIMILAR ARTICLE. lliam A. Jameson, Niagara Falls, N. Y.



ed Dec. 28, 1909. Serial No. 535,377. rm of patent 14 years.

UNITED STATES TRADE-MARKS.

The following trade-marks have been adjudged to registration under the Act of Feb. 20, , nd are published in compliance with Sec- f said act. Said section provides:

"A person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED MARCH 1, 1910.

Ser. No. 46,740. (CLASS 27. HOROLOGICAL INSTRUMENTS.) Hipp. Didisheim & Bro., New York. Filed Dec. 27, 1909.

LOCUST

Particular description of goods.—Watches and watch movements.

TRADE-MARKS REGISTERED MARCH 1, 1910

76,957. LOCKETS AND BRACELETS. Attleboro Chain Co., Attleboro, Mass. Filed Sept. 11, 1909. Serial No. 44,645. Published Dec. 28, 1909.

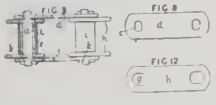
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF JAN. 26, 1910.

20,959. CHAINS. T. R. Murray and W. L. Philip, Wiltshire. Oct. 5.

The pins and bushes of conveyer and driving chains are formed with flattened or other non-circular ends engaging in correspondingly formed holes in the outer and inner links respectively. The pins *a* are of steel and their ends are flattened to fit holes *c*, Fig. 8, in the outer links *d*. Over



the pins are pased steel bushes *e* which preferably bear over the greater portion of the surface of the pins *a*. The ends of the bushes are flattened to fit holes *g*, Fig. 12, in the inner links *h*. Rollers *i* are preferably passed over the bushes, and cotter or split pins *j* are passed through holes *k* in the ends of the pins.

20,976. ELECTRIC CLOCKS, ETC.; BAROMETERS. W. Fairweather, London. (Aktiebolaget L. M. Ericsson & Co., 5 Thulegatan, Stockholm.) Oct. 5.

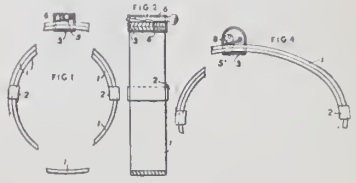
Relates to the driving of electric clocks and similar apparatus, such as self-registering barometers. To avoid the sparking due to interruption of a current, electro-magnetic actions are obtained by charging and discharging a condenser



instead of by passing a continuous current. Fig. 1 shows the arrangement diagramatically. The battery 1 charges the condensed 2 when the switch 5 in the main is closed, and the condenser is discharged when the switch 6 in the bridge is closed, one switch being opened when the other is closed. Fig. 2 shows the application of the invention to a pendulum. The cross-bar 15, pivoted with insulation at 16 on the pendulum rod 9 under a weak controlling-spring 17, makes and breaks contact at terminals 18, 19 of constant potential. The condenser 20 is charged through the left half 13 of the cross-arm 15, the spring 17, an insulated wire in the rod, the electro-magnet 11 under the bob, the rod itself, and the fixed electro-magnet 12 below. It is discharged by the reverse route and the right half 14 of the cross-arm. The arm 15 may operate a ratchet-wheel.

20,982. BRACELETS; FINGER-RINGS. P. Doppenschmitt, Forzheim, Germany. Oct. 5.

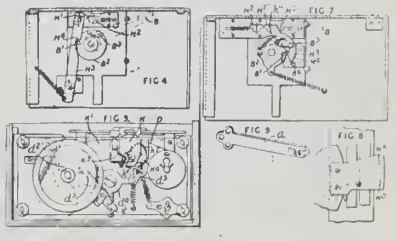
A bracelet or finger-ring is formed of a flexible strip 1, the ends of which overlap and are provided with guide-loops 2. To clamp the overlapping parts, a slide 3, Figs. 1 and 2, having an inside



wedge-shaped liner 5 is provided, and a wedge-shaped key 6 when pressed in the slide clamps the parts in position. In the form shown in Fig. 4, the clamping is effected by an eccentric 8.

20,993. WORKMEN'S TIME-RECORDERS. F. M. Russell and A. J. Jung, London. Oct. 5. Period for granting patent not yet expired.

In workmen's time-recorders for use particularly in connection with tramway routes to record the entrance and departure of a vehicle from a section, the operators' keys are constructed to effect a connection between a hand-lever and the printing-hammer and are each provided with a distinctive number to print on the record sheet. The key is arranged to occupy different positions to print the number in the "in" or "out" column, and differently colored ink-ribbons are provided. The key slot is normally closed by spring-controlled slides H^1, H^2, Fig. 4, the latter being connected by a pin and slot to a lever H^3 provided with a notch H^4 which locks the operating-lever by means of the pin B^1 until freed by the insertion of the key. Printing is effected by a projection B^3 on the lever B striking a projection K^3 on a lever K^4



pivoted at k^3, Fig. 3, a cam piece K^2 thereon striking a lever K^1 carrying the printing-platen K, which forces the record strip D and the ink ribbon against a key and the time-printing disks. The key is notched at *a*, Fig. 9, to act with a slide to determine its position. The lever K^4 is connected by a link d^5 to a bell-crank d^4 which feeds on the record strip through a lever and a ratchet d^2, d^3. A clutch *e* is provided to feed on the ink ribbon. In a modification, two entrances H^9, H^{8}, Fig. 8, are provided to allow the key to take up different printing positions, and the actuating-part B^3 is carried on a spring-controlled lever H^3, Fig. 7, pivoted to the part B^2 of the lever B. Three slides, H^1, H^2, H^6, are provided, of which the H^4 on the lever engages with a shoulder B^4 on the part B^2, and a pin B^6 serves to keep these two parts in engagement when the printing-lever is depressed. The casing is constructed of metal slides, H^2, H^6, are directly controlled by springs, and the slide H^1 carries a pin h^4 engaging with the lever H^3. When inserted into the opening H^9 the key directly actuates the lever H^3. A projection and made in two parts adapted to engage with one another to prevent the entrance of water.

21,024. WORKMEN'S TIME-RECORDERS. J. J. Stockall and F. Brook, Huddersfield, Yorkshire. Oct. 6.

Late time is printed in a different color. A two-color ink ribbon passes through guides 8 sliding on the sides of the card holder and having teeth to engage a fluted roller 19^1, which gears with a mutilated pinion 20, the recess in which is always urged by a spring controlled pin 23 in a plate pivoted on the spindle of the pinion. A forked link 24 pivoted to the operating lever also embraces the pin 23. Normally motion of the pin 23 and pinion 20 is prevented by a cam 18 on the roller 19^1 engaging the head 16^1 of a spring plunger 16 which contacts with a disk 12 driven by the time wheels, but when a recess in the disk 12 is presented to the plunger the ink ribbon guides are

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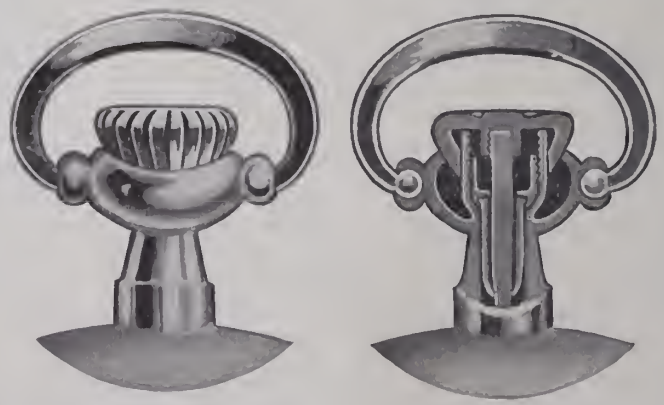
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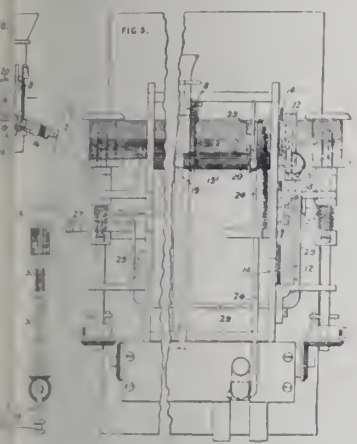
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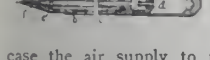
THE WACHTER MFG. CO., Hartford, Conn.
OWNERS OF ABOVE-MENTIONED PATENTS

...ove when the operating lever and link 24 are ...pressed so as to print the corresponding time ... a distinguishing color. To suit different columns ...n the cards, corresponding disks 12 may be em... yet attached together to a driving-pinion 14, ... and moved by the carrier-adjusting lever ... through a link 29 and collar 12^5. Several ... may alternately be provided or a pinion



... a plain roller 19 on a feather, or the ...ndes may be carried on pivoted forked ... engaging the disks, or a laterally-sliding ...ge may be employed. In another modifica... ...ribbon-roller spindles may be driven by ...n ...ot geared sleeves 30, Fig. 6, so as to be ...d ... forked levers 33 actuated by links from ...se time-driven disks.

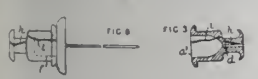
...7 PENS. E. De la Rue, London. Oct. 6. ...e ...tube *c* in a stylographic pen is provided ...ne...d with a valve *e*, which is screwed on to ...at ... the body of the ink reservoir *b* to close ...ai... supply thereto and the ink supply to the ... The air-tube *c* which is independent of ...st... *f* may be prolonged beyond the valve *e*,



...in ...is case the air supply to the style *f* is ...ys...en. The air-tube *c* is carried by a head ...hi... may be provided with an ink trap and is ...re...t the top of the pen. According to the ...si...l specification, the style may be carried ...a...g which may form the bottom of the ...rv...

...11 HAT-PINS. P. H. Pearse, Canton, ...Ohio. Oct. 7.

...n ...otectors for hat-pins are adapted to be ...ne...on the head of the pin when not in use. ...bo... of the protector is formed with an open... ...a^1, ...ig. 3, terminating in a small hole *d*, the

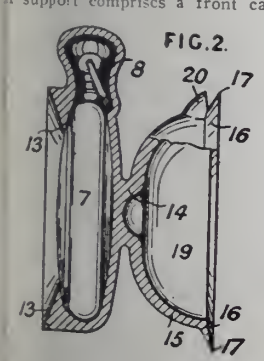


...g made springy by means of saw-cuts *h*, ...ne ...outh a^1 is adapted for fixing on a projec... *f*, ...g. 8, on the head of the hat-pin when the ...et is not in use. In a modification, the two ...ecured by a form of ball-and-socket fastening.

ISSUE OF FEB. 2, 1910.

...370 WATCH SUPPORTS. L. D. Crossett, ...Seattle, Wash., U. S. A. Oct. 9.

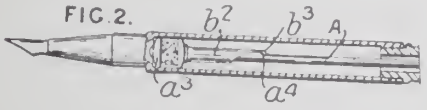
...wh... support comprises a front case for the



...h and a rear bell-shaped sucker 19, and is ... ...ubber or similar material. The edge 13 of the front presses against the glass of the watch, thus excluding dust, and the head of the watch fits into the recessed part 8. The sucker is attached by a narrow part 14, and the width of the sides 15 decreases towards the mouth, which is shaped with conical edges 16 and has a sharp peripheral edge 17. The mouthpiece is less vulcanized and rigid than the rest of the holder. A thumb-piece 20 is provided to release the sucker.

21,439. PENS. F. Swan, Yardley, Worcestershire. Oct. 10.

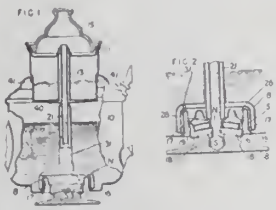
The piston a^3 of a fountain-pen or stylograph is slidably mounted on the piston-rod A, and is provided with a tubular extension b^2 which can be connected to the piston-rod by a spring catch or projection b^3 and a recess a^4. After the pen is



filled by the piston in the usual manner, the piston and rod are disconnected by turning the rod, so that the piston may be left at the top of the reservoir while the rod is returned into the barrel. According to the provisional specification, the piston and piston-rod may be detachably connected by a hook, spring, washer, swivel, catch or pin.

21,551. COFFEE PERCOLATORS, ETC. J. R. Holley, Bristol, Conn., U. S. A. Oct. 12.

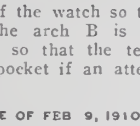
In coffee percolators, etc., of the fountain type, the heating-chamber 16 is isolated from the reservoir 10 by a space 17, and contains an air-chamber 19 which is supported by a perforated flange 19^1 and has air-tight connection with the ejector tube 21, preferably by a screw-thread. The hot water is converted into steam in a chamber S hav-



ing a nozzle N, and is prevented from returning to the reservoir by a cup 26 having perforations 28. Loss of heat is prevented by a hollow bonnet B adjustably attached to an air-tube surrounding the tube 21. The water is sprayed under a glass hood 15, and holes in a central tube 13 permit excess of water to return to the reservoir from the infuser 11, which may engage the reservoir 10 by means of bayonet-joints 41 and be held in place, together with the parts of the fountain, by a spring blade 40. Heat is imparted to a base-plate 18, which is preferably attached by passing a boss 18^{11} through an aperture in the cup 16 and heading-over the edge.

21,735. WATCH OR LIKE PROTECTORS. C. G. Biggs, Stratford, London. Oct. 14.

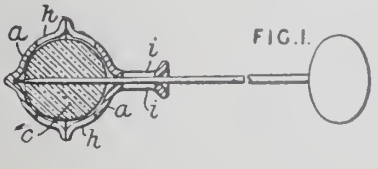
The device is made from steel or other suitable material in the form of an arch B with curved and toothed return ends A, one of which passes



through the bow of the watch so that they project on each side. The arch B is attached to the watch-chain swivel so that the teeth A catch in the lining of the pocket if an attempt is made to snatch the watch.

ISSUE OF FEB 9, 1910.

21,903. HAT-PINS. W. J. Woodland, Southville, Bristol. Oct. 16.



A point-protector embodies in combination the following known features. The shell *a* is made in halves, and encloses a ball of resilient material *c*. It is perforated at *h* for lightness, and terminates in a bell-mouthed split shank *i*.

Applications for British patents, Feb. 7-12.

2,943. IMPROVED ASH AND GLASS TRAY. G. E. Duerden, Burnley, Lancaster.

2,994. IMPROVEMENTS IN ESCAPEMENT MOVEMENTS FOR CLOCKS, CLOCK SYNCHRONIZING DEVICES, TRAINS OF GEARING AND THE LIKE. A. F. Gerdes, London.

3,021. FLOWER FASTENER SAFETY-PIN. K. W. Hoogson, London.

3,037. IMPROVEMENTS CONNECTED WITH ORNAMENTAL HAIR-PINS, HAT-PINS, AND OTHER ARTICLES OF PERSONAL USE.

3,048. PRISMATIC ILLUMINATED SIGN FOR ADVERTISING INSIDE SHOP WINDOWS AND THE LIKE. J. F. Sims, London.

3,182. REVOLVING LAMP FOR ADVERTISING. G. A. Savage, London.

3,286. IMPROVED STAND FOR DISPLAYING LADIES' HAT-PINS. W. R. Clarke and W. Williams & Son, London.

3,444. LEVER PIN-LOCK RUNNER FOR UMBRELLAS, PARASOLS AND THE LIKE. A. B. Rink, Blackburn.

Complete specifications accepted. 1909.

3,296. CLOCKS SUITABLE FOR RECORDING INSTRUMENTS. Palatine Eng. Co. & Anthony.

3,851. ELECTRIC CLOCKS AND LIKE INSTRUMENTS. Creese.

4,606. MEANS FOR SECURING FLOWERS IN BUTTONHOLES. Stewart-Smith.

12,909. SAFETY-RAZORS. Diebel.

14,686. CLIPS FOR TIES, HAT-GUARDS, ETC. Morton.

15,815. FASTENINGS FOR BAGS, PURSES, ETC. Rollason.

17,497. STUDS AND SOLITAIRES FOR PERSONAL WEAR. Cadbury & Bywater.

21,183. ALARM CLOCKS. Kienzle.

Complete specifications open to public inspection before acceptance. 1910.

891. BIFOCAL SPECTACLE GLASSES. Carl Zeiss.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for The Jewelers' Circular-Weekly by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired Feb. 28, 1910.

492,418. BUTTON OR STUD. C. T. McClintock, Oil City, Pa.

492,521. POCKETBOOK FASTENING. John E. Ortner, Newark, N. J.

492,522. SCARF-PIN. B. A. Ballou, Providence, R. I.

492,620. POCKETKNIFE WITH AUTOMATIC BLADE. Clyde C. Balston, Brooklyn, N. Y.

492,622. EYEGLASSES. J. H. E. DeCelles and G. W. Wells, Southbridge, Mass.

492,629. WATCH CASE. Fritz Mink, Philadelphia, Pa.

492,641. LABEL. H. J. Tibbals, Philadelphia, Pa.

Design granted March 3, 1903, *for* 7 *years.*

36,240. HANDLE FOR A SPOON, FORK, ETC. G. L. Crowell, Arlington, N. J.

Design granted Sept. 4, 1906, *for* 3½ *years.*

38,227. ADVERTISING DEVICE. O. C. Knight, Boston, Mass.

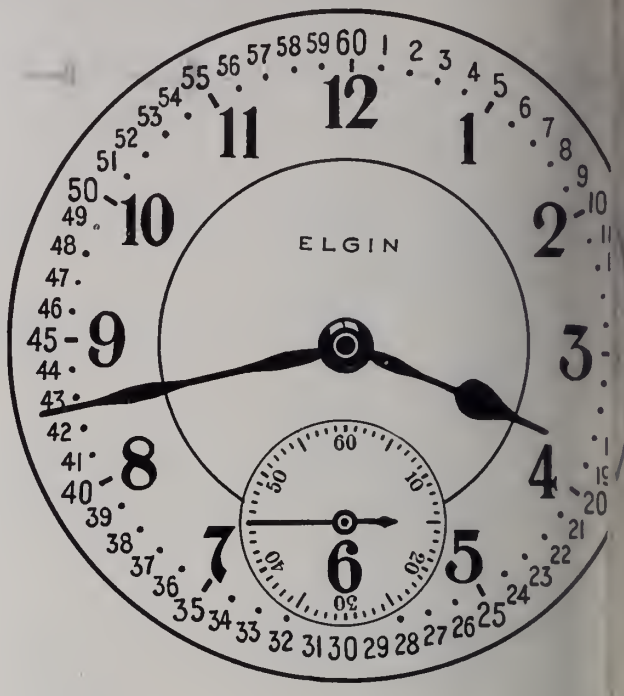
The retail jewelry store on Fillmore St., San Francisco, Cal., was entered by burglars recently, when several hundred dollars' worth of diamonds, watches and other jewelry were stolen.

This New Minute Numeral Dial

(MONTGOMERY PATENT)

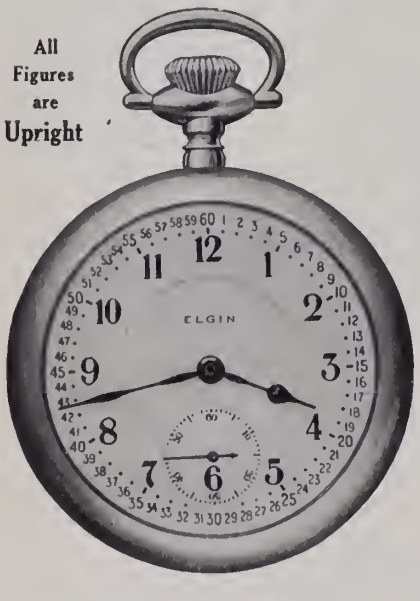
With Upright Figures

was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the



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All Figures are Upright



Each minute is numbered with clear, sharp, upright figures. The figures of the even five numbers in the minute circle are printed in red. This dial is so well designed that the complete time is read at a glance, doing away with even the momentary calculation necessary with old style dials. Railroad men want Elgins with this dial. The complete line of Elgin Railroad Watches with this dial will be well advertised in railroad men's publications. Be prepared to furnish them to your trade.

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Factories: ELGIN, ILL., U. S. A.

General Offices
131 Wabash Ave., C

THE HOROLOGICAL REVIEW

Time as Reckoned by the Chinese.

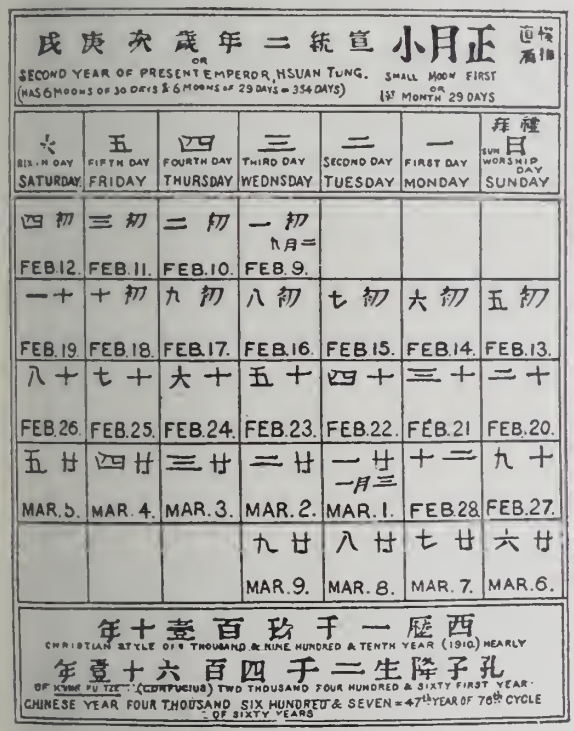
By Daniel Arthur, in the *Scientific American*.

GOD fortune, long life, and happiness to the Chinese. Their new year day has been. It will be the year second of the present emperor, Hsuan Tung. It will also be the 1st year of their great man Kung Fu whose name we have latinized into Confucius. It is also the year 4607 from the beginning of the reign of the yellow Emperor Hwang Ti, and as the sexagenary system started in the 60th year of his reign Nao the Great (the then prime minister) makes the coming Chinese year 4547, or the 47th year of the 76th cycle of 60 years. Some American almanacs make the mistake of assuming that the 76th cycle is complete and that the Chinese have entered upon it to the extent of 47 years. That is to say, if they multiply 76 by 60 and add 47, the result they should make it thus 75 cycles of 60 completed plus 47, which is the distance we have into the 76th = $75 \times 60 + 47 = 4547$. The conflict may have come about in the assumption that the sexagenary system began with the reign of Whang Ki 2697 B. C., instead of at the 60th year of his reign, 2637 B. C. But in that event we would have to say that the coming Chinese year was the 17th of the 77th cycle. It is quite well established, however, that the cycle system began in the year 2637 B. C. Add to this our A. D. date, 1910 = 4547. This also fits the contention that the current cycle runs from 1864 to 1923.

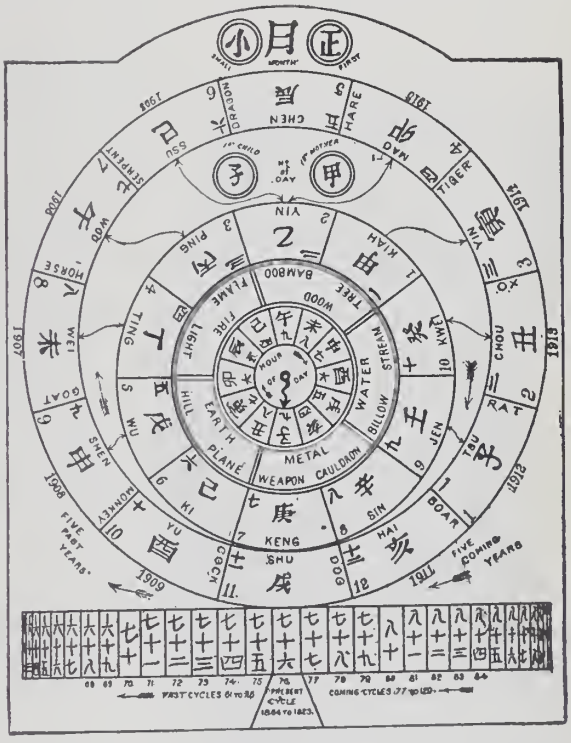
When we go a few thousands of years into B. C. history of China, we find the rulers living to the age of hundreds of years. When I jokingly asked my friend in the Chinese consul's office in New York if it might be possible that these were "short weight" years, he strenuously said, no, no, that these Chinese gentlemen knew how to live. Our jolly Chinese scholar and diplomat, Wu Ting Fang, said he would pay America another visit in 1959. This will be the year of the Boar Ki Kai, or the 36th year of the 77th cycle.

On Tuesday night of the month of February, as twelve struck on New York bells, the arrival of Wednesday the 9th was announced and with it the new year day of the first installment of United States Chinamen. Very few of these Chinamen living in our eastern time zone, which includes the capital at Washington in its zigzag boundary line, realized that they were ushering in their year some twelve hours before it arrived in their home country, while they should have been about twelve hours after China. American almanacs quite properly say that Chinese new year day is Feb. 19. The Chinese merchants and bankers of the United States still continue to make this curious mistake, which began in a very simple way. The Chinamen coming east across the Pacific "against the sun" arrived, with their almanacs and calendars, at San Francisco, and then journeyed across the continent to New York.

Other Chinamen left China and traveled across Europe "with the sun" and then to New York via the Atlantic, also bringing



THE FIRST MONTH OF THE CHINESE NEW YEAR.



A CHINESE CALENDAR CLOCK.

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COLONIAL SERIES
Riverside Maximus
Enamel Dial



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Colonial Series watches are to be had in ve grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to t n perature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperatre and five positions.

Royal—17 jewels, adjusted to temperature id three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial Series watches are cased id timed at the factory. They are delivered to ie trade in display boxes. The retail selling p ce on these watches is fixed and plainly printed on the contract notice which is placed in the x with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

ir altered calendar with them. A date
d not happen to be worth while notic-
y either of these streams of travelers,
h they compared notes at New York,
m coming off the Atlantic steamers
r that those coming via San Fran-
ll made a mistake in the name and
e of their day, that they had jumped
ead.

e others charged that the Atlantic
had slept through two nights some-
ithout knowing it and had there-
t a day, so to speak. Both sets of
re as much right as they were
t neither of them had recognized
e in any part of the world. There
cial place where a date line should
than that it should be stuck in
the way place, where busy or
ple would not be bothered with
s way it was put where it is at
meridian, with a few deflections
convenience, or as the Dublin wit
the Astronomer Royal at Green-
the line any farther from home, it
et nearer." As more Chinamen
America via the Pacific than the
y, the larger party unconsciously
e majority to set the date line in
ntic, where it has since stayed
even being known to any but a few
n.

ild be far better for China to use
rnational date line," and in a cer-
e she does so in a semi-official way
it it would be a great convenience
himen both at home and abroad if
e Hsuan Tung would issue an edict
g the Chinese Legation at Washing-
t all Chinese-American calendar
te recognize the now established Pa-
and therefore follow the home
m in its gala days and dragon feasts
f anticipating them by a day in an
e way. I am informed by the Hy-
ic Office of the United States Navy
ent that China has now officially in-
d or copied our 15 degree hourly
tem in China. This will, of course,
o to reach local merchants in China,
hat country is 60 degrees, or four
ide, her railroads running east and
ll soon see the advantage of the
e system.

for a word on the accompanying
ons. The square one is the first
month of the above-mentioned new
d the long cut is a complete sexa-
r cycle with translations. We will
the first month of the Chinese year,
lar speak of the curious formation of
cle.

t upper right-hand corner of the cal-
eet you will notice four characters,
ean read toward left and downward.
ee larger ones to the left translate
moon small or first month 29 days.
all eastern calendars are lunar ones;
o say, are based on moons or luna-
s. As this unit is approximately 29½
e Chinese consistently make their
29 days and 30 days (none of 28 or
a). Their month always begins and
en the moon is between the sun and
h (the dark or new moon). Their
gins and ends the same way. That
, new year day is a new moon, and
ourse, must be the last day of the
year. As there are 31 of these new moons in about 2½ equinoctial years, or say about 62 of them in five years, China must get them all in to keep her seasons from making complete rotations. China bases her year on a twelve-month or twelve-moon plan.

The added or intercalary units are whole months, one of which she must add every 30

76TH SEXAGENARY CYCLE COMPLETE.

OUR YEAR	CHINESE YEAR.	TEN STEMS	TWELVE BRANCHES.	CHINESE & ARABIC NUMERALS	
1864	KIAH-TSU	KIAH 甲	TSU 子	一	1
1865	KIN-CHOU	YIN 乙	CHOU 丑	二	2
1866	PING-YIN	PING 丙	YIN 寅	三	3
1867	TING-MAO	TING 丁	MAO 卯	四	4
1868	WU-CHEN	WU 戊	CHEN 辰	五	5
1869	KI-SSU	KI 己	SSU 巳	六	6
1870	KENG-WOO	KENG 庚	WOO 午	七	7
1871	SIN-WEI	SIN 辛	WEI 未	八	8
1872	SEN-SHEN	SEN 壬	SHEN 申	九	9
1873	KWEI-YU	10 KWEI 癸	YU 酉	十	10
1874	KIAH SUH	KIAH 甲	SUH 戌	一十	11
1875	YIH-HAI	YIN 乙	12 HAI 亥	二十	12
1876	PING-TSU	PING 丙	TSU 子	三十	13
1877	TING-CHOU	TING 丁	CHOU 丑	四十	14
1878	WU-YIN	WU 戊	YIN 寅	五十	15
1879	KI-MAO	KI 己	MAO 卯	六十	16
1880	KENG-CHEN	KENG 庚	CHEN 辰	七十	17
1881	SIN-SSU	SIN 辛	SSU 巳	八十	18
1882	JEN-WOO	JEN 壬	WOO 午	九十	19
1883	KWEI-WEI	10 KWEI 癸	WEI 未	十二	20
1884	KIAH-SHEN	KIAH 甲	SHEN 申	一廿	21
1885	YIN-YU	YIN 乙	YU 酉	二廿	22
1886	PING-SUH	PING 丙	SUH 戌	三廿	23
1887	TING-HAI	TING 丁	12 HAI 亥	四廿	24
1888	WU-TSU	WU 戊	TSU 子	五廿	25
1889	KI-CHOW	KI 己	CHOW 丑	六廿	26
1890	KENG-YIN	KENG 庚	YIN 寅	七廿	27
1891	SIN-MAO	SIN 辛	MAO 卯	八廿	28
1892	JEN-CHEN	JEN 壬	CHEN 辰	九廿	29
1893	KWEI-SUU	10 KWEI 癸	SUU 巳	三十	30
1894	KIAH-WOO	KIAH 甲	WOO 午	一卅	31
1895	YIN-WEI	YIN 乙	WEI 未	二卅	32
1896	PING-SHEN	PING 丙	SHEN 申	三卅	33
1897	TING YU	TING 丁	YU 酉	四卅	34
1898	WU-SUH	WU 戊	SUH 戌	五卅	35
1899	KI-HAI	KI 己	12 HAI 亥	六卅	36
1900	KENG-TSU	KENG 庚	TSU 子	七卅	37
1901	SIN-CHOU	SIN 辛	CHOU 丑	八卅	38
1902	JEN-YIN	JEN 壬	YIN 寅	九卅	39
1903	KWEI-MAO	10 KWEI 癸	MAO 卯	十四	40
1904	KIAH-CHEN	KIAH 甲	CHEN 辰	一十四	41
1905	YIN-SUU	YIN 乙	SUU 巳	二十四	42
1906	PING-WOO	PING 丙	WOO 午	三十四	43
1907	TING-WEI	TING 丁	WEI 未	四十四	44
1908	WU-SHEN	WU 戊	SHEN 申	五十四	45
1909	KI-YU	KI 己	YU 酉	六十四	46
1910	KENG-SUH	KENG 庚	SUH 戌	七十四	47
1911	SIN-HAI	SIN 辛	12 HAI 亥	八十四	48
1912	JEN-TSU	JEN 壬	TSU 子	九十四	49
1913	KWEI-CHOU	10 KWEI 癸	CHOU 丑	十五	50
1914	KIAH-YIN	KIAH 甲	YIN 寅	一十五	51
1915	YIN-MAO	YIN 乙	MAO 卯	二十五	52
1916	PING-CHEN	PING 丙	CHEN 辰	三十五	53
1917	TING-SSU	TING 丁	SSU 巳	四十五	54
1918	WU-WOO	WU 戊	WOO 午	五十五	55
1919	KI-WEI	KI 己	WEI 未	六十五	56
1920	KENG-SHEN	KENG 庚	SHEN 申	七十五	57
1921	SIN-YU	SIN 辛	YU 酉	八十五	58
1922	JEN-SUH	JEN 壬	SUH 戌	九十五	59
1923	KWEI-HAI	10 KWEI 癸	12 HAI 亥	六十	60

COMPLETE SEXAGENARY CYCLE WITH TRANSLATIONS.

months, or let us say twice in every five years. This means that two years out of every five years contain 13 months, or say 383 or 384 days, the other three years being 12 months long, consisting of say 354 days. Although the 29 and 30 day month is planned to keep seasons correct so far as long periods are concerned, it will readily be seen that within these five-year cycles seasons go wrong more than a month. This leads to the necessity of having a set of planting, reaping, fishing and hunting instructions for every year, which partly accounts for the numerous pages in the Chinese almanac.

This curious book, which has no advertisements, and is said to have the largest circulation or sale of any book in the world, shows that the closing year, the year of the bird or chicken, or rooster, or cock, had 13 months, consisting of a first month, a "true" second month, an intercalary second month. Then come the third, fourth, fifth, and so on up to the twelfth and last month, which is really the thirteenth. This year contained 383 days and began in America Jan. 21, 1909, and ended Feb. 8, 1910. But to come back to the calendar month, the eight characters other than the ones above mentioned mean second year of the present Emperor Hsuan Tung.

At the bottom of the cut the line of 9 means Christian style 1910 nearly. The lower set of 12 characters reading toward the left mean Confucius, year 2461. This great man's family name was Kung and his given name Tze. We would read it Mr. Tze Kung. China gave him a sort of honorary title called Fu in Chinese, so he became Kung Fu Tze, as his countrymen knew him. We have latinized this whole proceeding into Confucius.

The top rows of squares show the days of the week, beginning with special sun worship day, followed by first to sixth days, Monday to Saturday. Why seven days? Some say because these were seven original stars to the Chinese. Others point out to us that China has 28 stellar mansions, numbered 1 to 28, and that the 4th, 11th, 18th and 25th of these were halting places for the sun, and correspond with our western Sundays. They were also observed in ancient China as days of rest for men as well as for the sun. Now we come to the squares for dates beginning with the first day (Chinese new year day), being a single horizontal line or dash in front of which (to the right) is a fancy character which can be freely translated into day, meaning day 1, day 2, day 3, being 1 dash, 2 dashes, and 3 dashes.

Then comes the box-shaped character 4; the digits can be followed up to 10, which consists of a cross like a plus sign. This is the last numeral which has to be preceded by the character "day," it being assumed after that. For 11 we have a cross and a dash meaning 10 and 1 = 11, followed by 12 a cross and two dashes. By following this plan we arrive at 19, consisting of the cross and the Chinese digit 9. Thus we have reached 20, which is just the reverse of the Chinese 12, that is to say, we find two dashes followed by the cross. This means 2 times 10 = 20. When a small number precedes a larger one, it is always a multiplier, but when it follows the larger number it is always added. Twenty-one usually consists of this same combination followed by a single dash, making it read 2 times 10 and 1 = 21.

For convenience, however, a condensed form of 20, to be used from 21 to 29, has been devised, so that these numbers can be constructed with two characters instead of three. This abbreviated 20 consists of two vertical strokes with a horizontal dash across them at the middle and a small link at the bottom. This condensed form followed by Chinese digits 1 to 9 carries us up to 29, This number brings us up as far as the end of Chinese months, but as we will refer shortly to the 76th cycle of 60 years, it

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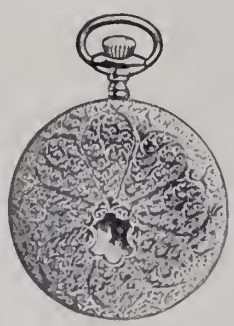
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well to describe these numbers up
her figure. Thirty is three dashes
ve by cross $= 3 \times 10$.
d form of 30 the same as 20, with
vertical stroke. This character
by the digits 1 to 9 brings us from
Forty is square digit 4 followed
s $40 = 4 \times 10$.
or 41 to 49 we are not permitted to
ndensed 40. Hence these numbers
hree characters, consisting of digit
d by cross 10 and these two fol-
the digits 1 to 9. This formula is
p unchanged to 99, when a special
comes in for 100, which when
by the digits and followed by num-
99 brings us up in regular order
A character for 1,000 is then
n. By preceding it with the digits
liers followed by any of the com-
below 1,000, it becomes just as
rite a Chinese number up to 9,999
write it in Arabic, and very much
an the Roman numerals. Before
he subject of Chinese numbers it
e said that it is just as permissible
a Chinese number in a vertical line
horizontal one, but it must always
ructed and read from top down
right to left. That is to say, the
number 51 is the Chinese digit 5
by 10 and then 1, written down
d the left. In either case it means
1.

now to the 76th cycle, the long
ut. In the first column (the right-
) are arabic numbers for the 60
this cycle. In the next column are
equivalents, which the reader can
e as easily as ours. The next two
are the 10 stems and 12 branches,
s called the 10 celestial stems, and
rary branches, or the 10 mothers
hildren. In older China the affini-
he 10 stems meant the 5 original
of the universe—earth, metal, wa-
d and fire, and many other things.
2 branches or 12 honorary charac-
2 children meant the 12 parts of a
12 signs of the zodiac; the twelve
n; the 12 parts of a day (six for
six for dark); the 12 months of
: the 12 animals. There were also
f years based on this duodecimal
ich were given the names of ani-
follows:

Ox or Bull.	Tiger	Hare or Rabbit.	Dragon.	Serpent or Snake.
Goat or Sheep.	Monkey or Ape.	Cock Chicken. Rooster or Bird	Dog	Boar, Hog or Pig

animal names become synonymous
mbers. Hence a Chinaman or a
will tell you he was born in dragon
dog year. Clocks are still running
trike the hour of the rat or the
Expressions such as "before horse"
r horse," meaning before noon or
on or A. M. and P. M. are in use.
rse" was exact noon. In modern
however, these signs of the stems
nches or mother and children have
mean numbers only, 1 to 10 and 1
2. They still retain one-syllable names,
oximate sound of which is given in
columns. You will notice that it
sets of stems to make a column of
60 and five sets of branches, and as these five and six sets overlap each other on a sort of slide-rule plan, no stem or branch meets more than once on the horizontal lines. This makes 60 different combinations or pairs of stem and branch characters, thus forming 60 two-syllable words, no two of which are alike. Thus, the first year of this or any other sexagenary cycle of 60 becomes Kiah-Tsu; the 46th of the cycle just coming to a close is Ki Yu. The new year, the 47th, becomes Keng-Suh. The last syllable of it means dog. Hence the new year will be "dog year" on the cycle-of-12 plan.

The reader may get the impression that the Chinese calendar is so bad that it could hardly be worse. This is perhaps partly true. But what answer could we give an educated Chinaman if he asked us why we adopted his ancient seven days for a week, or still use his months in their sadly confused form of 28, 29, 30, and 31 days, in such an irregular order that we have to memorize a silly rhyme to know how many days are in a certain month? We could, of course, point with pride to the fact that Pope Gregory gave us a year which does not go wrong over a month, as the lunar one does, but less than a day.

The Chinese or Japanese calendar clock shown is drawn from fragmentary information and such odd parts as have come to the writer's notice. The hour, day, month, year and cycle are set to indicate the Chinese new year as above mentioned. The small bent hand or pointer in the center indicates the hour of the rat (two hours long), the center of which unit corresponds with our midnight. There are many interesting points regarding the clock proper that I would like to speak of here, but, as the subject is calendars, we will not depart now. The day begins and ends when the hand is at the bottom on this clock. Therefore, we will assume that the last day of the 46th year of the 76th cycle has just departed and that the first day of the first month of the 47th year is moved into proper position.

We look for the two small circles marked "1st month" and "1st child," giving us the double syllable name or number of the first day. Then at the top the two circles on either side of the month character we show movable characters, meaning first and small. That is to say this particular month has 29 days. The large ring containing the 12 branches has been moved one space, bringing the new year animal name "Shu" into proper place at the bottom to read "Dog year" to those using the separate cycle of 12. But this large ring is an internal year of 12 teeth or any multiple of 12 traveling in unison with another ring, which carries the 10 stems, but with teeth on its outer edge in the ratio of 10 to 12, as compared with the internal gear. Therefore it takes six complete rotations of the stems to each five complete ones of the branches. It also follows that, as the stem ring has made 4 rotations and 7 spaces, it reads $4 \times 10 + 7 = 47$ year, or, as the large ring of branches has gone three times around and 11 spaces, it reads $3 \times 12 + 11 = 47$ again. This brings the seventh stem, Keng, directly over the 11th branch, Shu, and with these two single syllables made into a two-syllable word, we again have 47, or Keng Shu, the present year.

The five pairs of stems and branches which are breaking company on the left show the past five years, and double-headed arrows indicate how these stems and branches change partners to mark the five coming years. The Chinese numeral on the left top corner of each space indicates the numeric equivalent of each stem and branch when they are used separately. They are geared together here, however, to get the sexagenary period. No odd and even branch or stem ever coincide, but always even and even or odd and odd. In other words, the top stem always jumps over the top branch to select its new partner. When these 10 stems and 12 branches complete their 60 different partnerships, the 76th cycle of 60 years will be complete. Then the horizontal wheel at bottom will move to the next cycle, bringing the Chinese number 77 on the center line, or, as it reads, by literal translation, 7 times 10 and 7. This same order will continue up to the 120th cycle or $2 \times 60 \times 60 = 7{,}200$ years from the beginning of this system. This whole proceeding of course depends on keeping the machine going and attending to the intercalary connections to keep seasons from rotating. To repeat, let us say that this calendar reads as it now appears in the illustration: *1st Hour of 1st Day of 1st Month of* 29 *Days of the 47th year of the 76th cycle of* 60 *years*, which is also the 2,461st of Confucius, or second year of Emperor Hsaun Tung, or the 4,547th year by the sexagenary system of 4,607 from the time the Yellow Emperor Hwang Ti ascended the throne. It is also most nearly associated with our year 1910.

Refer to the annular space between the clock dial and stem ring. This space has five spokes which divide the world into the five original elements (as the Chinese supposed) "Earth," "Metal," "Water," "Word," and "Fire." The affinities or extremes of earth are Wu, a hill or mountain, and Ki, a level field or plain. Metal extremes are Keng, an implement of war and sin, a cauldron, an implement of peace. Water was of two kinds, rough billows or waves and placid streams. They are Jen and Kwei. Wood consisted of Kiah, a heavy tree, and Yin, light bamboo. Fire was made up of Ping, a sort of flame, and Ting, meaning light. These ten stems are the result of the Yang and Yin, or positive and negative, or extremes of the five elements.

The 12 stems are frequently used at the 120 minute hours of Japan. No. 1 or "rat" is midnight (after 60 minutes of it are used). The sixth stem or "horse" therefore becomes noon, but not till the middle has been reached. That is to say, the first half of "horse" is still forenoon, the latter half is afternoon, and the exact middle is full horse or true horse, meaning exact noon. When these 12 stems are used under the proper radical to represent the stars, "rat" becomes Taurus and horse Scorpio. When we come to the twenty-eight stellar mansions, however, the stems and branches are laid aside for twenty-eight characters, which Dr. Carus, in his "Chinese Thought," supposes to be an ancient form of the lunation before it was properly measured. I am more inclined to think that it was a sidereal lunation taken on the broad view of the universe, making a year of 13 = 28

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ont, or 364 days and requiring only
terlary day and two every fourth

Addenda.

e genary cycle was used for days
a for years by China. That is to
ys are named and numbered in
groups of 60, and as this
s not synchronize with the days
h, or moon, it leads to a curious
dates that often puzzle histor-
example, the current native al-
m China show the first day of
nth quite correctly, but just be-
ates the reader finds the stem
characters which indicate the
day. It may be anywhere from
Kwei-Hai (first to 60th day).
pens that the current Chinese
n the day known as Ping-Woo,
It, therefore, follows that the
the month will be the 60th day.
xt day, the 19th of the month,
first. This makes the first
onth end on Kiah-Suh or the
the next cycle of 60 days. In
this first Chinese month, which
the first day and ends with the
e monthly order, also begins
it may sound) on the 43d day
the 11th day.

used this same system until a
ly recent time, many Japanese
cks in our museums and private
ntain this 60-day feature. As
s of these artistic timepieces do
hat the characters mean, it was
t to bring this point out clearly.
and Japan now use our clocks
s, and Japan has adopted our
calendar. But China adheres to
method of counting her days.
more little point. Near the end
le I speak of a "sidereal luna-
ase read this as sidereal month.
period of time between 27 and
d ancient records show that a
ic of these numbers of lunar
r domiciles were used, but the
was favored because it was cap-
ing quartered into periods of
It is, therefore, my firm opin-
s fact fixed our seven-day week
ese seven days came under the
or were later named after the
and five of the planets, thus
origin of the Jewish Sabbath
Christian Sunday very far back.
kygazers, who have the chance
noon and the stars in the clear
e of the East, can realize how
t as that these early calendar con-
s ould mark off the moon's zone
o a stellar dial of 28, sometimes
stars equally spaced, at other
oups of stars not so well placed.
ly arbitrary, but even number
divisible by the much-used 4,
more or less connected with the
al points of the compass, the four
he world, the four seasons, and
e the creation of the seven-day
ost logical and natural step.

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orking has closed out his busi-
baux, Mont., his stock having
ned by Sischo & Beard, the St.
salers.

A New Signal Clock.

THE signal mechanism illustrated herewith has been constructed because, in many businesses, the signal times on certain days of the week, Saturdays, especially, are necessarily different from those on ordinary days of the week. Very often, on Saturday, the dinner hour is curtailed, the afternoon rest is entirely omitted in Germany, and instead the work ceases earlier. The arrangement in the clock is so devised that the signal wheel S (Fig. 1) has two circuits; contact screws can be screwed into these two circuits. These screws, by means of two springs, placed above the wheel, close the circuit. The arrangement is so devised that on the outer signal circle all the mo-

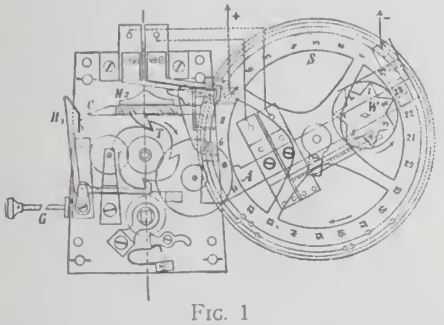


FIG. 1

ments or periods are placed at which the clock, on week days, is to ring, and in the inner circle all the periods are placed that have to be used on Saturday only. From the two contact springs 1 and 2 (Fig. 2) placed above the signal wheel, the current is conducted into two small springs 3 and 4, of which, in turn, one of each is located

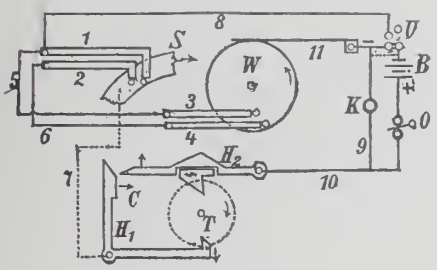


FIG. 2

over a contact circle, in fact, over a disk W, that is in contact with a seven-pointed star. This seven-pointed star is so moved ahead that a pin on the 24-hour signal wheel each night forces the star one point ahead, so that in a week it has completed a revolution. The Figs. 1 to 7 correspond to the seven days of a week, beginning with Monday. From this star, or from the disk under the star, the current is carried on by the spring 11. Of course, only those signals can be given of which the circuit is closed, and thus, from Monday to Friday, contact is established between the pin set in the outer circle of the disk W and the spring 4, whereas for Saturday a pin is set in the inner circle, which establishes contact with the spring 3, so that on Saturday the other signals are sounded.

If for Sunday no signals are required, then the week-day disk W has no contact pin for the seventh point, thus all signals are omitted. The arrangement, says the *Allgemeines Journal der Uhrmacherkunst*, can be changed as desired; thus, for schools the contact pins can be transposed to give, on Wednesdays and Saturdays, different signals, and on any other day desired. When, however, in a factory we want to take care of some exceptional holiday other than Saturday, we must be able, four or five times in a year, to switch in the Saturday circuits. For this purpose a special wire 3 can be conducted from the spring of the inner signal circle 1, which leads to a binding clamp of the switch M in the plan of the wiring. The clock will therefore take care itself of all the ordinary switchings, only in the case of the four or five extraordinary holidays would switching with the aid of the switch be necessary.

In the wiring plan, Fig. 2, B is the battery, O the bell work, K a press button for giving signals by hand. The two levers H_1 and H_2 are the contact levers, the touching of which at C closes the circuit. The working of this lever may be gathered from the preceding description; first, H_2 falls off, then H_1. The button G serves to change the length of signals; by it the pivoting point of the lever H_1 is changed, so that this lever, in relation to lever H_2, can be set to fall earlier or later. The entire arrangement can be just as well applied to a signal clock with contacts displaceable at five-minute intervals; in that case the disk T of the cannon pinion has 12 points, and the signal wheel must be equipped with a corresponding number of threaded holes for the contact screws.

Horological Notes.

LESLIE A. MITCHELL, Detroit, is the owner of a watch which bears the engraved date "1638." This history of the watch can only be traced back three generations. It has a very thick outer case of curved shape. There is also an inner case protecting the works, which are held in an engraved gold guard. It is about two inches in diameter and an inch and a half in thickness, all the parts being of the finest hand-work.

F. L. Bryant, Indianapolis, Ind., has received for repairs a watch of English manufacture estimated to be 150 years old. It was made by Charleson, of London, and is believed to be one of the first English watches placed on the market. The works are inclosed in three different cases, being fastened to the inner case by a hinge. The movement runs by means of a chain and is wound by a key, the winding being backwards. It is owned by Louis O. Schaefer, traveling passenger agent for the Cotton Belt Route. Mr. Bryant has also just repaired a Macedonian watch of Swiss manufacture, which was purchased in Jerusalem. He has among uncalled for repairs a Spanish watch with a lever escapement, three-quarter plate movement, with a gun-metal and gold case. It was left with him by a Spaniard a few days before the Spanish-American war was declared, in 1898. The Spaniard left the city and never returned.

"Snags frequently met by watch repairers," originally and interestingly treated, will soon be published in this department.



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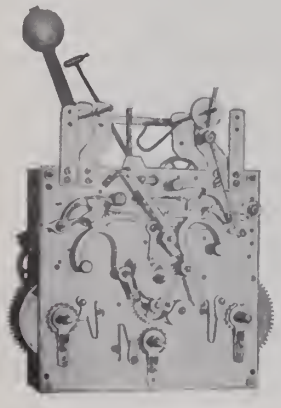
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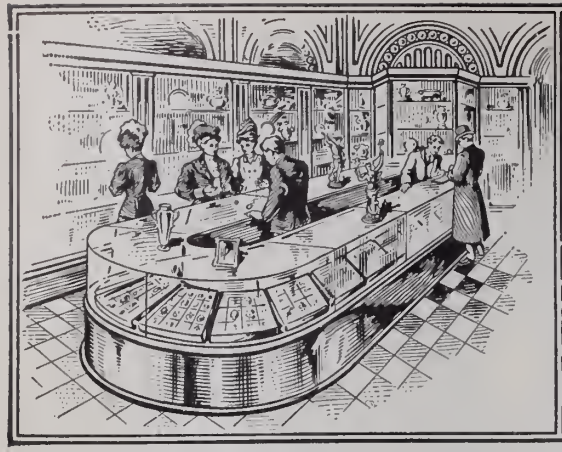
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ARRANGE the base of your window as a slanting platform, raising it quite high at the rear so as to permit the placing of a wheel beneath it. (See design in Fig. 1.)

This wheel protrudes through a slit in the platform which is large enough to allow the free movement. On this w mounted a number of small toy ch as are sold in any novelty s t the rim of the wheel is bro d e hold these chicks securely in po fastened well. The wheel itsel of a light framework of stiff c covered. (See Figs. 2 and 3

When arranging this show be allow sufficient head-room for t to pass, and see to it that, wh motive power used be electric or c the wheel is geared at reduced sp

Now cover your window base (*i.e.*, green paper or cloth), a large cracked egg made of a shee cardboard so that it touches the e slit in the platform. This wil appearance of a procession of c ic ing from the giant egg. The merchandise can be distributed side of the moving attracti and on the rear and side walls of th The entire cost of the material u not exceed $1.

A sign at the front made of candy eggs laid on the "turf" w the display's attractiveness.

Care should be taken to conceal e ing power and to make a neat mechanical parts, as the displa doubly attractive if well put to some attention be given to worki plan. At the same time there complicated about the show.

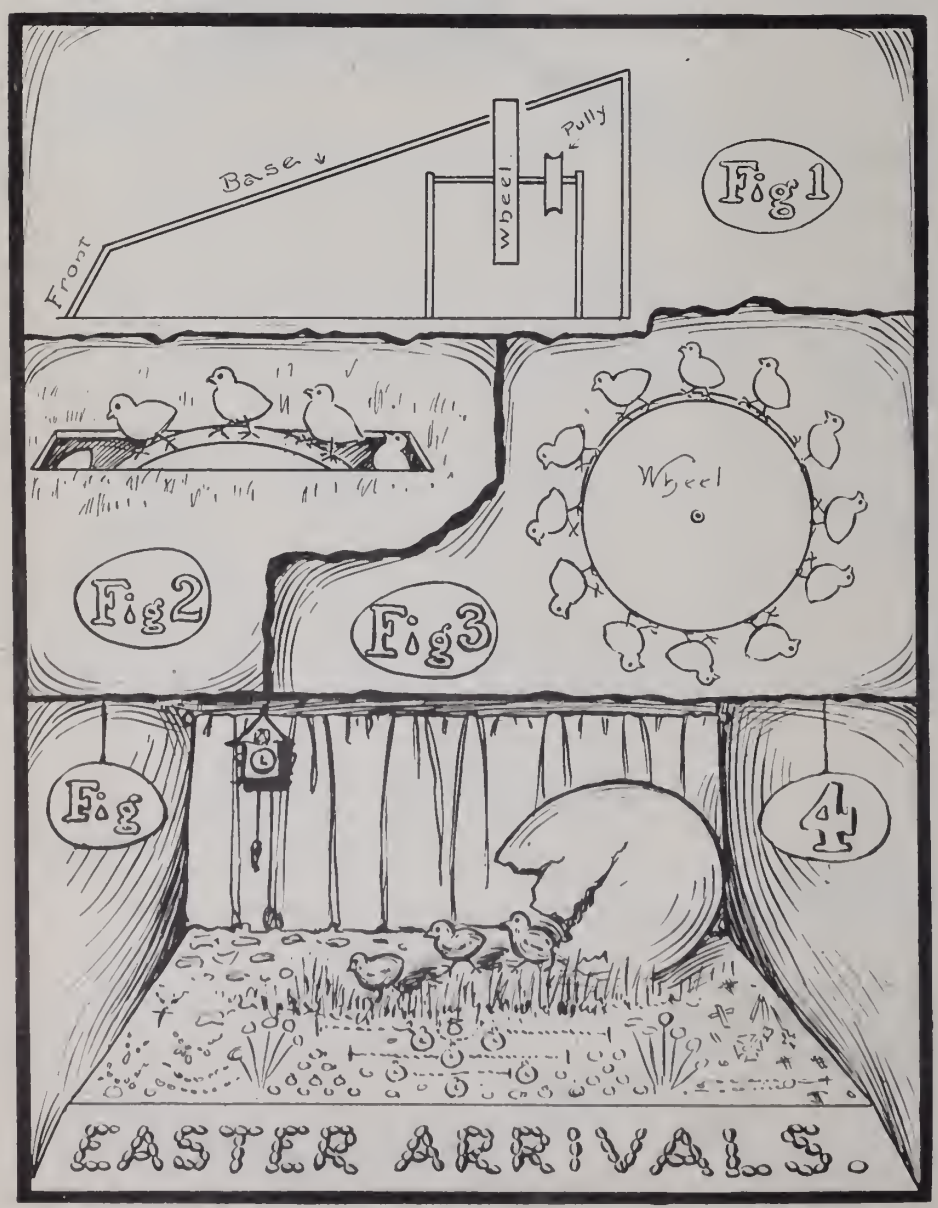


DIAGRAM SHOWING HOW TO ARRANGE AN EFFECTIVE MECHANICAL DISPLAY FOR EASTER.

A Representative Store of Alt

WHILE strains of melodi were dispensed from an engaged for the occasion, the ne Lippman Bros., at Eleventh Ave St., Altoona, Pa., was formally the public a short time ago.

The store has a depth of 75 18 feet wide; the height of the about 12 feet. The interior is finished in mahogany. The mah cases rest on marble bases. A la shoe-shaped case in the center o is particularly striking and rest legs with glass balls.

In the rear of the store is a crystal room, the beauty of wh hanced by means of several mir are displayed cut glass, hand-pai etc. The room is on an elevati higher than the main store and by a short marble stairway.

The floor of the store is ma The show windows, which ar number, are of plate glass.

The Law and the Retailer.

By Bernhard Raymond, LL.B.,
of the New York Bar.

(Continued from issue of Feb. 23.)

No Formalities Required.

Particular formalities for entering into a partnership are required. No seal is necessary, no subscribing witnesses; no formal agreement need not even be in writing. Too much stress cannot, however, be laid upon the importance of written articles of co-partnership. It is usually the best and convincing proof of the intention of the parties to it and removes all chance of ambiguity—of course, if carefully drawn.

When a Writing is Necessary.

An agreement to enter into a partnership for a future, which is not by its terms to be performed within one year, or an agreement to make a present partnership to continue for more than a year from its date or commencement, is void and of no effect, if not in writing.

Rules to Determine Existence of Partnership.

In these days of commercial trickery and deceit it is a matter of great moment to know the legal responsibility of the one with whom a person is dealing, to understand the legal import of his representation, and what is involved in extending credit to persons holding themselves out as partners or associates. So.

The question whether a partnership was actually created between two or more persons, one or all of whom deny it, frequently arises in many cases. Such questions usually arise between the partners themselves.

1. Where an enterprise or venture in which the parties have in some way been engaged turned out to be very profitable, and one or more pretending partners endeavor to compel a division from the others who deny the existence of a partnership.

2. Where an enterprise has proved disastrous and one or more pretending partners seek to enforce contribution from others who deny that they were partners.

Such denials frequently seriously affect persons who extended credit to them in the belief that they were partners.

As has already been explained, partnership is the result of an agreement—a common understanding between the parties. Therefore, the parties, or some of them, say that they intended to become partners, it becomes at once necessary to determine the legal effect of their relation, as shown by contracts.

In connection with this question it must be remembered that it is not what the parties themselves call their relation, but what the courts construe it to be, that must be given effect. The court presumes that the parties intended that which their conduct fairly indicates, rather than their declared intention. The court, therefore, presumes the legal consequences of their acts and contracts. They intend the acts they must also be held to intend the legal consequences of their acts.

Where, therefore, the question arises between themselves, or between the parties and third persons, if the legal effect of their acts and contracts is to create a partnership, the parties will be held to be partners, notwithstanding their stout protestations that they did not intend to be so bound.



INTERIOR VIEW OF THE STORE OF LIPPMAN BROS., ALTOONA, PA.

Keeping in mind the definition given that a partnership is based upon the agreement of the parties to unite their property, labor, capital or skill in carrying on business as principals of and agent for the other, several tests are afforded in determining when such an agreement exists.

Sharing of Profits and Losses.

An arrangement to carry on business in which the parties are to have a community of interest—which they are to own in common, in which each is to be a principal owner or proprietor, as distinguished from a mere agent or employe—and the profits and losses which they are to share as such owners, principals or proprietors, is the typical form of partnership.

Such an arrangement gives rise to a partnership as a matter of law. A and B made a verbal contract that A should put in $2,000 and a brick building and B should put in $4,500 for the purpose of trading in cut glass; that they should share losses and gains equally, and hire an agent to represent them. They entered into no written articles of co-partnership.

They were held to be partners, and all the property used in the business, including the brick building, was partnership property. (Moulton *vs.* Aetna Fire Ins. Co., 49 N. Y. Supp. 570.)

Where one participates in the profits as such he will be held to be a partner as to third persons, and liable for partnership debts. (Leggett *vs.* Hyde, 58 N. Y. 272.)

On the other hand, that where a party is only interested in the profits of a business as a means of compensation for services rendered or for money advanced he is not a partner. (Smith *vs.* Bodine, 74 N. Y. 30.)

A loan may be made to a partnership firm on conditions by which the lenders may secure a limited or qualified interest in certain profits of the firm without making them partners in the general business.

The test is whether the person sought to be held did or did not receive his share of the profits on account or by reason of an interest in the business. (Curry *vs.* Fowler, 87 N. Y. 33.)

Persons who agree to contribute property or funds for a common enterprise and to share the gross returns of that enterprise in proportion to their contributions, are not thereby rendered partners.

Where a party sold goods to two parties and believed they were partners and that a partnership existed between them, and one of them was admitted to be a member of the firm, and the other, while engaged in the business of the firm, declared himself to be a partner, such parties cannot deny the existence of the partnership when sued for the price of the goods sold to them. (Griffin *vs* Carr, 21 App. Div. 51.)

(To be continued.)

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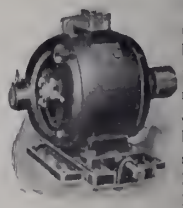
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...y American Glass Ware Shown During Hudson-Fulton Celebration at New York.

...ecial exhibition at the Metropolitan ...eum of Art in honor of the Hud... celebration closed the last of ...r. The attendance at the exhibit ... week of the celebration in this ... has been the largest for any ... in the history of the Museum. ...ittee on art exhibits of the Hud... commission was most success... ...ting together one of the finest col... ...f art objects of the Dutch and ...eriod contemporary with the his... ...growth of the American Colonies, ... later advancement, that has ... seen in this country. While the ...ontained much of interest to the ...nt, the collections of early glass ... of equal interest to those who ...s of early workmanship along this

...nufacture of glass was the first ... enterprise in the American ... Within a year or so after the arrival of the first white settlers in Virginia glass bottles were being manufactured in Jamestown, Va. A second glass factory was erected there in 1621 for the



FIRST GLASS BEADS MADE IN THE UNITED STATES AT JAMESTOWN, VA.

manufacture of glass beads for trade with the Indians and the accompanying illustration shows the product of the early Colonial factory in the manufacture of these articles.

Probably the first flint glass factory in the present territory of the United States was erected by Baron Henry William Stiegel at Manheim, Lancaster County, Pa., about 1762. This factory continued in operation until 1774, producing utilitarian wares including jugs, sugar bowls, salt cups, glass tumblers, bottles, etc. The glass was of better quality than any produced elsewhere in this country down to the period when its manufacture ceased. It was made in four colors: white, dark blue, rich purple and emerald green.

The enameling of glass in vitrifiable colors was attempted here for the first time in the Colonies and at least four different patterns were used to decorate tumblers and other articles. Relief designs were produced by blowing glass and figured moulds.

The Stiegel glass was distinguished by its decorative quality of relief pattern, its beautiful coloring, its quaintness of form, its thinness and its remarkable resonance when struck sharply. The manufacture of this glass was at one time sufficiently extensive to supply the demands in Eastern Pennsylvania and considerable quantities were shipped to Boston and other more distant points. A representative collection



EXAMPLES OF EARLY AMERICAN GLASS WARE SHOWN DURING THE HUDSON-FULTON CELEBRATION.

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Annual Productions

1906	Mono	2000 Gl
1907	Mono	4000 Gl
1908	Mono, Porrop	5000 Gl
1909	Mono, Octo, Minrop, Monrop, Helrop, Basrop . . .	8000 G
1910	Besides the above, new patterns are coming out	

LONROP STAROP MAXROP STAILROP

this are, showing the different varieties
duc, was shown in the exhibition.
Stiegel's time glass factories opened
ver s parts of the country until at the
of he 18th century many varieties of
re being made in Philadelphia.
. New York, New Jersey and the
E land States.
e xhib t included rare examples of
a er American glass ware such as
m the Jamestown factory, a choice
utens ls blown in pattern moulds
on Stiegel's work, examples of the
William and Elisha Pitkin and
Bishop who in 1783 were given the
lege of making glass in Connecti-
e factory of the Pitkins was at
tford, Conn., and the exhibits in-
me of the most notable of the
of this factory.
hibi of Jamestown glass included
of 18 beads loaned by Edwin At-
B er. The Stiegel glass included
in various patterns, wine glass
e pattern effect, small clipped glass,
g in blue glass, glass of purple,
in purple, white and other effects.

A Unique Baseball Trophy.

PHY containing distinctly unique
tures is the cup which is the sub-
the contest between the baseball
s the L. E. Waterman Co., the first



ASEBALL TROPHY CUP MADE OF RUBBER, MOUNTED IN SILVER.

me of which was the team of the Sey-
r Conn., factory in the 1909 season.
w be seen from the illustration here-
e trophy is in the form of a large
e verlaid with silver.

The unique feature of the cup lies in the fact that the body is not made of glass or metal but of a high grade of Para rubber, similar to that which is used in the body of fountain pens. The rubber part was made at the Waterman factory, while the silver mounting or overlay was done by the Aikin-Lambert Co., New York.

RECENT PUBLICATIONS

"THE EXPORTERS' ENCYCLOPEDIA FOR 1910." A complete export shipping guide. Cloth, 777 pp., 8 x 5½ inches. Published by Exporters' Encyclopedia Co., New York. Price, $.500 (including monthly corrections and *Exporters' Review.*)

THE latest edition of the "Exporters' Encyclopaedia" for 1910, which is the sixth edition that has been issued by the publishers, has just made its appearance and will no doubt be welcomed by all merchants and manufacturers having business with foreign countries, as the mass of information that it contains cannot be found elsewhere in such compact form.

Beginning with general shipping instructions, covering every branch of the export business, to which about 40 pages are devoted, the volume continues with a mass of general information of all kinds with detailed information covering nearly every country in the world which buys from the United States, in such a way as to enable the shipper to send goods to any foreign country with full security against delays, fines, etc.

The exporter will find that the volume tells him every practical route to every place, whether he can get a through bill of lading or, if not, which is the nearest port to which a through bill of lading can be obtained. It tells him whether any consular regulations must be observed and the exact cost of same. It tells him what the transportation companies require as to bills of lading, payment of freight, and, in fact, answers every question that comes up in making an export shipment.

When consular invoices are required the encyclopaedia tells where they are to be obtained, the cost of the blanks per set, the exact charges for certification, up to any amount, and also shows a fac-simile invoice, with English translation.

The Encyclopaedia tells whether freight must be prepaid or otherwise; how many bills of lading are required, and what statements must appear thereon; whether hazardous cargo is carried; the lowest cost for which a shipment can be made to any port, etc.

Every practical route from the United States to every foreign country is given, showing the direct ports of call, the frequency of sailings (or sailing days), the ports reached by transshipment and how interior cities are reached.

Officials of the Dilworth Co. last week discovered the hiding place for the plunder secured by the gang of thieves who have been working the mining towns along the Monongahela River in western Pennsylvania. It is located in an abandoned shaft along the river opposite Frederickstown.

Decline of Wood Carving in Switzerland.

IN a recent report, Consul-General R. E. Mansfield, of Zurich, writes as follows of the gradual decline which the wood-carving industry of the Swiss Oberland has experienced in recent times:

"Wood carving, for centuries an important national industry in Switzerland, has suffered a crisis during the past year which threatens to affect the business permanently, following upon practically a monopoly and a long period of prosperity. These carvings have been especially popular with tourists, hundreds of thousands of whom visit Switzerland every year, and a large export business has been established with other countries, including the United States. This is especially true as to church emblems and articles representing historic scenes and events.

"An important Swiss wood-carving center is at Einsiedeln, a historic village in the mountains in the canton of Schwyz, where there is a celebrated pilgrimage, a wealthy Benedictine monastery and a splendid church. The industry centers in the Bernese Oberland, where wood carving is the chief occupation. The church emblems of Einsiedeln, the bears of Berne, the lion of Lucerne, the St. Bernard dogs, cows, and the quaint Swiss chalets are all reproduced in wood and sold at the curio shops. These objects have found their way into practically all Continental towns, and Swiss wood carvings are almost as well known in other European countries as at home.

"Various circumstances have contributed to the present crisis, among which is the increased cost of raw material, much of which is imported, making it necessary to advance selling prices without increasing real values. This has invited competition from other countries, especially Austria and Germany. Furthermore, Austria recently placed a heavy import duty on souvenirs, under which wood carvings are classified, and in France they must be stamped "Imported," which, it is alleged, has affected the sale to such an extent that the imports from Switzerland have been greatly reduced.

"The passing of the Swiss wood-carving industry is further evidence that industrial progress is gradually eliminating from the commercial world rural industries built up and maintained where wages are small and the expense of living low. Modern machinery and methods, increasing competition and the inexorable laws of trade are driving out primitive concerns, or forcing them into combinations. This is cause for regret, as many of the people living in the Bernese Oberland have for generations depended upon wood carving for maintenance. They have acquired great skill in this, and, being slow to accept innovations, it will be difficult for them to adopt new methods."

G. W. Bowers, Marion, O., commenced an auction of his stock Wednesday, March 2, at 2.30 P. M., which will continue daily at his store, 112 S. Main St., with sessions in the afternoon, beginning at 2.30 P. M. and in the evenings at 7.30. James L. Hand, jewelry auctioneer, is in charge of the sale.



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WORKSHOP NOTES AND QUERIES

s are also solicited from our readers to the questions published on this page.]
ntion paid to communications unless accompanied by full name and address of the writer.

ON No. 2427.—**Scratches on Glass.** *an I remove scratches from glass es?* *R. S.*

R:—Slight scratches may be par- ished by rubbing the part with a wet soft leather containing rouge. ratches are deep they can be ground the finest flour of emery, such as by opticians, and the spot may be with rouge and water on a piece ather.

ON No. 2428.—**Printing in Gold S er.**—*How can I print my name on ng for cases in gold and silver?* *P. G.*

ER:—To print on velvet or satin in ilver use a rubber stamp and print- Stamp on the name and dust on silver bronze powder. When dry, the surplus powder with a soft

ON No. 2429.—**Relief for French** *What kind of preparation can I use oxidized silver novelties in French Have used pumice and water, but es it too rough.* *R. F.*

ER:—Do not use new and sharp but such as was used for other i and has gathered in the bottom of s. This should be put in a dish ed up with a little water to make a e. Add about one-tenth part com- ur. A well-worn tampico brush e used on a slow running lathe. nice paste is applied, and this will he oxidizing, leaving a good sur- nch gray.

TION No. 2430.—**Removing Drag ks from Gilding.**—*After gilding and rushing I notice many drag marks, ry the scratch brush. How can I them?* *R. D.*

ER:—The drag marks may be avoid- sing a little licorice root or soap he water by which to lubricate the This will soften the water so the ill not be so noticeable. Perhaps method is to deposit a light coating n the scratch brushed pieces, or, as in Germany, simply hang the ar- a few moments in a hot gilding with the current shut off, which olve a little of the gold from the and consequently remove the drag s

TION No. 2431.—**Transferring En- s.**—*How can I make a pattern so I sfer engravings on cane and um- ndles?* *T. E.*

ER:—To transfer engraving, first one piece, then lay a thin and not too hard piece of pasteboard over the engraving, holding it firmly in one place, and rub over the pasteboard with a burnishing tool just enough so the impression will be formed on the paper. If the paper is too hard, then it is best to moisten it very little. The rubbing with the burnisher should be as hard as the paper will permit; also rub over the edges so the impression will be a guide to lay on the next piece. The pieces to be engraved should be polished, and, when ready, take the pasteboard with the impression and rub it several times over your hair; then lay it on the polished pieces and rub over lightly. The natural oil of the hair will be sufficient to print the engraving on enough to set as a guide for the engraver. A number of pieces can be printed this way.

QUESTION No. 2432.—**Bronzing Metal Objects.**—*We contemplate manufacturing ornamental lamps, chandeliers and novelties; the base metals used are zinc, brass, iron and lead. We want to bronze finish them so they will be a good imitation of red bronze. Please give us some information as to how we can do this.* *B. M.*

ANSWER:—The bronze finisher may be applied with a brush, and by careful manipulation the objects can be made to appear like real bronze. The *Bronzewaren-Fabrication,* by L. Mueller, gives the following version for using bronze by the brushing method: A good linseed oil varnish is recommended. For a gold bronze finish rub up a little ochre as fine as possible with the varnish, adding black and blue until the color looks a dirty green. With a soft brush apply the first coating, and when thoroughly dried apply another and let dry. The third coating is applied and, when partly dry, brush on the bronze powder with a fine camel's hair brush. The hollows and depressions are not to be covered with the bronze powder, but are left to show in contrast. When the bronze and varnish have dried the loose powder is brushed off with a stiff brush. When a solid gold bronze color is wanted use a gold varnish and cover the object entirely with gold bronze powder. A method much in use is to coat the objects with varnish paint; subsequently coat or dust over with leaf gold, mosaic gold or gold bronze powder. The application of a good bronze lacquer will give a soft luster, and the objects will be hardly distinguishable from real bronze. *Copper Bronze*—To copper bronze iron and zinc, coat the objects first with a brown varnish paint, and when this is nearly dry apply bronze powder, as in other cases. Copper bronze powder can also be mixed with spirit varnish and the two put on together. The brown copper, like bronze for zinc objects, consists of spirit lacquer, with which is mixed a color rubbed up in alcohol. The objects must first be made perfectly bright and clean. Brushing and scratch-brushing with a fine copper brush will produce a reddish coating, which is to be varnished over with a thin colored spirit lacquer. Red bronze is produced by red lacquer, red bronze powder or mosaic gold. Before applying red bronze lacquer the objects must be made bright and clean, as every spot will show through. Warm them and brush on the lacquer. If metallic bronze is to be used, coat the objects first with a varnish color, and when this is nearly dry dust on the bronze with a soft brush. Green bronze can be produced on tin, zinc and lead by means of a green, dead-luster bronze lacquer or a green varnish color. Frankfort black or chrome yellow make the best mixture for the color. Bronzing for cast iron can be done with lacquer or varnish mixtures, but they must not be too lustrous, or the object will not look like metal. Sheet metal objects are also bronzed by first lacquering them, and when the lacquer color is dry apply metallic bronze, red, yellow, gold, white or silver by wiping it on. Before lacquering the piece must be rubbed with powdered pumice stone, ashes or hartshorn. Fine articles should generally be polished after each application of varnish. If there are figures, flowers or other decorations the final polishing is not to be done until after the painting has been varnished. Sheet metal objects are usually coated with a light colored transparent varnish after the bronzing is finished. For small objects of cast zinc only the best and oiliest lacquers must be used, otherwise they would soon be spoiled by the action of water. If such objects have been cast in sand molds they must be well chased. In the case of large objects of cast zinc, such as chandeliers, etc., chasing is not necessary, provided the casting was successful, as the lacquer will conceal many rough or imperfect places. The lacquer colors for the cast zinc objects of monumental size must not be too brilliant, but should have a dull, quiet tone. The luster can indeed be subdued by rubbing on metallic bronze, but the effect is more beautiful where this has not been done. Mosaic gold is to be mixed with four parts of washed chalk to one part of gold and applied to the copper or brass object with a moistened wad of linen. The metal will take on the appearance of gold, and the coating can be protected by a good elastic lacquer.

Platinum Peculiarities.

PLATINUM deposits are always hard and cannot be scratch-brushed with a brass scratch brush. A steel scratch brush should be used.

Although platinum plating can be done successfully and forms a bright, adherent electro-deposit, it is not used at all in the manufacture of jewelry or other objects of ornament. The color of platinum very nearly resembles nickel.

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10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

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GOLD AND SILVER REFI
ASSAYERS AND SWEEP SME

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion

SMEL FOR TH

A Complaint and an Explanation



Mr. C. O. Snyder, a well-known and experienced watchmaker and jeweler of Bloomville, Ohio, complained to the Fulcrum Oil Co. that he was not getting good results from

Fulcrum Watch and Clock Oil

The nature of the complaint indicated that he was using too much oil. An explanation of this fact was communicated to him, and here is his answer, dated Feb. 19, 1910:

"Your explanation is satisfactory, for I had diagnosed the trouble before hearing from you. I had been using the same amount as I did with the old ---- and ---- oils (mentioning two old well-known brands), **but I reduced the quantity and the results are marvelous.**

"Escapements that have been sluggish, have with the new FULCRUM OIL taken on new life, and it seems a pleasure to put a watch in order with this oil."

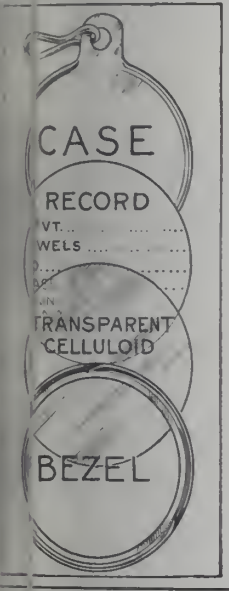


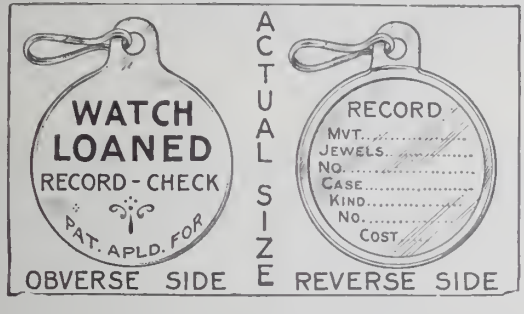
This is just one of the many letters received every day telling of the superiority of FULCRUM OIL to any that has ever before been used for watches and clocks.

Try it once and see for yourself—it means an end to all your oil troubles.

35c. a bottle—For Sale By All Jobbers—$3.75 per dozen

FULCRUM OIL COMPANY, Franklin, Pa., U.S.A.





NEW!

WATCH LOANED Record=Check

Use this check in connection with the paper tag usually employed when a customer leaves his watch for repairs, but only when you lend him a watch. The check is an **Unfailing Reminder** and an absolute protection against loss of loan watches.

It contains its own record, which will prove whether the watch returned is the same one you loaned. It contains a complete invoice of the loan watch. It will enable you to locate any particular watch used for loan purposes at any time.

Enter the record on the printed slip within; once only. It will not wear out and may be used repeatedly. Two extra slips accompany each check to be used in case one is blotted when you make record. The check proper is made of aluminum, hence, very light and convenient.

No. H1030 **Price $1.50 per dozen** **Not Sold in quantities less than One dozen**

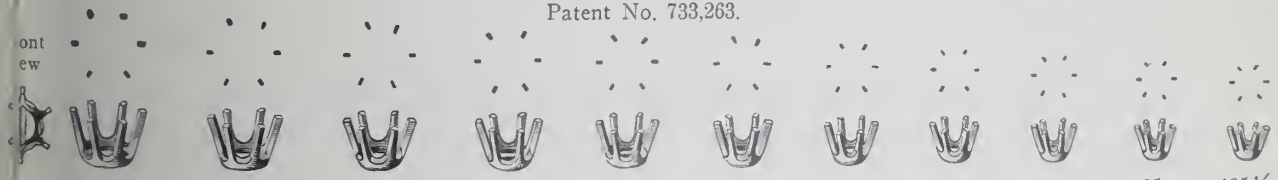
SWARTCHILD & COMPANY

The Largest Watchmakers' and Jewelers' SUPPLY HOUSE IN THE WORLD **Heyworth Building, Madison St. & Wabash Ave. CHICAGO, ILL.**

JOHN C. NORDT, MANUFACTURER OF SETTINGS, GALLERIES, Etc.

51 and 53 Maiden Lane, New York

Patent No. 733,263.



486	487	488	489	490	491	492	493	494	495	495½
3K	2½K	2K	1½K	1¼K	1K	¾K	⅝K	½K	⅜K	¼K

The Popular "One Piece" Setting for Ear Screws, Studs, Etc. **Send for Catalogue**

PLATINUM

AMERICAN PLATINUM WORKS
NEWARK, N. J.
NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

"Perfect One Piece"



QUALITY FINISH

TRADE MARK REGISTERED

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

MADE IN 14 & 10 K GOLD 14K PLATE STERLING SILVER

A Complete Line of 10 K. Plate is Now Ready

STERN BROS. & CO., 33-43 Gold St., New York

To avoid delay use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Dept.: 68 Nassau Street, New York

Diamond Cutting Works: 142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 103 State Street; Amsterdam, Holland, 12 Tulp Straat. London, Eng., Audrey House, Ely Place

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

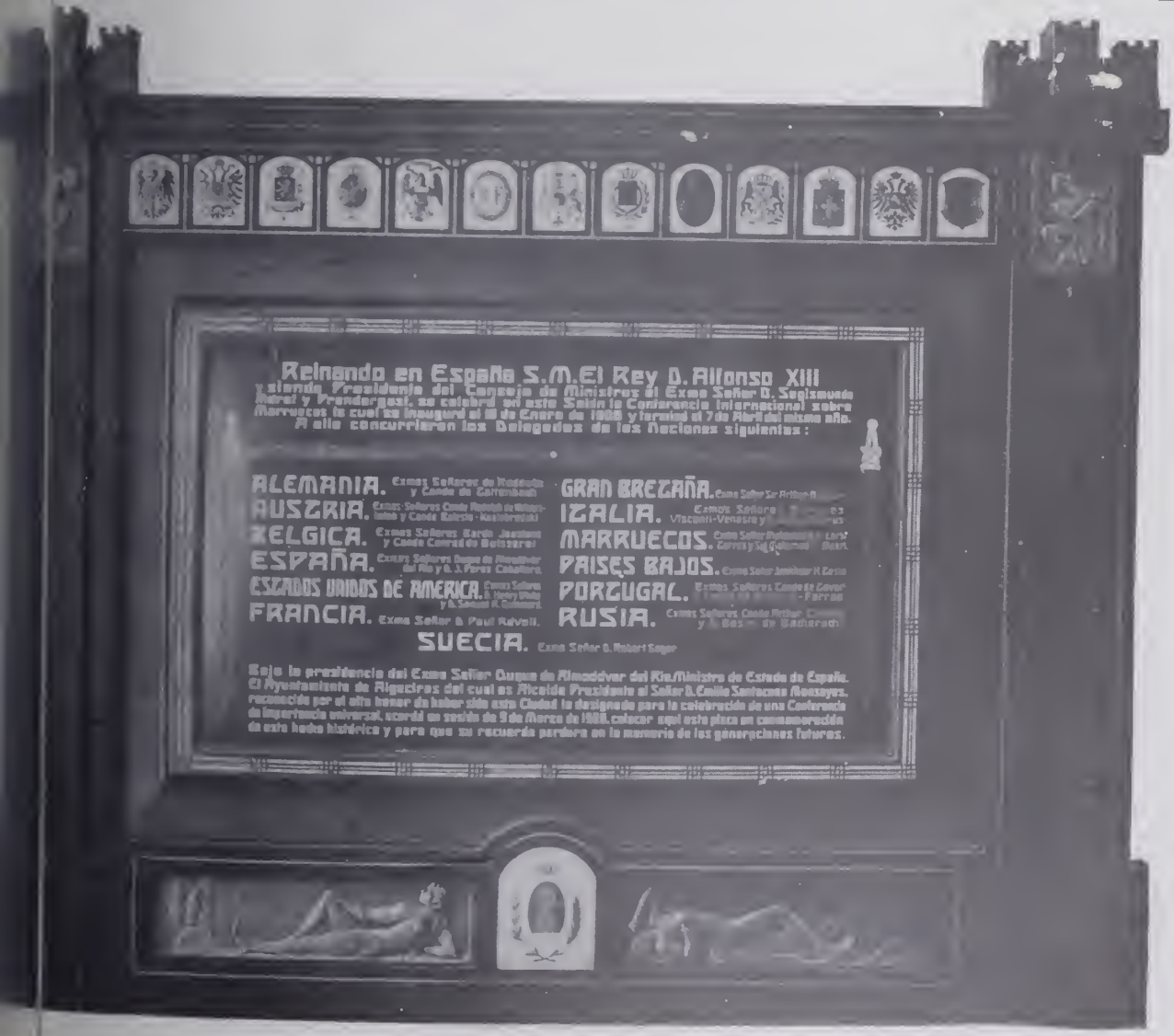
THE JEWELERS KEYSTONE

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The Jewelers' Circular
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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

42nd Year. WEDNESDAY, MARCH 16, 1910. Vol. LX., No. 7.



Memorial Tablet of the International Conference at Algeciras.

(*See Text on Page 55.*)

ALVIN SILVER

Morning Glory Pattern

925/1000 FINE



The "Morning Glory" has proved one of the most successful patterns Silver flatware. It is most artistic, with exceptionally beautiful die work, portr detail of the flower dominating the decoration. One seldom sees the des beyond the handle as in the fancy pieces of this pattern. It is of medium very moderate in price Finished in French Gray.

We are issuing a Catalogue illustrating the complete pattern of 111 actual size. If you have not received your copy write us at once It will help sales. Don't wait until the edition is exhausted. Write now.

ALVIN MFG. CO.

Silversmiths

New York



The best combination for the retail Jeweler—it opens the door to successful business.

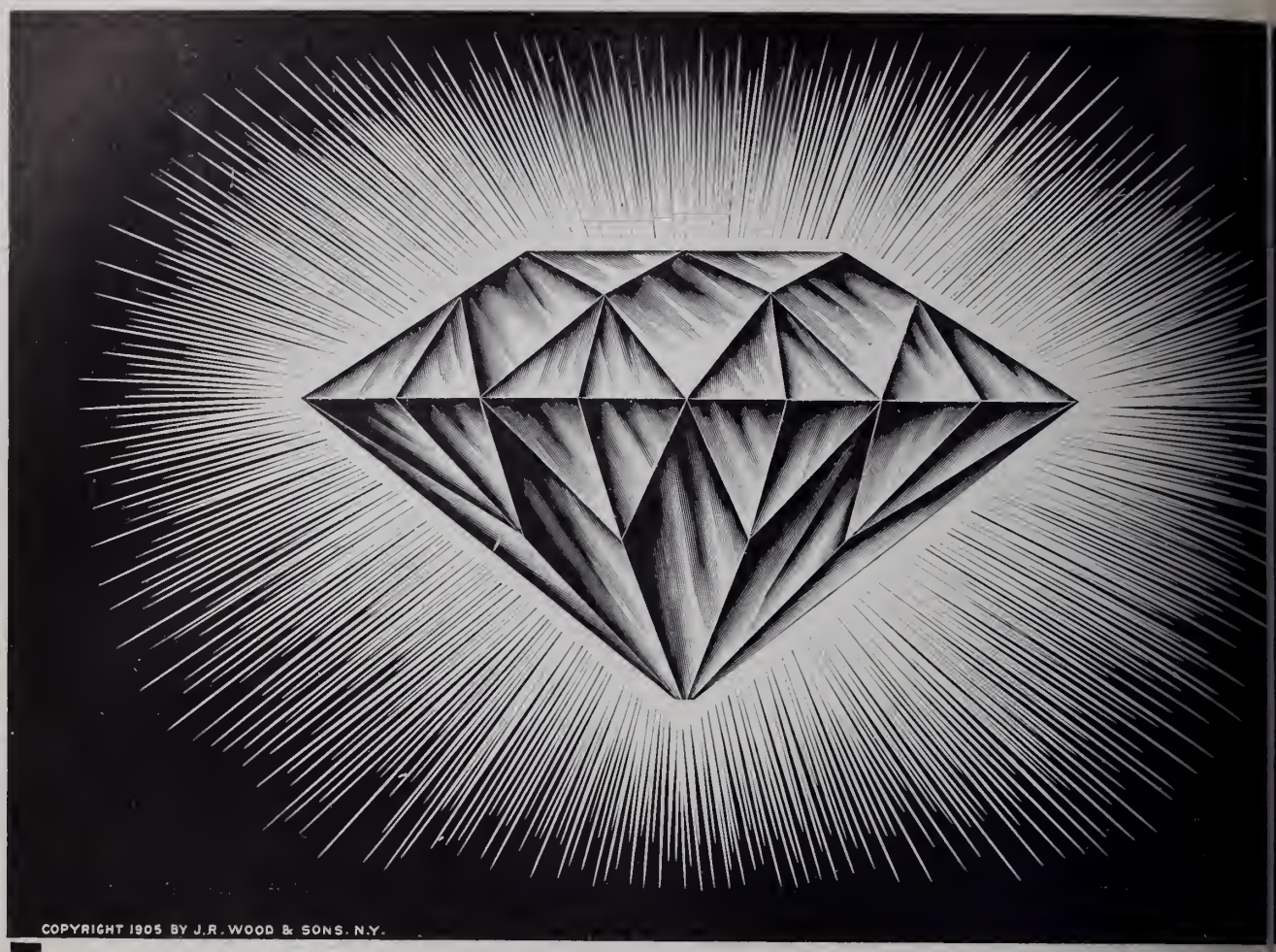
With

FAHYS PERMANENT
FAHYS BRISTOL AND
FAHYS MONTAUK

the retail Jeweler can make the right turns to ensure success, because they comprise the best lines of gold filled cases.

JOSEPH FAHYS & CO.

BOSTON NEW YORK CHICAGO SAN FRANCISCO



Our diamonds are diamonds you can implicitly rely on, that the price is the lowest, and the quality exactly what it is represented to be.

You can be sure that the price is the lowest, because we buy the diamonds in the rough, cut them in our own cutting works, and pass them directly to the retail jeweler.

As to the quality, we unreservedly guarantee that everything we sell is just what we represent it to be. No one disputes the worth of our guarantee.

J. R. WOOD & SONS

Diamond Cutters
Importers of Rubies, Emeralds and Sapphires

170 Broadway, Cor. of 2 Maiden Lane. **NEW YORK**



WEDDING RINGS

Our specialty since 1850.

Made from gold that is thoroughly wrought and worked and put on close grain, making the gold tough and hard, so it can receive and retain a high finish.

Quality of gold is guaranteed to be as represented.

Finish and polish finest possible.

We sell at the lowest prices that honest quality and perfect rings can be sold for.

J. R. WOOD & SONS

WEDDING RING MAKERS

170 Broadway, Cor. 2 Maiden Lane NEW YORK

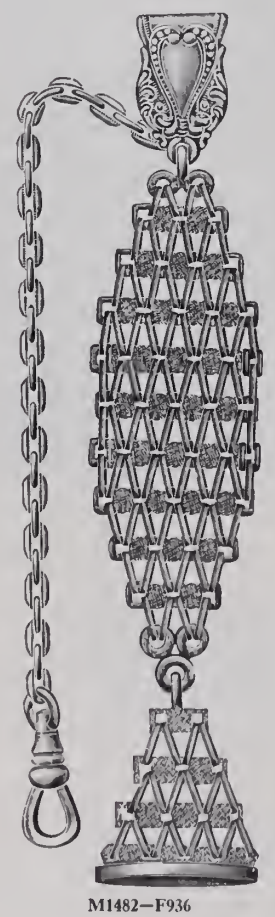
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our ⅛ mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article w

Just ask for Bigney goods and you can be supplied with everything in chains, lock fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L728



L593—Mirror

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Offic
3 MAIDEN LAN



See Our
CATALOG
For

Class Pins



Greek Letter Pins



Trained Nurses Pins

Or
Write for Samples

We are Headquarters

WEIDELL'S PERFECT SAFETY CATCH



SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.

Wendell & Company

NEW YORK
47 John Street

CHICAGO
256 Madison Street

CHICAGO, ILL.: Heyworth Bldg. SEATTLE, WASH.: Arcade Bldg.

What You Expect from Your Business A



"MORE THAN I EXPECTED."

RESULTS

¶ If a thousand jewelers told you that they had received "M Than Expected" for their metals wouldn't you feel it worth w to investigate the matter? We would rather *do more* than *do* than you expect, and we make this statement good with a ch that will measure up to your expectations.

¶ If by Our Accurate Valuations you can get more for your Gold, Silver, Filled Cases, Plated Jewelry, Sweeps, etc., the no reason why you should accept less from another conc We guarantee where others promise and the evidence of "Best Proved" by a Trial. This is the time to clean up a you overlook sending us your next shipment you do you and your business an injustice. Shipment returned at our pense if you are not satisfied.

GOLDSMITH BROS.
Smelting & Refining Company
20 JOHN STREET NEW YOR

New York.
New York City.
Check for sweeps exceeded our expectations. Will assure you of our future business.
Rosenberg & Daniel.

New York.
Rome, N. Y.
Check for Old Gold and Filled Scraps received and very satisfactory to us. Thanks for promptness. I remain,
Yours truly,
W. H. Rudd.

Maine.
Calais, Me.
Your check for $47.52 received and accepted with thanks, Yours,
Chas. W. Bailey.

Massachusetts.
Salem, Mass.
Received check for Filings, Sweeps, etc., very satisfactory and will send you future shipments.
Yours truly,
Salem Jewelry Co.

New Hampshire.
Berlin, N. H.
Check for Old Gold and Silver received and am perfectly satisfied. Thank you for promptness. E. M. Whitcomb.

Ohio.
Cleveland, Ohio.
I always send my Gold to you with satisfactory results. Yours truly,
C. B. Edgar.

Illinois.
Champaign, Ill.
Check for Old Gold and Silver O. K. Thank you for your always prompt remittance.
Yours truly,
Chas. Maurer.
Jeweler and Optician.

Minnesota.
Rushford, Minn.
Check in payment of Old Gold and Silver scraps received and the amount is very satisfactory, for which please accept thanks.
Yours truly,
G. G. Grossfield.

Alabama.
Union Springs, Ala.
Returns are most satisfactory; realized more than expected.
Yours,
Henry J. Rosenstihl.

Tennessee.
Memphis, Tenn.
Amount of check received to-day was really more than I thought the Old Gold was worth. Thank you for promptness. Yours truly,
Charles Wilms.

Texas.
Haskell, Texas.
Check for Old Gold received, really more than expected. Thanks for prompt attention.
Yours,
H. M. Craig.

Montana.
Butte, Mont.
Check for Sweeps entirely satisfactory. Will remember you with our business in future.
Towle & Winterhalter.

Oregon.
Check for $402.00, returns for Sweepings, perfectly satisfactory to us. With thanks, we remain,
Yours,
A. & C. Feldenheimer.

California.
San Diego, Cal.
Check for Sweeps received to-day. Accept my thanks for your fair and courteous treatment, will remember you with future shipments.
Yours respectfully,
H. M. Funk.

Maryland.
Rockville, Md.
Your check for Old Gold received O. K. Will send you more in future.
Yours truly,
G. MacWilliams.

New York.
Potsdam, N. Y.
Received check all O. K. and more than satisfied. Yours, etc.,
C. A. Thorpe.

Maine.
Farmington, Me.
Check received, perfectly satisfactory. I think we come pretty near in our estimation. I made it $112.50 and your check was $112.55.
Yours respectfully,
J. A. Blake.

New York.
Rushville, N. Y.
The draft for $22.07 for Old Gold and Silver received, which is very satisfactory. I am,
Yours respectfully,
C. T. Loudon.

Delaware.
New Castle, Del.
I received check today. Everything satisfactory. T. E. Bridgewater.

Pennsylvania.
Hanover, Pa.
Had word from party to whom cases belonged, and everything is satisfactory. So you may keep entire shipment.
Respectfully,
Chas. F. Sarbaugh.

Massach
Natick,
Your che
and is satisfac
ing you for
Yours resp
H.

New
Rome,
Your che
this A. M
and satisfact
H.

New
New Yo
Your check
ings rece
thanks. same
satisfactory.
tinue to have
our sweeps
Respectfully
Baumgold

Pennsyl
Erie,
Received
for Old Gold
and am satisf
amount. You



Stone Goods of Great Variety

The reigning fad in Men's Jewelry at present is something in a stone button or scarf pin.

We have them in endless variety of stones and styles; all real stones and handsomely mounted, and the latest ideas.

We don't copy; we originate. A jeweler who is wide-awake will take up new things and push them to a finish while they are popular.

Our goods are equal in finish to any 14-K. line made, and prices much lower. The accompanying illustrations can only give you a faint idea of the excellence of the Line.

Send for memorandum package, or see our salesman when he calls.

A 10-Karat Line
that is 10-Karat

The Keller Jewelry Mfg. Co.

64 Nassau Street
New York

Factory, 251 N. J. R. R. Avenue, Newark, N. J.



TO THE TRADE:

"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

CANTON, OHIO

POINTER NO. 125

DOUBLE YOUR SALES

JUST TO MAKE TWO WORDS MEAN SOMETHING

THE LETTER UNDER THE PICTURE TELLS WHAT OUR SYSTEM WILL DO FOR YOU



STORE OF CHARLES G. DERLETH, EAST ST. LOUIS, ILL.

(COPY OF ORIGINAL LETTER.)

East St. Louis, Ill., Jan. 26th, 1910.

Te Arnstine Bros. Co.,
Cleveland, Ohio.

Gntlemen:-

While business in all lines was very quiet in our city, our Hliday trade was better than before. Making sales of goods advertsed in our yearly Catalogue, furnished by you, in less than an hour ater we had started to get them amongst our people shows the benefit drived from same. Our numerous re-orders of goods catalogued is aso evidence that they are "business getters."

No use denying that your goods and style of advertising bing business.

Yours for the sixth time,
CHAS. G. DERLETH.

Write Us To-day for Particulars Regarding our System

We deal only with the legitimate jeweler and as a rule sell but one in a city.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD FILLED RINGS

Winning on Merit Alone

There are many ways of trying to win in the business world.

One may adopt Brute Force. That is the method of the highwayman, when he hits you on the head and takes your wallet.

Or one may seek success simply on the MERIT of his products in an open market. That is the approved method in civilized communities. It succeeds.

Jobbers, dealers, consumers, everybody responds to considerations of MERIT, and no Chinese Wall can shut it out.

For years

Wadsworth Watch Cases

have been winning on merit. The cases have been sold, and the business developed on the idea of QUALITY, including superior SHAPES, STYLES and ENGRAVINGS. The Cases will continue to be sold and the business to be developed along the same lines.

The Big Stick is no part of our office furniture. Dealers DON'T HAVE TO buy these Cases.

But they WANT TO and will buy them because of their MERIT, because of the PROFIT there is in them, and because there is always certainty of a SQUARE DEAL and no coercion.

THE WADSWORTH WATCH CASE CO.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns. not only up-to-date, but really AHEAD OF THE TIMES have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

PROGRESS

In 1893 at No. 49 Maiden Lane - - -	2500	square feet floor space
In 1895 at No. 208 Fifth Avenue - - -	3000	square feet floor space
In 1902 at No. 258-260 Fifth Avenue -	3900	square feet floor space
In 1910 at No. 8-14 West 38th Street -	7000	square feet floor space

Our new establishment, which is situated on the top floor of the "Murray Hill Building," 8-14 West 38th Street (adjoining Fifth Avenue), will be the largest and most complete in the Diamond Mounted Jewelry Trade.

Our staff of designers has been increased and our personnel of craftsmen has been doubled, thus enabling us to handle work in a far improved and better way with the up-to-date methods which we have installed.

In our next issue we will start our weekly Bulletin for our coming EIGHTH ANNUAL EXHIBITION.

POWERS AND MAYER

258-260 Fifth Avenue, New York, N. Y.

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Sarbhati Straat 32

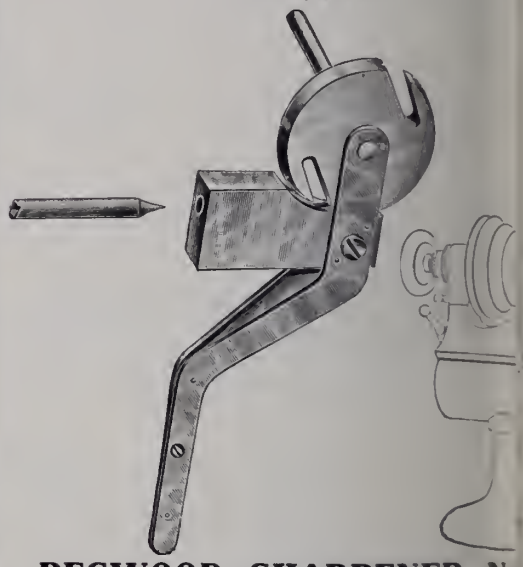
CABLE ADDRESS "ON TOP," LONDON

ECHARCO IMPROVED WATCH GLASS CABINET, No. 85



The NEW FEATURES of this Cabinet are the SK ET DRAWERS, making an accumulation of dust and chips i and the very easily read LABELS of white celluloid on t fronts. The Cabinet has nine drawers, giving 1,632 spac 29½" high, 24" wide and 13" deep. The construction of arrangement of partitions to economize space and weight, novel method of showing contents on the drawer pulls are and practical ideas and very well carried out. The Cabine of oak and finely finished, and is the lightest and stronges the market. Spaces are provided for the small sizes of and Genevas, and for Antiques, which no other Cabinet for, making it the most complete and convenient Cabinet ev to the trade.

Price, $16.00



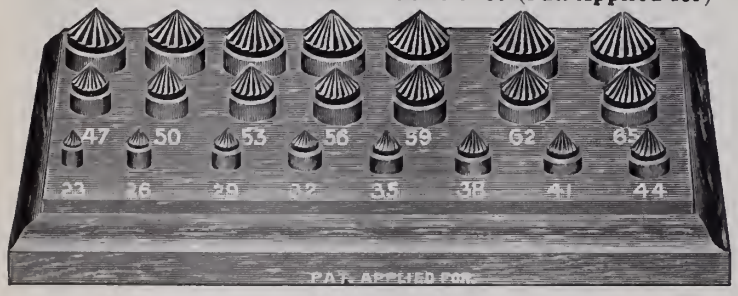
PEGWOOD SHARPENER, No 3

A new attachment, designed for use on a watchmake which sharpens pegwood to a hair point without breakin the same time gives the point the proper concave shape. is held in the lathe by an arbor fitting into a regular wire shown in the illustration, being steadied by the rest sho stick of pegwood is rotated by hand while the tool is re the lathe, producing a fine, long, flexible point. With this watchmaker can prepare enough pegwood for a day's or work in a few moments, and have every piece uniformly ar sharpened.

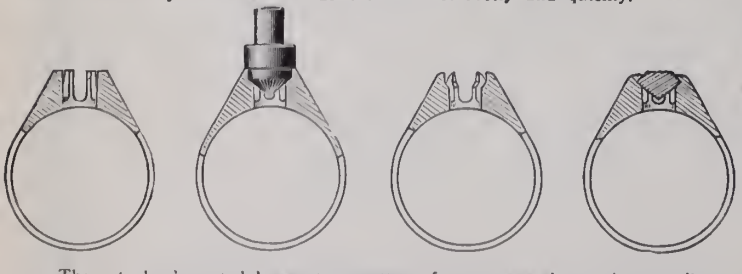
The tool is mechanically perfect, made of the best ma durable and cannot get out of order. For sharpening the c use of a fine Arkansas oil stone slip is necessary. Coarser should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



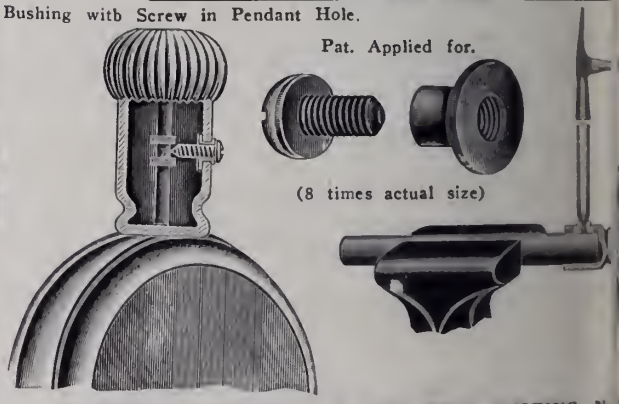
These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.



THREADED PENDANT SCREW HOLE BUSHING, No 3

Made in Brass for 18, 16, 6 and Os Lever Set Cases, and in German S 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole inserted and also screw, and shows repair as it looks when co

DIRECTIONS.—Ream hole to size of bushing, then pla ant screw bushing in hole and place pendant with bushing o as illustrated above, and with a centering punch force o edge of bushing and then put in screw and repair is made

No need of soldering up or plugging up of damaged screw holes and damaging the pendant and case as well

Every watchmaker knows how difficult it is to repair a screw hole after the screw is pulled out, due to bending and of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen a Screws to match in a Brass Box.....

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yr**



BARROWS' "NEW PROCESS" NECK CHAINS

Mounted with Lockets in Oval, Round and Heart Shapes, With and Without Stone Settings

Mr. Retailer: Why purchase your Lockets and Neck Chains separately? We are showing a complete line of these goods mounted on tissues, through the wholesale jewelry trade, thereby saving you time in looking over various sample lines—and you know Time is money.

WE SELL TO JOBBERS ONLY

Every Snap and Spring Ring Stamped H. F. B.

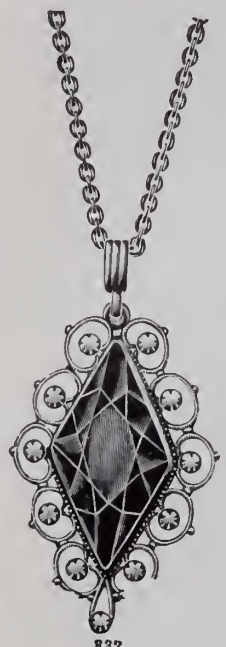
TRADE H.F.B. MARK

THE H. F. BARROWS COMPANY

North Attleboro, Mass.







832



333



334





329



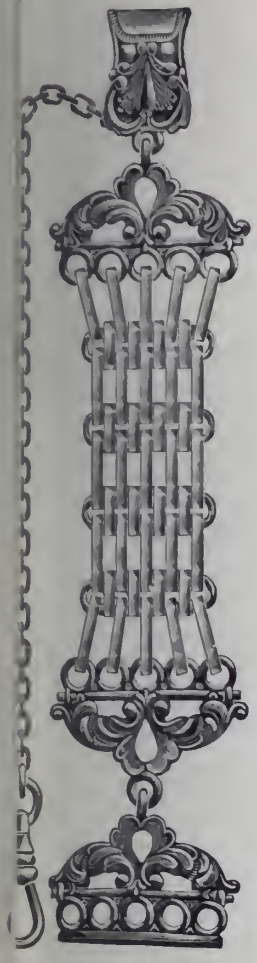
335

FONTNEAU & COOK CO.

Factory, Attleboro, Mass.

NEW YORK, 15 Maiden Lane

CHICAGO, 1203 Heyworth Building



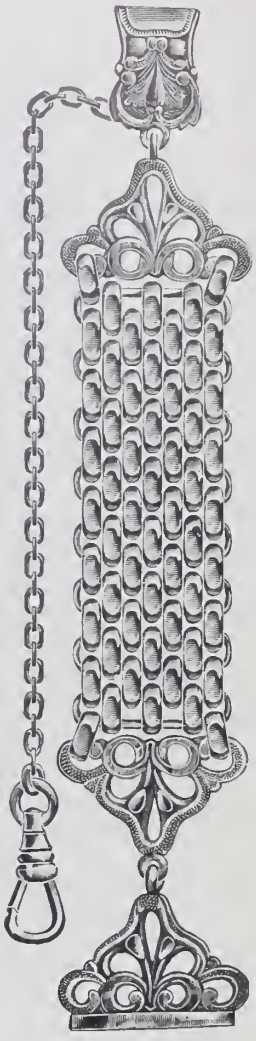
No. F 305 270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dirt. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

TRADE MARK R & L B C STERLING

INDIVIDUALITY

IS THE

KEY NOTE

OF OUR

SUCCESS

ROGERS, LUNT & BOWLEN CO.

SILVERSMITHS

Greenfield, Massachusetts

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000

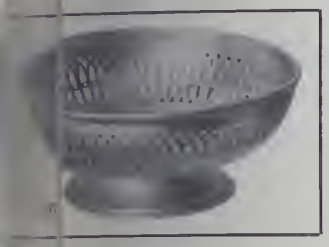


FRANK W. SMITH COMPANY, *Gardner, Mass*

Your Opportunity To Make More Profit

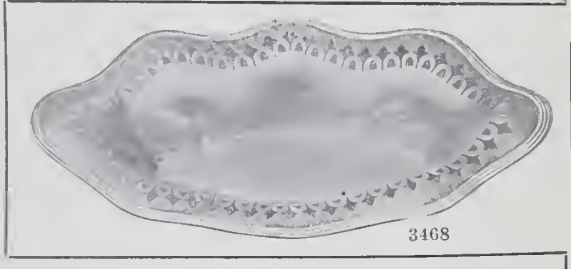
TRADE W MARK

Stand out for quality and look for price. That is the slogan—the only chance of success in the keen competition of to-day. You cannot afford to pay a salesman's salary and expenses on every bill of goods you buy. We want to co-operate with you for the betterment of your business, by selling you silverware at prices based on factory cost solely. We can do it because we sell you by mail, thus eliminating practically all selling expense. The economy effected enables us to offer you WOODSIDE STANDARD deposit ware and sterling silver at



15% to 20% OFF FORMER PRICES

Understand, the only change is in the elimination of ead expense. The same designers and the same xpert workmen will continue to produce the same eautiful creations of their skill that have long made ur productions famous for their individuality and ue worth.

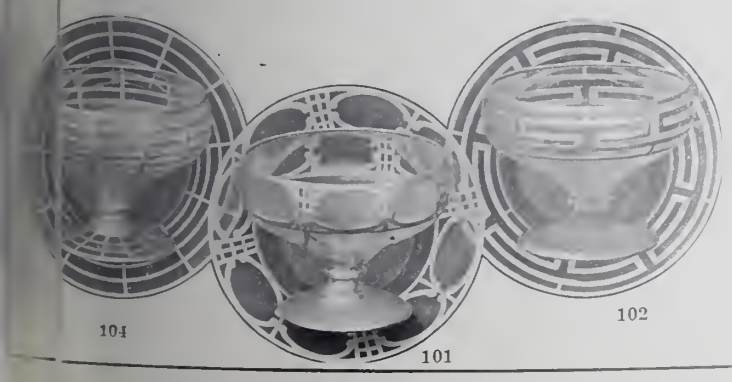

3468

We again call your particular attention to our complete line of sherbet glasses, three specimens of which are here illustrated. Their remarkably low price is making itself felt in a call for them that is unparalleled. All our deposit ware shows pure white inside, and the silver is guaranteed not to come off. If it does we will give you a new piece at any time. An idea of the beauty and individuality of our sterling silver is conveyed by the two pieces here shown.

Write for the prices of these pieces or anything else you need and learn just how much more profit our selling plan means to you.

Get your name on our mailing list for our New Spring Catalog and

CHOOSE MORE GOODS FOR THE SAME THE SAME GOODS FOR LESS MONEY



WOODSIDE STERLING CO.

170 BROADWAY
New York



Largest in the World

Our warerooms are the reservoir for our many producing plants. We have the most extensive and varied line in the world in

Sterling Silver

Silver Inlaid

Silver Plate

Cut Glass

This is the natural result of having so many different factories.

It means that we offer a wide choice in the selection of ware and patterns.
We cordially invite the dealer, when in the city, to make our warerooms his headquarters, whether he buys largely or not.

International Silver Co.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES:

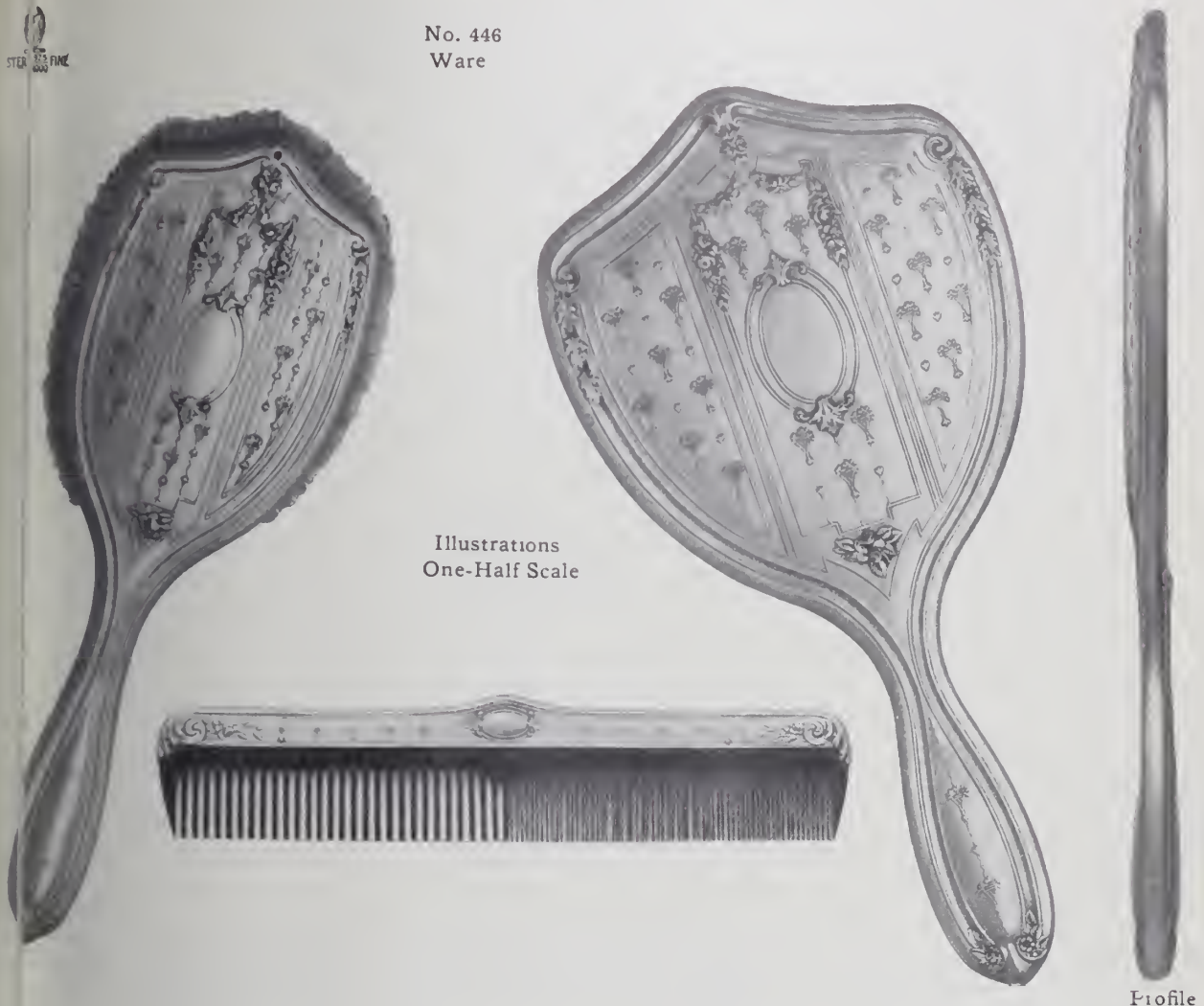
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.

ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
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WILCOX & EVERTSEN

THE MERIDEN SILVER PLATE CO.
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SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

No. 446
Ware



Illustrations
One-Half Scale

Profile

Sterling Silver Toilet Ware

We illustrate above several pieces in one of our new patterns in Sterling Silver Toilet Ware.

Especial attention is called to the delicate model, emphasized by the profile view of the mirror.

All the pieces in this pattern have the same grace of outline as in the articles illustrated and all are made in substantial weights. The die work is clear cut and imparts a decided degree of character to the design.

The finish is a beautiful soft grey, with bright shield.

Send for Prices

WILCOX & EVERTSEN

(International Silver Co., Successor)

MERIDEN, CONN.

9 Maiden Lane, 218 Fifth Avenue, NEW YORK

195 State Street, CHICAGO

Everything and Anything in

Sterling Silver Toiletware, Novelties, Jewelry, Etc

We have folders and booklets specializing on the following subjects,—Toiletware, Purses, Cigarette Cases, Pocket Knives, Match Boxes, Link Buttons and Napkin Rings.

If interested call on us for any of the above.

R. Blackinton & Company

Silversmiths

New York Salesrooms:
15 Maiden Lane

TRADE HB MARK

North Attleboro, Mass.

THE DIRECT ROUTE TO PROSPERITY

(Via Blue Book)

For the Progressive ones we have issued a supplement to our Fall Catalogue showing some 800 pieces of new goods made up since our Fall Catalogue was issued. We call your attention particularly to pages 18 and 19 of the Blue Book showing a complete line of Chatelaine Novelties so popular just now. This line has kept us busy working nights to fill orders.

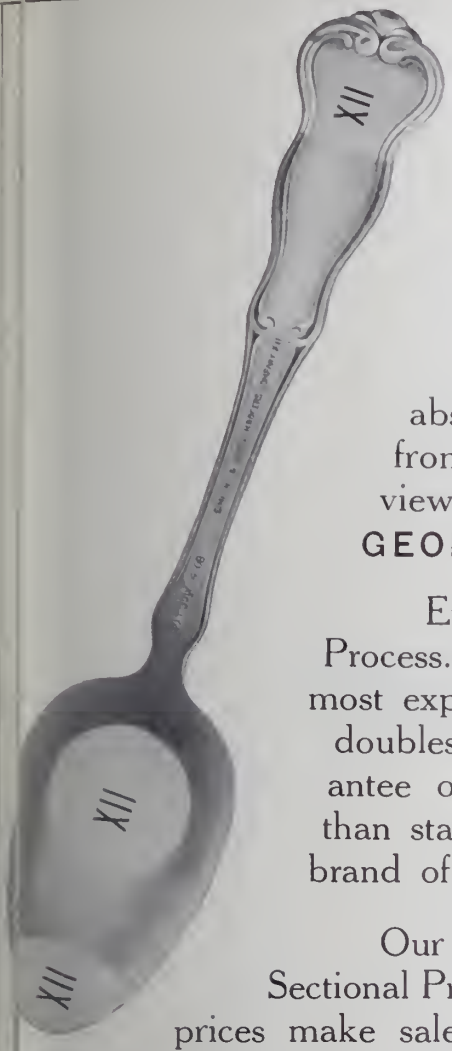
It Will Mean Business to You to Look Into It.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 Richmond Street, PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston



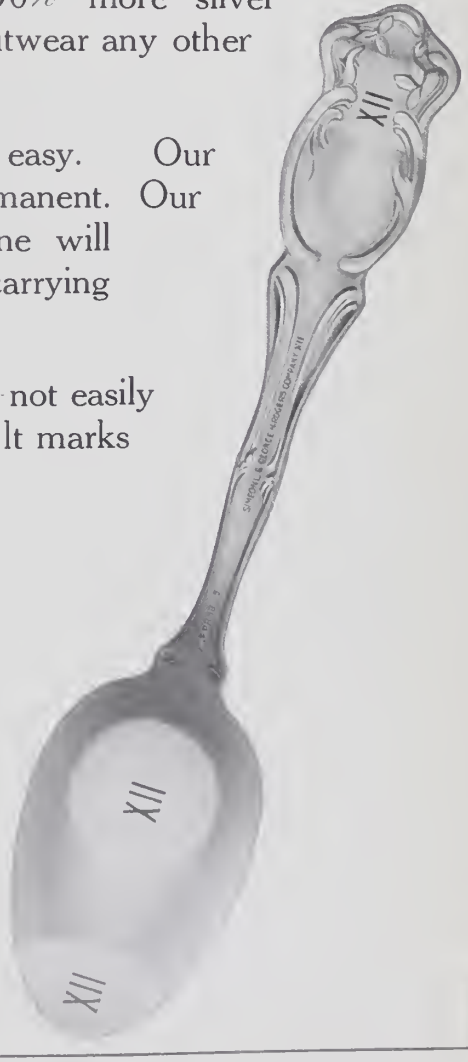
Durability Doubled

The one line of plated flat ware that you can absolutely depend upon to give perfect satisfaction from both your own and your customer's point of view, is the ware with the name—**SIMEON L. & GEORGE H. ROGERS COMPANY XII.**

Every piece is plated by our unrivaled Sectional Process. This new method of plating protects the parts most exposed to wear with an extra deposit of silver that doubles the durability of the piece. We guarantee our XII line to strip 50% more silver than standard plate and to outwear any other brand of silver plated ware.

Our designs make sales easy. Our Sectional Process makes sales permanent. Our prices make sales profitable. Our line will make a reputation for you as the dealer carrying the finest silver plate in town.

Our full corporate name is our trade-mark—not easily confused with similar names on inferior goods. It marks the finest product of the silversmith's art.



Not just as good, but BETTER

A Trial Order will Convince You
Send for Our Latest Catalogue

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES:
HARTFORD AND WALLINGFORD, CONN.

BATES & BACON

ATTLEBORO, MASS.

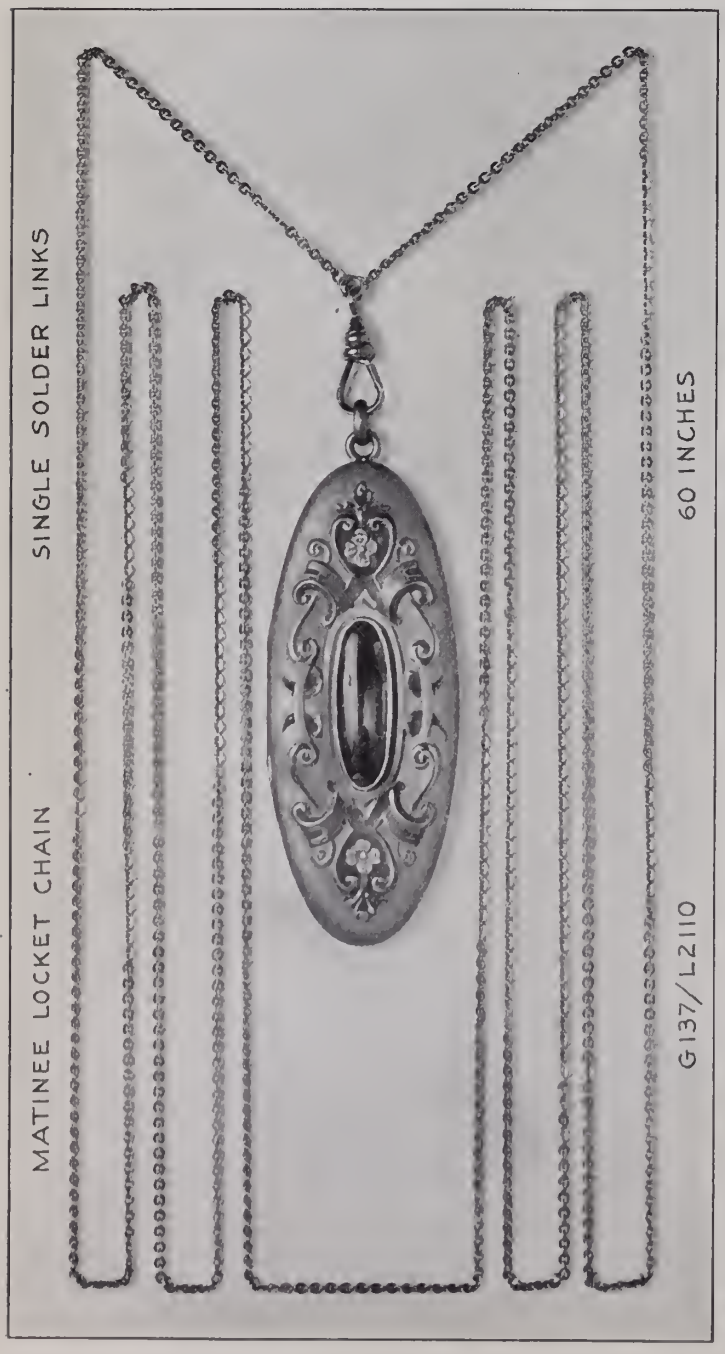
NEW YORK
9 Maiden Lane

CHICAGO
103 State Street

HIGH GRADE, GOLD FILLED CHAINS, LOCKETS AND BRACELETS

Guards Made by a NEW METHOD! Electric single soldered links. Will not KINK. Every Chain guaranteed. See that the Chains made by the New Method are stamped "BATES & BACON"

The Matinee Guard for the new Princess Dress. Made in all styles of links. Guard 60 inches long.



THE
TOASTMASTERS CUP

When

PRESIDENT TAFT
and
PRESIDENT DIAZ

clasped hands on the border line, the citizens of El Paso, Texas, signalized the event by presenting each President with an 18-K. Gold Cup, suitably engraved.

WE MADE THE CUPS



No. 2373
Height, 6 Inches

We show here a reduced fac-simile of these Cups, which we make in Sterling Silver. What more appropriate souvenir for the toastmaster of any event than a reproduction of the Cups which played a part in an international event? The application of any emblem or coat-of-arms adds to the attractiveness of the Cup.

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers
611 Sansom St., PHILADELPHIA

NEW YORK, 13 Maiden Lane; 320 5th Ave.
CHICAGO . . . 103 State Street
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When in the vicinity of any of our offices, drop in and see our complete line

YESTERDAY

offee was made by putting he ground bean into water nd boiling it. The result vas a beverage lacking in aro- natic oil—the life of the offee.

TO-DAY

offee is distilled. This proc- ss preserves the aromatic oil nd produces a gently stimu- ating, wholesome beverage bsolutely free from bitter roperties.



No. 1877.
Capacity, 3 pints, with Tray No. 160.

THE STERNAU COFFEE-MACHINE

distils coffee; is very simple in construction, and being distinctively handsome, is an excellent article for the jeweler to sell.

COPY OF THE GREEN COVERED BOOK

illustrating many styles interesting to the jeweler sent on request.

S. STERNAU & CO.

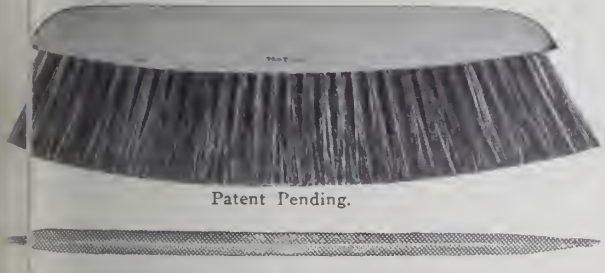
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Fancy Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol Stoves, Coffee and Tea Pots, Candlesticks, etc.

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195 Plymouth St.
Brooklyn, N. Y.

N. Y. Showrooms
B'dway, cor. Park Pl.
Opposite Post-office

TRAVELERS' THIN-MODEL BRUSHES

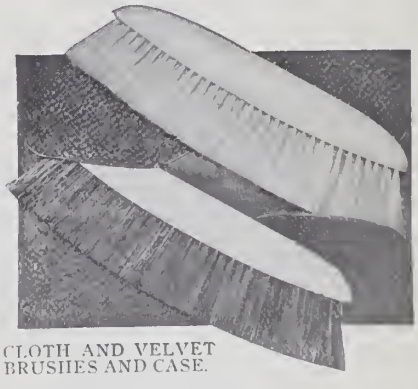


Patent Pending.

BACK OF BRUSH—ALMOST A KNIFE EDGE.



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CLOTH AND VELVET BRUSHES AND CASE.

Are Rapidly Superseding the Old Style, Thick, Clumsy Clothes Brushes and Whisk-Brooms!

At home, at the office, in the traveling bag, in the automobile—everywhere there is a place for a brush, the Travelers' thin-model is finding its way. Does any brush can do—is handsomer than any other and takes up almost no room at all.

IS THE TRAVELERS' ON SALE AT YOUR LEATHER GOODS DEPARTMENT?

Cased in leather envelopes, singly or in pairs, cloth and velvet brush together. Backs of Ebony, French Ivory, Coco-Bola and Shell. Complete price list upon request. Single brushes, cased, from $10.50 per dozen upwards.

☛ Our Latest Thin-model Brush with Sterling Silver Back plain or engraved, is now ready! Finds a ready sale at silverware departments.

e Travelers'
rment Hanger.
t Iron
d Shoe Horn

TILDEN-THURBER CO.

High Grade Novelties for the Best Stores

PROVIDENCE, R. I.



EASTER will soon be here; it brings to the jeweler promise of increased demand for articles suitable for the occasion and season. Our line of Crosses, La Vallieres, Festoons, Pendants, Brooches, Earrings, Rings, Scarf Pins, Lockets, Watches, etc., is exceptionally complete and attractive. We have many new designs this season, and "The Imprint of the Rose" is their stamp of quality and excellence. If one of our sales men does not call, send to us for selection package. We can supply all you wish in Jewelry, Watches and Diamonds.

"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau Street New York

Elk, Fraternal Order of Eagle and Moose goods a specialty

"The Case That Courts Comparison"

Mr. Retailer:

It required a quarter of a century to bring SOLIDARITY GOLD WATCH CASES up to their present point of perfection.

Merely stamping "SOLIDARITY" on the *inside* of our cases did not do it.

It is the SOLIDARITY **Individuality** on the **outside** of our cases that did it. Individuality is the hardest thing to buy and the easiest thing to sell. SOLIDARITY CASES have it.

SOLD ONLY THROUGH THE WATCH JOBBERS

SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

54 Maiden Lane :: New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer

LOOK FOR P. & B. 10-K JEWELRY



With this Trade-Mark

TRADE B MARK

Trade-Mark Registered.

The Jewelry of Worth, Wear and Satisfaction

Clever Conceits in Scarf Pins

A most complete and attractive assortment showing Signet, Stone and Fancy Patterns. : : : : : : : :

WE MARKET EXCLUSIVELY THROUGH JOBBERS
and have long held the reputation of being the
LARGEST MAKERS OF 10-K JEWELRY
For certain satisfaction to all concerned from jobber to the "ultimate consumer" insist upon having P. & B. 10-K Jewelry. Years of uniform success stand behind the P. & B 10-K Jewelry which can be distinguished by the trade-mark as shown above.

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7 EDDY STREET, PROVIDENCE, R. I.

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WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

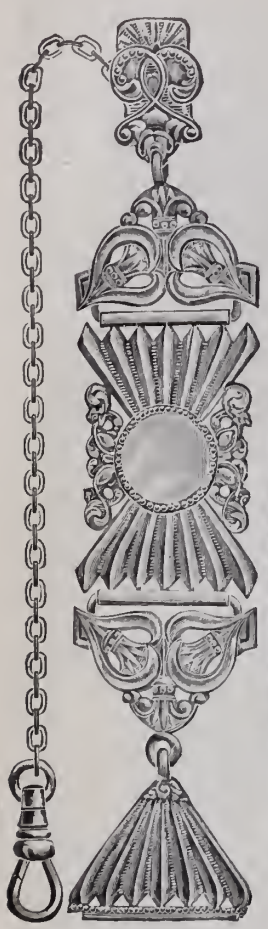
HEADQUARTERS FOR

Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches } $5.50 to $450.00

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Strictly Wholesale

Swigart Watch & Optical Co.

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C. A. MARSH & CO.

MAKERS of EVERYTHING in CHAINS and BRACELETS
HIGH-GRADE, SEAMLESS FILLED STOCK ONLY

Honest values all the time have made our reputation unquestioned and our line one of quality

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ATTLEBORO, MASS.

Western Representative
MR. C. C. OFFERMAN

GOLD FILLED
C.A.M.&Co.
Trade-Mark Registered



MESH BAGS

We claim you can get better value in our line than any other line you can handl



EACH RING IS WELL JOINTEI

Our bags are well made, a the greatest care is taken in plating and finishing. T are lined with the best w kid, and our prices are the lov

We guarantee our Mesh all Hand Made.

HAT PINS, SASH PINS, COIN PU AND CHATELAINES IN GERMAN S

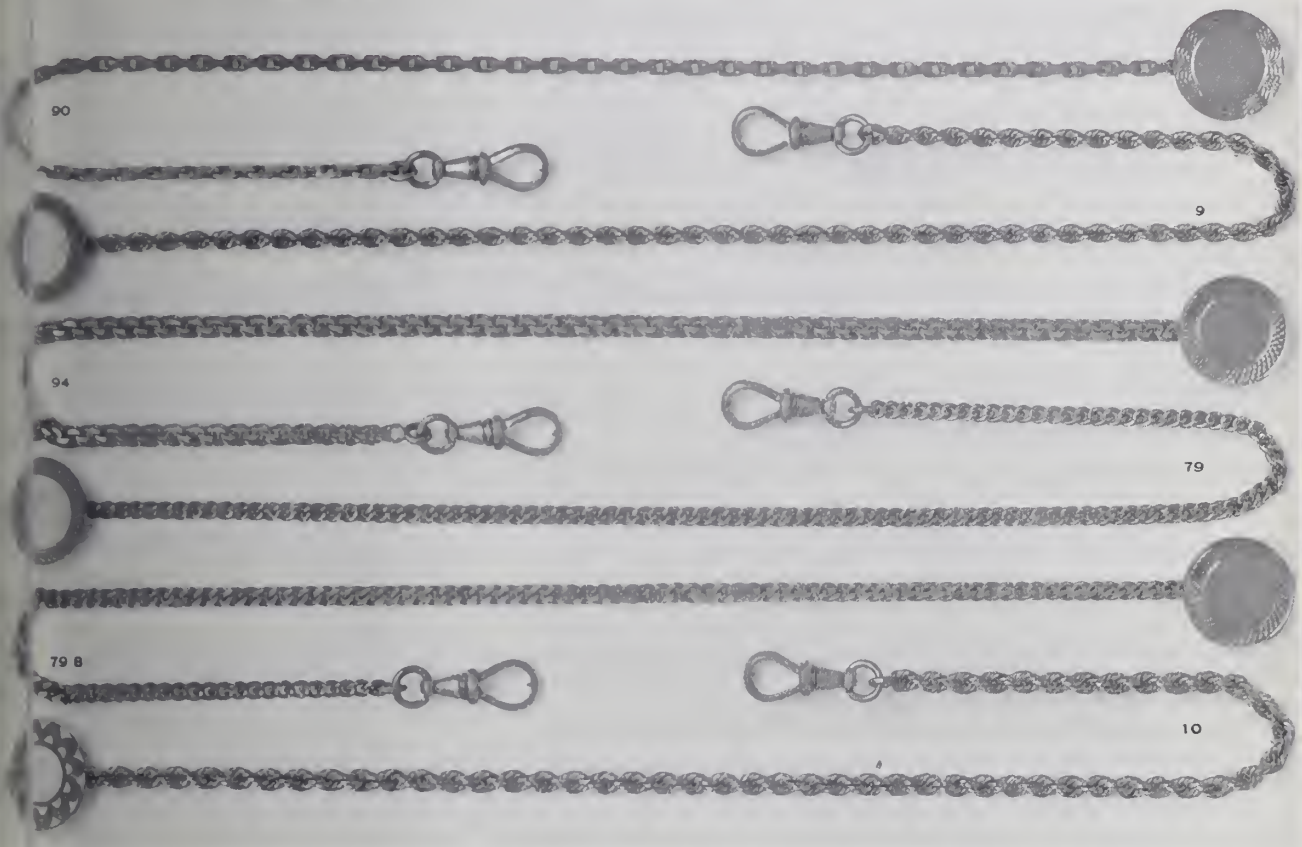
MESH BAGS AND MESH PURS GERMAN SILVER, Sizes, 2 inches inches, from $9.00 to $60.00 per do

N. BARSTOW COMPANY

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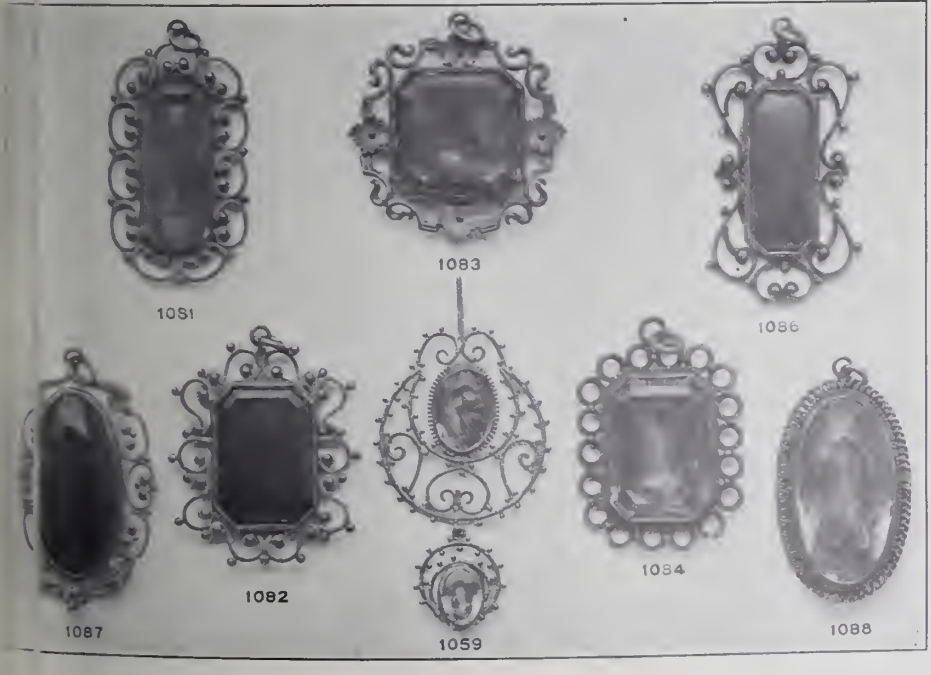
Ziruth-Unbreakable Chains

GOLD AND PLATINUM



HENRY ZIRUTH, Sole Manufacturer Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS: 9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.



Pendants and La Vallieres

have been good sellers the past season and will be better this Summer.

Our line of Silver La Vallieres is the largest on the market, and acknowledged the best. It must be seen to be appreciated. As we were one of the first to put in this line of goods, we have produced for this season just what is in demand.

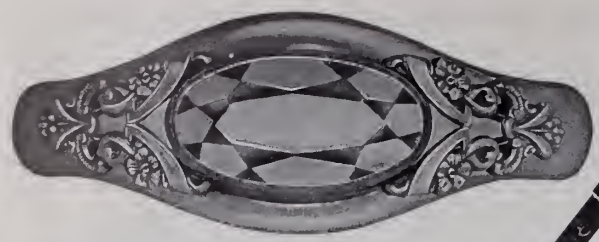
Look them over.

Doran, Bagnall & Co.

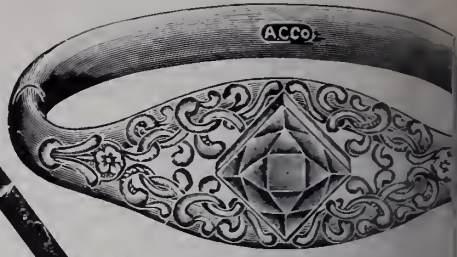
NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES: 194 Broadway, NEW YORK. 42 E. Madison St., CHICAGO, ILL. 150 Post St., SAN FRANCISCO, CAL.



Highest Quality, Superior Workmanship



Sold to the Wholesale Trade



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A. C. CO.

Fobs
Pendants
Bracelets
La Vallieres
Paper-Thin Lockets



The Only Locket Bracelet on the Market

CHAINS
Neck, Vest
Coat and
Lorgnette Chains
in great variety



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MARATHON

MARATHON

Attleboro Chain Co

Offices: Attleboro, Mass.
New York, N.Y.
11 Maiden Lane

FACTORY: ATTLEBORO, MASS.

Offices: San Francisco, Cal.
704 Market St.
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NEW MEDALLION PENDANTS

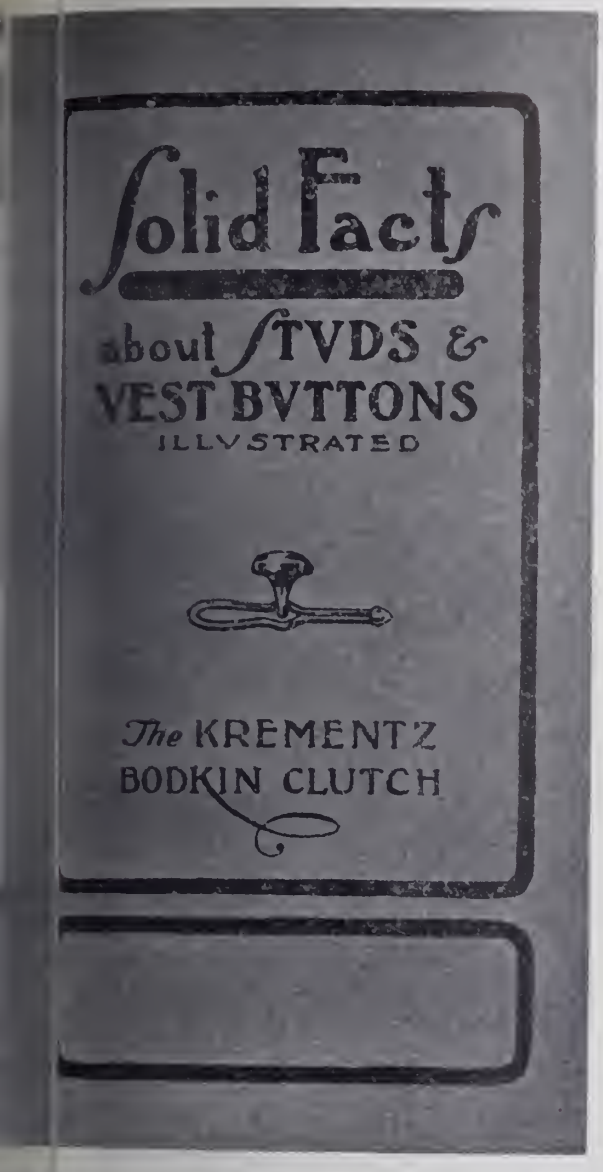
THE FUTURE NECKLACE

THE RESPONSE to the recent announcement of Medallion Neck Pendants introduced by this house, was so instant and appreciative as to justify further extensive developments of notable Cartier ideas. In these latest examples the diversity of effects is nothing short of infinite. A pleasing conceit is to have the metal colored to match the stone. At the same time Sapphire or Coral with French Grey continues strongly in favor. Conditions warrant the assertion that the Medallion Neck Pendant is pre-eminently the *necklace of the future.*

Creating Importers of

D. Lisner & Co. *Jewelry Noveltie*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



This 12-Page Booklet

Beautifully Printed on Fine Paper and Illustrated with Half-Tone Engravings—Shows the Construction of the

Krementz Bodkin Clutch

Studs and Vest

Buttons

and tells why they are the

Best and Most Satisfactory for Careful Dressers

It also gives actual size illustrations of different styles. If you sell these goods we'll furnish you with **all the booklets you need,** with your name and address printed on the cover. Show them to your most fastidious customers—place them on your counter—slip them into parcels that go out from your store. **They'll bring business.** The name

Krementz is a Synonym of Collar Button Excellence

And these new Bodkin Clutch Studs—**Absolutely Solderless** and **Impossible to Break** are simply another development of the KREMENTZ IDEA THAT QUALITY MUST COME FIRST.

If you haven't seen **"Solid Facts"** send for a copy—it's interesting reading.

Krementz & Co., Newark, N. J. New York, 1 Maiden Lane
San Francisco, 722 Shreve Building

PRECIOUS NATURE OF BLACK OPAL

TRADE D MARK

BLACK OPAL Jewelry adds to its beauty a special interest arising from the precious nature of the stone. Experts declare the supply too limited for the gem ever to lose its unique distinction. Recognizing its place and value, this house mounts Black Opal worthily.

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DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

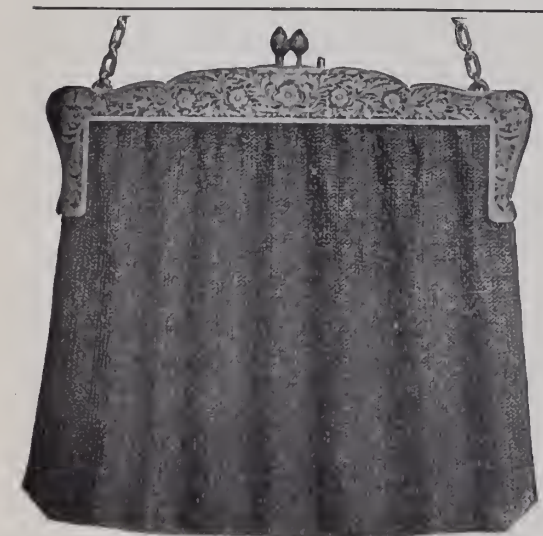


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MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.



BELINE & GLASSER

Silversmiths and Goldsmiths

Makers of High Grade 14K.

Gold Mesh Bags

Vanity Cases, Cigarette Cases, Etc.

Also Sterling Silver Mesh Bags

— Now at —

1352 Bryant Avenue
Cor. Jennings Street
Bronx - New York City
(Subway to Freeman St. Station)
Telephone - - 3127 Tremont

Trade-Mark

TRADE K MAR

Gold Cha

We make every concei kind of a Gold Chain, porating the best materia workmanship.



Economy in manufacture merchandizing—we hav traveling men—makes it sible to offer the Retai good, substantial line of a tive Chains at prices that a generous profit.

THE NEW CH

Write for a sample of ou solderless, flexible and structible Bead Neck stringing or wiring. 1 lengths, and 10K. only.

IT'S A SELL R

Aloís Kohn & C

16-18 Maiden Lane NE Y

1850 THE GOLD CHAIN HOUS

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

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W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

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CARTER, HOWE & CO.

MANUFACTURERS OF ARTISTIC—SALEABLE—RELIABLE

TRADE-MARK

GOLD JEWELRY

TRADE-MARK

INCLUDING THE MOST COMPLETE ASSORTMENT OF

VANITY CASES, PORTEMONNAIE, MESH BAGS AND PURSES IN GOLD AND SILVER

PLAIN, ENGRAVED, ENGINE TURNED AND ETCHED DESIGNS
SAUTOIR CHAINS IN 14K GOLD AND FANCY ENAMELS

...13 Maiden Lane, NEW YORK

Factory: NEWARK, NEW JERSEY

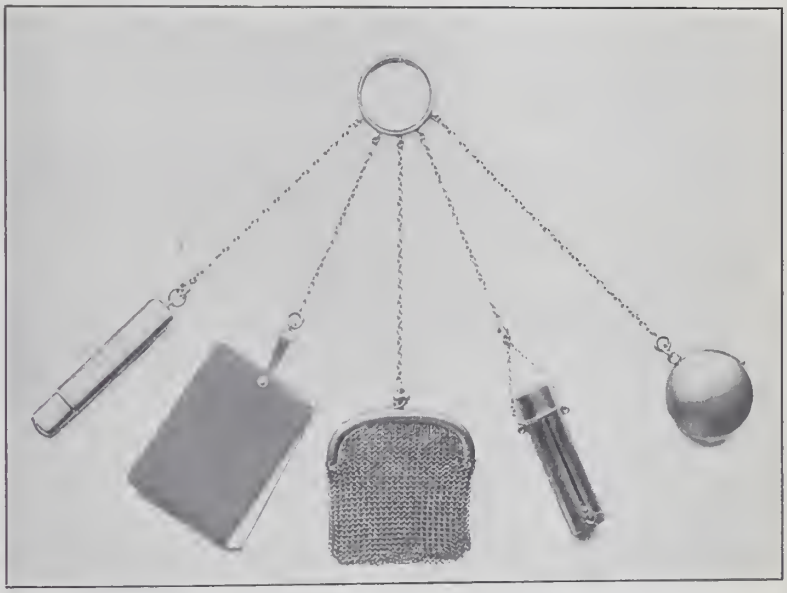
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Vanity Cases

¶ every style and finish, including many ...ily jeweled pieces suitable for the best ...e.

¶ We are constantly bringing out new and ...inal patterns, hence you can always ...get the latest and most fashionable goods ...from us.

Prices: $14 to $400.



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THE FRANK T. MAY CO.

31 East 17th Street New York

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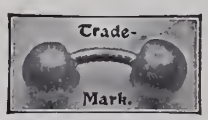
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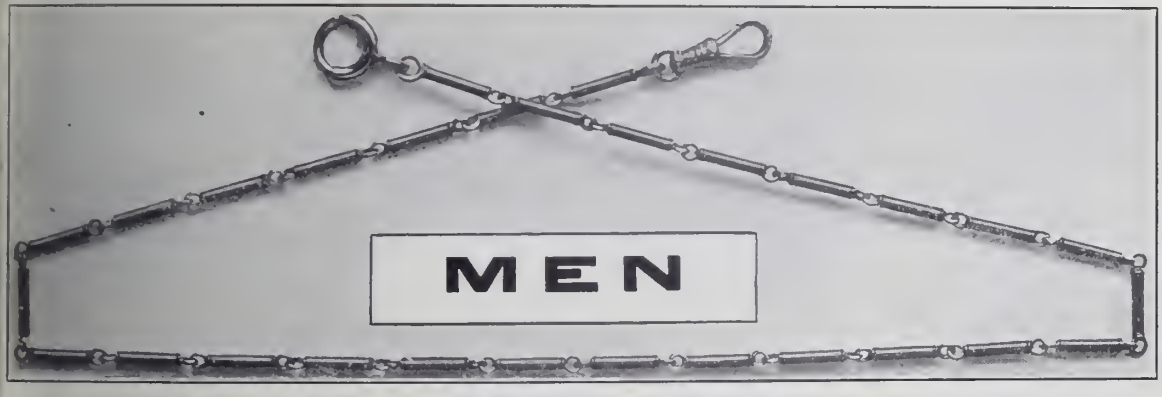


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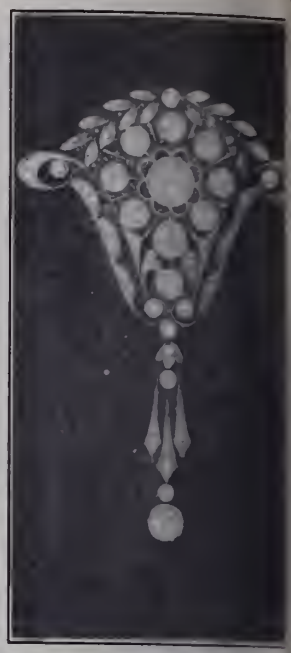
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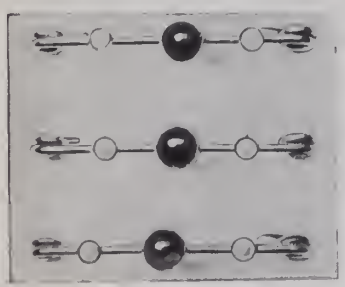
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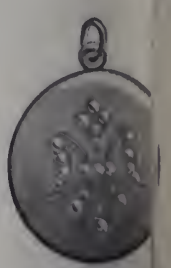
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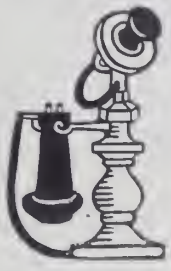
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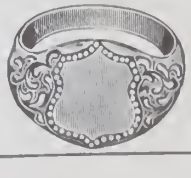




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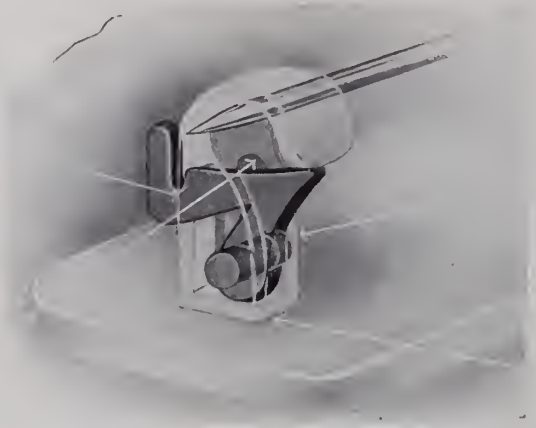
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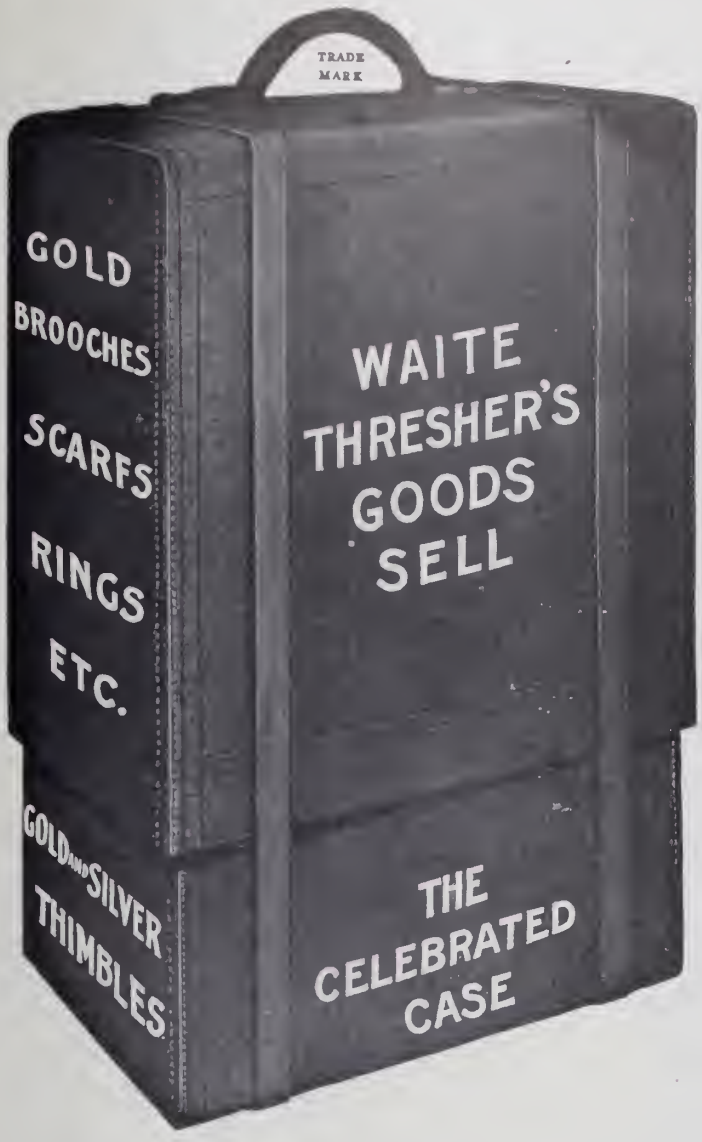
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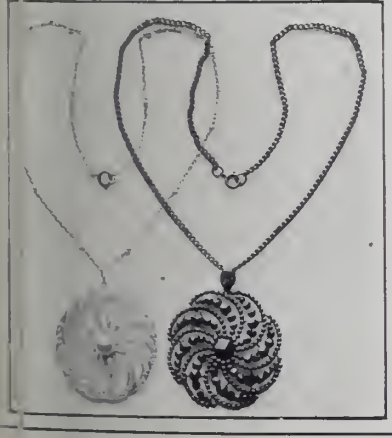
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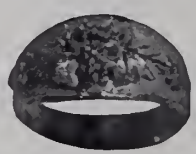
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY — THE JEWELERS REVIEW

X. WEDNESDAY, MARCH 16, 1910. No. 7.

Remnant of the Famous Golden Service of the Hohenzollerns.

preserved at the Hohenzollern senm in Berlin a gold plate as the rt of the once famous gold table f Frederick the Great. The set made at one time, but on two King Frederick I. left a collec- lden vessels, 201 in number, which ne were valued for their metal bout 106,000 thalers. On the death Frederick Wilhelm I., who had he collection to the keeping of Sophia Dorothea, it came into the n of Frederick the Great. On his was melted down in 1741, the ng destined for the production of id gold service. The court gold- eberkühn, received for its execu- 44 thalers; the total cost was 126,- rs.

Dorothea, however, had a collec- ner own, the "golden cabinet" of n, in which especially the candela- cket, candlesticks, gueridons and for the chimney piece were promi- hen the Queen died, in 1757, this also, valued at 74,621 thalers, de- to Frederick the Great, who by greatly increased it. The whole d the frequently mentioned cere- vice, for use on conspicuous occa- o give an idea of its magnitude, Seidel states that it included eight tes and six dozen each of knives, d spoons. Then there were six es with handles, 18 medium dishes de dishes.

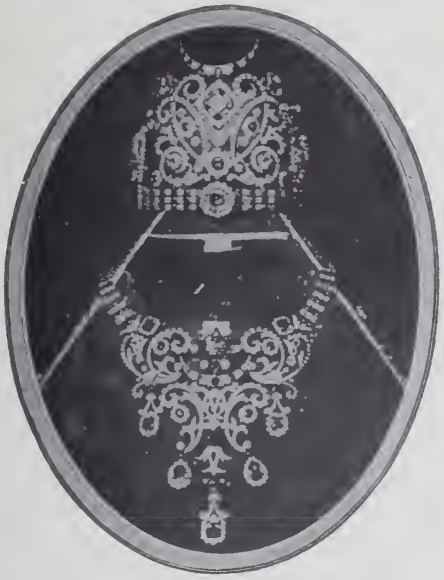
vessels of precious metal, which, nt of their interest as works of often well worthy of preservation, unately very easily converted into ney. This has occurred on many Frederick the Great himself had mmense silver treasure of his d grandfather coined into 1,250,000 1745, in order to carry on a war. golden service saw its doom when 's troops occupied Prussia and a mnity had to be paid. In this sor- ime King Frederick William III. people a good example and sacri- the necessities of the fatherland. er precious relics, the golden

yal Seehandlung effected, in 1808, its bookkeeper, Sasse, the melting he sale of the gold in Hamburg. s weight was 1,246 marcs (one als eight ounces), and it lost in in round figures, 245 marcs. The ceeds, after deducting expenses, to 229,619 thalers. In 1764 the e of the service was calculated at halers; to-day its value would be ,000 marks ($177,500).

entire treasure (with the excep- tion of a few gilded brass handles) only a single plate is left. Queen Louise must have regarded this last relic of splendor with sadness when she had it sent to Königsberg, in 1809. Emperor William II. presented the valuable relic to the Hohenzollern Museum.

Jewels of Ex-Sultan of Morocco, Pawned at Paris, Redeemed in Time to Prevent Them From Being Sold.

WHEN at the end of December there appeared in the Paris papers a notice that the National Pawnshop of France would sell at public auction the jewels pawned by Abdul Aziz, ex-Sultan of Morocco, there was much scurrying about in the French capital on the part of the Moorish diplomats to prevent the sale.



PART OF ROYAL JEWELS PAWNED BY THE EX-SULTAN OF MOROCCO.

Two years ago the then Sultan of Morocco pawned the crown, necklace, 20 watches, six snuff boxes and an opera glass, all studded with pearls and diamonds of priceless value, for the comparatively small sum of $300,000. The interest was paid regularly until the Sultan was deposed, and as neither capital nor interest was offered at the end of 1909, "Ma Tante" advertised them for auction.

Abdul Aziz, despite reports to the contrary, is bankrupt, but his brother, the present ruler, had enough family pride and patriotism to prevent the sale. As was announced by cable recently, the sale was postponed for a month by order of the Judge of the Tribunal of the Seine, and an emissary planked down $300,000, with interest, and by this time the precious jewels are probably safely deposited in the strong boxes of the palace at Fez, Morocco.

Fine Memorial Tablet of Bronze and Colored Enamel Commemorating the Algeciras Conference.

ON the front cover of this issue appears an illustration of the handsome memorial tablet which the Spanish authorities have caused to be affixed in the hall at Algeciras, where the important international conference took place in 1906. This tablet is remarkable on account of the fact that the whole inscription is done in colored enamel—to be more precise, in champlevé enamel. The background of the tablet is gilt bronze, from which the lettering in opaque and transparent enamel of various colorings stands out most effectively.

The execution of this eminently difficult task was successful only after several repetitions. The inscription plate is about one yard long, and as such a large work in the laborious and difficult technic of champlevé enamel had never been attempted before it was entrusted to a jeweler who has been particularly successful in this field, viz., Fritz Steiger, of Halle, Germany, who recently completed another wonderful piece of enamel work, the candelabra presented to the German crown prince couple by the province of Saxony, and illustrated in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY. These two examples of enamel work, the above-mentioned memorial tablet and the candle-holder, are supposed to be the largest specimens that have ever been produced in one piece in champlevé enamel.

Above the inscription plate will be seen in neat and faultless execution the coats-of-arms of the countries which participated in the conference. These coats-of-arms are likewise in champlevé enamel, all the colors being faithfully reproduced. It may be well to mention here that through an error the Swiss coat-of-arms appears instead of the Swedish one (last one on the right). This mistake, however, was rectified in the original soon after the photograph was taken. At the bottom is the colored coat-of-arms of the city of Algeciras.

The inlays consist of four bronze reliefs, the upper one on the left signifying "Peacefulness," while the corresponding one on the right represents "Envy." On the left below is typified the greatest of all political virtues, "Wisdom," and on the right the meanest vice, viz., "Covetousness," which is here represented as in fetters and crouched to the ground, whereby it was endeavored to indicate that through wisdom at the conference all selfish and unjustified thoughts were kept down.

All these details are united into a whole by a handsome frame of varicolored wood with fine ivory inlays. The charm of the piece lies, of course, in its color effect, which is magnificent and of which a half-tone cut can convey no adequate idea.



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Next week's Talk, Number Three, will be entitled, "Construction is an Important Factor in Trade-Marked Jewelry"



REPOUSSÉ WORK AND CHASING

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(Continued from issue of Feb. 9.)

It is decided to carry out an inscription or quotation by way of decoration in front of the clock-case, it is advisable to carry out each line of lettering on a sunken panel, so to speak. This is of advantage to the general design, as it holds the whole together better, and also simplifies the actual work. When working up the letters on a large surface the great difficulty always is to successfully merge the ground which had been set down around each letter into the general surface a little farther away from the letter, which difficulty can be avoided here by first working the lettering and the inclosing line of the panel all around and then setting in the small pieces of ground between the letters up to the enclosing line of the panel. It should be noted here that the two faces—*i. e.*, the top and bottom—of the letters touch the line of the panel. This line should be traced around the letter, but the surface of the letter should be allowed to remain level with the surrounding surface. When the small pieces of ground have then been set down, the outlines of the letters at the top and bottom can be defined by a very fine tracer and, for the sake of appearance this should not in any case be so deep as that which is traced in order to set down the ground. In many cases, in fact, it is better to omit altogether (Fig. 1.).

A sketch of the lettering explains the method of working this; the first line is simply marked on, the second line traced to show that the letters are only traced in, the ground has to be set down; the tops and bottoms of the letters not being affected in), the third line shows the ground set down, while the fourth line



FIG. 1—HOW THE LETTERS ARE FORMED.

shows the final stage where the tops and bottoms of the letters are finished.

The lower sketch represents a section of the base, showing construction.

Before the body of the clock-case has been completely finished, *i. e.*, the decoration carried out and the sides turned down and soldered—the base had better next be attended to (Fig. 2.).

The first piece of this to make is the one marked "A" on the sketch. It can be made out of a piece of metal measuring 5¼ in. by 5 in., using slightly stouter metal than that used for the body of the case. For this piece of metal an oblong, measuring 5 in. by 4¼ in., should be set out, the size representing the bottom of the body of the case already made. After scoring half-way through the metal on this line, and cutting small pieces out of the corners, the curved sides of this piece can be easily set back if a tool is made for this purpose, using a hammer the face of which is also shaped as nearly as possible to the curve required. When the desired angle and curve of the sides of this piece have been obtained the corners should first be soldered, as well as a little solder run into the scored cut all around, and then it can be finally planished over.

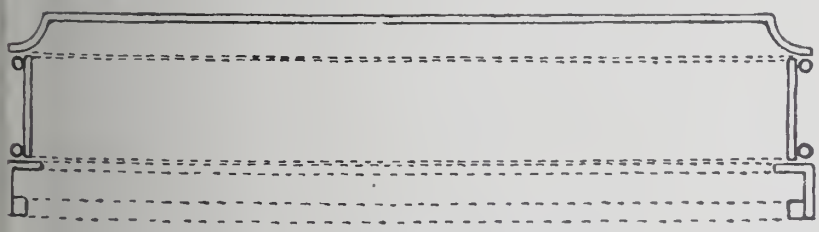


FIG. 2—SECTION OF BASE, SHOWING CONSTRUCTION.

The next piece, marked "B" on the sketch—*i. c.*, the upright piece on which the piercing is shown on the front elevation shown last month—should now be made. A strip of metal 19½ inches long and one-half inch wide, shuld be divided into four, so as to give alternate pieces measuring 5¼ inches and 4½ inches respectively. This piece, after scoring through the divisions and mitering each end, can be turned up and soldered together, and after carefully setting can be soldered on to the piece "A" already made. It should come about 1-12th inch inside the outer edge of "A," so as to leave room for the twisted wire shown in the elevation. Before soldering the two pieces together it is advisable to cut a number of stitches all round on "A," so as to preclude any possibility of shifting when soldering, as an uneven margin would be very noticeable when the twist is put on. The twist is most easily soldered on in two pieces, as if soldered on in four, the wires are apt to roll round when made hot, and so spoil the miter at the corners. To solder the whole on in one piece is practically impossible, as the wire is certain to expand when made hot, rendering an accurate fit impossible. If made in two one can, of course, allow for this at each end.

It should also be mentioned that if the piercing indicated on sketch is carried out, it is advisable to do this before soldering the two pieces together, as one can work at it from both sides, which, of course, after soldering is impossible. This piercing is open to innumerable variations, and almost any simple repeating pattern will do equally well so long as it is effective and it is remembered to make the individual pieces to be cut out simple in shape.

The lower part of the base, marked "C," can be made in a similar way to the first piece, the piece of metal required measuring 5⅞ inches by 5⅛ inches. A line should be marked all round 3/16 inches away from the outside edge, and after scoring through and cutting out the corners, the sides can be turned down at right angles and soldered. It is not advisable, however, to leave all this quantity of metal, and another line should be marked 3/16 inches away from the corner, and the centre can then be entirely cut out. This right-angled step can be soldered on to the pierced band then, and after soldering round another twisted wire to correspond to the one above, the base is practically finished. In order to strengthen the bottom edge—*i. c.*, the edge on which the clock is actually resting—it is a good plan to solder a square wire all round the inside flush with the bottom. This will make the base far more rigid, and prevent it being easily bruised.

The roof of the clock consists of a shaped piece with a square step underneath. The shaped piece measures 5¼ inches by 4½ inches across its widest part, and can be made out of a piece of metal of about the same size or a little larger. All the shaping required can be done on a sand bag, and the four miters which run towards the center and die away into a flat table (on to which the small pedestal carrying the group is fitted) can be tooled up on a pitch block. The square step underneath this shaped piece can be made in exactly the same way as that forming the lower part of the base, also cutting away the center of the metal before soldering the two parts together, so as to reduce the total weight as much as possible, which, in any case, will be considerable.

The question now arises as to the best way of fitting the three main pieces—*i. e.*, the body of the case and the roof and base together. To merely solder the three parts together in the ordinary way is quite unsatisfactory for several reasons. In the first place, it will be found that when soldering the body of the case either to the roof or base, the sides of the body will have a decided tendency to buckle and go out of shape in the fire just when the solder is running, even stitches, which in

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...nary course of things would be cut ...eguard, not holding them. The ...isfactory way to prevent this is ...r a strong bearing right round the ... the first place before attempting ...r the two parts together. A square ...out 1/12th inch thick, is best used ... purpose, and should be soldered ...ccurately in such a way that ... the body will fit tightly over ...ush down on to the base. Before ... two parts together, however, ...e necessary to thoroughly protect ... solder line of the square wire ... with loam or rouge, so as to pre... possibility of this shifting when ...parts are being soldered together. ...e method can, of course, be used ...dering the roof on.

...r method is to discard soldering ... for the occasion and rivet the ...parts together. This can be done ...isfactorily if good bearing sur... provided. A band about 3/16th ...e should be soldered all round on ...op of the base, stitching it round, ... good number of stitches, so that ... of this band will keep perfectly ... If accurately fitted, the body of ... should push quite tightly over ... holes for the rivets can then be ...hrough the two thicknesses of ... The rivet heads can very well be ...o a decorative feature, and their ... and grouping should be carefully ...n before drilling the holes. They ...n the first place, be marked on ... with Indian ink, so that the gen...ct can be seen beforehand. The ... be fitted on in a similar way. The ...vantage of this method over that ...ing is that there is no possibility ...sides of the body going out of ... and consequently there are no diffi...n setting afterwards. These diffi...re considerable, as the sides are ...kward to get at from the inside, ... work has to be done very care...ause of the embossed decoration. ...h riveting method to look well, how... is essential that the fitting should ...tely accurate.

... the three parts can be finally ...r soldered together, the door at ... of the case should be provided ... size and shape of this door will ...ly depend somewhat on the type ... the case is to hold.

W. S.

(To be continued.)

... Watson, Calcaster, Mich., an old ...f that town who died at his home ... was well known as a jeweler. ...nducted a store there for over a ...f a century. The deceased was ... old and is survived by five chil...

... Wilson, a jeweler of Navasota, ...le an assignment a short time ago ...nefit of creditors, appointing John ... as his assignee. Mr. Wilson ...ough bankruptcy in 1905 and re... discharge in the following year. ... business in Navasota about 13 ...o, and was succeeded by his ...John T., a short time thereafter. ...e resumed business in his own

Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Jewelry, Watches, Novelties, Umbrellas, Etc., Now in Demand Among the People of Taste in France's Capital.

PARIS, March 1.—Just now there seems to be but few new models in jewelry, changes in stones and assorting of colors being applied to the designs already seen at the beginning of the season. However, a novelty remarked at one of the art jewelers was striking in its originality. It was a long *sautoir* in heavy tarnished gold links set with plaques of old ivory delicately sculptured in a Greek frieze pattern. These ornaments, which were at least half a finger in length, were set lengthwise and consisted of two plaques on each side, which formed the *garniture* of the bust. Between and connecting them was a horizontal bar of ivory at least five inches long and which set across held the chains in place. The effect was enhanced by a great clear topaz, which held the place of honor in the center. This ornament was suggestive of early Greek methods and was both artistic and elegant.

In nothing is so much latitude possible as in the necklace and pendant, without which scarcely a costume for day or evening is complete. At a modern craftsman's shop I was struck by a most ornate necklace of striking design and execution. A couple of sea horses with emerald scales and blazing ruby eyes held in their wide-open mouths a string of twisted pearls, while from their tongues was held suspended one of large size. Terminating their twisted tails were two flat baroque pearls in the shape of a shell, and which were separated by delicate gold and pearl loops, from which fell pendant strings of irregular shaped pearls. A negligee pendant was of aqua-marine, very large and pure, surrounded with tiny brilliants set in a circular hoop of gold filagree. A fetching dog-collar was formed of a pointed trellis work of narrow chains, each intersection strung with a scintilating diamond, from which depended a square ornament set with a great amethyst encircled with brilliants. An oblong topaz *brule*, in a leaf and flower design picked out with diamonds, made an effective pendant, the finish being several drops of baroque pearls in a yellowish tint.

A striking corsage pin was a bar of dead gold studded with peridots as big as the thumb nail, each end of the bar finished with points of gold incrusted with diamonds.

Tiny gold bags which can be slipped into the palm of the glove contain a division for gold, and in another is a miniature mirror big enough to view the tip of the nose.

Several gold balls as big as a haze' nut and thickly incrusted with pearls hang from a slender pearl chain. Some of the more important richly jeweled pendants are so arranged that they can be utilized as brooches.

Much enamel is used in conjunction with semi-precious stones.

Showy bandeaux for the hair are of linked hoops of gold enclosing pendant stones caught by sprays of blossoms.

A new idea for a brooch is a bow made of narrow velvet ribbon, the edges rimmed with tiny brilliants. Another imitates a knot of lace made of delicately carved aluminum incrusted with diamonds with a huge stone in the center and a pendant baroque pearl.

A heavy and showy ring has the hoop formed of the body of a serpent, the tail and head emerald and ruby studded, which sustains a splendid pearl as large as the thumb nail and of the thickness of a finger.

Marquise or narrow oblong diamonds are a favorate shape for ornaments. Peridots in mill-grain setting are effective.

The sautoir, made of four rows of small pearls and which resembles a pure white ribbon, is a favorite ornament for young girls; at intervals are set small balls of diamond incrusted.

Rather quaint are gentlemen's scarf pins—little calves' heads of white enamel with protuberant ears and gold muzzles.

An unusual hat pin is a cat's head in reddish tortoise shell with blazing ruby eyes.

Long barettes of white carved horn are studded with baroque pearls, like berries with enamel leaves. Convenient is a ball of perforated silver pendant from a chain on the wrist, and which holds a ball of knitting silk.

An umbrella top is of faceted crystal, the apex set with a big topaz.

A barbaric but attractive necklace shows three dark brown topazes engraved with mystic sentences and connected with many looped chains of blackened silver.

In little silver novelties there are puff boxes with a place for a photo inside of the lid. These are also made in carved ivory and blonde tortoise shell. Pretty are silver potpourri boxes shaped like an old-time warming pan.

Sealing sets are provided with a broad silver spoon for melting the wax over a little spirit lamp. The match box and silver seal lie on the tray.

Inkstands are of ambitious proportions, many of them provided with a perpetual calendar of celluloid. There are graceful female figures supporting the calendar, one a Rebecca at the well keeps watch over a great silver inkstand.

For jewels there is an oblong gilded box with an exquisitely carved ivory bust, the decoration being in gold. In Georgian style are a pair of heavy fluted urns set on a square base on which are figures in low relief. For long-stemmed flowers are four vases of silver in the shape of convolvuli held together with twisted vine stems. For a small present tiny ivory or gilded busts contained in satin-lined velvet cases are suitable.

Low-branched silver candelabra or those of old Saxe, now light up the dinner table.

Paper cutters of ivory have beautifully sculptured heads of monks, nuns and warriors with gilded head dresses.

Fans are elegant accessories of the toilet, an artistic one showing sticks of *vernis martin* mounted on chicken skin on which

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inted seascape. Others are en-
ded medallions with tortoise shell

ls, blotters and calendars are of
stic conception and execution that
be ranked among works of art.
the principal vehicle of expres-
ough copper, silver and go'd plate,
mployed. An ambitious inkwell
canopy consisting of a bronze
e with natives reposing beneath,
one corner is an ivy-grown well.
is lower and in the shape of a
ough rocks, one of which dis-
the receptacle for ink, while on a
ated rock an eagle is flying low.
rs are handsome, notably one
eful bronze figures with ivory
d faces upholding a post which
the perpetual calendar. Beside
inkstand of reddish copper in
crouches in the jungle, as if
the inkwell.
d blotters are of carved leather
distinguished people, replicas of
as reliefs and also flowers, and
tangle of forest growth in their
loring against a background of
or darkish purple.
porcelain in dead white is used,
that with colored decoration is

tric light stand showed a clown
bine in gay attire fondly embrac-
h the friendly shadow of a pom-
k parasol.

COUNTESS DE MONTAIGU.

Clocks, Watches, Silverware
ndred Lines Exported from New York.

GTON, D. C., March 9.—The fol-
re the exports of jewelry, silver-
ical goods, clocks, watches, and
nes from the port of New York
eek just ended:

3 cases plated ware, $102.
27 cases clocks, $402.
cases clocks, $180; 1 case optical

1 case silverware, $100; 1 case jewelry.
es watches, $6,426.
ires: 38 cases plated ware, $2,202; 140
. $2,461; 2 cases optical goods, $188;
atches, $3,531; 1 case optical goods,

15 cases plated ware, $1,719; 24 cases
58 cases clocks, $910.
n: 1 case plated ware, $174; 13 cases

6 cases tower clocks, $415.
1 case plated ware, $170.
7 cases optical goods, $950.
1 case plated ware, $125.
2 cases watches, $123.
1 case optical goods, $178.
cases clocks, $785.
9 cases clocks, $118; 1 case watches.

6 cases clocks, $105.
ases optical goods, $135.
10 barrels silver dross, $575; 6 cases
5,834; 1 case jewelry, $500; 7 cases
04; 6 cases plated ware, $766; 67
$937.
cases clocks, $200.
8 cases watches, $2,550; 87 cases
2; 10 cases optical goods, $1,692; 1
s, $780; 12 cases clocks, $634; 51
$630
cases clocks, $115.
: 18 cases clocks, $167.
case silverware, $484.
5 cases clocks, $223.
4 cases clocks, $214.
: 19 cases plated ware, $1,770; 73
$929

National Monthly Import and Export Statistics.

WASHINGTON, D. C., March 15.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade, for January, 1909 and 1910 and for the seven months ended January, 1910:

IMPORTS.

	Jan., 1909.	Jan., 1910.	7 Months Ending— Jan., 1909.	Jan., 1910.
Clocks and parts of	$25,861	$48,437	$263,001	$431,290
Watches, materials and movements	114,487	116,035	1,149,832	1,027,472
Diamonds, glaziers' diamonds, etc., unset, and watch jewels (free)	274,209	915,193	1,762,002	6,431,519
Diamonds, n. e. s., not set (dutiable)	1,547,347	2,491,018	9,469,164	18,648,655
Diamond dust or bort (free)	2,019	6,899	151,558	24,752
Precious stones, rough or uncut (free)	11,440	17,241	32,410	204,430
Precious stones and pearls, not set (dutiable)	351,507	748,073	1,986,863	4,512,064
Jewelry and manufactures of gold and silver	146,545	309,633	1,033,973	1,916,239

EXPORTS OF FOREIGN MERCHANDISE.

Clocks and parts	$150	.....	$684	$1,449
Watches, materials and movements	.....	.....	7,960	3,738
Diamonds, rough, including miners' glaziers', etc.	.....	.....	1,262	.....
Diamonds, n. e. s. (dutiable)	4,830	$60	13,367	38,847
Precious stones and pearls, not set (dutiable)	.....	528	949	2,054
Jewelry and manufactures of gold and silver	18,228	930	18,191	7,687

EXPORTS OF DOMESTIC MERCHANDISE.

Clocks and parts	$80,539	$87,711	$754,255	$741,257
Watches and parts	107,720	94,299	724,069	761,806
Jewelry and manufactures of gold and silver	130,153	167,157	733,767	860,934
Plated ware	42,344	54,413	388,889	508,106

Port au Prince: 9 cases clocks, $158.
Rangoon: 12 cases clocks, $232.
Rio de Janeiro: 17 cases clocks, $237; 2 cases plated ware, $181; 3 cases jewelry, $470.
Rotterdam: 5,126 nickel plates, $86,255.
Sheffield: 9 cases jewelers' sweepings, $5,800.
Singapore: 51 cases clocks, $779.
Southampton: 1 case jewelry, $400.
Sidney: 7 cases plated ware, $1,180; 48 cases clocks, $1,716; 4 cases optical goods, 524.
Tampico: 2 cases plated ware, $105.
Trinidad: 4 cases plated ware, $332.
Valparaiso: 4 cases plated ware, $311; 1 case jewelry, $120.

Conditions of the Premier Diamond Mine in the Transvaal.

A cable despatch from Johannesburg, dated Feb. 23, gives some details of the annual meeting of the Premier Diamond Mining Co., which was held there Feb. 2, as follows:

Thos. Cullinan, who presided, after reviewing the report and accounts, which have been passed and already published, said that the past year had enabled the company to face any contingencies that arose. They had come to the end of a large expenditure on capital account, and they had also created a fund for trading and emergency purposes, resulting in the whole profits being available in future for dividends. The costs had been brought down from 4s. 7d. to 1s. 11d. per load, and they had a sufficient supply of labor. The diamond market had improved and, while recognizing that the market had to be studied by producers, Mr. Cullinan declared that they only claimed a fair share of the trade. "There need be no fear that we are going to bring down prices," Mr. Cullinan continued, "for the simple reason that we cannot afford to do so. On the contrary, we must protect the market as far as possible, hence the creation of trading and emergency funds."

Adolph Wagner, a director of the company, then dealt with the future. The calculations of the future expenditure of the company, he said, were based on very conservative estimates, and they had taken the revenue on the basis of last year, which was the worst year the company had ever had. They expected shortly to treat 850,000 loads monthly, which estimate had already been reached during the current months. He estimated that the whole plant would be completed and would begin full work in November. Later on they should produce 1,000,000 loads monthly. When treating 850,000 loads monthly the profit would rise 47½ per cent., against an increased expenditure of 28 per cent., but when treating 1,000,000 loads monthly the additional profit would be 85 per cent., as against an increased expenditure of 45 per cent. The value per load for the past three months had increased 2.32d., as compared with the whole of the previous year. Based on the actual sale of diamonds, an increased value of 1d. per load on 1,000,000 loads monthly would mean an increase of 1s. 3d. annually in the dividends on the deferred shares.

Mr. Wagner, dealing with the Transvaal law for the payment of a 60 per cent. royalty to the Government, admitted that when the law was passed, in 1903, that royalty might have been fair, but subsequently the yields had shown a falling off. It was the wish of the shareholders and the directors to use the profits constantly for a further expansion of the company, which still remained a huge taxpayer on the 60 per cent. scale. If the directors had not adopted that policy of expansion the mine could not have been worked to-day, and the Transvaal Government would not have derived any income from it.

Claud M. Wheeler, Columbia, Mo., and secretary of the American National Retail Jewelers' Association, expects to move, about April 1, from his present location, 820 Broadway, to 918 Broadway. The store that Mr. Wheeler will occupy was owned and occupied for years by O. E. De Werthern, and was sold to N. E. Evans, who is remodeling it. When completed it will be one of the handsomest little shops in this part of the country. Mr De Werthern will open a jewelry department in Tilley's drug store



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Recent importations have added largely to our stock. We can now, as al[ways] give you stones of any size or quality at reasonable prices. No matter what [you] want, we can serve you.

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noth Decision in Long Litigation Gr ing Out of Patent on Jewelry Pin Tongues.

ovENCE, R. I., March 9.—The long vn ut patent controversy concerning it of claim for the invention of a rpin tongue that has been in the d states courts here and at Washnce September, 1901, and in which have been "see-sawed" first in one side and then the other, was the subject of an opinion handed Judge Arthur L. Brown in the States Circuit Court in this city. is entitled Dover *vs.* Greenwood decision of yesterday gives a r the complainants, George W. d the George W. Dover Co. The olves an interference of patent d the question of priority of in- f a certain form of pin tongue rs' use.

gh not a review of the action of it Court of Appeals of the Dis- Columbia, Judge Brown's decision an effect directly contrary to that Washington tribunal, which latter, ing the action of the Examinersnd the Commissioner of Patents, ded in favor of the Greenwood

se went to the court here on a bill to compel the issue of letters pat- complainants. The respondents are F. Greenwood and David M. Wata Frederick H. Watkins, co-part- D. M. Watkins & Co. The nt, Dover, claimed to be the nventor of an improvement in pin sed in brooches and other forms y, and filed an application for a Sept. 11, 1901 Dover further that the defendant, Greenwood, ously appropriated the invention. ood filed his application for a April 15, 1902. The patent exound for Greenwood. On appeal al Board, or Examiners-in-Chief, Commissioner of Patents, each in rded priority to Dover. Next the ourt of Appeals of the District of reviewed and reversed this dend decided for Greenwood, and s last decision the Patent Office ed to issue letters patent to Dover. dants deny all unlawful acts and t the application of Dover if refused by the Circuit Court of of the District of Columbia.

timony on the bill in equity, taken e to time, has been voluminous. nal hearing the complainants subeir case upon the proposition that application, filed in the Patent pt. 11, 1901, establishes for Dover f invention earlier than any date s the date of Greenwood's invenie defendants insisted upon their rove their case by evidence taken of Greenwood in the interference gs. On this point Judge Brown, exhaustive examination of authoris that the public interest does not e court to receive the secondary offered by the defendant.

ase then stands for decision upon er and the proofs taken and add the present cause," says the court: and further, it is said that in making use of the opinions of the Examiners-in-Chief and of the Commissioner "we refer to them not as evidence in this case, but merely for the purpose of showing the views of expert officials as to the sufficiency of this exhibit to prove the making of the invention of the claims."

Referring to the finding of the Circuit Court of Appeals for the District of Columbia, Judge Brown says that "the finding that Greenwood had a prior conception of the invention of the claims is based upon a finding that he had conceived and disclosed the pin tongue before the earliest date found for Dover and that the conception of the pin was substantially a conception of the combination of the claims."

Judge Brown, however, is able to find no other ground for the decision than the opinion that the real invention was the pin tongue and that this embraced the invention of the combination now in issue, so that no specific disclosure of that combination was necessary. In view of the painstaking opinions of the Examiners-in-Chief and of the Commissioner, Judge Brown finds a difficulty in accepting the view that the conception of the pin tongue alone was equivalent to the conception of the combination issue.

"Assuming," he says, "that the excluded testimony taken on behalf of Greenwood in the interference case has the limited scope given it in the opinions of the Circuit Court of Appeals, the Commissioner and the Examiners-in-Chief and is restricted to proof of the making of the Greenwood exhibit and to disclosures of the pin tongue alone to Dover and others, it would, if admitted, be insufficient, in my opinion, to show that at any time prior to Dover's application date Greenwood had invented the very narrow and limited combination of the claim in issue.

"With due respect to the opinion of the Circuit Court of Appeals, I am of the opinion that it states no satisfactory reasons for a reversal of the conclusions of the Commissioner and of the Examiner-in-Chief. A decree for the complainant may be presented accordingly."

D. M. Watkins, who is the actual defendant and is backing Greenwood in this fight, has taken steps to take an appeal to the United States Circuit Court of Appeals.

Alexander P. Browne and Horatio E. Bellows have represented complainants and Wilmarth H. Thurston the defendants in the long-drawn-out contest.

Bids Solicited by Government to Supply Clocks, Plated Ware, Etc., to Various Departments.

WASHINGTON, D. C., March 9.—The General Supply Committee is calling for proposals until April 5 for articles required by the various departments of the Government during the fiscal year ending June 30, 1911, and among the items called for are the following:

For 32 oak regulator clocks, No. 2, of which three are for the Treasury, one Navy, 10 Interior and 18 for the Agricultural Department.

For four mahogany regulator clocks, No. 2, of which three are for the Treasury Department and one for the Navy Department.

For 10 walnut regulator clocks, No. 2, nine for the Treasury and one for the Navy Department.

For 30 dozen silver-plated table forks, extra heavy tipped, for the Interior Department.

For 12 engravers' eye glasses; 10 dozen magnifying glasses, No. 56, B. & L., or equal; eight reading glasses, two inches; 21 reading glasses, three inches; 29 reading glasses, four inches; 20 reading glasses, five inches.

For 28 dozen heavy plated tablespoons and 28 dozen heavy plated teaspoons.

WASHINGTON, D. C., March 9.—Among the items being called for by the General Supply Committee for the use of the weather Bureau during the fiscal year beginning July 1, 1910, are the following, for which bids will be opened on April 5: 500 maximum thermometers, 60 days; 100 mercurial thermometers, 60 days; 500 minimum thermometers, 60 days.

Wealthy Attleboro Manufacturer Reported to Have Been Fleeced by a "Wire Game."

PROVIDENCE, R. I., March 11.—A prominent and wealthy Attleboro manufacturing jeweler, whose name is withheld by the police of this city, lost, it is claimed, $10,000 here by the "wire game" a short time ago at the hands of the same operators who were instrumental in fleecing Coleman, the defaulting bank cashier of Cambridge, Mass. Police Commissioner William H. Luther, who is head of the manufacturing jewelry concern of William H. Luther & Son, admits that such an incident occurred here, but refuses to make public the name of the victim, because the latter had made no complaint to the police authorities that he had been swindled. The information reached the commissioners in a roundabout way, but was finally admitted by the Attleboro man, when asked concerning it by the police.

The only information concerning the matter that the police would give out is that a man who at the time had an office in the Union Trust building, corner of Westminster and Dorrance Sts., directly over the office suite of the then Police Commissioner Gross, was taken into custody by headquarters inspectors and taken before Chief Inspector Horton. The man, it is said, agreed to close up his office and leave town. As there were no complaints against him he was allowed to fold up his tent and depart.

But the suspect did not get out of town for good. He has been living with his wife and daughter on Elmwood Ave. here up to last week, when he got a telegram from his mother in Brooklyn, N. Y., stating that she was ill and asking him to come to her. He went and is there now, according to the chief, who has had the man under surveillance since he closed his office. The man was once arrested in New York, according to the police, charged with stealing a valuable diamond ring from a jeweler. He is alleged to have "operated" in this city for about two months before he was shut up.

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Answ[er] Filed to Gorham Mfg. Co.'s Su[it] Against F. & M. Weintraub Over Trade-mark.

[A]nswer to complaint filed in Decem-[b]er by the Gorham Mfg. Co. of New York [i]n evidence against F. & M. Wein-[t]raub, New York, alleging an infringement [o]f complainants' trade-mark (a lion, an [a]nchor and the letter G in old English [t]ype) was filed Thursday in the United [S]tates Circuit Court, New York, by Benno [L]evy, counsel for the defendants. The [a]nswer is a voluminous document which re-[v]iews the case and contains a number of [e]xhibits in the way of illustrations taken [f]rom authoritative works on the subject of [m]arks," together with exhaustive quo-[t]ations from the English laws, in support of [t]he defendants' contention that the symbols [c]omplained of were used by others long be-[f]ore the Gorham Mfg. Co. was in existence. [P]ending the settlement of the litigation a [t]emporary injunction has been obtained by [t]he complainants restraining Messrs. Wein-[t]raub from using the alleged infringing [m]arks.

The defendants in the answer just filed [d]eny that the mark consisting of a figure of [a] lion, the representation of an anchor and [t]he letter "G" in old English type was [u]sed with the complainant or its predecessors in business, or that they were the [f]irst to use the trade-mark in connection [w]ith silverware. On the contrary, the defendants allege that the marks as used by [t]he complainant is a fraud upon the public [a]nd the registration thereof in the United States Patent Office by the complainant was a fraud upon the Commissioner of Patents.

It is set forth in the answer that the [s]ymbols were used long before 1831 [t]he year in which the complainants' business was first established), and that each [h]ad a definite meaning which had been [g]enerally understood for centuries by people connected with the silverware trade and [m]anufacturers and purchasers of silverware [i]n all parts of the world where such silverware is sold. It is explained that the [m]arks were known as "hall marks," and as [t]o where used upon gold and silver as far [b]ack as the 15th century; the lion to indicate sterling silver, the anchor the place of manufacture (Birmingham, England), [a]nd the old English letter "G" the year [o]f 1831.

It is pointed out that tables containing [t]he "hall marks" have been on public sale [f]or years in England and America for [y]ears and that by reference to these tables [t]he meaning of the marks could be determined. The marks under litigation, it is [a]lleged were required by an act of the British Parliament, passed in 1773, "for [t]he better appointing wardens and assayers for assaying wrought plate in the [t]owns of Sheffield and Birmingham." An [a]ct passed by the British Parliament in 1824 [is] quoted in support of the defendants' [c]ontention.

It is alleged that the complainant by the [u]se upon their silverware of the marks in [q]uestion consisting of a lion, an anchor and [t]he letter G, indicate improperly to the [p]ublic that the silverware is of sterling [s]ilver made in Birmingham, England, in [t]hat whereas, it is admitted by the complainant, that the goods are made in the United States.

The defendants also allege that the shape, size and general appearance of the figures, letters and emblems placed by manufacturers upon parallel panels during the past four centuries have been pictured in various shapes; that the lion has been pictured as looking both to the right and left, and that the anchor has been shown with and without cable tow and that the letter "G" has been pictured in various forms, both as a capital and as a small letter.

It is also set forth that the so-called "hall marks" have been for years used on a variety of objects such as cigar holders, pipes, etc., in common use throughout the United States, manufactured both in this country and abroad and then imported into the United States and all, whether imported complete or as parts of articles of merchandise completed and manufactured here, enter into interstate commerce. What the complainant really seeks to obtain, it is alleged, is an absolute monopoly of the manufacture and sale of silverware in the United States and the exclusion from the United States of all foreign silverware bearing these marks.

It is alleged that silverware with an anchor, a date letter and other similar marks, has, since the commerce of the United States has existed, been constantly in use within the United States in interstate commerce and in commerce with foreign nations and that neither the complainant nor anyone else can claim any exclusive right to the marks used by the complainant, whether identified by the lion, the anchor or the letter "G" or identified merely as panels. Such marks are, it is set forth, the public property of the world and may lawfully be used in the United States and elsewhere.

It is contended that the complainant concern by its claim of a trade-mark consisting of the "hall marks" in common use and by selling goods so marked in competition with goods made in England has thereby brought confusion into the trade. The trade-mark claimed by complainant concern, it is alleged, is not defined or limited.

The answer next refers to numerous books published on the subject of "hall marks" in support of the arguments presented in meeting the bill of complaint, among these books are those by Joseph Cripps, E. L. Lowes, Charles James Jackson, J. H. Buck and others. Extracts from these works and illustrations taken from the same sources are submitted.

Speaking of the registration of the complainants' trade-mark as No. 33,902, and the statement that the trade-mark has been continuously used by the said corporation since about Jan. 1, 1853, the defendants allege that this statement is not true, as the corporation had no legal existence at that time.

The defendants deny that the figure upon their goods mentioned in the bill of complaint, said to be that of a lion, is the representation of a lion; and that while the complainant concern placed the alleged trade-mark solely upon solid silverware, the defendants have never placed it or anything similar to it, upon any solid silverware. They claim they have been manufacturers of plated ware and point out that their stationery so states. They deny that they have ever sold merchandise made by the complainant, as their product, and deny having sold goods containing the alleged trade-mark, as silverware, or anything except silver plated ware of their own manufacture.

Messrs. Weintraub further deny that the complainants' trade has been interfered with or that any profits which rightfully belonged to the complainant have been diverted or that the public is misled by any action of the defendants. They also deny that the use of the marks complained of has the effect of promoting and aiding the reputation of any demand for the plated ware on which they are used, and it is stated that this ware is sold solely on its own merits.

It is absolutely denied that the complainant has ever made any protest to the defendants against the use of the symbols or marks of which it now complains and the Weintraubs say that their first knowledge of the subject rose out of the present litigation, and that since the starting of the suit nothing manufactured by the defendants has been sold, delivered, stamped or marked with the marks complained of.

It is alleged that no purchaser of the defendants' merchandise could be deceived or led to purchase the goods as being solid silverware or the sterling silverware manufactured by the Gorham Mfg. Co., by reason of the enormous difference in price between the two kinds of goods.

It is denied that the defendants used any marks with the knowledge that they were used by the complainant. They also deny placing any mark upon their product for the purpose of deceiving the public.

It is pointed out that the complainant concern also makes silver plated ware and that its trade-mark on this ware is different from the one used on sterling silverware.

For the above reasons the defendants ask that the complaint be dismissed with the usual costs.

Prior to the filing of the answer by the defendants a motion to amend the original bill of complaint was filed by the complainants' attorney. Judge Lacombe decided that the amendments could be made as to the allegations as to citizenship, but denied it as to other allegations, saying:

> The complaint as it now stands avers among other things that the defendants have affixed to the silver plated ware sold by them a mark substantially the same as that employed by complainant. This seems broad enough to admit proofs of infringing marks which are not Chinese copies. Motion to amend is denied except as to citizenship.

Blancard & Co., 98 Maiden Lane, New York city, report great success with "The Catch That Catches and Stays Caught," for which a patent was granted March 1. The most important features of this catch are: Its great strength and the absence of complicated devices which get out of order; the closed bottom which prevents the solder from running into the slot, the locking lever at the back, which locks tight with a snap, and the extra large space in the bight, allowing ample clearance for the pin stem. The catch is novel and is proving highly satisfactory.

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nternational Medallic Exhibition of the American Numismatic Society Opens at New York.

ternational Medallic Exhibition of merican Numismatic Society, which pened to the public Saturday in the s of the society, Broadway and 3 New York, should prove of in- the trade as it contains some of the s of modern and other medalists ever been shown in this country. t affords an excellent opportunity e the achievement of the present al of the past and the achieve- our own medalists against those n workers.

ibit is so comprehensive that it to point out to the trade any work which will specially appeal

The work, however, of some merican artisans will perhaps nteresting as any in the exhibi- nless the visitor has ample time erhaps profit as well by giving r part of his attention to this

survey of the room in which the ts are grouped discloses a wide rt as it is produced in foreign ompared with the limitations im- it here. It will be noticed merican medals are chiefly con- nmemorative or official uses and portraits, although there are ex- considerable moment. The ex- France, Germany, Belgium and he other hand, abound in plaques its which are often large in size ariety of subjects.

ibit of the American workers, udes the work of Victor D. Bren- Flanagan, Eli Harvey, Isador T McKenzie, Helen F. Mears, all, Jeanette Scudder and many grouped for the most part in gallery, which was opened last he first time, although examples k of some of these artists will n the old building. The exhibit k of Victor D. Brenner is per- rgest of any one artist and in- number of artistic examples of ork.

building has arranged about its of such artists as A. Hilder- Starck, Augustus St. Gaudens, th, together with a collection of medals and Italian renaissance latter loaned by J. Pierpont On the second floor of this build- ed in the wall cases, are ex- a number of foreign countries, Denmark, France, a large col- m England, Germany, Poland laces, while in the flat cases is coin collection which includes ber of exhibits from many dif- tries, those of the Orient being unique as any displayed.

ossible in a hurried review of on to go into details in regard displayed. Tiffany & Co. also hibition some of the work done cern, which includes a plaster the Poe Centenary medal and the Jamestown Exhibition

in the French group are examples of the handiwork of Charpentier, Roty, Chaplain (to whom has been entrusted the engraving of the new gold coinage of France), Le Noir, whose subjects include enamels and many others. The group of Belgium artists and those of the German makers which are included in the exhibits are also worthy of special mention.

Jewelers Board of Trade Now Has 591 Members—New Attorneys Selected.

The regular monthly meeting of the Board of Directors of the Jewelers Board of Trade was held Thursday, at the offices of the organization in the Silversmiths' building, 15 Maiden Lane, New York, at which time considerable business of great importance to the organization was transacted. A number of firms were admitted to membership and new attorneys were appointed for the Board.

The meeting was called to order by President Rothschild, with 13 directors present.

The following firms were unanimously elected to membership: J. Bochner & Co., Davis & Welkison, Finkelstein Bros., Veit, Hirch & Co., Jac. Kryn & Wauters, Laubheim Bros., John Lamont & Son, Oppenheim & Strauss, Jacob Strauss & Sons, all of New York; Garland, Fisher & Co. and La Seela, Fried & Co., Newark, N. J., and the National Exchange Bank, Providence, R. I. (associate).

The total membership is now 591, the largest in the history of the Board. This consists of 551 regular members, 21 branch office members and 19 associate members.

One of the changes adopted by the directors is to employ a collector to make personal demand on debtors in New York. It was formerly the custom of the Board to forward this class of business to its New York attorneys. The addition of a collector will give the organization added facilities for handling this kind of work, and the Board trusts that its members will avail themselves of the added facility.

The new attorneys selected for the Board are Philbin, Beekman, Menken & Griscom, 52 Wall St., New York, one of the most prominent law firms in New York. Eugene Philbin, of this firm, was formerly District-Attorney, while Lloyd C. Griscom was formerly minister to Italy.

The Board recently sent out a letter to members asking their co-operation in obtaining new members for the organization. It is the desire of the Board to raise the service to the highest possible state of efficiency, and to do this it is desired that the membership be increased to 1,000. Suggestions for the improvement of the service will be thankfully received by the Board.

The Elliott, Taylor, Woolfenden Co. is preparing to remove to a large new building above Grand Circus Park, Detroit, Mich. Their old stand will be taken by Wright, Kay & Co., who will equip this building in such a manner as to make it the finest and largest store of its kind between New York and Chicago. Wright, Kay & Co. have been at the corner of Woodward Ave. and the Campus so long that their store has become a landmark.

Conviction of Man Who Robbed Norristown, Pa., Jeweler Results from Publicity Given to the Crime.

Norristown, Pa., March 9.—The conviction in the criminal court Monday of F. R. Morton, on a charge of robbing Gustave Lanz, a jeweler of 211 De Kalb St., Dec. 23, is the result of Mr. Lanz's thorough prosecution helped by the publicity given to the arrest of Morton through The Jewelers' Circular-Weekly. Morton was sentenced by Judge Weand to not less than nine months or more than three years in the Eastern Penitentiary.

The convicted man entered the store of Mr. Lanz two days before Christmas and looked at some diamond brooches and chains. He selected an expensive brooch and chain, asking that they be laid away as he would call later. He then examined some diamond earrings, and saying that he would return that night, hurriedly left the store.

The man's actions had aroused suspicion and the clerk who examined the stock found that a diamond earring valued at $175 was missing. The stranger was immediately followed and the police notified with the result that he was arrested.

Though the jeweler was sure that the man had taken the missing earring, this could not be found and the prisoner strenuously denied his guilt. The police held him while they looked up his record, but succeeded in finding nothing against him.

Mr. Lanz was not satisfied with this work and obtained a photograph of the accused man, sent this to The Jewelers' Circular-Weekly with a description, and on its publication the photograph was identified by J. Davis, a West Philadelphia jeweler, as that of a man who had attempted to steal a locket from his store. In this instance the theft had not been successful as Mr. Davis had discovered it in time and with the aid of his revolver had forced the man to return the property.

At Mr. Lanz's suggestion Mr. Davis came to Norristown, went to the jail, identified Morton as the man who had attempted the theft and Morton admitted the charge. Mr. Lanz also heard from other jewelers whom the prisoner had visited and this, with Mr. Davis' identification, established the fact that no mistake had been made in the arrest. Had it not been for the jeweler's work and the information obtained by the publication of the thief's photograph, the conviction might never have been had.

Assets of T. J. Collins, Proctor, Minn., in Excess of Liabilities.

Proctor, Minn., March 9.—According to the schedule of Tony J. Collins, a local jeweler and watchmaker, who filed a voluntary petition in bankruptcy about a week ago, his assets aggregate about $6,188.50, of which the jeweler claims $2,250 as exempt under the law. The liabilities are placed at only $3,972.60.

Mr. Collins, who has carried but a small stock, has been located here since 1905 and was considered to have had a capital of about $1,000. He is a practical watchmaker of considerable ability and has been well regarded in the trade. His principal merchandise liabilities are said to be in St. Paul.

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P ttsbu Police Hold Man Accused of Obtning Merchandise by False Representations.

irs RG, Pa., March 12.—Philip Volk, s aid to have swindled jewelers in nd elsewhere and who swindled ros. & Co., of this city, a few days arrested to-day and lodged in the e county jail on an information him with obtaining goods under nses.

r days ago Volk called on Wm. the firm's credit man, and pre- tatement setting forth that he was business in McKeesport, pre- card as evidence of the allegation, a statement that he had property K sport worth $2,600 that was un- l. Mr. Hoffman requested Volk statement which he readily did e urned the man over to his son, ffman, who sold him a bill of luding 17 watches and other It developed later that Volk was d that he had made false repre- to the jeweler.

er endeavored to secure a bill of m the Pittsburg Dry Goods Co ry goods concern communicated en Bros. & Co. with the result rrant was sworn out by A. A. t the Heeren house. It appears also successfully played his game not only here but in Buffalo. that Volk, according to informa- ned here, had been arrested in short time ago, but was dis- cause of the police being unable sufficient evidence to hold him. me is said to be in McKeesport. Volk was searched at Central tion, where he was taken follow- rest, a number of pawn tickets d on his person showing that he ed the goods which he secured en Bros. & Co. immediately after t store. It is, however, expected articles he disposed of in this recovered, so that Heeren Bros. ll not lose much by their ex- ith the man. Volk is said to be good appearance and is described ffman as being a good talker. He a straightforward story that none mbers of the Heeren firm had any ut the man's sincerity.

fuses to Upset Judgment Ob- ne by Bankruptcy Trustee ainst Mark Streicher.

NCE, R. I., March 12.—In a de- ded down yesterday, Judge L. the United States District Court, petition of Mark Streicher, of er Comb Co., for a new trial in ought against him by William J. stee in bankruptcy of the Lazarus Co., the court at the same time motion for arrest of judgment, in the case being $8,000.

was an indorser upon notes of pt firm, and it was claimed by that the notes were paid within hs prior to the adjudication, the brought under the provisions of al Bankruptcy act. In the de- ourt says:

by the bankrupt of notes indorsed by the defendant to the amount of $8,182.02, whereby the defendant was relieved as an indorser was proved to have been made within the four months period, this proof being principally omissions made by the defendant.

The principal questions upon the defendant's petition for a new trial relate to the sufficiency of the proof to show, first, the insolvency of the Lazarus & Griess Co. at the time of payment of the notes; second, Streicher's knowledge of the bankrupt's condition, third, that the payments were made by the procurement and advice of Streicher in order that he might be relieved as indorser.

Although the testimony is in a confused and unsatisfactory condition owing in part to the very imperfect and improper bookkeeping of the bankrupt corporation, and in part to the manner in which the plaintiff's proofs were presented, yet upon a review of the entire testimony I am of the opinion that each of these points were sufficiently proved. Enough was shown as to particular transactions to justify the general findings which the jury must have made in order to reach their verdict."

Career of the Late R. E. Sturdy.

PROVIDENCE, R. I., March 10.—The funeral of Rolf E. Sturdy, one of the best known electroplaters in this city, occurred from his home, 53 Haskins St., yesterday afternoon in the presence of a large number of relatives and friends. Several of his associates in the trade were in attendance. Mr. Sturdy died last Sunday morning, after an illness of about two weeks.

Mr. Sturdy was born in Augusta, Me., in 1860 and accompanied his parents to this city when quite young. He attended the public schools of this city until he had completed a course through High School and had studied chemistry under one of the best analytical chemists in New England. In 1880, at the age of 20, he entered the employ of his father, J. E. Sturdy, who was the proprietor of an electroplating establishment at 190 Eddy St., which he started in 1869. Here the son was associated with the father until the latter's retirement, succeeding him in April, 1885.

Deceased had been suffering from a severe cold for several weeks, but had not taken the proper precautions and against the advice of his friends and family he continued at his business until about two weeks ago, when double pneumonia and pleurisy developed and his decline was rapid. He leaves a widow and one daughter. He was prominently identified with the Masonic Fraternity, being a member of Orpheus Lodge, of Providence Royal Arch Chapter and of Cavalry Commandery, Knights Templar. He was also a member of the Jewelers' League of New York.

Boston Watchmaker and Associate Held in Heavy Bail to Answer Charge of Counterfeiting.

BOSTON, Mass., March 9.—Three men whom United States secret service agents charge with counterfeiting were arrested Tuesday evening in this city and two of them were arraigned this morning before United States Commissioner Hayes in the Federal building and held for examination.

The two who appeared before the commissioner were William Sample and Frederick Hartung. They were put under $10,000 bail each for a hearing next Wednesday. The third man is Robert E. Sample, brother of William, who is ill at his home in Dorchester, where he is kept under constant surveillance, and will be produced in court as soon as he is able to appear.

William Sample is a watchmaker and well known in the Boston trade, having worked in the repair department some years ago of a wholesale house. His brother is also a watchmaker and machinist. Hartung was associated with them at 185 Franklin St. up to the first of the year, and the sign on the door of their quarters reads: "Sample & Hartung, Manufacturers of Jewelry Novelties."

The trio had been under suspicion by secret service officials for some time. Bogus dimes, containing more silver than genuine ones, but not exactly up to standard in appearance, have been in circulation in Boston for several months.

When William Sample was arrested at the place occupied by the firm on Franklin St., it is stated by the officers, a search of the premises revealed a well equipped plant for counterfeiting, a small quantity of silver and some spurious coins as well as dies.

Hartung was arrested at the Automobile Show. He has been watched by the officers since he separated from the Samples. He is a die-maker by trade.

Creditors File Bankruptcy Petition Against Harry Mermelstein, Who Claimed to Have Been Robbed at Boston.

A petition in involuntary bankruptcy was filed Friday in the United States District Court, New York, against Harry Mermelstein, a retail jeweler at 851 Fox St., New York, by Max Hoffman, a creditor, for $1,284. The petition alleges insolvency, a transfer of merchandise and accounts of $1,000 and preferential payments of $750.

Otto Goldsmith has been appointed receiver under a bond of $1,000.

In the petition of Max Hoffman asking for the appointment of a receiver it is said that the alleged bankrupt on March 9 called a meeting of his creditors at the offices of Rosenbluth & Silverman, 299 Broadway, at which time he made an offer of 25 cents on the dollar in settlement of claims against him. It is set forth that when Mermelstein was questioned as to his assets he said he had $2,500 worth of jewelry and that almost $6,000 worth of jewelry and diamonds were stolen from him in Boston about two weeks ago.

Upon being questioned, Mr. Hoffman says that the jeweler could not satisfactorily show how the diamonds and jewelry were taken from him, nor was he sure that he lost them in Boston. Mr. Hoffman said he believed the story about the loss was a mere fiction, and that the property had been secreted.

It is also stated that Marmelstein began business in October, 1909, but that during that time he has obtained a large amount of merchandise on credit and now seeks to compel his creditors to accept a small settlement.

Mr. Mermelstein was originally a traveling salesman for another line of business. In March, 1904, he opened a store as an optician at 76 Avenue B, and in October of the same year he moved to 163 E. Broadway; on May 1, 1906, he moved to 392 Grand St. He gave up his optical business there about a year ago and for the past few months has been selling diamonds and jewelry.

The liabilities are said to be about $4,500.

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Lapp & Flershem Oppose Sale o Asset of Their Bankrupt Estate—Of of Settlement Before Credito

CHICAGO, March 12.—A meet n creditors of Lapp & Flershem here Thursday. Ap Madoc, at the Jewelers' Board of Trade, Ne and Joseph Moser, for the Ma Jewelers' Board of Trade, of Pr R. I., urged the court to sell t and the Illinois Assets Realizat $200,000. This was opposed by attorney for Lapp & Flershem, that the bankrupts have sent out of 50 cents, on time, and that not had sufficient time in wh replies from the creditors.

The Assets Realization Co. $201,000 for the estate and put up of 10 per cent. to bind the bar Illinois Assets Realization Co Ringer, its attorney, then bid $2 said its offer was good for that

The merchandise was appra 854, with about $60,000 wort counts and $37,000 cash in hands.

The meeting adjourned unt at 10 P. M., at which time a of the estate will be made.

J. W. Clark, proprietor of Evans, will probably bid for which some claim to be w 000.

Working and Output of the Mines of German Afric

WASHINGTON, D. C., Marc W. J. Yerby, of Sierra Leone f following information concern mond field of German Southwest

The German Committee for C velopment has issued the f

Diamond mining in German Sout attracting many thousands of sp than 80 new companies have been 25 have their stocks quoted Luderitz. The increase in both the value of the stones is very the current year (1909) it is expected put will average 45,000 carats price has risen from $5.33 to $ average cost of mining the 46 cents and $2.30 per carat 273,701 carats have been obtai value of nearly $1,904,000, one-half has been deducted by the

The origin of the stones ha factorily accounted for. The the sand containing diamond selves more important than was In some places there are seve pebbles separated from each making it extremely difficult to duration and value of the p are, as a rule, very small, but weighing up to six carats have quality is very good.

It is claimed that this ter not only diamonds, but copp bestos and graphite. M that gold has been found parts of the territory, nota ribb vicinity.

A. J. Fulian, a jeweler of after three weeks' effort in opening his safe, which was 5. Various experts had the strongbox without avail. tion of the safe had slipped caused all the trouble

Death of William Spence.

[redacted]

Will m Spence, who years ago was a
nit manufacturing jeweler in New
d who has been considered one of
t living members of his craft, died
ome of his niece, Mrs. Augustus
216 Rich Ave., Mount Vernon, N.
Wednesday, in his 95th year, from
incident to old age. He was well
the older generation of jewelers
ts of the country as a member of
Chatellier & Spence, who made
ce and Etruscan jewelry.
Spence was born June 15, 1816,
d, and came to this country when
with his parents, who settled in



HE LATE WILLIAM SPENCE.

k. There Mr. Spence spent his
and became an apprentice to
Dominge, a jeweler who then had
f business on Fulton St. Here he
is trade
ober, 1847, Mr. Spence became a
of the firm of Chatellier, Dominge
. his partner, Joseph T. Chatellier
arned the jewelry business at the
ce as did Mr. Spence. Paul Do-
e other partner, was a half-brother
s Dominge. The firm located on
east corner of Fulton and Nassau
e it remained two years, and then
72 Nassau St., and from there to
nwest corner of Greenwich and
Sts. From Cortlandt St. the
was moved to 652 Broadway, and
e to 692 Broadway.
minge died in January, 1858, and
ess was then continued by the two
partners as Chatellier & Spence,
ich style it remained until 1880,
Spence retired and the firm was

is retirement Mr. Spence lived
he time in New York, but about
rs ago went to Mount Vernon,
made his home with relatives.
ence was a member of the old
Association and of the Cuddyhunk
married a sister of Mr. Dominge,
r in business, but his wife died
years ago. The two children born of the marriage died in infancy.

The only remaining member of the old firm is Joseph F. Chatellier, who is now ever 84 years old.

The funeral services were held, Saturday morning, at Mount Vernon. Interment was at Greenwood Cemetery.

New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, Vice-Presidents Wood and Champenois, Secretary Noyes, Treasurer Karsch and Messrs. Abbott, Alford, Brown and Stern. The following new members were admitted:

Carstens Bros., Grand Rapids, Mich.; C. J. Dunbar & Co., Princeton, Ill.; George H. Elvis, Medford, Wis.; W. G. Johnson, Williamsfield, Ill.; H N Leibiger, Princeton, Ill.; T. W. Martin, Saginaw, Mich; J. N. Martinek, Traverse City, Mich.; Merkle & Steinmann, Grand Rapids, Mich.; Adolf Michaal, Green Bay, Wis; D Watterson, Garner, Ia.; W. A Mosgrove & Co., Fresno, Cal.; J. G. Booker, Roanoke, Va; Heinz Bros., San Francisco; Alfred Johnson, Mandan, N. D.; National Jewelry Co., Cincinnati, O.; J. W. Rhodes, Detroit, Minn.; Fred C. Price, Ashley, Pa.; L. G. Schroeder, St. Paul, Minn.; L. R. Barnett, Glendive, Mont.; Blomstrom & Petersen, Escanaba, Mich.; Jerry Davis & Bro., Waynesville, N. C.; Frank Durkee, San Francisco, Cal.; Charles C. Lamb, New Salem, N. Dak.; B. Lichtenstein, Glen Ullin, N. Dak.; J. H. Mosher, Glendive, Mont.; A. H. Souders, Broken Bow, Nebr.; Tall Bros., South Haven, Mich.; C. G. Aldrich Co., Lynn, Mass.; C H. Case, Durham, N. C.; Holmes-Irving Co., Des Moines, Ia; O. O. Nelson and C. M. Ray, Billings, Mont.; Ellis Sarphie, McComb City Miss.; L. W. Scherffius and H. C. Smith, Miles City, Mont.; P W. Suttin, New Haven, Conn.; F. J. Butler Co., Pontiac, Ill.; C. S. Crossman & Co., New York; Haman & Co. and Albert L. Haman, St. Paul Minn.; W. H. Leonard, Salishury, N. C.; Isador Mayer, Philadelphia, Pa.; J. H. Mednikow & Co., Oklahoma City, Okla.; Ole P. Noisom, South Bend, Ind.; Roberts & Roberts, San Angelo, Texas.; G. Rohrer, Laurium, Mich.; A. M. Schmidt, Earlville, Ill.; Frank Smith & Son, Pontiac, Ill.; Woodward & Co., Bradford, Pa.; L. C. Smith, Gainesville, Fla.; Walcott & Kapp Co., Toledo, O.; Frederick B. Weiss, Inc., Newark, N. J.; W. T. Cohenhour, Muskogee, Okla.; Samuel J. Lyons, Philadelphia, Pa.; Taylor Jewelry Co., Uhrichsville, O.; Beilenson Jewelry Co., Helena, Ark.; Graves & McPhail, Harwarden, Ia.; C. H. Kelley & Co., Pasadena, Cal.; W. F. Maxwell, St. Joseph, Mo.; Frank E. Burr, Carbondale, Pa.; Werre & Brundidge, Newburg, N. Y.; B. Ed. Garrison, Overbrook, Kans.; West Jewelry Co., Galena, Kans.

The following rewards were ordered paid:

Reward No. 100.—To Officer Cloonin, of Rochester, N. Y., for the arrest and conviction of John McDonald, who kicked in the window of the store of Ellery A. Handy, Dec. 22, and stole two gold watches. The officer was patrolling his beat when he noticed the man acting suspiciously and concealed himself in a doorway and saw the thief kick in the window and grab two watches from the tray. The officer pressed a hack into service and chased the thief through the streets and finally caught him with two watches in his pocket. The thief, who had been convicted of petit larceny three times before, pleaded guilty and was sentenced to 30 days on a charge of petty larceny and to from two years to three years and two months on a charge of burglary. Mr. Handy says, "In my opionion, had it not been for the reward offer, this tbief would not have been caught. The store below me has had the window broken several times and no one has been caught because the jeweler was not a member of the alliance."

Reward No. 101.—To Detectives William S. Biggs and Arthur D. Ryan for the arrest and convviction of John Collins and James Burns, who broke into the basement under the store of Emil Steinman, Sacramento, Cal., and by working at odd times at night, made an opening through the floor under the show window. One of the burglars remained on watch outside while the other one cut a hole through a plush lining and stole diamond rings and other jewelry to the amount of about $400. Collins had been seen by an officer leaving the hotel with a brace and hit and, knowing his record, he was immediately arrested upon the discovery of the robbery and a part of the jewelry was found among his belongings at the hotel. His accomplice was arrested in Stockton through circulars sent out by the police and the balance of the goods was recovered where he had hidden them. The burglars pleaded guilty and were sentenced to five years each in State's prison.

Reward No. 102.—To Detective Andy Ernst, Lima, O., for the arrest and conviction of Harold Kilgore, who smashed the window of the McDonald jewelry store and stole about $800 worth of watches and jewelry which was on display at the time. The detective suspected Kilgore, who had been reported as having attempted to peddle diamond earrings and watches, and meeting him in a poolroom, asked the time, when the young man pulled out a new watch, and upon being arrested others were found upon his person. He thereupon admitted his guilt and the balance of the property was recovered from various parties to whom he had given it. Being under 18 years of age and this being his first offense, he was sentenced for an indeterminate term in the Ohio State reformatory.

Daring Thief Captured at Boston After He Had Escaped from Jewelry Store by a Ruse.

BOSTON, Mass., March 12.—Frank Evans, alias Frank Lewis, who entered the jewelry store of Joseph A. Williams, 333 Washington St., on Wednesday last, to dispose of a gold rosary for old gold, abstracted a watch, it is charged, from the show case by an extraordinary long reach while Mr. Williams was weighing the rosary. He supposed that he was unobserved, but the movement was seen by Edmund L. Williams, son of the proprietor, who called to his father and barred the door.

"He's taken a watch," said the son.

"Here it is," said Evans. "You've got all that was taken; now let me go."

He was not then released, however, and police headquarters were notified by telephone, but a ruse on the part of his confederate outside effected his temporary escape to the street. His accomplice came to the store door and pointed at alarm clocks in the window, and as the proprietor unlocked the door and held it ajar to speak to him the son received a blow on the head while Mr. Williams was jostled aside and Evans was in the street in a jiffy.

The thief ran toward the Old South building, near by, and Edmund Williams gave chase, overhauling him in the building. A crowd of several hundred persons closed in upon the fleeing man, who was captured after a short struggle and taken back to the store, where he was handed over to the police.

In court Thursday morning the man was arraigned and the case was continued till next Thursday. The police say that he is wanted on other charges and has a record, also that his picture is at headquarters. The rosary has been identified as one that was stolen from a woman in a Boston church, it is stated.

The Keenze Jewelry Co. has been incorporated in Franklin, La., with a capital stock of $10,000. The officers are: President, R. E. Keenze; vice-president, J. A. Peterman; secretary-treasurer, John R. Colgin. These officers, together with H. S. Palfrey, constitute the full board of directors.

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LETTERS TO THE EDITOR

This Jeweler Values the Aid [illegible] licity in Running Down C[illegible]

NORRISTOWN, Pa., March [illegible]

Editor, THE JEWELERS' CIRCULAR

I want to take this opportunit[illegible] THE JEWELERS' CIRCULAR-WEEKL[illegible] services you rendered me by pu[illegible] picture of F. R. Morton, wh[illegible] Dec. 23, who, as you will n[illegible] guilty, for it was through you [illegible] we got into communication w[illegible] jewelers who identified h[illegible]

I cannot say enough in pr[illegible] your valuable aid has done [illegible] helping to convict the man for t[illegible] many others of the trade have [illegible] benefit. Had we not caught [illegible] ing there is no doubt but that [illegible] would have been pilfered to the [illegible] the matter now stands the [illegible] be molested by this crook for s[illegible] come. It is true it has been an [illegible] me to have this man convicted, b[illegible] so I feel that I have been the [illegible] saving many dollars' worth [illegible] trade.

As THE JEWELERS' CIRCULAR [illegible] so accommodating in helping [illegible] matters of this kind, all should [illegible] aged to give information to y[illegible] weekly when they can

Thanking you again for the [illegible] have taken in the matter, I rem[illegible]

Yours very respectfu[illegible]

GUST[illegible]

Importations at the Port of [illegible]

Weeks Ended March 6, 1909, and [illegible]

China, glass and earthen ware	19[illegible]
China	$[illegible].3
Earthen ware	[illegible].7
Glass ware	25.7
Optical glass	[illegible]
Instruments:	
Musical	11.4
Optical	8.1
Philosophical	[illegible]
Jewelry, etc.:	
Jewelry	[illegible]
Precious stones	1[illegible]
Watches	[illegible].1
Metals, etc.:	
Bronzes	[illegible]
Cutlery	[illegible]
Dutch metal	[illegible]
Platina	12.7
Plated ware	[illegible]
Silverware	6
Miscellaneous:	
Alabaster ornaments	[illegible]
Amber	1[illegible]
Beads	[illegible]
Clocks	[illegible]
Fans	[illegible]
Fancy goods	[illegible]
Ivory	[illegible]
Ivory, manufactures of	1
Marble, manufactures of	1[illegible]
Statuary	[illegible]

A. Schweider, a member of [illegible] Schweider & Devinsky, S[illegible] was reported to have been [illegible] timore some weeks ago, re[illegible] town last week and stre[illegible] report that he was dead. No[illegible] the denials were believed at M[illegible] was apparently in perfect hea[illegible] he could not understand how [illegible] could have originated, and it [illegible] pected that somebody played a [illegible] his relatives and friends.

Furth Developments in the Bankrupcy Proceedings Against the eck & Duhme Companies.

NCINNATI, O., March 12.—Edward le, of the Frank Herschede Co.; Noterman, of Joseph Noterman & odore Neuhaus, of Theodore Neu- , and R. H. Galbraith, former ted with the Duhme Jewelry Co., e appointed as appraisers by the of the Herman Keck Mfg. Co Duhme Jewelry Co. to determine of the assets of the two com- ve been busy the past week ap- he same. Ten days have been al- the work.

there is no further order from the remainder of the stock, fix- achinery of both concerns will at auction April 19 by Ezekiel & auctioneers, for the benefit of tors. In support of the decision he assets it was stated that the re of the stock is eating up $1,500 n rent and wages.

partial transcript of the Herman g Co. bankruptcy case proceed- been filed in the Circuit Court of This is owing to lack of time to ays the Keck Co. Wednesday, the Circuit Court of Appeals motion by the creditors' attorneys the defendant company to file the f the transcript in the lower court, the companies were declared bank- is was contested by the two com-

me ago representatives of the two companies petitioned the United strict Court to direct the receiver e the costs for making and print- ranscript of records. This was was also the appeal to the same an order to permit the original o be taken to the Circuit Court of nstead of preparing a transcript. the matter was brought before d States District Court and the urt of Appeals.

tion on behalf of the petitioning to compel a completion of the tran- s argued and decided as follows: ion of the appellees for a writ of to supply certain papers men- the motion as being omitted from , is hereby granted, the appellees st of such parts of the transcript rinting the same in this is sub- further order of this court as to ultimately pay the cost."

United States District Court er handed down an order fixing nsation of the appraisers at $100 that of Miss Barnet, stenographer, the testimony before bankruptcy 15. This amount is to be paid Keck Co.'s funds, while the $80 ount to be paid each of the ap- mes out of the Duhme Jewelry , and the balance out of the Co. funds.

stion of attorney's fees will also and settled in a short time. At- offman, Bode and Le Blond have application for compensation for ndered in this case. They ask claim that through their efforts in resisting the bankruptcy proceedings and thereby securing higher appraisements and better sales from the stock they have rendered valuable services to the estate Receiver R. De V. Carroll asks $9,000 for services, and his attorneys, Jonas B. Frenkel and Joseph W O'Hara, ask $5,000 between them.

Everything Ready for Entertainment of President Taft at the New England Manufacturing Jewelers' Banquet, March 21.

PROVIDENCE, R. I., March 14.—Everything is practically in readiness for the big banquet of the New England Manufacturing Jewelers' and Silversmiths' Association, which will be held in Infantry Hall, this city, next Monday evening. The executive committee has arranged for everything for the comfort and convenience of the members and guests and for the first time in the history of such occasions in this city the balconies will be thrown open to ladies during the speaking. Decorations of a most unique and elaborate character have been arranged for, while special musical and electrical features will add to the affair.

Saturday President George H. Holmes, of the association, was notified that owing to engagements in connection with the corporation meeting at Yale earlier in the day, that President Taft would be unable to reach this city until 7.25 o'clock in the evening, instead of 5.30, as was originally expected. In consequence of this delay the time of the dinner has been changed to 8 o'clock instead of 6.30.

The executive committee has sent out the formal invitations to the members and guests. These are handsome steel engravings with a heavily embossed seal of the association in gold at the top.

On Monday afternoon former Presidents Henry G. Thresher and Harry Cutler will go to New Haven and meet President Taft and escort him to this city. At the Union Station they will be met by President George H. Holmes, of the association, who will escort the President to Infantry Hall. There a reception will be held at which the members and guests will be afforded an opportunity of personally meeting the Chief Executive of the Nation. The details for the remainder of the programme are best given by a circular sent out by the executive committee which reads as follows:

Tables will be set for 12 and 16. If you desire to make up parties to sit at the same table, please notify by mail, H. M. Mays, Thurber's Ave. and Eddy St., Providence, R. I., on or before the 14th, stating names of those making up your party.

Members, both active and associate, may have their tickets sent by mail at their own risk, or procure them from the treasurer, Wade W. Williams, care of Warren & Williams, 36 Garnet St., Providence, R. I., on March 18 and 19, between 8 A. M. and 4 P. M.

Guests' tickets will be mailed by Secretary Frederick A. Ballou direct to guests in accordance with addresses already furnished. These tickets will contain the name of the guest and are not transferable.

A limited number of balcony tickets, each admitting one lady, will be furnished to members only, upon application to Secretary F. A. Ballou on March 14, 15 and 16. One ticket can only be furnished to each member owing to the limited capacity of the balcony. There will be no tickets given out at the hall.

Balcony doors will be opened at 8 P. M. sharp. No one will be admitted while anyone is speaking. Entrance to the Infantry Hall will be through the north door only, where you will surrender your entrance coupon, check your coat and hat, and go direct to the drill room on the fourth floor and procure your souvenir by presenting your coupon for the same. After leaving the drill hall the balcony will be open for members and guests, entrance being through the south door only, where dinner coupons will be taken. You will remain in the balcony until the signal for proceeding to the main floor dining hall.

A diagram will be furnished you upon entrance to the drill hall which will show your name and number of table, and a card bearing your name will be found at the place provided for you. Keep your wine coupon and present at the proper course.

A full corps of ushers will be in attendance and designated by a badge. They will furnish information and look after your comfort. Superintendent of Hacks Charles Bennett will be on duty to look after automobiles, carriages, etc.

Owing to the large number to be entertained you will help the committee in caring for your comfort by keeping to the right and keep moving until you reach the drill room, and do not loiter in the corridors. By taking this notice with you and consulting it on the evening of the banquet, your comfort will be enhanced.

This is signed by the executive committee, H. M. Mays, chairman, Edward B. Hough and R. C. Thompson.

President Holmes will preside at the meeting which will follow the dinner and after welcoming the assemblage will introduce Past President Harry Cutler as toastmaster. The speakers will be Mayor Henry Fletcher, Governor Aram J. Pothier, Senator George Peabody Wetmore, Senator Nelson W. Aldrich and President Taft. Music will be furnished by the American Band, Bowen R. Church, leader.

Every possible safeguard will be provided for the President during his stay in Providence. Chairman William H. Luther, of the Police Commission, stated this morning that the same precaution which was taken to guard President Roosevelt on the occasion of his visit to this city several years ago will be taken on March 21. The whole staff of inspectors and a full detail of police will be on hand at the Union Station when he arrives and there will be a number detailed to guard him all the time he is in the city.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

March 7.	Cross & Beguelin	885	930	923
	vs. Hayden W. Wheeler & Co.	822	889	889
March 9.	Ilgen & Wakefield Co.	675	865	855
	vs. Mumford & Galaway	887	773	787
March 11.—	R. H. Ingersoll & Bro.	854	841	772
	vs. Wm. Barthman	890	809	982

STANDING OF THE CLUBS.

	Won.	Lost	High score	Per cent.
Wm. Barthman	36	12	990	.750
Joseph Fahys & Co.	30	12	1,012	714
Cross & Beguelin	26	13	1,013	666
Tiffany & Co.	22	11	991	.666
Hayden W. Wheeler & Co.	29	16	985	.644
Robt. H. Ingersoll & Bro.	22	20	994	.524
Mumford & Galaway	14	28	967	333
Ilgen & Wakefield Co.	13	29	936	309
Solidarity Watch Case Co.	10	26	947	277
J. J. Donnelly	2	37	892	051

A man who was recently arrested in Los Angeles, Cal., according to the police, is wanted in Joliet, Ill., on a charge of robbing the store of E. A. Merriman, in that city. The proceeds of the burglary amounted to several hundred dollars. The burglary was committed on the night of Dec. 1, when the burglars escaped, leaving no clue.

PEARL COLLARETTES
PEAR SHAPED PEARLS
PEARL STUDS AND EARRINGS

FANCY COLORED DIAMONDS
DIAMOND LORGNETTE CHAINS
MARQUISE AND PEAR SHAPED DIAMON

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This is Dan I. Murray, Manufacturer and Broker, as well as the Leading Auctioneer of America

SAVED FROM BANKRUPTCY

But I always do that. Read this letter carefully, Brother Jewelers. I have many letters of this kind from jewelers, attorneys, trust companies and banks. No jeweler ever failed after my sales. 20 years of success is my record. This, my last sale, ran four months and my daily average profit was 31 per cent. over cost of goods. I sold the fixtures also without a loss. This is not only salesmanship, but cool-headed business judgment. If you need money, if you want to reduce stock, if you need advice that will make you money, consult me. I often advise against auction sales, as I just did for a large house in New York, where I knew a sale would hurt them. That is the kind of a man you deal with when you deal with me, and if you need a sale you can have two men at the price of one. Gentlemen, not fakers. I also furnish you any amount of goods desired at 25 to 50 per cent. under market prices. You pay for what you sell, return balance. Sales made on commission or share of profits.

DAN I. MURRAY

3 Maiden Lane - - - - NEW YORK
151 Wabash Avenue - - CHICAGO, ILL.
512 Race Street - - - CINCINNATI, O.
183 Eddy Street - PROVIDENCE, R. I.



This is H. T. Stapleford, who has been in employ for the past 10 years. Just closed out the sale in Georgia, for the Madison Jewelry Co. son, Ga. At present closing out the Quintard Bros., Poughkeepsie, N. Y., and the largest sale ever made in that city.

To Whom It May Concern: Syracuse, N. Y., February 14, 191

This is to certify than Mr. Dan I. Murray, who has just concluded a four months' sale with us, has pu us out of a bad hole and, through his advice, good judgment and splendid salesmanship, has enabled t pay our creditors in full and saved us from going into bankruptcy. We dreaded the idea of an auction after consultation with our creditors and others, found Mr. Murray has greatly exceeded our expectations cannot too strongly recommend any firm to employ him who wants to realize 100 cents on the dolla their stocks. (Signed) VANDERBURG & DURNEY, H. C. Vanderburg, Success

Los ngeles, Cal., Jeweler and Wife Ch ged with Being Responsible r Disappearance of Salesmen's Trunk.

o ANGELES, March 9.—Charges implyt Albert Fink and Julia Fink, his welry merchants at 818 Broadway n building, are themselves responsible disappearance of a trunk containing 12,000 worth of jewelry that was to San Francisco, Dec. 29, by Harry one of their traveling salesmen, and st, were filed in Justice Summerourt yesterday. The specific allegae that the Finks presented for al- a false claim for $5,000 against the Fire Insurance Co. Behind the are alleged strange circumstances, s , scheme for "switching" baggage The defendants deny the charge y and have been released on bail.

was employed by the Finks to t them in a northern territory. On he started on his first trip. He s sample trunk with diamonds, d jewelry of a total value of $12,- checked it. He did not leave the il the next day. When he arrived S Francisco he presented his check s given an old suit case containing orthless clothing.

rs were sent after the trunk and in several cities were put to work ase In due time the Finks filed a or $5,000 with the Hartford com- which they were insured, and a demand on the Southern Pacific l. Each refused to settle and emdetectives.

allegation of the detectives is that dams checked his trunk, Fink prohe check under some pretext and that he could not get accommodauntil the next day. The officers deat Mrs. Fink left that night for San co with the check and that she prohe trunk immediately upon her arere.

s was given a check the next mornlearned upon arriving in the norththat it called for nothing which in y represented his samples. The alis that the suit case was "planted" Finks, and that they arranged for ing" the checks.

officers say they are in possession of hat Mrs. Fink registered in a hotel Francisco as "Frau Eda Schultz." unk is alleged to have been kept in el for one day by her, and then d out of sight until it appeared in road station in San Jose, stripped of ables.

is is in no way implicated in the He reported the disappearance of k to the police immediately upon his ry of his loss.

Finks were arrested yesterday on rge and were released under $5,000 each for appearance before Justice rfield for examination on March 15. eclare that the criminal proceedings en instituted for the purpose of de- the civil suits which they expect o recover what they lost.

Fink was formerly in business in , but for several years was in the of the J. P. Trafton Co., of this City, as a traveling salesman. He is widely known among the trade and has many friends.

Chas. Rosen, Accused Jeweler, Refuses to Return to Cincinnati Without a Hearing.

H. C. Bolsinger, trustee, and S. A. Headley, attorney representing creditors of Charles Rosen, the bankrupt jeweler, have just returned after locating Rosen at Los Angeles, Cal., and finding M. Levine, Rosen's brother-in-law and manager, at Aberdeen, S. Dak. Rosen refuses to return to Cincinnati without a preliminary hearing first, which will take place about March 21, when between 50 and 75 creditors will be represented. Rosen is held under $5,000 bonds.

Levine, it is stated, also intends to fight against being brought here for trial. When Rosen disappeared so mysteriously his wife pleaded that she was left destitute and had no knowledge of her husband's whereabouts. She, too, is in Los Angeles with her husband

As the case develops, it is alleged that Levine has drawn or cashed a draft for $1,600 There is also a note for $200 given by Levine, indorsed by Mrs. Rosen, secured by a pledge of two diamond rings, but this has not been paid. Mention is also made of a money order for $275 drawn at Colon, Nebr., by Levine, Feb. 2, 1910, and payable to Mrs. Rosen.

Much of the merchandise found in Rosen's possession has been identified. It is supposed that arrangements were being made by Mr. and Mrs. Rosen to ship the goods to Levine in Aberdeen, S. Dak., but the creditors' proceedings stopped this, if such action was contemplated.

OCEAN PARK, Cal., March 10.—Chas. Rosen, arrested here on the charge of having attempted to defraud creditors, came to southern California from Cincinnati, about a year ago, and commenced business with a company capitalized at $6,000. Ample credit was soon secured and heavy purchases made Goods were secretly shipped to Morris Levine, Rosen's brother-in-law, and in time the firm was compelled to go into bankruptcy.

In searching for the missing goods $3,000 worth of jewelry was found hidden in barrels that had been stored in a warehouse in the name of another party. Levine is known to the police and wholesale jewelers because of an experience at St. Paul, Minn.

Unique Explanation of Origin of a Fire Which Damaged Stocks in Minneapolis, Minn.

MINNEAPOLIS, Minn., March 9.—In a fire which occurred early Monday morning the jewelry stock of Johantgen & Kohl, 305 Nicollet Ave., was damaged to the extent of $2,000, while Julius Schneider, lapidary, who occupied a portion of the same suite, suffered a loss of $300.

A watchman discovered flames issuing from the building about 1.30 A. M. and turned in an alarm. By that time the fire had made good headway and the firemen experienced some difficulty in extinguishing it and saving the remainder of Johantgen & Kohl's stock, which was stored in adjoining rooms. As it was, the flames destroyed the machinery and silverware in the polishing room, the surplus umbrella and stationery stock belonging to Johantgen & Kohl and a considerable portion of Mr. Schneider's stock. The latter, unfortunately, was uninsured, but Johantgen & Kohl carried insurance amounting to $6,000. The doors of both establishments were closed for several days, while losses were being adjusted and stock rearranged, but Johantgen & Kohl are now again open for business. Mr. Schneider is looking about a little and has not yet determined whether to go into business at the old stand or seek a new location.

Nothing certain is known regarding the cause of the fire, but the theory of its origin which has been accepted by the owners is unique. A very high wind prevailed locally, last Sunday evening, and it is believed that among other damage it blew something through the skylight in the polishing room, striking the electric wires, crossing them, and thus starting the blaze.

Large Pearl of Over 200 Grains Imported by New York House.

There was received last week at the New York Customs House one of the largest and finest pearls that has come into this country in years. It was imported by Dreicer & Co., 560 Fifth Ave., and is a pear-shaped gem, set to be worn as a pendant. It is estimated to be worth $200,000. The Government agents did not give out a statement as to the appraised value of the gem, but it is believed that the duty on it amounted to over $15,000.

According to the statement given out by a member of the firm of Dreicer & Co. the pearl weighs about 200 grains and is about one and one-half inches long. The pearl is known as the Dudley pearl, and was once the property of Lady Dudley, who possessed a fortune in jewels. It is said that it was once one of the jewels in the coronet of a member of the Spanish royal family. It was acquired by purchase, and a member of the firm brought it from England. The gem was carefully guarded on its trip across the ocean and on its journey from the Appraisers' Stores to the vaults of the Fifth Ave. jewelry concern.

Mr. Perrine, of the firm, in speaking about the pearl to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, said that it was not bought on order, but was, however, sold soon after it was received. He said the pearl is of a pinkish-white color of splendid luster.

Dr. Geo F. Kunz, in his book on pearls, says of the famous Dudley pearls: "The pearls of Lady Dudley were sold at Chrystie's on July 4, 1902. A single pear-shaped pearl of the finest Orient mounted with a diamond cap, as a pendant, and weighing 209 grains was sold for $67,500 The entire casket of 31 lots realized $147,630."

Thomas E. Duncan, at one time engaged in the jewelry business at Kanopolis, Kans., was recently sentenced to two years' imprisonment in the penitentiary after having pleaded guilty to a charge of larceny.

Great Floods in Central New York Damage Business District of Herkimer.

HERKIMER, N. Y., March 12.—The greatest flood in the history of Herkimer, which was recently brought on by the continued heavy rains, great volumes of snow and the mammoth ice jam in West Canada Creek, completely submerged about three-fourths of the village and for a while many of the streets were raging torrents of ice and water. The flood caused a cessation of business for several days with serious losses to mercantile interests.

An idea of the conditions under which business had to be done on the main street may be had from the accompanying photograph. Among the jewelers who suffered most with J. C. DuBois, whose store is situated on Main St., and the waters here mounted up to the threshold and completely filled the cellar, in which luckily no stock had been stored. Mr. DuBois was constantly on guard during the height of the flood, fully prepared to remove everything of value out of reach of the waters, should they get any higher.



SCENE ON THE MAIN STREET OF HERKIMER, N. Y., DURING THE FLOOD.

The other jewelry stores were somewhat protected by a rise in the grade of the street.

Aside from the losses due to the cessation of business the jewelers have come out better than they expected, and have been more fortunate than some of the other merchants.

Diamond Market at Amsterdam Quiet, but Prices Remain Very Firm.

AMSTERDAM, March 6.—Business here has remained comparatively quiet. Some important buyers are in this market, but they are taking their time in making selections. The demand all over the world is not booming, but there is a current demand for certain kinds of goods.

The manufacturers here expect good business within a short period, so they continue to work their plants full speed. If they cannot sell the goods at their own figures they simply wait till they can get what they ask.

Prices are very firm; in fact, some special lines, as fine small and very small brilliants and eight-facets, are constantly and gradually increasing in value. Piqué and badly spotted goods are in great demand; mêlée sell slowly, but are disposed of more easily than some weeks ago. Light brown, which is very scarce, and silver caps are much in demand. Clean goods are not in great demand; whatever is sold in that grade is bought by European dealers. It seems that the American merchants are not yet quite educated to the high prices of this article, but they will have to get used to these prices sooner or later. The sooner they do the better for them, because if business gets a little brighter we may expect another raise of the prices here.

Among the buyers in this market were representatives of the following firms: Wm. S. Hedges & Co., New York; Marchand Frères, Paris-New York; A. Haefner, Nuremberg; Abrahams & Cooper, Birmingham; Monikkendam, Paris; T. B. Kaufman, London; L. S. Wins, Paris; N. M. Oppenheim, Frankfort; Saul & Kohn, Antwerp; Ryrie Bros., Toronto; L. Schiff, Paris.

Trans-Atlantic Voyagers.

TO EUROPE.

J. S. Klipper, New York, sails March 26 on the *Lapland*.

Frank Kind and Morris Kind, of S. Kind & Sons, Philadelphia, Pa., sailed Tuesday on the *Lusitania*.

Charles Briggs, Providence, R. I., accompanied by his daughters, the Misses Marion G. and C. R. C. Briggs, sailed Saturday on the *Berlin*.

FROM EUROPE.

Frank Jeanne, of Wm. S. Hedges & Co., New York, returns to-morrow on the *Mauretania*.

J. J. Freeman, Toledo, O., accompanied by his wife, sailed Saturday for the Mediterranean.

Considerable inconvenience was caused L. W. Abrahams, Jr., a jeweler of Port Deposit, Md., recently, when that town was flooded. The stock was safely moved to the upper floor.



E. S. Harrington has opened [illegible] Valier, Pa.

Peter Chapell recently began [illegible] Etna, Cal.

G. G. Pynes has begun [illegible] lanta, Tex.

H. Anderson has engaged [illegible] Tekoa, Wash.

J. A. Pifer is about to open [illegible] Sumter, N. C.

N. F. Cary has just commenced [illegible] in Nashville, Mich.

C. F. Weare will shortly engage [illegible] ness at Brawley, Cal.

E. A. Harvey has started [illegible] 28 N. Prince St., Lancaster, Pa.

D. Petty, Reno, Nev., is preparing to open a store at Las Vegas, Nev.

F. C. Nodine is about to open [illegible] on Main St., in South River, N. J.

L. Zimmer has engaged in the [illegible] business at 2138 Seneca St., Buffalo.

Louis Figelman has opened a [illegible] and manufacturing establishment [illegible] apolis, Minn.

J. Frank Bell will soon become [illegible] on his own account at 9 Temple [illegible] ton, Mass.

Jack Porter has opened a repair [illegible] at New Castle, Cal. He also [illegible] small line of jewelry.

Paul E. Tinley, until recently [illegible] ville, Ga., has located in Baxley, Ga., [illegible] he started in business.

N. A. Francis has opened a new [illegible] elry store and repair business [illegible] Eastern Ave., Cincinnati, O.

The Imperial Clock Co. has been [illegible] rated with a capital of $75,000 to [illegible] ture clocks in Granite City, Ill.

E. A. Root has completed plans [illegible] gage in the retail jewelry business [illegible] Third Ave., Huntington, W. Va.

A new watch and jewelry repair [illegible] lishment has been opened by [illegible] Allen, at 961 Monterey St., San [illegible] Obispo, Cal.

Jewelers' Gold Bars Withdrawn and changed at New York

Week Ended March 1

The U. S. Assay Office reports [illegible] Gold bars exchanged for gold coin [illegible] Gold bars paid deposited [illegible]

Total	[illegible]
Of this the gold bars exchanged [illegible] are reported as follows:	
March 7	[illegible]
" 8	[illegible]
" 9	[illegible]
" 10	[illegible]
" 11	[illegible]
" 12	[illegible]
Total	[illegible]

The Newburyport Silver Co. has additional quarters at Church and Sts., Keene, N. H.

Association Notes.

It announced that at the meeting of cers of the Oklahoma Retail Jewelers' Ass ation it was decided to hold their an- a meeting at Oklahoma City, beginning May), at the Lee-Huckins Hotel. The ry, M. W. J. Holt, Stillwater, writes tice of the meeting will be sent out e programme made up.

The West Virginia Retail Jewelers' As- on will hold its annual meeting at the re Hotel, Wheeling, on April 5 and West Virginia Optical Society will meeting immediately following the the jewelers' convention, which will noon April 6 and conclude it on In the evening of the latter date ieties jointly will hold a banquet. N Hancher, Wheeling, is president Jewelers' Association, and A. C. , Sistersville, secretary.

recent announcement of President d, of the American National Retail s' Association, calling attention to t that the association will have of the exhibits at the annual con- which will be held at the Cadillac Detroit, July 26, 27, 28 and 29, it ted that those who desired space u communicate directly with Claud r, the secretary, but Mr. Wheeler's r was given as Columbus, O., instead *mbia, Mo.*, where Mr. Wheeler is in s. Manufacturers and others inter- ould be sure and see that the com- tions are sent to Mr. Wheeler at a, Mo.

rade-mark adopted by the American al Retail Jewelers' Association is charge of a committee, consisting Roe, Jos. Mazer and A. E. Baker, ve announced that the right to use le-mark has been granted to a few at are now in the market. These onsist of rings made by Weigle &



DE-MARK OF THE A. N. R. J. A.

Newark, N. J.; sleeve buttons, scarf welry and novelties in 10-karat gold er, by F. P. Scofield & Co., New- J.; rolled gold or filled chains, and bracelets, by Hamilton & Ham- r. Providence, R. I. J. H. Purdy, , has been appointed by the com- o manage the distribution of these arked lines.

Philadelphia Merchants Correct Erroneous Reports as to Strike Conditions That Have Hurt Business Interests.

PHILADELPHIA, Pa., March 14.—Because great depression in business, which ted during the car strike, the mer- re determined to counteract the ex- d reports which have been spread t to the detriment of their interests. le and retail merchants declare that eral strike has been used by their rivals in other cities that they are y to receive goods purchased here on time, and that it is unsafe to visit this city because of possible bodily harm.

The following resolutions were adopted at a special meeting of the board of directors of the Merchants & Manufacturers' Association of this city, March 9:

Whereas, Many newspapers throughout the country have greatly exaggerated the conditions existing in this city, and what really small outbreaks have occurred have been sporadic in character, mostly in outlying districts of the city easily handled by the local police; and,

Whereas, The business district of the city has been quiet and peaceful, and except for what is read in the newspapers, the general run of our citizens would be ignorant that anything but normal conditions prevailed; therefore, be it

Resolved, That the Board of Directors of the Merchants and Manufacturers' Association condemn as unjust to Philadelphia the many exaggerated reports of violence tending to keep people from coming to this city; and,

Resolved, That the press of the city be urged to cooperate with us in allaying this fear and impressing the fact upon the people outside of the city that they can come to Philadelphia in perfect safety, find comfortable quarters and transact business without molestation.

News Gleanings.

The Non-Retailing Co., Lancaster, Pa., announces that the item in a recent issue as to the financial difficulties of Schneider & Baxmeier, Pittsburg, was incorrect in so far as it announced that the Lancaster firm brought an action to recover its claim. The company says it is not in the habit of pushing customers to the wall in this manner.

Harry and Nathan Orkin, formerly of Orkin Bros., Boston, Mass., have formed a co-partnership and will open offices at 21 Bromfield St., that city, at which address the factory will also be located. The concern will be known as Harry Orkin & Bro., and will manufacture a general line of gold jewelry. The new house will also deal in precious, semi-precious and imitation stones and mountings and has installed an extensive repairing department.

G. A. Bahn, Austin, Tex., recently disposed of his interest in the G. A. Bahn Optical & Diamond Co. to C. H. Page, L. J. Schneider, A. E. Stelfox, A. W. Blower, O. D. Hudnall and E. J. Palm. All liabilities have been assumed by the present stockholders and all accounts are payable to them. The company will be managed by A. E. Stelfox, who was for many years in the concern's employ, and all the old employes have been retained.

Friends of Benj. V. Arnstine, of the Arnstine Bros. Co., Cleveland, O., have been expressing to him their sympathy on the death of his wife, Mrs. Laura S. Arnstine, who died March 7 at St. Luke's Hospital, Cleveland, after an illness of a few days. Mrs. Arnstein was born in Cincinnati, Nov. 7, 1861, and later went to Tiffin, O., where she graduated from the high school. She married Mr. Arnstein June 15, 1887, and besides her husband is survived by two children, a daughter, Selma, and a son, Edgar; also by a mother, one brother and five sisters. Deceased was prominent in the Cleveland Council of Jewish Women and the Ladies' Auxiliary of the Willson Ave. Temple and in religious work generally. The funeral services were held, Wednesday afternoon, from the family home, 2033 Abbington Road, and at Mayfield Chapel.

Jewelers Win Suit Against Pawnbrokers to Recover Jewelry Embezzled by Salesman.

The Appellate Division of the Supreme Court handed down last week a decision in the suit of Freudenheim Bros. & Levy against Gutter & Son, which arose out of a question as to the right of a pawnbroker to enforce his lien on goods pledged with him. The decision in favor of the jewelry concern rendered in the lower court was affirmed. It is understood that the case will be appealed at once to the New York Court of Appeals. No opinion was submitted.

The question which arises between the litigants dates back to the time when Freudenheim Bros & Levy, a large jewelry house in New York, employed a man named Levinsohn as a salesman. Levinsohn sent some of the jewelry which he had obtained from Freudenheim Bros. & Levy to be pawned by a man named Feinberg. Feinberg pawned a certain number of pieces with Gutter & Son, who are pawnbrokers in New York.

Levinsohn used the money thus obtained to pay some of his own bills. When the firm of Freudenheim Bros. & Levy discovered this they had the salesman arrested in Chicago and brought to New York, where he was indicted for grand larceny. He pleaded guilty and was sent to Sing Sing.

The jewelry firm then made a motion before Judge Mulqueen who sentenced Levinsohn, for an order directing Gutter & Son and a number of other pawnbrokers with whom goods had been pawned to turn over the property. The attorneys representing the pawnbrokers opposed this, claiming that their clients had a right to a day in court and a jury trial to establish their lien for money advanced on the goods. After consideration, Judge Mulqueen so decided.

The case went to the Supreme Court, where Judge Bischoff decided in substance that had the merchandise been pawned by Levinsohn directly the pawn brokers might have had a lien for their advances, but as it was given by Levinsohn to his clerk to pawn, this act was conversion. The clerk had no title to the goods and therefore the pawnbrokers could not in any way get title from him.

The pawnbrokers based their appeal on the claim that the act of the clerk was the act of Levinsohn in that he was simply the instrument of Levinsohn.

In the case on trial the goods are valued at $2,100. About $20,000 is involved in all the transactions. The other pawnbrokers are waiting, however, for a final decision in the present case.

Market Prices for Silver Bars.

The following were the quotations of silver bars in London and New York, reported as follows:

	London.	*New York selling price, 999 Basis.*
March 8	23 7 16d	$0.53
" 9	23 3-8d	.52⅞
" 10	23 7 16d	.53
" 11	23 5-8d	.53⅜
" 12	23 11 16d	.53⅛
" 14	23 5-8d.	.53⅜

Eugene Hoerz, Dolgeville, N. Y., and Miss R Colenstein were recently married.

Providence.

One of the latest devotees of automobiling is Theodore C. Rueckert.

Leon Elias is on a western trip in the interests of Mackey & Elias.

Henry Lederer, of H. Lederer & Bro., was in New York, last week.

E. E. Craddock, of the Providence Art Co., was in New York last week.

Gustave Saacke, of Wildprett & Saacke, was in New York on business, last week.

J. Forsythe, of the Meriden Cutlery Co., Meriden, Conn., was a caller in this city, last week.

Fred Barry, traveling for L. Stern & Co., has been visiting the factory in this city in the past week.

"Billy" Lamb is on a trip to the Pacific Coast in the interests of George H. Fuller & Son Co., Pawtucket.

A. S. Vennerbeck, of the Vennerbeck & Clase Co., of this city, was in New York, last week, on business.

Henry D. Sharpe, of the Brown & Sharpe Mfg. Co., has been re-elected a director of the Providence Gas Co.

Conley & Straight, refiners, of this city, have registered a 32-horsepower touring car during the past week.

Charles W. Clough, Pawtucket, has been admitted as a member of the Pawtucket

John S. Holbrook, vice-president of the Gorham Mfg. Co., has just purchased a 26-horsepower touring car.

Business Men's Association.

William J. McDermott, enameler, 299 Weybosset St., is working evenings to catch up with his orders for emblems.

D. Harold Rogers has resigned his position with the Gorham Co. and gone into the insurance and real estate business.

H. C. Barnum was a caller upon the trade in this city, last week, in the interests of Shafer & Douglas, Newark, N. J.

Edward Rothschild was in this city the past week, purchasing for the American Comb & Novelty Co., Chicago.

E. Suarez, formerly with Green & Conlon, Boston, has accepted a position with the Tilden-Thurber Co., of this city.

Manufacturers in the vicinity were visited the past week by J. Alfred Guay, importer and jobber of jewelry at Quebec, Can.

Archibald Silverman, James Smith and Charles Silverman have been elected members of the Rhode Island Motor League.

The Gorham Co. recently furnished a series of prize cups and other trophies for the Knickerbocker Yacht Club of New York.

S. Smigrod, who has established himself in the jobbing business at 49 W. 116th St., New York, was one of the buyers in town last week.

The recent arrival of a son and heir in the family of Archibald Silverman, of Silverman Bros., is the cause of many congratulations.

Herbert E. Brown, the well-known electroplater of this city, has the sympathy of the trade in the recent death of his father, 93 years of age, at Seekonk, Mass.

David M. Watkins, of the D. M. Watkins Co., has entered the ranks of automobilists, registering a 43-horsepower touring car with the State board the past week.

Harvey J. Flint has been elected a member of the entertainment committee that is planning for the annual banquet of the Edgewood Yacht Club, of which Mr. Flint is commodore.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held, next Friday afternoon, at the rooms of the association in the Wilcox building.

The Shepard Finding Co., of this city, is among the first to anticipate the popularity of the "Chanticler" craze by getting out a full line of findings for hat, scarf, sash and brooch pins, buckles, etc.

Charles Briggs, accompanied by his daughters, Miss Marion G. Briggs and Miss C. R. C. Briggs, sailed, Saturday, from New York on the *Berlin,* of the North German Lloyd line, for Naples and Genoa.

Frederick S. Neff, who has been head of the optical department of the Boston Store, has resigned, and G. Fred Beane, who has been associated with Mr. Neff for three years, has been appointed to fill the vacancy.

Among the creditors of James B. Fogarty, Centredale, who was adjudged a bankrupt, last week, in the United States Court here, was the American Standard Jewelry Co., Detroit, Mich., who is interested for a small amount.

Arthur E. Austin, of John Austin & Son, announced, Friday, that he would not accept the Republican nomination for Mayor of the new city of Cranston, which was created by an act of the General Assembly, last week.

William Smith & Co., who have for many years conducted a manufacturing jewelry business at 61 Peck St., have secured new quarters at 41 Mulberry St., Newark, N. J., will remove their business thereto in a short time

The case of Charles E. Varney against the Unique Novelty Co. on book account was called before Judge Gorham in the civil session of the Sixth District Court on Thursday and decision given for the defendant for costs.

The case of Umberto Rossi against the T. W. Lind Co. was called before Presiding Justice Tanner in the Superior Court, last week, and upon agreement of counsel the demurrer to the declaration is sustained and the plaintiff is allowed to amend.

The big display window of the retail jewelry store of J. A. Angell, on Olneyville Sq., was badly cut by some instrument one night last week. It is thought that an effort was made to effect an entrance, but that the perpetrators were frightened away.

A fire was discovered in the charcoal forge of the J. J. White Mfg. Co., 158 Pine St., at 7.30 o'clock Friday evening. A still alarm was sent in by the watchman, Judson Allen, and the firemen responded. The damage was slight, owing to the timely discovery.

The Sunday *Tribune,* of this city, had a half-page article last Sunday on the New England Manufacturing Jewelers' and Silversmiths' Association, illustrated by cuts of George H. Holmes and Harry Cutler. The objects and history of the association were interestingly set forth.

Among the foreign importations received through the Providence Customs House, last week, were the following: From Bremen, 28 packages of imitation precious stones, manufactures of metal and glass; from Havana, one package of [illegible] precious stones; from Liverpool, [illegible] age of cutlery and seven of mar[illegible] of silver.

All the stock of the corporatic[illegible] as the Dyer St. Land Co., that large brick factory building bo[illegible] Peck, Dyer, Orange and Friend [illegible] has been purchased by B. A. Ball [illegible] The building is occupied entirely facturing jewelers and kindred [illegible] Among these are B. A. Ballou & C. H. Cooke Co., W. S. Hough, S. M. Lewis & Co., John T. Mar[illegible] Co., Wolcott Mfg. Co., William S[illegible] and Waite-Thresher Co.

The members of the firm [illegible] E. Young & Co. and the employes of pany enjoyed a banquet at the Cr[illegible] Tuesday evening. It was the ann[illegible] ering of all connected with [illegible] proved fully as successful as t[illegible] have preceded it. The party about 40. Dinner was served in of the hotel at 6.30 o'clock, af[illegible] brief addresses were made, wit[illegible] Ainsworth, a member of the firm, master. The members of the fir[illegible] were Henry A. Young, Alfred A[illegible] Edward C. Wilde and Charles W.

The George E. Darling C[illegible], I[illegible] filed articles of incorporatio[illegible] at of Secretary of State J. Fred P[illegible] company will succeed the busines[illegible] by the late George E. Darling a[illegible] St., the incorporators being Ma[illegible] Darling, Byron A. Pierce and E[illegible] Pierce, with a capital stock of $[illegible] concern sells direct to the re[illegible] catalogue, and during the past 1[illegible] built up a trade which extends State in the Union. The new c[illegible] will adhere to the same busines[illegible] that have been so successfu[illegible] the with increased facilities expect t[illegible] enlarge the business. Byron A. P[illegible] has just become associated with ness, was for many years wit[illegible] Barton Co.

Stephen Russell, for many yea[illegible] the best-known engravers and c[illegible] this city, died at the Soldiers' Bristol, R. I., last Sunday, in [illegible] He was born in this city, and aft[illegible] ing a common school educatio[illegible] apprentice to the engravers' busi[illegible] was employed at several of the turing jewelers' establishments in the engraving and chasing depart[illegible] later conducted a shop for himself breaking out of the Civil War he Company D, First Rhode Island, in the first battle of Bull Run mustered out with his regiment [illegible] 1861, and a year later enlisted in and served on the famous schooner, Rachael Seaman, on t[illegible] of the Mississippi River. He inmate of the Home for about [illegible]

Horace M. Peck, manager of [illegible] facturing Jewelers' Board of Tr[illegible] one of those who appeared before ate Committee on Judiciary, Thu[illegible] the hearing given at the State H[illegible] bill to regulate the carrying [illegible] under an assumed or fictitious [illegible] The attendance was large and [illegible] manufacturing jewelers. The bill that hereafter no person or pers[illegible]

carryn or conduct or transact business in hod Island under an assumed name, or de ny designation, name or style, corat or otherwise, other than the real mer names of the individual or indidua conducting or transacting such busis, nless such person or persons shall he office of the town or city clerk a te setting forth the true name or e f the person or persons conducting c, with post office addresses. Those who at the present time are con a business within the State within n ning of this bill are required to file rtificate on or before Aug. 1 of the e year. In the event of failure to e requirements of this law persons d may be imprisoned not exceeding r or be fined not exceeding $500. visions of the act are to take effect 1910, provided that any person or now conducting such business unssumed name shall not be required ertificate as mentioned.

Rueckert Mfg. Co., of 141 Pine St., , which manufactures jewelers' ersmiths' cases, trays, etc., and novelties, has leased the first floor ames E. Blake factory, corner of S Main St., in Attleboro, where s to start a branch of its factory The factory that the concern d was formerly occupied by the Mossberg Co., which recently moved 5,000 factory erected by the Attlerd of Trade for its especial pur. The Rueckert Mfg. Co. has arto occupy extra space in the Blake s its business enlarges. The con been in business here for a num ars.

P. Lindroth, who resides at River of the suburban districts of this is a prominent member of the department of the Rhode Island Guard, was fined $100 by Judge the United States Circuit Court n, March 11, on his plea of guilty arge of using the mails in a scheme d. He is at present conducting rder and jewelry commission busi his city. He was arrested at his Riverside by Secret Service officers eeks ago, it being alleged that he fraudulent claims against the f men who were dead. One spehge was that he sent bills represent me from a jeweler, offering to re onds which were asserted to have with him for setting upon the pay certain moneys as balance due. took the witness stand in his own d stated that at the time he en on the swindling scheme he was n debt to the amount of about t he was employed at $2.50 a day te range of the Rhode Island Nard, and that he had a child who in delicate health for about three e said that if he could have his he would again take the position cer at the State range, beginning Lindroth declared that he had sent 20 letters to relatives of dead perughout the country from an office eld St., Boston, stating that the had made payments on a diamond t would be forwarded on receipt he defendant said that the scheme was stopped before he secured any money. An attorney of this city who is an officer of the National Guard, and who had been retained by fellow members of the Guard to defend Lindroth, pleaded for leniency. The defendant made a good impression on the court. He was warned by the judge against giving any future thought to swindling schemes. The fine was paid by the attorney.

Attleboro.

John M. Fisher has been confined to his home the past week by illness.

L. E. Powell, western salesman for S. O. Bigney & Co., was at the factory last week.

E. A. Warner, a local manufacturer, was in New York last week on a business trip.

G. Percy Clap has again taken up his duties at New York after spending a vacation at the Cape.

Bates & Bacon are making arrangements for the construction of a third floor to their building on County St.

The Freeman, Daughaday Co., Chartley, closed its factory last Thursday for the remainder of the week.

Earl Viall, representing the F. H. Sadler Co., has been making a business trip through New York State.

William H. Lyons, of C. D. Lyons & Co., Mansfield, was elected water commissioner of that town on last Monday.

Mr. Mason, of Mason, Howard & Co., is in charge of that company's New York office during the absence of Ralph Hoxsie.

Word was received here last week of the death of the father of Ralph Hoxsie, who is traveling salesman for Mason, Howland & Co.

In an exciting match last week the bowling team representing the Attleboro Mfg. Co. succeeded in landing two strings from the Bristol Mfg. Co. team.

The labor committee of the Massachusetts legislature is making arrangements to visit Attleboro in order to learn the conditions of the business in relation to the 56-hour law.

In the Fourth District Court last Friday morning Edward O'Neil was arraigned on a charge of larceny of a gold ring from F. I. Gorton, a manufacturing jeweler of North Attleboro. The boy was arrested in Pawtucket while attempting to exchange the ring for a revolver. O'Neil worked for Gorton two years ago, and while in his employ the ring was missed. Since that time the boy has served a sentence in the House of Correction. The case was continued several days.

The funeral of the late Joseph W. Clarke, who was salesman for R. B. Macdonald & Co., took place Tuesday afternoon. The services were held in the Murray Congregational Church, with Rev. Frederick Moore officiating. After the church services the Odd Fellows and the Knights of Pythias performed their ritualistic services. The bearers were George H. Palmer, G. Gardener Bullock, Frederick A. Clarke, Walter M. Thayer, Louis D. Humken and Horace A. Cheever. Interment was at the Woodlawn Cemetery.

An announcement was made in a local paper last week that James E. Blake, owner of the factory at the corner of Mill and South Main Sts., had leased the first floor in the building to the Rueckert Mfg. Co., of Providence, and that this concern would locate in Attleboro. Upon investigation the correspondent of THE JEWELERS' CIRCULAR-WEEKLY found that the statement was misleading. George C. Rueckert, head of the company, said: "We have no intention of making any change in our business in Providence, nor are we going to move our factory to Attleboro. We are, however, going to establish a branch in Attleboro in the old Mossberg factory. At this branch the firm will carry a full stock of goods for the use of the traveling salesmen.

North Attleboro.

Fred. Gilbert is back from the west.

Daniel Chisholm was in Boston, last week.

James Lyons has accepted a responsible position in Canada.

Albert Totten has returned from an extended trip to Panama.

H. H. Pierce has returned from a business trip for the T. I. Smith Co.

Louis D. Barrows has returned from an extended vacation enjoyed in Florida.

Albert Beck, New York representative for the Cheever & Tweedy Co., has resigned his position.

Joseph Swift, of Furbish, Swift & Fisher, was in New York, last week, making arrangements to open a New York office.

C. W. Prince, who travels for the Nickerson Comb Co., of South Attleboro, is in New York in the interests of the concern.

Edward Sommer, who was formerly salesman for J. J. Sommer & Co., was in town, last week, on a visit to his parents.

The firms in the Sturdy building have resumed work, after being closed for several days on account of the breaking of a part of the engine.

Henry G. Thresher, the Providence manufacturer, will deliver an address before the Baptist Men's Club next Tuesday upon the jewelers' tariff fight.

John Killion, of this town, who is foreman of the Attleboro Chain Co., recently underwent an operation at the Carney Hospital for appendicitis.

An article has been placed in the annual town warrant asking the town to purchase the large estate of H. F. Barrows for the location of several town buildings.

Charles Jacques, manager of the clock department of Bawo & Dotter, New York, is now preparing a descriptive catalogue of the firm's hall clocks, which will greatly assist the clock dealer who carries these goods in stock. It will contain, besides the usual illustrations, cuts showing the various phases of the movements and a most thorough explanation of all the parts, besides elaborate information which will enable the dealer to explain any part of a hall clock and answer any question which may possibly be asked by a customer and overcome any particular prejudice on the part of the would-be purchaser. In this catalogue Mr. Jacques imparts his expert knowledge, the result of 30 years' experience in the clock business. This catalogue will be ready in time for the Spring trade.

GORHAM SILVER

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That the Gorham trade-mark is a certificate for Sterling Silver $^{925}/_{1000}$ fine, and needs no explanation to the recipient when sent as a gift; therefore, when a dealer offers solid silver bearing this mark the sale is readily made. How much better this is than trying to explain that some other make is "just as good."

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Silversmiths and Goldsmiths

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140 Geary Street

LONDON
Ely Place

WORKS: Providence and New York

JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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LE ONE! CABLE ADDRESS!
LAND JEWLAR, NEW YORK

X. MARCH 16, 1910. No. 7.

Index to News and Special Articles.

	Page.
orial Tablet of Bronze and Colored Illustrated on front cover; text on	55
emnant of the Famous Golden Table of the Hohenzollerns	55
Ex-Sultan of Morocco Pawned at Redeemed in Time	55
York and Chasing—(Continued)	57-59
Jewelry Fashions Noted in Paris	59
Monthly Import and Export Statistics.	61
of the Premier Diamond Mine in nsvaal	61
ecision in Long Litigation Growing t Patent on Jewelry Pin Tongues	63
ed by Government Departments	63
ttleboro Manufacturing Jeweler Re- to Have Been Fleeced at Provi- y a "Wire Game"	63
led to Gorham Mfg. Co.'s Suit F & M. Weintraub Over Trade-	65
al Medallic Exhibition of the Amer- umismatic Society Opens at New	67
oard of Trade Now Has 591 Mem- New Attorneys Selected	67
of Man Who Robbed Norristown, weler Results from Publicity Given rime	67
T. J. Collins, Proctor, Minn., in of Liabilities	67
Police Hold Man Accused of Ob- Merchandise by False Representa-	69
ses to Upset Judgment Obtained by ptcy Trustee Against Mark Streicher.	69
he Late R. E. Sturdy	69
atchmaker and Associate Held to Charge of Counterfeiting	69
File Bankruptcy Petition Against Mermelstein Who Claimed to Have Robbed at Boston	69
& ershem Oppose Sale of Assets of Bankrupt Estate—Offer a Settlement Creditors	70
nd Output of the Diamond Mines Cnan South Africa	70
William Spence	71
ief Captured at Boston After He scaped from Jewelry Store	71
er Values the Aid of Publicity in g Down Crooks	72
Developments in the Bankruptcy lings Against the Keck and Duhme mes	73
Ready for Entertainment of Presi- aft at the New England Manufac- Jewelers' Banquet March 21	73
s, Cal., Jeweler and Wife Charged eing Responsible for Disappearance sman's Trunk	75
sen Refuses to Return to Cincin- ithout a Hearing	75
planation of a Fire Which Damaged in Minneapolis, Minn	75
of Over 200 Grains Imported by ork House	75
ds in Central New York Damage s District of Herkimer	76
rprises	76
Market at Amsterdam Quiet But Remain Very Firm	76
Win Suit Against Pawnbrokers to Jewelry Embezzled by Salesman.	77
Merchants Correct Erroneous Re- s to Strike Conditions	77
artment	99-101-103
or Locket Watches	103
quently Met by the Watchmaker	105-107
rtels Collection Sold to Prominent orker	109
f Salesmanship to Advertising— ued)	119-121
ood Advertising?	121
Points About the Jewelry Busi-	122-123
Store of the A. A. Everts Co., Tex	123
sseur's Handbook—(Continued)	125-127

Pawnbrokers Lose Important Suit.

THE Appellate Division of the New York Supreme Court hit the pawnbrokers a hard blow in its decision last week, which affirmed without opinion, the judgment of the trial term in favor of a New York jewelry concern and against a pawnbroker in a suit that involves some novel features. This case, which was described in full in the issue of Feb. 23, hinged on the question whether the pawnbroker had a lien upon the jewelry embezzled by a salesman of the jewelry house which had been pledged with the defendants, not by the salesman, but by an agent of the latter.

The circumstances of the case were such that had the salesman himself pledged the jewelry, the lien of the pawnbrokers might have been enforcible; but in turning it over to the man who had pledged it the salesman committed larceny, and the court decided that the pledgor could give no title to the pawnbrokers, irrespective of what their rights might have been had the salesman himself committed the act.

The pawnbrokers based their appeal on the claim that the act of the pledgor was the act of the salesman of which he was simply the instrument, and that any rights which they might have had in dealing with the latter existed in dealing with the former. This claim the Appellate Division has evidently found without merit, but there is no doubt that the case will be brought to the Court of Appeals as the points involved are most important to the business community and particularly to jewelers and pawnbrokers.

Trade-Marks Useful as Well as Valuable.

THE trade-mark as a factor in all business is growing in importance every day, and there are few lines in which its utility and value are made manifest to a greater extent than in the jewelry industry, in which it often has a double function—a means of identifying the makers of a product and guarantee as to quality.

How the good will of a business may be bound up entirely in the trade-marks and trade names of the firm is a subject on which volumes may be written, and it is hardly necessary to point out the value of an established trade-mark to jewelers at large. However, the value of a trade-mark as a means of identification is not as fully realized by some manufacturers and retailers, though in this function alone the trade-mark performs a service of incalculable good. This the retailer can readily see, even if a few manufacturers are too blind to realize it fully. In handling goods that have to be repaired or duplicated the greatest help to the dealer is the mark of the manufacturers which they bear. If there is no such a mark it may be weeks or even months before the jeweler can finally learn the name and address of the maker of the article, if he ever does. If the trade-mark is there, he simply has to consult the volume of the "Trade-Marks of the Jewelry and Kindred Trades," get the name and address of the maker and his work is at an end.

As to the manufacturer, the trade-mark brings him inquiries about his own goods and to a certain extent limits this to his own goods; where no mark is used the manufacturer is constantly in receipt of goods made by other concerns, accompanied by claims that they are his and demands that they be duplicated or repaired, as the case may be.

There is little doubt that the use of a trade-mark by all manufacturers in the jewelry trade, on every article turned out, would result in great good both to the makers and to the retail jewelers, and any inconvenience that might incidentally result therefrom would be so small in proportion to the good accomplished as to be worthy of little consideration.

The best publication of its class is the one to advertise in, if you wish profitable returns.

Publicity as an Aid to Justice.

ANOTHER victory was scored by "publicity" last week in the conviction at Norristown, Pa., of a man who had robbed a jeweler of that town of a diamond earring. Though the jeweler was sure the prisoner was guilty the suspect denied the charge and the stolen property was not found in his possession. The police were unable to obtain any evidence of previous charges against the thief, and there is little doubt that his story would have been believed and that either he would not have been prosecuted or would have been finally acquitted, had not the complainant through the police got a photograph of the prisoner and sent it to THE JEWELERS' CIRCULAR-WEEKLY with a description of the suspect. This immediately brought to light the fact that the man had operated elsewhere, though he had not been arrested or convicted. His record practically knocked the ground from under his defense.

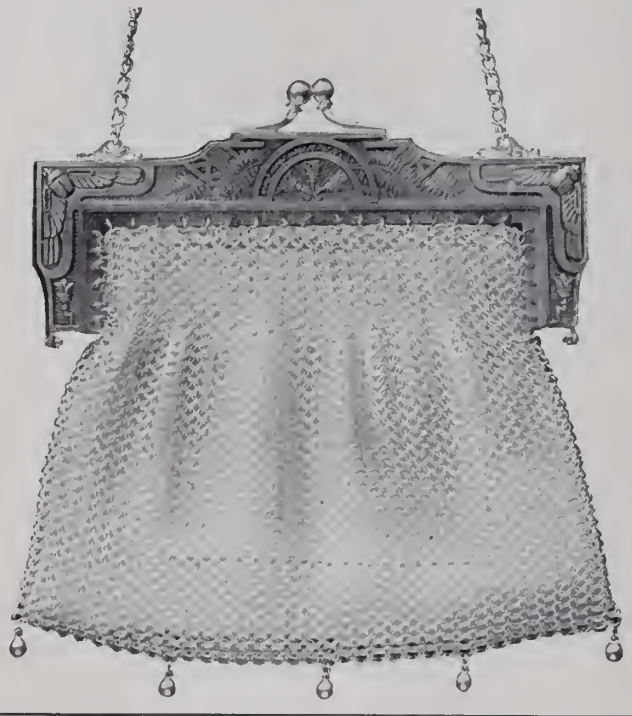
One of the jewelers on whom the prisoner had previously tried his tricks recognized the picture in this journal and was induced to go to Norristown, visit the jail and there identified the prisoner as a man who had attempted a theft, but had been forced to surrender the stolen property at the point of a revolver. The prisoner then admitted the incident. With this evidence the Norristown jeweler was able to obtain the help and co-operation of the authorities in the prosecution of the case, with the result that the thief has been sent to jail for indeterminate term of from nine months to three years.

Had the jeweler in this instance relied wholly upon the prosecuting authorities the chances are that this thief would now be at large and a menace to the trade wherever he went. By the complainant's enterprise and public spirit in putting the man's picture and description before the entire trade not only has the thief been put away and taught a lesson, but in addition the trade

An EASTER Suggestion—
MESH BAGS

We are showing a strong line, including a large assortment of especially salable styles in German Silver Bags.

Fine, heavily plated, strong, well made mesh, handsome frames, carefully put together, at prices that make them profitable goods to handle.



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HAT PINS, BELT PINS, PENDANTS, and SPRING NOVELTIES

We are certain that you won't find a better selection anywhere.

Our salesmen are now out with our complete Spring line, an early inspection of which will be to your advantage.

CROSS & BEGUELIN
23 Maiden Lane NEW YORK

has been so thoroughly warned aga that the man probably realizes he w little chance for success should he again after his release. The jewel duct in the whole matter is an that should be followed by all men the trade under similar circumstan they will do this the operations of weight" thieves or others who work stitute game will soon be reduce minimum.

Atlanta, Ga.

Alleging that one Leon C his confidence by representing be a traveling salesman, b valuable diamond rings valu each, on the pretense of a pr and then disappeared, D. J. B of a small jewelry shop at 29 W St., has sought the aid of trying to have Cohen arreste

The jewelry firm of Ma & which was established nearly a has just been incorporated unde of Maier & Berkele, Inc. T of the old firm, H. A. Ma Berkele are president and vice-p respectively, of the new firm, a associated with them Asa G Robert J. Lowry, W. J. Dav Murphy, Frederick J. Paxon, J. W sey, Robert Stahl and Hubert W. son, all of whom are well known men of Atlanta. J. W. Cooksey, se the president, vice-president an Paxon, H. W. Anderson, form t of directors; R. P. Stahl will be manager and Hubert Anders w charge of the advertising and ma departments. The firm occup stores, 31 and 33 Whitehall St., w one entrance, the other side as a huge show window.

Savannah, Ga.

A. L. Desbouillons is a mem grand jury of the Superior Cour ham County, Ga.

The store of Theus & Co. w quarters for the Savannah Mu tival, to be held at the Sava on April 6 and 7.

R. Van Keuren, of R. Van K Co., and C. N. Thomas, of Thomas, are members of the gr City Court of Savanah. The committee of the grand jury of Superior Court of Chatham Co S. E. Theus, of Theus & Co., has recommended that additional capes be placed on several of the theaters.

The following traveling were in Savannah, Ga., recently A. Schwarzkopf, Moore & Gretter, Riker Bros.; Wm. Smith & Co.; J. B. Read, Co.; K. Marx, Kossuth Mark Ltd.; Harry A. Bachman, H. A. C. M. Levy, A. Joralemon & Montgomery, M. A. Mead & Goode, S. Cottle Co.; W. I. B. Bryant & Co.; Albert Boesse & Co.; Jerome M. stein Bros. & Co.; Mr. Morris Mfg. Co.

New York Notes.

Kennon, with the J. T. Mauran C. Providence, R. I., was a visitor y last week.

S. Klipper, father of Morris and Will- Klipper, of Klipper Bros., will sail on and for Europe, March 26. He in- spend the Summer abroad.

Judels, of Henri E. & Jos. E. Maiden Lane, is on a trip through and is visiting in Baltimore and in the interests of the firm.

Bayer and A. Pretzfelder, of the Pretzfelder Co., are both on a the concern, visiting Cincinnati, ther western cities. They re- business.

hn, jewelry buyer for the 14th resigned his position March 1. n em, who has had charge of the artment for some time, has suc- Hahn as jewelry buyer.

ng of the creditors of Chester Son, which was called for Wed- noon of last week at the offices Seaman Miller, 2 Rector St., ned until Wednesday, March 23, offices, at 2 o'clock.

Bros. 59 Maiden Lane, who last ed to discontinue the importation and enter the diamond import- exclusively, owing to recent abroad, have decided to con- watch business, but have also plete stock of loose diamonds

rnheim who has been employed er of the office force of M. J. 12 Maiden Lane, for the past is making his initial trip in the this concern through Kentucky, and Indiana. Mr. Bernheim left City on Monday night of last intends to be gone about two

ol, a jeweler and optometrist who cated in Harlem for the past 10 lately opened his new store at Ave. The new establishment with two large windows and ate front. The wall and coun- mahogany. Mr. Ganapol also well-equipped mechanical de-

cLaughlin, for 25 years connected nsonia Clock Co., died Tuesday at the home of his sister, Mrs. neffery, 181 Duffield St., Brook- was born in Ireland 48 years ago to Brooklyn in 1880. A solemn ass was celebrated at St. Boni- h last Friday morning. The place in Holy Cross Cemetery.

rd of directors of the Jewelers' lub have recommended that the steak dinner be held in conjunc- the regular April meeting of the ay evening, April 12. The din- e given for the members only, penses are to be borne by the ecommendation of the directors d upon at the regular meeting members to-day.

lding operations at the old assay Wall St. progressed far enough, so that it was found necessary gold bars kept in storage there g rooms of the Sub-Treasury building next door. The assay office had on hand $10,800,000 worth of gold bars, which were transferred in hand trucks. While the gold was in transit two policemen from the John St. station and half a dozen detectives were on hand to guard the gold.

E. B. Hough, of the Wightman & Hough Co., Providence, R. I., arrived in this city Wednesday, and will remain in town for a few days supervising the removal of the firm's office at 3 Maiden Lane to its new quarters in the Silversmiths' building, 15 Maiden Lane. Hutchison & Huestis, who shared the old office of the former concern, move at the same time and will share the new quarters. The firms have gained better light, larger room and much greater facilities by the removal.

At a meeting of the members of the Central Manhattan Improvement Association held, last Wednesday, at the Waldorf-Astoria Hotel, several matters of interest to the future development of 34th St. were discussed. A number of jewelers are members of the organization, which is urging that an express station be placed at 34th St. on the new Lexington Ave. subway. The report of the committee which had the matter of obtaining this express station at 34th St. was not entirely satisfactory. Several other matters of interest to the organization were discussed.

Recent decisions by the Board of General Appraisers on the protests of the R. H. White Co., Boston, and others, sustained the importers' contention that millinery ornaments had been properly classified as jewelry. The protest of Wm. Krafft, claiming that engravers' diamonds set in wooden handles were held dutiable under Par. 193 as articles in part metal, was allowed. Another protest, that of the International Dispatch, New York, for the classification of coral shells, was sustained, the Board holding that coral shell, cut and intended for jewelry purposes, is dutiable as precious stones, cut but not set.

Saffir Bros., 51 Maiden Lane, dissolved partnership yesterday. The concern was composed of David Saffir and Jack Saffir. The former, the senior member of the old concern, has formed a partnership with J. Blatt under the firm name of Saffir & Blatt, importers in diamonds. The new concern will be located on the second floor of the building at 37 Maiden Lane. Jack Saffir and David Saffir, Jr., who were formerly members of the firm of Saffir Bros., the dissolved firm, have formed a new co-partnership under the firm style of Saffir Bros. They will import diamonds and diamond jewelry, and will be located at 51 Maiden Lane, in the offices formerly occupied by the concern which has just dissolved.

The Jewelers Board of Trade reports that John D. Bodfors, Minneapolis, Minn., has made an offer to pay creditors 35 per cent., net cash, on the balance of his indebtedness as it now stands. Mr. Bodfors secured an extension from his creditors in February, 1909, agreeing to make payments, commencing Jan. 1, 1909, and ending Jan. 15, 1911. Under this extension agreement he made four regular payments of five per cent. each, but was only able to pay five per cent. of the Dec. 15, 1909, payment, which called for 10 per cent. He was also unable to make the 25 per cent. payment due Jan. 15, 1910. A total of 25 per cent. was thus paid on the original extension indebtedness. An inventory of his stock and fixtures shows a value of $11,147, together with cash on hand of $1,127, but this amount will be more than consumed in paying bills. After deducting the 25 per cent. paid the creditors, his estimated liabilities are at this time about $15,000. He has secured financial assistance sufficient to enable him to pay creditors 35 per cent. on the balance of the indebtedness.

There is at present an exhibition and sale under way at the Scuola gallery, 59 W. 39th St., which shows what can be done in fashioning by hand wrought jewelry in ecclesiastical silver and enamel work. The exhibitors are Miss Helen Kelling Mills, Miss Jeanne de MaCarty and Miss Eleanor Denning. They have designed and executed the unusually fine collection which was placed on exhibition last week. The display is noticeable for its many exquisite examples of enamel work, including combs, brooches, pendants and other articles. The color combinations are most artistically wrought, and the effectiveness of the metal work is enhanced by the introduction of jewels and semi-precious stones. The ecclesiastical designs shown include a chalice fashioned from beaten silver and set with large Mexican opals and chrysoprase. In the jewelry display a couple of pendants are unusually attractive. One is of silver-gilt and in repoussé work. The work of Miss Denning is mainly in the line of jewelry, including brooches, rings, pendants, belt buckles, etc., and introducing many original color combinations. The exhibition will continue until Saturday.

Judge Lacombe, in the United States Circuit Court, last week, handed down a decree "pro confesso" in the case of the Gorham Mfg Co. *et al.* against Frederick Froelich and Wm. Riedel, doing business under the name of the Art Engraving Co. The action as brought by the complainants alleged an infringement of an invention of a mould for casting metals, of which the complainants claimed they held and owned the patent rights. The bill of complaint as filed recites that Eugene C. Smith was the original inventor for a mould for casting metals under patent No. 512,845, which was granted in 1894, and that Mr. Smith granted to the Gorham Mfg. Co. the exclusive license to employ the invention in casting silver and silver alloys, together with certain shop rights, reserving for himself all other uses and employments of his invention. He also granted certain rights to R. C. Ellis, Philadelphia, and he in turn to the Franco-American Casting Co., and it is through this concern that J. F. Robert Wurch, one of the complainants in the case, obtained his claim to the patent. In the papers asking that the decree be granted the Gorham Mfg. Co.'s attorney set forth that the complaint was filed on Nov. 27, 1909, and that on the rule day, Monday, Jan. 3, the defendants failed to appear or take other action, and that on Jan. 21 the rule for taking the decree "pro confesso" was entered. The defendants in the case are enjoined by the decree from using or making the article covered by the patent,

(New York Notes continued on page 85.)



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Will extend every facility that good banking wi

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 83.)

t decreed that the complainants re- dmages. The case has been referred eil master to determine the amount h images

n of Masur & Shub has been suc- Max Shub.

Vattles, of W. W. Wattles & Sons, is in this city on a buying trip.

Siggert, manager of the I. Ollen- Pittsburg office, is a visitor in

Broer, a Toledo (O.) jeweler, this port for Bermuda last

eman, Toledo, O., accompanied , sailed from New York Satur- ip to the Mediterranean.

yler, of N. H. White & Co., 21 e, has returned from a vacation country home in the south.

Vard, buyer for N. H. White & d a week's vacation recently, re- t is labors Monday morning.

s eil, 7 Maiden Lane, returned to ast week after being confined to ilness for a couple of weeks.

ivory, representing the Wads- h Co. in the east, went to North st Tuesday, with G. Percy Clap.

lroff, formerly a retail jeweler Box, has gone into the jobbing h headquarters at 71 Nassau St.

nne, of Wm. S. Hedges & Co., Europe on the *Mauretania*, last Ie expects to arrive to-morrow.

Gonzalez, of Gonzalez, Kadin & uan, Porto Rico, is spending a n this city purchasing stock for

. Wiener, diamond cutter and s opened an office and factory St., where he will conduct a

Minneapolis jewelers in town e A. A. Mueller, of the R. G. lelry Co., and M. L. Cohen, of h & Co.

of jewelry of J. M. Hoffer, s being sold by the Brooklyn Syndicate at its branch sales- roadway.

North Attleboro manufactur- we in this city last week were: Hudson, of C. G. Hudson & Whiting, of Sturtevant & Fred S. Gilbert.

York Pen and Pencil Co., of been incorporated to manufac- in pens, fountain pens, pencils, apital of $25,000. The incor- R. E. Labar, W. E. Landt and

tnership heretofore existing t M. Stein and Sylvan Levy, n name of Stein & Levy, 45 s been dissolved by mutual an Levy assumes all the obli- t firm.

nts' Association of New York pamphlet form the argument ion by its committee on for- nial commerce at the hearing Committee on Merchant Ma- eries. The proposed amend- ments to Senate bill 529 are printed in full.

The Chantecler craze has cropped out in the jewelry trade and now Chantecler fobs, buckles, stickpins, etc., are being offered for sale in this city. The golden pheasant and the white hen, so much in evidence in the play, are shown in metal wrought in colored enamels.

Two unset diamonds valued at $500 each were seized by Special Customs Inspector Timothy Donohue from the person of Charles E. Ruhlmann, a hotel-keeper of St. Louis, who arrived, Saturday, on the French liner *Provence*. Ruhlmann was later taken before United States Commissioner Shields and held in $1,500 bail on a charge of attempted smuggling

A large quantity of jewelry belonging to Geo. D. Davidson, Jersey City, N. J., which was entrusted to Charles Strauss last December to sell, and for which he did not account, was recovered in New York last week. When the salesman did not report on the goods detectives were employed, who found him, and he is now lodged in jail awaiting trial. Friends of the salesman interested themselves in his case and induced a Brooklyn man to redeem the goods from pawn. The goods were recovered from him.

The Merchants' Association gave a luncheon, last Thursday, to the wholesale grocery, tobacco, wine and liquor trades. Among those present from the jewelry trade were: Col. John L. Shepherd, of the Keystone Watch Case Co.; A. S. Pitt, Marsellus, Pitt & Co., and H. H. Butts, of Hayden W. Wheeler & Co. Colonel Shepherd made a short but effective address on the necessity of co-operation in business and the importance of New York merchants supporting the association for the benefit of New York.

To commemorate their services to the Hudson-Fulton celebration, Herman Ridder, acting president, and Col. H. W. Sackett, secretary, last week received medals of Alaskan gold from the trustees and members of the commission. The medals, three inches in diameter and very heavy, were designed by Chester Beach. On one side are portraits of Henry Hudson and Robert Fulton. On the other side is the figure of Victory holding up the *Clermont*, the first steamship. Only these two medals and one in bronze for the artist are to be taken from the dies, which will go to the Metropolitan Museum of Art.

The first annual beefsteak dinner of the Jewelers' 14-Karat Club of New York will be held Saturday evening, April 9, at Reisenweber's, Columbus Circle. The dinner will begin at 6.30 P. M., and it is the desire of the committee in charge that a large representation of the club's membership be on hand to help make the affair a success. The Austin Quartet will furnish music for the evening. The committee in charge consists of Frank Schaller, H. S. Osterweil and Wm. Honigbaum. The organization has grown in memebership in the past year and has come to be one of the recognized social clubs of the trade.

Theo. Schisgall, importer of clocks, 116 Chambers St., returned from Europe last week on the *Prinz Frederich Wilhelm* after visiting the clock manufacturing districts of Germany and France. He spent a week of recreation in Nice, on the Riviera. During his trip abroad he paid special attention to the season's novelties and expects soon to show a large line in this city. He has taken two more floors in an adjoining building because of an increase in his business. He will add a line of opera glasses. J. S. Newberger and Christian Kienzli have started over their respective territories in the interest of Mr. Schisgall.

Louis C. Tiffany, director of Tiffany & Co. and the Tiffany Studios, appeared in the night court, Sunday night, and offered his residence at 27 E. 72d St., which he said was worth not less than $700,000, as bail for his chauffeur, William L. Cooper, who had run down a boy. The offer was accepted by Magistrate Harris. Cooper was driving the Tiffany limousine car north on Third Ave., Sunday afternoon, when it hit James O'Connell, seven years old, who was playing in front of his home at No. 1359. Cooper stopped the machine, picked up the boy and rushed him to the Presbyterian Hospital. The doctors say he has only a severe scalp wound.

Included in the list of recent accessions at the Metropolitan Museum of Art are an enamel pendant by R. Lalique, Paris, modern (gift of Albert M. Kohn); marriage service, 33 pieces of gold lacquer, Japanese, 19th century (purchase); gold medal, The Virgin, by O. Roty (gift of Theodore A. Kohn & Son); bronze medallion, Circle of Friends of the Medallion, by J. E. Roiné (gift of the society); bronze inkstand, Italian, 16th century (gift of Duveen Bros.); six copies of frescoes, by Giotto, in the Church of St. Francis of Assisi (gift of J. Pierpont Morgan); gold watch, single case, "Roskell, Liverpool," early 19th century (gift of Miss Elizabeth M. Greenfield). A number of these accessions have not as yet been placed on exhibition. A list of loans include a Greek marble head, fragment (lent by Frank J. Mather); 14 Chinese porcelain figures, vases and dishes added to the collection (lent by J. Pierpont Morgan): blue faenza dish, Tribute Money, 1526, Gubbio plate, The Death of Lucretia, 1522, and Urbino plate with Gubbio luster, The Entombment, by Francesco Xanto Rovigo, 1536, Italian (lent by Mr. and Mrs. V. Everit Macy); inlaid Cairo chair, Egyptian (lent by Lockwood de Forest); one silver and two gold medals awarded to the Sybil Carter Indian Mission (lent by the society).

The case of Tiffany & Co. against the United States over the duty applicable to 59 pearls purchased by Morris Guggenheim in Paris and intended for a necklace for Mrs. Guggenheim, which was reached on the calendar of the United States Court of Appeals last week, was not argued at that time, but will come before the court to-day. The pearls were purchased at the Paris store of Tiffany & Co., but were delivered to Mr. Guggenheim from the firm's store in this city. The case has been in the courts for a long time, the question involved being whether the pearls in question as imported were dutiable as pearls in their natural state, not strung or set, and subject to a duty of 10 per cent., or whether they constituted a necklace, and as such fall within the provision of the tariff providing for a duty of 60 per cent. on pearls strung or as

(New York Notes continued on page 86.)

New York Notes.

(*Continued from page 85.*)

jewelry. The pearls were imported in 1902 and were classified at the customs house as pearls in their natural state. Several months after their entry the information was received by customs authorities which started an investigation into the circumstances attending the importation of the gems. The Collector of Customs later made a reliquidation of the entry demanding a duty of 60 per cent. on the pearls. The matter has been argued in the lower courts and decision rendered in favor of the importers, following the decision of the Board of General Appraisers to this effect.

Michael M. Goldberg, 14 Maiden Lane, returned, Saturday, on the *Campania* from a trip to Europe.

Judge Sol. Oppenheimer, who represented several jewelry houses before his election to the Municipal Court bench, will be tendered a banquet by the Patriotic Republican Club at Terrace Garden, April 7. Mr. Oppenheimer was elected to a judgeship at the last election.

There is on exhibition in a window of the store of Geo. W. Shiebler, 7 Maiden Lane, an interesting solid silver Japanese tea set consisting of six pieces and a tray. The set is a duplicate of the one presented to King Edward VII. of England, at the time of his coronation, by the Emperor of Japan. The set is hand-made and has as its chief *motif* dragons wrought in silver. It has attracted considerable attention from passers-by during the week. A card displayed with the set tells its history.

Notice is given to creditors of the Union Watch Co., formerly in business at 47 Maiden Lane, who filed schedules in bankruptcy late in February, that the concern has filed its petition, verified March 1, praying that a composition heretofore offered to its creditors and accepted by a majority in number and amount, be confirmed. Creditors can attend a hearing upon the matter in the United States District Court, March 21, at 10.30 A. M. The schedules filed some time ago show liabilities of $23,746, of which $9,970 is secured and nominal assets are placed at $5,033. The bankrupt concern recently made a settlement offer of 20 cents on the dollar in cash.

A voluntary petition in bankruptcy was filed in the United States District Court for the Eastern District, Brooklyn, N. Y., last week, by Caspar N. Gunter, a jeweler at 719 Fulton St., Brooklyn. His schedules show liabilities of $2,373 in unsecured claims and nominal assets of $1,500, consisting of stock in trade. Among the creditors named in the petition whose claims are unsecured are: Robt. H. Weems, $1,733; C. R. Ehren, $400; Adolph Schwob, $90; Waterbury Clock Co., $29; Swerjen & Culander, $70; Kingston Lamp Specialty Co., $24. The stock and fixtures are in the possession of the sheriff. John P. Hurley has been appointed receiver under a bond of $1,000. Mr. Gunter commenced business in the '60's and has been at his present location since 1870. He was robbed in 1877, which caused him to fail, but subsequently he settled and resumed business.

The gold medal which will be presented to President Taft by a committee of the 12 leading actresses of America when he opens the Actors' Fund Fair on May 9 in this city was struck last week. It will be notable as the first medal ever presented by the theater to a Chief Magistrate. The medal was designed by Chester Beach, probably the youngest sculptor in America, who was commissioned by Archer M. Huntington, president of the American Numismatic Society. The face portrays Charity coming forward with Comedy and Tragedy on either side, and stretching forth her arms gracefully in an appeal for aid. On the reverse side in low relief are the comic and tragic masks. The medal bears the words, "Actors' Fund, New York, 1910." From the same design of the President's medal 1,000 replicas in silver will be struck for the distinguished guests and 5,000 in bronze for the public. Edward J. Deitsch, of the Medalie Art Co., has donated the dies.

Referee in Bankruptcy Macgrane Coxe, who was appointed as special master to take testimony in the bankruptcy proceedings of Horowitz Bros., 196 Canal St., who filed schedules in 1908, has filed his report in the United States District Court on a hearing which he conducted as to the specifications of objections to the discharge of the bankrupts which were entered by some of the creditors. The special master reported that the specifications were very voluminous and allege a number of grounds of objection to the bankrupts' discharge. The hearing closed Feb. 29, 1909. On Dec. 16, 1909, a stipulation signed by the bankrupts' attorney and by the attorney for the objecting creditors agreeing to a withdrawal of the petition for the discharge in bankruptcy, was filed with the special master. The special master therefore reported to the court that the petition of the bankrupts for the discharge had been withdrawn and that an order should be made dismissing the petition. The matter came up for hearing Monday morning in the United States District Court.

Newark.

Oscar Kohn, of Kohn & Co., is spending a few days at Old Point Comfort, Va.

F. C. Bonnor, representing F. & F. Felger, 14 Marshall St., is now on a trip through New England.

A. T. Teague, representing Link & Angell, Inc., 13 Franklin St., has just started for an eight weeks' trip through the middle west.

John Eimerbrink, jeweler, 133 W. Market St., Asbury Park, N. J., will retire from business about April 1 to start in the hosiery business.

Henry Osborn, of the firm of Osborn & Osborn, 336 Mulberry St., is at present traveling through the middle west. He finds the trade a little quiet.

Arthur H. Moore, of the firm of Moore & Son, 22 Green St., who has been seriously ill since last December with the Grippe, is now able to work part of the time.

Philip Krimke, 29 Academy St., has been appointed captain of the guard of the Ancient Arabic Order of the Noble Mystic Shrine, Salaam Temple. He will go to New Orleans, April 12, on the annual pilgrimage of the shriners.

Kent & Woodland, whose New York office is at 14 John St., have ju[st] factory in this city from the [lic] building to Crawford St., whe[re th] secured better quarters. A y[ear] ago this firm absorbed the firm [of] & Co., 13 Franklin St. The [re]several weeks ago from Fra[nklin] Crawford St. where the work [of] bined firms will be done unde[r]

R. C. Dick has purchased t[he] the Elm Mfg. Co., 391 M[ain] formerly held by F. J. Me[yer] others, and through this purc[hase] the sole owner of the busines[s]. pany manufactures a genera[l] jewelry. John P. Benja[min], r[e]of the concern in the eastern having fair success, alth[ough] l[ast] ness a little quiet. Mr. D[ick] take a trip to Chicago and the in a couple of weeks.

Samuel Cooper, a Bay [Ridge] met with an accident rece[ntly] not serious, is painful a[nd] some inconvenience to him f[or] While seated at his desk [at] W. 36th St., Mr. Cooper ha[d] look for some papers. In do[ing] cided to clean out the drawer them he found a small rev[olver] accidentally discharged. The forefinger, passed through t[he] lodged there. A physician w[as] and he removed the bullet. N[o] sequences are expected to fo[llow].

Twelve more games wer[e] week in the annual compe[tition] Jewelers' Bowling League. evening, March 7, the te[am] the Crescent Watch Case C[o.] games straight; the sec[ond] Shiman-Miller Mfg. Co. w[on] two, and the first team fr[om] com & Osborn lost fo[ur] st[raight]. Thursday evening the [first] team Krementz & Co. won one and [lost] team from Alling & Co. won [two] and the first team from th[e] Mfg. Co. won one and lo[st] t[wo].

At an important meeting o[f the] Association of Credit Men, w[hich] March 8 in the Board of [Trade] delegates were appointed to [the] Association of Credit Men [to be] held at New Orleans, May [16 to] 20. The members took act[ion] prosecution for fraudulent b[ankrupts] ceived 15 applications for m[embership] heard two addresses. The de[legates to] national convention are [Edward] Thorne, Frank Cobb, Curt[is] and Charles H. S[mith], which will have the m[oral] backing of the members of th[e body] was formed to prosecute fr[audulent] rupts. The members are [pledged] selves as strongly against th[e] out wrong information when a [request] customer's standing is be[ing] The legislative committee w[ill] the support of the members [of the] to secure the passage by th[e] a bill making it a mi[sdemeanor] to give wrong information [about a] tomer's standing is being lo[dged]. misdemeanor should be pun[ishable] or prison sentence, or both [as we] believe.

Boston.

asser Edward A. Bigelow, of the E. rd Clock Co., has returned from a icago and Minneapolis.

rg McFarlane, formerly of the stock Shreve, Crump & Low Co., is nan in the retail department.

Potter and Alexander P. May- Jay ard & Potter, were in New g the week on a business trip.

C Gilman, formerly with C. H. , of Hartford, Conn, is now hreve, Crump & Low Co., in the rtment.

ingman, of the Smith, Patterson s been ill with tonsilitis during ek, is convalescent and expects irn to business.

Bell is having the J. Harris ry store at 9 Temple Pl. re- r his occupancy, and will re- ss on his own account.

che, of Eastport, Me., stopped s city during the week while home from a southern recrea- d called on friends in the trade.

ident George E. Fahys and Sec- V. Harmon, of the watch case oseph Fahys & Co., have been the week at the Boston office pany.

Smith, of the Smith, Patterson s W. Davidson, of the Thomas nd Lawrence F. Percival, of D. & Co., have been admitted as the Boston Chamber of Com-

Homer, 45 Winter St., has re- oncession to supply the official ge to be used at the Imperial ing in New Orleans in April. a make the souvenirs for Aleppo

dberg, proprietor of the Studio op, expects to occupy his new e corner of Tremont St. and by the last week of this month. of remodeling the premises for roceeding rapidly.

. Hadley and Eugene V. Mc- the new firm of McAuliffe & we in New York, last week, on a r preparatory to their removal il to new quarters at 16 Arling- er of Newbury St.

. Geyer, who has several in- his credit, including a power per of ingenious and efficient has just patented a fountain ue design. Mr. Geyer is an o D. C. Percival & Co.

Bigelow, son of Alanson Bige- l retired from the firm of Bige- d & Co. He is succeeded by Heath, the personnel of the eing: Alanson Bigelow, Sr., gelow, Jr., and Reginald C. e are no members of the Ken- now in the company.

Griffin, watchmaker at 230 St., died March 5 of pneumonia in Everett, where funeral ser- eld March 9. Mr. Griffin, who of age, was one of the old- New England trade who trav- s go through the rural sections ce, repair wagon and general stock for country custom. He leaves a family.

H. W. Brewster, of Middlebury, Vt., who was a buyer at the Daniel Pratt's Son clock store a few days ago, is one of the few jewelers still active in the trade in New England who used to come to Boston to purchase their clock stock of Daniel Pratt, the founder of the concern—which dates back to 1832—and grandfather of Frank W B. Pratt, present proprietor of the establishment.

J. D. Chipman, vice-president and director of the St. Stephen's Bank, who has an office at 45 Milk St., this city, issued a statement last Thursday in which he denied the assertion made in a dispatch from Calais, Me., to the effect that the St. Croix Jewelry Co., St. Stephen, N. B., had assigned for the benefit of creditors. Mr. Chipman and Julius T. Whitlock, cashier of the bank, comprise the jewelry company.

John M. Bird, for the past 15 years watchmaker for the Bentley Jewelry Co., and previously for about 10 years located in the South End district on Washington St., died Feb. 27, after a surgical operation at the Boothby Hospital, in this city. Mr. Bird had resided for the past 12 years in West Somerville, where he was prominently identified with the Baptist Church. He was born in England 56 years ago. Mr. Bird leaves a widow and two children.

At the regular monthly meeting of the New England Watchmakers' Club, held March 8 at the Franklin Union building the following officers were elected: President, W. B. Garfield; vice-president, C. M. Smith; secretary, W. A. Darling; treasurer, Laroy E. Nichols; directors, H. S. Reynolds, E. H. Safford, F. W. Dodge, D. A. Gindrat, J. Sundin, F. S. Lovejoy, T. F. Proctor, C. S. Ramsdell, R. S. Lohnes, O. S. de Zara, T. P. Pratt, R. H. Houghton, J. Emanuels, A. Krause and C. E. Stanley.

Traveling salesmen visiting Boston during the week included: Percy Savory, Wadsworth Watchcase Co.; H. C. Barnum, Shafer & Douglas; George W. Read, Larter & Sons; Charles T. Dougherty, Osmers-Dougherty Co.; A. E. Allsop; E. Cooper Stone, Brassler Co.; J. W. Wortz, C Sydney Smith & Co.; Harry G. Young, Gibson-Krougler Co.; H. N. Van Bergen, Snow & Westcott Co.; Jacob Schorsch, Emrich, King & Schorsch; A. J. Sansbury; Sansbury & Nellis; F. C. Staudinger, Charles Weller & Co.; David Young, White & Young; Arthur Connett, Link & Angell; Percy Hine, Luthy & Hine; D. D. Brokaw; Mr. May, F. T. May Co.; Mr. Hutton, Geoffry & Co.

An unusually large number of buyers came to Boston during the week, the big automobile show attracting them from all parts of New England. Among the visitors were: O. E. Davies, Rockland; J. E. Stephens, Rumford Falls; H. O. Spencer, Caribou; George E. Wills, Auburn; J. D. Perry, Houlton; George McL. Presson, Farmington; N. H. Hammond, Lewiston; George L. McKenney, Gardiner, Me.; C. H. Sinclair, Concord; Joseph Geoffrion, Manchester; M. P. Foss, Pittsfield; F. A. Towle, Petersboro; O. H. Sleeper, Exeter; Fred Hendricks, Nashua; J. H. Booth, Laconia; W. P. Robinson, Portsmouth; C. W. Anderson, Manchester; H. B. Holmes, Winchester; F. P. Plummer, Dover, N. H.; Frank B. Howard, Rutland, Vt.; A. C. Tucker, Whitman; M. L. Cook, Marblehead; George E. Proulx, Southbridge; F. S. Thompson, Gloucester; J. L. Hicks, Fall River; C. E. Woodworth, New Bedford; George H. Kennison, Brockton; E. F. Lilley, Milford; David B. Knowles, Lawrence; G. H. Gutteridge, Maynard; A. W. Gunnison, Baldwinsville; E. L. Middleton, North Attleboro; George W. De Mars, Lawrence; J. A. Harrington, Spencer, Mass.; J. F. Marden, Newport; George E. Towne, Westerly, R. I.

Harrisburg, Pa.

An unsuccessful attempt was made to burglarize the store of I. I. Cohen & Co. in York one night recently.

Cohen Bros., Reading, are negotiating for the location of a branch office in the central business district in Harrisburg.

Arrangements are being made for the celebration of the 25th anniversary of the Harrisburg Board of Trade next month.

The United States Circuit Court has granted an order to sell the stock of jewelry, etc., in the store of Abram Baturin, 418 Walnut St., under bankruptcy proceedings.

The wedding of Jacob Kades, of Miller, Kades & Co., and Miss Goldsmith, of this city, was announced to take place yesterday. Miller, Kades & Co., who recently removed from 3d and Boas Sts. to Walnut and 4th Sts., have added a full line of jewelry to their large establishment.

The local police have been warned by the Baltimore authorities to be on the lookout for two clever diamond "flim-flammers," one of whom poses as a jeweler, telling the intended victim that the fake stones he wishes to exchange for the victim's good diamond are genuine and offering to advance a certain sum in consideration of making the exchange. It is understood that the pair are headed this way.

A jewelry swindler, who has been under arrest in Newark, N. J., and other cities at various times, under different aliases, has been apprehended here while endeavoring to get away with a $300 diamond pin. At the police station the detectives found among other things on the prisoner's person two pairs of steel pliers, such as expert pickpockets usually carry, several gold rings with the diamonds removed and two imitation diamond studs. He was photographed and his finger prints taken.

At the meting of creditors before Referee in Bankruptcy W. H. Middleton, March 8, Job J. Conklin, of this city, was unanimously chosen trustee of the bankrupt estate of Myer Baturin, 422 Market St. A number of the creditors were represented by counsel. Mr. Conklin has filed his bond of $3,000 and will appraise the property and stock of Jeweler Baturin prior to having a sale. The examination of the bankrupt has been postponed until March 29 at 2 P. M. to give the trustee an opportunity to make further investigation into certain facts in his possession. Mr. Baturin has been made defendant in another action, this time on a charge of receiving stolen goods. The appointment of Mr. Conklin as trustee relieves Receiver Thomas M. Sykes from duty. The store has been closed.

About Choosing Your Own Stock

THE INTEREST the manufacturer has in the jobber is simply because it is through him that the Retailer is reached. Any attempt, therefore, to restrict the jobber, to limit him, to tie him down to certain lines, is really aimed at *you.*

¶ The reputation of your store has been mainly due to the nice discrimination you have shown in the choice of stock. In a sense, your *personality* has expressed itself in the nature of your displays; and the store has been essentially *your* store. Will this continue to be true if outsiders, strangers to you and to your interests, be allowed to control the primary markets and arbitrarily dictate what shall and what shall not be sold?

¶ The principle is the same whether it is applied to Watch Cases or to anything else. Your welfare lies in maintaining free choice in an open market. Suppose—just for argument—that a clique of ring makers undertook to *compel* you to sell only *their* products, good, bad or indifferent. You would resent the idea. Uphold the right to *choose your own stock* by dealing with an independent source of supply.

D. C. PERCIVAL & CO., Inc.
373 Washington St., BOSTON, MASS.

Here You Can Make Your Choice

ONE ADVANTAGE of such headquarters as this is the very wide and varied range of new goods conveniently assembled for the disposal of the trade, whose interests we treat as paramount. Wholesale in the fullest sense of the term, *we do not sell at retail.* Our lines include

FAHYS WATCH CASES

WADSWORTH WATCH CASES

THE WALTHAM COLONIAL

THE LORD ELGIN WATCH

Diamonds and Diamond Jewelry
Silverware : Cut Glass : Materials

Diamonds Imported Direct

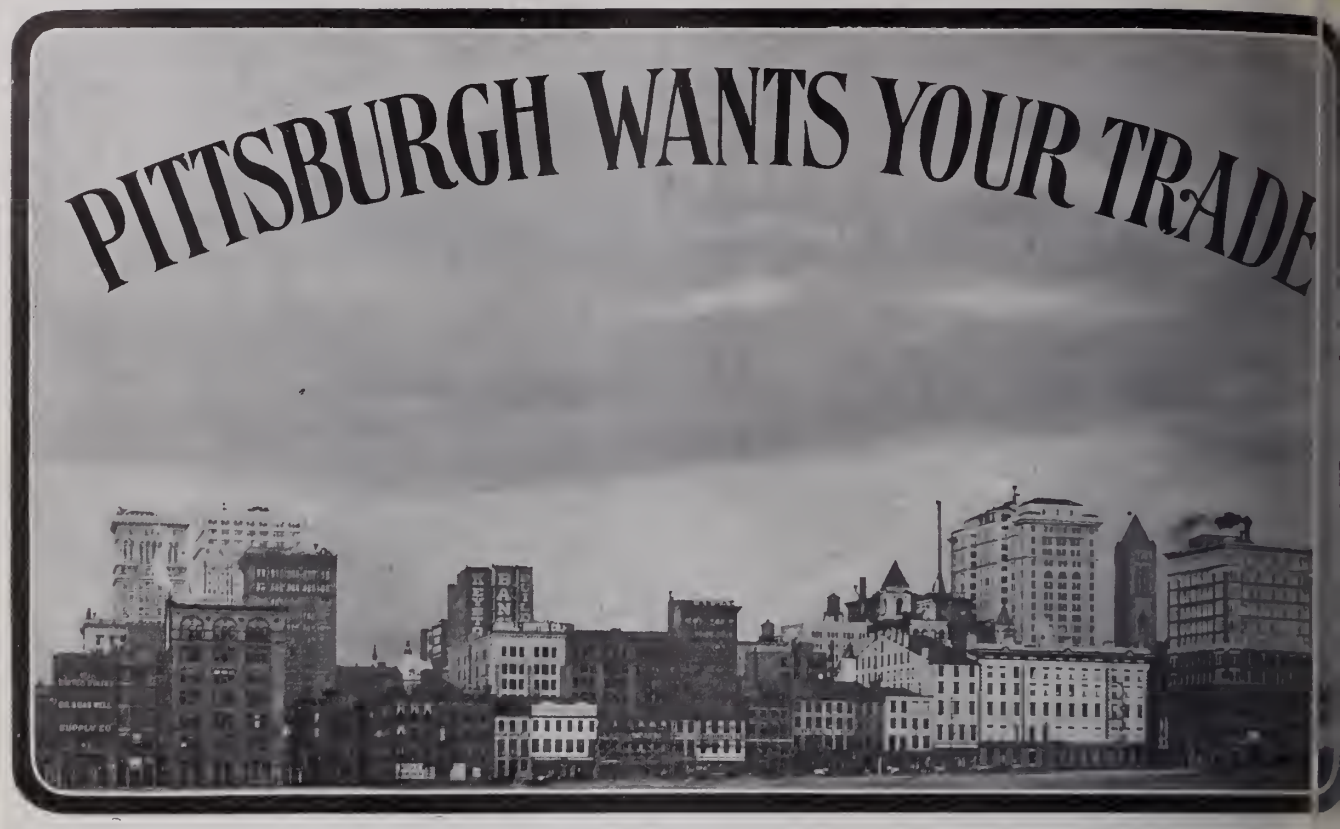
A complete line of Dueber-Hampden, Elgin, Hamilton, Illinois and Waltham movements.

SEND US YOUR ORDERS

We fill all orders received for any kind of American movements or cases.

¶ Altogether one of the largest stocks in the country. Memorandum selection packages furnished to responsible jewelers. Prompt, efficient and accommodating service.

D. C. PERCIVAL & CO., Inc.
373 Washington St., BOSTON, MASS.



Pittsburgh, the "Iron City," offers golden opportunities for the retail jeweler. Pittsburgh manufacturers and wholesalers are always ready with the best and latest creations in jewelry

Any of the following concerns will be pleased to attend to your wants

I. EISEMAN & CO.
Manufacturers of
High Grade Diamond Mountings in Gold and Platinum
Special Order Work
Designs Furnished. 708 Penn. Ave.

All Repairing Neatly Executed
HENRY N. DOTZENROTH
Manufacturing Jeweler
Cluster, Diamond and Metal Work a Specialty
Rooms 926-932 Wabash Building, 410 Liberty Avenue

GODDARD, HILL & CO.
Wholesalers of Everything in
Watches, Jewelry, Diamonds and Silverware
237 Fifth Avenue

Diamond Mounting Fine Repairing
Special Order Work
A. E. M. COVERT
Manufacturing Jeweler 226 Bessemer Build

MARSH, BROWN, MATHER CO.
Wholesale Jewelers
Diamonds, Mounted Goods, Solid Gold and Filled Jewelry, Cut Glass,
Sterling Silver and Silver-Plated Ware, etc.
218 Bessemer Building

SAM. F. SIPE
Diamonds Direct from Amsterdam, Loose Stones fr
$75 to $1,000 per Carat
Memo. Packages sent express prepaid to retail jewelers
Schmidt Building, 339 Fifth Avenue

Pittsburg.

Gillespie, who is in Florida, writes is enjoying the climate. Gillespie e cleaning house, getting ready for r trade.

gh it has been nearly three months arles W. Morgan, the missing Butjeweler, disappeared, no word has ived here of his whereabouts.

Miller, Massillon, O., according to ion received here, has bought the a corner location formerly occubank at Massillon and will move the near future.

der & Baxmier's affairs are to be p as rapidly as possible, the case nkrupts having been referred to R. Blair, referee in bankruptcy for ct, for adjudication.

acher Bros. expect to move from t. into their new store in Liberty e time this week, the building y will occupy having been altered red to meet the requirements of ness.

Hutchison, Kittanning, has settled widow of the deceased Guy Hutchis now conducting the business of Bros. under his own name. It tood that Mr. Hutchison intends me improvements to the business, ouse has always enjoyed a lucra-

redin, who was formerly engaged ss at Coraopolis, has bought out nd fixtures of A. Carlson, Liberty sburg, and will conduct the busie old stand. Mr. Fredin went to . following his retirement from at Coraopolis, and recently rem there.

mittee of prominent men and Pittsburg are just now endeavorse, by selling sufficient membermemberships and founders' memthe Pittsburg Symphony Orchesiation to raise $50,000 yearly to rchestra to Pittsburg. The memre $100 and W. W. Wattles and an each have taken one for which to pay $100 annually.

n the traveling representatives who o the trade at Pittsburg, Pa., last e: F. S. Ottley, Riker Bros.; ; T. I. Smith Co.; H. F. Tourite, Thresher Co.; Abel King, ing & Schorsch; Hubert Somp & Dotter; W. S. Wilson, Brainilson Co.; J. F. Dean, Reed & ; R. Crippen, Philadelphia Watch J. F. Fradley, J. F. Fradley & Norway, E. Ingraham Co.; S. king, A. Ludeke & Co.; W. R. , Clark & Co.; A. J. Case, John James A. Goewey, David Kaiser Wilkinson, J. J. Sommer & Co.; Dodd, Ostby & Barton Co.; Crane, Bliss Bros. & Co.; M. L. arter & Sons; J. M. Morrow, Watch Case Co.; Elmer S. Smith, Hayward Co.; William F. Mc. Pearce Co.; Walter S. Strauss, Strauss & Sons; William J. Anton, Co.; W. N. Peal, Strobell & J. Barber, Enos Richardson & nd E. Robert, J. H. G. Marsh; Inschel, Standard Jewelry Case Simone, F. De Simone, Son & Co.; John T. Vansant, B. S. Freeman Co.; R. M. Hoxsie, Mason, Howard & Co.; George K. Thomas, Scharling & Co.; R. V. Jones, Frisch Bros.; A. E. Motterman, Frank M. Whiting & Co.; E. S. Viall, F. H. Sadler & Co.; F. J. Moran, Simeon L. & George H. Rogers Co.; Mr. Stetzger, Holmes & Edwards Silver Co.; Horace D. Sherrill, Sinnock & Sherrill; Henry Greenthal, Albert Lorsch & Co.; A. E. Hayward, Seth Thomas Clock Co.; J. C. Bigalke, Bigalke & Eckert Co.; F. P. Kennedy, Paye & Baker Mfg. Co.; Jacob Keller, Keller Mfg. Co.; E. V. Hutten, H. & E. O. Belais; Wm. V. Schmidt, H. C. Kionka & Co.

Buffalo, N. Y.

Henry Kirshner, 59 E. Genesee St., has been visiting New York.

The Standard Mirror Co. will erect a brick factory on Milton St.

The Freedman Jewelry Co. will remove from Main St. to Genesee St.

George Engel, Springville, and R. S. Bush, Coudersport, Pa., were among the jewelers who recently visited the Buffalo market.

G. J. Champlin, secretary and treasurer of the Simcox Optical Co., is among those who recently bought real estate on Woodbridge Ave.

According to a recent report from Smethport, Pa., the Smethport Cut Glass plant was recently sold at sheriff's sale. It is reported that Attorney F. D. Gallup bid in the property for $4,500.

E. A. Eisle recently attended a meeting of the wholesale merchants' board of the Chamber of Commerce and Manufacturers' Club. The members are planning a trade excursion to points near Buffalo.

L. Zimmer has opened a jewelry store at 2138 Seneca St. The proprietor learned the business under the supervision of his uncle, the late George E. Crandall, Springfield, one of the pioneer jewelers of that section. Mr. Zimmer's store and stock present a neat appearance.

The citizens of Ithaca will place in the Federal building being erected there a tablet commemorating the services of Daniel Tompkins, one-time Governor of New York, Vice-President of the United States and otherwise distinguished in the early history of the State and country.

Mrs. Pauline Kuster, whose jewelry store is at 1 E. Genesee St., has been on the sick list for several weeks. Joseph Kuster, her son, who also was ill for several weeks, has returned to the store. This establishment has been in business upward of 40 years. Until her last illness she was able to wait on the trade, and despite her advanced age was noted for her activity.

Frank Jones, charged with having stolen several hundred dollars' worth of diamonds from Frisch Bros.' jewelry store, appeared before Judge Taylor in County Court Friday. Jones pleaded guilty to criminally receiving stolen property, and was sent to Auburn prison for four years and three months. He has been convicted a number of times. When asked if there was any reason why sentence should not be imposed upon him he said: "Judge, I have never been given a chance to be anything. Give me a show and I will make a home for myself and my aged mother." The judge did not have much faith in his promise.

The Buffalo Credit Men's Association, to which some of the local jewelry jobbers and manufacturers belong, was addressed Thursday evening by Harry W. Crabbe, Cleveland. The speaker explained the workings of the adjustment bureau, which has for its objects the staving off of bankruptcy and the saving of money for creditor and debtor by handling the claims of members. He said the bureau could be made more important if its scope were widened by placing it under national control.

Among the travelers who recently visited Buffalo jewelers were: E. C. Weidlich, Weidlich Bros. Mfg. Co.; Arthur Bradshaw, International Silver Co.; S. C. Corbin, Waterbury Clock Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; S. Glenn Walmsley, Hermann Baum; John P. King, Watrous Mfg. Co.; John Von Holt, W. H. Terhune; C. L. Krugler, Jr., Larter & Sons; William B. Tilton, D. C. Percival & Co., Inc.; W. G. Moland, Sansbury & Nellis; C. Glander, J. D. Dalzell & Co.; C. E. Mott, J. B. Bowden & Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Mark Perl, Wagner Comb Mfg. Co.; J. E. Simonson, Ludwig Nissen & Co.; Ralph B. Brahe, F. H. Cutler & Co.; Henry C. Maybaum, Charles Adler's Sons; W. A. Berth, William B. Durgin Co.; J. Leffey, Gorham Co.; J. N. Beckwith, Frederick B. Weiss, Inc.; Alex. Fraser, Rochester Cut Glass Co.; A. E. La Vigne, Mathey Bros., Mathez & Co.; F. Juengling, Sessions Clock Co. and Theo. L. Parker.

Toledo.

A. B. Klownski, pawnbroker on State St., gave a burglar a warm reception one morning last week. Klownski had been missing numerous things from his barn and was led to believe that on a certain night the thieves would probably come to finish their job. Arming himself with a monkey wrench, he waited inside the door and after a two hours' vigil two men stepped into the barn. Klownski floored the first one, who gave his name as Charles Degan, but the second escaped. Upon preliminary hearing he was bound over to the grand jury and Klownski believes he has caught one of the men who has been raiding his pawn shop at almost regular intervals.

Andrew Fisher, aged 60 years, and a jeweler at Blissfield, a village near here, committed suicide March 12 by blowing out his brains with an old-fashioned horse pistol, death resulting almost instantly. The deed was committed shortly after dinner, in the cellar, where it appears he had already arranged every detail for the affair. For the greater portion of his life he has been an expert jewelry repairer, but some few years ago engaged in the retail jewelry business, associating himself with Delos Dupue, also of Blissfield. Dupue died last July, willing the entire business to Fisher. Litigation resulted on account of Dupue's heirs desiring to break his will and regain their portion of the business. This seemed to weigh on Fisher's mind until he became a victim of melancholia. A widow and two grown daughters survive him.

Dueber-Hampden
Hamilton
Illinois

Mighty Names in the Watch Trade

MAKERS OF

The Best Watches in the World

PREFERRED TO ALL OTHERS IN

Railroad Time Inspection Service

UNEQUALED FOR

ACCURACY, FINISH
and DURABILITY

THE W. J. JOHNSTON COMPANY

Special Wholesale Agents
for the Leading American Watch Companies

Fourth Avenue and Wood St. PITTSBURGH, PA.

Indianapolis.

. Reed has returned from a trip to
rov County.

ohs, president of the I. Grohs' Jew-
ry ., recently returned from a six weeks'
usi s trip to St. Louis.

e Plummer, jeweler for J. H. Reed,
n called to Talyorville, Ill., by the
illness of his brother.

Markowitz, secretary of the F. & M.
Co., is home after a two months'
s trip through Texas.

ge S. Kern is redecorating the front
ore building and is also painting and
g his street clock, which has been
ommission for some time.

t Lich, for many years with the
repairing department of Charles
& Co., has taken a position with E.
s, in the State Life building.

Reed has been appointed a mem
the committee on club property of
mercial Club. He was recently a
te for director of the organization.

e A. Comstock, a jeweler, and S.
ndage, an advertising man, have
l and patented a new baseball
nd will manufacture and place it
t market.

ia jewelers in this city, last week,
: Fred. Pennington, Knightstown;
. Teissen, Cicero; Aaron Pursel, No-
; John M. Hudson, Fortville, and
ser, Muncie.

ness trip through southern Indiana
de by Charles W. Lauer, Jr., of
l W. Lauer & Co., last week, while
Keifner, traveler for the same com-
s in Eastern Indiana.

Probate Court has appointed Charles
administrator for the estate of Au-
Xiefer, a wholesale drug merchant,
d last week. Mr. Mayer was Mr.
son-in-law. The estate is valued
\$500,000.

Stokes and A. J. Pickett, who have
d a trade watch repair shop in the
te building, have dissolved partner-
l Mr. Stokes will continue the busi-
Ir. Pickett has taken a position with
ser, Muncie.

te Shepard, watchmaker, and H. O.
, graver, who have quarters together
State Life building, are enlarging
arters and installing new fixtures
iances, made necessary because of
ase in business.

s Mayer & Co. have postponed
xt year the erecting of a 10-story
on the site they now occupy. They
ected to have the building com-
time for the holiday season, but
is would be impossible.

l sand and gravel company which
ing in White River, has found
gold, which it is believed will lead
overy of the metal in paying quan-
A number of small nuggets have
nd. It is the intention to order
y suitable for gold mining and
ry effort to develop the gold min-
try. This discovery of gold is the
has ever been made in Indian-
although some traces have been
other parts of Indiana.

was received in this city, last week,
Harrison W. Hicks, Alexandria, Ind.,
has offered creditors a settlement on the basis of 50 cents on the dollar. He began business in Franklin in 1896, and four years later came to Alexandria and, with J. L. Hannabery, formed the firm of Hicks & Hannebery, who succeeded to the business of G. M. Boetcher. The partnership dissolved in 1901 and Mr. Hicks continued alone. At one time he had a branch store at Summitville, which he later discontinued. After meeting with financial reverses, four years ago, Mr. Hicks settled with his creditors on a basis of 30 per cent.

Cincinnati.

E. Albert, of Albert Bros., is serving as a petit juror this week.

"Joe" Henochsberg is now arranging his annual business trip among the Western States.

John A. Herschede, of the Herschede Hall Clock Co., has just left on a two weeks' business trip.

Joseph Posner, of Lindenberg, Strauss & Co., has resumed business after 10 days in the hospital.

Gilbert Wallenstein, of Wallenstein, Mayer & Co., leaves, this week, on a trip through Kentucky.

A. G. Schwab and Julian G. Schwab, of A. G. Schwab & Sons, are in the East for a week on business.

N. A. Francis, a retired watchmaker, has opened a retail jewelry store and repairing shop very recently at 3932 Eastern Ave.

W. H. Modreck, traveling representative of the Klein Bros. Co., is at his home in Ft. Wayne, Ind., seriously ill with typhoid fever.

Ferd. Phillips, of Richter & Phillips, accompanied by his wife, is making a business tour in Alabama. C. E. Kendal, of this house, is home from a two months' trip.

William W. Becker, Newport, Ky., an optician for Joseph Kenkel, Main St., succeeds the late M. J. Doyle as member of the Newport Council, having received a unanimous vote.

The Frank Herschede Co. has filed objections to the discharge from bankruptcy of Albert Harry Feltman, who formerly carried on a retail jewelry business in the Boylan building, on E. 4th St.

Arthur C. Jacobs, of the D. Jacobs Sons' Co., is convalescent from a four weeks' illness, and will be on the road again in about two weeks. Julius D. Jacobs, president of this company, leaves, this week, for business in Indiana.

Harry Gilsey, of S. & H. Gilsey, is at Hot Springs, Ark., with the "Reds," now training there. He is trying to induce Manager Griffith of the "Reds" to allow him to use his surplus players for the Harry Gilsey Shamrock Club, the strongest semi-professional ball club in this country.

Out-of-town jewelers here the past week buying stock included: Albert R. Baldwin, Winchester, Ky.; Herman A. Rohs, Cynthiana, Ky.; R. D. Washington, Russell, Ky.; Victor Bogert, Lexington, Ky.; Fred G. Wittlinger, J. Happenberger, Jr., and Casper Fenzel, Middletown, O.; J. Gluck, Charleston, W. Va.; H. C. McCormick, Erwin, Tenn.; E. Israel and son, Harrison, O.; Robert Cloxton, Poca, W. Va., and H. C. Reed, Blanchester, O.

Gebhardt Bros. are now located in their new and commodious quarters on the 12th floor of the new Merchants' building, at 6th and College Sts. They have leased these quarters for a term of 10 years at a rental of \$2,100 per annum and feel now they have all the facilities necessary to carry on their rapidly increasing business. V. A. Gebhardt, of this firm, is now in New York on business. The Merchants' building is fast becoming a jewelers' center. Albert Bros. will be the next occupants, and they expect to move about June. There are prospects of several more in the trade engaging quarters in this building.

The Dueber Watch Case Co., in order to avoid any danger of their suit against the Keystone and other watch case and watch concerns from being thrown out of court on a technicality in the return of the marshal in his service of summons in this case, obtained leave from the United States District Court here to amend these said returns, and this was done Friday, March 11. Through the alleged inter-relation of the defendant companies there was some confusion as to the service of the papers in the case, as H. C. Walton, former agent here for the Keystone Watch Case Co. was about to be served when he stated he was not then in the service of the company. Then J. Charles Becker, local agent for the Philadelphia Watch Case Co., was served. Upon affidavits of Charles F. Williams, representing the Attorney-General of the State of Ohio, and the deputy marshals serving the papers, the court allowed the amendment of the returns. Charles F. Williams also filed an affidavit stating that at the request of the Attorney-General he notified J. Charles Becker, local agent for the Keystone Watch Case Co., that the defendant watch concerns could not do business in this State without registering according to law. Blanks were furnished Becker, as local agent and manager, but he has not made a return on them as yet, as he says he has sent them to the home office to have them filled out.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: Joe Rifkin, L. Heller & Son; Norbert Gunzberger, L. & M. Kahn & Co.; Max H. Loebritz, Dueber-Hampden Watch Works; E. S. Fishback, Hamilton Watch Co.; Max G. Cohn, Max G. Cohn & Co.; A. Fox, A. L. Lindroth Co.; William Helman, M. F. Williams & Co.; Mr. Sanfelder, M. W. Carr & Co.; Mr. Buffum, J. A. & S. W. Granbery; Charles P. Crane, Bliss Bros. Co.; H. C. Wilson, Crescent Watch Case Works; W. R. Shute, Day, Clark & Co.; J. C. Bigalke, Bigalke & Eckert Co.; William Hohne, B. A. Ballou & Co., Inc.; Elmer S. Smith, Walter E. Hayward Co.; Charles H. Clark, W. G. Clark & Co.; E. D. Wetton, C. Dortlinger & Sons; B. M. Henschel, Standard Jewelry Case Co.; W. T. Sherman, S. K. Merrill Co.; J. F. Fradley, J. F. Fradley & Co.; Frederick C. Kopf, Powers & Mayer; Henry C. Maybaum, Charles Adler's Sons; Mr. Thomas, H. P. Sinclair & Co.; A. Thanhauser, Wolfsheim & Sachs; John Marsh, Edmond E. Robert; Albert E. Motteram, Frank M. Whiting & Co.; Mr. Curran, A. J. Hedges & Co.; C. H. Davison, Kohn & Co.; A. N. Dorchester, Chapin & Hollister Co.; H. R. Blackman, Enos Richardson & Co., Thomas E. Rogers, Riker Bros.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

I WILL

CHICAGO AND WEST

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LX. CHICAGO, WEDNESDAY, MARCH 16, 1910. No. 7.

Chicago Notes.

George Weidig visited St. Louis last

Harry C. Ulmer, with the Kryptok Sales Co., was here last week.

C. Rochr is at French Lick Springs, accompanied by Mrs. Roehr.

C. Rose, formerly of Telluride, Colo., is taking a course in optics

G. V. Cureton, of the Newall Mfg. Co., visited from the coast last week.

C. Shourds and his wife are spending winter in southern California.

Chas Singleton, of Adams & Singleton, Mass., was here last week.

W. E. Hunter, a retail jeweler at 710 E. 63rd t., is holding an auction sale.

C. F. Washburn, with Wm. A. Rogers, has returned from a western trip.

Adolax Holzheimer has taken temporary rooms in room 711 Heyworth building.

Miss Anna Gordon, stenographer, has moved to room 1313, Heyworth building.

H. V. Matalene, New York, stopped here last week on his way to the Pacific coast.

Adolph Frisch, pawn broker, is offering creditors a settlement of 20 cents on the

Walter M. Jaccard, Kansas City, Mo., passed through Chicago last week on his way east.

W. S. Miller, of the Seth Thomas Clock Co., in southern California, accompanied by Mrs. Miller.

Walter Manes, with Ignaz Strauss & Co., stopped over in Chicago last week on his way to the Pacific coast.

Mr. Goldberger, of S. Buehsbaum & Co., is spending 10 days at West Baden, accompanied by his family.

The family of O. C. Wagner, who is with the Alexander Loan Co., was recently increased by the advent of a baby boy.

W. B. Barton, of the Ostby & Barton Co., was here last week. Roy King, traveler for this concern, is in the northwest.

Geo. Cummins, jewelry buyer for the Hirt Co., Omaha, Nebr., stopped over here last week on his way home from the east.

A meeting of the Chicago Jewelers' Association was held last Tuesday evening at the Congregational rooms. Routine business was transacted.

Harold Beckingham, formerly silverware, clock and novelty buyer for Pitkin & Brooks, is now with Geo. Borgfeldt & Co., New York.

P. G. Noyes, general manager for the Oneida Community, Ltd., stopped over in this city last week on his way from the Pacific coast.

The name of the manufacturing jewelry firm of W. M. Imhof has been changed to Imhof & Bambakaris, the new member being G. Bambakaris.

Among the diamond men here last week were Fred Mayer, Bruhl Bros. & Henius Co.; B. Hyman, J. Groen, Cy Pickering, Wm. J. McQuillan, Mount & Woodhull.

A farewell dinner was given to M. H. Berg by Messrs. Harry S. and E. S. Heyman at the Standard Club last week. Mr. Berg and family will sail for Europe on March 26.

Sandy MacPherson, of the MacPherson, Robaud Co., gave a farewell bachelor dinner at Rector's one night last week to a select party of his friends. Mr. MacPherson will be married in April.

H. P. Juergens, of the Juergens & Andersen Co., is on a pleasure trip, accompanied by his wife, which includes a visit to New York, Cuba and Old Mexico. Mr. and Mrs. Juergens will be absent a month.

L. H. Dodd & Co., jewelry auctioneers, are holding a closing out sale for Wood Bros., Paris, Ill., and will soon hold a sale for Willis H. Booth, Sioux Falls, S. Dak.

A. J. Rinkenberger, with the A. C. Becker Co., and C. T. Gustafson, with the C. H. Knights-Thearle Co., were the jewelers selected to appraise the stock of Lapp & Flershem.

Claud Wheeler, secretary of the A. N. R. J. A., stopped over here last week on his way home from Detroit, where he went to perfect arrangements for the fifth annual convention of the National Association.

A. E. Motteram, southern traveler for F. M. Whiting & Co., was here last week to meet Fred Howard, president of that corporation, who stopped over in this city on his way home from the Pacific coast.

A possible solution of a long series of window smashings may be found in the arrest here, last week, of Patrick Smith, who was caught trying to break the window of the Alexander Loan Co. with a padded brick.

R. H. Millhouse, formerly with C. D. McIlvain, Red Oak, Ia., was here last week, and announced his intention of soon opening a retail jewelry store in Colorado, but in what city in that State Mr. Hillhouse would not say.

The firm of Maas, Hirschberg & Diamond, Sterling, Ill., has been changed to Maas, Oppenheim & Diamond, J. H. Hirschberg retiring. The new partner, S. Oppenheim, was formerly with M. A. Eiseman & Bro. The concern will soon remove from Sterling, Ill., to 234 Fifth Ave., this city, where they will occupy the second floor.

Walter C. Ford and his wife are defendants in a suit for $10,000 damages for false arrest, filed by Mrs. Annie Sider, wife of J. M. Sider, pawnbroker at 2916 State St. Mrs. Sider and her husband were indicted on a charge of receiving stolen property because a sealskin coat stolen from the Ford home was found in their possession. They were acquitted of the charge and the suit resulted.

John S. Townsend, retail jeweler at 1554 Wabash Ave., is in the first ward aldermanic race against John Coughlin, otherwise known as the "Bathouse." Mr. Townsend thinks the psychological moment has arrived for the overthrow of Coughlin and is not seeking the office for any political reasons, but wants to be a member of the City Council as a business man who believes that many municipal conditions that now exist should be changed.

Among the buyers here, last week, were: W. R. Mullins, Grinnell, Ia.; August H. Hinrichs, Clinton, Ia.; C. D. McElvain, Red Oak, Ia.; Walter Mellor, Michigan City, Ind.; W. Volkman, Kankakee, Ill.; R. Nicoll, Kenosha, Wis.; C. A. McGregor, Pontiac, Ill.; J. J. Beale, Rockford, Ill.; D. D. Sullivan, Fargo, N. Dak.; Mr. Barrett, Freeport, Ill.; Wm. E. Kelly, Galeton, Pa.; Mr. Kinuse, Jr., Dubuque, Ia.; Mr. Tomeraasen, Jr., Caledonia, Minn.; J. W. Zangl, Spring Green, Wis.; Geo. Durner, Jr., and Joseph Goldman, Milwaukee, Wis.

Three employes of the Elgin National Watch Co. were arrested, last week, charged with the theft of gold leaf. The suspects have all been released on bail. They are Maj. Lucius A. Hooey, a Civil War veteran, 61 years of age, Edward Jones and Charles Ward. All of the accused men received good pay and are in good circumstances. Superintendent George E. Hunter suspected the men, and wrung a confession from Ward. The other two also confessed. Jones and Ward were employed in the gilding department, and are accused of stealing some of the gold leaf entrusted to them, which they subsequently melted down and gave to Hooey to dispose of, he being the

Chicago & Elgin messenger. The gold was sold to a Chicago pawnbroker, whose records show he had made seven purchases, aggregating $1,500.

Charles Rosenthal, Paul M. Korshak and Jay Harris were arrested here, last week, at the Saratoga Hotel, and in their arrest the police believe they have solved the mystery of many eastern diamond robberies. Rosenthal—who, the police say, is an ex-convict—was trying to dispose of some diamonds to Korshak and Harris. Korshak is known here as a small diamond dealer and Harris is his brother-in-law. When arrested Korshak had six diamonds in his possession said to have been bought from Rosenthal, and the latter had 25 diamonds with him, many of them weighing more than two carats. Rosenthal also had nine $100 bills in his pockets. From keys in Rosenthal's possession three safety deposit boxes were opened here Saturday, and the amount of loot taken from them will run into the hundreds of thousands of dollars. Two keys belonging to New York safe deposit boxes were also found, and the police think a lot of valuable jewelry will be found in that city.

Columbus, O.

Will H. Matthews, formerly a watchmaker here, who went to the Waltham factory to work, has returned to Columbus and opened a small establishment in the McCune building.

Ruth Schreiber, a 16-year-old girl, was arrested Friday for stealing cheap jewelry from the jewelry departments of department stores. She was sent to a corrective convent by the Juvenile Court.

Several Columbus opticians and jewelers have been invited to attend the meeting of the West Virginia State Optical Association and the West Virginia State Jewelers' Association, to be held at Wheeling, W. Va., April 5, 6 and 7.

Nearly all of Columbus' jewelers are participating this week in a Spring opening by all the merchants of the city, a project of the Chamber of Congress to stimulate trade among Columbus people and to attract it from nearby cities.

Harry J. Heimberger, 281 S. High St., recently made what is said to be the largest single jewelry sale in Columbus. It was an elaborate necklace made by Gebhardt Bros., Cincinnati, and containing 125 full cut diamonds, the weight of which is 32 carats.

The Hofman Jewelry Co. is in the hands of a creditors' committee, there to remain until July 15, 1912, as a result of a meeting held at New York recently. By the terms of agreement all creditors will be paid in full all claims of less than $100, to be paid at once, while those with claims more than that sum will receive instalments, the last 25 per cent. to be paid July 15, 1912. The Hofman Co. lost heavily by the fire which it had two or three years ago, but has been able to keep above water until now. The company has the largest jewelry store in Columbus. It has both retail and wholesale departments and also conducts an optical department.

Samuel Wilhoit, Forney, Tex., recently sustained a heavy loss by fire.

Kansas City.

J. H. Williams, Miltonvale, Kans., has moved to Courtland, Kans.

Sam Bloom, traveler for the Meyer Jewelry Co., was in the house last week.

G. T. Malloy, formerly in the jewelry business in Chilhowee, Mo., is now located in Honey Grove, Tex.

J. R. Mercer and wife left last week for a pleasure and fishing trip to Lake Charles, La., and will be away until April 1.

G. V. Dickinson, general sales manager of the Elgin National Watch Co., has been a visitor to this city during the past week.

W. C. Schumann, traveler for the C. B. Norton Jewelry Co., was in the house last week replenishing his trunks.

Lee Tully, with the Edwards & Sloane Jewelry Co., is taking a vacation and is visiting Wesley Smith, De Witt, Mo. Mr. Smith was a former employe of the same company. Miss Anna Huth, with this same company, is also taking a two weeks' vacation.

The following traveling salesmen called on the trade in Kansas City, Mo., during the past week: Joe Frank, Sussfeld, Lorsch & Co.; Emil Pick, Hammel, Riglander & Co.; R. L. Clark, International Silver Co.; K. Lucius Taylor, Riley & French; James O. Otis, Harvey & Otis.

The following jewelers from the surrounding country have been in the market during the past week: D. C. Clark, Lockwood, Mo.; H. P. Hall, Carthage, Mo.; E. B. Vanness, Mound City, Kans.; W. R. Pearce, Gardner, Kans.; Geo. Sells Davis, Newton, Ia.; F. G. Buchan, Aurora, Nebr., and B. W. Lubman, Chickasha, Okla.

L. Meyer, of the Meyer Jewelry Co., has been working on one of the committees of the Kansas City Missouri Navigation Co., which is taking stock subscriptions for a boat line on the river, the capital stock of which is $1,000,000. At the same time Chas. Hoefer, Geo. H. Edwards and C. L. Merry compose a committee which is calling on the jewelry and optical lines in the interest of the same company, which, when established, will mean much in the matter of freight saving to the people in this trade territory.

Pacific Coast Notes.

George Hood, Santa Rosa, Cal., is home again from San Francisco, where he went to have a serious operation performed.

Bandini Dear, who has been with an Alhambra (Cal.) firm for some time, has accepted a position in the manufacturing department of Brock & Feagans, Los Angeles.

Peter Engel, Marysville, has leased a store in the Peri block, at that place, and will move from his present location as soon as the new building now in course of construction is completed. He intends fitting up one of the finest establishments in northern California.

J. F. Reed, 1142 3d St., Santa Monica, Cal., has left for a short eastern visit, making his trip by way of San Francisco and Denver. He will be gone for about six weeks and upon his return will bring his wife and child with him from Kansas. During his absence the store at Santa Monica will be in charge of W. Lady.

P. H. Wilson, Venice, Cal., has just ed a fine clock in front of his establis on Pier Ave. The timepiece cost $7 was made by the E. Howard Clock C Wilson is making several other imp improvements in his store, including stallation of a regulator clock worth $

What is alleged to have been a destroy an entire business block at Valley, Cal., in order to conceal evi of robbery has been discovered sheriff. While E. Moe, a pawn that place, was out of town, his p business was entered and goods va $2,000 were taken. The place w fired. The flames were extinguished much damage had been done.

Milwaukee.

John M. Heaney, Berlin, ha the agency for the Hamilton wa

S. Martin, auctioneer, of thi a sale for T. L. Combs, Om this week.

E. J. Marcouiller, Oconto Fal has purchased a new building and moving his stock into attractive ne ters.

John Armbruster, Cedarburg, nishing some neat stick pins to m of the local fire department wh served 25 years or more.

M. J. Nelson, Washburn, Wis., h several improvements in his establ of late, including the installation of steel ceiling and the addition of ne

E. H. Warnke, president and manager of E. H. Warnke & Co facturing jewelers, is rapidly pr with the erection of his new $8,0 dence.

Among the visitors here, last were: the junior member of the A. Wiggenhorn & Son, Water mund Hoffman, Jefferson; John A ter, Cedarburg; F. P. Beswick, R

David Goldman will soon be in of installing a new basement depart his downtown store, in the Caswing. The china, cut glass, ar stationery departments will be in the new quarters.

Milwaukee wholesale jewelers ha notified of the fact that th Jewelry Co., Spooner, Wis., ha to G. F. Plummer. Mr. Plumm formerly engaged in the jewelry at Shell Lake, Wis.

Jewelers about the State are in a controversy started at M Wis., by tailors and other who are making war upon th "suit clubs," organized for the pu purchasing suits and jewelry on h instalment plan. The stand is taken that the weekly distribution goods is a lottery scheme and is being waged on this ground. It ported that nine suit clubs were organized at Manitowoc, mem chasing a suit of clothes or a of jewelry, then dropping out of ship. Advocates of the scheme are ing the club scheme on the grou is simply transacting busine instalment plan.

St. Louis.

Morris has sold his business at
ry Mo., to C. W. Mowerton.
r Gross, representative in the south
n Bauman-Massa Jewelry Co., is in
it

isher Jewelry Co. has moved from
end floor to the sixth floor of the
building.

Laughlin, associated with Wm. Sid
arleston, Mo., is in the city on
and pleasure.

Bonn Jewelry Co. put on another
salesman last week, making three
firm now has on the road.

B. Loewenstein, of the R. Loewen-
elry Co., has started out on a two
p through the west and southwest.

ing of the Jewelry Jobbers' Asso-
as to have been held Feb. 23, but
stponed until further notice.

Fleming has been placed in
the branch stores of the Fisher
Co., which was opened recently
Ill.

R. Elliott, president of the Elliott
Co., has returned from a trip to
Lincoln, Nebr., Denver and Colo-
Springs.

A. Godshaw, manager of the Smith's
welry Co., returned Monday from
. O., where he was called by the
his sister-in-law.

J. Burke, president of the Brooks
Optical Co., is back from an ex-
p to Old Mexico, on which he was
ied by Mrs. Burke.

ick Jewelry Co. and Walter I.
lleville, Ill., are subscribers to a
is being raised in that town by
ercial Club for the purpose of in-
nufacturers to locate there.

Cerf, vice-president of the M.
elry Co., Pittsburg, was here. last
consultation with J. B. Cerf, man-
the St. Louis branch. He left
ight for Pittsburg. Walter M
retary of the company, will be in
soon.

nquet tendered Thursday night at
ican Hotel to C. Osterwisch, re-
sident of the St. Louis Public
atrons' Alliance, a silver loving
presented to Mr. Osterwisch by
Mauch, ex-president of the organi-
Mr. Mauch also furnished the cup.

L. Blankenmeister, president of the
meister-Oberting Jewelry Co., just
Kansas and Oklahoma, says his
p was the most successful he ever
Orge Oberting, in from Nebraska
as, and George Oberting, Jr., from
d Kentucky, also had good trips.
remain in the city for some time.

Mark, of the St. Louis Clock &
Co., reports a lost purse and
s week's stipend, but he rejoices
d presence of mind to remove a
nds from the purse before losing
d brought the jewels downtown
me work done on them. Fear-
e might lose the purse he took
rom it and put them in the safe.
e day he felt for his pocketbook
gone.

krupt stock of watches, clocks,
etc., of the M. Levy Jewelry Co. was sold at auction, Thursday, at the former place of business of the bankrupt, 205 N. 7th St., by Chase Morsey, receiver in bankruptcy. The fixtures, counters and shelving were also sold. Application for an involuntary bankruptcy was made by several of Levy's creditors in February, and there was a temporary adjustment, but Levy was later adjudicated a bankrupt.

Among the out-of-town jewelers in St. Louis, making purchases during the past week, were: H. B. Hall, Carthage, Mo.; C. H. Weinstock, Centralia, Ill.; I. Lowe, Monroe, La.; B. J. Yoch, Belleville, Ill.; F. H. Kassel, Cape Girardeau, Mo.; H. Vollmer, Princeton, Ind.; F. J. Krug, of the Krug-White Jewelry Co, Staunton, Ill.; W. H. Jahn, Pacific, Mo.; B. H. Barnes, Desoto, Mo.; E. E. Lawrence, Doniphan, Mo.; E. E. Laughlin, Charleston, Mo.

Fire which started in the Avenue Theater, East St. Louis, Sunday night, destroyed the building occupied by the defunct jewelry firm of Vahlman & Jacobs, on Collinsville Ave. The stock had been sold at auction to H. U. Wheeler, and was disposed for him by Dan G. Golding. A large part of the stock was in the safes and was not greatly damaged. The loss and insurance have not been computed.

The Hess & Culbertson Jewelry Co., represented by its secretary, Samuel E. Bamber, is a member of the newest St. Louis business and civic club, the Rotary Club. The rules of the club admit of only one member representing the same line of business. The Hess & Culbertson Co. will therefore be the only jewelry firm represented. Members of the club pledge themselves to prefer each other in business dealings. The St. Louis club is patterned after similar organizations in Chicago and other cities.

The East St. Louis Jewelers' Association will attend the next meeting of the Retail Jewelers' Association of St. Louis, to be held the last Thursday in March at the American Hotel. There are some questions attracting the retailers of both cities against which it is intended to take common action. One cause of complaint on the part of the East St. Louis retailers is the peddling of watches and other jewelry in the railroad yards of East St. Louis. An inquiry will be set on foot to find out where the goods are obtained. C. G. Derleth is president of the East St. Louis organization.

Among the traveling representatives in St. Louis during the past week were: D. Riddell, Adolph Strauss & Co.; Mr. Finberg, Finberg Mfg. Co.; William F. McGown, F. T. Pearce Co.; Mr. Vaslett, Fletcher-Burrows Co.; J. Walter Boyden, Ostby & Barton Co.; Donald LeStage, H. D. Merritt Co.; L. H. Smith, Bippart, Griscom & Osborn; Mr. Curran, A. J. Hedges & Co.; J. P. Fagan, Unger Bros.; Zach A. Oppenheimer; R. M. Sawyer, Shafer & Douglas; A. J. Casse, John R. Keim; L. D. Macpherson, Macpherson-Roubaud Co.; G. A. Jewett, Hamilton & Hamilton, Jr.; Joe Frank, Sussfeld, Lorsch & Co.

W. M. Reed, who formerly carried on a jewelry business in the store occupied by F. L. Gaines, has purchased a larger establishment in Montpelier, Vt.

Detroit.

Carl F. Bay, Milan, called on the wholesalers last week and replenished his stock.

Eugene Wagner, of A. Wagner & Bro., Monroe, was in town last week looking up novelties for the Spring trade.

J. H. Garlick, who for years has occupied a stand on Griswold St., opposite city hall, will remove during the coming Summer to a better location on the same street farther uptown.

In the window of Wright, Kay & Co. last week has been exhibited a handsome silver cup, which was presented to J. L. Hudson by his colleagues who served as jurors in the circuit court.

J. A. Johnston, formerly watchmaker with Ed. J. LeHeup, has purchased the business of F. L. Grant, Marion, Mich. Mr. Grant will remove his stock to Leesville, a suburb of Detroit. Mr. Johnston will put in an entirely new stock.

Among the visitors in town during the past week were E. H. Cressy, Saline; Ward Switzer, Mt. Clemens; Frank Presswell, Holly; O. F. Kleckner, Milan; M. L. Green, Mt. Clemens; H. J. Boyd, Onstead, and W. W. Bridges, Marine City.

F. C. Oakes, formerly with W. B. Murray, East Tawas, Mich., has opened a new store on Onaway, Mich. He was in Detroit last week purchasing his stock from the local wholesalers. He will fit up one of the finest places in northern Michigan.

Detroit has entertained the American Bowlers' Congress during the past two weeks, and several large orders for silver cups and medals were filled by local firms. These prizes were displayed in different downtown stores and were much admired.

Monday afternoon of last week was "Jewelers' Day" among the ice boaters at Kramers, on Grosse Pointe bay, and several handsome prizes were donated by local firms. For Class A Charles W. Warren & Co. gave a handsome cup. Prizes for Classes B an C were given by Fred Bender, of the Detroit Jewelry Mfg. Co. and F. Rolshoven & Co.

Detroit wholesalers complain of an unusual dulness in the trade recently, and the novel idea was advanced by one of the largest dealers in Detroit that the automobile is to blame for this condition. "The automobile craze is at its height just now," he said, "and when people are buying autos they have no money for diamonds or other jewelry. Detroit manufactures more autos than any city in the world, and while it has brought a great volume of business to the city, it has also started people in every walk of life buying machines. Autos are no longer bought by the very wealthy people, but by people of limited means, who have to sacrifice in order to make the payments. Naturally they cut out the luxuries and things they can get along without, and the jeweler feels the retrenchment first.

Dr. Richard Burrill, giving his address as Vancouver, B. C., was recently taken into custody at Blaine, Wash., on a charge of smuggling pearls. He was held in $4,000 bonds for trial. He had in his possession when arrested five unset pearls, valued at $3,000.

San Francisco.

G. Heitkemper and Henry Kahn, Portland, Ore., were here a short time ago.

C. Montgomery, Los Angeles, Cal., was in San Francisco, last week, on business.

John S. Jepson, a well known New York traveling man is visiting the San Francisco trade.

A. B. Frenzel, a connoisseur of precious stones, is in this city from a trip to Mexico.

David Schwab, of Davidson & Schwab, New York, was here a short time ago with his firm's line.

William F. Marshall, with the Burr W. Freer Co., is now out on the road and is covering the southern part of the State.

James Elston has gone out on the road for Elston Bros., this being his first out of town trip. Formerly he was a city salesman for George Greensweig & Co.

Howard Dobrowsky, Anderson, Cal., was here a few days ago with his wife and, in addition to laying in a large stock of jewelry, purchased an automobile.

The Fano Jewelry Palace, O'Farrell and Fillmore Sts., is offering for sale its safe, wall and show cases, benches and tools, preparatory to retiring from business.

J. C. Blythe, formerly coast representative of Joseph Fahys & Co., is now well settled in his new position as manager of the wholesale house of George Greenzweig & Co.

H. H. Wiendieck, Red Bluff, Cal., was in San Francisco last week accompanied by his wife, and announced that he was starting on a trip around the world that was to last a year.

George Holden, who represents Joseph Fahys & Co. and the Alvin Mfg. Co., was recently in Los Angeles and the southern section of the State, where he did a good business with these lines.

Lichtenstein & Morris, of this city, have purchased the jewelry stock of Elwood & Burnett, Medford, Ore., and will shortly hold an auction sale there to dispose of this stock, as well as that of the bankrupt firm of J. Eller.

The local trade is welcoming home Al Eisenberg, who has been absent for some months in Europe purchasing diamonds for his firm. He brought home one of the finest collections of gems ever brought here by a local buyer.

Glass & Pels, who have been located for some time in the Kamm building, 717 Market St., have been compelled by necessity to secure more room and have moved to the fifth floor, where elegant offices and show rooms have been fitted up for them.

The alterations in the office of the R. & L. Myers Co. have been completed, and that firm is now in possession of a first-class office and display room. Robert Myers, who recently returned from a trip to the northern coast of California, is again out on the road.

The wholesale jewelers of San Francisco have decided to close their places of business on Saturday afternoons during the quiet season of the year and this rule was put into effect March 5, to be effective during the months of March, April, May, June and July. The busy season of the year will then commence in earnest.

Among the visitors in San Francisco during the past week was J. E. Ziegler, of Ziegler & Ziegler, Stockton, Cal. In spite of the fact that this firm is located in an interior city of comparatively small size it has managed to secure a great deal of work from California retailers in the San Joaquin and Sacramento valleys.

The local police, who at one time were working on the case, are interested in the capture, at Montreal, of Horace Greely Robinson, a swindler who operated here about a year ago. The specific charge upon which Robinson was arrested is that of obtaining more than $1,000 from H. S. Bock, a jeweler of San Jose, who purchased spurious wireless telegraph stock from him.

Several local jewelers have been receiving notices during the past week that they are rendering themselves liable to prosecution by making bangles, pins and other ornaments of United States coins. The making of souvenirs of this character has assumed considerable proportions here, but it has never before been necessary to call attention to the practice of using coins for this purpose. The reason given for the ruling is that coins are partly mutilated, often being smoothed off on one side and thus lightened in weight, and at times these are again placed in circulation. If the coins are so handled that their identity is entirely destroyed there is no objection to their use, and gold coins are often used in the melting pot. There have been no arrests made here on account of the mutilation of coins, but a close watch is being kept on some concerns that have been engaged in this business.

Canada Notes.

George Radford has purchased the business of Bertram Myers, at Carlyle, Sask.

C. G. Schulze, Halifax, N. S., has assigned to G. E. Faulkner, the official assignee.

E. N. Harper & Co., Calgary, Alba., have admitted H. D. Powers to partnership, the style of the firm being changed to Harper, Powers & Co.

Walter J. Barr, president of the Goldsmiths' Stock Co., Toronto, Ont., has gone to New York and eastern jewelry markets on a buying trip.

George S. Bedient, with the Rogers Silver Plate Co., Danbury, Conn., and George Brabander, manufacturers' agent, Montreal, were in Toronto, Ont., last week.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: T. Binkley, Hamilton; J. S. Barnard, London; T. W. Poile, Chatham; W. S. Frost, Orillia, and Joseph Park, Bradford, all Ontario.

The assignment of Henry E. Prince, Dulton, Ont., it is understood, will mean an absolute closing up of this business. The assets, it is reported, will pay about 25 cents on the dollar. Mr. Prince has been in business since 1889 and came to Dulton from Port Henry.

William Eaves, wholesale jeweler, is moving to 107 Notre Dame St. W., Montreal, and he is already putting stock into his new premises, but he states that he does not expect to open for business until the beginning of April. In the meantime he has possession of his old premises, a little further east on the same street, until May 1.

Los Angeles.

A. Silberberg, of El Paso, Tex., i ing some time here.

S. D. Seamans, of the Donavan mans Co., has returned to his home rora, Ill.

E. W. Reynolds, of the E. W. F Co., is the latest among the jew buy a new automobile.

David Kaplin, with the Sou quoise Co., was married a few to Miss Brooche, of this city

Julius Weisenberger, 453 S B has been confined to his ho tack of the grip for several days.

In the recent bowling match b E. W. Reynolds Co.'s team an Montgomery Bros., the Re was the winner.

Harry Adams, who for so has been with Albert Fink & C joined the sales forces of t Adams & Abel Co.

J. Miller, who is now in A initial trip for Bastheim, Adams reports that he is doing a ver business in the territory.

Among the jewelers from ing towns who have been here re D. L. Nielsen, Monrovia; E Santa Ana; Mr. Bishop, an emp Smith.

The Carl Entenmann Jewelr making a number of medals t a original designs to be awarded a urban meet and county meet of scholastic athletic teams.

Morris Levin, formerly of O., whose partner, Charles R rested here recently on a c cealing goods fraudulently, i proceedings, has been arrested S. Dak.

In the recent bowling mat games between the Mont team and Brock & Feagans' tea Feagans won seven of the score stood: Montgomery t Brock & Feagans, 4,592.

Arthur W. Care, head of t department of the E. W Re took an automobile tour a few d the nearer towns of southern including Downey, Anahe and Fullerton, making fr his customers in these several p

Traveling representatives in recently are: A. H. Cohn, Fast Co.; F. A. Kenny, L. E. Wa Leo Cahn, Borrelli & Vitelli, smith, Adolph Goldsmith & S rence C. May, Moskowitz Bros Lamb, Geo. H. Fuller & S Levine, Martin Low & Tau

Brock & Feagans have j handsome loving cups to be p the retiring grand worthy grand worthy patron of t They have also sold recently a Knights of Pythias, to be pres J. O. Royer, of Anaheim lodge, of personal esteem by the m lodge. This cup is 17 inches h stands on a base five inches hig side the cup bears the lodge raised work enameled in appro The general motif is acorns and

Omaha.

e modeling of T. L. Combs & Co.'s
rytore was started last week.
s. oberts, bookkeeper for Albert Ed-
f several years, has resigned.
B Brown, accompanied by his wife,
as week, to spend 10 days at Excelsior
g Mo.
Banks, of Carson & Banks, has
q e ill for two weeks, but is now
ce again.
Combs & Co. will supply all class
rings to the Omaha High School
ming year
V ndsay, who has been confined to
by rheumatism, is again at the
h improved.
ghill, with Carson & Banks for 18
gned, last week, and accepted a
ith the Bennett Co.
ndler, the veteran jeweler of
who has been seriously ill, was
out yesterday and called on sev-
e downtown jewelers.
V Folsom, Ashland, Nebr.; L. S.
Glenwood, Ia.; L. R. Sampson,
br; H. L. Brown, Tekamah,
Crahill, Plattsmouth, Nebr., and
errard, Hood River, were in this
week, purchasing stock.
endrickson, of Gustafson & Hen-
and J. L. Jacobson returned last
n Lincoln, where they attended
of the Swedish-American. At
ng Messrs. Jacobson and Hen-
nstigated the organization of the
American Republican League of
It is a strictly Republican league
al purposes.
g representtives in Omaha last
ded: Jos. Leudan, A. R. Katz &
o.; Mr. Rothschild, Rothschild &
Tyler, J. W. Forsinger; A. Suss-
ing Silver Mfg. Co.; P. H. Wa-
ennings Bros. Mfg. Co.; J. H.
J. W. Forsinger; Jul. F. Schu-
I. R. Smith, R. Blackinton & Co.;
Wilkinson, A. Wittnauer, Co.;
ckenridge, Benj. Allen & Co.; W.
Gorham Co.; O. E. Nelson, L. H.
Co.; G. A. Jewitt, Hamilton &
Jr.; E. P. Ledos, Ledos Mfg.
Fay, T. L. Smith Co.; Edward
tleboro Mfg. Co.; K. Lucius Tay-
& French; C. M. Davis, Depasse
Geo. B. Neill, Keystone Watch
James R. Palmer, Henry A.
m. B. Peck, Crossman Co.; S.
S. K. Jonas; Frank E. Behrendt,
fg. Co.; P. R. Kaplan, Alex. Sab-
A. Starr, M. J. Averbeck; A. S.
Joseph Fahys & Co.; a repre-
of the Illinois Watch Co.; Mr.
Otto Young & Co.; M. Wolf.

Rochester.

B. Stewart, who conducted a
re at Nunda for the past three
has sold his business to Walter G.

J. R. White Co., of this city, was
corporated to deal in watches,
d jewelry, etc., with a capital of
Among the incorporators are:
R. White, J. Edward Marshall and
P. White, all of Rochester.

The new retail jewelry store of Bastian Bros. Co., 211 Main St., E., in the Whitcomb House Block, is rapidly nearing completion and announcement of its opening will be made at an early date. This will be one of the finest jewelry stores of its kind in this section of the State.

Raymond Krumbein, 17 years old, was recently convicted in the County Court on charges of burglary in the third degree and grand larceny in the second degree. He was accused of stealing $250 worth of property from the jewelry store of Geo. Popp, on Ames St., Jan. 12. Another boy named McMullen, who was indicted for the same robbery, pleaded guilty and was a witness against Krumbein.

Pacific Northwest.

William Pauley, Gold Hill, Ore., has just moved into a new store at that place.

F. K. Gettins has been appointed trustee of the Carleton Jewelry Co., Marshfield, Ore., which recently went into bankruptcy.

The store of Ludwig & Collins, Bellingham, Wash., was menaced by fire, recently. Smoke penetrated the place, but only a small amount of damage was done.

John H. Carr, Portland, Ore., who has been in business in that city for about a year, has turned over his assets to H. S. Butterfield as trustee for his creditors. Mr. Carr was formerly employed by the Elgin Watch Co. before he started in business in Portland.

The auction of Curtis & Co.'s stock, at Grant's Pass, Ore., has been stopped on account of the illness of the auctioneer, E. H. De Selms, San Jose, who has been compelled to leave for his home at San Jose, Cal. The goods are being sold at private sale, as Mr. Curtis is very anxious to retire from business at the earliest possible moment.

The front window in the Tacoma Jewelry Co.'s store at Tacoma, Wash., was smashed with a brick, recently, by a man giving the name of G. Taylor, and goods of small value were stolen. Advantage was taken of a time in the early morning when the noise of street cars would drown the sound of breaking glass, but the thief was discovered in the act and arrested.

Bogus auction sales in the North End, Portland, Ore., where legitimate auctions are purported to be held, received a scathing denunciation from one of the judges of that city, recently, when five men were brought before him charged with vagrancy. It was shown that the men were "cappers" for two well-known bogus auction houses, and that they had been guilty of several questionable transactions. The five were sentenced to 30 days in the county jail.

The Executive Committee of the Oregon Retail Jewelers' Association met in Portland, recently, and arranged for the annual convention that is to be held in that city, May 10 and 11. The committee which met in Portland consists of the president of the association, F. M. French, Albany, Ore.; Thomas Howard, Marshfield; I. E. Staples, Portland; H. M. Leffert, Portland; C. H. Williams, Condon; E. J. Jaeger, L. W. Brems, J. O. Watts, O. A. Kramer, Portland.

Minneapolis.

A. G. Feinberg, Brownton, Minn., formerly in business in this city, was a visitor recently.

Harry F. Legg and Arthur E. Paegel, both well-known retail dealers of Minneapolis, are members of the present grand jury.

Ludwig Holmes, casemaker for Ludwig Schwarz, has announced his engagement to Miss Olive Ford, of this city. They are to be married in September.

Traveling representatives of wholesale jewelers who called on the local trade during the past week were: Mark Franklin, Goldsmith Jewelry Co.; and a representative of the Farrington Mfg. Co.

The Thomas F. Wilson Jewelry Co. has leased a large store room near the center of the upper Nicollet Ave. shopping district and will move from its present location at 238 to 903 Nicollet Ave., April 1.

Among the out-of-town jewelers who called on the local trade, last week, were W. T. Pierce, Beardsley, Minn.; H. P. Marx, Shakopee, Minn.; Mrs. F. F. Williams, Waterville, Minn., and Gust Werner, South Haven, Minn.

Local jobbers have received word of the bankruptcy of Veilleux Bros., Wahpeton, N. Dak. The schedule of the firm shows assets of $2,769, with exemptions of $1,000 claimed, and liabilities of $3,196. Each member of the firm also files individual statements of assets and liabilities.

David J. Willis, formerly in the employ of M. L. Cohen & Co., and who recently became proprietor of the candy store in the Metropolitan Theater, suffered a loss of $1,500 in a fire which occurred in his establishment, last week. The flames were discovered just 20 minutes after the close of the performance and filled the theater auditorium with smoke.

The local authorities are becoming very watchful and strict about enforcing the law which prohibits anyone not licensed as an optician from fitting eyeglasses. Two prominent local jewelers were arrested rerecently on this charge. In one case the optician employed by the firm had left the city but a few days previously. One member of the firm has an optician's license, but he permitted an employe who had no license to take charge of the optical department temporarily until a regular optician could be secured. In consequence he was haled into court and fined $20. The case of the other jeweler, after a preliminary hearing last Thursday, was continued for a week.

Harry A. Lunda, 119 Central Ave., had his window robbed of diamonds, watches, jewelry and fountain pens recently, aggregating a loss of about $1,000. Mr. Lunda had placed the goods in the window for display on Sunday and left the store to attend church. When he returned, about two hours later, to put the diamonds and valuables in the safe, he discovered the robbery, the window having been cleared. Entrance was gained by prying open a rear window. A light was burning within and people were passing constantly, but the job was done without arousing any suspicion. No attempt was made upon the safe, and none of the silverware in the show cases was taken.

Philadelphia.

W. C. Penfold was a recent visitor to this city.

Samuel Clothier, 1200 Arch St., has given up business.

B. B. Topping, Milford, Del., is renovating his store.

M. A. Keeport, Reading, Pa., has remodeled his store.

Frank Gould, 809 Chestnut St., is seriously ill at his home.

Tilghman Bros., Cape Charles, Va., are occupying their new store.

It is rumored that Kagen & Co., Reading, Pa., are selling out at auction.

W. S. Wicker has resigned his position as watchmaker for E. S. Radley.

G. W. Hurlburt returns this week from a nine weeks' trip through the west.

Mr. Bayes, of Bayes & Knight, 727 Sansom St., is in New York on business.

Thos. H. Bowen & Co., Bridgeton, N. J., are having a successful silver sale.

James Kalback, retail jeweler, has moved into his attractive new store, 13 N. 9th St.

William H. Doebele, 805 Sansom St., has been ill at his home for the past week with Grippe.

Joseph Weyll, watchmaker for the trade, has taken quarters in the new Tuttle building, 124 S. 8th St.

Charles L. Drown spent some time in the trade, last week, in the interests of the Ostby & Barton Co.

W. F. Meyer, Reading jeweler, was a visitor last week and went home the proud possessor of a new car.

Thomas Judge, with Joseph B. Bechtel & Co., has returned from a successful trip through the coal regions.

W. S. Steinmetz, retail jeweler of Pen Argyl, Pa., was in town last week and purchased a Ford automobile.

J. E. Caldwell & Co. announce an exhibit of exclusive sterling silverware, beginning Monday, March 14.

B. Cohen, retail jeweler of Catasauqua, will shortly open a jewelry store at 223 Hamilton St., Allentown, Pa.

Henry Bolte, Jr., Atlantic City, N. J., has gone on a pleasure trip to Florida as a member of Atlantic City Councils.

Frank Ryder, of Walter E. Haywood Co., and M. Payson, representing the Finberg Mfg. Co., called on the trade last week.

George Hilsinger, representing J. A. Dunn & Co., Providence, R. I., visited the wholesale and jobbing houses last week.

G. E. Morrill, traveling for H. O. Hurlburt & Sons, has just returned from a successful business trip through the eastern shore.

Mr. Thompson, representing C. Ray Randall & Co., North Attleboro, Mass., was here during the week and booked many orders.

Frank Kind and Morris Kind, of the firm of S. Kind & Sons, 1110 Chestnut St., sailed, last Tuesday, for Europe on the *Lusitania*.

The stock and fixtures of the Futernik Co., recently in bankruptcy, will be sold on the premises, Tuesday morning, March 22, at 10 A.M.

Suit was brought, this week, by the Photo Jewelry Co. against Lewis & Clark Official Photograph Co. A verdict for defendant resulted.

William Sutton, with Earle & Co., and secretary of the Merchants and Manufacturers' Association, is spending his first vacation in years at Atlantic City.

At the conference called, last Friday, by the United Business Men's Association to settle the Transit difficulties E. J. Berlet represented the Walnut St. business men.

Mrs. Charles Hoskins, wife of a prominent stationer of this city, died suddenly at her home in Glenside Tuesday, March 8. She is survived by her husband and one daughter.

The local jobbers' association has appointed a committee to assist in making the meeting of the Pennsylvania Retail Jewelers' convention which is to be held in this city, May 19 and 20, a rousing success.

After an extensive trip, which started Sept. 1 from this city, Robert Keil, traveling for Frank H. Noble & Co., Chicago, returned last week looking the picture of health and glad to renew old friendships. Mr. Keil reports excellent business.

Morris Smith, 1740 E. Passayunk Ave., was arrested last week on complaint of M. Scott, retail jeweler of 8th and Walnut Sts. Mr. Scott charges Smith with having received various pieces of jewelry stolen from his store by an employe. Smith and the boy have been held for a further hearing.

William Comb, of N. 10th St., was held for a further hearing, last week, charged with being an accessory in the robbery of a jewelry store at 16th and South Sts. Many complaints have been received of robberies in this district, and the accused tallies with the description sent through in the complaints.

Chestnut St. business men called on the Mayor, last week, and presented a resolution requesting the wood-block thoroughfare rather than the asphalt. The committee which visited the Mayor was composed of J. E. Caldwell, of J. E. Caldwell & Co.; Joseph Bailey, of the Bailey, Banks & Biddle Co., and many other Chestnut St. merchants.

The sudden death of Mrs. Corinne Kaas Wolfe, daughter of Andrew Kaas, a well-known local jeweler, recalls to many Philadelphians the beautiful Mrs. Wolfe, who was prominent socially and known for her kindly, charitable interests. Though Mrs. Wolfe had been ill for a period of years, her death, which occurred March 4, was a severe shock to her many friends.

George Richardson, of Front St., this city, was held last Wednesday in $800 bail for court by Magistrate Mackin. The accused was held on the charge of stealing $500 worth of jewelry from the store of Asenstein & Gordan, 517 S. 4th St. The police who made the arrest testified that he had found some of the stolen pieces in the cellar of Richardson's home.

Reider's loan office, 22d and South Sts., was entered, last week, by George Finlay, who lost no time in locking the door and was just in the act of opening a show case when the jeweler appeared and summoned the police. The prisoner resisted arrest so strenuously that the policeman lost his badge, helmet and club. The man was finally subdued and taken to headquarters, where he was held in $1,500 bail to answer Beaton on the charge of assault and battery.

The following jewelers were s this city during the week: Tho Trenton, N. J.; T. C. Kremer, P Pa.; D. H. Krause, North Wa B. McFarlan, East Downingtow E. Hunter, Beverly, N. J.; R man, Atlantic City, N. J.; R Burlington, N. J.; Willis P ton, N. J.; H. S. Kratz, Sou and Otto Jarck, Easton, Pa.

On a warrant issued in New ing him with the theft of jew at $1,600, John F. Devine, 19 y West End Ave., New York, w by Central Office Detectives Cunick in Broad St. station las charges against the young mar ferred by L. B. Walters, of Devine was locked up in the Cit the room occupied by him dur in this city will be searched

Washington, D.

S. Greenberg, who cond and watch repairing store a N. E., has given up the bus a tailoring establishment n P Ave.

Traveling men in the city dur week included: Charles A. Pa son-Roubaud Co.; C. H. McAr huber & Lehrfeld; A. Broder, M Herback-Demer Co.; Jacob Mill sentative of Charles Arms J. W. Nevins, J. B. Bowden &

The secretary of the Retail Je sociation of the District of Col receipt of a letter of thanks fro Chamber of Commerce for th given by the association to the appreciation of the latter's kind lowing the jewelers the use of in which to hold their meeting

Albany, N. Y.

It was reported here that San berg's jewelry store, 145 S Schenectady, had been robbed stock valued at about $500. The into the store by a rear window

Jos. Peyzner, dealer in notions at 289 S. Pearl St burned about the arms and fire which recently wrecked t of his establishment. While h a fire from some old paper t plosion which blew the fla store and ignited Mr. Pey Before the flames could be ex left hand was badly burned also suffered.

The creditors of the Art M Co., with offices in Meriden, petition in the United S cently asking that the judged bankrupt. The liabilit be $52,000, the assets are u the creditors are Grey C. Dwig W. H. Squire has been named receiver of the concern. The app C. O. Lambert, Bridgeport, and A and G. L. King, Meriden. It i that the concern will be reorgani

INDEX TO ADVERTISEMENTS.

...Oil., & Co. 44
...N. Co. ..... Inside front cover
...Gem & Pearl Co. 72
...Platinum Works. 102
...Bros. & Co. 58
...n Bros. Co. 11
...Chain Co 34
...hn. & Sons 130
...Co. 118
...H. F., Co 17
...N. Co 32
...ewelry Co 53
...con. 28, 43
...otter. 113, 118
...retzfeller Co. 45
...L., & Co. 47
...lasser 36
...& H. 131
...O., & C 6
...R., & Co 26
...& Co 48
...Co 46
...Vitelli 72
...B., & Co. 36
...olytechnic Institute. 120
...F., & Co 19
...& Co. 42
...laurice 62
...s. & Henius Co. 66
...owe & Co. 37
...Plating Co. 52
...National Bank. 84
...Frères Co. 49
...& Colamarino. 49
...Straight 131
...& Son 53
...Co. 39
...E. M. 86d
..... 43
...Beguelin. 82
...Co. 62
...h Fitzgerald. 43
...Valton 70
...John 124
...Ck & Co. 38
...E. L., Jewelry Co. 38
...Louis J. 53
...i, James H. Sons Co. 131
...e, F. & Son. 48
...H., & Co. 100
...agnall & Co. 33
...r, C., & Sons. 124
...h. Henry N. 86d
...ampden Watch Co. 10
...e Co. 36
...e & Co. 68
...a I., & Co. 86d
...n Bros. 70
...lonal Watch Co. 104
...si, A. & S., Co. 68
...s, oseph. & Co. 3
...ne & Cook Co. 18
...r, heodore W., & Bro. Co. 26
...ke, Jos., Sons. 74
...Henry, & Bro. 30
...Oil Co. 130
...ei N. W. & Co. 42
...a & Griser. 45
...e, ttinger & Co. 60
...rs Electric Co. 118
...a Hill & Co. 86d
...th Bros.' Smelting & Refining Co. 8
...fud Bros. 60
...r, Julius 66
...a Co. 80
...te T. B., & Son. 130
...y Co. 48
...m Riglander & Co. 16
...o Chas. E., Co. 41

Hand, James L. 97
Handy & Harman 128
Harris & Harrington 117
Hart, D. A., Co. 52
Haskin, J. B. 43
Hedges, A. J., & Co. 39
Hedges, Wm. S., & Co. 70
Heller, L., & Sons. 64
Henckel, G. A., & Co. 43
Herpers Bros. 128
Hirshberg, A. S. 68
Hooper, H. J. 132
Howard & Cockshaw 54
Howard, E., Clock Co. 116
Hraba, Louis W. 121
Hgen & Wakefield Co. 39
Illinois Watch Case Co. 114
Illinois Watch Co. 86h
Ingersoll, Robt. H., & Bro. 110
International Silver Co. 24, 25
Irons & Russell Co. 45
Jacot Music Box Co. 124
Jeanne, F. A. 68
Jenkins, F. W., & Co. 126
Johnston, W. J., Co. 86b
Jorgeson, F. C., & Co. 120
Judels, Henri E., & Jos. E. 66
Juergensen, Jules 117
Kahn, I., & M., & Co. 58
Kansas City Horological School. 117
Katz, A. R., & Lendan Co. 66
Keller Jewelry Mfg. Co. 9
Kelly & Steinman, Inc. 124
Ketcham & McDongall. 124
Kinney Co. 47
Klotz, E., & Co. 49
Kohlbusch, Herman, Sr. 130
Kohn, Alois, & Co. 36
Krels & Hubbard. 50
Krementz & Co. 35
Krower, Leonard 53
Kupper, H. C. 126
Larter & Sons. 56
Lees & Sanders. 131
Lelman Bros. 128
Lelong, L., & Bro. 131
Lewy & Cohen. 40
Liberty National Bank. 84
Llenhard's, R. A., Mechanical Works. 132
Lisner, D., & Co. 34
Lorsch, Albert, & Co. 58
Macdonald, R. B., & Co. 46
Market & Fulton National Bank. 84
Marsh & Co., C. A. 32
Marsh, Brown, Mather Co. 86d
Marson, Arthur, Inc. 120
May, Frank T., Co. 37
McIntyre Watch Co. 114
Mercantile National Bank. 84
Merrill, S. K., Co. 44
Meyerowitz Bros. 66
Mitchell & Tillotson. 98
Morgan Jewelry Co. 47
Mount & Woodhull. 68
Murray, Dan I. 74
Myers, S. F., Co. 48
New England Watch Co. 108
Newark Jewelry Co. 44
Nordt, John C. 120
Occidental Gem Corporation. 97
Ollendorff, I., Co. 45
Omega Watch Co. 115
Oneida Community, Ltd. ....Outside back cover
Oppenheimer Bros. & Veith. 64
Oppenheimer, H. E., & Co. 66
Oskamp, Nolting & Co. 48
Osmers, Dougherty Co. 40
Osmun-Parker Mfg. Co. 36
Ostby & Barton Co. 12

Pennsylvania Watch Case Co. 111
Percival, D. C., & Co., Inc. 86b, 86o
Potter & Buffinton Co. 31
Powers & Mayer. 15
Prior, Chas. M. 45
Providence Stock Co. 48
Racine, Jules, & Co. 116
Ranlett & Lowell. 50
Reinbold, Jos., Bronze Co. 124
Renziehausen, W. F., Co. 131
Revell, A. H., & Co. 120
Rice's, Bernard, Sons. 53
Richardson, Enos, & Co. 41
Robert, Edmond E. 117
Rockford Silver Plate Co. 51
Roessler & Hasslacher Chemical Co. 130
Rogers, Simeon L. & Geo. H., Co. 27
Rogers, Lunt & Bowlen Co. 21
Ross, S. B., & Co. 70
Roy Watch Case Co. 116
Rudolph & Snedeker. 117
Rumpp, C. F., & Sons. 44
Sapo, Morris 42
Saunders, Meurer & Co. 70
Schisgall, Theodore. 112
Schloss, Julius, & Co. 46
Schorr, A. 68
Sessions Clock Co. 117
Sexton, Wm. L., & Co. 40
Sexton, Wm. L., & Son. 38
Shanley, B. M., Jr., Co. 37
Sheppard, E. R., Mfg. Co. 48
Silbermann, Kohn & Wallenstein. 38
Simons Bro. & Co. 28
Sipe, Sam. F. 86d
Smith, Frank W., Co. 22
Smith, Wm., & Co. 48
Snow & Westcott Co. 38
Solidarity Watch Case Co. 30
Sommer Clock Co., Inc. 53
Sonthall, A. C. 53
South Bend Watch Co. 102
Spencer, E. L., Co. 46
Star Watch Case Co. 14
State Bank. 84
Stern Bros. & Co. ....60, 134, Inside back cover
Sternau, S., & Co. 29
St. Louis Watchmaking School. 120
Street, Geo. O., & Sons. 38
Sussfeld, Lorsch & Co. 133
Swartchild & Co. 102
Swenarton, W. H. 130
Swigart Watch & Optical Co. 31
Tannenbaum & Co. 70
Tannenbaum, L., & Co. 64
Tavannes Watch Co. 115
Thorpe, C. G. 50
Tilden-Thurber Co. 29
U. S. Smelting & Refining Works. 131
Wachter Mfg. Co. 116
Wadsworth Watch Case Co. 13
Wagner Comb Co. 42
Waite-Thresher Co. 49
Waldron & Carroll. 43
Waltham Watch Co. 100
Washburn, C. Irving. 120
Wendell & Co. 7
Wheeler, Hayden W., & Co. 62
Whiteley, Alfred. 130
Whiting & Davis Co. 20
Wiener & Zilver. 68
Wilcox & Evertsen. 25
Wodiska, Julius. 42
Wolfsheim & Sachs. 102
Wollstein, L. & M. 131
Wood, J. R., & Sons. 4, 5
Woodside Sterling Co. 23
Wright Pen Co. 124
Zarembowitz, A. 126
Zirnth, Henry. 33

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

POSITION wanted by young watchmaker of good habits. Address L. W. Hoyt, Orleans, Mich.

GIRL, 20, wishes position in office; experienced in clerical work. "G., 1762," care Jewelers' Circular-Weekly.

SALESMAN wishes to connect with a reliable house; New York City and vicinity. "T. C., 1771," care Jewelers' Circular-Weekly.

ENGRAVER AND WATCHMAKER desires permanent position; first class references. "D. P., 1749," care Jewelers' Circular-Weekly.

YOUNG MAN, hustler, would like position as salesman with manufacturer or jobber. "H., 1711," care Jewelers' Circular-Weekly.

WATCHMAKER, practical on all work; long experience; tools and references. Address "C. J. T., 1740," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on Swiss, American and all kinds of complicated watches. A. Fisk, 229 E. 74th St., New York.

JEWELER wishes position on medals and badges or repair work in or near New York City. Julius Jurgensen, 135 Flushing Ave., Altoona, N. Y.

YOUNG MAN desiring position as engraver, jeweler and assistant at watch work; can furnish references. "H., 1741," care Jewelers' Circular-Weekly.

COMPETENT registered optometrist, New York, and jewelry salesman; 15 years' experience; A1 references. "C., 1699," care Jewelers' Circular-Weekly.

WANTED, BY APRIL 15, position by good watchmaker and engraver; own tools; best references. Address "K., 1717," care Jewelers' Circular-Weekly.

CLOCKMAKER and jewelry repairer, wants position; A1 references; good salesman. Address "Black Opal, 1781," care Jewelers' Circular-Weekly.

POSITION AS APPRAISER with first class pawnbroking house; good address and first class references. "G., 1738," care Jewelers' Circular-Weekly.

YOUNG MAN, good, practical watchmaker, with best of references, wishes a steady position. Address "A. N., 1779," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER wants position as foreman or assistant; has held similar position before. "S., 1769," care Jewelers' Circular-Weekly.

SALESMAN, young man, road, wishes to connect with manufacturing or jobbing jeweler; references. "F., 1767," care Jewelers' Circular-Weekly

RELIABLE WATCHMAKER and salesman, good appearance, eight years in New York City; $25 per week. "C., 1763," care Jewelers' Circular-Weekly.

YOUNG LADY, with five years' experience in the wholesale jewelry business, desires a position; can furnish best of references. "O., 1759," care Jewelers' Circular-Weekly.

YOUNG LADY, engraver and clerk, wishes position in jewelry store; will furnish tools and reference. Address "E. E., 1684," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, plain engraver, wants position; New York or Pennsylvania preferred, with good, reliable house. "M. N., 1787," care Jewelers' Circular-Weekly.

YOUNG MAN, 18, wishes position with a wholesale jewelry firm; have had 2½ years' experience; can furnish best of references. "E., 1761," care Jewelers' Circular-Weekly.

BY WATCHMAKER of eight years' experience, with best references, competent to do railroad work or to take charge of department. D. A. Seoville, Coudersport, Pa.

YOUNG MAN, 29, thoroughly experienced in repairing and estimating on jewelry repairs and special order work, desires position. J. Charles, 141 E. 56th St., New York.

SALESMAN, thoroughly acquainted with department store buyers and jobbing trade, desires to secure a good line; can show results. "N., 1757," care Jewelers' Circular-Weekly.

YOUNG LADY, Hebrew, bookkeeper with knowledge of stenography; can also speak Italian; four years' experience; excellent referenee. K. Rosenzweig, 63 E. 98th St., New York.

YOUNG MAN wants position as watchmaker; good reference; married; have had experience on railroad work; can furnisb tools. Address "H.," 15 Tazewell St., Bluefield, W. Va.

WATCHMAKER, 23 years' experience, will make early change; finished workman; best references; west preferred; $25 to $30 per week. "J. M., 1736," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, jeweler, stone setter and engraver; 15 years' experience; good references; married; want steady position. Wm. Allen, Russell, Warren Co., Pa.

FIRST CLASS jewelry jobber, stone setter and do small new work, also good monogram and script engraver; south or east preferred. Address "G. G., 1780," care Jewelers' Circular-Weekly.

JEWELER, YOUNG MAN, 24, reliable, good appearance, would appreciate clerical situation in wholesale or retail store; highly recommended. "P. A. V.," 11 Macdougal St., New York.

WATCHMAKER and jeweler, German, with 16 years' experience, five in this country, would like position in Connecticut or Massachusetts. Address "N., 1755," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, experienced on platinum, gold work and repairing, also setting, desires steady position in store or factory; salary, $20. J. Sirachura, 429 E. 14th St., New York.

YOUNG LADY desires position as stock clerk and office assistant; have had experience in wholesale jewelry business; can furnish good references. "S. H., 1760," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes a position as salesman or with a pawnbroker; furnish best of references. "S. S., 1564," care Jewelers' Circular-Weekly.

A YOUNG, but thoroughly competent clockmaker, also second watchmaker, wishes a position in New York City; tools and good references. Samuel Bernard, 292 S. 2d St., Brooklyn, N. Y.

POSITION WANTED in New York State by experienced watchmaker on fine watches and French clocks; capable of waiting on trade. Address "R., 1737," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack, all colors, mixes solutions, can install plant, also take charge, seeks steady position; give full details; references. Chas. Berlin, care General Delivery, Providence, R. I.

WATCHMAKER, competent, 20 years' experience, desires position with reliable firm; fine clock repairing and accustomed to serve on trade when required. "B. F.," 117 Morgan St., Buffalo, N. Y.

FIRST CLASS WATCHMAKER of great ability on all watches; full set of modern tools; best references and all particulars on request. Address "Staff, 1735," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, engraver and salesman wants permanent position in west or middle west; have tools, can furnish best of references; 12 years' practical experience; nine years at present position. Address Box 211, Alliance, O.

SALESMAN, young man, now se[ll]ing line in New York, Philadelphia, Washington, desires change; A1 re[f]erences. Address "W., 1591," care Jewel[ers'] Weekly.

ENGRAVER and assistant watchmak[er] position at once; can do ordinary w[ork]; act as salesman when necessary; g[ood] Address "H., 1734," care Jewel[ers'] Weekly.

YOUNG MAN, 19, quick and accur[ate] business college graduate, wants pos[ition] sale jewelry house; three months' [ex]perience. "G. E., 1770," care Jewe[lers'] Weekly.

WATCHMAKER, jeweler and sales[man] of opties, wants permanent p[osition]; years' experience; 32 years old; r[e]ences furnished. Address W. [C.] Bristol, Tenn.

YOUNG MAN wants position in [a] watchmaker and engraver; can gi[ve] ences; moral habits, neat in appe[ar]; afraid of work. "Watchmaker," 3[1] Ft. Smith, Ark.

FIRST CLASS manufacturing e[ye]mond setter, with 18 years' expe[rience]; position with first class house; s[outh] west. Address "F. B., 1699," [care] Circular-Weekly.

POSITION AS MANAGER of e[ye]s years' experience, expert on wat[ch]monds and in all branches; will g[ive] erence. Chas. Becker, 2702 Ever[green] Baltimore, Md.

BY FIRST CLASS watchmaker, fine pivoter, can also assist at e[ye] per week; south or west, small t[rade]; samples on request. "M. S., 156 [Jew]elers' Circular-Weekly.

A YOUNG MAN, 27, wishes p[osi]t[ion] of a retail jewelry store; can [gi]enees as to ability and honesty; [has] railroad work. Address "L., 17[11]elers' Circular-Weekly.

WANTED, position by travel[ing] g[en]t well estahlished trade through m[an] pable of handling high grade [line] diamonds; A1 reference. "V., 17[11]elers' Circular-Weekly.

YOUNG MAN, 19, with three yea[rs] in jewelry business, wishes t[o] f[ill] trade in good shop, with cha[nce t]o ing; knowledge of stenograp[hy]. "E[.] Jewelers' Circular-Weekly

YOUNG MAN wants pos[ition] as seven years' experience, best of r[e]liable on high grade and c[om]p[lex] at jewelry repairing. Address "[C.] Tazewell St., Bluefield, W. Va.

YOUNG MAN, 23, with exec[uti]ve t[a]l position; have had three years' ex[pe]elry novelties and imitation s[to]taking charge of factory, best re[f]1764," care Jewelers' Circular Weel

POSITION WANTED by first cla[ss] optician and salesman, quick w[or]k very best references as to h[on]est near Pittsburg, Pa., preferred 1675, care Jewelers' Circular Week

A1 SALESMAN and jewelry re[pa]re work, three years' experience in re on watch, clock and optical work, references; able to take [ch]1785," care Jewelers' Circular Wee

ENGRAVER, A1 on gen[er]al [cu]tte inscription and ornamental w[or]k, ployed, desires to make change, [of]ferred; reference the best. [Ad]1751," care Jewelers' Circular Wee

FIRST CLASS clock repairer, a[s]sistant on watches, 26 years [of] ployed, desires to make change for I have all tools and am strictly s[o]b "K., 1752," care Jewelers' C[ir]

BOOKKEEPER, long [ex]perience, ness, also some factory experience, take entire charge, und[er]stand books, filling and shipping [or]d[er]s "V., 1732," care Jewelers' Circular

POSITION WANTED by a first maker, 18 years' experience, kinds of work, fine and [com]plex references; fine set of tools. A[d]nent, 1602," care Jewelers' Circul

SITUATIONS WANTED Continued.

WATCHMAKER and clockmaker, just arrived from Ireland, desires position in New York City; can repair all kinds of foreign watches and clocks; reference for honesty and sobriety. Address "Frank," 452 Fourth Ave., New York.

WATCHMAKER, experienced watchmaker, well posted in all movements, desires to get a position; can make himself useful in any branch of the business; superintend small store; moderate salary. Address "S. P.," 68-70 Van Buren St., Chicago, Ill.

ENGRAVER AND SALESMAN, acquainted with the western trade, desires to make arrangements with a manufacturing jewelry firm selling jobbers or retailers. Address "L., 1743," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg.*, Chicago, Ill.

FIRST CLASS watchmaker desires position; 15 years' experience; age 33; thoroughly competent, sober and reliable, used to taking in and delivering work, first class references; west preferred. Address Chas. A. Harrison, 402 S. Fourth Ave., Manchester, N. Y.

PERMANENT POSITION wanted by first class watchmaker, good engraver and salesman; eight years' experience, familiar with railroad watches; own set of tools; married; best of references; Pennsylvania preferred. Address "L., 1713," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years of age and of good habits, wants a position by April 20; can do good watch work and am fair engraver and jeweler; took two months' course at Bradley Horology School; have own tools. Address H. W. Miller, 153 N. Second Ave., Peoria, Ill.

WATCHMAKER AND, by a first class watchmaker and fine engraver of 23 years' experience, position in Illinois or Indiana; American, good appearance; best of glass references; do not use tobacco or liquor; $20 per week. Address "Ohio, 1346," care Jewelers' Circular-Weekly.

WATCHMAKER of unusual ability, competent on high grade and all complicated watches; minimum of mistakes in his work; good refractionist; unquestionable references, is now open for position with a house that appreciates good work; location no object. Address "L., 1774," care Jewelers' Circular-Weekly.

ENGRAVER AND SALESMAN wishes permanent position with good jeweler, with chances of learning watchmaking; settled young man and strictly temperance, willing to accept a reasonable salary to start; best of references as to ability. "R., 1739," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, young man, of good appearance, honest and reliable, capable of taking charge of entire repair work, industrious at all times, with highest references, desires to open for position in up-to-date jewelry store. Address "B. M., 1791," care Jewelers' Circular-Weekly.

WHAT INDUCEMENTS have you to offer an experienced watchmaker, capable of pleasing first class trade and taking charge of same; married, age 30; 10 years' experience; now permanently employed in New York State, wishing change to the middle west or south? Address "L. M., 1606," care Jewelers' Circular-Weekly.

FIRST CLASS modeler on engraving machine desires final work; fine sample chaser, capable of making own designs, also to solder and mount stones. Work: 26 years' experience in different countries in Europe and the United States; would like to be connected with a reliable firm. Address "M., 1700," care Jewelers' Circular-Weekly.

YOUNG LADY, several years' experience, desires position with manufacturing or wholesale concern; can take entire charge of factory and office; understand jewelry trade in every detail, also a thorough double entry bookkeeper and accurate typewriter if necessary; hard worker. Address "J., 1729," care Jewelers' Circular-Weekly.

WATCHMAKER, FIRST CLASS watchmaker and salesman, good habits, single, pleasing address, capable of meeting all classes of customers in an intelligent manner, employed at present as head watchmaker for one of the leading firms of the west, desires change April 1st; west preferred; no position considered that will not pay less than $25 per week; all correspondence will be answered on date of receipt. Address "E. R., 1775," care Jewelers' Circular-Weekly.

SILVERWARE SALESMAN, thoroughly competent high class man, thoroughly acquainted with the best trade, 15 years' experience, is open for a representative line of silverware in western territory; can furnish good suggestions for building up a line; strictly temperate; am employed at present; good reasons for wishing to change. Address "Silverware, 1375," care Jewelers' Circular-Weekly.

Help Wanted.

FIRST CLASS WATCHMAKER and engraver. N. M. Ruddy, New London, Conn.

TRAVELING MEN wanted to carry side line, calling on retail jewelers. Room 30, 41-43 Maiden Lane, New York.

GOOD JEWELER, engraver and stone setter; permanent position to right party. Address A. Y. Bosswell, Tulsa, Okla.

PERMANENT, good salary; The Button Oliphant Co., Bridgeport, Conn., want competent, first class watchmaker, engraver and jeweler.

WANTED, a first class engraver or optician and engraver, at once; highest wages paid. Apply McMillan, The Diamond Specialist, Vancouver, B. C.

WANTED, good watchmaker and engraver; steady position; $20 to $25 weekly to right party; married man preferred. A. Krautheim, Muskegon, Mich.

WANTED, cut glass salesman, one who has a trade; will make liberal arrangements. Address "Cut Glass, 1607," care Jewelers' Circular-Weekly.

JEWELER who can make cluster and festoon platinum and gold work and set stones, job, etc.; permanent position. Arthur M. Field Co., Asheville, N. C.

FINE ENGRAVER who can assist in watch or clock work; send samples and particulars; permanent position. Arthur M. Field Co., Asheville, N. C.

SOUTHERN MAN wanted to carry a manufacturer's line of plated jewelry as a side line on a commission basis. "R., 1697," care Jewelers' Circular-Weekly.

SALESLADY, experienced in wholesale jobbing jewelry house; must be good stock clerk; good reference. Address "C. C., 1730," care Jewelers' Circular-Weekly.

WANTED, good watchmaker, engraver and salesman, at once; sample of engraving and references required in first letter. J. F. Sarratt, Jr., 410 Market St., Steubenville, O.

WATCHMAKER, clock and jewelry repairer, must be good workman and a salesman, sober and reliable; good appearance; steady position; $18 a week. A. C. Wanner, Freeport, Ill.

APRIL 15, OR SOONER, first class watchmaker and optician in town of 6,500; permanent position; must furnish references and state salary expected. C. O. Booth, Oelwein, Ia.

PROMINENT Maiden Lane wholesaler wants road man with experience; salary, $2,000 and up; state full particulars. Address "Confidential, 1721," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker; give full particulars in application, age, experience, nationality, whether married or single; permanent position. Jules Wendell & Son, Oswego, N. Y.

YOUNG, experienced traveling salesman wanted for jewelry house; neat and ambitious; do not make application unless fully qualified. Address "U. S., 1783," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker and engraver, young man preferred; send reference and sample of engraving in first letter and state salary expected; permanent. R. Heine, Talladega, Ala.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, AT ONCE, young man who can do first class jewelry and clock repairing; good opportunity for advancement to the right party. Address W. T. Eisensmith, Box 358, Charleston-Kanawha, W. Va.

WANTED, WATCHMAKER to manage store in western Iowa; leading jewelry and drug store; population, 1,200; prefer optician; good wages to one who is recommended. Address The A. F. Smith Co., Omaha, Nebr.

WANTED AT ONCE, man who can do first class clock and jewelry repairing, preferably a young man and preferably one who can engrave; state salary, references, etc., in first letter. T. J. Ellis & Co., Jonesboro, Ark.

WANTED, first class watchmaker and engraver in Michigan town; must have best of references; send sample of engraving; steady position, good wages. Address H. F. Hahn & Co., Wabash Ave. and Monroe St., Chicago, Ill.

COMPETENT CLOCKMAKER, who resides in New York or vicinity, who is employed or in business and in a position to take on more work when required. Address in writing, Hahl Automatic Clock Co., 103 Park Ave., New York.

WANTED, first class engraver and optician to take charge of both departments, in one of the large cities in Texas; must come highly recommended; first class salary for a first class man. Address "D., 1206," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER and fair jewelry repairer; permanent position for all around man. Henderson, jeweler, Coney Island, N. Y.

FINE WATCHMAKER, manufacturing jeweler and expert engraver to take the place and pay of two "near good" men; work must be kept up; man with few comebacks can do it; must own tools. Address "A., 1764," care Jewelers' Circular-Weekly.

WANTED, first class clockmaker, must be experienced and able to handle all kinds of clocks; good address and appearance; first class reference required. Apply, if possible, in person to Hartdegen & Co., cor. Broad and West Park Sts., Newark, N. J.

WANTED, YOUNG MAN understanding engraving, jewelry work, stone setting and clock repairing work; second man under experienced watchmaker; give references, sample of engraving and state experience. Lincoln H. Hall, Trinidad, Colo.

WANTED, assistant, all around young man to finish trade under fine all around workman; steady place with reasonable good wages to start; one who has had store experience; best of reference. Address "Jeweler Nearest to Post Office," Jacksonville, Ill.

FIRST CLASS WATCHMAKER, capable to take full charge of repair deuartment, must be A1 on railroad and all high grade work; good future for the man who can make good; give age, reference and state experience. Address "K., 1702," Jewelers' Circular-Weekly.

ENGRAVER and jewelry repairer for my new store; a steady, pleasant position for a competent man; state references and all particulars in first letter. George Honnet, jeweler, Wilmington, N. C.

SALESMEN, it is desired to establish local agencies in all the leading cities throughout the United States, Canada and Mexico, on a profitable proposition which does not require any investment of cash; using spare time only, you can substantially increase your income. Write to-day for further particulars and secure the agency for your city. W. B. Collins, 19 Union Sq., New York.

WANTED, an experienced salesman with a good trade in medium size towns, who can invest a few thousand dollars, can find very favorable opportunity sharing with a manufacturer, whose goods and prices are very attractive. "G., 1773," care Jewelers' Circular-Weekly.

WANTED AT ONCE, an assistant watchmaker and engraver, also to do clock and jewelry work and be able to wait on trade; must be up in the business; permanent position and good salary; sample of engraving and reference with application. Address H. J. Homrich, 915 Third Ave., Huntington, W. Va.

(*Special Notices continued on page 96.*)

Special Notices.

(*Continued from page 95.*)

Business Opportunities.

FOR SALE, jewelry store in good town in northern Idaho; $2,200 will take it; will answer all correspondence. Address Box 354, Harrison, Idaho.

FOR SALE, a fully equipped manufacturing jewelry plant with a line of best customers; can be bought cheap. Address "Box 1748," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business in town of over 7,000; good repair trade and fine place for a practical man; price, $750. "M., 1775," care Jewelers' Circular-Weekly.

JEWELRY STORE in southeast Alabama for sale, town of 3,500 population; only jewelry store and fine opening; $300 will buy it; did $7,500 business in 1909. Address "P. W. E., 1714," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker as a partner in an established jewelry business in Detroit; must have $5,000 to invest; an excellent proposition is guaranteed; write at once. "C., 1708," care Jewelers' Circular-Weekly.

$3,500 BUYS only jewelry store with phonograph business in good Oregon town of 1,500; last year's watch repairs, $1,200; fixtures, safe included, $200; can reduce if necessary. "M. C., 1742," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale on one of the best streets in Cbicago; established 18 years; $7,000 stock; will reduce if desired; five years' lease. Address "S., 1422," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FOR SALE, old established jewelry store in growing surburban city, best location; business increases every year; stock and fixtures about $10,000; can reduce; owner wishes to retire. "Owner, 1696," care Jewelers' Circular-Weekly.

WE WANT a first class jeweler in every principal city where we are not represented, to handle an exclusive line of fine quality cut glass and to act as agent within his territory. Address "Cut Glass, 1629," care of Jewelers' Circular-Weekly.

FOR SALE, jewelry store with stone cutting plant equipped for manufacturing jewelry, in a good and prosperous western town of 20,000; will invoice $4,500; good reason for selling, other business. Address "T., 1547," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to ratcd dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, an established jewelry store, doing a fine business on one of the main avenues of New York City, established at this stand for 18 years; reason for selling, party is retiring from business. For further particulars address "E., 1772," care Jewelers' Circular-Weekly.

FOR SALE, established jewelry business in Detroit, fine fixtures and up-to-date stock; will invoice about $12,000; require $5,000 cash; best location downtown and reasonable rent; 6½ years' lease; good proposition. Write to "W. 1707," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry business for sale, complete set of watchmaker's and jeweler's tools and machinery; reason for selling, death of owner; 18 years at present store; established about 35 years; reasonable price. Mrs. Hugo Hintze, 150 W. 28th St., New York.

EXCELLENT CHANCE for wide-awake person with $8,000 to $10,000 to buy attractive jewelry and optical store in Atlantic City, N. J., on the Boardwalk, established 15 years; reason for selling, going in other business. Address "D. K., 1681," care Jewelers' Circular-Weekly.

THE CHANCE of a lifetime; a complete factory and office, up-to-date power machinery, tools, die cutters, metal, etc., stock of hard enamel souvenir jewelry, situated at Niagara Falls, N. Y.; good reasons for selling. Address J. J. Zock, 67 W. Adelaide St., Toronto, Ont., Can.

FOR SALE, jewelry store with clean, up-to-date stock, in good Ohio manufacturing town of 30,000; best location in city; will invoice about $7,500; can reduce one-half; will sell all or half interest to good, live partner; auctioneers don't answer. Address "B., 1710," care Jewelers' Circular-Weekly.

SPLENDID OPPORTUNITY for practical man with some capital, in manufacturing town of 12,000 largest railway shops in the soutb and three other large enterprises; not a vacant house in town; business averages $1,200 per month; will bill right. Address "Southland, 1724," care Jewelers' Circular-Weekly.

FOR SALE, stock, good will and fixtures of only jewelry and optical store in growing manufacturing town of 2,000; established 15 years; lease goes with sale; best location in town; store and dwelling with all modern improvements, $30 per month; will reduce stock to suit purebaser. Frank W. Hayes, Montoursville, Pa.

THE CHANCE of a lifetime; for sale, one of the oldest retail jewelry stores in New York City, established over 45 years in one of the best locations, carrying over $65,000 worth of stock; must sell for cash; best references; reasons for selling, settling up an estate. Address "C. T. O., 1595," care Jewelers' Circular-Weekly.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

ADJOURNED bankrupt sale; the sale of the H. D. Cone Jewelry Co.'s stock of goods, Cedar Rapids, Ia., has been adjourned to Tuesday, March 22, 1910, at which time it will be sold at public auction to the highest bidder, for cash; stock and fixtures invoiced at $23,000; favorable lease for long term, if desired. F. Braun, Trustee.

WELL ESTABLISHED jewelry business, best store in one of the best towns in Oklahoma; population 12,000; chief manufacturing and fastest growing city in the state; stock clean and well selected, invoice $10,000; fixtures $2,000; can reduce; want to retire. Address "X. D., 1463," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, one large fireproof jeweler's safe; bargain. Apply 9 Maiden Lane, room 901, New York.

SAFE, 5 x 3 x 2½ feet, double door, for sale, bargain. Inquire Arcade Jewelry Bijou, 15 Maiden Lane, New York.

ONE of our new self-winding regulators will add prestige to your repair department; send for our new easy terms. Imperial Clock Co., Granite City, Ill.

UNEXPIRED LEASE, also counter, de stools, etc., for sale. Apply at Ro Maiden Lane, New York.

FOR SALE, genuine Chicago Watch modern outdoor electric flasher watch plete with written guarantee, at a bar dress "Complete, 707," care Jewelers' Weekly.

JEWELERS' TOOLS for sale: wire flat rollers, screw presses, foot cutting pr ishing lathe, spinning lathe, draw benc gas engine with 100-gallon tank, and s all or separate. Dallery, 512 Everg Brooklyn, N. Y.

To Let.

BENCH ROOM to let, low rent Arcade Jewelry Bijou, 15 Maiden York.

DESK ROOM for manufact always open; telephone Ford & Maiden Lane, New York.

DESK ROOM to let: telephone, stenographer free. Apply R Memorial Bldg., Chicago, Ill

TO LET, elegant spacious l.f. w light and modern improvemen wein, 26 John St., New York

PART OF OFFICE, separate, m front light, all conveniences Room 26, 68 Nassau St., New York

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WANTED, plating or coloring sh for same; would consider renair could be added. Address "Sh elers' Circular-Weekly.

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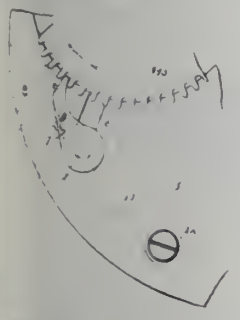
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HE UNITED STATES PATENTS THAT HAVE
D THE REGISTERED TRADE-MARKS.]

TED STATES PATENTS.

ISSUE OF MARCH 8, 1910.

WATCH MOVEMENT CLICK. WILL-
I EBSHARE, Waltham, Mass., assignor
Philadelphia Watch Case Co., River-
N J Filed July 31, 1909.

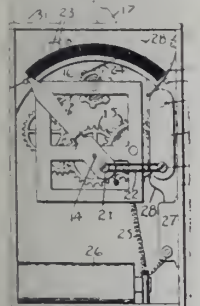
ch-movement, the combination with a
rovided with a slot, one end of which
m at approximately right angles to the
portion therof, of a click movably
said slot, a ratchet wheel pivoted to
late, with which engages the end of
a spring, one end of which is secured
k, and the opposite end resting against



reby when said ratchet wheel is re-
one direction, the click will be pulled
said slot, and forced out of engagement
ratchet wheel, and when said ratchet
evolved in the opposite direction, the
d click will engage the teeth of said
l hold it stationary.

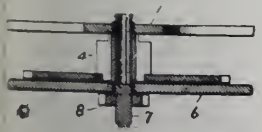
TIME-ALARM. JOHN W. HAYWOOD,
York. Filed Aug. 11, 1909. Serial No.
47.

re-alarm, the combination of a casing,
ric circuit, a segment comprising con-



in the circuit, clockwork, a contact arm
y the clockwork, and means for stopping
ork and locking the contact arm.

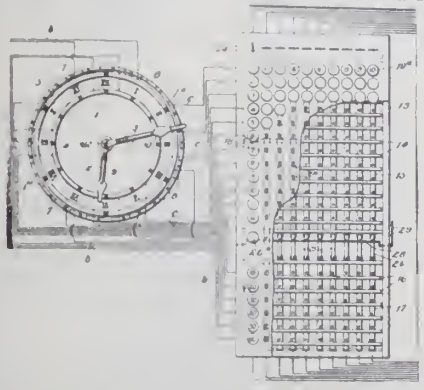
CANNON-PINION SHAFT. WALTER
B. IEHL, Waltham, Mass., assignor to the
Philadelphia Watch Case Co., Riverside, N.



iled Aug. 6, 1909. Serial No. 511,485.
atch movement, the combination with a
la and a dial plate, of a center pinion mounted between said plate and a cannon pinion shaft passing through said center pinion, said shaft being hollowed out for a portion of its length and slotted to form a spring tongue of approximately one-third of the circumference of said shaft.

951,118. ELECTRIC CALL CLOCK. OWEN P. RAGAN, Ridgeway, Mo. Filed April 15, 1909. Serial No. 490,045.

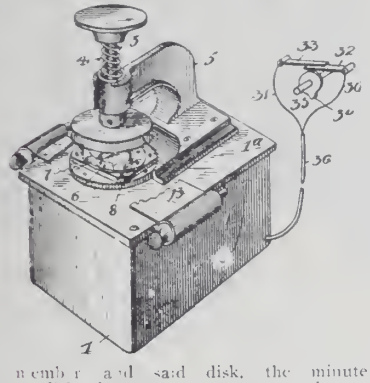
A device of the kind described comprising a dial having two concentric sectional rings, hour and minute hands co-operating respectively with said rings, a third ring having cam surfaces thereon engaged by the minute hand, said cam surfaces lifting the said hand intermittently from engage-



ment with its sectional ring, the said minute hand being hinged, a spring holding said hinged hand in engagement with the cam ring and the sectional ring, a plurality of electric circuits including signal devices, each of said circuits being connected to a section of said rings and including the hour and minute hands, said circuits being normally broken, and means for completing said circuits.

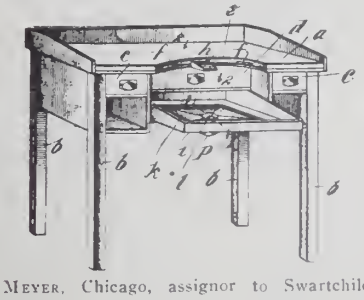
951,224. TIME-STAMP. CLARENCE C. SIBLEY, Perth Amboy, N. J. Filed Jan. 9, 1906. Serial No. 295,225.

A time-stamp comprising a dial member having a socket, a minute indicator disk journaled therein, a plate having an opening receiving said member, an arm carried by said plate and extending over said member, a pad carried by said arm over said member, anti-friction balls between the



dial member and said disk, the minute indicator disk having a recess, an hour indicator disk with a said recess, anti-friction balls between the minute indicator disk and suspended below said dial member, means to impart step-by-step movement to said wheel, a gear connected with the hour indicator disk below said wheel, a stationary gear below the first named gear, a pair of gears united and pivotally carried by said wheel and meshing with the indicator gear and with the stationary gear.

951,506. JEWELER'S BENCH. WILLIAM J. MEYER, Chicago, assignor to Swartchild &

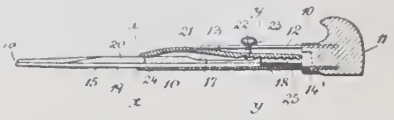


Co., Chicago. Filed June 4, 1908. Serial No. 436,593.

A work bench comprising a bench top *a* having a recess *e*, a block *h* separately engageable with different marginal parts of said recess, and an apron drawer *i* beneath the recess in the bench top in position to receive material falling from the locations of said block.

951,535. ENGRAVER'S TOOL. ALFRED S. KOCH, Lancaster, Pa. Filed April 16, 1909. Serial No. 490,370.

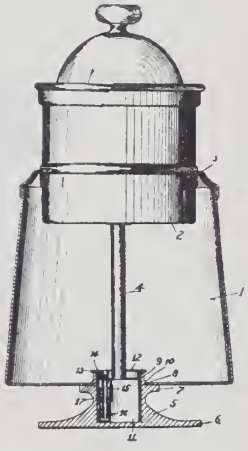
An instrument comprising a handle with a straight under and inside wall, a cutting tool



lying in said handle with its lower edge along said wall and having a projection on its upper surface, a longitudinally movable clamping member adapted at different places to engage the aforesaid projection and by its movement to clamp the tool in rigid contact with said wall.

951,581. PERCOLATING DEVICE. GEORGE E. SAVAGE, Meriden, Conn., assignor to Manning, Bowman & Co., Meriden, Conn. Filed July 8, 1909. Serial No. 506,472.

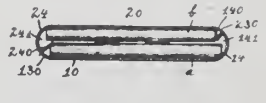
In a percolating pot, a main chamber, a heating chamber, a percolating tube having a cap at its lower and adapted to fit into and close said heating



chamber, an inlet tube passing through said cap and affording means for communication between said chambers, and means adjacent said inlet tube to form a tortuous passage for the liquid in its travel from the main to the heating chamber.

951,592. CIGARETTE CASE. JOHN CHATELLIER, Arlington, N. J. Filed June 3, 1909. Serial No. 499,980.

A cigarette case, comprising two compartments, each having a substantially flat rectangular plate with four upturned edges, a hinge adapted to unite two of these edges at one side and a lock adapted



to unite the two opposite edges at the other side, one of the two edges of each compartment at right angles to the hinge having an upturned lip of less height than the four lock and hinge edges, and the other of the two edges having an upturned lip higher than the lock and hinge edges, the corresponding higher and lower edges meeting together and completely closing the case when brought together, the wider upturned edge at each end having a reverted flange to prevent the accidental displacement of the cigarettes placed against the flat plate.

951,672. CROWN FOR WINDING-STEMS OF WATCHES. HENRY AXTELL, Berkeley, Cal. Filed Dec. 14, 1909. Serial No. 533,043.

A device of the class described comprising a key stem having an integral head, a crown having a solid top and bored out from the underside to receive the head, a plurality of tension springs arranged in superimposed relation within the bore

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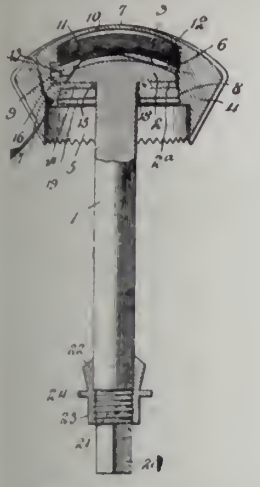
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betw n the top of the crown and the key stem hea and means for retaining the head within



wn and regulating the pressure of the upon the head.

08. CLASP. Harris Strassburg and Lipa eingold. Denver, Colo. Filed April 20, 909. Serial No. 491,127.

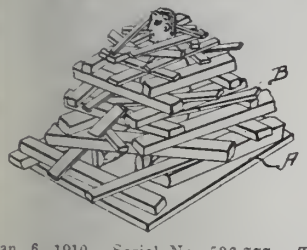
clasp, a substantially horseshoe shaped r formed of angular bars and having their rities positioned adjacent each other at one nd at the opposite end being formed into the bars being set in such relation to each as to form an angle of substantially 45° ach side of the bar, a cross bar positioned n the looped bars at the looped end thereof ngaging the angular bars, a second substan-



horseshoe shaped member formed substan- he same in construction as the first men- member but without the cross bar, and he provision of V-shaped notches formed in er edges of the bars adjacent their meeting he second mentioned member being adapted e into engagement with the first mentioned r and to have the notches formed therein the cross bar of the first mentioned mem- secure the two members in engagement ach other.

Designs.

0. BADGE OR SIMILAR ARTICLE. nna J. Moss, Collingswood, N. J. Filed



an. 6, 1910. Serial No. 536,777. Term of atent 14 years.

1. EMBLEM. James H. O'Neil, Cranston,



I. Filed Jan. 13, 1910. Serial 537,978. erm of patent 7 years.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Ported for The Jewelers' Circular-Weekly H. Swenarton (ex-Examiner U. S. Patent ff, Counsel in Patent and Trade-Mark au, New York.]

Patents expired March 7, 1910.

13. CLOCK. Almeron M. Lane, Meriden, onn.

492,840. METHOD OF PRODUCING RAISED METALLIC DESIGNS ON BOTTLES, VASES OR SIMILARLY SHAPED ARTICLES AND MEANS THEREFOR. John H. Scharling, Newark, N. J.

492,968. CUFF HOLDER. John V. Pilcher, Louisville, Ky.

493,069. KEY-POUCH. John Casey and Murray S. Chism, Philadelphia, Pa.

Design granted March 10, 1903, for 7 years.

362,244. METAL BORDER. Henrik Hillborn, Wallingford, Conn.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED MARCH 8, 1910

Ser. No. **39,828**. (CLASS 27. HOROLOGICAL INSTRUMENTS.) Aktiebolaget L. M. Ericsson & Co., Stockholm, Sweden. Filed Jan. 11, 1909.

FARAD

Particular description of goods.—Electric clocks.

Ser. No. **45,253**. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Charles A. Bennett Co., Taunton, Mass. Filed Oct. 11, 1909.



Particular description of goods.—Gold, silver, gold-plated and silver-plated flat ware, hollow ware and

Ser. No. **46,158**. (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Western Clock Mfg. Co., Peru, Ill. Filed Nov. 29, 1909.

DREADNOUGHT

Particular description of goods.—Clocks and watches.

Ser. No. **46,555**. (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Western Clock Mfg. Co., Peru, Ill. Filed Dec. 16, 1909.

IRONSIDES

Particular description of goods.—Clocks and watches.

TRADE-MARKS REGISTERED MARCH 8, 1910.

77,052. WATCH CASES AND WATCH MOVEMENTS. Illinois Watch Case Co., Elgin, Ill.

Filed June 23, 1909. Serial No. 43,208 Published Jan. 4, 1910.

77,059. COLLAR BUTTONS MADE OF PRECIOUS METAL. Stern Bros. & Co., New York.

Filed Oct. 21, 1909. Serial No. 45,437. Published Jan. 4, 1910.

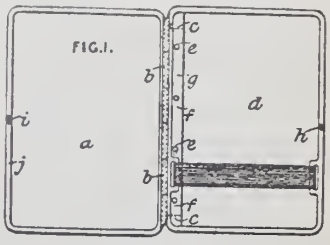
BRITISH PATENTS.

(Abridgements of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF FEB 2, 1910 (CONTINUED.)

21,914. CIGARETTE AND LIKE CASES. R. E. Eve, London, W. Oct. 16.

A case of cigars, cigarettes, visiting-cards, etc., consists of two parts *a*, *d* hinged together at *b*, the part *d* being secured to the hinge-strip *c* by



pins *e* which engage in slots *f* and are secured to a fillet *g*. The parts *a*, *d* are capable of a longitudinal relative motion equal to the length of each slot *f*, the case becoming fastened by a catch *h* on the part *d* entering a slot *i* in the part *a* and engaging with the underside of the flange *j*.

22,256. GLOBE CLOCKS. C. Werner (firm of), Villingen, Baden, Germany. Oct. 20.

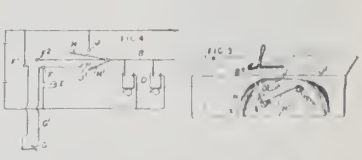
A terrestrial globe, detachably mounted on the casing of a clock provided with an ordinary dial, is rotated by the clock-work once in 24 hours. A rigid meridian arc *e* screwed to a bracket *f* sup-



ports the axis of the globe, the south polar extension of the axis carrying a bevel-wheel *g* and resting in a step-bearing *h*. The wheel *g* meshes with a wheel *c* which is fixed to a vertical arbor *b*. A graduated equatorial ring arranged around the globe indicates universal time.

22,263. TIME-ALARM SIGNALS. D. H. Smith and L. A. Hearin, Liverpool. Oct. 20.

The usual alarm spindle X, Fig. 3, of an alarm clock carries a double contact-arm H, H^1, which is electrically connected to the frame of the clock and makes contact, at the time for which the alarm has been set, with two insulated terminals J, J^1, thereby energizing two alarm bells and a lamp. The upper end of the arm H can be locked in a



hook-slot B^1 to put the alarm out of operation. The clock is mounted in an ornamental gilt-iron case, with the bells at each side of it, and the lamp preferably mounted at the front. The circuit connections are shown in Fig. 4, in which the frame and case is represented by the reference B. By having separate terminals for the bells D and the lamp E, the lamp can be energized separately at will by means of a pear-push G, which is con-

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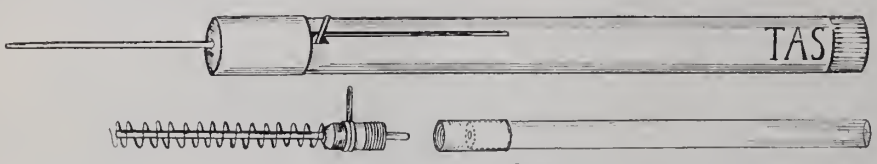
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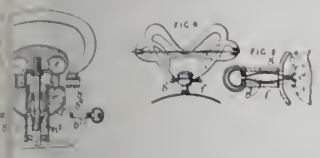
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by a flexible cord to insulated sockets F, the lock case. The button of the pear-push is allic and connected to the wire G^1, so by ching the case B with the button the D rung to give a call. Or the end of re may be transferable from the socket set F^2, so that the push G may control s stead of the lamp.

ISSUE OF FEB. 16, 1910.

S. ATCHES. H. Ginnel, Brooklyn, N. S. A. Oct. 24

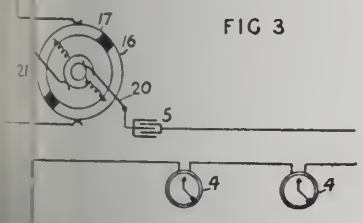
Pendants.—The bow of a watch is ahle so that it may be readily replaced w e, or, if desired, by a brooch-bow, Fig. ever, this device permits the use of a link on the watch chain. The ends b^1 are tubular, and the bow is retained by s -pins b^2, which pass into the enlarged he pendant and engage, by means of d y-turned ends b^4, with hook-shaped c^1 on a cap *e* secured to the stem *a*.



e bow, the stem is pulled outwards as g. 3, thereby raising the projections on ear of the pins b^2. The stem is held position by a split spring-sleeve *g* in engaging with an annular groove n^2 , which is provided in addition to the es for determining the winding or positions.

. LOCKS W. Fairweather, London. Abolaget L. M. Ericsson & Co., 5 Thule- Stockholm.) Oct. 26.

ocks.—Secondary clocks are driven by m a condenser which is charged and from a constant source through a peri- in the primary clock. The arrange- ses condensers in series or in parallel a simple rotating switch or a commu-



by which the condensed is not only but recharged to the opposite polarity. s the last arrangement. The wiring one side of a condenser 5 through a condary clocks 4 to one brush 21 of a nmutator 16, 17, which is connected by rush 20 to the other side of the

VATCHES. E. A. Holland, Rock Cheshire. Oct. 27. Period for grant- tent not yet expired.

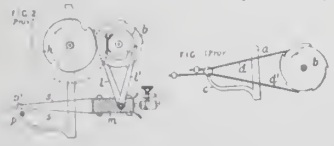
echanism.—A wheel 4, which is always h the stem-pinion 15, is supported so move laterally in order to gear with winding-wheel 3 or the hand-setting hen the stem 1 is pushed in, the wheel gear with the wheel 3 by a spring 8 he arbor 7. When the stem is pulled n elbow lever 11, the bent end 13 of



ges with a groove in the stem, is its other end shifts the wheel 4 to the position. In each of the two posi- lever 11, a pin carried by it takes into ding hole 23 in the spring tongue 22 10, the tongue thus acting as a detent. , which bears near its end against the cts as a non-return pawl on the main- 3.

22,819. Electric Clocks. T. J. Murday, Hounslow, Middlesex. Oct. 27.

In a primary clock, the circuit by which a current is transmitted to indicators is closed at regular intervals by a projection on the pendulum. Fixed to a pivoted insulating-block *m* are two arms *l*, l^1, the ends of which rest on notched disks *h*, *i*, carried by arbors of the time-train, which may be driven by the pendulum acting on a ratchet-wheel *b*. The block also bears two springs *s*, s^1 having cylindrical contact-pins p^1, p^2 at their adjacent free ends which lie near the path of a third pin *p* carried by an arm on the pendulum. At the



instant when the ends of the arms *l*, l^1 pass into the respective notches on the disks *h*, *i*, the block *m* is tilted so that as the pendulum makes its next swing, the pin *p* passes between the contact-pins p^1, p^2 and closes the circuit. Immediately afterwards, the pins p^1, p^2 are again raised clear of the pin *p*. The contact-device may be applied to any clock that is required to transmit a current at each swing of the pendulum; the levers *l*, l^1 are then dispensed with, and the block *m* is fixed. In the arrangement described, for driving the clock-train through the oscillations of the pendulum, Fig. 1, an arm *c*, projecting from the pendulum-rod *a* supports two counterweighted clicks *d*, d^1, the bent ends of which engage with the ratchet-wheel *b*. As the pendulum swings, the ratchet is alternately pulled and pushed around by the clicks *d*, d^1 respectively.

Medallion or Locket Watches.

WHY is the pendant, bow and crown applied to a watch case? "Simply custom," comes the answer from many members of the trade and public. With the advent of the first portable timepiece a means of securing it to the person of the wearer was devised in the round bow, fastened to the pendant of the case, and the custom was established. It is a fact that in the evolution from the first watch to watches of the present day the general external appearance



Fig. 1.

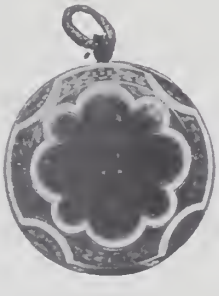


Fig. 2.



Fig. 3.

or shape remained the same, with but slight variations.

With the introduction of stem-winding movements we find that watch cases were made to resemble the older type of key-winding watches with long pendants and large bows, plus the crown required for winding, and that this type of construction is still in vogue. Hence the question, Why is the pendant, bow and crown applied to a watch case?

That these adjuncts are not necessary, and under some conditions may be considered superfluous, is shown by the construction of watches at the present time that have neither pendant, bow nor crown. Fig. 1 and Fig. 2 represent modern stem winding and setting watches, the external appearance of which resemble medallions or lockets, the eye and loop appearing at the top being the winding, setting and the suspending means. One of the many advantages of a watch constructed in this manner is the protection afforded against loss from the



Fig. 4.

bow springing out, since there is no bow to pull out.

The decree of society that watches are not to be worn with décolleté gowns is overcome with this new type of watch, since to all appearance it is a medallion, and may be diamond paved, enameled, carved or treated in any artistic manner.

Fig. 3 represents a bracelet watch without a crown, the winding and setting being accomplished by manipulating one of the chains on the sides, which is attached to the winding mechanism.

In the above watches means are provided for permitting and preventing the longitudinal movement of the stem for setting, as set forth in letters patent granted to H. W. Matalene, April 20, 1909.

Fig. 4 represents a gentleman's watch constructed without a pendant, bow or crown, with a variation in the manner of setting.

Mrs. L. M. Black, Foxboro, Mass., is about to discontinue business there and move to Mansfield, where she will open a larger establishment.

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog are listed. Special numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL., U. S. A.

NEW YORK OFFICE:
15 Maiden Lane.

GENERAL OFFICES:
131 Wabash Ave., Chicago.

THE HOROLOGICAL REVIEW

Sags Frequently Met by Young Watchmakers.

Written expressly for The Jewelers' Circular-Weekly by C. Reisner.

Herr Milthau, an expert watch-
ker, was introduced to his pros-
m-mate, John Watkins, it was
surprise for both to learn that
engaged in the same line of
work
k-bench which Watkins had in-
ront of the window contained a
s covered staking-tool and sev-
devices, shining in the light
's lamp, thus revealing the fact
room-mate that his future
interested in horology.
advanced toward the work-
bserved the tools with an eye
n, for not only was he an ex-
repairer, but also a lover of
and took great pride in making
own use
working for the trade?" he
y this time Watkins was busy-
with a 10-line Swiss chateline
vement.
lied Watkins, "I am working in
tory on adjusting, but I find it
ng way to spend some of the
evenings by fixing up some old
ments which I buy occasionally,
giving me considerable prac-
always sell them at a good

very good idea," said Milthau.
e same profession, you know,
h I have traveled a good deal
and worked with many expert
ers, I am sure it would be in-
both of us to exchange ideas,
e that in the factory they have
s of doing things very quickly
d perhaps some of my experi-
of use to you."
d replied the other, "if it is agree-
I am sure I will be only too
t."
packed his trunk and began to
ools which he expected to take
llowing morning to his new
he was to take charge of the
ment
mind if I use one of your
" he asked. "I just notice that
tools need touching up, and
islike is to be obliged to start
tools in a new place before I can do some good work for the boss."

Watkins immediately exchanged his black sack coat for a gray working coat and proceeded to put his tools in first-class condition. As he stood on the side of his new companion's work-bench overhauling his tools he remarked that he felt perfectly at home. "All I need to make me feel at home," he said, "are my tools and something to do. The only new surroundings that are of any interest to me are work shops with difficult repair jobs and an ex-

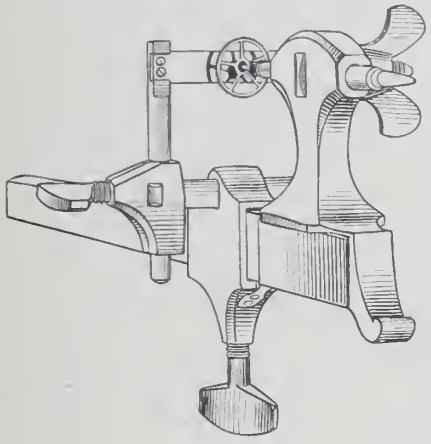


FIG. 1
Centering and drilling device

pert to inspect my work." He spoke with the air of a great musician who desired to play classical music before an appreciative audience.

"Here is something that appears very peculiar to me," said Watkins. "This watch is an old and well known make. It has the original wheels and pinions, the jewel holes and pivots are in good condition, and yet the depthing seems radically wrong. Look at the third and fourth wheels," he exclaimed, handing over the movement. "Just notice how the third wheel meshes in the fourth wheel-pinion; the depthing is shallow on some teeth and decidedly too deep on others." I examined the third wheel in my calipers and to my surprise found it perfectly round.

Milthau being pleased with the occasion to look at something in his line which at least seemed very enigmatic, sat down to examine the depthing with much curiosity. Placing the sharp point of a piece of pegwood on the pivot of the fourth wheel-pinion in order that he could hold it fast, at will, he rotated the third wheel with a pair of tweezers and examined the shake between the teeth and pinion leaves by holding the third wheel-pinion fast and letting the sides of both teeth strike one pinion leaf.

After a brief observation he took the watch apart, placed the fourth wheel-pinion in a chuck, then put it in the lathe and, while revolving it very slowly, watched the upper pivot closely.

"Just what I expected," he finally exclaimed, turning to his friend, who was watching the proceedings with interest. "You have examined the wrong wheel. The error is not in the third wheel, but in the fourth wheel-pinion; just watch the pinion closely in the lathe and you will observe that the upper pivot is slightly eccentric. That causes the pinion to mesh deep with the wheel on one side and shallow on the other. Evidently this pivot was drilled in by some novice and the only way to correct the error is to replace this pivot by one that will be perfectly in center, or, if you want to go to the expense, a new pinion would be advisable. Watkins, curious of the results that the insertion of a new pivot into the same pinion would bring, decided that he preferred to experiment with another drilling, and should that prove unpractical, it would not be too late to replace the whole pinion.

"Very well," agreed his friend. "If you like to experiment I will tell you how to go about it and I am sure the result will be satisfactory. Before you cut off the old pivot you must ascertain whether the pivot is in tight enough to prevent the drill from removing it. Generally, if the old pivot is driven in as far as it goes before the cutting is performed, it acts as sufficient plugging for the hole to stand a new drilling

"Next comes the annealing of the pinion. Take a piece of copper wire, about one inch long and twice the thickness of the pinion to be annealed. Bore a hole through the center and place it on the pinion; then heat the outer end of the tube until a blue color is visible on the pinion. By this procedure the pinion may be annealed without the slightest damage to the wheel. Copper wire is desirable for this operation because it retains the heat. Now cut off the old pivot and even it down to the pinion.

CENTERING AND DRILLING PROPERLY.

"You can now put the pinion in the lathe

WALTHAM WATCHES



COLONIAL SERIES
Riverside Maximus
Enamel Dial



COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these good for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

ma the center with a sharp pointed
er. This can be very accurately done
nakir a circle with the point of the
. Start on the outer end of the
on a watch the circle diminish in size
gver is slowly moved toward the
r When the circle is finally brought
to s minimum size, it is obvious that
xa center has been obtained. The
ma now be marked and is ready to be
The drill should be made with as
be to it as possible, for a long drill
sily and is deprived of its es-
fce. File a shoulder on a piece of
and flatten the end with a ham-
g it the requisite form, as the
r voting must be wide on the end
keep it from binding in its own

are best tempered in bee's-wax;

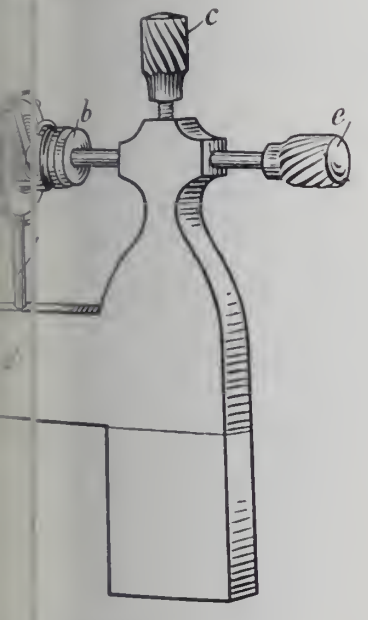


Fig. 2.
Device for polishing balance pivots.

cherry red and stick immediately
eee's-wax.
ne drills may also be successfully
re in the air by swinging them
through the air after heating to a
l. After the tempering the drill
roperly sized and shaped with an
nand is now ready for use.
e filling should be done very care-
ep the drill well lubricated, and
ding it in a perfectly straight posi-
re it gently against the pinion. It is
ecsary to remove the drill occasion-
nclean the hole. This preeaution
t drill from binding and prevents
g
e sufficient depth has been attained
le a pivot safely, clean the hole
g with benzine and peg it out
peg-wood so that there is no oil
t hole to prevent a secure grip for
re'
ollowing all the instructions given
il u during this lecture, Watkins
an old sewing needle and pro-
anneal it.
e est material for a pivot that I
(' said he, "is a sewing-needle.
ou ver try a piece of mainspring for
use?"

"No, I have not, but I might as well try it now while I am working according to your instructions, so that I may be relieved of all possible blame in case the whole operation proves a failure," replied Watkins, with an amiable smile at his colleague. Immediately he put a piece of mainspring in the bench-vise and chisled off the widest part of it, leaving a narrow strip in the vise. He then put the narrow strip in a small pin-vise, stripped it down to a square, then to an octagon, and very soon had it perfectly round and driven into the pinion. After he shortened it to its proper length, he touched it up with the graver, then with the oil stone and after obtaining the exact size for the jewel-hole, he put the final polish on the pivot with a steel burnisher and finished it up with a zinc lap covered with rouge and oil.

When the job was completed, he put the third and fourth wheel in the movement and examined the depthing. "This is indeed a clean and skilful job," he exclaimed.

"The depthing is in excellent condition and now, if you want to retrieve the white polish on the pinion, you may do so by diluting muriatic acid in water and dip the pinion in this. A mild solution is preferable, as caustic acid would destroy the gloss.

"The strength of the solution may be tested by dipping a piece of mainspring in the solution. The mainspring should come out white, without losing its gloss."

After the pinion was dipped into the acid and the original bright polish appeared, Watkins remarked that he had gained valuable information in regard to his trade, and congratulated his colleague on the result of the job.

"Here is a little attachment I have made to my hand-lathe for centering and drilling pivots," observed Milthau, handing the lathe to Watkins for approval (see Fig. 1). This method enables the less skilful practitioner to obtain the exact center of a pinion or staff, without difficulty. The centering strip is about 35/1000 in thickness, provided with holes of various sizes and countersunk on the face-side to receive the pinion or shank to be drilled.

"After the size of the hole to be drilled has been selected in the centering strip, a drill must be chosen to fit the respective hole without side-shake.

"Now, when the wheel is set up in the lathe with the shank to be drilled running in the countersink, the drill is applied through the respective hole from the opposite side and the exact center is obtained."

"I like the idea very much," agreed Watkins. "While it is very simple and easily made, it is a very expedient little tool for accurate work."

"I see that you are in favor of using the kind of tools that are commonly termed 'time saving devices.' I have made a little lathe recently for polishing balance-pivots (See Fig. 2), which I am sure will appeal to you. Don't mistake me, however, for a genius," he added, with reserved modesty, "for the credit of originality of this device belongs to someone else.

"I use this lathe in the factory," said he, passing it over to his German friend. "You see it dispenses with the need of removing the hair-spring and roller from the balance whenever a pivot needs polishing. It is true that to remove the hair-spring and roller is a very simple operation, but it surely is a more complicated job to restake the balance after the pivots have been polished.

"The hair-spring may not be as perfectly true after restaking, the roller may not fit as tight or may not be replaced at the exact point, thus knocking the balance out of beat, and unless the repairer is an exceptionally skilled one, the watch will leave the repair shop a less competent timekeeper than it was before the pivot polishing operation was performed.

"The body of the lathe is made of brass. The face-plate (a), which is provided with holes of various sizes to receive the cone of the balance pivots, is made of steel and hardened in oil.

"The arbor, to which the face-plate is attached, runs in a bore and may be kept in a stationary position by tightening the side screw (d). This enables the operator to use the various sizes of holes of the face-plate, which are drilled in a perpendicular position, simply by either lowering or raising the face-plate.

"A supporting arbor (e), is provided with a hole in the center deep enough to protect a pivot and larger in diameter than the average balance-pivot, in order to permit the cone of a pivot to run in the hole without any friction to its pivot.

"Thus when a balance-pivot to be polished is placed in the proper size of hole of the face-plate (a), and the other pivot is supported by the arbor (e), the pivot to be polished perforates the hole of the face-plate and makes the seat of the operation accessible. The arbor (e) runs in a bore and may be adjusted to the requisite distance by sliding it forward or backward, and is held stationary by a knurled thumb-screw (e). The balance is set in motion by two pins projecting from the roller (b), which runs on the arbor (e). Thus when (b) is rotated by the use of a bow, it impedes the balance through its pins that inclose the balance arms."

Milthau inspected the lathe closely and expressed his approval by asking Watkins for permission to copy it.

The following evening when they met again in their little room they decided to continue their horological discussion, and Watkins commenced immediately after lighting his pipe on what he termed "A Lecture on the Knack of Balance Truing."

(To be continued.)

At a recent sale of the chattels of a private estate in Lancaster, Pa., a grandfather clock was sold for $336, which is said to be the highest price ever received in that county for a timepiece of that kind.

The famous clock at Hampton Court Palace, England, which was illustrated in a previous issue of The Jewelers' Circular-Weekly, was recently taken down for repairs. Numerous legends are associated with this old clock. It is said that when Anne of Denmark died in Hampton Court the clock, which was striking four at the time, immediately stopped. Legend also says that the clock acted in the same way ever since, whenever any old resident of the palace passed away.

AT EASTER TIME

MEN AND BOYS ARE PLANNING FOR THE

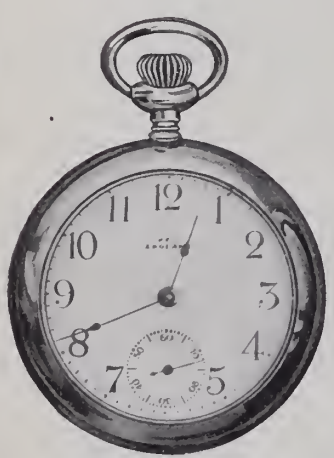
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Famous Marfels Collection Sold to Prominent New Yorker.

DISPATCH from Berlin, last week, announced that J. Pierpont Morgan, now in Rome, has bought the re- of the celebrated Karl Marfels col- watches, which is the most re- in the world. Part of this famous collection was bought in 1909 by the broker, Seligman, for Mr. Morgan, at which is said to have been $150,000. remainder of the collection has now become property of the same purchaser consideration of $210,000.



E GOLD ENAMELED REPEATER.

case is enameled in deep blue translucent ca. 1790. The other is the smallest watch centuries, about 1650. Actual sizes.

other extraordinary and beautiful are included, 40 in all, unique ex- such as may rarely be found in the museums, especially productions in enamel and in rock crystal. One of costly pieces bears a masterly exe- portrait of the great prince-elector in enamel. An exceedingly rare egg Limoges enamel, shows on the



DAINTY LOCKET WATCH.

handsomely chased floral designs.

outside and in, masterly mytho- pictures in translucent enamel. The magnificent example of the en- art. This piece was formerly in the collection of Baron Mayer Carl von Rothschild, in Frankfort-on-the Main.

Some years ago we published a short article on this wonderful collection, in which a number of fine specimens of the early



GOLD OPEN-WORK REPEATER.

With gold extra case in Vernis Martin, with pictures of Emperor Joseph II. and family. Period, 18th century.

watchmaker's art and of the jeweler's art—Mr. Marfels made it a point to acquire only the most artistic pieces—were illustrated, but as every one of the members of the collection is of marked interest, we feel justified in showing herewith some more of these marvelous creations. Then, again, the fact must not be lost sight of that an active collector is constantly exchanging and acquiring new specimens, and naturally the Marfels collection has changed appreciably.

The discovery of the means of operating



GOLDEN EGG WATCH.

Has handsomely enameled dial. Time, about 1600. Acquired from the famous Spitzer sale.

clocks with the aid of springs, in place of weights, made the production of portable clocks possible at the commencement of the 16th century. The first traveling clocks and the first pocket clocks or watches followed in due course. The latter were first carried in the bosom or in the purse, but most frequently, especially during the first half of the 17th century, were worn as neck watches, hanging from a cord or chain about the neck. The watch was essentially a piece of jewelry, and as such was quite expensively ornamented. Cases of rock crystal or metal, ornamented with enamel, were at first the most popular. The custom of carrying the watch hanging free from the girdle, the face turned toward the body, prevailed until the end of the 18th century and was the origin of the richly-elaborated and often finely-chased patterns of attractive design.

Not until the period of the great Revolution did the watch disappear entirely into the pocket, and then the cases were made



BUTTERFLY-SHAPED WATCH.

Gold and enamel. Beautifully colored. Has music attachment and bonboniere. About 1790.

smooth at first, though preferably decorated with enamel. The pretty chatelaine, to which, in the Rococo period, the watch, with keys and seal was suspended, remained for a time in evidence, until it was finally replaced by the long neck chain of our grandfathers. Since the watch was relegated to the obscurity of the pocket its case has become the step-child of art and it remains to-day the bare box that it is. Even the attractive but, unfortunately, only transitory, custom of the ladies in wearing the watch displayed at the corsage brought no improvement. Modern art, which aims at making the objects in daily use attractively beautiful, has neglected the watch. Of noteworthy efforts in the other direction there have been but few. At an exhibition recently held in Darmstadt was shown a gold watch with delicately wrought reliefs of the Fates; but this was a step in the wrong direction, for the fine relief ornamentation would in a few years have been destroyed



GOLD ENAMELED WATCH.

Shell-shaped, set with pearls. About 1800.

by wear. Despite our modern custom of carrying a watch out of sight, it would be most desirable to invoke again the aid of the engraving and enameling arts for its decoration.

(To be continued.)

We are spending our money advertising and building up an immense business which has to come to us through retail jewelers who sell our watch.

The watch is the Ingersoll-Trenton and only jewelers of *responsibility* can have it to sell.

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Over 7,000 of the best jewelers have answered "yes" by placing these goods in stock.



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"Must" is a hard word to make an American Citizen swallow. When a Trust says "You must," that is the time for you to say "I won't." If a Trust succeeds in making you swallow one dose what will the next dose be? Surely something more unpleasant.

NOT IN A TRUST

Pennsylvania Watch Case Company

YORK, PENNSYLVANIA

"Only the Best is Good Enough in Clocks"



CUCKOO No. 26



TRADE MARK

REGISTERED



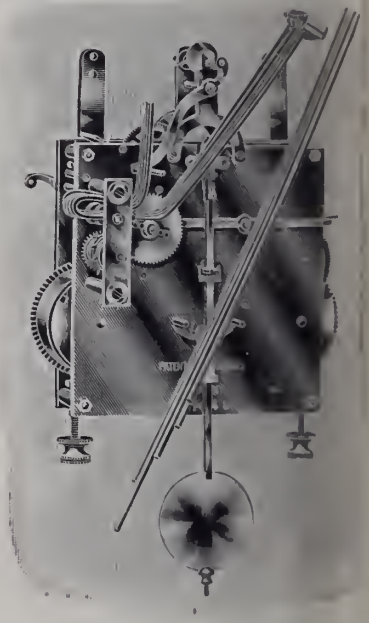
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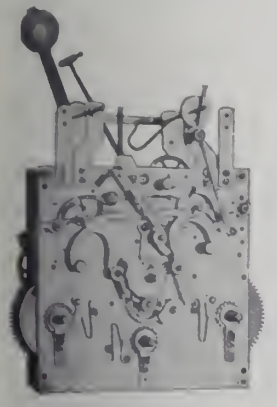
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HALL CLOCK

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is built to fill the recognized demand for a reliable, durable chiming hall clock that can be sold at a moderate price. The three trains are operated by heavy weights that run a full week. A spring movement slows down daily and chiming stops within five days. The chimes are long rods fitted on a block, or first quality genuine tubular bells of beautiful tone.

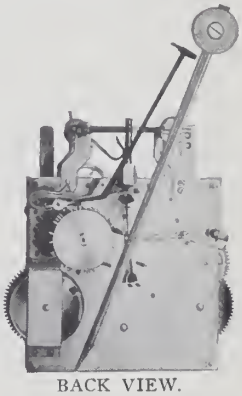
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FRONT VIEW.

Excelsior Movement

The Excelsior Chiming Mantel Clock



BACK VIEW.

a high grade, low priced chiming mantel clock, superior in every way to ıything ever before offered in this line. We send it to you ready to run. does not require hours of timing and repairing to start it going. The ıimes are made of special bell metal long rods set in a heavy block and perated by a movement of exceptional merit. Glance at the cuts here ıown. They will convince you that this movement is superior to anything ver shown in a moderate priced clock.

When in New York be sure and visit our interesting exhibit of chiming clocks. See em work and hear the chimes. Besides proving, it will enable you to see and hear for your- lf the superiority of B. & D. clocks.

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A "ONE QUALITY ONLY" WATCH

¶ intended for the man who counts worth, not price. Built to win the admiration and the respect of the most particular trade; the crowning achievement of a long cherished ambition to produce in America, with American workmen and American methods, something just a little better than the world's best.

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DIAMOND SET
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Has no centre wheel.
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Mainspring is higher thereby permitting a stronger spring.
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Made with 19 and 21 jewels adjusted.
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This high grade movement is sold complete only, fitted in 14K. and 18K. gold high grade, and 25 year gold filled Crescent cases.

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THE LADY RACINE



10 Line.

Lady Racine watches have been on the American market for the past forty years and sold to the best trade throughout the country, and we have yet to hear of one jeweler who will say the Lady Racine is not a good watch and the best chatelaine watch made.

They come in both cylinders and levers. Do not be prejudiced against the cylinders, as they are entirely factory-made, very reliable, and guaranteed to give satisfaction.

Lady Racine's are made to run, keep time and last a lifetime. They come in 10 and 11 line Hunting and open face, with gun metal, silver, gold filled and solid gold cases of all styles. Finished material on hand.



11 Line.

JULES RACINE & CO., Exclusive Importers

NEW YORK, 37 Maiden Lane **CHICAGO, 103 State Stre**



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IT'S STANDARD

ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

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For particulars w ite us, mentioning The Jewelers'C ar

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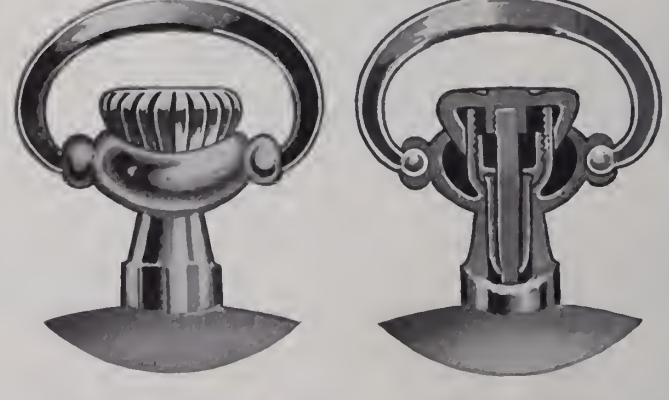
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The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is t Only Pendant on the Market Which Gives Absolute Security.

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When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



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Always in the Lead

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With 50 high grade watches of many makes competing, Vacheron & Constantin obtain

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HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

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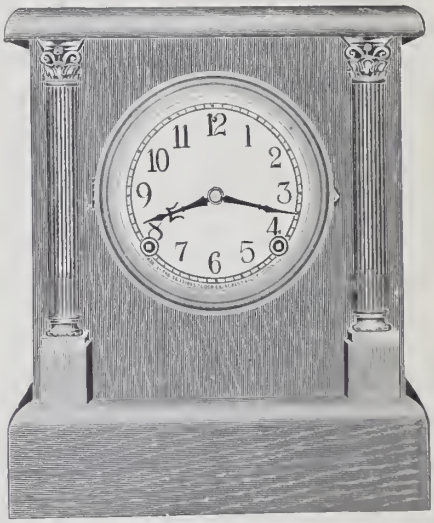
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Sessions Clocks

The Avondale is one of our new Cabinet Clocks fine enough for the library. Inexpensive enough for the kitchen. :: :: :: ::

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Our Marbleized Parlor Clocks and Mahogany inlaid patterns are leaders in quality and price. :: ::



"AVONDALE"

12½ inches high. 10 inches wide. Well finished golden oak cases. 8-day. Strikes hour on cathedral gong, half hour on a cup bell. Iveroid Dial. Oval Glass. Plain Brass Sash. For sale by wholesale clock dealers. List $5.30

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Thorough Watch, Clock, Jewelry Repairing, Engine Setting, Engraving and Optometry

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JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER

65 Nassau St., New York



A NEW ERA IN Lighting

The perfection of the G-E MAZDA Lamp marks the "greatest advance in electric lighting since Edison's invention of the incandescent lamp."

This new lamp more than cuts in two the former cost of electric lighting, making it possible for every jeweler to flood his store with a wealth of light of real sunlight quality.





MAZDA LAMPS

To produce the same amount of light as the electric bulb commonly in use, the G-E MAZDA Lamp requires only ⅓ the current. The 32 candle power carbon filament lamp and the 32 candle power G-E MAZDA require 112 watts and 40 watts of electric current respectively.

Be sure you see the famous G-E monogram on all these lamps, which are supplied by lighting companies and electrical supply dealers everywhere.

General Electric Company
Schenectady, N. Y.

2455



177-D-634
"Monastery"
5 Tubular Bells
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Chimes $241.50
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ARE THE MAKERS OF

1. The "ELITE" Finest Gr... Chiming Hall and Ma... Clocks (Grand Prize, St. L... 1904)
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All three are of a diffe... character. Once seen they ... satisfy the most critical ex...t

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PLATINUM, GOLD AND SILVER REFINERS, ASSAYE...
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PLATINUM AND GOLD SETTI...
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Relation of Salesmanship to Advertising.

Address delivered by HUGH CHALMERS before the Associated Advertising Clubs of America, at the Louisville Convention and reported in the *Business Philosopher*.

(Continued from issue of March 2.)

I ONCE went in to see an old business man and wanted to borrow $500. I went in and said: "I want to borrow $500, and will give you my note for 60 days, and I will pay at the end of 60 days."

He turned to the cashier and said: "Write Mr. Chalmers a check for $500."

He then said to me: "Young man, let me tell you something. You could not have gotten that money had it not been for the straightforward way you asked for it. Most men come in here and waste a whole lot of my time ing: 'Good morning! How are his morning? Nice weather we been having the last few days. ws the family? And, by the way, I ittle short of money and would like brow $500 for a couple of months.' t, e said, 'I was impressed by the way ked for it. You came in and asked the money right off, so I am going le you have it."

So gentlemen, in this time and genera-, et's eliminate all the "by-the-ways" d down to straight business. It pays. ieve salesmen are made as well as nd teaching will do a great deal to ke salesman. However, there are 10 qualities which a man must possess to be a successful salesman, and as far as my experience goes I should say that these principal qualities are health, honesty, ability, initiative, knowledge of the business, tact, sincerity, industry, open-mindedness and enthusiasm.

I think these same qualities may be applied to advertising men, or, as a matter of fact, to any man, because when you get right down to the facts we are all salesmen. Every man is trying to seal his personality to some other man. He is trying to impress the people he meets. He wants people to think well of him; consequently he is a salesman, because he is trying to sell what he considers his good qualities to other people.

A man may not have all 10 of these qualities, but in proportion as he has them will he succeed

The man who has health of body is surer to have a healthy mind than the one who hasn't bodily health. Into the question of the health of a salesman enter those things he shouldn't do.

There is hardly a salesman in the country to-day but is doing one or two things that are injuring him. The greatest thing that bothers us all is our habits. I refer particularly to the subject of eating, drinking and smoking too much.

I know of nothing that will so unfit a man for business as a drink or two in the middle of the day. At two or three o'clock in the afternoon he is lazy and heavy and unfit for work. And a salesman, above all others, if he feels he must drink, should not take a drink until after six o'clock at night. The man who will stick to this rule will have more dollars in the bank at the end of the year than the man who does not.

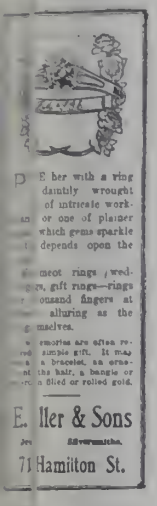
I speak from experience, like the man who said: "It pays to be honest, because I have tried both ways." In speaking of honesty, I don't refer to it in its basest sense, because a man is nothing short of a fool nowadays who is not absolutely honest. But honesty goes farther than just what a man does.

Honesty means what a man thinks as well as what he does. After all, gentlemen, there is only one man in the world who knows whether a man is honest, and that is himself. Our wives think that we are honest, and whether we are or not it is a good thing to keep them thinking so, but they could not prove it to save their souls.

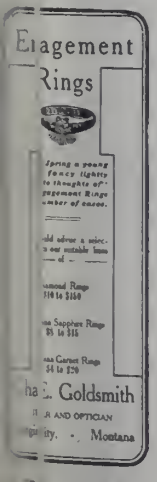
I give it to you as good sense and business logic that honesty in all things must be the rule of any man who wishes to succeed.

I tell you it is a good thing some men are dishonest, because if they were honest, coupled with their natural ability, you and I wouldn't have much of a chance.

I have always noticed that the lawyer who reads the most law books and keeps up to date on law is, as a rule, the best lawyer. I know that the statement that "salesmanship is a profession" is worn threadbare, but it is true, nevertheless. A man ought to have all the knowledge of his business that he can possess, keeping in



CUT, NEAT TYPE.



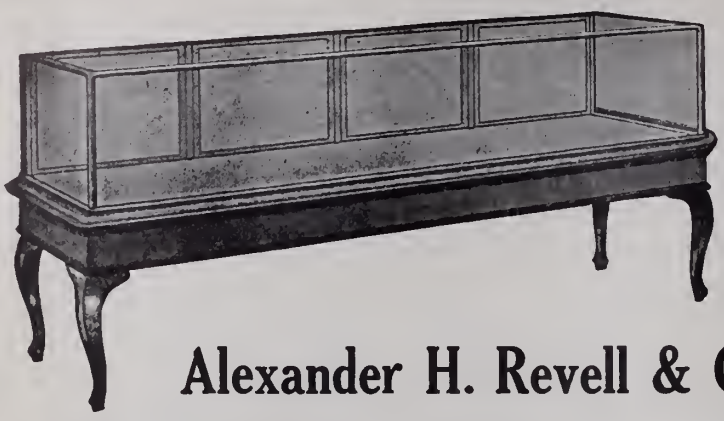
RITE TO MONTANA.



THE RASCAL CUPID IN FURTHER COMPLICATIONS.



A CLEAN AD., SUGGESTIVE OF CLEAN STATIONERY.



"Revell Special No. 11 Cas

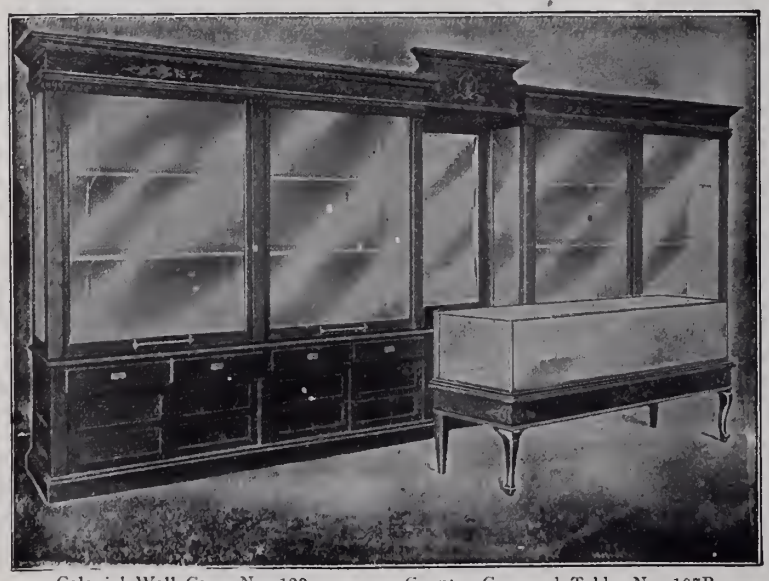
Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, whi only one of the many attractive designs illustrated in our loose leaflet catalogue, which will be mailed you on reque

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, I.**



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

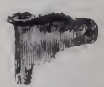
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MAKERS OF **High-Grade Jewelers' Fixtures**

THE WASHBU

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.



MAGIC N
for ear studs, etc.



EAR WIRES
for unpierced ears.



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SAFETY C.
For Brooche Can be applie work where pi are used.



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C. IRVING WASHBURN, 12-16 John St

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LARGEST AND BEST WATCH SCHOOL IN

We teach Watch Work, Jewelry, En Clock Work, Optics. Tuition reasonab and rooms near school at moderat
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Refined, profitable labor. Competent m in demand. We teach it thoroughly in months as it formerly took years. with tedious apprenticeship. Money ea studying. Positions secured. Easy ter for catalogue. Address

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JOHN C. NORDT, MANUFACTURER OF SETTINGS, GALLERIES, E

51 and 53 Maiden Lane, New York

Patent No. 733,263.

Front View



486	487	488	489	490	491	492	493	494	495
3K	2½K	2K	1½K	1¼K	1K	¾K	⅝K	½K	⅜K

The Popular "One Piece" Setting for Ear Screws, Studs, Etc. Send for Catalo

Retail Advertising Department.

nd t old saying that "kn wledge is wer.

I re mber once being in Germany at le sen's convention. There was one th e who had been banner agent for yrs in succession. In awarding him pri at this convention I asked him to the ther agents why he had led all the th hree years.

c ld not have answered better if he a d a day, and yet he answered in c y one sentence when he said: "I o body in all Germany to ask me a about my business that I cannot r That was the great secret of his s

n tell from the way men talk hey are sincere or not. Men are s everything you say and do. You t throwing thoughts at a man is more or less than throwing some- t ible at him.

w entlemen, I claim it is impossible i insincere thoughts at a man and h catch sincere thoughts. I say it t impossible to do this as it is im- l or me to throw a cup at a man him ca ch a saucer. If he catches he will catch a cup.

hat men are unconsciously affected ncerity or insincerity of the man a dealing with. I believe in being e all things. Insincerity has taken ders, but insincerity never held a I admire a sincere man, and so I hate a jollier. It is your friend c izes you and your enemy who s u.

r iend is sincere, wants you to im- d tells you where you are wrong, an who tells you that you are the w on earth when you are doing r't your friend, because he is en- g you to continue to do things that ght. Therefore accept criticism w because it is your friend.

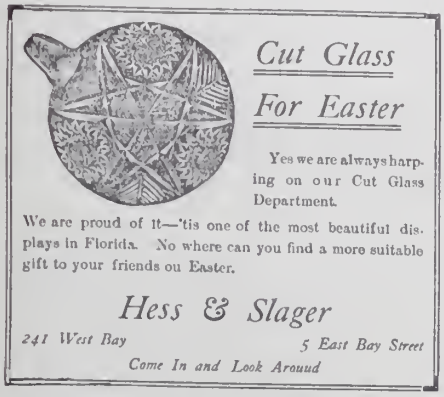
en indedness is the willingness to estions. The man who knows it nding on a banana peel placed a fool-killer, who is just waiting ne corner.

an who is not open-minded will t rut, and, after all, gentlemen, the fi rence between a rut and a grave dth and depth. We should all be g receive suggestions. The day is r past when the salesman used to ggestions. Most salesmen accept r vadays. I have heard of cases en have made suggestions to a n dent and he has told them that wa is business—has even gone so far re" them for interference. The wl is doing a work every day is the w is best able to tell you how to v t.

hould just as soon be stopped by a r by a general manager, because h es are 10 to 1 that the janitor s re about the thing he wants to me han the general manager does. s that if we are to progress we A icit and gladly receive suggestions. n might have honesty, health, abil- i tive, knowledge of the business, tact, sincerity, indu try and open-minded ness, and without enthusiasm he would be only a statue.

Enthusiasm is the white heat that fuses all of these qualities into one effective mass. To illustrate enthusiasm: I take a sapphire and a piece of plain blue glass. I can rub the plain glass until it has a surface as smooth as the sapphire, but when I put the two together and look down into them I find that the sapphire has a thousand little lights glittering out of it that you cannot get out of the glass if you rub it a thousand years. What those little lights are to the sapphire enthusiasm is to the man.

I love to see enthusiasm. A man should be enthusiastic about that in which he is interested. I like to go to a ball game and hear a man "root" for the home team, and it never bothers me a bit, because I know that that man has enthusiasm. He has interest. I would not give two cents for a man who works for money alone. The man who doesn't get some comfort and some enthusiasm out of his daily work is in a bad way.



A GOOD AD. FROM JACKSONVILLE, FLA



BORDER TOO COMMONPLACE.

Some men are almost irresistible; you know that. It is because enthusiasm radiates from their expression, beams from their eyes and is evident in their actions. Enthusiasm is that thing which makes a man boil over for his business, for his family, or for anything he has an interest in, for anything his heart is in.

I keep before me at all times the 10 most important things to do. I have these in a folder on my desk. As the things are attended to they are marked off, and my secretary keeps making a clean sheet of the 10 most important things, because I want to keep my mind on important things only.

Transfer to someone else the details, because we men who handle other men succeed just in proportion as we can intelligently direct their efforts. The actual work we do ourselves does not amount to anything; it is what we can succeed in getting others to do that counts.

I might illustrate this by a homely story: Suppose a farmer had a 40-acre cornfield and a helper named John. Suppose he were to say: "John, go chase the pigs out of the cornfield." John might chase pigs for a week and never know when he had them all out, because he doesn't know how many are in there.

Suppose this farmer should say: "John, there are 10 pigs in that cornfield; go get them out." After John got out 10 pigs he would no longer be chasing pigs that didn't exist.

This same thing applies to us as business men. If we keep before us the 10 most important things we have to do we are sure that we are not chasing things that do not exist.

If I should ask almost any business man, "What are the 10 most important things you have to do?" he will have to scratch his head and think. Now, if he doesn't know what the 10 most important things in his business are, how can he he sure that he is working on these important things?

(THE END.)

What Is Good Advertising?

GOOD advertising is any legitimate method of making an impression on the buying public, favorable to your store, your line and yourself.

Good advertising is keeping the buying public informed of what you have to sell and how you are selling it.

Good advertising is a convincing, concise and dignified argument, set in print in such attractive style that all who see will read it.

Good advertising is creating a desire for the things you have to sell and a preference for your establishment as the best place to buy them.

Good advertising is keeping a neat store, a nicely assorted stock, selling at just the right prices, satisfying your customers, making good every promise—and using a liberal amount of printer's ink to keep the fact ever in the public mind. A. B.

The bankrupt stock of I Tendler, Elgin, Tex., was sold recently to Max Hirsh by Referee Jos. Koen, of Austin.



STORE KEEPIN DEPARTMEN

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Interesting Points About the Jewelry Business.

Address Delivered by M. C. Steele, Auburn, Nebr., Before the Recent Meeting of the Nebraska Retail Jewelers' Association.

WHEN I received an invitation over the signature of your president to be present and occupy 20 minutes' time of the members of this association from the platform, my first thought was that I had gotten hold of someone else's mail, or that some of my Omaha friends were trying to perpetrate a joke on this assembly—but when a printed program followed in almost the next mail, containing my name, proper address, and the assignment of a topic, the matter began to assume a more serious aspect, and it will now be for you to determine which it was—a joke or a mistake.

The topic assigned to me allows great liberty, but I consider it presumption on the part of your president, and am inclined to resent the implied insinuation, that I tell all I *don't* know about the jewelry business in 20 minutes (for that is what was evidently in his mind), and I want to state right here, so that none of you may be disappointed, that such a thing would be an impossibility.

I was, however, impressed with the tact displayed by your president, in the assignment of this topic to me, and on his judgment of human nature, recognizing, as he apparently does, that men usually talk most fluently on subjects that they know least about. (Now, gentlemen, that applies only to my particular assignment.)

Let me first state that my first introduction into the jewelry business occurred some years ago. For some time I have been engaged in other lines of merchandizing, and when I reengaged in the business last November, it was somewhat like I imagine a man feels when he remarries his divorced wife. At any rate, I discovered that a lot of things had occurred in the meantime, that I knew very little about.

One thing which it appears to me has been well developed in the last few years by the manufacturers is the coining of new descriptive titles for their products, and with the wonderful resources of our English language, the possibilities in this line show no symptoms of being exhausted, and we are likely to have in addition to our "Solid Gold Filled," "Real Imitation Diamond," "14-Karat Gold Filled," "Genuine Re-constructed Ruby," "14-Karat Gold Top," "Gold Front," "Quality Guaranteed," many other extravagant phrases, even more suggestive, but equally meaningless.

I am not inclined to place the entire responsibility for this deluge of extravagant titles entirely upon the manufacturer, for I suspect that unless he had found a demand for them he would not have produced them, and they would not occupy such an important place, and be found in such plentiful quantities among the stocks of our retailers. But, then, I don't know. I am of the opinion that the consumer places less confidence in these extravagant titles than is generally thought to be the case.

I notice that the public look with greater confidence and favor upon the old than the new, to regard them as of greater intrinsic value. There has been great demand of recent years for the antique, which I am persuaded is not exclusively a matter of taste, but the belief that they are of greater value. Of course, I do not include in this such fads as the revival of the Swastika superstition, and if we are to return to the Elizabethan period, we may expect to have immediately following this fad, jewelry ornamented with rats' ears, bats' heads, agates suspended by lions' hair, etc., etc.

And, yet, while we have not entirely eliminated from our minds all thought of the superstition, it is a fact that we must recognize, that the early days had less of the imitation and more of the genuine, and I cannot help but think that this is the thought uppermost in the mind of the average customer.

Only a few days ago, a customer brought me some "coin silver" tea spoons worn so thin that some of them were cracked across the bowl—and insisted that I fill and repair them for her, considering them of greater real value than new sterling silver spoons, which I could have supplied her at near the same expense it cost her to repair her old ones.

People are searching out the genuine in all walks of life to-day as never before, and the merchant who heeds this fact and caters to this opinion will profit by it.

There has gone over our country during the past few years a great wave of reform along this line, and it has met with a generous amen from the whole congregation of the people everywhere. The ti considerable liberty was perm commercial world in the use methods pertaining to business and I have heard salesmen, w account for some extravaga t ply that such a statement wa mercially true," as if there co of truth. I am pleased to n that this class of salesmen found in large numbers only of "has beens."

It is a matter of regret that "so-called" successful busine in times past winked at this speak from personal contact one with whom I had an exp years ago, whose governing pa expressed in the following, w from the columns of one of pers a short time ago.

"The homely proverb says, you k
'Its money makes the old mare go
Get it, by fair means if you can;
If not, well, try another plan:
The needful thing in life's brief s
Is money, get it, fellow-man.

"Get it in silver or in gold.
In stocks or bonds, both new and
In oil, in railroads, houses, land
Grab anything that comes to hand
Get money, fairly, if you can,
But get it, somehow, greedy man.

"Cash is your politics, your friend
Make your religion serve your end
You cheat the church, you're sma
You whited wall, you living lie'
Get money, in any way you can,
Gold is your god—idolatrous man'

"Heed not the hard pressed poor
'Business is business' no sentime
The bitter cry you must not reck,
Though your heel be grinding anot
Get money, by any infamous plan
Though the blood sweat starts
man.

"Of ill-won wealth you have a sto
And still are reaching out for m
When a grewsome guest (unbidden
With chilling touch, says 'Come wi
The almighty dollar they may not
As a unit of value where you mu

"And the curious ones will eagerly
'How much did he leave, who die
An echo comes back from the fa
'How much did he leave? He left
He got money, he cared not how,
His money is here. Where

The moral lesson is too ap mit comment.

One of the evils of the bus the credit system, and while i that our line, of all others s from this evil, yet I observe t been entirely eliminated, and

...prekeeping Department.

...ur of this evil seem to be the idea ...t debt of this kind may be paid at ...u. The experience of a Boston ...n, who was having some difficulty ...g a laundry bill from one of his ...s, illustrates the point in mind. The ... was endeavoring to turn the China- ...tention from the subject by an at- ... the Celestial's manner of speech. ... you say Fliday, John?" he asked ...tial. "Me say Fliday because mean ...replied the Chinaman. "Me no say ...nd mean, may-be, week after next, ... man."

...stomers would do well to commit ...ry the old maxim in rhyme that

...he business man has little use
...or him that's apt to make excuse."

...s said, the success or failure ...odern business man depends to a ...e extent upon the personality of ... He must shape the policy of his ... and his true character will be re- ... his business transactions. Wheth- ...ted by the higher motives, born ...e strive to be fair and just in all his ... with his fellow man, or from the ...ne of a purely mercenary motive, ...ne common level, now well estab- ...pon which we all meet and agree, ...is that "Honesty is the best policy," ... man who disregards this virtue ...s find cause for regrets. Not only ... unfair transaction destroy the con- ...fidence reposed in you by your customer, ...se than that, it will destroy your ... respect:

...o thine own self be true; and it fol- ...as the night the day, thou canst not ...be false to any man."

... illustration of the inevitable dis- ... is the reward of the man of ques- ...able character, I recall a story I once ... a certain sea-faring man. The ... of an ocean vessel had as his ser- ...aman who had proven his faith- ...s his obedience to his master's or- ...e day the captain said to him, "Pat, ... corpse in No. 23, and at midnight ... want you to go down and throw ...e yard." The next morning as the ... was passing No. 23 he was very ...rprised to see the corpse still ...d called on Pat for an explana- ... Sure," said Pat, "I understood ... say No. 33, and ye know ...e mate's cabin. I went down ...nd him there all right, and he ...o me he was no corpse, but you know, ...e such a liar no one can believe him. ...so chucked him overboard, sir, any-

...uccess—of what does it consist? ...says it is "the favorable termina- ...issue." But that leaves us to de- ...what is that coveted goal. I would ...each this question, except for the ...which my topic permits.

...ve just passed another anni- ...of the birth of a man whose ...all the nation reveres, and ...reat hold upon our affections ... through admiration of his un- ...fidelity to the principles of truth and sincerity. We have recently had a forcible demonstration of what it is possible for a man with a conscience and a conviction to accomplish as the chief executive of our nation. And what has been possible and practical for men such as Lincoln in public life is no less possible or practical for us in private life.

I know of no other mercantile business in which confidence is such a factor as in the retail jewelry business. The customer is almost wholly dependent on the dealer, and he who would so bemean himself as to betray that confidence, is not only unworthy of further patronage, but forfeits his right to the respect of himself and his fellow men. But do I hear someone say such men are successful. That depends on what you call success. Listen, while I read for you what my friend Miller has to say along this line:

"'And he has won success,' you say?
What is it that you call success?
This thing we all long to possess,
How do you measure it, I pray?

"Does he love justice, honor truth,
Have trust in God and faith in man,
Bring peace and joy where'er he can,
And still retain the heart of youth?

"If thus his life is rounded out,
In harmony with all things true,
Tho' lowly tasks he still must do,
He has succeeded past all doubt.

"But if you count his wealth and fame,
And judge from them of his success,
Your measure fails, since power's excess
Too often veils a life of shame.

"He wins success, and only he,
Whose heart is loving, true and pure,
Whose faith is fixed serene and sure,
Whose life conforms to God's decree."

The will of the late Charles Kohler, Norristown, Pa., has been admitted to probate. It was executed June 20, 1903, and makes his widow his sole legatee and executrix.

The New Store of the A. A. Everts Co., Dallas, Tex.

ONE of the most magnificent jewelry stores to be found south of the Mason and Dixon line has been opened at the corner of Main and Murphy Sts., Dallas, Tex., directly opposite the beautiful Hotel Southland, by the A. A. Everts Co. This change was the third one made in 10 years, the firm having moved each time to a much larger home. The store is located on a corner and hence a more magnificent display can be made than in the former locations.

The new store measures 40x80 feet, with a ceiling 14 feet high, the latter being paneled in heavy Mosaic design. The center columns are what is termed as Cag-



THE SPACIOUS AND ATTRACTIVE NEW STORE OF THE A. A. EVERTS CO., DALLAS, TEX.

liolo, that is, an imitation of turquoise matrix. The floor is of white tiles with blue lines. Massive mahogany wall cases line the two sides, while numerous very heavy French plate-glass floor cases afford abundant display space for a fine grade of jewelry carried by the firm.

Very extensive purchases were recently made, increasing the stock on hand to $100,000, the new acquisitions including, particularly, diamonds and high-class jewelry. The working force has been almost doubled. The store caters to high-class trade only.

The concern has developed from a very humble beginning. The jewelry manufacturing department now has more space, the force in that department also having been increased. The means of preventing burglaries is a very unique one, the system being the one now adopted by the largest jewelers in the world.

W. M. Reed, formerly of Greenfield, Mass., has purchased a jewelry store in Montpelier, Vt.



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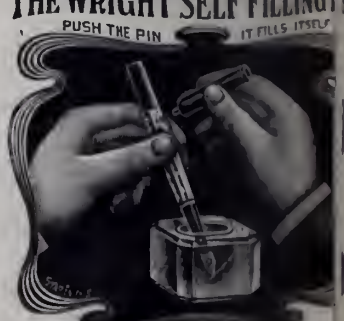
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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of March 2.)

RA (Lat.). From the Greek *kithara.* ged instrument, invented (so the n) by Apollo. The *cithara* was n occasions of ceremony, such as games and processions; the *lyra,* a instrument and easier to hold, was mmonly used in ordinary life. The consisted of a sounding board which d into two arms or side pieces. The g board was of thin pieces of wood, f metal or ivory, was generally of a gular but sometimes of an oval nd was deeply vaulted at the back. s, which were broad, were hollow sounding board. As the instrument her heavy, and the player had to hile performing on it, it was gen- rovided with straps for supporting s to leave the player's hands free. *orminx,* generally regarded as an of Apollo, seems to have been a variety of the *cithara.*"—Seyffert. It m seven to 11 strings. (See *barbi-* a, etc.)

NCIEUX, or *Clarenceux.* "The title of the *Kings of Arms.*"—Robson. *erald's College.*)

CORD. (See *clarion.*)

ON, *claricord* or *clarichord* (her.). *rest* of a lance; the bearing is so from its fancied resemblance to the e musical instrument of that name. riously drawn. 2. A species of old- umpet having a shrill tone was so —Milbourne.

KE, Guillaume. A ceramist at Lille, the XVIII. century.

KE, Shaw & Cie. (pipeclay). Mon- XVIII. century.

P "(from *cleopan,* Saxon, to buckle race; or *gaspe,* Dutch, a buckle). useful adjunct, known to the Nor- s *fermail* and *agrafe*" (to both of refer), "the most elaborately orna- examples are to be found in national vate collections. Sometimes under ne of *ouche* or *nouche* it is con- d with the brooch or *fibula,* its use he same and differing only from the y hooking garments together in lieu ing them."—Planché.

PED (her.). Same as *conjoined* (to refer)

SISTIC PERIOD. The Scottish Adams brothers, in the middle of the XVIII. century created in England a style of ornament closely following the Pompeiian *motifs,* which were just being disclosed by the recent excavations. The period during which the "Adams" style was in vogue is often termed as "classistic." (See *Pompeiian.*)

CLAUSE, J. A. Berlin porcelain painter.

CLAVATE. "Club-shaped, tapering down from the top."—Mollett.

CLAVIS (Lat.). A key. "Locks were used in Egypt at an early period, and were originally of wood, probably like those now used in Egypt. * * * At a later time we find iron keys in Egypt, consisting of a long straight shank with three or more projecting teeth. * * * Schliemann found keys of copper and bronze in the remains of the cities in the Troad. * * * Many Roman *keys* have been found, much like



DOOR KEY AT POMPEII.

our own, the larger ones of iron, and the smaller ones of bronze; but there were also keys made of wood and gold in use in later times. * * * The street door was usually fastened inside by bolts (pessuli) and a bar (sera), but it also had a key which the *janitor* of the house kept. * * * In the annexed cut from Guld and Kroner a represents a ring key, b a lock with wards, for which a key of a complicated form must have been necessary, and c a ring with several small keys attached, which probably served to open jewel cases or other small cases."—Smith.

CLAW, The. A Delft pottery named De Klauw (the Claw) of the middle XVII. century.

CLECHÉE CROSS "spreads from the center towards the extremities, and then ends in an angle in the middle of the extremity, by lines drawn from the two points that make



CROSS CLECHÉE.

the breadth, till they join."—Robson.

CLEFFIUS, Lambertus (1667). A Delft potter of "De Metale Pot" (The Metal Pot) pottery. He claimed he discovered how to make porcelain, but none such of his is known. A characteristic in his work is an outline in deeper shade of the same color as the design. "L. C." is his monogram.

CLEMENTE, Vincent. A painter ceramist at Rouen, XVIII. century.

CLEOMENES. A sculptor at Athens in the Augustan age. "The celebrated Venus di Medici, now at Florence, is his work. (He is described on the pedestal as son of Apollodorus. The Germanicus of the Louvre was the work of his son, who bore the same name)."—Seyffert.

CLEPSYDRA (Gr. *klepsydra*). "A water-clock, or earthen ware vessel, filled with water, and having a hole in the bottom of a size to insure the water running away within a definite space of time. Such water-clocks were used in the Athenian law courts to mark the time allotted to the speakers. They were first introduced into Rome in 159 B. C."—Seyffert. (See also *gnomen.*)

CLERISSY, A. A potter of this name is recorded in the XVII. century archives of Marseilles, and appears on the oldest specimen of Marseilles pottery—"a dish, with a lion hunt in the center, after Tempesta, surrounded by a border of Oriental style."

CLERISSY, A. The earliest faience pottery at Marseilles was that of this A. Clerissy. So far as is known he had no family connection with his contemporary of this name at Moustiers. A piece of his is dated Marseilles, 1697.

CLERISSY, Pierre. Son of the first faience maker of Moustiers. He succeeded his father and made an equal success of the pottery and output. In collaboration with J. B. Viry (son of G. Viry, the clever ceramist) he produced very fine pieces of faience. His works extend from 1686 to 1728.

CLERMONT-EN-ARGONNE (France). "All we know of this (faience) establishment is that it was still working in 1791."—Jacquemart.

CLEWS. A potter at Warburton in the XVIII. century.

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H Jehan De... An eminent gold-... Paris, 1408.

COURT (France). "Pierre Deru... ed the declaration of the estab... this (hard porcelain) manufac... uary, 1775; his mark was to be a ... In the month of October, in the ... he obtained the patronage of ... brother of the King (afterward ... II) and signed with the cipher ... ince.

... beginning the porcelain of ... is to be commended for the ... paste and the elegance of its ... Jacquemart. Marks: Crossed ... ation of the royal cipher, could ... other signatures were substi... ich the first is the initial of the ... eur, and the second is com... letters L. S. X. (Louis Stanis... —Jacquemart. Moitte suc... elle.

... or *clenched* (her.). "A term ... press the hand being shut."—

... of the nine Muses (see ... e Greek goddess presiding over



CLIO.

... posthumous fame. She is usu... in art as with book and trum... reath is of laurel.

... or *clipeum*, or *clypeus* (Lat.)



CLIPEUS.

... oman) broad shield of circular ... ncave on the inside. It was of great weight and formed part of the special equipment of the cavalry. The original *clipens Argolicus* was circular, and often likened to the sun; in Roman sculpture it is often oval. The outer rim was termed *antyx* (to which refer), the boss in the center *omphalos* or *umbo*, a leather strap for the arm *telamon*. It was replaced subsequently by the *scutum* (to which refer)."—Mollett.

CLITIAS. An ancient Greek artist. The celebrated François vase now at Florence was decorated by him.

"CLOBBER WARE." Chinese porcelain imported to Europe and then re decorated.

CLOISONNÉ (Fr.). The process of building up "cells" (*cloisons*) on a surface, to be filled with enamel. The *cloisons* are produced by soldering on strips of metal, or wire, shaped into outlines of the design. Usually this form of decoration is employed on metallic objects, but the Japanese practice cloisonné enameling on pottery also.

CLOISONNÉ faience is produced by outlining the design with a lusterless oxide which checks the fused glaze from passing over it. Thus the different colors are kept divided clearly. Introduced by Collinot, continued by Deck and Parvillée, of Paris. Mélun and Longwy use this method very effectively.—Vors.

CLOSE (her.). "1. A term borrowed from the French word *clos*. In heraldry the word is used to express the wings of an eagle, falcon, kite, swallow, etc., being kept close to the body, but must not be applied to the peacock, dung-hill cock or any bird not addicted to flight. 2. The vizor of the helmet is termed *close* when it is down."—Robson.

CLOSE & Co. Owned a pottery at Hanley, Staffordshire, in the XVIII. century.

CLOSE-GIRT (her.). "Said of figures habited, whose clothes are tied about the middle."—Robson.

CLOSET (French *burelle*). In heraldry a diminutive of the *bar*, being half its width."—Milbourne.

CLOUÉ (Fr.). Heraldic term meaning "studded with nails."—Milbourne.

CLUDEN (Gr. and Lat.). "A sword, the blade of which was contrived to recede into the handle. It was used for theatrical representations."—Mollett.

CLUNACULUM (Lat.). 1. "A dagger so called because it was worn at the back. 2. The sacrificial knife with which the victim was ripped up. The dagger represented



CLUNACULUM.

herewith, taken from the arch of Carpentras, was probably a Gaulish *clunaculum*."—Mollett.

CLUSTERED COLUMN. An architectural column divided into numerous slender columns separate or in relief. Sometimes called a *compound pier*. The engraving represents an example taken from Wells



CLUSTERED COLUMN.

Cathedral. *Clustered columns* were very popular in the Middle Ages.

CLYMANT (her.). A term "applied to the goat, when standing on the hind legs."—Robson. (See *salient.*)

CLYPEATE (from Latin *clypeus*, or *clipeus*, a shield). A shield-shaped form. (See *scutate.*)

CMIELOW. "A porcelain marked 'Cm.' emanates from the Russian location of that name around 1790. Unfavorable political and commercial conditions made the undertaking unprofitable."—Bucher.

CNEMIDES (Gr.). "The greaves or leg armor used by the ancient Greeks. They are leggings formed of a pewter-like metal, which covered the lower limbs down to the instep, and they were fastened by clasps. * * * Homer designates them as 'flexible,' and he frequently speaks of the Greek soldiery as being well equipped with this important defense—not only, that is, well provided with greaves, but also having them so well formed and adjusted that they would protect the limbs of the warrior without in any degree affecting his freedom of movement and action."—Lacombe. The Greek greaves at a later period were made of bronze and required no clasps.

CNIDUS. A location in ancient Greece noted for its pottery clay.

COAT-OF-ARMS, or *coat-armor*. "This term was applied to every variety of military garment embroidered with the armorial ensign of the wearer, whether the surcoat of the XIII., the jupon of the XIV., or the



COAT-OF-ARMS: TABARD OF WILLIAM FYNDERNE, 1441 A.D.

tabard of the XV. centuries."—Planche. "A complete heraldic composition."—Milbourne. (See *surcoat, jupon, tabard.*)

(To be continued.)

The building occupied by J. F. Jacobs, West Unity, O., has been sold, and the jeweler will soon move into new quarters.

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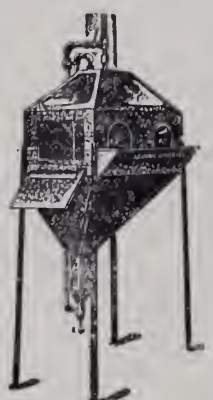
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WORKSHOP NOTES AND QUERIES

are also solicited from our readers to the questions published on this page.]
tion paid to communications unless accompanied by full name and address of the writer.

...N No. 2433.—**Gold Appearing** ...*Please give me the contents of al-* ...*bling fine gold?* *G. A.*

...:—(1) An alloy used for objects ... which resembles fine gold con- ...opper, 92 parts; aluminum, six ...d, two parts. (2) An alloy re- ...ale gold is produced by adding to ...brass one per cent. of aluminum. ...e is the Manheim gold, or Prin- ..., of where there are three grades ...:

...83.1 parts; zinc, 10.0 parts; tin, 6.9

...88.9 parts; zinc, 10.8 parts; tin, 0.8

...75.0 parts; zinc, 25.0 parts.

...t has a yellowish red tint and the ... deeper red. These alloys have ...h used for buttons and other ...work, requiring a reddish cast of

...ON No. 2434.—**Celluloid Watch** ...*—Is there such a thing as celluloid* ...*sses? I have heard that these* ...*b made.* *R. L.*

...SER:—Celluloid watch glasses have ...n made the subject of application ...t protection in Germany, according ...*eutsche Uhrmacher-Zeitung*. But ... other directions the priority of ...ation is disputed. As a matter of ...ral months ago a correspondent in ...y box" of the above paper adver- ...t he would supply hunting watch ...f celluloid. It is therefore doubt- ...wther the design patent can be ...ypheld. In addition to this it is a ...own fact that for many years "cellu- ...h glasses" have been employed in ...ective watch cases. This might fur- ...ather basis which in case of an at- ...uld nullify the protection of the de- ...fent. In other respects, too, our ...nt in regard to this celluloid watch ...ust be governed with special care, ...n the above paper. In the first case ... said to be suited to replace the ...n cheap gold hunting watches with ...n spring lids. It would here ap- ...rs as by no means uncertain that the ...celluloid plate would bend much easier ... thin spring lid. In consequence ...a watch provided with a "glass" of ...racter is liable, while in the pocket, ...ected with interference of the hands ...y be the cause of the watch quite ...tly running behind. In addition, it ... considered that nearly all celluloid ...ai traces of acid that will cause the ...in of steel parts in its vicinity, whereas ...s rts will become coated with verdi- ... would, therefore, appear advisable to subject a cheap watch to a prolonged test with such a glass before running the risk of spoiling a fine watch with it. Another objection would be the great inflammability of celluloid.

QUESTION No. 2435.—**Steel Gray on Copper.**—*How can I prepare copper tubing so it will have a steel gray color?* *S. G.*

ANSWER:—To steel gray copper tubing, or any copper alloy, prepare a staining solution with 1,000 parts hydrochloric acid and 125 parts nitric acid; dissolve in the mixture 42.5 parts of arsenic, and, finally, add very gradually 42.5 parts of iron filings. The articles should be treated, if copper alloys or castings, by first scrubbing them clean in warm water, and then, without touching them again with the fingers, suspending in the stain for about five minutes, or long enough to obtain the desired gray. Tubing is treated in the same manner, but will have an evener appearance if polished clean with fine emery paper on the lathe and then immersed directly into the stain. After graying wipe off with soft cloths and cover with a colorless lacquer.

QUESTION No. 2436.—**Silver Polish.**—*How can silver be polished if it is not tarnished very much?* *S. P.*

ANSWER:—One of the best ingredients for polishing silver is precipitated chalk. It is important that the chalk be very fine and free from grit. Mix the chalk with alcohol into a thin paste, and apply this with a soft brush in a thin layer over the article. Before the paste is dry, rub the polished surface with a soft cloth, brush the repoussé, then follow with a stiffer brush and finish the plain parts with a clean soft cloth. After the polishing the pieces should be washed in soap suds, to which is added a little ammonia; rinse off in cold water, then dip into clean boiling water and wipe dry with a soft towel. A weekly washing with strong soap suds and a little ammonia will usually keep silver bright and clean in the home.

QUESTION No. 2437.—**Cracked Knives from Plating.**—*We silver plate many table knives, and had good success until recently, when the blades began to crack to such an extent that we really lose about one-tenth of the knives. We have examined the blades carefully, but failed to find any bad ones. In spite of this the blades will crack. Can you explain the reason of this?* *C. & K.*

ANSWER:—The knives crack on account of excess of cyanide in the silver solution. The blades were probably hardened with the use of cyanide, and one of the peculiarities of this hardened steel is the action of the electric current. With an excess of cyanide in the solution a still harder and more brittle effect is produced on the steel blades, causing them to snap at the thin parts. To overcome this trouble, use the solution as low in cyanide as possible and a stronger electric current.

QUESTION No. 2438.—**Matting Aluminum.**—*How can I matt or frost aluminum cards?* *M. A.*

ANSWER:—Matting aluminum can be done by making a strong soda lye solution. Bring it to nearly boiling, then immerse the object until gas bubbles form copiously on its surface. Rinse in cold water, then put it in strong nitric acid and rinse again. The aluminum will, by this means, be given the appearance of matt or frosted silver. If there is any grease or oil on the aluminum wash it off with gasoline or benzine before attempting to frost it.

QUESTION No. 2439.—**Soldering Platinum.**—*Kindly inform me how I can solder platinum. I have tried several ways, but without success.* *S. P.*

ANSWER:—Platinum is very difficult to solder, and can be done with platinum solder only by those of much experience. Where two edges of platinum are to be joined it is best to solder gold solder to the edges. Then sweat them together with the blowpipe. Another method is to join the parts together, using the oxyhydrogen blow pipe or its equivalent melting flame, and melt the joining parts so they will run together, and while still hot weld the seam with the hammer. The *Central Zeitung für Optik und Mechanik* recommends that the platinum parts be placed in position and the cracks filled with platinum powder and turpentine oil; then heat the joint to a white glow, and in this condition hammer the parts together. Still another method, applicable where the crack is on the edge, consists in hanging a narrow strip of platinum sheet over the crack, placing the article in the fire, heating it white hot, and then hammering, if necessary. According to the *Metal-Arbeiter* a small hole may be closed by a rivet made of platinum wire and welded after hammering both heads together. Platinum acid vessels that become leaky are often repaired by riveting on platinum patches, using platinum wire for rivets. The operation is similar to that for making steam boiler repairs.

QUESTION No. 2440. — **Cement for Mother-of-Pearl.**—*How can I make a good cement for mending mother-of-pearl?* *C. F.*

ANSWER:—A cement for mother-of-pearl is made by dissolving broken and beaten isinglass, two parts, in 16 parts water. This requires about 24 hours to dissolve. After this the mass is reduced by evaporation to one-half, to which is added eight parts alcohol. The whole is strained through linen. While still fluid, stir in one part mastic dissolved and six parts alcohol, and one-half part of salammoniac. Then stir well together. The parts to be cemented should be warmed before applying the cement. It will require from six to eight hours for the cement to harden.

R. E. Schubart, Wheeling, W. Va., has left for a pleasure trip to Florida.

A Complaint and an Explanatio



Mr. C. O. Snyder, a well-known and experienced watchmaker and jeweler of Bloomville, Ohio, complained to the Fulcrum Oil Co. that he was not getting good results from

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The nature of the complaint indicated that he was using too much oil. An explanation of this fact was communicated to him, and here is his answer, dated Feb. 19, 1910:

"Your explanation is satislactory, lor I had diagnosed the trouble belore hearing from you. I had been using the same amount as I did with the old ---- and ---- oils (mentioning two old well-known brands), **but I reduced the quantity and the results are marvelous.**

"Escapements that have been sluggish, have with the new FULCRUM OIL taken on new lite, and it seems a pleasure to put a watch in order with this oil."

This is just one of the many letters received every day telling of the superiority of FULCRUM OIL to any that has ever before been used for watches and clocks.

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Counsel in Patent Cause

Two Rector Street, New Y

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WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. $2.50. Published by The Jewelers' Circ Co., 11 John St., New York.

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IT WILL PAY YOU TO SEND

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Dealers in Gold and Silver, and Rollers of Sterling Silver

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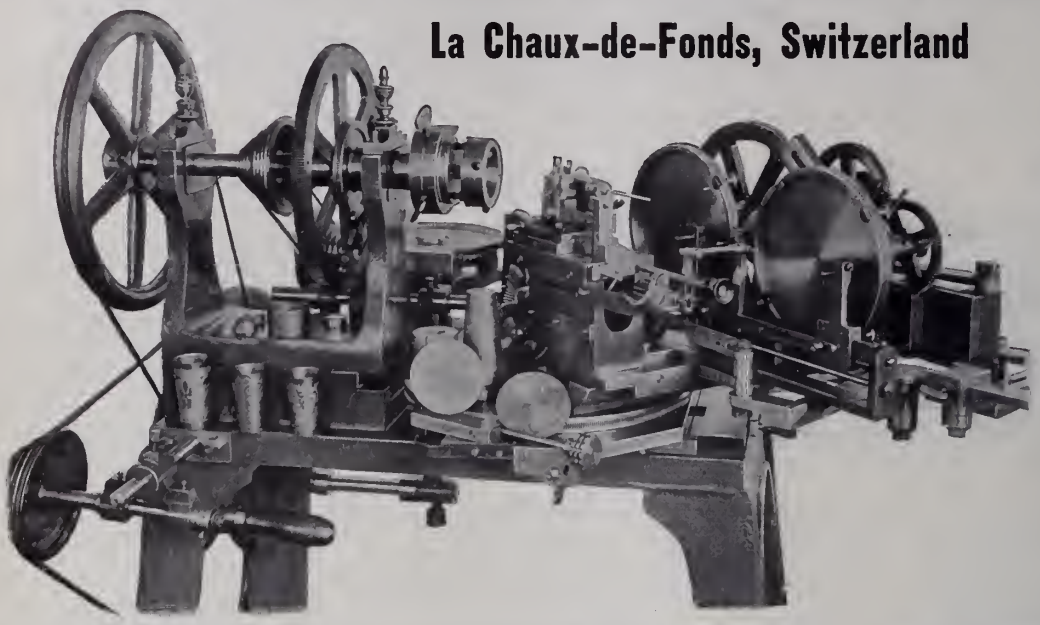
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No Substitution Here!

I conduct all sales personally. Never under any circumstances do I send a substitute to represent me. My charges are conservative. Your interests are fully protected. Your stock quickly disposed of and satisfactory profit on the sale assured. Write, wire, or 'phone me or dates or particulars. I have just closed a most successful sale for C. W. Parker, the leading jeweler of Dansville, N. Y. He has had other experiences. Write him what he thinks of me.

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"He That Knows and Knows That He Knows is a Wise Man—Follow Him." This is the title of a Booklet issued by me. It tells whom to follow and whom to avoid. Write for it.

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ADOPTED BY U. S. ARMY AND NAVY

Latest models. Tested and approved.
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"Showing when and where to find the things of beauty and interest in the night sky"

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Best in the World. Used in the Army and Navy
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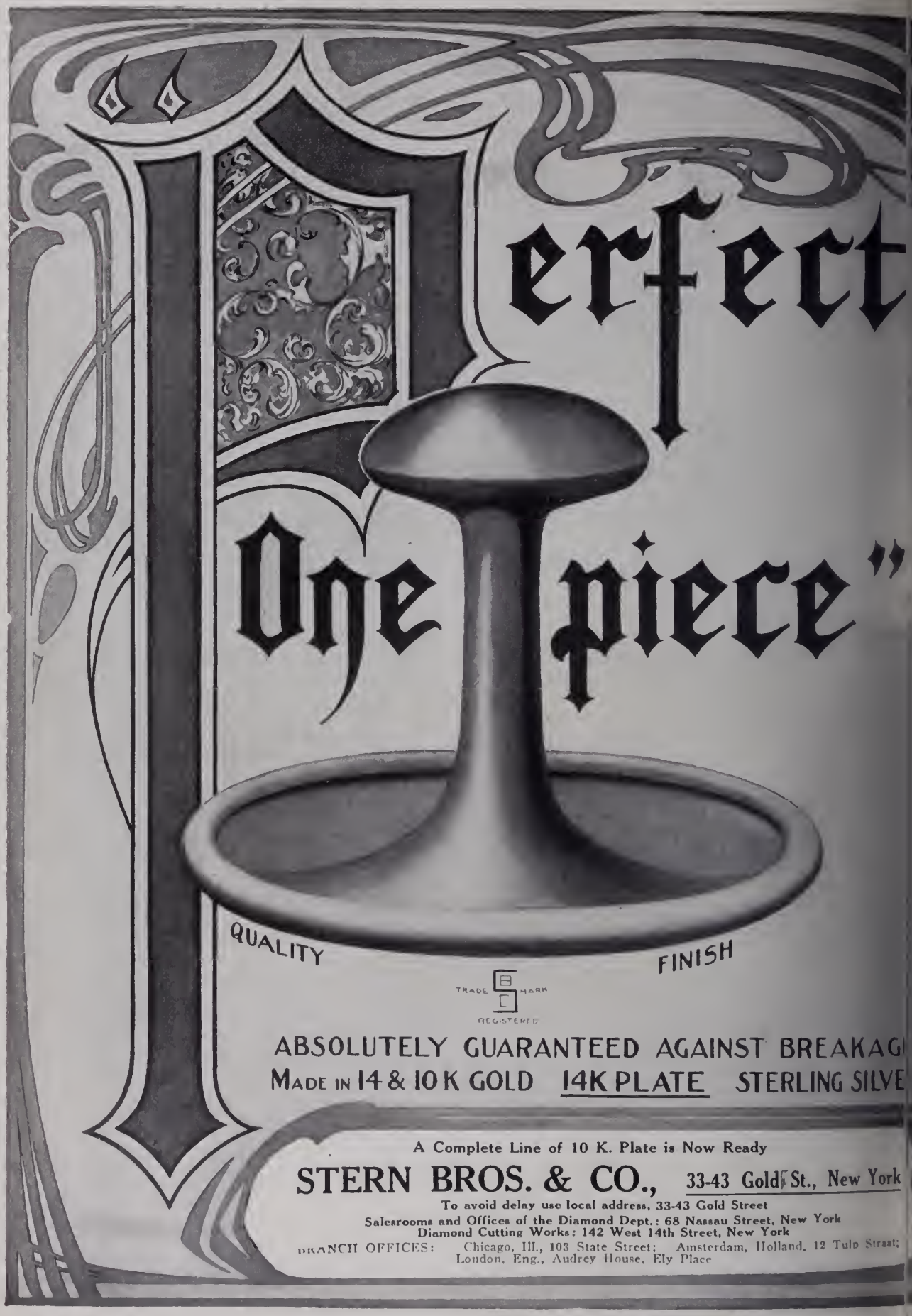


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REGISTERED
ABSOLUTELY GUARANTEED AGAINST BREAKAG
MADE IN 14 & 10 K GOLD 14K PLATE STERLING SILVE
A Complete Line of 10 K. Plate is Now Ready
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THE JEWELERS' CIRCULAR

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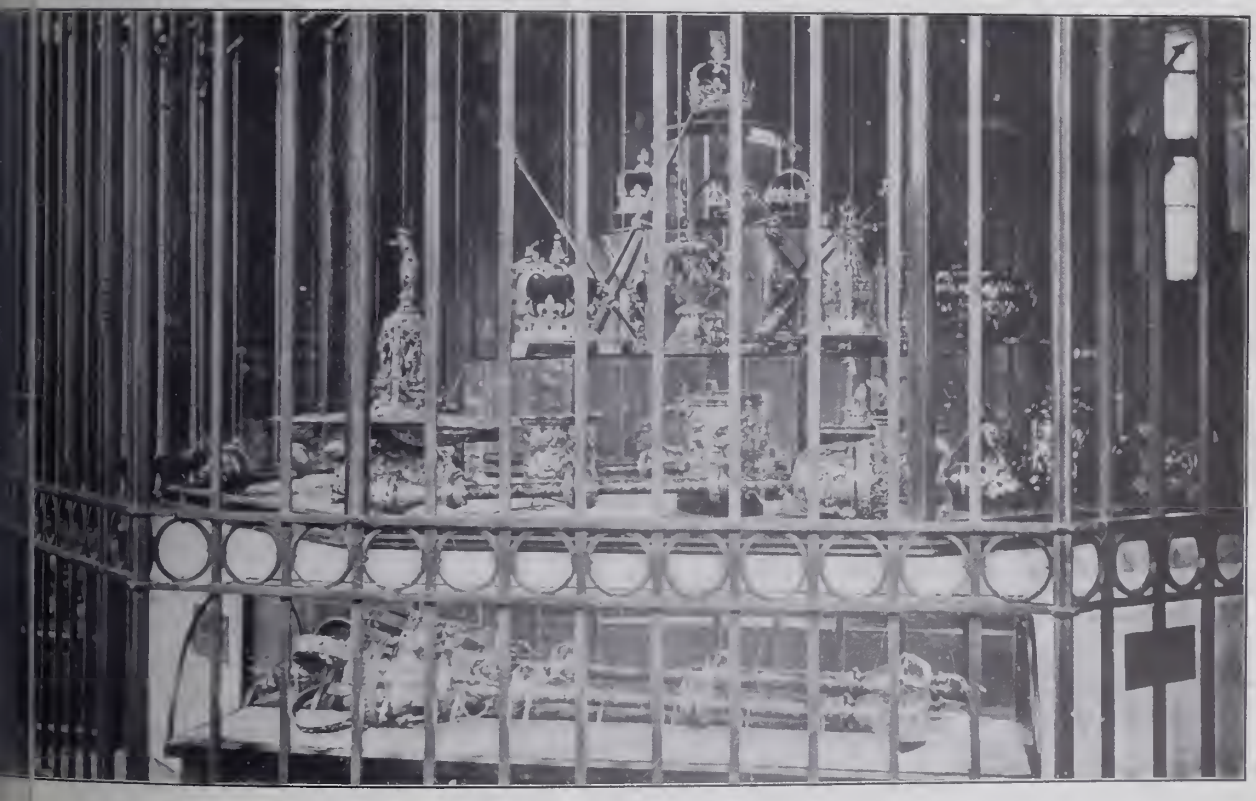
THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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42nd Year. WEDNESDAY, MARCH 23, 1910. Vol. LX., No. 8.



The British Crown Jewels as They Are Exhibited to the Public.

(*See Text on Page* 51.)

ALVIN SILVER



The Princess Pattern

No. 2405-2

A new pattern of Sterling Silver Toiletware embracing Hand E and Engine Turning for decoration, making a most attractive patt is made in the new very thin model. The best grade of R ssi Bristles are used in all brushes.

Our Catalogue showing seventeen other active patterns wil on request. It may help you make many sales.

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The best combination for the retail Jeweler—it opens the door to successful business.

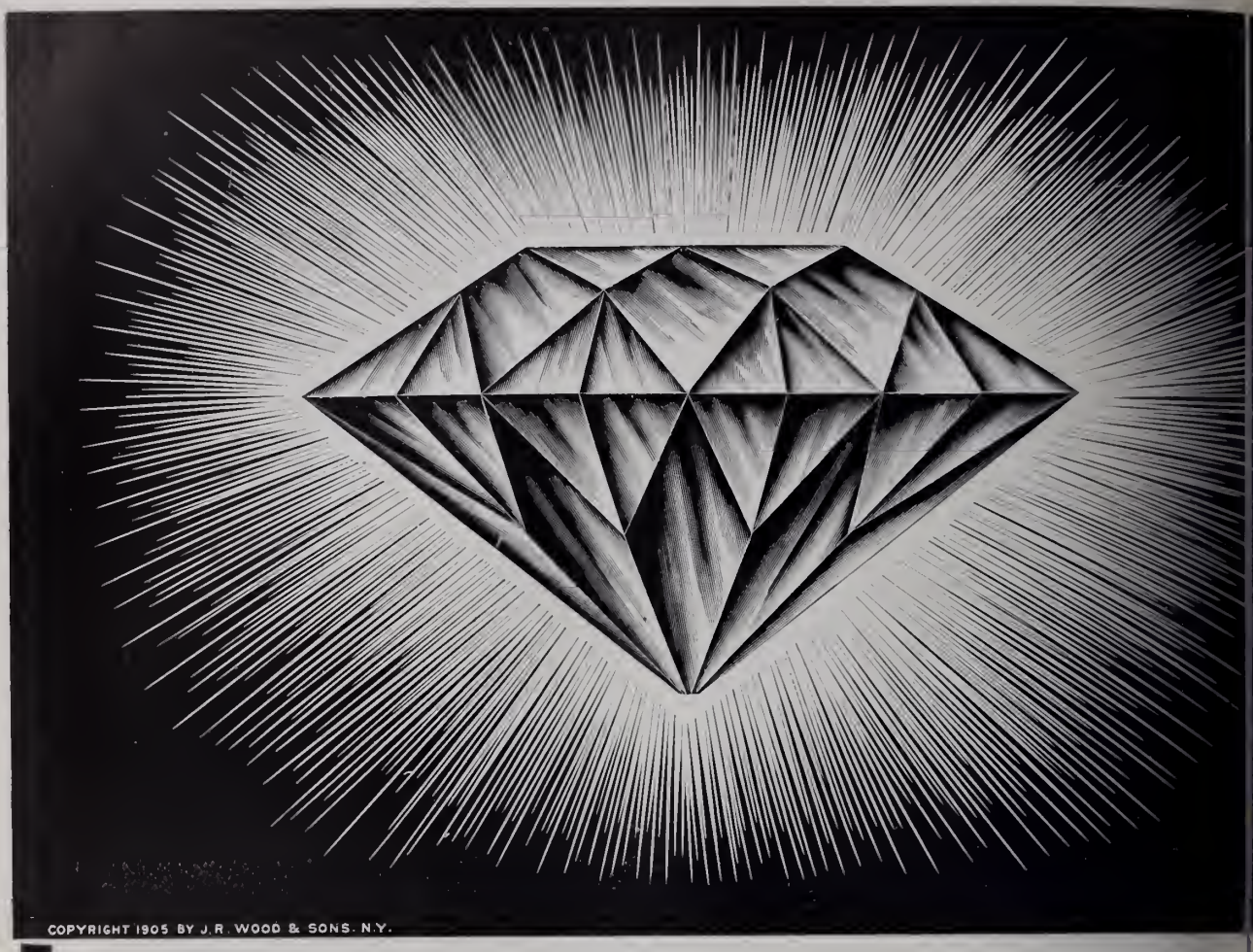
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FAHYS PERMANENT
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the retail Jeweler can make the right turns to ensure success, because they comprise the best lines of gold filled cases.

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Our diamonds are diamonds you can implicitly rely o that the price is the lowest, and the quality exactly what it represented to be.

You can be sure that the price is the lowest, becau we buy the diamonds in the rough, cut them in our own cuttir works, and pass them directly to the retail jeweler.

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Our specialty since 1850.

Made from gold that is thoroughly wrought, and worked and put on close grain, making the gold tough and hard, so it can receive and retain a high finish.

Quality of gold is guaranteed to be as represented.

Finish and polish finest possible.

We sell at the lowest prices that honest quality and perfect rings can be sold for.

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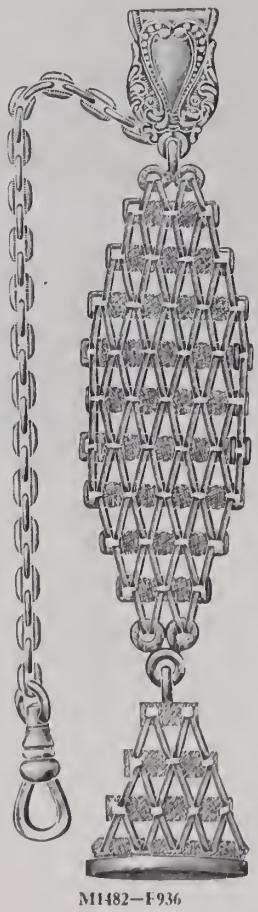
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are the best sellers on the market. Our 1/8 mirror finish wears like solid gold.

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Just ask for Bigney goods and you can be supplied with everything in chains, loc fobs, pendants and charms that is needed in high grade goods.

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M1482—F936



L732



L593—Mirror



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New York Offic
3 MAIDEN L.NE



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Repaired

GOLD MESH BAG and PURSE REPAIRING

ng mesh, hard soldering links, according			
ze of break and number of links required.	$1.50	to	$5.00
joint on side of frame	.75	"	1.50
joints on sides of frame	1.50	"	2.50
ball snap on one side of frame	1.25	"	2.00
ball snaps on frame	2.50	"	4.00
ing push piece on spring snap	.75	"	1.50
ock spring inside of frame	.75	"	2.00
ing bearings and setting stones in frame, each	1.50	"	3.00
htening frame and repairing	1.00	"	3.00
New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs

SILVER, GERMAN SILVER and PLATED MESH BAG and PURSE REPAIRING

ping mesh or fish scales, not soldered	$0.50	to	$1.75
ping mesh, hard soldering links, according to size of break and number of links required.	1.00	"	3.00
joint on side of frame	.50	"	.75
joints on sides of frame	.75	"	1.25
ball snap on one side of frame	.50	"	.75
ball snaps on frame	.75	"	1.25
soldering two eyes on frame for chain	.50	"	1.00
enhening chain on frame or new chain, per foot	1.25	"	2.50
eballs on bottom of mesh to match, each	.15	"	.25
Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
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Lining purse with silk or kid (white or yellow)	1.25	"	2.00

All chain purses are cleaned, gray-finished or whitened like new when repaired. An extra charge of 50 cts. is made for removing and refitting the kid or silk lining on hard solder and gilding jobs.

Net prices are quoted above. Preserve this page for your own and your employes' information.

Gold and Silver Vanity Cases straightened, repaired and recolored. New Mirrors and o ler Puffs fitted. Monograms and Crests engraved or enameled.

WENDELL & COMPANY

General Repairers for the Retail Jewelry Trade

Two Wonderful Shops

45, and 49 John Street
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256, 258 and 260 Madison Street
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905 Heyworth Bldg.

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20 John Street

SEATTLE
Arcade Bldg.

WHY

we are able to pay more for your old gold, silver, plated jewelry and platinum, sweeps, etc., than you have been accustomed to receive — we don't

GAMBLE

on valuations — we have been in the smelting and refining business for over fifty years, and stand to-day with practically no competition. We pay the highest market prices

ON

Gold, Silver and Platinum found in your waste as ascertained by the most expert corps of assayers in the United States, and in addition make a special allowance for so-called by-products for which you have never heretofore been paid. Our

RESULTS

have always been greater than expected, as our splendid record shows, and if you fail to label your next shipment

GOLDSMITH BROS. S. & R. CO.

20 JOHN STREET - - NEW YORK

we will both be losing money. Our profits are contained in the moderate charge we make for working the material, which our wonderful facilities bring down to a very small percentage. We

GUARANTEE

that you will be more than agreeably surprised by our offer if given a trial, but if by the most remote possibility it should not be quite to your

SATISFACTION

we will gladly return your shipment in same condition as received with all charges prepaid.

GOLDSMITH BROS.

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Our Factory is Your Factory

A 10-KARAT LINE THAT IS 10-KARAT

MANUFACTURERS OF

Brooches, Link Buttons, Scarf Pins, Lockets, Tie Clasps, Fobs, Neck Chains, Lorgnette Chains, Pendants, Belt Buckles, Hat Pins, Handy Pins, Waist Sets, Crosses and Combs.

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THE KELLER JEWELRY MFG CO

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GOLD JEWELRY

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MANUFACTURERS OF

Brooches, Link Buttons, Scarf Pins, Lockets, Tie Clasps, Fobs, Neck Chains, Lorgnette Chains, Pendants, Belt Buckles, Hat Pins, Handy Pins, Waist Sets, Crosses and Combs.

A 10-KARAT LINE THAT IS 10-KARAT

The Keller Jewelry Mfg. Co.

TO THE TRADE:

"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

CANTON, OHIO

POINTER No. 126

INSTALL A LIVE WIRE IN YOUR BUSINESS

OUR CATALOGS WILL DRAW TRADE TO YOU



A System which NEVER fails to bring Large Returns

READ THE LETTER



VIEWS REPRESENTING

F. A. Copeland's Store

ELGIN, ILLINOIS

(COPY OF ORIGINAL LETTER)

Elgin, Ill., Dec. 26th, 1909.

The Arnstine Bros. Co.,
Cleveland, Ohio.

Gentlemen:—

In regard to my December business, will say, I could not wait on all the people that came in the store to trade. I did between $2500 and $3000 more this year than last in December, or up to date.

Am very happy over my success, and congratulate the Arnstine Co. for their growing service to me.

Very truly,
F. A. COPELAND.

PARTICULARS FURNISHED UPON REQUEST

We deal only with the Legitimate Jeweler and as a rule sell but one in a city

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
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NEW YORK
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CHICAGO
103 STATE ST



GOLD CARD JEWELRY

O & B

SEAMLESS GOLD-FILLED RINGS

RESENT SLEDGE HAMMER METHODS

BLACKSMITHS should have a monopoly of the Sledge Hammer; it is out of place in the jewelry trade.

The hammer is a good instrument for driving a spike, but a poor one for driving a Man. In fact men—real MEN—refuse to be driven at all. They *resent coercion.*

This Company approaches the trade in a totally different attitude. In selling

Wadsworth Watch Cases

the appeal is made simply to the Good Judgment, the Natural Requirements and the Best Interests of dealers. In a word, the keynote is MERIT. And it is the trade's appreciation of this that spells Success!

Such being the case, the business enjoys a HEALTHY growth, an HONORABLE growth and a STEADY growth—without the Sledge Hammer.

"Winning on Merit Alone"

THE WADSWORTH WATCH CASE CO.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really AHEAD OF THE TIMES have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

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701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

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37 and 39 Maiden Lane

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.

Always in Red

ANNOUNCEMENT EXTRAORDINARY

We beg to announce that our EIGHTH ANNUAL EXHIBITION will be held in our new offices between *August 29th and September 3d, inclusive.*

We claim no monopoly of all ideas in the creations of new styles in Diamond Mounted Jewelry, but we do point out that final and unanswerable test of superiority may be found in comparison—we urge you to make it.

"Our Mr. Josh. W. Mayer sails abroad on the 30 inst., together with two representatives of this house."

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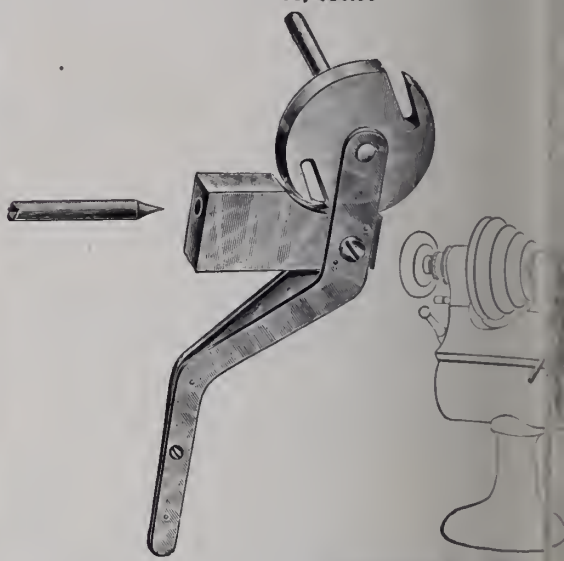
CABLE ADDRESS "ON TOP," LONDON

ECHARCO IMPROVED WATCH GLASS CABINET, No. 8



The NEW FEATURES of this Cabinet are the SKELE DRAWERS, making an accumulation of dust and chips impos and the very easily read LABELS of white celluloid on the d fronts. The Cabinet has nine drawers, giving 1,632 spaces. 29½" high, 24" wide and 13" deep. The construction of dra arrangement of partitions to economize space and weight, an novel method of showing contents on the drawer pulls are all and practical ideas and very well carried out. The Cabinet is of oak and finely finished, and is the lightest and strongest ca the market. Spaces are provided for the small sizes of Le and Genevas, and for Antiques, which no other Cabinet pr for, making it the most complete and convenient Cabinet ever o to the trade.

Price, $16.00



PEGWOOD SHARPENER, No.

A new attachment, designed for use on a watchmaker's which sharpens pegwood to a hair point without breaking, the same time gives the point the proper concave shape. Th is held in the lathe by an arbor fitting into a regular wire ch shown in the illustration, being steadied by the rest shown stick of pegwood is rotated by hand while the tool is revol the lathe, producing a fine, long, flexible point. With this to watchmaker can prepare enough pegwood for a day's or a work in a few moments, and have every piece uniformly and sharpened.

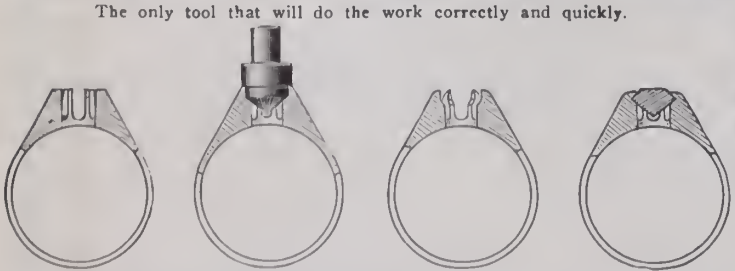
The tool is mechanically perfect, made of the best mate durable and cannot get out of order. For sharpening the cutte use of a fine Arkansas oil stone slip is necessary. Coarser ab should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

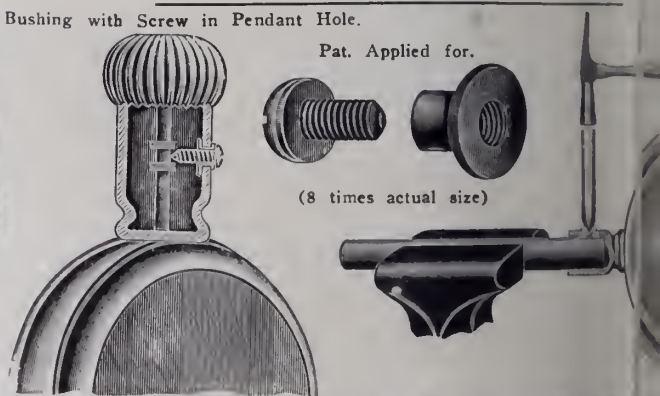
Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.

Pat. Applied for.



(8 times actual size)

THREADED PENDANT SCREW HOLE BUSHING, No. 3

Made in Brass for 18, 16, 6 and 0s Lever Set Cases, and in German Sil 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole b inserted and also screw, and shows repair as it looks when comp

DIRECTIONS.—Ream hole to size of bushing, then place ant screw bushing in hole and place pendant with bushing on as illustrated above, and with a centering punch force ov edge of bushing and then put in screw and repair is made.

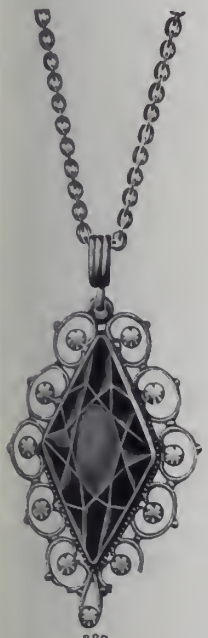
No need of soldering up or plugging up of damaged p screw holes and damaging the pendant and case as well.

Every watchmaker knows how difficult it is to repair a p screw hole after the screw is pulled out, due to bending and of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen ass Screws to match in a Brass Box.....

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Y**





332



333



334





329



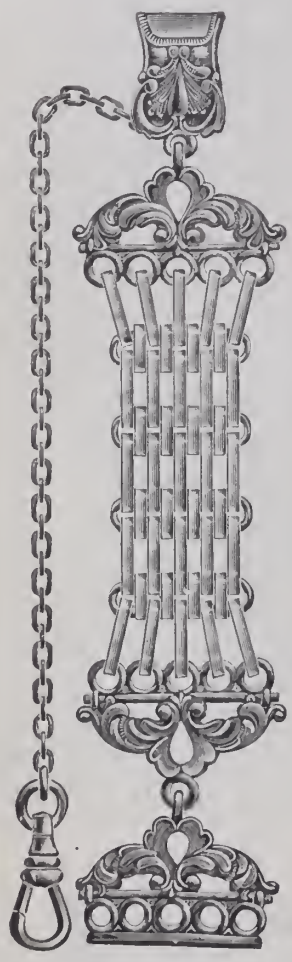
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FONTNEAU & COOK CO.

Factory, Attleboro, Mass.

NEW YORK 15 Maiden Lane

CHICAGO, 1203 Heyworth Building



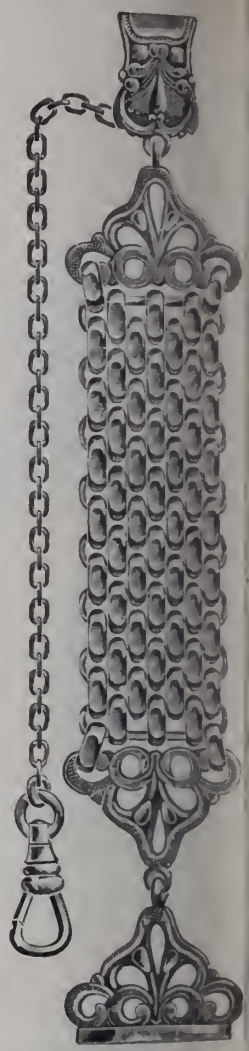
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How Factory Cost Pric
Benefit You

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manner of determining the price you pay for Silver
that is distinctly to your advantage. You don't ha
pay the extra percentage ordinarily added to the fa
cost to cover the railroad fares, hotel bills, et
salesmen. We sell you direct by mail from the l
office—and the mail has no expense account. Yo
be sure that the actual value is in every piece of
you buy and that the price is based on the man
turing cost alone. On account of this change in p
and owing to the elimination of selling expense
have revised the listing on our entire line and offer
Woodside Standard Deposit Ware and Sterling S
at prices that allow you to

Make 15% to 20% More Pr

Our reputation for quality is your guarant
worth. Every piece of Woodside Standard De
Ware reflects the skill of expert workmen, and t
creative genius of our artists is well shown in
attractive individuality of our Sterling Silver desig

The Sterling Silver vase illustrated combines a sl
graceful shape, so much desired with a maximum water ca
while the heavy weighted base and felt covered bottom a
steadiness. This line comes in varied sizes from 4 to 20 i
high either plain, as in the illustration, or beautifully eng
We have made our prices so low on this series of vases
they can't fail to be of interest to you.

The violet holder is a new idea in this country a
patterned after a design that is a ruling craze in all the Eur
centers. The spreading top displays the violets to the
advantage and the design fills a distinct want in vase constru
The deposit shows pure white inside and is guaranteed
come off.

Never before has high quality Silverware been
at such attractive prices. A glance at our catal
is convincing. Get your name on our mailing l
write to-day.

CHOOSE MORE GOODS FOR THE SAME
THE SAME GOODS FOR LESS **MON**

WOODSIDE STERLING COMPA
170 Broadway **NEW YO**



Sterling Silver Cups and Trophies

WE call the attention of the trade to the fact that we have a notable line of Sterling Silver Love Cups, Trophies, etc., as well as a great variety of the more unusual goods in Sterling Silver and Silver Plate, including Pierced Ware, Silver Deposit Ware and other goods of that character.

This is in addition to our regular lines of

Sterling Silver **Silver Plate**

Silver Inlaid **and Cut Glass**

We invite out-of-town dealers to make their headquarters with us. Our warerooms are conveniently located in the heart of the commercial district.

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FACTORIES:

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STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass*

Refinement of Design and a High Standard of Mechanical Execution



are notable in ye Monticello. The bridal season is at hand.

ROGERS, LUNT & BOWLEN CO., Silversmiths, Greenfield, Mass.

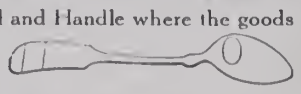
Holmes & Edwards
INTERNATIONAL SILVER CO., SUCCESSOR
BRIDGEPORT, CONN.



STERLING SILVER INLAID
BACK OF BOWL AND HANDLE
"SOLID SILVER WHERE IT WEARS."

WHAT STERLING SILVER INLAID IS

At the Back of the Bowl and Handle where the goods wear on the table, a cavity is hollowed out and a block of Sterling Silver is Inlaid. The goods are then finished to the correct form, polished and then Heavily Electro-Plated throughout.





RESULT: Should the silver plate wear off at these places there would be NO WORN SPOTS, because the plate is SOLID SILVER WHERE IT WEARS.



HOLMES & EDWARDS SILVER - INLAID
TRADE MARK ON EVERY PIECE.

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(International Silver Co., Successor)
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"ANCHOR BRAND"
High-Grade Flatware

Sectional or XII Plate on Staple Pieces at the Price of A1 or Extra Plate





ARGYLE PATTERN — Furnished in Bright or French Gray Finish

We guarantee our wares, as we have for more than forty years, to give satisfaction, and we will replace, free of charge, any goods bearing our trade mark which do not conform to this warranty.

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1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two millior have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it stil more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** othe **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

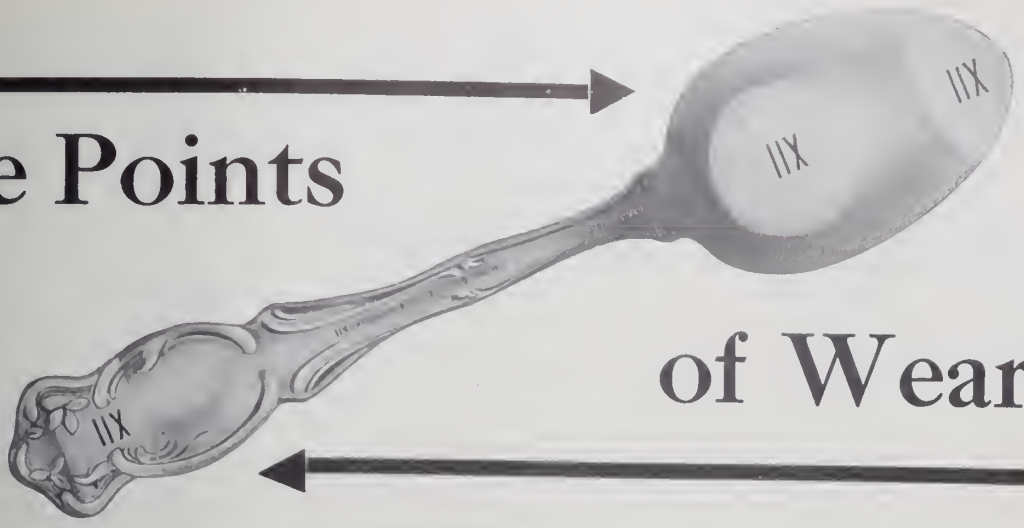
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Chicago

The Points of Wear



on Silver Plated Ware marked **SIMEON L. & GEORGE H. ROGERS COMPANY XII**, are reenforced with a triple deposit of pure silver that doubles the durability and greatly increases its value to the consumer. This means re-orders and makes it good business for you to handle our line of long-lived flatware.

The designs are fully as beautiful as Sterling and sell on sight. The name **SIMEON L. & GEORGE H. ROGERS COMPANY** in full is a guarantee of reliability and intrinsic worth unequaled by any other brand.

The satisfaction of selling your customers dependable goods is increased by easy sales and handsome profits.

Why not order now?

We will send our new catalogue on request.

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

SIMMONS Twelve-Chain Combination

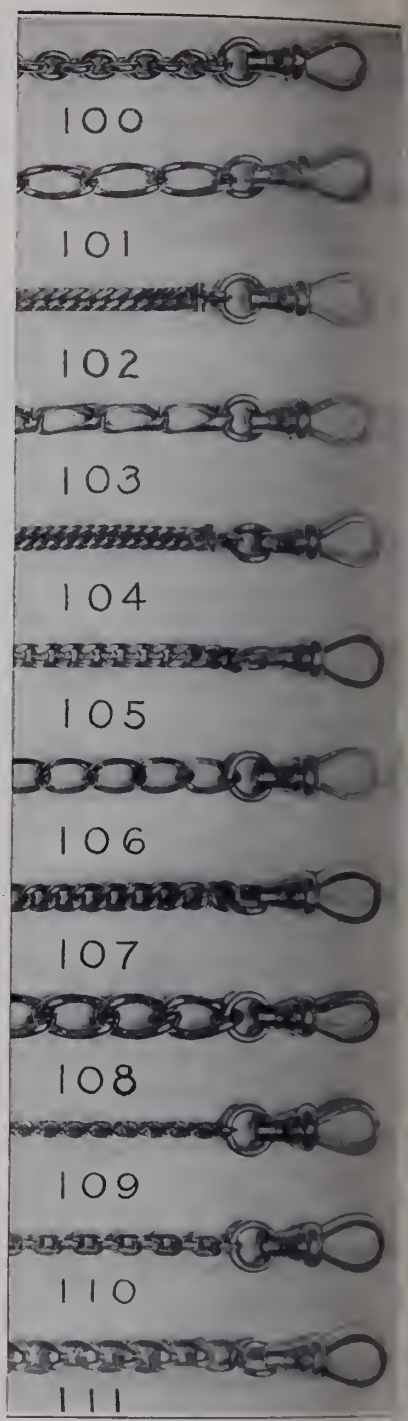
Undoubtedly, this is the best proposition in vest chains the trade will be offered this year.

Why not give it a trial right now? The investment called for is small and the profit will make it worth your while.



Imported Manchester Velvet Roll, Free with Simmons Twelve-Chain Combination.

Ask your Jobber to send you a 12-chain combination and the probabilities are strong that you will send him a re-order in a few weeks at most. Write to-day.



These Twelve Pattern

$21.75

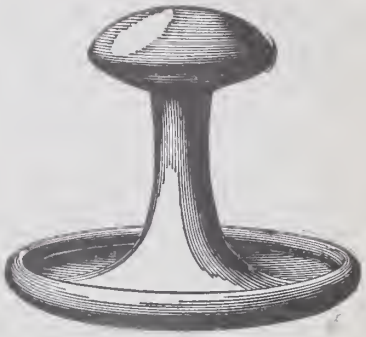
including an importe Manchester Velvet Ro

R. F. SIMMONS COMPANY

MAIN OFFICE AND WORKS ATTLEBORO, MASS.

New York Salesrooms, 9-13 Maiden Lane Chicago Salesrooms, Heyworth Building

The Krementz Collar Button



has become recognized as the leader, because it never disappoints. When a man who wants the best needs a collar button, he naturally asks for the **KREMENTZ,** and looks on the back for the name to see that he is getting the genuine. He would be suspicious of the dealer who attempted to offer him a substitute — claiming it is just as good — for there is no other collar button that equals the **KREMENTZ** in durability, in perfection of finish or in quality.

KREMENTZ COLLAR BUTTONS always assay up to the quality indicated by the stamp on the back of the button.

The Krementz Rolled Plate Collar Buttons

are made from a sheet of metal gold rolled upon — sweated, not soldered — on the composition base to form the plate of metal from which the buttons are made. Saw a **KREMENTZ ROLLED PLATE BUTTON** in half, drop it in nitric acid to dissolve away the backing. A thin shell of metal gold, strong enough to be lifted and handled, will be left. With any other plated collar button you will get but a few scraps of formless gold. We'll pay the cost of the buttons you use to make the test — for it will prove to you that **Krementz Rolled Plate Collar Buttons** will outwear any other plated button made.

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(Via Blue Book)

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It Will Mean Business to You to Look Into It.

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Manufacturing Jewelers and Silversmiths

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FINGER RING CHATELAINES AND NOVELTIES, NAPKIN RINGS, LINK BUTTONS, TIE CLIPS, ETC., CIGARETTE CASES, MATCH BOXES, POCKET KNIVES, TOILETWARE, PURSES, CARD CASES, ETC., EYEGLASS CASES AND LORGNONS, FANCY PIECES IN FLATWARE :: :: :: ::

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The H. F. Barrows Company

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NORTH ATTLEBORO, MASS.



NEW MEDALLION PENDANTS

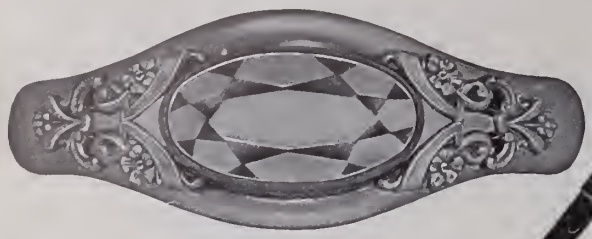
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THE RESPONSE to the recent announcement of Medallion Neck Pendants introduced by this house, was so instant and appreciative as to justify further extensive developments of notable Cartier ideas. In these latest examples the diversity of effects is nothing short of infinite. A pleasing conceit is to have the metal colored to match the stone. At the same time Sapphire or Coral with French Grey continues strongly in favor. Conditions warrant the assertion that the Medallion Neck Pendant is pre-eminently the *necklace of the future.*

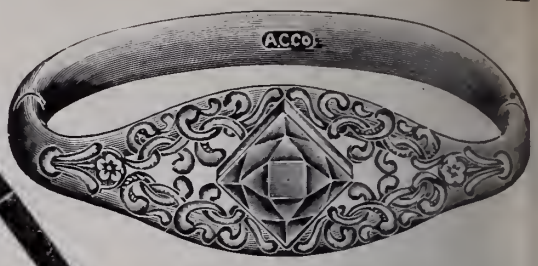
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CHAINS
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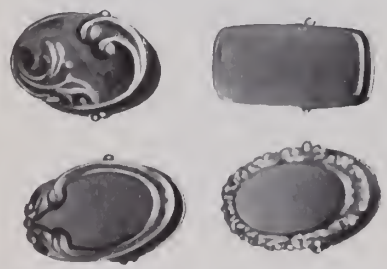
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— have done so for forty years — and hold the enviable reputation of being the

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Trade-Mark Registered.

The Jewelry of Worth, Wear and Satisfaction

Never was our line of Tie Clasps more complete and attractive than at present. It shows that our reputation has much behind it and that 10-K Jewelry with our trade-mark is the BEST produced. Those "who know" never dispute this assertion.

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We claim you can get better value in our line than any other line you can handle



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Merely stamping "SOLIDARITY" on the *inside* of our cases did not do it.
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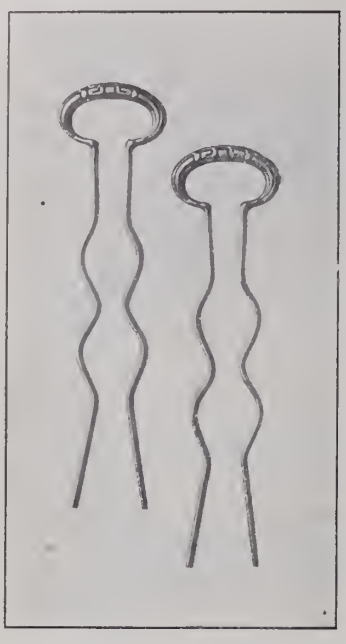
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In All Sizes—All Styles of Mesh—Platinum—18 and 14-K Gold—Sterling Silver



French Veil Pins

NOVEL as these pins are, they are more than novelties; they are important utilities.

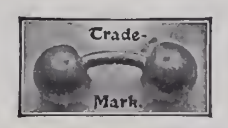
¶ The prevailing mode of fastening the veil to the hair instead of to the hat, demands *special* pins. They have been provided here.

¶ Notably dainty and attractive. Plain and engraved. Set with Pearls, Sapphires, etc.

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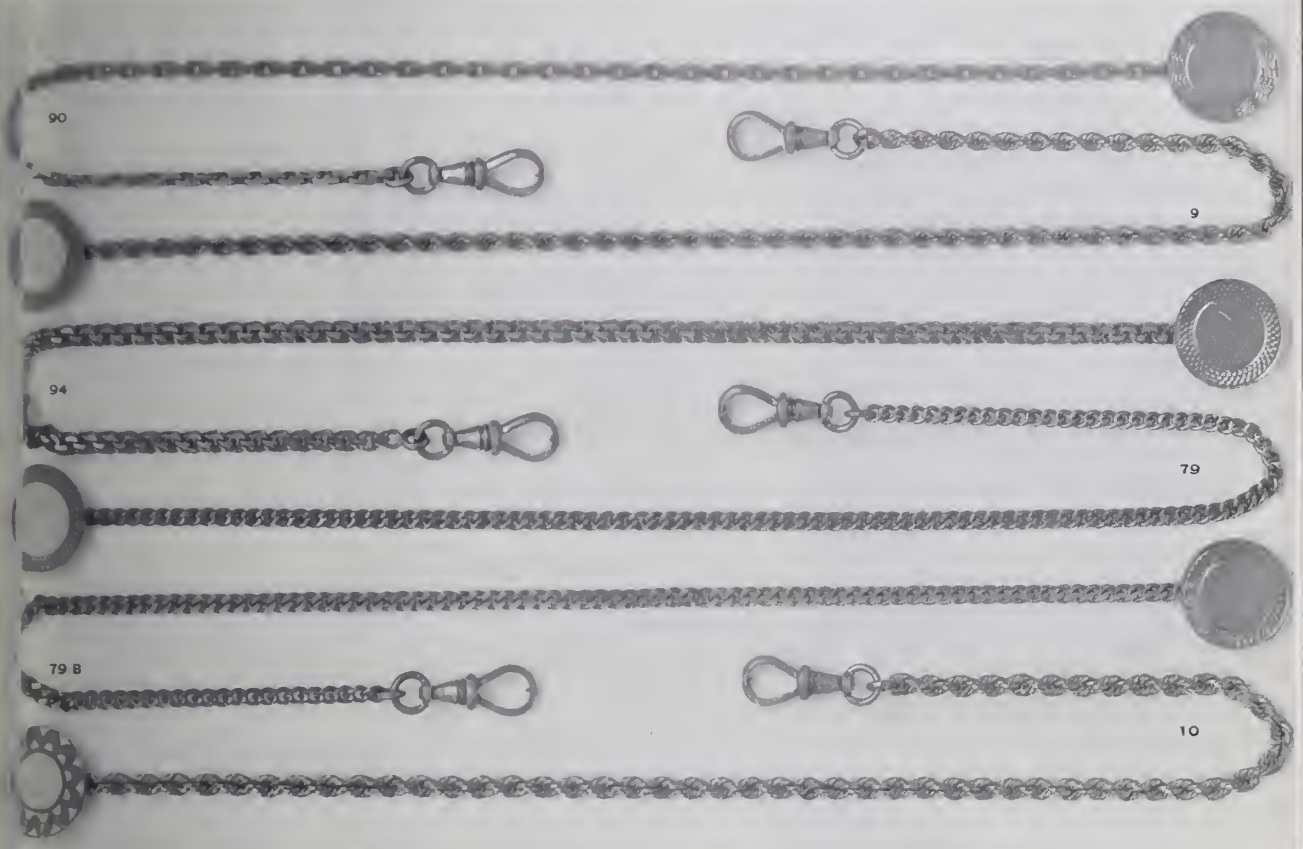
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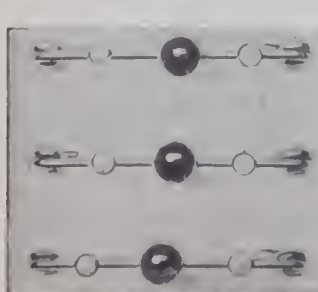
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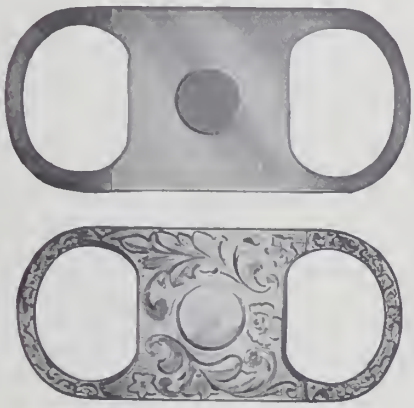
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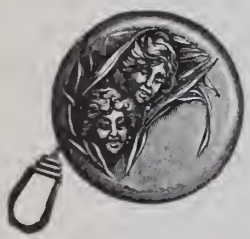
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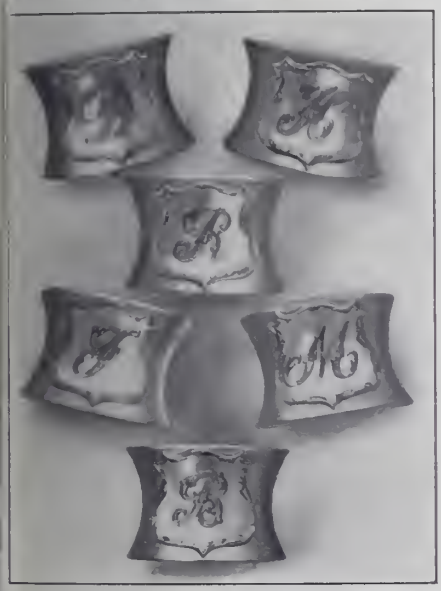
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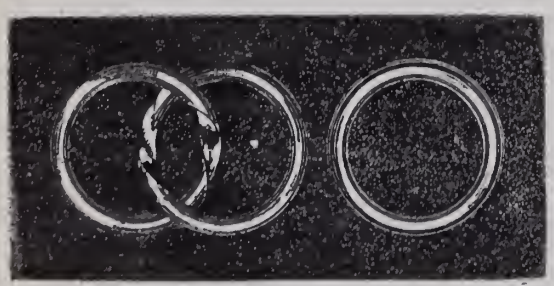
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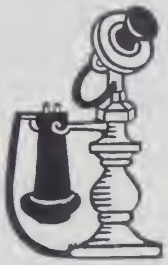


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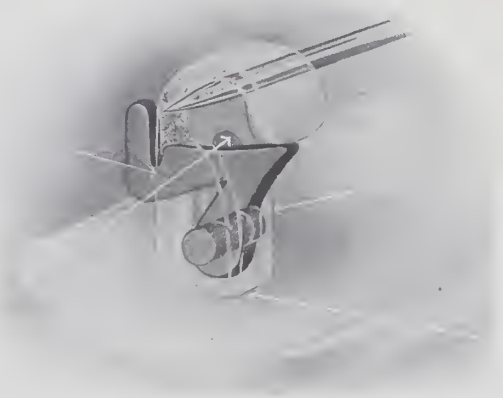
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY — THE JEWELERS REVIEW

X. WEDNESDAY, MARCH 23, 1910. No. 8.

The Crown Jewels of Various Nations.

By Charles A. Brassler.

of the earliest evidences of the sition of a people from barbarism ate of civilization is their recog- a settled form of government and er to whom, under various titles, rendered homage and manifested

only to be expected that they esire the distinction of this leader, is fellows, by some badge or sym- re-eminence, and as a result we appearance among the earliest peoples of insignia of rank. At mple chaplet of leaves or flowers, lain circlet of gold, until, by pro- development, we arrived at the ly wrought crowns of precious iten set with rare gems, some of ave been fortunately preserved to hidden treasures that accident or research has brought to light.

rst crown jewels on record were rely marks of distinction, often as- owing to their origin, their form ceremonies incident to their in- t, with a more or less sacred char- r, id in some instances their posses- s associated with the exercise of n rights, so that their loss was re- as a national calamity. With the nent of art and the manual dex- the goldsmith they became more e in character, while foreign inter- and the skill of the lapidary, lent hment in the shape of precious hat greatly increased their beauty r intrinsic value. With the world's ment in wealth and luxury, their haracter steadily grew, until their and value came to be recognized native, to some extent, of the mag- and importance of the owner, and vn jewels" they came to be recog- s something apart from the per- of the incumbent—a national prop- t was the hereditary emblem of the be handed down by the ruler to essor, actual ownership being vested tate.

asy to understand that under these ances each successive ruler took a amount of pride in passing on to essor as fine a collection as possible royal ornaments, the "crown jew- they were called, and in this he e encouraged by the fact that they most cases either gifts from subjects or vassals or were pur- from state funds set apart for this

here was another and a more subtle for the increase in number and value of these costly jewels: they consti tuted a conveniently portable property, a convertible resource and investment at the ruler's command, which, in the event of revolutionary vicissitudes such as history not infrequently recounts, were readily transportable and convertible, formed, so to say, an "anchor to windward" that would serve to tide them over a financial crisis, as they have found on various occasions.

Nor must the patriotic service the crown



KING EDWARD WEARING SOME CROWN JEWELS.

jewels have on more than one occasion been able to render be overlooked; how often have we not heard of their being pledged to furnish the sinews of war, for the defense of a nation? And they even have their utilitarian side, as witness the pledging of the royal jewels by Isabella of Spain to supply the equipment for the voyage of Columbus in search of the New World. We have even heard of their being hypothecated to furnish the means for scientific research or more prosaic industrial experiments, as for instance in the perfection of the manufacture of porcelain, etc.

In the present paper, however, it is rather our intention to consider the intrinsic value of these national heirlooms, as of present record, some of them, apart from the historical or artistic inter st that attaches to them, being of great material value.

As probably most immediately interesting to the public generally, because of the pending dispute as to whom their ownership is really vested in, that is, whether they belong to the late occupant of the throne in person by right of inheritance, or to the nation, and were only held by him in trust and as appanage to his exalted position, as well as by reason of their great value, are the crown jewels of Persia, the inventory of which, recently completed, confirms their enormous value and explains why the ex-Shah is so anxious to possess them. One of the favorite gems of the occupants of the Persian throne and the numerous and expensive ladies of their household has always been pearls, which are found in the waters adjacent to the country as well as in its rivers. A part of the collection the deposed Shah unwillingly abandoned when he abdicated consists of pearls of the finest quality which fill half of a glass case two feet long by one foot six inches wide and also deep. In addition, there is an endless profusion of gem-studded ornaments, jewels, articles of clothing, arms, saddlery and even furniture. On the occasion of his visits to the European capitals, the Shah was invariably ablaze with gems with which his clothes, his horse trappings, etc., were profusely embroidered, while the famous diamond aigrette that adorned his astrakhan fez was truly worth a king's ransom.

Inasmuch as these jewels are worth many millions—a fortune in themselves—it will readily be understood that the deposed monarch, who, according to all accounts, has not been prudent enough to make a very big saving, would be very glad to claim them as his personal property, but this the present rulers will not hear of, and such of it as escapes their personal rapacity is likely to be thrown on the market for the benefit of the national revenues. The ex-Shah has already acknowledged the national right of ownership in the most valuable item in the collection, the famous diamond "Darya-i-noor," the "sea of light," and it is probable that his claims on the remainder of the collection will receive scant consideration. Concerning this great diamond, Sir John Malcolm, representative of the East India Co., described it as the world's most valuable precious stone. It was then set, together with a smaller stone, as the decoration of a pair of bracelets, which at Sir John's time, fully 100 years ago, were valued at a million pounds. Since then, however, the value of diamonds has so greatly increased that to-day the "sea of light" alone would possess this value.

The "sea of light" may be referred to as a brother of the famous Koh-i-noor, the "mountain of light," now included in the crown jewels of Great Britain. But it is larger than the latter, weighing 186 carats. The Koh i noor was of the same size, but since recutting it weighs only 106 carats. At one time the "sea of light," with the

TALKS ABOUT TRADE-MARKS

NUMBER THREE

Construction is an Important Factor in Trade-Marked Jewelry

Abraham Lincoln said "You can fool all of the people some of the time, and some of the people all of the time, but you can't fool all of the people all the time."

These words are well applied to gold jewelry. At one time dishonest manufacturers made gold jewelry one quality and stamped it another, but now the National Stamping Law eliminates this practice.

Being compelled to use the exact quality of gold they stamp their products, the methods now used to deceive the public and undersell honest-made jewelry are cheap unskilled labor—light weight—frail construction and poor finish, hence they do not dare to be held responsible if their products prove unsatisfactory and therefore do not use a TRADE MARK.

Our Rings, Lockets, Sleeve Buttons, Shirt Studs, Tie Clasps and Vest Buttons are all stamped with the QUALITY MARK and our U. S. REGISTERED TRADE-MARK, which means we guarantee the QUALITY, WORKMANSHIP and CONSTRUCTION. The FINISH speaks for itself.

LARTER & SONS
21 & 23 Maiden Lane
New York



Pacific Coast Representatives:
A. I. HALL & SON
Jewelers' Building Post Street
San Francisco, Cal.

Next week's Talk, Number F
be entitled
"IDENTIFICATION

ain of light," were the main orna-
of the crown of the Great Mogul.
uently, according to all accounts, by
of the Mogul-Emperor Aurengzebe
tones were employed in the orna-
ion of the famous peacock throne, of
they formed the eyes. Both stones
ed in the possession of the dynasty
he invasion of the Persian king,
Shah, who came to Delhi in 1739,
th other rich booty secured the two
Nadir Shah bequeathed the two
to his successor, Shah Rikh, from
Darya-i-noor was wrested by the
Aga Mahomed, whereas the Koh-i-
d already been presented by Shah
Ahmed, the Emir of Afghanistan.
Koh-i-noor was inherited by the suc-
of the Emir of Afghanistan and
came into the hands of Runjet Sing,
er of the Punjaub, who lost it to
st India Co., which presented it to
Victoria. The other stone, the
i-noor, remained in Persia, together
smaller stone of 146 carats weight,
y-e-Mah, the "crown of the waxing
a stone that was also included in
ty Nadir Shah captured in Delhi.
tradition has it that the "sea of
is identical with the famous flat dia-
of Babar, the history of which can
ed to the beginning of the 14th cen-
This stone in 1304 passed from the
sion of the Rajah of Malura into
nds of Allandin Khilji, an Afghan
f India. The old traditions follow
rated stone of the Rajah of Ma-
rther back into gray antiquity. It
ns that Karna, the hero of the
Indian epic poem of Mahabharata,
his diamond as an ornament in bat-
ainst Arjun. Among the Persian
jewels is a magnificent globe studded
50,000 vari-colored stones to repre-
the countries, while the seas consist
meralds, the whole being valued at
,000. The globe measures 20 inches
meter.

y interesting are the fabulously rich
jewels of another recently deposed
rch, the formerly so powerful Sul-
f Turkey, which we may state casu-
mount in value to about $18,750,000
es, emeralds in enormous quantities
he most widely different shades, tur-
es and diamonds, filled numerous
s, chests and boxes of the former
ital potentate, who, like all well-to-do
ntals, found great pleasure in playing
the glittering gems during his many
e hours. Anyone who enjoyed the
ege of a glimpse into these treasure
s of this former ruler of the Osman-
tted as they were with the choicest
most costly oriental magnificence, might
ly imagine themselves transported into
abulous realms of the "Thousand and
Nights." There was a cradle of pure
wn with rubies, diamonds and
s. Costly weapons, as yateghans, dag-
battleaxes and oval and octagonal
ds, such as were borne by the high
als in the bloody Turkish wars, richly
ed with brilliants and precious stones,
hidden in the Osmanli treasure cham-
also ancient silver and gold coins to
umber of tens of thousands of pieces,
which treasures are supposed to have
fallen into the hands of the "Young Turk's" party. In the Yildis Kiosk, too, is a gold model of a ship, the windows of which are sapphires, the signal lamps on the masts large diamonds, and the anchor cables ropes of pearls.

The personal jewels of Abdul Hamid have recently been appraised by a French jeweler, who fixed their total value at 3,000,000 francs. Besides the necklaces, which are a present of the Czar, a snuff box of gold and diamonds is worthy of mention, but the stones are not perfect. The box is a gift of the German emperor. There are also four costly diadems, four valuable opera glasses and 15 narghiles or water pipes studded with precious stones. Lists of these treasures, in various languages, have been sent all over the world to insure a large attendance at the coming sale.

A batch of unredeemed crown jewels, valued at 1,000,000 francs, which the former Sultan of Morocco, Abd-el Aziz, pawned at the Mont de Piété in Paris for 1,500,000 francs, were supposed to be sold at secret auction in that city, as they are of such an erotic nature that they cannot be publicly exhibited. At the last hour, however, an agent of the former Sultan made arrangements with the holders to prevent the sale.

Another famous royal jewel is the string of pearls of the Dowager Queen of Portugal. The unfortunate ex-queen is the owner of a beautiful string of pearls, valued at $1,300,000, which has excited the cupidity of the republican element in the kingdom. During his reign King Carlos on each birthday of Queen Amelia, who had a love for pearls, added to this costly string. Since the assassination of King Carlos the queen dowager has never worn the jewels, but according to all accounts has sent them to England to forestall any attempt at their seizure. The republicans claim that these pearls are part of the crown jewels and demand their possession for the benefit of the depleted treasury. The string consists of several hundred of the finest pearls, formed during the past 30 years, off the coast of Ceylon.

Incalculably valuable crown jewels in precious stones, jewels, pearls, brilliants, silver and gold ornaments are owned by the British crown, English history, so often sanguinary, having many conquests to its credit, while the colonial policy for centuries has continually helped to increase the crown treasure. They are kept in the grim old Tower of London, in an inner jewel chamber, where they occupy a large case, with a double walled iron cage and heavy plate glass panels. Several companies of the guards are constantly on duty at the Tower, while in addition to the quaintly costumed "beef eaters," into which the "buffetiers" of King Henry VIII. time are transformed, there are watchful Scotland Yard police on duty in the jewel chamber night and day.

The magnificent crown worn by Queen Alexandra at her coronation, and made in 1840 for Queen Victoria by a famous London jeweler, glitters in celestial brilliance with its 2,800 diamonds of the finest and rarest quality. The intrinsic value of this crown is priced to-day by experts at $750,000. Noticeable among the English crown jewels is the historically famous diamond, the Koh-i-noor, the value of which is figured at $1,250,000 and the place of origin of which is India. The real diamond is safely kept in a well guarded treasure vault at the Royal castle at Windsor, whereas an excellent imitation is kept with the other crown jewels in the Tower of London and exhibited as the genuine to wondering strangers. *Mundus vult decipi.*

Although times are different nowadays, there have been in the past good reason for such a precaution. During the stormy period of the great rebellion in England, that terminated with the execution of Charles I. and the elevation to the supreme position in England of Oliver Cromwell, it was only by subterfuge that the sacrifice of the crown jewels to the greedy, fanatical zealots was avoided by Cromwell, and the restoration of the Stuarts witnessed a daring attempt to steal them. One Col. Thomas Blood, an Irish adventurer of desperate character, in the disguise of a doctor got into the Tower and beat almost to death the custodian of the crown jewels, which it was believed he intended to steal with the connivance of the dissolute king, Charles II., of whom he had been an associate, and who was to share in the proceeds of the robbery as a means of continuing his debaucheries. Blood was captured a short distance from the Tower, with the royal crown concealed under his cloak, and having been duly tortured to extort a confession, was executed. His was the last attempt to steal the jewels, although during the London riots in 1780 only the knowledge of the presence of a strong garrison in the Tower served to protect them from attack.

To the collection, which includes crowns, etc., dating from Alfred the Great, in the ninth century, there has lately been added a gift from the people of the Transvaal colony to King Edward in recognition of the justice with which they had been treated subsequent to the Boer War, the famous Cullinan diamond, the largest, as it is the most valuable diamond in the world. The 10 brilliants into which the original stone was separated in the cutting are of such clearness and brilliancy that their value may be placed at $5,000,000. The Transvaal government bought the stone in Cape Colony for $750,000. The finest of the diamonds weighs 515½ carats, and this will in future adorn the royal crown. The second largest stone, of 308¾ carats, will be set in the sceptre. At those court festivities where the crown is not used, the Queen of England will wear the Cullinan diamond. It has been put in the crown in such a manner that it can be easily removed and worn by a lady. The crown and the diamond were taken to Buckingham Palace some time ago, and there the king discussed this question with the Lord Chamberlain and the representative of the court jewelers' firm who set the stone in the crown. It is reported that the king decided for this plan to show the Transvaal how much he valued this gift, by making it possible that the gigantic diamond could be used more frequently than would have been the case if it had remained merely in the crown. In its rough state, the Cullinan weighed 3,015 carats. The "chips" split from the rough

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROW

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Reconstructed Rubies and Reconstructed White Sapphires

cutting were divided into seven . These exceedingly large diamonds, exception of the largest, have been p into a necklace which King Ed presented to his consort, Queen Alex- The pearl is the favorite gem of the ied royal lady, and she is the owner nificent ropes, girdles, necklets, col- and other ornaments, made up en- f the choicest pearls obtainable, ich she decks herself on state oc-

(To be continued.)

...ey, Clocks, Watches, Silverware ...r Kindred Lines Exported from New York.

...NGTON, D. C., March 16.—The fol- were the exports of jewelry, silver- ptical goods, clocks, watches and lines from the port of New York week just ended:

... 2 cases watches, $226.
De T...ro: 5 cases clocks, $105
... 19 cases clocks, $203.
...a 6 cases clocks, $284.
...ra: 2 cases plated ware, $213.
... 7 cases clocks, $202.
...rt: 4 cases optical goods, $570.
... 1 case plated ware, $260; 1 case watches, ...ases effects and jewelry, $394.
...w: 77 cases clocks, $1,730; 3,812 packages ...65,600.
...rg: 15 cases jewelers' sweepings, $7,000; ... scopes and views, $720; 4 cases optical ...460
... 1 case watches, $148; 9 cases clocks, ... cases jewelry, $144.
... 2 cases optical goods, $900; 2 cases sil- ... $250, 2 cases jewelry, $976; 1 case ... 800; 11 cases optical goods, $3,350; 1 case ...oods, machinery, $275.
... Kong: 140 cases clocks, $2,557.
...on: 1 case plated ware, $180; 11 cases ...101.
... 69 cases clocks, $1,217.
...ool: 173 cases clocks, $3,231; 4 cases jew- ...0; 2 cases thermometers, $100.
...n: 43 cases clocks, $1, 83; 5 cases watches, ... case jewelry, $155; 11 cases watches, ... 31 cases clocks, $1,821; 22 cases optical ...8,527
...is: 2 cases plated ware, $504
...zas: 4 cases clocks, $185.
...urne: 7 cases plated ware, $276; 5 cases ...goods, $1,243; 137 cases clocks, $2,392; 3 ...opes and views, $273.
...s. 3 cases effects and jewelry, $385.
... 6 cases clocks, $174; 2 cases jewelry, ... cases optical goods, $408.
...mbuco: 22 cases clocks, $424.
...arriot: 1 case plated ware, $118.
...e Janeiro: 2 cases plated ware, $165; 98 ...ocks, $1,776.
... 1 case effects and jewelry, $250.
...noor 6 cases optical goods, $950.
... Montt: 1 case plated ware, $120.
...Madryn: 1 case watches, $200.
...hai: 1 case silverware, $500.
...eld: 5 barrels jewelers' sweepings, $3,000.
...y: 47 cases clocks, $1,557; 2 cases plated ...227
...gton: 223 cases clocks, $2,656; 9 cases ... material, $126.
...raiso. 1 case watches, $130; 2 cases plated ...91.
... Cruz: 1 case plated ware, $264; 2 cases ...ware, $160; 3 cases scopes and views, $272; ... clocks, $278.

...el Silver, Lawrence, Mass., has had ...ore remodeled and fitted up with ...ases, and now has one of the finest ...r shop interiors in the city.

...ce N. Noyes, Inc., Haverhill, Mass., ...d a loss of $1,000, last Thursday ...ng, as the result of a fire in the block ... he is located, and L. J. Eno, whose ... is nearby, also suffered a slight ... from smoke.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., March 16.—The monthly report of the Canadian Department of Trade and Commerce for December gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of December,		Nine months ended December,	
Clocks:	1908.	1909.	1908.	1909.
United Kingdom	$1,364	$2,522	$14,125	$25,703
United States	24,615	28,371	189,960	220,896
Germany	2,977	6,422	27,157	54,299
Other countries	608	1,106	10,835	18,016
Totals	$29,564	$38,421	$242,077	$316,914
Watches:				
United Kingdom	$2,796	$3,600	$16,307	$35,398
United States	46,426	68,799	430,042	529,789
France	2,544	3,628	32,112	37,675
Switzerland	16,125	30,240	127,612	196,113
Other countries	3,419	2,738	15,878	20,279
Totals	$71,308	$109,005	$621,951	$819,254
Jewelry:				
United Kingdom	$17,503	$21,416	$145,996	$197,037
United States	49,912	68,786	442,518	644,304
France	1,471	2,461	25,618	33,568
Germany	3,101	3,357	55,130	59,470
Other countries	1,868	5,007	23,412	31,406
Totals	$73,855	$101,027	$692,674	$965,785
Gold and silver and manufactures of:				
United Kingdom	$17,398	$23,237	$129,163	$197,203
United States	24,264	33,851	197,946	215,397
Other countries	2,101	2,647	42,002	47,222
Totals	$43,763	$59,735	$369,111	$459,822
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$775	$10,039	$24,138	$81,112
United States	2,829	7,413	17,458	30,596
France	985	4,350	21,881	49,517
Holland	.....	.....	.....	759
Other countries	871	2,309	11,072	17,145
Totals	$5,460	$24,111	$74,549	179,129
Precious stones of all kinds and imitations of (free):				
United Kingdom	$8,542	$24,583	$406,847	$421,158
United States	13,350	14,508	72,982	181,451
France	548	1,811	81,161	52,027
Holland	46,801	57,069	174,062	430,842
Other countries	10,526	8,239	75,781	245,852
Totals	$79,767	$106,210	$810,833	$1,331,330

World Gold Production.

ACCORDING to the *Engineering and Mining Journal*, the gold producing countries in 1909 not only kept up the great output of recent years, but again increased it in a marked degree, the amount being about $15,000,000 over 1908.

Beginning with the Australian and Californian mining activities the world gold output in 1849 was $27,100,000; in 1850, $44,450,000; in 1851, $67,600,000, and in 1852, $135,150,000. A zenith of production —$161,250,00—was reached in 1856, not again attained for 38 years. In 1896, the year of the free coinage of silver agitation in the United States, the world output of gold was $202,251,000, the production rapidly advancing to the large sum of $306,724,000 in 1899.

The *Engineering and Mining Journal* says that most of the gold mining companies last year increased their returns by opening new mines, by intensive working of old ones, or by closer recovery of metal from the ores—in some cases by a conjunction of all three methods.

For a series of years the gold production of the three great gold producing countries has been as follows, in values:

Year.	United States.	Africa	Australasia.	All countries.
1909	*a* $96,500,000	$168,830,000	$71,980,000	$457,567,000
1908	94,560,000	166,520,000	73,327,000	411,932,000
1907	90,437,700	160,072,000	76,906,000	401,804,000
1906	94,374,000	140,361,000	83,406,000	400,126,000
1905	88,180,000	116,695,000	85,926,000	377,135,000
1904	80,723,000	85,519,000	87,767,000	347,087,000
1903	73,591,000	67,998,000	89,210,000	327,702,000
1902	80,000,000	39,023,000	81,578,000	296,737,000
1901	78,666,000	9,089,000	76,880,000	262,493,000
1900	79,171,000	8,672,000	73,498,000	254,556,000
1899	71,053,000	73,023,000	79,321,000	306,724,000
1898	64,463,000	80,128,000	61,860,000	286,859,000
1897	57,363,000	58,558,000	52,665,000	236,077,000
1896	53,088,000	45,185,000	44,107,000	202,251,000
1895	46,610,000	44,798,000	44,554,000	199,301,000
1894	39,500,000	41,760,000	40,271,000	181,175,000

a An advance estimate of the United States Mint gives the gold production of this country as $99,232,200 in 1909.

SALE OF

Chester Billings & Son's

ENTIRE STOCK

Having purchased the stock of Chester Billings & Son, and as we are not retailers, and do not intend to enter the retail jewelry business, we offer the trade an opportunity to purchase the diamonds, pearls, emeralds, pearl necklaces, rubies, sapphires, mounted pieces and such other goods as go to make up the stock of an old established concern that has catered for years to the very best of trade. We have only 60 days in which to dispose of these goods, and will sell in large or small lots at sacrifice prices.

As the best pieces will be selected first, we can but remind you of the old adage "First come, first served."

We wish to repeat again that we are not in the retail business, and that we purchased this complete stock for the simple reason that it appealed to us as merchants, and from a purely business standpoint, and you can reap the benefit of a quick turn at small profit.

Bruhl Bros. & Henius Co.

Court Suspends for 30 Days Injunction Granted to Gorham Mfg. Co. against F. & M. Weintraub.

A preliminary injunction obtained by Gorham Mfg. Co. early last month against F. & M. Weintraub in the suit over the use of the former's trade-mark has been suspended for 30 days by Judge Lacombe in the United States Circuit Court. This result because of an error made by the Gorham Co and its attorneys in publishing the text of the decree of the court, including in this text the phrase "in combination with a lion, an anchor and the letter G," which had been stricken from the decree when granted by the court. The Gorham's counsel republished the decree in the advertisement in THE JEWELERS' CIRCULAR-WEEKLY March 9 in its corrected form, and called attention to the error in stating that his clients had been practically injured by the publication of the decree in its incorrect form, and that such publication was an abuse of process and a contempt of court, Benno Loewy, counsel for the Weintraub firm, instituted proceedings to punish the plaintiff's counsel and the court for contempt, and his motion was heard before Judge Noyes in the United States Circuit Court, Friday.

In his argument Mr. Loewy explained the motion and Judge Noyes intimated that he was averse to acting in the matter unless the counsel could show him that this court had jurisdiction to punish a common law contempt, particularly as this was a misstatement rather than a violation of the court's order. Mr. Loewy claimed that this point had been settled in a similar proceeding some years ago where an injunction obtained by one of the complainants against a large dry goods house of the West had been used in an incorrect form by the company. The court here decided that this was contempt of court and had dismissed the injunction proceedings and also the action, and this had been upheld on appeal.

Mr. Loewy's counsel then told how the decree had been published in THE JEWELERS' CIRCULAR-WEEKLY and other jewelry publications and claimed that the Gorham Co. had been sending out circulars to the same effect. He admitted that a correction had been published in THE JEWELERS' CIRCULAR-WEEKLY in a subsequent advertisement, but said that the statement that went with the correction practically nullified its effect, and that no correction has been made as to the circulars or in the other publications. In a long and elaborate argument he justified the application for punishment, asking that the attorneys be punished for contempt and that the corporation be punished by the vacating of the injunction it had obtained.

Henry Mock, solicitor for the Gorham Co., told the court that it was unfortunate that the error occurred, but that the error had been made in his office and that he alone was responsible and that his clients had nothing to do with the matter. A stenographer had included the words that had been stricken out by the judge in the proof that he sent to the Gorham concern, and that the latter in turn had used it in making up its advertisement and announcement. A correction had been made in THE JEWELERS' CIRCULAR-WEEKLY, he said, and corrections would be made in the other publications, while new circulars would be made out by the company explaining the error in the decree.

Mr. Mock and his associate counsel told the court that they were there to acknowledge the error and to throw themselves on the mercy of the court, but that it was an error likely to happen to anybody and that no actual damage had been done to the defendants. They said they were doing and would do everything in their power to correct the error.

Judge Ward during the argument stated that the republication of the notices in proper form did not seem sufficient to accomplish the purpose of clearing up the error to those who read the original notices. After an argument between the attorneys on both sides the judge finally disposed of the matter by saying:

> I am not satisfied from the statements that have been made that there has been a wilful and intentional abuse of the process of the court, but there has been a very serious mistake made and there has been a misuse of the process of the court, if unintentional.
>
> I am not inclined to punish for contempt of court, strictly speaking, but I will make this disposition of the matter. I will suspend the injunction for a period of 30 days, and it will be vacated at the end of that time, unless the complainant will satisfy the court that in the meantime it has published in every publication in which the erroneous notice appeared, another notice in as prominent a position as the original, stating that these words, "or any combination of a lion, anchor and letter G" were erroneously included in the original notice, and I should not think that it would be proper that this should be followed with any argument that, with these words omitted, the extent of the relief granted is substantially unchanged; and also, that so far as practical, every person to whom a circular letter has been sent notifying him of this decree shall be similarly notified of the mistake.
>
> It seems to me that that ought to be done and that it is practical to do it.

The form of the correction will be agreed on by counsel, and this will probably be settled when the order is entered to-day.

Boston, Mass., Watchmaker and Associate Indicted on Counterfeiting Charge.

BOSTON, Mass., March 18.—The United States grand jury, to-day, indicted, severally and collectively, Robert F. Sample, a watchmaker, age 27, of the Dorchester District in Boston, Frederick A. Hartung, a jeweler, age 30, of Somerville, and William Sample, a watchmaker, age 40, of Brookline, whose plant was on Franklin St., this city, on the charge of counterfeiting.

Robert E Sample, who was in bed at his home, suffering from an attack of rheumatism, when placed under arrest, was removed early this week to the hospital department of the Charles St. jail, and on Wednesday was able to appear in court before Commissioner Hayes, where he was held, as the others had been, for a further hearing. On Thursday the trio were in court, but were remanded to jail pending the grand jury report.

No date was assigned for their trial, but it is expected to take place in the near future.

C. H. Fulmer, Easton, Pa., April 1 will move his store from 13 S. 3d St. to 31 E. 3d St.

United States Court Grants Restraining Order Against Dealer Who Cut Price of "Yankee" Watches.

A restraining order was issued last Wednesday by Judge Coxe in the United States Circuit Court at New York against Jacob J. Schmukler, 131 Canal St., in an action brought against him by Robert H. Ingersoll & Bro., New York, which alleges that Schmukler has been cutting the price on Ingersoll watches in violation of an agreement between the parties. The motion for a restraining order was argued Tuesday of last week. The defendant is restrained against selling or causing to be sold Ingersoll watches, including the "Yankee" watch, except in strict accordance with the complainant's schedule of prices, until the entry and service of the order disposing of the complainant's motion for a preliminary injunction.

The bill of complaint, as filed, recites that Ernest H. Horn was the original and sole inventor of certain improvements in lantern pinions and that pending the application for his patent he sold his right to the invention to the Waterbury Clock Co. to whom patent 784041 was granted April 11, 1905. Mr. Horn, the complaint recites, was also the original inventor of certain new and useful improvements for lever escapements and also the inventor of other useful improvements in watches which were transferred to the Waterbury Clock Co. and which were transferred by them to Robert H. Ingersoll & Bro.

The "Yankee" watch made by the complainants embodies all the patents, Nos. 787041, 855950 and 926329, which were obtained through transactions with the Waterbury Clock Co.

The complaint further recites that one of the restrictions under which the "Yankee" watch is sold is that it will not be sold or dealt in except in accordance with certain uniform schedule of prices established by the complainants.

It is alleged that the defendant, Mr. Schmukler, notwithstanding the conditions under which the watches were sold and with the knowledge of the restrictions and without the consent of the complainants, sold and is continuing to sell these watches in violation of the price schedule and has others on hand.

The watches, according to the complaint, are sold with the guarantee of keeping them in repair for a year and the complainants are required to live up to this agreement, which can be done only when the watches are sold according to the price schedule.

It is alleged that damages of $5,000 have already been incurred by the complainants in the action.

A number of exhibits of the agreement under which the watches were sold, etc., are filed with the complaint.

The United Jewelry Co., 409 State St., Schenectady, N. Y., announces that it is not connected in any way, directly or indirectly, with the concern of the same name which recently started in business in another State. The Schenectady house makes the announcement simply to prevent the trade and public from becoming confused through the similarity of the names and to avoid, if possible, any mistake in mail or orders.

STERN BROS. & CO

operate the most important Diamond-Cutting Establishment in America, fitted with the most modern equipment, thus enabling them to offer advantageous values to Importers and large Dealers.

68 NASSAU STREET, NEW YORK

Cutting Works, 138-142 West 14th Street, New York

CHICAGO
103 State Street

AMSTERDA
10 Tulpstr

GOODFRIEND BROS.

IMPORTERS OF PEARLS AND PRECIOUS STONES

BLACK OPALS

THE MOST FASCINATING, MOST BEAUTIFUL OF GEMS :: WE HAVE EVERY VARIETY OF COL R

PROVIDENCE :
212 Union Street

9-11-13 Maiden Lane
NEW YORK

PARIS :
41bis Rue de Chateau n

M. GATTLE I. B. ETTINGER

GATTLE, ETTINGER & CO.

Successors to GATTLE, ETTINGER & HAMMEL

Manufacturers of

Artistic Diamond Jewelry

NEW IDEAS FOR THE SPRING SEASON
MEMORANDUM ORDERS FILLED AT ONCE

170 Broadway, corner Maiden Lane - - - NEW YORK

Guggenheim Pearl Case Argued Before the United States Circuit Court of Appeals.

Judges in the United States Circuit Court of Appeals heard argument and reserved decision last Wednesday in the case of the United States against Tiffany & Co., arising over the classification of 59 pearls purchased in Paris by Morris Guggenheim and imported by Tiffany & Co. The pearls, which were intended for Mrs. Guggenheim, cost $25,000, exclusive of duty. They were originally assessed for duty at 10 per cent., and several months later the entry was reliquidated, the Government claiming 60 per cent. duty under the contention that the pearls were not merely a necklace, though unstrung at the time of transportation.

The Government, which was represented by Charles D. Baker, of the Assistant Attorney-General's office, argued that the Court should uphold the assessment of 60 per cent. made by the Collector on the ground that the pearls were assorted and designed to form a necklace, and consequently fell within the provision of the paragraph for jewelry as the word is used in the revenue act. Arthur M. King, who appeared for Tiffany & Co., urged the Court to find in favor of the 10 per cent. duty on the theory that the pearls were "not strung in their natural state," as specified in the tariff act.

The case had been in the courts for a number of years. After a long fight on technical grounds Tiffany & Co. finally paid the 60 per cent. extra duty and filed the usual protest, claiming that the original classification and assessment of the Collector was incorrect. The Board of General Appraisers reversed the action of the Collector and sustained the claim of the importer, holding that the pearls were dutiable at 10 per cent. On review, the United States Circuit Court affirmed the Board's decision and the argument last week was on the appeal from this decision.

The Government contends that after a great deal of labor in matching and grading as to size and harmonizing as to color, the pearls composing the necklace were selected in Paris and that they were matched and their weight noted and a sketch made to identify them permanently. The string was accurately measured and cut in length to the neck of the person who was to wear the necklace, and were strung on a string in the order preconcerted for their final arrangement and as represented in the sketch, and then submitted in such form to the buyer at his request that he compared them with different necklaces procured from other manufacturing dealers for that purpose and they were duly approved and accepted by the buyer.

It was argued that a clasp or snap for fastening together the ends of the necklace is not deemed a necessary part of a necklace, but that the clasp is simply a gratuity on the part of Tiffany & Co. It was further argued that the legal effect of the purchaser's contract of sale was the purchase in Paris of the necklace of pearls and not the purchase of a collection of unmatched and unassorted pearls from which, after exportation and on reaching New York, a necklace was to be made, and that if the pearls had become a permanent necklace when purchased in Paris, as distinguished from a collection of loose unassorted pearls, this status was not changed by dismembering and exporting them together, though in separate parcels, brought in by the same vessel.

The Government's counsel argued that there was no doubt that the pearls delivered from the New York store of Tiffany & Co. were the same as those selected in the Paris shop. The counsel further argued that the title to the pearl necklace passed to Mr. Guggenheim in Paris, and that he took title at that time not to loose pearls, but to a complete necklace. It was further argued that the Guggenheim pearls were not brought to this country to be put in stock to be used for various purposes, but were intended especially for this particular necklace.

Tiffany & Co.'s attorney argued that no part of the purchase price, which was approximately $25,000, was paid abroad. Mr. Guggenheim bought nothing but the pearls in Paris, no pique brilliant and no clasp, and that his contract in Paris was for 59 pearls and not for a complete necklace.

He pointed out that the pearls were not strung in the form of a necklace, that they were simply put, after the consummation of the contract, on a cotton string to compare them with others.

Testimony of several New York dealers taken at the time of the earlier hearings in the case was introduced to show that a drilled pearl more closely resembles a pearl in its natural state than anything else, and that the pearls are materially decreased in value by being drilled. It was argued that a string and a clasp are vitally necessary parts of a necklace, and that the condition or use of the pearls either before or after importation, is immaterial. In determining the classification of a dutiable article the standard is an examination of their condition as and when imported. The case of the United States against Citroen was pointed out as bearing on the case at hand.

It was argued that the decision and judgment of the Circuit Court should be affirmed and the protest of the importers sustained.

Death of Thomas A. Willson.

READING, Pa., March 16.—Thomas A. Willson, the pioneer spectacle manufacturer of this city, passed away at his home, 4th and Washington Sts., at an early hour Sunday morning after an illness of about a week.

Mr. Willson was born in Winchester, Va., Feb. 8, 1846, but had resided for most of his lifetime in this city. For the past 12 years, while maintaining his Winter home in Reading, he had spent the Summer months at his Clare Point stock farm, located near Ephrata, Lancaster County.

Mr. Willson had been identified with the business interests of this city for many years. In 1870 he began the manufacture of spectacles and eyeglasses, at that time a new industry in the United States, and his remarkable mechanical skill and inventive ability soon brought him success and high standing in his chosen field of activity.

At the time of his demise Mr. Willson was president of the corporation of T. A. Willson & Co., Inc., although of late years he had not given active personal attention to business matters.

Mr. Willson is survived by his widow, Clara L. Willson; a son, Frederick Willson; a sister, Mary Elizabeth Willson; a brother, Charles G. Willson, and two grandchildren.

Parsee Arrested in New York on Charges of Smuggling Valuable Jewelry.

Merwani J. Irani, a Parsee from India, who has charge of five freaks of nature in a side show of the Ringling Bros. circus, was arrested last Wednesday by United States Marshal Henkel on the arrival of the *Oceanic* from England, charged with smuggling valuable jewels into this country. He was held in $5,000 bail Friday by United States Commissioner Gilchrist to await the action of the Federal Grand Jury.

On Irani were found an emerald and diamond bracelet, emerald and diamond brooch and a diamond pendant with a gold chain, all of which are valued at about $5,000. They were in a leather pocketbook in an inner pocket in his coat. The man protested his innocence when arraigned before Commissioner Gilchrist, claiming that the jewels were given by a friend in Paris, who asked him to hand them to a friend who would meet him at the New York pier. The man readily surrendered the articles, saying that he had no idea of their value or that he was doing any more than a friendly act in bringing them over.

In the brief examination before Commissioner Gilchrist, Irani's lawyer said that his client was on the way to this country from India and stopped over a few days in Paris. While in the French capital a friend, also a Parsee, named Godrej, who was formerly an employe of a large silk and cotton importing house with offices in Bombay, Paris, London, New York, Japan and China, gave him the jewelry, with the request that he deliver them to two Parsees who would meet him at the pier. These two men are the managers in this city of two silk firms.

Irani's counsel urged a reduction of bail from the original $10,000 figure to $2,000, but the commissioner declined to make the bail less than $5,000.

Assistant United States Attorney Walton has charge of the case, but he declined to say whether his office held that the jewels were consigned to the two Parsees personally or in their business capacity as managers of the silk firm.

The Maryland Retail Jewelers' Bowling Club, formed some months ago, has proved a great success; and with the object of furthering the subject of bowling the association is issuing a challenge to bowling clubs in the association. J. J. Bartholomee, 302 Madison St., Baltimore, is captain

Geo. K. Dietz, Millersburg, O., has leased a two-story brick building here and is having the rooms remodeled for a jewelry store and optical parlors. When complete he will have the largest jewelry and optical store in Holmes County. He expects to occupy his new building about May 1.



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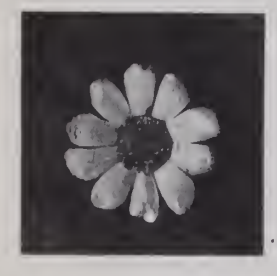
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Death of Thomas E. Carpenter.

VENCE, R. I., March 18.—Thomas E. r, who previous to 1900 was one of rument manufacturing jewelers of died, Tuesday, at a sanitarium in dgewater, Mass., after an illness l months. Last Summer he suf- nervous breakdown, which became s in October that he was sent to rium, where he was the subject treatment. Recently pulmonary s developed, to which he finally

ter was born in Rehoboth, 3, and received his early edu- t village, and later came to this 18 years of age he apprenticed the manufacturing jewelry con- olds, Simmons & Co., to learn He subsequently was employed man for several concerns, in- Richardson, Hicks & Co., Henry and finally G. & S. Owen. In the of 1868 he made preparations to he manufacturing jewelry business lf, and, Jan. 1, 1869, he formed a rship, the firm name being Rich- ott & Co., which was subsequently Richmond & Carpenter.

Mr Richmond retired from the Carpenter purchasing his interest suing the business, making a spe- gold rings. He removed from p St., where they had been for ears, to the Fitzgerald building, on and in 1889 became a tenant of er building on Stewart St. In Carpenter disposed of his business ed from the jewelry industry en- d devoted himself to the develop- a cigar-making machine which he and disposed of to a New York which, however, he retained a interest. He then devoted his e to inventions in optical and lines, being well and widely known sing great originality and skill.

ed leaves two sons and a daughter. he former, Howard L., is secretary asurer of the Albert Walker Co., jobbers of this city.

eath of W. A. Davidson.

NNATI, O., March 21.—W. A. David- r over 30 years a jeweler in the ," died, March 18, at his home in Ky. He had been in failing health past few months, and death was not ted.

e sed was 66 years old and was born land, coming to this country when g man. In the early part of his career he was connected with Steinau as watchmaker, in which was considered a master workman. fter Mr. Steinau discontinued his s, in 1873, Mr. Davidson started in for himself in the Arcade, where inued until his death.

Davidson was well and favorably here, and was always attentive to iness. He will be greatly missed by nds in the Arcade, who for years ccustomed to see him repairing at his window in his store. He is d by a widow, four daughters and ns. Of the latter Charles Davidson presentative of the American Silver Co., W. J. Davidson is a Cincinnati attorney, and Earl Davidson, lately associated with his father as watchmaker, who will probably continue the business.

The funeral was held at the residence of the deceased to-day.

Death of Frank O. Wehoskey.

PROVIDENCE, R. I., March 18. Frank O. Wehoskey, who had conducted a mail order jewelry business at his home, 120 Massachusetts Ave, this city, for several years, died yesterday after a long illness.

Deceased was born here about 65 years ago, the son of Anthony Wehoskey. He attended the public schools here, and afterwards established himself in the gun and locksmith business on Dorrance St., where he became well and favorably known among the business men of the city. He became affiliated with several of the secret societies and attained much prominence therein.

Early in his fraternal career he began taking orders from individuals for emblems, charms, pins and other fraternal jewelry that in a few years developed to such an extent that he finally disposed of his locksmithing business and devoted himself to the new line, which grew and extended into a general mail order trade in connection with which he became widely known among the manufacturing jewelers.

He leaves a widow, to whom he was married 37 years ago, also two brothers and a sister.

Importations at the Port of New York.

Weeks Ended March 13, 1909, *and March* 12, 1910.

China, glass and earthen ware:	1909	1910.
China	$93,137	$105,937
Earthen ware	10,329	6,323
Glass ware	24,497	42,331
Optical glass	2,299	638
Instruments:		
Musical	18,225	28,899
Optical	2,275	9,796
Philosophical	942	3,694
Jewelry, etc.:		
Jewelry	8,762	29,941
Precious stones	911,111	1,318,549
Watches	16,023	38,726
Metals, etc.:		
Bronzes	887	182
Cutlery	28,708	38,541
Dutch metal	.....	424
Platina	77,061	35,876
Silverware	336	2,379
Miscellaneous:		
Alabaster ornaments	532	.....
Amber	6,184	7,411
Beads	2,328	6,665
Clocks	6,179	17,626
Fans	1,366	5,829
Fancy goods	4,685	9,890
Ivory	11,991	33,994
Ivory, manufactures of	6	557
Marble, manufactures of	10,735	27,171
Statuary	1,314	3,389

Several jewelers at Eau Claire, Wis., have been following the practice of making occasional trips into the northern lumber country, where they have met with an excellent business selling watches and jewelry.

S. R. Knox, for several years optician and watchmaker with O. H. Pyper, Janesville, Wis., has formed a partnership with Mr. Pyper. The firm will now be known as Pyper & Knox. Business will be carried on as in the past at 119 W. Milwaukee St.

Members of 24-Karat Club of Pittsburg Elect Officers and Committees.

PITTSBURG, Pa., March 19.—The members of the 24-Karat Club of Pittsburg held their annual meeting last Monday afternoon in the rooms of the Pittsburg Chamber of Commerce, and organized for the ensuing year. Steele F. Roberts was re-elected president; Otto Heeren and J. C. Grogan, vice-presidents; W. O. Harrison, secretary; J. A. Reed, treasurer, and the following directors: W. J. Johnston, O. C. Siedle, August Loch, H. A. Reineman, Sam F. Sipe, C. S. Wiley, D. L. Cleeland, A. C. Geis, Rodney Pierce, Charles H. Holyland and Wm. Hunt.

It was decided to give a number of enjoyable affairs during the coming season, and in order to make things merry an entertainment committee was appointed as follows: W. O. Harrison, chairman; J. A. Reed, vice-chairman; Rodney Pierce, W. F. Steinmacher, R. M. H. Jantzen, J. W. Nichols, W. E. M. Covert, F. W. Berger, Frank T. East, C. H. Brush, Albert Pafenbach and W. E. Sarver. The field and athletic sports will be looked after by the following athletic committee: Charles H. Holyland, chairman; C. J. Parlett, vice-chairman; O. A. Stahl, W. E. Jones, John C. Crawford, Frank Stewart and F. Clayton Stitt. All of the members of the athletic teams and the bowling teams were admitted to membership in the club, which now has 150 members, the membership being filled. Others who were admitted to membership Monday were: George W. Biggs, W. J. Francis, J. Loughrey Roberts and C. L. McKelvey.

The members of the club insisted on Steele F. Roberts accepting the presidency and he was unanimously chosen, since he has helped make the organization a success in every way.

The banquet will be held at the Fort Pitt Hotel, March 29, and it is said that some surprises are being planned. It is proposed to give each person attending the banquet, which will be held in the English room of the Fort Pitt Hotel, a souvenir of the occasion; one which it is said will be superior to that given a year ago. The largest room in the hotel had to be obtained for the function.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
March 15	23 11-16d.	$0.53½
" 16	23 3-4d.	.53⅝
" 17	23 11-16d	.53½
" 18	23 11-16d.	.53½
" 19	23 3-4d	.53⅝
" 21	23 15-16d	.54⅛

O. C. Clement, until recently manager of the store of Kruckemeyer & Cohn, Evansville, Ind., has moved to Evansville, where he will resume his old position as engraver for the same firm.

E. V. Lehmann & Co., New York, are mailing a folder to the trade, showing different sizes in 14 karat ring adjusters. The illustration shows the springs, side view and fitted to the ring.

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Allan W. Pollard, Boston, Mass., Goes into Voluntary Bankruptcy.

Boston, Mass., March 17.—Allan W. Pollard, conducting a business in the Paddock Building, 101 Tremont St., as A. W. Pollard & Co., diamond merchants and jewelers, filed a voluntary petition in bankruptcy today in the United States District Court. The liabilities are given as $26,252.80 and the assets $3,313.96, although the latter consist, to the extent of upward of $3,000, of debts due on open account.

The unsecured creditors' accounts amount to $21.90, and there are also notes and bills and accommodation paper to the extent of $1,407. The secured accounts, all of which creditors, total $3,223.90.

The secured creditors are: H. Bagley, $50; Joseph Libbey, $38; Norling & Bloom, $50; G. Foster, $63; Miss Hawkes, $95; Miss Hawkes, $45; L. S. Levi, $276; A. C. Smith, $155, H. G. Morris, $1,009; Boston Co., $220; B. Ginsberg, $440; L. G. Foster, $235; E. J. Courtney, $21.

The unsecured creditors include: C. E. Hall, $50; L. G. Foster, $61; Van Dusen Watch Co, $113; A. Lorsch & Co., $1,-; Stern, Dreiblatt & Co., $473; Laubenheimer Bros., $596; D. C. Percival Co., $1,-; H. B. Humphrey, $199; M. S. Page, $50; E. E. Bentley, $915; J. Naigles, $40; Boston Jewelry Co., $160; N. E. Tel. & Tel. Co., $64; J. C. Morse, $1,250; C. Smith, $897; A. C. Smith, $400; E. F. Hall, $113; J. C. Everett, $220; W. H. Hall, $199; George E. Knapp, $203; H. Smith, $3,000; J. A. Pollard, $1,410; E. Howard, $400; W. F. Spinney, $8,000; S. Kelley, $85.

The notes and bills which ought to be paid by other parties thereto are: L. G. Foster, $125; C. S. Beatty, $165; J. C. Morse, $66; L. S. Levi, $145; George E. Knapp, $72. There is also accommodation paper for $748.

The assets include: Note on H. H. Taylor, $6; wearing apparel (exempt), $150; fixtures subject to a mortgage for $9, and debts due on open account, $3,077.

Allan W. Pollard is the sole member of the firm, was formerly employed by the Keith Paterson Co. for eight years and was employed by George W. Smith for a year. In June, 1903, with E. E. Howard he formed the firm of Howard & Pollard, continuing until March 1, 1908. Pollard then succeeded to the business and he continued alone, but was not very successful. In September, last year, he settled with his creditors on a basis of 33⅓ cts. in notes of two, three and four months.

Death of F. A. Loew, Sr.

TAMAQUA, Pa., March 16.—F. A. Loew, one of the most prominent merchants of this vicinity, and a retired jeweler, died at his home here yesterday. The funeral services will be held Friday.

Mr. Loew, who is 74 years old, had been connected with the jewelry business for over half a century, and during that time had built up an honorable reputation and many posts of friends in the trade. He started a store at Tamaqua in 1863 and conducted it first alone and then assisted by his sons, Wm. G. and F. A., Jr., until his retirement, Feb. 1, 1905, when the latter succeeded him in the business, and has continued it since that time.

Besides the sons, William and F. A., Jr., he is also survived by two other sons, Edward and Oscar, who live in this town, and two daughters, Mrs. Spangler and Mrs. George McElwain.

Bankruptcy Petition Filed Against Harry Mermelstein, New York, Dismissed by the Court.

Judge Hough, in the United States District Court, last week dismissed the petition in bankruptcy filed, March 11, against Harry Mermelstein, a New York jeweler, by one of his creditors. The discharge was granted on the consent of all parties concerned. Mr Mermelstein had no other creditor than Max Hoffman, and in a statement which was filed with the order of discharge it was stated that his claims had been satisfied and paid.

Mr. Mermelstein began business in October, 1909. He was originally a traveling salesman in another line of business. In March, 1904, he opened a store as an optician on Ave B; later he moved to 163 East Broadway, and on May 1, 1906, he moved to Grand St. He gave up his optical business about a year ago, and at the time the petition in bankruptcy was filed had his headquarters at 851 Fox St.

Otto Goldsmith, receiver in bankruptcy, has been discharged and the matter settled between the parties concerned.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week at the Universal alleys, Brooklyn:

March 14 Hayden W. Wheeler & Co.	904	850	775
vs. Joseph Fahys & Co.	871	889	806
March 16. Ilgen & Wakefield Co.	888	841	793
vs. J. J. Donnelly	709	670	741
March 18.—Tiffany & Co.	868	842	899
vs. Robt. H. Ingersoll & Bro.	828	883	912

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman	36	12	990	.750
Joseph Fahys & Co.	32	13	1,012	.711
Cross & Beguelin	26	13	1,013	.666
Tiffany & Co.	23	13	994	.639
Hayden W. Wheeler & Co.	30	18	985	.625
Robt. H. Ingersoll & Bro.	24	21	994	.533
Ilgen & Wakefield Co.	16	29	930	.355
Mumford & Galaway	14	28	967	.333
Solidarity Watch Case Co.	10	26	947	.277
J. J. Donnelly	2	40	892	.048

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended March 19, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$487,116.21
Gold bars paid depositors	61,824.24
Total	$549,040.45

Of this the gold bars exchanged for gold coin are reported as follows:

March 14	$88,178.15
" 15	129,208.56
" 16	64,322.37
" 17	76,387.15
" 18	83,316.72
" 19	45,673.26
Total	$487,116.21

J. A. Berg has rented a new store on Main St., at Pierre, S. Dak., and will move in this month.

Daring Window Thieves Steal $300 Worth of Stock from Baltimore Jeweler.

BALTIMORE, Md., March 18.—Early yesterday morning as daring a robbery as has been planned in some time took place in this city. The jeweler who suffered the loss was M. Koenigsberg, 30 E. Baltimore St. The window in his store was broken open, in the immediate heart of the busy section of the city, and right in the glare of an electric light. The job was so cleverly and neatly done that the police believe it required at least two men, while sentinels watched at either corner of the nearest streets.

A deep circle was skilfully cut into the plate glass with a diamond point and, to prevent the glass from falling to the street and making a noise, a suction affair was attached to the circular piece while it was sharply tapped with another instrument to loosen it from the surrounding glass. The circular piece was then lifted out and laid on the pavement.

The men had then only to put their hands through the hole and help themselves. They reached over the first two rows to a third row where there was displayed a line of diamond jewelry.

Among the articles stolen were eight gold lockets set with diamonds, three heart-shaped lockets set with diamonds, three round lockets set with diamonds, and six gold chased bracelets, valued in all at $300. The robbery was committed just before 5 o'clock. At that time a runner for an all-night bank while passing the store noticed the hole and notified both Mr. Koenigsberg and the Central Police Station by telephone.

Five Charges of Larceny Dismissed Against Jeweler in Baltimore, Md.

BALTIMORE, Md., March 19.—The five charges of larceny against John H. Twelbeck, who formerly kept a jewelry store at 1026 S. Charles St., were dismissed in the Criminal Court yesterday, the accused being immediately released. This action was taken by the State upon the statement of the prosecuting witnesses to the effect that Twelbeck had already been punished enough in their mind by his confinement in jail since Dec. 22.

The indictments against Twelbeck were for the larceny of a watch valued at $85 from Charles Leisure, a watch valued at $85 from Charles H. Lugenbell, a watch valued at $85 from W. E. Dooley, a watch valued at $35 from Charles Schmidt and another watch worth $65 from John Hedler. All these signed the petition for his release. As his reason for abandoning the case State's Attorney Owens wrote on the back of one of the indictments that the property had been returned to the owners and that the facts would not probably constitute a case of larceny.

After Twelbeck's arrest receivers were appointed for his business, and they closed up his affairs shortly after Christmas.

J. F. Kohler & Sons, Inc., was recently incorporated in Richmond, Va., with a capital stock of $50,000, of which $20,000 is paid in. The officers are: President, J. F. Kohler; vice-president, E. C. Kohler; secretary and treasurer, C. F. Kohler.

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PARIS: 58 rue de Maubeuge ESTABLISHED 1896 AMSTERDAM: 2 Tulp[aan]

Bruh Bros. & Henius Co. Purchase ck of Chester Billings & Son, and It Is Now Being Sold.

tock of Chester Billings & Son, jew- 353 Fifth Ave, who made an as- nt on Jan. 20 last, was sold late afternoon, March 15, to Bruhl Henius Co., 17 Maiden Lane, New The sale was made at the offices of Seaman Miller, 2 Rector St. A of the creditors was first held in of the referee to consider the e purchasing concern, and it was ccepted by the creditors. The sell- r was based on a percentage value ck and amounts to about $500,000. tock will be offered for private sale Bros. & Henius Co. at the Fifth re formerly occupied by Chester & Son

siness of Chester Billings & Son of the oldest jewelry houses in rk City It was started as Randel more in 1849. Later it became Ran- more & Billings, and finally Ches- ings & Son, under which style it was ated in June, 1906. The retail store Ave was opened in the Fall of d the downtown offices, which were au St. and Maiden Lane, were later ned.

depression of trade that followed ic of 1907 it was found advisable to trustees to look after the business f of the creditors. The trustees se hands the stock of the corpora- s given later became the trustees in tcy, the concern having assigned, tep was followed by the filing of a in bankruptcy against it. The es in bankruptcy showed liabilities $1,433 and assets of $592,102.

C. Van Cleaf, N. H. McCarter and Oppenheimer, the trustees in bank- have been conducting the business e failure.

Bruhl Bros. & Henius Co. is not in ail business. The stock was pur- because it appealed to the buyers as ujess investment. The stock includes ssortment of diamonds, pearls, emer- s, carl necklaces, rubies, etc., and in a of settings. It will be disposed of in xt 60 days, and it is expected that will begin this week.

Death of Wm. Leive.

AURORA, Ind., March 16.—Wm. Leive, a nr jeweler at Aurora, and senior part- the firm of Wm. Leive & Sons, died rch 12, after a brief illness, at his ere He was a prominent and pub- ited citizen whose death is a deep the community.

eased was born in Germany 72 years nd there he learned the watch mak- de, in which he became very skilful. about 23 years old he came to Au- nd established the business in which nt in all 49 years.

Leive was one of the best known and ighly esteemed men in this section. last token of respect all of the pts suspended business on the day funeral and all attended the services ody

Leive is survived by a widow, er and two sons, who were asso- ciated with their father in the jewelry firm. The latter will continue the business as heretofore.

Herman F. Marschner, Jewelry Salesman, Pleads Guilty to Charge of Larceny.

Herman F. Marschner, a jewelry salesman who was for a long time in the employ of Oliver M Farrand in New York, but who more recently has been selling jewelry for different people in the Maiden Lane district, pleaded guilty last week before Justice Davis in Trial Term, Part I, of the Supreme Court, to a number of indictments charging him with grand larceny. He was remanded Monday morning for sentence tomorrow Marschner received from various dealers goods on memorandum valued at several thousand dollars which it was charged he afterwards pawned. A large number of pawnbrokers and creditors were in court when the case came up.

Louis Marx, 37 Maiden Lane, had Marschner arrested Jan. 8 on a warrant charging him with grand larceny. The case was set down for trial, but because of a murder case on the same calendar was not reached until last week. Marschner obtained about $1,200 worth of jewelry from Mr. Marx all told, about one-third of which he bought, the rest he had out on memorandum.

Others from whom Marschner had obtained jewelry in one way or another included Louis Halpert; Mr. Trim, of Hunter & Trim; Ben Spier Co., and Mrs. Titus. The total amount aggregates about $4,000. Mrs. Titus recovered her jewelry, but the rest of the goods are still in the hands of the court. The jewelry which Marschner obtained included a pearl necklace, rings, pins and mixed diamond jewelry of various kinds.

Assets of Lapp & Flershem, Chicago, Sold at Auction for $233,000.

CHICAGO, March 21.—The final disposition of the estate in bankruptcy of Lapp & Flershem came up before Referee Wean here this morning. Messrs. Lapp & Flershem, accompanied by their attorney, J. McKeever, of Musgrave & Lee, had been east all last week conferring with their creditors and seeking a settlement of 50 cents on time, but were not successful as they were unable to secure sufficient number of claims to make a majority in number and amount to insure the acceptance of their offer.

When the sale of the assets came up this morning the Illinois Asset Realization Co. and the Assets Realization Co. bid jointly for the estate, beginning at $201,000 against the Bauman Loan Co., 110 E. Madison St., until the latter's bid reached $231,750. Then Jas. W. Clark, proprietor of Moore & Evans and the F. E. Morse Co., bid against the Bauman Loan Co., which finally secured the estate for $233,000.

On this basis it is said that creditors will get about 50 cents.

A thief recently broke the plate glass window in the store of A. Ash & Co., 1820 Third Ave, Birmingham, Ala., and made off with $300 worth of watches and silverware. There is no clue.

Creditors Opposition Prevents Discharge in Bankruptcy Being Granted to Horowitz Bros.

Behind the note which appeared in the last issue of THE JEWELERS' CIRCULAR-WEEKLY relative to the dismissal of the petition for a discharge in bankruptcy filed by Horowitz Bros., who were formerly in business at 196 Canal St., New York, is the story of a successful fight by creditors who refused to accept an offer which they did not consider justifiable. Judge Hough in the United States District Court confirmed the report made by Referee Macgrane Coxe and dismissed the bankrupts' application for a discharge.

Horowitz Bros., who were jobbers in jewelry and fancy goods, were in business until January, 1908, when they went into bankruptcy and the members of the firm would in all probability have been discharged from bankruptcy except for the attitude of Geo. Borgfeldt & Co., the wholesale and importing house at 16 Irving Pl., New York, who were large creditors. This concern has always made it a policy to help any deserving debtor, but it has also been its policy to oppose to the utmost the proceedings of any concern whose failure would not stand investigation. Several features of the Horowitz Bros.' failure were considered unsatisfactory by Geo. Borgfeldt & Co., who instructed their attorneys, Heyn & Covington, to investigate the affair and take the testimony of the bankrupts.

The results of the investigation and examination were embodied in the objections which were filed on behalf of the Borgfeldt house against the discharge in bankruptcy. The principal objection was that the bankrupts had obtained credit upon false statements made to mercantile agencies and to some of their creditors. It was set forth that in these statements the liabilities of the bankrupts were understated and their assets overstated and that $15,000 worth of assets had disappeared. The Manufacturing Jewelers' Board of Trade of Providence, R. I., which represented about 60 creditors of the bankrupt, became interested in the matter and cooperated with the firm of Geo. Borgfeldt & Co. in opposing the discharge.

As a result of the testimony taken before Referee Macgrane Coxe, the bankrupts were finally forced to practically abandon their proceedings for discharge. The referee reported that the petition for discharge should be dismissed.

Death of Isaac Ackerman.

SCRANTON, Pa., March 19.—Isaac Ackerman, of George Phillips & Co., wholesale jewelers in the Loop Exchange, is dead. He was stricken with apoplexy on Thursday and died within a few minutes.

Mr. Ackerman was in his 18th year and he had been in ill health for some time. He is survived by his wife and one child, one brother, J. O. Ackerman, and three sisters, Miss M. Ackerman, Lincoln, Nebr., Mrs. George Phillips and Miss E. Ackerman, of Scranton.

Mr. Ackerman had been a lifelong resident of this city.

F. L. Burton, Canajoharie, N. Y., has rented new quarters into which he will soon move his stock.

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

MOUNT & WOODHULL,

IMPORTERS OF
DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK.

WITH no outlay other than for office rent, office help and moderate living, I can sell you

"BLACK OPALS"

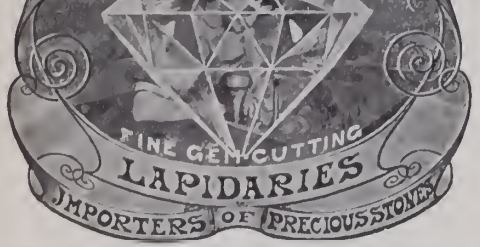
of all shades and combinations of shades to suit the most fastidious tastes at absolutely minimum export prices; **positively** not loaded with numerous profits.

Most of my goods are from first hands.

F. A. JEANNE

5, Square de l'Opéra PARIS, FRANCE
CABLE ADDRESS: "Gemfinder," Paris

BLACK OPALS



An ideal gem for artistic jewelry is the opal. The artistic possibilities are without number.

We have been very fortunate in securing another lot of the rough stones, which are getting scarcer, and are cutting them ourselves as usual, in our own shop, each gem to the best advantage.

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Buy of the Cutters
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Cutters of Diamonds

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Always on Hand
A Complete and
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Stock of
DIAMONDS
AND
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Manufacturer of
ALL KINDS OF ARTISTIC DIAMON
JEWELRY. UNIQUE AND SALABL
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Removal Notic

A. SCHOR

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New York

Importer of precious d
semi-precious stones d
Antique jewelry. C
buyer of pearls, diamo
and old jewelry.

Removed to the
Silversmiths' Build g
15 Maiden Lane and 18 John Stre
NEW YORK

Creditors Ask That Samuel Frackman, New York, be Declared an Involuntary Bankrupt.

An involuntary petition in bankruptcy was filed Monday, in the United States District Court, New York, against Samuel Frackman, manufacturing jeweler and diamond dealer at 51 Maiden Lane, by these creditors: Nebanzahl & Monk, with a claim of $1,000; Reuben Samuels, $1,655, and Harry Freeman, $936. It is alleged that the bankrupt is insolvent, made preferential payments of $5,000, and transferred merchandise accounts of $5,000.

The liabilities are reported to be between $100,000 and $130,000, and assets are estimated at between $50,000 and $100,000.

A meeting of creditors held, Monday, in the investment building, the alleged bankrupt claimed his embarrassment was caused by losing a wallet of diamonds in a taxicab on March 11, which was said to have contained $50,000 worth of gems. At the meeting Mr. Frackman offered to turn his assets over to creditors, and a committee of creditors was appointed to look into his affairs. An offer of settlement at 25 per cent., 10 per cent. cash and notes for the six months, was made by Mr. Frackman.

Mr. Frackman started in business originally in Cleveland, O., in 1882, and in 1886 moved to Omaha, Nebr. In 1890 he was sold out under a chattel mortgage, and went out of business until 1899. Subsequently he started again in Pittsburg, Pa., but business did not pay and he came to New York and started a manufacturing business at 81 Nassau St., in January, 1901. In August, 1901, he moved to 3059 Third Ave., and in January, 1902, to his present address, where he formed a partnership which was dissolved in October, 1902. Since then he has been in business alone.

Thief Who Robbed El Reno Jewelers Captured in Oklahoma City When He Tried to Pawn His Loot.

El Reno, Okla., March 19.—About four o'clock yesterday morning a man, who was later arrested at Oklahoma City, broke a large plate glass window in the store of Thomas Brady, 200 S. Rock Island Ave., and stole a dozen fine gold watch cases and a number of stick pins and various other articles of jewelry. Not being satisfied with the plunder he had obtained he went to the jewelry store of George Wood, some distance away, and in the same manner obtained a quantity of bracelets, pins and other articles of jewelry.

The next morning a man who gave the name of James Billings was arrested as he was trying to pawn jewelry in Oklahoma City. A search revealed a considerable quantity of jewelry in his possession, which he admitted he had stolen in El Reno.

Chief McCartney was notified and brought the man back to this city. Most of the stolen property was recovered.

W. Griffee's jewelry store in Boone, Ia., was robbed one morning, recently, by a lone highwayman. Watches, rings and diamonds valued at several hundred dollars were taken. The wave of robbery in that city continues, and the police seem powerless to cope with the situation.

Association Notes.

The jobbers have taken upon themselves to act as hosts to the members of the Oregon Retail Jewelers' Association when they meet May 10 and 11 at Portland. According to C. H. Williams, Condon, the secretary, it is expected that the next convention will be the best and most entertaining held by the association as well as the largest in attendance.

The New Jersey Retail Jewelers' Association will meet in annual session, on April 13, in Newark, N. J., and it is expected at that time that many matters of importance to the society will be thoroughly discussed. The association was organized a year ago at Trenton, N. J., with the following officers: F. W. Rowe, president; H. L. Rickey, first vice-president; John Harris, second vice-president; O. Roggenkamp, third vice-president; Fred Pfleger, fourth vice-president; G. E. Fort, secretary, and J. D. Lyon, treasurer. The organization has been increasing in membership, and it is expected that an interesting session will be held.

Owing to some misunderstanding as to the date of the convention of the Illinois Retail Jewelers' Association, attention is called to the fact that this will be held May 24, 25 and 26 at Springfield, the date having been changed by the directors so as to avoid conflict with other conventions in that city and to assure ample hotel accommodations to jewelers. The headquarters will be at the St. Nicholas Hotel, where rooms can now be reserved, and the officers have been guaranteed that special efforts will be made to care for all without extra charge. The convention itself will be held in Arion Hall, and all indications point to the fact that it will be the largest held in that section of the west, as the number of jobbers and manufacturers who have already reserved space and the number of retail jewelers who have signified their intention to come has proved very gratifying to those in charge. According to President F. A. Marcan, Belvidere, there will be many features of unusual educational interest which will give valuable hints and suggestions to those attending. The Springfield jewelers who intend to look after the social features will leave no stone unturned to see their visitors have a good time. A vaudeville performance will be included in this pragram.

Geo. W. Case, New Bedford, Mass., Makes a General Assignment.

Boston, Mass., March 21.—George W. T. Case, retail jeweler, New Bedford, Mass., has made an assignment for the benefit of his creditors to Henry W. Patterson, of the Smith Patterson Co., this city. Mr. Patterson states that an inventory of the assets is in progress, and notice will be given to the creditors of further proceedings at the earliest possible date.

In the notice sent to creditors it is stated that the liabilities amount to about $14,000 and the assets, so far as they have been at present valued, to about $5,000.

The number of creditors who have already signed in consent to the assignment represent claims considerably more than the present value of the assets.

A settlement is hoped for.



C. B. Blume is a new jeweler in Eleva, Wis.

C. E. Mikalson has begun business in Mott, N. Dak.

J. Forbes, Portage, Wis., has opened a new store at De Forest, Wis.

H. Jackson has engaged in the manufacturing jewelry business at Oakland, Cal.

E. R. Croufut opened a new watch and jewelry shop, recently, in Danbury, Conn.

A. E. Gordon has rented quarters in Mena, Ark., where he will open a jewelry store.

A new retail jewelry establishment has been opened in Princeton, N. C., by W. H. Wells.

M. Back has opened a small store at 807 W. 3d St., Los Angeles, Cal. Mr. Back formerly lived in New York.

Stanley R. Belknap recently opened offices in the Sunderland building, Omaha, Nebr., where he makes a specialty of clock repairing.

Albert Weisenburg and Edward Hoefler have formed the firm of Weisenburg & Hoefler, manufacturing jewelers, in the Realty building, Main and Division Sts., Buffalo, N. Y.

Albert Silberman, for several years with the Bee Hive Jewelry Co., Scranton, Pa., in partnership with George W. Burch, will open a jewelry store in the quarters formerly occupied by the Jewel Box, 401 Spruce St., Scranton, Pa.

David Stein and Joseph Goldstein have just opened a loan and jewelry store in Ely, Nev. Both were formerly residents of Butte, Mont., and until recently resided in Salt Lake City, Utah. Mr. Stein disposed of his business at Salt Lake City a short time ago to open an attractive store at the above-mentioned place.

Assets of Gaffney Jewelry Co., Gaffney, S. C., Said to Exceed Liabilities.

Gaffney, S. C., March 16.—D. C. Ross, president of the National Bank of Gaffney, was recently appointed by Judge Shipp receiver for the Gaffney Jewelry Co., which has been doing business under the management of E. L. Eison for the last four years.

The reason given for the failure is that there was not sufficient business here for two large jewelry stores, and one of them had to discontinue.

The assets of the concern exceed the liabilities, and if the stock on hand brings a reasonable price all the debts will be paid, and no one will lose anything.

The Gaffney Jewelry Co. is a corporation of this State, with an authorized capital of $5,000, of which $4,000 is said to be paid in. The officers are: W. C. Thomson, president, and E. L. Eison, secretary and treasurer.



NEW ENGLAND MANUFACTURING JEWELERS' & SILVERSMITHS' ASSOCIATION.



Annual Banquet

At Infantry Hall, Providence, R. I.

Monday Evening, March 21, 1910

PROVIDENCE, March 21.—For the first time in the history of any commercial organization the New England Manufacturing Jewelers' and Silversmiths' Association this evening had the privilege of entertaining as its guest of honor, William Howard Taft, President of the United States.

That the privilege was appreciated in all its significance was attested by the gathering of the leading members of the trade at the annual mid-Winter banquet of that association, limited only by the capacity of Infantry Hall, the largest in this city. This was further emphasized in the long and hearty applause which greeted the Nation's Chief Executive as he entered the hall, when



PRESIDENT TAFT.

he rose to speak and at frequent intervals during his address.

It is extremely doubtful if, in the 750 and more members and guests who participated, there is one who did not come away from the function firmly convinced and thoroughly satisfied that this was the greatest and most successful affair of its kind he had ever attended, either in his trade or elsewhere.

The criticism so often heard that few after-dinner speakers are listened to, much less appreciated, can in no sense be applicable to this evening's gathering, for every speaker had the undivided attention of the big assemblage and it was a picture of unusual human interest to watch the faces of the listeners as they closely followed the thoughts of those addressing them. Especially was this the case in the instance of President Taft.

With the official head of the city, State and nation, as well as the leader of the



GEORGE H. HOLMES,
President of the New England Manufacturing Jewelers' and Silversmiths' Association.

United States Senate, the committee in charge of securing speakers offered the best programme of entertainment that ever appeared before a jewelry body. Eloquent testimony of the truth of this statement lay in the fact that the attention of the entire gathering was held from the time President George H. Holmes called upon Rev. James E. McConnell to invoke the divine blessing until the last speaker had finished his remarks long after midnight.

The large gathering was composed of the representatives of one of New England's most distinctive industries, in fact the association may almost be said to be the industry itself here in Rhode Island and the Attleboros in the neighboring sections of Massachusetts, where the trade centers, for it includes within its membership the principal and progressive men of the trade and works for the upbuilding, the advancement and the genera[illegible] all branches of the industry a[illegible]

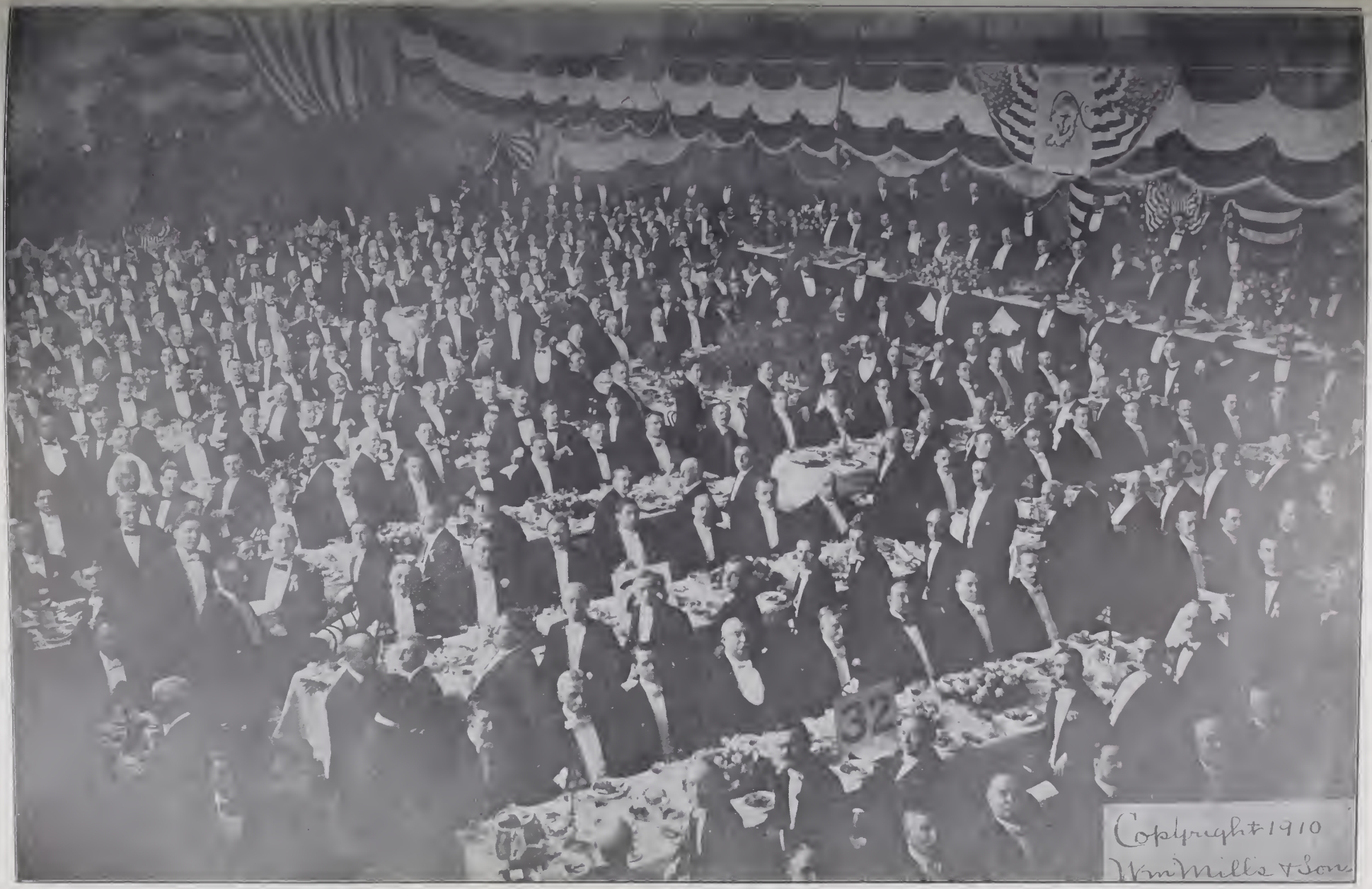
In the beginning, back in 187[illegible] merely a social body, its mem[illegible] together by a common good fe[illegible] meeting in the Summer time f[illegible] outing and a baseball game. This gr[illegible] the extension of invitations to o[illegible] wished to share in the pleasures o[illegible] fraternal meetings, and gradu[illegible] growth, came an extension of the w[illegible] its present scope. Since the incorpor[illegible] of the association in 1903 the annual Winter banquet each year ha[illegible] the most brilliant events of the s[illegible] speakers of national prominence alway[illegible]



SENATOR ALDRICH

ing heard. Such was the case this e[illegible] when the splendor of that long a[illegible] eminent statesmen was int[illegible] addition of the name of Presi[illegible]

From the time the first arrivals [illegible] to gather in the drill room at [illegible] which had been transformed by [illegible] bunting into a pretty reception [illegible] the proceedings ended with [illegible] cheers for the departing Pr[illegible] midnight, there was not one [illegible] proceedings, not one lagging [illegible] an incident of any kind that tended [illegible]



MEMBERS AND GUESTS OF THE NEW ENGLAND MANUFACTURING JEWELERS' AND SILVERSMITHS' ASSOCIATION AT THE GREAT BANQUET HELD AT INFANTRY HALL, PROVIDENCE, MONDAY EVENING, WHICH WAS ATTENDED BY PRESIDENT TAFT, SENATORS ALDRICH AND WETMORE, GOVERNOR POTHIER AND OTHER NOTABLE PUBLIC OFFICIALS.

the perfection of the arrangements, which had been so adequately and admirably attended to by the executive committee, consisting of Harry M. Mays (chairman), Edward B. Hough and R. C. Thompson.

One of the most enjoyable features of the annual banquets of the New England Manufacturing Jewelers' and Silversmiths' Association has always been the informal gathering before the dinner takes place, because the occasion serves to bring the members of the trade from all sections of New England together and affords the opportunity for the renewal of old acquaintanceships, exchange of greetings and discussion of current events of life free from the restraint of business cares and the rivalry of competition. This was especially the case this evening, for with the largely increased attendance new faces were seen, and many a reunion of older members who have been infrequent participants in the recent festivities of the association was held. Amid the good cheer and *bonhomie* fellowship, however, unfortunately a sad note would occasionally be sounded by the inquiry for some member who has passed beyond that "bourne from whence no man returns," emphasizing the losses in the interim.

But this year the earlier portion of the time allotted to the reception was one of expectancy and bustle—expectancy in anticipation of the coming of the President, and bustle in preparation for what was to follow.

President Taft came to this city in his private car, attached to the fast express, which arrived here at 7.25 o'clock from New Haven, where he had been attending a meeting of the Yale corporation. He was accompanied by Past Presidents Henry G. Thresher and Harry Cutler, of the association, who went to New Haven earlier in the day. President Holmes met the distinguished guest at the Union Station and escorted him at once to a waiting auto, in which he was quickly whirled to Infantry Hall.

When the train rolled into the Union Station there was a great crowd to greet the President, but Police Commissioner William H. Luther, who is head of the manufacturing jewelry concern of William H. Luther & Son, had a large force of policemen on hand to keep the crowd back and to afford a safe passageway for the nation's chief from the train to the automobile. As the smiling countenance and rotund figure of the President appeared he was greeted with loud, enthusiastic and prolonged cheers that continued until after he had entered the waiting cab.

The streets the entire distance from the station to the hall were packed by people desirous of obtaining a glimpse of the "first man in the country," and they voiced their welcome by continuous cheering. Notwithstanding the lateness of the President's arrival several of the banking and business houses in the central section of the city had their places appropriately decorated in honor of the occasion.

Upon arriving at the hall the President was received by Past President Frank T. Pearce, John M. Buffinton and William A. Copeland, who, with Messrs. Thresher and Cutler, compose the honorary committee, and was escorted to the drill hall where an opportunity was given every member and guest to personally meet the guest of honor.

After the reception the members and guests proceeded to the main floor where the dinner was served. The transformation of the big hall was a revelation. Flowers, palms, bunting and electricity had been



HARRY CUTLER, TOASTMASTER.

called into requisition and combined in one of the most elaborate, artistic and harmonious decorative effects ever seen in this city. But with all, nothing had been overdone and nothing had been left undone. The whole color scheme was red, white and blue, with the President's official flag



GOVERNOR POTHIER.

worked in in prominent places, while nearly a thousand incandescent lights illuminated and relieved the grand ensemble.

Towering palms, potted plants, mounds and bouquets of cut flowers, snowy napery, resplendent silver and glistening glassware, together with the plush draperies with which the President's platform was hung, the prismatic fountain playing perfumed water from a bed of ferns and blossoms [illegible] the band, hidden behind a bank of pa[illegible] combined to form a scene that bore [illegible] resemblance to some fairy tale.

The seating of the hall ha[illegible] ranged on an entirely new pl[illegible] whe[illegible] every one of the small tables was a [illegible] point in relation to the Pres[illegible]'s [illegible] The latter was on a large pla[illegible] on each side of the hall, whic[illegible] 30 feet in length and 20 fe[illegible] Here was spread the head ta[illegible] for 16, at which sat Preside[illegible] Holmes, President Willi[illegible] Cutler, Rev. James E. McC[illegible] A. Copeland, Mayor Henry [illegible] M. Buffinton, Governor Ar[illegible] Henry G. Thresher, Senator [illegible] Aldrich, Senator George Pe[illegible] Theodore W. Foster, C[illegible] iam P. Sheffield, Harold E. Sw[illegible] Archibald W. Butt, U. S. A., A[illegible]

This table was decorated w[illegible] and Farleyense ferns, the for[illegible] a mound five feet long flanked by tw[illegible] vases containing six dozen e[illegible] banquet the latter were sent [illegible]

In pleasing contrast to the [illegible] scheme of the hall itself, th[illegible] platform was festooned in w[illegible] ropings of laurel. As a backg[illegible] immense Kentia palms, against w[illegible] an immense American flag. Fr[illegible] cony facing the President's t[illegible] was hidden by wide folds of red, w[illegible] blue bunting fringed with gold, we[illegible] of-arms of Rhode Island and the [illegible] the association and of the [illegible] dence, the latter being illum[illegible] lieved by electric lights wh[illegible] hung.

Directly in front of the Pr[illegible] form was a large oval table wit[illegible] 24, at which were seated Fr[illegible] Judge Le Baron B. Colt, Unite[illegible] cuit Court; Judge Arthur L. Br[illegible] States Court for Rhode Isl[illegible] Chief Justice Edward C D[illegible] Island Supreme Court; Judge Will[illegible] Sweetland, Attorney-Gener[illegible] Greenough, Speaker Roswell B B[illegible] of Rhode Island House of Rep[illegible] ex-Governor George H. Utter, J[illegible] Lawton, Col. I. N. Ullman, of N[illegible] Lieutenant Governor Zenas W. Bl[illegible] Baker, United States Distric[illegible] Charles A. Wilson, Collector [illegible] W. Gardiner, Gen. T. S S[illegible] York; Arthur B. Shelton, Stu[illegible] rich, E. Tudor Gross, Edward [illegible] and Charles T. Paye.

This table was dec[illegible]rated w[illegible] Spur daffodils and Farleyen[illegible] from the center rose a fount[illegible] fumed water through which [illegible] lights continually flashed, p[illegible] pleasing and beautiful effect

When the banqueters had all [illegible] the entrance of the Presiden[illegible] by the American Band sounding th[illegible] dent's personal salute which is [illegible] the United States Marine Band a[illegible] ington on all public functions. [illegible] sisted of three rolls on the dru[illegible] lowed by four flares of the trumpe[illegible] trumpet flourishes and long r[illegible] drum, concluding with a clash of t[illegible] bals and bass drum and gradually

"Star Spangled Banner," which
rly drowned out by the thunderous
from the large gathering.
ive blessing was invoked by Rev.
E. McConnell, pastor of the Union
gational Church.
25 waiters then took charge of the
nd for more than two hours spread
he banqueters course after course
llowing menu:

Martini Cocktail.
Canape de Caviar.
Huitres de Noyatt.
Olives. Celeri. Amandes Salees.
Haut Sauterne.
Maryland Shad, Remoulade.
s Farcies aux Concombres Mariniere.
et de Boeuf, aux Champignons.
mmes de Terre, a la Chartreuse.



BEAUTIFUL GOLD TRAVELING CASE PRESENTED TO PRESIDENT TAFT AT THE BANQUET.

Mumm's Extra Dry.
Petits Pois, en Croustades.
Pointes d'Asperges, Beurre Fondu.
Cigarettes. La Marquise.
Sorbet Curacao.
ier Anglais Roti sur Socli au Crèsson.
lee de Grosseilees. Salade Waldorf.
Suliana Roll, Claret Sauce.
Petits Fours.
Apollinaris.
romage de Roquefort e Camembert.
Biscuit Gratine.
Cigars de Carolinas.
Cafe Noir.

s nearly 10.30 o'clock when the wait-
l served the final course, and after a
on by the American Band, President
H. Holmes rose and called for
e and in opening the post-prandial ex-
said:

PRESIDENT HOLMES' ADDRESS.

a distinctive honor to extend to you, the
s of the New England Manufacturing Jew-
nd Silversmiths' Association and to your individual guests, an earnest welcome to this our annual exhibition of gastronomic forces, in which host and guest seem to vie with each other in the display of pre-eminent skill and prodigious endurance derived from a thorough familiarity with the demands of such an event.

Never before on such an occasion have you been permitted to sit under such a canopy of radiant splendor, nor under such bewitching and alluring glances. To the gracious representatives of that sex, whose existence furnishes the excuse, as well as the stimulation for so many branches of our industry, I extend our gratitude for their attendance, by which, and through the natural charms attached thereto, the decorative features of this occasion are so highly embellished. May the softening influence of your presence extend to the threshold of the home-coming which awaits these gentlemen later in the evening.

On account of the nature and greater importance of that part of the post prandial that is to follow, I must refrain from making use of this opportunity for reviewing with you the benefits that have accrued to our business during the past year through the efforts of this organization. Neither should the brevity of my remarks measure in any degree the cordiality which is extended to all on this occasion.

Another year of commercial activity has claimed your attention since my predecessor in this position extended to you his official welcome, and in offering you that same wholesome greeting to-night I am proud to know that whatever social successes may have attended this organization in the past, all former events are only achievements in the strife to maintain the prestige of the industry we represent, when compared to the culminating glory which surrounds this grand tribute. A tribute extended not only to our organization and our industry, but also to our city, represented by its Chief Executive; to our State, represented by its able administrator; to our nation, represented by its loyal, energetic, official national legislators, and by its fearless, resolute, yet genial Executive. A testimonial of esteem for a loyal, honest character and of confidence in the wisdom and justice of the head of this grand nation, whose presence honors us to-night.

Let me congratulate you that in presenting our greetings to these distinguished representatives of city, State and nation, I am representing an industry that, in this jurisdiction comprising Providence and the Attleboros, enjoys the unique distinction of possessing freedom from those debilitating forces which encourage labor to organize and capital to amalgamate. An industry which utilizes about 20,000 employes, who create an output in excess of $50,000,000 per year.

In extending a welcome to His Honor, the Mayor of our municipality, he can be reminded that our progressive city gave birth to the production of jewelry in America and from its inception the enterprise received such nourishment and stimulation that Providence has for a number of years outranked all other cities of the United States in the amount of jewelry and silverware produced, as well as in the number of persons employed in creating the product.

And to our honored guest, who administers the affairs of this State so graciously and satisfactorily, we can offer the record of an industry in which perhaps more than in many others the "laborer is worthy of his hire," which condition is manifested from the fact, that while the average wage cost in jewelry manufacturing in the United States is 25.1 per cent., in this compact little State, that is the pride of His Excellency, the average wage is much higher. And furthermore, there are many branches of the industry in which the labor employed forms from 70 to 90 per cent. of the cost of production, thereby assuring to the working people their full share in the productive powers of his State.

To our Representatives in Congress we extend our appreciation of their recognition of the just requirements of an industry that leans upon the protecting arm of judicious legislation. It is unfortunate that I am not permitted, through lack of time, to convince them by facts and figures that their constituents endeavor to realize what great responsibilities are theirs, in defending administration policies against invidious insurgent attacks, or in supporting laws that are essential to the preservation of New England's productive interests.

And to you, Mr. President, whose policies when

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enacted into laws offer hope and comfort to the wage earner in New England and to the country as well, to you we extend a cordial hand of welcome and congratulation. We to a State whose record in national politics serves commendation and reiterates our congratulations to the administration whose wise judicial guidance will insure to us and our walls and prosperity within our borders.

And now, gentlemen, to me falls the pleasure of introducing to you one who, during remaining exercises of this eventful evening needs no encomiums from me, but whose introduction to any gathering of citizens is with great pleasure that I surrender on this occasion to the toastmaster Mr. Cutler.

Mr. Cutler in assuming the duties of toastmaster, in response to the introduction of President Holmes, said:

SPEECH OF HARRY CUTLER.

From the earliest days history has craft famous above all others in its decorations and adornments of princes and the titled nobility of many orders. The handicraft of our art attained illustrious renown in the days of archs and sovereigns of all times. The part in the embellishment of regal imperial beauty appears in the annals realm, and the symbolic majesty has been emblematically enhanced by tistic adjuncts which were produced sourceful minds and the skilled fellow craftsmen.

To all of these sovereigns and man of surpassing skill and art paid servile homage. In this age seems incomprehensible. We, of understand it, and reasonably so, ment, our institutions and our upon the firm and fast rock of men. It is the aim and the work as of every other in this age and adorn and embellish impartially great American individual, who in combination with his millions of given and will ever continue to and to the world the absolute people can rule safely and wisely creed of this American organization craftsmen, whose preamble and the gem of greatest intrinsic value of men," recognizing only in the "survival of the fittest." It is that our best settings—respect, love —surround the resplendent jewel wit, wisdom and counsel will humble abode this evening.

In the brilliant cluster of own beautiful municipality its head, the proper guardian one of the best artisans in our has wrought with implements and truthful scale. I am happy for the first speaker, His Honor, Fletcher, a member in good organization.

Mayor Fletcher responded briefly.

MAYOR FLETCHER'S REMARKS.

The first notable visitor to tions with his presence received welcome from the inhabitants that further, but remained to spend the days in peace and contentment. inherited through a long line of spirit of hospitality with which it of Providence to greet this eve guished guest, the President of the

The City of Providence is a great composed of many branches and it, for the city has made for itself a to none in the land. The jewelry our industrial plant is an important march of progress, for it develops element of our natures and brings nence characteristics that tend to place upon a high plane of citizenship.

We have long since come to regard them as among the best citizens of our they not only appreciate and emulate the best in craftsmanship and art, but they are imbued with high ideals in glory in the traditions of their city, those principles whereon it was founded.

It is in behalf of such a corporation citizens that I extend to you, Mr. most cordial welcome to the City of Pr

Introducing Governor Pothier the toastmaster said:

commonwealth, founded upon freedom of liberty of conscience, and the pursuit happiness, symbolizing through a long list of us chief executives the approach of "the od of God and the brotherhood of man," ed to the helm at different periods Amer- whose loyalty has never failed, regardless r creed. Among them I know of no e patriotic, nor more zealous of our holy us, than the gentleman who will now you, His Excellency, Governor Aram J. Rhode Island.

overnor Pothier rose the orchestra orth in the thrilling strains of Lit- descriptive overture of "Robespierre" cate tribute to the fact that the or was born in Paris. The signifi- of the tribute as it became apparent to itors was received with prolonged e In response Governor Pothier

GOVERNOR POTHIER'S ADDRESS.

re in a few words to express the great it affords me to be one of such a com- athered to do honor to the first citizen of d, and as the official representative of the at 16 months ago proclaimed him as her by a handsome margin of over 19,000 votes, e the welcome that Rhode Island extends to-night.

y not have come to his knowledge that the urcate of the Rhode Island delegation to in 1908, the composer of the "Taft Cam- ong," which swayed so happily the national nvention, is no less a personage than the worthy es nt of this association, the Honorable George mes, of Providence. And it is thus emi- fitting and proper that the one man in the ation whose inspiration turned the tide in , and clinched the nomination for Chief ate of this republic for William Howard hould be the one to sit at his side this as head of an association which represents Rhode Island's leading, prosperous and industries, and whose guests we are this ng.

Excellency, Rhode Island takes pride in esence here this evening, and only regrets our brief stay prevents its fullest manifes- She looks forward hopefully to the Fall year, anticipating your return in company ber distinguished public men of the nation, ping for an opportunity to show you more resources and possibilities, and also to offer xuberant hospitality which no other State pass.

en the toastmaster introduced the and chief speaker of the evening he greeted with an outburst of cheers and se never equaled in this city. It was a quarter of an hour before the had become sufficiently calm to al- the National Chief Executive to . In introducing him the toastmaster

lemen, no words of mine, however care- weighed, can adequately express the deep of gratitude we manufacturing jewelers of England feel at the august presence of the Chief Magistrate of our country.

nation under heaven's vaulted dome to-day higher or more glorious for all that is noble and good; none is governed, guarded increased in the choicest blessings for hu- without discriminations of class or creed e, more carefully or conscientiously than nited States of America under the leader- f our honorable, distinguished guest of this ; our exemplar of all that is true and upright and honorable in uplifting and ng on to greater power and glory this Gov- nt of the people, by the people, for the .

lemen, I ask you to rise with glasses filled earts overflowing with love and gratitude to to him who has so signally honored us. emen of the Manufacturing Jewelers' and smiths' Association and guests, I give you spected, admired and universally loved Chief trate, the President of the United States.

PRESIDENT TAFT'S ADDRESS.

President Taft spoke for more than half an hour and discussed all the national issues that are now and have been before the country since the beginning of his administration. Before entering upon a discussion of these topics, however, he paid a very flattering tribute to the persistency and persuasiveness of Henry G. Thresher and told about meeting him everywhere and under all occasions. He said that he was born in the near vicinity to Rhode Island and there was one name that was more familiar to him than even that of Roger Williams. This was Henry G. Thresher.

No matter whether I was plunged in the depths of national questions or looking over fortifications on the coast, Thresher appeared. No matter whether I was preparing to begin a political campaign or was just returning from one—there was Thresher. It was Thresher everywhere. It has been Thresher at every turn. With my knowledge of his persistency I can easily conceive that he might control $50,000,000 and have 20,000 employes at his beck and call

We passed a tariff bill at an extra session of Congress. That bill bore the name of the Payne-Aldrich bill, and it has been made the subject, I may say, of considerable discussion. But, gentlemen, the proof of the pudding is in the eating. We have had seven months of that bill, and it has proved a number of things. It has proved, first, that it is the best revenue getter that we have ever had. It has proved, second, that by the returns that it is the largest free trade list of any revenue bill that we have had. It has proved, third, that the rates from the Dingley bill have been materially reduced. Fourth, it has provided a system of administration, through commerce court and otherwise, which will make it more expeditious and therefore much more just an administration of the customs revenue law.

Again, the tariff bill furnished to the Executive, by means of a maximum and minimum, a leverage to secure from the foreign countries that fair treatment that undue discrimination against this country, evidences of which were cropping up in many of the customs systems of foreign countries. We are almost through exercising the power under the maximum and minimum section. I am very hopeful that we shall be able to go through without the use of the maximum section at all.

Then, there is provided in the tariff bill a tariff board which, as soon as it discharges the duties imposed upon it with reference to the maximum and minimum section of the law, I expect to ask Congress for $200,000 or $250,000 to enable that board to proceed to get at the truth with respect to all the protected industries of this country, and when we come again to have a tariff bill we may refer to their record impartially and with respect to the fact upon which a new tariff should be adopted when that becomes ancient.

Under this tariff this country has proceeded to great prosperity, so that now I think everybody is making money; wage earners have all the work that they can do. Wages are at the highest point, and while there is some complaint about high prices, and high prices do exist, I don't think that their presence is of such a character as to cause suffering.

After discussing all of the national issues at considerable length and telling of the policies which he hoped would be pursued in regard to them, he thanked the jewelers for the great interest that they have shown in the tariff matters, and of the excellent support always given the administration.

As he took his seat, Past President Henry G. Thresher of the association rose and, addressing the President, said:

We have given banquets of more or less importance for nearly 30 years, but some six or seven years ago, when this association was incorporated, we resolved to obtain speakers of national repute for our annual banquets.

The first year we secured a member of the cabinet, the next year a United States Senator. For the following year our attention was called to a gentleman in public life, who a few years before resigned as judge of the Sixth Judicial Circuit of the State of Ohio, to accept the Presidency of the United States Philippine Commission. He was appointed the first Civil Governor of the Philippine Islands. Was sent to Rome to confer with Pope Leo XIII. concerning the purchase of agricultural lands of religious orders in the Philippines. Resumed his duties as Civil Governor. Became Secretary of War, visited Panama to confer with the authorities in regard to the government of the Canal Zone, and as Secretary of War visited the Philippine Islands on a tour of inspection.

Certainly here was a man to address the New England Manufacturing Jewelers' and Silversmiths' Association. Our respect and love for this man, our admiration for the deeds he accomplished, were born at this time and have continued until this day.

Armed with what we considered proper credentials, we presented ourselves to the Secretary of War and invited him to come to Providence to address us only to learn that it was impossible for him to do so. Next year we tried again, with the same result. The third year—our courage did not fail—in fact we hoped that by some magic our third effort would be successful. We had a jolly good visit, the Secretary would be very glad indeed to come to Providence, etc., etc., but it was utterly impossible for him to do so.

A year later our friend was very much in the limelight, having been elected to the highest office in the gift of this great nation. We loved and admired him as Secretary of War, and we loved him no less because he was President-elect.

On our fourth visit, which was to the Hot Springs of Virginia, we received the usual cordial greeting, the ever-present and fascinating "Taft Smile" and an invitation to play golf, hut, as usual, had to look elsewhere for a speaker; and in this connection I wish to say the Secretary of War could say "No" the easiest, say "No" the quickest, stick to it the firmest and turn you away in defeat the happiest of any man I have known.

However, when the New England Manufacturing Jewelers' and Silversmiths' Association is after a good thing it cannot be turned from its course any more than you can change the laws of gravitation.

Consequently, this year, *for the fifth consecutive time,* we tried again, and *our efforts were crowned with success.* The President promised to come, the President has come and our happiness is complete. For, "When your possessions equal your desires, you have perfect happiness."

"Make new friends, but keep the old,
The first are silver and the latter gold."

With a golden friendship, Mr. President, and in behalf of the New England Manufacturing Jewelers' and Silversmiths' Association, I have the pleasure and the very great honor to present to you this solid gold casket. Accept it, not because of its intrinsic value, even though it he made of precious metal, neither because it was made in this city, in the heart of the jewelry industry, in the factory of a prominent member of this association; not because of its workmanship, which is of a very high order, but, my dear Mr. President, I would have you accept it as a token of our great love and esteem for you as an upright and true man, untiring in your efforts for the welfare of this great people, unflinching in your devotion to duty and to the right, as God gives you to see the right; accept it as a mark of our appreciation of the illustrious services you have rendered our country as judge, Governor, diplomat, Secretary of War and in the high office you now occupy.

May this casket remind you of the great pleasure your visit has given us, and may you ever be conscious of the warm and loving hearts, the constant and loyal followers which you have in this association, in this city and in this State, who wish you long life, good health and a successful administration.

Mr. Thresher then handed President Taft a beautiful solid gold traveling jewel casket, which was a fine piece of the goldsmiths' art. It was five inches in length by three and one-half in width and an inch and one-half in depth. The cover was burnished to a mirror-like surface, upon which was inscribed the President's name and the date and occasion of the gift. It was lined with heavy dark red velvet. The casket was made by Theodore W. Foster & Bro. Co., of this city of 14-karat gold from a special

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design and weighed 210 pennyweights was valued at about $300.

[The souvenirs given to the members guests were exact replicas of the except that they were in leather and made by Rueckert Mfg. Co.]

President Taft in accepting the gift said:

Gentlemen of the New England Jewelers' and Silversmiths' Association to say that I value most highly your generosity and confidence. is not an easy burden. And times lag, and one's hopefulness appears. It is at such times that of which this is evidence, of your the fact that however much you whatever I may do, you do not motives. This will relieve me of couragement under those conditions.

Frank T. Pearce, past president N. E. M. J. & S. Association,



SENATOR WETMORE.

personal care the President's gar given, presented the President with gold pencil, hand engraved six inches in length and bore William H. Taft, March 21, 1910. a beautiful memento of the

In introducing the next speaker Cutler paid a glowing tribute to of Rhode Island who have stood in the affairs of the nation, saying

Gentlemen, if we must, perforce of Rhode Island are in a ca smallest State in the Union, we sailed, we may indeed feel States in other respects. From the formative period of Washington supporting arm of Greene, down time, Rhode Island has ever been aiding and guiding the Ship of State or war, with pen or sword, she has and helpful supporter of the nation.

Among our honored guests Senator of Rhode Island, known for integrity in life and loyalty State, respected and admired by proud, indeed, and rightly too, at the helm as leader of that law-making body, the United States Senate, public financier, whose crowning achievement is the development of our national stability it may ever endure. In your name and my own I thank him most sincerely for his address here to-night. It is my distinguished honor and extreme pleasure to present to you the

land Senator at Washington, the Hon. . Aldrich.

ENATOR ALDRICH'S REMARKS.

or Aldrich followed the President. e only a few minutes, but his ut- was notable in that he pledged loyal nest support to President Taft at

u want to find, Mr. President, the of the people of Rhode Island to- tariff—toward the policy which I represent—travel from one end tate to the other and look into the ries and busy workshops. prophets of evil who have been pull the people of this State apart a purely economic question, have ound sympathy. The tariff for the s a closed incident. For my part, I ng that it should be judged by its the people of the country and their

s been my good fortune in the past to support the President of the States. I intend in the future to my loyal and earnest support, not he is the recognized leader of the which I owe allegiance, but be- e is chief of the administration ilure or success is interwoven with ess or failure of the American peo- use of his conscientious devotion terests of this great people. ever I am, whatever position I may I am his to command."

r Aldrich, in his address, urged his o strive for a better popular under- f the great business questions re now before Congress and are y known as the administration as they had been enumerated by the t.

e tariff law which bears his name ator said:

quite willing the act of 1909 should ed by its influence upon the people United States and their interests."

Echoes of the Banquet.

ere 14 members of the General Assembly ose present.

* * *

r scheme of the hall decorations was and inspiring.

* * *

e tleboro contingent was on hand in goodly e and arrived early.

* * *

an 15,000 pieces of crockery were neces- t up and serve the banquet.

* * *

"Bill" Lecder still retains the honor of e big man" in the association.

* * *

yons was another who said "he stayed use he didn't want to miss it."

* * *

g the banquet President Holmes enter- out 50 guests at the West Side Club.

* * *

Fontneau and Cook, prominent as jew- prominent as "consumers," were promi- esent.

* * *

Saart arrived at the hall long before his d, Fred Platt. Suppose Fred was tieing e alone again.

* * *

cutive ability of the committee in charge n at every hand in the thoughtfulness arrangements.

* * *

Cutler made the ideal toastmaster, his troductory of the several speakers be- ularly apropos:

* * *

Heller enjoyed President Holmes' re- marks, especially when he referred to the "alluring glances from the balcony."

* * *

George C. Rueckert gazed with admiration upon the souvenirs of the evening. Rueckert's original ideas are good, the souvenirs showed it.

* * *

While awaiting the President's coming, every- one sat in the balcony. After 20 minutes of wait- ing the steam heat wasn't necessary.

* * *

There were two ex-Governors of Rhode Island among the diners—George H. Utter, of Westerly, and James H. Higgins, of Pawtucket.

* * *

tico A. Cahoone, resplendent, genial and smiling as ever, gave a good account of himself as a participant in every course at his table.

* * *

E. E. Hale made a dead set rush for his souvenir as soon as he came in. The doctor believes in doing things slowly and immediately.

* * *

George W. Hutchinson made all the disturbance, and Harvey Huestis did all of the listening. It was ever thus with Hutchinson and Huestis.

* * *

Fred C. Wilmarth was never at a loss for some- one to talk to, and needless to mention to those who know him, at a loss for something to say.

* * *

A detail of 10 men from the Providence Fire Department were on duty under command of Lieut. Leonard, of Truck 1, all in full uniform.

* * *

Harold E. Sweet and Capt. Archibald Butt, U. S. A., A. D. C., who who sat in the chair next to him, held a repartee contest. Harold won.

* * *

The Manufacturing Jewelers' Board of Trade was represented by President Fred D. Carr, Sec- retary Marcus W. Morton and Manager Horace M. Peck.

* * *

W. H. Blake entertained in the reception room on the fourth floor before being entertained in the banquet hall himself later. There was al- ways a crowd around Henry.

* * *

E. E. Weller drank in every word of the ad- dress of the Chief Executive, and no doubt he will practice elocution on the salesmen who call upon him for some time to come.

* * *

J. A. Straight assisted F. M. and J. L. Cobb to find their seats in the seating directory. Some- one had a sneaking suspicion he was after infor- mation in order to find his own.

* * *

The balconies were opened to the ladies, and each one equipped with a miniature silk American flag, which they energetically waved when Presi- dent Taft was introduced and received.

* * *

Henry Thresher's descendants can look back with pride on the remarks of President Taft con- cerning their ancestor. There's no doubt now but that "Thresher" deserves all the credit.

* * *

L. H. Carpenter always does something at every banquet that causes comment. At this one he was noticeably quiet and reserved, and that is something to comment upon in his case.

* * *

E. B. Hough tried to be a "pusher," too. He did his best but found himself a little short in stature; however, not to be beaten, he stood on a seat and then shoved with a vengeance.

* * *

After the banquet President Taft was the guest of Robert I. Gamnell at his home on Benefit St. until the departure of the midnight express at 1.20 A. M. Covers were laid for 25 guests.

* * *

C. B. Shepard said he was on his way to Chi- cago. The banquet must have been a stop-off sta- tion. Many trips were delayed until Tuesday, and there are no regrets you may rest assured.

* * *

C. H. Eden is famous for his appetitie, and is famous for turning a good dinner into a man, and Charley Eden is every inch a man, which means a great deal when you measure him 'round about.

* * *

Sidney Nordlinger assisted in giving out the souvenirs and tearing off the coupons. He worked as hard as the other boys part of the time, but he was strong on warming the bench, too, we no iced.

* * *

Henry Lederer was one of the last to shake hands with President Taft, and also on the ban- quet floor, but we didn't notice his plate filled with anything but emptiness every time the waiter came to take it away.

* * *

S. K. Merrill, chaperon; R. E. Budlong, R. E. Budlong, Jr., and S. M. Budlong, had a small banquet, a sort of family affair, all by them- selves—a proud grandfather, great grandfather and father is S. K. Merrill.

* * *

The press tables were alongside of the speakers' table. Another testimonial to the good sense, fore- thought and originality of those who had the as- signments in hand, and something that future banquets can do well to copy.

* * *

John F. Brady never does kick up much fuss, and we wouldn't have known he was on hand if it hadn't been for his applause when the orches- tra played "The Silver Lining." Brady has a soft spot in his heart for silver these days.

* * *

W. B. Ballou was one of the "pusher" at a north entrance to the dining hall. To him was allotted to shove the slow ones in line out of the way. They made no mistake in selecting Ballou for the work. He's a pusher—always was.

* * *

Wm. P. Chapin, Jr., was the policeman of the occasion and even went so far as to order the press representatives from the dining hall while they were in quest of information. The press has no terrors for Chapin, when he sees his duty he does it.

* * *

"Billy" Penfold reminded one or two present, and especially one, that they were down for an ap- pointment at his factory Tuesday morning. No one would suspect anything cruel in Penfold to gaze into his countenance, but facts talk louder than his countenance.

* * *

Many of the banking and business houses on the route taken from the Union Station to In- fantry Hall were decorated with flags and bunting. Among these were the following jewelry con- cerns: George R. Alexander, E. T. Arnold and George H. Taylor & Co.

* * *

The President's coat and hat were intrusted to the care of A. K. Potter to take to the check room for safe keeping. On the way to the window he slipped the hat on his head and remarked, "How would I look as president." If comparison has anything to do with the answer—well.

* * *

Harry Mays was much in evidence from the balcony acting in a head waiter's capacity, pre- ceding the President's arrival. More power to Harry and the rest of the committee of workers, and that included every one of them. The success of the banquet speaks eloquently for them.

* * *

The President's personal flag, which was so prominently displayed everywhere, was a new one to many of the residents of Providence. It was last displayed eight years ago when President Roosevelt was here. It is the seal of the United States on a sky-blue field and is a neat device.

* * *

President Taft's visit to Providence adds the seventh to the list of Chief Magistrates who have visited the city during their terms of office. The others were Washington, in 1789 and 1790; Mon- roe, in 1817; John Quincy Adams, in 1827; Jack- son, in 1833; Hayes, in 1877; McKinley, in 1899, and Roosevelt, in 1902.

* * *

A pretty tribute was paid to Toastmaster Harry Cutler, who is captain of Co. E of the First Light Infantry, the aristocratic independent military organization. More than 60 of the members in the full picturesque uniform of scarlet coats and tall black bearskin bonnets, with muskets, did guard duty in the balconies and on the main floor. They were commanded by Lieut. C. R. Leonard.

* * *

The large gathering were shown to their re- spective tables by a corps of ushers under William P. Chapin, Jr. These were Aldridge G. Pearce, Allen Buffinton, William Otis, James O. Otis, W. H. Bill, A. Morris, W. B. Ballou, Frank P. Daughaday, E. L. Gowen, M. L. Carter, R. M.

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y W. Inman.

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k, Henry Joyce.

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kepeace, Harry B. Meade, T. F. I.
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chester, G. E. Middleton, J. B. McDonald,
lacomber, W. S. Metcalf.

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n, H. R. Nightingale, Joseph Nussbaum,
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J. Orphin, William P. Otis, James O.
red A. Otis, Erling C. Ostby, Ralph G.
Arthur O. Ostby, Charles D. Owens, Jr.,
W. Ostby, S. H. Over.

r A. Presbrey, A. W. Possner, E. H. Par-
V. H. Preufer, William H. Paine, George
ks, J. Harris Potter, Arthur L. Peck, A.
ester, E. S. Place, M. B. Prestory, Hamil-
tz, Joel Pincus, Dr. Fenner H. Peckham,
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H. Perry, William B. Peck, J. Milton
H. W. Patterson, Frank N. Phillips,
n M. Phettleplace, John H. Peckham, A.
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T. Quail.

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O. Remington, Milton E. Rosenheim, J. F.
Byron A. Remington, Edward S. Rhodes,
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Edward S. Underhill, H. C. Ulrich.

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Frank M. Young, Arthur L. Young.

President's Table.—Everett L. Spencer, Rev. James E. McConnell, William A. Copeland, Mayor Henry Fletcher, John M. Buffinton, Governor Aram J. Pothier, Henry G. Thresher, Senator Nelson W. Aldrich, George H. Holmes, President William H. Taft, Harry Cutler, Senator George Peahody Wetmore, Theodore W. Foster, Congressman William P. Sheffield H. E. Sweet, Captain Archibald Butt.

Guests' Table.—Frank T. Pearce, Judge LeBaron B. Colt, Judge Arthur L. Brown, Chief Justice Edward C. Duhois, Judge William H. Sweetland, Attorney General William B. Greenough, Speaker Roswell B. Burchard, ex-Governor George H. Utter, John F. P. Lawton, Colonel I. N Ullman, Lieut.-Governor Zenas W. Bliss, F. L. Baker, U. S. District Attorney Charles A. Wilson, George W. Gardiner, General T. S. Sharretts, Arthur B. Shelton, Stuart M. Aldrich, E. Tudor Gross, Edward G. Buckland, Charles T. Paye.

Creditors of Edelhoff Bros. & Co. Meet at New York to Arrange Final Settlement.

A meeting of the creditors of Edelhoff Bros. & Co., who were formerly in the retail business on Fifth Ave., New York, and who failed some time ago, was held at noon yesterday at the offices of Mackenzie & Burr, 34 Nassau St., at which time the complicated affairs of the corporation of Edelhoff Bros. & Co. and Schickerling Bros. & Co. were discussed at some length. The meeting was called for the purpose of asking creditors of Edelhoff Bros. & Co. to authorize a settlement of claims against Edelhoff Bros. & Co. aggregating $120,000 for $6,000. A large percentage in amount of the claims involved were represented at the meeting, and a vote in favor of the proposition was recorded.

Among the claims against Edelhoff Bros. & Co. were some on Edelhoff Bros. & Co.'s notes amounting to about $50,000. The trustee of Schickerling Bros. & Co. filed his claim for the same amount, claiming that he had a secondary lien, as Schickerling Bros. & Co. were indorsers on these notes. Schickerling Bros. & Co. also filed claims against Edelhoff Bros. & Co. on an open account and for memorandum goods to the amount of over $20,000. All these claims were disputed by Rawson Wood, as trustee in bankruptcy for Edelhoff Bros. & Co., and have been in litigation for some time.

These claimants have agreed to settle all claims against Edelhoff Bros. & Co. for $6,000, and the trustee in bankruptcy will be authorized to do so.

Mr. Mackenzie explained to the creditors that the conditions of the litigation were such that it would probably cost $6,000 to fight the matter in court, and the result would be uncertain. He recommended the settlement.

One of those present brought up the matter of letters recently sent out by Conrad Schickerling, over which there has been considerable comment. Mr. Mackenzie said that the statements made in the letter by Schickerling, in so far as they related to himself and to Mr. Wood in regard to accounts, were untrue. Mr. Mackenzie told the creditors he had received about $3,000 for his services, and that Mr. Wood had gone so far as to turn back the fees to which he was entitled as trustee in bankruptcy.

Canada Notes.

The firm of H. Woodley & Co., has registered this week at Montreal.

W. E. Kelly, Goderich, Ont., has sold his business to W. H. Harrison.

Among the callers on the trade in Montreal, during the past week, were Mr. Stern, of Stern Bros.

R. L. McGill, Galt, Ont., has renewed the chattel mortgage he gave to T. A. Fowler for $3,130.

Clifford G. Kearns, Dundalk, Ont., has renewed the chattel mortgage he gave to D. Campbell, of the same city for $1,433.

Henry Birks & Sons, Ltd., Montreal, have very recently made in their ecclesiastical department a beautiful communion set in sterling silver gilt, elaborately chased and engraved and set with precious stones, in memory of the late Rev. Canon Rogers, D.D., of St. Matthew's Church, Brandon, Ont.

Between midnight and four o'clock, Monday morning of last week, burglars forced an entrance to the store kept by O. Vezina, 813 Mount Royal Ave., Montreal, and stole $300 worth of jewelry, including a number of necklaces. The rear door of the jeweler's store had been broken open with a jimmy. The police have not yet made any arrest.

A 12-year-old school boy robbed the store of Tiscus & Riblett, at Youngwood, Pa., recently, of jewelry, etc., and has not been apprehended as yet.

Chas. W. Hackbarth, St. Ansgar, Ia., has sold out his business to Otto Rosel, of the same place.

Chantecler Jewelry

It has been a long time since a radical innovation in styles has been so quickly and generally taken up as the Chantecler idea.

Like every other popular craze, it has been carried to extremes. We may not all admire some of its adaptations, but it is generally admitted to be "*the*" feature of the season's styles — and a very pleasing one at that.



We are offering the trade a line of Chantecler jewelry novelties in which the popular idea appears at its best.

Our Chantecler hat pins, stick pins, sash pins, collar pins and buckles are not only new, but particularly attractive.

Your line isn't complete without them.

Ask your Jobber — or send us a postal and we will tell you where you can get a supply

D. A. HART CO., Manufacturing Jewelers

Attleboro, Mass.

37 MAIDEN LANE, NEW YORK
HEYWORTH BLDG., CHICAGO

ADDRESS ALL CORRESPONDENCE TO ATTLEBORO

News Gleanings.

Chas. B. Geer, Quincy, Fla., has o to turn over his entire stock for the b of his creditors.

V. S. Morse, Ithaca, Mich., has the pathy of his friends in the trade ow the death of his wife.

Mrs. Younglove, wife of a repre tive of the South Bend Watch C Kalamazoo, Mich., recently.

J. S. Polak, Amsterdam, H that he has removed from Au to Plantage Muidergracht 31

Fire caused a loss of ab ut $ store of W. J. Heinsling, Alt P week. The loss is covered by

H. E. Promnitz, Van Wert, O., ing an auction sale, and Chas. J in the same town, is holding a c sale.

H. D. Fisher, jeweler and opt wego, N. Y., has leased an addi in which he will locate his opt ment.

V. L. Wood, Meadville, Pa., w move from the Ellis Block into m modious quarters at 967 Water S new premises are being remod d a proved for his use.

J. G. Davenport, secretary of the gan Retail Jewelers' Associat Creek, Mich, is receiving the con tions of his friends owing to the ar a son at his home some time ago.

S. R. Zwetow, owner of the Golde Jewelry Co., and a prominent resi Denver, Colo., is one of the pr candidates in a $100,000 voting cont under the auspices of a Denver new

It was reported last week that a of Delaware, O., had received a let an unknown writer containing a $ together with the statement that th had been converted by revival meeti wished to square up all accounts W $10 was supposed to pay for the l not say.

More than 20 watchmakers assem Des Moines, Ia., last week, from throughout the State of Iowa, to at Iowa State Association Watch School of Instruction. In the r set up benches, machinery and a upon which it is claimed a complet can be made. After a week's work competent repairers and watchmak be awarded certificates.

Jacob I. Cohn, Oakland, Cal., h ferred property to the Jewelers' P Trade of the Pacific Coast, and is creditors 25 cents on the dollar. W conducted a store at 1103 W St. and was considered an ent storekeeper. He was engaged in bu Stockton, Cal., but sold out in 18 which he traveled extensively and sumed business with his father in L Cal., in 1897, under the name of Co. They afterwards dissolved pa and Jacob started a general store in Nev., and then bought out the seni ber of the firm at Berkeley in 1 since that time has been engaged in himself. He came to Oakland rece Berkeley and succeeded B. Lissn failed. He is the owner of consider estate, which he held in his wife's n

Providence.

Ge ge M. Baker has returned from a f ip through the south.

el man, of Woonsocket, was one of v tors in Boston the past week.

an B. Barton, of the Ostby & Barton s a visitor in Chicago the past week.

V. Kennon, with the John T. Mau- g. Co., was in New York last week.

W. Ripley has started on a west- in the interests of Riley-Simmons

s O. Otis has been making a trip the middle west for Harvey &

tent has been issued to James H. of Cranston, on a design for an em-

King is making a tour of the north- circuit f r the Ostby & Barton Co., ch success.

ipping department of the Theodore ster & Bro. Co. is obliged to work to keep up with orders.

ge W. Parks, of the George W. Co., was in New York the past week th interests of that concern.

terior of the store of the Kazanjian 8-144 Bellevue Ave., Newport, is be- roughly altered and renovated.

members of the Silverman Bros'. es' Mutual Association held a well- d ball at Lily Academy last week.

Lind has registered the past week e State Board of Public Roads a rd-Dayton touring car of 36-horse-

Bush & Co., Page and Weybosset re having the exterior of their build- paired and repainted and new signs

Hbert S. Tanner, 64 Westminster St., d his place equipped with invisible lights, that attract considerable at-

Jo Garrett has accepted a position as e an with the Shepard Finding Co., and ok after the trade in this city and the oros.

Hry Cutler has been chosen treasurer of e erry Commission, which is to repre- is State at the Perry anniversary in in 1913.

Ed ard B. Hough, of Wightman & Hough as in New York last week supervising e moval of the firm's offices from 3 to iden Lane.

Fd S. Neff, who recently resigned as a of the optical department of the Shep- o., has become associated with Ned C. l 50 Aborn St.

Suel M. Nicholson, of the Nicholson Co., has returned from a vacation trip lm Beach. He was accompanied by s fe and daughter.

Vliam B. Streeter and John H. Stone e elected members of the regatta com- t of the Edgewood Yacht Club, at the g the past week.

Harry Tuttle, of Tuttle & Stark, has n ed from a pleasure trip to Tampa and t. ugustine, Fla. He was accompanied wife and Miss Clarine Kettley.

Job Solinger has returned home much m ved in health after a long southern i Mr. Solinger had an attack of pneu- o early in the Winter, and first went to Cuba with his wife, and later took a tour of the south.

Among those who attended the annual dinner of the Yale Alumni Association of Rhode Island, at the University Club last week, were Erling C. Ostby and Walter R. Callender.

W. Louis Frost was re-elected Secretary-Treasurer of the Narragansett Bay Yacht Racing Association at the annual meeting. Among the delegates present were Harvey J. Flint and Fred B. Thurber.

While cranking an automobile a few days ago C. Frederick Munroe, traveler for Geo. M. Baker, had his wrist badly sprained by the handle flying back and striking him. Fortunately no bones were broken.

A second and final dividend of 3.8 per cent. has been declared by the Referee in Bankruptcy, Chester W. Barrows, in the case of the National Manufacturing and Metal Co. of this city. This makes a total of 8.8 per cent. paid.

In the civil session of the Sixth District Court, before Judge Gorham, on Tuesday of last week, the case of Charles E. Hancock & Co. against Harry Taylor *et al.*, for recovery of a note, judgment was given for the plaintiff for $65 and costs.

The American Seamless Wire Co., which has been in the business of manufacturing seamless wire in the Metcalf building for several years, has discontinued business. The E. A. Eddy Machinery Co. is offering the machinery of the plant for sale.

Sidney Williams, president of the Williams & Anderson Co., and Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, are being considered as possible candidates for first mayor of the newly incorporated city of Cranston.

The first dividend of 5 per cent. in the case of Charles H. Ballou & Co., manufacturing jewelers of this city, has been declared by Referee in Bankruptcy, Chester W. Barrows, and was payable on and after March 17 by the trustee, Walter J. Ladd.

Harry Avakian has given a chattel mortgage of $250 on one-half interest in the machinery, tools and other personal property of the Standard Nickel Plating Co., 9 Calender St. He has also discharged a mortgage of $150, held by Avedisian Mgrdich.

John C. L. Shabeck has purchased the three-story brick building at 245 W. Exchange St., from Edward T. Davis, and given a mortgage to Mr. Davis thereon for $49,000. The property has a frontage of 75 feet on the northerly side of W. Exchange St., and runs back 150 feet.

The National Exchange Bank of this city, of which Theodore W. Foster, Arthur Henius and Walter Callender of this city, and Samuel M. Einstein, Joseph L. Sweet and Clarence L. Watson of Attleboro, are directors, has been elected to associate membership in the Jewelers' Board of Trade.

John M. Waterhouse, an employe of the American Enamel Co., 29 years of age, died at the Rhode Island Hospital, Saturday night, of injuries sustained at the company's plant in Thornton a few days previously. A packing case fell from a wagon, landing on the young man's back, which was broken.

John Perry of this city has sued James C. Doran & Sons for $3,000, the plaintiff alleging that while employed by the defendants, Nov. 29, 1909, operating a stamping press machine, he was directed to do some work on another machine, which was started by a boy and by which one of his fingers was cut off.

At the annual banquet of Wannamoisett Country Club, at the West Side Club, on Monday evening, among those present were George Briggs, Walter A. Griffith, Ralph S. Hamilton, George H. Kettlety, Benjamin B. Manchester, Ellis W. MacAllister, Frederick A. Otis, William A. Schofield, Edward N. Slade and Henry G. Thresher.

A permit was issued the past week to A. T. Wall & Co. to erect a four-story, reinforced, concrete building, 133 feet long by 59 feet wide, at the southeast corner of Claverick and Clifford Sts. The foundation walls will be three and a half feet in thickness, in order to permit at some future time of the erection of four additional stories.

William Jackson, for many years connected with the Callender, McAuslan & Troup Co., died at his home, 835 Broad St., this city, last Sunday, after an illness covering a period of nearly four years. He was a native of England and once entered the employ of the Boston Store, and was for many years in charge of the shipping department. He was 56 years of age.

The following representatives were callers upon the trade in this city last week: William Froehlich, Sterling Silver Mfg. Co.; F. M. Drisco, Globe Optical Co.; F. H. Elliott, Smith, Patterson Co.; Mr. Buck, Rogers & Hamilton Co.; E. P. Leonard, Boston Optical Co.; George A. Jochum, C. Cornehlsen; Morris Lewkowitz, David Ullman & Co., and D. M. Lane, E. Kirstein Sons Co.

Thomas W. Victor, 39 years of age, was arrested Thursday evening by Inspectors Monahan, McGann and McGuire, of headquarters, and later locked up charged with passing a check for $20 on the Baird-North Co., when he had no funds in the bank. In the Sixth District Court the next morning, before Judge Gorham, he pleaded *nolo* and was held under $700 bonds for the grand jury.

A burglar visited the home of Wade W. Williams, of Warren & Williams, at 62 Patterson St., last week, and after getting through a window in the cellar, bored a hole through the cellar door, turned the latch and went into the house. He first stopped at the refrigerator and partook liberally of the food there. He went upstairs and found three overcoats and two suits of clothing which he took away with him, but he evidently became frightened, as nothing else was missed.

A dinner in honor of Charles Nightingale, superintendent of the Clark & Coombs Co., was tendered by 35 employes of that concern Saturday evening at Taft's Hotel, Mr. Nightingale being about to sever his connection with the concern. He was presented with a traveling bag and a silver loving cup, the presentation being made by Albert Martin. At the conclusion of the dinner a number of complimentary addresses were made and a musical programme enjoyed, James B. Toher acting as toastmaster.

The children of Mr. and Mrs. Stephen Patterson gave them a surprise on Thursday evening, on the occasion of the 50th anniversary of their marriage, at their home on Pleasant St., this city. Guests were present from Brockton, New Bedford, Paw-

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ck and this city. They were the recipi- many gifts, among them $50 in d four gold candlesticks, and many we The house was decorated with car- and daffodils. Mr. Patterson has n the employ of the Gorham Mfg Co. ny years as a silversmith.

The regular monthly meeting of the di- o of the Manufacturing Jewelers' f Trade, held Friday afternoon, was d by the largest number of directors meeting in the history of the associa- out of the 25 directors responding, g Henry Untermeyer, New York. w members were elected, making a 256. Horace M. Peck, the Man- ho has been in New York the past ported that everything is practically ness for the opening of the Board's ffice in the Silversmiths' building in rk, on May 1.

g the foreign importations received the Providence Customs House dur- past week were the following: From , nine packages of imitation pre- ones; from Genoa, two packages of tta; from Halifax, one package of re; from Hamburg, one package of tures of metal and four of glass rom Havre, one package of im- precious stones; two of glass ware, e of manufactures of metal; from l, eight packages of metals; from one package of gold leaf, and from npton, one package of enamels.

Blackington, 28 years old, faced Gorham in the Sixth District Court days ago on the charge of stealing ap, valued at $10, from the Irons & Co., 95 Chestnut St. He pleaded nd was fined $50 and costs. The an was detected while trying to dis- some of the scrap in a pawnshop. taken into custody and questioned was found that he had given the ame to the pawnbroker, and also d that he had taken the gold from Russell Co., where he was em- The charge of giving a wrong a pawnbroker will not be pressed. been working for Irons & Russell ut three months, although he form- rked there for a short time. He re- $18 a week.

tockholders of the Gorham Mfg Co. ir annual meeting at the administra- ms at the company's plant at Elm- ast week, and after listening to the of the various officers unanimously he following directors for the ensu- r: Edward Holbrook, Herbert J. ohn S. Holbrook, John F. P. Law- Frank Aldrich, Russell Grinnell, Lawton, Henry S. Sprague, Frank teson. Following the stockholders' a meeting of the directors was r the purpose of organization, when owing officers were elected: Presi- treasurer, Edward Holbrook; vice- t. John S. Holbrook; assistant treas- ohn F. P. Lawton and William E. secretary, John F. P. Lawton; su- dent, Fred C. Lawton.

ting of the New England creditors & Flershem, of Chicago, was held ms of the Manufacturing Jewel- rd of Trade, in the Wilcox building, 18, at which there were present Messrs. Lapp & Flershem and their attorney, Mr. McKeever, also 28 creditors, representing claims aggregating $88,152.95. Frederick D. Carr, secretary of the Ostby & Barton Co., and president of the Board, was chosen as chairman, and Marcus W. Morton, secretary of the Board, acted as secretary of the meeting. Messrs. Lapp and Flershem, as well as their attorney, explained the entire situation and gave detailed statements concerning the various offers for settlement that have already been announced. No important information developed, and after listening to the arguments of the firm's attorney and the opinions expressed by the various creditors, it was resolved that it was the sentiment of the meeting that it would be advisable to accept the best offer of cash that has been presented.

North Attleboro.

Ira Barrows, of the H. F. Barrows Co., was a local visitor last week.

Fred A. Howard returned last week from a western trip for the F. M. Whiting Co.

F. S. Gilbert was elected to the school board on Monday at the annual town election.

A. G. Schawb, Cincinnati, O., was in town last week, placing orders with the local firms.

W. C. Sherman returned last week from a New York trip for the Estate of O. M. Draper.

Louis Blackinton has returned from a western trip, taken for the W. & S. Blackinton Co.

St. Elma Coombs returned Saturday from a trip in the interests of Payne & Baker Mfg Co.

A number of the manufacturers closed their shops on Monday, on account of the annual town election.

G. Percy Clap entertained Percy Savory, representative of the Wadsworth Watch Case Co., at his home in town, last week.

D. M. Chisholm has resigned his position as salesman for the Bugbee & Niles Co., to take the western route for Sturtevant & Whiting.

After three years of faithful service, W. H. Bell, of W. H. Bell & Co., retired from the Board of Selectmen last Wednesday evening.

The wedding of Miss Helen Barrows, daughter of H. F. Barrows, to John Payson Grosvenor, of Pomfret, Conn., took place last Monday evening.

George A. Chisholm, son of Alpin Chisholm, a local manufacturer, secured third place in the hurdle race at the big New York meet last week. Chisholm is a member of the Yale team.

Henry G. Thresher, a manufacturing jeweler of Providence, who was one of the leaders in securing favorable legislation relative to the jewelry part of the tariff bill, delivered an interesting address before the Mens' club, of the Baptist church, on Tuesday evening.

Several additions are being planned to the factory of the T. I. Smith Co., which, when completed, will make this one of the most up-to-date factories in the Attleboros. A large dip room is being constructed and in a few days work will be started on additional addition for the packing room and offices.

Among the jewelers who attended the hearing given by the Boston-Providence Interurban Railroad Co., at Boston last week, were W. H. Bell, Frank Waite, George C. Wheeler, C. T. Paye, Herbert Straker, M. I. Furbish and Donald Barrows. A protest was lodged against the road striking the extreme boundary of the town. The jewelers desire it to come through the center.

Attleboro.

John Garrett, the new salesman for the Shepard Findings Co., was in town, last week.

The new post office building on S. Main St. will be ready for occupancy within another fortnight.

The Oulton Engraving Co. is removing its factory from the first floor to the second floor in the Ingraham building.

D. E. Makepeace was re-elected chairman of the Water Commissioners of Attleboro at the organization of the board, last week.

"Chantecler" jewelry consisting of pheasants, roosters, game cocks, owls and rabbits made up in pins and brooches is being rushed out of Attleboro as the latest novelty.

S. O. Bigney was one of the speakers at the large Repblican rally held in Attleboro, last Friday, in the interests of William R. Buchanan, who is a candidate for Congress from the 14th district.

The Bates & Bacon Co. has started plans for adding another addition to its factory on County St. The new floor will be 225 feet long and 40 feet wide, and will be used for renting purposes.

Announcement was made, last Thursday, that J. M. Fisher & Co. will move into the new Leach & Garner factory on Pearl and James Sts., occupying the top floor. The firm will commence to move in about a fortnight. The announcement was pleasing to Attleboro people, as there was some talk of the concern moving out of town. Offers of free land and taxes were made, but were of no avail.

Jacob Castelberg, founder of the Castelberg National Jewelry Co., and one of Baltimore's most prominent jewelers, celebrated his 80th birthday, March 15, at his home, 2039 Madison Ave., by keeping "open house" from eight in the morning until 10 at night. In the afternoon a dinner was served for his entire family, at which all of his children, grandchildren and great-grandchildren were present. Mr. Castelberg can be seen at his place of business every day, notwithstanding his advanced age, enjoys the best of health, and is very active. He came to Baltimore about 60 years ago and established a store on N. Gay St. In 1888 he first included the instalment idea into his business and he has made such rapid strides since then that he claims the distinction of having one of the largest instalment houses in this country. He has established branches in Washington, Norfolk, Va., and Danville, Va. Mr. Castelberg has living seven children, 15 grandchildren and five great-grandchildren. He celebrated his golden wedding anniversary in 1905. His wife died in 1908.

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That the Gorham trade-mark is a certificate for Sterling Silver $^{925}/_{1000}$ fine, and needs no explanation to the recipient when sent as a gift; therefore, when a dealer offers solid silver bearing this mark the sale is readily made. How much better this is than trying to explain that some other make is "just as good."

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MARCH 23, 1910. No. 8.

Index to News and Special Articles.

Page.
Crown Jewels as They Are Exhibited to the Public. Illustrated on front cover
Jewels of Various Nations.....51-53
Clocks, Watches, Jewelry and Silverware Imported into Canada..... 55
Duty Reduction..... 55
Clocks, Watches, Silverware and Other Lines Exported from New York. 55
Court Suspends for 30 Days Injunction Granted to Gorham Mfg. Co. Against F. & Strauch..... 57
Watchmakers and Associates Charged with Counterfeiting Charge..... 57
Supreme Court Grants Restraining Order Against Dealer Who Cut Price of "Yankee" Watches..... 57
Case Pearl Case Argued Before the United States Circuit Court of Appeals... 59
Thomas A. Willson..... 59
Arrested on Charge of Smuggling Diamond Jewelry..... 59
Thomas E Carpenter..... 61
W. A. Davidson..... 61
Frank O Wehoskey..... 61
Seizures at the Port of New York..... 61
Officers of the 24-Karat Club of Pittsburg and Committees..... 61
Pollard, Boston, Mass., Goes Into Bankruptcy..... 63
C. A. Loew, Sr..... 63
Petition Filed Against Harry Mertin, New York, Dismissed by the Court..... 63
Widow Thieves Steal $300 Worth of Goods from Baltimore Jeweler..... 65
Charges of Larceny Dismissed Against Man in Baltimore, Md..... 63
Withdrawn and Exchanged..... 63
Fox & Heinrichs Co Purchase Stock of Billings & Son..... 65
Wm. Leive..... 65
C. Marschner, Jewelry Salesman, Pleads Guilty to Charges of Larceny..... 65
Lapp & Flershem, Chicago, Sold at Sheriff's Sale for $233,000..... 65
Creditor Opposition Prevents Discharge in Bankruptcy Being Granted to Horowitz 65
Isaac Ackerman..... 65
Who Robbed El Reno Jeweler Captured in Oklahoma City When He Tried to Pawn His Loot..... 67
Petition Asks that Samuel Frackman, New York, Be Declared an Involuntary Bankrupt..... 67
Case, New Bedford, Mass., Makes General Assignment..... 67
Failures..... 67
Gaffney Jewelry Co., Gaffney, S. C., Assets Exceed Liabilities..... 67
Trade Notes..... 67
Report of the New England Manufacturing Jewelers' and Silversmiths' Association.....68-77
Suit of Edelhoff Bros. & Co. Meet in Court to Arrange for Final Settlement. 77
Department.....109-111
Frequently Met by Young Watchmakers (Concluded)..... 113
Garfels Collection of Watches Sold to a New Yorker—(Concluded). 115-117
Service—Its Influence as a Business Builder..... 128
"In the Job"..... 128
Modern Merchandizing Methods in Jewelry Sales..... 128
And the Retailer..... 129
Attractively Furnished Store of Hughes Wall, Baltimore, Md..... 129
Rivals in Japanese Pottery.....131-133
Gems of Metal Work Acquired by Metropolitan Museum of Art..... 133
Notes and Queries..... 135
Aluminum..... 135

Busy Convention Season Coming.

WITH next month the convention season of the associations in the retail jewelry trade practically begins, but it will not be in earnest until May and will then continue right up to the annual convention of the American National Retail Jewelers' Association in Detroit, Mich., July 26, 27, 28 and 29. A few States have already held their annual meetings, but among the first of those to come are those of the West Virginia association, which will meet in the McClure Hotel, April 5, 6 and 7, at Wheeling, and the New Jersey association, which will meet in Newark, April 13.

During May the Ohio association begins the month with its convention at Columbus on the 2d, 3d and 4th; the Oklahoma association at Oklahoma City convenes on the 9th; the Arkansas association at Little Rock, May 10 and 11; the Oregon association at Portland on the same dates; the Pennsylvania association at Philadelphia, May 19 and 20; the Illinois association at Springfield, May 24, 25 and 26, and the New York at Rochester, May 26 and 27. During June the Missouri and Kansas associations will have a joint meeting in Kansas City, Mo., June 20, 21 and 22, while the Iowa association will meet in the last week at Des Moines. Other association meetings in the same months will be the Virginia association, June 15, and the South Dakota association (the date of which has not yet been settled).

Among the organizations holding meetings in July is the Wisconsin association, whose members will convene in Milwaukee on the 12th, 13th and 14th, and the only association thus far recorded to meet after the National association is that the Maryland association, which will meet in Baltimore, Sept 14.

While there are other State conventions not enumerated above, it will be readily seen that the greater number of conventions will be held in May. From the apparent interest in association work there is little doubt that all the conventions will be well attended and will prove entertaining and profitable to all jewelers who participate.

Competition with Those Who do Not Pay.

DOES it ever occur to the enterprising and honest merchant who pays his debts that the interests of the manufacturer and jobber in the questions relating to credit are to a certain extent identical with his own? Does he realize fully that the dishonest or incompetent merchant does more harm in the end to the retail trade than to the wholesale trade from which he buys? If not, a slight consideration of the subject will show merchants that these propositions are self-evident.

The incompetent and dishonest dealer who fails to pay his debts produces the worst competition which the retail jeweler has to meet. The jeweler readily understands that a catalogue or department store which buys its stock from five to 20 per cent. below the cost to him has the opportunity of playing havoc with his trade. But how about the merchant who settles his debts at from 10 to 50 per cent. Does he not pay from 90 to 50 per cent. less (for a part of his stock at least) than does the man who meets his obligations, and in addition does not the loss which the failure entails to the jobber and manufacturer tend to increase the price of goods to the rest of the trade? Did ever a department store or catalogue house do as much harm to a community as some of the bankruptcy sales of the stocks of its local dealers? Has the jeweler ever to meet worse competition than from the auction sale, or receiver's sale, that results from the future of his incompetent or dishonest competitor?

With these facts in mind, does not the retailer realize that it is to his interest to aid the manufacturer and jobber in establishing a proper basis of credit, and as much as possible discourage the incompetent or dishonest merchant to continue in the jewelry business.

New and profitable business will come to you through an intelligent use of our advertising columns.

Protection Afforded by Trade-Marks.

IN an editorial last week attention was called to the value of a trade-mark as a means of identification, and the time it saves both to manufacturers and jewelers who make and sell articles with these marks of identification. Another feature of the trade-mark subject which can be studied with interest and profit both by manufacturer and retailer lies in the protection which the trade-mark alike affords to both maker and seller. In fact, one of the most effective means that the manufacturer can use to protect his customers from competitors among department stores, catalogue houses, etc., is by the use of a trade-mark on the product which he sells to the retail jewelers, and seeing to it that none of the lines so marked go into illegitimate channels. It is not necessary that the public be familiar with the trade-mark and know the manufacturer which it represents in order to insure protection by its use. The mere fact that it is there gives the line a distinguishing feature that is sufficient to accomplish the object.

No jeweler can get along without handling certain lines which, in style, size, shape and general appearance are similar to the lines carried by department stores and catalogue houses, and even by the novelty stores. The jeweler knows clearly the difference between the lines he carries and those that are sold in other stores at lower prices, but sometimes it is hard to educate the customer so that he can see this difference himself easily or understand it except after a long explanation. However, when a jeweler handles a standard article made by a manufacturer of reputation who sells to the jewelry trade alone it is easy for him to assure

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PRICES $4.50 TO $36.00 PER DOZEN

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CROSS & BEGUELIN

23 Maiden Lane New York City

his customer that he is not buying t
article which he saw at a less pr
department store if he can show
tomer a trade-mark upon the artic
he knows cannot be found in th
lines of his competitors. If the ar
is known to the public as a s
so much the better; if it is not
reputation combined with
differentiation is ofttimes
vince the customer that he has
quality he pays for.

These arguments do not
the manufacturer who
goods and sells to the jewelers,
department stores, catalogue
With such products the jeweler
the competition on the
or better service.

Looking at the subject
facturer's side, it would
man who wishes to sell to the
and build up a business on the
his product and the excellence
manship has everything
to lose by the use of the
only does the protection
jeweler create an incentive
uct, but in addition the
eliminate unfair competition
lous manufacturers of his

The manufacturer who
his goods go on the market
gains little in reputation
cellence of his wares as they
side with all other products
same as his. In the
arises between nameless
merit are too often subordi
and the manufacturer
will always find himself
against every maker, no matter
or unscrupulous, who can imitate

Paris Pearl Mark

PARIS, March 10.—The
ruary was very quiet in the
trade of Paris suffered
to the flood, as a large
left town and a number of
refrained from coming
ing the retail jewelers.
trade is concerned the
many, Italy, Austria and
are not particularly
results in a minimum
the trade is, to some extent,

There is some activity in
part of France, particularly
Nice and Cannes.

The London market
livelier in February than
to the presence of American
made some large purchases.

John J. Roycraft, referee
has notified the creditors of
Collins, Petoskey, Mich., that
of this bankrupt, including
stock, office fixtures, book
will be offered for sale at
Tuesday, March 29, at 10
lins' former store, at 305
toskey. An inventory of the
seen at Mr. Roycraft's office,
fice of the referee, K. E.
man building, Grand Rapids,

New York Notes.

Mayer, 14 Maiden Lane, sails to- the *Mauretania* for the European markets.

W. Mayer and two representatives irm of Powers & Mayer sail for March 30 on the *Lusitania*.

J. Lederer, New York represent- r the Providence Stock Co., is this week at the factory in Provi-

Castagnetta, of I. Castagnetta & Son, en Lane, is named among those d by Mayor Gaynor on the recep- mittee to represent the city upon n of Ex President Roosevelt from

Schwab, Cincinnati, president of nal Wholesale Jewelers' Associa- in this city, last week, and attend- gular monthly meeting of the New Wholesale Jewelers' Association, as held Friday.

usiness of Mills & Blatt has been ated under the laws of the State York to manufacture and deal ry, watches, precious stones, etc., apital of $30,000. The incorpora- Byron L. Strasburger, Wm. R. d M. Blatt.

E. Chapman and William L. Chap- e given public notice pursuant to hat they are engaged in the busi- manufacturing and selling foun- s at 22 Thames St., under the style A. Waterman & Co., and constitute bers of that firm.

d Cohn, retired, formerly in the business at 41 Maiden Lane, was grand master of the Independent f the Sons of Benjamin at a meet- that organization held at Terrace last Wednesday. The organization membership of over 60,000 in the States and Canada.

rst annual banquet of the Station- ling League was held at Reisen- Columbus Circle, on March 11. O'Connell, who is the founder of anization, presided at the dinner. n employe of the L. E. Waterman n. E. Smith, of the same firm, was those who made a presentation of e prizes. The banquet was attend- 25 people.

Jamestown, N. Y., comes the re- t a traveling salesman representing jewelry house lost about $1,000 of diamonds recently in that city. awakened from a sound sleep by a m and, dressing hastily, gave his to getting his trunks out of the forgetting about the diamonds he under his pillow until it was too return for them.

Webster, who for 30 years has been of Simpson's pawnbroking estab- in this city, died last Tuesday the White Plains Hospital follow- a operation for cancer. Mr. Webster ut 50 years old. He had been ailing s wife was killed at his side in the i the Brewster Express at Wood- n, eb. 16, 1907. The deceased is sur- d eight small children.

reditors of Robert Corn, formerly a le jeweler at 37 Maiden Lane, who was adjudicated a bankrupt Feb. 11, are notified that the first meeting of the creditors will be held at the office of Nathaniel A. Prentice, referee in bankruptcy, 120 Broadway, on April 5 at 12 M., at which time the creditors may prove their claims and appoint a trustee and transact such other business as may come before the meeting.

One of the finest town clocks on Long Island, the gift of Miss Cornelia Prime, will surmount the top of the town hall now in the course of construction at Huntington, L. I. Barr & Willis, local jewelers, have placed the order with the Seth Thomas Clock Co. It is intended to have the clock in place by June. The clock will be illuminated. The bell, which will weigh 800 pounds, will be of the best quality copper and block tin and the clock throughout of fine construction.

Through the efforts of the Fifth Ave. Association, whose membership includes a number of prominent jewelers, the brilliant illumination of all the shop windows between 38th and 29th Sts., was tried one night last week. The specially designed reflectors made that part of the avenue much more attractive than usual. The association has in view the making of the avenue as popular a boulevard by night as by day. The windows in both the first and second stories of the shops were brilliantly lighted.

Theodore Schisgall, importer of clocks, 116 Chambers St., who returned from Europe recently, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was presented, upon his return, with a large floral horseshoe five feet high, and when he reached his office he was welcomed by the ringing of 500 alarm clocks. He was also the guest at a dinner at the Hotel Astor, which was attended by 35 people, among whom were Godfried Kensler, foreign representative of the firm, and A. Goodman, president of the Lane Clock Co.

Edward R. Cohn, who has been in business at 41 Maiden Lane, for a number of years, gives up that business May 1. Louis H. Gura will succeed to the business, which will be conducted after that date under the firm name of L. H. Gura & Co. Mr. Gura has been with Mr. Cohn for 12 years past. Mr. Cohn has been elected president of the Universal Operating Co., which controls warehouses in the Bronx. He will also devote some of his time to the real estate business in which he has also previously been engaged. He has just returned from Florida.

Maurice C. Dreshfield, who was implicated in transactions with George H. Carpenter, by which diamonds amounting to nearly $200,000 in value were obtained from Rudolph A. Breidenbach, 51 Maiden Lane, under circumstances which did not meet with Mr. Breidenbach's approval, has filed his petition, verified Jan. 13, 1910, praying for a discharge from his debts in bankruptcy, and a hearing on the petition will come up before the United States District Court Monday, March 28, at 10.30 A. M., when the creditors will be given a chance to show cause, if any, why the petition of the bankrupt should not be granted.

The Metropolitan Museum of Art issued, last week, a supplement to its March *Bulletin*, in celebration of the opening of the new wing of decorative arts. The opening of the new addition celebrates the 40th anniversary of the founding of the museum. Charles F. McKim, who died too soon to see the full efforts of his labor, designed the new addition to the museum. This is the first part of the museum building which has been planned with a definite knowledge of, and with a direct reference to the collections it was to contain. The two most important groups in the sculpture section are the works of the Italian Renaissance placed at the south end of the hall and the French works of the middle ages at the north end of the hall. With the Italian sculptors are placed Spanish, and with the French are those of Germany and the Netherlands.

Small medals commemorative of the Alaska-Yukon Exposition were decided by the Board of United States General Appraisers, last Wednesday, to be dutiable as manufactures in chief value of metal and dutiable at 45 per cent. and not as "jewelry" at 60 per cent. The claim for the lower duty was made by the Asiatic Export & Import Co. The merchandise consists of so-called antimony, brooches and scarf pins intended for distribution for advertising purposes. The articles are not to be worn as ornaments, but as badges. In sustaining the importer's contention General Appraiser Sharretts said that the articles are local in character and designed for use for a limited period, after which they will no doubt be cast aside as worthless. Neither commonly nor commercially would the merchandise be known as jewelry, says the decision.

At the regular monthly meeting of the Jewelers 24-Karat Club, of New York city, held at the rooms of the club in the Silversmiths' building, 15 Maiden Lane, last Wednesday, the recommendation of the directors that the club should hold its annual beefsteak dinner on Tuesday, April 12, was adopted. It has now been decided that the dinner will be held at Castle Cave on Seventh Ave., between 25th and 26th Sts. The dinner, which will begin at 6:30 P. M., will be complimentary to members of the club and members only. The committee appointed to have charge of the dinner includes Leo Wormser, chairman; Charles L. Power, Wm. I. Rosenfeld, Charles Jung, Percy H. Savory. The dinner will be held in conjunction with the regular April meeting. At the meeting last Wednesday it was also decided to hold the annual outing and clam bake of the club, which is one of the chief social events of the Summer season, at the Hotel Port-au-Peck, Long Branch, N. J., Saturday, July 23. The following committee has been appointed to take charge of the outing: William T. Gough, chairman; E. R. Crippin, George R. Whitehead, George R. Stebbins, L. H. Carpenter. The athletic committee is made up as follows: J. Warren Alford, chairman; Harry C. Larter, T. Allen Power, Prosper Clust and Jerry Milleman. One of the principal athletic events will be the baseball game by teams representing the 24-Karat Club and the Philadelphia Jewelers Club. The date for the next annual banquet of the club has been decided on as Jan. 19.

(*New York Notes continued on page 87.*)



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ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
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JOHN H. CARR, - - - Asst. Cashier

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Will extend every facility that good banking w

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 85.*)

The banquet will be held at the Hotel

d Beckingham, formerly a silver-ayer for Pitkin & Brookes, is now o Borgfeldt & Co.

annenbaum, of L. Tannenbaum & ed for Europe last Thursday on *z Friedrich Wilhelm.*

y Hark is now representing Jos. L. & Co., successors to L. Kaufman & the middle northwest.

Kip, local representative for the Barrows Co., visited the factory at Attleboro, Mass., last week.

s & Co., wholesale jewelers at 90 St., will move this week to the ics Bank building in Brooklyn.

Stationers' Board of Trade banquet d last night. The dinner was one of st successful yet held by the Board.

rt Woodrow, buyer for Cross & Be-3 Maiden Lane, is a member of the l bowling team, which is doing such rk in the Bay Ridge league.

t M. Bliss, of the Bliss Bros. Co., ro, accompanied by his wife, ar-this city yesterday on the steamer rom a trip to the West Indies.

stein & Woronock, 22 Eldridge St., e that their bulletin for March has layed, but that a larger and fuller will be mailed to the trade April 1.

w illuminated clock is displayed in dow of E. Wilson's jewelry store, Webster Ave. This is a great ac-dation for this busy transfer point.

eral Appraiser T. S. Sharretts, was the guests of honor at the banquet Manufacturing Jewelers and Silver-Association, at Providence, Monday

rk D. Maher, who is in the employ of R Wood & Son, 2 Maiden Lane, starts h year of his service with that con-n April 6. He came with the firm as

s & Clust, 23 John St., are making dals and prize cups which the Second on will give to successful contest-s the annual athletic meet, Saturday g, April 9.

rice Lapman, watchmaker, of 846 Ave., was injured Sunday afternoon he fourth car of a north bound local on the Second Ave. elevated line the track at 39th St.

S. Hirshberg, 373 Washington St., Mass., was a visitor in town Fri-Mr. Hirshberg, accompanied by his were on their way to Atlantic City d the Easter holidays.

Wagner, Jr., is now representing & Clust, 23 John St. Mr. Wagner secured the entire prize order for w Los Angeles Motordrome meet in nd has also secured many prizes for bile meets.

ng the out-of-town visitors in this t week were: Amos Blackinton, of & Bacon, Attleboro, Mass.; William , president of the Goldsmiths Stock oronto, Can.; Arthus McRae, of & Keeler, Attleboro, Mass.

F. Robbins, Springfield, Mass., and J. F. Kahl, of the F. A. Robbins Co., Pittsfield, Mass., were visitors at the offices of THE JEWELERS' CIRCULAR-WEEKLY last week. F. A. Robbins, who conducts his own store at Springfield, is the head of the F. A. Robbins Co., Pittsfield.

Arthur Silberfeld, a diamond importer, 129 Second Ave., returned from Europe last week on the *Kronprinzessin Cecilie* from a business trip. While abroad he became engaged to Miss Regine Silberfeld, of Antwerp, Belgium, daughter of John Silberfeld, a diamond dealer. He will return in June to be married.

The L. Witsenhausen Co. has been taken over by the Wm. Purnell Co., and in the future the concern will be known by that name. The Wm. Purnell Co. is composed of Wm. Purnell, who for the past 16 years was associated with the Wm. Penfold Co., and E. Webber and T. D. Politzer, both having been with the L. Witsenhausen Co.

An involuntary petition in bankruptcy was filed in the United States District Court of New York Friday against Benjamin Hebald, a jeweler's and pawnbroker's sales store at 206 Bowery, by three creditors: Goldmuntz Bros., $500; Rubin Samuels, $250, and Charles E. Bodker, $250. It is alleged that the jeweler is insolvent and made preferential payments of about $1,000 and transferred outstanding accounts of about $1,500. Judge Hough appointed Harry Osterman receiver of the assets, which are estimated at about $1,000. The jeweler has been in business about seven years.

A voluntary petition was filed last Thursday in the United States District Court by Edward Bueb, a watchmaker and jeweler, at 382 Willis Ave., the Bronx, with schedules showing liabilities of $1,513 in unsecured claims and assets of $900, in stock and tools. Among the unsecured creditors named in the petition are: Laubheim Bros., $784; R. L. & M. Friedlander, $220; L. S. Meyer & Bro., $140; John Keller, $106; Joseph Goetz, $240, and the American Swiss Watch Co., $22. Mr. Bueb was originally employed at the bench and in 1890 opened up at his present address on his own account.

Articles of commerce included in the jewelry trade which were exported from and imported into the United States during the month of January, 1910, as compared with the same period in 1909, are given as follows from a recent report: Imports—Watches and clocks, $140,348 in January, 1909, and $164,272 in January, 1910; gems and precious stones for January, 1909, $2,175,505, and January, 1910, $4,308,498; diamonds for January 1909, $274,209, and for January, 1910, $915,193; jewelry for January, 1909, $88,983, and for January, 1910, $129,674. The list of domestic exports include the following figures: Jewelry in January, 1909, $1,035,743, and for a corresponding period in 1910, $1,395,393.

A voluntary petition in bankruptcy was filed Saturday in the United States District Court for the Eastern District, Brooklyn, by Meyer Brown, a jeweler of 676 Manhattan Ave., Brooklyn, showing liabilities of $1,252 and nominal assets of $229 in book accounts. The unsecured creditors named in the schedule are: J. R. Wood & Sons, $41; Henry Schade, $31; Sabsevitz, $37; Stern & Corn, $61; Saffir Bros., $140; A. Sunderof, $29; Pimsler Bros., $28; Lenox Watch Case Co., $34; Korones Bros., $46; Kahn & Bernslein, $21; Leon Hirsch, $67; Freudenheim Bros. & Levy, $309; Fine Bros., $94; Berland & Nadler, $42; Aisenstein & Woronock, $56; L. Dolgin, $73; Fromm Bros. & Statsinger, $50; Jacob L. Goldberg, $85. The matter has been referred to Robert F. Tilney, referee in bankruptcy.

J. L. Gonard, Coytesville, N. J., who has a place of business at 2784 Broadway, has been granted a patent for concave cut diamonds. The object of the invention is to secure increased brilliancy in the cut stone. The invention consists in a new form of cutting with a concave table or facet whereby the surface of the table or facet is increased over the plain surface heretofore used, and a better reflection obtained. The concave table shown in the form of a hyperboloid may be of any other suitable concavity, which enlarges the superficial surface of the table or facet and increase the reflecting surface thereof. The concave table or facet is formed by grinding with diamond dust, oil and a suitable tool. The patent, which was granted Jan. 18, 1910, under No. 946,939, was noted in THE JEWELERS' CIRCULAR-WEEKLY, a short time ago.

An argument was heard last Friday in the United States Circuit Court of Appeals in the case of the Dey Time Register Co. against the W. H. Bundy Recording Co. The argument was the complainant's appeal from a final decree of the Circuit Court for the Northern District Court of New York, which dismissed the bill of complaint in the patent infringement suit. The ground for dismissal was non-infringement. The bill of complaint charged infringement of certain claims out of a total of 66 claims of the patent. The patent under litigation is for a time recorder and was issued March 28, 1905, and was assigned to the complainant later. The chief object of the patent is to register different classes of impressions in distinguishing colors, that is to say, it is designed that workmen coming or going at prescribed hours shall have cards or record sheets printed in one color, but those who come late or leave early shall have theirs printed in another color. Decision was reserved by the court.

The Appellate Division of the Supreme Court in Brooklyn recently handed down a decision affirming the judgment for the defendant in the case of Loveland and another, trading as the Moline Jewelry Co., against John Hess, Port Jervis, N. Y. Mr. Hess was an agent of the jewelry company and in December, 1904, entered into an agreement by which the company was to place a quantity of its jewelry in the former's store for the purpose of sale. The goods, not proving satisfactory to Mr. Hess, he returned them, whereupon action was brought to recover the purchase price. The jewelry company claimed that there was an actual sale and delivery of the goods to Mr. Hess, which he denied, claiming that the goods were to be placed in his store simply on a commission basis. The case was tried before Justice Tompkins and a jury, who rendered a verdict in favor of the

(*New York Notes continued on page 88.*)

New York Notes.

(*Continued from page 87.*)

defendant. The jewelry company took an appeal to the Appellate Division, which affirmed the judgment appealed from.

L. & B. Lehr are offering to settle at 25 cents on the dollar.

David Hartsilver has been succeeded by Hartsilver & Silverberg.

Schedules in the assignment of Rein & Green, manufacturers of umbrella handles and walking sticks at 416 W. Broadway, show liabilities of $2,231 and nominal assets of $2,171.

The Acme Plating Works, which were burned out last week at 17 John St., have opened temporary quarters at 1838 Madison Ave., where the business will be conducted until a permanent location is secured.

Arrangements are completed for the first annual beefsteak dinner of the Jewelers' 14-Karat Club of New York, which will be held Saturday evening, April 9, at Reisenweber's, Columbus Circle. It is expected that the affair will be well attended.

Judge Hough, in the United States District Court on Monday, confirmed a composition of E. Alter & Son, pawnbrokers, 309 Third Ave., with their creditors on application of Lesser Bros., who said that the compromise was 25 cents on the dollar, half cash and half notes. The liabilities were $26,033.

A settlement at 20 cents on the dollar in cash, which was made by the Union Watch Co., formerly at 47 Maiden Lane, was confirmed Monday by Judge Hough in the United States District Court. The schedules in bankruptcy showed liabilities of $23,746, of which $9,970 was secured, and nominal assets of $5,033.

Raymond Jacobs, the clerk who left the employ of Barr & Willis, Huntington, L. I., very suddenly on Aug. 31 last, taking with him diamonds valued at $175 and $125 in cash, which he had been entrusted with to deposit in bank, was taken into custody last Wednesday by a local officer at his parents' home in Bayside. Young Jacobs and his companions were long since given up for dead. They went out in a sailboat one very windy night, and it was supposed they were lost on the Sound. At the hearing last Friday Jacobs waived examination, and was held for the Grand Jury, but was released under bonds furnished by his mother.

The Hope diamond came into the limelight again last week when a New York paper pubished a silly story cabled to the effect that attempts to recover the stone, made by divers who visited the wreck of the French liner *La Seyne*, which sunk in Rhim Straits, about 10 miles from Singapore, had failed. Another cable under date of last Saturday, stated that the diamond was bought by a Paris jeweler named Rosenau when the Habib collection was sold. The report also said that the gem had been sold to an American collector. The diamond was sold to Rosenau, the Paris jeweler, and an offer was later made for its purchase from him, but those in this city who are closely in touch with the matter doubt that the diamond has as yet been sold.

Newark.

Frank Holt, who spent several weeks in Florida, has returned.

C. Rech & Son, 481 Washington St., who previously have confined themselves to the manufacture of gold chains, are now adding pendants and La Vallieres to their stock.

The W. C. Edge Jewelry Co. has moved from its old factory at 46 Green St. to 480 Washington St. As soon as the machinery can be installed work will begin with 35 workmen.

Otto Schaunbacher, who has been installing new works at 32 Marshall St., has already started a few men and will gradually add others until the plant is running at its full capacity.

Fred T. Long, representing Allsopp & Long, 473 Washington St., has just returned from a short trip to Baltimore, Washington, Wilmington and Philadelphia. F. C. Allan, of the same firm, is visiting nearby towns.

George S. Weiss, of the firm of Frederick B. Weiss, Inc., 473 Washington St., has just returned from a trip through the middle west, where he found business rather slow. J. N. Beckwith, of the same firm, who recently made a tour of the New England States, is now covering Ohio.

Articles of incorporation for William Harris & Sons, Dover, N. J., have been filed in the County Clerk's office. The company intends to conduct a jewelry store in Blackwell St., Dover. The incorporators are: William Harris, William C. Harris, Annie Harris, Kate Harris and Alfred T. Harris, all of Dover.

Because the store occupied by S. Seff, 119 Market St., has been leased to another and he cannot secure suitable quarters elsewhere, he is going out of business. The stock will all be sold at auction by Harry J. Fischer. The sale began last Saturday and will continue until the stock is all sold. The store must be vacated by May 1.

Harry Durand, one of the leading jewelry manufacturers of this city, is among those whose names are signed to the amended certificate of incorporation of the Newark Museum Association which has just been filed in the office of the county clerk. The purpose of the amendment was to change two paragraphs of the original papers. The certificate calls for the election of 50 trustees.

Schmitz, Moore & Co. are moving from 18-20 Columbia St. to 101 Mulberry St., where they will have four times as much space as at the Columbia St. situation. New machinery is being installed and when the new factory is in full operation twice as many hands will be employed as in the old place. Eli Soloman, representing the firm, will start about April 1 for a trip to Chicago and the middle west.

The store of S. Neubarth, a retail jeweler at 72 Springfield Ave., has been closed for over two weeks because of an explosion and fire in an adjoining building. The explosion caused the building next to the one occupied by the jeweler to collapse and the fire spread to the building in which Mr. Neubarth was situated. Although the damage to this building was not great it was found necessary to close until after an adjustment by the insurance companies.

Leo Marks, who recently sold the business that he conducted at 170 Mark St. Ronaldo & Tigner, New York, ha[ve] a new store at 80 Market St. He [con]ducted business at the former stan[d] past four years. Ronaldo & Tig[ner] have purchased Mr. Marks' [two] stores in New York city at 42d [St.], Fifth Ave., 52 E. 23d St. and at 51 St., Brooklyn. William Sma[ll] secured to take charge of the N[ew]

Leo Slonim, who keeps a jew[elry] on West Front St., Plainfield, N. [J.], closing his safe door on Satur[day] March 12, noticed six holes dr[illed] side of the safe. The police [were] but no trace of the thieves w[as] them could be found. It is [be]lieved they escaped through a tr[ap] the floor and the adjoining c[ellar]. was more than $10,000 worth of jewelry in the safe and $1,000 in checks.

John Bach, 216 Washington St. and clock maker, has taken the agency for a new clock which [is] on the market by P. G. Gr[ee]n of St. The new invention, which [it] is a cathedral wall clock. The scroll work and is made of ebo[ny] in black. The figures on the [dial] hands are finished in gold. The an American movement, runs eight has a cathedral bell. The [clock] inches and it is 11 inches wide six inches in diameter.

Albert Auschutz, a jeweler who raigned in the Court of Q[ue]r[ies] No. 1, several weeks ago [on a] of embezzlement, was sentenced Ten Eyck, March 14, to serve [in] the Caldwell penitentiary. He was dered to pay a fine of $1[00]. pleaded guilty, but asked for cl[e]m the ground that he was under the of liquor when he committed t[he] The man obtained jewelry from manufacturers for the purpose of but after disposing of it found the proceeds. Some of the jewelry pawned.

Twelve games were played [on] the 12 which will be played to close the first annual competition Jewelers' Bowling League. On March 14, the Crescent Watch won four games straight, the team senting Kohn & Co. won two [and] and the team representing Allsopp lost four straight. On Tuesday ing, March 15, the team represen[ting] Howe & Co. won four games s[traight] team from J. A. & S. W. Gr[ee]n two and lost two and the first Bippart, Griscom & Osborn straight.

The Board of Supervisors [of] County, Ia., have just awarded for a new clock to be placed in House at Newton. The clock $1,800.

A large electrically-operated just been installed in the Wilkes posit and Savings Bank, Wilkes The clock was made by the Se[th] Clock Co., of Brooklyn. The inches in diameter and will be at night.

Boston.

Kleer & Underwood, of 408 Washing- have just installed extensive addi- their manufacturing outfit.

H Cochrane, for several years cash- Bigelow, Kennard & Co., has relin- his position with the concern.

r C Harris, salesman for Harris & was just returned from a three trip through northern New Eng-

G Whitcomb, formerly with Oppenheimer, and more recently in in Boston, has accepted a position of the retail department in the jew- of J C. Sawyer.

oyes at the Waltham Watch factory rprised Monday to find a number s on fences near the establishment, n them to strike for their "rights." them by organizing now. The au- the posters are unknown.

s in town in the past week include: otton, Winn; Adolf Pfaff, Bangor, ter W Cook, Natick; M. P. Foss, d; A D. Nicolet, Fall River; C. P. Greenfield, P. F. McEneany, Law- A. E. Rosenblum, Haverhill, Mass.

Cowan, who has been in Europe for weeks, will sail shortly on his re- yage, accompanied by his daughter, guest he has been at her home in y during part of his sojourn abroad. ects to arrive here in the first week month.

Bailey, Natick, who was sen- a few days ago for some clever jew- ing in Boston, Lowell and Cam- was identified in connection with of the transactions as having sold his Lowell loot for old gold in a jewelry store.

rd Jackson, salesman for E. A. with the aid of his father and a has just completed the building of oter cabin power boat, which will be commission this Spring. It will be a 20-horsepower motor. The craft he unique name of *Pop & Us*.

Waltham Watch Co. shut down 22. The annual stock-taking will be way during this period, it is an- d, although it is understood that nent of production, as in the previous e, is responsible for the length of until April 4—that the establishment closed.

ams Evans, alias Frank Lewis, who rested two weeks ago on the charge mpted larceny of a watch in the store ph A. Williams, 333 Washington St., s subsequently released on $300 bail, faulted last Thursday in the Munici- rt, and a default warrant issued. He ed to answer other charges.

New England Jewelers, B. S. Gains- manager, remove this week from the floor in the Jewelers' building to 54 and 55 on the fifth floor, form- a part of the quarters occupied Waltham Watch Co. and Rob- Appleton & Co. This is the third al by Mr. Gainsborg since he located building, each change being necessi- y the growth of the business and its ds for more room. In his new place have considerable more floor space, the interior having been remodeled especial- ly for his occupancy.

There is a romance in connection with the relinquishment of her position as steno- grapher with the Smith-Patterson Co. by Miss Georgia E. Messinger, which interests her numerous fellow employes greatly. Miss Messinger, who resides in Everett, is to wed, in June, the Rev. Donald C. McCallum of that suburban city, and go with him to the Philippines to engage in missionary work. They will visit Australia, Mr. McCallum's native country, en route, and re- main there a few months before proceeding to Manila. Miss Messinger has gone to New York for a preparatory course of study in mission duties. Her associates in the store presented to her a handsome black seal travel bag, with silver toilet acessories, and the firm gave her a folding-case trav- elers' timepiece.

Traveling men in town during the week included: John L. Shepherd, Keystone Watch Case Co.; Percy H. Savory, Wads- worth Case Co.; Joseph Mayer, Marchand Freres; Louis Nordlinger, L. & M. Kahn & Co.; John W. Sherwood, Solidarity Watch Case Co.; Charles Conant, Conant & Kellar; V. L. Burgesser, Krementz & Co., Julius G. Hall, Carrington & Co.; L. F. Clark, Cory, Clark & Noon; Harry C. Ward, Durand & Co.; S. A. Lynch, W. B. Kerr & Co., George A. Jochum, C. Cornehl- sen; Frank F Keller, Keller Mfg. Co.; Wil- liam Kirtland, Howard & Cockshaw; Mr. Lee, Lee, Dodd & Co.; H. W. Anderson, Bride & Tinckler; Ed. Colby, Towle Mfg. Co.; Mr. Perley, Perley Bros.; John Cur- ran, A. J. Hedges & Co.; Mr. Dreher, King & Dreher; Jean Bowles, Edward Van Dam.

Buffalo, N. Y.

Among the jewelers who recently visited the Buffalo market were: A. M. Thomas, Niagara Falls, and C. D. Barnes, Gowanda.

A. B. Warner, of White, Wile & Warner, is covering western territory for that firm. At present he is in Washington. H. H. Wile is in North Carolina.

A bronze tablet in memory of Calista Selina Jones, who was employed as a teacher for nearly 60 years in the public schools of Chautauqua County, was recently unveiled in the Jamestown, N. Y., high school.

A complete description of the process of engraving and the historical development of the art was recently given by Willis O. Chapin at St. Margaret's School. The talk was illustrated by lantern slides. Mr. Chapin spoke also of the great engravers themselves and of the influence they had upon the history of art.

Among the travelers who recently visited the Buffalo jewelers were: A. B. Barnes, H. M. Quackenbush; Mr. Lintoy, E. H. H. Smith Silver Co.; Clayton Shep- perd, Krementz & Co.; Henry E. Hart, Albert Lorsch & Co.; H. C. Schneider, Edward Todd & Co.; A. T. Teague, Link & Angell; W. H. Young, Simpson, Hall, Miller & Co.; and C. Morgan, Rogers & Bro.

Albert Weisenburg and Edward Hoefler have formed the firm of Weisenburg & Hoefler, manufacturing jewelers. They have equipped a factory in the Realty building, Main and South Division Sts. Mr. Weisenburg, who has been in the jewelry business for 20 years, was formerly em- ployed by White, Wile & Warner. Mr. Hoefler, who has had 12 years' experi- ence, recently worked for Heintz Bros.

Byron G. Richards, New York, has taken charge of C. F. Chouffet's optical depart- ment, which has been considerably en- larged. Mr. Chouffet's show window, which contains attractive jewelry and deco- rations for Easter, is drawing much at- tention this week. Light purple silks and velvets, smilax and the miniature figure of a woman dressed in the height of Parisian fashions are among the features of the display. There is also a large sign: "Easter, 1910."

Harry S. Palmer, a jeweler of Seneca Falls, recently filed a bankruptcy petition in the United States Court, this city. His debts amounted to $1,131.86, and his assets are scheduled at $2,350.20, which includes a $1,300 insurance policy. Among his credi- tors are King & Eisele and the Queen City Ring Mfg. Co., Buffalo; Arnstine Bros. Co., Cleveland, and W. P. Hitchcock Co., Syracuse. The amount of their claims are not heavy. The personal property of the bankrupt includes jewelry in stock valued at $500. In his petition Palmer says he kept no books in connection with his business, conducted his transactions on a cash basis and made a loose memoranda of bills payable.

Buffalo optometrists and jewelers who have optical departments in connection with their places of business are interested in a resolution recently introduced at a meet- ing of the Board of Aldermen by Alderman Burley, of this city. The resolution directs the health commissioner to prepare an ordi- nance to provide for inspection of children in the public schools with a view to de- termine whether or not there is a pre- valence of defective eyesight and to pro- viding the necessary treatment for the pre- vention or removal of such defects. The ordinance probably will eventually contem- plate the employment by the city of an oculist and the treatment of school children whose sight is impaired or defective.

A burglar recently broke into the front window of the jewelry store of S. S. Pren- tiss, of Lockport, N. Y., and stole jewelry valued at about $100. The stolen articles consist of six gold bracelets, one ladies' gold necklace and one ladies' gold watch chain. The burglar escaped. The burglary occurred on Main St., under one of the city's electric arc lamps and within a block of police headquarters, shortly after 5 o'clock. The burglar kicked in the window, reached his hand in through the hole and secured the jewelry. Mr. and Mrs. Prentiss who were asleep in a room at the rear of the store at the time, heard the crash of glass and the jeweler went to the door leading into the store, and saw a man running down through the alley. Listo Catardi, an Italian, was later put un- der arrest, a piece of jewelry found on the fellow having been identified by Dr. Prentiss as one of the articles stolen from the place. Catardi, however, denies the charge of burglary and claims that he bought the piece from a man on the street. He was held for the grand jury.

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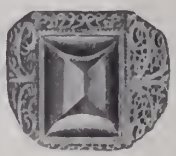


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r a new auto.
k C. Stone, Warren, Pa., has
Jamestown, N. J.
epner, Chester, Pa., has returned
asure trip to Indiana.
Thoman, son of Horace Thoman,
, N. J., is seriously ill.
ebb, West Chester, Pa., will move
w store next Saturday.
net Jewelry Co. has been incor-
h a capital of $15,000.
am, 2924 Ridge Ave., has started
ess trip to Atlanta, Ga.
Karmatz, Keyport, N. J., has
welry store in Chester, Pa.
Laubach, 7038 Woodland Ave.,
Easter with his family at Bath,

hte', 44 N. 9th St., who has been
l for the past month, is recover-

ghter has accepted a position as
r for Harry M. Bolte, Atlantic

Bron, watch and clock maker of
, expects shortly to open a store

Judge, of Joseph B. Bechtel &
ortly cover the eastern shore for

. Boyden, traveling for the Ostby
Co., Providence, R. I., was a
tor.
veet, representing the R. F. Sim-
Attleboro, Mass., called on the
week.
Sickles, of M. Sickles & Sons,
week-end in New York, last
friends.
Kinna and J. A. Dickinson were
tors in this city, representing the
onal Watch Co.
Sheer, with N. O. Hurlburt &
ceiving congratulations upon the
a baby daughter.
ner, Easton, Pa., is back again
xtensive pleasure trip to Florida,
ndies and Panama.
lick, representing Hammel, Rig-
Co., New York, was here, last
usiness for the firm.
Koshland, with Charles Koshland,
ut St., will leave, Monday, on a
ip through the State.
Bode and Fred Bode, Jr., sons
ode, 1804 Market St., have gone
re trip to Washington.
llade, Norristown, Pa., has been
the past week at his home with
on the back of his neck.
Young, 1125 Columbia Ave., is
overing from a serious operation
rformed at a local hospital.
D. Lit has purchased from Will-
ford the three-story store in the
department store of Lit Bros.
agner, formerly in the jewelry
1 Passayunk Ave., has accepted a
watchmaker at McKeesport, Pa.
F. Elsenhans, one of the oldest
f Riggs & Bro., died at his home,
Mr Elsenhans was in his 57th

lisard, with John F. Blisard &
nsom St., will leave, next week,
for a three weeks' trip through Pennsylvania.

David Gutekunst, an old employe of Joseph B. Bechtel & Co., has started out with a sample line and will cover nearby towns.

Andrew L. Smith, traveling for L. P. White, has returned from a successful business trip through Baltimore and Washington.

Judgment was entered, last week, in the local courts by Annie and Max Hamberg against the Manufacturing Jewelry Co. for $273.58.

Philip Jacoby, well-known jeweler of Montana, will be here, next week, on a purchasing trip. Mr. Jacoby will also visit New York.

E. P. Percival, retail jeweler, is recovering from a serious sick spell, and hopes soon to again start in the jewelry business at 8th and Race Sts.

H. M. Fitton, for many years associated in the jewelry business at Atlantic City, has the sympathy of the trade owing to the death of his wife, March 13.

The Albertson-Cook Co., Bridgeton, N. J., which succeeds Edward C. Albertson, has been incorporated with a capital of $25,000, of which $10,000 is paid in.

John S. Cunningham, representing the E. L. Spencer Co., Providence, R. I., is in this city for a brief stay, and will shortly start on his regular trip through the west.

Maxwell & Berlet, Walnut and 16th Sts., are the designers and manufacturers of the Michell and Kleinhenig cups made for the National Association of Gardeners convention.

Preparations are being made for the first annual banquet for the Wholesale Jewelers' Association, of this city, which is to take place Monday evening, March 28, at the Union League.

Richard M. Cooper, 721 Sansom St., who has been visiting his daughter at Joliet, Ill., is convalescent from a recent sick spell. Mr. Cooper is one of the oldest Odd Fellows in the State.

E. J. Berlet, president of the Walnut St. Business Association, declined, last week, to serve on the committee appointed by the United Business Men's Association to work for arbitration of the trolley strike.

The stock and fixtures of E. Jaschik, retail jeweler, 2137 N. Front St., who was recently declared a bankrupt, were sold at public sale, Thursday, March 17. It is Mr. Jaschik's intention to start again in the same location.

In the fire, Saturday, which destroyed $12,500 worth of Boardwalk property at Atlantic City, N. J., police reserves placed a heavy guard upon a nearby jewelry establishment, said to contain jewelry to the amount of $75,000.

Charles M. Marks, well known to the police of this city as the Fagin of a gang of boy thieves, was sentenced, last Friday, by Judge Barrett to two years' imprisonment for receiving stolen goods. Four of the youthful gang testified that Marks put them up to stealing and was the fence for all the articles they stole.

Harold Strayer, employed as a salesman by the Bailey, Banks & Biddle Co., was recently held under $800 bail, charged with the larceny of a diamond ring, gold watch and chain, valued at $350, belonging to the firm. The detective who arrested Strayer said the salesman had made a confession of his guilt to a member of the firm and had surrendered the stolen property.

The Bailey, Banks & Biddle Co. has on display in its window, this week, the solid gold loving cup, known as the Penton Trophy, made and designed by this house for John A. Penton, and which is to be presented to the winner of the Niagara Rapids contest for power boats. On the face of the cup is the inscription, "Shooting the Whirlpool Rapids at Niagara." The crossed flags of the United States, beautifully enameled in colors, is an attractive feature.

The following jewelers were visitors to this city during the week: M. E. Hunter, Beverly, N. J.; Vernon L. Phillips, Smyrna, Del.; R. W. Quicksall, Mount Holly, N. J.; Roland Oliver, Burlington, N. J.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. B. McFarlan, East Downingtown, Pa.; G. Diener, Harrisburg, Pa.; E. Kerper, Pottstown, Pa.; B. B. Topping, Milford, Del.; E. W. Carter, Glassboro, N. J.; Thomas Trapp, Trenton, N. J.; John Kirschnek, Media, Pa.; B. C. Foster, Bristol, Pa.; H. Frank Freeman, West Chester, Pa., and E. L. Thomas, Phoenixville, Pa.

Washington, D. C.

Bradley S. Dixon, 717 8th St., S. E., has been presented by his wife with a bouncing boy.

John Hanson, representing the firm of Schmedtie Bros., has been admitted to the local Chamber of Commerce.

Among the traveling men here last week were: Charles Mittlekauf, Bawo & Dotter; Mr. Leopold, H. O. Hurlburt & Son.

Mrs. S. W. Bolling, mother of Mrs. Norman Galt, was badly hurt by her automobile, which turned turtle after running into a street car, recently Mrs. Galt, who had been driving the auto, left it to go into the store (Galt & Bros.), leaving the car at the curb. Shortly after, some freak of the mechanism caused the car, with no one at the steering gear, to jump forward, and the accident followed. The auto was completely demolished. Mrs. Balling was taken to the home of Mrs. Galt in a semi-conscious condition.

Victor E. Desio & Co., 1107 F St., N. W., recently put on exhibition in their show window several hundred carats of semi-precious stones, including malachite, azurite-malachite, variscite, labradorite, turquoise matrix, etc., in the rough and in various shapes and sizes. This attracted considerable attention by the public and also excited the interest of Douglas B. Sterrett, who prepares the precious stone reports of the Geological Survey, and he found among the specimens exhibited several that he had not heretofore seen in his travels.

The Detroit police have been zealously seeking Wm. Schmidt, or Kleinschmidt, an itinerant clock mender, whose brother died in Chicago, Feb. 24, and left him a store and business in Grand Ave., that city. The establishment is valued at $10,000. The missing man, according to late reports, has been located.

NEVER before in the history of our Company has there been such a large demand for Railroad grade movements of our manufacture. The reputation they have established among Railroad Men as being the "Supreme Railroad Watch" is due entirely to the careful attention given to every detail of their manufacture.

We suggest the advisability of having in stock a few of each of these grades in order to meet the demand that is constantly increasing for them.

The following jobbers carry a complete line of Illinois Movements and can promptly supply your wants:

J. W. Forsinger,	Chicago
Rettig, Hess & Madsen,	"
L. H. Schafer & Co.,	"
L. Manheimer & Bros.,	"
A. M. Church,	"
Stein & Ellbogen Co.,	"
Despres, Bridges & Noel,	"
The Webb C. Ball Watch Co.,	"
M. A. Mead & Co.,	"
Eisenstadt Mfg. Co.,	St. Louis
The W. J. Johnston Co.,	Pittsburg
I. Ollendorff Co.,	"
J. W. Forsinger,	New York City
I. Ollendorff Co.,	" "
L. Manheimer & Bros.,	" "
Cross & Beguelin,	" "
M. A. Mead & Co.,	" "
Smith, Patterson Co.,	Boston
D. C. Percival & Co.,	"
I. Alberts,	"
H. O. Hurlburt & Sons,	Philadelphia
L. P. White,	"
Lindenberg & Fox,	Cincinnati
The Thoma Bros. Co.	"
The Sigler Bros. Co.,	Cleveland
Bowler & Burdick Co.,	"
The Webb C. Ball Watch Co.,	"
Vander Voort Bros.,	Buffalo
Chas. A. Berkey Co.,	Detroit
The Merrill & Broer Co.,	Toledo
Reed-Bennett Co.,	Minneapolis
B. F. Simpson & Co.,	"
S. H. Clausin & Co.,	"
A. L. Haman,	St. Paul
Vehon & Goodman,	"
Henry M. Abrams Co.,	San Francisco
Chas. Wathen & Co.,	Denver
D. B. Ward & Co.,	Kansas City
Woodstock-Hoefer Watch & Jewelry Co.,	"
A. F. Smith Co.,	Omaha
Welch, Bonebrake Watch and Jewelry Co.,	Hutchinson
Shuttles Bros. & Lewis,	Dallas
Leonard Krower,	New Orleans
A. S. Wormood,	Springfield
Smith, Patterson Co., Ltd.,	Montreal
P. W. Ellis & Co. Ltd.,	Toronto

Illinois Watch Company

SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

X. CHICAGO, WEDNESDAY, MARCH 23, 1910. No. 8.

Chicago Notes.

Weidig visited the northwest, last

Miller, with J. W. Forsinger, has from the south.

Metzger, Manning, Ia., has recovn his recent illness.

Fay, with the Potter & Buffinton a visit to the factory.

M. Dueber, of the Dueber-Hampcanies, was here, last week.

chter, of S. Wechter & Co., intends r Europe some time in April.

Bachner, manager of the Manistee Co., Manistee, Mich., was here, last

F. Gorman, with MacPherson, Roco., was here, last week, visiting the

il, of Lazarus & Weil, underwent ation, last week, and is on the road very

Noel, of Despres, Bridges & Noel, ior Europe on April 9, accompanied Noel.

Wilson, representing the Chas. E. k Co., Providence, R. I., is on a the factory.

n Adams, of the Dorrance, Battin n Francisco, Cal., stopped over here, ek, on his way east.

Moore, representing Sykes & Strandas removed from the Republic buildroom 21, 86 State St.

Roberts, of the Williams Bros. Co., Glastonbury, Conn., was here, ek, calling on the trade.

S. Hess, formerly with Joseph E. t Necedah, Wis., has opened a new store at Cazenovia, Wis.

nas Singleton, Chicago manager for D. Bergen Co., has been confined to ne the past week by illness.

h Bros., Newark, N. J., have opened ce here in room 1016 Silversmiths' g, in charge of R. V. Jones.

r Coe, 74 State St., will open a optical store at 7 E. Jackson Boulethe Railway Exchange building.

ng the diamond men here, last week, Sig" Stern, Stern Bros. & Co.; "Cy" nd Harry Adler, Chas. Adler's Sons.

Hammond, jewelry buyer for the an Bros Co., San Francisco, Cal., d over in this city, last week, on his st.

n Bros., retail jewelers at 1574 Mile Ave., will soon remove to their new quarters on the same street, near California Ave.

R. F. Prochnow, of the Fort Dearborn Watch & Clock Co., accompanied by Mrs. Prochnow, is spending a week at Eureka Springs, Ark.

George W. Cureton, of the Newall Mfg. Co., returned from the Pacific Coast, last week, and is now on a trip to the factory at Newark, N. J.

John Braunde, with the Keller Mfg. Co., returned from a western trip, last week. Frank Shinn, with the same concern, is on a southwestern trip.

Leon D. Weiss, said to be a jewelry dealer, living at 846 Barry Ave., has reported to the police the loss of a wallet of loose and mounted diamonds.

Chas. T. Manahan, manager for S. C. McKnight, has bought the stock and fixtures of H. W. Gilmore & Co., W. 63d St., and will close out the business.

Thomas O'Neil, charged by Emil Noel with larceny by bailee of a diamond brooch valued at $78, was acquitted by a jury in Judge Barnes' court, last week.

Glenn L. Seitz has returned from the east, where he secured the line of the Chapin & Hollister Co., which he will represent in Chicago and the middle west.

H. Mass, with the Chicago office of Stern Bros. & Co., has resigned his position to go with Mass, Oppenheimer & Diamond, of which firm his father is the senior member.

Word was received here that Fred M. Doan has bought out F. B. Tibbets, Hopkinton, Ia. The latter is postmaster of the town and also conducts a dry goods store.

The business of Egermann & Son, Aurora, Ill., will be closed out at auction and the firm will retire from the jewelry business to give their entire attention to the piano and music business.

Paul Korshak, charged with receiving diamonds alleged to have been stolen from Mrs. John W. Jenkins, of New York, was discharged by Judge Crowe, last week. The cases of Rosenthal and Harris, arrested with Korshak, are to come up this week.

John Burke, head of the optical department of Norris, Alister & Co., has resigned his position to become manager of the Pacific Optical Co., Seattle, Wash. He will be succeeded by Fred Maier, formerly with the Chicago branch of the Julius King Optical Co.

Isadore W. Wiggenhorn, son of August Wiggenhorn, retail jeweler of Watertown, Wis., was arrested here, last week, after an attempt to pass a $1 note which had been raised to $10. Wiggenhorn claims to be entirely innocent in this matter, and that he accepted the bill in good faith.

Alex. H. Revell & Co. have secured the contract for refitting the Chicago offices of the Alvin Mfg. Co. Not a piece of the old furniture will be used. All of the new fixtures will be of solid mahogany, and when completed the new showroom will be among the handsomest in the country.

G. J. Hansen, formerly in business at Council Bluffs, Ia., and lately traveler for the R. Wallace & Sons Mfg. Co., has opened a new jewelry store at 410 Broadway, Council Bluffs. Mr. Hansen will continue to sell for R. Wallace & Sons Mfg. Co., and will also carry a general line of jewelry on the road.

Schedules in bankruptcy of the Trinity Electric Clock Co. show liabilities of $30,085 and assets estimated as follows: Stock, $10,000; fixtures, $2,500; other personal property, $300; due on open account, $4,500, a total of $17,300. Very little is owing the wholesale jewelry trade, the exception being the Waterbury Clock Co., a creditor for $1,364.

Among the buyers in town, last week, were: R P. Kiep, Joliet, Ill.; E. Werder, Charles City, Ia.; Otto Zedler, C. Preusser Jewelry Co., Milwaukee, Wis.; E. L. Kling, Dixon, Ill.; Miss Ernst, K. Ernst, Danville, Ill.; A. Brown, Lincoln, Ill.; T. J. Dale, Kenosha, Wis.; J. H. Neds, Elkhart, Ind.; F. S. Ulery, Hoopeston, Ill.; Fred Overstreet, Paxton, Ill., and A. J. Munson, Tuscola, Ill.

Theodore Even, retail jeweler at 3209 N. Clark St., was robbed last week of three diamond rings valued respectively at $125, $80 and $75. The thief, who had been in the store before, entered at 7.45 on the night in question and told Mr. Even he was ready to make a purchase. A tray of diamond rings was set before him, and the stranger helped himself to three rings, ran out of the store and escaped.

Herbert W. Allen & Co. have distributed to their customers in the diamond trade in general a diamond figuring table entitled "The Allen Price Calculator," containing tables of diamond and other precious stone values in all fractional weights, from $1 up to $500. It is a perfectly printed book of 128 pages in a handy pocket size. Each fractional weight of a carat from 1/64 to 7/8 1/16 3/64 has a page of its own, and it is only the work of a second to find the

value of any stone from $1 to $500 per carat. The calculator has by this method improved on the old-style process, which reversed this order and necessitated taking more time looking up prices.

R. V. Jones, manufacturers' representative, is now settled in his quarters, room 1016 Silversmiths' building, where he carries the lines of Frisch Bros., Weizenegger Bros. and Otto Fessler & Co. Mr. Jones was formerly with C. L. Trout & Co., New York.

Jonathan William Brooks, founder and former vice-president of Pitkin & Brooks, died at Corpus Christi, Tex., last week, and was buried here Sunday. Of late Mr. Brooks had not been actively identified with the concern he helped to make one of the largest of its kind in the west. Funeral services were held at the Kenwood Evangelical Church, the Rev. John R. Crosser officiating. Deceased is survived by a widow and seven children.

Asserting that 50 per cent. of the cases of bankruptcy in the United States have in them at least a suspicion of fraud, D. L. Sawyer, of St. Paul, in an address before the Chicago Credit Men's Association, last week, advocated the establishment of a national fund to prosecute "professional debtors and bankrupts." Mr. Sawyer is a member of the National Association of Credit Men appointed to formulate plans for the investigation of suspicious bankruptcy cases with the object of prosecution. A national fund of at least $1,000,000 to be used by the credit men's associations in the investigation of such cases, he says, is needed, and suggests that every concern represented in the national body be assessed $10 a year for a period of 10 years. Each bankruptcy case having in it a suspicion of fraud can be investigated by the nearest local organization, thus removing the burden from the suffering creditors, who, in most cases, are unwilling to prosecute if they can reach a satisfactory financial settlement.

Detroit.

W. F. King, Jr., Adrian, was a buyer in this city, last week.

W. W. Bridges, Marine City, visited the wholesale houses, last week.

E. S. Barnes, Rochester, was in the city a few days ago to purchase stock.

A. H. Higgins has purchased the stock of the late J. F. Hendrick, Cass City.

F. J. Irwin, Marlette, brought his wife to Detroit, last week, for an operation at one of the local hospitals.

Charles W. Henry, who has been associated with W. A. Sturgeon, will likewise leave the jewelry business.

C. H. Keller, salesman for Noack & Gorenflo, returned to this city on Saturday, after a trip through the northwest.

F. A. Mathauer, of Mathauer & Koster, returned to this city on Saturday, suffering from a severe attack of the Grippe.

Wallace Kay has been at the John Kay & Co. store in the Majestic building since the first of the month. He has almost entirely recovered his health.

The Jewelers Board of Trade and Detroit Retail Jewelers' Club were entertained at luncheon last Wednesday by the Michigan State Telephone Co. After luncheon the members were taken through the central office, where they were shown the immense switchboard in operation.

Charles H. Reynolds, for many years the leading jeweler in Alpena, Mich., died suddenly, last week, of pneumonia. Of recent years he was engaged extensively in other lines of business, having acquired large timber interests. He was also a director of the First National Bank, president of the Alpena Telephone Co. and secretary of the Alpena Portland Cement Co.

W. A. Sturgeon, who has been in the jewelry trade in Detroit since boyhood, has left the business, and will go into the manufacture of automobile accessories. He has disposed of the stock of his "Parisian" shop in the Majestic building, selling the fixtures to James H. Garlick. As his business was largely a consignment one, Mr. Sturgeon has little difficulty in closing it out.

The Benfield Jewelry Co., 71 Woodward Ave., will shortly expand its business considerably. The adjoining store at 73 Woodward Ave., has been leased, and alterations will be made as soon as possible after May 1, so that the firm may occupy the entire three floors of the two stores as one mercantile establishment. The company will go more largely into the wholesale branch of the business than has been the case in the past.

J. H. Garlick has completed arrangements to open a store at 168 Grsiwold St. He will have to vacate his present place as soon as plans are completed for a new hotel and bank building, which is to be erected on that site. It is not yet determined at just what time the new store will be opened, but it will not be later than July 1. From that time until the Walker block, in which he is now located, is razed Mr. Garlick will operate two stores.

Claude Wheeler, secretary of the National Association of Retail Jewelers, was here this month to look after details with regard to the exhibition space in the Hotel Cadillac and to consult with the officers of the Detroit Retail Jewelers' Club in regard to convention arrangements. He found things satisfactory and to his liking. The Detroit Retail Jewelers' Club will hold its next meeting at Harmonie Hall, April 7, the formal meeting being preceded by a dinner.

Mrs. V. C. Morse, Ithaca, wife of the secretary-treasurer of the Michigan Retail Jewelers' Association, died, last week. Mr. Morse is receiving the sympathy of the trade in his loss. At recent conventions of the retail jewelers Mrs. Morse had always taken an active part in helping her husband with association affairs, and her ability and courtesy had won her the lasting respect and friendship of the members of the association. She had assisted Mr. Morse in the conduct of his store, being thoroughly familiar with the details of the trade.

Charles H. Blume is making extensive improvements in his store at 278 Front St., Marietta, O. The safe has been raised several feet from the floor and securely encased in a brick fireproof vault. A new system of electric wiring has also been installed.

Toledo.

The George Kapp Co. is co reorganization sale prior to instal marked with the new firm name signs of the company are amon attractive in the city.

The residence of M. Judd the Judd-Gross Co., and wh several months in Europe, w several hundred dollars' wor and silverware this week.

A. J. Heesen, who, May 1, w his new location at 315 Summ ducting a reduction sale C remodeling and fixing up he room have been let and work very nicely.

The jewelry and second-hand Boudrie, 619 Cherry St., was cently. The stolen goods c watches, rings and other art elry, valued at several hund Entrance was gained by forcing door.

Mr. and Mrs. B. H. Broer c 40th wedding anniversary durin week by entertaining about 40 f dinner. Numerous congratul and gifts were received from Br Y., friends, where Mr. and Mrs married.

The remains of Joseph Ise Toledo jeweler who died in Germ a month ago, reached this city past week. The funeral was hel late home on Glenwood avenue, ing made in Eagle Point Cemeter

I. Kopelman, probably the old broker in the city, has moved his is now located at 308 Summit furniture has been installed, a of new stock has been added, after the firm will do a regular s ness as well as a brokerage busin

The Toledo Council, headed b man Englehardt, who is interest project, is going to make an eff force its pawnbroker license law, recently been sustained by the preme Court. Now that the cit decision of the court on its side t to be no question but that the pa in this city will be obliged to license.

The Toledo police are on th for one of the shrewdest diamond elry thieves who has ever work vicinity. This is a woman wh both here and in Detroit. She ceeded in getting away with from $1,500 worth of jewelry in each a week. Coming to Toledo after had been notified by the Detroit d to be on the lookout for her, s ately rented a room in the dow trict and then secured employ home of E. L. Camp, known as and connoisseur of fine jewelry, 24 hours after being employed with $1,500 worth of diamond articles. After securing her calmly went to her room, secured gage and left, after telling the that she had been suddenly call home in Columbus, O., on acco serious illness of a sister

Cincinnati.

Andrews, of Richter & Phillips, from a six weeks' trip in West

Thoma, Piqua, O., Grand King of Kus, was calling on friends here

Albert, of Albert Bros., has re- rom a visit to his customers in and Ohio.

Gutmann, of L. Gutmann & Sons, rned from a six weeks' trip Nebr., Oklahoma and Texas.

Brumbaugh has moved from Mil- t Goshen, Ind., and expects to f the finest stores in that section.

Lockhorn, of the Clemens, O., has returned from Mt. Carmel, re he attended the funeral of Rush of Rush & Smith, last week.

Brasch, formerly with Ed. Cohen, of the Burma Diamond Co., has sub-jobbing business and has his ith W. F. Willman at 4th and

Northrop was here last week ock for the new store he is about in Lima, O., as he is contemplating al to that place from North Balti- about April 1.

Allenstem, of Wallenstein, Mayer & his wife, March 16 celebrated their ding anniversary by giving an enjoy- er to their immediate families and It was a small but brilliant affair gifts to the couple were many and The employes of the concern were dered a luncheon in honor of the on the following day.

rd J Fox, of the Gustave Fox Co., considerably bruised, is attending to as usual. Mr. Fox while motor- a high rate of speed on Gilbert shed into the wheel of an auto- The automobile was not in the maged, but the motorcycle was a wreck and Mr. Fox thinks he had culous escape as he was thrown et into the air. He is just at pres- eling on the street cars to and from ness.

ng his fortune in the far northwest, Bogaert, Jr., son of the well-known of Lexington, Ky., is on his way B sh Columbia. Mr. Bogaert will go Kamloops, B. C., where he will in- e lands with a view of purchasing a th fruit ranch. He is a lover of out- e and thinks that the prospects for in this line are better in the country he has gone than any other place. gaert, although only 23 years of age, eled extensively.

t-town jewelers in this city last kuying stock included: Herman A. ynthiana, Ky.; J. Anderton, Dayton, O. Ward, Rising Sun, Ind.; R. Tim- . Batesville, Ind.; I. N. Biddle, taine, O.; Frank Fullilove, Owen- .; M. B. Golden, New Castle, Ind.; d Mrs. J. W. Jones, Mt. Sterling, C. Diefenbaugh, Lewisburg, O.; Carroll, Lebanon, Ky.; A. H. Uhrig F Bryan, Gallipolis, O., and Mr. of Marlett & Baker, Middle- r).

Perea, Washington, D. C., is mak- ing a week's exhibition of a collection of artistic jewelry, including scarabs, amulets and talismans at the Frank Herschede Co. store. This collection is the result of many years of careful and discriminating selection by Signor Perea in Egypt and it has received the endorsement of the director of the Egyptian Museum of Lurin and of other eminent Egyptologists in America and abroad. Signor Perea does all of his mounting himself. He leaves here on March 26 for St. Louis, Mo.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: F. E. Treibs, Treibs Bros.; Jules Franklin; R. B. Carr, Allsopp, Bliss Co.; C. Glander, J. D. Dalzell & Co.; J. W. McClannin, Wilcox Silver Plate Co.; William J. Anton, Durand & Co.; William Roman, Manasseh Levy & Co.; Abel King, Emrich, King & Schorsch; William J. McQuillin, Mount & Woodhull; Mr. Kelley, Tilden, Thurber Co.; J. F. Dean, Reed & Barton Corporation; Frank E. Delano, Van Dusen & Stokes Co.; A. H. Oakley, Thornton Bros. Co.; L. A. Rogers, Irons & Russell Co.; Mr. Kellsey, Harris & Harrington; John A. Abel, Abel Bros. & Co.

The opening of the Oskamp Jewelry Co.'s new store at 7th and Race Sts., March 15, was in every way a success. The store, so rich and beautiful in appearance, was made especially attractive by magnificent floral decorations. Aside from the regular display of flowers quantities of handsome pieces and loose flowers were sent the company by friends, all of which made the place look like a June garden. The employes furnished a large horseshoe in American beauties which occupied a very conspicuous place. The event was marked by the presentation of souvenirs to all those purchasing $2 worth and over. A sterling spoon was given each one purchasing $5 worth and over, while every one received a flower. Clemens Hellebush, well known to the trade, has accepted a permanent position with this company.

At the recent creditors' meeting held before Referee Charles T. Greve, it was arranged that the entire balance of the stock of set and unset diamonds and other precious stones, jewelry, silverware, safes, store, office and factory fixtures, manufacturing machinery, materials, etc., of the Duhme Jewelry Co. and the Herman Keck Mfg. Co. should be sold at public auction to the highest bidders without reserve, in separate lots by catalogue, commencing Tuesday, April 19, and in furtherance thereof Trustee Robert deV. Carroll has contracted with the Ezekiel & Bernheim Co. to arrange, inventory, catalogue, advertise, sell and deliver all of the said property at the before mentioned time, continuing from day to day until all is sold. A complete descriptive catalogue of all of this valuable property is now being prepared by the auctioneers, and when finished will be issued to all manufacturers, dealers and private individuals interested in the purchase of such things as are to be offered for sale.

One of the large plate glass windows in the Michie Bros. jewelry store at 212 W. 4th St. was smashed at about 5.20 A. M. March 14 and about $200 worth of jewelry stolen. This is the second robbery of this kind that has happened on 4th St. within a month. The other robbery being that of George H. Newstedt's window. It is thought that the work was done by an amateur who used a brick to break the window, which was protected with the burglar alarm system, otherwise the thief would have secured more plunder. As soon as the crash came the alarm was turned in at the Western Union office and two messengers answered the call. One stood guard at the window while the other started in search of a policeman who had been called from his beat owing to a fire nearby. The thief evidently knowing of the officer's absence took advantage of the opportunity to rob the window. This is Mr Michie's third robbery. The first time, several years ago, the thieves got in through the cellar and secured considerable plunder, the second robbery was committed by Varney and Tiller in daylight. Varney went into the store, grabbed a tray of jewelry and fled, while Tiller stood at the door to let him out. Varney was captured and sent to prison where he died. Tiller escaped, but was caught later and is now serving a term in prison. There is as yet no clew to the last thief.

Denver.

Joseph I. Schwartz, 918 16th St., has just closed a lease on the corner store in the Tabor Opera House. This is one of the most prominent and desirable locations in the city.

As a result of the arrest, Feb. 3, of Bertha Libbe, on a charge of theft by Morris Cohn, a jeweler at 704 15th St., Mrs. Libbe has brought suit for $5,000 damages against the jeweler, alleging that the charge was false and greatly injured her reputation.

Morris Mayer, son of the jeweler who was in charge of the automobile at the time of the accident which resulted in the death of James A. Baker, a well-known jewelry traveler, and Mrs. M. H. T. Keating, daughter of J. A. Hamilton, of the W. W. Hamilton Jewelry Co., will probably not be tried on the charges growing out of the accident until the April term of the court. The case would have been up about a week ago, but Mr. Mayer's attorney secured a postponement on the claim that his client was physically unable to go to trial this month.

After an honorable career in the jewelry trade in Denver for the past 48 years, the business of the Boyd Park Jewelry Co., the oldest in that line in this city, is being sold out and the announcement is made that the Parks will confine themselves to the Salt Lake and tributary trade exclusively in the future. Samuel C. Park, who is in active management of the Park concern, has gone to Salt Lake City after making arrangements for the sale of the $200,000 stock of the store here. The decision to sell out the stock of the firm was made at a recent meeting of the board of directors, and was based on the belief that Salt Lake was the best city in the west in which to confine their efforts. The sale will continue for the next two months.

W. O. Long, Wooster, O., has sold his business to Charles Long and W. Flory.

Los Angeles.

A. E. Morro, 400 S. Broadway, is taking a short recreation trip in the mountains beyond Lang, Cal.

Almon G Stone, 330 S. Broadway, has been confined to his home by illness, for a week past, but is convalescent now.

J. Wiesenberger, who has been confined to his home for a week past, by an attack of Grippe, is again able to be at his store.

The Montgomery Bros.' bowling team defeated the H. F. Wallace team in a series of five straight games, a few evenings ago.

Brock & Feagans have just sold two fine loving cups to be given as trophies for races under the auspices of the South Coast Yacht Club.

A. L. Palis, Upland, Cal., and Carl G. Strock, Santa Ana, were among the jewelers from neighboring towns who visited here, recently.

H. F. Wallace is now practically settled in his new location on W. 7th St. He says his business in his new quarters has exceeded his expectations.

G. V. Lippold, 410 W. 7th St., has ordered entirely new fixtures for his store. The woodwork is to be of quarter-sawed golden oak and the glasswork all plate.

F. A. Burlingame, who came here recently from Kansas City, where he was with the Jaccard Jewelry Co., has taken a position as watchmaker with Newton Moore, 354 S. Broadway.

J. Wiesenberger, 453 S. Broadway, has just sold a fine chest of silver and a punch bowl and glasses to be presented to the matron and patron, respectively, of a local lodge of the Eastern Star.

Geo. F. Miller, representative of the Gorham Co., has been in the California Hospital in this city for a number of days suffering from sciatic rheumatism. He is recovering, however, and expects to be on duty again soon.

The Whitley Jewelry Co. has just sold three handsome loving cups to be given as trophies in the heavy, middle and light weight amateur wrestling championship contests under the auspices of the Los Angeles Athletic Club.

E. W. Reynolds, of the E. W. Reynolds Co., and Carl Entenmann, of the Carl Entenmann Jewelry Co., have gone to Arizona with an excursion given by the Chamber of Commerce. They expect to be absent about a week.

Julius Wiesenberger and his wife expect to start for Europe in April. They will be absent about four months. Mr. Wiesenberger's brother, David Wiesenberger, New York, will come here to have charge of the store during their absence.

Traveling representatives in Los Angeles, recently, include: Mortimer C. Adler, Chas. Adler's Sons; Joseph Guntzburger, I. Guntzburger & Son; Thos. H. Ryland, American Watch Case Co.; Mr. May, Moskowitz Bros.; Mr. Levy, Fox & Co.

Clarence Jacobson, of the Whitley Jewelry Co., was married a few days ago to Miss Lulu Kendall, of this city. The salesroom and shop force united in presenting the bride with a handsome set of silver tableware. The young couple are spending their honeymoon in San Diego.

The Pearlin Bros., Simon and Samuel, who were arrested in New Haven, Conn., some time ago, and brought back to this city on a charge of embezzlement of diamond rings valued at $447 belonging to J. Rosenkranz, were promptly convicted on their trial a few days ago. When they were brought up for sentences they presented a petition for probation. The court set their hearing for March 28. When doing so the judge told them that if they would come before him and tell him the exact truth he would listen to their petition, but if they did not do so he would not even read the petition.

Troubles have been multiplying for Albert Fink and his wife in connection with the loss of jewelry from the trunk shipped from this city to San Francisco by the Southern Pacific. They were arraigned before Justice Summerfield, a few days ago, on a charge of having made false claims on the Southern Pacific Co. for the lost jewelry. They were released under bonds of $2,000 each for appearance for examination, March 23. As stated last week, they are awaiting a hearing on a similar charge which was preferred by the Hartford Fire Insurance Co. Allegations are made that they "switched" trunk checks and robbed the trunk given in charge of Harry Adams, a salesman in their employ.

San Francisco.

The Crown Jewelry Co., 747 Market St., is holding an auction sale of its stock preparatory to vacating the premises, as the building is to be razed shortly.

Practically all of the local wholesale houses in San Francisco now close on Saturdays at noon, this rule being better observed this season than ever before.

George Holden, representing Joseph Fahys & Co. and the Alvin Mfg Co., has just completed a business trip to Los Angeles and vicinity. He is much gratified with the results.

The new building on Market St., opposite 3d St., that is to be the new home of T. Lundy, is rapidly nearing completion and the move into it will probably be made during the month of May.

Elston Bros. are still taking on new lines and this firm promises to be quite a factor in the trade during the coming season. James Elston is still out on the road and his first trip is proving to be a very successful one.

George A. Desenfant, a manufacturing jeweler located in the Pacific building, has made a large number of cups and trophies during the past month, to be awarded as prizes in the Pure Food Exhibit that is to be held in this city shortly. While these prizes were on exhibition in a local store, a thief made away with a large number of them.

A burglar entered the store of O'Hara & Livermore, 1366 Sutter St., March 11, after the place had been closed for the night and 30 pieces of jewelry were taken, valued at $1,000. Detectives have been working on the case since that time, but have found no trace of the missing goods. It has been ascertained that the front door of the store was not locked that night and the thief had an easy time in making away with all of the loot.

Pacific Coast Note

S. P. Johnston, Glendora, Cal. ing to larger quarters in the H.

H. Latsky is conducting an at at Oroville, Cal., for Harry Jacol place.

J. Rosencrantz, a manufacturi of San Francisco, is traveling i ern part of the State.

Ernest C. Mueller, Eureka, Ca returned home from an exte d Mexico, where he went to visit which he is interested.

James Collins and J. Burn w the store of Emil Stemma mento in broad daylight, t k from a show window, have been to five years each.

Reports from Sacramento, Cal., received to the effect that Jaco of Zemansky's Loan & Trust Co. into the theatrical business an building a theatre there.

J. R. Lewis, formerly of S rac but since last December wit L. Manus, of the San Luis Jewelry Luis Obispo, Cal., has resigned h in that place and was recently m Miss Mae Peterson.

Word has been received in that Morris Levin, formerly o nati, O., whose partner, Chas. R arrested at Ocean Park, Cal., charged with concealing goods w lent intent, has been arrested in S. Dak. Both Levin and Rose taken to Cincinnati for trial.

San Diego, Cal.

E. L. Worth, Los Angeles, r the Dennison Mfg. Co., New been visiting the local trade

On April 1 the Naylor Gem move from 846 5th St. to new the new U. S. Grant Hotel on D

Joseph Fahys, president of J Co., New York, is a Winter vis Coast, and called on acquaintan

Robert Neel, formerly with fornia Optical Co., of San Fra taken a position as manufacturi with the Ernsting Co.

John Jepson, representing Bip com & Oshorn, Newark, N. J. calling on the trade. Others who taking orders in the local field Arthur Rosenberg, Alling & C S. Dann, Riker Bros.; Herbert Clark & Co.; Milton, O. Kesler, Mayer; George Holder, Alvin De Lancy Stone, Shaffer & D Hersh, J. L. Herzog Co., and Woodside Sterling Co.

During the past week there progress in this city the fi "Made-in-San Diego" Fair and nual electrical show, and amon merous exhibitors have been th Co. and J. Jessop & Sons Co., r the jewelry trade. Each conc very interesting display of wares gems, setting, optical work, etc demonstrations of various piece chinery used in the trade were the education of the thousands to the fair.

Indianapolis.

Mullally is spending this week in

Dyer has completed a special course aving in Chicago.

Garland, of the Garland, Fisher Co., g friends in this city for a few

Pfrimmer has returned from Tay- , where he was called by the s brother.

the visitors in this city, last as George Detmering, representing g & Fox Cincinnati, O.

Orr, Greenfield, who was injured ago while alighting from an in- er, is rapidly recovering.

the last two weeks Fred Fromm, , O., has been the guest of Chris. r, but will return home this week.

C. Walk and C. J. Kiefer will go semi-annual fishing trip of two Lake Maxinkuckee next month.

Seyfried, who has been employed aker for some time by J. P. Mul- returned to his old home at Den- o.

young men have opened a crafts- welry shop in the Board of Trade which they have named To Kalon, n Greek, "The Beautiful."

Beatty, West Lebanon, well to the local trade, will return from where he has been spending the within a short time.

F. Lich, formerly with Charles & Co., and until recently with E. C. will go to some western city soon ge in business for himself.

Bonnet has moved from 50 Vir- ve. to 228 N. Illinois St., in order larger and more convenient quar- his retail and wholesale jewelry

Gribben & Gray have decided to late their store at 115 N. Pennsyl- St., with their main store, at the st corner of Illinois and Ohio Sts. ange will take place about April 1.

& Son have leased half of the floor of a two-story building to be in Tipton by the Farmers' Loan t Co., and will move into the new s as soon as the building is com-

ds in this city have received news death of William Leive, which oc- at his home in Aurora, one day last Mr. Leive was 76 years old and was in the retail jewelry trade for more years.

April 1 Henry Burgheim will give location at 144 W. Washington St. take temporary quarters at 40 N. St., where he will conduct an auc- e, preliminary to moving into future ent quarters at 137 W. Washington

jewelers calling on the wholesale anufacturing trade, last week, in- Aaron Pursel, Noblesville; H. Waynetown; J. O. Lutz, Zions- Phillip Diels, Marion; A. W. Owen, ood; E. O. Collins, Franklin; Mr. Mooresville, and J. F. Kiser,

es W. Lauer, of Charles W. Lauer & Co., was in Terre Haute last week for the purpose of filing a petition in the Circuit Court to have about $700 worth of the jewelry stock of the late William Helman set aside from invoice. Helman commited suicide, recently, and the local concern asserts that the jewelry it seeks to have set aside was shipped on consignment, to be returned if not sold.

Milwaukee.

Gross & Saxe are removing to larger quarters in the Metropolitan building. New fixtures are being installed and a larger stock will be carried.

News has been received in Milwaukee that T. Bruhy, West Bend, Wis., has placed an order for a seven-passenger, six-cylinder, 50-horsepower Mitchell automobile.

Out-of-town jewelers who were Milwaukee visitors, last week, included Henry Bayer, Whitewater; J. B. Kimball, Waukesha, and John Henninger, Markesan.

Robert Rank, salesman at the New York office of the Bunde & Upmeyer Co., will arrive in Milwaukee soon, where, on March 29, he will be married to Miss Agnes Zellman.

T. S. Arthur, Fond du Lac, Wis., has made various improvements in his repair department, and expects to enlarge this phase of his business to a considerable extent.

News has been received here that F. E. Williams, Janesville, Wis., has sold his stock of jewelry and has moved to Ione, Wash., where he will engage in the jewelry business.

On suspicion that he is the expert cracksman who recently blew open the safe in Frank G. Peterson's store, River Falls, Wis., a man has been arrested at Hudson, Wis., and sent to River Falls.

Milwaukee wholesale jewelers have been notified that R. T. O'Neil, Prairie du Chien, Wis., has disposed of his business to Mr. Bull, Chicago, who is now in possession. Mr. O'Neil will remove to his farm in the town of Clayton.

The assets of Gustave C. Vahl have been appraised at $2,063. At the first meeting of the creditors, held recently, it was decided to hold a sale at the place of business, 677 3d St., at once. George W. Wilson was appointed trustee. The second meeting of the creditors will be held March 26.

Maurice Strelitz, a diamond merchant at 401 Majestic building, was married, March 14, to Miss Gertrude Ederheimer, Chicago. The ceremony was performed at the home of the bride's parents, 3926 Grand Boulevard. Mr. and Mrs. Strelitz are now on a wedding tour of about a month's duration. They will then make their home at Milwaukee.

Interesting developments are taking place in regard to the settling up of the affairs of F. W. Teschner, who went into personal bankruptcy some months ago. Following the decision of the court to set aside the transfer of Teschner's property to his wife and to annul his action in organizing the F. W. Teschner Jewelry Co. just before he went into bankruptcy, an appraisal of the stock on hand at the store has been made. A conservative estimate of the appraisers placed the value of the stock on hand at about $2,000. The custodian who was appointed by the court to remain at the store and guard the interests of the creditors was ejected from the establishment recently.

The recent semi-annual meeting of the Fox River Valley Jewelers' Association, held at the Palmer House at Fond du Lac, Wis., was one of the most successful in the history of the organization. Thirty-five members were present. At 6.15 o'clock the members of the association were served a six-course banquet. This was followed by the business meeting. Several addresses were made upon matters of interest to the trade, and an animated discussion followed. T. S. Arthur, Fond du Lac, spoke at some length upon the many changes that have taken place in the jewelry business in the past few years, and pointed out many improvements that could be made. The next meeting of the association will be held at Appleton, June 29. Nine new members were admitted.

Kansas City.

T. S. Simrall, representing D. B. Ward & Co. in Missouri, is in from a successful trip. As soon as his cases are replenished he will return to his territory.

Kelley Bros., Greensburg, Kans., recently dissolved partnership, and one of the firm is now carrying on business in Meade Kans., under the name of the Kelley Optical Co.

The Kansas City Polytechnic Institute has just issued a very neat and attractive engraving catalogue. A catalogue of the watch making department will be issued later.

The Oklahoma Jewelers' and Optical Association will meet in annual convention in Oklahoma City, May 9, 10, 11 and 12, the place of meeting having been changed from Enid to that city.

The Greene Jewelry Co. has completed an order for 125 watch fobs, composed, besides a broad black ribbon, of silver, gold and brouze, the latter being an artistic relief medallion about an inch in diameter. The principal figure represents a runner in the act of passing the winning line.

Ernest Powles, recently a student at the Kansas City Polytechnic Institute, has accepted a position with the Ryer Jewelry Co., 109 E. 12th St. Bruce Gates, another student, has gone to Texas to accept a position, and Charles Rice, also from the same school, has secured a position with George W. Katis, Newton, Kans.

The following traveling representatives called on the trade here last week: E. L. Imhoff, R. & G. Co.; B. Hyman, B. Hyman & Co.; A. W. Levy, Louis Strasburger's Son & Co.; E. H. Moore, Sykes & Strandberg; H. F. Tourtillot, Wait, Thresher Co.; William J. McQuillan, Mount & McQuillan; Louis Jaskow, Bordenheim & Jaskow.

C. D. Bender recently opened a store at 21 N. Potomac St., Hagerstown, Md. Mr. Bender started in business in E. Franklin St., some time ago.

Louis Abrahams, Port Deposit, Md., was among the merchants in that place who recently sustained considerable inconvenience by a flood caused by ice gorges.

St. Louis.

L. A. Fassett, of Weiss & Fassett, has gone to Chicago on a business trip.

M. Schneider, with M. Stiffelmann & Co., has returned from a trip through southern Illinois.

E. A. Dearing and wife, Mexico, Mo., were in St. Louis during the week on a pleasure trip.

The Wick Jewelry Co., Belleville, Ill., has added an optical department, in charge of Charles E. Betts.

Joseph Auer, of the Bauman-Massa Jewelry Co., has returned from a six weeks' trip through the south.

The Rapid Watch & Jewelry Co. is selling out preliminary to removal from the present location, at 705 Pine St.

J. E. Riley, of the Gutfreund-Kemper Supply Co., has returned from a successful trip through eastern Illinois and Indiana.

The Smith's Credit Jewelry Co. has filed suit in Justice Moore's court against Harry Lipstadt, for a balance of $65 on an account.

E. Massa, of the Bauman-Massa Jewelry Co., is making a three weeks' trip through Kansas and Oklahoma on exclusive diamond business.

Robert Tetley, Farmington, Mo., was in town during the week on a pleasure trip. While here Mr. Tetley bought some new fixtures for his store.

A merchants' license has been granted to the M. Bonn Jewelry Co. to do a jewelry business at 823 Washington Ave. The value of the stock is given as $10,000.

Walter I. Grob, Belleville, Ill., furnished three gold watches which are to be given away in connection with a popularity contest conducted by a local newspaper.

George J. Hess, president of the Hess & Culbertson Jewelry Co., returned, last week, from his eastern trip. He placed large orders for art goods for Fall delivery.

George Hess, Jr., son of George J. Hess, president of the Hess & Culbertson Jewelry Co., has returned home for the Easter holidays from the Culver Military Academy, in Indiana.

Fred Bross, of the L. Bauman Jewelry Co., started out Monday of last week on a trip through Arkansas. Clarence Heyman returned from a trip through the south and has gone to Iowa.

J. J. Burke, president of the Brooks Jewelry & Optical Co., who returned, last week, from a trip to Old Mexico, on which he was accompanied by Mrs. Burke, was greatly benefited by the trip.

M. J. Cummings, formerly with the St. Louis Clock & Silverware Co., now with the Seth Thomas Clock Co., is in St. Louis and reports an excellent business on a recent trip through Illinois and Missouri.

Louis Ebeling, of the Ebeling Jewelry Co., was elected a director of the North St. Louis Business Men's Association at the annual meeting of the association at Northwestern Turner Hall, Thursday night.

The American Jewelry Co. has sued out an attachment for a wireless apparatus owned by C. L. Crosby. Constable Schoenbien seized it, and it is being held for the company for a debt of $120 owed by Crosby.

In the bankruptcy proceedings pending before Referee-in-Bankruptcy Coles against Ernest A. Niehaus, the trustee has filed his final report and application for discharge and a hearing on it has been set for March 28 at 11 A. M.

A meeting of the Retail Jewelers' Association of St. Louis was to have been held Thursday evening, but on account of it being Easter week a postponement has been announced by President Joseph Ebeling to the Thursday night following.

Ben Yoch, Belleville, Ill., bought a big punch set last week from the St. Louis Clock & Silverware Co., which is to be presented by the employes of a brewing company to the president of the company, Bernhard Hartmann, on his next birthday.

A suit brought by Circuit Attorney Jones in the Circuit Court against the Gauen Jewelry Co. to require the filing of an affidavit under the anti-trust laws has been dismissed. The failure of the company to file the affidavit was due to a misapprehension.

The stock of Mannie Levy, bankrupt, sold at auction last week at his former place of business at 205 N. 7th St., by Chase Morsey, receiver, brought $905. The appraised value was $735. The creditors are to have their first meeting March 25, at 11 A. M., at the office of Referee-in-Bankruptcy Coles, when claims will be presented and a trustee selected.

Information has been received in St. Louis of the robbery of the jewelry store of J. M. Cox, Halls, Tenn. Entrance was effected by breaking a plate glass in the front of the building. A tray of watches and several rings and other jewelry was taken. Mr. Cox was sleeping in the rear of the store and was awakened by the breaking of the glass and took a shot at the robbers but did not hit them. Bloodhounds were put on the trail, but to no avail.

W. A. Gill has taken out a building permit for the erection of a four-story building at the southeast corner of 7th and Olive Sts., to cost $50,000. The building is to be of steel skeleton frame, the outside all plate glass and terra-cotta. The lot is one of the smallest and most valuable in the downtown sections of the city. It fronts 22 feet 3 inches on Olive St., by 54 feet on 7th St. Mr. Gill is now in business on 6th St. He has not announced whether he will occupy a part of the building.

Isadore Kosminsky, doing business as the Rose Jewelry Co., at 612 Franklin St., who recently underwent bankruptcy proceedings and whose stock was sold at auction by A. C. Wilson, trustee, last week, for the benefit of creditors, has started in business again at the old stand. The stock was sold piece by piece and brought $2,400. Trustee Wilson says a dividend will be declared in about 30 days, but he cannot tell yet how much it will be. When Kosminsky failed he gave his assets as $10,105.30 and his liabilities at $11,738.46.

The Associated Retailers of St. Louis, in which organization are included the retail jewelers, is making an effort, with the cooperation of License Commissioner Alt, to restrain the operations of the "fly-by-night" merchants who take a great deal of business from legitimate merchants without rendering the license return to the city which the regular merchant renders. License Commissioner Alt has been trying to keep these people out, but all that he has been able to do, under the laws as they exist, is to compel them to pay a small license. He is in favor of getting the legislature to pass a law requiring them to pay such a license that they will not have an advantage of the regular merchants in the city.

Among the out-of-town jewelers in St. Louis, during the past week, were: Stewart, Albion, Ill.; Robert Tevington, Mo.; E. H. Gould[illegible], C. F. Gardner, Sorento, Ill.; W. of the Krug-White Jewelry Co., Ill.; W. K. Urbani, Vandalia, Ill.; Tetley, Farmington, Mo.; J. F. Chaffee, Mo.; L. M. Fey, [illegible]; Roy G. Rutherford, Mount Vernon; A. Dearing, Mexico, Mo.; Louis, of Barnett Bros., Edwardsville, Ill.; Bone, Bonne Terre, Mo.; M. Beckson, Ill.; S. Siegel, Minton, Ok.; Simon, Collinsville, Ill.; F. W. Donnellson, Ill.; Ben Yoch, Belleville, Ill.

Among the traveling representatives in St. Louis, Mo., during the past week were: Walter Boss, Boss & Baldwin, Belleville, Ill.; Hedresser, Eastern Jewelry Co.; Frifen, J. A. & S. W. Granbery, Harrison; Hutchison & Heustis; M. S. Gutman; William I. Rosenfeld; D. Skaggs, Haven Clock Co.; J. S. Brauler Jewelry Mfg. Co.; Frederick ter, Flint, Blood & Co.; E. A. Wood; A. Jerauld; L. A. Knobel, Louis & Sons; Mr. King, Ostby & Barton; William J. McQuillin, Mount & Wood; E. D. Weston, C. Dorflinger & Sons; erick Keim; B. Hyman, B. Hyman; F. E. Leimbach; A. I. Duval, Louis Glass Co.; B. J. Meyer, Meyer; Henry C. Maybaum, Charles Adler; J. C. Bigalke, Bigalke & Eckert Co.; D. Smith, Hagerstrom Co., C. G. D. Dalzell & Co.; Alvan T. Hafacturers' Agent; R. B. Carr, Davison, Kohn & Co.; H. R. Black, Richardson & Co.; A. M. Brinch, Monroe Co.; Mr. Vaslett, Flatrows Co.; C. L. Smith, Baer & Wilson; J. Walter Boyden, Ostby & Barton; W. Battey, Schofield, Battey & Co.; Dorrance; Harry H. Miller, Huntington; Huestis; E. L. Imhoff, R. & G. Wilkinson, J. J. Sommer & Co.; Cummings, Seth Thomas Clock Co.

F. G. Cooper, partner of Schuyler & Robbins, Moorcsville, Ind., whose trade was announced in THE JEWELERS' WEEKLY, March 2, is offering to sell the entire business of the firm and pay all liabilities before Jan. 1 next. The firm of Cooper & Robbins succeeds the house of A. R. Cooper & Son, of which present Mr. Cooper was formerly a member.

A fine display of precious stones is made at John G. Barr Co.'s store, Ore., some of the stones being of more than ordinary interest. Among the several Oriental imitation pearls Detailed information as to the which these pearls are made is given the exhibit of popular interest. ber of fine Australian opals are as well as a large number of stones made stones with the real stone display.

Omaha.

n Chuda is now with Joseph Frenzer
nan.
Brown and wife are home from
r Springs, Mo.
yan Jewelry Co. has remodeled its
and added new stock.
Barks, of Carson & Banks, is
in on account of illness.
Wetzel, of Schofield & Wetzel, Nor-
br., was recently married.
Brodegaard leaves March 27 for a
siness trip in New York.
Williams is making a business trip
western Nebraska and Colorado.
Edholm supplied the Scottish
s to the largest class in history of
ns story.
Gillespie, watchmaker and en-
as accepted a position with B. E.
Paul, Nebr.
Brodegaard has been nominated as
r of the Board of Education of
where he resides.
r M. Lindsay, son of S. W. Lind-
for Idaho last week, where he has
position as civil engineer.
R Belknap has opened an office
Sunderland building, where he is
specialty of clock repairing.
Metz, vice-president of the A. F.
h o., accompanied by his family, will
on for a two months' trip abroad.
Greenblatt has returned from a trip
the State and will leave this week
x weeks' business trip to the coast.
a Helmer, for many years connected
Rockford Silver Plate Co., Rock-
, has become associated with the
Plating Co.
Cass, Crofton, Nebr.; R. E.
Alma; B. Lerew, Gretna, Nebr.,
J. Walker, Reynolds, Nebr., were in
last week purchasing stock.
Jones, formerly with S. W. Lind-
of recent years in the Paxton
watchmaker to the trade, has sold
a will leave soon with his family to
de Los Angeles.
Anderson, New Castle, Nebr., has
e a copartnership with J. A. Davison,
uggist, of that town, and the firm
e now Davison & Anderson, who will
g and jewelry business.
Hoefer, for 25 years proprietor of
jewelry store at Aurora, Nebr., has
to J. H. Donner, who will assume
of the business. Mr. Hoefer is
sident of the Aurora National
k.
L. Fruer, western representative for
F. Smith Co., while in Idaho last
as compelled to move his trunks
first floor of the hotel to the sec-
r, owing to the great height of the
ls
ollowing traveling representatives
n Omaha jewelers during the past
A. J. Duval, Laurel Cut Glass Co.;
ewett, Hamilton & Hamilton, Jr.;
M. Kuhn, Towle Mfg. Co.; H.
Henry Baschkopf; Henry Freund,
reund & Bro.; J. P. Fagan, Unger
Mr. Hopkins, Shepard Mfg. Co.;
gleton, Adams & Singleton; M. S.
um, Wm. I. Rosenfeld; S. R.
on, Jr., T. B. Clark & Co.; Mr.
stby & Barton Co.; Wm. G. An-
drews, Abel Bros. & Co.; W. S. Dudley, International Silver Co.; E. A. Moore, Sykes & Strandberg; H. G. Pfordresher, Eastern Jewelry Co.; Emil Pick, Hammel, Riglander & Co.; A. W. Levy, Louis Strasburger's Son & Co.; J. Percy Wrayton, Durand & Co.; F. E. Leimbach, F. E. Leimbach; I. W. Thorne, Hayden W. Wheeler & Co.; L. N. Smith, Bippart, Griscom & Osborn; S. L. Mitchell, Sloan & Co.; A. S. Riley, Mandeville, Carrow & Crane; E. C. Binder, Ernst Gideon Bek; W. A. Smith, Waltham Watch Co.; A. S. Wormood, Joseph Fahys & Co.; B. J. Meyer, Meyer Bros.; P. H. Waterman, Jennings Bros. Mfg. Co.; F. E. Bollard, Hutchinson-Bollard Co.; L. E. Smith, M. B. Bryant & Co.; J. L. Davis, Davis & Welikson; Mr Blinkney, F. Baumeister.

Connecticut.

C. D. Morris, Wallingford, has returned home after a five weeks' trip to California.

Chas. H. Tibbetts, Wallingford, has returned from a six weeks' trip through California.

Charles H. Rogers, Danbury, is about to move into larger quarters at 5 West St., at that place.

George Ruppey has resigned his position as paymaster with the Wm. L. Gilbert Clock Co., in Winsted.

Walter A. Ingraham, accompanied by his family, has returned home after spending the Winter at Bermuda.

Mrs. Clifford W. Leavenworth, accompanied by her father, left Wallingford recently for Albuquerque, N. Mex.

Matthew Darwent, a member of the Landers, Frary & Clark Mutual Aid Association, died recently at Berlin, aged 67 years.

The New Haven Optical Co. has leased a new store on Chapel St., two doors from Church St., and will occupy it in a few days.

Wm. J. Wessenberg died at his home in Meriden, last week, of typhoid fever. The deceased worked under his father in the Parker Clock Co.

E. Hart has assigned to the New England Watch Co., Waterbury, a patent recently granted to him on a novel case for watches and watch clocks.

Wm. L. Wecks, 67 years of age, and for many years a resident of Bristol, died recently at his home there of pneumonia. The deceased was an expert horologist.

George E. Gillette, for several years an employe of the E. Ingraham Co., Bristol, died, last week, at his home in Bristol, of pulmonary trouble. Mr. Gillette came from Thomaston and was 67 years of age. He is survived by a widow.

The New Haven Clock Co., New Haven, is about to erect a $25,000 addition to its present plant. The addition will face on Hamilton St. near Grand Ave. and will be built of brick. It will extend 61 feet on Hamilton St. and will have a depth of 33½ feet.

The building occupied by the C. Howard Daley Co., Danbury, has been sold, while C. F. Daley has purchased the business property occupied by the Danbury Novelty Store. These changes in ownership do not mean any immediate change in the business concerns which occupy the buildings.

Mrs. Helen Atkins McKay, a woman very prominent in Bristol and widow of Andrew F. Atkins, at one time secretary and later president of the Bristol Brass & Clock Co., died early Thursday morning at her home in Prospect St., Bristol. The deceased was 78 years of age. She was the daughter of ex-Senator Elisha N. Welsh, who died in 1887.

Sarah Parmett, who, with I. N. Parmett, conducted a jewelry store at 49 Albany St., Hartford, has filed a petition in the district court of the United States, asking that the co-partnership be adjudged bankrupt. I. N. Parmett, it is averred, has disappeared, and it is also said that his present whereabouts are unknown. The liabilities of the co-partnership have been given as $1,191 and the assets as $850.

The wheels have begun to turn in the handsome new plant which the Whiting Mfg. Co. has built on the railroad, at Bishop Ave., in the East End, Bridgeport. H. H. Hamilton, the resident member of the company, said that the finishing, oxidizing and gilding departments would be started March 21, and that it is hoped to have all of the departments in operation by April 1. At least 350 hands will be employed. The average wage, it is said, will be $19 per week. The company's clock, which has a dial seven feet in diameter, will be started soon. The company is one of the largest manufacturers of solid silver hollow ware and flat ware in the country.

A banquet was given to the commercial and cost departments of factory "C," International Silver Co., Bridgeport, one evening last week, by George C. Edwards, president of the company. S. W. Davis was toastmaster, and several interesting speeches were made and business of the concern with its attending success was discussed. Those present included George C. Edwards, E. T. Abbott, M Milnor, H. S. Bigely, Ralph Chaffee, J. H. Hinckley, G. F. Keating, Carol Hogue, Harold Hallsworth, W. B. Griffin, J. G. Ludlum, G. H. Edwards, W. A. Kinsman, J. T. Rose, L. E. Boyd, W. R. Davis, C. B. Crane, R. H. Townsend, R. I. Thompson, A. R. Smith, Jacob Cohen, Clarence Goodrich, DeWitt Miles, G. W. Osborn, S. W. Davis.

John Burnett, charged with robbing C. Cedarstrum, a jewelers' traveler, of $950, was found guilty in the Court of Special Sessions at Montreal, on March 9, and sentenced by Judge Choquet to five years in the penitentiary. Burnett was an accomplice in the robbery with a cab driver named Leblanc, who was sentenced some weeks ago to four years in the penitentiary for the part he took in the theft. Mr. Cedarstrum was spending a few days in Montreal in the latter part of last year. He hired Leblanc to drive him to the Grand Union Hotel. Leblanc said he had another "fare" who was going in the same direction and asked Mr. Cedarstrum if he would mind having company in the cab. The other "fare" was Burnett, and as Mr. Cedarstrum was pressed for time he made no objection to a companion, but instead of driving him to his hotel Leblanc conveyed him into a back lane and there he was attacked by Burnett, who, with the aid of Leblanc, robbed him of $950. Leblanc was traced by the police and his conviction followed.

Pittsburg.

Charles Roberts was on the sick list, last week, for a few days.

H. M. Conrath, formerly engaged in business at Lovejoy, is opening up a store at Indiana, Pa.

H. E. Smith, formerly of Smithfield, W. Va., and who retired from the trade to go into the oil business, will again open a jewelry store there.

T. H. McNary, Washington, Pa., is said to be threatened with pneumonia, and Mr. McKinley, of the same town, also is reported as being very ill.

P. C. Gillespie, of Gillespie Bros., and Mrs. Gillespie, who have been in Florida for several weeks, returned this week from a delightful trip to the south.

Sam F. Sipe has succeeded in putting his store in good condition and repairing all damage done to his establishment, because of a recent fire in the building.

A. M. Dueber, president, and M. Loeb, secretary of the Dueber Watch Case Mfg. Co., were in Pittsburg, recently, visiting W. J. Johnston, of the W. J. Johnston Co., and transacting business here.

Among the out-of-town jewelers in Pittsburg, last week, were: Frank Bloser, New Kensington; H. R. Brown, Donora; B. E. Brown, Monessen; S. S. Snyder, Dayton, and Henry Zilliken, Wellsburg.

J. P. Archibald, Blairsville, has been coming to Pittsburg recently to "ride the goat," the president of the American National Retail Jewelers' Association having been admitted to the Masonic order.

The John M. Roberts & Son Co. donated a handsome cup to the bench show of the Duquesne Kennel Club, which closed Saturday night. Quite a number of cups were sold by the local jewelers for this event.

S. & B. C. Weinhaus have let a contract for the construction of an addition to their establishment and adjoining the rear of the building at present occupied by this house. It is to be a two-story structure and work is to be begun in a few days.

A man locked up in the West End police station early last week on a charge of drunkenness, claimed to be a representative of a silver firm, making specialty knives, forks and spoons. On this person was found $61 in money, three gold watches, a gold bracelet, ruby ring and other articles, and a sample case of knives and spoons.

Members of the Jewelers' Duckpin Bowling League, at its regular weekly meet early last week, rolled some interesting games, the Wattles winning three out of four from the Lochs, the Roberts and Vilsacks splitting even, the Diamonds winning three from the Terheydens. The Wattles broke the high score record, 342 from 327, and also made a new record for four games, 1,225 pins, the former score being 1,202.

Miss Emma Bott, a clerk in the store of the John M. Roberts & Son Co., is a heroine, and had an exciting experience Saturday night, March 12. She was held up at 10:30 o'clock on her way home, when at Gross and Liberty Aves. The highwayman, who struck her in the chest, grabbed her purse and ran. The woman screamed and three policemen soon put in their appearance.. The little woman gave chase and the culprit, observing the police and Miss Bott in pursuit, threw the pocketbook over the fence into a nearby yard and made good his escape. The police could get no trace of the man.

The Arsenal Installment Co. has changed its name to the I. Harrison Co. and has added a stock of bicycles, graphophones and pianos to the diamond, watch, jewelry and other lines which it has carried. I. Harrison remains at the head of the company as heretofore. The company is now installed in its new quarters, 219 6th St., on the second floor of the Pittsburg Life building.

Announcement is made that Ralph Heeren, a son of Otto Heeren, of Heeren Bros. & Co., will be married March 28 to Miss Drake, of Cleveland, at Havana, Cuba, Mr. Heeren, with his parents, now being in the Isle of Pines, where Mr. Heeren is raising fruits and vegetables. The employes of the Heeren house will present him with a handsome silver flat ware set. He will live in the Isle of Pines. Otto Heeren recently bought 30 or 40 acres there and likes the country very much.

Among the traveling representatives who called on the trade here last week were the following: A. E. Hayward, Seth Thomas Clock Co.; Eugent A. Cory, Ford & Carpenter; William J. Anton, Durand & Co., J. F. Sullivan, Hensen-Bennett Co.; Charles T. Dougherty, Osmers-Dougherty Co.; Henry C. Woods, Dominick & Haaf; Louis Hirsch, Hirsch & Flashner; E. A. Reed, Reed & Barton; Charles G. Clark, W. G. Clark & Co.; S. S. Vaderland, Levinson & Friedlander; Hubert Somborn, Bawo & Dotter; P. H. Smith, Roger Williams Silver Co.; Mr. Crane, Mandeville, Carrow & Crane; S. C. Corbin, Waterbury Clock Co.; G. W. Bleecker, Martin-Copeland Co.; John A. Abel, Abel Bros. & Co.

True bills charging Stephen J. Austin, the man who at first confessed that he robbed the jewelry store of John Studer, Federal St., North Side, by throwing a brick through the window, have been returned against the accused. Austin must answer three charges—of entering a building, one of carrying concealed weapons, and one of robbery. The young man, according to his attorney now denies that he robbed the Studer store. His attorney asserts that Austin told the police that he had committed it for the reason that the officers had made certain promises to him and that in saying he committed it was to be regarded in his favor. But he now avers that he had nothing to do with it and will fight this charge.

Sol Seleznick, doing business at 976 Liberty Ave., was fined $25, or 30 days in the workhouse by Magistrate J. J. Brady at Central Police Station, on a charge of selling jewelry on Sunday, which in Pennsylvania is a violation of the old "blue laws." Detectives Patton and Policeman Dorsey testified that they saw a boy selling different articles at the jewelry store. Seleznick did not deny that the boy worked for him, but said that he had only gone to the store to do some work. He asserted that the boy told him that while he was in the store several persons called and wanted to buy, and he accommodated them. Seleznick told the magistrate that the boy did not know it was a violation of the law or of a city ordinance to sell on Sunday.

President J. P. Archibald, of the National Jewelers' Association is q... at his home in Blairsville, on ac... his children being ill with scar... Word regarding the matter was r... Pittsburg, last week, by Secre... Wiley, of the Pennsylvania Re... Association, the letter being w... one of Mr. Archibald's employe... ter said that all of the m... family are ill with the dise... supposed that only the childr... it. Mr. Archibald is, how... r. off from the outside world, for... telephone in his home and tr... ness between his residence ... house over the telephone and ... his correspondence in this way... not be able to leave his ... quarantine is lifted.

Joseph C. Wasson, formerly m... the jewelry department of a Pitts... partment store and chairman of t... committee of Pittsburg council, ... of alleged graft and sentenced t... and six months in the Western p... began serving his sentence last Fri... traveled 2,000 miles, from Idaho ... burg, to obey the mandate of the ... was in prison two hours after h... Mr. Wasson, as well as others ... had appealed their cases to the ... Court, but the lower court was su... every action and nothing remain... carry out the will of the law ... home coming was intensely dram... had been at Gilmore, near Boise t... perintending a mining operation ... his case could go no further an... lost, he was wired the result and s... Pittsburg the same day he received ... gram. Mr. Wasson resigned from ... following his conviction. He is ... known in the trade.

Arrangements are being c... the big banquet, to be held at ... Pitt Hotel, March 29, by the Jew... Karat Club, of Pittsburg, so... speakers having been secured. T... master will be the Rev. Dr. Trun... pastor of the Wilkinsburg Pre... Church. Among the speakers ... Judge James L. Macfarlane, of ... Pleas Court No. 1, Allegheny Co... John A. Brashear, the noted ast... Col. John L. Shepherd and J. ... gomery, M. A. Mead & Co., New ... P. Archibald, president of the ... National Retail Jewelers' Associa... S. Smith, president of the Pittsbu... ber of Commerce, and Harrison ... bit, president of the Bank of ... Steel F. Roberts, president of ... club, and perhaps others. The ... held the annual meeting yesterday ... business was transacted too late ... ported in this issue.

The Wheeler jewelry st...re, at ... Wash., was entered recently, ... valued at more than $1,000 we... Among the loot were 30 watches, ... of which had been left in the sh... pairs, 40 rings, 75 lodge pins and ... of bracelets and chains. The thie... several other stores in the vi... made their escape on a freight tr...

INDEX TO ADVERTISEMENTS.

ambert Co. 130
H. & Co. 46
Mfg. Co. Inside front cover
Gem & Pearl Co 71
Platinum Works 137
Bros. & Co. 51
Bros. Co. 11
Chain Co 32
John. & Sons 136
& Co. 126
H F. Co 31
N. Co 33
Jewelry Co 76
& Bacon 35
Dotter 122
& Pretzfelder Co 44
mer I. & Co. 34
& Glasser 36
I & H 136
S O., & Co. 6
ton. R., & Co. 30
rd & Co. 49
Bros. Co. 48
& Vitelli 74
n. J. B., & Co. 36
y Polytechnic Institute 122
D. F, Co. 18
& Co. 40
w. W. H. 108
. Mexico 60
Bros & Heuins Co. 56
t, M. B., & Co. 43
. Howe & Co. 37
al Plating Co. 134
m National Bank 86
rd Frères Co 44
S., Co. 41
M. 106
& Beguelin 84
man Co. 60
h & Fitzgerald 48
s & Walton 76
son, John 130
Clark & Co. 38
on, E. L., Jewelry Co 40
on, Louis J. 64
Simoue, F., & Son 42
linger, C., & Sons 130
er-Hampden Watch Co. 10
nd & Co. 36
berg & Co 66
mann Bros. 72
n National Watch Co. 112
siter, A. & S., Co. 66
s, Joseph, & Co. 3
neau & Cook Co. 17
er, Theodore W., & Bro. Co. 30
kel's, J. S., Sons 80
nd, Henry, & Bro. 34
dlander, R., L. & M. 64
rum Oil Co. 137
mer, W. W., & Co. 42
reaud & Griser 45
tle, Ettinger & Co. 58
eral Electric Co. 126
lsmith Bros.' Smelting & Refining Co. 8
dfriend Bros. 58
am Co 82
stoz, T. B., & Son 136
ley & Co. 44
amel, Riglander & Co. 16
cock, Chas. E., Co. 47
Handy & Harman 134
Harris & Harrington 124
Hart, D. A., Co. 78
Haskin, J. B. 42
Hedges, A. J. & Co. 39
Hedges, Wm. S., & Co. 72
Heller, L., & Sons 62
Henckel, G. A., & Co. 42
Herpers Bros 134
Herzog, Jos. L., & Co. 35
Hirshberg, A. S 66
Holmes & Edwards Silver Co 24
Howard & Cockshaw 50
Hraba, Louis W 130
Hyen & Wakefield Co. 45
Illinois Watch Case Co. 120
Illinois Watch Co. 94
International Silver Co. 21, 24, 25
Irons & Russell Co 47
Jacot Music Box Co. 130
Jeanne, F. A 66
Judels, Henri E. & Jos. E. 72
Juergensen, Jules 124
Kahn, L. & M., & Co. 54
Kansas City Horological School 124
Keller Jewelry Mfg. Co. 9
Ketcham & McDougall 44
Kohlbusch, Herman, Sr 130
Kohn, Alois, & Co. 36
Krementz & Co. 29
K. & O. Co. (Kronheimer & Oldenbusch Co.) 45
Krower, Leonard 46
Kupper, H. C. 132
Larter & Sons 52
Lelong, L., & Bro. 136
Lewy & Cohen 45
Liberty National Bank 86
Lisner, D., & Co. 31
Lissauer & Co. 76
Lorsch, Albert, & Co. 54
Macdonald, R. B., & Co. 48
Market & Fulton National Bank 86
Mathey Bros., Mathez & Co. 122
May, Frank T., Co. 37
McIntyre Watch Co. 120
Mercantile National Bank 86
Merrill, S. K., Co. 48
Meyerowitz Bros. 64
Moreau-Teigne 132
Mount & Woodhull 66
Murray, Dan I. 92
Myers, S. F., Co. 42
New England Watch Co. 116
New Haven Clock Co. 80
Newark Jewelry Co. 42
Nissen, Ludwig & Co. 38
Nordt, John C. 137
Occidental Gem Corporation 64
Ollendorff, L., Co. 47
Omega Watch Co. 124
Oneida Community, Ltd. Outside back cover
Oppenheimer Bros. & Veith 62
Oppenheimer, H. E., & Co. 64
Oskamp, Nolting & Co. 92
Osmers, Dougherty Co. 39
Osmun-Parker Mfg. Co. 36
Ostby & Barton Co. 12
Pairpoint Corporation 130
Patek, Philippe & Co. 125
Pennsylvania Watch Case Co. 119
Percival, D. C., & Co., Inc. 90, 91
Potter & Buffinton Co 32
Powers & Mayer 15
Prior, Chas. M. 45
Providence Stock Co. 76
Racine, Jules, & Co. 123
Reichhelm, E. P., & Co. 136
Renziehausen, W. F., Co. 136
Revell, A. H., & Co. 108
Richardson, Enos, & Co. 43
Robert, Edmond E. 110, 121
Roessler & Hasslacher Chemical Co. 136
Rogers, Simeon L. & Geo. H., Co. 27
Rogers, Wm., Mfg. Co. 25
Rogers, Lunt & Bowlen Co. 23
Ross, S. B., & Co. 49
Roy Watch Case Co. 123
Rudolph & Suedeker 124
Rumpp, C. F., & Sons 46
Sapo, Morris 40
Saunders, Meurer & Co. 72
Schisgall, Theodore 118
Schloss, Julius, & Co. 64
Schorr, A. 66
Sessions Clock Co. 124
Sexton, Wm. L., & Co. 39
Sexton, Wm. L., & Son 40
Shanley, B. M., Jr. Co. 37
Sheppard, E. R., Mfg. Co. 92
Silbermann, Kohn & Wallenstein 38
Simmons, R. F., Co. 28
Smith, Frank W., Co. 22
Snow & Westcott Co. 38
Solidarity Watch Case Co. 33
Sommer Clock Co., Inc. 123
South Bend Watch Co. 110
Spencer, E. L., Co. 49
Star Watch Case Co. 14
State Bank 86
Stern Bros. & Co. 58, 138, inside back cover
Sternau, S., & Co. 19
St. Louis Watchmaking School 123
Street, Geo. O., & Sons 40
Sussfeld, Lorsch & Co. 127
Swartchild & Co. 137
Swenarton, W. H. 136
Tannenbaum & Co. 64
Tannenbaum, L., & Co. 62
Tavannes Watch Co. 125
Thorpe, C. G. 126
U. S. Smelting & Refining Works 136
Van Dusen & Stokes Co. 92
Van Wezel, A. S. 72
Wachter Mfg. Co. 123
Wadsworth Watch Case Co. 13
Wagner Comb Co. 40
Waldron & Carroll 46
Waltham Watch Co. 114
Washburn, C. Irving 42
Wendell & Co. 7
Wheeler, Hayden W., & Co. 60
Whiteley, Alfred 130
Whiting & Davis Co. 26
Wiener & Zilver 66
Wittnauer, A., Co. 110
Wodiska, Julius 44
Wolfsheim & Sachs 34
Wollstein, L. & M. 136
Wood, J. R., & Sons 1, 5
Woodside Sterling Co. 20
Zarembowitz, A. 136
Zuruth, Henry 41

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1 25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER for emblems, badges and medal work, desires position. Address "N., 1835," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing jeweler wishes position for special fine work. "Y., 1887," care Jewelers' Circular-Weekly.

WATCHMAKER desires position at once; can furnish first class references. Address "X.," Box 258, Ridge Spring, S. C.

ENGRAVER and watchmaker wishes permanent position; first class references. John Paterson, 725 W. Butler St., Philadelphia, Pa.

MODELER of long experience in all lines of metal work desires work. Address "R. O., 1826," care Jewelers' Circular-Weekly.

CLOCKMAKER and jewelry repairer, wants position; A1 references; good salesman. Address "Clock, 1781," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, 19 years, has full set of tools, desires position; four years' experience. "C., 1836," care Jewelers' Circular-Weekly.

WANTED, BY APRIL 15, position by good watchmaker and engraver; own tools; best references. Address "K., 1717," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, plain engraver, wants position; New York or Pennsylvania preferred, with good, reliable house. "M. N., 1787," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on Swiss, American and all kinds of complicated watches; complete tools. "E. H.," care A. Fisk, 229 E. 74th St., New York.

YOUNG MAN, having 10 years' experience in pawnbroker's and retail jewelry line, wishes position in New York. Address "B. K., 1825," care Jewelers' Circular-Weekly.

YOUNG MAN, with five years' experience in wholesale jewelry line, desires position as bookkeeper and office manager. "P. S. G., 1859," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, nine years' experience, good engraver, own tools, wishes permanent position; best of reference. P. R. Tucker, Charlotte, N. C.

YOUNG MAN wants position as watchmaker; good reference; married; have had experience on railroad work; can furnish tools. Address "H.," 15 Tazewell St., Bluefield, W. Va.

COLORER, crack-a-jack, all colors, makes solutions, can install plant, also take charge, seeks steady position; references; kindly give details. "Berlin," 44-46 Ave. D, New York.

JEWELER, YOUNG MAN, 24, reliable, good appearance, would appreciate clerical situation in wholesale or retail store; highly recommended. "P. A. V.," 11 Macdougal St., New York.

EXPERIENCED young man in the jewelry business, having unquestionable references, desires a permanent position, moderate salary. "Willing, 1857," care Jewelers' Circular-Weekly.

SILVERWARE SALESMAN, thoroughly competent high class man, thoroughly acquainted with the best trade, 15 years' experience, is open for a representative line of silverware in western territory; can furnish good suggestions for building up a line; strictly temperate; am employed at present; good reasons for wishing to change. Address "Silverware, 1375," care Jewelers' Circular-Weekly.

WATCHMAKER, American, competent and reliable, 20 years' experience here and abroad, able to manage watch department, desires good position. "B. F.," 117 Morgan St., Buffalo, N. Y.

WATCHMAKER and clockmaker, well recommended, desires position; competent and reliable; married, 34 years of age; American and Swiss tools. "B., 1817," care Jewelers' Circular-Weekly.

BOY, 16 years of age, wishes position in wholesale jewelry house; have had experience; can furnish reference and recommendation. Address "J. F., 1875," care Jewelers' Circular-Weekly.

BRIGHT, energetic young man, age 24, with several years' experience in jewelry office, desires position in same; furnish highest references. Address "D., 1861," care Jewelers' Circular-Weekly.

FIRST CLASS JEWELER on new work and repairing, also can set stones, have experience in coloring, single, 29 years old, wishes steady position. Address "W., 1858," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and salesman, knowledge of optics, wants permanent position at once; 14 years' experience; 32 years old, married; references furnished. Address W. C. Rosenblatt, Bristol, Tenn.

FIRST CLASS manufacturing jeweler and diamond setter, with 18 years' experience, desires position with first class house; south or southwest. Address "F. B., 1609," care Jewelers' Circular-Weekly.

AN EXPERIENCED SALESMAN wishes a first class manufacturer's line, to act as manufacturer's agent; northwest and coast trade; large city. Address "Hustler, 1794," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by a good watchmaker, first class engraver, 12 years' experience; have own tools; reliable man; reference. Address "A. A., 1881," care Jewelers' Circular-Weekly.

WATCH AND CLOCK repairer, can do fair jewelry work and wait on trade; 10 years' practical experience at bench, learned trade in England; age 24; references. Address "J. F.," Prospect Hotel, Petersburg, Va.

ENGRAVER, young man, desires to make change in position; can do first class work, willing to assist in store; southwest preferred; good references. Address "A. W., 1828," care Jewelers' Circular-Weekly.

BY FIRST CLASS watchmaker, middle aged, fine pivoter, can also assist at engraving; $25 per week; south or west, small town preferred; samples on request. "M. S., 1562," care Jewelers' Circular-Weekly.

WANTED, position by traveling salesman; have well established trade through middle west; capable of handling high grade line of jewelry and diamonds; A1 reference. "V., 1790," care Jewelers' Circular-Weekly.

POSITION WANTED as first class watchmaker, plain engraver and good salesman; own tools and can give first class reference as to character and ability. Address Charles H. Wiggins, 331 E. Clay St., Lancaster, Pa.

YOUNG MAN wants position as watchmaker; seven years' experience; best of references; reliable on high grade and complicated work; fair at jewelry repairing. Address "G. K. H.," 15 Tazewell St., Bluefield, W. Va.

POSITION WANTED by first class watchmaker, optician and salesman, quick workman, age 30; very best references as to honesty and ability; near Pittsburg, Pa., preferred. Address Box 1675, care Jewelers' Circular-Weekly.

A1 SALESMAN and jewelry repairer, used to trade work, three years' experience in retail store, fair on watch, clock and optical work; best all around references; able to take charge. Address "T., 1785," care Jewelers' Circular-Weekly.

VERY COMPETENT watchmaker on all Swiss, English, American watches and all complications, quick and good work; full set of tools; never trouble; best references offered. "Watchmaker, 1838," care Jewelers' Circular Weekly.

POSITION by first class watchmaker, quick workman, graduate optican, good salesman on diamonds and watches, and all around useful man, age 31, single, good appearance; I guarantee to make good; will furnish very best references as to honesty, work and sales; have all tools. Address "Honest, 1850," care Jewelers' Circular-Weekly.

WATCHMAKER wants position, long e on foreign and American watches; sa references, honesty and ab ty, abstain munications willingly answered. Addre man, 1812," care Jewelers' Circular-W

POSITION WANTED by a first clas maker, 18 years' experience, competen kinds of work, fine and comp cated; references; fine set of tools. Address nent, 1602," care Jewelers' Circular-W

BOOKKEEPER, young woman, l g exp wholesale and manufacturing jewelry competent double entry, trial balance a factory accounts, also selling insi e r leave town. "W., 1885," care Je le lar-Weekly.

EXPERIENCED SALESMAN, a middle western trade, desires t ke ments with a manufacturing jewelry to jobbers or retailers. Address "L. Jewelers' Circular-Weekly, 503 *Hey Chicago, Ill.*

SCIENTIFIC WATCHMAKER, l y ence on railroad and finest wat es a engraver, good salesman, w ts po sition with a first class house, b good habits. Address "G. E., 18 elers' Circular-Weekly.

POSITION WANTED as watch , engraving, jewelry and clock work n good references; States lying w f sota preferred; age 23; total abs and tobacco; salary $18 a week A Glain, Lake Park, Minn.

YOUNG MAN, 20 years of age, w as stock and order clerk with wh sale e house; has been with a large jewelry n turing concern for the past four years furnish the best of references. "H, 18 Jewelers' Circular-Weekly.

WANTED, by a first class watchmaker a engraver of 23 years' experience, pos Illinois or Indiana; American, good appe first class references; do not use tob liquor; $20 per week. Address "Ohio, care Jewelers' Circular-Weekly.

YOUNG MAN, 25, jewelry designer, English and French, six years' experience bench, familiar with every branch of manufacturing, wishes steady p n a in jewelry store; best references. "J P G. Danteuil, 246 W. 38th St., New York

PRACTICAL WATCHMAKER on A Swiss and complicated watches, good sa American of good appearance, honest n ble; competent to take entire ch e of department; highest references A re K., 1888," care Jewelers' Circular Weekly

A1 WATCHMAKER of long experience, ing exceptional skill and knowledge in watches as well as in any other com watches, is now open for position w house; excellent habits and best of refe "H., 1872," care of Jewelers' Cir Wee

SALESMAN, long experience in je ry trade, south and middle west, is e for position; best of reference. Ad dress "T., 1821," care Jewelers' cular-Weekly.

WATCHMAKER, jeweler and p tri years of age, have conducted an up t date of my own for the past 12 years, wa s with some first class department e a of the jewelry department, can fur h gi reference. Address "E., 1849," care Je Circular-Weekly.

WHAT INDUCEMENTS have you t ff a A1 watchmaker, capable of pleasing first trade and taking charge of same, marrie 35; 18 years' experience; now per nt ployed in New York State, wi h chan middle west or south? Address "L. M., care Jewelers' Circular-Weekly

YOUNG MAN, 25, reliable, trustwo y, a manager in jewelry import h e wan change his position by bettering h lf; oughly familiar with all office w k, ba keeping, French and German la g e experience in jewelry here and 1797," care Jewelers' Circular W

POSITION WANTED as traveling s man; married, 31 years old, t oughly posted in watches, jewl y etc.; A1 references; middle wes n territory preferred. Address 1810," care Jewelers' Circu r Weekly, 503 Heyworth Bldg., Chic o Ill.

SITUATIONS WANTED—Continued.

ER, advertiser, age 35, an expert on cases, trays, portrait frame backs, casket linings and all kinds of fancy leathe , plush and hardwoods for silting, desires responsible position, prefmanage casemaking department for , or help build up business for pushof casemakers with good reputation; pet t man with experience in office ry supervision and selling; will take which has a future prospect. G. F. W. 12th St., New York.

Side Lines Wanted.

RY AND KINDRED manufacturnes wanted by an energetic an who maintains a New York and calls on department stores largest jobbers throughout the States. Address "T., 1884," ewelers' Circular-Weekly.

Help Wanted.

a man to take care of watch ma- Call, 1798 Third Ave., New York.

'S wanted, good men for good faceting. "E., 1836," care Jewelers' Circular-

, salesman by New York City retailer. "Q., 1792," care Jewelers' Circular-

AKER, rapid, experienced, fine meteady position; salary, $25. Arthur M. , Asheville, N. C.

R ENGRAVING, repairing and second ker; state salary expected. H. E. ay Granville, N. Y.

D, watchmaker for trade work in material work on commission; good opening. Ad- I., 1869," care Jewelers' Circular-Weekly.

AN wanted to sell on commission, 10 e for middle west or Pacific Coast. Ad- , 1841," care Jewelers' Circular-Weekly.

CLERK and salesman in wholesale jewse; must have experience; confidential. "L. L., 1879," care Jewelers' Circular-

AKERS WANTED; highest wages to ss man. Apply, giving references, to Department, Henry Birks & Sons, Ltd., l, Que.

WEEK for a first class all around man p-to-date jewelry store in the south; city 0. Address "Important, 1827," care Jewircular-Weekly.

ER, experienced on platinum and gold work, setting, coloring and repairing; position; salary, $25 to $30. Arthur M. o., Asheville, N. C.

N D, good watchmaker, engraver and salesn t once; sample of engraving and refer- e equired in first letter. J. F. Sarratt, Jr., rket St., Steubenville, O.

1 5, OR SOONER, first class watchmaker d ician in town of 6,500; permanent posin ust furnish references and state salary pe d. C. O. Booth, Oelwein, Ia.

N D, assistant watchmaker; give full par- u in application, age, experience, nationhether married or single; permanent posin ules Wendell & Son, Oswego, N. Y.

N D, at once, watchmaker and engraver, man preferred; send reference and samengraving in first letter and state salary p d; permanent. R. Heine, Talladega, Ala.

N D, first class engraver and salesman; per- ar position; send samples of engraving and p f references in first letter; state amount ry expected. Address J. Levinski, Waco, ex.

N D, first class watchmaker and engraver; ent position; send sample of engraving ferences, and state salary expected, single ried, in first letter. S. Spitz, Santa Fe, x.

WANTED, lady bookkeeper and stenographer, one experienced in retail store, who is willing to wait on trade; permanent position; state salary and experience. Address A. Y. Boswell, Tulsa, Okla.

WANTED, good engraver, jobber and clock repairer, also one who understands plain watch work, wait on trade and be generally useful; permanent; state age and experience. Lock Box 427, Ithaca, N. Y.

WANTED, first class watchmaker; only those able to do good work and capable of taking in work should apply; references required, mention salary expected. R. G. Winter Jewelry Co., Minneapolis, Minn.

WANTED, a Pacific Coast representative for a line of high grade jewelry and silverware cases and fine paper boxes. Standard Jewelry Case Co., Buffalo, N. Y.

WANTED, WATCHMAKER to manage store in western Iowa, leading jewelry and drug store; population, 1,200; prefer optician; good wages to one who is recommended. Address The A. F. Smith Co., Omaha, Nebr.

WANTED, at once, two men, one first class jewelry repairer and stone setter, must understand new work, and one general jobber; permanent position, good wages. Geo. W. Wooley, 412 Robert St., St. Paul, Minn.

WANTED AT ONCE, man who can do first class clock and jewelry repairing, preferably a young man and preferably one who can engrave; state salary, references, etc., in first letter. T. J. Ellis & Co., Jonesboro, Ark.

WANTED, first class engraver and jobbing jeweler, one able to set diamonds; permanent position; state wages expected, date could come and send sample of engraving in first letter. B. L. Gates, 809 Second Ave., Seattle, Wash.

WANTED, first class engraver and optician to take charge of both departments, in one of the large cities in Texas; must come highly recommended; first class salary for a first class man. Address "D., 1206," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN wanted for general jewelry jobbing lines and manufacturer's samples, western territory; also, Wright fountain pens on commission. Address Wm. Weidlich & Bro., 623 Washington Ave., St. Louis, Mo.

WANTED, YOUNG MAN understanding engraving, jewelry work, stone setting and clock repairing work; second man under experienced watchmaker; give references, sample of engraving and state experience. Lincoln H. Hall, Trinidad, Colo.

ENGRAVER, fine on letter, monogram, inscription and ornamental work; one who can assist on watch work preferred; steady position; salary, $25; fine climate. Address, with full particulars and samples of work, Arthur M. Field Co., Asheville, N. C.

WANTED, competent man with experience to take in, make estimates and deliver jewelry repair work; must present good appearance and know how to handle this line of work. Address, with references and send photograph, Lawrence L. Moore Co., Seattle, Wash.

WANTED; a Providence manufacturer of high grade gold-filled chains, bracelets, fobs, etc., wants several salesmen to sell direct to retail trade in western and eastern territory; state experience and references, also territory. Address "H. E., 1877," care Jewelers' Circular-Weekly.

REGISTERED OPTOMETRIST and watchmaker about May 1, to have complete charge of optical department and to assist on watches; want A1 man and will pay top-notch salary; must be well educated, neat, good salesman and able to approach high-class trade. Address P. O. Box 814, Schenectady, N. Y.

WANTED; a Providence manufacturer of high grade gold-filled chains, bracelets, fobs, etc., wants a salesman who lives in Chicago to represent them in Chicago and neighboring cities, to sell the retail trade direct; none but those with established trade need apply. Address "C. I., 1878," care Jewelers' Circular-Weekly.

A WELL KNOWN manufacturing jewelry concern wants first class man for New York City and Philadelphia, prefer one who has following among jobbers and fancy goods houses, selling 25 to 50 per cent. jewelry, and who also knows out-of-town trade who visits New York; no application entertained unless applicant has a good record; good proposition and splendid future for an active, energetic salesman; give particulars in letter; correspondence strictly confidential. Address "T. S., 1876," care Jewelers' Circular-Weekly.

ENGRAVER and jewelry repairer for my new store; a steady, pleasant position for a competent man; state references and all particulars in first letter. George Honnet, jeweler, Wilmington, N. C.

WANTED, watchmaker and jeweler for the shop only, no tools needed, town of 1,500 inhabitants, in the middle sugar cane region and orange belt; permanent position; state wages wanted, with board and lodging and also without; send reference in first letter; man must have worked at least two years with another watchmaker. F. C. Rivoire, Napoleonville, La.

SALESMEN, it is desired to establish local agencies in all the leading cities throughout the western part of the United States, Canada and Mexico, on a profitable proposition which does not require any investment of cash; using spare time only, you can substantially increase your income. Write to-day for further particulars and secure the agency for your city. W. B. Collins, 19 Union Sq., New York.

WANTED, AT ONCE, good all around watchmaker, clock and jewelry repairer, New York State optician, capable of taking charge of store; nice town of 2,000, county seat; best water, good air, plenty of churches, good school, large pleasant store and lots of work; $20 per week, permanent; must furnish gilt edge references; positively no hooze; pleasant with customers. Harper Specialty Co., Delhi, N. Y.

WANTED, AT ONCE, first class watchmaker, engraver and salesman; $25 a week; permanent position for the right man; must have experience in taking in work; give references and state experience. Goldstein Jewelry Co., Peoria, Ill.

Business Opportunities.

JEWELRY STORE on Eighth Ave., New York, for sale on account of other business; very reasonable. Address "A M., 1873," care Jewelers' Circular-Weekly.

FOR SALE; because of failing health, must sell jewelry business in Greater New York, fine location; long lease. Address "F., 1863," care Jewelers' Circular-Weekly.

FOR SALE, a fully equipped manufacturing jewelry plant with a line of best customers; can be bought cheap. Address "Box 1748," care Jewelers' Circular-Weekly.

COMPLETE neat fixtures and stock of jewelry store, must be sold before April 1; excellent opportunity for new beginner. "D., 1886," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "Y. Y., 1880," care Jewelers' Circular-Weekly.

FOR SALE, a finely located jewelry store in a thriving Pennsylvania town of 8,000 population; will sell on reasonable terms; good reason for selling. Address C. W. Laubenstein, Minersville, Pa.

FOR SALE, jewelry store; 50 years in business, 24 years in this city; will rent store room for five years; no old stock; a snap for someone; four railroads. Write me, C. A. Trowbridge, Rapid City, S. Dak.

OPTICIAN and WATCHMAKER with $4,000 cash can control A1 retail jewelry business, established 35 years; repair work covers rent and wages. "G. A. M., 1795," care Jewelers' Circular-Weekly.

WANTED, hustling young man with road experience and trade, to invest small amount of capital in established jewelry manufacturing business. Address "Hustler, 1813," care Jewelers' Circular-Weekly.

INCOME PROPERTY located in Alliance, Nebr., price $2,500; two corner lots, fine location, view over city, Salt Lake, Utah, $1,000; will trade for jewelry store. "C. K., 1808," care Jewelers' Circular-Weekly.

FOR SALE, established retail jewelry store in progressive town of 11,000 near St. Louis; stock and fixtures can be bought for $5,000. For further particulars address Eisenstadt Manufacturing Co., St. Louis, Mo.

(Special Notices continued on page 106)

Special Notices.

(*Continued from page 105.*)

BUSINESS OPPORTUNITIES Continued.

JEWELRY STORE in southeast Alabama for sale, town of 3,500 population; only jewelry store and fine opening; $3,000 will buy it; did $7,500 business in 1909. Address "P. W. E., 1714," care Jewelers' Circular-Weekly.

FOR SALE, stock and fixtures in thriving town of 3,000; only one other store and one watchmaker; will invoice at $1,000; will sell part cash and balance on time; good reasons for selling. Address F. B. Patterson, Weatherford, Okla.

FOR SALE, old established jewelry store in growing surburban city, best location; business increases every year; stock and fixtures about $10,000; can reduce; owner wishes to retire. "Owner, 1696," care Jewelers' Circular-Weekly.

WE WANT a first class jeweler in every principal city where we are not represented, to handle an exclusive line of fine quality cut glass and to act as agent within his territory. Address "Cut Glass, 1629," care of Jewelers' Circular-Weekly.

SALESMAN, manufacturing jeweler of New York would like to meet man well connected with fine trade to form partnership; $3,000 cash required; this is a good opportunity for right party Address "B., 1860," care Jewelers' Circular-Weekly.

FOR SALE, quick bargain, loss of health of owner, one of the oldest and best established retail jewelry businesses on upper west side; 40 years' good will; repair and optical business pay all expenses. "A. R. J., 1796," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store with stone cutting plant, equipped for manufacturing jewelry, in a good and prosperous western town of 20,000; will invoice $4,500; good reason for selling, other business. Address "T., 1547," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

JEWELRY STORE, established since 1861 in railroad town; 2,000 population; stock and fixtures invoice $1,500 to $2,000; inspector for O. & O. S. W.; fine line of work; good opportunity for right man; correspond. Mrs. C. S. Cunningham, Flora, Ill.

FOR SALE, retail jewelry business in Newark, established 12 years, with fixtures, $1,000; good watch and jewelry repair trade; fixtures cost $1,400; will sell stock to suit purchaser; the right place for a practical man. "D., 1799," care Jewelers' Circular-Weekly.

EXCELLENT CHANCE for wide-awake person with $8,000 to $10,000 to buy attractive jewelry and optical store in Atlantic City, N. J., on the Boardwalk, established 15 years; reason for selling, going in other business. Address "D. K., 1681," care Jewelers' Circular-Weekly.

THE CHANCE of a lifetime; a complete factory and office, up-to-date power machinery, tools, die cutters, metal, etc., stock of hard enamel souvenir jewelry, situated at Niagara Falls, N. Y.; good reasons for selling. Address J. J. Zock, 67 W. Adelaide St., Toronto, Ont., Can.

SPLENDID OPPORTUNITY for practical man with some capital, in manufacturing town of 12,000 largest railway shops in the south and three other large enterprises; not a vacant house in town; business averages $1,200 per month; will bill right. Address "Southland, 1724," care Jewelers' Circular Weekly.

FOR SALE, stock, good will and fixtures of only jewelry and optical store in growing manufacturing town of 2,500; established 15 years; lease goes with sale; best location in town; store and dwelling with all modern improvements, $30 per month; will reduce stock to suit purchaser. Frank W. Hayes, Montoursville, Pa.

I PAY CASH for your surplus stock of diamonds. watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

THE CHANCE of a lifetime; for sale, one of the oldest retail jewelry stores in New York City, established over 45 years in one of the best locations, carrying over $65,000 worth of stock; must sell for cash; best references; reasons for selling, settling up an estate. Address N. S. Brann, 231 Eighth Ave., New York.

P. O. BOX 284, Gooding, Idaho; I wish to sell out to some good workman at the bench, as this is a good new town in Lincoln County on O. S. L. to coast, also Idaho Southern, all land under the ditch; will sell for invoice; other business is the reason; $1,000 will swing this. Address "J. K., 1822," care Jewelers' Circular-Weekly.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FOR SALE, the best paying proposition in the jewelry business, a nice, clean store; long lease, low rent, best stand in western Pennsylvania; I made $6,000 and some more in 2½ years; must leave this smoky locality on account of my wife's illness, or would stay here forever; a big money maker for any young, live man; stock and fixtures invoice about $8,000; will sell right. Address, at once, "B. P., 1871," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

SILENT SALESMAN five-foot show case, glass shelves; safe, 5x3x2½ feet; bargain. Inquire Arcade Jewelry Bijou, 15 Maiden Lane, New York.

ONE of our new self-winding regulators will add prestige to your repair department; send for our new easy terms. Imperial Clock Co., Granite City, Ill.

FOR SALE, genuine Chicago Watch Tool Co modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

FOR SALE, fixtures of the Gilmore store at 404 W. 63d St., Chicago, including safe, wall case, show cases, benches, racks, gold roll, demagnitizer, linoleum, trays, chiming clock, etc. Address Chas. T. Manahan, at above address.

Wanted to Purchase.

STORE WANTED: I have $4,000 to put in a jewelry store in Illinois or western States. Address "Store, 1811," care Jewelers' Circular-Weekly

WANTED, 10,000 old movements, must be complete but not in running order; send at once; we pay expenses both ways if estimate is not satisfactory. "B., 1868," care Jewelers' Circular-Weekly.

Miscellaneous.

ENGRAVERS, send 25 cents in stamps for my transfer wax, once used always used. E. F. McKinney, Paris, Tenn.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

To Let.

DESK ROOM to let. Apply Room 31 Lane, New York.

DESK ROOM for manufacturer's always open; telephone. Ford & Maiden Lane, New York.

TO LET, part of large corner light, telephone and stenographer's ent, 90 Nassau St., New York

HALF OR PART of desirable veniently situated in Jewelers' Room 707, 9 Maiden Lane, N

DESK ROOM, suitable for manufacturer's sentation; office always open 407, Jewelers' Building, 9 Maiden York.

PART OF STORE for rent to or watchmaker; reasonable Penn. Ave., N. W. (adj Hotel), Washington, D. C.

FOR RENT, window and space in best city in Dakota, to first opportunity; references. Address Pharmacy, Aberdeen, S. Dak

TO LET, concession and space for novelties in only department store established trade; references exchanged woods, 48-50 Maiden Lane, New York

A CHOICE, very desirable suite of few single offices to let in Old National Bank Bldg., 192 Broadway cor. John St.; suitable for jewelers rents moderate. Cruikshank Co., Broadway, New York.

FOR RENT

Office Room in CHICAGO

in the Heyworth Building Vault Room for Safes Electric Light; Free Telephone, Services of Typewriter and all conveniences.

RENT $25. PER MONTH

Apply Jewelers Circular-Weekly 11 John St., N Y City, or Room 503, Heyworth Building, Chicago

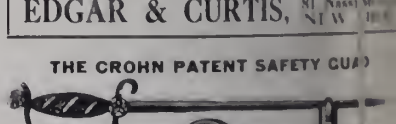
79-81 Nassau Street

OFFICES AND SPACE

For Light Manufacturing

EDGAR & CURTIS, 81 Nassau St. N.Y.

THE CROHN PATENT SAFETY CUFF



For Scarf Pins, Studs and Pins. The most practical adjustable one invented. Price, $1.50 per doz. by all wholesale jewelers and material houses by mail, 25c.; in 10k. gold, $1.00; 14k. $1.25. Maker and Inventor, 48 and 50 Maiden Lane.

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. $2.50. Published by The Jewelers' Circular Co., 11 John St., New York.

Louisville, Ky.

...eor. Caspari, of William Kendrick's ... spending a few weeks in the east ... pleasure trip.

...wi... to the growth of their watch re...department, L. Huber & Son have ...d necessary to add another work-...

... Wolf reports that there is an in... call for vanity bags this season. ...e ...ntaining powder books, coin purses ...brow pencils are in great favor ...he fair sex, it appears.

...w Irion has completed a year under ... partnership arrangement which he ...re into with his sons, William and ...t has worked well. The style of ... is now M. Irion & Sons.

...n C Kendrick, of William Ken... Sons, is contemplating a handsome ...ne on 1st St., near Ormsby St. It ...e cost $20,000 and is three stories ... brick. One of its features is a ...lor on the third floor.

...Southern Optical Co.'s quarters at ... Chestnut Sts. now contain the ...of the Kentucky Optical Co., which ...merly located on Chestnut St., be... St. The concerns are associated. ...olesale business of the institution ...ted to be growing.

...h rebate period of the Retail Mer...nt Association, of which all the retail ...e are members, will be from April ...y 14. During that period purchas... jewelry above a certain amount will ...eir railroad fares refunded. The ...rks well in the Spring, and even ...e during the Fall season.

...a Wiseman, head of the Southern Op...lo., who was dangerously injured in ...omobile accident many months ago, ...al to be about as usual, although he ...mps. His leg was crushed badly ...s broken in eight places. The news ...M. Wiseman's complete recovery will ...ived with pleasure by his friends.

...Wd has been received here of an acci...t hich befell T. A. Anderson, a jew... Bedford, Ind., who was terribly ...m by a gas explosion. The gas was ...d operating a furnace and he was ...wk when the explosion occurred. His ...r nd eyebrows were singed off and ...e n burned from his hands. His sight ...l e saved, however, and his recovery ...ected.

...Rogers & Krull are now settled in their ...tore, adjoining the Sellbach Hotel. ...onsidered one of the handsomest in ...uth. Its feature is a set of three ...s chandeliers, imported from Austria. ...of the chandeliers contains 48 incan...sct lamps, and when they are lighted ...ect is brilliant. All of the furniture ...olid mahogany, the cases being made ... Empire style. The store has a ...d of 25 feet, allowing fine display.

...According to the custom of the Ken... Legislature, which adjourned at ...fort, March 15, at midnight, the of...s of the two bodies were presented ...handsome jewelry. President W. H. ...of the Senate, was given a cut glass ...Clerk George H. Peters, of the Sen..., was the recipient of a diamond pin, ... his assistant, Jesse Alverson, was given a pair of diamond set cuff buttons. In the House Speaker George Wilson received a massive silver service, while Chief Clerk James E. Stone was given a silver pitcher, and his assistant, C. W. Longmire, a gold watch.

The Jewelers' Association, an organization within the Retail Merchants' Association, is preparing for renewed activity after a lethargy of several months. The organization is largely social, but it has done some excellent work along trade lines. Its officers are: George Rieger, president; Leonard Huber, Sr., vice-president; R. Baude, treasurer; J. V. Beckmann (manager of the R. M. A.), secretary. The directors are: G. W. Plinke, George P. Kendrick, Matt. Irion, W. J. Martin and C. W. Rompel. An outing on the river or in one of the parks is held every Summer.

Among the traveling men who have visited Louisville jewelers recently are: J. T. Griffith, Jr., Carter, Howe & Co.; H. R. Blackman, Enos Richardson & Co.; Rufus Holbrook, Sloan & Co.; J. B. Reed, the Shepard Mfg. Co.; Mr. Buffum, of J. A. & S. W. Granbery; Albert E. Motteram, Frank M. Whiting & Co.; Mr. Good, S. Cottle & Co.; Will Maclear, F. A. Hardy & Co.; H. A. Tiballs, of Mandeville, Carrow & Crane; Mr. Anton, Durand & Co.; Harry Osborn, R. Wallace & Sons Mfg. Co.; St. Elmo Coombs, the Paye & Baker Mfg. Co.; Charles L. Murphy, D. Lisner & Co.; Mr. Engellan, Krantz, Smith & Co.; Thomas E. Rogers, Riker Bros.; R. M. Sawyer, Shafer & Douglas; C. B. Bartlett, Whiting Mfg. Co.; William Roman, Manasseh Levy & Co.; D. E. De Voss, Meriden Cutlery Co.; C. H. Davison, Kohn & Co.; T. J. Hoefer, M. A. Mead & Co.; Mr. Veith, Henry Froehlich & Co.

Harrisburg, Pa.

P. G. Diener transacted business in Philadelphia, last week.

Herman Tausig is a member of the House Committee and treasurer of the Suburban Club, which gave a dance at the Metropolitan Hotel, last week.

The annual banquet of the Harrisburg Merchants' Association will be held in the Japanese room of the Metropolitan Hotel, March 24. P. G. Diener is treasurer of the association.

Three foreigners under the influence of liquor wrecked a $40 show case at the pawnshop of Cohen & Sons, last week, because the proprietor refused to sell them a revolver. One of the men was subsequently arrested.

This is the week of March Criminal Court. Among the defendants listed for trial is Myer Baturin, now a bankrupt, who will have to answer to two indictments—one charging receipt of stolen goods and one charging the secretion of property.

Permission having been obtained from the School Board for the placing of a public clock in the tower of the Camp Curtin building, the promoters, who have a fund of about $300 to start with, held a meeting, last week, and received bids from two clockmakers, each calling for about $1,000 expenditure. It was decided to call it the Camp Curtain memorial clock in honor of the famous mobilization camp of that name during the Civil War. No decision was reached as to the illumination of the clock. Another meeting of the promoters will be held March 30.

Lancaster, Pa.

J. Fred. Crane, of Mandeville, Carrow & Crane, spent several days in Lancaster last week.

Willis B. Trusser, Philadelphia, was here, last week, attending a meeting of the directors of the Non-Retailing Co.

Dr. C. A. Lichtenstein, a New York eye specialist, was at the Watt & Shaud store all last week, examining eyes.

Harrison Lippy and E. Harvey, watchmakers, late of Lancaster, have taken position at the Columbia Auto Speedometer Works at Sunbury, Pa.

Jacob Ziegler, late with George L. Parker, Rocky Mount, N. C., has taken a position with the Douglas Jewelry Co., Brenton, Ala., and will manage a store of that firm near Brenton.

A. K. Brubaker, Columbia, is enlarging his store by the addition of a room in the rear. He will add an electric polisher, magnetizer and electric plating machinery. He will also manufacture rings.

After April 1 the Kern jewelry store, Mt. Joy, which has been in existence for over half a century, will be closed out. It was first conducted by Herman A. Kern, and later by his son, Clarence Kern.

Charles E. Bowman, of Ezra F. Bowman's Sons, returned home March 15 from a three weeks' trip to Porto Rico. He is of the opinion that there are good openings for skilled watchmakers in Ponce and San Juan.

Ira Booz, a young man sentenced to the Huntingdon Reformatory, last week, for several robberies, admitted robbing Groff & Wolf's store some months ago of about $500 worth of stock, which included a lot of jewelry.

W. W. Appel & Son, jewelers and opticians, have taken possession of their fine new store at 131 N. Queen St. The junior member of the firm, Percy Appel, after returning from a business trip to Chicago, was in New York, last week, buying stock. The firm was burned out in the big fire on N. Queen St., early in February.

The following were among the jewelers who were recent visitors to Lancaster: E. P. Zane, Christiana, Pa.; Edward D. Gensens, Toledo; S. H. Miller, Mt. Joy, Pa.; Levi J. Miller, Ephrata, Pa.; Harry R. Wertsch, Lititz, Pa.; N. W. Pinkerton, Manheim, Pa.; Fred Kaufhold, Columbia, Pa.; Dennison P. Baden, Alegheny, Pa.; P. W. Morrison, Detroit, Mich.

The following traveling representatives visited Lancaster, recently: E. W. Allen, Day, Clark & Co.; C. G. Cushman, Reed & Barton; J. P. Lane, the Keller Jewelry Mfg. Co.; J. Fred Crane, Mandeville, Carrow & Crane; Mr. Stecker, Rosenweig Bros.; M. Bauman, M. Bauman & Co.; E. T. Miles, Biggins-Rodgers Co.; Ferd. Levy, Korones Bros.; H. C. Kionka, H. C. Kionka & Co.; J. Edward Barth, Depasse Mfg. Co.; H. A. Wintermute, the William Bens Co.; B. J. Cooke, B. J. Cooke's Sons; H. G. Payne, International Silver Co.

Important Announcement!!!

W. H. BROKAW, Jewelry Auctioneer, 14 Maiden Lane, New York City, will conduct all sales in future *personally*. If you engage Mr. Brokaw you will not get a substitute at the last moment.

I give below a letter from Mr. R. L. Keplinger, Franklin, Pa.:



Mr. W. H. BROKAW, New York City.

Dear Sir:—At the conclusion of our auction sale which you conducted in so highly a successful manner, realizing a profit of over 20 per cent. above th of the goods and disposing of all our hard stock, in addition to making many customers for our store, we know from our experience in this sale, which has attended by the leading citizens of our city, that your extensive knowledge c merchandise and the gentlemanly manner in which the sale has been conducte always bring success. We take great pleasure in recommending you to any c brother jewelers who may wish for your services. Yours very truly.

R L. KEPLINGE

The Most Widely Known and Successful Man in the Business

Sales conducted for Established Jewelers to their financial advan and their good name and reputation left unsullied.

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References furnished on application. All correspondence str ly confidential.

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PATENT DEPARTMENT

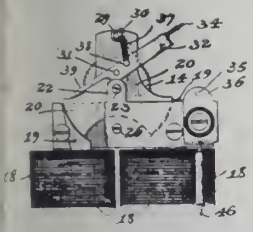
IC S CONTAINED A LIST OF THE LATEST PAT-
GRTED BY THE UNITED STATES AND GREAT
N HE UNITED STATES PATENTS THAT HAVE
ED TH REGISTERED TRADE-MARKS.]

U TED STATES PATENTS.

ISSUT OF MARCH 15, 1910.

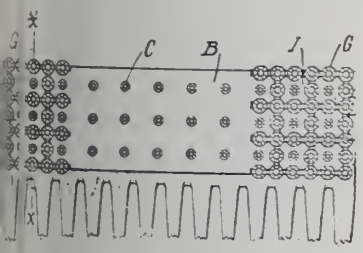
O MOTOR FOR CLOCK MOVEMENTS
THE LIKE. Sylvanus W. Bramley,
Filed June 28, 1909. Serial No.
2.

or clock movements and the like,
ation of an electromagnet and its arm-
lectric circuit in which said magnet is
a spring tensioned by said armature
agnet is energized, means for transmit-
nergy of said spring to the mechanism
ven and movable contacts in said



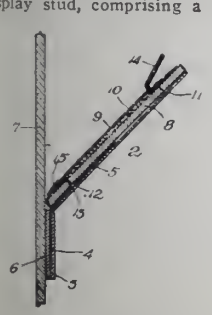
cuit, a spring normally tending to sep-
movable contact from said fixed con-
means controlled by the attractive influ-
e energized magnet for prolonging the
t of said contacts until the spring-
movement of said armature has been

92 JEWEL-MOUNTING. Zare White,
Providence, R. I. Filed June 17, 1909. Se-
No. 502,662.
ticle of jewelry, the combination with a
ng the body of such article, of a strip
color than the base fixed to the base,



rality of ornaments resting upon the face
ip and settings for said ornaments with
through which said strip is exposed.

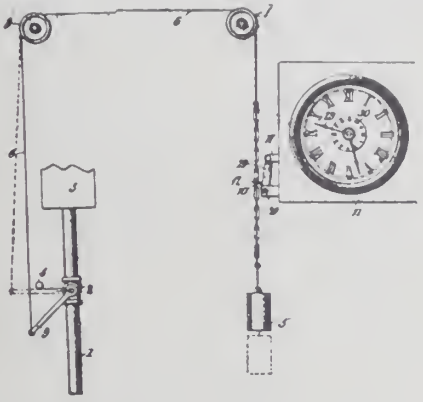
JEWEL-DISPLAY STAND. George
Rueckert, Providence, R. I. Filed July
909. Serial No. 505,316.
-display stud, comprising a base adapted



ured to a window pane or the like, a pad
rovided with means for supporting the article to be displayed, and a projecting tongue secured to one of said previously mentioned parts for removably engaging the other of said parts for maintaining said pad portion supported by said base.

952,195. TIME-CONTROLLED HEATING SYSTEM FOR LINOTYPE MACHINES. Arthur A. Hill, New York. Filed May 25, 1909. Serial No. 498,305.

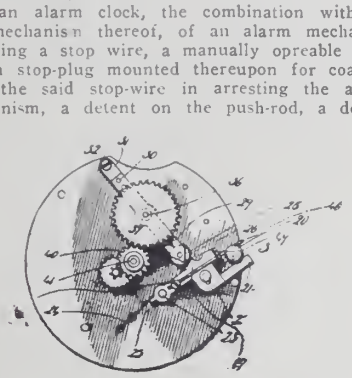
In combination with a gas burner, a valve controlling the supply to said burner, a weight, a flexible connection between said weight and valve, a projection upon which said weight may be suspended, a pivoted normally inclined arm carrying said projection, a clock having a notched wheel



moving with one of the hands thereof, an escapement released by said notched wheel, an escape wheel, a gear train adapted to be moved by said weight and controlled by said escapement, a crank connected with one of the axles of the gear train and a link connecting the crank with said inclined arm whereby when the weight moves the train the inclined arm is shifted and the weight is permitted to fall and open the valve.

952,212. INTERMITTENT ALARM CLOCK. Wilson E. Porter New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Jan. 3, 1910. Serial No. 536,167.

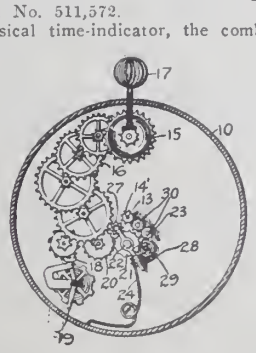
In an alarm clock, the combination with the time-mechanism thereof, of an alarm mechanism including a stop wire, a manually opreable push-rod, a stop-plug mounted thereupon for coaction with the said stop-wire in arresting the alarm-mechanism, a detent on the push-rod, a detent-



lever coacting with the detent for holding the push-rod in its operating position, and means operated by the time-mechanism for automatically moving the said lever into position for releasing the said detent preparatory to sounding an alarm.

952,370. MUSICAL TIME-INDICATOR. Philip Simpson, New York. Filed Aug. 6, 1909. Serial No. 511,572.

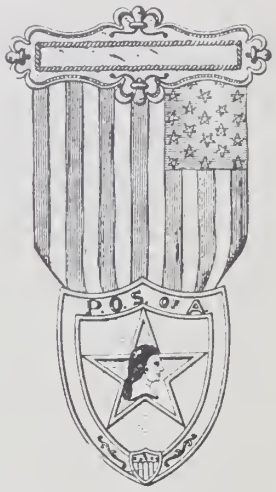
In a musical time-indicator, the combination of



a shifting dial, of a hand, clockwork, means operated by the clockwork for driving the hand by different intermittent movements, and shifting means between same and the clockwork for changing the movement.

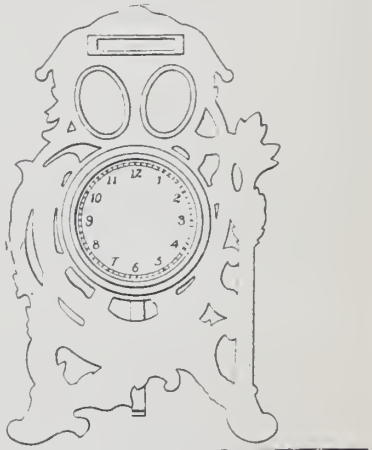
DESIGNS.

40,573. BADGE. Charley H. Stees, Philadel-



phia, Pa. Filed Dec. 16, 1909. Serial No. 533,494. Term of patent 14 years.

40,574. CLOCK-FRAME. Giuseppe Cannata,



Chicago. Filed July 29, 1909. Serial No. 510,346. Term of patent 14 years.

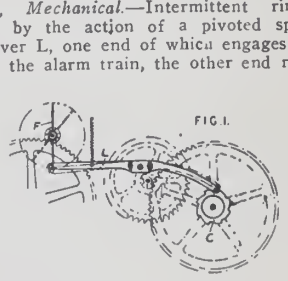
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF FEB. 23, 1910.

23,106. CLOCKS. E. Fattorini and J. E. Fattorini, Yorkshire. Oct. 30.

Alarms, Mechanical.—Intermittent ringing is produced by the action of a pivoted spring-controlled lever L, one end of which engages with the fan F of the alarm train, the other end resting on



a cam-wheel or snail C on the third wheel arbor or the scape-wheel arbor of the time-train. The alarm mechanism is stated to be applied to pendulum clocks.

23,259. HAT-PINS. A. Tebbitt, Paris. Oct. 31. (Date applied for under Section 91 of Patents, etc., Act, 1907, June 17.)

For maintaining the parallelism of double-pronged hat-pins, the prongs are mounted in tubular holders *c*, *c*¹, Fig. 3, which may be

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Vacheron & Constantin

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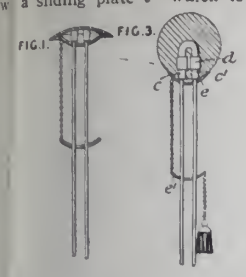
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Jewelers' Circular Publishing Co.

th d by the bridge-piece *d*, and are pro- w a sliding plate e^1 which is attached to



late *e* fixed at the head. Fig. 1 shows ive form of head.

0 ENS. J. J. Mead, Brooklyn, N. Y., U. . Nov. 2 (Date applied for under n 91 of Patents, etc., Act, 1907, Nov. 17.)

lf-filling fountain-pen of the type in iston *e* slides in a barrel *a* open at both in which the piston is attached to a ming one part of a telescopic rod, the *h* being fitted with a pin *i* engaging slot f^1 furnished with a notch in the said slot is provided with a notch f^2 at and has a pin *g* on the barrel working part *h* being formed with a reduced which is a tight sliding fit in the

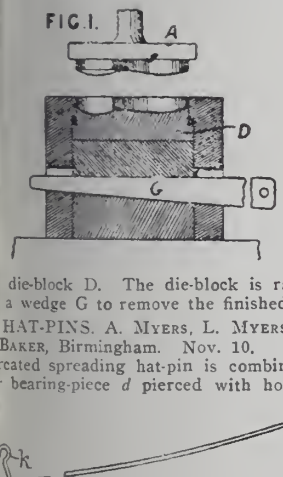


fill the pen, the sleeve *h* is drawn position shown, rotated to engage the the upper branch slot f^2, and pushed barrel *a*. It is then withdrawn with the ed in ink, the pin *g* on the barrel *a* e motion. On turning the sleeve *h* in te direction, the stem *f* is locked to the and disengaged from the sleeve *h*, so latter can be pushed on to the barrel isturbing the stem *f*. An air vent *j* in *h* allows escape of air from above the the top of the stem *f* being closed to ush end with the sleeve *h*. The point in one piece with the barrel *a*, and the h^3 is the same diameter as the barrel to ush joint.

ISSUE OF MARCH 2, 1910

6 MAKING SPOONS AND FORKS. A. TON and W. Alexander, Sheffield. 7.

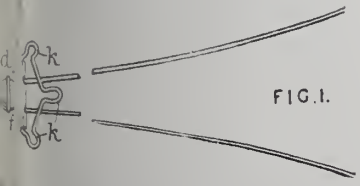
forks or the like are punched, shaped, esired, ornamented at one operation by the apparatus shown in Fig. 1. The he die A first cuts out a blank and then, g further, presses the blank into shape



die-block D. The die-block is raised by a wedge G to remove the finished article.

HAT-PINS. A. Myers, L. Myers and F. Baker, Birmingham. Nov. 10.

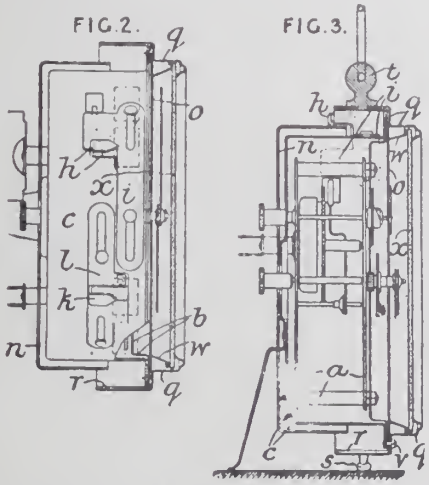
reated spreading hat-pin is combined with r bearing-piece *d* pierced with holes *e*, *f*,



tally held in the wire mount *k*, by which ured to the hat.

3 CLOCKS. G. Kern, Peru, Ill. U. S. A. v. 12.

Cases.—In an alarm clock, the back of the case is covered by the bell *n*, and the front portion by a frame-ring *q* which is attached to a flange of the case *c* by screws *v*. The dial *o* and the edge of a plate-ring *b* which supports the framework *a* of the clock-movement are clamped between the ring *q* and the case, lugs on the dial engaging in holes in the ring *b* and in the flange of the case *c*, to hold the parts in correct position. The arrangement is such as to render the clock-work easily accessible. The ring *q* holds the rim *x* and the glass *x* in position, and its outer edge, to which the feet *s* and the pendant *t* are attached, is strengthened by a ring *r*. A slide *l* on the case *c* is adapted to cover an aperture through which the hammer works, and carries between the bell and the frame-ring *q* an index arm *h* which is movable over a suitably-marked portion of the ring. Another similar slide *l*, having an index *k*, carries a pin which works through a slot in the casing and controls the alarm mechanism.



Applications for British Patents, Feb. 14-19.

3,546. NEW EAR CLIP. W. W. Kenworth, Cheshire.

3,694. NEW OR IMPROVED DEVICE FOR FASTENING VEILS TO LADIES' HATS, ETC. C. R. Clegg-Hill, Liverpool.

3,778. IMPROVEMENTS IN GEOGRAPHICAL CLOCKS. J. B. Olinger, Kingston-on-Thames.

3,778. FINGER-RING SPECIALLY APPLICABLE FOR CARRYING PARCCELS. H. H. Powell, Liverpool.

3,838. IMPROVEMENT IN BAGS, ENVELOPES, CARRIERS, WALLETS, PURSES, FOLDING-CASES AND THE LIKE. G. F. Willetts and J. F. Willetts, Surrey.

3,865. RECEPTACLE FOR CONTAINING JEWELS, TEA, ETC. A. R. Page.

3,872. CIGARETTE CASE. T. Wilcox, Birmingham.

3,890. CIGAR OR CIGARETTE CASE. D. Hogg, Liverpool.

3,903. HAT-PIN. W. Redmond, Liverpool.

3,919. SCARF-PIN. H. Kerschle, London.

4,122. IMPROVED ESCAPEMENT FOR PRECISION CLOCKS. W. A. Granger, London.

4,155. DEVICE FOR HANDLING CIGARETTES, CIGARS, ETC., WHILE BEING SMOKED. P. Warnford Davis, London.

Complete specifications accepted.

1909.

3,735. DEVICE FOR OPENING LETTERS, ETC. McCrum.

4,179. COMBINATION BRUSH AND COMB. Turton.

4,484. PROTECTOR AND ASH-CONTAINER FOR CIGARS, ETC. Macnaughton-Jones.

5,687. ELECTRICAL ARRANGEMENTS WITH HOROLOGICAL PENDULUMS AND BALANCES. Prior.

11,174. HAT-PINS AND SIMILAR FASTENERS. Shaw.

21,296. SPECTACLE FRAMES. Pfeiffer & Horst.

27,695. BARRETTES OR FASTENINGS FOR THE HAIR. Bechtold.

1910.

1,845. COMBINED BRUSH AND COMB. Kohler & Bleiker.

Applications for British patents, Feb. 21-26.

4,220. IMPROVEMENTS IN HAT-PINS, COLLAR STUDS, BUTTONS, SLEEVE-LINKS, ETC. Walter Brown, Birmingham.

4,310. IMPROVEMENTS IN APPARATUS FOR TESTING FIELD GLASSES, ETC. C. V. Drysdale, London.

4,354. CANDLESTICK. A. J. Riley, Birmingham.

4,373. CASES FOR HOLDING AND DISPLAYING RINGS AND OTHER ARTICLES OF JEWELRY. A. Homer, Birmingham.

4,656. DEVICE FOR SECURING CRAVATS. E. Paur, London.

4,703. BOS THAT CAN BE UTILIZED AS A WATCH CASE. F. Stickler, Trealaw.

4,714. IMPROVEMENTS IN UMBRELLAS, PARASOLS, ETC. J. F. Bilkey and J. H. Bentley.

4,812. IMPROVEMENTS IN CLOCKS. Vereinigte Uhrenfabriken von Gebruder Junghans and Thomas Haller Akt. Ges., London.

4,903. PROCESS OF MANUFACTURING KNIVES, FORKS, ETC. A. Dorschel and F. Bruicker, London.

Complete specifications accepted.

1909.

8,070. CLOCKS AND WATCHES. Curties.

18,552. UMBRELLAS. Macfarlane.

22,389. HAT-PIN SHEATH.

1910.

MANUFACTURE OF ARTICLES OF JEWELRY. King.

Complete specifications open to public inspection before acceptance.

1909.

17,212. MEANS FOR COMPENSATION-CLOCK PENDULUMS HAVING AN ALTERNATING ROTARY MOVEMENT. Grivolas, Jr.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for The Jewelers' Circular-Weekly by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired March 14, 1910.

493,260. WATCH CASE SPRING. N. J. Felix, Brooklyn, N. Y.

493,468. LINK CUFF BUTTON. W. Ballou, North Attleboro, Mass.

493,508. WATCH-REGULATOR. W. M. Matheson, Waltham, Mass.

493,584. STEM WINDING WATCH. D. Gruen, Columbus, O.

Glaziers' Diamonds Wanted.

Washington, D. C., March 16.—The General Supply Committee is calling for proposals until April 5 for 38 glaziers' diamonds, of which a sample will be required.

The two lectures recently delivered by Mr. Duncan, of the Waltham Watch Co., before the Colorado Horological Society in Denver, were listened to with much interest. The first lecture was largely historical, and treated of the development and evolution of watch construction. This portion of the lecture showed the development of the timepiece from its crudest form up to the present perfected watch. The illustrations of machinery used to turn out the modern watch were particularly interesting. The lecture on the second evening dwelt upon timing and adjusting. About 200 watchmakers attended each meeting, many coming from adjacent towns. A banquet was given in honor of Mr. Duncan, after the last lecture. About 30 plates were served and several speeches of timely interest to watchmakers followed. Mr. Duncan told the society that it was the fourth organization of its kind in the United States and that in point of membership it ranked second out of the four.

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog is listed. Serial numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

ELGIN NATIONAL WATCH COMPANY,
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THE HOROLOGICAL REVIEW

ags Frequently Met by Young Watchmakers.

Written expressly for The Jewelers' Circular-Weekly by C. Reisner.

nued from issue of March 16.)

BALANCE TRUING.

ou ever consider what great im-rtance it is to have the balance rue in flat and round?" he began. a pity that every repairer could ght to realize how essential is a rue balance, especially now, when s h a valuable factor. It should be ch repairer's aim to regulate his s accurately as possible, and the f a watch can only be obtained scrupulous attention to the bal-hairspring."

ce that is out of true appeals to same light and affects the watch tionately the same manner as an nb affects a human being. A per-be in a perfectly healthy condi-yet a single toe on his foot, if in-l deprive him of his natural gait. ith a watch; it may be thoroughly d, the end-shake and depthing put ass condition, the escapement and ivots in tip-top shape, and yet if e operation of the balance truing ed the watch will be deprived of ons as an accurate time recorder, he labor heretofore put into the h the object of affecting such re-be fruitless.

truing a balance it should be as-whether the balance is not too er to the pallet bridge or to the ock; after determining this true e in the most specious direction. circumspection will often save less labor. How often does it a hasty practitioner that he must balance several times in order to requisite height?"

re right," nodded Milthau, em-. "I also have great difficulty operations, especially on thin tches, where the space for the limited."

uickest method known to me of the exact height for the balance," kins, "is the following:

the balance in the watch and ad-eight of one balance arm so that ot strike the pallet bridge; put nce into the truing calipers and balance according to the sample arm. The balance should not be removed from the calipers for bending purposes, as is the custom of many repairers, for that procedure is only a waste of time and confuses the operator, making him doubtful as to which part of the balance to bend. A balance may be bent into shape in the calipers without the slightest danger to the

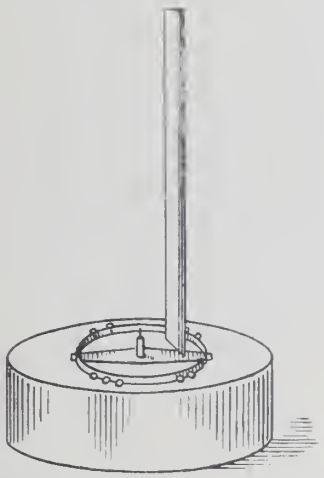


FIG. 3.
Stretching a balance arm.

staff. Precaution, however, must be taken to have the holes in the caliper points large enough to receive the cones of the balance staff so that the pivots may be protected. The difficulty in truing a balance in the round is somewhat different from that which besets us when truing in the flat. No matter how poor a balance may be in quality it can invariably be trued perfectly flat, but a balance with unsymmetrical arms will puzzle even the best of workmen.

"This error often occurs when a new balance staff is fitted. If the repairer is not very careful in selecting a staff with a shoulder to fit friction tight into the balance this defect will become unavoidable, as the punch with which the undercut of the shoulder is burnished over will force the balance to one side of the staff. In such cases the operator must stretch the shorter arm in order to make it conform with the other.

"This may be done by placing the balance on a steel block, as shown in Fig. 3. Put a tapered punch on the balance arm close to the rim and tap it slightly with a hammer. The stretching should be done very slowly, and frequent trials in the calipers will lessen the risk of stretching the arm more than is necessary. It would be of great benefit to repairers to practice such operations on old balances, and after the eye has been inured to notice little defects in balances it will be an easy matter to correct them. The result in the timekeeping of the watch will more than compensate for the time given to the operation."

"Well said, indeed," remarked Milthau. "It is only too bad that you cannot convey your ideas to the trade at large so that more of the watch will more than compensate some of your experiments."

It always seemed very curious to me that young watchmakers do not strive more eagerly to become experts in their profession, and fail to realize that to be only one of the average in our trade means a continuous and monotonous grind, whereas for the man above the average the work is more pleasant and the opportunities for advancement are numerous.

(THE END.)

From Old Subscribers.

GENEVA, Switzerland, March 9, 1910.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

DEAR SIR:—We have read with much interest the article concerning the "Development of Watches from Ancient to Modern Times," published in your Anniversary Number, Feb. 2, and we take this opportunity to compliment you upon your publication, which may be classed among the most interesting and most handsome issued in the interest of the watch trade.

We would like to add a point to your description and to rectify a slight error. Speaking of the invention of the lever escapement by Mudge, about 1765, we would point out that this escapement would only have remained theoretical had it not been improved and made practical by our Georges Leschot, who, in 1825, introduced the "tirage," or locking of the pallets on the lever.

The manufacture of watches was facilitated by the introduction at the factory of Vacheron & Constantin in 1835 to 1837 of a complete series of mechanical tools. This factory turned out in 1838 the first watches ever made mechanically.

Yours very faithfully,
VACHERON & CONSTANTIN.

WALTHAM WATCHES



COLONIAL SERIES
Riverside Maximus
Enamel Dial

COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver Finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these goods for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.



All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

Famous Marfels Collection Sold to Prominent New Yorker.

(Continued from issue of March 16.)

WHILE the efforts to raise the watch, especially that of the fair sex, again position of a fine piece of jewelry—ion to its good timekeeping quali- course—have not been very numer- markedly successful, the fact cannot d that there is a growing tendency to e watch again a thing of beauty. on, not entirely unjustified, that a rn in a dangling position and serv-



GOLD RING WATCH.
diamonds. Louis 16th period. About 1780.

he same time as an article of per- dornment could not be relied on to urate time probably has contributed d the advance of the movement, but e will surely come when the plain ill again assume an ornate appear- The contemplation of the old master- n this line may do its share to stimu- manufacturer into action and create essary desire with the public.

ther reason, perhaps, why many do not yearn for a handsome new is because they have formed a curi- d often sentimental attachment to ld one, however plain it may be. atch when carried for years becomes friend from which we separate very



GOLD ENAMELED WATCH.
repeating device, in enameled extra case, d with diamonds. Signed, J. Perigal, London.

elastly; thus, too, old watches, older ar an ourselves, recall to mind their own- rs years, yes, centuries agone, who have or since trodden their last journey.

re you ever gathered in a small co- et of friends where each one had some an ote to tell connected with his or her wa; how this watch was the first and only ever worn by the owner; how another descended perhaps for several generations from father to son or mother to daughter; this a present from a golden-haired, laughing-eyed elder sister who languished for a while and then departed for that land where there is no time; again, among the company is one who proudly displays a magnificent repeater presented him for services rendered to his lodge, and when his turn comes, another draws forth a fine chronometer, and with all the modesty he can command details how it came to him through doing a heroic deed—saving a life



EGG WATCH WITH ALARM.
In finely engraved partially gilt case. Exquisite pierced work. Time, about 1650.

or standing at his post in peril of imminent death.

Touching episodes in the lives of men and women connected with their watches are often made public. One of the latest of these is told of our present pope, who has but recently emerged from local obscurity to become in a way one of the foremost men of the age.

A man of modest mien and desires, he has the burden of greatness absolutely thrust upon him. As the story goes, not long after the papal coronation, Mgr. Scalabrini, Bishop of Piacenza, was received in audience by his holiness. Just before the close of the interview, Pius X. drew from the folds of his mantle an old, discolored nickel watch. The wily bishop noticed it and smiled. No doubt it struck him as rather singular to see the head of the church so poorly provided in the way of a timepiece. Being a friend of long standing with the quondam Cardinal Sarto, he ventured the offer to exchange his splendid gold chronometer for the insignificant watch of the holy father. "We shall both be the gainers thereby," he asserted. "Hardly both of us," responded the pontiff in his mild and condescending way. Then with a passionate fire in his eye, he asked: "Would you separate me from my old watch? Never! It is more to me than all else beside. It is a memento of my darling mother and told the hour of her death.



WATCH MADE ABOUT 1700.
Has a movable scene, showing a tournament with gold enameled knights on horseback. Masterpiece of goldsmithing.

It is of incalculable value to me, nor would I part with it for any earthly thing!"

There are a good many collections of antique watches, and almost every museum of note has some specimens on exhibition,



GOLD ENAMELED WATCH.
With scenes from the history of Antony and Cleopatra. Signed, G. Gamod à Paris. Time, 1650.

but none exceeds in beauty and value the marvelous collection of Carl Marfels, who has spent a lifetime and large sums of money in bringing together a group of specimens that were the envy of every collector of objets d'art. His was not a col-

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Should include something suitable for the **Man of the House**

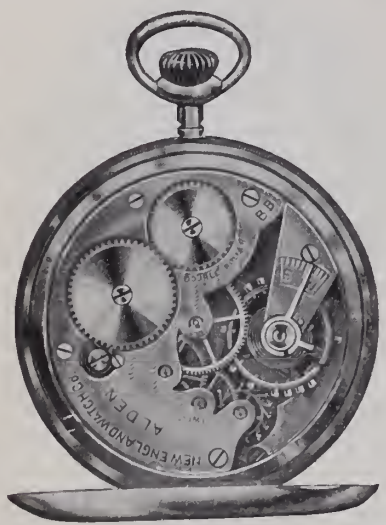
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ntended to show the evolution of ti piece from the horologist's view- t, t one that had been assembled for b ty and artistic value of the cases, lance cocks, etc.

l be interesting to learn how Mr. became a skilled collector. Travel- a large house dealing in watch ma- he was one day requested by a pick up any old watches that me his way. Going from place to the regular pursuit of his business, ng in contact with watchmakers d small, he succeeded in buying up umber of antiquated watches, which arded to his friend. It is hardly y to remark that from time to time also offered other curiosities and

Upon one occasion a customer him an old enameled dial for two



SILVER NECK WATCH.

old dial and hands. Rim has fine orna- fter Theodore de Bry. Beautiful engrav- gned, J. Vautvollier. Time, 16th century.

ar (50 cents), which he finally pur- as merely to please him.

n returning to his hotel, and while g for his dinner, he suddenly thought purchase and drew the dial from his to examine it more closely. Seated same table was a gentleman who him and inquired where he had the antique, offering at the same ve marks for it. Taking it as a joke, arfels was about to accept the profit- ffer when the proprietor of the hotel upon the scene and increased the offer marks. After some further bidding ch of the contestants Mr. Marfels asked them what they intended to do t if he should part with it. The first answered evasively, while the hotel- acknowledged frankly that he de- to make a present of it to one of his , who was a director of a trade mu- Such a worthy disposition of it in- ed the lucky possessor of the find to with it for 20 marks offered. Later he ered that it was practically worth- ut this little scene impressed upon his the fact that anything, however in- cant, may find a lover.

hout any knowledge of art at the he endeavored by patient study and ted visits to museums to enlarge his ledge and educate his taste. In this then, he learned, little by little, to dis- sh between a merely old watch and an old watch of really artistic value, and slowly gathered together the marvelous collection of old timepieces, every one of which is a work of art par excellence, and which received the gold medal at the horological exhibition held at Nurnberg in honor of Peter Henlein, the inventor of the pocket watch, to whose memory a monument has been erected there.

We are aware, of course, that these watches are not notably exact time keepers, for precision in timekeeping was at that time only expected of the stationary pendulum clock. Indeed, it was not until the 19th century that any serious and successful effort was made to compensate the balance of a watch so that it would rival its staid old competitor, the wall clock, in precisely ticking off the seconds.

Made entirely by hand, they did all that was expected of them and were in every way worthy of the exquisitely embellished cases which covered them. In a word, they were made for display, and if they incidentally told off the fleeting hours of the day and night with a reasonable approach to exactitude, so much the better.

The race for wealth, paramount above all other aims in life, has become so much hotter during the past century without extending the time of reaching the goal that the seconds of the day are now important. The time and labor formerly expended during those easy-going years upon the decorations of the case, the dial and the cocks, have been transferred to the moving parts, and we are pleased to state that astonishing progress has been made in the accuracy with which our ordinary watches keep time. Nowadays the most expensive men's chronometers are housed in the plainest of cases. They no longer appeal to the eye but to the sensitive system of the active business man, whose minutes may mean fortunes won or lost.

We find it hardly necessary to expatiate *in extenso* upon the artistic ornamentation of each piece of this wonderful collection. We have but to consider the decorative effects with pearls, gems and jewels, the enamel work, the repoussè and embossing technics, the use of gold in four colors, the Neubert and filagree work, the vernis Martin and other styles and modes of embellishment that were applied to these little masterpieces, to form an idea of the beauty of them and at the same time of the high perfection of the decorative arts in former centuries. Then each man worked only with one aim in view, that is, to create a chef d'oeuvre, regardless of the time and labor it required, which might have been entirely out of proportion to the emolument. We have old watches with enamel paintings bequeathed from the 17th century that are marvels of beauty never since approached, and it may be truly said that the artistic skill displayed during the 16th and 17th and 18th centuries in the ornamentation of the cases cannot now be excelled.

Every specimen of this rare collection is deserving of special mention and a thorough description, but lack of space forbids such an undertaking. They must be seen and appreciated with one's eyes to be able to appreciate what miracles have been worked in this branch of art. Some of them are of the greatest variety on account of their size, construction and shape, such queer forms as guitar, harp, mandolin, tulip, drum, sea shell, book, lantern, balloon, pen-holder, butterfly, cross, pyramid etc., being represented, while others are notable for the material used, as smoky topaz, agate, jasper, ivory, porcelain, etc., outside of gold, silver, enamel. A number have movable figures or scenes and musical attachments, gongs, etc.

In the early days every visible part of the movement also received its mede of ornamentation, but particular care was devoted to the balance cock, which was the most prominent stationary figure in the watch. One cannot fail to be enchanted when one sees with what care the filing and graving was done, when one mis-stroke would have ruined the labor of weeks and months.

We present herewith to our readers some



NECK WATCH IN ROSE AGATE CASE.

Mounted in gold with relief enamel. Signed, Charles Bobinet. Time, about 1650.

illustrations of handsome specimens of this collection. It need hardly be stated that a picture can but give a feeble idea of the beauty of the originals. But since so many valuable and interesting art objects are passing into the possession of rich American art lovers, it is possible that at some future date the American public may be able to admire these creations of a by-gone period in some museum on this side of the Atlantic.

As a matter of fact, a portion of the original Marfels collection has already been in New York for some time. One of the cases in the Gold Room at the Metropolitan Museum contains an interesting exhibit of fine antique watches loaned by Mr. Sternberger, the banker. Some of the finest specimens were acquired from Mr. Marfels prior to the aforementioned sale of watches to Mr. Seligman.

The fourth annual entertainment and reception of the Standard Watch Factory Relief Association was held one evening, recently, at Columbia Hall, Jersey City, N. J. The Marlowe Dramatic Club presented a two-act play in which J. Buettner, foreman of the pinion department, who is president of the club, played the leading part and proved to his friends that he fully deserved the title which he held for many years as the "actor watchmaker." The dance which followed the entertainment was well attended.

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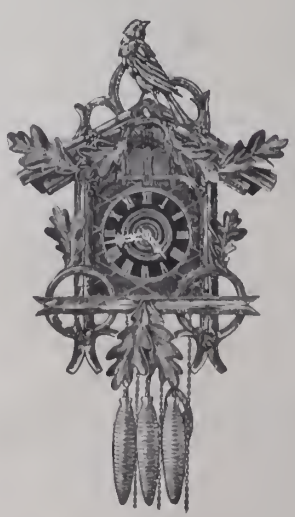
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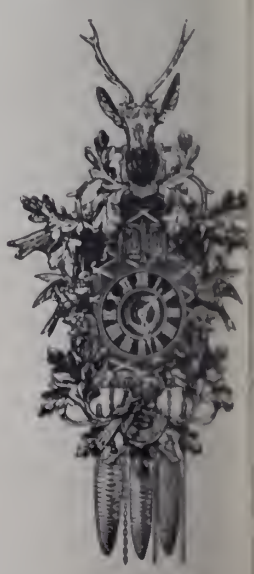
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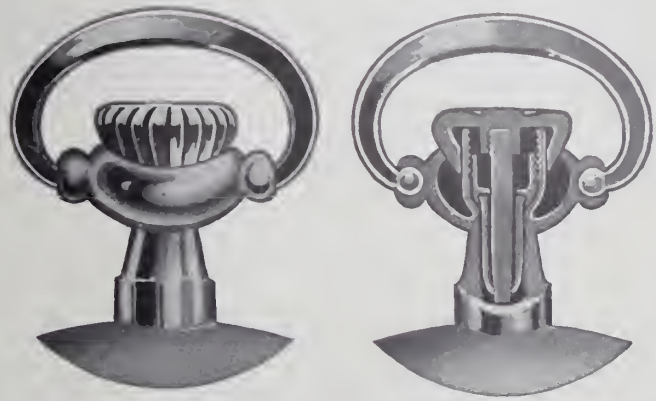
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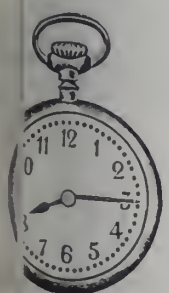


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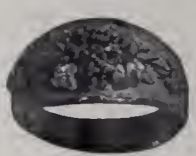
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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Store Service—Its Influence as a Business Builder.

Written expressly for The Jewelers' Circular-Weekly.

THIS is emphatically an era of progressive methods. The demand of the day is for superlative quality in service as well as in material. An up-to-date equipment is of greater importance than location, in the commercial world, for demand is everywhere. People have learned the difference between garret and parlor service, and they expect the retailer to supply the difference without being required to.

There is an æsthetic influence in moderate luxury that often renders it the best salesmanship of all for the retailer of high-class goods. One enters a jewelry store, as a rule, in a season of comparative leisure, when the ideals of refined taste are uppermost. There is time to appreciate little touches of elegance that would ordinarily not appeal, and a disposition to expect them. The imaginative faculties are in a receptive humor wherein surprise is hardly possible, but the most elaborate luxury is none the less enjoyed. It is the time of all others for making use of the suggestive element in advertising and for making it the most successful medium of all. The artistic atmosphere, the scheme of elegant arrangement, produces a similar condition in the human mind and renders the customer less willing to permit any lack of harmony between his luxurious surroundings and the purchases he takes away with him.

Convenience must, of course, be a first consideration in the arrangement of any store, and this does not refer to the convenience of the employes only. Every customer has a right to expect comfortable arrangements for his own use. He is entitled to the privilege of good light, the best that can be obtained; of convenient mirrors, etc., but all this is not enough.

Somewhere the customer has seen a store wherein the luxury of the most artistic home is introduced, and it appeals to him. He likes to drop in where he finds it. If his own home has accustomed him to it he imbibes a special feeling of attachment for the establishment that supplies him with home comforts in the midst of commercial woes. If his usual surroundings are of a more meager pattern he likes to see how well he fits into this higher type of life, and it puts new ideas of increased elegance into his mind at the very time he is making his purchase.

It is, of course, possible to bring the store beyond the capacities of its management in the matter of modern fittings. Methods, equipments, all lack effectiveness unless there are the proper men to go with them. There are doubtless many stores where $500 equipments are giving $5 service because of the 50-cent men who are back of them. It is useless to put the fine engraver's tools into the hands of the stone mason, and it is well, before expensive equipments are installed, to ask the question, "Am I getting the best there is out of what I have?"

But even if there has to be a negative answer (and there surely will be, if it is a truthful one), it should rather be a spur to the man than a curb to his equipment. No one can ever hope to get all that is possible out of life or any of its parts, and the man who refuses to advance until he has exhausted all the possibilities of his present condition will never advance.

There must always be a certain amount of unused reserve force. The man who uses this to the most profitable point is the one who does not cavil at the waste of a few unexhausted possibilities in an equipment that is falling behind the times, but who labors to keep his place of business up to the minute in its luxuries as well as in its necessities, and who then bends every energy to the task of fitting himself to the full capacity of his equipment.

A contest was recently held at Aberdeen, Wash., by Samuel J. Steiglitz, the jeweler, in which a diamond ring was presented to the person writing "Steiglitz, Reliable Jeweler" the greatest number of times on a post card. The ring was secured by Miss Nellie Sargent, who wrote the three words 1,570 times.

Exhibited in the show window in the store of Albert Kamp, Ossining, N. Y., is a saber and scabbard of fine workmanship which was presented to Capt. Jenkins of Company C, 71st Regiment, N. G. N. Y., at the armory in New York, a short time ago. Displayed with the saber is a photograph of the members of Company C in their service uniforms.

No One "On the Job."

(From *System.*)

"IS my watch ready?" asked . of a large jewelry st re i phia, as he stood at the r p ir c

The clerk fumbled his card then he spent several minute rack on which a hundred wat s hanging.

"It isn't here," he said. "I'l to the workroom."

A moment later he hung up th "Our foreman is at lunch," he s you drop in again?"

"I suppose I'll have to. But l could tell me when the watc ready. This is the third t here."

"I'm sorry," returned the c there's nobody upstairs who k thing about it. The foreman, y tends to all that."

So the customer depart d. temper and promising him self ever got the watch back he'd the store permanently.

Most persons have had s l ences. "Out at lunch" ties u transaction, when a proper organ a right record system would ma nite answer possible. Foremen tendents or managers carry rou heads the details that ought to where any clerk could se it at The little prejudices that ris annoyances do a business incalc

Effect of Modern Merchandizing Upon Jewelry Sales.

GOOD advertising sold $50,000 of automobiles in 1909—an jewelry business to quite an ext advertising by the jewelers. in get some of this back—if they g

Good advertising not only se but creates the desire for the goo Good advertising will help y u tain percentage of business tha' s fellow will get if you don't G tising means more business at a crease in expenses. Almost ev could do 25 per cent more bus the same fixed expense for rent, help, if he can only get it Go tising will and does get it.

Times are good, people are money—for what? For that thi advertised best, he it automobi pleasure trips or jewelry.

The Law and the Retailer.

By Bernhard Raymond, LL.B.,
of the New York Bar.

ntinued from issue of March 9.)

Holding Oneself Out as a Partner.

rson, though not a partner, may in
as third persons—creditors of the
e concerned—render himself liable
tner by so conducting himself as
nably induce third persons to rely
s representations and believe that
partner in fact. Certainly one can
plain if he is taken at his word.
re one will be held to such liability
wing elements must be present:
The alleged holding out or mis-
tion must have been made by
by his consent.
d—The misrepresentation must have
ended or be calculated to induce
plainant to rely on it.
.—The complainant to hold the per-
holding himself out to be a partner
ve relied on it.
—The complainant must have sus-
loss by reason of such representa-
d reliance.

Estopped From Denying.

arations made by a person that he
rested in a certain business, not only
him from denying his partnership
as against those who have sold
to the alleged firm on the faith of
arations, but are also competent evi-
of the existence of a partnership in
of others as to whom there may
een no estoppel. Griffin *vs.* Carr, 21
Div. 51.

rticular Holding Out is Necessary.

holding out must antedate the con-
and the plaintiff's knowledge of and
e upon his alleged connection must
oved as of that time, for otherwise
laintiff was not misled.
particular mode of holding out is
q'ed. If he knowingly consents to be-
epresented as a partner, he is liable;
is knowledge and consent may be in-
rl from acts and circumstances sur-
ing the transaction.

Lending One's Name.

e who for a valuable consideration au-
es the use of his name in a partner-
as if he was a partner therein, is lia-
les a partner to a subsequent creditor
e firm, and this although the creditor
gnorant of the arrangement and did
ive credit on the faith of his apparent
ction with the firm.
ie is held out by his own negligence
he should be held only to a creditor
has been actually misled thereby.
on *vs.* Secor, 61 N. Y. 456.

Power to Borrow Money.

partner as such has the power to bor-
money for the firm and pledge its
t. The firm is held liable for its re-
ent irrespective of the question
her or not it received the money. The
of course, must have been made for
rm and with that understanding, and
o the individual partner.

Effect of Partnership Note.

A note given by one of several partners in the name of the firm is of itself presumptive evidence of a partnership debt; and if the other partners seek to avoid its payment the burden is upon them to show that the note was given in a matter not relating to the partnership business, and that with the *knowledge of the payee.*

All members of a firm are liable for money lent to the firm upon the application of one of the partners, and it is not necessary to show the actual application of the money to the use of the firm, or the assent of the other members to such application thereof. Whittaker *vs.* Brown, 16 Wendel 550.

Personal Obligation of Partner

Where money is loaned upon the promissory note of one member of a partnership and upon his personal credit, the fact that the money is later applied to the use of the firm does not constitute the lender the creditor of the firm. It is only when the name used and to which credit is given as that adopted by the firm and used to designate the partnership that it is held liable. Nat. Bank *vs.* Thomas, 47 N. Y. 15.

If money is borrowed or goods purchased for the firm, and upon its credit, the subsequent misappropriation by the partner who procured the loan or purchased the goods for the firm does not relieve the firm of its liability therefore.

Partners are all responsible for goods furnished for the benefit of the firm, and though the creditor supposed himself dealing with and giving credit to the individual partner by charging him alone in his book. The doctrine of undisclosed principal applies, each partner being the agent for his co partner. Reynolds *vs.* Cleveland, 4 Cowen 282.

The Attractively Furnished Store of Hughes & Woodall, Baltimore, Md.

ONE of the attractive retail jewelry establishments of Baltimore, Md., is that of Hughes & Woodall, located at 322 N. Charles St., in that city. The firm, by the way, is the successor to Wm. H. Saxton. The fixtures are of solid mahogany and present a very beautiful appearance. Every interval of open wall space is covered with mirrors. The flooring is of white tiles with a Grecian border, while the ceiling is of metal, the pattern being six-inch blocks, finished in white.

The show window is 10 feet long, six feet high and two feet six inches deep. The base of this display window is only about two feet from the sidewalk, the effect being unique and attractive. The outside is finished in mahogany and the inside in white enamel. The contrast is a very pleasing one.



INTERIOR VIEW OF THE STORE OF HUGHES & WOODALL, BALTIMORE, MD.

A recently added optical department is equipped with every modern device for the scientific examination of the eyes and the furnishings, like those of the jewelry store, are of mahogany. The carpet, wall paper and portieres in this room are green, making a pleasing and restful tone for the tired vision of those who seek eyeglasses.

Idleness is the master key to poverty.

We are apt to look upon candid friends as enemies.

Trouble never tries to dodge people who are looking for it.

The younger a man is the more he knows about women—he thinks.—*Iron Age-Hardware.*

Don't take life too seriously. If you do, you may find the joke is on you.

We Are Now Showing a Large Line of

CANDLESTICKS

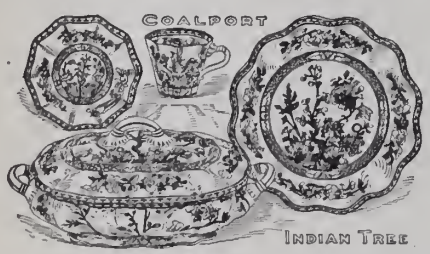
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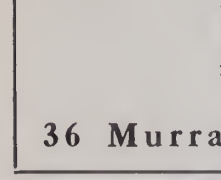
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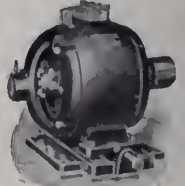
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Chinese Ideals in Japanese Pottery.

F. C. B. Fassett in the *Bulletin of the Metropolitan Museum of Art.*)

Morgan collection of Chinese ...lains is a teacup of the Sung ...which is a very fine example of ...known as "Hare's-fur glaze." This ...w, with its beautiful streaked glaze ...per-...und rim, is the representa... ...brilliant collection of porcelains, ...wls used for whipped tea, a fashion ...Sung period. It is the type of the ...st to China but sustained in Japan ...ese...t day. To appreciate its im...



TAKATORI TEA JARS IN THE CHARLES STEWART SMITH COLLECTION.

...ll its relations to modern art one ...st...ve some knowledge of Chinese his... ...f tea, the tea ritual, the tea cere... ...and the evolution of tea-ceremony ... in Japan.*

...the whipped tea the leaves were ... to fine powder in a small stone mill, ...hipped in hot water with a delicate ...made of split bamboo. Chinese gen... ...had for centuries made a cult of ...aking, giving great attention to the ... of the liquid in the cup. For the ...ed tea, cups with the dark glazes ...referred. Even emperors took a ...nterest in pottery, in this, the Au... ...Era of Chinese history, and glazes ...roduced which have never been ex...

...usiasm for tea was boundless and ...eing the inspiration of connoisseurs ... discussion of flavor or color, it be...he occasion of exalted philosophical ...ums. About this time the Bud... ...of the Southern Zen Sect formulated ...orate ritual of the tea. The monks ...d before the imagine of Bodhi... ...a and drank it from a single bowl ...he profound formality of a holy ...ent. In 1281 Kublai-Khan overran ... and established the Mongolian or ...Dynasty, thus disturbing and even ...g some lines of a well-erystallized

...tea-ceremony has been frequently des... ...See Okakura Kakuzu's *Book of Tea.*

culture. The use of powdered tea died out in China, and a commentator of the Ming Dynasty could not recall the form of the tea-whisk mentioned in a Sung classic The Sung ideal of tea was not lost, however, for in 1191 the powdered tea had reached Japan with the return of a Buddhist monk from China where he had studied the Southern Zen Sect.

The tea ritual of the Zen spread rapidly in Japan and created a demand for the special Chinese pottery used in the service. As this was costly the Japanese strove to reproduce the nearly inimitable ware. Finally in 1223 Yoshiro, known as the father of Japanese pottery, went to China, where for six years he sought knowledge of the secrets of the Chinese potters. He returned not only with a supply of rare examples but brought clay and glazing material, thus preserving in Japan "the most admirable of the Chinese glazes: the famous speckled black cups like the plumage of the gray partridge, the leveret-streaked or hare's-fur, and other glazes of the kilns of Chin-chou."*

The Japanese successfully resisted the Mongol invasion in 1281, and the tea ideal which was lost to China was upheld by the practice of the Zen ritual in Japan and

*Morse's Catalogue

"Shunko was the first tea-master, the first to adapt the ritual to secular and æsthetic use. He invited a few chosen friends to his cottage, and over the tea, in lyric quietude, conversed at leisure, with elegance and culture passing vulgar understanding."* Although smiling and genial, they never lost sight of the most subtle refinement which means far more than formal politeness. The fame of this rare friendship spread in the highest circles and Shunko was invited to the Palace of the Shogun. He told the Shogun that the Soul of the cult could be put into four words: purity, elegance, politeness, harmony, whereupon the wise prince became a disciple and encouraged his people to cultivate this beautiful ceremony. He appointed gentlemen as tea-masters and discussed with artists and potters the designs of the utensils. Many tea-masters became amateur potters, and many potters devoted themselves solely to manufacture of tea wares; of bowls and the tiny tea jars for the powdered tea; of incense burners, water jars and other articles. Perhaps the most important pieces were the bowls and tea jars. Certain potters devoted themselves to the making of one article. Such an one was Ameya, a Korean potter who came to Kioto late in the 15th century. His bowls had great charm of form and glaze. When he died, leaving three young sons, his widow, Keirin, a Kioto woman, shaved her head and as a nun consecrated her life to the kilns. Her bowls were highly valued and



TEA JARS IN THE SAMUEL COLEMAN COLLECTION.

called "Nun's ware." When her eldest son took charge of the kilns, his bowls had the dull black glaze like that used by Ameya, but the shapes were even more pleasing to the people for they desired grace combined with the simplicity of the Zen ideal. The second son, Chojiro, continued to make the lusterless black glaze, but his brownish-red glaze was like a flow of foam† So beautiful was his ware that the prince presented him with a golden seal

*Adachi Kinnosuke.

†See jar marked amateur in the E. C. Moore collection a red foam glaze. Room 26, Floor II.

There are no other lines in the market that are more particularly adapted for the Jewelry trade than

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Annual Productions

1906	Mono	2000 Glass
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1910	Besides the above, new patterns are coming out	

LONROP STAROP MAXROP STAILROP

rn the character of Raku, which n happiness." This mark is found on we from his kiln and was used by his e ants, sometimes reversed. Chojiro his head and consecrated his life work. The third brother, Sandai man, also a monk, introduced in- s to the Raku ware. His black glazes have luster. He used yel- , which sometimes shows through e, and he decorated black wares s painted in white glaze. The Ameya and Keirin and their sons more than a century and it is said he Raku ware gave the tea cere- s hyacinthine days."

museum there are modern bowls to the Sung bowl, some of which led Chinese, while others bear the noted Japanese potters. There l black and brownish-red bowls the Raku seal; there are bowls at- to Ninsei, and bowls by unnamed all having the common quality of ty and an individual charm which to every artist temperament.

he late 16th century two potters rom Korea and built an oven in k ri village in the province of Chiku- During a trip to Kioto these Korean came under the influence of a great ster, Kobori Enshu, and by his ad- rried back to Takatori either verit- jects or suggestions of the kinds ery and forms of utensils most de- in the tea ceremony, and the early tions of Takatori took the high rank has been maintained by succeeding tions. Of the tea jars produced in llage, the museum posseses several les. Mr. Morse insists that the ri tea jars are the most beautiful; ey make such modest array that sual observer may pass them. Once arrest the eye, however, their charm quent. Their beauty and simplicity is ltimate refinement of form, perfect ony of color, and glaze so tender in and subdued in luster as to recall the atina of bronze. Each piece possesses ction and is an individual triumph. must realize that this marked sim- is not the limited expression of tive art but the sane restraint of cul- and high ideal persistently sustained. xtraordinary thing is the originality ch one of the jars, although all of on size and utility. The character- glaze of the Takatori jars is a rich brown of subdued luster, the shades own of infinite variety. A splash of overglazes is frequently found on one and there are green and black and overglazes in great variety. Some- the glaze pouring over the surface short of the base with the varied un- ions of sea surge on the shore. The thickens as it stops and its color is ned along the wavering flow, with and there a tear, as the running drop is called. The stopping of the glaze e it reaches the base leaves the clay he pottery exposed. There are two tori jars in the E. C. Moore collection g overglaze splashing like the kled partridge" glaze of the Sung d. The potters had mastered the ery of the admired glaze, but did not nercialize it. A cultured patronage controlled the craftsmen, and the Sung ideals of art and religion were sustained in the potter. It is perhaps an unparalleled circumstance in modern art history, this continued restraint of the facile craftsman from commercialism or convention. It is a proof that true simplicity is not the limited expression of primitive peoples, but the fine reserve of the highly cultured.

Reproductions of Metal Work Acquired by the Metropolitan Museum of Art.

IN a recent issue of the *Bulletin of the Metropolitan Museum of Art* J. H. Buck, the curator of metal work, gives some interesting information as to some of the reproductions that have been recently obtained by the museum. He says:

"A number of new pieces have been added to the collection of metal work presented to the museum by the late Henry G. Marquand. Among these accessions is a large cast of a Saracenic, 13th century door plating, formerly in the Mosque of Beybars I., and now in the Victoria and Albert Museum. In the center is a boss with a lion rampant, the insignia of Beybars I., surrounded by plaques of geometric design, and above and below this a boss similarly surrounded. On the upper part, in black, is a knocker; on the right, a number of arabesques, and at the bottom a portion of an Arabic inscription.

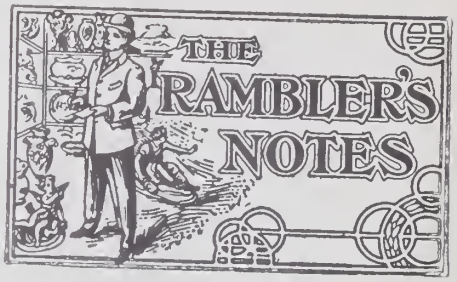
Of Italian workmanship is a bronze bust of Henry VII. from the statue in Westminster Abbey—one of the earliest Renaissance tombs there—modeled by the Italian sculptor, Torrigiano.

Copies of Danish metal work are: a silver-gilt tea set of six pieces, made for Christian VI. of Denmark, at Ausburg, 1730, and similar to that made for Hedwig Sophia, sister of Charles XII. of Sweden and wife of Frederick IV.—now in the Rosenborg Palace; a bucket with a cover and two handles, made in 1577; a large plate warmer, 1673; a guéridon, 1670; a "toby" jug; candlesticks, etc.

Representing German workmanship there is a silver "Jamnitzer" cup, supposed to have been made by Wenzel Jamnitzer, a celebrated goldsmith of Nuremburg, formerly the property of the Goldsmiths' Guild of that city and now in the South Kensington Museum; a crystal-gilt cup and cover, mounted; and a cup with chased ornaments and medallions of mythological subjects, also from the Nuremburg Town Collection.

Three silver salvers—one in the possession of the King of Portugal—a monstrance, a pax, a sand-glass stand, a coffret, and a tazza, the originals the property of the Academy of Fine Arts, Lisbon, show Portuguese craftsmanship, while a repoussé tankard with a cover, embossed in foliage and flowers, supported on three foliated ball feet and having a medal of Gustavus Adolphus, King of Sweden, inserted in the cover, exhibits the work of Sweden in the 17th century.

The Hoffmann Jewelry Case Co., 17 Arapahoe St., Denver, Colo., has more than doubled its floor space since it started in business 20 months ago, and owing to the increase in the business the concern has opened a store at Los Angeles, Cal.



NEW EFFECTS IN CAULDON CHINA

THE jeweler who is desirous of obtaining an addition to his stock which will at once appeal to the discriminating taste of his customers will find much to interest him in the 1910 line of Cauldron china now on exhibition at the salesrooms of Edward Boote, 46 West Broadway, New York. The display includes a noteworthy series of signed plates in scenic subjects by Birbeck, the famous Cauldron artist. Among these are plates showing Venetian scenes with a wide acid etched border. The line of attractively decorated flower and fruit design plates, with and without heavy borders, is shown. The plain plates with acid gold borders are still popular, and the assortment this year includes many choice examples of this plain but effective treatment. A very thin bone china finger bowl with desert plate to match in a number of dainty decorations in wreath and other pattern designs are included in the present display. The line is one of the most comprehensive seen in the New York district this season.

*

SMOKERS' ARTICLES N MANY METALS

AN acceptable adjunct to the retail jeweler's stock is found in the product of S. Sternau & Co., who have on exhibition at the New York salesrooms, Broadway and Park Pl., a large line of articles which fit in nicely with the jeweler's regular stocks. Among the articles exhibited is an extensive line of chafing dishes in a variety of patterns and sizes. Brass and copper ash receivers in novel forms are also exhibited, among which is one with two shutters forming an upper bowl into which the refuse is thrown. When a small handle is turned the ashes fall to the bottom of the receiver and are thus kept out of sight all the time. Smoking sets, consisting of cigar and cigarette holders, ash receiver, cigar lighter and round tray trimmed in beaded edges are made by the same firm in brass, copper and silver plate.

*

ATTRACTIVE SERVICE PLATES

THERE is now on exhibition at the salesrooms of the Ceramic Importing Co., 39 Murray St., New York, an extensive line of service plates. Floral designs with a lace gold background are included in the decorative effects shown on some of the plates, while others are more conventional in treatment. A line of old-time shapes in unique designs, combining the Colonial day style with the brush work of the modern artist, appear in various sizes. A large variety of other treatments are shown which will be sure to meet with approval.

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Have you determined in your own mind the percentage of value you should recover, and is that value represented by the check you receive at the end of each quarter?

If you want to work this out perhaps we can be of assistance to you.

Handy & Harman

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Plant: 202 Johnson
Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

ers are also solicited from our readers to the questions published on this page.]
ention paid to communications unless accompanied by full name and address of the writer.

STION No. 2441.—**Yellow Matt Finish Brass.**—*How can a yellow matt finish made on smooth cast candelabra* *Y. M.*

SWER:—The matt is already on the castings, and all that is required is to it out Do this by pickling the cast- a solution of hydrofluoric acid, one water, three parts. When the casting rs clean then put into bright dip of parts of nitric and sulphuric acid, one tablespoonful of salt to the gal-

STION No. 2442.—**Grease Separator.** *are the small diamonds separated other minerals at the mines?* *G. S.*

SWER:—The grease separator is used ther the small diamonds. This is an ed table greased with tallow; the mass washed runs over this with the water. Diamonds will adhere and all other passes over.

STION No. 2443.—**Rapid Soft Solder.** *use give me proportions of lead and or what is known as safe, or rapid, r of special fluidity.* *S. S.*

SWER:—The soft solder known some- as safe soft solder consists of the ving proportions: Tin, 63 parts; lead, arts. To make this solder out of half- half soft solder, melt it in a ladle or ble and allow it to cool slowly. A will arrive before the mixture entirely ens when one part congeals to a granu- pulp while another part is still liquid. latter can consequently be poured off e right moment. This poured-out mass e soft solder in the same proportion as n above This is very fluid and can be to soft-solder the most delicate objects.

ESTION No. 2444.—**Cleaning Pewter Before Plating.**—*Kindly tell me how to pewter, lead, etc., before coating with er for the purpose of subsequent gild- r silvering.* *R. S.*

NSWER:—In order to gild or silver-plate per, etc, it must, as is well known, first ated with copper. On the durability e copper deposit depends the excellence e subsequent work. The simple cleans- of pewter by scratching with a brass sh is entirely inadequate; it is much r and more reliable to place it in a phuric acid pickle (somewhat stronger t is made for boiling off) and then to b it thoroughly with powdered pumice- e and a hard, brittle brush so that the is perfectly bright. Then we again b it with clean water and powdered ice-stone thoroughly, rinse it in clean r, transfer it to a well-warmed copper bath and work with a weak current. The metal must not be placed in a bath without current, but the anode is first suspended in it and the current turned on, and then we suspend the object for a quarter of an hour in the bath. So treated, the copper coating will withstand the subsequent scratch-brushing

QUESTION No. 2445.—**Producing Metal Leaf.**—*Can you give me a process by which I can produce metal leaf, leaf gold, leaf silver and platinum in thin form for decorative purposes?* *P. & P.*

ANSWER:—In *Edelmetal Industries* the following new method of producing precious metal leaf is described: In the manufacture of leaf proceed as follows: A solution of luster preparation, which is resinate of a metallic oxide, dissolved in essential oil, is applied on a smooth surface which neither heat nor acids will affect, and burned in. In this burned-in luster surface the solution of a bright precious metal preparation is applied and likewise burned in, *i.e.*, the non-oxidizable bright metals, like gold, platinum, etc., are put in ordinary fire, the oxidizable osmium, for instance, in a closed muffle, which is filled with a reducing or neutral gas, such as illuminating gas, hydrogen gas or carbonic acid. A thin film of precious metal is thus produced which can then readily be detached by eating away the luster layer by treatment with acids. In the most complete manner the detachment of the little film is effected by coating the thin layer of precious metal before etching away the ground with a thin covering of collodion or varnish. One can also obtain an electrolytic or reinforced metal layer in the same manner by coating with collodion and eating away the background, which is soluble in acids. If, then, the eating off of the luster background is attempted the film of precious metal will be in faultless condition, because the collodion coating perfectly protects it. The collodion skin may be removed by acetic acid, may be burned off or may remain, where in many cases it will strengthen the metal leaf. The precious metal films are of absolute uniformity, which is never the case with those produced by the gold beater. The luster preparation of all metallic oxides, which, after burning in, are soluble in acid, can be used for this process. The same effect as with the lusters is obtained by the employment of fluxes, readily soluble in acids, such as borosilicates, phosphates, etc., which are applied and burned in in the same manner. To eat away the background use mineral or strong organic acids—acetic acid, for instance. By this manner one can obtain every desired combination or alloy and consequently every shade of color from one or more precious metals in leaf form by suitable combination of the solutions of the precious metal preparation. This is of immeasurable importance for the precious metal industry. Effects may be obtained that are quite impossible by any other method, and in the production of inlaid work and similar decorations the process offers particular advantages. Leaf osmium cannot be produced in any other manner because osmium is non-fusible, and by reason of this fact and its brittleness it cannot be adapted to the gold beater's processes. By the method just described leaf osmium can be produced as easily as any other leaf metal. By applying the solution of the precious metal preparations in any desired figures decorations of any description may be obtained, which can be applied to innumerable objects. Even entirely novel decorative systems are possible, because these thin pattern films can be modeled on to plastic foundations, and by this means relief work can be made with less trouble than could otherwise be obtained only by stamping or repoussé work.

QUESTION No. 2446.—**Brass Lacquer.**—*Can you give me through your columns the formula or name of a liquid preparation which, when applied to brass, will cover soldering streaks and also prevent the brass from turning black during handling?* *S. T.*

ANSWER:—A lacquer suitable for brass would partly cover streaks and prevent the brass from tarnishing. The brass articles must be polished and finished in the usual way, then wiped clean from all dust or anything that may adhere. The lacquer is then brushed on with a camel's-hair brush and let dry in a warm place. The room where this is done should be clean and free from dust. The lacquer and brush can be purchased from any platers' supply house.

Coloring of Aluminum.

(From the *Brass World.*)

ALUMINUM is a difficult metal to color. Practically all of its compounds are white so that, in order to produce a black or dark shade on it, electroplating with another metal must be done, and this in itself is difficult. Even though a satisfactory deposit may be produced, the oxidizing or color may remove it or cause it to blister or peel.

For coloring aluminum, colored lacquers will be found the best as they can be obtained dead or glossy and of any desired color. They are readily applied and are quite durable. After much experimenting and unsatisfactory experience in attempts to color aluminum in other ways, many manufacturers have now arrived at the conclusion that the use of lacquers is by far the best for coloring it, and are now using them with good results. Excellent examples of such work are found in aluminum optical goods made in France and Germany.

The quarters occupied for several years past by the W. F. Longmate Co., Elmira, N. Y., have been rented to another concern, and the jewelers have been obliged to seek a new location.

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in an unsolicited letter:

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Yours respectfully,
(Signed) GEO. W. CHRITZMAN.

Don't you think that an oil that is spoken of, as in the above letter, is worth a trial?

35c. a bottle—For Sale By All Jobbers—$3.75 per dozen

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No Danger of Injuring Needle as with Others!

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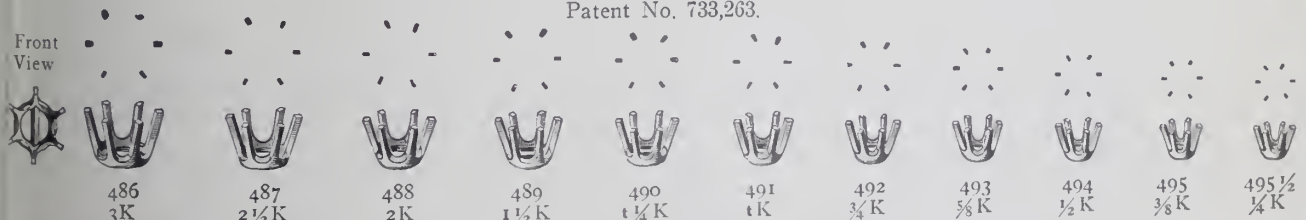
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WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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42nd Year. WEDNESDAY, MARCH 30, 1910. Vol. LX., No. 9.



Silver Gilt Basin by Thelot Showing Bacchic Festival; Early XVIII. Century.

(*See Text on Page 57.*)

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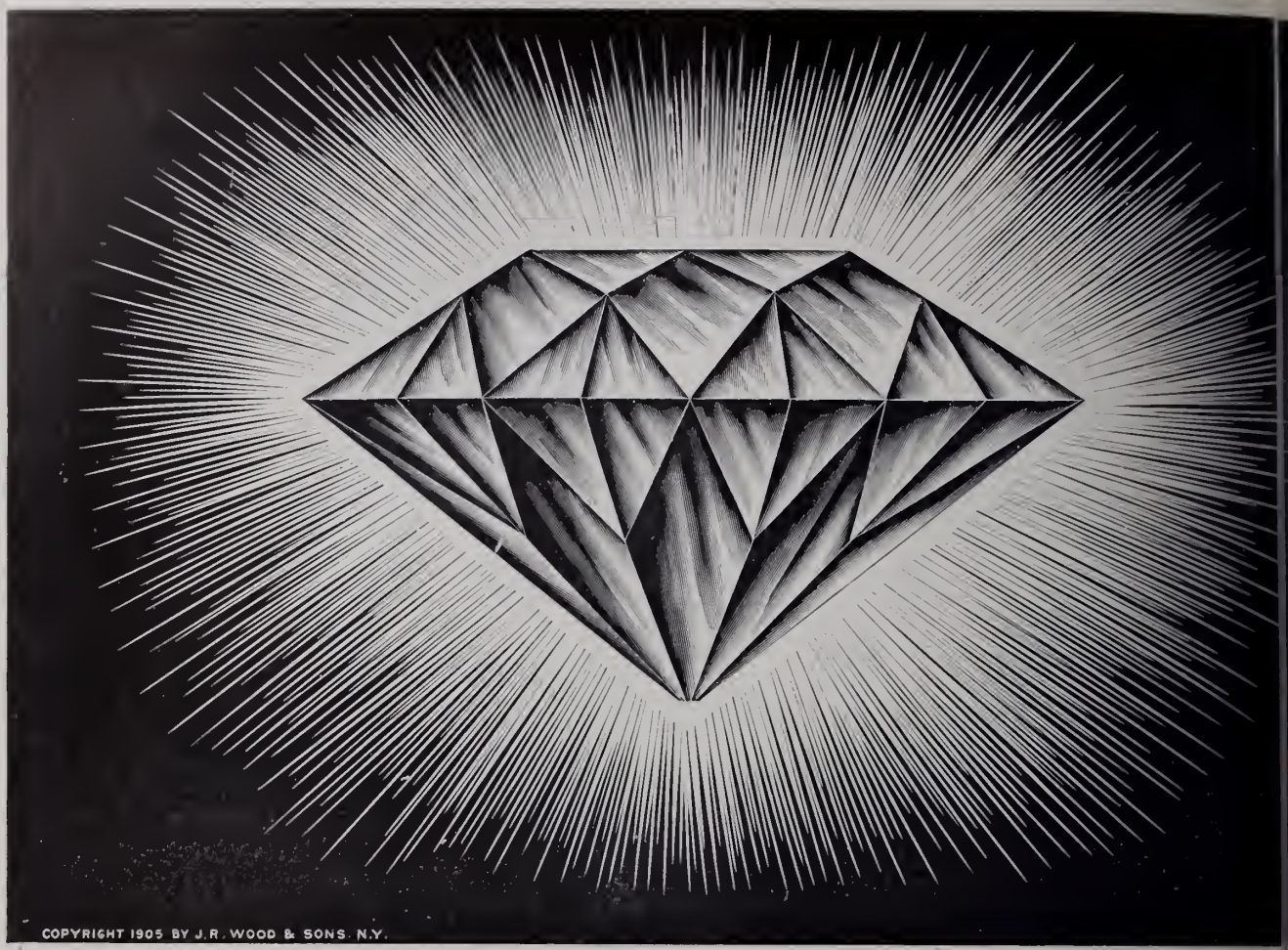
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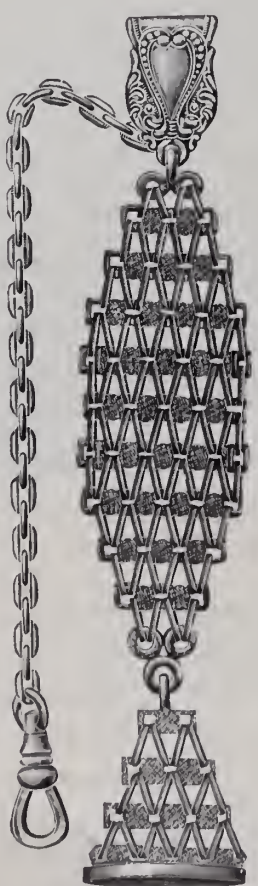
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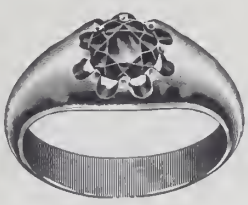
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...g as received with worn ... Stone cannot he reset, as ...e too low to look well and ... would come below the ... of ring. ... No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws hadly worn. Stone cannot he reset, as it would be too low to look well and the point would come helow the inner circle of ring. (See cut No. 2 of flat helcher.)



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The results this year were far greater than those of last year, specially the results obtained from the circulars. In regard to he goods furnished, would state that everything was perfectly atisfactory.

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¶ Our productive facilities are "a condition, not a theory." Our uniform success with the designs for each recurring season contains not the slightest element of luck. Every *effort*, *time*, *thought*, *energy* and *experience* are bent upon that one thing—*success*—and it comes.

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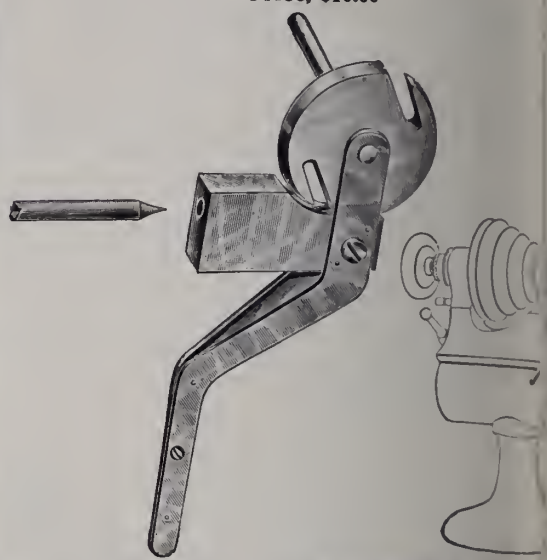
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Price, $16.00



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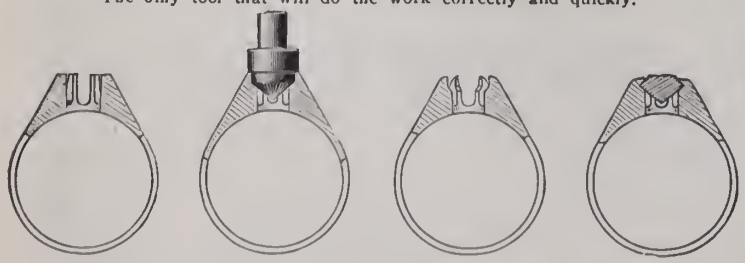
The tool is mechanically perfect, made of the best materials, durable and cannot get out of order. For sharpening the cutters the use of a fine Arkansas oil stone slip is necessary. Coarser abrasives should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

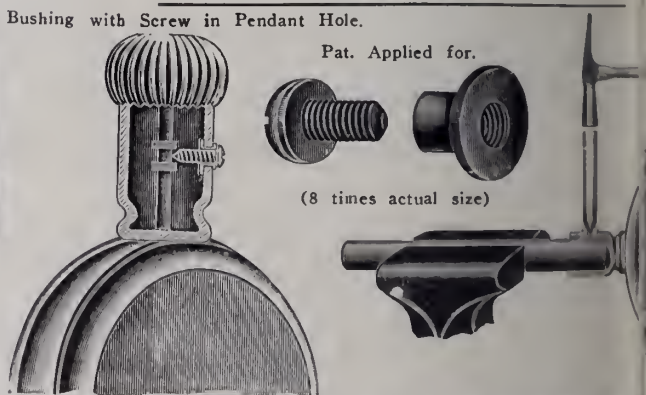
Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.

Pat. Applied for.



(8 times actual size)

THREADED PENDANT SCREW HOLE BUSHING, No.

Made in Brass for 18, 16, 6 and Os Lever Set Cases, and in German Silver for 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole bushed, inserted and also screw, and shows repair as it looks when completed.

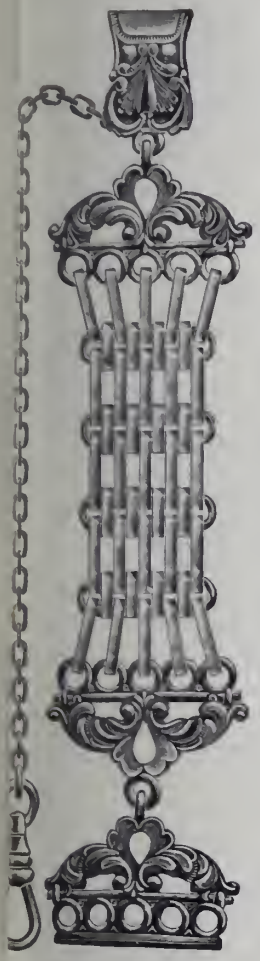
DIRECTIONS.—Ream hole to size of bushing, then place pendant screw bushing in hole and place pendant with bushing on it as illustrated above, and with a centering punch force over edge of bushing and then put in screw and repair is made.

No need of soldering up or plugging up of damaged pendant screw holes and damaging the pendant and case as well.

Every watchmaker knows how difficult it is to repair a pendant screw hole after the screw is pulled out, due to bending and rusting of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen assorted Screws to match in a Brass Box.....

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York**



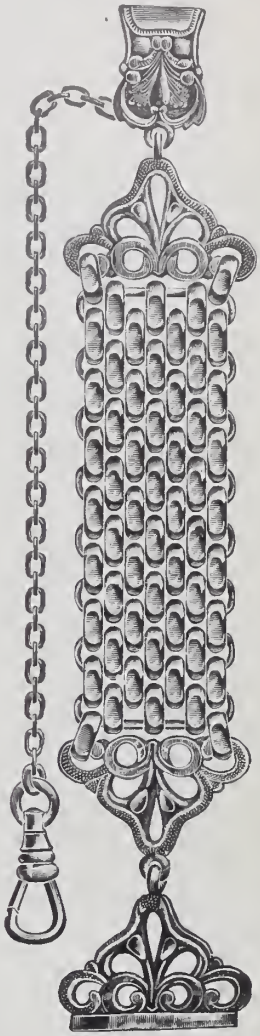
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

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180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden





332



338



334





329



335

FONTNEAU & COOK CO.

Factory, Attleboro, Mass.

NEW YORK 15 Maiden Lane

CHICAGO, 1203 Heyworth Building

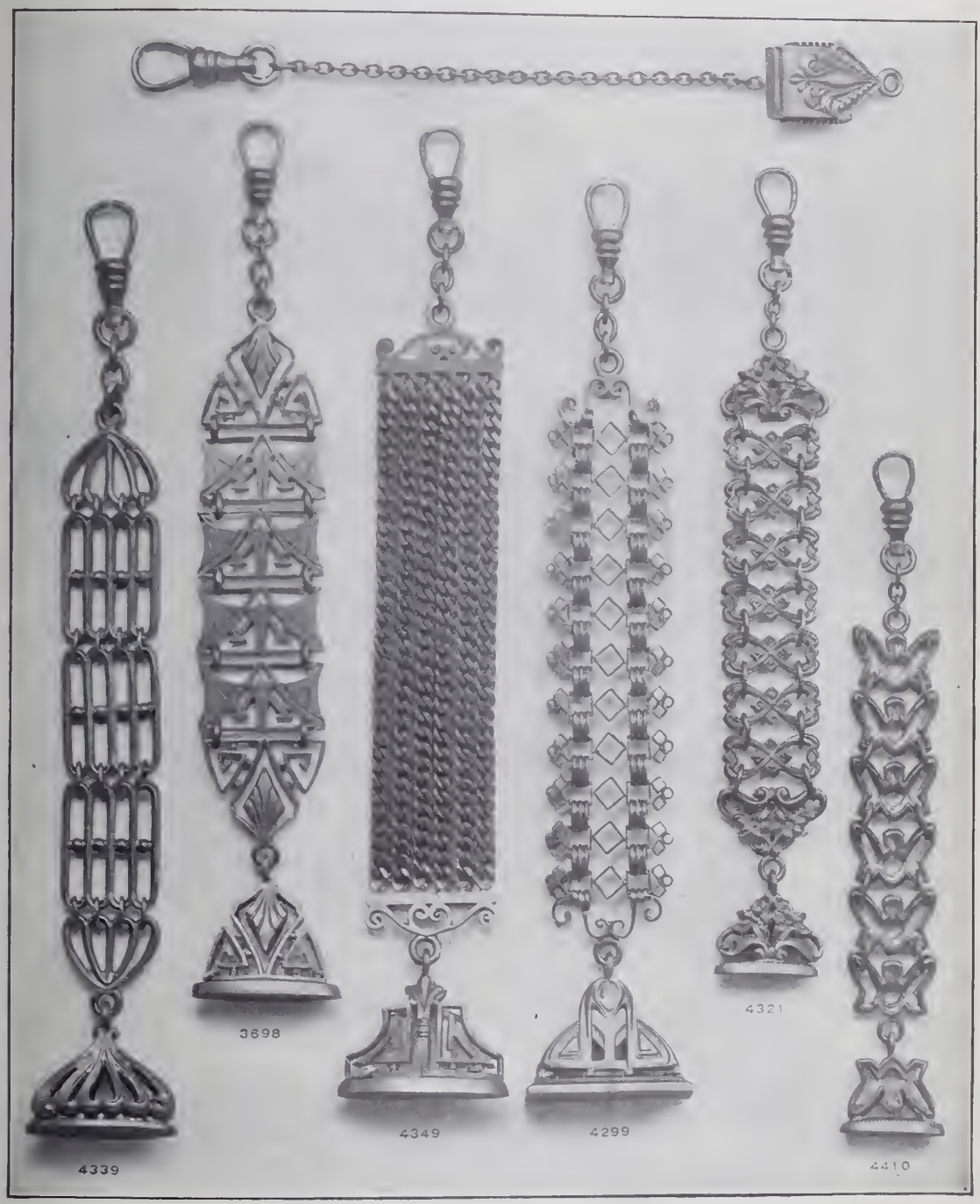
Metal Fobs for Summer Ware
Bassett's 10 Karat Line

T re is a pro= u ced and ng warm- t r demand tal fobs of d quality, at- t design and p workman- p

Essett 10K d ld-filled fobs s torily meet t above re- r nents. They uinstakingly d are posi- e right in a and price d e **live sel- rs**

Especially is at rue of the ew patterns re hown.

ite for more o ation about r ne.



The Bassett Jewelry Co.

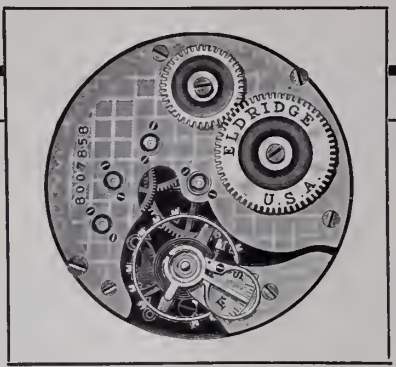
Manufacturers of Fine Gold Jewelry and Plated Chains

Aborn and Mason Sts., Providence, R. I.

N v York Office, 37 Maiden Lane **Minneapolis Office, 1116 Lumber Exchange**

Chicago Office, 510 Columbus Bldg.

OUR APRIL CATALOGUE



IMPROVED IN STYLE

A Jeweler's Companion

THE SUCCESS of our Sheet Circulars has led us to change the style of publication to BOOK FORM. The details incidental to this change have caused a delay in issuing the March Bulletin, which will appear early in April to serve for April and May.

Our April Catalogue, therefore, in its new dress, will prove particularly interesting. Among other things, a full description of the ELDRIDGE MOVEMENT will be given. An exceptional line of CLOCKS will be listed, and much new matter added. Quotations present unusual values. Write for this catalogue—now, while you think about it. There's business in it.

AISENSTEIN & WORONOCK

Diamonds, Jewelry, Silverware, Watches, Clocks, Novelties, Watchmakers' and Jewelers' Tools and Materials

22 Eldridge Street = = = NEW YORK



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million ave mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

at we use **much harder wire** than used on hand-made bags, and machines harden it still ore in working, making wire **stiff and strong, no rough joints to catch,** and wear the dress. ronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago



Our New Design

are original in conception and cov every possible want in

Sterling Silver
Silver Plate
Silver Inlaid
Silver Deposit
and
Cut Glass

Some of the specialties such Veranda Sets, Casseroles, etc., a particularly desirable for the ear Spring trade.

We invite the out-of-town dealer when in this city to make his hea quarters here. Our extensive warerooms are being further enlarged, th enabling us to make a still greater display of our wares.

International Silver Company

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lan

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
WILCOX & EVERTSEN
THE MERIDEN SILVER PLATE C
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO
THE WATROUS MFG. CO

GENERAL OFFICE: MERIDEN, CONN.



2961





432

How Factory Cost Prices Benefit You

We have made a radical change from the usual manner of determining the price you pay for Silverware that is distinctly to your advantage. You don't have to pay the extra percentage ordinarily added to the factory cost to cover the railroad fares, hotel bills, etc., of salesmen. We sell you direct by mail from the home office—and the mail has no expense account. You can be sure that the actual value is in every piece of goods you buy and that the price is based on the manufacturing cost alone. On account of this change in policy and owing to the elimination of selling expenses we have revised the listing on our entire line and offer you Woodside Standard Deposit Ware and Sterling Silver at prices that allow you to

Make 15% to 20% More Profit

Our reputation for quality is your guarantee of worth. Every piece of Woodside Standard Deposit Ware reflects the skill of expert workmen, and the creative genius of our artists is well shown in the attractive individuality of our Sterling Silver designs.

The Sterling Silver vase illustrated combines a slender, graceful shape, so much desired with a maximum water capacity, while the heavy weighted base and felt covered bottom assure steadiness. This line comes in varied sizes from 4 to 20 inches high either plain, as in the illustration, or beautifully engraved. We have made our prices so low on this series of vases that they can't fail to be of interest to you.

The violet holder is a new idea in this country and is patterned after a design that is a ruling craze in all the European centers. The spreading top displays the violets to the best advantage and the design fills a distinct want in vase construction. The deposit shows pure white inside and is guaranteed not to come off.

Never before has high quality Silverware been sold at such attractive prices. A glance at our catalogue is convincing. Get your name on our mailing list—write to-day.

CHOOSE MORE GOODS FOR THE SAME / THE SAME GOODS FOR LESS **MONEY**

WOODSIDE STERLING COMPANY
170 Broadway **NEW YORK**

Strength, Beauty and Simplicity

Three constituents of art, so difficult to combine. We have united them in ye



A pattern highly favored by ye Spring Brides

Rogers, Lunt & Bowlen Co. *Silversmiths* Greenfield, Mass.



A NEW LINE

OF LOW PRICED

STERLING SILVER BOWLS

THESE sterling bowls are fully up to our standard of excellence and are remarkably low in price as will be seen by comparing the prices given below, with their respective sizes.

No.	3016, Mayonnaise,	4¼	inch,	$4.00	each.
"	3015,	6	"	7.50	"
"	3019,	8	"	12.00	"
"	3022,	9	"	16.00	"
"	3014,	10	"	22.00	"

TRADE MARK
STERLING 925/1000

FRANK W. SMITH COMPANY

GARDNER, MASS.

If Interested in Silver Novelties, Write to u for any or all of the following Circulars

FINGER RING CHATELAINES AND NOVELTIES, NAPKIN RINGS, LINK BUTTONS, TIE CLIPS, ETC., CIGARETTE CASES, MATCH BOXES, POCKET KNIVES, TOILETWARE, PURSES, CARD CASES, ETC., EYEGLASS CASES AND LORGNONS, FANCY PIECES IN FLATWARE :: :: :: ::

We make a large line of the above goods, at reasonable prices.

R. BLACKINTON & CO.,

Silversmiths and Jewelers

North Attleboro, Mass. TRADE ~~B~~ MARK

New York Salesrooms
15-17-19 Maiden Lane

THE DIRECT ROUTE TO PROSPERITY

(Via Blue Book)

For the Progressive ones we have issued a supplement to our Fall Catalogue showing some 800 pieces of new goods made up since our Fall Catalogue was issued. We call your attention particularly to pages 18 and 19 of the Blue Book showing a complete line of Chatelaine Novelties so popular just now. This line has kept us busy working nights to fill orders.

It Will Mean Business to You to Look Into It.

Theodore W. Foster & Bro. Co.

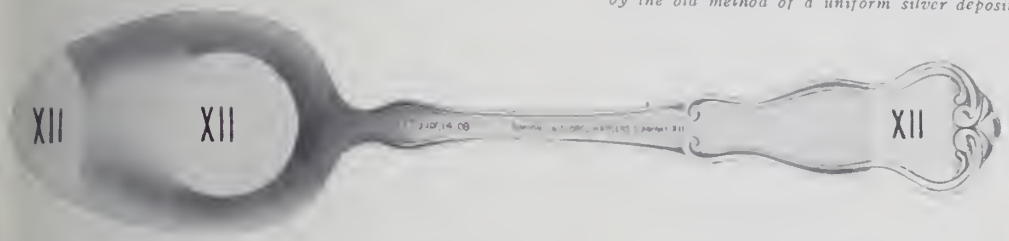
Manufacturing Jewelers and Silversmiths

100 Richmond Street, PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston,



Our regular Spoons and Forks receive a triple silver deposit at the points of wear (marked XII) which enables us to guarantee that our product will outlast any and all other brands of silverware plated by the old method of a uniform silver deposit.



Your Reputation

and

Our Reputation

depend upon the goods we sell

To retain your trade and to add to it you must sell the best goods obtainable. For the same reasons we make and sell only the best.

We are not relying alone upon our past reputation to sell our goods. Dealers know that our strong hold upon their trade is obtained by our constant effort to produce the best silverware.

Our Sectional Process has proved our ability to produce the most durable silver-plated ware made. Our long experience and success insure to the dealer handling our line a quality that will enable him to secure the cream of the retail trade in his locality.

The low prices which we quote on these exceptionally fine goods make our plated ware the most attractive proposition on the market as a money maker.

Send for our Catalog and give us a trial order. It will add to your reputation as a dealer in very fine silver-plated ware

SEND TO-DAY FOR OUR CATALOG No. 15

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



Barrows' "Nouveau Art" Fobs

Original in design. *Right* in price, quality and finish. It isn't the price you pay, but the wear you get from our Fobs that counts.

Our quality is not measured by dollars, but by months, and our guarantee is backed up by just ***708 MONTHS*** of continuous jewelry manufacturing.

TRADE H.F.B. MARK

The H. F. Barrows Company

NEW YORK
15-17-19 Maiden Lane

NORTH ATTLEBORO, MASS.



MESH BAGS

We claim you can get better value in our line than any other line you can handle



EACH RING IS WELL JOINTED

Our bags are well made, a the greatest care is taken in e plating and finishing. Th are lined with the best wh kid, and our prices are the lowe

We guarantee our Mesh all Hand Made.

HAT PINS, SASH PINS, COIN PUR AND CHATELAINES IN GERMAN SIL

MESH BAGS AND MESH PURSES GERMAN SILVER, Sizes, 2 inches t inches, from $9.00 to $60.00 per do

Trade N B Mark.

N. BARSTOW COMPANY

7 Beverly Street :: :: **PROVIDENCE, R.**

STERNAU
Traveling-Companions

offer the jeweler an opportunity to get the trade of

Motorists, Campers, Vacationists, etc.,

who spend freely.

¶ The Companions are very popular with travelers, sportsmen, nurses, etc., for warming soup, heating milk, boiling eggs, etc.

Their convenience instantly appeals to everyone.

Various styles are illustrated in our 1910 catalogue, The Green-Covered Book. Copy sent on request.

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N. Y. Showrooms
dway, cor. Park Pl.
Opposite Post-office

MAKERS OF
STERNAUWARE
COMPRISING

Teakettles, Chafing-dishes and their Accessories, Smoking Sets, Alcohol Stoves, Coffee and Tea Pots, etc.

Office and Factory
195 Plymouth St.
Brooklyn, N. Y.



Ready for Use, 9 inches high.

No. 1726. Capacity, 2 pints Nickel-plate. The Burner, Stand, Handle and Extinguisher fit inside the cup—all taking up a space of but 4 3/16 in. in height.

NEW ARTISTIC TRINKETS

FAD OF THE MOMENT

THE PULSE of Fashion can always be felt here. Artistic Trinkets, the Fad of the Moment, are here displayed in fascinating array. Daintily deceptive, they take the form of lockets, pendants, ornaments, etc., but in fact are miniature Mirrors, Puff Boxes, Vinaigrettes, Tablets and Coin Purses (for the new style of street cars). Very large demand. With Wrist Chains or Fancy Long Chains to match, mounted with Amethyst, Topaz, Sapphire, Coral, etc., French Grey the most popular finish. The whole line is as interesting as it is unique and necessary just now.

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

INSIST UPON P. & B. 10-K JEWELRY



With this Trade-Mark

Trade Mark Registered

The Jewelry of Worth, Wear and Satisfaction

SEE OUR LINE OF BIB PINS

All the designs that the market demands are to be found in our plentiful assortments. Forty years of earnest endeavor to produce the best possible 10-K Jewelry—forty years of continuous, signal success as the largest exclusive manufacturers of 10-K Jewelry—such is our record. This means much to you to any buyer of 10-K Jewelry.

WE MARKET OUR GOODS EXCLUSIVELY THROUGH JOBBERS

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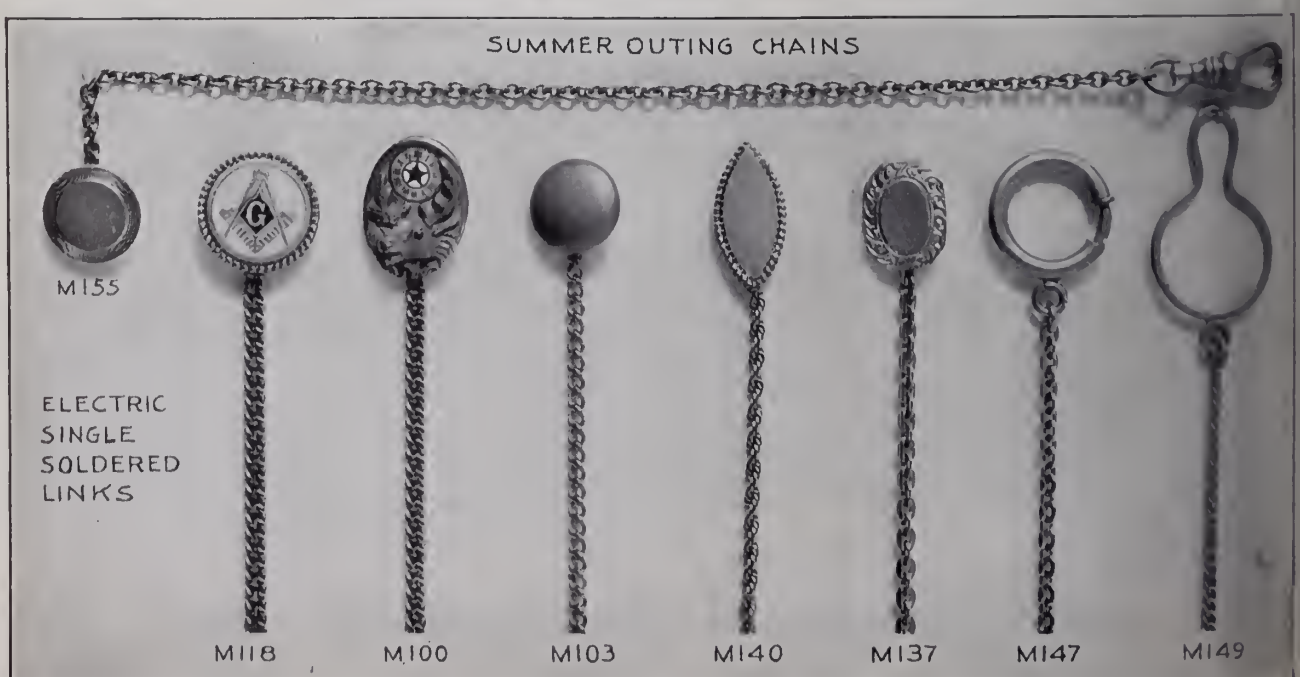
BATES & BACON, Attleboro, Mass.

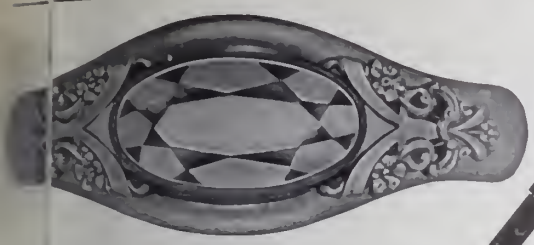
MAKERS OF HIGH GRADE, GOLD FILLED CHAINS, LOCKETS AND BRACELETS

NOW is the time to order your Summer Outing Chains

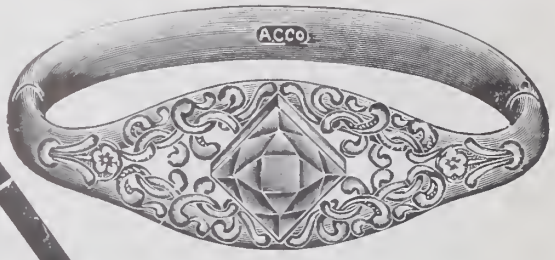
NEVER OLD! EVER NEW! ORDER BY NUMBER, OF YOUR JOBBER

Made in two lengths; ten and nine inches. Whole numbers seven inches long. Half numbers nine inches long





Best Quality, Superior Workmanship



Sold to the Wholesale Trade Only



M 40
A. C. CO.



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The Only Locket Bracelet on the Market

Fobs
Pendants
Bracelets
La Vallieres
Paper-Thin Lockets

CHAINS
Neck, Vest
Coat and
Lorgnette Chains
in great variety

MARATHON

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WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
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Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR

Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches } $5.50 to $450.00

Catalogue on Application
A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.

328-330-332 Superior Street :: :: TOLEDO, OHIO



C. A. MARSH & CO.

MAKERS of EVERYTHING in CHAINS and BRACELETS
HIGH-GRADE, SEAMLESS FILLED STOCK ONLY

Honest values all the time have made our reputation unquestioned and our line one of quality

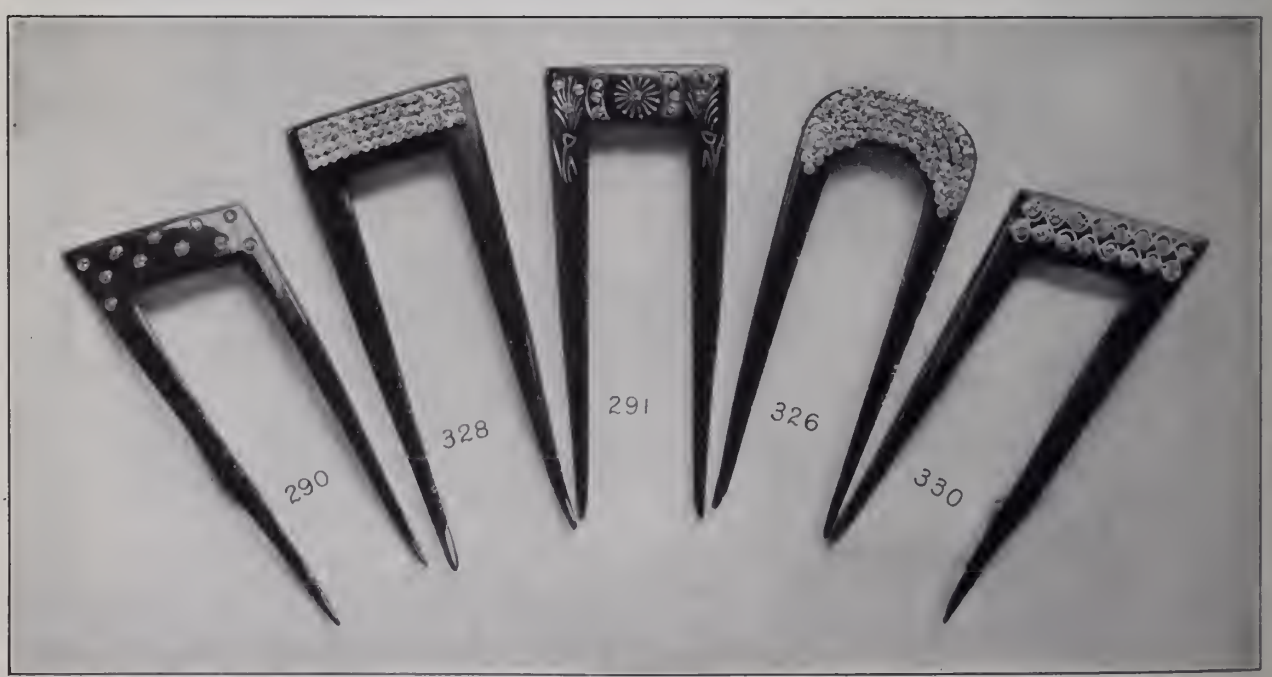
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G.A.M.&Co.
Trade-Mark Registered

C. A. MARSH & CO.

Office and Factory
ATTLEBORO, MASS.

Western Representative
MR. C. C. OFFERMAN





Braid Pins

PRICES FROM $4.00 TO $15.00 Per Dozen

Selections Sent on Application

THE BRAID, the latest of woman's whims, is creating a big demand for this style of hair ornament. We have them, with Heller individuality, for just the right shade of hair that they adorn. Our vast experience in making hair ornaments bespeaks the ready sale this class of Heller goods will have if you but stock them. They are made in either shell or amber, set with sparkling rhinestones of great brilliancy, arranged in tasty and artistic fashion. ¶ We also carry a large line of Mounted Side Combs, Hat Pins of the newest and latest designs and Hair Ornaments of all descriptions

JOSEPH W. HELLER COMPANY 131 EDDY STREET PROVIDENCE, R. I.
MANUFACTURERS OF WHITE STONE NOVELTIES

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Tea was an exciting issue during the early days of the Colonies.

As a Tea Ball this Colonial Tea Kettle in miniature, reminds one of those strenuous days, at the same time proving useful in the modern home.



Tea Ball No. 2285
Stand No. 2376

STERLING SILVER

WE HAVE A VARIETY OF STYLES FROM WHICH TO MAKE A SELECTION

SIMONS, BRO. & CO.

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When in the vicinity of any of our offices, drop in and see our complete line

You'll Want Some of These Bridal Pairs

This is the wedding present that gets the most attention, makes the best showing for the price, and pleases both bride and g oom. A man's and a woman's umbrella to match, strapped together with two pigskin straps. Bridal Pairs are always in demand—one sale makes another. A real novelty yet absolutely practical.



For Spring Weddings

The most unique, beautiful and useful gift.

K&H

QUALITY Umbrellas and Canes

Prices from $7.50 up. Handles to match or different

are a profitable line to handle because they are trade builders. We help you advertise them.

We have several new ideas in umbrellas which are bound to prove immense and immediate successes. Watch for them.

Order a dozen Bridal Pairs assorted. Almost any price you want to pay up to $100 per pair for solid gold handles.

Have you written for **your** free newspaper electro to boost sales of Spring umbrellas? It's waiting for you.

Kreis & Hubbard

We Make the Jeweler's Line
Give Us Your Patronage
Jackson and Franklin Sts.
Chicago

New York Salesroom
Silversmith Bldg.
15 Maiden Lane
(After July 1st)



The election of Exalted Ruler is again a topic of absorbing interest in Elk Lodges. The candidates are numerous; as are the variety of charms and buttons which we make. Many a Past Exalted Ruler is proudly wearing one of our beautiful charms which was made up specially for him.

If you are in position to supply the presentation charm for your city communicate with us; it will pay you. Our stock is most complete. Let us send you a selection package.

Have you seen the new Elk card case? Made in oxidized silver and gilt, as well as in 10 and 14 kt. It is a winner. Return this coupon with your name and address and one will be sent you express paid, on memo.

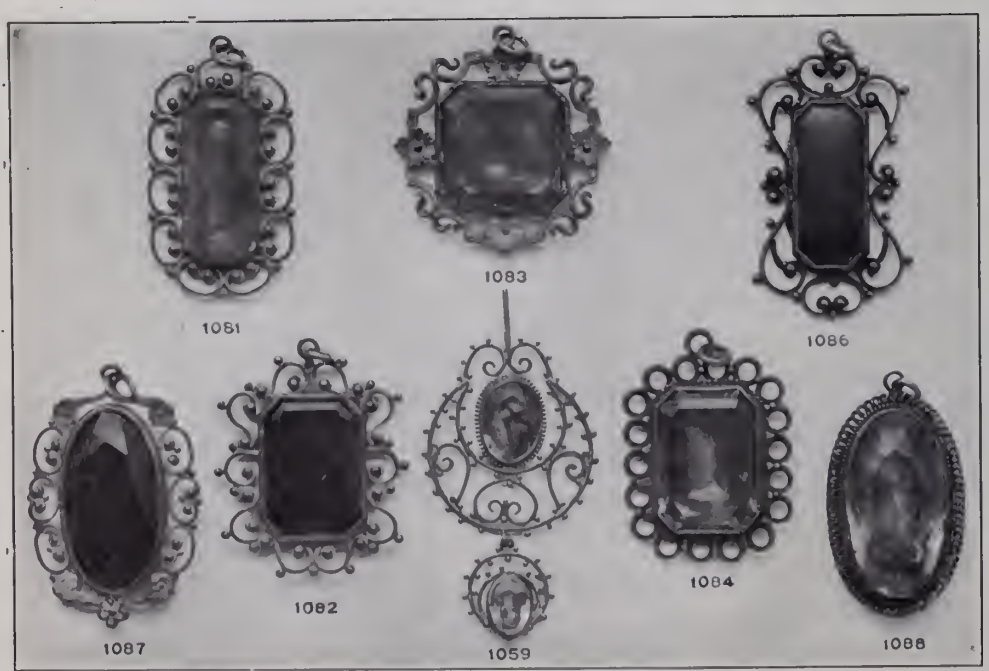
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Address.....

Henry Freund & Bro.

Diamonds, Watches and Jewelry
Elk, Eagle and Moose Goods a Specialty

71 NASSAU STREET NEW YORK



Pendants an La Vallieres

have been good sellers t past season and will be b ter this Summer.

Our line of Silver La V lieres is the largest on t market, and acknowledg the best. It must be seen be appreciated. As we w one of the first to put in t line of goods, we have pr duced for this season ju what is in demand.

Look them over.

Doran, Bagnall & C

NORTH ATTLEBORO, MASS

Manufacturers of Ladies' a Gentlemen's Chains, Bracelet Rosaries, Crosses, Pendan and Charms

OFFICES: 194 Broadway, NEW YORK. 42 E. Madison St., CHICAGO, ILL. 150 Post St., SAN FRANCISCO, CAL.

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GOLD AND PLATINUM



You are cordially invited to visit us in our

NEW SALESROOM

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SILVERSMITHS BUILDING

15-17-19 Maiden Lane, New York City

HENRY ZIRUTH

Factory and Main Office: NEWARK, N. J.

SALESROOMS: 15-17-19 Maiden Lane, NEW YORK 103 State St., CHICAGO, ILL. 704 Market St., SAN FRANCISCO, CAL.

HAND MADE RINGS

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Amethyst
Topaz
nk Tourmaline
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Turquoise
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The newest and most up-to-date little finger Rings—not two alike



Lapis Lazuli
Baroque Pearls
Sardonyx
Garnets
and other Stones





VAN DUSEN & STOKES CO.

Manufacturing Jewelers 1123 Chestnut Street PHILADELPHIA

"The Case That Courts Comparison"

Mr. Retailer:

It required a quarter of a century to bring SOLIDARITY GOLD WATCH CASES up to their present point of perfection.
Merely stamping "SOLIDARITY" on the *inside* of our cases did not do it.
It is the SOLIDARITY **Individuality** on the **outside** of our cases that did it. Individuality is the hardest thing to buy and the easiest thing to sell. SOLIDARITY CASES have it.

SOLD ONLY THROUGH THE WATCH JOBBERS

SOLIDARITY WATCH CASE CO.
"Established a Quarter of a Century"
54 Maiden Lane :: New York
D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer



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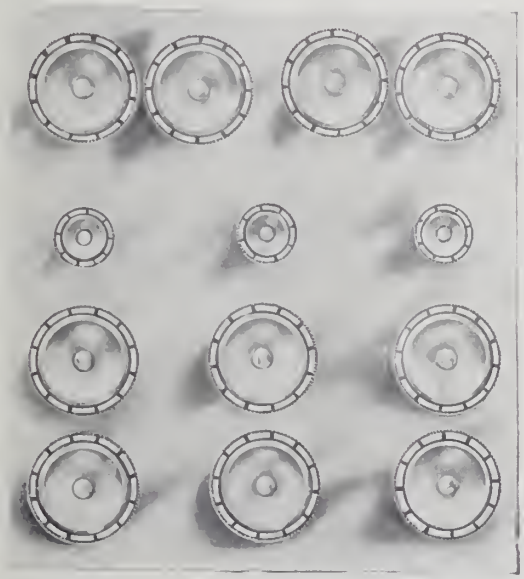
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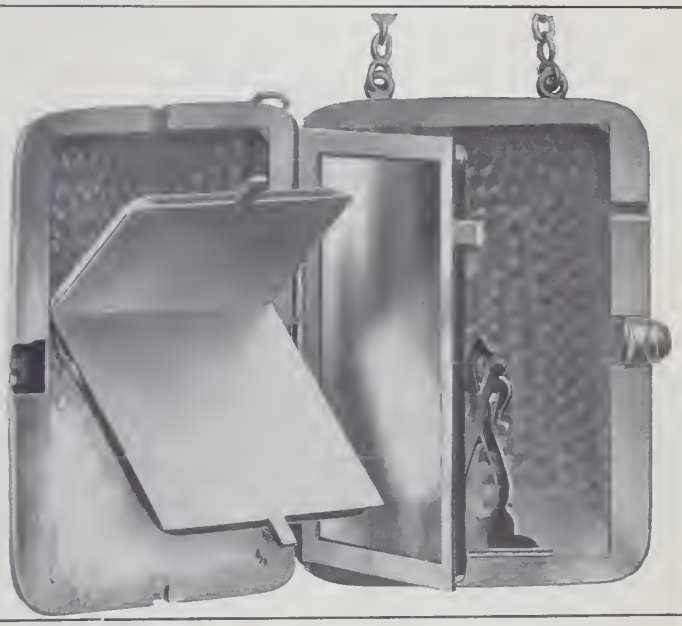
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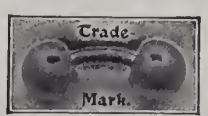
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THE SIGHT of these Neck Pendants arouses instant admiration of their beauty. It is difficult to find the right adjectives to express them. Perhaps it may suffice to say that they possess just the qualities to delight the feminine heart.

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Send Your Watch Material
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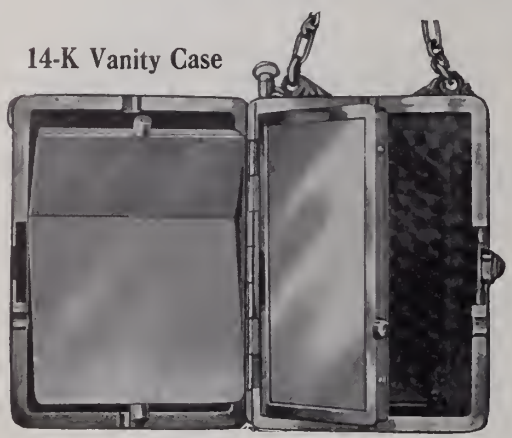
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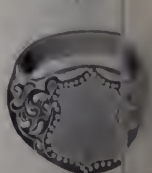




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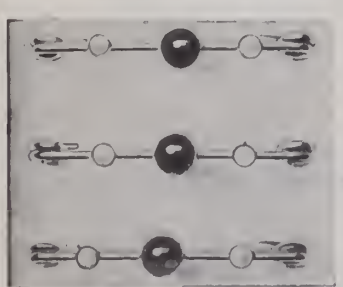
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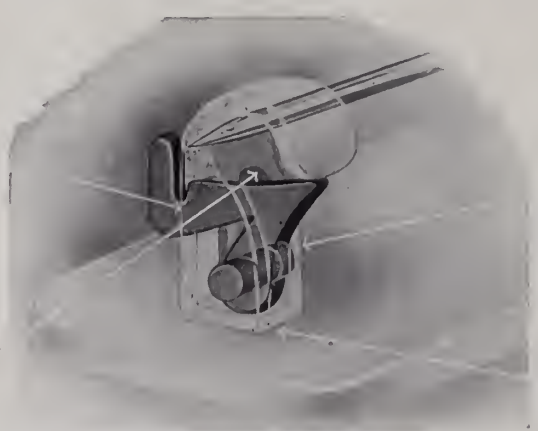
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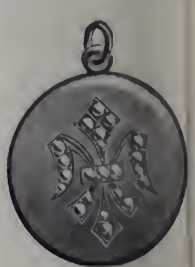
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Each radically different from the other, consisting of seven beautiful stones and one mounting so constructed that one stone may be substituted for another without the least trouble.



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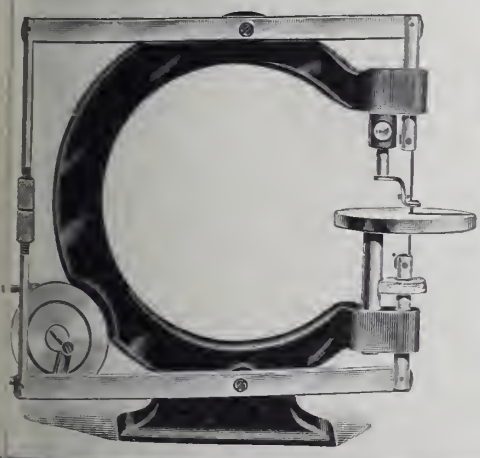
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For making all sizes and kinds of monograms, belt pins, buckles and fobs; for cutting away superfluous solder, and for watchmakers in sawing plate or wire, where often a file is used.

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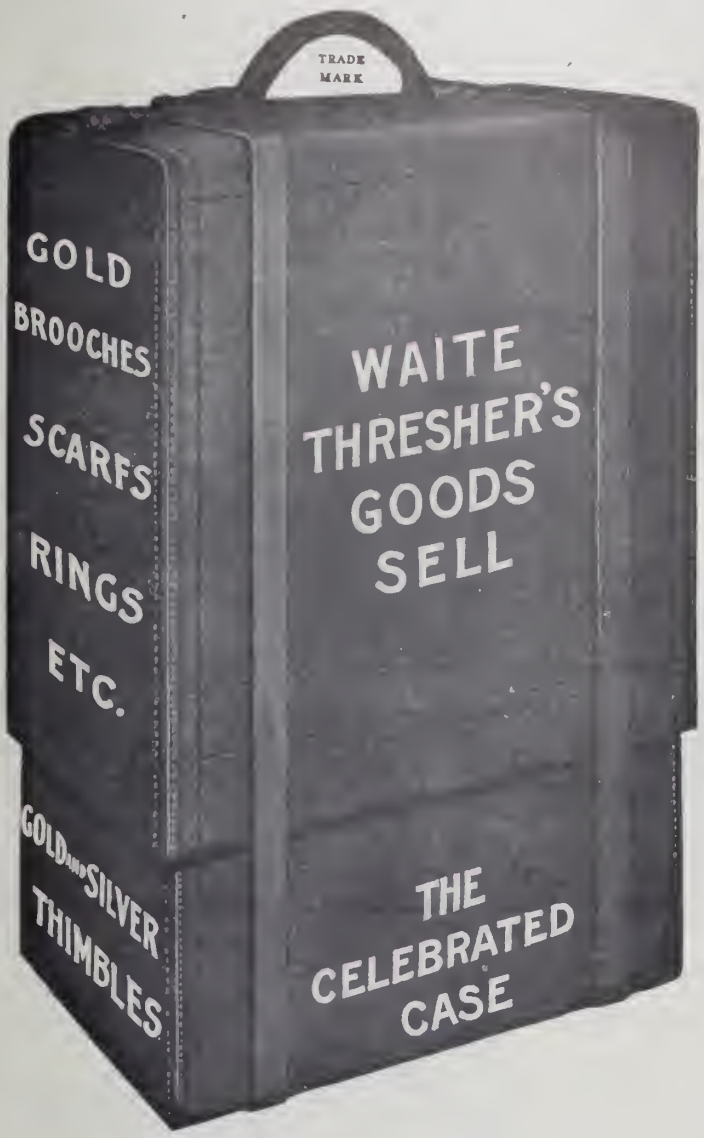
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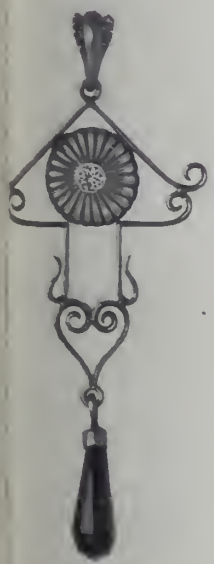
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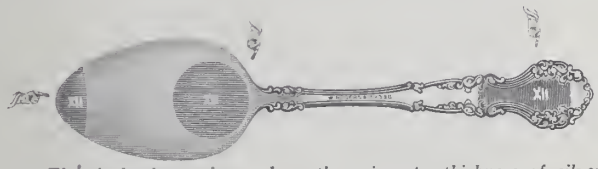
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY — THE JEWELERS REVIEW
WEDNESDAY, MARCH 30, 1910. No. 9.

...t Silver Gilt Altar of Pistoia ...hedral Showing Work of Many Artists.

...ue of May 19, 1909, some space ... to the "*Pala d'oro*," or ... rs of Venice and Milan ... illustrated a similar altar ... considerable renown, but con... of silver gilt, namely, that at the ... l of Pistoia, executed by various ... of the 14th and 15th centuries. To ... r chasing are added niello enamel ... ptured ornaments. The entire ... occupied a number of eminent ... om the year 1314 until 1466.

The center compartment of this altar was, after years of labor, finished by Andrea di Puccio di Ognibene. It contains figures of the prophets and apostles, richly enameled and colored and 15 gospel and apocryphal histories; the ornaments are in the usual fine and florid Gothic styles.



...R GILT ALTAR FRONT. PISTOIA CATHEDRAL, STARTED 1314, COMPLETED 1466.

Another portion, the lateral compartment on the right, is probably by Maestro Pietro di San Lionardo, of Florence, between 1355 and 1364. These are histories from the Old Testament. The bosses are enameled with rich colors also and in an elaborate style.

The third portion on the left is by Lionardo de Ser Giovanni, a scholar of Orgagna, finished between 1366 and 1371, and represents events from the life of St. James, the last tablet the translation of his life to Compostella.

The shrine of St. Otho and the several statues are partly by Pietro di Arrigo, a German, who settled at Pistoia between 1387 and 1390; partly by Brunelleschi, whose bust of the prophets is of great beauty, and the last figures, angels and saints with tabernacles, are the production of Nofri di Buto, a Florentine, and Atto di Pietro Braccini, of Pistoia, who worked at them till 1398.

These were the principal artists, but many others contributed to the work. They, of course, exhibit a great variety of styles. As to the designs, after those of Brunelleschi, Lionardo's are the best. Some parts are chased, others chiseled out of the solid silver. The altar front is one of the foremost works of the period.

C. A. B.

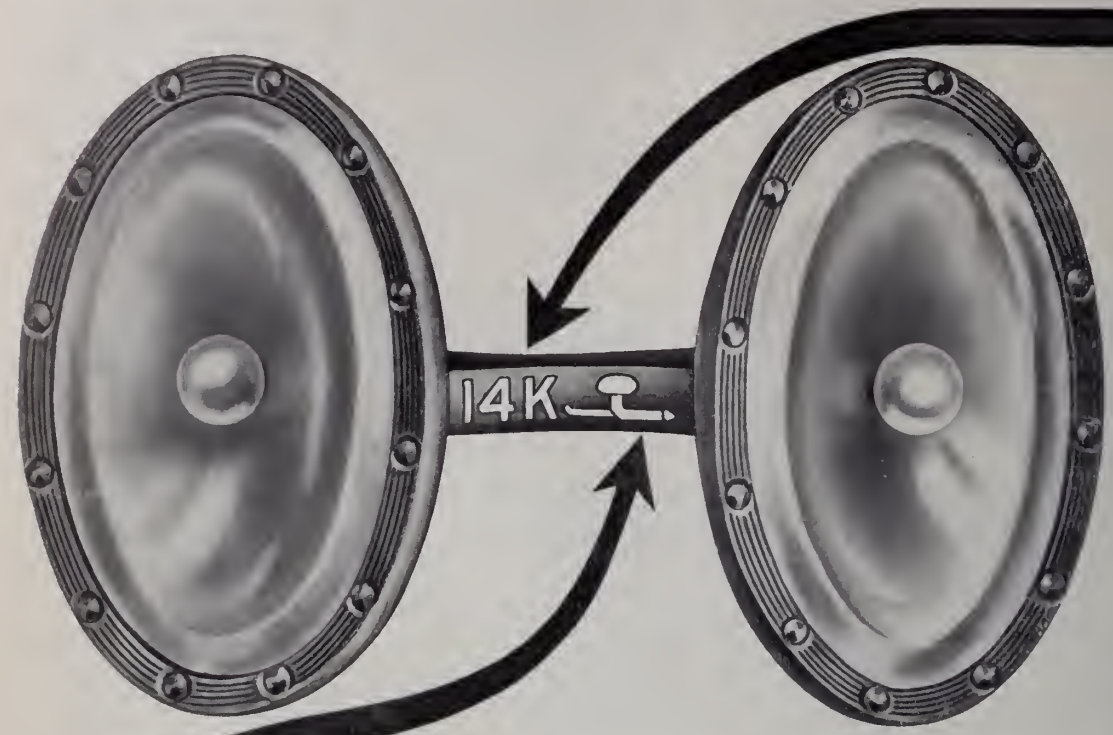
Magnificent Bacchus Basin Made by an Old Augsburg Silversmith.

THE gorgeous repoussé basin in silver gilt shown on the front cover is the work of the Augsburg goldsmith, Joh. Andr. Thelot (1654-1734). This artist is famous for his repoussé figure reliefs, excellent specimens of his work being preserved in the Vienna treasure chamber in the Dresden Green Vaults, in the Frankfort Rothschild collection and in other places.

The basin illustrated to-day is a most exquisite work of art. In the center we see Ariadne on Naxos. Ariadne was the daughter of Minos, King of Crete, and the wife of Bacchus. She is supposed to have given to Theseus the thread which enabled him to get out of the labyrinth of Minos. On the broad space around the center is a representation of a Baccahanalian festival, with Bacchus and the young goddess in its midst and all around them Bacchic dances and erotic scenes.

The pitcher belonging to this basin, which bears the date 1714, is no longer in existence.

The safe of F. G. Peterson, River Falls, Wis., was blown open early one morning recently and robbed of its contents, estimated to be worth more than $1,500. The safe-blowers also carried away about $150 worth of stock belonging to Dunn Bros., hardware dealers, in the same building. The police as yet have not received the slightest clue to the yeggmen. This is the first safe cracking which has taken place in the vicinity of River Falls during the past 12 years. Mr. Peterson has been engaged in the jewelry business at River Falls for the past 30 years.



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TALKS ABOUT TRADE-MARKS

NUMBER FOUR

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Next week's Talk, Number Five, will be entitled "THE VALUE OF OUR TRADE-MARK"

The Crown Jewels of Various Nations.

By Charles A. Brassler.

(Continued from issue of March 23.)

The powerful Russian empire has at its disposal a crown treasure that is marvelously rich in the rarest and most costly gems and pieces of jewelry, for the lords of the Russians have always been great lovers of costly gems and goldsmith work, and there seldom occurred a halt in the increase of the crown treasures. In addition to the many important relations with foreign nations and the numerous visits made by Russian sovereigns to other crowned heads were often the means of bringing valuable presents into the imperial treasury. The enormous wealth of jewels, etc., is stored in the Kremlin, at Moscow, and in the Winter palace at St. Petersburg, the value of the two collections being estimated at $26,000,000. The chief interest in the Russian crown treasures centers, of course, in the two imperial crowns made for the Emperor and Empress. The exceedingly costly crown of the Czar was made in 1883 by a Swiss goldsmith for the coronation of the Empress Catherine II., the most splendid and the most extravagant of all the female rulers. Twenty-eight magnificent dazzling diamonds of selected purity decorate the golden frontal band and numerous genuine pearls, rubies and other precious stones are effectively mounted on the heavy gold rims and bands of the crown, which is said to have a value of $625,000.

The crown intended for the Czarina, which is of more recent date, is of considerably smaller size, and although it has many costly precious stones and pearls, is however much less valuable than the crown of the Autocrat of all the Russians.

Dazzling and bewildering are the incalculable treasures belonging to the Russian imperial house, that are stored in the historical old Kremlin at Moscow, to which, after all the valuables had been removed, the torch was applied under Napoleon's eyes, to be later rebuilt with added splendor. Here, together with an inestimable wealth of gems, including among others the famous Orloff diamond, once the eye of an Indian idol, that weighed 900 carats in the rough and now after various cuttings, in its egg-shape weighs 102 carats and which bears the names of the famous



THE JEWELS AND SACRED RELICS OF THE OLD EMPIRE OF GERMANY.

nobles of the empire, superb gold and silver vessels, we find also the valuable regal insignia and costly golden throne of Russia's great past from Ivan the Terrible to the present day. Of course, Dame Rumor does not neglect to inform us that much of the valuable treasure in precious articles, jewels and gold and silver vessels are neither more nor less than the plunder of the savage wars with the Orient and neighboring powers.

Of notable value is an old golden throne of Ivan III. of Russia, a gift from the Turkish Sultan, that contains no less than 10,200 precious stones. Of the imperial Russian orb, it may be noted that its surface bears 38 valuable diamonds, while the apex is crowned by a dull glittering sapphire, flanked by two brilliant stars; furthermore, the chain of the Order of St. Andrew, that belongs with the Russian Orb, is also richly set with gems and diamonds.

Austria-Hungary cannot compete with Russia or with the wealthy pomp-loving insular kingdom, and compared with them has but a modest treasure of jewels and royal insignia, although it excels the frugal house of Hohenzollern. Of great value in the possession of the house of Hapsburg are the orbs, new and old crowns and richly patterned table vessels; there is likewise a considerable store of rare, costly diamonds and other precious stones. Remarkable and conspicuous in the Austro-Hungarian crown treasures is a diamond of 135 Austrian carats, on which history has bestowed the title for not plainly stated reasons of "The Grand Duke of Tuscany." In Vienna are also preserved the crown jewels of the former German empire.

The jewels and sacred relics of the Holy Roman Empire (late Empire of Germany) consist of the imperial crown, the imperial orb, two scepters, the sword of Charlemagne, the imperial sword of ceremony, the sword of St. Maurice, the book of the Holy Gospels or Evangelisterium, the imperial cross, a golden reliquary and various minor articles. It is needless to say that Germany is extremely anxious to have these interesting mementos of the old German Empire in Berlin, but the house of the Hapsburgs, the ancient rulers, are equally determined not to part with them, and although Austria is not a part of the present Germany these regalia of the Germany of old are jealously guarded in the "Schatzkammer" of the Hofburg at Vienna.

The present Emperor of Germany has no crown. Designs were made for it, but it

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Roman Pearl Necklaces

a never executed. The proper distinc- must, however, be made between Ger- a and Prussia, and the reader must not nde that the Kaiser has no crown as of Prussia.

l nce sold her magnificent crown jewels 87, as a republic is not supposed to any, but retained some fine pieces, which figures a large diamond, to more than ordinary historical inter- tached. It is known as the Regent, or iamond, weighs in its cut state 136¾ , and is unrivaled for its limpid clear- and perfect form, its diameter and being nearly equal. It was found in mous diamond mines of Golconda, bad, British India. It was brought India by an English gentleman by the of Pitt, grandfather of the first Earl tham, the famous British statesman, as by him sold to the Duke of Orleans 50,000, whence its name the Regent. ately it found its way into the pos- n of Napoleon I. and was set in the f his sword of state, and it is now a cuous feature of the remnants of rench crown jewels preserved in the o gallery of the Louvre.

central case in the gallery contains last remains of a once wonderful col- n, the chief pieces being, besides the t, valued at 12,000,000 francs, the t Mazarin," a large rose diamond, a cut in the form of a dragon, which led the "Coté de Bretagne," the cle- of Denmark, the coronation sword of les X., the crown of Napoleon I., a n, wrongly styled the crown of Char- gne, ornamented with antique cameos, that of the coronation of Louis XV., hich last named all the stones are imi- ns.

e closing chapter of recitals of the gems e possession of the prominent sover- s may be devoted to the Hohenzollern sty. The Brandenburgh-Prussian rul- ave shown notably but little regard for y beautiful, glittering precious stones brilliants, although Saxony, Bavaria, t have quite a few. The Great Elector, Frederick Wilhelm I., and his son, Fred- s II., made but modest purchases among court jewelers of Berlin and Potsdam, rikingly beautiful and valuable brilliants pearls we may seek in vain in the enzollern crown treasure. Frederick Great certainly found a great hobby in f boxes of the most costly make and gn, and at his decease left no less than of these snuff boxes, but to-day, thanks e liberality of his successors, there are about a dozen of them left. The ious and costly materials entering into e Frederican tobacco boxes (of agate chrysoprase, set with precious stones diamonds) may be gathered from the e of 8,000 to 9,000 thalers placed upon n by connoisseurs and experts. To r of Frederick the Great there was also le in 1739 by David Lieberkuhe, the then known and highly esteemed Berlin lsmith, a massive golden table service, the Prussian crown treasure, that cost ut 129,000 thalers, a very respectable sum n we consider the value of the thaler hose days. Of this costly table service fragments remain in existence. Of erb golden and enameled neck chains, brooches, bracelets, souvenirs and the like, the royal treasure of the Hohenzollerns, who do not even possess an imperial crown, has quite a respectable collection.

While in some instances the notable pieces in the crown jewels of various nations may have been gifts or purchases, by far the larger portion of them were acquired by battle or rapine, and the history that attaches to these sparkling treasures is dark and sanguinary, out of all keeping with their beautiful appearances and the use to which they are put in gracing the pacific and gorgeous pageants and ceremonies of their royal owners.

(THE END.)

The Jewelry Industry of Hanau.

IN a recent issue of the *Feuilleton*, a German newspaper, appeared an article by the well-known expert, Dr. Heinrich Pudor, of Leipsic. It is entitled "Two Localities of the German Metal Industry." The first part is dedicated to Hanau. He says:

The German precious metal industry is chiefly represented in the localities of Pforzheim, Hanau and Shwabisch Gmünd; Pforzheim is supreme for quantity, its quality improving, but machine-made duplication being the aim. But in Hanau hand-work and genuineness rules, costly work for Germany's best jewelers and foreigners coming mostly from Hanau. Mostly pieces are not duplicated, at most two of a kind; chains perhaps six times, never by the dozen or gross. Hanau looks like a city of artisans, not a factory town. The products are chiefly jewels, some silverware and chains being made.

Diamond cutting and platinum work are strongly represented. "Really high-priced jewels, of course, come from Paris," says he, "but with us the chief thing is to get material value, melting value. In the cause of art this is to be regretted, and it holds back the art of the jeweler," etc. He shows the uselessness, from a financial point, of truly high art in jewelry by instancing that during the Cologne Exposition, 1906, but few of the Olbrich pieces were sold. Only Paris can get high prices.

He says his recent visit to Hanau showed him that there were produced really artistic work—"quality-craftsmen" and spirited artists doing daily work. "We have here, beyond doubt, handwork of a high degree. That precious stones and metals valued in the thousands daily passes through their hands is easily understood." The jewelry workers earn on an average 1,200 marks a year with 200 to 270 days' work. Designers, painters and "cabinet-masters" make 2,000 marks or more. They distinguish between jewelers, chainmakers, fitters, goldworkers, engravers and chasers, mounters, hammerworkers, grinders, polishers and female chainworkers.

Hanau is at present great on platinum work, which in the last 10 years has taken the place of gold and silver. As to gems, sapphires and emeralds are preferred, garnets, rubies, opals and less known gems are less considered. "No doubt the fashion for diamonds, since the discovery of German diamond fields, will grow. This fashion that has injured the taste for the purer beauty of the gem and the semi-precious stones," he bemoans. But the Hanauer must continue the diamond industry while the public demands are there.

The writer gives a description of what he saw of the great chain industry of Hanau, of the lovely gold color obtained by dissolving out the base metal from the surface in a saltpeter bath. The silverware made in Hanau is mostly in historic styles, though table plate is produced.

Dr. Pudor visited the diamond cutters working on East African stones. In one establishment he found no less than between 40 and 50 cutters. He also describes the machines used in the jewelry factories, but space forbids a translation here. A machine that, with one attendant, turns out chains entire, 120 metres a day, and in all styles, excites his surprise.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., March 23.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Bangkok: 3 cases clocks, $102.

Barcelona: 2 cases optical goods, $572; 4 cases optical machinery, $205.

Bombay: 68 cases clocks, $1,159.

Bremen: 7 cases watches, $4,686; 1 case jewelry, $310; 1 case optical goods, $110.

Buenos Aires: 5 cases clocks, $404; 4 cases jewelry, $484; 20 cases plated ware, $1,751.

Calabar: 1 case watches, $125.

Colombo: 18 cases clocks, $293.

Colon: 3 cases jewelry, $191.

Demerara: 2 cases optical goods, $133.

Dominica: 3 cases optical goods, $104.

Frankfort: 3 cases optical goods, $265.

Glasgow: 1 case jewelers' findings, $133.

Hamburg: 15 cases optical goods, $1,011; 2 cases optical goods, $400.

Havana: 87 cases clocks, $1,495; 1 case jewelry, $127.

Havre: 2 cases silverware, $1,578; 4 cases plated ware, $504; 6 cases jewelry, $182; 1 case watches, $190; 2 cases optical goods, $346; 6 cases clocks, $270.

Karachi: 46 cases clocks, $750.

Liverpool: 96 cases clocks, $2,159; 2 cases plated ware, $548; 43 cases silverware, $1,175; 43 cases watches, $3,458; 3 cases thermometers, $571; 1 case optical goods, $160.

London: 3 cases sapphires, $900; 5 cases watch oil, $160; 2 cases clocks, $130; 14 cases watches, $2,115; 1 case thermometers, $187; 1 case optical goods, $450; 3 cases optical goods, $669; 6 cases clocks, $316; 113 cases clocks, $2,698; 1 case watches, $460; 10 cases optical goods, $5,349.

Manila: 9 cases plated ware, $1,470; 10 cases silverware, $5,219.

Melbourne: 7 cases plated ware, $239; 1 case optical goods, $488; 69 cases clocks, $1,160.

Montevideo: 12 cases plated ware, $1,771; 3 cases optical goods, $175

Nuevitas: 1 case plated ware, $334.

Munich: 1 case silverware, $200.

Port Natal: 32 cases clocks, $702.

Rotterdam: 6 cases watches, $920; 5,042 nickel plates, $86,250.

San Miguel: 17 cases clocks, $156.

Singapore: 23 cases clocks, $318.

St. John, N. F.: 17 cases clocks, $197.

Soerabaya: 1 case silverware, $500.

Trinidad: 9 cases clocks, $106.

Valata: 8 cases clocks, $120.

Vienna: 4 cases clocks, $320.

Wellington: 18 cases clocks, $556.

Zanzibar: 21 cases clocks, $269.

The retail jewelry store of W. E. Witter, Des Arc, Ark., was visited by burglars recently and a large amount of jewelry was stolen. Entrance was gained through the front window of the building.

STERN BROS. & CO.

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Involuntary Bankruptcy Proceedings Begun Against C. W. Morgan, Missing Pittsburg Jeweler.

ersburg, Pa., March 24.—An involun- petition in bankruptcy was yesterday m the United States District Court st Charles W. Morgan, a jeweler at Butler St., who has been mysteriously ing from Pittsburg for three months. petitioners are Morgan's brother, J. Morgan, and other creditors, whose s aggregate $2,204.72. It is alleged March 19, Howard Q. Turner ob- d an execution and judgment in the of $7,875, and had a writ of execu- issued, causing the sheriff of Alle- y County to levy on the missing jew- s goods and advertise them for sale l A. M., March 26. A petition filed the bankruptcy papers asks the court rant an injunction restraining the ff from selling the fixtures and stock ublic sale, and the injunction was ted

hen the matter was called to the at- on of Judge Orr he appointed the h Side Trust Co., Fifth Ave., Pitts- , trustee, and issued also a writ of nction against Turner, restraining him well as the sheriff from seizing the ing jeweler's property.

eorge T. Kroesen, who was receiver the missing man, this week filed his and final account in Common Pleas rt No. 4, Kroesen having been ap- ted receiver at the request of Mor- s wife Kroesen has accepted a posi- in Chicago, and told the court that it ld be to his disadvantage to remain receiver. He charges himself with 49, and claims credits of $944. The bal- e on hand when the report was filed was 04.

lorgan has never been located since a coat and battered hat were picked up he river bank at Natrona, although the was traced several days after he dis- cared, having been seen alive following recovery of the clothing.

he police are not satisfied that Morgan dead. The man's affairs have occupied attention of the local courts here for e time. The action of Kroesen filing account further complicates matters, ce the bankruptcy petition has been filed. editors have 21 days in which to file ex- tions to Kroesen's petition. As the tter, however, has reached the United tes Courts the man's affairs now will wound up through this channel.

t the time of Morgan's disappearance it s reported that his liabilities were about 00

Thief Accused of Pittsburg Jewelry Robberies Pleads Guilty to Some Charges and Denies Others.

Pittsburg, Pa., March 24.—Stephen J stin, the man who is alleged to have own a brick through the window of m Studer's store, Federal St., North le, last November, and made away with ods valued at over $400, and who played e rôle of a lone highwayman at several ces in the East End, pleaded guilty to number of charges this week in Criminal urt. Austin also confessed to the police that he watched the store of the Hardy & Hayes Co one Saturday afternoon for three hours, intending to smash the firm's window and make away with diamonds valued in excess of $40,000.

Austin in court denied the Studer robbery, and said that he did not have anything to do with it, and no evidence was introduced to show that he had, although at first he told the police he had committed this theft

In view of the fact that Austin had previously borne a good reputation and comes from a good family, Judge Cohen gave him a sentence under the new parole act. Austin must serve at least two years and not more than 10 years for his crimes. At the end of two years he can apply to the prison board to be released on parole, and if the prison board so elects it can release him on parole. But if Austin lives to get this advantage he must make monthly reports of what he has been doing, where he works, what he earns, and all about himself. If he does not "walk in the straight and narrow way," he can be returned to prison any time to serve the full 10 years.

The sentence of the young man was satisfactory to the trade.

Diamond Market of Amsterdam Still Quiet, but Prices Remain Firm.

Amsterdam, March 20.—Business has been fairly quiet here for the last two weeks; only a few important buyers have visited this market, and those who did were very careful and only bought what they needed. Nevertheless prices are very firm and show not the least tendency to go lower. As noted in a previous report, the manufacturers here are not afraid of the future; they are patiently holding their stocks for better times.

The London Syndicate does not feel much effect from the quiet market, as it continues showing new shipments every week, most of which are sold at sight. This week two big manufacturers, one of Antwerp and one of this city, did not buy the goods they applied for on account of the assortment being too poor. Notwithstanding that business is quiet the Syndicate does not give any inducement to purchase either in price or quality. On the contrary, it is constantly making the price higher by giving less value in the way of assortment for the same price.

Buyers who visited this market in the last fortnight include representatives of: Abrahams & Cooper, Birmingham; Saril & Kohn, Antwerp; Ryrie Bros., Toronto; Backes & Strauss, London; Scharcher & Strom, Berlin; M. Nadaner, Paris; Lambert Bros., New York; Bozenhardt, Hamburg: E. Neubauer, Antwerp; Marchand Fréres, Paris: E. Boutelye & S. Cigaar, Paris; Y. Citroen, London; L. & M. Kahn & Co., New York; M. Kahn, Stuttgart; M. Nourat & Y. Slang, Paris; Ludovic Strauss, Paris.

Wm. H. Becken, Beaver Dam, Wis., has admitted a partner and purchased an interest in a general store in that town.

Lambert Neuburg has purchased a site at 355 Main St., Oshkosh, Wis., and will erect a two-story building in which he will conduct his jewelry business.

Secretary Wheeler Gives Interesting Information to the Members of the American National Retail Jewelers' Association.

Columbia, Mo., March 23, 1910.

Editor The Jewelers' Circular-Weekly:

Last week we sent out a circular about the official door plate, and have had many responses from the members, but nothing like as many as we should. Every member should have one of the plates, and as the cost of the plate delivered to the jeweler is only $1, we should have orders for 2,000 instead of a few hundred. I sincerely hope the jewelers who have put off ordering one will do so at once. We will begin to send out the plates which have been ordered in about a week.

Blue prints of the exhibition space at the Cadillac Hotel in Detroit are now ready for manufacturers and wholesalers who desire to make an exhibition. While we have not as much space as desired, I believe all will agree that it is the best located and arranged we have ever had at a meeting. As this will undoubtedly be the largest gathering of jewelers ever assembled in this county, the opportunity for publicity will be the best ever offered to those who want to reach the retail jeweler. I will send a copy of the floor space and all information to any who is sufficiently interested and will write me. Already we have had many applications, and the limited number of spaces will not last long. There are no bad locations, but, of course, some are better than others, and the first to apply will be first to have an opporunity to select.

Every State which has reported dues reports many new members, and altogether the prospects are for a very large membership this year and an unusual interest in the affairs of the association. Jewelers everywhere are awakening to the importance of the association work and joining with us in the work. All State secretaries and presidents should take advantage of this feeling and renew their efforts to get new members of the several State associations. And secretaries should make prompt reports to this office of dues paid and new members added. Nearly every day we receive letters from members asking why they do not receive renewal seals or a certificate, and requesting one. We cannot issue these until the secretary reports to this office. If you have paid your 1910 dues and have not received a renewal seal, write to your secretary, and ask him if he has sent your dues to the national association.

Retail jewelers shou'd begin to plan to attend the national convention at Detroit this year. An excellent programme is being arranged, and the entertainment which will be offered at Detroit will surpass anything ever attempted at one of our meetings. In addition to the entertainment which we offer the natural facilities of Detroit are wonderful. Every jeweler owes it to himself and his wife to go and take her to Detroit the last week in July.

Any information desired either by retail jewelers or manufacturers will be gladly furnished by this office.

Yours very truly, Claude Wheeler,
Sec. Amer. Nat'l Retail Jewelers' Assoc.



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Ass ees of G. W. T. Case, New Bedfo , Mass., Give Detailed State- ent of Assets and Liabilities.

BEDFORD, Mass., March 26.—The rs of George W. T. Case, of this whose assignment was noted in the ssue of THE JEWELERS' CIRCULAR-LY, have been given a statement of sets and liabilities by assignees Henry tterson, of Boston, and Gerrett Geils, New Bedford.

inventory is as follows: Assets—andise at cost price, $6,292.12; fix- safe, tools, etc., $1,300; accounts, cash on hand, $246.56; total, $8,338.68. ties—Owing for merchandise, as far rtained, $6,339.05; borrowed money, total, $14,589.05.

assignees state that they "hope to a good offer of compromise from Case," but if the same cannot be t about they advise "seeking a re- ble purchaser for the stock and store, t the business may be continued as re customer for the creditors."

assets in detail are figured as fol- Watches $917.22, rings $830.64, dia- and mountings $1,100.38, gold jew- 071.06, clocks $282.64, umbrellas $172, novelties and toilet ware $263.57, sil- ated ware and brass goods $822.41, ass $77.20, solid silver $296, plated $487, opera glasses and leather $72.

Death of Thomas J. Fox.

, Mass., March 28.—Thomas J. head clockmaker for Bigelow, Ken- & Co., died March 25 at his home in ester after a long illness, following ck early in the Winter, accompanied art complications.

Fox was born in England 68 years nd came to this country in his youth e as a civil war veteran, serving in the on the flagship of Admiral Farragut. the war he learned the trade of a maker and clockmaker, and for the 42 years had been in the employ of ouse, for a number of years being in e of the clock regulating, setting up epairing department.

was a man of sterling character, and much esteemed by the firm and his ciates. The funeral, Sunday, was largely ded by his fellow workers, and the ow, Kennard & Co. quartet sang at ervices, which took place at his resi- . He left a widow and three sons.

Mysterious Disappearance of Gems from Store of Jeweler of Los Angeles, Cal.

LOS ANGELES, Cal., March 23.—Mystery rounds the disappearance of a number solitaire diamonds from the store of J. nson, 404 S. Broadway. They disap- d some time between Friday morning aturday night. At the suggestion of the ives Mr. Abramson is reticent about g out information. It is reported, how- that the goods were of the value of , that they were contained in a small nd that while a stranger was negotiat- e purchase of other goods of the value a confederate managed to seize, con- nd get away with the gems.

Abramson does not deny that the robbery took place. In fact, he expressed surprise that the fact had been learned. He says he has no suspicion of anyone in his store being concerned in the robbery, as all his employes have been with him for a long time and he has entire confidence in their integrity.

New York Jewelry Salesman Sentenced to Prison for Not Less Than Two Years or More Than Five Years.

Herman F. Marschner, the jewelry salesman who pleaded guilty to a number of counts charging him with grand larceny, was sentenced last Thursday by Justice Davis in the trial term, part 1, of the Supreme Court, New York, to not less than two and not more than five years at Sing Sing. Marschner received jewelry from a number of dealers on memorandum, which he finally pawned. He pleaded guilty to a number of different counts, but was sentenced on the charge of havig stolen a jeweled pin from the Ben Spier Co., as there was no question as to the actual theft of the jewelry in this case. The jewelry in some of the other cases was obtained on memorandum and pawned, and the property is still in the possession of the court, the matter not having been settled as to its return.

When Marschner appeared to plead to the charge against him a large number of pawnbrokers and creditors were in court to learn the disposition of the goods, and, if possible, to obtain their property.

Marschner was arrested on Jan. 8 on a warrant sworn out by Louis Marx, 37 Maiden Lane, which charged him with grand larceny. The case went on to the calendar, but was delayed and did not reach trial until recently. The jewelry obtained all told amounted to about $4,000.

Boston, Mass., Jeweler Charged with Larceny of Diamonds Obtained on Memorandum.

BOSTON, Mass., March 26.—Arthur R. Grover, of the Jewelers building, formerly of Adams Sq., where he had a retail store, but met with financial reverses, was arrested to-day on a charge of larceny preferred by S. B. Kantor, also of the Jewelers building.

Mr. Kantor entered complaint with the police to the effect that Grover obtained from him some time ago diamonds valued at $1,640, on the plea that he had a customer to whom he wished to show them, and was allowed to take them out on memorandum, with the understanding that they should be returned in half an hour if not wanted by the customer. Kantor states that the stones were not returned, and no payment thereon has been made.

Grover was arraigned in the Municipal Court and was held in $3,000 bail for further examination March 31. He could not get bail to-day, and was taken to Charles St. jail. A large number of pawn tickets was found in his possession.

Arthur H. Grange, Toulon, Ill., has admitted a partner, the firm style becoming Grange & Farley.

Death of E. C. Stahn.

CHESTER, S. C., March 23.—E. C. Stahn, a well-known jeweler and business man, died at his home on York St., Monday morning, following a short illness from acute meningitis. The deceased had been in gradually failing health for two years, but at times seemed much better and had been able to be at his post even as late as Saturday, so that family and friends were totally unprepared for the suddenness of his taking off.

Mr. Stahn was born in Breslau, Germany, Sept. 3, 1852. He was trained for his life's work in the best schools and training shops in his native land and in 1870 came to this country to make his home. He resided in New York for four years and in 1874 came to Chester to take a position with the late R. Brandt, Sr. In 1877 he went into business for himself and had been unusually successful. In addition to being master of his trade he was possessed of splendid business acumen and had the happy faculty of being able to make friends.

In December, 1875, Mr. Stahn was married to Miss Victoria A. Nail, eldest daughter of Mr. and Mrs. Pinkston Nail, of which union two children were born, Miss Bertha Stahn, of Chester, and Carl Stahn, of New York, who survive their parents.

During his career of 36 years in Chester Mr. Stahn did much to help the town and community. In addition to founding and organizing a number of enterprises, he was financially interested in others and was a citizen who could be counted on in any endeavor that looked to the city's growth and prosperity. He was always ready to help the suffering or distressed and performed numberless acts of charity and kindness that were not generally known. He was a member of the Lutheran Church.

The funeral services were held at the home yesterday morning at 11 o'clock.

Death of Mark Hammerschlag.

Mark Hammerschlag, a gold and silver refiner at 151 Park Row, New York, died, Tuesday of last week, at his home, 1411 Avenue P, Brooklyn. He was born in New York City Dec. 10, 1858, and had been a resident of Brooklyn for more than 20 years. He had been in business over 30 years. He also dealt in diamonds and was interested in real estate.

Mr. Hammerschlag was a member of the Brooklyn Lodge No. 22, B. P. O. Elks, and for a number of years was a prominent parishioner of St. Augustine's R. C. Church, Sixth Ave. and Sterling Pl., Brooklyn. For several years past he had been affiliated with St. Brenden's Church, E. 12th St. and Avenue O.

Deceased is survived by two daughters, Retta, wife of Dr. David S. Feets, and Mamie, wife of James W. Hilbert, and a son, Joseph. The funeral services were held last Wednesday evening under the auspices of the Elks. The burial took place the following day in Holy Cross Cemetery.

James W. Kalbach, Reading, Pa., moved recently from 15 to 13 N. 9th St., after having been engaged in business in the former location for about 15 years. In his new quarters he has much more space.

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Meyer Baturin, Bankrupt Harrisburg, Pa. Jeweler, Convicted of Defrauding Creditors.

...SBURG, Pa., March 26.—Meyer Ba... bankrupt jeweler and pawnbroker, ...Market St., whose stock will be sold ...e in Bankruptcy J. J. Conklin on ...o was convicted in the Crimi... ...before Judge Kunkel on a ... preferred by Harry Garfinkle, ...his numerous creditors, of vio... ...Act of 1903, prohibiting the ...t property with the intention ...ding creditors. There is an addi... ...rge of receiving stolen goods upon ...turin will be tried next week.

...ry was out three minutes after be... ...the charge of violating the Act of ...ring a verdict of guilty. The ...or conviction imposed by the act ...yment of a sum equal to the value ...perty concealed and imprisonment ...iod not exceeding one year.

...Berkheiman, Esq., private counsel for ...itors, in his address to the jury ...substance that early in September ...defendant, Baturin, had heavily ...ns store with watches, diamonds, ...brass and silverware to the value ...0 to $20,000. On the strength of ...mber of jewelry concerns had sold ...e holiday season orders. Later in ...r the stock in Baturin's store be... ...uced to about $3,000. At that time ...stated that he had done absolutely ...ss in two years. In the middle of ...r he had sent out letters to his ... giving his liabilities at $25,000 and ...s at $4,000, at the same time offer... ...lement of 25 per cent.

...n. 12, according to the attorney, ...told one of his creditors, it was al... ...at he had about $12,000 worth of ...den in his safe and that he would ...ith this creditor on a 50 per cent. ...he would use his influence with the ...phia creditors to accept a 25 per ...lement. In February Baturin went ...luntary bankruptcy, and an ap... ...nt of his store showed stock valued ...3,000.

...rosecutor contended that the stock ...n taken out and hidden in order to ...t the creditors and perpetrate a big ...

...arfinkel, the first witness, testified ...g Baturin several hundred dollars ...f jewelry on Dec. 4, 1909, on the ...s of his stock showing, he estimating ...s stock of watches alone at about ... that time. Dec. 31, when he next ...Baturin's store he was amazed to ...almost depleted stock, there being ...ngle diamond of any value, and ...ver and nickel watches in place of ...tock of gold and silver timepieces. ...proved an excellent witness, com... ...of several tilts with the defendant's ...with flying colors. He stated on ...amination that he had never failed ...ness and denied carrying $10,000 ...diamonds with him.

...min Abrahamson, of Philadelphia, ...witness, who made two sales to ...r before the holiday season, told of ...ily stocked condition of the store ...Baturin's attempt to bribe him to ... a basis of 50 per cent., provided he would use his influence with the other Philadelphia creditors to settle on a 25 per cent. basis.

Other witnesses called were M. Sperling, of Philadelphia; Julius Schoenberg, of this city; J. J. Conkling, Esq., and Thomas Sykes, of this city, for the prosecution, and Louis Baturin and L. Adelstine for the defense. Messrs. Conklin & Sykes testified to finding the cellar so full of excelsior and packing paper upon taking charge of the establishment that they were compelled to have the cellar cleaned out to avert danger of a fire.

Baturin's defense was that he had lost much of his money in gambling in the hope of retrieving his fortune. He became considerably entangled in his stories of how he lost his money, and that his defense carried no weight was evident from the speedy agreement upon a verdict by the jury. On one occasion Baturin testified that he went to Baltimore without any money, sold a bill of goods to the value of $1,200, but that he had lost over $1,300 that same night in a gambling den in Baltimore. Baturin was a very poor witness in his own behalf, and became badly mixed at times in his story of how he conducted his business and lost his money.

Bank Intervenes in Bankruptcy Proceedings Against Herman Keck Mfg. Co.

CINCINNATI, O., March 28.—Friday, March 25, the Western German Bank of Cincinnati filed an intervening petition in the United States District Court in the involuntary bankruptcy proceedings against the Herman Keck Mfg. Co. The bank seeks to secure some 56 diamonds that it is claimed were set aside by the company for the payment of four notes aggregating $975, signed by the H. Graham Jewelry Co., Hattiesburg, Miss., to secure an indebtedness for that amount due the Keck company. The bank purchased the notes from the latter. The Mississippi concern, believing that the Keck company was the owner of the notes, paid the money to the latter instead of to the bank.

A second cause of action states that the Lawrence Jewelry Co., Claborne, Tex., was indebted to the Keck company for $2,894.42 shown by notes. It is alleged that the Keck company assigned four of them, amounting to $861.90, to the bank. Since then the Texas firm went into bankruptcy. A claim was put in by the Keck company for the full amount and it then received two dividends, one for 10 per cent. and the other for 6.7 per cent. The bank got its share of the first dividend but not of the second, which, it is claimed, was paid to the receiver of the Keck company.

An effort is now being made to secure a payment from the second dividend.

Death of H. T. Higgins.

DENVER, Colo., March 23.—H. T. Higgins died at his home here, Wednesday night, March 16, at 11 o'clock, of pneumonia. He was taken sick Sunday night. Mr. Higgins had been in the jewelry business on the North Side for 13 years.

The deceased was much respected and honored by all with whom he came in contact, both in business and social affairs. He was 59 years of age and came to Denver from Augusta, Ky.

Meeting of the Retail Jewelers' Association of the District of Columbia.

WASHINGTON, D. C., March 23.—The Retail Jewelers' Association of the District of Columbia held their regular monthly meeting in the rooms of the Washington Chamber of Commerce on F St., N. W., last night and had as their guests Messrs. R. B. Smith and J. J. Bartholomee, Baltimore, representing the Maryland Retail Jewelers' Association, Inc.

Vice-President Hutterly acted as chairman in the absence of the president and in opening the meeting introduced the guests and spoke of the friendly feeling of the local society toward their friends in Baltimore and hoped that these relations would long continue. His few remarks were replied to in kind and the meeting then took up the regular routine of business.

Messrs. Hansen, Kettler and Edwards were appointed a committee to assist the legal committee (Messrs. Darr, Peyser and Curtin) to finish the matter of incorporation. The membership committee presented the application of Charles Plitt, 1337 7th St., N. W., which was accepted, and Mr. Plitt duly elected. It was with sincere regret that the members present acted on the resignation of O. B. Bestor, whom business will require to stay at Lake Toxaway, N. C., for some time.

Certain correspondence between the Maryland Retail Jewelers' Association, Inc., and various manufacturers relative to the sale by the latter of their wares to individuals and firms doing business under unfair conditions were read by the secretary. These matters are receiving much attention by the various associations throughout the country and the referred-to correspondence shows that their united efforts are bearing fruit.

After the close of business Messrs. Smith and Bartholomee spoke on the progress of the Maryland association and gave those present some valuable hints on their system of credit and on the evils of appraising goods bought from other jewelers.

S. Desio followed with an interesting account of his recent sale by auction, much to the amusement of all.

Among those present were: Vice-President Hutterly, Secretary J. H. Duehring, Treasurer Prince, John Hansen, Carl Peterson, W. J. Kettley, Charles Zanner, S. Desio, M. B. Korman, Max Greenberg, B. Greenberg, J. R. Fearno, M. H. Fearnow, I. Saks, Charles Schwartz, Louis Baum, R. B. Smith and J. J. Bartholomee, of Baltimore.

Death of Gus Ehert.

DENVER, Colo., March 23.—A sad surprise to his friends was the death of Gus. Ehert, a manufacturing jeweler of this city. Mr. Ehert died Tuesday, March 15, at the County Hospital of pleural pneumonia after a brief illness.

He had been in Denver for the past 20 years, working for most every large shop and store in the city. He was 48 years of age and came originally from Boston, Mass.

The store of A. Schmidt, McKeesport, Pa., was damaged during a fire at that place. The store is located at 826 Braddock Ave.

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Association Notes.

eengs of the Various State Organ- aons of the Retail Jewelers.

nual convention of the South Da- il Jewelers' Association will take e 14 and 15, at Brookings, S. rding to a notice sent out by D. secretary of the association.

an 700 jewelers and optometrists d to come to Des Moines during of June 27 to attend the annual ention of the Iowa Retail Association and the Iowa Op- Association which will be held at time. The dates for the con- re arranged March 18 at a meet- executive committee of the jew- ation held at the Savery Hotel, es. Those in attendance on the f the executive committee were n, Avoca; Mack Hurlbut, Fort George Fiege, Des Moines; John va City, and Geis Botsford, rep- the Commercial Club of Des

al meeting of the North Carolina elers' Association will be held in o, June 14 and 15. According to tions of President R. C. Bernau tary Frank M. Jolly this will be t and most enthusiastic meeting tory of the organization, as the ip at large is taking an unusual the convention. All jewelers of whether members or not, are re- attend the convention and partici- instructive and social gatherings make up the proceedings. Accord- e arrangements now made there nty of place for exhibits by manu- and firms desiring to send exhibits boro are requested to notify Presi- C. Bernau, of that city, at the ssible moment.

ual meeting of the West Virginia elers' Association will be held at April 4 and 5. It is proposed e event this year with a banquet. s meeting also was held in Wheel- ident Charles N. Hancher of the on is making special arrangements e gathering extremely interesting. are expected to be present from of the State. As the majority of ers of the State association live eeling than any other city, it was more convenient to hold the here. President Hancher, who st of honor at the Jewelers' 24- b of Pittsburg, last night, has to all Pittsburg Jewelers an in- be present at the Wheeling meet- t is likely that some will go from

the vacancy in the office of fifth ent of the New York State Retail Association, caused by the death B. M'Clelland, Syracuse, Presi- s has appointed Albert Zilliox, of who has been a member of the committee since the organization ociation. Mr. Zilliox is succeeded s J Routledge, of Elmira, who is of the membership committee of the association, and who has been quite active in the affairs of the association Plans are being actively carried out, which promise to make the convention at Rochester on Thursday and Friday, May 26 and 27, the most successful of any of its kind yet held. Jewelers of the Empire State who believe that there are certain trade abuses which can be lessened or eliminated by united action should write to President C. T. Evans, at Utica, N. Y., or Secretary C. E. Sunderlin at Rochester, N. Y., and request information how to become a member of the New York association.

As recently noted in THE JEWELERS' CIRCULAR-WEEKLY, the officers of the Ohio Retail Jewelers' Association have decided to hold the 1910 convention at Columbus, O., three days—May 2, 3 and 4—at the well-known Southern Hotel. It was the unanimous opinion of all that Ohio should have one of the best, if not the best, of all State conventions of retail jewelers held this year. To that end they are preparing a high class program consisting of talks by jewelers of national prominence, including such men as National President J. P. Archibald, A. L. Sackett, H. C. Carpenter and many others. Men who are prominent in Ohio will also prepare most interesting papers, and some lectures on technical subjects will also be delivered. Added to this many social and entertaining features will assist in making it worth the while of any jeweler in the State to attend and assist us in the effort to improve conditions in the retail jewelry trade. Every Ohio jeweler who is not now a member is requested to join and should send at once his application to the secretary, A. L. Thoma, Piqua, O. A circular letter calling attention to the benefit of joining has been sent to the entire trade of Ohio by Secretary Thoma and President Ausman.

Importations at the Port of New York.

Weeks Ended March 21, 1909, and March 20, 1910.

	1909.	1910.
China, glass and earthen ware:		
China	$23,805	$102,416
Earthen ware	6,412	15,995
Glass ware	19,916	30,887
Optical glass	2,820	1,757
Instruments:		
Musical	11,503	18,343
Optical	9,178	8,376
Philosophical	2,090	1,742
Jewelry, etc.:		
Jewelry	19,699	28,195
Precious stones	315,553	1,335,384
Watches	36,138	25,937
Metals, etc.:		
Bronzes	1,435	3,113
Cutlery	17,124	37,902
Dutch metal	3,691	4,442
Platina	38,421	28,404
Silverware	.....	859
Miscellaneous:		
Alabaster ornaments	.....	19
Amber	19,137	14,484
Beads	8,668	6,814
Clocks	7,431	8,394
Fans	14,764	6,261
Fancy goods	4,469	10,797
Ivory	33,862	.....
Ivory, manufactures of	743	343
Marble, manufactures of	23,008	26,071
Statuary	4,970	4,137

L. F. Verberckmoes, Anaconda, Mont., has bought two parcels of real estate in this town valued at $1,500 and $1,100, respectively.



Earl Boes is a new jeweler at Vaughn, N. Mex.

M. E. Everett has begun his store in Lake Odessa, Mich.

Wm. P. Morgan will shortly open a new store at 193 7th St., St. Paul, Minn.

Charles Knorr is about to begin business as a retail jeweler in Ryder, N. Dak.

C. D. Gove has opened a jewelry store in the Red Cross Pharmacy at Chariton, Ia.

C. F. Weare has opened a repairing and engraving establishment at El Centro, Cal.

A watch and jewelry repairing establishment has been opened at Westerly, R. I., by D. E. Arnold.

M. L. Chapman, formerly of Cuddo, Okla., has started in business at Atoka, Okla., under the name of M. L. Chapman & Co.

The D. C De Lara Co. is the name of a new concern which was recently incorporated in New York to deal in precious stones and jewelry.

A new manufacturing jewelry and leather goods concern has been organized in Providence, R. I., under the name of the Guinti & Pike Co. The firm will be located in the Bigney building.

Burch & Silverman, jewelers, have opened a store at 401 Spruce St., Scranton, Pa. Mr. Silverman was with the Bee Hive Jewelry Store, while Mr. Burch has been a jewelry salesman.

The Phinney-Walker Keyless Clock Co. is a new concern in Boston, Mass., which has filed a certificate of incorporation. The capital stock is $20,000. The directors are W. J. Walker, president; Arthur S. Phinney, treasurer, and R. P. Elliott.

A concern which recently filed articles of incorporation is the Parisian Jewelry Co., Boston, Mass. The capital stock is $10,000, divided into 100 shares valued at $100 each. The directors are B. Welling, president; L. Farber, Roxbury, treasurer, and B. Minchills.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended March 26, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$4,180,983.30
Gold bars paid, depositors	52,936.04
Total	$4,233,919.34

Of this the gold bars exchanged for gold coin are reported as follows:

March 21	$108,667.79
" 22	108,345.31
" 23	61,838.74
" 24	66,808.52
" 25	46,887.12
" 26	25,551.02
Total	$1,180,983.30

Wm. M. Slade has sold his jewelry store in Alexandria, S. Dak., to Wm. Mathews.

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

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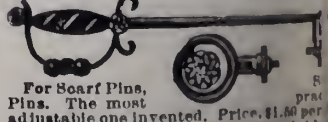
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Frackman Held on Ne Exeat
Creditors Doubt His Story of Robbery in Chicago.

Frackman, who was in business Liden Lane, New York, when a bankruptcy was filed against y and who claims to have lost rth of diamonds in Chicago on west a few days ago, was be- missioner Alexander in the ttes District Court Monday after- his creditors how he came to iamonds. The court room was nterested spectators who were ear the jeweler's story. He taken into custody by United rshal Henkel on a writ of *ne* eep him within the jurisdiction rt, issued by Judge Hough at t of William Blau, receiver in , and bonds were fixed at $10,-

ckman at this examination said t New York about March 7 and Cleveland, O., where he stayed He then went on to St. Louis, wo days, where he met his son, there to Chicago. He arrived in city Saturday, March 12 and re- til the next Wednesday. He said he registered at the Palmer Chicago he had with him a trunk two cases of jewelry and a wal- contained his diamonds. Sunday ay he saw several people in Chi-

morning, the day on which he lost the diamonds, he got up clock and after breakfast visited aces and returned to the hotel clock in the afternoon and had hat night about 8 o'clock he vis- er's saloon, where he had a num- inks and met a man who wanted vellow diamond. He said he told hat it would be best to wait until lay for him to look at the stones, finally he opened a few packages on but did not make a sale. Later ed to his room at the hotel, but and went for a walk to get some He got another drink and uite a distance—so far, in fact, n he started back he became . He inquired his way and took k to the Palmer House. When to undress he discovered the loss allet.

tness said it was then about 2 the morning and, being much e didn't know what to do. Finally to sleep and the next morning d to a friend, named Weiss, whom l in a saloon on W. Madison St. e to the saloon and, finding Weiss, of his loss after first getting him e not to tell that the wallet was is friend suggested that they re- loss to the police, and after se- letter to the chief of police they and told him of the loss, but did any name.

arranged to put an advertisement ewspapers and after that Mr. went to Cleveland on the next r the occurrence. From there he to New York, arriving in the s on Friday morning, March 18.

When he reached New York he went to his office and explained to his son that he didn't feel well, so he came home sooner than he expected. He testified that in about two hours he visited his lawyers and explained in detail the entire situation to them.

A meeting of the creditors was called and the story told them soon afterward.

Mr. Frackman was first questioned in regard to his business career and as to financial statements made by him to agencies. He said that he continued to make money from the time he started in business down to 1909 and that if a statement shown him, dated Jan. 1, 1909, was signed by him he was worth $40,000 on that date. He said his liabilities were between $130,000 and $140,000 when the receiver took possession of his business.

Morton Frackman, a son, was called to testify in regard to a ledger which was shown him. He said that he made the entries in the book kept in the business, but would not commit himself as to the exact time when any entry was made. He explained that some of the entries in the ledger were copied from slips and that he didn't know how long a time after they were made they were entered in the ledger. He said the slips were torn up after being copied.

To most of the questions asked him about the book he answered, "I don't know." The lawyers were unable to learn anything very definite from his answers.

He told the story of the loss of the diamonds as he had heard it. His version was substantially the same as the story told by his father.

The hearing was adjourned until tomorrow.

A stormy meeting of Mr. Frackman's creditors was held Thursday afternoon at the Astor House, but, aside from an offer of 35 per cent. in settlement of claims against the alleged bankrupt, nothing developed. The offer was not accepted.

The same afternoon a meeting of creditors was held at the rooms of the Jewelers Board of Trade in New York. A committee of creditors was appointed to investigate the case. It is said that the jeweler's assets consist of $12,000 worth of stock; accounts, $7,000; notes, $2,500; cash, $3,800, and fixtures estimated at $300. A trunk has been received from Denver, Colo., from Mr. Frackman's son, who was on the road selling jewelry, and is said to contain goods valued at $15,000, but a lower estimate is placed upon these goods by the receiver in bankruptcy.

The story of the loss of the $50,000 worth of diamonds is not generally believed in the trade.

A man giving his name as Ralph Pierce was brought before Magistrate Stockman recently on the charge of having tried to break into the jewelry store of A. N. Peoples, Chester, Pa., one morning shortly after midnight. After breaking one of the windows on the Edgmont Ave. side of the store, the fellow was captured before he had time to gain entrance to the store. He will be held for a further hearing of the court.

Diamonds Worth Nearly $1,000 Stolen from Jewelry Store in Baltimore, Md.

BALTIMORE, Md., March 27.—The success met with by a professional window smasher, last week, when M. Koenigsberg's plate glass was smashed in a clever manner and the thief managed to get away with about $300 worth of lockets induced an amateur to smash the window in the store of John W. Mealy & Sons Co., 18 W. Lexington St., early Friday morning. The fact that he, too, was successful may have a bad effect. His work was done in a much bolder manner, as he threw a large paving block through the glass, that caused a loud crash.

The stone went through the window and upset a tray of diamonds so that only three remained within reach. The three, however, were worth nearly $1,000. The thief then dashed down the street and made his escape. The three rings were all of single stone settings, and were valued at $385, $350 and $220, respectively.

Some are inclined to believe that the same thief did both jobs, but this is not substantiated by the facts in the case, as both were done in an entirely different manner. The first crime was carefully planned and done without unnecessary noise, while the second was apparently without forethought, as the window was smashed without regard to the noise that would follow, the man depending on his nerve and fleetness to get away. The thief selected six o'clock in the morning for the job, and was only seen by one person. This was Harry Creamer, a private watchman in a department store across the street. Creamer, hearing the crash, ran to the front in time to see a youth running down the street. He described the robber as being about 19 or 20 years old, five feet seven inches tall, with smooth face and wearing a suit of dark material.

Mr. Creamer was taken to the rogues' gallery and picked out a picture of a man he said greatly resembled the robber. The calmness of the youth in breaking the window in the shopping district just when the sun was beginning to rise surprised the police and has aroused them to a decided effort to check the spread of these daring methods and to apprehend the culprits.

Marshal Farnan has requested the jewelers not to leave valuables on display at night, as it is an invitation to any of the desperate characters in the city to take a chance. John W. Mealy, president of the firm, stated that diamonds are not usually left in their windows, but that they were overlooked by a clerk on Thursday night when the window was cleared and the jewelry placed in a safe. Mr. Mealy does not believe that the thief is a professional crook.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
March 22	24d.	$0.54¼
" 23	23 7-8d.	.54
" 24	23 15 16d.	.54¼
" 25 (Holiday)	.....	.54¼
" 26	24 1-8d.	.54½
" 28 (Holiday)	.....	.54½

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Wife of Los Angeles Jeweler, A User Trunk Case, Has Witnesses to Establish an Alibi.

LOS ANGELES, March 25.—The tion of Albert Fink and his wife, charged by the Hartford Fire Co. with having presented false the loss of jewelry from the tr from here to San Francisco last days. At its conclusion the nounced that he would reserve h until March 28.

The expressman who took the the Southern Pacific stati cisco to the Golden West H porter at that hotel were both and both identified Mrs. Fink who went to the hotel, had there and soon afterward back to San Jose.

On the other hand, Mrs. Fink strong evidence of an alibi T brought some 10 or 12 witnesses fied positively that Mrs. Fink w city at the time she was a ge been in San Francisco. One Luella Hountz, testified that she night with Mrs. Fink at the lat in this city on the night of De night preceding the day when sh to have been in San Francisco, miles from here. A jeweler also to talking with her on Dec 3

Death of C. K. Giles

CHICAGO, March 27.—C K merly in the jewelry busines suddenly, last week, at his re Jose, Cal., to which city he re his family six years ago.

Mr. Giles was born in New S Aug. 2, 1838. In 1860 he c where he engaged in the jewelry a member of the Giles Bros. C years ago the firm failed and retired from business.

A widow, three daughters brothers who live in Chicag Giles, 2537 Michigan Ave., and Giles, 3746 N. 42d Court—survive

Games Rolled by the Jewelers Bo League of New York.

The following were the scor teams of the Jewelers' Bowling New York in the games rolled la the Universal alleys, Brooklyn.

March 21.—Solidarity Watch Case Co. .....
vs. Hayden W. Wheeler & C
March 23.—Cross & Beguelin ..
vs. Ilgen & Wakefield Co. .
March 25.—Mumford & Galaway
vs. Robt. H. Ingersoll & B

STANDING OF C

Wm. Barthman.....	36	
Joseph Fahys & Co.... ..		
Hayden W. Wheeler & Co.	33	1
Cross & Beguelin.....	27	1
Tiffany & Co.....	25	
Robt. H. Ingersoll & Bro.	17	1
Ilgen & Wakefield Co....	18	0
Mumford & Galaway.....	14	1
Solidarity Watch Case Co.	1	0
J. J. Donnelly.....	2	0

Wm. Rath, Ludington, Mich. posed of his stock in the Star W Co., of that place, to A W C New York.

Over 000 Waltham Watch Movements Stolen in New York While on Way to Steamship.

gh a list sent out by the Insurance America it was learned, last week. 2,000 Waltham watch movements, t about $8,000, were stolen, March a truck while in transit from the rk headquarters of the Waltham Co to the Cunard Steamship Co.

watch movements, together with a of fishing roads and druggists' and upplies, were in charge of Austin & Co., forwarders. The watches signed to the European branch of m Watch Co.

ding to a representative of the in- company the driver of the truck on he merchandise was being moved wagon for a minute to get a receipt West St., and when he returned de outfit had disappeared. The nd wagon were found the same r Avenue A and 16th St., and the nd private detectives are now trying e the stolen goods and get a clew thieves. No suspicion is attached way to the driver.

watch movements had come to New rom the Boston office, and were on their way to Europe about 8.30 n the morning on which they were

ollowing is the list of the stolen nts Should any of these be offered in the trade the proper authorities e notified at once:

rling, O. F., 18s, gilt, 7J, 15422321-30, 91-200, 15374051-60, 15729211-20.
K. W., 18s, 15462651-60 2611-20, 3171-, 2421-30.
guard, 16s, 19J, Htg., 16136411, 16136-42.
. 625, Htg., 16s, 15890261-70, 15831001-
625, O F., 16s, 15890741-50, 15891941-.
. 620, Htg., 16s, 15751921-30, 0741-50.
. 620, O. F., 16s, 15655081-90, 15687221-30
. 610, Htg., 16s, 15799761-70, 15800221-30, 5799721-30, 15838181-90, 15839481-90, 5840211-20, 15800391-400, 15839801-10.
610, O. F., 16s, 15843171-80, 16217601-0, 15841471-80, 15928061-70, 15842541-50.
ravelers' Htg., gilt, 16s, 15929621-30, 9191-00. 15766061-70, 15805401-10, 5721-30, 5844441-50, 4541-50, 16219581-90, 15968901-0, 15968111-20, 15805961-70, 15968751-60, 5929961-70, 15805911-20, 15929201-10, 9701-0. 15844591-600, 15968251-60, 8771-80, 5929641-50, 15929981-90, 9871-80, 15968891-00, 15929911-20, 8521-30, 15844271-80, 5844011-20, 12629751-60, 15804461-70, 3629559-60.
ravelers' Htg., O. F., gilt, 16s, 7J, 159305-1-30. 15845391-400, 15807901-10, 15767741-0, 16222121-30, 15930811-20, 15845111-20, 6223271-80, 15845491-500, 15845271-80, 5845381-90, 16222301-10, 16845351-60, 5845631-40, 15806331-40, 15969751-60, 1622-371-80, 16222451-60, 15969241-50, 9871-80, 9451-60, 16222161-70.
anguard, Htg., 23J, 16s, 16136153.
arquis, Htg., 15J, 16s, 16305941-50, 6305951-60.
oyal, O F., 17J, 16s, 17027227-30, 6645, 6535, 17013454, 49, 3140, 17013088, 2941, 93, 66, 2719-02, 16193887, 3600, 3203, 3709, 3951, 16193944, 47.
o 630, O. F., 17J, 16s, 17072479, 2570, 9266, 2180, 2079, 17072081, 86, 17047938, 37, 7649, 50, 17047096, 17028688, 8397, 17038229, 8474, 8576, 8482, 8038, 16195702.
artlett, O. F., 16s, 17J, nickel, 17029739, 9662, 17015373, 96, 5099.
nsign, O. F., 14s, 7J, gilt, 15519491-500.
ond St., '97, Htg., 7J, gilt, 14s, 15769201-0, 9461-70, 9181-90.
30 Bond St, '97, O. F., 7J, gilt, 14s, 15808291-300, 15438251-60, 15808301-10.
40 Bond St, '04, 7J, gilt, 14s, 13514101-10, 5761-70, 13513861-70, 13513861-70, 13514641-50.
21 Bond St, O. F, '04, 7J, gilt, 14s, 13935571-80, 2536, 5841-50.
10 No. 220, Htg., 15J, 12s, 15180276, 77, 80, 15772156, 57-60.
10 No. 220, O. F., 15J, 12s, 15889901-10,
9 Riverside, O F., 19J, 12s, nickel, 17031411, 80, 1122, 1268, 61, 1753, 16199669, 65, 17031954.
10 Riverside, Htg., 19J, 12s, nickel, 16198118, 76, 8686, 66, 34, 8420, 8287, 16198268, 1614-9005, 16148764.
31 "J." O. F., 6s, 7J, gilt, 15977671-80, 1590-3381 90, 15977991-8000, 8541.
10 No 165, Htg., Os, 15J, 15908961-70.
20 No 161, Htg., Os, 7J, 15913841-50, 15877641-50.
10 No. 110, O. F., Os, 7J, 15822591.
53 No. 61, Htg., Os, 7J, 14212094, 14580471, 72, 14212099, 14576315, 14295731, 138533-79, 14293937, 15921441, 14580476, 0605, 14207275, 15141719, 12988599, 14649261, 1311,3718, 68, 13175867, 12771750, 14210766, 15289551, 13177316, 10604616, 14581234, 14355216, 15140802, 14352555, 14432429, 13580715, 14505888, 13921545, 14576320, 14575603, 14575019, 15282858, 14576994, 12299767, 96, 14575879, 13304545, 14508419, 8276437, 14210473, 13438620, 12144968, 12250024, 13251002, 12198701, 15141614, 11999518, 13177850, 12250030, 12252255.
40 No. 60, Htg., 7J, Os, gilt, 14510558, 1529-4536, 14582708, 4757, 13649571, 15290358, 14582701, 14510556, 0559, 14510556, 1451-2394, 13650315, 12355386, 25, 14434883, 12355697, 14434623, 14214082, 5528, 1235-5819, 12993573, 14434622, 14215074, 76, 12208915, 14510696, 12846013, 14435295, 17, 99, 12355131, 12846243, 12993575, 12846166, 4778, 12846168, 14214805, 13650320, 6245, 96, 47
100 No. 100, O. F., Os, gilt, 7J, 14730721-30, 15882541-50, 15654681-90, 15654881-90, 1473-0690-700, 14730691-700, 14730601-10, 1588-2511-20, 0801-10, 14730591-600, 0791-800.
3 Riverside, Htg., 6s, 17J, nickel, 16036153, 6045, 14011838.
5 Riverside, O. F., 6s, 17J, nickel, 12520716, 14011935, 12521041, 16078862, 12520630.
3 Diamond J. S., 6s, 17J, Htg., 16078677, 8796, 8671.
3 Diamond J. S., 6s, 17J, O. F., 16078706, 8676, 12520426.
5 Maximus, Htg., Os, nickel, 16033809, 1410-2647, 38, 16033733, 14150360.
5 Maximus, O. F., Os, nickel, 14114725, 95, 08, 14114976, 15047223.
5 Riverside, Htg., Os, nickel, 16096568, 63, 95, 16034218, 97.
5 Riverside, O. F., Os, nickel, 14115106, 43, 21, 14115095, 14077334.
2 Lady Waltham, Htg., Os, nickel, 16157250, 7120.
10 No. 625, Htg., 16s, 15889901-10.
10 No. 620, Htg., 16s, 15750271-80.
10 No. 620, P. F., 16s, 15894121-30.
30 No. 610, Htg., 16s, 15799901-10, 9221-30, 15759521-30.
30 No. 610, O. F., 16s, 15803561-70, 15808661-70, 15927531-40.
60 Traveler, Htg., 16s, 15766111-20, 601120, 15805351-60, 5221-30, 1592981-90, 1592-9661-70.
58 Traveler, O. F., 16s, 15767061-70, 15969281-90, 16223431-40, 15930431-40, 15969561-70, 15806203-10.
3 Vanguard, 16s, 23J, Htg., 16136016, 11, 6279.
2 Vanguard, 16s, 23J, O. F., 16167367, 1612-0611.
30 Marquis, Htg., 16s, 16305661-70, 5781-90, 41-50.
170 Bond St., 14s, '97, Htg., 15769251-60, 8531-40, 9261-70, 9121-30, 15391551-60, 1381-90, 15769191-200, 15391221-30, 15768651-60, 15769401-10, 15388511-20, 15769211-20, 8941-50, 9071-80, 15391411-20, 15769131-40, 9101-10.
50 Bond St., 14s, '04, Htg., 13514701-10, 4221-30, 3171-80, 3781-90, 4911-20.
159 Bond St., 14s, '04, O. F., 13935531-40, 41-50, 51-60, 13934011-20, 13936301-10, 2571-80, 6421-30, 5911-20, 6461-70, 4421-30, 4501-10, 13934131-40, 5261-70, 5511-20, 5711-20, 13932531-32-35, 37-40.
20 Earl, 14s, 15J, O. F., 15918681-90, 8951-60.
10 Royal Colonial, S. Htg., 16108580, 8841, 45, 49, 42, 8025, 8127, 24, 16108635, 8793.
30 "J," 6s, 7J, Htg., 15978131-40, 15936621-30, 15977461-70.
20 "J," 6s, 7J, O. F., 15977251-60, 15937031-40,
22 No. 61, Os, 7J, Htg., 14213256, 12352154, 14212853, 14575778, 13716601, 14434169, 12300919, 15136645, 13501166, 14508413, 15143952, 14356559, 12252260, 12199677, 13302526, 14210136, 12247279, 12989161, 12091651, 14207323, 11719576.
3 No. 100, Os, O. F., 7J, gilt, 13721991, 92, 13721783.

Three Men Arrested in New York Have Jewelry Stolen from Safe of Boston, Mass., Jeweler.

The three men describing themselves as Jacob Goldberg, a peddler, Harris Rothstein, a blacksmith, and Joseph Goldstein, an umbrella maker, who were arrested early last Saturday morning in New York on suspicion that they are the men who robbed the jewelry store of Samuel E. Ullian, Boston, Feb. 28, were arraigned in the Jefferson Market Police Court Monday morning and held in $10,000 for examination today.

After the robbery in Boston, by which over $12,000 worth of jewelry was obtained by cutting into the safe, Superintendent Pierce, of the Boston police, sent out a list of the missing jewelry and a general alarm for the arrest of any persons in whose possession the goods might be found. Detectives Kinsler and Duggan, of the New York Central Office force, were assigned to the case in the metropolis. They arrested the three suspects at the corner of Goerck and Delancey Sts.

When taken into custody the men had in their possession, according to the police, a quantity of watches and other jewelry valued at $1,000. One of the watches bore the number of a watch stolen from the Boston store, the police say, but the case and dial seemed to have been changed. The number of the watch case was 7,178,750 and of the movement 357,512.

The numbers are given together as belonging to the same watch in the list, but it is described as an open-faced Waltham watch. These works are now in a hunting case and the dial bore the name of the Broadway American Watch Co. A good deal of the jewelry corresponded to the goods on the list furnished the police and it is understood that the Boston jeweler who came to New York has identified a quantity of the jewelry as belonging to him.

Inspector McCafferty, of the New York detective bureau, is of the opinion that the three men may be able to throw light on a series of jewelry store robberies. On Jan. 15 the jewelry store of Benjamin Saronsen, in New Haven, Conn., was robbed. The burglars took $9,000 worth of jewelry. They left behind a peculiar device with which they had forced Saronsen's safe. A little later the jewelry store of M. Mayer, Philadelphia, was robbed of $9,000 worth of valuables. The burglars left behind a tool identical with that which had been abandoned in New Haven. About three weeks ago the Boston robbery occurred and later a similar attempt to break a safe was made in Plainfield, N. J.

Inspector McCafferty sent his sleuths out to look for the burglars. They knew that Rothstein recently got out of prison and

Although true Black Opal is scarce, we have a notable stock in all grades received by us in a rough state direct from the mines and cut in our lapidary shop in New York.

Our prices are necessarily less than those obtaining in Europe and the fact that no two stones are alike makes this gem very attractive as a profit getter.

WE ARE SPECIALISTS IN BLACK OPALS

All the wonderful changing colors of the Solar Spectrum vibrate through "Black Opal," some in small pin point markings, others in harlequin, peacock and formal designs.

Some stones exhibit broad flashes of red, blue, green and purple while others exhibit cloud effects and sunsets such as Turner painted and only a Ruskin could describe.

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BORRELLI & VITELLI



CORAL MANUFACTURING COMPANY

Spring Opening

Handsome new line of Coral Brooches, Necklaces and La Vallieres, very neat and dainty designs. Latest Novelties from Paris. All appropriate for the new Spring light garments.

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57 HATTON GARDEN, LONDON, ENGLAND

watched him. He met two of and investigation warranted he in arresting the three

Boston, Mass., March 26—S lian, the jeweler at 1113 W whose store was burglariz safe being cut open at the ck a worth of diamonds, watche n stolen, went to New York spectors from Boston police to see if he could identify p hands of the New York poli be a part of the loot from

Philadelphia, Pa., March 2 of this city are elated over t New York of Jacob Goldb rg, 2 St., Joseph Goldberg, 113 G rck Harris Rothstein, 111 Goerck S city. The trio have been held w by Magistrate Barlow on sus mitting robberies in this city a N

According to the police thes rc the men who entered the jew ry Max Mayer, 609 Market St. F stole jewelry to the amount They are supposed to be imp c number of recent robberies that h place in this city and New York

Detective Walsh, of City Ha to New York and will be f llow by Max Mayer, who hopes to iden of the stolen jewelry.

Death of Curtis J. Monso

New Haven, Conn., March 2 J. Monson, father of C. J. Mo a well-known jeweler of New H recently at his home, 155 W of heart disease and senil ceased was in his 89th year, b born in Bethlehem in 1821

For over half a century Mr M been one of the most prominent in New Haven. He came to th 1838 and learned his trade in the ment of Mr. Bradley, in St went to New York State in 184 tered business for himself ir but soon afterwards returned to where he began business in C p continued until 1890, when he re Monson was a lifelong parishion Church of the Redeemer and a circle of friends, who sincerely death. He is survived by a sis George C. Prentice, and a son, C son, Jr., who now owns the jew conducted in Chapel St. under of C. J. Monson, Jr., & Co was in Evergreen Cemetery

Charles C. Runk and R Keller, of Baltimore, Md., were c mitt action of the criminal court re t with the larceny of a lot of jewel by Frederick A. Gruebel, man jeweler of 9 E. Baltimore St Griffith, 15 years of age, who wa as an errand boy by Mr Gru bel at a hearing that he stole all th from the factory of Mr. Gruebel a them over to Keller, who in t them to Runk to be disposed of. on Fremont Ave., it is claimed, Runk as the person from whom purchased a watch case.

Gorham Mfg. Co. Brings Suit Against Antique Dealer Alleging Infringement of Trade-Mark

Action was started Monday in the United States Circuit Court, at New York, by the Gorham Mfg. Co against Di Salvo & Co., dealers in antiques and Sheffield plate, 855 Fourth Ave., New York, alleging infringement of the complainant's trade-mark of a lion, an anchor and the letter "G" in old English type.

The allegations in the complaint are substantially similar to those in the case of the Gorham Mfg. Co. *vs.* F. & M. Weintraub; that the complaint sets forth its undisputed title to the mark for over 50 years, and the use of same in its business, and states that the defendants have fraudulently sold wares bearing a lion, an anchor and a letter G in imitation of complainant's mark, and have also used a variety of symbols the principal feature of the imitating marks being the alleged use of the old English letter "G."

In an interview with the attorneys for the Gorham Mfg. Co. it was stated that it had been found after several months of investigation in the principal cities of the United States that the sale of articles with marks such as the company claims infringe its trade-mark had been much more widespread than was thought possible, and that further actions would be no doubt found necessary against various dealers over such infringing silverware, since all dealers had been put on notice that the company would protect its mark and every opportunity had been given the legitimate jewelry trade to dispose of any infringing goods innocently acquired.

Voluntary Bankruptcy Petition Filed Against Anton S. Borg, New York.

An involuntary petition in bankruptcy was filed yesterday in the United States District Court, New York, against Anton S. Borg, a retail jeweler at 119 West St., New York, by these creditors: Arctic Freezing Co., $230 (rent); Nathan Blume, $100; Charles Eulhardt, $136, and Robt. H. Ingersoll & Bro., $62. It is stated that the jeweler admitted in writing his inability to pay his debts and prepared to file a voluntary petition in bankruptcy, but because of the fee of $30 refused to do so. It is alleged that he removed property with intent to defraud his creditors.

Judge Hough appointed C. L. Cohn receiver under a bond of $500. The liabilities are said to be about $1,100 and the assets about $600.

The petition asking for the appointment of a receiver states that it is believed that the alleged bankrupt has reduced his assets from $3,000 to about $700 without applying the proceeds to the payment of creditors.

It is said that the jeweler's place of business is now closed and that he is outside the jurisdiction of the court.

Henry Held, Pittsburg, Pa., Goes Into Voluntary Bankruptcy.

PITTSBURG, March 28.—Henry Held, doing business at 1118 Carson St., South Side, last week, filed a petition in bankruptcy in the United States Court here. His liabilities are about $4,500 and assets about $2,500. The store was still open last Saturday. There are quite a number of Pittsburg creditors.

Held, who is noted as a watchmaker, started in business here in 1896. For many years he was at 1112 Carson St., but for the past four years has been at his present address. He handles a cheap line and had little capital.

News Gleanings.

A. O. Wold, Langdon, N. Dak., has moved his stock into the First National Bank building, where he has more space and better facilities.

Willis H. Booth, Sioux Falls, S. Dak., has removed from his present quarters, where he has been located for 30 years, to the Emerson Block.

Mrs. Hannie Guthman, wife of E. L. Guthman, jeweler at Youngstown, O., died on March 23 after a long illness of a complication of diseases.

Michael T. White, who was for several years employed in the factory of the Benedict Mfg. Co., East Syracuse, N. Y., died in that town, March 22.

F. W. Harper, Dawson, Minn., has become the owner of the jewelry store at Clarkfield, Minn. It will be conducted under the management of Guy Harper.

Dillon Rogers, a jeweler of Madisonville, Tenn., died at the home of his son, Wm. H. Rogers, Knoxville, Wednesday morning, and the remains were shipped to Madisonville, where the funeral was held Thursday.

It is believed the police will soon locate young Leslie Tooley, who recently left New York with $1,100 in diamonds belonging to H. W. Radder. Tooley has been writing to people in town, and his arrest is soon expected.

The police of Cleveland, O., last week were notified that burglars had robbed the jewelry store of Aaron Bergman, 530 Superior St., getting away with 29 watches valued at $150. Entrance was gained by forcing a transom over the door.

Charles P. Buskirk, bankrupt jeweler, Corning, N. Y., and his wife, were examined, last week, before Referee Darrin as to claims made by Mrs. Buskirk that the trustee had four rings in his possession which belonged to her personally. Mrs. Buskirk identified three rings.

A. Ross, in the employ of Wm. A. Hubbard, Le Roy, N. Y., while engaged in cleaning a watch with gasoline recently allowed the liquid to catch fire and for a moment the establishment was threatened with destruction. Prompt work, however, on the part of both Mr. Ross and Mr. Hubbard soon extinguished the flames, no damage being done.

The Geo. L. Kerr Co., Cornish, Me., is offering to settle with its creditors on a basis of 25 cents on the dollar. A meeting of the creditors was held early last week. The concern is a corporation, of which Nellie R. Kerr is secretary and treasurer and George L. Kerr is president. The latter has been in business a long time and was formerly at Chelsea and Malden, but was unsuccessful. He finally went to Cornish in 1905 and succeeded Geo. C. Allen, and later incorporated with a capital of $10,000, of which $1,200 was paid in.

Pursuant to the formal order of Judge Noyes of the United States Circuit Court, the Gorham Mfg. Co. announces in another column of this issue a correction as to the text of the preliminary injunction granted by Judge Lacombe to the Gorham Mfg. Co. against F. & M. Weintraub. As noted in the last issue the injunction was suspended for 30 days by Judge Noyes until the complainants corrected the previous report of the injunction. A formal order, in accordance with Judge Noyes' opinion as published last week, was entered Friday, and the text of the corrections to be sent out by the complainant in the various trade papers and in circular form was settled by the court.

Pacific Coast Notes.

H. R. Berger has moved from Douglas, Ariz., to El Paso, Tex.

J. J. Wilson, Dunsmuir, Cal., has returned from New York.

Peter Engel, Marysville, Cal., is preparing to move to a new store.

James G. Guard, Maricopa, has just installed a large burglar-proof safe in his store.

R. Van Buren is moving his stock in Ontario, Cal., to a store leased by him in the Slater block.

Harry O. Ball, Sonora, Cal., has been showing in his window a set of officer's jewels for Camp Sonora, W. O. W., given for securing new members.

Gold and plated jewelry valued at nearly $100 was stolen from the store of D. C. Moore, San Leandro, March 18. Entrance was effected by lifting out a window at the rear of the store.

The Arizona Turquoise Mines Co. has sent out from its Mineral Park mine the largest shipments of turquoises ever sent from this district at one time. The shipment consisted of 1,600 pounds of rich gem stone.

The Ernsting Jewelry Co., San Diego, is having plans drawn for a four-story building to be erected on its newly acquired properly on 5th St. The building will cost about $75,000 and will be fireproof. The entire ground floor will be occupied by the jewelry company.

The Coalinga Jewelry Co. has moved into a new store in the newly completed Any building, at Coalinga, Cal., and has just installed new fixtures throughout, making the store one of the finest in that part of the San Joaquin Valley. While moving, a team drawing a truckload of stock and some show cases ran away and one of the cases fell from the wagon, utterly destroying it. Luckily the runaway was stopped before any of the jewelry was lost.

At the annual meeting of the stockholders of the United States Diamond Mining Co., Oroville, Cal., held in that city March 14, it was formally decided to suspend operations indefinitely. The company has become involved in litigation over the title to certain of its mining grounds and it is desired to have this settled before anything further is done. The following directors were elected at the meeting: F. J. Stoers and J. H. Hampel, Oakland; Henry Vail, George P. Morse and M. J. Cooney, Oroville. Mr. Cooney was elected president and treasurer and J. V. Parks secretary.

TOURMALINE ALEXANDERITE SPINEL AQUAMARINE
OLIVINE PERIDOT TOPAZ AMETHYST JARGOON
ZIRCON BERYL HYACINTH CHRYSOLITE GARNET CABOCHON STAR STONES CAT'S EYE
CHRYSOPRASE TURQUOISE OPAL LAPIS LAZULI CHRYSOLLA JADE
MALACHITE BLOODSTONE CARNELIAN HYACINTH MOSSAGATE CORAL

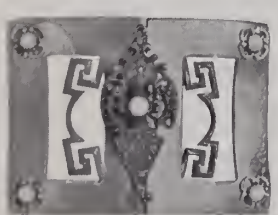
Eventually
You will use our
Imitation Stones
PRODUCTS
You Gain—If you begin now

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TANNENBAUM & COMPANY
PROVIDENCE, RHODE ISLAND

LEARY & PENFOLD Originators of Exclusive Designs in Gold Filled and Plated Jewelry

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Two Piece Buckle No. 4877
Pat. applied for

The above illustration shows one of our new ideas. This buckle is fitted with a device which admits of its being attached to the belt without sewing.

SASH PINS
LOCKETS
SCARF PINS
PENDANTS

¶ This concern consists of some of North Attleboro's most expert workmen. Its object is to give satisfaction to the jobbing trade, by furnishing goods not copied from other lines. Our motto is

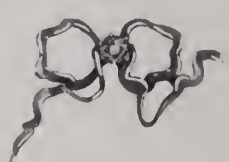
"Originality and a Square Deal for the Jobber."

¶ We court a critical examination and comparison of our line with others. It consists of

BRACELETS
BROOCHES
COLLAR PINS
BUCKLES



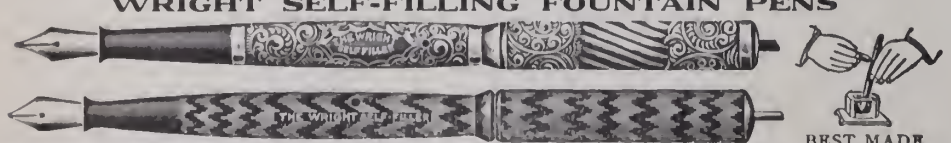
No. 919



No. 996

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WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

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Write for Samples and Catalog.

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PLATINUM In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED
THE ROESSLER & HASSLACHER CHEMICAL CO.
NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

Denver.

The Colorado Horological Societ its first annual ball March 29.

The Dennison Mfg. Co. has sent c nouncements to the western trade o new sample store located in the Audi Hotel, in this city.

The following salesmen visited last week: W. G. E. Peters, A. Sa & Co.; E. P. Ledos, Ledos Mfg. Co. Freund, Henry Freund & Co.; Mason, Hayden W. Wheeler & Co.

Wm. Oppenheim, 1231 16th St., has with his creditors for 33⅓ cents dollar. Mr. Oppenheim is now co an auction sale to reduce his stock the necessary money.

L. L. Powell has sold his stor Welton St., to Wm. W. Mac Powell's total indebtedness was $900, and Mr. Mace assumed $714 being the amount at which the sto invoiced. This was paid to the Jewelers' Supply Co. Mr. Powe will pay all remaining debts. The was sold for 65c. on the dollar Powell leaves for Virginia to jo family, who have been there for t year.

Jos. I. Schwartz, 918 16th St. h tained a three years' lease, with the pr of extension at expiration, of the pr at 16th and Curtis Sts. He intends t alterations and add new fixtures been in the jewelry business many The property which he has leased is cupied by the Boyd Park Jewelry C are retiring from business. Boyd Pa one of the oldest jewelry establishm the city. He crossed the plains in th days by foot from Missouri and lan Denver when it was a very small f town. Mr. Park at one time operated in Leadville, Colo., Cheyenne, Wyo Lake, Utah, and Denver, Colo., bu drew out from Leadville and Cheyen is conducting a clearing out sale n will retire from business in Denver and put all his time and energy in Salt Lake store.

The jewelry firm of E. Michel & owned by Edward Michel and Michel, who filed a voluntary petit bankruptcy in the United States Co Feb. 19, 1910, have settled with their itors by a composition. The bankrupt called before a meeting of the cr and referee and filed in the court a s of their property and a list of cred required by law. The terms of the c tion were accepted by a majority creditors. The firm then offered t cash all court costs and to pay in claims having priority and by note on demand to be placed in the d depository, United States National B Denver, and delivered to the creditor confirmation or composition. Twen per cent. was to be paid upon the cla the unsecured creditors not having or the right to priority in payment necessary money to pay all debts whic priority and the cost of these proce amounting to $125, together with not ecuted in accordance with a comp offer, have been deposited, subject to of the judge, in the above depositor

Providence.

patent has been awarded to George C. Rickert on a jewel display stand.

illiam Loeb and wife have returned r a several days' stay in New York.

n S. Cunningham has started on a v rn trip in the interests of E. L. Spence Co.

E. Arnold is now equipped to do n and clock repairing at 9 West St., Westerly.

dividend on the capital stock of the lson File Co. has been declared payb March 31.

L. Castritius, of Westerly, has in- ated a series of Saturday special sales satisfactory success.

orge E. Towne, watchmaker, has re- d his store to that of G. W. Tim- on Main St., Westerly.

A. Fay, western representative for h otter & Buffinton Co., has been at the ry here for several days.

alter Henry, superintendent of the E. L. pencer Co. shop, is enjoying a 10 days' v tion trip through the middle west.

quarterly dividend of 1½ per cent. on h preferred stock of the Gorham Mfg. C has been declared payable April 1.

orge J. Lederer, New York representa- for the Providence Stock Co., has been a itor to the factory here the past week.

race F. Carpenter returned last week f a trip to Venezuela, the Panama C l, Porto Rico and other places in the t ics.

J. Wilson, who has charge of the New Y k office of Charles E. Hancock Co., w in this city the past week, visiting the f ory.

eorge S. Andrews, secretary and assista treasurer of the C. S. Bush Co., has b confined to the house for several days b sickness.

Berringer has rearranged his repair- i department and added new equipment o ated by electricity at his store, 4 Main S Westerly.

he petition of Charles H. Ballou for a d harge in bankruptcy has been granted b Judge Arthur L. Brown in the United S es Court.

eorge C. Rueckert, of the Rueckert M. Co., has just registered a 36-horsep er touring car with the State Board o Public Roads.

he E. L. Spencer Co. closed down on t 26th inst. until April 4 for the annual s k taking, which usually comes the lat- t part of April.

dward B. Hough has been appointed a n ber of the building committee on an a tion to the log cabin of the Anawan Cb in Rehoboth.

atrick H. Conley, of Conley & Straight, h the sympathy of a large circle of acq intances in the trade owing to the re- c death of his wife.

ohn Shepard, Jr., and his son, Edward S pard are arranging for an early visit to C nond, Fla., where they will join John S pard, Sr., of Boston.

he Cory & Reynolds Co. has applied for a patent for the new collar supporter, w ch they have named the "Acme," which i meeting with favor in the trade.

Martin Low & Taussig, dealers in precious stones, have recently increased the floor space in the office at 402 Lederer building, Mathewson St., this city.

Joseph Samuels has just added a big 40-horsepower roadster to his garage and intends making long runs about this section of the country during the coming Summer and Fall.

Robert E. Budlong, Jr., superintendent for the S. K. Merrill Co., has joined the ranks of the automobilists, and during the past week has had his new 16-horsepower touring car registered.

Harris & Mowry Co., Woonsocket, has installed in its jewelry department on the street floor a number of handsome jewelry cases of the latest type. They are of mahogany base and plate glass.

O. W. Miller has purchased the coloring and electroplating business of Frank Stead, at 220 Eddy St., which he will continue at the same place. Mr. Stead has commenced the manufacturing of jewelry at 85 Sprague St

William R. Dutemple is one of the residents of the new city of Cranston selected for membership in the City Council. He is a member of the manufacturing jewelry concern of William R. Dutemple & Co., of this city.

Among the traveling representatives in the city the past week were the following: W. H. Galloupe, Crescent Watch Case Works; E. D. Cole, D. C. Percival & Co., Inc.; C. F. Sweasy, Champenois & Co., and S. Woolf.

Edward B. Hough, of Wightman & Hough Co., and Dutee Wilcox, of D. Wilcox & Co., left Wednesday for a cruise of 18 days, during which they will visit Nassau, Havana, Jamaica, Santiabo de Cuba and Bermuda.

Marcus W. Morton, secretary-treasurer of the Manufacturing Jewelers' Board of Trade, has been confined to his house for several days with a complication following an attack of grippe. He expects to be about again in a few days.

Miles L. Carter, of Carter, Qvarnstrom & Remington, of Attleboro, launched his new power boat, *Yankee II.*, at East Greenwich on Saturday. It is expected that it will prove one of the speediest boats on Narragansett Bay this season.

The first society to take advantage of the law enacted in 1909 giving such bodies the right to file with the Secretary of State their emblems, and thus prevent their use by unauthorized persons, is the Providence Lodge, Loyal Order of Moose.

The Guinti & Pike Co., which will manufacture, sell and deal in leather and jewelry novelties in this city, has been incorporated with a capital of $25,000. The incorporators are Sidney O. Bigney, Hallie A. Pike, Augustus C. Guinti and Harold O. Bigney.

Robert M. Hamilton has been elected chairman of the committee on employment at the annual meeting of the Rhode Island division, Travelers' Protective Association of America. Isaac B. Lawton, a former jobbing jeweler, was chosen as attorney for the association.

A fine memorial in the form of a heavy bronze sign with raised gold-plated letters has been presented to the Mathewson St. Methodist Church of this city. It was made by the Gorham Mfg. Co., and is a splendid piece of work. It is very heavy, weighing 350 pounds. With the bracket, it measures six feet six inches each way.

A permit was issued the past week to the Baird-North Co. to add a new story to its present two-story structure on Lexington Ave. and Ontario St. The dimensions of the addition will be the same as the present building, 75 by 200 feet, and will be of brick and provided with fire escapes and other means of protection prescribed by law.

John M. Hickey, 27 years of age, for a long time employed by the Ostby & Barton Co., and for several years previously in charge of various jewelry shops, was found drowned in a small pond in East Providence Saturday afternoon. His family fear he was the victim of foul play, as he had a large sum of money when he left home, which is missing.

Newport people are wondering what has become of George W. Miller, a watch and clock repairer, who has kept a small place on Charles St., that city, for a number of years. About a fortnight ago he placed a sign in his window which read, "I will be back Tuesday." He has failed to return, and one night the past week the police, fearing that Miller might have been sick inside, made an investigation, but failed to find any trace of him.

Among those present at the banquet of the Commercial Club on Saturday night were Henry G. Thresher, president; Mayor Henry Fletcher, E. Frank Aldrich, John J. Butler, Walter R. Callender, William P. Chapin, Theodore W. Foster, Ralph S. Holmes, George H. Holmes, Fred C. Lawton, William F. Lythgoe, Frank T. Pearce, Alfred K. Potter, Albert Remington, Everett L. Spencer, Albert E. Stevens, Frederick B. Thurber and William H. Thurber.

William Fisher, for 20 years a sawyer for the Gorham Mfg. Co., died at his home, 15 Rounds St., this city, Thursday afternoon, after an illness of only about a week. Death was caused by bronchial pneumonia, Mr. Fisher sinking very rapidly after the first attack. He was a native of England and was born at Uley, near Dursley, in Gloucestershire, in 1842. He came to this city in 1887. He is survived by his widow and two sons, and was a member of the Gorham Beneficial Association and the British Club.

Among the foreign importations received through the Providence customs house during the past week were the following: From Bremen, one package of manufactures of metal, one of jewelry and 25 of imitation precious stones; from Hamburg, one package of silverware, two of glassware, one of imitation precious stones; from Havre, one package of manufactures of metal; from Liverpool, three packages of manufactures of metal; from Toronto, one package of gold wire, and from Yokohama, 24 packages of porcelain.

George H. Holmes, president of the New England Manufacturing Jewelers' and Silversmiths' Association, has sent a letter to Chairman William H. Luther of the Board of Police Commissioners, in which the thanks of the organization were trans-

mitted to the police department for their efficient services in protecting President Taft while in this city on the ocasion of the midwinter banquet of the association. Special mention was made of the work of the men at the Union Station under Chief Egan and of the inspectors and plain clothes men under Chief Inspector Horton.

Sidney A. Williams, of Edgewood, was arraigned at a special session of the Sixth District Court last week on two charges. First, he was charged with an assault on Lloyd D. Knowlton, of 28 Niagara St., whom, it is alleged, Williams hit with his automobile. Mr. Williams pleaded not guilty and was held in $500 for a hearing before the Sixth District Court on April 1. On the charge of operating an automobile on Broad St. while under the influence of liquor he also pleaded not guilty and was required to furnish bail in the sum of $300. Knowlton, who was struck by the automobile and dragged 20 feet, was not seriously hurt, it is believed.

George Augustus Wall, formerly a well-known business man of this city, died a few days ago at San Juan, Porto Rico, in his 53d year. He removed with his family to Porto Rico about a year ago for the purpose of engaging in the business of preserving native fruits for export. Mr. Wall was born in this city Nov. 22, 1857, and in 1884 went to Chicago as the representative of the American Screw Co., of this city. There he remained about three years, when he returned to this city and united with his brother, A. Tingley Wall, who had already established the business of manufacturing plated wire and flat stock for jewelers' use. The firm was then located at 118 Orange St., but the business expanded so that it became necessary to remove to larger quarters, which were found at 101 Sabine St., in the Manufacturers' building, where it is at the present time, the firm style being A. T. Wall & Co. In 1897 he withdrew from this concern and entered the automatic fire alarm business, with which he was connected until 1906. The funeral was held at San Juan, and the body will probably be brought here for burial.

Harrisburg, Pa.

The large Telegraph building clock on Federal Sq. is in position.

The National Optical Co. has opened for business at 210 N. 3rd St.

Frank C. Sites, of the C. Ross Boas store, is on the committee of arrangements for the Jefferson banquet to be given April 13 under the auspices of the Central Democratic Club.

Improvements are being made to the City Loan office which will hereafter be managed by Charles Krause & Co. Mr. Krause has been identified with H. C. Claster's jewelry store.

Two colored boys, who were arrested recently for robbing a local store, have subsequently been accused of robbing the Aronson pawnshop on the night of Feb. 10. They have been held for court in $2,000 bail each.

The principal speakers at last week's annual banquet of the Harrisburg Merchants' Association at the Metropolitan Hotel were: President D. P. Jerauld and Postmaster E. J. Stackpole. The association bids fair to be a much stronger factor than heretofore in the business life of Harrisburg.

Another meeting of the subscribers and others interested in the new Camp Curtin memorial clock, which it is proposed to install in the tower of the Camp Curtin school building, will be held to-day. This clock will keep time on the site of what was the longest mobilization camp in the north for volunteers at the outbreak of the Civil War.

Attleboro.

Robert Hunter has resigned his position as salesman for George L. Brown & Co.

Sadler Bros., South Attleboro, have purchased the old fire house at South Attleboro.

Frank H. Sadler, of the F. H. Sadler Co., arrived home last week from Atlantic City.

H. A. Allen & Co. have enlarged their shop and installed considerable new machinery.

Amos Blackinton, of Bates & Bacon, returned last week from a short trip to New York.

George W. Allen, Jr., is back home from a successful trip in the interests of the Bristol Jewelry Co.

Ernest M. Bliss, of the Bliss Bros. Co., left last week with his wife on the steamer *Avon* for the West Indies, where they will enjoy a vacation.

The Electric Chain Co. and the Hansen-Bennett Co., which are managed by Thomas Bennett of this town, are making plans for the removal of their plants from the Bigney factory on County St. to the old Mossberg building on Railroad Ave.

Increased business has demanded that the W. E. Hayward Co. build a substantial addition to the factory on Union St. The contracts have already been given out for the building of a one-story addition to the Union and Capron St. sides.

The jewelers' bowling league came to a close last week with the team representing Austin & Stone in the lead. It is probable that the team will be banqueted by the members of the firm who have followed the team's success with much interest.

The Horton, Angell & Co. Athletic Association organized last week as follows: Joseph Heywood, president; Joseph M. Brohen, vice-president; John J. Hickey, secretary; Henry A. Novack, treasurer; R. M. Churchill, Joseph J. Heywood and Charles Reese, field committee.

H. E. Sweet, treasurer of the R. F. Simmons Co., has filed the following corporation report: Real estate, $27,897; machinery, $31,250; cash and debts receivable, $561,371; merchandise, $185,000; furniture and fixtures, $1,000; total, $806,518. Capital, $300,000; accounts payable, $406; reserves, $506,112; total, $806,518.

The Guinti & Pike Co. has been organized under the laws of Rhode Island for the manufacture of jewelry and leather goods and has its office in the Bigney building on County St. The officers of the concern are: Augustus C. Guinti, president; Hallie A. Pike, vice-president; S. O. Bigney, treasurer, and Harold O. Bigney, clerk.

W. J. Luther, Harold E. Sweet and David Makepeace have been appointed members of a committee to inquire into plans for a change in the town government. Attleboro has pushed ahead so rapidly during the past few years that in the opinion of many it has outgrown its present form of government, although the people have no desire to adopt for a city form of government.

Ten members of the legislative committee on labor visited Attleboro last Wednesday in regard to the amendment the jewelers ask to the 56 hour law. The legislators arrived in town and were escorted to the R. F. Simmons factory by S. O. Bigney, Joseph L. Sweet, Charles Tappan and S. M. Holman. They also visited the factories of S. O. Bigney & Co., D. F. Bliss & Co. and W. H. Wilmarth & Co.

North Attleboro.

The H. F. Barrows Co. was closed several days this week for stock taking.

The Mason Box Co. is planning to build in the near future an extensive addition.

The Paye & Baker Mfg. Co. is closed this week for the annual taking of stock.

S. G. Mandalian returned last week from a successful trip in the interests of his concern.

Frank Kennedy, New York salesman for the Paye & Baker Mfg. Co., was at the factory this week.

A special electric car conveyed home the jewelers who attended the banquet at Providence last week.

Clarence Fisher, of E. I. Franklin & Co., has returned from an extended vacation enjoyed in the south.

Rufus King, with the Bugbee & Co., has been elected chairman of the Plainville board of selectmen.

While operating a heavy stamp last week at the factory of Scofield, Melcher & Scofield, Edward Entwistle had his fingers mangled.

J. Frank Mason, of the Mason Box Co., was elected to the board of director of the Mirimichi building association at a meeting held last week.

George K. Webster, of the Webster Co., and Fred E. Sturdy, of the J. F. Sturdy Sons Co., are expected home from a pleasure trip this week.

R. Blackinton & Co. have added an office room to their suite of offices at 15 Mason Lane. The concern is working its plant full to catch up with orders.

Mrs. Rhoda W. Riley, the mother of William Riley, of Riley & French, died last week at the age of 90 years. The shops in the Riley building were closed Wednesday afternoon out of respect for the deceased venerable lady.

At the annual election and town meeting held last Monday John Devlin, John Bugbee and George Bugbee were elected to the Board of Selectmen. Mr. Bugbee takes the place of W. H. Bell, who declined to run. John Tweedy was elected park commissioner and John L. Thompson a member of the sinking fund, electric light and water commissions.

The show window in the store of Max Berkowitz & Co., 1032 N. Collins St., Joliet, Ill., was broken one morning recently and 75 watches were stolen. There is no clue.

Notice to the Trade

Pursuant to an order of Honorable Walter C. Noyes, United States Circuit Judge for the Second Circuit, entered in the office of the Clerk of said Court on the 25th day of March, 1910, we hereby announce to the trade that the words: "or any combination of a lion, anchor and letter G," after the words "articles bearing the trade-mark complained of in said bill of complaint" which appear in an advertisement of an order of United States Circuit Judge, Hon. E. Henry Lacombe, inserted by us in the issue of the "Jewelers' Circular-Weekly," dated February 23rd, 1910, were erroneously inserted, said words having been stricken out by his Honor, Judge Lacombe, from the order assigned by him on February 4th, 1910, before appending his signature thereto.

GORHAM MANUFACTURING COMPANY,
By Edward Holbrook,
President.

GORHAM SILVER

WHAT EVERY WOMAN KNOWS

That the Gorham trade-mark is a certificate for Sterling Silver $^{925}/_{1000}$ fine, and needs no explanation to the recipient when sent as a gift; therefore, when a dealer offers solid silver bearing this mark the sale is readily made. How much better this is than trying to explain that some other make is "just as good."

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO
137 Wabash Ave.

NEW YORK
15-17-19 Maiden Lane

SAN FRANCISCO
140 Geary Street

LONDON
Ely Place

WORKS: Providence and New York

JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

LISHED EVERY WEDNESDAY BY
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dex to News and Special Articles.

Page
Basin by Thelot Showing Bacchic
Early 18th Century Illustrated
cover, text on 57
Silver Gilt Altar of Pistora Ca
al Showing Work of Many Artists... 57
Jewels of Various Nations.....59-61
elry Industry of Hanau..... 61
etc., Exported from New York..... 61
ary Bankruptcy Proceedings Begun
nst C W. Morgan..... 63
Accused of Pittsburg Jewelry Rob-
s Pleads Guilty to Some Charges and
es Others..... 63
Market of Amsterdam Still Quiet
Prices Remain Firm..... 63
y Wheeler Gives Interesting Informa-
to the Members of the American Na-
l Jewelers' Association..... 63
of G W T Case, New Bedford,
Gives Detailed Statement of Assets
Liabilities 65
Thomas J. Fox..... 65
us Disappearance of Gems from Store
eweler of Los Angeles, Cal..... 65
ork Jewelry Salesman Sentenced to
on for Not Less Than Two Years..... 65
Mass., Jeweler Charged with Larceny
Diamonds Obtained on Memorandum.. 65
f E. C. Stahn..... 65
of Mark Hammerschlag..... 65
Baturin, Bankrupt, Harrisburg, Pa.,
eler, Convicted of Defrauding Cred-
..... 67
ntervenes in Bankruptcy Proceedings
nst Herman Keck Mfg. Co..... 67
of H T. Higgins..... 67
g of the Retail Jewelers' Association
the District of Columbia..... 67
of Gus Ehert..... 67
tion Notes..... 69
nterprises 69
s at New York..... 69
Frackman Held on Ne Exeat Writ—
ditors Doubt His Story of Robbery.... 71
ds Worth $1,000 Stolen from Jewelers
Baltimore, Md..... 71
of Los Angeles Jeweler, Accused in
nk Case, Has Witnesses to Establish
Alibi 72
of C. K. Giles..... 72
000 Waltham Watch Movements Stolen
New York While on Way to Steamship. 73
Men Arrested in New York Have Jew-
Stolen from Safe of Boston, Mass.,
eler 75
of Curtis J. Monson..... 74
Mfg. Co Brings Suit Against Antique
ler, Alleging Infringement of Trade-
rk 75
Held, Pittsburg, Goes Into Bankruptcy. 75
ptcy Petition Filed Against A. S. Borg. 75
Department.....103-105
Publications..... 105
Calculations Applicable to Barrel Train
Motion Work of Watches.....107-109
ria and Astronomical Clocks.....109-111
aster Jewelry Salesman..... 119
alatial Retail Jewelry Establishment of
nry Birks & Sons, Ltd., Montreal, Can. 120
aw and the Retailer—(Continued)..... 121
Marks and Their Meaning.....122-123
ns by James J. Hill..... 123
al Method of Advertising the Repairing
partment 123
Element in Advertising..... 123
onnoisseur's Handbook—(Continued).125-127
at Discovery of Gold Ornaments from
cient Egypt 127
oop Notes and Queries..... 129
acking of Gold During Annealing..... 129

One of the Trade's Greatest Banquets.

IT can truthfully be said that the banquet held March 21 at Providence, R. I., by the New England Manufacturing Jewelers and Silversmiths' Association was one of the largest, greatest and most important that has ever been held in the jewelry trade, and those who were able to be present will long consider themselves fortunate and have reason to be proud of their participation in the event. As told in detail in the last issue of THE JEWELERS' CIRCULAR WEEKLY, the occasion was considered a momentous one not only in the jewelry trade but by the press and public as well, inasmuch as the guest of honor, President Taft, made an address on public questions that was commented upon from one end of the country to the other. This may also be said of the speech of Senator Aldrich, whose every word on public questions is listened to attentively, inasmuch as, being the leader of the Senate, Mr. Aldrich stands among the most important statesmen of the country to-day.

It is seldom that such a great array of public speakers has ever been brought together at a banquet, and we doubt if any trade banquet in or out of the jewelry industry was ever before able to boast of having the President of the United States, two senators of the State, the governor, the attorney-general and chief members of the Supreme Court and the mayor of the city, not to speak of a host of other important officials among its guests. The banquet not only did honor to the New England Manufacturing Jewelers' and Silversmiths' Association but to the entire jewelry trade of the country, and its importance in the community was practically officially recognized by the attendance of these speakers.

One Way to Punish the Smuggler.

THE campaign inaugurated some time ago against smugglers by the collector of the port of New York and other customs officials has undoubtedly had its effect in decreasing the amount of clandestine importations into the country not only through New York but through other ports as well. To a certain extent the professional smuggler has temporarily suspended business and the smuggling by travelers and tourists is nothing like as large as it was a year or two ago. On the whole the effect upon the various mercantile lines in the country that are vitally interested in the smuggling question has been very good, and this despite the fact that the convictions so far have been comparatively few, the mere activity on the part of the customs officials being sufficient to scare off many "customs thieves."

Even though the activity of the government has aroused public sentiment against the smuggler, convictions are in no way easy to obtain. While the public and the jurymen may look upon men who defraud the government as a class with a great deal less leniency than they did before, it is hard to prevent an element of sympathy in favor of the accused from entering into the trial of the individual, particularly if the accused is simply a tourist smuggling for his or her own benefit, and more especially if the accused is a woman. For this reason THE JEWELERS' CIRCULAR-WEEKLY again respectfully urges the government officials, both those connected with the customs department and the department of justice, to consider, in dealing with the private smuggler (that is, the tourist or traveler who tries to bring in goods for his own benefit without paying duty), a suggestion as to invoking the penalty clause that has been made many times in these columns.

> System is as essential in advertising as it is in any department of one's business.

It is well known that in proceeding against smugglers the government has two courses of procedure, both of which are often resorted to: (1) The action *in rem* brought against the smuggled articles themselves to declare them forfeit to the government, and (2), the criminal proceeding against the smuggler. As far as the first is concerned there is little trouble in the government obtaining a verdict against the merchandise when the evidence is at all clear, and many decrees of forfeiture have been obtained in these cases, but when the government starts to *punish* the individual its chief difficulty begins. However, there is an another means of punishing the smuggler besides that provided for in the criminal law, and this may be successfully put in operation at the same time the merchandise is made the subject of forfeiture proceedings. In the statutes providing for the forfeiture of smuggled articles there is a clause which establishes a penalty of three times the value of the goods, which may also be enforced against the person who illegally brings them through the customs lines. The suggestion which we have urged and still urge upon the government officials is that in bringing their actions against smuggled goods they also ask for this penalty as well as the forfeiture, and thereby obtain what will be in effect punishment of the smuggler as well as a justification of the revenue law.

There is little doubt that many a jury that will declare merchandise forfeit to the government will on the same evidence also bring in a verdict for the government when the penalty clause is asked, and this in cases where the individual would be likely to be acquitted if tried in the criminal court on the smuggling charge. If there is any reason why the government should not ask for the penalty as well as the forfeiture, it has not yet been made apparent by the government officials.

Andrew Mueller, Baltimore, Md., has the sympathy of his many friends in the trade owing to the recent death of his wife. The deceased was 57 years of age.

E. E. Bassett intends to make extensive improvements in his store at Wahpeton, N. Dak. The building will be raised, a new steel ceiling put in and the interior redecorated.

If business is a little slow,

Start Something!

Write for an assortment

of VANITY LOCKETS

The Reigning Fad



Best quality rolled plate, with or without stones; 54-inch chains. Sure to be successful sellers all Summer. Other new features that will enliven your Spring trade are:

VANITY BOXES, CHATELAINES

GERMAN SILVER MESH BAGS

and other seasonable novelties.

Our Salesmen are out with a big and attractive line of these goods—don't fail to see it.

CROSS & BEGUELIN

23 Maiden Lane **NEW YORK**

Lancaster, Pa.

Lawrence Ellsler is spending a v New York and Albany.

M. Edelstein, N. Queen St., has r from a trip to Philadelphia and City.

The United Novelty Co. will mov its old establishment at 717 N. Pr to 630 and 632 N. Christian St., Apr

John B. Roth, Jr., has received t tract for making the pins for the class of the Ephrata and Paradi schools, and of the High school at E Ga.

T. R. Helms, Hamlet, N. C., w ried a Lancaster County girl s e ago, with his wife, is visiting La having come here to spend the F st days.

E. R. Kant, a representative of th Retailing Co., returned last Thursd a western trip, and H. W. Dotter returned from a trip covering Pennsylvania.

J. L. Withrow and J. K. Erli e caster, will open a jewelry store at brook, Chester County, in a few wee Erlinger will give his attention to th cal department.

The friends of Harry Weeber, t hall jeweler, will be glad to learn th a long siege of illness he is able about once more, though he is not in perfect health.

H. W. Drew, whose home is at F ville, Va., but who was lately a maker for Louis Weber & Son, has t position with the Bailey, Banks & Co., Philadelphia.

L. E. Baker has gone to Chicago o ness, and from there will go to Wash. He will be away about a and it is probable that he will d locate in Seattle eventually

Among the jewelers who visited caster lately were Frank A Fl Marysville, Pa.; John S Walker, burg; Alex. Z. Porter, Louisville, Ky R. Seabright, St. Louis; James T Baltimore.

Paul Hilbert, who learned the je trade with the late Edward J Z was with Ezra F. Bowman's S caster, prior to going to Norfolk V found dead in bed in a hotel in that March 22. The autopsy revealed a blood at the base of the brain, a believed he was injured by a fa which he had said nothing to his f The body was interred in Lancaster 25.

The following traveling repr sen visited Lancaster, Pa., recently Cushman, Reed & Barton; Mr A Sansbury & Nellis; Mr. Moulton, Howe & Co.; Mr. Moore, Wilcox Plate Co.; J. Spear, E. A Bliss C G. Mildeberger, Robert S Gatter Brennan, Morris Weil; E. B. Dawden W. Wheeler & Co.; Charles B Gray-Howe's Co., Inc; Mr N Workman & Neuman; C A Parker & Bacon.

M. J. Warner has sold his stock at Ste. Marie, Mich., to N. D. Morisl will consolidate it with his own

New York Notes.

ction sale of the stock of jewelry Bartens & Rice Co. was held Mon- 88 Fifth Ave.

orham Mfg. Co. has declared the quarterly 1½ per cent. preferred . payable April 1.

evy, an engraver, and J. Linman, aker, have started in business in 6 at 47 Maiden Lane.

eed & Barton Co., 4 Maiden Lane, ed a stationery department devoted roduction of art stationery spe-.

n L. Wood, of J. R. Wood & Broadway, accompanied by his son, is at Hot Springs, Va., to about a month.

Judels, of Henri E. & Jos. E. s at present on a trip in the west concern, visiting Pittsburg, Cin- Chicago and other western points.

ding to a report received in this week, the store of H. L. Dodge, s, Wash., was robbed recently. rauder gained entrance through a dow.

f & Co. have on exhibition at their r. store a small model of the new y have just opened in Paris at ion of the Rue de la Paix, Place era and the Boulevard des Ca-

Hartman has bought a jewelry e in Mineola, L. I., and will leave h e in Delhi, N. Y., with his family t ril 1. While at Delhi he has been h e of the watch repairing and op- partments of Harper's store.

rt B. Zimmerman, the bigamist, s convicted before Judge Dike in f the County Court, Brooklyn, re- n an indictment charging him with n claimed that he was a silversmith. a record of having had 24 wives.

eeting of creditors of Chester Bill- Son, who made an assignment on followed by bankruptcy proceed- hich was set down for last Wed- has been adjourned until April 6, M., at the office of Referee Sea- ler.

ewelers Security Alliance has re- word from F. N. Prevey & Co., O., to the effect that their jewelry s robbed last week of a quantity , watches and fobs. The robbers e window in the store to gain ad- .

). C. DeLara Co. has been incor- under the laws of New York State n precious stones and manufacture l in jewelry, with a capital of The incorporators are D. C. De- ulu DeLara and Charles Diamond, York.

Baer, importer of diamonds, 3 Lane, will move about April 10 to arters on the fourth floor of 6 Lane. The American Watch and Co. and Alvin R. Baer, importers onds, which are both at present at 3 Lane, will also move at the same he same address.

ewelers Security Alliance has paid e Captain Andy Earnst, Lima, O., d for the arrest and conviction of a thief who recently smashed the glass in the show window of the R. D. MacDonald jewelry store and stole about $800 worth of watches and jewelry, for which crime he was sentenced to an indeterminate term in the Ohio State Reformatory.

Friends of Wm C Spencer, formerly assistant treasurer of the Gorham Mfg. Co., but now retired, were deeply grieved to learn of the death of his wife, Mrs. Clissa Cicely Spencer, which occurred at St. Augustine, Fla., March 19. Mrs. Spener was in her 68th year. The remains were taken to Providence, R. I., for interment.

Charles Edward Maine died March 21 at his late residence at Howard Ave. and Sterling Pl., Brooklyn, in the 60th year of his age. He had been ill for the past six months. The deceased was a manufacturer of gold leaf, and was born in Philadelphia, Pa., in 1850, and came to Brooklyn 25 years ago. He is survived by a widow.

Merwan J. Irani, the Parsee who was arrested on board the steamship *Oceanic* recently after jewelry valued at about $5,000 had been found on his person, pleaded guilty last week before Judge Hough in the United States District Court. He was sentenced to pay a fine of $200. The jewelry was confiscated. Irani has gone to Chicago this week to join a circus.

At the meeting of the Manhattan Central Improvement Association at the Waldorf-Astoria Hotel last week, to discuss the widening of 34th St., unexpected opposition developed. A number of jewelers in business along 34th St. are members of the association. When the question finally came to a vote the opponents were defeated. The proposed change calls for widening the street 15 feet by cutting off 7½ feet from the curb on each side.

Harriet E. Selleck, a cousin of Theodore B. Starr, deceased, formerly a Fifth Ave. jeweler, has entered a claim in the Supreme Court against his two sons, as executors of their father's estate, for more than $500,000 worth of property alleged by her to have been held in trust by Starr from the estate of Theodore G. White. Her claim is made in connection with a voluntary accounting the sons have offered to make. Miss Selleck alleges that the jeweler, through William H. Jennings, his agent, obtained from her a quit claim deed under pretenses which, she claims, were false.

A woman passenger of middle age, who arrived in this city by the North German Lloyd liner *George Washington* last week, was detained by the customs officials, and when told that she would have to submit to being searched she handed out three strings of coral, a pearl and diamond brooch and a pearl bracelet and several rings. The value of the lot was put at about $1,000. Several gowns were also found in her trunk, according to the Government agents. She was taken before United States Commissioner Ross in Hoboken, who held her in $500 bail for examination.

Last Wednesday night over 600 students at Pratt Institute completed their courses of study, and at that time the completed work was on exhibition. Although the exhibition is smaller than that in June, when the day classes graduate, yet it was not inferior in quality and general interest. One of the most interesting departments was that of jewelry, silversmithing and chasing. Women as well as men were engaged in doing this kind of work, and the former turned out exhibits which compared very favorably with the work done by the men. The jewelry on exhibition included stick pins, belt buckles, etc.

At the Athletic Carnival held in the State Armory at Trenton, N. J., last week, the team representing Robert H. Ingersoll & Bro. won a race and secured the silver cup known as the Gunson trophy. The names of the men who composed the team are as follows: William A. Davidson, William Wagner, Thomas Smith, Jr., and Elmer Walker. Each one of them was presented with a bronze medal. About 100 members of the factory force were on hand and were much pleased with the showing made by the team. The silver cup is about 12 inches high and of artistic design. Princeton, University of Columbia, Fordham and Swarthmore colleges were represented among the contestants.

The Engravers' Art Club of New York, which will hold its next annual dinner Saturday evening at Allaire's Hall, 192 Third Ave., has issued elaborately and artistically engraved invitations to the banquet. The frontispiece contains a gilded crest. The club is now in its fifth year, and has accomplished much by creating a social and professional brotherhood for engravers in this city. The organization is composed in large part of general art engravers employed by leading silversmiths and jewelers of New York. The annual exhibition of engraving, stationery, bank-note work, illuminating, stamping, die engraving, etc., is well worthy of special mention as having attracted a large amount of favorable criticism. The committee in charge of the dinner expect that it will be one of the most successful social events yet held by the club.

William Hoffman, an employe of an agency that supplies watchmen, was arrested last Thursday night charged with having stolen more than $6,000 worth of diamonds, jewelry and clothes from the home of Miss Louise Tiffany, 255 Madison Ave., where he had been on duty since Jan. 1. Miss Tiffany is the daughter of the late Charles L. Tiffany, founder of the jewelry firm of Tiffany & Co., and the house robbed was that occupied by the jeweler until his death. The arrest was made by policemen who had watched the man for more than a week, and who reported that they had seen him enter various pawn shops. They said that when he was arrested he was carrying a woman's coat valued at $300. They also made the statement that he had confessed to having stolen a large quantity of jewelry and diamonds.

Aren Dayeh, a jeweler and watchmaker at 1442 Broadway, Brooklyn, filed a voluntary petition in the United States District Court for the Eastern District last week with schedules showing liabilities of $6,367 and nominal assets of $15 in watchmaker's tools. Among the unsecured creditors are: Henry Magness and Lulu N. Magness, $2,598; John H. Boehm, Jr., $600; Louis L.

(*New York Notes continued on page 85.*)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

FIDELITY TRUST COMPANY
EXECUTOR TRUSTEE ADMINISTRATOR GUARDIAN

FIDELITY TRUST COMPANY

Cor. Chambers St. and West Broadway
NEW YORK

With Total Resources of C...

$8,000,000.00

Offers to JEWELERS and others banking facilities w... are unsurpassed and invites your account. Pays interes... checking and reserve accounts. Good Service, Undou... Security.

FINANCIAL STATEMENT CHEERFULLY SENT UPON APPLICATION

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL $3,000,000

ACCOUNTS INVITED

SURPLUS $2,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, } Vi... Presi...

EMIL KLEIN, Cashier

1851 The Jeweler's Bank for half a century in the same location 190...

THE
CHATHAM NATIONAL BANK
Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President

FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President

WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashi...

The Market and Fulton National Bank of New Yor...

ORGANIZED 1825

81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,700,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will s...

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 83.)

86; Spiro & Hirsch, $86; Joseph n, $80; Louis Sumner, $185; Alois Co., $62; S. Handler, $57; Samuel al, $486; L. Shapiro, $118; S. Kap- o., $703; Sol. H. Sosnowitz, $66; & Zucker, $259; Nathan Cypress, F. Brown, $60; Henrietta Blum, serstein & Woronock, $50; L. & B. 0; Jake Leshtiner, $194 (this judg- signed to Max Bolsky). The case n referred to Robert F. Tilney, n bankruptcy.

lomon will make his first trip west nitz, Moore & Co. April 1.

Frankel, of Joseph Frankel's Sons d for Europe to-day on the *Lusi-*

G. Richards, of this city, is now e of C. F. Chouffet's optical depart- t Buffalo.

Oliver M. Farrand Co. is moving Maiden Lane to 1 Maiden Lane, on nd floor.

Hoxsie, representing Mason, & Co., has returned to this city trip west.

E. Sturdy, Jr., returned to this city, y, from a three weeks' vacation at home in Attleboro Falls.

rs & Mayer will hold their eighth xhibition at the Murray Hill build- V. 38th St., Aug. 29 to Sept. 3.

Collum, with Sulzberger Bros., 37 Lane, enjoyed an auto trip to At- ty, Saturday, where he spent Easter.

Van Dusen, of the Van Dusen & Co., Philadelphia, sailed, last Wed- on the *Mauretania* from this city to

business of D. C. Van Riper, re- purchased by Wm. Barthman, is moved from 170 Broadway to 1 Lane.

uel Newman, representing B. Hyman 170 Broadway, called upon the dia- rade in Boston Monday. Mr. New- ill visit the manufacturers in Provi-

Jones, formerly a traveler for L. Trout & Co., 170 Broadway, is presenting the following concerns in st: Otto Fessler & Co., Frisch Bros. eizenegger Bros.

I Levinson, of Morris Rosenbloom & ochester, N. Y., sails from this city European markets Thursday on the *Washington,* to purchase diamonds her precious stones.

k Byrnes, with the H. D. Merritt d Walter Dabald, with the G. C. Co., have been elected to the mem- committee of the Bay Ridge Field r the ensuing year.

s Wiesenberger, Los Angeles, Cal., from this port for Europe early in During his absence abroad his David Wiesenberger, of this city, ke charge of the store.

ng the passengers who arrived, last n the *Lusitania* from Europe were Abrahams, of L. & A. Abrahams, ; B. F. Rees, of Zimmern, Rees & d A. Goldsmith, of Stern Bros. & Co.

The Rubber Co. of America has secured the factory of the International Watch Co., New St., Jersey City. The purchase price could not be learned, but it is said that owing to the sickness of one of the firm of the International Watch Co. the price was a sacrifice one.

Arthur W. Ware, of Arthur W. Ware & Co., manufacturers of walking sticks and umbrella handles, 41 E. 20th St., sailed today on the *Lusitania,* and will be gone about two months, returning some time in May. Mr. Ware will attend the sales of rough woods, ivory, buckhorn, etc.

The New Jersey Jewelry Mfg. Co. has been incorporated with a capital of $5,000. The offices are at 477 Spring St., West Hoboken. The incorporators are: Hevares Hakimiar, Riscalla, Tabib, Dickran Dabagian, Stephen H. Simsarian, Abraham Mardenly, Hannosh Basmajy and Haig Simsarian, all of West Hoboken.

The Rare Jewel Co. has been incorporated to act as commission merchants in jewelry and gems and to import and deal in diamonds, pearls, jewelry, etc., with a capital of $5,000. The incorporators are Thomas Adam, 39 W. 129th St.; Thomas J. Bannon, 51 E. 129th St., and Charles Marks, 460 W. 34th St., all of New York.

Archibald M. Maddock, one of the foremost pottery manufacturers in this country, died in Trenton, N. J., last week, aged 54 years. He was born in Somerset County, N. J., and at the time of his death was treasurer of the John Maddock & Sons Co., the Maddock Pottery Co. and of the Jonathan Bartley Crucible Co. Appendicitis was the immediate cause of his death.

Among the out-of-town visitors in this city during the past week were Philip Jacoby, a Montana jeweler; Edgar Codding, of the Codding & Heilborn Co., North Attleboro; Chris. Klee, head designer for the R. F. Simmons Co., Attleboro; M. Vineberg, Montreal, Can.; William Maintien, of Maintien Bros & Elliot, North Attleboro.

An unusual collection of antiques will be shown at the American Art Galleries preparatory to the sale next week. The collection represents the effort of E. J. La Place during the last 20 years. Included in the collection is a silver centerpiece of the period of 1770. This piece weighs 120 pounds and is of solid silver. The central figure is of St. Hubert, and the stag and the main part is a series of scallops.

Louis Messer Brethauer, who died Thursday from pneumonia, after a short illness at his home, 308 Kosciusko St., Brooklyn, was for 17 years connected with the Roy Watch Case Co., and was a life-long Brooklynite. He was born in Williamsburg 37 years ago, and was the son of Otto and Josephine Brethauer. He leaves a widow, Elizabeth, Provan, and a son, Louis. The Rev. Dr. Rivington D. Lord, of the First Free Baptist Church, conducted the funeral services.

A meeting of the creditors of Schickerling Bros. & Co., who were formerly in business in this city, was being held yesterday afternoon at the Jewelers Board of Trade as THE JEWELERS' CIRCULAR-WEEKLY was going to press. It is understood that Mr. Schickerling was to be given an opportunity to explain how the firm of Schickerling Bros. & Co. met with financial reverses and to tell the creditors how he thinks they can get the most out of the assets in settlement of their claims.

Theodore A. Kohn & Son, 321 Fifth Ave., are at present making an exhibition of hand-wrought jewelry that reflects a distinctive taste and a thorough appreciation of the artistic in jewelry conception. The designs are all original and the execution is most excellent. The exhibit includes rings, pendants, brooches, stick pins and various other articles, all of which show thought and care in design and execution. The grape cluster and leaf is used to a considerable degree in the designs, and some fine results have been obtained.

The Board of United States General Appraisers last week refused to remit a tax of 45 per cent. imposed by the collector of customs in New Orleans, La., on a bronze group imported by Albert Weiblen for the Daughters of the Confederacy at Yazoo, Miss. The group was returned for duty as manufactures in chief value of metal not specially provided for, at 45 per cent. The importer alleged that the group is a first cast from the original model made by a sculptor and that the casting was furnished by him and should therefore be dutiable as statuary at 20 per cent., or free of duty under Par. 649 as having been imported for and by order of the Daughters of the Confederacy, an incorporated society. Judge Waite, who writes the decision for the Board, says that the statements in the protest are unsupported by evidence, which renders it impossible for the Board to uphold the contention raised.

Friday afternoon the motion for a preliminary injunction in the case of Robert Ingersoll & Bro. against Jacob J. Schmukler was on the calendar in the United States Circuit Court, but a further adjournment until April 15 for the argument was agreed upon. The complainants allege that Mr. Schmukler has infringed their patent in that he has been cutting prices in the sale of watches. It is claimed that this alleged violation is being carried on in the face of an agreement between the two parties as to the selling price of the watches. A restraining order has been granted pending the argument on the preliminary injunction. The complainants say that as far as they know this is the only suit ever brought by a manufacturer against a jobber to compel the jobber to sell to the retail trade at certain fixed prices. Heretofore actions have in every instance been brought against a retail dealer who is cutting the established retail price of an article.

The annual meeting of the International Silver Co. was held in Jersey City, Thursday last, and was attended by the officials and large stockholders of the concern. President G. H. Wilcox presided. The usual reports were presented and the directors were elected, as follows: George H. Wilcox, Meriden, Conn.; George C. Edwards, Bridgeport, Conn.; George M. Curtis, Meriden, Conn.; C. E. Breckenridge, Montclair, N. J.; George Rockwell, Waterbury, Conn.; C. B. Rogers, Meriden, Conn.; C. Berry Peets, New Haven, Conn.; Samuel L. Barbour, Hartford; Watson J. Miller, Derby, Conn.; Charles A. Hamilton, New York; Frederick P. Wilcox, New York; C. H. Tibbetts, Wallingford, Conn.;

(New York Notes continued on page 87.)

PEARL COLLARETTES
PEAR SHAPED PEARLS
PEARL STUDS AND EARRINGS

FANCY COLORED DIAMONDS
DIAMOND LORGNETTE CHAINS
MARQUISE AND PEAR SHAPED DIAMONI

JOS. FRANKEL'S SONS

offer

PEARL NECKLACES

in a complete range of prices and qualities

Diamonds and Colored Stones

NEW YORK
576 Fifth Avenue

LONDON
19 & 20 Holborn Viaduct

TELEPHONE
4633—4634, Bryant

This Illustrates Our Everlasting Guarantee

This set of Knives and Forks was returned as unsatisfactory, after being in daily use for 12 years. The tomer received a new set without any question. If she comes back 12 years from now, our dealer will exch them again.

We have established confidence in "Rockford Quality" goods in his town by doing this.

Some people expect more than others, but we satisfy all.



In daily use 12 years. Compare with set below and note the wear. They still have a fair amount of silver on the



ROCKFORD SILVER PLATE COMPAN

Makers of "Rockford Quality" Silverware for the Retail Jeweler Exclusively "Stand by those who stand by you"

ROCKFORD, ILLINOIS

New York Notes.

(Continued from page 85.)

D. Munson, Wallingford, Conn.; Lewis, Stratford, Conn.; R. L. Beek- New York, and Andrew Andrews, gford, Conn. The officers will be at the next meeting of the directors. d that the matter of changing the y from a New Jersey to a Con- t corporation would be considered ture meeting.

Jewelers Board of Trade reports mek Bros., retail jewelers and opti- Superior, Wis., are offering 40 cents ement of claims.

ice Brower, 11 John St., has re- an American pearl from the Arkan- eries which weighs 187 grains and is be the largest ever found in Ameri- ters. The pearl is round and of a pink color.

lia Falleck, widow of the late Israel , and who conducted a jewelry store Atlantic Ave., Brooklyn, since the of her husband, over 20 years ago, her home in Brooklyn, Thursday. She ted a business in second-hand jewelry, lrs Falleck was born in England in nd married in London, coming to yn in 1870. She was a member of all the Hebrew benevolent organiza- f Brooklyn. She is survived by four Nat. Henry, Joseph and Leon, and a er, Flora. Funeral services were held 1 'clock Sunday morning, the Rev. Dr. der Lyons, of Temple Israel, offi- Interment was at Washington ery.

recent decision by the Board of States General Appraisers the pro- E. A. Morrison Co. against a duty per cent. applied to cut paste articles, decided that such articles are duti- manufactures of paste not specially ed for under Par. 112, Tariff Act of rather than Par. 100 as articles of lass. The merchandise covered by otest consisted of millinery ornaments, hat pins and other ornaments re- by the appraiser as articles in chief of cut or ground glass and assessed duty of 60 per cent. under Par. 100. f hat pins reported by the appraiser e tops of cut faceted glass, assessed ty at 60 per cent. under Par. 434. al Appraiser Sharretts, who writes cision, says that he finds the articles composed in chief value of that va- of glass known as paste in the form ation jet or imitation precious stones. rotests further cover other hat and ins assessed with a duty of 60 per s jewelry under Par. 434, as to which praiser in special reports filed with otests, state that in view of a former on they are dutiable according to the nent material of chief value, and the or in letters of transmittal accom- g the protests expresses his willing- o reliquidate the entries upon that if authorized to do so. The liquida- was authorized. The protests are ied in the above particulars and the on reversed to the extent indicated. other respects the protests are over- by the decision.

Boston.

James Anderson, salesman for Bigelow, Kennard & Co., is ill at his home in Newton.

George M. Van Deventer was in town, last week, being the guest for a day of F. W. B. Pratt.

Frank A. Andrews, of 10 School St., is admitted to membership in the Boston Chamber of Commerce.

William Crowley, traveler for E. A. Cowan, has been laid up for a few days with an attack of the grippe.

M. Myers reached Seattle, Wash., last week, and is now on his return trip. He will visit the principal cities en route.

Eliot G. Gerald, of the Mattapan district, is going west for the benefit of his health and is offering his business for sale.

Percival Nichols, of the antique department of Shreve, Crump & Low Co. is on a business trip to New York this week.

E. R. Wing, formerly salesman for the Boston Supply Co., has relinquished his position to engage in business as a jeweler in this city.

April 6 the entries close for the competition exhibit of the New England Watchmakers' Club, for which prizes will be awarded April 12.

The building in which H. Green has his store, at 276 Hanover St., is to be torn down. A larger store will be erected and Mr. Green will occupy it.

A. S. Hirshberg has been on a 10-day trip south, stopping at New York, Philadelphia, Atlantic City and Washington. He was accompanied by Mrs. Hirshberg.

Treasurer Royal Robbins of the Waltham Watch Co., and Mrs. Robbins, sailed from New York, last Thursday, on the steamer *Moltke* for a trip to the West Indies.

Peter Spence, of the E. Howard Clock Co.'s office, in the Jewelers' building, has constructed a handsome working model of the Howard tower clock for display purposes.

The Smith-Patterson Co. bowling team has just closed the series of games with the Mercantile League, of this city, winning the 1910 season championship and a cash prize of $50.

The retail salesmen's club of the employes of the Smith-Patterson Co. will hold the third semi-annual dinner, April 7, at the City Club, and attend the theater in a body later in the evening.

William McKinchey, aged 19, of this city, was arrested, Saturday, charged with being connected with the assault and attempted robbery, on Feb. 19, at the store of Samuel Bagley, 39 Pleasant St.

In the clock store of Frank W. B. Pratt, on Franklin St., a fine specimen of the works of the Seth Thomas tower clock has been set up for exhibition by O. S. de Zara, clockmaker for the concern.

Max Posner has returned from Charleston, S. C., where he conducted a very successful auction for James Allen & Co. Mr. Posner also visited Florida Winter resorts while south, and was accompanied by Mrs. Posner.

Among recent buyers in town were: N. H. Hamel, Lewiston; Guy A. Vickery, Augusta, Me.; A. W. Burque & Co., Nashua, N. H.; B. D. Loring, Plymouth; G. H. Gutteridge, Maynard; J. B. Hill, Beverly; J. A. Filion, David Perreault and S. P. Bailey, all of Lowell; Loring Smith, Brockton, Mass.

The band organized a few years ago by Eugene Rollins, of the Nelson H. Brown clock house, known as the Boston Jewelers' Band, has changed its name to the Rollins Cadet Band. Mr. Rollins is the manager and leader.

Charged with uttering worthless checks on two Boston business houses, Samuel Mogelivkin, 19 years old, of Pawtucket, R. I., was arrested by Special Officer Burke, of station 2, last week. It is charged that he passed a worthless check for $104.25 on the Tremont Jewelry Co. at 26 Tremont Row.

Edwin Passmore, precious stones expert and prospector, will shortly go to North Carolina and Georgia on a mineralogical expedition. He has recently developed a garnet property discovered by him near South Danbury, N. H., and a valuable plant with machinery for commercially handling the product has just been installed.

Peter S. Kabaher, a jewelry salesman, was found unconscious at the corner of Washington and West Sts. March 22. He was hurried to the Relief Hospital in an ambulance from the La Grange St. station and died shortly after arriving there. Death was due to heart trouble. Kabaher was 48 years of age, married and lived in Norfolk Pl.

Henry Mortimer Kimball, formerly, for 18 years, of the diamond department of Bigelow, Kennard & Co., who retired some years ago, died Saturday morning after a brief illness with pneumonia at his room in the Hotel Vendome. Mr. Kimball was 68 years of age and unmarried. The remains were taken to his former home town, Bellows Falls, Vt., for interment.

Lucius W. Lawton, formerly of Waltham, died, March 20, at his home in Quincy, Mass., and funeral services were held March 22. Mr. Lawton was one of the backers of the Waltham Watch Co. in its earlier days, and was a friend of the late Royal E. Robbins, taking stock in the concern soon after Mr. Robbins became identified with the company, and later realizing good returns on his investment.

The case of Patrick Cummings, of Attleboro and Boston, who was indicted several weeks ago by the Federal Grand Jury, charged with using the mails in a scheme to defraud, in connection with his jewelry business, will probably be called for trial in April, it is stated by the assistant United States district attorney, William H. Lewis, who has the preparation of the Government's case in charge.

Traveling salesmen visiting Boston during the week included: Benjamin F. Griscom, Bippart, Griscom & Osborn; Frederick Lapham, Carter, Howe & Co.; W. J. Harber, Enos Richardson & Co.; A. D. Manning, D. Wilcox & Co.; Vernon S. Chapman, Osmun-Parker Mfg. Co.; R. H. Schley, Sloan & Co.; Austin M. Hill, Jr., Hill & Schmidt; Alfred Reeves, Eckfeldt & Ackley; W. N. Peal, Strobell & Crane; J. F. Imfeld, Hendrick & Co.; Henry A. Bruns, George O. Street & Sons; H. E. Slater, Whiteside & Blank; William B. Peck, Crossman Co.; Louis L. Lawton, Jones & Woodland Co.; Fred J. Foster, Traub Jewelry Mfg. Co.; George Silvia and Frank Thompson, Pairpoint Corporation; Frank Spies, Whiting Mfg. Co.

VICTORY WITH INDEPENDENCE

THE TRUSTS are not omnipotent by any means. Quite the re
The fact is they are scared right now. They wince whenever h
hear the word "*court*" or "*law,*" and whenever a "*trust*" is ment
at Washington they all duck! There is not a single trust in the
country to-day that is not feeling worried at this moment.

¶ Remember one thing: the people always win in the fight a
encroachment and usurpation. It is an old story, running right
through history. Tyranny and despotism may change their form
age to age, and liberty may be menaced in a variety of ways; but t
struggle goes on. And the people have been winning the figh
liberty right along, ever since they forced old King John to sig
Magna Charta at Runnymede!

¶ To-day the worst form of tyranny and despotism with which
have to contend is the Trust. It is endeavoring to bring about a
of slavery, industrial slavery, where white men would be the slave
is the people's fight again.

¶ To a man the people are with a firm that takes the Absolutely
pendent position assumed by this house. To a man they uphol
principle of choosing the goods they want without let, hindran
restriction. That is our platform, gentlemen.

WE ARE DIRECT IM

D. C. PERCIVAL & CO., Inc.
373 Washington St., BOSTON, MASS.

THE GOODS WE RECOMMEND

WHOLESALE headquarters for practically everything a jeweler can possibly want, we cater to the widest range of demand. Among all these goods there are certain products whose excellence calls for special attention. The well-deserved fame of

THE WALTHAM WATCH

needs ers comment unnecessary. We are featuring the complete Colonial Series. Bear in mind that Waltham Movements can be cased

IN ANY STANDARD CASE

We will sell you any of the various makes of Filled Cases (including Crescent, Keystone and Philadelphia), but we prefer, recommend and advise the trade to buy the following well-known makes:

DUEBER WADSWORTH
FAHYS ILLINOIS

Also a complete line of Dueber-Hampden, Elgin, Hamilton and Illinois movements. In short, we fill orders for any kind of American Movements or Cases.

Diamonds and Diamond Jewelry, Silverware, Cut Glass and Materials. Selection packages to responsible jewelers. Prompt and accommodating service. We do not sell at retail.

TERS OF DIAMONDS

D. C. PERCIVAL & CO., Inc.
373 Washington St., BOSTON, MASS.

Newark.

Louis Perelman, who formerly conducted a jewelry store at 390 State St., Perth Amboy, N. J., has moved his business to 322 State St., where he recently held an opening.

Miss Esther Ebert, daughter of Mrs. Olga Ebert, who has been shipping clerk for Adolph Rosenberg, 50 Columbia St., for the past two and one-half years, will marry E. P. Kastner in April.

John Hicks, Long Branch, N. J., after seven weeks' stay with his family at Hot Springs, Ark., has returned home. He is able to be about the house, although very weak from the treatment he is undergoing.

The Newark Cut Glass Co., which is about to move its store from 6 to 17 W. Park St., will hold an exhibit and special sale of cut glass at 971 Broad St. during the coming month. The removal to the new store will take place during this sale. There will also be a special sale at the factory, 60 and 61 Arlington St.

Charles Naef, a jeweler who occupied a room on the second floor of the boarding house kept by Mrs. Anna Meisel, 35 Camp St., was found unconscious from asphyxiation, last week. Mrs. Meisel, when she found the jeweler, at once sent for the police and the ambulance which took the man to the hospital. It is thought that he turned on the gas accidentally.

With last week's games the first annual competition of the Jewelers' Bowling League of Newark came to a close. The contest was a most successful one. Much interest was manifested by the members of the contending teams, and there was always a large attendance of spectators when the games were rolled. Another competition for next year is already being planned, and there is talk of making it a five-man instead of a three-man team contest.

Much interest was aroused among the residents of the Clinton Hill section last week by the announcement of Allsopp & Long, 473 Washington St., of the loss of five diamond rings. The rings, which were in an envelope, were valued at about $500 and were lost by a messenger for a jewelry dealer living in the Clinton Hill section, who had brought the rings to Allsopp & Long for resetting. It is not known just how the rings were lost. A liberal reward has been offered for their return.

The Trenton *True American*, in a recent issue, in speaking of the question of the city's water supply, said that the city would do well to direct its attention to the example set by the Ingersoll Trenton Watch Co., on Monmouth St., Trenton, N. J., where an artesian well is being sunk on the premises. It is said that when finished the well will supply enough water for the purposes of the plant. The company is completing plans for the erection of a four-story addition in order to have the facilities to double its output and turn out 1,000 watches a day.

Shortly after two colored men had left his store, at 23 Springfield Ave., last week, Stephen Messerer, a jeweler, discovered that a $40 diamond ring was missing from one of the trays in a case. Another diamond ring which, it is believed, was dropped by the thief, was found on the floor behind the counter. Messerer reported the theft to the First Precinct police. One of the two colored men suspected is known by Messerer, having been in his store several times before. The companion of this man, however, the jeweler had never seen before, and he described him as being tall and thin. It is believed that the tall negro was able to stretch his arm over the jewelry case, which was open, and lift out the two rings from a tray.

Herpers Bros.' new building at the corner of Washington and Crawford Sts., has just been completed. It is a modern four-story brick building, well adapted for manufacturing purposes. The rooms are high, well lighted and ventilated, and there is ample provision for cloak rooms, closets, etc. On each floor there is a fireproof vault for the safekeeping of books, stock, etc. With the exception of the basement floor the entire building is already occupied. The W. C. Edge Jewelry Co., formerly at 46 Green St., are on the second floor. Kent & Woodland and Theberath & Co. occupy the third floor. L. Fritsche & Co., manufacturing jewelers and diemakers, occupy the fourth floor. In their old quarters on Hamilton St. they occupied parts of two floors.

The games on Monday and Tuesday, March 21 and 22, were odd games to finish out the schedule. On Monday evening the team representing Allsopp & Allsopp won four games straight, while the teams representing Durand & Co. and Krementz & Co. each lost two games. On Tuesday evening the team representing Whiteside & Blank won three games and lost one; the Crescent Watch Case Co.'s team won two and lost two. The team from Durand & Co. won one and lost one, and the second team from Bippert, Griscom & Osborn lost two games. At the beginning of the season both teams and individual prizes were offered to the victors in the competition. These prizes will be awarded at a banquet to be given at the Hotel Broad, Friday, April 8. As the teams representing Carter, Howe & Co. and Kohn & Co. are tied for first place, and the Crescent Watch Case Co. and Whiteside & Blank are tied for third place, these ties will have to be played off before the banquet. It is expected that these games will be rolled Friday evening, April 1.

Albert Albrecht, 40 Crawford St., is working on two orders of special interest. One of these is a medallion, 2⅝ inches in diameter, to be worn about the neck. The mounting is a beautiful seroll design worked in platinum, in which Empire laurel leaves are prominent. Upon them will be mounted a large number of diamonds of various sizes, giving to the whole a lace-like appearance. The nine principal diamonds are worth $100 each. Besides these there will be 256 smaller ones. The chain to be used with these is also designed in platinum and has 65 diamonds. The jeweler's work alone will take more than 235 hours. The cost of manufacturing the piece will be about $4,000. The article was designed by Miss Hilda B. Metzner. The second order is for a large platinum banquet ring of special design. The setting is elliptical in shape, extending from knuckle to knuckle. In the center is a large cabochan sapphire valued at $1,000. Around this are arranged numerous small diamonds weighing in all five carats.

Connecticut.

Clifford Leavenworth, Wallingfo recently for a business trip to Chica

The New Haven Clock Co., New has been granted a patent on a n termittent alarm clock.

F. A. Wallace, of the R. Wallace Mfg. Co., Wallingford, is confined home by an attack of grippe.

The Porter & Dyson Co., New is having plans drawn for a tw store and office building on its pre in Main St. The building will be square.

Samuel H. Kirby, head of the lishment of S. H. Kirby & Sons, N ven, and who has been in poor hea year or two, having been confined home a great deal, is improving

The Ford Co., New Haven, ope exhibition of diamonds Monday showrooms, 960 Chapel St. Am noteworthy stones is a fine absin diamond. Many unique and artistic of jewelry are shown.

The clock that was put up as an for the student of the high school the highest percentage in spelling term just ended by William A. A general manager of the Seth Clock Co., has been delivered to M Daskum, who received the best mar

Weidlich Bros., Bridgeport, are arrangements to move into their ne tory on Connecticut Ave. The ne tory is built of brick and is mo every respect. It has a floor space 2,500 feet and an excellent steam p 100 horsepower.

A. Frank has opened an attractiv at 199 Fairfield Ave., Bridgeport. the past few years he conducted hi ness in the Miegs building, and bef time had a first-class jewelry store corner of State and Broad Sts. In l location he will make a specialty manufacture of eyeglasses.

Frederick B. Tibbals, ex engineer Grand Army veteran, of Hartfor just completed a cathedral clock w noteworthy in many respects. The piece stands seven feet high and i of fancy woods beautifully decorate seroll work. Numerous automatons trating incidents told in the Bible a in the clock.

Upon application of Charles F. M president, and E. J. Doolittle, one largest stockholders, Judge Bennett, Superior Court, Meriden, March 19, Mr. Monroe temporary receiver of F. Monroe Co., manufacturers of cu and sterling silver novelties. The c is solvent, having, it is stated, ass $250,000 and liabilities of $125,000 said, however, that lack of ready c response to the demands of certain holders made the appointment of ceiver advisable. The business wil tinue.

J. E. McCourt, Ludington, Mich., w cently elected secretary of the Lud Board of Trade.

T. W. Warren, Lewistown, Mont been in Roundup, Mont., recently, l after his interests there.

Buffalo, N. Y.

s. Reinsch, diamond merchant, re-
ted New York.
E. Taylor and P. J. Martin, op-
have recovered from recent

Kinna, manager of the eastern
e Elgin National Watch Co., re-
ed on the Buffalo trade.
ments are to be made in the
partment of King & Eisele, in-
creased facilities in the prescrip-

ge & Co., who have a cut-glass
ware department, were among
tors at the Sportsmen's Show at
n Hall this week.
T. Best, of Best & Co., who have
tores in Buffalo and Niagara
returned from an enjoyable trip
outh. Mr. Best is in excellent

holesale Merchants' Association,
Buffalo jewelry manufacturers
ers, has decided to hold its trade
to towns in the local territory
ek in April.
Wile, a member of the Buffalo
ase Co., 329 Broadway, is in Eu-
usiness. N. Steigerwald, another
f the firm, reports the concern
two more large floors to their

mbers of the Buffalo Retail Jew-
ociation will hold a bowling party
en's Hall, 237 Sycamore St., to-
vening. At the last meeting of
nization the affairs in connection
recent banquet were settled. The
were also addressed by A. S.
o explained the construction of
nam watches.
168 pieces of table silver furnished
es & Clust, New York, were re-
ceived by President Jacob Stein
ffalo Baseball Club as a mark of
ciation of his associates in the
League circuit. The gift was ac-
d by an address expressive of the
ect in which the clubs of the cir-
the recipient.
ing to a recent report from Port
a located a few miles from Buffalo,
ry store of L. J. Reznor, one of
dates for the Republican Legisla-
nation in his county, was recently
by fire. The blaze originated
inverted gas light. The loss is
vered by insurance. Mr. Reznor
12,000 worth of stock and is mov-
orarily next door. The store de-
y fire will be rebuilt and Mr. Rez-
occupy his former place of busi-
oon as possible.
the travelers who recently called
Buffalo jewelers were: John J.
Battin & Co.; T. E. Finerty, T. B.
Co.; C. F. Sweasy, Champenois
Charles F. Hartshorn, Alling &
rge E. Taylor, Wilcox & Wagoner
L. Avery, Louis Manheimer &
rle R. Sheppard; Henry Hoffa,
& Walker; M. F. Loomis, C.
Smith & Co.; A. J. Parker, Os-
ker Mfg. Co.; Jas. G. Magee, C.
op & Sons; A. Holzinger, Fred.
n & Co.; Arthur Totten, Brown &
Mills; William F. McGown, F. T. Pearce Co; W. Cooper, Cooper & Forman; W. H. Osborne, R. Wallace & Sons Mfg. Co.; E. W. Dellar, W. S. Hicks' Sons; A. N. Dorchester, Chapin & Hollister Co.

Auctioneers who feature jewelry stocks, jewelers who contemplate using the services of auctioneers, and others in the trade will be interested in a bill recently introduced at Albany by Senator Davis of Buffalo. The measure places stringent regulations upon auctioneers operating in Buffalo and Rochester. The auctioneer, under the Davis bill, is to be compelled to keep records to include the name and address of the persons employing him, for whose benefit the goods are to be sold, from whom the goods are received and who were the owners of the goods immediately prior to the receipt of them, detailed information as to dates and location of goods, description of goods and the terms upon which the auctioneer receives them for sale. The mayor, the district attorney and the chief of police are to have the power to inspect these records at any time and it is a misdemeanor to violate the provisions of the bill.

Canada Notes.

W. E. Kelly, Goderich, Ont., has disposed of his business to W. H. Harrison.

Fred. Fawkes, Brantford, Ont., has given a chattel mortgage for $3,000 to G. H. Fawkes.

Lyon & Morris have begun a jewelry commission and auction business at 57 King St., W., Toronto, Ont.

J. N. Birks, of Henry Birks & Sons, Montreal, is expected home early in April from a business trip to Europe.

Mr. Stowe, of W. H. Wilmarth & Co., Attleboro, Mass., was among the callers on the trade in Montreal last week.

D. Bloomfield, of Bloomfield Bros., 17 Notre Dame St., West Montreal, is home again after a visit to Toronto, Ont.

Harry Ryrie, of Ryrie Bros., Toronto, Ont., with Mrs. Ryrie and family, have gone on a pleasure trip to Virginia.

H. G. Willis, formerly in business on Queen St., Toronto, Ont., has purchased the business of G. M. Mayberry at Lloydminster, Sask.

John Wanless & Co., Toronto, Ont., have plans in preparation for the erection of a modern jewelry store on Yonge St. during the present year.

William Eaves left Montreal on Saturday and spent Eastertide in the eastern townships, where he combined business with a holiday trip.

A. Rosenthal & Sons, Ottawa, will shortly begin the erection of a seven-story building, to cost $125,000, on the north side of Sparks St., in that city. The ground floor will be occupied by the firm and the upper stories let for offices.

W. L. Wilkinson, for many years associated with Ambrose Kent & Sons, Toronto, Ont., and one of the most experienced and widely known men in the trade, has accepted a position in the diamond department of Ryrie Bros.

In the new issue of the official telephone directory for the city of Montreal the number of jewelers advertising in the classified supplement has increased this half-year to 70, while the number of advertising watchmakers stands at 23.

A series of three games of bowls was played on Wednesday, March 23, between the bowling teams of P. W. Ellis & Co. and the jewelry department of the T. Eaton Co. The Eaton team won two games out of the three, the total score being Ellis team 2,122, Eaton team 2,134.

Mr. Wray, watchmaker, Cadieux St., Montreal, who was accidentally shot by a bullet fired by a city detective—as the result of which there is a pending law suit against the city authorities—while he was chasing an escaped prisoner, has thoroughly recovered from his injuries after many weeks of suffering.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: P. E. Byrne, Beaverton; Joseph Park, Bradford; R. Patterson, Kincardine; W. H. Smith, Oakville; W. J. Hollingshead, Woodbridge; N. F. Babb, Stratford; D. H. Flagler, Sunderland, and George Hynds, Acton, all Ontario, and N. Beaudry, Montreal, and A. C. Skinner, Sherbrooke, Que.

At Peterborough, Ont., on Monday, March 21, Lawrence Kelly, a young man employed as yardman at the Oriental Hotel, was arraigned at the police court charged with stealing 126 gold lockets and 14 gold and silver watches belonging to J. A. Knox & Co., wholesale jewelers, Toronto, Ont., from the sample room of the hotel. The evidence adduced showed that while S. Michaelson, traveler for the firm, was eating supper the prisoner and George Van Norman, another employe, entered the sample room by means of a key and took the entire stock of jewelry, most of which they buried in the suburbs. One watch which had been pawned led to the detection of Kelly. Van Norman confessed and aided the police in the recovery of most of the goods. Kelly was committed for trial.

Savannah, Ga.

S. E. Theus has been elected a director of the Savannah Chamber of Commerce.

The following traveling representatives were in Savannah, Ga., recently: V. A. Picard, Pryor Mfg. Co.; Julius C. Lambert, P. W. Lambert & Co.; R. L. Kintz, International Silver Co.; A. M. Haring, Carter, Howe & Co.; Sidney S. Rotheim, Sussfeld, Lorsch & Co.; Mr. Traylor, Krementz & Co.; Mr. Richardson, William B. Durgin Co.; John E. Valk, N. H. White & Co.; Mr. Gretter, New England Watch Co.; Adolph Rosenthal, Henry Ginnel & Co.

An American citizen who is the proprietor of a jewelry and music store in Mexico advises an American consul in that country that he would like to have catalogues, price lists and correspondence in English from manufacturers of jewelry and jewelry novelties in the United States. He also contemplates placing lines of select vocal and instrumental sheet music, and desires to get in touch with American publishers of such goods with a view to handling their publications. The dealer's name and address will be supplied by the Bureau of Manufactures, Washington, D. C.

Philadelphia.

Theodore Beck will leave April 9 on a pleasure trip to New Orleans.

Harry M. Smith, lapidist, 717 Sansom St., sailed Saturday for Europe.

Sol. Sickles, of M. Sickles & Sons, has purchased a home in Tioga, Pa.

John F. Blisard, jewelers' supplies, 727 Sansom St., is ill at his home with Grippe.

John Myers, of Myers Bros., opticians, New York, was here, last week, on business.

J. A. Cresse, with L. M. Nelson, Camden, has gone on a pleasure trip to Cape May, N. J.

H. McLain, Atlantic City, N. J., is making extensive alterations and improvements to his store.

L. Spoerhase, 4078 Lancaster Ave., spent the Easter holiday at Atlantic City with Mrs. Spoerhase.

George Boucheimer, Baltimore, Md., manufacturer of leather goods, was a visitor to this city, last week.

The wholesale jewelers and jobbers of this city observed Good Friday by closing their houses at 1 P. M.

John Lang, a prominent Boardwalk jeweler of Atlantic City, reports the loss of $5,000 in the recent fire.

Walter B. Taylor, of N. M. Harrington & Bro., Harrington Del., is on a short trip through New York State.

John Fleishman, of Hollander & Fleishman, retail jewelers of this city, visited their Scranton store, last week.

Mr. Wilkinson, jeweler of this city, has accepted a position with P. G. Deiner, retail jeweler of Harrisburg, Pa.

Leonard Wetteran has gone to Ashland, Pa., where he has accepted a position as watchmaker for Peter Loeper.

Mr. and Mrs. E. Sickles, of M. Sickles & Sons, are occupying their cottage at Atlantic City during the Easter season.

Ira Seebacher, traveling for M. Sickles & Sons, has returned from a three months' trip trough the southern States.

Louis Solfinger, head watchmaker for C. R. Smith & Sons, is confined to his home with a serious attack of Grippe.

W. Estes, because of steady increase in business, has been obliged to move into larger quarters at 709 Sansom St.

Judgment was entered, last week, by the American Swiss Watch Co., against the Futernik Co., for want of a defense, $213.60.

Ira Garman and L. P. White, prominent jewelers of this city, were guests at the banquet, last evening, given by the 24-Karat Club of Pittsburg, Pa.

A New York jeweler is reported to have taken a 12-year lease of the first floor of the building at 1111 Market St., at an annual rental of $10,000.

Carl Stratton has resigned his position as watchmaker for John Wanamaker, and has established himself in the same line with George Child, 40 S. 10th St.

The sympathy of the trade is extended to D. H. Harman, an old retail jeweler of Frankford Ave., owing to the death of his wife, which occurred March 20.

The local wholesale jewelers and jobbers expect shortly to form a baseball league, in which they can participate in games for the jewelry championship of the city.

William Robertson, diamond setter of this city, started Saturday on an extensive European trip and will combine business and pleasure.

Dr. L. O. Waller, a well-known jeweler of Smyrna, Ill., has the sympathy of the trade owing to the recent death of his mother, which occurred March 24.

The first meeting of the creditors of Isadore Jaschik, bankrupt, will be held at the office of the referee in bankruptcy, Alfred Duver, 505 Chestnut St., on April 4, 1910, at 3 P. M.

John Van Dusen, of the Van Dusen & Stokes Co., sailed, Wednesday, March 23, for Europe on the *Mauretania*. Mr. Van Dusen will be absent about six weeks, combining business and pleasure.

The stock and fixtures of the art store of John G. Craig, well-known art dealer of this city, were sold at a receiver's sale in bankruptcy at the auction rooms of Davis & Harvey, 1112 Walnut St., March 21.

The jewelry store of A. N. Peoples, Chester, Pa., was entered, last week, by burglars and the plate glass window broken. The alarm was given and the burglars captured before further damage was done.

The exhibition of fine arts at the Academy of Music, was brought to a close Saturday. This was the 105th annual exhibition and was viewed by 50,000 visitors. Many paintings were sold during the exhibition.

Ferdinand Keller, an antique dealer, Walnut St., has sold the five-story building, 1022 Chestnut St., to Felix Isman, acting for a client, whose name has been withheld. It is said that a price close on to $200,000 was paid for the property.

Fred Bailey, known to his friends as the "old watchmaker," died at his home in East Bangor, after an illness of four or five days. Deceased was 73 years old and was formerly in business in Pen Argyl, but moved to East Bangor 15 years ago. He is survived by one son.

The sudden death of Mrs. Ella A. Lippincott, wife of Dr. A. Haines Lippincott, Camden, N. J., which occurred March 21, was a shock to her many friends and the jewelry trade of this city. Mrs. Lippincott was a member of the firm of E. A. Langerdorf & Co., retail jewelers of Camden, N. J.

Fred. Hurlburt, of H. O. Hurlburt & Sons, wholesale jewelers of this city, returned Thursday after spending two months in the Orient. Mr. Hurlburt enjoyed his trip immensely, the greater portion of it being spent in Egypt, where he lived just as the natives, entering into their mode of living with the same spirit and deriving much pleasure from the trip.

George Richardson, who was accused of robbing the jewelry store of Aisenstein & Gordon, 517 S. 4th St., early this month and made away with jewelry valued at nearly $300, pleaded guilty to the charge in Quarter Sessions Court, last week. Judge Barratt sentenced the prisoner to a term in the Eastern Penitentiary of not less than two and one-half and not more than 10 years.

In speaking of the judgment for $273.58 entered by the Manufacturing Jewelry Co. against Annie Hamberg and Max Hamberg, a note in the last issue made it read as if the Hambergs had entered the jewelry concern. This was owing to the fact that the plaintiff fendants' names became transposed having been brought by the Manu Jewelry Co. against the others. has been settled.

J. E. Caldwell & Co. exhibited windows during the past week the tractive cups and souvenirs for t tic City Horse Show, to be presen winners and officials of the sho was held March 23, 24, 25 and show has gained such a prominen that it has become recognized as o most important events in the cou

The following jewelers were v this city during the week: B. Bordentown, N. J.; George Ware City, N. J.; H. N. Taylor, H Del.; John Curry, Pottsville, P James, Swedesboro, N. J.; H. B East Downington, Pa.; D. H. North Wales, Pa.; Frank Kline City, Pa.; E. K. Bean, Lansdale MacPherson, Mauch Chunk, Pa. Kratz, Soudertown, Pa.; Willia Vineland, N. J.; C. Albertson, B N. J., and W. C. Davis, Altoona.

Washington, D. C.

It is with regret that news of t of the mother of W. J. Kettler received. Mrs. Kettler is 74 years is suffering from hardening of the

Galt & Bro., 1107 Pennsylvan have on exhibition in their win Galt cup presented to the local Ker as a prize to be offered at the co show.

An attempt may be made to A. N. R. J. A. convention of 1911 ington. The National capital is and the goal of all Americans, so jewelers will use this as an argum

Among the traveling men in t week were: Mr. Manning, D. V Co.; Dean Welch, American S Mr. Paine, McPherson, Roub d Rockwell, Poole Silver Co.; repre of L. Fritzsche & Co.; Mr. Le Lo Long & Bro.; Mr. Zimmern, Zimm & Co.; Mr. Kantor, Kantor & S Laubheim, Laubheim Bros.; D. Hunting, T. W. Adams & Co; re tive of M. A. Mead & Co.; John Watrous Mfg. Co.

Bissell's Bazaar, in the new bu 1207 G St., N. W., was open public Monday. This firm for exclusively in jewelry and leather has now added a line of ladies' c The building has three floors, t one being used as the jewelry, a and leather goods department, th to women's wear, and the third to

One of the most attractive Easter displays is that of R. Harris & Seventh St., N. W. The window c an immense egg broken in two, su and filled with all sorts of jewelr large quantity of ducks and chick background is made up of bunches blossoms, pink ribbons and other materials.

Pittsburg.

ntal Watch Co., of this city, has orated with a capital of $25,000.

erheyden, who was confined to or three weeks with grippe, is attend to business again.

eral Loan Co., at Federal and sts., North Side, is conducting a le, because of the fact that the w occupied is to be razed.

ood, formerly with L. W. Vil-, has accepted a position with & Hayes Co. J. Alexander n New York buying stock for trade.

hibald, president of the Ameri- al Jewelers' Association, is still at his home in Blairsville on scarlet fever in his family. It eek or so before he will be able s home.

wing out-of-town jewelers were g, last week, buying stock: Asa onora; Frank Worrell, Canons- . Brown, Donora; Harry Bloser, ington; A. Katzenmeyer, Bur- C. L. Kuhn, Scottdale.

as received in Pittsburg, last uncing the death of Mrs. Hannie the wife of E. L. Guthman, n, O. Mrs. Guthman, who was rginia and was married in 1889, rs old. She leaves her husband others, N. S. Weil and Attorney eil, the man who started the in- which led to the exposure of ic graft in Pittsburg. Two sons e.

elers' Duckpin Bowling League sual games Monday night of last Wattles team taking four games Roberts, the Vilsacks three from ydens while the Lochs and Dia- it even. The Vilsacks played a game with the Lochs, losing three er, while the Terheydens played d series with the Vilsacks, taking the latter. It is proposed to hold Club series, probably next week, mbers of this club will be invited

C. Wasson, who is now serving of 18 months in the Western ty for the part he took in council- ft, and who formerly was man- e jewelry department of a local t store, last week, made a full and confession to the district attorney, th all of the details of the various s for which he was charged. nd four others who were the received a total of $8,500 each ulating the city depository ordi- banks having put up $103,500 e measures passed. Many other also confessed to accepting result of the greatest investiga- unicipal graft perhaps the world known, upwards of 100 former nt councilmen having been in- the conspiracy to cheat the city. ong with the others had refused selecting banks who had offered per cent. on daily balances, but nding the veto of the mayor, the making certain banks depositories offered the city 2 per cent. were chosen. The city councils will, this week, nullify the ordinance which benefited the favored banks. The district attorney is investigating every phase of graft. It is reported that there is an "official" jeweler in Pittsburg.

The following traveling representatives called on the trade here, recently: A. Rutherford, Taylor & Co.; S. C. Corbin, Waterbury Clock Co.; Henry C. Woods, Dominick & Haff; George A. Schuetz, Snow & Wescott Co.; M. F. Loomis, C. Sidney Smith & Co.; J. J. Hinds, Blakeman & Henderson; B. J. Meyer, Meyer Bros.; Mr. Singleton, Adams & Singleton; Mr. Tivio, Wm. L. Sexton & Co.; W. G. Moland, Sansbury & Nellis; John P. King, Watrous Mfg. Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Simon Arnstein, Arnstein Bros. & Co.; W. S. Wilson, Brainard & Wilson Co.; Abel King, Emrich, King & Schorch; D. Skutch, New Haven Clock Co.; J. Walter Boyden, Ostby & Barton Co.; Mr. Crane, Mandeville, Carrow & Crane; George T. Dougherty, Osmers-Dougherty Co.; E. A. Reed, Reed & Barton; Walter S. Strauss, Jacob Strauss & Sons; James O. Otis, Harvey & Otis; S. S. Vaderland, Levinson & Fricdlander; John Hall, Joseph Fahys & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; Henry W. Atines, John Lamont & Son; Joe D. Varley, Allsopp Bros.; E. L. Imhoff, R. & G. Co.; H. L. Strauss, Nathan Wallach; C. H. Anderson, Electrolytic Metal Co.; James F. Wooley, Wm. Schimper & Co.; Charles S. Miller, Ansonia Clock Co.; C. A. Rogers, Irons & Russell Co.; Russell A. Talbot, Alvin Mfg. Co.; G. W. Bleecker, Martin-Copeland Co.; G. S. Bedient, Rogers Silver Plate Co.; F. C. Edwards, Geo. A. Ray Mfg. Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Walter E. Hatch, S. B. Champlin Co.; John A. Abel, Abel Bros. & Co.

The members of the Jewelers' 24-Karat Club of Pittsburg, last night, gave their second annual banquet at the Fort Pitt Hotel, but the JEWELERS' CIRCULAR-WEEKLY having gone to press before the festivities began, the full particulars will be given in next week's issue. The toastmaster was the Rev. Dr. Trumbull Lee, pastor of the Wilkinsburg Presbyterian Church. The opening address was made by Steele F. Roberts, the president of the club, whose speech was most brilliant. Judge James R. Macfarlane, of Common Pleas Court No. 1, had for his subject "As Others See Us"; Col. John L. Shepherd, of New York, talked on "Sand"; Dr. John A. Brashear, the noted astronomer, "The Comet"; J. T. Montgomery, of New York, "Who Receives the Reward?" while Lee S. Smith, president of the Pittsburg Chamber of Commerce, made the concluding address, his subject being "The Other Man." The guests of honor were Harrison Nesbit, president of the Bank of Pittsburgh, National Association, and who at present is foreman of the Grand Jury investigating councilmanic graft, and who was scheduled to make a few remarks; President David Kaiser of the Jewelers' 24-Karat Club of New York; Ira D. Garman, Philadelphia, president of the Pennsylvania Retail Jewelers' Association; Charles N. Hancher, Wheeling, president of the West Virginia Retail Jewelers' Association, and L. P. White, of Philadelphia. More than 200 persons were present, the banquet being held in the English room of the Fort Pitt Hotel. The decorations were in gold, and a handsome souvenir of the occasion was given to each of the guests.

Columbus, O.

V. Deane Reese, optician, with his brother, Ned Reese, and Dr. C. T. Okey, left, Sunday morning for the Green River country, Wyoming, to spend a month hunting mountain lion.

The programme for the meeting of the Ohio Retail Jewelers' Association, to be held in Columbus the first week in May, will be ready for the printer this week. A meeting of Columbus jewelers will be called within a few days to again endeavor to organize them before the convention meets.

The Frank F. Bonnett Co. is in its new quarters at 98 N. High St., having removed from its old location, 77 N. High St., with a rush, Saturday evening and Sunday. The work of moving was started Saturday night, a short while before closing time, and Monday morning the new storeroom was opened up ready for business. This is the firm's second move in 22 years.

L. W. Lewis, 99 N. High St., has discovered a formula for a polish which, with slight changes in the ingredients, puts a piano polish on furniture, cuts grease and dirt from and restores the luster of brass and other metals with scarcely any labor whatever, and even restores the original luster to tin. In powdered form it is designed for a silver polish. He has been working on it some time and completed it only last week.

Several Columbus jewelers, with other Columbus business men, were before the Grand Jury, last week, presumably to testify in a State and county graft investigation. The story gained circulation that a Columbus firm with which county officials did a great deal of business made valuable presents of jewelry and other articles to their customers. The charge was that the bills were padded by the officials in order to cover the cost of the presents. The transactions, as far as the jewelers were concerned, were perfectly straight. They sold the articles to the firm in question, and had no interest in what disposition was to be made of them.

St. Paul.

A. I. Shapira has purchased an automobile.

Louis Schroeder has moved to his new quarters at 505 Baltimore block.

Max Mark has returned from a business trip through North Dakota.

D. A. Miller, Duluth, Minn., has brought suit against I. W. Mark for $2,000.

Among the out-of-town jewelers who visited St. Paul recently was David R. Cohen, Lincoln, Nebr.

Among the traveling representatives who called on the trade here was Mr. Noyes, of Bates & Bacon.

P. Morgan returned recently from New York, where he bought goods for the purpose of opening a new store at 193 7th St.

Sam Cohen, traveler for Lewis Finkelstine, left St. Paul recently for Spokane, Wash., where he will remain permanently.

NEVER before in the history of our Company has there been such a large demand for Railroad grade movements of our manufacture. The reputation they have established among Railroad Men as being the "Supreme Railroad Watch" is due entirely to the careful attention given to every detail of their manufacture.

We suggest the advisability of having in stock a few of each of these grades in order to meet the demand that is constantly increasing for them.

The following jobbers carry a complete line of Illinois Movements and can promptly supply your wants:

J. W. Forsinger,	Chicago
Rettig, Hess & Madsen,	"
L. H. Schafer & Co.,	"
L. Manheimer & Bros.,	"
A. M. Church,	"
Stein & Ellbogen Co.,	"
Despres, Bridges & Noel,	"
The Webb C. Ball Watch Co.,	"
M. A. Mead & Co.,	"
Eisenstadt Mfg. Co.,	St. Louis
The W. J. Johnston Co.,	Pittsburg
I. Ollendorff Co.,	"
J. W. Forsinger,	New York City
I. Ollendorff Co.,	" "
L. Manheimer & Bros.,	" "
Cross & Beguelin,	" "
C. G. Alford & Co.,	" "
M. A. Mead & Co.,	" "
Smith, Patterson Co.,	Boston
D. C. Percival & Co.,	"
I. Alberts,	"
H. O. Hurlburt & Sons,	Philadelphia
L. P. White,	"
Lindenberg & Fox,	Cincinnati
The Thoma Bros. Co.,	Cincinnati
The Sigler Bros. Co.,	Cleveland
Bowler & Burdick Co.,	"
The Webb C. Ball Watch Co.,	"
Vander Voort Bros.,	Buffalo
Chas. A. Berkey Co.,	Detroit
The Merrill & Broer Co.,	Toledo
Reed-Bennett Co.,	Minneapolis
B. F. Simpson & Co.,	"
S. H. Clausin & Co.,	"
A. L. Haman,	St. Paul
Vehon & Goodman,	"
Henry M. Abrams Co.,	San Francisco
Chas. Wathen & Co.,	Denver
D. B. Ward & Co.,	Kansas City
Woodstock-Hoefer Watch & Jewelry Co.,	"
A. F. Smith Co.,	Omaha
Welch, Bonebrake Watch and Jewelry Co.,	Hutchinson
Shuttles Bros. & Lewis,	Dallas
Leonard Krower,	New Orleans
A. S. Wormood,	Springfield
Smith, Patterson Co., Ltd.,	Montreal
P. W. Ellis & Co. Ltd.,	Toronto

Illinois Watch Company

SPRINGFIELD

CHICAGO AND WEST

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

I.. CHICAGO, WEDNESDAY, MARCH 30, 1910. No. 9.

Chicago Notes.

Mead made a trip to New York

Mrs. Sowers, Streator, Ill., were re last week.

obb, of the Libbey Glass Co., was here, last week.

Swartz has returned from a dia- ing trip in Europe.

Officer, with Scott & Bros. Co., is g trip through Iowa.

Starke, of the Star Watch Case n Chicago last week.

urke, of the Brooks Jewelry & .., was here last week.

her of W. E. Hunter, retail jew- 0 E. 57th St., died recently.

Kelly, of the Kelly-Parritt Co., es, Ia., visited this city last week.

Kolker, with the Juergens & An- o., returned from Denver last

Eschenburg, of E. A. Brown Co., Minn., paid a visit to Chicago last

nited States Loan Bank will re- May 1 from 125 Clark St. to 163

Cohen, representing the Michigan o., was here, last week, calling on a

Dorrance has secured the line of nd-Fisher Co., which he will repre- e

Swartchild, of Swartchild & Co., rned from a three weeks' trip to City.

Briggs, jewelry auctioneer, is mak- le at Keokuk, Ia., for T. R. J. Sons.

. Dice, Joliet, Ill., is holding an ale, which is being conducted by endore.

Talbot, with the Alvin Mfg. Co., leming, with Joseph Fahys & Co., e, last week.

Knights and Mrs. Knights have from southern California, where t the Winter.

Dodd & Co. are selling out the ck of Abe Itkin, Butte, Mont., ing out of business.

Hess and E. Scharff, representing eutsch, Frankfort-a-M., were here, calling on the trade.

Voomer, representing the Utopian eposit & Novelty Co., was here , calling on the trade.

The Sibert Co., 1348 E. 63d St., has discontinued business at that address. Mr. Sibert is president of a bank at Kewanna, Ind.

Arthur Burke, of the Burke-Nelson Engraving Co., Kansas City, Mo., was here, last week, accompanied by his wife.

The A. C. Becken Co. has bought the tools and material stock of Lapp & Flershem from the Bauman Jewelry Co.

Norbert Gunzburger, western representative of L. & M. Kahn & Co., is at St. Luke's Hospital, suffering from stomach trouble.

P. B. Levy, of Herman Levy & Sons, New York, was here last week. Mr. Levy will make Chicago regularly in the future.

Fred Overstreet, Paxton, Ill., was here, last week, buying stock for a new store at Monticello, Ill., which he will open for his son.

Albert Mayer, of Joseph Mayer & Bros., Seattle, Wash., stopped over here, last week, on his way east, accompanied by Mrs. Mayer.

Alvin L. Strasburger, of Louis Strasburger's Son & Co., was here, last week, visiting Sol. Kaiser, western partner in that concern.

Charles Izenstark has opened a new jewelry store at 96 E. Van Buren St., and is conducting it under the name of the Central Jewelry Co.

J. M. Becker, of J. M. Becker & Co., watch case makers, will shortly sail for Europe. Mr. Becker will visit France, Switzerland and Germany.

Max Noel, of Despres, Bridges & Noel, will sail, April 9, on the steamer *Princess Irene* for a four months' tour of Europe, accompanied by Mrs. Noel.

Harry W. Hahn, of H. F. Hahn & Co., accompanied by his wife and two children, sailed for Europe last Tuesday, to be gone until the latter part of May.

Harry J. Bâby, with Moore & Evans, has returned from a trip to Cuba, accompanied by Mrs. Bâby. Some interesting photographs were the result of the trip.

E. E. Reynolds and S. R. King, with the C. H. Knights-Thearle Co., returned from the road last week. Mr. Reynolds is now in Michigan and Mr. King in Iowa.

F. J. Krodel, retail jeweler and optician at 3420 Lincoln Ave., has gone to Little Rock, Ark. During his absence Mrs. Krodel will conduct a store at 339 North Ave.

Frank Huff, a diamond dealer of New York, was here, last week, accompanied by Joe Weeks, who will come here regularly in the future as Mr. Huff's representative.

The Moline Optical Institute has been incorporated in Illinois with a capital of $1,500. The incorporators are L. K. Cleaveland, T. I. Stanley and and A. L. Dahlberg.

M. E. Everett was here last week, buying the opening stock for his new jewelry store at Lake Odessa, Mich. Mr. Everett was formerly with George W. French at Ionia, Mich.

C. J. Leavenworth, treasurer of the R. Wallace & Sons Mfg. Co., was here, last week, to meet his wife and father-in-law, who had been spending the Winter at Albuquerque, N. Mex.

Chas. J. Jacobs, of the Knickerbocker Silver Co., is ill at his home, suffering from inflammatory rheumatism. Mr. Jacobs was taken ill while in St. Louis and reached Chicago with difficulty.

Egermann & Son, Aurora, Ill., have decided not to close out their business immediately and declare that the note previously published about them was wrong. They say they are not selling out or holding any sale.

A. Max Holzheimer has bought an interest in "Frederics," and will hereafter manage that enterprise. Mr. Holzheimer was formerly the jewelry buyer for Mandel Bros., and lately western manager for the Omega Watch Co.

Detectives so far have failed to find trace of the $50,000 worth of diamonds said to have been lost by L. D. Weiss, representing Samuel Fraekman, New York. Weiss stated to the police at first that the amount of his loss was $5,000.

C. B. Shepard, of the Shepard Mfg. Co., Melrose Highlands, Mass., has paid a visit to Geo. H. Thomas, western representative of the concern. The Shepard Mfg. Co. has secured the order for the badges for the triennial conclave of Knights Templar, which will be held here in August.

Among the buyers here last week were: R. P. Keep, Carl Oesterle and E. J. Peck, Joliet, Ill.; Louis Esser, Milwaukee, Wis.; F. A. Hannis, York, Nebr.; J. L. Bonar, Morris, Ill.; E. L. Thayer, Rockford, Ill.; Chas. Haem, Aurora, Ill.; J. C. Mahon, Aurora, Ill.; E. T. Giese, Walcott, Ia., and Arthur Royelstad, Elgin, Ill.

Charges against Charles Rosenthal and Jay Harris, arrested by the Chicago police for alleged complicity in the theft of $60,000 worth of diamonds, were dismissed,

DEALERS' SALE

AT PUBLIC AUCTION

THE $500,000

Bankrupt Jewelry Stock and Fixture

OF

LAPP & FLERSHEM

one of the oldest and largest wholesale Jewelry Houses in America will be sacrificed at t Bankrupts' Premises

Seventh Floor, Powers Building

156 WABASH AVENUE, Cor. Monroe St., CHICAG

AT PUBLIC AUCTION
REGARDLESS OF COST

This immense stock was purchased from the American Trust and Savings Bank, Trust in Bankruptcy, at less than

40c. ON THE DOLLAR

BY THE

BAUMAN JEWELRY CO., CHICAGO, ILL

This is an opportunity for every Retail Jeweler to buy Diamonds, Watches, Jewelry, Silverware, Cut Glass, etc.

AT YOUR OWN PRICE

SALE STARTS MONDAY, APRIL 4th, AT 10 A. M., AND WIL CONTINUE UNTIL THE ENTIRE ESTATE IS SOLD

k, as the evidence of the police nfficient to incriminate them. The s taken from the prisoners will be n to them.

Paulson & Co. have made the fol- changes: C. M. Hall, formerly in r il jewelry business at Waupaca, s been engaged to cover Wiscon- R. Douglas' territory has been from Minnesota to Indiana. C. bel, formerly with Sischo & Beard, . Minn., has been engaged to cover n.

Bauman, of the Bauman Jewelry bought the estate of Lapp & n, has decided not to continue the and will sell the entire stock at without reserve, beginning Mon- ning, April 4, at 10 A. M. The sale to be an interesting one, the dise alone representing a cost valuc 000.

mmel has filed a petition in bank- with liabilities of $870 and assets g of personal property valued at ich is claimed exempt under the rmann & Co., with a claim of $30, omas J. Dee & Co., $430, are the l creditors interested. Hummel was in the gold chain business, but to his son-in-law, Isidore Sax, a nths ago, and is now in the lat- ploy.

h Frisch, pawnbroker, has filed a in bankruptcy, with total liabilities and assets of about $400, which med as exempt under the act. Very owed for jewelry. A. C. Becken ; Bleadon Bros., $17; Altbach & n, $43, and Laffir Bros., $179, are ly jewelry creditors. Frisch has pawnbroker here for 17 years, and viously a member of of Frisch & in, which firm he succeeded four go.

will of the late Jonathan W. former member of the firm of Pit- Brooks, was filed in the Probate last week. The estate left by the nt is given as $100,000, of which $50,000 consists of personal prop- d the remainder in real estate. By ns of the will Mrs. Mary R. Brooks. low, receives her legal share of the Two sisters of the late merhant ueathed $600 a year each. The rest property is given in trust to the ex- of the estate for the seven children, e to receive equal shares. Attorney Whipp, who filed the will, declared believed the entire estate would to about $150,000.

Consul-General E. G. Babbitt, at kama, calls attention to the careless r in which some American exporters reign markets: In addressing con- s here no consuls are stationed; in g communications to places where ates have been, but which have long bolished; in addressing consuls by who have been out of the service for or transferred to other stations, etc. es the receipt of three letters at the ama consulate-general, addressed to nsul's at Maskat, Teheran and Tabriz,

Cincinnati.

Godfrey M. Braham, of A. & J. Plaut, has left on a trip to the south.

Frank Herschede and C. W. Lucius, of the Frank Herschede Co., are home from a business trip east.

Edgar Fox, of Lindenberg & Fox, left last week on a business trip among his customers in the north.

Edward Klein, of the Klein Bros. Co., is filling W. H. Modrack's place on the road owing to the latter's illness.

D. J. Gutmann, of L. Gutmann & Sons, and his wife, have left for New York, where they will remain for awhile.

Ernest Waldvogel, bookkeeper for B. Greenwald, 514 Race St., surprised his friends last week by announcing his marriage.

The sympathy of friends in the trade has been extended to John Bertling, 1115 Vine St., owing to the death of his daughter Ruby, March 25. Miss Bertling was 20 years old and was a favorite in the younger set.

I. Oppenheimer, of Hahn & Oppenheimer, is home after spending some time with the firm's new representative, M. D. Eisman, located in Birmingham, Ala. J. Hahn, of this firm, is arranging to leave about April 15 for Europe, where he will combine business and pleasure.

At a recent meeting of the Max J. Greenwald Jewelry Co. it was decided that it was for the best interests of the corporation to dissolve, thus making Max J. Greenwald sole proprietor of the three Greenwald stores at 33, 32 and 25 "Arcade." Mr. Greenwald states that he contemplates moving his business to Walnut St. in the near future.

Max Schapira and P. Slayback, formerly watchmakers for Charles Rosen, the bankrupt jeweler of this city, leave here this week for Aberdeen, S. Dak., having been subpoenaed as witnesses to testify April 2 in the requisition proceedings over Moses Levine, brother-in-law and former manager for Rosen, who is resisting the efforts made to bring him back to Cincinnati to answer a charge of conspiracy to defraud creditors.

The local Retail Jewelers' Association has issued cards to the different retail jewelers asking for opinions as to a uniform closing time. Each dealer has had his own time for closing and it is suggested by the association that 8 o'clock P. M. be made a universal time to close, except on Mondays and Saturdays. This association has recently organized what is called the Retail Jewelers' Information Association of America. It is to be a national organization with headquarters in Cincinnati and is so organized for the purpose of keeping in touch with the trade in general and its so-called "evils." A certificate has been prepared by this association for distribution among all of the jobbers and manufacturers who agree to strictly adhere to wholesale business only; there are also cards to be given to the traveling representatives which will show they are identified with strictly wholesale houses. Any violation of the agreement on the part of anyone holding a certificate shall cause it to be withdrawn and the offender's name will be stricken from the list of those doing only a strictly wholesale business. A violator's list will be kept and mailed to any retailer upon request. All retail jewelers throughout the country will be notified of this plan and will be requested to ask traveling representatives to show cards. Plans are now on foot to generally organize these associations throughout the country.

Out-of-town jewelers in this city last week buying stock included: Edward Mittendorf, Bluefield, W. Va.; Charles Keller, Frankfort, Ky.; Mr. Schipper, Hamilton, O.; O. C. Beer, Sunman, Ind.; J. A. Murray and P. W. Starks, Manchester, O.; J. Steinberg, Jellico, Tenn.; D. H. Daniels, Owenton, Ky.; Fred G. Wittlinger and Mr. Marlett, of Marlett & Baker, Middletown, O.; Abe Ellman, Dayton, O.; D. A. Lamb, Wilmington, O.; William Sporleder, Okemah, Okla.; Norman Schweeting, Oxford, O.; William Shire, of Shire & Fithian, Paris, Ky.; E. B. Scott & Son, Batavia, O., and M. A. Telbert, Frankfort, Ky.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: W. G. Moland, Sansbury & Nellis; T. W. Smith, Roger Williams Silver Co.; E. A. Reed, Reed & Barton; Edwin Stout, Archibald Klement Co.; Mr. Singleton, Adams & Singleton; H. A. Tibbals, Mandeville, Carrow & Crane; J. T. Griffith, Jr., Carter, Howe & Co.; Walter S. Strauss, Jacob Strauss & Sons; H. W. Quimby, S. E. Howard's Son & Co.; Joseph Keller, Keller Mfg. Co.; S. W. Pickering, A. Ludeke & Co.; Henry C. Woods, Dominick & Haff; B. J. Meyer, Meyer Bros.; H. L. Strauss, Nathan Wallach; Mr. Trow, William L. Sexton & Co.; George Howard, Towle Mfg. Co.; E. P. Staunton, Gorham Co.; George W. Cureton, Newall Mfg. Co.; E. P. Ledos, Ledos Mfg. Co.; Leo Henle, Sussfeld, Lorsch & Co.; Mark Perl, Wagner Comb Mfg. Co.; S. E. Dickson, Adelphi Silver Co.

Toledo.

E. D. Libbey, president of the Libbey Glass Co., is Wintering in California, where he has acquired a reputation as a golf player.

W. G. Alexander, advertising manager of the Conklin Penn Mfg. Co., has resigned, and in the future that part of the business will be looked after directly by H. E. Fisher.

The Conklin Pen Mfg. Co. will hold its Spring meeting of salesmen April 1 and 2. R. O. Weisel, of this force, has been ill for some time, but hopes to be able to leave for his New York territory after this meeting.

The W. W. Bolles Standard Pen Co. will shortly remove from its present quarters in the Snow Flake building. Some changes will be made in the business methods of the firm which make the present quarters no longer suitable.

Clocks, watches and other goods to the amount of $100 were stolen from the store of W. M. McMurray, in Burgettstown, Pa., recently. This is the second robbery at the McMurray store.

Schultz & Bowman, Appleton City, Mo., have dissolved, Ludwig Schultz continuing the business on his own account.

"IN THE COURTS OF ACHIEVEMENTS"

We take rank in what we do, not what we say. The Auctioneer makes his own pedigree. It is a g injustice to the memory of those great salesmen who followed this work and left behind them splendid reco for a mere beginner with half a dozen questionable credentials to keep harping, "What was the Jewelry Auct business before I illuminated it with my cultivated presence?" There have been many men who did le behind some footprints, not only for their splendid ability, but sterling worth, such as French, Burroughs, H and Rutherford, and scores of others. There are still some *"live wires,"* a credit to the occupation. Am them I am not too modest to claim a place, backed by a record unequaled not only for the number of sa wide territory covered, quality and aggregate results in volume and profit.

Sales made during the past 5 Months

Am now selling for T. R. J. Ayers & Sons, of Keokuk, Ia. This sale is made on account of the recent death of Mr. Ayers, notice of which appeared in the Circular. It is an Administrator Sale. The firm is one of the longest established Jewelry Houses in America.

Chas. W. Crankshaw

Opened sale for Chas. W. Crankshaw, of Atlanta, Ga., on Jan. 31, closed same March 19, 1910, making the largest sale ever conducted in this city, my seventh sale in this place in eighteen years. The results of this engagement is the talk of the trade to-day. The store was one of the finest in the country. My second engagement with Mr. Crankshaw.

Kingsbacher Bros.

Sold seven weeks for this old established firm, and under my agement making one of the most successful auctions ever held i city, my fifth auction in Pittsburgh.

A. Kurtzeborn & Sons

Stock consisting of $125,000. Only highest grade Diamonds, Sterling Silver, only 14Kt. gold goods, Mr. Kurtzeborn having been actively engaged in the jewelry business fifty-two years. This sale continued for seven weeks.

M. Scooler Co.'s Stock

This stock, consisting of 1,647 pieces of the highest grade Diamond Mounted Jewelry, Patek-Philippe Watches, etc., amounting to over $100,000. Sold most sucessfully to the trade in four days. My third sale for this firm.



Benjamin Rice

Tusla, Okla.—A year ago I made a sale in this progressive little city, in returning repeated former success

Switzer Bros.

of Mt. Clemens, Mich. Closed ou the above firm the Kent stock se every piece of goods in the store

Mier Jewelry Co.

Aberdeen, Miss. Have concluded a ond very successful sale for this both made within two years.

Some Sales made by me

Mermod-Jaccard & Co., St. Louis.	$100,000
Duhme Bros., Cincinnati	75,000
Rogers Pollinger, Louisville	50,000
Geo. W. Biggs, Pittsburgh	70,000
M. Scooler Co., New Orleans	125,000
King, Moss & Co., San Francisco.	85,000
Keil & Hellich, Chicago	65,000
C. D. White & Co., Minneapolis.	40,000
Hight & Fairfield, Butte	65,000
Parmlee Bros., Los Angeles	42,000
D. H. McBride, Akron	25,000
Freeman Jewelry Co., Atlanta	40,000
F. B. Lewis Co., Cleveland	50,000
Oscar Heinze, Quincy	20,000
G. A. Schleehter, Reading	25,000
Bocker & Lathrop, Syracuse	38,000
J. H. Havil Estate, Hamilton, Ont.	25,000
L. J. Marks, Kansas City	$60,000
Burns, Barry Co., Memphis	50,000
Theo. L. Rugg, Des Moines	47,000
Birely & Son, Oshkosh	29,000
David Goldberg	
Sipe & Sigler, Cleveland	175,000
L. Luckhardt Johnston	27,500
W. F. Kirkpatrick & Co., St. Joseph	25,000
C. E. Buhre, Topeka	28,000
W. H. McKnight & Sons, Louisville	50,000

in years past, all Triumphs

The Pairpoint Co., Chicago	$10
Chas. W. Crankshaw, Atlanta	
Sigler Bros., Cleveland	10
A. M. Hill, New Orleans	20
The Knickerbocker Co., New York.	
Morseman & Feagan Co., St. Paul	6
W. A. Gill, St. Louis	
R. Van Kuren, Savannah	3
Ben Sands, Cleveland	
Geo. P. Winder, Troy	2
Lippman Bros., Altoona	2
J. P. Stevens, Atlanta	2
Lissner Co., Los Angeles	3
A. M. Goldman, Seattle	2
Kennedy & Koesler, Detroit	3
Jos. Fields, Galveston	2
J. C. Melichamp, Atlanta	2
B. Wingerten, Akron, O.	3

And more than 200 more from Maine to Vancouver

Since having by mutual consent and good will dissolved partnership with my former associate, I now ha several able assistants. My time is now being booked ahead into next Autumn, so write promptly. Corre pondence treated strictly confidential. All sales made on a commission basis.

I am now in a position to do more for my patrons than ever before. As to my reliability, I point with pri to a record of fair dealing of 25 and more years. Will give references of leading manufacturers, jobbers, sever banking houses, commercial reports, and several hundred jewelers.

Will buy stocks and advance money, render every possible assistance.

HERMAN G. BRIGGS

Telephone, Hyde Park 4745

5132 Kimbark Ave., CHICAGO, IL

Indianapolis.

J. Mullally has returned from Chicago.

J. I. Reed was in Brown County last

V. F. Espey is home after a short busi- trip to Chicago.

ry A. Winn is remodeling his home N. New Jersey St.

es W. Lauer, of Charles W. Lauer made a trip to Sheridan a few days

s Garland, of Garland, Fisher & Co., rk, N. J., who has been visiting here, turned home.

ng new members of the Indianapolis Association are the Baldwin, Miller d Charles Mayer & Co.

ry Sebel, traveling salesman for the in, Miller Co., is in the Methodist tal, where he went for a slight opera-

J. Kiser, Muncie; John W. Hudson, le; J. A. Miessen, Cicero, and J. W. pson, Danville, were in this city last

er an illness of several days from la and tonsilitis, Carl Walk, of J. C. & Son, has resumed his business

J. Dyer, who has conducted an engrav- usiness on Massachusetts Ave., has a position with the Stafford Engrav- o.

Crge S. Kern has received an order to and "touch up" seven handsome silver es that have been won by the Na- Motor Vehicle Co.

The semi-annual inspection of watches of ndianapolis terminal division of the ylvania Railroad Co. has been com- by Julius C. Walk & Son.

removal sale is being conducted by Rost, who expects to move into his uarters May 1. He is having his new n equipped with mahogany fixtures.

M. Ferd. L. Mayer was a member of oman's reception committee that ar- d the plans for the home-coming of r Vice-President and Mrs. Charles W. anks last Thursday.

Jette Shepard, who conducts a trade repairing shop, states that there has ee an unusual amount of business in re- g and cleaning split-hair and stop es during the last two weeks.

Merchants of Monument Pl. have or- ed the Circle Merchants' Association will install 16 arches, each bearing 40 lescent lights, in Monument Pl.

ng jewelers represented in the associa- are J. P. Mullally and the Burton & Jewelry Co.

ut $500 worth of diamonds and were stolen from the home of W. rmstrong, 1537 Broadway, one night eek. Among the articles taken were mond brooch, one diamond and opal one opal and pearl ring, a gold brace- old necklace and gold scarf pins.

er he had visited a number of jewelry offering two unset diamonds, valued ut $300, at a ridiculously low price, Hollis, a Syrian, was arrested here eek. Following his arrest two rings which the stones had been taken were in his pocket. He claimed to have t the diamonds from Jerusalem. In addition to the unset diamonds he had a large ring with 21 small diamonds, a ruby ring, a gold watch, a stick pin, bracelet and opal ring. All of these tallied with the description of jewelry valued at $1,000 stolen from Cincinnati and the police of that city will send after him.

James Dugger, a private in the Tenth United States Infantry, stationed at Fort Harrison, near this city, has been sentenced to prison for breaking and robbing the window of Andrew Streng in Massachusetts Ave. He was fined $1 and costs, disfranchised for one year and sentenced to the Indiana Reformatory for an indeterminate period of from one to 14 years. In defense, Dugger said he had an honorable record of five years in the army and had broken and robbed the window while he was intoxicated. He was apprehended through a street car conductor who noticed that the soldier's hand was bleeding. The wound was caused by the broken glass.

Minneapolis.

Gus Sames, St. Bonifacius, Minn., visited Minneapolis, last week.

O. L. Cohen, of Cohen Bros., recently returned from a trip through the east.

Charles Mowry, jeweler and clock repairer at W. M. Stone's, has accepted a position with a firm in St. Paul.

F. M. Halstad, a watchmaker formerly in the employ of M. L. Finkelstein, St. Paul, has taken a position with the American Jewelry Co.

Oswald Cohen, of Cohen Bros., and T. S. Dobrin, of M. L. Cohen & Co., have arranged to make a trip to Honolulu in June to purchase coral.

Henry Potz, the well known representative of a diamond firm at Antwerp, Holland, called on his customers in the Twin Cities during the past week.

C. A. Scherdahl, Montevideo, Minn., and William Krohn, Annandale, Minn., were among the out-of-town jewelers who visited the Twin Cities during the past week.

William M. Stone, 16 S. 3d St., who has been suffering from serious eye trouble for the past three weeks, is improving and expects soon to be working regularly again.

S. Alexander, of the American Jewelry Co., and Mrs. Alexander have gone to New York to attend the wedding of their niece. They expect to return in about three weeks.

Dave Willis, formerly salesman for M. L. Cohen & Co., but more recently in the confectionery business, has returned to the ranks of the jewelers, having accepted a position as salesman with the Gittelson Jewelry Co.

A number of traveling representatives called on Minneapolis jewelers during the past week, the list including the following: M. De Simone, F. De Simone, Son & Co.; E. S. Kries, of Kries & Hubbard; Mr. Meyer, Scofield & De Wingert; Mr. Pearl, Wagner Comb Co.; Henry Agate, Weiner & Garson; Mr. Silbernagel, Jonas Koch Co.; George A. Armstrong, Paye & Baker; J. M. Curtiss and W. H. Adams, International Silver Co.

The Ward Jewelry & Optical Co., Springfield, Mo., is in the hands of a receiver.

San Francisco.

William Lamb, representing G. H. Fuller & Son Co., Chicago, was here, recently, calling on the trade.

L. Wolfsheim, of Wolfsheim & Sachs, New York, was here a short time ago, and left with large orders.

Burr W. Freer, of the Burr W. Freer Co., is still in the east, but his return is expected at almost any time now.

Paul Marion, who has taken up watch repairing for the trade, has moved to quarters with the R. & L. Meyers Co. at 717 Market St.

I. Zemansky has returned home after having concluded two very successful auction sales in Medford, Ore., for I. M. Ellers and Elwood & Burnett.

The Gem Jewelry Co. has opened a store at 1512 Haight St. in a rapidly growing district of the city. Robert Abrams is proprietor of this concern.

George H. Iden has just made arrangements with Hambright & Walsh, Los Angeles, whereby that firm is to handle Alvin silverware in the southern territory.

Among the out-of-town jewelers here purchasing stock, recently, were: P. H. Joseph, of the Joseph Jewelry Co., Ukiah; L. C. Koberg, Healdsburg, and C. J. Noack, Sacramento.

The Radke Watchmaking School, which has been located in the rooms of the R. & L. Myers Co. since it was removed from its former location in the San Joaquin Valley, has been removed again to new and permanent quarters in the building at 774 Market St., this city.

Hammersmith & Co. will receive a great deal of favorable advertising as soon as the yachting season commences, as one of the principal events of the year in local racing circles is the race for the Hammersmith trophy, one of the handsomest competed for on the Coast.

George B. Lewis, secretary of Shreve & Co., has been appointed a member of the committee of 75 which has in hand the preliminary plans for the World's Fair that is to be held in San Francisco in 1915 to celebrate the opening of the Panama Canal. The local jewelers are doing all in their power to make the proposed exposition a success.

There have been a large number of house robberies in San Francisco of late, and the police have been notifying the local jewelers to be on the lookout for second-hand goods that may be offered for sale. There have been but few burglaries of jewelry stores here this Winter, owing to the fact that the police have been carefully guarding these stores, as there are several still located in temporary buildings. These temporary buildings are to be removed within a short time, and then the rates for burglar and fire insurance will be less than at the present time

William Reed, employed by his father, J. H. Reed, Indianapolis, Ind., brought out a neat novelty for the Easter trade. On the bowls of sterling silver spoons he engraved newly-hatched chicks and the words "Easter Greetings." These spoons were tied with ribbon on Easter post cards and found a ready sale.

Milwaukee.

TRADE CONDITIONS.

The last week of the Lenten period proved to be a very busy one for local jewelers. The Easter trade has never been so good as it has been this year, according to leading jewelers. Excellent weather prevailed, money seemed to be more plentiful and general business showed a decided improvement. The German element of Milwaukee follows the custom of giving gifts to the young people who are confirmed at Easter time and it would seem that this particular business has been especially strong this season.

Rudolph Stelle has moved into larger quarters one block north from his former location. New fixtures have been installed.

George A. Draeb, who has been in charge of the Tosteson Jewelry Co., at Sawyer, Wis., for the past year, has purchased an interest in the business.

C. E. Searl, Merrill, Wis., reached his 59th birthday anniversary, recently. About 25 Odd Fellows and Rebekahs surprised him at his home and left various gifts.

David Goldman, proprietor of two of Milwaukee's leading jewelry stores, and his brother-in-law, Max Krieger, also a local jeweler, are expected to return this week from a sojourn at West Baden.

Out-of-town jewelers who visited here, last week, included: Henry Bayer, Whitewater; J. B. Kimball, Waukesha; A. Kuckuk, Shawano; F. P. Beswick and J. J. Ronseholdt, Racine, all of Wisconsin.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, with his wife and family, is expected to return to this city in the near future, after a visit in the State of Texas. Mrs. Thomson and family have been in the south most of the Winter.

Following the action of F. W. Teschner, bankrupt Milwaukee jeweler, in ejecting from his store the custodian appointed by the creditors to oversee the sale of the stock, stock and fixtures have been moved to a new location on 3d St., near Grand Ave. Teschner controlled the lease where he conducted his business.

Gustave Keller, Appleton, Wis., president of the Wisconsin Retail Jewelers' Association, was the originator of a slogan or motto that has been adopted by the Appleton Merchants' Association—"Appleton, Active, Attractive." Mr. Keller is one of the leading public men of Appleton and has always taken an active part in affairs of the city.

F. H. Coburn, East Troy, Wis., was a Milwaukee visitor, last week. Mr. Coburn, who has completed the erection of his new jewelry store and flat building, has installed what is probably one of the largest and most modern vaults to be found in jewelry establishments of Wisconsin. An original burglar system, devised by Mr. Coburn, has been installed in the vault. New fixtures have also been placed in the store.

Milwaukee jewelers have been taking an active interest in the campaign that is being waged by the Merchants and Manufacturers' Association of this city against the peddler nuisance. The ways and means committee of the retail merchants' division of the Merchants and Manufacturers' Association has delegated James A. Fetterly, a special officer of the association, to make a thorough investigation.

Milwaukee jewelers recently sent a delegation to call on Acting Mayor Cornelius Corcoran to protest against the granting of an itinerant merchant license that is to be applied for by a Chicago firm, which is planning to dispose of a large stock of jewelry on the auction sale plan in this city. Mr. Corcoran assured the jewelers that he would not grant a license that would unwarrantedly injure regular business men of Milwaukee.

Omaha.

Harry Ryan will leave soon for a three weeks' trip.

Wm. M. Kusel, Hooper, Nebr., left last week to purchase land in Colorado.

A. W. Sawyer, Silver City, Ia., purchased goods in this city last week.

Harry and Fred Hallock have purchased the stock of W. J. Taylor, Burwell, Nebr.

C. C. Katleman, of Harry Greenblatt & Co., has returned from a successful business trip.

E. F. Strain, Gregory, S. Dak., was in Omaha last week, attending the Scottish Rites reunion.

Good crowds are reported at the auction sale which is being conducted at the store of T. L. Combs & Co.

C. L. Shook, of the Shook Mfg. Co., attended a reunion of the Scottish Rites in Hastings, Nebr., last week.

A. Comte, postmaster and jeweler, Springfield, Nebr., leaves soon for Switzerland, where he will receive a large share of an estate left to him by his father, who died recently.

Two men broke into the jewelry store of Burns Bros., Pierpont, S. Dak., last week, and secured jewelry and watches valued at $2,500. From all appearances the thieves left Aberdeen on a freight train for Pierpont, arriving at 8 P. M. The glass in the front door was broken, after which the men reached in and unlocked the door. There is no clue.

Traveling representatives who called on the jewelry trade during the past week included Louis Jaskow, Bodenheimer & Jaskow; John Marsh, Edmond E. Robert; Mr. Hopkins, Shepard Mfg. Co.; Mr. Cohen, Lewy & Cohen; Rudolph Bruening, Schrader-Wittstein Co.; H. R. Blackman, Enos Richardson & Co.; O. D. Schoening, Fred Gretsch Mfg. Co.; R. L. Clark, International Silver Co.; R. E. Lavigne, Mathey Bros., Mathez & Co.; S. Smith, Garland-Fisher Co.; S. F. Guggenheim, Ingomar, Goldsmith & Co.; Mr. Hoeder, M. A. Mead & Co.; Abel King, Emrich, King & Schorsch; Mr. Hirsch, Nathan Hyman Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; Fred McIntyre, McIntyre Watch Co.; W. A. Smith, Waltham Watch Co.; M. DeSimone, F. DeSimone, Son & Co.; Clay von Sheppard, Krementz & Co.; E. P. Stannton, Gorham Co.; M. S. Greenbaum, Wm. I. Rosenfeld; Henry Jacobson, Jacobson Bros.; C. W. Hickox, Graff, Washbourne & Dunn; Mr. Ledos, Ledos Mfg. Co.; H. G. Pfordrisher, Eastern Jewelry Co.; E. H. Moore, Sykes & Strandberg; N. E. Treat, Gorham Co.

Rufus Inshaw, trustee, last week, sold the stock of C. C. Hyde, New Castle, Ind., to W. A. and A. A. Bohman, of Indianapolis and Jasonville, respectively.

Kansas City.

M. S. Smith, representing Nevin [illegible] now touring Nebraska for his hou

S. V. Wathen, recently of Ordway [illegible] has engaged in business at Sapuipa

J. G. Bellamy, Slater, Mo., was city recently buying new fixtures store.

Earl Baird, recently with G. H. Glen Elder, Kans., is now with Ward, Abilene, Kans.

J. P. Bonett, Concordia, Kans., h a half interest in his business to Smith, St. Joseph, Mo.

Lee Tully, of the Edwards & Jewelry Co., will spend a vacation o weeks on his farm near Brunswick.

P. C. Peterson, Yates Center, K preparing to move into a new which is being fitted up for him in date style.

M. L. Chapman, formerly of Okla., has started in business at A the same State, under the name of Chapman & Co.

C. E. Thistle, in charge of the department of the Woodstock-Watch & Jewelry Co., has just r from a week's visit to New York.

C. H. Neff, Jr., St. Joseph, Mo., h his stock and fixtures to his father spend part of his time attending store. The remainder of his time devoted to other interests.

The following jewelers were in to week: J. E. Morrison, Olathe, Ka G. Gustafson, Lawrence, Kans.; Dr Kennedy, La Crosse, Kans.; H. W. Bonner Springs, Kans.; W. C Sterling, Kans.; H. D. Lawrence, Okla.

The Greene Jewelry Co. recently f order for 125 watch fobs for the club track meet, which took place vention Hall in this city. The des cluded a running figure in relief a produced in gold, silver and bronze dies and gold filling were all made h

The following traveling represe called on the trade here last week Ledos, Ledos Mfg. Co.; E. L. Derb Wright & Co.; Abel King, Emrich, Schorsch; Mr. King, Ostby & Bar Henry H. Jacobson, Jacobson Bros. Oakley, Thornton Bros. Co.; Mr. baum, Wm. I. Rosenfeld.

The Kansas City *Jewelry Jobber* name of a new publication just press, the publisher being the Edw Sloane Jewelry Co. There are ei half-tone pictures of Geo. H. Le president; Leo H. Ludwig, vice-pr and of Noble R. Fuller, secretary an urer, and a number of special article

The Missman School of Engrav moved from the fifth to the second f the Baird building, 6th and Wyando The new quarters, which constitu large room, are commodious and conv The following new students have be rolled at this school: Wilbur Pe Plainview, Kans.; A. J. Hamilton, Ill.; J. L. Potts, Maceline, Mo.; C. F nett, Abilene, Kans.; V. E. Brown, ton, Okla.; E. A. Hale, Jr., Cameron H. Wells, Paola, Kans.; G. A. Leffle Kans.

St. Louis.

Massa, of the Bauman-Massa Jewelry has returned from a trip through the

e Jno. Bolland Jewelry Co. has filed a in the Probate Court against the mper estate.

wrence Oberting, of the Blanken-r-Oberting Jewelry Co., is in from a ssful western trip.

rles Zeus, a well-known watchmaker, en confined for some time to his by a severe illness.

eeting of creditors of Mannie Levy, rupt, was held Friday at the office of ee in Bankruptcy Coles.

rge C. Fearl, of the Elliott Jewelry has just returned from his first trip gh Illinois and Missouri.

rence Heyman, of the L. Bauman ry Co., has returned from Iowa and w working the city trade, assisted by Bauman.

e F. Dienstbier Jewelry Co. opened ew store, 320 N. 6th St., yesterday, h 29. The new quarters afford better es for the concern's increasing busi-

J Burke, president of the Brooks Jew- & Optical Co., left Tuesday night last on a business trip to Chicago, in- ng also to visit relatives there for a e days.

e case of Goldsmith against the stadt Mfg. Co., which has been pend- n Judge Fisher's division of the Cir- Court, was dismissed Wednesday by plaintiff.

W. Hoyt, president of the Hoyt Jew- Co, has just returned from an extend- rip through Texas and Arizona. Mr. er, of the same firm, has returned from p through Kansas.

e S. A. Rider Jewelry Co. has filed an hment suit in the court of Justice lding against Osias Fenster and Louis stein, partners as Fenster & Bernstein, $420.24. The case is to be heard April

S. Bauman is chairman of the bench mittee of the Mississippi Valley Ken- Club, under the auspices of which a h show is to be held next week at the seum. He will also exhibit his famous terriers.

. Stiffelman, head of the firm of M. Stiffelman & Co., will leave about April 1 an extended business trip through the h and northwest. M. Schneider, of same company, will start about the e time on a southern trip.

iss Anna Lunkel, manager of the dia- d department of the L. Bauman Jew- Co., last week was taken suddenly ill e company's establishment in the Com- cial building and had to be assisted to home. Her condition is improved and expects to be able to resume her duties few days.

he suit of the Smith Credit Jewelry against the Barnett Jewelry Co. was for trial last week in Judge Williams' sion of the Circuit Court, but was not hed. This is the suit in which is in- ed the question whether a company buys or loans on a watch sold on it by another company, after notifica- is given of the number and descrip-tion of the article, can be compelled to give it up.

Among the out-of-town dealers in St. Louis, Mo., during the past week were: Frank P Nims, Warrenton, Mo.; Robert Tetley, of the Robert Tetley Jewelry Co., Farmington, Mo.; August Kalbitz, Red Bud, Ill.; F. O. Seidel, Troy, Ill.; William Westphal, St. Charles, Mo.; W. K. Urbani, Vandalia, Ill.; James A. Bainbridge, Marion, Ill.; H. M. Whitner, Caruthersville, Mo.

The St. Louis Court of Appeals will have to decide whether the Mermod, Jaccard & King Jewelry Co. shall pay the National Directory Co. for that page advertisement in the St. Louis City Directory. As has been heretofore told, payment was to be contingent on certain results. A controversy arose as to whether the results had accrued. The jewelry company claimed they had not. The directory company contended the jewelry company was to blame, because it had failed to keep specified goods in stock. Judgment in Judge Williams' division of the Circuit Court was in favor of the directory company. Now the Mermod company has prayed an appeal to the Court of Appeals, and it has been granted and an appeal bond has been filed.

Among the traveling representatives of jewelry houses in St. Louis during the past week were the following: John A. Herschede, the Herschede Hall Clock Co.; Henry H. Jacobson, Jacobson Bros.; Carl H. Weideman, M. De Delictis & Co.; Mr. Singleton, Adams & Singleton; Abel King, Emrich King & Schorsch; E. S. Hike, Champenois & Co.; C. A. Holbrook, Sloan & Co.; F R. Horton, Carter, Howe & Co.; S. E. Dickson, Adelphi Silver Co.; Joseph Keller, Keller Mfg. Co.; S. W. Pickering, A. Ludeke & Co.; W. S. Willis, the Gorham Co.; Emile Homberger, American Swiss Watch Co.; W. A. Burt, Cory & Reynolds Co.; C. A. Rogers, Irons & Russell Co.; M. W. Potter, J. M. Fisher Co.; Clayton Shepperd, Krementz & Co.; M. L. Barnard, Larter & Sons; William J. Anton, Durand & Co.; George E. Taylor, Wilcox & Wagoner Co.; Louis Hirsch, New York.

Los Angeles.

Messrs. Schwarzkopf and Curry are still in New York.

Julius Wiesenberger is taking a short rest at Arrowhead Hot Springs, near San Bernardino.

A. B. Cohn has been visiting some oil land in which he is interested in the vicinity of Bakersfield, Cal.

George L. Penniman, who returned recently from an extended tour in the east, is now taking a week's vacation.

Harry Harrison and J. W. Reid, of Montgomery Bros.' sales force, have recently been confined to their homes by illness.

Jesse Rubin & Co., formerly Rubin & Clark, 331 S. Spring St., is retiring from business. A. G. Bruce is engaged in closing out his stock.

E. F. Whittemore, formerly of Denver, and more recently with the J. C. Fleming Co., is now the head of the watchmaking department of Luckenbach & Co.

George W. Miller, of Brock & Feagans' silver department, took an automobile trip of 180 miles, a few days ago, visiting San Bernardino, Redlands, Colton, Riverside, Pomona and other smaller towns en route.

Among the traveling representatives here, recently, have been: Joe Leudan, of A. R. Katz & Leudan; Gus Weil, Electric City Box Co.; W. J. Miller, Seth Thomas Clock Co.; J. W. Hagan, A. J. Hedges & Co.; Alex Feldenheimer, California Jewelry Co.

The Radium Gem Jewelry Co. has been organized and has opened a store on the north side of W. 3d St., near Broadway. The proprietors are D & M. Hyman, proprietors also of the Raymond Jewelry Co. and the United States Investment Co.

Hambright & Walsh have installed a number of large and handsome new wall cases in their salesroom. They will add greatly to the firm's facilities for doing business. The firm will soon occupy two additional rooms in the rear now occupied by Messrs. Schwarzkopf and Penniman.

The Donavan & Seamans Co. made a rather remarkable exhibit of ecclesiastical goods in their window during the week preceding Easter. It comprised chalices, croziers, candlesticks, crucifixes, censers, ostensoriums, ciboriums, altar chimes, missal stands, etc. This firm has a special department of this class of goods, the only one in this city and probably the largest west of Chicago.

Brock & Feagans sold three handsome silver cups in one day last week. One, 16 inches high, standing on a five-inch base, having two handles and a cover, was sold to the Vancouver (B. C.) Horse Show Association. It is designated as the "President's Cup," and is to be presented at the time of the show, April 19 to 23. Another smaller solid silver cup was sold to the same association, to be given to the owner of the smallest pony exhibited. The third cup was a three-handled loving cup, 27 inches high, including the case.

Emile Shostrom, salesman for the Donavan & Seamans Co., and Harry Harrison, of Montgomery Bros.' gold jewelry department, were both winners of lots in the drawing of government lands near Yuma, made in this city a few days ago. Mr. Harrison was ill at the time of the drawing and sent his companion in the department, Jack Gilbert, to represent him at the drawing. The lot chosen by Mr. Harrison had also been chosen by nine others. Mr. Gilbert was chosen to do the drawing. He was blindfolded and the first number he picked out was that of Mr. Harrison. Mr. Harrison had been offered $1,000 premium for his lot in case he secured it.

When the Pearlin Bros. were found guilty of embezzlement in taking away and disposing of nearly $500 worth of diamonds belonging to J. Rosencranz, the judge told them plainly that neither he nor the jury believed what they had said about the transaction, and that if they did not come before him and tell him the exact truth he would not even consider their petition for probation. A few days later they came before the judge and confessed that Rosencranz had given them the jewels and that they gave them to another dealer to dispose of, accepting his note in payment for the gems. The application for probation was set for hearing March 28. It was understood at the time of Pearlins' confession that the court would examine their petition.

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The Auctioneer that sells your dead stock

"Get Rid of Dead Stock Somehow"

Says Mr. Chas. T. Evans in the "Association Jeweler"

"We all have goods of different kinds which we wonder how we ever came to buy, and which look at us from corners which they have occupied for years. Do they increase in value as the years go by? What do you eventually expect to do with them? If you have them in stock a while longer, what can you get for them? Is it not good policy to make reduced prices on them, and if necessary still further reductions, in order to have their room and the money resulting from the sale? Goods are not worth even what you paid for them if you cannot dispose of them. Take your loss now and your profit later. There is still another feature in connection with all this talk about 'left-overs,' and that is the fact that a lot of these old-timers sitting around give your store the appearance of an old 'curiosity shop,' or a store where 'antiques' are kept—not sold. Think the matter over, and then get busy, for now is the time to act."

If it is your desire to reduce your stock or retire from business, I offer you the services of myself and staff of six of the best trained Jewelry Auctioneers in the United States, who will conduct your sale in the proper manner and guard your interest and reputation in every way.

I have conducted the largest and most successful sales of fine jewelry ever attempted in this country and CAN PROVE IT.

Wire or write me to-day, and I will submit references and proof of my great ability to turn your stock into cash in a satisfactory way.

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No. 31A

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No. 45

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INDEX TO ADVERTISEMENTS.

A nstein & Woronock 20
A . C H., & Co 48
A Mfg. Co ..... Inside front cover
A an Gem & Pearl Co 74
A an Platinum Works 132
A on Bros. & Co 60
A ne Bros. Co 11
A ro Chain Co 31
A . John, & Sons 130
& Co 132
ws. H. F., Co 28
w N., Co 28
Jewelry Co 19
& Bacon 30
n Jewelry Co 92
& Dotter 117
himer, L., & Co 50
e & Grasser 38
J & H 131
v. S. O., & Co 6
inton, R., & Co 26
ard & Co 48
Bros. Co 50
ll & Vitelli 74
n. J. B., & Co 38
ey Polytechnic Institute 118
s. D. F., Co 17
s. H. G 94
& Co 44
er. Maurice 64
Bros. & Henlus Co 68
Howe & Co 39
Plating Co 128
am National Bank 84
ard Frères Co 36
ino & Colamarino 42
ey & Stralght 131
e. S., Co 42
n. M 70
& Beguelin 82
sman Co 64
ch & Fitzgerald 44
s & Walton 72
son, John 124
Clark & Co 40
on. E. L., Jewelry Co 40
om. Louis J 70
ricks, James H., Sons Co 130
simone, F., & Son 68
n. Bagnall & Co 34
inger, C., & Sons 124
er-Hampden Watch Co 10
nd & Co 38
wood-Park Co 45
berg & Co 70
mann Bros 72
National Watch Co 106
siter, A. & S., Co 70
s, Joseph, & Co 3
ty Trust Co 84
neau & Cook Co 18
r. Theodore W., & Bro. Co 26
Gustave, Co 47
kel's, Jos., Sons 86
nd, Henry, & Bro 34
um Oil Co 130
aud & Griser 68
e. Ettinger & Co 62
smith Bros.' Smelting & Refining Co .. 8
friend Bros 62
am Co 79, 80
toz, T. B., & Son 130
y & Co 47
nel, Riglander & Co 16
Hancock, Chas. E., Co 49
Hand, James L 98
Handy & Harman 128
Harris & Harrington 116
Hart, D. A., Co 47
Haskin, J. B 50
Hedges, A. J., & Co 43
Hedges, Wm. S., & Co 72
Heller, Jos. W., Co 32
Heller, L., & Sons 66
Henckel, G. A., & Co 44
Herpers Bros 128
Hetzel, C. A., & Son Co 46
Hirshberg, A. S 70
Hooper, H. J 126
Howard & Cockshaw 56
Hraba, Louis W 124
Igen & Wakefield Co 39
Illinois Watch Case Co 116
Illinois Watch Co 90
Ingersoll, Robt. H., & Bro 112
International Silver Co 22, 54, 55
Irons & Russell Co 49
Jacot Music Box Co 124
Jeanne, F. A 70
Judels, Henri E., & Jos. E 68
Juergensen, Jules 116
Kahn, L. & M., & Co 60
Katz, A. R., & Leudan Co 68
Keller Jewelry Mfg. Co 9
Kelly & Steinman, Inc 124
Ketcham & McDougall 124
Kohlbusch, Herman, Sr 52
Kohn, Alois, & Co 38
Kreis & Hubbard 33
Krementz & Co 37
Krower, Leonard 46
Kupper, H. C 126
Larter & Sons 58
Leary & Penfold 76
Lees & Sanders 131
Lelong, L., & Bro 131
Lewy & Cohen 43
Liberty National Bank 84
Lisner, D., & Co 29
Lorsch, Albert, & Co 60
Macdonald, R. B., & Co 52
Market & Fulton National Bank 84
Marsh & Co., C. A 32
Marson, Arthur, Inc 44
May, Frank T., Co 36
McIntyre Watch Co 115
Mercantile National Bank 84
Merrill, S. K., Co 53
Meverowitz Bros 68
Mitchell & Tillotson 104
Morgan Jewelry Co 42
Mount & Woodhull 70
Murray, Dan I 52
Myers, S. F., Co 46
New Englaud Watch Co 110
Newark Jewelry Co 46
Nordt, John C 132
Occidental Gem Corporation 72
Ollendorff, I., Co 45
Omega Watch Co 114
Oneida Community, Ltd ..... Outside back cover
Oppenheimer Bros. & Veith 66
Oppenheimer, H. E., & Co 70
Oskamp, Nolting & Co 46
Osmers, Dougherty Co 43
Osmun-Parker Mfg. Co 38
Ostby & Barton Co 12
Patek, Philippe & Co 114
Pennsylvania Watch Case Co 113
Percival, D. C., & Co., Inc 88, 89
Potter & Buffinton Co 30
Powers & Mayer 15
Prior, Chas. M 42
Providence Stock Co 50
Racine, Jules, & Co 117
Ranlett & Lowell 132
Renziehausen, W. F., Co 131
Richardson, Enos, & Co 41
Robert, Edmond E 115
Rockford Silver Plate Co 86
Roessler & Hasslacher Chemical Co 76
Rogers, Simeon L. & Geo. H., Co 27
Rogers, Wm., Mfg. Co 54
Rogers, Lunt & Bowlen Co 24
Rogers & Bro 55
Ross, S. B., & Co 76
Roy Watch Case Co 118
Rudolph & Snedeker 116
Rumpp, C. F., & Sons 52
Saunders, Menrer & Co 72
Schloss, Julius, & Co 50
Schorr, A 68
Sessions Clock Co 116
Sexton, Wm. L., & Co 41
Sexton, Wm. L., & Son 40
Shanley, B. M., Jr., Co 39
Sheppard, E. R., Mfg. Co 44
Silbermann, Kohn & Wallenstein 40
Simons Bro. & Co 33
Smith, Frank W., Co 25
Smith, Wm., & Co 48
Snow & Westcott Co 40
Solidarity Watch Case Co 36
Sommer Clock Co., Inc 118
Sonthall, A. C 131
South Bend Watch Co 118
Spencer, E. L., Co 48
Star Watch Case Co 14
Steiner Mfg. Co 42
Stern Bros. & Co ..... 62, 134, Inside back cover
Sternau, S., & Co 29
St. Louis Watchmaking School 116
Street, Geo. O., & Sons 40
Sussfeld, Lorsch & Co 133
Swartchild & Co 49
Swenarton, W. H 132
Swigart Watch & Optical Co 31
Tannenbaum & Co 76
Tannenbaum, L., & Co 66
Thorpe, C. G 98
Tilden-Thurber Co 51
U. S. Smelting & Refining Works 131
Van Dusen & Stokes Co 35
Wachter Mfg. Co 118
Wadsworth Watch Case Co 13
Wagner Comb Co 47
Waite-Thresher Co 51
Waldron & Carroll 46
Waltham Watch Co 108
Wapler, Nicholas 130
Washburn, C. Irving 124
Weidlich, Wm., & Bro 76
Wendell & Co 7
Wheeler, Hayden W., & Co 64
Whiteley, Alfred 130
Whiting & Davis Co 21
Wiener & Zilver 70
Wodiska, Julius 44
Wolfsheim & Sachs 52
Wollstein, L. & M 131
Wood, J. R., & Sons 4, 5
Woodside Sterling Co 23
Zarembowitz, A 132
Ziruth, Henry 35

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Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ENGRAVER and watchmaker wishes permanent position; first class reference. "E., 1942," care Jewelers' Circular-Weekly.

AT ONCE, watchmaker, jeweler and engraver; nothing less than $25 or not answered. W. T. Lambert, Box 180, Birmingham, Ala.

WANTED, position by bright cutter, engraver on sterling silver or Britannia metal. Address "O., 1912," care Jewelers' Circular-Weekly.

EXPERIENCED clockmaker, jeweler and salesman desires position; first class references. Address "R. M., 1951," care Jewelers' Circular-Weekly.

WANTED, BY APRIL 15, position by good watchmaker and engraver; own tools; best references. Address "K., 1717," care Jewelers' Circular-Weekly.

WANTED, by expert watchmaker, permanent position with first class house; west preferred. Address "W. X., 1895," care Jewelers' Circular-Weekly.

WATCHMAKER and jewelry repairer, German, age 45, Brooklyn or New York City preferred. Address "German, 1968," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, several years' experience in jewelry line, desires position in office as manager or assistant. Address "X. Z., 1928," care Jewelers' Circular-Weekly.

WANTED, position as letter and monogram engraver, would prefer to learn watchmaking and jewelry repairing. Address "S., 1915," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class jeweler, manufacturing and jobbing, also stone setter; best of references. Address "M. O., 1950," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on Swiss, American and all kinds of complicated watches; complete tools. "E. H.," care A. Fisk, 229 E. 74th St., New York.

YOUNG MAN of best experience wants position in a wholesale jewelry or optical house; can fit materials; best of references. Address "K., 1897," care Jewelers' Circular-Weekly.

WATCHMAKER, 23 years' experience, will make early change; finished workman; all classes of work; best references; $25 per week. "S., 1937," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, nine years' experience, good engraver, own tools, wishes permanent position; best of reference. P. R. Tucker, Charlotte, N. C.

COLORER, crack-a-jack, all colors, makes solutions, can install plant, also take charge, seeks steady position; references; kindly give details. "Berlin," 44-46 Ave. D, New York.

JEWELER, YOUNG MAN, 24, reliable, good appearance, would appreciate clerical situation in wholesale or retail store; highly recommended. "P. A. V.," 11 Macdougal St., New York.

WATCHMAKER, optician, engraver and jeweler wants position in middle or western States; nothing less than $30 per week considered; best references. E. D. Marshall, Ft. Smith, Ark.

POSITION WANTED by traveling salesman; seven years' experience with large gold manufacturing concern; can furnish best of reference. "B., 1889," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes a position as salesman or with a pawnbroker; furnish best of references. "I. B., 1930," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fair engraver, 25 years' experience, sober and reliable; state salary and particulars in first letter. Address "Watchmaker," 723 Buttonwood St., Philadelphia, Pa.

YOUNG MAN, 20, five years' wholesale jewelry experience as stock clerk and salesman, wishes to make a change; good knowledge of jewelry line. "V. S., 1958," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, 18 years, good salesman; first class reference; willing to go in good house for board and $8 per week. Address "S. W., 1956," care Jewelers' Circular-Weekly.

RETAIL jewelry salesman, 10 years' experience, also optician, can do watchmaking and soldering, wishes position; can furnish best reference. Address "V., 1896," care Jewelers' Circular-Weekly.

WATCHMAKER, European, first class and experienced, fine mechanic, with references, can also do jewelry work, wants steady position. "F. B.," care Mr. Purcell, 62 W. 100th St., New York.

SITUATION WANTED by watchmaker, clock and jewelry repairer; good references; no bad habits; age 28, 12 years' experience, three years' drug experience; good salesman. Box 54, Estherville, Ia.

THOROUGHLY experienced, powerful salesman, adviser and manager, with original ideas, useful all around, desires connection with high class appreciative retail store. Edward A. Robin, Chicago, Ill.

ENGRAVER, young man of neat appearance and capable of doing first class work, desires position; willing to wait on trade; first class references: Texas preferred. "T., 1893," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, position by first class engraver and salesman in first class store in southwest; sample on request; salary, $25; age 28; good references. "H., 1891," care Jewelers' Circular-Weekly.

YOUNG MAN, with four years' store experience on watch and jewelry repairing, wishes position as assistant watchmaker to finish trade; best references. Address "J., 1939," care Jewelers' Circular-Weekly.

SALESMAN, 14 years' general practical experience, wants line of plated jewelry or silverware or any kindred line; New York City or road. Address "Thorough, 1903," care Jewelers' Circular-Weekly.

WATCHMAKER, with good tools, good experience and good references, wants position; I am middle aged and teetotaler and would go west or south. Address "X., 1914," care Jewelers' Circular-Weekly.

COMPETENT and reliable young man, with four years' experience in optical and jewelry business, would like to have offer in or near Dallas, Tex. Address "Competent, 1918," care Jewelers' Circular-Weekly.

WATCHMAKER wishes position in New York City or Brooklyn; 15 years' experience on fine complicated work; best of references; have fine set of tools. "French, 1944," care Jewelers' Circular-Weekly.

AN EXPERIENCED retail salesman desires to change his position as his firm is retiring from business; capable of taking charge of repairing department. "G. T., 1982," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, eight years' of good experience, wants position in a country place or middle west; best of references and reliable. Address "Charles," 7 Water St., Torrington, Conn.

YOUNG WATCHMAKER would like position in first class store or shop where exclusive watch repairing would be obtained; A1 references; city preferred. Address Dean Mastenbrook, Kasson, Minn.

I AM COMPETENT to take in, make estimates on watches, clocks and jewelry, repair work; long experience; fine salesman, all around man, pleasant, good habits. Address D. Urbach, 82 2d St., Elizabeth, N. J.

FIRST CLASS manufacturing jeweler and diamond setter, with 18 years' experience, desires position with first class house; south or southwest. Address "F. B., 1609," care Jewelers' Circular-Weekly.

SALESMAN, young man, now selling for facturing jeweler in New York, Bosto Philadelphia, desires to make a change; ca nish best reference. "F., 1969," care Jev Circular-Weekly.

AN EXPERIENCED SALESMAN wishes class manufacturer's line, to act as ma turer's agent; northwest and coast trade; eity. Address "Hustler, 1794," care Je Circular-Weekly.

YOUNG MAN, with three years' experie do good job, clock and plain wat re would like to finish under good w good references. Harry Nixon, 97 E Johnstown, N. Y.

WANTED, position by traveling salesman well established trade through middle wes pable of handling high grade line of jewel diamonds; A1 reference. "V., 1790," car elers' Circular-Weekly.

FIRST CLASS ENGRAVER, of good a pe desires position in southwest; have ha eight years' experience; can wait n trad age 28; salary, $25; A1 references. "F care Jewelers' Circular-Weekly.

A1 SALESMAN and jewelry repairer, used t work, three years' experience in retail sto on watch, clock and optical work; best a references; able to take charge. Addres 1785," care Jewelers' Circular-Weekly.

OPTOMETRIST, registered New York, h experience, good fitter and salesman, w case and instruments, wishes to hear fr class jeweler; salary, rent or commiss n ler, 1965," care Jewelers' Circular Week y

EXPERIENCED SALESMAN, acquainted middle western trade, desires to make ar ments with a manufacturing jewelry firm to jobbers or retailers. Address "L., 1743 Jewelers' Circular-Weekly, 503 *Heyworth Chicago, Ill.*

SWISS WATCHMAKER, fair mechanic, gr perience, great ability, on all kinds of w and complications; good and rapid work time; no watch stop; full tools; good refe right salary. "Watchmaker," 63 Bast Newark, N. J.

CLOCK AND WATCH repairer, thorough petent on clocks of every description, wou preciate a permanent position; young ar liable; tools and best of references; New City preferred. Address Samuel Bernar S. 2d St., Brooklyn, N. Y.

WANTED, by a first class watchmaker an engraver of 23 years' experience, positi Illinois or Indiana; American, good appea ce first class referenees; do not use tobac liquor; $20 per week. Address "Ohio. care Jewelers' Circular-Weekly.

WATCHMAKER desires position with firm; capable of repairing all kinds of w experienced in railroad work and under escapements, hairspringing, etc., perfectly a ried, age 35; 17 years' experience "L 1970," care Jewelers' Circular-Weekly

VERY COMPETENT watchmaker, Fre speaks German, also little English, 13 yea perience on all Swiss and American watche all complications; good work; no trouble set of tools; best references. Address " k 1938," care Jewelers' Circular-Weekly.

SALESMAN, long experience in jewelry trade, south and middle west, is e for position; best of reference. d dress "T., 1821," care Jewelers' Ir cular-Weekly.

WATCHMAKER, jeweler and optom tr years of age, have conducted an up-to-date of my own for the past 12 years, wants with some first class department store as of the jewelry department; can furnish gi reference. Address "E., 1849," care Je Circular-Weekly.

YOUNG MAN, 25, reliable, trustworthy, manager in jewelry import house, wa change his position; thoroughly fam r w office work, besides bookkeeping. Fr German languages and long experien elry here and abroad. "V R, 1957," elers' Circular-Weekly.

ASSISTANT WATCHMAKER, A1 engrave sires position; willing to act as sa m window and take complete charge of necessary; seven years' experience w and retail stores; married, 26 years ol ; g reference as to honesty and ab ty permanent position with reliable firm a New York State preferred. Addres "A B care Jewelers' Circular-Weekly

Side Lines Wanted.

H MANUFACTURER of high grade plati- goods desires a local Chicago representative? ess "E. W., 1952," care Jewelers' Circular- kly, 503 *Heyworth Bldg., Chicago, Ill.*

Help Wanted.

ED, a salesman on white stone lavaliers as line. "G. S., 1962," care Jewelers' Cir- Weekly.

ED, first class engraver and clock repairer; position. "F., 1953," care Jewelers' Cir- Weekly.

ED, boy with knowledge of clock and jew- ork. Address G. T. Lawton, 7th and Dau- Sts., Philadelphia, Pa.

HMAKER, rapid, experienced, fine me- steady position; salary, $25. Arthur M. Co., Asheville, N. C.

ED, WATCHMAKER who can engrave; experience, wages, $15; permanent position. ess Fred Overstreet, Paxton, Ill.

ED, young lady as stock clerk, experienced welry line, good references required. "S., " care Jewelers' Circular-Weekly.

SMAN wanted to sell on commission, 10 line for middle west or Pacific coast. Ad- "H., 1967," care Jewelers' Circular-Weekly.

AVE several good side lines for men now g on jewelry trade; west of Kansas and in- ng Kansas. Address P. O. Box 39, Denver,

NER wanted, who could also act as fore- of a small shop making diamond and pearl ry. "J. C., 1974," care Jewelers' Circular- Wkly.

ED, young man as salesman in the jewelry by New York City retailer; good references red. "J., 1925," care Jewelers' Circular- Wkly.

TED, engraver, assistant watchmaker and er at once; references required in first ; permanent position. S. Wolfram, Darling- S. C.

TED, watchmaker and engraver, Hebrew pre- d, send references in first letter; permanent on. Address "W. S., 1935," care Jewelers' ular-Weekly.

TED, watchmaker, plain engraver and New State optician, at once; pleasant position, wages. F. C. Bennett Co., 3 N. Main St., ersville, N. Y.

TED, a Pacific Coast representative for a of high grade jewelry and silverware cases fine paper boxes. Standard Jewelry Case Buffalo, N. Y.

LER, experienced on platinum and gold work, setting, coloring and repairing; y position; salary, $25 to $30. Arthur M. Co., Asheville, N. C.

TED, a good watchmaker and jewelry re- r; wages, $25 to $30 for the right man. In- e at Cross & Beguelin, 23 Maiden Lane, New Y., Friday, after 2 P. M.

NER WANTED by manufacturer of fine and platinum jewelry. Address, with full culars and sample of work, "J. D. S., 1976," Jewelers' Circular-Weekly.

TED, good watchmaker, engraver and sales- at once; sample of engraving and refer- s required in first letter. J. F. Sarratt, Jr., Market St., Steubenville, O.

XPERIENCED salesman with an established e for the west, by a general importer of pre- , semi-precious and imitation stones. "C. I., " care Jewelers' Circular-Weekly.

INENT Maiden Lane wholesaler wants road with experience; salary, $2,000 and up; full particulars. Address "Confidential, " care Jewelers' Circular-Weekly.

TED, assistant watchmaker; give full par- ars in application, age, experience, nation- whether married or single; permanent posi- Jules Wendell & Son, Oswego, N. Y.

TED, AT ONCE, watchmaker with business rience to wait on trade in wholesale material rtment; must be up-to-date and active; posi- permanent. King & Eisele, Buffalo, N. Y.

YOUNG MAN to do clock and jewelry repairing, window trimming, wait on trade and general work in store; state experience and wages expected in first letter. Jay D. Taylor, Logansport, Ind.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

JEWELER, experienced at repairing and new work for retail workshop; give references and state experience and salary expected in answer. Address E. J. Scheer, 144 Main St., E., Rochester, N. Y.

WANTED, first class watchmaker and engraver; permanent position; send sample of engraving and references, and state salary expected, single or married, in first letter. S. Spitz, Santa Fe, N. Mex.

WANTED, at once, two men, one first class jewelry repairer and stone setter, must understand new work, and one general jobber; permanent position, good wages. Geo. W. Wooley, 412 Robert St., St. Paul, Minn.

WATCHMAKER and jeweler to take half interest and run a $4,000 jewelry business, which is paying well and rapidly growing; this is an opportunity worth investigating. Address "C., 1898," care Jewelers' Circular-Weekly.

WANTED, a first class salesman to call on jobbing trade thoughout the east, with headquarters in New York City; good position to right party; state age, experience and salary. Address "H. C., 1900," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker in Minneapolis, Minn.; steady position to right man; state experience, age, married or single, and salary expected; none but A1 man need apply. Address "A., 1894," care Jewelers' Circular-Weekly.

WANTED, a strictly high grade watchmaker who can take charge of our watchmaking department and can sell watches; good, desirable, permanent position to the right man; salary, $25 per week. "A. H., 1963," care Jewelers' Circular-Weekly.

ENGRAVER, fine on letter, monogram, inscription and ornamental work; one who can assist on watch work preferred; steady position; salary, $25; fine climate. Address, with full particulars and samples of work, Arthur M. Field Co., Asheville, N. C.

WANTED, competent man with experience to take in, make estimates and deliver jewelry repair work; must present good appearance and know how to handle this line of work. Address, with references and send photograph, Lawrence L. Moore Co., Seattle, Wash.

MANUFACTURER of high class line of gold inlaid combs and hair ornaments wants reliable representative for Chicago and surrounding territory on commission; good opportunity for right man; references required. Address "G., 1920," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver, no other duties required; permanent position to A1 workman, no others need apply; single man preferred. Address, with photograph, references, sample of engraving, and state salary expected. Lawrence L. Moore Co., Seattle, Wash.

WANTED, by April 1, a young man who can do first class clock and jewelry repairing, also to assist in watch work; permanent position with advancement for the young man who does things; state salary expected and give references in first letter. Frank E. Hyde & Co., Appleton, Wis.

WANTED; a Providence manufacturer of high grade gold-filled chains, bracelets, fobs, etc., wants several salesmen to sell direct to retail trade in western and eastern territory; state experience and references, also territory. Address "H. E., 1877," care Jewelers' Circular-Weekly.

EXPERIENCED manufacturing jeweler, engraver and diamond setter; permanent position to right man; must be steady, sober and reliable; give full information in first letter and send sample of engraving and references; state salary expected; no drunkards need apply. E. Hertzberg Jewelry Co., San Antonio, Tex.

WANTED, an energetic representative for one of the largest jobbing houses in the west; carry a complete line of watches and jewelry; territory established; salary and commission; full information in first letter. "X. X. X., 1904," care Jewelers' Circular-Weekly.

REGISTERED OPTOMETRIST and watchmaker about May 1, to have complete charge of optical department and to assist on watches; want A1 man and will pay top-notch salary; must be well educated, neat, good salesman and able to approach high-class trade. Address P. O. Box 814, Schenectady, N. Y.

WANTED; a Providence manufacturer of high grade gold-filled chains, bracelets, fobs, etc., wants a salesman who lives in Chicago to represent them in Chicago and neighboring cities, to sell the retail trade direct; none but those with established trade need apply. Address "C. I., 1878," care Jewelers' Circular-Weekly.

A REPRESENTATIVE wholesale firm, carrying watches, diamonds and jewelry, wants an experienced salesman for the Gulf States; correspondence confidential. Address "V., 1979," care Jewelers' Circular-Weekly.

WANTED, a hustling young man, one acquainted with New York City and nearby trade; can find a rare opportunity as salesman with a live manufacturing concern. "X. O., 1971," care Jewelers' Circular-Weekly.

AN OPENING for a first class watchmaker who is really above the average in the profession, a man who is a thorough mechanic, understands an escapement in all of its details, good on railroad watches, adjusting to position, competent to handle all kinds of work, including fine Swiss watches and who is experienced in springing and fine turning; for such a man the position is open at a liberal salary; write for particulars. Address "Competen, 1911," care Jewelers' Circular-Weekly.

A WELL KNOWN manufacturing jewelry concern wants first class man for New York City and Philadelphia, prefer one who has following among jobbers and fancy goods houses, selling 25 to 50 per cent. jewelry, and who also knows out-of-town trade who visits New York; no application entertained unless applicant has a good record; good proposition and splendid future for an active, energetic salesman; give particulars in letter; correspondence strictly confidential. Address "T. S., 1876," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER or jeweler to take half interest in well established business; am a practical jeweler but want a live man with $5,000 to take a working interest in my growing trade, located in manufacturing city of 30,000 population in Indiana; new store, new fixtures, stock with everything paid up to date; if you are a hustler and can furnish reference, address "The Watch House, 1921," care Jewelers' Circular-Weekly.

Business Opportunities.

JEWELRY STORE on Eighth Ave., New York, for sale on account of other business; very reasonable. Address "A M., 1873," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business; will pay to investigate; new stock and fixtures in Virginia town of 2,000. Address "E. W., 1949," care Jewelers' Circular-Weekly.

FOR SALE, tools and small stock of jewelry, plenty repair work; only shop in town; climate ideal; located Estaucia, New Mexico. "F., 1927," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "Y. Y., 1880," care Jewelers' Circular-Weekly.

FOR SALE, a finely located jewelry store in a thriving Pennsylvania town of 8,000 population; will sell on reasonable terms; good reason for selling. Address C. W. Laubenstein, Minersville, Pa.

PARTNER WANTED with $25,000, by well known old established manufacturing jewelry concern, making fine, artistic gold jewelry and platinum mountings; large modern plant, dies and machinery, costing over $50,000; concern deals with all first class jewelers; additional capital required to increase output; excellent opportunity. Address "R. Y., 1961," care Jewelers' Circular Weekly.

(*Special Notices continued on page 102.*)

Special Notices.

(*Continued from page* 101.)

BUSINESS OPPORTUNITIES Continued.

WANTED, hustling young man with road experience and trade, to invest small amount of capital in established jewelry manufacturing business. Address "Hustler, 1813," care Jewelers' Circular-Weekly.

FOR SALE or trade for real estate, jewelry store invoicing about $10,000; excellent location; new and up-to-date stock; reason, other business. Address "Pennsylvania, 1981," care Jewelers' Circular-Weekly.

$750 BUYS STOCK, good will and fixtures of established retail jewelry store in Philadelphia; good repair trade and not affected by strike; owner leaving city for health. Address "O. O., 1978," care Jewelers' Circular-Weekly.

EXCELLENT chance for wideawake persons with $7,500 to $10,000, to buy attractive jewelry and optical store, with lease, in Atlantic City, N. J., on boardwalk, established 15 years. Address "J. A., 1945," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

THE CHANCE of a lifetime; a complete factory and office, up-to-date power machinery, tools, die cutters, metal, etc., stock of hard enamel souvenir jewelry, situated at Niagara Falls, N. Y.; good reasons for selling. Address J. J. Zock, 67 W. Adelaide St., Toronto, Ont., Can.

SPLENDID OPPORTUNITY for practical man with some capital, in manufacturing town of 12,000 largest railway shops in the south and three other large enterprises; not a vacant house in town; business averages $1,200 per month; will bill right. Address "Southland, 1724," care Jewelers' Circular-Weekly.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

PARTNER WANTED with capital of $20,000 to $25,000, to invest in a first class jewelry and loan business; business can now pay a salary of $5,000 a year to each partner, and with new money invested ought to clear $10,000 each a year; must have best of references. Address "T. T. T.," General Delivery, Atlanta, Ga.

FOR SALE, only jewelry store in Texas town of 5,000 population; stock and fixtures will invoice about $3,500; more bench work than one man can do; sales and bench receipts were over $5,000 during 1909; best chance of a lifetime; good reasons for selling; write at once. Box 1905, care Jewelers' Circular-Weekly.

P. O. BOX 284, Gooding, Idaho; I wish to sell out to some good workman at the bench, as this is a good new town in Lincoln County on O. S. L. to coast, also Idaho Southern, all land under the ditch; will sell for invoice; other business is the reason; $1,000 will swing this. Address "J. K., 1822," care Jewelers' Circular-Weekly.

OUR STORE in Y. M. C. A. building, Passaic, N. J., leading store, for sale; $3,000 to $6,000 needed; rent, $50 a month; other expenses about $10 a week; grand opportunity for right man; desirable space for watchmaker to rent at our New York office; $10 monthly. Apply or address Rubenstein Bros., 14 Maiden Lane, New York.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FOR SALE, the best paying proposition in the jewelry business, a nice, clean store; long lease, low rent, best stand in western Pennsylvania; I made $6,000 and some more in 2½ years; must leave this smoky locality on account of my wife's illness, or would stay here forever; a big money maker for any young, live man; stock and fixtures invoice about $8,000; will sell right. Address, at once, "B. P., 1871," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store, fixtures and stock; fixtures cost $2,500; stock has been reduced by special sales from $16,000 to $2,000; repairs average over $300 per month; good location in southern town of 22,000 population; two other small jewelry stocks in town; will sell cheap at once; the store has no creditors. "S. H., 1899," care Jewelers' Circular-Weekly.

HALF INTEREST in a well established business; am a practical workman but want a good watchmaker or jeweler with $5,000 to take an equal working interest in my growing trade, located in manufacturing city of 30,000 population in Indiana; new store, new fixtures, new stock with everything paid up to date; if you are a hustler and can furnish reference address "The Watch House, 1922," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

EXCEPTIONAL business proposition; energetic, elderly gentleman, possessing business ability, wide experience, formerly engaged extensively in Canadian business, handling as purchaser, salesman, every known article necessary for the wholesale jewelry trade; also embracing complete lines silver and plated ware, clocks, bronzes, cutlery, china, glass, toilet and tobacconists' sundries, optical, mathematical and surveyors' instruments, traveling and fancy goods, etc.; the advertiser is contemplating residing in Winnipeg, Canada, in which place there is a grand opportunity to establish a lucrative business, therefore desires forming a business relationship with reputable firm, being perfectly capable of supplying the needed merchandise; replies solicited only from those being interested to grasp the valuable offered opportunity; undeniable references relative to respectability, integrity and ability. Address "Manitoba," care Mr. Edward W. Fox, attorney, 217 W. 125th St., New York.

For Sale.

FOR SALE, large safe. Room 41, 65 Nassau St., New York.

SAFE, 5 x 3 x 2½ feet, silent salesman and five-foot show case, glass shelves; bargain. Inquire Arcade Jewelry Bijou, 15 Maiden Lane, New York.

ONE of our new self-winding regulators will add prestige to your repair department; send for our new easy terms. Imperial Clock Co., Granite City, Ill.

FOR SALE, ship chronometer, 54 hours, James Poole, maker to the Admiralty, London; first class condition, $150. E. L. Deacon Jewelry Co., Denver, Colo.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

A COMPLETE SET of store fixtures, consisting of two 24-ft. mahogany, mirrored wall cases, four 7-ft. counter cases and tables, mirrored partitions, safe, regulator, window fixtures, linoleum, etc.; price, $500; original cost, $1,500; to be seen in the retail jewelry store at 114 W. 125th St., New York.

Wanted to Purchase.

WANTED, two regulation size grips in good order, cheap for cash. Brenner, 71 Nassau St., New York.

WE ARE steady buyers and pay the highest cash prices for any amount of genuine, only, elk teeth, unmounted. Alfred Schickerling Jewelry Co., 51 Maiden Lane, New York.

To Let.

BEAUTIFUL light office to let at special ments. Inquire Room 91, 35 Maiden La York.

DESK ROOM for manufacturer's line always open; telephone. Ford & Carpe Maiden Lane, New York.

TO LET, part of large corner office, re light, telephone and stenographer. Supe ent, 90 Nassau St., New York.

DESK ROOM in Chicago in the modern H Bldg., electric light, telephone, etc. Parsche & Co., 401 Heyworth Bldg., Chic

SMALL, light office or desk room, suita jewelers' sample line, etc.; no office boy telephone and elevator. Room 54, 7 Maide New York.

A CHOICE, very desirable suite, few single offices to let in Ch National Bank Bldg., 192 Broa cor. John St.; suitable for jew rents moderate. Cruikshank Co Broadway, New York.

Miscellaneous.

PORTRAIT MINIATURES copied fro photo on watches, dials, brooches and Goldstein Engraving Co., 45 Maiden La York.

WATCH REPAIRING for the trade; making railroad watch repairing a sp we are prompt and do our work right. Force, 615 New England Bldg., Clevelan

WE WISH CATALOGUES showing rea priced plated wares, jewelry and othe sellers, with quotations, quickly, from m turers who furnish electros, pages or si for mail order catalogue, size 6 by 9 Economy Supply Co., 250 South St. N. J.

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PATENT DEPARTMENT

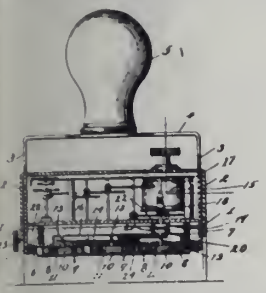
IS CONTAINED A LIST OF THE LATEST PATENTED BY THE UNITED STATES AND GREAT N THE UNITED STATES PATENTS THAT HAVE ED THE REGISTERED TRADE-MARKS.]

U TED STATES PATENTS.

ISSUE OF MARCH 22, 1910

TIME-STAMP. FREDERICK PURDY, Chi- Filed May 23, 1908. Serial No. 10.

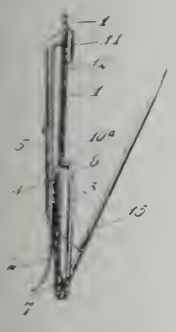
e-stamp, the combination with a frame porting gage parts, a rectilinearly recip- latform carried thereby, impression de- nted on one side of said platform, a



gain for said impression devices mounted her side of said platform, a spring actu- work motor carried by said frame for said driving train and a single operating extending between said motor and said train.

CUFF-HOLDER. MATTHIAS P. ZIN- Seattle, Wash. Filed Nov. 18, 1908. Sial No. 463,299.

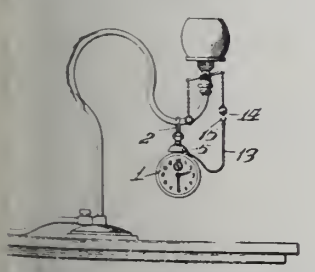
uff-holder, the combination with a sub- ctangular frame, of spring members se-



said frame and projecting on opposite reof, and a pad carried by one of said and projecting tbrougb tbe frame.

ALARM-CLOCK. JOHN KRUSE, St. s, Mo. Filed June 14, 1909. Serial No. 028.

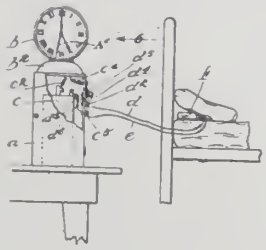
bination with an alarm clock having an



opening formed in its rear wall sur- the alarm shaft, a disk having a flange detachably secured to said alarm shaft, a plate, means for holding the disk and plate in position and a flexible member carried hy said flange.

952,710. ALARM APPARATUS. FRANK PESCE, Jersey City, N. J. Filed Aug. 3, 1909. Serial No. 510,965.

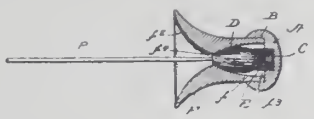
In an alarm device of the class described a clock mechanism provided with a gear controlled hy the escapement, a finger connected with the shaft of said gear, a mainspring arm secured to one of the frame posts of the clock mechanism and provided with a head through which the main arbor passes, said head of said arm being provided with a supplemental arm, a spring contact arm secured to a frame post diagonally opposite that to which the said spring arm is secured and the free end of which is adapted to operate in connection with the



supplemental arm, two spring contact arms, *o* and *p*, secured to opposite frame posts at the side of the clock mechanism opposite that with which the spring contact arm is connected and the free ends of which overlap, the free end of the arm *p* being set inwardly of the free end of the arm *o* and the free end of the arm *o* being provided with a longitudinal slot or opening through which the finger connected with the shaft of said gear passes, and a buzzer or bell in electrical connection with the said spring contact arm and one of the arms *o* and *p*, said buzzer and bell and said arms being in an open electric circuit and the clock mechanism being provided with devices automatically operated at predetermined intervals for opening and closing said circuit.

952,890. HAT-PIN ATTACHMENT. CHARLES J. EDLAVITCH, Baltimore, Md. Filed Sept. 3. 1909. Serial No. 516,000.

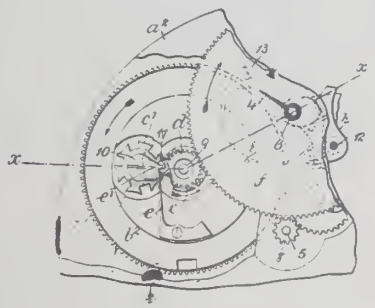
A hat-pin guard comprising a base portion provided with a recess, a tuft of bristles secured in said recess, said bristles having been treated with rosin to increase their frictional properties, a



guide member secured to said base portion, said guide member having a flaring mouth and a recess constituting a housing for said bristles, and being provided with a restricted portion against which the bristles may be wedged hy the entrance of the hat-pin.

952,921. WATCH. CHARLES H. MEYLAN, Brassus, Switzerland. Filed Aug. 4, 1909. Serial No. 511,106.

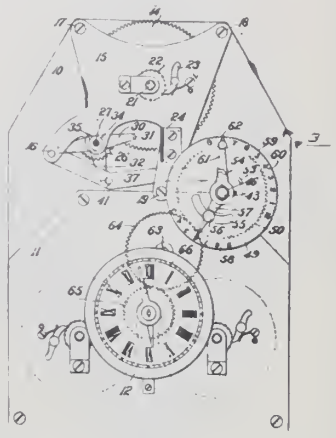
In a watch and in combination, a dial, a main spring and barrel, means indicating from hour to hour the running down condition of the watch, de-



vices connecting the mainspring and said means, a Geneva stop device and devices actuated hy said Geneva stop device upon the winding up of the mainspring for permitting the automatic return of tbe indicating means to the zero position.

952,953. ELECTRIC-TIME SWITCH MECHANISM. A. B. SHAW, West Medford, Mass. Filed May 1, 1909. Serial No. 493,419.

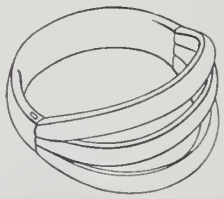
In an electric-time switch mechanism, a time mechanism, a motor, an electric switch, a shaft connected with the switch, gearing connecting the



shaft and motor arms carried by the sbaft and a pair of parallel levers pivoted at one end operated alternately hy the motor wben released hy the time mechanism for limiting the movement of the arms.

DESIGNS.

40,581. BRACELET OR SIMILAR ARTICLE. JOSEPH FINBERG, Attlehoro, Mass., assignor



to the Finberg Mfg. Co., Attlehoro, Mass. Filed Jan. 22, 1910. Serial No. 539,622. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged hy the registration of a mark may oppose the same hy filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified hy the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used hy the applicant or his predecessor, or hy those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED MARCH 22, 1910

Ser. No. **46,104.** (CLASS 4. ABRASIVE, DETERGENT AND POLISHING MATERIALS.) PAUL H. GESSWEIN, Brooklyn, N. Y. Filed Nov 24, 1909.

FELRUS

Particular description of goods.—Polishing and cutting wheels.



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The test of a man's greatn is in doing thi that others h failed in doi We have peatedly tak up and carr through to s cess. sales many of the s styled leade had made mis able failures If we underta your sale stay with until the purp for which sale was ma is accomplish

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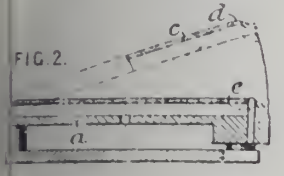
BRITISH PATENTS.

...TS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF MARCH 9, 1910.

...VATCHES. E. BLANCPAIN. Berne, ...land. Nov. 12.

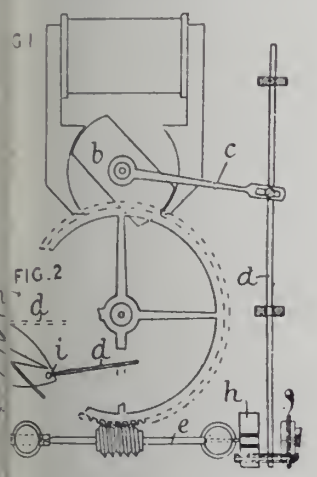
...e hinged to the top plate *a* of the ...s fastened by a pin *e* which is fixed



...in a slightly inclined position. The ...f the pin engages the hole *d* when ...ure is exerted on the cap.

...ECTRIC CLOCKS. T. J. MURDAY, ...ow, Middlesex. Oct. 27.

...dary clock, the mechanism by which ...re driven comprises a longitudinally ...d connected by a pin to a slotted arm

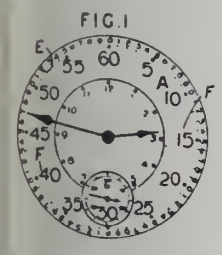


...d the spindle of the armature *b*. Fixed ...er of the rod is a cross-pin *i*, which works ...ated curved guide *s*, and which engages ...*h* on a worm-spindle *e* through which ...rbor is driven. As the rod *d* moves up ...hen the armature *b* makes an oscillation, ...oves around the guide *s*, and causes the ...d thereby the arbor *e*, to rotate. A ...lled piece *n*, pivoted centrally in the ...ures that the pin *i* travels in the proper

...LOCKS. L. B. FERGUSON, Monroe, La., ...A. Nov. 16.

...*nds.*—The minute numerals are more ...than the hour numerals, and are pref... different color. Also, the minute-hand ...re prominent than the hour-hand. The ... are placed within an inner circle, and ... figures F outside it in the positions

FIG. 1



...pied by the hour figures. Outside the ...ures F, 60 sub-division marks E are ...bered in series of 0, 1, . . . 9, so ...ication of the minute-hand can be read ...ace. With the ordinary arrangement of ...hand sbown in Fig. 1, the omission of ...which usually occurs at the bottom of the dial is obviated, since the numeral 30 is appropriate for both seconds and minutes.

Applications for British patents—Feb. 28-*March* 5.

4,936. ELECTRIC CLOCK. H. B. SWIFT and W. D. BAXTER, London.
5,065. TIE HOLDER. A. FRITIAF, Westminster.
5,102. SECRET JEWEL BOX POCKET. G. MACHIN and W. C. MURRAT, London.
5,168. FASTENINGS FOR FLEXIBLE BRACELET, ETC. W. WINGROVE, London.
5,172. ELECTRIC ALARM WATCH. W. H. HILL, Coventry.
5,185. IMPROVED HAT-PIN POINT PROTECTOR. J. E. BRENTUALL, Durham.
5,202. PROTECTIVE SHIELDS FOR PIN POINTS, FASTENERS, ETC J. E. HENDERSON, Newcastle-on-Tyne.
5,301. HAT-PIN. T. GOULD, Birmingham.
5,303. SAFETY HAT-PIN MARY E. FIRTH and ELLEN YOUNG, Hall.
5,426. IMPROVED MEANS FOR SECURING EARRINGS TO UNPIERCED EARS. J. MOORE, Derby.
5,415. GUARD TO PROTECT DANGEROUS HAT-PIN POINTS. S. PICK, Notts.
5,560. IMPROVEMENTS IN FERRULES FOR UMBRELLAS, WALKING STICKS, CRUTCHES OR OTHER ARTICLES. H. J. FROST and H BRADWELL, London.

Complete specifications accepted.
1909.

14,507. BRACELET, BELT, COLLAR, ETC., OF VARIABLE DIAMETER. DOPPENSCHMITT.
14,838. SPECTACLES, PINCE-NEZ, ETC. HAWES & NEWBOLD.
18,005. ELECTRIC CONTROL OF CLOCKS. SIEMENS BROS. & Co.
21,940. ELECTRIC CLOCK WINDING MECHANISM. GRAY.
24,873. BRACELETS AND BANGLES. MADDOX.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for THE JEWELERS' CIRCULAR-WEEKLY by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired March 21, 1910.

493,814. WATCH-BOW FASTENER. W. F. BINGHAM, Monticello, Ia.
493,815. WATCH-KEY. W. F. BINGHAM, Monticello, Ia.
493,863. EYEGLASS-HOOK. W. W. HAYDEN, Newark, N. J.
493,866. COMBINED MATCH-BOX AND CIGAR CUTTER. W. W. HAYDEN, Newark, N. J.

Design Patent Granted March 24, 1903, *for* 7 *years.*

36,249. SOUVENIR SPOON. P. A. HABERL, Denver, Colo.
36,250. PLATE OR SIMILAR ARTICLE. C. J. AHRENFELDT, New York.

Design Patent Granted Sept. 25, 1906, *for* 3½ *years.*

38,249. DISH. J. WILLIAMSON, Chicago.
38,254. BAG-FRAME. K. OSWALD, JR., and GUSTAV GOERK, Newark, N. J.
38,255. HANGER FOR GARMENTS. J. B. BLEICHRODE, New York.



"THE NEW SALESMANSHIP AND HOW TO DO BUSINESS BY MAIL." By CHARLES LINDGREN. 190 pages, half leather, polished red edges. Published by Laird & Lee, Chicago. Price, $2. Extra cloth, $1.50.

THIS is one of the most recent additions to the rapidly growing literature relating to salesmanship. It is now pretty well conceded that psychology plays an important part in the prosaic task of selling goods both by mail and through the medium of the salesman. College professors well versed in psychology have observed this fact, and in some cases very fittingly and effectively applied their knowledge of psychology to the art of selling.

The present work, however, is more phrenological than psychological, and consequently cannot be taken too seriously, although it contains very many suggestions which will prove helpful.

The author gives advice in approaching and handling buyers of different temperaments. Some of this advice is very amusing. He lays down prescriptions for handling "the disputative buyer," "the opinionated buyer," "the inflexible buyer," "the irritable buyer," "the impolite buyer," "the aggressive buyer," "the know-it-all buyer," "the disagreeable buyer," "the antipathetic buyer," "the buyer who brags," "the conservative buyer," "the conceited buyer," and so on.

In speaking of the irritable buyer the writer says that "irritability springs from approbativeness. With this faculty and combativeness and destructiveness strongly in the lead over his other faculties, a buyer will be very susceptible of anger or passion. You must soothe this type into calmness before attempting to impress him with your proposition. When you have him calm, proceed with your argument without antagonism and tactfully explain away any reasons or opinions that he may oppose. Do not lose your self-possession and you can surely control him."

In another paragraph, under the caption "Buyers Who Intend to Defraud," we read the following: "A buyer who intends to defraud and lacks secretiveness, will show his intentions by a guilty and hurried manmanner. * * * If he has secretiveness large he will use almost as much care as an honest man. But if the salesman is a close observer of expression and *heads* he will be suspicious when he sees a tricky or unreliable expression, or a deficiency of conscientiousness. Observe the eyes when asking for references, and if you find any tell-tale expression there, it is best to suggest care to the credit man. * * *"

In the chapter entitled "The Reasoning Used in the Sales Argument," a syllogism is defined as "a fully expressed form of an inductive or deductive inference. That is, everything connected with the reasoning is set forth explicitly. It is not necessary to directly state everything. Much can be implied." This is a very misleading definition of the good old-fashioned syllogism as understood by psychologists and logicians. Without going into further details it may be said that the work has many good attributes and would have been improved with the omission of the element of phrenology. Psychology is a time-honored science, but the phrenology should by no means be made the basis of a serious work on salesmanship, because the conclusions from phrenology alone are *not* judgments, but only conjectures. R. F. N.

Jay W. Diamond, Lake Odessa, Mich., is now located at Medford, Ore.

Philip Schmidt, Peoria, Ill., is remodeling his store and making extensive improvements. A new front will also be added to the building.

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog is listed. Serial numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

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NEW YORK OFFICE:
15 Maiden Lane.

GENERAL OFFICES:
131 Wabash Ave., Chicago.

THE HOROLOGICAL REVIEW

ome Calculations Applicable to Barrel Train, and Motion Work of Watches.

By T. J. Wilkinson.

PART I.

THE BARREL.

CH barrel may be defined as the l circular container which con- mainspring. Barrels may be di- three classes—those not having on their circumference, those pos- eth on upper, lower or central part orders, and those consisting of a l for the mainspring, with a main ving teeth. That class of barrel teeth is found in watches having nd chain. They are mainly of nake. With this exception main- rrels, both American and foreign, with teeth, and it is to this kind English term "going barrel" ap-

er form of barrel consists of two e under steel barrel containing the g with a main wheel, which also s cover for the mainspring. The and structure of this type, being vn, calls for no further reference, ect on the train is similar.

benefit of students and others we point out that the barrel, center d motion work do not constitute of the train. The train essentially of the following parts, viz., the second wheel, the third wheel and e fourth wheel and its pinion, and rn of the escape wheel; all, how- ther train, barrel or motion work, ated in action and proportion of s.

these introductory remarks we shall investigation with an inquiry as olutions of the barrel in its rela- e number of teeth possessed by it enter pinion into which it depths, al with the number of turns it takes p the mainspring.

er to make our subject more ex- shall repeat the foregoing in an- m. The number of teeth in the main wheel, the number of teeth enter pinion and the number of essary to wind the mainspring are rs which we must have when we determine the number of revolu- rrel will make when in place in a . Should we only want to know the of turns the center pinion will make for one complete revolution of the barrel, then we only require to know the number of leaves in the center pinion and the number of teeth in the barrel. This same statement applies if we wish to know the number of revolutions any pinion makes with any wheel in the train.

The following is the rule: Count the number of teeth in the wheel and the number of leaves in the pinion, then divide the number contained in the pinion into the number of teeth in the wheel and the product will be the number of revolutions the pinion will make for each full revolution of the wheel. Having stated the rule, we shall next show its application. Upon counting the teeth in the barrel we find they number 80, and the number of leaves in the pinion of the center wheel counts 10.

According to the rule $80 \div 10 = 8$; this means that the center pinion revolves eight times to one revolution of the barrel. As the center pinion takes one hour under normal running conditions to make one revolution, we can readily adduce that eight revolutions of the center pinion consumes eight hours' time. This point determined, we now know that one revolution of the barrel is made in eight hours. We still have another element to consider before we can furnish an answer to the problem as to the length of time the watch will run—that is, to find out the number of turns it takes to wind up the mainspring. A test shows that it takes four turns to wind up this spring; consequently, we know that the barrel will make four revolutions when running down. To turn this information to practical account it is necessary to enunciate an additional rule—*i.e.*, that the number of turns required to wind up the main spring, multiplied by the number of hours the barrel takes in order to make one revolution, gives us as a product the number of hours the watch will run. To gain in clearness we shall re-state conditions: Number of teeth in the barrel, 80; number of leaves in the center pinion, 10; $80 \div 10 = 8$. This sum, as explained, represents the number of hours this watch will run for one revolution of the barrel. Now we apply our last rule. This sum (8) multiplied by the number of turns it takes to wind up the mainspring (4) gives us $8 \times 4 = 32$. These figures represent the number of hours this particular watch will run.

It might not be out of place to mention that some workmen have the mistaken idea that each turn of the barrel is equivalent to eight hours' running. This is an error; one turn of the barrel may represent six, seven or eight hours, or fractions of these hours. The only exact method of determining how many hours any watch should run is to make calculations, and then in proof compare figures with actual tests, which can readily be made by allowing a watch to run down.

In proof that one turn of a barrel does not always represent eight hours we shall work out another example, as follows: The teeth in the barrel or main wheel number 78, the leaves in the center pinion number 12 and the number of turns necessary to wind up the mainspring is 6½. Having all the necessary data, we proceed in the manner already explained. First we divide 78 by 12, the result being 6½. The answer informs us as to the number of revolutions the center pinion will make to one revolution of the barrel. We next multiply 6½ by the number of turns it took to wind up the mainspring, $6\frac{1}{2} \times 6\frac{1}{2} = 42\frac{1}{4}$. The answer represents the number of hours this watch will run.

We have now shown that in one instance one revolution of the barrel was equivalent to eight hours' running and in the last example one revolution was the equivalent of 6½ hours' running. In further explanation of our subject let us suppose that a workman possesses an old English watch of the chain and fusee type, and for the purpose of practice and experiment desires to remove the old fusee and barrel and substitute in their place an ordinary barrel with teeth. We are not concerned about the planting and depthing of this new barrel, it being no part of our present topic, but only with the selection of a toothed barrel suitable for the purpose mentioned.

Assuming that on counting the leaves of the center pinion we find their number to be 10, it is desired to have the watch run for 32 hours, and with a mainspring requiring four turns to wind up. These being conditions imposed, we shall now see how to meet them. First, we divide the number of turns (four) specified for winding up the mainspring. Four also represents the number of revolutions of the barrel into the number of hours we specified for the watch to run, viz., 32, as follows: $32 \div 4 = 8$. We have now obtained the number of hours required for one revolution of the new bar-

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Riverside Maximus
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Colonial Series watches are to be had in five grades of movements as follows:

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Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

A the number of hours also repre- t number of turns the center pinion one revolution of the barrel, then u (eight), multiplied by the number in the center pinion, gives as a he number of teeth we require in to run the watch 32 hours.

e the matter briefly, the center s 10 leaves, the watch is to run the mainspring to take four turns p: $32 \div 4 = 8$. Now $8 \times 10 = 80$. lation shows the barrel requires meet the conditions imposed. We alter the conditions before given, e intend now to have the watch urs, the mainspring to require five wind up. The problem, as in the stance, is to find the number of h this barrel requires. Following er method, $30 \div 5 = 6$, the num- volutions the center pinion makes rn of barrel. Then, $6 \times 10 = 60$. el should now contain 60 teeth to requirements of our last specifica-

now assume a different problem in the same watch. Supposing we rrel containing 75 teeth which fits e nicely. The mainspring takes to wind up. Let us see how long will now run.

nter pinion we know has 10 leaves. er we obtain as follows: $75 \div 10$. This gives us the number of hours for one revolution of the barrel. entally the number of revolutions r pinion makes for one revolution rrel. The mainspring winds up in ; therefore, $5 \times 7\frac{1}{2} = 37\frac{1}{2}$. This d mainspring, as the figures show, he watch $37\frac{1}{2}$ hours.

taining the same barrel, we will ditions somewhat, viz., either place ks on or else substitute a heavier g, the effect of which is that we ly four turns to wind up the main- Let us now calculate the running ne watch: Barrel teeth, 75; leaves pinion, 10; turns to wind up, four. $\div 10 = 7\frac{1}{2}$. Length of time it r one revolution of the barrel, $= 30$. The answer represents in running time of watch when four nplete the winding.

do not wish to be misunderstood, ate that if the leaves of a pinion ted to a barrel of certain dimen- ssessing 60 teeth, and we want to rrel containing 75 or 80 teeth, re- he old pinion, it would be neces- obtain a barrel with teeth spaced to match the pinion leaves. This barrel whose circumference is han the 60-toothed barrel.

llowing rule can also be applied ck on calculations: Multiply the the barrel by the number of turns to wind up the mainspring and e product by the number of leaves n pinion. For example: Teeth in 0; number of turns to wind up g, four; number of leaves in inion, 10. Then $80 \times 4 = 320$; $= 32$, which is the number of mainspring will run the watch.

(To be continued.)

el & Hardenbrook have succeeded to ess of Locke Bros., Oketo, Kans.

Planetaria and Astronomical Clocks.

THERE has just been restored to running order a very fine piece of work by Francois Ducommun, a planetarian, constructed by this artist in 1817, and which the museum of the School of Horology at Chaux-de-Fonds had recovered in a deplorable condition. Thanks to the generosity of a descendant of the constructor, M. Jules Ducommun-Robert, a talented artist, Louis Perrin-Jeanneret has successfully accomplished the restoration, which does him credit.

The work of Ducommun is one of the most interesting of this character in existence. His planetarium is accompanied by a perpetual calendar, which takes account of the vicissitudes of the Gregorian change.

This calendar actually anticipates the suppression of the centennial leap year.

Fig. 1 gives a general view of the apparatus. In the center is the sun, around which turn first Mercury and Venus, then the earth, with the moon, its satellite, and our neighbor, Mars, with which many terrestrial inhabitants hope some day to be in communication. A little further off are the four small planets, Ceres, Pallas, Juno and Vesta; and finally, more and more remote from the center of the solar system, Jupiter, with four satellites; Saturn, with seven and a ring, and finally Neptune, which had to be cut off the engraved plate to enable it to fit into the columns of the paper.



PLANISPHERE OF FRANCOIS DUCOMMUN.

I have just stated, says Leopold Reverchon in *Revue Internationale de l'Horlogerie*, that the sun is at the center of the system; it is more exact to state that it is at the entrance of the orbit of all the planets that revolve about it with the exactness required by astronomical data.

For example, the satellites of Jupiter and of Saturn do not revolve about their mother planets. Such a rotation would require, on the axes of these planets, an accumulation of wheels of which our readers could form an idea by examining plate 3, which represents a planetarium of Antide Janvier. We know that in the second half of the 18th century planetaria were very much the vogue, just like moving globes.

The most eminent artists devoted their attention to their construction, and it is in their pleiad that we may include the name of Decommun as one of the last on the list.

Ferdinand Berthoud, in his "Histoire pour la mésure des temps par les horloges" ("History of the measurement of time by clocks"), devotes a number of pages to the history and the description of planetaria. He commences by referring to the globe of Archimedes, 250 years, and that of Possidonius, 80 years before the Christian era.

It is a curious fact that it is on the testimony of Cicero that the theories are based on which we are compelled to depend with regard to the nature of the movements of these two ancient productions, of which no exact description remains to us. We can only imagine that Archimedes had to employ toothed wheels and that his sphere was operated by means of a water clock.

As to the Possidonius machine, it must have been contemporary with Cicero, for the great orator, in the passage in which he speaks of it, employs these words: Spheram quam nuper effecit familiarris noster Possidonius (The sphere, which, as is well known, our Possidonius recently constructed).

The poet Claudien has given a short description, in verse, of the Archimedean sphere, but he is, of course, very restricted in describing its action. It must likewise be remembered that the invention of toothed wheels is also sometimes ascribed to the illustrious Syracusan, whereas others believe them to have existed prior to Aristotle, who lived a century before Archimedes.

But let us return to our subject. The whole world has heard mention made of the planetarium of Jacques de Dondis, made about 1340. Less is known of the machine of Father Schirlacus de Rheita, described by Schott in his *Mirabilia Techuica*.

In 1701 Martinot and Haye presented to Louis XIV. a moving globe, and some years later others were executed by Jean Pingeon.

Two years after the presentation of the globe of Martinot, eight years after the death of the illustrious Huyghens, there appeared, in a posthumous publication of the works of this great man, the description of an automatic planetarium, concerning which we shall later add a few words.

Antide Janvier has given the description of the Huyghens planetarium, translated from *Christiani Hugueuii opuscula posthuma*, published at Leyden in 1703. This translation has been reproduced in *l'Histoire de l'Horologérie*, by Pierre Dubois, from which is taken plate 2. We shall not

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Thin Models Especially Close Casings Graceful Exquisite
New Antique Tapered Pendant on Gold Filled Cases

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And the Leading Jobbers

Pacific Coast Agents, B. W. FREER CO., San Franc

wit is true, the complete detailed ex-ations of Huyghens and of Janvier. e shall state only what is essential to a al comprehension of the systems.

T apparatus is of the form of an onal box of about 31¼ inches (80 eters) in diameter, and at least 7¾ deep. Huyghens made it a point to it to the least dimensions.

onsisted of two plates, the first of was pierced by circular grooves, in moved the little rods supporing the s. I say the first, because the appa- was intended to be attached against I also say circular, because Huy- did not wish to complicate his appa- and its pinion H has 14 leaves. The wheel H, of Mars, has 158 teeth and is driven by the wheel G, of 84 teeth. The wheel of the earth I has 60 teeth and engages with the wheel F, of the motor shaft, which also has 60. The special detail of the movement of the moon is shown in Fig. 5, in which is represented a toothed circle, transmitting the motion to the little wheels of the earth and its satellite. This circle has 130 teeth and is attached to the front plate.

The shaft, therefore, moves by means of the wheel E, with 52 teeth, the circle L, of Venus, which has 32. Finally the wheel D, with 121 teeth, moves the wheel of Mercury, with 17 teeth, through the 365 days, and its epitomized movement of the moon, is incapable of solving the astronomical problems which its originator desired it to accomplish. Its merit consists in its being the first apparatus of the kind constructed according to modern astronomical principles.

One of the devices which attained the most brilliant astronomical reputation was certainly that of Passemant. Passemant, who died in 1769, at the age of 67 years, was at once astronomer, optician and horologist. He perfected the telescope, and in 1765 presented to the king a plan in relief and a "memoire" showing means of very great simplicity for bringing ships to Paris.

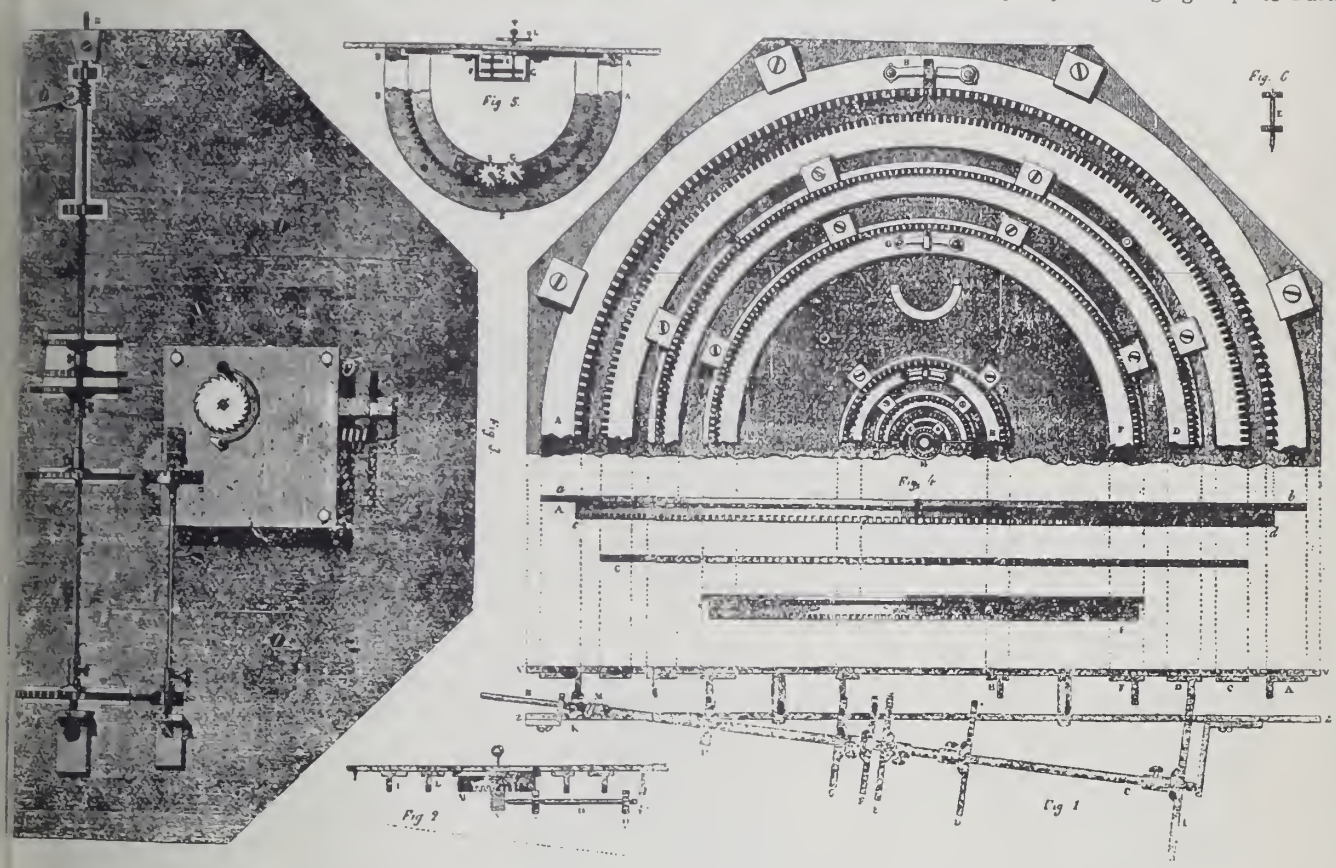


PLATE II—THE PLANISPHERE OF CHRISTIAN HUYGHENS.

at by taking into account the eccen-ri es, hardly appreciable to the eye, on a small scale.

Ich of these rods was mounted on a ced upright circle underneath. These rs are shown in Plate 2, Fig. 4, which ep sents the mechanism. They are all ed simultaneously by the large shaft Fig. 1, of which the connection with he lock N is indicated in Fig. 3. The ob ue arrangement of this shaft will be o ; this disposition allows the large ir ns to work on the small wheels, so n the rotation of all the planets is ac-r ished without difficulty. The planets ep sented, starting from the center to-a the circumference, are Mercury, e s, the Earth, Mars, Jupiter and a n.

l lowing are the number of wheels and r ns by means of which the movements r ffected:

e wheel of Saturn A (Figs. 1 and 4) a 06 teeth. It is moved by the pinion K The wheel F, of Jupiter, has 166 teeth, medium of the two pinions, which are shown in detail in Fig. 2, and of which one, Q, has 12 teeth and the other seven. There remains C and the wheel D, situated between Saturn and Jupiter. The first carries one division for 300 years. It has also 300 teeth, and is operated by the endless screw M on the motor shaft.

The wheel D, which has 319 teeth, indicates the months and the days of the month. It is moved by the wheel L on the shaft, which has 73 teeth.

The hours circle moves behind the opening S. As for the years and the days of the month, they appear below, in the opening located between the orbits of Jupiter and Saturn.

The Huyghens apparatus may be operated indifferently, by hand or by means of a clock.

The constructor has given, in detail, the methods by which he calculated the wheels and the gearings. The details are, of course, very tedious. Moreover, this planetarium, with its earth revolving once in

He was therefore one of the promoters of the project of Paris as a seaport, which has since resulted in the spilling of so much ink.

(To be continued.)

The question of placing what is known as the Richardson clock, a conspicuous timepiece in Elmira, N. Y., on the City Hall there is being discussed. Corporation Counsel Danaher, of that place, has rendered an opinion to Mayor Shechan, of Elmira, in connection with the ownership of the clock. In this opinion he cites the fact that the clock was purchased by the city from J. Richardson & Co., in April, 1904, for $571. It is the opinion of the Corporation Counsel that the city owns the clock, is responsible for any damage that might result from slate or other substances falling from the tower to the sidewalk, and that it is the privilege of the city of Elmira to move the clock to the City Hall tower, if it sees fit.

We are spending our money advertising and building up an immense business which has to come to us through retail jewelers who sell our watch.

The watch is the Ingersoll-Trenton and only jewelers of *responsibility* can have it to sell.

In the important 7 jewel field isn't it to your interest as much as to ours to have this plan succeed?

Over 7,000 of the best jewelers have answered "yes" by placing these goods in stock.



Robt. H. Ingersoll & Bro.

45 John Street
NEW YORK

304 Masonic Temple
CHICAGO

360 Fremont Street
SAN FRANCISCO



Mr. Jobber:

We do not take you by the throat and say, "take this dose or get off the Earth."

We want your business, but if we cannot get it without humiliating you before your customers, the Retailers, without forcing you to lose your self respect and business dignity, we do not want your business. Such methods to get your business cannot help but be nauseating to you.

"Must" is a hard word to make an American Citizen swallow. When a Trust says "You must," that is the time for you to say "I won't." If a Trust succeeds in making you swallow one dose what will the next dose be? Surely something more unpleasant.

Pennsylvania Watch Case Company

YORK, PENNSYLVANIA

I. Ollendorff Company

NEW YORK AND PITTSBURG DISTRIBUTORS

New York, 15-19 Maiden Lane

Pittsburg, Pa., Sixth Ave., at Liberty St.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1909-1910

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average of 803.4, the highest ever obtained

3 First Prizes - - - out of 4 including the two highest ones. The closest running watches on record.	4 Second Prizes - - - out of 12 16 Third Prizes - - - " 25 35 Honorable Mentions - - " 55

MORE THAN ONE-HALF OF THE AWARDED PRIZES

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

First for complicated watches — 11 out of First 23 — 19 out of Total of 50

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Paris, 1900; Geneva, 1896; Chicago, 1893; Antwerp, 1885; Zurich, 1883. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Groningen, 1880; Melbourne, 1880; Paris, 1878; Philadelphia, 1876; Valparaiso, 1875; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Silver Medal: New York, 1853. Diploma of Honor: Amsterdam, 1883. Highest Award: Vienna, 1875.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
New York

A **UNIVERSAL** selling plan that means more sales

A WONDERFUL RECORD!

Annual Competition of Chronometry at the Astronomical Observatory of Neuchatel (Switzerland) Under State Patronage and Control, Year 1908

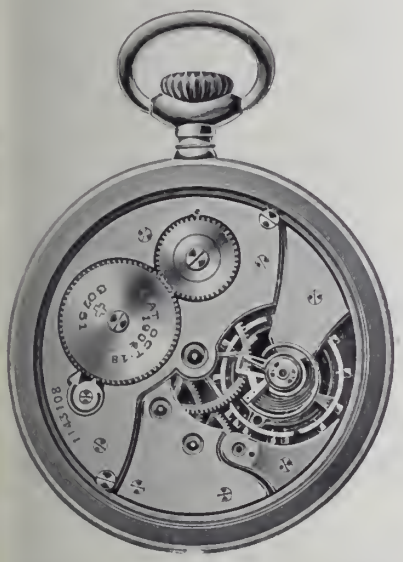


Illustration of Record-Breaking Chronometer

Minimum number of points required for the award of the **Prize** for the six best Deck and Pocket Chronometers - 12

HIGHEST marks attained in previous years:

1902 = 15,5	1905 = 18,8
1903 = 13,2	1906 = 19,9
1904 = 14,5	1907 = 18,5

The Maximum marks awarded on December 31st, 1908, constituting, at that time, the **record** - - - - **19,9**

The ZENITH record at the last trial, held on January 1st, 1909 - - - - - - - - - - **22,8**

Thus, the ZENITH has beaten all records before January 1st, 1909, **by a large margin.**

EDMOND E. ROBERT, Sole Agent for U. S. **3 Maiden Lane, New York**

The McIntyre

¶ Not a watch that will sell itself, but one with sufficient Good Talking Points, enough Real Quality to make its sale an easy matter.

A "ONE QUALITY ONLY" WATCH

¶ intended for the man who counts worth, not price. Built to win the admiration and the respect of the most particular trade; the crowning achievement of a long cherished ambition to produce in America, with American workmen and American methods, something just a little better than the world's best.

¶ We believe that we have created something that will set the Watch World to thinking. Its introduction comes after a decade of labor in the perfection of the model and in securing Letters Patent both at home and abroad.

Such a watch, **YOU** can sell

¶ Fixed retail prices that insure to you, such a margin of profit as you are justly entitled to.

Direct to Exclusive Agents only

Booklet for the asking

McIntyre Watch Company

Kankakee, Illinois

ILLINOIS WATCH CASE CO.

ELGIN, ILL.



DIAMOND RAISED



25 DIAMONDS



DIAMOND RAISED

SOLID GOLD WATCH CASES OF THE HIGHEST GRADE

Sessions Clocks

The Avondale is one of our new Cabinet Clocks fine enough for the library. Inexpensive enough for the kitchen. :: :: :: ::

WRITE FOR CIRCULAR

Our Marbleized Parlor Clocks and Mahogany inlaid patterns are leaders in quality and price. :: ::

THE SESSIONS CLOCK CO.
FORESTVILLE, CONN., U. S. A.

New York Salesroom, :: 37 Maiden Lane



"AVONDALE"

12½ inches high. 10 inches wide. Well finished golden oak cases. 8-day. Strikes hour on cathedral gong, half hour on a cup bell. Iveroid Dial. Oval Glass. Plain Brass Sash. For sale by wholesale clock dealers. List $5.30

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JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
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AGENTS

Learn Watchmaki

Refined, profitable labor. Competent men al in demand. We teach it thoroughly in as months as it formerly took years. Does with tedious apprenticeship. Money earned studying. Positions secured. Easy terms. for catalogue. Address

St. Louis Watchmaking School, St. Louis,



No. 181. Dial 231. Domestic Mahogany Case. 16¼ in. high, 12¼ in. wide, 8¼ in. deep. List, $55.

You Can Sell These Clocks.

The "Excelsior" fills the demand for a high-class chiming mantel clock at a moderate price and sets a new standard in clock construction. Our progressive policy and unusual manufacturing facilities permit us to offer these superior chiming mantel clocks at prices that mean more sales for you.

The movement retains all the desirable features of the famous English clocks combined with new ideas of our own experts. These clocks are guaranteed to keep time—and they come to you ready to run.

The chimes are made of special bell metal, long rods set in a heavy block and controlled by a movement of proved worth, striking every quarter hour the Westminster chimes in the sweetest tones. A feature of the movement is the quarter striking mechanism. A very important point is the Dial Works —which distinguish the "Excelsior" movement from all other makes of same character.

The illustration shows one of our many attractive models. Note the quiet dignity and elegant simplicity of the case design. The classic lines are unusual in clocks at these prices. We draw especial attention to the excellence of the dials which are beautifully etched. The finish gives a decided rich gold appearance. The hour rim is raised and silvered and the numerals are inlaid in black. The glass of door is of good plate, not bevelled.

The Excelsior will please your customers and the attractive prices are advantageous to you.

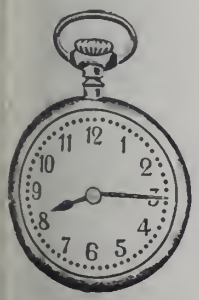
Write to-day for illustrated literature and price list for immediate delivery. Import orders for Fall delivery should be placed now.

When in New York visit our salesrooms and see for yourself the superiority of our Chiming Clocks.

BAWO & DOTTER, LTD.,

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THE LADY RACINE



10 Line.

Lady Racine watches have been on the American market for the past forty years and sold to the best trade throughout the country, and we have yet to hear of one jeweler who will say the Lady Racine is not a good watch and the best chatelaine watch made.

They come in both cylinders and levers. Do not be prejudiced against the cylinders, as they are entirely factory-made, very reliable, and guaranteed to give satisfaction.

Lady Racine's are made to run, keep time and last a lifetime. They come in 10 and 11 line Hunting and open face, with gun metal, silver, gold filled and solid gold cases of all styles. Finished material on hand.



11 Line.

JULES RACINE & CO., Exclusive Importers

NEW YORK, 37 Maiden Lane CHICAGO, 103 State Street

You Want Good Watches That Protect You Against Unfair Competition

SOUTH BEND WATCHES ARE GOOD WATCHES
SOUTH BEND WATCHES DO PROTECT YOU
AGAINST UNFAIR COMPETITION

Your future welfare depends upon the watch you are selling to-day. SOUTH BEND WATCHES give satisfaction and build future business. SOUTH BEND WATCHES help you to regain the business which has been going to the mail order houses, because they have never been sold and never will be sold to such unfair concerns.

COUPON

SOUTH BEND WATCH COMPANY,
South Bend, Indiana.
Please send free to the following members of our firm and our watchmakers, Mr. C. T. Higginbotham's "Short Talks to Watchmakers," as they are prepared.

.....
.....
.....

Signed by.....Jeweler.
Town.....
J.C. State.....

Other selling policies may come
Other selling policies may go
But the South Bend Selling Policy
Goes on forever

The selling policy of the South Bend Watch Company will be changed only as it becomes necessary for the best interests of our customers — the Legitimate Retail Jewelry Trade.



SOUTH BEND WATCH COMPANY - South Bend, Indiana
Makers of High-Grade Watches — Highest Quality Filled Cases



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco

Sommer Clock Co.,
111 South 8th Street PHILADELPHIA,
Makers of the best grade of
Cuckoo Clocks
Hardwood and beautifully finished
CLOCK MATERIAL
New Haven Clock
Our Cuckoo Catalogue upon request

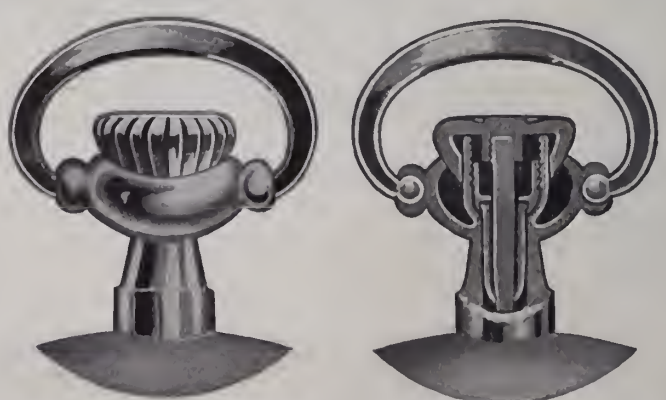
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BRADLEY POLYTECHNIC INSTITUTE
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PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.

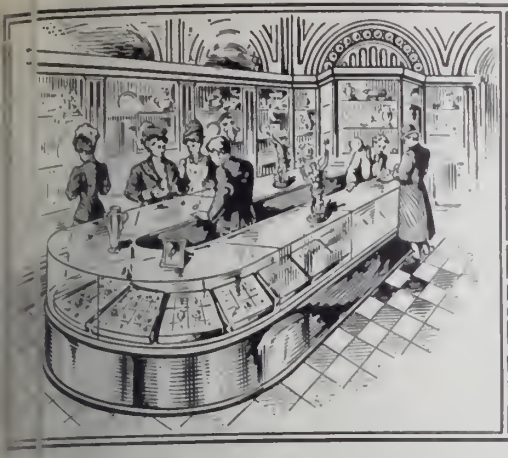


USE OUR BALL-BEARING BOWS FOR REPAIRING

Patented July 25, 1905, May 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.
OWNERS OF ABOVE-MENTIONED PATENTS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Master Jewelry Salesman.

Written expressly for The Jewelers' Circular-Weekly.

ne ever purchases anything but the cessities of life. The statement may ing, but the fact, like its broader re- ruth, is partial to surprises. The rer buys his loaf of bread because ning of a long established custom de it necessary to his existence. use-wife secures her package of cause the demands of culinary art taste of present-day life have made essity.

echanic demands certain tools, not there is no more primitive substi- t because the present development rade requires them. We lay aside blket that was ample covering for the don our tailor-made suits and dub necessity which they are; made e establishment of a custom. Hats, ollars, chairs, desks, houses, gov- s, all are commercial necessities, not ir own intrinsic merit, but because ccustomed to their use and are not to get along without them. There substitutes for all these, but public dustrial development, and social its, have made the forms we are ted to essential to our daily life.

ost of them our remote ancestors had substitutes, and lived their To modern life, exacting as it is quirements and its prejudices, the of the earlier centuries have be- absolute necessities of this.

individual, too, the luxury of an o becomes, under some strongly influence, the necessity of the the one thing needed to restore rbed valences of desire, and with- h life would not be as complete as een before. The need may be ome toy or present for a child. instant the pleasure of that child anticipation, something that is y necessary to make life complete lesire becomes demand; its remedy, se.

ll, then, necessity is but a growth, a variety of outside influences tributed their nourishment; the that formerly confronted mere ve many of them developed into tials of modern life. It is the of the salesman to direct this growth in the direction of his specialty; of the jewelry salesman to create an esthetic interest that will expand into a demand.

Every step up the ladder of culture increases the variety of life's standards and raises the horizon of necessity to a higher plane. The artist finds many things essential to life that to the average day laborer would seem purely visionary, not so much from any natural difference in the capabilities of the two men as from the fact that the artistic perception has been developed into a governing factor in the one case and has not even asserted its existence in the other.

Here is the dividing line between shop-keeping and salesmanship. The former finds his market already created by a developed and universal recognition of a necessity. The bread vender has been preceded through the hallway of centuries by that great advance agent, custom; he only has to let his location and his price be known; his demand is there, for man is a universal bread-eater. Coarse working-garments are also matters of common utility and hardly need a salesman The hardware dealer has an assured market for his hammers through the necessities of the mechanic's trade; still he is given his limited opportunity as a salesman in the possibility of convincing the purchaser that economy and efficiency demand a better hammer than he has been using. To the banker and professional man the tailored suit is a necessity; it is up to the clothing salesman to make it one in the mind of the clerk or the janitor. When really convinced that it is their duty to make the most of their own personal appearance, better clothing ceases to be a luxury and becomes a necessity to them, since the fierce competition of the present has made necessary every ounce of efficiency they are able to muster.

If personal appearance counts for anything at all, as nearly everybody admits that it does, the outer garments may be considered a part of any man's business equipment as necessary a part of it as the mechanic's hammer. The salesman who can show this up convincingly to the man who did not originally believe it has grasped the ethics of a psychological fact and has taken the first step out of shop-keeping into true salesmanship.

It is a part of the jeweler's professional commission to deal largely with the salesmanship of the higher rank; to so far advance the grade of his natural market as to make a necessity of the esthetic. It is easy enough to convince the average man that a watch is a part of his essential equipment; most men know that already and of themselves seek out the market. Watch salesmanship begins at the point where the customer's preconceived ideas of his necessity leave off. Even here the first advance up the grade of utility is not one requiring great skill. Almost any man knows without the telling that he had better have no watch at all than one that is not reliable. It is when an attempt is made to guide him beyond the field of strict utility and into the forests of esthetic beauty that he becomes unmanageable and that the average salesman loses his way.

To show an investing value in those esthetic qualities which the world regards as luxury; to show an honest enthusiasm that is too earnest to be ignored without departing from the quiet dignity of cultured refinement; to convince the watch buyer that an artistic case not only enhances the personality of the wearer among his fellow men, but that it assures to his own consciousness a superior self-assurance which of itself increases his possibilities of success; that it puts his taste upon a higher plane of life which is but a forerunner of intellectual advancement; when all this can be done without offence, without loss of dignity on the salesman's part or loss of self-respect on the part of the customer, a brand of salesmanship has been made use of that creates genuine desire where only admiration at first existed.

The mistake of many good salesmen is that they stop here; it marks the dead line of their efforts or of their capacity. To the master salesman who is prepared to go into the real psychology of his calling it is little more than a beginning. Desire is not necessity, though it is the first step in the latter's creation.

Desire, as a rule, is the product of reason; the fruit of skilful argument. Out of that must be created the personal influence, the silent argument of one soul that is sympathetic with another which has been newly awakened and is as highly sensitized as a new-born babe.

(To be continued.)

Spring suggests life and freshness—let your stock and store do the same.

The Palatial Retail Jewelry Establishment of Henry Birks & Sons, Ltd., Montreal, Can.

SPLENDOR and grandeur in a distinguishing and real sense mark the premises, both outside and inside, of Henry Birks & Sons, Ltd., Montreal, in their commanding location at the corner of Phillips Sq. and St. Catherine St., the very heart of the business section of Montreal.

The building has a frontage on St. Catherine St. of 90 feet, and it runs the entire length of Phillips Sq., a distance of 200 feet, the total area of the premises being 18,000 feet. It is claimed that this is the largest ground area covered by any jewelry store in the world, the second largest being in New York, which has 16,300 feet.

The Birks store, constructed and furnished throughout in an artistic manner, is, in fact, one of the show places of Montreal, forming one of the handsomest purely commercial structures on the American continent.

The building is of Miramichi olive-green sandstone, and is Italian in its architectural treatment. The main entrance is through a richly carved stone arch under a wrought-iron marquise in the center of the Phillips Sq. front. This arch has a domed ceiling in blue and gold supported on eight fluted columns, in Caen stone finish.

Upon entering the store proper a most striking feature is the 24 massive Scagiolia marble columns, the soft yellow tones of which harmonize with the old ivory tones of the richly decorated ceiling and with the deep-toned Spanish mahogany of the counters and show cases, the whole making a very harmonious setting for the costly wares. The floor throughout the store takes the yellow tint of the decoration and is laid in marble terraza, with marble strips forming panels.

The lighting is supplied by Nernst lamps, distributed over the ceilings, and there is a pneumatic tube cash system connecting all departments. The counters and show cases are so admirably arranged that broad aisles wind around the whole ground floor, and the general effect is most admirable. On the west side of the building, facing the main entrance, a broad staircase leads into the business offices and packing rooms on the second and third floors, where the furnishings are sumptuous and practicable.

Very few are aware of the fact that behind the walls in Birks' building is a factory of fine arts employing several hundred expert workmen representing nationalities from all parts of the world. Four floors in this factory are given over to gem setting, goldsmiths, silversmiths, watchmakers, stationery printing, etc. The ecclesiastical department is noted for the fine execution of its work.

For a long period the firm's record was that the business doubled every four years, but the growth of the last few years has surpassed even this rate.

Henry Birks, founder of the present firm, was born in 1840, at 84 St. James St., Montreal, his parents having shortly before this date come to Canada from Barnsley, in Yorkshire, Eng. After his education at the high school young Mr. Birks entered the jewelry store of Savage & Lyman as a clerk. This store, which was then the finest retail store in Canada, was illuminated by three sperm oil lamps! Mr. Birks became a partner in the firm in 1868, and, March 1, 1879, commenced business in his own name at 222 St. James St., in a store with 15 feet frontage and 50 feet depth. The staff consisted of the proprietor, an assistant, a watchmaker and a messenger boy.

Two fundamental principles were adopted at the very outset—prompt cash payment for all purchases and one price for all. The enterprise continued to grow, necessitating a move to larger premises. In 1893 the three sons, William Massey Birks, John Henry Birks and Gerald Walker Birks, were taken into partnership, and a year afterwards it was decided to move to the present site on St. Catherine St. and Phillips Sq. Simultaneously with t uptown the firm reached out for all over Canada, and now a branches has been established to t Coast, the first branch being Ottawa in 1901, the Winnipeg 1903, and the Vancouver store in later and important step by the fir absorption of the Gorham Co., C

The firm employs from 500 to in its Montreal business alone, a of the growth of its business may ered from the following figures the total number of square fe ground floor of the Montreal 750; 1885, 1,500; 1895, 4,950, an the premises were enlarged t th magnitude, with a total ground 18,000 feet.

It was in 1907 that the firm, f nency of management, was a limited company, a close c stock being held by outside parti

What Is It Going to Cos

PEOPLE like to know how m is going to cost.

It may be that a regular price is price; that often occurs, and the people are to know about it is t an ad.

If there is a sale on, or if the condition of affairs which mak mediate and decided increase in sirable, then the quickest and cheapest way to do it is to adve special prices.

I believe in putting enough in an ad to make it readable, but l cutting it as short as possible

Take enough room to describe vently and vividly, and do not the most vivid thing you can description is the price.

Also, do not forget that it n cut price.

In the ad without prices the gained is the making of an o pleasant expression of certain s features.

That is a good thing, but it is to accomplish this end and t bring a direct response to the a *Retailer.*



TWO VIEWS OF THE PALATIAL RETAIL JEWELRY ESTABLISHMENT OF HENRY BIRKS & SONS, LTD., MONTREAL, CAN

The Law and the Retailer.

By Bernhard Raymond, LL.B.,
of the New York Bar.

EDITOR'S NOTE.—The articles published under the above caption have been written expressly for THE JEWELERS' CIRCULAR-WEEKLY and with the especial needs of the retail jeweler in mind. Considerable legal matter of a generic nature has been published in various journals, but the purpose of this series of articles is to give only what is believed to be particularly valuable and helpful to the jeweler.]

(Continued from issue of March 23.)

Conduct Which Makes One Chargeable as a Partner.

WHERE a person so acts that a third person is induced to believe that a partnership exists, upon which he relies, the person will be estopped from denying liability for the act which induces the belief. (Conklin *vs.* Barton, 43 Barb. 435.)

The illustration, it seems to me, would be interesting and instructive.

The question presented in the following action was whether the defendant, one Meyer, was a partner with one Ray. The facts were as follows:

Meyer was sued for rent of premises at 1 Kalb Ave., in the borough of Brooklyn. The landlord testified that Meyer applied to him to rent the premises; that subsequently he was joined by Ray; that Meyer introduced Meyer to the landlord as his partner; that after the parties agreed upon the terms he took the names of each for the purpose of preparing the lease which was subsequently executed; that when the lease was ready for signing Meyer requested that Ray could sign for both.

Meyer denied that he said that Ray could sign for both, and that he was introduced as a partner of Ray.

It appeared, however, by the testimony that Ray and Meyer contemplated forming a partnership; articles of co-partnership were drawn, but never signed, Meyer refusing to execute them. It was also shown that Meyer and Ray sought to procure a location in which to establish the business, that the premises in question were selected, some goods being moved therein, to which Meyer assisted; that he was several times about the building and took charge of some of the property therein.

It also appeared that at the time the lease was about to be signed Meyer handed $150 to be paid on the lease, although Meyer denied it was to be paid on the lease and claimed that it was an advance to Ray as a loan.

The court held that Meyer, acting upon the assumption that a partnership would be formed, negotiated with the landlord for the lease of the premises; that whether he actually participated therein or remained silent upon the subject, it was clear beyond doubt that he conveyed to the landlord the idea that he was a party in interest.

That when an agreement was reached he directed his name to be inserted in the lease as Ray's name is found therein; that when subsequently informed by Ray that the lease was signed he (Meyer) made no objection or intimated that he was not interested; that he loaned Ray's name for the purpose of insertion in the lease and must have so understood it.

That for the above reasons Meyer was responsible with Ray, as a partner, for the rent of the premises; that Meyer was guilty of actions tending to induce a third party to believe that he was a partner of Ray and influenced credit on the faith of such relation. (Taylor *vs.* Meyer, 47 App. Div. 455; Bank *vs.* Walker, 66 N. Y. 424.)

Thus in a case where there was evidence that A, to his knowledge, had been advertised in the newspapers as a partner with another person, the court held that, having knowledge of these advertisements, it was his duty to deny the partnership if he wished to escape liability.

While the court would not say that he was under a legal obligation to publish a repudiation of the partnership in the same newspaper, or in any other, though this would be a very effective and practical mode of proclaiming such denial; still the fact that he failed to do so was a circumstance to be considered by the jury in arriving at their determination.

An able and eminent jurist expressed the rule in the following terse language: "If one is held out as a partner, and he knows it, he is chargeable as one, unless he does all that a reasonable and honest man should do, under similar circumstances, to assert and manifest his denial, and thereby prevent innocent parties from being misled."

Must Show Good Faith.

One who seeks to enforce the liability must show that he exercised good faith and due diligence to know the truth; and if such circumstances are brought to his notice as would be certain to excite inquiry in the mind of any prudent man, and the means of ascertaining the truth were readily accessible, but not used, he could not enforce the liability.

Not a Partner of Alleged Copartners.

A person may thus become liable to third persons as though he were a partner by "holding out," but he is not thereby made a partner as to persons other than those relying upon the appearance and actions for which he is thus held responsible, nor does he acquire the rights or obligations of a partner as between himself and his alleged partners. Whether he is to be held liable alone or in connection with his reputed partner must depend upon the acts of both.

If the person with whom he was held out as a partner was ignorant of it and did not concur in it he cannot be held liable.

If, on the other hand, he concurred or co-operated with him in the "holding out" both may be held liable.

Effect of Declaration After Obligation Had Been Contracted.

A person cannot be charged as a partner merely because of his acts and declarations subsequent to the contracting of the debt for which it is sought to fasten liability upon him. (Rives *vs.* Michaels, 37 N. Y. Supp. 644.)

When a business was carried on by both husband and wife, the fact that both purchased and sold goods, collected and paid debts of the business, coupled with the relationship of the parties, tended to warrant a suspicion that they were partners; but, in the absence of additional facts to prove a partnership, it was held that the mere relationship of husband and wife could, at best, establish a partnership only beyond a mere suspicion and would be insufficient. (Schultz *vs.* Berger, 64 N. Y. Supp. 686.)

Articles of Copartnership

As already stated, written articles of copartnership, while not indispensable and not required by law to be in writing, are highly recommended. Though I fully realize that it is not always feasible, even by the most carefully drawn partnership agreement, to provide beforehand for every possible contingency that might present itself in the distant or even the immediate future, or definitely to set forth all the rights, powers, duties and liabilities of the partners, still it must be conceded that a writing is in all likelihood calculated to be less subject to doubt, dispute and misunderstanding by the parties.

Much, however, must be understood; custom or usage in a given locality must be recognized, and conduct or practice may add to or modify what is expressed.

As in the case where it was uncertain from the terms of a partnership agreement whether personal taxes of one of the partners should be charged to the firm's expense account, the actual construction adopted by the partners through a number of years will be considered as giving a proper construction to the agreement. (Snyder *vs. Scaman*, 37 N. Y. Supp. 696.)

It is, however, a general rule for the construction of partnership agreements that when the language is ambiguous and parties whose interests are diverse have from the beginning adopted and acted upon a particular construction, such construction be followed by the court.

If certain of the provisions of the agreement are capable of two constructions, the one which would prove beneficial to the interests of the partnership would be given effect in preference to that which would retard or defeat the purpose of the partnership.

Thus it is readily seen that, while a written agreement is by no means an infallible means of setting forth what the parties conceive to be their agreement, and, in fact, at times expresses anything but the agreement of the parties, it cannot be denied that a writing is, after all, the only safeguard to be relied upon to protect the rights of both honest and unsuspecting partners.

What is reduced to black and white will endure; what is trusted to one's word and memory will soon be conveniently forgotten except that part which will pay to remember, and just such part is not often in dispute.

I shall in a later issue give a form of a partnership agreement which is calculated to be adapted to a multiplicity of partnership undertakings.

(To be continued.)

A new store will shortly be opened on Summerville Ave., Asbury Park, N. J., by Morris L. Weinstein & Co., now located at 625 Cookman Ave., at that place.



Trademarks and Their Meaning.

From *Advertising and Selling Magazine.*

TRADEMARKS are to-day classed among the necessary adjuncts of successful advertising. Although originally adopted by wholesalers and manufacturers in order to identify their goods in business, retailers have of late years begun to use marks of this character rather extensively.

A trademark has been defined as a mark by which one's trade or wares are known in business. This definition might be improved by enlarging it as follows: A mark by which one's trade or wares are known in business and which is used to differentiate and distinguish some particular brand or article from all other brands or articles in the same line.

A trademark has also been very accurately defined as one's commercial signature to his goods. It may consist of a name, symbol, figure, letter, form or device, if adopted and used by a manufacturer or merchant in order to designate the goods he manufactures or sells so that the goods may be known as his, and to enable him to secure such profits as result from his reputation for skill, industry and fidelity.

The ordinary trademark has no necessary relation to invention or discovery. The trademark recognized by the common law is generally the growth of a considerable period of use, rather than a sudden invention. It is often the result of accident, rather than design. (Trademark cases 1879, 100 U. S. 82.)

The vast number of trademarks which have been adopted by business concerns has necessarily demanded the enactment of laws whose purpose is to regulate their use. The common law itself, of course, gives one an exclusive right to any legitimate trademark, although statutory provisions must be followed in order to secure the proper registration of such mark.

According to the law, there are certain names which cannot be used as trademarks. For example, a person cannot obtain the exclusive use of a trademark to give him practically a monopoly in the sale of any articles other than those produced or made by himself. This is a prudent measure and is a matter of public policy, because without this provision competition would be entirely destroyed.

The principle upon which all the cases on the subject of trademark unite is, that one man will not be permitted, by imitating the distinctive name or mark already in use by another person, to designate the articles of the latter's manufactures, to impose articles of his own manufacture upon the public as the articles of the latter.

The cases so holding rest upon the considerations already stated.

First: It would be a fraud upon the rights of the first user thus to permit his trademark to be imitated.

Second: It would be a fraud on the public.

The zealous enforcement of the law of trademark is not only dependent on the vigilant protection of individual rights, but also upon the broad principle that the public is entitled to protection from the unscrupulous use and simulation of previously appropriated names and symbols, in such manner as may deceive them by inducing or leading to the purchase of one thing for another. (Electro-Silicon Co. vs. Hazard, 29 Hun. 374.)

The mere declaration of a manufacturer that he has adopted a certain word as his trademark is of no avail and will not create a property right in the word.

It is the actual use of the trademark affixed to the merchandise of the manufacturer, and this alone, which can impart to it the element of property, and secure legal protection from imitation and simulation.

No title arises until the thing is actually in the market—marked with the particular mark. (Hazelton Boiler Co. vs. Hazelton Tripod Boiler Co., 142 Ill. 494.)

In the case of Delaware & Hudson Canal Co. vs. Clark, it was held by Justice Stracy that, "Though it is not necessary that the word adopted as a trademark should be a new creation never before known or used, there are some limits to the right of selection."

This will be manifest when it is considered that when rights to the exclusive use of a trademark are invaded, it is invariably held that essence of the wrong consists in the sale of the goods of one manufacturer or vendor as those of another, and it is only when the false representation is directly or indirectly made that the party who appeals to a Court of Equity can have relief. (Brown Chemical Co. vs. Meyer, 139 U. S. 540.)

Names which are generic and names simply descriptive of an article, or of its ingredients, or of its qualities, etc., cannot be used as trademarks, neither can a geographical name.

The question came up some time ago, in the courts, as to whether a Latin phrase, which was descriptive of the goods, could be used as a trademark. It was decided that it made no difference whether the phrase is in Latin or English. As long as that phrase is descriptive of the goods it is not entitled to protection by trademark.

In the case of Shaver vs. Shaver, 1 Io 208, referring to the time of acquis in the right to use a trademark, it was that the right to protection is compl as soon as the mark is adopted and a trademark in connection with articles.

In regard to the life of a trader may continue through the ages, i iously selected and properly registere period of registration, however. for 20 years, at the expiration of wh it may be renewed. It is evide t t enhances the value of a good tra providing the latter has been ju and extensively advertised and n t. fool's gem, hidden in a trunk w r but the owner knows of its existe

Words in common use may be priated as a trademark if they are originally, or by usage have c me dicate primarily, the origin or ow of a commercial article to which t applied, and if they are not geograp the sense of being the names of l of production, or not the generic n the article, or merely descriptive c of its qualities, ingredients, or c istics.

A well-known and long-established is that a trademark must not be de Common words when employed a marks must not give false impres to quality, ingredients, or character the article.

In numerous instances, clai tradeмarks, consisting of words mon use, when met with the object the words were descriptive, have at to show that the articles did not the ingredients, or possess the qual tributed to them by the w rds em and have had their marks held in the courts on the ground that th deceptive.

It is frequently the case that analysis and ingenuity, you can many trademarks a designation quality connected with the goods.

In the case of O'Rourke vs. Co Soap Co., 26 Fed. 576, Judge Brow

"There is, however, a class which, though not descriptive of the are suggestive of some supposed a to be derived from its use, or som produced by its use. These have l dinarily upheld as valid trademark

In re Crescent Typewriter Sup 30 App. C. D. C. 324, it was held contention by the applicant for the tion of a trademark consisting of inclosing the combination of the l the word "Orient" arranged wi crossing downward through the word used is not the word "O mere arbitrary combinati of untenable where his origin ap stated that "the trademark s word 'Orient' inclosed wre letters *e* and *i* of the word Orie printed as a monogram." and wa on the suggestion of the Patent O the word "Orient" is a geogr ical

Under Sect. 5 of the I n of Congress of 1905 provid that consisting of a "Geograp l r term" shall not be regist red as mark, not only is a name indicating

...ll Advertising Department.

...l place prohibited, such as the name ...ity or county, or sub-division of a ...n but also a name applying to a par... section of the globe, as, for instance, ...section composed of a number of ...es. The word "Orient" is a geo... al name, under Sect. 5 of the Trade... Act of Congress of 1905 and as such ... properly be registered as a trade... (In re Hopkins, 29 App. C. D. C.

... coinage of words employed as ...rks the Greek and Latin languages ... important part, as exemplified by ...lowing well-known trade names: ...x," from "per," Latin, meaning ...h," or "during," and "nox," "night." ..." the name of the last letter of the ... alphabet and frequently used, in a ...ve sense, to signify "the end."

... be interesting to note that the ... Carmen," which has been used to ... a certain style of bracelet, means ..." in Latin. "Corona," also used on ... is the Latin for "crown." "Helios" ... Greek for "sun." "Eureka" is the ... tense of the Greek verb "Eurisko" ...g "to find." Eureka therefore means ... found it." "Aurora" is Greek for ...g." "Maximus," used on American ... is the superlative degree from the ...n magnus" and means "the greatest." ...pe," also used on American watches, ... ame of a Greek goddess. "Veritas," ... which is seen a great deal on Ameri... tches, means "truth." "Sol," used ... same way, is the Latin for "sun." ... the mark seen on imported watches, ... Latin for "king." "Jura," a mark ...n imported watches, is from the ..."Jus," meaning "right." "Patria," ...country." "Regina," Latin, "queen." ...odora" is a compound Greek word ...g "gift of God." "Juvet," whether ... this sense or not is unknown, but, ...eless, is the third person, singular, ... tense, subjunctive mood, of the ...erb "juvo," meaning "to help." The ...s it stands means "it may help." ...s," which signifies "time," has been ...iately used on imported watches. ...e" has also been fittingly applied to ...d watches and is the Latin for "I ..." The word-coiner probably had in ...reliability" as applied to timepieces. ...tch cases, the word "Pan-America" ...ently seen, the prefix "pan" being ...ek for "all," making the combined ...ean "all America."

...f the old Romans seeing the name ..." on clocks would be much amused ... in his language it means "a hen." ... dealer in materials, tools and sup... es on saws the word "Finis," which, ...ly everybody knows, means "end." ...s," also used in this trade, is the ...or "merit."

... into the field of music boxes, we ... word "Melo-ton" which has been ... pianos and musical instruments. ... a well-coined word and means ...e tone." "Aqua Crystal" which was ... an optical concern, now out of ... means "water crystal." A London ... uses on certain optical stock the word "Optimus" which is Latin for "the best."

In the general field of advertising the word-coiner is allowed more scope for his genius. Some coined words which have become world famous, entirely by means of judicious advertising, are the following: "Cuticura," Latin, from "cutis," skin, and "cura," cure. "Sozodont," "sozo," to preserve, and "don," tooth. "Bromangelon," a food product, from two Greek words, "broma," meaning "food," and "angelon," "angelic." "Luxfer," the name of a device used to transmit light into insufficiently lighted quarters, comes from the Latin word "lux," for "light," and "fer," "to bring."

These are all examples of trade names which are attractive and euphonious. Words coined from the English are all right if they can be coined without being ridiculous and meaningless, as they frequently are. For the effective coinage of euphonious, significant words, however, the English language alone affords but meager opportunity. Compare, for instance, the awkwardness and vulgar-sounding "Anti-fat," "No-Smellee," and hundreds of others, with the dignity and mellow tone of words coined from the languages of Horace and Demosthenes.

Newly coined words constitute the strongest trademarks. The reason for this is very obvious, such words being usually non-descriptive, and therefore not deceptive.

All questions as to the arbitrary character of the mark is therefore removed, and to entitle the originator thereof to hold such word as a valid trademark it is only necessary to show that it has been affixed or applied to a commercial article or vendible commodity for the purpose of indicating the origin or ownership thereof. It is no objection to a newly coined word as a trademark, that it is suggestive of the quality of the article or the purposes for which it is employed, or the mode of use thereof. (Leonard vs. Golden Lubricator Co. 38 Fed. 922. American Jewelry Co. vs. Sloan 68 Fed. 1539.)

Epigrams by James J. Hill.

THE man with the big opportunity today is the man in the ranks.

There are others in this world besides ourselves, and some of them are active.

Success never comes to the man who spends most of his time watching the clock.

The man who climbs up is the one who is not content with doing only just what is absolutely necessary, but who does more.

A man must make up his mind, if he is going to succeed, that when he takes the other man's dollar he must give back to him an honest return.

Credit is the atmosphere which inflates the lungs of business and when it is greatly lessened business must be reduced in proportion or be quietly smothered.

My rule for success is untiring application, loyalty to one's employer, which is loyalty to one's self, doing the best you can in every task that faces you; practicability, initiative and industry.

The time for a man to retire from active business depends on conditions. Some men are young at 70; others are old at 50. The method of living, the occupation, habits, success or failures, all have their influences.

Original Method of Advertising the Repairing Department.

CHARLESTON, S. C., March 23, 1910.

Editor, THE JEWELERS' CIRCULAR-WEEKLY:

We noted an article in a recent issue of your esteemed journal concerning the interest created by a Texas jeweler who had announced the 10,000th repaired watch that had gone through his hands in the past 14 years.

The enclosed "ad" which we have been running in our local paper will give you an idea of what we have done here since we first commenced to keep an accurate record of watches repaired.

This work has been running for about 45 years. It is interesting to look over the old records and see how few American watches there were then compared to the present day. Now one scarcely sees a key-winder.

JAMES ALLAN & Co.

Over 50,000 Watches

HAVE GONE THROUGH OUR

REPAIR DEPARTMENT

Since we have kept a careful record of the work done, and we are glad that the present year shows an improvement. It must be because our work is satisfactory.

Let us estimate on your Repairs or a New Watch. Our Work is guaranteed.

Jas Allan & Co

285 KING STREET,

SIGN OF DRUM CLOCK.

INSPECTORS OF WATCHES FOR A. C. L. RAILWAY.

A RECORD WORTH ADVERTISING.

Time Element in Advertising.

(By E. C. PATTERSON, Advertising Manager *Collier's Weekly.*)

KEEPING everlastingly at it, year in and year out, brings more than success—it makes a business as permanent as steel beams. The true art of advertising is to secure this priceless increment of time; to establish by long and favorable association that thing that people call "Reputation."

And because this reputation depends absolutely upon a certain unvarying standard of quality it is a positive fact that we get better values for our money in articles which are steadily advertised than in those which are not.

Advertising creates standards. Continued advertising guarantees that they will be lived up to.

The man who has a small advertising appropriation will do well to invest it in such a way as to keep his proposition steadily before the public even in small space and few mediums, rather than to buy larger space in more mediums spasmodically.



No. 900 Jug Triumph

The Triumph
OF THE
Glass Cutters' Art

Nothing more beautiful on the market to-day and at a price that is more than reasonable.

KELLY & STEINMAN, Inc.
MANUFACTURERS
HONESDALE, PA.



John Davison
12 BARCLAY ST.
NEW YORK

Agent for { COALPORT CHINA CO. / ADDERLEYS, LIMITED / GEORGE JONES & SONS } Fine English China

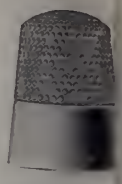
Stevens and Williams English Rock Crystal

Attractive Lines kept always in
OPEN STOCK
Write for illustrations and price lists

C. Dorflinger & Sons
Manufacturers of
FINE GLASSWARE
36 Murray Street NEW YORK

Established 1879
LOUIS W. HRABA
29 East 19th St., New York
Manufacturer of
Fine Leather Goods
Exclusively for the Jewelry Trade


No. 138


No. 113

KETCHAM & McDOUGAL
Manufacturers
Gold and Silver Thimbles
Automatic Eye-Glass Holders
15-17-19 MAIDEN LANE
Silversmiths' Bldg
NEW YORK

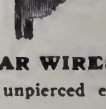
Established 1832


No. 137


No. 163

THE WASHBU[RN]
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC N[UT]
for ear studs, [scarf-]pins etc.


EAR WIRES
for unpierced ears.



SAFETY CA[TCH]
For Brooches [etc.]
Can be applied [to] work where pin [backs] are used.


Open. Closed.


Open. [Closed.]

Descriptive Circular on Application
Pearl Drilling and Adjusting a Specialty
Special Order Work and Repairing
C. IRVING WASHBURN, 12-16 John Str[eet]

JACOT MUSIC BOX C[O.]
MIRA MUSIC BOXES AND MIRAPHONES
25 West 35th St. NEW Y[ORK]

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of March 16.*)

PORT WARE. John Rose, after his iceship to Thomas Turner, started, 1, a pottery at Jackfield, in Shrop- Later he transferred the plant to t. In 1799 he purchased the Caugh- rks from Turner, and is said to have he pieces he produced there to Coal- the biscuit condition for decoration 4, when the Caughley operations discontinued. Rose purchased the w factory in 1822 and worked under m name of John Rose & Co. with and Billingsley, from the Nantgarw to aid with their talented work. ant, first called Colebrook Dale, be- ater known as Coalport, its present

n Rose started to use feldspar in his in paste he received the Society of old medal, and note of this fact is ted in the marks of some pieces the prints read: "Patronized by the of Arts. The gold medal awarded, 30, 1820," and "Coalport Improved r Porcelain." He also received a for introducing a leadless glaze. At he signature J. Rose & Co., with rd "Improved" is found, also I. R. & Co., with "Improved." "Willow " and "blue dragon" were favorite tives styles; Billingsley's "French so extensively used by him at the n factory was largely continued Imitation Chelsea, Sèvres and Dres- are was produced at this time so d as to be fictitiously marked with the of those factories. This fact creates of authenticity even to expert con- irs. Among marks are also "Coal- t "C. Dale," "C. C. D.," "C. B. D." and "John Rose & Co., Colebrook Dale" on later products.

B using the Caughley paste *Coalport* r was much improved in body, having urity and whiteness, and a remark- y ne texture. *Coalport*, up to 1850, d a great reputation for its wonder- rilliant colors, blue (cobalt), rose naroon and apple green.

ALT. The metal *cobalt* "is employed arts, in the form of smalt, for com- ting a blue color to glass, earthen nd porcelain. Smalt, or powder blue, is made by melting three parts of fine white sand, or of calcined flints, with two of purified pearl ash and one of *cobalt* ore previously calcined, and ladling it out of the pots into a vessel of cold water, after which the dark blue glass, or *zaffer*, is ground, washed and distributed into different shades of color, which shades are occasioned by the different qualities of the ore and the coarser or finer grinding of the powder."—Encycl. Amer.

"COBLENCE POTTERY." Fictile wares of this name date from the XVI. to the XVIII. centuries. They came from Lauenstein, Vallendar (Germany), etc., and consisted of "an ash-gray clay, often running into bluish tones, painted in blue, brown or violet (the two last colors produced from manganese that came from the firing in different tones according to the degree of heat). Among the works having artistic value are round or flat jugs intended only for *credenz* (display pieces), mostly having narrow necks and frequently a mask on the lip, the belly painted in rosettes or stars. Next come the Ring, or Würstkrüge (sausage jugs), jugs having a frieze around the belly with human figures in niches or with medallions, etc. More rarely are found writing utensils, salt cellars, architectonic details, as gable finials, etc. The ornamentation often shows different methods of work alongside one another. Engraved outline, stamping in relief, with patterns of wood, clay, stone or metal. On work of the XVIII. century is found the mark B. K. L., also the name Joh. Männecken in Höhr."—Bucher.

COCKADE. "A badge worn on the hats of the servants of those holding a royal commission."—Milbourne.

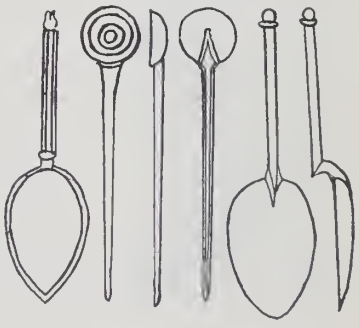
COCKATRICE. "In Christian art the emblem of sin; attribute of St. Vitus."—Mollett. It differs from what is called a *wivern*, from being combed, wattled and spurred like a cock. In the engraving it has *wings endorsed*. This fictitious creature was said to be born of a cock's egg hatched by a serpent. There are numerous references to it in the Bible. The *cockatrice* is much depicted in art, heraldry, etc. It is usually drawn exactly as the basilisk (to which refer) except that it has no head at the termination of its tail, which is barbed.



COCKATRICE.

Compare with dragon, griffin, wyvern, etc.

COCLEAR (Lat.). "A kind of spoon, the bowl of which was usually round, while the handle was narrow and pointed. (The *ligula*, on the contrary, more nearly represented our spoons.) The pointed end was used for drawing snails (*coclcae*) out of their shells and eating them, whence it derived its name, and the broader part for eating eggs, etc. * * * In the accompanying illustration we give *coclearia* found at Pompeii. *Coclear* was also the name given to a small measure like our spoonful."—Smith.



COCLEARIA (BORBONICO MUSEUM.)

COCK SPUR. "A small fire-clay prop used to support the pieces (pottery and porcelain) and keep them apart in the glazing process (see *gloss oven*)".—Janvier.

COCURA. "Medieval Latin word for a quiver."—Mollett.

COCQUEL (her.). (See *escallop.*)

CODON (Gr. *kodon*). "A bell; the bell of a trumpet; a trumpet with a bell mouth."—Mollett.

COEFFET, Nicolas. A painter-ceramist at Rouen in the XVIII. century.

There are no other lines in the market that are more particularly adapted for the Jewelry trade than

The Celebrated Ahrenfeldt China

FRANCE

C. AHRENFELDT LIMOGES

Manufactured at LIMOGES, FRANCE

AND C. G. SCHIERHOLZ & SOHN'S ART LINES

Made at PLAUE, THURINGIA

They are of the highest standard for good style, careful execution, at moderate prices, leaving to the retailer a handsome profit. Your inspection of samples at address below will convince you.

Yours truly

50, 52 and 54 MURRAY STREET
NEW YORK

Herman C. Kupper.



No Substitution Here!

I conduct all sales personally. Never under any circumstances do send a substitute to represent me. My charges are conservative. You interests are fully protected. Your stock quickly disposed of and satisfactory profit on the sale assured. Write, wire, or 'phone me for dates particulars. I have just closed a most successful sale for C. W. Parke the leading jeweler of Dansville, N. Y. Read his letter—

Dansville, N. Y., March, 20, 1910.

Mr. H. J. Hooper,

Dear Sir:—I just want you to know that I am more than pleased with the sale you conducted for me some days ago. You have cleaned up every "sticker" in the store without loss. The best part of the whole thing is that I got acquainted with more people in six days than I would in regular trade in three years. I do not think there is a customer who is not well pleased. I should be pleased to answer any inquiries.

Yours truly, (signed) C. W. Parker.

We have just closed out the entire stock of Worden-Mark & Co., of Dansville, N. Y., averagin over $1,500 a day, for 10 days, with a profit of 20%. Write them about it.

H. J. HOOPER

37 Maiden Lane
New York City

'Phone 2951 John

Hooper is New York's Undisputed Leading Jewelry Auctioneer, and has an Unparalleled Record for Successful Sales.

"He That Knows and Knows That He Knows is a Wise Man—Follow Him." This is the title of a Booklet issued by me It tells whom to follow and whom to avoid. Write for it.

CAIS, Jean Louis. A faience maker at Rou, end of the XVIII. century.

CAIS, Sever. A ceramist-turner at , end of the XVIII. century.

CEE, W G. (See Derby.)

CER. "A small chest. Chests of this otion were usually made in iron, most a fully wrought with piereed metal aid over stamped leather, painted and They were frequently used for the ion of reliques."—*Pugin.*

IN, *coffyn, cofyn.* "A case of stone, f wood or metal. The term is now ely used in reference to the case rpse, but the term was applied occa- to chests for vestments, shrines for , and also to a pyx."—Pugin.

RET (Fr) A casket.

A faience maker at Quimper in III century.

IZANCE, *cognisance* or *cognicanze* "Terms signifying the *crest.*"—n.

quif (French *coiffe*). "A close cap head. This article is seen early in II century. In illuminations of the g f Henry III. it is always represented apparently of linen, and tied under in like a child's night-cap. * * * t formed a distinctive portion of the stical and legal costume. * * * reign of Henry VI. it ceases to be der the chin, and becomes a close ap like the *callot* of the Roman Cath- rgy, and of various colors. Little on appears to have taken place in it the time of the restoration among ntlemen at the bar, the judges on the or the dignitaries of the church."—c.

-DE-FER. "A steel skull-cap worn by litary in the XIII. century. * * * ward I.'s time the *coif-de-fer* took the r f the head, and was worn under as over the *coif-de-mailles.* When over occasionally ornamented."—Planché.

-DE-MAILLES. "A hood of mail worn hts of the XII. century."—Mollett.

FE. Same as *coif.*

FETTE. "A skull-cap of iron, worn by s in the XII. and XIII. centuries. It iginally in form like the *cervellière,* entually like the *bascinet.*—Fairholt. *oif-de-fer.*)

NARD, A. A painter-ceramist at , middle of the XVIII. century, and ceny.

NARD, Philippe-Vincent. "A painter- st at Sinceny, first half of the XVIII. ry.

IBRA (Portugal) "made black faience arkable delicacy."—Jacquemart.

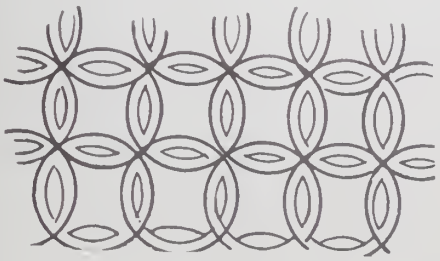
.—The coin is one of "The Eight ry Symbols" of the Chinese. Ancient with holes in their center were sus- on red string and worn on the body g outside the bed to keep away evil



CHINESE COIN SYMBOL.

coins are the symbol of the Chinese riches. This symbol is very frequently found on Chinese porcelain. The two coins are to be seen often hanging over the shop doors of the Chinese.

COIN PATTERN. Often found in Chinese



CHINESE "COIN" PATTERN.

blue and white porcelain decoration.

COINTISE, *contoise, lambrequin* or *mantle.* "The ornamental drapery about the armorial composition. It was originally used to protect the helmet from the weather. The *cointise* is usually shown in curving folds, a conventional method of depicting the honorable tears it has received in warfare."—Milbourne. (See *mantle.*)

COKE, John. "About the year 1795 a small china manufactory was set up at Pinxton (Derbyshire) under John Coke, with the assistance of Billingsley, then employed in the Derby china works as a flower painter, and who was a practical potter."—Marryatt. Coke improved the formerly indifferent glaze. He was the first to use coal in the kiln. In spite of his success in this business, he gave up the factory and went into the coal trade.

COLEBROOK DALE. Same as *Coalport Works* (to which refer).

COLIAS, Mount. This location in ancient Greece was noted for containing the finest pottery clay.

COLIVANO. Goldsmith (1685).

COLLARED (her.). "Animals borne in coat armor with collars round the neck are termed *collared,* and also *gorged.* The form of the collar must be particularly mentioned, whether in imitation of a *ducal, Eastern, mural* or *naval* coronet, etc."—Robson. Sometimes called *accolé* or *accollé.*

COLLE, Raffaele dal. A majolica ware designer and painter.

COLLEGE OF ARMS. (See *heralds' college.*)

COLOGNE WARE. *"Gres cerame* (Fr.). Common stoneware, chiefly bottles."—Marryatt. "The archives of the town of Cologne do not contain any mention of the potting trade having ever flourished in that city. * * * This silence of the public records had hitherto been accepted as a sufficient voucher that no stoneware—nor, indeed, any other sort of pottery—had ever been manufactured in Cologne. In 1891 an excavation disclosed the remains of a potter's oven. Round about the ruins was heaped an accumulation of fragments and castaway pieces, the refuse of a not inconsiderable factory. * * * In consequence of the discovery we are obliged to acknowledge that the capital of the Low Countries had also its pot works, where stone ware of artistic value was, for a time at least, successfully manufactured. It is true that up to now the name had been most inappropriately applied to the white ware really made at Siegburg, and that it must in future be employed in reference to some brown specimens of which the last finds have supplied us with a few well-defined types. * * * Not only potmakers were at work in the very center of the town, but it was real and good stone ware they were making, of a quality that could fairly compare with anything of the kind made elsewhere at a corresponding period. * * * All authentic specimens of Cologne ware which have so far come to hand bear, without an exception, an evident likeness to what was made at Raeren in the early times."—Solon. It is the opinion of M. Solon that the Cologne potters (after being expelled from Cologne—their firings endangering the city) migrated to Freehen, judging from the types of ware of both places.

COLOMB. In heraldry the dove is usually termed *colomb.*

(To be continued.)

A Great Discovery of Gold Ornaments from Ancient Egypt.

THE well-known archaeologist and Orientalist, Prof. Flinders Petrie, announces in the journal *Man* a fresh discovery from the period of the 17th dynasty of the ancient Egyptian monarchy, which is absolutely unique. It is that of a treasure of gold filigree work, found in a tomb near Thebes, a district known to be the richest in relics of ancient Egypt. It is reported that this treasure has been transferred to the Scotch museum in Edinburgh.

The corpse found in the tomb was lying in a single coffin, decorated with golden and blue wings. Around the neck was a magnificent gold ornament, and each arm was encircled by a gold bracelet. The girdle, worked after a Nubian pattern, is made of leather, amber and dried plant seeds.

The gold work is the most valuable find of this description hitherto unearthed. The network shows the extraordinarily high degree of perfection which the ancient Egyptians attained at in this branch of art. Prof. Petrie has also unearthed the great palace of King Apries (about 580 A. C.) in Memphis. Here, too, some valuable art treasures were discovered.

Increase in British Art Exports from London to the United States.

OUR Vice-Consul-General at London, Richard Westacott, reports that since the passage of the new American tariff act providing for the free entry of works of art over 20 years of age, and antiques over 100 years old, according as the articles are provided for in the act, the value of the London exports of these lines to the United States has materially increased. His statistics follow:

The figures from the records in this consulate-general during the three months ending Oct. 31, 1908, compared with the figures for the similar period of the year 1909 show the following result: August, September and October, 1908, works of art and antiques, etc., $375,766; August, September and October, 1909, $5,697,583.

C. W. Morgan has bought the business of Geo. M. Swift, Thompsonville, Mich.

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WORKSHOP NOTES AND QUERIES

[Queries are also solicited from our readers to the questions published on this page.] Attention given in part to communications unless accompanied by full name and address of the writer.

QUESTION No. 2447.—**New Method of Producing Satin Finish.**—*I understand there is a new way of producing the satin finish from the acid method which has been used for so long. Can you tell me what this new method is?* W. J.

ANSWER.—According to the *Metal Industry* there is a new way of doing this which is more satisfactory in producing uniform results, which is cleaner, and does not require expert knowledge and which is cheaper. This method is sand blasting. The sand blast produces a satin finish which is uniform at all times. The operator cannot spoil a piece of work, however much he may try; therefore a boy does just as efficient work as the most expert workman. For sand blasting the operation may be performed by a number of different methods. There are a number of these machines now on the market, but they have one fatal defect and that is that when the machine is stopped and the sand settles to the bottom the pipes become clogged, and only by great effort and by disconnecting the piping that operation may be continued. The sand blast machine manufactured by Leiman Bros., Brill St. and Bonyton Ave., Newark, N. J., is a new departure in machines of this character. Especial attention has been given to the system of piping employed. About a pail of ordinary sea sand or other abrasive material is poured into the machine and drops to the bottom. Then the blast of air is turned on and begins to flow down on to the sand, driving it into a whirlwind. When the sand has been stirred up another pipe begins to suck this loosened sand, drawing it up through the nozzle, where the main volume of air strikes it, projecting it upon the work with great force. After the sand strikes the work it drops again to the bottom of the machine, when it is ready to to be drawn up through the same pipes over and over again. Here we have the continuous automatic sand feed by which the same sand is used repeatedly. By blowing down on to the sand and stirring it up it can be readily seen that this machine cannot clog up or get out of order. Another very important feature: Formerly when small pieces of work dropped into the machine it was necessary to disconnect the piping in order to get them again, thereby losing a great amount of time. With this improved sand blast machine a screen is placed across the bottom to catch anything that may be dropped. The glass at the top and sides of the machine admits light so that the progress of the work may be easily followed and the cloth cuffs on the front with the elastic bands are placed there to prevent any of the sand from coming out of the machine while in operation. One lever starts and regulates the flow of sand. In order to operate these machines a supply of air at a pressure of three or four pounds is required, and this may be furnished by pressure blowers, which are manufactured by the same firm. These blowers are also used with all classes of gas appliances, and full particulars regarding them, also the sand blast machines, may be obtained by writing direct to the above-named concern.

QUESTION No. 2448.—**Jewelers' Rouge.**—*How can I produce a rouge suitable for polishing very fine jewelry? I want something free from grit.* J. R.

ANSWER:—One of the best rouges for fine polishing may be made by decomposing sulphate of iron solution with oxalic acid solution. This will cause a precipitate of iron to fall, which must be well washed and dried. Heat it gently until the salt takes fire, which leaves an impalpable powder, oxide of iron, or rouge.

QUESTION No. 2449.—**Polishing Tortoise Shell.**—*How must I proceed to polish a tortoise shell?* P. T.

ANSWER:—Prepare for polishing by scraping perfectly smooth and level and rub it smooth with fine sandpaper. Follow up with a bit of felt dipped in very finely powdered charcoal with water, and lastly with rottenstone or putty powder. Finally finish with a soft piece of chamois leather dipped in sweet oil.

QUESTION No. 2450.—**Effect of X-Rays on Diamonds.**—*Does the exposure of a diamond to the action of X-rays affect its color?* E. O.

ANSWER:—According to the *Scientific American*, M. Paul Sacredote used diamonds from different sources, some of them colorless and others having a slight yellowish tint, and he examined them in turn by the action of the X-rays, with the stone placed outside the tube, also by the cathode rays with the diamond inside the tube, and lastly by the action of heat. The diamond is placed inside a muffle of refractory earth with electric heating, while a thermometer shows the temperature up to 300° C. He finds first that the action of X-rays does not change the color to any noticeable extent. Second, the cathode rays modify the color of the diamond considerably, and the initial hue, white or very light yellow, becomes darker by degrees and takes a light brown tint; and this becomes dark brown by prolonging the action. The diamond thus colored appears to keep its hue, since the sample he showed to the Academie des Sciences was prepared about a year ago. It was kept in a box, but at times exposed to the light, and on one occasion it was left for an entire day in sunlight. As to the action of heat, from 300° to 400°, we find that heat has a decolorizing action, so that we can bring back a colored diamond to its initial hue in this way.

Fire Cracking of Gold During Annealing.

(From the *Brass World.*)

MANUFACTURING jewelers frequently have trouble with their gold during annealing on account of fire cracks. It is more apt to happen in tubing and rods than in sheet and was far more prevalent in the past than at the present time. Many manufacturers have found that the use of a small quantity of zinc in the gold alloy is beneficial in preventing fire-cracks.

Gold tubing is usually made by drawing a round blank of sheet into a cup then swaging down to a tube-shell, and finally drawing down over a mandrel on draw-benches. The fire-cracking generally occurs after the tube has been partially made.

The cause of fire-cracking is the brittleness of the gold at the annealing temperature, and this brittleness is usually caused by the presence of oxide of copper in it. The customary alloy for gold to reduce it to the karat condition is copper and silver. The silver does not cause any trouble, but as the copper oxidizes while melting and as there is nothing to remove it, it remains in the gold and causes the brittleness. By the use of a small quantity of zinc in the alloy, the oxide of copper is reduced and a tougher metal produced. It is advisable, however, on account of the small quantity used, to add it in the form of an alloy of copper and zinc. This copper and zinc alloy is made up as follows:

Lake copper	8½ ozs.
Bertha zinc	1½ ozs.

It is customary to pour the mixture, when melted, into water to shot it as it then forms small pieces suitable for use. It is sold on the market in this condition.

The mixture of copper and zinc thus made is used instead of copper in making up the karat gold. To use in making up the gold melt the following formulas may be taken:

For 18 Karat Gold.

Gold	18 parts
Silver	3 parts
Alloy	3 parts

For 14 Karat Gold.

Gold	14 parts
Silver	4 parts
Alloy	6 parts

The quantities of silver and alloy given, however, may be varied to suit instances where the color is desired red or yellow. The more silver used, the yellower the alloy. The increase in the quantity of the alloy results in a redder shade. The alloy, however, is always used in place of the copper and it is easy to make any particular gold mixture by thus employing it.

Robert R. Benton, Seneca, O., is about to discontinue business, and has taken a position in La Salle.

C. P. Manning, Rockville Centre, N. Y., announces that he will move, April 1, to the Pearsall building, 199 Merrick Road.

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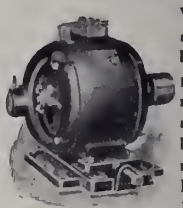
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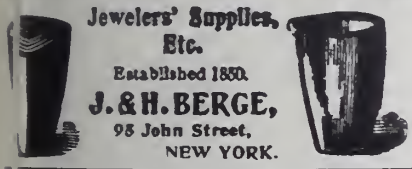
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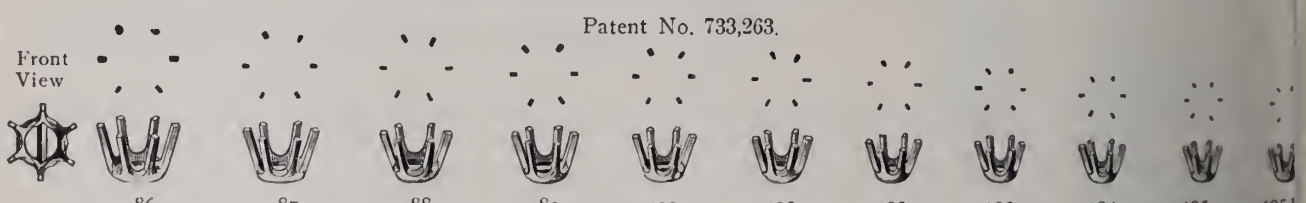
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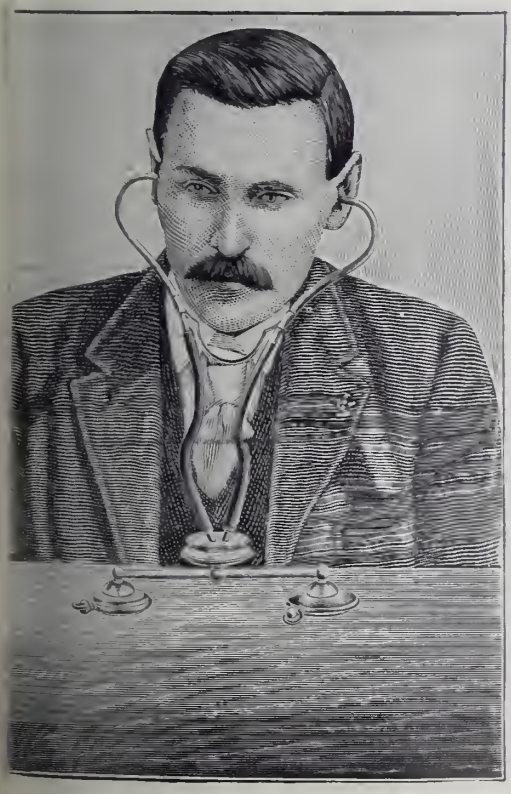
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42nd Year. WEDNESDAY, APRIL 6, 1910. Vol. LX., No. 10.



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(*See Text on Page 57.*)

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Fahys Permanent Cases

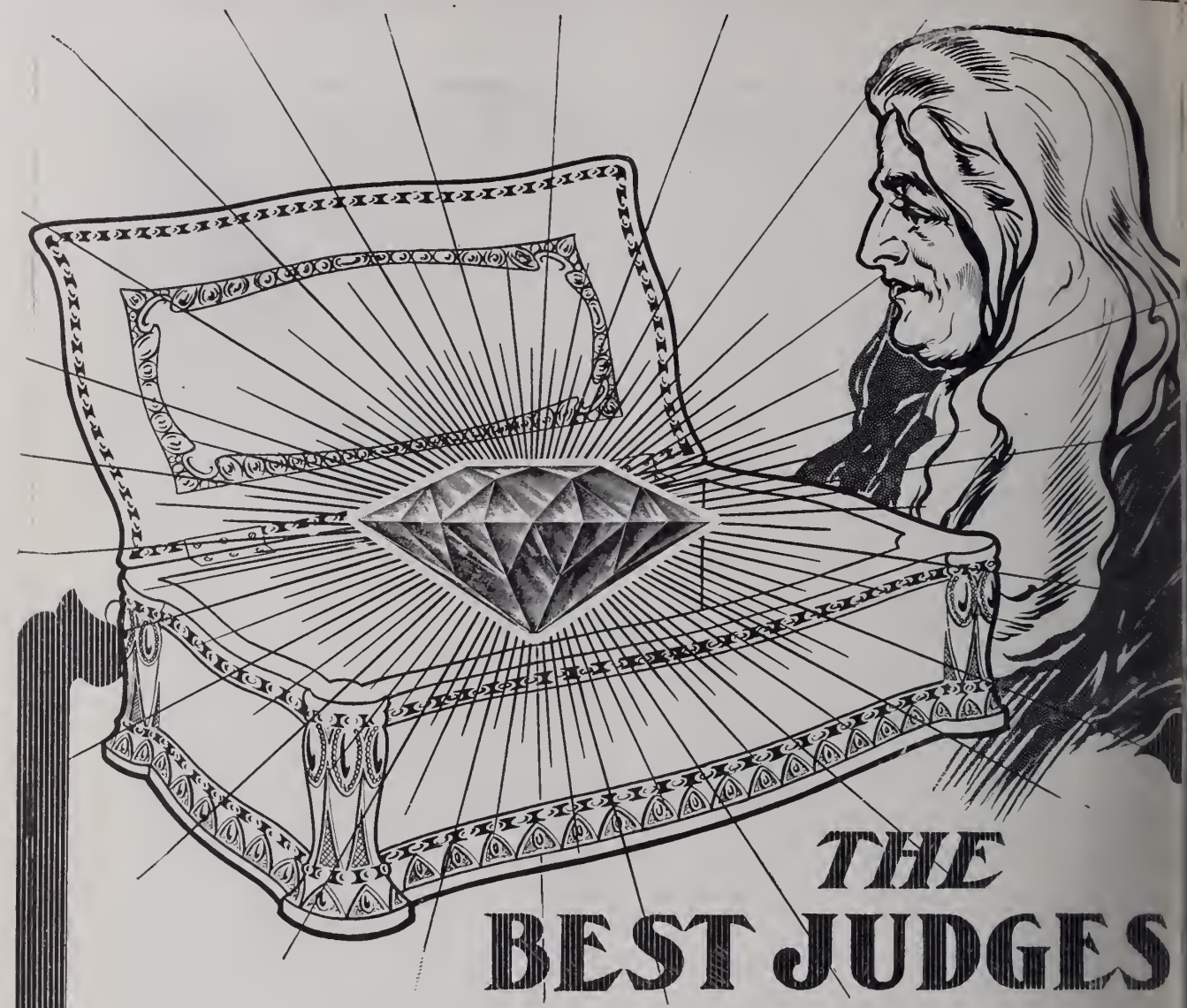
¶ They have the finish and appearance of a fine Solid Gold Case. ¶ They have Solid Gold Joints and Solid Gold Bows.

¶ *They contain and will assay more gold value than any other filled case on the market at the same price.*

¶ They have obtained their popularity entirely on their own merits for STERLING WORTH and INTRINSIC VALUE.

JOSEPH FAHYS & CO.

New York Boston Chicago San Francisco



THE BEST JUDGES

are the most critical as to the cutting, when considering the worth of a diamond—it's the cutting that makes the diamond brilliant—it's because of its brilliancy that the diamond is so highly prized.

The diamonds we offer are cut in our own cutting works, and no effort spared to see that they are cut right. The price we ask for them—the actual cost of the rough stone, plus the workmen's wages, with our modest profit added.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

170 BROADWAY, Corner of 2 Maiden Lane **NEW YORK**

WHETHER times are good or bad — during the ups and downs of prosperity or depression — our rings remain staple, salable goods. Cupid's demands must be met.

We offer the finest rings that can be made; the standard for quality at the lowest possible price. We fully guarantee them to be exactly as represented.

J. R. WOOD & SONS

WEDDING RING MAKERS

10 Broadway Corner of 2 Maiden Lane

NEW YORK



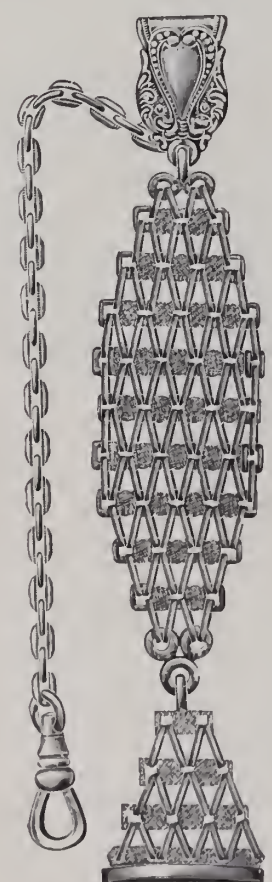
BIGNEY'S HIGH GRADE GOLD FILLED MIRROR FINISH CHAINS

are the best sellers on the market. Our 1/8 mirror finish wears like solid gold.

Our Breeze Lockets with and without mirrors, are the most up-to-date article worn

Just ask for Bigney goods and you can be supplied with everything in chains, lockets fobs, pendants and charms that is needed in high grade goods.

We Sell the Wholesale Trade Only



M1482—F936



L732



L728



L593—Mirror

S. O. BIGNEY & CO.

Factory
ATTLEBORO, MASS.

New York Office
3 MAIDEN LAN



See Our
CATALOG
For

Class Pins



Greek Letter Pins

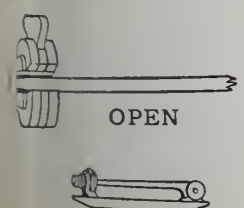


Trained Nurses Pins

Or
Write for Samples

We are Headquarters

WENDELL'S PERFECT SAFETY CATCH



SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.

Wendell & Company

NEW YORK
47 John Street

CHICAGO
256 Madison Street

CHICAGO
905 Heyworth Bldg.

NEW YORK
20 John Street

SEATTLE
Arcade Bldg.

WHY

we are able to pay more for your old gold, silver, plated jewelry and platinum, sweeps, etc., than you have been accustomed to receive — we don't

GAMBLE

on valuations — we have been in the smelting and refining business for over fifty years, and stand to-day with practically no competition. We pay the highest market prices

ON

Gold, Silver and Platinum found in your waste as ascertained by the most expert corps of assayers in the United States, and in addition make a special allowance for so-called by-products for which you have never heretofore been paid. Our

RESULTS

have always been greater than expected, as our splendid record shows, and if you fail to label your next shipment

GOLDSMITH BROS. S. & R. CO.

20 JOHN STREET - - NEW YORK

we will both be losing money. Our profits are contained in the moderate charge we make for working the material, which our wonderful facilities bring down to a very small percentage. We

GUARANTEE

that you will be more than agreeably surprised by our offer if given a trial, but if by the most remote possibility it should not be quite to your

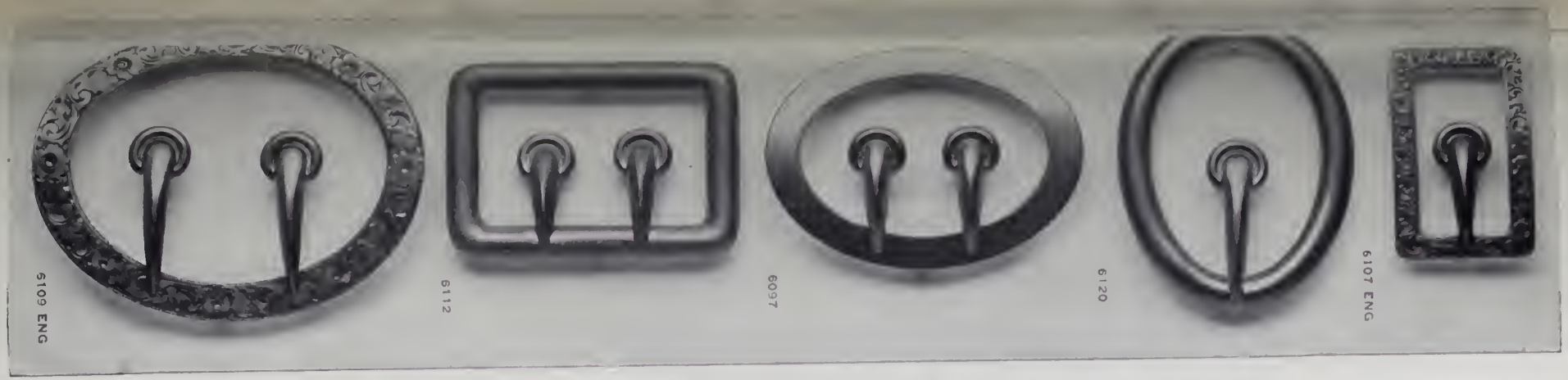
SATISFACTION

we will gladly return your shipment in same condition as received with all charges prepaid.

GOLDSMITH BROS.

Smelting and Refining Company

20 JOHN STREET, NEW YORK



BELT BUCKLES :: :: Plain and Engraved

OUR FACTORY IS YOUR FACTORY

"A 10-Karat Line that is 10-Karat"

Look for

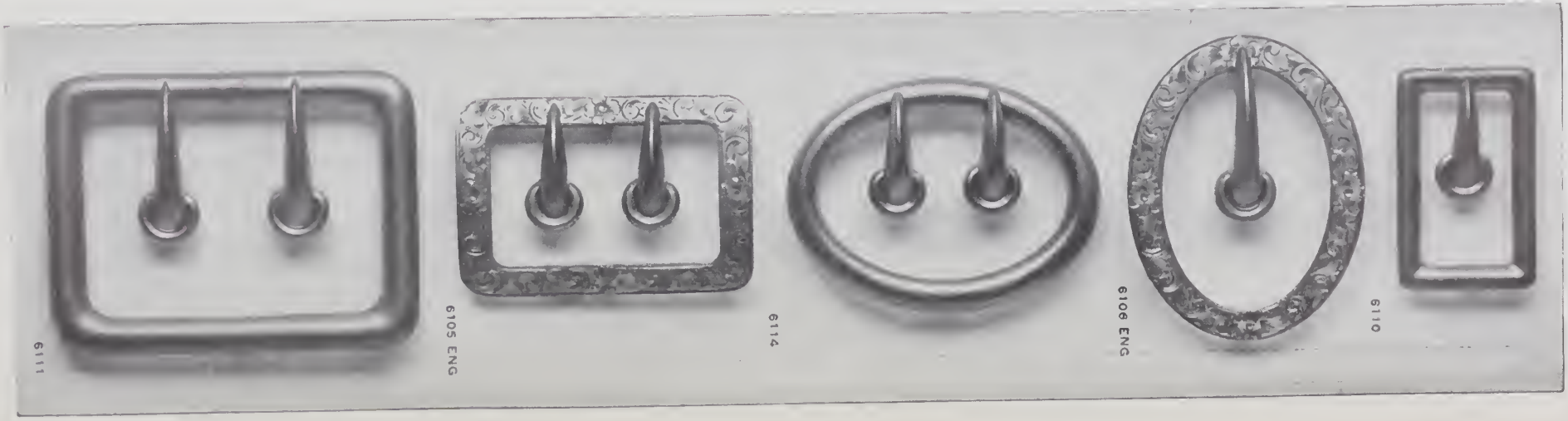
This Trade-Mark

THE KELLER JEWELRY MFG. CO.

Manufacturers of Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Veil Pins, Waist Sets, Crosses, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains, Pendants

FACTORY: 251 N. J. R. R. Ave., Newark, N. J.

64 NASSAU STREET, NEW YORK



TO THE TRADE:

"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

CANTON, OHIO.

POINTER No. 128

WE OFFER YOU

The Direct Route to Prosperity

THE LETTER UNDER THE PICTURE TELLS WHAT OUR SYSTEM WILL DO FOR YOU



STORE OF THE RANGE JEWELRY COMPANY, TRENTON, MO.

(COPY OF ORIGINAL LETTER)

Trenton, Mo., Feb. 28th, 1910.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:-

We do not hesitate in saying your catalog proposition is the best Christmas advertising we have. It not only creates new business, but holds our old customers at Christmas time. Last year was the best year we ever had and cannot help but think our Sixth Annual Catalog was responsible for a great deal of the business.

Yours very sincerely,
THE RANGE JEWELRY CO.

Write Us To-day for Particulars Regarding our System

We deal only with the Legitimate Jeweler and as a rule sell but one in a city

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO


the Crowning Glory of an & Ring
OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE
NEW YORK
103 STATE ST
CHICAGO

RESENT SLEDGE HAMMER METHODS

BLACKSMITHS should have a monopoly of the Sledge Hammer; it is out of place in the jewelry trade.

The hammer is a good instrument for driving a spike, but a poor one for driving a Man. In fact men—real MEN—refuse to be driven at all. They *resent coercion.*

This Company approaches the trade in a totally different attitude. In selling

Wadsworth Watch Cases

the appeal is made simply to the Good Judgment, the Natural Requirements and the Best Interests of dealers. In a word, the keynote is MERIT. And it is the trade's appreciation of this that spells Success!

Such being the case, the business enjoys a HEALTHY growth, an HONORABLE growth and a STEADY growth—without the Sledge Hammer.

"Winning on Merit Alone"

THE WADSWORTH WATCH CASE CO.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience

TO-DAY

we are all fishing for business and you, MR. DEALER, ca get watch business by using good, reliable watch cases wit fresh, up-to-date patterns and patiently fishing in the pool c high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the bes value, commensurate with the price, of any cases on th market.

PERFECTION

in color and finish, with handsome hand-engraved pattern not only up-to-date, but really AHEAD OF THE TIME have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICI
37 and 39 Maiden La

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.
Always in Red

SIMILARITY IN MODELING

¶ It is by no means unlikely that you will find in many stocks *similarity* of modeling in Brooches, such as the shape or general outline, but the similarity will *end* there. In no other shop can you duplicate the remarkably careful attention to details exhibited in Diamond Brooches of our productions, and which, collectively, spell finish.

¶ Such will be the standard of our enormous line of Brooches to be shown at our coming EIGHTH ANNUAL EXHIBITION, which will be held at our offices from *August 29th to September 4th, inclusive.*

POWERS AND MAYER

8-14 West 38th Street (Murray Hill Building), Adjoining Fifth Avenue
NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Sarbhati Straat 32

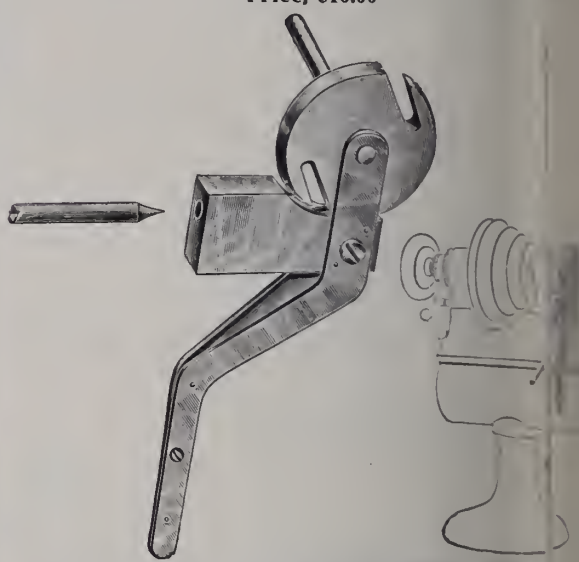
CABLE ADDRESS "ON TOP," LONDON

ECHARCO IMPROVED WATCH GLASS CABINET, No. 5



The NEW FEATURES of this Cabinet are the SKEL O DRAWERS, making an accumulation of dust and chips imp b and the very easily read LABELS of white celluloid on the w fronts. The Cabinet has nine drawers, giving 1,632 spaces. t 29½" high, 24" wide and 13" deep. The construction of d e arrangement of partitions to economize space and weight, a novel method of showing contents on the drawer pulls are al and practical ideas and very well carried out. The Cabinet i of oak and finely finished, and is the lightest and strongest c the market. Spaces are provided for the small sizes of L and Genevas, and for Antiques, which no other Cabinet p for, making it the most complete and convenient Cabinet ever to the trade.

Price, $16.00



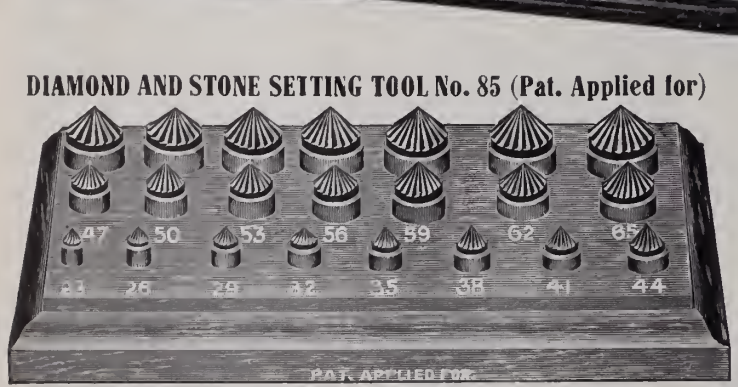
PEGWOOD SHARPENER, No.

A new attachment, designed for use on a watchmaker's l which sharpens pegwood to a hair point without breaking, a the same time gives the point the proper concave shape. Th is held in the lathe by an arbor fitting into a regular wire ch a shown in the illustration, being steadied by the rest shown. h stick of pegwood is rotated by hand while the tool is revolv the lathe, producing a fine, long, flexible point. With this to watchmaker can prepare enough pegwood for a day's or a w work in a few moments, and have every piece uniformly and sharpened.

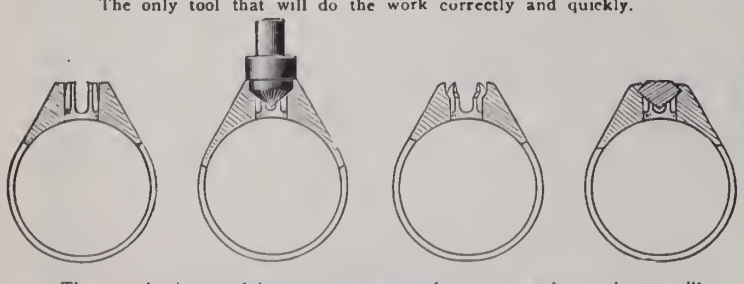
The tool is mechanically perfect, made of the best mater durable and cannot get out of order. For sharpening the cutte use of a fine Arkansas oil stone slip is necessary. Coarser abr es should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

Bushing with Screw in Pendant Hole.

Pat. Applied for.



(8 times actual size)

THREADED PENDANT SCREW HOLE BUSHING, No. 3

Made in Brass for 18, 16, 6 and 0s Lever Set Cases, and in German Silver for 2, 3, 4 and 5 oz. cases

Cut shows watch case pendant with pendant screw hole bu g inserted and also screw, and shows repair as it looks when comple

DIRECTIONS.—Ream hole to size of bushing, then place p ant screw bushing in hole and place pendant with bushing on a r as illustrated above, and with a centering punch force over e edge of bushing and then put in screw and repair is made.

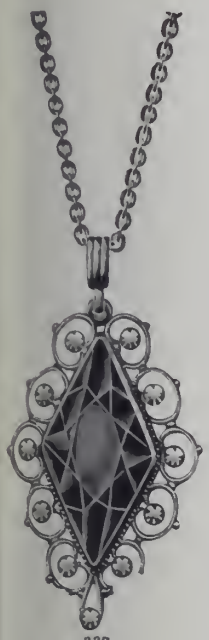
No need of soldering up or plugging up of damaged pen t screw holes and damaging the pendant and case as well

Every watchmaker knows how difficult it is to repair a pen t screw hole after the screw is pulled out, due to bending and rus g of the screws. This outfit makes a quick and good job.

Put up 1 dozen assorted Bushings and 1 dozen assor d Screws to match in a Brass Box..... 1

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor**





832



838



334





329



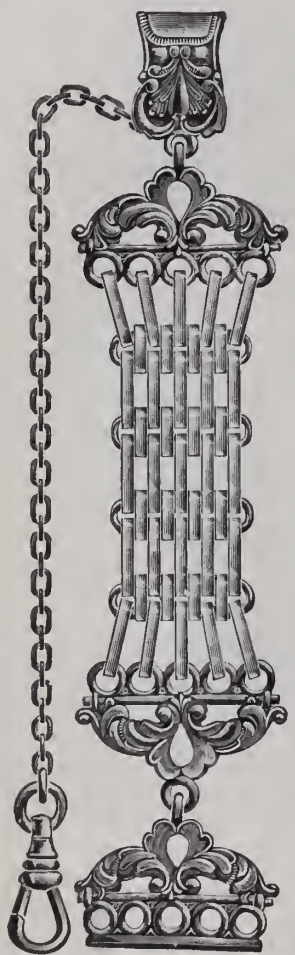
335

FONTNEAU & COOK CO.

Factory, Attleboro, Mass.

NEW YORK 15 Maiden Lane

CHICAGO, 1203 Heyworth Building



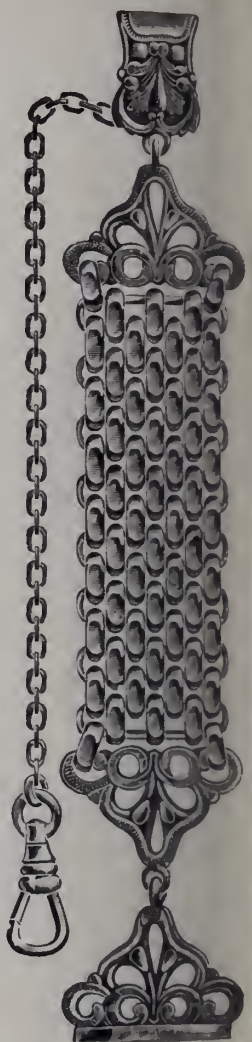
No. F 305/270



No. A 76



No. A 79



No. F 307 242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Metal Fobs for Summer Wear
Bassett's 10 Karat Line

There is a pro=nced and wing warm-ther demand o metal fobs of gd quality, at-tive design and per workman-sh.

Bassett 10K a gold-filled fobs sfactorily meet al the above re-qements. They a painstakingly mle, are posi-tely right in q lity and price a are **live sel-le.**

Especially is t true of the le new patterns he shown.

Write for more rmation about ou line.



The Bassett Jewelry Co.

Manufacturers of Fine Gold Jewelry and Plated Chains

Aborn and Mason Sts., Providence, R. I.

ew York Office, 37 Maiden Lane

Minneapolis Office, 1116 Lumber Exchange

Chicago Office, 510 Columbus Bldg.

EVERYTHING IN LOCKETS

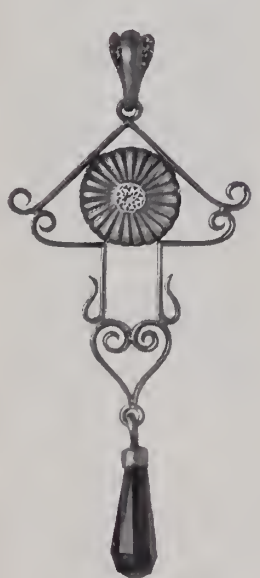
MAKERS AND ORIGINATORS OF

The New Pendant Locket

PATENT APPLIED FOR

Our aim has always been to lead in the manufacture of new ideas. Here is the result of our latest attempt.











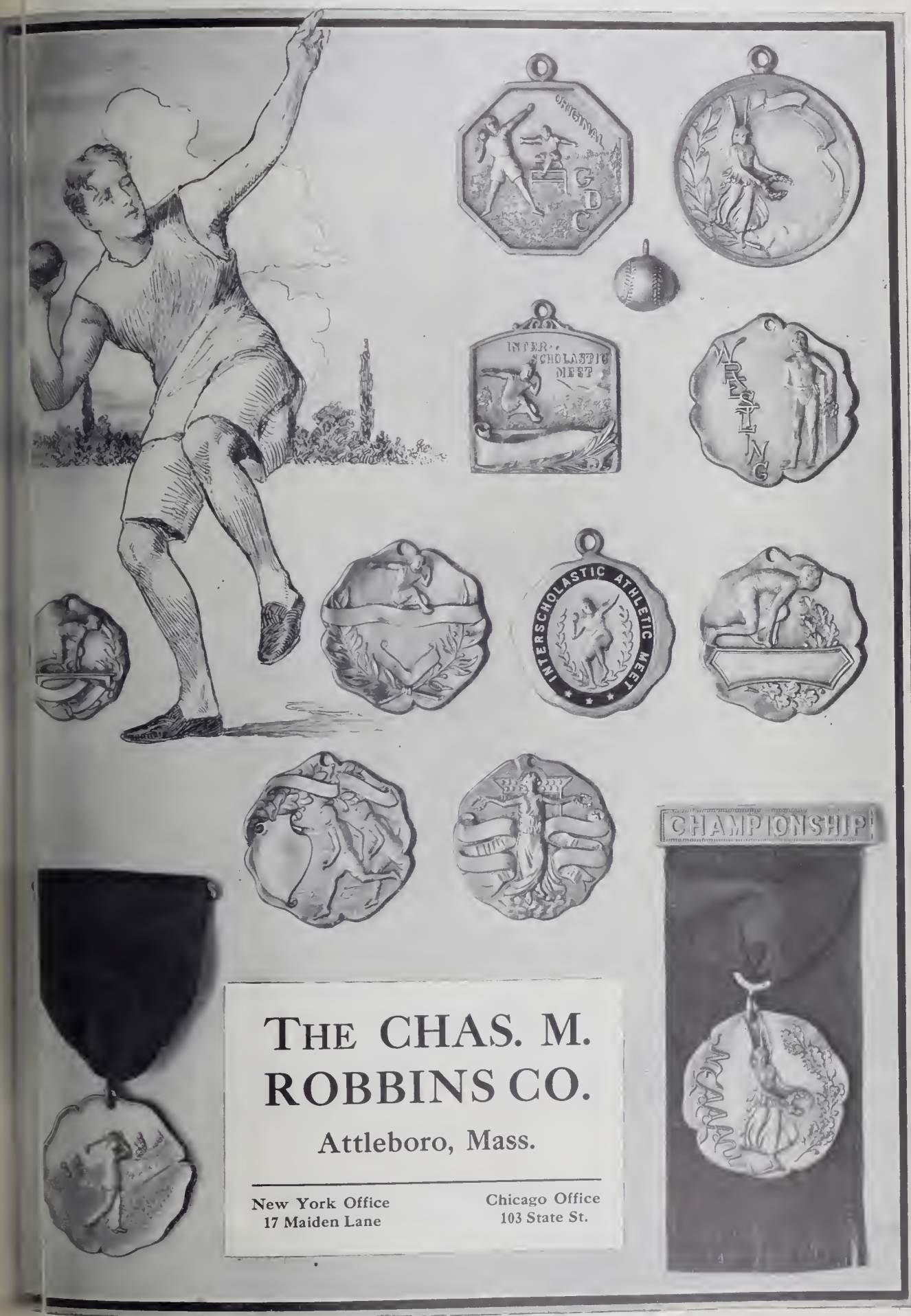
S. K. MERRILL COMPANY

LOCKET MAKERS

SOLD TO JOBBERS ONLY

NEW YORK OFFICE
15-17-19 MAIDEN LANE

Main Office and Factory
PROVIDENCE, R. I.



THE CHAS. M. ROBBINS CO.

Attleboro, Mass.

New York Office
17 Maiden Lane

Chicago Office
103 State St.



KARNAK BRASS

A MODERN APPLICATION OF ANCIENT EGYPTIAN ART

75 New and Exclusive Designs Added to this Unique Line 75

Without Question the Most Extensive and Popular Selling Line of Art Brass on the Market To-day

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Upon Request We Will Send Our Photographic Catalog by Express Prepaid

Free { Cuts and Copy for Newspaper Advertising. Booklets for Distribution to your Customers. } **Free**

A Full Line of Karnak Brass on Display at our New York Office, 409 Broadway, also Hand Hammered Copper and Brass Goods, Silver Plated Hollow and Flatware, Gold Plated Novelties, Clocks, Jewel Boxes, Etc.

Originated by

THE BENEDICT MFG. CO.

East Syracuse, N. Y.

COOKING EN CASSEROLE is a FASCINATION to the MODERN HOUSEKEEPER

Make a selection from this line of acknowledged
PAIRPOINT QUALITY IDEAS

SILVER PLATE



CUT GLASS

THE PAIRPOINT CORPORATION

NEW BEDFORD, MASS.

Photograph Book of Our Complete Line sent to the Trade on application

Dept. D

BRANCHES NEW YORK - 38 Murray Street
MONTREAL - 485 St. Catherine Street west
SAN FRANCISCO - 717 Market Street



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two millio have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bag

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it stil more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** othe **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Stree
Chicago



Cut Glass in Rich Designs

Our Cut Glass is artistic and is skillfully and honestly cut. We invite the attention of the trade to the many new designs shown at our warerooms, where also may be found

STERLING SILVER
SILVER PLATE
SILVER INLAID
and SILVER DEPOSIT

The display is the greatest of its kind in the world, surpassing that usually made at industrial expositions, the number of our producing plants making possible the great variety.

We invite the out-of-town dealer when in this city to make his headquarters at our warerooms. No dealer should miss the opportunity to inspect our wares.

International Silver Company

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.

ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
WILCOX & EVERTSEN.

THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



A page from our Laurel Catalogue

Illustrations Three-Fourths Actual Size

No. 76 Sugar Spoon No. 44 Coffee Spoon No. 46 Cream Ladle No. 36 Bouillon Spoon

FRANK W. SMITH COMPANY, Gardner, Mass.

Manufacturers of Sterling Silverware

A Beaut Patter and a Decid Succe

Prices That Mean More Profit For You.

Our new policy of selling you direct by mail eliminates the heavy expense incidental to the old method of selling through salesmen. It permits us to mark our entire line at prices based on the manufacturing cost alone. You can buy from 15% to 20% below former prices. We show here

Convincing Examples of Value.

These prices are representative of the actual difference in cost to you, between our new prices and the old listing.

No.	DESCRIPTION	Old Price	New Price
3094	Compote Sterling, good weight, 11 in. wide, 5¾ in. high	$30.00	$25.50
3011	Twinbottle, Sterling top, 5½ in. high - - -	2.75	2.25
3228	Sandwich Tray, Sterling applied border, 11 in. diam. -	20.00	16.50
53	Lemon dish deposit ware, 6 in. diam. - - - -	1.38	1.00
102	Sherbet glass deposit ware, scroll design, very popular -	$12 doz.	$10 doz.
200	Plateau deposit ware, 4 in. diam. - - - -	1.25	1.00

The Quality Is Unchanged

by these price revisions. We maintain the high excellence of Woodside Silverware. Individuality of our design and its development by skilled artisans is shown in every piece.

Our Spring Catalogue is the most valuable business book you can receive. Get your name on our mailing list. Write for it to-day and

CHOOSE MORE GOODS FOR THE SAME THE SAME GOODS FOR LESS **MONEY**

Woodside Sterling Company

170 Broadway NEW YORK

Large Line of New Loving and Prize Cups



A magnificent new line of Prize and Loving Cups, in Silver Plate, Copper and Bronze, which we have just placed on the market will enable the trade to take profitable advantage of the now universal "Cup" fad.

These cups are distinctive in style, original in design, rich and artistic, yet so moderate in price as to insure a fine profit.

There's prestige and publicity as well as profit for the jeweler furnishing these goods. See our line and know our prices before selecting your cup stock.

POOLE SILVER CO.

TAUNTON, MASS.

Manufacturers of Finest Quality of Electro-Plate

New York Office: 1 West 34th St.

Refinement of Design and a High Standard of Mechanical Execution are notable in ye Monticello. The bridal season is at hand.



SALESMAN WANTED

Our Southern Representative has been obliged to retire on account of illness.

WE NEED A FIRST CLASS MAN

familiar with the territory, to cover Virginia, Maryland, North Carolina, South Carolina, Georgia, Florida, Alabama, Mississippi, Louisiana, Tennessee and Kentucky

ON COMMISSION

Would have no objection to man carrying kindred line.

APPLY AT ONCE

Give references and experience.

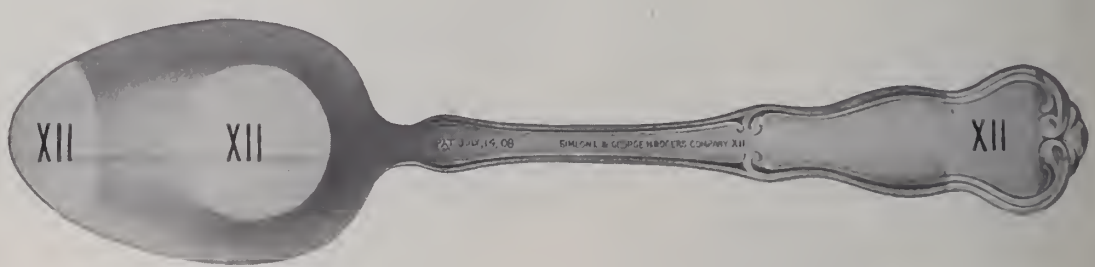
ROGERS, LUNT & BOWLEN CO., Silversmiths, Greenfield, Mass.

50%
MORE SALABLE
Because 50% More Durable

Every time you sell Simeon L. & George H. Rogers Company's XII Sectional Process Silver-Plated Flat Ware, you secure a permanent customer who will bring new trade.

Admiration makes the sale. Satisfaction makes him tell his friends and come back with repeated orders.

The selling is easy. Our designs are the finest product of the silversmith's art and skill. Our name guarantees satisfaction—it marks the best in silver-plated ware.



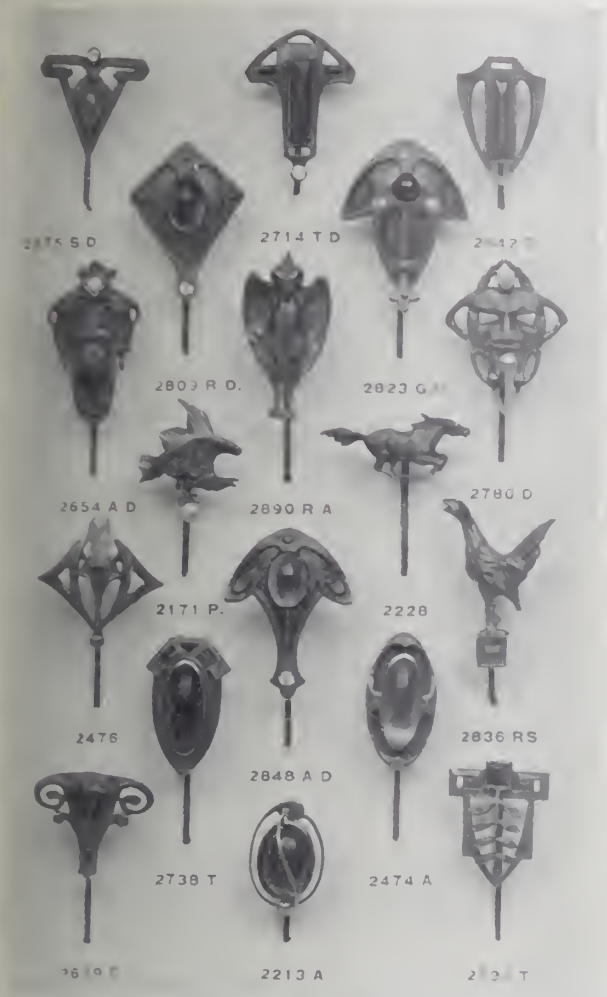
All our standard forks and spoons are reenforced at the parts most exposed to wear, marked XII, with a triple deposit of silver that more than doubles their service.

We know that our line is the best wearing and gives the best satisfaction of any plated ware on the market. A trial order will convince you. Write for our latest catalogue.

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



HERE'S THE VERY LATEST WORD IN **SCARF PINS.**

NEW AND EXCLUSIVE DESIGNS THAT APPEAL TO THE MAN OF GOOD TASTE. THE QUALITY IS GUARANTEED BY THE FACT THAT THEY ARE—

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¶ There's not a single commonplace scarf pin in the Krementz line, which is full of good sellers and merits the consideration of the trade.

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¶ This article, useful and elegant, appeals strongly to people of refined taste. Its ornamental and practical features make it a ready seller. Retail Jewelers find it to be a profitable part of their stock.

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¶ Made in Silver Plate or Old Brass with Dark-Finished Oak Bottom and Top.

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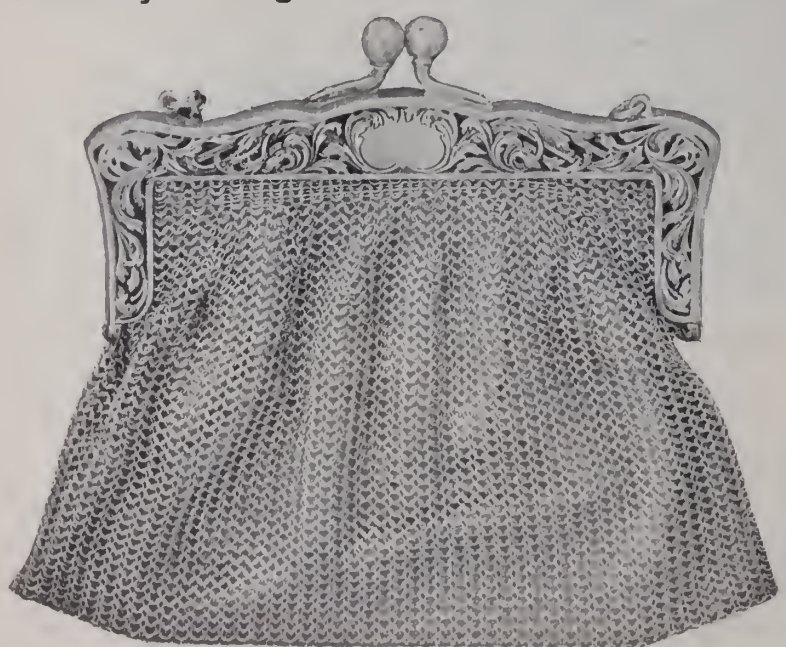
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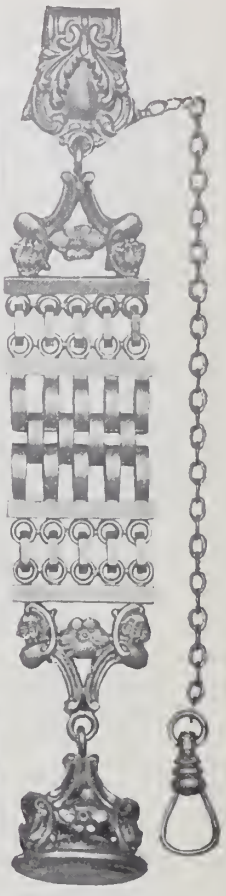
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MARATHON


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G369

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In fact we are acknowledged leaders in every form of 10-K Jewelry. Our leadership is undisputed. For 40 years we have been directing our best efforts towards the production of 10-K Jewelry. Never were our lines more complete and attractive than at present.

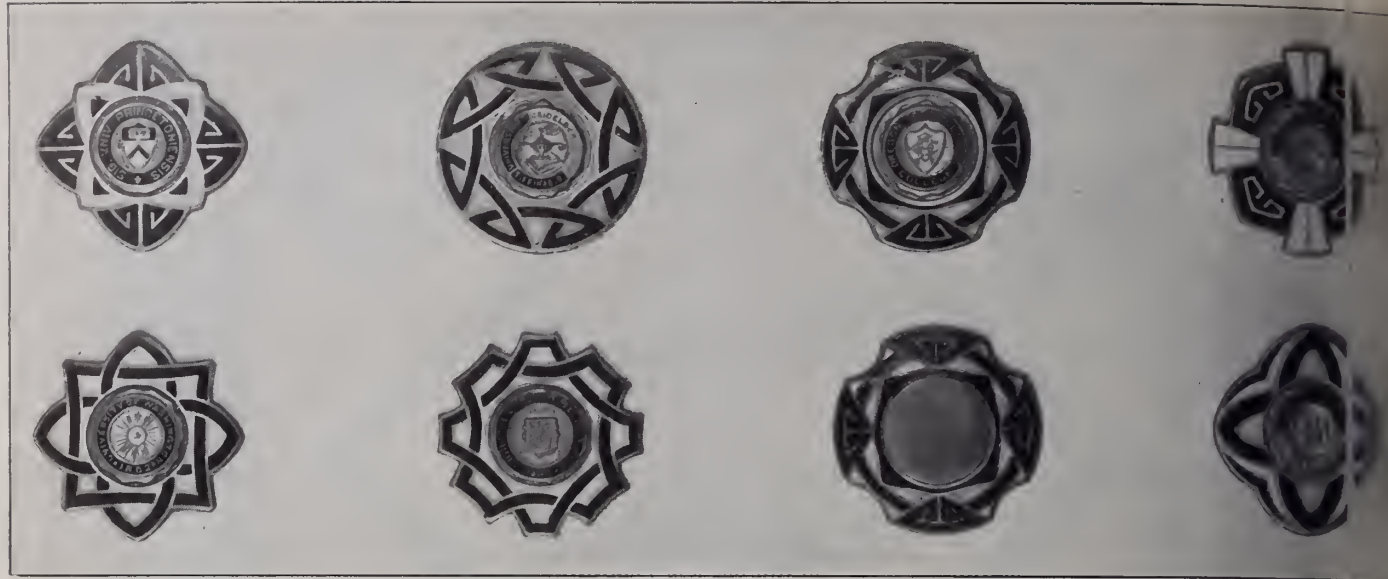
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ALL NEW DESIGNS for COLLEGE and HIGH SCHOOL TRADE. Can also be used without seal, and if desired monograms can be engraved in place of seal.

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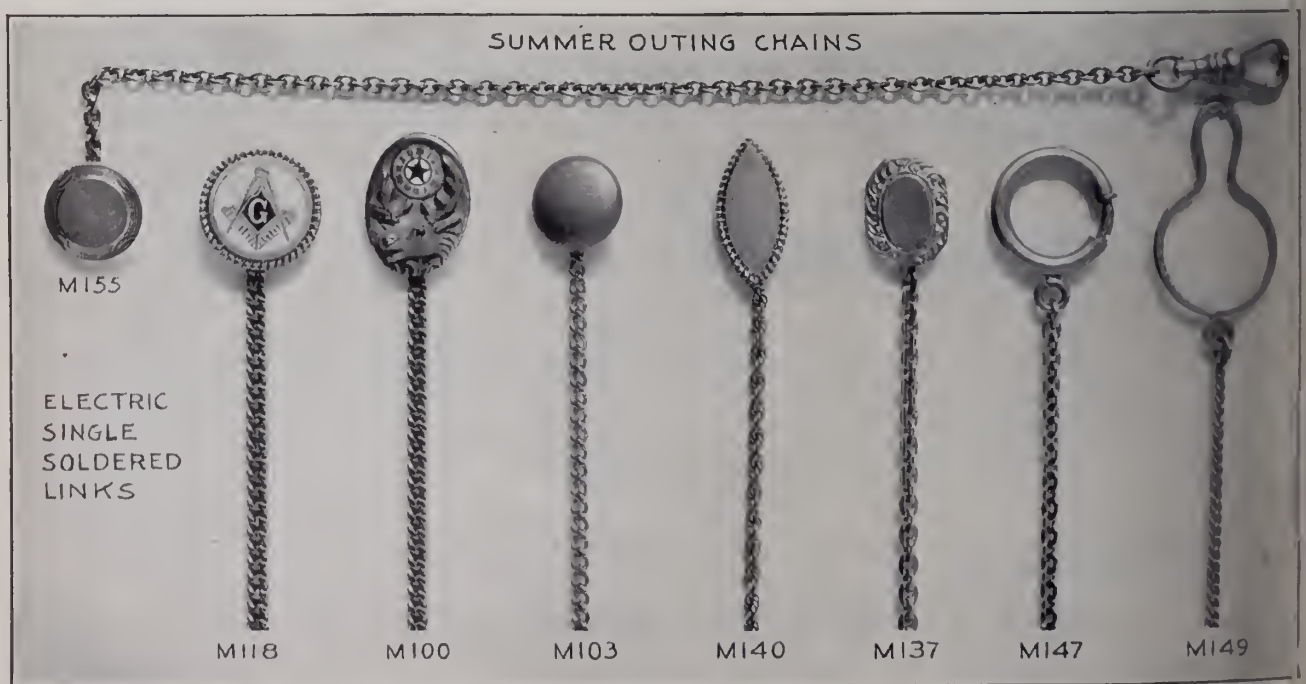
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NEVER OLD! EVER NEW! ORDER BY NUMBER, OF YOUR JOBBER

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Merely stamping "SOLIDARITY" on the *inside* of our cases did not do it.

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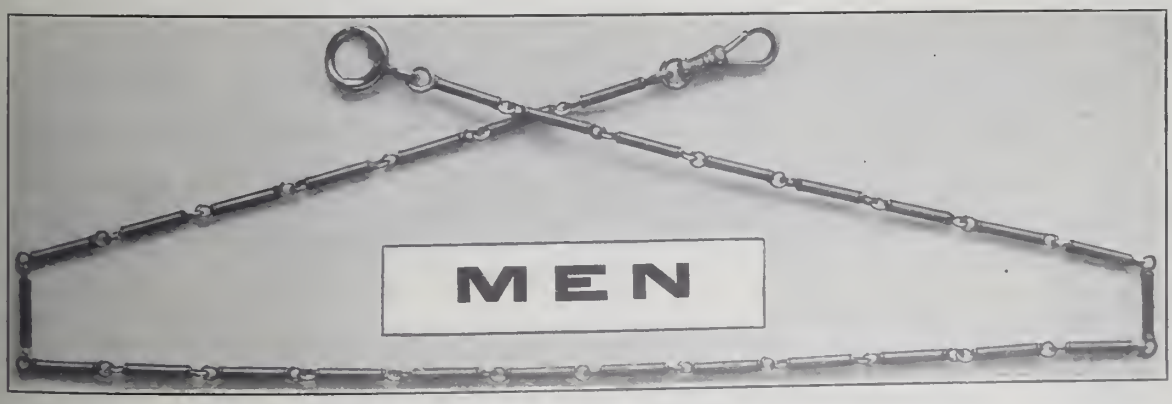
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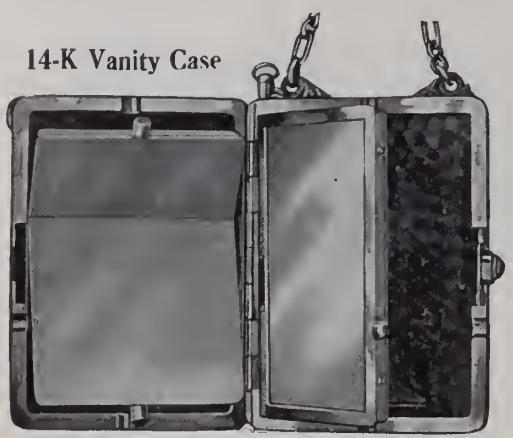
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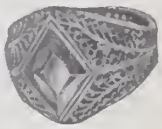
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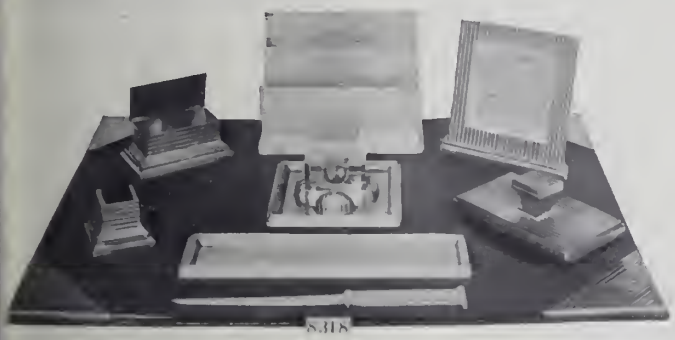
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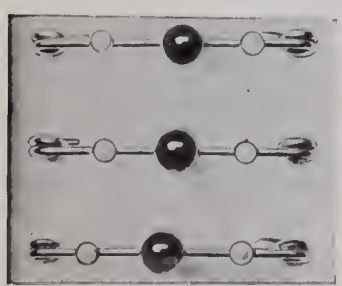
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Diamonds Recut, Repaired and Improved

40 John Street NEW YORK

Our Jewel Pins

ARE LEADERS FOR UP-TO-DATE JEWELERS



Three to a Set, $24.00 Gross.

Four to a Set, One Bar Pin and Three Jewel Pins, $36.00 Gross.

TERMS 10% CASH OR 4 MOS. NET

The sets are absolutely guaranteed, are copies of the highest grade pins and are made in Jade and Lapis centers. Write for samples which will be sent subject to your approval.

Newark Jewelry Company

MANUFACTURERS OF SPECIALTIES

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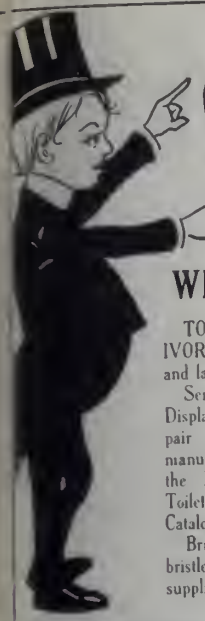
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In All Sizes—All Styles of Mesh—Platinum—18 and 14-K Gold—Sterling Silver



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TORTOISE SHELL-IVORY-PEARL-JET goods and lans promptly.

Send for our Embossed Display Card for your Repair Department. We manufacture "BURMAH," the New Parisian Ivory Toilet Ware. Illustrated Catalogue on application.

Brushes of all kinds re-bristled and new mirrors supplied.

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BLACK JEWELRY

OF ALL DESCRIPTIONS

A complete line of

JET NECK and GUARD CHAINS

In dull, bright and faceted finish. All beads strung on heavy foxtail chain, with plated or gold mountings.

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Successor to G. P. Granbery

2 and 4 Maiden Lane, New York City

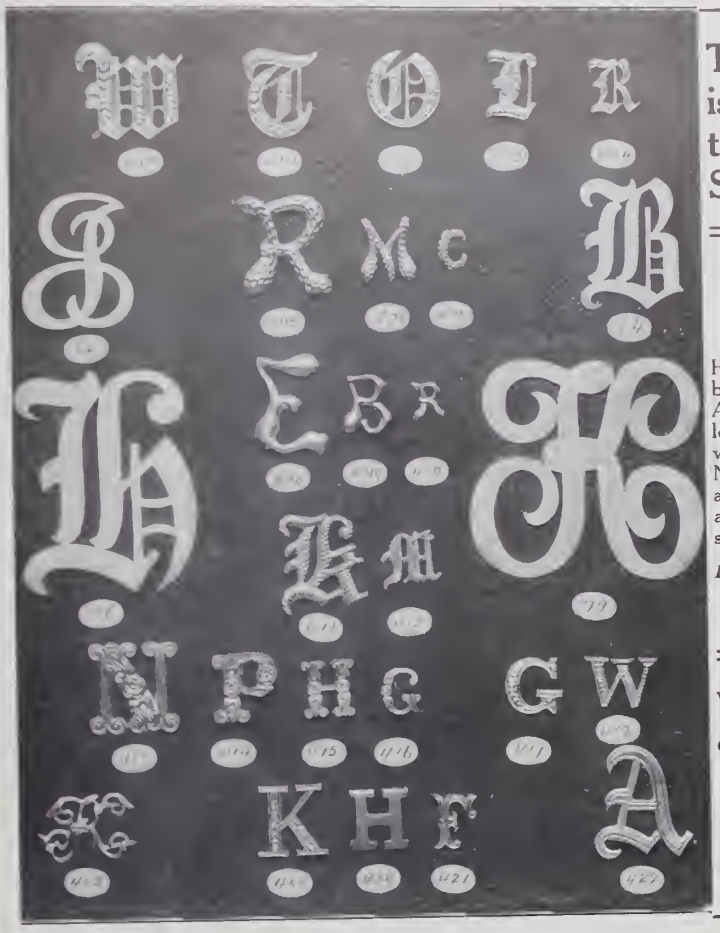
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This Plate is One-Half the Actual Size

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The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net;
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Our 1910 Line is the best we have ever shown

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TRADE R MARK **C. F. Rumpp & Sons**

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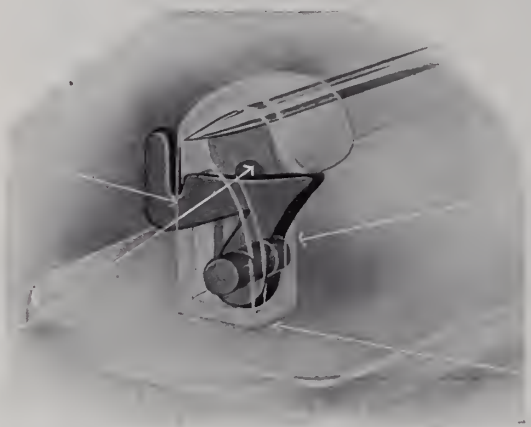
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THE BLANCARD CATCH

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THE CATCH THAT CATCHES AND STAYS CAUGHT

Our NEW SMALL SIZE is adaptable for Handy Pins. It SETS CLOSE to the work.

Send for Sample!

Now in Use by the Leading Manufacturers

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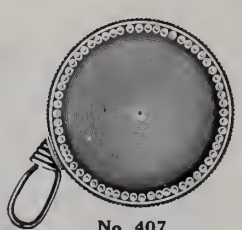
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Our complete shop under the charge of experienced men can repair or MAKE ANY JEWELRY at the SHORTEST POSSIBLE NOTICE EVERYTHING in the jewelry line repaired and refinished. Stones of all kinds. Gun Metal finishing. It Must Be Good if done by

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ENGRAVING: the GOOD KIND. 51-53 Maiden Lane, New York

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DESIGNS for STERLING and PLATED FLAT and HOLLOW WARES : : :

ON HAND AND TO ORDER

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7 IN 1

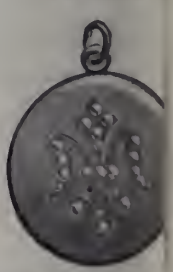
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This is a splendid novelty that is easily sold.



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Three different finishes and stone set. Two and three finishes on each locket. Very effective

Write to Us About These Novelties

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NEW YORK, 180 Broadway SAMPLES ONLY CHICAGO 704 Heyworth



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to thoroughly overhaul all branches of your business and bring any department which has fallen behind up to the standard.

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and see that you are fully supplied with our **Salable Line of Pins, Buttons and Charms.**

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Now a craze

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Not only new but particularly attractive



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Manufacturing Jewelers
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Jewelry

We are offering the trade a line of Chantecler Jewelry Novelties in which the popular idea appears at its best.

Ask your Jobber or send postal and we will tell you where to get them.



456/3

plated line of Lockets
nd Cuff Pins that has stood
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BEATRICE

Our new line is replete with new designs, and the quality of our goods is still guaranteed.

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ATRICE
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Link Buttons,
Hair Barrettes,
Heart Charms,

Ear Screws,
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Cameos in
Brooches,
Belt Pins,
Scarf Pins
and
Stick Pins

E. L. SPENCER CO.

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Trade-Mark

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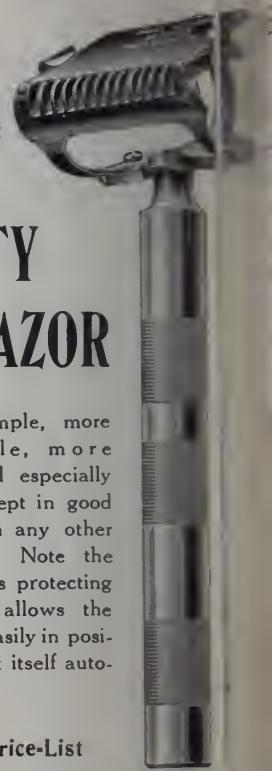
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Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NU
for ear studs, sca pins etc



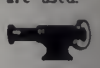
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for unpierced ears.





Open. Closed.

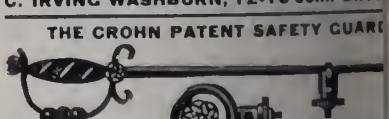
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For Brooches. Can be applied any work where pin t wo are used.



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For Scarf Pins, Studs and c Pins. The most practical an adjustable one invented. Price, $1.50 per d . F by all wholesale jewelers and material h s. S by mail, 25c.; in 10k. gold, $1.00; 14k., $1.2 M CR Maker and Inventor, 48 and 50 Maiden Lane, New Y

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SAFETY

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The
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used by us for over 20 years has the **Beautiful Bluish White** color of Genuine Platinum and is absolutely
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Large Variety Novel Styles
Ask Your Jobber For Our Goods



PROVIDENCE STOCK CO.
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PATENT PENDING.
Cloth Brush and Hat Brush—Engraved—Sterling Silver Backs
About Three-eighths Actual Size

Travelers' Thin-Model Brushes

Are Rapidly Superseding the Old Style, Thick Clumsy Clothes Brushes and Whisk-Brooms!

At home, at the office, in the traveling bag, in the automobile—everywhere there is a place for a brush, the Travelers' thin-model is finding its way. Does all any brush can do—is handsomer than any other and takes up almost no room at all.

IS THE TRAVELERS' ON SALE AT YOUR LEATHER GOODS DEPARTMENT?

Cased in leather envelopes, singly or in pairs, cloth and velvet brush together. Backs of Ebony, French Ivory, Coco-Bola and Imitation Shell.
Complete price list upon request. Single brushes, cased, from $10.50 per dozen upwards.

☞ Our Latest Thin-Model Brush with Sterling Silver Back, Plain, and Six Beautifully Engraved Patterns.

The Travelers' Garment Hanger Flat Iron and Shoe Horn

Tilden-Thurber Co.
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High Grade Novelties for the Best Stores

★ To The Jobbing Trade ★

Our Fall Line Ready April 20

S. & B. Lederer Company

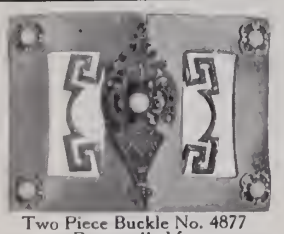
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CONNECTED WITH NO OTHER CONCERN

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Two Piece Buckle No. 4877
Pat. applied for

The above illustration shows one of our new ideas. This buckle is fitted with a device which admits of its being attached to the belt without sewing.

Original and Exclusive Designs in Gold Filled and Plated Jewelry

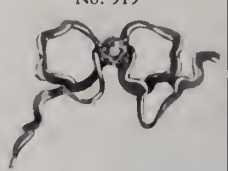
¶ This concern consists of some of North Attleboro's most expert workmen. Its object is to give satisfaction to the jobbing trade, by furnishing goods not copied from other lines. Our motto is

"Originality and a Square Deal for the Jobber."

¶ We court a critical examination and comparison of our line with others. It consists of



No. 919



No. 996
Two of our new designs in collar pins

SASH PINS
LOCKETS
SCARF PINS

PENDANTS
BRACELETS
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COLLAR PINS
BUCKLES

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Third Edition

Workshop Notes

FOR

Jewelers and Watchmakers

100 Pages New Matter
Containing 300 Pages (size 7½x10⅛ inches)
Bound in Cloth, Stiff Covers

A collection of the latest practical rec... on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments...

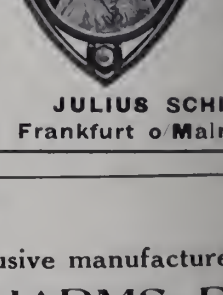
This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

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State exactly the size desired.

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was the beginning of our career as exclusive manufacturers of

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Rings that are Right

No better or more salable line on the market. Let us send you a selection.

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are all guaranteed sellers and the best value of any line made. ¶ Send for selection.

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have a feature. Ask us to tell you about it.



POPULAR PRICED 10 KARAT AND 14 KARAT JEWELRY

On May 1st, we will remove to LARGER QUARTERS at 88-90 GOLD STREET

(HEALY BUILDING)

MILTON L. ERNST

12 DUTCH STREET, NEW YORK

TO THE JOBBING TRADE ONLY



Novelties Which Sell!

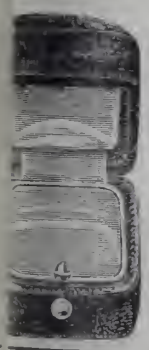
Have you seen our line of Necklaces, Pendants, La Vallieres, Lorgnette Chains, Hatpins, Buckles, Brooches, Hairpins, Combs, Barrettes, etc., in Silver, Plated, Gun Metal and Jet? If not—why not?

We also carry a complete assortment of Fishskin Pearl Collars mounted on Gold, Silver and Plated Bars, and single strings in all sizes and qualities. We will remount your own pearls at a moderate charge.

Selections sent upon request to all reliable dealers.

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Fancy Platforms and Blocks for Window Display
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Boxes for Silverware, Manicure and Toilet Sets
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Silverware Chests in all combinations
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ARREAUD & GRISER

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LAPIDARIES PRECIOUS STONES

EMS in Unique Cuttings



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

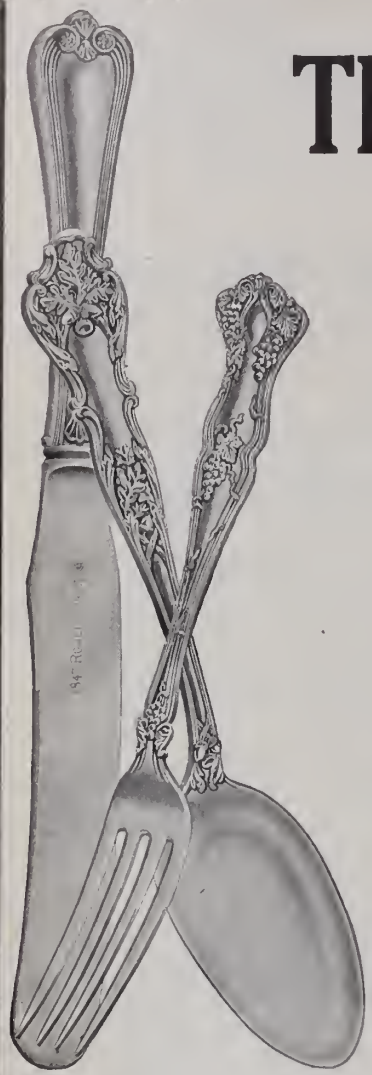
Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland.





The 1847 Girl in Colors

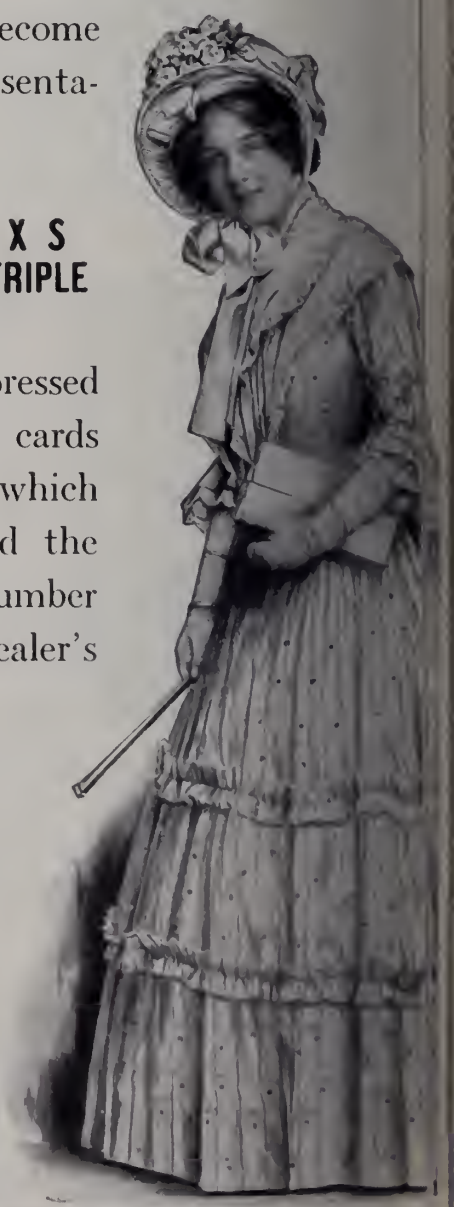
"The 1847 Girl," in colors, occupied the back cover of the Youth's Companion's Easter Number—the same position as, earlier in the season, she occupied in the Ladies' Home Journal.

Later she will appear in a similar position, in colors, in Vogue and other prominent publications. Other leading magazines have presented her in black and white.

Magazine readers have become familiar with this fair representative of

1847 ROGERS BROS. X S TRIPLE

and have been favorably impressed by her. We have had printed a supply of post cards with "The 1847 Girl," in the same colors in which she appeared in the Ladies' Home Journal and the Youth's Companion, and will send a reasonable number of these, free of charge and imprinted with dealer's name to anyone handling the 1847 Rogers Bros. line. The association in your customers' minds between our advertisements and "The 1847 Girl" post card will serve to identify the ware with your store.



Meriden Britannia Co.

(International Silver Co., Successor)

MERIDEN, CONNECTICUT

NEW YORK CHICAGO SAN FRANCISCO

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

LX. WEDNESDAY, APRIL 6, 1910. No. 10.

Diamond Cross in Easter Display of Chicago Jeweler.

center of attraction in this year's aster display at Peacock's, Chicago, diamond cross, 13 inches long and hes in width. It was composed of nes, varying in weight from one- to 2⅝ carats. The entire weight 9⅜ + 1/32 carats, and the retail value of the stones was placed at $100,000.

Contrary to the usual custom, this piece was not on exhibition in the show window, as experience proved that displays of this nature cause so much attention that the traffic is impeded on State St., and therefore it was thought best to exhibit the piece inside of the store.

A photograph showing the actual size of the cross was exhibited in one of the show windows, and all those who were interested in seeing the article itself were invited to step inside.



DIAMOND CROSS, COMPOSED OF 559 GEMS, EXHIBITED BY A CHICAGO FIRM.

Beautiful Gold Chalice, Paten and Ciborium Made by a Boston (Mass.) Jewelry House for a Church of that City.

THE goldsmith's art, so lavishly supported and encouraged in the Middle Ages by the Church, suffered from lack of support during many more recent generations, when tawdry imitations and glaringly thoughtless designs and inferior materials were put forth. It is therefore refreshing in the present day to note an ever increasing demand for fitness and perfection in design and execution of the ornaments and sacred vessels for church use, and devout generosity supplying the means for the production of lasting memorials and gifts in a thoroughly artistic form.

To Bigelow, Kennard & Co., Boston, Mass., has been entrusted the work of designing and executing in solid gold a chalice, paten and ciborium for the Church of the Immaculate Conception, Boston. The firm's artists suggested, and the donor accepted, designs of purest Gothic form. The illustration on the first page of this issue conveys more accurately than any description the successful effort for perfection in design and workmanship.

The cup of both chalice and ciborium rests in a separate cuplike supporter, perforated and heavily chased and engraved by a master hand. The stems and bases show heavy raised and applied work, every part of which attests the studied application of Gothic art to the subject in hand.

The value may be very easily apprehended when it is known that the chalice weighs 13 ounces 12 pennyweights six grains; the paten four ounces, 13 pennyweights, and the ciborium 21 ounces 16 pennyweights 18 grains, and that over three months' labor by artist artisans was consumed in their production.

Frank T. Mitchell, Marshall, Mo., Goes Into Voluntary Bankruptcy.

MARSHALL, Mo., March 30.—A voluntary petition in bankruptcy was recently filed in the United States Court by Frank T. Mitchell, a local jeweler.

Mr. Mitchell is well known in the jewelry business here having been in it since his boyhood. The business which he ran was established by his father, George Mitchell, in the early '70's, and when the latter died in 1900 Frank Mitchell succeeded and continued alone. In 1907 he moved to Marshall and then to Higginsville, and later returned to this town.

His principal indebtedness is said to be in Chicago and New York.



3228. Larter Automatic Vest Button. Mother-of pearl, whole pearl center, with gold bezel edge.



2636 M... Lo... L... Wh... a n d ... turned ...

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3291E. 14K Locket. Engine turned



1855. Ladies' Ring with Amethyst, Topaz-Lapis, Turquoise Matrix.

English Silversmithing; Its History and Development.

By W. W. Watts, F.S.A., Keeper of the Plate at the Kensington Museum, London.

s not proposed to deal with the subect so much from the technical standas from the historical, for in order nderstand the development of the hisof any art one ought to know someot the history of the country in n the art was practised. And not only it necessary to know history of a par ar form, but of almost every form—thing about the political history, the s phases through which the country passed, the ecclesiastical, civil, and so history. The influences from without ell as within the country must also emembered. There are a great many nces which have a bearing on the ry of an art—geographical position and tic conditions left their mark. These rks are particularly true of the his of the silversmith's art in Britain rule the art flourished in time of , and in time of war lost what ground d gained. There were curious excep to this in the case of almost every try. In Britain they knew a good deal t the art and how it had been prac for the last six centuries.

1180 there was in London a Guild of smiths, which had its quarters in Pos Lane, Goldsmiths Row, and was after ds granted a charter by Edward III. charter ordered that all silver plate t be sold in the street of Cheap or g's Exchange, "and that publicly," so it might be ascertained whether the rs had come by it honestly. A further ct was to insure its being of good ity. The Guild was a most powerful ority and attracted royal visitors. Up down the country, too, there were e guilds in towns like Newcastle, York, Exeter, while at St. Albans there was markable guild. In England, at present, e was a large amount of old English remaining, and the fact excited wonall the more because there had been so y causes for its disappearance. The try had passed through tremendous situdes, and wars had accounted for disappearance of a tremendous amount old and silver plate from the country. he Wars of the Roses were responsible the disappearance of a very large unt. So much disappeared, in fact, that as difficult to find much plate that dated er than 1500. Early in the 16th ury the Reformation, with its attendant ge and destruction, saw much of the taken by the State and a great deal t stolen by private persons. Another rtunate thing which accounted for the pearance of many beautiful pieces was habit of the Tudor monarchs of borng money. To supply what was wanted eat deal of plate was melted down. s they could not be replaced. Early he following century there was the l War, and Charles I., accounting for normous amount of plate being melted n. At one time 12 of the Oxford ges were contributing 1,610 pounds per c to be melted down, while the gentry and nobility added a further 700 pounds, while the Crown jewels were pawned. These facts only served to indicate to what a tremendously high pitch the art had attained.

Next came the Cromwellian period, when there was not much produced. Another reason for disappearance of plate was that in 1697 the Government offered good prices for silver to melt down and to be made into coin. Then there was what was called "the vagaries of fashion," and many owners got rid of some of their finest possessions. Instances occurred in which handsome collections were melted down and made into tankards. Corporations, too, had to sell plate in order to pay their debts, and, lastly, there came a change in domestic affairs, and with the advent of plate, spoons, and forks made of silver a lot of plate was melted down for conversion. For all that, however, it was surprising what a large amount of plate had come down to the present time.

The question was often asked as to whether the English craftsman had any real taste—any originality. There was always a tendency to decry their own productions, and yet when they came to look at the history of the art it was certain there were periods in which the English silversmith showed a great amount of originality. Every now and then in the periods a long way back the English silversmith showed himself capable of producing magnificent works of art. One thing he certainly had—the power to see and profit by what he saw. Whenever he came across anything good he seized whatever opportunity seemed to present itself.

In the 16th century the English craftsman was dominated by the German craftsman. There was a lot of communication with Germany at the time; a large number of Germans came to England, and they dominated the art so far as the silversmith was concerned. At the end of the 17th century, owing to political changes in France, a large number of craftsmen found their way to England, and their influence was more marked and more felt. In the second half of the 18th century there was a revival of the classical form, and the English craftsman profited by that, for he was willing to learn and take advantage of all opportunities. He boasted of this, and it was important to note that he did not know the limits as well as the possibilities presented. Sometimes, to show his great skill or emulate his foreign neighbors, he let himself go, and perhaps went too far, and forgot the particular value and meaning of his material.

One branch of the art was at one time the most important—the branch which produced wonderful objects for ecclesiastical use hundreds of years back. It was difficult to realize what must have been the wealth of the churches in mediæval times. There was not a parish church so poor as not to possess considerable plate, and the hundreds of inventories in existence made it difficult to realize the enormous wealth there must have been in the country. Dartford, for instance, in 1552, had crosses, candlesticks, censers, and boats, and pastoral staves weighing about 300 ounces—an ordinary parish church. There were many shrines, the resort of pilgrims, which were of a costly character. As showing the high pitch of the art in those days, an historian has paid a rather pretty compliment by saying "the workmanship exceeded the material." There were also the great possessions of the cathedrals. From Lincoln alone 2,621 ounces of gold and 4,285 ounces of silver were removed to the Tower. It was not difficult to imagine that the mediæval goldsmith was a busy person. But disappearance was effected in the 16th century, and only a few items remained. It was a melancholy thing to think that in the city of London the whole of the churches did not now possess more than three whole pieces of plate made in medieæval times.

Of mediæval chalices few remained, for about the middle of the 14th century there was a change of form. Some of those still in existence had been brought together in remarkable ways. One in the Kensington Museum was interesting from the fact that it was found as far off as Iceland, came down by Copenhagen and was not recognized until it reached London. Of pastoral staffs there were now only two of the period before the Restoration. Some people said these were French, but although they recalled the French art of the period, there was no real reason for supposing that they were not made in England.

When the Reformation came chalices were melted down and some were made into what had been described as the "faire and comely Communion cup." In many quarters chalices were melted down and put into new form—a form imported from Germany. The reason of this was not far to seek, because the then Archbishop of Canterbury was very fond of German people. The chalices were melted down and returned to their parishes in new form. Exeter, Bury St. Edmunds and Ipswich all had the same silversmith's mark, and in the case of some diocese it was evident there had been slavish adherence to what must have been a prescribed pattern. This type went on for about 200 years, though later there was a tendency to ornament introduced from Nuruburg, Venice and the East. In several places, however, in the 17th century there was an attempt made to follow the old form, and there were some chalices remaining as a result of this attempt—one in London and a whole set in Rochester Cathedral. In regard to church plate in the 17th century, they came across the large flagon and many pieces which were probably secular pieces which had been given to the churches.

As a proof of the vast wealth of plate recorded to have been in possession of people of influence, one might mention the enormous amount described as having been placed on the sideboard of Edward I. In those times, however, plate was not meant to be put on the table. There was very little for table use; it was put upon the sideboard—the cup board. There was very little on the table, except the ceremonial

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The plate was placed on the sideboard to ...ncate the wealth of the owner, who put ... money into it because he had no other ... to invest. Under these circumstances, ...efore, it was not surprising that the ...k upon it was often very elaborate. ... majority of the larger pieces of the ...æval period which had been left were ... pieces, and were never intended for ...al use.

...e cup at King's Lynn, called King ...'s Cup, was the earliest example of a ...ar cup, but it was made after King ...'s time. There was a good deal of ...ch in its style, and it showed that the ...f enameling was then an important ad... of the silversmith's art.

... salt-cellar was the most important ...rt on the table until the end of the 17th ...ry. It served to separate different ...es of guests, and they had the term ...t above or below the salt." The earli... so far as was known, was the hour-... shape which came toward the end ...e 15th century and which became an ...t of extreme beauty.

... most early silversmiths' work the ...sman used every process he was aware ...hammered, repousée, engraved and ...ed and decorated with enameling. ...e was an extraordinary one at Corpus ...sti, Oxford, the whole of the surface ...g covered with a minute arrangement ...hage and flowers. There were beau... little figures on the background in ...unt green enamel.

...azers, drinking vessels and other ob... were produced to the orders of rich ...le who gave *carte blanche* to the silver...h to produce as fine a thing as it was ...ble to do. It was often said that we ...not produce such fine things to-day, but ...nswer was that the conditions are dif...ent. It was difficult to find the man to... who was prepared to give a craftsman ...scope to produce the finest object he ...capable of. Alas, nowadays there might ...o much limitation in the style of pro...ions.

... the 16th century the country enjoyed ...e, and therefore the arts flourished. R...alty gave their patronage and the no... followed. Henry VII. left plate valued ...2,000,000, and Henry VIII. had a cup...d of seven tiers of plate. What the ...i did the nobility did. Next came Eliza...e and extravagance. The abundance of ...ly of silver was due to the fact that ...n conquered Mexico and Peru. The ...ession of silver became so common that ...st, "loathing plenty," people took to ... Venetian glass, etc. German influ... too, was such that Elizabeth ordered ...he Germans to leave London in 1599. ...r influence, however, had predomi...l. It was not until toward the end of ...16th century that we shook ourselves ... from German influence, and we got ... of the finest productions of the period ... ed by exquisite plainness.

...om the foregoing it will be seen that ... synchronized with the vicissitudes of ...ountry as a rule—although there were ...ge conceptions—and that it followed ...ines of trade and commerce. The sil...nith had been open to all the influences ...came from various quarters, and he ...had the power to see what was good in every work, and make use of it. He had been open to all the influences that came to him from outside his own country, or were suggested by other arts in his own country. On this occasion he proposed to deal with the work of the 17th and 18th centuries.

The 17th century history might be described as one of great contrasts—great changes. Starting from Elizabeth, or just about the time when Charles I. came to the throne, the country was comparatively quiet. Then came the outbreak of the Civil War, and afterwards the stern Puritanism. All the sternness was faithfully represented in the art. There was not the lavish expenditure, but the beautiful simplicity which commended itself to us so very much. The habits and customs had changed in regard to the drinking of toasts, and so on. After Cromwell's time there came the Restoration, and a mighty rebound from Puritan simplicity into the unrestrained extravagance of the Restoration. It was necessary for the coronation of Charles II. there should be a new set of regalia, and municipal authorities began to provide themselves with maces and other badges, which were to symbolize the power they had beneath the king. There was also a revival of plate made for ecclesiastical use. The extravagance in the silversmiths' work was very marked. It was a period of great show and ostentation, and it might be almost said of vulgarity. Pepys spoke of "eating on silver plates, and all things mighty rich and handsome about him."

As far as silversmiths' work was concerned, the Restoration was a period when ornament was over-elaborated. There was little in the way of plain surface, but the workmanship was skilful and the modeling and relief done with great skill. Style had been chiefly introduced from France, and that went on to the close of the century, when a further relapse took place, and the art went to the other extreme of production, and we got what was known as "Queen Anne." Here again we had a somewhat faithful representation of the period by the state of the art of the silversmith at the time. The salt-cellar was now losing its unique position. It had been the sole object on the dining table, but at the beginning of the 17th century its great place on the dining table was not quite so sure as before. The form which lasted nearly to the reign of Charles II. was still that of the hour-glass, but it had different features of decoration. After the reign of Charles II. it had no longer the distinction as to caste at the table, and the whole arrangements of feeding were changed. There were some specimens in the Tower of London which might be studied with advantage, some of them having an unusual feature from the fact that they were provided with covers.

With regard to drinking cups, the drinking of healths came in early in the century, though not quite as we understand it to-day. In the early part of the 17th century came the more proper English form, with very slight decoration, the smaller ordinary drinking cups being of interesting form, and plain. Passing on, they got a magnificent cup early in the reign of James I.—steeple cups, so called because of the pinnacle with which they were surmounted. The features were identical, though they varied considerably in height. Then followed the very large kind of loving cup. The custom of drinking healths had begun before the end of the reign of Charles I., and went on throughout the Cromwellian period, although the artist at the time was content to leave the vessel plain, rather than decorate in the way in which were the cups of Charles II. There were other kinds of cups—the posset or posnet, for example. There were cups of the time of the Commonwealth, characterized by extreme plainness of decoration, but they were not without very splendid shape. There were also a large number of porringers still in existence, and they were generally provided with covers. Again, there were many articles of this period which now commonly went by the description of "Queen Anne."

Coming a little further into the century, we came to enormous tankards or flagons, about which a great deal has been written. They were to be found, for the most part, in churches at the present day. This fact did not mean that they were actually made for the churches, although they were in some cases. But it was more than likely that many were made for private individuals, and these people gave them, out of good feeling, to the church where the ritual had been reviving with the restoration of Charles II. After that there appeared the flagon for ordinary use, some of them having pegs, which might have been responsible for the expression "taken down a peg or two." A venthole in the handle had given rise to the description of "whistling." That hole, I think, was made for a very different purpose from that of whistling, although there might have been whistling tankards. Right at the end of the century came the rather awkward ewer, some of which showed what was called "cut card" work, and the shape was getting away from what was considered purely English form. There was a constant stream to this country of craftsmen and others from France, and, little by little, these people influenced the people in England. Another remarkable form appeared for only a few years—a peculiar decoration, with slightly embossed punched ornament done from the back, highly valued, very simple, and very effective. There was comparatively little of this work in existence, and it fetched as much as £28 an ounce. A few alms dishes with this decoration remained in the possession of the churches. A number of tiny sweetmeat bowls were treated in the same way, the decorations, though simple, being most effective.

Touching upon tableware again, I would point out that in the 17th century—the Apostle in particular, then the severe Puritan spoon, and afterwards the Restoration, when they got a form approximating to the form of the present day. When forks came first into use they were regarded as a sign of great effeminacy, and were at first used for eating fruit. The earliest had two prongs, and not until 1682 was the stage of four prongs reached.

As to candlesticks, excepting the pottery forms, we are very much in the dark, but

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earliest seemed to be 1637. About the ddle of the century saw one of the hand- nest forms, and was the best fitted for use for which it was intended. It could t be upset, and the grease must fall o a large grease pan, and it had a charm- sort of ribbing to reflect the light. It not purely English in form, and had prototype in the low countries, who k it from Italy, which, in turn, had en it from the East. The probability s, therefore, that it was Persian. Then came to something more French, and g before the end of the 17th century neighbors over the water were influ- ng us. A large number of the natural ompaniments to candlesticks followed— ffers, etc. A great number of very ge objects in silver came next, as well strated by a very elaborate toilet set he museum at South Kensington. These ge objects were lavishly decorated, and re were even silver tables, looking- sses, and things of that kind. It was age of almost frenzied extravagance. s was well after the Cromwellian pe- d, and a christening font in the Tower London reflected the period. Then the stom arose of drinking punch, and, con- uently, there had to be vessels for that. All the maces, which showed the sign municipal power, dated about the time the Restoration. The original mace a comparatively insignificant object, it developed, and in the time of arles II. was surmounted by a crown. sing on to the 18th century, the French uence was being asserted more and re, though we were throwing off the ishness of Charles II.'s time. After the t 20 years the French influence s very strongly marked. The reason s that in 1685 the Protestants were ven out of France, and among them re a large number of craftsmen who nt to England and settled down. They t on coming, and among them a man o left his mark, Paul Lamerie. From 2 he worked on for about forty years. ey were at first content that their work uld be simple, but as time went on y fell into the terrible fault that their rk became heavy and ugly. That went to the middle of the century, and then, of discoveries at Pompeii, etc., Eng- men turned their attention to the classi- form, and this was found in the latter t of the 18th century. The silversmiths lowed, and produced vessels of all kinds classic form.

There were in all three different pe- ls in the 18th century—the first fairly n, the second elaborate and over- borate, and the third the classical. On social side there was now no longer display of plate on the sideboards. Ob- s were made for use on the table, and dly ever made of silver gilt—generally in silver. The 18th century might be described as the domestic period.

The earliest forms of the coffee pot were de between 1670 and 1681. They were remely plain. During the 18th cen- y they went through various forms, had now got back to the early type in, as witness the coffee pots in any of 6½d. bazaar shops in England to-day. was the old, original shape back again. He supposed the simple reason was that it was the most convenient shape for its purpose. The early teapots, 1717, were of the plainest, but the style of the Queen Anne period must not be confused with that which now passes muster as "Queen Anne." The tea caddie, milk jug and sugar bowl followed, and eventually the cruet stand. The stands apparently all disappeared, but a large number of castors were left, and the earliest was of the simple form of the 1d or 2d. pepperbox sold in Britain to-day. In all these things the French influence crept in, until it predominated. There was a struggle between plainness and decoration, and the pierced work of the time was very wonderful, and the baskets were the most wonderful productions of the 18th century. The styles overlapped considerably, according as the craftsmen were conservative in their ideas or were taken up by later developments. It was in 1753 that people began to turn attention to classical form, and the perforated work of the latter part of the century was affected by classical design. Extraordinary skill was displayed right to the end of the century. For some strange reason the early part of the 19th century saw deterioration of the art, producing Victorian "horrors," but it was hoped we were recovering. It was hoped now that the study of the past might be a source of inspiration, and give hope for the future of the art in England.

Interesting Exhibit of Arkansas Diamonds at the Land Congress Held at Little Rock.

Little Rock, Ark., March 30.—At the Land Congress held in this city last week in the exhibition hall there was an exhibit unique in the history of all expositions in America, large or small. This was an exhibit of uncut and cut diamonds, together with the peridotite they are found in from the first and only diamond mine in the United States so far discovered.

The exhibit naturally attracted great attention. It consisted of a large block of the peridotite, known as "hardibank," weighing several hundred pounds, a quantity of the weathered and disintegrated peridotite, of "blue ground," a large number of stones in the rough and about 20 cut and polished diamonds. The cut diamonds are very brilliant and include several very fine blues, pure white and two or three perfect canaries. In the uncut stones is one remarkable one of half crescent form, pure white and flawless. It weights four and one-quarter carats and will, it is figured, cut into a 2½-carat canoe shaped stone. Because of its unusual shape, brilliancy and color, an offer, it is stated, was made by a New York diamond importer of the unusual price of $125 a carat in the rough.

None of the diamonds, rough or cut, is for sale, however. The exhibit was from the mine in Pike County, Ark., near Murfreesboro, owned by the Arkansas Diamond Co., of this city, and the policy of the company is not to sell even one stone, cut or uncut, until permanent machinery is installed and operations on a large scale begun.

This exhibit is of special interest just now because it marks the beginning of a new activity in the development of the Pike County mine after a long period of inaction, during which practically no work has been done. This apparent inaction is explained by Chas. S. Stifft, vice-president of the company, who, in an interview with your correspondent, said:

"We have been proceeding carefully and cautiously to prove the property as fully as it is possible to do. That there was a true volcanic pipe containing diamonds in their native matrix had been demonstrated by the highest authority. But more things had to be demonstrated before there could be assurance of probable profitable working of the ground. The principal problems were to ascertain if the peridotite extended downward indefinitely, if the diamonds were to be found all over the area of the pipe or only in isolated spots and, finally, the value of the stone and how they would cut. To prove the existence of the peridotite at depth we bored three bore holes with diamond drills and at a depth of 200 feet the drills were still in the peridotite.

"Then with the crude, temporary washing plant we have we washed several loads of the surface each all over the area of the pipe and found the same general ratio of diamonds.

"The one thing remaining was to have some of the stones cut, not to sell them, but simply as a test. We sent them to several places. The result was wholly satisfactory, the diamonds in hardness, brilliancy, color and value fully equaling the South African product. Having demonstrated these matters we feel safe now in going ahead and expect to put in a complete diamond mining plant at a cost of approximately $150,000 very soon."

Death of James C. Bates.

Haverhill, Mass., March 30.—James C. Bates, who passed away at his home on North St. Saturday last, was considered the oldest jeweler in Haverhill, and was widely known as a merchant throughout this section. Though he had not been in good health all Winter he had been able to continue his work until about a week ago, when his illness took a dangerous turn and he grew worse until the end.

A native of New Bedford, Mr Bates was born 68 years ago, his father being Amos Bates, a well-known New England watchmaker. With his father he learned his trade, at which he became an adept, and in 1865 he came to Haverhill. He entered the employ of L. Kimball & Son, with whom he remained for about 13 years, and then he went into business for himself, succeeding C. Kidder, in 1879. Mr. Bates conducted stores at various addresses, but since 1903 had devoted himself principally to his repairing business, conducting a small shop on Railroad Square. He was more competent as a practical than a business man, having met with many reverses during his career.

In October, 1883, Mr. Bates was married to Miss Lizzie Kimball, who died December, 1891. He is survived only by a sister, Miss Caroline Bates. The funeral services were held Sunday last, and the body was taken to New Bedford, where the interment took place.



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Second Annual Banquet

Enjoyable Feast at Fort Pitt Hotel, Pittsburg, Pa., attended by Representative Jewelers from many Cities and Towns

TTSBURG, Pa., March 30.—The members he Jewelers' 24-Karat Club, of Pittsburg, a glorious feast last night in the Eng- room of the Fort Pitt Hotel. Word res of art, education and good business were painted by men of affairs. For than three hours the fragrance of ry mingled with the fragrance of ers. The best of humor prevailed. The rations were of gold, while the food served in a way designed to represent costly pieces of the jewelers' art. The ory of the occasion would have done t to the legislative halls of the nation. I speech of President Steele F. Roberts regarded as a masterpiece and every who followed him took occasion to k of the beautiful manner in which he ght to his hearers the lore of the g smiths' art, each word uttered sparkling the brilliancy of a diamond. It was o of the most successful business ban- q s ever held in Pittsburg and one of the b arranged.

reception was held previous to the b uet, the speakers and invited guests of t evening being in the receiving line. S F. Sipe had charge of the introduc- t s of the guests and speakers during the e ing.

hen the guests entered the banquet hall Nella's band, which was hidden behind ns and potted plants, dispensed popular a national airs, "Rings on Her Fingers a Bells on Her Toes" making a decided h After the guests had been seated deep s nce prevailed. The Rev. Dr. E. Trum- b Lee, the toastmaster of the evening, o red the invocation. Then the banqueters r le ready for the feast and the greatest r riment prevailed while the following s being served:

MENU.

Crab Meat Cocktail.
Assorted Relishes.
Strained Gumbo.
Filet of English Sole Marguery.
Sweetbreads with Spinach.
24-Karat Punch.
Breast of Chicken, Maryland.
French Peas.
Grapefruit Salad.
Biscuit Walnut.
Fancy Cake.
Cheese and Toasted Crackers.
Coffee. Cigars.

resident Roberts, of the club, intro- ced as the toastmaster of the evening, Dr. L The latter expressed regret that he never had the pleasure of meeting Mr. berts until three weeks previous to the quet. Dr. Lee praised the high ideals ticed by the club and then introduced sident Roberts as the first speaker of t evening. Great applause greeted Mr. berts when he arose to speak—this because Mr. Roberts has made the anization such a splendid success. For rly half an hour he gave as brilliant a speech as was ever listened to by a trade organization

PRESIDENT ROBERTS' ADDRESS.

Looking into the happy, smiling faces of the 200 prosperous Pittsburg jewelers before me should prove an inspiration to any speaker, and I assure you the galdsome sight arouses a spirit of pride and enthusiasm on the part of your second-term president.

At our banquet, one year ago, I had the pleasure of presenting to you the infant Jewelers' 24-Karat Club of Pittsburg. Born in the land of Vulcan, midst smoke and steam and clash of iron



STEELE F. ROBERTS, PRESIDENT.

and furnace glare, the child to-night celebrates the first anniversary of its birth. It has been a strenuous year for this growing boy, and not without the various ills consequent to so young a child, such as intermittent business fever, pessimistic earache, trade measles in spots, goldsmiths' colic, overstock hearthurn, anti-profit mumps, diamond whooping cough, old fashioned Winter croup, and a few other ailments which I dis-remember.

Now that the child has been weaned from the travelers' jolly and is heir-apparent to several home-grown teeth, I am gratified to present for your critical inspection this magnificent yearling—a splendid specimen of the jewelers' art—a robust, healthy child, sound in all its members and wreathed in smiles -the Jewelers' 24-Karat Club of Pittsburg

I might mention that the child has visited New York and been presented to its fond parent, the Jewelers' 24-Karat Club of New York, at its annual banquet, last month, and also made known its presence at the dinner of the Jewelers' Club of Philadelphia, where it received a royal welcome.

The membership of the Jewelers' 24-Karat Club of Pittsburg at this date is 150, there having been added during the year, 50 members—among the addition being the good, rich, red blood of 40 young men from the various jewelry establishments in the city.

During the year a smoker and shop talk were given in this hotel, which proved such an enjoyable and profitable entertainment that it will be repeated at an early date. At our recent annual meeting, an entertainment committee was appointed which will arrange for several outings during the Summer and a series of entertainments during the Fall and Winter. An athletic committee was also appointed, which will have the management of the bowling team, baseball club, and the various sports in season. In one year's time we have placed the Jewelers' 24-Karat Club at par with the largest and oldest business clubs in Pittsburg, and its success simply demonstrates to us the potent things that can be accomplished when an earnest, intelligent body of men are united for a purpose.

If for no other reason, we should rejoice that the organization of the Jewelers' 24-Karat Club has been conducive of such a splendid spirit of good fellowship among the jewelers in Pittsburg and adjacent cities and towns. It has placed the jewelry merchants on a higher plane of business ethics. The serpent's tongue competition and all envy, strife and petty jealousies have been eliminated and a new era of honorable competition among gentlemen of integrity and refinement has been ushered in. We have been taught that business is "honest goods at honest" prices presented favorably to the right customer.

A celebrated writer has said, "Business is not business. Business is making a good living and making the world a better place to live in—after that it is fun, real fun, as the man who is running a successful, honorable business knows." When you really get into the spirit of the business game—and experience its trials and defeets—and then the glory of its victory and success, you will realize it is the best game in the world. A long drive, a good brassie shot and approach and a safe put, and you win the trophy—a strike, a spare and a strike and the game is yours—a three-bagger and a home run in the ninth and the Pirates win—it's the same old game—in life, in business, in sports. The man who does not enjoy his life work is missing the whole point of living.

The man who does not see that doing his work honestly and well is a distinct addition to the sum of human comfort and happiness, is missing the richest reward of his labors. We all seek the sunniest souls both in business and society, the cheerful man invariably attracts, and so in the field of merchandising the power to attract is a matter of great importance. Though brains are essential in business, other things beside pure mental power are apt to count, and the greatest of these is an intense personality.

Oh! the charm and delight of doing business with a man of good personality—a well rounded man—a man who is the soul of honor—a man whose mind and heart is filled with all that is pure and true and beautiful—a masterpiece of his Maker. And you and I do occasionally meet just such men—men who live in an atmosphere above the petty details and annoyances of business life and bask in a sunshine of perpetual good cheer—men who do a successful business and yet who just seem to live to make their customers and friends contented and happy. Men whose cheerful disposition and charming personality "droppeth as the gentle rain of heaven" upon the just and unjust customer alike, making them to blossom into loyal friends and patrons. Our business world is as we make it, but we have the immortal conviction that no power or force can prevent us from making it good.

Success is not won by trampling over others—there is room enough for all. Their business life and civilization, like the coral reef, grows out of life's sea, the countless accretions of the thoughts, acts and deeds of innumerable men.

Not to digress too much on the time of the distinguished speakers to follow, let us come close to nature—our second nature—the dearest thing on earth to us—but to the public the most pleasure-giving and moderate priced of all commodities—jewelry.

After humorously telling of the importance of the position of the traveling salesmen to the trade and paying a high tribute to the present force of jewelry travelers, especially those who visit Pittsburg, the speaker then devoted some time to the art side of the jeweler's business. Said he:

In these days of intense commercialism, we are prone to forget the nobility and character of the jeweler's calling, and the influence and impress of its artistic development on the people. Ruskin has said, "Life without industry is guilt; industry without art is brutality.

Many of us have seen and read of the wonderful creations of "Lalique," the famous sculptor

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th of Paris, whose marvelous productions a heretofore unattained and exclusive po- n the field of modern artistic jewelry. All works of this Parisian genius are technical eces of such decorative effect as can only ately attained by an artistically endowed, se sitive and soulful fantasy.

me immemorial the craft of the gold- ol jeweler has been deemed the most hon- g all trades and professions, recog- revered by the jewel-crowned monarch throne and alike by the humble peasant g for a golden trinket in the market place. seums we look with wonder on the k of the Assyrian goldsmith, and think as he sits in his tent, deftly fashioning r web threads of gold into the most terms of grace and beauty to bedeck the dens of his day and generation. And we, these later days, have caught the inspir- f the Egyptian and Assyrian gold workers, erly evinced in the exquisite creations of t year in the platinum and gold fret work, b and geometrical designs, all so deftly nd fabricated by the ingenuity and skill an craftsmen.

t of enameling is the acme of the gold- craft, and for decades we have made ce to the æsthetic and classical productions ean manufacturers, but there has de- n this country during the past few years e of enamel workers whose hand and brain ught some marvelous creations in trans- and translucent enamel, their work vieing e most expert foreign productions in perfect ue, delicate coloring, shading, tone, har- nd exquisite conception of its application num, gold and jeweled effects.

gratulate the art workers in enamel, gold num for their effort and success in placing icating jewelry in this country on a higher f erudition, and applaud their endeavor to a sentiment and educate the public to a iscriminating taste and artistic conception beautiful in jewelry and jewels, especially ique, unconventional creations that emanate he hand, heart and soul of the individual an

this artist craftsman the gold—give him els and let him sit down and think—let him nto these golden strands his different moods m conceive forms that were before un- and in the grouping and setting of gems for color and arrangement will be as s as the song of a bird.

w it is a difficult matter these days for the cturer to eschew commercialism and pass almighty dollar, but the possibilities of art, and culture to the workers in precious in America are yet as an undiscovered —the promised land from whose borders es have just brought a foretaste of the fas- g jewelry I have just described.

r within the gates of this promised land, nufacturer! O, craftsman! and behold the r and magnitude of this world of fantasy ion, form and design, to which all nations ple have paid tribute—Babylonian, Assyrian, n, Etruscan, Roman, Greek, Renaissance mpire. Go gather the fruit from this garden science, wisdom and learning—walk in its t beaten gold—breathe the floral perfume iration and ambition—pluck the golden apple present from the silver pictures of oppor- —collect the undiscovered pearls of thought into the semi-precious stones that lie at eet—gaze upon the crystal fountain whose g spray of diamonds, rubies, emeralds and es waft a bow of promise over your search owledge. Visions of Tubal Cain, Pharaoh, n, Queen of Sheba, Cleopatra, the Alham- d mines of Golconda float before you—the f birds call you to this enchanted abode, the muses of art and nature acclaim a wel- o him whose inspired soul will weave these s and inspirations into beautiful forms of and jewelry, which will bring æsthetic joy a multitude of art loving people.

rth then, manufacturer and craftsman, con- and to conquer in your field of art, and the day is dawning when all the nations of rld will pay glowing tribute to the peerless ork of American goldsmiths.

Judge James R. MacFarlane was the next r and spoke to the toast "As Others s." The judge assured that the rs always have and are still doing to educate the people in the higher in art. This he contended was being done through splendid window displays, cultivating the tastes of the people for the better things in life. He told the goldsmiths of the great possibilities in this direction. He hoped that they would continue to educate the people to higher and esthetic things.

Col John L. Shepherd, of New York, spoke to the toast "Sand." Some of his friends had a new definition for the word "nerve." In any event, they go hand in hand. As usual, the colonel made a hit.

"My friend Montgomery asked me what kind of stories I intended to dig out of the sand heap to-night," he said, by way of beginning, "but I replied that I did not know how I could dig any out with a Presbyterian minister sitting on the lid." He then went on to tell a story about how Caesar was captured by pirates and taken on a vessel. As soon as he boarded the ship Caesar commanded the crew to take him to his own port. He promised them that as soon as he landed he would hang every one of them for capturing him, and he did. "That was sand," said the colonel. "When Gen. Grant made his famous declaration, 'I will fight it out on this line if it takes all Summer,' that, too, required sand. Lincoln showed he had sand when he freed the slaves." The speaker then took up Andrew Carnegie as an example of a man with sand as well as real nerve. Theodore Roosevelt also was a shining example of the man with sand. He closed his address by saying that it's not the men afflicted with the hookworm that are doing the things of this life, but the men with sand. His address was greatly applauded.

The next speaker was Dr. John A. Brashear, the noted astronomer, manufacturer of lenses and scientist. He gave the jewelers credit for what they are and for the place in business which they occupy—one of the highest in the land. He said there was a time when the jeweler set his clock by the stars, but now things had changed and they are timing stars by the clock. He laid great stress on one which he has in his workshop, and which keeps such perfect time that it only varies .02 of a second out of 365 days a year. The case in which it is kept is airproof, the air being pumped out. The clock also is kept at an even temperature the entire year. He gave the illustration to show that the watchmaker's art has reached an almost perfect state.

The speaker also told some interesting things about Halley's comet. "I wish it would get close enough to swish our coattails so I could tell more about it," he went on. He had everybody scared when he assured them that the comet would hit the earth, but that it would only be the tail of it. Dr. Brashear said that if all the dust particles which refract light and form the blue of the heavens were gathered together and compressed they could all be packed in a woman's portmanteau. The disks of nebulous matter which make up the tail of the comet are infinitesimally minute. In conclusion he paid a glowing tribute to the craftsmen of the trade.

J. T. Montgomery, of New York, was next on the list and spoke to the toast, "Who Receives the Reward?" He had originally intended to speak on "Who Gets the Money?" but changed his subject because of the unpleasant notoriety which Pittsburg has received on account of recent investigations here. He did not wish to be misunderstood. He took up the wage-earning power of men and brought home to those present the fact that if men only make enough to exist they have nothing for luxury.

New competition, said Mr. Montgomery, had arisen in the jewelry trade. He assured his hearers that the player-piano and the automobile have become competitors and that they are giving the jewelers a hot race for business, and that it was time for them to wake up. He dwelt at some length on advertising, and, taking a leading weekly Philadelphia periodical, told his hearers that out of 211 advertisements which appeared in its last issue, but one was that of a jeweler. He believed that there must be greater publicity if the jeweler is to succeed and get his share of business now going to other channels. The speaker contended that the manufacturers, jobbers and retailers should all have more publicity, for publicity brought results when judiciously placed with proper advertising mediums.

The concluding address was made by Lee S. Smith, president of the Pittsburg Chamber of Commerce, who spoke to the toast, "The Other Man." He hoped that the good business fellowship which prevails in Pittsburg would continue for all time to come.

Before the guests left the banquet hall a handsome bouquet of flowers was presented to Dr. Brashear to be given to his wife, who has been seriously ill for several months, and who has been an invalid for several years. Each guest also was given as a souvenir of the occasion a watch fob made of leather, on the end of which dangled a bronze carrot. It came as a complete surprise to those present.

The menu was in book form, neatly bound in leather, giving the names of the officers of the club, the names of the various committees and other data about the organization, making it also a souvenir well worth preserving. It was almost midnight when the assemblage adjourned.

The guests of honor were Harrison Nesbit, president of the Bank of Pittsburg; David Kaiser, president of the Jewelers' 24-Karat Club of New York; Ira G. Gorman, Philadelphia, president of the Pennsylvania Retail Jewelers' Association; Charles W. Hancher, Wheeling, W. Va., president of the West Virginia Retail Jewelers' Association, and L. P. White, Philadelphia.

The committees in charge of the dinner, to whose work the success of the affair was due, were:

Banquet Committee—F. A. Keating, August Loch, O. C. Siedle, S. F. Sipe, Harry Heeren, B. K. Elliott, C. S. Wiley, D. L. Cleeland, Chas. H. Holyland and George L. West.

Reception Committee—William Heeren, H. A. Reineman, O. C. Graf, W. T. Johnston, A. C. Geis, James R. Brown, W. H. Fisher, Benj. Robinson, W. J. McKinney, George T. Kloepfer, A. E. Seidle, J. O. Clawson, Otto E. Heineman, Frank N. Worrell, Chas. N. Hancher, C. W. Wattles,

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[illegible]A. Barrett, William Hunt, John M. [illegible]s, P. C. Gillespie, J. P. Archibald, [illegible] Atkinson, Henry Terheyden, W. F. [illegible]acher, John Hughes, T. H. McNary [illegible] W. Hill.

[illegible]fficers of the club are: President, [illegible] F. Roberts; vice-presidents, Otto [illegible] and J. C. Grogan; secretary, W. O. [illegible]; treasurer, J. Allison Reed.

[illegible]irectors are: O. C. Siedle, W. J. [illegible], August Loch, H. A. Reineman, [illegible] Sipe C. S. Wiley, D. L. Cleeland, [illegible]ets, Rodney Pierce, Chas. H. Holy-[illegible]liam Hunt, John H. Morton, Chas. [illegible]d, Thos. H. McNary and Harry [illegible]r.

THE MEMBERS AND GUESTS.

Table—J. P. Archibald, Ira D. Gar-[illegible] Wattles, Sr., Wm. Heeren, Dr. John [illegible]ea, Col. John L. Shepherd, Steele F[illegible] Rev. E Trumbell Lee, Hon. James R. [illegible]ane, Frank Keating, Harrison Nesbit, Lee [illegible]n, L. P. White, J. T. Montgomery, C. S. [illegible] August Loch.

No. 1.—E. C. Sykes, Mr. Wilkins, J. Alex. [illegible]d H. Frank Borland, T. A. Ladson, O. C. [illegible]

No. 2.—W. F. Hoffman, Harry H. Heeren, [illegible] Kennerdell, C. E. Snyder, W. J. Schil-[illegible]e Charles Roneman, J. Frank Bloser, *Post*, [illegible].

No. 3.—Rodney Pierce, Sam. F. Sipe, [illegible]unt, F. N. Worrell, D. L. Cleeland, L. [illegible]alow, Ben. Robinson, James R. Brown, [illegible]McKinney, John Stevenson.

No. 4.—J. W. Nichols, C. E. Goodrich, [illegible] Glen Sipe, E. D. Welwood, John M. [illegible] J. Loughrey Roberts, George W. Biggs, [illegible] Lang, A. C. Graul.

No. 5.—W. E. Jones, W. H. Johnston, [illegible]A. Reineman, Herman Welty, D. Scott [illegible], C. Siedel.

No. 6.—J. G. Taylor, Albert W. Herren, [illegible] Hofmann, Albert Werlock, Will McCon-[illegible]de Davidson.

No. 7.—Frank W. Burger, Frank Burger, [illegible]k Stewart, Albert B. Kurtz, Pittsburg [illegible]gency, A. A. Kilton.

No. 8.—Jesse C. Crawford, Dr. Wm. P. [illegible]ar, David F. Walton, J. Harvey Wattles, [illegible]r W. Wattles, John C. Dwyer.

No. 9.—Geo. R. Pierce, J. Allison Reed, [illegible]n Wightman, Fred Wheeler, Steel Sellers.

No. 10.—C. W. Roberts, W. R. Schute, [illegible]Otley, H. A. Bliss, J. W. McCleanan, F. [illegible]

No. 11.—E. H. Schafer, W. W. Warrick, W. G Ingham Charles L. Walther, L. Grau, Henry N. Dotzenroth

Table No. 12.—J. Clark Crawford, Jos. K. Crawford, Otto E. Heineman, R. M. H. Janzen, W. S. Roe, George H Snyder, Albert Pawenbach, Adam Witzel, George L. West, George W. White.

Table No. 13.—Frank Jaco, D. B. Adams, Geo. S. Dunbar, F. F. Aul, P. C. Maylone, George Neudorfer, Hugh A Jackson, A. L. Brehm, W. J. Sample, W. L. Cronin.

Table No. 14.—M. E. Means, W. W. Mather, C. H. Davison, J. Howard Meyers, C. E. Behrhorst, Charles H. Holyland, Will H. Fisher, Adam Fisher, Jr., W. O. Harrison, Mr. Gillespie.

Table No. 15.—H. E. Fogal, Charles J. Parlett, S. A. McClintic, Wm. H. Stedeford, Andrew Straka, D. K. Boaz, Jr., Luke Bastar, W. W. Winstead, Jos. O. Ladd, Christ Fruend.

Table No. 16.—George Schairer, Charles Schuldice, Ed. E. Moon, C. L. McKelvey, E. E. Lincoln, Henry J. Thier, W. R. Beam, Wm. L. Carpenter, C. F. McCormick, P. B. Gardiner.

Table No. 17.—Charles Terheyden, H. Terheyden, Phillip Ruprecht, M. N. Rhin, Charles H. Singleton, Charles Munhall.

Table No. 18.—Mr. Armbruster, Harry S. Johnston, J. T. Little, W. C. Atkinson, John Hughes, E. A. Reineman.

Table No. 19.—W. H. Sarver, Charles F. Sarver, Leo. C. Leary, Arthur A. Hofmann, Walter F. Heeren, Charles Metzmair.

Table No. 20.—Alex. Beilham, R. V. Marshall, A. C. Geiss, J. R. Geiss, James G. Stedeford, Ira E. Reidenbach.



MEMBERS AND GUESTS OF THE JEWELERS' 24-KARAT CLUB OF PITTSBURG AT THE SECOND ANNUAL BANQUET HELD MARCH 29, IN THE ENGLISH ROOM OF THE FORT PITT HOTEL.

Death of Chas. A. Miller.

MALTA, O., March 30.—The death last Wednesday of Chas. A. Miller, a well-known jeweler of this town, was a shock to his many friends, as it was entirely unexpected. Mr. Miller had been in apparently good health, and though he had complained of an attack of indigestion the night before, the illness was thought to be slight. He fell unconscious while in the bath room, early Wednesday morning, and was found there a few minutes later by his wife. Death was practically instantaneous. The funeral was held Friday afternoon in the Malta M. E. Church.

Mr. Miller, who was 55 years old, was the son of A. L. Miller, who started in the jewelry business here in 1860. Deceased learned the trade with his father, and with his brother Frank became associated in the firm in 1872. In 1896, the brothers succeeded to the business and adopted the style of Miller Bros., under which it has been continued ever since.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., March 30.—The following were the exports of jewelry, silverware, optical goods, clocks, watches, and kindred lines from the port of New York for the week just ended:

Bombay: 86 cases clocks, $791; 13 cases clocks, $482; 1 case plated ware, $170.

Bremen: 3 cases watches, $2,300.

Cape Town: 3 cases plated ware, $154; 27 cases clocks, $709; 5 cases watches, $3,245.

Cartagena: 2 cases plated ware, $102; 3 cases clocks, $100.

Christiania: 17 cases clocks, $818.

Dublin: 8 cases clocks, $220.

Glasgow: 70 cases clocks, $887.

Hamburg: 2 cases plated ware, $265; 62 cases jewelers' sweepings, $6,540; 2 cases jewelry, $107; 2 cases optical goods, $355.

Havana: 1 case silverware, $206; 2 cases plated ware, $284; 21 cases clocks, $691; 1 case plated ware, $145; 1 case jewelry, $138.

Havre: 2 cases clocks, $160; 1 case jewelry, $350; 2 cases optical goods, $285.

Kingston: 28 cases clocks, $619.

Liverpool: 3 cases plated ware, $269; 1 case silverware, $1,004; 1 case jewelers' sweepings, $176; 10 cases optical goods, $5,044; 4 cases jewelry, $417; 1 case silverware, $717; 235 cases clocks, $3,210.

London: 165 cases clocks, $6,247; 3 cases watches, $300; 22 cases clocks, $7,284; 4 cases watches, $2,608; 8 cases optical goods, $1,041; 1 case jewelry, $200; 98 cases clocks, $795.

Manchester: 2 cases optical goods, $285.

Munich: 1 case plated ware, $250.

Para: 1 case plated ware, $103; 29 cases clocks, $1,096; 3 cases jewelry, $552; 12 cases clocks $310.

Rio de Janciro: 1 case optical goods, $229. 2 cases watches, $237; 4 cases jewelry, $492.

Santiago: 2 cases jewelry, $141; 2 cases clocks $115.

St. Johns: 8 cases clocks, $182

Smyrna: 36 cases clocks, $317

Sydney: 9 cases clocks, $203.

Tampico: 4 cases clocks, $100.

Valparaiso: 4 cases plated ware, $495; 2 cases watches, $997.

Vera Cruz: 2 cases plated ware, $194; 1 case watches, $108

Wellington: 22 cases clocks, $402.

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arrisburg, Pa., Jeweler Who Was Convicted of Defrauding Creditors, Now Convicted of Receiving Stolen Goods.

-BURG, Pa., April 4.—For the second within a week Myer Baturin, the Market St. jeweler and pawnwas convicted in Criminal Court day of a serious offense, this time being receiving stolen goods.

alleged that Baturin had purchased hard Bowers on Dec. 17, 1909, a ring, which Bowers later admitted having from Daniel Coyle, 607 St. Coyle got possession of the set for the ring and went to Pawn- Baturin to redeem his property. stated that he had disposed of the oyle thereupon made information Baturin, who then offered to return

Detective Frank testified that had told him he had sold the ring. rial was delayed a short time to Coyle to return home for the ring. imed the ring was valued at $125. nk Sites, a salesman for C. Ross timated its value at $30 after in- it in court through a microscope. rk Miller testified to the fact that a inance requires pawnbrokers to ly returns to the police station of es pawned. In this particular in- he ring was sold to Baturin for t Baturin's return to the police edged."

n testified that his clerk had he diamond and filled out the re- nk.

n's attorney's were given four days to file reasons for a new trial. In ntime Baturin, who has not as yet ntenced on the charge of secreting ith intent to defraud creditors is ng business in his old store for the ners.

e Conklin sold the contents of the store March 30 for $1,825 to M. ns, of Philadelphia, one of the cred- ho in turn transferred the stock to Kay, of the Metropolitan Hotel.

Boston Jewelers and Watchmakers Sentenced to Prison on Charge of Counterfeiting.

N, Mass., April 1.—Robert E. William Sample and Frederick , the trio of counterfeiters who ated by United States secret service Franklin St., in this city, where l a plant as silversmiths and manu- g jewelers, were sentenced to-day in ted States Circuit Court by Judge Robert E. Sample was given three -half years and Frederick Hartung one-half years in the Atlanta (Ga.) ary. William Sample was given 10 in the Greenfield (Mass.) jail, being l by the judge as less culpable than associates. Judge Lowell, in pass- ence, told them that their terms ceedingly light for the offence com-

us good records of the men, to estimony was given on Tuesday, ey were brought into court and re- their plea of "not guilty," each "guilty" instead, induced the court to be lenient. Members of the jewelry trade, Frank A. Colburn, R. F. Thurlow, Eugene W. Rollins and George G. Tucker, who had been fellow employes in the past of William Sample, were witnesses to his previous good conduct and reputation.

The prisoners made and passed about 3,000 dimes of excellent quality, containing a larger percentage of actual silver than the genuine Government coin.

Workhouse Sentence for Swindler Who Got Goods from Pittsburg Jeweler on False Representations.

PITTSBURG, Pa., April 2.—Philip Volk, the man who several weeks ago swindled Heeren Bros. & Co. by the false statements he made to William Hoffman and other members of the firm, was yesterday sentenced to serve 60 days in the workhouse by Judge Reed. As told in THE JEWELERS' CIRCULAR-WEEKLY at the time of his arrest, Volk represented to Mr. Hoffman that he owned property in McKeesport that was unincumbered, and on the strength of his statement Volk was given credit for a bill of goods. An investigation proved that Volk not only had deceived the Heeren house, but that he had deceived others and had given checks which were afterwards found to be worthless, and his arrest followed. At the time it was stated that Volk also was wanted in Buffalo.

In passing sentence upon him the court ordered Volk to pay Heeren Bros. & Co. $156.06, being the value of the goods he secured at the time he made his false representation, and Volk understands that he must make this amount good, hence the comparatively light sentence which he received. It appears that Volk did own property in McKeesport at one time, but had sold it.

The court made quick disposition of Volk's case, the specific charge against him being false pretense.

Boston, Mass., Jeweler Foils "Hold-Up" by Breaking His Own Window and Attracting a Crowd.

BOSTON, Mass., April 2.—For the second time in this city within a few weeks, the breaking of a jeweler's front window, by the throwing of a missile through it from within the store, has frustrated the designs of a would-be robber.

A gold watch was the rather expensive window-breaker on the latest occasion. Last Monday Samuel Baveley, of Eliot St., was examining the watch in question when a man entered the store, drew a revolver and ordered Baveley to hold up his hands. The jeweler promptly did so, but hurled the watch through the window as he complied.

The crash quickly drew a crowd and the man as quickly fled. He was pursued by the throng through alleyways and cross streets of the neighborhood and managed to get away, but later the police arrested William McEachern on the description furnished by Mr. Baveley. In court the same day he was held under $2,000 bonds for the grand jury.

P. Schmidt, Peoria, Ill., is erecting a new front to his store at 2003 S. Adams St., and making extensive improvements in the interior.

Death of Frank M. Sproehnle.

CHICAGO, April 4.—Frank M. Sproehnle, of Sproehnle & Co., died at the Vendome Hotel, Thursday, after a long illness. Mr. Sproehnle's death was not unexpected, his illness dating back over two years, since which time he was confined to his room.

Frank M. Sproehnle was born in Chicago on Feb. 28, 1859. He graduated from the Haven at 14 years of age and became office and errand boy for the wholesale jewelry house of Norris, Alister & Co. His rise was very rapid. In nine years, while at the age of 23, he had reached the position of credit man and head of the financial department.

Seeking a broader field for his powers, Mr. Sproehnle engaged in the general jewelry jobbing business in 1882 under the name of F. M. Sproehnle & Co. In 1897



THE LATE F. M. SPROEHNLE.

the firm changed its name to Sproehnle & Co. and discontinued the jewelry business to become an exclusive watch jobbing house.

Mr. Sproehnle was a kind and just man. Always of a quiet disposition, he preferred actions to words. With nothing but his ability to back him he became one of the ablest men in his business.

The funeral took place last Friday from the Vendome Hotel, the interment being at Oakwoods Cemetery. Nearly all the leading members of the local jewelry trade attended the services to pay their respects to the memory of one with whom they had been associated with for so many years.

The floral tributes were many and beautiful.

The Chicago Jewelers' Association called a meeting of the directors on the day of Mr. Sproehnle's death and an engrossed set of resolutions was ordered sent to the bereaved widow and daughter, who are his survivors.

The Moritz Optical Co., St. Louis, Mo., was incorporated recently with a capital of $10,000. The incorporators are Gustav Moritz, Jennie Moritz and U. Cassidy. The first meeting was scheduled to be held Monday at 609 N. Broadway

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

MOUNT & WOODHULL,

IMPORTERS OF
DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

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FINE DIAMOND JEWELRY.

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He works for *you,* not for the seller.

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We have been very fortunate in securing another lot of the rough stones, which are getting scarcer, and are cutting them ourselves as usual, in our own shop, each gem to the best advantage.

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ANTWERP, BELGIUM

Philadelphia Jobbers Elect Officers and Directors and Then Hold an Enjoyable Banquet.

ILADELPHIA, Pa., March 30.—The first l banquet of the Association of Wholeesalers of Philadelphia was held, lay evening, March 28, at the rooms e Union League, where special quarad been reserved for the informal re- A business meeting of the associawas called at the Jewelers' Club prior e dinner, after which the party aded to the Union League.

dinner was served promptly at 7.30 e 21 invited members. The decoraor the dinner, which consisted of cut s, were generously banked and arl artistically on the tables, and it was these surroundings with congenial ny that the jewelers partook of the s prepared specially for the occasion. dent Louis Sickles presided, acted as naster and helped much toward make party a most enjoyable one.

object of this, the first banquet of ssociation, was to bring its members loser touch with one another, thereby oting the general feeling of good felp. Trade conditions were discussed e members and special attention was to the advance and increase in busind the great possibilities of the future. g the dinner jokes were exchanged at expense of the members which created monious spirit, and the evening was passed in an enjoyable but helpful way.

the business meeting the officers elecre: Louis Sickles, president; William Hurlburt, of H. O. Hurlburt & Sons, resident; A. Reed McIntire, treasand Robert L. Coates, of L. P. White. tary. Those selected to act as direcwere: Alfred H. Humbert, Horace N. e and B. F. Williams.

ose who participated at the banquet e: L. P. White, Robert Coates, Will- Williams, Horace N. Tuttle, Alfred bert, John G. Blisard, Frank Ogden, Kamp, Mr. Biefield, John Oberholtzer, r Righter, John B. Bechtel, Richard ooper, Andrew Brown, D. V. Brown, Sickles, Fred H. Hurlburt, William Hurlburt, Sol. Sickles, A. Reed Mcand Edgar Brown.

t boro Manufacturers Protest ainst Advances in Freight Rates.

TLEBORO, Mass., April 5.—A special ng of the Board of Trade was held, night, and the new express rates re- put into effect through the purchase e Earle & Prew Co. by the Adams ess Co. were considered. The jewelers l that the rates had been advanced in al instances, and a protest will be ed.

e small package rate between Attleo and Providence has been increased 15 to 20 cents, and the rate between boro and Boston has also been raised. jewelers find that the rate to several points of the country are affected, and ey do an immense express business intend to protest as vigorously as posb

esident S. O. Bigney stated that it was utrage for the company to raise the rates five and 10 cents on packages all along the line, and declared that the company has taken advantage of the fact that there is now no competition.

Robbers Break Window of Pittsburg Jewelry Store and Steal Stock Worth $1,000.

PITTSBURG, Pa., March 31.—A most daring robbery occurred between 6 and 7 o'clock Wednesday morning, when the window of Spandau Bros.' jewelry store, at 542 Smithfield St., was broken and goods valued at $1,000 were taken. The store is located within one square of central police station.

A watchman who passed the store at 6.05 o'clock said that everything was then all right, but 30 minutes later, when J. A. Wallace, of the Park building, was passing the store, he noticed that the large window in the front had been broken. He immediately notified the police at the central station.

The articles stolen included 36 wedding rings, valued at $300, 10 diamond rings valued at $400, and a quantity of emblem goods estimated to be worth $300. The robbery occurred at a time when a number of people were on their way to work, but a better time for the robbery could not have been planned, as the night policemen leave their beats at 6 o'clock and the day men do not report until 7 o'clock.

In speaking to THE JEWELERS' CIRCULAR-WEEKLY correspondent, Charles Spandau said: "It is very peculiar that this affair could occur between 6 and 7 o'clock in the morning and no one be seen near the store. I am glad that our store is not on a side street, or perhaps the robbers would have carried away the whole store."

Importations at the Port of New York.

Weeks Ended March 27, 1909, and March 26, 1910.

	1909.	1910.
China, glass and earthen ware:		
China	$55,909	$83,855
Earthen ware	16,522	22,560
Glass ware	29,191	23,021
Optical glass	1,315	778
Instruments:		
Musical	14,747	10,188
Optical	8,843	17,924
Philosophical	986	504
Jewelry, etc.:		
Jewelry	16,585	17,124
Precious stones	762,601	739,697
Watches	13,668	30,152
Metals, etc.:		
Bronzes	8,500	2,442
Cutlery	30,771	174
Dutch metal	383	5,190
Platina	1,831	44,208
Plated ware	.....	100
Silverware	441	208
Miscellaneous:		
Alabaster ornaments	.....	471
Amber	.....	8,808
Beads	3,215	4,620
Clocks	3,330	12,582
Fancy goods	6,512	14,595
Fans	11,354	5,573
Ivory	55,809	36,346
Ivory, manufactures of	94	111
Marble, manufactures of	2,690	23,928
Statuary	1,950	809

A man was brought before the local magistrate in Chester, Pa., recently, on a charge of having attempted to break into the retail jewelry store of A. N. Peoples, of that place.

Career of the Late Mrs. V. C. Morse.

ITHACA, Mich., March 23.—Many members of the retail jewelry trade of this State, and particularly the members of the Michigan Retail Jewelers' Association are mourning the death of Mrs. V. C. Morse, associated with her husband in the jewelry business at Ithaca, who passed away early this month. Mrs. Morse had always attended the State meetings of the association, and during the two years in which her husband was secretary she acted as his assistant, and, in fact did nearly all of the work of the office. She performed her duties in such an able manner as to win appreciation of the entire membership of the organization,



THE LATE MRS. V. C. MORSE.

and consequently the grief which they feel over her demise is profound.

Mrs. Morse, who was J. Olivia MacLaren, was born Oct. 7, 1874, at Flint, and was educated in the common and high schools of Muskegon, and later at the Normal College at Ypsilanti. She then went in for literary work and teaching, and for four years was principal of high schools in Elk Rapids and Paw Paw. She married Mr. Morse on Feb. 19, 1901, and came to Ithaca to live, and for the past nine years had capably assisted her husband in conducting the jewelry and music business in this town.

Deceased was a woman of splendid personality, and was loved by all who knew her. She was prominent in church work and in the women's fraternal orders, having been president of the Christian Endeavor Society and the Young Ladies' Missionary Society in Muskegon and a member of the Eastern Star, L. O. T. M. M. and the Court of Honor of the Woman's Social Club and for several years of the Coterie Club.

John W. Howes & Co. have opened an attractively furnished store in the County Savings Bank building, at Chelsea, Mass. A large vault encased in mahogany is situated in the rear. The arrangement of the show window is such that a full view of the interior of the store is obtained.

FRANK JEANNE CHAS. L. ROOS

WM. S. HEDGES & CO.

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EISENMANN BROS.

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cor. 40th St., Knox Building

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14 Avenue Charlotte ANTWERI

Providence Jewelers Ask Express Companies for More Favorable Terms and Better Service.

PROVIDENCE, R. I., April 2.—Pursuant to invitation from the transportation committee of the Providence Board of Trade, more than 150 business men, merchants and manufacturers of this vicinity gathered in the rooms of the board a few days ago to discuss the recent changes in express rates brought about by the absorption by the Adams Express Co. of the other companies. Among the number present were several of the manufacturing jewelers, and others interested in the industry. These included Fred D. Carr, of the Ostby & Barton Co., president of the Manufacturing Jewelers' Board of Trade; Everett L. Spencer, of E. L. Spencer & Co., chairman of the advisory board, and Harry M. Mays, of the Metal Product Corporation, chairman of the executive committee of the New England Manufacturing Jewelers' and Silversmiths' Association; Frederick C. Lawton, superintendent of the Gorham Co.; Edwin H. Thurber, of the Tilden-Thurber Co., Frederick W. Aldred, with the B. H. Bowring Co., and Edward Shepherd, of Shepherd, McAuslan & Troup.

The representaives of the express company in advance stated that they considered Providence one of the most favored cities in the country as regards express rates. The Attleboro, North Attleboro, Mansfield, Plainville and Pawtucket jewelers have for years been enjoying special privileges from the Earl & Prew Express Co. so that they might deliver their products in the New York and western markets on the same footing as the Providence manufacturers, the change of rate did not permit this. When asked why the Adams Co. did not continue the old policy, the representatives of the company said: "We do not consider that these towns are entitled to it; that is, if we were to continue differential rates for those places it would completely upset the company's schedule in other places."

It was claimed, in behalf of the express company, that the advance in the minimum charge for packages of 15 pounds and under from five cents, making the new rate 20 cents instead of 15 cents, was necessary for the sake of uniformity and to avoid loss, it being claimed that there is no profit in the present minimum rate. It was claimed that in this city actually received reductions to 68 rates of from five to 40 cents per 100 pounds, while there were advances to only 15 places.

Mr. Spencer called attention to the fact that the manufacturing jewelers were not interested in the 100-pound schedule, as the majority of the shipments by the jewelers were in small packages which are too valuable to be sent through the mail. Even on the 100-pound tariff, however, he pointed out that the new rule is unfavorable, as Earl & Prew had taken the packages at a lower rate by the boat route than Adams & Co. proposed, and received the packages hours after 6 o'clock, while the new rule provided the limit on these packages at 4 o'clock.

One of the express company's officials asked Mr. Spencer if the jewelers had rather ship their packages by boat than by rail.

Mr. Spencer replied: "Yes. When we can save 25 to 50 cents in actual cash by so doing and have our packages delivered in Maiden Lane, New York, by 10 o'clock in the morning, when sent by boat; whereas, they are not received until 2 o'clock when shipped by rail. The manufacturing jewelers suffer by this increase in rates more than any other industry because it is a rule of the trade to prepay all their packages."

Mr. Lawton said that the Gorham Co. had many grievances, some of which have been threshed out, but others have not been considered. The most important of these, he said, is the refusal of the express company to take express packages on the noon train. At present, he said, it is impossible to get a shipment to the south until a day later than formerly, as now there is only the midnight express for such shipments.

In reply Mr. Hinder, of the Adams Co., said that at the present time he had under consideration a daylight service to New York, which, he thought, would prove acceptable to all the shippers and business men.

Cincinnati, O., Firm Mystified Over "Restitution" of $1,000 by Alleged Former Employe Whose Dishonesty Is Not Remembered.

CINCINNATI, O., April 4.—Members of the Oskamp & Nolting Co. are considerably mystified over a draft for $1,000 received April 1 from "A. J. Black," who claims he was a former employe of the company and that he took this amount 17 years ago.

Charles A. Nolting, president of the company, said: "It is no April fool. The draft was issued by the First National Bank of South Bend, Ind., and was on a New York bank. The German National Bank officials at Cincinnati, to whom I presented the draft, made inquiry at New York as to whether the draft was good, and have received a telegraphic answer that it is."

The draft was accompaniel by a letter, saying:

About 17 years ago your firm had a loss of $1,000, of which I was the cause and got the money. It was a crooked deal and I was always sorry for it and made up my mind to pay you back. Am sending you the money by enclosed draft. I know that you ought to get interest, but I am not rich and have others depending on me. It has taken us many years to get this money for you, and I ask you to be merciful and forgive the interest so that I will not have it on my conscience any more. It has been a load all these years. You will have time to get this collected by Friday, and as a last favor I ask you to put this advertisement in the personal column, Sunday, April 3: "Black.—Money received; will forgive." If you do not get money in time put the advertisement in Sunday, April 10, because I only get the Sunday papers. Please forgive me and don't fail to relieve my mind.

P. S.—If you will not forgive the interest I will work on to pay it back to you.

Mr. Nolting said he did not remember any such a loss 17 years ago, nor does he remember any man who was in their employ 17 years ago who was named A. J. Black." The name must be a fictitious one. "We will surely forgive the man the interest, which at six per cent. would amount to $1,042," said he, "and I would be glad to shake hands with him, for I think there is good in him. How much better the world would be if all men listened to their consciences as faithfully as did this man."

Philadelphia Jeweler Identifies Man Arrested at Rochester as Swindler Who Operated Fraudulent Diamond Scheme.

ROCHESTER, N. Y., April 4.—Philip Teitelbaum was indicted, last week, on a charge of grand larceny, the complainant being Morris Lefkowitz. According to the story as told, the prisoner fraudulently induced Lefkowitz to part with $5,000.

Benjamin Silverman, of 705 S. 2d St., Philadelphia, Pa., came here several days ago and identified the prisoner as a man by whom he was defrauded about eight months ago. At that time, it is said, the prisoner used the name of Goldstein.

The supposed Goldstein invited the Philadelphia jeweler, according to the account as given, to a room for the purpose of buying $5,000 worth of diamonds. There was an intimation that the diamonds were cheap because they had been smuggled.

Silverman went to the room with the $5,000. Several men broke in, said that they were Secret Service agents and that the money, which they seized, was counterfeit. The jeweler was glad when he saw an opportunity to escape. Later he complained to the police, who told him that he had been swindled in an old game.

Louis Reeches, a baker of Wilmington, Del., has also been here in the last week and identified Teitelbaum, or Goldstein, as a man who took about $3,600 from him in a similar game.

Sam Eggargarin has been indicted for assisting Teitelbaum in the operations in this city. Two other men, Max Wasserman and Sam Levine, have also been arrested on the charge of being accomplices.

Canada Pleased with Tariff Arrangement with United States.

TORONTO, Can., March 31.—General satisfaction is expressed in trade circles over the tariff arrangement effected between the United States and Canada. The only provision directly affecting the jewelry trade is the reduction of the duty on watch actions and movements from 15 per cent. to 12½ per cent. As no movements are at present manufactured in Canada the change is regarded as comparatively unimportant, excepting in the case of importers who happen to have large stocks on hand.

It is felt, however, that any comparatively slight losses that may be occasioned by the change will be much more than compensated by the general stimulus to trade resulting from the settlement arrived at, as the uncertainty of the situation during the last few weeks and the fear of a protracted tariff war has been considerably felt as a disturbing element and has tended to make buyers conservative. Now that the peril has been averted a marked expansion in business is anticipated. The total value of watch actions and movements imported into Canada last year was $538,336, a considerable proportion of which came from Switzerland.

The awning in front of the retail jewelry store of Chas. A. Wolf, Topeka, Kans., caught fire one morning recently, but was extinguished before doing extensive damage.

Although true Black Opal is scarce, we have a notable stock in all grades received by us in a rough state direct from the mines and cut in our lapidary shop in New York.

Our prices are necessarily less than those obtaining in Europe and the fact that no two stones are alike makes this gem very attractive as a profit getter.

WE ARE SPECIALISTS IN BLACK OPALS

All the wonderful changing colors of the Solar Spectrum vibrate through "Black Opal," some in small pin point markings, others in harlequin, peacock and formal designs.

Some stones exhibit broad flashes of red, blue, green and purple while others exhibit cloud effects and sunsets such as Turner painted and only a Ruskin could describe.

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57 HATTON GARDEN, LONDON, ENGLAND

A. Fink and Wife, Los Angeles, Exonerated After Examination Charge of Attempted Fraud.

Los Angeles, Cal., March 30.—A. and his wife were promptly discharge Justice Summerfield after their examin on the charge of attempted fraud bro by the Hartford Fire Insurance Co It be remembered that it was charged th and Mrs. Fink conspired to defraud th surance company by changing checks trunk, taking, it was alleged, about $1 worth of jewelry from it, concea g jewelry and then trying to recover ance.

The trunk, it will be remembered, checked to San Francisco by Harry Ad a salesman in Mr. Fink's employ. It alleged that Fink obtained posses the check and changed it for one w represented a suit case containing we apparel of little value and that Mrs went to San Francisco, had the trunk to her room at a small hotel, took a $11,000 worth of jewelry from the tr then checked the trunk back to San where it was afterward found by detect and left the hotel. The suit case was se Mr. Adams at his hotel. He at once ported to the railroad company the los the trunk.

The porter of the hotel, at which t alleged Mrs. Fink stayed over night, an expressman, who delivered the trun San Francisco, were brought here identified Mrs. Fink as the woman who the trunk taken to and from the hotel. T alleged that she wore colored goggles pretended to be unable to speak Eng speaking German only. To offset this t mony, however, the defense brought n than a dozen witnesses who testified Mrs. Fink was in Los Angeles at the t she was alleged to have been in San F cisco.

In the face of this overwhelming evid of an alibi the justice dismissed the The suit of the Southern Pacific Rail on a charge similar to that made by the surance company, is still pending.

Michigan State Board of Optometry n Session at Saginaw.

Saginaw, Mich., March 30 T S Board of Optometry is holding its first sion in Saginaw at the Bancroft Hotel was created by the act of 1909 Al i practitioners in the State are flocking for examination. Thus far about 70 ap cations for credentials have been filed. it is said by the Board that of this nu fully 200 will be disappointed and wil receive certificates.

The applications must be passed on May 1, after which time the State recognize no practitioner without a cer cate. The applicant pays a $5 fee $2 a year fee. The Board says the new will greatly raise the standard of the cians' profession in Michigan and eliminate a horde of men who have right to practice.

M. L. Hastings and John Hastings, C tral City, Nebr., have dissolved partn after having been engaged in business many years.

Death of George E. Goddard.

ITTSBURG, Pa., April 3.—George E. God-d, senior member of the wholesale jew-e firm of Goddard, Hill & Co., 237 Fifth ., died, yesterday afternoon, of pneu-nia at his home, 4747 Bayard St, fol-ing an illness of only a few days' dura-. Mr. Goddard was at his office last nday, but shortly after his arrival at the e he complained of feeling ill and re-ned to his home. He was suffering from ld at the time, and no serious develop-



THE LATE GEORGE E. GODDARD.

nts were anticipated. However pneu-nia soon set in, but his condition did not w alarming until an hour or two before death. Even on Saturday morning it s confidently expected that he would re-er.

Mr. Goddard was born at Nassau, N. H., years ago. His first experience in the welry business was with Thos. H. Kirk-trick, corner Duane St. and Broadway, w York, and he later came to Pittsburg a traveling salesman for the wholesale use of Scott & Hennegan, remaining with at firm for five or six years. In 1871 the me of the firm was changed to the Scott-rrett Co., the late George B. Barrett be-g associated with it.

In 1874 William Hodge, George Goddard d E. W. Hill formed a partnership as odge, Goddard & Hill, and in 1882 the m name was changed to Goddard, Hill Co., as it is at present known. Mr. God-rd had the distinction of being identified th the first wholesale jewelry firm of ttsburg, and was therefore one of the oneers of the business.

Mr. Goddard was well known among the siness men of Pittsburg, and was promi-nt socially as well. He was a member of odge 484, F. & A. M., of the Duquesne ub and the Pittsburg Country Club and the Church of the Ascension.

Deceased was married in October, 1889, Miss Maude Scott, a stepdaughter of S. Pinkerton. He leaves his widow and one n, Stanhope Scott Goddard, a junior at ale University and one of the youngest students in the university, and a brother, J. M. Goddard, New York.

The funeral will take place, Tuesday afternoon, from his late residence.

Goddard, Hill & Co. have occupied their present location in Pittsburg for many years. While no announcement has been made regarding the subject, the business no doubt will be continued just as it has been, the firm being well fortified to look after its business. The house enjoys one of the most lucrative trades in this territory.

Creditors of Edelhoff Bros. & Co. and Schickerling Bros. & Co., Refuse to Act on Conrad Schickerling's Charges.

A meeting of members of the Jewelers Board of Trade who are creditors of the bankrupt estates of Edelhoff Bros. & Co. and Schickerling Bros. & Co. was held, Tuesday afternoon of last week, at the room of the Board, 15 Maiden Lane, New York, subject to a written request made upon the Board by Conrad Schickerling, who stated that he desired to confer with the creditors in order to show them how a larger dividend could be obtained from the assets of Edelhoff Bros. & Co. and to discuss the present status of the litigation. He submitted two propositions to the meeting, neither of which was acted upon, and an adjournment was taken without anything definite having been accomplished.

The first proposition which Mr. Schickerling put forward was to the effect that there are assets amounting to $30,000 which represent a discrepancy between the merchandise in the possession of the firm of Edelhoff Bros. & Co. on Feb. 8, 1906, and the amount which was turned over to the receiver on Feb. 28, 1906, after the firm went into bankruptcy. This amount Mr. Schickerling claims had never been accounted for, and he declared that it was the duty of the creditors to investigate this matter. The other proposition was to the effect that he (Schickerling) had made a contract with Mr. Edelhoff, Sr., to put a stated amount of money into the corporation of Edelhoff Bros. & Co., which money had never been advanced to the corporation, and that the creditors should look to Mr. Edelhoff for this money.

The meeting was called to order by C. N. Gray, secretary *pro tem.* of the Board, who read the letter received from Conrad Schickerling, stating that he could show the creditors of Edelhoff Bros. & Co. how the assets could be increased. Mr. Gray called upon M. D. Rothschild, the president of the Board, to become chairman of the meeting. The chairman said that the meeting had been called to afford an opportunity to Mr. Schickerling to place before creditors represented by the Board facts by which Schickerling claimed the dividends of the estate could be increased. He then called upon Schickerling to state his case in mind.

Mr. Schickerling said that there was a shortage of $30,000 in the stock of Edelhoff Bros. & Co. about which no inquiry had been made by the trustees in bankruptcy of the Edelhoff estate, and that he had books of account to prove it.

Charles S. Mackenzie, the attorney for the trustee of Edelhoff Bros. & Co.'s estate, said that Mr. Schickerling's statement was false. He said that the trustee had investigated the assets of Edelhoff Bros. & Co. very carefully and had found that there had been a subscription of $100,000 common stock and $50,000 preferred stock, and that Mr. Schickerling gave notes for five years for $25,000 of the preferred stock and Gustave Edelhoff had given his note for the other $25,000 of the preferred stock; that the $98,000 of the common stock was represented by a slip of paper which read: "Conrad Schickerling to Edelhoff Bros. & Co., one lot of jewelry, $98,000." He said that only $1,000 in money had been subscribed to the corporation. He asserted that a week or 10 days before the failure of Edelhoff Bros. & Co. a large portion of the jewelry of Edelhoff Bros. & Co. had been pawned by Mr. Schickerling and that that accounted for a considerable amount of the discrepancy in the assets.

Mr. Schickerling claimed emphatically that the assets had not all been accounted for, and read several numbers from a stock book of which he said there was no record.

Mr. Mackenzie said that the books were kept in such shape that it was impossible to get a real estimate of the financial state of the business, and that the trustee in bankruptcy of Edelhoff Bros. & Co. had done everything possible to get back the greatest amount of assets.

Mr. Schickerling declared that the corporation of Edelhoff Bros. & Co. had been formed between himself and the elder Mr. Edelhoff, and that in a verbal statement Mr. Edelhoff, Sr., had agreed to advance funds to finance the business. He was, however, unable to produce any signed document bearing the name of the elder Edelhoff. He accused Mr. Mackenzie of representing Gustave Edelhoff as his attorney. Mr. Mackenzie explained this statement away by saying that he had been instructed by the creditors to get witnesses with which he could go before a judge in order to start an action against Mr. Schickerling, and that the paper which Mr. Schickerling produced substantiated the fact that he had taken Gustave Edelhoff as the complaining witness before a magistrate in order to take the necessary steps in the prosecution of Schickerling. He said that he had no interest in the Edelhoffs in any way and had never represented them in any capacity.

Mr. Gray asked Mr. Mackenzie if it were possible in any way to bring an action on the so-called agreement between the elder Edelhoff and Schickerling by which it would be possible to obtain further assets from the bankrupt estate. Mr. Mackenzie assured him that it would be impossible to do this.

After considerable stormy discussion on all sides the meeting adjourned without taking any action.

James Billings, who recently broke the window in the store of Geo. P. Wood, El Reno, Okla., has pleaded guilty to the burglary and was sentenced recently to two years' imprisonment in the penitentiary at McAlester. Only 35 hours intervened between the time of the commission of the crime and the passing of the sentence.



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BY JOHN J. BOWMAN

Price, 60 cents, postpaid.
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Samuel Frackman, Who Claims to Ha Been Robbed of $50,000 Worth of Diamonds, Examined in Bankruptcy Proceedings.

The examination in the bankruptcy p ceedings against Samuel Frackman, a ma facturing jeweler and diamond dealer at Maiden Lane, New York, was co int Thursday afternoon before Commissi r Alexander in the United States Distr Court, and, as was the case in the fi hearing, the court room was filled w jewelers who were interested in the come of the proceedings. Frack claimed to have lost $50,000 worth of d monds in Chicago. The report of the was followed by an involuntary petit n bankruptcy against the jeweler.

The first witness at the last hearing w Joseph Frackman, son of the alleged ban rupt, who testified that he had been traveling salesman in the employ f father for about three and one-half yea and that prior to that time he had wor k in the shop. He said that he left New Y on his last trip west about Jan. 20, taki with him a regular stock of jewelry, wh he estimated to be valued at about $20,0 His first stop, he said, was at Clevelan where he made some sales, and from t he went to Detroit and later to St. Lou where he met his father. He said that discussed business affairs with his father that time, but that no inventory of the st which he had on hand was made at a time after he left home. After visiting S Louis he went to Kansas City and oth western cities and started for home arri ing in New York March 24. He said th he notified the New York office of ev transaction he made, and that he had little over $500 in cash when he start d f home. He explained that he had with h one jewelry grip with about 15 trays in and some reserve stock in his trunk.

The witness testified that he had noth to do with the business end of the N York office, and had never paid any atte tion to the books. Mr. Blumberg, the e amining attorney, showed him a ledger a asked him if he ever saw the book bef re. He replied that he thought he had see t book, but that he had never seen anyb d making any entries in it. He was que tioned further in regard to what he kne of the office management, and the attorn then turned his attention to the trip whi the witness had taken after the bankrupt proceedings began in company with his a torney to Chicago.

Young Frackman was asked to re ate th conversation which occurred betwee h attorney, a man named Leo Weiss, an himself during the interview with M Weiss. To this the witness' attorney ob jected strenuously, but the objection w overruled. The witness then went on t testify that when they had reached Chicag they telephoned to Mr. Weiss and met hi in the corridor of the La Salle Hotel, an that the three of them were together fr m 12 until four o'clock in the afternoon an that they discussed the visit which Wei s and the witness' father had made to th Central police station. He said the po ce chief wanted his father to give a nam when the loss was reported, but this wa

t done. He was asked what was said out Mr. Weiss reporting a loss of $5,000 d afterward making it $50,000. The wit-ss in reply to this question said that Mr. eiss first reported a loss of over $5,000, d later made a different report.

e next witness was Attorney J. H. er, who represents Samuel Frackman and rest of the Frackman family. He was estioned by Mr. Menken relative to the p to Chicago, on which he was accom-ied by Joseph Frackman, and then en-d a lively tilt between the two attorneys regards the testimony which it was de-d that the witness should give, Mr. Baer ng back upon his right to refuse to swer questions which related to matters erein he was acting in the capacity of nfidential adviser.

Samuel Frackman, who was the next wit-ss, was first questioned by Mr. Menken ut a statement bearing date of January, 09, and was shown a copy of the state-nt and asked if it was a correct render-g of his financial standing at that time testified that he could not tell whether not he was worth $42,000, as shown by statement in January, 1909, unless he w such a statement signed by himself, and t if such a statement existed that he s worth that amount at that time. He mitted to liabilities of between $130,000 d $140,000, and said that he considered t the assets in the hands of the receiver re worth over $100,000 to him.

Upon the diamonds which he claims that lost he placed a valuation of between ,000 and $65,000, but did not make an act statement as to their value. He said t he had been selling diamonds for about ir years, but that he had never sold any New York and that he sold none on his t trip west. He was questioned about e jewelry sales which he had made on his t trip and about the sale of diamonds on previous trip. He said that he had be-een 16 and 18 packages of diamonds with n on his last trip, and that they varied size and quality.

The witness was shown a ledger and estioned at some length in regard to this ok. He testified that he did not know here the book was purchased, and other count books which were produced and wn him he said he did not recognize. ked when the ledger was purchased, he d he thought it must have been as long o as the first entry which appeared in the ok, which was in 1907. His attention was lled to the stamp of a stationer on one of books. He testified that he did not re-mber going into the stationery store on n St. about a month ago and buying oks. His attention was called to the fact t on the inside cover of the ledger the mp of the stationer had been scratched t, and he was asked who did this. He d he did not know.

The attorney discontinued his questions out the books abruptly and interrogated the tness in regard to a visit which he made S. Pian, of the S. Pian Time Payment welry Co., of St. Louis. He was asked if did not tell Mr. Pian when he visited n that he had no diamonds with him at time, and if he did not tell Mr. Pian t he intended going from St. Louis to braska. To both these questions he de-nied having made the statements. He admitted that he had purchased from Mr. Pian over $6,000 worth of diamonds at that time.

The examination was discontinued at this point and an adjournment taken until tomorrow morning at 10 o'clock.

An answer to the petition in bankruptcy against Samuel Frackman was filed, last Friday, in the United States District Court. The answer, while it does not deny insolvency, denies the acts of bankruptcy alleged in the petition or any acts of bankruptcy within the purview of the bankruptcy law.

The answer sets forth that the alleged bankrupt has paid no creditors with intent to prefer them within four months of the filing of the petition and has assigned no outstanding accounts within that time, nor has he concealed any property whatsoever, it is set forth. It is also stated that Reuben Samuels and Henry E. Freeman, two of the petitioning creditors, are not now creditors of the alleged bankrupts, but that any notes held by them are so held in trust for Nebenzahl & Munk and were transferred by Nebenzahl & Munk for the purpose of enabling Nebenzahl & Munk to file the petition against the alleged bankrupt. The answer was filed by Crane & Baer, attorneys for Frackman.

Following the hearing before Commissioner Alexander, a meeting of the creditors of Mr. Frackman was held, Saturday afternoon, at the Astor House to discuss the situation and, if possible, to arrange for a satisfactory settlement between Frackman and his creditors. There were about 30 creditors represented or present at the meeting, and a great deal of time was taken up in an informal discussion as to what was the best course to pursue.

The meeting finally organized with Mr. Levinson, of Levinson & Friedlander, as chairman, and the bankrupt, his son and their attorney were requested to withdraw while the meeting discussed the situation. Several suggestions were made as to the most feasible plan of a possible settlement. It was finally decided to make a proposition to Mr. Frackman that he settle with his creditors at 40 cents on the dollar—10 cents in cash in 10 days after the acceptance of the settlement by all the creditors, 10 per cent. cash in 60 days after the first payment and the balance on notes for three, six and nine months, payable in instalments of five per cent., 10 per cent. and five per cent., with guaranteed indorsements besides that of Joseph Frackman, a son of the alleged bankrupt. Mr. Frackman was to stand the expense of the litigation.

The jeweler and his attorney were recalled and the proposition made to them, and the proposed settlement was finally agreed to. The creditors impressed it upon the alleged bankrupt that this was his last opportunity to effect a settlement of any kind, as strong interests were inclined to prosecute him. The proposition of settlement was made simply as a suggestion which would be submitted to the committee of creditors and was not to be official unless sanctioned by all the creditors.

Joseph Frackman, a son, spoke to the creditors, telling them that he was willing to give up everything he had and to work two years for nothing in order to help out his father.

An agreement was drawn up containing the settlement proposition as set forth and was signed by a large number of those present.

Manufacturers of Minneapolis, Minn., Contemplate Organizing for Mutual Benefit and Protection.

MINNEAPOLIS, Minn., March 30.—Some months ago Ernest A. Kirchner, of Kirchner & Renich, suggested the formation of a local importers' association and since that time the proposition has been growing in favor. Both the retail and wholesale jewelers have associations, but the manufacturing jewelers are without organization, and it is pointed out that there is need of something of the kind.

Aside from promoting good fellowship and a better understanding among the manufacturing jewelers, it would be of practical advantage, it is claimed, for the members if the association could warn each other against giving credit to unreliable concerns, whereas now this class has a good chance to play upon the manufacturers because when one loses money through giving credit he says nothing to his competitors about it. B. R. Schwarz has suggested that the proposed association hold regular monthly meetings.

Another move which would tend to promote unity of feeling among the manufacturers, as pointed out by Mr. Schwarz, would be to have all the manufacturing jewelers located in one building. Many of the office buildings of the city will not accept manufacturing jewelers as tenants, as they claim the noise and dirt incident to the work of manufacturing jewelry would annoy tenants in the building. The centralization of manufacturers would also, it is contended, be a great convenience for buyers.

John Zakewitz, Hastings, Pa., Jeweler, Falls Under Train and Is Killed.

HASTINGS, Pa., March 30.—John Zakewitz, a jeweler of this place, fell beneath the wheels of a passenger train to-day and was ground to pieces. He had said goodby to friends and leaped off, but fell under the wheels and was cut to pieces.

Deceased, who was a Lithuanian by birth, had been in business here three years, and was well known and highly regarded. He succeeded to the business of Geo. Hicks in 1907 and continued alone, but carried little stock. He was a practical man, a good workman and, in addition to his watch repairing, acted as interpreter for the Poles and Lithuanians in this vicinity.

Henry C. Pitz, Kalamazoo, Mich., has just started in business in his new location, opposite the Fuller Theater. The interior is equipped with mahogany fixtures and every modern storekeeping device.

The Kuehl Clock Co., 80-82 Wabash Ave., Chicago, has just completed a handsome catalogue which it is sending free to the trade. The book is printed on heavy calendered paper, nine by 11 inches, and its 64 pages contain many fine illustrations of clocks for all purposes.

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The dignity and prestige of being located on America's most famous street—Fifth Avenue.
Those are some of the advantages now presented to dealers in Precious Stones and Jewels by the very limited number of vacancies in

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The Men Accused of Many Robberies mp Their Bail After Bonds Had Been Reduced.

e police of New York are still search- r the three men wanted for a number welry burglaries in Boston and nearby , who disappeared from the metropolis veek after securing bondsmen to go on bail bonds. The bail was reduced $10,000 to $5,000 in each case on ap- on of an attorney. The prisoners to appear when their cases were called Thursday morning in the Jefferson Police Court and Magistrate Bar- declared the bonds forfeited.

s A. Sachs, the attorney who ap- for the alleged burglars, was certain his clients were endeavoring to find ds to prove that they could not have into a jeweler's safe in Boston on 28 because they were, it was claimed, w York at that time. He also told court that he believed that the men d be located within 48 hours, but his proved groundless.

nsiderable excitement was caused at headquarters when it became known the three men had failed to appear e the magistrate. Samuel L. Ullian, of n, who identified two of the men as nes who broke into his safe and got with $12,000 worth of jewelry and had fied as one of the missing articles a found on the third, was very much erted as were the other complainants. feelings of the two bondsmen who took es with their $15,000 can also be better ned than described.

e police in this city do not share At- y Sach's belief that the missing men be found. They say that the ex- oners who gave the names of Joseph G berg, Harry Rothstein and Jacob Gold- , were known to them as "Red Tracy," Smith" and "Itzky, the Mouse." The e say that Smith, while serving a term renton, N. J., invented the "can opener" h makes it easy for crooks to break into fe. This instrument has a powerful rage and once a hole is bored in a safe through steel. It works like a can er. Detectives Duggan, Kinstler and arrell, of the Central Office, have st ed in to do their work all over again. spector M. J. Morrisey, of Boston, was last week with Samuel E. Ullian, the B on jeweler. Benjamin Sarason, New en, Conn., whose store was broken open an. 15 and jewelry worth $9,000 stolen, Max Mayer, a Philadelphia, Pa., jew- who suffered a burglary about Feb. 1, n he was robbed of $9,000 worth of ables, were also interested in the out- e. Rings, watches and stick pins which been found in the Goldberg house at Goerck St., New York, or had been re- ed at pawnshops, were recognized as nging to the jewelers. The arraignment he men was awaited with interest and officers from the different cities were y with requisition papers. All were much perturbed when the attorney for alleged burglars told the magistrate his clients had disappeared.

agistrate Barlow explained that it was ely within his right to reduce the bail, n the matter of a felony it is entirely retionary with the committing magis- trate as to what amount of bail is acceptable.

Attorney Sachs stated that of all the so-called loot which was recovered only one watch had been identified and said that it was unjust to criticize Magistrate Barlow for reducing the bail. He added that there was grave doubt in his mind that the prisoners would have been turned over to the Boston authorities as he considered there was not enough evidence against them.

The Central Office detectives claim that they had a clear case against the prisoners and that it would have been easy to convict them on all three counts.

According to the detectives, Joseph Goldberg was the brains of the gang. They claim that he has $60,000 in cash stored away in a safe deposit vault. The police say that two of the men have police records and that one of the Goldbergs is wanted in Cleveland and Chicago.

A reward of $500 is offered for the capture of the fugitives.

Engravers' Art Club Holds Eighth Annual Exhibition and Banquet at New York.

The eighth annual exhibition and dinner of the Engravers' Art Club of New York, which was held Saturday evening at Allaire's Hall, 192 Third Ave., proved to be one of the most enjoyable social events in the history of the organization. Over 100 members and guests of the club were present to view the exhibit and enjoy the dinner. The larger part of the club's membership is composed of general letter engravers employed by leading jewelers and silversmiths in New York; but men engaged in the kindred trades are eligible for membership.

The exhibition of the club was held in a room adjoining the banquet hall and comprised some excellent specimens of the handiwork of different members of the club. It included examples of engraving, stationery, bank note work, illuminating, stamping, die engraving, wax casting, steel engraving, etc., and was of general excellence. One of the most novel exhibits was that made by C. E. Rauh, who is engraver with Black, Starr & Frost. One of his exhibits consisted of the alphabet and his name engraved in block letters upon the head of a pin. The pin was displayed beneath a powerful microscope. The letters showed clear cut and distinct. He also had several other exhibits of merit. Some of the steel engravings exhibited were of much interest, as were numerous other examples of varied handiwork.

About an hour was spent in viewing and discussing the various exhibits, at the end of which it was announced that the banquet was ready and the members and guests were ushered into the hall, where they found tables arranged for the accommodation of all. At the head table were the officers of the society and the guests of the evening. The others present found their seats informally and the waiters were soon busy with their part of the evening's duties.

When coffee was served President M. A. Doherty rapped for order with a huge "graver" and welcomed the assemblage in a few well chosen words, in which he voiced the pleasure of the society at seeing so many present and spoke in commendatory terms of the exhibition. The other speakers of the evening were: Joseph Little, manager of the Maiden Lane store of the Gorham Co.; George A. Hollis and Nicholas Tommins, the latter making a presentation speech to R. L. Clark, in which he tendered to him a beautiful clock, on behalf of the society, in recognition of his work in engraving the invitations. The work on the invitations was some of the finest ever exhibited by the club.

The rest of the evening was given over to a varied entertainment. A professional man of mystery kept the engravers guessing with his feats of magic, while monologue and musical numbers met with equal approval.

The club meets twice a month and the officers of the organization are: M. A. Doherty, president; George Levind, vice-president; W. Koch, secretary; C. J. Kuhr, treasurer. The committee in charge of the banquet was A. F. Lang, chairman, assisted by E. Bereck.

Just before the speeches began a photographer took a picture of the gathering.

The banquet ended about midnight.

Watches Stolen While in Transit to Waltham Watch Co.'s London Office Had No Dials.

Robbins & Appleton, the selling agents of the Waltham Watch Co., Waltham, Mass., have sent out to the trade a letter anent the recent theft of over 2,000 Waltham watches, reported in full in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. As the movements were without dials they may be recognized in this way. Also if the thieves try to buy dials for them the trade is asked to be on the alert for any such orders and report the same. The letter reads:

"A recent shipment of Waltham movements made by the Waltham Watch Co. to our London office, via Austin, Baldwin & Co., forwarders, New York, has been stolen. These goods were shipped from Waltham, March 9 and 12, respectively, the two shipments aggregating 2,067 movements. These movements, which were stolen in New York, were without dials.

"As the goods have not yet been located, we are writing to request that should you have any unusual orders for dials that might lead you to think that they were intended for these movements, or know of any such orders, we will thank you to please advise us and to be on the lookout for the same.

"Thanking you for your co-operation with us in this matter, we beg to remain,

"Yours truly,

"ROBBINS & APPLETON."

S. L. Diehl, Pen Argyl, Pa., is renovating his retail jewelry store in which he is making many improvements.

The Hotchkiss Jewelry Co., Jackson, Tenn., has just placed a large electric regulator in the front of its establishment for the convenience of passers by. The concern has completed arrangements for the installation of a large new safe in the store, which is unique owing to its small size. The dimensions are 12 by 28 feet.

The Quality of Our Jabots Will Interest You



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All indications are that jabots will be worn more extensively than ever this season; and "The Psyche Bow," designed by our own artists, will appeal instantly to your best trade.

The pin in exclusive patterns is made in 14 karat gold, mounted in pearls, diamonds, sapphires, topaz and numerous other attractive combinations. The bow is made of imported moisture proof Maline, and it always looks crisp and clean.

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of the Psyche Bow. It opens easily by turning a button at the back. The bow can then be removed, and the pin makes a beautiful hair ornament, or another jabot can be substituted.

One number from our extensive line is illustrated—note the individuality of design and quality of workmanship. Exceptional value is given in our prices that range from $20.00 upward. Place a sample order of these jabots to-day or write us for complete information.

HOWARD & COCKSHAW, 218-220 FOURTH AVENUE NEW YORK CITY

Reward of $500 for Capture of Sneak Thief Who Robbed Louisville, Ky., Jewelry Store.

LOUISVILLE, Ky., April 1.—The police department of this city is offering a reward of $500 for the arrest of Harry Freeman, who is said to be known by the names of Herman Diehn and Frank Chapman, and who is believed to be the man who stole $3,000 worth of jewelry yesterday from the store of Rodgers & Krull, jewelers on Fourth and Greene Sts.

About 12:45 P. M. yesterday a sneak thief stepped up to a show case and got away with a tray containing over 30 valuable diamond and gem-set rings. The police since that the man was identified as Freeman, and have sent out circulars with a picture and description all over the country, with the request that anyone having any information about him or the missing jewelry wire at once to John P. Carney, chief of detectives, of this city.



SUSPECTED OF LOUISVILLE, KY., JEWELRY ROBBERY.

The method of the robbery was peculiar. There were most of those in the store were at the front, and while Mr. Krull was waiting on a customer in the rear of the store, the man who had been seen loitering in front of the store for several days entered unobserved and rolled on the floor under the counter, which is raised some distance above the floor. Reaching up, he opened the case containing the diamond rings and secured a large number. Rolling out toward the door, he regained his feet, but was then seen by Mr. Krull, who ran toward the door. The robber had lost himself in the crowd, however, and the best that Mr. Krull could do secured was a fair description of the man.

Chief of Detectives Carney was notified and put every man in his department to work on the case. Following the identification of a picture taken from the rogues' gallery, as that of the thief, circulars containing the photograph and a detailed description of the articles taken were sent all over the country. A reward of $500 was offered for the arrest of the thief. Chief Carney said to the Louisville correspondent of THE JEWELERS' CIRCULAR-WEEKLY that he believed his men would succeed in effecting a capture.

Rodgers & Krull moved into their present quarters at 518 S. Fourth Ave. only a few months ago from 425 Fourth Ave. Their store is one of the most beautiful in the south, and was evidently selected by the thief as one which would repay him for his effort. The members of the firm refused to discuss the case, further than to confirm the story of the robbery and to say that it had been reported to the association.

The missing man is described as follows: 30 years of age, five feet six inches high and weighs from 126 to 130 pounds; he has a smooth-shaven face, dark hair, brown eyes and a sallow complexion. On the day he disappeared he wore a dark suit of clothes, soft Alpine hat, black bow tie and a high turn-down collar.

The more valuable of the stolen pieces are described as follows: Gent's ring, three diamonds; gent's ring, one diamond center, two pear-shaped rubies; gent's ring, one emerald center, two small diamonds; large marquise ring, rubies through center and diamonds all around; pearl center ring, diamonds around; pearl center ring, in a laecy platinum, small diamond set around setting pearl, sets high; sapphire and diamond cluster ring, sapphire in center, diamonds around and set in platina; pearl and diamond cluster ring, one pink pearl, one peacock green and small diamonds; pearl and two diamonds, set in gold; pearl and six diamonds, set in platina; opal, diamond and olivine, set in gold; all-diamond cluster; all-diamond cluster, set in platina; sapphire and diamond circle ring; opal and diamond cluster, opal center, set in gold; opal and diamonds, set in gold; gent's ring, single diamond; princess cluster diamond ring, all diamonds, set in gold; princess cluster diamond ring, all diamonds, set in platina; princess cluster ring, three pearls in center; princess cluster ring, three rubies in center; princess cluster ring, four rubies in center; princess cluster ring, four pearls in center; gent's ring, ½ carat; ladies' ring, all diamonds, one large stone out of ring; ladies' ring, pearl center and diamonds.

The balance of the rings are solitaire stones, running from 1 2/4 to 1¾ carats each.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week at the Universal alleys, Brooklyn:

March 28.—Tiffany & Co.	842	926	783
vs. Ilgen & Wakefield Co.	801	821	851
March 30.—Cross & Beguelin	866	868	835
vs. Robt. H. Ingersoll & Bro.	965	1,001	864
April 1.—Joseph Fahys & Co.	894	912	807
vs. Mumford & Galaway	858	675	776

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman	36	12	990	.750
Joseph Fahys & Co.	35	13	1,012	.729
Hayden W. Wheeler & Co.	33	18	985	.647
Tiffany & Co.	25	14	994	.641
Cross & Beguelin	27	18	1,013	.600
Robt. H. Ingersoll & Bro.	30	21	1,001	.588
Ilgen & Wakefield Co.	19	32	930	.377
Mumford & Galaway	14	34	967	.292
Solidarity Watch Case Co.	10	29	947	.256
J. J. Donnelly	2	40	892	.048



Cecil Kline has begun business at Oxford, Wis.

John Hoffman has opened a new store at San Diego, Cal.

A. Von Sederholm is preparing to open a store at Petaluma, Cal.

Chas. Raal has begun business at 3659 Nebraska Ave, St. Louis, Mo.

The Anderson Jewelry Store has just been opened at Long Beach, Cal.

Robert W. Hitchcock, formerly of Manton, has opened a store at Honor, Mich.

Marcus Shapiro and Mr. Reuben are opening a store at 113 W. 7th St., St. Paul, Minn.

J. Bial has engaged in business at 32 Maiden Lane, New York, as a diamond setter.

Fred Stecher, Hibbing, Minn., will open a first class watch repairing shop at Nashwauk, Minn., about April 15.

C. A. Carver is a new jeweler in Lake Butler, Fla., having recently gone there from Bowling Green, in the same State.

Max Baskin, formerly with the Carl Entemann Jewelry Co., has gone into business for himself in the Broadway Central building, Los Angeles, Cal.

A. S. Mark is a new jeweler located at 601 Baltimore Block, St. Paul, Minn. The business is conducted under the name of the Manhattan Jewelry Co.

Segman & Abrahams is the name of a new concern which recently started in business at 45 John St., New York, to make platinum and gold mountings.

Robert W. Hitchcock has opened a new store at Honor, Mich. Much of the stock for his opening was purchased in Detroit. Mr. Hitchcock was formerly with W. L. Campbell, at Manton.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended April 2, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$438,671.86
Gold bars paid depositors	89,827.97
Total	$528,499.83

Of this the gold bars exchanged for gold coin are reported as follows:

March 28	$89,508.63
" 29	103,563.93
" 30	71,887.99
" 31	20,221.79
April 1	102,213.92
" 2	51,415.60
Total	$438,671.86

As president of the Wholesalers and Manufacturers' Association, W. C. Noack, of Noack & Gorantlo, Detroit, promises to take part in the settlement of the street railway question. He is a member of the mayor's committee to draw up a street railway settlement plan and the Wholesalers and Manufacturers' Association has now indorsed the idea of a settlement at once. The matter will go to popular vote.

Tiffany & Co. Win Celebrated Pearl Case on Appeal.

United States Circuit Court of Appeals Holds Guggenheim Pearls Were not a Necklace and are Dutiable at 10 per cent.

A decision in favor of the importers was handed down yesterday by the United States Circuit Court of Appeals in the case of the United States against Tiffany & Co., New York, arising over the classification of 59 pearls purchased in Paris by Morris Guggenheim and imported by the New York house. The brief decision of the court is as follows: "We come to the same conclusion in this case as in our former decision in Citreon *vs.* the United States (116 F R—693). Judgment affirmed."

The pearls, which cost $25,000 exclusive of the duty, were intended for Mrs. Guggenheim. They were first assessed for duty at 10 per cent., and 10 months later the entry was reliquidated, the Government claiming 60 per cent. duty on the contention that the pearls were actually a necklace, though unstrung at the time of transportation.

The case had been in the courts for a number of years. After a long fight on technical grounds Tiffany & Co. finally paid the 50 per cent. extra duty and filed the usual protest, claiming that the original classification and assessment of the Collector was correct. The Board of General Appraisers reversed the action of the Collector and sustained the claim of the importer, holding that the pearls were dutiable at 10 per cent. On review, the United States Circuit Court affirmed the Board's decision and an argument was heard last month on the appeal from this decision, the final decision being reserved at that time.

The Government, which was represented before the Circuit Court of Appeals by Charles D. Baker, of the Assistant Attorney-General's office, argued that the Court should uphold the assessment of 60 per cent. made by the Collector on the ground that the pearls were assorted and matched to form a necklace, and consequently fell within the provision of the paragraph for jewelry as the word is used in the revenue act. Arthur M. King, who appeared for Tiffany & Co., urged the Court to find in favor of the 10 per cent. duty on the theory that the pearls were "pearls in their natural state," as specified in the tariff act. He argued that no part of the purchase price, which was approximately $25,000, was paid abroad. Mr. Guggenheim bought nothing but the pearls in Paris, no pique brilliant and no clasp, and that his contract in Paris was for 59 pearls and not for a complete necklace. He pointed out that the pearls were not strung in the form of a necklace, that they were simply put, after the consummation of the contract, on a cotton string to compare them with others.

Mr. King, the successful attorney in the case, in commenting upon the outcome of the litigation, yesterday, to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, said that he did not believe the Government could ask for a writ of certiorari under Sec. 29 of the new tariff act, effective Aug. 5, 1909, which provides for a United States Court of Customs Appeals, in which, unless an application is made for a writ of certiorari within six months of the passage of the law to review any case heretofore decided or now pending, there is no further recourse. He pointed out that the time limit for an application under this section ended Feb. 5, 1910.

The entire stock of jewelry of the Gaffney Jewelry Co., Gaffney, S. C., has been scheduled to be sold by the receiver, D. C. Ross, to the highest bidder, April 14. Bidders are requested to deposit a certified check for $250, which will be returned in case the offer is rejected. The stock inventories, it is claimed, at over $4,000, and of this nearly $1,000 represents solid gold jewelry.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., April 1.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for February, 1910, and for the eight months ended February, 1910:

IMPORTS.

			8 Months Ending	
	Feb., 1909.	*Feb.*, 1910.	*Feb.*, 1909.	*Feb.*, 1910.
Clocks and parts of	$25,900	$43,541	$288,901	$474,831
Watches, materials and movements	133,193	134,366	1,283,025	1,161,838
Diamonds, glaziers' diamonds, etc., not cut, and watch jewels (free)	551,507	599,129	2,313,509	7,030,648
Diamond dust or bort (free)	2,803	2,966	154,361	27,718
Diamonds, not set (dutiable)	1,876,685	3,321,156	11,345,849	21,789,811
Precious stones, rough or uncut (free)	24,977	21,109	57,387	225,539
Precious stones and pearls, not set (dutiable)	170,987	622,810	2,457,850	5,134,871
Jewelry and manufactures of gold and silver	158,720	317,944	1,192,569	2,231,183

EXPORTS OF FOREIGN MERCHANDISE.

Clocks and parts of	$75	$30	$759	$1,479
Watches, materials and movements	54	135	8,011	3,873
Diamonds, rough, including miners', glaziers', etc.	.....	.....	1,262	.....
Diamonds, not set (dutiable)	.....	.....	13,367	38,847
Precious stones and pearls, not set (dutiable)	1,947	189	2,896	2,243
Jewelry and manufactures of gold and silver	292	957	34,798	8,644

EXPORTS OF DOMESTIC MERCHANDISE.

Clocks and parts of	$68,729	$100,275	$822,984	$841,532
Watches and parts of	98,702	65,829	822,771	827,635
Jewelry and manufactures of gold and silver	126,583	127,524	850,350	988,495
Plated ware	30,089	54,563	18,978	562,669

Connecticut.

Perry & Stone, New Britain, are watch inspectors of the Central V Railroad.

Theodore Brown, foreman of t chine department of the Internati ver Co., opened a new class in e drawing at the Young Men's Chris sociation, Bridgeport, Monday nig

Judge Bennett, in the Superior last week, appointed Charles L. of Meriden, receiver for the C. F Co. The assets of the concern $250,000, and the liabilities are $119

Twenty-five of the foremen ploy of the Waterbury Clock C one of their regular reunions Hall, last week. Athletic games w and an all round good time was

Cephas A. Rogers, the aged manufacturer of Meredin, is in a condition at the Washington Un Hospital, in Washington, suffering juries sustained by being run automobile March 29. Mr. Roger his wife, was returning north after through the south, and had st Washington to attend the Wesleya lege banquet. He was returning ir banquet to his hotel at the time cident. The driver of the mach appeared after the accident.

Benjamin Sarason, a jeweler St., New Haven, and Detective Ja Ward, were present with requisition togcther with officers from Bost Philadelphia, when it was learned that the three men named Jose Jacob Goldman and Harry Rot spectively, had mysteriously disap after having their bonds reduced fr 000 to $5,000 each the night be re son's safe was broken open and rob about $5,000 worth of jewelry In flight the men left behind several bu implements which are still held at quarters as evidence.

Involuntary Bankruptcy Petition i Against W. H. Booth, Sioux F s, S. Dak.

SIOUX FALLS, S. Dak., April 2.— voluntary petition in bankruptcy w March 30 against Willis H Booth, Falls. No statement as to the ass liabilities are as yet at hand.

Mr. Booth first started in busin 1882. He became involved in 1895, business fell into the hands of his b C. C. Booth, for whom he conducte manager until 1899.

In honor of his appointment as po ter of Grand Forks, N. Dak. the 24 Club, composed of jewelers of Grand recently gave a banquet to F V K the Frederick. Max Rabinowich s dent; Paul Girard, vice president, K. Munro, secretary, of the club

The J. E. McCourt Jewelry Co., l ton, Mich., and Hamel & Rochrig hav solidated. The business will be co as the McCourt, Rochrig, Hamel Co incorporation takes in the McCourt at 101 S. James St., the Hamel & R store at 117 S. James St. and the Se branch operated by Mr. McCourt

Buffalo, N. Y.

N. Austin, a jeweler of North Collins, N. Y., has been ill at Lexington Heights Hospital.

Among the Buffalo jewelry traveling representatives in town this week were: Dreytuss, S. L. Levy, Max Fineberg and Herman Slohm.

Among the jewelers who recently visited the Buffalo market were: O. C. Blount, Comstock, M. J. Engelbert, Rome; and W. Hagemate, Elmira, N. Y.

Joseph Max, of Petersen, Max & Co., wholesale jewelers, who recently went into business at 394 Ellicott Square, has returned from a successful busines trip through New York State and Pennsylvania for Messrs. Randecker, Lipsett and Shattuck, travelers for King & Eisele, have returned from their Spring trips. A corps of reporters and decorators were busily engaged at King & Eisele's plant, last week. According to a report from Niagara Falls the Aluminum Company of America has made application for a permit to erect a $1,000 addition to its No. 3 plant on the bank beyond the Hydraulic Power Canal in that city. It is intimated the plant may be used as a rolling mill.

Medals and trophies furnished by Tiffany & Co. were recently presented to the members of the 65th Regiment Infantry in this city. Among the recipients was Captain Gustav Frisch, of Frisch Bros., Genesee St. jewelers. Mr. Frisch is a member of Company K and has received a medal for 10 years' faithful service.

The Buffalo Chamber of Commerce and Manufacturers' Club, of which local manufacturing jewelers are members, are planning to form an energetic convention bureau. It is believed that this city will become the mecca for national assemblages. The presence of thousands of visitors would naturally help the business of many local jewelers.

At a meeting of the Buffalo Optometrical Society at the Lafayette Hotel Friday evening E. V. Syrcher was chosen chairman of a committee appointed to prepare a code of ethics for local optometrists. Mr. Syrcher was also named temporary secretary to assume the duties of Julius Hansen, regular secretary, who will be in New York on business for a time. Mr. Syrcher entertained some members of the society at his home Wednesday evening. Dr. Cott, of Buffalo, will probably address the next meeting.

The Buffalo Retail Jewelers' Association met at Petersen's Hall, Thursday evening. In the absence of President Zilliox the session was called to order by Louis Schutt, former secretary. After some minor business was transacted the members engaged in bowling. The meeting was well attended. Several members and their wives will be present at the convention of the New York State Retail Jewelers' Association in Rochester, May 26-27. Much enthusiasm over the Flower City meeting was manifested. Several of the Buffalonians will remain in Rochester for Decoration Day.

Among the travelers who recently called on Buffalo jewelers were: E. B. Downs, Hayden W. Wheeler & Co.; Herbert R. Morss, R. Blackinton & Co.; S. A. Lynch, William B. Kerr Co.; J. Laffey, Gorham Co.; J. D. Varley, Allsopp Bros.; Morris Weil, Charles A. Paine, Macpherson-Roubaud Co.; Wm. T. Loud, International Silver Co.; A. B. Mensing, Wilcox & Evertsen; Carl H. Weidemann, M. De Dilectis & Co.; Mr Kraus, Steeber-Kraus Co.; Geo. W. Beardsley, Allsopp & Allsopp; Henry Freund, Henry Freund & Bro.; L. H. Smith, Bippart, Griscom & Osborn; A. E. Darby, Adolphe Schwob; James R. Palmer, Henry A. Kirby; W. S. Noon, Corey, Clark & Noon; R. Wakefield, Burstow, Kollmar & Co.; Russell A. Talbot, Alvin Mfg. Co.; E. H. Hough, Jennings Bros. Mfg. Co.; G. S. Bedient, Rogers Silver Plate Co.; F. W. Juengling, Sessions Clock Co.; L. Rockwell, Poole Silver Co.

Lancaster, Pa.

Herbert Shiffer, late with Louis Weber & Son, has taken a position as watchmaker with W. K. Rebert, York, Pa.

Parke Morris, Savannah, Ga., stopped over in Lancaster a few days last week, en route to New York on business.

James D. Fowler has gone to Chicago to spend a week with his parents before proceeding to the Pacific Coast on a business trip.

John L. Winters, who went west a couple of weeks ago to look for a desirable business location, writes home that he expects to open a shop at Denver, Colo.

G. William Reisner, manufacturing jeweler, visited West Chester on business last week, and John B. Roth, Jr., another manufacturing jeweler, visited Lebanon, Pa.

F. A. Huber and James B. Roumfort, traveling representatives of the H. S. Meiskey Co., spent the Easter holidays in Lancaster and are now on their respective routes.

Emanuel Seibel, Greensboro, Pa., has taken a position as watchmaker with Louis Weber & Son, and Frank Hoeffner and Stephen Meier have entered the employ of the same firm.

The 50 beautiful prizes given in last Thursday's big euchre for the benefit of the General Hospital were on exhibition several days of the week in Aug. Rhoads' jewelry store, where they attracted much attention.

A. R. Simpson, a former watchmaker of Lancaster, who went to Chicago from Pittsburg, where he resided two years, died in the former city last week of pneumonia, aged 39 years. He leaves a widow and child.

Charles E. Foose, one of the traveling representatives of the Non-Retailing Co., returned home, on Wednesday, from Atlantic City, where he and his wife spent a short vacation. He is now on an extended trip over his territory.

Rev. Dr. Joseph H. Dubbs, father of T. Wilson Dubbs, died, April 1, after a long illness. He was, since 1875, one of the faculty of Franklin & Marshall College, and was one of the eminent clergymen of the Reformed Church, a scholar and author.

Benjamin G. Kaplan, Williamsport, Pa., stopped over in Lancaster, last week, to see his brother-in-law, Benj. Lichtenstein, while en route to New York to purchase fixtures and stock for another store he is about to open at 114 Market St., Williamsport.

Harrison Lippy, of the Ezra F. Bowman Technical School, has returned there after spending four weeks at Sunbury, where he went to assist E. H. Shipman. Miss Ruth Jones, who was a student in engraving at the school, has returned to Martinsbury, W. Va., where she has taken a position with her father. The basketball team of the school held a banquet the evening of March 30 at the Wheatland Hotel to celebrate the close of a successful season.

Among the jewelers who recently paid a visit to Lancaster were: B. H. Potthoff, Carroltown, Pa.; J. H. Sensenig, New Holland, Pa.; H. Snyder, with W. N. Levy, Altoona, Pa.; Allen Kirk, Quarryville, Pa.; John Goll, with A. K. Brubaker, Columbia, Pa.; Charles G. Rhoads, manager of the Mifflin County Jewelry Co., Lewistown, Pa.; Noah L. Parker, Baltimore, Md.; D. G. Saylor, Richmond, Va.; T. J. Carson, Pittsburg, Pa., and S. C. Zook, Cleveland, O.

Among the traveling representatives in Lancaster, recently, were: Fred J. Classen, Quaker City Cut Glass Co.; George M. Kite, M. J. Averbeck; Sol. Sickles, M. Sickles & Son; Chas. Coates, Jr., L. P. White & Co.; R. A. Tallbot, Alvin Mfg. Co.; Lew. Fleming, Joseph Fahys & Co.; C. E. Bride, Bride & Tinckler; E. M. Brashes, Henry Lederer & Bro.; Arthur H. Schmit, Layman & Straus Co.; T. A. Brennan, Morris Weil; W. G. Moland, Sansbury & Nellis; Mr. Hornig, Codding, Heilborn Co.; Arthur Totten, Brown & Wills; F. G. Mildeberger, Robert S. Gatter; E. B. Downs, Hayden W. Wheeler & Co.; Chas. B. Gray, Gray-Howes Co.

Harrisburg, Pa.

J. C. Welty, Carlisle, has removed to the property he recently purchased on Main St.

N. Brenner & Son, 1315 3d St., are having a package sale preparatory to removing to Walnut St.

Dr. W. M. Happel has removed his optical establishment in Waynesboro to the Krise block.

Uhler & Boyer is the name of a new business firm just established in Millersburg, this county.

Cohen Bros., jewelers of Reading, have established a branch office in the Bergner building, 3d and Market Sts.

Russel Ludwig, son of W. H. Ludwig, Chambersburg, is now occupying his handsome new home in that town.

Harrisburg will send a large delegation to the coming annual meeting of the Pennsylvania Retail Jewelers' Association, to be held in Philadelphia next month.

These officers have been elected by the Chambersburg Merchants' Association: President, F. W. Day; first vice-president, J. William Rearick; second vice-president, C. E. Banks; secretary, T. Z. Minehart; treasurer, J. C. Peters.

A. L. Willard, Schenectady, N. Y., has taken as a partner in his business H. N. DeLisser, formerly of the firm of Nost & DeLisser, New York. The new firm will do business under the style of Willard & DeLisser.

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VOL. LX. APRIL 6, 1910. NO. 10.

Index to News and Special Articles.

	Page.
...tiful Gold Chalice, Paten and Ciborium Made for a Boston Church. Illustrated on front cover; text on	57
...rge Diamond Cross in Easter Display of Chicago Jeweler	57
...glish Silversmithing; Its History and Development ...59-61	63
...resting Exhibit of Arkansas Diamonds at ...he Land Congress	65
...eath of James Bates	63
The Second Annual Banquet of the Jewelers' 24-Karat Club of Pittsburg ...63-67	69
...eath of Charles A. Miller	69
...arrisburg, Pa., Jeweler Who Was Convicted of Defrauding Creditors Now Convicted of Receiving Stolen Goods	71
...ormer Boston Jewelers and Watchmakers Sentenced to Prison on Charge of Counterfeiting	71
...orkhouse Sentence for Swindler Who Got Goods from Pittsburg Jeweler on False Representations	71
...ston, Mass., Jeweler Foils "Hold-Up" by Breaking His Own Window and Attracting a Crowd	71
...eath of Frank M. Sprochnle	71
...hiladelphia Jobbers Elect Officers and Directors and Then Hold Banquet	73
...ttleboro Manufacturers Protest Against Advances in Freight Rates	73
...obbers Break Window of Pittsburg Jewelry Store and Steal Stock Worth $1,000	73
...areer of the Late Mrs. V. C. Morse	73
...rovidence Jewelers Ask Express Companies for More Favorable Terms	75
...incinnati, O., Firm Mystified Over "Restitution" of $1,000 by Alleged Former Employe	75
...hiladelphia Jeweler Identifies Man Arrested at Rochester as Swindler Who Operated Fraudulent Diamond Scheme	75
...A. Fink and Wife, Los Angeles, Cal., Exonerated After Examination on Charge of Attempted Fraud	76
Death of George E. Goddard	77
Creditors of Edelhoff Bros. & Co. and Schickerling Bros. & Co., Refuse to Act on Conrad Shickerling's Charges	77
Samuel Frackman, Who Claims to Have Been Robbed of $50,000 Worth of Diamonds, Examined in Bankruptcy Proceedings ...78-79	
Manufacturers of Minneapolis, Minn., Contemplate Organizing for Mutual Benefit	79
John Zakewitz, Hastings, Pa., Jeweler, Falls Under Train and Is Killed	79
Three Men Accused of Many Robberies Jump Their Bail After Bonds Had Been Reduced	81
Engravers' Art Club Holds Eighth Annual Exhibition and Banquet	81
Reward of $500 for Capture of Sneak Thief Who Robbed Louisville, Ky., Jewelry Store.	83
New Enterprises	83
National Monthly Import and Export Statistics.	84
Famous Tiffany Pearl Case Decided in Favor of the Importers	84
Some Calculations Applicable of Barrel Train and Motion Work of Watches ...119-121	
Planetaria and Astronomical Clocks—(*Concluded*) ...121-123	
Horological Instruction Given by the Iowa Retail Jewelers' Association	125
Another Universal Clock	123
The Master Jewelry Salesman—(*Concluded*). 132-133	
Neat Display Made by a Jeweler of La Crosse, Wis.	133
A Representative Store of Princeton, Ind.	133
The Story of Derby China ...135-137	
An Ex-Engraver Courts the Muse	137
A Prehistoric Jeweler's Workshop	137
Trade-Marks	139
Costly Easter Eggs	139
Workshop Notes and Queries	141

Increase in Use of Gold by Jewelers.

THAT the jewelry business has been improving and increasing in volume steadily since 1907 is generally known, but the improvement has at times been so erratic and spasmodic that it has been hard to gauge accurately how much more business was done by the trade last year and is being done to-day than in 1907 and 1908. However, a very good idea of the business condition in the fine jewelry trade is afforded by the statistics of the gold bars withdrawn and exchanged at the New York Assay Office, as to a certain extent these form the bulk of the raw material of a large part of the manufactures in the gold trade of the country. True, they do not show all, as coin is still used to some extent, but it is safe to infer that the proportion of coin used bears a steady relation to the amount of gold bars consumed in the trade.

The statistics of the Assay Office and Sub-Treasury at New York, which were made public last week, give an idea of the amount of gold consumed in this trade in 1908 and 1909, and indicate not only the improvement in the latter over the former year, but also show that the first two months of this year were ahead of the corresponding months of both. According to the official statement the gold bars withdrawn and exchanged at New York in 1908 amounted to $19,475,168, while in 1909 they were valued at $24,581,260.

The increase in the consumption of these gold bars in 1909 over 1908 was over 26 per cent. and was almost uniform throughout the year, each month's figures in 1909 showing an increase over those of the corresponding month of 1908. The first two months of this year keep up this average; the figures for January show $1,982,186, as compared with $1,785,404 in January, 1909, and $1,460,287 in January, 1908, and the February totals show $2,011,032 last month as against $1,643,958 in 1909 and $1,069,560 in 1908.

The monthly demands for gold bars, as officially reported by Superintendent Foster, of the Assay Office, was as follows:

	1910.	1909.	1908.
January	$1,982,186	$1,785,404	$1,460,287
February	2,011,032	1,643,958	1,069,560
March	.....	1,875,367	1,228,345
April	.....	1,709,801	1,264,965
May	.....	1,880,784	1,336,504
June	.....	1,777,141	1,412,250
July	.....	1,630,929	1,358,235
August	.....	2,158,982	1,775,944
September	.....	2,630,519	2,210,323
October	.....	2,947,993	2,516,111
November	.....	2,508,153	2,023,799
December	.....	2,032,225	1,818,841
Total	.....	$24,581,260	$19,475,168

Gem Imports Again Break All Records.

IT has become such a common thing in the past year for the importations of precious stones at the port of New York to break all previous records that the trade no longer looks with wonder or surprise when this is done. However, the figures of the gem importations during March are so unusually large and exceed the highest amount ever reported for that month by such a large figure that the fact is worthy of more than passing comment. The gem imports last month reached the unusual sum of four and one half millions, or to be accurate, $4,525,264.40, which exceeded the figures of March, 1909, by over $1,172,000 and exceeded the figures of the greatest previous March on record (1906) by over $746,000. The last importations were over eleven times the value of the importations of March, 1908.

Of the total gems imported the value of cut precious stones and pearls amounted to $3,465,415.11, by far the largest amount ever imported at this season of the year. The figures of uncut gems, principally rough diamonds, amounted to $1,059,849.29, a figure that has never been equaled except once in March 1906.

The figures of the past month will come somewhat as a surprise to many members of the trade, owing to the fact that American buyers have been greatly reducing their purchases abroad. It is generally believed that the record figures are nearly at an end, for the present at least, and that the next two or three months will show something of a drop. But even if this prediction is verified, the chances are that the fiscal year ending June 30 will be the greatest in the history of the Customs House as far as gems are concerned.

How the importations of the past month compare to the figures of previous years, both as to cut and uncut stones, as well as in the totals, is to be seen at a glance from the following table covering statistics of gem importations at New York since March, 1898:

March.	*Cut.*	*Uncut.*	*Total.*
1910....	$3,465,415.11	$1,059,849.29	$4,525,264.40
1909....	2,674,599.47	678,808.50	3,353,407.97
1908....	298,879.90	90,634.77	389,514.67
1907....	2,300,364.00	995,917.00	3,296,281.00
1906....	2,726,970.70	1,062,854.35	3,789,825.05
1905....	2,989,054.20	684,329.30	3,673,383.50
1904....	1,152,916.01	779,150.08	1,932,066.09
1903....	2,022,804.43	848,840.97	2,871,645.40
1902....	1,386,647.04	507,724.43	1,894,371.47
1901....	1,410,770.20	817,768.32	2,228,538.52
1900....	720,408.40	60,601.80	781,010.20
1899....	1,195,397.45	516,513.67	1,711,911.12
1898....	481,107.76	293,808.35	774,916.11

Dangerous Safe Robbers at Large.

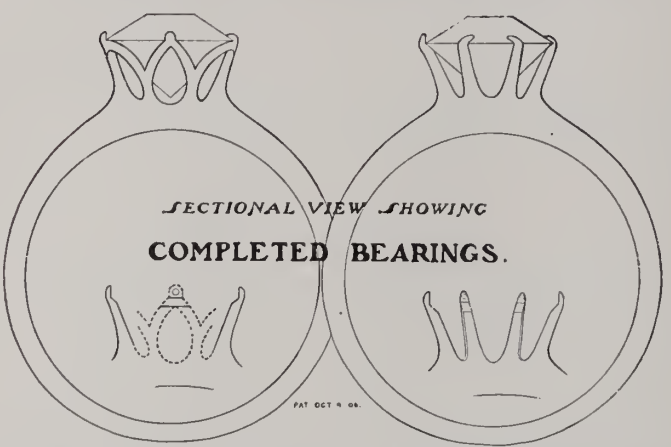
THE unfortunate escape in New York, last week of three men held under bail on suspicion of being implicated in a number of jewelry robberies should act as an incentive to many members of the trade at large to be much more careful than they have been in the arrangement of their safes. These men, whom the New York police believe to be directly or indirectly implicated with safe robberies in Philadelphia, Boston, New Haven and other cities, were held under $10,000 bail each, but this amount was later reduced by the magistrate to $5,000 each, and the surety furnished. When the

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EVER READY MOUNTINGS

INSURE PERFECT STONE SETTING

THESE FINELY FINISHED HIGH GRADE 14 K

Mountings of Merit

ARE ALL

Ready to Set

YOU CAN DO PERFECT STONE SETTING

While Customer Waits

THESE MOUNTINGS ARE MADE IN PLATINUM TIP, LINED, AND PLATINUM HEAD

WRITE FOR SAMPLES

CROSS & BEGUELIN

23 Maiden Lane New York City

cases were called last week the me[n] not appear and their bonds were de[clared] forfeited.

If the accused men are guilty of [the] charged by the police they will be a t[hreat] to the entire jewelry trade as lon[g as] are at liberty; if they are not gui[lty] real thieves are at large, so that [in] case unusual care and attention [should] given by all jewelers who carry the[ir] in ordinary fireproof safes. Th[ey] robbed the stores in Philadelp[hia] and New Haven worked practica[lly] same manner in every instan[ce] drilled or punched a number of h[oles] back of the safe in the form of a [circle] and then with a large tool, som[ething] a can opener, cut out the iro[n] a space of over a foot square, [through] the cement of the safe and rifled [the] tents from the back.

In every instance the work of t[he] was facilitated by the jeweler h[imself] had placed the safe in such a man[ner] they could operate behind it with[out] seen from the street. If those jewele[rs] now have their safes in a similar [way] receive a visit from the thieves [in the] future they can in great part blam[e] selves for whatever losses they m[ay] sustain.

As THE JEWELERS' CIRCULAR-WEEK[LY] pointed out time and time again t[he] est part of the ordinary safe used [by] small jewelers is the front and th[e] the back; but despite this well-kn[own] members of the trade constantly p[lace] safes in such a position that the fr[ont] protected by the light in the s[tore] back is in absolute darkness, the saf[e] affording a screen to those who wis[h] attack it from the rear. This arrange[ment] is not so bad when the jeweler [sleeps] a room directly behind his safe, [but] he does not it is simply an invita[tion] thives to rob him. Where the [jeweler] leaves his store at night he shou[ld] it that his safe is so placed that [the] of the store permits the passing w[ay] to see all around it, or else it [should] placed with its back against s[olid] [wall].

Let us hope that the fact th[at] dangerous safe robbers now at la[rge] be sufficient to arouse the careless m[ajority] of the trade who have heretofore [failed] heed to the warnings that have [been] them so often by THE JEWELERS CIRC[ULAR-] WEEKLY, the Jewelers Security [Alliance] the police of various cities.

Clever Feats Performed by an Engr[aver] of Sharon, Pa.

Paul P. Wentz, an engraver of S[haron] Pa., recently has been perform[ing a] ber of feats of engraving that have cited interest in his trade, and [the] work upon the head of ordinary [pens] may be almost classed as wonderful. Wentz recently submitted to THE JEWEL[ERS] CIRCULAR-WEEKLY three ordinary [pen] heads of which he had engraved [on] was four alphabets, his name and addr[ess] 113 characters in all, while [another] tained a welcome to "Teddy," and [the] has the monogram of this paper, "J. C. W."

Mr. Wentz is employed by J. W. K[el]ler, a jeweler of Sharon, Pa.

J. A. Didot, Decatur, Ind., is [about] close out his stock.

New York Notes.

orge Cahn & Co. have leased new ters at 49 Maiden Lane.

Bial has just started in business as a ond setter at 32 Maiden Lane.

nk Byrnes severs his connection with H. D. Merritt Co., 14 John St., May 1.

ed M Cook, of Whiting & Davis Co., aiden Lane, is spending a few days at factory.

Semus is now covering the New Eng- territory for the Moser & Whyte Co., aiden Lane.

E. Willis, a jewelry salesman, and his each won a prize in a booklover's con- last week.

gman & Abrahams, makers of platinum gold mountings, have started in busi- at 45 John St.

Gunzberger, salesman for L. & M. & Co., 170 Broadway, is ill at St. 's Hospital, Chicago.

Alexander, of the American Jewelry Minneapolis, Minn., was in town last to attend the wedding of his niece.

lph Hoxsie left New York Saturday the factory of Mason, Howard & Co., eboro, where he will get his new line.

N Abrahams, a well-known "rough" er of London, returned to Europe, last Tuesday on the *Lusitania* after a short in this city.

mes R. Gleason, of the New York office he Waltham Watch Co., is traveling in south for his health. He is staying at ent at Virginia Beach, Va.

pink baroque pearl, weighing 74 grains, h was found near the mouth of the consin river, has been brought to this by Wm. Moore, of Prairie du Chien, .

Nordlinger's Sons, 21 Maiden Lane, increased the force at the New York e by the addition of Henry Delerson, will represent the firm throughout the t.

he first meeting of the creditors of r Eisenstein & Co. will be held April 14 he offices of Referee in Bankruptcy haniel Prentiss, 120 Broadway, at 10.30 .m.

Harry M Levy, with Manasseh Levy & C, importers of watches, 182 Broadway, returned from his trip through New k State for that firm and reports busi- s very encouraging.

erome L. Davis, of Davis & Welikson, es for Europe on the *Mauretania* April to visit the foreign diamond markets. Davis will be married April 11 and his le will accompany him on the trip.

eo P. Weintraub, representing the Man- ster Mfg. Co., has returned from a three nths' trip in the west. He will leave in w days for the factory, where he will t out with a new line for the same con- n.

. T. Montgomery, manager of the New rk office of M. A. Mead & Co., is on a for the firm. He recently went to tsburg, where he was one of the speak- at the dinner of the 24-Karat Club in t city.

Mr. and Mrs. Simon Weinstein announce engagement of their daughter, Miss na M. Weinstein, to Jacob Baumgold, of this city. Mr. Baumgold is a member of the firm of Baumgold Bros. & Co., 266 Grand St.

Jos. Landsman, gold and silver electroplater and colorer, 51 Maiden Lane, will add a considerable amount of floor space to his plant, May 1. He expects to take four more rooms, making about 12,800 square feet of extra space.

Fred. Sheridan, Pacific Coast representative for several eastern manufacturers, is visiting concerns in the city at present and recently added the E. A. Potter Co.'s line to his list and will take it west with him for the first time in a few days.

The Parker Pen Co., makers of fountain pens, Janesville, Wis., recently opened a retail store and branch office at 11 Park Row. W. F. Pilcher, who traveled for seven years for the company through the east and south, will be in charge.

M Goodfriend, of Goodfriend Bros., 13 Maiden Lane, arrived Tuesday of last week from Europe on the *Kaiser Wilhelm II.* He has been abroad some time. N. Kaufman, the manager of the Providence office of the concern, returned on the same boat.

The American Clock Co., of this city and Chicago, has leased a large factory property covered with one and two-story buildings at Nostrand Ave. and E. 31st St., Brooklyn, for a long term of years. The property has rail connections with the Long Island Railroad.

G. L. Woodruff, who has been connected with the clock department of the firm of Tiffany & Co. for several years and who did much of the Greenwich work for this firm until compelled to give up his position on account of poor health, is now located at 50 Atlantic St., Stamford, Conn.

An exhibit of pearl oysters has been placed in the central section, second floor, of the Central Museum of the Brooklyn Institute, Eastern Parkway. It has been made possible by the courtesy of the Indian Museum of Calcutta, supplemented by specimens received by gift, bequest and purchase.

H. N. DeLisser, formerly of the firm of Nost & DeLisser, 1139 Tiffany St., the Bronx, has become a partner in the business of A. L. Willard, Schenectady, N. Y. The firm will make extensive improvements and greatly increase the stock. The business will hereafter be conducted under the style of Willard & DeLisser.

The Jewelers Board of Trade announces that judging from present negotiations there will be nothing in the estate of L. Marks, Newark, N. J., for distribution to general creditors. The attorneys say that the sum now in the hands of the trustee probably will be entirely consumed in the costs of administration. Creditors will be notified when the estate is closed.

Fred Zeitz, of Zeitz Bros, Chicago, spent a few days in New York recently on his way home from Cuba and made his headquarters with Henry Freund & Bro., 71 Nassau St. Louis Meier, Detroit, Mich., and S. Brodegaard, Omaha, Nebr., were also in town for a short time and made their headquarters at the same concern.

Among the out-of-town visitors in this city last week were: George H. Holmes, president of the New England Manufacturing Jewelers' and Silversmiths' Association; M. A. Mead, of M. A. Mead & Co., Chicago; J. Alexander Hardy, of Hardy & Haynes Co., Pittsburg; Percival Nichols, of the Shreve, Crump & Low Co., Boston; S. Garner, of the Leach, Garner Co., Attleboro.

A meeting of the creditors of Meyer Baturin, the bankrupt Harrisburg (Pa.) jeweler and pawnbroker, was held last Wednesday afternoon at the rooms of the Jewelers Board of Trade, to consider an offer of 30 per cent. cash to be made as a composition in bankruptcy. The creditors who were present or represented did not accept the offer and the meeting was adjourned.

L. Witsenhausen, formerly the head of the L. Witsenhausen Co., has bought out the interest of Mr. Koch in the Goldsmith-Koch Co., 109 Oliver St., Newark, N. J., and the concern will manufacture a line of patented German silver mesh bags and toilet sets in Britannia ware. The concern has taken over double the floor space formerly occupied by the old concern and expects to be ready within a short time to begin business.

Joseph A. Anzellewitz, 601 W. 179th St., has filed an individual petition in bankruptcy with liabilities of $7,055 and no assets. The largest creditor is the Keystone Watch Case Co., whose claims amount to $3,271. The other creditor named in the petition is David Broschardt, $326. He was formerly a member of the firm of A. Anzellewitz & Co., jewelers at 154 Canal St., who failed, and his individual petition is a result of that failure.

George H. Warwick, 110 W. 14th St., has completed a mace and three wands of unusual artistic excellence for St. Stephen's College, the jubilee celebration of which is being held in Trinity Church to-day. The mace and wands were presented by Prof. Watson Bartemus Selvage, the instructor of the College of the City of New York, who is a graduate of St. Stephen's College. The mace has an original statue of St. Stephen, the martyr, done in copper heavily gold plated. The wands are silver mounted and finely etched.

Archibald Keller, son of J. Keller, a manufacturing jeweler and gold pen maker, 194 Broadway, died March 28 at his father's home, 1069 Decatur St., Brooklyn, after an illness of two years of heart trouble. He was in his 25th year. The deceased was a pen maker and learned his trade with P. J. Collins. He was later with a Maiden Lane firm for a number of years. Mr. Keller was a member of the Nathan Hale Council, Junior Order United American Mechanics and a member of the Pen Makers' Union. The funeral was held the following Thursday.

The Good and Welfare Committee of the Jewelers Board of Trade has been appointed by President M. D. Rothschild as follows: Louis Cohn, of Henry Freund & Bros., chairman; Geo. H. Tomes, of Cross & Beguelin, secretary; Henry Blank, of Whiteside & Blank; Max Kallman, of Lissauer & Co.; Wm. F. Juergens, of the Juergens & Andersen Co.; Robert W. Adams, of T. W. Adams & Co.; Julius S. Oppenheimer, of Oppenheimer Bros. & Voith, Frank T. Sloan, of Sloan & Co.;

(New York Notes continued on page 91.)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

FIDELITY TRUST COMPANY
EXECUTOR TRUSTEE ADMINISTRATOR GUARDIAN

FIDELITY TRUST COMPAN'

Cor. Chambers St. and West Broadwa
NEW YORK

With Total Resources of Ove

$8,000,000.00

Offers to JEWELERS and others banking facilities whi are unsurpassed and invites your account. Pays interest checking and reserve accounts. Good Service, Undoubt Security.

FINANCIAL STATEMENT CHEERFULLY SENT UPON APPLICATION

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

WILLIS G. NASH, President,
MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR, } Vice-Preside
EMIL KLEIN, Cashier

1851 The Jeweler's Bank for half a century in the same location 191

THE
CHATHAM NATIONAL BANK
Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825
81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,700,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will ju f

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 89.)

Theodore W. Foster, of Theodore W. Foster & Bro. Co., and Matthias Stratton, of Ming & Co. Chairman Cohn announced that the committee will be glad to receive suggestions from members at any time.

Harry Goldsmith has been succeeded by Philip Goldsmith.

Abe Kaufman has bought out the business of M. Ackerstein, 124 Fifth Ave., Brooklyn.

L. Masur, formerly at 107 Broadway, Brooklyn, has moved to 276 Fifth Ave., Brooklyn.

A. A. Gillespie, of Gillespie Bros., Pittsburg, sailed from this city on the *Carpathia* for Europe, last Thursday.

Maurice Harrison, of Harrison Bros., 14 Maiden Lane, returned last Wednesday from a vacation trip to Florida.

B H De Jong, diamond importer, 35 Maiden Lane, sails to-day on the *Campania* for the European diamond markets.

The Jewelers Security Alliance reports that a safe in the store of C. W. Brockaw, Carmen, Okla., was broken into Saturday.

The New Jersey Jewelry Mfg. Co., of West Hoboken, has been incorporated with a capital of $5,000, to manufacture jewelry.

Wm. M. Green, representative for Geo. L. Brown & Co., accompanied by his wife, is on a visit to the factory at Attleboro, Mass.

E. Petrucci & Sons, manufacturing jewelers, have moved from 160 Union St., Brooklyn, to 356 Fifth Ave., in the same borough.

Richard Krawehl, diamond setter, has moved from 98 Third Ave. to 3538 Broadway. Mr. Krawehl is also a watchmaker and jeweler.

Henry L. Smith, 12 Maiden Lane, is a member of the Federal Grand Jury sworn in by Judge Hand in the United States Circuit Court Monday.

Nat Shiman, of Shiman Bros. & Co. and the Shiman, Miller Mfg. Co., Newark, returned recently on the *Lusitania* from a nine weeks' trip to Europe.

Philip Present, Rochester, sailed yesterday on the *New Amsterdam* for the diamond markets of Europe, where he will spend six weeks purchasing stock.

The Peerless Chain Co., Canada, has decided to open local offices at 49 Maiden Lane in charge of Mr. Heine, who was formerly in the employ of Henry Lederer & Bro.

G. B. Vitelli, of Borrelli & Vitelli, 401 Broadway, sailed, Saturday, on the *Duca Delgi Abruzzi* for Naples. He will also inspect the branch offices of Paris and London.

The name of Melhen Saloom, of Brooklyn, appears as a director of the Eastern Clock & Specialty Co., which was incorporated at Albany, last week, with a capital of $20,000.

Percy Malone, formerly with the Elgin National Watch Co., in this city, was renewing old friendships along Maiden Lane, Monday. He is at present with a large Pittsburg, Pa., firm.

Judge Hough, in the United States District Court Monday, granted a discharge in bankruptcy to Barnett H. Bernstein, formerly a jeweler at 51 Maiden Lane, whose liabilities were $1,285.

Milton Belgard with the New York office of H. Nordlinger's Sons, will sail April 27 on the *Majestic*. He will visit the European markets for the purpose of purchasing precious and semi precious stones.

Morris Schenkein, of H. Schenkein's Sons, diamond cutters and importers, who has been in New York for the past few weeks, is about to return to the firm's European offices, and with his wife will sail on the *Kaiser Wilhelm II.*

Maurice Boehner, of J. Boehner & Co., diamond importers and cutters, Antwerp, Belgium, who has been in this city for some time, making his headquarters at the New York office, 6 Maiden Lane, sailed for Europe, Saturday, on the *Kroonland*. He has been in this city about four months.

Leo Kohn, of Alois Kohn & Co., 16 Maiden Lane, has been appointed a member of the reception committee which will receive ex-President Roosevelt in this city upon his return from his African hunting trip. He received a notification of his appointment from Mayor Gaynor early this week.

The Gorham Mfg. Co. has instituted two suits in Chicago, one against Samuel Goldberg, 19 Congress St., and the other against George Sheppard, 4195 Cottage Grove Ave., alleging infringement of the Gorham trademark of an anchor, lion and the letter "G." The allegations are substantially the same as those raised in the suits which have already been commenced against dealers in New York.

William Kaiser, a jeweler, 26 years old, who had a furnished room in the house of Mrs. Lottie Essig, at 159 S. 9th St., Brooklyn, was found dead, Friday night, having been asphyxiated by illuminating gas. The gas was found to have escaped from a disconnected gas meter, and death was probably accidental. Ambulance Surgeon Laub, who was summoned from the Williamsburg Hospital, pronounced the man dead.

Charles Rubin, a dealer in diamonds, whose home is in Brooklyn, is at a loss to account for the disappearance, some time between March 27 and April 1, of a pocketbook which contained four diamond rings, a wedding ring, locket, chains and coins to the value of $700. For years he had carried the pocketbook in a coat pocket, and was certain of its safety. Where and how it was lost he does not know. A liberal reward is offered for the return of the jewelry.

Mrs. Mamie Cruse O'Brien, who lives at the Hotel Astor and is the daughter of Thomas Cruse, a mining man of Helena, Mont., bought $13,000 worth of jewelry recently from T. Kirkpatrick & Co., 334 Fifth Ave. The jewelers declare that she ordered the bill sent to her father, and indorsed on it, "O. K." Mr. Cruse hasn't been heard from and the jewelers have brought suit against Mrs. O'Brien. It came before Supreme Court Justice Greenbaum on the application of the defendant to compel the plaintiff to accept an answer filed too late. The court reserved decision on the application.

An organization known as the Jewelry Auction Dealers Association of New York has been chartered under the laws of the State of New York with a membership of more than 80 jewelry dealers, and at a meeting held last Wednesday the following officers were elected: I. S. Schoenfeld, president; Samuel Price, vice-president; Harry Levy, treasurer; Max Megurowisky, secretary; Charles Weinstein, sergeant-at-arms; Mike Megurowisky, Mr. Resch and Mr. Feigelson, trustees. It is the intention of the association to open a jewelers' exchange and a club room within a short time. The members of the organization buy jewelry at pawnbrokers' sales, which they afterward dispose of to the retail trade or otherwise. The president of the association said that pawnbrokers in this city sell not less than $7,000,000 worth of jewelry to buyers each year.

The Board of United States General Appraisers handed down a decision last week on the protest of the A. Bader Co., New York, relating to hat pins composed in chief value of paste, returned in some cases as jewelry and in others as articles of glass cut, said articles not commonly being known as jewelry, and composed of a composition of glass termed paste. The other articles named in the protest were imitation pearls, not beads, exceeding one inch in dimensions, composed in chief value of wax. Following former decisions the Board sustained the claim of the protestants that the merchandise covered by the first finding is dutiable at 45 per cent. under Par. 112, and those in the second finding at 25 per cent. under Par. 448 of the Tariff Act of 1897. As to all other goods and in all other respects the Collector's decision is affirmed. The Board denied free entry of importation of watches, made by the American Express Co. in behalf of a prominent importer in this country.

The diamond chain and pendant valued at $5,000 which was brought into this country by Mrs. Cornelia M. Woolman, a passenger on the *George Washington*, on March 21, was surrendered last Wednesday to Collector Loeb at the Customs House by Arthur C. Train, counsel for Mrs. Woolman. When Mrs. Woolman arrived she declared that her purchases abroad only amounted to $100, acording to the customs inspectors, but when an investigation was ordered she gave up a coral necklace with a bracelet and rings valued at $1,000, and wearing apparel valued at several thousand dollars was also found in her trunk. The property was all seized and she was taken before United States Commissioner Ross at Hoboken and held in $5,000 bail for examination. It was said at the Customs House that a jeweler's bill for 1,500 francs had been found in Mrs. Woolman's trunks, and her attorney was asked that the ornaments named in the bill be produced. The lawyer, in surrendering them, told the collector that two of the large diamonds had been purchased in the United States. Mark Andrews, solicitor for the collector, claimed that as the stones were made up they would be assessed at 60 per cent. duty. The question of the seized baggage has not been settled. Mrs. Woolman is a wealthy widow of Helena, Mont.

The partnership which existed between T. C. Herrick and L. Stone, Conneaut, O., has been dissolved by mutual consent. All accounts of the firm are now payable to T. C. Herrick.

Newark.

L. Fritzsche & Co. have moved from 73 Hamilton St. to 480 Washington St.

The Lowres Optical Co., in the Shiman-Miller Mfg. Co. building, reports a brisk business necessitating some night work.

James Wordley, of Wordley, Allsopp & Bliss, Orchard and Kinney Sts., has been ill with a severe case of the grip for the past two weeks.

F. C. Allan, representing Allsopp & Long, 473 Washington St., has just started on a trip through the middle west. He will be gone until the middle of May.

Fred T. Long, of the firm of Allsopp & Long, 473 Washington St., is stopping at Lakewood, N. J., where he went for his health. He expects to return to his work in a short time.

Albert E. Allsopp, a jeweler at 322 S. Belmont Ave., was chosen by Sheriff Harrigan last Saturday to serve on the grand jury for the first part of the April term of the Essex County courts.

E. N. Mandebille is on a trip through New York State in the interests of the Arch Crown Mfg. Co., Camp and Orchard Sts. W. B. Vail, representing the same firm, has just started on a trip through New York and Massachusetts.

Edward M. Childs, representing Kohn & Co., Camp and Orchard Sts., has just returned from a 10 weeks' trip through the south and to the Pacific Coast. C. H. Davidson, of the same firm, spent Easter with his family in Buffalo.

Miss Shapiro, who succeeded Emil Levy in the business of enamel painting at 359 Mulberry St., has gone out of business. For many years the late Mr. Levy conducted a business at this place and was well known among the manufacturers of Newark.

M. Hagerstrom has retired from the Hagerstrom Co., manufacturers of jewelry, 276 New Jersey Railroad Ave., Newark, and the officers of the concern are now John Schroeder, president; Charles S. Schroeder, vice-president, and William Rein, secretary and treasurer.

Richard Hunken, representing Allsopp Bros., Camp and Orchard Sts., has just returned from a six weeks' trip through the south. He had a very satisfactory trip considering the season. Henry George Allsopp, of the same firm, is doing well on his trip through New England.

Charles Hayes, for many years a manufacturing jeweler in Newark, and a member of the firm of Hayes Bros., died at his home on Green Village Road, Madison, N. J., Friday, aged 70 years. He leaves a widow, a son and three daughters. The son is an Episcopalian clergyman.

Theodore Mertz, until recently a member of Mertz Bros., 359 Mulberry St., has withdrawn from the firm and started in business for himself in the Ball building, Johnson St. He was one of the original members of the firm of Mertz Bros., which has been in business for a number of years.

No trace has been found of the five diamond rings, the loss of which was reported last week by Allsopp & Long, who had reset and refinished the rings and sent them back to the dealer. It is thought that they were dropped and later found by some one and suspicion points to certain parties, but there is not evidence enough to make a complaint.

Thieves broke into the store of Katz & Fogelson, Sussex, N. J., recently. When the proprietors went to begin business the next morning they found the front door open. It had been pried open with a jimmy. A lot of clothing, watches and jewelry was missing. The store has been robbed at least twice before.

The Harvey Osborn Silver Co. has just removed from 68 New Jersey Railroad Ave. to the Shiman-Miller Mfg. Co. building, where it occupies a portion of the top floor. It now has a capacity for 150 hands, which is double that of its former factory. The factory is also better lighted and ventilated than the old one. Before moving much of the old machinery was sold and the equipment of the new factory is practically new. Several new lines of goods have been added.

Employes of the Trenton Ingersoll Watch Co., Trenton, N. J., have organized an athletic association for the purpose of advancing clean sport in all its branches, and to arrange athletic meets, baseball games, etc., to take place at various intervals during the Summer. The officers of the association are: Fred Bates, president; John Hartman, vice-president, and Elmer Walker, secretary-treasurer. George Burgess is manager of the baseball team, and Elmer Walker of the track team.

Patrolman McDonald recently arrested Charles Hall, who was one of three men that went into the store of Louis Moraller & Son, 219 Park Ave., Plainfield, N. J., and asked to have several diamonds appraised. With the trio was George Metzkopf, to whom the men were trying to sell a diamond. They had one real diamond and the rest were of paste. Mr. Moraller reported the matter to the police and McDonald arrested Hall. The other two made their escape, but were later arrested in New York. Chief of Police Kiely went to New York, but there was nothing on which the men could be held. Hall, after being examined at police quarters here, was released.

A few more games were played in the Newark Jewelers' Bowling League last week preparatory to the banquet on Friday evening, April 8, at Hotel Broad. When the contest proper closed there was a tie for the first, third and fifth places. As the five highest teams will be awarded prizes at the banquet, it becomes necessary to play these ties off. In the games to decide the championship of the league, which were played on Friday evening, the Carter, Howe & Co. team won by taking two games straight from the team representing Kohn & Co., with which team it was tied for first place. The Kohn & Co. team will therefore hold second place in the league. Three games were rolled on the same evening to decide whether the team representing J. A. & S. W. Granbery & Co. or the team representing Alling & Co. should hold the fifth place. The Granbery team won two out of the three games. There yet remains to be played off the tie for third place. This will be rolled before the banquet. The committee on arrangements for the banquet are working hard to make it a grand success. There will be a guests' table for the heads of the firms of the compe teams. The toastmaster will be Vi Hess, and the principal speaker of the ev ing will be George R. Howe, of Ca Howe & Co.

Announcement is now made f r t e time of the proposed erection of a story addition to the Shiman-Mi er Co. building. The modern bu ding occupied by the Shiman-Miller Mig as well as several other jewelry manu turers, was only completed in May of year. All available space, however been leased of the Shiman-Miller M for a long term. Several months company decided to make an addi the building and secured a plot of gr on Austin St., adjoining the pr William E. Lehman, a Newark archi now working on the plans of the pr new building and it is expected that will be broken for it some time dur month. It is thought that the bu will be completed by Oct. 15. The bu will be built of brick, in a style to architecturally with the present d with which it will be connected. It wi modern in every partcular and arran as to be especially suitable for j w manufacturing. But one tenant wi be lowed on a floor. The Shiman-Miller Co. will ask for bids on the construction the building.

New Orleans, La.

TRADE CONDITIONS.

The jewelers of New Orleans, w ex tion, are preparing in every way, as far as st and decorations are concerned, to c lebrate event of the largest convention ever held namely, the Shriners. Not alone is the city d ated, but the jewelers are taking spe l to make an excellent showing. Sou ner buttons, badges, etc., have sold very largely lately and every jeweler is accumulating a stock. A number of our local w s Shriners and are doing their share toward ma the event a great success.

As a great number of visiting jewelers expected here, Leonard Krower, the w sale jeweler, is making extensive pr tions to entertain and receive not only Shriner customers, but every jeweler may visit this city. Part of his lower has been remodeled and refurnished desks and easy chairs for the comfort the visiting merchants, who are all w whether customers or not.

A number of manufacturers' repres tives have visited the city lately, whom were Mr. Carle, the E. H. w Watch Co.; Mr. Neal, the K Watch Case Co.; Mr. Parke P Bros. & Rogers; Mr. Untermeyer C Keller & Co.; Mr. Kohn, Silberm K & Wallenstein; Mr. Goldberg, the U meyer-Robbins Co.; Mr. Rob T. Mauran Mfg. Co.; Mr. Fox, of the G tave Fox Co.

New Orleans is in line of pr manufacturers and wholesalers are c estly started to procure trade in S and Central America. A del sent out lately to Mexico, a was Alfred J. Krower, of Leonard Kro The first place of importance w ited was Merida; from there he rep very favorable business conditions, and has sent in a number of orders. Condi promise to be very favorable for the fu

Boston.

A. Cowan arrived home, last week, on a European trip.

The Waltham Watch Co.'s factory resumed operations, April 1, in most of the departments.

Gordon, retail jeweler of 62 Hanover st, is celebrating his 25th business anniversary.

Newmark, of the sixth floor, Jewelers' Building, closed up his business, March 31, and removed his effects.

Albert Kiehl, of F. H. Noble & Co., Chicago, was in this city, last week, and called on members of the Boston trade.

Edmund Carro moved, last Saturday, from the Washington building to his new office in the Old South building, room 1010.

Farber, proprietor of the Jewelers' Exchange, so called, at 21 Bromfield St., room 207, has removed to Cambridge St.

Irving W. Lannin, clerk in the Boston office of the W. L. Gilbert Clock Co., has relinquished his position and gone to Eastport, Me.

R. Cobb, of Pawtucket, who has just returned from a six weeks' sojourn in the Carolinas, called on customers in Boston the past week.

The case of A. R. Grover, who was arrested on larceny charges preferred by S. Proctor somewhat over a week ago, was continued, Thursday, until April 11.

M. Hamlen, formerly with Solatia M. Taylor, of Bromfield St., has bought out I. Carpenter, of North Cambridge, and is fitting the store for jewelry and optical goods.

Clark & Kaufman, also known as the Boston Leather Co., manufacturers of belts, cases and leather novelties handled by jewelers, have been petitioned into involuntary bankruptcy.

F. H. Cate, formerly in room 706, in the Washington building, has removed to room 703, taking part of the quarters occupied by C. H. Denny. A. F. Freeland, watchmaker for the trade, has also removed to room 708.

Harry and Nathan Orkin, who recently formed a partnership under the name of Orkin Bros., manufacturing jewelers, have fitted up room 407 in the Ballard building, 7 Bromfield St., for their office and workshop.

The John W. Boyce Co. (H. Heller and A. Atkins) have taken room 706, adjoining their manufacturing establishment in the Washington building, for an office and display room, adding considerably to their present space.

C. E. Alsterlund, of the Washington building, who bought the Hotel Chatham, Chatham, Mass., on Cape Cod, a few years ago, has started to develop the peninsula on which it is located as a cottage summer resort this season.

Employes of the Shreve, Crump & Low Co. are organizing their baseball nine for the city mercantile league season of 1910. Bigelow, Kennard & Co. employes are also getting together a nine, and there is a movement to form a Jewelers' building league.

Maurice J. Harrison, of 1 Green St., whose principal business was in the phonographic line, but who carried a light stock of jewelry, has been petitioned into bankruptcy. His liabilities are about $6,000, it is stated, and assets are nominally close to the same figure.

Hubert A. Belcher, head of the new jewelry department of the Jordan, Marsh Co., goes abroad, this week, on a buying trip for the company. He will visit the jewelry centers of England, France, Austria and Germany. This is his eighth annual trip to Europe.

James S. Blake, of Kettell & Blake, is en route to New Orleans as one of the delegates from the Boston Shriners to the convention to be held there next week. Mr. Blake, who is a 33d degree Mason, is one of the high officials of Aleppo Temple of this city.

Reginald C. Robbins entertained the Authors' Club of Boston, last Thursday evening, at his residence on Commonwealth Ave., with an informal address on "India," illustrated with lantern slides from photographs taken by him when he visited that country about two years ago.

The optometry bill desired by the Massachusetts Optical Society has been favorably reported to the Legislature, although five members of the committee dissent. Two of the dissenting ones are physicians. Strong opposition, therefore, appears likely to be encountered in the attempt to secure the bill's enactment.

Albert I. Strobell, former second baseman with the Boston Americans, but now salesman for the Shreve, Crump & Low Co., still retains his love for the national game, and on the Saturday half-holidays of the Summer is to play this year with the Whitinsville nine, a minor league team in this State. Last year he played with the Salems.

N. G. Wood & Sons, who make a specialty of prize cups, have issued a unique line of designs for military drill or competitive shooting trophies on which patent rights have been applied for. These embrace silver or pewter steins, loving cups, vases, etc., in the shape of a modern projectile, with the rotating band of copper or gold.

Fred E. Chick, head of the diamond department of the Smith Patterson Co., returned, this week, from a buying trip to Europe. F. S. Mansfield, manager of the Montreal branch of the company, is also home from Europe, coming across to New York on the *Kaiserin Auguste Victoria* with Mr. Chick. Carl D. Smith is now in Austria, buying a line of Viennese novelties.

The Tuttle Silver Co.'s second anniversary since the reorganization of the concern was celebrated, last Saturday evening, by the members of the firm, Bernard A. Dolan, Frederick W. Parris and Harry O. Coleman, with a dinner at the Parker House. The Tuttle Co. has prospered from the start, and has added two rooms for manufacturing purposes in the Ballard building to its original quarters.

The Thomas Long Co. has added to its force of salesmen A. V. Dieter, formerly with E. & J. Bass, now has New York and Pennsylvania territory; Edward V. Gannett, formerly with Brown, Durrell & Co., is inside salesman in the wholesale department; A. P. Holt, formerly with the Boston Knit Ware Co., has the territory previously covered by C. E. Freeman, who recently severed his connection with the house.

Buyers in the city during the week include: E. F. Lilley, Milford; L. E. Cole, Natick; Harry Foye, Athol; A. Hayden, Wellesley; P. Shogam, Fall River; S. K. Gurney, Brockton; E. G. Worthley, Amesbury; B. D. Loring, Plymouth; C. L. Barnard, Milford; H. S. Hewett, Brockton, Mass.; John W. Russell, Franklin; E. Le Gro, Farmington; Albert Saltmarsh, Concord, N. H.; L. E. Merrill, Paris, Me.

The "Fourteen of Us" Club of the wholesale department of the Smith Patterson Co. held a banquet, last Saturday evening, at the American House. The participants were C. S. Ramsdell, C. L. Quimby, Howard A. Martin, Harry Packard, Ira Linnell, L. S. Black, Edward Eldridge, T. G. Hodgson, W. H. Forbes, F. L. Foster, H. E. Tabb and A. G. Gilmore, the latter being toastmaster. The guest of the occasion was Homer Strasberger, of New York. A theater party followed the dinner.

Waltham's newest industry is the Fisher & Vinal Co., manufacturers of jewels. H. C. Vinal, of Waltham, and T. E. Fisher, an English jeweler, are the sole members of the company. They have leased floor space in the building owned by S. A. Stewart, on Hall St., Waltham. Both Mr. Vinal and Mr. Fisher were in the employ of the Waltham Jewel Co., which has ceased to do business, and a portion of the machinery formerly owned by the Waltham Jewel Co. has been purchased by the members of the new concern.

The Studio Jewelry Co., S. U. Goldberg, proprietor, opens a new store to-day at the corner of Tremont St. and Temple Pl., which has been handsomely fitted up for his occupancy with an entrance and large display windows on each thoroughfare, mahogany cases and a balcony for the office and optical departments. In addition to the force which Mr. Goldberg has employed heretofore in his Studio store he will have as salesman B. J. Ginzberg, who was formerly with B. Ginzberg, his father, at 7 Temple Pl., and Mr. Harris, optician and watchmaker, formerly with Gurney Bros., Brockton, Mass.

Travelers visiting Boston during the week include: V. L. Burgessor, Krementz & Co.; R. C. Gowell, Alling & Co.; H. B. Bliss, B. M. Shanley, Jr., & Co.; John W. Reddall, Gorham Co.; M. Lanneau, Battin & Co.; Henry Juergens, Snow & Westcott Co.; Arthur Connett, Link & Angell; William Lane, Kent & Woodland; Mr Frink, T. F. Brogan & Co.; C. Glauder, J. D. Dalzell & Co.; E. Cooper Stone, Brassler Co.; R. W. Simpson, Jr., Riker Bros.; W. O. Holly, L. Tannenbaum & Co., Samuel Howland, Joseph Frankel's Son, Frank Jeanne, William S. Hedges & Co.; Mr. Johnson, J. M. Fisher & Co.; Charles Boss, American Cuckoo Clock Co.; Homer Strasberger, S. Sternau Co.

W. Skinner & Son is the name of a concern which has been incorporated to deal in glass ware with an authorized capital of $100,000. The incorporators are Thomas Skinner, Frances Skinner and Mary Skinner, all of Newark, N. J.

VICTORY WITH INDEPENDENCE

THE TRUSTS are not omnipotent by any means. Quite the reve The fact is they are scared right now. They wince whenever t hear the word "*court*" or "*law,*" and whenever a "*trust*" is mentio at Washington they all duck! There is not a single trust in the wh country to-day that is not feeling worried at this moment.

¶ Remember one thing: the people always win in the fight aga encroachment and usurpation. It is an old story, running right do through history. Tyranny and despotism may change their form fr age to age, and liberty may be menaced in a variety of ways; but the l struggle goes on. And the people have been winning the fight o liberty right along, ever since they forced old King John to sign Magna Charta at Runnymede!

¶ To-day the worst form of tyranny and despotism with which yo have to contend is the Trust. It is endeavoring to bring about a retu of slavery, industrial slavery, where white men would be the slaves. It is the people's fight again.

¶ To a man the people are with a firm that takes the Absolutely In e-pendent position assumed by this house. To a man they uphold h principle of choosing the goods they want without let, hindrance o restriction. That is our platform, gentlemen.

WE ARE DIRECT IM

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

THE GOODS WE RECOMMEND

WHOLESALE headquarters for practically everything a jeweler can possibly want, we cater to the widest range of demand. Among all these goods there are certain products whose excellence calls for special attention. The well-deserved fame of

THE WALTHAM WATCH

requires comment unnecessary. We are featuring the complete Colonial Series. Bear in mind that Waltham Movements can be cased

IN ANY STANDARD CASE

We will sell you any of the various makes of Filled Cases (including Crescent, Keystone and Philadelphia), but we prefer, recommend and advise the trade to buy the following well-known makes:

DUEBER **WADSWORTH**
FAHYS **ILLINOIS**

Also a complete line of Dueber-Hampden, Elgin, Hamilton and Illinois movements. In short, we fill orders for any kind of American Movements or Cases.

Diamonds and Diamond Jewelry, Silverware, Cut Glass and Materials. Selection packages to responsible jewelers. Prompt and accommodating service. We do not sell at retail.

TERS OF DIAMONDS

D. C. PERCIVAL & CO., Inc.
373 Washington St., BOSTON, MASS.

Providence.

John Kelso was a visitor in Boston in the past week.

The Kilkenny boys are getting their cat boat *Arab* ready to launch.

Augustus A. Greene has launched his sloop yacht *Jocelyn* and also his cat boat.

J. Parker Ford has returned from a successful western trip for Ford & Carpenter.

Mr. and Mrs. George H. Holmes left Friday for a week-end visit in New York.

The E. L. Spencer Co. started up Monday after a 10 days' shut-down for stock-taking.

H. Wachenheimer, 36 Garnet St., is at Atlantic City, where he expects to remain three weeks.

William Lamb is on the Pacific Coast in the interests of the George H. Fuller & Son Co., Pawtucket.

Col. E. J. San Souci and family, who have been spending the Winter in Florida, returned home last week.

The monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade, will be held Friday, April 16.

Max Deutz, manufacturing jeweler, has opened a branch in the Republic building, Chicago, with Roy J. Daniels in charge.

John Hagan, for many years a prominent salesman for manufacturing jewelry houses, is in Florida on a several months' visit.

All of the refiners are unusually busy, taking care of the annual Spring clean-ups at the manufacturing jewelry establishments.

The Morgan Jewelry Co. is sending out a new line of rings, combination sets, brooches, scarf pins, link sets, emblems, buttons, etc.

Edwin F. Kent is building a bungalow near Rock Point, overlooking Narragansett Bay, where he will make his residence during the Summer.

Frank B. Reynolds, of the Corey & Reynolds Co., accompanied by his wife, has been spending a few days at his Summer home at Bridgeton, Me.

Mr. and Mrs. William L. Mauran, who have been traveling abroad since their marriage several months ago, returned to their home in this city last week.

Mr. and Mrs. George H. Grant have announced the engagement of their daughter, Miss Bessie W. Grant, to Dr. Walter G. Kinyon, Grand Rapids, Mich.

K. Yanasaki, Tokio, Japan, was a visitor among the manufacturing jewelers of this city and the Attleboros in the past week, making purchases for his store.

Nathaniel Barstow has given a mortgage for $3,000 to the Rhode Island Hospital Trust Co. on land with improvements on the northeast side of Kensington Ave.

David S. Michels has been in the city in the past week, buying for Hillman's Department Store, Chicago. He was formerly buyer for the 14th St. Store, New York.

William Schoenhardt, secretary of the Riverside Jewelry Co., Riverside, R. I., has recovered from injuries received several weeks ago, when his right arm was fractured by a fall.

Miles L. Carter, of Carter, Qvarnstrom & Remington, Attleboro, accompanied by a party of friends, including E. N. Bliss, is on a cruise on his new power boat, *Yankee II*, to Westport harbor.

Among the automobile registrations at the office of the State Board of Public Roads in the past week was that of William H. Barton, who has purchased a five horsepower Waltham buckboard.

Among the traveling men in the city last week were the following: E. D. Cole, of D. C. Percival & Co.; Mr. Wood, with Ludwig Nissen & Co.; Mr. Churchill, with the Bannatyne Watch Co.

The funeral of George A. Wall, formerly of A. T. Wall & Co., who died two weeks ago in Porto Rico, was buried at the North Burial Ground in this city in the past week, the Masonic service being read.

Noah H. Holt, formerly Providence manager of the Jewelers' Board of Trade of New York, is now located in Cincinnati, O., where he is engaged in the real estate and employment agency business.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, has been in New York in the past week supervising the preparations for the opening of a branch office there on May 1.

A final dividend of 50 per cent. has been paid by John F. Brady, trustee in the matter of the defunct manufacturing jewelry concern of F. A. Leonard & Co. This makes full payment of the indebtedness.

A social was held under the auspices of the Shartenberg & Robinson Relief Association Monday evening in the Music Hall assembly rooms, Pawtucket, and was attended by 200 of the members and friends.

Phineas F. Parsons, Providence manager of the Waterbury Brass Co., has the sympathy of the trade in the death of his brother, Isaac S. Parsons, 80 years of age, occurring at Northampton, Mass., Thursday.

Marcus W. Morton, secretary-treasurer of the Manufacturing Jewelers' Board of Trade, who has been confined to his house by illness for more than a fortnight, is convalescent, and was out for the first time last Friday.

George N. Steere, of the George N. Steere Co., Pawtuxet, has the sympathy of a large circle of friends in the trade in his bereavement, caused by the death of his mother in the past week, at her home in Wickford, R. I.

Samuel H. Brower, formerly western representative for the E. L. Spencer Co., has taken a financial interest in the Angelus Jewelry Mfg. Co., Los Angeles, Cal. He will represent that company in the eastern territory.

The recent crusade and legislative action against the long hat pins in different sections of the country has caused a big demand for the patent hat pin protectors, the "Griptite," made by the Cory & Reynolds Co., and their factory is being driven to keep pace with the orders.

Wilhelm Forlkner, L. Speidel and Walter Forlkner, representing a firm of chain makers in Pforzheim, Germany, were visitors in this city and in the Attleboros recently, attempting to dispose of patent rights on certain machines and processes for making mesh bags and similar goods.

Although C. Frederick Munroe, traveler for George M. Baker, was more seriously hurt than was at first supposed, the bones of his right wrist having been fra while he was cranking an automobi is recovering rapidly and his injurie not interfere with his making his r trip.

Among those who were at the head at the annual ladies' night banquet vary Commandery, No. 13, K.T., Th evening, were Frank T. Pearc and Edward I. Mulchahey and wife, Ge Grant and wife, Joseph Baker, Jr., C C. Darling and wife, and Walte Griffith and wife.

It is reported that in cas Fletcher, treasurer of the Fletcher-Bu Co., who is now serving his secon as Mayor of Providence, declin s t again. John Kelso, the diamond j at present a member of the B a Aldermen, will be an aspirant i mayoralty in the Fall.

Crossed or defective wires caused a in the basement of the Shepard C 's late Saturday evening, the damag ever, being slight. It is deemed t that the fire occurred after the s closed for the night, as a bad p have resulted at an earlier hour a crowds attracted by the anniversary

Walter A. Burdick, who has be stockholder and secretary of O. C ereux, Inc., since its incorporation has purchased of the heirs of the ate C. Devereux the latter's holdings corporation. Mr. Burdick was as with Mr. Devereux for 18 years, a continue the business under the at 224 Eddy St.

George Chester, who, prior to 18 for about a quarter of a century the leading retail jewelers in this city, at his home in Chaplin, Conn., Mar in his 87th year. He was take the preceding Friday, when he was s with a shock. He was a veter Civil War, having served with the Sp Battery from Rhode Island.

Among the foreign importat ceived through the Providence Cu House during the past week were th lowing: From Bremen, 12 pa k imitation precious stones; Havre, age of fans and two of manufac r brass; Liverpool, five packages factures of metal; Southampt n. packages of imitation precious st es

Antone Burke and Max Krit wer fore Judge George T. Brown in t perior Court, last week, to answer t dictments charging them with th ful buying of silver scrap. Fa pl not guilty and furnished bail in t of $700. These are the first ca s t brought under the new law pr h pawnbrokers from purchasing or other scrap.

James A. Emory, Washington, D general counsel of the Nation l Co Industrial Defense, addressed a me sion of the members of the Pro i Board of Trade and of the New Eng Manufacturing Jewelers' and Silversm Association in the rooms of the b Tuesday evening. This is the fir series of receptions to commercial or izations which the Providence Boar Trade proposes to hold for the dis of commercial subjects, and the jew

been honored as the first guests of board. Mr. Emory's subject was "Business Men and Legislation." It is contended that business concerns in general are not given sufficient attention to the true question of law making, not only in Rhode Island but in all the States. A musical programme was furnished and refreshments were served.

Attleboro.

Frank Fontneau was confined to his home, last week, by illness.

John A Thayer has been reappointed postmaster of Attleboro by President Taft.

Yamoski, Tokio, Japan, was in town last week with friends, purchasing goods.

Employes of McRae & Keeler have organized a ball team for the coming season.

The J M Fisher Co. is moving from its quarters into the Leach & Garner Co.'s building

Chas. H Perry, salesman for the C. H. Robbins Co., has returned from a business trip.

Edward M. Coe, New York representative of Bliss Bros. & Co., was a visitor, last week.

A number of the local manufacturers attended the smoker given by the Providence Board of Trade, Tuesday evening.

The selectmen have accepted a gift of land from Joseph Finberg for a playground, and will fit it up this Summer.

The Chas. M. Robbins Co. have received the contract to furnish the Order of Elks with 60,000 new badges for this year's use.

Chris Klee, designer for the R. F. Simmons Co., has returned from a trip to New York, where he went in search of new ideas.

According to the report of State Tax Commissioner William D. Trefry, the assessment of the town of Attleboro amount to $[illegible],168

Miles L. Carter has launched a power boat at Nock's yard, East Greenwich, R. I., and he expects to enter it in the coming motor boat races.

The numerous changes in the factory of the James E. Blake Co. are nearly completed and the building will be ready in a few days for the Reukert Co.

The ministers who attended the Methodist conference, which was held here, last week, were taken through the different factories of the town by President S. O. Cheney of the Board of Trade.

Major E. S. Horton has made a gift of $5,000 to the Second Congregational Church, at Attleboro. The principal will be known as the Horton fund; the interest will be used in a manner considered best by the church. E. L. Gilmore, William L. Hodge and E. A. Remington are the trustees.

The Walter & Hafner Jewelry Co., Hillsboro, Tex., has filed a certificate of dissolution.

Albert Ayres, who is a jeweler by trade, and one of the pioneer firemen of Newark, N. J., died at his home at 595½ Sumner Ave, last Wednesday. He was 78 years old. He was also a member of Engine Co. No. 9 and Engine Co. No. 13.

North Attleboro.

Al Lindroth and Andrew Flagg returned, last week, from a trip to New York.

Chas. F. Hayes, New York, was in town, last week, visiting the local jewelers.

The new addition to the Whiting & Davis Co. factory is nearly ready for occupancy.

The W. & S. Blackinton Co. started its factory on a 10-hour schedule, last Monday.

St. Elmo Coombs left last Tuesday for a trip in the interests of the Paye & Baker Mfg. Co.

A. B. Chase returned Monday from a western trip, taken in the interest of Boss & Baldwin.

Frank Burns, for many years New York representative of the H. D. Merritt Co., has resigned.

George Angell, salesman for the Geo. L. Paine Co., returned, last week, from a business trip.

Joseph E. Straker has purchased additional land in the rear of his residence on Bucklin St.

The Paye & Baker Mfg. Co. resumed work, Monday, after the annual shutdown of a week.

The H. F. Barrows Co. closed its factory, last Thursday, for 10 days, to take account of stock.

Carl Hempel, of F. L. Shepardson & Co., was in charge of the Universalist Church's party, held last week.

Employes of the Boss & Baldwin Co. enjoyed an outing at the Cobb camp at Lake Mirmichi, last Saturday.

Casper Hartman, an employe of Cheever, Tweedy & Co., celebrated the 50th anniversary of his marriage, last Friday.

W. H. Bell, of W. H. Bell & Co., will have charge of the New Boston, Mount Hope and Towne Sts. school buildings this year.

The firms in the Robinson buildings were without gas for several hours one day last week, on account of the breaking of a main.

Fred E. Sturdy, of J. F. Sturdy Son's Co., and G. K. Webster, of the Webster Co., returned, last week, from a trip to Porto Rico.

A special town meeting was held in Wamsutta Hall, Tuesday evening, to decide how assessments for the new sewerage system should be made.

Chas. Van Ness, who had been for several years salesman for the Codding & Heilborn Co., has accepted a position with Layman & Strauss, Newark, N. J.

A number of members of the local Board of Trade attended the meeting of the Attleboro Board of Trade, last Monday, when the present rates of the Adams Express Co. were discussed.

At the annual meeting of the Electric Light and Water Commissioners, held Monday of last week, John Thompson was elected chairman of both boards. C. O. Mason was chosen secretary of the electric light and Wallace G. Franklin secretary of the water board.

Thieves recently broke into the retail jewelry store of Burns Bros., Pierpoint, S. Dak., and escaped with a large amount of plunder.

Washington, D. C.

TRADE CONDITIONS.

Dealers in novelty and souvenir jewelry articles are doing a land-office business this week with between 10,000 and 20,000 tourists in town and other excursions arriving daily

W. A. Ramsay, 1221 F St., N. W., has just returned from a trip through Florida and Cuba. Mr. Ramsay was accompanied by his wife.

A. O. Hutterly, vice-president of the Retail Jewelers' Association of the District of Columbia, is confined to his home with quite a severe attack of rheumatism.

A. D. Prince, of R. Harris & Co., is a member of the excursion party leaving for Atlanta, Chattanooga and New Orleans under the auspices of the order of the Mystic Shrine. Similar parties are leaving from other cities.

Cephas B. Rogers, for many years connected with the silverware trade of Meriden, Conn., while returning to his apartment in the Hamilton Hotel from a banquet at the New Willard Hotel, was struck by an automobile, sustaining a fractured thigh. Mr. Rogers was taken to the George Washington University Hospital.

The membership committee, together with the officers of the Retail Jewelers' Association, have entered on a strenuous campaign to enroll every jeweler and to awaken new interest on the part of the few delinquent members. Besides the usual aid and benefits to be derived from such an association the special inducement of the second annual picnic soon to be held is acting as a very seductive bait.

The death of Bendetta Constantini occurred at his late residence, 136 Massachusetts Ave., N. E., March 28, after an illness extending over a long period. Mr. Constantini, a native of Venice, Italy, came to this country when a youth, and for 40 years was employed as head watchmaker by Galt & Bro., 1107 Pennsylvania Ave., N. W. He was an expert in his work and well known by the trade. Three sons and a daughter survive him.

The following traveling men were in the city, last week: George A. Jochum, C. Cornehlsen; J. E. Simonson, Ludwig Nissen & Co.; John H. Sackett, Omega Watch Co.; R. C. Wilde, La Secla, Fried & Co., and Meriden Cutlery Co.; Herman I. Stermer, Bradley Reese Co.; Frank P. Steitz, representing William Link; William R. Eliot, Meriden Cut Glass Co.; representative of the Elbe Mfg. Co.; Theo. L. Parker, Martin-Copeland Co.; J. W. Armbruster, Illinois Watch Co.; J. G. Rindell, Champenois & Co.; representative of Wm. Blood & Co.

Peterboro, N. H., a town of 3,000, is at present without a jewelry store, Delmont E. Gordon having closed up his branch in that town and moved his stock to Hillsboro Bridge, where he has been in business for the past 18 years. Mr. Gordon states that the move was made necessary by the fact that he felt that he had to devote his entire time to the management of the Hillsboro business. He says an up-to-date jewelry store is much needed in Peterboro and will be well patronized, but he is not in the position to run his two establishments.

Philadelphia.

TRADE CONDITIONS.

The jewelry trade has suffered considerably during the past month as the result of local labor troubles. The year opened well and prospects were regarded as promising, but collections are unsatisfactory.

Clarence Kern, Mt. Joy, Pa., has given up his business.

J. R. Hunter, optician, has opened a store at 214 Market St.

Mrs. C. H. Godfrey, Atlantic City, N. J., was a recent visitor.

A. G. Lee, representing the E. Howard Watch Co., was a recent visitor.

J. Werner, with the New England Watch Co., visited the trade last week.

Charles Kranich, 2466 Kensington Ave., recently purchased a new automobile.

P. Rockmaker, of Hazelton, Pa., has removed from 19 to 87 N. Wyoming St.

Mr. Cook, traveling for the Whiting & Davis Co., called on the trade last week.

In the March term suit has been begun by James H. Hayden against Queen & Co.

The Crosby Co. is having its first anniversary sale and will contine it for a week.

William Doeble, 805 Sansom St., spent the week end with his family at Atlantic City.

C. S. Powell, formerly a jeweler, has opened a real estate office at 7th and Walnut Sts.

J. F. Weyll, formerly of 706 Chestnut St., has bench room in the new Tuttle building.

William L. Spooner & Co., 205 S. 52d St., have added a new wagon to their delivery service.

R. Engelhart, recently in the business at Riverside, N. J., has accepted a position with Lit Bros.

George S. Katz, 1942 Germantown Ave., and Mrs. Katz have returned home from a Southern trip.

J. A. Cresse has resigned his position with L. M. Nelson. The vacancy will be filled by Mr. Jasper.

Mrs. E. S. Radley, wife of E. S. Radley, sailed for Europe March 31, accompanied by her son, Godfrey.

Thomas Campbell, traveling for M. Sickles & Sons, has returned from a trip through Pennsylvania.

Korn & Son, New York, have opened a branch retail store on Market St., near the Reading Terminal.

The cut-glass strike at Honesdale, Pa., has affected the delivery of the orders booked for the middle of March.

John Knight, of Bayes & Knight, silversmiths, received a painful injury, last week, while acting as short-stop in a ball game.

Judgment was entered by default in the local courts, last week, by J. E. Caldwell & Co. against Richard Buckley for $186.72.

J. E. Webb, West Chester, Pa., celebrated the opening of his new store, Saturday, by entertaining a party of jewelers from this city.

The store and fixtures of the late M. D. Sanders has been sold to Louis Mande, who now continues the business at 713 South St.

Under the terms of a new ordinance, signed by the mayor of Atlantic City, N. J., all transactions in pawnshops must be reported daily to the police.

The Bailey, Banks & Biddle Co., made and designed the handsome shield presented to the Lawrenceville school by the Princeton Club of Lawrenceville.

John Johnson, one of the oldest watchmakers of this city, received the congratulations of his many friends upon the 48th anniversary of his wedding, April 2.

Robert Strawbridge, of Strawbridge & Clothier, who has been touring Europe and the surrounding countries with Mrs. Strawbridge, will arrive in this city April 11.

Albert Sommer has severed his connection with the Sommer Clock Co. and started in business as a manufacturer and importer of clocks under his own name at 1626 N. 11th St.

J. E. Caldwell & Co. exhibited a fine line of clocks in their show rooms, last week. Exclusive designs in the Whittington and Westminster chime clocks were included in the display.

The property at 37 S. 13th St. has been leased by Robert L. Saunders, 11 and 13 S. 8th St. Improvements and alterations have already been started in the leased building, which Mr. Saunders expects to occupy shortly.

The stock and fixtures of Thomas J. Hannigan, 1914 Columbia Ave., who has discontinued the retail business, will shortly be sold at public auction. Mr. Hannigan recently associated himself with the Horace N. Tuttle Co., wholesale jewelers.

A. N. Peoples, West Chester, Pa., has returned home after a four months' trip through the South. Mr. Peoples has brought back a turtle weighing 114½ pounds, which he caught. The turtle which has a beautiful tortoise shell, is displayed by the owner in one of the show windows.

H. A. Cain, watchmaker at 2924 Ridge Ave., who has been for two weeks in Atlanta, Ga., as the official timekeeper for the Cain & Lebarry automatic device for stopping railroad trains, reports that trains were stopped in from 13 to 18 seconds, when running at 40 and 50 miles an hour.

Though Max Mayer, formerly of 605 Market St., identified part of the jewelry stolen, Feb. 1, from his store, which was found on Joseph and Jacob Goldberg and Harris Rothstein, arrested recently in New York for having jewelry looted from various stores in the east, he could not positively identify the suspects. Detective Walsh returned to this city with Mr. Mayer Wednesday.

Richard Treslou, formerly a floorwalker for N. Snellenburg & Co., was sentenced, last Thursday, to 18 months' imprisonment by Judge Barratt in Quarter Sessions Court, No. 1, for stealing $1,400. His thefts extended over a period of several months. Mary A. Kiely, who acted as cashier in the same store, was allowed to go under a suspended sentence.

The following jewelers were visitors to this city during the week: Stewart Ackerman, Phillipsburg, N. J.; P. Ziegler, Doylestown, Pa.; Mrs. Righter, Conshohocken, Pa.; M. Silverman, Atlantic City, N. J.; D. H. Krouse, North Wales, Pa.; M. E. Hunter, Beverly, N. J.; E. K. Bean, Sansdale, Pa.; H. B. McFarlan, E. Downingtown, Pa.; A. T. Heberling, Parkersburg, Pa.

Pittsburg.

Sam F. Sipe entertained L. P. White, of Philadelphia, and several other friends at luncheon last week at the Union Club.

J. Alexander Hardy, of the Hardy & Hayes Co., has returned from a business trip to New York where he had been buying Spring stock.

J. T. Montgomery, New York, was a visitor to Pittsburg as a guest of the Jewelers' 24-Karat Club, remained over several days to visit his friends of this city.

Out-of-town jewelry buyers in Pittsburg last week included: H. A. Jackson, Somersburg; T. N. Smith, Morgantown; G. F. Lozer, Patton; Frank Murdock, Ligonier; F. H. Hayes, Washington.

Heeren Bros. & Co. made the Erie souvenirs, representing carrots and gave to the members and guests of the Jewelers' 24-Karat Club, at their annual banquet last week as a memento of the occasion.

The members of the Jewelers' Duckpin Bowling League, who rolled Monday night of last week, had an interesting time. The Vilsacks took three games from the Lochs, the Roberts took the same number from the Terheydens and the Wattles took three from the Diamonds.

The alterations and additions to the W. J. Johnston Co.'s handsome quarters in the Union Bank building are nearly completed. The painters were still at work last week putting on the finishing touches, but only a few days' more work apparently remains to be done to finish one of the handsomest wholesale jewelry establishments in America.

A voluntary petition in bankruptcy has been filed by Marcus Marks, Homestead, Pa., who conducts a retail jewelry store at 531 E. Eighth Ave., that town. The failure is supposed to date back to the business depression here of two years ago, at which time Mr. Marks fell behind, owing to an almost cessation of business. Marks started in the jewelry trade at Braddock and about 10 years ago moved to Homestead. His liabilities are said to be $2,966.89 and his assets $2,065.08.

Ralph Heeren, a son of Otto Heeren of Heeren Bros. & Co., was married in Havana, Cuba, March 28, to Miss Drake of Cleveland, the wedding being a quiet affair. Mr. and Mrs. Otto Heeren being the only members of the Heeren family present at the ceremony. The young couple were handsomely remembered by the employes of the Heeren establishment, who sent them a beautiful silver flat ware set. Mr. and Mrs. Ralph Heeren intend to make their home in the Isle of Pines for the present, where Mr. Heeren has a fruit and vegetable farm.

Irma Freeman, who says she is 17 years old, was arrested last week in a downtown store and charged with shoplifting. She secured $90 worth of jewelry in addition to a number of other articles and gave the name of a customer who had a charge account at the store. The matter was investigated before the goods were delivered over, the clerk who waited on the woman saying the goods would be delivered. Through this precaution it was discovered that the woman was an impostor. She, however, is not a professional at the business.

It has not been decided as yet what tion will be made of her case.

stine V. Gillespie, of Gillespie Bros., building, surprised his friends last by getting married. He quietly away to Sandusky, O., where, on 29, he married Miss Lucie V. e. The wedding was a very quiet only the immediate relatives of both being present at the marriage. Mr. Mrs. Gillespie left immediately for ork and set sail for Europe on the p *Carpathia* and will tour the old or the next three months. Mr. Gil- friends in Pittsburg wish him much ess.

h C. Wasson, formerly manager of velry department of a local depart- store and former chairman of the committee of Pittsburg councils, nfessed to the grand jury to ac- a bribe, is not to be prosecuted fur- He is now serving 18 months in the n Penitentiary and in view of the at he came forward and aided the by telling all he knew about the g transactions, the grand jury, in nending indictments against 100 recommended that no further prose- be laid against Wasson, who will 4 months and 15 days of his sentence, g time off for good behavior.

ng the traveling representatives who on the trade here last week were the ng: W. R. Shute, Day, Clark & . H. Davison, Kohn & Co.; F. F. . Gibson, Krugler Co.; J. W. Me- n, Wilcox Silver Plate Co.; H. C. , Geo. Borgfeldt & Co.; A. Ruther- Taylor & Co.; Emil Berbeck, Her- emer Co.; W. R. Eliot, Meriden Cut Co.; Bert Ganz, Leroy Mfg. Co.; Mr. Wm. L. Sexton & Co.; DeForest arbour Silver Co.; C. B. Bartlett, g Mfg. Co.; C. P. Young, White- Blank; Milford G. Fox, Gustave Fox os. J. Sideman, Redlich & Co.; C. M. Depasse Mfg. Co.; H. B. Bliss, B. anley, Jr., Co.; J. P. Fagan, Unger J. N. Curtis, Meriden Silver Plate Alfred Nathan, Henry Baschkopf; Alfred Nathan, Workman & New-

ry Held, doing business in Carson St., u Side, who last week filed a voluntary n in bankruptcy, has liabilities of 38 and assets of $2,696.85. Several s creditors were caught for large ts. Following is a list of those he e n excess of $50: P. A. Klein, $140; ronchield, $81.08; Dennison Mfg. Co., , Rockford Watch Co., $170; M. h ann, $63; Non-Retailing Co., $376; B. C. Weinhaus, $96; Star Watch s Co., $64; John A. Goldber, $756; H. l nka & Co., $427; Adolph Rosenberg, Biggard & Co., $205; Graffner Bros., . Frendheim Son, $53. With these ts representing notes: Dr. W. H. , $500; Carl Theobald, $500; J. A. rg, $90; A. A. Cosatch, two, one 00 and another for $635. The United t marshal closed the store and Held's a will be wound up as rapidly as the nkptcy court will permit. This makes cond failure to occur among the jew- r of the South Side of Pittsburg dur- g is year.

Canada Notes.

H. Robinson, West Lorne, Ont., has sold his business to J. S. Ward.

Charles Willeumier, wholesale watchmaker, has registered at Montreal.

H. G. Willis, Lloydminster, Man., has given a chattel mortgage to F. D. Mayberry, of the same city, for $1,629.

Benjamin Kent, of B. and H. B. Kent, Toronto, leaves next week on a pleasure trip to California. He will be absent about two months.

D. R. Dingwall and D. W. Dingwall, of D. R. Dingwall, Ltd., Winnipeg, Man., have returned from an extended buying trip to England and the European continent.

R. S. Hutton, of Wm. Hutton & Sons, Sheffield, Eng., has returned from a trip to the Pacific Coast and is spending a few days in Toronto before returning to England.

An absolute bill of sale has been given by the Jewelry & Import Co., Ltd., Vancouver, B. C., and by Goldie Goldberg to the Rubinowitz Department Stores, of British Columbia.

Lawrence Kelly, convicted at Peterborough, Ont., of stealing a large number of lockets and watches from the samples of S. Michaelson, traveler for the J. A. Knox & Co., Toronto, Ont., has been given one year's imprisonment.

Among traveling represenatives calling on the Toronto, Ont., trade, last week, were: Alfred E. Hughes, Bishop Co.; J. R. S. McLennon, manager of the Montreal agency of John Rounds & Son, Sheffield, Eng., and F. H. Scott, Montreal.

M. William Birks, Mr. Binns, Mr. McKee and Mr. Eadie, of Henry Birks & Sons, Ltd., members of the Montreal and Winnipeg staffs, respectively, have just returned from a European business trip, having visited England, France and Belgium.

On the morning of Tuesday, March 29 the second-hand store of Max Finkelstein, Wellington St., Ottawa, was entered by burglars by cutting a pane of glass in the front door. They took about $300 worth of rings, valuables and other jewelry.

Maurice Gerrald, a well known young man of Hamilton, Ont., last week was found by the police mining in the side of Hamilton Mountain, a mile east of the city. He had a complete mining equipment and he told the police he was digging for diamonds that he was sure were to be found under the mountain.

Out-of-town jewelers calling upon the Toronto, Ont., trade, last week, included: C. Van Valkenburg, Jr., Forest; G. L. Wehrley, Harriston; E. F. Davis, Tillsonberg; W. Ashcroft, Wiarton; T. C. W. Watson, Newmarket; J. E. Nettleton, Penetanguishene; R. N. Bassett, Whitby; H. Wendt, Clifford, all Ontario, and W. H. Wilkerson, Victoria, B. C.

The marriage of L. Herbert Luke, late of Ambrose Kent & Sons, Toronto, Ont., to Miss Maude Elizabeth Hearn, Toronto, will take place to-day, April 6. Mr. and Mrs. Luke will sail from Boston for Europe April 12. During the trip abroad Mr. Luke will visit the principal diamond and jewelry centers and select a choice stock, resuming business on his own account upon his return.

Henry Birks, of Henry Birks & Sons, Montreal, discussed with a representative of THE JEWELERS' CIRCULAR-WEEKLY last week the conditions of the new tariff arrangement that was made recently between the United States and Canadian Governments. The concession of 2½ per cent. on American watch movements and parts will not, in Mr. Birks' opinion, affect importers in the trade to any appreciable extent.

Anne Duquette has been remanded for trial by Judge Bazin, at Montreal, on a charge of stealing jewelry from the establishment of Theophile Grothe, E. St. Catherine St. The police state that the woman has been previously arrested as a shoplifter. In the present case she went into the Grothe jewelry store last week to make a purchase. While looking at stock she is alleged to have slipped two valuable brooches into her hand satchel. The police were telephoned for and the woman was arrested by Detective Riopel.

A man and woman supposed to be diamond smugglers and carrying $30,000 worth of gems, passed through London, Ont., on Monday of last week,, closely followed by two American customs detectives, ready to arrest them should they attempt to cross the border. It is believed that the American customs' authorities received information that the pair would try to enter the United States with the diamonds. They came from Toronto, where for some days they had been closely shadowed and changed cars at London. As no arrests have been reported it is surmised that the diamonds have been transferred to other parties.

Savannah, Ga.

S. E. Theus is a guarantor of the second annual music festival by the New York Symphony Orchestra, to be given in Savannah, April 6 and 7.

R. Van Keuren & Co., Theus & Co.; A. L. Desbouillons, and the Bostwick Optical Co. made donations of articles awarded as prizes at the mammoth bridge party given at the De Soto Hotel here, April 5.

S. E. Theus, Theus & Co., has been elected a vestryman of St. John's Episcopal Church, and has also been appointed chairman of the house committee of the Savannah Chamber of Commerce.

The following traveling representatives were in Savannah, recently: Chas. H. Horton, Bradley & Hubbard Mfg. Co.; J. Zineman, Heyman & Kramer; J. Percy Wrayton, Durand & Co.; G. H. Sluter, Bippart, Griscom & Osborn; Wm. McGill, William B. Kerr Co.

The new store which has been opened by G. W. Haltom, at Sixth and Main Sts., in the Fort Worth Club building, Fort Worth, Tex., has been generally credited with being one of the finest jewelry establishments in the southwest. It is a veritable palace of mahogany and glass and promises to be one of the show places of that city. A beautiful cut glass room has been installed in the rear, which contains features designed especially for showing off the beauty of these wares. The lighting fixtures in the store are of the most modern type. Mr. Haltom's store has been the subject of a number of laudatory articles in local newspapers.

NEVER before in the history of our Company has there been such a large demand for Railroad grade movements of our manufacture.

The reputation they have established among Railroad Men as being the "Supreme Railroad Watch" is due entirely to the careful attention given to every detail of their manufacture.

We suggest the advisability of having in stock a few of each of these grades in order to meet the demand that is constantly increasing for them.



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Vol. LX. CHICAGO, WEDNESDAY, APRIL 6, 1910. No. 10.

Chicago Notes.

and Mrs. S. Buchsbaum are at West

v. St. Clair, with S. Sternau & Co., is eastern trip.

n Abel and Mr. Andrews, of Abel & Co., were here, last week.

ude Seymour, vice-president of Otto g & Co., is back from California.

iter Mayer, of Wallenstein, Mayer & Cincinnati, O., was here last week.

y" Lamb is resting up at Coronado after a trip through old Mexico.

Bennett, of the Reed-Bennett Co., apolis, Minn., was here, last week.

d Haller, with J. Ziegler & Co., served jury last week before Judge Gowing.

Loeb and Max Loebnitz, with the er-Hampden Co., were here, last week.

rry E. Jones, with the Wadsworth Case Co., visited St. Louis, last week.

J. Finch, representing the R. F. Sim- Co., is on a trip through the middle

Levy, retail jeweler at 6236 Went- Ave., has removed to 6248 same

S. McGillivray & Co. have removed 163 Dearborn St. to the Republic ing

Crawford, with J. W. Forsinger & s on a trip through Ohio and West nia.

J. Walther, representing the D. F. s Co., Attleboro, Mass., is on a visit factory.

V. Ghislin, Chicago manager for the m Co., is on a trip to New York and dence, R. I.

F. Dailey, formerly of St. Louis and go, has opened an installment clothing ss at Evansville, Ind.

Stein & Ellbogen Co. is to take room addition to its present quarters as greatly pressed for room.

. Laiblin, with the R. Wallace & Sons Co., is attending the Hotel Men's ntion at Los Angeles, Cal.

A. Armstrong, with the Paye & Mfg. Co., is spending a week here will soon leave for the northwest.

stock of Campbell & Co., 827 W. 63d as been bought by the United Watch which is closing it out at auction.

S. Richter, representing Doran, Bag- Co. and the N. Barstow Co., is on a 's trip to the factories of these firms.

corporate name of the Western Selling Agency, Omega Watch Co., has been changed to the A. Max Holzheimer Co.

Geo. H. Thomas, representing the Shepard Mfg. Co., Scharling & Co. and the Hartford Sterling Co. is on a trip to Denver, Colo.

Frank Shinn, traveler for the Keller Jewelry Mfg. Co., was, last week, called to the bedside of his mother, who is very ill at Toulon, Ill.

A. E. Madsen, of Rettig, Hess & Madsen, stopped over here, last Saturday, on his way to Hot Springs, Ark., for a three weeks' stay.

The Bartels Optical Co., now in room 702, will take room 703 in addition to its present quarters and will have double the space it has now.

H. B. O'Brien, general sales manager of the Alvin Mfg. Co., was here last week. Mr. O'Brien is making a tour of the principal western cities.

Theo. Jacobs has acquired more vacant property on Milwaukee Ave., opposite his present holdings, and will erect a white tile business block there in the Fall.

The H. Lesch Jewelry Co., now at 164 Madison St., will remove to the sixth floor of the Powers building, 156 Wabash Ave., about the middle of this month.

The western office of the Daggett & Clap Co., Potter & Buffinton Co. and Whiting & Davis will remove from room 405, but haven't decided as yet where they will go.

L. W. Moser, formerly traveler for Otto Young & Co., has quit the jewelry business to devote his attention to a 320-acre farm near Salem, Ill., left to him by his father.

The employes of the Juergens & Andersen Co. gave an entertainment and ball at Wicker Park Hall on the evening of April 1. The affair was a success and was enjoyed by all.

C. R. Taylor, nephew of A. C. Taylor, Cedar Rapids, Ia., and who was formerly in business at Burwell, Ia., is finishing his course in optics here and will open a new jewelry store at Ord, Nebr., June 1.

W. H. Queeman, traveler for the F. C. Happel Co., has bought a half interest in the retail jewelry business of W. A. Seaman, at Gothenberg, Nebr. Mr. Queeman will still continue to travel on the road.

The stork got busy in the jewelry trade here, last week. To the families of Walter Frazer Brown, of the Bannatyne Watch Co., and Paul Braude, of Emil Braude & Bro., it brought girl babies. To George Spies, of Spies Bros., it brought a baby boy.

T. S. Simpson, representing the E. Howard Clock Co., has returned from Corunna, Mich., where he superintended the erection of the clock for the new court house there. The clock has four six-foot illuminated dials and strikes hourly.

John Woollett, watchmaker in the Columbus Memorial building, is on a trip to New Orleans and attended a meeting of the Imperial Council Ancient Arabic Order Mystic Shrine. Mr. Woollett, who is a musician of note, plays a horn in the Medinah Temple Band.

The estate of George E. Marshall has bought out the interests of A. S. True and W. S. Hyde. This latter has severed his connection with that corporation. Mr. True is still secretary and treasurer. Mrs. Geo. E. Marshall, widow of the founder of the business, is now the president of the concern.

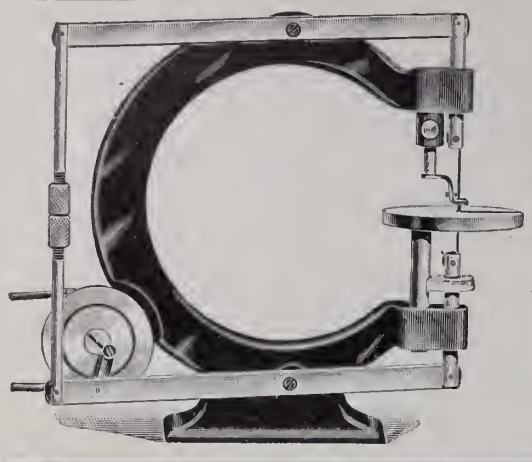
Anderson, McCarthy & Co. is the name of a new mail-order jewelry house at 1519-1521 Wabash Ave. The president is Jay J. McCarthy, and the secretary and treasurer is C. H. Anderson. The concern is incorporated under the laws of South Dakota with $200,000 and is capitalized in Illinois for $20,000.

Leon D. Weiss, who reported to the police the loss of $5,000 worth of diamonds, said to have been owned by Samuel Frackman, and who the police claim afterwards raised the amount of the loss to $50,000, was at one time a member of the firm of Weiss & Weiss, 142 W. Madison St. The latter firm, consisting of father and son, jewelers, failed two years ago.

Among the buyers here last week were: Andrew Wilson, Winfield, Kans.; L. H. Holbrook, Kenosha, Wis.; H. S. Siebel, Saginaw, Mich.; C. E. Prouty, Bradford, Ill.; A. Hawkins, Clayton, Ill.; C. O. Booth, Oelwein, Ia.; Jack Kaden, Grand Haven, Mich.; Wm. A. Thayer, Niles, Mich.; Bert Bills, J. A. Bills & Son, Vinton, Ia.; Wm. M. Shlaes, Hancock, Mich.

S. T. A. Loftis visited the St. Louis branch of Loftis Bros. & Co., and made some important changes recently. J. C. Morefield and Harry C. Taylor are no longer connected with the branch there. Edward S. Jacobs, formerly of Vahlman & Jacobs, East St. Louis, Ill., is representing the concern in the latter town with an office in the Colma building.

Among the diamond men here last week, were: Sig. Stern, of Stern Bros. & Co.; J. Judels, of H. F. & J. F. Judels; Mr. Shire,



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NEW MONOGRAM
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TIME-SAVER

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For making all sizes and kinds of monograms, belt pins, buckles and fobs; r cutting away superfluous solder, and for watchmakers in sawing plate or w where often a file is used.

Size 9″ x 9″ x 3″. Well made and finished. All joints, spindles and w ing parts are case-hardened and guaranteed.

Run by $\frac{1}{8}$ twist belt connected with any small foot or motive power, req ing no more power than an ordinary watchmaker's lathe.

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...ijn, Frank & Shira; "Cy" Price and ...Van Gelder, of Van Gelder Bros.; ... Adler and Mortimer C. Adler, of ... Adler's Sons; Milton Newitter, of ... Hirsch & Co.; Simon Arnstein, of ...n Bros. & Co.; E. Jacobson, of ...n Bros., and Otto Strauer.

...mber of removals will take place in ...lumbus Memorial building between ...5 and May 1: C. W. Clarke & Co., ...ers, will remove from room 1313 to ...10, C. J. Roehr & Co., and the Bas... ...welry Co. will remove from room 510 ...m 705, Chas. T. Wittstein & Co., ...05 to a location not yet decided on. ...Bard & Co., from room 703 to room ...d will have as sub-tenants Harry ...ler, with Hutchison & Huestis, and ... Noyes, with Bates & Bacon; L. H. ... & Co. will remove from room 802 ...n 601; Reed & Barton will remove ...oom 604 to the sixth floor of the ...e building, where it will occupy ...arger space than at present.

Cincinnati.

...l. Klein, of Klein Bros. Co., leaves ...ck on his last Spring business trip.

... O'Hara, of the Waltham Dial Co., ...re last week calling on friends in ...de.

... J. Kulp, engraver in the Perin build... ...as discontinued business for a ...n account of ill health.

...nce Sauer, well known to the trade ... as accepted a position as engraver ...seph Noterman & Co.

... Lindenberg, of Lindenberg & Fox, ...st completed a new flat building at ... Park, where he will make his future

...d was received here last week an... ...ng the death of Mrs. Bauers, ... of John Bauers, of Bauers Bros., ...ille, O.

...ge J. Woods, formerly of Denver, ... and Samuel Barker, of Salt Lake ...Utah, have accepted positions as trav... ...alesmen with Wallenstein, Meyer & ...nd will make their headquarters in ...s City, Mo.

... Gutmann, of L. Gutmann & Sons, ...ne to California to join his wife. He ...ay about two months. W. A. Young, ...ted with the above house, was mar... ...April 6 to Miss Izatta Jackson, of ...rt, Ky. They are now on a honey... ...in the east.

...of-town jewelers here the past week ... stock included: Edward Muller, ...on, O.; E. Israel, Harrison, O.; ... L. Hornung & Son, Brookville, Ind.; ... Wade, Bradford, O.; Owen Sher... Falmouth, Ky.; Mr. Willis, Mobile, ...a. Randolph Hale, with W. R. Hale, ...ille, S. C.; J. M. Tyson, Vevay, ... A. Wahlrab, Dayton, O.; Charles ...erg, Milford, O.; C. B. Durbin, Peru, ... J. A. Bagby, Grayson, Ky.; R. D. ...gton, Russell, Ky., and A. Davison, ...a, Ind.

...iver R. De V. Carroll, of the Her... ...Keck Mfg. Co., in transferring to ...f now as trustee of this estate the ... of said company, filed in the United ... District Court, March 31, an ac... ...of his trust. He was appointed re... ...ceiver on Feb. , 1909, and during that time the receipts amounted to $19,759.65, and the expenditures $11,594.38, leaving a balance of $8,165.24 going to the trustee. A report of the Duhme Jewelry Co. will be filed later, when the court determines what shall be done with the property.

Andrew Mich, 930 W. Liberty St., has added an adjoining store room, having a floor space of 20 feet by 10 feet, which now gives him a frontage of 40 feet by a depth of 40 feet. The whole has just been remodeled and is considered quite an acquisition to the west end of the city, it now being the largest and handsomest store in that part. The entire front is plate glass, thus giving splendid opportunity to display goods. The interior is fitted up with new fixtures and cases in solid oak of the latest styles. Mr. Mich has added an optical department, and also increased his force and his stock.

Traveling representatives who called on Cincinnati trade during the past week included: Max Leebwitz, Dueber Watch Case Mfg. Co.; Mr. Putman, R. H. Ingersoll & Bro.; Mr. Neal, Keystone Watch Case Co.; Mr. Gerbbins, Illinois Watch Case Co.; E. M. Dellar, W. Hicks' Sons; Mills Smith, R. Blackinton & Co.; J. M. Curtis, Meriden Silver Plate Co.; F. F. Gibson, Gibson-Krugler Co.; C. W. Thomas, Allsopp Bros.; J. N. Beckwith, Frederick B. Weiss, Inc.; M. L. Barnard, Larter & Sons; H. A. Tibbles, Mandeville, Carrow & Crane; George W. Beardsley, Allsopp & Allsopp; Mr. Lucas, Frank W. Smith Co.; W. S. Noon, Cory, Clark & Noon; C. P. Young, Whiteside & Blank; S. W. Pickering, A. Ludeke & Co.; Mr. Quinney, Irving Cut Glass Co.; A. E. Rich, Derby Silver Co.; Charles Steiner, L. Adler & Son.

Milwaukee.

Jacob Walters, Park Falls, Wis., recently found four pearls, valued at about $50, in a can of oysters.

William Salsbury has opened a new watch and clock repairing establishment at Dodgeville, Wis. Mr. Salsbury was formerly connected with J. H. Cartwright, well-known jeweler at Dodgeville.

Robert Rank, with the New York office of the Bunde & Upmeyer Co., was married at Milwaukee, March 29, to Miss Agnes Zellman. After a short wedding trip in the east Mr. and Mrs. Rank will be at home in New York.

Considerable excitement was caused at the jewelry store of Edward Koenig, at Green Bay, Wis., recently, when a team hitched in front of the establishment ran against the store building, broke down a large clock sign and narrowly missed smashing the large plate glass windows.

Because he acted as an auctioneer and sold jewelry without the required license, Thomas P. Moody, Chicago, was fined $25 and costs in the Milwaukee Municipal Court recently. Three Chicago jewelers opened headquarters at 423 Grand Ave. some time ago, and entered into a contract with a local auctioneer for the sale of various articles. Local jewelers strongly objected to the transient merchants and the arrest of Moody followed. In court the defense contended that Moody was but an employe of the local auctioneer, who was under contract for the sale of the goods, but Judge Neelen constructed the city ordinance to the letter and imposed the minimum fine. The defense has asked that in the event of further arrests, the court withhold the examination, pending an appeal to the Supreme Court of the first case.

Following an agitation that has been started by retail merchants, particularly the jewelers of Milwaukee, Bernard M. Kaatz, itinerant merchant, and manager of a store where "special sales" of jewelry have been conducted for some time, was arrested recently on the charge of having obtained money under false pretenses. Joseph Mariacowicz filed a complaint against Kaatz, charging that he had selected a watch for which he was to have paid a total of $48, but paid only $10 down when he received it, the remainder to be on the instalment plan. Before making more than the initial payment, Mariacowicz secured an appraisal of value from a local jeweler, who gave his estimation of value at $1.69. Because there were insufficient grounds for prosecution under the circumstances, as it appeared that the watch had not been represented to be worth $48, Kaatz escaped punishment, although Judge Neelen ordered him to return the initial payment of $10.

The Merchants and Manufacturers' Association, particularly the Retail Merchants' division, has taken up the matter of bringing about an enforcement of the city ordinance regarding itinerant merchants. In a recent report made upon the matter, Secretary William George Bruce of the association, said: "To allow the ordinance in question to be evaded hurts the reputable merchant and permits wrong to be done to the innocent purchaser. Several such instances have come to our attention. In one case an innocent purchaser paid $7.50 for an alleged gold ring, which was later tested and found to be worth 75 cents. In another case a man paid $46 for what he supposed and what was represented to him to be a gold watch. The watch was later ascertained to be worth but $4.50, yet no prosecutions of the fraudulent dealer were made." One of the proposed amendments to the law will provide that no licenses shall be issued to transient merchants unless they can show proof of good character and previous good record. Jewelers are determined to push the matter to see that there is a more rigid enforcement of the existing law as well as bringing about an improvement in the ordinance if this is possible.

John Schneider, Charleston, S. C., recently missed two watches out of his repair case. One is a 16 size, 19 K. gold, Swiss, key wind movement, with a gold dial, and the other is an O size, 15 jewel Elgin 14 K. gold, cases engraved on the back of inside cover with the word "Fitzsimmonds," while on the outside an old English letter "F." Should any reader be offered these watches or be entrusted with them to be repaired, he is urged to communicate immediately with Mr. Schneider.



This is Dan I. Murray, Manufacturer and Broker, as well as the Leading Auctioneer of America

SAVED FROM BANKRUPTCY

But I always do that. Read this letter carefully, Brother Jewelers. I have many letters of this kind from jewelers, attorneys, trust companies and banks. No jeweler ever failed after my sales. 20 years of success is my record. This, my last sale, ran four months and my daily average profit was 31 per cent. over cost of goods. I sold the fixtures also without a loss. This is not only salesmanship, but cool-headed business judgment. If you need money, if you want to reduce stock, if you need advice that will make you money, consult me. I often advise against auction sales, as I just did for a large house in New York, where I knew a sale would hurt them. That is the kind of a man you deal with when you deal with me, and if you need a sale you can have two men at the price of one. Gentlemen, not fakers. I also furnish you any amount of goods desired at 25 to 50 per cent. under market prices. You pay for what you sell, return balance. Sales made on commission or share of profits.

DAN I. MURRAY

3 Maiden Lane - - - - NEW YORK
151 Wabash Avenue - - CHICAGO, ILL.
512 Race Street - - - CINCINNATI, O.
183 Eddy Street - PROVIDENCE, R. I.



This is H. T. Stapleford, who has been in my employ for the past 10 years. Just closed out the finest sale in Georgia, for the Madison Jewelry Co., Madison, Ga. At present closing out the estate of Quintard Bros., Poughkeepsie, N. Y., and making the largest sale ever made in that city.

To Whom It May Concern: Syracuse, N. Y., February 14, 1910.

This is to certify than Mr. Dan I. Murray, who has just concluded a four months' sale with us, has pulled us out of a bad hole and, through his advice, good judgment and splendid salesmanship, has enabled us to pay our creditors in full and saved us from going into bankruptcy. We dreaded the idea of an auction, but after consultation with our creditors and others, found Mr. Murray has greatly exceeded our expectations and cannot too strongly recommend any firm to employ him who wants to realize 100 cents on the dollar for their stocks. (Signed) VANDERBURG & DURNEY, H. C. Vanderburg, Successor.



EMPIRE BOXES
are equipped with our Patented Double Action Spring, which holds the box rigid when open or closed. They are made of steel and

ARE BETTER
because they will not warp or shrink, and that Empire boxes will always keep their shape. They are neat in construction and strong and durable, and

COST LESS
than wooden or fibre boxes, because we make them in very large quantities by our automatic machinery, and therefore cost *us* less to produce—you deriving the benefit. They

ARE GUARANTEED
against all defects in material and workmanship, and we will repair and replace any b found defective. They therefore

ARE THE BEST
because they are the neatest, cheapest, m durable boxes on the market.
If not acquainted with our line ask us send you free our booklet,

THE REASON WHY
If you feel that you do not require enou boxes to order from us, let us send you t name of a jobber nearest to you. Ask him f Empire boxes.

EDWARD WARNER, Pres. and Treas. RUDOLPH J. WARNER, Secy.
EMPIRE JEWELRY CASE COMPANY
142-144-146 Clinton Street :: :: :: :: :: BUFFALO, N. Y.



"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which i only one of the many attractive designs illustrated in our ne loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, Ill.**

Indianapolis.

ert Lich expects to go to California for permanent residence.

L. McKee, Cloverdale, who has been some time, has recovered.

quarters of Davis & Kernel have been leled and a new office provided.

Hanford, representative of the Wm. bert Clock Co., has left for an ex- e business trip through Illinois.

ry Burgheim has moved from the Theater building to a temporary loca- t 42 N. Illinois St. Later he will to W. Washington St.

ter A. Burhman, for some time travel- esman for the Baldwin Miller Co., is brother, has established a retail t Newcastle under the name of Burh- Bros

r several years with N. M. Rubins, Haute, Ind., E. S. Williams has taken tion with John P. Mullally, of this Mr Williams will take charge of the store as manager.

rles Mayer & Co. furnished a cut flower basket and cut glass punch the Indianapolis Automobile Trade ation which were used as prizes in omobile floral parade last Wednesday.

ert Zoller, manager of the hollow and jewelry department of Charles ar & Co., has gone to Europe for three s. While away he will place orders welry and novelties in the various ies which he visits.

M Stevenson has located at 46 rley building, where he is manufac- jewelry specialties and also doing al repair work. He has been en- in business in a small way in the sor Block for several years.

-of-town jewelers in this city last included: L. J. Savage, Macy; F. L. e, Cloverdale; J. F. Kiser, Muncie; 3. Connaway, Morristown; Charles Frankfort; John W. Hudson, Fort- C K. McCain, Kokomo; Walter A. nan, Newcastle, and F. C. Sheldon, yville.

ncilman George B. Rubens has intro- an ordinance in the city council reg- the use of hat pins. It provides that ns must not protrude more than one- nch from the crown of the hat, unless oint is protected by a metal or rubber n. For violations a fine of from $1 is provided. Mayor Shank states he gn the ordinance if it is passed.

Cleveland.

C. Joss, New Philadelphia, was a re- buyer on a large scale.

D. Johns, Akron, has opened a new and was busy the past week in plac- is order for fixtures with Cleveland facturers.

bert Miller, of Lorain, and E. E. Critz Elyria, were also large purchasers at wholesale stores during the past week. ng other buyers, last week, were F. N. ey & Co., and Ralph Hogan of Akron, Davis and G. F. Elgin, of Kent.

E. Oyster, Alliance, has sold his store arl J. G. Lovett, who took possession, 2. It will be remembered that Mr. t formerly conducted a jewelry store at Transville, Pa., and sold the same to C. F. Gardner of Newton Falls recently. Mr. Gardner bought the lease and fixtures and has purchased a complete line of new goods, the most of it having been placed through Cleveland wholesalers.

Harry M. Taylor, proprietor of a jewelry store in Louisville, has filed a deed of assignment in Probate Court of Stark County. Attorney Niles A. Sponseller was appointed assignee. Taylor's assets are estimated at $70 and his liabilities at $900.

The following were among the traveling salesmen who visited Cleveland, last week: S. C. Corbin, Waterbury Watch Co.; M. Hirsch, Leon Watch Case Co.; Col. J. L. Shepherd, Keystone Watch Case Co.; John F. Galloway, Wm. A. Rogers, Ltd.; H. L. Sherman, Simpson, Hall, Miller & Co.; A. H. Oakley, Thornton Bros.; G. W. Bleecker, Martin-Copeland Co.; R. H. Talbot, Alvin Mfg. Co.

Toledo.

Norman Hascall and L. S. Freeman, of the J. J. Freeman Co., have returned from a business trip to New York.

The Walcott-Kapp Co. has just taken on its first stock of new Spring goods, subsequent to its reorganization last Fall.

The Hull Bros. Umbrella Co. has just closed out its retail store in the downtown section and will not maintain another for the present or until a suitable location is secured. The building formerly occupied by the company as a factory and retail store, prior to the erection of the new factory building on lower Summit St., has been leased to a large hardware company.

The Clinton-Close Co., which has been conducting a retail store at the corner of Adams and Summit Sts. for the past four years, has just sold out its entire stock to the Lamson Bros. Co. and will retire from business. The retiring firm gave considerable attention to jewelry novelties for ladies and for a part of the time Joseph Teipel conducted his umbrella store in connection with the larger institution. The new operators maintain a large and well assorted department of jewelry novelties.

At last decision has been reached in regard to David Werbe and David Blair, Detroit pawnbrokers who have been before the Toledo courts for months in connection with alleged reception of goods stolen from a Toledo store more than a year ago. David Blair pleaded guilty and was sentenced to one year in the Ohio penitentiary, the minimum sentence being given as the defendant's physical condition is such as to demand medical attention and as he was an employe of Werbe. David Werbe failed to appear and after postponing action twice, Judge Brough declared his bond forfeited. It is likely that a reward will be offered for his capture. His bond was signed by Abraham J. Smith and Rachel Smith, dealers in jewelry and leather goods at 39 Summit St. Within two hours after Werbe's bond had been declared forfeited the signers of his bond had filed instruments in the recorder's office showing that they had conveyed or placed mortgages on practically all their property. Suit for recovery of the amount of the bond will be started immediately and in an early statement the Smiths have stated that if sued they will reveal certain things told them at the time of their signing the bond, at which time they say they were assured that they would be amply protected.

Kansas City.

Leslie Burkland and wife, Moberly, Mo., spent Easter in this city.

J. R. Mercer and wife have just returned from a trip to Louisiana and Texas.

Leslie White, with D. B. Ward & Co., was in the house again last week, refilling his trunks.

D. C. Burchett, Kirksville, Mo., was in this city, last week, on his way West for a pleasure trip.

G. A. Lefler, Iola, Kans., is in the city, taking a course at the Missman School of Engraving.

C. E. Manor has gone down to Bartlesville, Okla., to conduct a sale for the Owens Jewelry Co.

C. W. Morrell has gone out on the road for the C. B. Norton Jewelry Co., taking the Kansas territory.

Ray Gregory, a stone setter, formerly of St. Louis, has accepted a position with the Porter & Wiser Jewelry Co.

W. C. Vandel, traveler for the Edwards & Sloane Jewelry Co., was in the house, last week, selecting new stock.

W. D. McCune, with the Woodstock-Hoefer Watch & Jewelry Co., is serving on a jury in Independence, this week.

L. Meyer, president of the Meyer Jewelry Co., has just returned from a combined business and pleasure trip to Chanute, Kans.

Harry Berger, formerly with Porter & Wiser Jewelry Co., has resigned to take a position with W. F. Kirkpatrick & Co., St. Joseph, Mo.

F. G. Buchan, Aurora, Neb., last week, passed through the city on his way home from a stay at Hot Springs, Ark., and other southern resorts.

E. H. Snow, with the Woodstock-Hoefer Watch & Jewelry Co., was in the house last week, replacing his trunks and reported that a Santa Fe freight train ran over one of his watch trunks at Kiowa, Kans. Several watches were damaged.

The following travelers called on the trade in this city last week: Mr. Newcomb, Maple City Cut Glass Co.; Fred Pattee, Waterbury Clock Co.; Hugh King, Queen City Silver Co., and Fessenden & Co.; I. A. Levis, Oppenheim & Strauss; S. J. Summer, Providence Mfg. Co.; Mr. Hirsch, Nathan Hyman Co.; Walter Strauss, Jacob Strauss & Sons; L. O. Binder, Ernest Gideon Bek.

The following jewelers were in this city during the past week: J. O. Bates, Manhattan, Kans.; A. J. Kribler, Wellsville, Kans.; Mr. Clement, of Clement Jewelry Co., Springfield, Mo.; W. H. Meyer, Lawson, Mo.; M. T. Chapman, Atoka, Okla.; John Morrison, Morrison Bros., Olathe, Kans.; Mr. Noe, of Noe & Noe, Hill City, Kans.; J. H. Whiteside, Liberty, Mo.; Abe Rosenfield, of Rosenfield Bros., Leavenworth, Kans.; D. C. Burchell, Kirksville, Mo.; J. W. Trowbridge, Williamsburg, Kans.; R. D. Dawson, Clinton, Okla.; J. W. Phillips, Chanute, Kans.; C. F. Parker, Collinsville, Okla.

NOTICE



We don't "knock" our competitors in order to increase the sales of R. & L. Watch and Clock Oils. Apart from the fact that it is exceedingly poor taste, we don't find it necessary to resort to such methods to increase the sales of a product that is a recognized success. Watchmakers by the thousands all over the United States are using R. & L. Oil and pronounce it the best oil ever brought to their notice. Results tell the story.

Send 25c. to your Jobber for a Bottle.
All the leading Jobbers carry it.

Ranlett & Lowell Company

SOLE MANUFACTURERS

Jewelers Building - - - BOSTON, MASS.

W. H. BROKAW, Jewelry Auctioneer

Diamond Exchange Building **14 Maiden Lane, NEW YORK CITY**

TELEPHONE, CORTLAND 1624

THE MOST FAVORABLY KNOWN AND SUCCESSFUL MAN IN THE BUSINESS



Many jewelers who wish to retire from business, reduce stock or secure money to meet obligations, sell their stocks as a whole, and the best they can realize is 50 to 60 per cent. of invoice cost of goods. Now, from a business standpoint, why does the established jeweler dispose of his stock, or a portion of same, in this manner, where, by holding an auction sale in his own establishment, under his own name, he can realize at least 100 cents on every dollar of invoice cost, and in most instances more? Through my methods I can crowd your store day after day with the best people of your city and turn your stock of fine diamonds, sterling silver, cut glass, watches, etc., into CASH at a good profit to you, and at the conclusion of your sale you will be more favorably known in your city and vicinity than ever before.

A letter from the leading jeweler of Johnstown, Pa., follows:

H. A. HERSHBERGER,
JEWELER AND OPTICIAN,
STATIONERY AND ART ENGRAVING,
219 Franklin St., Johnstown, Pa.

To Whom it May Concern: JOHNSTOWN, Pa., Feb. 25, 1910.

Mr. W. H. Brokaw conducted an auction sale for me the first three weeks of this month. I take pleasure in testifying to his superior ability as an auctioneer and to the gentlemanly treatment of my patrons and myself. I can cheerfully recommend him to anyone needing the services of a first class auctioneer. Yours truly,

(Signed) H. A. HERSHBERGER

A SPECIALTY of sales of high-class stocks. Results guaranteed and your reputation well guarded.

At all large sales I am aided by most competent auctioneers who are GENTLEMEN.

Hundreds of letters of references from jewelers in all parts of the United States for the asking.

All correspondence strictly confidential.

If you want THE BEST write or wire me TO-DAY.

Los Angeles.

H C Lohse has taken a position with F Wallace in his new store on W. 7th

Sanford Mayer, of Mayer & Weinshenk, Francisco, Cal., has been ill at his el, in this city.

C S Dunsmoor, of the Whitley Jewelry , who has been out of the city, taking short rest from business, has returned me

Geo H. Marcher, of the Pacific Gem Co., s returned from a wedding trip and is at his place in the office of the Gem pany

Mr and Mrs. J. W. Wiesenberger will ve for a trip abroad soon, accompanied Miss Winnie Cohn, a sister of Mrs. esenberger.

Geo. L. Penniman is home again from rrieta Hot Springs, in Riverside County, miles from here, where he went with new automobile.

M R. Thomas, 404 W. 7th St., is spend- some time with his wife in San Fran- o, Mrs. Thomas having gone there on ount of the serious illness of her sister.

The World Mfg. Co., 218 S. Broadway, ich has been doing a manufacturing and chmaking business for the trade for e time past, has discontinued business.

W A. Wheeler, head of H. F. Wallace's ce force, has returned home after an ence of two weeks in Tonopah, Nev., ere he was called as a witness in a min- suit

Traveling representatives who have been Los Angeles, Cal., recently, include: E. Spaulding, Allsopp Bros.; A. W. Van ss, H. C. Van Ness & Co.; Sanford yer, Mayer & Weinshenk.

Out-of-town jewelers who have been in s Angeles, Cal., recently, include: W. E. nson, Riverside; Bradford Morrison, tchmaker for F. B. King, Redlands; Mr. lock, of Pollock Bros., Riverside.

Matthew Howell, traveling representative the Pacific Gem Co., recently returned m an extended trip through New xico and Arizona. After remaining home ew days he again started out to cover same territory.

Brock & Feagans have sold three silver os to be awarded as prizes by the Sig- Hill Tennis Association, Long Beach. e same firm has also sold a large cup the Citrus Belt League, an interscholas- athletic organization of southern Cali- nia.

Pacific Coast Notes.

R. Van Buren, Ontario, Cal., has moved a new store at 127 North Euclid Ave.

Peter Engel, Marysville, celebrated the h anniversary of his wedding, last week. l was the recipient of many gifts from nds in the trade.

Peacock & Co., Manila, P. I., are moving o a large new store at that place, where retail, wholesale and manufacturing iness carried on by them may be given re attention.

A. R. Vierra, Honolulu, H. I., has en two partners in his business in the sons of H. H. R. Vierra and John S. rques, Jr., for 16 years with Wichman Co., of that place.

J. A. G. Smith, Porterville, Cal., who recently entered the manufacturing business and placed upon the market a silverware polish of his own invention, has made preparations to manufacture another metal polish of value to jewelers, and will soon have this on the market.

A compromise of the differences which have existed between the United States Diamond Mining Co. and a number of Oroville business men has been settled, and within a short time it is anticipated that the mine near there will be opened again. One other suit is pending against the mining company, but it is announced that this will probably be compromised within a short time.

San Diego, Cal.

Owing to the fact that the site upon which stands the building now occupied by the San Diego Jewelry Co., of which W. H. Hilts is manager, is to be used for a new business block and the present occupants have only until May 1 in which to vacate, application has been made to the Common Council to permit to sell the stock at auction. Col. L. Byrens will be the auctioneer.

Mrs. W. W. Meadows, colored, who was recently convicted in Justice Court of practicing optometry without a state license, has been fined $50 and released from custody on probation. The woman was convicted on the evidence of Mr. and Mrs. Nick Harris, Los Angeles detectives in the employ of the state board of optometry. Mrs. Meadows has a place of business at 1627 E St.

On Sunday, March 27, Charles C. Clusker, a resident of this city, celebrated the 100th anniversary of his birth. Mr. Clusker engaged in the jewelry business in Cincinnati in 1843, but at the outbreak of the Mexican war he entered the army and participated in the battles of Vera Cruz, Chapultepec, Cerro Gordo, Buena Vista and the siege of the city of Mexico. Later he came to the state of California among the early gold seekers, but at the commencement of the Civil War he went east and served in the Union army. When peace ensued he again became a Californian. He is the oldest Elk in the world.

Detroit.

P. J. Fischer, who has purchased the business formerly occupied by E. A. Cress, at Minden City, has been in Detroit purchasing new goods to fill out his stock. Mr. Cress had been in business about 25 years and has decided to retire.

Noack & Gorenflo have completed the moving of their wholesale business at 212 Jefferson Ave. The store which they have occupied for many years at 100 Woodward Ave. is to be remodeled. The lease expired March 31. The new store is of about the same size and is located in the heart of the wholesale district, with a ground floor show room. With the going of Noack & Gorenflo the former wholesale jewelry center on lower Woodward Ave. has been largely broken up. Three other firms had moved a year ago into the retail district above the Campus, on Woodward Ave. There now remain only four wholesale houses in the old district.

San Francisco.

C. M. Fogg, of the Keystone Watch Case Co., was a visitor here recently.

Burr W. Freer is expected home within a short time from his eastern buying trip.

Mr. Mayer, of Mayer & Weinshenk, has returned from a buying trip to New York.

C. H. Tibbetts, vice-president of the International Silver Co., visited the local trade last week.

W. H. Hovey, with J. B. Whitney & Co., has returned from a trip to the southern part of the State.

Gus Weil, of the Electric City Box Co., was here recently and reported doing the heaviest volume of business he has ever done here before.

Mr. Abrahams, traveling man for George Greenzweig & Co., is now in the northwest and will remain away for some time. Jos. Stark is traveling for this firm in the southern part of the State.

Lazarus & Cheney have dissolved and, according to the arrangement that has been made, the Market St. store will be taken over by Mr. Lazarus and operated by him. Mr. Cheney will take the Fillmore St. store.

Among the out-of-town jewelers here last week were: Percy P. Davis, Seattle, Wash.; Caesar Isaacs, Tuolumne, Cal.; M. Hetzler, Haywards, Cal.; Mr. and Mrs. L. C. Koberg, Healdsburg, and Walter Lord, Sacramento.

Powell Fredericks, in the Kamm building, has just returned from an eastern buying trip with a large line of goods for the coming season. He found the eastern trade much interested in the World's Fair that is to be held in San Francisco in 1915.

A. I. Hall & Son are anticipating a big season's business and, although they occupy a large part of the floor space on the sixth floor of the Jewelers' building, are preparing to take over more space. Considerable space has been set aside for the purpose of renovation, and carpenters are now busy making the necessary changes.

Pacific Northwest.

H. W. Morgan, of the Morgan & Allen Co., San Francisco, is in Portland, Ore., on business.

L. L. Berens, Bellingham, Wash., has been calling on the wholesale trade at Portland, Ore.

The store of H. L. Doge, Anacortes, Wash., was entered by burglars, a short time ago, and stock valued at $200 was taken.

George W. Carleton, Carleton Jewelry Co., Marshfield, Ore., has been declared a bankrupt, and the stock is to be sold at auction by the trustees.

J. S. Springer, a clerk in Frank L. Hart's, Tacoma, Wash., was held up recently, while on his way home, and robbed of a small amount of money and a gold watch.

Kristian Falkenberg, Walla Walla, Wash., is enlarging his manufacturing department and will shortly have in place a new gold rolling machine. Extra workmen are being taken on and the output of the shop greatly increased.

Frank W Hayes, Montoursville, Pa., is disposing of his stock prior to devoting his entire time to optometry, of which he will make a special study.

St. Louis.

Herman Mauch is serving his country as a juror in the Federal court.

Joseph Storthz, Little Rock, Ark., and his bride are in St. Louis on their wedding trip.

J. J. Burke, president of the Brooks Jewelry & Optical Co., returned Friday from a trip to Chicago.

Charles Zens, of the Globe-Democrat building, is dangerously ill at his home. His recovery is said to be doubtful.

A. L. Blankenmeister, of the Blankenmeister-Oberting Jewelry Co., left Monday on a three weeks' trip through Arkansas.

E. A. Schoenle, of the Maschmeyer-Richards Silver Co., has just returned from an extended business trip through the west.

Samuel E. Bamber, secretary of the Hess & Culbertson Jewelry Co., left recently on a flying business trip to New York. He is expected to return in a few days.

C. Heyman, of the L. Bauman Jewelry Co., will leave next week for a trip through Missouri and Iowa. F. J. Bross, of the same firm, left Thursday on a trip through Illinois.

F. Dienstbier has finished moving from 205 N. Broadway to 320 N. 6th St. In his new location he carries a larger stock and is better equipped and prepared to serve his customers.

Max Plambeck, son of W. F. Plambeck, of Denver, Colo., who is attending the Bradley Polytechnic Institute, Peoria, Ill., was visiting friends in St. Louis the latter part of the week.

Ralph Lowenstein, of the R. Lowenstein Jewelry Co., returned from a 10 days' trip through the west last week. Milton B. Lowenstein, of the same firm, returned from a two weeks' trip through Arkansas.

W. E. Susong, Iowa representative, and Charles Welzmiller, Kansas and Oklahoma representative of the Bauman-Massa Jewelry Co., were in town several days last week and then started out on their regular trips.

Several representatives of the East St. Louis Jewelers' Association attended the meeting of the Retail Jewelers' Association of St. Louis at the Jefferson Hotel Thursday night. Matters of mutual interest to the jewelers of the two cities were discussed. Outside of that only routine business was transacted.

The firm of Aronberg & Schubach, 207 N. 6th St., has been dissolved. Charles Aronberg will continue in business at the same location. Henry Schubach has taken the management of the jewelry department of the Herman Schubach Jewelry Co. Aronberg & Schubach had been in business at the 6th St. location for the past several months.

In bankruptcy proceedings pending against Mannie Levy, Lee W. Grant and P. B. Kennedy have filed a claim for $75 for legal services and $34.06 costs with Referee in Bankruptcy Coles. At the first meeting of the creditors Joseph Kane was appointed trustee and his bond was fixed at $1,000. He filed his bond and it was approved. Another meeting of the creditors will be held April 7.

Among the out-of-town dealers in St. Louis during the past week were: B. S. Hunt, Mayfield, Ky.; Joseph Storthz, Little Rock, Ark.; H. Chambers, Bonne Terre, Mo.; T. H. Vinyard, Piedmont, Mo.; C. Bergquist, Minneapolis, Minn.; F. B. Thayer, Memphis, Tenn.; J. H. Booth, Alton, Ill.; Enno Dick, New Baden, Ill.; Edward Davidson, of Davidson & Wardlaw, Oxford, Miss.; Fred Simon, Collinsville, Ill.; Fred Herold, Jerseyville, Ill.; John Koetting, St. Genevieve, Mo.

Among the traveling representatives in St. Louis during the past week were: A. W. Joseph, Fontneau & Cook Co.; George W. Beardsley, Allsopp & Allsopp; M. B. Bernstein, Tuthill Cut Glass Co.; Mr. Quinney, Irving Cut Glass Co.; Joseph C. Wilson, Landers, Frary & Clark; Mr. Kellsey, Harris & Harrington; M. S. Greenbaum, William I. Rosenfeld; E. A. Reed, Reed & Barton; E. P. Staunton, Gorham Co.; I. A. Levis, Oppenheim & Strauss; C. W. Thomas, Allsopp Bros.; William G. Andrews, Abel Bros. & Co.; A. T. Teague, Link & Angell; John Marsh, Edmond E. Robert; F. L. Pettee, Waterbury Clock Co.; Charles T. Dougherty, Osmers-Dougherty Co.; Charles A. Hartshorn, Alling & Co.; Mr. Ross, Robert H. Ingersoll & Bro.; Emile Homberger, American Swiss Watch Co.; M. W. Potter, J. M. Fisher Co.; W. A. Burt, Cory & Reynolds Co.; D. Skutch, New Haven Clock Co.; Melville Untermeyer, Charles Keller & Co.; C. A. Rogers, Irons & Russell Co.; A. H. Oakley, Thornton Bros. Co.; H. L. Strauss, Nathan Wallach; G. Fred Perry, F. H. Sadler Co.; S. J. Summer, Providence Mfg. Co.; Hugh King, Fessenden & Co.; Mr. Miller, Ansonia Clock Co.; Mr. Krieger, Petow & Krieger Co.

Atlanta, Ga.

Eugene Haynes has returned from New York.

Nat Kaiser, whose wife died recently in New York, is spending some time in Florida.

V. R. Davis, president of the jewelry firm of Davis & Freeman, who was severely bruised several days ago by a restive horse, has about recovered. Mr. Davis had just left his store, and while crossing a crowded street was run into and knocked down by a runaway horse.

An involuntary petition in bankruptcy has been filed against the Madison Jewelry Co., Madison, Ga., by creditors. The company is a corporation with a capital of $5,000, with the privilege of increasing it to $20,000. It was formed in October, 1908, by M. W. Clement, G. W. Cavanaugh, J. F. Slevell and O. L. Wildord.

Admitting that she "switched" a diamond worth $700 from the shirt front of George W. Muller, a well-known man of Atlanta, and in its place put a "phony" stone, a woman with several aliases was last week bound over to a higher court to answer to the charge of robbery and is now resting in jail, failing to make a required bond of $1,000. The police are looking into her record in the belief that she may have operated at jewelry stores as well.

The Crescent Jewelry Co. has applied for a charter to do business in Memphis, Tenn., with a capital of $30,000.

Omaha.

K. B. Griffith has returned from a business trip through Kansas.

H. S. Knapp, representing the Sh... Mfg. Co., left, last week, on a trip to Colorado.

H. Graberman, watchmaker for A... Edholm, will move his family here ... week.

The Ryan Jewelry Co. has secured ... services of Roy Clay, Long Pine, as watchmaker.

Moyer Fleisher, Philadelphia, Pa., ... off here while en route to the Pacific ... last week, and showed some interesting watches to the jewelers. Mr. Fleisher not in the trade, but is a collector of ... old watches, some of which belong to ... 15th and 16th centuries.

W. J. Bell, Wynot, Nebr.; R. A. R... Long Pine, Nebr.; Geo. Scarr, Portsmou... Nebr.; F. A. Furman, Riverton, N... Fred. Holsten, Alliance, Nebr.; J. B. J... son, Glenwood, Ia.; H. Testroet, P... Ia., and F. A. Mendenhall, Tilden, N... were in this city, last week, purchasing stock.

The following traveling representatives called on the trade in this city, last week: C. M. Newcomb, Maple City Glass C... Emanuel Cohn, Cohn & Rosenberger; I. C. Jones, Chas. L. Trout & Co.; Thos. E. Ryland, American Watch Case Co.; Ab... King, Emrich, King & Schorsch; W... Howe, Bradley & Hubbard Mfg. Co.; ... H. Oakley, Thornton Bros. Co.; F. C. W... ship, Wright Cut Glass Co.; A. B. Barne... H. M. Quackenbush; Henry H. Jacobson, Jacobson Bros.; Mr. Hirsch, Nathan H... man Co.; S. W. Pickering, A. Ludeke ... Co.; Thos. E. Rogers, Riker Bros.; Geor... Pilzer, Goodfriend Bros.; E. De Nik... Champenois & Co.; M. B. Bernstein, Tut... Cut Glass Co.; Arthur Abraham, Coh... Abraham & Co.; Robt. L. Clark, Intern... tional Silver Co.; John Marsh, Edward ... Robert; L. A. Jaskow, Bodenheimer ... Jaskow.

Springfield, Ill.

It is reported here that Eli McCa... sold his jewelry store in Virginia, Ill., ... Rev. A. W. Denney, taking in exc... for it half a section of land in Te...

The sale of the John C. Pierik ... stock at public auction has been con... The stock was sold for $150,000 to the Brook... lyn Purchasing Syndicate, Frank Walk... president of the syndicate, making the ... The Pierik stock was one of the lar... in central Illinois, and the announcement that he had sold out was a great surpri... Mr. Pierik entered the jewelry busi... 26 years ago, occupying half the floor spa... of a piano salesroom. He will engage ... the real estate business. W. C. Som... formerly associated with Mr. Pier..., w... remove his stock of optical goods to ... second floor of the Ferguson buildi...

An extension has been added to the st... of Tennie McKinney, Hutchinson, Kan... The addition extends back 60 feet and ... 10 feet wide. It has a glass roof. T... manufacturing department will be l... in the new quarters.

Minneapolis.

L. Metzger, of S. Jacobs & Co., has just turned from a two weeks' trip to New ork.

Charles Bergquist, Minneapolis, has re-rned from six weeks spent at Hot prings, Ark.

William Krohn, Anandale, spent a week cently in St. Paul, having been called ere by the serious illness of his father-law.

B. R. Schwarz, 305 Nicollet Ave., has ce his brother, M. L. Schwarz, into rtnership, and the firm will in future be own as B. R. Schwarz & Bro.

Following a custom which he inaugu-ed when he started in business several rs ago, B. R. Schwarz, manufacturing weler, closed his shop on Good Friday.

Creditors of the National Cut Glass Co., ve filed an involuntary petition in bank-ptcy against the company. The petition signed by John C. Elzy, P. O. Nelson d Irvin A. Crocker.

. M. Sullivan, formerly of Rockford, Ill., s purchased E. P. Sundberg & Co.'s re, Fargo, N. Dak. Mr. Sundberg has n planning for some time to retire from e business on account of his health.

Charles E. Reed, engraver for B. R. hwarz & Bro., will leave in a short time r his home at Long Creek, Ore. He ex-ts to spend some time looking about in Far West, and may start in business r himself in that locality.

The John D. Bodfors Co. has been in-rporated with $50,000 capital stock, to ntinue the retail business of John D. dfors. The incorporators are John D. d Elizabeth P. Bodfors, E. P. Blomgren d Fallmer Jarner, all of this city.

The following traveling representatives jewelry houses called on Twin City welers during the past week: Henry dichimer, I. Bedichimer & Co.; George ruen, D. Gruen & Sons Co.; Mr. Finch, F. Simmons Co.; Mr. Roman, Manas-h Levy & Co.; George Pilzer, Good-end Bros.

Among the out-of-town dealers in this y during the past week were: H. R. anks, Castlewood, S. Dak.; M. D. Loner-n, Grantsburg, Wis.; J. C. Marx, Sher-od, N. Dak.; V. Kerr, Ellendale, N. ak.; Mr. Jones, Revillo, S. Dak.; M. ury, Bellingham, Minn.; H. Greethurst, inona, Minn.; E. Geiwitz, La Crosse, is.; A. G. Feinberg, Brownton, Minn.

Several Minnesota jewelers have gone o the moving picture business as a side e with much success. This they are le to do by devoting their attention to eir stores in the day time and to their aters in the evening. A. G. Feinberg, oughton, Minn., opened a moving pic-re theater in that town, and Harry Green, H. H. Green & Bro., is doing a profit-le business operating the Crystal Theater Minneapolis.

A. E. Paegel, of the Paegel Jewelry Mfg. ., and secretary of the Minnesota Re-il Jewelers' Association, will leave in a w days for an extended trip through the st and south, during which he will com-ne business with pleasure. He will go to ew Orleans to attend the conclave of the ncient Order of Nobles of the Mystic Shrine, stopping at Chicago and St. Louis on his way to the gulf. After the Shrine meeting he will leave New Orleans by steamer for New York, which he expects to reach about April 15. He has not determined the length of his stay in New York, and may remain there 10 days before starting home.

While H. A. Lunda, 119 Central Ave., was attending church recently, thieves entered his store and stole watches and diamonds valued at $1,000. The jewelry which the robbers secured had been on display in the show window. Mr. Lunda, it is believed, will recover much of his property from the burglars. The gang which robbed his store operated extensively in East Minneapolis, and two of them have been arrested. On searching their rooms later the police discovered some of the jewelry which had been taken from Mr. Lunda's store, together with other loot. It is believed that a careful investigation by the authorities will serve to discover still more of the missing jewelry.

The Pinkerton Detective Agency has sent a letter to local jewelers warning them against a clever swindler who has been operating extensively in Milwaukee, and is now thought to be on his way to the Twin Cities. The swindler is described as 32 years old; height, 5 feet 5 inches; weight, 145 pounds. He wears eyeglasses, is smooth shaven, and has well manicured hands. He wears a two carat diamond ring on his left hand with tooth mounting in green gold, and has a prominent gold tooth in his mouth. He is sometimes accompanied by a man 40 to 45 years of age, and by a woman about 35 years of age, with a round face and very red complexion. The swindler asks to be shown diamond rings. Then while the jeweler's attention is held by one of his companions for a moment, he skilfully substitutes a ring with a small diamond which he carries with him for one with a much more valuable gem in the tray. The theft is not generally discovered until he gets away.

Denver.

Fred Syman and Chas. Doersam have been on the sick list, but are reported better now.

The following traveling representatives were in this city last week: J. H. Merrill, J. H. Merrill Co.; H. E. King, Queen City Silver Co.; Mr. Lorenz, Albert Berger & Co.

The Enterprise Jewelry Co. has been running an auction sale to reduce old stock and make room for the new. The firm is fitting up an elegant store in the new Foster building.

Wm. Mace has just opened the Denver Horological and Optical School. He has several instructors who teach watchmaking, jewelry repairing, stone setting, engraving and optics.

C. F. Beghtol, of the Edward Lehman Jewelry Co., has left on his regular trip through Nebraska and Wyoming. C. L. Clark has returned from his trip to the northwest and reports business very good.

The following visited this city during the past week: Earl Kelly, with C. P. Petingill, Boulder, Colo.; M. Q. West, Colorado Springs, Colo.; C. L. Beard, Longmont, Colo; L. E. Gardner, Longmont, Colo.; W. H. Brannan, Loveland, Colo.

Several jewelers here are being put to much trouble finding temporary locations owing to the fact that so much building is going on. Nearly every square has a large business block in course of construction, and the old sites are being torn down. The following are some of those forced to move. Enterprise Jewelry Co., K. C. Cosley, Harry H. Frumess, Ben Frumass, Jos. I. Schwartz and the Francis Jewelry Co.

Association Notes.

The programme for the second annual convention of the New York State Retail Jewelers' Association, which is to be held in Rochester, May 26 and 27, will be issued this week, and the indications are that it will be largely attended and productive of much good. The Rochester association is planning a fine time in the way of entertainment. The membership is now 175, but it is expected that it will be increased to 250 by the time the convention meets. There will be a well-prepared programme of practical papers by jewelers and their workmen, and flaming orations will be "tabooed." All the papers will be along practical lines, and the convention will be closed with a banquet.

Ohio will have a convention of retail jewelers this year at Columbus, O., on May 2, 3 and 4, that promises to equal if not eclipse any other State convention of retail jewelers. The three days will be busy ones; the second day especially will be crowded with talks by men of national reputation, and it will pay any retail jeweler to journey to Columbus for that day at least. The day will close with a banquet, a fitting climax to the "talkfest" of the day. Many novel features of entertainment will be introduced during the three days' meeting, and it is hoped by the committee in charge that a record-breaking crowd will be in attendance. The Southern Hotel will give special inducements in rates, both European and American plan, and it is advisable to make reservations in advance. Jewelers from other States are also invited to attend.

St. Paul.

A. Ferguson, formerly of New York, is traveling for I. W. Mark.

Among the out-of-town jewelers in St. Paul, last week, was Swan Olson, Lemmon, S. Dak.

Max Mark left, Monday of last week, for a business trip through the southern part of the State.

Sam Mark, traveler for I. W. Mark, has returned from a business trip from the northern part of the State.

Albert Goodman, of Vehon & Goodman, has returned from Duluth, Minn., where he was on a business trip for the firm.

A. S. Mark, formerly of Princeton, Minn., has gone into the wholesale jewelry business and is located at 601 Baltimore block under the name of the Manhattan Jewelry Co.

C. F. Sachtleben is about to open a jewelry and repairing establishment in Brookeland, Tex.

A Phenomenal Auction Sale

I am now in my 14th and last week for G. MEINERS & SON, 306 WASHINGTON ST., HOBOKEN, N. J. This is a "retiring-from-business" sale, after 45 years of recognized leadership in the Jewelry trade.

Last week was next to the largest of the entire sale.

Not one dollar's worth of goods added to this stock, and it shows a fine profit up to date.



A very peculiar City. Although many sales have been attempted, this is the first successful Jewelry Auction ever conducted in this City.

This is what G. MEINERS & SON have to say:

I would never have believed an Auctioneer could possibly have held the crowds interested so long a time. My sale is far in excess of my expectations and I heartily recommend Mr. Gates to the Jewelry trade in general.

G. MEINERS & SON.

I will be pleased to furnish references from all parts of the United States and Canada regarding my ability.

CORRESPONDENCE STRICTLY CONFIDENTIAL

I furnish as many assistants as your sale requires to properly conduct same.

A. E. GATES

Jewelry Auctioneer

1 Maiden Lane :: :: :: NEW YORK

INDEX TO ADVERTISEMENTS.

ikin Laubert Co. ... 136
llen, C. H., & Co. ... 50
lvin Mfg. Co. ... Inside front cover
merican Gem & Pearl Co. ... 76
merican Platinum Works ... 116
nstein Bros. & Co. ... 60
nsbine Bros. Co. ... 11
rons, H. J. ... 74
ttleboro Chain Co. ... 35
stin, John, & Sons ... 116
ker & Co. ... 114
rrows, H. F., Co. ... 34
rstow, N., Co. ... 34
ssett Jewelry Co. ... 19
tes & Bacon ... 36
wo & Dotter ... 129
yer & Pretzfelder Co. ... 44
dichimer, L., & Co. ... 54
eline & Glasser ... 40
nedict Mfg. Co. ... 22
rge, J. & H. ... 142
gney, S. O., & Co. ... 6
xler Mfg. Co. ... 140
ackinton, R., & Co. ... 32
ancard & Co. ... 50
iss Bros. Co. ... 52
onet, L. ... 136
orrelli & Vitelli ... 76
owden, J. B., & Co. ... 40
radley Polytechnic Institute ... 52
riggs, D. F., Co. ... 18
rod & Co. ... 46
rokaw, W. H. ... 106
rower, Maurice ... 64
ruhl Bros. & Henius Co. ... 70
ryant, M. B., & Co. ... 45
rter, Howe & Co. ... 41
ntral Plating Co. ... 140
hatham National Bank ... 90
hopard Frères Co. ... 55
ttle, S., Co. ... 44
rohn, M. ... 52
ross & Beguelin ... 88
rossman Co. ... 64
rouch & Fitzgerald ... 48
avison, John ... 136
ay, Clark & Co. ... 42
eacon, E. L., Jewelry Co. ... 46
eacon, Louis J. ... 70
ennison Mfg. Co. ... 33
epasse Mfg. Co. ... 38
e Simone, F., & Son ... 51
orfinger, C., & Sons ... 136
ueher-Hampden Watch Co. ... 10
urand & Co. ... 40
astwood-Park Co. ... 39
ichberg & Co. ... 74
isenmann Bros. ... 74
lgin National Watch Co. ... 118
mpire Jewelry Case Co. ... 104
rust, Milton L. ... 55
spositer, A. & S., Co. ... 72
ahys, Joseph, & Co. ... 3
idelity Trust Co. ... 90
ontneau & Cook Co. ... 17
ster, Theodore W., & Bro. Co. ... 32
rankel's, Jos., Sons ... 80
reund, Henry, & Bro. ... 38
riedlander, R. L., & M. ... 70
ulcrum Oil Co. ... 145
arreand & Griser ... 55
ates, A. E. ... 110
attle, Ettinger & Co. ... 62
eneral Electric Co. ... 131
oldsmith Bros.' Smelting & Refining Co. ... 8
oodfriend Bros. ... 62
orham Co. ... 86
rand Rapids Show Case Co. ... 115
agstoz, T. B., & Son ... 142
Halley & Co. ... 50
Hammel, Riglander & Co. ... 16
Hancock, Chas. E., Co. ... 53
Handy & Harman ... 140
Harris & Harrington ... 130
Hart, D. A., Co. ... 51
Haskell, H. C. ... 51
Haskin, J. B. ... 49
Hedges, A. J., & Co. ... 43
Hedges, Wm. S., & Co. ... 74
Heller, L., & Sons ... 66
Henckel, G. A., & Co. ... 48
Herpers Bros. ... 140
Hetzel, C. A., & Son Co. ... 49
Hirshberg, A. S. ... 74
Holtzer Cabot Electric Co. ... 115
Howard & Cockshaw ... 82
Hraba, Louis W. ... 136
Hgen & Wakefield Co. ... 41
Illinois Watch Case Co. ... 128
Illinois Watch Co. ... 100
International Silver Co. ... 25, 56
Irons & Russell Co. ... 51
Jacot Music Box Co. ... 136
Jeanne, F. A. ... 72
Jorgeson, F. C., & Co. ... 116
Judels, Henri E., & Jos. E. ... 70
Juergensen, Jules ... 130
Kahn, L. & M., & Co. ... 60
Keller Jewelry Mfg. Co. ... 9
Ketcham & McDougall ... 50
King & Eisele ... 55
Kinney Co. ... 36
Kohlbusch, Herman, Sr. ... 55
Kohn, Alois, & Co. ... 48
Krementz & Co. ... 31
K. & O. Co. (Krouheimer & Oldenbusch Co.) ... 47
Krower, Leonard ... 49
Kuehl Clock Co. ... 126
Kupper, H. C. ... 138
Larter & Sons ... 58
Leary & Penfold ... 54
Lebo Co. ... 116
Lederer, S. & B., Co. ... 54
Leiman Bros. ... 144
Lelong, L., & Bro. ... 142
Lewy & Cohen ... 44
Libbey Glass Co. ... 134
Liberty National Bank ... 90
Lisner, D., & Co. ... 37
Lissauer & Co. ... 102
Lorsch, Albert, & Co. ... 60
Macdonald, R. B., & Co. ... 51
Market & Fulton National Bank ... 90
Mathey Bros., Mathez & Co. ... 52
May, Frank T., Co. ... 48
McIntyre Watch Co. ... 128
McKanna Cut Glass Co. ... 136
Mercantile National Bank ... 90
Meriden Britannia Co. ... 56
Merrill, S. K., Co. ... 20
Meyerowitz Bros. ... 70
Mid-Continent Specialty Co. ... 78
Moreau-Teigne ... 138
Mount & Woodhull ... 72
Murray, Dan I. ... 104
Myers, S. F., Co. ... 49
New England Watch Co. ... 122
Newall Mfg. Co. ... 102
Newark Jewelry Co. ... 48
Nissen, Ludwig, & Co. ... 42
Nordlinger, H., Sons ... 68
Nordt, John C. ... 142
Occidental Gem Corporation ... 78
Oliver Mfg. Co. ... 114
Ollendorff, I., Co. ... 47
Omega Watch Co. ... 130
Oneida Community, Ltd. ... Outside back cover
Oppenheimer Bros. & Veith ... 66
Oppenheimer, H. E., & Co. ... 74
Oskamp, Nolting & Co. ... 53
Osmers, Dougherty Co. ... 43
Osmun-Parker Mfg. Co. ... 40
Ostby & Barton Co. ... 12
Page-Davis Co. ... 114
Pairpoint Corporation ... 23
Pennsylvania Watch Case Co. ... 124
Percival, D. C., & Co., Inc. ... 94, 95
Poole Silver Co. ... 28
Potter & Buffinton Co. ... 35
Powers & Mayer ... 15
Prior, Chas. M. ... 50
Providence Stock Co. ... 53
Racine, Jules, & Co. ... 129
Rafalsky, M., & Co. ... 80
Ranlett & Lowell ... 106
Reichhelm, E. P., & Co. ... 144
Renziehausen, W. F., Co. ... 142
Revell, A. H., & Co. ... 104
Richardson, Enos, & Co. ... 45
Robbins, C. M., Co. ... 21
Rockford Watch Co. ... 125
Roessler & Hasslacher Chemical Co. ... 142
Rogers, Simeon L. & Geo. H., Co. ... 30
Rogers, Lunt & Bowlen Co. ... 29
Roy Watch Case Co. ... 116
Rudolph & Snedeker ... 130
Rumpp, C. F., & Sons ... 49
Sapo, Morris ... 46
Saunders, Meurer & Co. ... 74
Schisgall, Theodore ... 127
Schloss, Julius, & Co. ... 54
Schorr, A. ... 70
Sessions Clock Co. ... 130
Sexton, Wm. L., & Co. ... 43
Sexton, Wm. L., & Son ... 46
Shanley, B. M., Jr., Co. ... 41
Silbermann, Kohn & Wallenstein ... 42
Smith, Frank W., Co. ... 26
Snow & Westcott Co. ... 42
Solidarity Watch Case Co. ... 39
South Bend Watch Co. ... 116
Spencer, E. L., Co. ... 52
Star Watch Case Co. ... 14
Stein & Ellbogen Co. ... 102
Stern Bros. & Co. ... 62, 146, Inside back cover
Sternau, S., & Co. ... 33
Stilwell, L. W. ... 78
St. Louis Watchmaking School ... 130
Street, Geo. O., & Sons ... 46
Sussfeld, Lorsch & Co. ... 143
Swartchild & Co. ... 102
Swenarton, W. H. ... 144
Tannenbaum & Co. ... 74
Tannenbaum, L., & Co. ... 66
Thorpe, C. G. ... 115
Tilden-Thurber Co. ... 53
U. S. Smelting & Refining Works ... 142
Van Dusen & Stokes Co. ... 47
Van Gelder Bros. ... 72
Van Wezel, A. S. ... 72
Viele, Geo. S. ... 115
Wachter Mfg. Co. ... 126
Wadsworth Watch Case Co. ... 13
Wagner Comb Co. ... 46
Waldron & Carroll ... 49
Waltham Watch Co. ... 120
Washburn, C. Irving ... 52
Wendell & Co. ... 7
Wheeler, Hayden W., & Co. ... 64
Whiteley, Alfred ... 114
Whiting & Davis Co. ... 24
Wodiska, Julius ... 18
Wolfsheim & Sachs ... 55
Wollstein, L. & M. ... 142
Wood, J. R., & Sons ... 4, 5
Woodside Sterling Co. ... 27
Zarembowitz, A. ... 116
Zirnth, Henry ... 37

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER and engraver, young man. F. Overstreet, Paxton, Ill.

WATCHMAKER desires position at once; can furnish first class references. Address "X.," Box 258, Ridge Spring, S. C.

THOROUGHLY competent traveling man wants position; south preferred. "High Grade, 2073," care Jewelers' Circular-Weekly.

AT ONCE, watchmaker, jeweler and engraver; nothing less than $25 or not answered. W. T. Lambert, Box 180, Birmingham, Ala.

YOUNG MAN desires a steady position as watchmaker and engraver; good references; own tools. "J., 2015," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years of age, wishes position with a jewelry house; seven years' experience. "G. L., 1991," care Jewelers' Circular-Weekly.

EXPERIENCED clockmaker, jeweler and salesman desires position; first class references. Address "R. M., 1951," care Jewelers' Circular-Weekly.

LADY ENGRAVER wishes position; willing to wait on trade or any other useful capacity. Address "L. W.," 3056 Clinton Ave., Lorain, O.

EXPERIENCED jeweler and engraver wants position in southern city; references. Address Geo. Hauser, 1408 Washington Boulevard, Chicago, Ill.

FIRST CLASS engraver and assistant watch and clock repairer desires position at once; first class references. P. O. Box 112, Spencer, N. Y.

YOUNG MAN desires position with jewelry firm; experienced, with knowledge of typewriting. Address "A. S.," 7202 Tenth Ave., Brooklyn, N. Y.

FIRST CLASS modeler and designer would like steady position with firm doing first class work. Address "J. B., 2056," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on high grade and complicated watches; have full set of tools. "S. K., 2067," care Jewelers' Circular-Weekly.

WATCHMAKER, complicated English and Swiss work; tools and references; Philadelphia preferred. Address "S., 2035," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position in jewelry house; four years' experience in office and factory; best of reference. "W. C., 2074," care Jewelers' Circular-Weekly.

ENGRAVER on sterling silver wishes position; prefer place where he will get experience on lettering. Address "E. C., 2030," care Jewelers' Circular-Weekly.

YOUNG LADY, with retail buying and managing experience, thoroughly capable and trustworthy, wants to make change. "B., 2084," care Jewelers' Circular-Weekly.

YOUNG MAN, 27 years old, wishes position as salesman in wholesale jewelry house; 12 years' experience. Address "E., 2012," care Jewelers' Circular-Weekly.

WATCHMAKER, young man, experienced, wishes position; French and American clocks, some jewelry repairing and plain engraving; lathe and tools; A1 references; good salesman; can take charge of store. "J. P.," 5 Franklin St., Quincy, Mass.

SALESMAN, young man, now selling for manufacturing jeweler, desires to make a change; can furnish best reference. "C. D., 2075," care Jewelers' Circular-Weekly.

FIRST CLASS, all around jewelry jobber, new work and stone setting, also good engraver; east preferred. Address "H., 2048," care Jewelers' Circular-Weekly.

POSITION by a first class appraiser with reputable loan company; best of references as to character, ability, etc. Address "A., 2051," care Jewelers' Circular-Weekly.

EXPERIENCED salesman wants first class manufacturers' line on commission; Boston and New England territory. Address "W. S., 2088," care Jewelers' Circular-Weekly.

WATCHMAKER, who can do good, honest work, wants position; have lathe and good tools and can furnish excellent references. "J. B., 2087," care Jewelers' Circular-Weekly.

ENERGETIC WATCHMAKER, jeweler, engraver, fine workman, age 33, with small capital, would like to hear of a good location. "C., 2071," care Jewelers' Circular-Weekly.

CLEAN cut young man, age 24, desires position as office manager or assistant; several years' experience; A1 references. Address "D., 2041," care Jewelers' Circular-Weekly.

WATCHMAKER and clock repairer, experienced and reliable, with first class references, wants position as first or second watchmaker. Leverne Haines, McKeesport, Pa.

YOUNG MAN, 20 years old, now with manufacturing jeweler, desires to make a change; can furnish best of references. "X. K., 2081," care Jewelers' Circular-Weekly.

AT ONCE, position by young man as watchmaker, jeweler and plain engraver; best of references; Iowa, Dakota or Minnesota preferred. Address A. T. Briggs, Corydon, Iowa.

YOUNG MAN, experienced in jewelry and diamonds, wants to connect with good house, preferably as salesman; A1 references. "A., 2027," care Jewelers' Circular-Weekly.

POSITION wanted by a first class watchmaker, who is capable of taking entire charge of watch department; best references. "H. L., 2058," care Jewelers' Circular-Weekly.

POSITION WANTED by an all around jeweler to take charge of jewelry shop; experience in the manufacture of class pins and badges. "C., 2079," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack, all colors, makes solutions, can install plant, also take charge, seeks steady position; references; kindly give details. "Berlin," 44-46 Ave. D, New York.

YOUNG LADY, bookkeeper with knowledge of stenography; can also wait on trade; four years' experience in jewelry line; best references. Rosenzweig, 63 E. 98th St., New York.

STONE ENGRAVER, experienced man, competent in any line of engraving, desires to change position; samples and references. Address "L. M., 1987," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, has had six years' experience as a setter, but would like to better himself by learning to set platinum work. Address "K., 2072," care Jewelers' Circular-Weekly.

ITALIAN jeweler and watchmaker would like a position with contract; good for foreman in small jewelry factory; best references. Write E. Carrado, 10 Morton St., New York.

COMPETENT WATCHMAKER on any kind of watches and complications wants position; good and quick work; best references; state salary. "Will," 144 Macdougal St., New York.

JEWELER, YOUNG MAN, 24, reliable, good appearance, would appreciate clerical situation in wholesale or retail store; highly recommended. "P. A. V.," 11 Macdougal St., New York.

YOUNG LADY, with five years' experience in the wholesale jewelry business, desires a clerical position; can furnish best of references. Address "D., 2025," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes a position as salesman or with a pawnbroker; furnish best of references. "I. B., 1930," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and salesman, 30 years of age, wishes permanent position as manager of retail store, or position as first watchmaker to receive and deliver work and take charge of watch department; $25 per week; American; good appearance; best references. "C., 2039," care Jewelers' Circular-Weekly.

SITUATION WANTED by good general engrave in store or shop; young man, salesman; go habits and not afraid of work; references. A dress "W., 1104," *Heyworth Bldg., Chicago, Il*

OPTOMETRIST wants to associate with jewe for evenings; well known man, moneymake New York, Brooklyn or New Jersey. "S cessful, 2018," care Jewelers' Circular-Weekly

WATCHMAKER, expert, also expert engrave wishes permanent position; 15 years' experien own tools; first class reference; American, m ried. "L., 2091," care Jewelers' Circular-Week

A1 WATCHMAKER, 21 years' experience a first class salesman, with references f known concerns, desires position a dress "S. I., 2024," care Jewelers' Circu Weekly.

ENGRAVER, young man of neat appearance a capable of doing first class work, desires p willing to wait on trade; first class ref rence Texas preferred. "T., 1893," care Jewelers' C cular-Weekly.

WANTED, AT ONCE, position by first class e graver and salesman in first class store in sout west; sample on request; salary, $25, ag good references. "H., 1891," care Jewele cular-Weekly.

YOUNG MAN, with four years' store experien on watch and jewelry repairing, wishes p as assistant watchmaker to finish trade; best re erences. Address "J., 1939," care Jewele cular-Weekly.

WATCHMAKER wishes position in New Yo City or Brooklyn; 15 years' experience in fi complicated work; best of references, have fi set of tools. "French, 1944," care Jewelers' C cular-Weekly.

WATCHMAKER, good and reliable, over 20 y experience in Europe and America, can n watch department, with good manners desires position. R. Robert, 352 Pe Buffalo, N. Y.

WANTED, a position by experienced jewele do all kinds of repairing, new work and st setting, also good on watch case repairing, be of references. Jos. Shafer, 1326 Colwe Pittsburg, Pa.

I AM COMPETENT to take in, make estimates watches, clocks and jewelry, repair work, experience; fine salesman, all around man, plea ant, good habits. Address D. Urbach, 82 24 St Elizabeth, N. J.

EXPERIENCED engraver, designer and ma for the jewelry trade, all around ma desires position; permanent, with reliable retail h at once; samples. "L. V., 2095," care Jewel Circular-Weekly.

AN EXPERIENCED SALESMAN wishes a fi class manufacturer's line, to act as a turer's agent; northwest and coast trade city. Address "Hustler, 1794," care Jew Circular-Weekly.

SALESMAN, capable to handle any line jewelry trade, having extensive would like to make arrangements wi cern. Address "Williams, 2026, Circular-Weekly.

A WATCHMAKER of ability want once; am thoroughly familiar with th plicated clock work; habits, tools and highly satisfactory. "L. F.," 153 Brooklyn, N. Y.

SALESMAN desires first class line rhinestone mounted combs for jewelry jobbers, for New York, Philadelphia and Washington. Address "D., 2042, elers' Circular-Weekly.

FIRST CLASS ENGRAVER, of good desires position in southwest, have eight years' experience; can wait age 28; salary, $25; A1 references care Jewelers' Circular-Weekly

WATCHMAKER and engraver, eight experience, can wait on trade and store work, wants permanent position in place or west; A1 references. Addre 2080," care Jewelers' Circular Weekly

A1 SALESMAN and jewelry repairer, used t trade work, three years' experience in retail st on watch, clock and optical work; best references; able to take charge. Addr 1785," care Jewelers' Circular-Weekly

YOUNG MAN, 21, experienced in fa office of manufacturing jeweler, de in office or as salesman with either wh manufacturing jeweler; best of refe 2043," care Jewelers' Circular Weekly

TUATIONS WANTED—Continued.

GRAVER and assistant watchmaker, young man f good appearance, honest and reliable, open for osition where there is good chance for advance- ent; store experience; own tools. Address "A. f., 2061," care Jewelers' Circular-Weekly.

RST CLASS, experienced engraver would like make change; good watchmaker and jeweler, efer to combine engraving with watchmaking, engraving with jewelry; age 30. Address 1995," care Jewelers' Circular-Weekly

OCK and watch repairer, thoroughly competent clocks of every description, would appreciate manent position; young and reliable; tools best of references; New York City preferred. ame Bernard, 292 S. Second St., Brooklyn, Y

WELER, graduate optometrist and competent ckmaker, for the last six years permanently em- yed with a large firm, wants a position; speaks ench, Spanish, Italian and English languages, st references. "E., 1989," care Jewelers' Cir- a Weekly.

OKKEEPER, long employed in wholesale and anufacturing jewelry business, up-to-date ethods, quick and accurate at figures, familiar th stock, stock books, also factory accounts, ing orders and selling. "B., 2038," care Jew- ers' Circular-Weekly.

ATCHMAKER, jeweler, graduate optician and alesman, thoroughly practical in all lines and a ustler, 17 years' practical experience; capable managing store; references A1; salary, $25 week, with advancement. "T., 2034," care Jew- rs' Circular-Weekly.

ANTED, by a first class watchmaker and fine ngraver of 23 years' experience, position in linois or Indiana; American, good appearance; rst class references; do not use tobacco or uor; $20 per week. Address "Ohio, 1846," are Jewelers' Circular-Weekly.

ALESMAN, long experience in jewelry trade, south and middle west, is open for position; best of reference. Address "T., 1821," care Jewelers' Circular-Weekly.

ATCHMAKER, jeweler and optometrist, 30 ears of age, have conducted an up-to-date store f my own for the past 12 years, wants to go ith some first class department store as head f the jewelry department; can furnish gilt edge eference. Address "E., 1849," care Jewelers' ircular-Weekly.

RAILROAD watchmaker, engraver, jeweler and ptician, at present employed; head watchmaker ge railroad inspector for five years; own tools nd trial case; age 34, married, strictly sober, eat appearance, good salesman; position must be ermanent; gilt edge references. "J., 2022," care Jewelers' Circular-Weekly.

ATCHMAKER, first class, age 48, would like to hange his position on May 1 or before; experi- nced on all kinds of American, Swiss and com- plicated work; can take full charge of repairing department; best references; good wages required; New York City or vicinity. Address "William, 2078," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN desires side line; prefer good antique jewelry line for Pennsylvania, southwest nd middle west; calling on the better class of Jewelers with whom I have a thorough and wide cquaintance; leave for the Fall trip end of uly; will consider commission basis only. "A. B. C., 2004," care Jewelers' Circular-Weekly.

Help Wanted.

ATCHMAKER, rapid, experienced, fine me- chanic; steady position; salary, $25. Arthur M. Field Co., Asheville, N. C.

ANTED, expert diamond setter for platinum work; steady job; good references required. Apply Fox Bros. & Co., Cincinnati, O.

ANTED, jeweler and engraver, competent man for good, steady position; American. "A. B., 2036," care Jewelers' Circular-Weekly.

ANTED, salesman to carry on commission an established line of sterling silver. Address "J., 1992," care Jewelers' Circular-Weekly.

WANTED, ober, capable w permanent position to right man. He & Culbertson Jewelry Co., 7th and St. Charles Sts., St. Louis, Mo.

WE HAVE several good side lines for men now calling on jewelry trade; west of Kansas and including Kansas. Address P. O. Box 39, Denver, Colo.

WANTED, assistant watchmaker who owns tools and able to wait on trade; must have good references, wages, $18 per week. True Bros., Springfield, Mass.

WANTED, salesman who will take a line of high class watches on commission for New York City and surrounding towns. "T. B. F., 2069," care Jewelers' Circular-Weekly.

JEWELER, experienced on platinum and gold new work, setting, coloring and repairing; steady position; salary, $25 to $30. Arthur M. Field Co., Asheville, N. C.

WANTED, watchmaker and engraver, competent man for responsible, steady position; American of good address; give particulars. "E. E., 2037," care Jewelers' Circular Weekly

WANTED, first class watchmaker, jeweler and plain engraver; must be capable of waiting on trade; references required. H. F. Hahn & Co., 156 Wabash Ave., Chicago, Ill.

WANTED, assistant watchmaker; give full particulars in application, age, experience, nationality, whether married or single; permanent position. Jules Wendell & Son, Oswego, N. Y.

WANTED, AT ONCE, watchmaker with business experience to wait on trade in wholesale material department; must be up-to-date and active; position permanent. King & Eisele, Buffalo, N. Y.

YOUNG WOMAN, experienced in office of jewelry factory, take charge of stones and general office detail, in Newark factory. Address "Accurate, 1990," care Jewelers' Circular-Weekly.

WANTED, young man, good at repairing jewelry and clocks and general work in store; state experience and wages wanted and send best references in first letter. A. E. Lee, Holyoke, Mass.

JEWELER WANTED: good, steady job for a good man who can do good repair work and set jobbing stones; one of the best shops in town. C. Van Schoor, 2041 W. 45th St., Cleveland, O.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, watchmaker and engraver, young man; send references and sample engraving, also particulars as to self; no boozers or saints need apply; fair salary to start. P. F. O'Connell Co., Atlantic, Ia

WANTED, experienced jewelry salesman for high class retail store. Address "Box, 2001," care Jewelers' Circular-Weekly.

WANTED, good engraver, jobber, clock repairer, also a man who understands plain watch work; good salesman and all around man; a good position to the right man; state age and experience. F. J. Hausner, Ithaca, N. Y.

WANTED, a first class salesman to call on jobbing trade thoughout the east, with headquarters in New York City; good position to right party; state age, experience and salary. Address "H. C., 1900," care Jewelers' Circular-Weekly.

WANTED, young lady as assistant bookkeeper, capable to take monthly balances; best references as to honesty required. Call between 9:30 and 12 A. M., Wm. Wise & Son, jewelers, Flatbush Ave. and Nevins St., Brooklyn, N. Y.

WANTED, a strictly high grade watchmaker who can take charge of our watchmaking department and can sell watches; good, desirable, permanent position to the right man; salary, $25 per week. "A. H., 1963," care Jewelers' Circular-Weekly.

PROMINENT Maiden Lane, New York, firm wants salesman who has and can make good in Pennsylvania; liberal salary and commission; splendid line; price right; write full particulars. "Confidential, 2011," care Jewelers' Circular-Weekly.

WANTED, an energetic salesman, to sell an A1 line of silver deposit ware on commission to the retail trade of Chicago and the middle west; also salesman to act as representative on the Pacific coast. Richter Mfg. Co., 33 Canal St., Providence, R. I.

WANTED, competent watchmaker and engraver; steady position for right man; must be an honest, reliable young man; position with a large establishment in the west. For particulars write to Morris Rosenbloom & Co., wholesale jewelers, Rochester, N. Y.

WANTED, an energetic representative for one of the largest jobbing houses in the west; carry a complete line of watches and jewelry; territory established; salary and commission; full information in first letter. "X. X. X., 1904," care Jewelers' Circular-Weekly.

ENGRAVER, fine on letter, monogram, inscription and ornamental work; one who can assist on watch work preferred; steady position; salary, $25; fine climate. Address, with full particulars and samples of work, Arthur M. Field Co., Asheville, N. C.

WANTED, first class watchmaker and engraver, no other duties required; permanent position to A1 workman, no others need apply; single man preferred. Address, with photograph, references, sample of engraving, and state salary expected. Lawrence L. Moore Co., Seattle, Wash.

WANTED TO CORRESPOND with a first class die cutter; a man capable of overseeing and installing a manufacturing plant. A. B. Scott & Co., Fairmont, W. Va.

WANTED; a Providence manufacturer of high grade gold-filled chains, bracelets, fobs, etc., wants several salesmen to sell direct to retail trade in western and eastern territory; state experience and references, also territory. Address "H. E., 1877," care Jewelers' Circular-Weekly.

EXPERIENCED manufacturing jeweler, engraver and diamond setter; permanent position to right man; must be steady, sober and reliable; give full information in first letter and send sample of engraving and references; state salary expected; no drunkards need apply. E. Hertzberg Jewelry Co., San Antonio, Tex.

RETIRED MERCHANTS, salesmen and others, who have extensive acquaintance can secure profitable employment as solicitors for fire insurance; satisfactory agreements will be made with all such parties. Apply by letter only, J. Romberg & Son, 135 William St., New York; established 1859.

AN OPENING for a first class watchmaker who is really above the average in the profession, a man who is a thorough mechanic, understands an escapement in all of its details, good on railroad watches, adjusting to position, competent to handle all kinds of work, including fine Swiss watches and who is experienced in springing and fine turning; for such a man the position is open at a liberal salary; write for particulars. Address "Competen, 1911," care Jewelers' Circular-Weekly.

WANTED, an experienced man to take charge of high grade jewelry department of largest department store in the south; must be thorough in fine jewelry, silverware, clocks, watches, etc., give references; state experience, age, etc. Address "J., 2020," care Jewelers' Circular-Weekly.

SALESMAN wanted to handle line for retail jewelry trade; good proposition; will grant state rights to right parties. Address "D. H., 2057," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

A REPRESENTATIVE wholesale firm, carrying watches, diamonds and jewelry, wants an experienced salesman for the Gulf States; correspondence confidential. Address "V., 1979," care Jewelers' Circular-Weekly.

(Special Notices continued on page 114.)

Special Notices.

(*Continued from page 113.*)

HELP WANTED.—Continued.

EXPERIENCED jewelry man as buyer and manager for our jewelry department; must be aggressive; good opportunity for the right man. Harned & Von Maur, Davenport, Ia.

WANTED, a sales manager by a jewelry manufacturer, one capable of taking charge of selling force and able to sell the johbing trade personally; none need apply except those who can show a clean record in the past; a good position for the right man. Address "A., 1993," care Jewelers' Circular-Weekly.

WANTED; a Providence manufacturer of high grade gold-filled chains, bracelets, fobs, etc., wants a salesman who lives in Chicago to represent them in Chicago and neighboring cities, to sell the retail trade direct; none but those with established trade need apply. Address "C. I., 1878," care Jewelers' Circular-Weekly.

WANTED, first class salesman to handle manufacturer's line of pendants, necklaces, neck chains, brooches, scarf pins, hair ornaments, etc., in sterling silver and plate; one with an office in Chicago preferred; also one in San Francisco; commission hasis. Address, with references, "C. B., 2090," care Jewelers' Circular-Weekly.

Business Opportunities.

DO YOU UNDERSTAND the silver deposit line and have you $2,200 cash? If you have write me at once. "J. H., 2005," care Jewelers' Circular-Weekly.

FOR SALE, a 35-year well established jewelry store, on account of sickness; can clear about $3,000 a year. Call, at once, 117 Broad St., Elizabeth, N. J.

JEWELRY STORE on Eighth Ave., New York, for sale on account of other business; very reasonable. Address "A M., 1873," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business; will pay to investigate; new stock and fixtures in Virginia town of 2,000. Address "E. W., 1949," care Jewelers' Circular-Weekly.

FOR SALE, confectionery business with good established trade in good mining town; good opening for jeweler with stock in connection; rent cheap. E. F. Lanzon, Coleraine, Minn.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "Y. Y., 1880," care Jewelers' Circular-Weekly.

FOR SALE, a complete, up-to-date gold pen shop; Foster tools in good order; tools and right to manufacture safety fountain pen and pencil holders. John R. Kaiser, 41 Myrtle Ave., Jersey City, N. J.

FOR SALE, jeweler's business, established 20 years; bargain; easy terms; Illinois city; Scandinavian settlement. Address "Z. B., 2059," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

JOBBER of 20 years' experience wishes to purchase an interest in a manufacturing business in New York City or Newark, which has an established trade. "E., 2,000," care Jewelers' Circular-Weekly.

ONR STORE in Passaic, N. J., opposite Erie depot, best location, leading store, for sale; $3,000 to $6,000 required; an opportunity of a lifetime. Address or apply, Rubenstein Bros., 14 Maiden Lane, New York.

ESTABLISHED jewelry business, Newark, N. J., a money maker for some one; with or without stock; must have at least $2,000 cash or don't answer; retiring from business. Address "Chance, 2083," care Jewelers' Circular-Weekly.

EXCELLENT chance for wideawake persons with $7,500 to $10,000, to buy attractive jewelry and optical store, with lease, in Atlantic City, N. J., on boardwalk, established 15 years. Address "J. A., 1945," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

ACTIVE MAN will invest from $4,000 to $5,000 with going and profitable jewelry manufacturers or jobbers, New York or Newark; would embark with experienced salesman or expert workman having some capital. "D. L., 2098," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store in northern New York, doing a business of $22,000 and over per year; this is an opportunity of a lifetime and will bear close investigation; best reasons for selling. Address "P., 2016," care Jewelers' Circular-Weekly.

FOR SALE, new stock, mahogany fixtures; will invoice about $4,000; good, live manufacturing town of 15,000, northern Michigan; only three jewelers; can reduce stock; a live proposition. For particulars address Despres, Bridges & Noel, 103 State St., Chicago, Ill.

FOR SALE, jewelry store in one of larger cities in Texas, well established, best location, doing good business; best of reasons for selling; don't answer unless you have over $5,000 cash. Address "X., 2002," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE; will sell handsome fixtures and long lease of best located jewelry store on northwest side, Chicago; also stock is desired; doing excellent business, but have other interests; will stand full investigation. Address The Jewelry & Art Shop, 2560 Milwaukee Ave., Logan Square, Chicago, Ill.

STORE FOR SALE; stock and fixtures will invoice about $12,000; will reduce stock to suit buyer; located in oil town of western Pennsylvania; population, 15,000; good repair trade; present owner retiring to care for outside interests. Address "G. L. H., 2094," care Jewelers' Circular-Weekly.

THE CHANCE of a lifetime; for sale, one of the oldest retail jewelry stores in New York City, established over 45 years in one of the best locations, carrying over $65,000 worth of stock; must sell for cash; best references; reasons for selling, settling up an estate. Address N. S. Brann, 231 Eighth Ave., New York.

PARTNER WANTED with capital of $20,000 to $25,000, to invest in a first class jewelry and loan business; business can now pay a salary of $5,000 a year to each partner, and with new money invested ought to clear $10,000 each a year; must have best of references. Address "T. T. T.," General Delivery, Atlanta, Ga.

FOR SALE, only jewelry store in Texas town of 5,000 population; stock and fixtures will invoice about $3,500; more bench work than one man can do; sales and bench receipts were over $5,000 during 1909; best chance of a lifetime; good reasons for selling; write at once. Box 1905, care Jewelers' Circular-Weekly.

WANTED, jewelry stocks; I pay 20 per cent. more than anyone else; send me your surplus diamonds, watches and jewelry and get money by return mail; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

CHANCE OF A LIFETIME; I offer for sale my long established jewelry store in the best manufacturing city of Connecticut; fine up-to-date stock of watches, diamonds, silver, cut glass and very fine gold and gold filled jewelry; everything up-to-date that a first class jewelry store requires; made money enough to retire; stock and fixtures will invoice about $20,000; can reduce if necessary; will sell only for cash; don't answer unless you have the cash. Address "Chance, 2096," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

WATCHMAKERS and jewelers, special not it is to your advantage to read the Le-Bo ad. page 116 of this issue.

FOR SALE, a genuine C. W. T. Co. outdoor e tric watch sign at bargain. "M., 2070," care J elers' Circular-Weekly.

CARVED MAHOGANY wall case, 15 x deep, two doors, slide up, wired for e e tr reasonable. Room 607, 527 Fifth Ave., New Y

ONE of our new self-winding regulators will prestige to your repair department; send for new easy terms. Imperial Clock Co., Gra City, Ill

FOR SALE, ship chronometer, 54 hours. Ja Poole, maker to the Admiralty, London, first c condition, $150. E. L. Deacon Jewelry Denver, Colo.

$50 WILL BUY watch bench and safe a space for reliable watchmaker at $10 per eighth floor. Address or apply Rubenst 14 Maiden Lane, New York.

FOR SALE, one lamp house; one 2½ h motor; one plating motor; two polis ng one suction blower and piping, also sha g belting for driving above. Schmitt & Fourth Ave., New York.

Wanted to Purchase.

WANTED, second hand, four wall cas floor cases and two table cases; must be quality and in fair shape; quote spot sh pr "Y. R., 2064," care Jewelers' Circular Week

WANTED TO BUY, a good second han as nomical telescope on tripod; give length, siz glass and power, with price; good d ip must be cheap. Address "Y., 2003," care elers' Circular-Weekly.

To Let.

DESK ROOM to let. Apply Room 31 Mai Lane, New York.

BEAUTIFUL light office to let at specia indu ments. Inquire Room 91, 35 Maiden Lane, N York.

TO LET, bench room; excellent light f sc or watchmaker. Max Astor, Room 804, 44 Maiden Lane, New York.

DESK ROOM for manufacturer's ce fi always open; telephone. Ford & Carpenter Maiden Lane, New York.

HALF OR PART of desirable office t veniently situated in Jewelers' Bu ding. A Room 707, 9 Maiden Lane, New York.

SMALL, light office or desk room, s table jewelers' sample line, etc.; no office y expe telephone and elevator. Room 54, 7 Maide La New York.

45 MAIDEN LANE; desirable space f light manufacturing, about 18 x 5 light on three sides; elevator a steam heat. Cruikshank Compan 141 Broadway, New York.

A CHOICE, very desirable suite, also few single offices to let in Chatha National Bank Bldg., 192 Broadwa cor. John St.; suitable for jeweler rents moderate. Cruikshank Cor pany, 141 Broadway, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from a photo on watches, dials, brooches and locke Goldstein Engraving Co., 45 Maiden Lane, N York

WATCH REPAIRING for the t a making railroad watch repairing a we are prompt and do our work r Force, 615 New England Bldg., O.

79-81 Nassau Street
OFFICES AND SPACE
For Light Manufacturing
[$200 and up]
EDGAR & CURTIS, 81 Nassau Street NEW YORK

This Electric Drill

WILL SAVE YOUR MONEY



Saves Time. Always ready. Speeds 800 to 1,600, or 1,200 to 2,700.

Saves Material. Its accuracy and convenience mean good work and none spoiled.

Saves Temper. Any speed, any time, any drill for any work. No disappointments, no breakdowns, no lack of power.

Drills up to $\frac{3}{4}$″ diameter, $3\frac{1}{16}$″ from edge. $\frac{1}{4}$ H. P. motor. Alternating or direct current from lamp socket.

We make other types. Send for Circular of Jewelers' Electrical Specialties

The Holtzer-Cabot Electric Co.

Specialists in Small Motors

BOSTON :: :: :: CHICAGO

Your Attention Please For a Few Minutes!

You are striving to increase your business, or should be The Pirate Craft of trade seldom gives quarter. It's usually a fight to the finish. Modern Selling Appliances mean SUCCESS. Let us show you how to utilize your floor space to save it—to convert your store into a modern one—to show your merchandise in such an attractive manner that you can obtain a larger profit

Our Store Architects are at your disposal, without cost. Send us a rough pencil sketch of your store as it is, naming the class of goods in each section, and we will show you what we can do.

We claim that our prices, QUALITY CONSIDERED, cannot be duplicated by any other reputable show case concern in the United States.

Drop us a line NOW, whether your requirements are for one case, a complete store outfit, or none. Find out what is being done on the battlefield of commerce.

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GRAND RAPIDS, MICHIGAN

Branch Factory: Lutke Mfg. Co., Portland, Oregon

New York Office and Showroom: 724 Broadway
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THE LARGEST SHOW CASE PLANT IN THE WORLD



Geo. S. Viele

LEADING

Jewelers' Auctioneer

2515 Erin Avenue

CLEVELAND, OHIO

Established 18 Years

Brother Jeweler:

Mr. Viele has conducted sale for us which has been far beyond our expectation, in price and amount sold, especially diamonds, and cheerfully recommend him to the jeweler that wants to retire or reduce stock. We have found him to be a gentleman of high standing.

Respectfully,

BISKIND BROS.

Am now closing $20,000 stock of the late S. Kitani, Japanese art, for administratrix, Mrs. S. Kitani.

I personally conduct all sales at a profit. Write for terms, reference and date.



No. 35



No 31A

Clarence G. Thorpe

Lead, So. Dak.

MANUFACTURER OF

Black Hills Gold Jewelry

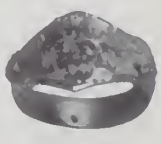
We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

You Want Good Watches That Protect You Against Unfair Competition

SOUTH BEND WATCHES ARE GOOD WATCHES
SOUTH BEND WATCHES DO PROTECT YOU
AGAINST UNFAIR COMPETITION

Your future welfare depends upon the watch you are selling to-day. SOUTH BEND WATCHES give satisfaction and build future business. SOUTH BEND WATCHES help you to regain the business which has been going to the mail order houses, because they have never been sold and never will be sold to such unfair concerns.



COUPON

SOUTH BEND WATCH COMPANY,
South Bend, Indiana.
Please send free to the following members of our firm and our watchmakers. Mr. C. T. Higginbotham's "Short Talks to Watchmakers," as they are prepared.

.....
.....
.....

Signed by.....Jeweler.
Town.....
J.C. State.....

Other selling policies may come
Other selling policies may go
But the South Bend Selling Policy
Goes on forever

The selling policy of the South Bend Watch Company will be changed only as it becomes necessary for the best interests of our customers — the Legitimate Retail Jewelry Trade.

SOUTH BEND WATCH COMPANY - South Bend, Indiana
Makers of High-Grade Watches — Highest Quality Filled Cases



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco

JEWELERS' SHOW CASES



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO.
159 to 167 ANN ST., CHICAGO
Makers of all kinds of
JEWELERS' FIXTURES
Write for Illustrated Circular
Our Motto: The Best of Everything



JOHN AUSTIN & SON

Assayers, Refiners and Smelters
74 and 76 Clifford St., PROVIDENCE, R. I.
We Do Our Own Smelting

NEW PROCESS
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PATENT DEPARTMENT

WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ing to a delay in the publication of the s of the Patent Office the United States ts issued March 29 were not received in for publication this week. They will appear issue of April 13.—EDITOR.]

BRITISH PATENTS.

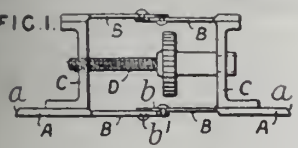
IDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

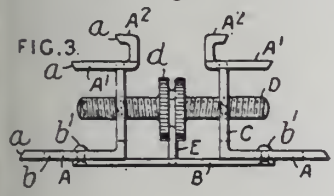
ISSUE OF MARCH 16, 1910.

2,467. WATCHMAKERS' TOOLS. H. W. MASSEY, Weymouth. Nov. 21.

watch bezel and case truing-tool comprises base-plates A provided with guide-plates B h are adapted to guide each other by means ns b^1 and slots b when moved relatively to other by a screw D, which is supported in ngs in the brackets C. The outer edges a e plate A are beveled and rounded to form

FIG. 1.

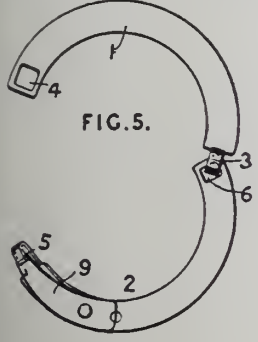




cing-edges. In a modification, Fig. 3, the kets C form part of the plates A which are ble of relative motion on a plate B by means right and left handed screw D, the milled d of which is supported in a backet E. The kets C carry auxiliary cutting-plates A^1, A^2, h allow of truing bezels without making ex- e adjustments; and in lieu of cutting-edges, edges a may be roughened so as to act like

2130. KEY RINGS. L. MYERS, Birmingham. Nov. 23.

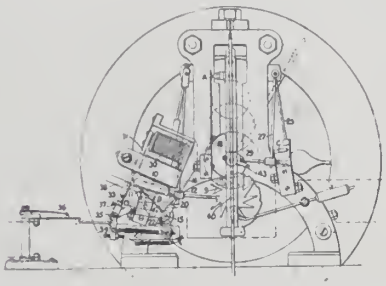
key ring is formed of two flat parts 1, 2 pro-



d with eyes 4, 6 and tongues 3, 5. The ue 3 is passed through the eye 6 and bent nd so as to form a loose hinge, and the ue 5 is bent in the form of a hook to engage the eye 4, a spring 9 being provided to secure it in engagement. With this construction the two parts of the ring may be folded together, but the parts may be other than semi-circular, so that in some forms this is not possible. The ring may comprise more than two parts.

25,149. CLOCKS. F. H. WALKER, London. Nov. 23.

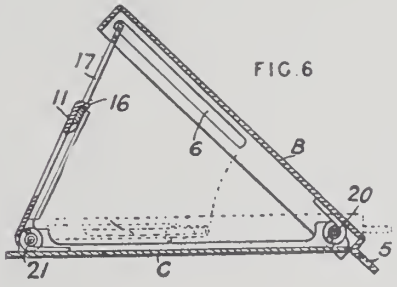
Striking Mechanism.—An electric striking-mechanism is controlled by three sets of contacts, at one of which the circuit is made and broken by the oscillation of the pendulum. A little before the hour, an arm 16 on an arbor 15 having been raised by a cam 18, a rod 20 fixed to the same arbor presses on a weighted lever 38 which bears the gathering-pallet 11, and the rack 10 thereupon falls to a position determined by the hour-snail 9. At the same time, the contact-spring 13 is released from a pin 12 on the rack, and the contact B is closed. The detent 22 is applied to the rack when the arm 16 falls down the cliff of the cam 18. Precisely at the hour, the small cam 29 allows the arms 27, 25 to turn



and permit the second contact C to close. The circuit is then completed at the contact A at each double swing of the pendulum. The armature 31 of the electromagnet 30 is thus periodically attracted, and may strike a bell directly, or preferably, by rocking the arms 33, 54 on an arbor 35, may close a subsidiary circuit at contacts 36 to operate one or more single-stroke bells. The weighted lever 38 which carries the gathering-pallet 11 is pivoted on a lever 37 fixed to the arbor 35, and the rack is therefore gathered at each stroke of the armature until the pin 12 presses on the contact-spring 13 and stops the striking by breaking the circuit. The snail 9 is preferably mounted on an arbor 40 carrying a 12-rayed star-wheel, which is moved hourly by a pin 43 on the minute-arbor.

25,408. CIGAR-CUTTERS. R. W. JAMES, London.—(C. P. Goldsmith & Co., Manhattan, New York, U. S. A.). Nov. 25.

A cigar-cutter which may be folded and placed in the pocket consists of a cutter blade 17 working in a part 11 pivoted to a section C, which at the other end is pivoted to a section B having slots

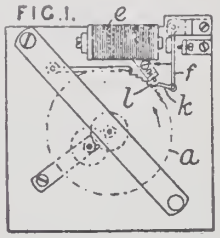


6 in which the head of the cutter blade takes. The pivots 20, 21 are provided with springs so that the cutter is open normally as shown in Fig. 6, but may be closed as shown by the dotted lines. The movement of the cutter blade 17 is limited by means of a detent 16 taking in a slot in the blade. Locking-means may be provided to keep the cutter closed. The cutter may be ornamented and may serve as a pendant by means of the eye 5.

25,577. ELECTRIC CLOCKS. W. S. STELJES, Stamford Hill, London. May 17, 1909.

In a secondary clock in which the hands are actuated through the medium of a large ratchet-wheel a, this wheel is driven by a pawl k carried by a depending pivoted armature-lever f. The pawl k drives when the armature is attracted by the electromagnet e, and the lever falls back by gravity when the current ceases. In order to prevent sticking of the armature, an adjustable

FIG. 1.



stop l is provided, which limits the forward movement of the pawl.

Applications for British patents, March 7-12.

5,647. IMPROVEMENT IN OR RELATING TO OPENINGS AND FASTENINGS OF BAGS, WALLETS, PURSES, AND THE LIKE. T. J. LANG, Weybridge.

5,796. HAT-PIN PROTECTOR. G. BENSON, London.

5,802. IMPROVEMENTS IN SHIRT STUDS AND STUD HOLES. A. C. HUGHES.

5,811. THE FIXING OF MEDALLIONS UPON LEATHER AND IMITATION LEATHER AND IMITATION LINEN PURSES, POUCHES, NOTE-BOOKS, POCKET-BOOKS, DIARIES, CARD-CASES AND FANCY ARTICLES, WITH ANY PHOTOGRAPHIC VIEW, COAT-OF-ARMS, OR ANY DESCRIPTION OF PRINTED PHOTOGRAPHIC MATTER. T. GAWLEY, London.

6,024. IMPROVEMENTS CONNECTED WITH CLOCKS, ETC. G. T. WALL, Birmingham.

6,229. IMPROVED PORTABLE STAND APPLIANCE FOR A WATCH, CLOCK, ETC. W. W. LISTER, Birmingham.

6,291. COMBINED POCKETKNIFE AND PENCIL HOLDER. P. REIFERT. London.

Complete specification accepted, 1909.

12,108. EARRINGS AND LIKE ORNAMENTS. BARNETT.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for THE JEWELERS' CIRCULAR-WEEKLY by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired March 28, 1910.

494,123. UMBRELLA HOLDER. T. B. COMINS, Boston, Mass.

494,145. CLOCK MOVEMENT. A. KEHL, Connersville, Ind.

494,205. SALT BOX OR CELLAR. W. S. JOHNSON, Pomona, Cal.

494,206. COFFEE-POT. W. C. JONES, Warrensburg, Mo.

494,255. IMITATION MOTHER-OF-PEARL AND METHOD OF MAKING SAME. J. DEJONG, Jersey City, N. J.

494,273. WATCH HOLDER. R. FACHS, New York.

Design patents granted March 31, 1903, for 7 years.

36,257. COVERED DISH OR SIMILAR ARTICLE. C. J. AHRENFELDT, New York.

36,261. PLATE OR SIMILAR ARTICLE. C. J. AHRENFELDT, New York.

Design patents granted Oct. 2, 1906, for 3½ years.

38,262. CLOCK FRAME. A. G. KOLLSTEDE, New York.

38,263. CLOCK FRAME. A. G. KOLLSTEDE, New York.

D. Buchanan & Son, Norfolk, Va., have asked for a permit from the Board of Control to erect a large clock on the sidewalk in front of their store at 121 Granby St. The clock will be placed next to the curb and the dials will be illuminated by electricity.

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog is listed. Serial numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

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THE HOROLOGICAL REVIEW

Some Calculations Applicable to Barrel Train, and Motion Work of Watches.

Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.

(Continued from issue of March 30.)

PART II.—THE TRAIN.

THE train of a watch, as mentioned in our former paper, consists of the following parts: The center wheel, the third wheel and pinion, the fourth wheel and pinion and the pinion of the escape wheel. Either the barrel, center pinion nor motion works constitute any part of the train. The calculations which we shall make in this paper will apply to fast-train watches, *i.e.*, those making 18,000 beats per hour.

The center wheel, as is well known, makes one revolution in one hour; the fourth wheel, carrying the seconds hand, makes one revolution in one minute, and the pinion of the escape wheel, and with it the escape wheel, makes 10 revolutions per minute.

In all fast trains we find the number of revolutions of the escape wheel pinion as being 10 to the one revolution of the fourth wheel, or, to express it otherwise, one revolution of the fourth wheel takes place in one minute, and 10 revolutions of the escape wheel take place in also one minute's time; therefore, the number of revolutions of the escape wheel in one minute multiplied by 60 gives us the number of its revolutions in one hour: $10 \times 60 = 600$.

If we multiply this sum 600 by 24 we obtain the number of revolutions the escape wheel makes in 24 hours, *i.e.*, $600 \times 24 = 14{,}400$. Having obtained this wheel's revolutions per minute, per hour and for 24 hours, let us estimate therefrom the number of beats. The horological definition of the term "beat" refers to the blow of the escape wheel tooth on a pallet jewel. We shall now estimate the number of blows or beats which the teeth of the escape wheel make with the pallet jewel. Each tooth of the escape wheel as it revolves strikes two blows, or beats—once on the entering pallet jewel and once on the discharging pallet jewel. As there are 15 teeth in the escape wheel, for the reason explained we multiply 15 by 2 to get the number of beats for each revolution of the escape wheel, namely, (15×2).

As this wheel revolves 10 times in one minute, $10 \times 30 = 300$, the number of beats in one minute, and 300 multiplied by 60, the number of minutes in one hour, gives us 18,000 beats per hour in fast-train watches.

Further on we shall give other rules for figuring the beats.

We shall now consider other calculations concerning the train. As we mentioned before, the center wheel makes one revolution in 60 minutes, while the fourth wheel, carrying the seconds hand, makes 60 revolutions in 60 minutes. Hence the number of teeth in the center and third wheel multiplied together must be 60 times as much as the result obtained when we multiply together the number of leaves in the third and fourth wheel pinions. To illustrate, suppose we have a watch whose center wheel has 64 teeth, and a third wheel with 45 teeth. The pinion of the third wheel has eight leaves and the pinion of the fourth wheel six leaves. We shall prove that the product obtained by multiplying the teeth together is 60 times as great as that obtained by multiplying both pinions together:

$$64 \times 45 = 2{,}880$$
$$8 \times 6 \times 60 = 2{,}880$$

If a workman decides to construct a watch of his own, cutting his own wheels and pinions, he would not be confined to copying some other maker's production, but could vary the number of teeth and pinions in his own watch, so long as he observed the rule mentioned, viz., the product obtained by multiplying the teeth together must be 60 times as great as when the leaves of the pinions indicated above are multiplied together, as the following example will show:

Center wheel, 80 teeth; third wheel, 60 teeth; leaves of third wheel pinion, 8; leaves of fourth wheel pinion, 10.

$$80 \times 60 = 4{,}800$$
$$8 \times 10 \times 60 = 4{,}800$$

The table of trains in this series will bring out one point that we desire to draw attention to, namely, that if we divide the number of leaves in the 'scape pinion into the number of teeth in the fourth wheel the answer is always 10; therefore, whenever we desire to quickly know if a watch is quick train or not, follow the above rule.

With this explanation we shall return to our subject, on the supposition that we want to figure on and construct a train whose teeth and leaves suit our own ideas. We can do so by following the method herewith given, knowing that 10 revolutions of the escape wheel take place in fast-train watches to each revolution of the fourth wheel. Therefore, if we select a number to represent the number of leaves in the 'scape pinion and multiply it by 10, the product always gives the number of teeth which should be in the fourth wheel. The figures 6, 7, 8 or any other number can be taken to represent the leaves of the 'scape pinion; if we select 6, then $6 \times 10 = 60$, and the fourth wheel should have this number of teeth; if 8 is selected, then the fourth wheel requires 80 teeth (8×10). We shall decide on using a 'scape pinion with eight leaves; then $8 \times 10 = 80$. The fourth wheel requires 80 teeth.

Our train list so far shows the following: A 'scape pinion of eight leaves, a fourth wheel with 80 teeth. The balance of the train we shall now calculate. To do this we must conform to the rule which we shall again repeat, namely, that the number of teeth in the center and third wheel, when multiplied together, shall be 60 times as much as the product obtained by multiplying the leaves of the third and fourth pinion together.

With this rule in mind, we shall refer the reader to both the following tables, the first showing the number of teeth used in the center and third wheels of some fast-train watches:

Center.	*Third.*	*Product.*
80 ×	75 =	6,000
72 ×	60 =	4,320
64 ×	60 =	3,840
60 ×	49 =	2,940

The following has been used in watches with slow trains:

Center.	*Third.*	*Product.*
80 ×	75 =	6,000
64 ×	60 =	3,840
60 ×	48 =	2,880
56 ×	45 =	2,520

A comparison will show that two sets in the upper series correspond with two sets in the lower. This we have done to show that the dissimilarity existing between slow and fast trains does not exist in the parts under consideration. This statement also includes the pinions of the third and fourth wheel. The difference so far as it applies to the train lies in the number of teeth found in the fourth wheel and in the pinion of the 'scape wheel.

In fast train watches, those having 18,000 beats per hour, when we divide the number of leaves in the 'scape pinion into the num-

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Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

l of teeth in the fourth wheel the product ılways 10.

'n slow-train watches, having 16,200 beats hour, the product is nine.

n slow trains having 14,400 beats per r the product is eight.

n each instance the revolutions of the ape wheel is 10, nine and eight to one olution of the fourth wheel.

'herefore, if we want to know the char- r of a train it is quickly told by dividing 'scape pinion leaves into the teeth of the th wheel, and the product obtained, ther 10, nine or eight, at once tells us lass.

(To be continued.)

Planetaria and Astronomical Clocks.

(Continued from issue of March 30.)

HE astronomical clock of Passemant, surmounted, like that of Janvier—of ch we shall later have something to say—a movable sphere, was his masterwork devoted 20 years to the completion of his ulation of its wheels. And the famous ologist, Danthian, employed a dozen in r execution. It was in 1749 that the ssemant clock was presented to the ademy of Sciences. Camus and Depar- x, appointed commissioners for the ex- ination of this work, certified that the olutions of the planets were so exact t in 3,000 years they found not a degree difference with the astronomical tables. may be understood that with such a re- t the king received with pleasure the t of so wonderful an apparatus.

n connection with this presentation I l allow myself a slight digression, which l nevertheless not necessitate our pass- beyond the realms of horology. When artist had conceived and executed some gnificent work, his most ardent wish was make a presentation of it to the king. e royal approbation was a consecration ich gave a definite class to and placed line those who were desirous of being ointed purveyors to the courtiers (ladies and gentlemen), the nobility and the wealthy.

If the article presented pleased the sovereign, there was no reason for him to ask the price. The artist, desiring to find grace, did not hesitate to offer his work gratuitously. It was the best means of obtaining a pension and lodging, as had been given to the great horologists at the period of Louis XIV. and Louis XV.

This was unfortunately not known to one of my compatriots, the good Abbé Outhier, when in 1732 he presented to the king a moving globe of his invention, executed by Jean-Baptiste Cattin, and of which mention is made in a postscript to the preface of Thiout's book. Here is the account given by Désiré Monnier, of the misadventure of the abbé Outhier: "The prince pressed him to say what price he put on it. Our abbé, who did not know that nothing is sold to the king, was maladroit enough to fix its value at a few louis. The amount was paid to him, but by this ill-considered sale the merit of the inventor was eclipsed by the salary of the workman."

In spite of his lack of tact, they say, not to mislead one with retrospective regrets for a fate that was not at all unfortunate, in spite of this sordid beginning, abbé Outhier died a pensioner of the king, in 1774. But this was in his capacity as astronomer. As a fact, he accompanied the expedition made to the Arctic regions by Mauperthius, Clairaut, Camus and Lemonnier, commissioned to work down there—or up there—in studying the form of our planet.

* * *

We will devote no more time to the work of Passemant and Dauthian, already described by the latter and a little later by Janvier. We will merely briefly mention the astronomical clock constructed by the same artist in 1754 and the planetary made, it appears, in 1715, by the illustrious George Graham. Likewise all these works have been surpassed by those of Antide Janvier.

Although he never could enter the Academy of Sciences, hospitable to others much less learned than he, and although he died in a hospital without a penny, Janvier is one of the indisputable glories of French horology. The defects in his character have created enmities for him and have alienated sympathy from him. It is none the less to be regretted that one who devoted all his life to chronometry is hardly known to horologists, and that it is even impossible to find out the exact place of his birth.

Plate 3, reproduced from *l'Histoire*, by Pierre Dubois, represents a planetary machine constructed by this eminent artist. We do not propose to enter into the details of its construction. We merely reproduce it to show that Janvier, in his apparatuses, was bent on realizing the celestial movements with the most perfect mechanism possible.

To give an idea of the perfection he had attained we quote the comparison that he himself established between Lalande's calculations relative to the periodical revolutions of the planets and the results obtained by the wheel works of the more celebrated of his contrivances at which he worked 12 years, from 1789 to 1801:

LALANDE'S CALCULATIONS.

Mercury	87	days,	23	hours,	14′	32.7″
Venus	224	"	16	"	41′	27.7″
Earth	365	"	5	"	48′	48.0″
Mars	686	"	22	"	18′	27.0″
Jupiter	4,330	"	14	"	39′	2.3″
Saturn	10,746	"	19	"	16′	15.5″
Uranus	30,347	"	4	"	4′	

MECHANICAL RESULTS OBTAINED BY A. JANVIER.

Mercury	87	days,	23	hours,	14′	30″
Venus	224	"	16	"	41′	25″
Earth	565	"	5	"	48′	49″
Mars	686	"	22	"	18′	55″
Jupiter	4,330	"	14	"	38′	2″
Saturn	10,746	"	19	"	14′	35″
Uranus	30,347	"	3	"	25′	43″

The motor wheel designed to produce these planetary movements makes one revolution in 24 hours. Janvier employed, for

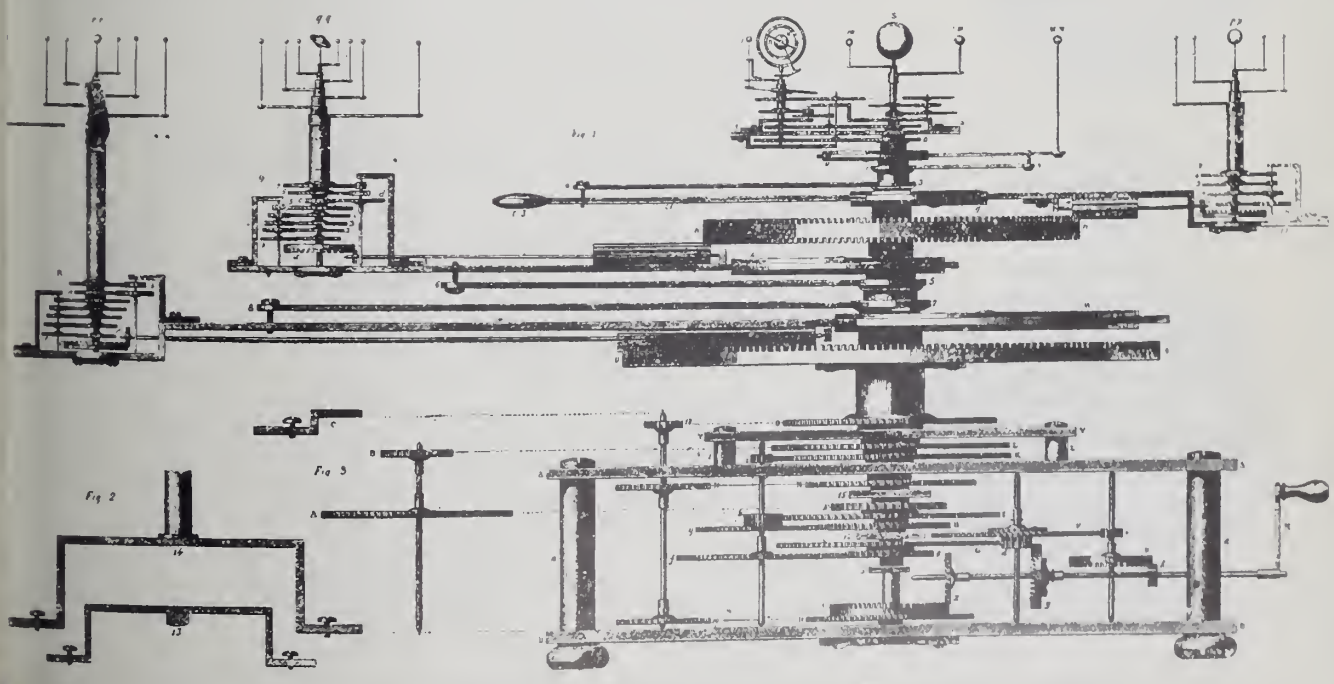


PLATE III.—PLANETARY ARRANGEMENT OF A. JANVIER, FOR DETERMINING THE MOVEMENTS OF CELESTIAL BODIES.

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stance, for Uranus, four pinions, of which ree had six leaves and one seven, with our wheels having, respectively, 60, 73, 97 nd 108 teeth.

For Mercury he used three pinions of 10, 3 and 53 leaves, with three wheels of 80, 40 and 179 teeth. The revolution of the rth, as it was indicated, was obtained by eans of three pinions, with 7, 13 and 23 aves, and three wheels of 52, 61 and 241 eth.

Janvier was successful in completely sup- essing all difference with the astronomical bles for our planet by employing the fol- wing numbers, 10, 12 and 15 leaves for e pinions, 46, 52 and 268 teeth for the heels.

Readers to whom these questions are of terest have only to make the multiplica- n of the wheels and the division of their roduct by that of the pinions to see that itizen Janvier," as he was then named, id simply attained perfection.*

* * *

According to the testimony of Berthoud, Janvier was the first to have given the gures of which he made use. He is really e only one. François Ducommun has ot made his known to us. It is probable at we are not ready to calculate them ow. This, moreover, it is necessary to limit, would be an undertaking as super- ious as tedious.

The day of the planetarium, I believe, is passed (except as an adjunct to astro- omical clocks! Transl.), and these me- anical devices appeal to us nowadays only s marvels of patience, showing, when the and that executed belonged to the same in- vidual who had designed them, such skil- ulness was only likely to lead a man to overty.

Neptune has, moreover, come, since the eriod of Janvier and of Ducommun, to omplicate, with his course of 164 years, the echanism that aims to imitate exactly the ovement of our solar system, and their tilitarianism has diverted the current of orological activities, as it has that of all ac- vities, into other channels than simple or ure art. The marvel or the masterpiece re made now only to order. And still the Maecenas of chronometry attach consider- ble importance to that in mechanism which elaborately dressed and prepared.

As to the common crowd, they attribute, bove everything else, importance to the ore ordinary automatonism and the imi- tion of the movements of ordinary life. The Jacquemarts, or movable figures, lease them. I have been able to note dur- g a recent visit to Berne that the tour- ts assembled before the famous clock ere, waiting for the stroke of noon, Bae- eker or other guide book in hand, bestow o attention on the visible mechanism of e astronomical dial, but have their eyes xed on the bears, the procession of which hows nothing original, nothing more diffi- ult, in fact, than the turning of an hour glass. It is the same sentiment, exceed- ingly human, which causes the public to admire the useless automatons of a Maillard or a Jacquet Droz, when they have but a heedless eye for the mechanical creations of artists of which we have spoken above.

*In the "Revolutions of the Heavenly Bodies by e Mechanism of Wheel Works" Janvier has ven the deseription of his machines. His mous clock with moving globe, examined by the cademy in 1801, was otherwise made the object f a treatise by him which Berthoud has repro- aced in its entirety in his "History of the Meas- rement of Time." The four last plates of this ork are devoted to the illustration of the text.

Horological Instruction Given by the Iowa Retail Jewelers' Association.

THE short course in watchmaking held by the association at Des Moines, Ia., re- cently was a decided success, and will be followed by others year after year. This course was held for the purpose of aiding ambitious watchmakers who had made a good start, but still lacked skill and knowl- edge of a good many points.

The entire first part of the week was taken up exclusively by instruction in set- ting up escapements, setting of jewels, pivoting, staffing, truing balances, setting hair springs, replacing cylinders and numer- ous other things. Every student was fur- nished with bench room, countershaft and power, but was required to furnish his own lathe and small tools. The instructors were John Hands, Iowa City; Fred Edgar, Eldora, and N. Neilson. An appreciated lecture was delivered on the second day by Mr. Feige, of Des Moines. This lecture was on designing, nearly all in attendance being interested in engraving.

On the third day Mr. Edgar gave an instructive talk on "Botch Work." On Thursday ex-President Mack A. Hurlbut Ft. Dodge, spoke on "How to Take in Watch Work." The art of taking in watch work is, as a rule, not very well under- stood by the average workman, and the ad- dress was highly appreciated by the students. Watch work taken in with skill and judg- ment means a better satisfied customer, as well as better prices for the work.

The examination was held the last day of the course, in charge of the examining board, consisting of Mr. Hurlbut, Mr. Ed- gar and Mr. Neilson. The first part con- sisted of setting up an esapement. Each student furnished a movement from which the pallet stones and roller jewel were removed, the guard pin bent out of shape and the banking pins thrown out. Each student was timed from the first move of the beginning of the assembling, and the movement was brought up finished. The judging of the work was done on 10 dif- ferent points, each representing 100 points. The written examination consisted of 10 questions, partly subdivided, covering all the most important examination points out- side of the escapement. Each question rep- resented 100 points. An average of 75 points on work and written examination both were required to pass.

The questions and methods of the ex- amination will be changed from year to year. No two will be alike. The require- ments for a diploma demand that the ap- plicant have a thorough knowledge of watchmaking.

Willis B. Gardner has purchased the busi- ness of the Lovett Co., Titusville, Pa. Mr. Gardner had been in Mr. Lovett's employ as watchmaker for about two years. Mr Lovett will move to Alliance, O., where he has purchased another store.

Another Universal Clock.

A UNIVERSAL clock which is attracting attention has been placed in the building of the Philadelphia *Record,* in Philadelphia, Pa. Below the clock face is a large map of the world on a projection dis- playing the globe surface spread out upon a plane. The map is large enough to contain the names of all the principal cities in the world marked in type easily readable at a distance. Meridian lines divide this map from top to bottom and across the top runs an endless chain of figures. Every 15 min- utes this endless chain, containing the hours and quarters, moves from right to left across the top of the map. It covers in each movement about three-quarters of an inch, or the equivalent of one-quarter of an hour, and then comes to a stop. If the ground upon which these figures appear is white the time marked is that between 6 A. M. and 6 P. M., or day light. Should the ground be black it indicates the time between 6 P. M. and 6 A. M., or night. In order to associate these figures with the time of the day at any particular place the method is simple. All that is necessary is to find the place on the map then to allow the eye to travel upward until it reaches the row of figures at the top, the meridian lines acting as guides. That figure which stands im- mediately above the city or town selected gives the hour of the day there as compared with Philadelphia time as shown on the dial of the *Record* clock.

Verses to a Watch.

THE following verses were recently sent to Harris & Shafer, Washington, D. C., by an appreciative customer of a poetic turn of mind:

MY POOR OLD WATCH.

My watch went on with might and main,
Until it broke its inner chain,
Why it should need a chain at all,
And that so very slight and small,
I do not know; but this I say,
Watch will not tell the time o' day.

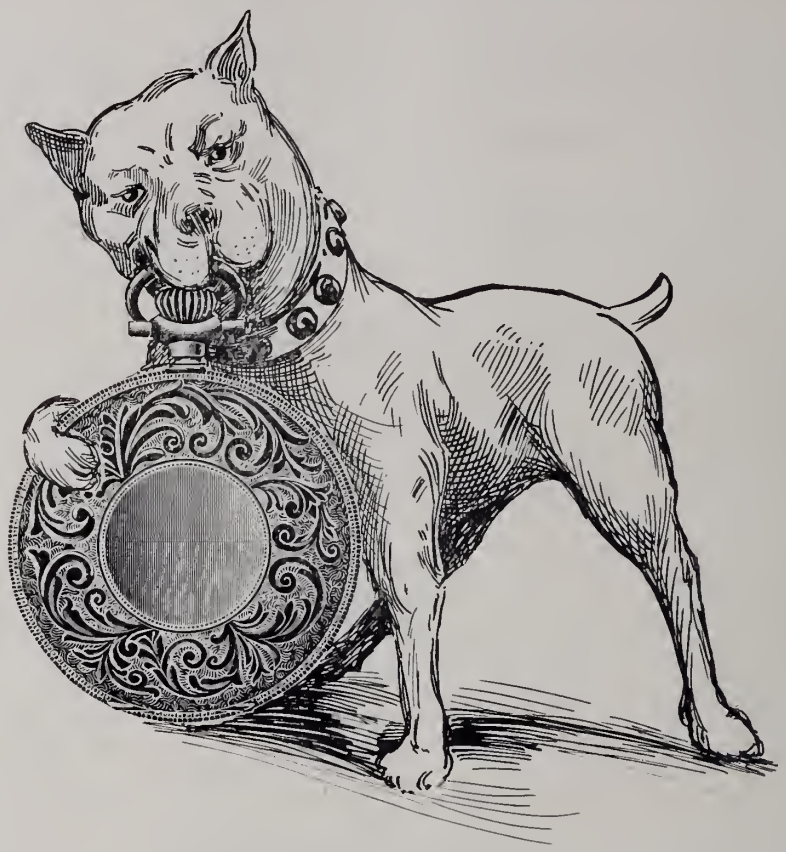
This watch and I, for many years,
Have traveled through this "vale of tears,"
In joy and grief, whate'er betide,
My old friend nestles to my side;
And even in the still, dark night,
Its ticking brings to me delight.

Now, does this breaking down portend
That I, likewise, am near my end?
It may be so; who knows but we
May meet in vast eternity.
What shall I do in such a case,
To keep my old friend in the race?

Ah! Harris is the man I need
To give my watch its wonted speed.
And Shafer is a Wizard Wight
When watches are in sorry plight.
These two so can apply their art
That they can cause a watch to start.

They whisper to it soft and low:
"Now, watchy, dear, be good—and go,"
And so by many a cunning trick,
They get the grunty thing to tick.
Now watch and I take on new life,
And start again in worldly strife.
Harris and Shafer power lend
To give me back my old-*time* friend!

Thieves pried open a window in the rear of the store of C. A. Sherdahl, Montevideo, Minn., one night recently and stole a large quantity of miscellaneous jewelry. There is no clue.



"Bull Terrier" has torn to pieces everything that ever lay in his path until he ran across a

PENN WATCH CASE

which proved too tough a proposition for him.

PENN CASES

will be tough propositions for your customers to wear out. That is just the reason why Penn Cases will be an easy proposition for you Mr. Dealer to sell.

NOT IN A TRUST

Pennsylvania Watch Case Company

YORK, PENNSYLVANIA

I. Ollendorff Company

NEW YORK AND PITTSBURG DISTRIBUTORS

New York, 15-19 Maiden Lane Pittsburg, Pa., Sixth Ave., at Liberty St.

THE GOOD SHIP "PRETENDED PROTECTION"



Does this look like a good craft for you to board, Mr. Retailer?

It has a lot of holes, pretty near the water line.

Of course, the owner will tell you, that all these holes, which show so plainly, and a lot which don't show, are all stopped up with the excuses he has stuffed into them.

But do you really think it a safe craft, after all?

The Rockford Watch Co., Ltd.

Rockford, Illinois

Established February 1, 1878



No. 6548

Elegant, List $12.50

Swinging Clock. Height 14 inches; bronze figure 12 inches. Two-inch dial. Eight-day time. Pendulum swings in two jewels, no pendulum spring. Clock will run in any position.

Trade-Mark

GOLD MEDALS { Chicago, Omaha
Paris, St. Louis
Seattle

KUEHL CLOCK COMPANY

SUCCESSORS TO
GEO KUEHL & COMPANY

Manufacturers and Importers

BLACK FOREST CLOCKS

Works at
Schonach and Hornberg, Bad-Schwartzwald, Germany

Office and Warehouse
80-82 Wabash Avenue, Chicago

Our NEW CATALOGUE No. 20

for 1910 is ready. The most complete book showing Foreign Clocks

Cuckoo Clocks
Quail and Cuckoo Clocks
Westminster Mantel
Chime Clocks
Quarter-Hour Strike Clocks
Novelty Clocks
Four-Hundred-Day Clocks
Traveling Clocks
Alarm Clocks
Music Boxes
Barometers
Chronoscopes
English Cabinet Clocks
French Clocks
Tambour Clocks
Dining-Room Clocks
Regulators
Nursery Clocks
Marine Clocks
Automobile Clocks
Desk Clocks
Porcelain Sets
Hygrometers
Alarm Watches
Window Attractions

If you are looking for a style of clock you cannot find elsewhere, look in our Catalogue and you will find it.

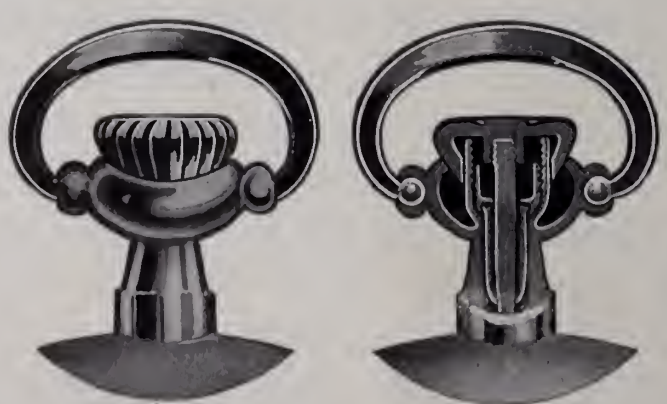
A Catalogue will be sent on application to any legitimate jeweler and goods can be ordered through your jobber.

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



USE OUR BALL-BEARING BOWS FOR REPAIRING

Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

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THE WACHTER MFG. CO., Hartford, Conn.

OWNERS OF ABOVE-MENTIONED PATENTS



Westminster Chime No. 2628

WE imported the *first*

Wall Chime Clocks

and are keeping ahead of all other importers in the variety of styles.

The movements are indisputably *THE BEST* on the market.

Beware of So-Called Import Orders !!!

We sell from *STOCK*, examine every clock before shipping and *UNRESERVEDLY GUARANTEE* every one.

Theodore Schisgall

IMPORTER AND MANUFACTURER

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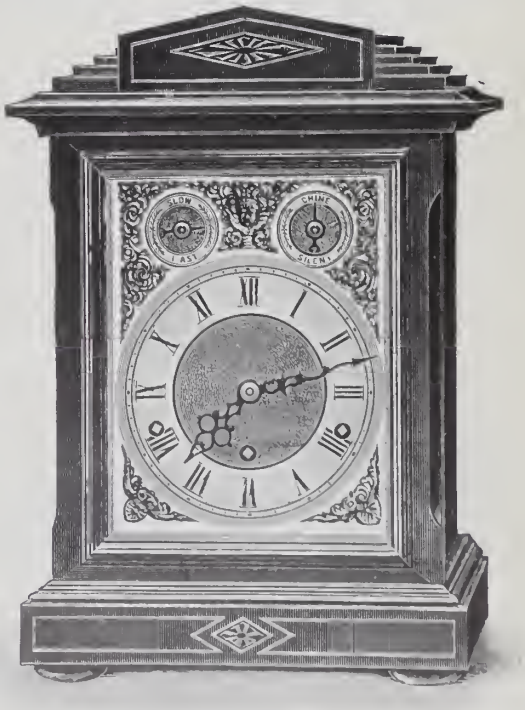
Sole Distributer for the U. S. of the Schlenker & Kienzle Factories and other makes.

Watch for our Novelties



"North Pole" Alarm

French Traveling Chime Cuckoo and Novelty Clocks



Westminster Chime No. 6117

The McIntyre

¶ Not a watch that will sell itself, but one with sufficient Good Talking Points, enough Real Quality to make its sale an easy matter.

A "ONE QUALITY ONLY" WATCH

¶ intended for the man who counts worth, not price. Built to win the admiration and the respect of the most particular trade; the crowning achievement of a long cherished ambition to produce in America, with American workmen and American methods, something just a little better than the world's best.

¶ We believe that we have created something that will set the Watch World to thinking. Its introduction comes after a decade of labor in the perfection of the model and in securing Letters Patent both at home and abroad.

Such a watch, YOU can sell

¶ Fixed retail prices that insure to you, such a margin of profit as you are justly entitled to.

Direct to Exclusive Agents only

Booklet for the asking

McIntyre Watch Company
Kankakee, Illinois

ILLINOIS WATCH CASE CO.
ELGIN, ILL.


RAISED GOLD


DIAMOND SET
RAISED GOLD

LARGE VARIETY OF
SOLID GOLD WATCH CASES
IN ALL SIZES


DIAMOND SET
RAISED GOLD

HAND-MADE, EXTRA HEAVY WEIGHT, EQUIPPED WITH LIP PENDANTS, FIVE KNUCKLE JOINTS, GOLD DUST BANDS, SWISS HEAD LOCK SPRINGS

You Can Sell These Clocks.



No. 181. Dial 231. Domestic Mahogany Case. 16¼ in. high, 12¼ in. wide, 8¼ in. deep. List, $55.

The "Excelsior" fills the demand for a high-class chiming mantel clock at a moderate price and sets a new standard in clock construction. Our progressive policy and unusual manufacturing facilities permit us to offer these superior chiming mantel clocks at prices that mean more sales for you.

The movement retains all the desirable features of the famous English clocks combined with new ideas of our own experts. These clocks are guaranteed to keep time—and they come to you ready to run.

The chimes are made of special bell metal, long rods set in a heavy block and controlled by a movement of proved worth, striking every quarter hour the Westminster chimes in the sweetest tones. A feature of the movement is the quarter striking mechanism. A very important point is the Dial Works —which distinguish the "Excelsior" movement from all other makes of same character.

The illustration shows one of our many attractive models. Note the quiet dignity and elegant simplicity of the case design. The classic lines are unusual in clocks at these prices. We draw especial attention to the excellence of the dials which are beautifully etched. The finish gives a decided rich gold appearance. The hour rim is raised and silvered and the numerals are inlaid in black. The glass of door is of good plate, not bevelled.

The Excelsior will please your customers and the attractive prices are advantageous to you.

Write to-day for illustrated literature and price list for immediate delivery. Import orders for Fall delivery should be placed now.

When in New York visit our salesrooms and see for yourself the superiority of our Chiming Clocks.

BAWO & DOTTER, LTD.,

26-34 Barclay Street, New York

THE LADY RACINE



10 Line.

Lady Racine watches have been on the American market for the past forty years and sold to the best trade throughout the country, and we have yet to hear of one jeweler who will say the Lady Racine is not a good watch and the best chatelaine watch made.

They come in both cylinders and levers. Do not be prejudiced against the cylinders, as they are entirely factory-made, very reliable, and guaranteed to give satisfaction.

Lady Racine's are made to run, keep time and last a lifetime. They come in 10 and 11 line Hunting and open face, with gun metal, silver, gold filled and solid gold cases of all styles. Finished material on hand.



11 Line.

JULES RACINE & CO., Exclusive Importers

NEW YORK, 37 Maiden Lane **CHICAGO, 103 State Street**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
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A **UNIVERSAL** selling plan that means more sales

Sessions Clocks

The Avondale is one of our new Cabinet Clocks fine enough for the library. Inexpensive enough for the kitchen. :: :: :: ::

WRITE FOR CIRCULAR

Our Marbleized Parlor Clocks and Mahogany inlaid patterns are leaders in quality and price. :: ::

THE SESSIONS CLOCK CO.
FORESTVILLE, CONN., U. S. A.

New York Salesroom, :: 37 Maiden Lane



"AVONDALE"

12½ inches high. 10 inches wide. Well finished golden oak cases. 8-day. Strikes hour on cathedral gong, half hour on a cup bell. Iveroid Dial. Oval Glass. Plain Brass Sash. For sale by wholesale clock dealers. List $5.30

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ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO.
LONDON

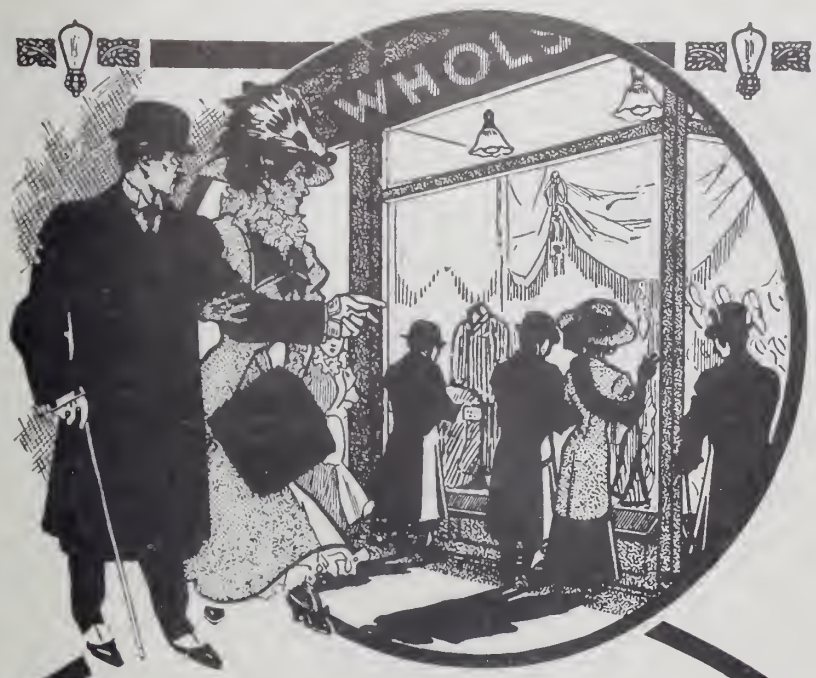
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Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

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AGENTS

Learn Watchmaking

Refined, profitable labor. Competent men alway in demand. We teach it thoroughly in as man months as it formerly took years. Does awa with tedious apprenticeship. Money earned whi studying. Positions secured. Easy terms. Sen for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.



Electric Light is Now Cheaper

Because the invention of a new lamp has more than cut in two the former cost of electric lighting, you can now flood your store and windows with twice their former brilliancy.

Your brilliant window displays will attract a volume of trade that your equally brilliant store will hold.

MAZDA LAMPS

They mark the greatest advance in electric lighting since Edison's invention. They are brilliant and economical to install and use.

A 60 watt G. E. MAZDA LAMP gives a light equal to three 16 candle-power lamps commonly in use on about ⅓ of the amount of electric current required by the 16 c. p. lamps.

Your lighting company or electrical supply dealer has a full line of G. E. MAZDA Lamps. To get the genuine, insist upon seeing the famous G. E. monogram on each lamp you buy and on the carton containing it.

General Electric Company

SCHENECTADY, N. Y.

2424



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Master Jewelry Salesman.

Written expressly for The Jewelers' Circular-Weekly.

(Continued from issue of March 30.)

THE personal magnetism of the good salesman must be cast into the balance with such delicate skill that the scales will turn toward a sale so gradually there will not be the disturbing influence of a jar; yet the effect must be decisive; beyond the influence of a shifting weight.

The unfolding of a desire into a necessity in the sale of costly ornaments is almost an unreasonable demand upon the human capacity at times, yet it is a condition that the master salesman of jewelry has to meet more frequently than any other, the vender of the costly musical instrument possibly excepted. All of the careful training that the centuries have devoted to developing the modern tailored man out of the primitive blanket-wearer must be accomplished by the salesman in a short half-hour. He must himself be more than an ardent admirer of the beautiful in gems. He must impart that admiration without conscious effort in every lineament. His every attitude must show that this is a soul feast to him, such as the true lover of nature feels in the solitudes of towering mountains; such as glows in the artist's face while the divine message of his first Italian sunset plays in his soul and leaves his lips mute.

The salesman must become, in fact, an artist in gems, appreciating their beauty fully in every fiber of his personality; indeed, they must for a time, become a part of his personality—and there must be no affectation. The soul is a sensitive thing, and once awakened to these unaccustomed heights it is quick to recognize and resent any insincerity in its guide.

From the moment when the soul of the customer has been taken to his supreme height, the luxury of a moment before becomes a necessity. This higher plane of thought, this new existence, demands its own special food and its hunger is only appeased by gratification. Out of the situation comes the supreme psychological moment to the master salesman. While this ideal existence is the absorbing passion of the customer's life and its gratification the one longing of his soul, there is still, perhaps, a wavering moment; a sub-conscious battle between desire and the old commercial caution that has so long held sway; the shall I, or shall I not, that determines the sale.

There is yet another step, the personality of the customer must be eliminated: all of his previous training, the commercial instincts that have governed his entire life erased, before he steps from the salesman's presence into the mysterious solitudes of his own soul, whence presently will come the final answer. There are few situations in life more delicate to handle. To withhold that last needed atom of influencing personality is perhaps to see the customer descend out from the clouds of his idealism to the accustomed plane of life where the bread of vision becomes luxury again; still coveted, perhaps but no longer regarded as an actual necessity to existence. To speak a single discordant word is frequently to hasten the descendant by arousing the common man out of his reverie. The soul of the salesman must actually accompany the one it has guided up into those heights of appreciation and must remain there in close sympathy; then his own emotions will direct the tenor of his appeal.

There is, perhaps, no more severe test of a man's real manhood than his ability to face the psychological moment of a sale. To prepare for it really means the building of a lofty character from its foundations. It is a life-work, and a moment of insincerity can undo it all. Here is the time when the worm in the heart will be revealed though everything else has failed to reveal it. The lie, the deception that has lain concealed like a viper under the leaves of conventionality, the lurking scorpion of disrespect for higher things, will all be driven from their hiding-places and the heart laid bare of its covering. It is not possible to expose the soul to the supreme influence of its highest impulses without also exposing its deformities.

Conscious striving for effect such as concealment requires defeats the effort. No soul can carry another soul away from its accustomed limitations and retain its own. It must burst away from them or be defeated by the restraint. Deception must be rigidly banished from the heart, not merely for the time but for all time. Did you ever notice the different degrees rapture expressed by the inexperienc child and by the matured votary of c for some specially beautiful thing? T studied words of aproval from the l are faultless in their form but how sup and flat they seem beside the shining fa the quick breath, the simple "Oh-h-h of the child. Sincerity always carries w it a sympathetic influence to which the mo polished affectation can never attain

There are lines of trade in which t salesman may be moderately successful a still live among the ant-hills, if he prefe The master salesman in the jewelry sto must breathe a constant atmosphere fro the same high altitudes into which he gui his customers and he can never lead the above the level of his own ideals. If th go higher it is because of a superior c recting force in themselves and they are ju that much beyond his reach. When t supreme moment of decision comes th will be out of his influence. To peop like that he is no more a salesman than t policeman on the street who directed the to the store. There is no one to sugge to them when the purchase has become necessity to their soul. The opportun awaits the man but the man is wanting

The salesman who can create a neces out of luxury by so entwining it into t demands of the customer's heart that li to him is incomplete without it, is the m who has mastered the psychological side salesmanship. In order to do this he first to cultivate similar desires in his ow heart until they are a part of himself, rai to respond, sincere to answer. Dickens learned to suffer, through his intensely d veloped powers of sympathy, with eve suffering that came upon the children in his imagination. We may smile that I wept, in the vividness of his vision, by "Little Nell," but we know that the wor of literature some way never had another "Little Nell"; that the human element the character sprang out of the inner tenderness of his own heart. It is the same personal intensity, that entire forge der of conventionalism to sincere realit that renders the master salesman ready t the supreme occasion which circumstan may force upon him.

It is a misfortune, this high plane salesmanship in the retail jewelry trade, is one of the chief attractions. There a constant satisfaction in the life that c experience such pleasure in the beautifu that can draw such appreciation out of Dr. Jekyl here reverses the process an builds a new appreciation of life's high

Storekeeping Department.

ils up for Mr. Hyde; an appreciation
t cultivates, purifies and refines all that
touches. The sharp, brisk spirit of
mercialism is frequently lost sight of
the uplifting influence which draws out
salesman and customer an appreciation
the best of which they are capable
gs with it the consciousness of a new
er that is inspiring.
Truly the master retail jewelry salesman
always with him the satisfaction of
wing that he is releasing from its hiding
e among the dry leaves of commercial-
many a human impulse that is deepen
some man's soul and has broadened for
his views of life; but the power to do
. the psychology of his own success, lies
he shaping of his own heart and life.
(THE END.)

Neat Display Made by a Jeweler of La Crosse, Wis.

ERE is a very attractive window display which was made some time ago
W. T. Irvine, 429 Main St., La Crosse,
s. The show window has a frontage on
main street of six feet, while it extends
k four feet on the side street. In the
er part of the window were shown
ches, scarf pins, brooches, etc., and on
first shelf there were five trays of dia-
nd rings, besides numerous rings ar-
ged in small boxes.
A number of mesh bags were shown in
window, but these are not very dis-
t in the photograph. On a bracket in
window was a tray of white stone hat
s. Cut glass ware, silver smoking sets
l a large variety of miscellaneous jew-
y, sterling silver novelties, etc., were ex-
ited.

udicious buying, fair selling and good vertising create mercantile success.

A Representative Store of Princeton, Ind.

THE retail jewelry establishment of Applegath & Thomas, Princeton, Ind., is illustrated below. The store is 110 feet long and 19 feet wide. The jewelry concern occupies the western half of this space. The fixtures are made entirely of mahogany, as are also the tables, writing desks, work benches, etc. The front part of the jewelry establishment is partitioned off, making a salesroom. Behind this is a private office 10 by 12 feet. The workshop is located back of the office.

The establishment is up-to-date in every respect, the mechanical equipment being very complete. The lathes and polishers in the workshop are all operated by motor power.

The show windows are spacious and attractive, being 4½ feet deep and six feet wide. One side of the room is covered with green burlap, which extends upwards about six feet, the rest of the space being covered with brown paper.

The room faces the south and is illuminated at night by means of Tungsten burners.



THE RETAIL JEWELRY ESTABLISHMENT OF APPLEGATH & THOMAS, PRINCETON, IND.



ATTRACTIVE DISPLAY OF JEWELRY, FANS, CUT GLASS, STATIONERY, ETC.

An Attractive Booklet for the Wedding Season.

A STRIKING booklet, entitled "The Wedding Season," has just been issued by the Bailey, Banks & Biddle Co., Philadelphia, Pa. The booklet measures 4⅝ inches wide by 7 inches high. The title is in gold and is embossed, as also is the firm's name, on a white background of corrugated paper, ornamented with a light purple border.

The inside pages are of a high quality of coated paper, and the text is illustrated by clean-cut half-tones representing flower vases, baskets, table accessories, etc., in silver and engraved glass, cut glass, and in hand-wrought brass.

E Pluribus Unum.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I am pleased to let you know that I erected in my show window a mechanical display such as you described in your storekeeping department in the issue of March 9.

In addition to that, I put up the "Old Holland Mill." Chicks and mill work perfectly.

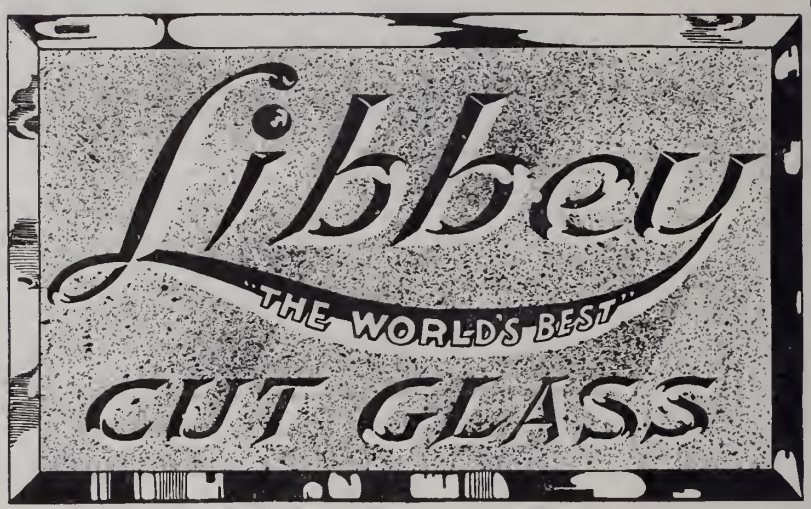
I am sure the display will be profitable.

C. L. BRANDT.

J. L. Shalit, Moorhead, Minn., recently moved to Fargo, N. Dak.

The safe in Burns Bros. store at Pierpoint, S. Dak., was blown open recently and $2,500 worth of watches were stolen.

BUSINESS ESTABLISHED IN 1818



"It is very handsome; doubtless a piece of very good cut glass, but—it is not Libbey's."

That is the attitude which the really discriminating buyer of cut glass almost unconsciously assumes.

So that no cutting short of the world's best is acceptable.

Many dealers, in selecting cut glass for their stores, have taken cognizance of this attitude of the buyer.

THE LIBBEY GLASS COMPANY
Toledo, Ohio

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

The Story of Derby China.*

PORCELAIN was first produced in Derby very soon after its introduction into Europe. Although it was not until the early part of the 18th century that John Böttger, the German pioneer of the ceramic art, made his important discovery, a china factory was established at Derby by William Duesbury in 1750, and the Derby ware soon attained national fame. It furnished the tables of the king and was sought after by the nobles. In a word, it became the vogue. Duesbury acquired the right to use the royal crown to distinguish his wares, and his factory became the most celebrated of its kind in the United Kingdom.

As to the origin of the Duesbury works little is much known. Some years prior to 1750 a young French refugee, named Andrew Planché, took up his abode in the town. He was a person in humble circumstances, and earned a precarious livelihood by fashioning small articles in china, such as lambs, dogs, cats, birds, sheep, and other toys, which were fired at a local pipe-kiln. William Duesbury became acquainted with him and engaged his services. By patience and perseverance the manufacture of these simple china ornaments was improved, and the two soon added to their productions a great variety of other ornamental and useful articles. Duesbury's efforts were noticed and encouraged by a Derby banker, Mr. Heath, who owned an earthenware manufactory. This was about 1748, or three years before the founding of the Worcester factory.

The site occupied by Duesbury when, in 1750, he began to make china in earnest, was on the Nottingham Road, near the foot of St. Mary's bridge. Subsequently, buildings giving greater accommodation were erected near the same spot.

In 1769 Duesbury acquired the famous factory at Chelsea. Here a splendid variety of figures, vases, and other beautiful ornaments had been made, as well as a fine assortment of dessert and tea services. The owners employed first class artists in painting and gilding. But their success was only transient, although their workmen were producing the choicest and most artistic wares, which were usually disposed of at handsome prices.

In 1776 the Bow factory was also amalgamated with that at Derby, to which place the whole of the London business was eventually transferred. Under the new conditions, as might be expected from the rare combination of the honorable traditions of Chelsea and Bow, the Derby productions attained great popularity and distinction, and may truly be said to have been equaled by few other makes and excelled by none.

Duesbury lived to a good old age, and died in November, 1786, sincerely regretted and respected by all who knew him. He was succeeded in the business by his son, William, who married a daughter of Alderman Edwards, who was Mayor of Derby several times.

William Duesbury, the younger, was a man of superior talents, and brought the manufacture to great perfection in every branch. He was encouraged by George III. and other members of the royal family. As already mentioned, George III. granted him a patent to mark the Derby china with a crown.

The show room at that time was superior to any in the land. The figure trade was without a rival for many years, and the productions reached the highest stage of perfection. The workmen whom Duesbury collected around him possessed the true artistic spirit. They went to nature for their models. All of them were men of taste; some of them were men of genius. The decorations were brought to a greater degree of excellence than at any other time, and the drawing and coloring of flowers were inimitable in their peerless perfection.

For about 15 years, up to 1796, one of the most famous of the artists, a painter of flowers, was William Billingsley, artist and publican—queer combination—whose skill was afterwards a tradition at the works, which none dared to dispute. Specimens of his work were retained as standards of excellence, and in the pattern books frequently copied designs bore his name. Among the cherished specimens kept at the old works was his 'Prentice Plate, now preserved at the Derby Art Gallery. Its splendid roses are of a revelation of refined treatment and gentle coloring.

The younger Duesbury was of a delicate constitution, and, acting upon the advice of his friends, he took into partnership Michael Kean, a gifted Irishman, a first-rate artist and a good designer. Duesbury died in 1796, having only survived his father 10 years. The manufacture was continued successfully for several years by Kean, who, in 1809, disposed of it to Robert Bloor, who carried it on for some years longer. Bloor considerably increased the volume of trade, but not its character, manufacturing to a great extent and then selling by auction all over the country.

On Bloor's death the business was taken over by Mr. Clark, a sculptor and ceramic painter, who had married the only surviving grand-daughter of Bloor. This gentleman experienced great difficulty in conducting the business owing to his want of practical knowledge, and he finally disposed of the entire stock of models, etc., and everything movable on the premises, to a firm in the Staffordshire potteries. The works were closed in 1848, and were shortly afterwards demolished.

The workmen who made the place famous have all passed away, but such names as Billingsley, Pegg (the Quaker), James Rouse, Leonard and John Lead, Marriott, Rowland, Cutts, Wheeldon, Steele, Hopkinson, Haslem (many years art tutor to Queen Victoria), and others, will live long in the world of ceremacis.

Although the works were dismantled in 1848, the production of china in Derby was not allowed to die out. The late Sampson Hancock, assisted by other hands from the Bloor factory, carried on a small works where he produced articles of the old type and character.

In 1877 a company, styled The Derby Crown Porcelain Co., Ltd., was formed to revive the industry, and works were established on the Osmaston Road. Considerable success attended the venture, and in the year 1890, on the representation of the Seventh Duke of Devonshire, Lord-Lieutenant of the County and Lord High Steward of Derby, Queen Victoria was graciously pleased to command that the company should in future be styled "The Royal Crown Derby Porcelain Co., Ltd." and to grant the company a warrant of appointment as porcelain manufacturers to her Majesty at Derby.

In 1901, on his accession to the throne, King Edward VII granted the company a similar warrant of appointment as manufacturers of porcelain to His Majesty at Derby.

On the merits of the Derby productions of the present time it is not necessary to dwell at any length. Some of the best "Old Derby" patterns are revived, including the celebrated Derby "Japans," with their rich blendings of gold, red and blue.

The company's craftsmen have been and are in the very front rank of their profession. Among them may be named Monsieur Désiré Leroy, an artist trained at Sèvres

*From a booklet issued by the Royal Crown Derby Porcelain Co., Ltd.



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d a naturalized Englishman. He joined e company's staff in 1890, and remained th them until his death in 1908. M. roy made a specialty of old-time Sèvres wer, bird, and trophy painting, and was o strikingly successful with white amels. He did some very important work, ong other things a service of plate pre- nted to H. R. H., the Princess May of ck, on the occasion of her marriage with R. H. the Duke of York (now Prince Wales). His work is eagerly sought ter by connoisseurs.

Another artist whose work is well known A. Gregory, who has made a special dy of Billingsley's work, and has suc- eded in attaining the pleasing grouping d delicate touch of that prince of posy inters.

The company has produced many notable esentation works. Special mention may made of the Gladstone dessert service 1883), which elicited from the great Lib- al leader a tribute which was, perhaps, ne of the most charming disquisitions on eramics ever uttered or published; Queen ictoria's jubilee vases, presented by the dies of Derby (1887); and the Princess lay (now Princess of Wales) wedding ken from the town of Derby (1893). The mpany also supplied royalty with more rviceable articles, and since 1900 has een favored with the order for dinner, ea and breakfast services, etc., for the ing's yachts.

Needless to say, these new works enjoy considerable home and foreign trade. The exports to the United States and Canada are especially large, for Royal Crown Derby is a great favorite with overs of fine ceramics in those countries. The showroom visitors' book itself is a sort of world directory.

Resumption of American Prosperity Caused Active Demand in Diamond Market of Amsterdam.

THE following report from Consul Henry H. Morgan, of Amsterdam, will be of interest to the diamond trade:

"The diamond industry, which in 1908 suffered severely from the effect of the 1907 financial crisis in the United States, commenced to show decided improvement in the beginning of 1909. The rapidly increasing prosperity of the United States, which absorbs 60 per cent. of the diamond production of the world, caused renewed purchases, so that in the early Spring all the diamond shops of Amsterdam were at work in full force to supply the demand. Conditions have steadily improved, and the trade prospects are exceptionally good. The increased demand for diamonds during the Spring of 1909 was followed by a raise in prices of the raw material by the London syndicate, which continued to advance the price from time to time until now the rough diamond is fully 20 per cent. higher than a year ago. The increased cost of the rough diamond is said to be due entirely to the lack of labor and the inability of the De Beers company to supply the demand. During the 1907-8 depression the company reduced its working force, and finally shut down altogether. The workmen found positions in gold mines, replacing the Chinese. Whether their new employment was easier or more to their liking, the fact remains that when the De Beers company resumed work strenuous efforts to get their old workmen back did not avail. It is now estimated that they are over 10,000 men short of their usual force.

"The largest increased price has been placed on stones from three-eighths up, as for smaller stones the London Syndicate has to take into account the competition of the Premier and German Southwest African mines. The last named, it is reported, market about 11,000 carats of rough stones a week, the largest part of which consists of bort and other material unfit for cutting purposes, so that of the quantity stated only about 4,500 carats comes into actual consumption.

USE OF MÊLÉE—LABOR PROBLEMS.

"These stones, when cut, only yield what is known to the trade as mêlée, and rarely polished stones of over one-quarter carat are obtained therefrom. It appears to be the opinion of experts that they are greatly inferior to the Kimberley, or closed goods, marketed by the London syndicate, nor have they the brilliancy of the latter stones. They are not bought by the American buyers, and are manufactured principally for the European market. It was at first feared that the large output of the German Southwest African mines would cause the mêlée to be a drug on the market and cause prices in this article to drop, but such was not the case for the reason stated.

"Another reason is that the Labor Union of Amsterdam, having effected new arrangements with the Manufacturers' Association to avoid all conflicts, has caused a substantial increase in wages for eight hours' work in exchange for its concession which gives the manufacturers 2,200 new apprentices during the following five years. These apprentices will be taught the art of cleaving, cutting, polishing and sawing in a trade school opened for that purpose. The mêlées, which require more labor than the large, will have to bear the brunt of this condition. As evidence, very small brilliants are 35 to 45 per cent. higher than a year ago, and there is now a great scarcity of them. Large diamond polishing factories of Amsterdam state that their stocks are low, especially in better grades. As the De Beers company is seriously handicapped in accomplishing their yearly output of about $25,000,000 worth, additional advances are certain to take place.

"The exports of diamonds from the Amsterdam district to the United States for 1909 were in value $11,795,078 of the polished and $646,116 of the rough, against $4,340,987 and $230,818, respectively, in 1908, and $7,452,604 and $453,248, respectively, in 1907."

The Hotchkiss Jewelry Co., Jackson, Tenn., has just installed in its store at 207 Main St., a fine electric regulator, which is so placed as to be a convenience fo those passing in the street. The new safe made for this concern will be shipped soon and then the finishing touches will be put on the what is claimed by the company the smallest but the smartest jewelry salesroom in Jackson. The store is 12 feet wide and 28 feet long.

An Ex-Engraver Courts the Muse.

A PHILADELPHIA jeweler, B. E. Loeper, recently received from C. J. Blackhurst, a former engraver of that city, now in Utah, an original poem expressing "The Delights of the Engraving Trade," for which he often yearns (?). The poem is as follows:

Yes, I'm away from "Philly,"
Out in the western wilds,
Where plains merge into mountains,
And you measure things in miles.

But back in the jewelers' cañon,
In spirit I'm sometimes there,
Doubled up like a pothook,
Chewing the old chunk of air.

The last three days "nothing doing,"
And then the usual rush,
"I must have this," "I must have that,"
Nerves and worry and fuss.

Four orders marked "Do this at once,"
And "right away" several more,
And "this a special favor,
Customer's waiting in the store."

"To make a sale you must do this,
So please to rush it through,
And all the other goods we send by noon,
We must have, too."

"These are for the messenger,
And wanted right away,"
A loving cup and wedding gifts,
"Certain, sure, to-day."

"The mason wants his diamond crown,"
To-night he goes to heaven,
"This party's off to Europe,
His ship sails at eleven."

One girl must have her necklace
Or she will surely choke,
Another "has to make a train,"
A third "to make a boat."

The lady wants her diamond ring,
Her precious life 'twill save;
Oh! Let her die! The game is up,
The engraver's in his grave.

A Prehistoric Jeweler's Workshop.

ABOUT 25 years ago the discovery in the Department Allier in France of several hundred small round disks of slate excited considerable interest in archaeological circles, as the object of these prehistoric worked stones could not be explained. Now, however, thanks to a new discovery in the same department, as *La Nature* states, the explanation of the origin of these disks is at last forthcoming. They are nothing else than the remnants and waste from a prehistoric jeweler's workshop, in which finger rings of slate were manufactured.

For this purpose a piece of slate one centimeter in thickness was chosen and ground to a disk ⅞ centimeters in diameter. Circular grooves were then cut in these little plates with a hard flint at a distance of 1½ centimeters from the edge and gradually deepened till the center piece fell out, leaving a ring. This ring was then again ground and rounded off at the edge, to serve finally as an ornament for our prehistoric ancestors.

The store of the late Mrs. Bertha Davidson, McAdoo, Pa., will in future be managed by A. Shachter. Mrs. Diehl died a short time ago.

There are no other lines in the market that are more particularly adapted for the Jewelry trade than

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LONROP STAROP MAXROP STAILROP

Trade-Marks.

WHILE both trade secrets and trade-marks are of ancient origin, the al recognition and protection, under the mmon law, of trade-marks long pre ded that of trade secrets. In fact, it is tually but a century since the courts have ended their protecting arm to cover the perty rights known as trade secrets The trade mark is a development of the ilar shop sign. Even the ancient Egyp- s are known to have displayed inscrip- s denoting their trade in conjunction h an emblem to further indicate it. Also ng the ancient Greeks signs were em yed to proclaim their calling. In the s of Pompeii and Herculaneum discov s are reported of representations of us kinds let into the pilasters at the of an open shop, as, for example, a t, by a diary; a mule driving a mill, at baker's, and at the door of the school- ter's what has been termed "not over- pting allurement to knowledge," com ng the representation of a boy receiv- a good birching. These trade emblems e doubtless introduced into England at time of the Roman invasion.

Originally, owing to the limited number traders, the signs were indicative of the de, and were employed in the same ca- ity as we now use street numbers. adually, however, as competition in- ased in these particular trades, and the ps became designated by street num- s, the sign-board fell into disuse. Then was that the trade-mark came into active , being merely in the beginning a trans- , so to speak, from the door of the shop the article of merchandise.

Even the piracy of trade-marks is of ly origin, as witnessed by the preface urring in Adler's "Livy":

astly, I must draw attention of the student to fact that some Florentine printers, seeing that y could not equal our diligence in correcting printing, have restorted to their usual artifices. Alder's *Institutiones Grammaticae*, printed in r offices, they have affixed our well-known of the Dolphin wound round the Anchor! they have so managed that any person who n the least acquainted with the books of our duction cannot fail to observe that this is an udent fraud. For the head of the Dolphin is ned to the left, whereas that of ours is well- wn to be turned to the right."

A critical review of famous trade-marks uld indeed form an interesting lesson in chology, and would doubtless supply a d of useful information to the memory tem *doctrinaires*.

The passage of the pure food laws has n already a boon to the manufacturers of re food, and with the maintenance of lity, their trade-marks will ever stand remost in the minds of the 80,000,000 nsumers of this country, who will, it is ed, never again have occasion to buy ndard commodities subject to the doc- ne of *caveat emptor*.

n respect of the three classes of prop- y rights mentioned, either the manu- turer, the merchant or the inventor in ne cases has a misconception of, or fails realize, the protection afforded. The ral effect of a patent, and of a certifi- e of registration of a trade-mark, upon public generally, and upon competitors particular, is often of considerable value. is is even true in the cases of what are termed "paper patents" or 'paper trade-marks"—that is, patents and trade-marks which are of such a nature as to be almost certain of being ultimately upset in court. When one realizes the time and money often required, under the present administration and enforcement of our patent laws, to defeat a patent or a certificate of registration, is it any wonder that corporations and individuals who are cognizant of this fact do not hesitate to secure every possible degree of protection for their products which the common law or the United States patent system affords them? Similarly in the case of the trade secret. There is no question but what the moral effect of a *caveat* upon the employes and competitors would result in increasing the loyalty of the employe and discouraging the competitor against infringing upon the rights of his rival, who had thus endeavored to protect his trade secret.—W. Hastings Swenarton in the *Yale Law Journal*.

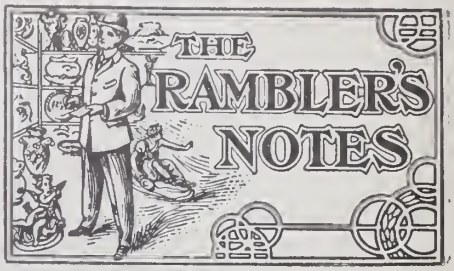
Costly Easter Eggs.

SOME of the most costly Easter eggs can be found in the possession of the Russian Imperial family. In the Russian section of the last Paris exhibition it was possible to admire the Easter eggs owned by the Dowager Empress, Maria Frodorowna and the reigning Czarina. In the year in which the Heir Apparent started on his journey round the world Alexander III. presented his consort with a large Easter egg worked in jasper and embellished with some remarkable ornaments in gold and diamonds. Inside it is a miniature ship, a model of the vessel in which the Czarewitch crossed the ocean. A splendid green beryl constitutes the lower portion of the graceful hull; the deck, masts, anchor and rigging are made of solid gold. The boat even carried two tiny cannons. A skilled goldsmith took 10 months to complete the work.

A companion piece to this rare work of art is the Easter offering which Nicholas II. gave to his consort in the year of his coronation. It consists of a gold egg inlaid with rose-colored enamel and serves as a receptacle for a model of the State carriage in which the Imperial pair made the journey to the Cathedral in Moscow. The little carriage is an exact copy of the large one down to the smallest detail; even the stuffed seats are imitated in red enamel and the silk curtains, scarcely half an inch high, on the little window can be moved to and fro. The finishing touch to this magnificent coach is supplied by a small Imperial crown richly bedecked with jewels.

Another egg bears the inscription in brilliants, "The Heart of My Czarina," and contains a heart composed of variously colored precious stones and enclosing 25 portraits, all of them of members of the Imperial family.

T. J. Thomas, who conducted a retail jewelry store at Roslyn, Wash., has bought out the old-established jewelry store of L. W. Herrick, Aberdeen, Wash. Mr. Thomas will move his entire stock now in the Roslyn store to Aberdeen.



FERN DISHES AGAIN POPULAR

FERN dishes are now in demand by the housewife, and the enterprising jeweler who carries a line of this kind should be ready to meet the call for the latest and most salable novelties. Fern dishes made in a variety of shapes and sizes in solid brass, plain, polished and engraved, may be seen at the salesrooms of the Pairpoint Corporation in New York. The pieces are designed to meet the need of the exclusive jeweler, and should prove ready sellers. Candlesticks are also shown by the same firm in the different finishes. The display of smoking sets, comprising a cigarholder, match-box and ash receiver, includes a number of attractive patterns.

*

NOVEL SUBJECTS IN ELECTROLIERS

AT the salesrooms of L. D. Bloch & Co., 44 West Broadway, New York, there was recently exhibited an attractive bronze representing a life saver about to cast a life-belt to some unseen struggler. The piece shows a life-boat resting on a base formed to represent waves. In the boat stands the life saver dressed in oilskins and holding a life preserver, which he is about to cast off. The life-belt is illuminated with small electric globes in colors. Another attractive exhibit at the same salesrooms shows a man dressed in colonial costume and seated before a wide fireplace. The electric lights are so arranged as to shine through from the back of the fireplace, producing a most realistic appearance.

*

CHANTECLER COCKTAIL SETS

"CHANTECLER" cocktail sets have appeared in the New York market, and are now being shown as one of the latest novelties in glass ware. The sets include 11 pieces, comprising holders and six glasses. The decorative scheme shows a pompous rooster facing the rising sun. The sets are shown in plain glass ornamented in gilt. Another novelty shown at the salesrooms of C. J. Dierckx, 8 Barclay St., New York, is a perfume jar in quaint Roman shape and made of baked clay. The jars are a brick color, and while in a plastic state the perfume is worked into the clay. It is claimed that these jars retain their fragrance for a long period.

THE RAMBLER.

The business which for the past five years has been conducted in Titusville, Pa., by Earl J. G. Lovett, has been purchased by W. B. Gardner, who for the past two years has had charge of the optical and repair departments of the store. Mr. Gardner took possession April 1.

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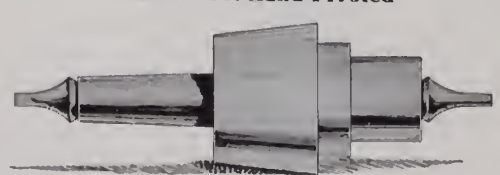
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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2551.—**Polishing Shells.**—*How can I polish and cut clam shells into various designs for buckles and pins?* *P. S.*

ANSWER:—Rough shells can be sawed or filed into the shape wanted; then ground on a coarse grindstone. Smooth them with pumice-stone and water on a buffing wheel or with a hand polisher and finish with rotten-stone. The rotten-stone is sometimes mixed with sulphuric acid, full strength, or slightly diluted, to heighten the color. Certain kinds of shells are treated to a boiling in a strong solution of potash; then polish with hydrochloric acid and putty powder.

QUESTION No. 2552.—**Parisian Polishing Powder.**—*What are the ingredients in the jewelers' Parisian polishing powder?* *P. P.*

ANSWER:—The Parisian powder consists of five parts of rouge, 30 parts of carbonate of magnesia, well mixed together. It should be used with alcohol.

QUESTION No. 2553.—**Brush Brass Finish.**—*How can I produce the brush brass finish now so much seen on brass novelties?* *B. B.*

ANSWER:—In order to produce the brush brass finish prepare the brass pieces and buff them just as if they were to have a polished finish. Then scratch brush the pieces with a fine brass wire scratch brush, using as a lubricant a little moistened pumice. The water should be softened with a little soda. Scratch brush the pieces evenly all over, then rinse in cold water and pass through a cyanide dip. Next dip into clean hot potash, swill in hot water and dry. The finish should be protected with a coating of brass lacquer.

QUESTION No. 2554.—**Silver and Gold Polishes.**—*Being interested in polishes suitable for silver and gold, I request you to publish a few formulas for making them?* *S. & G.*

ANSWER:—The ingredients used for silver and gold polishes should be ground as fine as possible, otherwise the articles to be polished will be scratched. For this reason the Germans have, up to a few years ago, been able to prepare the best polishes. They devote much attention to reducing all the ingredients to the finest powder possible. Below will be found several very good polishes. If carefully prepared they can be recommended and reliable: (1) Putz Pomade: Mix thoroughly 4½ parts vaseline with a few drops of essence of mirbane; add to this by stirring 7½ parts elutriated chalk, 1½ parts burnt heartshorn and 1½ parts pulverized cuttlefish bone. The mixture should be of the consistency of butter. (2) Sodium hyposulphite has been recommended. Use with water. (3) A polishing powder, to be moistened with water when ready to use, consists of finest whitening, 15 parts; soda, 1½ parts; citric acid, three-eighths parts. Reduce to a fine powder. (4) English silver soap: Dissolve 10 parts fine castile soap in 10 parts hot water. Remove from the fire and stir in 30 parts fine whitening. (5) Prepared chalk, two ounces; water of ammonia, two ounces; add water enough to make eight ounces. This can be kept in a well-stopped bottle. Gold polish: Most gold articles, especially jewelry, should not be polished with any wet substance. When the gold must be washed, and if the articles are small, use alcohol. The best polish is rouge. Brush and dry with a bristle brush.

QUESTION No. 2555.—**Casting Gold Ornaments.**—*How must I proceed to cast some gold ornaments? Is it best to cast in sand or is there some other way of doing this?* *C. G.*

ANSWER:—Gold may be cast into ornaments in sand in the same manner as silver or brass, but if done that way a pattern is required to get the impression in the sand. When gold pieces are cast they always require more or less filing to remove the rough scale, and it is therefore just as profitable to do the castings in a mould cut out in a cuttlefish bone, which is excellent for casting gold. Select a good cuttlefish bone and file it flat on one side; then cut out an opening nearly the shape of the ornament, making a gate at the top to pour in the molten gold. Select another cuttlefish bone and flatten this on one side and fit it against the other, then wire the two securely together. The gold can be melted in a hollowed-out piece of charcoal. Before putting in the gold pieces rub the sides of the charcoal opening with powdered borax, put in the gold pieces and cover well with borax. The blow pipe can be used to melt the gold, and when melted let remain at a molten state a little while or until the top looks easy-flowing, like water, when it is ready for pouring. The gateway or head should be left on the ornament until the other portion is filed into shape, as the gate gives a good hold with the plyers. When making the moulds allowance should be made for the filing off on the cast pieces, as gold will perhaps need more filing off than other cast metal. Should the castings be very rough and unsound, then they can be improved by remelting the gold, applying more heat than was used at the first melting.

QUESTION No. 2556.—**Repairing Hat Pins.**—*How can I best replace the pins on the large hat pins. Customers bring them to me all bent out of shape, and they desire new pins put in. I have tried brass wire, but this is not hard enough and will not stand the usage.* *R. H.*

ANSWER:—The best material for the large hat pins is a thin knitting needle; they are about right length and are very strong. One end must be filed to a point, then smoothed up with emery cloth. First use coarse emery and finish with a finer grade. To solder the other end to the head first tin it over by heating and applying an acid flux and a little tin. The pin can then be soldered to the head, where the old one has been melted out, with a very little flux and tin solder. The knitting needles are polished and need no further treatment.

Dip Silvering.

(From the *Brass World.*)

MUCH dip silvering is done upon small brass copper goods and is a cheap and easy method of silver plating without any electric current. The success of the operation is in the use of the right dip. It is easily made, but many persons do not use the right proportions of materials in making it. The secret of success lies in the use of no free cyanide in the solution. The cyanide used should take up all of the silver nitrate that it will dissolve. An excellent formula and one extensively used is as follows:

Solution A.

Water	1 gallon
Silver nitrate, crystals	¼ oz

Solution B.

Water	1 gallon
Potassium cyanide	1 lb.

Add Solution B to A (pour the potassium cyanide solution into that of the silver nitrate) little by little with stirring. A precipitate is at first formed which then is dissolved. When no more of the precipitate will dissolve, add no more. If any precipitate remains undissolved after vigorous stirring, then add a little more of the cyanide until it just barely dissolves. The object is to use just enough of the cyanide solution to dissolve the silver nitrate and no more. In this manner no free cyanide is present. Use the solution hot at a temperature of about 150 degrees F.

If the dip contains much free cyanide, the silver will come dull and yellow. By using no free cyanide, it will deposit on the work in a perfectly white and bright condition. The secret of bright dip silvering is to have no free cyanide.

Cement for Repairing Celluloid.

DISSOLVE one part of camphor in 40 parts of alcohol and add an equal quantity of shellac. The cement must be applied hot and the celluloid articles kept pressed together till it cools.—*Scientific American.*

The San Diego Gem Co. has just finished cutting at its San Diego, Cal., establishment some of the largest and finest beryls ever produced. The largest pink stone weighs over 26 carats and is valued at about $400. The colors are blue, pink, white and yellow. No green stones have been found as yet on the property of the company.

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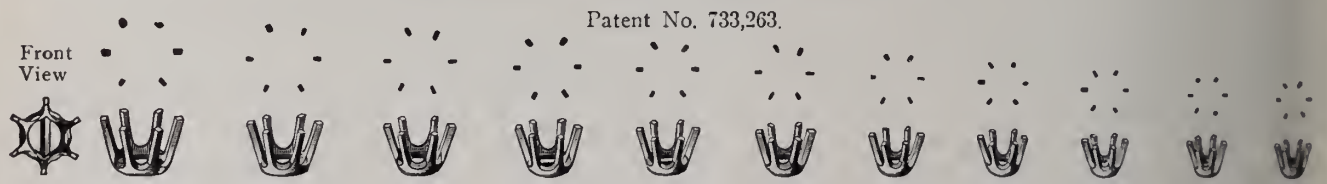
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Many lathes may be found in the market in which the front end of headstock spindle bears only on the 45° angle. They may look well on superficial inspection, but they will run hard if the spindle is closely adjusted, and are quite unreliable for perfect work.

In buying a new lathe be SURE the spindle and bushings are PERFECTLY FITTED. Without this a lathe is dear at any price.

Our lathes are finely finished. The curves are true and the surfaces smooth. All sharp corners are carefully and uniformly rounded; this makes a great difference in the durability of the nickel plate. HEAVILY NICKELED.

In comparing lathes, the size and variety of CHUCKS, as well as the scope and general character of the ATTACHMENTS should be considered.

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ne, including Taper and Screw Chuck, 6 Cement Chucks and Belting $31.00
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A chuck may look nice and shiny, yet be practically worthless. Examine critically the thread on our chucks in comparison with others. We do not use dies for threading our chucks. THEY ARE CUT IN A LATHE. The cone and body of OUR chucks are GROUND to correct FORM and size; the surfaces are STRAIGHT and TRUE; compare them under your eyeglass with the shiny ones. The thread and outer surfaces of a chuck, as well as its form and proportions, are important elements in its continued truth and durability. The holes in our chucks are GROUND to size and truth. We caution you against imitations. The GENUINE are stamped "WHITCOMB."

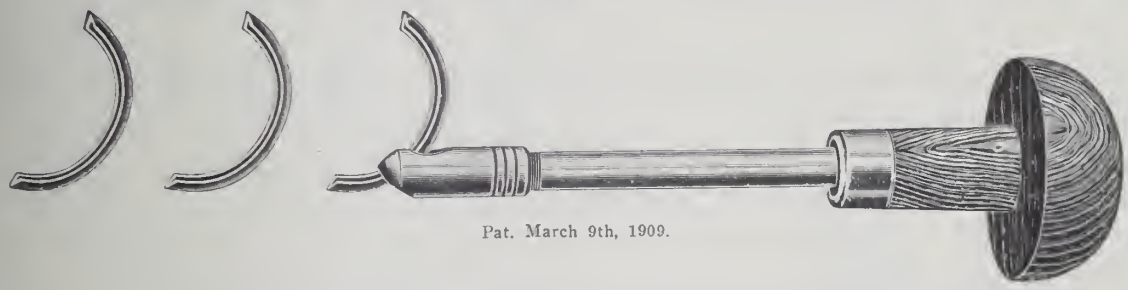
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A NEW DEPARTURE IN ENGRAVING TOOLS

WELLS' UNIVERSAL GRAVER



Pat. March 9th, 1909.

The above cut gives a general idea of the Wells' Universal Engraving Tool. The crescent graver is held by means of a clamping device and can be adjusted quickly and securely. The crescent may be set at any angle to suit the operator, thus enabling him to engrave flat, concave and convex surfaces with perfect ease and a better control than is possible with any other kind of tool.

The length of the graver remains the same throughout the life of the tool; it is in the fullest sense UNIVERSAL owing to its uniformity of length, adjustability of angles and the facility with which it is handled. It is readily adapted to all kinds of work and inasmuch as the engraver has a superior degree of control and feel with this tool he is able to do the work more quickly and accurately than is possible with any other graver.

The tools are so constructed that when sharpening the crescents lay flat on the stone; this assures a sharp cutting angle, and as both ends of the crescent are ready for use the engraver has two angles of different degrees to suit the work he has in hand.

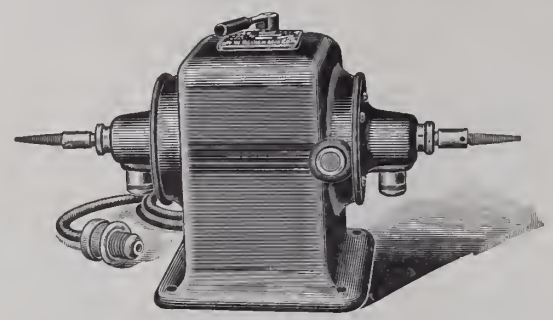
The three styles of crescents are (1) sharp point, (2) narrow flat, (3) wide flat. The tools are guaranteed to be perfect in temper and quality.

PRICES

A—Patent handle with one crescent graver..... $ .75
B—Patent handle with three crescent gravers.... 1.00
C—Three patent handles with three crescent gravers. 2.00
D—Separate crescent gravers each ..... .20

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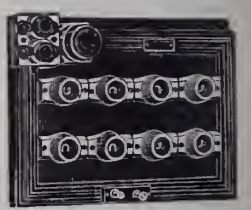


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Facts about the Cold Test of

FULCRUM OIL



A correspondent in the March "Keystone," under the head of "Workshop Notes," writes that all watch oils he had previously used blackened the pivots—that he bought a bottle of Fulcrum Oil, and thought at last he had an end to his "oil troubles."

However, one morning, when it was some degrees below zero, he put this bottle of Fulcrum Oil outside, and it became white and thick and would not run out of the bottle. He asks the "Keystone" if this is a fair test.



HERE IS A LETTER

to a user of Fulcrum Oil who had seen this article:

"In regard to the condition of Fulcrum Oil in cold weather, up to about zero there is no change. Around zero the oil will begin to cloud and will continue to get more cloudy as the temperature decreases. The mention of this fact might seem at first thought to be detrimental, but in reality it is an advantage which has been demonstrated many times.

"A number of the same grade watches were cleaned thoroughly and each oiled with a different brand of the best known watch oils. At six degrees below zero every watch but one had stopped; the one still running was the watch oiled with Fulcrum Oil.

"All watches were carefully examined; in those which had stopped the oil was found to be thick and stringy, like molasses. In the one which cold had failed to stop the oil was found to be white and had formed itself into a grease; this was Fulcrum Oil.



"The fact which we wish to prove and which has been proven in various other ways by many expert watchmakers and watch factories is, that while Fulcrum Oil will cloud and does not have the same appearance below zero as it has above—on account of forming itself into a grease below zero—IT NEVER LOSES ITS LUBRICATING EFFICIENCY, and it has been impossible to find an oil which will stand as low a cold test in actual use as will FULCRUM OIL."



Every watchmaker knows that a machine will run with less resistance in grease than it will in a gummy, stringy oil.

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35c. a bottle *For Sale by all Jobbers* **$3.75 per dozen**

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AN APOLOGY

Every watchmaker and jeweler in the United States and Canada should have received a letter the first part of March stating that a bottle each of Fulcrum Watch and Clock Oil would be mailed them direct from the factory about March 10. All of these samples were mailed as intended on the date specified, but were refused by the post office departments on account of a small irregularity in the package. New mailing tubes had to be procured for the entire lot, which, with the repacking, delayed the shipment about two weeks. Fourteen thousand of these packages were mailed on March 28, and the balance will go forward in a short time now. This explains the unavoidable delay.

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THE HOROLOGICAL REVIEW,
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11 John St., Corner Broadway, New York.

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42nd Year. WEDNESDAY, APRIL 13, 1910. Vol. LX., No. 11.



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(See Text on Page 57.)

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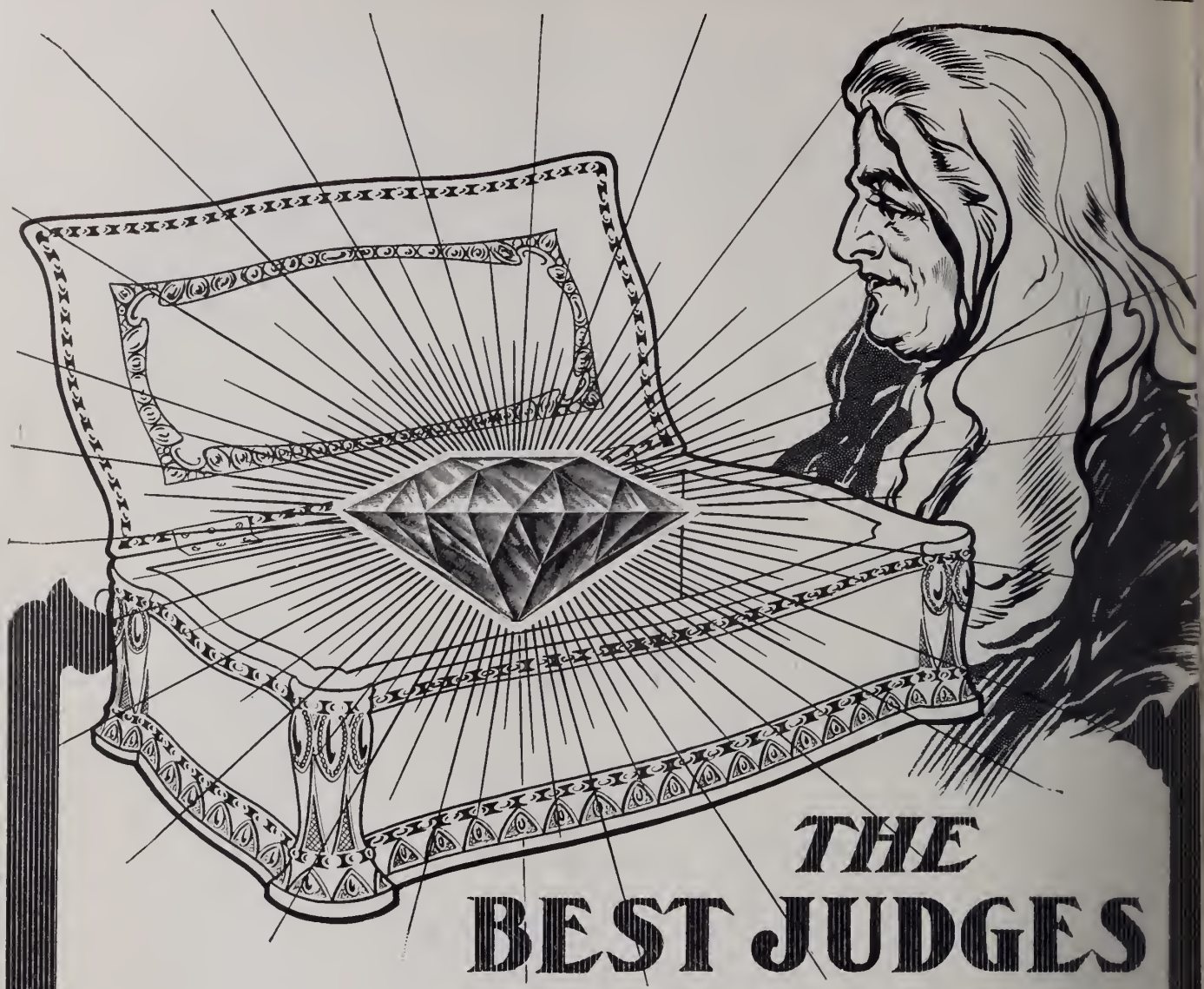
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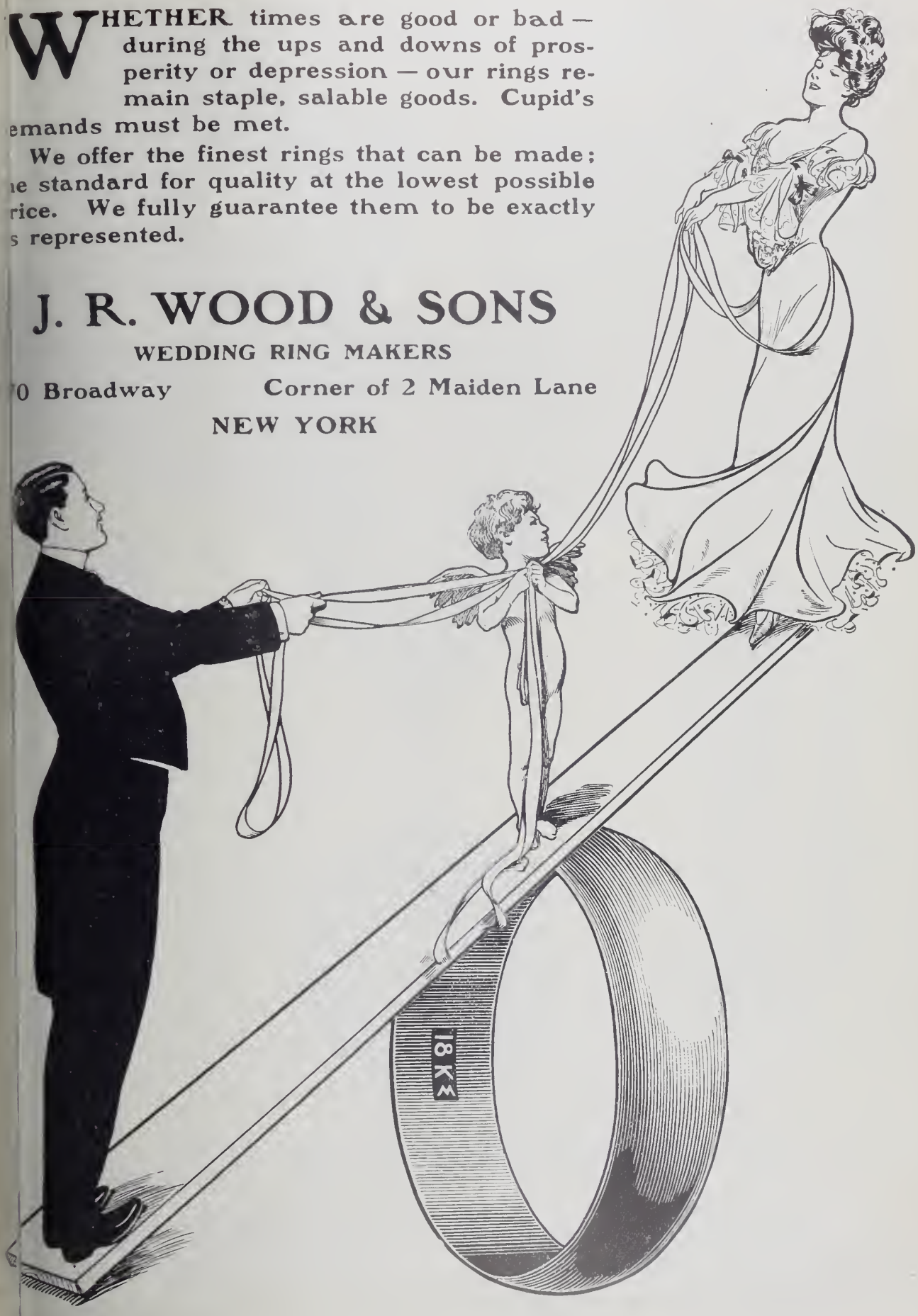
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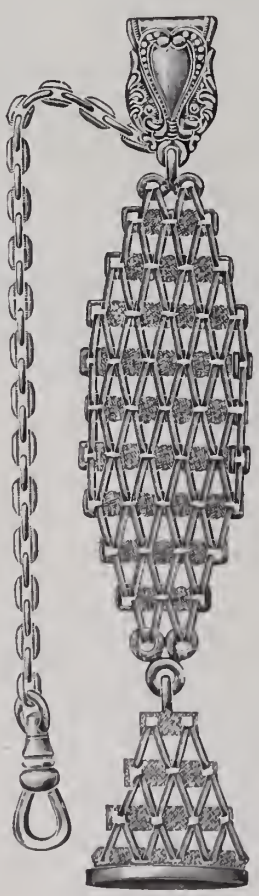
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epairing mesh, hard soldering links, according to size of break and number of links required.	$1.50	to	$5.00
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New balls on bottom of mesh to match, each	$0.35	to	$0.75
Extra for recoloring frame on all hard solder jobs	1.00	"	2.50
Recoloring gold purses, small	1.50	"	2.50
" " medium	2.50	"	4.50
" " large	4.50	"	7.50
New yellow silk or kid lining in chain purses	1.25	"	2.00

An extra charge of 50 cts. is made for removing and refitting the silk or kid lining on hard solder and recoloring jobs.

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new joint on side of frame	.50	"	.75
new joints on sides of frame	.75	"	1.25
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new ball snaps on frame	.75	"	1.25
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Regilding frame only	$0.75	to	$2.00
Gilding purses, small	1.00	"	2.00
" " medium size	2.00	"	3.00
" " large	3.50	"	6.00
Lining purse with silk or kid (white or yellow)	1.25	"	2.00

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And again, if you send your Gold to a refiner who will not give you a valuation without first melting and refining same, you would be compelled to accept his valuation, whether satisfactory or not, as all complaints could be met by the stereotyped reply, "Your Gold is melted and you received all it was worth."

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If you send your old Gold, Silver, filled and plated and platinum to us, we will value same immediately and send you a check, draft or money, as preferred.

If our offer should not prove satisfactory (which is a very rare occurrence), we will *return the shipment* in exactly the same condition as received and pay all charges.

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"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

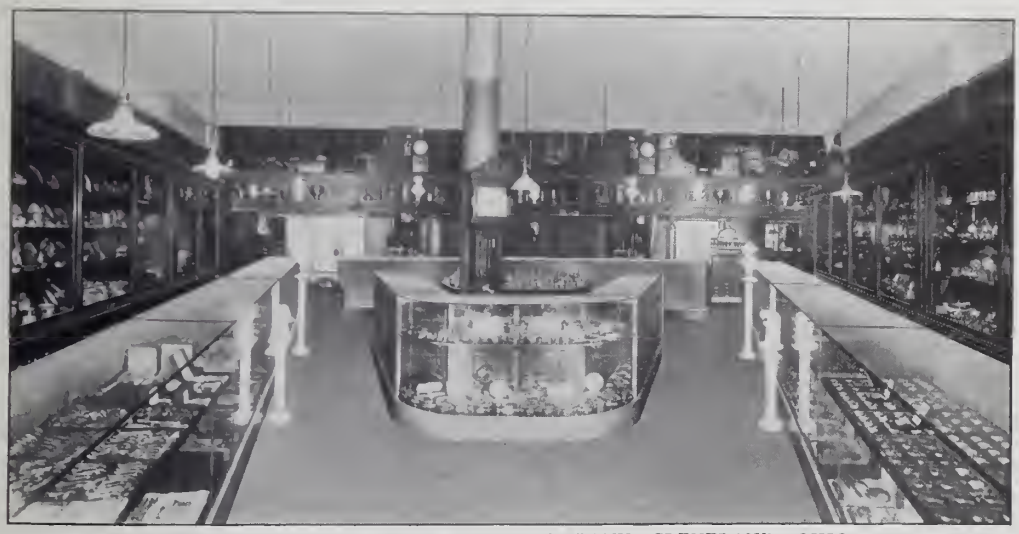
CANTON, OHIO.

POINTER NO. 129

This Firm Has Used The Arnstine Catalog System With Remarkable Success

THEY SAY SO—READ THEIR LETTER





STORE OF THE LEWIS JEWELRY COMPANY, CLEVELAND, OHIO.

THE ARNSTINE BROS. CO., Cleveland, Ohio:

CLEVELAND, O., Jan. 5, 1910.

Gentlemen—Replying to your inquiry of the 1st inst., regarding the 5,000 Catalogs and 15,000 Circulars, we have the pleasure of saying that we are well satisfied with results.

Our December business was unusually good, showing from 15 per cent. to 25 per cent. increase over December, 1908, which we attribute to this mode of advertising, and believe we will get from five to ten thousand dollars additional business in the near future. From the effect produced by the use of your Catalogs and Circulars, we feel we can safely calculate on this, judging from our experience from the year previous, which was the first time we sent out the Catalogs.

The greater portion of them we mailed to people in the city; they brought people to the store not only to look at the goods, but to buy, and through them we have made many hundreds of customers.

The goods you illustrate are quick sellers, excellent quality and well selected—far better than even an experienced buyer could get together in the same number of pieces, and your prices on them are satisfactory.

Your Catalogs will keep in the front rank any store using them. They establish a nice impression and give the store a high standing and prestige obtainable by no other method of advertising.

We are so well satisfied that we will buy your goods and Catalog for next Fall.

Wishing you continued success, we remain,

Yours truly,

THE LEWIS JEWELRY CO., R. P. DORMAN, Sec'y.

We make Catalogs only for Legitimate Jewelers and as a rule sell but one in a city

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

N. B.—Write us to-day for particulars


The Crowning Glory of an O&B Ring
OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE
NEW YORK
103 STATE ST
CHICAGO

RESENT SLEDGE HAMMER METHODS

BLACKSMITHS should have a monopoly of the Sledge Hammer; it is out of place in the jewelry trade.

The hammer is a good instrument for driving a spike, but a poor one for driving a Man. In fact men—real MEN—refuse to be driven at all. They *resent coercion.*

This Company approaches the trade in a totally different attitude. In selling

Wadsworth Watch Cases

the appeal is made simply to the Good Judgment, the Natural Requirements and the Best Interests of dealers. In a word, the Keynote is MERIT. And it is the trade's appreciation of this that spells Success!

Such being the case, the business enjoys a HEALTHY growth, an HONORABLE growth and a STEADY growth—without the Sledge Hammer.

"Winning on Merit Alone"

THE WADSWORTH WATCH CASE CO.

NEW YORK
17 Malden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really **AHEAD OF THE TIMES** have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.
Always in Red

RIGHT OR WRONG

¶ At our coming EIGHTH ANNUAL EXHIBITION, to be held in our new offices from *August 29th to September 3rd, inclusive*, the Seasons' new models in Ladies' Jeweled Rings, unlike the average shop making Diamond Rings by the dozens of the same design, we suffer no handicap. No Manufacturer sends us his conceptions—right or wrong—of the Seasons' new modes. Every Ring that is sold by us is a creation of our own designers and workmen—an exclusive product from the hands of the trained and talented craftsmen.

¶ "Our Mr. Josh. W. Mayer, who is now abroad, is purchasing liberally all sorts of precious stones."

POWERS AND MAYER

8-14 West 38th Street (Murray Hill Building), Adjoining Fifth Avenue
NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Sarbhati Straat 32

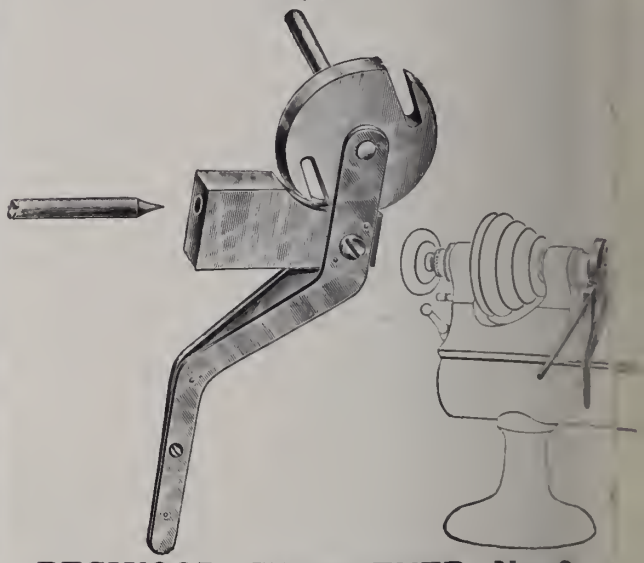
CABLE ADDRESS "ON TOP," LONDON

ECHARCO IMPROVED WATCH GLASS CABINET, No. 85



The NEW FEATURES of this Cabinet are the SKELETON DRAWERS, making an accumulation of dust and chips impossible, and the very easily read LABELS of white celluloid on the drawer fronts. The Cabinet has nine drawers, giving 1,632 spaces. It is 29½" high, 24" wide and 13" deep. The construction of drawers, arrangement of partitions to economize space and weight, and the novel method of showing contents on the drawer pulls are all novel and practical ideas and very well carried out. The Cabinet is made of oak and finely finished, and is the lightest and strongest case on the market. Spaces are provided for the small sizes of Lentilles and Genevas, and for Antiques, which no other Cabinet provides for, making it the most complete and convenient Cabinet ever offered to the trade.

Price, $16.00



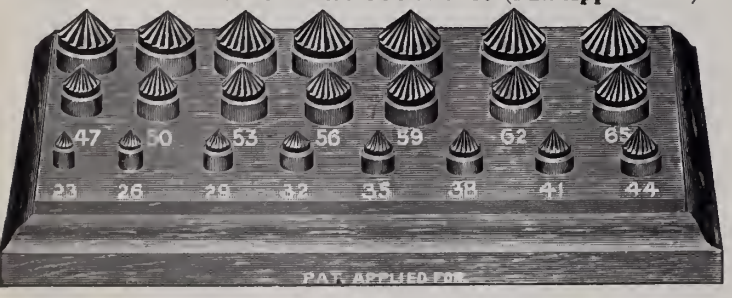
PEGWOOD SHARPENER, No. 3

A new attachment, designed for use on a watchmaker's lathe, which sharpens pegwood to a hair point without breaking, and at the same time gives the point the proper concave shape. The tool is held in the lathe by an arbor fitting into a regular wire chuck as shown in the illustration, being steadied by the rest shown. The stick of pegwood is rotated by hand while the tool is revolved in the lathe, producing a fine, long, flexible point. With this tool the watchmaker can prepare enough pegwood for a day's or a week's work in a few moments, and have every piece uniformly and evenly sharpened.

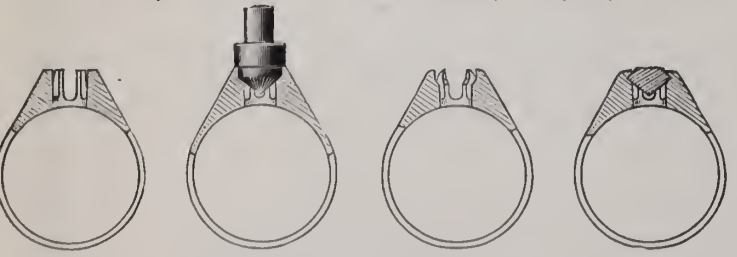
The tool is mechanically perfect, made of the best material is durable and cannot get out of order. For sharpening the cutters the use of a fine Arkansas oil stone slip is necessary. Coarser abrasives should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

OCTOPUS ENGRAVING BLOCK ATTACHMENT No. 85



Pat. May 11, 1909

Illustration is exact size of Attachment

In order to perfect an attachment that would fit any engraving block and, at the same time, *hold everything* that came within the spread of the engraving block jaws, long study was required to design the combination of gripping surfaces that are assembled in such a small space.

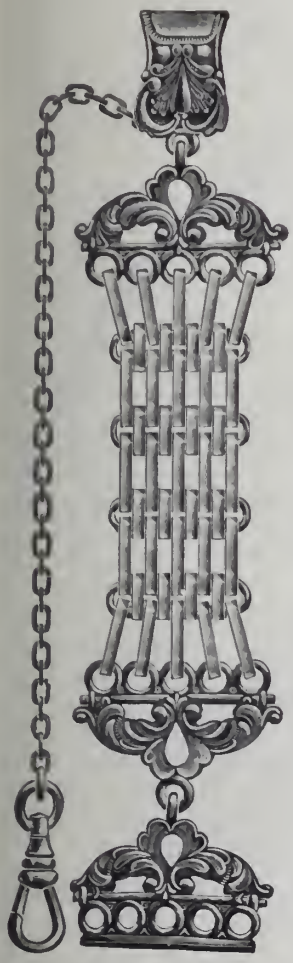
This has long been considered an impossibility, but the Octopus Attachment now stands to disprove this pessimistic assumption. Our claim of pre-eminence for the Octopus Attachment lies in its general construction and simplicity of operation. Its predominating features are *efficiency* and *economy* and *adaptability* to the wants of the engraver, who, for years, has been in need of an attachment that would relieve them of the encumbrance incurred by the use of the numerous pegs and other appliances, and, furthermore, admit the many articles of jewelry and silverware that have previously been found impossible to hold

The four adjustable pegs, as shown in the illustration, are inserted in the peg holes of the engraving block, and the guide rod retains the gripping jaws in perfect alignment to each other while in operation.

A partial list, showing articles that can be clamped and where holds this attachment, is sent with each tool—a thoroughly well made tool and finely nickel plated.

Price each $4.50.

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York**



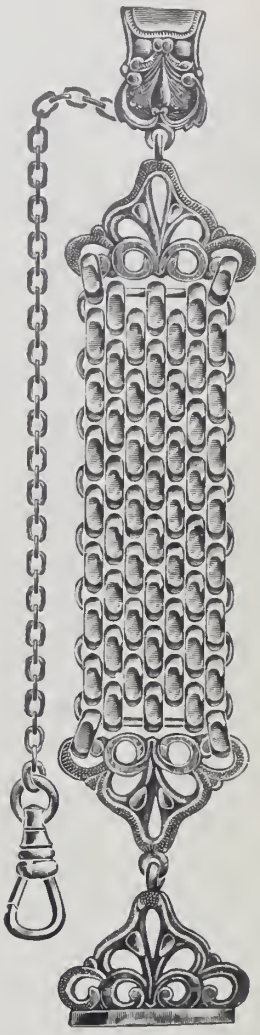
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Aristocratic Young Ladies



will wear aristocratic bracelets—and these can be found at

Fontneau & Cook Co.'s



7970



HIGH GRADE GOLD CHAIN FILLED
TRADE WARRANTED MARK
F & C

FONTNEAU & COOK CO.

NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO, ILL.
1203 Heyworth Bldg

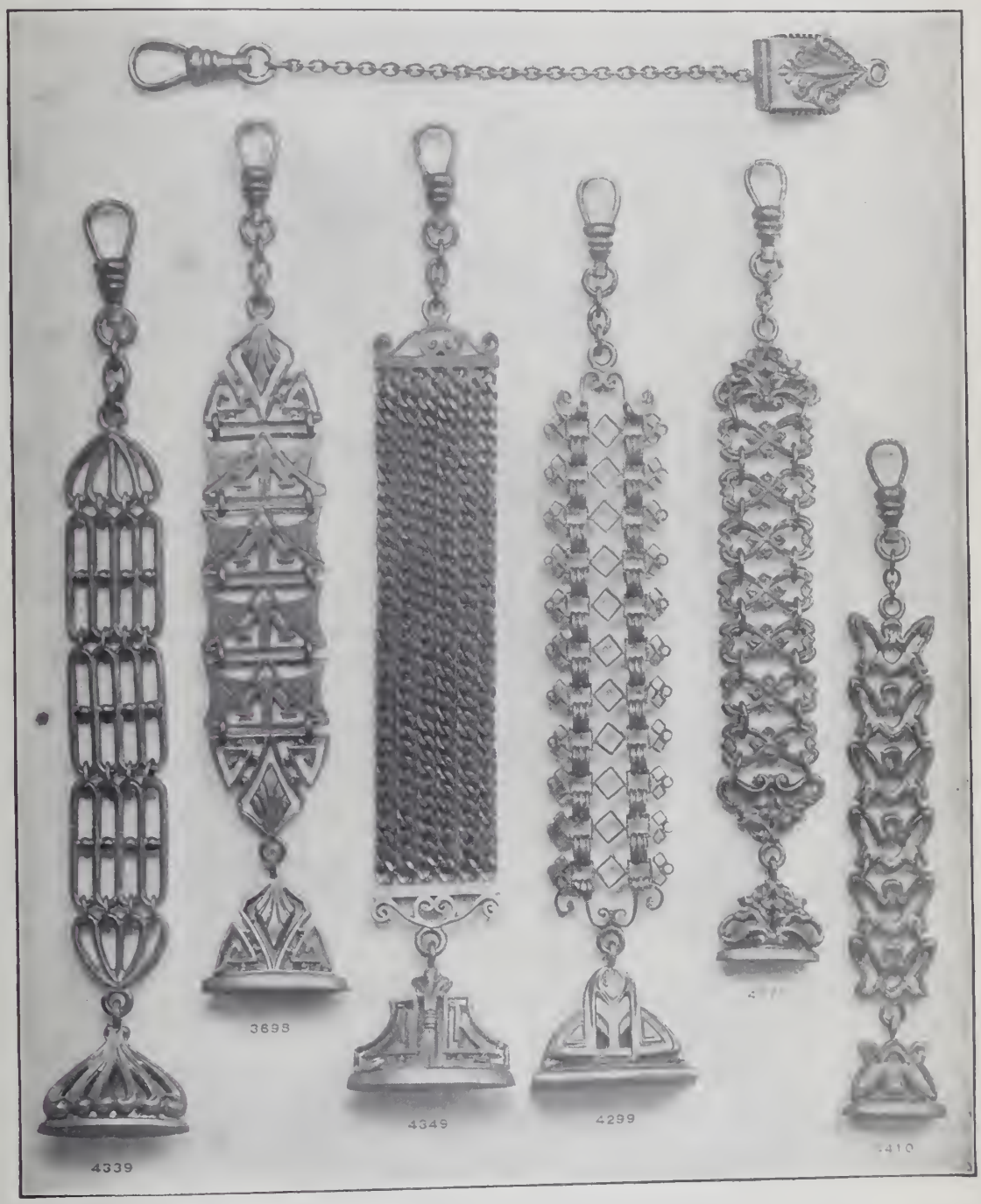
Metal Fobs for Summer Wear
Bassett's 10 Karat Line

¶ There is a pronounced and growing warm-weather demand for metal fobs of good quality, attractive design and proper workmanship.

¶ Bassett 10K and gold-filled fobs satisfactorily meet all the above requirements. They are painstakingly made, are positively right in quality and price and are **live sellers.**

¶ Especially is that true of the new new patterns here shown.

¶ Write for more information about our line.



The Bassett Jewelry Co.

Manufacturers of Fine Gold Jewelry and Plated Chains

Aborn and Mason Sts., Providence, R. I.

New York Office, 37 Maiden Lane Minneapolis Office, 1116 Lumber Exchange

Chicago Office, 510 Columbus Bldg.

Simmons Specialization

IS RESPONSIBLE FOR

SIMMONS SUPERIORITY

IN

GOLD FILLED CHAINS

Since the seventies of the past century we have made chains. Day after day and year after year we have specialized in this one branch of the jewelry industry.

With basic stock made under our own supervision—with a plant that is complete in every particular—and with a corps of skilled workmen that time alone can gather, it follows logically that we are in position to produce the best in chains.

And that we do. Simmons Superiority is recognized by the trade at large. Simmons Chains are conceded to be the best gold-filled chains on the market; they are known sellers and they are sanely guaranteed.

Consequently they deserve a place in all stores where high-grade gold-filled goods are handled.

R. F. SIMMONS COMPANY

MAIN OFFICE AND WORKS :: ATTLEBORO, MASS.

NEW YORK OFFICE: 9-13 Maiden Lane

CHICAGO SALESROOMS: Heyworth Building

GET FACE TO FACE

WITH THESE

Pairpoint Ideas in Crystal Cut Glass

SILVER PLATE



BRASS GOODS

THE PAIRPOINT CORPORATION

NEW BEDFORD, MASS.

Photograph Book of Our Complete Line sent to the Trade on application

BRANCHES { NEW YORK - 38 Murray Street
MONTREAL - 485 St. Catherine Street west
SAN FRANCISCO - 717 Market Street



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. We must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

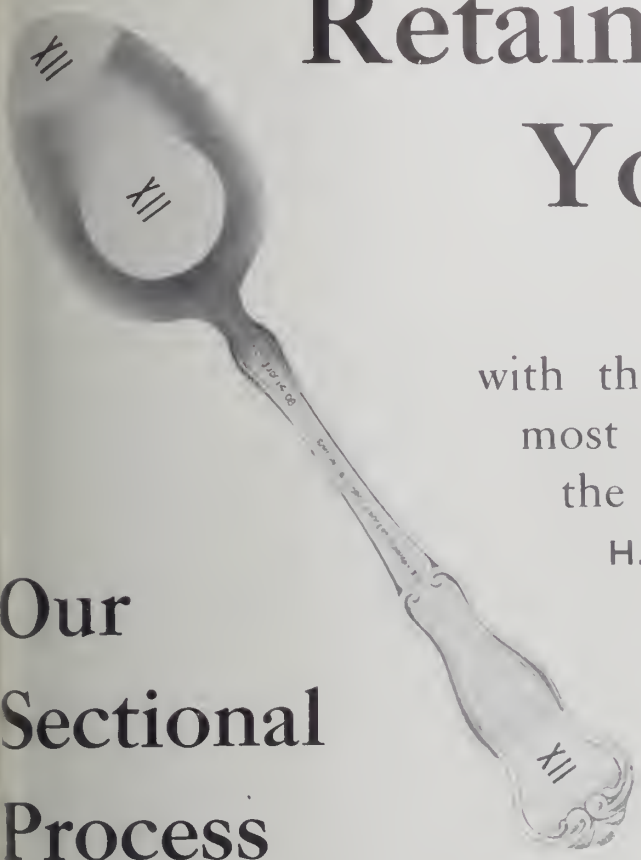
WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

Retain and Increase Your Trade



with the easiest selling, best wearing and most beautiful silver plated flatware on the market—the SIMEON L. & GEORGE H. ROGERS COMPANY XII.

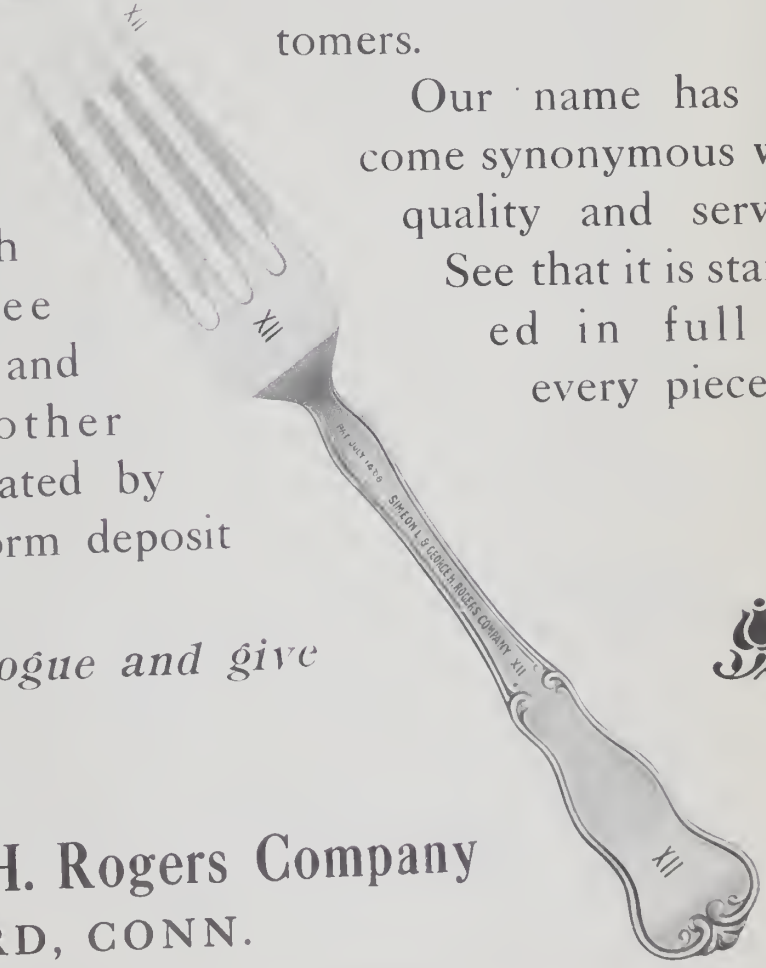
Goods bearing this trade-mark are guaranteed to carry 50 per cent. more silver than standard plate, which means a durability that makes satisfied customers.

Our name has become synonymous with quality and service. See that it is stamped in full on every piece.

Our Sectional Process

reinforces the parts most exposed to wear with a triple deposit of silver, which enables us to guarantee that our regular spoons and forks will outlast all other brands of silverware plated by the old method of a uniform deposit of silver.

Write for our catalogue and give us a trial order.



Simeon L. & George H. Rogers Company
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

Prices That Mean More Profit For You.

Our new policy of selling you direct by mail eliminates the heavy expense incidental to the old method of selling through salesmen. It permits us to mark our entire line at prices based on the manufacturing cost alone. You can buy from 15% to 20% below former prices. We show here

Convincing Examples of Value.

These prices are representative of the actual difference in cost to you, between our new prices and the old listing.

No.	DESCRIPTION	Old Price	New Price
3094	Compote Sterling, good weight, 11 in. diam., 5¾ in. high	$30.00	$25.50
3011	Twinbottle, Sterling top, 5½ in. high	2.75	2.25
3228	Sandwich Tray, Sterling applied border, 11 in. diam.	20.00	16.50
53	Lemon dish deposit ware, 6 in. diam.	1.38	1.00
102	Sherbet glass deposit ware, Grecian design, very popular	$12 doz.	$10 doz.
200	Plateau deposit ware, 4 in. diam.	1.25	1.00

The Quality Is Unchanged

by these price revisions. We maintain the high excellence of Woodside Silverware. Individuality of our design and its development by skilled artisans is shown in every piece.

Our Spring Catalogue is the most valuable business book you can receive. Get your name on our mailing list. Write for it to-day and

CHOOSE MORE GOODS FOR THE SAME THE SAME GOODS FOR LESS **MONEY**

Woodside Sterling Company

170 Broadway NEW YORK



A Beautiful Pattern and a Decided Success.

A page from our Laurel Catalogue

Illustrations Three-Fourths Actual Size

No. 76 Sugar Spoon No. 44 Coffee Spoon No. 46 Cream Ladle No. 36 Bouillon Spoon

FRANK W. SMITH COMPANY, Gardner, Mass.

Manufacturers of Sterling Silverware



Greatest Variety

No other makers can equal the International Silver Co. in the variety of patterns. The quality of our goods is recognized by the trade, and when to quality is added this remarkable variety in

Sterling Silver
Silver Plate
Silver Inlaid
Silver Deposit
and
Cut Glass

there can be no question as to the supremacy of these lines.

The great variety is the result of the number of producing plants.

No dealer should neglect the opportunity to inspect our ware. We have the greatest display of its kind in the world, surpassing that shown at many Expositions.

International Silver Company

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
WILCOX & EVERTSEN
THE MERIDEN SILVER PLATE CO
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

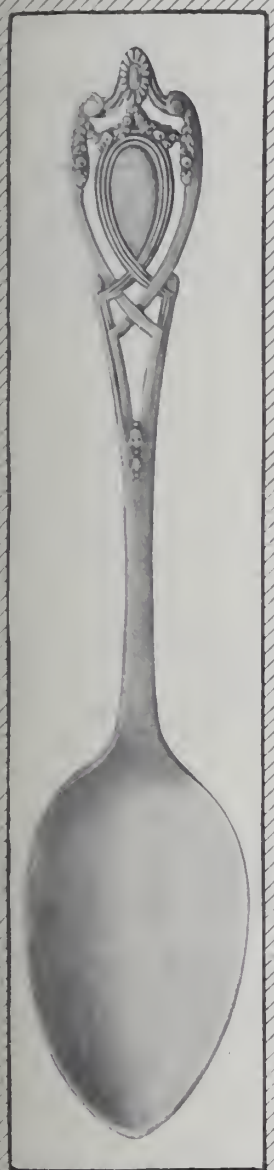
GENERAL OFFICE: MERIDEN, CONN.

A CLEW

to the BEST of

STERLING SILVER

TABLEWARE



MONTICELLO

R & C Co.

TRADE MARK STERLING

ROGERS, LUNT & BOWLEN CO.

Greenfield, - - - Mass.



The Memory of the Quality Lasts Long After the Price is Forgotten

Quality has been our watchword for 37 years, and we have found it to be the keynote of our success. The growth of our business indicates the appreciation of our customers. If you would have only the best, look for the F. & B. trade-mark on

ROLLED GOLD PLATED

Lockets
Charms
Neck Chains
Vanity Chains
Lorgnette Chains
Crosses
Pendants
Scarf Pins
Hat Pins
Brooch Pins
Veil Pins
Collar Pins
Bracelets
Link Buttons

STERLING SILVER

Toilet and Manicure Goods
Vanity Trinkets
Vases
Picture Frames
Jewel Cases
Novelties

Theodore W. Foster & Bro. Co.
Manufacturing Jewelers and Silversmiths
100 Richmond Street, Providence, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston, Ontario

If Interested in Silver Novelties, Write to us for any or all of the following Circulars

FINGER RING CHATELAINES AND NOVELTIES, NAPKIN RINGS, LINK BUTTONS, TIE CLIPS, ETC., CIGARETTE CASES, MATCH BOXES, POCKET KNIVES, TOILETWARE, PURSES, CARD CASES, ETC., EYEGLASS CASES AND LORGNONS, FANCY PIECES IN FLATWARE :: :: :: ::

We make a large line of the above goods, at reasonable prices.

R. BLACKINTON & CO.,

Silversmiths and Jewelers

North Attleboro, Mass. TRADE ~~+B~~ MARK

New York Salesrooms:
15-17-19 Maiden Lane



The
Sternau Teakettle Set

Every housewife that enters your store would admire this Teakettle Set. She would appreciate its usefulness—would remember the many occasions when she has needed just such a set with which to prepare a quick "tea" for her family or friends.

Then when you pointed out to her its many features of superiority, showed her that the set lacks nothing, and that it is of matchless **Sternauware,** she will in all probability make the purchase. Made in Silver-plate, Nickel-plate or copper.

Send for Green Covered Book illustrating many articles suitable for the jewelry trade.

S. STERNAU & CO.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post Office

MAKERS OF
STERNAUWARE
COMPRISING

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

THE HIGH POINT OF EXCELLENCE

Shown in **"ROCKFORD QUALITY"** Silverware is the result of 35 years of experience in making the BEST.

Dainty and Artistic Designs



Heaviest Plate and Perfect Finish

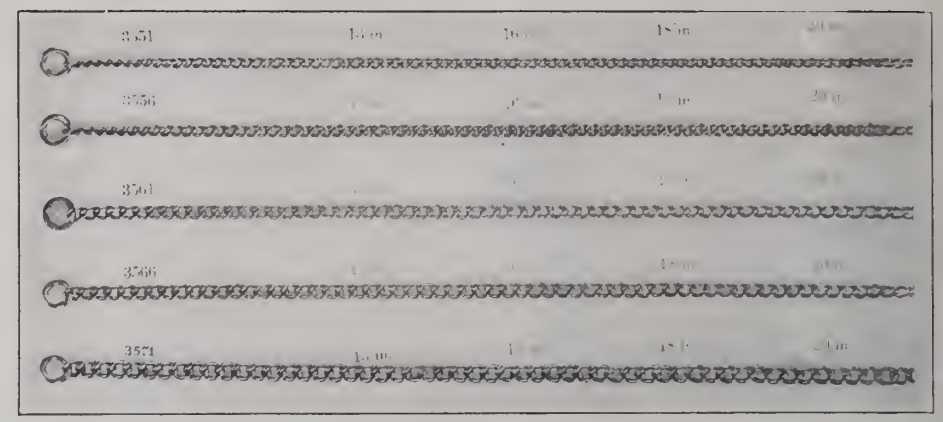
have made the Rockford Line what it is to-day.

Sold to the Retail Jewelers exclusively. *"Stand by those who stand by you."*

ROCKFORD SILVER PLATE CO. ROCKFORD, ILL.

AN ECONOMICAL PROCESS MEANS LOWER PRICE

Quality that Courts Comparison



Quotations that Defy Competition

A REVOLUTION in chain making has been achieved by the *radical improvement in manufacture* perfected and operated at this factory. All other methods are now obsolete in comparison. Goods thus made are known as NEW PROCESS CHAINS. All rolled plate. Each link separate and perfect (no figure-8 links). Remarkable for *mobility and elasticity.* Will not kink. Excellent as these chains are, their prices are surprisingly moderate. At your Jobber's. Look for trade-mark on tissue.

THE H. F. BARROWS COMPANY

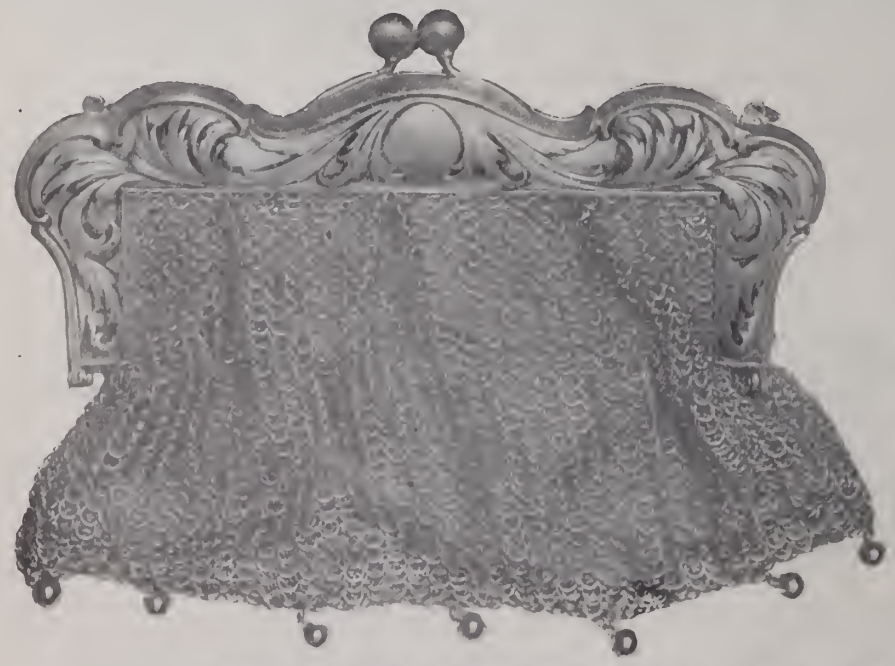
NEW YORK OFFICE
15-17-19 Maiden Lane

TRADE H.F.B. MARK

FACTORY AND HEAD OFFICE
North Attleboro, Massachusetts

MESH BAGS

We claim you can get better value in our line than any other line you can handle



EACH RING IS WELL JOINTED

Our bags are well made, and the greatest care is taken in the plating and finishing. They are lined with the best white kid, and our prices are the lowest.

We guarantee our Mesh all Hand Made.

HAT PINS, SASH PINS, COIN PURSES AND CHATELAINES IN GERMAN SILVER

MESH BAGS AND MESH PURSES IN GERMAN SILVER, Sizes, 2 Inches to 7 inches, from $9.00 to $60.00 per dozen

Trade NBC Mark.

N. BARSTOW COMPANY

7 Beverly Street :: :: **PROVIDENCE, R. I.**

C. A. MARSH & CO.

MAKERS of EVERYTHING in CHAINS and BRACELETS
HIGH-GRADE, SEAMLESS FILLED STOCK ONLY

Honest values all the time have made our reputation unquestioned and our line one of quality

GOLD FILLED
C.A.M.&Co.
Trade-Mark Registered

C. A. MARSH & CO.

Office and Factory
ATTLEBORO, MASS.

Western Representative
MR. C. C. OFFERMAN







CHAS. M. ROBBINS CO.

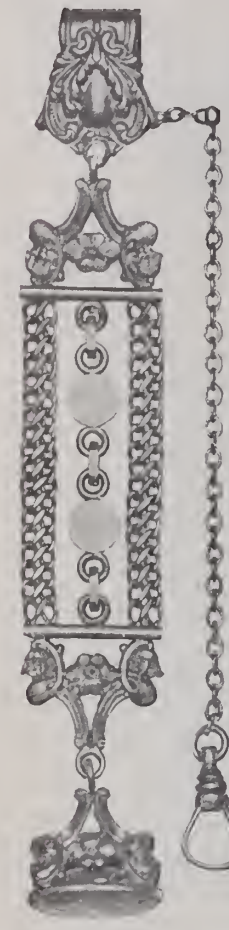
Manufacturing Jewelers and Enamelers

ATTLEBORO, MASS.

NEW YORK OFFICE:
Silversmiths' Building, 15, 17, 19 Maiden Lane

CHICAGO OFFICE: 103 State Street

The MARATHON Line


G365


M 40
A. C. CO.


M 15
A. C. CO.

New, Snappy
Original and Staple

Bracelets, Fobs, Lockets
Chains and Pendants

Sold to the Wholesale Trade Only

Attleboro Chain Co

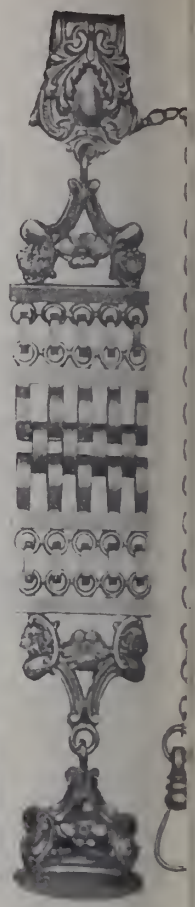
Main Office and Factory: Attleboro, Mass.

New York Office
11 Maiden Lane

MARATHON


M 52
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Classy Appearance

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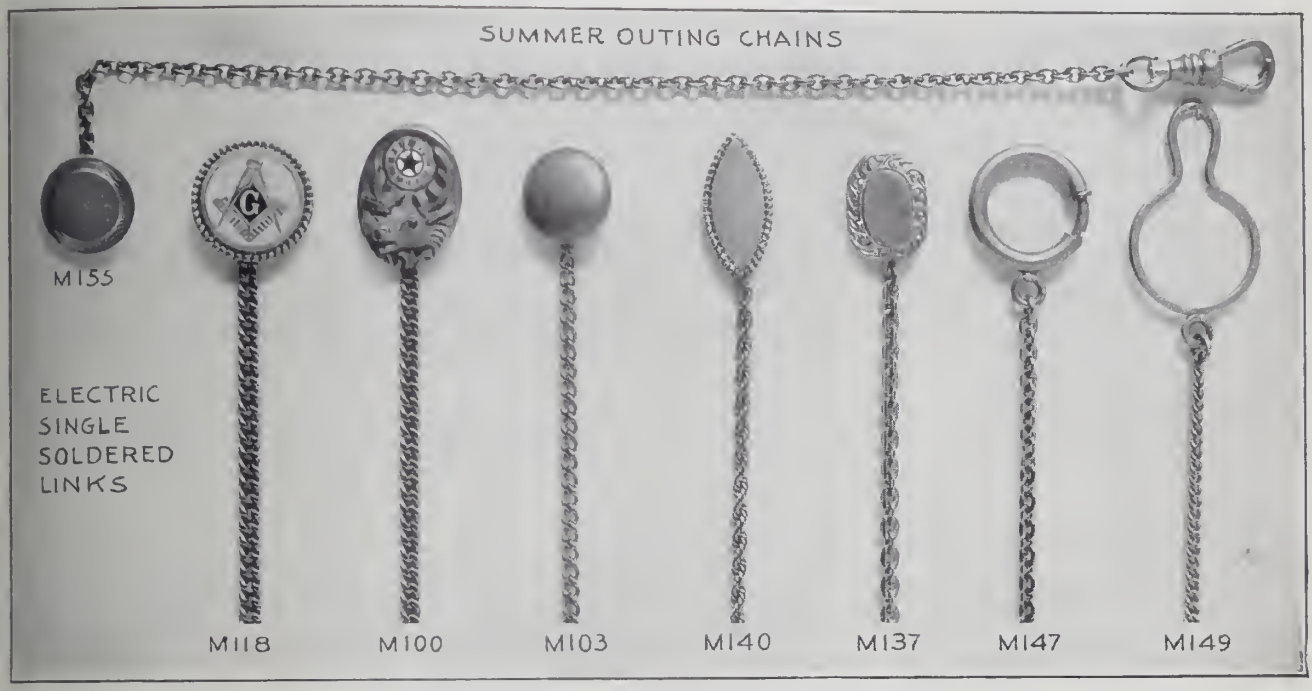
BATES & BACON, Attleboro, Mass.

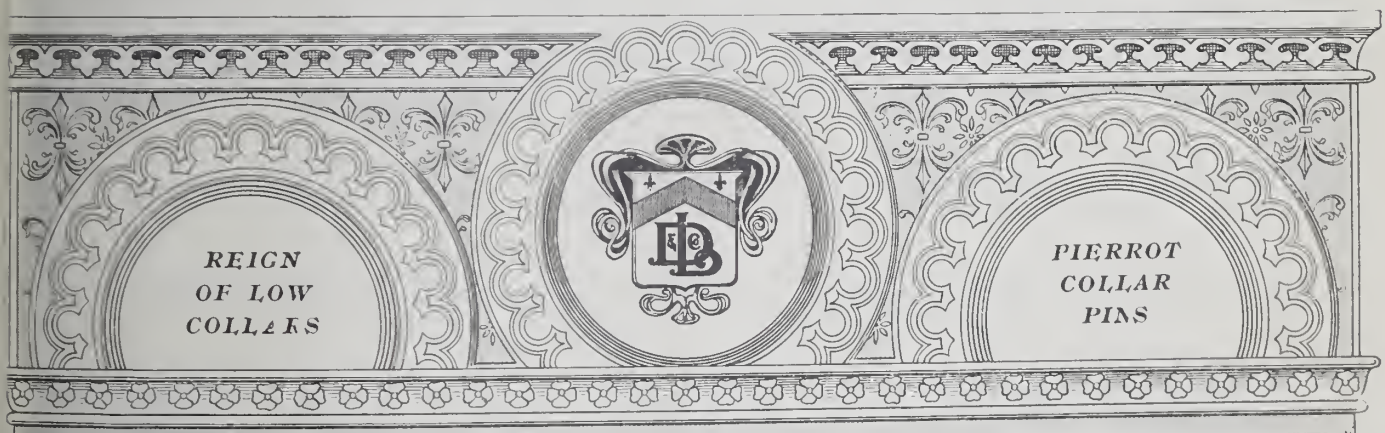
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THE MODISTES of Paris announce the continuance of Low Collars—requiring appropriate Pins. To collars of this nature various names are being given, such as "Marceline," "Pierrot," or "Columbine" Collars; but in principle they are the same as the familiar Dutch Collar. This house is headquarters for the correct and artistic Pins in innumerable designs. French Grey with Coral, Amethyst, Sapphire, etc. The same stones also are set in Gilt mountings. Oriental Effects charm by their novelty and characteristic beauty. All add to Summer comfort the touch of grace and finish.

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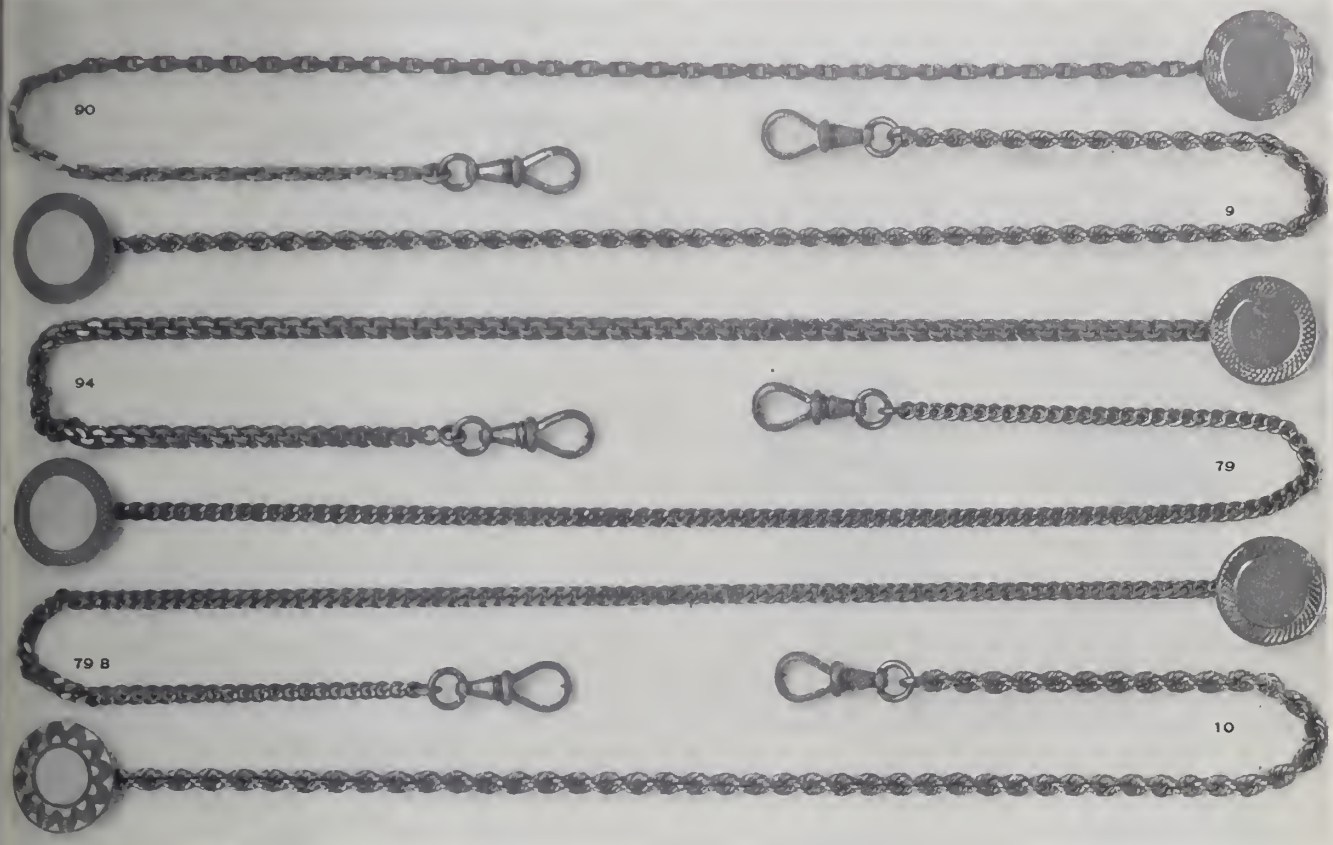
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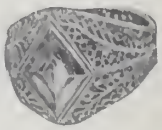
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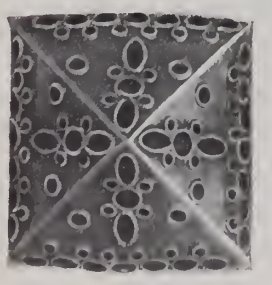
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Crane made in Sterling Silver also in Copper

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WE HAVE A VARIETY OF STYLES FROM WHICH TO MAKE A SELECTION

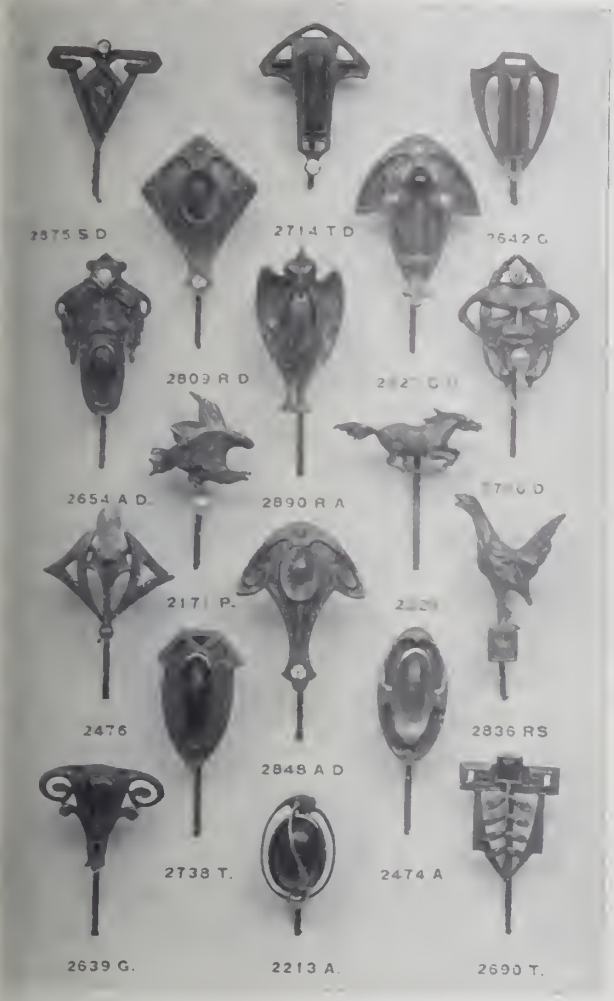
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NEW AND EXCLUSIVE DESIGNS THAT APPEAL TO THE MAN OF GOOD TASTE. THE QUALITY IS GUARANTEED BY THE FACT THAT THEY ARE—

KREMENTZ SCARF PINS

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THE BEST IT IS POSSIBLE TO MANUFACTURE

¶ There's not a single commonplace scarf pin in the Krementz line, which is full of good sellers and merits the consideration of the trade.

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WE OFFER FOR A LIMITED TIME ONLY A

SPECIAL DISCOUNT OF 33 1/3 %

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WHITE STONE SPIKE

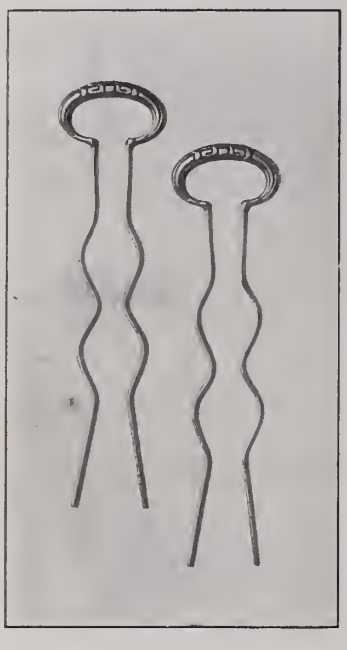
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Fobs and Seals
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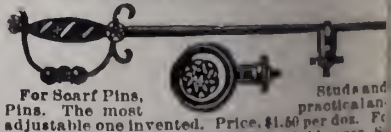
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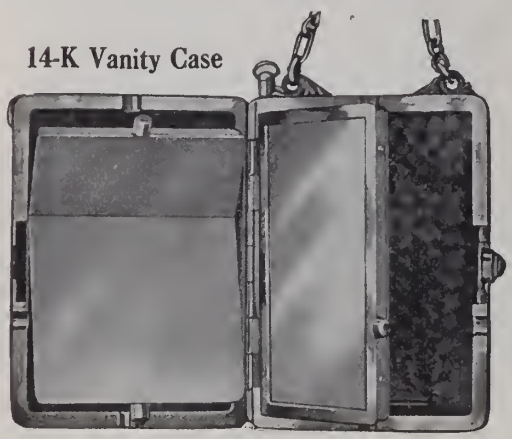
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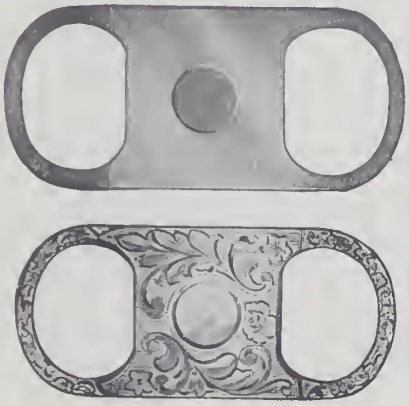
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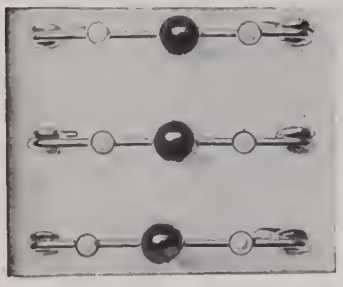
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ARE LEADERS FOR UP-TO-DATE JEWELERS



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The sets are absolutely guaranteed, are copies of the highest grade pins and are made in Jade and Lapis centers. Write for samples which will be sent subject to your approval.

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OF ALL DESCRIPTIONS

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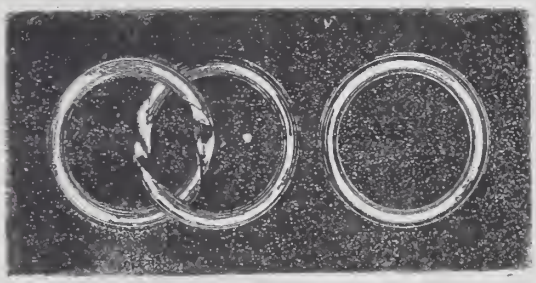


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PEARL COLLARS, every width, every quality in stock or mounted to order.

SINGLE NECKS in all sizes and qualities.

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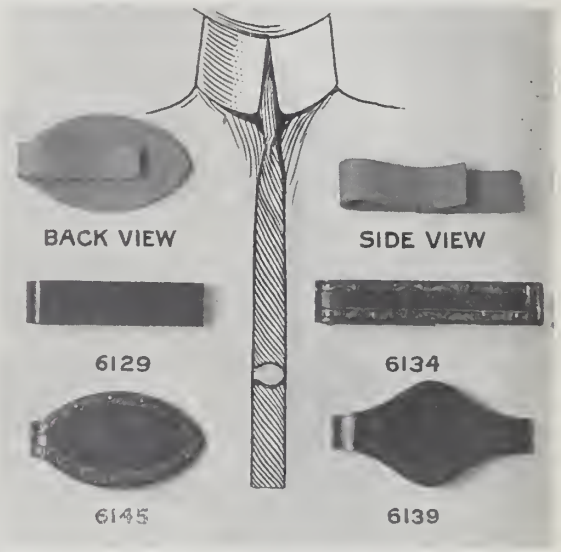
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456/3

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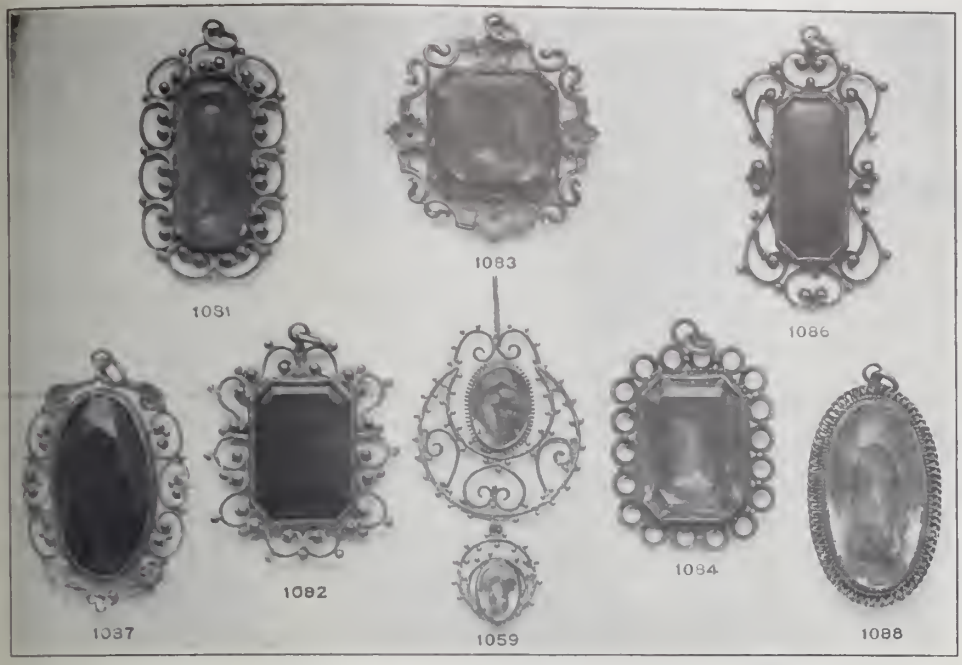
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18 74
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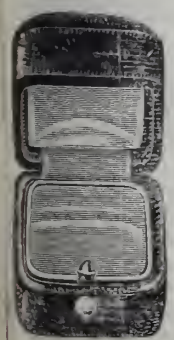
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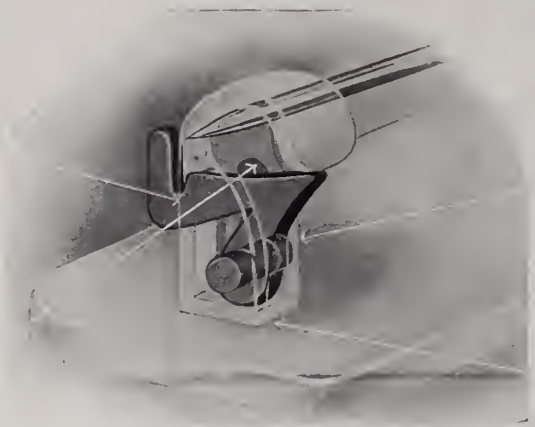
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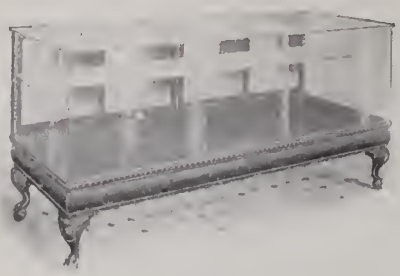
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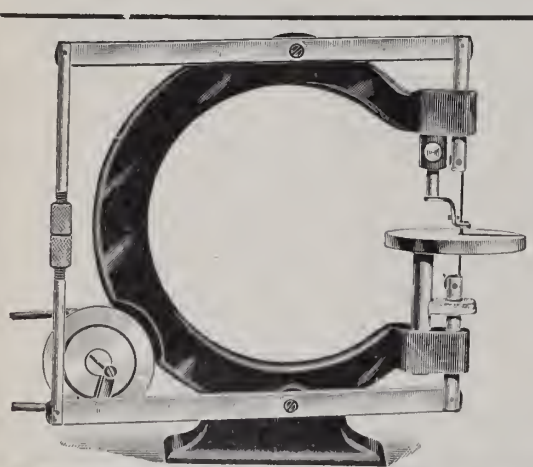
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For making all sizes and kinds of monograms, belt pins, buckles and fobs; for cutting away superfluous solder, and for watchmakers in sawing plate or wire, where often a file is used.

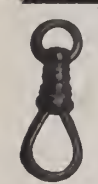
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Run by $\frac{1}{8}$ twist belt connected with any small foot or motive power, requiring no more power than an ordinary watchmaker's lathe.

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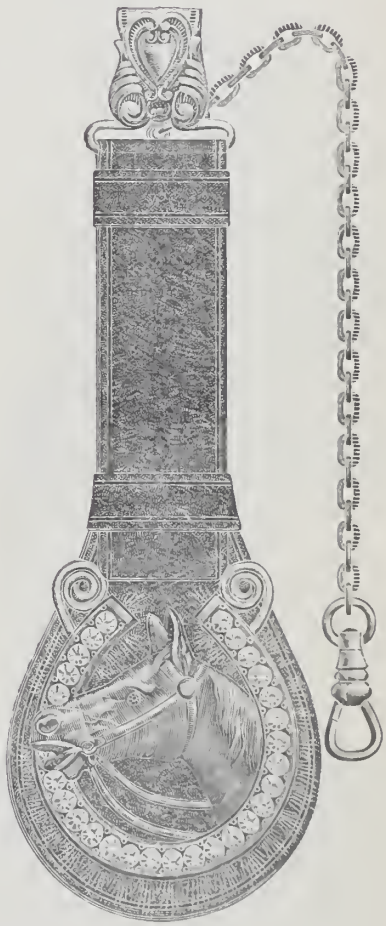
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LX. WEDNESDAY, APRIL 13, 1910. No. 11.

Beautiful Silver Service Presented to the United States Battleship "South Carolina."

THE beautiful silver service made for the United States battleship *South Carolina*, was to be formally presented, yesterday afternoon, as THE JEWELERS' CIRCULAR-WEEKLY went to press, at the Academy of Music in Charleston. The Daughters of the Revolution were to present to the ship



ONE OF THE ENTREE PLATES.

at the same time a large State flag. Governor Ansel, of that State, was scheduled to make the presentation speech, and Capt. Augustus Fechtler the speech of acceptance for the battleship.

This silver service, which is illustrated in this issue in detail, is a fine example of the silversmith's art and is the work of the Gorham Co., New York and Providence, which has made so many other services for boats of the navy. The large illustration of the salient piece is to be found on the front cover page, while an idea of the other pieces may be had from the group on this page, together with the other illustrations.

In designing the service the artist has chosen for his theme the severe and pure style of the 18th century, avoiding the earlier and more elaborate fashions. This style, the basis in France of the Louis XVI., and in England of the Georgian, parent of our own Colonial, permits of the plain monumental treatment, making its effect by purity of line and form rather than elaborateness of decoration. The severity of the theme has been relieved by a free decorative treatment of the sources of South Carolina's wealth as a State; her flowers, fruits and agricultural products, giving a service massive and dignified in form, enriched by elements characteristic of the State, but properly and artistically subordinated to the practical requirements of the pieces.

This treatment the artist believes to be exceptionally appropriate in view of the fact that it gave the first impulse for the development of our Colonial style, and no more worthy period could be chosen as inspiration for the beautiful design and the most perfect execution as demanded in this service. Throught, classsic simplicity of form, together with elegance and refinement of ornamentation, have been sought, making the service architecturally chaste in treatment. Features denoting the sources of South Carolina's wealth as a State and commemorating epochs in her history, together with portraits of some of her illustrious sons, have been incorporated in the decoration. The State and Navy seals occupy prominent positions, while associated with these throughout the service occur, as decorative features, various products of the State.

The decoration of the various pieces is by repoussé and flat chasing with but little engraving or etching, for the reason that the flat chasing, properly executed, is done for all time, while engraving or etching will in time wear smooth.

The punch bowl has a capacity of seven gallons. It is round, with handles representing two dolphins. The main decoration on the body of the bowl is magnolia. On the front appears a flat chasing of the bat-



THE TABLE CENTER.

tleship *South Carolina*, in commission, together with portrait medallions of Governor Rutledge and John C. Calhoun in relief. On the reverse is shown "Jasper Planting the Flag" and medallions of Col. Pierce M. Butler and Gen. Wade Hampton. The American and State flags are shown in enamel.

The plateau on which the bowl sets bears the inscription, "Presented to the Battleship *South Carolina* by the State of South Carolina": on the reverse side appears "Millions for defense, not a cent for tribute"—Pinckney. There are places for 24 cups, which



SOME OF THE SMALLER PIECES OF THE SILVER SERVICE PRESENTED TO THE BATTLESHIP "SOUTH CAROLINA."

FOR THE GROOM—BEST MAN—AND USHERS.



April, May and June are the months of many weddings, and in this season, All Progressive Retail Jewelers should carry a large stock of jewelry suitable for the Groom, his Best Man and Ushers.

The most appropriate—most useful and moderate priced articles you can offer for this purpose are our Mother-of-Pearl Link Buttons, with Larter Automatic Shirt Studs to match, put up in leather cases like illustration.

14K. Mother-of-Pearl Loose Link Buttons from $2.00 per pair upward.

14K. Mother-of-Pearl Larter Automatic Shirt Studs from $2.50 per set of three upward.

14K. Mother-of-Pearl Larter Automatic Vest Buttons from $6.00 per set of six upward.

Leather Cases, silk and velvet lined, for studs and links, 30c. each.

Leather Cases, silk and velvet lined, for studs, links and vest buttons, 50c. each.

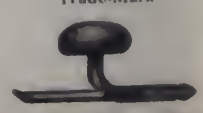
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Trade-Mark



Reg. U. S. Patent Office

have dolphin handles, and also the State seal.

The ladle has a capacity of one-half pint. On the top of the handle is the national seal in enamel, surmounted by the eagle conventionally treated. The main decoration is the oak and sunflower. At the connection of the handle and bowl are two con-



PITCHER AND TRAY OF THE "SOUTH CAROLINA'S" SILVER SERVICE.

ventional dolphins. The panels are divided by rope.

The centerpiece is oval in form and classic in design. The eagle and prow of the ship are treated in a very happy manner. On the front is the State seal in enamel. The border is laurel and dolphins. The four portraits are Generals Marion, Pickens, Sumter and Col. William Washington. The principal decoration is pine. The seal of the State is used on either side, around which are branches of laurel. From the center rises a vase ornamented with shell, rope and laurel. The plateau is ornamented with fruits of the State.

One of the most impressive pieces is the pitcher, classic in form and decorated with conventional laurel, shell and dolphins. The State flag is shown on the front of the pitcher, surrounded by rope. The State and Navy seals appear on the tray. Live oak and laurel are used effectively as decorative features.

Laurel and dolphins in connection with the State and Navy seals are used in the decoration of the entree dishes. In the center of one is reproduced by flat chasing the scene showing "Marion's Dinner to the British Officers"; on the other, "Mrs. Mott offering arrows to destroy her home."

The vessels of the United States Navy whose presentation services have been illustrated and described in THE JEWELERS' CIRCULAR-WEEKLY and the dates of the issues in which these appeared from time to time are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 20, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Texas	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept 13, 1899
Wisconsin	May 16, 1900
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan. 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 19, 1908
Montana	April 1, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908
North Carolina	July 29, 1908
New Hampshire	Aug. 26, 1908
Chester	Jan. 27, 1909
Birmingham	Feb. 17, 1909
Minnesota	Feb. 24, 1909
Mississippi	April 21, 1909
Salem	Aug. 18, 1909
St. Louis (punch set)	Oct. 13, 1909
Michigan	March 9, 1910
South Carolina	April 13, 1910

The Diamonds of the Empress Taitu of Abyssinnia.

THE Empress Taitu of Abyssinia has sent her diamonds to Berlin for sale, where they now are in the possession of the jewelry house of J. H. Werner & Co., who have undertaken to sell them. Coptic Christians in Jerusalem sent the Empress Taitu these diamonds, but King Menelik refused to allow her to accept the gift.

Menelik ordered that the diamonds be



LARGE SALVER, SHOWING BATTLE OF KING'S MOUNTAIN.

returned to the givers, but the empress defied her husband's order and determined at least to see the gift. As, however, she knew that she could not sell the diamonds in Adis Abeda, she entrusted them to an Englishman, the owner of factories in Abyssinia, to take them to Europe and sell them.

Illinois	April 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	March 18, 1903
Pennsylvania	June 24, 1903; Nov. 16, 1904
South Dakota	April 20, 1904

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THE NEWS FROM ENGLAND.

Confidence Felt in Colonial Markets—French Tariff on Sheffield Cutlery Causes Uneasiness—"Blue Bird" Jewelry in Great Demand and "Chantecler" Jewelry in Evidence—Sheffield Asks Protection Against Fraudulent Trade-Marks—Firm Fined for Falsely Describing Metal as "Britannia."

LONDON, April 2.—Now that Lent is past trade will resume its normal condition, or, as most hope, an abnormal state when compared with the like periods of the past few years. There is hope. Our exports and imports still show an upward tendency. The former, when compared with the same period of last year, are up £3,667,000, the bulk being manufactured goods. Imports show an increase of £690,000, so that statistics can give comfort.

Trade in London has only been fair, while Birmingham is not content with things as they are. "Jewelopolis" is not doing well with the sale of jewelry; it is small silverware and electroplate which are mainly responsible for the satisfaction displayed in some quarters. There is, however, a feeling of confidence in the Colonial markets, excepting Australia. South Africa is felt to be a certain buyer in the very near future, while India is also claiming keen attention. Canada is also looked to with confidence.

* * *

Sheffield retains much the same position as indicated in my last notes, but a more hopeful tone prevails, particularly since manufacturers have been placing orders for material rather freely. The high tariff which the French have placed upon Sheffield steel goods has caused a very uneasy feeling and complaints are made that local interests have been badly neglected by the British authorities. The tariff is more badly felt because the cutlery trade is not so good as it might be, and it is the export trade which has helped to keep hands going. Owing to the exceedingly fine weather the exodus to the seaside resorts was particularly great for Easter, and as a consequence the local jewelers and fancy goods people report a rather good time. If only we were certain that another general election was not imminent, trade would move more rapidly.

* * *

Blue Bird jewelry is all to the front in London and the provinces just now. The blue bird is the "Emblem of Happiness," and therefore makes an excellent gift for lover or friend. The delightful play by Maeterlinck, which has given rise to this kind of enameled jewelry, is still running. Chantecler jewelry also is in evidence, but much of this is not new. The craze has been a godsend to the jeweler who had a stock of well modeled but unsalable jeweled cocks, hens, pheasants and other members of the feathered kingdom, set with brilliants, etc., and enameled. Twenty-five years ago these models were all the craze, and those who had stuck to their old stocks now look like clearing them off at good prices.

* * *

The annual dinner of the British Watch and Clockmakers' Guild, which was held in the forepart of the month, was a very successful affair. The gathering was not particularly large, but it represented practically all that is the best in the horological industry. A note, which may make itself felt—or not—was sounded by Charles Baxter, the treasurer of the Watch and Clockmakers' Asylum, and a prominent worker in the London Wholesale Association. In effect, he said there were too many associations and suggested an amalgamation between the N. A. G. and the Guild. I am among those who do not think this feasible. The Guild, it must be remembered, is a combination of manufacturers, retailers and workpeople and devotes its energies particularly to the horological industry. It specializes, and there lies its measure of success; and then, again, it has looped up some of the older local societies which the N. A. G. could not get hold of. For some time, I think, we shall have to be satisfied with a series of societies in both England and Scotland. A working arrangement might be made between all societies at an annual conference, but amalgamation is not yet ripe.

* * *

The annual report of the Institute of Ophthalmic Opticians records a membership of 261. The institute membership is only open to those who have passed one or both of the examinations of the Worshipful Company of Spectacle Makers. Quite a large proportion of those holding diplomas are jewelers or watchmakers as well as opticians.

Sheffield manufacturers are hard hit over the fraudulent use of their trade-marks, particularly in the cutlery and E. P. line, and it is not surprising therefore that the local manufacturers and workpeople should feel keenly on the question. A very reasonable request was recently made to the Financial Secretary to the Treasury. It was in effect that when the customs authorities seized goods unlawfully bearing the name or trade-mark of any British manufacturer, dealer or trader they should furnish, to the person whose name or mark had been pirated, full information as to the origin, transit, destination and description of the goods. So far the customs officials have no authority to give such information, but the Financial Secretary gave his word that when the various interests had formulated their proposals he would be prepared to promote a bill in Parliament providing a regulation was found to be impracticable.

In this connection I might record that an important meeting of British manufacturers of all kinds met at the Hotel Metropole and agreed to form the Register of British Manufacturers in order to "check the prevalent practice of selling foreign goods as British and to promote the sale of British-made goods in preference to foreign articles." Among the proposals of the founders of the new "non-political" association is that a special mark should be adopted and placed upon the goods of members of the association.

Just as I am concluding my letter I hear that at Birmingham I. S. Greenberg & Co., Ltd., have been summoned and fined £5 and £10 10s. costs for giving a false description to certain teapots. The matter is very important, since the prosecution was at the instance of the Sheffield Master Silversmiths' Association and the defendant firm were charged with selling goods for Britannia metal which were quite otherwise. Certain teapots were bought, and as the result of an analysis by the Sheffield City Analyst it was shown that the bottom of the teapots consisted of 13.5 per cent. of antimony, 3.7 per cent. of tin and 82.8 per cent. of lead, while a ring under the lid had as much as 93.6 per cent. of lead. As a matter of fact, in Britannia metal, which is almost entirely composed of tin, 90 per cent. of the genuine article being of such metal as a rule, there is also a little antimony and copper and sometimes a little zinc. The market price of tin stands so far above lead that those who sell articles practically composed of lead have an enormous advantage over those selling bona-fide articles. It was argued for the defense that Messrs. Greenberg did not make the teapots but simply sold them, and that they knew nothing whatever about the composition of Britannia metal, but naturally the law refuses to know anything of ignorance, and if a person is satisfied to sell articles for what they are not he must take the risk.

The case is an exceedingly important one and shows the keenness of the Sheffield manufacturers to insure that goods bearing the Sheffield mark, or pretending to be in any way of the character or quality turned out by Sheffield, shall be quite up to the mark, and so this is a demonstration of the bona-fides of their contentions before the Financial Secretary, to which I refer above, that while they are ready to deal with fraudulent foreigners they are just as alive to the misdeeds of their own countrymen.

ST. GEORGE.

Death of Robert Gracie

LORAIN, O., April 6.—Robert Gracie, who died at Massillon early last Thursday morning, was for many years well known in the jewelry business in this section of Ohio. He was highly regarded for his technical knowledge as a watchmaker, being considered one of the most able men in this line in the State. He passed away at the State Asylum as a result of an illness which extended over several months.

Mr. Gracie was a native of Scotland and was about 45 years old. He came to this country when a youth of 17 and located in Cleveland, but a year later came to Loram and accepted a position as watchmaker with George A. Clark. After following his trade for a number of years, he started in business for himself in 1894 and continued alone quite successfully until he became incapacitated about six months ago and was taken to Massillon for treatment. Since that time the business has been controlled by his wife, who with six children survives. Mr Gracie was widely known in the community and the news of his death was a great shock to his many friends. The remains were brought from Massillon to this city Thursday night.

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The Scientific or Synthetic Sapphire.

Some Facts as to Its Composition, Hardness, Specific Gravity and Other Properties, and How They Compare with Those of the Natural Gem—Points of Similarity and Difference Noted.

WHEN the announcement was made late last January from Paris to the effect that Professor Verneuil had finally succeeded in his efforts to make the so called scientific sapphire, there was considerable skepticism in the trade owing to the many similar announcements that had previously been made which were not borne out by the facts. It was not until the last month or so when these scientific sapphires were brought to this country and shown to the trade here that the gem merchants became fully convinced that a laboratory product had at last been put on the market which so closely resembled the blue corundum gem in its salient characteristics as to be properly termed scientific sapphire.

The laboratory stones have essentially the same specific gravity, about the same hardness and the same refractive and other optical properties of the corundum gem. As far as the composition is concerned they differ somewhat from the accepted composition of the sapphire, showing more alumina and less ferric oxide than the natural stone and show no silica; but, on the other hand, they contain titanic oxide in small amounts, an ingredient which Professor Verneuil believes exists in some sapphires, but which has never been recognized in appreciable quantities in any of the natural sapphires spoken of in the mineralogical text-books.

In effect it has been found that these artificial blue stones bear the same relation to the natural sapphires that the scientific rubies do to the red corundum crystals. They have the essential features of the natural stones with slight characteristics of their own, such as irregular enclosures or *macles* through which they can be distinguished by an ordinary expert who gives them a close examination.

THE JEWELERS' CIRCULAR-WEEKLY obtained a number of these scientific stones and had a number of tests made. Three stones showed a specific gravity of 4.03, 3.97 and 4.00, which is nearly that of the sapphire, which is given generally as 4.08. The stones tested for THE JEWELERS' CIRCULAR-WEEKLY showed a hardness slightly less than that of the sapphire, while other tests are said to have shown a hardness greater than the natural stone.

A chemical analysis made for this journal by Prof. Alfred Moses, of Columbia University, showed the synthetic stone to consist of: Alumina (Al_2O_3), 99.83 per cent.; silica (SiO_2), none; titanic oxide (TiO_2), 0.13 per cent.; ferric oxide (Fe_2O_3), but a trace. The composition of the sapphire, as given by Professor Bauer and generally accepted by mineralogists and gem experts, is: Alumina, 95.51 per cent.; iron oxide, 1.89 per cent., and silica, 0.80 per cent. The sapphire of India has been given as: Alumina, 97.51 per cent.; ferric oxide, 1.89, and silica, 0.80; while the Ceylon sapphire has been given as: Alumina, 99.33 to 99.26 per cent.; ferric oxide, 0.92 to 0.97 per cent. According to Professor Moses, there is one analysis of a blue corundum gem which contains titanium, but this is said to be a stone of grayish and red color, which contains much less alumina and more silica and ferric oxide than the usual corundum crystal, with other ingredients as well.

Reporting on the crystalline and optical properties of this new laboratory product Professor Moses shows that essentially it is crystal; that it is pleochroic; that it is doubly refracting and shows about the same refractive index as the natural sapphire. He reports the hardness slightly greater than the sapphire and the specific gravity to run from 3.9 to 4.1 in the stones he examined.

A phenomena not observed in the natural sapphire, spoken of by Professor Moses, was the frequent presence of approximately parallel rifts or breaks; but, as before stated, the essential distinguishing characteristic which will be noticed by the trade will be the round or regular enclosures, while those of the natural stones are of an irregular form. This same peculiarity exists in the scientific ruby, and attention to it was called many years ago by M. Chaumet, of Paris.

In summing up it may be said that while differences in appearance and composition may be found that distinguish this new chemical gem from the natural sapphire, it bears sufficient of the properties of the gem to be properly termed a scientific sapphire, it being essentially a crystal with optical and other characteristics close to those of the corundum gem.

A word of caution is necessary to the trade in regard to the use and acceptance of the term "scientific sapphire," as this can in no way be applied to the products heretofore on the market and still being put on the market from many sources; these resemble the sapphire only in color and have neither the hardness or dichroism of the sapphire and in many cases have neither the specific gravity or the crystalline properties of this gem. As far as we are able to determine, the only scientific sapphire, properly so called, that is on the market is that produced under the supervision of Professor Verneuil, who, it may be mentioned, was the discoverer of the process by which the scientific rubies are at present made. These sapphire-like products of Professor Verneuil are sold only under the name of "Hope" sapphires, and are controlled by one firm.

Members of Congress who failed to keep engagements because of faulty public clocks in Washington have found a champion in Mr. Coudrey, of Missouri. He introduced in the House, Wednesday, a bill imposing a fine of $25 upon any person owning such a clock that is not kept in running or is found to be more than two minutes off the right time. Whether the bill would apply to the time-honored clock signs over jewelers' shops, which usually point to 18 minutes past eight, Mr. Coudrey did not make clear.

"Pennyweight" Thief Works Substitution Game with Marked Success in Washington, D. C.

WASHINGTON, D. C., April 6.—E. G. Hines to-day met with the loss of a solitaire diamond ring valued at $350 through the cleverness of a "pennyweight" thief who worked the substitution game

Yesterday two ladies entered the store and requested that they be shown some diamond rings, and after looking over a large assortment decided on one in particular and left the store with the remark that the husband of one of the ladies in question would complete the purchase that afternoon. They gave a description of a man which was almost opposite that of the real thief. To-day a man whose description fitted that of the man who worked the Milwaukee jewelers on March 2, an account of which appeared in THE JEWELERS' CIRCULAR-WEEKLY, called and also requested to be shown some diamonds. A tray was produced, and the man, after looking over the line quite thoroughly, left the store with the remark that "He guessed he would look a little further." A short time afterward, on looking over the tray, which contained nothing but solitaires, the clerk was surprised to find a two-stone ring valued in the neighborhood of $50.

It seems that the women in looking over the tray yesterday paid particular attention to the cost mark and the selling price; also the size of the tag and the string, etc., and, giving the information to the man, a duplicate tag was made out and fastened to the other ring, this latter being substituted for the ring containing the larger stone, and the clerk seeing all the tags in view and every slot in the tray filled had no suspicion of the theft.

The store of Chas. A. Goldsmith, on F St., N. W., was worked in the same manner as that of Mr. Hines, and the discovery was made that a ring valued at $400 had been taken and a smaller stone, worth possibly one-tenth that amount, left in its place. Exactly the same proceedings took place.

The swindler is described as follows: About 32 years old, florid complexion, light hair, wears glasses, weighs about 145 pounds; is well dressed, well manicured and of pleasing manners. He wore a dark blue suit and black derby hat and had a two-carat diamond ring. When talking he disclosed a gold-crowned tooth.

Thief Who Robbed Window of Lancaster (Pa.) Jeweler Is Quickly Captured and Confesses.

LANCASTER, Pa., April 8.—Early Wednesday morning the show window of John Kieffer's jewelry store, 504 Manor St., was smashed and about $50 worth of small articles stolen. Wednesday afternoon two young men offered some of the articles for sale to John B. Roth, Jr., manufacturing jeweler, who promptly put the police on their track and they were later arrested.

The parties who offered the jewels for sale described themselves as Preston and Lytle Moffett, and when searched at police headquarters most of the stolen property was found on Preston Moffett. He confessed, but exonerated his brother, who was released. He was committed for trial.



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Death of Pierre F. Courvoisier.

Pierre F. Courvoisier, a well known and highly respected traveling salesman, for many years in the employ of Henry Ginnel & Co., 54 Maiden Lane, died Tuesday of last week at his home, 720 Malone St., West Hoboken, N. J. The funeral was held from his late residence, last Thursday afternoon, and interment was in the Grove Church Cemetery. Mr. Courvoisier had been in poor health for about a year and since the first of January has been unable to be at work. His death was caused



THE LATE PIERRE F. COURVOISIER.

by a complication of diseases. He was well known both in this city and throughout the Middle West, where he traveled for many years.

Mr. Courvoisier was born Oct. 30, 1852, in New York. His parents came from Locle, Switzerland, and settled on Dey St., in New York, and afterward moved to New Jersey. As a boy Mr. Courvoisier first became an employe of the firm of Henry Ginnel & Co. about 45 years ago, when that firm had its offices at 44 Maiden Lane. He remained with them for 15 years and then for a time was employed by Heeren Bros. & Co., Pittsburg, and later by J. T. Scott & Co., until the latter company went out of business about 10 years ago, at which time he again entered the employ of the Ginnel firm.

The deceased made many friends during his years of traveling, who learned with deep regret of his death. He was a member of the Royal Arcanum and of the Commercial Travelers' Association. He is survived by a sister, his wife having died some years ago.

Retail Jewelers of Lima, O., Organize a Local Club and Elect Officers.

LIMA, O., April 6.—The local jewelers of this city have become organized, a retail jewelers' club for the promotion of social welfare and good fellowship having been formed Friday night. The sole idea of the new organization is to bring the members into closer touch with one another and to make them realize the identity of their interests. At the meeting F. D. Ausman, president of the State association, was present and delivered an interesting address, which was received with enthusiasm.

The officers of the local club are: M. U. Basinger, chairman, and J. W. Puetz, secretary, while the membership includes Hughes & Son, M. U. Basinger, J. W. Puetz, R. D. McDonald, Schneider & Michael, J. P. Hall, Chas. Tucker, Clark Ford, Harry Thew, Clarence Reel and Joseph Daller.

Jewelers and Opticians of Utica, N. Y., Celebrate Close of Bowling Tournament with Enjoyable Banquet.

UTICA, N. Y., April 6.—The bowling tournament which has been in progress this Winter between the jewelers and the opticians, a fine victory for the jewelers, was brought to a close with a banquet at the Yates Hotel last evening. There were about 30 present.

President Charles T. Evans, also president of the New York State Jewelers' Association, was out of town and J. R. Burtiss, vice-president, served in his place. A fine dinner was served and then Mr. Burtiss introduced E. C. Boucher, of O'Donnell & Boucher, as toastmaster. A. M. Kenney responded for "The Opticians" and W. A. O'Donnell spoke for "The New York State Jewelers' Association." W. B. Wilcox spoke for the local Jewelers' Club and J. C. Whittlesey for "The Opticians' Employes." There were informal responses from others in the company.

The bowling trophy, which was won by the jewelers, was presented to Vice-President Burtiss. There is a silver bowling ball, resting on three pins on an ebony base—a very tasty trophy.

Those in charge of the tournament and the dinner last evening were Mr. Raehm, E. C. Boucher and J. R. Burtiss for the jewelers and William Pritchard, Charles Bartel and Clark Jones for the Optical Club.

Bankruptcy Proceedings Against Samuel Graubart Co., Schenectady, N. Y., Settled and Dismissed.

UTICA, N. Y., April 7.—The proceedings in bankruptcy which were begun Feb. 4 against the Samuel Graubart Co., of Schenectady, have been discontinued and the adjudication in bankruptcy against the concern has been revoked by Judge Ray, of the United States District Court of this city. The company is a stock concern and the directors are Samuel and Hulda Graubart and E. Burt Van Vorst. All the claims against the company were bought up by George W. Donnon in the interests of the company and it will continue in business.

A creditors' petition in bankruptcy was filed against the Graubart Co. by three New York merchandise creditors and it was later stated that the company would contest the bankruptcy proceedings, but it failed to file an answer in opposition and an adjudication was had. Between the adjudication and the time for the calling of the creditors' meeting steps to do away with the bankruptcy proceedings were instituted, all creditors accepting the settlement offered by Dr. Donnon, to whom were assigned all the claims against the bankrupt corporation.

The receiver consented to a dismissal of the bankruptcy proceedings, the company paying all the costs.

Death of Joseph C. Watts.

ANN ARBOR, Mich., April 6.—A sudden stroke of apoplexy caused the death, Saturday morning, of Joseph H. Watts, a pioneer business man of this city and one of the oldest and best known jewelers in this section of Michigan. The esteem and respect in which he was held was attested by the large number of friends who attended the funeral services yesterday at his residence. The funeral was in charge of the Knights Templar, while the services were conducted by Rev. James Mills Gelston, of Valparaiso.

Mr. Watts had been in his usual health all Winter and had looked forward to celebrating the 80th anniversary of his birth on Monday last, so that the news of his death came as a shock to all who knew him.

Deceased was an Englishman by birth but an American in every other respect, having lived in this country since his childhood. His parents came to America from Gresham, England, and settled in Ypsilanti, where he lived until he was 16 years old. Then, determining to strike out for himself, he came to Ann Arbor in 1846 and started to learn the jewelry business. He worked hard and diligently and saved his money until he was able to embark in business for himself in 1851. He was a member of the firm of J. C. Watts & Bro. for a number of years, but for the greater part of his career had been alone. He stayed in Ann Arbor until 1875, when he went to Saginaw temporarily, but later decided to stop in that city and remained there for 19 years. During all that time, however, he kept his relations with his friends and customers in Ann Arbor and kept his home here, coming to Ann Arbor regularly to vote. About 1894 he moved from East Saginaw, to this city, and for the last 16 years successfully carried on a jewelry and pawnbroking business, of recent years having had his headquarters at his home at 331 East Liberty St.

During the 59 years with which Mr. Watts has been connected with the jewelry trade he bore an honorable reputation, and his ability, enterprise and integrity earned for him the respect of all with whom he dealt. He was a public-spirited citizen to whom the interests of Ann Arbor were always dear.

Mr. Watts was married in 1881 to Miss Emilie E. Babcock, of Buffalo, and to them were born three daughters and two sons. Mrs. Watts and two daughters preceded him to the grave, his only survivors now being Henry Clarence Watts, an optician of Syracuse, N. Y.; Harry Howard Watts, optician of Kansas City, and Miss Caroline Watts, of Ann Arbor.

A fire was discovered in the show window of the store of the Lewis & Van Sickle Co., 619 Walnut St., Des Moines, Ia., one Sunday morning, recently, but was extinguished before serious damage was done. Passersby noticed the smoke filling the window and an alarm was given. The flames were extinguished just in time to prevent a serious conflagration.

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Both Jewelry Stores of Middletown, Pa., Destroyed by Fire, Which Does $300,000 Damage.

HARRISBURG, Pa., April 11.—Middletown, this county, which has experienced a series of unfortunate events during the past dozen years, received another severe blow, Saturday afternoon, April 9, when a conflagration entirely wiped out two solid blocks in the main business section, inflicting a property loss of about $300,000, not to mention the heavy additional damage through loss of business during the rebuilding period. Among the business places destroyed were the town's two jewelry stores, those of Walter Fuerneisen, 18 S. Union St., and Elias H. Klahr, 25 S. Union St.

In all 27 business places and 26 dwellings were either totally destroyed or so seriously damaged that they will have to be rebuilt. The high wind that prevailed at the time



SECTION OF THE BURNED DISTRICT OF MIDDLETOWN, PA., AFTER THE FIRE.

the fire was discovered made the efforts of the firemen of Middletown, this city, Steelton, Columbia and Lancaster doubly hard, burning embers being swept high in the air to distant points, where the work of destruction was again taken up. Those interested in the main conflagration in the business section state that the heat from the flames was almost unendurable a hundred yards away.

The fire originated in the old Farmers' Market House at Catharine and Emaus Sts. It was about 2.15 P. M. when the first alarm was sounded, and so rapid was the fire fiend that in half an hour the entire two blocks were in flames.

Desperate efforts were made to stop the flames at E. H. Klahr's jewelry store, Mr. Klahr himself working a small garden hose at the rear of his building until driven away by the onrush of the fiery blasts. In addition to the high wind the efforts of the firemen were impeded by the poor water pressure.

Mr. Klahr had sufficient time to place his repair watches, diamonds, his best-grade watches and more valuable jewelry in his large safe, which is now lying on its side among the debris in the cellar of his building, the side walls of which are partially standing. He believes that this stock will be found in fair shape after the safe can be lifted from its present position and opened. In addition he placed nearly all his silverware in a place of safety.

Mr. Klahr estimates his loss on the building at about $8,000 and on stock and fixtures at about the same amount. He carries a very small amount of insurance, and will lose heavily through the fire. However, he has rented a house on N. Union St., where he will reside, devoting the front portion of the first floor to watchmaking and jewelry repairing, until he is ready to remove to the new building he purposes erecting on the site of the burned structure.

Across the street from Mr. Klahr's store was the jewelry store of Walter Fuerneisen, of which to-day not a timber was standing. As in the case of Mr. Klahr, Mr. Fuerneisen had an opportunity to place his most valuable goods in his safe. Both safes are being guarded night and day to protect their valuable contents.

Mr. Fuerneisen was seen by THE JEWELERS' CIRCULAR-WEEKLY correspondent as he was leaving with his wife for the home of relatives in York to remain for a day or two. He placed his loss on buildings at $7,500 and on stock at $6,000. His total insurance is about $8,000. Mr. Fuerneisen did not own the building in which his store was located but lost two double houses on Astor and Union Sts. and three single houses on Emaus St. by the fire. He expects to start the work of building a new store property just as soon as the debris has been cleared away and the insurance adjusted.

There was no cellar under the Fuerneisen store and the contents of the safe are probably in better condition than the goods in jeweler Klahr's safe.

Both jewelers have been in business in Middletown a number of years, Mr. Klahr removing there from Myerstown in 1885 and Mr. Fuerneisen coming to Middletown from Manheim, Lancaster County, about 13 years ago. Both carried nicely selected stocks and enjoyed a fine run of trade. Neither is crushed by this latest reverse of fortune, and both propose to be doing business at their old locations in time to open the Fall trade with new stocks, new fixtures and new buildings.

Trial of Patrick J. Cummings on Charges of Improperly Using the Mails.

BOSTON, Mass., April 12.—Patrick J. Cummings, of Attleboro, and Howard Dill, of Philadelphia, indicted on the charge of using the mails in a jewelry vending scheme with intent to defraud, were placed on trial April 6 in the United States District Court in this city. Both pleaded not guilty.

The case has been awaiting trial for several months. There is a third party, also under indictment, whom the Government officers have been unable to locate. Cummings and Dill have been out on bail since the case came before the grand jury on charges preferred by Robert A. Gray, of Greensboro, N. C., who claims to have answered advertisements inserted in newspapers by the defendants, which resulted in his becoming a party to a selling agency contract which he alleges proved fraudulent.

Gray testified at the preliminary hearing that he came on to Attleboro and met Cummings and a man named Holoway, the latter, it is understood, being the third party indicted and now missing, with whom he made the contract referred to, on June 1, 1909, paying a deposit of $200. He further testified that the articles furnished him to sell were of such a quality as to be unsalable at the prices set upon them.

Cummings is said to have offered agents the inducement of a salary of $1,800 a year and expenses, but to have paid Gray nothing upon demand.

The case is still on trial, the Government being represented by the assistant district attorney, William H. Lewis, widely known as a former star Harvard football played. Counsel for Cummings is John P. Leahy, of Boston.

Witnesses have come from as distant points as Tacoma, Wash., and Tampa, Fla., to testify against the defendants. The postal authorities claim that about 40 persons were induced to go into the scheme.

Swindling Optician Sentenced at Boston, Mass., on Three Charges of Larceny.

BOSTON, Mass., April 7.—Meyer Cohen, arraigned on the charge of larceny in three counts, was found guilty in the municipal court in the Charlestown district in this city to-day and sentenced to serve 18 months in the house of correction.

Cohen, who is married and lives in the adjoining town of Revere, according to the testimony submitted at the trial, pretended to be an expert optician connected with the Boston city hospital, and sold glasses of ordinary quality at high prices, claiming extraordinary virtue for them in restoring the eyesight. His dupes in two of the three instances which figured in the case to-day were women upward of 80 years old.

It was charged that to one of these women he sold on Sept. 30 of last year a pair of eyeglasses, representing them to be charged with electricity, and capable of restoring her sight to normal in six months. Her sight did not improve and the glasses were taken to an expert optician who pronounced them practically worthless.

To another woman he sold a pair of glasses which he is said to have claimed were worth $7. As she had but $2 cash to offer he said he would accept that and a couple of rugs which she had [illegible].

The third count alleged larceny of a gold ring and a pair of glasses on April 9 from a woman in the Charlestown district.

Cohen was identified as having arrested on the same charge in this city [illegible] year. He is said to have stated that he was a "Dr. Bernstein" of the hospital staff, going through the farce of examination of the eyes, but not furnishing glasses of the value for which he charged.

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Death of C. C. Marsh.

PITTSBURG, Pa., April 9.—C. C. Marsh, senior member of the Marsh, Brown, Mather Co., who had been in poor health for over two years, died, last Tuesday, at the home of his sister, Mrs. A. B. Williams, Mt. Vernon, O., of locomotor ataxia. Recently Mr. Marsh had shown signs of improvement, and it was thought that he might get better, but his relatives and business associates knew that he would never be well. On account of the state of his health he was compelled to retire from active business life about two years ago.

Mr. Marsh was born Aug. 11, 1860, at



THE LATE C. C. MARSH.

Bridgeport, O. He learned the jeweler's trade with his brother, L. N. Marsh, of Bellaire, and was with him a number of years. He first went into business for himself at Findlay, O., in the firm of Marshall & Marsh, but retired some time later; he then went to Chicago, where for two years he had charge of the watch department of one of the largest concerns in Chicago. In the meantime his brother, L. N. Marsh, had opened a store at Sistersville, W. Va., and Mr. Marsh bought him out, but later resold the business to him.

From Sistersville Mr. Marsh went to Cincinnati, and while there formed a partnership with Cliff Miller, the firm name being known as Miller & Marsh. Some time later the firm was reorganized as the Miller Jewelry Co. After the formation of the company Mr. Marsh sold his stock to Mr. Miller and came to Pittsburg, where he formed a partnership with James R. Brown, opening up a store in the Bijou building in 1901. Later it was reorganized and incorporated as the Marsh, Brown, Mather Co., the officers of which have been: James R. Brown, president; W. Warren Mather, vice-president; C. C. Marsh, treasurer, and W. O. Harrison, secretary. Since Mr. Marsh's retirement from the activities of the company Mr. Harrison has been holding the position of secretary and treasurer.

Mr. Marsh is survived only by a son 15 years old, his wife having died about five years ago. The son is at the home of Mr. Marsh's sister in Mt. Vernon.

As Mr. Marsh's wife and his parents are buried in a cemetery at Bellaire, Mr. Marsh expressed a desire to be buried there, and the remains were taken to Bellaire, last Thursday, for interment, following the simple but impressive funeral services at Mt. Vernon.

The Marsh, Brown, Mather Co. will be continued just as it has been, but what disposition will be made of the deceased's interest in the business has not been made public. Mr. Marsh had been kind and cheerful during his long illness, and his loss is keenly felt by his friends and associates in the business.

First Beefsteak Dinner of the 14-Karat Club of New York Proves a Pronounced Success.

Saturday night in the "garret" at Reisenweber's, Columbus Circle, the 14-Karat Club of New York held its first beefsteak dinner, and to say that the affair was a success only half tells the story of an evening of genuine enjoyment. Although there were not as many members of the club on hand as at some of the other social events, there was no lack of enthusiasm and good fellowship. The "beefsteak" was all that could be desired, and the club is to be congratulated on the wholesome program of entertainment, which did not contain a single feature which could be objected to by the most exacting.

The dinner was scheduled to begin at 6.30 P. M., but it was nearly an hour later before the young men had finished the preliminary chats that always proceed an affair of the kind. The "garret," as it is called, was an ideal place for the gathering. From the frowning rafters hung a motley collection of antiquated trash such as is found in the garret of a typical farmhouse. The only suggestion of the modern New York dining place was the white-garbed chef and the silent waiters, who were busy with their duties. The chef presided at a large open grate at one side of the room.

Beer casks made into cumbersome seats were arranged in a circle, before which were small, rough-hewn tables. The president and other officers were seated at the far end of the room, and the other members and guests of the club to the number of about 40 found their places where it best suited them. Everybody donned a big white apron, and the dinner was then quickly served.

Oysters on the half shell were followed by round after round of appetizing steak served on bits of bread, with a generous supply of amber liquid served in big mugs. Celery, chops and finally coffee and cigars finished the "feed."

Following the dinner President Anderson addressed the members and guests of the club in pleasing style. He spoke of the success attained thus far by the 14-Karat Club and the anxiety felt over the outcome of the first beefsteak dinner, and in conclusion thanked those in charge of the affair for their earnest effort in making the evening one long to be remembered.

He then called upon ex-President James Loeb, who spoke for a short time in his own particularly pleasing style. He was followed by other officers of the club, and President Anderson then called upon Percy Turner, son of the captain of the *Mauretania*, who gave a clever imitation of a Scotch bagpipe. Mr. Turner was the guest of President Anderson.

The professional talent then took charge of the evening's entertainment and provided song and merriment for some time. The singing of the Austin quartette and the work of the monologue artists met with equal approval. By special request Percy Turner recited a selection from Rudyard Kipling's works, which was unusually well rendered and was perhaps the most enjoyable feature of the entertainment.

The gathering broke up about 11 P. M., and everybody there joined in pronouncing the dinner one of the best ever given by the club.

Among those present were Frank Schaller, Sam Lauterbach, Wm. S. Honigbaum, George Korper, Jos. W. Frankel, Albert Rutaup, Albert Williams, Otto P. Osmers, P. W. Turner, Chas. H. Miller, L. Tilton, M. Konijn, Walter Fera, Jack Gleason, Tex Richard, F. Barth, Paul Levi, Max Moser, Joe Krause, Howard Whyte, Edwin P. Loebl, Wm. M. Anderson, Jr., Bernard Jaffe, W. Herman Rose Frank Moller, Harry Cutting, Morris Astor, James E. Loeb, Charles S. Fieldsteel, E. B. Bingham, H. S. Osterweil, Norbert Cahn, George Semple and A. M. Clark.

Christopher Treadway, Kansas City, Mo., Files a Voluntary Petition in Bankruptcy.

KANSAS CITY, Mo., April 6.—Christopher Treadway, doing business on Summit St., filed a voluntary petition in bankruptcy in the United States District Court, April 4. The liabilities are about $2,505.

Among the creditors are: C. B. Norton Jewelry Co., $777; Myer Jewelry Co., $90; D. B. Ward & Co., $90; Heintz Bros., $366; Charles R. Treadway (promissory note for borrowed money), $150; Will C. Root, (promissory note for borrowed money), $200.

The assets, which amount to $1,690, include an insurance policy for $1,000. Property worth $345 is claimed as exempt.

Of the indebtedness the claim of Heintz Bros., Buffalo, for $366 has been converted into a judgment.

The insurance policy for $1,000 had been taken out but a short time, a note listed by D. Boone for $35.42 being for the first premium. The policy, therefore, has no cash value.

A meeting of the creditors will soon be held in the office of Isaac P. Ryland, referee in bankruptcy, to whom the petition has been referred.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London	*New York selling price, .999 Basis.*
April 5	24 1-16d	$0.54½
" 6	24 1-16d.	54½
" 7	24d.	54¼
" 8	24 1-16d	.54⅜
" 9	24 3-16d.	54⅜
" 11	24 3 8d	55¼

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New York Police Recover Greater Part of Watch Movements Recently Stolen—Four Men Under Arrest.

Private detectives and Central Office men who have been trying for the last three weeks to locate over 2,000 Waltham watch movements, valued at about $8,000, which were stolen on March 16 from a truck while in transit from the New York quarters of the Waltham Watch Co. to the Cunard Steamship Co.'s pier, were successful last Thursday in apprehending four men who are alleged to have been connected with the disappearance of the watch movements, and succeeded in recovering 1,371 movements out of a total of 2,067. They are hoping to get the rest in a short time. The watch movements were inclosed in three packages containing 1,310 movements and in two packages containing 727 movements, respectively.

The truck, which belonged to the Austin & Baldwin Co., 21 Pearl St., disappeared at 8:30 o'clock in the morning while the driver was away, and was found abandoned at 16th St. and Avenue B that same night. A quantity of fishing tackle and dental supplies were also on the truck at the time. The first trace of the missing loot was found March 31, when Detectives Werzensky and Miller arrested a junk dealer to whom had been sold some of the fishing articles. They failed to find any other of the missing articles in his shop, and it was only recently that through the aid of a detective agency and stool pigeons information reached them that the goods were stored in the cellar of a tenement at 310 E. 56th St. The housekeeper told the detectives that she had rented the cellar to three men, who said they were going to use it as a clubroom. They had brought in several large boxes which she supposed contained part of the furniture for the clubroom.

The detectives decided that the club was worth investigating, and for two days watched the premises. Last Thursday afternoon an express wagon with three men in it drove up. One man stayed with the wagon and the other two went into the cellar, for which they had a key. While one detective watched the men in the wagon the other three went into the cellar, where thy found the two men struggling with a large packing case.

When arrested the men gave the names of Fred Kuntz, William Taylor and John Reilly. They were locked up on a charge of grand larceny. The two patrol wagons were loaded with plunder and taken to police headquarters. Another prisoner, who gave the name of Harry Levine, was arrested by Detective Flood, and when taken had in his possession, so the police say, a number of stolen watch movements.

The head of the detective agency which has been looking for the watch movements for the last three weeks, found a man to whom Levine had offered to sell a number of watch movements, and got him to help lure Levine into the trap. The stolen watch movements were identified later.

The prisoners were held for arraignment Saturday morning in the Tombs Police Court, at which time the case was adjourned until to-morrow, the prisoners being held in $2,000 bail.

J. A. Edan, manager of the claim department of the Insurance Co. of North America, with whom the watches were insured, said that no suspicions were attached to the truck driver in any way. The watch movements came to New York from the Boston office and were started on their way to Europe. A list of the stolen movements was published in THE JEWELERS' CIRCULAR-WEEKLY in the issue of March 30.

New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held Friday, the following members being present: Chairman Butts, President Sloan, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Abbott, Alford, Bowden, Brown and Stern.

The following new members were admitted:

American Jewelry & Loan Co., Terre Haute, Ind.; Louis Amundsen, Marinette, Wis.; A. W. Biber, Spartanburg, S. C.; Buoy & Davedeit, Springfield, Ill.; Fidelity Jewelry Co. and Joseph N. Kern, Terre Haute, Ind.; Ostermeier & Trunk, Springfield, Ill.; William Paul, Beecher, Ill.; Sturgell Jewelry Co., Paris, Ill.; Watts Jewelry Co., Eugene, Ore.; William Coleman, Deer Lodge, Mont.; A. H. Davis and W. C. Luhrsen, Red Lodge, Mont.; W. P. McCall, Geneva, Nebr.; W. P. Mulholland, Livingston, Mont.; A. G. Onslow, Bozeman, Mont.; A. J. Renkl, Augusta, Ga.; Strange Jewelry Co., Sherman, Texas; H. A. Carlisle, Laurel, Mont.; John G. Barron, Hamilton, Mont.; E. E. Barber, Decatur, Ill.; E. W. Bassett, Jacksonville, Ill.; J. W. Boone, Atlanta, Ga.; Frank Curtis Co., Decatur, Ill.; W. C. Hall, Springfield, Ill.; Huck & Fitch, Schuyler, Nebr.; Nelson & Anderson, Neenah, Wis.; Petter Jewelry Co., Hannibal, Mo.; S. H. Clausin & Co., Clem R. Le Master, F. X. Neuberger, Ritter Co. and Sartori & Wolff, Spokane, Wash.; J. H. Reiner, Glencoe, Minn.; Silvers & Woods, Atlanta, Ga.; Boston Fountain Pen Co., Boston, Mass.; D. B. Bryan, Pasco, Wash.; W. P. Cart Co., Charleston, S. C.; George H. Doherty, Ottumwa, Ia.; Theo. Ernst, Ft. Madison, Ia.; Keenze Jewelry Co., Franklin, La.; Otto Klug, Ellensburg, Wash.; Edw. B. Lewis, Pacific Grove, Cal.; Fred H. Nolte, Dexter, Ia.; Sid. M. Swander, Des Moines, Ia.; M. H. Symons, Seattle, Wash.; W. F. Taylor, Lind, Wash.; Bernard Bachmil and Jules L. Bandelier, Seattle, Wash.; B. A. Benson, Glenwood, Minn.; L. L. Berens Co., Ludwig & Collins, S. Sunel and P. M. Peterson, Bellingham, Wash.; J. H. Crossley, Burlington, Wash.; King Jewelry Co., Cincinnati, O.; K. Knudson, Stanwood, Wash.; Henry Storms, Laredo, Mo.; Gustave Obrecht, St. Louis, Mo.; Arthur T. Swart, Bay City, Mich.; J. & C. N. Thomas, Savannah, Ga.; A. E. Richmond, Seymour, Texas; E. L. Guthman, Youngstown, O.; W. W. Appel & Son, Lancaster, Pa.; H. F. Steck, Owosso, Mich.; F. G. Pennington, Wymore, Nebr.; Tappin & Gardner, Earlington, Ky.; G. W. Hobson, Washington, Ia.; Welch, Bonebrake W. & J. Co., Hutchinson, Kans.; J. M. Samuels, Los Angeles, Cal.; W. W. C. Geary Co., S. Bethlehem, Pa.; J. H. Donner, Aurora, Nebr.

The following "rewards" were paid:

Reward No. 103.—To C. G. Hutchinson and Thos. Coursey, Geneva, N. Y., for the arrest and conviction of Henry Lloyd, who smashed the window in the jewelry store of L. H. Barth, Oct. 16, 1909, and grabbed a tray of watches with which he ran down the street. Mr. Hutchinson, who was a clerk in the store, gave chase and captured the man with the assistance of Mr. Coursey, brought him back to the store where he was searched and the watches recovered. At the trial Lloyd was identified as an old-time crook with several previous convictions against him and, on his conviction, was sentenced to 10 years in the Auburn State prison, which is practically a life sentence, he being 71 years of age.

Reward No. 104.—To A. L. Rogers and Chief of Police Frank McMahon, of Little Rock, Ark., for the arrest and conviction of Edward Murphy, who broke in the show window in the jewelry store of Charles S. Stifft, Dec. 18, 1909, and stole miscellaneous jewelry of the value of about $150. A part of the stolen property was recovered from a woman who accompanied the thief when he was arrested at the railroad station where he was about to take a train. On conviction he was sentenced to three years in the penitentiary.

Reward No. 105.—To Harry McCracken and Cornelius Miller, Newark Valley, N. Y., for the arrest and conviction of Ernest L. Fairbanks, who broke into the store of John S. Ayres, Dec. 24, 1908, and stole miscellaneous jewelry of the value of about $100. McCracken and Miller, who were private citizens, interested themselves in the case on account of the reward offer, traced the thief to Binghamton, and, with the aid of the police, arrested him and recovered all of the property from a woman to whom it had been sold. There being a warrant out for the thief for a previous burglary, he was first sent to Elmira Reformatory and the "fence" received a sentence of two years at the Auburn State prison. On Fairbanks' release from the reformatory he was tried for the burglary at Mr. Ayre's store, and, on conviction, was sentenced to one year at hard labor at the Auburn State prison under a plea of guilty.

Reward No. 106. To Chief of Police William McCartney, of El Reno, Okla., for the arrest and conviction of James Billings, who smashed the window in the store of S. E. Brady, March 18, and stole watches and jewelry of the value of about $100. Notices were sent out describing the property and the thief was caught in Oklahoma City in the attempt to dispose of some of the stolen goods, and, on conviction, was sentenced to two years in the penitentiary at McAlester within 36 hours after the crime was committed.

Reward No. 107.—To Chief of Police John Stork, Medina, N. Y., for the arrest and conviction of Bolslow Czarney, who broke into the store of Charles F. Hurd, Sept. 18, 1909, by cutting out a panel in the back door, and stole about $400 or $500 worth of silverware and jewelry. The thief was caught in the act of highway robbery, in connection with two companions, through his revolver missing fire, and a part of the stolen property was found in his possession, also the "jimmy" which was used in forcing the door. On conviction he was sentenced to an indeterminate sentence in the Auburn prison.

Reward No. 108.—To Officer John J. Sheehy, Chicago, for the arrest and conviction of Harry Covington, a negro burglar, who broke the show window in the store of Lewy Bros. with a brick wrapped in paper, and stole two trays of diamonds valued at about $3,000. A notice of the reward offer, with an illustration of the shield having been placed in all the police stations in the city, the police interested themselves in the case and investigated pawnshops in which they recovered a part of the stolen property and arrested Covington, who was found guilty and given an indeterminate sentence at Joliet.

Reward No. 109.—To Louis Nebrich, Buffalo, N. Y., and George Kuehn, Cleveland, O., for the arrest and conviction of Arthur Hill and Frank Jones, who smashed the show window in the store of Frisch Bros., Oct. 13, and stole a tray containing 36 diamond rings valued at about $2,000. Kuehn, while riding in a street car, overheard Hill discussing the robbery with a "pal," and notified a policeman, who succeeded in arresting Hill after a fight in which he was obliged to shoot him. A part of the stolen property was found in his possession and he was identified by Nebrich. While in the hospital in Cleveland, Hill attempted to escape, having been furnished with revolvers and clothing by a friend, and after removal to Buffalo saws were found in his possession with which he intended to cut his way out of jail. Jones was arrested through having sold six of the rings, and, on conviction, was sentenced to four years and three months, while Hill received a sentence of one year and six months at the Auburn prison. About $800 worth of the property was recovered and returned to Frisch Bros.

Clayton Emrick, Monroe, Wis., has sold his business to Charles Kohli, Monroe, who is connected with the Clifford Jewelry Co., Platteville, Wis., at the present time. The new owner will conduct the business under the firm name of the Kohli Jewelry Co. Mr. Kohli is the son of Robert Kohli, Monroe, and has had considerable experience in the jewelry business. Mr. Emrick has not as yet announced his business plans for the future.

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Prizes Awarded at the First Annual Banquet of the Newark Jewelers' Bowling League.

The first annual banquet of the Newark Jewelers' Bowling League, which was held at Hotel Broad, Friday evening, was a great success and was attended by nearly 200 enthusiasts. An excellent menu was served and was followed by a number of speeches. Members of the firms represented by the contesting teams were the guests of the evening.

Victor Hess was toastmaster, and the speaker was George R. Howe, of Carter, Howe & Co. Others who spoke were Herbert L. Farrow, of Carter, Howe & Co.; Simon Miller, of the Shiman, Miller Mfg. Co.; Matthias Stratton, Fire Commissioner and a member of the firm of Alling & Co., and Thomas Allsopp, of Allsopp & Allsopp.

At the beginning of the season seven team prizes, three individual average prizes and one individual high score prize were offered. These were awarded at the banquet. The team representing Carter, Howe & Co. was declared the champion of the league for the season. This team, which won 18 games and lost seven, was awarded the first prize of $36. The second prize of $27 was won by the team representing Kohn & Co. The third team prize of $21 was taken by the Crescent Watch Case Co.'s team; the fourth team prize of $15 by the Whiteside & Blank team, while the fifth team prize of $9 went to the team representing Alling & Co.

The first high team score prize of $9 was won by the second team from Bippart, Griscom & Osborn, and the second high team score prize of $6 by the team from Kohn & Co. The first individual average prize of $9 was won by Mr. Dennebaum, of Whiteside & Blank; the second individual average prize of $5 by Mr. Speary, of the Crescent Watch Case Co.; the third individual average prize of $3 by Mr. St. John, of Whiteside & Blank; and the individual high score prize of a mineralite bowling ball by Mr Gisell, of Whiteside & Blank.

To qualify for the average prize a bowler was required to roll 200 frames and had to roll the last four games scheduled To qualify for the individual high score prize the bowler was required to roll 160 frames. The games were all played on the Oxford Alleys.

Optometry Bill Again Fails to Pass Legislature of New Jersey.

TRENTON, N. J., April 8.—The bill to provide for the appointment by the Governor of five optometrists as a State Board to license persons after examination under certain rules and regulations to practise optometry was killed by the Senate after having passed the lower house.

The bill was similar to the one now in force in New York State. This is the second time that a bill has been killed through the influence of the physicians.

Perry, Stone & Fulcher, who conduct stores in New London and Mystic, Conn., and Great Barrington, Mass., are about to open a branch store in Pittsfield, Mass The establishment will be ready for occupancy about June 1.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., April 6.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Accra: 20 cases clocks, $295.
Bergen: 2 cases clocks, $120.
Berlin: 3 cases optical machinery, $161.
Bombay: 3 cases plated ware, $224; 51 cases clocks, $4,571.
Bremen: 7 cases watches, $4,545.
Buenos Aires: 10 cases plated ware, $1,257; 8 cases optical goods, $4,007; 4 cases watches, $2,916; 8 cases clocks, $141; 14 cases plated ware, $1,111; 26 cases jewel cases, $2,060; 73 cases clocks, $1,174.
Colon: 2 cases watches, $312.
Glasgow: 11 cases clocks, $600.
Hamburg: 1 case plated ware, $500; 5 cases optical goods, $326; 1 case jewelry, $500; 3 cases plated ware, $455; 19 cases jewelers' sweepings, $4,000; 3 cases watches, $338; 5 cases optical goods, $260.
Hanau: 2 cases jewelers' charcoal, $200.
Havana: 5 cases jewelry, $279; 7 cases clocks, $184; 173 cases clocks, $1,685.
Havre: 2 cases jewelry, $258; 3 cases plated ware, $426.
Lisbon: 24 cases clocks, $278.
Liverpool: 3 cases silverware, $2,154; 191 cases clocks, $2,696; 1 case watches, $800; 2 cases jewelry, $2,296; 1 case optical goods, $500; 3 cases watches, $600; 3 cases optical goods, $216.
London: 43 cases clocks, $570; 2 cases silverware, $100; 22 cases watches, $2,596; 33 cases clocks, $1,822; 15 cases optical goods, $6,726; 13 cases clocks, $787; 1 case scopes and views, $100; 1 case clocks, $200; 1 case plated ware, $168; 1 case silverware, $500; 29 cases clocks, $1,222; 3 cases scopes and views, $622; 30 cases watches, $4,646; 22 cases optical goods, $7,414.
Melbourne: 15 cases plated ware, $609; 71 cases clocks, $1,251.
Montevideo: 1 case jewelry, $365; 1 case jewelry, $504.
Nuevitas: 1 case thermometers, $164
Para: 67 cases clocks, $1,577.
Piraeus: 6 cases clocks, $125.
Pto Plata: 9 cases clocks, $103.
Puerto Merico: 1 case plated ware, $108.
Rangoon: 4 cases clocks, $189.
Rio de Janciro: 5 cases optical goods, $611; 8 cases jewelry, $2,522; 64 cases clocks, $1,416.
Shanghai: 43 cases clocks, $611.
Sheffield: 9 cases jewelers' sweepings, $8,000.
St Johns: 6 cases clocks, $112.
St. Petersburg: 2 cases optical goods, $331.
Tampico: 1 case plated ware, $188.
Vienna: 4 cases clocks, $480.
Yokohama: 135 cases clocks, $1,402.
Vera Cruz: 66 cases clocks, $100.
Wellington: 14 cases clocks, $186.

Treasury Department Invites Bids to Supply Time Detectors, Marine Clocks and Other Articles.

WASHINGTON, D. C., April 11.—The Superintendent of the Life-Saving Service, Treasury Department, is inviting proposals until April 28 for the following supplies, to be delivered during the fiscal year ending June 30, 1911:

For 24 leather cases for Imhauser's time detectors, New York delivery.

For 200 boxes dials for Imhauser's time detectors.

For 100 indenting keys for Imhauser's time detectors.

For 25 leather cases for Newman's time detectors, complete.

For 130 boxes dial cards for Newman's time detectors.

For 20 Newman's time detectors, watchman's, latest improved.

For 30 marine clocks, 25 for New York and five for Grand Haven delivery; to be eight-day, seven-jeweled, lever escapement; Breguet hairsprings, compensation balance; all pivots hardened and polished; metal dials with dull or lusterless white surface; hour, minute and second hands; cast brass, nickel-plate, insect-proof cases.

For 50 binocular 26-inch field glasses, short body, oxidized slides, movable shades, with heavy sole-leather cases.

For day and night telescopes, 22-inch.

For 20 Newman's watchman's time detectors.

Man Accused of Stealing Stickpin from Cincinnati Jeweler Convicted and Sentenced.

CINCINNATI, O., April 11.—Charles Raiber, a bartender and formerly an insurance solicitor, convicted April 5 on a charge of petit larceny for stealing from the store of Gradison & Co., was fined $100 and costs and was sentenced to 30 days in the workhouse.

Raiber called at Gradison & Co.'s jewelry store, 136 Vine St., April 4, and asked to see some stickpins, but did not buy anything. Mr. Gradison, who waited on the man, noticed that a diamond and amethyst pin was missing and accused him of taking it. Raiber claimed he knew nothing of its disappearance, but he was detained until a detective arrived.

Later, as a result of a search, the card in which the pin was stuck was found on the show case some distance from where the pins were shown, and the pin without the jewels was found in the cellar underneath the store. It is thought that while Raiber was detained he dropped the pin through an opening at the steam pipes, near the show case. Raiber was searched at police headquarters, but no jewels were found on him, nor have they been found since.

Importations at the Port of New York.

Weeks Ended April 3, 1909, and April 2, 1910.

	1909.	1910.
China, glass and earthen ware:		
China	$66,599	$80,459
Earthen ware	7,212	11,117
Glass ware	34,864	43,555
Optical glass	934	254
Instruments:		
Musical	19,525	11,023
Optical	5,335	12,999
Philosophical	1,774	2,470
Jewelry, etc.:		
Jewelry	12,144	17,643
Precious stones	815,923	568,314
Watches	21,972	35,984
Metals, etc.:		
Bronzes	.....	2,128
Cutlery	19,320	32,397
Dutch metal	4,156	.....
Platina	17,515	46,973
Plated ware	.....	.....
Silverware	.....	910
Miscellaneous:		
Alabaster ornaments	156	188
Amber	3,356	8,200
Beads	2,352	6,728
Clocks	7,094	10,157
Fans	4,376	3,675
Fancy goods	4,432	11,452
Ivory	17,548	8,468
Ivory, manufactures of	930	146
Marble, manufactures of	24,501	7,315
Statuary	1,729	5,370

Fred L. Schultz, Cambria, Wis., has leased the new E. O. Roberts building, and will move into the new and larger quarters May 1. New fixtures and cases will be installed, and Mr. Schultz expects to enlarge his stock.

Association Notes.

The executive committee of the Oregon Retail Jewelers' Association completed arrangements early this month for its annual meeting, to be held at Portland, May 10 and 11, with headquarters at the Imperial Hotel. The meeting promises to be the best attended ever held, for already about 100 jewelers from all over the State have promised to attend. Elaborate preparations are being made by the wholesale dealers of Portland for the entertainment of the jewelers. The executive committee consists of F. M. French, Albany, and E. J. Jaeger and L. W. Bruns, Portland.

Very elaborate programmes for the Ohio Retail Jewelers' Association's convention have been mailed to all Ohio retail jewelers, this week. Any jeweler not receiving one should send his name and address to A. L. Thoma, secretary, Piqua, O. Secretary Thoma announces that a large number have made application for membership, and the officers hope to double the membership this year. The convention dates are May 2, 3 and 4, at the Southern Hotel, Columbus, O.

Claud Wheeler, Columbia, Mo., president of the Missouri Retail Jewelers' Association, recently returned to Columbia after a visit to Kansas City, where arrangements were completed for the joint convention of the Kansas and Missouri jewelers, which will be held at the Baltimore Hotel, Kansas City, June 20, 21 and 22. Missouri opticians will meet at the same place during that week. Mr. Wheeler announced that the arrangements that have been made and the programme adopted has created an unusual interest in this meeting, as it will undoubtedly be the most successful as well as most instructive and entertaining convention that the organizations of these States have ever held.

"The Retailing Jobber," by Benjamain T. Ash, Binghamton; "The Repair Department, a Necessary and Profitable Adjunct to a Jewelry Store," by Thos. J. Routledge, Elmira; "Buying Stock," by H. Y. Burlingame, Sherburne; "What Constitutes a Fair Profit," by Ernest W. Frost, Syracuse; "The Local Association, Its Advantages," by John C. Young, Buffalo; "Employer and Employe," by William A. O'Donnell, Utica; "Competition and Cooperation," by F. M. Thrasher, Buffalo; "Keeping Up Appearances," Charles J. Dale, Plattsburg, and "Trade-Marks and Qualities," by E. M. Baringer, Gloversville. These are the topics and the speakers in the programme of the annual convention of the New York State Retail Jewelers' Association, which will be held in the Powers Hotel, Rochester, on Thursday and Friday, May 26 and 27. One other essayist, an Albany retailer, is to be assigned to "Satisfied Customers." There is every reason to believe that this excellent programme will bring forth many helpful ideas which will result in members of the association acquiring much valuable information. President Charles T. Evans is in daily correspondence with the local committee in charge of the arrangements for the convention, and programmes will soon be sent to all the members.

Although true Black Opal is scarce, we have a notable stock in all grades received by us in a rough state direct from the mines and cut in our lapidary shop in New York.

Our prices are necessarily less than those obtaining in Europe and the fact that no two stones are alike makes this gem very attractive as a profit getter.

WE ARE SPECIALISTS IN BLACK OPALS

All the wonderful changing colors of the Solar Spectrum vibrate through "Black Opal," some in small pin point markings, others in harlequin, peacock and formal designs.

Some stones exhibit broad flashes of red, blue, green and purple while others exhibit cloud effects and sunsets such as Turner painted and only a Ruskin could describe.

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57 HATTON GARDEN, LONDON, ENGLAND



O. E. Frank recently opened quarters at Groton, S. Dak.

F. S. Guidl has started in business at Stratford, S. Dak.

C. S. Harrison has engaged in business at 3 Central Sq., Boston, Mass.

J. R. Day has commenced business at 4424 Central Ave., Los Angeles, Cal.

R. L. Oakes has opened a manufacturing jewelry shop in the Arapahoe building, Denver, Colo.

M. Gross recently opened a retail jewelry store on Market St., near 12th St., Philadelphia, Pa.

George M. Hayden will shortly begin business in the new Jacobs block, at Klamath Falls, Ore.

Matz Bros. have begun the manufacture of diamond mountings at 117 S. 8th St., Philadelphia, Pa.

A new retail store has been opened in Detroit, Mich., by O. A. Chalk. The store is located at 1433 Russell St.

C. Rudolph began business at 113 Friendship St., Providence, R. I., as a stone setter and engraver, last week.

W. C. Wicker has leased quarters in which to conduct a repair shop at 12th and Cambria Sts., Philadelphia, Pa.

H. W. Counter is a new jeweler at Hillyard, Wash. He was formerly in the employ of G. R. Dodson, Spokane.

Le Roy Rosenthal has gone into business for himself on G St., N. W., Washington, D. C. He will do jewelry repairing for the trade.

H. M. McAron will soon engage in business on his own account at Grey Bull, Wyo. Mr. McAron was formerly in the employ of J. W. Upsall, Watseka, Ill.

The Warner Silver Co. is the name of a new concern in Bridgeport, Conn., incorporated with a capital of $5,000. The concern will manufacture silver plated ware.

A wholesale manufacturing optical company has been incorporated under the style of the J. & K. Optical Co., at 1031 17th St., Denver, Colo. The incorporators are C. P. Jackson and Sam Kurzweil.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended April 9, 1910.

The U. S. Assay Office reports

Gold bars exchanged for gold coin	[illegible]
Gold bars paid depositors	[illegible]
Total	[illegible]

Of this the gold bars exchanged for gold coin are reported as follows:

April 4	[illegible]
" 5	[illegible]
" 6	[illegible]
" 7	[illegible]
" 8	[illegible]
" 9	[illegible]
Total	[illegible]

Jonah H. Walters, Danver[illegible], moved to Normal, Ill.

West Virginia Retail Jewelers Meet at Wheeling

Fifth Annual Convention of the State Association Largely Attended —Many Important Matters Transacted.—Ends with a Banquet.

WHEELING, W. Va., April 7.—The fifth annual meeting of the West Virginia Retail Jewelers' Association, which adjourned last night, after a most interesting session at the McLure House, proved to be one of the most important and best attended meetings in the history of the organization. Altogether, it was the opinion of the delegates and visitors that more actual business had been accomplished than ever before and that the addresses and discussions were of an unusually interesting character and well worth traveling many miles to hear.

The convention was opened by President Chas. N. Hancher, Tuesday morning at 10:30 o'clock and proceedings began with an address of welcome by Hon. C. B. Hart, president of the Wheeling Merchants' Association, who in a clever manner offered the jewelers the hospitality of Wheeling. The address was ably responded to by Hon. Henry Zilliken.

The secretary and treasurer's reports were side-tracked for a short time while the jewelers inspected the exhibits, which were a very interesting feature of the convention, and after the exhibits President Hancher appointed the following committees:

Auditing—W. L. Jones, Martinsburg, Hon. Henry Zilliken, Wellsburg.

Resolutions—C. A. Keefer, Grafton; J. H. Feaster, Piedmont, and T. A. Westmeyer, Wheeling.

A bill was drafted and recommended for passage to the State legislature, which is intended to correct an old abuse upon jewelers, namely, the releasing of liability of the jeweler for articles left with him to be repaired. This reads as follows:

Section 1. All personal property subject to be retained by any person under the common law until his claim or demand is satisfied, shall after one year from the date of the claim or demand, be sold to the highest bidder for cash, in the same way upon the same advertisement, and by the same officers that personal property is now sold by executions, and any money remaining from said sale after satisfying said demand or claim, costs and expenses of sale, shall be paid to the person or persons whose property was sold.

This bill, if passed by the Legislature, will mean much to jewelers, as many times the merchant is stuck for repair work.

An important address of Tuesday afternoon was delivered by A. L. Sackett, of the Rockford Watch Co., who took for his topic "Retail Jewelers as Shipbuilders."

No class of men occupy a higher position in the business world than the jewelers, he said. This is true because the articles in which they deal, gold and silver and precious stones, are so valuable. The first "ship" for the jeweler to build is citizenship, which is the flagship. The first essential in becoming a successful jeweler is establishing a reputation as a good citizen and being absolutely reliable.

Friendship is another ship which the jeweler should build, and good fellowship, for this breeds confidence. Turning to a lighter vein, Mr. Sackett said that all the jewelers present had already built or would build courtship, when a first mate is taken, and if this one is built right, the fleet will be well manned.

Hardships are the opposing fleet which the ships built by the jeweler will have to contend with, and care should be exercised against building hardships.

One of the strong points in the lecture was made when Mr. Sackett spoke of newspaper advertising. Jewelers are inclined to say sometimes that newspaper advertising does not pay. It does pay handsomely, however, whenever the public learns that the merchant is telling the truth, and truthfulness is the basis upon which every jeweler should build his business. He is not building for to-day or to-morrow, but for his son and his son's son, and reliability is the first thing to be sought for in building all the ships of which he had spoken.

The discussion on the attitude of retail jewelers to watch companies supplying catalogue houses with their product, was taken up and the action of one firm in furnishing the goods to the catalogue houses was severely criticized. The association is endeavoring to confine the trade to the local houses instead of outsiders getting the patronage which is by rights due to the taxpayer at home. Certain companies are refusing to furnish catalogue houses and the action af all, along this line, is heartily sanctioned by the retailers' association.

An able address was then delivered by Col. John L. Shepherd, of the Keystone Watch Case Co., who gave a number of reminiscences of his life as to events in Wheeling from the time when he enlisted as a boy in the Union Army at a place just below where the convention was being held, up to his travels and visits to jewelers of this city in recent years.

W. L. Jones, chairman of the delegates to the National convention held last year at Omaha, gave a very interesting talk on the trip and what was accomplished at the meeting. J. P. Archibald, of Blairsville, Pa., president of the National association, was unable to attend the Wheeling convention owing to sickness in the family.

The afternoon session was brought to a successful close by the "Question Box" and discussions in general.

At the conclusion of the business session the delegates and members met together for a social chat and a photograph of all was taken standing in front of the Federal building.

WEDNESDAY'S SESSION.

During Tuesday afternoon and evening a large number of jewelers arrived in the city, so that the session of yesterday was even more largely attended than was its predecessors. The delegates were called to order at 10 o'clock by Secretary A. C. Thomas, in the absence of President Hancher, and the first item on the program was the address by H. C. Carpenter, of the South Bend Watch Co., who chose for his topic, "Are You a To-morrow Man?" but the real topic was "Do It Now." Mr. Carpenter, after emphasizing the necessity of getting all jewelers in the organization, told of the necessity of cheerfulness for the business man.

"Grasp opportunities," he said, "don't be contented with what is on top and within easy reach, but go after the things that are hid. Advertise and get the loose trade. Keep at getting business and success will be the result."

He told of several men who had made good by going after things that are not exactly within reach, and told the jewelers not to be afraid to expend energy in getting business.

"An organization like the one that is meeting here is a good thing for all, as it develops new and modern ideas, teaches how to get business, and every jeweler in the State ought to belong to the association."

He advised the visitors not to wait for the good things, but to go after them. Instances were cited of successful men who did not wait, but went after things at once. "Break your own path," may also be called one of the chief topics of the address delivered by Mr. Carpenter. The delegates were advised to keep up to the times by reading magazines dedicated to the trade and by watching methods of successful competitors.

The mail order houses were scored by the speaker, and he told of a merchant that had injunctions against them for getting business under misrepresentations, but he said that they were successful in business because they went after business and did not wait for things to turn up.

"Association work makes friends of competitors and makes lasting friendships. This helps every member, as the jewelers can help each other out. No trade is lost by being on good terms with your competitors, and one of the successful mottos of the business men to-day is to stick together. Be a To-morrow Man."

A letter from President Archibald, of the American National Retail Jewelers' Association, explaining why he could not be present, was read at the convention, after which the Auditing Committee's report was read before the body and showed its financial condition to be excellent.

The Committee on Resolutions reported and the resolutions it offered were all adopted.

(The resolutions appear on page 77.)

An interesting talk on side lines for jewelers was given by A. C. Thomas, secretary of the association. He told of successes that had been made, citing his own experience with talking machines. He said that success could be made in side lines and the jewelry business, and advised the delegates not to be afraid to advertise and to especially advertise in the newspapers. The optical business, he said, is an essential of the jewelry business, and advised that the jeweler himself give a lot of time and work to this or to hire a good optometrist.

The parcels post question was taken up and A. L. Sackett delivered a short address in which he stated that in his opinion the majority of the farmers want a parcels post and that a bill of some sort would surely be passed in Washington and that the delegates ought not to pass resolutions against the bill, but should take a better stand by

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Any shape, cut, size, or color to your order

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getting a bill passed that would not help the big mail order houses.

He told of a bill that was put in the hands of a Congressman in Indiana recently that would not hurt local merchants. It would allow parcels to be sent from cities to farmers on rural routes running out of the city itself, but packages could not be carried on the railroads. This, he said, would help both farmers and local merchants, but would not take trade to other than home circles. Mr. Sackett's speech was the starting of much applause and the delegates seemed to agree with him.

Several interesting speeches were made on the subject. Colonel Shepherd stated that the mail order houses were not the worst enemies of the retailers, especially jewelers, and that by talking to home people and advertising, retailers could compete and even beat out mail-order houses. He said that a bill like the one snggested by Mr Sackett would be a benefit to the retailers and that the organization ought not to pass resolutions against the parcels post, but should advocate one like the one suggested

Senator Zilliken, of Wellsburg, said that he advocated a bill like the one mentioned being passed as a trial measure, and after a few years take the matter up again. He said that competition aided business and benefited the people, and cited the building of the street car lines between Wellsburg and Wheeling and Wellsburg and Steubenville as not hurting Wellsburg merchants and benefiting people at large.

Following this discussion a motion was made that a special resolution be passed pertaining to the parcels post. The motion was passed and the resolution was adopted.

Next to the last business to be attended to at the convention was the selecting of officers to serve during the coming year A new president was chosen, all the vice presidents were re-elected and the offices of secretary and treasurer were combined, one man filling both. Following are the officers that will serve during the coming year: President, W. L. Jones, Martinsburg; vice-presidents ranking in order named: C. E. Raab, Parkersburg, Hon. Henry Zilliken, Wellsburg; Ralph Erhard, Davis; C. A. Keefer, Grafton; W. T Eisensmith, Charleston. A. C. Thomas, of Sistersville, who has been secretary for some years was elected to the office of secretary-treasurer. T. A. Westmyer, of this city and C. E. Raab, of Parkersburg, were appointed to represent West Virginia at the American National Retail Jewelers' Association convention to be held in Detroit July 26-29, this year, and Senator Zilliken, of Wellsburg, and C. A. Beresford, of Piedmont, were appointed alternates.

Huntington will probably be the place of meeting next year. It was decided to make next year's convention a joint one with the West Virginia State Optical Society and the time and place of meeting will be decided on by the secretaries and presidents of the two organizations Huntington is the city that is favored by nearly all and the date will be in the Spring

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The jewelers wound up their gathering by a banquet at The Oaks last night Among those who participated were also members

of the West Virginia State Optical Association, who were here for their annual meeting.

When the jewelers and opticians arrived at the banquet they found the hall decorated throughout with palms and other plants, with white and yellow streamers from chandelier to wall. There was no set programme, but Mr. Thomas acted as toastmaster, and performed his duties in a very creditable manner.

After the menu had been finished Mr Thomas called on F. W. Christman as the first speaker, who complimented the jewelers in a few brief remarks. W. S Eisensmith, Charleston, spoke enthusiastically on the convention and told of the optometry bill which was coming up at the next session of the legislature. He also played a high tribute to his home town and to the State in general.

The principal speaker of the evening was Col. John L. Shepherd, who made one of the addresses for which he is famous in the jewelry trade, holding his hearers in rapt attention until he had finished. He is an optimist and showed it, but his address was punctuated with poetic perorations, which raised the diners to the greatest enthusiasm. In his talk he urged the jewelers to be honest, considerate and above all to be optimistic and ended by reciting his well known original poem on "Opportunity," which is his answer to the more pessimistic verses of the late Senator Ingalls.

Col. Shepherd also told a host of funny stories in his own inimitable way, setting an example which was generally followed.

The Resolutions.

The resolutions adopted were as follows:

Resolved, That we heartily commend and express our sincere appreciation of the various watch companies, who have and are now making efforts to confine the sale of their product to the legitimate retail jewelers, and especially do we commend and hereby announce our fullest appreciation to the Waltham Watch Co., for the recent change made in their selling plans by placing the sale of their product in the hands of the retail jewelers, and, be it further

Resolved, That we here condemn the practice of the several jobbing houses who distribute catalogues promiscuously to persons not entitled to the same, and by this means market goods to the consumer at wholesale prices, and, be it further

Resolved, That we commend all jobbing houses who aim to protect the retail jewelers by maintaining such business methods that are beneficial.

Resolved, That we also commend this same company for the intensive advertising efforts now being used, which are a great advantage to the retail jeweler.

Resolved, That we commend all watch manufacturing companies who are confining their product to the retail jewelers, and at the same time firmly maintain fixed selling prices, and, be it further

Resolved, That we commend the very liberal advertising used by these companies.

Resolved, That we strongly condemn the practice of manufacturers and jobbers maintaining retail stores and selling at retail. We pledge ourselves to stand together and so far as practical confine our business to the manufacturer and jobber who gives to the retailer that protection and consideration to which he is justly entitled.

Resolved, That we earnestly endeavor to secure the passage of Federal laws that will enable the prosecution of persons doing fraudulent advertising by the use of the United States mails, or by any methods whatsoever.

Resolved, That the thanks of this association be extended to Charles Burdette Hart for his attendance and very pleasing address of welcome; to the Wheeling papers for their complete reports concerning our meetings; to the various jobbers and manufacturers who have attended this convention and made displays for the convenience and information of our members; to A. Y. Sackett, of the Rockford Watch Co., for his excellent and entertaining address; to J. L. Shepherd, of the Keystone Watch Case Co. for his pleasing, humorous and advisory talk; to H. C. Carpenter, of the South Bend Watch Co., for his exceptionally instructive and forcible address; to the Wheeling members of the association for their hospitality and kind attention and entertainment during our stay in their city; to the McClure Hotel management for courtesies extended; to the manufacturers, jobbers and representatives who have by their genial manner, good will and interest in our affairs aided the officers and members in making this convention such a grand success.

SPECIAL RESOLUTION ON PARCELS POST.

Resolved, That this association, recognizing the demand by the people at large, particularly those in the rural districts, for some form of parcels post, and realizing that majority should rule in this, as in all other matters under our form of government, we, therefore, as an association desire to express ourselves in favor of such action upon the part of the Federal Government and the Post Office Department, tending to establish parcels-post service, carrying packages at a rate to be established, over rural routes only, and packages so carried must be taken from such offices from which the rural route carrying such packages originates, and all such packages so carried must bear the original post-mark of the office where same was delivered for transportation and given to the rural carrier.

T. A. WESTMYER, J. H. FEASTER, C. A. KEEFER, Chairman, Resolution Committee.

Detroit Retail Jewelers' Club Make Plans for Coming Convention.

DETROIT, Mich., April 8.—The regular monthly meeting of the Detroit Retail Jewelers' Club was held Thursday evening in Harmonie Hall. A dinner preceded the informal talks, which turned largely upon the condition of trade in Detroit and the preparations being made for the National convention in July. President Charles W. Warren presided and one of the principal talks of the evening was made by Herman A. Rolshoven, chairman of the entertainment committee, who spoke on the entertainment features of the convention.

The program for the convention has already been adopted. It calls for a reception to the president and officers of the National association in the Hotel Cadillac on the evening of Monday, July 25. Tuesday will be devoted to the business session and the delegates will look Detroit over in the evening.

Wednesday will be Manufacturers' and Jobbers' Day and the business session will be followed by a trolley ride through Grosse Point and along the shore of Lake St. Clair to Lakeside Inn, where dinner will be served. Thursday will be given over to a business session, the election of officers coming in the afternoon. A theater party in the evening will conclude the day. On Friday there will be a final business session and adjournment at noon, after which there will be a steamer ride on the Detroit River and Lake St. Clair.

Already two-thirds of the exhibition space in the Hotel Cadillac has been engaged. The parlors will perhaps be used as auxiliary show rooms.

Death of George W. Townsley.

PIERCE CITY, Mo., April 6.—George W. Townsley, a well-known jeweler of this place, died at his home last week. Mr. Townsley was formerly engaged in business at Sedalia, Mo., but had been in business at this place for about 15 years.

The business was conducted here under the name of the deceased's wife. When Mr. Townsley came to this place he succeeded B. L. Buley.

Do You Recognize Any of the Repair Marks in Watch Described Below?

MORRIS, Ill.—Dr. H. M. Ferguson, coroner of Grundy County, is asking the aid of jewelers and watch repairers in an effort to establish the identity of an old man whose body was recently found floating in the river here. The only clew is in the watch which he carried. Dr. Ferguson hopes that jewelers who repaired it may be able to identify the owner from the marks.

The watch is described as an 18 size, gold filled, open-faced Crescent case, No. 128,142, with a Columbus movement, 11 jewel, No. 105,222. There are several repair marks on the watch which would indicate it had been carried for some time. One is No. 64,181 with letter "C" above the letter "B." Another is 10,149 over letter "K" and another is 7,064 over letter "K." Still another is 6,304 over the letter "K" indicating a residence of some time where the last jeweler is located.

Any jeweler who may recognize the above marks is requested to communicate with Coroner Ferguson at once.

Pearlin Bros. Released in Los Angeles, Cal., Under Exacting Conditions.

LOS ANGELES, Cal., April 8.—Judge Willis, of the Superior Court, has released, on probation, Samuel and Simon Pearlin, the young men who embezzled diamonds valued at $447 from Jacob Rosenkranz, but the release is given under very exacting conditions. The term of Samuel Pearlin was fixed at seven years, and one condition of release was that he save $30 a month for a fund to reimburse his creditors. Simon, who is married, was given a five-year term and ordered to pay $20 a month toward the creditor fund.

Neither of the young men is allowed to enter into business for himself, but both will be compelled to work as journeymen. The action of the court was taken against the advice of the chief probation officer, who had investigated their case.

The Pearlins, it will be remembered, fled from here to New Haven, Conn., their former home, where they were arrested.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week at the Universal alleys, Brooklyn:

April 4.—Wm. Barthman	802	884	896
vs. J. J. Donnelly	791	748	888
April 6.—Solidarity Watch Case Co.	747	883	876
vs. Ilgen & Wakefield Co.	754	763	813
April 8.—Hayden W. Wheeler & Co.	813	905	852
vs. Tiffany & Co.	778	814	1,008

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman	37	12	990	.765
Joseph Fahys & Co.	35	13	1,012	.729
Hayden W. Wheeler & Co.	35	19	985	.648
Tiffany & Co.	26	16	1,008	.619
Cross & Beguelin	27	18	1,013	.600
Robt. H. Ingersoll & Bro.	30	21	1,001	.588
Ilgen & Wakefield Co.	20	34	930	.370
Mumford & Galaway	14	34	967	.292
Solidarity Watch Case Co	12	39	917	.286
J. J. Donnelly	2	43	892	.044

A SURE ALARM

An Accurate Timekeeper

4½-INCH NICKEL-PLATED SEAMLESS BRASS CASE

4-INCH BELL ON BACK

Has Switch for Stopping Alarm



TATTOO

INTERMITTENT ALARM

WRITE FOR PRICES

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

MAKERS OF CLOCKS AND MOVEMENTS
OF ALL DESCRIPTIONS

OUR OFFICES

AT

19 & 20 HOLBORN VIADUCT, LONDON

WILL BE OPEN FROM MAY 1st.

We place their conveniences at the service of buyers going abroad.

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576 Fifth Avenue
NEW YORK

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LONDON

Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Jewelry, Watches, Etc., Shown at Exposition, Now in Demand Among People of Taste in France's Capital.—Effects of Chantecler Craze.

PARIS, April 3.—Spring is the season of expositions, and in Paris whenever pictures are shown there are also jewels and small bibelots from renowned masters of the craft. The Automobile Club, a chic organization, is having its showing of artistic objects. Among the jewels may be mentioned an exhibit from Vever rue de la Paix which strikingly illustrates the mania for circular or, as they are called, plaque pendants. A striking example was set with smooth and shallow sapphires of oblong shape, on each of which was incrusted a diamond, the ornament delicately worked in aluminum in a showy design in small brilliants. Such settings are exceedingly light. Another was in the form of a Louis XV basket overflowing with exquisitely wrought blossoms expressed in diamonds. Each of these pendants hung from a diamond hook attached to a neck chain an inch wide, of small seed pearls in a pattern. These disk like pendants have almost superseded the fancy shapes and afford scope for much diversity of design.

The greater proportion of these plaques are in a delicate network almost entirely of diamonds, with occasionally a few colored stones introduced. George Fouquet, who rather runs to what is known as "modern style," had a case worthy of notice. Here, again, the graceful flower basket was in evidence, but differently treated. The basket was composed of tarnished gold wire studded with glittering marcassites, while here and there were small fire opals, while on one side was a glowing bit of flat opal matrix surrounded by shaded green enamel. A pendant of Byzantine inspiration showed two long and slender pieces of translucent green-blue enamel separated by diamonds, with one great shimmering pearl drop in pear shape. A brooch elicited much attention. It was a bar of pale medium-sized sapphires with, at each end, circular ornaments of enamel and colored stones, with above a couple of scintillant diamond wings and a great yellow pearl depending from the center.

A quaint brooch from another artist had a character of its own, being an enormous topaz *brulé* faceted and set in twisted copper wire and supported by flat pieces of brown mottled quartz. A hat pin was noticeable for its originality, in the shape of a thistle, an immense topaz being sunk in the calyx of finely ciselé blackened silver.

There were exquisite little statues, one in precious stones the work of Georges Lemaire and called *La Fortune*, composed of red jasper, rosy crystal, labrador, white quartz, lapis lazuli, moss-green jasper, yellow silex and gilt, the colors blended with an eye to harmony of the ensemble. Another marked *Myrto*, a Greek dancer, revealed the head and arms of white quartz of Arizona, with the flowing robe of amethyst matrix and base of yellow Sienna marble.

The butterfly and dragon fly are old but ever new as designs for jewelry; a striking brooch is as light as lacework in the form of a butterfly of aluminum, the wings in openwork studded with large and small brilliants and which could at will be transformed into a hair ornament. For the hair two dragon flies with long and slender wings of transparent white horn set with pale pink peridots and clasping between them a great brown topaz. A brooch simple yet artistic took the shape of a long and narrow lily leaf, while twisted on top was a bunch of silver berries and button-like buds of blackened silver and tiny brilliants. A hat pin with a deep cup of dark blue



THE WAY THE PLAQUE PENDANT IS WORN IN PARIS.

enamel held sunken in the top a triangular-shaped amethyst.

Ivory is greatly used by the new school of workers, one brilliant being shown in a brooch composed of butterfly wings enriched with dull opals held in gold wire. The ornament and teeth were all cut of a single piece.

Snowy is a brooch the size of a dollar set with a big oblong sapphire surrounded by a wide border in a Greek key pattern in small diamonds.

The prevalence of neck wide chains of gold and pearl from which depend the great plaque pendants is noticeable. While a design in flat openwork pearls is the most used there were besides heavy gold chains in cut work that reminds one of the chain of office of a major domo. A remarkable example showed oblong plaques divided by big cut topaz from which hung a pendulous pendant set with topaz surrounded with diamonds. The aquamarine is a great favorite, and enormous ones an inch or more square are embedded in an aluminum frame, diamond interlaced.

A departure from the conventional plaque was a pendant in narrow triangular shape with a reminiscence of iridescent peacock tones in its ornamentation of olivines and sapphires.

To clasp a wide black velvet throat band was a barette of maiden-hair ferns in diamonds set on black enamel. A novel arrangement shows a large gold mesh bag striped with gold in various colors, from which is hung by the ornate enameled clasp a thread-like chain with a tiny coin purse studded with rubies, and from which change could be extracted without opening the larger bag.

Bracelets are both wide and narrow, the latter appearing, however, the most popular. Pretty are those simulating a dress galloon or ribbon expressed in enamel and gems. Another bracelet scarce a quarter of an inch in width showed small square rubies set *pavé* fashion. A necklace of varicolored pearls as large as a pea, with the stones separated by a line of small diamonds, was a chaste ornament. Beryls and corundons are lavishly used by the *Art Nouveau* workers in the precious metals, the wide range of color affording great scope for artistic harmonies.

The Chantecler craze has inspired much quaint jewelry, three roosters' heads in gold with crests of scarlet enamel being one of the newest expressions of barnyard jewelry for a brooch. Gentlemen's scarf pins also follow in this lead, but for the advocate of open-air sports there is the entire category of game birds—pheasants, quail, grouse, etc.—with small gold skis, golf sticks, etc. Several gold club stick pins are inclosed in a small leather case like those in which are carried the real article.

The bird and animal craze is also evidenced in umbrella and parasol handles, a silver chanticleer with outspread wings and scarlet crest displaying itself on a lady's red parasol. There are handles of precious quartz, amethyst and opal matrix, pink quartz jade, lapis and malachite fashioned like a column, upon the apex of which sits a saucy pug in the same material or in crystal, his neck encircled with a gold chain from which dangles a baroque pearl or other stone. He has for rival a black cat with glistening aquamarine eyes, or a pert-looking white or gray rabbit. A hideous ape, which by some mechanical arrangement rolls its eyes and sticks out its tongue, does duty for a man's umbrella handle.

For ladies there are crooks of dull and bright crystal studded with tiny gold-rimmed gems and banded with the same colored enamel; golden crooks, enamel ringed, and those of wood matching the silken covering and with a hoof-like termination at the top of the long directory handle. The Chanticler craze has inaugurated parasol tops representing ducks, geese, pheasants and chicks, with gorgeous-hued parrots and kingfishers, expressed in carved and painted wood.

Wooden porridge bowls often replace those of silver, a pretty one being of finely marked exotic wood in a delicate shaded gray, silver banded, and with for ornament a silver *fleur-de-lis* in a raised design. For Easter are tiny silver chickens with on the back a pale blue or pink velvet pin cushion. An egg platter shows a pattern in dull silver in relief, while at the four corners are silver roosters. Around the edge are gold-lined receptacles for a dozen eggs, and in the center a silver mounted crystal butter dish.

COUNTESS DE MONTAIGU.

The Quality of Our Jabots Will Interest You



(PATENT APPLIED FOR)

All indications are that jabots will be worn more extensively than ever this season; and "The Psyche Bow," designed by our own artists, will appeal instantly to your best trade.

The pin in exclusive patterns is made in 14 karat gold, mounted in pearls, diamonds, sapphires, topaz and numerous other attractive combinations. The bow is made of imported moisture proof Maline, and it always looks crisp and clean.

Our Patent Clasp Is An Important Feature

of the Psyche Bow. It opens easily by turning a button at the back. The bow can then be removed, and the pin makes a beautiful hair ornament, or another jabot can be substituted.

One number from our extensive line is illustrated—note the individuality of design and quality of workmanship. Exceptional value is given in our prices that range from $20 00 upward. Place a sample order of these jabots to-day or write us for complete information.

HOWARD & COCKSHAW, 218-220 FOURTH AVENUE, NEW YORK CITY

Canada Notes.

T. S. Porte, Campbellford, Ont., has given a chattel mortgage to L. G. Young for $275.

Fred Gundy, of the Gundy, Clapperton Co., Toronto, Ont., has returned from an extended trip through western Canada.

Among traveling representatives in Toronto, Ont., last week, were: W. R Stevens, R. Wallace & Sons Mfg. Co, and A. Bains, Wilcox Silver Plate Co

William Eaves has removed from 103 to 107 Notre Dame St, West Montreal. Mr. Eaves and his father before him had been in the old building for nearly 50 years.

P. W. Harrison, of Deykin & Harrison, Ltd., Birmingham and London, Eng., called on the trade in Montreal during the past week. Upon leaving the city he went to Toronto, en route for the west. He will return to England via New York.

The death of Arthur M. Graham, salesman for the Goldsmiths' Stock Co., Toronto, Ont., occurred on Sunday, April 3, in his 29th year. Mr. Graham had been ill with typhoid fever for about two weeks, but his case was not considered serious until a short time before his death.

W. E. Coutts, manager of the stationery department of Ryrie Bros., Toronto, Ont., has gone to New York on a purchasing trip. W. E. Brown, who has been for some time with the same firm, is leaving Toronto to take charge of the silver department of Porte & Markle, Winnipeg, Man.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: F. Clarke, Jr., Peterboro; L. A Jeanneret, Elmira; O. Saidenberg, Ottawa; Norman Ellis, Hamilton; J. Trotter, Galt; A. B Willson, Georgetown; W. H. Smith, Oakville, and A. Gibson, Woodstock, all Ontario.

A mysterious individual giving the name of S. G. Green, and pretending to represent a New York diamond firm, swindled a number of jewelers in Winnipeg, Man., last week, for a large amount and skipped out. He was arrested at Fargo, N. Dak., a wire having caught him on his train en route for St. Paul. He is fighting extradition.

On Tuesday, April 5, Alfred Hazlett, a Grand Trunk Railway baggageman, was arrested on information laid by E. J. McIntyre, jeweler, Chatham, Ont., charged with stealing two rings valued at $150. McIntyre had sent a rush order to Avey & Jones, London, Ont., whose messenger entrusted the box containing the rings to Hazlett. The latter disclaimed any definite knowledge of the parcel, asserting that it must have been placed with other baggage and fallen off the truck. Fortunately for the defendant, his story turned out to be correct, for the rings were subsequently found in the possession of a young girl, who said she found them on the platform and was ignorant of their value. Hazlett was discharged.

Evidence is being given this week in the case of D. L. Rey, watchmaker and consul-general for Switzerland, at Montreal, who was shot in the face while standing at the door of his jewelry store at 14 Cadieux St., Dec. 7 last. Mr. Rey is suing the city for $15,000 damages, and the case is being heard before Justice Archibald and a jury. The evidence as far as it has gone showed that several city detectives were running after Vincent Morgan, a notorious crook, who was wanted by the police on a charge of house-breaking and robbery. As the accused ran along Cadieux St. several shots were fired after him; two went through his coat-tails, and it was then that Mr. Rey, who was standing at his door talking to his wife, was shot in the jaw. Mr. Rey occupied the witness stand through one court session. He informed the court that the bullet was still in his face, and that his health had been greatly impaired as a result of the shooting. His business has also materially suffered owing to his long illness. Some of his customers had been under the impression that he had been killed and they had transferred their business elsewhere.

Washington, D. C.

John Hansen has left this city on a short business trip to Columbus O.

The Edwards & Zanner Co., 7th St., N. W., has taken on an additional man in their repair department.

The announcement of the engagement of Miss Caroline Baer, sister of Milton Baer, of Georgetown, to Morris Wolf, Tampa, Fla., has been announced.

On the sick list are A. O. Hutterly, vice-president of the Retail Jewelers' Association of the District of Columbia, and E. G. Hines, 921 F St., N. W., both suffering with severe attacks of rheumatism.

Le Roy Rosenthal, formerly in the employ of Schmedtie Bros., has gone into business for himself on G St., N. W. Mr. Rosenthal will confine himself at present to jewelry repair work, etc., for the trade.

"The Jewel Box" is now well established at the new address, 1337 F St., N. W., the business having been removed from 1303 F St. The new store is quite large and is so sub-divided that the rear may be used as an office or manufacturing department.

The Galt Cup, a prize to be offered at the coming dog show, is the largest of 11 cups which, together with a half dozen or more other prizes, are on display in a local store window. Galt & Bro., 1107 Pennsylvania Ave., N. W., presented the cup as a prize.

The Police Department have been notified of the theft of a gold mesh purse valued by the owner at $275, and of a gold cigarette case marked "Kittens" appropriated by a sneak thief, which will probably turn up sooner or later in the store of some jeweler.

It is reported that the child of Ray L. Parsons, watchmaker in the employ of M. Goldsmith & Son, is in a very critical condition from the effects of spinal meningitis. Mr. Parsons is very well known here and his friends in the trade earnestly hope for the recovery of the little one.

C. H. Childs is making extensive improvements to his store at 703 12th St., N. W. The old front has been pulled out and a new display window put up in its stead. The outside has been repainted and the inside repainted and repapered. The window is laid with parquet flooring. Mr. Childs is taking on additional lines.

A bill has been introduced in Congress by Representative Coudrey, of Missouri, regulating the wearing of hat pins by the ladies in the District of Columbia. The bill provides that the wearer of a hat pin from which "the exposed point thereof shall protrude more than one-half inch beyond the crown of the hat," etc., shall be liable to a fine of $50.

Among the traveling men in the city during the past week were: T. J. Judge, Joseph B. Bechtel & Co., Inc.; Harry C. Birch, S. B. White & Co.; Frank L. Wood, Ludwig Nissen & Co.; A. Kaufman, Ingomar Goldsmith & Co.; E. B. Midlen, Gorham Co.; Harry G. Young, The Gibson, Krugler Co.; George A. Terhune, Robert H. Ingersoll & Bro.; Henry Greenthal, Albert Lorsch & Co.

Baltimore.

Oliver Wareheim has sold out to John E. Beck.

Leon Levi, who conducts a store at 309 W. Lexington St., has leased the adjoining building and will make alterations so as to have one large store.

The J. S. MacDonald Co., 214 N. Charles St., supplied the handsome silver service which was recently presented to Speaker Adam Peeples by members of the House of Delegates at the close of the last session. The pieces are of Colonial style and are beautifully wrought.

Jacob Gamerman, owner of a jewelry store at 424 N. Calvert St., was instrumental in bringing about the arrest of Clarence Howlett, alias Wilson, alias Oliver Reaves, who is wanted in Washington, D. C., on a charge of stealing $20,000 worth of diamonds belonging to Mrs. Frederick Bugher. Howlett had entered the jewelry store and offered for sale a one carat diamond, valued at $150. At first he told Mr. Gamerman that he wanted the stone set in a pin, and then he tried to sell the stone for a small sum. Mr. Gamerman recognized Howlett as the man whom the police were seeking and held him until the arrival of the proper authorities.

Cash prizes have just been awarded at the Bowman Technical School, Lancaster, Pa., for excellence of workmanship in watch work during the past six months going to H. F. Buckwalter, Herbert Hamrit and Albelt Steller, first, second and third in the order named. L. O. Beard, formerly with the Fred. Frick Clock Co., Waynesboro, Pa., and J. C. Barker, Hinton, W. Va., have entered the watchmaking department of the school.

William H. MacAusland, foreman of the white metal department of the Reed & Barton Co., Taunton, Mass., resigned Saturday after 37 years of faithful work. Beginning as errand boy and apprentice, Mr. MacAusland rose to the head of his department. His resignation was a surprise to the workmen, who were not aware of his decision until he appeared in the room to bid them good-bye and good luck. Mr. MacAusland started in the employ of the company in 1873. His first position of trust was as superintendent of the pattern making department. In 1891 he was placed in charge of the tea ware department, and two years later was given full charge of the white metal department.

Providence.

George W. Dover was in New York last week.

Alfred K. Potter made a trip to New York last week.

Frederick A. Stevens has been granted a patent on a frameless spectacle.

Charles B. Donle has just purchased a new 32-horsepower touring car.

A new sand-blast outfit has been installed for Fessenden & Co. by H. J. Astle & Co.

C. Rudolph has started in business as a stone setter and engraver at 113 Friendship St.

W. V. Ghislin, Chicago manager for the Gorham Co., is visiting the factory in this city.

W. A. Burt is sending in some good orders to the Cory & Reynolds Co. from the middle west.

John F. P. Lawton, secretary of the Gorham Mfg. Co., is stopping at the Chalfonte, Atlantic City, N. J.

Albert Mayer, of Joseph Mayer & Bro., Seattle, Wash., has been in town the past week placing orders.

Alfred K. Potter, of the E. A. Potter Co., has been elected a member of the Providence Board of Trade.

William Gow was in New York, last week, showing the new line of the George N. Steere Co., of Pawtuxet.

C. H. Ballou & Co. are getting out a new line, and Mr. Ballou is preparing to take the road in about a fortnight.

The manufacturing jewelers of this city received calls from David Goldberg of Lucios, New York, last week.

Tiffany & Co. have been calling through the local newspapers for silver spinners for their works at Forest Hill, Newark, N J.

In its department of chainmaking by machinery and the toolmaking department, the E. C. Bliss Mfg. Co. is extremely busy.

The Chapin & Hollister Co. has been granted a registry of a trade-mark for pendants, brooches, scarf pins, cuff links, etc.

Albert S. Vennerbeck was in New York and vicinity the past week, visiting the trade in the interests of Vennerbeck & Clase Co.

Wesley Cornell Martin, a manufacturing jeweler of this city, has taken out a marriage license to wed Miss Olga Wilhelmina Olsen.

The American Oil & Supply Co., Newark, N. J., has discontinued its Providence salesroom, which was in charge of George H. Smead.

John A. Colwell, with Albert Walker & Co., has been elected vice-president of the men's Club of the Beneficent Congregational Church.

The Providence Stock Co. is receiving some satisfactory orders from S. J. Sumner, who is visiting in the middle west in its interests.

J. S. Richter, who represents the N. Barstow Co. and Doran, Bagnall & Co., of this city, in Chicago, is at the factories of those concerns here.

Barton A. Ballou, of B. A. Ballou & Co., Inc., has just registered a 32-horsepower Corbin touring car with the State Board of Public Roads.

The Chicago office of Hutchison & Hinestis, in charge of Harry H. Miller, is to be changed to room 804 in the Columbus Memorial building.

The Bassett Jewelry Co., of this city, is to remove its Chicago office from room 510 to 705, in the Columbus Memorial building, at an early date.

John Kelso was one of the speakers at the annual meeting of the Men's Club, of the Beneficent Congregational Church, on Tuesday evening.

D. A. Hodge was a caller upon the manufacturers of this vicinity the past week purchasing goods for Hodge-Miller Co., Inc., of Seattle, Wash.

Horatio E. Bellows was in Washington the early part of last week in the interests of patents for manufacturing jewelers whom he is representing.

James G. Trafton has returned from an extended and successful trip to the central and northwestern sections in the interests of the Morgan Jewelry Co.

Major E. Merle Bixby, superintendent of the silver department of the Shepard Co., will sail from Boston the first of next month for an extended trip in England.

Jacob Solinger, who has been in Florida and Cuba for several weeks on account of his health, has returned much improved. He was accompanied by Mrs. Solinger.

Edward B. Shepard is absent on a trip to Europe in search of new novelties in precious and imitation stones to be imported by Albert Lorsch & Co. for the manufacturing jewelers.

William H. Manchester has just purchated a 40-horsepower touring car to replace the one smashed up a few weeks ago by his chauffeur while on a joy ride without the owner's consent.

Alton I. Churchill, 18 years of age, was fined $20 and costs in the Sixth District Court, Thursday, for the larceny of two mesh bags valued at $2.25 from the Shepard Co., by which he was employed.

Henry C. Luther has been elected as one of the delegates to represent the Department of Rhode Island, Grand Army of the Republic, at the national encampment, to be held at Atlantic City in September.

The case of Arthur D. Wood against William Bens Co., manufacturing jewelers, 95 Chestnut St., was on the calendar of the Superior Court for last Friday, but was not reached and will be reassigned later.

The house of Oscar E. Place, of O. E. Place & Sons Co., narrowly escaped destruction by forest fire near Hills Grove recently. The flames were extinguished just in time to save that and other buildings on the estate.

While in this city, last week, Frederick Sheridan, who represents several eastern manufacturing jewelers on the Pacific Coast, added the line of the E. A. Potter Co. He left for the coast the latter part of the week.

Frederick A. Ballou, of B. A. Ballou & Co., Inc., has given up his home in this city and returned to his home at Nayatt, where he will remain until June 1, when, in company with his wife, he will sail for Europe on the *Mauretania*.

First Lieut. Alfred B. Lindroth, of the Ordnance Department, R. I., N. G., has tendered his resignation from the State service. He has been engaged in conducting a mail-order business and now intends going into the manufacturing jewelry business.

Henry Hunt Clark, head of the decorative design department of the Rhode Island School of Design, delivered an interesting and instructive lecture on "The American Style of Ornament" in Memorial Hall on Wednesday evening.

Aldridge G. Pearce, of the F. P. Pearce Co., sailed from New York on Wednesday last to attend the sessions of the Imperial Council of the Mystic Shrine in New Orleans. He is one of the delegates from Palestine Temple of this city.

The employes of R. L. Griffith & Son Co. held a dance, Friday evening, in Macnair's Hall, at which about 150 couples were on the floor. Vocal and instrumental music and fancy dancing exhibitions were features of the evening's entertainment.

The Tilden-Thurber Co. secured a decision against Henry W. Stiness, on book account before Judge Rueckert in the civil session of the Sixth District Court on Wednesday, the defendant not appearing. The decision was for $129.49 and costs.

Zare White has discharged a mortgage of $4,456 held by Eden H. Bigney on a lot of land with improvements at the northeast corner of Eddy and Public Sts., and placed two mortgages thereon for $10,000 and $2,489, respectively, to Charles E. C. Fisher.

Charles H. Fuller, of George H. Fuller & Son Co., Pawtucket, has had his steam yacht *Thetis*, in which he has been cruising in southern waters the past Winter, brought up from North Carolina the past week and anchored off the Rhode Island Yacht Club house in Narragansett Bay.

Among those who attended the 76th regular dinner of the Churchmen's Club in Churchill House, last week, were Edward I. Mulcahey, Fred D. Carr, William P. Blanding and Percy W. Hatch. The first two were elected as vice-presidents of the club at the annual election.

It was announced the past week [illegible] on the occasion of the 30th anniversary [illegible] opening of the Shepard Co.'s store in this city, April 2, the sales aggregated $125,391.57, which is claimed to be the largest amount on record for a single day's business [illegible] department store in this country at [illegible]

Mr. and Mrs. John H. Collingwood celebrated the 51st anniversary of their marriage last week and their golden wedding, postponed from last year because at the time of the 50th anniversary Mr. Collingwood was ill in a hospital. Mr. Collingwood has been engaged in the business of manufacturing jewelry.

Walter A. Griffith, treasurer of the R. L. Griffith & Son Co., of this city, has been elected president of the Edgewood Golf Club. The directors are Joseph Sattler, Joseph S. Gettler and Samuel Sattler, of the Outlet Co.; H. L. Carpenter, of A. Walker Co., and A. Vennerbeck, of Vennerbeck & Clase Co.

Among the foreign importations received through the Providence Custom House during the past week were the following: From Bremen, 27 packages of precious stones; from Hamburg, three packages of imitation precious stones; from Havre, one package of copper and imitation precious stones.

Among the travelers in the [illegible]

week were: I. Alberts; C. F. Sweazy, Champanois & Co.; C. W. Sweetland, C. W. Sweetland & Son; Edward Jones; Benjamin Uttall, F. A. Hardy; Charles E. Mott, J. B. Bowden & Co.; D. W. Lane, E. Kirstein Co.; Mr. Billings, Excelsior Umbrella Co.; F. M. Drisco, Globe Optical Co.

Carroll Edward Wilson, salesman for Albert Lorsch & Co., of this city, and Miss Maude Evelyn Perry, of Attleboro, were united in marriage Thursday at Roxbury, Mass., by Rev. J. Harry Holden, the ceremony being witnessed by only the intimate friends and relatives. After a short wedding trip Mr. and Mrs. Wilson will live at Attleboro.

The C. H. Cooke Co., manufacturing jewelers at 61 Peck St., is moving its factory from the second floor to the one above, where it will occupy the shop recently vacated by William Smith & Co. This will give more than double the floor space previously occupied, which increasing business demanded. Much up-to-date machinery is being placed in the new plant.

The case of the New Acme Plating Co. against Mark Streicher *et al*, on book account, was called before Judge Rueckert in the civil session of the Sixth District Court Thursday. The plaintiff discontinued the suit against the defendant, Streicher, and decision for the said defendant was given for costs. Decision was rendered for the plaintiff against the defendant, M. S. Comb Co., for $298.16 and costs.

Charles W. Bowen, one of the well known merchants of this city and owner of the several brick factory buildings at Friendship and Page Sts., occupied by manufacturing jewelers and kindred concerns, died Saturday morning in his 74th year. On Jan. 3, 1861, he married Mary Thomas Richardson, only daughter of George Richardson, of the old time manufacturing jewelry firm of Richardson & Hicks, of this city.

William B. Streeter, of Streeter & Co., is having a new power boat built that will be ready for launching about the middle of May. It is to be 32 feet in length and constructed from original designs by Mr. Streeter. It will be lighted throughout by electricity, with a cabin large enough to furnish sleeping accommodations for six persons and will be finished throughout in oak. It will have a 15-horsepower engine.

The case of Zare White against the Victor Jewelry Co., which was on the calendar of the Superior Court for trial on Friday, was settled out of court. The day previous notice of the submission of the defendant to judgment for plaintiff for $300 and costs was entered. This was a suit brought against Frank Young and George Johnson, doing business as the Victor Jewelry Co., for balance of book account. In the declaration it was alleged that in August, 1909, the defendants purchased of the plaintiff a lot of combs, valued at $600, upon which balance of $300 was due.

Judge George T. Brown, on Wednesday last, sentenced Antone Burke and Max Kirtz in the Superior Court to pay a fine of $25 and costs each under the new law, enacted last term of the General Assembly through the efforts of Representative Harry Butler, prohibiting pawnbrokers from buying or receiving silver scrap. Burke and Kirtz were the first persons to come before this court charged with this offense. They had been indicted for receiving a small quantity of scrap metal Nov. 29, 1909, and the authorities recommended that the defendants should be punished in order to show that the law is to be enforced.

Attleboro.

William Gowan left last week for a western trip.

Ralph Hoxsie, salesman for Mason, Howard & Co., was at the factory last week.

The Van Dyke Club, of the Fontneau & Cook Co., enjoyed a fancy dress party last week.

Fred Sheridan, Pacific Coast representative of several local firms, was in town last week.

J. M. Fisher & Co. started to move this week to their new location in the Leach & Garner factory.

The traveling force of S. O. Bigney & Co. started on the road last week with new lines of samples.

Stephen Garner returned last week from New York, where he spent a few days in the interests of his concern.

Walter Hopkins, salesman for C. H. Eden & Co., was at the factory last week arranging his sample line. He left Monday on a western trip.

A. G. Cobb, of the Daggett & Clap Co., whose headquarters are in Chicago, was making his semi-annual visit to the factory last week.

Benjamin Taylor, who has been connected with the office of the Adams Express Co., has taken a responsible position with C. M. Robbins & Co.

Joseph Aranji, a designer and die cutter, has been awarded a verdict of $500 in a suit against Allen, McNerny & Co. for damages for breach of contract.

On account of the increase in rates of the Adams Express Co. the manufacturing jewelers have decided to carry on business with the overland express companies whenever it is possible.

At the annual meeting of the Odd Fellows Building Association last week, Joseph Finberg was elected president and S. O. Bigney, Fred L. Torrey, David Makepeace and Albert Ingraham, directors.

The Hopewell mill buildings, the oldest mill structures now standing in Taunton, will be torn down in a few days to make way for the erection of an electric plant which will supply the Reed & Barton factory with power.

The many friends of Edward A. Sweeney, head of W. H. Wilmarth & Co., Inc., are urging him to become a candidate for the position of representative from this district this Fall. The suggestion of Mr. Sweeney's name comes from the manufacturing jewelers who desire to show him some recognition of his efforts in behalf of the jewelry clause in the tariff bill, as well as in numerous other activities in previous years. If he should consent to run there would be no doubt about his nomination and election.

The firm style of Defur & Schlosser, Wadesville, Ind., will hereafter be known as Defur & Wall, Mr. Schlosser having been succeeded by Mr. Wall.

North Attleboro.

W. G. Clark was in New York last week, in the interests of his concern.

Fred M. Cook, New York representative of Whiting & Davis, was at the factory last week.

S. H. Keinman, of Philadelphia, was in town, last week, calling on the local jewelers.

The new addition to the factory of the T. I. Smith Co., is rapidly nearing completion.

William Peckham, New York representative of the J. H. Peckham Co., was in town last week.

The H. F. Barrows Co. resumed work Monday morning, after being closed for stock taking.

Oscar Hornig returned last Friday from a business trip in the interests of the Codding & Heilborn Co.

E. B. Wilmarth, a local manufacturing jeweler, is serving on the jury now in session at Fall River.

Ex-Representative F. O. Coombs, a former manufacturing jeweler, is confined to his home on Park St. by illness.

The Plainville firms were obliged to close down last Friday night over Saturday on account of the gas mains being disconnected.

George A. Gilmore, shipping clerk for the Estate of O. M. Draper, was elected president of the Taunton Baptist Association last week.

The firms in the Sommer and Riley & French buildings are planning to close this week for a number of days in order to take account of stock.

William H. Riley has been appointed administrator of the estate of Rhoda W. Riley. The real estate is valued at $7,000 and the personal at $2,500.

John E. Tweedy, of Cheever, Tweedy & Co., had charge of the arrangements of the Café Chantant, which was given last week for the benefit of the Universalist church.

Frank Burns, who has resigned as New York representative of H. D. Merritt & Co., is to travel for Brod & Co. Robert Clampitt succeeds Mr. Burns with H. D. Merritt & Co.

A large delegation of manufacturers attended the hearing of railroad commissioners on Monday morning at Boston on the proposed change of the location of the Boston & Providence Interurban Railway.

George C. Bugbee, who for several years has been carrying on a designing and die-cutting business on East St., has become associated with Stewart M. Rhodes, Jr., and will continue business under the firm name of Bugbee & Rhodes. Mr. Rhodes was for many years head designer for Straker & Freeman.

Luke A. Curtis, who for many years was in the employ of the Earle & Prews Express Co., and who was well known and highly esteemed by the local manufacturers, died last Thursday morning. The deceased leaves a widow and one son, Henry H., of the H. H. Curtis & Co. The funeral took place Sunday afternoon.

Richardson & Trowbridge, Leominster, Mass., have been succeeded by A. A. Trowbridge.

GORHAM SILVER

The acknowledged supremacy of the Sterling Silver productions of The Gorham Company is due to long maintained superior merit. Every example possesses that appropriate form and perfect adaptability to its purpose, which add enduring satisfaction to assured intrinsic worth.

The mark  **which identifies these articles in Silver is a guarantee of standard of metal (925/1000 fine) and of excellence in design and superiority of workmanship known to be characteristic of Gorham Quality.**

These Sterling Silver productions are offered by the Gorham Company, only through jewelers, at prices which compare favorably with those asked for less well known and less meritorious wares.

THE GORHAM COMPANY



Silversmiths and Goldsmiths



Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO
137 Wabash Ave.

NEW YORK
15-17-19 Maiden Lane

SAN FRANCISCO
140 Geary Street

LONDON
Ely Place

WORKS: Providence and New York

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
L. J. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.
11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE { 1148 CORTLAND. CABLE ADDRESS { JEWLAR, NEW YORK

VOL. LX. APRIL 13, 1910. No. 11.

Index to News and Special Articles.

	Page.
...ch Bowl Presented to the Battleship *South Carolina*. Illustrated on front cover; text on	57
...tiful Silver Service Made for the United States Battleship *South Carolina*.. 57-	59
... of the Diamonds of the Empress Taitu ... Abyssinia.....	59
... of Robert Gracie....	61
... News from England.....	61
... Scientific or Synthetic Sapphire.....	65
..."Jewelry Thief Works Substitution Game with Marked Success in Washington, D. C.....	63
... Who Robbed Window of Lancaster, Pa., Jeweler, is Quickly Captured and Confesses	63
...h of Pierre F. Courvoisier.....	65
...ler Bowlers of Utica, N. Y., Enjoy Banquet	65
...ers of Lima, O., Organize a Local Club.	65
...kruptcy Proceedings Against Samuel Grauert Co., Schenectady, N. Y., Settled and Dismissed	65
... of Joseph C. Watts.....	65
... Jewelry Stores of Middletown, Pa., Destroyed by Fire Which Does $300,000 Damage	67
Swindling Optician Sentenced at Boston, Mass., on Charges of Larceny.....	67
Death of C. C. Marsh.....	69
First Beefsteak Dinner of the 14 Karat Club of New York.....	69
Christopher Treadway, Kansas City, Mo., Files a Voluntary Petition in Bankruptcy.	69
Silver Market.....	69
New York Police Recover Greater Part of Watch Movements Recently Stolen.....	71
New Members Elected and Rewards Paid by the Jewelers Security Alliance.....	71
Prizes Awarded at the First Annual Banquet of the Newark Jewelers' Bowling League.	72
Optometry Bill Again Fails to Pass New Jersey Legislature.....	72
Jewelry, etc., Exported from New York.....	73
Treasury Department Invites Bids to Supply Time Detectors, Marine Clocks, etc.....	73
Man Accused of Stealing Pin from Cincinnati Jeweler Convicted and Sentenced.....	73
Imports at New York.....	73
Association Notes.....	73
New Enterprises.....	74
Gold Bars Withdrawn and Exchanged.....	74
West Virginia Retail Jewelers Hold Successful Meeting at Wheeling.....75-76-	77
Detroit Retail Jewelers' Club Makes Plans for Coming Convention.....	77
Death of George W. Townsley.....	77
Do You Recognize any of the Repair Marks on Watch Described Below?.....	77
Pearlin Bros. Released in Los Angeles, Cal., Under Exacting Conditions.....	77
Designing Jewelry Fashions Noted in Paris....	79
Patent Department 107-	109
The Watch, the Customer, the Repairer and His Employer	111
Time Calculations Applicable to Barrel Train and Motion Work of Watches—(Continued)	113
Paul's Change of Time.....	115
Diamond Advertising—Extensive and Intensive.	122
Convincing Diamond Talk.....	123
Turning Gold Brick Propositions Into Paying Investments.....125-	126
Retail Jewelers' Unique Delivery Auto.....-	126
The Attractive Store of Talcott Bros., Olympia, Wash.	126
Value of a Name.....	126
The Law and the Retailer—(Continued).....	127
The Connoisseur's Handbook.....129-	131
Workshop Notes and Queries.....	133
An Improved Method of Electroplating...133-	135

ONE of the great difficulties experienced in conducting a technical trade journal is in obtaining articles upon distinctly trade topics written by men who thoroughly understand the subject about which they are talking. Unfortunately in all trades a great number of men who *know* cannot write, and the great number of the men who can write do not know the technical and trade side of the subjects thoroughly. Even those who know and can write often cannot present their subject in a readable or attractive form. It is pleasant, therefore, to obtain an article such as appears in the first page of the Horological Department upon a live subject of interest to all watchmakers and employers, put in a way that every watchmaker and employer will understand. It aims to solve a long standing problem affecting interests of the customers as well as the watchmaker and the latter's employer.

Why Pearls Should Be Bought at Home.

THE decision of the United States Circuit Court of Appeals in the Tiffany or Guggenheim pearl case, which was published in THE JEWELERS' CIRCULAR-WEEKLY last week, proved of interest both to the trade and public, as abstracts of our story were later published in the daily papers of Thursday. This decision, in effect, affirms the attitude of the lower courts and the General Appraisers in assessing drilled pearls at 10 per cent., whether or not they may have been previously matched or selected for the purpose of forming the necklace, and overrules the Government's contention that, because the pearls could be simply put on a string and made into a necklace with little care or skill on the part of the importers, a duty of 60 per cent. should be assessed upon them as if they were brought in as an article of jewelry. It is generally hoped by the trade that the question is now settled for all time, as the more broad and liberal provisions of the present tariff act give the Government even less excuse for its contention than did the old act under which the Tiffany case was decided.

This decision serves to call the attention of all jewelers and gem dealers to the fact that they have an argument in favor of Americans purchasing pearl necklaces in this country instead of Europe, that they should not hesitate to use on all occasions. In fact, it is to the advantage of both the jeweler and his customer that the latter be clearly informed that the pearl necklaces which he buys in this country pay a duty of only 10 per cent. and not 60 per cent. when imported by the jeweler or gem dealer, whereas if they are bought abroad as a necklace by the consumer a duty of 60 per cent. will be imposed. What is more, the margin of profit charged by the jeweler in this country is much less than that charged by the foreign jeweler who deals with rich Americans, and the tourist is not only apt to get his pearl necklace cheaper here, but will get a better selection and better quality from the dealer in his own country than he would from the European, who makes capital out of the ordinary American's ignorance on the subject of gems. It is clear that, even should the customer smuggle his necklace into this country, he will pay more for it than he would if he bought it here.

As the season is approaching when thousands of Americans will go abroad for the Summer, the jeweler should lose no time in impressing these facts upon every customer whom he thinks is likely to look for bargains in pearls on the other side.

Intelligent advertising and business stagnation cannot exist together.

The Press and the Diamond Market.

THE fact that diamonds and gems are subjects of universal interest may account for the anxiety of newspapers in general to publish items on this subject whenever they get an opportunity, but it seems strange that among all the topics of general interest occasionally touched upon by the press there are few in which more misinformation is disseminated than upon those relating to jewels. Whether it is that the newspapers do not consider these matters worthy of special verification or whether they think that an incorrect story is as interesting to the readers as a correct one it is hard to determine, but experience has shown that whenever there is a chance to publish something that is not true the newspapers generally take it. This tendency is especially manifest in regard to anything that relates to the price of diamonds. The least silly report of conditions which the ordinary editor may think might affect the market is seized upon with avidity and published with large headlines; often, when facts are obtained to pad out a story these facts are distorted out of all proportion, in order to back up the statement that the reporter has started out to prove. The idea of getting the facts first and drawing the conclusions later, seems to be totally at variance with the principles applied to the average newspaper office when dealing with diamonds and gems.

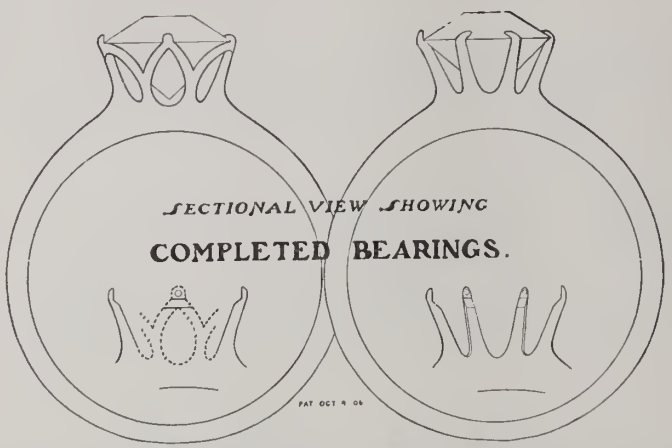
This is why we have so often urged the jeweler, both for his own sake and for the sake of the trade, to be ever on the watch when any reports come up that relate to the diamond trade and see to it that his local newspaper is cautioned to be careful in dealing with the ordinary rumors or even telegraphic dispatches until they are verified. The jeweler should always be willing to give the fullest information to his local newspapers, and to do this he should keep himself informed of conditions that he may be relied on as a source of accurate information at any time the subject may come up.

The big metropolitan dailies are as great offenders as the smallest of country papers in the treatment of the subject of diamonds and gems, but fortunately, as far as New York is concerned, THE JEWELERS' CIRCULAR-WEEKLY has been able to prevent the

Good Mountings

MAKE AND HOLD

Good Customers



EVER READY MOUNTINGS

INSURE PERFECT STONE SETTING

THESE FINELY FINISHED HIGH GRADE 14 K

Mountings of Merit

ARE ALL

Ready to Set

YOU CAN DO PERFECT STONE SETTING

While Customer Waits

THESE MOUNTINGS ARE MADE IN PLATINUM TIP, LINED, AND PLATINUM HEAD

WRITE FOR SAMPLES

CROSS & BEGUELIN

23 Maiden Lane New York City

publication of many erroneous articles th would, to a certain extent, be disastrous t the trade. One of the latest examples this occurred about a week ago, when was learned in this office that a very larg and prominent paper was to have a b story in its Sunday supplement upon a ne "syndicate" in the diamond trade, the auth speculating upon the chance of this "synd cate" lowering the price of diamonds A investigation disclosed that the so-calle "syndicate" discovered by the paper w nothing more than an agreement of thre large European firms to cut a certain num ber of carats of mêlée per month of stones of German South Africa. The cu tors were appealed to and shown (1) that th so-called "syndicate" was not a syndica in the sense as it is used in the trade, (2 that the few thousand carats of melée whi they cut had no appreciable effect upon pric here, and (3) that the matter was o and when new had no features of news i terest.

As the article had been advertised, it to be published in some form, but as result of the strenuous objections mad THE JEWELERS' CIRCULAR-WEEKLY and t information laid before the paper, togeth with a protest lodged by an official of t Jewelers Board of Trade, the paper pu lished this article in an entirely differe form from the original, and its headin stated that the price of diamonds was g higher and the market growing str every day.

Had the article appeared in its orig form it would no doubt have caused a lar number of the buying public to hold off the purchase of diamonds, for a while least, until the true situation was borne upon them by the fact that prices continu to go upward, but in the meantime th diamond sales would have been lost to t jewelry trade.

Harrisburg, Pa.

Palmyra, just east of Harrisburg, has ganized a board of trade.

Harry L. Kramer, of this city, has open a store at Plainfield, Cumberland Coun Pa.

Prof. W. P. McBride, of this city, w called to St. Mary's, Elk County, Pa., week by the sudden illness and death of aged father, Edward McBride, a success retired jeweler of St. Mary's. Mr. McBri had been in the best of health until te days prior to his death, when he suffer an attack of grippe, which later develop into pneumonia. He was born May 1, 18 in Ireland, and was a skilled watchmak having worked at his trade in Belfast, I land, and Liverpool, England. He em grated to America in 1861 and later ca to St. Mary's, where he established himself in the jewelry business. By careful ma agement and thrift he accumulated co wealth and retired from business about years ago.

W. L. Stone, of the Gorham Co., is Europe to procure at first hand a com of sticks, canes, umbrellas and parasol novelties in umbrella and parasol handl pipes, etc., from the English, French, G man and Austrian markets.

New York Notes

A. Ferguson, of this city, is now traveling for I. W. Mark, St. Paul.

Jules Franklin, 65 Nassau St., sails on the *Mauretania* for European markets today.

Ira Barrows, of the H. F. Barrows Co., 15 Maiden Lane, sails for Europe Wednesday, April 20.

W. V. Ghislin, Chicago manager of the Gorham Co., was a caller at the local offices last week.

Wm. S. Metcalf, head of the Plainville Stock Co., called at the local offices of the concern last week.

O. D. Wormser, of Jos. Frankel's Sons, 578 Fifth Ave., will sail April 20 on the *Lusitania* for Europe.

John Davison, dealer in fine china, has moved from 12 Barclay St. to the ground floor of 14 Barclay St.

R. D. Unger, of Unger Bros., Newark, sailed on the *Adriatic* Saturday for a six weeks' business trip in Europe.

Tiffany & Co. made the medals and other trophies for the 65th Regiment athletic meet held in Buffalo last week.

F. W. Gesswein has moved from 26 John St. to 16 John St. The building at the former address is being torn down.

M. Hansen has moved from Hackettstown, N. J., to New Rochelle, N. Y., where he will continue in the jewelry business.

S. S. Mansfield, manager of the Smith, Patterson Co.'s Montreal store, returned from Europe on the *Kaiserin Augusta Victoria* recently.

Louis Aisenstein, of Aisenstein & Worobock, 22 Eldridge St., has been spending a vacation at Atlantic City, N. J., with Mr. Keinzli.

F. M. and J. L. Cobb, manufacturing jewelers, Mansfield, Mass., are about to open an office in this city with Elmer Vaselet in charge.

A card received from Louis Friedlander, of R., L. & M. Friedlander, who is at present abroad, indicates that he is now traveling in India.

C. Irving Washburn has removed his office and factory from 12 John St. to 45 John St., where he has increased facilities for carrying on his business.

Samuel E. Bamber, secretary of the Hess & Culbertson Jewelry Co., St. Louis, and Park Morris, Savannah, Ga., were among the out-of-town visitors here last week.

Ralph Dreyfus, of the Dreyfus Mfg. Co., will sail for Europe Saturday on the steamer *Kaiserin Augusta Victoria* on his annual purchasing trip. He will be gone two months, during which time he will visit the principal diamond markets.

The Hegeman Corporation has taken over the lease of Chester Billings & Sons, the Fifth Avenue jewelry firm that recently failed, at the southeast corner of Fifth Ave. and 34th St. The building's lease has 14 years to run. The annual rental is $42,500.

Lazar Peisachow, against whom a petition in bankruptcy was filed some time ago and who was later arrested on a writ of exeat order and lodged in the Ludlow St. jail, was to have had a hearing before United States Commissioner Shields Thursday but it was put over for a week.

It was decided, last week, by the Board of United States General Appraisers that coral or other stones cut but not set are dutiable at 10 per cent. and not at 60 per cent., as levied by the collector. The importers, whose names are not divulged, are represented in the proceedings by the American Express Co.

Philip H. Fretz, who is said to have been formerly engaged in the manufacture of silver plated ware in New York, died recently at his Doylestown, Pa., home at the age of 64 years. He owned several farms. He was active in church work and elder of the Presbyterian Church for over 30 years.

A meeting of the Sag Harbor, L. I., Board of Trade has been held and resolutions passed endorsing and approving the Bloch Hat Pin Co., which favors this village as a site for its factory. The village trustees, custodian of the old union school property, will be asked to hold a special meeting to lease a portion of the realty to the Block concern.

The Secretary of the Jewelers Bowling League reports that tickets are selling well for the seventh annual dinner and entertainment of the league to be held May 7, 1910, at the Broadway Central Hotel. The tickets this year are $3.50 and it is hoped by those in charge that a record breaking crowd will be on hand to make the evening a success in every way.

Morris May, 170 Broadway, has given a five years' lease of his new hotel at Asbury Park to Miss Ella H. Clement, the proprietor of the Hotel Majestic, Ocean Grove. The new hotel, which was known as the Florence-by-the-Sea, has been rechristened the Winthrop, and will be opened about June 1. It is a favorite stopping place for New York jewelers.

Lee De Forest, the inventor, got a verdict for $800 and interest and costs of $400 more from a Supreme Court jury in Justice Gerard's court last week, against Attanik E. K. Nayan, a Parisian jewelry dealer. The complaint charged that Nayan accepted two installments of $400 each on some diamonds De Forest wanted and kept the installments refusing to accept further payments.

A number of New York representatives of eastern firms are visiting the factories this week, among whom are: Herbert Mason, of Mason, Howard & Co.; William Penfold, of the firm of Leary & Penfold; George Heywood, of the Horton, Angell Co.; George S. Semple, of the W. & S. Blackinton Co.; Fred. M. Cook, of Whiting & Davis Co., and George Roberts, of the Moore Mfg. Co.

The old building at 26 John St. is being torn down and a new six-story fireproof structure with white marble front will be erected on the site. S. S. Terry will be the owner of the new structure, which is being built for him by Richard Deeves & Co. A representative of Wm. A. White & Son, who are agents for the building, said last week that it would be ready for occupancy about October 1. The building will be completely equipped with every modern convenience.

Collectors of antique silver were interested in the sale at the Fifth Ave. auction room last Wednesday, to close out the estate of the late Supreme Court Justice Charles Truax. The collection contained many rare specimens of antique English, German and Dutch silverware, of the 15th, 16th and 17th centuries, as well as specimens of the early American silversmiths' art, Chinese and European porcelains, and a number of bronzes were also included in the collection.

The committee for the prevention and cure of tuberculosis of the Diamond Workers Protective Union of America will give a grand fair in Prospect Hall, Brooklyn, on Friday evening. The hall will be decorated especially for the evening and will be arranged with booths at which different things will be sold. A musical concert will also be provided during the evening. The proceeds of the fair will be applied to the fund for the prevention and cure of tuberculosis among members of the organization or their families. The committee in charge of the fair are: Messrs. Groenman, Querido and Prins.

A. M. Laird, a western pearl dealer, whose home is in Prairie du Chien, Wis., was a visitor in this town last week. He reports that a few of the pearl fishing camps along the western rivers have already opened but that the full season will not be under headway until about the middle of May. He said that a few years ago the mussel shells were piled up along the Mississippi River in large heaps but that now the supply has all been used up and that pearlers who formerly paid no attention to the shells will this year save them for sale. Mussel shells are in great demand by pearl button manufacturers at the present time and the price ranges about $24 a ton.

On the customs declaration of Isaac Weeisberg, a passenger on the Cunarder *Mauretania* that arrived Friday, was the statement that he had a package worth $15 assigned to him by a friend. He carried it in his hand as he went down the gangplank. The customs inspectors insisted on seeing it and when it was opened found a watch about the size of a quarter, made of platinum studded with diamonds. The appraisers placed a valuation of $1,500 on the watch and the duty would be $900. Weisberg was advised to have the goods sent to the Public Stores and to notify his friend. This he said he would do. The goods are not now liable to seizure under the customs regulations, as they were duly declared by a passenger.

The Board of United States General Appraisers decided, last week, that table forks made of aluminum are dutiable at the rate of 15 per cent. ad valorem, and 14 cents, each, under the Payne-Aldrich tariff law, as forks with handles of metals other than iron or steel. This decision affirmed the assessment made by the Collector of Customs. C. M. Thurnauer & Bro., the importers, claimed the articles were dutiable at 45 per cent. ad valorem, as manufactures of metal not specially provided for, or table forks at rates lower than that assessed. The claim urged by the importers was that the provision under which goods were classified covered only such articles as have attached handles, and that these one-piece forks are in fact without handles.

(New York Notes continued on page 89.)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

FIDELITY TRUST COMPANY
EXECUTOR TRUSTEE ADMINISTRATOR GUARDIAN

FIDELITY TRUST COMPANY
Cor. Chambers St. and West Broadway
NEW YORK

With Total Resources of Over
$8,000,000.00

Offers to JEWELERS and others banking facilities which are unsurpassed and invites your account. Pays interest on checking and reserve accounts. Good Service, Undoubted Security.

FINANCIAL STATEMENT CHEERFULLY SENT UPON APPLICATION

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL $3,000,000

ACCOUNTS INVITED

SURPLUS $2,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, Vice-Presidents
EMIL KLEIN, Cashier

1851 The Jeweler's Bank for half a century in the same location 1910

THE
CHATHAM NATIONAL BANK
Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

The Market and Fulton National Bank of New York
ORGANIZED 1825
81-83 FULTON STREET

CAPITAL, $1,000,000 **SURPLUS, $1,700,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 87.)

General Appraiser Fischer finds that the forks have handles of metal other than iron or steel and overrules the protest.

Lothair Rich has just started in business at 1 W. 42d St.

D. W. Camp, Waverly, N. Y., has moved to Wyalusing, Pa.

Joseph Wasserstrom has succeeded Wm. Taub at 31 Ave. B.

Louden & Willing, Williamson, N. Y., has been succeeded by C. S. Willing

L. W. Sweet & Co., 37 Maiden Lane, will move to 170 Broadway, about May 1

Robert Schwerter, 52 Fulton St., is offering creditors a 20 per cent. settlement.

Manuel Juster, 2280 Eighth Ave., has settled with creditors at 50 cents on the dollar.

The engagement of Miss Dora Elkin, of this city, to Edwin P. Loebl, 53 Maiden Lane, is announced.

Jacob Rosenberg, 6 Maiden Lane, sailed Saturday on the *Kaiserin Auguste Victoria*. He will visit the European diamond markets.

M. Z. Jones, formerly residing in Atchison, Kans., has sold his store in Randolph, Kns., and will move back to the former place.

W. L. Lehne, for several years a jeweler of Decatur, Ind., has gone to Tiffin, O. He was recently married at the latter place to Miss B. Heilman.

The Columbian Optical Co. is about to open a store at 404 River-side Ave., Spokane, Wash. One-half of the premises will be occupied by M. M. Cohen, jeweler.

Wm. M. Anderson, Jr., with Carter, Howe & Co., was a guest Sunday of Percy Turner on board the giant Cunader *Mauretania*. Mr. Turner is the son of the commander of the Cunard liner.

W. L. Spear, McMechen, W. Va., has moved to the first floor of the building formerly occupied by the McMeehen Bank In his new quarters Mr. Spear has larger space and much better facilities.

Marcus Goldsmid, representing the L. Engel Co., Newark, N. J., and 565 Broadway, Manhattan, was operated on at Dr. Bull's Hospital, Monday, for hernia. He was compelled to cut short his western trip because of the operation.

Edwin S. Strauss, of Jacob Strauss & Sons, 14 Maiden Lane, has been severely sick with pleurisy for the last three weeks. While he is improving slowly, he is not expected to leave his room at the Hotel Hargrave, on W. 72d St., for three or four weeks.

Among the recent out-of-town visitors were: D. A. Ryland, Lynchburg, Va.; Mr. Kahl, of the F. A. Robbins Co., Pittsfield, Mass.; Mr. Dekin, of the F. L. Wilson Co., Danbury, Conn.; C. Wendell, of Jules Wendell & Son, Oswego, N. Y.; O. D. Rudd, Ilion, N. Y.; Mrs. M. Langner, Meriden, Conn.; Mr. Bond, of Lux, Bond & Lux, Hartford, Conn.; Mr. Quintard, of Quintard Bros., Poughkeepsie, N. Y.; H. J. Farrington, of the Farrington Mfg. Co., Roxbury, Mass.; A. R. Van Dett, Bennington, Vt.

A man who reached this city on the *Marcia Castle* of the Ward line Friday afternoon had in his possession jewelry valued at about $350 which he did not declare, according to the customs authorities. When asked about the jewelry he said that he had purchased it in the United States. The inspectors became suspicious and searched him and were successful, they say, in finding a sapphire brooch. Because he could not give a satisfactory explanation as to how he came in possession of the brooch it was seized.

Harry Cohan, retired diamond broker, 40 years old, committed suicide last Thursday by jumping from the five-story window of his apartment at 546 Lenox Ave. He had been suffering from locomotor ataxia for several years and had not been engaged in active business for five or six years. The man fell to the basement, a distance of six stories. Dr. Elliot, of the Harlem Hospital, said that death was instantaneous. Mr. Cohan lived with his mother, a sister and two brothers. He was unmarried.

James Augustus Freeman Knowlton, who was for 10 years head of the engraving department of the Whiting Mfg. Co., died Sunday, April 3, at his home, 82 Cumberland St., Brooklyn, of apoplexy. He was a native of Providence, R. I. He was a member of Fulton Council, Royal Arcanum, and is survived by his widow, nee Catherine V. Taylor, and son, Clifford Freeman Knowlton. The funeral services Tuesday night of last week, were conducted by the Rev. Dr. William J. Thompson, and the interment was in Greenwood Cemetery.

A member of a large banking and brokerage house in this city will have to pay a duty of 45 per cent. on four antique braeelets made in artistic bronze in the style of the 18th century. Collector Loeb returned the ornaments for duty, but it was contended before the Board of General Appraisers that the goods were exempt. The owner paid the duty, however, and took possession of the braeelets and then filed a protest with the board, relying on the claim that the articles are free of duty under Par. 717 for works in bronze more than 100 years old The decision overruled the protest.

The Jewelers Security Alliance has received a report of the robbery of Turner Bros.' store, 2106 W. Madison St., Chicago, by a sneak thief who visited the store ostensively to buy a diamond ring. He was shown one which seemed to suit him and he put it on his finger and at the same time had another in his hand. He made a dash for the door and though the jeweler followed, firing two shots at him, he escaped. The man is described as being about 25 years old, 5 feet 8 inches high and weighs about 135 pounds. He had dark hair, a sallow complexion and was smooth shaven. The rings were valued at about $250.

Nearly one hundred of the skilled silversmiths, employes of the Whiting Mfg. Co., which has just completed its $65,000 plant on Bishop Ave., Bridgeport, arrived with their families in Bridgeport several days ago and fully that many more will arrive there the early part of next week. By the middle of the month it is expected that the entire force numbering nearly four hundred hands will be located in Bridgeport. The concern, which is one of the largest silver concerns in the country, was formerly located in New York and employs skilled in high salaried mechanics. The acquisition to Bridgeport is considered a valuable one, inasmuch as it brings a first-class lot of skilled men to the town.

Another meeting of the creditors of Samuel Frackman, the jeweler at 51 Maiden Lane, against whom bankruptcy proceedings were started when he reported that he had lost $50,000 worth of diamonds in Chicago on his last trip west, was held Monday afternoon, at the rooms of the Jewelers' Board of Trade. The meeting lasted about two hours, during which time a number of creditors expressed their views and what they thought the best policy to pursue. The committee, which had previously been appointed to represent the creditors, resigned and the whole matter was again put directly in the hands of the creditors. It was, after much discussion, the majority opinion that an offer of 40 per cent. net be accepted if that settlement can be arranged.

The Board of United States General Appraisers held last week that under the provision of the tariff of 1909 bort, a variety of cut diamond, is entitled to free entry. The contention was raised by the General Electric Co. and General Appraiser Sharretts, who writes the decision for the board, sustains it in his decision. He points out that when the early decisions regarding diamonds for industrial purposes was handed down by the board the courts upheld the decisions for free entry. The board is convinced that the diamonds are not intended by Congress to be taxable at 10 per cent., as alleged by the Government. The decision said that if Congress had intended that diamonds for industrial purposes were to be regarded in the same catagory with stones for jewelry and other decorative purposes, they would have been provided for specifically in the new law with a corresponding duty. As the new law stands the board believes that the diamonds intended for drills and similar uses are free of duty.

News Gleanings.

James P. Walton, Durand, Mich., was a visitor in Detroit, last week.

Frederick Job, Wilkes-Barre, Pa., has opened a branch store at 24 Public Sq.

J. C. Mulford, formerly of Genesee, Pa., has just opened a store in Belmont, N. Y.

John T. Shea, Creston, Ia., and Miss V. Larson were recently united in matrimony, at the home of the bride.

Owing to ill health M. N. Holty has sold his interest in the firm of Holty & Swenson, Menasha, Wis., to his partner, O. S. Swenson.

W. T. Kid, Greensboro, N. C., has purchased the business of J. A. Pitcr, Union, S. C., and will move to the latter place at once.

George H. Griffin, of the Geo. H. Griffin Co., Portland, Me., is about to retire after having conducted business at that place for 20 years.

Thieves entered the store of the Leffler Jewelry Co., Gainesville, Tex., recently and stole about $1,200 worth of diamonds. There is no clue.

NOW READY

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This book with its Supplement now contains

All the known trade-marks of American manufacturers, over 5,000 in number, comprehensively classified and indexed, and, in addition, many trade-marks of English silversmiths. The Hall Marks of England are illustrated and described and historically sketched.

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State Laws, including the proposed State Stamping Law, and a list of the States in which this law has been adopted.

Every jeweler has requests for the duplication of articles or for other reasons finds it necessary to determine their origin. This book enables him to identify the maker and thus aids him in effecting sales and adds to his reputation as one well versed in his business.

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THE JEWELERS' CIRCULAR PUBLISHING COMPANY

No. 11 John Street, NEW YORK CITY

Newark.

J. C. Dahm, jeweler of 46 Oliver St., has moved to 276 New Jersey Railroad Ave.

The Otto Schaubacher Co. has been incorporated with a capital of $50,000 as manufacturing jewelers.

Ralph Wakefield has gone to the middle west on a trip in the interests of Burstow, Kollmar & Co., 18 Columbia St.

Smith & Sanderson have started in business as manufacturing jewelers, 12 Greene St. The members of the firm are: W. P. Smith and G. W. Sanderson.

Jos. Seideman, who has been connected with the trade for many years, recently started in business as a dealer in diamonds, watches and jewelry at 169 Halsey St.

H. I. Schneider, manufacturer of gold and platinum chains and mesh bags, has just moved from room 612 to room 619 in the Richardson building. In the new quarters he will have more room and will install new machinery and employ more help.

Notice is given that the partnership between Henry G. Lefort and Jos. E. Stegner, under the firm-name of the Newark Cut Glass Co., has been dissolved by mutual consent. All debts owing to the partnership are to be received by Jos. E. Stegner and all demands on the partnership are to be presented to him for payment.

J. J. Kraus, of the Steeber-Krauss Co., Hamilton St., has just left for a trip through the upper part of New York State. This company, which was recently delayed in its work because of a big fire in the building which it occupies, is now working again, repairs having been made to the building and the insurance claims having been settled.

Arthur H. Moore, 701 Parker St., was elected an active member of the New Jersey Automobile and Motor Club by the board of trustees, last week. About 60 others from Newark and surrounding places were elected to membership at the same time. Sidney T. Holt, 739 Broad St., was transferred from the associate to the active membership list.

Among the members of Salaam Temple, Ancient and Arabic Order of the Mystic Shrine, Newark, who left last week on the annual pilgrimage, which this year is to New Orleans, were Philip Krimke and wife. The party left New York last Thursday on the steamer *City of Atlanta* of the Savannah Line, and will leave New Orleans on April 15, arriving in New York April 19.

Charles Thevenet, an employe of F. A. Schlosstein & Co., 93 Lafayette St., was hit by a baseball near the factory as he was returning from lunch on Friday, and so badly injured that it was necessary to take him home in a cab. The ball struck the bridge of his nose. The boys who were playing ball were employed by another jewelry manufacturing concern in the same building.

Frederick H. Larter, head of the jewelry manufacturing concern of Larter & Sons, 88 Parkhurst St., was elected as one of the laymen members of the Board of Trustees of the Centenary Fund and Preachers' Aid Society of the Methodist Episcopal Church, Newark Conference, at the annual meeting of the conference held in the Central Methodist Episcopal Church, in this city, last week. His term expires in 1913.

The Empire Jewelry Mfg. Co. has just moved from 46 Oliver St. into the factory at 18 Columbia St., which was vacated a short time ago by Schmitz, Moore & Co. It is expected that the plant will be in running order in a few days. The company has twice the room that it had in its old quarters. Robert S. Garter, 35 Maiden Lane, New York City, has recently entered the firm and will have charge of the sales department.

William Smith & Co., whose New York office is at 9 Maiden Lane, have just removed their factory from 61 Park St., Providence, R. I., to the new Reusch building, 407 Mulberry St., Newark. While for the present the concern will continue to manufacture its regular line of gold chains it is probable that later it may manufacture a general line of jewelry. About 60 hands will be employed at first, this number being increased from time to time. Walter J. Smith, who had charge of the factory at Providence, will continue to have charge of the factory end in this city.

M. Hagerstrom, who recently withdrew from the Hagerstrom Co., 276 New Jersey Railroad Ave., of which he was founder and president, in company with Vernon Chapman, has just begun business at 85 Columbia St., under the firm name of Hagerstrom & Parker. They will make a line of 14-karat gold and platinum novelties, and will sell to the trade. The concern is soon to be incorporated and will begin business with $10,000. Mr. Hagerstrom has had a wide experience in the jewelry business. He worked at the bench for 18 years, and was the representative of the company, from which he has just withdrawn, in the west. Mr. Chapman was formerly the eastern representative of the Osman-Parker Mfg. Co. Both Mr. Hagerstrom and Mr. Chapman will sell on the road, although Mr. Hagerstrom will have charge of the inside work assisted by Charles Klein, formerly superintendent of the Hagerstrom Co. The company will begin with 12 hands. It will not be ready to put its goods on the market until next August.

A company of friends of A. Beucke, superintendent of the Crescent Watch Case Co., and his wife gathered at the New Jersey Automobile and Motor Club last Thursday evening to celebrate the silver wedding anniversary of Mr. and Mrs. Beucke. The gathering included about 60 people, and was most enjoyable in every way. The table was artistically and uniquely arranged, having in the center a miniature lake. Mr. and Mrs. Beucke were the recipients of congratulations from the numerous friends who were present, and they also received many beautiful gifts. After the dinner several old friends of the couple spoke informally, offering congratulations and best wishes for the future. Those present included Mr. and Mrs. Beucke, Miss Adele Beucke, Mr. and Mrs. Irving Smith, Mr. and Mrs. Chas. F. Brinck, Mr. and Mrs. Harry Flinn, Mr. and Mrs. Charles Nobs, Jr., Mr. and Mrs. Jacob Fromme, Mr. and Mrs. Arthur Cobb, Mr. and Mrs. Chas. A. Haney, Miss Leonie Nobs, Mr. and Mrs. Leo Wormser, Mr. and Mrs. Wm. Allison, Andrew Mehler, Joseph Mehler, Miss Mehler, Dr. B. Du Bois, Miss J. Du Bois, Miss E. Bond, Mr. and Mrs. Wm. Horr, C. W. Horr, Mr. and Mrs. Le Messena, Mr. and Mrs. F. Clarkson, Mr. and Mrs. P. Weber, W. Stevens, H. Beldon, Mr. and Mrs. J. Quimby, Rugust Beucke, Jr.

Connecticut.

W. T. Woodruff, president of the Seth Thomas Clock Co., Thomaston, has just returned from South Carolina.

At the annual meeting of the International Silver Co.'s directors in Meriden, April 8, the old officers were re-elected.

The E. Ingraham Co., Bristol, on Saturday, announced that it would operate its factory until further notice five days per week.

W. R. Nash, traveling representative with the New England Watch Co., Waterbury, left, April 5, on a three months' trip through the west.

E. J. Wallace recently transferred to the R. Wallace & Sons Mfg. Co., Wallingford, 29 acres of land in the district known as Cook Hill.

Some of the departments of factory "L," International Silver Co., Wallingford, are being operated 12 hours per day in order to keep up with the work of filling orders.

The Scoville Mfg. Co., Waterbury, will soon erect a new five-story brick factory, 54 by 295 feet. The plans of expansion also call for a four-story brick structure, 29 by 50 feet.

Roy T. Marihew, for some time in the employ of the Waterbury Clock Co., Waterbury, died recently at his home at that place, aged 33 years. He is survived by a widow and two children.

Plans have been completed for a new factory to be erected by the Waterbury Clock Co., Waterbury. The structure will be of brick, five stories high, and 41 by 154 feet. It will have a tar and gravel roof.

The Wallingford Co., Inc., Wallingford, has contracted for the addition of a four-story structure, 30 by 40 feet. The steadily increasing business of the concern demands the building of the addition at once. The contract was awarded last week.

The Warner Silver Co., Bridgeport, has filed a certificate of incorporation in the office of the State secretary. The concern will manufacture silver-plated ware. The capital is $5,000 and the business will be started with $2,000. The incorporators are Louis Weidlich, H. C. Weidlich and Arthur M. Comley.

St. Paul.

Max Mark has returned from his trip to South Dakota.

I. Vehon left last Friday for a business trip through the northern part of the State.

Arthur Cohen, traveler for Jacob S. Cohen Co., has returned from his Coast trip.

A new store has been opened at Oxford, Wis., by Fred Kline, Westfield, Wis. The new store will be conducted as a branch establishment, and will be under the personal charge of either Mr. Kline or his son.

Successful Policy for 50 Years

The *Independent* and *Non-Retailing* Watch House of New England

THIS HOUSE confines its operations to strictly WHOLESALE dealings, conducts its operations on a LARGE SCALE and makes it a point to handle the BEST GOODS in all lines. This policy brings Success—to us—and to our customers.

¶ We are featuring the

WALTHAM COLONIAL and LORD ELGIN

Complete Watches. Also remember that Waltham and Elgin Movements can be Cased.

IN ANY STANDARD CASE

¶ We will sell you any of the various makes of Filled Cases (including Crescent, Keystone and Philadelphia), but we prefer, recommend and advise the trade to buy the following well-known makes:

FAHYS **WADSWORTH**

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¶ Also a complete line of Dueber-Hampden, Elgin, Hamilton and Illinois movements. In short, we fill orders for any kind of American Movements or Cases.

Diamonds and Diamond Jewelry, Silverware, Cut Glass and Materials. Selection packages to responsible jewelers. Prompt and accommodating service. We do not sell at retail.

WE ARE DIRECT IMPORTERS OF DIAMONDS

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

Boston.

The Waltham Watch Co.'s plant will shut down to-day for a short time.

F. G Gray, Rochester, N H., optician, is adding a line of jewelry and clocks to his stock.

A. T. Maynard, of Maynard & Potter, has been at Hot Springs, Va., for the past two weeks

Edward E. Hardy, of D. C. Percival & Co., has ben in New York on business during the past week.

C. S. Harrison, formerly with Miller Bros., Cambridge, has started in business at 3 Central Sq., in that city.

John Hall, of the New York office of Joseph Fahys & Co., was at the Boston office of the company the past week.

A. Paul & Co.'s quarters in the Jewelers' building have been undergoing a thorough renovating and redecorating during the past week.

Le Roy Nichols, salesman for the Smith Patterson Co., will leave Boston shortly to locate in the State of Washington, going to Seattle first.

Swap & Herbst have succeeded A. G Farnham, retailer, at 569 Essex St., Lawrence, Mass., and Mr. Farnham remains with them as watchmaker.

C. H. Singleton, of Adams & Singleton, has returned from a six weeks' trip west, visiting the principal cities between Boston and Denver, and booking good orders.

H. Rosenberg, formerly in the Waltham Watch Co.'s adjusting department at the Waltham factory for a number of years, is now with Kettell & Blake, of this city.

E. A. Doyle, of the neighboring city of Lynn, is having his sloop yacht remodeled and refitted with schooner rig, preparatory to putting it in commission for the coming season.

William A. Darling, watchmaker for C W. Johonnot, and secretary of the New England Watchmakers' Association, has been ill during the past week, but is convalescing.

J. F. Nelson, formerly of the firm of Nelson Bros., prominent Chelsea retail jewelers, has just returned from a Winter hunting and recreation trip to Indiana River, Fla.

W. B. Tilton, traveler for D. C. Percival & Co., who recently returned from a trip through western New England and New York State, reports Spring business good in his territory. He starts out again this week.

The United Optical Co., Webster, Mass., begins its second year in business there with the factory running night and day to fill orders in hand, and is installing additional machinery. The concern makes eyeglass frames.

Edward B. Cook, treasurer of the Woodman-Cook Co., who has been ill for a short period, is able to return to business again. Mr. Cook gives his personal supervision to the production of the company's goods at the plant in Portland.

The April meeting of the New England Watchmakers' Association was held last evening, and the exhibits entered for the prize trophy offered for best original work were shown. At the May meeting the subject for consideration will be "Watch Oils."

A piece of a boulder weighing 10 pounds was hurled by a blast nearby through the plate-glass window of the jewlery store of C M. Howard, of Milton, last Wednesday, and landed in a tray of watches in the show case, narrowly missing the proprietor in its flight, and causing a damage of about $300

Alfred E. Myers and Edward E. Franks, heretofore in business at 11 Hanover St., as Myers & Franks, dissolved partnership April 2, and the business will be continued by Alfred E. Myers alone. Mr. Franks is taking a rest for the present from business before making definite plans for the future.

Victor I Hyde, salesman, with the Shreve, Crump & Low Co., is prominent in amateur theatricals in his home city of Medford, and took a leading part in a drama given there by local talent, last week. R. Stanley Sanderson, of the same concern, has returned from a business trip to New York

The police of the nearby city of Malden are looking for an owner for three watches and several rings, chains and bracelets that were found in a woodland tract close to his home by a small boy a few days ago. It is thought that the jewelry, which was in a cloth bag, is loot hidden in the woods by amateur burglars.

Forrest Miller, who had been an employe of the Waltham Watch Co. in the factory for 45 years, died April 8 at his home in that city. Mr. Miller was prominent in Masonic and other orders, had served three terms in the Waltham Board of Aldermen and was widely known in the watch city. He was born in Boston 71 years ago.

The Massachusetts Optical Society's optometry bill, which recently received the approval of the health committee of the Legislature, is now under consideration by the Ways and Means Committee, in order that financial provision for the registration feature may be made, and a hearing on this phase of the matter will be given April 14 at the State House in this city..

A. C. Balcom, formerly of Weymouth, N. S., has entered the employ of Wilson Bros. & Co., as salesman, and Thomas J. Fagan, formerly with E. A. Cowan, is now a watchmaker for the Wilsons. President John W. Wilson states that the company's business for the first quarter of 1910 is 125 per cent. ahead of their record for the first quarter of last year, and attributes this gratifying gain to a campaign of local advertising.

Andrew J. Logan, one of the oldest employes at the Waltham Watch Co.'s factory, died April 1 after a week's illness from pneumonia. Mr. Logan and his brother, John, several years ago devised a method of tempering watch springs, which they patented. It was adopted by the Waltham Watch Co., and Mr. Logan received a royalty on the springs thus manufactured by the company. He was 76 years of age and had worked for the company 20 years.

Buyers in town during the past week include: W. K. Abbott, Winchendon; W. R. Magee, Fall River; J. P. Farrington, Kingston; F. H. Jessup, Wareham; J. F. Osborn, Haverhill; J. B. Hill, Beverly; H. P. N. Dahl, Maynard; H. S. Hewett, Brockton; C. F. Pettengill, Quincy; B. D. Loring, Plymouth; J. H. Jacques, Haverhill; John Neilson, Weymouth; Hollis S. Howe, Concord; W. C. Smith, Haverhill, Mass.; Joseph Geoffrion, Manchester; Percy Safford, Rochester; O. H. Sleeper, Exeter, N. H.

Millar & Weltch, opticians, 38 West St., are obliged to seek new quarters temporarily, as the building in which they are located is to be torn down after July 1. The firm first occupied its present store when the building was erected 40 years ago, and expects to return to the same location when the new structure is completed, about a year hence. Millar & Weltch, as successors of the original firm of Widdifield & Co., founded 90 years ago, claim the prestige of being the oldest continuously existent house in Boston in the optical line.

The Maximus Club, an organization of the retail salesmen of the Smith Patterson Co., had their annual banquet, last Thursday evening, at the Boston City Club. The guests of the evening were Joseph C. Bachelder and Henry L. Reynolds of the company. Officers were re-elected as follows. President, Frank A. Gendreau; secretary and treasurer, William R. Tuttle. Other participants were Foster F. Tabb, Walter J. Harrington, Albert P. McMullin, Warren Smith, Joseph D. Manning, Henry W Becker, Edwin E. Lyons, Le Roy M. Nichols, George S. Saunders, James H. Goss and Fred Furbush. There were songs in chorus by the party and recitations by President Gendreau and Mr. Tabb. A theatre party followed the banquet.

Traveling salesman visiting Boston during the week included: Charles L. Power, Power & Allen; Mr. Munroe, R. G. Munroe & Co.; Newton Eltinge, Jung & Klitz. Fred Hoyt, Hoyt, Obrig & Geiger Co.; Wm Kirtland, Howard & Cockshaw; Howard Whyte and Max Moser, Moser & Whyte Co.; Archie Graham, Louis Strasburger's Sons & Co.; I. Lassner, Lassner & Anderson Co.; Henry Dellerson, H. E. Oppenheimer; Frank E. Buffum, J. A. & S. W Granberry; Parker Ford, Ford & Carpenter; Benjamin F. Griscom, Bippart, Griscom & Osborn; George W. Reed, Larter & Sons; Fred Barry, L. Stern & Co.; Daniel Childs, Warren & Williams; Louis Kurtz, Cheever, Tweedy & Co.; Louis Glick, Hammel, Riglander & Co.; Frank Waite, G. K. Webster Co.; S. H. Ashe, Roy Watch Case Co.; George A. Briggs, W. L. Sexton & Co.; L. F. Clark, Cory, Clark & Noon; Charles Dunbar, Samuel Lawson; F. C. Staudinger, Charles Weller & Co.; D. Tomkins, Mabie, Todd & Co.; Charles Arena, La Secla, Fried & Co.; John R. Scofield, T. W. Adams & Co.; W. J. Harber, Enos Richardson & Co.; John J. Heiser, Geoffroy-Heiser Co.; A T. Sansbury, Sansbury & Nellis; S. A Lynch, William B. Kerr Co.; Percy Hine, Luthy & Hine; H. W Anderson, Bride & Tinckler; Mr Perley, Perley Bros.

A plan to present the new battleship *Utah* with a silver service at the hands of the school children of Utah has been indorsed by Gov. William Spry and a committee of citizens of Utah. Contributions not exceeding 20 cents and as low as one cent will be invited from the 105,000 pupils

NEVER before in the history of our Company has there been such a large demand for Railroad grade movements of our manufacture.

The reputation they have established among Railroad Men as being the "Supreme Railroad Watch" is due entirely to the careful attention given to every detail of their manufacture.

We suggest the advisability of having in stock a few of each of these grades in order to meet the demand that is constantly increasing for them.



Illinois Watch Company

SPRINGFIELD

CHICAGO AND WEST

I WILL

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Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LX. CHICAGO, WEDNESDAY, APRIL 13, 1910. No. 11.

Chicago Notes.

E. Noel is taking a vacation at Iowa City.

M. G. Shirk has discontinued his business at Spearfish, S. Dak.

E. A. Dayton, of E. A. Dayton & Co., is now making a trip west and northwest.

E. E. Swadner, with F. A Hardy & Co., returns, this week, from a trip to New York.

Jacob Lund, 3820 S. State St., was held up and robbed of $60 on the morning of April 3.

Geo. C. Gubbins, traveler for the Illinois Watch Case Co., has returned from an eastern trip.

J. A. Hardy, secretary of the Towle Mfg. Co., is visiting the Chicago office of the company.

Norbert Gunzburger, with L. & M. Kahn & Co., is still at St. Luke's Hospital and is reported doing well.

E. H. Abbott, traveler from the Chicago office of the Queen City Silver Co., is making a Wisconsin trip.

Ralph Smalley, representative of the Jas. E. Blake Co in Chicago, is making a two weeks' trip in Wisconsin.

G. W. Cureton, of the Newall Mfg Co., Providence and Newark, returns, this week, from a trip to the factories.

B. C. Allen, of Benj. Allen & Co., has returned, with his family, from a six weeks' stay at Coronado Beach, Cal.

Geo. A. Armstrong, Chicago representative for the Paye & Baker Mfg. Co., is making a northern trip this week.

F. W. Whitman, traveler from the Chicago office of the Oneida Community, Ltd., has returned from a Wisconsin trip.

A new concern will be started by some of the old employes of Lapp & Flershem, but the details have not been arranged.

Edward Simons, of Simons, Bro. & Co., Philadelphia, spent a few days here, last week, with his firm's Chicago representative.

Wm. Laiblin, of the Chicago office of R. Wallace & Sons Mfg. Co., is attending the hotel men's convention at Los Angeles, Cal.

Homer Bouchard, representing the Eisenstadt Mfg. Co., St. Louis, Mo., is here for a five weeks' stay in the interests of that concern.

Anton Kuckuk and wife, Shawano, Wis., stopped over here, recently, on the way home from a pleasure trip to Florida and southern points.

John S. Brande, Chicago representative for the Keller Jewelry Mfg. Co., returns, this week, from a trip to Wisconsin and Minnesota points.

F. M. Lunt, manager of the Chicago office of the Towle Mfg. Co., is visiting the western trade with O. F. Samuelson, traveler for that territory

W. R. Cooper, of S. H. Clausin & Co., Minneapolis, stopped over here last week on his way to attend the big Shriner's meeting at New Orleans.

N. F. Kozlow, of the Chicago office of the Wm. Bens Co., is making an eastern trip this week. Henry Lederer, Providence, R. I., will make the same trip.

Word has been received from Chas. J. Jacobs, who has been at Mt. Clemens, Mich., for the past few weeks on account of rheumatism, that he is now slowly improving.

The Taylor Instrument Co., Rochester, N. Y., have moved its Chicago store, which is in charge of J. A. Sutherland, from 119 Lake St. to room 705 Heyworth building.

Louis Mannheimer & Bro. recently bought the Lapp & Flershem stock of solid and filled case watches from the Bauman Jewelry Co. The cost value of the stock was put at $80,000.

H. E. Cobb, Chicago manager for the Daggett & Clap Co., Attleboro; W. A. Fay, with the Potter & Bullinton Co., Providence, and Frank Whiting, of the Whiting & Davis Co., Plainfield, Mass., are all visiting their respective factories.

The recent report that Edward Emrath had filed a petition in bankruptcy proved to be untrue. Instead, it is said Mr. Emrath has decided to seek a settlement with his creditors covering a period of three years. His proposition is to give his creditors a mortgage on his fixtures and tools and his real estate, and continue business and pay his creditors small amounts from time to time. This is only a tentative proposal, and has been taken under consideration by several of his largest creditors.

Judge Whitaker, in Probate Court recently, rendered his decision in the claim of Charles Lauer, an Indianapolis jeweler, against the estate of the late William Helman, allowing the firm $214.86 worth of jewelry which it was claimed Helman had on memorandum. Deducting this amount from the original invoices will leave $1,636.79, the invoice value of the estate after the Lauer allowance. Nothing remains now but to sell the remaining stock and pay the creditors whose claims have been filed with the administrator. It is believed the estate is solvent.

Cleveland.

Several trade excursions are on the tapis for May and June, and these are bound to be prolific to the trade.

T. H. Park, a Mantua jeweler, contemplates retiring from business temporarily and recuperating in Colorado.

W. J. Davies, with the Sigler Bros. Co., has gone to New Orleans to attend the annual conclave of the Shriners, he being a member of Al Koran Temple.

S. Deutsch & Son, who formerly conducted a jewelry store at 25 Colonial Arcade, and recently made an assignment, have disposed of their stock to the May Co.

George W. Scribner, of the Scribner & Loehr Co., accompanied by his wife, went to Pittsburg, Friday, April 8, for a few days' sojourn, business and pleasure being combined.

Many of the retail merchants as well as 50 representatives of the local wholesale houses are making specific arrangements to attend the retail jewelers' convention to be held at Columbus, May 2, 3 and 4.

Out-of-town jewelers here last week buying stock included: Benjamin Mosley, Willoughby; A. R. Kimpton, Oberlin; Archie McDougall, Winnipeg; B. H. Broer, Toledo; J. C. Dwyer, Newcastle, Pa.; L. J. Goddard, Ravenna; W. H. Green, Ashtabula, and M. D. Johns, Akron.

W. H. Kennon, Frank Mallet and A. Elborgen, of the Sigler Bros. Co. traveling brigade, are in active training, practicing their most winning smiles and conclusive salesmenship methods, preparatory to a road campaign in the near future. This trio is hard to beat on the road.

Traveling representatives who called on the Cleveland trade the past week included: Harry Osborne, R. Wallace & Sons Mfg. Co., Wallingford, Conn.; J. H. Cragin, Oneida Community, Ltd.; Chris. Morgan, Rogers & Bro.; A. S. Lee, E. Howard Watch Works; H. W. Hedge, New York Standard Watch Works.

Raymond Jacobs, who last August left his position as clerk with Barr & Willis, at Huntington, N. Y., taking with him diamonds valued at about $175 and $125 in cash, has been taken into custody at Bayside and brought back to Huntington to stand trial.

BUY IN KANSAS CITY

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Good Service, BETTER Stocks than elsewhere and the Best the Market affords is the watch-word of Kansas City's wholesale jewelers and manufacturers, who fill orders accurately and ship promptly. Tell us your wants.

C. B. NORTON JEWELRY CO.
Everything for the Retail Jeweler
Clocks, Cut Glass, Tools, Materials, Diamonds, Watches, Silverware, etc.

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Wholesalers of
Jewelry, Watches, Diamonds, Clocks, Silverware, Cut Glass, Tools, Materials, etc.
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Complete Lines of
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Manufacturing Jewelers
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Special Order Work our Specialty Send for Catalog and Price Lists

O. A. REED
Importer and Jobber of
Precious, Semi-Precious and Imitation Stones, Diamonds, Coral, Shell and Onyx Cameos of all kinds, Jobbing Stones and Doublets
Selection Package on Request

Columbus, O.

The Chamber of Commerce will be asked this week to assist in another attempt to organize Columbus jewelers, principally for the purpose of entertainment of jewelers who will visit the State convention here early in May.

The wife of Victor Staudt, of Miller & Staudt, 232 N. High St., was surprised last week by having returned to her $25 which was stolen from her four or five years ago while she was employed at the City National Bank. She hid $25 under the rafters in an attic and a painter at work on the house stole it. This painter was converted at revival meetings recently held here by a Salvation Army woman, and sent the money back to the bank for "Miss Harrison," who is now Mrs. Staudt.

A negro preacher, who was also a messenger at the Market Exchange National Bank, was arrested last week by Patrolman Gump as he was leaving Frank B. Ross' jewelry store in Long St. and was identified as the man who stole a diamond ring from L. W. Lewis recently, while inspecting rings under pretense of making a purchase. A search of his home revealed about $500 worth of jewelry secreted in a false bottom in a dresser drawer. Most of this had been stolen from a window of the Edward C. Voeller store. The prisoner said he found this in a sack in an alley. He was bound over to await action by the grand jury.

Six indictments were returned against former State and county officials and two business men as a result of the grand jury investigation before which F. F. Bonnet, Bancroft Bros., Goodman Bros. and Harry J. Hemberger were called to testify. It is alleged that almost State wide scandal will result from an investigation of which these indictments are just the beginning and that articles of jewelry, furniture and many other things of value were given to county officials as presents by a stationery firm, bills being padded in order to pay for the presents. The persons from whom the presents were purchased are perfectly innocent, of course, as they made the sales in the regular course of business without knowing or caring for what purpose the purchases were to be used.

It behooves the opticians and the jeweler-opticians of Ohio to do some quick work if they expect to have an optometry bill passed at the present session of the Ohio legislature. Adjournment *sine die* is liable to come at any time after the passage of the final appropriation bill, and this has passed the House and is now being considered by the Senate committee on finance. Meantime the Dean optometry bill has been passed by the Senate, considered by the House committee on medical jurisprudence and on Friday last was reported out of that committee with the handicap attached, "without recommendation." The House calendar is full of bills of more or less importance and the Dean bill is near the foot. It is obviously "up to" the opticians of Ohio to let their representatives know, and that quickly, their interest in the bill. Letters and telegrams should be sent, and particularly personal interviews should be had, by each optician with the member representing his county. The bill may be pulled from the mire by quick, concerted action, and the opticians should not overlook the opportunity.

Cincinnati.

Mr. and Mrs. G. Scheiber, Memphis, Tenn., were here last week.

Mr. Lake, of the Waltham Watch Co., was a visitor among the trade here last week.

Walter Sultan, Baltimore, Md., stopped here recently while en route to Chicago, Ill.

C. Harpersberg, watchmaker at Middletown, O., has located as such with Richter & Phillips.

A. J. Heeren has bought stock here for his new store at Toledo, O., into which he will move about May 1.

Walter Mayer, Wallenstein, Mayer & Co., has left for New York, Providence and Attleboro on a business trip.

James B. Carr, of the B. H. Stief Jewelry Co., Nashville, Tenn., stopped off here on his return from New York last week.

Sig. Strauss, of Lindenberg, Strauss & Co., is combining business and pleasure in a trip to New York and Atlantic City.

Henry Dehnel, Sandusky, O., has stated to Cincinnati friends that he is greatly improved in health after a trip in the south.

C. E. Richter, of Richter & Phillips, and wife left April 10 for New Orleans, La., where they will attend the Shriners' conclave.

E. B. O. Smith has sold out his jewelry stock at Lancaster, O., at auction and will begin farming. Local jewelers bought his fixtures.

Frank Herschede is home from Washington, D. C., where he attended to business connected with the coming Ohio Valley Exposition.

Godfrey M. Braham, of A. & J. Plaut, accompanied by his wife, is buying Fall stock in New York. They will visit Atlantic City before returning.

Cincinnati friends the past week were apprised of the fact that W. G. Knight and Will G. Davis had become charter members of the new lodge of Elks just organized at Galion, O.

The local Retail Jewelers' Association is issuing cards stating that the members of this body have decided to close their stores on Tuesday and Friday evenings at 6.30 from May 1 to Oct. 1. At other times they will have their own time to close.

A. J. Miller will purchase fixtures here for his new store at Massillon, O. He has bought the corner building on Main St. there and expects to have it turned into a most up-to-date jewelry store and ready for occupancy about May 1.

J. B. Murbach, Elyria, O., stated to friends here last week that he has retired from business, having turned his store over to his son Ernest, Feb. 1. He contemplates leaving for Europe about May 1 with his wife, to stay about a year.

A telegram was received here last week saying that the entire Washburn building at Columbia City, Ind., in which L. D. Chapman & Co., jewelers, are located, was destroyed by fire. Mr. Clapham saved some of his stock. The loss is covered by insurance.

J. H. Henkes, Vincennes, Ind., who was here on business last week, has purchased the interest of his late partner, James Baker, and will conduct the business from now on as the J. H. Henkes Jewelry Co., instead of the Henkes-Baker Jewelry Co., as heretofore.

Bingaman Bros. are busy remodeling their store, which, when completed, will look very attractive with its balcony across the rear and a handsome new steel ceiling lighted with 100 electric lights. These, with the handsome new window draperies and other improvements, will add greatly to the appearance of the "little diamond palace," as it may be termed.

Out-of-town jewelers here the past week buying goods included: J. O. Shehane, Bascom, Ind.; Henry Walker, Campden, O.; Fred Bentel, Hamilton, O.; Mr. Marlett, of Marlett & Baker, and G. H. Ashton, Middletown, O.; Adam Vogt, Louisville, Ky.; Charles V. Haas and wife, Ravenna, Mich.; W. H. Hood, Corbin, Ky., and F. G. Meyer, Dayton, O.

The Federal Grand Jury, which convened April 5, brought in indictments against Charles Rosen, bankrupt jeweler of Cincinnati, and his manager, M. Levine, a brother-in-law, on a charge of trying to defraud creditors. Levine's preliminary hearing took place April 2, at Aberdeen, S. Dak., and he is expected to be returned here about April 11 to await trial. Max Schapiro and M. R. Slayback, former watchmakers for Rosen, with Harry C. Balsinger, the receiver, and Stanley Headley, attorney for creditors, have returned from attending the hearing at Aberdeen and will leave about April 16 for Los Angeles, Cal., to identify and testify in Rosen's preliminary hearing there, April 21.

Traveling representatives who called on the Cincinnati (O.) trade during the past week included George A. Jochum, C. Cornehlsen; W. C. Barry, Barry & Co.; William T. Loud, International Silver Co.; Charles F. Hartshorn, Alling & Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; A. L. Hancock, C. Sydney Smith & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; John A. Abel, Abel Bros. & Co.; J. P. Fagan, Unger Bros.; E. H. Eckfeldt, Eckfeldt & Ackley; W. R. Shute, Day, Clark & Co.; George A. Schultz, Snow & Westcott Co.; Carl H. Weidemann, M. De Dilectis & Co.; John P. King, Watrous Mfg. Co.; J. Laffey, Gorham Co.; Albert Shire, Konijn, Frank & Shire; Clayton Shepperd, Krementz & Co.; Thomas F. Fleming, Jones & Woodland Co.; Mr. Untermeyer, Charles Keller & Co.; B. Moskowitz, J. Shoen; Joe Rifkin, L. Heller & Son; D. Skutch, New Haven Clock Co.; T. C. Keys, L. E. Waterman Co.; S. A. Schreiber, Sterling Silver Mfg. Co.; C. B. Bartlett, Whiting Mfg. Co.; Bert Ganz, Leroy Mfg. Co.; W. H. Sherrill, Sinnock & Sherrill.

A novelty has appeared in the market in the form of a belt buckle to be known as the "no-tongue" buckle. It has been patented by Thomas J. Dunn & Co., New York. The buckle works with a sliding clip so arranged as to hold the belt tightly without the necessity of holes in the leather. The simplicity and convenience of the patent makes it a novelty which should meet with general approval. The buckles are shown in a variety of sizes and designs.

Los Angeles.

Edward Peterson, 819 W. 3d St., is preparing to install some new wall cases in his store.

Herbert L. Gruber, formerly with the E. W. Reynolds Co., has taken a position with the Bastheim, Adams & Abel Co.

Brock & Feagans have installed a gramophone in their business office, into which all their business letters are now dictated.

J. R. Day, a watchmaker, recently with Gilmore & Lee, and previously with Brock & Feagans, has opened a retail jewelry store at 4424 Central Ave.

Ed. Turner, of the E. W. Reynolds Co., is building a new home next door to that of his brother, Arthur Turner, in the Boyle Heights section of the city.

Jewelers from neighboring towns who have been here recently are: Carl G. Strock, Santa Ana; E. J. Philippi, E. J. Pollock and W. E. Johnson, all of Riverdale.

The S. S. Schepps Co. has recently installed a new covering of mirrors on one side of the store. The firm proposes also to put in new wall cases very soon.

Arthur Turner, traveling salesman for the E. W. Reynolds Co., and Miss Mabel Stearns, of this city, were married April 5 in the new home built for them by Mr. Turner, in Boyle Heights.

Hambright & Walsh are in the midst of the work of installing their new additional wall cases and extending their business into the rooms at the rear heretofore occupied by Schwarzkopf & Penniman.

Montgomery Bros. recently supplied to the Pasadena Kennel Club several gold, silver and bronze medals and a dozen silver cups to be awarded as prizes at the club's show. The medals were all designed and made by Montgomery Bros.

David Wiesenberger, New York, has arrived here and is now in charge of the store of J. Wiesenberger, his brother. Mr. and Mrs. J. Wiesenberger and Mrs. Wiesenberger's sister, Miss Cohen, have engaged passage for Europe on the *President Grant*, sailing May 4.

H. W. Harrison, who has been for some time past in the gold jewelry department of Montgomery Bros., was married a few days ago to Miss Helen Woodruff, Dayton, O., who was spending the Winter with her parents in Los Angeles. Mr. and Mrs. Harrison have gone to Seattle.

Brock & Feagans have on exhibition at their store the magnificent cup sold by them as the California polo championship trophy, a picture of which appeared some time since on the first page of THE JEWELERS' CIRCULAR-WEEKLY. It was won in the recent contest at Coronado by F. A. Gill's English team.

An important change has been made in the Bastheim, Adams & Abel Co. (Inc.). Mr. Bastheim purchasing the interest of Mr. Adams and Mr. Abel, and, it is understood, becoming practically the sole owner of the concern. The business will be continued, however, for the present under the original company's name.

Traveling representatives who have been in Los Angeles, recently, include: V. S. Riley, Mandeville, Carrow & Crane; W. R. Landram, Simons, Bro. & Co.; A. W. Van Ness, H. C. Van Ness & Co.; Albert F. Lowenthal; O. F. Samuelson, Towle Mfg. Co.; E. W. Spaulding, Allsopp Bros.; Fred H. Wilkinson, Longines; F. J. Aicher, Harry S. Aicher; Zach. A. Oppenheimer.

Henry W. Harrison, who recently drew one of the Government farms disposed of by the land office in this city, decided after all not to avail himself of the opportunity thus acquired. The Government's conditions made it impossible for him to dispose of the property, and not wishing himself to become a farmer, he relinquished his claim. Emil Shostrom, of the Donavan & Seamans Co., also relinquished his claim for the same reason.

R. H. Schwarzkopf, who, with H. A. Curry, has just returned from New York, has decided to take a rest from active business for at least three months in the hope of fully regaining his health, and has sold out his entire business to Mr. Curry. Arrangements to this end were largely made while the two gentlemen were in the east. Mr. Curry, who is an experienced salesman and acquainted with the Pacific Coast trade, will retain his headquarters in this city, but will, of course, spend the greater part of his time traveling. Mr. Schwarzkopf has not fully decided what he will do, but probably will spend a portion of his vacation in the country.

San Francisco.

Mr. Chapman, one of the Coast representatives of the Elgin National Watch Co., has left for the east.

The Pacific Jewelry & Loan Co. has opened a store at 317 Kearny St., where the entire ground floor of a new building is occupied.

Al Eisenberg, Jr., who recently returned from Europe, where he made diamond purchases for A. Eisenberg & Co., is preparing to visit the trade with a complete line of gems.

Among the visitors in San Francisco, recently, were: Richard Vaeth, Tacoma, Wash.; L. C. Koberg, Healdsburg, Cal.; Al. Lowenthal, New York, and Mr. Miller, Seth Thomas Clock Co.

W. F. Hayes is in San Francisco on an extended inspection trip over the far western lines and will go as far as Mazatlan, Mexico, and return via Seattle, Portland, Salt Lake and Denver. He will be absent four or five weeks.

Bruce Bonny, one of the principal owners of Shreve & Co., has returned home from a European trip made in company with Mrs. Bonny. They are staying in San Francisco at the present time, but will shortly move to their home across the Bay.

C. Edward Innes, formerly well known in San Francisco as a successful jewelry salesman, shot himself in a southern California city, recently, while in a despondent mood. He had been out of the jewelry business for a couple of years and had been meeting with reverses.

J. D. Abrams, who has a position with Colonel Andrews, of the Diamond Palace, is to go east shortly, to attend a meeting of the Shriners, of which he is a prominent member. It is probable that C. Sorensen, another representative of the retail trade, will also make the trip.

Walter Lord, Sacramento, Cal., formerly in business at Goldfield, Nev., was in San Francisco, recently, and made extensive purchases for his new California store. E. C. Waters, of that place, has been holding a special sale and will shortly move into larger and finer quarters.

Alphonse Judis, the well-known wholesaler, with offices in the Mutual Savings Bank building, on Market St., has returned from an extensive European buying trip and announced that he had made heavy purchases while away. He has left for a short trip to Los Angeles and the southern part of the State.

Denver.

S. Salaman, Platteville, Colo., was in this city last week making purchases.

Mr. and Mrs. Witting, Longmont, Colo., were in town, last week, buying stock.

C. A. Syman, of Syman Bros.' Jewelry Co., left here April 9 to take a position with S. A. Andrews, Tacoma, Wash.

Mr. Miller, of Seth Thomas Clock Co., paid Denver a short visit last week. He is returning from a pleasure trip to California, accompanied by his wife.

A. Blum, Cripple Creek, Colo., has filed a voluntary petition in bankruptcy in United States Court. The hearing of the creditors was recently postponed until some future date.

The Denver Nugget Club gave its first regular smoker Thursday night, March 31. There were about 200 members and friends present, and all enjoyed an excellent programme. J. C. Bloom, president, gave them a short speech of thanks in behalf of the club.

The stock of Wm. Hohneck, 13th and Broadway, which was put up at public auction on Monday, March 28, is still unsold. The stock invoiced $1,500, and the highest bid so far is $570, made by William Desrick, of this city. As yet the bid has not been approved.

The following traveling representatives visited Denver, Colo., last week: C. S. Washburn, Wm. A. Rogers, Ltd.; Frank B. Warren, Wm. Birmingham & Co., Jacob Levin, Martin Lowe & Tanssig; C. F. Goddard, Oneida Community, Ltd.; Mr. Smith, International Silver Co.

The Colorado Horological Society held its regular monthly business meeting Monday evening, April 4. Otto Halk, who is a time-lock expert, was admitted to membership. The society is going to start a balance truing class April 11, for all members, the Waltham Watch Co. having donated 100 balances for this purpose. F. H. Wilkinson, of A. Wittnauer Co., has donated a fine Longines watch to be given as a prize for the best workmanship.

The Gill-Alexander Electric Mfg. Co., Kansas City, has sold its interests to a company organized in this city, who have transferred the plant here and will conduct the business under the name of Gill-Alexander Electric Co. W. W. Alexander, junior member of the old firm, and associated with the new, is an old time watchmaker of high standing. William Lewis, one of the largest stockholders of the new company, is a member of the firm of the Lewis Jewelers' Supply Co. The company will continue to manufacture and sell its patent rights, and do any special work in its line.

Omaha.

L. E. Griffith is spending 10 days in Iowa on business.

L. A. Line, Cozad, Neb., has moved to a new location in that city.

C. A. Williams has returned from a business trip through the State.

E. E. Ernstine, Nebraska City, spent a few days here, last week, combining business and pleasure.

The wife and small daughter of R. M Scott, salesman for Albert Edholm, are sojourning in California.

G. Hastings, formerly in the jewelry business in Arcadia, Neb., accompanied by his wife, visited this city, last week.

C. L. Shook attended a State Commandery meet of the Knights Templar at Kearney, Neb., during the past week.

Louis R. Metz, vice-president of the A. F. Smith Co., has returned from a three months' trip abroad. He visited Germany, France, Spain, Italy and Egypt.

Albert Edholm received an order, last week, from the Ak-Sar-Ben, a local organization of prominent business men, of this city, to supply them with 30,000 buttons and 500 pins.

J. H. Kronkee, formerly of Albert Bros., Cincinnati, O., has taken a position with the A. F. Smith Co., as traveling representative, his territory being southern Nebraska and western Iowa.

The following out-of-town jewelers were in Omaha, last week: Elsworth Crocker, Fairmont, Neb.; Frank Comte, Springfield, Neb.; W. F. Cash, Aroca, Ia.; W. L. Smith, Malvern, Ia.; L. S. Robinson, Glenwood, Ia.; Mr. Peterson, Alliance, Ia.

On Monday, May 16, Albert Edholm will celebrate his 20th anniversary in business by holding his first annual diamond exhibit. Mr. Edholm has had 31 years' experience, 20 years of which he has been proprietor. This display of costly jewels will be loaned for the occasion by the largest importing firms of the country. The gems will be mounted in the latest designs. This will be the first exhibit of its kind ever held in Omaha.

Traveling representatives calling on the trade in Omaha recently were: Chas. E. Lochner, Hayes Bros.' Co.; Steve Smith, Garland, Fisher Co.; Leo Cahn, Borrelli & Vitelli; A. H. Fleming, Alvin Mfg. Co.; C. H. Anderson, Electrolytic Art Metal Co.; Herbert Cohn, Lewy & Cohen; Edward A. Hirsch, Nathan Hyman Co.; Chas. F. Washburn, Wm. A. Rogers; W. G. Moland, Sansbury & Nellis; Thos. E. Rogers, Riker Bros.; J. Mills Dillaway, Barbour Silver Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Mr. Kellsey, Harris & Harrington; Nelson A. Ransohoff, K. & O. Co.; E. P. Staunton, Gorham Co.; A. R. Von Colson, J. D. Bergen Co.; Nelson Hagnauer, Eisenstadt Mfg. Co.; Clayton Shepperd, Krementz & Co.; E. P. Stanton, Gorham Co.; Al Bruckner, W. A. Pickard; Eugene Hess, Philipp Deutsch; Wm. Roman, Manasseh, Levy & Co.; J. B. Laurencot, Albert Berger & Co.; S. J. Summer, Providence Mfg. Co.; F. C. Winship, Wright-Rich Cut Glass Co.; W. E. McCray, Bullock Mfg. Co.; T. W. Agnew, New Haven Clock Co.; Howard M. Eddy, S. B. Champlain Co.; George Pilzer, Goodfriend Bros.; C. H. Anderson, La Secla, Fried & Co.; E. Cohn, Cohn & Rosenberger; H. E. Chapman, Otto Young & Co.; Louis Bedichimer, I. Bedichimer & Co.

Indianapolis.

William Beatty, West Lebanon, Ind., has returned from Florida, where he spent the Winter.

Charles W. Lauer, Jr., of Charles W. Lauer & Co., is spending this week in northern and northeastern Indiana.

The J. M. Boner Jewelry Co., Evansville, Ind., will move into a new room as soon as it can be made ready for occupancy.

Harry Sebel, traveling salesman with the Baldwin, Miller Co., has left a local hospital, where he submitted to a minor operation.

T. U. Bonifield, formerly in business at Warren, Ind., opened a new store at Kokomo last week, purchasing an opening stock in this city.

Henry C. Schergens, who has been confined to his home for some weeks due to a street car injury, is able to be out again and has practically recovered.

A fire in the business district of Columbia City last Friday caused a loss of about $30,000. Among those to suffer from the first were: L. D. Clapham & Co., jewelers, whose loss was $2,500, partially covered by insurance.

Lynn Smith, formerly a jeweler in Newcastle, Ind., and who has been spending the Winter with relatives in that city, has returned to the Klondike, where he has been mining for some time. He was the first Mayor of Chena, Alaska.

Among retail jewelers in the city last week were: J. F. Kiser, Muncie; Mr. Cooper, Mooresville; Charles Ham, Frankfort; John W. Hudson, Fortville; L. J. Mayer, Thorntown; J. A. Pickett, Newcastle, and S. B. Merrick, Plainfield.

Local jewelers and department stores are in the market for hat pin point tips or protectors, owing to the passage of Councilman Rubens' hat pin ordinance. This ordinance, which will become effective in a few days, prohibits the wearing of hat pins, the points of which protrude more than half an inch beyond the hat crown, unless the points are protected.

A large local dry goods company is conducting another of its characteristic watch and plated jewelry sales, which have been the cause of much discussion by the Indiana Retail Jewelers' Association and Indianapolis Retail Jewelers' Association. Formerly these sales were advertised as being part of the bankrupt stock of a Chicago concern, but this one is advertised as a mere "sale."

An involuntary bankruptcy petition has been filed against G. Sartore, who conducts the Roma jewelry store, at Windber, Somerset County, Pa. He carries a small stock and has been in business at Windber for about three years.

A man and a woman recently entered the store of Gage & Johnson, Haverhill, Mass., ostensibly to make a purchase and succeeded in substituting a bogus ring for one containing a genuine stone. The substitution was not noticed until the couple had left the store "to look elsewhere."

Detroit.

O. A. Chalk has opened a retail store at 1433 Russell St., this city.

Frank Presswell, Holly, Mich., was a buyer in this market, last week.

Al. Holland, of the firm of D. E. Holland & Son, Lapeer, was in this city, last week.

E. A. Hodge, Spokane, Wash., visited Detroit, last week. He left here for Auburn, Ind., where he was formerly in the retail business.

Traub Bros. will remodel the four-story building which they have acquired, giving a continuous show window on Woodward Ave. and Congress St. This firm has been 33 years in its present store.

Two prominent Detroit retail jewelry firms are to take possession of new quarters May 1, and will begin alterations which will add greatly to the reputation of Woodward Ave. for handsome stores. Wright, Kay & Co., who are now located on Woodward Ave., at the corner of the Campus Martius, will then secure possession of the six-story building at the northwest corner of Woodward and Grand River Aves., while Traub Bros., 118 Woodward Ave., will take over the building at the southeast corner of that avenue and Congress St.

After a period of rest Detroit Nest of Ku-Kus No. 5 awoke to activity again, last week. A meeting was held Friday night in the Stevens building, at which a number of the members were present, and officers were elected for the coming year. Nelson K. Standart is Ku-Ku King, Harry Schultz is Prince, A. E. Charlesworth is Chief, Mr. Trest is Scratcher and Capt. Evan Thomas is Keeper of the Kash. The jolly order will hold meetings at the call of the Ku-Ku King hereafter, and plans will be made at the next meeting for the proper welcoming of visiting Ku-Kus who come here for the national convention in July.

John Kelsey and Henry Wright, of Wright, Kay & Co., have returned from New York, where they made a study of the large jewelry stores. The new store will be patterned to a considerable extent after the model New York shops. It will have excellent show window space, the entire front and side of the main floor being of plate glass. A scheme of decorations and cases has been selected which will be beyond anything before attempted in Detroit. Since making the lease for this property the firm has been offered as high as $50,000 for the lease, but has refused. One floor of the new Wright, Kay & Co. building will be used for their factory and stationery department. Another floor will be occupied by the E. H. Pudrith Co., wholesale jewelers, while the three remaining floors are to be rented to other concerns. The alterations will require from six weeks to two months, so that it will be July 1 in all probability before the new store is opened.

After bringing a replevin suit against Everett Karyle, the Hoffman, Chase Co., of Springfield, O., has recovered a chain, locket and piece of silverware valued in all at $28.50, which it is alleged had been obtained by means of a worthless check. The articles were found in the rooms occupied by Karyle in a local hotel.

St. Louis.

R. Lowenstein will leave in a few days for a trip through the south.

Julius Newman has severed his connection with the Aller-Wilmes Mfg. Co.

C. L. Horace, of the Hess & Culbertson Jewelry Co., has purchased an automobile.

C. L. Stange, of the L. Bauman Jewelry Co., left last week on a trip through Illinois.

A. Rosenthal has engaged with the M. Bonn Jewelry Co. to travel in Illinois and Iowa.

C. S. Aehle, of the Whelan-Aehle-Hutchison Jewelry Co., has returned to New York.

H. F. Hines, of William Weidlich & Bro., left April 1 on a long trip to the Pacific Coast.

Emil Bloesser has transferred his labors from the Bauman-Massa Jewelry Co. to J. W. Cary & Co.

E. C. Weidlich has returned to Bridgeport, Conn., after a visit to his brother, William Weidlich.

S. B. Getzler, of Buenos Ayres, South America, has been in the city the past week making purchases.

F. W. Drosten, president of the F. W. Drosten Jewelry Co., has returned from a trip to Oklahoma.

S. T. A. Loftis, president of Loftis Bros. & Co., has returned to Chicago after a visit to the firm's branch here.

L. W. Brown, of the S. Ruby jewelry store, will go to Detroit to attend the annual convention of the Elks.

J. J. Burke, president of the Brooks Jewelry and Optical Co., left Tuesday for Chicago, to be gone several days.

Ivan Fuller, representing the Hoyt Jewelry Co., has left on an extended business trip through Missouri and the northwest.

Samuel E. Bamber, secretary of the Hess & Culbertson Jewelry Co., returned the first of the week from a trip to New York.

Mr. Stifft, representing the Arkansas Diamond Co., is in St. Louis showing samples of the Arkansas diamonds and selling stock of the company.

The Hess & Culbertson Jewelry Co has just completed 25 diamond-studded past eminent commander jewels for Ascalon Commandery, Knights Templar.

Mannie Levy, who has been in business in St. Louis for many years on his own account, is now with the Hess & Culbertson Jewelry Co. as a regular salesman.

R. O. Bolt, manager of the Mermod, Jaccard & King Jewelry Co., has returned from a trip to New York. John Benges of the same firm has returned from a trip to Chicago.

Joseph Ebeling, President of the Retail Jewelers' Association of St. Louis, will leave June 7, on a trip to Europe. He will travel on the continent the greater part of the Summer.

A. L. Bauman, president of the L. Bauman Jewelry Co., will leave the latter part of May for Europe on his annual diamond-buying trip. He expects to be abroad about eight weeks.

A special exhibition of diamonds is being given this week by the Hess & Culbertson Jewelry Co., at their store, 7th and St. Charles Sts. Some weigh 7½ carats and are cut in rare forms.

In bankruptcy proceedings against Isadore M. Kosminsky, doing business as the Rose Jewelry Co., pending before Referee in Bankruptcy Coles, the trustee has been granted leave to redeem certain pledge property.

Benjamin Kersting, president of the St. Louis Jewelers' Supply Co., left yesterday, accompanied by Mrs. Kersting, on a six week's trip through the West. They intend to return by way of Canada and British Columbia.

Herman Mauch and Martin Hacker were members of a large reception committee of local Mystic Shriners to a trainload of Shriners who arrived Friday morning, at Union station, on their way to the annual conclave to be held in New Orleans.

In bankruptcy proceedings pending against Mannie Levy, the first report of the trustee has been filed in the office of Referee in Bankruptcy Coles. The trustee has also asked leave to disclaim interest in the lease of Levy's former place of business on 7th St.

Among the out-of-town jewelers in St. Louis, Mo., during the past week were the following: F. B. Wolff, Chester, Ill.; John Wade, Highland, Ill.; Jefferson D. James, Marshfield, Mo.; Charles S. Stifft, Little Rock, Ark.; S. O. Harvell, Litchfield, Ill.; G. C. Lemley, of the Al Chenu Jewelry Co., Cape Girardeau, Mo.; S. B. Getzler, Buenos Ayres, South America; D. E. Guthrey, Raymond, Ill.

H. Felchner, secretary of the Bauman-Massa Jewelry Co., died Wednesday at his home, 3419A Hartford St. Mr. Felchner had been connected with the Bauman-Massa Co. for the past 16 years, and during all that time had only missed three days from his post. He was born in Germany, and was 42 years old. He was widely known in the jewelry trade, and was highly respected by all who knew him. The funeral took place Friday.

Traveling representatives of jewelry houses in St. Louis during the past week were: E. E. Harwood, Tushnett, Langton & Hedinger; Alfred E. Hughes, Bishop Co.; H. J. Hildebrand, H. C. Lindol & Co.; Milton S. Rodenberg, Dunn & Rodenberg; Sidney H. Israel, S. & B. Lederer Co.; D. Riddell, Adolph Strauss & Co.; J. S. Cunningham, E. L. Spencer Co.; Frank R. Schilling, D. Beiman; T. W. Frazer, Celluloid Co.; Arthur W. Joseph, Fontneau & Cook Co.; representative of the Weiss Mfg. Co.; Mr. Ross, Robert H. Ingersoll & Bro.; S. J. Summer, Providence Mfg. Co.; Frank Barton, George N. Steere Jewelry Co.; Joseph C. Wilson, Landers, Frary & Clark.

Frederick G. Heldmann, 24 years old, died Monday afternoon in a room in the rear of his jewelry store at 3851 Easton Ave., from the effects of a dose of cyanide of potassium, taken with suicidal intent. His act was due to nervous breakdown brought on by overwork. He had been in business about three years, and had been quite successful, but was ambitious to succeed in greater measure and overtaxed his strength, and had been in ill health for about two months. Heldmann swallowed the poison a few minutes after he had sung for the edification of a party of friends the song "I Am Growing Old." He sang in response to a jocular challenge. Heldmann, who was unmarried, lived with his parents, Mr. and Mrs. Henry A. Heldmann, at 4214 Kennerly Ave. In compliance with his wishes his father had his body prepared for burial by a union undertaker.

A 75-cent fob is the basis of a suit which has been brought by the Zerweck Jewelry Co., of 211 Collinsville Ave., East St. Louis, Ill., against J. T. W. Rudesill. The suit was filed in Justice Boyne's court, but when it was called there one day last week a change of venue was taken to Justice Brady's court, and it is to come up for trial Wednesday. Several weeks ago Rudesill went to the Zerweck jewelry store to buy a watch fob. He did not find exactly what he wanted, and agreed to take a 75-cent fob and wear it until the arrival of some new fobs which the jeweler thought he would like. According to Rudesill he returned several times and was told each time that the fobs had not arrived and was told to keep on wearing the 75-cent one until they did. When the new ones finally arrived Rudesill found one to suit him, but in the meantime he had worn out the 75-cent fob. Mr. Zerweck thought Rudesill ought to pay for the fob he had worn out as well as the new one. Rudesill thought differently. Rudesill thereupon refused to pay for the 75-cent one and also refused to accept the one he had intended to take. The jeweler accordingly sued him for the price of the two fobs, but inasmuch as the jeweler still has the expensive one that Rudesill was to have taken, the price of the old one is, in a sense, all that is involved.

Pacific Coast Notes.

H. C. Crowell, San Bernardino, Cal., has leased a store on D St. in the southern city. Extensive alterations will be made.

B. C. Allen, Chicago, is touring California with his wife and two children and at the present time is in southern California.

A movement has been started by the jewelers in Monterey, Mex., to close the stores on Sunday, and a number of leading retailers have already agreed to the plan.

An auction sale was held April 9 by Sheriff Barnett, of Alameda County, of the stock and fixtures of Jacob I. Cohen, Oakland, Cal. The sale was held at the premises that have been occupied by this concern at 1103 Washington St.

The new store of the Coalinga Jewelry Co., Coalinga, Cal., of which C. T Walker is proprietor, has been opened in the Amy block and traveling men who have seen it pronounce it one of the most artistic in the San Joaquin Valley. New finds of oil have brought many wealthy men to Coalinga.

J. G. Stephenson, Sacramento, Cal., has been arrested on a charge of knowing something about a fire at the place of business occupied by his firm. A fire broke out early on the morning of March 31 and an alarm was turned in by Stephenson, who declared that he had come down early to do some work and found the place on fire. There is evidence that the fire had been set by some one who wished to indicate that burglars had rifled the place and set fire to it. The firemen reached the scene earlier than the miscreant had thought possible and all the evidences of his work had not been wiped out. Insurance amounting to over $5,000 was carried on the stock. The fire loss did not amount to a great deal.

Kansas City.

Louis Hayman, recently employed in the material department of the Myer Jewelry Co., has resigned and gone to San Francisco, Cal.

Otto Knaul and Geo. Taylor, traveling representatives for the Woodstock-Hoefer Watch & Jewelry Co., are in town replenishing their trunks and cases.

The following traveling men called on the trade here last week: J. S. Cunningham, E. L. Spencer & Co.; Geo. H. Thomas, Scharling & Co.; Geo. Goldberg, Untermeyer-Robbins Co.; Geo. H. Thomas, Powell & Co.

Sam Bloom, traveling man for the Myer Jewelry Co., who returned from his trip March 31 and was operated on for appendicitis next day at the South Side Hospital, is reported to be doing nicely and will soon be able to resume work.

The following jewelers were in town last week: C. E. Tieman, California, Mo.; Ed Arnold, Holton, Kans.; Claude Wheeler, Columbia, Mo.; J. R. Delaplaine, Hope, Kans.; J. C. Stillmanks, Coalgate, Okla.; A. C. Lawrence, Dewey, Okla.; O. M. Atwood, Clifton, Kans.; J. D. Hampden, Colby, Kans.

In the election, on Monday of last week, G. H. Edwards, of the Edwards & Sloane Jewelry Co., was returned to the council by the largest vote received by any member of that body. The large vote he received was due to the splendid record he has made while serving in the upper house. The same qualities that have made him a successful business man have characterized his public service and have given him much popularity.

On Monday night of last week a brick was thrown through the heavy plate glass window in the store of the Eaton-Pease Jewelry Co., 108 E. 8th St. J. H. Baker, who saw the attempted robbery, says three men were concerned in it. The coming of a patrolman prevented its success. Two of the men escaped, but the third—Patrick Finn—ran into the officer's arms. Two gold watches, missing from the window display, were found on his person. Although the window was well filled with expensive vases, the latter escaped damage.

Diamonds valued at $3,000 were stolen from the Webb-Freyschlag Mercantile Co., recently, by two men, who entered the store ostensibly to purchase a diamond. While a girl clerk was showing one of the men the tray of diamonds the second man approached and asked to be shown a pair of silk hose, saying he was in a hurry. The first customer said he would wait. The girl put the tray back in the show case, locked it and laid the key on the counter. When she returned, about two minutes later, the customer and the diamonds were both gone, the case having been unlocked.

T. A. Hill and William Nevins were arrested recently by Sergeant Ira Bonwell, a Kansas City (Kans.) police officer, while trying to pawn a valuable diamond ring. After being sweated they disclosed the hiding place of other diamonds, valued at $1,150, which they confessed to stealing from H. S. Leffler, a jeweler of Gainesville, whose store was broken into March 27. They were taken back—having agreed to go without requisition—to Gainesville by H. P. Ware, sheriff of Cook Co., Tex., and will be tried for their crime. Mr. Leffler paid Sergeant Bonwell $150, the reward offered for the capture of the two men.

Pacific Northwest.

Albert Hansen, Seattle, is in California at the present time, combining business and pleasure.

Seth E. Laraway, Eugene, Ore., has decided that he has too much space to devote to the jewelry business exclusively, and has added a line of musical instruments.

George M. Hayden has leased a store in the new Jacobs block, at Klamath Falls, Ore., and will open a store there as soon as the place can be put in shape for him. He is having the fixtures made in Klamath Falls.

Chas. F. Easton, a pioneer retailer of Bellingham, Wash., was severely injured at that place, recently, by being knocked down by a street car and hurled to the pavement. He was crossing the car tracks behind a car and did not see the one approaching until it was upon him. He was rendered unconscious by the fall, but it is not believed that his injuries are fatal.

On April 2 L. H. Burnett, Aberdeen, Wash., left for the east on a trip that is to last for at least six weeks. He will first go to Chicago, and then to New York and other large cities to buy goods. In Washington he will visit President Taft to invite him to visit Gray's Harbor when the Alaskan trip is made. Mr. Burnett has stores in Seattle, Aberdeen and Chehalis, Wash.

Milwaukee.

David Goldman returned from a two weeks' sojourn at West Baden, recently, and is now in New York making extensive diamond purchases.

The junior member of the jewelry firm of Littlefield & Son, Delavan, Wis., was in Milwaukee, last week, purchasing fixtures for installation in the firm's new store.

Among the out-of-town jewelers who were here, last week, were: William Kaphaem, Tomahawk; J. B. Kimball, Waukesha; F. P. Beswick, Racine; and Mr. Meier, of Karst & Meier, Racine.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, has returned to Milwaukee after a short trip to Texas. Mr. Thomson was accompanied by Mrs. Thomson and children, who have been spending the Winter in Texas.

Several jewelry stores of Wisconsin have been looted of late, although the plunder in no case has been exceptionally large. H. Lekachman's store, Watertown, was entered by thieves who carried away watches and jewelry to the value of $200. Entrance was made through a rear window, the burglars having procured tools from a nearby blacksmith shop. Thieves recently entered the store of William Christel, Valderdo, and secured $15 in cash and about $100 worth of jewelry.

The store of Miss Ellen L. Carson, Ashley, Ill., is reported to have been destroyed by fire.

Minneapolis.

J. N. Roettger, Richmond, Minn., was in Minneapolis, last week.

C. G. Conyne, Mandan, N. Dak., was in this city, visiting his son, last week.

George H. Johantgen returned, recently, from Hector, Minn., where he attended the funeral of a relative.

August Hanson, with C. A. Brown, Appleton, Minn., is now taking a course in engraving in Minneapolis.

Ned Dockman, formerly of Dockman Bros., has taken charge of the watch department of Jeffery & Harris.

H. W. Abraham, Wentworth, S. Dak., and H. O. Thomas, Hampton, Ia., visited the Twin Cities on business, last week.

Mr. Wennerberg, of Chicago, representative of Louis Mannheimer & Bros., spent a few days in the Twin Cities, last week.

Bernard S. Harris, of Jeffery & Harris, 204 Nicollet Ave., was married, April 5, in New York, to Miss Augusta O. Matzner, of that city.

Fred Drissler & Co., now at 412 Nicollet Ave., will remove May 1 to 610 Nicollet Ave., in the Medical block, where they will have much larger quarters than they formerly occupied.

Oscar Holmes, now of Cambridge, Minn., and formerly of Minneapolis, has the sympathy of his friends owing to the death of his wife, recently. The jeweler's only son, a six-year-old boy, is also dangerously ill.

R. M. Horr, Lemmon, S. Dak., was here, during the week. Mr. Horr was formerly in business at Prentice, Wis., and from there left for the Okanogan district of British Columbia. He recently came to Lemmon from that district.

Louis Joselwitz, with Harry H. Green & Bro., was successful in drawing a claim on the Standing Rock reservation in South Dakota. He will leave, April 20, for his claim and spend about a month there. He will go there to reside permanently in the Fall.

Louis Taussig, an Amsterdam jeweler, who is making a tour of the world for the purpose of sizing up the diamond situation as well as for the pleasure of traveling, visited the Twin Cities, last week. He reported that he had found the diamond trade generally in satisfactory condition.

H. A. Lunda, whose store at 119 Central Ave. was robbed a few weeks ago, does not expect to recover more than about half of the stock which was stolen and which was valued at $1,000, wholesale. Much of the jewelry was pawned in St. Paul, and there has been considerable difficulty in recovering it.

The following traveling representatives visited Minneapolis during the past week: A representative of Bawo & Dotter; De Lancey Stone, Shafer & Douglas; Henry Hoffa, Hodenpyl & Walker; Nat Moskooitz, Whitelaw & Zagon; Jules Laurencot, Albert Berger & Co.; S. J. Summer, Providence Mfg. Co.

Joseph H. Green, of Harry H. Green & Bro., is planning to make a trip to Paris in July. He proposes to combine business and pleasure and will spend some time looking over jewelry stocks in the French capital. On his way home he will stop in New York for the purpose of laying in the Fall stock of jewelry for his firm.

Pittsburg.

Walter Seth is suffering from an attack of grippe.

R. S. Dillon, Wheeling, has been in New York for the last few days on business connected with his house.

The name of Kraus & Ochs, Kenton, O., has been changed to Kraus & Co., because of the retirement of Mr. Ochs from the firm.

Ira E. Riedenbach, the North Side jeweler, has added an herb department to his jewelry store, having tried this as an experiment to his growing business.

Otto Heeren and Mrs. Heeren, who have been in the Isle of Pines for several months, returned to Pittsburg, last week, greatly benefited because of their trip.

P. J. Maylone, manager for the George B. Barrett Co., spent a few days, recently, in New York on business and pleasure, buying a few goods while he was in the east.

Capt. William Klein has resigned from the Hardy & Hayes Co., and will conduct a brokerage business in the future, believing that there is a profitable field in that line of the jewelry trade in this city.

Among the out-of-town jewelers in Pittsburg, last week, were the following: J. J. Schmidt, Turtle Creek; B. E. Brown, Monessen; H. R. Brown, Donora; Harry Bloser, New Kensington.

It was announced here last week that N. N. Copeland, an enterprising merchant at Brackenridge, had taken a life partner into business with him, and his friends here congratulate him. The wedding was a quiet one.

President William H. Taft will be the principal speaker at the annual banquet of the Americus Club, to be held at the Hotel Schenley, May 2, and already a number of local jewelers have expressed their intention of being present.

W. H. Bower, who was formerly located at Glassport, Pa., has opened a watchmaking repair shop for the trade in Room 312, Bessemer building, Pittsburg. Mr. Bower had lately been associated with James R. Reed & Co.

The Keystone Jewelry Mfg. Co. has moved into new quarters in the Penn building, 708 Penn Ave., a building owned by Alexander J. Hardy, and which is rapidly being filled up by manufacturing jewelers and other lines of trade.

Walter Deuble, Canton, O., who bought a building formerly owned and occupied by a bank at that place, is putting in new fixtures, a new front, and fitting up the place in modern fashion. The contract for the fixtures was let several days ago.

The Federal Loan Co. has moved to the northwest corner of Federal and Robinson street, north side. The old building the concern occupied is being razed. The new one will be elevated because of the city raising the street above the flood line.

At a meeting of the Pittsburg Association of Credit Men, held last week, it was announced that L. C. Voss had been made chairman of the delegation from Pittsburg to attend the national convention at New Orleans, May 17 to 20, inclusive, and that Charles H. Bunting of Pittsburg had been made vice-chairman of the convention.

A. A. Gillespie and his bride arrived at Gibraltar last Sunday, and from there went to Genoa, Naples and Trieste. They intend to take in northern Italy, Switzerland, France and Holland, going from Amsterdam to England, from which country they will sail for America two months hence. P. C. Gillespie, of Gillespie & Co., has been suffering recently with a severe cold.

The Jewelers' Duckpin Bowling League rolled some interesting games, Monday night of last week, the Diamonds taking all four from the Roberts team, Lochs taking three from Terheydens, and the Wattles and Vilsack teams splitting even. The Wattles team is seven games in the lead and only need to win two more games to cinch first place, while the Lochs must win all seven to defeat the Watties for that honor.

On next Monday evening the members of the Jewelers' 24 Karat Club of Pittsburg, and their wives, will be the guests of the members of the Jewelers' Duckpin Bowling League at the Davis Amusement Co.'s place in Fifth Ave., where a luncheon will be served to all following the rolling of the usual games. The word is being passed around by President Steele F. Roberts, and all the members and their wives are invited, for it is expected that an enjoyable time will be had and plans perfected for having a number of affairs during the coming season that will create interest in the club.

United States secret service men, Friday, caused the arrest of a jeweler of Indiana County, this State, who is alleged to be responsible for the passing of a number of counterfeit 50-cent pieces. The jeweler is now in jail at Indiana, Pa., and will be brought to Pittsburg. Capt. John E. Washer, in charge of the secret service here, several days ago heard that counterfeit coin was being circulated in the vicinity of Starford and detailed men to go there and investigate. The result was that the jeweler was arrested. When taken into custody, he is reported to have had a number of the counterfeit coins in his possession. Whether he is the maker of them has not as yet been ascertained at Pittsburg, but the matter is being thoroughly investigated.

The funeral of George E. Goddard, of Goddard, Hill & Co., which took place Tuesday of last week, from the residence of the deceased, was very simple in character. The pallbearers were E. W. Hill, of the firm of which Mr. Goddard was the head; James McKinney, George Heard, Louis Brennen, Mr. Plummer and Mark Shannon. The remains were interred in the Homewood cemetery. Mr. Goddard did not leave a formal will, but left a letter addressed to Mrs. Goddard, which he had written seven or eight years ago, giving all of his property whatsoever to his wife, as well as all insurance policies he held at that time. Mrs. Goddard therefore gets her husband's interests in the jewelry firm, but just what she intends to do regarding the matter has not been learned.

The following traveling representatives recently called on the trade here: Sidney H. Israel, S. & B. Lederer Co.; R. Kaufman, Ingomar Goldsmith & Co.; Simon Adler, Rosenbaum & Adler; George A. Schuetz, Snow & Westcott Co.; A. M. Brinckle, C. F. Monroe Co.; H. C. Berdan, Gorham Co.; Wm. N. Peal, Strobell & Crane; Wm. R. Eliot, Meriden Cut Glass Co.; S. W. Abbey, E. Ira Richards & Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; Milford G. Fox, Gustave Fox Co.; Bert Ganz, Leroy Mfg. Co.; Alfred Nathan, Henry Baschkopf; H. C. Hubley, Geo. Borgfeldt & Co.; C. M. Davis, De Passe Mfg. Co.; Fred H. England, Frolichstein, England & Klein; Frank L. Wood, Ludwig Nissen & Co.; W. J. Harber, Enos Richardson & Co.; W. J. Lane, Kent & Woodland; Mr. Curran, A. J. Hedges & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; DeForest Ely, Barbour Silver Co.; R. C. Wilde, Meriden Cutlery Co.; George A. Jochum, C. Cornehlsen.

Lancaster, Pa.

W. S. Oberlin, Columbia, is improving the exterior of his store.

The silver loving cup presented to Joseph Breneman at a birthday banquet a short time ago was furnished by Aug. Rhoades.

L. G. Haines, formerly watchmaker at M. C. Yester's jewelry store, McKeesport, Pa., has taken a position with E. Schimpff, Scranton, Pa.

T. Wilson Dubbs has been appointed by the Board of County Commissioners caretaker for the Court House clock for the year beginning April 8.

Jerome L. Kyte, Detroit, is visiting relatives here. He was connected with the Hamilton Watch Co.'s factory many years ago before he went to Detroit to engage in business for himself.

Benjamin H. Prowell, until recently of Havre de Grace, Md., has bought out the jewelry store of the late S. R. Stobg[illegible], at Marietta, Pa., which was established 40 years ago. The place has been remodeled and a fine new stock of goods installed.

During the past week a pair of itinerant jewelry vendors have been reaping a harvest in the eastern part of the county, the jewelry sold being mere trash. One of their victims swore out a warrant for their arrest for false pretense, but the fellows escaped before it was served.

Among the jewelers who recently visited Lancaster were H. R. Wertsch, Lititz; S. H. Miller, Mt. Joy; J. H. Sensenig, New Holland; George A. Hutman, Harrisburg, Pa.; Leonard Moore, Louisville, Ky.; Samuel Delaney, Memphis, Tenn.; D. G. Latchfield, Charleston, S. C.

The following traveling representatives visited Lancaster, Pa., recently: C. H. McCarty, Kastenhuber & Lehrfeld. Mr. Glasen, Quaker City Cut Glass Co.; George A. Jochum, C. Cornehlsen; Joseph B. Bechtel, Joseph B. Bechtel & Co., A. J. Mueck, C. Dorflinger & Sons, C. S. Fike, Whiting Mfg. Co.; Mr. Tunstall, Wilhelm B. Durgin Co.

W. W. Appel & Son, victims of the big fire here in February, are now in possession of their new store in the Snyder building, on N. Queen St., one of the finest in the city. The fittings and furnishings are all of mahogany, and the show cases are of the latest styles. In the rear is the optical department, and back of it is a finely appointed repair department.

Philadelphia.

John G. Bechtel, engraver of N. 9th St., is again able to attend business.

W. Boadenhamer, Hanover, Pa., is remodeling his store and dwelling.

Harry Asquith has taken a position as watchmaker with Strawbridge & Clothier.

G. A. Large, 4618 Lancaster Ave., is recovering from a serious nervous breakdown.

A. J. Doen, Camden, is home again after a pleasant trip through the New England States.

Mr. Esser, representing W. C. Greene Co., Providence, R. I., was a visitor to this city last week.

Frank Ogden, with H. O. Hurlburt & Sons, left, last week, on a pleasure trip for New Orleans.

W. C. Wicker, formerly with E. S. Radley, has opened a repair shop at 12th and Cambria Sts.

James Neilson, with the Hoover & Smith Co., started for the south Saturday as a Shrine delegate.

S. C. Levy, a retail jeweler and optician, 23d St. and Columbia Ave., is seriously ill at the Jewish Hospital.

The Philadelphia Jewelers' Club has secured new quarters over Kind's jewelry store, 1110 Chestnut St.

William Bailey has resigned his position with William H. Moore to go with George Kranich, Germantown.

G. B. Lewis, with B. F. Williams Co., is reported seriously ill at his home in Camden, N. J., with pneumonia.

Nathan Cooper, of Cooper & Miller, 8th and Sansom St., has announced his engagement to Miss Dorothy Soifer.

Greenawald & Bonnaffon, 806 Chestnut St., will remove to their new offices in the Penn Mutual building, June 1.

H. C. Birch stopped off in this city, last week, on his way to the south, where he expects to remain for some time.

M. Sickles Sons, 726 Chestnut St., have secured the second floor and will make extensive alterations and improvements.

A. A. Kerr, 1004 Chestnut St., acted as one of the judges for the Press Marathon Race, held in this city, Saturday, April 9.

Gustave Kuntz, formerly with the Sommer Clock Co., and recently dissolved, will continue in this business at 733 Sansom St.

B. F. Williams Co., 726 Chestnut St., will remove to the Commercial building, northwest corner of 8th and Chestnut Sts., about June 1.

A concern known as the Gilbert Clock Co., at Bowes building, southwest corner 8th and Sansom St., is in the hands of the sheriff.

Daniel Ungaro, engraver, 725 Sansom St., has given up this line and will engage in the poultry business at Wilburtha, Washington Cross, Pa.

George Waters, Frankfort Ave., entertained a party of jewelry salesmen at dinner, last week. George Donaldson acted as toastmaster.

The many friends of Al. Polak, at one time employed by M. Sickles & Sons, were greatly shocked to hear of his unexpected death, last week.

H. M. Shope has resigned his position with H. O. Hurlburt & Sons and will assume the management of a large fruit farm in Hummelstown, Pa.

M. Lampert, who has been traveling through the west in the interest of Henry Zimmern & Co., stopped off in this city on his way to New York.

Matz Bros., formerly associated with W. W. Fulmer & Co., have engaged in the wholesale manufacture of diamond mountings and fine jewelry at 117 S. 8th St.

Fred Barry, with L. Stern & Co., Providence, R. I., who has been spending a short vacation in town, has started on his western trip and will not return before May 20.

Frank Markey, watchmaker, 10th and Master Sts., has been drawn on the jury. Mr. Markey has fully recovered from the serious injuries sustained about a year ago.

The retail jewelers of Woodland Ave., West Philadelphia, will close their stores Thursday evenings at 6 P. M. It is expected that the other jewelers of that vicinity will follow suit.

E. A. Lewis, formerly with W. W. Fulmer & Co., has started on his trip up the State with a new line of diamond mountings and fine jewelry. Mr. Lewis recently opened an office at 117 S. 8th St.

Frank Vogel, with Earle & Co., 1030 Market St., was married, Wednesday, to Miss Emma Buebeck. Mr. and Mrs. Vogel have started on their honeymoon trip and will spend some time at Niagara Falls.

Conrad Kirchner, for many years with Isidor Sagorsky, manufacturing jeweler, 116 S. 8th St., has resigned his position to become associated with William Doebele, manufacturing jeweler, 805 Sansom St.

At a recent meeting of the wholesale jewelers and jobbers of this city, held in the offices of D. V. Brown, 740 Sansom St., plans for a movement to counteract the bad impressions given as a result of the car strike were discussed.

Preliminary steps have been taken by the Walnut St. Business Men's Association toward the establishment of a trust company on that street, to be known as the Walnut St. Trust Co. E. J. Berlet and Ferdinand Keller are taking an active interest in this new move.

William C. Williams, with C. H. O. Bryan and a well-known Common Councilman of the 18th Ward, has shared in the recent new appointments and has been assigned to the following committees: Commercial and Navigation, Prison and Correction, Gas and Soldiers' Monument.

H. A. Cain, 2924 Ridge Ave., has notified the Jewelers Security Alliance that he has been visited by a pennyweight thief, who obtained a ⅞-carat stone in a tooth setting, valued at $150, for which an imitation was substituted. A man who is supposed to have done the trick is a colored man, described as being five feet 11 inches high, weighing 185 pounds, and is about 38 years old.

Charles Dorsey and William Count, who were arrested some time ago for the robbery of the jewelry store of W. A. Scatterfield, 1607 South St., were sentenced, Friday, by Judge Carr and given terms in the county prison of two years and three years and a half, respectively. Dorsey pleaded guilty and took the witness stand for the purpose of protecting his pal, but of no avail, Count being convicted. Dorsey, in telling his story, said he had gained entrance to the jewelry store by means of the transom, and the jewelry stolen was sold at intervals in the Tenderloin district. Some of the pieces were given to his sweetheart, May Brown. The Brown woman has been jointly indicted with the young men, but it is possible she may get off from further prosecution, having already spent one month in jail.

The following jewelers were visitors to this city during the week: E. Alley, Milville, N. J.; Mr. Harrington, Harrington, Del.; Joseph S. Downie, Hatboro, Pa.; O. O. Stillman, New Brunswick, N. J.; H. S. Kratz, Soudertown, Pa.; H. Krause, North Wales, Pa.; Frank Kline, Spring City, Pa.; H. B. McFarlan, E. Downingtown, Pa.; H. B. Schanley, Quakertown, Pa.; R. W. Quicksall, Mount Holly, N. J., and Roland Oliver, Burlington, N. J.

Plans for the coming Retail Jewelers' convention, which is to be held in this city May 19-20 were perfected at the joint meeting of the committee of the Wholesale Jewelers' Association of Philadelphia and the Pennsylvania Retail Jewelers' Association. Jewelers from all parts of the country will attend the convention, which is expected to be the largest in the history of the organization. Addresses will be made by prominent members of the trade.

Buffalo, N. Y.

Max Dreyfuss, traveler for Heintz Bros., is in town.

Louis Schutt, of Schutt & Petersen, former secretary of the Buffalo Retail Jewelers' Association, is ill.

Miss Esther Friedlander, sister of Benjamin Friedlander, traveler for H. Boasberg & Sons, diamond ring manufacturers, was recently married to Abe Kauffman, of this city.

Joseph Freedman, of Freedman Bros., has just returned from Ohio. Lawrence Freedman, of the same firm, is in Michigan. Both men are very optimistic regarding the outlook of the jewelry business.

The Dwelle-Kaiser Co., which will do a general jobbing business in leaded art glass, polished plate glass, mirror plates and similar articles, has been incorporated in Buffalo. Laurens Enos is president. The concern has leased the premises at 338, 340 and 342 Ellicott St.

Among the travelers who recently visited the Buffalo market were: E. A. Reed, Reed & Barton; Rudolph Schweiger, H. Z. & H. Oppenheimer; Joseph Keller, Keller Mfg. Co.; G. G. Tibbals, International Silver Co.; Chas. T. Dougherty, Osmers-Dougherty Co.; F. C. Allen, Allsopp & Long; C. A. Holbrook, Sloan & Co.; Wm. H. Wefferling, Riker Bros.; W. H. Gregory, Strobell & Crane.

In a recent fire that did about $75,000 damage to the business section of Holland, a suburb of Buffalo, the jewelry store of P. M. Riley was completely destroyed. Much of the contents of the store was saved, but the loss will be considerable. After fighting for 11 hours the local fire department, with the aid of several engines from Batavia, was able to extinguish the flames. The entire town was in danger for a time.



A. E. GATES

Jewelry Auctioneer

1 Maiden Lane :: :: NEW YORK

TELEPHONE 313 CORTLAND

INDEX TO ADVERTISEMENTS.

Allen, C. H., & Co. 50
Alvin Mfg. Co. Inside front cover
American Gem & Pearl Co. 74
American Platinum Works. 106
Arnstein Bros. & Co. 60
Arnstine Bros. Co. 11
Attleboro Chain Co. 32
Austin, John & Sons. 134
Baker & Co. 132
Barrows, H. F., Co. 30
Barstow, N., Co. 30
Bassett Jewelry Co. 19
Bates & Bacon. 33
Bawo & Dotter. 128
Bedichimer, L., & Co. 49
Beline & Glasser. 38
Berge, J. & H. 136
Bigney, S. O., & Co. 6
Blackinton, R., & Co. 28
Blancard & Co. 52
Bliss Bros. Co. 50
Borrelli & Vitelli 74
Bowden, J. B., & Co. 38
Bradley Polytechnic Institute. 120
Briggs, D. F., Co. 17
Brod & Co. 40
Brower, Maurice. 64
Bruhl Bros. & Henlus Co. 68
Carter, Howe & Co. 39
Chatham National Bank. 88
Chopard Frères Co. 46
Ciavolino & Colamarino. 42
Conley & Stralght. 136
Cottle, S., Co. 42
Crohn, M. 40
Cross & Beguelin. 86
Crossman Co. 64
Cronch & Fitzgerald. 44
Davison, John. 130
Day, Clark & Co. 40
Deacon, E. L., Jewelry Co. 106
Deacon, Louis J. 68
Dedericks, James H., Sons Co. 134
Dodd, L. H., & Co. 137
Doran, Bagnall & Co. 49
Dorflinger, C., & Sons. 130
Dueber-Hampden Watch Co. 10
Durand & Co. 38
Edwards & Sloane Jewelry Co. 96
Eichberg & Co. 70
Eisenmann Bros. 72
Elgin National Watch Co. 110
Ernst, Milton L. 42
Fahys, Joseph, & Co. 3
Fidelity Trust Co. 88
Fontneau & Cook Co. 18
Foster, Theodore W., & Bro. Co. 28
Frankel's, Jos., Sons. 78
Freedman, M., & Co. 53
Freund, Henry, & Bro. 34
Fulcrum Oil Co. 134
Garreaud & Griser. 48
Gates, A. E. 100
Gattle, Ettinger & Co. 62
Goldsmith Bros.' Smelting & Refining Co. 8
Goodfriend Bros. 62
Gorham Co. 84
Grand Rapids Show Case Co. 54
Guinti Mfg. Co. 55
Hagstoz, T. B., & Son. 134
Halley & Co. 46
Hammel, Riglander & Co. 16
Hancock, Chas. E., Co. 47
Hand, James L. 105
Hardy & Harman 132
Harris & Harrington 108
Hart, D. A., Co. 36
Haskin, J. B. 45
Hedges, A. J., & Co. 41
Hedges, Wm. S., & Co. 72
Heller, Jos. W., Co. 32
Heller, L., & Sons. 66
Henckel, G. A., & Co. 45
Herpers Bros. 132
Hetzel, C. A., & Son Co. 45
Hirshberg, A. S. 70
Hooper, H. J. 137
Howard & Cockshaw 80
Hraba, Louis W. 76
Ilgen & Wakefield Co. 39
Illinois Watch Case Co. 118
Illinois Watch Co. 94
Ingersoll, Robt. H., & Bro. 116
International Silver Co. 26, 56
Irons & Russell Co 47
Jacot Music Box Co. 130
Jeanne, F. A. 70
Judels, Henri E., & Jos. E. 72
Juergensen, Jules. 108
Kahn, L. & M., & Co. 60
Katz, A. R., & Leudau Co. 68
Keller Jewelry Mfg. Co. 9
Ketcham & McDougall. 48
Kinscherf, Wm., Co. 44
Kohlbusch, Herman, Sr. 105
Kohn, Alois, & Co. 38
Krementz & Co. 37
Kroner & Hyman. 72
Krower, Leonard. 45
Kupper, H. C. 130
Larter & Sons. 58
Leary & Penfold. 52
Lees & Sanders. 136
Lelong, L., & Bro. 136
Lewy & Cohen. 43
Liberty National Bank. 88
Lisner, D., & Co. 33
Lorsch, Albert, & Co. 60
Macdonald, R. B., & Co. 48
Market & Fulton National Bank 88
Marsh & Co., C. A. 31
Marson, Arthur, Inc. 54
May, Frank T., Co. 45
McIntyre Watch Co. 118
Mercantile National Bank. 88
Merrill, S. K., Co. 76
Meyerowitz Bros. 68
Morgan Jewelry Co. 49
Mount & Woodhull. 70
Myers, S. F., Co. 44
New England Watch Co. 114
New Haven Clock Co. 78
Newark Jewelry Co. 44
Nordlinger, H., Sons. 68
Norlt, John C. 106
Norton, C. B., Jewelry Co. 96
Occidental Gem Corporation. 70
Ollendorff, I., Co. 47
Omega Watch Co. 121
Oneida Community, Ltd. Outside back cover
Oppenheimer Bros. & Veith. 66
Oppenheimer, H. E., & Co. 70
Oskamp, Nolting & Co. 130
Osmers, Dougherty Co. 41
Osmun-Parker Mfg. Co. 38
Ostby & Barton Co. 12
Pairpoint Corporation. 21
Patek, Philippe & Co. 121
Pennsylvania Watch Case Co. 117
Percival, D. C., & Co., Inc. 92
Porter & Wiser Jewelry Co. 96
Potter & Buffinton Co. 48
Powers & Mayer. 15
Prior, Chas. M. 42
Providence Stock Co. 52
Racine, Jules & Co. 120
Ranlett & Lowell 105
Reed, A. A. 96
Rees School of Engraving. 106
Renziehausen, W. F., Co. 136
Richardson, Enos, & Co. 43
Robbins, C. M., Co. 31
Rockford Silver Plate Co. 29
Roessler & Hasslacher Chemical Co. 106
Rogers, Simeon L. & Geo. H., Co. 23
Rogers, Lunt & Bowlen Co. 27
Roy Watch Case Co. 120
Rudolph & Snedeker. 108
Rumpp, C. F., & Sons 44
Saunders, Meurer & Co. 72
Schloss, Julius, & Co. 46
Schorr, A. 70
Sessions Clock Co. 108
Sexton, Wm. L., & Co. 39
Sexton, Wm. L., & Son. 40
Shanley, B. M., Jr., Co. 41
Silbermann, Kohn & Wallenstein. 42
Simmons, R. F., Co. 20
Simons Bro. & Co. 36
Smith, Frank W., Co. 25
Smith, Wm., & Co. 54
Snow & Westcott Co. 40
Solidarity Watch Case Co. 34
Sonthall, A. C. 136
South Bend Watch Co. 108
Spaulding & Co. 53
Spencer, E. L., Co. 50
Star Watch Case Co. 14
Stern Bros. & Co. 62, 138, Inside back cover
Sternau, S., & Co. 29
St. Louis Watchmaking School. 120
Street, Geo. O., & Sons. 40
Sussfeld, Lorsch & Co. 119
Swartchild & Co. 54
Swenarton, W. H. 134
Tannenbaum & Co. 76
Tannenbaum, L., & Co. 66
Thorpe, C. G. 54
Tilden-Thurber Co. 51
U. S. Smelting & Refining Works. 136
Van Dusen & Stokes Co. 35
Wachter Mfg. Co. 120
Wadsworth Watch Case Co. 13
Wagner Comb Co. 46
Waite Thresher Co. 51
Waldron & Carroll 46
Waltham Watch Co. 112
Wapler, Nicholas. 130
Washburn, C. Irving. 106
Waterman, L. E., Co. 124
Wendell & Co. 7
Wheeler, Hayden W., & Co. 64
Whiteley, Alfred. 134
Whiting & Davis Co. 22
Wilcox & Evertsen. 56
Wodlska, Julius. 44
Wolfsheim & Sachs 49
Wollstein, L. & M. 136
Wood, J. R., & Sons. 4, 5
Woodside Sterling Co. 24
Woodstock Hoefer Watch & Jewelry Co 96
Wright Pen Co. 108
Zarembowitz, A. 108
Ziruth, Henry. 35

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

MODELER of long experience desires position. "E., 2151," care Jewelers' Circular-Weekly.

POSITION WANTED by lady engraver; would also assist in store. "E., 2201," care Jewelers' Circular-Weekly.

ENGRAVER; letter engraver on gold and silver would like steady position anywhere. Liebler, 842 Columbus Ave., New York.

GOOD WATCHMAKER and plain engraver, 2½ years' experience, wants position at once. "H., 2128," care Jewelers' Circular-Weekly.

EXPERIENCED clockmaker, jeweler and salesman desires position; first class references. Address "R. M., 1951," care Jewelers' Circular-Weekly.

LADY ENGRAVER wishes position; willing to wait on trade or any other useful capacity. Address "L. W.," 3056 Clinton Ave., Lorain, O.

FIRST CLASS engraver and assistant watch and clock repairer desires position at once; first class references. P. O. Box 112, Spencer, N. Y.

YOUNG MAN, 20, five years' experience, diamond assorter, good knowledge of jewelry line, wishes to make change. "H., 2202," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on high grade and complicated watches; have full set of tools. "S. K., 2067," care Jewelers' Circular-Weekly.

A1 INSIDE MAN open for position with wholesale or manufacturing jewelry house; A1 references furnished. "B., 2099," care Jewelers' Circular-Weekly.

SITUATION WANTED by good watchmaker and plain engraver; good set of tools; good references. Address "Jeweler," 528 Jackson St., Sandusky, O.

ENGRAVER on sterling silver wishes position; prefer place where he will get experience on lettering. Address "E. C., 2030," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, jeweler and salesman of ability; Oklahoma or the northwestern States preferred. "M. E. W., 2140," care Jewelers' Circular-Weekly.

YOUNG MAN, having seven years' experience in office of jewelry house, desires position; best reference. Address "L., 2110," care Jewelers' Circular-Weekly.

YOUNG LADY wishes position in show room or sample office; four years' experience in novelty jewelry. Address "Executive, 2160," care Jewelers' Circular-Weekly.

WATCHMAKER, thorough mechanic, desires good, steady position with first class house; will wait for good position. "X., 2123," care Jewelers' Circular-Weekly.

YOUNG WATCHMAKER, with two years' experience at bench, wants to finish trade under expert workman. Address "B., 2103," care Jewelers' Circular Weekly.

YOUNG MAN, jeweler and engraver, also watchmaker, wishes to change; store or shop; experience; good references. "South, 2167," care Jewelers' Circular-Weekly.

ENERGETIC WATCHMAKER, jeweler, engraver, fine workman, age 33, with small capital, would like to hear of a good location. "C., 2071," care Jewelers' Circular-Weekly.

POSITION as second watchmaker, jeweler, plain engraver; American, age 23, single; own tools; references; no bad habits. "H. D., 2190," care Jewelers' Circular-Weekly.

AT ONCE, position by young man as watchmaker, jeweler and plain engraver; best of references; Iowa, Dakota or Minnesota preferred. Address A. T. Briggs, Corydon, Iowa.

WATCHMAKER desires position; experience on Swiss, American and all kinds of complicated watches; complete tools. "E. H.," care A Fisk, 229 E. 74th St., New York.

SALESMAN would like to connect with first class gold jewelry manufacturer, selling jobbing trade in New York or on road. Address "B., 2165," care Jewelers' Circular-Weekly.

SALESMAN, young, energetic, 13 years' experience, is looking for a good line; commission basis; New York City and vicinity. "E., 2166," care Jewelers' Circular-Weekly.

FOREMAN of a jewelry factory, with 20 men making gold and silver jewelry, would like to make a change. Address "Foreman," Box 2152, care Jewelers' Circular-Weekly.

EXPERIENCED loose and mounted diamond salesman, with established southern trade, desires position; satisfactory references. "D., 2213," care Jewelers' Circular-Weekly.

YOUNG MAN desires position at general letter engraving with first class house in southwest; samples on request; A1 reference. Address "I., 2121," care Jewelers' Circular-Weekly.

COMPETENT young man wants position June 1; first class watchmaker, jeweler, engraver and optician; first class references; salary, $25. "Z., 2204," care Jewelers' Circular-Weekly.

YOUNG MAN, four years' experience at clock and watch repairing, would like to finish under good watchmaker; good references. "J. S., 2192," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with jobbing trade east and west, desires position; exemplary habits, attentive to business and not afraid to hustle. Box 108, North Attleboro, Mass.

EXPERIENCED jewelry salesman, good appearance and address, having established southern trade, is open for position; highest references. "J., 2212," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, capable of taking charge of jewelry office, desires position as manager or assistant; furnish first class references. Address "D., 2166," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as assistant watchmaker; can repair jewelry, eyeglasses and clocks; would like to get with some experienced man. Wm. Taylor, 292 S. 4th St., Brooklyn, N. Y.

SALESMAN, experience in the jewelry line, acquainted with the city and out-of-town trade, is open for position; manufacturer's line only. "S. G., 2186," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and fair engraver, 25 years' experience, sober and reliable; state salary and particulars in first letter. Address "Watchmaker," 723 Buttonwood St., Philadelphia, Pa.

OPTOMETRIST wants to associate with jeweler for evenings; well known man, moneymaker; New York, Brooklyn or New Jersey. "Successful, 2018," care Jewelers' Circular-Weekly.

JEWELER, a man of long experience on drop press work and getting out stock, wishes a steady position; willing to go out of New York. Address "Jeweler, 2150," care Jewelers' Circular-Weekly.

GENERAL ENGRAVER, young man, wishes position in town of 25,000 or less; can do plain stone setting and jewelry work; references. Address "W., 2158," care Jewelers' Circular-Weekly.

ENGRAVER, young man of neat appearance and capable of doing first class work, desires position; willing to wait on trade; first class references; Texas preferred. "T., 1893," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, position by first class engraver and salesman in first class store in southwest; sample on request; salary, $25; age 28; good references. "H., 1891," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, full set tools, 20 years' experience, also thorough knowledge of chime and repeat clocks, could take charge; best references. Address "L., 2214," care Jewelers' Circular Weekly.

RELIABLE and energetic young man, desirous of making a change, wishes position as stock clerk in wholesale jewelry house; good jewelry experience. Address "Ability, 2157," care Jewelers' Circular-Weekly.

DESIGNER and modeler, thoroughly competent, artistic and experienced in sterling silver hollow ware and novelties, desires position; best of references. Address "A. B. C., 2102," care Jewelers' Circular-Weekly.

YOUNG MAN, 25 years of age, having 10 years' experience in the pawnbrokers' and retail jewelry line, wishes position as salesman in New York City; best reference. "L., 2183," care Jewelers' Circular-Weekly.

GOOD ENGRAVER and salesman desires position; five years' experience; temperate; good reference; retail store preferred; will work for reasonable salary. R. H. Wilson, 38 Reynolds Arcade, Rochester, N. Y.

MANAGER and all around office man, capable of buying and mounting all kinds of 10 and 14 karat jewelry; 15 years' experience; double entry bookkeeper; best references. "E., 2164," care Jewelers' Circular-Weekly.

FIRST CLASS ENGRAVER, of good appearance, desires position in southwest; have had about eight years' experience; can wait on trade, etc., age 28; salary, $25; A1 references. "F., 1892," care Jewelers' Circular-Weekly.

YOUNG MAN desires permanent position as salesman, window trimmer and optician; 15 years' experience; thoroughly understand diamonds and watches; A1 references. Address "R., 2141," care Jewelers' Circular-Weekly.

WATCHMAKER, middle aged, German-American, able to take in watches and give all estimates on jobs; a good salesman and has knowledge of business in general; references. Address "F., 2195," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, experienced in factory and office of manufacturing jeweler, desires position in office or as salesman with either wholesale or manufacturing jeweler; best of references. "F., 2043," care Jewelers' Circular-Weekly.

WATCHMAKER and optician wants position; 25 years' experience on fine Swiss and American watches; hard soldering, edge grinding, frame fitting; correspondence answered. Address "Alvin, 2129," care Jewelers' Circular-Weekly.

EXPERIENCED man seeks situation with sterling or plate manufacturers; 14 years as manager, buyer, etc., for large wholesale and manufacturing firm in England; excellent references. "H. P.," 64 N. Main St., Attleboro, Mass.

YOUNG LADY desires clerical position; has had charge of stock for years for well known watch concern; is especially fitted to accept responsible position in stock department in any line. Address "R., 2119," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN, well acquainted with the trade in New York State, New England and Pennsylvania, would like to make arrangements with progressive firm from May 1. Address "Williams, 2149," care Jewelers' Circular-Weekly.

WATCHMAKER wishes position; good on railroad work; salary, $18 to $20; neat appearance, temperate, middle age; New York, New Jersey or Pennsylvania States preferred; good references. Address "J., 2215," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, eight years' good experience, can wait on trade and do [illegible] store work, wants permanent position in the west; A1 references; $18 per week to start. Address "C. N. N., 2080," care Jewelers' Circular-Weekly.

A WATCHMAKER wishes position; thoroughly competent on clocks of every description, and would appreciate a prompt answer immediately; work, habits, [illegible] highly satisfactory. Address "L. I. [illegible] Hope St., Brooklyn, N. Y.

YOUNG MAN, 25, jewelry desires [illegible] English and French, six years' experience bench, familiar with every branch of jewelry manufacturing, wishes steady [illegible] in jewelry store; best references. "[illegible] G. Dantveuil, 216 38th St., New York.

CHASER, first class, competent, all-around man, 10 years' experience as foreman, seeks position; middle or west preferred. Address "Chaser, 2127," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

SWISS WATCHMAKER, thorough knowledge of American railroad, light grade Swiss, small and complicated watches, wants steady position with first class firm in New York City or vicinity; references and samples on request; state wages. "W. E. F., 2148," care Jewelers' Circular-Weekly.

YOUNG MAN, of good habits, neat appearance, good salesman, assistant watchmaker, jeweler, clock repairer, all around man, wants permanent position with a good house; good place more desirable than large salary; can come at once; can furnish all kinds of good references. Address "J. T.," 845 Donner Ave., Monessen, Pa.

SALESMAN, long experience in jewelry trade, south and middle west, is open for position; best of reference. Address "T., 1821," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, who has had a number of years' experience in the business, a number of them as railroad inspector, capable of taking full charge of the watch repair and sale departments, wants a position in a town of from 15,000 population up; gilt edge references. "D., 2116," care Jewelers' Circular-Weekly.

WANTED, steady position by first class, married watchmaker, 18 years' experience, expert in repairing all grades of watches and clocks, such as American, French and Swiss watches, also repeaters and chronographs; speaks Dutch and some English and German. Address T. F. Kuiper, 626 Washington St., Grand Haven, Mich.

Side Lines Wanted.

A1 SALESMAN desires side line in connection with a gold filled jewelry line; well acquainted with the jewelry trade. Address "C., 2139," care Jewelers' Circular-Weekly.

WANTED, a high class line for the jewelry trade, on a commission basis, or will buy goods outright; the entire United States thoroughly covered; write at once, giving full particulars. "H., 2139," care Jewelers' Circular-Weekly.

Help Wanted.

YOUNG MAN to finish trade under good workman. Howard Thomas, Wenatchee, Wash.

GOOD WATCHMAKER who is a registered druggist. "P., 2144," care Jewelers' Circular-Weekly.

WATCHMAKER, rapid, experienced, fine mechanic; steady position; salary, $25. Arthur M. Field Co., Asheville, N. C.

WANTED, young man experienced in wholesale jewelry line to pick out orders. Fred Kaufman & Co., 565 Broadway, New York.

WANTED, expert diamond setter for platinum work; steady job; good references required. Apply Fox Bros. & Co., Cincinnati, O.

JOBBING JEWELER, clock repairer and to do general work in store; experience and salary in first letter. Jay D. Taylor, Logansport, Ind.

WANTED, sober, capable watchmaker; permanent position to right man. Hess & Culbertson Jewelry Co., 7th and St. Charles Sts., St. Louis, Mo.

WE HAVE several good side lines for men now calling on jewelry trade; west of Kansas and including Kansas. Address P. O. Box 39, Denver, Colo.

WANTED, jeweler, good, competent man; steady position; state salary; best references as to honesty required. R. G. Winter Jewelry Co., Minneapolis, Minn.

A FIRST CLASS watchmaker and engraver; good wages, steady position; send reference and sample of engraving in first letter. A. Hahn, Durango, Colo.

WANTED, first class watchmaker and engraver; permanent position; send references and sample engraving with first letter. Huber & Bunker Co., Superior, Wis.

JEWELER, experienced on platinum and gold new work, setting, coloring and repairing; steady position; salary, $25 to $30. Arthur M. Field Co., Asheville, N. C.

WANTED, first class watchmaker, jeweler and plain engraver; must be capable of waiting on trade; references required. H. F. Hahn & Co., 156 Wabash Ave., Chicago, Ill.

I AM LOOKING for a first class watchmaker, optician, engraver and jewelery repairer; a good, steady position to the right party. "L. L., 2150," care Jewelers' Circular-Weekly.

WANTED, first class diamond mounter and setter, one capable of doing the finest kind of platinum work and set save. Maritz-Kober Jewelry Mfg. Co., 217 N. 6th St., St. Louis, Mo.

PROMINENT Maiden Lane wholesaler wants road man with experience; salary, $2,000 and up; state full particulars. Address "Confidential, 1721," care Jewelers' Circular-Weekly.

WANTED, assistant watchmaker; give full particulars in application, age, experience, nationality, whether married or single; permanent position. Jules Wendell & Son, Oswego, N. Y.

JEWELER WANTED; good, steady job for a good man who can do good repair work and set jobbing stones; one of the best shops in town. C. Van Schoor, 2041 W. 45th St., Cleveland, O.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

WANTED, at once, good all around jobbing jeweler, engraver and stone setter; permanent position; good salary to good man; send sample of engraving and references. J. Lowinsohn, Birmingham, Ala.

SALESMAN for retail store of unquestioned reputation and references; young man preferred with some knowledge of optics; $60 per month to start with. Address "V. R., 2146," care Jewelers' Circular-Weekly.

WANTED, an experienced man for high class stationery department in jewelry establishment; must have thorough knowledge of correct forms and usage. Address "S. C., 2111," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver for our jewelry store in Dallas, Tex.; must be a first class workman; references required; state salary. Address "Z., 2137," care Jewelers' Circular-Weekly.

WANTED, strictly first class optometrist who can also do watch repairing or engraving, capable of taking charge; state salary and reference; central Pennsylvania. Address "N., 2175," care Jewelers' Circular-Weekly.

ENGRAVING! ENGRAVING! Jewelers and watchmakers can learn engraving very quick and not expensive by the most wonderful method ever known of; a French-American professor. 30 E. 141st St., New York.

SALESMAN, a young man, Protestant, for New York City and out of town, who has some experience in soliciting jewelers' paper boxes; kindly state experience and salary expected. "J., 2134," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker, jeweler and good engraver; permanent, pleasant position; salary, $25 to $30 per week. Apply, with references and sample of engraving, to "H. B.," care L. Gutmann & Son, Traction Bldg., Cincinnati, O.

ENGRAVER, fine on letter, monogram, inscription and ornamental work; one who can assist on watch work preferred; steady position; salary, $25; fine climate. Address, with full particulars and samples of work, Arthur M. Field Co., Asheville, N. C.

SALESMAN in pawnshop, one who understands watchmaking, engraving and jewelry repairing; must be of good habits; will pay good salary and guarantee a permanent position to right party. Apply N. M. Rubin, 310 Main St., Terre Haute, Ind.

WANTED BY JUNE 1, watchmaker, engraver and salesman; fine place for young man wishing all around experience and expecting to go in business some day for himself; $18 to $20 to start; must have good references. Willard Levee, Little Falls, N. Y.

WANTED, first class traveling man to work California, Arizona and Nevada; must be fully posted in all branches of the jewelry business; state age, salary required and send references. Hambright & Walsh, 342 S. Broadway, Los Angeles, Cal.

WE WANT two good workmen at once; one must be a first class watchmaker and the other a first class watchmaker and engraver; send samples of engraving and references with application; good wages and permanent positions for the right men. The Plumb Jewelry Store, Des Moines, Ia.

A REPRESENTATIVE, wholesale jewelry firm, wants two experienced A1 salesmen; correspondence confidential. Address "P., 2178," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman to carry popular priced line of jewelry for the jeweler; exceptional opportunity to man with established trade. Essey Bernsteine Co., Cleveland, O.

WANTED, first class engraver and jeweler, or engraver and salesman, for the leading store of Oklahoma; references, photo, sample of engraving and state salary expected in first letter; only first class men desiring permanent position need apply. Address "I. R., 2174," care Jewelers' Circular-Weekly.

WANTED, first class salesman to handle manufacturer's line of pendants, necklaces, neck chains, brooches, scarf pins, hair ornaments, etc., in sterling silver and plate; one with an office in Chicago preferred; also one in San Francisco; commission basis. Address, with references, "C. B., 2090," care Jewelers' Circular-Weekly.

SALESMEN wanted to handle line for retail jewelry trade; good proposition; will grant state rights to right parties. Address "D. H., 2057," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

AN OPENING for a first class watchmaker who is really above the average in the profession, a man who is a thorough mechanic, understands an escapement in all of its details, good on railroad watches, adjusting to position, competent to handle all kinds of work, including fine Swiss watches and who is experienced in springing and fine turning; for such a man the position is open at a liberal salary; write for particulars. Address "Competen, 1911," care Jewelers' Circular-Weekly.

A GOOD WATCHMAKER, jeweler, clock repairer, with tools, who can also engrave, someone who understands optics and also act as salesman; want an all around single young man from 26 to 30 years of age, German-American born, Catholic preferred; no boozer, fighter or cigarette fiend need apply; want honest young man who is a hustler and can give reference and bonds, to take full charge of my business and run it as if it was his own business, on percentage; all the work that two can do; good run of sales, etc.; stock about $12,000; I am sick and cannot attend to any business; young man, this is a chance of your lifetime if you can fill the position; town 15,000 population in New Jersey. Address "Honest, 2182," care Jewelers' Circular-Weekly.

Business Opportunities.

OLD ESTABLISHED watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

GOOD jewelry business in town of 1,200; county seat; will make terms right; other business reason for selling. P. O. Box 362, Mayville, New York.

FOR SALE, jewelry and optical store, good business, town of 10,000; sell at inventory, about $5,000; terms cash; good reason. W. T. Born, Kenton, O.

OPTICIAN wanted to rent part of jewelry store in excellent location; will guarantee a certain amount of business. R. Rosenblum, 567 W. 187th St., New York.

SALESMAN WANTED with $3,000 and established trade, as partner in a going, well equipped 10 karat manufacturing business. Address "J., 2135," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "Y. Y., 1880," care Jewelers' Circular-Weekly.

PARTNER WANTED, one who can act as salesman in city, with a line of platinum and gold jewelry; will consider any amount to invest. Address "R. V., 2193," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 104.*)

Special Notices.

(*Continued from page 103.*)

BUSINESS OPPORTUNITIES Continued.

DIAMOND POLISHING shop complete and good will for sale or for rent; newest machinery; 10 benches and tools; perfect condition; terms moderate. "E., 2188," care Jewelers' Circular-Weekly.

WHAT HAVE YOU of merit that you desire manufactured or marketed suitable for the high class jewelry trade. Address, with full particulars, "V., 2138," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; exceptional opportunity, $7,500 to $10,000 will buy good paying jewelry and optical business with lease; established 15 years. Address "W., 2207," care Jewelers' Circular-Weekly.

OLD ESTABLISHED jewelry and music store in Illinois town of 2,000 population; finest location in State; good, clean stock of $2,500; fine run of bench work. "G. D., 2122," care Jewelers' Circular-Weekly.

EXPERIENCED inside man with $3,000 to $4,000 desires to go in partnership with an established jewelry manufacturer or wholesaler who can show results. Address "V., 2194," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 3,000, no competition; fine opportunity for man with small capital; fine optical business; can be reduced to fixtures alone; investigate. "W. R., 2131," care Jewelers' Circular-Weekly.

DO YOU WANT to buy or be interested in an old established retail jewelry business doing $80,000 annually, netting 20 per cent. profit over all expenses. Write at once, "Opportunity, 2126," care Jewelers' Circular-Weekly.

EXCELLENT chance for wideawake persons with $7,500 to $10,000, to buy attractive jewelry and optical store, with lease, in Atlantic City, N. J., on boardwalk, established 15 years. Address "J. A., 1945," care Jewelers' Circular-Weekly.

PAYING jewelry business in the best manufacturing town of western Pennsylvania; population 12,000; best store in town; watch inspector; good reasons for selling; terms to right party. "S. M., 2210," care Jewelers' Circular-Weekly.

A COMPLETE silver deposit plant for sale at a sacrifice if taken at once; principals only. "J., 2199," care Jewelers' Circular-Weekly.

A NEW YORK jewelry manufacturing concern, wishing to increase its business, would consider taking into partnership a good salesman with some capital to invest; splendid opportunity to right party. "L., 2205," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, new stock, mahogany fixtures; will invoice about $4,000; good, live manufacturing town of 15,000, northern Michigan; only three jewelers; can reduce stock; a live proposition. For particulars address Despres, Bridges & Noel, 103 State St., Chicago, Ill.

FOR SALE, retail jewelry business in Newark, established 12 years, with fixtures, $1,000; good watch and jewelry repair trade; fixtures cost $1,400; will sell stock to suit purchaser; the right place for a practical man. "D., 2203," care Jewelers' Circular-Weekly.

50 DOZEN imported self-filling fountain pens at $2 per dozen; 25 dozen amethyst crystal hearts, $2 per dozen; prices are so low I make such a small profit on goods, bought at bankrupt sales, I must have cash with order. Dan I. Murray, American leading broker, 3 Maiden Lane, New York.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

$2,000 will buy a good jewelry business in a town of 14,000, centrally located; good sales and repair work, more than one man can attend to; a good chance for a go-ahead person; want to sell at once; health demands outside work. Address all letters to C. E. Salisbury, jeweler, Ironton, O.

HALF INTEREST in a well established business; want a practical jeweler and engraver with about $6,000 cash to take an equal interest in my growing trade; located on the main street in a fine New York State city of over 200,000 population; store is up-to-date, no old stock; references furnished and exchanged. Address "G., 2107," care Jewelers' Circular-Weekly.

FOR SALE, established retail optical business at a sacrifice, located on a busy part of 125th St., New York, beautiful and attractive in appearance, doing a good business; rent, $80 per month; excellent opportunity for watchmaker who can refract; satisfactory reasons for selling "H., 2197," care Jewelers' Circular-Weekly.

FOR SALE, in the west end of St. Louis, Mo., a first class jewelry store, established 12 years, for $3,000; the repair work for last year amounted to $500; watch repair work, $1,100; cash sales, $5,500; the death of manager is cause for wanting to sell this business; a splendid opportunity to increase same; this must be a quick sale. Address "C. C., 2181," care Jewelers' Circular-Weekly.

WANTED, jewelry stocks; I pay 20 per cent. more than anyone else; send me your surplus diamonds, watches and jewelry and get money by return mail; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

AM OPEN to buy good retail jewelry and optical business in smart New England City; have cash if you have good reason for selling; business must show annual income of at least $4,000. Address "J., 2106," care Jewelers' Circular-Weekly.

LESS than 25 cents on the dollar for 500 fine gold-filled lavallieres; necklaces in rope and other handsome patterns; beautifully jeweled pendant centers at following prices, cash with order: single one by registered mail, $1.28, and dozen lots, $14.28; half dozen lots, $7.50; former prices were $2 to $3.50 each; I bought them at a bankruptcy sale; send cash to-day or you will be too late. Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, a fine jewelry business established 27 years; population 15,000, in one of the best cities in New Jersey, 40 miles south of New York City; best location in town; stock, fixtures and business worth over $20,000; will sell for $12,000 to the right party, or will sell one-half of the interest for $6,000; prefer a single American, age from 26 to 30; must be a good watchmaker and all around man to take full charge; reason for selling, have been sick for a long time and cannot attend to any business. Address "J. L. H.," care R., L. & M. Friedlander, 30 Maiden Lane, New York.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WATCH REPAIRING for the trade; we are making railroad watch repairing a specialty; we are prompt and do our work right. F. E. Force, 615 New England Bldg., Cleveland, O.

For Sale.

TRAYS FOR SALE for all kinds of jewelry. H. & B. A. Friedlander, 71-73 Nassau St., New York.

FOR SALE; to be sold at once, wall cases, counter cases, trays, etc.; see advertisement page 53. Spaulding & Co., Chicago, Ill.

OUR self-winding clocks make a good side line for the jeweler; send for circulars; jobbers or from us. Imperial Clock Co., Granite City, Ill.

FOR SALE, gas engine, 10 horse power Backus; first class condition; must be disposed of on account of removal. Wm. Kinscherf Co., 63 Maiden Lane, New York.

FOR SALE, ship chronometer, 54 hours. James Poole, maker to the Admiralty, London; first class condition, $150. E. L. Deacon Jewelry Co., Denver, Colo.

FOR SALE, one Eaton & Glover engraving machine, with full outfit of type, which has been used very little; best offer will be accepted. Address "Engraving, 2170," care Jewelers' Circular-Weekly.

Wanted to Purchase.

CAN use fountain pens in six gross lots; submit lowest jobbing prices. "BIG USER, 2117," care Jewelers' Circular-Weekly.

WANTED TO BUY second hand outfit for small manufacturing jeweler's shop; rollers, lathes, polishers, motors and other machinery and tools necessary; let us know what you have "B. J., 2169," care Jewelers' Circular-Weekly.

WANTED TO BUY, a good second hand astronomical telescope on tripod; give length, size of glass and power, with price; good description; must be cheap. Address "Y., 2003," care Jewelers' Circular-Weekly.

WANTED TO BUY second hand, large burglar proof safe; state make, dimensions inside and out, thickness of steel lining on body and on doors, age and other particulars; watchmaker's regulator with mercury pendulum; state make, condition and dimensions; first class chronometer, state make, age and condition; diamond scales, large size, and gold scales, both in glass cases and full sets of weights. "S., 2168," care Jewelers' Circular-Weekly.

To Let.

OFFICE OR SHOP, low rent. Apply Room 25, 4th floor, 45 Maiden Lane, New York.

WATCHMAKER'S window, facing Maiden Lane, to let. Room 32, 48 Maiden Lane, New York.

BEAUTIFUL light office to let at special inducements. Inquire Room 91, 35 Maiden Lane, New York.

TO RENT, part of fine furnished office, good light, telephone. Chatham Building, Room 10, 11 John St., New York.

TO LET, part of large corner office, very fine light, telephone and stenographer. Fulhart, 90 Nassau St., New York.

DESK ROOM for manufacturer's line. Office always open; telephone. Ford & Carpenter, 15 Maiden Lane, New York.

PART OF OFFICE with diamond merchant or diamond setter can get work from lease. Room 1204, 71 Nassau St., New York.

DESK ROOM, suitable for manufacturer's representation; office always open; telephone. Room 457, Jewelers' Building, 9 Maiden Lane, New York.

SMALL, light office or desk room, suitable for jewelers' sample line, etc.; no office boy expense, telephone and elevator. Room 54, 7 Maiden Lane, New York.

45 MAIDEN LANE; desirable space for light manufacturing, about 18 x 50; light on three sides; elevator and steam heat. Cruikshank Company, 141 Broadway, New York.

A CHOICE, very desirable suite, also a few single offices to let in Chatham National Bank Bldg., 192 Broadway, cor. John St.; suitable for jewelers; rents moderate. Cruikshank Company, 141 Broadway, New York

Wanted to Rent.

SPACE WANTED with reliable concern in Maiden Lane, New York, or immediate vicinity, by responsible watchmaker, at office only few hours weekly; has large safe and office furniture of which party interested could make use. "A. B., 2132," care Jewelers' Circular-Weekly.

TO SUB-LET

at Low Rental

Store in the Arcade, Silversmiths' Building

15, 17 and 19 Maiden Lane
18, 20 and 22 John Street
NEW YORK

Attractive store, ground floor, in the arcade. Heart of the jewelry trade Suitable for manufacturer or for retail business.

Apply to W. H. Morris, Room 121, One Maiden Lane, or any real estate broker.

ONE MAIDEN LANE

To Sub-Let, one or two attractive small offices will be let at low rentals—$240 and $300 per annum. Possession immediate.

Apply R. M. Lockwood, 1 Maiden Lane, New York, or your own broker.

79-81 Nassau Street

OFFICES AND SPACE
For Light Manufacturing
[$200 and up]
EDGAR & CURTIS, 81 Nassau Street NEW YORK

Don't Blame Anyone

THE R&L OIL



but yourself if you are having watch oil troubles. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots. Insures lasting satisfaction to your customer and saves you money, because by using R. & L. Oil you don't have to do good repair work over again. **Try it** at once.

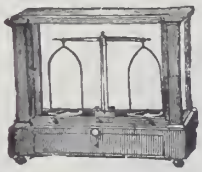
Send 25 cents to your jobber for a bottle.

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The most successful auctioneer of high-class Jewelry in the United States.

The auctioneer that does not "knock" others to exalt himself. The auctioneer that proves his ability before you send for him. Not the oldest, but the most conservative. If he starts your sale he finishes it. No inferior assistants, but two auctioneers of character and ability to help at all large sales. A specialty of sales where the jeweler has a reputation and wishes to retain it. Only your own goods sold, and without misrepresentation. Don't believe what the others say—investigate. Don't you want a well-educated gentleman to conduct your sales, a man that **can** and **will** treat your customers as you want them treated?

$1,000 to any Charitable Institution

which you select

if I cannot prove that I have sold the largest and finest stocks of jewelry ever offered at auction in this country in recent years.

Write me to-day for my illustrated description of a "Hand" auction. It's free for the asking.

My latest great sales were the stocks of L. W. Vilsack & Co., of Pittsburg, and Edward Vail & Co., Wichita, Kansas. Their success was the talk of the jewelry trade.



JAMES L. HAND.

Have you noticed the better standard that is demanded of jewelry auctioneers since "Hand" entered the field?

JAMES L. HAND, AMERICA'S LEADING JEWELRY AUCTIONEER

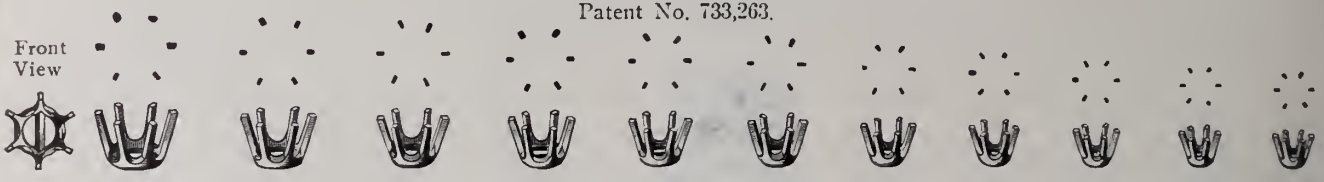
14 Maiden Lane **New York**

JOHN C. NORDT,

MANUFACTURER OF SETTINGS, GALLERIES, Etc.

51 and 53 Maiden Lane, New York

Patent No. 733,263.



The Popular "One Piece" Setting for Ear Screws, Studs, Etc. Send for Catalogue

Double Base Engraving Block

including Leather Pad, Spoon Holder, Button and Bangle Attachment, Ring Holder, 3 Cement Plates, 32 Pegs and Pins:

Price $12.70

Polished Hard Wood Base with Drawer and Glass Shade

Price $3.50

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We carry a large stock of Tools, Material:

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THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins, etc.

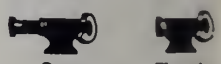


EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N.Y.

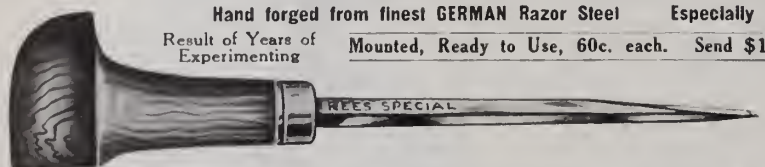
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Hand forged from finest GERMAN Razor Steel Especially Prepared

Result of Years of Experimenting

Mounted, Ready to Use, 60c. each. Send $1.00 for TWO



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NEWARK, N.J.

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF MARCH 29, 1910

953,225. HAT-PIN. EUGENE PLOURDE, Paterson, N. J. Filed Oct. 12, 1909. Serial No. 522,224.

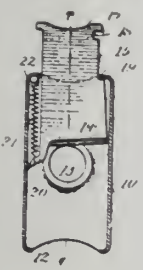
The combination of a pin having an annular shoulder, a clevis swiveled on the pin and having an opening receiving the shoulder and being lim-



ited by said shoulder against movement lengthwise of the pin, a guard or holder, and a flexible connection between the guard or holder and the clevis.

953,313. CIGAR-CUTTER. JOHN H. ASTRUCK and CARMINE J. SALVIOLA, New York, assignors to John Henry Astruck, New York. Filed Jan. 17, 1910. Serial No. 538,377.

A cigar-cutter, comprising a casing, an inclosed



reciprocative and tiltable blade, and a spring for swinging said blade obliquely across the casing.

953,316. FOUNTAIN-PEN. FRANCIS C. BROWN, New York. Filed April 14, 1909. Serial No. 489,897.

In a fountain pen, the combination of the barrel having a reduced nozzle and an inclined internal shoulder at the inner end of the nozzle, a nib-carrying feed-bar movable lengthwise in the barrel and provided at its forward end with tongues



adapted to receive the nib between them, and with a collar arranged to engage the said inclined shoulder along its entire circumference, and means for advancing and retracting the feed bar.

953,318. CIGARETTE-BOX. CESARE CAMPUS, New York. Filed May 22, 1909. Serial No. 497,793.

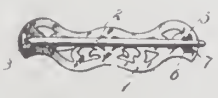
As a new article of manufacture, a shallow flat



box body, comprising inner and outer shells, means for spacing apart the bottom portions of the shells to provide receptacles for matches, the inner shell forming a receptacle for cigarettes, cigars or tobacco, and one wall of the outer shell having a series of perforations providing for the entrance of the matches into the receptacle, and a flat cover hinged to the box body and when closed extending over the same

953,348. CLASP. GEORGE F. PREVEAR, Leominster, Mass. Filed Feb. 6, 1908. Serial No. 414,473.

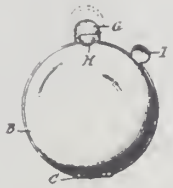
A clasp comprising a front, a tongue hinged thereon, a keeper secured to the front and fitted to receive said tongue, the said tongue and front being composed of material which will permit the one to spring away from and toward the other, the said tongue being curved and tapered and



arranged to rest when not in use and closed, in close proximity to the inner or back surface of the front, the relation between the keeper and the tapered portion of the tongue being such that the keeper will freely receive the tongue when the clasp is not in use and will snugly receive it when the distance between the keeper and tongue hinge is lessened as in use.

953,527. WATCH-PROTECTOR. BENJAMIN GREENBERG, Philadelphia, Pa. Filed Jan. 28, 1909. Serial No. 474,767.

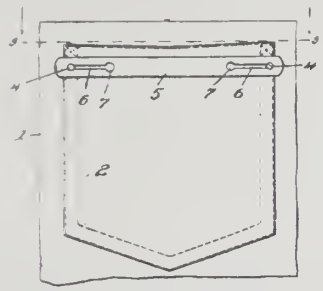
A watch-protector, comprising a case formed of two correspondingly shaped members hinged together, the front member having a recess in its edge at the top and a fingerpiece projecting upwardly and forwardly from the said edge at one side of the recess, and the rear member having a



guiding flange projecting upwardly and rearwardly from its upper edge, opposite the recess of the front member, a spring normally holding the members closed, pointed and threaded pins, one secured to the rear member near the bottom and the other to the guiding flange of said member, and nuts on the said pins

953,619. WATCH-POCKET. JOHN W. HUGHES, Reading, Pa. Filed June 28, 1909. Serial No. 504,872.

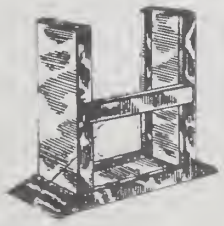
In combination with a pocket, a closure for the mouth of the pocket comprising a spring strip extending transversely across the rear of the pocket headed studs carried by said strip and



projecting at the front of the pocket, and a second spring strip adapted to extend transversely across the front of the pocket and provided with longitudinal slots to receive said studs and enlargements at the inner ends of said slots for the insertion and withdrawal of the studs.

DESIGNS.

40,592. CLOCK OR WATCH SUPPORT. PARK



J. SHEPARD, Akron, O. Filed Oct. 1, 1909. Serial No. 520,597. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

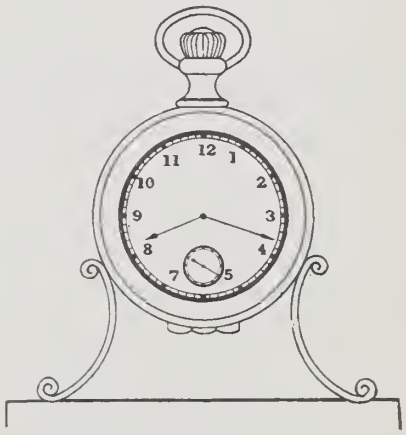
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED MARCH 29, 1910.

Ser. No. **37,465.** (CLASS 15. OILS AND



GREASES.) FULCRUM OIL CO. Franklin, Pa. Filed Sept. 18 1908.

Ser. No **47,080.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE. CHAPIN & HOLLISTER CO., Providence, R. I. Filed Jan. 12, 1910.

PLATINIDE

Particular description of goods—Pendants, brooches, scarf-pins, cuff-links buttons, studs, rings, barrettes, aigrettes, girdles, stomachers, buckles, chains, mountings, trimmings and jewelers' findings.

Ser. No. **47,250.** (CLASS 15. OILS AND GREASES.) HAMMEL, RIGLANDER & CO., New York. Filed Jan. 19, 1910

LA PERLE

Particular description of goods—Watch, clock and chronometer oils.

Ser. No **48,007.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) THE WESTERN CLOCK MFG. CO., Peru, Ill. Filed Feb. 25, 1910.

ARMORCLAD

Particular description of goods—Clocks and watches.

Ser. No **48,038.** (CLASS 28 JEWELRY AND PRECIOUS-METAL WARE.) C. F. ADAMS CO., Erie, Pa. Filed Feb. 26, 1910.

La Concorde

Particular description of goods—Silver-plated table ware.

You Want Good Watches That Protect You Against Unfair Competition

SOUTH BEND WATCHES ARE GOOD WATCHES
SOUTH BEND WATCHES DO PROTECT YOU
AGAINST UNFAIR COMPETITION

Your future welfare depends upon the watch you are selling to-day. SOUTH BEND WATCHES give satisfaction and build future business. SOUTH BEND WATCHES help you to regain the business which has been going to the mail order houses, because they have never been sold and never will be sold to such unfair concerns.

COUPON

SOUTH BEND WATCH COMPANY,
South Bend, Indiana.
Please send free to the following members of our firm and our watchmakers, Mr. C. T. Higginbotham's "Short Talks to Watchmakers," as they are prepared.

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.....
.....

Signed by.....Jeweler.
Town.....
J.C. State.....

Other selling policies may come
Other selling policies may go
But the South Bend Selling Policy
Goes on forever

The selling policy of the South Bend Watch Company will be changed only as it becomes necessary for the best interests of our customers — the Legitimate Retail Jewelry Trade.



SOUTH BEND WATCH COMPANY - South Bend, Indiana
Makers of High-Grade Watches — Highest Quality Filled Cases

Sessions Clocks

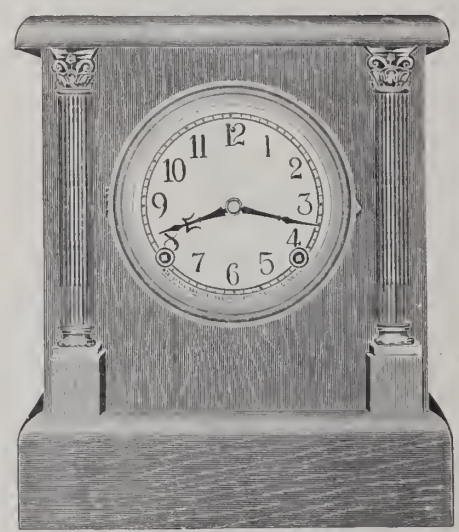
The Avondale is one of our new Cabinet Clocks fine enough for the library. Inexpensive enough for the kitchen. :: :: :: ::

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THE SESSIONS CLOCK CO.
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New York Salesroom, :: 37 Maiden Lane



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12½ inches high. 10 inches wide. Well finished golden oak cases. 8-day. Strikes hour on cathedral gong, half hour on a cup bell. Iveroid Dial. Oval Glass. Plain Brass Sash. For sale by wholesale clock dealers. List $5.30.

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8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
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We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express.

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Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

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Special Reduced Price, $1.50, Postpaid.
All Jobbers or Jewelers' Circular Publishing Co.

TRADE-MARKS REGISTERED MARCH 29, 1910

77,346. WATCHES. United Drug Co., Boston, Mass.
Filed Nov. 23, 1909. Serial No. 46,075. Published Jan. 25, 1910.

77,347. CLOCK WORKS, WATCH CASES AND CLOCK AND WATCH DIAL PLATES. Vereinigte Uhrenfabriken von Gebruder Junghans und Thomas Haller A. G., Schramberg, Germany
Filed Oct. 16, 1908. Serial No. 38,053. Published Jan. 25, 1910.

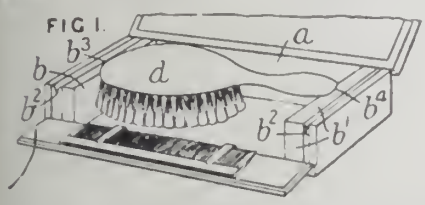
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF MARCH 23, 1910

25,696. BOXES FOR HAIR-BRUSHES, ETC. Associated Manufacturers' Export Co. and H. L. Whiles, Birmingham. Nov. 28.
A box or case *a* for hair-brushes, etc., is constructed with false ends *b*, b^1 connected to the

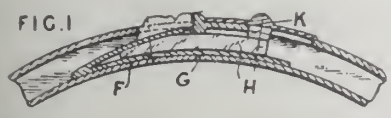
FIG 1.



box ends by the velvet lining b^2 and pressed towards the center of the box by leaf springs secured to the ends of the box. The brush *d* is supported in recesses b^3, b^4 formed in the upper edges of the false ends.

25,981. FASTENINGS FOR BRACELETS, ETC. F. Rudd, London. Dec. 2.
A snap fastening F is secured by a slide H, which is moved by a knob K and is locked by a

FIG.1



projection G entering a recess formed in the tongue F or in the side of the bracelet, etc.

Applications for British patents, March 14-19.

6,340. METHOD OF PREVENTING POLISHED SURFACES FROM BECOMING DULL OR OBSCURED IN A MOIST ATMOSPHERE. W. H. Langwell, London.
6,426. IMPROVEMENTS IN, OR RELATING TO, FASTENINGS OF BRACELETS, NECKLETS, ETC., FOR PERSONAL ORNAMENT. W. Griffith, Birmingham.
6,568. IMPROVED FASTENING DEVICE FOR BUTTONS, STUDS, ETC. F. Samuel and T. W. Burt, London.
6,572. IMPROVED PROTECTOR FOR HAT-PIN POINTS. R. Herd, Barrow-in-Furness.
6,627. IMPROVEMENTS IN SPECTACLES. Karl Timmel, London.
6,686. IMPROVED COLLAR STUD. H. Turner, Sheffield.
6,777. ATTACHMENT FOR SECURING HAT-PINS. C. J. Klapko, London.
—— IMPROVED PROTECTOR OR GUARD FOR LADIES' HAT-PINS, ETC. C. H. May, Bridgewater.
6,903. COMBINED FORK AND SPOON FOR ALL DOMESTIC USES AND FOR ALL TABLE USAGE WHERE A FORK AND SPOON ARE GENERALLY REQUIRED. T. J. Sims, Southend-on-Sea.
6,917. IMPROVEMENT IN OPTICAL SQUARES COMPRISING TWO SILVERED GLASS PLATES. Carl Zeiss, London.
6,961. IMPROVEMENT IN LADIES' COLLAR STUDS. L. Hartoch, London.

Complete specifications accepted.
1909.

1,029. SPECTACLE STANDS. Loeffer.
2,040. SPECTACLES AND EYEGLASSES. Firm of G. Rodenstock.

Complete specifications open to public inspection before acceptance.
1909.

1,597. COMBINED PURSE AND BELT BUCKLE. De Beanpins.

Louisville, Ky.

TRADE CONDITIONS.

Leading jewelers report that March business was much better than that recorded by March of 1909, and though the fine weather had much to do with that, general business conditions are given credit for most of the advance.

William Kendrick is moving into his handsome new home on 1st St.

J. W. Sherrod, superintendent of the watch department of Wm. Kendrick's Sons, has been sick, but is now out again

F. O. Brooks, a well-known retired jeweler, died at Madison, Ind., a few days ago. He was 81 years old and was well known to the Louisville trade.

M. F. Thornton, who represents A. J. Hedges & Co., and who makes his home in Louisville, called on the members of the local trade a few days ago.

George Wolf & Co. are making a special display of hand bags, for which they are finding a strong local demand. The store of Mr. Wolf is receiving its annual coat of paint.

The Retail Merchants' Association has decided to have a four weeks' rebate season this year. It begins April 17 and closes May 14. All of the jewelers are members of the R. M. A.

Claude Steinau, son of Jule Steinau, 624 Fourth Ave., is devoting most of his time now to the advertising business, having organized the Steinau Co., which deals in novelties and badges.

Efforts are to be made by the State to list for assessment more of the diamonds that are possessed by Kentucky citizens. Hardly one per cent. of the diamonds owned in this State are now listed for taxation.

George Rieger has moved from 216 to 203 Norton building. Although on the second floor he has one of the handsomest stores in the city. Mr. Rieger, who is president of the Jewelers' Association, has been in the business 34 years. He is planning an outing for the association as soon as the weather settles.

The jewelry store of C. C. Boyd, Wickliffe, Ky., was burglarized a few weeks ago, and among the articles stolen were 13 watches, 14 rings, three watch fobs, four watch chains and seven stick pins. J. W. Williams, a young boy, was arrested at Fulton, Ky., after trying to dispose of a piece of jewelry to a negro woman, and after being questioned admitted his guilt and turned over most of the stuff that he had taken.

Sam Frank, buyer for the jewelry department of the Stewart Dry Goods Co., has returned from New York, where he made his Spring purchases. Mr. Frank, who was a member of the jewelry firm of Thalheimer & Frank, which is now out of existence, recalled the robbery of the store of that firm in 1905. "Experts do the work," he said, "because those who burglarized our place made a point of taking the high-grade stuff and leaving the cheap; of stealing the sterling and passing up the plated goods."

Watches continue to be the favorite form of gift presented to Kentuckians. A handsome watch was given to the new Catholic Bishop of Kentucky, the Rt. Rev. Denis O'Donaghue, on the eve of his departure from Indianapolis, where he served previous to coming to Louisville. L. M. Hill, former dining car superintendent of the Louisville & Nashville, who left that position to go with another road, was given a watch, while Senator Joe Bosworth was given a watch as a token of the esteem in which he is held by his friends at Middlesboro.

Announcement has been made by William Kendrick's Sons of the new store which they have leased. The lease is not effective until April, 1911, but the contract was closed last week. The firm will move from 218 S. Fourth Ave., where it has been for 34 years, to the handsome new Atherton building, on the northwest corner of Fourth Ave. and Walnut St., considered by many the best intersection in the city. Instead of having the whole building, as at present, however, only the first floor and basement will be used. This will result in the art department, which now occupies a whole floor, being somewhat restricted. William Kendrick announced to The Jewelers' Circular-Weekly correspondent that considerable extension of his lines of cut glass and silver are contemplated, and that the strictly jewelry department would also be expanded.

Rodgers & Krull believe that they have done something in connection with the recent robbery of their store of $5,000 worth of diamond rings that has never before been done in a similar case. They have had drawings made showing the exact size and appearance of the rings, these supplemented with the company's numbers and the individual settings. A cut will be taken from these and copies of this will be sent all over the country, both to jewelers and pawnbrokers, and the members of the firm believe that some trace of the stolen jewels will be found in this way. This is the second time Rodgers & Krull have suffered from thieves, a robbery of the same sort having taken place on opening day in the old Masonic Temple building, 11 years ago. The thief got away with a tray of rings then, but the value of the goods was not so great.

Among the traveling men who have called on Louisville jewelers of late are H. D. Crutcher, Hayden W. Wheeler & Co.; A. L. Hancock, C. Sydney Smith & Co.; L. E. Smith, M. B. Bryant & Co.; H. J. Fink, Heyman & Kramer; Ferguson Mead, Barbour Silver Plate Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; George W. Detmery, M. Schwab Jewelry Co.; Thomas E. Rogers, Riker Bros.; Mr. Stanford, Alvin Mfg. Co.; R. Kaufman, Ingomar, Goldsmith & Co.; Morris Lissauer, Louis Strasburger's Son & Co.; "Jack" Garland, Garland-Fisher Co.; Alex. Fraser, Rochester Cut Glass Co.; R. M. Sawyer, Shafer & Douglas; W. J. McKenna, Wayne Cut Glass Co.; John P. King, Watrous Mfg. Co.; Albert Hulstrum, International Gem Co.; C. A. W. Best, Pierpoint Corporation; J. S. Francis, E. & J. Swigert Co.; J. Laffey, Gorham Co.; John Marsh, Edmond E. Robert; C. A. Holbrook, Sloan & Co.; C. Inness Brown, H. G. McFadden & Co.; S. E. Dickson, Adelphi Silver Co.; Adolph Rosenthal, Henry Ginnel & Co., and Sol Roseman, A. Roseman.

A. B. Hull, Belding, president of the Michigan Retail Jewelers' Association, has purchased a new Overland touring car.

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog is listed. Serial numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL., U. S. A.

NEW YORK OFFICE:
15 Maiden Lane.

GENERAL OFFICES:
131 Wabash Ave., Chicago.

THE HOROLOGICAL REVIEW

The Watch, the Customer, the Repairer and his Employer.

Written expressly for The Jewelers' Circular-Weekly.

REGRETTABLE as it is, the general belief of the public is that watchmakers are a body of harassed and overworked mechanics, and their nervous temperament is attributed by laymen to the nature of their occupation.

It is well known among men in the profession, however, that a watchmaker who understands his trade thoroughly does not find his work laborious, monotonous or detrimental to his nervous system. On the contrary, a good watch repairer finds his work interesting; he puts life into something that is literally dead and useless, and after his work has been performed the time piece again becomes an essential factor in the modern system.

It is the speed under which the repairer is demanded to execute his skill that enervates him. The indiscreet judgment, the demands of the public and, in many cases, of his employer are the things that add to his tribulations.

A good watch repairer will find pleasure in putting a watch in first-class condition if he is allowed ample time to do the work, but his employer frequently fails to prepare his customer to pay for the time that is required for such work. The employer will generally give an estimate on the repair haphazardly, and promise a satisfactory result. When he hands over the job to his watchmaker the price is plainly marked on the tag, and that suffices to instruct the watchmaker as to how much time he may spend on the watch. Let us assume the price is marked $1 for a mainspring.

The watch is taken apart, and besides the broken mainspring there is also a tooth broken in the barrel (which is very likely to be the case). That means a loss to the employer, and naturally it means that the watchmaker must put on more speed and hurry through the job.

A watch is sometimes given to the repairer by his employer with instructions to clean and regulate it. The price is placed at $1.50. When the watch is taken apart the conscientious repairer sees at once that the balance staff (that has been maltreated by a former repairer) must be replaced by a new one, jewel holes must be fitted properly, the jewel pin is several degrees too small for the notch in the fork, some train pivots must be repolished and their respective holes closed, the side shake must be taken up, and several other jobs which the repairer knows are essential in order to obtain the result demanded by the owner of the watch.

Lack of foresight on the part of his employer, however, does not justify him in doing all that is required. He is compelled to economize his time. Instead of polishing three pivots he will polish only one; he will perhaps change the jewel pin, but the extravagance of replacing the balance staff is out of reason, for that job not only requires the labor and time of the workman but also an extra money expenditure which is generally avoided by a considerate employe.

The final outcome of such jobs is detrimental to the repairer's peace of mind, and robs the boss and his employe of their fraternal understanding, for it is an inevitable occurrence that such jobs are eventually brought back to the store accompanied by that well-known song and dance that is freely given to a watchmaker if the job is unsatisfactory.

If the customer is combative he will venture to add that all his watch needed in the first place was regulating, and evidently he paid $1.50 for a job that was never executed. Such remarks are apt to put a crimson flush on the repairer's face and discourage the best of workmen. As for the boss, who has by this time either forgotten or was never aware of the fact that his watchmaker had difficulties to make both ends meet on that job, owing to the lack of time, he offers reasonable excuses to his customer—assures him of positive satisfaction, and this time without charge, if he will leave the watch for a few days' observation. Then the employer is ready to put the whole blame on his watchmaker for not properly timing the repairs.

Such are mainly the conditions that cause the discomforts of the employer and add to the trials of the man at the bench.

Every competent repairer is willing to do good work, but his desire is in many cases blocked by certain limitations and restrictions. It is impossible to obtain high-grade results from a low-grade watch. There are certain grades of watches that are not modeled for close timekeeping, and in order to obtain the results which some laymen expect from such timepieces it would require several days' labor of a skilled repairer, who would have to reconstruct the watch.

It would be a great aid to the man at the workbench if his employer would instruct his customers concerning the results to be expected from his watch.

A low-grade cylinder movement cannot be timed as closely as a 17-jewel movement, nor can a seven-jewel movement be adjusted to heat and cold or time in five positions.

Such facts must not be left unexplained to the owner of a watch. Every watch can be put in running order, but real accurate time can be obtained only from a movement that was modeled to give such time.

It seems strange that watchmakers have failed to inaugurate a system similar to that adopted in other trades. A plumber, for example, seldom gives estimates on repairs before the job is completed. He invariably takes his time in doing the job, and charges for his labor in proportion to the time rendered, regardless of the result of the job.

The watchmaker is less fortunate. If a watch is taken in to be repaired and the price is fixed at $1.50, the time spent on such a job by the repairer is generally an expenditure to the boss of 75 cents, material averages 15 cents on each repair, and benzine, oil, light and rent 25 cents, leaving 35 cents as a net profit for the "boss" under the most favorable conditions. For this sum of 35 cents he is practically requested, owing to the prevailing custom, to hand over to his customer a paid-up insurance policy on his watch for one year!

Such are the present difficulties that confront the watch repairer. He must determine how to do justice to his profession, to his boss and to the public.

The manufacture of watches in England before the advent of the manufacture of watches by machinery was carried on at Prescot, in Lancashire, and at Clerkwell. With the exception of Prescot, the whole trade of the country was in the control of Clerkenwell firms, and no matter whether a watch may be sold or given to be repaired in London or Bristol or York it had at one time or other been in the hands of the Clerkenwell artisan. Clerkenwell was often styled "The land of watches." Clerkenwell evidently takes its name from the clerks' well. The clerks here meant were evidently the inferior order of the clergy of the city of London, who enacted dramatic entertainments or mysteries at or near this well. It is on record that they met yearly at this place to act some play or history taken from the Holy Scriptures.

WALTHAM WATCHES



COLONIAL SERIES
Riverside Maximus
Enamel Dial



COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver Finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these goods for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

Some Calculations Applicable to Barrel Train, and Motion Work of Watches.

Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.

(*Continued from issue of April 6.*)

HOW TO CALCULATE THE TRAIN.

WE shall now return to our starting point. We selected a 'scape pinion of eight leaves and a fourth wheel of 80 teeth (8×10); $80 \div 8 = 10$, indicating a fast train. We have yet to figure on a center wheel, a third wheel and two pinions, namely, the third-wheel pinion and the fourth-wheel pinion, in order to complete our train. For ease in calculation, let us take the first product in the first table, viz., 6,000, and let us select 80 teeth for one of the wheels. Now, if we divide 6,000 by 80 we get 75, the number of teeth for the other wheel. We now have the two wheels, one with 75 teeth, the other with 80 teeth.

We can assign either number to either wheel, but we shall follow the table and place 80 teeth in the center wheel and 75 teeth in the third wheel. Now we have all the wheels for the train center, third and fourth and the 'scape pinion. We lack two pinions, viz., the third and fourth wheel pinions. We know from our rule that when these two pinions are multiplied together and their product again multiplied by 60 the amount then must be the same as when we multiplied the two wheels together, namely, 6,000. It will simplify the problem if we divide the 6,000 by 60, the result being 100. The question now is, What two numbers multiplied together will make 100? The only figures that will be suitable for pinions are 10 multiplied by 10; result, 100.

We will now test them and see if they conform to our rule:

$$10 \times 10 \times 60 = 6{,}000$$
$$80 \times 75 = 6{,}000$$

Our products are equal in amount and calculated according to rule.

This is the train as we have now figured it:

Center wheel, 80 teeth.
Third wheel, 75 teeth.
Fourth wheel, 80 teeth.
Pinion of third wheel, 10 leaves.
Pinion of fourth wheel, 10 leaves.
Pinion of 'scape wheel, eight leaves.

The methods employed can be applied and varied as explained to produce wheels and pinions with greater or less numbers of teeth and leaves.

We shall now continue our calculations along somewhat different lines. We have already stated the rule in order to determine the number of revolutions a pinion makes with the wheel depthing into it for one revolution of the wheel. We count the leaves in the pinion, then in the wheel, then divide one into the other and the answer is the number of times the pinion goes around to one revolution of the wheel. For example, take the train we have just figured on. The center wheel has 80 teeth and the pinion of the third wheel has 10 leaves; then $80 \div 10 = 8$. The answer represents the number of turns the pinion of the third wheel makes for one revolution of the center wheel.

Let us also determine the length of time it takes for one revolution of the pinion of the third wheel. This also means one revolution of the third wheel.

The center wheel we know makes one complete revolution in one hour, or 60 minutes. According to our calculation, the third wheel and its pinion are traveling eight times as fast. Therefore, if we divide the speed of the third wheel into the length of time it takes for the center wheel to make one revolution we obtain the rate of revolution of the third wheel: $60 \div 8 = 7\frac{1}{2}$. The answer shows us in minutes the time it takes for the third wheel to make one revolution.

We have now obtained information about the third wheel, its rate of speed in relation to one turn of the center wheel and the length of time it takes for one revolution of the third wheel. This system we shall follow out to obtain information about the remaining wheels and pinions.

The number of teeth in the third wheel being 75 and the number of leaves in the pinion of the fourth wheel being 10, let us determine the number of revolutions it makes for each turn of the third wheel: $75 \div 10 = 7\frac{1}{2}$. For every revolution of the third wheel, as the answer shows, the pinion of the fourth wheel, and with it the fourth wheel, make $7\frac{1}{2}$ revolutions.

Next, let us determine the time of each revolution of the fourth wheel and pinion.

The third wheel we have calculated makes one revolution in $7\frac{1}{2}$ minutes. The speed of the fourth wheel is as $7\frac{1}{2}$ turns to one of the third wheel. Therefore, if we divide the speed of the fourth wheel into the length of time it takes for the third wheel to make one revolution, we obtain the length of time it takes for the fourth wheel to make one revolution: $7\frac{1}{2} \div 7\frac{1}{2} = 1$. The answer shows us, in minutes, the length of time it takes for the fourth wheel to make one revolution. Remembering that to this wheel is attached the seconds hand, it confirms our answer as correct.

We have now calculated the number of revolutions of the fourth wheel to one turn of the third wheel, and as to the length of time it takes for one revolution of the fourth wheel.

We now arrive at the 'scape pinion, and with it the escape wheel, and shall as before analyze its speed and time for each revolution. The escape pinion has eight leaves, the fourth wheel into which it depths has 80 teeth: consequently $80 \div 8 = 10$, which shows that for each revolution of the fourth wheel the escape pinion makes 10 revolutions. Let us next figure the length of time for each revolution of the escape wheel. The fourth wheel, we have learned, makes one revolution in one minute, or 60 seconds. Following our rule to divide the length of time it takes for the wheel to make one revolution by the number of turns the pinion is compelled to make for each full revolution of the wheel, we obtain results as follows: 60 seconds divided by 10 ($60 \div 10$) $= 6$. The answer tells us that the escape wheel makes one revolution in six seconds.

We now arrive at a point where we can estimate the beats and incidentally find out if this part of our calculation is correct. Our figures show that there is one revolution of the escape wheel in six seconds, and also according to our figures the escape wheel makes 10 revolutions in 60 seconds. Knowing the foregoing, we shall see how many beats it makes per minute, per hour and in 24 hours.

The escape wheel possesses 15 teeth; each tooth strikes twice on a pallet jewel. Then $15 \times 2 = 30$, the number of beats produced for each revolution of the escape wheel. This wheel makes 10 revolutions in one minute. Then $30 \times 10 = 300$, the number of beats in one minute; $300 \times 60 = 18{,}000$, the beats per hour; $18{,}000 \times 24 = 432{,}000$, the number of beats in 24 hours.

We have learned how to calculate a train, how to figure the ratio of revolution, and time each wheel takes to make one revolution.

For easy reference and comparison we shall group our results together:

THE TRAIN.

Center wheel, 80 teeth.
Third wheel, 75 teeth.
Fourth wheel, 80 teeth.
Pinion of third wheel, 10.
Pinion of fourth wheel, 10.
Pinion of 'scape wheel, eight.

RATIO OF REVOLUTION.

Center wheel, one; third wheel, eight.
Third wheel, one; fourth wheel, $7\frac{1}{2}$.
Fourth wheel, one; 'scape wheel, 10.

TIME OF REVOLUTION FOR EACH WHEEL.

Center wheel, one hour (60 minutes).
Third wheel, $7\frac{1}{2}$ minutes.
Fourth wheel, one minute.
Escape wheel, six seconds.

Assuming we have a barrel which makes four revolutions in 24 hours, we shall determine the number of revolutions of each wheel within the stated time:

Speed.		
1	Barrel	4 rev. in 24 hours
6	Center wheel....	24 " " " "
8	Third wheel.....	192 " " " "
$7\frac{1}{2}$	Fourth wheel....	1,440 " " " "
10	Escape wheel....	14,400 " " " "

As each revolution of the escape wheel produces 30 beats, the $14{,}400 \times 30 = 432{,}000$ beats in 24 hours; $432{,}000 \div 24 = 18{,}000$, the number of beats per hour, which we are all familiar with.

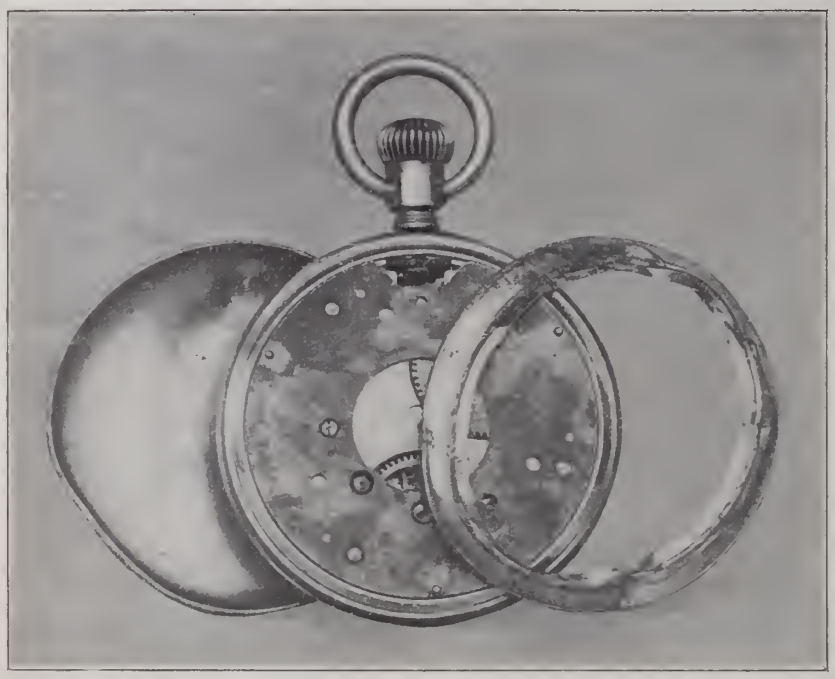
(*To be continued.*)

A well-known firm has recently constructed a stop watch which registers the tenths of seconds. The watch is fitted with an anchor escapement and can be controlled either by hand or by electricity. It is claimed to be perfectly accurate, notwithstanding the fine mechanism required.

Edward Mozart has just installed at his home in Lancaster, Pa., one of the finest cathedral clocks ever brought to that city. The case is of solid mahogany, of high artistic embellishment, and the Westminster chimes sound the quarters, half and full hours. The clock was erected by Samuel Brecher, who was sent there by Schwartz Bros., New York. The clock was made in Germany.

JUST TO SHOW THE DURABILITY OF

New England Watches



A miner in South Africa owned this watch — one of our well-known "**Padishahs.**" He lost it one day in the **Cason Gold Mine** — about 2,000 feet below the earth's surface. It was lashed into the "Koko Pans" with the gold reef and waste rock — dumped into the "skip" with six tons of reef — hauled up to the head gear and tipped into a bin holding 700 tons of rock — passed through a crusher that crushes to about the size of a tennis ball — dropped to a belt that carried it up to a sorting house, on its way passing through a huge water trommel. When found in this dilapidated condition it was **still going** and the works are in excellent condition.

The general shaking-up and jarring had no effect on the sturdy watch movement.

A UNIQUE EXPERIENCE

to be sure, but for the **OUTING SEASON,** now beginning, your customers will want

RELIABLE WATCHES THAT WILL STAND HARD USAGE

you can safely recommend the

NEW ENGLAND LINE

Especially our

"PADISHAH TYPES"

"HALES"
12 Size



Real Watches with Jewels

and

Enamel Dials

Established Leaders Among

Low Priced Watches

because of their

Reliability and Superior Wearing Qualities

'Twill Pay You to Buy
Nickel and Gun Metal

"Hales" and "Putnams"

IN DOZEN LOTS

$32.40 PER DOZ.

Less than Dozen Lots, $2.80 each

Subject to Jewelers' Circular Key and 2% Cash Discount

"PUTNAMS"
18 Size



SECURED FROM

THE NEW ENGLAND WATCH CO., Waterbury, Conn.

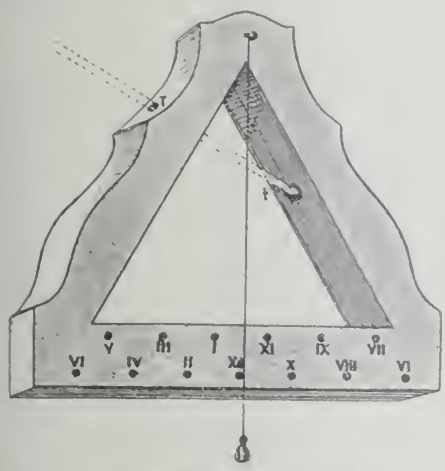
And the Leading Jobbers

Pacific Coast Agents, B. W. FREER CO., San Francisco

Odd Device for Telling Time.

THE people inhabiting the region of the Caucasus make use of a singular device for telling the time, the mechanism of which is not likely to be often deranged, as may be gathered from its simplicity.

From a piece of wood, more or less large, a triangle is carved. In one of its sides a hole is pierced, in such a manner, that the triangle, having its base horizontal at the hour of midday, the side F when exposed receives a ray of the sun, which impinges on the opposite side at t. A plumb line fastened to the point of the triangle, will then pass over the figure 12. It may therefore be understood, that according to the height of the day star, i. e., the sun above the horizon, we are obliged to incline the



ODD TIME INDICATING DEVICE.

apparatus more or less, so that the light can pass through the hole T. The plumb line by its position indicates the hour.

Inasmuch as the movement of the sun is not the same in summer as in winter, says the *Revue Internationale de l'Horlogerie*, a mean has been devised for the months of summer, and one for the months of winter. On one side of the apparatus are the figures for the hot and on the other side those for the cold season.

Even although this sun dial only shows the approximate time it is none the less an ingenious apparatus. Any one can make such a time indicator for himself. To obtain the division of the hours, it is necessary to devote a whole day, watch in hand, observing the sun and marking the positions assumed by the plumb line at the various hours.

Chili's Change of Time.

CHILI is the latest country to revise her calendar, though only to the extent of putting the hands of the clock 17 minutes back, says the *London Horological Journal*.

The transformation was accomplished with the coming of the New Year, when the gun announcing the fact was fired 12.17 a. m. (local time), and the moment was officially chronicled as midnight. The Chilian was therefore, as the *Observer* states, enabled to live (by the clock) a few precious minutes twice over. The meaning of the change was to bring the official Chilian time exactly five hours behind the time at Greenwich, England.

Chili has thus brought herself in line with the other countries which have already adopted Greenwich as their standard, in conformity with the movement which has been in progress for the last 15 or 20 years. India was the last to adopt Greenwich time, the system coming into force on July 1st, 1905. A few years previously Sir David Gill, the Astronomer Royal at the Cape of Good Hope, endeavored to get the Ministers to adopt a meridian of two hours east of Greenwich. The Ministers were afraid, however, of making too great a change, and compromised the matter of adopting an hour and a half. In 1903, however, Sir David Gill was successful in getting the meridian of the full two hours adopted.

A gentleman attached to the Observatory at South Kensington explained that the adoption of the Grenwich standard was of great importance. Formerly, all the places had their own observatories, and calculated their own time independently of each other. With the improved modes of communication of late years, however, it became necessary to standardize the time for the better working of the railway and steamship services.

It was the same in England before the introduction of railways. Each town had its own local time; but when the railways connected them together, it was essential to have the system regulated from Greenwich, and in a similar way the necessity has been spreading over the world with the increased facilities of traveling.

Old Grandfather Clock With Pipe Organ Attachment.

A LARGE musical clock has been exhibited in Pancoast & Spencer's show window Ashland, O. This clock stands seven feet 10 inches high, is 30 inches wide at the widest part, and 14 inches deep. The case, which is of cupboard style, is of poplar wood. The works are of copper and brass, and although the clock is 148 years old, they show very little wear. There is a pipe organ in connection with the clock, which contains 32 pipes and plays one melody each hour. There are eight different pieces all told. Three soldiers above the numerals on the clock's face perform to the music made by the pipe organ. The clock keeps good time.

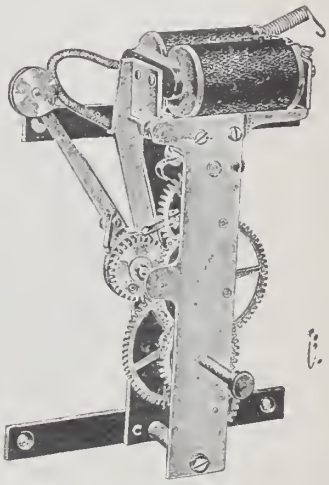
The history of this ancient timepiece is interesting. It was manufactured in Germany in the year 1761—that is, 14 years before the breaking out of the Revolutionary War in this country. In 1772 it was imported from Germany by a man named Hull. It remained in the Hull family for nearly three-quarters of a century. In 1842 it was put up as the principal prize in a lottery at New Pittsburg, Wayne County, O., by a man named Hull, a descendant of the one who brought it from Germany in the preceding century, and was drawn by a man named Landis. Landis sold the clock to Dillman Switzer, who in turn traded it to Samuel Davis, father of Policeman R. A. Davis, of this city, for two acres of land in Mifflin Township. That was over 50 years ago.

Another Clock That Winds Itself.

(From *Popular Electricity.*)

THE cut shows the interior mechanism of a new kind of clock which winds itself by means of two little electromagnets. The clockwork is operated by a weight and this weight is wound up at regular intervals by the electromagnets. The method is exceedingly simple. When it is time to wind, the circuit carrying current from a battery to the coils of the electromagnets is closed by a simple means actuated by the clockwork.

The electromagnets then begin to operate like the magnets in ordinary induction coils or in a telegraph sounder, drawing down



SELF-WINDING CLOCK MOVEMENT.

the armature and letting it go again automatically. This movement of the armature to and from the pole pieces of the electromagnets moves a lever which, by a system of pawls and ratchets familiar to mechanics, moves the winding mechanism. The current is automatically shut off by the clock when the proper amount of winding has been done.

Watch-Hat-Pins.

SUCH are the latest fashion novelties reported from Paris. A watchmaker in the Rue de la Paix conceived the idea of putting the present large size of hat pins to use by setting little watches in them. The Parisienne formerly wore her watch discreetly concealed in her belt, but now it is displayed in so many ways that it no longer has any connection with pockets, but is rather a part of the costume.

It is true, we still occasionally see it worn on a long chain around the neck, or fastened by a short chain at the waist, but it confronts us also from the handbag, from the bracelet and even from the ring on the finger. It is conspicuous in the heads of umbrellas, a fancy which adds considerably to the unpleasantness of losing that object. Watches are worn as brooches, as pendants, or they may be attached by a pin to the coat, if one is not so fortunate as to possess one in the pocket-book or the card case.

The Welsh Jewelry Co., Welsh, La., recently sustained a loss of $1,000 by fire

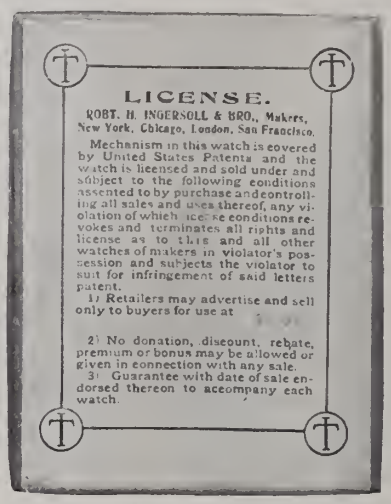
A fixed selling price on an article, maintained by both the manufacturer and the retailer, simplifies the whole question of salesmanship. It further largely eliminates the so-called useless shopping done by many customers.

IT IS AN INEVITABLE FACT THAT ALL WATCHES HAVING A "FIXED SELLING PRICE" ARE MUCH EASIER SOLD THAN THOSE ON WHICH THE RETAIL JEWELER SETS THE PRICE."

From an article by J. P. ARCHIBALD,
President of the National Association of Retail Jewelers.



The above tag is attached to every watch that leaves our factory.



This is the Ingersoll-Trenton license label, part of every box in which the watch is sold.

A fixed selling price is not merely a help to *sales*—it adds to your *profits*, too. Your customer cannot make you reduce your price by telling you that he "can buy the same thing cheaper at Smith's" if the article you are offering is thus protected. You know it isn't so and in nine cases out of ten, you will sell him at the price asked.

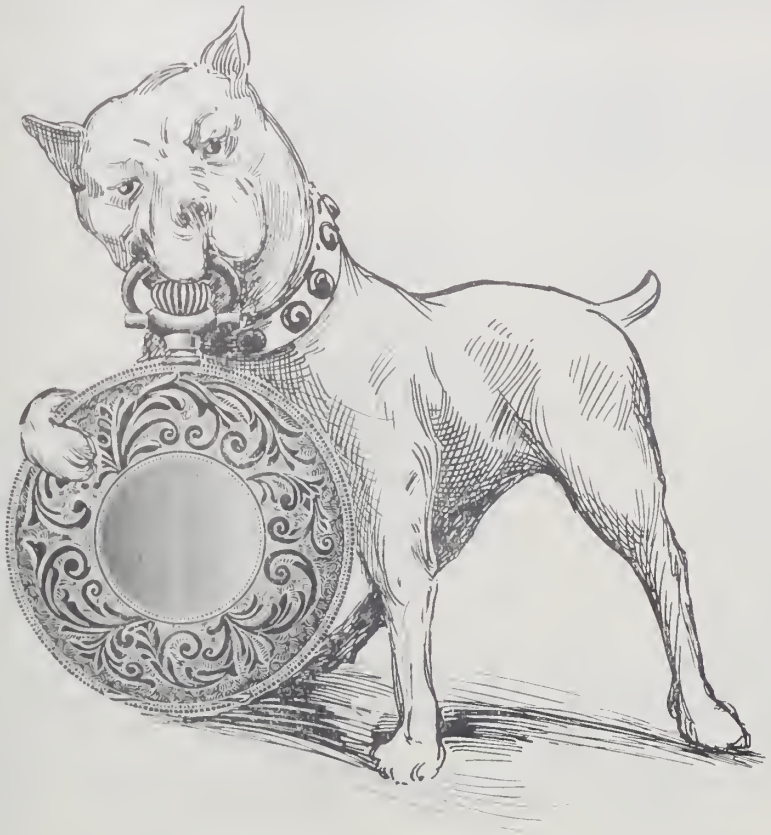
Ingersoll-Trenton Watches are sold under this plan *only*. Their price protection is not merely theoretical—it does not merely cover the movement and allow the case to be sold at any price—the *complete watch* is always protected and cannot be sold by anyone at a less price than you ask.

Besides this, department stores and catalog houses are not allowed to sell these watches. They can be sold by just one class of trade and that is the *responsible jewelers*.

Isn't this *real* price protection?

Robt. H. Ingersoll & Bro.

45 John Street NEW YORK
304 Masonic Temple CHICAGO
360 Fremont Street SAN FRANCISCO



"Bull Terrier" has torn to pieces everything that ever lay in his path until he ran across a

PENN WATCH CASE

which proved too tough a proposition for him.

PENN CASES

will be tough propositions for your customers to wear out. That is just the reason why Penn Cases will be an easy proposition for you Mr. Dealer to sell.

Pennsylvania Watch Case Company

YORK, PENNSYLVANIA

I. Ollendorff Company,

New York and Pittsburg Distributors

New York, 15-19 Maiden Lane

Pittsburg, Pa., Sixth Ave., at Liberty St.

D. C. Percival & Company, Inc.,

Boston Distributors

373 Washington Street

Boston, Mass.

ILLINOIS WATCH CASE CO.

ELGIN, ILL.



DIAMOND SET
RAISED GOLD



RAISED GOLD



RAISED GOLD

ELGIN NIT SIZE
WALTHAM JEWEL SERIES
0-6-12-16 and 18 SIZE

SOLID GOLD WATCH CASES
OF THE VERY FINEST QUALITY

The McIntyre

¶ Not a watch that will sell itself, but one with sufficient Good Talking Points, enough Real Quality to make its sale an easy matter.

A "ONE QUALITY ONLY" WATCH

¶ intended for the man who counts worth, not price. Built to win the admiration and the respect of the most particular trade; the crowning achievement of a long cherished ambition to produce in America, with American workmen and American methods, something just a little better than the world's best.

¶ We believe that we have created something that will set the Watch World to thinking. Its introduction comes after a decade of labor in the perfection of the model and in securing Letters Patent both at home and abroad.

Such a watch, YOU can sell

¶ Fixed retail prices that insure to you, such a margin of profit as you are justly entitled to.

Direct to Exclusive Agents only

Booklet for the asking

McIntyre Watch Company

Kankakee, Illinois

—— LARGEST IMPORTERS OF ——

HIGH GRADE CLOCKS

FRENCH :: GERMAN :: SWISS



No. 6548

THE ELEGANT

8-DAY TIME

Height 14 inches. Dial 2 inches.

FINE BRONZE FIGURE ON WOOD BASE

Swinging Pendulum Supported by Steel Pivots Resting on Two Jewels. No Suspension Spring Used.

ACCURATE EIGHT-DAY TIMEPIECE

Westminster Chime
MANTEL CLOCKS
Many New Patterns

HALL CLOCKS
Long Tubular Westminster Chime
FINE MAHOGANY CASES

French Traveling Clocks
and
French Regulators
A FINE SELECTION OF THESE CLOCKS ALWAYS ON HAND

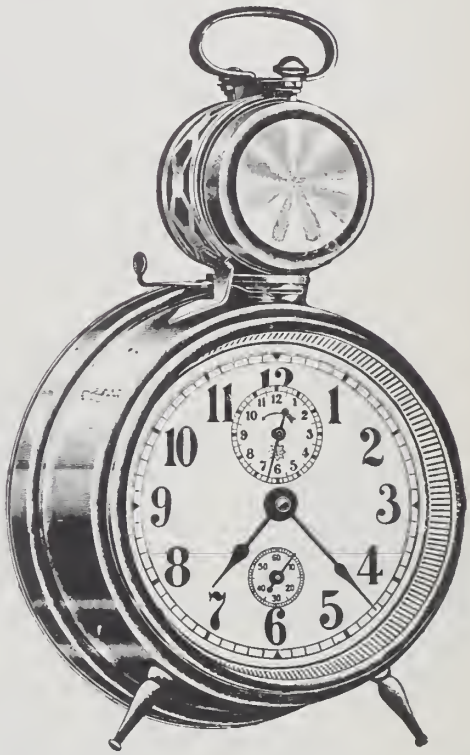
ALARM CLOCKS
Nickel and Copper

A Large Selection of
NOVELTY CLOCKS

A FINE SELECTION OF
Cuckoo Clocks
Desk Clocks
Four Hundred Day Clocks
Automobile Clocks
Show Window Attractions
Leather Folding Clocks
ALWAYS ON HAND



No. 6504 UNIVERSE
ONE-DAY TIME, NICKEL CASE
Height 8½ inches. Dial 6½ inches.
VERY FINE WHITE CELLULOID DIAL
with Large Heavy Numerals



No. 6394

SIREN ALARM CLOCK

Height 5½ inches.
Dial 3½ inches.
FINE COPPER CASE
WHITE DIAL
LOUDEST ALARM MADE

ASK FOR
Complete Catalogue
1910

BUY
THROUGH YOUR
JOBBER

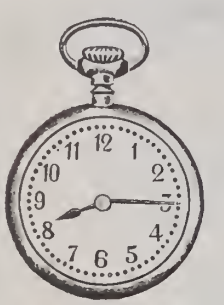
SUSSFELD, LORSCH & CO.

—— IMPORTERS OF CLOCKS ——

PARIS, 21 Rue de L'Echiquier

37 Maiden Lane, NEW YORK

THE LADY RACINE



10 Line.

Lady Racine watches have been on the American market for the past forty years and sold to the best trade throughout the country, and we have yet to hear of one jeweler who will say the Lady Racine is not a good watch and the best chatelaine watch made.

They come in both cylinders and levers. Do not be prejudiced against the cylinders, as they are entirely factory-made, very reliable, and guaranteed to give satisfaction.

Lady Racine's are made to run, keep time and last a lifetime. They come in 10 and 11 line Hunting and open face, with gun metal, silver, gold filled and solid gold cases of all styles. Finished material on hand.



11 Line.

JULES RACINE & CO., Exclusive Importers

NEW YORK, 37 Maiden Lane **CHICAGO, 103 State Street**



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalog of Information

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo

PRACTICAL COURSE IN ADJUSTING

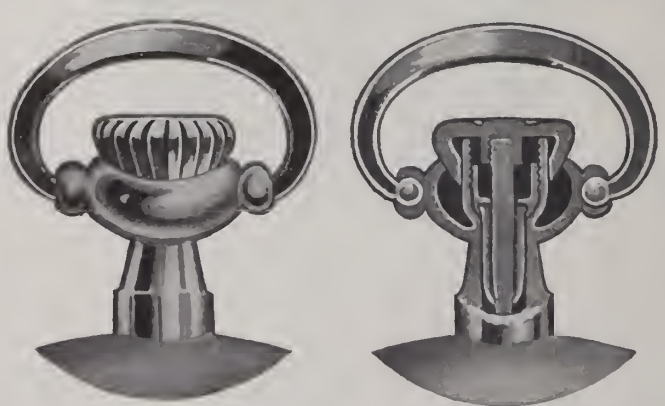
By Theo. Gribi.
Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



USE OUR BALL-BEARING BOWS FOR REPAIRING

Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.

OWNERS OF ABOVE-MENTIONED PATENTS

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1909-1910

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average of 803.4, the highest ever obtained

3 First Prizes - - - out of 4 including the two highest ones. The closest running watches on record.	4 Second Prizes - - - out of 12 16 Third Prizes - - - " 25 35 Honorable Mentions - - " 55

MORE THAN ONE-HALF OF THE AWARDED PRIZES

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

First for complicated watches 11 out of First 23 19 out of Total of 50

Awarded Hors Concours (Beyond Competition) Milan, 1906; St. Louis, 1904; Paris, 1900; Geneva, 1896; Chicago, 1893; Antwerp, 1885; Zurich, 1883. Gold Medal: Nuremburg, 1905, London, 1885; Calcutta, 1883; Groningen, 1880; Melbourne, 1880; Paris, 1878; Philadelphia, 1876; Valparaiso, 1875; Paris, 1867, Paris, 1855; London, 1851; Paris, 1844. Silver Medal: New York, 1853. Diploma of Honor: Amsterdam, 1883. Highest Award: Vienna, 1875.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
New York

A **UNIVERSAL** selling plan that means more sales



Diamond Advertising—Extensive and Intensive.

Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by ROBERT FRANCIS NATTAN.

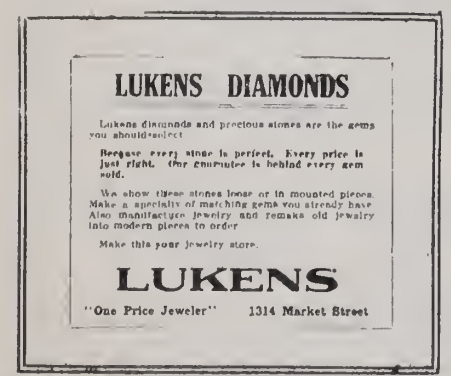


INFORMATIVE AND INTERESTING.

ADVANTAGES galore are offered to the enterprising jeweler who does some intensive advertising of diamonds, especially during April—a diamond month in more than one sense. The volume of diamond advertising, which is now so extensive, is an evidence of the fact that jewelers are seizing an opportunity by recognizing the ever-increasing demand for the birth stone of April.

As already recorded in THE JEWELERS' CIRCULAR-WEEKLY, the importations of uncut gems, principally rough diamonds, during the month of March amounted to the sum of $1,059,849. This enormous amount has never been equaled since March, 1906, when the importation of uncut gems totaled $1,062,854.35.

These figures tell the retail jeweler a significant story. They indicate not only prosperity, but also the fact that confidence is placed in diamonds as a financial investment. They tell him that a most urgent



INDIVIDUALITY WELL EMPHASIZED.

demand already exists, and that it is merely up to him to supply it. They tell him also that the investment of money in diamonds is well placed, which is about as strong an argument as can be used, particularly when the appeal is made to a prospective purchaser who does not wish to buy diamonds merely for his own personal adornment. In other words, when the appeal to human vanity fails the appeal to one's business sense impresses.

The advisability of using this argument has been urged on numerous occasions in these columns, and yet this most remunerative method of advertising diamonds is not adopted as frequently nor as efficiently as it might be.

Unstinted newspaper space should be devoted to the advertising of diamonds during



ANOTHER HANCHER TRADE BUILDER.

the month of April, when so many marriages take place. The activities of Cupid really make business for the jeweler, so that the gems may be advertised as a necessity created by the usual custom of giving the prospective bride an engagement ring or an extra gem as a bridal gift.

Do not fail to tell the public in your advertisements why it is especially advantageous to purchase diamonds at your store. This advantage may accrue from your early purchasing at a good price, from the extra fine quality of the precious stones which you carry in stock, from your reputation built upon years of reliable selling, etc., etc.

One of the functions of correct advertising is, of course, to create confidence. This confidence is created not merely by the use of large space in the right medium, but by good copy as well.

Advertising which would be correct in one territory would admit of variation in another, so that your home town conditions, clientele, industries, etc., must all be taken into consideration. The deferred payment plan of selling diamonds, which has been successfully adopted by many dealers, might not be an advisable procedure among others, everything depending upon circumstances and conditions.

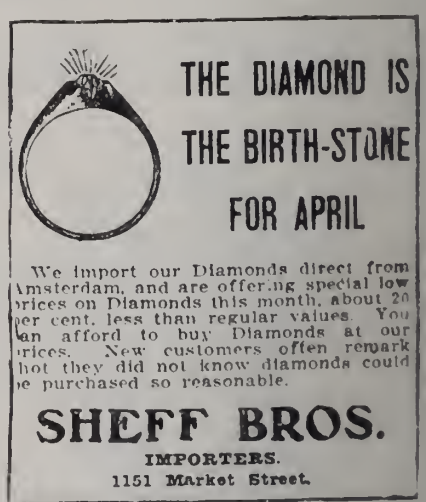
This plan is much different from the old method of selling on credit. It consists of making a substantial payment in the beginning, and then a stipulated number of regular payments, fairly large in amount. A good example of this plan is shown in the announcement of W. C. Graves & Bro, Memphis, Tenn., in their announcement. They advertise diamond ear screws at $125. The announcement has been reduced from eight inches, single column.

"Diamond Excellence" is emphasized in the advertisement of the Hess & Culbert-



AN ENTERPRISING EFFORT FROM OKLAHOMA

son Jewelry Co., St. Louis, Mo., reduced from seven inches, double column. Here are advertised a variety of desirable pieces of jewelry, including solitaire diamond rings, brooches set with diamonds and other precious stones. It will be noted that a terse description is printed under each illustration, together with the price. This combination of illustration and description and



FROM WHEELING, W. VA.

price proves exceedingly satisfactory from an advertising and a selling standpoint.

Sheff Bros., Wheeling, W. Va., use a small announcement, occupying only 2½ inches, single column, but there is offered a strong inducement to buy in the text.

In the rapidly growing city of Oklahoma

Retail Advertising Department.

Okla., the advertisement of the Hartwell Jewelry Co. appeared in a recent issue of a daily newspaper. The ad. features an unusually fine pair of twin diamonds, priced at $1,200. In the last paragraph, however, there is the judicious announcement that other twin diamonds may be obtained from $25 up. The advertisement occupied 5¾ inches, double column.

W. J. Lukens, Wheeling, W. Va., is doing good work to win the confidence of the

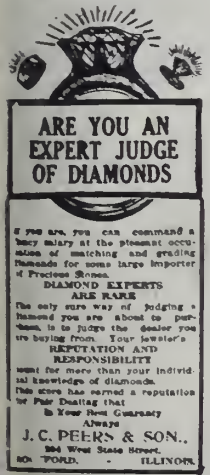


DIGNIFIED DIAMOND JEWELRY ADVERTISING.

purchasing public by offering his guarantee with every gem which he sells. His present announcement was used in a space of four inches, double column.

The ad. of Charles N. Hancher, of the same place, contains that subtle element of human interest which always makes a strong appeal. This jeweler is conducting a series of well-written advertisements of five inches, double column.

The obligation placed on most jewelry purchasers of putting confidence in the seller is brought out in the announcement of J. C. Peers & Son, Rockford, Ill. Theirs is a forceful ad. and is fairly well displayed. Its original space was five inches, single column.



A FORCEFUL AND LOGICAL ARGUMENT.

Some of the legendary beliefs associated with the wearing of the diamond in an engagement ring are given in the attractively arranged advertisement of the Paul, Gale, Greenwood Co., Norfolk, Va.

Herman Lange, Cincinnati, O., in a space of 6¼ inches, single column, gives a twofold reason for the purchase of diamonds, namely, the pleasure of wearing them and the advantage derived from investing in them.

The necessity of depending upon the reliability of the seller of diamonds is also emphasized in the advertisement of L. W. Suter, Seattle, Wash. This announcement is well written and well displayed. The selling policy announced in the panel on the



GOOD COPY, WORTHLESS CUT.

left, "A frank, truthful attitude toward all patrons is a feature of this house," will have good effect.

It is very evident that retail jewelers cannot be too forceful in laying stress upon their reputation for honest selling and scientific knowledge of precious stones. It would be folly indeed to emphasize qualifications which are not possessed, but considering the amount of available literature published in the trade press and elsewhere there is scarcely any excuse for ignorance, and less for lack of honesty.

The responsibility of a jeweler is great, but he can build up his own trade and earn an enviable name for the trade in general by filling that responsibility conscientiously.

Convincing Diamond Talk.

AS usual, diamonds are popular this Spring, and we have a large assortment of these beautiful gems—the best collection in the city—and all are exceptionally good values. The prices we have placed on these stones ought to make them move rapidly. We'd be delighted to show them to you. Santa Fe Watch Co., Topeka, Kans.

Diamonds are a good investment. They are constantly increasing in value and while you wear a gem it is earning you recognition and promoting a feeling of stability among your friends. The constant increase



SHOWS UP WELL.

in price will earn you a good rate of interest on your investment. A lucky purchase of about 50 diamond rings from a New York diamond importer, who was badly in need of cash, enables us to offer some fine pure white diamonds fully 25 per cent. below their market value. Come in and let us show you these bargains. Sold on weekly or monthly payments. J. H. Sides, Chestertown, Md.

To be bedecked with beautiful jewels adds a glamor to the beauty of all women. We show the finest assortment of handsome jewelry in town. Diamonds and precious stones are set in magnificent designs of rare workmanship. Our other departments contain much that is of value. Tableware, in solid and plated silver and gold, is shown in beautiful designs at reasonable prices. Our line of sterling novelties is complete. R. J. Riles Co., Jacksonville, Fla.

Good copy, good results; good results, good money; good money, good times.



ATTRACTIVE TYPOGRAPHICAL DISPLAY.

Waterman's Ideal Fountain Pen



Let Your Hand Be Your Reminder

that there are five types of Waterman's Ideal Fountain Pens. Each type is of that uniform high quality which makes the name **Waterman's Ideal** represent success in fountain pen making and selling. With one investment, one maintained price and one stock, backed by one world-reputation, one guarantee and one large organization, dealers have the great advantage of supplying the ever-increasing demand for fountain pens. The demand that has grown from the success of our Standard pens during the past quarter century.

A well assorted stock, well displayed, secures the trade resulting from our extensive advertising.

SEND FOR CATALOGUES AND SELLING SUGGESTIONS

L. E. Waterman Co., "The Pen Corner," **NEW YORK, N. Y.**



STORE KEEPING DEPARTMENT

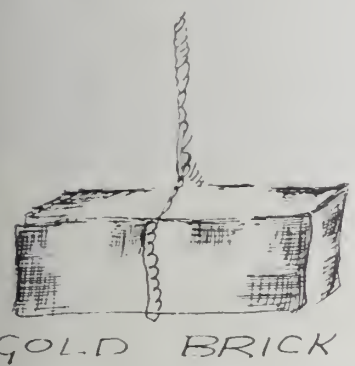
That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Turning Gold Brick Propositions Into Paying Investments.

Written expressly for The Jewelers' Circular-Weekly.

A FRIEND of mine went to work in a certain jewelry store. After he had been employed a few weeks, he began looking around the storerooms. He found a number of old watches, which were called gold bricks and were secreted in the basement, among other supposed unsalable goods. The salesman examined the watches and saw at once that the watches possessed certain good features and could be sold.

Although not suitable for a business man, the salesman figured at once that the watches could be fixed up a little and sold to boys. The dusty and soiled watches



were brought up and turned over to the mechanical department of the store for cleaning. In a few days the watches were put into proper order for exhibition. Then the salesman sent off and bought six dozen new watches of the same kind. Then he fixed up a barrel with a partition near the top and piled the watches thereupon and placed the barrel in the show window with a placard announcing a barrel of watches for sale at $—— each. These watches were all sold, both the new lot and the old lot, in a very few days. An arc light was hung over the barrel so as to advertise the watches at night.

In another instance, a salesman discovered a lot of old kodaks in the storeroom of the store where he was employed. He looked through the lot and found that the lenses were good and that the kodaks would be useful if fixed up. He was told that the job lot of kodaks was a gold brick affair. But this did not prevent him from going ahead. He secured the services of the store boy, and between them the old kodaks were fitted up once more. The lenses were removed and polished. The dust which had collected on the devices was cleaned off. Some Japan coloring was obtained to touch up any scratches in the covers of the kodaks. Then the proper labeling of the goods was begun and the goods were piled up in the show window.

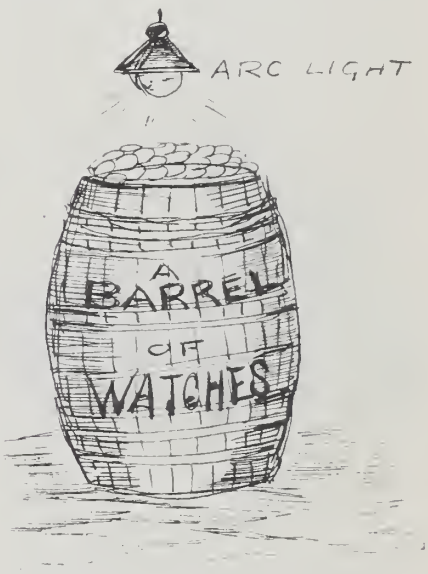
It was out-door picture taking season, and the kodakers were not slow in observing the kodaks placed on sale below the regular value. In a week every gold brick kodak was gone and the owner of the store was pleased.

Job lots of almost any kind of jewelry stock can be found in the gold brick assortment of the average store. Some owners of reputable stores, rather than take the chance of selling customers anything out of color, will dispose of the suspicious articles to a junk man at greatly reduced prices. I once saw a lot of gold brick car ornaments which had been purchased by a reliable concern for the holiday trade. The earrings were of ancient manufacture, and the firm thought that they might do quite a little business in novel, out-of-fashion goods. But the earrings proved to be of inferior manufacture. The firm sold the several packages of earrings at a heavy loss to an auction dealer in jewelry. The latter had the earrings reconstructed so as to do for hair ornaments. These ornaments for the hair went off briskly, giving the dealer 200 per cent. profit on the former gold brick lot of stuff.

The introduction of the slot machine in some of the country jewelry stores has developed a line of gold brick articles to handle. In one store the slot machine presented a piece of gum with every prize package of cheap collar buttons. The thing created amusement for a time, but soon proved to be a gold brick on the hands of the owner of the store. They fired the machine into the basement and let it stand until the agent came along, and the boss was shown certain papers which he had signed and the slot machine was promptly replaced in a public position in the store. There it had to remain until the expiration of the contract.

An acquaintance thought that he could derive considerable income if he fitted up half of the front of his jewelry store as a waiting room for the electric car passengers who usually stood upon the corner. Three seats were put in, a sign put up and the owner of the store soon had a gold brick on his hands.

People waiting for the cars with market baskets, muddy feet and smoking pipes, entered the store and disturbed regular



A JEWELER'S ODD SELLING SCHEME.

customers. The people waiting for cars expected the salesmen to know the time of going and coming of the cars. The owner of the store got a calling down now and then when a car was late. People asked for a drink of water and permission to leave packages, dogs, babies and umbrellas in charge of the clerks while they went somewhere else to buy goods actually carried in the store.

My friend put up with it 20 days and then tried to quit. The sign was removed. But the people remembered the nice waiting room and went in just the same. The settees were taken out, and that did not matter, for the folks stood up. According to last accounts this gold brick still hangs fire.

One jeweler thought that he would make money on the side with a plating outfit. He tried it. He plated some spoons and had to pay the value of them because of

Storekeeping Department.

the shabby work. He ruined some other articles belonging to customers and decided that he had a gold brick on his hands and closed out. A new salesman was hired one day and he spied the plating outfit and asked permission to do some plating. He went at it in earnest as soon as given permission, and as he understood how to do the work he changed the gold brick proposition into a profitable one for the store and earned money and gave satisfaction as long as he remained.

The introduction of the circulating library has proven itself a gold brick to some jewelers, for valuable time is taken in waiting on the book people while the more profitable patrons may be delayed. On the other hand, the circulating library has been the means of giving a high class of custom to some jewelers.

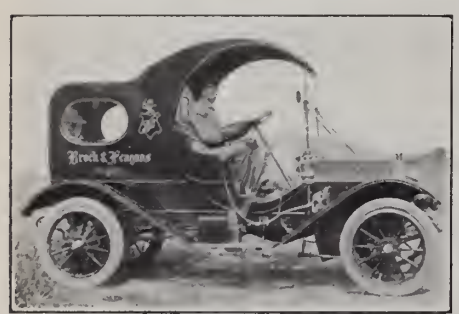
Retail Jewelers' Unique Delivery Auto.

Los Angeles, Cal., April 6.

Editor The Jewelers' Circular-Weekly:

We send you a picture which will give you a very good idea of our new delivery car, designed especially for us and along different lines from any other delivery car that we have ever seen.

The car is a two-cylinder "Duro," 26 horsepower, with three speeds forward, and



AUTO MADE ESPECIALLY FOR BROCK & FEAGANS, LOS ANGELES, CAL.

meets our requirements in every way. Directly back of the driver is a door which opens into a heavy wire mesh enclosure in which we put the smaller packages, and particularly the more valuable ones. The floor of the car extends under this enclosure so that we have the entire length of the floor space, if needed. The car is completely equipped with lamps, wind shield, and also leather curtains, so that we can enclose the driver, entirely protecting him from the storm at all times. This is not a very important matter in Los Angeles, but it is a necessary protection in many places. We find the car invaluable for our use, as we cover quite a large territory and average about 50 miles per day with our deliveries.

We have taken one of our men from the floor, who is thoroughly informed on all matters pertaining to our store and the repair departments, have given him a course in an automobile school, and placed him in charge of the car. He will be able to regulate clocks and attend to other matters pertaining to our store service. It is the first time we have been properly represented by an outside man.

After a great deal of investigation we learned from the experience of others that a two-cylinder car is more suited to delivery use than a four-cylinder one, as high speed is not required, and there is always a danger of drivers overspeeding their cars.

Very truly yours, Brock & Feagans.

The Attractive Store of Talcott Bros., Olympia, Wash.

ONE of the attractive retail jewelry establishments of Olympia, Wash., is that of Talcott Bros. The main salesroom is 29 by 44 feet and is very neatly furnished. There is a cut glass room measuring 12 by eight feet and an optical department four by 26 feet. The ceiling, which is 12½ feet high, is painted white. The walls of the room are covered with linerusta painted light blue, there being a two-inch gold border where the linerusta and ceiling meet. The cut glass room is finished with a sheet steel ceiling and linerusta walls, with drawers below the ledge for extra stock. This room is finished in glossy white and shows up very beautifully. The floors are covered with linoleum. Both gas and electricity are used for illumination.



INTERIOR VIEW OF STORE OF TALCOTT BROS., OLYMPIA, WASH.

There are two show windows, 80 by 100 inches, with side lights 48 by 80 inches and a recess doorway, five by eight, with double doors containing a long side light on each side.

Along the entire front of the establishment there is a box frame in which the awning rolls up in order to be clear of inclement weather. This box frame is just above the windows. Above that, extending across the entire front, is a prism glass, 30 inches wide, for the securing of good light. All the fixtures and furnishings are of walnut. There are four wall cases and seven show cases measuring eight feet in length and forming a horseshoe shaped case. Besides these there are four side cases, two of which measure 10 feet in length and two eight feet. In the rear of the establishment there is a handsome vault, measuring on the inside eight by eight feet. The business was founded in 1872 by C. R. Talcott, who, in 1882, admitted his son, C. N. Talcott, L. G. Talcott becoming a member of the concern in 1889.

Value of a Name.

SOME time since, a man came to us seeking light on the best method of disposing of his business. We looked into the facts. He is making a snug $25,000 profit yearly from it. It's manufacturing, by the way. But—a cross examination revealed the fact that the good will of that immense business is scarcely worth $25.

Why? Because he has been moving along the path of least resistance, doing business on a reputation, as it were. He has no brand name his neighbor next door or anybody else is familiar with. He has held a certain amount of conservative trade that buys in the same quarter year after year, but his output has been dwindling every year. He did not build for the future. He has made a good living, to be sure. Yet he ought now to be able to sell that business at a price to enable him and his family to live in luxury for the rest of their days.

He will never do it! Advertising would have made this possible. Similarly with a retail shop. Your clientele is always changing. The principal item in the good will of your business—and that fixes its real valuation—is the extent to which your shop is known. You cannot hope to make it well known by merely occupying certain premises and putting some stuff in your windows and some clerks behind the counter. That ought to be obvious to any one who thinks.—*Boot and Shoe Recorder.*

The Law and the Retailer.

By Bernhard Raymond, LL.B.,
of the New York Bar.

[EDITOR'S NOTE.—The articles published under the above caption have been written expressly for THE JEWELERS' CIRCULAR-WEEKLY and with the especial needs of the retail jeweler in mind. Considerable legal matter of a generic nature has been published in various journals, but the purpose of this series of articles is to give only what is believed to be particularly valuable and helpful to the jeweler.]

(*Continued from issue of March 30.*)

Old Agreement May Be Modified.

The provisions of a partnership may at any time be altered, explained, superseded or abandoned by the consent of *all* the partners. This consent may be shown by the acts, practises, conduct or express words of the parties.

Expiration of Partnership Term.

If the term for which the partnership was organized has expired, and no new agreement is executed, the partnership will be deemed to be governed and controlled by the provisions of the old agreement except as to the period of the partnership duration.

The original articles will also survive the change of personnel comprising the firm, evidenced by some act equivalent to an adoption by the new firm.

While a firm name is necessary, as the law recognizes no existence of the firm as a separate and distinct entity or being as apart from the association of the partners, yet a firm name, like a trade-mark, serves to inspire confidence and facilitates extension of credit besides being ornamental. It affords convenience of identification in ascertaining the individuals interested.

When once adopted it should be followed, as frequent changes affect the standing of the firm.

Penal Prohibition of "& Co."

A person who transacts business, using the name as partner of one who is not interested with him as a partner, or using the designation "and company" or "& Co." when no actual partner or partners are represented thereby, is guilty of a misdemeanor. But this section does not apply to any case where it is specially prescribed by statute that a partnership name may be continued in use by a successor, survivor or other person. (N. Y. Penal Code, sec. 363.)

The object of this statute is to prevent persons from giving credit to fictitious firms on the faith of the fictitious designation.

In an action brought to recover the sum of certain certificates of stock sold to a party, the party defended the action by setting up the statute that inasmuch as the creditor was guilty of a misdemeanor in that he carried on business under the name of "Kennedy & Co.," whereas no partner was associated with him in the conduct of his business, he could not sue for the money due him.

The court held that, since the object of the legislature was to protect persons from giving credit to persons conducting business under fictitious designations, and it is not needed to protect those who obtain credit from such persons, the person is not precluded from recovery of the amount of credit by the fact that the designation was fictitious. (Gay *vs.* Seibald, 97 N. Y. 472.)

Fictitious Firm Name.

As has been shown in the foregoing, since section 363 of the New York Penal Code makes it a misdemeanor to do business using the name of one not interested in the conduct of the business as a partner, or the designation of "and Co.," or "& Co.," when no actual partner or partners are represented thereby, it becomes important to point out in what instances it may be done without incurring the penalty provided by the above provision.

The case of Rosenheim *vs.* Rosenfield, members of a partnership engaged in the manufacture of jewelry novelties, affords a very interesting and instructive illustration. The parties used and employed in their business the name of "The R. & R. Jewelry Works."

The firm was dissolved and an agreement was entered into by which Rosenheim took the entire stock of goods and merchandise and accounts of the firm. Rosenheim was to succeed to all the right, title and interest to the partnership assets, trade-marks and good will, and it was further provided by agreement that "It is further understood and agreed that the said Max Rosenheim may have the absolute and unrestrained permission and right to use the said firm name of Rosenheim & Rosenfield Jewelry Works, and is to have all the benefits and privileges flowing therefrom; that is to say, that Rosenheim is to have the absolute and exclusive privilege of transacting and doing business under the name of 'R. & R. Jewelry Works,' and is to have the exclusive right to use all the trade-marks used heretofore in said establishment, this day dissolved.

"It is further understood and agreed that the said Rosenfield is to have no power or authority to issue, or make, or accept any notes, checks or bills of exchange, or make any other contract, or writing, or paper under the said name of Rosenheim & Rosenfield Jewelry Works; it being understood that there is no relationship of principal, or agent, or of copartnership between the said Rosenheim and Rosenfield."

After these agreements were made Rosenheim commenced and continued business for himself in the manufacture of all kinds of jewelry under and used therein the name of R. & R. Jewelry Works. An action was thereafter brought by Rosenfield and an injunction was sought to be obtained to restrain Rosenheim from using the firm name of Rosenheim & Rosenfield on the ground that the contract whereby the right to so use the firm name was void and in violation of section 363 of the Penal Code, above referred to, in that the name "Rosenfield" represented no actual partner, and forbidding any person from using in his business the name as partner of one not interested with him as partner, and declaring the act to be a misdemeanor.

The court held that this objection had no foundation in the facts of the case, for the phrase "The R. & R. Jewelry Works," although identical in its two initial letters with the initial letters of the surnames of the parties, does not as it has been used, and as it was intended by the agreement with Rosenheim it might be used, indicate that the business since carried on by him is that of a partnership with any other person.

In their use they have been followed by the name of Rosenheim as sole proprietor, as illustrated below:

"Rosenheim & Rosenfield Jewelry Works,
"Rosenheim, sole proprietor."

An arrangement which on its face carries the information that the use is not by a firm, but by an individual only, and no person from a circular or advertisement in that form could by any possibility be misled or induced to believe that the defendant Rosenheim was engaged in the jewelry business with another person as a partner of any business firm.

The words "sole proprietor" clearly expressed the fact to be that the business was solely that of himself, and that the statute was in no respect violated.

The statute, which is highly penal in its provisions, should not be extended by the construction of its words to include the case related above. (Gay *vs.* Seibold, 97 N. Y. 472.)

The Use of the Word "Bro. or Bros." No Bar to Recovery.

A suit was brought by Ludwig Baumann against Richard De Logerot. In the complaint Ludwig Baumann stated that he conducted a business under the name and style of Baumann Bros. Richard De Logerot defended the suit on the ground that the plaintiff stated himself out of court, that he conducted a business under a firm designation implying the existence of a partner, whereas in fact none existed, and therefore was guilty of a violation of section 363 of the Penal Code and could not recover for merchandise sold.

For Ludwig Baumann it was contended that the name of Baumann Bros. does not in any way (without proof) tend to legally convey to any mind the impression that a firm is intended.

The court held that even if the plaintiff violated the provisions of section 363 of the Penal Code by the use of the firm name of Baumann Bros. (which it did not decide), Ludwig Baumann has not thereby become an outlaw and lost all civil rights, and that he was entitled to enforce his claim against Richard De Logerot.

The Firm Name a Thing of Value.

While at the common law the firm name was not regarded as the property of the firm and there was nothing to prevent persons from carrying on business under any name they chose, modern commercial law realizes that the firm name is an asset, a thing of value which may be the subject of sale and assignment.

The law thus realizing that a firm name frequently is a valuable acquisition, it will not permit one firm to mislead the public by so using the name of another as to pass off themselves or their goods for that other, or that other's goods.

(*To be continued.*)

ASSORTMENT VICTORY

A Choice Selection for June Wedding Gifts in Rich Cut Glass



30 Pieces for $33 90/100 Including Package and Cartage

THE above assortment is particularly suitable for the Jewelry trade—and at the special price quoted will return a handsome profit.

LIST OF ITEMS

1	Pcs.	1	Jug, 2½ pint, wheel cutting	$2.75
6	"	½	doz. Tumblers to match, doz., $7.20	3.60
2	"	1	Fern Dish, 8-inch, with silver plated lining	4.50
2	"	1	Sugar and Cream, wheel cutting	2.25
1	"	1	Pickle Dish, oval, 8½ inches long	1.50
1	"	1	Celery Tray, 11 inches long	2.25
1	"	1	Ice Cream Tray, 11 inches long	7.25
1	"	1	Bowl, 8-inch	2.50
1	"	1	Oil Bottle	2.25
1	"	1	Vase, 8 inches high	2.25
1	"	1	Spoon Tray, boat shape	1.50
1	"	1	Bowl, flanged, 9½ inch	4.00
1	"	1	Water Bottle	2.75
1	"	1	Comport, tall footed, 5 inches tall by 6 inches diameter	2.75
6	"	½	doz. Nappies, York, 7 stars, doz., $13.50	6.75
1	"	1	Nappy, 8-inch	2.50
1	"	1	Handled Nappies	1.25
1	"	1	Tall Comport, 6½ inches high by 5 inches diameter	2.00
30	Pcs.			$54.60

SEND your order for a package of the Victory assortment.

$33 90/100 for 30 Pieces including Package and Cartage.

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Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

Continued from issue of March 30.)

COLONIAL STYLE. "It is evident that the art of a new country like the United States must be in most intimate connection with the style of art which predominates in the original country of the artist. This is the reason why styles of almost all the European states were originated in America. After a time, however, all these different styles became united with one another, forming themselves into the so-called *Colonial style.* * * * Notwithstanding the European reminiscences which they contain, the artistic creations of the XVIII. century in the United States possess undoubtedly certain characteristic national traits of their own"—Speltz.

COLOR (French *couleur, émail opposé au metal;* Latin *tinctura*). In heraldry "the *colors* used in coat armor (anciently termed *tinctures*) are 10; but the yellow and white, called *or* and *argent* (gold and silver) are said to be *metals.*"—Robson. "The chief *colors* are five in number—*azure,* or blue; *gules,* or red; *vert,* or green; *purpure,* or purple; and *sable,* or black. Others are—*tenné* (bright chestnut) and *sanguine,* or *murrey* (a dark dull red)."—Milbourne. The other three are now generally considered only as *furs.* (See *furs.*) For engraving these colors see under separate titles. A basic rule in heraldry is that *metal* is never displayed on *metal,* nor *color* on *color.* If the *charge* is *metal* the *field* must be *color.* Thus a red lion on a blue field is not heraldry. In true heraldry this was an inviolable rule. But in the new heraldry an exception has crept in by which the colors *proper* (*i.e.,* according to nature) may appear on a colored field. Thus a red rose or green leaf on a blue field is now permitted.

Colors in ceramics consist of *under-glaze, in-the-glaze* and *on-the-glaze* or *over-glaze.* As their names imply, they consist of those pigments which are used in the different processes of decoration. The *under-glaze* and *in-the-glaze colors* are those which can stand the heat of the glost oven, and in the case of some kinds of porcelain they must stand the *grand feu* (1,300° to 1,500° C.) when the glaze and biscuit are fired in one operation. *On-the-glaze* or *over-glaze colors* are, of course, more numerous than the former, as they only have to withstand the muffle oven heats that melt enamels.

COLOR TEST. One of the connoisseur's ceramic tests is so called. E. A. Barber describes the test as follows: "If on holding a piece of ware to the light it shows a mellow ivory tint it may be considered strong evidence that there is sufficient bone in its composition to entitle it to be classed as soft porcelain; but should the color possess a bluish tone it would indicate a hard or vitreous body. Where, however, the proportion of bone is small, this test would prove unsatisfactory."

COMB. Ivory *combs,* known as "liturgical combs," were part of the instruments used in officiating at mass in medieval days. The bishop's hair was combed by the deacon as a part of the ritual.

COMBATANT (her.). Fighting, or *rampant* face to face; applied to animals.—Milbourne. (See *rampant.*)

COMBED (her.). "When the comb or crest is of a color different from that of the rest of the animal it is said to be 'combed' of that color."—Milbourne.

"COMBED WARE" was a style adopted by the early Staffordshire potters. It consisted of giving the utensil a coat of *slip* of another than the body color and then "combing" it after the method of the "graining" of wood painters.

COMBON. A ceramist at Moustiers, end of the XVIII. century.

COMES, Gabriel. A Spanish goldsmith (1546).

COMMISSE CROSS (her.). Sometimes called



CROSS COMMISSE.

tau cross. Latin *commissa.*

COMMON CHARGES. "All those *charges* used in heraldry which are not included under *ordinaries* and *subordinaries.*"—Milbourne.

COMMUNION CUP. The chalice, after the Reformation, became known as the *communion cup.* The bowl changed from the shallow to a large and deep form. (See post-Reformation chalices under title *chalice.*)

COMPAGNON ATTENDANT MAÎTRISE. A term used by the French goldsmiths. In "1571 the Parisian goldsmiths brought it about that 300 should be the legal limit of their numbers; in 1581 followed the determination that the apprenticeship should extend over eight years, and that then the apprentice should work as *compagnon attendant maîtrise* (literally, companion waiting on his mistress) a further three years."—Bucher.

COMPÈRE, Jehan. An eminent goldsmith of Paris, 1400.

COMPLEMENT. "In heraldry, complement is a term applied to the moon when it is at the full; it is also expressed as *in her plenitude.* It is usually shown *argent,* and environed with short, straight rays. When eclipsed it is blazoned as *in her detriment,* and is *tinctured sable.*"—Milbourne.

COMPONÉE CROSS. Also called *gabony.* This heraldic cross is "divided into chequers,

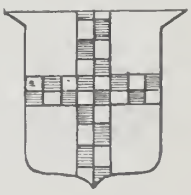


CROSS COMPONÉE.

or squares, by transverse lines, forming only one row."—Robson.

COMPONY, *componée* or *gabony* (her.). "Is composed of two colors in equal divisions, in a *bordure,* or any other *ordinary;* if it consists of two ranges of chequers it is *counter-componée;* if of three, *chequy.*"—Robson.

COMPONÉE COUNTER-COMPONÉE CROSS. This



CROSS COMPONÉE, COUNTER-COMPONÉE

cross is "formed of two rows of chequers."—Robson.

COMPOSITE ORDER. This order in architecture has been called "a grafting of the Ionic on the Corinthian. The *Composite* is of a very rich character. The lower half

There are no other lines in the market that are more particularly adapted for the Jewelry trade than

A FRANCE

The Celebrated Ahrenfeldt China

C. AHRENFELDT LIMOGES

Manufactured at LIMOGES, FRANCE

AND C. G. SCHIERHOLZ & SOHN'S ART LINES

Made at PLAUE, THURINGIA

They are of the highest standard for good style, careful execution, at moderate prices, leaving to the retailer a handsome profit. Your inspection of samples at address below will convince you.

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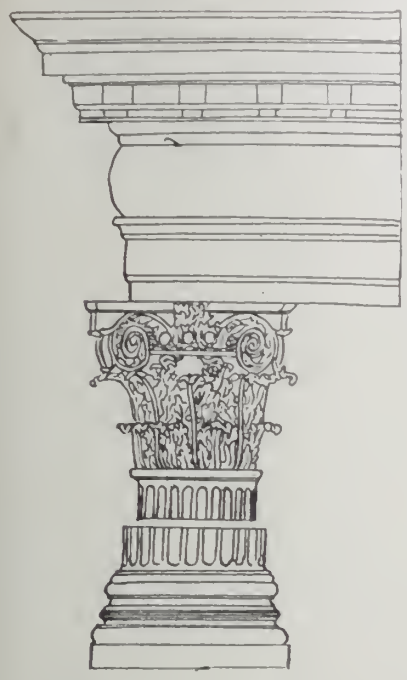
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of the capital has the Corinthian leaves (acanthus), while the upper half is almost the whole of the Ionic voluted capital add-



COMPOSITE ORDER OF ARCHITECTURE.

ed; the cornice has both the Ionic *dentils* and the Corinthian *modillions*."—Ward.

COMPOTIER (Fr.). "A dish in which preserved or dried fruits are served up at table."—Marryatt.

CONFRONTÉE (her.). "Facing or fronting each other."—Robson.

CONGIUS. A Roman liquid measure containing six *sextarii*, or the eighth part of the *amphora*. It was equal to the *chous* of the Greeks, 3.283 litres (Hultsch), or about



CONGIUS (DRESDEN COLLECTION.)

5.76 pints. There is a *congius* in existence, known as the *Farnese congius*, but now at Dresden, bearing an inscription which states that it was made in the year 75 A. D. according to the standard measure in the Capitol, and that it contained, by weight, 10 pounds. This *congius* is the means by which the attempt has been made to fix the weight of a Roman pound (*libra*)."—Smith.

CONILL, Antonio. A Spanish goldsmith, 1553.

CONJOINED, *connected* or *conjunct incorporated* (her.). "Terms used for *charges* when linked together."—Robson. "Joined together, but not intertwined."—Milbourne.

Profiles on the obverse of medals or coins are said to be *conjoined* when one is superimposed on the other so as to leave facial outlines of each distinct. (See *conjugated, baijoire*, etc.)

CONJUGATED. A term used when a pair of heads on a cameo, medallion, etc., is placed side by side. (See *baijoire, conjoined*, etc.)

CONJUNCT. "Same as *conjoined*."—Robson.

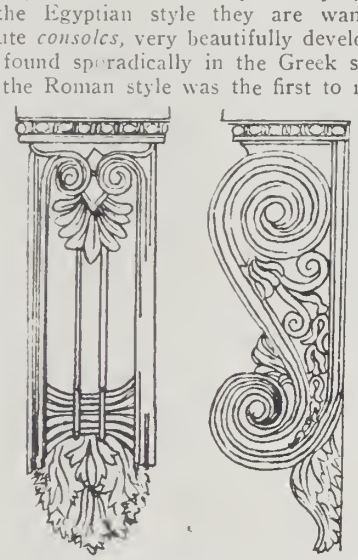
CONRAD OF HUSE. Goldsmith, 1481. Chalice of Weingartein.

CONRADE, Augustin. A painter-ceramist at Nevers in the XVI. century.

CONRADES, Dominique and Antoine. "In 1578 an Italian gentleman (Dominique Conrade), a native of Albissola, who probably came to France in the suite of the Medici, obtained letters of naturalization from Henry III, and established himself at Nevers with his family. His two brothers, who, with himself, are qualified as potters, accompanied him. * * * Antoine, his son, after serving 14 years in the army, is styled in a brevet, 1644, signed by Anne of Austria and Louis XIV. *gentilhomme et faiencier de la maison du roi*, and his son Dominique has the same appointment to the queen. The secret of their fabrications appears to have been kept for 30 years, the workmen being taken from Italy."—Marryatt.

CONRAD (or *Conrarde*) of Tours. An eminent goldsmith of France, 1493.

CONSOLE (*modillion*). "The form of *console* is very varied, as are its uses and applications. It is determined by the function, and the material of which it is made, as well as the style of the period. Architectural members of the character of *consoles* are early found in the Chinese and Indian, as also in the Assyrian style; but in the Egyptian style they are wanting. Volute *consoles*, very beautifully developed, are found sporadically in the Greek style; but the Roman style was the first to make



GREEK CONSOLE, FRONT AND SIDE VIEW, NORTH DOOR OF ERECHTEUM, ATHENS.

an extensive use of these forms. The decorated ends of beams are probably to be regarded as the original model for *consoles*. The S-shaped double volute, with a large and a small spiral, is the standard form. In this *console* the line of construction and the space for the actual decoration are given in the side view, while the front, which is subordinate, is ornamented by scale motives and leaves, which adapt themselves in graceful curves to the standard form.

"When the *console* is used in the *console-band* of a cornice, or as the bracket of a balcony, its attitude is recumbent. When it supports the cornices of doors and windows its attitude is erect. No other application is known in the antique. The early Christian and Romanesque art adopted coarse copies of the antique, and also created new ones suited to the new requirements. Thus early we find those modillion forms which become typical for the wooden architecture of the Middle Ages being chiefly used beneath moulding and in corners of doors between the jambs and the lintels. Another class exhibits a central core tapered downwards. * * * This latter form is also used in Gothic art as a bracket for the statues of the saints, which were applied to piers and the arches of portals.

The Renaissance remodels the last-named *console* in its own way, but by preference to the antique form, sometimes reversing the volutes and giving the front a richer and more independent ornamentation. The combination of several smaller *consoles* to form a composite *console* occurs.

"The Baroque style, which followed the Renaissance, also made essential additions to the richness of the forms. The strict line of the volute is abandoned and frequently broken by straight lines. The *console* is shaped in front view like a pendant triangle or typographical tail-piece. Another invention of this period is the *triglyph-console*.

"The Rococo period abandons the traditional standards and sacrifices construction to picturesque license. Shell work and unsymmetrical scrolls serve as supports.

"Modern art recasts the elements of former styles without adding anything essentially new, unless we regard as a novelty the custom of placing busts, clocks and knickknacks on independent *consoles* which are used as brackets."—Meyer.

CONTOISE. (See *cointise*.)

CONTOURNÉ (her.). "Applied to animals when shown facing to the sinister."—Robson.

CONTRE-ÉMAIL (Fr.). "The side opposite the enamel (in enamel work) as a rule receives a coating of glaze, the so-called *contre-émail*. The purpose of this is to create a counterpoise against the physical effect of the process of melting and cooling of the glaze-flux that the metal causes. Usually, however, a colorless, or at least transparent, material is used as *contre-émail*, so that the kind of metal remains visible."—Bucher.

CONVENTIONAL designs are those in which the natural forms imitated are deviated from, usually in simplification, and in order to render the work more practical. The adaptation of forms to the material worked on, or to the tools used. The term is often loosely applied to convey the idea of forms not natural but accepted in art circles as representative.

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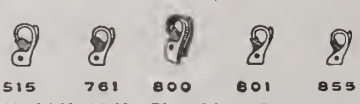
(To be continued.)

Thieves recently cut a hole in the plate glass show window in the store of F. N. Prevey & Co., Akron, O., and stole $300 worth of miscellaneous jewelry. There is no clue.

Morris Dubh, Schenectady, N. Y., who went into voluntary bankruptcy about six months ago, has filed an application for a discharge from bankruptcy, and it is returnable at Norwich on April 19

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2557.—**Reid's Idea of Watch Oil.**—*Can you tell me where I can secure a copy of Thos. Reid's book which, I am informed, includes a description of a method of preparing watch oil out of olive oil?* *W. J. K.*

ANSWER:—The following on the preparation of oil is quoted from the work which you mention: "Put a quantity of the best olive oil in a phial with two or three times as much water, so that the phial may be about half full. Shake the phial briskly for a little while, turn the cork downwards and let most of the water flow out between the side of the cork and the neck of the phial. Thus the oil must be washed five or six times. After the last quantity of water has been drawn off, what remains is a mixture of water, oil and mucilage. To separate these from each other, put the phial into hot water for three or four minutes, and most of the water will fall to the bottom and must be drawn off as before. The oil must then be poured into a smaller phial, which, being nearly full, must be well corked, set in a cool place and allowed to stand for three or four months, or until the water shall have subsided, with the mucilage above it and the oil, perfectly transparent, floating on the top of the mucilage. When time has thus completed the operation the pure oil must be poured off into smaller phials and kept in a cool place, well corked, to preserve it from the air. The fat or oil which is left in the pan after making calves'-feet jelly, is taken and put into a jug or bowl and allowed to remain for some months. What swims on the surface may be skimmed off, put into a small phial and kept there for some time. This will be found to be a very fine kind of oil—at least, it has the appearance of being so. A French chemist named Jodin prepares an oil, adapted for the use of watchmakers, which resists the cold to a considerable degree, but in time it will become green at pivot holes like most other oils. Olive oil freezes at 38° or 36° F., but if put into an open glass phial and exposed to the sunshine for a little while it will not be apt to freeze until the thermometer is down to 21°. As the amount of friction, even in the best clocks, in a great measure depends upon the oil with which the various parts are lubricated, the following information may be considered of some importance. Col. Beaufoy states that olive oil may be freed from its mucilage merely by exposure to the rays of the sun for one or two years. Chevereul, an eminent French chemist, recommends another process for the same purpose. To this effect he mixes seven parts of alcohol with one of oil, which must be heated in a flask almost to boiling; the lighter fluid is then decanted and, on being allowed to cool, a little portion of fatty matter separates, which is to be removed. The alcoholic solution must be evaporated to one-fifth of its bulk, and the fluid part of the oil will be deposited colorless, tasteless and free from smell. This oil smells much like what was called Arabian oil, exhibited in 1825 in Edinburgh. The printed description given with it gave neither the name of the inventor nor any place of abode, a circumstance somewhat extraordinary, and unless a great quantity of it was to be taken none could be purchased. All old watchmakers were taught not to allow the small phial which contained the olive oil to stand in the light, much less to be exposed to the rays of the sun, because this deprived it of its yellow color, which was considered a quality of the goodness of the oil. Now some say that depriving it of that color improves it. Oil extracted from poppy seeds and properly prepared will remain uncongealed at a very low temperature. Almond, walnut and hazelnut oil, if freed from the mucilage with which these oils are frequently intermixed, may be tried for watches. It was formerly an object of inquiry to know when a jar of Florence oil was in a frozen state, which sometimes took place in severe Winters. A portion of it that remained unfrozen was taken out for the use of watchmakers. We are informed that M. Frederick Schmidt, of Stuttgart, discovered an oil for chronometers, etc., which will not freeze at minus 17° F., does not dry at 212° and boils at 512°; it is not affected by cold at upwards of 50° below the freezing point. M. S. is of opinion, in which he is confirmed by experiments, that this oil will not be affected under the Poles. The progress of pouring the water off between the cork and neck of the phial was found to have something awkward and clumsy in it. Therefore, a large phial, about 17 or 18 inches deep and two inches wide, was made with a glass stopper at the top, and another was placed at the side and close on the bottom, to let the water out, which answered the purpose extremely well; also a few long phials, with ground glass stoppers. The tall phial and its stop-cock was found very convenient in the process of washing with water and letting the water out occasionally to give room for more fresh and clean water. Oil thus prepared, and afterwards carefully managed, will perhaps be found very good. Some of it we prepared in this way and applied to the pivots and holes of the clock in the Royal Observatory, Edinburgh. This clock was taken down to be cleaned after having run nearly 12 years; the pivot holes had a little greenish and thick oil on them, but in the reservoirs it was in some degree fresh and yellow. It is singular that the washing did not deprive it of its yellow color.

An Improved Method of Electroplating.

(Lecture delivered by AUGUSTUS ROSENBERG before the Royal Society of Arts.)

THE paper which I have the pleasure of submitting to you this evening deals with a novel process whereby metals of all kinds may, with the greatest ease, and without the exercise of any skill, be coated with any other metal with strongly adherent deposits of substantial thickness, in a negligible period of time and at a minimum expense, thus affording any unskilled person means whereby he (or she) may coat, for example, with nickel, silver, tin, and other metals, with no more exertion than that expended in the use of polishing powder. It, therefore, may not inappropriately be termed a domestic electroplating process.

Before describing my new process it will be desirable to refer to the process of coating metals as heretofore practiced, and not only to consider the historic development of the art, but to examine it from the chemical and electro-chemical standpoint, and to compare results with those attained by my process.

The art of coating an article made of a base metal, such as copper and its alloys, zinc, iron or tin, with a metal of higher grade, with the object of enhancing the appearance of the article or of rendering it capable of resisting the attack of corrosive agents in the atmosphere, such as acids, gases, etc., has long been practiced.

The ancient goldsmiths went so far as to coat one noble metal with another. Cellini and Theophilus in their writing refer to the preparation of "colori per colorire clave sara dorato," and give a large number of formulæ for coating various metals. The art was also practised in Egypt, gilded statues and bronzes having been discovered in tombs in that country which were in existence long before the Christian era.

Both Pliny and Vitruvius refer to gilding processes effected by amalgamation of the metals to be deposited, and long before electro-deposition was carried out it was well known that many metals could be deposited upon other metals from their solutions by simple immersion.

Zosimus, the Greek historian in the fifth century A. D., appears to have been the first to mention the fact that the deposition of metals could be effected in this manner, as, for example, that a piece of iron would be coated with copper if it were placed in a cupreous solution, while Paracelsus, who lived in the earlier part of the 16th century, succeeded in coating copper and iron with silver by simple immersion in a silver solution, ascribing the apparent change of iron into copper, when dipped into the blue waters of Schmallnitz, in Hungary, to an actual transmutation of metals. Some years later, Bernard de Dalbirry also described a similar method, and Stisser, a professor of chemistry at the University of Helmstadt, as late as 1690

Extracts From Two Letters



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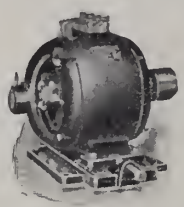


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believed that by this process iron was changed into copper.

Contact electricity was discovered by Galvani in 1788. Prior to that date there had been nothing like scientific reduction of metals by electricity, and it was only in 1799 that Volta afforded the proper explanation of Galvani's discovery. Two years later Wollaston observed that "if a piece of silver, in connection with a more positive metal, be put into a solution of copper, the silver is coated over with copper, which coating will stand the operation of burnishing" ("Philosophical Transactions," 1801). This appears to be the first mention of contact-deposition. It was also known that articles of steel could be gilded by simple immersion in a dilute solution of chloride of gold.

Coming now to modern times, every one is familiar with the schoolboy feat which consists in producing the ever popular "lead tree" or "silver tree" with a solution of nitrate of silver and mercury, by suspending a piece of zinc attached to a copper wire in a solution of sugar of lead or in like manner coating the blade of his penknife with copper. Furthermore, it is known that the steel and iron tools which workmen use in copper mines are apt to become coated with a film of copper, due to contact with the water which percolates through the mines, and holds in solution sulphate of copper derived from oxidation of the mineral sulphides of copper contained in the rocks.

Dealing now with the subject from the scientific standpoint, it is to be observed that if a sheet of metal (copper, for example) be introduced into a solution which contains kathions of a metal of slighter solution-pressure (say, a heated solution of potassium silver cyanide in water with an excess of potassium cyanide) the following reaction takes place: The metalions (in this case silver-ions) are, by the osmotic pressure, reduced upon the copper sheet, and, as the osmotic pressure of the solution is thereby decreased, copper-ions are forced into the solution by the solution-pressure, while additional silver-ions are caused to separate upon the copper sheet. Hence, during the formation of the deposit a solution of metal to be coated (copper in the case in question) takes place at the same time, the reaction, however, coming to a standstill when the sheet has been covered with a coating of silver, as this prevents further solution of copper in the electrolyte.

Another explanation is that by its immersion in the silver solution the copper is negatively charged, positive silver-ions being (by reason of electric static attraction) attracted and reduced on the copper, or an exchange of molecules takes place. A deposit produced in this manner is generally known as a "deposit by immersion," or, when the electrolyte is highly heated, a "deposit by boiling." The same thing occurs when metallic objects are plated by applying, by means of a brush or by friction, an electrolyte through the medium of a paste or wetted powder which contains a metal of slighter solution-pressure than that possessed by the metal of the object to be coated. In this case the silver paste or powder generally contains a cyanide, for which reason it has very serious drawbacks.

Since the more electro-positive metals of the volta series possess a greater solution-pressure than those below them in the list, it may be briefly stated that electro-positive metals when immersed in suitable solutions of electro-negative metals reduce the latter, and under certain conditions become coated with them so that a coherent deposit is formed.

If a copper sheet dipping in a potassium-silver cyanide be touched with an electro-positive metal (for instance, a zinc bar, rod or sheet), the latter dipping also in the electrolyte, an electric current is generated which deposits silver-ions on the copper sheet, while at the surface of the zinc rods zinc-ions are forced into the solution.

However, even when the copper sheet has been covered with a coherent deposit of silver, the reduction of the latter goes on in so far as the silver, which is reduced upon the zinc, also prevents further migration of zinc-ions into the solution.

The contact process, as above described, can, therefore, only be applied to a limited extent. On the one hand, the formation of uniformly heavy deposits upon the metallic objects is excluded because, by reason of the greater current-densities appearing at the point of contact with the contact metal, a heavier reduction of metal takes place there than on the parts further removed from the point of contact, unless the position of the latter be frequently changed. On the other hand, the constant increase in the quantity of dissolved contact-metal in the electrolyte constitutes a drawback, and is the cause of the electrolytes, as a rule, giving out before their content of metal is exhausted. Finally, the reduction of metal upon the contact-metal is an undesirable feature.

One of the many weak points in the primitive contact-process is the useless reduction of metals, which rapidly renders the bath poor in metal, necessitating frequent refreshing or regeneration, which, as a rule, cannot be readily effected. Hence the contact-process is in practice very uneconomical. It must be borne in mind that the formation of the deposit ceases as soon as reduction of metal upon the contact-body takes place, and this explains why there can be produced only very thin deposits, which fail to afford the necessary protection against atmospheric influences, and which are not sufficiently resistant to mechanical attack. There are, however, many other disadvantages attendant on the use of the contact-process; for instance, working with almost boiling hot baths, and the constant evolution of steam, which is injurious to the workmen and to the workrooms.

Briefly, the contact-process is suitable only for coating (or, more correctly speaking, coloring) objects with another metal, when solidity of the deposit is not called for. As just stated, no deposit of any appreciable thickness can be obtained by the contact process in consequence of the contact metal becoming quickly covered with a deposit. Aluminum, it is true, relinquishes the deposit metal in coherent laminæ, the heavy evolution of hydrogen bringing about this result. But this shows how large are the quantities of metal which are deposited upon the aluminum, and that deposition by contact necessarily entails a waste of metallic salts, which considerably increases the cost. Further, in order to use over again the same piece of aluminum which has served as contact body, it is necessary to remove the deposit from the aluminum body, employing for this purpose a mixture of nitric and sulphuric acids, so that, in addition to the loss of the metal, consumption of acids occasions a further expense.

Iron objects brassed or coppered by the last-mentioned method possesses a neat appearance, but soon commence to rust. For this reason objects so prepared cannot be put into competition with objects thickly brassed or coppered by means of an external source of current; for, as already pointed out, reduction only goes on till the electro-positive metal has been provided with a coherent coating of the electro-negative metal; so it is plain that such deposits can be only very thin and cannot be increased by continued action of the electrolyte, unless recourse be had to other means. Moreover, because of the thinness of the deposit the metals are not protected against atmospheric influences; they may even be rendered more liable to oxidation.

As contact-metals, zinc and aluminum are chiefly used. In an acid solution zinc is more active than aluminum. But aluminum when in an alkaline solution is more highly electro-positive than zinc, while it possesses the advantage of not bringing into the electrolyte a metal reducible by the current.

Before electro-depositing a metal, it is in general experience necessary that the article upon which the deposit is to be produced should be submitted to a cleansing operation, as the presence of the slightest impurity, such as grease or oxide, is sufficient to prevent the adherence of the two metals. This cleansing operation varies with the metals operated upon. In the case of objects made of copper or its alloys this operation is the most complicated, and calls for the greatest care. But in the case of other metals, such as silver, lead, iron, tin, etc., the cleansing is partly mechanical and partly chemical, and the deposition of metals upon them is generally more difficult and not so firm.

(To be continued.)

The smoky appearance of silver appears when the silver has been badly tarnished and the cyanide cannot reach the silver through the coating of the tarnish. When the pieces appear that way they should be scratch-brushed with a fine brass wire circular brush, using bran or licorice water as a lubricant. The pieces will then have to be burnished or polished, after which they should be washed clean from the rouge in strong soap suds, rinsed in cold water, then dipped into clean boiling water and dried with a soft towel. Silver that is not very badly tarnished can be dipped in cyanide dip, then rinsed in cold water and washed as above.

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GOLD AND SILVER ANODES A SPECIALTY

U. S. SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN, 16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing Precious Metals.

Positively Highest Prices Paid For Old Gold and Silver. IMPORTERS OF PLATINUM ORE AND BULLION ASSAYS A SPECIALTY

L. LELONG & BRO.

GOLD AND SILVER REFINERS
ASSAYERS AND SWEEP SMELTERS

S. W. Corner Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE



BEWARE!

of the auctioneer who sends a substitute to even arrange for your sale, and then writes you that you can expect his personal attention when your sale begins. As a rule, you never see the principal.

I have recently completed a sale for Worden-Mark Co. of Dansville, N. Y., and disposed of the entire stock. The sales averaged $1,500 a day, for 10 days, and paid the concern a profit of 20%.

It is an easy matter for anyone to say nice things about himself, but it sounds better when others praise him.

Write Worden-Mark Co. and ask them concerning the results I secured.

H. J. HOOPER

37 Maiden Lane
New York City

'Phone 2951 John

Hooper is New York's Undisputed Leading Jewelry Auctioneer, and has an Unparalleled Record for Successful Sales.

"He That Knows and Knows That He Knows is a Wise Man—Follow Him." This is the title of a Booklet issued by me. It tells whom to follow and whom to avoid. Write for it.

L. H. DODD & CO.

L. H. DODD, FORMERLY OF BRIGGS & DODD

Sales Just Recently Made

Entire stock of the old firm of Wood Bros., Paris, Ill., including fixtures.

Entire stock of W. H. Booth, Sioux Falls, S. D.

I am now closing out the entire stock of A. Itkin, Butte, Mont. Stock inventories over $100,000, consisting principally of Diamonds.



Have three of the most talented Auctioneers in this business who can furnish the very best of references to assist me.

Consider, I am in a position to buy any stock amounting from $1,000 to $50,000 or more for spot cash.

I am now booking sales for this Spring and Summer.

I have made more successful and larger sales than any other Auctioneer in the past 20 years.

I can furnish over 300 references from leading Jewelers, Manufacturers, Wholesale Houses, also Banking Firms I have transacted business for.

Write me if you contemplate having a sale. All correspondence strictly confidential.

L. H. DODD & CO., Office: 4607 Michigan Avenue, CHICAGO, ILL.

Long Distance 'Phone, Drexel 2906

NEW YORK OFFICE: 396-398 Broadway

"Perfect One Piece"



QUALITY FINISH

TRADE MARK REGISTERED

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

MADE IN 14 & 10 K GOLD 14K PLATE STERLING SILVER

A Complete Line of 10 K. Plate is Now Ready

STERN BROS. & CO., 33-43 Gold St., New York

To avoid delay use local address, 33-43 Gold Street

Salesrooms and Offices of the Diamond Dept.: 68 Nassau Street, New York

Diamond Cutting Works: 142 West 14th Street, New York

BRANCH OFFICES: Chicago, Ill., 108 State Street; Amsterdam, Holland, 12 Tulp Straat; London, Eng., Audrey House, Ely Place

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

42nd Year. WEDNESDAY, APRIL 20, 1910 Vol. LX., No. 12.



Document Casket of Ebony, Ivory, Silver and Enamel, Presented to the President of the Reichstag.

(See Text on Page 57.)

ALVIN SILVER



The Princess Pattern

No. 2405-2

A new pattern of Sterling Silver Toiletware embracing Hand Engraving and Engine Turning for decoration, making a most attractive pattern It is made in the new very thin model. The best grade of Russian Boa Bristles are used in all brushes.

Our Catalogue showing seventeen other active patterns will be s[illegible] on request. It may help you make many sales.

TRADE MARK

ALVIN MFG. CO.

Silversmiths

New York

BROOKLYN

TRADE 

MARK

FINE SOLID GOLD
WATCH CASES

Fahys

Gold Filled Watch Cases

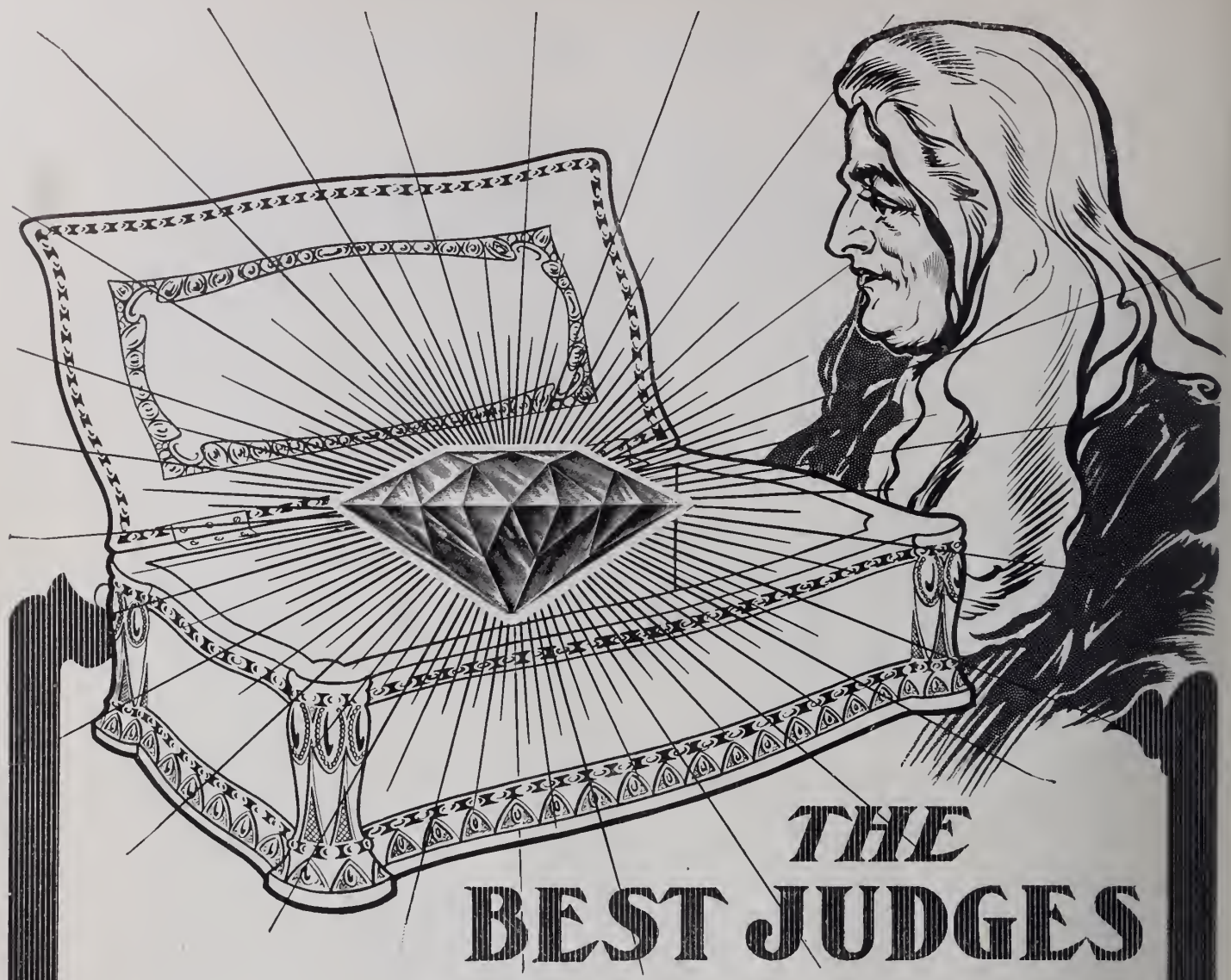
"**PERMANENT**"—Contain and will assay more gold value than any other filled case at the same price.

"**BRISTOL**"—*Guaranteed* for 25 years.

"**MONTAUK**"—*Guaranteed* for 20 years.

JOSEPH FAHYS & CO.

BOSTON **NEW YORK** **CHICAGO** **SAN FRANCISCO**



THE BEST JUDGES

are the most critical as to the cutting, when considering the worth of a diamond—it's the cutting that makes the diamond brilliant—it's because of its brilliancy that the diamond is so highly prized.

The diamonds we offer are cut in our own cutting works, and no effort spared to see that they are cut right. The price we ask for them—the actual cost of the rough stone, plus the workmen's wages, with our modest profit added.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

170 BROADWAY, Corner of 2 Maiden Lane **NEW YORK**

WHETHER times are good or bad — during the ups and downs of prosperity or depression — our rings remain staple, salable goods. Cupid's demands must be met.

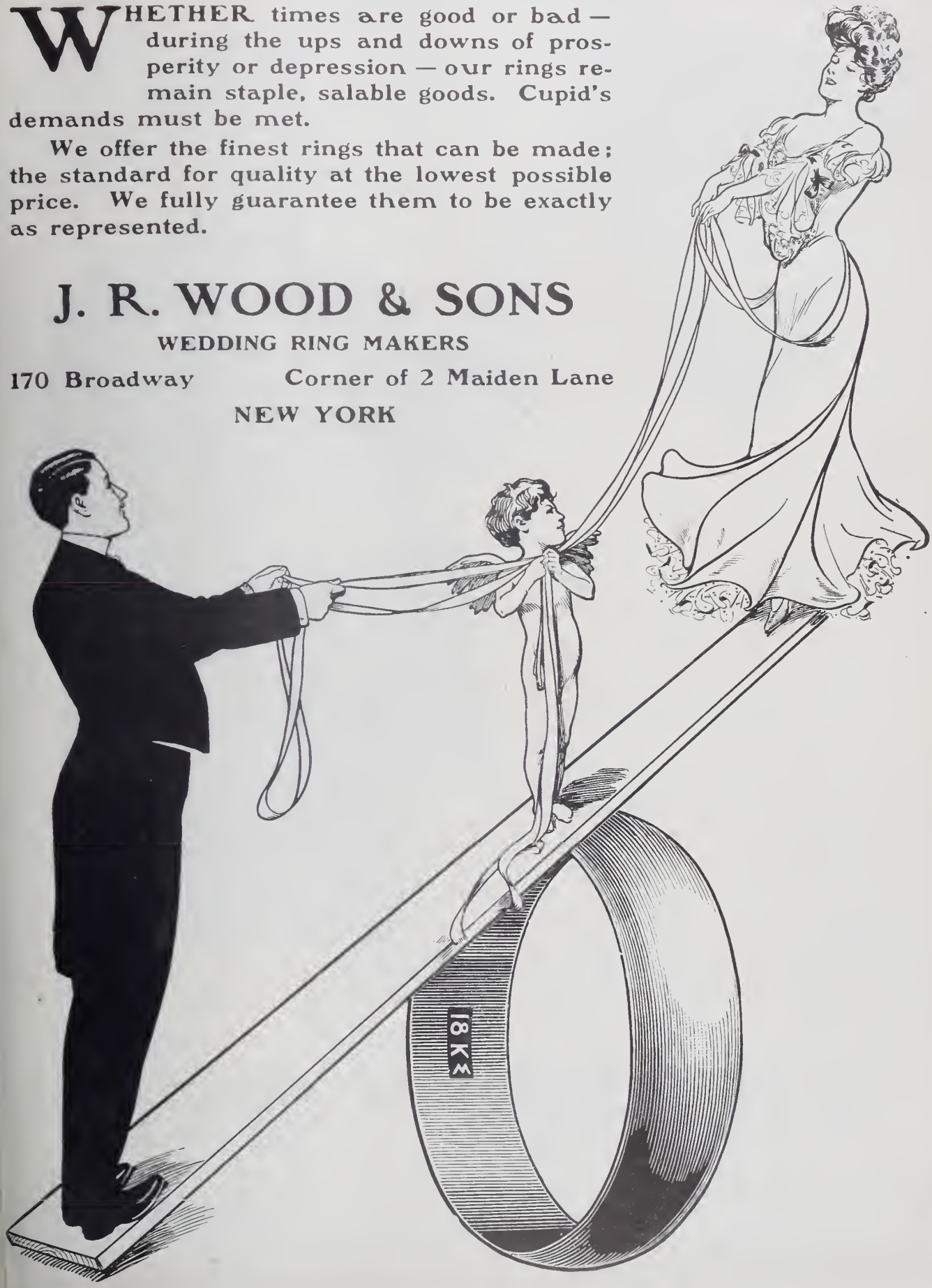
We offer the finest rings that can be made; the standard for quality at the lowest possible price. We fully guarantee them to be exactly as represented.

J. R. WOOD & SONS

WEDDING RING MAKERS

170 Broadway Corner of 2 Maiden Lane

NEW YORK



Our Mirror Finish Line

For the Fall Trade
is now ready for
INSPECTION



S. O. BIGNEY & CO.

NEW YORK OFFICE
3 Maiden Lane

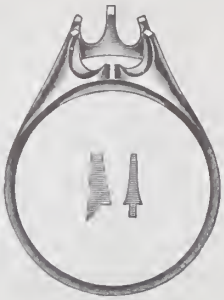
Factory: ATTLEBORO, MASS.



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new gold or platinum claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new gold or platinum claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that help to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

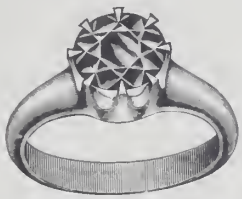
47 John Street
New York

TWO WONDERFUL SHOPS

256 Madison Street
Chicago



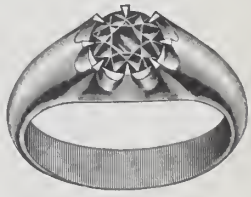
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW GOLD OR PLATINUM CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW GOLD OR PLATINUM SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

CHICAGO: Heyworth Bldg. NEW YORK: 20 John Street SEATTLE: Arcade Bldg.

BE CAREFUL

Where you send your old Gold and Silver

Every Jeweler knows that Old Gold is worth four cents per karat. The point is, however, to have your Gold graded properly. If you send it to anyone who has not the requisite knowledge and experience in testing, he will be sure to give himself the benefit of the doubt.

And again, if you send your Gold to a refiner who will not give you a valuation without first melting and refining same, you would be compelled to accept his valuation, whether satisfactory or not, as all complaints could be met by the stereotyped reply, "Your Gold is melted and you received all it was worth."

Here is where you see the advantage of

OUR PLAN

If you send your old Gold, Silver, filled and plated and platinum to us, we will value same immediately and send you a check, draft or money, as preferred.

If our offer should not prove satisfactory (which is a very rare occurrence), we will *return the shipment* in exactly the same condition as received and pay all charges.

Give US a Trial

GOLDSMITH BROS.

Smelting and Refining Co.

20 JOHN STREET - - - NEW YORK

QUALITY TALKS No. 2

The Jeweler Who **KNOWS**

and **KNOWS**

That he **KNOWS**

KNOWS

THIS TRADE-MARK

stamped upon his 10-Kt. Gold Line of Brooches, Scarf-pins, Cuff-links, Lockets, Etc.,

IS A GUARANTEE OF THE BEST

that is offered to the trade to-day. In it, he will recognize

THE STAMP OF QUALITY

in every meaning of the word, and can assure his customers with the utmost confidence, that it represents the highest attainable

IN STYLE, WORKMANSHIP AND DESIGN

Insist upon it to-day

FOR IT IS THE STANDARD

A 10-Kt. Line that is 10-Kt.

THE KELLER JEWELRY MFG. CO.

Manufacturers of

Brooches, Link Buttons, Lockets, Scarf Pins, Baby Pins, Handy Pins, Waist Sets
Crosses, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains, Pendants

FACTORY
251 N. J. R. R. Avenue, Newark, N. J.

64 Nassau Street, NEW YORK

TO THE TRADE:

"A principle which we have always fought for has been to keep the market open for all watch cases, no matter of what manufacture, believing it to be for the best interests of the trade to allow them to buy the watch cases which they consider the best on the market and by so doing stimulate all manufacturers to their best efforts, with a view of establishing a high standard of excellence. The Dueber Watch Case Mfg. Co. in all its many years of existence has never sought to dictate to any jobber what watch cases he should use. It has never used, directly or indirectly, any method of coercion or force to either restrict the product of any watch case manufacturer, or to force the production of its cases upon any wholesale or retail jeweler to the detriment of any other manufacturer of watch cases. It employs the 'open door' policy in selling merchandise and believes that the trade should be open to all manufacturers and jewelers alike and to that end will bring all its energy to bear for the good of the entire trade."

THE DUEBER WATCH CASE MFG. CO.

CANTON, OHIO.

POINTER No. 130

Catalogs that sell your product mean unlimited success. They make the country your market.

Building business by means of a Catalog requires a definite plan, carefully formulated, persistently executed.

Success has crowned our efforts because we are more than Catalog builders—we are suggestors, designers and pushers.

We employ trained men, specialists in Catalog work, who know how to sell goods through the medium of printer's ink. Our Catalogs are the products of this trained organization.

They illustrate your goods and carry the story to the people, keeping them in close personal touch with you, though located in the most distant hamlet.

We offer you service that is different—a satisfied customer every minute during the busy Holiday season.

Remember
We make Catalogs.
Have a definite plan, then success is assured.
Start something—then push the start.
Put it up to men who know your market.
Attractive Catalogs arouse the people's interest.
We work with our customers not merely for them.



STORE OF HORACE N. NOYES, INC., HAVERHILL, MASS.

Read This Letter

IT WILL INTEREST YOU

(Copy of Original Letter.)

HAVERHILL, Mass.,
Jan. 24, 1910.

ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen:—The past Christmas season was by far the most successful in the twenty-three years history of our business. A large measure of this success we attribute to the use of your Catalogues, which we have used the past two seasons, with eminent satisfaction in each instance.

Very truly yours,
HORACE N. NOYES, Inc.

Before placing your order for Catalogs, write us for information

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler **CLEVELAND, OHIO**


The Crowning Glory of an & Ring
OSTBY & BARTON CO
PROVIDENCE R I
9 MAIDEN LANE
NEW YORK
103 STATE ST
CHICAGO

RESENT SLEDGE HAMMER METHODS

BLACKSMITHS should have a monopoly of the Sledge Hammer; it is out of place in the jewelry trade.

The hammer is a good instrument for driving a spike, but a poor one for driving a Man. In fact men—real MEN—refuse to be driven at all. They *resent coercion.*

This Company approaches the trade in a totally different attitude. In selling

Wadsworth Watch Cases

the appeal is made simply to the Good Judgment, the Natural Requirements and the Best Interests of dealers. In a word, the keynote is MERIT. And it is the trade's appreciation of this that spells Success!

Such being the case, the business enjoys a HEALTHY growth, an HONORABLE growth and a STEADY growth—without the Sledge Hammer.

"Winning on Merit Alone"

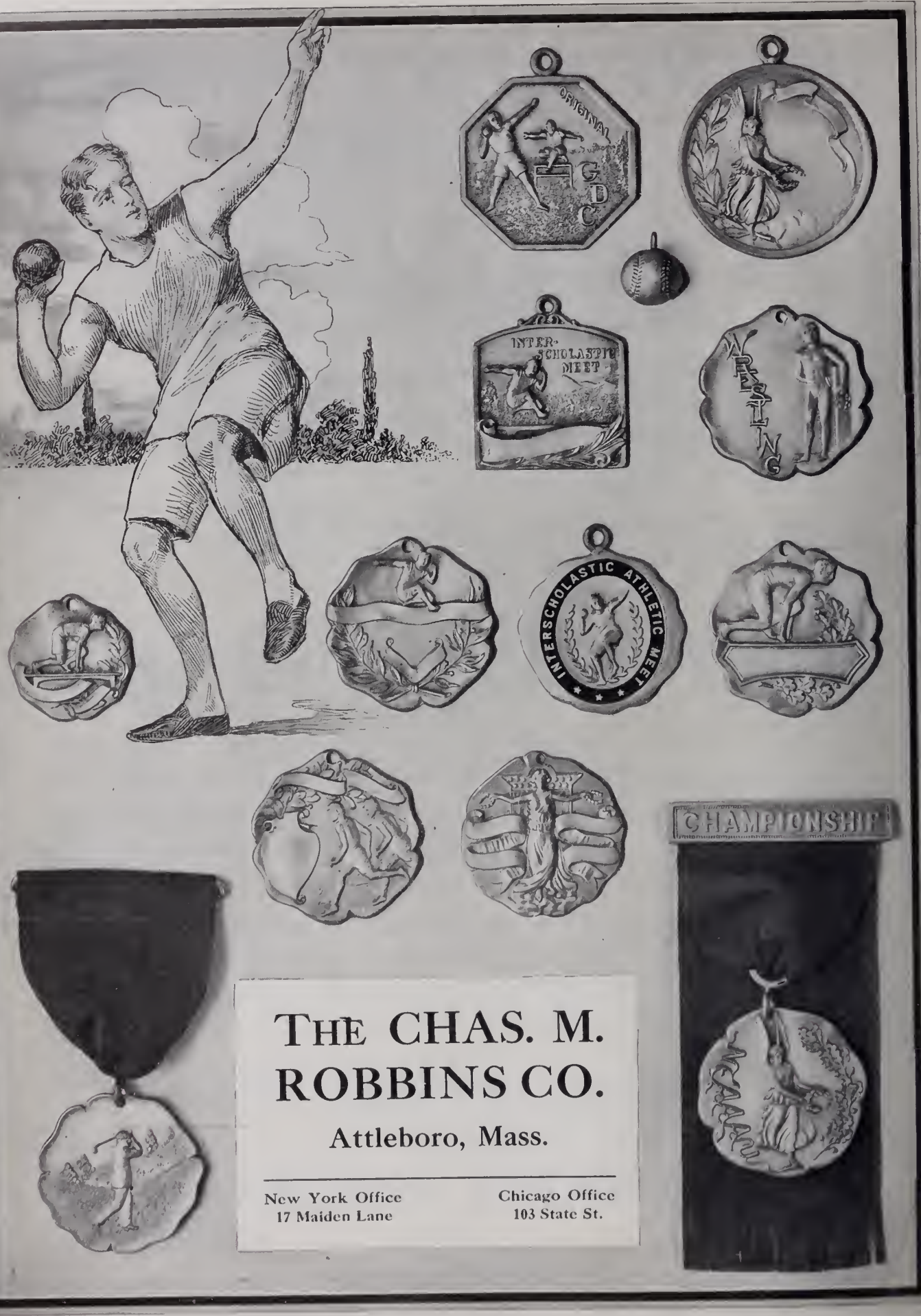
THE WADSWORTH WATCH CASE CO.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.



THE CHAS. M. ROBBINS CO.

Attleboro, Mass.

New York Office
17 Maiden Lane

Chicago Office
103 State St.

"We never follow the Fashions, the Fashions Follow Us"

P&M

REG. IN U. S. PAT. OFF.
Always in Red

THE
SHOW
WINDOW

¶ The eye is said to be "the show window of the soul." Why not the show cases or windows the eye of the shop?

¶ Certainly there can be no truer index to a shop's standard than is symbolized by the character of the merchandise displayed in its show windows.

¶ The kind of Diamond Jewelry that will symbolize your establishment will be found at our coming EIGHTH ANNUAL EXHIBITION, to be held in our offices from *August 29th to September 3rd, inclusive.*

¶ "Our Mr. Josh. W. Mayer, who is now abroad, is starting the shipments of Diamonds, Pearls and other Precious Stones."

POWERS AND MAYER

8-14 West 38th Street (Murray Hill Building), Adjoining Fifth Avenue
NEW YORK

LONDON
Audrey House, Ely Place

PARIS
51 Rue de Chateaudun

AMSTERDAM
Sarbhati Straat 32

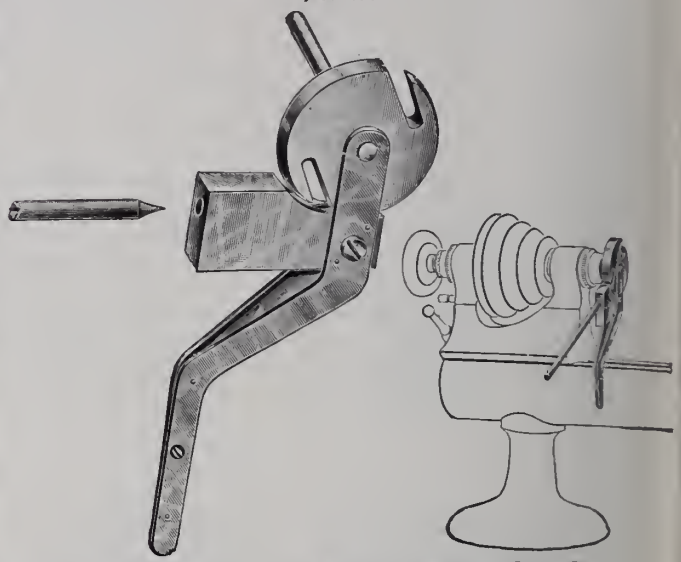
CABLE ADDRESS "ON TOP," LONDON

ECHARCO IMPROVED WATCH GLASS CABINET, No. 85



The NEW FEATURES of this Cabinet are the SKELETON DRAWERS, making an accumulation of dust and chips impossible, and the very easily read LABELS of white celluloid on the drawer fronts. The Cabinet has nine drawers, giving 1,632 spaces. It is 29½", high, 24" wide and 13" deep. The construction of drawers, arrangement of partitions to economize space and weight, and the novel method of showing contents on the drawer pulls are all novel and practical ideas and very well carried out. The Cabinet is made of oak and finely finished, and is the lightest and strongest case on the market. Spaces are provided for the small sizes of Lentilles and Genevas, and for Antiques, which no other Cabinet provides for, making it the most complete and convenient Cabinet ever offered to the trade.

Price, $16.00



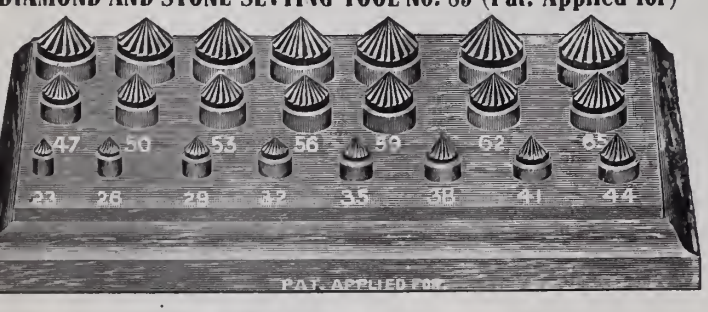
PEGWOOD SHARPENER, No. 3

A new attachment, designed for use on a watchmaker's lathe, which sharpens pegwood to a hair point without breaking, and at the same time gives the point the proper concave shape. The tool is held in the lathe by an arbor fitting into a regular wire chuck as shown in the illustration, being steadied by the rest shown. The stick of pegwood is rotated by hand while the tool is revolved in the lathe, producing a fine, long, flexible point. With this tool the watchmaker can prepare enough pegwood for a day's or a week's work in a few moments, and have every piece uniformly and evenly sharpened.

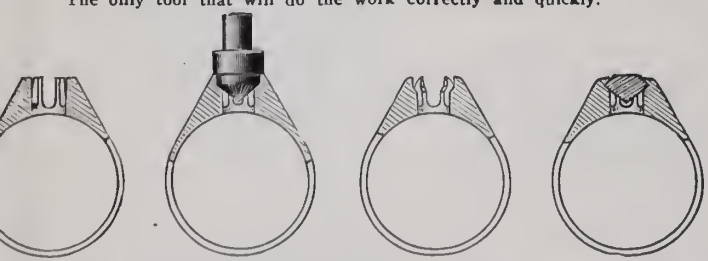
The tool is mechanically perfect, made of the best material, is durable and cannot get out of order. For sharpening the cutters the use of a fine Arkansas oil stone slip is necessary. Coarser abrasives should not be used.

Price, each, $2.00

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 80 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, Per Set, $5.50

OCTOPUS ENGRAVING BLOCK ATTACHMENT No. 85



Pat. May 11, 1909

Illustration is exact size of Attachment

In order to perfect an attachment that would fit any engraving block, and, at the same time, *hold everything* that came within the spread of the engraving block jaws, long study was required to design the combination of gripping surfaces that are assembled in such a small space.

This has long been considered an impossibility, but the Octopus Attachment now stands to disprove this pessimistic assumption. Our claim of pre-eminence for the Octopus Attachment lies in its general construction and simplicity of operation. Its predominating features are *efficiency, rapidity, economy* and *adaptability* to the wants of the engraver, who, for years, has been in need of an attachment that would relieve them of the encumbrance incurred by the use of the numerous pegs and other appliances, and, furthermore, admit the many articles of jewelry and silverware that have previously been found impossible to hold.

The four adjustable pegs, as shown in the illustration, are inserted in the peg holes of the engraving block, and the guide rod retains the two jaws in perfect alignment to each other while in operation.

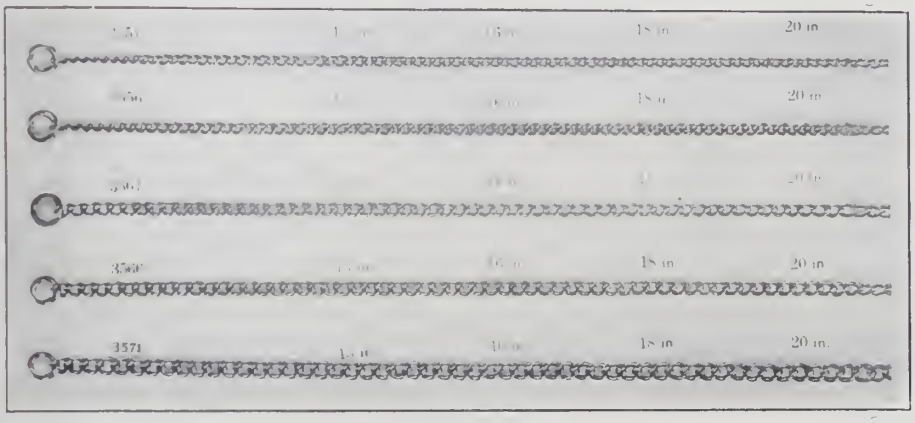
A partial list, showing articles that can be clamped and where held in this attachment, is sent with each tool—a thoroughly well made tool and finely nickel plated.

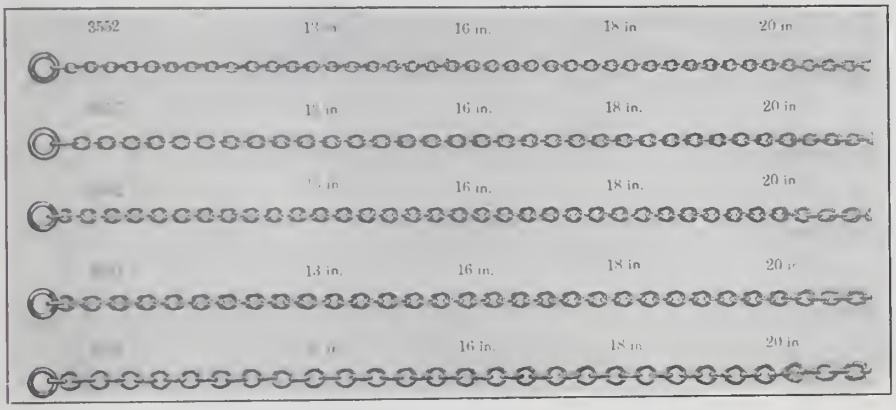
Price each $4.50.

For Sale by all Jobbers in United States and Canada **HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York**

An Economical Process Means Lower Price

Quality that Courts Comparison





Quotations that Defy Competition

A **REVOLUTION** in chain making has been achieved by the **radical improvement in manufacture** perfected and operated at this factory. All other methods are now obsolete in comparison. Goods thus made are known as

New Process Chains

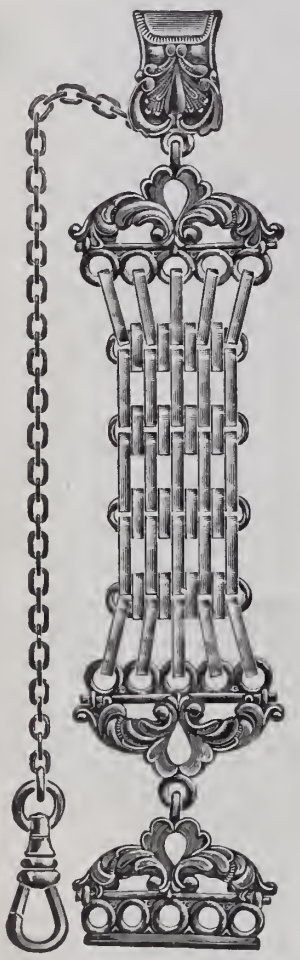
All rolled plate. Each link separate and perfect (no figure-**8** links). Remarkable for **mobility and elasticity.** Will not kink. Excellent as these chains are, their prices are surprisingly moderate. At your jobber's. Look for trade-mark on tissue.

THE H. F. BARROWS COMPANY

NEW YORK OFFICE
15-17-19 Maiden Lane

TRADE H.F.B. MARK

FACTORY AND HEAD OFFICE
North Attleboro, Massachusetts



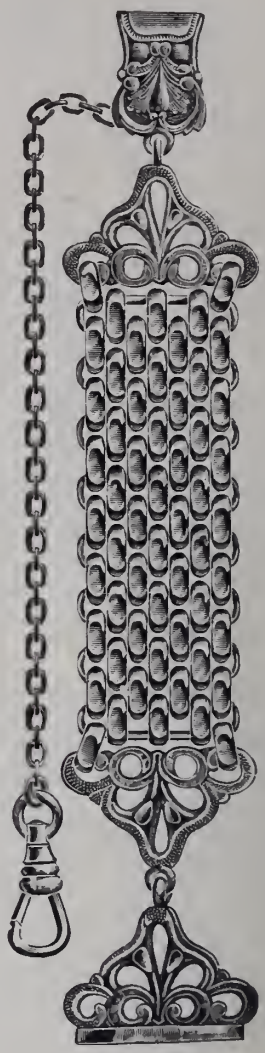
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Aristocratic Young Ladies



will wear aristocratic bracelets—and these can be found at

Fontneau & Cook Co.'s



7970



HIGH GRADE GOLD CHAIN FILLED TRADE WARRANTED MARK F & C

FONTNEAU & COOK CO.

NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO, ILL.,
1203 Heyworth Bldg.



The Matinee Lorgnette Locket and Chain

Something *new, ornamental* and *useful* as the locket contains a mirror and place for picture. This is our latest creation and has jumped into favor from the start as our salesmen now on the road showing an extensive line of these goods are meeting with great success. Our "If for ANY Reason" guarantee on all our goods, the *strongest guarantee* ever placed on a piece of plated jewelry assures you of getting the *standard* of *quality* and *workmanship.*

Put yourself in touch with our new season's line, as it contains a new and complete assortment of *bracelets, lockets, fobs, vest chains, coat chains, pendants, guard chains,* and *neck chains.*

We sell the wholesale trade only.

Watch for our new line of genuine platinum plate pendant necks, mounted with white stones.

AUSTIN and STONE
INCORPORATED
ATTLEBORO — MASSACHUSETTS

MR. RETAILER

It will be to your interest to handle

Star Watch Cases

Always the latest and up-to-date designs



And the most value for your money

Wachter Ball Bearing Solid Gold Bow
(Patented)

Gives Absolute Security

Manufactured by

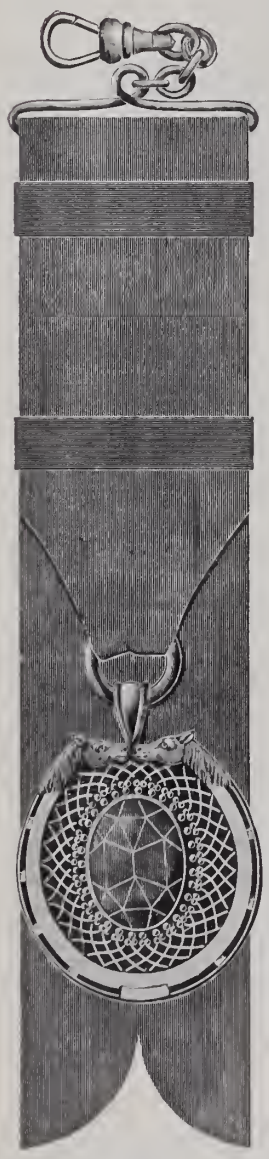
Star Watch Case Company

NEW YORK OFFICE
37-39 Maiden Lane

Ludington, Mich.

CHICAGO OFFICE
701 Heyworth Bldg.

Headquarters for Leather Fobs and Novelties



250/A250

Our Line is the largest and most beautiful ever produced in America

It Excels in Design Workmanship and Finish

We shall cater for the Jobbing Trade Only



163/A163

GUINTI MFG. CO.

Manufacturers

Bigney Building :: :: :: ATTLEBORO, MASS.



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still **more in** working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago



A Beautiful Pattern and a Decided Success.

A page from our Laurel Catalogue

Illustrations Three-Fourths Actual Size

No. 76 Sugar Spoon No. 44 Coffee Spoon No. 46 Cream Ladle No. 36 Bouillon Spoon

FRANK W. SMITH COMPANY, Gardner, Mass.

Manufacturers of Sterling Silverware



No. 446
WARE

PROFILE

STERLING SILVER

No dealer should neglect to examine our line of Sterling Silver Toilet Ware, as well as Flatware and Hollowware, also SILVER PLATE, SILVER INLAID, SILVER DEPOSIT and CUT GLASS.

We have the largest line in the world, variety being assured by the number of our producing plants.

International Silver Company

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.

ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
WILCOX & EVERTSEN.

THE MERIDEN SILVER PLATE CO
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.

SEED TIME!



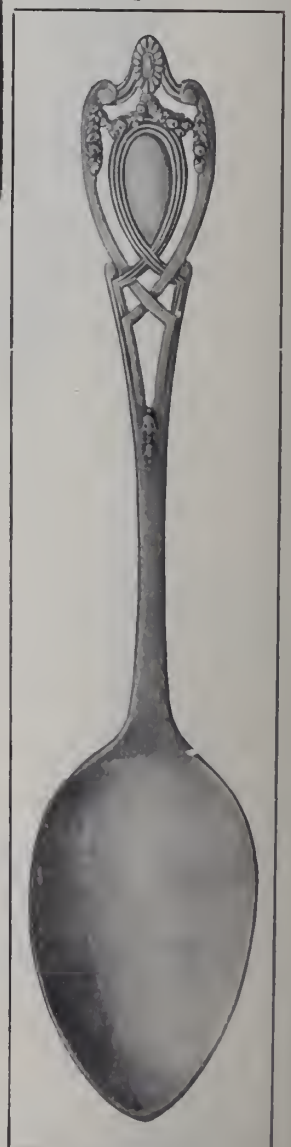


MOUNT VERNON

It is now the season of the year when the wise farmer sows his seed in fertile soil in prospect of a bountiful harvest.

The Wise Jeweler at this season invests his dollars in **MOUNT VERNON** and **MONTICELLO** Patterns and he is assured of a bountiful harvest.

TRADE MARK R&L BCo STERLING



MONTICELLO

Rogers, Lunt & Bowlen Co., *Silversmiths,* **Greenfield, Mass.**

TRADE MARK

WHITING MFG. CO.

Removal to Bridgeport, Conn.

It is with much pleasure and satisfaction that we announce to the trade that our new factory, erected at Bridgeport, Conn., is now completed and in operation.

The plant, situated on the line of the New York, New Haven & Hartford Railroad, in East Bridgeport, is devoted exclusively to the manufacture of sterling silverware. The buildings are constructed and equipped on the most up-to-date lines, with a view to the maximum of efficiency, which will be evident in the prompt filling of orders and quick handling of the general business of our customers.

The Bridgeport factory will be the general business headquarters of the Company where all orders and correspondence should be addressed.

The New York Salesroom will be maintained as heretofore, in the Silversmiths Building, 15 Maiden Lane.

WHITING MFG. CO.

SAN FRANCISCO OFFICE
717 Market Street

Bridgeport, Conn.



1835 R·WALLACE

SILVER PLATE THAT RESISTS WEAR

Our new Marquette Pattern

is the perfect embodiment of those features which, combined, give to 1835 R. WALLACE Silver Plate a far greater selling value than is possessed by any other plated-ware. This design, notable for its grace and simplicity, is one that will appeal to cultured tastes.

Another point. It isn't sufficient to consider only *how much* silver is deposited on a piece of plated flatware—*how* it is deposited and how it is *finished* are equally important. Our method of applying *sectional plating in a separate solution* on all parts most exposed to wear, increases the wear-resistance three fold, and renders 1835 R. WALLACE Silver Plate the very best.

We guarantee that every piece of 1835 R. WALLACE Silver Plate will give absolute satisfaction and we agree to replace every piece of goods bearing the 1835 R. WALLACE trademark, that does not give satisfactory service in any household.

You take no chances in selling 1835 R. WALLACE Silver Plate that *resists* wear, for we stand behind it absolutely.

Send for our catalogue in which this new "Marquette Pattern" is included

R. WALLACE & SONS MFG. CO.
WALLINGFORD, CONN.

New York Chicago San Francisco London

Marquette Pattern



L 3
MADE IN 3 SIZES.
½-PINT, PINT, AND QUART

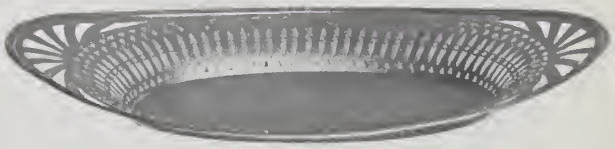
Our Decreased Selling Cost Gives You Greater Value

We offer you high quality sterling silver and silver deposit ware at lower prices than you have ever before paid. Selling direct by Mail from the home office makes this possible. Owing to the decrease in the cost of marketing our goods we have revised the listing on our entire line.

TRADE W MARK

There are no expenses of salesmen to be considered in the price quoted you. Every piece represents only the manufacturing cost plus one fair profit. The purchasing power of your money is increased. You can carry the same volume of stock at a greatly reduced cost, or substantially add to your line at small expense. The result is

15% to 20% More Profit to You



3347
APPLIED BORDER.

We maintain the same standard of excellence in design and workmanship. Every piece of our sterling silver and deposit ware is made in the same careful manner that has won and held your confidence for fifteen years. The illustrations are characteristic of the value of all of our line. The pierced design on the bread tray is new and original with us and is decidedly attractive.

We make this pattern in many different sizes and shapes. The serviceable pitcher shown has a scroll border with shield for monogram, and is priced exceptionally low. The deposit is guaranteed to show pure white inside and last the life of the piece.

Our catalogue will prove the advantages to be gained by our new price list. We will be glad to send you a copy. Write for it to-day. You can

CHOOSE MORE GOODS FOR THE SAME THE SAME GOODS FOR LESS **MONEY**

Woodside Sterling Company

170 Broadway NEW YORK

REENFORCED SILVER PLATE



Makes Permanent Customers

Customers that come back and bring their friends. When your silver plated flat ware is marked "SIMEON L. & GEORGE H. ROGERS COMPANY," you can stake your reputation on its superior wearing quality.

Our reputation as leaders in plated ware of real intrinsic worth and durability is your assurance. No other line will pay you as well or give your customers as much satisfaction.

Our Sectional Process reenforces the parts of spoons and forks most exposed to wear with a triple deposit of silver, thereby more than doubling the service obtained by the old method of uniform plating.



A trial will prove this line a most attractive proposition

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Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

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Right from the Bat

Keep your eye on the ball and be in the game

ELECTRIC PORTABLES



CUT GLASS

THE PAIRPOINT CORPORATION

NEW BEDFORD, MASS.

Photograph Book of Our Complete Line sent to the Trade on application

Dept. D

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FINGER RING CHATELAINES AND NOVELTIES, NAPKIN RINGS, LINK BUTTONS, TIE CLIPS, ETC., CIGARETTE CASES, MATCH BOXES, POCKET KNIVES, TOILETWARE, PURSES, CARD CASES, ETC., EYEGLASS CASES AND LORGNONS, FANCY PIECES IN FLATWARE :: :: :: ::

We make a large line of the above goods, at reasonable prices.

R. BLACKINTON & CO.,

Silversmiths and Jewelers

North Attleboro, Mass. TRADE +B MARK

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The Memory of the Quality Lasts Long After the Price is Forgotten

Quality has been our watchword for 37 years, and we have found it to be the keynote of our success. The growth of our business indicates the appreciation of our customers. If you would have only the best, look for the F. & B. trade-mark on

ROLLED GOLD PLATED		STERLING SILVER
Lockets	Scarf Pins	Toilet and Manicure Goods
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Neck Chains	Brooch Pins	Vases
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Lorgnette Chains	Collar Pins	Jewel Cases
Crosses	Bracelets	Novelties
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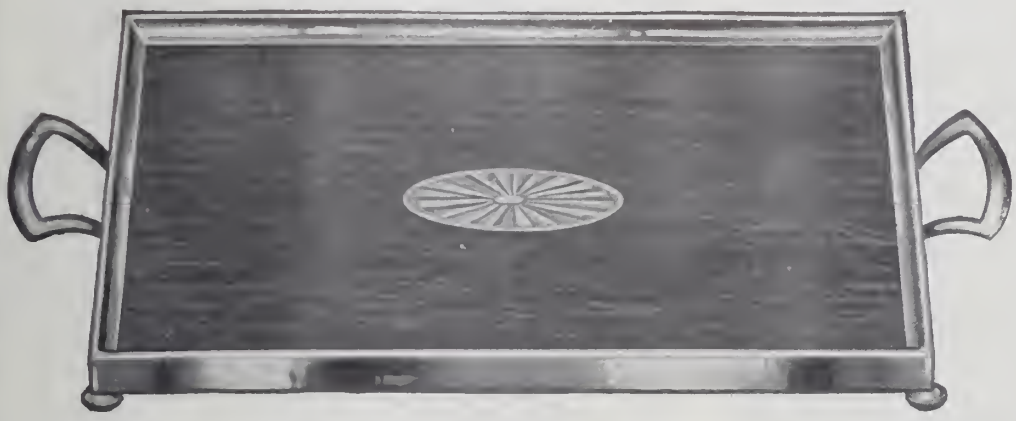
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No. 199.

Strong and light, unequaled as a butler's or serving tray.

Ornamental itself, it shows off silverware and cut glass to a nicety.

Made of solid mahogany, thoroughly kiln dried, and fashioned after the dainty services so popular during the Louis XV period.

Sizes vary from 12 inches to 25 inches.

Write for the GREEN-COVERED BOOK, illustrating many styles interesting to the jeweler.

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Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

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Are Dennison's "OCTAGON" Cases, new and ultra-attractive, domed, covered with the style box paper you prefer, lined satin or velvet, printed on top or inside cushion—a case for discriminating jewelers and their customers; and

Dennison's "DOME TOP" Boxes, also made to order, therefore exclusive, whose very appearance testifies to the fifty years of Dennison development.

DELIVERIES NOW OR LATER IN THE SEASON, AS DESIRED

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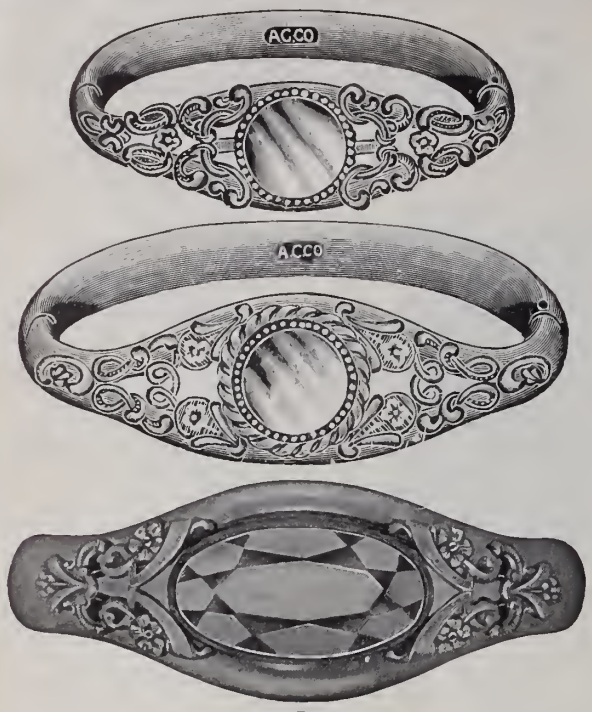
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Fobs, Lockets, Bracelets, Pendants, La Vallieres,
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of all descriptions

Sold to the Wholesale Trade Only



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NEW YORK: 9 Maiden Lane CHICAGO: 103 State Street

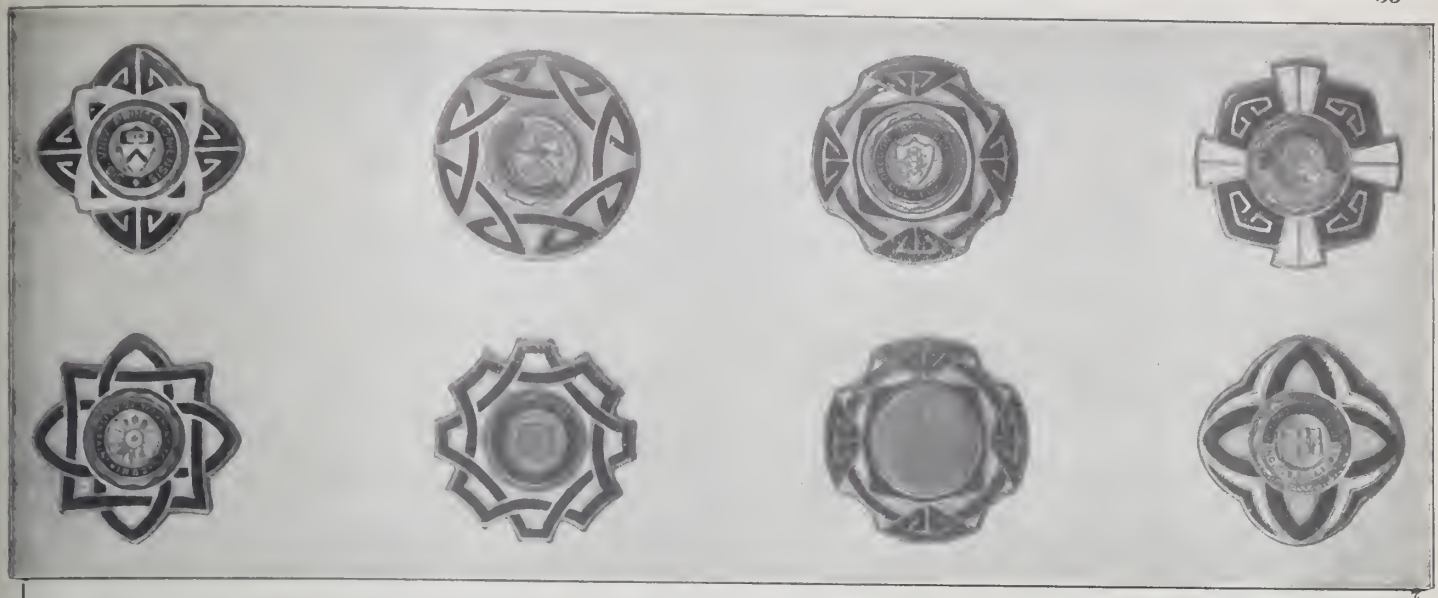
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A Real Novelty! This Locket Will Open by Pressing the Spring—Just Like a Watch.

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STERLING SILVER HAT PINS

ALL NEW DESIGNS for COLLEGE and HIGH SCHOOL TRADE. Can also be used without seal, and if desired monograms can be engraved in place of seal.

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The Jewelry of WORTH, WEAR and SATISFACTION

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Are trade tempters and business bringers. Retailers who carry our goods in stock carry THE BEST produced in 10-K Jewelry. Ask you jobber — he'll advise you.

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PIERROT COLLAR PINS

THE MODISTES of Paris announce the continuance of Low Collars—requiring appropriate Pins. To collars of this nature various names are being given, such as "Marceline," "Pierrot," or "Columbine" Collars; but in principle they are the same as the familiar Dutch Collar. This house is headquarters for the correct and artistic Pins in innumerable designs. French Grey with Coral, Amethyst, Sapphire, etc. The same stones also are set in Gilt mountings. Oriental Effects charm by their novelty and characteristic beauty. All add to Summer comfort the touch of grace and finish.

D. Lisner & Co.

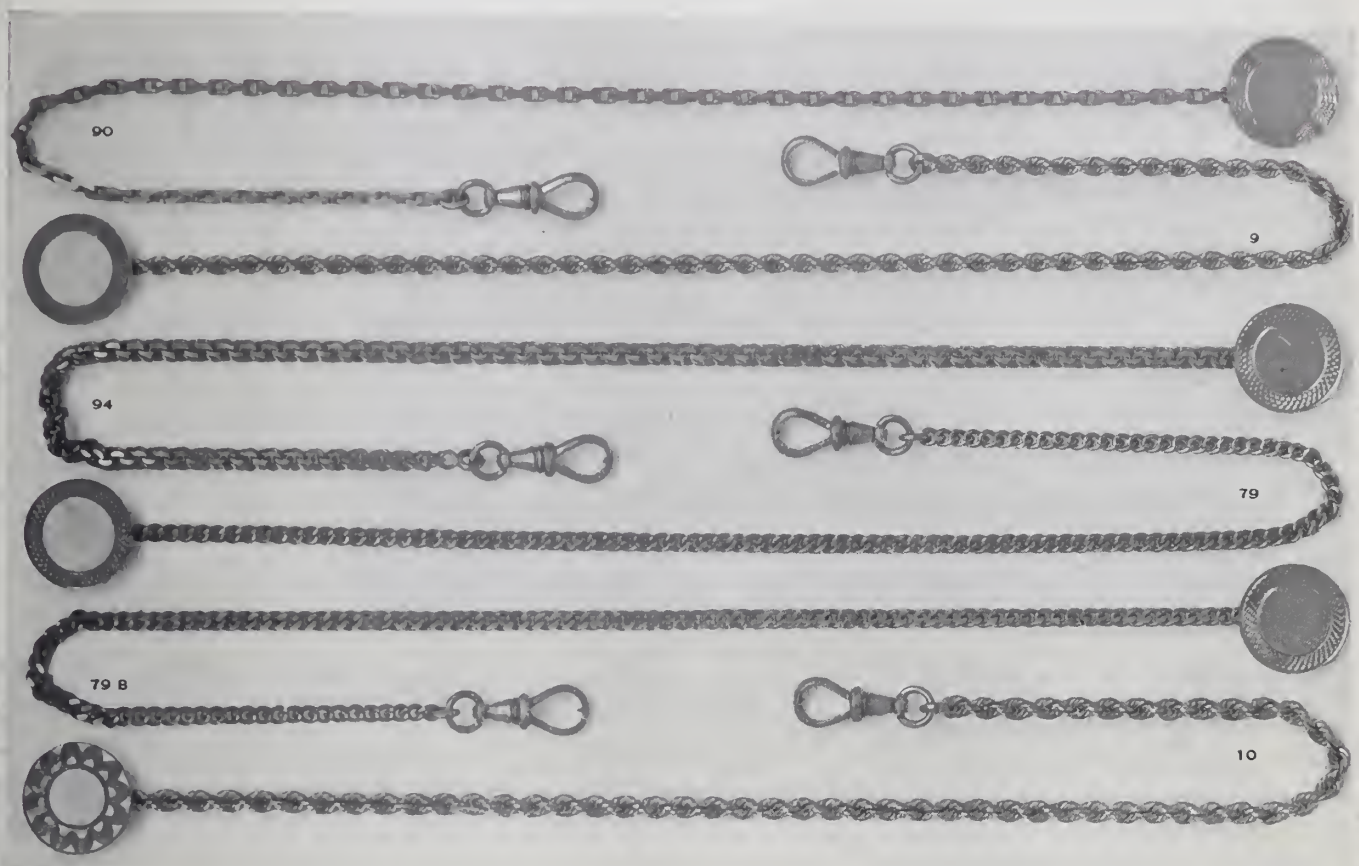
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In any style illustrated

MADE WHILE CUSTOMER WAITS

The mere possibility of being able to immediately exhibit any monogram desired, assures sales.

Every one beautiful, artistic and worked in relief.

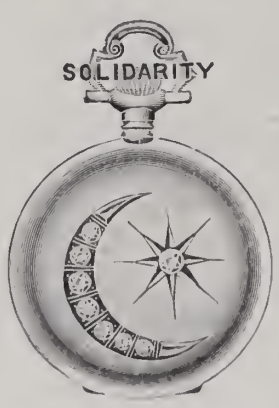
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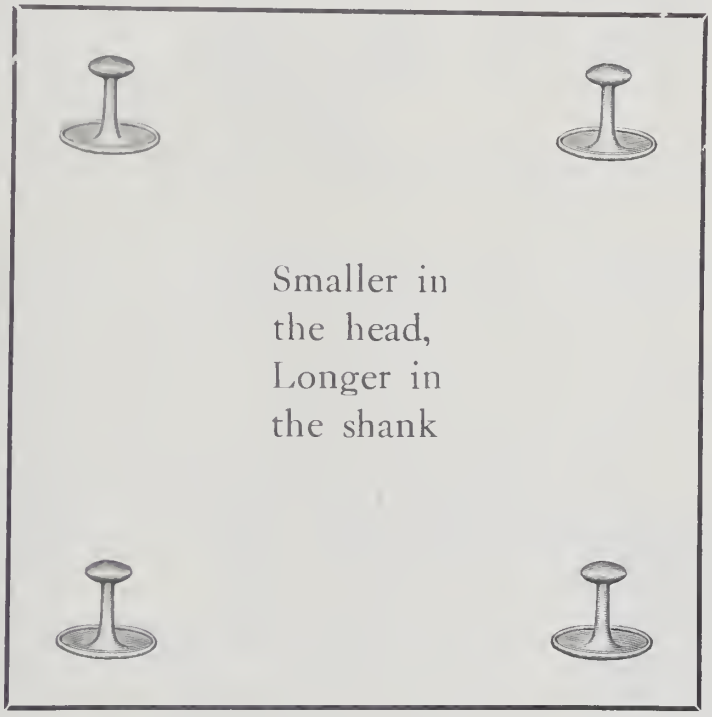
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A New Size Krementz Collar Button



Smaller in
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FOR REASONS of mourning or maturity many women wish to dress not less richly but less showily. Gold being less desirable, Platinum is welcomed. The new Platinum and Diamond Lorgnette with Chain thus appeals to a wide constituency.
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Gold Mesh Bags

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INCLUDING THE MOST COMPLETE ASSORTMENT OF

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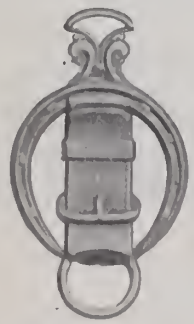




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Exceptionally Beautiful

THE SIGHT of these Neck Pendants arouses instant admiration of their beauty. It is difficult to find the right adjectives to express them. Perhaps it may suffice to say that they possess just the qualities to delight the feminine heart.

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Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

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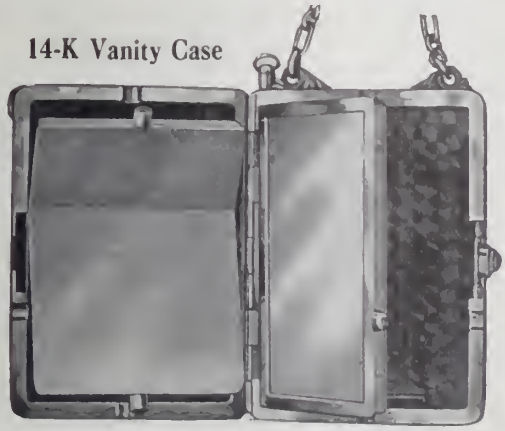
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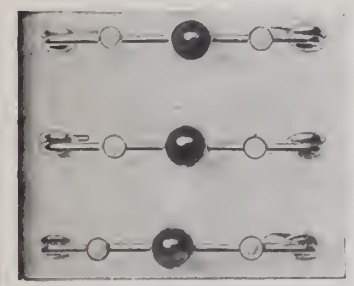
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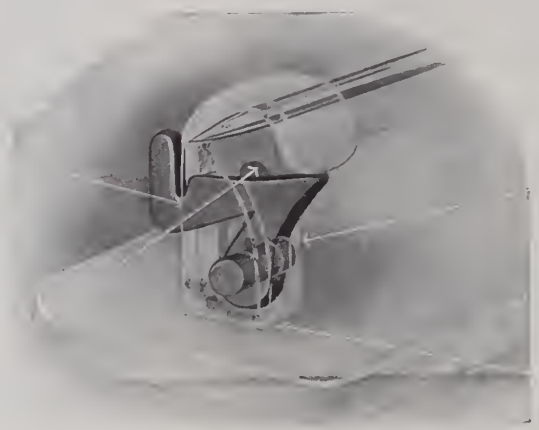
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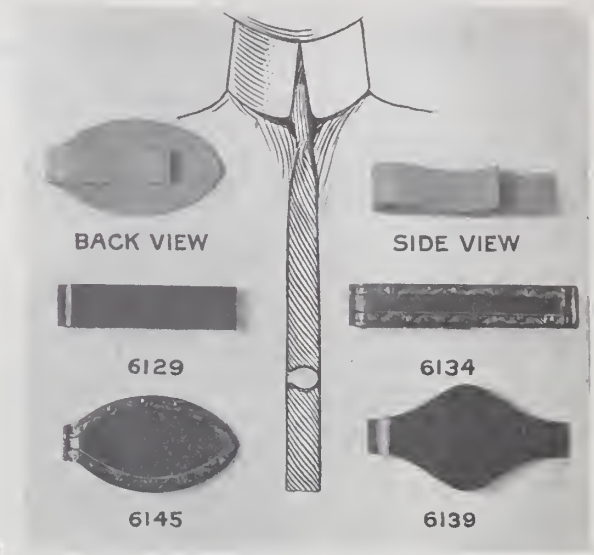
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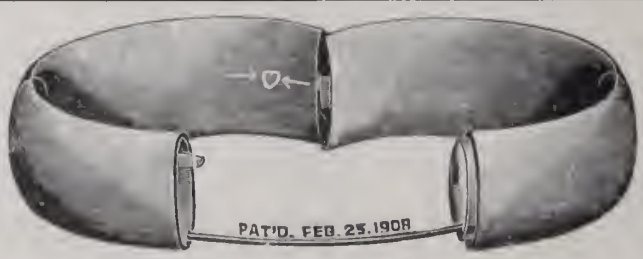
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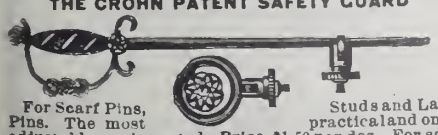
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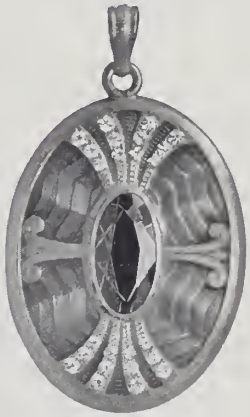
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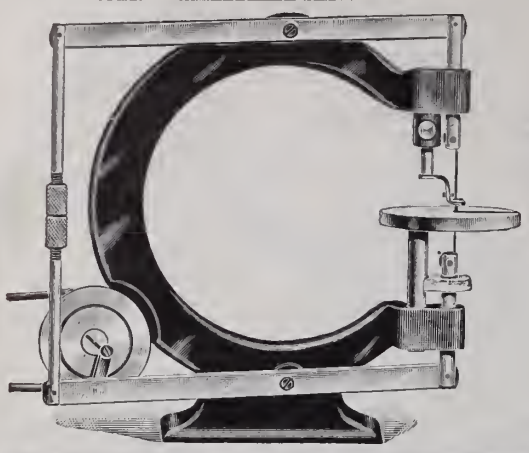
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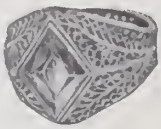
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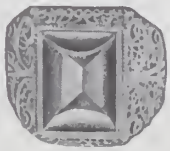


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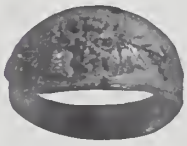
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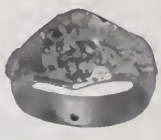
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Genuine
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Ware
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This Chest
is supplied only
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Handsomely lined
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Combination
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Fine Silver Craftsmanship in Caskets.

ILLUSTRATED on this page and on the front cover are three splendid caskets designed and executed by one of the foremost German precious metal craftsmen, Prof. Fritz von Miller, in Munich. His family name is not unknown in this country, for a large number of monumental works in bronze in the United States were executed in the foundry of Ferdinand von Miller, the father of the present artist.

Fritz von Miller created numerous conspicuous examples of craftsmanship during his busy career, many of which were ordered by crowned heads. He is no longer a young man, for already in 1868 he was appointed Professor of Metalwork at the School of Decorative Arts in Munich, but his productiveness has shown no diminution.

Among his earlier creations is the fine document casket which was presented by the members of the German Diet to their president or speaker, Dr Simson. This piece, which is shown on the cover, is still under the ban of the reawakened renaissance, while his later works show more personal style, with a leaning to the Romanesque and Gothic. This very large casket is executed in ebony and ivory. On the four corners we perceive allegorical figures in oxidized silver as shield bearers. All the remaining ornamentations are gilt and partly enameled. The figure of Justice surmounts the whole.



CASKET PRESENTED BY EMPEROR FRANCIS JOSEPH TO HIS DAUGHTER.



CASKET OF IVORY, EBONY AND SILVER MADE AS WEDDING GIFT TO FAMOUS SINGER.

The second casket was a wedding gift to the famous singer, Miss Stehle. This casket is also of ebony, silver and parcel-gilding.

The third casket illustrated above is of ebony and silver and was a present of Emperor Francis Joseph of Austria to his daughter, Princess Gisela of Bavaria.

The faultless technique and true artistic spirit of all his works bear proof of Fritz von Miller's ability.

C. A. B.

A dispatch from Paris, April 9, stated that the Appeal Court upheld the sentence of six years' imprisonment, $600 fine and five years' subsequent banishment passed on Lemoine, the "diamond maker," for swindling Sir Julius Wernher, head of the De Beers Co. Thus ends the long-drawn-out comedy of a famous hoax. Lemoine obtained $320,000 from Julius for his alleged invention for the manufacture of diamonds. He conducted experiments before experts, producing diamonds which, it was afterwards discovered, he had bought in Paris. Lemoine was first arrested for fraud in January, 1908, but he was released on bail and fled. Last year, imprudently venturing back to Paris, he was again arrested.

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(*Continued from issue of March 10, 1910.*)

CLOCKS AND CLOCK CASES (CONTINUED).

IT is advisable, however, in any case, to make the door as large as possible in order that the works may be easily got at for periodical cleanings or repairs. There is no reason why the door should not be made to almost comprise the entire back of the case, just leaving a small margin all around. It should be made to fit down flush with the surrounding margin of the case, and every care should be taken to fit it accurately, in order to make it as dust-proof as possible. Before fitting the door a narrow strip of metal should be soldered all around the *inside* of the case in such a way as to project slightly and form a ledge for the door to close down on to.

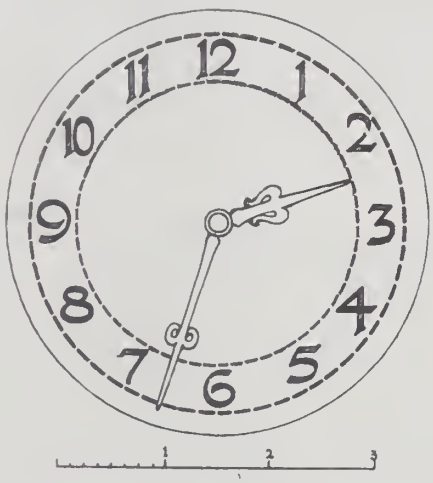
MAKING THE DIAL AND HANDS.

The dial and hands, which, of course, form the chief feature of the clock case, can be made and decorated in many different ways. The numerals of the hours may be either embossed, engraved, enameled or inlaid, but these four methods are again open to innumerable variations.

If it is decided to emboss the numerals, a good plan is to carry out the same idea as that used for the lettering below the dial, and keep the numerals enclosed as it were in a band running right around the dial, or each numeral could be kept separately within a little sunken square or panel. If, on the other hand, the figures are engraved, it will be necessary to cut up the back ground into a small diaper pattern, in order to make the figures sufficiently prominent. If somewhat thicker metal be used the body of the figures can be cut back about 1/32 inch below the face of the metal, and the cavities thus cut out can be filled in either with enamel or another metal. If a metal filling, however, is decided upon, the metal used for inlaying must of necessity be softer than that used for the dial, so that it can be easily driven in and spread out without in any way distorting the outlines of the figures.

For inlay and enameling it is, of course, necessary to consider the general color scheme of the whole, and very fine effects may be obtained by using various-colored metals and enamels in harmony together. If, for instance, the dial be made out of fine silver, and the numerals filled in with a deep blue translucent enamel, the effect will be very rich, with the additional advantage that the figures will stand out very prominently at a considerable distance. Another fine effect of a different type may be obtained by making the dial in bronze, and inlaying the figures in fine silver. There are so many varieties of treatment, however, that a little experimenting is sure to give interesting results, the only two points of importance to bear in mind being that the figures must stand out clear and distinct, and that they should be of good shape, and not resemble the distorted examples one meets with on some so-called "New Art" clock cases; in fact, the one point almost implies the other, as grotesqueness very seldom tends to legibility. Even if not grotesque, however, it is far better to keep the figures severely simple, with just a good outline, than to overload them with florid endings and decorations. The hands can be made of either steel, bronze or brass; copper should not be used, as this is far too soft a metal for the purpose.

With regard to the small group on the top of the case indicated in the elevation drawing shown previously, this is merely a suggestion, and anything else may very well be used as a terminal; but it is essential to



DETAILS OF DIAL AND HANDS.

have a terminal, as without it the whole case will look rather squat and undignified.

HOW TO MODEL THE GROUP.

To make the small group which represents a figure of Time and Pegasus a model in hard wax will have to be made in the first place. A rough sketch of the size it is required to have the group should be made, and the armature or skeleton can be bent to this. It should be explained that this armature is absolutely essential, and acts as a support for the wax to be modeled around. It can be made of various pieces of wire and metal bent to the main lines of the group and tied and soldered together wherever necessary. The wire used should be just thick enough to make the whole as rigid as possible, without in any way interfering with the surface modeling of the smaller parts. This chiefly applies to the legs of the horse and the extremities of the figure. The small pedestal on which the group stands can very well be modeled at the same time, and both group and pedestal can be eventually cast together. In carrying out a small group of this description the difficulties of casting should always be borne in mind and simplified wherever possible by avoiding straggling semi-detached pieces, and keeping the whole as compact as possible; for instance, the whole group can be immensely strengthened by allowing the tail of the horse to sweep around between the legs, and in this way joining both legs and tail into one mass, and making the connection between group and pedestal much stronger than would otherwise be the case. The wings of the horse should also be joined to the pedestal.

When the model is completed it can be piece moulded in plaster, and after these have been taken apart and thoroughly cleaned and dried they can be fitted together again and secured with binding wire ready for casting. A soft metal composition consisting principally of lead, zinc and bismuth is used, and when melted it is poured through a channel cut previously in the plaster moulds. This composition is very well adapted for pattern casting, as it casts very sharply and cleanly. When the metal has cooled the mould can be taken to pieces, and should come away quite readily from the metal, providing that the various pieces of the mould have been well smoked before fitting them together preparatory to casting. The seams of the casting can then be removed and the whole chased up wherever necessary. It will be found that this soft metal casting will make an excellent pattern for hard metal casting, and for small work is greatly preferable to a plaster pattern, which is always liable to get damaged, or even broken in moulding from.

When the bronze or silver casting has been chased up it can be either soldered on to the roof of the case or else it can be fitted with a screw and nut and screwed on.

W. S.

(*To be continued.*)

French Industrial Art Exhibition Recently Held at Copenhagen.

A FRENCH industrial art exposition, with the assistance of the French as well as the Danish government, was recently held at Copenhagen in the halls of the Art Academy, instituted by the Comité Francais des Expositions à l'Etranger (Paris, 42 Rue du Louvre). The precious metals and medaling art sections included about 100 exhibitors, among them leading Parisian jewelers and goldsmiths, like Christofle & Co., G. R. Sandoz, A. Aucock and a representative group of the "collectivité of jewelry." The handsome catalogue, printed in Paris, owing to its containing the correct addresses of all exhibiting firms, may be of interest.

The Queen of Denmark bought a costly diadem *Libellule* from the only exhibitor of Danish birth, Edgar Beuse, a jeweler who, in his younger days, settled in Paris, where he is now proprietor of a large jewelry workshop.

Charles Sauer, Aberdeen, S. Dak., will shortly move into a newly furnished store in the Galette building, at that place. The premises will be thoroughly overhauled and remodeled for his use.

Columbia City, near Ft. Wayne, Ind., recently suffered from a serious fire which caused a total loss of $40,000. The blaze, which started from an overheated stove, destroyed many stores before it was under control, and among the sufferers were two jewelers, L. D. Clapham & Co., and A. H. Woodworth.

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The Heraldic Menagerie Briefly Described and Explained.

By Clement W. Coumbe.

FOREWORD.

If you go into any of the public libraries you will find the busiest corner is where the books on heraldry are exposed. Ladies, of course, predominate, but there is more than a sprinkling of men—real men, not milksops. In Europe for several years the noble art of heraldry has been intensely popular. And we are becoming gradually Europeanized. Our European ancestry are becoming increasingly interesting, and crests and coats-of-arms are figuring on our carriage-door panels, watch cases, letter paper, etc. And if our wealthy public wants heraldry let the jeweler supply it.

It is high time not only the jeweler should know the elements of heraldry, if he hopes to cater to the wealthy. Even the jeweler's salesman should know the difference between *sejant, rampant* and *couchant,* when a customer demands that pose engraved on a locket, watch case, etc. Of course, the seal engraver who is not fairly well versed in heraldry is behind the times, as is the die-sinker.

To the ambitious young salesman who presides over jewelry show cases but has "had no time to *waste* on frills and refinements." This means YOU. Come and take your first cultural plunge with a few minutes' immersion in the gentle and genteel art of heraldry. An attempt has been made to take the chill of *learning* off, anyhow it means dollars and cents to you some time.

There are several heraldic systems, such as the French and the German, as well as the English. This deals with the English. Now, the art of heraldic blazoning in Great Britain has been in a decadent state for some centuries. Its animals lack life and run too much to picturesqueness. They are truly the *tame* creatures we find behind the bars of a menagerie. Hence our title has a double intent, for these creatures are not like our fathers "used to make," they are innocent of the *jungle,* just menagerie creatures. The Germans have upheld their armorial art, and their escutcheons teem with active, mobile vigor. Their lions, tigers, eagles, etc., are all howling, clawing animals of prey. They are just ready to leap out of their pages and make a meal of the spectator's carcass. We are struggling recently to stroke the furs the wrong way, and give a touch of ferocity to our sleek, sophisticated creations, and, in instances, we have produced a second class imitation of the Teutonic breed of real wild, roaring beasts that should strike terror into the enemy's camp when seen as crests on helms or as charges on shields, as was their intent and wont. Among the cuts presented herewith, you will recognize a few that *mean business,* a few that are of the stereotyped kind, in fact assorted samples of animal patterns, and, paradoxically, the oldest are the freshest.

INTRODUCTION.

STEP up, ladies and gentlemen. Step in and view the most stupendous, miraculous, comprehensive conglomeration of unquestionable, authenticated, mythological, paradoxical phenomena ever installed between book covers. The "Heraldic Menagerie," ladies and gentlemen, is patronized by all the crowned monarchs, all the nobility and all the ladies and gentry of all the courts of Europe. This marvelous congeries of animal creations took 800 years to corral under one roof!

Here we are shown the beasts that are and the beasts that ain't. And the latter look as natural as the former. Step in, ladies and gentlemen, and see the ferocious beasts. You need not *pale,* though some of their *dispositions* are *sinister,* for the *bars* can't *bend.* The *charge* is 25 cents less than a *quarter.* Step in.

THE HERALDIC LION.

In cage No. 1—I mean Fig. 1—you see the king of beasts and beast of kings, Leo



FIG. 1.—HERALDIC LION, RAMPANT. (AFTER G. SCRUBY.)

the Great. Regard him with a photographic eye and a retentive memory, for else he will get away from you and get mixed up with the others, and later you will want to call all the herd of lions on this page by their first name. Poised on his hind foot, the other three are clawing at the invisible prey. He is closer to the devouring act than we will see any of his fellows. It was in this pose that he first came on to the heraldic scenes, and he so pleased the kings in this early act that they took him for their own exclusive company. As you see him he was immediately known as the heraldic LION, and was the emblem and device of kings, who "bore" his figure on their coats-of-arms. Henry V. is said to have had a lion as *supporter,* but at Westminster his tomb shows an antelope and a swan as *supporters.* Scotland, still an independent kingdom, used that lion alone on its shield. But if one lion is good enough for kings, two must be better. And Henry VII. used two white lions for a time.

But the majestic beast was later adopted by the higher nobility, and lords and peers were soon using the king of beasts for their heraldic symbol. If they used the exact identical Simon pure animal that their king did they would be quickly accused of assuming the royal prerogative. It would be a pretty to do for others to use the royal insignia; that was impossible. It became necessary to change the form of the device. Now, lions are not always eternally devouring their prey. There comes a time in the life of Mr. Lion when he has to walk around and make sure there is a prey-dinner available. So some nobles selected lions taking a walk; others took the brute in other daily acts. But still the fact remained that the lion was a regal device, and no other *lions* could breathe on the same earth. The nobles were up against a "corker." It was the *animal* those fellows wanted, however, and if they could not get the animal, name and all, because it belonged to their master, well, they would let the blooming name go to and still capture the animal. They called their own creatures *leopards.* So simple. Every old lion that did not happen just at that time to be clawing the circumambient with three claws was a *leopard.* Now this is more interesting to THE JEWELERS' CIRCULAR-WEEKLY readers than they are aware, perhaps. You remember those English Goldsmiths' Co. hall-marks that depict a lion clear as a spade is a spade, and you likewise remember those lions on the backs of spoons, etc., are termed *leopards* in spite of themselves; also you remember you keep asking yourself, or some other self, why is a lion a *leopard* when its on a spoon? And now you know.

Well, the next chapter in the lions romance started from the fact that kings took a liking to the artistic *leopards* their lordships were blazoning on their shields (they fitted the shield and left room for other devices or more lions), so they started in to use *leopards* also. This was, to say the least, confusing, for the *leopard* was a *leopard* still, even if it was a lion. But the king did not relish the idea of bearing around him lions that his neighbors called *leopards* while *he* had a right to the name lion. So the names were modified to lion-leopards, or lions leopardé, and everybody was happy once more, with their pet lions and *lion-leopards* strewed about their persons.

Gradually, however, the gigantic fact appears to have dawned upon these progressive heraldry developers that those poses of the majestic bruteship might be used as nails whereon to hang a set of names. Great scheme—no sooner said than done. And quickly the royal air-clawing beast became a lion *rampant,* and a wholesale christening *bee* soon gave us a full den of lions, *guardant, passant, statant, sejant, couchant, salient, coward,* and a set of hydrids, such as *passant guardant, statant guardant,* etc. It is a pretty herd, and now let us learn each fellow's proper name. Just dig up your knowledge of French and the task is awfully simple.

First of all, suppose we watch the feet of the king of beasts. We have had him doing the great claw act, and have learned he is heraldically *rampant.* And this *rampant* title entails the owner's looking straight ahead of him—*you only see one eye.*

Now, if that *rampant* chap will only put his four paws all on mother earth for a



FIG. 2.—LION STATANT.

second he becomes *statant* (see Fig. 2). Next give him a gentle prod from behind and he will start walking off the page by



FIG. 3.—LION PASSANT.

lifting one front leg, and you have him *passant,* as in Fig. 3. When our wild friend

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gets good and tired of standing with one paw extended to no purpose he will probably lie down, as in Fig. 4. Then you have



FIG. 4.—LION COUCHANT.

him *couchant*. And if you keep him restful he is likely to go to sleep and pose as a lion *dormant*, as in Fig. 5. When he has had



FIG. 5.—LION DORMANT.

his nap he will sit up and show you how a lion *sejant* looks when he is in the correct attitude, as in Fig. 6. And if you have



FIG. 6.—LION SEJANT.

both got sufficiently used to one another for you to put him through poodle stunts such as sitting up and "begging," you have him *sejant erect*, as in Fig. 7. If, on the con-



FIG. 7.—LION SEJANT ERECT.

trary, the brute has tired of your company and prefers you *inside*, he will probably jump on to his hind legs and rear with his two front feet up, clawing at you; then it's time for you to know he is *salient*, or *saliant*.

For some reason unknown to the writer Charles Boutell, in his "English Heraldry," calls the pose in Fig. 4 *sejant* instead of *couchant*, and Fig. 5 he styles "*couchant* or *dormant*." Fig. 6 he calls *sejant rampant*, instead of *sejant*.

You must have noticed that all of these lions possess only *one eye*. But if you have escaped with your life from his *salient* claws, and will jump on one side, you will learn that the heraldic *heads* are movable, as well as the legs, that have done all the business so far. And when he turns his head to look at you his pose is *guardant*, as in Fig. 8, where he is *statant guardant*,



FIG. 8.—LION STATANT GUARDANT.

or in Fig. 9 *passant guardant*. You look him full in the face, and see *both eyes*, in the *guardant* attitudes. Don't forget this. At the same time, don't get this *guardant*



FIG. 9.—LION PASSANT GUARDANT. CREST OF CROFTS OF CROFT CASTLE.

pose confused with the attitude *affronté*, as in the latter case the creature is also looking out of the page, but his entire figure is posed that way, so he is not twisting his head, but looking straight ahead at you.

Another pose that heraldic lions sometimes take is that of looking backwards over their shoulders; they are then *reguardant* lions—no, horrors! never a *rampant* lion or a *reguardant* lion, but a lion *rampant*, or a lion *reguardant*. In heraldic blazoning first comes the name of the subject and *then* the particulars.

The last attitude of our lions heraldic is a most unnatural one, common in the menagerie but rare in blazonry. When the hitherto majestic beast has been sufficiently "broken" to put its tail between its legs it is known as *coward*. Although it is a favorite sport of United States citizens to twist that tail you will rarely find kinks in it; it is, as of old, usually "in the air," not between the legs, as shown in Figs. 4, 5 and 6, which show lion couchant, tail cowed; lion dormant, tail cowed, etc.

There is a peculiar lion seen in armorial bearings carrying a double or forked tail behind him; he is said to have a *queue fourchée* (forked tail).

So you see you have to watch his tail as well as his legs and head if you wish to call the heraldic lion by his first name.

When lions are forced to appear reduced in size, as when several are in one composition, they are sometimes called *lioncels*. When the term *lioncel* is used alone please remember it implies a small lion *rampant* always. The term *rampant* is generally shortened in blazoning into *rampt*, or *rmpt*.

And now we have the whole den of lions cornered. Let us say a few words as to their make-up. The true heraldic lion is a bag of bones. Unlike the menagerie beast, he is never fed. But that is not the cause of his distressfully starved appearance. He was born that way, and loses his heraldic power when flesh gets on to his bones. Thinness is the essence of their being. Those attenuated animals were affecting a purpose. The need was for a device of the largest size possible in the restricted space of the shield or *coat*, so that they could be seen and *read* (blazonry meant first the reading of the armorial devices of an approaching warrior). The herald's duty was, after a *blast* (German *blasen*) of his horn, to call aloud the make-up of the wearer's devices on shield, surcoat and helm, or *crest*. Now, how the deuce can you or any other man stick three or more fat, stuffed animals on a little shield and yet use it as a signal for the herald to read? But if you shrink Mr. Lion down to mere skin and bones (no stuffing) you leave room between them for the background of the shield and the composition is legible.

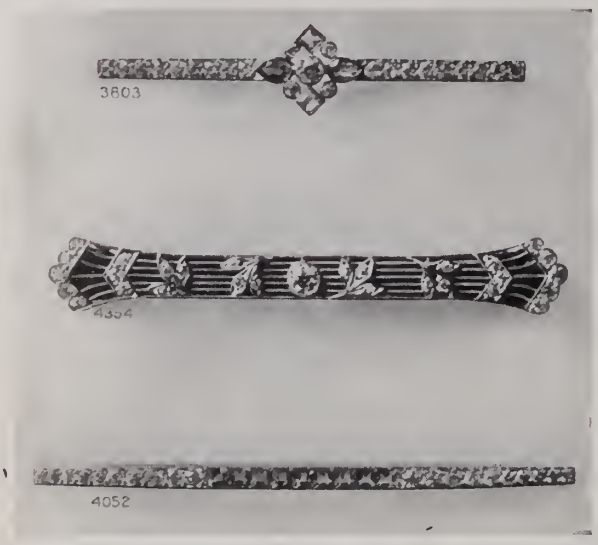
But those early heralds were intensely practical; that is why they made their animals *elastic*. They just stretched them out lengthways so as to take up all the width they had at their disposal, thus making a big show with mathematical economy of space. In the shield of Prince John of Eltham, still existing in stone at Westminster Abbey (done in the year 1336), as



FIG. 10.—SHIELD OF PRINCE JOHN OF ELTHAM, A. D. 1336.

shown in Fig. 10, we have heraldic perfection that is a never-ending source of admiration and emulation among disciples of the gentle art. This is consummate artistry. Three clear and distinct beasts and plenty of background to keep them from clawing one another. And look carefully at the beauty of the proportions; each differs to suit the space at disposal. And a large part of the shield is lost by that claim of a *bordure* of France. (See the *fleur-de-lis*.)

While on the topic of lions on *coats-of-arms*, let us mention the lion *statant* on the seal of Edward III., which shows it as a crest on a *cap of maintenance*, and later it appeared on a royal crown. The very ancient arms of Aquitaine were "Gules, a lion *guardant*"; Prince John, Lord of Ireland,



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had two of them engraved as on his shield in his official seal.

The earliest authoritative date of the lion heraldic is probably about 1180. Traditionally, the lion was a Norman insignia far earlier than records. On the second Great Seal of Richard I. he carries a shield with *three* lions, which have been the coat-of-arms of England ever since. And at the present time it takes no less than *six* lions to satisfy the British heraldic quarterings.

"In days of old, when knights were bold and barons held their sway" the feudal "captains" were great sports. Sport and slaughter were ever uppermost in their minds. Perhaps the noted French writer's definition well represents the sentiment of those days. He said when the English sportsman gets up on a lovely Spring morning he looks out at the sunny landscape and says: "My! What a glorious day. Let's go out and kill something." We will find some blood-curdling acts in these pages to please those who love a gory tale. Here we have (Fig. 11) "a lion's head *erased*



FIG. 11.—LION'S HEAD ERASED. CREST OF MAJOR HARRY NORTH.

argent gorged with a collar *nebuly, sable.*

It is the crest of Major Harry North. That word *erased* tells the horrible tale. It means butchered so viciously that the bleeding cut is all *jagged.* When they cut off heads or other living members to place on crests and make a clean job of it, by leaving a straight, smooth cut it is known as *coupé,* as is seen done to the hindquarters of the poor lion in Fig. 12. This cruel ex-



FIG. 12.—LION COUPÉ, OR COUPED.

ample is called "demi-lion per pale indented sable and gules." Which ugly fact translated into the less barbarous United States parlance reads: A golden lion halved and then the front part painted black as the devil, with a zigzag border. (The S. P. C. A. did not exist those days.

So much for lions, now let us switch off to heraldry's second greatest animal.

(To be continued.)

The jewelry store of C. M. Bankston, Winona, Miss., was broken into on the night of April 13 by thieves, who were finally frightened away by people passing the establishment. Outside of the damage done to the glass of one of the front doors, which was broken by the robbers, Mr. Bankston suffered no loss.

Jewelers Win Important Suit Against Pawnbrokers With Whom "Memorandum" Goods Had Been Pledged.

A jury before Justice Erlanger, of the New York Supreme Court, Trial Term, Part XIII, Wednesday, brought in a verdict in favor of Marsellus Pitt & Co., 170 Broadway, New York, in their suit against R. Simpson & Co., pawnbrokers at 143 W. 42d St., to recover goods pledged with the defendant concern by J. Edward Boeck in 1906 and 1907. The jury awarded the plaintiff the property named in the complaint or $5,000, on the ground that it had been obtained on memorandum and title to it had never left the jewelry firm.

The complaint in the case alleged that between Dec. 21, 1906, and May 2, 1907, the pawnbrokers became possessed of a diamond and pearl ring valued at $850; two loose pearls weighing 23¼ grains and worth $550 and a pearl necklace consisting of 65 pearls and valued at $3,600, all belonging to the plaintiff, and that although on or about Oct. 15, 1907, a demand was made for the goods, they were wrongfully held. A judgment was asked against the defendants for the recovery of the goods or $5,000, together with the costs of the action.

The answer to the complaint denied that at the times mentioned the plaintiff was entitled to possession of the goods. The defendants admitted having the goods named in the complaint, but denied the other allegations. In the answer the contention was made that the goods were pledged by J. Edward Boeck, who was the agent of the plaintiff concern with unrestricted general power to sell articles of jewelry supplied to him by the plaintiff concern. It was explained that on the ring an advance of $400 had been made, and that $175 and $1,200 had been advanced on the two loose pearls and the pearl necklace, respectively. The defendants asked that possession of the goods be awarded to them until the payment of the loan.

During the trial, which occupied part of two days, a number of witnesses were called by both sides. Mr. Pitt, of Marsellus Pitt & Co., was questioned at some length in regard to transactions between his firm and J. Edward Boeck and in regard to the understanding in the trade as to memorandum transactions. Mr. Pitt said that Boeck claimed he wanted to show the pearl necklace to a Mrs. Hearn, and it was delivered to him strictly on memorandum, as was the other jewelry involved in the case.

Mr. Cadmus, an employe of the plaintiffs, who was conversant with the transactions in question, was called as a witness and questioned in regard to the memorandum bills and the Boeck transaction.

Mr. Joanne, of Wm. S. Hedges & Co., explained the meaning in the trade of a memorandum transaction.

Mr. Meehan, manager of R. Simpson & Co., was a witness for the defense and testified that the goods in question had been pawned at previous times by Boeck, and he gave the dates of the previous transactions of this kind.

In summing up the case the attorney for the pawnbrokers claimed that the plaintiff had not shown that R. Simpson & Co. came into the case until a demand was made for the goods. It was argued that Boeck was a factor or agent of the plaintiff concern and that the right to sell carried with it the right to pledge. It was not claimed, the attorney said, that the goods came wrongfully into the possession of the defendants. The wrong was predicated on Simpson's refusal to give up the goods. The goods were not stolen by Boeck, but came rightfully to him, it was argued; and, further, that when a demand was made for the goods advances had already been made by the pledgee. He claimed that his client had a special property right to the amount of the advances, and asked that the complaint be dismissed.

The attorney for the jewelers argued that the person taking goods on memorandum was not the owner's agent with unrestricted power to sell, but had only authority to exhibit the goods to possible customers, and no sale could be completed nor title pass from the owner until either the money had been accepted or the sale to the customer on credit had been acquiesced in by the owner of the goods. As that is all the power conveyed by a memorandum bill the goods cannot be pledged, it was claimed.

The memorandum bill in question was similar to many others used in Maiden Lane, and read as follows: "Goods described are sent to you for your inspection. They are the property of Marcellus Pitt & Co., and are to be returned to them on demand."

The judge directed a verdict for the plaintiff, and the jury so found.

It is understood that an appeal will be taken to a higher court at once.

It was said by Mr. Swan, of Reeding, Greeley & Austin, attorneys for the jewelry house, that the case was a clear memorandum case, and was tried on its merits as to what a memorandum transaction really is, and if finally won will establish the meaning of the memorandum beyond question. Blandy, Mooney & Shipman were the attorneys for the pawnbrokers.

Importations at the Port of New York

Weeks Ended April 10, 1909, and April 9, 1910.		
China, glass and earthen ware:	1909.	1910.
China	$45,580	$41,578
Earthen ware	16,076	11,141
Glass ware	23,631	26,729
Optical glass	657	1,268
Instruments:		
Musical	12,666	10,701
Optical	9,377	14,787
Philosophical	3,513	105
Jewelry, etc.:		
Jewelry	14 131	13,441
Precious stones	725,295	792,013
Watches	28,617	14,412
Metals, etc.:		
Bronzes	112	5 050
Cutlery	31,727	23 908
Dutch metal	1,752	140
Platina	17,775	29,495
Plated ware	.....	.....
Silverware	.....	28
Miscellaneous:		
Amber	6,100	.....
Alabaster ornaments	19	102
Beads	5,567	1 791
Clocks	10,312	1 673
Fans	8,883	1 102
Fancy goods	10,303	9,711
Ivory	400	2,115
Ivory, manufactures of	148	228
Marble, manufactures of	7 727	13,972
Statuary	1,862	2,250

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It must be remembered that it is by no means an artificial pearl, but is the natural product of the cultured pearl-oyster, and presents a variety of specimens that compare in beauty with the finest of pearls.

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New Jersey Retail Jewelers in Convention.

Members of the State Society Hold Second Annual Meeting at Newark Listen to Interesting Addresses, and Elect Officers and Committees.

NEWARK, N. J., April 14.—The first annual meeting of the New Jersey Retail Jewelers' Association was held yesterday at the Continental Hotel, in this city, and was attended by a representative delegation of jewelers from different parts of the State. Officers for the ensuing year were elected and a number of new members admitted to the society. J. P. Archibald, president of the American National Retail Jewelers' Association, attended the meeting and spoke at some length.

Notices of the meeting were sent out by the secretary of the New Jersey State Association some time before the convention and in response the jewelers began to gather for the meeting in the hotel, where at 2.30 P. M. the session was called to order by President F. W. Rowe, Trenton. Badges and programs were distributed and the secretary then read the minutes of the last two meetings. The New Jersey association was organized a year ago at Trenton, N. J., and a meeting was held during the week of the fair in Trenton.

The secretary's report showed an increase in the membership of the association since the last meeting. He reported that he had sent out about 500 letters during the year and had received favorable replies from a number of jewelers. The treasurer's report then followed.

President Rowe, in addressing the members, said that the society is on the right track to become a power for good in the trade. He then reviewed the formation of the society and made a plea for a greater membership in the association. "What we need is members. You can reach a man best by talking to him, letters do not have the same influence," said the president. Newark, being a great jewelry center, the association looked there for support. He then reviewed briefly the advantages to be gained and the good work that can be accomplished by united effort in the association.

H. L. Rickey, first vice-president, endorsed the sentiments of President Rowe in a short speech. He spoke of the need of co-operation and told of the good resulting from the meetings of the Jewelers' Club of Trenton, where co-operation has proved the keynote of success and where all the jewelers are on friendly terms. "If you can't make a sale send your customer to some brother jeweler," advised the speaker.

Secretary Fort, Treasurer Lyons and Second Vice-President John Harris were among the other speakers called upon by President Rowe.

President J. Archibald, of the National Association, was the next speaker. He was received with applause by the meeting and spoke for some time. In his opening remarks the National president told of the formation of the New Jersey association despite the fact that the day of the first gathering in Trenton a year ago was very stormy. At first the prospect was far from encouraging, but the result of the day's work proved successful and the society was started with a great deal of enthusiasm.

He next spoke of the Jewelers' Club of Trenton and the good work it is doing, explaining that the jewelers' clubs are the units of the entire movement and that the success of the entire National association depends on the spirit of good will and co-operation fostered in these clubs. He said that there are at present over 20 such clubs in the country and that at Pittsburg the club is only a year old and has a membership of 150. Before the formation of the



F. W. ROWE, RE-ELECTED PRESIDENT.

Pittsburg club the conditions in that city in the jewelry trade were worse than anywhere else in the country, but to-day there is hardly a jeweler in Pittsburg of any importance who does not belong to the club.

The speaker said that there are about 300 legitimate jewelers in New Jersey and that he hoped to see at least 100 of them in the State society by another year.

Mr. Archibald next discussed briefly the advantages to be gained by organization in the State and cited numerous questions of importance to the retail jewelers and told briefly of some of the things accomplished by the National association. He advocated a fixed selling price and said that the association was against having all watches sold to the retailer in cases. The effect on the department store of a fixed selling price is that the business is turned to the jeweler, where it belongs, it was explained. The speaker said that this is the last year for him as head of the National association.

Mr. Archibald spoke of his visits throughout the country and pointed out that home competition is what does the harm to the retail jeweler. He said the time is not far distant when a jeweler who wishes to join the association will have to send in his application and then wait to see if he is accepted.

The speaker next took up the matter of fraudulent advertising and talked on this subject for a time. He paid a compliment to the trade press and then went on to a discussion of the trade-mark adopted by the National association. In conclusion he said that the word "competitor" has been eliminated in the association and in its place is used the term "business associate." He then introduced Col. John L. Shepherd, of the Keystone Watch Case Co.

Col. Shepherd spoke for a short time in his pleasing style and was warmly received. He told the jewelers that there is no profit in competition based on enmity. He said he had been impressed with the remarks of Vice-President Rickey and that he, too, believed the word brother is much better than competitor. The New Jersey association ought to be one of the best in the country, said the speaker, and in conclusion told one of his pleasing stories.

The meeting then elected officers for the coming year. President F. W. Rowe, Secretary Geo. E. Fort and Treasurer I. D. Lyons were reelected. The other officers elected are: First vice-president, C. J. Brotherly, Newark; second vice-president, Charles Hartdgen, Newark; third vice-president, Sidney T. Holt, Newark; fourth vice-president, C. W. Bowman, Summerville; fifth vice-president, Otto Roggenkemp, Elizabeth.

Charles Hartdgen, Newark, and John Harris, Trenton, were elected delegates to the National convention in Detroit, Mich., next year. President Rowe and Sidney Holt were chosen alternates.

A committee on membership was appointed as follows: C. J. Brotherly, Sidney Holt, C. W. Bowman, A. Kohn, O. T. Fenton.

It was decided to hold the next annual meeting in Newark in a two days' session and it was left for the officers to fix the dates. There was some discussion of a meeting in conjunction with the State Optical Society and the matter was referred to the executive committee.

Representatives of a number of jewelry and watch houses were on hand, among whom was J. T. Montgomery, New York representative of M. A. Mead & Co., who, just before the meeting adjourned, spoke to the jewelers for a few moments on advertising and the benefits to be derived therefrom. Other representatives were: "Del" Lee, representing the E. Howard Watch Co.; Mr. Russell, representing the South Bend Watch Co.; Mr. Barymore, representing the Robert H. Ingersoll & Bro., and a representative of N. H. White & Co.

The retail jewelry store of W. Rave, Sandusky, Tex., was entered recently, by burglars, who stole $1,600 worth of stock. The loot included 70 finger rings set with various kinds of precious stones.

Wm. Smith, Des Moines, Ia., died at his residence, 1021 Eighth St., recently, following an illness of several days, of typhoid fever. He was born in Chillicothe, O., in 1861, and leaves a widow and four sisters.

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Members of the Jewelers' 24-Karat Club of New York Make Merry at Beefsteak Dinner and Monthly Meeting Held Recently.

The 24-Karat Club of New York justly prides itself on the splendor and general excellence of its yearly banquets, but it is doubtful if any member of the club would say that he ever had the same amount of solid enjoyment and genuine fun out of one of those functions that he experienced at the annual beefsteak dinner, held Tuesday evening at "Castle Cave," 271 Seventh Ave., New York. The beefsteak dinner was preceded by a meeting of the club, which was held in the room in which the dinner was served.

Members and guests of the club began to arrive shortly after 6 P. M., and were shown to the basement of the "Cave," where they were supplied with caps and aprons and spent a short time in social chatting. After some time spent in "swapping" stories and, in a general survey of the place, which included a menagerie composed of a big owl in a wire cage, which did not seem inclined to share the festive spirit, the announcement was made by "Charlie" Brinck that the time had arrived for the preliminary meeting to begin. He succeeded with little difficulty in inducing the jolly jewelers to find their respective places in an adjoining room, which was arranged for the occasion.

The tables were linen covered wine boxes, before each of which were two chairs, arranged in long rows facing each other. In the center of the first row was seated President Kaiser with ex-President Power on one side and Secretary Stebbins on the other. Each place was marked with a card bearing the name of the member for whom it was intended.

When all had found their respective places the long rows of white-garbed men wearing their caps in every conceivable style presented a most unique and pleasing appearance, the effect being heightened by contrast with the gloomy stone walls and frowning rafters around and above them. At one end of the room was a piano, and there the professional entertainers and musicians were assembled.

After a time President Kaiser succeeded in restoring a semblance of order and formally opened the meeting. The minutes of the last meeting were read and accepted, and several new names for membership announced, which were received with applause and accepted. Under the head of reports of committees Mr. Brinck reported upon the annual outing, which is to be held at the Hotel Port-au-Peck, Long Branch, this Summer. J. Warren Alford, as chairman of the committee on sports, reported "progress."

Leo Wormser, on behalf of the 24-Karat Club, presented "Charlie" Brinck with a fine shirt set, including links and studs set with moonstones and enclosed in a leather case. His presentation speech was brief and to the point. He said that last year the club presented Mr. Brinck with a diamond ring and that there was a surplus left from the fund at that time which had been used for the gift. He closed by paying a tribute to the much appreciated work of Mr. Brinck, who replied in a few well-chosen words, voicing his appreciation and thanks for the gift.

After the meeting had been declared adjourned a toast was proposed to Col. John L. Shepherd, "the grand old man of the jewelry trade," as he is affectionately called. It was received with spirit, and everyone rose to do honor to the "Colonel." In response to calls for a speech from all parts of the room Colonel Shepherd said that he appreciated what President Kaiser had said of him in proposing the toast, and added that although he was perhaps older in years than many present, he was the youngest man there in spirit. He then told one of the best of his inexhaustible store of humorous stories, which caused a burst of laughter. In conclusion Colonel Shepherd told you members to "paint all the rainbows you can on the trouble of the other fellow, and they will shine all the brighter for you."

The menu, which started with a round of cocktails, consisted principally of bits of delicious steak served on slices of bread, followed by lamb chops and fried chicken. With the courses celery was served (probably as a nerve restorer), and in addition was the usual generous supply of liquid refreshment. Soon after the feast began a toast was proposed to "Charlie" Brinck, and the same honor was paid THE JEWELERS' CIRCULAR-WEEKLY, both of which were drunk in true 24-Karat style.

By this time T. Arthur Baker and his corps of assistants had begun to rouse the echoes of the gloomy room with popular songs, in the choruses of which all joined with a will. Among the songs were "Yip-I-Addy-I-Ay," "Has Anybody Here Seen Kelly?" "I've Got Rings on My Fingers," none of which proved more popular than that old standby of the club, "Annie Rooney." The choruses of the songs were printed in pamphlets and distributed at the different tables. The spirit and zest with which the jewelers sang testified to the pleasure that part of the entertainment gave them.

Toasts were drunk to President Kaiser, to Mr. Beuckè, superintendent of the Crescent Watch Case Co., who just celebrated his silver wedding; to Fire Commissioner "Matt" Stratton, Newark, N. J.; to ex-President Powers, and others.

When coffee was served everybody was supplied with a big wooden pipe and a pouch containing a box of fine tobacco. The pipes were filled and lighted and the attention of the jewelers was then taken by an excellent programme of song, monologue, music and magic, the entertainers, including Mr. Baker, James Devins, monologist; "Musical Huehn"; John F. Heaney, "The Irish Alderman," and F. D. Hewes, the man of magic, who performed a number of up-to-date tricks which kept the jewelers guessing.

After the regular programme of entertainment had been exhausted, Colonel Shepherd was called upon and told a number of mirth provoking stories. "Matt" Stratton also told a story, as did Alfred Krower and Frank Sloan.

The dinner broke up shortly after 10 o'clock, and all joined in declaring it the most successful affair of the kind ever given by the 24-Karat Club.

Echoes from the Cave.

Was the alibi proven?

* * *

Why didn't Warren dance?

* * *

Adolph Schwob was there and enjoyed it all.

* * *

Leo Wormser was busy but found time to get in on the "eats."

* * *

John W. Sherwood had a smile and a pleasant word for everybody.

* * *

L. P. Carpenter looked happy and made good on the steak and chicken.

* * *

Charlie Power was on the job and did justice to the good things provided.

* * *

Harry Larter was one of the happy crowd. He is 24-karat fine every time.

* * *

The pipes and pouches made acceptable souvenirs of a most pleasant evening.

* * *

Everybody missed "Gus" Sloan. He is usually at every dinner of the club.

* * *

Percy Savory started a coin matching contest and, as usual, got away with the money.

* * *

President Kaiser will surely need a new gavel after the work the one he used received.

* * *

Alfred Krower looked almost as happy as he did the night when the big cup was presented to him.

* * *

Charlie Brinck showed everybody his gift. He was much pleased and wanted everybody to know it.

* * *

"Matt" Stratton said it was easier to put out a fire in Newark than to tell the 24-Karat Club a story. Yes?

* * *

Vice-President Gough lost his glasses, but it was not true that Brother Wormser did it in order to sell him a new pair.

* * *

George Stebbins was seen going around industriously puffing at the bowl of his pipe. He said the stem didn't work.

* * *

Mr. Manheimer sat up close and enjoyed the efforts of the professional talent. He surely appreciates a good story.

* * *

Last year the ladies were present but the jewelers seemed to enjoy themselves equally as well this time without them.

* * *

The Jewelers' Safety Fund Society and the Jewelers' Protective Union were represented by the assistant secretary, Fred L. Goddard.

* * *

No "smoke went up the chimney," but a big cloud arose from the many pipes just the same. The jewelers for once forgot their "national anthem."

* * *

Leo Wormser, chairman; Charles L. Power, Chas. R. Jung, Wm. I. Rosenfeld and Percy Savory are to be congratulated on the successful outcome of their efforts.

* * *

Col. Shepherd maintained his record as the prince of story tellers and the king of good fellows. Could anyone else have brought order out of chaos as he did, simply by telling a story?

* * *

Brother Hollister came down to New York especially for the feed. When he heard it was to be "on the club" he just couldn't resist. At least that's what he told his friends and "Jack" Beecham backed him up.

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WILLIAM J. McQUILLIN, Vice-President and Secretary

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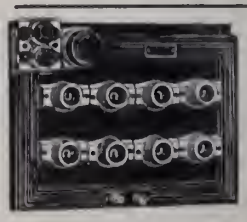
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Exports of American Clocks, Watches, and Jewelry, Etc., to Canada and Siam.

WASHINGTON, D. C., April 16. Consul Frank Deedmeyer, of Charlottetown, Prince Edward Island, furnishes the following statistics, covering the trade of Canada in foreign clocks, watches and jewelry, showing that the imports from the United States exceed those of all other countries.

The imports of jewelry into Canada for the fiscal year 1908-9 amounted to $1,000,592, of which $689,659 came from the United States, against $181,914 from the United Kingdom, $63,324 from Germany and $59,077 from France. Much of the trade consists of plated ware of the cheaper quality. In Prince Edward Island there is an active demand for bracelets, pins, hat pins, brooches, neeklaces of inexpensive stones, belt buckles, watch chains, silver and plated table ware and silver-mounted articles.

The demand for the well-known watch movements made in the United States, especially in gold-filled cases, is growing. The imports of watches, cases and movements into Canada during the fiscal year 1908-9 amounted to $786,422, of which $538,336 were imported from the United States. The following statement shows the imports from the principal countries during the year:

Description.	*Total imports.*	*United States.*	*United Kingdom.*	*Switzerland.*
Finished watches.	$43,517	$16,157	$11,273	$10,559
Cases and parts of watches....	73,213	48,287	2,380	16,272
Movements, bars and sleeves....	669,692	473,892	8,721	145,468
Total	$786,422	$538,336	$22,374	$172,299

The imports of clocks and parts thereof during 1909 amounted to $315,287. The imports from the several countries were as follows: United States, $250,788; Germany, $37,254; United Kingrom, $15,794; France, $6,479. Just now there is an active demand for medium-priced mantel clocks.

In Prince Edward Island gold-filled watch cases, men's and women's, and highly ornamental mantel and alarm clocks are in greatest demand.

FOREIGN ELECTROPLATED WARE IN DEMAND IN SIAM.

Vice-Consul-General Carl C. Hansen, of Bangkok, furnishes the following information concerning the demand for electroplated ware in Siam:

Betel chewing is quite common in Siam, for which a set of five vessels, and a tray to hold them, are in use. These were formerly manufactured in the country, of beaten gold, silver and copper, or of earthenware, of various sizes and designs, but this industry has been superseded by electroplated ware from foreign countries, notably from German, wherein are reproduced exact imitations of the ancient patterns of these utensils as well as of other hollow ware.

The imports of plated ware into Siam for the fiscal year ended March 31, 1909, amounted to $152,022, of which $73,441 was from Germany and $17,453 from the United Kingdom, the balance coming from various countries. There were no imports from the United States.

There is an increasing demand in Siam for silver-plated hollow ware of all kinds—knives, forks, spoons and other table ware and for ornamental purposes, the Siamese gradually adopting methods of living common to western civilization.

Meeting of the Executive Committee of the Maryland Retail Jewelers' Association.

BALTIMORE, Md., April 13.—The executive committee of the Maryland Retail Jewelers' Association, Inc., met, last night, in the association's quarters in the Royal Arcanum clubhouse, Lexington and Saratoga Sts., to formulate, among other things, plans to increase the membership and to listen to reports of certain members who have been doing good work in this line. It seems that certain of the retail jewelers cannot yet understand the benefits to be derived from such an association and the need of a strong body, and these jewelers are withholding their aid, although the prospects of their soon becoming members as active as those now in the association seem to be good.

That the efforts of the society are bearing fruit in regard to the formation of the "one price" system is evidenced by the fact that one of the most prominent and popular of the Charles St. jewelers has caused to be displayed in prominent places throughout his store cards bearing the words "Strictly One Price." This, in itself, should start the ball rolling and the stopping of unreasonable competition should follow.

An entertainment committee to consist of Messrs. Bartholomee, Euler and Smith was appointed by President Schirm, and with them the plans for the coming annual outing were discussed, as were those pertaining to certain pleasant surprises in store for the members.

At the meeting the subject of jewelry peddling was broached. This is the greatest evil the retail jeweler has to contend with and information was brought out, emanating from good authority, that there were 287 pocket dealers now doing business in Baltimore and these men will sell anything at any time, on the street or any other place possible, from a three-karat diamond in a setting down to a collar button of the plated variety, and it does not matter what the customer may desire, it is forthcoming, if not from the pockets of the dealer the article seems to be ready for delivery in the store of some wholesaler. President Schirm said that the elimination of pocket sales should be the aim of, and receive the aid of every jeweler in the State and such publicity be given the matter that will tend to bring this about. One man or firm or a dozen cannot do more than harass this competition, but the joint onslaught on the part of all would make pocket-dealing unknown.

An invitation is extended to all legitimate dealers to attend the meetings of the association.

C. L. LENZ.

Albert Brown, a jeweler of Lincoln, Ill., and Miss Ada F. Demling, Atlanta, Ga., were married, April 14, at the home of the bride's parents, Mr. and Mrs. Charles Demling, prominent and wealthy farmers. Mr. and Mrs. Brown will reside in Lincoln.

Bankruptcy Petition Filed Against J. Edward Boeck, Now Serving Sentence for Swindling Jewelers.

A petition in bankruptcy was filed last week against J. Edward Boeck, who is at present serving a prison sentence of seven years at Sing Sing for having obtained between $30,000 and $40,000 worth of pearls and other jewelry from New York jewelers and then leaving the country for China. He ventured back to San Francisco in 1908 and was arrested at that time.

It was announced from St. Paul, Minn., some time ago that J. C. Lounsberry, who died there, left about $500,000, and that J. Edward Boeck, as his nephew, was one of the heirs. The estate was at once attached for $14,353. The attorneys for the creditors who filed the petition in bankruptcy against Boeck took the measure to prevent preferential payments to the attaching creditors. The creditors filing the bankruptcy petition were: Mary G. Boeck, of Glenside, Pa., $80,000 on a judgment obtained last December in Philadelphia for money loaned; Leonora J. C. Boeck, of the same address, $475, money loaned, and Wm. H. McDaniels for $90, loaned in 1908.

United States Marshal Henckel sent a deputy to Sing Sing Prison to serve the papers in bankruptcy on Boeck.

Lesser Bros., attorneys for the petitioning creditors, have obtained an order from Judge Hand restraining further decision on a judgment for $13,343 which was obtained against Boeck.

Boeck formerly had an office at 170 Broadway, and was an art connoisseur and agent extraordinary to millionaires, and claimed to have connection with the Chinese Government.

Negro Captured After Bold Attempt to Steal Watches from Washington, D. C., Jeweler.

WASHINGTON, D. C., April 14.—Salvatore Desio came near being the victim of an evidently well-laid plan to relieve him of a portion of his stock to-day, but the robbery was prevented and the thief captured. A colored man entered Desio's new store at 926 F St. N. W., and asked to be shown some high-priced watches. The clerks were somewhat suspicious of the man, so turned him over to Mr. Desio personally, who brought out a watch valued at $50 for the stranger's inspection; also one worth about $25. The man asked to be shown another one to enable him to make a selection, and as Mr. Desio went to another counter to get the third watch the negro started to make his exit, the two watches in his hand. George Reed, traveling for Larter & Sons, who was standing nearby awaiting an opportunity to show his line to Mr. Desio, saw the thief and followed the man, shouting "Stop thief!" at the top of his lungs. Others took up the chase up F St. N. W., down 10th St. to E St., to 9th St., and then to Pennsylvania Ave, where the thief was caught and arrested after a struggle.

The prisoner is 5 feet 6⅝ inches, weighs 175 pounds, and is well built. He has the ordinary negro features, and is said to be a waiter by occupation.

It is reported that there is a good opening for a jeweler at Evansville, Minn.

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National Association of Manufacturing Jewelers Organized and Committees Appointed.

PROVIDENCE, R. I., April 13.—A largely attended meeting of the manufacturing jewelers of this section of the country was held yesterday afternoon at 42 Weybosset St., this city, and organized what is to be known as the National Association of Manufacturing Jewelers. More than 50 manufacturers representing this city, North Attleboro, Attleboro, Plainville and other New England towns, are interested in the new association.

The meeting was the outcome of a movement inaugurated nearly a year ago for the purpose of answering grievances that the National Jobbing Jewelers' Association claimed to have against some manufacturers for selling direct to dry goods and department house concerns, and other matters. At that time the Manufacturing Jewelers' Board of Trade of this city as well as the New England Manufacturing Jewelers' and Silversmiths' Association were asked to take these matters up, but these associations thought that they could do nothing as associations.

Robert E. Budlong, who at that time was president of the Manufacturing Jewelers' Board of Trade, was appointed a committee by that organization to look into the matter, which he did, but no action concerning it was taken. Mr. Budlong became interested in the subject and made a special study of the conditions and the complaints and felt that there should be some medium through which any differences or contentions on the part of either the jobbers or manufacturers could be discussed and adjudicated on an equal plane. He has given the matter considerable careful consideration and late in December invited a number of manufacturers to meet with him and discuss the situation.

As a result the meeting of Tuesday afternoon was called. Mr. Budlong presided at the temporary organization and explained the purposes and scope of the proposed association. He emphasized the fact that the purpose of the association was co-operative and not antagonistic to the jobbing associations and that it was for the purpose of considering any matters presented by the National Association of Jobbers as well as to present to the latter association any matters from the manufacturers' standpoint.

In a statement issued after the meeting it was announced that the National Association of Manufacturing Jewelers had been formed for the purpose of discussing the distribution of their products to the wholesale watch and jewelry trade through mutual co-operation and to the better interest of both. It is the intention to obtain a clearer understanding and more equitable adjustment of some of the problems in methods and expenses now involved in marketing goods. The purpose is entirely co-operative and not antagonistic or aggressive.

A partial organization was effected with Robert E. Budlong, of the S. K. Merrill Co., of this city, as president; Harold E. Sweet, of the R. F. Simmons Co., Attleboro, secretary and treasurer. These, with Fred D. Carr, secretary of the Ostby & Barton Co., this city; Ira Barrows, of the H. F. Barrows Co., North Attleboro, and David L. Lowe, of the D. F. Briggs Co., Attleboro, constitute the executive committee.

Several committees were appointed for the consideration of various matters and several of the points that have already been presented to the manufacturers by the jobbers' association were discussed, but no definite action taken. Another meeting will be held in a short time, at the call of the chair, to complete the organization, adopt by-laws and rules and be in a position to take up any matters coming before it in a regular form.

District Attorney in Los Angeles, Cal., Says Court Will Be Asked to Dismiss Case Against Jeweler and Wife.

LOS ANGELES, Cal., April 13.—The District Attorney's office late yesterday afternoon gave the information that the charge against Albert Fink and his wife, Julia Fink, brought by the Southern Pacific Railroad Co., accusing them with guilt in connection with the disappearance of some $10,000 or $12,000 worth of jewelry from the trunk checked to San Francisco by Harry Adams, a traveling salesman for A. Fink & Co., would not be pressed, but that the court would be asked to dismiss the case. This action naturally follows the outcome of the examination of the Finks under a similar charge by the Hartford Fire Insurance Co., when the prosecution was so overwhelmingly defeated by the testimony of some 16 witnesses who swore that Mrs. Fink was in this city at the time when she was alleged to have been in San Francisco.

There is a very general impression here that there was no justification for the charge. Those who know Mrs. Fink declare she is a kindly, upright, domestic woman who would not under any circumstances be party to such a transaction as was charged. Mr. Fink's reputation here also has always been good, and even if disposed to "switch" the checks, as alleged, it is difficult to see how he could possibly have carried out the scheme without detection.

Mr. Adams had the trunk checked early in the afternoon, receiving this check at the baggage room at the Southern Pacific station. The next train, on which the trunk presumably went, did not leave till late in the evening, so the trunk was probably in the station nearly all the afternoon. The number on the baggage-master's book corresponding to that of the check held by Adams when he arrived in San Francisco was recorded, it is said, as calling for the suit-case instead of the trunk, showing that the record was either entered or changed after the checks had been changed. The numbers of the checks were identical except for the last figure, that of the one ending in "3" and the other in "8," a circumstance that lends interest to the case.

Burglars broke into the retail jewelry store of I. Samuels, Owego, N. Y., recently, and escaped with about $200 worth of jewelry. The thieves gained entrance through the front door, which the jeweler believes he neglected to lock.

Jeweler of Baltimore, Md., Robbed of $500 in Broad Daylight.

BALTIMORE, Md., April 14.—J. C. Justis, 30 E. Baltimore St., was to-day the victim of one of the boldest robberies in the annals of the police department. Mr. Justis had called at the Continental Trust Co. and had drawn $500; four $100 and two $50 bills, and was on his way to a store, on the second floor at 208 E. Baltimore St., to make a purchase.

Mr. Justis crossed Baltimore St., just a little east of the regular crossing and stopped to look into a window on the first floor. Upon turning to enter the doorway to get to the store he was accosted by two men, one of whom grasped him around the waist from behind while the other took him by the arm and turned him around so that he faced the street. One of the men mumbled something to the effect that they had mistaken Mr. Justis for another party, and passed out of the doorway.

Mr. Justis for the moment was bewildered, but quickly realizing that the two men had made an attempt to rob him, put his hands in his pockets only to find that they had been successful.

The robbery took place at noon in one of the most crowded thoroughfares of the city and almost in sight of the traffic squad policeman who directs the traffic at the corner of Baltimore and Calvert Sts.

The police department was immediately notified and instructions have been issued for the apprehension of certain men.

Burglars Break Into Optical Store and Steal Supplies Valued at $1,500.

BOSTON, Mass., April 13.—The store of A. E. Covelle, optician, at 350 Boylston St., was entered by burglars between midnight and 2 o'clock this morning, and optical goods valued at $1,500 were stolen. A policeman on his rounds found the front door of the store unlocked.

The burglars had pried open the door with jimmies, the marks of the tools of two sizes being found on the door. They worked in the full glare of a street electric light, and with a light burning in the store, as it is the custom of the firm to keep the place lighted all night. The robbery was one of the most daring that has been perpetrated for many a day in this city.

The articles taken were mainly from the show window at the front of the store, and comprised a number of binoculars, valued at $100 each, opera glasses to the value of $350, several aneroid barometers, lorgnettes and other goods. It is evident that the thieves were familiar with the value of the various things taken, for the selection was made with expert discrimination. Goods in the rear of the store were not disturbed, and the safe evidently was not touched.

"The Blackstone," a splendid new Chicago hotel on Michigan Boulevard, overlooking Lake Michigan, which was opened to the public April 16, has a silver service which has been commented upon most favorably. The service was designed and made by the Gorham Co., New York and Providence.

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Death of Robert W. Dean.

PROVIDENCE, R. I., April 15.—Robert W. Dean, treasurer of the Brown & Dean Co., gold refiners, 102 Richmond St., this city, died suddenly at the Seymour hotel yesterday, while on his way to his home in this city from a three months' sojourn for his health at Fort Mead, Fla.

Mr. Dean was born in Worcester, Mass., Oct. 24, 1867, and received his education in the public schools of that city. After graduating from the high school he entered Williams College, Williamstown, Mass. After two years of foreign travel he came to this city, and in October, 1891, associated himself with Samuel Brown, who had had long experience in connection with the gold and silver refinery business,



THE LATE ROBERT W. DEAN.

and formed the concern of Brown & Dean, the latter being the solicitor.

In April, 1895, Herbert A. Capron, who recently died, was admitted to the firm, and in the following month the concern became incorporated in Rhode Island under the style of The Brown & Dean Co., of which Samuel Brown was elected president, Robert W. Dean treasurer, and Herbert A. Capron secretary. After the incorporation of the business, Mr. Dean became interested in several other enterprises in this city, including the Crocker Tile Co., the Rhode Island Motor Co. and the Household Furniture Co. Upon the advice of his physician he had recently withdrawn from the first two concerns. He was a member of the Pomham Club.

It had been Mr. Dean's custom for several years to spend his winters in Florida, where he had a cottage. He had been enjoying his usual health until about two week's ago, when a complication of troubles attacked him and it was decided to return to his home. Last Sunday, accompanied by his wife, his brother, John M. Dean, and his sister, Mrs. Middlebrook, he started north. At Philadelphia he had a bad turn but managed to reach New York Tuesday afternoon. Here Mr. and Mrs. Dean took up their quarters at the Seymour Hotel. The former was apparently so much improved that his brother and wife left him and continued on to this city.

Wednesday afternoon they received word that pleurisy had developed and a few hours later that the administration of oxygen had been resorted to. Mr. Dean died about 7:30 o'clock yesterday morning. He leaves his widow, one brother and three sisters. His father and mother, John and Hannah A. Dean, died some years ago.

P. J. Cummings, Attleboro, Mass., Found Guilty of Using Mails to Defraud.

BOSTON, Mass., April 14.—Patrick J. Cummings, of this city and Attleboro, jewelry manufacturer, charged with using the mails to promote an agency scheme with intent to defraud, was found guilty in the United States Circuit Court before Judge Dodge to-day.

It is claimed that Cummings had made contracts with persons in various parts of the country. The scheme, as related by witnesses at the trial, involved the payment, by those with whom he made agency contracts, of $1,200 to secure the outfits furnished. Salaries of $150 per month were promised, it was asserted, but complaint was made that the jewelry furnished was of little value and that the contracts were not fulfilled by Cummings.

He has declared his intention to carry the matter to the Court of Appeals.

Schedules in Bankruptcy of Jeweler Who Is Now Serving a Sentence for Forgery.

CHICAGO, April 14.—Schedules in bankruptcy of G. Frangi more, who is now serving a 14 years' sentence in the Louisiana State Penitentiary for forgery, give the following list of creditors: Less than $50, Walter Frazer Brown, S. Glickauf & Co.; $50 to $100, B. Schuette, S. Lazarus & Co., Wm. L. Gilbert Clock Co., Meyer, Joseph & Co.; $100 to $150, Illinois Show Case Co., Nessler, MacKenzie & Co., J. De Mariano & Co.

The largest creditors are: A. C. Becken Co., $211; Emil Braude & Bro., $342; I. Castagnetta & Son, $179; A. M. Johnson, $307; Alex. Labsevitz, $454; Hilton S. Herzog, $350; C. J. Rochr & Co., $254; Despres, Bridges & Noel, $681; Rockford Watch Co., $154; Stein & Ellbogen Co., $315; Jacob Strauss & Sons, $850; Leon Hirsch, $293.

Jeweler of Atlanta, Ga., Sued for $25,000 Damages by Former Employe.

ATLANTA, Ga., April 16.—A suit for $25,000 alleged damages was filed here this week in the superior court by D. A. Tobias, a jeweler on Alabama St., against his former employer, Nat Kaiser, a diamond broker at 15 Decatur St., charging slander and libel. A suit for a similar amount was on the same grounds filed against N. L. Ullman, who is interested in the firm of Nat Kaiser & Co.

In his petition Tobias charges that Ullman has been circulating remarks reflecting on his (Tobias') character, to injure him because he is now a business competitor. Owing to the prominence of all parties the suit has been much discussed here.

Death of Charles Zens.

ST. LOUIS, April 19.—Charles Zens, dean of St. Louis watchmakers, died to-day at his home, 2129 Sidney St., after a long illness of Bright's disease. He was 62 years old and had been in business in St. Louis for about 40 years. He was born in Los Angeles, but was taken to Dusseldorf, Germany, when two years old, and learned the watchmaking trade there with other members of his family, all of whom were watchmakers. After he returned to America and settled down in St. Louis he was for a good while with the Bauman-Massa Jewelry Co. For several years Mr. Zens was in business with Charles Durkee under the firm name of Durkee & Zens, at 1012 Olive St. About 12 years ago a



THE LATE CHARLES ZENS.

severe attack of illness prevented him from giving his attention to the business, and it was closed out. He then associated himself with Louis Robin in the Globe-Democrat building, and these two had been together ever since. His wife died just five years ago. He leaves one son and two daughters, Casper Zens, Miss May Zens and Mrs. Lizzie Krite. He had been seriously ill for the past six weeks. For a week past his death had been almost momentarily expected.

Coleman E. Adler, New Orleans, La., has for some time made a display of silver coin jewelry. In order to make an attractive exhibit, he had a replica made in his own factory of the New Orleans Mint. It is a miniature building over eight feet wide and six feet high, and is an excellent representation. Not only the building but the guard house, the grounds and even the names of the streets on which the Mint is located are portrayed. In front of the building is a fine display of coin jewelry, and against the building are bags of silver dollars, as they are turned out by the Mint. On top of the building a United States flag waved, being kept in constant motion by a concealed electric motor. In the other window was a stuffed camel with elegant trappings and bearing a miniature Shriner in full regalia.

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Burglars Loot Safe of Jewelers in Newark, N. J., of $1,000 Worth of Stock.

NEWARK, N. J., April 15.— Some time between closing hours on Tuesday and the following morning, burglars entered the jewelry factory of Schueler & Grieser, 93 Lafayette St., unlocked the safe and took the contents, valued at more than $1,000. The windows and doors of the factory were apparently untouched, the only evidence of the burglars having been there being a few scratches on the safe door.

The watchman, who was in the building during the night with his dog, heard nothing and saw no one enter the building. The safe was an old-fashioned one, and Richard Schueler, one of the partners, was the only person having a key to it. There had formerly been another key, but this was lost about nine months ago. The firm used to be known as Schueler Bros., Mr. Grieser having purchased an interest in the business last January.

Because of the dull season the members of the firm had done all the work required, no employe having worked there for the past two months. The theft was discovered when Mr. Schueler arrived at the factory, Wednesday morning. He put his key into the lock of the safe and started to unlock the door when it swung open. The other partner arrived soon afterward and they reported the matter to the police. Detectives were put on the case but up to the present have not discovered the thief or thieves.

The gold stolen weighed 1,000 dwts. Of this 214 dwts. was six karats and the remainder was ten karats fine. The other goods stolen were 62 gold lockets, round and heart-shaped, and of different sizes, 90 scarf pins, each containing a small stone, 18 hollow-shell scarf pins, 12 scarf pins of various patterns, 12 baby pins containing pearls, 10 chatelaine bags of various designs 60 heart-shaped watch charms, 24 brooches, cuff buttons, studs and miscellaneous articles, 18 diamond chips and two bottles of melted gold filling.

Chicago Judge to Correct Abuses in Appointment of Receivers in Bankruptcy Cases.

CHICAGO, April 18.—Judge George A. Carpenter, of the United States District Court, has made it known that in future he will not appoint receivers for bankrupts except when necessary and after a full exposition of the facts in the case. Last week he refused to appoint three receivers, much to the surprise of the lawyers interested.

Judge Carpenter's decision is especially interesting in view of the action of Congressman A. J. Sabath, who has demanded a Federal inquiry into court methods in bankruptcy proceedings.

S. E. Lesher, Bucyrus, O., is about to move to Kissimmee, Fla. He is preparing to close out his business at the former place.

S. H. Sorensen, who recently purchased an interest in the business of H. E. Madsen, Kimballton, Ia., will shortly take a trip to Europe.

Death of Peter J. Richrath.

Peter J. Richrath, an expert watch and chronometer maker who was in business in the Maiden Lane district for many years, died suddenly at his home, 281 President St., Brooklyn, Monday morning, at 7 o'clock. Death was caused by a weak heart and a general decline in health due to advanced age. He was at his office at 68 Nassau St. about 10 days ago, and had not been considerad seriously ill. His demise came as a great shock to his many friends



THE LATE PETER J. RICHRATH

and acquaintances in the New York watch trade

Mr. Richrath was born Aug. 2, 1833, at Cologne, Germany, and came to this country when a young man. He worked two years as a journeyman watchmaker and then started in business for himself in 1853 in the old building at 68 Nassau St. From there he moved across the street to what was then 69 Nassau St., where he remained for 38 years. He then moved back to his present address. His son, Julius J. Richrath, has been associated with him in business for a number of years.

Mr. Richrath will be remembered by his many friends as a man of kindly disposition and one who always looked on the bright side of life.

The funeral will be held to-night from his late home. Besides his son, Julius, deceased is survived by a widow. The interment will be in Greenwood Cemetery.

Death of Jonathan S. East.

PHILADELPHIA, Pa., April 13.—Jonathan S. East, for 40 years in business in Boyerstown, Pa., and well known to the trade in this city, died at his home, April 8, and was buried in Fairview Cemetery, of the same place, April 13.

Mr. East taught many apprentices the art of watch repairing and kindred lines. The following is a partial list of successful business men who were taught by him: E. M. Stauffer, East Greenville, Pa.; E. S. Gehman, Bally, Pa.; C. W. Ritter, Pottstown, Pa.; H. B. Schanely, Quakertown, Pa.; A. B. Yorgey, Reading, Pa.

The Waite-Thresher Co. Buys Real Estate and Will Erect a New Fire-Proof Building.

PROVIDENCE, R. I., April 16.—The Waite-Thresher Co., manufacturing jewelers, 61 Peck St., this city, has purchased a valuable piece of real estate at the corner of Chestnut and Pine Sts., on which it is planning to erect a modern fireproof building for use in connection with its business. The property has a frontage of 154½ feet on Chestnut St. and 80 feet on Pine, and contains about 17,000 square feet.

The building will be three stories in height, with stores on the first floor. There will be an entrance at the corner of Pine and Chestnut Sts., and another on Abbott Park Pl., toward which the building will face on one side. The sole purpose of the concern in making this purchase has been to obtain a suitable and commodious shop for a rapidly growing business.

Oregon Retail Jewelers' Association Completes Plans for Convention in May.

PORTLAND, Ore., April 14.—The executive committee of the Oregon Retail Jewelers' Association has completed plans for the annual meeting that is to be held here May 10 and 11, with headquarters at the Imperial Hotel. The Portland jewelers, wholesalers and retailers, are planning to entertain the visitors and a very successful convention is anticipated. One of the matters to be discussed will be the proposition of going after the national convention of the Retail Jewelers' Association of America with the idea of bringing it to Portland in 1911. A movement along this line has already been commenced. One of the important subjects to be discussed will be that of selling jewelry through misrepresentation.

A determined effort will be made to secure the passage of a law by the next State legislature making it a felony to make falsified sales of jewelry. The passage of such a law would be the first step, it is believed, toward getting a State stamping law similar to that in effect in many other States of the Union.

The wholesalers have promised the retailers their support if a bill along these lines is introduced in the legislature next session. More than 100 jewelers are expected to be present at the convention.

Attachment Filed Against Mendlow Bros., Lynn, Mass.

LYNN, Mass., April 14.—The assets of Mendlow Bros., of this place, have been attached by Boston creditors. No official statement of the inventory has been made, but a satisfactory offer of settlement is expected this week when the meeting of creditors will take place.

The concern started in business in 1899 and comprised Nathan and Julius Mendlow. The latter died four years ago and the business has since been continued by his brother under the old firm style. Besides a line of jewelry, the concern carried a stock of photographers' supplies, picture frames, etc. The owner of the business was considered energetic and industrious and a good business man.

Thief Gets Diamond Ring by Making a Substitution with a Copied Tag.

PHILADELPHIA, Pa., April 13.—Last Wednesday another of the operations which have been credited to the pennyweight thief was perpetrated on the firm of H. O. Hurlburt & Sons, wholesale jewelers at 114 S. 10th St., by a man who is described as rather stout, clean shaven, well dressed and apparently 30 years of age. The old system of copying the tag was used in this instance in order to get a ¾-karat diamond ring valued at $140. According to Mr. Gaylor, a representative of the firm, the man asked to be shown some diamond rings, at the same time mentioning that it was his sister who was interested in the purchase. After selecting a valuable specimen he held it in his hand and seemed to examine the tag more closely than the ring. Then he returned the ring to the tray, and after making inquiries as to Mr. Gaylor's lunch hour said he would come back the next day.

On the following day the man returned to the store during Mr. Gaylor's absence. He said that Mr. Gaylor had waited upon him the day before. The salesman, who happened to be Mr. Jump, tendered his services, at the same time drawing out the tray with the ring. After selecting the stone the man said he would return later in the day with his sister, at the same time, it is supposed, substituting the dummy ring.

Because of the similarity of the tag the change was not noticed. Upon taking stock later in the evening the loss was discovered and immediately reported to the Pinkerton headquarters.

Mr. Gaylor went to the Pinkerton headquarters to look over the pictures in the rogues' gallery, hoping to identify the thief. While not successful in this, he came upon the photograph of a colored man who had been in their store earlier in the week, which he at once recognized. The Pinkertons informed him that this colored man was wanted in Trenton, N. J., for a theft committed earlier in the week, and had up to this time evaded capture. The negro is described as of smiling face, clean shaven, rather heavy and about 40 years of age.

C. F. Moon, Cle Elum, Wash., Files a Voluntary Petition in Bankruptcy.

SEATTLE, Wash., April 13.—The trade here has been notified that C. F. Moon, of Cle Elum, has filed a petition in bankruptcy, with assets of $3,400 and liabilities amounting to $4,100. According to a dispatch from Cle Elum, Mr. Moon intends to move to this city as soon as the receivership details have been settled.

The business was begun in July, 1906, when Mr. Moon succeeded H. E. Whitman. Before going to Cle Elum the bankrupt was formerly employed in this city.

Death of J. M. Lewis.

PHILADELPHIA, Pa., April 18.—J. M. Lewis, a well-known jeweler, of Lambertville, N. J., dropped dead Sunday at his home. The deceased was 70 years of age and had been identified with the jewelry business in this locality for the past 40 years. Mr. Lewis was a member of the Elks and other promient fraternal organizations

FIXTURES FOR SALE

AT PRICES TO EFFECT QUICK DISPOSAL

We shall move to our new store on or about May 1st. We offer for delivery at that time a collection of

WALL SHOW CASES — **COUNTER CASES**
CABINET CASES — **TABLES, CHAIRS**
JEWELRY TRAYS — **MARQUISE OVER ENTRANCE**
WROUGHT IRON GRILLES, ETC.

In fact all the fixtures of our present store for which we shall have no further use

For particulars and prices, apply at once to

SPAULDING & CO.

Goldsmiths, Silversmiths and Jewelers

Jackson Boulevard and State Street — **CHICAGO, ILL.**

OUR OFFICES

AT

19 & 20 HOLBORN VIADUCT, LONDON

WILL BE OPEN FROM MAY 1st.

We place their conveniences at the service of buyers going abroad.

JOS. FRANKEL'S SONS

576 Fifth Avenue
NEW YORK

19 & 20 Holborn Viaduct
LONDON

Buffalo, N. Y.

S H. Brick has opened a store at 968 Broadway.

L. E. Powell, of S. O. Bigney & Co., Attleboro, Mass., was in Buffalo last week visiting the trade

C. J. Fisher's store was damaged by water and smoke as the result of a fire in the Glenny building last Saturday.

Louis Meyers is now located at 271 Main St. He has closed his jewelry store at 183 Main St., where he was located for 21 years.

Among the recent visitors in Buffalo were the following: G. R Kingan, Angolo; W. H. Fuller, Silver Creek; C. H. Betts, Tonawanda.

A party of bowlers known as Capt. Herman Finch's jeweler team, recently took the first prize in an important bowling event at local alleys.

Louis J. Heintz, of Heintz Bros., recently sent cards from Japan to relatives and friends in this city. Mr. and Mrs. Heintz are making a tour of the world.

John Stadlinger, jeweler, is a member of the jury in the case of a West Seneca, N. Y., official being tried for grafting. The trial has been conducted in this city.

George R. Fox, Buffalo optometrist, was the guest of honor at a recent dinner given by the Rochester Optometrical Society. Mr. Fox gave an address on the adjusting of glasses.

Lawrence Freedman, of Freedman Bros., recently announced his engagement to Miss Vivian Ely, of Grand Rapids, Mich. Joseph Freedman has just started on a trip to eastern Pennsylvania.

King & Eisele will be represented on the trade excursion to be conducted late this month under the auspices of the Buffalo Chamber of Commerce and Manufacturers' Club. Several cities and towns near Buffalo will be visited.

A. E. Sipe, diamond importer, who is a member of the Buffalo Automobile Club, is pleased with the announcement that that organization will erect a mammoth club house a few miles from the farm which Mr. Sipe recently bought in Erie County.

Reinsch & Kreinheder, diamond merchants in the Brisbane building, have dissolved partnership, and the business will be conducted at the same place by Louis E. Reinsch. Edwin J. Kreinheder has retired from the firm because his entire time is taken up as Deputy County Treasurer of Erie County, N. Y.

Among the traveling representatives who recently visited Buffalo were: Charles Miller, Ansonia Clock Co.; F. W. Juengling, Sessions Clock Co.; Mr. Kneeland, G. T. Sutterly Co; P. W. Hine, Luthy & Hine; C. E. Bride, Bride & Tinckler; A. E. Lavigne, Mathey Bros., Mathez & Co.; A. D. Manning, D. Wilcox & Co.; T. E. Bowne, E. Ira Richards & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; H. C. Barnum, Shafer & Douglas; L. E. Smith, M. B. Bryant & Co.; Mr. Buck, Rogers & Hamilton Co.; J. W. McClannin, Wilcox Silver Plate Co.

The bill of Senator Davis of Buffalo providing that pawnbrokers shall keep certain books and permit their inspection by sheriffs and officers of police departments recently passed the State Senate at Albany. At a hearing on the measure Senator Hinman became humorous at the expense of Senator Davis. "What puzles me is," said Senator Hinman, "won't the pawnbrokers be too busy under the bill keeping books to permit them to do business?" Senator Davis made an explanation which could not be heard, but which apparently was satisfactory.

New Orleans, La.

The travelers of Leonard Krower were all in town for the Shriners' convention to entertain friends and customers, last week.

The Shriners' convention brought a number of jewelers to the city. Not only have the wholesalers been benefited, but the retailers have done exceedingly well.

Alfred T. Krower, of the firm of Leonard Krower, has returned from a Mexican trip after an absence of several weeks. He reports very favorable business conditions.

T. Hausmann & Sons had a fine display in their window last week. It depicted an Arabian scene and was very well executed. They also had a beautiful Shriner emblem in front of their establishment, which was illuminated at night.

Cleveland.

H. W. Burdick, senior member of the Bowler & Burdick Co., has been confined to his house by illness.

Buyers who purchased largely in this city the past week included W. H. Deuble, Canton; E. D. Davis, Kent; Wm. Kutz, Bellevue; E. E. Critz, Elyria; Geo. F. High, Medina; F. R. Montgomery, Sandusky; C. E. Whittaker, Clyde.

Among the traveling men here recently were: J. N. Stanley, Landers, Frary & Clark; George W. Whittmore, Sessions Clock Co.; Arthur Bradshaw, Meriden Britannia Co.; Edgar Huhn, Scofield, Melcher & Scofield; L. H. Powell, American Cutlery Co.; G. S. Fisher, Furbish, Swift & Fisher; W. J. Gow, George N. Steere & Co.; Max Jacobi, Manchester Mfg. Co.; John Marsh, C. A. Marsh & Co.; George Kettelty, A. H. Bliss & Co.; Geo. Richter, N. Barstow & Co.; R. W. Nussbaum, Nussbaum & Hunold.

The Hodnett & Speer Co., Danville, Va., have moved to a large corner store in the Masonic Temple building, which they have leased for a number of years. They have had the store refitted and have added new fixtures. The firm now has one of the finest stores in the State of Virginia.

The formal Spring opening of the store of George T. Brodnax, Inc., Memphis, Tenn., was held during the early part of this month. The store was attractively decorated with the choicest flowers, including Easter lilies, pink and white carnations, roses, stately palms and other plants. During certain intervals an orchestra seated in a floral bower, dispensed music and each visiting guest was given souvenirs, consisting of jonquils and carnations.



Louis Sandoz has opened a store in McIntire, Ia.

A. Davisson recently began business at Hymar, Ind.

J. B. Paxton will soon open a store at Storm Lake, Ia.

Carl Bachman has started in business at Fitchburg, Mass.

A new store has been opened at Dana, Ind., by R. H. Manzey.

Frank G. Schuler has began business at 4536 Frankford Ave., Philadelphia, Pa.

Charles Smith has opened offices at 715 Sansom St., Philadelphia, Pa., as a lapidist.

V. L. Sear, Amarillo, Tex., has commenced business on his own account at that place.

R. F. Parks has gone to Tucumari, N. Mex., where he will engage in business for himself.

H. D. Parks has engaged in the retail jewelry business in the Columbus Memorial building, Chicago, Ill.

Eugene Schrader has opened a new jewelry engraving establishment at 1104 Heyworth building, Chicago, Ill.

The National Loan Co. is opening a pawnshop and jewelry store in the Park Theater building, Indianapolis, Ind.

N. L. Seif, April 15, opened an office in the Mead building, New Canaan, Conn. Mr. Seif was formerly located in New York.

A line of novelties and standard articles will be carried by "Harman" in the Shapiro Music Store, 434 7th St., N. W., Washington, D. C.

H. D. Parks, formerly jewelry and diamond buyer for Lapp & Flershem, who was with that concern for 29 years, has engaged in the retail jewelry business in room 603 in the Columbus Memorial building, Chicago.

The Clinton Mfg. Co. has been incorporated in Pittsfield, Mass., with a capital of $10,000, to manufacture combs and jewelry. The officers are: President and treasurer, Ellis Hey, Boston; clerk, J. W. Manon, Pittsfield.

The Slade Mfg. Co. has been incorporated with a capital of $100,000 at Providence, R. I., to manufacture, buy, sell and exchange metal goods. The incorporators are: Frank Slade, Eugene A. Eddy, of Greenwich, and James H. Higgins, Pawtucket, R. I.

Frank A. Fleisher, Marysville, Pa., is about to discontinue business at that place to accept a position as a traveling representative.

A novel method of smuggling jewelry was recently discovered. It consists of concealing the articles in magazines and obtaining second class mail rates on the package. A broad investigation of mail matter has been inaugurated. The discovery was made a short time ago by Surveyor of Customs, Charles W. Clark, of Kansas City, Mo.

Your Best Customers Will Buy This Pin

You will make no mistake in placing a trial order for this latest and exclusive novelty in feminine jewelry.

THE PSYCHE BOW

is artistically designed by our own artists and exquisitely made by expert workmen. It fills the requirements of this season's fashionable mode.



ONE OF OUR MANY DESIGNS

The bow here illustrated is one pattern from our extensive line. Every Psyche Bow is 14-K. Gold mounted in genuine stones. They come in pearls, diamonds, sapphires, topaz and other attractive combinations.

An Exceptionally Good Feature is our Patent Clasp

It enables the wearer to use the pin for any jabot, or as a beautiful hair ornament. A simple turn of a button at the back unclasps it.

Considering the excellence of quality the prices are remarkably low—ranging from $18.00 upward, according to mountings.

Place a trial order to-day or write for full particulars.

HOWARD & COCKSHAW

218-220 FOURTH AVENUE NEW YORK

Proposed Amendment to the Bankruptcy Laws.

WASHINGTON, D. C., April 13.—There have been several hearings by the Senate Committee on the Judiciary on the Swager-Shirley bill for the amendment of the bankruptcy laws—a movement which is being watched with considerable interest and which has resulted in the appearance of many widely-known men, representing widely diversified industries and fields of business activity. Hon. James M. Olmstead, a referee in bankruptcy, Boston, Mass., was the first speaker in favor of the pending bill which, he thinks, will dovetail into the present act, making it more symmetrically perfect. And this, as a matter of fact, is Representative Shirley's own view of the matter.

It is proposed to correct the abuse of receivership proceedings as they have existed in some parts of the country, to make a distinction between a custodian receiver and an operating receiver. The method pursued under the amendment of 1903 did not tend to clear up this difficulty, especially under the construction placed upon it by the courts, placing no limit upon the account allowable. Hence the following proposed amendment:

"Where business is conducted by trustees, marshals or receivers, as provided in clause 5, section 2, of this Act, the court may allow such officers such additional compensation for such services by way of commissions upon the moneys disbursed by them; and in cases of receivers or marshals, also upon the moneys turned over by them or afterwards realized from property turned over in specie by them to the trustees or upon money or property turned over to creditors, or to the bankrupt or alleged bankrupt, or other person under order of the court, such commissions not to exceed 6 per cent. on the first $500 or less, 4 per cent. on moneys in excess of $500 and less than $1,500, 2 per cent. on moneys in excess of $1,500 and less than $10,000, and 1 per cent. on moneys in excess of $10,000; provided, that in case of the confirmation of a composition such commission shall not exceed one-half of one per cent. of the amount to be paid creditors of such composition; provided, further, that before the allowance of compensation notice of application therefor, specifying the amount asked, shall be given to creditors in the manner indicated in section 58 of this Act."

It is thought this will provide a practicable, just, workable and eminently satisfactory solution of the vexed question of additional compensation for the conducting of business in bankruptcy. It is considered as of quite as vital importance that the additional compensation of receivers, etc., for conducting the business shall be placed upon a percentage basis as that the compensation of trustees for the performance of their ordinary duties shall be so placed. The evils of leaving such additional compensation to the discretion of the courts are too obvious and well known to require explanation. This amendment will also tend to prevent long-drawn-out receiverships, it is claimed.

It is proposed to allow corporations, except municipal, railroad, insurance, trust and banking corporations, to become voluntary bankrupts; this has been the case under all our bankruptcy acts previous to the present one, and this prohibition has resulted in expensive receiverships and additional burdens of delay and expense upon bankrupt corporation estates.

It is further proposed to change the rather peculiar classification of those who may become bankrupts to prevent the present confusion and litigation as to what corporations are included. It is also proposed to reduce the amount of indebtedness to $500 or possibly $300, for which one may be adjudged an involuntary bankrupt.

It is also proposed to introduce a new scheme of arrangement for settlement so as to permit official settlements between creditors and debtor, immediately after the filing of even an involuntary petition, on notice and a proper investigation by the court. This would send the debtor out into the business world again free from the stigma of bankruptcy and would isure a more speedy settlement than is possible under the present law.

While the laws as to the discharge of dishonest debtors was strengthened by the amendment of 1903, it is felt that it should be still more strengthened; first, by settling beyond doubt that the trustee is sufficiently a party in interest to object to a discharge; as the matter stands at present objections have to be filed by individual creditors, if at all. It is claimed that if the trustee, as representative of all of the creditors, can assert the objections the expense can be spread over all, and thus many fraudulent bankrupts would be refused discharges who would otherwise escape.

Further, creditors are protected against an improper use of their funds by the following proviso to the effect that a "trustee shall not interpose objections to a bankrupt's discharge until he shall be authorized so to do at a meeting of creditors called for that purpose."

A further strengthening of this part of the act would be to make the giving of a false mercantile statement in writing as a basis of credit an objection to discharge. As the law now stands it is an open question whether a false credit statement, to be available as an objection to a discharge, must not have been made to the creditor who extended the credit and at the time of the extension of such credit.

It is still further proposed to strengthen the law by providing that a petition in bankruptcy shall not be dismissed until after notice has been given to the creditors, "and to that end the court shall, before entertaining an application for dismissal, require the bankrupt to file a list, under oath, of all his creditors, with their addresses, and shall cause notice to be sent to all such creditors of the pendency of such application, and shall delay the hearing thereon for a reasonable time to allow all creditors and parties in interest an opportunity to be heard."

Despite the amendment of 1903, with respect to private liens, the supreme courts of some of the States are still holding, in effect, that liens withheld from record, possibly for years, may not be preferences in bankruptcy, even if they are not recorded until within a few days before bankruptcy; so that all that a careful creditor need do is to take a chattel mortgage at the time he begins business with the debtor, keep it off the records as long as he wants to, provided he does not do so by agreement with the debtor, and then record it years afterwards and just on the eve of bankruptcy. Under those decisions the creditor must be able to prove that at the time of the transfer the debtor was insolvent, etc., all of which is practically impossible. This it is proposed to obviate by inserting the following definite provisions:

If a bankrupt shall have "procured or suffered a judgment to be entered against him in favor of any person or have made a transfer of any of his property, and if, at the time of the transfer or of the entry of the judgment or the recording or registering of the transfer, by law recording or registering thereof is required, and being within four months before the filing of the petition in bankruptcy or after the filing thereof and before the adjudication the bankrupt be insolvent and the judgment or transfer then operate as a preference, and the person receiving it or to be benefited thereby, or his agent acting therein, shall then have reasonable cause to believe that the enforcement of such judgment or transfer would effect a preference," it shall be voidable by the trustee and he may recover the property or its value from such person, etc.

Oliver G. Fessenden, chairman of the Committee on Bankruptcy of the National Association of Credit Men of New York, who also represents the diamond and watch interests, in both of which he is a large wholesale dealer, was an interested attendant at the hearings. He stated that this association represents a membership of 14,000 and an investment in legitimate business interests of more than $500,000,000. All of the members are in favor of the bankruptcy law and the amendments as proposed by the Shirley bill. He favored the proposition to allow a man to compromise with his creditors before going into court. He stated that, under the present administration of the law, practically all of many estates goes to the attorneys and the receivers, and in almost 99 out of 100 cases an attorney is appointed a receiver in preference to a business man, which is often a serious mistake.

For instance, if it were in the case of a bankrupt diamond merchant, the attorney can know little, if anything, about the business interests involved. The usual method is to appoint an attorney as receiver, and he, in turn, appoints his attorney, and neither will know anything about the business.

It would be far better if the judges of the courts would appoint as receivers business men familiar with the line of business in which the bankrupt was engaged, and in this way much more would be realized for the creditors than is the case under present methods. Men now appointed are regarded almost in the light of "professional receivers," who get as many claims as they can, hold out as long as they can and stave off the creditors.

If the bankruptcy law is really intended to be for the benefit of the creditors, and is rightfully enforced, it is the best law in the world.

This view of the matter, the more frequent appointment of business men as receivers, is accepted not only by Representative Shirley, but by F. W. Hinrichs, chairman of the Committee on Bankruptcy of the State Bar Association of New York, although it was opposed by Judge Hand. Judge Hough is also in favor of business men being appointed who are well and honorably known in their respective professions. Howard Marshall, president of the New York Credit Men's Association, is also in favor of this suggestion and of limiting of fees. The Commercial Law League of Minneapolis opposes the latter proposition.

Receivers Appointed for Oppenheimer & Stern, New York.

Oppenheimer & Stern, manufacturing jewelers, 41 Maiden Lane, New York, have had a disagreement which resulted, last Thursday, in the appointment of Bernard Strauss and Milton B. Rosenbaek as receivers for the firm by Judge Greenbaum, of the Supreme Court.

A suit was brought by Julius Oppenheimer against Marcus Stern for a dissolution of the partnership, which was formed Jan. 1, 1906. The receiver's bond was fixed at $25,000.

The liabilities were stated to be $27,000 and the assets from $30,000 to $35,000.

A meeting of the creditors was held at 87 Nassau St., Friday. A committee of three, composed of David Mayer, Samuel Hess and Max Kassler, was appointed to investigate the matter further and to confer with the partners.

A second meeting was held Monday afternoon, at which time the committee reported that there were assets of merchandise, $13,000; equity in notes, $1,000; accounts, $8,000; fixtures, $2,750, and other firm assets of $3,900, making a total of $28,650, at cost price. The liabilities are now said to be $29,000.

Mr. Stern made an offer of settlement with creditors based upon a general release on a basis of 70 per cent. in full payment, payable 10 per cent. in cash and the balance in 24 equal monthly installments, two-thirds of which is to be satisfactorily indorsed. This offer was subsequently increased to 75 per cent., payable 10 per cent. cash and the balance in 24 monthly payments, the last two-thirds of which should be satisfactorily indorsed, in which case the assets would remain in the joint possession of Mr. Stern and trustees to be appointed.

An alternate proposition was to the effect that if Stern could secure indorsement for the entire 75 per cent. the business would be turned back to him.

Another meeting is being held as THE JEWELERS' CIRCULAR-WEEKLY goes to press.

When the business was started, in January, 1906, a capital of $4,800 was claimed. Mr. Oppenheimer had previously been employed as a salesman by J. Wodiska for nine years and Mr. Stern had been in business for 22 years before. At one time he was a member of the firm of Stern & Brandt, which met with financial difficulties in 1893. Stern afterward paid up the old debts and continued alone.

Death of Charles A. Turpisch.

Charles A. Turpisch, a well-known and highly respected retail jeweler, died at his residence in Stapleton, S. I., on Thursday morning, aged 58 years. Funeral services were held at his late residence Sunday and the interment was in the Lutheran Cemetery.

Mr. Turpisch was born in Germany, where he learned the jewelers' trade, and upon coming to this country when a young man engaged in the business in New York. About 15 years ago he moved to Staten Island and opened a small store on Bay St., between Canal and Water Sts. As the business increased he found it necessary to secure more room, and at the time of his death he owned a large and handsome store. About two years ago he was taken ill, and went to Europe in the hope of regaining his health, but his trouble baffled the best medical skill.

He was a member of Staten Island Lodge, B. P. O. Elks; Excelsior Lodge No. 1133, Knights and Ladies of Honor; the Assurance League of America, the Einigkeit, and the Staten Island Quartette Club. He is survived by a widow, two sons and a daughter, who have the sympathy of many friends in their bereavement.

Death of James M. Hopper.

LONG BRANCH, N. J., April 15.—James M. Hopper, a veteran retail jeweler who had been in the business in this city, Freehold and Philadelphia, Pa., died Wednesday of last week at the home of his daughter, Mrs. Chas. H. C. Clark on Liberty St., in this city. He passed his 81st birthday April 2.

Mr. Hopper was a son of James M. and Ann C. Hopper, and was born in Philadelphia, April 2, 1829. In 1838 his father went to Freehold, this county, where he opened a jewelry store, the remainder of the family remaining in Philadelphia. In 1846 the other members of the family also went to Freehold, and young Hopper at once began learning the jeweler's trade with his father.

Mr. Hopper was one of the founders and a member of Simpson M. E. Church. He had served as a justice of the peace, was elected a commissioner from the First Ward in 1882, and served as a member of the Long Branch Board of Health for three years, succeeding the late James P. Connolly.

Death of Marcus Singer.

Marcus Singer, a retail jeweler at 652 Third Ave., New York, who had been in business in New York for some years, died last Wednesday at his home, 591 Lexington Ave., of pneumonia after an illness of only six days.

Mr. Singer was born in Ungarn, Hungary, Aug. 1, 1861, and came to this country when a young man. He commenced business for himself about 1887 on the East Side in New York, and later opened a place of business at 652 Third Ave. He had a branch store at 144 E. 42d St., for a time, which was discontinued.

The funeral was held from his late home Thursday, and interment was in Washington Cemetery.

Deceased is survived by a widow, two sons and a daughter.

The deceased is survived by eight children.

The Iowa Retail Jewelers' State convention will be held June 28, 29, 30, and July 1, at Des Moines. This will be a joint convention of the jewelers and the optometrists of the State. This combination will enable every jeweler and optometrist to attend both conventions by making the one trip. The executive committees of both associations are now busy getting up the programme, which will be one of the strongest and most attractive ever prepared. The Iowa Retail Jewelers' Association has made a good gain in membership since the last annual convention. New members are joining constantly.

Death of William F. Smith.

DES MOINES, Ia., April 13.—The funeral of William Frederick Smith, a wholesale jeweler in the Des Moines Life building, who died Monday from typhoid fever, will be held this afternoon at 2.30 from the residence, 1021 8th St.

Mr. Smith was a resident of Des Moines for the past 17 years, coming here from Chillicothe, O. He was taken sick three weeks ago. Deceased was a member of the Woodmen Lodge and also of the Iowa State Traveling Men's Association. Rev. Leamer, of St. John's Lutheran Church, will have charge of the funeral services, and interment will be made at Woodland Cemetery.

Mr. Smith was one of the best known wholesale jewelers in Iowa. For many years he traveled as a jewelry salesman for W. A. Lumbard, and started in business for himself as a jobber in August, 1898. In the 12 years he was engaged here he built up a good business and stood high in his trade and in the business community.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week at the Universal alleys, Brooklyn:

April 11.—Cross & Beguelin.....	896	913	878
vs. Joseph Fahys & Co.....	792	885	875
April 13.—J. J. Donnelly.....	757	804	853
vs. Munford & Galaway.....	584	562	641
April 15.—Solidarity Watch Case Co.	811	720	854
vs. Robt. H. Ingersoll & Bro..	942	845	817

STANDING OF THE CLUBS.

	Won.	Lost.	High score.	Per cent.
Wm. Barthman	39	12	990	.765
Joseph Fahys & Co.....	35	16	1,012	.686
Hayden W. Wheeler & Co.	35	19	985	648
Cross & Beguelin.....	30	18	1,013	627
Tiffany & Co.....	26	16	1,008	619
Robt. H. Ingersoll & Bro..	32	22	1,001	.593
Ilgen & Wakefield Co.....	20	34	930	370
Solidarity Watch Case Co.	13	52	947	289
Munford & Galaway.....	14	37	967	274
J. J. Donnelly.....	5	43	892	104

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended April 16, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin....	$437,027 13
Gold bars paid depositors.....	65,830 85
Total	$502,857 98

Of this the gold bars exchanged for gold coin are reported as follows:

April 11.....	$57,915 26
" 12.....	82,147 91
" 13.....	109,152 70
" 14.....	82,019 98
" 15.....	69,008 83
" 16.....	36,702 65
Total	$437,027 13

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York as reported last week:

	London. .999 Bars	New York selling price Bars
April 12.....	24 7-16d.	[illegible]
" 13.....	24 9-16d.	[illegible]
" 14.....	24 1-2d.	[illegible]
" 15.....	24 5-8d.	[illegible]
" 16.....	24 5-8d.	[illegible]
" 18.....	24 9-16d.	[illegible]

W. E. Wallace, Moscow, Idaho, has admitted a partner into his business, the firm style becoming Wallace & Griffin.

Philadelphia.

John Battin, of Battin & Co., visited the trade last week.

J. D. Sallade, Norristown, Pa., has recovered from his recent illness.

E. C. Jump, with H. O. Hurlburt & Sons, is seriously ill at his home.

George Baily, Uniontown, Pa., is now located in his attractive new store.

R. C. Wilde returned last Wednesday from a successful trip through the State.

R. F. Chapman, Atlantic City, N. J., is planning a pleasure trip to the Adirondacks.

Frank G. Schuler has opened a new retail jewelry store at 4536 Frankford Ave.

Furtwangler & Rhea, Greensburg, Pa., have remodeled and enlarged their store.

Sargent Engle has accepted a position as engraver with C. Brown, 727 Sansom St.

C. S. Kepner, Chester, Pa., is making arrangements to occupy his new home at Chester.

Aisenstein & Gordon, retail jewelers, have removed from 4th and Lombard Sts., to 331 South St.

The Ideal Plating Co. has removed from 722 Sansom St. to larger quarters at 121 N. 9th St.

T. S. Mitchell, 56 N. 8th St. and 37 S. 8th St., is home again after a trip through California.

M. C. Williams, Trenton, N. J., is confined to his home with inflammatory rheumatism.

Suit has been instituted in the local courts by Jacob Espen and others against Ferdinand Keller.

Harry Smith and William C. Robertson will return from Europe in the latter part of this month.

James Righter has resigned his position as watchmaker with Henry Bolte, Jr., Atlantic City, N. J.

J. Miller has sold out his place in Lansford, Pa., and has started in the same line at 2542 Eighth Ave., New York.

H. A. Henze, formerly with Richard M. Cooper & Sons, has accepted a position as watchmaker for Strawbridge & Clothier.

Louis Solfinger, with C. R. Smith & Son, is recovering from his recent attack of the grippe, and expects to report for business soon.

Harry Bedichimer, of I. Bedichimer & Co., manufacturers of emblem goods, has returned from a six weeks' western business trip.

A meeting of the Pennsylvania Retail Jewelers' Association was held Monday evening, April 18, at the Philadelphia Jewelers' Club.

J. E. Caldwell & Co. have this week an attractive window display of loving cups and other trophies, suggestive for the coming athletic events.

Charles Smith, lapidist, until recently associated with his brother at 715 Sansom St., has opened an office of his own at 713 Sansom St.

Daniel Barbour, with Charles Muth, 1632 Columbia Ave., is recovering from an operation recently performed for appendicitis at St. Agnes' Hospital.

Owing to the unsettled condition of the car strike the meetings of the Horological Club have been postponed until conditions become more peaceful.

E. J. Berlet, of Maxwell & Berlet, has again been elected to serve as president of the Walnut St. Business Association. This is Mr. Berlet's third term.

Louis Gibbons, of W. W. Fulmer & Co., 8th and Sansom Sts., who has been covering the western territory, returned last week and reports excellent business.

R. W. Broadbent, Wilmington, Del., has been unable to attend to business for the past month on account of an acute and painful attack of sciatic rheumatism.

H. E. Ogden, with R. L. Saunders, will soon assume charge of the 8th St. store. Mr. Saunders in the meantime will devote himself exclusively to the new branch store on 13th St.

J. G. Buseman, 2828 Germantown Ave., has been appointed a member of the banquet committee of the United Business Men's Association. The banquet is to take place April 27.

Blair & Crawford, 12th and Chestnut Sts., have taken a 10 years' lease of the store property at the southwest corner of Walnut and 13th St., and will occupy the premises about July 1.

The Board of Governors of the Philadelphia Jewelers' Club have sent out announcement cards for the annual shad dinner, which will be given Tuesday evening, May 17, at 6.30 o'clock on the roof garden of the new Hotel Bingham.

The important art collection of the M. Johnson-Brown Co., New York, will be placed on sale, next Wednesday, Thursday, Friday and Saturday afternoons in the Philadelphia Art Galleries of M. Thomas & Sons, 15th and Chestnut Sts.

S. P. Dayton, 2026 E. Tioga St., has disposed of his business to D. M. Raiser, formerly connected with Wm. G. Earle & Co. Mr. Dayton has been compelled to retire because of ill health, and will leave shortly for Los Angeles, Cal., where he will remain definitely.

In the fire which burned out more than 100 merchants at Middletown, last week, several jewelers suffered losses. The jewelers were M. Ferneiser, the Klahr jewelry store and M. Fair. The fire destroyed five buildings belonging to Mr. Ferneiser.

The bill incorporating Riverside as a city has been signed by Governor Fort, of New Jersey. The Philadelphia Watch Case Co. and the Riverside Metal Co., the largest companies here, will be benefited by this change, and it is expected that T. Zurbrugg, president of the watch case company, will be a popular candidate for mayor.

Maxwell & Berlet have made and designed for the Haddonfield Chapter, Daughters of the American Revolution, a unique silver tablet, which is to be applied to a mantle. The tablet is mounted on wood which had been submerged in the waters of the Delaware River for 138 years and was part of the British Frigate, *Augusta,* sunk by the Americans off Red Bank, N. J., Oct. 22, 1777.

J. E. Caldwell & Co. have been awarded the contract for the cup, known as the Saboroso Cup, which is to be presented by Vetterlein Bros., cigar manufacturers, to the member of the Philadelphia or Athletic Club player who averages the highest batting record on the termination of the season's games. The cup is built of solid silver and stands 24 inches high. The trademark of Vetterlein Bros. is beautifully enameled in colors.

Frank Schenuit, 2631 Germantown Ave., sailed April 19 on the *Kaiser Wilhelm der Grosse,* for Germany where he will visit his family, and later tour through France, Italy, Switzerland and England, returning about the middle of July.

Through brave efforts and hard work on the part of employes of W. H. Hoskins & Co., stationers at 904 Chestnut St., a fire that threatened to sweep the entire block was promptly extinguished. The fire, which started in the cellar of the building shortly after 9 o'clock Saturday morning, was discovered by the watchman, Alexander Ford, who traced the smoke to a pile of rubbish which was blazing in the basement. The emergency brigade soon had the fire under control, and by the time the firemen arrived the fire was out.

The following jewelers were visitors to this city during the week: M. Landes, of Fahler & Landes, Allentown, Pa.; G. A. Bowen, of T. H. Bowen & Co., Bridgeton, N. J.; A. Liachovitz, Shamokin, Pa.; C. Custer, of Kerper & Custer, Pottstown, Pa.; A. Gutowitz, Lewis, Del.; Max Freemin, Steelton, Pa.; C. C. Vogt, Allentown, Pa.; H. S. Kratz, Souderton, Pa.; R. W. Quicksall, Mt. Holly; A. Smyth, representing K. Bracher, Newark, N. J.; D. H. Krause, North Wales, and W. K. Schlotterer, Schwenksville, Pa.

Harrisburg, Pa.

Appraisers of the stock of Frank B. Mace, who recently purchased the store of S. C. Doudore, New Berlin, have been appointed by the court.

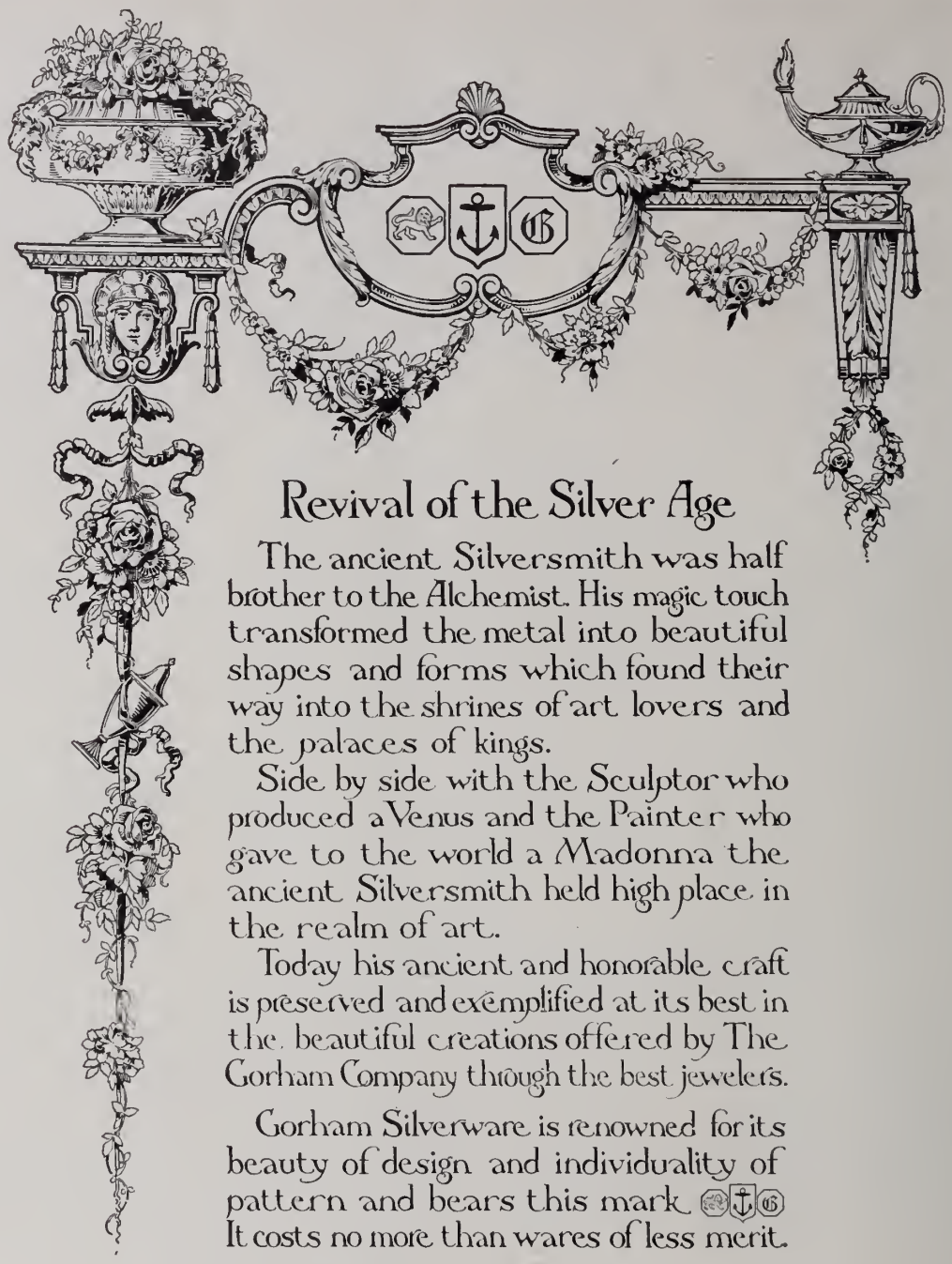
A special meeting of the local Business Men's Association was held, last week, for the purpose of considering matters pertaining to the credit rating system recently adopted.

H. S Eyler, Waynesboro, is exhibiting in his jewelry store a portion of a broken shell and some minie-balls found imbedded in the walls of an old house, recently razed, in that town. It is thought that these are relics of the Battles of Antietam or Gettysburg.

Daniel A. Donovan, an optician at 211 N. 3d St., was arrested, last week, charged with administering "knock-out drops" to a young girl, whose identity has not been revealed. He was committed to jail by Alderman Hoveiter in default of $3,000 bail for a hearing.

Harrisburg jewelers are anticipating a better Spring and Summer trade than during the corresponding period in 1909, basing their expectations on the improved condition of business, as reflected in the recent announcements of 6 per cent. increases in wages made by the Pennsylvania and Philadelphia & Reading Railway Cos. and the Pennsylvania Steel Car Co., which employ thousands of wage earners of Harrisburg and vicinity.

L. A. Waller, Waynesboro, Miss., has completed plans to move to a new territory at Belzoni, Miss.



Revival of the Silver Age

The ancient Silversmith was half brother to the Alchemist. His magic touch transformed the metal into beautiful shapes and forms which found their way into the shrines of art lovers and the palaces of kings.

Side by side with the Sculptor who produced a Venus and the Painter who gave to the world a Madonna the ancient Silversmith held high place in the realm of art.

Today his ancient and honorable craft is preserved and exemplified at its best in the beautiful creations offered by The Gorham Company through the best jewelers.

Gorham Silverware is renowned for its beauty of design and individuality of pattern and bears this mark It costs no more than wares of less merit.

The Gorham Co.

Silversmiths

New York

The Gorham Company requests your consideration of this the first of a series of advertisements now appearing in various important periodicals.

Every jeweler selling Gorham Silverware will be benefited by this extensive advertising campaign, inasmuch as these advertisements are now appearing in "Scribner's," "Everybody's," "Life," "Outlook," "Sunset Magazine," "International Studio," "Fra," "House Beautiful," "Atlantic Monthly," "New England Magazine," "Craftsman," "Philistine," and "Ladies' Home Journal," "Woman's Home Companion," "Delineator," "Designer" and "New Idea" (in column form).

THE GORHAM COMPANY

Silversmiths and Goldsmiths
Fifth Avenue and 36th Street, New York

BRANCHES:

CHICAGO, 137 Wabash Ave. NEW YORK, 15-17-19 Maiden Lane SAN FRANCISCO, 140 Geary Street LONDON, Ely Place

WORKS: Providence and New York

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
C. J. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.
11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE 1148 CORTLAND. CABLE ADDRESS JEWLAR, NEW YORK

VOL. LX. APRIL 20, 1910. No. 12.

Index to News and Special Articles.

	Page.
Document Casket of Ebony, Ivory and Enamel Presented to the President of the Reichstag (Illustrated on Front Cover), Text on....	57
Fine Silver Craftsmanship in Casket.....	57
Repoussé Work and Chasing—(Continued)...	59
French Industrial Art Exhibition Recently Held at Copenhagen.....	59
The Heraldic Menageric.....61-63-65	
Jewelers Win Important Suit Against Pawnbrokers Involving Memorandum Goods....	65
Imports at New York.....	65
Retail Jewelers of New Jersey Hold Annual Convention at Newark.....	67
Members of Jewelers' 24-Karat Club Make Merry at Annual Beefsteak Dinner.....	69
Exports of American Clocks, Watches and Jewelry, etc., to Canada and Siam.....	71
Meeting of the Executive Committee of the Maryland Retail Jewelers' Association....	71
Bankruptcy Petition Filed Against J. Edward Boeck, Now Serving Sentence for Swindling Jewelers	71
Negro Captured After Bold Attempt to Steal Watches from Washington, D. C., Jeweler.	71
National Association of Manufacturing Jewelers Organized and Committees Appointed.	73
Jeweler of Baltimore, Md., Robbed of $500 in Broad Daylight	73
Burglars Break into Optical Store and Steal Supplies Valued at $1,500.....	73
Death of Robert W. Dean.....	75
P. J. Cummings, Attleboro, Mass., Found Guilty of Using Mails to Defraud.....	75
Schedules in Bankruptcy of Jeweler Who Is Now Serving a Sentence for Forgery.....	75
Jeweler of Atlanta, Ga., Sued for $25,000 Damages by Former Employe.....	75
Burglars Loot Safe of Jewelers in Newark, N. J., of $1,000 Worth of Stock.....	76
Chicago Judge to Correct Abuses in Appointment of Receivers in Bankruptcy Cases..	76
Death of Peter J. Richrath.....	77
Death of Jonathan S. East.....	77
Oregon Retail Jewelers' Association Makes Plans for Convention in May.....	77
Attachment Filed Against Mendlow Bros., Lynn, Mass.....	77
Thief Gets Diamond Ring by Making Substitution with a Copied Tag.....	77
C. F. Moon, Cle Elum, Wash., Files Voluntary Petition in Bankruptcy.....	77
Death of J. M. Lewis.....	77
New Enterprises	79
Proposed Amendment to the Bankruptcy Laws	81
Receivers Appointed for Oppenheimer & Stern, New York	82
Games Rolled by the Jewelers' Bowling League of New York	82
Gold Bars	82
Death of James M. Hopper.....	82
Death of Charles A. Turpisch.....	82
Death of Marcus Singer.....	82
Patent Department 109-111	
Calculations of the Barrel Train and Motion Work of Watches.....	113
Snags Frequently Met in Repairing Electric Clocks	115
A Novel Clock for the Show Window.....	117
Horological Notes	117
Twenty-Four-Hour Clocks	117
Little Lessons of Experience.....	126
To Regulate Show Window Crowds.....	126
Japanese Precepts on Business.....	127
Display by an Enterprising Jeweler of Harrisonburg, Va.....	127
Marseilles Pottery—Its Origin and History..	129
Glass and Crystal Ware for Siam.....129-131	
An Interesting Art Clock.....	131
An Anniversary in the History of Porcelain Manufacturing in Copenhagen.....	131
Workshop Notes and Queries.....	133
An Improved Method in Electroplating—(Continued) 133-135	

Jewelry Failures During March.

THE failures in the jewelry trade during the month of March were nearly all for small amounts and, according to the figures compiled by R. G. Dun & Co., the number was less than in the corresponding months of the two previous years, while the total amount of liabilities was less than in any March during the past five years. According to the table of failures by branches of business compiled for a recent issue of *Dun's Review*, there were during March 24 insolvencies in the jewelry and clock trades with liabilities of $118,263, showing an average of but $4,929. How this compares with the previous years is shown in the same table, which gives for March, 1909, 31 failures with liabilities of $198,673; March, 1908, 32 failures with liabilities amounting to $653,035; March, 1907, 19 failures with liabilities of $148,651, and in March, 1906, 15 failures with liabilities of $262,522.

That the first quarter of this year does not compare so favorably as the month of March with past years, as far as the jewelry trade is concerned, is due to the fact that two recent failures—one in New York and one in Chicago—added $1,000,000 to liabilities. According to the same authority, the insolvencies in this trade during the first three months of the year were 99, with liabilities of $1,794,024, as compared with 122 in 1909, when the liabilities were $982,591; 125 failures in 1908, with liabilities of $2,474,735; 70 failures in 1907, with liabilities of $650,734, and 64 failures in 1906, with liabilities of $652,631.

Important Suit Involving "Memorandum."

AGAIN a jewelry firm has been successful in the courts of New York in litigation against pawnbrokers to recover jewelry obtained on memorandum from the complainants in the action and later pledged with the defendants. This suit, which is reported in detail in another column of this issue, was tried in the New York Supreme Court practically on the question of the law involved, the verdict for the jewelers, though rendered by a jury, being directed by the judge.

The jewelry over which the controversy arose was obtained by a man, now serving a term in prison, on the ordinary memorandum agreement, which provided that the goods remained the property of the jewelry house, that they were entrusted for inspection only and were to be returned to the owners on demand. The same man obtained a quantity of jewelry from other merchants, and practically all of the jewelry he so obtained he pledged and disposed of in other ways. For this he was arrested and sent to prison, but the criminal court refused to order this particular jewelry restored to the owners, and an action in replevin was commenced.

The pawnbrokers did not deny having the jewelry or receiving it from the convicted man, but set up the contention that the thief had practically acted in the capacity of agent for the jewelers, and under the memorandum agreement had discretionary power to sell or dispose of the articles; therefore (under the Factors Act) the pawnbrokers claimed they were protected, as the power to sell implied the power to pledge, and they at least had a lien for the amount of their loan.

On behalf of the jewelers it was claimed that the memorandum transaction was pure bailment, and under the agreement title never left the jewelry house; that both in its theory and practice the memorandum transaction remained a bailment and that had the man returned the purchase price instead of the jewelry they could have refused to accept it and still demand the articles; therefore the sale did not begin or title pass until after a sale had been ratified by the owners of the jewelry and the money accepted or the terms of credit arranged. This was the theory accepted by the judge, who directed a verdict for the jewelers.

System is as essential in advertising as it is in any department of one's business.

An Article on Heraldic Terms.

TO conduct a successful jewelry business calls for a general and special knowledge of many branches of trade and art, and in addition at least a superficial knowledge of many subjects which directly or collaterally relate to the products which the jeweler may handle. Among these subjects heraldry is not the least important, though it is one of those about which very little is known, at least by the smaller dealers. The lack of knowledge of heraldry is in great part due to the fact that the information needed is not easily obtained, and when it is obtainable, can only be gleaned from works which cover many points the jeweler does not care about, and he must read and study much to get little of value to him.

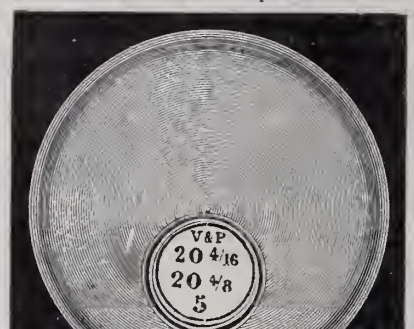
Owing to the number of inquiries that have been received from time to time as to the meaning of simple heraldic terms, we have had prepared a short article upon the heraldic animals with whose forms and names the jeweler may come in contact, treating the same in a simple manner. The article is prepared in such a way that from the cuts alone the jeweler or his employe can quickly get the meaning of certain terms, such as *rampant, statant, passant, sejant,* etc., while a glance at the text will give him some fundamental facts that will help him in understanding their origin and meaning. The article, which will run over three issues of this journal, treats the subject in a popular and even jocular vein, taking up the animals used in heraldry and describing them as one would describe an ordinary menagerie. However, this sugar-coating of the pill of dry fact should not make the article any less instructive.

The animal most frequently met with by jewelers in heraldic devices as well as the mark on silver—the lion—is taken up in the first instalment, which appears in this issue on pages 61 and 63.

Watch Glasses

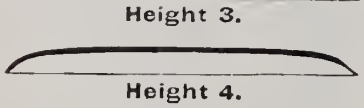
Fac-Simile of Our Label

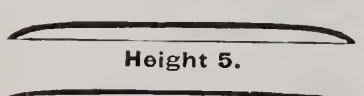
The CLEAREST CRYSTALS To Be Had

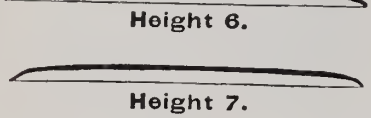


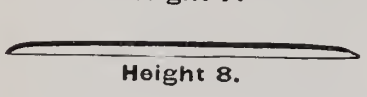
TRUE TO GAUGE And Made To Fit

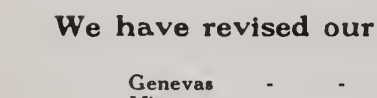

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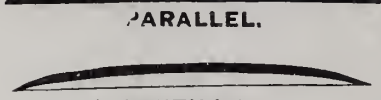

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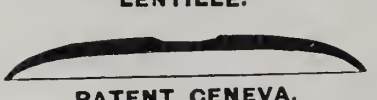

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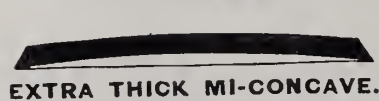

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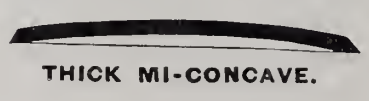

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PARALLEL.


LENTILLE.


PATENT GENEVA.


EXTRA THICK MI-CONCAVE.


THICK MI-CONCAVE.

We have revised our Prices to date as follows:

	Per Gross	Per Dozen
Genevas	$4.00	$ .40
Miconcave	4.00	.40
Extra Thick Miconcave	10.00	.90
Parallels	8.00	.75
Patent Genevas	8.00	.75
Lentilles	12.00	1.25
Antiques	8.00	.75
Lunettes	3.00	.25

WRITE FOR DISCOUNT

Blank Order Sheets for Watch Glasses Sent on Application

Dozen Prices will be charged on less than ¼ Gross Genevas and Miconcaves
Dozen Prices will be charged on less than ¼ Gross all other kinds

We Carry a Full Line of Watch Material and Tools

Cross & Beguelin

(A Corporation)

Importers, Exporters and Manufacturers
Watches, Diamonds, Jewelry
Silver-Plated Ware, Etc.

23 MAIDEN LANE
NEW YORK

Lancaster, Pa.

George E. Fahys, New York, was in Lancaster last week.

Richard Bronslow, Scranton, was in Lancaster last week making purchases.

Oliver P. Dolby has gone to Columbus, O., with a view of opening a shop there.

John J. Bowman, of Ezra F. Bowman's Sons, paid a visit last week to Philadelphia.

Abram Edelstein, a jeweler of Paterson, N. J., last week visited his brother, Marcus Edelstein.

James E. Greene, Emigsville, Pa., has opened a store on E. Philadelphia St., York, and will operate it and his Emigsville store.

Franklin Moore, who has been visiting his old Canadian home, near Ottawa, for the past three weeks, has returned to Lancaster.

Edward Lutz, who went south several months ago for his health, spending most of his time near Asheville, N. C., has returned home much benefited by the trip.

Benjamin C. Channel, a watchmaker in Lancaster nearly 25 years ago, now a resident of Boston, paid a visit, his second in all these years, to Lancaster relatives last week.

At a sale held near Columbia last week was a pair of silver candlesticks of the colonial period that brought $25. The purchaser was a Philadelphia collector of bric-a-brac.

Michael B. Formley, of Richmond, who was taken ill on a railroad train en route to Elmira, and had to get off at Lancaster and go to a hospital, was able to leave for home last Friday.

G. F. Peusch, a traveling representative of the Vallorbes Jewel Co., left last week for a trip to the Pacific Coast, and while going overland will visit the trade in the larger cities. He will be gone about three months.

Among the jewelers who were recently in Lancaster were A. T. Heberling, of Parksbury; Noel P. Duff, Pittsburg; Oscar Loebling, Chicago; Dennis Smiley, Baltimore; John O. Parkway, near Wilmington; George L. Hepp, Lititz.

Charles A. Wyant, of Bethlehem, Pa., has entered the local technical school as a student. F. R. Keener, of Sunbury, Pa., who was on the sick list, has returned to the school, and H. B. Roll, Pittsburg, and Harrison Hackenberger are now on the sick list.

Four boys who were arrested last week at Columbia as suspicious characters, confessed to having robbed a show case of a jewelry store at 5132 Lancaster Ave., Philadelphia. Their story was investigated, but the owner of the store refusing to prosecute, the boys were released.

Lancaster, Pa., was visited recently by the following traveling representatives: Mr. Singer, Diamond & Singer; J. G Stiles, Ilgen & Wakefield Co.; H. L. Weeks, J. Russel & Co.; Emil Lennis, Moser & Whyte; A. Holzinger, Fred. Kaufman & Co.; Walter J. Mays, McIntyre, Magee & Brown; Charles Platt, Theodore W. Foster & Bro. Co.; S. A. Lynch, William B. Kerr Co.; Mr. Jacobsson, Jacobsson Bros.; C. S. Fake, Whiting Mfg. Co.; Henry G. Young, Gibson-Krugler Co.; Mr. Bassinus, Forquignon Sales Co.; Willis B. Ehlers, Ehlers & Co.

New York Notes.

David Mayer, 14 Maiden Lane, returned Friday from the European diamond markets on the *Lusitania*.

S. K. Jonas, 37 Maiden Lane, sails for Europe and the Antwerp diamond markets Saturday on the *Vaterland*.

W. S. Pitcairn, 44 Murray St., is a member of a party which will sail early in May for Europe on the *Caledonia*.

Marcel M. Mirabeau, of Lissauer & Co., accompanied by his wife, sailed yesterday for Amsterdam, Paris and London.

John Davison, 11 Barclay St., is preparing for his annual visit to the English china factories. He will leave May 4.

F. S. Gilbert, of North Attleboro, Mass., was among the eastern manufacturers seen in the Maiden Lane district during the past week.

H. H. McBride, of the New York office of the United States Glass Co., has been at the headquarters of the concern in Pittsburg for several days.

Herbert Steiner, of the Steiner Mfg. Co., Providence, R. I., spent a few days in town last week, making his headquarters at the New York office, 530 Broadway.

H. F. Wichman, of H. F. Wichman & Co., jewelers of Hawaii, who has been spending some time in this city, sailed Saturday for Europe on the North German Lloyd line.

Louis Strasburger, founder of Louis Strasburger, Son & Co., who died Aug. 21, 1909, left an estate valued at $714,505, according to an appraisal filed in the transfer tax office last week. With the exception of a piece of real estate valued at $75,000, the property was all personal.

The assets of Anton S. Borg, a jeweler who was recently declared a bankrupt, were offered for sale last week by Charles Cohn, receiver in bankruptcy. The assets consisted of watches, clocks, jewelry, fixtures and a safe. The goods were on exhibition Friday and Saturday at 119 West St. The receiver reserved the right to reject any and all bids.

Walter D. Ballou, of B. A. Ballou & Co., was in town last week at the local headquarters. The offices in New York have been enlarged by the addition of an adjoining room, one-half of which will be used for a private office for J. R. Moore, the New York representative, and the other half of which will be used as a shipping and supply room.

The first of a series of bowling matches between Newark and New York jewelers was rolled last week at the Oxford alleys, Newark, and resulted in a victory for the Newark rollers, who won three games and totaled 2,810 pins during the night, while the New York team accounted for 2,661. A second series will be rolled on the Universal alleys in Brooklyn, April 30. The New York team was composed of the following: Messrs. Roll, Schaller, Windorf, Woodrow and Meht.

A petition in bankruptcy has been filed againt Edward Rorke & Co., importers of china, crockery and glass ware at 40 Barclay St., by these creditors: A. H. Heisey & Co., $62; Lehigh Valley Glass Co., $159; Knowles, Taylor & Knowles Co., $243, and Edwin M. Knowles China Co., $123. It is alleged that the corporation is insolvent, made preferential payments of $2,000, transferred merchandise and accounts of $4,500, and on April 11 allowed a receiver to be appointed by the Supreme Court. Judge Hand has appointed John W. McCaffery receiver in bankruptcy.

A sample case, which was said to contain $1,200 worth of jewelry, was left on the sidewalk at the corner of the Hoffman House one day last week by a salesman for an eastern house. The case was taken by Patrolman Walsh to the police station, where it was opened and found to contain a large quantity of gold cuff buttons and a miscellaneous assortment of stick pins, hat pins and brooches. Half an hour later a man, who said he was J. S. Kilkenny, of Providence, R. I., reported the loss of his sample case, which he said he had left in front of the Hoffman House. When he had fully described the case he was allowed to take it away.

Through an advertisement inserted for a customer last week by Theodore B. Starr, a jeweler at 206 Fifth Ave., a pearl necklace valued at $10,000, which had been lost, was recovered. The woman, whose name has not been made public, accompanied by her husband, was taking the necklace to the jeweler to have some slight repairs made, and in alighting from a cab in front of the store the box containing the gems was dropped. The loss was discovered a few minutes later and a search made, but the box had disappeared. It was later found by the driver of a taxicab, who received a reward of $500 for returning it to the owner. The necklace was intact and in perfect condition when returned, with the exception of two claws of a setting, which were slightly bent.

"Ye Handicrafters' Club" opened last week its annual Spring exhibition of craft work in the club rooms at 14 Nevins St., Brooklyn, where more than 50 exhibitors were represented by hundreds of exhibits, including jewelry, pottery, book binding and leather goods of all sorts, together with metal work, stencil work, etc. The exhibit of hand-made jewelry takes up a large case and shows work in convenional treatment. Exhibits of the Rokeby Shop, Cincinnati, show fine work in designs, especially in brooches, etc., by Mary Peckham, who etches designs on semi-precious stones that are used in completed work. From the Providence Art Club is a unique chain of silver and small amethysts, worthy of note. Oval belt buckles in horn work set in copper or silver, the horn being colored to harmonize with the color of the metal used, are also shown, togcther with combs made from horn. The exhibit of pottery is also of much interest.

Henry A. Dickinson, whose body was found in a room in the Hotel Stratfield, Bridgeport, Conn., last Friday night, was president of the Federal Silver Co., which has a modest place of business at 169 Chambers St. Mr. Dickinson was last seen alive by Dr. G. Skiff Ford, the hotel physician, who had been treating him for several days for insomnia. When the room in the hotel was found locked the hotel attaches began an investigation, but it was not until some time later that the body was discovered. The man had committed suicide by shooting himself close to his right temple with a 32-caliber pistol. A card found on his person stated that he was a life member of the New England Society of New York. Only 68 cents in money was found in his clothes, but shares of stock and bonds of a face value of several millions of dollars, distributed among manufacturing, mining and water works projects, were discovered among his effects. The Federal Silver Co. it was learned on inquiry at the office at 169 Chambers St., supplies silverware for premiums. The suicide was a widower and had no children. The Federal Silver Co., of which Mr. Dickinson was president, has a capital stock of $50,000, and F. B. Miller is secretary and treasurer.

The Customs officers made a strict examination of the baggage belonging to Mr. and Mrs. F. M. Rangel, two first-class passengers from the Isthmus of Panama, who arrived in this city last week on the *Alliance*, and discovered several pieces of antique jewelry, which were estimated to be worth about $10,000. The Customs officials were informed of the arrival of Mr. and Mrs. Rangel by a cable from a steamship captain who, Mr. Rangel claims, has a grudge against him. When the ship arrived at the pier Deputy Surveyor O'Connell was waiting for it. Mr. Rangel said that he was on his way to Paris, and that he expected to get away the next day in the *Provence*, but had neglected to put his baggage in bond, and made no objection when the inspectors began an examination of his trunks. In one of the trunks the inspectors found half a dozen antique gold altar ornaments studded with diamonds and rubies, the largest of which was about three inches in diameter, and, according to Mr. Rangel, cost $2,000. The passenger said that he had no intention of disposing of any of the jewelry here as he could get much higher prices for it in Paris. All the trunks were ordered sent to the Public Stores. Mrs. Rangel produced several pearl necklaces with diamond clasps, a crescent diamond brooch and a pair of diamond bracelets, all valued at about $3,000. She said that she had kept them about her for security, and that she used them on occasion and had no intention of parting with them. They were put in a bag and sent with the trunks. Mr. Rangel said that he had made 12 trips to South America, and after each trip he had brought up to this port a lot of jewelry and curios which he had collected and had no reason for selling his stuff here as he could do better abroad. He had never been held up before, and had on occasion passed his baggage through in bond, which he said he regretted that he had not done this time. After a long hearing before Deputy Surveyor Smyth at the Customs House, the jewelry was returned to Mr. and Mrs. Rangel. No proof of intent to smuggle was produced, while there was proof that they had declared the jewels as en route for Paris. An order was issued for the Rangel baggage, and it was put on the French liner *Provence*, upon which the Rangels continued their journey.

Among the recent accessions at the Metropolitan Museum of Art are: Two prehistoric flint knives (gift of J. Pierpont Mor-

(*New York Notes continued on page 89.*)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

FIDELITY TRUST COMPANY
EXECUTOR TRUSTEE
ADMINISTRATOR GUARDIAN

FIDELITY
TRUST COMPANY
Cor. Chambers St. and West Broadway
NEW YORK

With Total Resources of Over
$8,000,000.00

Offers to JEWELERS and others banking facilities which are unsurpassed and invites your account. Pays interest on checking and reserve accounts. Good Service, Undoubted Security.

FINANCIAL STATEMENT CHEERFULLY SENT UPON APPLICATION

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, } Vice-Presidents

EMIL KLEIN, Cashier

1851 The Jeweler's Bank for half a century in the same location 1910

THE
CHATHAM NATIONAL
BANK
Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President

FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President

WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825

81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,700,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 87.)

gan); pitcher, Mesopotamian, 12th century; small Albarello, Persian, 13th century; small bow, Syro-Egyptian, 11th century; vase, Persian, 13th century (gift of Messrs. Kouchakji Frères); three majolica bowls, Byzantine, eighth to 10th century (purchase); inkstand and salt cellar, German, 16th century (purchase); two silver medals and dies, Hudson-Fulton Celebration Commission, by Chester Beach (gift of the Commission); two gold, four silver and two bronze copies of the Elder Hudson-Fulton medals, by J. E. Roiné (gift of Thomas L. Elder); bronze arbitration medal of the Building Trades Employers' Association, by George Beck (gift of George Beck); gold badge and bronze plaque of Francis Joseph of Austria; three bronze plaques, J. Petschek, Hans Graf Wilczek, Singing Society; two bronze medals, Joseph Lewinsky, Gen. Frederick von Beck, by Rudolph F. Marshall; bronze medal, The American Numismatic Society, Archer Milton Huntington, by Emil Fuchs; silver medal (restrike), Benjamin Franklin, by A. Dupré (gift of Mrs. Edward D. Adams); 33 pieces of silver, English, 18th and 19th centuries (purchase); bronze statuette, Water Nymph, by B. L. Pratt (purchase). Among the loans is a sandstone statue, Flora, by Giovanni da Bologna; alabaster statue, Toilet of Venus, by Giovanni da Bologna; marble statue, Youth Leaning on a Dolphin, School of Michel angelo (lent by Capt. Philip M. Lydig).

The Unique Art, Glass and Metal Co. has moved from Park Row to 36 W. 28th St.

R. H. Frederick, Spring Valley, N. Y., has moved his jewelry business into larger quarters.

Robert Champitt will take charge of H. D. Merritt Co.'s local office at 12 John St., next week.

E. E. Souden, of F. A. Hardy & Co., Chicago, was in town last week calling on old friends.

Ralph Dreyfus, of the Dreyfus Mfg. Co., sailed for Europe Saturday on the *Kaiserin Auguste Victoria*.

Mr. Mumford has resigned his position as western representative for Williams & Payton, 180 Broadway.

P. W. Harrison, of Deykin & Harrison, silversmiths of Birmingham, England, was a recent visitor in this city.

Frank Somes and Robert Curran, salesmen for Arnold & Steere, visited the factory at Providence last week.

Herman Bernstein, of the Standard Purchasing Co., 49 Maiden Lane, made a trip to the eastern factories last week.

Earl Viall, representing F. H. Sadler & Co., 180 Broadway, is making a trip through New York State for his concern.

W. E. Cotts, of the Goldsmiths Stock Co.'s stationery department, Toronto, Can., was seen in the Maiden Lane district last week.

The Manufacturing Jewelers' Board of Trade has completed arrangements for opening its branch offices in the Silversmiths building, and it will be opened next week.

The firm of Isaac Lewis & Sons in this city, has been incorporated to deal in glassware of all kinds. The incorporators are: Frank J. Stevens, Bronx; Jacob Echardt, Brooklyn, and William Pfeiffer, Bronx.

Ludwig Nissen, of Ludwig Nissen & Co., has been appointed a member of the executive committee which will have charge of the arrangements for the reception of ex-President Roosevelt upon his arrival in this city.

Edward Bastheim, of Bastheim, Adams & Abel, Los Angeles, Cal., has notified his local friends that he has purchased the interests of Messrs. Adams & Abel, and will conduct the business personally in the future.

Several prominent Cincinnati jobbers were in town during the past week, among them being Walter Mayer, of Wallenstein, Mayer & Co.; S. Strauss, of Lindenberg, Strauss & Co., and Godfrey M. Braham, of A. & J. Plaut.

Colonel Charles Hildrith Blair, who was at one time president of the Ithaca Calendar Clock Co., but of recent years has been a practising attorney in this city, died at his home on Staten Island, recently. He had been ill but a short time. Colonel Blair was graduated from the College of Arts and Sciences and was a member of the Psi Upsilon fraternity. His widow and three sons survive.

By the falling of a sign from the building on the northwest corner of Broadway and 34th St., fronting Herald Sq., at 1.30 o'clock Saturday morning, several persons narrowly escaped injury and the plate glass show window in "Lucios" jewelry store was smashed. The jewelry in the dismantled show window was guarded by the police until the proprietor was notified and other guards could be provided.

James M. Hopper, a jeweler of Long Branch, N. J., died last Wednesday in his 83d year. He was born in Philadelphia, Pa., and when a young man went to Freehold, where he conducted a jewelry store. Later he moved to Long Branch, N. J., and engaged in business there. He was one of the organizers of the Simpson Memorial M. E. Church and for many years a member of the choir. Eight children survive.

Detective Frank Peabody, of the Central Office, Friday night arrested a man known to the police as Daniel Cherry, at Eighth Ave. and 28th St., who, the police say, has an international reputation and is wanted for the alleged robbery of diamonds, valued at $4,000, from a jeweler in Albany. The police say that Cherry's picture is in the Rogues' Gallery and that he has served a term in prison in Holland for robbing a bank messenger.

At the second day of the Pope sale last week a beautiful and richly jeweled bronze and onyx clock, the face studded with tiny jewels, was sold, as were a graceful bronze group of three storks and a large and brilliantly toned Imari plaque. Among the other articles sold were Japanese egg shell china tea set and a number of fine vases and jars. The sale was conducted at the Fifth Ave. Art Galleries, and was the collection of Sir George Pope.

At the regular monthly meeting of the board of directors of the Jewelers Board of Trade last Thursday the following firms were unanimously elected to membership: L. Adler & Son, Dieges & Clust, Isidor Hochberger, Ilgen & Wakefield Co., Mutual Alliance Trust Co., New York (associate), New York; Kreis & Hubbard and Manistee Watch Co., Chicago; Austin & Stone, Attleboro, Mass.; John L. Des Lauries, Boston, Mass.; Leedin Novelty Co., Newark, N. J.; C. B. Norton Jewelry Co., Kansas City, Mo.; Parisian Jewelry Co., Boston, Mass.

A spectacular fire last Thursday on the seventh floor of the Fox building, at 338 Pearl St., did slight damage to the offices of J. F. Newman and W. W. Hurd, jewelers of 11 John St., whose factory is on the sixth floor of the structure. Otherwise the fire was confined entirely to the seventh floor. This is the third fire to occur in this building, which was erected about 30 years ago. The flames are supposed to have started from spontaneous combustion in a printing establishment on the seventh floor. The clock on the building was still going after the fire, although its face was black and cracked.

Hyman Meyrowitz, 23 years old, who was discharged from the Auburn State Prison last Wednesday, after serving a sentence of two and one-half years for grand larceny, was rearrested and brought to this city. His rearrest was caused by Paul B. Paris, who charged the prisoner with stealing 12 cases of gold and plated jewelry, valued at $3,500, from Cohn & Rosenberger, 536 Broadway. Meyerowitz claims that the jewelry was recovered upon information which he furnished the New York authorities. He said that he was promised leniency when his prison sentence expired. The jewelry was stolen from a truck, Sept. 17, 1907.

David Kaiser, president of the Jewelers' 24-Karat Club of New York, entertained the officers of the club at a luncheon Friday at the Drug and Chemical Club. Matters of interest were talked over and plans for future social events discussed. It was suggested that the 24-Karat Club give a "shad" dinner next year in place of the annual beefsteak dinner, and this suggestion will be considered later. Those present were: Wm. T. Gough, vice-president; W. H. Wheeler, treasurer; George T. Stebbins, secretary, and the following directors: Charles F. Brinck, John L. Shepherd, John W. Sherwood, Harry C. Larter, Leo Wormser, Charles R. Jung and Charles L. Powell.

In sustaining a protest filed by Paul Masson, the Board of United States General Appraisers, last week, made a ruling under the new tariff dealing with the classification of vest chains and so-called "dummy" watches. General Appraiser Fischer, who writes the decision, holds that the provision in Par. 448, Tariff act of 1909, for "all other articles of every description, composed wholly or in chief value of silver, German silver, white metal, brass or gun metal, designed to be worn on apparel or carried on or about or attached to the person," is to be limited to such other articles as are of the same kind as those specified in the paragraph. The specification referred to deals with such articles as are in any way ornamental or serviceable as articles of adornment. Dummy watches, only useful as playthings to amuse children, are not of that character, and are dutiable, according to the General Appraiser, as "toys." The decision

(New York Notes continued on page 91)

Successful Policy for 50 Years

The *Independent* and *Non-Retailing* Watch House of New England

THIS HOUSE confines its operations to strictly WHOLESALE dealings, conducts its operations on a LARGE SCALE and makes it a point to handle the BEST GOODS in all lines. This policy brings Success—to us—and to our customers.

¶ We are featuring the

WALTHAM COLONIAL and LORD ELGIN

Complete Watches. Also remember that Waltham and Elgin Movements can be Cased

IN ANY STANDARD CASE

¶ We will sell you any of the various makes of Filled Cases (including Crescent, Keystone and Philadelphia), but we prefer, recommend and advise the trade to buy the following well-known makes:

FAHYS **WADSWORTH**

DUEBER **ILLINOIS**

¶ Also a complete line of Dueber-Hampden, Elgin, Hamilton and Illinois movements. In short, we fill orders for any kind of American Movements or Cases.

Diamonds and Diamond Jewelry, Silverware, Cut Glass and Materials. Selection packages to responsible jewelers. Prompt and accommodating service. We do not sell at retail.

WE ARE DIRECT IMPORTERS OF DIAMONDS

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

New York Notes

(*Continued from page 89.*)

of the board establishes a precedent so far as the law of 1900 is concerned.

"Frederics" has opened a new jewelry store at 1 W. 34th St.

R. A. Breidenbach sailed Saturday on the *Kaiserin Auguste Victoria* for Europe.

Charles Huck has severed his connection with Goodfriend Bros., 9-11 Maiden Lane.

Le Roy Thompson, with C. Ray Randall, 7 Maiden Lane, visited the factory at North Attleboro last week.

Ralph Lewis, formerly with Herzfelder & Kohn, 6 Maiden Lane, has severed his connection with that firm.

Max Moser, of Moser & Whyte Co., 15 Maiden Lane, sails to-day on the *Lusitania* for the European markets.

G. Percy Clap, of the Daggett & Clap Co., has returned to New York after spending six weeks in the Attleboros.

Willis Fuller, formerly of Miller, Fuller & Whiting, is representing the Allison Mfg. Co., Attleboro, Mass., in this city.

J. Kohn, of Herzfelder & Kohn, 6 Maiden Lane, sailed Thursday on the *Provence* to visit the European diamond market.

Henry E. Oppenheimer, of Henry E. Oppenheimer & Co., returned from Europe, last Wednesday, on the *Kaiser Wilhelm der Grosse* after spending some time abroad.

E. Ira Richards & Co., 68 Nassau St., will move from 68 Nassau St., to the new Liberty Tower, corner of Liberty and Nassau Sts., as soon as the building is completed.

N. P. Friedman has opened an optical establishment in the arcade of the Silversmiths' building. He occupies the booth formerly used by Mr. Lowenstein as a jewelry store.

The body of George Weiss, an aged watchmaker, was found in his room at the Garfield House, 48 Bowery, Sunday night. It is thought that the man had been dead some time.

Henry Sessler will open a new jewelry store at 1341 Broadway on May 1. In the store will be installed facilities for resetting diamonds and repairing and finishing jewelry.

John T. Langill, treasurer of the Langill Fountain Pen Co., died at his home, 121 3d St., Brooklyn, this week, in his 65th year. He is survived by two sons and two daughters.

The Jewelers' Security Alliance received a telegram Monday morning announcing that the window in the store of F. W. Berkeley, Homestead, Pa., had been broken with a brick early Sunday morning and two trays of rings stolen.

One of the quaintest booths at the coming Actors' Fund will be "The Old Curiosity Shop," where, among other things offered for sale, will be a pearl girdle which belonged to Helen Fawcett and a set of amethysts worn by Charlotte Cushman.

Warren Granbery, of J. A. & W. S. Granbery, 13 Maiden Lane, is having a new motorboat built at a local ship yard, which he will enter in the big races during the coming season. The boat will take the place of the *Irene II.*, which has won so many races for Mr. Granbery in the past three years.

A new firm composed of Morris and Julius Wechsler will begin business May 1 at 8 Maiden Lane under the style of Wechsler Bros., as importers of diamonds, pearls and other precious stones, and makers of diamond jewelry. Morris Wechsler was formerly for 11 years with Goodman Bros. Julius Wechsler was in another line of business. They acquired the lease and fixtures of Goodman Bros., who are retiring from business.

On Friday evening, Samuel Heller, of L. Heller & Son, gave a dinner to the New York office staff at Reisenweber's, Columbus Circle, which was attended by about 25 employes accompanied by their wives and sweethearts. A. W. Hoyt was toastmaster and J. Heller made a presentation speech in which he presented Samuel Heller with terra-marine glasses. Samuel Heller accompanied by his family, sailed for Europe yesterday on the *Rotterdam*.

S. Reyman, Mount Vernon, N. Y., is congratulating himself on his narrow escape from being shot last week when a revolver was accidentally discharged in his store. The bullet drilled a hole in the wall just above the jeweler's head, and but for the fact that he was leaning over at the time would probably have hit him. A New York policeman had just purchased a revolver from the jeweler and was examining it when the accident occurred. The jeweler extracted the bullet from the wall and will keep it as a relic.

For the purpose of retiring the $1,847,000 six per cent. certificates of indebtedness maturing July 1, and for the further development of the property, the directors of the Silversmiths Co. have authorized a new issue of $3,000,000 certificates of indebtedness, of which it is proposed to sell $2,000,000 immediately, which will run for 10 years and bear interest at five per cent. Holders of the present certificates are offered the option until April 25 to subscribe to the new five per cent. issue at par, and such amount as is not taken by them will be offered to stockholders at par.

Charles Downs, who has represented several eastern concerns in the past, and who was last connected with the Bristol Mfg. Co., 7 Maiden Lane, has been in poor health for a number of years, suffering with cancer. He recently expressed a wish to return to his old home in England, and the Brotherhood of Traveling Jewelers donated $150 toward his expenses, although he was not a member of the organization. Frank Somes, George Schaffer and William Chambers also interested themselves in his behalf, and in one day collected $112 from representatives of different concerns along Maiden Lane, which they turned over to Mr. Downs. He started Saturday for his home in England.

Charles S. Stifft, Little Rock, Ark., is in town, and has with him some of the diamonds found in the one American diamond mine of which he is part owner. This is the property of the Arkansas Diamond Co., which controls 56 acres of land in the diamond bearing district. Mr. Stifft said that the largest diamond found thus far weighs 6½ carats and that about 800 diamonds have been found thus far. He said that the enterprise had gone beyond the experimental stage and as soon as funds are secured the plant will be installed, and the work of mining for diamonds will begin on a large scale. The cut diamonds he had with him are of different colors and of very fine quality. He also had a quantity of the rough diamonds as they come from the property.

The Jewelers' Security Alliance received information from the Hamilton Jewelry Co., Benton Harbor, Mich., Monday, to the effect that a young man who had been spending several months in that town, and who had always paid for his purchases by checks which were honored, made a purchase Saturday evening, April 10, from the jewelry store to the amount of $76, for which he gave a check. He also made purchases from 10 or 12 other business houses in the same town, and on Sunday disappeared. When the checks were presented for payment the holders found that there were no funds to meet them. The Hamilton Jewelry Co. said, that in Benton Harbor the young man traveled under the name of Jesse Mellett, but has passed as Jesse Reeder. He is described as being 29 years of age, five feet and seven inches tall, and weighing about 136 pounds. He is of slim build, has gray eyes and light hair and wears light clothes and a derby hat. He sometimes walks with a slight limp and smokes cigarettes, which have caused the first and second fingers of his right hand to become badly discolored.

The Jewelers' Protective Union has been sending out to traveling salesmen a letter explaining carefully the distinction between the Jewelers' Protective Union, which is an organization to protect its members from loss, and which, in case of theft, endeavors to convict the thieves, and the Jewelers' Safety Fund Society, which insures members' goods; the validity of the latter society's policy is entirely unaffected by any action of the Jewelers' Protective Union. The letters also enclose two pamphlets—one of which contains a list of hotels and their facilities for protecting traveling salesmen's stocks, and the other gives revised instructions to salesmen, of value in case of emergency. The salesmen are told what is best to do in case of loss of baggage and how best to avoid loss. The Jewelers' Protective Union reports that salesmen are showing a stronger spirit of co-operation than ever before and are sending in suggestions, many of which have been acted upon. The Jewelers' Safety Fund Society has been sending out letters saying that it is now in a position to insure goods while in the possession of brokers and also when in the custody of clerks, agents or servants for delivery to office or factory or for delivery to customers, manufacturers or repairers, and also while in their custody for selection or repair. A new form of policy has been devised to insure the property of members under such conditions.

M. A. Worcester & Co., Lidgerwood, N. Dak., have dissolved, L. W. Worcester having retired. His interest in the business has been purchased by J. H. Coven. The business will be continued under the name of M. A. Worcester & Co.



Pittsburgh's Jewelry Stocks were never so complete as they are now. The best of everything is here waiting to be culled by the wide-awake retail jeweler. To those who make this their buying center Pittsburgh needs no introduction. To those who have never bought here we suggest an introductory order from each of the following wholesale and manufacturing jewelers.

GODDARD, HILL & CO.
Wholesalers of Everything in
Watches, Jewelry, Diamonds and Silverware
237 Fifth Avenue

Diamond Mounting **Fine Repairing**
Special Order Work
A. E. M. COVERT
Manufacturing Jeweler 226 Bessemer Building

MARSH, BROWN, MATHER CO.
Wholesale Jewelers
Diamonds, Mounted Goods, Solid Gold and Filled Jewelry, Cut Glass, Sterling Silver and Silver-Plated Ware, etc.
218 Bessemer Building

SAM. F. SIPE
Diamonds Direct from Amsterdam, Loose Stones from $75 to $1,000 per Carat
Memo. Packages sent express prepaid to retail jewelers
Schmidt Building, 339 Fifth Avenue

I. EISEMAN & CO.
Manufacturers of
High Grade Diamond Mountings in Gold and Platinum Special Order Work
Designs Furnished. 708 Penn. Ave.

All Repairing Neatly Executed
HENRY N. DOTZENROTH
Manufacturing Jeweler
Cluster, Diamond and Metal Work a Specialty
Rooms 926-932 Wabash Building, 410 Liberty Avenue

Pittsburg.

C. S. Wiley spent a few days of last week at Elizabeth

Charles Holyland, the engraver, holds the Pennsylvania record for making high scores in rolling duckpins.

J. C. Crawford is enlarging his line of goods, and reports a steady increase in business throughout the territory he serves

W. L. Vilsack, formerly in business in Wood St., has opened an office in the German National Bank building, Wood St. and Sixth Ave.

Capt. Wm. Klein, who resigned, last week, from the Hardy & Hayes Co. to go into business for himself, has opened an office in room 501, Ferguson building.

Otto Heeren, of Heeren Bros. & Co., who returned a week ago from the Isle of Pines, where he spent the Winter, will leave for Europe the last of this month on a buying expedition.

Sam F. Sipe returned last Thursday from Kokomo, Ind., where he had been attending the funeral of Mrs. S. C. Moore, the mother of Mrs. Sipe. Mrs. Sipe was at her mother's home when the death occurred.

Steele F. Roberts, president of the Jewelers' 24 Karat Club, has received quite a number of letters during the last week, complimenting him on the able address which he delivered at the club's second annual banquet a few weeks ago.

Among the out-of-town visitors in Pittsburg last week, buying goods, were: L. L. Swan, New Castle; John Linnenbrink, Rochester; F. B. McKinley, Washington; P. C. Yester, McKeesport; J. P. Manson, Jeanette; J. R. Thorn, Toronto.

Paul J. Gillespie leaves to-morrow for New York on business for Gilespie Bros. A. A. Gillespie, who is on his wedding trip, became an uncle on the same day he was married. Gillespie Bros. are sending out their Spring catalogue to customers of their house.

The Guarantee Title and Trust Co., of Pittsburg, of which J. Alexander Hardy, of the Hardy & Hayes Co., is a director, has merged its interests with the Duquesne National Bank, making one of the strongest financial institutions in the city. Mr. Hardy retains his place on the board of the trust company.

The Jewelers' Duckpin Bowling League rolled the closing games of the series Monday night at the Davis alleys, the occasion being one of a social character. The members of the Jewelers' 24 Karat Club and their wives attended the function, the full particulars of which will be given in next week's issue of the JEWELERS' CIRCULAR-WEEKLY.

The stock of Charles W. Morgan, the missing Butler St. jeweler who disappeared last January, and against whom an involuntary bankruptcy petition was filed a few weeks ago in the United States District Court was sold last week by the South Side Trust Co., receiver for Morgan, to B. Wolf; the price obtained was $1,925. The court has confirmed the sale, and it is expected that a settlement can shortly be made with the creditors. Nothing has been heard of Morgan since he left Pittsburg, and the man's disappearance is still as much of a mystery as ever. The police, however, believe that he is still alive.

The Pittsburg Chamber of Commerce is making elaborate arrangements for its next trade extension excursion, which is scheduled for the last week in May, and which will include a tour of Western Pennsylvania and other sections. Sam F. Sipe is the chairman of the publicity committee, and a number of out-of-town papers have been printing his picture because of the splendid work which his committee is doing to advertise Pittsburg and her merchants. The Pittsburg business men have found these tours extremely profitable. It is expected that fifty firms will be represented on the excursion, including several local jewelry houses.

A traveling salesman for a New York house walked into a Pittsburg store the other day and said: "Want anything in my line?" not telling the buyer what his line was, what he had to sell, whom he represented, or anything else. The buyer was compelled to ask for information. It was then that he told what he was selling. The Pittsburger did not buy, but the salesman was confident, for as he walked out he said: "Well, when you need anything in our line we will get the business anyhow." That statement made the buyer smile, for in relating the incident he remarked: "Maybe he will, but there are others." This particular buyer was prone to admit that he is not a mind reader, and when a man wants to sell goods he had better show his line and not be too confident that his house will get the business.

Among the traveling representatives who called on the trade here last week were the following: H. B. Rogers, Rogers & Co.; John A. Abel, Abel Bros. & Co.; J. F. Dean, Reed & Barton; A. B. Barnes, H. M. Quackenbush; J. P. Fagan, Unger Bros.; W. J. Parker, Osmun-Parker Mfg. Co.; Mr. Curran, A. J. Hedges & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Sidney H. Israel, S. & B. Lederer Co.; Alfred E. Hughes, Bishop Co.; Milton Goldberg, J. J. White Mfg. Co.; Mr. Powell, S. O. Bigney & Co.; Mr. Fisher, Furbish, Swift & Fisher; E. V. Hutten, H. & E. O. Belais; James A. Goewey, David Kaiser & Co.; Mr. Tuthill, Saunders, Meurer & Co.; George W. Whitmore, Sessions Clock Co.; Albert Greene, Utley, Jr., & Co.; E. E. Holbrook, Ferdinand Bing & Co.; Fred T. Barry, Louis Stern & Co.; George E. Taylor, Wilcox & Wagoner Co.; S. Newman, B. Hyman & Co.; A. Kaufman, Ingomar, Goldsmith & Co.; W. J. Lane, Wm. H. Ball & Co.; S. E. Coggins, Towle Mfg. Co.; Wm. F. Koch, American Morocco Case Co.; Herman Hamburger, S. Pitzele; John J. Moffitt, Battin & Co.; Jul. F. Sehuman, Jr., Wm. Kinseherf Co.; Mr. Bachman, A. Joralemon & Son.

Henry Berger, right-hand man to August Loeh, the North Side jeweler, and Mrs. Berger, last week, entertained the members of the Jewelers' Duckpin League at their home in Bellevue, a prettily appointed supper having been provided for the guests. It appears that Mr. and Mrs. Berger promised that if the Lochs finished first or second in the race of the Jewelers' Duckpin Bowling League all of the members of the league would be entertained at supper. The Lochs finished second. Mr. Loeh was present as an honor guest. A feature of the occasion was the presentation of a unique trophy to Mr. Parlet, of E. P. Roberts & Son, who holds the record for having made the highest scores during the season. It was the handiwork of Mr. Berger, who took an ordinary ball such as is used in duckpin games and placed a duckpin on top, fastening it to the ball by an iron rod and a ring. The pin bore the coat-of-arms of the Jewelers' 24-Karat Club and the individual scores made by Mr. Perlet in certain games, as well as a miniature photograph of the man to whom it was presented. The pennants of the Roberts and Loch houses were tastefully painted on the pin, which is covered with gold leaf. The ball bore the names of all members of the teams in the league painted in black upon gold letters.

Columbus, O.

C. E. Gallagher, 19 E. Gay St., is having a new front added to his store.

The first meeting of the creditors of M. J. Daniels, jeweler and pawnbroker, will be held Wednesday of this week in the office of Frederick N. Sinks, receiver.

Goodman Bros. have donated a loving cup to the Buckeye Lake Yacht Club as a prize for catboat races during the coming Summer.

L. W. Lewis and all of his clerks have been called to testify before the Grand Jury this week in the case of the State vs. Hicks, the colored man accused of stealing a diamond from the Lewis store.

Albaugh & Pickering are displaying in their show windows two large Masonic rings, each eight inches in diameter, which were carved out of wood by Mr. Albaugh. A large class of Masons, about 75 in all, will take the Scottish Rite degree next week, and the rings are used as timely advertising.

The Columbus Clock Co., with an authorized capital stock of $150,000, was incorporated in Columbus last week, and will take over the Rochelle Clock & Watch Mfg. Co., Rochelle, Ill. Columbus men took $25,000 worth of stock, and there will be an exchange of stock in the old company for stock in the new. The incorporators of the new company are John Zuber, Herman Falter, Charles Isaly, Henry Isaly and William Reel. J. T. Mathison, jeweler, is also interested in the new company. The Rochelle plant will be moved to Columbus and will occupy the building at City Park Ave. and Thurman St., which was occupied by the old Columbus Watch Co. E. A. Bazzell, manager of the Rochelle company, will continue as manager of the Columbus company. The company now employs about 100 men and turns out gilt and traveling clocks and small goods, but on its removal to Columbus it will also manufacture pendulum clocks and alarms. The output, now said to be 500 a day, is to be increased to 1,000 a day.

Fielding & Denton, Douglas, Ga., recently sustained a small loss by fire. There was no insurance.

D. C. Williams, Odon, Ind., has admitted a partner in the business, making the firm style Williams & Joliff.

WATCHES

Dueber-Hampden
Hamilton
Illinois

The Best Timekeepers in the World

They have Thoroughly Established the High Excellence of American Watches in

Accuracy, Durability, Finish and Beauty

No watch stock can be properly balanced without them
They are indispensable

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Railroad Time Inspection Service

ORDER FROM

THE W. J. JOHNSTON COMPANY

Wholesale Agents
for the Leading American Watch Companies

Fourth Avenue and Wood St. PITTSBURGH, PA.

Boston.

Minot G. Daniels, Stoneham, is closing out his stock at auction.

George H. Burns, Ayer, Mass., and Mrs. Burns, are on a trip to California.

S. Epstein, of the Illinois Watch Case Co., visited the Boston trade last week.

Frank B. Chace, material jobber, is on a business trip through eastern New England.

Lawrence F. Bentley, son of E. E. Bentley, is now connected with the Bentley Jewelry Co.

Albert Dueber, of the Dueber-Hampden Watch Co., was in Boston visiting the trade last week.

The wedding of Arthur Stern, a Lynn jeweler, is announced to take place to-day in that city.

Dr. A. G. Somers, optician, of the Jewelers' building, has returned to his office after a brief illness.

J. Frank Galvin, traveler for John C. Sawyer, has just returned from a trip through New York State.

A. G. Herbert, Acushnet Ave., New Bedford, Mass., has been holding a clearance sale at auction during the past week.

Arthur Mertz, of Mertz Bros., Newark, N. J., was in Boston last week on his first trip here since his illness of last year.

B. S. Gainsborg, of the New England Jewelers' Co., is on a buying trip this week to Providence, New York and Newark.

Vice-President Charles G. Perry, of the Ripley-Howland Mfg. Co., went to Atlantic City last week on a brief recreation trip.

Joseph Cowan has returned from a western trip and is preparing to start May 1 for a tour of Ohio valley and Lake cities.

Carl Bachman, who has just graduated from the horological school at Waltham, will start in business shortly in Fitchburg, Mass.

Henry W. Patterson went to Marblehead Neck over the week end to stay at his shore cottage, which he will shortly open for the Summer.

Miss Gertrude McPherson, buyer of plated jewelry for the Smith, Patterson Co.'s retail store, is on a trip to New York and Philadelphia.

Charles S. Patten, salesman for the Shreve, Crump & Low Co., went to his camp at Wrentham, Mass., over the Patriot's Day holiday.

The first baseball game of the season in the jewelry trade will be between the married and single men's nines of Shreve, Crump & Low Co.'s establishment.

H. L. Houghton, who handles optical goods and trade findings of various kinds, has been on a business trip to New York and Philadelphia during the past week.

Robert A. B. Cook, of Phipps, Durgin & Cook, attorneys for the Jewelers Board of Trade, was married April 14 to Miss Emilie F. Reardon, Baltimore, in that city.

Wellesley College friends of the late Prof. Sophie Jewett are subscribing to a fund for a stained glass window in her memory, to be placed in the Memorial Chapel on the college grounds.

Ezra C. Fitch, president of the Waltham Watch Co., has arrived home from Europe and was at the office of the company April 11 for the first time in a number of weeks. Royal Robbins, treasurer of the company, who has been on an outing trip to Bermuda and the West Indies, has also returned, and was at the office of the company in Boston again last week.

Friends of A. Mendelssohn are pleased to learn that his wife is recovering rapidly from a serious illness of the past fortnight, the result of a critical surgical operation which she had to undergo.

C. W. Sweetland & Son, manufacturers' agents, furnished the splendid set of prize cups recently awarded to successful bowlers of the Retail Furniture Dealers' Association Bowling League in this city.

Alanson Bigelow, Jr., of Bigelow, Kennard & Co., accompanied by Mrs. Bigelow, sailed April 12 from Boston on a European buying trip. He will travel through England, France, Germany and Italy.

Mrs. Distelhurst, bookkeeper for Henry G. Morris, has been ill for the past two weeks, but is now able to be at her desk again. Lewis Wilkes, salesman for the same house, has just returned from an eastern Maine trip.

Joseph A. Williams is taking a two weeks' recreation trip, having left Boston Saturday for Atlantic City, Washington and other points south, intending to return by way of Philadelphia, New York, the Hudson river and Albany.

L. H. Hamlin recently purchased the jewelry and optical business of I. J. Carpenter, 2046 Massachusetts Ave., Cambridge, and intends later to make a number of changes in the interior of the store. He will carry a nice line of jewelry.

The schooner yacht *Chanticleer,* owned by President Ezra C. Fitch, of the Waltham Watch Co., will be one of the first of the large yachts to go into commission in Massachusetts waters this season. The refitting work at the builders is now nearly finished.

The Knickerbocker Silver Co. has given up its Boston office on Congress St., and Mr. Anderson, salesman for the concern in this territory, will make 13 Winter St. his headquarters when in the city. The orders for goods will be filled direct from the factory hereafter.

Ernest Langford went to Plymouth, Mass., the latter part of last week to open up his Summer cottage there and enjoy a fishing trip extending over April 19, which is known as Patriots' Day and is a legal holiday in Massachusetts, commemorating the battles of Lexington and Concord.

Buyers in town during the week included: George T. Springer, Portland, Me.; Frank Plummer, Dover, N. H.; S. W. Baker, Rockland; A. E. L. Scotton, Ipswich; George H. Gutteridge, Maynard; E. F. Welch, Westboro; H. F. Beaudry, Rockland, and B. D. Loring, Plymouth, Mass.

Mrs. William T. Eaton, of the Ashmont district, who died April 14 at the City Hospital as the result of a burning accident at her home, which caused also the death of her daughter, is well remembered by oldtimers in the jewelry trade. She was at one time bookkeeper for Harwood Bros., her maiden name being Abbie F. Tuttle.

Lawrence F. Percival, of D. C. Percival & Co., has just placed an order for a first class racing yacht with B. B. Crowninshield, the noted designer. The yacht will probably be built at East Boothbay, Me., by Rice Bros., and, like the previous racers owned by Mr. Percival, will perpetuate the name he has given each, as the *Sally XI.*

Henry M. Rich, jewelers' auctioneer, sold at auction last week the bankrupt stock of William A. Thompson. The articles comprised gold jewelry and fancy stones of various kinds, and brought somewhat under the appraised value. Arthur W. Cross, who occupies the rooms in the Jewelers' building which were formerly Mr. Thompson's quarters, was one of the active bidders.

The E. Howard Clock Co. has recently installed extensive watchman clock systems for the Walworth Mfg. Co., Boston; the Great Falls Mfg. Co., Somersworth, N. H.; the Schwarzschild & Sulzberger Co., Portland, Ore.; H. W. Butterworth's Sons Co., Philadelphia, Pa., and St. Luke's Hospital, New York. The company has also set up a double dial post clock for E. M. Henderson, jeweler at Coney Island, N. Y., and a double dial post clock for M. L. Goldstone, New York.

The Smith-Patterson Benefit Association, composed of employes, held its annual meeting April 12 and elected officers as follows: President, James Kingman; vice-president, Henry L. Reynolds;; secretary, D. J. Manning; treasurer, George W. Saunders; executive committee, William R. Tuttle, Thomas Hodgdon, Fred R. Furbush, Edward Eldredge, William H. Prescott; visiting committee, Miss Florence C. Morgan, Miss H. I. Teale, Albert Johnson, Fred Sargent.

At the continued hearing April 12 on the case of A. R. Grover, charged with larceny of diamonds from S. B. Kantor, the presiding judge found probable cause and held Grover for the Grand Jury. Since he was arrested on this charge Grover has been confronted with a number of other complainants, and is said to have made restitution or settled, in order to avoid complicating his case.

Travelers visiting Boston the past week included: E. H. Cox, Sussfeld, Lorsch & Co.; W. H. Sparks, Seth Thomas Clock Co.; J. L. Bennett, Illinois Watchcase Co.; Theodore Parker, Smith & Crosby; C. F. Willemin, Sulzberger Bros.; E. W. Martin, Martin-Copeland Co.; C. E. Mott, J. B. Bowden & Co.; C. F. Sweazy, Champenois & Co.; John R. Scofield, T. W. Adams & Co.; J. Schwob, Adolphe Schwob; Charles Theurer, Crane & Theurer; William B. Peck, Crossman Co.; William Huger; H. C. Ward, Durand & Co.; Frank J. Keller, Keller Mfg. Co.; E. E. Allsopp, Wordley, Allsopp & Bliss Co.; Charles T. Dougherty, Osmers-Dougherty Co.; Julian G. Hall, Carrington & Co.; R. H. Schley, Sloan & Co.; W. J. Harber, Enos Richardson & Co.; W. N. Peal, Strobell & Crane; Louis L. Lawton, Jones & Woodland Co.; J. D. Varley, Allsopp Bros.; Frederick Lapham, Carter, Howe & Co.; H. E. Slater, Whiteside & Blank; V. L. Burgessor, Krementz & Co.; Alfred Reeves, Eckfeldt & Ackley; Mr. Wentworth, Fairchild & Co.; Wallace Campbell, Day, Clark & Co.; Frank E. Delano, Van Dusen & Stokes Co.; R. W. Simpson, Jr., Riker Bros.

Providence.

TRADE CONDITIONS.

The manufacturing jewelry business is, as a rule, somewhat slack, although there are a number of concerns that are working on a full schedule. Many have put into operation the Saturday half-holiday schedule, usually put into effect for the months of July, August and September. All, however, are optimistic and prophesy good business in the Fall. Many feel that the improvement is close at hand.

The salesmen are spending their time at present in arranging their sample cases for the general invasion of the west, which will begin in a week or 10 days for the Fall trade. Many new and attractive designs have been added to the majority of the lines, and much is expected therefrom.

William Loeb is on a trip through the middle west.

Fritz L. Kraus left, last week, for an extended western trip for the Smith Bros.

Maurice Ettlinger was a visitor in New York in the past week in quest of new goods.

Frank M. Silva has returned from a several months' trip through southeastern Europe.

Edward B. Hough, of the Wightman & Hough Co., is back from a short visit to Jamaica.

George A. Schultz is showing Snow & Westcott Co.'s line to the trade of the middle west.

Max Vineberg, of the Western Jewelry Co., Montreal, Can., was a visitor in this city Thursday.

Frederick Barry has started on a western trip for L. Stern & Co., and expects to be out about a month.

C. Sydney Smith & Co. are receiving good orders from A. L. Hancock, traveling in the middle west.

S. J. Sumner is making a short trip among the trade in the middle west for the Providence Stock Co.

W. A. Fay, Chicago representative of the Potter & Buffinton Co., is on a visit to the firm's factory in this city.

Tannenbaum & Co. have added a large line of imitation pearls to their other lines of imitation precious stones.

Retailers in this city received a visit in the past week from a representative of the Rogers Silver Co., Meriden, Conn.

Martin L. Read is now doing business as the M. L. Read Co., at 95 Pine St., in watch, clock and jewelry repairing.

Henry D. Sharpe, of the Brown & Sharpe Mfg. Co., has been re-elected a director of the Providence Institution for Savings.

Sarah B. Sturdy has been appointed by the Municipal Court of this city as administratrix of the estate of Rolf E. Sturdy.

John F. Allen is back from a European trip on which he bought his Fall stock of imitation precious stones and other goods.

N. F. Kozlow, in charge of the Chicago office of the William Bens Co., has been visiting the factory here in the past week.

The Crown Novelty Co. has removed from Leominster, Mass., to this city, where it will continue in the same line of business.

Frank Cutter, who has been suffering from a nervous breakdown for several weeks, is reported as considerably improved.

The Hiler Jewelry Co., which operates jewelry departments in a number of department stores throughout the country, will take, May 1, the jewelry department in the Bailey Co.'s store in Cleveland, O.

Joseph W. Heller has just registered at the office of the State Board of Public Roads a 24-horsepower Black Crow touring car.

Arthur O. Ostby, superintendent of the Ostby & Barton Co., accompanied by his wife, is spending a couple of weeks at Atlantic City.

Horace W. Steere, of Arnold & Steere, has joined the ranks of the autoists and has purchased a 40 horse-power Thomas Detroit touring car.

Emile Dreyfus has taken office room with Martin Low & Taussig, 402 Lederer building, Mathewson St., with a line of Parisian metal findings.

William G. Lind, with the T. W. Lind Co., left, last Wednesday night for New York, whence he will go to Cranford, N. J., for a brief visit.

Charles H. Fuller, of George H. Fuller & Sons Co., Pawtucket, has just added a 25-horsepower Renault limousine automobile to his garage.

June 1 is the date set for the wedding of Miss Helen Wall, eldest daughter of Mr. and Mrs. A. Tingley Wall, to E. Donaldson Clapp, Auburn, N. Y.

Edgar W. Martin, of Martin-Copeland Co., accompanied by his wife, will leave for Europe about May 1 for an automobile trip of several weeks.

Capt. William E. Taber, Pembroke S. Eddy and Charles Henry were among those who attended the 43d anniversary of Prescott Post, G. A. R., Friday evening.

The Rueckert Mfg. Co. is fitting up its branch shop in the James E. Blake factory building, Mill St., Attleboro, and expects to have the plant in operation in 10 days.

The T. R. Kilkenny Co., who recently removed from 109 Friendship St. to 289 Thurber's Ave., have added nearly $7,000 worth of machinery to their plant, including a modern coloring department.

Thomas R. Kilkenny will leave, April 25, for an eight weeks' trip as far west as Denver, in the interests of T. R. Kilkenny Co. At Denver he will be met by his partner, who will proceed to the Pacific Coast.

L. J. Hellman, who has been the representative for M. F. Williams & Co. for the past five years, has resigned to engage in the manufacturing business in Chicago. He will be succeeded by Isidore Himmelreich.

At 9.30 o'clock Wednesday night the firemen were called by a still alarm for a fire between the floors of the building at 95 Pine St., occupied by Linton & Co., manufacturing jewelers. The damage was slight.

C. E. Easton, the New York representative of Martin, Low & Taussig, has been at the office of the concern in this city the past week, stocking his sample case with new goods, preparatory to calling on the trade.

W. Stone, of the Gorham Mfg. Co., is making a tour of England, France, Germany and Austria in search of novelties in umbrella and parasol handles, also pipes, etc., and to secure a stock of sticks, canes and umbrellas.

Many of the manufacturing jewelers in this city and vicinity who sell W. F. Smith, Des Moines, Ia., were sorry to hear of his death Monday last from typhoid fever. He had dealt with the eastern manufacturers for many years.

David Bernkopf, of the Leeder & Bernkopf Co., has returned from a 10 weeks' trip in Europe in search for seasonable novelties. William F. Leeder, of the same firm, has left on a trip to Bermuda for a rest. He will return in 10 days.

The Manufacturers' League was formed, Monday evening, with eight clubs for a series of baseball games during the season. Included in the league are teams representing the Gorham Mfg. Co., the B. A. Ballou Co., Inc., and Williams & Anderson.

J. J. O'Neill, of Eddy St., has put on the market a novelty that is taking well. It is a pin for women bearing the emblem of the Benevolent and Protective Order of Elks, upon which are either the words, "Wife," "Sister," "Daughter" or "Mother of an Elk."

Mr. and Mrs. William H. Manchester have sent out cards for the celebration of the 25th anniversary of their marriage, on Thursday evening, April 21, at their home on Governor St. The affair will be a very quiet one, extending only to the immediate families and a few close friends.

At the meeting of the Advisory Council of the New England Manufacturing Jewelers' and Silversmiths' Association, held Thursday in the rooms of the association in the Wilcox building, 42 Weybosset St., the report of the treasurer of the recent annual banquet was presented and discussed.

The wedding of Wesley Cornell Martin, son of Mr. and Mrs. Edgar Martin, at the home of the bride's parents, Mr. and Mrs. Nils Olsen, S. Angell St., this city, Tuesday evening, was one of the leading social events of the season. The ceremony was performed by Rev. Henry I Cushman in the presence of a large gathering of relatives and friends.

An iron awning frame, at the entrance of F. M. Kirby & Co.'s store on Mathewson St., fell the other day, striking Miss Elizabeth Baxter, rendering her unsconscious. At the same time the frame smashed two large plate glass windows. A few days before, the fabric attached to the frame was burned and it is thought that the fastenings were weakened at that time.

Frank Slade and Eugene A. Eddy, East Greenwich, and James H. Higgins, Pawtucket, have filed articles of association at the office of the Secretary of State as the Slade Mfg. Co., Providence, with a capital of $100,000, common stock, in shares of $100 each. The concern is for the manufacturing, buying, selling and exchanging of brass, copper tubes, sheeting rods and other metal goods.

The regular monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade was held Friday in the rooms of the association, 42 Weybosset St., at which there was a good attendance. President Fred D. Carr presided, and three new members were added to the list, increasing it to 257. Horace M. Peck, manager, reported on the opening of the branch office in New York.

More than 300 of the leading merchants and business men of this city and vicinity gathered in the rooms of the Providence Board of Trade, last Wednesday evening, to make arrangements for the convention

of the Atlantic Deeper Waterways Association in this city next September. Among those present were Henry G. Thresher, Mayor Henry Fletcher, George H. Holmes, Charles H. Fuller, Pawtucket; James Smith, Frederick W. Allred, William A. Schofield and John O. Neil

E. C. Bliss was in New York in the past week

Barton A. Ballou, of B. A. Ballou & Co., Inc., has been elected vice-president of the Rhode Island Humane Education Society.

J. Thomas Inman, Attleboro, has been appointed trustee of the estate of John MacDonald, Barrington, by the Superior Court.

The Sanitax Brush Co., 2351 Wabash Ave., Chicago, has been advertising in the local newspapers for a stamper on toilet ware, who can get up his own forces

The fifth annual dance of the Shepard Beneficial Association was held in Free Masons' Hall, Tuesday evening. John Shepard, Jr., was among those in attendance.

The trade of Parks Bros. & Rogers, through the western territory, are receiving calls from Everett I. Rogers, of the firm, and Harry Kenyon, the firm's western representative.

Representative Harry Cutler, of the Cutler Jewelry Co., has returned from Washington, D. C., where he met President Taft and also attended the convention of the Order of B'Nai Brith.

Lawrence C. Martin, vice-president of the Martin-Copeland Co., has gone to Europe on a two months' tour of the Continent. He sailed on the *Kaiser Wilhelm* on Tuesday from New York for Cherbourg.

The Outlet Buyers'-Managers' Club, the oldest organization of its kind in the United States, was entertained at the Hof Brau Wednesday evening by Joseph and Leon Samuels, proprietors Harry Cutler was one of the speakers.

Ludwig J. Roehr, president of the Bassett Jewelry Co., was a passenger on the *Kaiser Wilhelm* for Cherbourg on Tuesday. He will be absent in Europe for about two months, during which time he will visit the principal points of interest on the Continent.

John Shepard, Jr., celebrated the 30th anniversay of his store by a banquet given in this city Monday evening, at which all the officers, buyers and heads of departments were present. A special car was at the accommodation of the guests from Boston.

Owing to an inadvertency the name of S. J. Sumner was given as a representative of the Providence Stock Co., in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY. The representatives of the concern are only D. N. Jacoby and G. J. Lederer. Mr. Sumner being associated with an entirely different firm.

Among the foreign importations received during the week through the Providence Customs House were the following: From Bremen, one package of hat pins and three of imitation precious stones; from Hamburg, one package of manufactures of metal and four of imitation precious stones; from Havre, one package of manufactures of metal; from Liverpool, seven packages of manufactures of metal and one of emery wheels; from London, six packages of antimony; from Naples, one package of manufactures of marble.

Seventeen men quit work in the American Enameling Works, on Neville St., Friday, alleging that they were on a strike for higher pay. A telephone message was sent to the Seventh Police Station by the company, asking protection, as the workmen, mostly Armenians, hung about the gateway and threatened violence. Lieutenant Tyler and a posse went to the shop, where two men continued at their work. The treasurer of the firm stated that he did not know what the grievances of the help were, as no complaints or demands had been made.

Among the buyers in the city in the past week were the following: Harry Parkinson, of E. D. Gilmore & Co., Chicago; L. C. Goldsoll, of the Jeffrey Jewelry Co. and of the Jackson Jewelry Co., Chicago; Charles Cohen, of A. L. Friedman & Co., New York; J. Floersheim, of Floersheim & Co., Chicago; Herman Hammond, of Nordman Bros. Co., San Francisco; S. J. Pichel, of Samtag & Hilder Bros., New York; M. Daniel Brown, of the M. D. Brown Co., Baltimore, Md., and M. L. Schwab, of Guthman, Solomon & Co., New York.

J. G. Kilkenny, representative of the Colonial Jewelry Co., had a near robbery of his sample case while in New York the past week. He was on the way home from a short western trip and set his bag down in front of a cigar store while he stepped inside to purchase some Havanas. While he was making his purchase a patrolman came along, looked wise at the sample bag, and, seeing no one about, picked it up and started for the police station with it. A few minutes later Mr. Kilkenny emerged from the store and was surprised to find his grip had disappeared. Inquiry disclosed the manner of its disappearance, and the owner soon obtained possession of it.

Canada Notes.

Thomas S. Porte, Campbellford, Ont., has renewed the chattel mortgage that he gave to L. G. Young, of the same town, for $275.

Mitchell & Tillotson, auctioneers, New York, who recently conducted a sale for Ambrose Kent & Sons, Ltd., Toronto, Ont., begin a sale to-day, April 20, of the stock of George Robinson, Calgary, Alberta. This sale was ordered by the Canadian courts.

A verdict of $1,500 was brought in, last week, by the jury who heard the case of Louis Rey, watchmaker and jeweler and consul for Switzerland, who claimed $15,300 from the civic authorities of Montreal as damages for being struck by a stray bullet fired by a constable who was chasing a runaway prisoner along Cadieux St. at the time that Mr. Rey was standing at the door of his store talking to Mrs. Rey. Application was at once made by the city attorneys for a reserve case to the Court of Review.

Springfield, Ill.

On April 16 fire originating from defective wiring caused a loss estimated at $500 to the plant of Buoy & Davedeit, manufacturing jewelers. Smoke and water did most of the damage.

A marriage license was issued, April 15, here, to William C. Buoy and Emma Hoover, both of this city. The groom is a member of the firm of Buoy & Davedeit, manufacturing jewelers.

Attleboro.

S. O. Bigney was in Chicago last week visiting his office there.

The Guinti & Pike Co. has changed the firm name to the Guinti Mfg. Co.

A. G. Slocum has moved his jewelry store from the Postoffice Block to County St.

George Roberts has returned from a trip taken in the interests of the Horton Angell Co.

W. L. Bushee, Thomas Moore and George Allen, Jr., were in New York last week.

J. A. Lucas, Chicago representative of A. Bushee & Co., is ill in Chicago with typhoid fever.

George Heywood, New York representative of the Horton Angell Co., was at the factory last week.

Edgar A. Remington, of Carter, Qvarnstrom & Remington, is rapidly recovering from his recent illness.

The school committee was organized last week with Harold E. Sweet, of the R. F. Simmons Co., as chairman.

F. M. & J. L. Cobb, manufacturing jewelers of Mansfield, are preparing to open a New York office with Elmer Vaselet in charge.

The Holbrook Mfg. Co., now located in the W. H. Saart building, will move to the Robinson building, just vacated by the J. M. Fisher Co.

R. R. Swan has withdrawn from the firm of Thompson, Swan & Thompson. The firm will continue to do business under the name of Thompson & Patterson.

The members of the Austin & Stone bowling team, who were the winners in the Shop League, were tendered a banquet at the Park Hotel last Tuesday evening by Manager Standish, of the Hub alleys. The members of the winning team are French, Laffan, Harris, Nolan, Doran and Captain Bulley.

While working over a swift revolving emery wheel last Thursday morning at the factory of the Bay State Optical Co., Stephen J. Clulee, one of the members, was hit in the eye by a flying section. He was taken to the Boston Eye and Ear Infirmary, where it is feared that he will lose the eye.

The Board of Trade has received a letter from the Adams Express Co. in regard to their protest about the increase in rates to New York. The company says that this matter is now in the hands of the Interstate Commission, and that it is expected to make a report within a few days. It was added that whatever the Commission reports will be accepted by the company, which hopes the jewelers will not fail to accept it.

Edward A. Sweeney, president of the W. H. Wilmarth & Co., Inc., announced last Saturday that he would be a candidate for Representative from the district comprising Attleboro, North Attleboro, Norton and Seekonk. The suggestion of Mr. Sweeney becoming a candidate came from the manufacturing jewelers of the two towns, who desire to show their appreciation of the work done by him during the passing of the Tariff bill.

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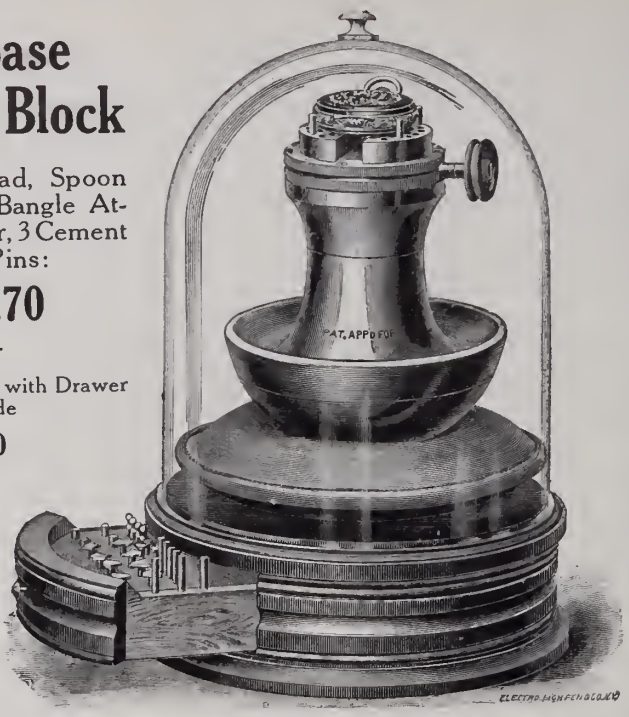
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Newark.

C. J. Bioren, of Bioren Bros., 173 Washington St., is on a trip through the south.

Irving J. Schwartz, of L. Barnett & Co., 481 Washington St., is on a trip through the middle west.

Clare Glander, representing J. D. Dalzell & Co., 23 Marshall St., is on a trip to Philadelphia, Baltimore and Washington.

About 20 Newark jewelers attended the beefsteak dinner of the Jewelers' 24-Karat Club at Castle Cave, New York, Tuesday evening, April 12.

Walter A. McGowan has started in business as an engraver, chaser and etcher at 244 Market St. Several years ago he was engaged in the same business.

Isidor G. Holland, of the firm of Holland & Stein, 47 Market St., is on a pleasure trip to Washington, D. C. He will stop at Lakewood, N. J., for a few weeks on his return.

In referring to the Hagerstrom & Chapman Co., in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, an error was made in calling the firm name Hagerstrom & Parker. The name should read as above.

The United Watch Mfg. Corporation has been incorporated with a capital of $50,000. The office is at 15 Exchange Pl., Jersey City, and the incorporators are Albert Wyss, Ernst Wyss and John R. Turner.

Last Friday morning a fire destroyed the one-story frame building at 125 Tyler St., which was occupied by Worthington & Raymond, makers of jewelers' soldering blocks. It is thought that the fire started in the rear of the building, but from what cause is unknown. The loss was about $900.

Edward M. Childs, representing Kohn & Co., Camp and Orchard Sts., in the south and on the Pacific Coast, sails, this week, on the steamship *Moltke*, of the Hamburg-American line, for a tour of two months and a half in Europe. He will travel through Spain, France, Austria, Germany and Russia.

The Leedon Novelty Co., High St. and Boyden Pl., reported to the police, last Wednesday, that 60 dozen round mirror glasses were stolen from their loading platform some time between the previous Saturday night and Monday morning. The goods were valued at $108. The thieves have not yet been found.

Sydney C. Straus, formerly of the Layman-Straus Co., 91 Oliver St., will hereafter represent the firm of Moore & Son, 22 Green St., in the southern territory. Arthur H. Moore, of the firm, who has been ill with the grippe since last December, has recovered and is back at his desk. He will leave on a trip through the south in a few weeks.

Incorporation papers have just been filed for the firm of Hagerstrom & Chapman, manufacturers and dealers in jewelry, watches, opera glasses, etc. The authorized capital stock is $50,000, of which $10,200 has been paid in. The registered office is at 85 Columbia St., and the incorporators are Louis Rose, Maurice Hagerstrom and Vernon S. Chapman, all of Newark.

Frank H. Hanson, principal of the Market St. public school, gave an interesting lecture on Norway and Sweden to the members of the Credit Men's Association at the Board of Trade rooms, Tuesday evening of last week. The lecture was illustrated with many interesting stereopticon views. At the business meeting preceding the lecture 14 new members were elected to the association.

Somebody got into the jewelry store of Vincinco Campania at 120 Brunswick St., Jersey City, last week, and stole $72.50 worth of jewelry, which is the value placed on four silver watches and four gold watches and 12 gold charms that were taken. When Campania went to open his store he discovered the fanlight over the front door open. He reported the matter to Inspector Larkins, who has assigned detectives to the case.

On the complaint of G. Gootenberg, a Paterson, N. J., jeweler, William W. Harrison has been arrested on a charge of false pretenses, it being alleged that he gave a worthless check in payment for jewelry. According to the story told by the jeweler, Harrison entered his store several days ago and selected a scarf pin, the price of which was $11. He did not have the necessary amount of money with him, but had a check for $20. Mr. Gootenberg, believing the check to be good, gave Harrison the pin and $9 in cash. When the check had been deposited in the bank it was returned to the jeweler as worthless, Mr. Gootenberg alleges.

Samuel R. Sessing, a jeweler who lived in Newark for over half a century, died at his home, 315 Lafayette St., Sunday, April 10, after an illness covering a period of eight weeks. Mr. Sessing was 66 years old. He was born in Sullivan County, N. Y., but had resided in Newark since he was a boy. He was a member of the Third German Presbyterian Church since its organization, and was an elder of the church for more than 40 years, being the first and only superintendent of the Sunday-school. He was one of the organizers of the Men's Club of the church and active in its affairs. Mr. Sessing was also a member of Success Lodge No. 11 of the Ancient Order of United Workmen. He is survived by his widow, Johanna Sessing, three sons and a daughter. The funeral services were held, last Wednesday afternoon, on the 42d anniversary of his marriage. Services were first held at his late home and then at the Third German Presbyterian Church. Interment was at Fairmont Cemetery.

Connecticut.

Walter H. Young has returned to Wallingford from a business trip in the interests of Factory "L," International Silver Co.

Charles H. Tibbits has been made chairman of the committee to purchase more land for the fire department, in Wallingford.

Wm. Park, foreman of the plating department of Factory "E," International Silver Co., Meriden, left recently, with his wife for a six weeks' trip to Scotland.

Charles Johnson, who for over 35 years has been in the employ of the American Silver Co., Bristol, was buried from his home at Plainville, April 11. The deceased died in the New Britain Hospital, after a short illness of intestinal trouble. He was 72 years of age.

Estimates are being made for the building of a new factory and storehouse for the E. Ingraham Co., Bristol. The building wil be of brick, 75 by 60 feet, and four stories high.

George Lewis, who for over 40 years was in the employ of the E. Ingraham Co., Bristol, has just retired from active business. He entered the employ of the concern as a day laborer and gradually advanced to the superintendency of the movement department.

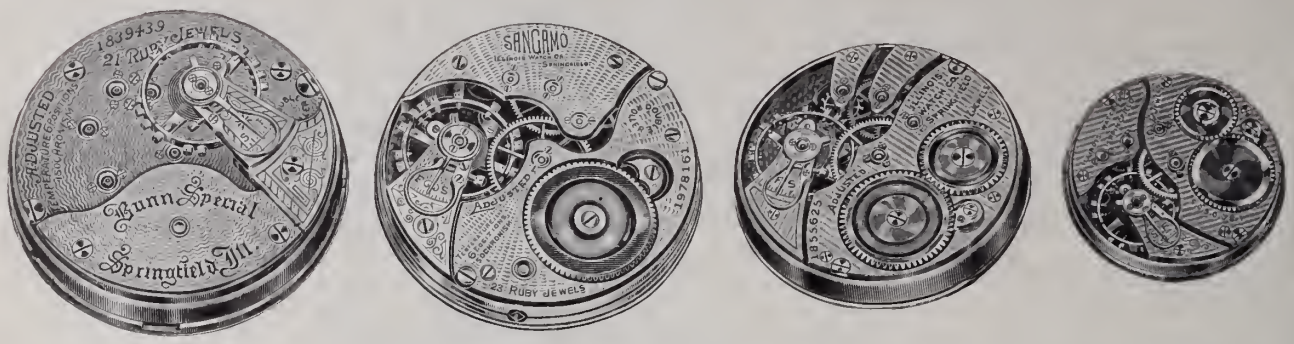
U. T. Harrison, for several years in the employ of the Forbes Silver Co., died recently at his home in Northford, of a complication of diseases. Mr. Harrison was 54 years of age. He at one time represented North Branford in the General Assembly and was a past-master of Corinthian Lodge, A. F. and A. M.

The Standard Electric Time Co., Waterbury, has decided to leave that place and locate in Foxboro, Mass. The company will sell its present factory at 23 Jefferson St., Waterbury, and the work of moving the machinery to the new location will be completed, it is expected, by June 1. The concern has agreed to take the Waterbury employes to Foxboro.

The excavation for the new addition to the plant of the Barbour Silver Co., on Colony St., Meriden, was started last week. The plans call for the erection of a building four stories high, 43 by 120 feet, of modern mill construction, well ventilated and lighted. There will be a connecting building with the old factory with fireproof staircase and a fireproof bridge connecting each floor. Another addition will be erected on the George St. side to be used as a casting shop. The annealing room of the old building will be remodeled.

Roland S. Kolb, of the Parker, Kolb Co., which formerly conducted a jewelry store in the Arcade, Bridgeport,, was the principal witness in the Civil Superior Court on the morning of April 14, when the suit of Clarence D. Anderson against Dwight A. Parker and others had a hearing. It is claimed that in June, 1907, Mr. Kolb had borrowed $1,200 from Anderson and gave a number of diamonds as security. The articles were then said to be worth $1,255, but the plaintiff says he afterward learned that they were worth only $600 and the money loaned had not been paid, and the plaintiff asked for damages. On the stand the witness declared that he made no statement to Mr. Anderson which he did not believe to be true. The diamonds, it was asserted, were purchased from Isaac Bush, now located in New York. Dwight A. Parker was also a witness and testified in regard to purchasing the diamonds from Brush who, he said, sold them at less than their actual value in order to render a favor to the defendants. A late dispatch announced that the case was decided in favor of the defendants, the Parker, Kolb Co., by Judge H. J. Curtis.

L. L. Peddinghaus, Marietta, O., is making extensive improvements in his store on Front St.



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Vol. LX. CHICAGO, WEDNESDAY, APRIL 20, 1910. No. 12.

Chicago Notes.

A. G. Schwab, Cincinnati, O., was a visitor here last week.

L. H Schafer has returned from a business trip to Michigan.

G. A Le Roy, of the Western Clock Mfg Co., was here last week.

Geo. Weidig, of Joseph Fahys & Co., visited Cincinnati, last week.

S. Wechter, of S. Wechter & Co., will sail for Europe in a few days.

Diamond men here, last week, were: Cy. Price, S Lindenborn, J. Grocn.

W. S Hyde, formerly of Geo. E. Marshall, is in California for his health.

S. E Eppenstein, of the Illinois Watch Case Co., is on a trip to New York.

Ben Hammond, of the Bell Jewelry Co., San Antonio, Tex., was here this week.

Claud Seymour, of Otto Young & Co., is back from a month's trip to California.

Henry Lederer, of Henry Lederer & Bro., Providence, R. I., was here last week.

James Donnelly, Pacific Coast traveler for Sproehnle & Co., has returned to Chicago.

Mr. and Mrs. J. T. Brayton have opened their Summer home near Burlington, Wis.

J. F. Kiser, of the Muncie Jewelry & Plating Works, Muncie, Ind., was here last week.

L. W. Williams, representing Theo. W. Foster & Bro. Co., is back from a trip through Iowa.

F. C. Gerbing, engraver, will move, May 1, from 78 State St. to room 1508 in the Masonic Temple.

Roy I. Daniels, representing Max Deutz, has removed from room 1020 to room 1608, Republic building.

E. S. Miller, formerly jewelry buyer for Loftis Bros. & Co., is now connected with George E. Marshall.

R. Isaacson, manufacturing jeweler at 78 State St., will remove May 1 to room 1508 in the Masonic Temple.

Chas. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., Kansas City, Mo., spent a day here last week.

A. Hirsch, accompanied by his wife, son and daughter, will sail for Europe on the *President Lincoln*, April 23.

During the absence in Europe of Max Noel, of Despres, Bridges & Noel, his territory is being covered by A. B. Troeger.

Hugh E. Krug has returned from the east and is now on a visit to the factory of Fessenden & Co., Providence, R. I.

Chas. T. Wittstein & Co., jewelry jobbers, have removed from the Columbus Memorial building to room 1308 in the Champlain building.

William Selig, representing Martin Mayer, manufacturer of fine jewelry, at Mayence, Germany, was here, last week, calling on the trade.

No adequate bids having been received for the assets of the Trinity Clock Co., the court has authorized the receiver to sell the estate at public auction.

A. L. Sercomb, Chicago manager of the International Silver Co., has returned from a two months' trip to California, accompanied by Mrs. Sercomb.

Albert Mayer, of Joseph Mayer & Bros., Seattle, Wash., passed through here, last week, on his way home from a four weeks' trip east Mrs. Mayer accompanied him.

T. L. Combs, president of the Nebraska Retail Jewelers' Association and member of the executive committee of the A. N. R. J. A., paid a visit to Chicago last week.

Harry E. Farquaharson, 42 Madison St., will represent Leary & Penfold throughout the west to the coast. He will also represent E. D. Gilmore & Co., of Attleboro.

News was received here, last week, of the sudden death of W. F. Smith, jewelry jobber of Des Moines, Ia. The news was a great shock to Mr. Smith's friends here.

Frank Newcomb, northwest traveler for the M. S. Fleishman Co., who was operated on four weeks ago for appendicitis, has entirely recovered and is now again on the road.

John Warren, with the Elgin National Watch Co., has returned from a 10 days' trip to Minneapolis and St. Paul. J. H. Carr has recently been engaged by the Elgin Co. to travel.

A telegram from New York, last week, apprised E. V. Wendell, of the Western Watch Case Mfg. Co., of the fact that he was a grandfather, a son having been born to his daughter, Mrs. Gans.

Emile Homberger has severed his connection with the American Swiss Watch Co. and is now in Europe on business connected with a new Swiss watch company, which will soon open in New York.

The firm name of M. A. Pokras & Co., manufacturing jewelers, in the Masonic Temple, has been changed to Pokras Bros. The personnel remains the same, the firm being composed of J. and M. A. Pokras.

Kreis & Hubbard, who make a specialty of umbrellas for the jewelry trade, will open a New York office in the Silversmiths' building, on July 1. J. H. Ott, southern representative of the company, will be in charge.

The Kandler school of engraving will move, this week, from 1104 Heyworth building to suite 1830, 1831 and 1832 in the McCormick building. Mr. Kandler will conduct a jewelry and art shop in addition to his school.

Dr. C. L. Morris, traveler for F. W. H. Schmidt, was in the Julien Hotel at Dubuque, Ia., when it caught fire recently. Dr. Morris had a close call, but managed to climb down the fire escape from the fourth floor.

Alvin Stern and Frank Kiss were arrested in Pittsburg, last week, on complaint of State's Attorney Wayman, who charged them with obtaining jewelry to the value of $700 from J. S. Townsend, 1554 Wabash Ave.

J. Ziegler, of J. Ziegler & Co., is ill at the Luther Hospital at Eau Claire, Wis. While on one of his business trips Mr. Ziegler was taken ill with the grippe. It is reported that he is doing well and will soon be able to continue his trip.

J. R. Chapman, Oshkosh, Wis., was here, last week, on business pertaining to the new store of J. R. Chapman & Co. The new location is across the street from the old one, and the store will be modern in every particular. The store, which is 124 feet long, will be fitted in solid mahogany and will be fully equipped with an optical room, a diamond room and a complete manufacturing department. The opening will take place June 1.

J. A. Lucas, one of the best known jewelry salesmen in Chicago, died, April 11. Funeral services were held with Masonic rites from Boydston's Chapel on the 14th, the remains being afterward cremated and sent to his native town, Provincetown, Mass. Mr. Lucas was long a sufferer from rheumatism and this eventually led to his death. He came to Chicago about 20 years ago, representing T. I. Smith & Co. Before his death he represented A. H. Bliss & Co. and A. Bushee & Co.

Among the out-of-town retail jewelers here, last week, were F. A. Marcan, Belvidere, Ill.; R. J. Taupert, East Las Vegas, N. Mex.; Henry G. Goldsmith, Davenport, Ia.; John P. Hess, Fond du Lac, Wis.; E. Thayer, Rockford, Ill.; T. L. Combs, Omaha, Nebr.; Carl Oesterle, Joliet, Ill.; Mr. Richards, of the Maschmeyer-Richards Silver Co., St. Louis, Mo.; T. J. Dale,

Kenosha, Wis., and W. J. Taylor, Ord, Nebr.; Arthur Rovelstad, Elgin, Ill.; Hal B. Smith, Logansport, Ind.; P. S. Harris, of the Harris-Goar Co., Kansas City, Mo.; J. H. Ramsey, Aledo, Ill.

Stockholders of Butler Bros., Inc., wholesale dealers in general merchandise, approved at their special meeting, last week, the financial plan formerly outlined. Every share of the $4,500,000 stock was represented in the meeting. The capital is to be increased $5,500,000 to a total of $10,000,000. Of the new issue, $3,150,000 will be distributed as a stock dividend to present holders, and $2,250,000 will be sold at par. A balance of $100,000 will be retained in the treasury to be distributed among deserving employes at private terms. Of the stock to be sold at par, $50 a share will be payable May 2 and $50 on Feb. 11, 1911. Butler Bros.' shares are quoted in the local market at 460 bid and 470 asked.

Clarence E. Conley was arrested here last week charged with an attempt to defraud Benj. Allen & Co. out of some diamonds. One day last week a boy presented the business card of a retail jeweler, Joseph O. Lane, 76 E. 31st St., on the reverse side of which was a written order for some diamonds. Manager John Cox telephoned Mr. Lane, who pronounced the order a forgery. The police were then notified and the boy was held until they arrived. He was then followed, and when Conley saw the officers he ran until he was caught, a few blocks away, after several shots were fired at him. He claimed the card was given to him by another man for him to present, but that he was afraid to do so and hired the boy instead. He proved a prior good character and was discharged.

Omaha.

T. L. Combs & Co. have resumed the remodeling of their store, having just concluded a special sale.

Fred Brodegaard and wife have returned from a two weeks' trip spent in Chicago, Buffalo and New York.

Mr. Hastings, Central City, Nebr.; Alfred Christofferson, Wausa, Nebr., and Mr. Scarr, Portsmouth, Nebr., were in Omaha, last week, purchasing stock.

Mr. Sorenson, Viborg, S. Dak., has purchased a half interest in a store at Kimballton, Ia., and was in the city, last week, purchasing stock. Mr. Sorenson leaves shortly for a two months' trip abroad.

Last Saturday a reunion of the A. F. Smith Co's traveling representatives was held here. The following left, Monday, on their respective trips: Harry Fluer, for the Pacific Coast; J. H. Krone, southern Nebraska; J. P. Byrne, northern Nebraska, and Ferd Smith, western Iowa.

The following traveling representatives called on the Omaha jewelers, last week: H. C. McConnell; D. L. Nesler, Gray-Howes Co.; a representative of J. Bulova Co.; W. R. Berth, Wm. B. Durgin Co.; W. E. McCray, Bullock Mfg. Co.; John P. King, Watrous Mfg. Co.; P. H. Winterberg, Louis Manheimer & Bros.; Frank T. Barton, Geo. W. Steere Co.; Chas. E. Lochner, Hayes Bros. Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Chas. F. Washburn, Wm. Rogers; R. A. Talbot, Alvin Mfg. Co.; Mr. Goldberg, J. J. White Mfg. Co.; Henry Hoffa, Hodenpyl & Walker; C. H. Davison, Kohn & Co.; Mr. Hirsch, Leon Hirsch; T. W. Agnew, New Haven Clock Co.; Hubert Somborn, Bawo & Dotter; Rudolph Schweiger, H. Z. & H. Oppenheimer; F. B. Newburger, Chas. Keller & Co.

Denver.

W. W. Hamilton, of W. W. Hamilton Jewelry Co., has left for a short business trip.

David Davis has returned from a five weeks' rest at the Boulder Sanitarium, much improved in health.

M. G. McQueary, Dexter, Colo., and P. P. Clotworthy, Estes Park, Colo., were in town last week calling on the trade.

Wm. Crocker, of Cunningham & Crocker, Silverton, Colo., was in town last week, accompanied by his wife on the way east.

The following jewelers visited Denver, Colo., last week: Morris Bolock, Hot Springs, S. Dak.; Henry Curtis, Jr., Littleton, Colo.

Abe Heitler, of J. C. Bloom & Co., who is spending several weeks in Hot Springs, Ark., is very much improved and will be ready to return to business in a couple of weeks.

The following representatives called on the trade here last week: Samuel Newhouse; Mr. Donnaly, Sproehnle & Co.; Mr. Dana, Riker Bros.; Mr. Newberger, Chas. Keller & Co.

M. D. Goldner has taken a position with C. H. Clark & Co., of this city. Mr. Goldner was formerly with C. C. Stone & Co., Ft. Collins, Colo., and came originally from Birmingham, Ala.

N. C. Neilson, now with the Boyd Park Jewelry Co., will take a position with the firm's Salt Lake store, after a two weeks' vacation. O. T. Hoberecht, with this firm, has been engaged by J. I. Hansen.

Sam Hirst, Pueblo, Colo., has opened a new branch store at 205 N. Main St., in that city, and put in a new line of stock and fixtures. The store is conducted under the name of the Crescent Jewelry Co.

Wolfe Hansen, head watchmaker with the Boyd Park Jewelry Co., of this city, will take a position with Michael O'Keefe & Co., May 11, owing to Boyd Park's closing out. Mr. Hansen was previously employed by Mr. O'Keefe until he went over to Boyd Park, where he has remained for about three years.

A balance truing class was started Monday evening, April 11, by the Colorado Horological Society, and much interest is being shown. About 15 students began, under the supervision of E. Sunelman, who was for several years with the Hamilton Watch Co., and now occupies a position with A. J. Stark & Co., of this city.

H. Weinberg, 1715 Lorimer St., received a severe shock April 12, when, upon visiting his basement he found his son, Cyril, lying on the floor in an unconscious state. The young man had been working in the basement near a tank of gasolene which had sprung a leak and, not thinking of the deadly effect of the fumes, was soon overcome. The victim was soon revived after medical attention.

Minneapolis.

A. E. Paegel attended the gathering of the Mystic Shrine in New Orleans last week.

M. C. Alford, Huron, S. Dak., with his bride, visited this city last week on his return to Huron.

Paul Erickson, with the Reed-Bennett Co., in the northern territory, was in this city during the past week.

Peter Alstad, formerly with White & MacNaught, Minneapolis, has entered the employ of Mr. Wooley, St. Paul.

R. M. Horr, who has bought the Meyers business at Lemmon, S. Dak., has been in the Twin Cities buying stock for his new enterprise.

W. R. Cooper, of S. H. Clausin & Co., attended the annual conclave of the Mystic Shrine at New Orleans and visited Chicago on his return.

M. L. Cohen, of M. L. Cohen & Co., who has been traveling through the south for the past two months, is expected to return to Minneapolis next week. Louis Marker, salesman for the firm, is confined to his home by injuries he sustained in a recent accident.

The following traveling representatives visited Minneapolis during the past week: Paul Smith, Roger Williams Silver Co.; Mr. Gibson, Gibson-Krugler Co.; Mr. Lawrence, Reed & Barton; Mr. Wilcox, International Silver Co.; Judas Hermann, Hermann & Co.; A. H. Cohen, A. H. Cohen; Mr. Gallagher, Sproehnle & Co.

After an absence of three months, due to a severe attack of rheumatism, William Cohen is back in the store of L. J. Wolk & Co. During his illness Mr. Cohen visited the springs at West Baden in Indiana, and later went to Shakopee, Minn., where he took mud baths at the Mudcura sanitarium. He derived much benefit from the latter and is now in good health.

The T. M. Roberts Co-Operative Supply Co., Minneapolis, which carried a line of jewelry and watches, was recently declared a bankrupt by a jury in the United States court at Minneapolis. Suit was brought by creditors of the concern. The company demanded a jury trial and, while admitting liabilities of about $250,000, claimed to have assets in excess of this amount. It failed, however, to convince the jury.

M. L. Cohen & Co., 29 Washington Ave. S., have adopted a unique form of advertising. In his younger days Joseph Cohen had a fad for collecting old coins and made an extensive collection. In going through his safe the other day he ran across a number of paper bills of denominations ranging from three cents to $4, such as were in use prior to 1863, in the United States. These he placed on exhibition in one of his show windows, where they are attracting considerable attention. Later he proposes to exhibit a number of ancient gold, silver and copper coins in the same way.

I. G. Vanzandt, Jonesboro, Ill., has removed to Puxico, Mo.

B. H. Prowell, Marietta, Pa., has purchased the stock and fixtures of the late S. R. Stibgen, on Market St., at that place

Los Angeles.

Ed. Turner, of the E. W. Reynolds Co., has gone on a business trip to Arizona.

Hambright & Walsh have engaged Mr. Van Buren, formerly with H. F. Wallace, to visit the city trade for them.

Wm. M. Kinney has been kept away from his store for a number of days on account of the serious illness of his father-in-law.

S. B. Bailey has inaugurated the plan of having a special sale every Monday, offering at reduced rates one or two special articles.

Wm. Petry is now doing business in his new location, rooms 905 and 906 Broadway Central building. He is well pleased with the new place.

H. A. Curry, who recently bought out R. H. Schwarzkopf, is now located in the Westminster Hotel, where he will probably maintain his headquarters hereafter.

Hambright & Walsh, who are now getting settled in their enlarged quarters, will have their business office in the room in the rear, formerly occupied by Schwarzkopf & Penniman.

Mark Williams, head shipping clerk for the E. W. Reynolds Co., has been compelled to go to the hospital to have an operation performed. Walter Lawrence, his assistant, takes his place.

Wm. H. Lessner, formerly in the Whitley Jewelry Co.'s manufacturing department, who not long ago opened a store on W. 3d St., between Spring and Broadway, has discontinued business.

Out-of-town jewelers who have been in the city recently include: L. C. Sawin and M. J. Kaliher, Whittier; A. E. Springborg, Redlands; J. H. Padgham, Carl G. Strock, Santa Ana, and T. L. Finch, Covina.

A. F. Baranger, traveling salesman for H. F. Wallace, has just returned from a trip through Arizona, New Mexico and as far as Trinidad, Colo. He will soon start out again for an extended trip up the coast.

Traveling representatives in Los Angeles, recently, include: Henry H. Jacobson, Jacobson Bros.; John O. Slemmons, J. B. Bowden & Co.; W. L. Mason, Hayden W. Wheeler & Co.; A. W. Bennett, W. E. Graves; Mr. Talbot, Lewis Mfg. Co.

Arthur Turner, traveling salesman for the E. W. Reynolds Co., has returned from his wedding trip to San Francisco and is now in his new home. Among the handsome presents given at the time of his wedding was one from the employes of the E. W. Reynolds Co.

H. W. Byron, a jeweler at 226 Mercantile Pl., reported to the police, a few days ago, the robbery of his show window. He stated that during the night a thief threw a stone through the glass, shattering it, and then stole five small diamond rings. The loss does not aggregate more than about $75 on the rings and a similar amount on the plate glass.

Samuel and Simon Pearlin, recently sentenced to seven and five years, respectively, in the penitentiary and released on probation, are now working, in accordance with the conditions imposed by the court, for H. Blumkin. Paying at the rate of $50 a month as required by the court, it will take them over four years working steadily to pay off their indebtedness.

A shrewd swindler named James A. Woodbury recently got the better of the Whitley Jewelry Co. to the extent of $393, the amount of a fraudulent check passed upon them. Two or three banks and several other business houses were also victims of the same man. Woodbury has disappeared. He leaves a wife here, to whom he was married but a short time ago. She promptly returned a diamond which he had bought and given to her.

M. R. Thomas, 404 W. 7th St., has sold his business to F. C. Dukeman. Mr. Thomas has been in the jewelry business here for the last 10 years, and close application has worn on his health. He intends to take an outing with his wife in the mountains for a time and afterward return to this city and engage in the money-loaning business. Mr. Dukeman has for several years past been engaged in the jobbing business with his brother, E. B. Dukeman, with offices in the O. T. Johnson building.

Mr. McKinley, manager of the stationery department of Brock & Feagans, designed and furnished to the committee in charge of the banquet of the Hotel Men's Mutual Benefit Association of the United States and Canada, a decidedly unique souvenir. It consists of a miniature suit case about six inches by three by one and a half, and complete in every detail. It is made of fine imported Japanese wood mounted with the finest of brass fittings and lined with fine satin. Inside this is placed a finely engraved booklet giving the date and occasion of the banquet, the menu, toasts and names of speakers. The front cover shows at one end an old-time inn with guests arriving by stage coach. In contrast with this, on the opposite end is a thoroughly up-to-date hotel with all modern improvements. The case is so made that when the booklet is removed it can be easily used as a jewel case. Three hundred of these souvenirs were furnished.

Milwaukee.

A. A. Goetz, Mukwonago, Wis., has made several improvements in his store. His quarters have been remodeled, a new safe has been installed and the stock enlarged.

Fred L. Schultz, Cambria, Wis., has leased the E. O. Roberts store and will move his stock into the new and larger quarters, May 1. New cases and new fixtures will be installed.

Rudolph Steller, formerly located at 1048 Teutonia Ave., is now located in a newly completed building about a block from his former location. The new quarters are much larger and better lighted. New cases and new fixtures have been installed, and Mr. Steller has enlarged his stock.

Something novel in the way of ring settings is being displayed by Norman Whiteford, a former jeweler of Chicago and now a pearl fisher in Wisconsin. Mr. Whiteford recently caught a 6-pound muskallonge, gouged out an eye, petrified it by a secret process and now has it set in a ring.

O. S. Swenson, of Holty & Swenson, Menasha, Wis., has purchased the interest of M. N. Holty and is now conducting the business under his own name. Mr. Holty, who retired because of ill health, will probably locate at Chicago. Mr. Swenson and Mr. Holty had been in partnership for about a year.

Pacific Coast Notes.

B. Frese, Lemoore, Cal., has purchased a lot at that place and is having a building erected for his store.

On Tuesday, April 12, Clarence P. Jacobs, Vallejo, Cal., celebrated his first anniversary in business at that place.

The new building being erected for F. Schneider's store at Riverside, Cal., is about completed and will be occupied some time this month.

E. H. Smith, who came to Orange, Cal., recently, from Indiana, has opened a store at that place. He is showing in his window a mastodon's tooth that is attracting a great deal of attention.

Since taking over the business of D. S. Binford, at Whittier, Cal., Lee C. Sawin has made a number of substantial improvements and has greatly increased his stock. New machinery has been installed in the repair department, and this is being made a feature of the business.

The San Diego Gem Co., San Diego, Cal., has just received its first shipment of art craft jewelry from the Chicago Art Craft Shop. The company does its own mining and ships the gems to Chicago, where the metal workers fashion a separate and distinct mounting for each stone.

The experiment is being tried at Monterey, Mexico, of closing the jewelry stores there on Sunday, a decided departure from the present custom, and it is believed that the plan will prove to be successful, as the leading firms in the business have signed the Sunday closing agreement.

B. F. McMurray, Hanford, Cal., has purchased the stock and business of H. C. Chute, Tulare, Cal., and has already taken charge of this store. Mr. McMurray has been in the employ of A. E. Gribi, Hanford, for the past three years as watchmaker and jeweler, and has had much experience in this line. Mr. Chute is planning to make a trip to Mexico to look over that country.

J. Jessop & Sons, San Diego, Cal., have begun the excavation for a $15,000 building at the southwest corner of 6th and B Sts. The block is to be of brick and reinforced concrete construction. It is being built for rental purposes. Jessop & Sons expect to remain in their present location and not occupy the new structure themselves. The sum of $80,000 was paid for the site, which is 100 by 100 feet. Armand Jessop, a member of the firm, has been reelected a member of the board of directors of the Coronado city public schools. He has served one term previously.

The Illinois State Jewelers' Association convention will be held in Springfield, May 24, 25 and 26. Arrangements have not been completed for the entertainment of the 300 delegates and members that are expected to attend, but it has been decided to hold a big banquet at the St. Nicholas Hotel the last night of the convention. Speakers of prominence in the trade will address the meetings. The afternoons will be devoted to sight seeing. Ladies who accompany the delegates will be entertained. The convention headquarters will be in the St. Nicholas Hotel.

St. Louis.

William Mark has moved his store from 1105 Olive St. to 916 Olive St.

B. Stiffelmann, of M. Stiffelmann & Co., will leave, next week, on a trip to St. Paul.

W. J. Beard has gone on a trip through Missouri, Illinois and Iowa for the Aller-Wilmes Mfg. Co.

W. A. Gill will open a diamond store, May 1, in the Gill building, at Broadway and St. Charles St.

August Schaller, watchmaker for Frank W. Baier, is still confined to his home by an attack of eczema.

Samuel E. Bamber, of the Hess & Culbertson Jewelry Co., has returned from a business trip to New York.

E. A. Schoenle, of the Maschmeyer-Richards Silver Co., has just returned from a trip through the Southwest.

Frank Dexter, a new traveling salesman for the Earl Pearl Works, is getting acquainted with the St. Louis trade.

J. K. Hydar, of the Brooks Jewelry & Optical Co., will leave in a few days on a trip through Michigan and as far as Canada.

Herman Mauch and his wife, and a party of friends, spent several days, last week, at the Oasis Club, on the Illinois River.

Frederick W. Haverkamp, of the Elliott Jewelry Co., returned from a week's vacation, which he spent visiting relatives at Troy, Mo.

M. T. Graham, Fort Smith, Ark., came to St. Louis last week, by way of Nashville, Tenn., to call on St. Louis manufacturers and jobbers.

A. Maschmeyer, of the Maschmeyer-Richards Silver Co., has gone to New Orleans on a vacation trip. He will be gone two weeks.

Dan Golding is conducting an auction at the store of Ball & Putnam Jewelry Co., Joplin, Mo. It started last week and is proving successful.

Louis Kurtzeborn, formerly associated with his father and brothers in the jewelry firm of A. Kurtzeborn & Sons, has gone into the automobile business.

E. C. Weidlich, Bridgeport, Conn., spent a few days here with his brother, William Weidlich. He went from here to Chicago, but will return in about three weeks.

Al. P. Wolff, traveler for the Elliott Jewelry Co., returned from a trip through Illinois and has gone to his old home at Evansville, Ind., for a week's vacation.

Albert Weyl will move his store from 1005 Pine St. to 205 N. 7th St., the building occupied by Mannie Levy up to the time of his failure a few weeks ago.

F. W. Drosten, president of the Frederick W. Drosten Jewelry Co., left Saturday night for Oklahoma to look after his investments in oil and timber lands in that region. He will return in a few days.

Thomas Humphreys has purchased a touring car. Mr. Humphreys was last week elected a vestryman of Trinity Episcopal Church, but on account of pressure of business felt compelled to decline.

On Thursday, the citizens of St. Louis will present to Jack O'Connor, Captain-Manager of the Browns, an exceptionally fine loving-cup. It is the product of the Hess & Culbertson Jewelry Co.

Theodore Eagle, who has been in business for over 25 years at the same location, the northwest corner of Broadway and Walnut St., is preparing to move into the Lincoln Trust building at 7th and Olive Sts.

George Oberting, of the Blankenmeister-Oberting Jewelry Co., has returned from a trip through Kansas and Nebraska and George Oberting, Jr., has returned from a trip through Kentucky, Tennessee and Missouri.

In bankruptcy proceedings pending against Mannie Levy, the trustee, has waived the examination of the bankrupt. Morris G. Levinson has filed a claim with Referee in Bankruptcy Coles for $75 attorney's fee.

The stock of the Levy Jewelry Co., which was sold at auction after bankruptcy proceedings were begun and bought by S. Ruby, is being offered for sale by Mr. Ruby at his store on 6th St., near Washington Ave., at reduced prices.

Oscar Blankenmeister, secretary of the Blankenmeister-Oberting Jewelry Co., has been appointed one of the official umpires of the Interstate Baseball League. Mr. Blankenmeister has played on several semi-professional teams in past seasons.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co., has been appointed by Mayor Kreismann a member of an executive committee that is to make arrangements for the National Farmers' Convention that is to be held here, May 2 to 8.

Charles Hennkens, of Dorio and Hennkens, watch case makers, 317 Olive St., who went to Cincinnati recently for his health, has been operated on there and reports received by friends in St. Louis are that he is doing well and expects to be able soon to return here.

Edward Bornmueller, of the L. Bauman Jewelry Co., and Louis Kurtzeborn went to New Orleans to attend the annual meeting of the Mystic Shriners. Herman Mauch intended to go, but was unable to get away because he was serving on a jury in the United States Court.

The E. Dienstbier Jewelry Co., which has moved from Broadway and Pine St. to 6th and Locust Sts., has one of the prettiest little stores in the city and is extremely well satisfied with the change. In the new location the firm has a much larger and more attractive store than in the old.

John G. Pfeffer, father of O. J. Pfeffer, president of the St. Louis Clock & Silverware Co., died Thursday at his home, 3919 Nebraska Ave., aged 87 years. He was a veteran builder of church organs and was credited with having built more of them than any man in the West. He had been a resident of St. Louis 52 years.

Herman Mauch is chairman of a committee that is arranging for a steamboat excursion to the annual State encampment of the Knights Templar, to be held at Hannibal, June 24 and 25. The steamboat Cape Girardeau has been engaged for the trip. It will leave St. Louis on the 23d and return on the 26th. Many St. Louis jewelers are members of the organization, and most of them are expected to go.

E. Maritz has filed with the Secretary of State an application to have the name of the Maritz-Kober Jewelry Mfg. Co. changed to the Maritz Jewelry Mfg. Co. Samuel Kober, formerly secretary of the company, is no longer actively connected with it. The company is installing a set of heavy show cases in order to make a display of its manufactered products.

H. Estinghausen, president of the Attleboro Jewelry Co., returned Friday from a 10 weeks' trip to Old Mexico. He found business conditions in that country not as good as in former years, but improving. The number of jewelry stores in the country has greatly increased in the last year or two. Mr. Estinghausen will remain in St. Louis for a few weeks.

William Weidlich & Bro. have added two traveling salesmen to their field force. L. E. Puellman, until lately with the Mermod, Jaccard & King Jewelry Co., went out Thursday on a trip through Missouri and Iowa. H. H. Markley, who has been associated with his father, E. Markley, in the jewelry business at Marianna, Ark., is getting ready to go out for the Weidlichs through Illinois and Kentucky.

Amos Rogers, watchmaker for F. H. Niehaus, has returned from Madisonville, Tenn., where he went to attend the funeral of his father, Dillon Rogers, who had been in the jewelry business there for 20 years. Another son is Dillon Rogers, Jr., who is taking a graduate course in optics at the Northern Illinois College at Chicago. The business will be continued by Frank Rogers, a third son, who had been associated with his father.

Diamonds owned by I. M. Kosminsky, bankrupt, formerly in business as the Rose Jewelry Co., on Franklin Ave., between 6th and 7th, were offered at auction at 513 Olive St., Thursday, by A. C. Wilson, the trustee. The highest bid, made by Thomas Humphreys, of the Lucios Jewelry Co., was $1,300. As the stones had been appraised at $2,600 all bids were rejected. Mr. Humphreys will look over the diamonds and may increase his bid to a point that will meet the approval of the court.

It is expected that at least 10 St. Louis jewelers will go to the annual State convention to be held in Kansas City, in June. It is not known yet who they will be. The desirability of sending at least that number was suggested at the last meeting of the St. Louis association and members were urged to lay their plans to go. The following have been named by President Joseph Ebeling as official delegates of the association: Herman Mauch, Otto Buder, John F. Zettler, Joseph Ebeling and E. C. Zerweck.

Charles S. Stifft, one of the owners of the Reynolds-Stifft diamond mine in Pike County, Ark., who has been in St. Louis disposing of stock in the company, says that the Arkansas field is larger than the Kimberly mines and is almost as large as the combined Kimberly, De Beers, Dutoits and Bulfontein mines in South Africa, and he says he believes it to be even richer. He has been exhibiting in St. Louis a large number of diamonds which he says came from the Arkansas field. They are in all colors, from pure white to almost black.

In response to requests from many jewelers the officers of the Retail Jewelers' Association of St. Louis have under consideration a plan for giving a steamboat excursion on the Mississippi River in June, for jewel-

ers and their friends. An option has been taken on the excursion steamer *City of Alton* for an open date. The proposition was discussed at the last meeting of the association, at the Jefferson Hotel, but action was deferred to the next meeting. It is practically certain that the excursion will be given, and if it is given it is even more certain that it will be a success.

Among the out-of-town jewelers here during the past week, were: T. H. Edwards, Clarksville, Mo.; Jacob Bersche, Waterloo, Ill.; E. Zimmerman, Stonington, Ill.; L. A. Holdener, Belleville, Ill.; C. F. Gardner, Sorento, Ill.; Al. Gerber, Edwardsville, Ill.; C. S Scanlin, Indianapolis, Ind.; C. S. Stifft, Little Rock, Ark.; N. P. Jensen, Marissa, Ill.; B. Massie, Granite City, Ill.; M. T. Graham, Fort Smith, Ark.; Fred Herold, Jerseyville, Ill.; W. H. Jahn, Pacific, Mo.; W. D. Davis, Granite City, Ill.; August Kalbitz, Jr., Red Bud, Ill.; F. O. Leidel, Troy, Ill.; William Nulland, Bolton Jewelry Co., Fulton, Mo.

St. Louis pawnbrokers are going to try to have the courts reduce their assessments. Seven of them, the Michaels Loan & Mercantile Co., the Friedman Loan & Mercantile Co., the Central Loan Co., B. Barnett & Co., S. Van Raalte & Co., William Kranke and Julius L. Freund, applied to the Circuit Court, Saturday, for a writ of certiorari against the Board of Equalization and asked that the records of the Board of Equalization and of the assessor's office be brought into court for review. They state that they made their returns at 70 per cent of their valuations and that the board of assessors have increased them arbitrarily.

If a man comes into a jewelry store, orders a fob and is given another one to wear until the one that he has ordered arrives, and there is delay in the arrival of the one ordered and when it comes it is not satisfactory, and in the meantime the loaned fob has been worn out, there is nothing coming to the jeweler, according to a decision of Justice Brady of East St. Louis, in the suit of the Zerweck Jewelry Co., of East St. Louis, Ill., against J. T. W. Rudesill for 75 cents, the value of a fob loaned to Rudesill while one priced at $3.50 was coming. The decision of the justice in Rudesill's favor was on the theory that it was not his fault that the long delay resulted in the fob being worn out.

Among the traveling representatives in St. Louis during the past week, were: C. B. Bartlett, Whiting Mfg. Co.; Mr. Curran, A. J. Hedges & Co.; W. G. Moland, Sansbury & Nellis; F. J. Spellman, New England Watch Co.; Mr. Berth, William B. Durgin Co.; C. H. Davison, Kohn & Co.; Charles E. Lochner, Hayes Bros. Co.; W. C. Barry, Barry & Co.; C. P. Young, Whiteside & Blank; A. J. Parker, Osmun-Parker Mfg. Co.; John P. King, Watrous Mfg. Co.; William Roman, Manasseh, Levy & Co.; Thomas E. Rogers, Riker Bros.; George H. Thomas, Scharling & Co.; J. Mayer, Mauser Mfg. Co.; John A. Herschede, Herschede Hall Clock Co.; W. R. Shute, Day, Clark & Co.; Joseph J. Sideman, Redlich & Co.; E. H. Eckfeldt, Eckfeldt & Ackley; Albert E. Motteram, Frank M. Whiting & Co.; Joseph Guntzburger, I. Guntzburger & Son; Rodney B. Carr, Wordley, Allsopp & Bliss Co.; Frank E. Wallis, T. W. Adams & Co.; Mr. Powell, S. C. Powell & Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; Mr. Rutherford, Taylor & Co., Inc.; Frank L. Wood, Ludwig Nissen & Co.; A. T. Teague, Link & Angell; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Fisher, Furbish, Swift & Fisher; W. S. Metcalf, Plainville Stock Co.; Fred H. England, Frolichstein, England & Klein, Inc.; G. Rodenberg, J. A. Dunn & Co.; Lee Powell, S. O. Bigney & Co.; George S. Benedict, Rochester Spectacle Co.; G. Fred Perry, F. H. Sadler Co.; H. J. Hildebrand, H. C. Lindol & Co.; Alfred E. Hughes, Bishop Co.; Mr. Meyer, I. N. Deitsch, Frank Dexter, Earl Pearl Works; Joseph Rifkin, L. Heller & Sons; Jacob Marks, Kossuth Marks & Co.; A. S. Warmwood, Illinois Watch Co.

Kansas City.

D. V. Warren, Pretty Prairie, Kans., is taking an optical course in this city.

H. R. Berger has moved his stock of jewelry from Brisbee, Ariz., to El Paso, Tex.

Mr. Carpenter, of Bevan & Carpenter, Haviland, Kans., is in Kansas City studying optometry.

Edward Stone, formerly of Blue Rapids, Kans., has purchased the store of W. M. Meeks, Artesia, N. Mex.

Steve Smith, representing Nevin Bros., and others, left this city, last week, for a visit to his Missouri customers.

C. W. Brocaw, Carmen, Okla., notified the trade here, recently, that his safe was blown open the night of April 2.

Fred Cateron, Nebraska representative of the C. B. Norton Jewelry Co., has been in the home office several days of last week.

C. G. Chapman, of the watch repairing department of J. R. Mercer, was in New Orleans, last week, with the rest of the Shriners.

Silberberg Bros., El Paso, Tex., have just moved into their new store building, which is equipped with new fixtures and show cases.

Chas. H. Bard, Sedalia, Mo., was in this city, last week, having been called to Independence, Mo., on account of the death of a relative.

H. W. Porter, Porter & Wiser Jewelry Co., will leave for New York, on a combined business and pleasure trip the early part of June.

Sam Bloom, traveler for the Meyer Jewelry Co., who has been in the hospital, undergoing an operation for appendicitis, has recovered sufficiently to be removed to his home.

W. L. Harris and son, Neosho Falls, Kans., were in the city last week, buying for a new store which they are opening in Colony, Kans. The store will be in charge of the son.

E. L. Donaldson, with the Edwards & Sloane Jewelry Co., has returned from a trip over his Texas, New Mexico and Arizona territory. He will stay in to help with the invoice.

Among the traveling representatives who called on the trade here during the past week, were Mr. Cobb, W. R. Cobb & Co.; Russell Talbott, Alvin Mfg. Co.; Mr. Willis, Gorham Mfg. Co.; Mr. Barker, R. Wallace & Sons Mfg. Co.; H. New, Henry Baschkopf; J. S. Cunningham, E. L. Spencer Co.; Geo. H. Thomas, Powell & Co.; F. E. Hyatt, Philadelphia Watch Case Co.; T. W. Agnew, New Haven Clock Co.

The following jewelers called on the trade in this city, during the past week: Frank Schroder, Paola, Kans.; W. H. Meyer, Lawson, Mo.; S. J. Huey, Excelsior Springs, Mo.; C. Weber, Lexington, Mo.; M. Berkson, Atchison, Kans.; W. F. Berry, Moulton, Ia.; Scott Taylor, Oswego, Kans.; C. L. Dockhorn, Oskaloosa, Kans.; O. M. Atwood, Clifton, Kans.; E. E. Russell, Altus, Okla.; C. E. Tieman, California, Mo.; Mr. Armel, of Armel Bros., Holton, Kans.; C. J. Keil, Clinton, Mo.; J. M. Coffman, Salisbury, Mo.; W. J. Mulnix, Holden, Mo., and C. E. Anderson, Pleasanton, Kans.

Indianapolis.

C. H. Gabbert has taken a position with E. C. Stokes.

Mr. and Mrs. J. H. Reed spent last week at their country home in Brown County.

Horace Comstock has returned from a three days' fishing trip along White River near Noblesville.

Henry A. Winn has returned from Newman, Ill., where he was called by the serious illness of his mother.

Joseph E. Reagan, of the Baldwin-Miller Co., has been elected a director of the Indianapolis Trade Association.

Carl Rost has obtained a permit to remodel his prospective storeroom at 25 N. Illinois St., at a cost of $2,000.

George Keifner and Charles W. Lauer, Jr., travelers for Charles W. Lauer & Co., spent last week in Illinois territory.

Ikko Matsumoto has made a number of alterations and improvements in his establishment in the American Central Life building.

A two weeks' fishing trip at Lake Maxinkuckee is being enjoyed by Julius C. Walk and C. J. Kiefer, who go to the lake twice a year for fishing.

The Baldwin-Miller Co. is preparing to issue a house publication, to be known as the Monogram Messenger, the first number to be published within a few days.

Out-of-town jewelers in the city, last week, included E. T. Barnes, Spencer; T. U. Bonnifield, Kokomo; Will Axline, of Bauchert & Axline, Noblesville; J. O. Lutz, Zionsville; P. J. Nay, Knightstown; D. H. Almond, Zionsville; J. A. Meissen, Cicero; John W. Hudson, Fortville; John Kennard, Rushville; C. N. Hetzner, Peru; M. E. Chastain, Roachdale; G. C. De Camp, Shirley, and J. F. Kiser, Muncie.

An important decision was handed down by the Supreme Court, last week, to the effect that corporations outside of Indiana, not certified to do business in this State, need not establish an agency in Indiana before suing on contracts. The substance of the argument of the defendant or appellee was that an agency would have to be established in every county in the State where a bill of goods was sold before suit could be brought to obtain the fulfilment of a contract.

Cincinnati.

George Fruh, the Brighton jeweler, is reported as seriously ill with heart trouble.

Loring Andrews, of the Loring Andrews Co., is visiting New York and other eastern cities.

William Pflueger and J. B. Osthoff, of Joseph Noterman & Co., have left on their respective trips west and north.

The local order of Ku-Kus held a meeting April 15, when six new members were received. The meeting closed with a lunch and bowling.

George J. Gruen, of Gruen Sons & Co., and wife, will sail April 23 on the *Berlin* for Naples, Italy, where they expect to remain until Aug. 1.

M. J. Greenwald has moved one of his stores from 32 Arcade to 528 Race St. He will continue the business of his other two stores, as heretofore, in the Arcade.

L. Gutmann & Sons, owing to increased business, are remodeling their safes and adding to their lines. They are now sending out three trunks with each of their representatives.

J. E. Beck, for many years a jeweler at Martin's Ferry, O., has sold out his business there and gone to Baltimore, Md., where he has purchased a jewelry store at 101 Liberty St.

The following jewelers were here attending the opening baseball game in the past week: Herman E. Promnitz, Van Wert, O.; Frank L. Miller, Wilmington, O.; Frank L. Horning, Brookville, Ind.; R. E. Friese, Springfield, O.; J. Jashenosky, Hamilton, O.

Out-of-town jewelers who were here buying stock the past week included: J. H. Noyes, Osgood, Ind.; H. E. Cover, Bantam, O.; A. J. Wahlrab, Dayton, O.; Frank L. Horning, Brookville, Ind.; J. G. Laupus, Seymour, Ind.; G. H. Ashton, Middletown, O.; D. Adler & Son, Lexington, Ky.; Lee N. Schlenker, Eaton, O.; Fred Bentel, Hamilton, O.; C H. Creighton, Franklin, O.

Barker & Freiseus are now completely settled in their new store at 35 E. 5th St. It is a handsome and up-to-date store. The windows are beautifully draped in pale blue and white hangings. The interior of the store is fitted with new mahogany fixtures and cases, the latter being filled with the newest lines of silver, cut glass, clocks and jewelry. Across the rear extends a balcony which is used as an office. Only one side of the store is fitted with cases. The opposite side has the appearance of a reception room. Cards were out, announcing the opening, April 19.

Traveling representatives who called on the Cincinnati trade during the past week included: H. H. Deutsch, Ciner & Seeleman; George Weidig, Joseph Fahys & Co.; C. A. Holbrook, Sloan & Co.; W. G. Moland, Sansbury & Nellis; W. H. Osborne, R. Wallace & Sons Mfg. Co.; John J. Moffitt, Baton & Co.; Mr. Buckholz, Wolf & Knell; Leo Cahn, Borrelli & Vitelli; H. E. Vincent, Simpson, Hall, Miller & Co.; Rodney B. Carr, Wordley, Allsopp & Bliss Co.; Thomas E. Rogers, Riker Bros.; W. J. Lane, Kent & Woodland; Frank L. Wood, Ludwig Nissen & Co.; Mr. Curran, A. J. Hedges & Co.; W. H. Gregory, Strobell & Crane; A. J. Parker, Osmun, Parker Mfg. Co.; E. V. Hutton, H. & E. O. Belois; C. B. Bartlett, Whiting Mfg. Co.; W. S. Metcalf, Plainville Stock Co.; J. M. Torbert, Simeon L. & George H. Rogers Co.; Mr. Morgan, Rogers & Bro.; A. Rutherford, Taylor & Co.

At a hearing in the case of the Duhme Jewelry Co. and the intervening suit of Mrs. Clara G. Keck, widow of the late Herman Keck, of the Herman Keck Mfg. Co., Judge Sater, of the United States District Court, refused to let Trustee R. de V. Carroll, of the Herman Keck Mfg. Co. and the Duhme Jewelry Co., take over the Duhme assets. Mrs. Keck filed her claim against this company in February, 1909, in the interests of her son. On this account the public auction of the assets of the two companies, advertised for April 19, was set aside on April 12, until a further hearing is had. Trustee Carroll then followed with a petition in the Federal District Court on April 13, to have the Herman Keck Mfg. Co. declared the owner of the Duhme stock in order that a contemplated sale of that stock may be carried out. Maxwell & Ramsey are now acting as attorneys for the trustee. J. B. Frankel and Joseph W. O'Hara now act as attorneys for the creditors.

Toledo.

Charles E. Paff, Jr., who has conducted a jewelry store on Cherry St. for about two years, has moved back to Summit St., where he was formerly in business.

W. F. Broer, secretary and treasurer of the Merrill-Broer Co., has just returned from a six weeks' trip to the Bermuda Islands. This constitutes his annual vacation trip, aside from automobile trips which he often takes with his friends.

The Merrill-Broer Co. is renovating its display rooms in the Smith & Baker building. The concern expects soon to add to its floor space, the extra room being for the display of clocks. In the five years that it has been in business the firm has doubled its floor space.

J. J. Freeman, of J. J. Freeman Co., who, with his wife, has been sojourning in California, writes to friends that they expect to be gone about three months. Norman Hascall and R. S. Freeman, of the same firm, have been in New York on a business trip. Owing to the absence of J. J. Freeman, Mr. Hascall will have to forego the pleasure of his usual vacation.

The business of the Judd, Gross Co. has just been incorporated, and hereafter S. S. Jordan and W. H. Dawson will be connected financially with the firm. Both have spent years in the employ of Mr. Judd, who started the business more than a quarter of a century ago. Mr. Judd will be connected in an advisory capacity only. He is Wintering in Europe and letters received from him indicate a pleasant trip.

Indications point to a concerted effort on the part of the pawnbrokers of the city to resist the city administration's determination strictly to enforce the license ordinance applying to them. License fees were due April 1, and are slow in coming in. This for years has been a bone of contention between the pawnbrokers and the city. The former declare it is illegal, and the latter each year tries to collect the license, but so far has been unsuccessful. It has been estimated that the lax enforcement of the pawnbrokers' law and other license regulations in the past has cost the city considerable money.

San Francisco.

Herbert Pembroke, son of A. J. Pembroke, of Berkeley, one of San Francisco's thriving suburbs, is now in southern California on a short trip.

Alphonse Judis, of the Alphonse Judis Co., has just returned from a trip to Los Angeles, where he went to show some of the goods purchased on his recent European trip.

Arthur Elston, of Elston Bros., is now traveling in the northwest, but has not been covering the ground as rapidly as he had hoped, having been detained through sickness for a week in Portland. This firm has two men out on the road and one in the San Francisco field.

A. I. Hall & Son have completed the addition to their floor space in the Jewelers' building, and will shortly have this filled with stock. When the improvements have been completed this firm will probably have the largest amount of floor space at its disposal of any wholesale house of the kind in the city, or on the coast.

George Lewis, of Shreve & Co., has been spending considerable time assisting the finance committee of the Panama-Pacific International Exposition. Plans are being made for opening subscription books to the public shortly to secure an initial fund of $5,000,000. The local jewelers are much interested in the proposed exposition, as they would be immensely benefited by the bringing here of the crowds that would attend the fair.

Chas. Patterson, well known in the local wholesale trade, surprised his friends here, recently, by announcing that for the past two months he had been a benedict, having been married at San Rafael to Miss Winnifred Lane, of Berkeley. While Mr. Patterson will still be interested in the diamond trade, he will devote the bulk of his attention to the practice of law, having been admitted to the bar, and will make his home at Visalia, Cal.

Pacific Northwest.

L. Harmison, Hoquiam, Wash., after having been in business at that place for five years, has decided to sell out.

Will Hanscom, proprietor of the Hanscom Jewelry Store, Pendleton, Ore., has purchased a new automobile adapted both for business and for pleasure.

John Steffeson, 46 years old, who had been employed by the Hartwell Jewelry Co., Oklahoma City, Okla., died recently at a hospital in that city from the effects of a ruptured blood vessel. Mr. Steffeson was a native of Sweden, but has been in this country many years, and came to Oklahoma City last Fall. He has been ailing for several months with what was believed to be rheumatism, but the autopsy disclosed the true nature of the illness which resulted in his death.

INDEX TO ADVERTISEMENTS.

Aikin Lambert Co. 130
Allen, C. H., & Co. 50
Alvin Mfg. Co. ..... Inside front cover
American Gem & Pearl Co. 76
American Platinum Works 134
Arnstein Bros. & Co. 60
Arnstine Bros. Co. 11
Attleboro Chain Co. 34
Austin, John & Sons 130
Austin & Stone 20
Baker & Co. 122
Barrows, H. F., Co. 17
Bassett Jewelry Co. 95c
Bates & Bacon 34
Bawo & Dotter 122
Bayer & Pretzfelder Co. 47
Bedichimer, L. & Co. 54
Beilne & Glasser 40
Berge, J. & H. 136
Bigney, S. O., & Co. 6
Blackinton, R., & Co. 32
Blancard & Co. 50
Bliss Bros. Co. 52
Borrelli & Vitelli 76
Bowden, J. B., & Co. 40
Bradley Polytechnic Institute 123
Briggs, D. F., Co. 18
Brower, Maurice 64
Bruhl Bros. & Henius Co. 68
Bryant, M. B., & Co. 43
Carter, Howe & Co. 41
Chatham National Bank 88
Chopard Frères Co. 52
Comrie, A. J. 137
Cottle, S., Co. 45
Covert, A. E. M. 92
Crohn, M. 53
Cross & Beguelin 86
Crossman Co. 64
Cronch & Fitzgerald 48
Davison, John 128
Day, Clark & Co. 44
Deacon, E. L., Jewelry Co. 46-95c
Deacon, Louis J. 74
Dennison Mfg. Co. 33
Denzer & Nathan 50
Dorflinger, C., & Sons 128
Dotzenroth, H. N. 92
Dueber-Hampden Watch Co. 10
Durand & Co. 40
Eichberg & Co. 70
Eiseman, L., & Co. 92
Eisenmann Bros. 72
Elgin National Watch Co. 112
Ernst, Milton L. 41
Esposito, A. & S., Co. 70
Fahys, Joseph, & Co. 3
Fidelity Trust Co. 88
Fontneau & Cook Co. 19
Foster, Theodore W., & Bro. Co. 32
Frankel's, Jos., Sons 78
Freund, Henry & Bro. 36
Friedlander, R., L., & M. 68
Fulcrum Oil Co. 134
Garreaud & Griser 70
Gates, A. E. 110
Gattle, Ettinger & Co. 62
General Electric Co. 125
Goddard, Hill & Co. 92
Goldsmith Bros.' Smelting & Refining Co. 8
Goodfriend Bros. 62
Gorham Co. 84
Guinti Mfg. Co. 22
Hagstoz, T. B., & Son 136
Halley & Co. 50
Hammel, Riglander & Co. 16
Hancock, Chas. E., Co. 51
Handy & Harman 132
Harris & Harrington 123
Hart, D. A., Co. 72
Haskin, J. B. 48
Hedges, A. J., & Co. 42
Hedges, Wm. S., & Co. 72
Heller, L., & Sons 66
Henckel, G. A., & Co. 46
Herpers Bros. 132
Herzog, Jos. L., & Co. 38
Hetzel, C. A., & Sons Co. 53
Hirshberg, A. S. 70
Holtzer Cabot Electric Co. 137
Howard, E., Clock Co. 124
Howard & Cockshaw 80
Hraba, Louis W. 95c
Hyen & Wakefield Co. 47
Illinois Watch Case Co. 118
Illinois Watch Co. 96
International Silver Co. 25, 56
Irons & Russell Co. 51
Jacot Music Box Co. 128
Jeanne, F. A. 70
Johnston, W. J., Co. 94
Jorgeson, F. C., & Co. 130
Judels, Henri E., & Jos. E. 70
Juergensen, Jules 123
Kahn, L. & M., & Co. 60
Keller Jewelry Mfg. Co. 9
Ketcham & McDongall 130
King & Eisele 47
Kinney Co. 35
Kohlbusch, Herman, Sr. 134
Kohn, Alois, & Co. 40
Krementz & Co. 39
Kroner & Hyman 55
K. & O. Co. (Kronheimer & Oldenbusch Co.) 49
Krower, Leonard 50
Kupper, H. C. 128
Larter & Sons 58
Layman & Strans Co. 37
Leary & Penfold 52
Leiman Bros. 132
Lelong, L., & Bro. 136
Lewy & Cohen 45
Liberty National Bank 88
Lienhard's, R. A., Mechanical Works 134
Lisner, D., & Co. 36
Lissauer & Co. 74
Longmate, W. E. 137
Lorsch, Albert, & Co. 60
Macdonald, R. B., & Co. 54
Market & Fulton National Bank 88
Marsh, Brown, Mather Co. 92
Mathey Bros., Mathez & Co. 122
May, Frank T., Co. 47
McIntyre Watch Co. 118
Mercantile National Bank 88
Meriden Britannia Co. 56
Merrill, S. K., Co. 53
Meyerowitz Bros. 68
Mitchell & Tillotson 108
Mount & Woodhull 70
Murray, Dan I. 55
Myers, S. F., Co. 53
New England Watch Co. 116
Newark Jewelry Co. 46
Nissen, Ludwig, & Co. 44
Nordlinger, H., Sons 74
Nordt, John C. 136
Occidental Gem Corporation 74
Ollendorff, L., Co. 49
Omega Watch Co. 123
Oneida Community, Ltd. ..... Outside back cover
Oppenheimer Bros. & Veith 66
Oppenheimer, H. E., & Co. 70
Oskamp, Nolting & Co. 74
Osmers, Dougherty Co. 42
Osmun-Parker Mfg. Co. 40
Ostby & Barton Co. 12
Pairpoint Corporation 31
Pennsylvania Watch Case Co. 119
Percival, D. C., & Co., Inc. 90
Potter & Buffinton Co. 35
Powers & Mayer 15
Prior, Chas. M. 44
Providence Stock Co. 52
Racine, Jules & Co. 124
Reichheim, E. P., & Co. 130
Renziehausen, W. F., Co. 136
Rice's, Bernard, Sons 49
Richardson, Enos, & Co. 43
Robbins, C. M., Co. 14
Roessler & Hasslacher Chemical Co. 136
Rogers, Simeon L. & Geo. H., Co. 30
Rogers, Lunt & Bowlen Co. 26
Roy Watch Case Co. 124
Rudolph & Snedeker 123
Rumpp, C. F., & Sons 46
Saunders, Meurer & Co. 72
Schisgall, Theodore 120
Schloss, Julius, & Co. 53
Schorr, A. 68
Sessions Clock Co. 124
Sexton, Wm. L., & Co. 41
Sexton, Wm. L., & Son 46
Shanley, B. M., Jr., Co. 42
Siegel-Rothschild & Co. 48
Silbermann, Kohn & Wallenstein 45
Sipe, Sam F. 92
Smith, Frank W., Co. 24
Snow & Westcott Co. 44
Solidarity Watch Case Co. 38
South Bend Watch Co. 122
Spaulding & Co. 78
Spencer, E. L., Co. 53
Star Watch Case Co. 21
Stern Bros. & Co. ..... 62, 138, Inside back cover
Sternau, S., & Co. 33
St. Louis Watchmaking School 128
Street, Geo. O., & Sons 46
Sussfeld, Lorsch & Co. 121
Swartchild & Co. 54
Swenarton, W. H. 134
Tannenbaum & Co. 62
Tannenbaum, L., & Co. 66
Thorpe, C. G. 55
Tilden-Thurber Co. 51
U. S. Smelting & Refining Works 136
Van Dusen & Stokes Co. 55
Van Wezel, A. S. 74
Wachter Mfg. Co. 124
Wadsworth Watch Case Co. 13
Wagner Comb Co. 44
Waldron & Carroll 48
Wallace, R., & Sons Mfg. Co. 28
Waltham Watch Co. 114
Washburn, C. Irving 128
Wendell & Co. 7
Wheeler, Hayden W., & Co. 64
Whiteley, Alfred 70
Whiting & Davis Co. 23
Whiting Mfg. Co. 27
Wodiska, Julius 48
Wolfsheim & Sachs 54
Wollstein, L. & M. 136
Wood, J. R., & Sons 4, 5
Woodside Sterling Co. 29
Zarembowitz, A. 130
Ziruth, Henry 37

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

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Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER desires steady position with first-class house. Address "B., 2278," care Jewelers' Circular-Weekly.

YOUNG LADY, 17, honest and reliable, wishes position in jewelry line. "V., 2281," care Jewelers' Circular-Weekly.

POSITION WANTED, by experienced watch and clock maker. Address J. Gordon, 901 S. Loomis St., Chicago, Ill.

A YOUNG LADY, experienced in jewelry line, desires position of any kind. Miss D. Abrams, 64 E. 94th St., New York.

POSITION WANTED by young man as engraver; best references. Address "F.. 2321," care Jewelers' Circular-Weekly.

YOUNG MAN, having 11 years' experience, wishes position in wholesale jewelry house. "Z., 2220," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER and plain engraver, 2½ years' experience, wants position at once. "H., 2128," care Jewelers' Circular-Weekly.

WANTED, by expert watchmaker, permanent position with first-class house. Address "V., 2252," care Jewelers' Circular-Weekly.

POSITION WANTED by engraver and watchmaker of ability; engraving preferred; eastern city. "B., 2272," care Jewelers' Circular-Weekly.

SITUATION WANTED, by young man as engraver and assistant watch and clock repairer. Address Wm. Pranski, 946 33d St., Chicago, Ill.

WATCHMAKER, 25 years' experience; competent; 18 years on railroad watches; also all store experience. "W. D.," care F. J. Billow, Decorah, Ia.

POSITION wanted by good watchmaker and jewelry repairer at once; full set of tools and good references; $18 per week. Wm. Thomas, Farmington, Ill.

WATCHMAKER, eight years' experience, also knows jewelry engraving; moderate wages; speaks little English. Martin, 134½ E. 27th St., New York.

SITUATION WANTED by engraver who has had some experience in watch and clock repairing. Address "A. B.," 1104 *Heyworth Bldg., Chicago, Ill.*

JEWELER and engraver seeks position in town of 50,000 or less; can do plain stone setting. Address Geo. P. Hauser, 1408 Washington Blvd., Chicago, Ill.

WATCHMAKER desires position; experience on high grade and complicated watches; have full set of tools. "S. K., 2067," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, wishes position with diamond importer or wholesaler; best references and can furnish bond. Address "B., 2275," care Jewelers' Circular-Weekly.

WATCHMAKER, first-class, wishes position; good references; special on imported and American watches. Address James Tash, care Tailor, 267 W. 47th St., New York.

YOUNG MAN, jeweler and engraver, also watchmaker, wishes to change; store or shop; experience; good references. "South, 2167," care Jewelers' Circular-Weekly.

YOUNG LADY, 22, with five years' experience in the jewelry business, wants to make a change by June 1, at the latest. "M. D., 2236," care Jewelers' Circular-Weekly.

WATCHMAKER, with first-class references, wants position. I have plenty of tools, am strictly temperate and 43 years old. "D. L., 2323," care Jewelers' Circular-Weekly.

EXPERIENCED engraver would like to make change; also good watchmaker and jeweler; best references; American; age 30. "D., 2307," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; experience on Swiss, American and all kinds of complicated watches; complete tools. "E. H.," care A Fisk, 229 E. 74th St., New York.

SALESMAN, acquainted in Iowa, South Dakota and Nebraska, is open for position. Address "L., 2253," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN wishes position as salesman; three years' experience in the jewelry business; unquestionable references. Address "S. S., 2274," care Jewelers' Circular-Weekly.

WATCHMAKER wishes steady job; competent on railroad and Swiss work; moderate salary; no bad habits; single; A1 references. "C., 2320," care Jewelers' Circular-Weekly.

SALESMAN, experienced with the retail jewelry trade in New York City and nearby towns, desires a position with a manufacturer. "J., 2241," care Jewelers' Circular-Weekly.

FINE WATCH and clock repairer; can do jewelry repairing and wait on trade; 10 years' practical experience at bench. Address "J. F.," care Hotel Prospect, Petersburg, Va.

WANTED—Permanent positon as second watchmaker and engraver by young man with five years' experience; good references. Address L. S. Flory, Box 517, Conneaut, Ohio.

BRIGHT, energetic young man, good at figures, desires position in wholesale jewelry house; A1 references; not afraid of work. Address Box 2264, care Jewelers' Circular-Weekly.

SALESMAN, acquainted with the jobbing and retail jewelry trade in the middle west, is looking for a good line of plated jewelry. "A., 2240," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with jobbing trade east and west, desires position; exemplary habits, attentive to business and not afraid to hustle. Box 108, North Attleboro, Mass.

ARE YOU LOOKING for a good inside man? If so, communicate with me, with full particulars; can furnish highest references. Address "K., 2286," care Jewelers' Circular-Weekly.

EXPERIENCED jewelry salesman, good appearance and address, having established southern trade, is open for position; highest references. "J., 2212," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, American, married, assistant watchmaker, expert clock repairer; own tools; have best of references; six years' experience. "Competent," 65 Astor Place, Jersey City, N. J.

YOUNG MAN, 25, married, just finishing school, desires a position as engraver and watchmaker; own tools; middle Atlantic States preferred. J. S. Paxton, 2328 N. 16th St., Philadelphia, Pa.

YOUNG MAN, experienced at taking in watch and jewelry repairs, also a good salesman, is open for engagement; highest recommendations. Address "E., 2250," care Jewelers' Circular-Weekly.

POSITION as second watchmaker, jeweler and plain engraver; American, age 23, single; own tools; references; no bad habits. H. D. Baldwin, care A. W. Biber, Jeweler, Spartanburg, S. C.

WANTED, position in first-class store, by an expert American watchmaker; willing to wait on trade, etc.; New England and Connecticut preferred. "F., 2284," care Jewelers' Circular-Weekly.

SITUATION, as manager or buyer; young married man, 15 years' experience; thoroughly acquainted with installment business; reference. Address "S. M., 2282," care Jewelers' Circular-Weekly.

JEWELER, first-class on fine platinum work, 27 years old, wishes position in or out of New York; has good habits and references; wages $30 a week. "R. R., 2326," care Jewelers' Circular-Weekly.

POSITION, by young man; fine letter and monogram engraver and assistant watchmaker; store experience; good references; must be permanent. Address "G., 2298," care Jewelers' Circular-Weekly.

WATCHMAKER, plain engraver, with three years' experience at the bench and capable of waiting on the trade, wants position soon. Address "E. S., 2314," care Jewelers' Circular-Weekly.

YOUNG MAN, engraver, wants position; will work for moderate salary if there is a chance to learn other branches of the jewelry business. Address "X. Y. Z.," 1104 *Heyworth Bldg., Chicago, Ill.*

WATCHMAKER of great competency on any kind of watches; can fix six watches a day; first-class work; first-class references. Address "Watch Repairing, 2295," care Jewelers' Circular-Weekly.

ENGRAVER, young man of neat appearance and capable of doing first class work, desires position; willing to wait on trade; first class references; Texas preferred. "T., 1893," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 30 years' experience, wants permanent position with first-class busy house; $20 weekly; New York City or vicinity. Address "Competent, 2299," care Jewelers' Circular-Weekly.

FIRST-CLASS ENGRAVER on letter and monogram work will make change; good watchmaker; New England preferred; American; best references. Address "D., 2308," care Jewelers' Circular Weekly.

WANTED, AT ONCE, position by first class engraver and salesman in first class store in southwest; sample on request; salary, $25; age 28; good references. "H., 1891," care Jewelers' Circular-Weekly.

FIRST-CLASS JEWELER on new work and repairing, also can set stones, have experience in coloring; single, 29 years old, wishes steady position. Address "W., 2259," care Jewelers' Circular-Weekly.

SALESMAN, calling on the jobbing and retail jewelry trade in Pennsylvania and the west, desires to connect with a good fancy comb and hat pin house. "A., 2239," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER, on cast pieces, rings, also model maker, expert modeler in cuttle bone, able to take care of shop, wishes position with big firm. Goldman, 91 Division Ave., Brooklyn, N. Y.

DESIGNER on highest class of platinum work, also first-class jeweler, wishes to change position; at present employed with a Fifth Ave., New York, firm. "Z., 2248," care Jewelers' Circular-Weekly.

YOUNG MAN would like position as watchmaker or engraver; New York State or neighboring States preferred; steady workman and best of references. "W. L. B.," 1544 Glenwood Ave., Philadelphia, Pa.

WATCHMAKER desires position; 20 years' experience on American, Swiss and English watches; understands escapements and timing, also clocks. Address "S. F., 2242," care Jewelers' Circular-Weekly.

DESIGNER and modeler, thoroughly competent, artistic and experienced in sterling silver hollow ware and novelties, desires position; best of references. Address "A. B. C., 2102," care Jewelers' Circular-Weekly.

WATCHMAKER, with 20 years' experience, good man on all kinds of watches and clocks, would like to make change; can speak German and Bohemian; best references. "W., 2225," care Jewelers' Circular-Weekly.

GOOD ENGRAVER and salesman desires position; five years' experience; temperate; good reference; retail store preferred; will work for reasonable salary. R. H. Wilson, 38 Reynolds Arcade, Rochester, N. Y.

FIRST CLASS ENGRAVER, of good appearance, desires position in southwest; have had about eight years' experience; can wait on trade, etc.; age 28; salary, $25; A1 references. "F., 1892," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

WATCHMAKER, first class, age 35, unmarried; 20 years' experience; full set of tools; also good on English, French chime and repeat clocks; could take charge; best references. Address "T. L.," 435 W. 22d St., New York.

SITUATION WANTED by young married man, with 15 years' store experience as watchmaker and plain engraver; have all tools and not afraid of work; Ohio, Indiana or Michigan. "E. L. D., 2328," care Jewelers' Circular-Weekly.

FIRST-CLASS engraver and assistant watchmaker wishes position with good house; have had three years' experience; married and am fast workman; can also wait on trade; best reference. Address B. C. Brubaker, Granville, N. Y.

SITUATION WANTED by strictly first-class watchmaker and salesman in an up-to-date store, with knowledge of estimating on all repairs; American of good appearance. Address "M K., 2329," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man with six years' experience at clock and jewelry repairing; can do some plain watch work; good references; eastern or southern States preferred. Address "U., 2230," care Jewelers' Circular-Weekly.

A1 SALESMAN and jewelry repairer, used to trade work, eight years' experience in retail store, fair on watch, clock and optical work; best all around references; able to take charge. Address "T., 2243," care Jewelers' Circular-Weekly.

EXPERIENCED young man, 21 years old, has been in both the wholesale and retail jewelry business; will travel or locate in some other city; what position have you open? Address "X. X. X., 2276," care Jewelers' Circular-Weekly.

A WATCHMAKER wishes position at once; am thoroughly competent on clocks of every description, and would appreciate a permanent position immediately; work, habits, tools and references highly satisfactory. Address "L. F.," 153 Hope St., Brooklyn, N. Y.

WATCHMAKER, first-class man on repairing, regulating, taking in repairs, can take entire charge of watch and clock department demanding man above the average; well educated and reliable; 20 years' experience. "Watchmaker," 255½ Middle St., Portland, Me.

VERY COMPETENT watchmaker, Frenchman, speaks German, also little English, 13 years' experience on all Swiss and American watches and all complications; good work; no trouble; full set of tools; best references. Address "J. K., 2273," care Jewelers' Circular-Weekly.

SWISS WATCHMAKER, thorough knowledge of American railroad, light grade Swiss, small and complicated watches, wants steady position with first class firm in New York City or vicinity; references and samples on request; state wages. "W. E. F., 2148," care Jewelers' Circular-Weekly.

FIRST-CLASS manufacturing jeweler, who is first class on gold and platinum work, diamond setting, fine repairing and coloring, desires position with a first-class firm in the south or southwest; at present employed in the south; best of references. Address "W. A., 2228," care Jewelers' Circular-Weekly.

YOUNG MAN, of good habits, neat appearance, good salesman, assistant watchmaker, jeweler, clock repairer, all around man, wants permanent position with a good house; good place more desirable than large salary; can come at once; can furnish all kinds of good references. Address "J. T.," 845 Donner Ave., Monessen, Pa.

SALESMAN, long experience in jewelry trade, south and middle west, is open for position; best of reference. Address "T., 1821," care Jewelers' Circular-Weekly.

FIRST-CLASS watchmaker and salesman wishes permanent position as first watchmaker; capable to take charge of watch department and to take in and deliver work in first-class store; good all around salesman; salary $25 per week; American; own tools; best reference. "J. K., 2270," care Jewelers' Circular-Weekly.

SOLICITOR and appraiser for watch and jewelry repairing; house to house canvassing; examining and furnishing estmates on the premises a specialty; best medium for increasing business; my services to reliable firms only, any part of United States; small salary and commission; three-month trial accepted; references furnished; Address, until May 1, "T., 2269," care Jewelers' Circular-Weekly.

SALESMAN, experienced and in good standing with the best jewelry and department store trade of the south and middle west, desires a position with a sterling or plate manufacturer; I am well acquainted with the different lines, hollow, flat, toilet, etc.; I am engaged at present and can furnish the best of references. Address "Silver, 2318," care Jewelers' Circular-Weekly.

WANTED, by an elderly watchmaker and optician, steady worker, an opportunity to purchase a small jewelry establishment on weekly or monthly payments, owners securing themselves in any legal way; or will work for them at moderate salary until other arrangements are made; good references; no proposition entertained where work is not sufficient to make comfortable living. Address "Watchmaker, 2246," care Jewelers' Circular Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

Side Lines Wanted.

WANTED, a high class line for the jewelry trade, on a commission basis, or will buy goods outright; the entire United States thoroughly covered; write at once, giving full particulars. "H., 2139," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, AT ONCE, a manufacturing jeweler. Bartling & Nuckolls, Grinnell, Ia.

YOUNG MAN to finish trade under good workman. Howard Thomas, Wenatchee, Wash.

SALESMAN wishing to make good commission on sure seller. Address P. O. Box 92, Detroit, Mich.

WATCHMAKER, rapid, experienced, fine mechanic; steady position; salary, $25. Arthur M. Field Co., Asheville, N. C.

WANTED, young man experienced in wholesale jewelry line to pick out orders. Fred Kaufman & Co., 565 Broadway, New York.

WANTED, watchmaker; one accustomed to waiting on trade; prefer one able to do light jewelry repairing. Morgan D. Wise, Rockford, Ill.

WANTED, experienced material man, one who understands jewelry and can take full charge. "J. B., 2277," care Jewelers' Circular-Weekly.

WANTED, sober, capable watchmaker; permanent position to right man. Hess & Culbertson Jewelry Co., 7th and St. Charles Sts., St. Louis, Mo.

WE HAVE several good side lines for men now calling on jewelry trade; west of Kansas and including Kansas. Address P. O. Box 39, Denver, Colo.

WANTED, salesmen to handle a small side line of hand-painted china on liberal commission basis. Address Parker Studio, 6317 Ellis Ave., Chicago, Ill.

A FIRST CLASS watchmaker and engraver; good wages, steady position; send reference and sample of engraving in first letter. A. Hahn, Durango, Colo.

I AM LOOKING for a first class watchmaker, optician, engraver and jewelery repairer; a good, steady position to the right party. "L. L., 2150," care Jewelers' Circular-Weekly.

WANTED, salesman, one who understands wholesale watch business, with established trade in New York City and vicinity. "Y. Z., 2306," care Jewelers' Circular-Weekly.

WANTED, watchmaker to take charge of watch repair department in large store; must have high-class references; state age and experience. "B., 2260," care Jewelers' Circular-Weekly.

PROMINENT Maiden Lane wholesaler wants road man with experience; salary, $2,000 and up; state full particulars. Address "Confidential, 1721," care Jewelers' Circular-Weekly.

SALESMAN, with an established trade in the large cities, to handle complete line of mountings; good opportunity for a first-class man. "Z., 2280," care Jewelers' Circular-Weekly.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

FIRST-CLASS watchmaker and salesman, in large Tennessee city; nice store; good light; pleasant position; fine climate; $20 a week; good future; references. "F., 2221," care Jewelers' Circular-Weekly.

WANTED, first-class salesman; must have executive ability, first-class appearance and a clean record; first-class salary and permanent position. Address "J. B., 2255," care Jewelers' Circular-Weekly.

SALESMAN who is fairly acquainted with retail trade in the south by 10-karat Newark manufacturer; salary or commission; state full particulars. "E. G., 2312," care Jewelers' Circular-Weekly.

WANTED, a watchmaker; must also be a first-class salesman to wait on trade; a permanent position for the right party; send references. E. Mantel, 205-207 W. Washington St., Indianapolis, Ind.

BOOKKEEPER wanted by uptown jewelry manufacturing house; one with experience in that line preferred; state experience and salary expected. Address Box 2330, care Jewelers' Circular-Weekly.

SALESMAN wanted at once, with experience and acquaintance with the southern retail trade, to take a good chain line on commission; reference required. Address "L., 2257," care Jewelers' Circular-Weekly.

WANTED, an experienced man who can do good watch work and nice engraving and is a good salesman; situation in New York State; good salary. Address "Jeweler, 2319," care Jewelers' Circular-Weekly.

WANTED, an experienced man for high class stationery department in jewelry establishment; must have thorough knowledge of correct forms and usage. Address "S. C., 2111," care Jewelers' Circular-Weekly.

SALESMAN for retail store of unquestioned reputation and references; young man preferred with some knowledge of optics; $60 per month to start with. Address "A. R., 2146," care Jewelers' Circular-Weekly.

WANTED, in a city near New York, first-class watchmaker, optician, salesman and fair engraver; permanent position; $25 per week; chance of advancement. "P., 2302," care Jewelers' Circular-Weekly.

SALESMAN wanted to represent manufacturers of 10-karat jewelry; one who has established trade on the Pacific Coast; salary or commission; state full particulars. "E. D., 2313," care Jewelers' Circular-Weekly.

WANTED, experienced jewelry salesman to travel for Chicago jobbing house; good territory and liberal compensation to right man. Address "J. G., 2287," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WANTED, reliable jewelry salesman in each State to carry as a side line our 16 size, 18 jewel, hunting movements, which sell to the trade at $5 net; liberal commission. Manistee Watch Co., 607 Masonic Temple, Chicago, Ill.

FIRST-CLASS watchmaker and optician, capable of doing fine watch work; a thorough man can get steady job; send information and references and state salary in first letter. "V., 2218," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, reliable watchmaker and engraver; permanent position to right man; single man preferred; state age, experience, and give reference in first letter. Address L. E. Lane, 210 Main St., Richmond, Ky.

WANTED, traveling jewelry salesman, with acquaintance in Indiana and Illinois, to handle a large general line for Chicago jobbing house. Address "V., 2231," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WANTED, first class watchmaker; permanent position and good salary to right man. Bell Jewelry Co., San Antonio, Texas.

SALESMAN in pawnshop, one who understands watchmaking, engraving and jewelry repairing; must be of good habits; will pay good salary and guarantee a permanent position to right party. Apply N. M. Rubin, 310 Main St., Terre Haute, Ind.

(*Special Notices continued on page 106.*)

Special Notices.

(*Continued from page 105.*)

HELP WANTED.—Continued.

WANTED, in northern New England, assistant watchmaker, clock and jewelry repairer; state experience and salary expected, also references; permanent position and chance of advancement for right party. Address "B. B., 2316," care Jewelers' Circular-Weekly.

ROAD SALESMAN for North and South Dakota and Minnesota; must have previous experience in that territory; two trunks of gold, gold diamond-set and gold-filled jewelry; one of the best lines in the country. Chas. L. Trout & Co., 2 Maiden Lane, New York.

WE WANT two good workmen at once; one must be a first class watchmaker and the other a first class watchmaker and engraver; send samples of engraving and references with application; good wages and permanent positions for the right men. The Plumb Jewelry Store, Des Moines, Ia.

WANTED, first class engraver on silver deposit ware; good position for sober party; state wages and send references. Address A. C. Scroggins, Jr., Moundsville, W. Va.

A REPRESENTATIVE, wholesale jewelry firm, wants two experienced A1 salesmen; correspondence confidential. Address "P., 2178," care Jewelers' Circular-Weekly.

EXPERIENCED traveling salesman to carry popular priced line of jewelry for the jeweler; exceptional opportunity to man with established trade. Essey Bernsteine Co., Cleveland, O.

WANTED, a man who is a good engraver and fair watchmaker; must be willing worker and capable as salesman and window trimmer; position permanent for good man; wages according to ability; no room for man who is not actually worth at least $18 per week; send references, samples and photo in first letter; can go to work at once. Mack A. Hurlbut, Fort Dodge, Ia.

WANTED, an energetic salesman to sell a first class imported line on commission to retail jewelers and department stores east and middle west; also salesman for the south; references required. "T., 2267," care Jewelers' Circular-Weekly.

SALESMAN wanted to handle side line for retail jewelry trade; can be handled as side line; will grant state rights to right parties. Address "D. H., 2057," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

WANTED, a first class watchmaker and engraver; a pleasant and permanent position to good, steady man; if convenient send photo and sample of engraving and state salary wanted in first letter. The Johnson Jewelry Co., Anderson, Ind.

Business Opportunities.

DESIGNER AND MODELER would like to join established die sinker as partner. "S., 2265," care Jewelers' Circular Weekly.

GOOD jewelry business in town of 1,200; county seat; will make terms right; other business reason for selling. P. O. Box 362, Mayville, New York.

OPTICIAN wanted to rent part of jewelry store in excellent location; will guarantee a certain amount of business. R. Rosenblum, 567 W. 181st St., New York.

FOR SALE, growing jewelry business, with clean, up-to-date stock; invoice $4,000; repairs average $135 a month; I will sell at a bargain to quick cash buyer. H. W. Spung, Marietta, O.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "Y. Y., 1880," care Jewelers' Circular-Weekly.

FOR SALE, only jewelry store in Iowa town of 1,500 population; stock and fixtures at inventory, $2,600; good reasons for selling. Address "L. B., 2224," care Jewelers' Circular-Weekly.

WHAT HAVE YOU of merit that you desire manufactured or marketed suitable for the high class jewelry trade. Address, with full particulars, "V., 2138," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; exceptional opportunity, $7,500 to $10,000 will buy good paying jewelry and optical business with lease; established 15 years. Address "W., 2207," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in Wheeling, W. Va.; old-established business; money maker; best location, long lease; sell at a discount if taken by June 1. Address "Success, 2517," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 3,000, no competition; fine opportunity for man with small capital; fine optical business; can be reduced to fixtures alone; investigate. "W. R., 2131," care Jewelers' Circular-Weekly.

DO YOU WANT to buy or be interested in an old established retail jewelry business doing $80,000 annually, netting 20 per cent. profit over all expenses. Write at once, "Opportunity, 2126," care Jewelers' Circular-Weekly.

PAYING jewelry business in the best manufacturing town of western Pennsylvania; population 12,000; best store in town; watch inspector; good reasons for selling; terms to right party. "S. M., 2210," care Jewelers' Circular-Weekly.

FOR SALE, first-class jewelry store, established 23 years, located in Ohio manufacturing city of 12,000; clean stock, new fixtures, good trade, best location; invoice $14,000; can be reduced one-half. Address "F., 2251," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, new stock, mahogany fixtures; will invoice about $4,000; good, live manufacturing town of 15,000, northern Michigan; only three jewelers; can reduce stock; a live proposition. For particulars address Despres, Bridges & Noel, 103 State St., Chicago, Ill.

CHANCE of a lifetime, to get old-established jewelry business; location in the heart of business center of Los Angeles; $4,000 worth of brand new, high-class fixtures for $2,200; valuable lease; no good will asked; must act quick. Rubin, 331 S. Spring St., Los Angeles, Cal.

50 DOZEN imported self-filling fountain pens at $2 per dozen; 25 dozen amethyst crystal hearts, $2 per dozen; prices are so low I make such a small profit on goods, bought at bankrupt sales, I must have cash with order. Dan I. Murray, American leading broker, 3 Maiden Lane, New York.

JEWELRY, optical and lapidary business; prominent corner; handsome fixtures; full optical equipment, machinery and stock; small new stock of jewelry; must sell on account of failing health; references, wholesale jewelers in Los Angeles and local banks. F. M. Taylor & Co., Pasadena, Cal.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

HALF INTEREST in a well established business; want a practical jeweler and engraver with about $6,000 cash to take an equal interest in my growing trade; located on the main street in a fine New York State city of over 200,000 population; store is up-to-date, no old stock; references furnished and exchanged. Address "G., 2107," care Jewelers' Circular-Weekly.

CANADA stock of jewelry, silverware, watches, etc.; store fittings and tools, with good will of business, for sale; total cost over $11,000; population in vicinity over 10,000; will be sold at bargain; excellent opportunity for man underhave other business. "J., 2300," care Jewelers' nong, St. Stephen, N. B., Canada.

A RARE OPPORTUNITY to get in business on the cost. On account of sickness will sell new, up-to-date stock at invoice; bench and optical business averages $300 per month; sales good; will invoice about $6,000; can reduce to $4,000; $3,000 will handle it; terms on balance; college city of 3,000, near Portland, Ore. Address "B.," 322 Ivy St., Portland, Oregon.

PARTNER WANTED, with $20,000 to $25,000, by a well-known and old-established manufacturing jewelry concern making fine line of gold jewelry; large, thoroughly equipped factory; concern deals with first-class jewelers all over the United States; additional capital wanted to increase output; splendid chance for good live man. Address "H., 2247," care Jewelers' Circular-Weekly.

FINEST little jewelry store in Texas, best location in new town, 5,000 inhabitants; fine schools; railroad division points; pay rolls $60,000 a month; shops here cost over half a million dollars; cleared over $5,000 in less than two years; came here with nothing; repair bench averages over $200 a month; will require about $4,000; have other business. "J., 2300," cars Jewelers' Circular-Weekly.

FOR SALE, established retail optical business at a sacrifice, located on a busy part of 125th St., New York, beautiful and attractive in appearance, doing a good business; rent, $80 per month; excellent opportunity for watchmaker who can refract; satisfactory reasons for selling. "H., 2197," care Jewelers' Circular-Weekly.

WANTED, jewelry stocks; I pay 20 per cent. more than anyone else; send me your surplus diamonds, watches and jewelry and get money by return mail; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FOR SALE, a fine jewelry business established 27 years; population 15,000, in one of the best cities in New Jersey, 40 miles south of New York City; best location in town; stock, fixtures and business worth over $20,000; will sell for $12,000 to the right party, or will sell one-half of the interest for $6,000; prefer a single American, age from 26 to 30; must be a good watchmaker and all around man to take full charge; reason for selling, have been sick for a long time and cannot attend to any business. Address "J. L. H.," care R., L. & M. Friedlander, 30 Maiden Lane, New York.

A FINANCIALLY responsible company will purchase for cash at any time entire stocks of diamonds, jewelry, watches, etc., or make cash advances and manage the sale on a commission basis; no stock less than $10,000 considered; all transactions strictly confidential. Address "Quick Buyer, 2304," care Jewelers' Circular-Weekly.

BEST JEWELRY STORE in south Texas; stock all good and up to date; fixtures are all new; stock will invoice $27,000; business has established reputation. This is a fine opportunity for two young men with limited capital to get established business that is proven money maker; I will sell for cash payment of $12,000, notes for balance payable in one to six years. I have quit on account of failing health; want to get out in a hurry is reason for liberal offer; all wholesalers know this business and can give you its record as money maker; this is an opportunity that seldom presents itself if you are looking for money making business. Address W. J. Graber, Brenham, Texas.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

BUSINESS OPPORTUNITIES Continued.

LESS than 25 cents on the dollar for 500 fine gold-filled lavalieres; necklaces in rope and other handsome patterns; beautifully jeweled pendant centers at following prices, cash with order: single one by registered mail, $1.28, and dozen lots, $14.28, half dozen lots, $7.50; former prices were $2 to $3.50 each; I bought them at a bankruptcy sale; send cash to-day or you will be too late. Dan I. Murray, 3 Maiden Lane, New York.

For Sale.

FOR SALE, a genuine C. W. T. Co. outdoor electric watch sign at bargain. "M., 2070," care Jewelers' Circular-Weekly

FOR SALE; to be sold at once, wall cases, counter cases, trays, etc.; see advertisement page 78. Spaulding & Co., Chicago, Ill

OUR self-winding clocks make a good side line for the jeweler; send for circulars; jobbers or from us. Imperial Clock Co., Granite City, Ill.

CARVED MAHOGANY wall case, 15 x 3½ ft. deep, two doors, slide up, wired for electricity; reasonable. Room 607, 527 Fifth Ave., New York.

HALL'S diamond or jewelry safe, 4½ x 3 x 2½, inside vault, four drawers and partitions; little used; cost $225. Room 64, 21 Maiden Lane, New York.

FOR SALE, gas engine, 10 horse power Backus; first class condition; must be disposed of on account of removal. Wm. Kinscherf Co., 63 Maiden Lane, New York

To Let.

BEAUTIFUL light office to let at special inducements. Inquire Room 91, 35 Maiden Lane, New York.

OFFICE OR SHOP, 45 Maiden Lane, New York; elevator and steam heat; rent $15. Apply room 25, fourth floor.

DESK ROOM in light office, $6 per month; electric light included; elevator. Room 32, 48 Maiden Lane, New York.

SMALL, light office or desk room, suitable for jewelers' sample line, etc.; no office boy expense, telephone and elevator. Room 54, 7 Maiden Lane, New York.

TO SUBLET at low rental, in Silversmiths' building, 15-17-19 Maiden Lane, New York, most desirable office; north light. Address "R. H., 2309," care Jewelers' Circular-Weekly.

WATCHMAKER, space to rent; excellent light; with safe and watch bench or without; right man can have plenty of work and permanent business; rent $10. Rubenstein Bros., 14 Maiden Lane, New York.

A CHOICE, very desirable suite, also a few single offices to let in Chatham National Bank Bldg., 192 Broadway, cor. John St.; suitable for jewelers; rents moderate. Cruikshank Company, 141 Broadway, New York.

Wanted to Purchase.

WANTED TO PURCHASE, a second-hand single or double door fireproof safe, about 40 inches high by 26 to 30 inches wide, outside. Address Perry & Stone, New London, Conn.

WANTED TO BUY, a good second hand astronomical telescope on tripod; give length, size of glass and power, with price; good description; must be cheap. Address "Y., 2003," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WATCH REPAIRING for the trade; we are making railroad watch repairing a specialty; we are prompt and do our work right. F. E. Force, 615 New England Bldg., Cleveland, O.

MANUFACTURING JEWELER wanted, to undertake manufacture of solid gold guard slides for one concern exclusively; samples and necessary tools provided; first class workmanship wanted and regular orders insured. Address "Jeweler, 2305," care Jewelers' Circular-Weekly.

FOR RENT

Office Room in CHICAGO

in the Heyworth Building. Vault Room for Samples, Electric Light; Free Telephone, Services of Typewriter and all conveniences.

RENT $25. PER MONTH

Apply Jewelers' Circular-Weekly, 11 John St., N. Y. City, or Room 503, Heyworth Building, Chicago

TO SUB-LET AT LOW RENTAL

In Silversmiths' Building
15-17-19 Maiden Lane, New York

Most desirable office, north light.

Address R. H. 2309
Care Jewelers' Circular-Weekly

One Maiden Lane

To Sub-Let, one or two attractive small offices will be let at low rentals—$240 and $300 per annum. Possession immediate.

Apply R. M. Lockwood, 1 Maiden Lane, New York, or your own broker.

79-81 Nassau Street

OFFICES AND SPACE
For Light Manufacturing
[$200 and up]
EDGAR & CURTIS, 81 Nassau Street NEW YORK

News Gleanings.

James E. Green has gone from Emigsville, Pa., to York, Pa.

Joseph Sarphie, Woodsville, Miss., has moved to Hattiesburg, Miss.

J. A. Holmgren, San Leandro, Cal., has removed to San Jose, Cal.

Harry M. Conrath, formerly of Lovejoy, Pa., is now at Indiana, Pa.

Bickford & Orris, Earlham, Ia., have sold out to C. L. Morrison.

James F. Duffey recently removed from Buford, Ga., to Manchester, Ga.

E. E. Coder recently moved from Kalkaska, Mich., to Sutton's Bay, Mich.

L. K. Jacks has purchased the business of Ross R. Day, Little River, Kans.

A. H. Johnson has bought the business of Lyman R. Barnett, Glendive, Mont.

C. C. Addington, Gates City, Va., has moved to Appalachia, in the same State.

Fire recently did considerable damage to the store of Leo Gantert, Yoakum, Tex.

H. Eckward has purchased an interest in the business of C. L. Jones, Bartlesville, Okla.

According to the Bernardsville (N. J.) *News*, a jeweler is very much needed in that village.

Woolley & Mitchell, Traer, Ia., have dissolved. H. M. Woolley will continue the business alone.

Ben. Overstreet, Farmer City, Ill., has sold out to S. E. Kelly, who will take possession July 1.

A. F. Frech, Newark, N. Y., has moved to the Columbian Block, where he has larger quarters.

An involuntary petition in bankruptcy has been filed against C. G. Radebaugh, Clarendon, Ark.

Leon Levi, Baltimore, Md., has just awarded the contract for the remodeling of his store at 307, 309 W. Lexington St.

The administrators of E. B. McClelland's estate are closing out the stock in the store, 106 University block, Syracuse, N. Y.

Burglars some time early April 16 broke into the jewelry store of Percy H. Safford, Church and Main Streets, Fitchburg, Mass., and took away a large amount of silverware. Mr. Safford was unable to figure his loss. The safe, which contained several hundred dollars and several diamonds, was not disturbed.

Insurance adjusters were busy in Middletown, Pa., last week, and all the debris from the fire of April 9 is being removed to make way for new building operations. At a citizens' meeting the chairman appointed Jeweler Walter Fuerneisen as one of a committee of five to assist in the framing of a building regulation ordinance. Both Jewelers E. H. Klahr and Walter Fuerneisen succeeded in opening their safes, the former finding all the contents in good condition. He has placed all the valuables taken from the safe in the Farmer's Bank. Mr. Klahr will reopen his jewelry store in the Wolf property on N. Union St. in the near future. Mr. Fuerneisen, contrary to expectations, found the contents of his safe practically ruined. His total loss will be close to $20,000, with $7,900 insurance. Mr. Fuerneisen is not dismayed, however, and expects shortly to announce the reopening of his store in a new location.



THE VERDICT OF THE JURY



Read the following letter of Ambrose Kent & Sons, Toronto, Canada, for whom we made the Largest and Most Successful Sale ever made in America

Messrs. Mitchell & Tillotson,
35 Maiden Lane, New York.

Gentlemen:

We wish to express to you the satisfaction we feel in the manner in which you conducted our sale during the past nine weeks.

Before deciding on your services we made a thorough investigation of the records of many of the foremost men in this line and we are glad to say that you have made a complete success of our sale, disposing of practically our entire stock and fixtures invoiced at over $150,000.

We believe this sale has been one of the largest and most successful ever made in Canada, and we wish to again express our entire satisfaction with the results of the same and the manner in which it was conducted. From the first day to the last the store was packed with people, and, we might add, the last three weeks were among the largest of the entire sale.

We take great pleasure in recommending you to the trade, knowing you are fully competent to handle the largest and finest stocks, and that your style of salesmanship will meet with the approval of the most exacting.

Yours sincerely,
Ambrose Kent & Sons, Ltd.,
Per Fred. A. Kent, Mgr.

We are open for dates for June and July and for advance dates for Fall and Winter. We are at present closing out the Doll Jewelry stock at Calgary, Alberta, Canada.

MITCHELL & TILLOTSON

JEWELERS' AUCTIONEERS

35 MAIDEN LANE NEW YORK

PATENT DEPARTMENT

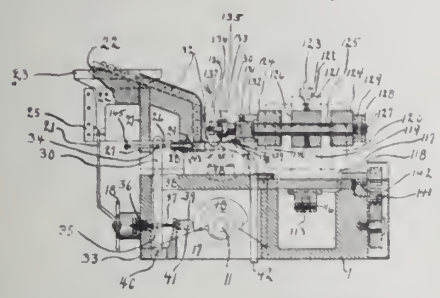
(IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.)

UNITED STATES PATENTS.

ISSUE OF APRIL 5, 1910.

953,752. AUTOMATIC PINION-CUTTING MACHINE. ANDREW H. NEUREUTHER, Peru, Ill., assignor to the Western Clock Mfg. Co., La Salle, Ill. Original application filed May 21, 1907, Serial No. 374,934. Divided and this application filed Oct. 8, 1908. Serial No. 456,818.

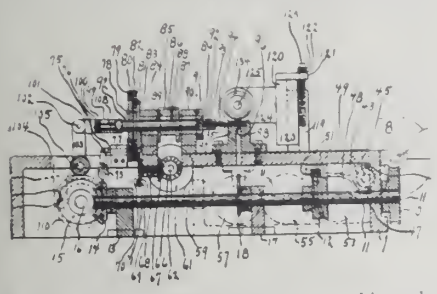
In an automatic pinion-cutting machine, a runway, apertures through said runway, a notch in



said runway, a lever pivotally connected on said runway, a projection on said lever, which projection enters the runway adjacent to said notch and a spring on said lever to maintain its projection in said runway.

953,753. AUTOMATIC PINION-CUTTING MACHINE. ANDREW H. NEUREUTHER, Peru, Ill., assignor to the Western Clock Mfg. Co., La Salle, Ill. Original application filed May 21, 1907, Serial No. 374,934. Divided and this application filed Oct. 17, 1908. Serial No. 458,287.

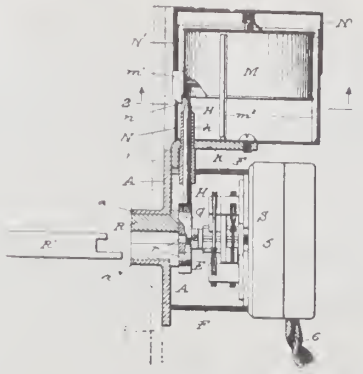
In an automatic pinion-cutting machine, an arbor slidably mounted in a shouldered sleeve journaled



in the frame of the machine, two staking abutments in the path of said arbor and means for intermittently reciprocating said arbor through one and into the other of said abutments.

953,802. TIME RECORDING AND INDICATING APPARATUS, WORKMAN'S TELLTALE AND THE LIKE. FREDERIC M. RUSSELL, Willesden, London, England. Filed June 15, 1908. Serial No. 438,662.

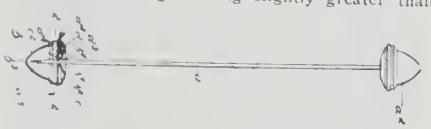
In a time recording or like apparatus, the combination with a clock mechanism and a time printing disk, rotated continuously thereby, of a second time printing disk mounted concentrically with the continuously rotated disk, a cam on the continuously rotated disk, a ratchet wheel secured to the second disk, an arm, a pivot for the arm eccentric to the disk's axis of rotation, a pawl pivoted to the arm intermediate its ends, a nose on the pawl engaging the ratchet wheel, a spring tending to keep the pawl in engagement with the ratchet wheel, a projecting piece on the arm engaging the cam, a spring tending to keep the arm in engagement with the cam, a tail piece on the pawl, and an adjustable stop in constant engagement with



the tail of the pawl until the arm is released from the cam and permitted to return.

954,287. SAFETY ATTACHMENT FOR HAT-PINS, ETC. GEORGE HOFFMAN, Valley Stream, N. Y. Filed Aug. 28, 1909. Serial No. 514,991.

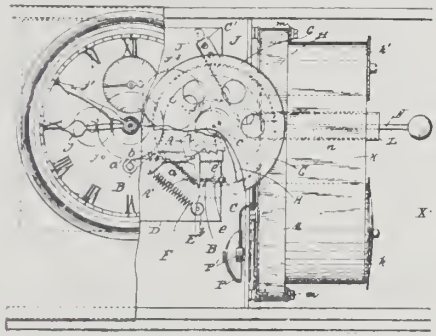
A safety attachment for pins comprising a hollow casing provided with a conical recess at one end having an aperture at its apex into which the pointed end of the pin is adapted to be passed, the interior of the casing being provided with a spring tongue having one end secured thereto, the free end of which tongue bears on the pin when the latter is inserted into the device, the length of said spring tongue being slightly greater than



the distance from the point of its attachment to the pin when the latter is inserted into the device, and a laterally movable plunger slidably connected with said tongue within the casing and having a handle portion which passes outwardly through the side of the casing and the inner end having a portion which bears on the inner inclined surface formed by said conical recess to move said tongue longitudinally of the pin and in the direction of the point thereof, when said plunger is moved inwardly.

954,403. TIME-RECORDER. JOSEPH G. SWALLOW, New York. Filed Aug. 6, 1909. Serial No. 511,537.

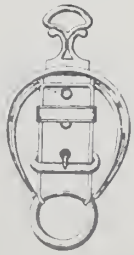
The combination of a time-recorder and a marker



therefor with an electric switch and means whereby the switch mechanically actuates the marker.

DESIGNS.

40,398. WATCH FOB OR SIMILAR ARTICLE. THOMAS F. PRYOR, JR., Newark, N. J.



Filed Jan. 17, 1910. Serial No. 538,546. Term of patent 14 years.

40,599. SPOON, FORK OR SIMILAR ARTICLE. JOHN R. DEAN, Wallingford, Conn.,



assignor to the International Silver Co., Meriden, Conn. Filed Feb. 7, 1910. Serial No. 542,653. Term of patent 7 years.

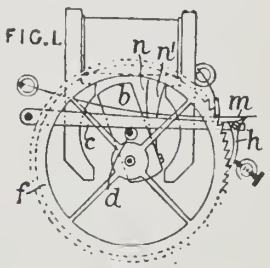
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF MARCH 31, 1910.

26,239. ELECTRIC CLOCKS. T. J. MURDAY, Hounslow, London. Dec. 4.

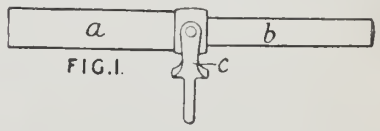
In a secondary clock, a pivoted lever *c* carrying a driving-pawl *h* rests on a cam *d* fixed to the arbor of the centrally-pivoted armature *b* of an electromagnet. When the magnet is energized, the lever *c* is raised by the cam, and when the current ceases the parts are returned to the normal posi-

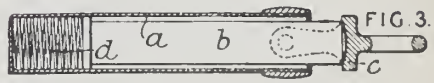


tion by the pressure of a spring *m*, a ratchet-wheel *f* being thereby driven by the pawl *h*. Springs *n*, n^1, adapted to strike against the pole-pieces of the magnet, are attached to the armature to limit its motion. In a modification, the driving-pawl *h* is attached directly to the eccentric *d*, the lever *c* being then dispensed with.

26,266. WATCH CHAIN GUARDS, SLEEVE-LINKS, ETC. M. MURAMATSU, care Nosawa & Co., London. Dec. 4.

A bar for watch chain guards, sleeve-links, etc., is made in two parts, *a*, *b*, Fig. 1, one of which *b* slides within the other, and is pressed outwards by a spring d, Fig. 3. A stirrup *c* with a ring for attaching the bar to the chain fellow-link, etc., is





pivoted to the outer part, and when turned at right-angles holds the part *b* within the outer part *a* to facilitate the insertion of the bar through a button-hole. The stirrup is slightly countersunk where the inner part *b* bears against it.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for THE JEWELERS' CIRCULAR-WEEKLY by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired April 11, 1910.

495,091. INSECT TRAP. W. JENISCH, Bromberg, Germany.

495,110. KNIFE. F. HAYES and F. J. LEWIS, London, Canada.

495,224. EYEGLASSES. J. L. LEVY, New York.

495,254. CLOCK ATTACHMENT FOR BICY-

Nothing Succeeds Like Success

The Reason

will cheerfully be answered by writing to the following Jewelers, which represent my latest efforts.

I do not carry one dollar's worth of goods to add to your stock.



I guarantee cost or better for your stock or you pay me nothing for my services.

Look this list over and write to every one. I will abide by their decisions.

Eustis Bros. Co., Minneapolis, Minn.
E. P. Sundburg & Co., Fargo, N. D.
Samuel Tappin, Troy, N. Y.
Clark & Bigelow, Washington, Pa.
Leys, Butte, Montana.
Otto Fasoldt, Albany, N. Y.
A. H. Richards, El Paso, Texas.
C. P. Goldsmith & Co., 88 John St., New York City.
White & McNaught, Minneapolis, Minn.
S. Kurtz Zook, Lancaster, Pa.
Salvatore Desio, 1012 F St., N. W. Washington, D. C.
G. Meiners & Son, Hoboken, N. J.

For other references write me. The above list of sales speak for themselves.

A. E. GATES

Jewelry Auctioneer

1 Maiden Lane :: :: :: NEW YORK

TELEPHONE 313 CORTLAND

CLES. S. C. Levy, Philadelphia, Pa.

495,287. ELECTRIC ALARM CLOCK. T. P. Adams, Rico, Colo.

Design patents granted April 14, 1896, for 14 years.

23,384. EATING FORK. L. P. Dozun, Breaux Bridge, La.

23,386. GLASS VESSEL OR DISH. T. G. Hawkes, Corning, N. Y.

Design patent granted April 14, 1903, for 7 years.

36,284. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. John Clulee, Wallingford, Conn.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED APR L 5, 1910

Ser. No. **45,304.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Shreve & Co., San Francisco, Cal. Filed Oct. 13, 1909.



Particular description of goods.—Gold and silver table ware, tea sets, dishes, bowls, candlesticks, trays, knives, forks, spoons, rings, pins, brooches, bracelets, fobs, necklaces, watch cases, chains, match-boxes, hat-pins, combs, sleeve-links and bar buttons, collar-buttons, toilet and manicure articles, trophies, medals, cups, vanity-cases and purses.

Ser. No. **48,026.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Allison Mfg. Co., Attleboro, Mass. Filed Feb. 25, 1910.

SNOWFLAKE

Particular description of goods.—Jewelry for personal adornment.

A Correction.

The allegations made by the prosecution in the case of the Hartford Fire Insurance Co. against Albert Fink and his wife, of Los Angeles, Cal., and published in the Jewelers' Circular-Weekly of March 16, were erroneous in implying that Mr. Fink had kept overnight the check for the trunk which was afterward robbed.

Harry Adams' testimony in court was to the effect that Mr. Fink asked him for the railroad scrip that he might get a pocket-book in which Adams could carry both the check and the scrip, and that he (Adams) afterward laid the scrip and check in the safe, which was open, while an office employe was gone—only about 10 minutes, according to Adams—to procure the book. While the employe was gone Adams was about the office, but paid no particular attention as to the presence of anyone about the safe.

As noted in the Jewelers' Circular-Weekly, April 6, Mr. Fink and his wife were later exonerated of the insurance company's charges, when the case came to trial.

Washington, D. C.

A. O. Hatterly, who has been confined to his home with rheumatism, is now able to attend to business.

Reed S. Baker, 938 F St., had an exhibit of binoculars and other materials for the huntsman and camper out at the Sportsman's Show, held last week.

Mr. Greenberg, formerly of this city, now in the employ of G. W. Hurst, of Warrenton, Va., is looking for a suitable site for a jewelry store. Mr. Grenberg would open up in any city which would have the appearance of being a good field.

"Harman" of Baltimore, Md., and Durham and Henderson, N. C., has obtained one half of the store occupied by Shapiro Music Co., at 434 7th St., N. W., and has opened a jewelry department there. The store was filled with flowers sent by admiring friends to mark the opening.

Clarence Howlett, alias Wilson, alias Oliver Reeves, arrested through the efforts of Jacob Gammerman, 424 North Calvert St., Baltimore, was recently brought before Mr. Justice Gould in the Criminal Court, to answer to the charge of stealing $20,000 worth of jewelry belonging to Mrs. Frederick Bugher, of this city, and on pleading "not guilty" was held in $5,000 bail to await trial.

Among the traveling men in town during the week were A. Smith, L. P. White & Co.; Mr. Leopold, H. O. Hurlburt & Sons; A. Holzinger, Fred Kaufman & Co.; Mr. Kellman, Alvin Mfg. Co.; Henry Fein, Henry Fein & Co.; William Froehlich, Sterling Silver Mfg. Co.; L. S. Tyndall, American Standard Jewelry Co.; Mr. Masterman, Masterman & Fuchs; Mr. Manning, D. Wilcox & Co.; Mr. Spies, Whiting Mfg. Co.; Mr. Fisher, Baltimore Silversmith Manufacturing Co.; A. M. Brinckle, C. F. Monroe Co.; George Reed, Larter & Sons.

Salvatore Desio has finished all arrangements in his new store at 926 F St., N. W. The building is a three story one; the first floor is given over to the jewelry sales department. Large wall cases containing large jewelry pieces are on either side and a row of show cases are on the left side. The store is lighted from five drop light clusters, the lights of which are covered by globes of Tiffany glass. The floor is of mosaic. The show window is bow-shaped with marble base and has a sloping dark wood floor draped with royal purple velvet; a lace drapery covers the upper part of the window. Above the window is a row of 15 electric lights and a large electric sign is also used. The second floor is given over to the manufactory, and the third floor to packing and store rooms. Mr. Desio was formerly located at 1012 F St., N. W.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

Washington, D. C., April 13.—The following were the exports of jewelry, silverware, optical goods, clocks, watches, and kindred lines from the port of New York for the week which ended Wednesday, March 30:

Bangkok: 10 cases clocks, $120.
Belize: 7 cases clocks, $110.
Buenos Aires: 1 case jewelry, $215.
Bremen: 2 cases watches, $1,683.
Calcutta: 42 cases clocks, $520; 15 cases clocks, $613.
Cape Town: 19 cases clocks, $189; 2 cases plated ware, $134; 1 case optical goods, $131.
Colon: 5 cases clocks, $124.
Genoa: 1 case jewelry, $500.
Havana: 6 cases jewelry, $552; 29 cases clocks, $660.
Havre: 1 case jewelry, $200; 1 case precious stones, $346; 1 case watches, $883; 3 cases optical goods, $1,872.
La Paz: 2 cases plated ware, $247.
Liverpool: 9 cases plated ware, $588; 9 cases jewelers' sweepings, $11,500; 1 case watches, $900; 39 cases clocks, $622; 3 cases optical goods, $110; 1 case optical goods, $749; 1 case precious stones, $280; 3 cases jewelry, $728; 3 cases silverware, $819; 2 cases watches, $2,000.
London: 40 cases clocks, $1,005 106 cases clocks, $3,404; 10 cases watches, $1,600; 1 case silverware, $500; 13 cases watches, $4,842; 8 cases clocks, $303; 16 cases optical goods, $2,127.
Madras: 23 cases clocks, $620.
Manila: 1 case silverware, $115; 28 cases clocks, $945.
Matanzas: 16 cases clocks, $297; 1 case plated ware, $104.
Montevideo: 20 cases plated ware, $2,089; 73 cases clocks, $719; 10 cases plated ware, $311.
Naples: 3 cases jewelry, $1,000.
Rangoon: 10 cases clocks, $265.
Rio de Janciro: 32 cases plated ware, $1,915; 85 cases clocks, $1,345; 3 cases jewelry, $372; 19 cases clocks, $326; 11 cases jewelry, $1,586.
Savanilla: 3 cases plated ware, $254.
Singapore: 34 cases clocks, $341.
Sheffield: 54 cases clocks, $2,312.
Stockholm: 2 cases clocks, $100.
Sydney: 121 cases clocks, $1,262; 10 cases optical goods, $1,231; 269 cases plated ware, $3,296; 438 cases clocks, $6,476; 3 cases watches, $762.
Tampico: 2 cases thermometers, $113; 2 cases plated ware, $130; 2 cases clocks, $161.
Valparaiso: 3 cases plated ware, $304.
Vera Cruz: 3 cases plated ware, $331; 48 cases clocks, $1,210.
Vienna: 1 case jewelry, $600.
Wellington: 5 cases clocks, $245.

In speaking of the new catalogue of the South Bend Watch Co., a writer in the *Trade Journal Advertiser* says that it is "very beautiful and contains some remarkably fine examples of engraving. It is seldom that one sees such fine work and skill as is displayed in the cuts of the watches. The yellow is close to a real gold and the tinting is extremely striking. Here is a case where the beauty of the cuts and the expensiveness of the catalogue throughout really offers the best kind of salesmanship for this particular proposition. This catalogue is issued solely for distribution among the legitimate retail jewelry trade, although it is expected that often it will be shown across the counter to a prospective watch buyer. For this reason the descriptive pages makes no mention of prices, the prices being classified in a certain section of the book, where they are all together. It has all the taste, richness and beauty which a watch catalogue should possess. Its advertising value lies largely in the very favorable impression it is bound to create."

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog is listed. Serial numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL., U. S. A.

NEW YORK OFFICE:
15 Maiden Lane.

GENERAL OFFICES:
131 Wabash Ave., Chicago.

THE HOROLOGICAL REVIEW

Some Calculations Applicable to Barrel Train, and Motion Work of Watches.

Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.

(*Continued from issue of April 13.*)

(PART II.—CONTINUED.)

IN our last paper we commented on the fact that in selecting the wheel to which we assign any one of two given sets of numbers suitable for its teeth we were at liberty to place the 80 teeth in either the center or third wheel. In that paper we assigned the 80 teeth to the center wheel. For the purpose of illustrating the point that when we calculate a new train it becomes, so far as figuring is concerned, a matter of indifference whether we place the teeth and pinion in the reverse order to that to which we then assigned them.

The following shows the position of the numbers as stated in our last contribution:

Center wheel ..... 80 teeth
Third wheel ..... 75 teeth
Third wheel pinion ..... 10 leaves
Fourth wheel pinion .... 10 leaves

The pinions being each of the same number of leaves, no change of position can affect them.

To prove the foregoing we shall change the teeth of the wheels and show that the new arrangement only changes the time and revolution of the third pinion, which includes the third wheel, and the revolution of the fourth wheel.

This is the new arrangement of the train:

Center wheel ..... 75 teeth
Third wheel ..... 80 teeth
Fourth wheel ..... 80 teeth
Pinion of third wheel.... 10 leaves
Pinion of fourth wheel... 10 leaves
'Scape pinion ..... 8 leaves

The effect is as follows:

Center wheel, one revolution; time for one revolution, 60 minutes.

Third wheel, 7½ revolutions; time for one revolution, eight minutes.

Fourth wheel, eight revolutions; time for one revolution, one minute.

'Scape wheel, 10 revolutions; time for one revolution, six seconds.

The original arrangement of the train gave the following results:

Center wheel, one revolution; time for one revolution, 60 minutes.

Third wheel, eight revolutions; time for one revolution, 7½ minutes.

Fourth wheel, 7½ revolutions; time for one revolution, one minute.

'Scape wheel, 10 revolutions; time for one revolution, six seconds.

These tables show that in the upper arrangement the third pinion revolves 7½ times to one turn of the center wheel, and in the under table the third pinion, which means also the third wheel, revolves eight times to one revolution of the center wheel.

The time for one revolution of the third wheel in the upper table is 7½ minutes, and in the lower table eight minutes.

The effect of the change on the fourth wheel is in the number of its revolutions; the upper table shows eight and the lower 7½ for each revolution of the third wheel.

The ultimate results, namely, the time of revolution for the fourth wheel and the 'scape pinion, being in no wise affected. In connection with this part of our subject we herewith insert some tables of trains which we shall analyze.

LEVER TRAINS, 18,000 BEATS.

Center wheel.	*Third wheel and pinion.*	*Fourth wheel and pinion.*	*'Scape pinion.*	*Quotient. 'Scape pinion divided into fourth wheel.*
80	75-10	80-10	8	10
80	60-8	60-10	6	10
72	60-9	70-8	7	10
64	60-8	80-8	8	10
64	60-8	70-8	7	10
64	60-8	60-8	6	10
64	56-8	70-7	7	10
60	56-8	60-7	6	10
60	56-8	70-7	7	10
60	48-8	60-6	6	10
56	45-7	60-6	6	10
48	45-6	60-6	6	10

LEVER TRAINS, 16,200 BEATS.

Center wheel.	*Third wheel and pinion.*	*Fourth wheel and pinion.*	*'Scape pinion.*	*Quotient. 'Scape pinion divided into fourth wheel.*
64	60-8	72-8	8	9
64	60-8	63-8	7	9
64	60-8	54-8	6	9
64	56-8	63-7	7	9
60	56-8	54-7	6	9
60	56-7	63-8	7	9
60	48-8	54-6	6	9
56	45-7	54-6	6	9
48	45-6	54-6	6	9

LEVER TRAINS, 14,400 BEATS.

Center wheel.	*Third wheel and pinion.*	*Fourth wheel and pinion.*	*'Scape pinion.*	*Quotient. 'Scape pinion divided into fourth wheel.*
64	60-8	64-8	8	8
64	60-8	56-8	7	8
64	60-8	48-8	6	8
64	56-8	48-7	6	8
60	56-8	56-7	7	8
60	56-8	48-8	6	8
60	48-8	48-6	6	8
56	45-7	48-6	6	8
48	45-6	48-6	6	8

We desire to call attention to three sets of trains selected from the foregoing tables:

Center.	*Third.*	*Fourth.*	*'Scape.*	
64	60/8	80/8	8	= 18,000 beats
64	60/8	72/8	8	= 16,200 beats
64	60/8	64/8	8	= 14,400 beats

We have here the representatives of three different trains. A study of their similarities and differences will be profitable. First, we shall multiply the center and third wheels together and also the third and fourth pinions. Following the rule before stated,

$$64 \times 60 = 3{,}840$$
$$8 \times 8 \times 60 = 3{,}840$$

Clearly no difference exists in the parts of the train under consideration, as our multiplication of the parts prove. When, however, we come to the fourth wheel a comparison shows that the number of teeth in each of these wheels differ. We also note that the leaves of the 'scape pinions are the same in number. The difference, as we have now pointed out, in the trains under consideration is due to the different number of teeth in each fourth wheel. We also call attention to the fact that the leaves of the 'scape pinion divided into their respective fourth wheels produce 10, 9 and 8 as quotients:

$$80 \div 8 = 10;\ 72 \div 8 = 9;\ 64 \div 8 = 8.$$

These quotients are indicative of 18,000, 16,200 and 14,400 beats to the hour. Hence we can readily tell the class of train.

A resumé of the rules and their application will assist toward an easier reference.

To find the number of revolutions a pinion will make for one revolution of the wheel depthing into it:

RULE.

Divide the number of leaves into the number of teeth and the quotient is the number of turns the pinion makes for one revolution of the wheel.

Example: Center wheel has 80 teeth, the third pinion 10 leaves.

$$80 \div 10 = 8$$

The answer shows that the third pinion makes eight revolutions to one of the center wheel.

Burglars broke into the store of F. H. Smith, Fairport, N. Y., a short time ago and stole several articles of jewelry and two valuable watches.

WALTHAM WATCHES



COLONIAL SERIES
Riverside Maximus
Enamel Dial



COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver Finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these goods for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

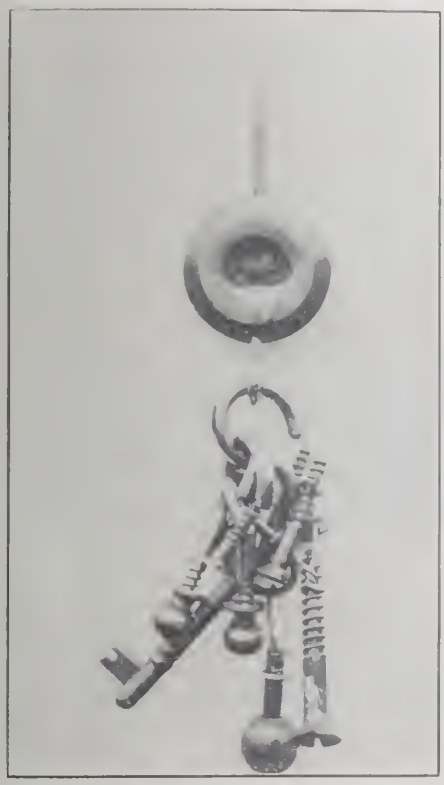
All Colonial Series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY
WALTHAM, MASS.

Unique Pendulum Weights.

THE accompanying photograph is one of the few freaks which occasionally find their way to the repair shops. This is the pendulum of an old clock sent to Strawbridge & Clothier's, Philadelphia, Pa., for repairs. You will see that it has been lengthened and weighted with odds and ends of rusty screws, keys and wires, to give it the proper regulation.

It apparently has stood this test for



UNIQUE PENDULUM WEIGHTS.

years, and only after a period of deliberation has it finally been sent to the repair shop.

Smallest Watch in the World.

PRINCESS CANTACUZENE, of St. Petersburg, who was Miss Julia Dent Grant, of New York, has come into possession of the smallest watch in the world. It was made for the last Empress of Brazil on her direct order to W. Gogelin, one of the most famous of all Geneva watchmakers. Gogelin spent three years at the task, and permanently weakened his eyes straining to fit the watch together. He received $25,000, which he held to be a small price.

The watch is exactly one-fifth of an inch in diameter and is set in a circle of small diamonds in a gold ring. It is wound with an old-fashioned key and keeps excellent time. The princess is said to have bought the watch for less than its original value, although several European museums were in the market for it.—*Exchange.*

W. L. Hindman, South Bend, Ind., has moved to 226½ N. Michigan St. The new quarters were remodeled to suit the requirements of the business and afford ample opportunity for successful work.

Snags Frequently Met in Repairing Electric Clocks.

Written expressly for The Jewelers' Circular-Weekly by R. D. Hickok.

EVERY jeweler who solicits business in the repairing of electric clocks should equip his shop with the necessary tools and instruments and should acquire a knowledge of the rudiments of electricity. The first equipment for the shop should be an accurate volt meter, not one of the cheap pocket kind, but a standard instrument of precision, which can be purchased for $25. Experience will teach that the money was well invested. A suitable instrument for this purpose will be one with a 15-volt capacity, reading tenths of a volt.

Among the snags first met with in repairing electric clocks will be battery troubles. The writer's experience has shown that this is the most prolific cause of trouble found in the repairing and maintenance of electric clocks. No repairer would think of trying to make a clock run when the mainspring or weight was developing no more than half its power, but the same repairer will frequently try to make an electric clock run when the battery is nearly discharged and showing less than half its required voltage.

In examining an electric clock the first test that should be made should be to take a voltage reading of the battery with the standard volt meter. If dry cells are used they should show 1.5 volts per cell; wet cells, commonly known as sal ammoniac cells, should show 1.3 volts. The test should also be made of the voltage of the cells when they are discharging through the magnets of the clock. Remove the dial of the clock and close the circuit for a few moments. Observe the voltage of the battery. If the volts drop to less than one volt per cell they are either discharged or are overloaded.

If new cells show less than the one volt per cell on this test, more cells should be added. They should not be connected in series, but should be connected in groups, as shown in the illustration.

This method will cause the cells to do half the work per cell as before; that is, give off half the amperage, and thus double their life. If the two cells were added in series, as in Fig. 2, the result would be to double both the voltage and amperage, which would exhaust the cells much sooner.

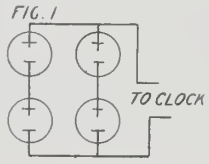
In that class of electric clocks where the circuit remains closed if the clock stops because the battery does not lift the weight, or from winding spring, the battery will be discharged if the clock stops for only a few hours. We have in mind an instance of this kind where the clock had just been put in order by the repairer, but stopped in a few days from a loose connection in one of the wires.

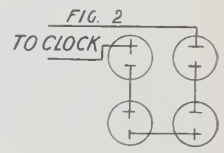
Finding the clock stopped, the repairer in looking for the trouble at once found the loose binding screw, and after tightening this and finding everything else in good order he was greatly surprised that the clock would not run because the battery would not lift the weight. He was at a loss to understand this, as he had put in new batteries just a few days before. The secret of the trouble was that the loose connection had been sufficient to stop the battery from lifting the weight, but still allowed enough current to flow to exhaust the battery.

After putting in new cells the clock ran perfectly. If the repairer had used a volt meter to test the battery as soon as he found the loose connection he would have at once discovered that the battery was discharged.

In the above mentioned incident it will be noted that the primary cause of the stoppage of the clock after the repairer had put it in order was a loose connection. This is one of the most frequent "snags" met with in repairing electric clocks.

Although electricians are thoroughly familiar with the fact that a bad connection is an abomination, the clock repairer, who





is seldom an electrician, does not know that every circuit must be perfect in every connection and that in every place where wires are connected by binding posts or screws that the connection must be mechanically perfect and that if two wires are connected by twisting them together that the joint should be soldered and that the flux used should be a non-corrosive substance, such as resin dissolved in alcohol. The repairer cannot be too particular about this part in putting an electric clock in order. The internal connections should receive as much attention as the external connections leading to the battery. See that all nuts are down tight and that they are not corroded.

The platinum contacts on the circuit-closing device should also receive careful attention. If corroded or pitted from sparking they should be dressed up with a fine file or polished with fine sandpaper. Never use emery, as it is liable to imbed itself in the platinum and cause it to cut after the clock is set up. Care should be taken to see that no oil or grease is allowed to remain on the contacts after the cleaning is done.

The usual methods of cleaning are applicable to electric clocks. If benzine is used see that it is kept from the magnet windings. I believe that electric clocks as a class are as well constructed and in many cases better than the old style spring or weight kind, and if the repairer will give them the treatment that an electric device requires he will look upon the "new-fangled" electric clock as a decided advance in clock construction rather than a nuisance to be avoided.

Jacob Adelstein, Plymouth City, Md., has moved to Baltimore, Md.

JUST TO SHOW THE DURABILITY OF

New England Watches



A miner in South Africa owned this watch—one of our well-known "Padishahs." He lost it one day in the Cason Gold Mine—about 2,000 feet below the earth's surface. It was lashed into the "Koko Pans" with the gold reef and waste rock—dumped into the "skip" with six tons of reef—hauled up to the head gear and tipped into a bin holding 700 tons of rock—passed through a crusher that crushes to about the size of a tennis ball—dropped to a belt that carried it up to a sorting house, on its way passing through a huge water trommel. When found in this dilapidated condition it was **still going** and the works are in excellent condition.

The general shaking-up and jarring had no effect on the sturdy watch movement.

A UNIQUE EXPERIENCE

to be sure, but for the **OUTING SEASON,** now beginning, your customers will want

RELIABLE WATCHES THAT WILL STAND HARD USAGE

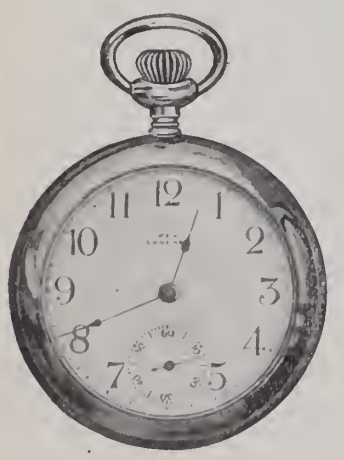
you can safely recommend the

NEW ENGLAND LINE

Especially our

"PADISHAH TYPES"

"HALES"
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Real Watches with Jewels

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Enamel Dials

Established Leaders Among

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because of their

Reliability and Superior Wearing Qualities

'Twill Pay You to Buy
Nickel and Gun Metal

"Hales" and "Putnams"

IN DOZEN LOTS

$32.40 PER DOZ.

Less than Dozen Lots, $2.80 each

Subject to Jewelers' Circular Key and 2% Cash Discount

"PUTNAMS"
18 Size



SECURED FROM

THE NEW ENGLAND WATCH CO., Waterbury, Conn.

And the Leading Jobbers

Pacific Coast Agents, B. W. FREER CO., San Francisco

A Clock for the Show Window.

(Translated from *La France Horlogere.*)

THE Sunday following June 15 is established as the date after which fishing is permitted in France. M. Antony Jacques, clockmaker at Grenoble, who probably is a fervent "disciple of the rod," has conceived the idea of commemorating this event by a creation of his genius. And his imagination (which our readers, on several occasions, have had occasion to appreciate) has fathered the show-window piece, "the fisherman's clock," of which an illustration is shown herewith.

It is a bold fisherman who is seated at the brink of a pond, with the intention of catching a fish, if it be not cold or a sun stroke. We may note that he is seated right by the side of a signboard, on which is inscribed in large letters, "Fishing is forbidden." Look out for the field keeper; he



AN ATTRACTIVE SHOW WINDOW CLOCK.

will come. Indeed, he has arrived, this representative of the law. But he awaits the opportune moment for showing himself; as a matter of fact, this moment, if you like, shall be midday. But how is this moment to be determined, for neither the fisherman nor the field keeper has a watch?

If you will look carefully at the edge of the pond, you will see young reeds of a peculiar shape; look at them again and you will notice that they are the figures of the hours, skilfully cut out. You can even distinguish the half-hours, but how about the hand—the fisherman's float represents it; which, in an original manner indicates the time, by moving the line over the water, represented in this instance by a mirror. By what miracle is this float caused to move? Is there some gigantic pike that has caught itself on the hook and pulls it along? No. The designer of this showpiece has merely placed, under the mirror, a magnet that attracts it, for we must not neglect to explain that the float, although painted red, is of iron, while the wire of the line is very light. The public may demand to know by what mysterious power the float is thus caused to indicate the time.

Just for our readers, says *La France Horlogere*, we will not hesitate to expose the trick of Mr. Antony Jacques.

An alarm movement is hidden behind the rocks; on the pinion of the center of this alarm there is attached a long screw thread of elongated design, the pitch of which is very easy, so as to allow the magnet to slip, which is attached by means of a pin of an insulating substance, which traverses its two arms and slides in the thread of the screw; care is taken to place the bend of the magnet at the bottom, and its two extremities above (to attract the float), as near as possible to the glass. The mechanism works as follows: When the movement is going, one turn of the wheel will be a complete turn of the screw in which the magnet slips, representing one hour (say two centimeters); little by little the magnet will be drawn toward noon and attracts the float. But at midday, a surprise; the magnet drops on the center wheel, a release is effected and from behind the rock, as uncompromising as the law he represents, appears the field keeper. He proceeds to denounce, perhaps even to arrest the fisherman.

The alarm stops at this psychological moment. Nothing happens. It is necessary to rewind the mechanism, replace the float at its starting point, say 1 o'clock, and again conceal the field keeper behind his rock. And the amused public collecting in front of the shop front follows the movements of the float of the good fisherman.

And who can tell, there may even be people who, the more comfortablyto await the advent of noon, and the arrival of the field guard, will enter the watchmaker's and make a purchase. "That is what is to be demonstrated," as is said in connection with geometrical propositions.

Horological Notes.

A NEW town clock will shortly be erected in Huntington, N. Y. The clock will have illuminated dial and an 800-pound bell.

An interesting electric clock, run by a single dry cell, and quite independent of external connection, has just been put on the market in England. A heavy balance wheel is kept in motion by an electro magnet, mounted diametrically across it. As the balance wheel swings against the action of the coiled spring a stud on the axle makes contact with a light spring, thus completing the electric circuit and energizing the magnet, which acts for a moment upon the balance wheel. This impulse is given once every four seconds. It is said that a dry cell will run the clock for 1,000 consecutive hours. The movement is noiseless, and the clock may be placed in any position without interfering with its running.

Twenty-four-hour Clocks.

IN the last telegraph treaty, which was revised at the congress held at Lisbon last year, the participating governments agreed to use the figures 1 to 24 for the hours when marking the time on telegrams. It is beyond question, therefore, that clocks with a 24-hour dial will gradually conquer a large territory, and they have in fact come extensively into use in Belgium and Italy. Contrivances for facilitating the transition from the old to the new system may accordingly claim a certain amount of interest, says the *Deutsche Uhrmacher Zeitung*, and in view of this consideration we bring before the notice of our readers a new device of this nature.

A 24-hour circle, Fig. 1, is divided into

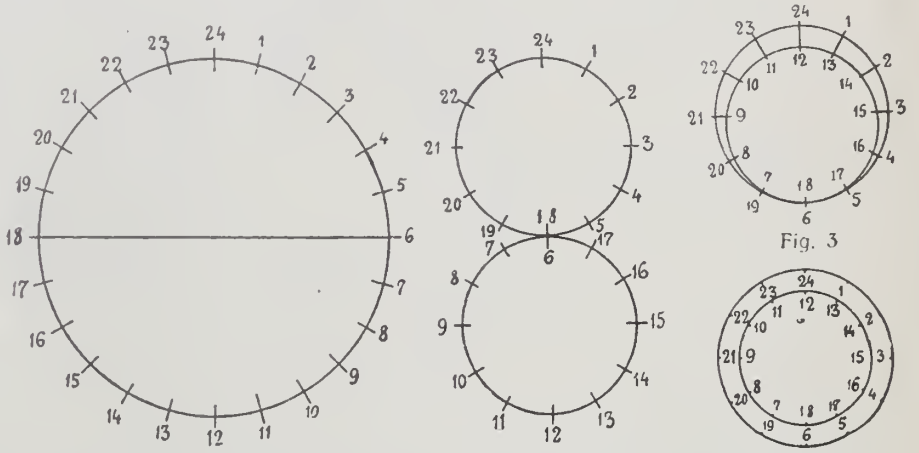


Fig. 1 Fig. 2 Fig. 3 Fig. 4

TWENTY-FOUR-HOUR CLOCKS USED IN CERTAIN COUNTRIES WHEN MARKING THE TIME ON TELEGRAMS.

two equal parts, a night arc (19—24 and 1—6) and a day arc (7—18). If we now take two circles with the numbers arranged as in Fig. 2 and make them touch at the numbers 6 and 18, these circles will form a loop in the shape of the figure 8, the upper and lower portions constituting the night and day circles, respectively. By placing the day circle within the night circle, as in Fig. 3, the series of numbers from 1 to 24 forms a self-contained loop and can be read consecutively from 1 to 24, all the day periods (7—18) lying in the inner, all the night periods in the outer circle. When this principle is applied practically, the dial is constructed as in Fig. 4, the numbers being arranged in concentric circles. It would be an advantage to mark the night numbers on a darker background.

If clocks provided with such dials were already on the market their introduction into all civilized countries would be greatly accelerated in view of the decision to which we have referred.

Walter L. Roberts, Wilmington, Del., is now settled in commodious quarters at 839 Market St., to which place he moved, recently, from 8 E. 7th St.

A man was arrested in York, Pa., April 16, on a charge of stealing $600 worth of jewelry from J. L. Wygant, of Gaysburg, Pa., by whom he had been employed. Nearly all the loot was found at the man's home.

The McIntyre

¶ Not a watch that will sell itself, but one with sufficient Good Talking Points, enough Real Quality to make its sale an easy matter.

A "ONE QUALITY ONLY" WATCH

¶ intended for the man who counts worth, not price. Built to win the admiration and the respect of the most particular trade; the crowning achievement of a long cherished ambition to produce in America, with American workmen and American methods, something just a little better than the world's best.

¶ We believe that we have created something that will set the Watch World to thinking. Its introduction comes after a decade of labor in the perfection of the model and in securing Letters Patent both at home and abroad.

Such a watch, YOU can sell

¶ Fixed retail prices that insure to you, such a margin of profit as you are justly entitled to.

Direct to Exclusive Agents only

Booklet for the asking

McIntyre Watch Company

Kankakee, Illinois

HIGHEST QUALITY GOLD FILLED CASES



ELGIN PRIDE

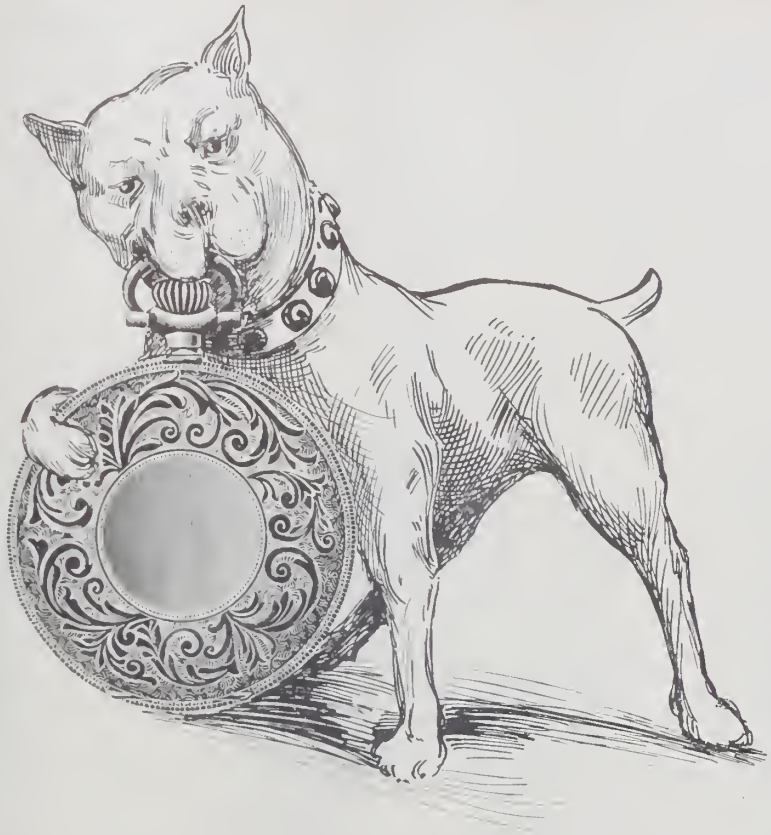


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ELGIN PRIDES CONTAIN MORE GOLD THAN ANY OTHER FILLED CASES OF CORRESPONDING GRADE AND SIZE. ELGIN PRIDES REPRESENT WATCH CASE MAKING IN ITS HIGHEST PERFECTION.

ILLINOIS WATCH CASE CO., ELGIN, ILL.



"Bull Terrier" has torn to pieces everything that ever lay in his path until he ran across a

PENN WATCH CASE

which proved too tough a proposition for him.

PENN CASES

will be tough propositions for your customers to wear out. That is just the reason why Penn Cases will be an easy proposition for you Mr. Dealer to sell.

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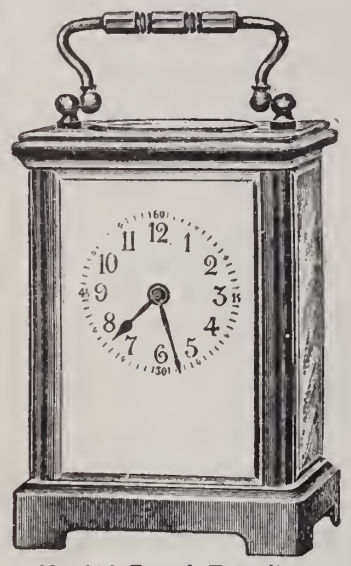
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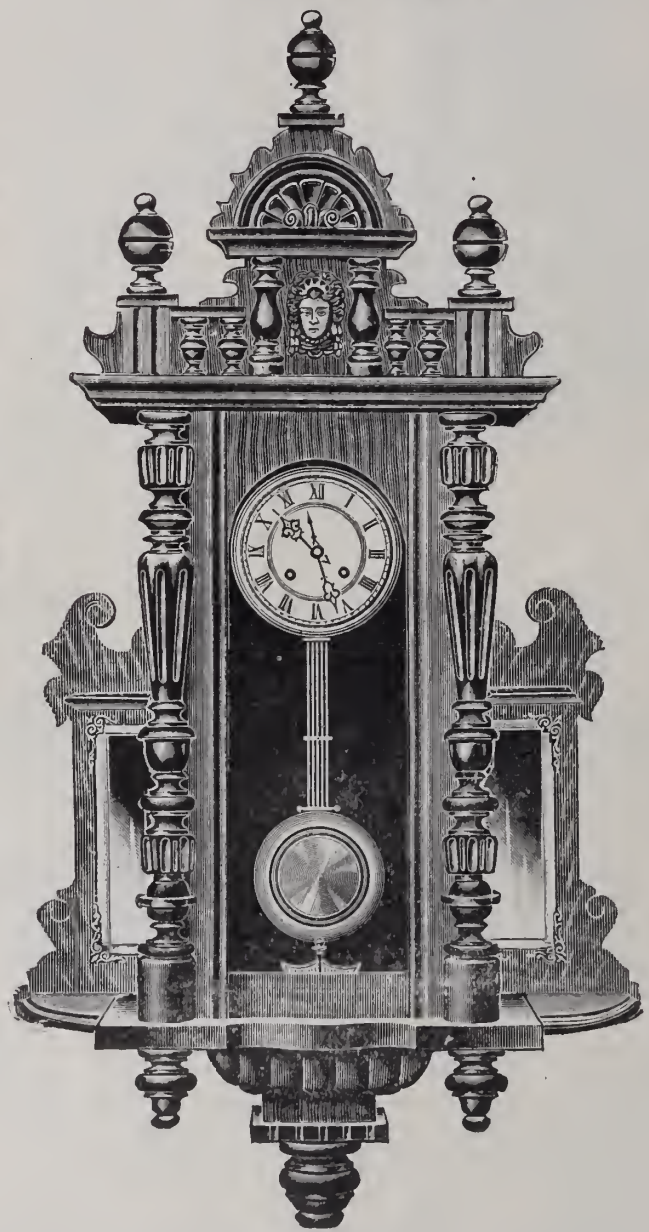
Chime
French Traveling
Regulators

IMPORTED CLOCKS

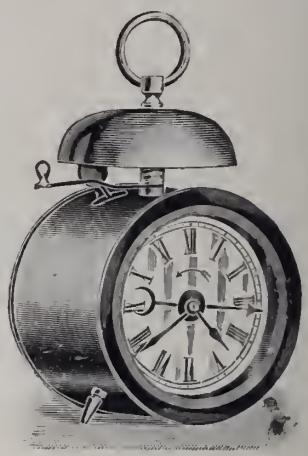
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8-DAY TIME

Height 14 inches. Dial 2 inches.

FINE BRONZE FIGURE ON WOOD BASE

Swinging Pendulum Supported by Steel Pivots Resting on Two Jewels. No Suspension Spring Used.

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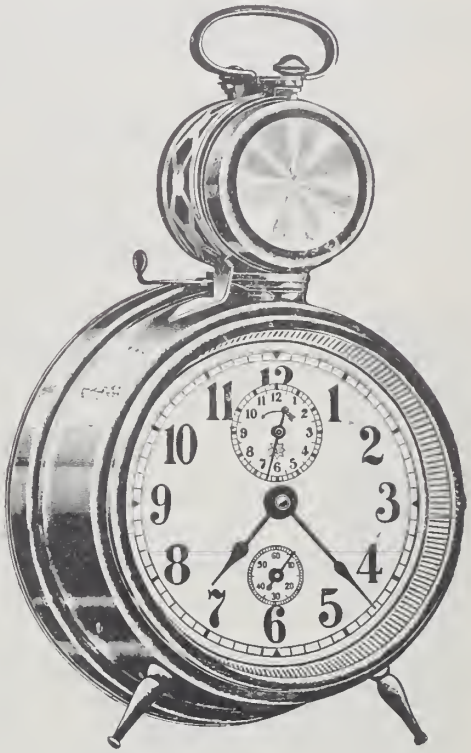
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A FINE SELECTION OF THESE CLOCKS ALWAYS ON HAND

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FINE COPPER CASE
WHITE DIAL
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No. 6504 UNIVERSE
ONE-DAY TIME, NICKEL CASE
Height 8½ inches. Dial 6½ inches.
VERY FINE WHITE CELLULOID DIAL, with Large Heavy Numerals

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Your future welfare depends upon the watch you are selling to-day. SOUTH BEND WATCHES give satisfaction and build future business. SOUTH BEND WATCHES help you to regain the business which has been going to the mail order houses, because they have never been sold and never will be sold to such unfair concerns.

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SOUTH BEND WATCH COMPANY,
South Bend, Indiana.
Please send free to the following members of our firm and our watchmakers, Mr. C. T. Higginbotham's "Short Talks to Watchmakers," as they are prepared.

.....
.....
.....

Signed by.....Jeweler.
Town.....
J.C. State.....

Other selling policies may come
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But the South Bend Selling Policy
Goes on forever

The selling policy of the South Bend Watch Company will be changed only as it becomes necessary for the best interests of our customers — the Legitimate Retail Jewelry Trade.



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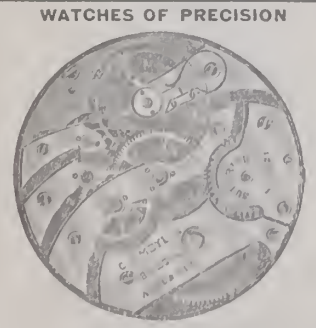


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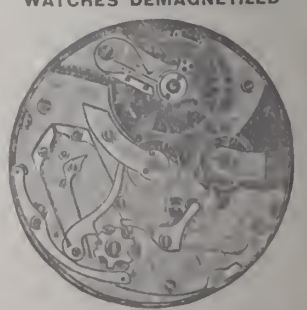
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A **UNIVERSAL** selling plan that means more sales

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ELLIOTT'S CELEBRATED TUBULAR CHIMES

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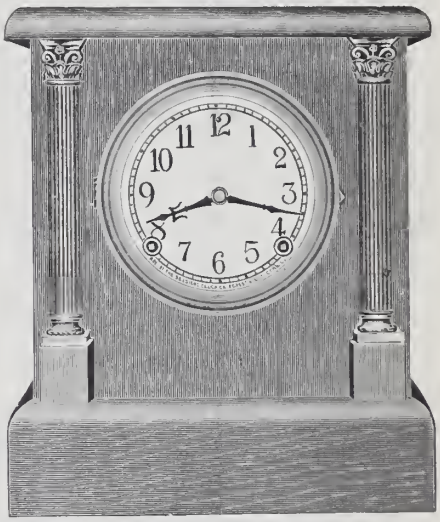
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"AVONDALE"

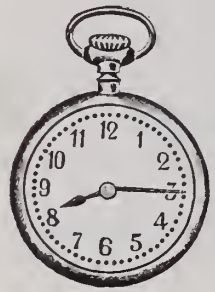
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10 Line.

Lady Racine watches have been on the American market for the past forty years and sold to the best trade throughout the country, and we have yet to hear of one jeweler who will say the Lady Racine is not a good watch and the best chatelaine watch made.

They come in both cylinders and levers. Do not be prejudiced against the cylinders, as they are entirely factory-made, very reliable, and guaranteed to give satisfaction.

Lady Racine's are made to run, keep time and last a lifetime. They come in 10 and 11 line Hunting and open face, with gun metal, silver, gold filled and solid gold cases of all styles. Finished material on hand.



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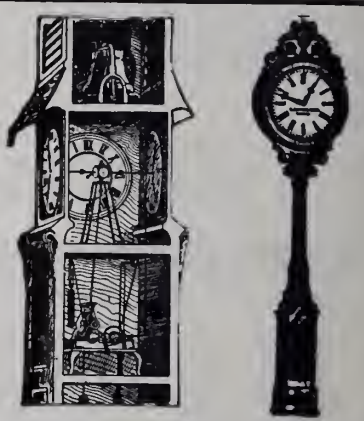




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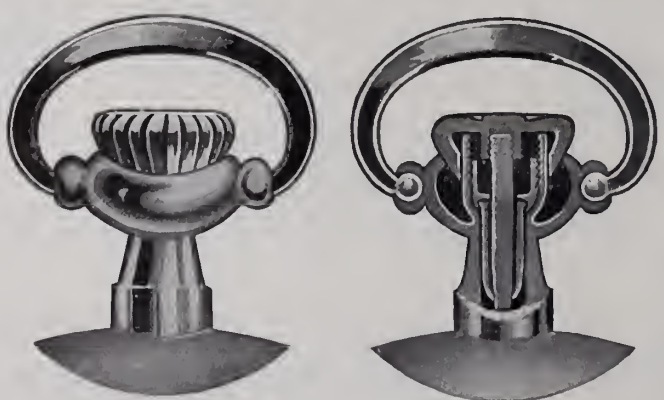
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When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



USE OUR BALL-BEARING BOWS FOR REPAIRING

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Because the invention of a new lamp has more than cut in two the former cost of electric lighting, you can now flood your store and windows with twice their former brilliancy.

Your brilliant window displays will attract a volume of trade that your equally brilliant store will hold.

MAZDA LAMPS

They mark the greatest advance in electric lighting since Edison's invention. They are brilliant and economical to install and use.

A 60 watt G. E. MAZDA LAMP gives a light equal to three 16 candle-power lamps commonly in use on about ⅓ of the amount of electric current required by the 16 c. p. lamps.

Your lighting company or electrical supply dealer has a full line of G. E. MAZDA Lamps. To get the genuine, insist upon seeing the famous G. E. monogram on each lamp you buy and on the carton containing it.

General Electric Company

SCHENECTADY, N. Y.

2424



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Little Lessons of Experience.

Written expressly for The Jewelers' Circular-Weekly by a Practical Storekeeper.

LAST year one merchant learned a valuable lesson by seeing the other fellow's side. His wife had purchased an article in a prominent store and desired to exchange it. By chance the husband accompanied her on the errand, and, being himself one of the "old school," was surprised at the polite manner in which the transaction was handled. He made a mental note and decided to modernize his own place and adopt the "cheerfully exchanged" idea.

He said to himself: "One has to extend this courtesy to most customers who demand it; why not offer the privilege to all buyers?"

The result was surprising. Instead of increasing the number of exchanges, the privileges seemed to reassure the buyers and the actual number of customers who exchanged their purchases was less than formerly. The merchant ascribes this to that peculiarity of human nature which leads the majority of us not to care about doing things we are allowed to do.

Another odd development was noted. Almost all parties who did exchange goods spent more money on the second visit than the original article had cost. It seemed as though the people felt more confidence in a firm whose clerks were instructed to inform all purchasers: "If, for any reason, you are dissatisfied with your purchase, you are privileged to exchange it or have your money refunded."

Store Manners.

Why do merchants spend thousands of dollars advertising their wares and then often, through short-sightedness, drive away people who have been attracted by the announcement?

It is a peculiar fact that the average man when he finds his volume of business increasing has a tendency to develop "chestiness," and because he is attracting a limited number of the more prosperous people to adopt a superior manner towards other customers.

Hard as it is to win new trade, the task of holding them requires still more of an effort, and neither of the foregoing propositions is to be compared with the difficulties attendant on striving to bring back any customers who have discontinued buying because piqued at some real or fancied grievance. While one should be especially careful of impressions made on newcomers, one must never neglect or slight old customers.

A diplomatic word can prevent many unnecessary disputes. One's employes should be trained to avoid pertness and always to try to understand matters from the customer's point of view.

Just prior to the recent holidays a poorly dressed man called several times at a certain establishment and priced an expensive article. In many stores his appearance would have tempted the salesman to have quoted figures without troubling to remove the article from the show case, and even the manager of this store took care that the man was under surveillance during his visit. During the rush of holiday business the same man called, and, producing a well-filled purse, paid for the goods and asked that the parcel be delivered at his address. It then developed that this party was a well-known contractor and builder.

Another instance: On a busy day a customer who wished a trifling article called to buy it, and, noticing that there was a rush of trade, apologized for taking up the clerk's time. He was informed that in this store the rule was to try to please all buyers. In passing out the customer stopped to admire something which was being shown to another party, and later in the day returned to buy several pieces of the costly ware, remarking that he liked to deal where people were disposed to treat all buyers with equal courtesy.

Some men succeed in a moderate way, and could they use the same judgment in serving customers that they expend in planning to attract them, would be surprised at the financial value of good manners in a store.

Repairing Department.

The foundation of a good repair business is promptness. Never tell a man you will have an article ready and then disappoint him. It is better to arrange for him to call later, when you are sure you can deliver. A good repair business is profitable in more ways than one. It attracts people to an establishment which would never interest otherwise. These customers continue to come in, and after a while begin to patronize other departments as well as the repair shop. It is really difficult at times to refrain from smiling at the valueless articles that people have repaired, yet one must always bear in mind that these old relics are valued for their association, and therefore one should try to have repair jobs done right. Care exercised in these matters is generally appreciated.

One should always avoid excessive charges. Some judgment is required in stating cost of this work, and when one is in doubt an estimate is safer than a fixed price.

Recently a man called at a store that does repairing. He had a small job and was surprised when the completed work was delivered to him and charges were somewhat less than he had been led to expect. The confidence born of this small transaction led to quite a few of this man's fellow employes in the office being recommended to the same establishment, and ultimately resulted in the merchant's realizing large profits as a result of fair dealing to a newcomer.

To Regulate Show Window Crowds.

NOT long ago a great West End firm was summoned for having a too attractive shop window, which caused crowds to assemble to watch the fascinating display, says the London *Globe*. For years past tradesmen have complained of the attitude of the police toward them, and of the hindrance to trade caused by the fact that the enterprising man is penalized for making his show window a thing to be much admired.

In consequence the London shop-keepers have at last resolved to combine to protect their own interests, and an important meeting will be held to discuss the subject and to appoint the deputation to wait on the Commissioner of Police, with a view to obtaining the official regulation of shop window crowds. The complainants point out, with some reason, that the theaters are not fined for attracting crowds 50 yards long before their doors are opened.

The crowds are regulated by the police, who marshal the theater-goers in long rows along the curbstone, instead of allowing them to stand in unwieldy crowds round the doors till they are opened. Something of the same sort, they claim, should be done for the tradesmen whose shop windows attract crowds which are considerably smaller.

Storekeeping Department.

An Interesting Business Book.

"BUSINESS ADMINISTRATION." The principles of business organization and system and the actual methods of business operation and management based on a series of lectures delivered at the University of Michigan by Carl C. Parsons, supplemented by investigations of the editorial staff of *System*. Published by the System Co., Chicago, Ill. Bound in cloth, 232 pages.

THIS is a comprehensive treatise on the topic suggested in the title and contains a fund of information. Among the interesting chapters are: The Evolution of Business Systems, Principles of Business Organization, Administration, Accounting the Handling of Orders, Credits, Collections, Traffic and Shipping, Buying, Receiving and Stockkeeping, Cost of Production, Routine of Production, Methods of Paying Employes, Advertising, Sales Management, Retailing and Mail-Order Selling.

As will be seen the scope of the book is extensive, every chapter being filled with information and suggestions. The subject on advertising, that most important topic which is now considered so essential in the scientific marketing of a product, is especially interesting, and includes a card index system by which the advertiser can keep a simple and accurate record of the publication in which he buys space and also a record of the number of inquiries from orders received as a result of his advertising in the different periodicals.

In speaking of the duties of a selling organization the author says, among other things: "Three things the sales organization must do in the successful execution of its work. First of all, it must create an interest in and a demand for the product it has to sell. Second, it must arrange for the distribution, and, third, it must actually sell the article. In substantially every case the first requirement will be effected through an advertising campaign conducted either by the sales manager himself or by an advertising manager closely associated with him. Twenty years ago this phase of sales work was scarcely considered in placing a new article on the market. The salesman was given his catalogue and his order book and sent forth dependent upon the effectiveness of his own tongue to make both the first impression and also the closing argument.

"To-day such methods are so obsolete as to be practically unknown, while advertising has become so mighty a power in multiplying the efficiency of the selling force that it is absolutely essential to successful sales promotion."

The chapter includes information on preparing follow-up material, requisites of an advertising booklet, choosing a medium among publications, keying advertisments, figuring advertising cost, and so on. Retailers will read the chapter on "Retailing" with much profit. "Traffic and Shipping" is another chapter which will be found very helpful.

In a word, the enterprising merchant will find the volume a most desirable acquisition to his business library. R. F. N.

Japanese Precepts on Business.

LUCK hovers around the house of smiles.

There is no mercantile success without fine diplomacy.

The hard business machine works quicker when greased with the oil of human and kindly consideration.

The best way to conduct a business is to follow the example of the traveler who, with a heavy burden upon his shoulders on a long journey, neither hurries nor stops, but slowly moves forward.

A good speech is a short one, so is a letter.

The sample, the advertisement and the sign over the store should tell the truth perfectly.

When asked for the chisel, give the hammer also.

Of all enemies, your own negligence is the very worst

Wealth and happiness are the productions of effort.

To get a large return from men, overlook small faults in them.

One's business ability can be measured by one's borrowing capacity.

No risk, no prize; he who dare not go to the tiger's den cannot get a cub.

Make your rules and regulations simple and let your system stay unchanged, for it will inspire confidence.

When men borrow money they smile like Buddha; when men return money, their attitude is painfully evil.

First choose the right time, next the right place and then unite your forces in harmonious operation.—*Canadian Pottery and Glass Gazette.*

See next week's issue for original displays for Graduation Day.

Display by an Enterprising Jeweler of Harrisonburg, Va.

HERE is an effective window display made during the Easter season by John W. Taliaferro, Harrisonburg, Va. The show windows themselves are very attractive, being backed by plate glass mirrors. Extending diagonally across the window was an arch supported by two silvered columns. Entwined around these and the arch were Easter lilies, while a "dove of peace" was suspended from the ceiling. Purple and white baby ribbon hung down from an arch and was tied at each column.

"Lady Virginia" was represented driving four cute little bunnies that hauled a wagon laden with watches. Purple crosses adorned the bottom of the window. On these crosses



WINDOW DISPLAY MADE RECENTLY BY J. W. TALIAFERRO, HARRISONBURG, VA.

were displayed rings and diamond jewelry.

In the opposite window a special display of silverware was made. The artistic use of lilies and violets made the window show up very beautifully.

The concern has been established for about 30 years, Mr. Taliaferro being the official watch inspector for the B. & O. and Southern railroads. His business has been built up considerably by enterprising methods, over 3,500 watches of one make having been sold during the past five years. The store was remodeled only a short time ago.

Mr. Taliaferro is a firm believer in timely window displays and newspaper advertising, and attributes much of his success to these two factors

F. W. Edwards & Son, Rochester, N. Y., have purchased a part of the Cornwall building in order to secure more frontage for their store. The portion of the building which has been purchased is now occupied by E. W. Sheer & Co., jewelers, and by another concern.

There are no other lines in the market that are more particularly adapted for the Jewelry trade than

The Celebrated Ahrenfeldt China

C. AHRENFELDT LIMOGES — FRANCE

Manufactured at LIMOGES, FRANCE

AND C. G. SCHIERHOLZ & SOHN'S ART LINES

Made at PLAUE, THURINGIA

They are of the highest standard for good style, careful execution, at moderate prices, leaving to the retailer a handsome profit. Your inspection of samples at address below will convince you.

Yours truly

50, 52 and 54 MURRAY STREET
NEW YORK

Herman C. Kupper.



John Davison

14 BARCLAY ST.
NEW YORK

Agent for { COALPORT CHINA CO. / ADDERLEYS, LIMITED / GEORGE JONES & SONS } Fine English China

Stevens and Williams English Rock Crystal

Attractive Lines kept always in
OPEN STOCK

Write for illustrations and price lists

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

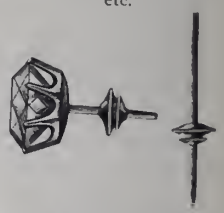
THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.



EAR WIRES
for unpierced ears.

MAGIC NUT
for ear studs, scarf-pins, etc.



SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N. Y.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
25 West 35th St. NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Marseilles Pottery, Its Origin and History.

THE factories of ceramics in the city of Marseilles must date back at least to the end of the 17th century, if we rely on an inscription on the reverse of a dish found by Baron Davillier and which bears the name A. Clerissy, à Saint-Jean du désert à Marseille, with the date 1697.



ODD ORNAMENTS. MARSEILLES FAIENCE.

This Clerissy was, there is great reason to believe, a predecessor of the one who was found among the manufacturers of Moustiers and who, having in 1743 obtained letters of nobility, had ceased to manufacture in 1747.

Towards the middle of the following century the manufacturers of faience established at Marseilles, outside the gates and at La Joliette numbered 10, and their output was considerable, for during the year 1766 alone their exports to the French West Indies were not less, according to the abbé of Expilly, than $100,000.

The most celebrated of these factories was that of Honoré Savy, about 1750, who received in 1777, on the occasion of the visit of the count of Provence to Marseilles, the title of "Manufacturer to the King's Brother." Next in order was the factory of Joseph-Gaspard Robert, whose faiences are often set off with gold and sometimes bear, on the reverse side, the initials of the maker; then those of the widow Perrin, whose products are frequently marked with a monogram composed of the letters "V. & P."

The faiences of Marseilles offer, as has often been remarked, numerous points of resemblance with those of the Moustiers, while still preserving a character distinctively their own, a character which they take, not from their rock-work shapes, which sometimes recall the style of Strasburg, but rather in the use of certain colors, such as green, originated by Savy and which is known by his name, and also the use of manganese mixed with cobalt blue. As to the *fleur de lis*, which is often found on the bottom of pieces of the 18th century (and which has been thought to be a distinctive mark of the factory of Savy growing out of his patent in 1777), it is used, it must be conceded, on products of widely different origin, and if it sometimes characterizes work coming from Marseilles it would be a great error to attribute to them any monopoly of this mark, which appears to have been common to several centers of manufacture, principally in the south of France.

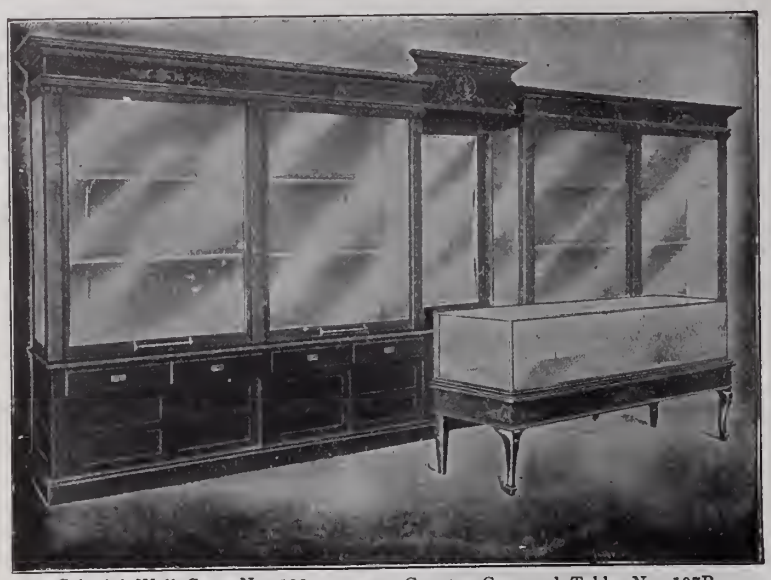


TUREEN, MUGS, ETC. MARSEILLES FAIENCE.

Glass and Crystal Ware for Siam.

ACCORDING to Vice-Consul-General Carl C. Hansen, of Bangkok, the average imports of glass and crystal ware into Siam for the last five years has amounted to $133,564 yearly, the amount for the last fiscal year reaching $151,621. The share of the leading countries in these imports were as follows: United States, $1,071; United Kingdom, $39,282; Germany, $36,323; Belgium, $10,857; France, $8,814; Japan, $4,843; and all other countries, $50,431.

Glass ware is now used for many purposes for which formerly beaten silver vessels were used, such as betel sets, the various vessels and trays for the temple service, and cups and vases for holding flowers. Formerly glass windows were rarely seen in the houses and shops of Bangkok, but



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.

159 to 167 ANN STREET, CHICAGO

MAKERS OF **High-Grade Jewelers' Fixtures**

The Automatic Eyeglass Holder

MADE IN A VARIETY OF DESIGNS IN

White, Black Enamel, Gold, Silver, Rolled Plate and Gun Metal



No. 406

Retails for 50 Cents
and Upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 407

KETCHAM & McDOUGALL, Manufacturers

15-17-19 Maiden Lane, NEW YORK, (Silversmiths Bldg.)

Catalogue Sent Upon Application Kindly note our change of address to the Silversmiths Bldg.

Pencils That
Jewelers Sell

Clutch Point Pencils

Real practical pencils that are used by business men because they are economical and always sharpened, by society people for bridge scoring, etc. Clutch Point Pencils need only to be shown to sell.



Our Clutch Clip

is the only one of its kind; secures your silver pencil in your pocket.

Write for catalogues

Aikin-Lambert Co.

Established 1864

15-19 Maiden Lane, N. Y.



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

SAND BLASTS

AMERICAN SWISS FILES

CAS FURNACES, BLOWERS, &c.



ZEUNER'S BEST JEWELERS' SAWS

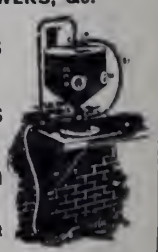
JEWELERS' SUPPLIES

FILES AND TOOLS

Established 1876

E. P. Reichhelm & Co.

24 John Street
New York



Price, $20.00 Price, $12.00

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.	16c. per dwt.	12 Kt.	48c. per dwt.	18 Kt.	72c. per dwt.
6 Kt.	24c. per dwt.	14 Kt.	56c. per dwt.	20 Kt.	80c. per dwt.
8 Kt.	32c. per dwt.	16 Kt.	64c. per dwt.	22 Kt.	90c. per dwt.
10 Kt.	40c. per dwt.			24 Kt.	$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express.

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

PRACTICAL COURSE IN ADJUSTING

By Theo. Gribi.

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

now glass is extensively used for this purpose.

A list of Bangkok dealers may be secured from the Bureau of Manufactures, Washington, D. C.

An Interesting Art Clock.

AN art clock of the 17th century of peculiar construction was owned by Nicolas Grollier de Serviére of Lyons, a lover of mechanical contrivances famous for his collections. In 1719 his grandson wrote a description of the entire collection, with copper engravings. The hour figures of this clock were written around the edge of a water basin. Shortly before the completion of an hour an artificial tortoise sprang from the water and swam around the basin, coming to a stop exactly at the hour and in front of the corresponding figure. The minutes were indicated by a lizard climbing up a pillar. At the top of the pillar a mouse slipped out of a hole as many times as the number of hours elapsed.

Mark Ridout, for some time employed as jeweler by L. J. Mosher, Owatonna, Minn., has purchased the business of L. H. Fuller, at Waterville, Minn.

An Anniversary in the History of Porcelain Manufacture in Copenhagen.

THE first of January of this year completed the quarter-century since Prof. Arnold Krog, of the Royal Porcelain Manufactory, of Copenhagen, took the position of its art director. He was born in the village of Frederiksvaerk, in the province of Zeeland, amid picturesque natural surroundings, which he learned, even as a child, to love. After leaving school he chose the profession of an architect, and entered, after some further study, the Royal Academy of Art in Copenhagen, where he was received into the circle which centered around such artists as Tuxen and Kroyer, the architects Nyrop and Bosch, and the poet Drachmann.

The year 1884 was a turning point in Krog's career, for at this time he was persuaded to undertake the task of director of art in the Royal Porcelain Manufactory. The rank which the manufactory held was that of any ordinary porcelain works. It was reserved for Krog to create the new style which is now making its way all over the world, and which all manufacturers of porcelain are imitating or developing.

"Earn thine inheritance anew, wouldst thou possess it." The admonition of the poet has been faithfully taken to heart by this Danish artist, and as faithfully obeyed. He has never been content to rest upon the achievements of the past, or simply to modify and develop what was already at hand. The beautiful material which, in its early days, lent itself so incomparably to the gay and capricious rococo style has had a renaissance in the master's hand, but with what a difference! The beauties of his native land are reflected in his work, true to form and color. The pale sky of the north, the changeable tones of the landscape, led of necessity to the use of under-glaze colors, and thus to the new style, which seems to portray dreamy and poetic moods, with a touch, perhaps, of sadness. We feel the spell of days long past, and that which speaks to us is the true old Germanic spirit.

The style of which Krog was the creator originated, as every new style must, in necessity, and it had the effect of a revelation. Denmark gave it a name, but it is not merely Danish—it is Germanic.

The influence of Japanese art upon Krog has been pointed out, says the *Keramische Rundschau*. It is doubtless true that the fine Japanese pottery which he saw in Paris taught him to see with different eyes. But in no degree did he imitate it; it was only the means of directing his attention to the rich treasures of his native land, which still awaited a discoverer. These treasures he has scattered with a lavish hand. His art has its foundation, not in the Orient, but in the North.

Some critics have tried to bring the Copenhagen under-glaze painting into contrast with the older and more brilliant enamel painting, to the disadvantage of the former. But why compare two such absolutely different tendencies in art? Have we less pleasure in the fragrance of the violet because the orchid surpasses it in vividness of color? Krog himself has never attempted to claim any superiority for his technical methods. On the contrary, this master of the process of sharp-burning (great fire) has of late years turned his attention to the enamel colors which he is accused of having brought into disuse. He has diligently studied the products of the Copenhagen factory from the end of the 18th century, and exerted himself to revive the former processes. This, however, could not suffice. He must go forward, building a new ceramic art on the foundations of the old, to which end his instinctive feeling for beauty of outline will show him the right way.

We may hope that his creative genius will open new paths to the art of enamel painting. It may be that the master of under-glaze painting is destined to raise enamel, which he has been unjustly accused of neglecting, to the same artistic height which has thus far characterized all his work.



POTPOURRI VASE SUPPORTED BY TWO TRITONS. MARSEILLES POTTERY.
(See Text on Page 129.)

C. E. Powers, Webster, Mass., is the Republican candidate for water commissioner of that place. Mr. Powers served last year as a member of the local board of appraisers.

The Pueblo Silver & Beveling Works, Pueblo, Ky., was incorporated, recently, with a capital of $80,000. The incorporators are C. Georgel, A. Georgel, Henry Renig and J. C. Voct.

THE HERPERS PATENT SAFETY CATCH

Patent Dec 3, 1901



515 761 800 801 855

Made in 10-K., 14-K., 18-K.—Plat., Silver, Ger. Silver, Rolled Plate

We maintain its high standard in

QUALITY ::: WORKMANSHIP ::: SERVICE



HERPERS BROTHERS

SETTING MAKERS

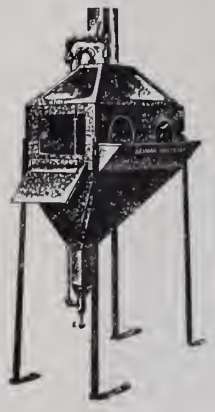
18 Crawford Street
NEWARK, N. J.

41-43 Maiden Lane
NEW YORK CITY

Established 1865

AUTOMATIC CONTINUOUS FEED

SAND BLAST MACHINES



for satin finishing of Jewelry, Novelties, Watches, Clocks and all Metal or Glass. Large, steady sand flow, using same sand over and over again. Pipes all short and straight. Can't clog up. Fine or coarse finish. Door at bottom for recovering lost articles without disconnecting piping.

4 Sizes
$17 to $50

BLOWERS

for all Jewelers' Gas Appliances, Furnaces, Blowpipes, Annealing, Melting, Sand Blasting.

TAKE UP THEIR OWN WEAR

NOISELESS

7 Sizes $17 to $130



INTERIOR VIEW

Nothing to break. Can't get out of order. No tips or springs on wings. Steady pressure, no fluctuation. Slow speeds, little power.

LEIMAN BROS. DEPT. B. **63 John St., NEW YORK**

Expensive and Inconvenient

If you make your own Sterling you must always keep on hand a stock sufficient to provide for emergency calls upon it.

The expense and the inconvenience of this you will avoid if you rely upon us for all your Sterling Silver sheets.

Then you can order as much, or as little, as your immediate necessities dictate. It will be cut to exact sizes, and delivered, with unfailing promptitude, at a moment's notice.

Handy & Harman

Office: 22 Pine St. New York City

Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2558.—**Waterproof Paint for Metal.**—*We have some metal statuary which we place outdoors during the Summer months. Can you give me a formula for making a waterproof paint suitable for this metal?* *W. P.*

ANSWER:—A paint suitable for this would be three parts of Venice turpentine; one part of mastic is put into heated turpentine and to this are added 96 parts of linseed oil. The whole is heated on a water bath until the odor of the turpentine has completely disappeared. With 115 parts of this varnish rub down 20 parts of well burned, freely ground clay, 80 parts of the best Portland cement, 10 parts zinc white and five parts of red lead. After the whole has been well ground and thoroughly mixed together add 25 parts of oil of turpentine. This will make a serviceable waterproof paint suitable for many metal ornaments

QUESTION No. 2559.—**Acidulous Oil.**—*How can oil be freed from acid?* *K. R.*

ANSWER:—To four ounces of the best spermaceti oil, add four grains of Kali acratum, in five ounces of distilled water, shake well for a day or two, then pour the whole into a covered tumbler and, when exposed to the light for three or four weeks, the pure oil will float on the top and may be skimmed off by a teaspoon. This oil, it is said, neither dries nor turns green.

QUESTION No. 2560.—**Cleaning Gold Enameled Jewelry.**—*How can I clean gold enameled jewelry, such as badges and class pins, without cracking the enamel?* *C. G.*

ANSWER:—Gold enameled jewelry is usually well enameled, so there is little danger of the enamel cracking off during the cleaning. Wash the jewelry in warm, strong soap suds, to which is added a little ammonia. With a soft cloth, or, better, a sponge, wash the piece for several minutes until every part looks clean; then rinse in cold water to remove all the soap suds. Next wire the jewelry on a soft wire and dip in a cyanide dip; rinse off again in water and, finally, dip in clean hot water, or denatured alcohol. Finish by drying in clean saw dust. The above operation usually cleans the jewelry unless it is very badly tarnished. If badly tarnished, the pieces require scratch brushing with a fine matted brass wire scratch brush revolving on a lathe and lubricated with plenty of licorice or bran water. The pieces should be held against the scratch brush lightly, or so that the ends just touch the gold. The use of licorice or bran water will prevent the wires from scratching or matting the pieces. After this the pieces should be washed in soap suds, rinsed, dipped in hot water or alcohol and dried in saw dust. Very often the gold will appear dull after this and the pieces require polishing on a cotton flannel wheel and a little rouge, or crocus, after which the pieces are again washed as explained above.

An Improved Method of Electroplating.

(Lecture delivered by AUGUSTUS ROSENBERG before the Royal Society of Arts.)

(Continued from issue of April 13.)

NOW, in view of the fact that the previously described processes can only be carried out by persons who have been specially trained, I some years ago set myself the task of endeavoring to devise a process which should enable any one without any technical training or scientific knowledge (in fact, any person of ordinary intelligence, or even a child) to produce an electrolytic deposit. The task was no light one, for the reason that to attain success it was absolutely necessary that (1) no heating or baths, no cyanide, mercury, or other poisonous ingredients should be employed, and (2) that the use of a multiplicity of powders or liquids should not be required. Furthermore, it was necessary that the process should be quick in its action, produce a thick, coherent and bright deposit, require no after treatment, and contain no free acids or other injurious ingredients likely to injure the person or clothes or stain the hands. Lastly, it was necessary that the objects to be coated should not require to be chemically cleaned, that in the case of iron or steel the objects should not require to be previously coppered, and, above all, that the method should be so cheap as to be within the reach of all.

I first commenced operations in the year 1900, and soon realized that the task I had set myself was beset with difficulties, the elucidation of which called for numerous experiments. As a consequence, it was only towards the latter part of the year 1902 that I found myself on the right track (and even then the results I obtained were not wholly satisfactory), so that the close of the year 1903 had arrived before I could congratulate myself on the fact that my work was beginning to show practical results. Even at this time I was unable to attain the success with cobalt and nickel that I had achieved with the other metals. In fact, it was only in 1905 that I was able to deposit all those metals which are generally deposited, including nickel, as well as various alloys, in such a way as to fulfil all the conditions I had laid down for myself in 1900.

It would occupy too much time to enumerate the different experiments I was obliged to carry out, but I should like to refer to one interesting discovery which I made during my work, and of which I make great use in the processes I am about to describe. I found it is not necessary to use a salt of the metal to be deposited, but that in certain cases the metal itself in its elementary form could be used. By the elementary form I mean either the pure uncombined element or the commercial (oxidized) form. In a process of this kind the possibility of thus making use of the element itself I believe to be entirely new; salts of the metal to be deposited appear to have been exclusively employed hitherto. Nevertheless, in some cases I find it preferable either to employ only a salt of the metal to be deposited or both the metal and its salt.

The new method consists in the use of a mixture of pulverulent materials, to which I have given the trade name of "Galvanit," and the deposition process involves in each case but a single operation, consisting in the application of a powder by means of a rag or brush and rubbing the object to be coated in the presence of moisture. No preliminary chemical treatment is required, such as dipping in caustic alkalies or pickling in strong acids. Provided the objects are reasonably clean and bright, they can be plated without such preliminary treatment. For in the rubbing with a rag or brush, concurrently with the deposition process, there is brought about a cleansing and polishing of the surface of the newly produced metallic deposit.

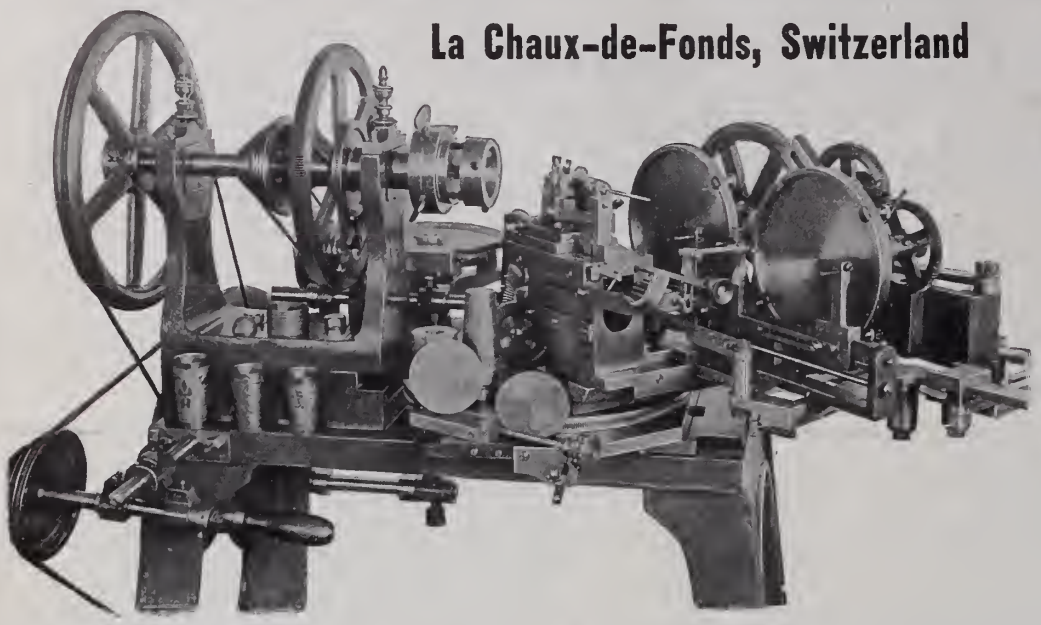
For deposition of each particular metal there is required a corresponding powder containing the appropriate ingredients. Zinc, cadmium, nickel, cobalt, tin, silver, antimony, bismuth, gold, platinum—in fact, all metals generally deposited by the "battery" process can be deposited from powders by the Galvanit process. Further than this, alloys such as brass, gun-metal, German silver, cadmium-silver and a number of others, can be similarly deposited.

Speaking generally, a powder containing any given metal can be used to deposit that metal on objects of any metal whatever, even if the metal to be plated is identical with that contained in the mixture; *e.g.*, zinc upon zinc, silver upon silver, etc. This was impossible under the old contact-process. The mixtures employed invariably comprise, first, some form (whether elementary or combined) of the metal to be deposited; secondly, an electro-positive metal in the uncombined form; and, thirdly, a substance which is capable of producing an aqueous electrolyte when brought into contact with moisture.

With regard to the electro-positive metal to be employed, magnesium is the most electro-positive metal which it is practicable to use; and it is of general application. In some cases, however, a less electro-positive metal such as aluminum, zinc or cadmium works well enough. The choice of the electro-positive metal which is to serve as the anode depends both upon the metal to be deposited and also upon the nature of the receiving surface or cathode to be coated. Thus, zinc can be used for depositing nickel on iron or steel, but not for depositing

R. A. LIENHARD'S MECHANICAL WORKS

La Chaux-de-Fonds, Switzerland



Specialty of

ENGRAVING MACHINES

and

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nickel upon copper or brass; whereas, on the other hand, magnesium will work well in both cases.

If the metal to be deposited is present in the form of a salt, this salt, in conjunction with the moisture, serves as the electrolyte. Therefore, two ingredients will theoretically be required, the salt and the electro-positive metal: but in practice we find that by mixing a salt, say tin chloride, with an electro-positive element, such as zinc or magnesium, a violent reaction takes place, evolving great heat, and the mixture is spoiled for practical purposes. Even if this reaction did not take place the deposition would be too rapid, and the coating would be uneven and of a bad color, or, as they say in the trade, "burnt on." Therefore I find it advantageous to add to the mixture certain substances which are relatively inert, such as chalk, soapstone (*talcum*), kieselguhr, boracic acid, dextrine, etc. These substances act first as a diluent, and secondly as a polishing medium; and as the materials employed possess an inherent tendency to react upon one another, these substances act as a coating and prevent premature action.

It was while experimenting to overcome this difficulty of premature action that I found that it is not necessary to use a salt of the metal to be deposited, but that the metal itself can be used instead. The reaction involved is, that if the metal be originally present as a salt, then the electro-positive metal simply displaces it, so that it becomes deposited upon the object forming the cathode. If, on the other hand, the metal be originally present in the elementary form, then it first becomes transformed into a salt of the metal, and is thereafter displaced and deposited on the cathode. In this case it is only theoretically necessary to make a mixture of the following ingredients: (1) The metal to be deposited in its elementary state; (2) a salt, preferably a salt of ammonia; and (3) the electro-positive metal. But here, again, we meet the same difficulty as in the mixture previously mentioned. It is essential to keep the mixture dry and to prevent the salt acting on the electro-positive metal.

I will now give an example of a practical mixture containing the metal to be deposited in a metallic state instead of a salt, say, for example, such a highly electro-positive metal as zinc:

ZINC FORMULA.

Zinc	15	parts	by	weight
Ammonium sulphate	5	"	"	"
Magnesium	1	part	"	"
Chalk	10	parts	"	"
Soapstone	2.5	"	"	"

The ordinary zinc dust of commerce is quite good enough for our purpose, notwithstanding the considerable proportion of oxide and other impurities which it contains. If we wish to deposit some other metal instead of zinc, say cadmium, we simply substitute in the mixture metallic cadmium in place of the zinc. The talc serves the purpose of preventing the mixture from absorbing moisture, either when stored or when exposed to the action of the atmosphere for very long periods of time. The chalk in the above formula is useful as a diluent or filling and as a polishing agent. It is, moreover, useful as a source of alkalinity. I have found that the same conditions which, in wet processes, render acid baths preferable for some cases, and alkaline baths for other cases, are to some extent applicable to the Galvanit process; and, accordingly, I sometimes find it desirable to add acid or alkaline ingredients, as the case may be, so that the compositions may have either an acid or alkaline reaction in the presence of moisture.

A point which should be mentioned here is that the nature of the electrolyte modifies the color of the metal coating deposited; for the color of the deposit may be caused to vary from a dull blackish tinge to a bright white luster, according as the electrotype employed varies from alkaline to acidic.

As acid ingredients I would instance powdered organic acids or boracic acid, and as an alkaline ingredient dehydrated sodium carbonate. The ingredients which are to be intimately mixed together form the constituents which are essential so far as the actual deposition process is concerned, and which may, therefore, be termed "essential active ingredients."

Briefly stated, the new deposition process depends upon a principle which I may call self-excitation, *i.e.*, upon the reaction which immediately ensues between one ingredient (the electro-positive metal) and the other ingredient (the metallic salt) so soon as the addition of moisture to the mixture converts the latter into an electrolyte. In this reaction the electro-positive metal constitutes the anode, and the object treated the cathode; and as Galvanit contains a quantity of finely powdered electro-positive metal, it makes innumerable contacts with the cathode surface, and acts as so many minute anodes.

These innumerable minute anodes gradually dissolve, and in dissolving set up in the liquid little local calculations of electric currents. The circuits are so excessively small, so exceedingly near together, and so numerous that they cannot be separately observed, and the surface of the metal becomes the seat of innumerable concomitant voltaic and electrolytic actions. Thus the potential or stored-up energy of the elementary substances in the powder is converted into electric current, and as these currents leave the liquid they throw down from the metallic salt in solution a thick film on the cathode, and it becomes plated over with a deposit.

A probable explanation of the formation of the metallic deposit is that the water is decomposed, the salts in contact with the cathode are reduced to the metallic state by the nascent hydrogen, and the acid thus formed is prevented from corroding the deposited metal, both by the motion applied and by being immediately removed into the mass of the liquid by diffusion.

In order to make clear the particulars wherein lies the difference between my contact-process and previous contact-processes, it is desirable briefly to compare certain features of the present process with those characterizing prior processes. In previous contact-processes there always existed a great resistance, as is found when bringing two metals into contact at their upper ends, either by means of a wire or otherwise, and immersing their lower ends in the liquid, or by allowing the metals to touch each other in the solution. Under these circumstances a current passes from the positive metal, through the liquid, into the negative metal, producing electrolysis; the current returning by the external circuit. The positive metal also acts simultaneously by simple immersion-process.

This contrivance also enables the negative metal to receive an electrolytic deposit in a liquid which it does not decompose by "simple immersion," because the second metal offers a second path of return for the re-entering current. The facility with which a liquid can be decomposed is influenced by the length of the liquid portion of the circuit, for this is the part in which the greatest resistance exists to the passage of the current. This has been shown by Gladstone and Tribe, who decomposed water by immersing in it a zinc plate previously coated with a loose deposit of spongy copper; whereas two plates of those metals connected together and immersed at a short distance from each other in the liquid would not decompose it. They have thus shown that the dissociation of a binary compound may take place at infinitesimally short distances when it would not take place where the layer of liquid is enough to offer resistance to the current. ("Proceedings of the Royal Society," Vol. XX., p. 219.)

My new-contact method works on the principle thus discovered by Gladstone and Tribe. In my process, as in their experiments, the resistance is greatly diminished, and therefore the strength of the current is increased by making the lengths of paths in the circuit indefinitely small. They also observed that a copper-zinc couple separated zinc from an aqueous solution of zinc sulphate. ("Journal of Chemical Society," Second Series, Vol. XI., p. 453.) The decomposability of liquid electrolyte is generally increased by heat, and I found this also to be the case with Galvanit. Although a rise in temperature is not necessary to the successful use of Galvanit, in some cases a quicker and thicker deposit of metal can be obtained with the aid of heat. To accomplish this we have three methods at our disposal:

(1). To heat the article before applying "Galvanit";

(2.) To select the ingredients of our mixture so that while they are decomposing they evolve sensible heat;

(3.) To use magnesium as the electro-positive ingredient.

To illustrate these last two methods, I will instance a powder for deposition of nickel, consisting of the two ingredients theoretically necessary, viz., the electro-positive metal and a salt of nickel. The formula is: Nickel ammonium sulphate, 20 parts by weight; magnesium powder, two parts by weight. When a moist rag is dipped in this powder and rubbed upon a cathode, say, a copper penny, simultaneously with the deposition, considerable heat is evolved, so that the cathode becomes quite warm.

(To be continued.)

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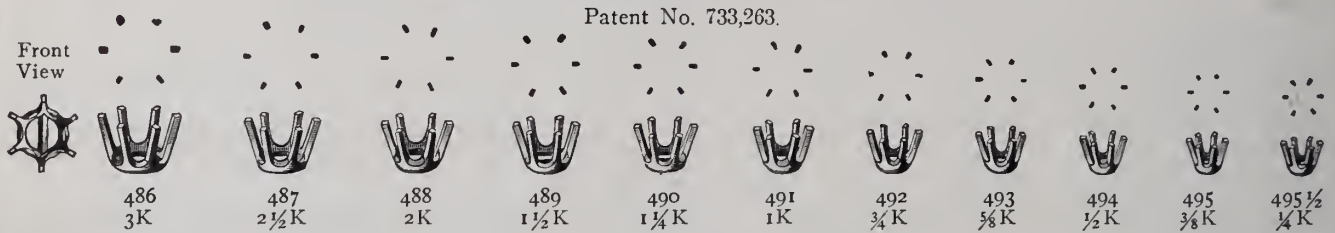
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42nd Year. WEDNESDAY, APRIL 27, 1910 Vol. LX., No. 13.



Some Interesting Silver Work at the Frohne Sale in Copenhagen.

(*See Text on Page* 61.)

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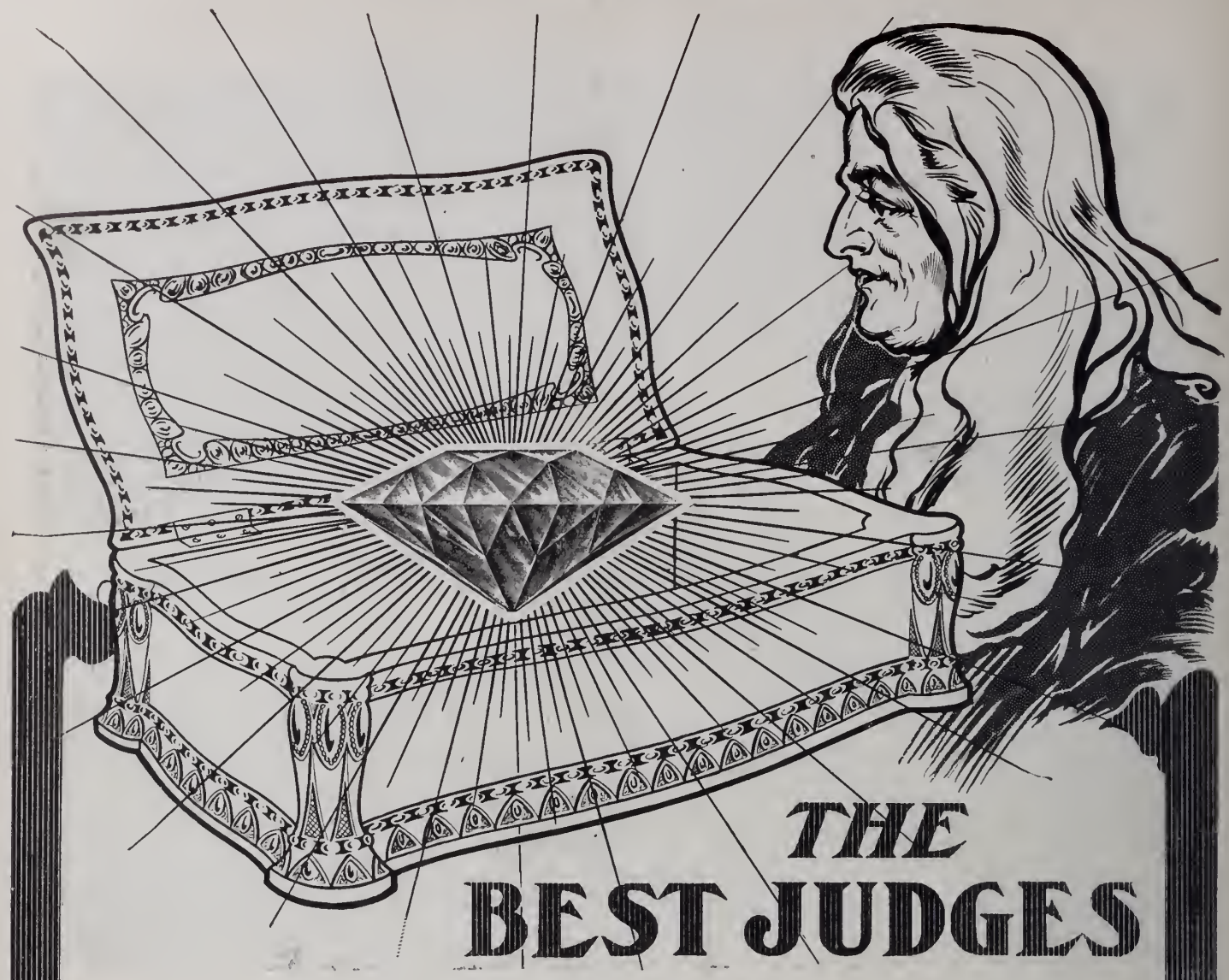


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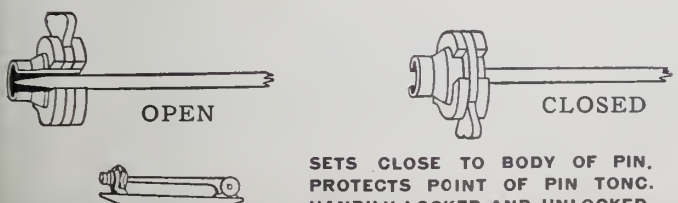


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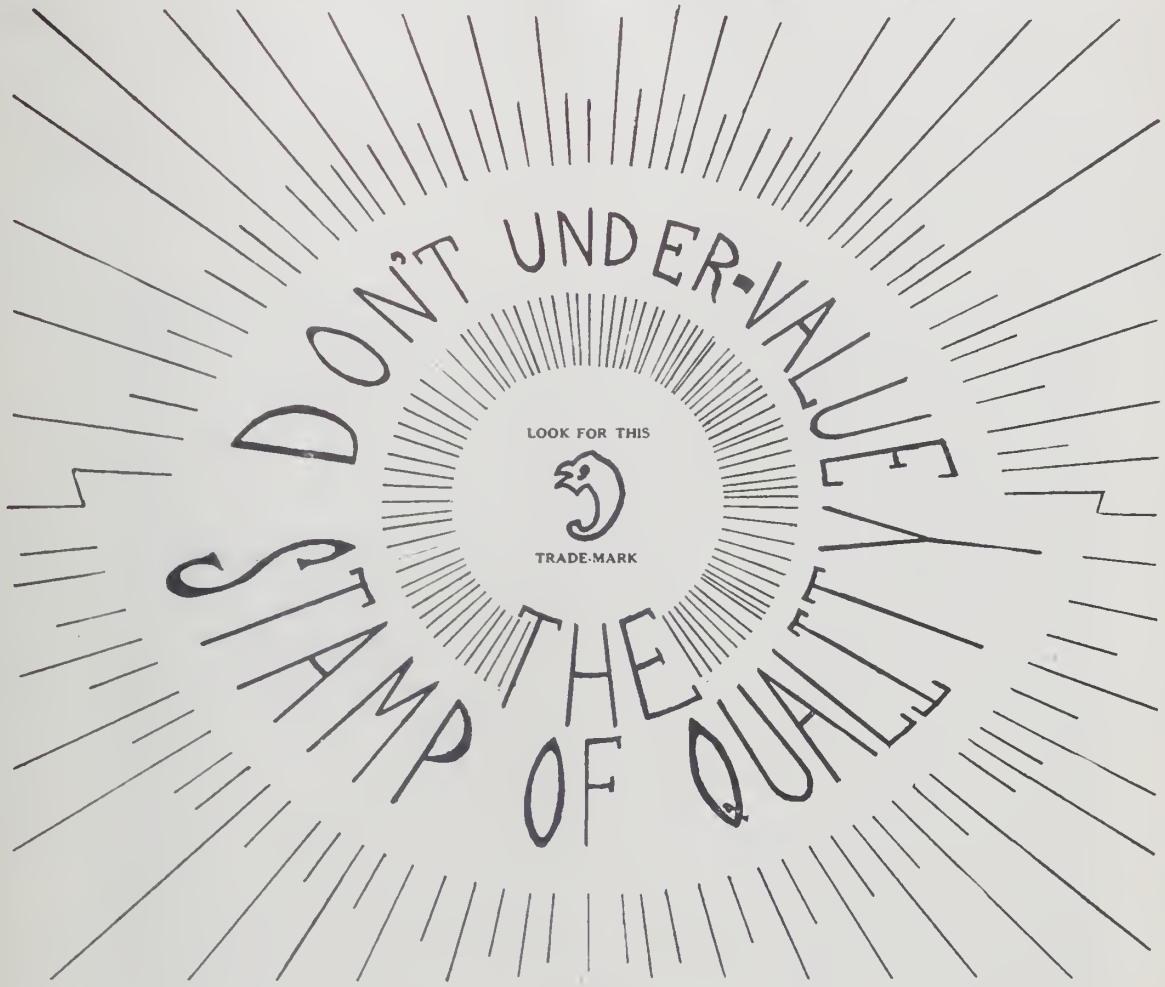
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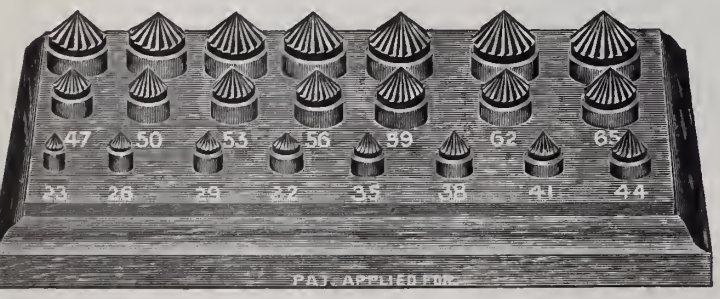
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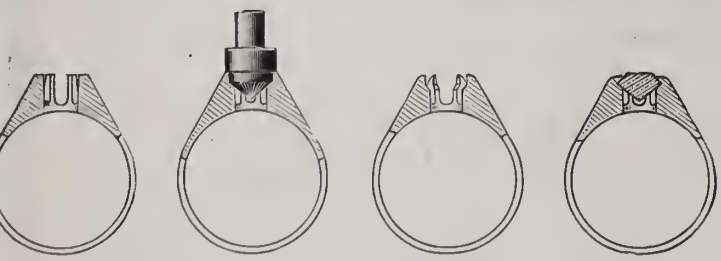
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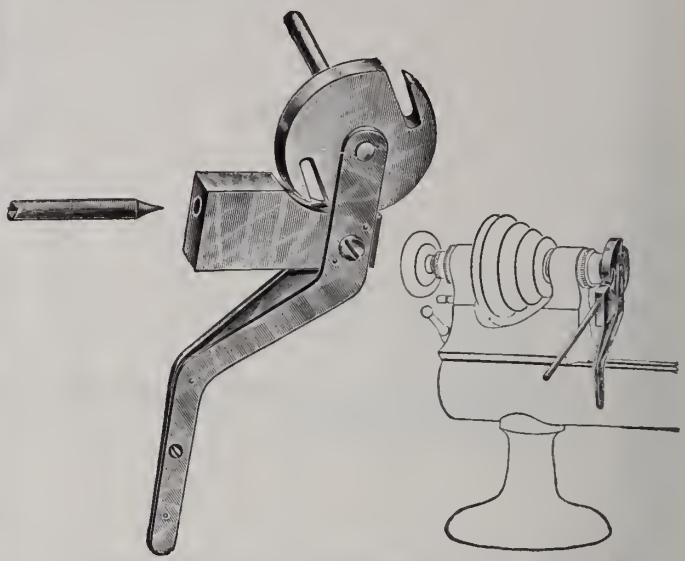
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In order to perfect an attachment that would fit any engraving block, and, at the same time, *hold everything* that came within the spread of the engraving block jaws, long study was required to design the combination of gripping surfaces that are assembled in such a small space.

This has long been considered an impossibility, but the Octopus Attachment now stands to disprove this pessimistic assumption. Our claim of pre-eminence for the Octopus Attachment lies in its general construction and simplicity of operation. Its predominating features are *efficiency, rapidity, economy* and *adaptability* to the wants of the engraver, who, for years, has been in need of an attachment that would relieve them of the encumbrance incurred by the use of the numerous pegs and other appliances, and, furthermore, admit the many articles of jewelry and silverware that have previously been found impossible to hold.

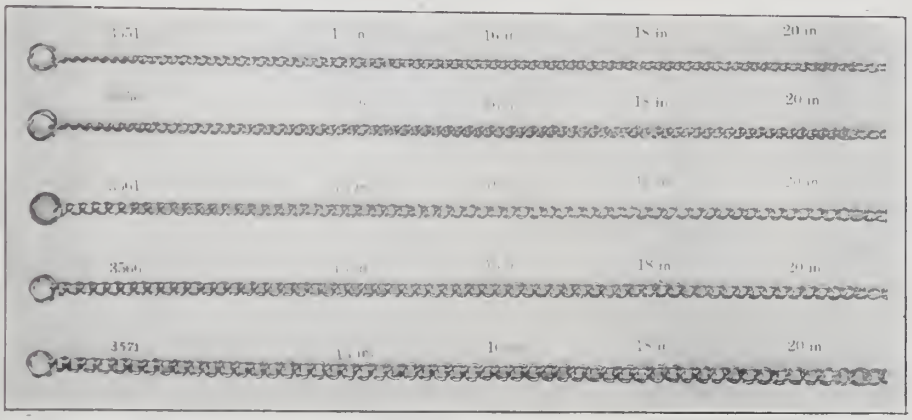
The four adjustable pegs, as shown in the illustration, are inserted in the peg holes of the engraving block, and the guide rod retains the two jaws in perfect alignment to each other while in operation.

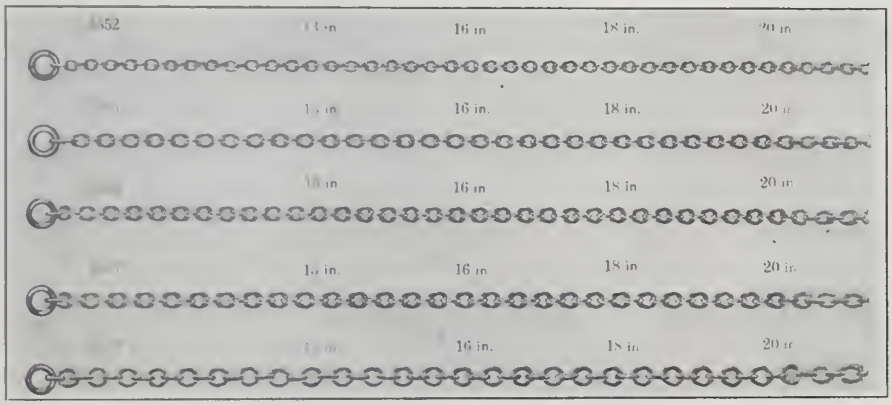
A partial list, showing articles that can be clamped and where held in this attachment, is sent with each tool—a thoroughly well made tool and finely nickel plated.

Price each $4.50.

An Economical Process Means Lower Price

Quality that Courts Comparison





Quotations that Defy Competition

A **REVOLUTION** in chain making has been achieved by the **radical improvement in manufacture** perfected and operated at this factory. All other methods are now obsolete in comparison. Goods thus made are known as

New Process Chains

All rolled plate. Each link separate and perfect (no figure-**8** links). Remarkable for **mobility and elasticity.** Will not kink. Excellent as these chains are, their prices are surprisingly moderate. At your jobber's. Look for trade-mark on tissue.

THE H. F. BARROWS COMPANY

NEW YORK OFFICE
15-17-19 Maiden Lane

TRADE H.F.B. MARK

FACTORY AND HEAD OFFICE
North Attleboro, Massachusetts

Aristocratic Young Ladies



will wear aristocratic bracelets—and these can be found at

Fontneau & Cook Co.'s



7970



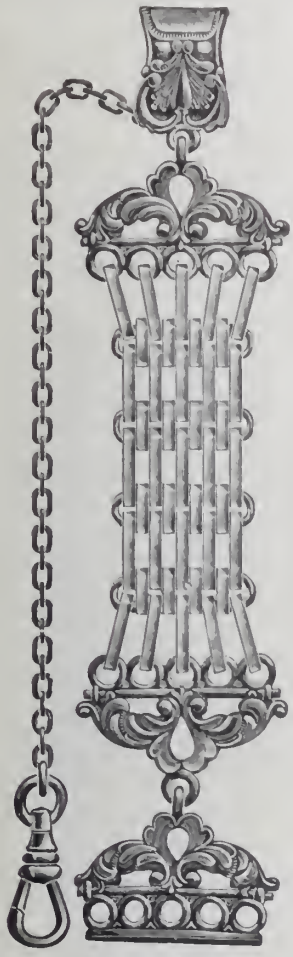
HIGH GRADE GOLD CHAIN FILLED
TRADE WARRANTED MARK
F & C C

FONTNEAU · & · COOK · CO.

NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO, ILL.,
1203 Heyworth Bldg.



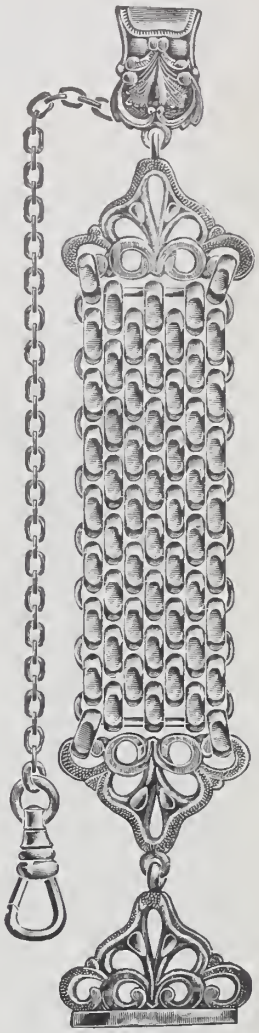
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

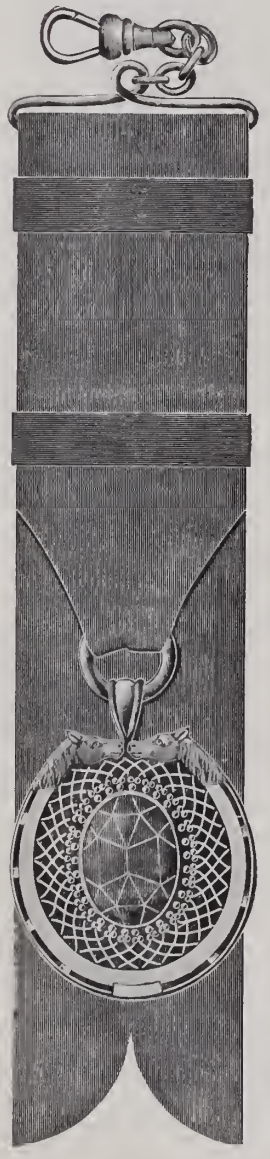
The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Headquarters for Leather Fobs and Novelties

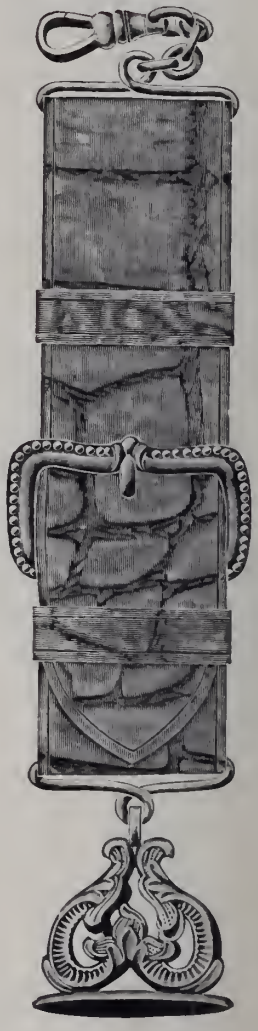


250/A250

Our Line is the largest and most beautiful ever produced in America

It Excels in Design Workmanship and Finish

We shall cater for the Jobbing Trade Only



163/A163

GUINTI MFG. CO.

Manufacturers

Bigney Building :: :: :: ATTLEBORO, MASS.

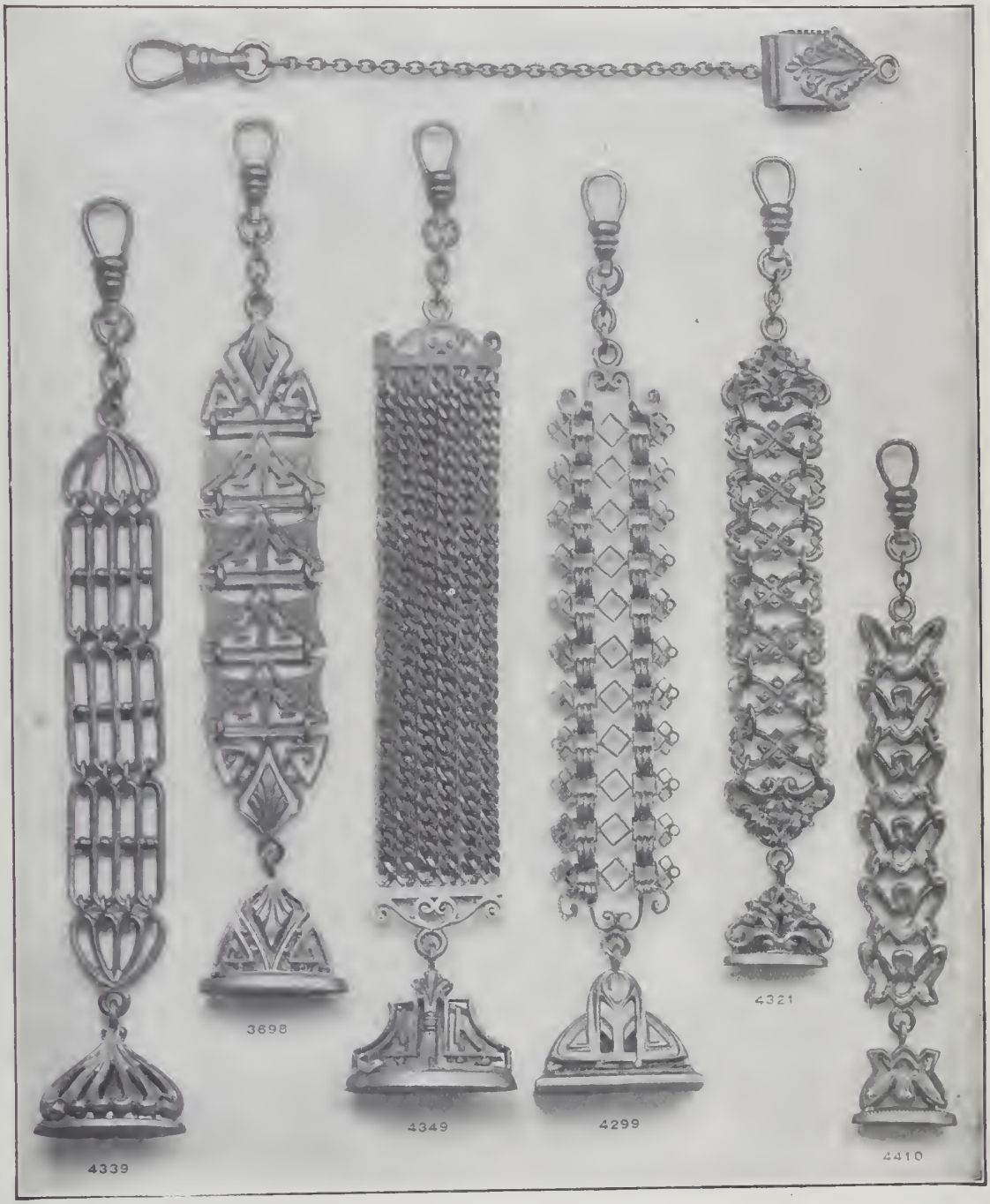
Metal Fobs for Summer Wear
Bassett's 10 Karat Line

¶ There is a pronounced and growing warm-weather demand for metal fobs of good quality, attractive design and proper workmanship.

¶ Bassett 10K and gold-filled fobs satisfactorily meet all the above requirements. They are painstakingly made, are positively right in quality and price and are **live sellers.**

¶ Especially is that true of the few new patterns here shown.

¶ Write for more information about our line.



The Bassett Jewelry Co.

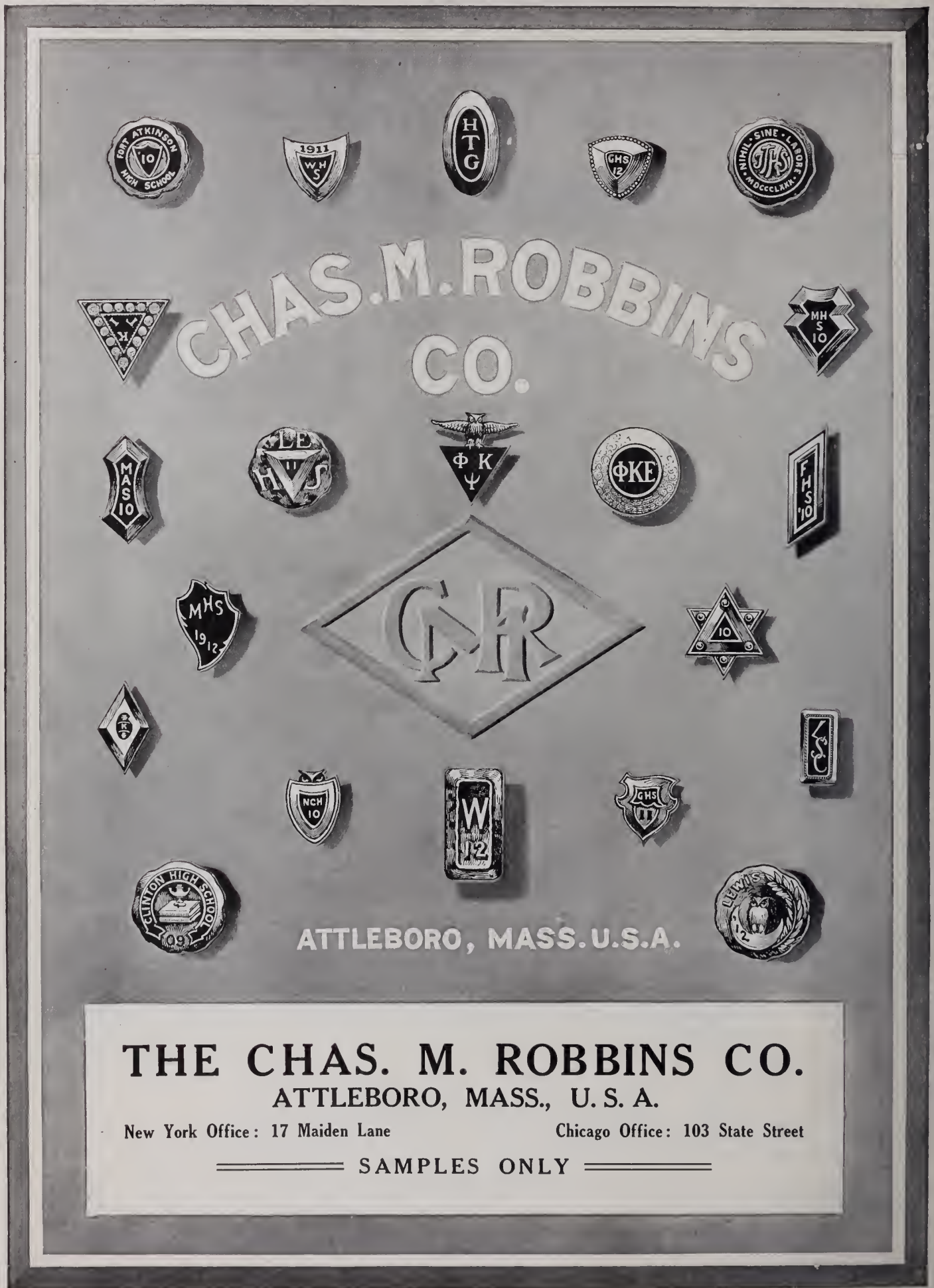
Manufacturers of Fine Gold Jewelry and Plated Chains

Aborn and Mason Sts., Providence, R. I.

New York Office, 37 Maiden Lane

Minneapolis Office, 1116 Lumber Exchange

Chicago Office, 510 Columbus Bldg.



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

Warm Weather Sellers
SIMMONS GOLF CHAINS



Simmons golf chains are first class warm weather sellers because they are designed especially for warm weather wear.

They are seasonable chains—that is, chains that can be worn without a vest—and, in consequence, they appeal to the buying public.

The safety fastener, which is our own patent and cannot be had with any other chain, is simple, practical and absolutely secure.

It is easily and quickly adjusted to trousers band or coat and when on, cannot be pulled off.

Furthermore, having no prongs it will not tear or wear the clothing.

In a word it is the most satisfactory security device for watch chains yet invented, and is enthusiastically endorsed by all who have worn it.

Simmons Golf Chains are made in a wide variety of chain patterns, and are for sale by all reliable jobbing and wholesale jewelry houses.

Suggestion—Try a trial dozen.

R. F. SIMMONS COMPANY, Main Office and Works, **ATTLEBORO, MASS.**

New York Salesrooms
9-13 Maiden Lane

Chicago Salesrooms
42 Madison Street (Heyworth Bldg.)



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than **is** used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago



Genuine Variety in Designs

The number of our producing plants makes possible a wide variety of designs. This is true in the sense not only that the actual number of patterns is great but that the variation in style is marked. That is, the variety is genuine and one design is not merely the modification of another. This is largely due to the fact that the designing is done at places so widely separated from one another.

We call attention to our patterns in

STERLING SILVER
SILVER PLATE
SILVER INLAID
SILVER DEPOSIT and
CUT GLASS

and extend a cordial invitation to out-of-town dealers to make their headquarters while in this city at our warerooms.

International Silver Company

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
WILCOX & EVERTSEN
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



L 3
MADE IN 3 SIZES,
½-PINT, PINT, AND QUART.

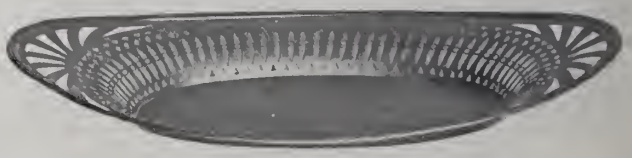
Our Decreased Selling Cost Gives You Greater Value

We offer you high quality sterling silver and silver deposit ware at lower prices than you have ever before paid. Selling direct by Mail from the home office makes this possible. Owing to the decrease in the cost of marketing our goods we have revised the listing on our entire line.

TRADE W MARK

There are no expenses of salesmen to be considered in the price quoted you. Every piece represents only the manufacturing cost plus one fair profit. The purchasing power of your money is increased. You can carry the same volume of stock at a greatly reduced cost, or substantially add to your line at small expense. The result is

15% to 20% More Profit to You



3347
APPLIED BORDER.

We maintain the same standard of excellence in design and workmanship. Every piece of our sterling silver and deposit ware is made in the same careful manner that has won and held your confidence for fifteen years. The illustrations are characteristic of the value of all of our line. The pierced design on the bread tray is new and original with us and is decidedly attractive.

We make this pattern in many different sizes and shapes. The serviceable pitcher shown has a scroll border with shield for monogram, and is priced exceptionally low. The deposit is guaranteed to show pure white inside and last the life of the piece.

Our catalogue will prove the advantages to be gained by our new price list. We will be glad to send you a copy. Write for it to-day. You can

CHOOSE MORE GOODS FOR THE SAME
THE SAME GOODS FOR LESS **MONEY**

Woodside Sterling Company

170 Broadway NEW YORK



WHITING MFG. CO.

Removal to Bridgeport, Conn.

It is with much pleasure and satisfaction that we announce to the trade that our new factory, erected at Bridgeport, Conn., is now completed and in operation.

The plant, situated on the line of the New York, New Haven & Hartford Railroad, in East Bridgeport, is devoted exclusively to the manufacture of sterling silverware. The buildings are constructed and equipped on the most up-to-date lines, with a view to the maximum of efficiency, which will be evident in the prompt filling of orders and quick handling of the general business of our customers.

The Bridgeport factory will be the general business headquarters of the Company where all orders and correspondence should be addressed.

The New York Salesroom will be maintained as heretofore, in the Silversmiths Building, 15 Maiden Lane.

WHITING MFG. CO.

SAN FRANCISCO OFFICE
717 Market Street

Bridgeport, Conn.

LAUREL



A Beautiful Pattern and a Decided Success.

A page from our Laurel Catalogue

Illustrations Three-Fourths Actual Size

No. 76 Sugar Spoon No. 44 Coffee Spoon No. 46 Cream Ladle No. 36 Bouillon Spoon

FRANK W. SMITH COMPANY, Gardner, Mass.

Manufacturers of Sterling Silverware

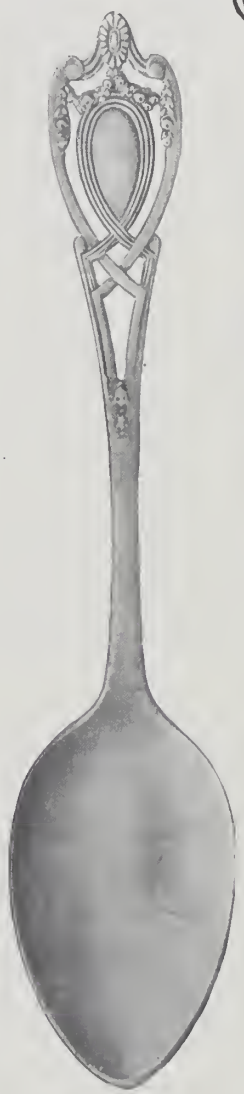
MONTICELLO



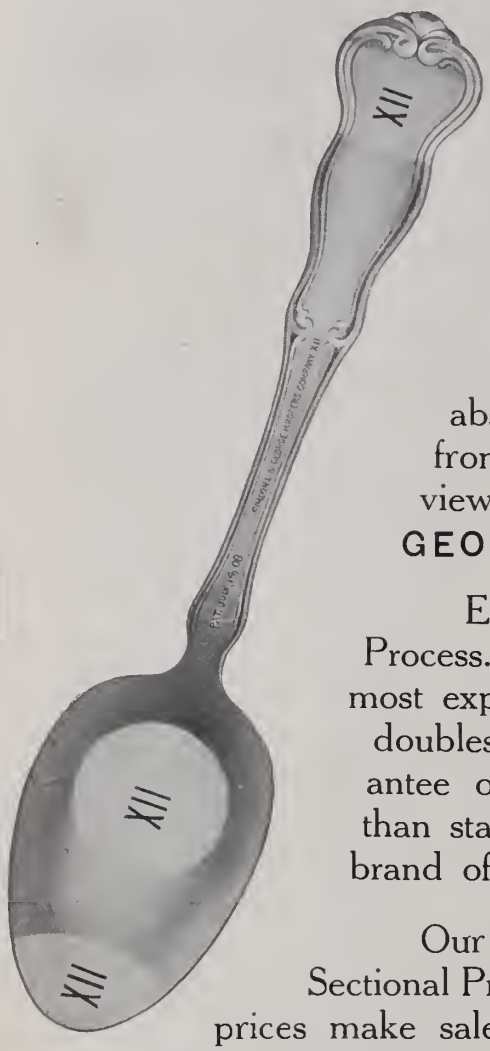
Indestructibility and intrinsic value alone may appeal to a few, but the purchaser as a rule has grown more exacting as to design of Sterling Silver Tableware than ever before.

Ye Monticello Pattern is pleasing and satisfying to the most critical.

Furthermore it is "exclusive." There are no "similar patterns."



ROGERS, LUNT & BOWLEN CO.
SILVERSMITHS ÷ GREENFIELD, MASS.



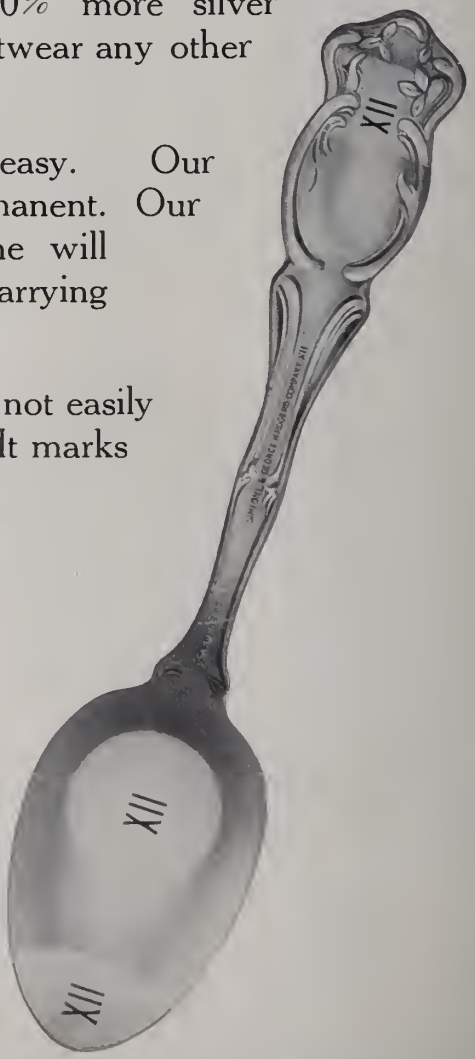
Durability Doubled

The one line of plated flat ware that you can absolutely depend upon to give perfect satisfaction from both your own and your customer's point of view, is the ware with the name—**SIMEON L. & GEORGE H. ROGERS COMPANY XII.**

Every piece is plated by our unrivaled Sectional Process. This new method of plating protects the parts most exposed to wear with an extra deposit of silver that doubles the durability of the piece. We guarantee our XII line to strip 50% more silver than standard plate and to outwear any other brand of silver plated ware.

Our designs make sales easy. Our Sectional Process makes sales permanent. Our prices make sales profitable. Our line will make a reputation for you as the dealer carrying the finest silver plate in town.

Our full corporate name is our trade-mark—not easily confused with similar names on inferior goods. It marks the finest product of the silversmith's art.



Not just as good, but BETTER

A Trial Order will Convince You
Send for Our Latest Catalogue

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES:
HARTFORD AND WALLINGFORD, CONN.

Food for Thought

along

TOILET LINES

Pairpoint Quality

That Sells

CUT GLASS



BRASS NOVELTIES

THE PAIRPOINT CORPORATION

NEW BEDFORD, MASS.

Photograph Book of Our Complete Line sent to the Trade on application

Dept. D

BRANCHES { NEW YORK - - 38 Murray Street
MONTREAL - 485 St. Catherine Street west
SAN FRANCISCO - 717 Market Street



The Memory of the Quality Lasts Long After the Price is Forgotten

Quality has been our watchword for 37 years, and we have found it to be the keynote of our success. The growth of our business indicates the appreciation of our customers. If you would have only the best, look for the F. & B. trade-mark on

ROLLED GOLD PLATED

Lockets
Charms
Neck Chains
Vanity Chains
Lorgnette Chains
Crosses
Pendants
Scarf Pins
Hat Pins
Brooch Pins
Veil Pins
Collar Pins
Bracelets
Link Buttons

STERLING SILVER

Toilet and Manicure Goods
Vanity Trinkets
Vases
Picture Frames
Jewel Cases
Novelties

Theodore W. Foster & Bro. Co.
Manufacturing Jewelers and Silversmiths
100 Richmond Street, Providence, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston, Ontario

If Interested in Silver Novelties, Write to us for any or all of the following Circulars

FINGER RING CHATELAINES AND NOVELTIES, NAPKIN RINGS, LINK BUTTONS, TIE CLIPS, ETC., CIGARETTE CASES, MATCH BOXES, POCKET KNIVES, TOILETWARE, PURSES, CARD CASES, ETC., EYEGLASS CASES AND LORGNONS, FANCY PIECES IN FLATWARE :: :: :: ::

We make a large line of the above goods, at reasonable prices.

R. BLACKINTON & CO.,
Silversmiths and Jewelers

North Attleboro, Mass. TRADE B MARK

New York Salesrooms:
15-17-19 Maiden Lane

¶ Yachting parties should always be equipped with the

Sternau Chafing-Dish

¶ It is exceedingly convenient for preparing lunches, especially fish of all kinds.

¶ The Sternau Chafing-Dish is a good seller at this season of the year.

¶ Copy of the **Green-Covered Book,** illustrating many novel styles interesting to the jeweler, sent on request.



S. STERNAU & COMPANY

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post Office

MAKERS OF
STERNAUWARE
COMPRISING

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

THE HIGH POINT OF EXCELLENCE

Shown in **"ROCKFORD QUALITY"** Silverware is the result of 35 years of experience in making the BEST.

Dainty and Artistic Designs



Heaviest Plate and Perfect Finish

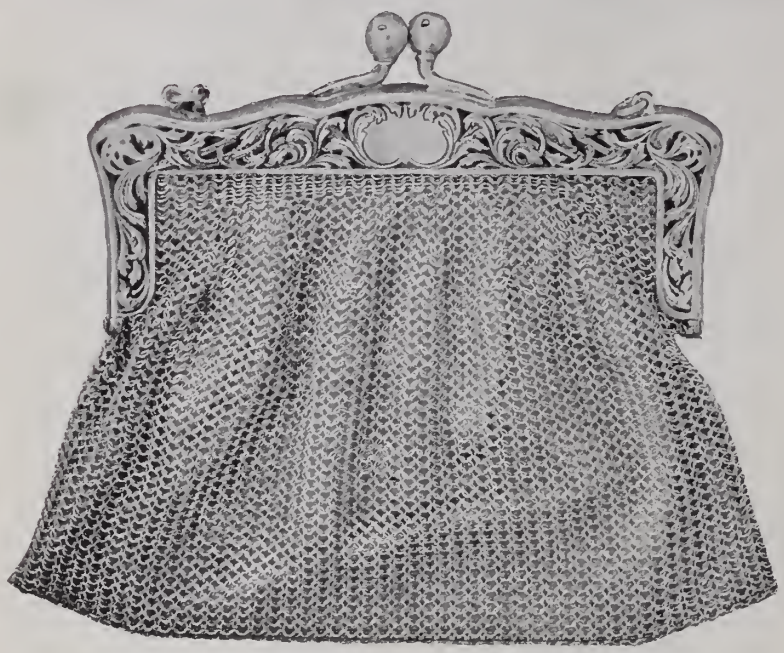
have made the Rockford Line what it is to-day.

Sold to the Retail Jewelers exclusively. *"Stand by those who stand by you."*

ROCKFORD SILVER PLATE CO. ROCKFORD, ILL.

MESH BAGS

We claim you can get better value in our line than any other line you can handle



EACH RING IS WELL JOINTED

Our bags are well made, and the greatest care is taken in the plating and finishing. They are lined with the best white kid, and our prices are the lowest.

We guarantee our Mesh all Hand Made.

HAT PINS, SASH PINS, COIN PURSES AND CHATELAINES IN GERMAN SILVER

MESH BAGS AND MESH PURSES IN GERMAN SILVER, Sizes, 2 Inches to 7 inches, from $9.00 to $60.00 per dozen

Trade N B C Mark.

N. BARSTOW COMPANY

7 Beverly Street :: :: PROVIDENCE, R. I.



The MARATHON *Line*

Fobs, Lockets, Bracelets, Pendants, La Vallieres, Neck, Vest, Coat and Lorgnette Chains of all descriptions

Sold to the Wholesale Trade Only



Attleboro Chain Co

Main Office and Factory — Attleboro, Mass.

New York Office 11 Maiden Lane



Pendants and La Vallieres

have been good sellers the past season and will be better this Summer.

Our line of Silver La Vallieres is the largest on the market, and acknowledged the best. It must be seen to be appreciated. As we were one of the first to put in this line of goods, we have produced for this season just what is in demand.

Look them over.

Doran, Bagnall & Co.
NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms.

OFFICES: 194 Broadway, NEW YORK. 42 E. Madison St., CHICAGO, ILL. 150 Post St., SAN FRANCISCO, CAL.

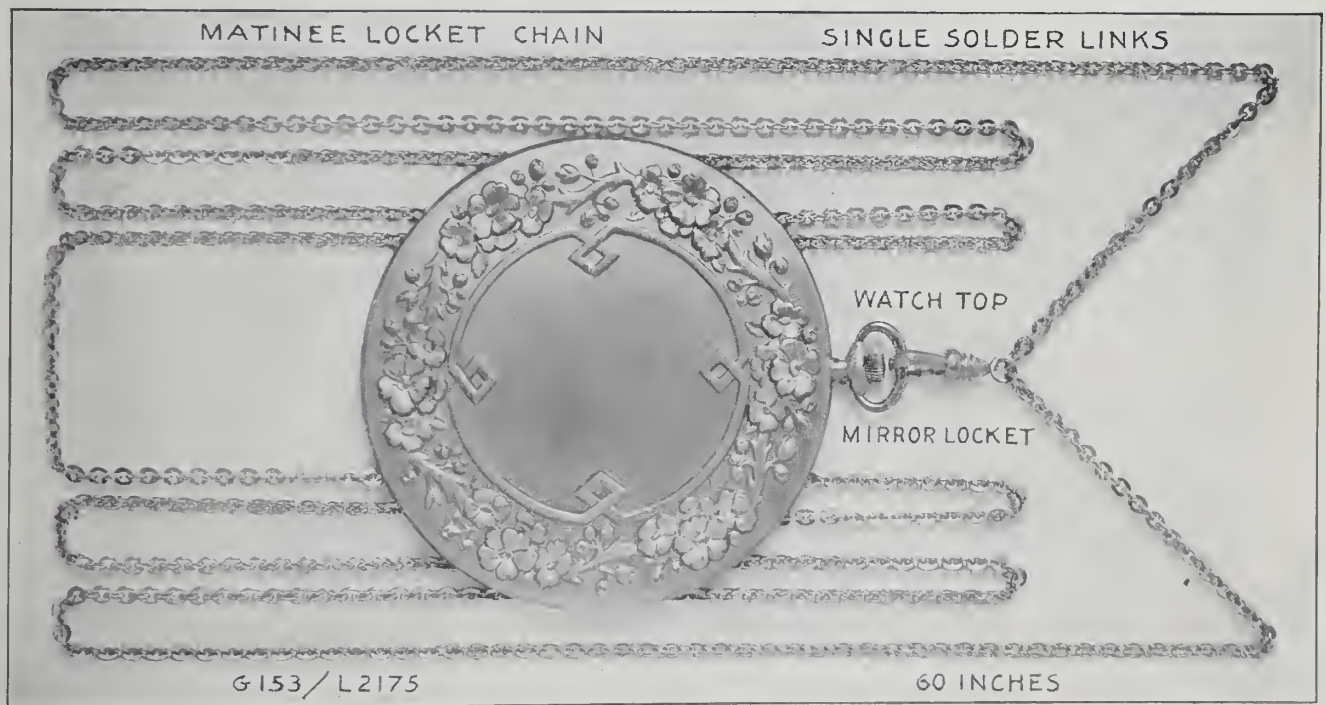
NEW YORK: 9 Maiden Lane CHICAGO: 103 State Street

BATES & BACON, Attleboro, Mass.

MAKERS OF HIGH GRADE, GOLD FILLED CHAINS, LOCKETS AND BRACELETS

A Real Novelty! This Locket Will Open by Pressing the Spring—Just Like a Watch.

ORDER BY NUMBER OF YOUR JOBBER

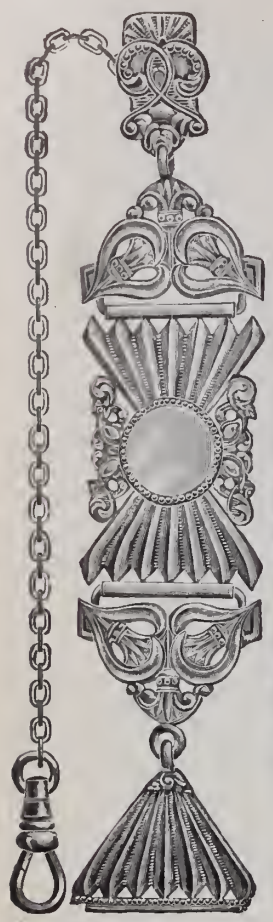


C. A. MARSH & CO.

MAKERS of EVERYTHING in CHAINS and BRACELETS
HIGH-GRADE, SEAMLESS FILLED STOCK ONLY

Honest values all the time have made our reputation
unquestioned and our line one of quality

GOLD FILLED
C.A.M.&Co.
Trade-Mark
Registered





C. A. MARSH & CO.

Office and Factory
ATTLEBORO, MASS.

Western Representative
MR. C. C. OFFERMAN

CALL FOR P. & B. 10-K JEWELRY





With this Trade-Mark

TRADE B MARK

Trade-Mark
Registered.

Beautiful Brooches that Easily Sell

The Jewelry of Worth, Wear and Satisfaction

The famous P. & B. 10-K Jewelry is the easiest to sell for the simple yet sufficient reason that it is THE BEST MADE. Excellence and elegance in design and workmanship always characterize the P. & B. Products.

WE SELL ONLY THROUGH JOBBERS AND
ARE THE LARGEST EXCLUSIVE
MANUFACTURERS OF 10-K JEWELRY

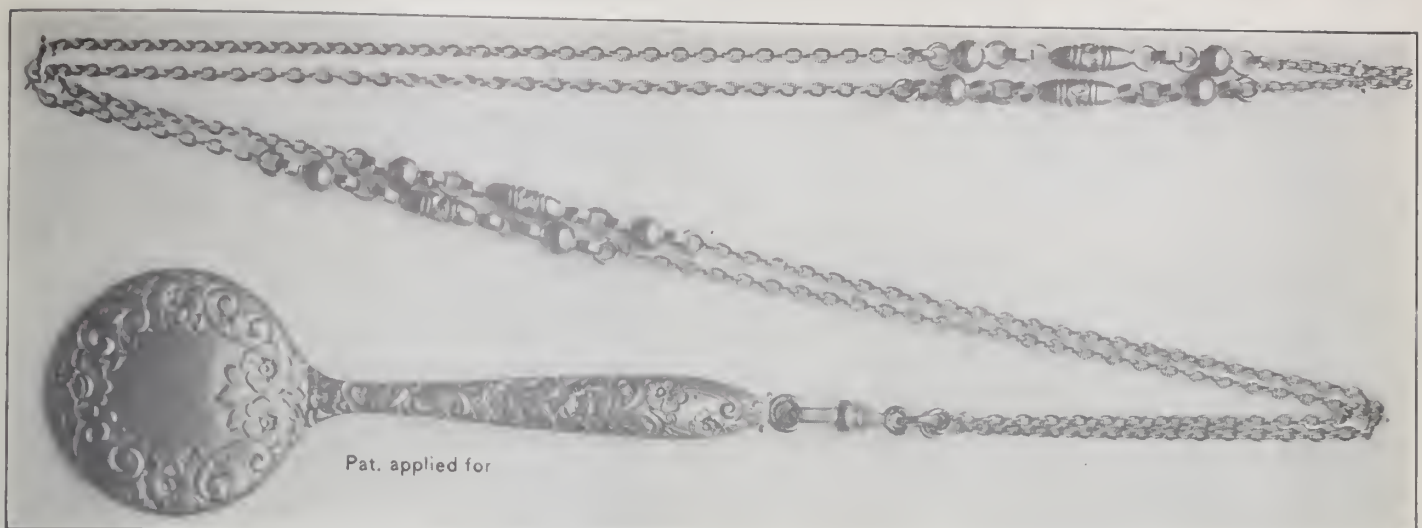
POTTER & BUFFINTON COMPANY

7 EDDY STREET, PROVIDENCE, R. I.

Chicago Office
103 State St.

New York Office
65 Nassau St.

San Francisco Office
704 Market St.



The Matinee Lorgnette Locket and Chain

Something **new, ornamental** and **useful,** as the locket contains a mirror and place for picture. This is our latest creation and has jumped into favor from the start, as our salesmen now on the road showing an extensive line of these goods are meeting with great success. Our "If for ANY Reason" guarantee on all our goods, the **strongest guarantee** ever placed on a piece of plated jewelry, assures you of getting the **standard of quality** and **workmanship.** ¶ Put yourself in touch with our new season's line, as it contains a new and complete assortment of **Bracelets, Lockets, Fobs, Vest Chains, Coat Chains, Pendants, Guard Chains** and **Neck Chains.**

We sell the Wholesale Trade Only. ¶ Watch for our new line of Genuine Platinum Plate Pendant Necks, mounted with white stones

AUSTIN and STONE
— INCORPORATED —
ATTLEBORO — MASSACHUSETTS

Our "ELITE SPECIAL"

THE THINNEST 12-S. OPEN FACE AMERICAN WATCH, MADE IN 25-YEAR JTD., P. P., E. T. AND ENG. FITTED WITH NEW STYLE ELLIPTICAL PENDANT AND FRENCH BOW; ALSO MADE IN 14-K SOLID GOLD P. P. AND E.T. FITTED WITH ALL GRADES ELGIN AND WALTHAM MOVEMENTS. WHITE ENAMEL OR GILT DIALS. SEND FOR MEMO. SELECTIONS.

DISTRIBUTORS OF

WADSWORTH FAHYS ILLINOIS

AND ALL OTHER MAKES GOLD AND FILLED CASES

I. OLLENDORFF CO., Inc.

ESTABLISHED 1868

NEW YORK
15-17-19 Maiden Lane
(Silversmiths Building)

PITTSBURG
6th & Liberty Streets

TEA BALL NEWS

¶ There is a charm about things Dutch, which is irresistible. The Tea Kettle hanging on the crane in the old Dutch fireplace makes a pleasing picture.

¶ Reproduced as a Tea Ball it is equally pleasing.



Tea Ball No. 2335
Crane No. 2284
Crane made in Sterling Silver also in Copper

STERLING SILVER

WE HAVE A VARIETY OF STYLES FROM WHICH TO MAKE A SELECTION

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers

PHILADELPHIA 611 Sansom St.
NEW YORK - - 13 Maiden Lane; 320 5th Ave.
CHICAGO - - - - - - 103 State Street
SAN FRANCISCO - - - - 717 Market Street

When in the vicinity of any of our offices, drop in and see complete line



177-D-634
"Monastery"
5 Tubular Bells
Westminster
Chimes $241.50
List.
Solid Mahogany

Bawo & Dotter

26-34 Barclay Street
NEW YORK

ARE THE MAKERS OF

1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)
2. "MONASTERY" Hall and Mantel Chime Clocks
3. "EXCELSIOR" Chime Clocks (Mantel Clocks only, $47.00 list, up)

All three are of a different character. Once seen they will satisfy the most critical expert.

IMPORT LINE NOW READY.



No. 35



No 31A

Clarence G. Thorpe

Lead, So. Dak.

MANUFACTURER OF

Black Hills Gold Jewelry

We Make a Specialty of
GRAPE DESIGNS
And Sell Direct to the Dealer



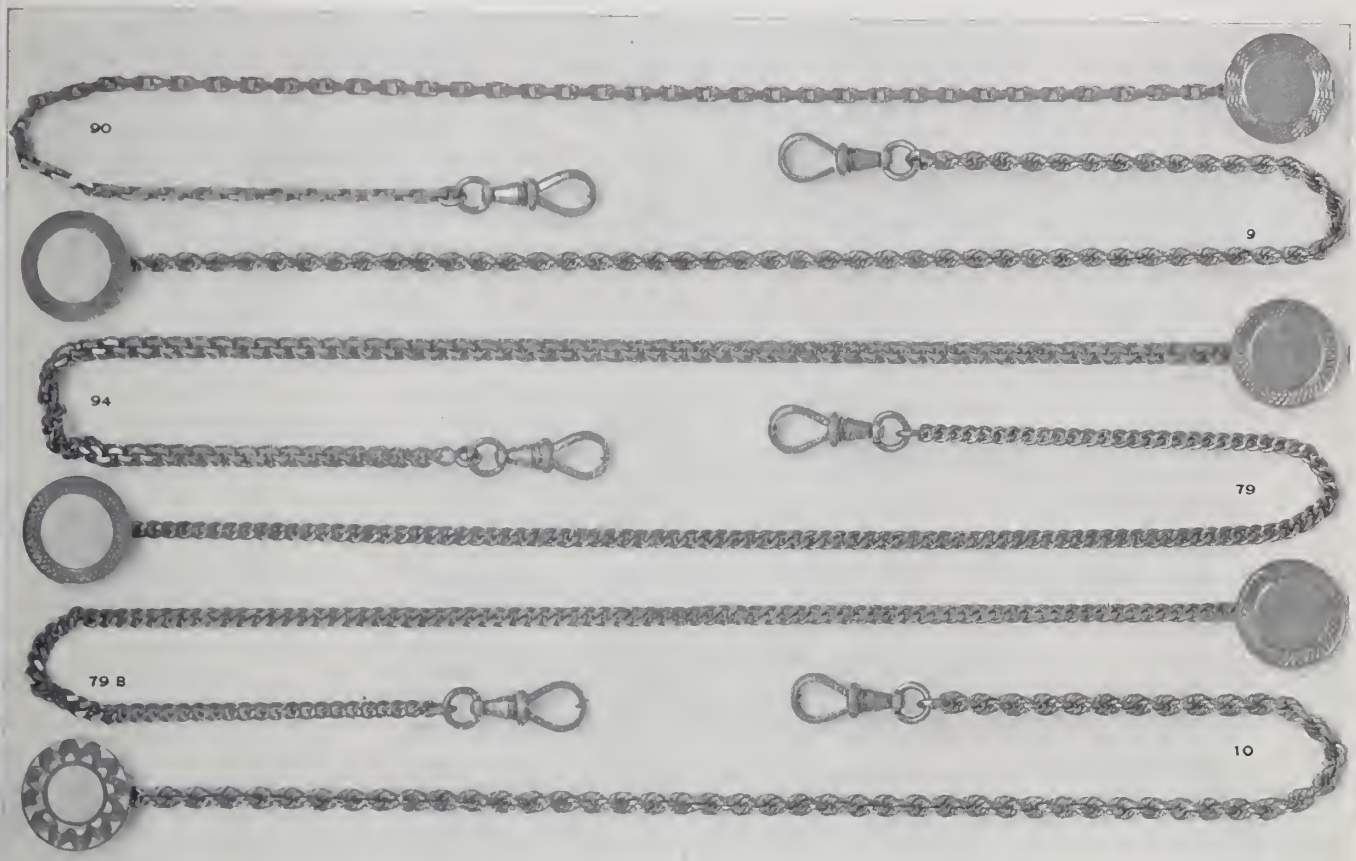
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No. 45

Ziruth-Unbreakable Chains

GOLD AND PLATINUM



HENRY ZIRUTH, Sole Manufacturer Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS: 15-17-19 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.



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The line of hand-made sterling silver Jewelry has met with universal approval. The goods are high-class, but prices are moderate. Rings, Scarf Pins, Pendants, Brooches, etc., set with semi-precious stones.

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IN all walks of life watches are a necessity. They are the most staple part of your stock. We carry everything you may require, all grades of movements; cases from the cheapest to the most expensive diamond mounted. Remember, we send you what you want *when you want it.* Goods by return express.

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Our Trade Mark "The Rose" stands for quality and excellence

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PIERROT COLLAR PINS

THE MODISTES of Paris announce the continuance of Low Collars—requiring appropriate Pins. To collars of this nature various names are being given, such as "Marceline," "Pierrot," or "Columbine" Collars; but in principle they are the same as the familiar Dutch Collar. This house is headquarters for the correct and artistic Pins in innumerable designs. French Grey with Coral, Amethyst, Sapphire, etc. The same stones also are set in Gilt mountings. Oriental Effects charm by their novelty and characteristic beauty. All add to Summer comfort the touch of grace and finish.

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and we know that every wide-awake jeweler who sees will be interested in the

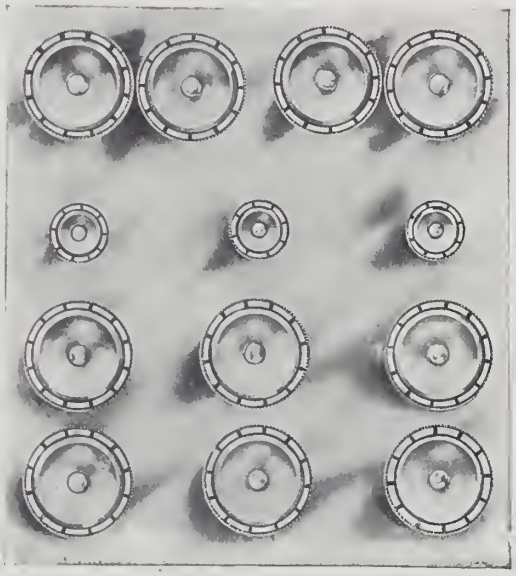
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STUDS and VEST BUTTONS

That go in Like a Needle



Closed



Set No. 2422 P.

and Hold Like an Anchor



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If you have never seen

Krementz Bodkin Back

studs and Vest Buttons, we'll be pleased to send you a selection on memorandum. You can then make comparison of the construction, quality, finish, operation and price of the "Krementz Bodkin Back" line with any other line of studs made. You will see why it will pay you to handle them and why they MUST PLEASE your customers.

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Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

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ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

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Factory: NEWARK, NEW JERSEY

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WISHING TO CLOSE OUT OUR ENTIRE LINE OF ONYX, AMETHYST, TOPAZ, TURQUOISE, BAROQUE PEARL, CHRYSOPRASE AND LAPIS LAZULI

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SPECIAL DISCOUNT OF 33 1/3 %

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We have added a complete line of Link Buttons in 10-K. and 14-K.

A little better than the usual button at the

RIGHT PRICE

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Pendants
Festoons
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Scarf Pins, etc.

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Handsome Scarf Pins

WITH MANY STONES AND DECORATIONS

NEW DESIGNS in Scarf Pins are presented with the assurance that they merit your special attention.

¶ Stones include Amethyst, Garnet, Jade, Topaz, Moonstone, Sard, Peridot, Lapis Lazuli. Also Diamonds and Pearls.

¶ Decorations include Hand Engraved, Engine Turned, Twist Wire and Shot Trim, Scrolls, etc. Roman, Rose and English finishes. Well made throughout.

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Designs for any kind of jewelry and close estimates furnished. Work completed expeditiously.

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FINE GOLD GOODS

Signet and Seal Rings
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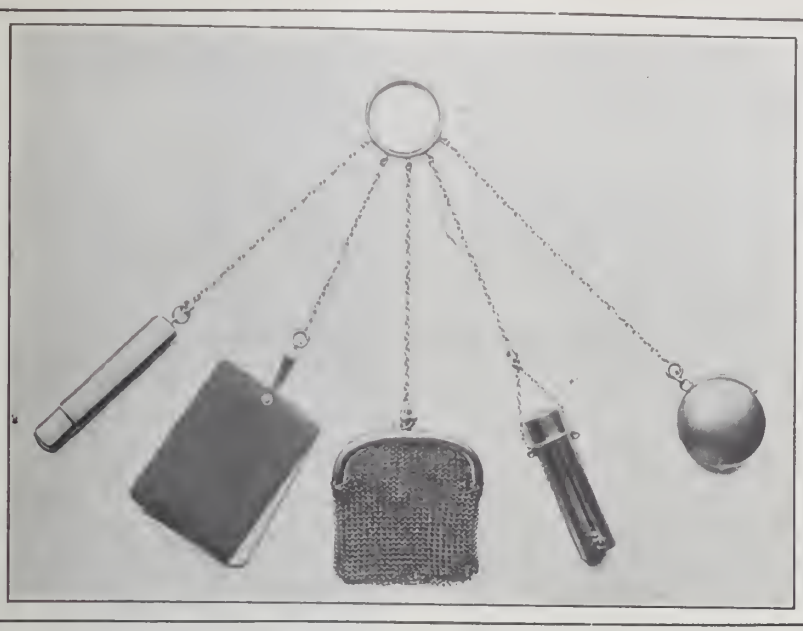
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For Quick and Careful Service, Send Your Watch Material and Tool Orders to

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Solid Gold

Chatelaines

We offer these highly popular articles in a number of new and attractive patterns—just the styles demanded by the prevailing mode, all made in the superior manner characteristic of our work.

Call at our salesroom and look them over.

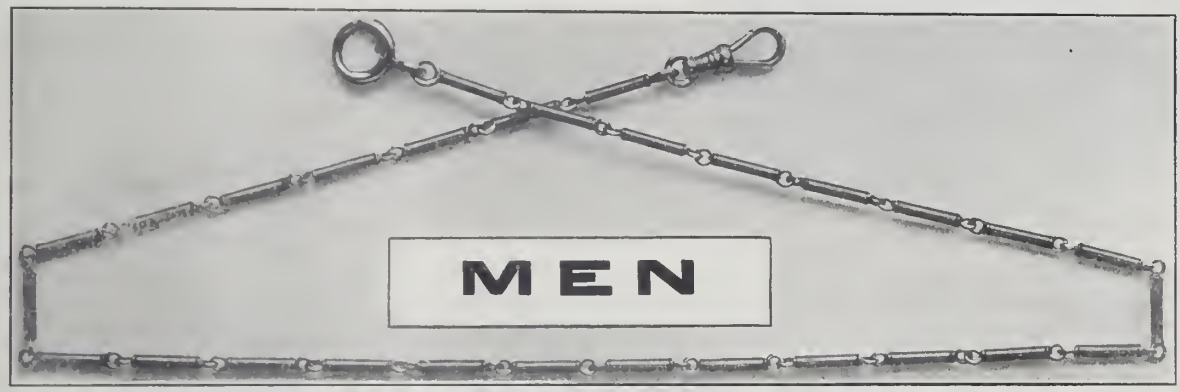


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¶ Seldom any new piece of jewelry for men. These Vest Chains are made for full and semi-dress. They come in white, green, red, blue, black, lavender and a variety of enamels. The very latest chain fad for well-dressed men.

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A. J. HEDGES & CO.

MAKERS OF 14 K. JEWELRY

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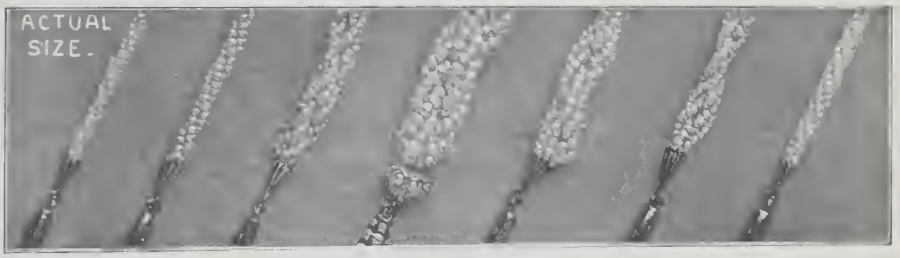
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Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

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WE DO NOT ISSUE A CATALOGUE

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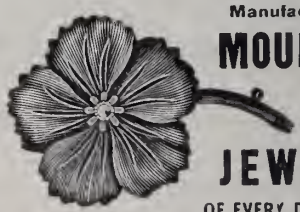
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14-K. Gold
Platinum
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CUFF BUTTONS
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MATCH BOXES

10-K. and 14-K.
LORGNETTE CHAINS
With and Without Stones

COAT CHAINS
Gold and Platinum

Sterling Silver Jewelry

TRADE
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Mesh Bags Vinaigrettes Bon-Bon Boxes Enameled Buckles

THE CROHN PATENT SAFETY GUARD



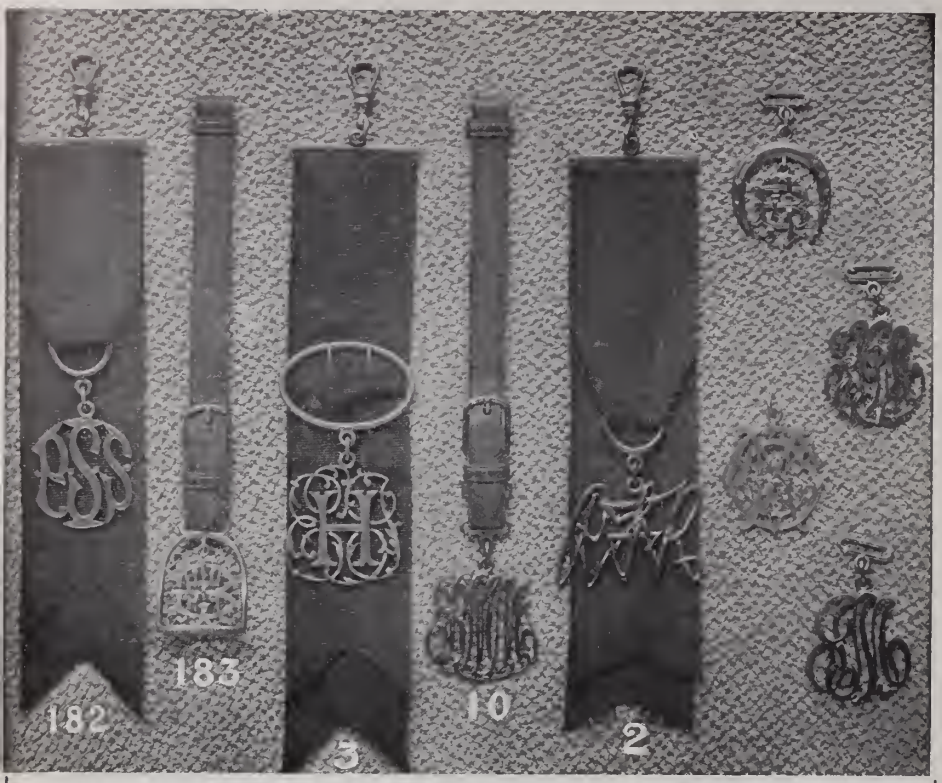
For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, New York

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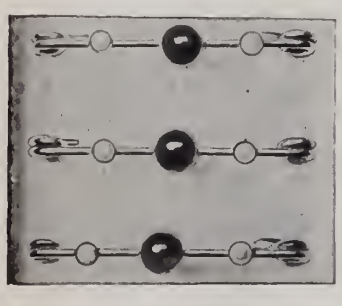
in solid 14Kt. GOLD, STERLING SILVER and GOLD PLATE, mounted on Silk Ribbon or Leather.

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Three to a Set, $24.00 Gross.

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TERMS 10% CASH OR 4 MOS. NET

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Established 1832



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WHITE STONE **SPIKE**

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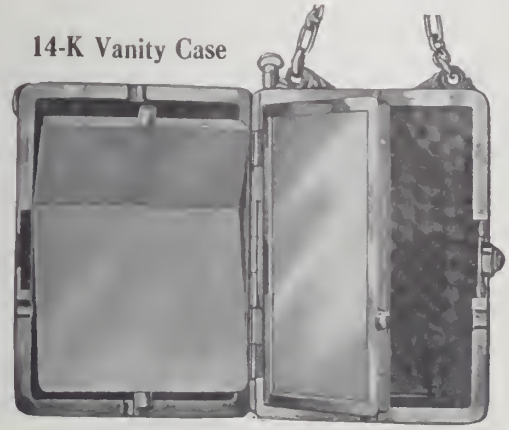
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I. N. LEVINSON, President. Established 1865 H. S. MORRIS, Sec'y and Treas.

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The newest and most up-to-date little finger Rings—not two alike



Lapis Lazuli
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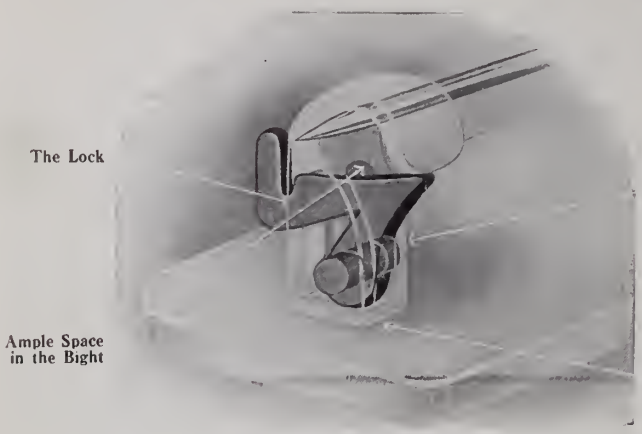
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TO THE JOBBERS

DON'T FAIL TO SEE OUR NEW LINE

THE BLANCARD CATCH

Pat. March 1, 1910



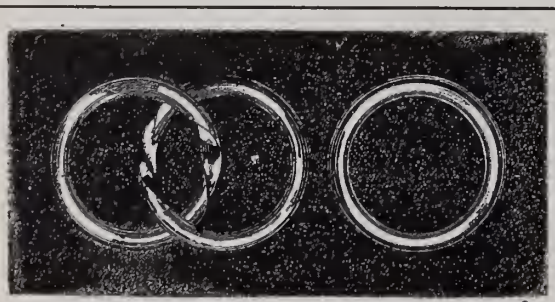
THE CATCH THAT CATCHES AND STAYS CAUGHT

Our NEW SMALL SIZE is adaptable for Handy Pins. It SETS CLOSE to the work.

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Now in Use by the Leading Manufacturers

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WE MAKE

The Alliance Ring

The graceful style of the Alliance Ring is rapidly supplanting the use of the old style wedding ring. The joints are invisible, and whenever engraving is desired it is done in the inside surface. Can be easily separated by inserting a pin in inside pinhole.

14 karat, 3 dwts., each, $1.25 per dwt.; in dozen lots, $1.15 per dwt., net; 18 karat, 3 dwts., $1.40 per dwt.; in dozen lots, $1.30 per dwt., net.

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Our 1910 Line is the best we have ever shown

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Established 1879

LOUIS W. HRABA

29 East 19th St., New York

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Fine Leather Goods

Exclusively for the Jewelry Trade

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This Year is Stronger Than It Ever Has Been

Just one of its many new features, interesting to the jeweler, is the Louis XVI. styles, in which is shown a number of engraved handles that are interesting to the fine trade. ¶ To be insured against competition, to be exclusive, and to be assured of a handsome profit,



"MAIDEN BALTIMORE"

recommend and display our **"Perfect Detachable Handle Umbrella".** ¶ We are the sole makers of the patented device which makes it different from the other styles on the market. Its talking points are simple and convincing. ¶ Our salesmen visit every part of the country, and if you will write us at the Baltimore address we will arrange to have you see these styles that have been made **exclusively** for the jewelry trade. ¶ We stand back of everything we make and will replace every piece that fails to give entire satisfaction.

When may our Salesman call?

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Factory and Office

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TORTOISE SHELL-IVORY-PEARL-JET goods and fans promptly.

Send for our Embossed Display Card for your Repair Department. We manufacture "BURMAH," the New Parisian Ivory Toilet Ware. Illustrated Catalogue on application.

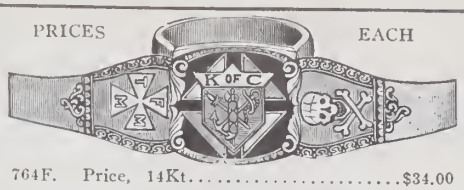
Brushes of all kinds re-bristled and new mirrors supplied.

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1491F, 14Kt, three pieces $14.50
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S. F. Myers Co.

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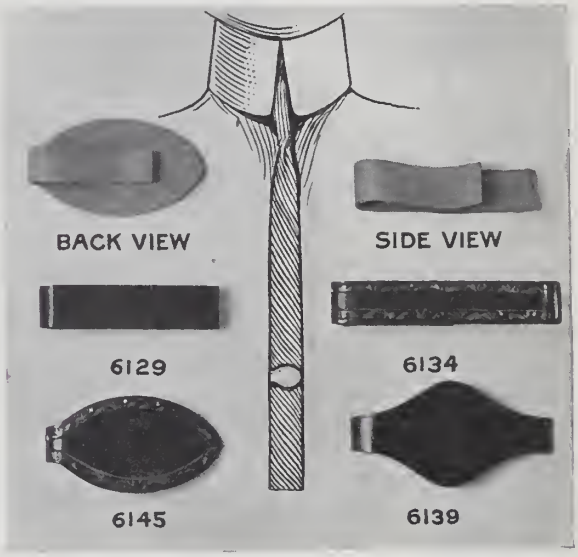
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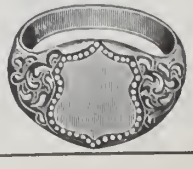




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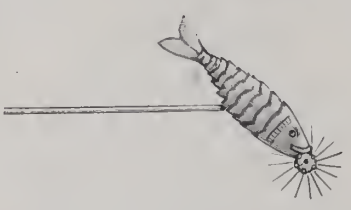
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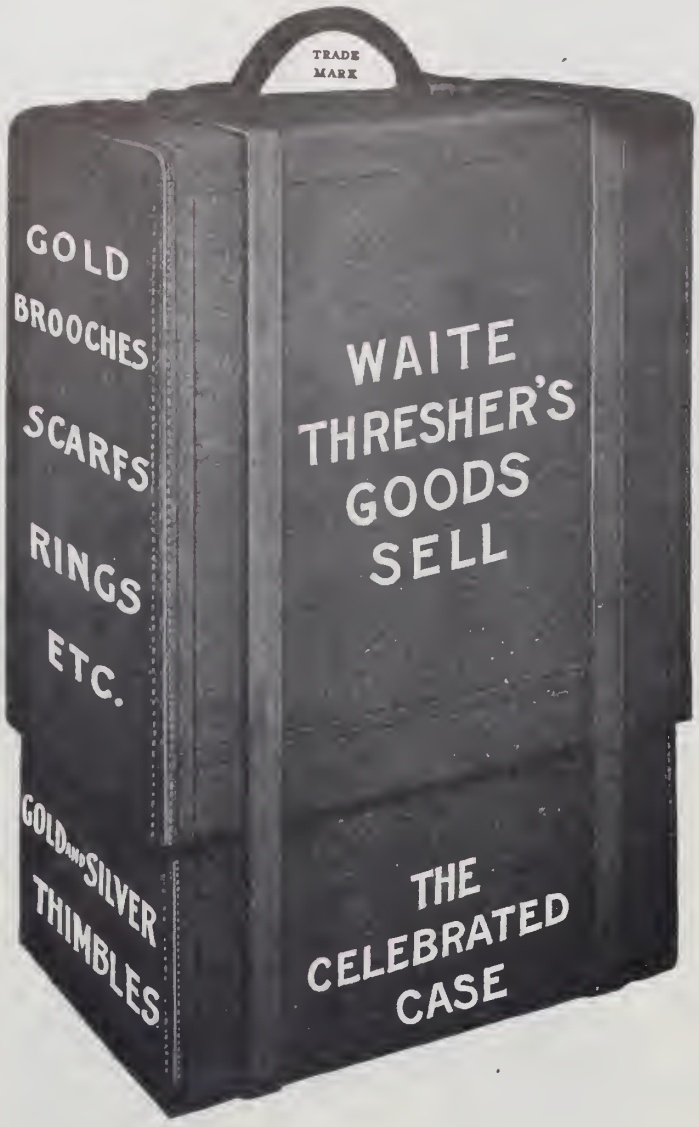
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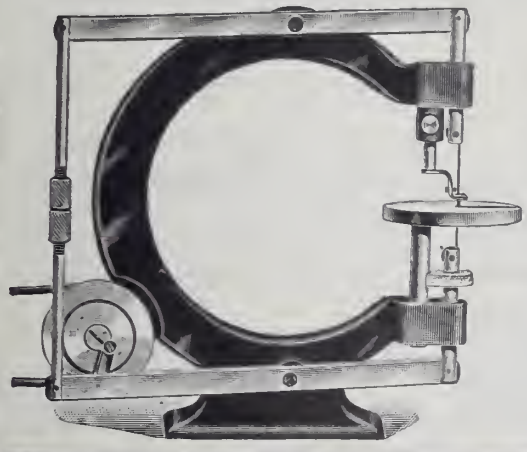
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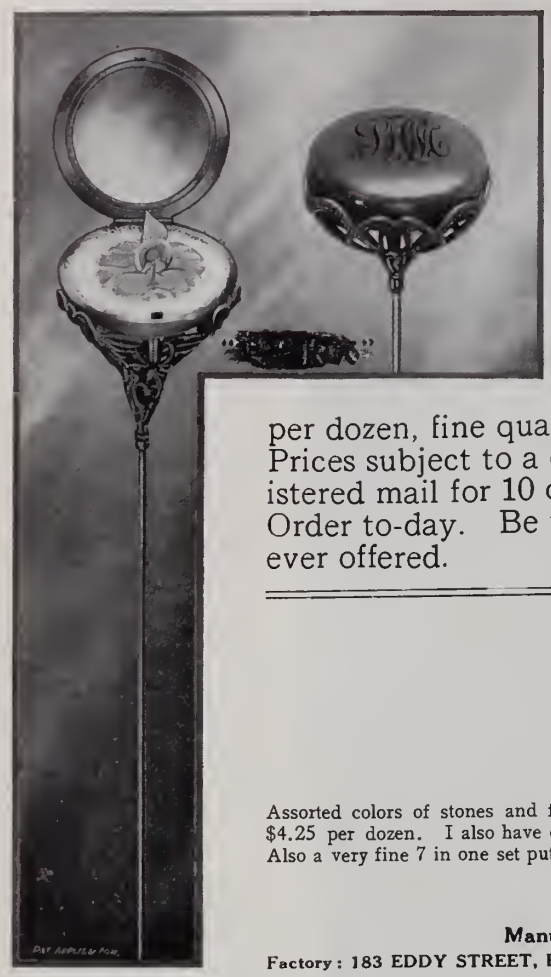
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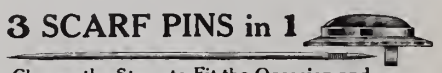
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DAN I. MURRAY

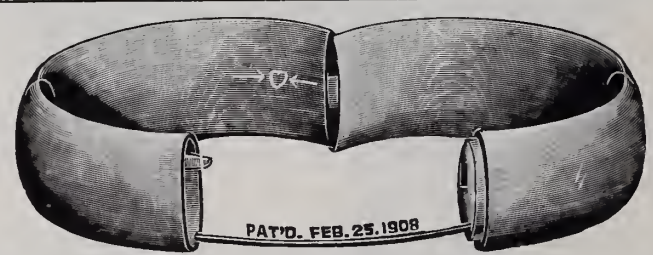
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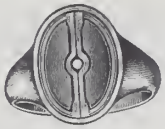
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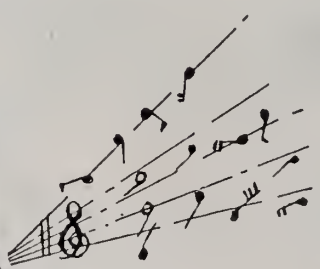
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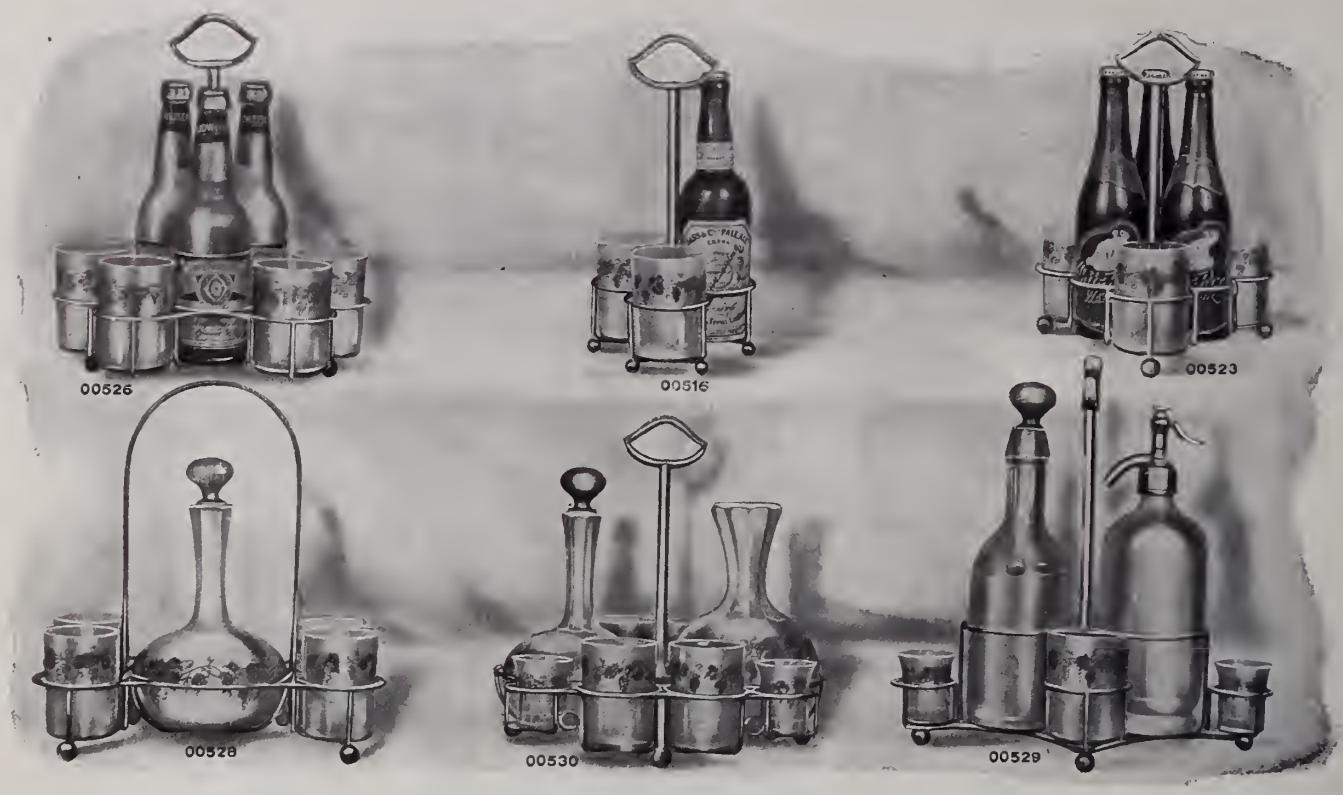
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LX. WEDNESDAY, APRIL 27, 1910. No. 13.

Interesting Silver Work at the Frohne Sale in Copenhagen.

THERE appears to be of late no dearth of acution sales of art antiques; probably the extraordinary high prices attained recently at different sales may have had something to do with this. In Copenhagen, during the week from Feb. 7 to 15, in the halls of the Academy of Arts, the important collection of the deceased builder, J. W. Frohne (a native of Fleusburg), comprising antiquities and art objects was offered for sale, foreign museums and dealers being conspicuously represented. The auction catalogue was prepared on the basis of Mr. Frohne's own notes, by Emil Hannover, director of the Danish Industrial Art Museum.

A cable dispatch stated that this sale would be "the largest and most interesting auction of old silver and china ware held in Europe within 10 years." As is usual with such reports, this was a gross exaggeration, but nevertheless the Frohne collection comprised many unique and valuable specimens of great interest. It included quite a number of silver objects, 13 ecclesiastical pieces, 30 jugs, more than 70 beakers and goblets, rings, smelling bottles, spoons, etc., as well as some enamels and works in rock crystal, and finally a collection of over 400 pairs of "candle snuffers" that at one time were an indispensable, now wholly obsolete, household apparatus. The buyers of these snuffers were mainly the Danish museums and the clock jobber, Schmidt, of Copenhagen. The prices, even for the silver ones, did not exceed 100 crowns each, including the saucer.

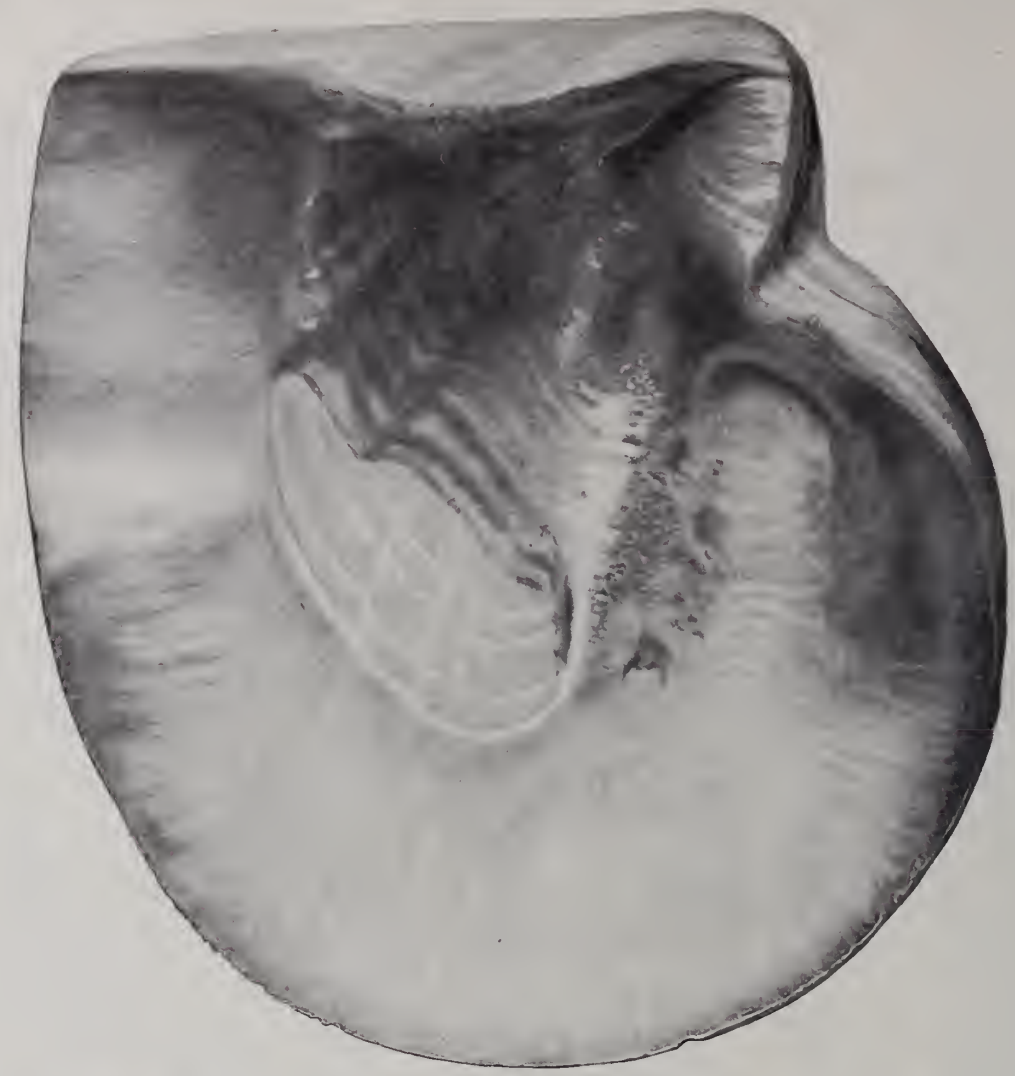
The collection also embraced a large amount of pottery of every description, of which we shall speak separately later, it being our present object to confine our attention to the silverware, of which we give two group illustrations, one on the front cover, the other on this page.

The principal event was on Friday, Feb. 11, a contest over the great silver cup which was at one time the property of the bakers' guild at Fleusburg. This cup, numbered 893 in the catalogue, is shown in the center of the group on the front page of this issue The Danish catalogue describes it as follows: Round foot with hammered floral ornamentation, baluster-shaped central portion, with three openwork ornaments; smooth high bowl with two rows of rings, from which are suspended 24 shields; high-domed lid with semi-circular panels or fields showing children; in the fourth place a crowned pretzel, over which is poised an angel, with a wreath at the side, and two women with sheaves, all in high relief.



TANKARDS, MUGS, CUPS, ETC., IN THE FROHNE COLLECTION.

The interspace is filled with relief figures. The lid terminates in a knob, on which is a winged sphere with a nude boy holding a flag. On the bowl is engraved a crowned pretzel, surrounded by a wreath of foliage flanked by two lions. The inscription on the bowl reads: "Drink and eat. Forget not God. As God wills, better envied than lamented; 1673." On the cup are engraved the names of 32 past masters, 24 of whom have donated shields. Altogether there are suspended on the cup 43 shields, from the years 1655-1814. Finally, there belongs to it a goblet, smooth, engraved with a



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The Mother-of-Pearl used in our Link Buttons, Larter Automatic Shirt Studs and Vest Buttons is not of the ordinary kind — it is cut only from the choicest parts of the finest quality Oriental Shells. Our method of hand-polishing these select pieces brings out a most beautiful lustre and color, and when mounted as men's jewelry, it produces an effect that appeals to all careful dressers.

The exceptional fine quality of Mother-of-Pearl — our Moderate Prices — and the many advantages of Larter Automatic Shirt Studs and Vest Buttons are creating business for all dealers who carry our Line of Mother-of-Pearl Jewelry.

Many new patterns have been added to this line, and our travelers and mail order department now have large stocks ready for delivery.

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death's head, from which spring three ears (of grain) above three roses. Inscription: "Dethleff Sommer, Alderman, 1760. What God provides for me remains untouched by envy.' The height of the cup is 18¾ inches (47 cm.), and of the goblet 3½ inches (9 cm.). The weight of cup, goblet and shields is about 200 ounces.

This superb piece, after a lively contest with a gentleman from Cassel, was acquired for the museum in Fleusburg for 13,600 crowns by Director Sauermann. Frohne bought it at the time for 420 crowns. Of the remaining articles may be mentioned especially a heavy silver girdle richly ornamented with animals, birds, etc., in relief, as well as with pearls, enamel and turquoise, and at the back a piece of velvet with 12 buttons, showing open-work arabesques and pearls; this was sold to go to Germany for 870 crowns. Of the tablespoons, which sold at from 200 crowns down to 18 crowns, the choicest specimens went to the museums. One spoon, with a heavy six-sided shaft terminating in a cherub's head, whereas the bowl bore at the point the figure of an apostle, with engraved lily coat-of-arms, brought 340 crowns. The smelling bottles fetched 50 to 100 crowns.



HOW THE ARTICLES IN THE FROHNE COLLECTION WERE EXHIBITED.

As regards the silver mugs, one shaped like a cask, parcel gilt, dating from the first half of the 17th century, was knocked down for 1,000 crowns (Augusburg mark), and one for 1,100 crowns, from about 1680 (Nurenberg mark), resting on three eagle claws with balls, went to Germany. The Lund Museum at Lund obtained for 1,710 crowns a cylindrical jug resting on three large spheres, with repoussé ornamentation; above this three reliefs, with a woman's head, and in the lid a medallion of Queen Udrica Eleonora (mark Goteborg. 1728). For 1,430 crowns there was sold to go to Norway a cylindrical jug supported on three crowned lions, which was made in Norway.

The Danish Art Museum acquired, among other articles, for 900 crowns a goblet with engraved arabesques and garlands of fruit (mark Copenhagen, about 1620). The Danish National Museum paid 2,600 crowns for a jug of Danish origin, with legendary decorations, inscriptions and the date 1665. A chalice with the Nurnberg mark sold for 830 crowns, while another with the Luneburg mark and the dates 1600 and 1659 fetched 1,000 crowns.

Altogether Frohne's auction brought in about 335,000 crowns, which, when we consider that the American equivalent of a Danish crown is about 27 cents, does not seem to be very much.

The dispatch above referred to also stated that an arrangement had been entered into among the dealers to keep prices at the sale down. It is difficult to say how much truth there may be in this, but the modest prices obtained, in comparison with those secured at other recent art sales—the Lanna sales, etc.—would indicate that it is possible that some such thing might have taken place.

CHAS. A. BRASSLER.

The Product of the Colonial Salesman Compared with that of the Present Day.

IN referring to the recent exhibit of early American silver at the Metropolitan Museum of Art, New York, a silverware designer, A. F. Saunders, writing in the *Metal Industry*, makes an interesting comparison between the products of the colonial silversmiths and those of the firms of the present day, taking this occasion to praise the simple, clean-cut workmanship of our early craftsmen in the precious metals.

"Considering the few simple tools used, the crude methods and the unsettled conditions of the times, these productions are of all the more value to us, as examples of both beauty and honest workmanship," says Mr. Saunders, though he insists that in many respects our modern silversmithing compares most favorably with the old, and even excels it in some ways.

"We are beginning to appreciate the value of simplicity, both in outline and decoration. Of course we are catering to the tastes of a vastly more cosmopolitan people than were these colonials, and we incorporate more originality in design, as they, of course, naturally followed the prevailing styles of the mother country.

"However, when we compare from a purely esthetic standpoint the difference in our methods of working, especially where machinery does a large part, we lose that true individuality so pronounced in their hand work. The danger common to a mechanical process is its suppression of the relationship which should constantly exist between the craftsman and his material. The only method that renders adaptation entirely natural is that of a tool held in the hand throughout the entire execution from the form or outline to the finishing of its ornamentation; the constant contact and study required, counsels and teaches the craftsman at every turn.

"True beauty results from that repose which the mind feels when the eye, the intellect and the affections are satisfied. The only sound standard when considering design adapted to ornamentation is that which requires that the decoration shall increase the beauty of the object without limiting its usefulness, as the ornamentation of an article is something which is not always necessary to its use and is necessarily bad if it interferes with or limits use in any way. An excess of ornament adds nothing to the beauty of an object; it is rather an ostentatious vulgarity usually adopted to cover faulty construction. To a thorough understanding of these principles we can attribute the charm of true craftsmanship, whether it be of the 17th or the 20th century.

"Ornamentation was used very sparingly on all silver work made during the colonial period; it was usually carried out in engraving, flat chasing or sometimes in repoussé, yet always in complete subordination to the chaste sweep of the outline. These methods of application were most proper, as one of the most important principles of design is that all ornament should be worked out of the solid material, not added upon it. This cannot be said of much of our modern production; even in what we call high-class wares, machine-made stampings or castings are to an extent used. Better by far use some simple engraved, chased or hand-etched motif. Until we become educated to true appreciation of real handicraft work our efforts will lack that individualism present in the work of our colonial ancestors and which is being sought for more and more every day."

Robert F. Wilbur, Red Bank, N. J., is adding a new front to his store, and making extensive improvements in the interior.

Wm. Jeffries and George Lewis, two negroes, were recently taken into custody accused of burglary, including the breaking and entering of the store of Byron Burns & Son, Tolono, Ill. They have been held in bonds of $1,000 each and committed to the county jail.

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The Heraldic Menagerie Briefly Described and Explained.

By Clement W. Coumbe.

(*Continued from issue of April 20.*)

THE HERALDIC EAGLE.

Next comes the eagle; let him scream. This king among the feathered tribe always appeals to our reverence, for is he not our well-beloved National bird? Early in history the eagle appears as the badge or ensign of the Roman Caesars, hence he stands for the badge of empire.

The presence of this emperor among the feathered tribe in heraldic bearings may be generally considered as a hint at Germany. For the German *Kaisers* early took the emblem from the Roman *Caesars*, together with the royal title of *kaiser*, and both indicate the claim as successor to the Roman Empire. The double-headed eagle is both German and Russian, and hints heraldically at the ambitions of both these powers, for eastern as well as western Empire (the heads facing in *opposite* directions). Americans love, honor and respect their eagle, but not more so than do Germans. For here we have Austria (that country was once, you know, the heart of Germany) putting the crown of empire on the bird's duplicated head (Fig. 13). And the Ger-

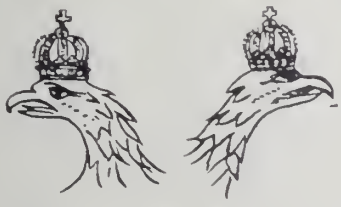


FIG. 13.—AUSTRIAN IMPERIAL EAGLE.

mans sometimes canonize his emperorship with the *nimbus* (and the bird is then known to heralds as *nimbed*) of the church, as shown in Fig. 14. At the same time they



FIG. 14.—GERMAN IMPERIAL EAGLE, NIMBED.

carry on their vivisectionist tortures on the noble bird, for we find the living demi-eagle everywhere where the sign goes: *"Deutsch wird hier gesprochen."* You recognize him,



FIG. 15.—DEMI-EAGLE, DISPLAYED.

no doubt, in Fig. 15, and the eagle's head *erased* is a commonplace reproach facing the Bergh society members, as in Fig. 16.

You have often wondered, of course, why the real heraldic eagle has its wings builded so sparse of feathers and why spread out



FIG. 16.—EAGLE'S HEAD, ERASED.

to show a poverty of feathers that the worst moulting spell would not justify. Those wings are, dear friends, what the heralds call *displayed* (a badly plucked *display* you may say). Well, do you remember what was said on another page about the starved condition of the true heraldic lion. The same conditions necessitate reducing the wing feathers. Just put that bird on a shield, then walk off and you will be surprised how far you can see him distinctly. Try your own aquiline emblem and you will quickly see your eagle is a lost blotch, while the herald's shield shows up those thinned feathers distinctly, and the knight using that device can be blazoned from the watch tower while the natural bird of prey is still lost in the distance.

And now will you be good and respect those few feathers? Now you know what a good many otherwise clever artists do not: that the eagle-bird (like the American) can be correctly blazoned for a crest on a helmet, as is the German Emperor's, but is absurdly out of place on the *shield*.

THE SWAN.

But, next to the eagle, perhaps the most popular bird with royalty was and is the swan. Its presence, so frequently met with by American tourists when they visit the lower reaches of the Thames River, soon becomes a familiar feature in the aristocratic localities. Those Thames' swans are the ancient sole prerogative of Royalty and the Free City of London. This lovely feathered creature is a favorite *supporter* in coats-of-arms of those of high lineage (see the swan *supporter* of the house of Warwick in Fig. 17). *Supporters* in



FIG. 17.—WARWICK SWAN SUPPORTER.

heraldry are, you know, those effigies that lean on, or loll around the sides of shields pretending to hold them up, but generally (tired, I guess) they are found doing their level best to upset the blooming shield, or else drive it into mother earth.

THE GRIFFIN.

The Griffin, also called *gryphon*, is not only much used in *coats-of-arms*, but is a favorite form among artists, architects, and, separately, or in company of dragons, is daily met in our general pursuits. The griffin is half eagle and half lion. In Fig. 18



FIG. 18.—GRIFFIN SEGREANT (GERMAN).

you have a German griffin, it is called a "griffin *segreant*, wings displayed." When a griffin is in the pose known as *rampant* in a lion it is said to be *segreant*. It has a lion's body, wings and head of an eagle, an eagle's legs on its fore-quarters. But both the eagle and the griffin are frequently met with minus body and wings and *sans* legs. And when you see such a head, you, like others, may be in doubt as to whether you are up against an eagle's noddle or a griffin's. Well, please remember that a griffin has *long* ears—and there you are. As a civilized American citizen you know eagles don't wear long ears.

THE DRAGON.

Allied to griffins, but very different in appearance, are the dragons. The form of heraldic dragons is a bit indefinite. Some run to big scales, like the Chinese *lung*. Others have a wrinkled hide more or less of the alligator type. The English dragon, and most others for that matter, have four legs. But foreign heraldry often depicts what we know as a *wyvern* for their dragon—that is a two-legged beast. Again in foreign heraldry some dragons wear a short head, like the demon heads in ancient Assyrian sculptures. The German heraldic



FIG. 19.—GERMAN DRAGON (LINDWURM).

dragon is fairly well represented in Fig. 19.

But if His Royal Ugliness, the dragon, is not much like His Royal Hideousness, the griffin, nevertheless Their Imperial Highnesses, the Public, have made up their minds they are as much alike as two slices of bread and butter, and there you are again. And those versed, ever so little, in

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heraldry have to grind their teeth at the absurd blunders made by newspaper reporters and writers generally when they make their usual mix-up, in spite of the fact that their characteristics are entirely different. The griffin has the eagle-head true to nature, all but the ears; the dragon has nothing like the eagle about its head, nor like anything else on the face of this earth. The heraldic dragon's head is a real what-is-it. It must have taken several generations of creative geniuses to have brought forth what we know as a dragon's head.

Look at the picture (Fig. 19) and if you can define that head, well, you can have it.

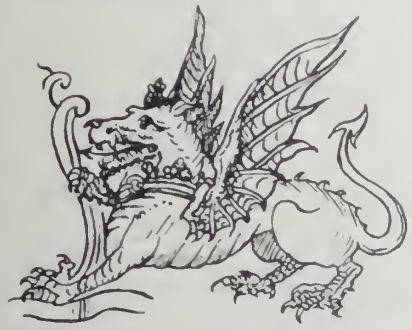


FIG. 20.—ENGLISH DRAGON AS SUPPORTER IN ARMS OF NORTHAMPTON

Has it the true lines of beauty of the rhinoceros? Does it look like a distant relative of the crocodile? A crocodile would tearfully deny the likeness. Its neck (where does the neck end and body begin?) is scaled like a snake, the legs—it has four—are scaled, and its back is spiked. The tongue is barbed, as is (in late work) the tip of the tail; the ears are—its own, and it has *bat-wings*.

Heraldic artists never cease declaring that the dragon is one of heraldry's greatest beauties, and they have certainly spent time and money depicting the creature. The cut (Fig. 19) is that of the German *lindwurm*, it has, however, been used by English artists as a superior example of dragon, so we must take it for granted that its birth and ancestry are all O. K. Dragons, however, are rarely represented as *coward* (tail between its legs) in our heraldry, as is this.

And you have been told just what a griffin consists of and what goes with the make-up of a dragon. So now describe either of them! Can you? Anyhow, a week or two from now not a mother's son of you will be able to tell the other from which if you happen to meet up with a dragon and griffin strolling arm and arm around your block. Ask your friends to help you, and you will find them just as sadly ignorant as yourself. And yet you know how nice it is in viewing architecture, looking over coats-of-arms, or admiring lovely symbolical paintings, to be able to display your learning before your best girl by telling her that's a dragon and that ain't, also why.

So let's go over it all again in another way, so the repetition will get the thing wedged into the memory tight enough to stick—at least for a time. It's so easy, and you will be the only one in the crowd that has this vast store of learning in ancient lore.

Well, when you chance to bump into the close presence of his ferocious beastliness, just seize his *wings* first. If they are *feathers*, it may be a *griffin*, but, absolutely, can't be a dragon; how can it? If they are *bat's-wings* the thing can't be a *griffin*, but stands a good chance of being a *dragon*. Now let's hit it again. If it's a griffin any fool ought to know it must have an eagle's head (except those jackass ears). If it has a what-do-you-call-it sort of a thingamy head with a bad looking horn on its snoot point, why, of course, naturally, that's a dragon as plain as the nose on your face. And now you know all about it, at least for a few days.

Henry II used the dragon as a badge and later as a supporter. Two dragons are the supporters of the shield in the coat-of arms of the city of London.

THE WYVERN.

There is a certain variety of draconic beast, called in English art the wyvern, or wivern. This fictitious beast has a dragon's head and only two legs. The body declines into the tail like that of an alligator or lizard. Its bat-wings are the same as the dragon's. As before stated, some countries call this animal a dragon. At times the wings are missing. Its beauties are fairly well disclosed in Fig. 21. The cockatrice is



FIG. 21.—WYVERN HOLDING A FLEUR-DE-LIS.

a wyvern with a cock's head. The basilisk differs from the cockatrice only in having the end of the tail terminating in a serpent's head, thus giving it the unique feature of containing two business ends.

But when we are through with the lion "leopards" we might suppose there are no others of the *real* leopard type. On the contrary, the leopard can't get away from its spots, and we find him often as a *supporter*, as in the arms of Dorset, Fig. 22.



FIG. 22.—SPOTTED LEOPARD SUPPORTER, ARMS OF DORSET.

It is not shown here, but this animal does not carry a tuft on its tail, as does a lion-leopard, any more than the animated leopard.

And now we again go into the heraldic torture chamber. The young, or small eagle is known as an *eaglet*. But some rascally humans have robbed some of these eaglets of their beaks and talons. Animals in heraldry displaying talons, beaks, claws, horns, teeth, etc., are "armed." If you will glance at Fig. 23 you will see those eagles



FIG. 23.—ARMS OF THE DUCHY OF LORRAINE.
Or on a bend gules between a gannet in chief azure and a martlet in base sable, three alerions argent.

"in bend" are *unarmed*, their claws and beaks being absent, they are called "alerions." Please remember the rooster is "armed" of its spurs, the bull of his horns. But the stag (the male is a *hart* in heraldry) is *attired* of its antlers, which are called "attires." The pretty creature is too timid to be *armed* in the eyes of the hunter, his horns are simply beautiful adornments in which he is *attired*.

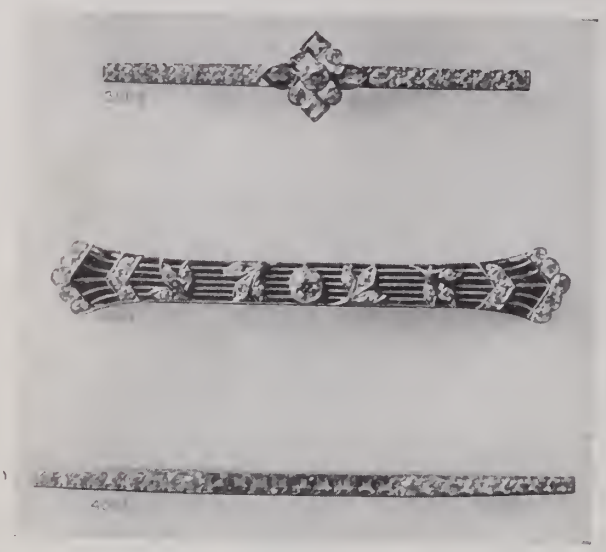
THE STAG.

Every American likes his venison as well as did the old hunting nobility. Let us talk stag a little. The male is known as *hart* (as stated) and the female as *hind*. The former is *attired*, the latter is not, as is shown in that pitiful beast in Fig. 24, which



FIG. 24.—CREST OF CAMBERWELL.
"In front of a crosier erect gules, a hind lodged argent, gutté de sang and pierced through the neck with an arrow fesswise sable."

is blazoned "a hind lodged argent, *gutté de sang* and pierced through the neck with an arrow fesswise sable." See the pitiful bleed (*gutté de sang*—covered with drops of blood)! The stag being ever a favorite in the chase, heraldry has a special language for this antlered game. When the fleet-footed one stands sideways and turns its head to look at you, it is "at gaze" (with



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the lion this was *guardant*, you, no doubt, remember). When at the *passant* pose of the lion—that is, with the front foot up, a stag is "tripping." When at full gallop to escape the dogs and hunters, he is "at speed." When lying down, as in Fig. 24, a hind or hart is "lodged." As before stated, the hart's antlers are "attires," the branches are "tynes." Sometimes the bare head, free even of the neck, is used as a device with some ancient families. Such a head



FIG 25.—TIGER'S HEAD CABOSSED. JESSANT DE LYS

is called "cabossed." The tiger's head in Fig. 25 is *cabossed*.

Programme of the Convention of the Ohio Retail Jewelers' Association at Columbus, May 2, 3, and 4.

COLUMBUS, O., April 23.—Following is the programme for the annual convention of the Ohio Retail Jewelers' Association, to be held at the Southern Hotel, Columbus, May 2, 3 and 4:

Monday morning, May 2—Registration and getting acquainted. Afternoon, 1.30, convention called to order by F. D. Ausman, St. Mary's, president; reading of minutes of last meeting; annual report of the secretary, A. L. Thoma, Piqua; treasurer's report; president's annual address; report of delegates to national convention at Omaha; report of committee on trade interests; report of committee on trade qualities; report of committee on membership; appointment of committees; 4 p. m., "Selling Plans," J. R. Stebbins, Ashtabula; discussion and round-table talks. Evening, theater party.

Tuesday morning—9.30, "Forethought and Afterthought," H. C. Carpenter, South Bend, discussion led by J. G. Kapp, of Toledo; 11 o'clock, "Thin Watches," Fred G. Gruen, discussion led by B. F. Phillips, Akron. Afternoon session—1.30, "Precious and Semi-Precious Stones," J. B. Osthoff, discussion led by Mr. Goodman, Columbus; 2.30, address by J. P. Archibald, president of the National Retail Jewelers' Association; 3.15, "Retail Jewelers as Ship Builders," A. L. Sackett, discussion led by J. R. Stebbins, of Ashtabula; 4 o'clock, "Watch Springs," C. T. Higginbotham, South Bend, discussion led by Albert Zoellner, Portsmouth. Banquet at 6 p. m.; F. D. Ausman, toastmaster.

Wednesday morning—10 o'clock, report of resolution committee; communications and bills; unfinished business; election of officers; new business; adjournment.

The badges for the convention have been donated by the Thoma Bros. Co., of Cincinnati.

W. S. W. Blake, Kenmare, N. Dak., has gone out of business.

The Waltham Watch Co. Begins Suits Against Catalogue Houses Which Sold Movements at Cut Prices.

The Waltham Watch Co. has instituted a suit in the United States Circuit Court for the Southern District of New York against Sears, Roebuck & Co., a mail order house, for the enforcement of the Waltham price contracts. The bill of complaint alleges that Sears, Roebuck & Co. had violated the contract conditions under which certain railroad movements of the complainant company are sold, and has infringed certain patented improvements owned by the Waltham Watch Co. and embodied in the railroad movements made by it.

The complaint asks, among other things, for an injunction restraining the defendant from selling complainant's movements at less than the fixed minimum retail prices, and directing that all of complainant's movements now in defendant's possession be surrendered.

The bill of complaint sets forth a brief history of the complainant company from its inception as the Waltham Improvement Co., in 1854, down to the present time. It recites the ownership in the complainant company of certain letters patent covering important inventions which are embodied and conjointly used in the so-called railroad movements; that among such railroad movements are three models distinguished by the trade-marks "Vanguard," "Crescent St." and "Riverside."

The bill of complaint further shows that all such railroad movements embodying useful inventions which are protected by letters patent have for the last three years been sold under restricted licenses and contract conditions, both to jobbers and retail dealers; that this policy of selling its movements has been widely advertised and is known to the trade generally, and that the plan for controlling the sale and fixing the minimum retail selling prices of complainant's watch movements has been adopted for the benefit of the retail dealers in watches at large and is necessary for their protection.

The complaint further alleges that the defendant, with full knowledge of the complainant's exclusive rights under the letters patent and with full knowledge that complainant's movements were sold subject to the provisions of a restricted license and under contract conditions fixing, among other things, the minimum retail selling prices of the movements, infringed the licenses and violated the contract conditions by advertising and offering for sale and by selling "Vanguard," "Crescent St." and "Riverside" railroad movements made by the Waltham Watch Co. at prices below the minimum retail prices established by the complainant under its licenses and contracts.

The bill of complaint further shows in detail the methods adopted by the Waltham Watch Co. for the enforcement of its restricted licenses and contracts, in connection with the sale and use of its contract movements, including the insertion of a printed contract notice in every box containing such a movement, and the attachment of the printed conditions of sale to each invoice rendered to a jobber, and, in turn, the attachment of the printed conditions of sale to every invoice rendered by the jobber to the retailer.

A similar suit, based upon substantially the same facts, has been brought by the Waltham Watch Co. in the Northern District of Illinois against Montgomery Ward & Co., Chicago.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., April 20.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Adelaide: 23 cases clocks, $437; 4 cases optical goods, $569.
Bahia: 2 cases optical goods, $587; 2 cases jewelry, $808; 57 cases clocks, $1,636.
Bremen: 1 case jewelry, $335; 3 cases watches, $2,250; 2 cases precious stones, $191.
Buenos Aires: 16 cases plated ware, $2,221; 82 cases clocks, $1,833; 1 case watches, $130; 1 case optical goods, $125.
Calcutta: 28 cases clocks, $640; 48 cases clocks, $678; 56 cases clocks, $1,645.
Cartagena: 3 cases plated ware, $204.
Colon: 3 cases watches, $232; 37 cases clocks, $794; 1 case watches, $103.
Constantinople: 1 case silverware, $2,000.
Copenhagen: 1 case optical goods, $340.
Trinidad: 30 cases clocks, $488.
Hamburg: 3 cases jewelry, $529; 6 cases optical goods, $753.
Havana: 17 cases clocks, $385; 4 cases jewelry, $375; 1 case plated ware, $141; 33 cases clocks, $441; 2 cases jewelry, $336.
Havre: 1 case pearls, $160; 1 case plated ware, $146; 1 case precious stones, $630; 1 case optical goods, $125.
Kingston: 1 case watches, $123.
Lisbon: 12 cases clocks, $315.
Liverpool: 7 cases jewelry, $703; 1 case precious stones, $1,523; 1 case watches, $100.
London: 50 cases clocks, $1,244; 1 case optical goods, $849.
Melbourne: 20 cases plated ware, $1,088; 4 cases watches, $587; 245 cases clocks, $4,425; 2 cases scopes and views, $110; 6 cases optical goods, $1,099.
Para: 2 cases optical goods, $162; 3 cases watches, $361; 75 cases clocks, $1,681.
Surinam: 347 cases jewelry, $1,599.
Tampico: 10 cases clocks, $255.
Vera Cruz: 11 cases clocks, $406.
Wellington: 4 cases plated ware, $214; 71 cases clocks, $599.
Zurich: 2 cases optical goods, $102.

Importations at the Port of New York.

Weeks Ended April 17, 1909, *and April* 16, 1910.		
China, glass and earthen ware:	1909.	1910.
China	$73,610	$6,938
Earthen ware	8,602	11,897
Glass ware	26,462	22,995
Optical glass	1,571	718
Instruments:		
Musical	11,765	13,631
Optical	9,420	6,221
Philosophical	1,249	2,523
Jewelry, etc.:		
Jewelry	10,973	19,372
Precious stones	464,464	597,471
Watches	26,792	21,601
Metals, etc.:		
Bronzes	1,449	239
Cutlery	28,706	13,805
Dutch metal	2,825	1,085
Platina	50,836	79,861
Plated ware	.....	.....
Silverware	120	24,278
Miscellaneous:		
Alabaster ornaments	19	82
Amber	17,984	18,671
Beads	2,019	5,664
Clocks	6,696	8,697
Fancy goods	6,522	11,430
Fans	878	1,765
Ivory	35,864	20,251
Ivory, manufactures of	41	24
Marble, manufactures of	4,472	21,272
Statuary	2,673	3,080

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Trophies Presented to Teams of Jewelers' Duckpin Bowling League of Pittsburg.

PITTSBURG, Pa., April 20.—The members of the Jewelers' 24-Karat Club of Pittsburg, their wives, sweethearts and friends were the guests Monday night of the Jewelers Duckpin Bowling League at the Davis Alleys in Fifth Ave. The last games of the season were rolled and the greatest enthusiasm was manifested by the 100 or more persons present. All of the teams had their rooters on hand. The teams finished in the following order: Wattles first; Lochs second; Terheydens third; Diamonds fourth; Vilsacks fifth, and Roberts sixth. There was quite a contest between the Terheydens and the Diamonds as to which team would finish in third place, but as the Terheydens took three of the four games played Monday night the Terheydens took that honor.

Steele F. Roberts, president of the Jewelers' 24-Karat Club, was present and distributed the prizes, but before he did so he made a neat speech, saying that the bowlers of the League are certainly entitled to great credit for the splendid record they have made during the season. He said:

The oldest and youngest jeweler are one to-night in the charming fellowship which make them all of equal age—a bunch of jolly good fellows. Athletics encourage manliness and stamp out indolence, indifference and a whole host of evils men are heir to. Every healthy man generates steam faster these days than under ordinary conditions he can work off, and good, clean, honest sport like bowling is a safety valve and uplift to every man physically, mentally and morally.

You have learned the hard lesson that training, faithful work and practice is necessary to win, for bowling requires thought, direction and perfect poise to make a satisfactory score. You can't feel rattled over the sale you fell down on and expect to make a spare; you can't think about your best girl down in Bellevue and expect to make a strike. You have to forget the girl and other things for the time being and concentrate your thought and energy into knocking those 10 little ducks off the map. I understand there is to be some prize money distributed to-night, and it has struck me that as you wealthy jewelry bowlers do not need money, it might be a good plan to divide this purse among your wives. (Laughter and applause from the women.) Just think how for six long months they have sat up nights waiting for hubby's return from the bowling league; and even if the games did last until 12 or one o'clock in the morning they made no complaint. (Laughter.) So I will entertain a motion at any time that the wives get the money; and if some of the bowlers are not married, that is not the women's fault, for don't you know that any woman will jump at the chance to marry a jeweler. (Laughter.)

There are other things to be presented here to-night which to the winners represent a hundred fold more than their money value. How fitting that these silver trophies are representative of your trade and vocation as jewelers and silversmiths—a calling which you should look upon with pride and ambition as the most honored of all professions. To you winners of these trophies I venture to say that in all your experience you have never seen stock as beautiful as these loving cups; beautiful because they are to become yours; yours to have and to hold, and to enjoy for all time to come. How sweet the joys of victory and success, and in its plaudits how soon we forget the toil and labor and defeats endured to reach the goal.

Think of the exercise you have had and the splendid physique you have attained. Ask your wives and sweethearts if bowling in the 24-Karat League has not made you a much handsomer and more able-bodied man than ever before (laughter and applause). And now I suppose the winners are anxious to know about these cups that are to be presented."

Mr. Roberts then presented the trophies on behalf of the league. The Wattles club having finished first in the race by a good margin, J. C. Crawford of that team, who had rolled the best score of the team, was presented the handsome prize. Charles H. Holyland, of the Diamonds, was presented a cup for making the high average of the season. Mr. Holyland is the champion bowler of the 24-Karat League and is also one of Pittsburg's best bowlers. Last year he rolled the remarkable average of 126 for three games in the Greater Pittsburg League in individual average, with the splendid record of 100 flat for 100 games. Charles P. Parlett, of the Roberts team, on Nov. 29, last year, rolled the two highest scores totaled in Allegheny County and brought the Jewelers' League to the notice of all of the bowlers of the city, his score being 161. He holds the four-game record of 178 pins. He, too, was presented with a handsome trophy. The next and last cup went to F. Clayton Stitt for making the high individual scores for the season.

The cups were beautiful and during the entire evening were displayed on a table in front of the seats the guests of the occasion occupied. At the conclusion of the presentation of the cups a light lunch was served. A most enjoyable time was spent.

At this gathering steps also were taken to organize two baseball clubs of 15 members each, to play during the coming Summer. Several outings will also be arranged for; the local jewelers have determined to keep together as well as get together to have a good time.

Bids Received and Solicited by Government Department to Supply Various Articles.

WASHINGTON, D. C., April 23.—The Bureau of Supplies and Accounts, Navy Department, is calling for proposals until May 3, 1910, for a supply of goggles for the Washington Navy Yard, in pursuance of a recent order enforcing their use in all hazardous branches of the work, mention of which appeared, at the time, in THE JEWELERS' CIRCULAR-WEEKLY.

The Bureau calls for 248 pairs plain front goggles, 121 pairs front and side goggles, 22 pairs all round goggles, 104 pairs wire gauze goggles, 8 pairs oxyacetaline, dark amber goggles, 10 pairs special goggles.

These protectors are to be made of the lightest material possible, are to be perfectly sanitary and susceptible of being sterilized, and to be well ventilated. The glass is to be tough, absolutely clear and even so as not to, in any way, interfere with the vision, to be far enough away from the face to be worn over corrective glasses if necessary, and to be large enough to completely cover the eye on all sides. The frames are to be of nickel-plated steel and to be so constructed as to admit new lenses in case of damage.

WASHINGTON, D. C., April 23.—The Supervising Architect has received the following proposals to furnish clock systems in the United States Public Buildings at Colorado Springs, Colo.; East St. Louis, Mo.; Peoria, Ill.; Tacoma, Wash., and Tuscaloosa, Ala.: Fred Frick Clock Co., Waynesboro, Pa., $4,405, Nov. 1; Hall Automatic Clock Co., Chicago, $4,017.30, Aug. 15; E. Howard Clock Co., Boston, Mass., $3,691, Aug. 1; Magneto Co., New York, $4,180, June 15; Self-Winding Clock Co., Brooklyn, N. Y., $4,712.85, three months; Standard Electric Time Co., Waterbury, Conn., $2,985, 120 days.

Boy Who Robbed Watertown, N. Y., Jeweler, Arrested at Newport, R. I., After Enlisting as a Naval Apprentice.

PROVIDENCE, R. I., April 22.—Charged with the theft of diamonds valued at $1,100 from a Watertown (N. Y.) jeweler, Leslie Tooley, 20 years of age, a newly enlisted naval apprentice, was arrested at the Naval Training Station at Newport by Chief of Detectives Singleton, of the Watertown police. Waiving extradition, the youthful prisoner left for Watertown, last night, in charge of that officer to face trial.

Chief Singleton told the Naval authorities that Tooley, whose home is in Watertown, entered a jewelry store in that city, Jan. 26, and, choosing a moment when the store was left unguarded, seized the jewels and made his escape in a carriage drawn by a horse that he also stole from the jeweler. The horse he abandoned 17 miles from the city. The next day he informed the jeweler by mail where to find the animal.

Tooley enlisted at Boston, Feb. 8, and was transferred to the Newport Station four days later. While in Boston, the lad told the police, he sold four stones for insignificant sums to persons unknown. In Newport a short time later he sold for $15 a gem worth $75.

WATERTOWN, N. Y., April 23.—Leslie Tooley, the young boy who stole diamonds valued at $1,100 from H. W. Radder's jewelry store on Jan. 26, is under arrest here, has pleaded not guilty to grand larceny, first degree, and is held without bail for examination on May 2.

Tooley was a friend of the Radder family and had the run of the store. On Jan. 26 Mr. Radder went to deliver some stock. The boy took about 10 unset diamonds from the safe and left the city. Circulars were sent out asking young Tooley's apprehension; he kept out of the hands of the police, but his friends frequently received post cards from him.

About one week ago Tooley, garbed as a naval apprentice, got off a train near here and walked into the city, going to the home of his "girl," on the North Side. She was then entertaining another young man, who was at once despatched for Tooley's mother. All advised him to return to Newport. He was provided with money and left the city under cover of darkness. The police were finally stirred to action and Tooley was located at Newport. He waived extradition and was evidently glad to return home.

Tooley says he only took five of Jeweler Radder's diamonds. He says he pawned one in Carthage for $15 and sold the others in a pawnshop in Boston for $63. The police learned that the pawnshop had changed hands and there was a bill of sale showing four unset diamonds. The police, however, were unable to get the jewels.

Young Tooley spent some time in New York before enlisting at Newport.

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LETTERS TO THE EDITOR.

A Full Statement as to the Charges Against and Exoneration of Mr. and Mrs. Fink.

Los Angeles, Cal., April 20, 1910.

Editor The Jewelers' Circular-Weekly:

I desire to submit through your journal a statement of the facts in the case of the complaints recently filed against myself and wife by the Hartford Insurance Co and the Southern Pacific Railway Co. in the matter of the claims made by me against those corporations for the loss of one of my traveling man's trunks containing upwards of $11,000 worth of diamonds, precious stones, loose and mounted, and other valuables.

On Dec. 29, 1909, Harry Adams, a traveling man in my employ, arranged to take a northern trip to San Francisco, Sacramento, Red Bluffs and other northern points, and on this trip was entrusted with a trunk containing some $11,000 worth of diamonds, pearls and other merchandise. Mr. Adams' instructions were to proceed to San Francisco, see the wholesale trade in that city prior to Jan. 1 and on Monday, Jan. 3, to work Sacramento and then proceed to different points in central California with his stock. Jan. 3 (Monday) being the first business day after Jan. 1, I received a letter from Mr. Adams stating that the trunk had been lost in transit and that he had been unable to locate same. I immediately notified him to fully investigate the matter and try and locate the trunk, which he was unable to do.

In the regular course of business I filed a claim against the Southern Pacific Railway and also against the Hartford Insurance Co. under a traveler's policy which I held with said company. The matter ran along for some little time and the trunk was at last located in San Jose, but it had been looted of its most valuable merchandise. The claim on the insurance company was pressed and the insurance company caused the arrest of both myself and wife upon the following statement of facts:

They alleged that Mr. Adams, after having checked the trunk, returned to the office and placed the check, together with his transportation, in the office safe for a few moments where, they attempted to prove, another check was substituted by me for the check of the trunk. Their hypothesis then was that I sent my wife to San Francisco, where she opened the trunk, extracted the valuables and afterwards checked the trunk to San Jose, where it was found some weeks later.

Upon the preliminary hearing it was conclusively proven: (first) that Mrs. Fink was not in the office at the time Adams returned with the check; (second) that the check was not out of Adams' hands during the time he was in the office, but, on the contrary, always under his control; (third) that Mrs. Fink was not out of Los Angeles during any of the time when the prosecution attempted to prove her in San Francisco.

The prosecution's case was based entirely upon an alleged identification of Mrs. Fink. This alleged identification was made by the porter and express man of the Golden West Hotel in San Francisco, both of whom swore that the woman who had the trunk in charge was heavily veiled and wore goggles and was otherwise disguised. Neither the porter or express man saw the woman for more than a few minutes. Upon the preliminary hearing some 15 or 16 witnesses swore that Mrs. Fink was in Los Angeles at the exact time when she was supposed to have been in San Francisco. They not only swore to her being in Los Angeles during the time she necessarily must have been in San Francisco to have looted the trunk as the insurance company alleged, but substantiated their statements by business and social appointments which they had with Mrs. Fink on that date.

Upon the hearing of the complaint of the Hartford Insurance Co., the justice dismissed the charge, stating that he did not believe any case whatsoever had been made out as against either of the defendants. After a full investigation of the matter the District Attorney moved for the dismissal of the second charge based upon the complaint of the Southern Pacific Railway Co.

The foregoing is a brief but absolutely correct statement of the facts surrounding the case, which I feel, in justice to myself, is entitled to your most conscientious consideration. Very truly yours,

Albert Fink.

Columbus, O., Jeweler Says He Lost $9,000 in Gambling After Bankruptcy Proceedings Were Started Against Him.

Columbus, O., April 25.—M. J. Daniels, bankrupt jeweler and pawnbroker, gave the astonishing testimony last week, before Referee-in-Bankruptcy Sinks, that he lost $9,000 playing $10 limit poker and shooting $100 limit craps, at Hot Springs, Ark., immediately following the involuntary suit filed against him after he had made an assignment. Daniels made the statement that he had $9,000 in cash, and that this would not pay his debts. Regretting that he could not meet the demands of his creditors, he decided to go to Hot Springs to try to win enough money to settle with all of them. He lost all of the $9,000, he said, except that much of it which he used to pay the expenses of his trip.

Nathan Gumble, of the firm of Gumble & Gumble, attorneys representing many New York creditors, in the "grilling" he gave Daniels, accused him of telling untruths, and so insisted that the gambling story was untrue that Daniels' attorney appealed to the referee, asking that the attorney be confined to questioning direct without argument.

Attorney Gumble set forth to the referee that to his knowledge Daniels had received $31,000 from a brewing company in payment for a saloon and restaurant Daniels owned and for a 99-year leasehold on the building in which the saloon was located. The attorney also said he had claims for $16,000 worth of diamonds which Daniels purchased. He questioned Daniels for more than two hours as to his disposition of this $31,000 and moneys he received in auction sales conducted in his pawnbroker's shop.

Daniels said he had used the money to pay debts, and gave the names of persons to whom he said he had given certain sums in payment of notes, leaving him only the $9,000 with which he left Columbus for Hot Springs. This first examination was on Thursday, and on request of the attorneys for the creditors Daniels was ordered to produce his books, his bank books, check books and canceled checks and notes which he had paid. The referee ordered them produced at 9 o'clock Friday morning and insisted on his order in spite of Daniels' request for more time.

At the Friday hearing Daniels raised from $9,000 to $10,000 his losses at Hot Springs. He appeared in court with his canceled checks, notes, etc. Being questioned concerning checks to M. Kridel and S. Weiner, both pawnbrokers, he said he had put up diamonds as security. The checks were dated just before Daniels left for Hot Springs, and he said he took some diamonds with him, selling them at the Springs for between $900 and $1,000, all of which he also lost in gambling. He was questioned also concerning notes to N. Scheingold, a furniture man, for $4,500, marked paid; a check for $1,809 to S. Levensohn, a $20 a week clerk who worked for him, which he said was money he had borrowed from Levensohn. Daniels was examined all morning, but nothing of particular interest to the creditors was elicited.

The hearing was adjourned until Monday to allow the summoning of Kridel, Weiner, Scheingold and officials of the bank at which Daniels did his banking.

The claims against Daniels thus far proved are as follows: M. Harris & Bros., $173; Zach A. Oppenheimer, $1,257; Arnstein Bros. & Co., New York, $1,580; Diamond & Singer, $718; Cohn, Abraham & Co., $2,626; Wm. Seckels, New York, $2,495; Ingomar Goldsmith & Co., $2,547; B. H. Davis's Son & Co., $1,378; Veit Hirsch & Co., $911; H. H. Oppenheimer, $2,073; Oppenheimer & Stern, $1,042; T. A. Robinson, $130; Jacob Hassell, $240; Samuel Petrovitzky, $120; Sam F. Sipe, $746; Martinez Cigar Factory, $199; J. R. Wood & Son, $906; Singer Bros., $56; Klein Bros., $71; Bonner Mfg. Co., $115; Diamond Point Pen Co., $30; Benedict Mfg. Co., $145; A. Roseman, $782; Rohde & Co., $60; Jacob Strauss, $701; Sproehnle & Co., $346; Fred Kaffeman, $184; S. Pitzele, $144; H. Lesch Jewelry Co., $253; J. W. Booker & Co., $155; Charles P. Goldsmith & Co., $480; Columbus Railway & Light Co., $24; Henry Strauss, $109. The total is $22,863.34.

The assets found by the receiver are said to be about $2,300. Charles P. Outhwaite was elected trustee.

Involuntary Petition in Bankruptcy Filed Against S. E. Myers Co.

An involuntary petition in bankruptcy was filed yesterday afternoon against the S. F. Myers Co., 49 Maiden Lane, New York, by these creditors: Rosenberg & Daniel, $159; Nebenzahl & Munk, $797, and J. F. Ansorge, $50. Full particulars will be printed in next week's issue.

Thomas Swift, of the firm of Thomas Swift & Sons, gold beaters, died in Rochester, last week, at the age of 76 years. He was the pioneer gold beater of America, and the firm is the only one between New York and Chicago.

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WILLIAM J. McQUILLIN, Vice-President and Secretary

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Meeting of the Retail Jewelers' Association of the District of Columbia.

WASHINGTON, D. C., April 23.—The Retail Jewelers' Association of the District of Columbia, Inc., held their regular monthly meeting in the rooms of the Washington Chamber of Commerce, 12th and F Sts., N. W., Wednesday. Vice-President Hutterly presided, and after roll call, reading of the minutes, etc., the name of Charles Schwartz was presented for membership. He was declared admitted.

For use upon all their correspondence the members of the association are to be provided with rubber stamps bearing the following: "Member of the Retail Jewelers' Association of the District of Columbia, Inc.," and the use of same, together with the door-plate being distributed by the A. N. R. J. A., is advocated.

The report of the progress of the incorporation of the association was presented by Darr, Peyser & Curtin, counsellors; the necessary papers having been filed with the proper authorities, the association now stands incorporated in the District of Columbia.

The association thoroughly disapproves of the extension of the parcels post in that it is not for the benefit of the local dealer, whatever his line may be.

At a previous meeting a complaint from one of the members relative to the soliciting by firms of other cities of the patronage of both public and private schools for class pins, badges, etc., used at their graduation exercises was taken up, and the attention of the Chamber of Commerce was brought to the matter, with the result that the following letter was received by the association:

Whereas, The schools of the District of Columbia are maintained by taxes paid by local merchants and business men, as well as by the share paid by the federal authority;

Whereas, The schools, private and public, through their committees, solicit the business men for advertising in various publications as well as for prizes and donations; be it

Resolved, That the Retail Trade Committee of the Chamber of Commerce strongly urge upon the Board of Education, the principals of the public and private schools, and the pupils themselves, the fairness of dealing with local merchants.

The letter further recommends that copies of the resolutions be sent to all concerned.

The members after adjournment broke up into groups to discuss current events and planned to place themselves on record at the next general meeting as greatly opposed to the methods of a western manufacturing firm in dealing with the trade and also catering to the consumer direct, even selling their wares on the instalment plan.

Paris Pearl Market.

PARIS, April 12.—During the entire month of March an exceedingly quiet tone prevailed throughout the market. No transactions in any way remarkable were noticed. Many of the most important dealers of this city left Paris early in the month for the Easter holidays. Few foreign buyers were present and very few orders from abroad came in. All these circumstances tended to stop speculation and resulted in practical inactivity; nor was the news from Germany or Italy encouraging, owing to the fact that a number of failures were reported among firms dealing in this city, and this resulted in local firms being more cautious and less anxious to extend their accounts.

Despite all these conditions, however, prices have remained firm and the market in all lines of pearls has been well sustained, especially in fine pearls which remain very dear. It is generally expected that during the month of April conditions will prove better and brighter, as a number of foreign buyers are expected here.

The market for colored stones has also been fairly quiet. G. K.

Further Curtailment Ordered at Plant of the Waltham Watch Co. Until Surplus Is Reduced.

BOSTON, Mass., April 21.—The directors of the Waltham Watch Co. at their recent meeting for April, held at the company's Boston office in the John Hancock building, decided upon further changes and curtailments at the factory in Waltham, which went into effect to-day.

About 800 employes are placed on half time and nearly 100 more are laid off indefinitely. Notices posted convey the information that those employes who are assigned to half time will work from 7 a. m. until noon six days one week, and five days the next, thus alternating until further notice. In the finishing room 110 are affected, jeweling 75, pinion polishing 69, hairspring 65, flat steel 61, train making 50, dial B 50, punch 45, gilding 35, escape 25, adjusting B 25, dial A 20, balance 7.

The curtailment follows a series of shutdowns since the beginning of the year, attributed to overproduction in the previous season of the 18-size watch in particular and of some other sizes, and production of the 18-size will be suspended temporarily until the surplus stock has been reduced. It is stated that the company will devote its energies more especially to the manufacture of its higher grade lines hereafter.

President Fitch is quoted as saying apropos of the curtailment:

The natural solution of the problem as presented by the accumulation of a large surplus stock such as the Waltham Watch Co. has on hand is a complete shut down until the surplus is disposed of through sales. This company realizes that a long vacation will mean a very great hardship on its employes and it is their welfare which keeps us from closing the factory immediately for a long shutdown.

Spring orders have been very poor and we have piled up the largest surplus stock that we have ever had since the company was organized. Last Fall orders were coming in so rapidly that the factory was placed on a full working basis. Then came a slump in market conditions which made it necessary to curtail our production. There has not yet been any recovery from this period of dulness. We expected that there would be after the 1st of January.

Next Fall I confidently look for the beginning of a period of market prosperity in the watch trade. There is bound to be a sharp reaction from the present conditions, and this reaction is due to come in the Fall. Trade conditions are always poor in the Summer months and it will be nothing unusual if very poor market conditions prevail through June, July and the first part of August. The last two weeks in August we look for a betterment in the watch market which will mean large orders for the company.

I will positively deny that there is to be a wholesale discharge of hands. Any rumors to this effect cannot be too strongly contradicted. Such a rumor that there would be 1,000 hands laid off by the company is absurd and has no foundation whatsoever.

Our surplus stock consists mostly of 16 and 18 size watches. We have a fairly brisk demand for men's 12-size watches and for the various sizes of women's watches. We will devote our output to these latter goods entirely, and will not manufacture any of the 18 size watches and comparatively few of the 16 size.

While I cannot say as to the exact causes of the financial and business depression which seems to be sweeping over the country, I believe that the era of the automobile has something to do with it. Many persons are anxious to purchase and own automobiles and the expense of maintaining them is perhaps more than some can bear.

Bankruptcy Schedules of Samuel Frackman Filed in the United States Court.

Schedules in bankruptcy of Samuel Frackman, the manufacturing jeweler at 51 Maiden Lane, New York, who claims to have lost $50,000 worth of diamonds on his last trip west, and against whom a petition in bankruptcy was filed recently, were filed, Thursday, in the United States District Court, New York. They show liabilities of $154,022, of which $137,946 is in unsecured claims and $14,427 is in contingent claims, being notes of customers, nearly all of which were discounted by the Market and Fulton National Bank. The assets are placed at $28,492, consisting of notes, $1,841; accounts, $23,418; cash in banks, $3,182, and stocks and fixtures in the hands of receiver, amount not given.

Joseph Frackman is named as a creditor for $1,099 and Morton Frackman for $550. They are sons of the jeweler and their claims are for unpaid salaries.

The other creditors, whose claims are unsecured, are: The Potter & Buffinton Co., $2,433; R. A. Breidenbach, $1,738; Ostby & Barton Co., $3,586; Albert Lorsch & Co., $7,997; Stern Bros. & Co., $2,913; Arnstein Bros. & Co., $6,404; H., Z. & H. Oppenheimer, $2,012; Shiman Bros. & Co., $4,463; Hodenpyl & Walker, $2,608; L. Heller & Son, $6,411; Finkelstein Bros., $1,674; J. Bochner & Co., $1,148; Saunders, Meurer & Co., $1,536; L. Barnett & Co., $1,227; Atlas & Fisher, $2,182; Rosenberg & Daniel, $1,937; D. Teicher, $1,063; A. Suderov, $4,933; Frank & Sass $1,543; G. L. Houseman, $277; L. Beilenson, $7,255; T. Schisgall, $638; S. Schisgall, $1,500; S. Hess, $2,707; William Naigles & Co., $3,182; B. H. De Jong, $1,314; Meyerowitz Bros., $5,223; S. Pitzele, $1,186; Emile Spiro, $1,643; Stein & Hochberger, $886; Nebenzahl & Monk, $9,003; Levinson & Friedlander, $4,318; Goldsmith Bros., $6,183; I. Grodzenski, $2,416; Van Antwerpen, Van den Bosch & Co., $1,937; S. Pian Time-Payment Jewelry Co., $6,437; Rudolph Noel & Co., $2,701; Barnett Bros., $3,184; Herzfelder & Cohen, $2,917; Kleinberg & Probstein, $2,024; Veit Hirsh & Co., $2,237; B. Himmelbaum, $3,003; M. H. Mann & Co., $3,127; I. Hochberger, $3,384; H. Nordlinger's Sons, $1,034.

It is understood that about 75 per cent. of the creditors have agreed to a composition in bankruptcy at 12 cents on the dollar.

Mr. Frackman was adjudged a bankrupt last Friday, and the case has been referred to Referee in Bankruptcy William Allen for further hearing.

C. G. Breneman has purchased the repairing department of G. Rudisill, Altoona, Pa.

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New York Herald, April 9th

BIG AMERICAN PEARL FOUND.

Pink Beauty Weighs 187 Grains and Is Valued at $20,000.

An American pearl, weighing 187 grains, has arrived in the Maiden Lane district from the Western fisheries. It is almost round, and is reported by New York dealers to be the largest perfect fresh-water pearl ever seen in this city. It is of a beautiful pink color, and is valued at $20,000 by Maurice Brower, the dealer who purchased it. The pearl was found in the White River, Arkansas, and sold to a Western dealer, who brought it here.

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Jewelers Board of Trade in New York Effects Arrest of Men Accused of Conspiring to Cheat Government and Defraud Jewelry and Other Merchants.

Mobile, Ala., April 22.—Through the efforts of the Jewelers Board of Trade in New York evidence has been gathered which resulted to day in the simultaneous arrest of a number of men in this section who are alleged to have conspired to defraud the Government and also a number of manufacturers and jobbers and to have withheld assets from a referee in bankruptcy. United States District Attorney W. H. Armbrecht, of this city, was appointed special assistant to the Attorney-General of the United States to prosecute the matter and has caused the arrest of Jesse H. and Daniel H. Shreve at San Antonio, Tex.; A. C. Shreve, Tuscaloosa; R. J. Shreve, James E. Shreve, Hillard Shreve, George H. Shreve, John Johnson, William Franklin, at Montgomery, and Samuel Copland at Scottsboro, Ala. Seven of the men are brothers and it is claimed that the men have fraudulently obtained hundreds of thousands of dollars worth of jewelry and other goods from all parts of the country.

It is charged that the men conspired to withhold from the referee in bankruptcy assets of the City Jewelry Co. of Montgomery, Ala. It is also alleged that they purchased from wholesale houses throughout the United States valuable jewelry, silverware and other merchandise with which to fit out a store and then took unlawful means to retain the goods.

It is claimed that the men have been working for several years and a part of the story goes back to the time when the City Jewelry Co. of Montgomery was incorporated, April 16, 1909, with a capital stock of $15,000, alleged to have been fully paid in. In a statement submitted to the Jewelers Board of Trade, New York, at that time, the officers of the corporation were said to be J. H. Shreve, president; J. L. Ivey, vice-president, and D. H. Shreve, secretary and treasurer. The corporation claimed assets of $19,463 and no liabilities.

In September of last year the owners of the business claimed to have moved practically all the stock from Montgomery to Greenville, Ala., where they said they placed it in the store of J. H. Shreve for a special sale. Mr. Shreve was also president of the Union Mercantile Co. at Greenville, Ala. His store at that place burned on the night of Sept. 26 and was not protected by insurance.

Following the fire the City Jewelry Co. began to be pressed by creditors and the outcome was a petition in bankruptcy filed against the concern by two newspapers in Montgomery and by a creditor represented by the Jewelers Board of Trade.

The board became interested in the case and quietly started an investigation through its attorneys. About Oct. 1 the officers of the City Jewelry Co. admitted in writing the insolvency of the corporation. It was found that the concern had less than $1,500 in stock on hand. A receiver was appointed and an effort made to replevin a number of claims, but nothing could be accomplished. It was estimated at the time that the concern owed about $20,000, which, together with the assets claimed when the business was started, showed a net loss of between $35,000 and $40,000 in a few months.

The Board of Trade was not at all satisfied with this condition of affairs and instructed its attorneys to leave nothing undone which would aid in bringing all the facts to light. To further this end the financial committee of the board met and voted a sufficient sum of money from its "fighting fund" to cover the expense involved by the investigation.

The stock and fixtures of the City Jewelry Co. were sold for $1,500, but when the schedules in bankruptcy were filed the liabilities were placed at $15,640 and assets of $7,000 were included.

The whole matter looked so suspicious that a meeting of the largest creditors was held in New York, at which time the Board's attorney from Montgomery, Ala., explained the situation. He reported that several examinations had been held with unsatisfactory results and that the whole situation looked bad. In his report he stated that while no definite offer had been made at the time, it was probable that a fair offer of settlement would be submitted if the Board did not prosecute the case criminally. If the Board did decide to prosecute, the attorney was of the opinion that all the assets would be used by the "gang" in defending the suit. It is most gratifying to state that the creditors unanimously voted to give up hope of obtaining anything from the failure and proceed with the prosecution. The finance committee than made another heavy draft on the Board's "fighting fund."

President Rothschild, of the Board, recently appointed a special committee composed of Ludwig Nissen, of Ludwig Nissen & Co., New York; Harry Cutler, of the Cutler Jewelry Co., Providence, R. I., and Alfred Krower, of Albert Lorsch & Co., New York, to obtain the appointment of a special United States prosecuting attorney in order that the case might not be delayed because of the large amount of current business in the office of the local District-Attorney. The committee called on Attorney-General Wickersham, who in turn took up the matter with thoroughness and dispatch, sending a special investigator to Alabama. It is understood that the Attorney-General instructed his representtive to report directly to him.

It was learned upon investigation, so it is claimed, that the whole transaction was of a decidedly suspicious nature and evidence was gathered which indicated that the matter was of greater moment than was at first suspected. The prosecution became convinced that large quantities of jewelry and other goods were being shipped about the country to avoid turning them over to the proper authorities after the petition in bankruptcy had been formally filed.

As the investigation proceeded additional facts of an interesting nature were uncovered from time to time. It was found extremely difficult, however, to obtain information, as it appears from what the attorney representing the Board of Trade, says, that the people in this section of the country were afraid to testify against the "gang," fearing their power and influence. The Board of Trade was convinced, however, that the conspirators had organized to rob the commercial world, fire buildings to cover up supposed losses and to rob the insurance companies, defy trustees in bankruptcy, and use the United States mails to fraudulently obtain goods and then intimidate and drive out men who tried to investigate.

The special committee of the Board composed of Messrs. Nissen, Cutler and Krower having been instructed to seek aid from the Federal authorities at Washington made a trip to the capital with the results indicated. Some of the best men in the employ of the Government were detailed on the case. Plans were formulated and an active campaign begun and when the members of the gang had all been located and sufficient evidence obtained, the signal was passed along and a number of the accused were all arrested at the same time.

The action of the Board of Trade taken in behalf of its members without expense to them will probably result in exposing one of the worst commercial swindles ever carried on in this country. It is estimated that the gang has gotten away with at least $300,000 worth of jewelry and other goods in the last few years.

The trial of the apprehended men will be watched with interest throughout the country.

M. D. Rothschild, president of the Jewelers Board of Trade, New York, said yesterday that the above report was correct and they had nothing to add. He explained that the members of the Board contribute to a "fighting fund," to be used expressly for the purpose of prosecuting dishonest debtors whenever the evidence in the case is clear and chances of conviction good. The Board is desirous of impressing upon the trade the fact that it is endeavoring to make it as costly a proceeding to defraud a member of the organization as it now is for a burglar to interfere with a jeweler protected by the Jewelers Security Alliance.

Montgomery, Ala., April 23.—Following an investigation by Government officials for several months, Geo. H. Shreve, James E. Shreve, A. C. Shreve and Jesse H. Shreve, Daniel H. Shreve, R. J. Shreve and Samuel Copland, all well known in this city, and John Johnson and Will Franklin, two negroes of this city, were arrested in different parts of the country simultaneously at 12 o'clock Friday. The arrests were in connection with the failure some time ago of the City Jewelry Co., a Montgomery establishment, and were brought about at the instigation of K. W. De Belle, Special Agent of the Department of Justice, and William Armbrecht, United States District Attorney for the Southern District of

Although true Black Opal is scarce, we have a notable stock in all grades received by us in a rough state direct from the mines and cut in our lapidary shop in New York.

Our prices are necessarily less than those obtaining in Europe and the fact that no two stones are alike makes this gem very attractive as a profit getter.

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With the exception of the arrest of Jesse H. Shreve and Daniel H. Shreve in San Antonio, Tex., all the other arrests were effected by deputies under instructions from United States Marshal B. E. Walker.

The affidavit upon which the men were arrested was sworn to before United States Commissioner Judge John A. Elmore by Special Agent De Belle and with the exception of Jesse H. Shreve and Daniel H. Shreve the bonds for the defendants were set at $5,000 each. The bond of the two Shreves arrested in Texas was set at $7,500. Geo. H. Shreve and Johnson, one of the negroes, were the only defendants securing bond Friday night. The others were remanded in the care of the marshal.

Briefly stated the men are charged with conspiracy to force the City Jewelry Co. into bankruptcy and with concealing goods to the value of $20,000 from the trustee in bankruptcy. According to the allegations of the Government officers the City Jewelry Co., of which Jesse H. Shreve was president, was incorporated for the purpose of defrauding wholesale jewelry houses.

The burning of the jewelry store belonging to Jesse H. Shreve in Greenville, Sunday night, Sept. 26, 1909, figures prominently in the allegations made against the defendants. It is the contention of Mr. Armbrecht and Mr. De Belle that "dummy" packages were shipped to the Shreve store, through the express offices, the value on which was placed at a figure high enough to give the impression that they contained valuable articles of jewelry.

The Government officers charge the defendants with shipping cheap jewelry to the Greenville store and disposing of $20,000 worth of missing jewelry through other channels.

The City Jewelry Co. went into bankruptcy two days after the fire at Greenville. The following October the Trade Supply Co. was organized at Andalusia by H. C. Shreve, R. T. Shreve and a third party, who is not charged with having any part in the crime of which the Shreve brothers are accused. It was at this store that the Government investigators claim to have found some of the identical jewelry said to have been shipped to the Greenville store and which was supposed to have been destroyed at the fire.

The affidavit sworn out by Special Agent K. W. De Belle against the men charges that they conspired to commit an offense against the United States in combining together in anticipation of the involuntary bankruptcy of the City Jewelry Co., to conceal certain property belonging to the corporation. It is further alleged that these men conspired to purchase and order from various firms throughout the United States large quantities of diamonds, watches, silverware, jewelry and other goods usually handled by retail jewelers and to cause such firms to deliver the merchandise to the City Jewelry Co., and thereafter to remove a large quantity of the goods to the value of $20,000 from the store of the City Jewelry Co., at Montgomery, Ala., and to conceal these goods in anticipation of the involuntary bankruptcy of the concern.

It is also alleged that the men removed from the store at Montgomery a large number of packages containing cheap jewelry and other merchandise of little value, by express, marked at a high value, to Jesse H. Shreve at Greenville, Ala., and represented to creditors of the corporation and to the trustee in bankruptcy that the packages contained diamonds, watches, silverware, etc., to the value of $20,000, when in truth they were dummy packages. It is claimed that they represented that valuable packages had been burned by the fire, which destroyed the store of Jesse H. Shreve at Greenville, Ala., while in fact the merchandise in question were concealed in some place unknown to the Government.

The affidavit then goes on to enumerate certain articles of jewelry which are claimed to have been secreted by the alleged conspirators among which are a number of gold chains and a quantity of diamond and pearl-studded jewelry.

It is also alleged that a number of boxes and packages were shipped during the month of September, 1909, by Samuel Copland to A. C. Shreve by express from Montgomery, Ala., to J. H. Shreve, Greenville, Ala., and that other merchandise was moved about from place to place at different times to avoid having it fall into the hands of the proper authorities.

Carelessness of "Pennyweight" Thief Makes Philadelphia Jeweler $150 Richer by His Visit.

PHILADELPHIA, Pa. April 20.—An instance in which a "pennyweight" thief proved to be the victim rather than did the jeweler upon whom he planned to prey has just come to light.

The thief called at the store of J. E. Caldwell & Co., looked over the line of rings and left, saying he would return the next day to complete the purchase of a three-stone ring which had taken his fancy. He inquired when the salesman who waited upon him would be back from lunch.

With this knowledge he returned the next day at the time the clerk was away. He asked for the absent clerk, and was informed he was at his lunch, and another clerk volunteered his services. The man again left, saying he would return later. During this conversation it is believed he made the substitution.

Some time later Mr. Crawford, of the firm of Blair & Crawford, while on his way to lunch happened to notice a piece of glittering jewelry in a gutter, and upon picking it up was surprised to note that the ring contained three genuine diamonds and still bore the price tag. The tag was quite soiled, but the initials "J. E. C." were discernable. Upon Mr. Crawford's return to his own store he communicated with J. E. Caldwell & Co. by telephone, informinb them of his find. They seemed to know nothing of their loss, but investigation proved that the ring was indeed theirs, and lying in the slot in the ring tray reposed another ring of much less value, but worth about $150. The stolen ring is valued at approximately $1,300.

On his first visit to the store the thief paid considerable attention not only to the workmanship of the ring, but to the price tag, and upon the dummy was found an exact counterfeit of the firm's tag. Had it not been for Mr. Crawford's find the loss would not have been discovered for some time.

This thief is believed to be the same man who victimized H. O. Hurlburt & Sons, though positive information cannot be obtained at this writing as to whether or not two men were implicated or whether a colored man is alone involved. A complete account of the loss of H. O. Hurlburt & Son was contained in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. A colored man is wanted by the police of Trenton, N. J., for the perpetration of a similar act.

Police on the Lookout for Clever Jewelry Thief Wanted at Sacramento, Cal.

The police of various cities are now trying to locate William F. Kelley, alias William F. Gorman, one of the three burglars who broke into the store of Emil Steinman, Sacramento, Cal., last February, and in



WM. F. KELLEY, ALIAS GORMAN.

company with two companions got away with jewelry to the value of $400.

The burglars gained an entrance through the cellar of the store and cut a hole through the floor and the bottom of the show window. One of the men, supposed to be Kelley, stood on the sidewalk with a string, which was passed through a grating to the burglars in the cellar, who were reaching through the hole and stealing the contents of the show window. If a passer-by approached the watcher he pulled the string, thus notifying those in the cellar.

By chance a pedestrian noticed the hand coming through the hole and notified the police. The men made their escape, but one named Collins was arrested, Feb. 4, and sentenced to five years in the penitentiary.

Kelley is still at large and is described as being about 25 years old, five feet eight inches high, weighing 161 pounds. He has fair complexion and black hair. He has a scar on his little finger and right side of upper lip.

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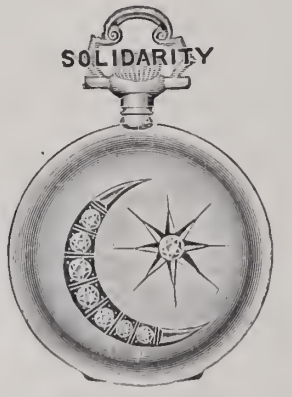
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Death of Joseph Henry Fanning.

PROVIDENCE, R. I., April 25.—Joseph Henry Fanning, a retired manufacturing jeweler and one of the oldest and widest known members of the guild in this city, died at his home, 168 Cypress St., at 5.45 o'clock yesterday afternoon, after an illness of about a month. He was one of the last of the old school, when almost everything was done by hand labor and every man was a journeyman in the broadest sense of the term through a thorough apprenticeship and early training in the shop and at the bench.

Mr. Fanning was born in this city in 1830 and his education was received in the public schools and the Providence High School. After concluding his schooling Mr. Fanning went into the jewelry business and in 1851 he started in business for himself, establishing the firm that for nearly half a century was prominently known throughout the country. On first entering business Mr. Fanning confined himself to the manufacture of pins and ear drops, as they were then called, both jet and plain, but gradually added other lines of goods, for many years manufacturing bracelets, ribbon and hair chains, hooks, bars and swivels, and also lockets and chains.

In 1856 the late Alfred S. Potter was admitted into the firm, which became Fanning & Potter and so continued until the time of Mr. Potter's death, Dec. 11, 1888, with the exception of from 1860 to 1868, while A. O. Baker was a member of the firm, when the name was Fanning, Potter & Co. Mr. Baker withdrew in 1868, when the old firm was resumed. Mr. Fanning withdrew from active business about 10 years ago, although for several years previous to that he had been gradually closing out his business.

The financial troubles of 1857, those occasioned by the breaking out of the Civil War in 1861 and the great business troubles that periodically depressed the country from 1873 to 1890, were all passed through by Fanning & Potter and during the entire existence of the concern it maintained a high standing in the trade. In prosperity and adversity Messrs. Fanning and Potter steadfastly remained together and during the 32 years of their business associations were in the truest sense of the expression partners.

Two children survive Mr. Fanning—a son, Martin S. Fanning, who is principal of the Oxford St. Grammar School, of this city, and a daughter, Mary E. Fanning, also of this city. Mr. Fanning was a communicant and vestryman at St. James' Episcopal Church, a member of the Providence Central Club, of St. John's Commandery, K. T., and was formerly president of the New England Manufacturing Jewelers' Association, now the New England Manufacturing Jewelers' and Silversmiths' Association.

For many years Mr. Fanning was in public life, both as a member of the City Council and of the Providence School Committee. He was for many years president of the Society for the Prevention of Cruelty to Children, a work in which he was deeply interested. In 1882 he was elected to the Common Council from the old Seventh Ward of this city and every year until 1887 was re-elected to the same position. In 1887 he went to the Board of Aldermen for one term. While in the Council he was a member and chairman of the committee on parks and was known as the "father" of Arbor Day, having been among the first to agitate and advocate the movement.

Although in failing health for about a month, Mr. Fanning was not confined to his bed until last Saturday. He failed rapidly from that time until his death

Death of Samuel F. Morrill.

CONCORD, N. H., April 23.—Samuel F. Morrill, who passed away last night at his home 8 S. State St., was one of the most prominent members of the jewelry trade in this city and was head of the firm of Morrill Bros., the oldest house in this line in Concord. The news of his death was received with universal regret.

A native of Dover, Mr. Morrill first saw the light in 1837. His boyhood was spent in his native town and he remained there until about 18 years ago. He came to Concord in 1856, and has been a resident of this city almost continuously since that time. Among his friends here he obtained an enviable reputation both as a citizen and merchant, and though averse to holding public office he served one term in the legislature.

Mr. Morrill learned the trade of jeweler as an apprentice in the concern of Carter & Witford, who were then located in what is now the Eagle block. When he had mastered his trade he went south for a few years and while there in 1861 was drafted for the Confederate army, but deserted and came north. Later, for a short time, he was engaged in the retail department of a silverware concern in Hartford, Conn. He then returned to Manchester and started in business for himself under the style of S. F. Morrill & Co. on a site where the postal telegraph building office now stands. The business remained there until the Morrill building was completed in 1876, when the house moved to the ground floor of that structure. About this time the present firm of Morrill Bros., composed of the deceased and John F. Morrill, was formed and has continued in business here ever since.

Mr. Morrill was married in 1863 to Sarah Parker of this city, and she with a daughter and his brother are his only survivors.

Death of Michael H. Curran.

SPRINGFIELD, Mass., April 23.—After a short illness from pneumonia Michael H. Curran, a well-known jeweler of this city, passed away at his home, 73 Sherman St., Monday morning. He was taken ill last Saturday, but despite medical aid he grew rapidly worse until the end.

Mr. Curran, who was 58 years old, has been in the jewelry business for more than 30 years. He started as a peddler, but built up a good trade, and about 10 years ago opened a nice store in this town. He was industrious, able, conscientious and a good salesman, although not a practical watchmaker and jeweler. He stood high in the community and had many friends.

Mr. Curran's store was formerly in the Court Square Theater building, but for the past few years the business had been located in the Whitnery building, on Washington St.

The deceased is survived by a widow and a son, James E. Curran, and a daughter, Mrs. E. A. McClintock.

Interesting Case Decided in Favor of Fixed Selling Price.

On a motion for a preliminary injunction in the case of Robt. H. Ingersoll & Bro. against Jacob J. Schmuckler, which came up, last week, before Judge Lacombe in the United States Circuit Court, New York, a perpetual injunction was granted enjoining and restraining the defendant or his agents from directly or indirectly causing to be sold or offered for sale, except as licensed by the complainants, any watches embodying the invention of letters patent Nos. 787041, 855950 and 926329, and more particularly from directly or indirectly dealing in complainants' watches, including the Yankee watches, except at prices in strict conformity with the Ingersoll schedule. It was further decreed that the complainants recover from the defendants cost of the suit.

The complaint in this action, filed some time ago, set forth the ground upon which the firm of Robt. H. Ingersoll & Bro. claimed title to the patents, and alleged that the defendant had infringed these patents in that he had been cutting prices in the selling of the watches. It was claimed that the alleged violation was being carried on in the face of an agreement between the two parties as to the selling price of the watches. A restraining order was granted pending the argument of the preliminary injunction.

Robt. H. Ingersoll & Bro. say that so far as they know this is the only suit ever brought by a manufacturer against a jobber, compelling him to sell to the retail trade at a fixed price. Heretofore, they say, actions have in other instances been brought against a retail dealer who is cutting the established price.

The prompt decision of the court in this action is of general interest throughout the trade, as it establishes beyond question that Robt. H. Ingersoll & Bro. are able to protect prices on their watches. This case is the last of a large number of cases of a similar nature, all of which have terminated in a similar way.

Death of Lincoln Sheridan.

ST. CHARLES, Minn., April 20.—The recent death of Mr. Lincoln Sheridan came as a shock to this community. He was a leading citizen and a prominent jeweler here for many years. Just a week before his death, April 9, he had taken to his bed, going down with what he thought was grippe, but proved a fatal case of diabetes.

Lincoln Sheridan was born in Hacketstown, N. J., in 1864. In 1876 he came west with his mother, going to Plainview. Somewhat later he entered the employ of Frank Lanager, who then ran a jewelry store at Plainview, and remained with him until he had learned the business. Selecting Mazeppa as a likely point, he started up for himself. Later he moved to Eyota, coming from there a few years later to St. Charles in 1891.

Your Best Customers Will Buy This Pin

You will make no mistake in placing a trial order for this latest and exclusive novelty in feminine jewelry.

THE PSYCHE BOW

is artistically designed by our own artists and exquisitely made by expert workmen. It fills the requirements of this season's fashionable mode.



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ONE OF OUR MANY DESIGNS

The bow here illustrated is one pattern from our extensive line. Every Psyche Bow is 14-K. Gold mounted in genuine stones. They come in pearls, diamonds, sapphires, topaz and other attractive combinations.

An Exceptionally Good Feature is our Patent Clasp

It enables the wearer to use the pin for any jabot, or as a beautiful hair ornament. A simple turn of a button at the back unclasps it.

Considering the excellence of quality the prices are remarkably low—ranging from $18.00 upward, according to mountings.

Place a trial order to-day or write for full particulars.

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Conditions Still Remain Quiet in Amsterdam Diamond Market.

AMSTERDAM, April 16.—Conditions in the diamond market here have remained about the same during the past three weeks. Business is still quiet, as only a very few buyers have visited the city of late, outside of the local and European people who come here regularly, but the latter have been absorbing a considerable amount of goods and factories are all working full time. There is a scarcity of workmen here which causes wages to go higher every week. This, of course, is not without its influence on the prices of the cut goods, which are high and even show a tendency to go higher still, despite the lessening demand.

At present there is a large call for *piqui* and badly spotted goods, small brilliants and eight facets. Roses, with the exception of very small sizes, are not in demand. The finer clean goods, whose sales have fallen off, remain firm in price, because these are all held by strong firms.

The Syndicate sells rough goods here regularly every week, and prices show no change. A silly rumor to the effect that some rough had been sold at lower prices was current among the workmen, but proved absolutely untrue.

As far as the general condition of the market is concerned, cutters here feel tranquil and show no alarm at the fact that business is a little dull at present. During the first two months a large number of important buyers were here and bought heavily, and it is not expected that they will renew their purchases until the stocks already bought are disposed of. This will occur within a short time, when a large number of American and European buyers will be here again for goods for late Summer and Fall trade.

The retail trade in Europe has been fair of late, the best reports coming from Germany and Austria, and most of the buyers here during the last week were from those countries. Among the principal firms who have been represented in this market were: M. Kahn, Stuttgart; L. Strauss, Paris; Kohn & Hacs, Vienna; M. Kahn & Co., Paris; B. Rappaport & Fils, Paris; D. L. Davis Bros., London; Ryrie Bros., Toronto, Canada; Ad Cohen & Son, Birmingham; Baekes & Strauss, London; E. Bautelji & S. Segaar, Paris; J. Bellak, Vienna; J. Green, London; Saril & Kahn, Antwerp; Arnstein Bros. & Co., New York; Wm. Kurth, Vienna; S. Freedman, Antwerp; A. Worms, Paris; M. Bassot, Paris; Gasell & Co., Pforzheim; L. Trier, of N. M. Oppenheim, Frankfurt; Marchand Fréres, Paris and New York.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York as reported last week:

	London.	*New York selling price, .999 Basis.*
April 19	24 9-16d.	$0.55½
" 20	24 1-2d.	.55¾
" 21	24 9-16d.	.55½
" 22	24 3-4d.	.55⅞
" 23	24 3-4d.	.55⅞
" 25	24 11-16d.	.55¾

E. L. Steirwald, Gosport, has sold out to G. A. Keller.

Police Want Man Who Cleverly "Switches" Rings Which He Orders "C. O. D."

SAVANNAH, Ga., April 22.—The police throughout the country have been asked to aid in the arrest of W. P. Duke, alias "James Parris," who also travels under other assumed names, who, in company with J. W. Napier, Jr., it is alleged, swindled agents of the Southern Express Co. in Kershaw and Bamberg counties, South Carolina, by exchanging imitation for genuine diamond rings while examining packages sent to them, for which they were to pay on receipt. Napier was arrested and is under $2,500 bond. The police are now anxious to locate his partner.

A circular has been sent out by the Southern Express Co. offering a reward of $200 for the arrest and detention of Parris and giving the following description of the man: He is slender, about 30 years of age; five feet six to eight inches tall; clean shaven; sharp features; small face; red complexion; prominent upper front teeth. He wore nice looking dark suit; black derby hat, and his weight is about 135 to 145 pounds.

Lambert Bros., retail jewelers of 58th St. and Third Ave., New York, state that two men attempted to obtain a diamond ring from them for which they were to pay upon delivery by the express company, but they refused to submit any goods under these conditions. The letter written by Lambert Bros. in reply to their request was found by the police in the grip which was dropped by Duke at the time he made his escape.

It was explained that the scheme which the two men are alleged to have worked was the old one to obtain the goods from jewelers in distant towns and then substitute imitation stones for the genuine ones, finally returning the rings with the statement that they did not exactly meet with approval.

When his partner was arrested Duke disappeared, but in his hurry dropped a grip in which were found letters indicating that J. W. Napier and W. P. Duke were owner and manager, respectively, of Napier's Carnival Shows, which were exhibited through towns in South Carolina in 1909-1910. Letters also indicate that W. B. Duke is from New York or Long Island City.

Jewelers are warned against sending Duke goods by express, and the police are asked to notify J. Hockaday, general manager of the Southern Express Co., Savannah, Ga., should Duke be apprehended.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended April 27, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$382,077.11
Gold bars paid depositors	79,384.35
Total	$461,461.46

Of this the gold bars exchanged for gold coin are reported as follows:

April 18	$88,385.70
" 19	55,670.95
" 20	91,835.79
" 21	62,888.03
" 22	57,446.00
" 23	25,850.64
Total	$382,077.11

Chas. F. Wood, Summit, N. J., Files Petition in Bankruptcy.

SUMMIT, N. J., April 21.—A petition in bankruptcy showing liabilities of $185,000 has been filed with Referee Atwood L. DeCoster, of Newark, by Charles F. Wood, of this place. The petitioner is a member of Chas. F. Wood & Co., Inc., dealers in diamonds and jewelry, 15 Maiden Lane, which succeeded to the old partnership of Charles F. Wood & Co. after that firm made a settlement with creditors on a basis of 40 cents on the dollar, in 1908.

Among the unsecured creditors named in the petition are Mayor George F. Vreeland, $10,815; William W. McCollum, Millburn, $5,406; George H. Williams, Summit, $5,406; Henry P. Twombly and D. Arthur Young, both of this city, each $5,406; William Z. Larned, this city, $10,000; Julius A. Falk, this city, $10,081; Peter T. Wood, Newark, brother of the bankrupt, $10,831; City Solicitor Corra N. Williams, $5,000. There are many other creditors.

Following the petition of Charles F. Wood comes the announcement that Elmer E. Wood, Newark, and John B. Wood, Summit, brothers and partners of the first named, have also instituted bankruptcy proceedings. Their petitions have been referred to Referee Edwin G. Adams.

When the firm of Charles F. Wood & Co. failed, in April, 1908, the liabilities were placed at $525,000 and the assets were said to have been about $240,000. A settlement was proposed on a basis of 40 per cent., payable as follows: 15 per cent., with interest, Jan. 20, 1909, and 10 per cent., with interest, July 20, 1909, in unindorsed notes, bearing interest from Sept. 1, 1908, and payable by the corporation. The remaining 15 per cent. was in notes, payable in January, 1910, and made by the individual partners of the late firm and indorsed by some friends.

The indorsers were to be secured by the stock of the new firm, but when the notes fell due Jan. 20 none was paid. About $60,000 worth went to protest. Some of the indorsers have paid up rather than have any publicity, but others are fighting suits that have been instituted in the New York courts for payment. They allege that misrepresentations were made concerning the real situation of affairs at the time of the making of the notes.

Mr Wood, in speaking about the bankruptcy petition, said that it was the old trouble, and that matters had reached a point where he had to go into bankruptcy. He said that the unsecured creditors were all for contingent liabilities, and the liabilities outside of the family amounted to about $60,000. He added that he was unable to meet a payment which became due in January on the old indebtedness, and that the only thing left to do was to go into bankruptcy.

He explained that this was an individual petition and not a petition against Chas. F. Wood & Co. Mr. Wood's attention was called to a newspaper story which intimated that he was interested in the Beachwood Park Co., and that he had stock in that concern to the value of $25,000. He said that he only owned one share of stock in this concern.

WM. H. WAGNER, Pres. WM. H. COHN, Vice-Pres. WM. G. GILGER, Sec. and Treas.

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Philadelphia.

Michael Muferowitz, New York, was a recent visitor.

Councilman Bolte, an Atlantic City jeweler, was here last week.

Weinrich Bros. Co. have moved from 1211 Filbert St. to 12th and Arch Sts.

Col. J. Warner Hutchins, who has been traveling abroad, is expected to return about May 15.

F. E. Ogden, with H. O. Hurlburt & Sons, will return this week from New Orleans.

Charles Koshland, wholesale jeweler at 702 Chestnut St., is ill at his home with the grip.

Edward T. Stotesbury, vice-president of the Keystone Watch Case Co., will sail for Europe May 3.

L. A. Thomas, formerly with Nelson & Co., Camden, N. J., has accepted a position with C. E. Lewis.

Mr. and Mrs. C. Walter Sheppard, 520 N. 10th St., have sent out cards announcing the birth of a son.

E. A. Farnum, of H. M. Jacobson & Son, 1120 Chestnut St., has been transferred to the Washington office.

Benjamin Reistine, gold plater, 129 S. 7th St., is about to dispose of his business on account of ill-health.

W. L. Roberts, Wilmington, Del., is now located in his new store and is very much pleased with the outlook.

George A. Bicknell, representing F. S. Gilbert, North Attleboro, Mass., was here on business during the week.

George E. Morrill, with H. O. Hurlburt & Sons, had a hurried call to Boston last week because of the illness of his mother.

Charles E. Lewis, jeweler and optician at 4600 Frankford Ave., has sent out cards to his patrons announcing his 36th anniversary.

The store of N. Chaker, 10 S. 4th St., was entered Thursday by thieves and 16 dozen of gold-filled rings and other pieces of jewelry were carried away.

The sympathy of the trade is extended to George Donaldson, well known to the trade, on account of the death of his wife, which occurred April 20th.

S. C. Mussina, Williamsport, Pa., will sail for Europe June 1. Mr. Mussina will be absent about three months and will travel extensively during that time.

The Pennsylvania Retail Jewelers' Association has sent out invitations to the fifth annual convention to be held May 19 and 20 at the Continental Hotel.

F. A. Colladay, son of F. A. Colladay, 52d St. and Girard Ave., was painfully burned last week on the face and hands while repairing a clock with gasoline.

Bert Lewis, with the B. F. Williams Co., 726 Chestnut St., is receiving the sympathy of the trade on account of the death of his wife, which occurred Monday, April 17.

It is rumored that S. Martin, Germantown Ave., is about to dispose of his business and will retire. Mr. Martin has been in the jewelry business for many years.

H. S. Kratz, Souderton, Pa., was instrumental last week in making the Cantata of the Emmanuel and Zwingli churches a success. Mr. Katz trained the large chorus for the event.

The first meeting of the creditors of the Futernik Co., Inc., bankrupts, will be held Monday, May 9, in the offices of the referee, David Werner Amram, Real Estate Trust building.

During the heavy wind and rain storm last Sunday a new burglar alarm which had been placed in the window of I. Weiss, 711 Sansom St., sent in a false alarm, summoning Mr. Weiss and the police.

Theodore Beck has returned from New Orleans, where he was one of the guests of the Shriners. Mr. Beck has brought back with him souvenirs which might be classed as a miniature managerie.

A large number of silver cups and medals were shown to advantage in the windows of J. E. Caldwell & Co. during the week. The articles, which were made by this firm, are to be awarded as prizes by the Atlantic City Country Club at their Spring Golf Tournament, April 28-30.

Mrs. Sandmen, wife of the late Joseph Sandmen, who was a well-known traveling jeweler, announces her engagement to Mr. Bucarach, a merchant of this city. Mrs. Sandmen was formerly associated in the jewelry business with her father, Frank Lingg, a retail jeweler at 11th and Spruce Sts.

A window in the store of Joseph Gumpert, 1218 Ridge Ave., was broken last Monday evening by a thief, who was surprised in the act by the police and chased for many squares before he was caught. The stolen jewelry was recovered. Several shots were fired, one of which lodged in the shoulder of a policeman.

The jewelry store of Frank Lingg was entered last Wednesday by a colored man who asked to be shown some diamond rings. While the jeweler's attention was otherwise engaged the man substituted a dummy ring for one of the most valuable rings in the tray. After making other inquiries the man withdrew from the store before the loss was discovered.

The following jewelers were visitors to this city during the week: George W. Beck, Vineland, N. J.; F. W. Freeman, West Chester, Pa.; C. L. Lewkowitz, Atlanta, Ga.; J. S. Downie, Hatboro, Pa.; D. H. Krause, North Wales, Pa.; H. B. McFarlan, E. Downingtown, Pa.; E. K. Bean, Sautelle, Pa., R. W. Quicksall, Mount Holly, N. J., and Percy Savory, with Wadsworth Watch Case Co.

Harry Egolf, of 52d and Arch Sts., was arrested last Thursday, suspected of having stolen a package of rings and other jewelry valued at $500 from the United States Express Co. Egolf, who is an employe of the company, has been under suspicion for two weeks. During that time a number of packages were tampered with and others were lost entirely. Detectives O'Sullivan and Callam made the arrest.

An attractive window display was that seen last week at the store of the Bailey, Banks & Biddle Co. The exhibit consisted of a collection of varied prizes to be presented at the Third Annual Roadability Run which is to be held at Atlantic City, N. J., Saturday, April 30. Fully 150 cars will participate in this event. The Mayor Stoy Cup is featured as the first prize. J. Archibald Paul, of the Bailey, Banks & Biddle Co., has entered his car, "The Franklin."

What might have been a successful robbery was cleverly averted last Thursday morning by the timely arrival on the scene of the watchman for Van Dusen & Stokes Co., 1123 Chestnut St. The watchman was startled by noise of broken glass, and upon investigating found that a piece from the corner of the store window had been cut away. A tray of diamonds, which had been left in the window over night, is supposed to have been the attraction, but the thieves were frightened away before getting the stones.

The arrest of Jack Kellar, aged 30 years, on Friday, in a jewelry store at 2d and Market Sts., after he had tried to dispose of some broken pieces of silver, was due to the suspicions of the Market St. jeweler. The broken silver led the jeweler to suspect that something was wrong and, while he talked to Kellar, a clerk was sent to the corner for a policeman. Kellar answers the description, it is claimed, of a man who recently tried to pawn a silver tray which was part of the loot stolen from a private residence in West Orange, N. J. He denies the charges and is being held for a further hearing.

After an exciting chase, John Hummelwright was arrested Monday, charged with the theft of a number of gold watches and other articles from M. Sickles & Sons, 726 Chestnut St. Joseph Waxman and Abe Joseph were also arrested. The detectives claim that Hummelwright, who is about 17 years old, has been taught to steal by Waxman and Joseph. The prisoner, it is charged, grabbed a tray of watches and ran away. The shouts of "Stop thief" attracted the attention of the officers, who gave chase and finally captured the trio. Harry Barry and Ed. Sickles, of the firm, who gave chase, caught one of the men in Green's Hotel across the street from the store.

The traveling representatives visiting the trade during the week were: Charles S. Morse, the Winthrop Mfg. Co., Attleboro, Mass.; Mr. Thompson, C. Roy Randall & Co., North Attleboro, Mass.; L. S. Sweetland, the Allison Mfg. Co., Attleboro, Mass.; C. W. Herman, the Waterbury Clock Co., New York; C. J. Rech, Jr., C. Rech & Sons, Newark, N. J.; C. F. Willemin, Sulzberger & Co., Providence, R. I.; R. M. Hoxie, Mason, Howard & Co., Attleboro, Mass.; Charles G. Parker, Bates & Bacon Mfg. Co., Providence, R. I.; W. H. Thornton, H. A. Kirby, Providence, R. I.; Max Z. Stein, Doran, Bagnall & Co., and William Holme, Ballou & Co., Providence, R. I.

The firm of Price & Tompkins, Mattoon, Ill., dissolved partnership recently, E. L. Price retiring. Mr. Tompkins will continue the business at the same location and will collect all outstanding accounts and assume the liabilities of the firm.

Richard Miller, a jeweler of McPherson, Kans., accompanied by his wife, will sail to-morrow for Germany on the North German Lloyd steamship *Zieten*. They will visit Mr. Miller's old home in Fulda and will spend several months abroad, returning home about the first part of September. During Mr. Miller's absence the business will be in charge of W. H. Widiger and Miss Cora Martin.

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THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
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11 JOHN ST., COR. BROADWAY, NEW YORK.
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VOL. LX. APRIL 27, 1910. No. 13.

Index to News and Special Articles.

	Page.
Interesting Silver Work at the Frohne Sale in Copenhagen. Illustrated on front cover; text on	61-63
The Product of the Colonial Salesman Compared With that of the Present Day	63
The Heraldic Menagerie Briefly Described and Explained	65-67
Programme of the Convention of the Ohio Retail Jewelers' Association at Columbus, May 2, 3 and 4	69
Waltham Watch Co. Begins Suit Against Catalogue Houses for the Enforcement of Price Contracts	69
Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York	69
Importations at the Port of New York	69
Trophies Presented to Teams of Jewelers' Duck-Pin Bowling League of Pittsburg	71
Bids Received and Solicited by Government Department to Supply Various Articles	71
Boy Who Robbed Watertown, N. Y., Jeweler, Arrested at Newport, R. I., After Enlisting as a Naval Apprentice	71
A Full Statement of the Exoneration of Mr. and Mrs. Fink, Los Angeles, Cal.	73
Columbus, O., Jeweler Alleges He Lost $9,000 Gambling After Bankruptcy Proceedings Were Begun Against Him	75
Meeting of the Retail Jewelers' Association of the District of Columbia	75
Paris Pearl Market	75
Further Curtailment Ordered at the Plant of the Waltham Watch Co. Until Surplus Is Reduced	75
Bankruptcy Schedules of Samuel Frackman Filed in the United States Court	75
Jewelers' Board of Trade, New York, Arrest Persons Accused of Conspiring to Defraud Government and Several Members of Jewelry Trade	77-79
Police on the Lookout for Clever Jewelry Thief	79
Carelessness of "Pennyweight" Thief Makes Philadelphia Jeweler $150 Richer by His Visit	79
Death of Joseph Henry Fanning	81
Death of Samuel F. Morrell	81
Death of Michael H. Curran	81
Death of Lincoln Sheridan	81
Conditions Still Remain Quiet in Amsterdam Diamond Market	83
Silver Market	83
Police Want Man Who Cleverly "Switches" Rings Which He Orders "C. O. D."	83
Gold Bars	83
Chas. F. Wood, Summit, N. J., Files Petition in Bankruptcy	83
Jewelers' Bowling League of New York	88
Patent Department	115-116-117
Our Civil Day	119-121-123
Keeping Tabs On Your Watch	123
Staking in a New Balance Staff	123
Precautions to Be Observed in Applying Oil to Watches, etc	123
How a French Watchmaker Attracted Passersby to His Show Window	123
Tortoise Displayed in Show Window	131
The "Fairness-Towards-All Policy"	131-132
An Educational Display	132
The Law and the Retailer	132
Writing Good Advertisements No Sinecure	133
The Connoisseur's Handbook—(Continued)	135-157
Workshop Notes and Queries	139
The Application of Transparent Enamels	139
An Improved Method of Electroplating—(Continued)	141

MERCHANTS generally are indirectly interested in the suggestion of the Post Office authorities that the rates on second-class mail matter be increased, because there is little doubt that such increase in rates would necessarily be followed by an increase in the subscription prices of the principal trade papers and magazines which merchants and manufacturers must read, as many are absolutely essential to them in the proper conduct of their business. The proposed increase in second-class matter was based on an apparent deficit of nearly $17,500,000 in the Post Office Department account of last year, which, without any real reason, was attributed to the carrying of second-class periodicals and not to any defects or deficiencies in the management of the department itself. However, the Postmaster-General's recent report on the receipts and expenditures of the first half of the fiscal year indicates that there will be a decrease in this deficit of over $10,000,000 in the current year as a result of radical reforms introduced at the beginning of the year in the methods of handling the postal business. As the reorganization of the department is still in process, there is reason to suppose that this apparent deficit can and will be decreased still further, if not turned into a surplus. All of which bears out the statement, made so often, that the excessive cost of the Post Office Department is not the result of handling second-class mail, but due to the laxness and unbusinesslike methods of the department itself. We think that the result of the reforms already instituted is sufficient answer to the cry against the second-class rate and indicates so clearly the fallacy of the reasoning of those who have been fighting for the increase that it needs no further comment.

The Woman Who Gives Away Diamonds.

FROM time to time the daily newspapers of the larger cities, and often in some of the smaller towns, have published stories running all the way from a paragraph to a column in length, telling of a woman, described as a "prominent society leader," who is the owner of an American diamond "mine," often referred to as being located in Arkansas. The story goes on to relate that so many diamonds have been located on the property owned by this woman that she has given large quantities of the rough as presents to her friends as favors at card parties or other social functions.

Attempts to either locate the woman in question or find out how these stories have originated have so far proved unsuccessful. In nearly every case where THE JEWELERS' CIRCULAR-WEEKLY has tried to run down the story at the hotel where the woman is supposed to have stopped and given out the diamonds, the management disclaimed any knowledge of her or of anyone possessing this particularly generous characteristic.

Though apparently the woman seems to be a creature of the imagination of the reporter, there seems to be no reason why these stories, similar in all their details, should appear in different cities at different times, and if they are inspired by a "press agent" their purpose is not obvious, as no attempts to sell stocks in the supposed diamond mine have as yet come to our attention.

The readers of The Jewelers' Circular-Weekly have plenty of orders to place. Advertise to them if you wish them to do business with you.

Should any reader of THE JEWELERS' CIRCULAR-WEEKLY learn of the origin of these stories in his town, or be put in the way of obtaining any information in connection with them or the party referred to, he is requested to communicate with the editor.

Variation in the Carat Weight.

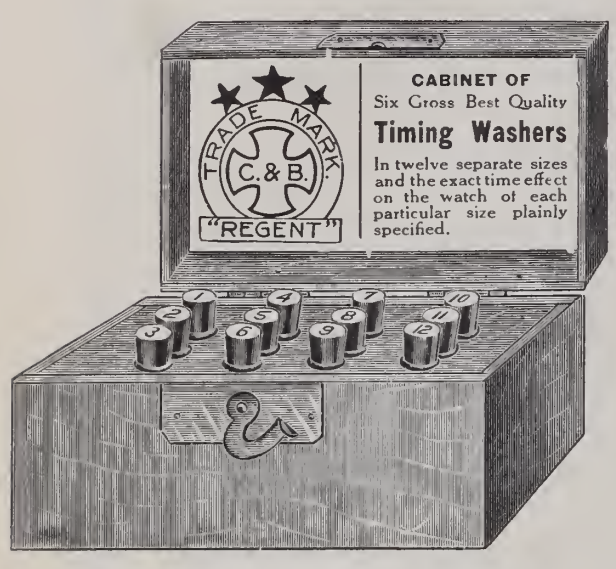
IT seems strange that there is so little apparent interest among jewelers and gem dealers in regard to the movement for a uniform of decimal carat weight, inasmuch as the variation in the actual weight of the carat, as used as a basis of gem measurement in different countries, is so large as to make a real and not theoretical difference in the weight of a large stone as measured by the standard carats of different localities. What is more, there is a difference not only in the standards of the carats used in various sections of Europe, but there is probably an even greater difference and almost an entire lack of uniformity in the actual weights of the small metal weights used by jewelers and importers to determine the heaviness of gems. Attention to this subject has never been more clearly called than in the article by Leonard J. Spencer, M. A., F. G. S., of the mineralogical department of the British Museum, which was published last month in the *Mineralogical Magazine* and is now reprinted in pamphlet form. Mr. Spencer's article is entitled "Notes on the Weight of the Cullinan Diamond and on the Value of the Carat-Weight," but it is, in effect, one of the best arguments for a universal standardization of the carat weight that has yet been placed before the trade.

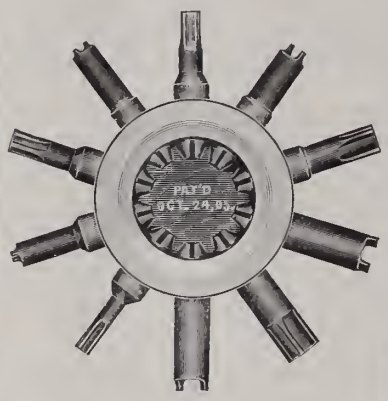
In speaking of the Cullinan diamond in its rough form, Mr. Spencer shows that a doubt exists not only as to its weight in carats, but also as to the exact equivalent, compared with standard weights, of the carat-weights in which this is expressed. Quoting from various descriptions of the gem he shows that its weight was given by the different authors at all the way from 3,024 to 3,032 carats, the variation of those apparently expressing it in English carats running from 3,024¾ to 3,032 carats. The 3,032 figure was probably taken at the mine before the stone was thoroughly cleaned, but the weight taken at the Johannesburg office of the Premier Mining Co was 3,024¾ carats, while at the London office it was found to be 3,025¾ carats, a full carat difference. When weighed by the cutters in Amsterdam, just before cutting, it was placed at 3,019¾ Dutch carats, which is equivalent to 3,025 English carats. Mr. Spencer made an examination of the carat weights with which the stone had been

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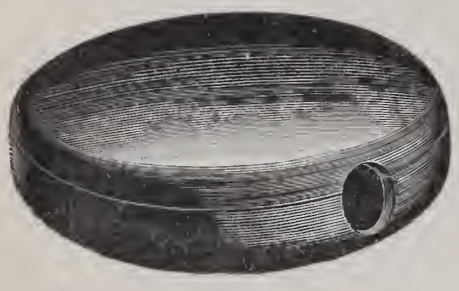




10-Prong Sleeve Wrench

Price 50 cents

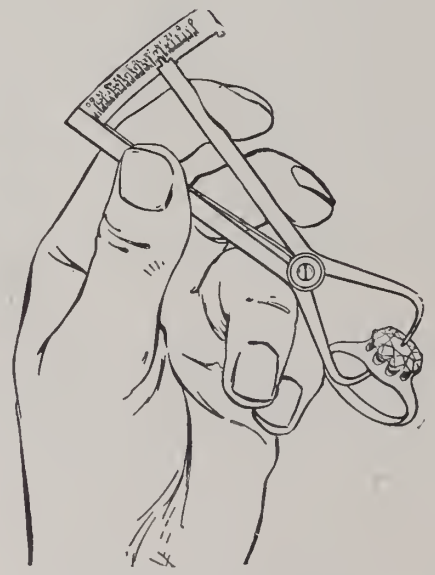
Duplicates of these can be ordered by number on card put up in ½ gross papers. If not otherwise stated, 15 cents per ½ gross, or 2 papers 25 cents.



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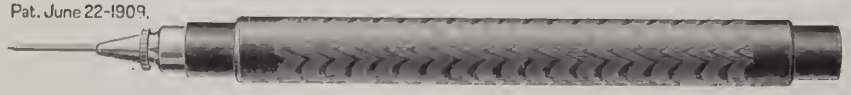


Diamond Gauge

Price $3.75

Automatic Fountain Watch Oiler in Rubber Case

Price $1.50



This Oiler has a gold feeding needle which will not corrode the oil, and an automatic valve inside the Oiler head to shut off and regulate the supply of oil as needed. Press gold needle against pivot or jewel-hole and valve will open and close when released. The gold needle deposits the oil directly in the oil-cup and around the pivot, in place of on top of the pivot or around the jewel-setting as is the case with ordinary oiler.

CROSS & BEGUELIN

23 Maiden Lane - - - NEW YORK

weighed at the London office of the Premier company, comparing these with known weights, and says that the carat weights used showed considerable signs of wear owing to the rough use to which they are subjected; it is probable that nearly five years ago, at the time of the weighing of the Cullinan diamond, they were appreciably heavier than they are now.

The author also calls attention to the fact, not generally understood, that in addition to the difference between carats of various countries there are slight differences in the English carat alone. The value usually given in the text books for the English carat is 205.409 milligrams, while many of the carat weights used by the London jewelers are 205.3 mg. Mr. Spencer speaks of having compared against gram weights eight different sets of carat weights actually in use in London, and obtaining values for the carat varying from 203.2 to 206.3 milligrams (a difference of about 1/64 of a carat). The majority were near 205.3, which seems to be the one in general use. This variation was probably due to the fact that the weights are not handled with any degree of care. The more carefully handled and adjusted set of carat weights in the British Museum give the carat as 205.410, but these weights were first supplied in 1851, and the firm which made them now produces carat weights which agree with the Board of Trade definition at 205.304 mg.

After calling attention to these and other points of difference in what should be an invariable standard in our trade, the author concludes by saying that the adoption of the metric carat of 200 milligrams will be an excellent solution of the problem, and by its universal use the existing confusion would be avoided. The difference between the old and new units is only slight, the metric carat being less than the present carat; this means that the weight of a particular stone would be expressed by a slightly larger number when weighed against metric carats than when it is weighed against the present standard weights. One of the greatest advantages that would be gained would be the discarding of the awkward fractions which now must be used in gem weights in favor of decimal fractions, which can be added without trouble.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week at the Universal alleys, Brooklyn:

April 18.—Tiffany & Co.	844	867	924
vs. Wm. Barthman	897	886	938
April 20.—Solidarity Watch Case Co.	775	867	812
vs. Joseph Fahys & Co.	859	852	927
April 22.—J. J. Donnelly	821	759	877
vs. Cross & Beguelin	840	993	888

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman	42	12	990	.777
Joseph Fahys & Co.	37	17	1,012	.685
Hayden W. Wheeler & Co.	35	19	985	.648
Cross & Beguelin	33	18	1,013	.647
R. H. Ingersoll & Bro.	32	22	1,001	.593
Tiffany & Co.	26	19	1,008	.578
Ilgen & Wakefield Co.	20	34	930	.570
Solidarity Watch Case Co.	14	34	947	.292
Mumford & Galaway	14	37	967	.274
J. J. Donnelly	5	46	892	.098

New York Notes

Henry Zimmern & Co. have moved from 77 John St. to 118 William St.

The American Watch and Diamond Co. has moved from 3 Maiden Lane to 6 Maiden Lane.

Simon Adler, of Rosenbaum & Adler, 65 Nassau St., sailed, yesterday, on the *Kronprinzessin Cecilie* for Europe.

The second day sale of the Edwin Babcock Holden engravings at the American Art Galleries, Friday, realized $10,107.

J. A. Goldberg, manufacturer and jobber in diamonds and jewelry, has moved his office from 77 John St. to 118 William St.

Goldmuntz Bros., 87 Nassau St., will move the New York office to more commodious quarters at 6 Maiden Lane, May 1.

O. J. Somers, of O. J. Somers & Co., 87 Nassau St., has fully recovered from his recent illness and expects to leave shortly on his regular trip.

Asher Green, with M. J. Averbeck, sailed, last Wednesday, on the *Lusitania* on a combined business and pleasure trip. He will be away for about two months.

J. Miller, who has been in business for 20 years in Lansford, Pa., has opened a place of business at 2542 Eighth Ave., as a dealer in diamonds, watches and jewelry.

Holland & Stein, jobbers in watches, clocks and jewelry, who were formerly located at 47 Market St., Newark, N. J., will move to 199 Canal St., this city, about May 1.

Frank M. Whiting & Co. will move their New York office from 320 Fifth Ave. to the Silversmiths' building, 15 Maiden Lane, May 1. Lester B. Smith will be in charge of the office.

Diamonds, precious stones and jewelry which were pledged by Alfred H. Smith & Co. with Henry McAleenan and M. L. Goldstone, will be sold at public auction tomorrow at 113 Leonard St.

I. Ollendorf, of the I. Ollendorf Co., accompanied by his wife and daughter, will sail for Europe Saturday. They will tour the continent and visit the exposition at Brussels, returning in about four months.

The Cohn Mfg. Co. and the Diamond Cut Glass Works have moved from 71 Nassau St. to more commodious quarters at 87 Nassau St. Lawrence Cohn, of the concerns, has returned from a trip in the south.

The foundations are almost completed for the new fireproof building being built for the Ansonia Clock Co. on the south side of 12th St., east of Seventh Ave., Brooklyn. The building will be seven stories high.

Mr. Stewart has taken as a partner W. A. Crocker, and the cut glass establishment at 88 W. Broadway is now being conducted as Stewart & Crocker, Inc. They deal in foreign and American glass ware and cut glass. Mr. Crocker has previously been in the glass ware business in this city for himself.

R. T. Haines Halsey, of this city, gave a lecture on American silversmiths of the 17th and 18th centuries at the Borough Hall, St. George, Staten Island, Saturday evening. Mr. Halsey gave an interesting lecture under the auspices of the Jewelers Board of Trade on the same subject at the Metropolitan Museum of Art some time ago.

The April *Bulletin* of the Merchants' Association of New York has been issued, and contains the proceedings of the association. Among other things mentioned are: The "Dock Improvement Fund," "Action in Regard to Fraudulent Sales by Auctioneers," "Cold Storage Bills," and other matters of general public interest.

The Diamond Workers' Association issued a souvenir program for the fair held last week which contains some interesting matter in regard to diamonds. The souvenir program also explains the meaning of the "copper wire end fund," as it is called, which is used for the prevention and cure of tuberculosis.

The Gorham Mfg. Co. has started a suit in the United States Circuit Court against Anthony J. Schmidt and Wm. H. Schmidt, who are in business as A. Schmidt & Son at 8 W. 40th St., alleging an infringement of the complainants' trade-mark of a "lion, an anchor and the letter G." The allegations in the complaint are substantially the same as those in the previous suits instituted by the complainant to protect its trade-mark.

R. Blackinton & Co. have taken additional room on the 11th floor of the Silversmiths' building, 15 Maiden Lane, a part of which is used as a private office for J. R. Morss, the New York representative, and the rest as a shipping and supply room. The addition gives the concern more space for the salesroom and better facilities. Walter D. Ballou, of R. Blackinton & Co., was in town recently and it was erroneously stated at that time that he was of the firm of B. A. Ballou & Co.

An order denying a motion to set aside a verdict for a new trial of the case of Marsellus, Pitt & Co. against R. Simpson & Co., which was reported in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, has been signed by Justice Erlanger in the Supreme Court, trial term part 13. The suit was brought by Marsellus, Pitt & Co. to recover a quantity of jewelry and pearls pawned by J. Edward Boeck, who obtained them from the jewelers on memorandum. The case was won by Marsellus, Pitt & Co. and it is understood an appeal will be taken by the pawnbrokers.

A new firm has been formed by S. W. Conner and F. W. Settle which will begin business May 1 at 68 Nassau St. as dealers in diamonds, pearls and precious stones under the style of Conner & Settle. Mr. Conner was connected with Lewis, Kaiser & Luthy and later was for many years with F. W. Lewis and the estate of F. W. Lewis. Mr. Settle was for over 20 years with Smith & Knapp and Smith & North, and later in business for himself. The offices of the estate of F. W. Lewis have been moved from 1 Maiden Lane to the offices which will be occupied by the new firm.

The L. E. Waterman Co. has started an action in the United States Circuit Court against the Modern Pen Co., 22 Thames St., New York, alleging that its trade-mark has been infringed by the defendant in selling fountain pens marked or stamped with the words "A. A. Waterman & Co." An injunction is asked restraining the defendants from selling or advertising any fountain pen of other manufacture than that of the plaintiff under the name of "Waterman," or any imitating name which might confuse the public into believing that the fountain pens so sold are fountain pens manufactured by the plaintiffs. Damages in excess of $250,000 are claimed.

A valuable Egyptian bronze statuette was stolen from the Metropolitan Museum of Art last Wednesday. It was afterward found in a pawnshop on the Bowery and returned to the museum authorities. The statuette was stolen from Gallery 15 on the first floor where it stood alone in a glass case. The museum authorities are at a loss to account for the theft as the galleries are carefully guarded while open to the public and there has been no recent attempt to steal any piece of art. The statuette, which is valued at $1,500, is a standing figure 9¾ inches high representing the goddess Neith. It was draped in a close fitting garment reaching about the ankles, and a high Egyptian headdress surmounted the face.

The Appellate Division of the New York Supreme Court heard arguments in the case of the Mosler Safe Co. against the Maiden Lane Safe Deposit Co. last week. The appeal was from a judgment for $39,975 entered in the lower court on the verdict of jury in favor of the plaintiff. Three causes of action were stated in the complaint. The first was for recovery of a balance of $3,055, alleged to be due to the plaintiff under a contract for a fireproof vault; the second was for the recovery of $5,362, the price of a burglar and fire proof safe, and the third was for the recovery of a balance of $24,846 for a fireproof and burglar-proof vault. The Maiden Lane Safe Deposit Co., which is in the building at 170 Broadway, is patronized freely by jewelers.

A jury before Supreme Court Justice Dugro returned a verdict for $2,500 last Wednesday for Marcus Kreisburg, a diamond merchant, in his suit against an attorney named Schepper. The diamond merchant fell from a car in 1902 and broke his kneecap and retained the lawyer to bring suit for $2,000. About two years later Schepper got a ring for $305 from Mr. Kreisburg and told him at that time that the suit was coming on in good shape. Kreisburg said that the lawyer's check for the ring proved to be worthless and that he thereupon investigated and found that the railroad company had gotten judgment against him for $68 costs. Kreisburg sued the lawyer for $5,000. The jury gave him the $2,000, the $68 costs and the price of the ring with interest to date, and liberty to collect.

An itinerant jewelry peddler named Jacob Horowitz when before Magistrate Dooley recently claimed that Patrolman Oliver T. Raymond, of Traffic Squad D, who lives in Brooklyn, had obtained a diamond ring worth $100 from him on April 14 for the purpose of having it appraised and that he neither paid for it nor returned it. The policeman, according to the story told the magistrate, took the ring and promised to have it with him next morning after having obtained an estimate on its value. Horowitz said Raymond told him the following morn-

(*New York Notes continued on page 91*)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAVISON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

FIDELITY TRUST COMPANY
EXECUTOR TRUSTEE ADMINISTRATOR GUARDIAN

FIDELITY TRUST COMPANY

Cor. Chambers St. and West Broadway
NEW YORK

With Total Resources of Over
$8,000,000.00

Offers to JEWELERS and others banking facilities which are unsurpassed and invites your account. Pays interest on checking and reserve accounts. Good Service, Undoubted Security.

FINANCIAL STATEMENT CHEERFULLY SENT UPON APPLICATION

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL $3,000,000

ACCOUNTS INVITED

SURPLUS $2,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, } Vice-Presidents
EMIL KLEIN, Cashier

1851 The Jeweler's Bank for half a century in the same location 1910

THE
CHATHAM NATIONAL BANK
Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825
81-83 FULTON STREET

CAPITAL, $1,000,000 SURPLUS, $1,700,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 89.)

ing that he had sold the ring to a friend and would have the money in a day or so. This explanation did not satisfy the owner and he demanded an accounting at once. The next day the peddler asserted that the policeman told him that the ring was in pawn, whereupon he went after a warrant. The version of the affair given by the policeman threw a different light upon the matter. He asserted that he had purchased the ring outright of Horowitz and paid an instalment on the price set. Afterward the peddler, he claimed, came around to his house and wanted the diamond back again. The magistrate paroled the policeman for a further hearing in the matter later.

Jacob J. Schmukler, 131 Canal St., has made an addition to his salesrooms.

A. Hirsch, Chicago, sailed for Europe, Saturday, on the *President Lincoln*.

E. C. Abel, of Abel Bros. & Co., 58 Nassau St., has been seriously ill at his home.

George Steere, a Pawtucket, R. I., manufacturer, was here, Thursday, en route for Canada.

David Beer, of Bernheim & Beer, 49 Maiden Lane, returned from a business trip, to-day.

Zimmern Bros., formerly at 35 Maiden Lane, will move to larger quarters at 37 Maiden Lane.

The Waltham Watch Co. has declared a preferred 3 per cent. semi-annual dividend, payable June 1.

Woodbury Melcher, of Scofield, Melcher & Scofield, Plainville, Mass., was in New York, last week.

Albert Levy, assistant buyer for I. Lewkowitz, 269 Sixth Ave., has gone to Europe for three months.

F. Klein recently started in business at 99 Forsyth St. as a manufacturer of diamond mountings.

Sidney Lee, of T. H. Lee & Son Co., Ltd., Toronto, Can., was in town, last week. He sailed for Europe on Saturday.

Mitchell & Tillotson, auctioneers, 35 Maiden Lane, are conducting a sale for George Robinson, Calgary, Alberta.

Mr. Bennett, eastern buyer of jewelry for the T. Eaton Co., Toronto, Can., was looking for lines in New York, last week.

S. E. Eppenstein, Chicago representative of the Illinois Watch Case Co., was at the New York offices of the concern, last week.

Max Oppenheimer, Oppenheimer, Brussell Importing Co., Flatiron building, is at present abroad making purchases of Fall stock.

Miss Gertrude McPherson, buyer for the Smith, Patterson Co.'s retail department, Boston, Mass., has been spending a vacation in town.

Cooper Bros., manufacturers of mountings, 54 Forsyth St., have taken the floor opposite their old location to afford them more room.

Mr. Stern, of Stern & Aronowitz, 71 Nassau St., has just returned from a successful business trip of eight weeks through the southern territory.

Paul J. Gillespie, of Gillespie Bros., Pittsburg, Pa., and Loring Andrews, of the Loring Andrews Co., Cincinnati, O., were among the out-of-town visitors in this city, last week.

Fred Carpenter, formerly a traveler for the W. & S. Blackinton Co., 180 Broadway, returned, last week, from a Winter vacation spent in Florida.

George J. Gruen, of D. Gruen, Sons & Co., Cincinnati, O., accompanied by his wife, sailed from here, last Saturday, for Naples on the *Berlin*.

The jewelry stock of Wm. Myerhoff, 2254 Third Ave., is being sold at auction by the Brooklyn Purchasing Syndicate. Mr. Myerhoff is retiring from business.

Mr. Braham, buyer for A. & J. Plaut, Cincinnati, O., who has been in town for the last week, went to Providence, R. I., Saturday, to buy his Fall lines.

The Sunday edition of the Brooklyn *Eagle* published a column story on a patent obtained by J. L. Gonard for cutting diamonds with the top facet concaved.

Harry H. Levine, who is manager of A. Schustrov's jewelry store at 2131 Third Ave., has returned from his honeymoon trip at Niagara Falls. He was married April 10 to Miss Ray Einbinder.

Lieberfreund Bros., manufacturers of solid gold lockets and diamonds, have moved their office from 75 Nassau St. to 14 Maiden Lane. The factory is still located at the old address.

Capt. Arthur F. Crosby, secretary of the Roosevelt Reception Committee, announced, last week, a special committee to formulate plans for the coming celebration, Ludwig Nissen being one of the five members of this committee.

Monday afternoon, about 4 o'clock, a fire was discovered in a supply room used by Abel Bros. & Co. John Abel and W. J. Andrews succeeded in getting the fire under control before the firemen arrived. The damage was slight.

The John Hasselbring Mfg. Co. has been incorporated to manufacture and deal in gold and silverware, plated goods, etc., with a capital of $75,000. The incorporators are: Dr. Chas. Ermentraut, G. Hasselbring, H. E. Reich and Gertrude Hasselbring.

A party of North Attleboro jewelers arrived in this city, last Wednesday, from Massachusetts, in an automobile. The party consisted of Andrew Morris, of G. C. Hudson & Co.; A. H. Riley, of Riley & French, and Jasper Codding, of the Codding & Heilborn Co.

The final games between the teams representing the Jewelers' Bowling League in this city and the Jewelers' League of Newark will be rolled, Saturday evening, at the Universal alleys, in Brooklyn. The first series rolled in Newark was won by the Newark team in three straight games.

Charles T. Evens, president of the New York State Retail Jewelers' Association, will be in New York the first week in May in attendance at the sessions of the Grand Lodge of Free and Accepted Masons, as the representative of Utica Lodge No. 47, of which he is serving his second term as master.

The Bloch Protective Hat Pin Co., with a capital of $50,000, has elected officers as follows: E. H. Bloch, president; David Meyer, vice-president; George Kiernan, treasurer; W. H. Van Nostrand, secretary. The concern will manufacture protective hat pins, invented by Mr. Bloch, at Sag Harbor.

Additions are being made to the watch case and silverware manufacturing plant of Joseph Fahys & Co., in Sag Harbor. A large stock room is going up in the inner court yard, and the main factory, at Division and Washington Sts., will be raised to a height of four stories, or more than 100 feet above ground level.

Charles Zemp, a Hoboken jeweler, accompanied by his wife, has returned from a trip in the south and west. While away Mr. Zemp collected a large number of American gems which he is going to transform into jewelry, shaping, grinding and polishing them in his own workshop, which he is about to enlarge.

Isador Lichenstein, for 30 years identified with the jewelry industry and for the last 15 years with H. Nordlinger's Sons, has started as a general accountant, to audit and write up books periodically for jewelers. Mr. Lichenstein is well known throughout the Maiden Lane district and his many friends wish him success.

As a memorial to the late Theodore B. Starr, the New York jeweler, who spent his Summers in Ridgefield, a room in the Danbury Hospital has been endowed by Mr. Starr's sons, Louis Morris Starr and Howard W. Starr, of New York. The amount of the endowment is $5,000, and the money has been invested and the income will be received by the hospital.

Lee and Herbert Reichman, of Reichman Bros., 65 Nassau St., sail for Europe, May 3, on the *Kronprinz Wilhelm* for a visit to the diamond markets. This is Herbert Reichman's first trip abroad. He will visit Antwerp, Amsterdam, Paris, London and other cities on the continent. They expect to be away about six weeks.

Two negroes got into a disagreement last week and one of them gashed the other in the face with a razor in front of the Chatham National Bank, where the victim was employed as a porter. The other negro, who has been employed by a Maiden Lane jewelry house, was also hurt by being kicked. He was arrested by Detectives Monahan and Sommers and held in $1,000 bail on charge of felonius assault. Bail was furnished.

Bennett C. Silver, formerly in the jewelry business, who has been on trial before Judge Swann in General Sessions for five days, charged with blackmail, may never be tried again. Last week the jury was discharged after failing to reach an agreement. The men stood nine to three for acquittal. The indictment set forth that Silver had sent a "Black Hand" letter to Mrs. Rebecca Cohen, demanding $2,000.

The Gorham Mfg. Co. has brought two additional suits against firms who are alleged to be infringing upon their trademark of an anchor, lion and the letter "G." The firms against whom the latest actions have been started are: G. V. Millar, trading as George V. Millar & Co., Scranton, Pa.; Mrs. J. Azeez, trading as T. Azeez, Atlantic City. The allegations in these suits are substantially the same as those in the prior suits.

While trying his new automobile near the Harriman estate at Arden, last Sunday,

(New York Notes continued on page 93.)

POLICE DEPARTMENT

CITY OF LOUISVILLE

$500 REWARD

HARRY FREEMAN, alias HARRY DIEHN, alias NEWMAN, alias EDWARDS
WANTED FOR LARCENY, FIVE THOUSAND DOLLARS

DESCRIPTION:—Age about 30 years; 5 ft. 6; 126 to 130; smooth face; dark hair; sallow complexion; brown eyes; was dressed in a dark suit of clothes; soft black alpine hat; black bow tie; high turned down collar.

This man is a well known penny-weighter; and has been arrested in several large cities for stealing diamonds.

Bertillon measurements, pictured here December 22, 1900.

Head Length 18	**Head Width 14.7**	**L. MID. F. 12.2**
L. Lit. Finger 9.1	**L. Foot 26.2**	**L. Forearm 47**
Trunk 86.5	**Teeth—One lower tooth out**	

This man has been identified as sneaking a tray of diamonds from a jewelry store in this city March 31, 1910, to the value of $5,000, description of which is as follows:



Please make a careful search for this man, and search pawn shops for jewelry. He may be picked up under an alias. He is well known throughout the country.

Wire all information to

JOHN P. CARNEY, Chief of Detectives

New York Notes.

(Continued from page 91.)

J. S. Van Wezel, a diamond cutter of New York, had a narrow escape from death when the car was thrown from the road down a 40-foot embankment. In the machine at the time were Mr. Van Wezel, his wife, a brother in-law and a chauffeur. As the auto fell they were thrown into a growth of thick bushes, and this fact alone saved them from death or serious injury. The car was almost completely wrecked.

The Alvin Mfg. Co.'s Fifth Ave. store has again been favored with the Riding Club's entire order for loving cups and prize trophies.

The Oscar Trilsch Co., manufacturers of jewelers' boxes, has moved from 7 Maiden Lane to the Silversmiths' building, 15 Maiden Lane

Abraham Roseman, 9 Maiden Lane, will sail Saturday on the *Amerika* for London. From there Mr. Roseman will go to Antwerp and Amsterdam to visit the diamond markets, returning about June 1.

Daniel W. Janowitz, 60 years old and well-known by many in the jewelry trade, died in Baltimore, Md., last Thursday, of intestinal troubles. Mr. Janowitz's brother, Harry Janowitz, conducts a jewelry store at 12 E. 125th St.

Albert Asch, said to be a retired jeweler, died in his home, at 486 Lenox Ave., from heart disease after a short illness Monday. He was born in France in 1853 and came to New York when a young man and engaged in the jewelry business. He is survived by his widow.

Schedules in bankruptcy of Benjamin Hebald, formerly a jeweler at 206 Broadway, New York, were filed in the United States District Court Friday. They show liabilities of $9,407 and assets of $2,130, including stock of $2,000 and $30 cash on hand and in the bank. Among the creditors named in the schedule whose claims are unsecured are: Aisenstein & Woronock, $206; Baum Bros., $676; Herman J. Dietz, $1,415; J. Friedenheimer, $103; Goldmuntz Bros., $1,011; Max Goldstein, $1,600; Leon Hirsch, $123; Robt. H. Ingersoll & Bro., $125; F. Kastners & Sons, $733; Korones Bros., $220; Levinson & Friedlander, $601; Laubheim Bros., $208; Ralph Metzger, $371; Reich & Rottenberg, $197; Morris Schiff, $122; S. Silberfeld, $800; J. R. Wood & Sons, $152; W. H. Terhune, $142.

The case against K. Finberg, a jeweler at 18 E. Broughton St., Savannah, Ga., charged with receiving stolen goods and with violating a city ordinance by not keeping a proper record of goods received in his establishment for repairs, was heard about a week ago. Finberg was alleged to have taken a watch from W. B. Runyon, a boy now held on the charge of burglary, knowing that the watch had been stolen and of failing to furnish tickets with a proper record of the goods received. The first charge failed and was dismissed, but the charge of violating the city ordinance was made out, and a heavy fine was imposed, after which sentence was suspended on condition that a proper record be kept in such cases in the future.

Harrisburg, Pa.

Steps have been taken to organize a business men's league in Pleasant View, a suburb of this city.

A. N. Ely, Williamstown, this county, is proud of his flock of 28 chickens which produced 628 eggs in march.

Announcement was made in this city last week of the engagement of Howard Moyer, Reading engraver, to Miss Mary Flemming, of that city.

William F. Day, Millersburg, this county, went to Greenfield, O., last week to investigate a proposition to engage in the jewelry business in that town.

M. Guy Lantz has resigned his position with L. M. Hartman, York, and purchased the store of Theodore Cranmer, in Glen Rock. He will assume charge May 1.

Among the honorary members of the Harrisburg Choral Society, which gave its annual concert last Friday evening are Jewelers C. Ross Boas and Joseph Closter.

Mr. and Mrs. F. E. Commings celebrated their 41st wedding anniversary at their home, 14 N. 4th St., last week. Mr. Commings is the city's oldest jeweler. There was a large attendance of friends.

Frank Gaskins moved into his enlarged and remodeled jewelry store in the Dugan building, in Sunbury, this week. The depth of the storeroom has been increased 18 feet and a new show window and entrance installed.

The store of Myer Baturin, which was recently sold to L. W. Kay at bankrupt's sale, is again open for business. Baturin has not been called for sentence as yet for receiving stolen goods and unlawfully concealing them.

Harrisburg friends attended the wedding in Mercersburg last week of Charles A. Keepers, Greencastle, and Miss Grace Steiger, Mercersburg. After the reception Mr. and Mrs. Keepers departed on a wedding journey.

An important meeting of West End citizens will be held Wednesday evening of this week to consider several propositions from clock manufacturers for the placing of the Camp Curtin memorial clock in the tower of the Camp Curtin school building.

H. C. Claster and L. W. Kay were the purchasers of the United States Hotel, this city, at public sale in front of the court house last Saturday, the property being knocked down to them for $39,000. The sale was the result of bankruptcy proceedings instituted against the former owner, Max P. Johnson.

Walter Fuerneisen appeared before Middletown Borough Council last week and requested that some action be taken on two electric light coupon bonds held by him and which were badly charred in the recent fire which burned him out. The council authorized the issuance to Mr. Fuerneisen of two new bonds. Mr. Fuerneisen will rebuild the store building formerly occupied by the Bander grocery and erect a large edifice for a moving picture show. E. H. Klahr, who also contemplates rebuilding, reports that his safe was fireproof, but unfortunately was not waterproof, and the water getting into the hot safe created a steam which has rusted all the fine jewelry, watches, etc., that were in the drawers. He is, therefore, busy trying to get the same in as good repair as possible.

Connecticut.

C. O. Magnuson has resigned his position at R. Wallace & Sons' Mfg. Co.'s factory, Wallingford, and left for Cuba, where he will reside permanently in the future.

George H. Dyson, of the Porter & Dyson Co., New Britain, recently addressed the chemistry class of the New Britain High School. His lecture was entitled "Precious Stones" and was listened to with much interest.

Charles F. Monroe, Meriden, founder of the business which bears his name, recently celebrated the 30th anniversary of his business career in Meriden. Mr. Monroe enjoys a large circle of friends and is prominent in social and municipal affairs.

The annual entertainment and dance of the aid association connected with the New England Watch Co., Waterbury, was held at the Buckingham, April 22. An excellent entertainment was furnished and an orchestra of 10 pieces supplied the music.

The contract for building a large addition to the factory of the R. Wallace & Sons Mfg. Co., Wallingford, has just been awarded and calls for a four-story building of mill construction adjoining the main factory on Quinnipiac St., about 40 feet from the end of the building, forming a wing and extending to the east for a distance of about 128 feet.

A man giving his name as Edward Howard, alias F. C. Howard, alias Harry Reed, was recently taken into custody in Hartford, charged with having stolen a diamond ring valued at $190 from the Ford Co., New Haven, April 12. The ring was found on him, it is alleged, when he was taken into custody, the diamond having been removed. His case has been continued until April 30. The police of Hartford, on the afternoon of April 22, obtained possession of the accused's grip and found therein four two-carat sapphires, together with a bill from a firm of New York jewelers for six two-carat sapphires.

Items from Here and There.

M. W. Billings, Sabinal, Tex., has disposed of his interests at that place to L. L. Lockley.

Evick Lund, Grand Meadow, Minn., is fitting up a room in the First National Bank building for a jewelry store, and will move there, May 1.

Samuel F. Morrill, of Morrill Bros., Concord, N. H., died, recently, at his home at that place, aged 72 years. Mr. Morrill was born in Dover and came to Concord in 1856.

Spirit J. Vasaly has sold a half interest in the Diamond Sign jewelry store at Little Falls, Minn., to Earl Wetzel. Mr. Vasaly will continue the management of the business.

The jewelry store of P. W. Folsom, Ashland, Nebr., was broken into recently by thieves, who stole several watches which had been left to be repaired. A few other articles were also taken.

Providence.

Mrs. Hoyt, of 639 Social St., Woonsocket, is calling for 500 pursemakers.

Henry Lederer, of Henry Lederer & Bro., was a recent visitor to the trade in Chicago.

Earl B. Williams was in New York, last week, representing the D. M. Watkins Co.

John T. Clark has moved his enameling establishment from 77 Page St. to 119 Pine St.

The D. R. Child Co.'s factory at Swansea was closed in the latter part of last week.

Edwin L. Mumford has resigned his position as western representative of Williams & Payton.

Stern Bros., 51 Maiden Lane, New York, are calling for meshmakers on German and sterling silver.

Anson D. Manning is calling on the trade of the middle west in the interests of D. Wilcox & Co.

Samuel D. Macpherson, of the Macpherson-Rouband Co., left Wednesday last for a trip to Europe.

James Arthur, of the Fulford & Hobart Co., was in New York, last week, on business for the firm.

The S. & B. Lederer Co. is receiving good orders from Sidney H. Israel in the middle western circuit.

The Providence Metal Spinning Co. is working nights on orders from the local jewelers and silversmiths.

Walter Henry, superintendent for the E. L. Spencer Co., has gone to Europe for an extended tour with his wife.

Herbert Steiner, of the Steiner Mfg. Co., was at the New York headquarters of the firm, 530 Broadway, last week.

Frank Somes and Robert Curran, salesmen for Arnold & Steere, have been on a visit to the factory in this city.

The Myers Engraving Co., which recently started at 117 Point St., is being driven by emblem and jewel work.

J. H. Hill has resigned as foreman for H. J. Astle & Co., and accepted a similar position with E. C. Bliss Mfg. Co.

Aldridge G. Pearce, of Frank T. Pearce Co., has returned from the annual convention of the Shriners at New Orleans.

Milton Goldberg was calling on the trade of the middle west in the last week in the interests of the J. J. White Mfg. Co.

Mr. and Mrs. Ralph S. Hamilton are in New York for a short stay. They made the trip from this city in their touring car.

B. S. Gainsborg was in the city in the early part of the week placing orders for the New England Jewelers' Co., Boston.

Peter Turner has resigned his position with Tannenbaum & Co. and accepted a position with John F. Allen, stone dealer.

Samuel J. Weeden has returned from an extended stay in the south on account of his health, and is now at his home at Riverside.

Mr. and Mrs. William H. Manchester observed the 25th anniversary of their wedding at their home on Governor St., Thursday evening.

Harvey J. Flint's 18-foot racing boat *Bat* was launched Friday afternoon and Mr. Flint is preparing to spend his leisure time on the water.

Arnold C. Messler, of the A. C. Messler Co., has just registered a 29-horsepower Mitchell runabout with the State Board of Public Roads.

John F. Allen has recently purchased a 26-horsepower touring car in which he intends enjoying frequent spins into the country during the coming Summer.

William A. Copeland, Sr., of the Martin-Copeland Co., sailed, last Tuesday, from New York on the *Wilhelm der Grosse* for Europe, to be gone about five weeks.

Mr. and Mrs. William L. Mauran, who have recently returned from Europe from their honeymoon, entertained a small party at the Agawan Hunt, Friday afternoon.

Hugh E. Krug, western representative of Fessender & Co., has been visiting the factory of the firm in this city. He has just returned from a trip to the Pacific Coast.

Nearly 100 couples attended the annual social of the Ostby & Barton Beneficial Association at the Lilly Academy, Monday night. A card of 22 numbers was danced.

Some person threw a stone at the window of Louis Green's retail jewelry store, 246 N. Main St., just after midnight Tuesday, demolishing it. An investigation was made, but nothing was missing.

An automobile, owned by Sidney Williams, caught fire in front of the Union Station shortly before 6 o'clock Wednesday evening, but was extinguished before any serious damage was done.

Arthur Stone, president of the Metal Products Co., called on the firm's trade in New York and vicinity last week. E. E. Craddock, the manager, also visited the trade in New York and vicinity.

Mr. and Mrs. Arthur Ostby, superintendent of the Ostby & Barton Co., and William P. Chapin, of Chapin, Hollister Co., and wife are at the Marlborough-Blenheim at Atlantic City for 10 days.

A call has been made, the past week, in the daily nawspapers for an experienced locket maker, gypsy and band ring maker, two good bench hands and a man capable of taking charge of a jewelry shop in Montreal, Can.

Among the travelers in this city in the last week were the following: Max L. Blatz, of the Modern Pen Co., New York; Edward Horton, of Mandeville, Carrow & Crane, Newark; George A. Jochum, of C. Cornehlsen, New York.

Col. Emery J. San Souci, as a member of Governor A. J. Pothier's staff, attended the housewarming of the new home of Mr. and Mrs. John H. Hanan, 1073 Fifth Ave., New York, Wednesday evening. He was accompanied by Mrs. San Souci.

George N. Messenger is now associated with Martin, Low & Taussig. He recently resigned his position with John F. Allen, with whom he had been for 10 years. In the preceding 10 years he was with Julius Eichenberg and Max Mayerheim.

The American Roll Gold Leaf Co. was incorporated by the Secretary of State last week. The incorporators are Claramon Hunt, North Attleboro; Charles D. Winsor, of this city, and Courtland F. Allen, Wrentham, Mass. The capital stock is $150,000.

Mr. and Mrs. Wasley C. Martin, who have been spending a part of their honeymoon at Richmond, Va., and Washington, are now at the Marlborough-Blenheim, Atlantic City. They will go to New York in a few days and on April 30 Mrs. Martin will be one of the patronesses at the Alpha Delta Phi dance at Yale.

The plaintiff's motion for a new trial in the case of A. D. Katcher & Bro. against Max Udin, who recently went into bankruptcy, was heard before Presiding Judge Stearns in the Superior Court Saturday and denied.

Armand Dreyfus was a passenger on *La Lorraine* from New York on Wednesday last for Paris. Mr. Dreyfus is the Paris representative of Emile Dreyfus' line of jewelers' stampings, etc., at Martin, Low & Taussig's office in this city.

Among the buyers who were calling upon the manufacturers of this city and vicinity in the past week were: T. C. Bunch, of William Hengerer Co., Inc., Buffalo, N. Y.; Miss Henrietta Graf, of Berg Bros., New York, and H. Weinrich, the J. A. Schwartz Co., Philadelphia.

The Scovill Mfg. Co., Waterbury, Conn., in which a number of jewelers in this city and vicinity are financially interested, is to erect a new five-story brick building, 295 feet in length and 54 feet wide. The plans of expansion also call for a four-story brick structure, 29 by 50 feet.

Providence Council, United Commercial Travelers of America, gave a dance, Friday evening, at the Elysium. The committee in charge included Bernard McCulla, C. F. Normand and L. W. Parks. The aides were A. Kilkenny, Frank Davenport, C. A. Reilly and G. R. Ide.

Articles of association have been filed with Secretary of State J. Fred Parker by Max S. Lazarus, David Blacher and Joseph Monschein, all of this city, under the firm name of the United Jewelry Co., for the manufacture, purchase and sale of novelties and jewelry, with headquarters in this city. The capital stock of the new concern is $6,000.

Felix R. Wendelschaefer, proprietor of the Providence Opera House, has been elected president of the Narragansett Hotel Co., having purchased the half interest in the business of Sylvanus Stokes, who was in partnership with Timothy E. Phelan. Mr. Stokes has resigned from the company and Mr. Phelan will be the active manager and treasurer.

James G. Smith, of the T. W. Lind Co., has the sympathy of the trade in the death of his wife, Wednesday last. She was the mother of James A. Smith, who occupies a responsible position with the Metal Products Corporation, and of Mrs. Thomas S. Morris, wife of a salesman representing Smith Bros.

Rudolph G. Schutz has been granted a patent on an improved process for making seamless plated tapers for rings. One of the specifications, which constitutes a strong feature, is that the gold plate is the thickest on the small part of the blanks, which will be on the inside of the ring when it is arbored up, where the greatest wear occurs, coming as it would on the inside of the hand.

At the annual meeting of the Slocum Light Guard Association, Wednesday evening, Joseph A. Stringer, foreman for the Snow & Westcott Co., was elected president. Among those present were Gen.

George A. Forsyth, with Thornton Bros.; John J. Butler, superintendent of Waite Thresher Co.; Joseph Auty, Jr., with H Kirby, and William J. Glasheen, foreman for J. W. Richardson & Co.

The co-partnership existing between Fred J. Mills and W. Hunter Brown, engaged in the manufacturing jewelry business at 100 Stewart St. under the firm name of Brown & Mills, has been dissolved by mutual consent. The business has been taken over by Mr. Mills, who will continue as an individual under the same firm name. He will assume all liabilities and debts and receive all moneys due.

To meet the demands made by increased business, the Gorham Mfg. Co. has contracted for a new building at its Providence works. It is to be of fireproof construction, 80 feet x 122 feet, thus adding nearly 10,000 square feet of floor area to the already impressive plant. It is expected that the building will be ready to occupy in July. Additional electric power in the shape of a new direct connected power unit is also under contract.

At the regular weekly meeting of the advistory council of the New England Manufacturing Jewelers' and Silversmiths' Association, held at the rooms, 12 Weybosset St., Thursday afternoon, there was a good attendance. It was announced that at the next meeting the matter of technical education would be discussed, with an address by W. Washington Dove, teacher in designing, modeling and carving at the Providence Technical High School.

Frank P Crandall, night watchman in the Irons & Russell building, Chestnut and Clifford Sts., found volumes of smoke in the hallway while he was making his rounds at 9.40 o'clock Thursday night. He summoned the nearest fire company and the firemen found a lively blaze in progress in the shop of the Providence Art Metal Co., on the first floor, but soon extinguished it. The damage was slight. The blaze started near a forge in which a fire had been left.

Harry E. Farquharson, who has represented the E. A Potter line in the west for the past five years, has severed his connection with that concern. He has taken an interest in the firm of Leary & Penfold, of this city. Mr. Farquharson will carry the Leary & Penfold line of gold filled jewelry, together with the E. D. Gilmore & Co. solid gold line, throughout the west and will have complete sample lines at the Chicago office, 902 Heyworth building, at all times.

Among the foreign importations received through the Providence Customs House in the past week were the following: From Bremen, 19 packages of imitation precious stones; from Hamburg, one package of silverware, one of imitation precious stones and two of buttons; from Havre, two packages of imitation precious stones and one of manufactures of metals; from Liverpool, 20 packages of manufactures of metals; from Southampton, one package of manufactures of copper and two of glass ware.

James O. Bowers, the engineer at the plant of George H. Fuller & Sons Co., manufacturers of jewelers' findings on Exchange St., Pawtucket, is about the happiest man in that city as he was the recipient of $1,000 in cash a few days ago. Mr. Bowers is about 78 years old, and has been engineer for the Fullers for nearly a quarter of a century. A few days ago he was at his work as usual when Charles H. Fuller, of the firm, called him to his office and asking him if he had not been working there 20 years said: "Here's $1,000 for you. When you feel that your work is too hard for you to stand any longer let me know and I will get another man for your place and you can stay and superintend him." Neither Mr. Fuller nor Mr. Bowers are doing any talking about the incident, but the story has leaked out.

Canada Notes.

F. K. Romawske, Lumsden, Sask., is giving up business.

R. H. Jupp & Co., Orillia, Ont., are retiring from business.

H. Robinson, West Lorne, Ont., is succeded by Ward & Bole.

C. F. Forrest, watchmaker, Morden, Man., is putting in a stock of jewelry.

R. Robinson, of Broadview, Sask., has sold his business to A. E. Sheppard.

A. Vandewater, formerly of Yarker, Ont., is opening up business at Napanee, Ont.

G. F. Thompson has purchased the business of F. C. St. John, Minnedosa, Man.

A. C. MacNicol, Fort William, is moving into more comodious quarters at 61 Cumberland St.

H. J. Gougnard, Dalhousie, N. B., has assigned. The first meeting of creditors was held Friday.

Traveling representatives in Toronto, last week, included: Ben Strauss, of Backes & Strauss; I. Michalson and Max Deutz.

Robert D Baker, Milton, Ont., has renewed the chattel mortgage given by him to the Imperial Optical Co., of the same place, for $24.

Out-of-town jewelers calling on the Toronto trade, recently, included J. Goodyear, New Liskeard; James H. Newton, Owen Sound, and W. S. Frost, Orillia.

The scarcity of female help in Toronto is severely felt in connection with the lighter lines of manufacturing, including jewelry. At a luncheon held by the manufacturers of this city, last week, a plan was formulated to meet the difficulty by organizing a company, capitalized at $50,000, to build and equip a working girls' home to be managed by a committee selected from the shareholders and the Y. W. C. A. Thomas Roden, of Roden Bros., was chairman of the meeting, and was appointed a member of the organization committee.

Wm. P. Sedgwick, Bath, N. Y., was the subject of an interesting article which appeared in a recent issue of a local daily, describing the careers of prominent men in business at that place. For more than 40 years Mr. Sedgwick has occupied the same building in Liberty St., which he built himself, since 1864.

A committee of the State Jewelers' Association of Minnesota, consisting of Ray Swarthout, Pine Island; Fred Buck, Goodhue; A. R. Hawkinson, Mazeppa; Albert Sugg, Zumbro Falls, and J. L. Williams, Zumbrota, recently held a meeting in the last named town for the transaction of business connected with the association.

Attleboro.

Edward L. Gowen has purchased a new Packard automobile.

S. O. Bigney, of S. O. Bigney & Co., has returned from a western trip.

A letter remains unclaimed at the local post office for W. G. Herring & Co.

Robert H. Moore, of the Allison Mfg. Co., has returned from a trip to New York.

Harry Hull, of Barden & Hull, left for the west, this week, with a line of new samples.

D. S. Spaulding, Mansfield, has been elected vice-president of the Mansfield Co-operative Bank.

Elmer E. Vaslett, salesman for F. M. & J. L. Cobb, has opened an office at 338 Broadway, New York.

Charles S. Morse, representing the Winthrop Mfg. Co. in New York, returned to that city with his new line of samples last week.

J. M. Fisher & Co., who have moved into the new Leach & Garner factory, are sending out post-cards of the new building to the trade.

Eugene Engley, formerly Attorney-General of Colorado, and a brother of William Engley and Mrs. Albert Bushee, of this town, died last week.

Joseph Finberg and Mrs. Finberg have received a letter of thanks from the seleetmen of Attleboro for the donation of land for a public playground.

The Freeman, Daughaday Co., Chartley, is now occupying its new addition to its packing room, which measures 70 by 70 feet and is two stories in height.

John Robinson, formerly salesman for the Peerless Mfg. Co., Sherbrooke, Can., left, last week, to accept a position with a large manufacturing concern in Montreal.

The Remington Co., a new manufacturing concern, has engaged John A. Cunningham, a well known salesman, to cover the western trade, and Henry S. Gilson the eastern trade.

James E. Williams died suddenly, Saturday afternoon, at the factory of the Bay State Optical Co. He had called to visit an employe when he was stricken with a hemorrhage of the stomach. He was 53 years of age and leaves a wife and two sons.

Judge Lawton has handed down a decision denying the motion of Philip E. Brady, counsel for the defense, for a new trial of the case of Joseph Aranyi, New York, against Walter G. Allen and other jewelry manufacturers of Attleboro. The case was originally brought in the Attleboro District Court, where a decision was rendered for the defense. It was tried again before a jury at the March sitting of the Superior Court and a verdict of $500 was returned for the plaintiff. This verdiet stands, according to the decision of Judge Lawton. Aranyi was an expert jewelry worker and designer, and made a contract with the defendants to get out a special line of jewelry novelties. He was dismissed and claimed that he suffered loss in consequence. The defendants set forth that the goods were not satisfactory.

M. G. Shirk has closed his store at Spearfish, S. Dak., and moved to his ranch, about 90 miles north of Sturgis.

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THIS HOUSE confines its operations to strictly WHOLESALE dealings, conducts its operations on a LARGE SCALE and makes it a point to handle the BEST GOODS in all lines. This policy brings Success—to us—and to our customers.

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WALTHAM COLONIAL and LORD ELGIN

Complete Watches. Also remember that Waltham and Elgin Movements can be Cased

IN ANY STANDARD CASE

¶ We will sell you any of the various makes of Filled Cases (including Crescent, Keystone and Philadelphia), but we prefer, recommend and advise the trade to buy the following well-known makes:

FAHYS **WADSWORTH**

DUEBER **ILLINOIS**

¶ Also a complete line of Dueber-Hampden, Elgin, Hamilton and Illinois movements. In short, we fill orders for any kind of American Movements or Cases.

Diamonds and Diamond Jewelry, Silverware, Cut Glass and Materials. Selection packages to responsible jewelers. Prompt and accommodating service. We do not sell at retail.

WE ARE DIRECT IMPORTERS OF DIAMONDS

D. C. PERCIVAL & CO., Inc.

373 Washington St., BOSTON, MASS.

Boston.

Walter B. Snow was recalled, last week, for service on the Federal Grand Jury.

Frank Milhening, of the house of J. Milhening, Inc., Chicago, was in Boston part of the week.

M. N. Smith, of the Smith, Patterson Co., has been on a brief outing trip, the past week, to Woodstock, Vt.

Carl D. Smith, of the Smith, Patterson Co., sailed from Europe for home, last week, and is expected in Boston to-day.

John C. Sawyer went to his Summer home at Kenberma, on the South Shore, over Sunday, preparatory to opening it for occupancy early in May.

E. O. Maxwell, until recently employed at the Waltham Watch Co.'s factory, has just returned from a recreation trip in Maine, and enters the employ of Gurney Bros. at Brockton, Mass.

Charles W. Davidson, of the Thomas Long Co., goes abroad in June, and will meet the party of tourists in Europe with whom Mrs. Davidson has been enjoying a travel trip since early in the year.

Miss Madge Sharp, who relinquished her position in the repair department of the Smith, Patterson Co., last week, was presented with a gold watch and pin as a token of esteem by her fellow employes.

C. H. Crump, of the Shreve, Crump & Low Co., sailed, yesterday (April 26), from Boston for a European tour. He will spend the Summer abroad, and combine travel for recreation with business trips to principal trade centers in England and on the Continent.

F. W. Dodge, for several years watchmaker for J. C. Sawyer, has severed his connection with the concern, and is now assistant manager for the Wade Mining Machine Co. He is succeeded at Sawyer's by Mr. Maver, formerly with the Smith, Patterson Co.

Warren B. Call, treasurer of the Horace Partridge Co., committed suicide, April 19, at the Hotel Essex, in this city. Mr. Call had been with the company since he was a boy, and is remembered by many in the trade, as the concern when located on Hanover St., several years ago, carried a line of jewelry and silverware. He was 50 years of age.

The executive committee of the Boston Jewelers' Club held a meeting, April 21, at the office of Vice-President Francis S. Sherry, in the Jewelers' building, and decided to hold the annual Spring outing of the club Tuesday, May 17. The members will meet at the Hotel Somerset at 3.30 p. m. and go in automobiles to Ferncroft Inn at Middleton, Mass.

The E. Howard Clock Co. recently installed a master and secondary clock system for the Winnipeg branch of the Royal Bank of Canada; an hour-striking tower clock for A. Baumgarten, president of the St. Lawrence Sugar Refining Co., of Montreal; an hour-striking tower clock with four glass dials and electric illumination regulator for the Congregational Church at Orleans, Vt.; a special design wall clock for the Boston Lodge of Elks, and five electric clocks for the Oakville Co., of Oakville, Conn.

Horace N. Noyes, of Haverhill, prominent jeweler and clubman, is negotiating for an aeroplane with the Burgess-Curtiss Co., Marblehead, which recently has had a number of experimental flights tried out at Plum Island, near Newburyport, with machines of its manufacture. Mr. Noyes will go to Plum Island to receive instruction in handling the aeroplane. In a recent interview on aerial navigation Mr. Noyes expressed the firm belief it will not be many years before aeroplanes are as numerous as automobiles are now.

Louise Jones, a 17-year-old girl, who lives with her mother, Mrs. Mary J. Carter, of Pembroke St., this city, was before the Municipal Court Monday, for a hearing on charges preferred by Herbert W. Fosdick, an instalment jewelry salesman for the Bentley Jewelry Co., of the Jewelers' building. Miss Jones is accused of the larceny of a satchel containing jewelry and diamonds valued at upward of $3,700. The case was postponed until next Friday, and Miss Jones is admitted to bail in the sum of $5,000. She denies all knowledge of the theft.

The Thomas Long Co. has just renewed for a long period the lease of the building which it occupies, and has begun extensive alterations and improvements to provide additional room for the business. Two stories will be added, and the ground floor will be extended 15 feet to the rear. When the alterations are completed an entire floor will be utilized as a wholesale department salesroom. On the second floor the glassware and art novelties department is to be enlarged and greatly improved with mirrors and new fittings, electric lights, etc. New heating apparatus will be installed for the entire building.

Traveling representatives visiting Boston the past week included Benjamin F. Griscom, Bippart, Griscom & Osborn; Jacob Schorsch, Enrich, King & Schorsch; William B. Peck, Crossman Co.; William A. Lee, Lee, Dodd & Co.; E. F. Simons, Simons, Bro. & Co.; George W. Read, Larter & Sons; Harry Ward, Durand & Co.; Alex. Chase; George A. Jochum, C. Cornehlsen; Joseph Sinclair, F. Baumeister; Anstin M. Hill, Hill & Schmidt; Joseph F. Imfeld, Hendrick & Co.; H. N. Van Bergen, Snow & Westcott Co.; Fleetwood Lanneau, Battin & Co.; E. Cooper Stone, Brassier Co.; H. W. Anderson, Bride & Tinckler; J. W. Woertz, C. Sidney Smith; Mr. Bishop, Bishop & Bishop; Mr. Hutton, Geoffroy & Co.; John Curran, A. J. Hedges & Co.; Arthur Connett, Link & Angell; F. A. Howard, F. M. Whiting Co.

Lancaster, Pa.

Charles O. Musser has gone to Boston on a business trip.

J. S. Munroe has gone to Pittsburg to spend a couple of weeks.

John J. Bowman, of Ezra F. Bowman's Sons, paid a business visit to Philadelphia last week.

Fred. A. Wheeler, with the Non-Retailing Co., has returned from an extended business trip to the south.

F. A. Fleischer, Marysville, Pa., visited Lancaster last week. Another visitor was Henry Wertsch, of Lititz.

C. G. Stehman, Denver, Colo., is spending a few days here before sailing from New York for England, where he will remain some months.

James K. Bartwell, St. Louis, was in Lancaster last week on business, and from here he went to New York and Boston. His wife and little son accompanied him.

Morris Peterman has gone to St. Louis, Mo., to take charge of the repair department of a prominent jewelry establishment with which he was employed several years ago.

Guy K. Herr, a graduate of the local technical school, late with Charles J. Kinzer, Bluefield, W. Va., who has retired from the jewelry trade, has taken a position in Norfolk, Va., with the Paul-Gale-Greenwood Co.

F. A. Ziegler, a native of Lancaster, who learned the jewelry trade here and moved to Louisville, Ky., many years ago, died there last week, aged 62 years. The body will be brought to this city for interment, as his relatives reside here.

Samuel E. Fegley, formerly watchmaker for S. Kurtz Zook, and his brother, H. N. Fegley, optician, formerly with W. F. Jones, Martinsburg, W. Va., have formed a partnership and opened an establishment of their own at 52 N. Prince St.

A letter received here a few days ago from a former Lancastrian, Daniel W. Shenk, who went to Seattle, Wash., several years ago, announces that he has formed a partnership with another young easterner and will engage in the jewelry business.

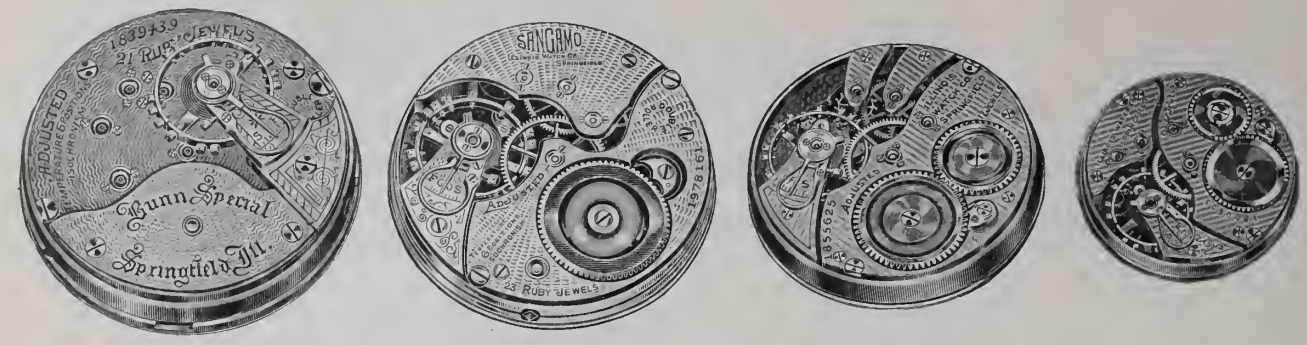
A. F. Hostetter, a director of the Non-Retailing Co.; Charles F. Miller, president of the Hamilton Watch Co.; John J. Bowman, of Ezra F. Bowman's Sons, and Dr. W. G. Fox were among the patrons of the great concert given in Fulton Opera House on the evening of April 21.

C. P. Renver, Canton, O., formerly with the Hampden Watch Co., has entered the jewelry and watch work department of the Ezra F. Bowman Technical School. Chas. M. Wiant, son of a jeweler of New Bethlehem, Pa., has also entered the school as a student of the watchmaking department.

The youngest salesman of goods in the jewelry line was in Lancaster last week, John P. Dorcas, 14 years of age, who was selling the smaller articles of silver table ware. Salesmen of this character are not allowed to work here, but on account of the boy's age the police shut their eyes, and the little fellow, in the course of a couple days, reaped quite a harvest. He went from here to Reading.

Lancaster was lately visited by the following traveling representatives: W. L. Blackinton, Artisan Metal Mfg. Co.; Lewis W. Gibbons, W. W. Fulmer & Co.; R. F. Houghton, Waterbury Clock Co.; Louis Cahen, Wilcox & Waganer Co.; R. B. Zeltmacher, J. B. Bowden & Co.; Arthur Totten, Brown & Mills; L. Michaels, Pollock & Michaels; C. E. Hunt, Shafer & Douglas; Mr. Linton, E. H. H. Smith Silver Co.; Edwin Stout, Archibald-Klement Co.; I. Mills Dillaway, Barbour Silver Co.; P. A. Redfield, Charles M. Robbins Co.; H. N. Mandeville, Arch Crown Mfg. Co.; Mr. Cohen, Lewy & Cohen.

Charles Honey, who formerly conducted a jewelry repair shop in Falconer, N. Y., is now owner of a store in Sweetgrass, Mont.



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Vol. LX. CHICAGO, WEDNESDAY, APRIL 27, 1910. No. 13.

Chicago Notes.

W. T. Hixson, El Paso, Tex., spent last week here.

Mortimer C. Adler, of Chas. Adler's Sons, was here last week.

Geo. Schwob, son of Adolphe Schwob, visited J. W. Tice, last week.

Roy King, with the Ostby & Barton Co., is on a trip to the northwest.

O. A. Starke, of the Star Watch Case Co., spent two days here last week

W. H. Alger, with the North American Watch Co., visited St. Louis, last week.

Milton Rodenberg, of Dunn & Rodenberg, was here last week, calling on the trade.

Gus Rodenberg, of James A. Dunn & Co., was here, last week, calling on the trade.

Ernest M. Lunt, Chicago manager of the Towle Mfg. Co., is on a trip to the Pacific Coast.

H. J. Vondervellin, Rockford, Ill., will soon move from 124 S. Main St. to 213 S. Main St.

L. J. Finch, representing the R. F. Simmons Co., is on a visit to the factory at Attleboro, Mass.

F. D. White, representing the C. O. Sweet & Son Co., Attleboro, Mass., is on a visit to the factory.

Mortimer J. Savory has been engaged by the Newall Mfg. Co. to look after the Chicago city trade.

The two Burnett brothers, who operate stores in Seattle and Aberdeen, Wash., were here last week.

Frank Waugh, representing the E. Kirstein's Sons Co., Rochester, N. Y., was here last week.

Edw. L. Lewis is the new representative of the Wm. Bens Co., Providence, R. I., *vice* N. F. Kazlow.

John W. Sherwood, vice-president of the Solidarity Watch Case Co., paid a visit to Chicago, last week.

B. Budweiser, representing the pipe house of I. M. Frank & Co., has returned from a trip to Europe.

A. W. Huggins, of A. I. Hall & Son Co., San Francisco, Cal., is here this week and will make a trip east.

John Hagen, 4707 State St., suffered a stroke of paralysis of the right hand, last week, and is confined to his home.

M. E. Kinsley, sales manager for the Oneida Community, Ltd., left for the factory at Kenwood, N. Y., last week.

The family of C. L. Lande, retail jeweler at 3518 State St., was recently increased by the addition of a baby girl.

Chas. J. Jacobs, of the Knickerbocker Silver Co., returned from Mt. Clemens, Mich., last week, much improved in health.

Harry J. Flower, formerly in the jewelry business on State St., has opened a jewelry department in the store at 88 Madison St.

W. R. Cooper, with S. H. Clausin & Co., Minneapolis, Minn., stopped over here, last week, after a visit to his relatives at Mason City, Ill.

S. J. Hammond, jewelry buyer for the Nordman Bros. Co., San Francisco, Cal., stopped over here, last week, after a month's trip east.

Wm. G. Rattray, diamond buyer for Norris, Alister Co., was in a railroad wreck near Jackson, Miss., last week, but escaped uninjured.

Geo. H. Spies has bought 165 feet of property facing the lake on Sheridan Road, near Winona St., and will lay out a tennis court there

Reuben H. Mason, of the Potter & Buffinton Co., was here last week on a visit to W. A. Fay, western representative of the company.

M. A. Cohen and F. C. Emerson, travelers for Rettig, Hess & Madsen, came in from their territories, last week, and left again for the road.

L. Kohn, formerly with A. Hirsch & Co., is now representing Henry Lederer & Bro., Providence, R. I., in room 503 of the Heyworth building.

Rudolph Geisler, credit man for Norris, Alister & Co., has returned from a nine weeks' trip to Beaver, Tex., where he is interested in a plantation.

E. P. Sundberg, Fargo, N. Dak., accompanied by Mrs. Sundberg, stopped over here, last week, on their way home from a two months' tour of the south.

R. Rueping, a sub-tenant in 1104 Heyworth building, has leased the suite and will have as sub-tenants H. M. Heyman and A. Wehde, who will move from room 1103.

The engagement is announced of Miss Irene Eppenstein, youngest daughter of M. C. Eppenstein to Leo Simonson, New York City. The wedding will take place May 30.

Richard Miller, McPherson, Kans., stopped over here last week, accompanied by his wife. Mr. and Mrs. Miller will sail for Europe this week for an extended tour.

L. B. Hale, formerly with Wm. Weidlich & Bro., St Louis, Mo., has been engaged by the Watson & Newell Co. to travel out of the Chicago office for North and South Dakota.

Mrs. R. M. Lander, mother-in-law of W. A. Fay, of the Potter & Buffinton Co., died suddenly last week. The remains were taken for burial to her native town of Bloomington, Ill.

J. M. Becker, of the watch case manufacturing concern of J. M. Becker & Co., sailed for Europe, last Saturday, on the *Lapland* for a two months' visit to Germany, France and Switzerland.

The assets of the Trinity Clock Co. were sold last week at auction for $5,500 to Wm. H. Johnson, a lawyer in the Marine building. S. Winternitz, the auctioneer, got $550 for his labor and an allowance of $67.50 for advertising.

Henri Didisheim, formerly manager of the western office of Hipp. Didisheim & Bro., left for New York, last week, to remain there permanently. The Chicago office is now managed by his former assistant, John Le Fruit.

Herbert E. Cobb, representing the Daggett & Clap Co., W. A. Fay, representing the Potter & Buffinton Co., and Frank Whiting, representing Whiting & Davis, now in room 405, Columbus Memorial building, will move to room 801 in May.

Gus Rodenberg and his son Milton, Providence, R. I., were both entertained at dinner at the home of Theo. Jacobs, 1516 Grand Boulevard, Saturday evening. Mr. and Mrs. S. B. Goldberg, formerly of Cincinnati, O., were also guests.

The Adams & Abel Co., Los Angeles, Cal., has sent notices to the trade here that it has severed its connection with the Bastheim, Adams & Abel Co., and is engaged in the jobbing jewelry business at 640 S. Broadway, Los Angeles.

Wm. T. McLain, for the past nine years with the retail jewelry department of Marshall Field & Co., and chief assistant to Mr. Wietz, has severed his connection with that concern to become head of the jewelry department in Gimbel Bros., New York city.

Julius Armbruster, with the Illinois Watch Co., was here last Saturday. The Illinois Watch Co. is building a new addition to their factory, 20 x 100 feet, with two stories, the upper floor of which will be used as a new timing and adjusting room.

R. J. Wilson, western representative of

the Chas. E. Hancock Co., Providence, R. I., will sever his connection with that concern as soon as his successor is appointed. Mr. Wilson will represent the Homan Mfg. Co., after his connection with the Hancock Co. ceases.

Frank J. Behrendt, Chicago representative of the Homan Mfg. Co., will sever his connection with that concern to become a partner of Ferdinand Hotz, diamond merchant at 92 State St. Mr. Behrendt was formerly head of the diamond department of Otto Young & Co.

Notices were posted at the Elgin National watch factory at Elgin, Ill., April 19, announcing the plant would be closed from April 21 to May 2. Three thousand employes are affected by the order. There are eight working days in the period of closing. It was stated that during the shut-down stock would be taken.

Things are booming in the Illinois Retail Jewelers' Association. A. W. Johanson, Paul N. Lackritz, Geo. B. Elbe and Geo. H. Tucker have been touring the city in the latter's automobile and have secured 50 new members for the association. The annual meeting at Springfield, May 24, 25 and 26, promises to be a big success.

An involuntary petition in bankruptcy was filed against Lewis W. Anderson, Ottawa, Ill., last week. Mr. Anderson, who conducted a store at 209 W. Madison St., in that town, carried a stock of about $8,000. He was formerly a watchmaker to R. H. Trask, and opened a store in Ottawa in the Summer of 1908. His principal merchandise indebtedness is said to be held by one jobbing house in this city.

Fred A. Hegner, retail jeweler at Blue Island, Ill., was the victim of a daring robbery, last week. While he was in his living apartments above his store, which was in charge of a clerk, two strangers entered his place. While one of them engaged the clerk in conversation at the rear of the store the other opened one of the show cases and stole a tray of diamonds valued between $2,800 and $3,000.

Robert Slade, Jr., formerly head of the watch department of Lapp & Flershem, for 23 years with that concern, and Frank S. Weadley, formerly head of the silverware department, who was with Lapp & Flershem for 16 years, have formed a copartnership under the name of Slade & Weadley to do a general jobbing jewelry business. They will occupy part of the premises formerly occupied by Lapp & Flershem in the Powers building, 156 Wabash Ave. Both are young men who are highly thought of in the trade, and everyone wishes them success.

Among the out-of-town retail jewelers here last week were: L. J. Crawford, Burlington, Wis.; Wm. F. Van Schreeven, with Henry R. Holman, Sioux City, Ia.; Chas. W. Fey, Peoria, Ill.; L. J. Yeoman, Waukegan, Ill.; Walter Mellor, Michigan City, Ind.; A. C. Wortley, Kalamazoo, Mich.; Oscar C. Cobb, Iowa Falls, Ia.; J. Ramser, Rock Island, Ill.; W. J. Gamm, Madison, Wis.; H. H. Truckenbrod, Mendota, Ill.; A. H. Frandsen, Monmouth, Ill.; W. H. Carew, Streator, Ill.; L. Ratzesberger, Milford, Ill.; G. E. Carlson, Ashland, Wis.; Geo. Ochring, of Ochring Bros., McGregor, Ia.

Los Angeles.

R. E. Lomax, 4327 Central Ave., has opened a new store in the Hooverton section of this city.

F. A. Marcher, president of the Pacific Gem Co., has been spending some days in Riverside, where he went on a business trip.

E. Gerson has just received word from Mrs. Gerson announcing her arrival in Paris. She is traveling abroad with relatives.

Clarence E. Diebenkorn, of the E. W. Reynolds Co., has just made a trip to Santa Ana and other southern California towns.

L. W. Clark, who for some time past has been in the watchmaking department of W. M. Kinney, is now with R. E. Lomax, 4327 Central Ave.

H. S. Harris, formerly in business at 615 Kearny St., San Francisco, is about to open a store on W. 3d St., between Spring and Broadway, this city.

E. B. Nicoll, treasurer of the Carl Entenmann Jewelry Co., has bought a new automobile in which he and Mrs. Nicoll are enjoying frequent rides.

H. A. Curry, who recently bought out R. H. Schwarzkopf's business, has started out for a trip over the Pacific Coast, to be gone a month or more.

Feder & Co., who are at 344 S. Spring St., have opened a new store at 549 S. Broadway. Mr. Feder will not, however, discontinue his business on Spring St.

Among the jewelers who have been here recently from neighboring towns are W. H. Hilts, San Diego Jewelry Co.; E. B. Smith, Santa Ana; C. P. Kryhl, Santa Ana.

The S. S. Schepps Co. is displaying a very handsome necklace of abalone (blister) pearls and opals set in solid gold. It is the company's own design and manufacture.

Philip T. Hoeffer, formerly in business in this city on W. 7th St., but who has for some time past been in Mexico, has returned and opened a watch and jewelry business at 1908 S. Main St.

Percy H. Greer, this city, has just concluded an auction sale of jewelry for Samuel D. Henkin, Pasadena. Mr. Greer has recently been on an extended trip up the coast as far as Vancouver.

Jos. Jaeger, of Jaeger Bros., Portland, Ore., is spending about two weeks in this city, having stopped here on his return from New Orleans, where he attended the national gathering of the Shriners.

The Whitley Jewelry Co. has sold a large solid silver cup to the members of the Los Angeles fire department to be presented to retiring Chief Lipps. It is appropriately engraved with fire department insignia, etc.

The S. S. Schepps Co., Inc., has filed a petition in the Superior Court for the dissolution of the incorporation. The business will hereafter be conducted by S. S. Schepps and J. T. Harris as a partnership concern.

P. J. Koke, traveling representative of Hambright & Walsh, has just returned from a successful trip through the north coast section and will soon leave for an extended trip covering most of the western States.

A. T. Werner has sold his business at 503 W. 7th St. to Oscar Jackson, an Englishman who has been in this country about one month. Mr. Jackson was formerly in the jewelry business in Belfast, Ireland.

Chas. Adams and C. C. Abel, who recently retired from the Bastheim, Adams & Abel Co., have rented a large room in the front of the fifth floor of the Forrester building, on Broadway, and will soon be open there for business.

The Pacific Gem Co. has secured an unusually fine lot of tourmalines which are now being cut in the shop. Among the stones are some exceptionally large specimens showing two colors. A lot of about 100 pounds was purchased.

Oakes & Wulze, formerly located at 226 Mercantile Pl., have moved to their new quarters at 209 O. T. Johnson building. Mr. Oakes has just returned from a trip through the southern part of the State and reports excellent business.

The following traveling men have recently been in Los Angeles: J. Longwell, Henry M. Abrams Co.; Albert E. Lee; P. Johnson, T. B. Clark & Co. and Whiting Mfg. Co.; A. J. Casse, John R. Keim; A. R. Cooper, M. Schussler & Co.

Newton Moore, 354 S. Broadway, and Fred Detmers, optician in the same store, have gone on a trip to San Francisco and Sacramento, combining business with pleasure. E. B. Josephson is in charge of Mr. Moore's business while he is away.

The Donavan & Seamans Co. sold to the New York delegation of the Hotel Men's Mutual Benefit Association, while in this city, a very beautiful diamond horseshoe scarfpin. It was presented by the hotel men to the conductor of the special train which brought them here from New York.

Pacific Northwest.

R. A. Moore, Hemet, Cal., is offering his business for sale. He intends to move soon to southern Oregon, where he will engage in ranching.

The Red Cross Drug Co. has purchased the show cases and fixtures of the Carleton Jewelry Co., Marshfield, Ore., and the jewelry firm is now out of business.

Newman & Allen is the name of a new firm in business at Twin Falls, Idaho. The Swin & Aldrich building has been leased and fitted up and a stock is now arriving from the East. Mr. Newman, senior member of the firm, is from Stanton, Nebr., and Mr. Allen is from Omaha. Mr. Allen is an expert watchmaker and will have charge of the repairing department.

Louis Burnett, one of three brothers who own and operate stores in Seattle, Aberdeen and Chehalis, Wash., and who was a member of the Alaska-Yukon Exposition, attracted considerable attention recently, while on his way to New Orleans to attend the annual meeting of the Mystic Shriners. At Kansas City he missed his train, his party having left some time before. He hired a special train and overtook the party at Leavenworth.

The work of installing the new electric clock on Public Sq., Wilkes-Barre, Pa., has practically been completed. The clock is located just outside of the Wilkes-Barre Deposit Savings Bank, and has an illuminated dial.

St. Louis.

Adolph Kroeger has taken a position as salesman with the Elliott Jewelry Co.

Frank P. Nims has opened his new store at Warrenton, Mo., and has one of the prettiest establishments in the State

William Lutz, an expert watchmaker, has begun business in room 813, Holland building, and will make watch repairing for the trade a specialty.

E. W. Bornmueller, of the John Bolland Jewelry Co., has returned from New Orleans, where he attended the annual convention of the Shriners.

Al. P. Wolff, of the Elliott Jewelry Co., returned from a vacation trip to Evansville, Ind., and started on a business trip through Illinois and the south, last week.

The Jewelry Jobbers' Association of Missouri held a meeting Tuesday evening of last week at the Columbia Club. All of the members except three were present.

B. Stiffelmann, of M. Stiffelmann & Co., will start in a few days on a trip through Missouri and Iowa and go as far as St. Paul. He will be gone about three weeks.

M. Hurwitz, East St. Louis, Ill., has employed J. J. Layton to take charge of his watch-repairing department, and W. H. Mills is now doing the outside work for the same firm.

S. M. Strain, of the Jackson Jewelry Co., Jackson, Mo., and J. W. Strain, Carrollton, Ill., met in St. Louis and spent a day here before starting together on a visit to their old home in Virginia.

Henry Freund, of H. Freund & Bro., New York, has been in St. Louis during the week on business and pleasure. As soon as he returns to New York he will start for Europe on a diamond-buying trip

The Masonic Club of St. Louis, which has a membership of over 250, has leased the entire fifth floor of the Hess & Culbertson Jewelry Co.'s building at 7th and St. Charles Sts., and will fit up clubrooms there.

The Gill building, Broadway and St. Charles St., erected recently by W. A. Gill, jeweler, as an office building, is to be remodeled into a hotel. The alterations will cost $25,000. Mr. Gill will open a diamond palace in the corner store of the building.

George Oberting, Sr., of the Blankenmeister-Oberting Jewelry Co., has gone on a trip through Indiana and Illinois. George Oberting, Jr., is taking the Kentucky and Tennessee route. Lawrence Oberting is in Missouri. A. L. Blankenmeister has returned from a trip through Kansas and Oklahoma.

W. M. Pyle, of the Pennsylvania Watch Case Co., of York, Pa., who was formerly with the Illinois Watch Co., Springfield, Ill., came here during the week on business. He formerly had many friends here, but this was the first visit to the city in several years. He renewed old acquaintances.

The work of furnishing the enlarged quarters of the Elliott Jewelry Co., in the Globe-Democrat building, has been completed and the establishment presents an attractive appearance. A number of new safes have been installed and the stock carried by the firm has been greatly increased.

Joseph C. Morefield, until recently manager of Loftis Bros. & Co., was arrested April 25 on the charge of embezzling diamonds. He was discharged by the firm March 28 following the disappearance of a tray of $1,000 worth of diamonds. Other arrests are expected. Morefield says he is innocent.

Among the out-of-town jewelers in St. Louis, during the past week, were: M. T. Graham, Fort Smith, Ark.; Dr. H. A. Bennett, Kinmundy, Ill.; Fred Simon, Collinsville, Ill.; E. H. Goulding, Alton, Ill.; L. M. Stram, Jackson Jewelry Co., Jackson, Mo.; J. W. Strain, Carrollton, Ill.; Louis Gardner, of Barnett Bros., Edwardsville, Ill.; R. Radunsky, of Radunsky Jewelry Co., Joplin, Mo.; Z. J. Glascock, Jonesboro, Ill.

The funeral of Charles Zens took place on Thursday from the family residence, 2139 Sidney St. Louis Robin, with whom Mr. Zens had been associated for 12 years; J. J. Burke, president of the Brooks Jewelry & Optical Co., and William F. Kemper, vice-president of the Gutfreund-Kemper Supply Co., were among the pallbearers. Many jewelers attended. Mr. Zens was a member of the Knights of Columbus, the Knights and Ladies of Honor and the St. Vincent de Paul Society.

The executive committee of the Conventions Bureau, of which Goodman King, president of the Mermod, Jaccard & King Jewelry Co., is a member, is having a good deal of trouble completing the program for the visit of President Taft, May 4. As the President is coming to address the National Farmers' Convention, it was the desire to have him attend a barbecue at the Delmar race track in the afternoon. The Business Men's League made other arrangements. It was finally put up to the President. He disapproved of the barbecue arrangements as he does not want to attend any great assemblage.

Creditors of Edward H. Kniepkamp have been notified that a first and final dividend of approximately 5 per cent. has been declared in the United States District Court on all claims heretofore allowed against the estate, and it will be paid by Leo Wolfson, trustee of the bankrupt estate, at his office, 708 Ortel building, on and after April 27. The affairs of Mr. Niehaus have been undergoing adjustment for several months. The principal creditors, who petitioned for the bankruptcy proceedings, were the Eisenstadt Mfg. Co. and the St. Louis Clock & Silverware Co., here, and Heintz Bros., Buffalo, N. Y.

A jury in Judge Fisher's division of the Circuit Court, Thursday, gave Samuel Gold a verdict for $2,400 in his $30,000 damage suit against the S. Pian Time Payment Jewelry Co., 1100 to 1104 N. 9th St. The suit was for libel. The trial lasted two days and there were many witnesses on both sides. The grounds for Gold's claim for damages were six advertisements printed in the *Vorsteher*, a Yiddish newspaper. Gold and the Pian company are business rivals. The advertisements alluded to a jeweler with a certain physical disability. Gold was not named, but he claimed that the language of the advertisements was sufficiently plain to leave no doubt that he was meant. He asked $3,000 actual and $2,000 punitive damages on each publication.

Traveling representatives in St. Louis, last week, included: Geo. L. Paine, Geo. L. Paine Co.; Mr. Foster, M. L. Ernst; Lee Powell, S. O. Bigney & Co.; G. Rodenberg, J. A. Dunn & Co.; Mr. Fisher, Furbish, Swift & Fisher; Mr. Richards, Standard Button Co.; W. H. Alger, North American Watch Co.; Charles E. Howes, E. L. Logee & Co.; George T. Bynner, Kautzmann & Co.; Louis A. Blackinton, W. & S. Blackinton Co.; F. E. Hyatt, Philadelphia Watch Case Co.; Milton S. Rodenberg, Dunn & Rodenberg; Sidney H. Israel, S. & B. Lederer Co.; Mr. Duncan, C. Ray Randall & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; D. N. Jacoby, Providence Stock Co.; Mr. Wilkinson, J. J. Sommer & Co.; I. S. Richter, N. Barstow Co. and Doran, Bagnall & Co.; Mr. Foster, Milton L. Ernst; W. F. Maintien, Maintien Bros. & Elliot; Mr. King, Ostby & Barton Co.; James R. Palmer, Henry A. Kirby; William J. Anton, Durand & Co.; F. F. Gibson, Gibson-Krugler Co.; Harry B. Rogers, Rogers & Co.; G. W. Bleecker, Martin-Copeland Co.; I. J. Rosenthal, Rothschild Bros. & Co.; F. R. Horton, Carter, Howe & Co.; George A. Schuetz, Snow & Westcott Co.; Mills Smith, R. Blackinton & Co.; M. L. Barnard, Larter & Sons; George F. Johnson, G. A. Henckel & Co.; John J. Moffitt, Battin & Co.; Fred H. England, Froelichstein, England & Klein; W. S. Metcalf, Plainville Stock Co.; Russell A. Talbot, Alvin Mfg. Co.; G. Fred Perry, F. H. Sadler Co.; Mr. Duncan, C. Ray Randall & Co.; H. S. Noyes, Bates & Bacon; C. A. Rogers, Irons & Russell Co.

Cleveland.

Albert Zang was in Ravenna, the past week, looking over the stock of F. C. Parks with a view of purchasing it.

J. F. Sarratt, Steubenville, is contemplating retiring from business and has given an option on his stock and fixtures to outside parties, the option expiring June 1.

J. P. Hale, Akron, has moved into a handsome new store, with a replenished stock. The store formerly occupied by him has been rented by B. Wingerter, of the same city.

Among the buyers in the city the past week were W. J. Higgins, Shelby; Ralph Hogan, Akron; Robert Miller, Lorain; E. F. Nolf, Wadsworth; H. S. Summer, Akron, and Harry Downs, Bellevue, O.

William J. Davies, of the Sigler Bros. Co., has returned from the annual conclave of the Shriners at New Orleans. He expresses himself as greatly pleased with the reception accorded the Shriners, and says the hospitality extended the "knights of the fez" by the southerners has seldom, if ever, been equaled.

Among the traveling salesmen calling upon the trade in Cleveland, last week, were Otto C. Hanish, Geo. H. Fuller, Son & Co.; J. W. Sherwood, Solidarity Watch Case Co.; John A. Davis, Wm. Rogers Mfg. Co.; P. H. Wilkinson, J. J. Sommer & Co.; D. Skutch, New Haven Clock Co.; C. L. Drown, Ostby & Barton Co.; Donald Le Stage, H. D. Merritt & Co.; George Remington, Maintien Bros. & Elliott; Fred Brigham, Cheever, Tweedy & Co.; L. Tappan, D. F. Briggs Co.; S. A. Schreiber, Sterling Silver Mfg. Co.; F. Somes, Bates & Bacon; Mr. Bullock, Horton, Angel Co.; Mr. Remington, Carter, Qvarnstrom & Remington.

Cincinnati.

J. F. Kaiser, Muncie, Ind., is remodeling his store.

Nick Ollinger, the upper Vine St. jeweler, was married April 20.

Wallace Miller, of the Miller Jewelry Co., is spending a couple of weeks in New York.

Henry Hahn and wife are at Atlantic City, N. J., where they expect to remain until June 1.

H. I. Jacobson, of A. & J. Plaut, has moved into his new home on Floral Ave., Norwood, O.

A. J. Heesen was here, last week, arranging for fixtures and stock for his new store at Toledo, O.

H. A. Bedel, Jackson, O., who was reported as improving after several months of illness, had a relapse.

J. Charles Becker, local manager for the Philadelphia Watch Case Co., was in the east on business, last week.

A. Herman and Mayo Loeb, of Herman & Loeb, have started on their respective business trips south and east.

Joseph Kehn, of the E. & J. Swigart Co., celebrated his 20th wedding anniversary with a reception to a large number of friends.

B. Eiseman, southern representative of Hahn & Oppenheimer, and family, spent last week here as guests of N. Leavendorf, of this firm.

C. N. Hetzner, Peru, Ind., passed through here on his return from New Orleans, La., where he attended the Shriners' conclave.

Frohman & Co. are congratulating themselves on their narrow escape from fire last week. The blaze was in the floor below their quarters and did not reach them.

Albert C. Wallenstein, of Wallenstein Mayer & Co., has been elected manager, captain and pitcher of the local Wholesale Jewelers' Baseball League, recently organized.

The Cincinnati Wholesale Jewelers' and Manufacturers' Association held its regular quarterly meeting at the Sinton Hall, April 21. The usual supper was much enjoyed.

Harry Gilsey, of S. and H. Gilsey, also owner and president of the Shamrock baseball team, was in Huntington, W. Va., last week. His team played with the Huntington team.

When L. E. Dornseifer arrived at his store at 4012 Hamilton Ave., one morning, last week, he found that it had been entered by burglars and $117 worth of goods had been stolen.

J. B. Osthoff, of Joseph Noterman & Co., is on the programme of the Ohio Retail Jewelers' convention, to be held at Columbus, O., May 2-4. His address will be on "Precious Stones and Semi-Precious Stones."

Frank Voiron, Ft. Wayne, Ind., has reported that his house was entered by burglars while he and his family were sleeping. His gold watch and chain, his fourth degree Knights of Columbus charm and his son's diamond stud and gold watch were taken.

L. D. Clapham, Columbia City, Ind., has informed friends here that last week his store was damaged by fire to the amount of $1,500. The loss is covered by insurance. The fire started in a restaurant next door, which was totally destroyed. Mr. Clapham is rebuilding and will soon be ready for business again.

Max J. Greenwald, who some time ago purchased the Gem Jewelry Co.'s store at 32 Arcade, now feels that his business is becoming too burdensome, so he is closing out at auction the "Gem" stock at 528 Race St., where he moved the goods, as no auction sales are allowed in the Arcade. He will continue his other two stores in the Arcade as heretofore.

Out-of-town jewelers who were here last week buying goods included: C. A. Gossard, Washington C. H., O.; Ed. De Voss, and Frank Miller, Wilmington, O.; J. L. Michael, New Vienna, O.; C. Arnold, with N. T. Arnold, Owensboro, Ky.; J. W. Jones, Mt. Sterling, Ky.; William Shire, Paris, Ky.; Jesse Yoke, Decatur, Ill.; Walter Wilhelm, Portsmouth, O.; C. F. Held, Falmouth, Ky.; E. E. Mosiman, Bluffton, Ind.; D. W. Bixel, Bluffton, O.; A. M. Stamm, Williamsburg, O., and Dr. Vaughn, Morrow, O.

William S. P. Oskamp, of the Oskamp Jewelry Co., has bought of M. M. Robertson the property on the northwest corner of Race and 7th Sts. A handsome new eight story building was recently put up on this lot, which measures 30 feet on 7th St. by 97 feet on Race St. The Oskamp Jewelry Co., and the Oskamp Automobile Supply Co. now occupy the ground floor under a 15 years' lease. The building is of a new construction, being steel, embedded in concrete and fireproof. It is understood that the purchase price was upward of $100,000.

It is expected that a decision will soon be handed down by the United States District Court on the question whether or not the Duhme Jewelry Co. is an independent corporation and run by separate funds from those of the Herman Keck Mfg. Co. Two days last week the court heard motions in regard to this question on the part of the Keck family, who are heirs and stockholders in both concerns, and ask that the assets of these companies be separated. Three petitions, declaring the Duhme Jewelry Co. is an independent corporation and not a branch of the Keck Mfg. Co., were filed April 19 by Amanda Keck, Emma Keck and Mrs. Clara G. Keck. The petitions state that the Duhme firm is perfectly solvent with assets of $250,000 and liabilities of $65,000.

Traveling representatives who called on the Cincinnati trade during the past week included: A. Talbot, Alvin Mfg. Co.; Max Loebnitz, Deuber, Hampden Watch Co.; Ernest Block, Louis Stern & Co.; William F. Koch, American Morocco Case Co.; William J. McQuillin, Mount & Woodhull; A. T. Teague, Link & Angell; James R. Palmer, Henry A. Kirby; J. T. Griffith, Jr., Carter, Howe & Co.; William J. Anton, Durand & Co.; C. H. Davison, Kohn & Co.; Julius F. Schuman, Jr., William Kinscherf Co.; J. F. Dean, Reed & Barton; H. R. Blackman, Enos Richardson & Co.; George F. Johnson, G. A. Heuckel & Co.; Jos. J. Sideman, Redlich & Co.; Mr. Frost, the Matthews Co.; L. H. Smith, Bippart, Griscom & Osborn; C. M. Davis, Depasse Mfg. Co.; W. J. Miller, Seth Thomas Clock Co.; Mr. Frink, Thomas Brogan Co.; "Johnnie" Marsh, C. A. Marsh & Co.; Milton Goldberg, J. J. White Mfg. Co.; Mr. Frothingham, Frothingham & Co.; Mr. Hildenbrand, H. C. Lindol & Co.; J. J. Somers, J. J. Somers & Co.; Mr. Israel, S. & B. Lederer; Mr. Boyden, Ostby & Barton; Mr. Powell, S. O. Bigney & Co.; Charles B. Crane, Bliss Bros.; Mr. Foster, Milton L. Ernst; Donald Le Stage, H. D. Merritt Co.; Henry E. Hart, Albert Lorsch & Co.; Mr. Sweetland, Allison Mfg. Co.; A. Rutherford, Taylor & Co.; Maurice Kohn, Silberman, Kohn & Wallenstein; A. Goldsmith, L. D. Bloch & Co.; Mr. Duncan, C. Ray Randall & Co.; C. L. Drown, Ostby & Barton Co.; R. Delerson, E. Oppenheimer & Bro.

Detroit.

J. T. Eddington, Pontiac, is remodeling his store.

Otto Loomis was a buyer in this market, last week.

H. H. Howey, Ortonville, was in this market, Friday.

C. E. Montfort, Utica, was here, recently and says trade is good in his locality.

George D. Hamilton, South Lyon, came in to make purchases a few days ago.

Fred Flachsmann, 819 Gratiot Ave., is contemplating a trip abroad some time this Summer.

Mr. Gartrell, formerly with W. F. Kling, Adrian, has accepted a position with Fred N. Pauli, Pontiac.

Harold A. Bruch, Allentown, Pa., who was here, several years ago, for a course in the Landis engraving school, visited Detroit, last week, accompanied by his wife.

Henry Caspary and John Danz, who formerly occupied joint quarters on Congress St., near Woodward Ave., have moved to a new location on Lafayette Boulevard, near Shelby St.

Floyd E. Hess was arraigned recently at Detroit, on a charge of stealing a gold watch belonging to Russell & Foland, Mt. Pleasant, from the mails. He was released on $500 bond. Hess is a railway mail clerk.

Two men entered the store of Wm. Kinske, 3186 Jefferson Ave., one day last week, while Mr. Kinske was outside of the building and asked for him. Mrs. Kinske went to the back door to call her husband and the men grabbed three watches and ran out. One of them was captured, but the others escaped.

A notice from Galveston, Tex., last week, stated that a steel safe lost in the inundated ruins of Indianola during the tidal wave of 1875 had been found by the use of a powerful magnet. The safe, it was reported, contained about $60,000 worth of jewelry and money which belonged to James Williams, a jeweler who lost his life in the wreckage of his home at the time of the wave. Neither the records in this office nor of the Jewelers Board of Trade contained any mention of a jeweler of that name in business at the time of the tidal wave.

Denver.

L. W. Walker, 771 Jason St., is spending a month's vacation in California.

J. I. Hoffman, Ft. Collins, Colo., has left for California for a vacation of several weeks.

W. W. Hamilton, W. W. Hamilton Jewelry Co., has returned from his trip around the Horn.

The stork visited the home of Roy L. Smith at Delta, Colo., last week, bringing a baby boy.

Chas. Ingersoll, of Robt. H. Ingersoll & Bro., was in the city, last week, making a social visit.

Jas. E. Lewis, of the Lewis Jewelers' Supply Co., has left for a 10 weeks' trip to the northwest.

The Colorado Retail Jewelers' Association will hold its annual convention here the week of June 27.

Leo Supe has taken a road position with Chas. Wathen & Co., this city, and leaves, this week, for an extended trip.

The Peters Jewelry Co., Brigham City, Utah, has sold out to M. J. Holt, formerly with S. E. Needham & Co., Logan, Utah.

Chas. F. McMullin, Brush, Colo., has entered into negotiations with Wm. P. Jones, Ft. Lupton, for the purchase of his store. It is expected the deal will be closed this week.

The store of C. O. Hunter, deceased, Ft. Collins, Colo., has been bought by E. O. Jones, who had been engaged as watchmaker for a number of years with Mr. Hunter.

Roy Steward, of F. P. Steward & Son, Loveland, Colo., was married, last week, to Miss Stella Marie Keller, of that city, and after a short honeymoon will reside in Loveland.

L. K. Hallock, a manufacturing jeweler, formerly in business here for himself, has taken charge of the manufacturing and repairing department of A. Hahn's store in Durango.

H. L. McLaughlin, of the W. W. Hamilton Jewelry Co., has returned from a 10 weeks' trip in the northwest, and reports business excellent. Mr. McLaughlin was accompanied by his wife.

L. F. Cornwell, Pueblo, has received the appointment of general time inspector for the Denver & Rio Grande and Missouri Pacific railroads. This position was formerly held by Mr. Huguenin, St. Louis, Mo.

Henry Lindeman, the stone man, has left for New Orleans for the Shriners' convention. Afterwards he will take a trip through the Gulf of Mexico and return by Galveston. The business is being conducted by Miss Brown.

The Morris Cohn Jewelry Co., this city, has bought the store of Ben Cohn & Bros., Leadville, Colo., and is conducting the store there under the same name, with William Hert as manager. Mr. Hert was formerly of the Denver Watch Case Co.

J. C. Bloom & Co. sold the badges that the Shriners will use in New Orleans during their convention, and have just delivered to the Elks here the badges they will use at their convention in Detroit. The firm also sold a large number of loving cups to be used in a contest held here in the Central Christian Church.

H. O. Jackson, president of the American Clock Co., Chicago, has located permanently in Denver and has fitted up a fine shop at his residence, 560 Sherman Ave. Mr. Jackson is now in the south, engaged in some work which will detain him there about 30 days.

The following out-of-town dealers were here during the past week: W. H. Dow, Ft. Morgan; H. G. Petty, Ft. Collins; W. H. Brannan, Loveland; Lloyd E. Gardner, Longmont; I. O. Glazier, Greeley; Mrs. E. A. Eaves, Idaho Springs; Mrs. I. L. Morgan, Ft. Morgan; L. F. Cornwell, Pueblo.

The Denver Nugget Club held its regular monthly meeting, April 12, but bad weather prevented a large attendance. The addresses on precious stones and the art of engraving, which were to be delivered by Henry Lindeman and A. F. Wehrle, were postponed until the meeting in May.

The following traveling representatives were in the city, last week: W. C. Wood, International Silver Co.; Geo. E. Connors, Robt. H. Ingersoll & Bros.; Monroe Block, Goldsmith & Harzberg; Mr. Tylor, Ansonia Clock Co.; Hubert Sumborn, Bawo & Dotter; Mr. Mayer, Mauser Mfg. Co.; Albert E. Levy, Marchand Frères; Mr. Edwards, Whiting Mfg. Co., and Chas. Offerman, C. A. Marsh & Co.

Toledo.

R. S. Freeman, refractionist with the J. J. Freeman Co., spent last week in New York.

Last week the Judd-Gross Co. conducted a two day sale in glasses, said to be the greatest eyeglass sale ever held in Toledo.

The I. Kopelman Co. has moved from lower Summit St. a few blocks nearer the center of the city. The store has been refitted and improved.

The George Kapp Co. has been incorporated and is composed of George Kapp, William K. Kapp, John Kapp, H. B. Stone, J. George Kapp, Jr., A. M. Schlipf, Frank A. Kapp and A. P. McKee. Every branch of the business has been enlarged, and much more attention has been given to the optical department.

The jewelry and optical business heretofore conducted by Isador Judd and Elias Gross, under the name of Judd & Gross, at 245 Summit St., was recently incorporated by Elias Gross, Isidor Judd, Leota Gross, Samuel Jordan and W. H. Dawson. The capital of the company is $35,000, of which $20,000 is preferred. Mr. Jordan and Mr. Dawson will be stockholders of the company. They have been connected with the business for a number of years.

C. G. Mitchell, who has been connected with the L. Beckmann Co. for some time as the vice-president and had charge of the optical department, has sold his interest in the company and now occupies half of the store in which L. P. Christiancy conducts a jewelry business, at 507 Madison St. Mr. Mitchell has always taken a more than ordinary interest in optical affairs of the city, and has been influential in bringing the opticians together and organizing for mutual benefit. C. W. Dean, who was with Mr. Christiancy, has taken Mr. Mitchell's place with the L. Beckmann Co. Since Mr. Dean severed his connection with Mr. Christiancy, C. H. Parker occupied his place for a few months, but is now with W. A. Rankin, of Superior St.

Milwaukee.

C. F. Graff, Elkhorn, Wis., was a recent visitor to Milwaukee.

William J. Gamm, Madison, Wis., has returned from Hot Springs, Ark., where he has been taking a few weeks' vacation.

Louis W. Bunde, president of the Bunde & Upmeyer Co., has returned from a short business trip to New York, where he visited the company's eastern branch office.

E. J. Jensen, 434 11th Ave., has increased his force and enlarged his quarters. John Randall, formerly with O. H. Nehs, is now associated with Mr. Jensen as watchmaker.

The handsome new residence which E. H. Warnke, president and manager of E. H. Warnke & Co., is erecting in the Milwaukee east side, is fast nearing completion.

It is expected that within a few days the stock of the Fred W. Teschner Jewelry Co. will have been disposed of at public auction. The creditors have had charge of the sale at quarters recently opened on 3d St.

The finest business corner at Boscobel, Wis., has been purchased by Miss Mame E. Contoit, a jeweler at that place. Miss Contoit does not contemplate moving her jewelry establishment to the newly acquired building at present.

The Bunde & Upmeyer Co. has presented a handsome gold plate to be attached to the organ given to Plankinton Hall in Milwaukee's new $500,000 Auditorium by Miss Elizabeth Plankinton. The plate recites the fact that the instrument was given to the Auditorium by Miss Plankinton in honor of her late father, John Plankinton. At a recent meeting of the government board of the Auditorium the Bunde & Upmeyer Co. was honored with a resolution of thanks.

The matter of itinerant merchants, fakirs and dishonest competitors was the leading topic of discussion at the recent monthly meeting of the Milwaukee Jewelers' Club, held at the Hotel Blatz. The campaign which has been started against this undesirable element in the trade by the retail merchants' division of the Merchants and Manufacturers' Association, under the direction of James A. Fetterly, special investigator, called forth much favorable comment from the jewelers and the support of the club to the movement was promised. Plans were also suggested for the coming annual convention of the Wisconsin Retail Jewelers' Association, which meets in Milwaukee, July 12 to 14. At least 400 delegates are expected, and it is hoped to make the convention one of the most successful in the history of the association.

John F. Mahla, a jeweler employed by R. E. Brackertt, Lansing, Mich., who disappeared recently from that town, is believed to have committed suicide, as he left a note for his employer indicating that he would take his life and is also said to have taken a revolver with him when he went. Mahla came to Lansing a year and a half ago.

Kansas City.

E. W. Sparks has bought out the store of Krueger & Doyle, Shelbina, Mo.

E. A. Reinholdt, in the employ of the Hassig Jewelry Co., has been on the sick list for a week.

J. D. Crum has embarked in the jewelry business at Onaga, Kans. He was in this city, last week, buying new stock and fixtures.

C. B. Norton, of the C. B. Norton Jewelry Co., and Leo. H. Ludwig, of the Edwards & Sloane Jewelry Co., left Sunday night with the Kansas City Commercial Club on a trade extension trip through Kansas and Oklahoma.

The following jewelers were in town, last week: J. W. Schmandt, Holden, Mo.; Mr. Baird, Greenwald & Adams, Tucson, Ariz.; W. S. Noble, Drexel, Mo. C. J. Keil, Clinton, Mo.; H. S. Zinn, Hutchinson, Kans.; G. H. Church, Oak Grove, Mo.

The trustee in bankruptcy of C. L. Treachray, 2330 Summit St., reports no available assets for the creditors. His schedule showed about $300 household goods, etc., which were exempt under the law. The liabilities were about $2,500.

C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., and G. F. Taylor, traveling representative in northern Kansas of the same company, attended the optical convention at Topeka, Kans., April 19 and 20. Mr. Taylor is now in the house preparing for another trip.

The following representatives called on the trade here during the week: H. S. Noyes, Bates & Bacon; Frank T. Barton, Geo. N. Steere Co.; D. W. Chisholm, Bugbee & Niles Co.; George L. Paine, Geo. L. Paine Co.; Charles E. Howes, E. L. Logee & Co.; Milton S. Rodenberg, Dunn & Rodenberg; E. E. Harwood.

Minneapolis.

The wholesale jewelers' and supply houses of the Twin Cities have begun closing their places of business at one o'clock on Saturdays.

The Henry Bockstruck Co., St. Paul, has succeeded to the business of Henry Bockstruck, at 11 E. 7th St. The incorporators are Henry Bockstruck, L. M. Sinclair and Joseph Jungbauer, all of St. Paul. The capital stock is $80,000.

The completion of the new St. Paul Hotel in St. Paul, has been marked by the installation of some exquisite silverware made especially for the institution. The hotel cost $1,000,000 and has been in course of construction for over a year.

The receiver of the T. M. Roberts Co-operative Supply Co., Minneapolis, has been conducting a reduction sale in the jewelry and other departments. Whether the business will be reorganized and continued is still undecided, although efforts are being made to form a new company, with additional capital.

A jobbers' association in St. Paul has arranged to furnish merchants an opportunity to secure a reduced fare to the city during certain periods by paying the reduction to the railroads themselves. This is limited to merchants, and their ticket certificates must be indorsed by the organization and validated before they are able to secure the return ticket at the reduced figure.

Indianapolis.

Christian Bernloehr will sail for a three months' trip to Europe on June 12.

The street clock of Julius C. Walk & Son is being overhauled and painted.

I. Grohs, of the I. Grohs Jewelry Co., is making a trip through Indiana this week.

A. P. Craft, president of the A. P. Craft Co., spent part of last week in Chicago.

Julius C. Walk and C. J. Kiefer are spending two weeks at Lake Maxinkuckee.

Alfred Pahud, Jr., has taken a position as house salesman with Charles W. Lauer & Co.

A new pawn shop and jewelry store is being opened by Emil Mantel in W. Washington St.

Charles W. Lauer, of Charles W. Lauer & Co., made a trip through Illinois last week on business.

Berg & Graf are opening a new store at 50 Virginia Ave. and will conduct both a retail and manufacturing business.

Charles W. Lauer, Sr., who retired from the wholesale jewelry business some time ago, has returned home after a visit of several months in California.

Jewelers and other merchants of Princeton have petitioned the city council to pass an ordinance fixing the daily license fee of transient street salesmen at $10 a day, in place of the $1 a day license now charged.

Owing to the sale of the building in which they are located, Chris. Bernloehr & Bro. have been notified they will have to move before July 1. They are disposing of some of their fixtures preliminary to moving into new quarters.

Among Indiana jewelers in this city last week were: Charles G. Wildt, Veedersburg; J. F. Kiser, Muncie; August Anderson, North Salem; J. A. Miessen, Cicero; John W. Hudson, Fortville; M. A. Chastain, Roachdale; F. Pennington, Knightstown, and J. G. Laupus, Seymour.

Lee F. Dresser, a well known jeweler of Michigan City, was married to Miss Helen C. Bosserman at the home of the bride's parents in Laporte, April 19. The bride is the daughter of Charles Brosserman. After the ceremony Mr. and Mrs. Dresser left in an automobile for a trip to Chicago.

Several jewelers and merchants of Terre Haute have been swindled to the extent of $1,000 by a man giving his name as J. A. Allen and representing himself to be engaged in secret service work. Allen's plan was to purchase merchandise and tender a check. Inquiry at the bank revealed he had $3,000 on deposit. However, he withdrew the account and left the city before the checks could be presented for payment.

The city administration will take steps at once to improve the fire department to such an extent that Indianapolis can obtain a better classification in insurance rates. Insurance interests have made an investigation of the city and report that if the city will spend about $150,000 improving the fire department a reduction of 15 cents on each $100 worth of mercantile insurance will be granted. Mayor Shank states that these improvements will be made and the insurance companies held to their promise.

San Francisco.

F. E. Jenkins, Santa Paula, Cal., has been here looking over the new lines.

L. H. Smith, with A. L. Hall & Son, has been making a trip through Lake County and Northern California.

The Muhs & Lochbaum Co., dealers in jeweler's trays and boxes at 114 Kearny St., has installed new signs at its place of business.

Burr W. Freer, of the Burr W. Freer Co., is still away on his eastern trip, but is expected back within a few days. His travelers will then start out on the road.

Stockton St. merchants are planning to erect an arcade with a roof of glass, extending from Market St. to Geary St. It is believed that this would be an immense attraction to this district, and several firms in the jewelry business would be benefited.

Walter G. Tucker, who opened a store some time ago at the corner of Golden Gate Ave. and Leavenworth St. has decided that location was not adapted to the jewelry business and has removed his stock. A permanent location will shortly be announced.

Mr. Sorensen, of the Sorensen Co., is expected home from his eastern trip in a short time. He made the journey to New Orleans with a company of Mystic Shriners, of which order he is a member, and later went to the leading eastern markets, where he has been purchasing goods for his firm.

The Koenig building, at the corner of Post and Kearny Sts., has become the home of quite a colony of jewelers, and several others are considering the advisability of moving there. Ed. Forestier is now well settled there. O. Kelso is also there, as is Leon S. Raabe, a watchmaker, and Neil S. Malloy, an engraver.

A. B. Watson, who for some time has been located on an upper floor of the Phelan building, has decided that a ground floor location is almost an essential requirement for a successful watchmaking business where the public is catered to, and has taken a lease on a store now being finished in the Spreckles building, on 3d St., near Market St. This will be occupied about May 1.

C. J. Auger, one of the young members of the retail trade who is becoming well known in business circles in San Francisco, has just been honored by being elected president of the board of directors of the French Hospital Society, at the first meeting of the new board. Mr. Auger, who has been connected with the hospital society for several years, held a banquet in honor of the new and the retiring boards.

An assignment was made by J. S. Lehrberger & Co., this city, recently. The concern conducted a wholesale jewelry business at 704 Market St. The business being owned by J. S. Lehrberger alone, the company being nominal. Mr. Lehrberger has carried on the style since the dissolution of his partnership with Julius Wise, with whom he conducted business for six or seven years. They were burned out in the big fire and afterwards opened in Oakland for a short time, but later removed to this city. The concern has handled a cheaper grade of jewelry and watches. Mr. Lehrberger personally has never before been in financial difficulties, he being always well regarded in the local trade.

Omaha.

H. W. Howe has purchased the stock of L. Slama, Humboldt, Nebr., and will consolidate it with his own.

John T. Cooper, engraver, received an order, last week, to supply and engrave a handsome solid brass memorial tablet.

Alfred Brodegaard, of Fred Brodegaard & Co., is spending 10 days in Kansas City.

Geo. Ryan has been confined to his home for a week on account of illness.

C. H. Ender, Cotesfield, Nebr.; J. W. Bell, Winot, Nebr.; Metran Moore, Tekamah, Nebr.; W. H. Reeves, Manilla, Ia., and M. M. Huck, Schuyler, Nebr., visited the jewelers of this city, last week, and purchased stock before returning home.

Arthur Metz, secretary of the A. F. Smith Co., accompanied by his wife, sailed April 23 on the *Frederick the Great* for a four months' trip to Europe. They will land in Naples and will travel through Italy, Switzerland, Germany, Spain and France, returning about Sept. 1.

After attempting to sell a diamond ring in this city to jewelers, W. E. Marsh, with many aliases, was arrested and, in the District Court, sentenced to serve five years in the state penitentiary for grand larceny. A jeweler in Nebraska City named Mikkelsen shipped a diamond ring to Marsh at Mynard. While examining the ring Marsh substituted a cheap one for it, unobserved by the agent, and then refused to accept the ring, claiming it was not of the right color. Mr. Mikkelsen arrived in the city and identified the ring in Marsh's possession and the arrest followed. Eight other rings were found on the accused.

The following traveling representatives called on the jewelers of this city, last week: H. New, Henry Baschkopf; F. C. Allen, Allsopp & Long; Geo. D. Laurence, Reed & Barton; Samuel Kober, Jacob Strauss & Sons; Robt. J. Kelly, Warner Mfg. Co.; R. B. Carr, Wordley, Allsopp & Bliss Co.; Archibald Rutherford, Taylor & Co., Inc.; I. W. Friedman, I. W. Friedman; I. H. Parks, Parks Bros. & Rogers; M. F. Thornton, A. J. Hedges & Co.; F. F. Gibson, Gibson, Krugler Co.; Frank E. Wallis, F. W. Adams & Co.; R. Wakefield, Burslow, Kollmar & Co.; John H. Baker, Jacobson Bros.; George A. Schuetz, Snow & Westcott Co.; George H. Thomas, Scharling & Co.; Hartford Sterling Co.; W. C. Barry, Barry & Co.; John P. King, Watrous Mfg. Co.; Hubert Somborn, Bawo & Dotter; W. S. Willis, Gorham Co.; Henry Hoffa, Hodenpyl & Walker; Edw. F. Memphis, W. J. Feeley Co.; Chas. Hanni, Sussfeld, Lorsch & Co., and F. R. Horton, Carter, Howe & Co.

A dispatch from Terre Haute, Ind., stated that a swindler had obtained $1,000 worth of jewelry and other merchandise in that city by means of checks that later proved to be worthless. The man is said to have deposited $3,000 in a local bank, and it was there when the jewelers and other merchants inquired as to his account. By adding to his purchase he delayed the presentation of the checks, and when the checks were finally presented it was learned that the swindler had withdrawn his deposit and left the city.

Pacific Coast Notes.

John P. Luxmore, of E. R. Hubbard, Lompoc, Cal., has been spending a short vacation at Oceano.

W. C. Lean, San Jose, is preparing to make an extensive trip abroad and will leave within a short time.

G. J. Deane, Newman, Cal., is preparing to make extensive changes in his store and will shortly occupy more room.

B. C. Allen, a prominent wholesaler of Chicago, is in California with his family and is combining business with pleasure.

Mosgrove & Co., who recently moved from Angel's Camp to Fresno, have become settled at the latter place, and are reported to have a very good location.

Alfred Kramm has purchased a half interest in the business of H. R. Condy, at Grass Valley, Cal., and will take charge of the store. Mr. Condy will move to Sacramento.

Leroy Calvert, Azusa, Cal., has purchased the stock and fixtures of T. M. Gillenwaters, of that place, and has leased a store in a building recently completed. Mr. Calvert was formerly in business at Hillsboro, O.

Carl G. Strock, Santa Ana, Cal., has installed a ship's chronometer in his window and made arrangements with the Western Union Telegraph Co. to put in a clock service. Clocks will be installed by him at the corner of 4th and Main Sts., in the post office, and in the Cafateria, and will be kept in running order by him.

As a result of the recent compromises whereby all opposition to the grant of patents was withdrawn, the United States Land Office has granted the United State Diamond Mining Co. title to over 76 acres of land at Cherokee, Cal. This represents the land recently in dispute. From the land in question there is an actual record of approximately 300 diamonds found. Since the suits were compromised, a short time ago, three stones have been found there.

Springfield, Ill.

When the Illinois Retail Jewelers' Association meets at Springfield in annual convention, May 24, 25 and 26, a strong protest will be made against the parcels post. President F. A. Marean has written letters to all members of the State association, urging them to attend the State convention and register a protest by voting against the parcels post system. He declares if the system is adopted it will cause about half of the small jewelers to quit business.

Many improvements are being made by the Illinois Watch Co. A large two-story addition, 100 feet long and 50 feet wide, of brick, is being erected and will be used as an addition to the dial house. All the walks leading to the building are being repaired and straightened and a cement walk three blocks long being placed along the west side of the factory grounds. Low spots in the factory yard are being filled in, and when the improvements are completed the grounds will be the finest park of any similar place in the city.

J. A. Brady, Jr., Jackson, Ala., has removed to Pecos, Tex.

New Orleans, La.

S. P. Schuessler, a jeweler and optician of Baton Rouge, La., has the deep sympathy of his friends in this city, owing to the death of his wife, Mrs. Alma Hebert, who passed away at the New Orleans Sanitarium here, April 15. The funeral services were held, April 17, and the interment, which was private, was in Magnolia Cemetery. Mrs. Schuessler was 37 years old.

W. O. Hart, this city, has presented to Louisiana State University a copy of the Great Seal of the Confederate Government, adopted Feb. 22, 1862. The seal bears the figure of Washington on horseback, taken from the statue at Richmond. Around the figure is a wreath of laurel. The history of the seal is a strange one. After its adoption by the Confederate Government the original was destroyed. Many copies, however, appeared, one of which was procured by a jeweler in New Orleans. From this copy he struck off many more, but hid them on the approach of the Union army. Last year the owner of the jewelry store moved his place of business, and in cleaning up found the seals. Mr. Hart was notified of the find, and immediately procured the seals. It is one of these that Mr. Hart has presented to the university. The seal is on exhibition in the university library.

Buffalo, N. Y.

Louis Meyers, formerly at 183 Main St., is now settled in his new home, 273 Main St., where he has better facilities for his jewelry business than ever before.

B. M. Henschel, secretary of the Standard Jewelry Case Co., has been acting as grand juror for the past few weeks and was chosen secretary of that body by his associates.

Simon Cohen, 331 Main St., contributed a gold watch; J. Clegg, 14 Seneca St., contributed a scarf pin, while A. E. Sipe, 399 Main St., contributed solid gold cuff buttons to the prizes to be awarded at the *Times'* Marathon, the entries for which will close the last day of this month.

About May 1, the Standard Jewelry Case Co., now at 327-331 Washington St., will be established in new quarters at 137-139 Broadway, where the concern will have nearly four times the space that it now occupies. In the short time that the company has been in business it has built up a large trade, and the new facilities will enable it to fill its orders with greater dispatch and in a more satisfactory manner than has heretofore been possible.

L. W. Lewis, Columbus, O., is looking for a new location, and will move his stock as soon as he finds a suitable one, as his present quarters, on which his lease expires May 1, will be rented to other persons.

The S. K. Merrill Co., Attleboro, Mass., is showing a new line of lockets in a variety of unique and pleasing designs. The large lockets are meeting with approval. There are also a number of oblong and other shapes which are proving popular. Some are shown in rose and green gold finish. The company has been getting out post cards, showing the lockets in colors.

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Washington, D. C.

L. Carl Jeleuko, Baltimore, and Mrs Jeleuko are visiting freinds here

The death of the little daughter of Ray L Parsons is reported. Mr Parsons has the heartfelt sympathy of the entire trade.

Mr. Brown, of Brown & Armstrong, E St., N W., is seriously ill at his home, suffering from an attack of typhoid fever.

One of the prizes to be awarded at the Horse Show is the "Meyer" Cup, donated by S. N Meyer & Co., 1231 Pennsylvania Ave., N. W.

Mr. and Mrs. John A Kormal, whose wedding took place April 11 at the home of the bride's parents, have returned from their wedding tour through Baltimore, Philadelphia and New York.

Castelberg's National Jewelry Co is again making a good showing with a fine window display. A recent display contained a 40-carat diamond, which, though not a pure stone, attracted a great deal of attention

G. D. Parsons has established the Washington Watchmakers' Institute at 715 Mount Vernon Pl The school is not only for those desiring to take up watchmaking, but for those advanced in the work who have trouble with any one or more branches of the business. Mr Parsons' experience covers a period of 42 years.

Charles W. Phipps, jeweler, lost another high-priced watch as a result of some one breaking his window, last week The thief simply singled out the watch, which had just been received at the store and placed in the window, as his booty, paying no attention to the other articles therein, some of which were valuable The window is a large one and suffered similarly about two years ago, when the thief obtained six watches and was never apprehended.

Among the traveling men in town during the past week were: "Andy" Smith, L. P. White & Co.; Mr. Leopold, H O. Hurlburt & Co.; F. C. Standinger; E. F. Charles Theurer, Crane & Theurer; William Huger, William Hnger & Co.; representative of N. Halpert & Co; C. Kellman, Alvin Mfg. Co.; Leopold Jacobson, S. A Wohlgemuth; C. J. Rech, Jr., C. Rech & Son; Arthur H. Moore, Moore & Son; J. E. Simonson, Ludwig Nissen & Co.; A. Holzinger, Fred Kaufman & Co.; J. G. Rindell, Champenois & Co.; Leo. Goldschmidt, Henry Freund & Bro.; Frank G. Moyer, American Watch Case Co.; Mr. Crane, Mandeville, Carrow & Crane; W. A. Huginni, Concord Watch Co.; Mr. Whitford, Standard Electric Time Co.

The retail merchants of Washington, D. C., whether they are members of the Chamber of Commerce or not, are to be organized into an association for the mutual benefit of themselves and of the general buying public. This organization will use every endeavor to keep as much of the business of the city as possible in the hands of the local tradesmen. A committee of which A. D. Prince, treasurer of the local jewelers' association, is a member, was appointed to call upon the commissioners of the district to see if it is not possible to keep such contracts as those for police and firemen's uniforms, which heretofore have been given to outside concerns, in this city. This is in direct line with the matter of the supply by outsiders of class pins, trophies, etc., to the public and private schools and regarding which a complaint was lodged with the Retail Trade Committee of the Chamber of Commerce. An effort will also be made to prevent traveling salesmen coming to this city and selling direct to the consumer.

Pittsburg.

Otto Heeren, of Heeren Bros. & Co., sails, this week, for a tour of several months in Europe.

The 13-months-old baby of F. F. Aul, of the Geo. B. Barrett Co., which had been seriously ill, died last week.

J. R Thorn, Toronto, and Harry Bloser, New Kensington, were among the out-of-town jewelers in Pittsburg, last week, buying stock.

R. L. Kirkpatrick, Butler, attended the Shriners' convention held in New Orleans recently and visited other sections of the south while he was visiting the Crescent City.

S Maltinsky has disposed of the stock at his Braddock store and will now continue most of his efforts in the development of the business at his Smithfield St. store, in this city.

S. Van Wezel, Antwerp, spent several days of last week in Pittsburg with Sam F. Sipe, who took his friend to the Carnegie Steel Works at Homestead, to show him how "hades" looks with the lid off. Mr. van Wezel expressed wonderment at the sight.

William G. Ingham, who was manager of the Geo. B. Barrett Co., as well as buyer for a number of years, but who resigned recently, is now with Goddard, Hill & Co., both as an inside and outside salesman. Mr Ingham not only enjoys a large acquaintance but has many friends in the trade.

F. S Miller, an optician in the employ of August Loch, 817 Federal St., North Side, died last Tuesday morning at the home of his sister in Mt. Lebanon and was buried Thursday. Mr. Miller had not been able to work for some time, owing to ill health. Death was caused by tuberculosis. He was about 38 years old and single.

Kingsbacher Bros. have taken possession of their handsome new building in Liberty Ave., and which they occupy exclusively and have without doubt one of the prettiest appearing stores in Pittsburg. A new front was built in the structure before the firm moved in, this being of yellow glazed terra-cotta. The handsome show windows also are an added feature and the interior has been handsomely fitted. Kingsbacher Bros. secured a long-term lease on this building before they moved in the Keenan building at Liberty Ave. and 7th St.

A. C. Graul, Sharpsburg, formerly president of the Pennsylvania Retail Jewelers' Association, was a speaker, last week, at the annual banquet of the Pittsburg Association of Optometrists, held at the Seventh Ave. Hotel, and spoke of "Organization." He told the opticians that it was necessary for them to organize or be legislated out of business. There were 54 present at the banquet, which was attended by some of the out-of-town jewelers and opticians. W. T. McConnell, president of the organization and manager of the optical department at Boggs & Buhl, was the toastmaster of the occasion. P. C. Yester, McKeesport, also spoke, and told the dealers that it was absolutely necessary to have laws passed to safeguard the interests of the opticians in Pennsylvania. Others well known to the trade also made addresses. Eight new applications for membership were received.

An unknown thief threw a brick through the show window of the jewelry store of Frank W. Berklet, 412 Ann St., Homestead, one morning last week, and then rifled the window of its contents, securing two trays of rings and other jewelry valued at between $400 and $500. Berkley reported the robbery to the Pittsburg, as well as the Homestead, police and Captain of Detectives William Elmore is watching the pawnshops in the hope of getting some trace of the thief. The identity of the man is not known. Mr. Berkley's store is only a block from the Homestead lockup.

Henry Held, whose place of business was at 1118 Carson St., South Side, and whose action in recently filing a petition in voluntary bankruptcy in the United States District Court, in this city, was noted at the time in the JEWELERS' CIRCULAR-WEEKLY, was arraigned Friday for a hearing before Alderman George L. Bleichner and held for court in the sum of $500 bail on a charge of larceny by bailee. The complaint was laid by Mrs. Louise Hingstler, of the South Side, who asserts that she took a watch to Held to have it repaired; that it was valued at $45; that he gave her another watch in exchange, while she left the timepiece with him and that when she demanded the return of the watch that he refused to give it up. Held denies her accusation and says that the woman did not leave the watch to be repaired, but that she traded it. He will fight the case.

The following traveling representatives called on the trade at Pittsburg last week: Walter Untermeyer, Untermeyer-Robbins Co.; Edgar Huhn, Scofield, Melcher & Scofield; Jacob Sommer, J. J. Sommer & Co.; Mr. Somes, Bates & Bacon; John A. Abel, Abel Bros. & Co.; W. G. Moland, Sansbury & Nellis; Mr. Crane, Mandeville, Carrow & Crane; P. M. Friedlander, Levinson & Friedlander; W. N. Peal, Strobell & Crane; J. Williams, Fera & Kadison; Mr. Vaughn, New England Watch Co.; Lewis P. Cook, S. Sternau & Co.; J. S. Cunningham, E. L. Spencer Co.; Albert Matteram, Frank M. Whiting & Co.; Theodore Parker, Smith & Crosby; M. V. Decker, Plainville Stock Co.; Charles P. Crane, Bliss Bros. Co.; Wm. Bosselman, T. Quayle & Co.; C. B. Nickerson, Ostby & Barton Co.; Donald DeStage, H. D. Merritt Co.; C. L. Brown, Ostby & Barton Co.; Mr. Sweetland, Allison Mfg. Co.; H. E. Barkman, F. H. Cutler & Co.; Charles Boss, American Cuckoo Clock Co.; E. S. Viall, F. H. Sadler Co.; F. S. Ottley, Riker Bros.; Frank T. Ryder, Walter E. Hayward Co.; E. A. Reed, Reed & Barton Co., and W. J. Harber, Enos Richardson & Co.

G. E. Plummer, who purchased the business of the Spooner Jewelry Co., Spooner, Wis., has renovated the store and rearranged the interior.

North Attleboro.

Howard Gardner has returned from a trip to Chicago.

R. H. Booth, salesman for Sturtevant & Whiting, left, Sunday, for the west.

A. B. Chase left last week for a business trip in the interests of Boss & Baldwin.

George Fox, salesman for the A. L. Lindroth Co., left last week for the West.

J. W. Sutherland, salesman for the H. H. Curtis Co., was at the factory last week.

Edward Booth has resigned his position as patternmaker for B. S. Freeman & Co.

Ira Barrows, of the H. F. Barrows Co., sailed last week for Europe on a pleasure trip.

Le Roy Thompson, salesman for C. Ray Randall & Co., was at the factory last week.

Chas. T. Paye was the guest of G. K. Webster at his New Hampshire camp last week.

Herbert J. Straker and Frank H. Cutler enjoyed a fishing trip, last week, at the Cape.

William F. Maintien, of Maintien Bros. & Elliott, is enjoying a vacation in California.

C. V. Harrison, New York, was in town Saturday, calling upon the local manufacturers.

The Sturtevant & Whiting factory is closed this week for the annual stock-taking.

Andrew Flagg was in New York last week in the interests of the A. L. Lindroth Co.

Chas. Wolfson, New York, was here last Tuesday, placing orders with the local jewelers.

Louis D. Barrows launched his new motor boat at his Summer home at Wareham last Sunday.

The T. I. Smith Co. is occupying the addition to their factory, which has just been completed.

Willis Fuller, formerly of the Miller, Fuller & Whiting Co., is representing the Allison Co., in New York.

Chas. E. Stanley, New York representative of the Estate of O. M. Draper, was here last Friday and Saturday.

The controversy over the will of the late O. M. Draper has been assigned to a hearing in Boston before the Supreme Court.

Wilfred Boucher left last Friday for Toronto, Ont., where he has accepted a position as foreman with H. & A. Saunders.

A. E. Motteram, salesman for F. M. Whiting & Co., was in town Saturday for a short time and then left for a western trip.

One of the large firms manufacturing mesh purses said, last week, that it has business enough to keep the factory running until Christmas.

C. Ray Randall & Co., Riley & French, G. C. Hudson & Co., and W. & S. Blackinton Co. resumed work on Monday after 10 days' of stock-taking.

Word was received here last week of the death in Chicago of J. L. Lucas, who for a number of years was the representative of the T. I. Smith Co.

The Webster Co. is planning to erect a large addition to their present factory, 89 feet in length and three stories high. This is necessary on account of their increasing business.

Emil Miller, of E. F. Miller & Co., Providence, R. I., was one of the judges at the indoor hose contest of the local firemen, last Friday evening.

Engineers Thompson and Wood, of the Boston & Providence Interurban Railroad, were in town last week, making surveys of the proposed route through the center of the town.

Edwin L. Munford has resigned his position as western salesman of Williams & Payton, New York. Mr. Munford was formerly with W. H. Bell & Co., and Miller, Fuller & Whiting.

At the last meeting of the selectmen Wednesday evening the Board refused to grant the Adams Express Co. a pony express license to carry liquors into the town. While the main reason for the refusal was the desire to curtail the liquor traffic, it is said that the company's action in increasing the express rates between the two Attleboros and New York was used as an argument why the license should not be granted.

Newark.

A Geiger, diamond setter, recently moved from 355 Halsey St. to 23 Marshall St.

T. D. Mayfield, enameler, has moved into new quarters in room 604, Richardson building.

A. W. Van Ness, San Francisco, Cal., who represents the William B. Kerr Co., is making his yearly visit to the factory.

M. Alexander, Richardson building, has just secured Harry P. Lanz to represent him in Pennsylvania and the middle west.

Harris & Weisgerber have succeeded to the firm of Huber, Weisgerber & Harris, makers of fine jewelry at 112 Arlington St.

C. J. Bioren, of Bioren Bros., Washington St., has just returned from a trip to Philadelphia, Baltimore and Washington. He found business better than on his former trip.

F. H. Felger, representing F. & F. Felger, 42 Washington St., has just started for a trip through the middle west. F. C. D. Bonnor, of the same firm, is on a trip through New York State and Pennsylvania.

No trace has yet been found of the thief or thieves who broke into the safe of Schueler & Gieser, 93 Lafayette St., last week and took all the stock and manufactured goods. The firm has not yet been able to resume its work.

John C. Eisele, of Eisele & King, bankers and brokers, was the principal speaker at the noonday luncheon of the Newark Association of Credit Men held last Thursday noon at the Hotel Broad. His subject was "Business Opportunities."

Thomas Allsopp, of Allsopp & Allsopp, 18 Columbia St., sailed to-day for a trip to Europe. He will be gone over two months and will visit London, Paris and other cities. George Bearsley, of the same firm, is on a trip through the middle west.

The Elm Mfg. Co., against whom a suit has been filed in chancery in the District Court, is seeking a settlement with its creditors on the basis of 25 cents on the dollar. R. C. Dick, who recently entered the firm, says that if the settlement is accepted it will continue in business. It is claimed that the indebtedness of the firm is $20,000 and that the valuation of the equipment and stock is about $15,000.

B. M. Schwarckopf, representing C. Rech & Son, 481 Washington St., has just started on a trip through the south and west. H. A. Curry has been secured to represent the firm in the middle west in place of Rudolph Schwarckopf, who has retired from the road.

No trace has been found of the goods stolen from the factory of the Steeber, Kraus Co., 67 Hamilton St., on Easter. Small quantities of gold had been missed at different times before. About a dozen tools were taken, most of them the personal property of John C. Steeber.

Frank Kursh has withdrawn from the Frank Kursh & Son Co., 18 Columbia St., leaving his son, George F. Kursh, in charge of the business. Frank Kursh, until the last few years, was in business in Philadelphia. He was originally with Dutz & Winsel, Philadelphia, which later became Winsel, Pierce & Co., and then Pierce, Kursh & Co. When the present firm was organized a factory was opened in Newark. He will return to Philadelphia to reside permanently.

The Wheeler Jewelry Co. has moved from 24 Boudinot St. to larger quarters at 93 Lafayette St. J. E. D. Wyngaert, formerly of Scofield & Wynbaert, has entered the company and, with Richard Faux, founder of the Wheeler Jewelry Co., will conduct the business. In addition to a regular line of jewelry they will make combs, buckles and mesh bags. Mr. Wyngaert will spend part of his time on the road. When running full time the firm will employ 30 hands.

Suggestions for getting loan exhibitions of the art of Newark silversmiths and goldsmiths, the products of the Trenton potteries and examples of old American silver, borrowed from homes are made in the annual report of the Newark Museum Association. At the end of the first year of its history the report shows that there has been a lively interest in the museum. The Rockwell exhibition of Japanese art objects was the biggest purchased, costing $10,000.

The funeral of W. A. Wirth, manufacturing and wholesale optician, Broad St., Newark, whose home is in Roselle, N. J., was held from his late home on Monday, April 18. In accordance with his wish, his body was cremated at the Rosehill Crematory, Linden, N. J. Announcement has been made that his business will be carried on under the management of M. E. Messersmith. Mrs. W. A. Wirth, the widow, retains Mr. Wirth's interest in the business.

The banquet committee of the New York District, F. S. of E., have completed arrangements for the banquet which will follow the quarterly meeting of the Engravers' Union, which is to be held in Newark on May 28. The committee of arrangements is composed of Thomas McKee, of Wallington, chairman; Elmer Thompson and T. S. Livsey, of Passaic; Alexander Murray and Walter S. Cherry, of Newark. Mr. Murray is president of the New York District.

INDEX TO ADVERTISEMENTS.

Allen, C. H., & Co. 52
Allison Mfg. Co. 58
Alvin Mfg. Co. Inside front cover
American Gem & Pearl Co. 78
American Platinum Works. 143
Arnstein Bros. & Co. 64
Arnstine Bros. Co. 11
Attleboro Chain Co. 34
Austin, John & Sons 140
Austin & Stone 37
Baker & Co 144
Barrows, H. F., Co. 17
Barstow, N., Co. 34
Bassett Jewelry Co. 21
Bates & Bacon 35
Bawo & Dotter 38, 134
Bedlehimer, I., & Co. 53
Belline & Glasser 42
Berge, J. & H. 142
Bigney, S. O., & Co. 6
Blackinton, R., & Co. 32
Blancard & Co. 50
Bliss Bros. Co. 52
Borrelli & Vitelli 76
Bowden, J. B., & Co. 42
Bradley Polytechnic Institute 140
Briggs, D. F., Co. 19
Brower, Maurice 76
Bruhl Bros. & Henius Co. 72
Burstow, Kollmar & Co. 54
Carter, Howe & Co. 43
Chatham National Bank 90
Ciavolino & Colamarino 48
Conley & Straight 142
Cottle, S., Co. 49
Crohn, M. 47
Cross & Beguelin 88
Crossman Co. 68
Crouch & Fitzgerald 46
Davison, John 136
Day, Clark & Co. 44
Deacon, E. L., Jewelry Co. 44
Deacon, Louis J. 74
Dedericks, James H., Sons Co. 140
Doran, Bagnall & Co. 35
Dorflinger, C., & Sons. 136
Dueber-Hampden Watch Co. 10
Durand & Co. 42
Eichberg & Co. 74
Eisenmann Bros. 76
Elgin National Watch Co. 118
Ernst, Milton L. 43
Fahys, Joseph & Co. 3
Fidelity Trust Co. 90
Fontneau & Cook Co. 18
Foose, Allan W. 56
Foster, Theodore W., & Bro. Co. 32
Fox, Gustave, Co. 51
Frankel's, Jos., Sons. 80
Freund, Henry & Bro. 40
Fulcrum Oil Co. 140
Garreaud & Griser 51
Gattle, Ettinger & Co. 66
Goldsmith Bros.' Smelting & Refining Co. 8
Goodfriend Bros. 66
Gorham Co. 86
Guinti Mfg. Co. 20
Hagstoz, T. B., & Son. 140
Halley & Co. 51
Hammel, Riglander & Co. 16
Hancock, Chas. E., Co. 53
Hand, James L. 114
Handy & Harman 138
Harris & Harrington 129
Hart, D. A., Co. 78
Haskin, J. B. 46
Hedges, A. J., & Co. 45
Hedges, Wm. S., & Co. 76
Heller, L., & Sons. 70
Henckel, G. A., & Co. 46
Herpers Bros. 138
Hetzel, C. A., & Sons Co. 51
Hirshberg, A. S. 74
Hooper, H. J. 144
Howard & Cockshaw. 82
Hraba, Louis W. 50
Hutchison & Huestis 57
Ilgen & Wakefield Co. 48
Illinois Watch Case Co. 126
Illinois Watch Co. 98
Ingersoll, Robt. H., & Bro. 124
International Silver Co. 23, 60
Irons & Russell Co. 53
Jaquet Music Box Co. 136
Jeanne, F. A. 74
Jewelers' School of Engraving. 114
Judels, Henri E., & Jos E. 74
Jungensen, Jules 129
Kahn, L. & M., & Co. 64
Katz, A. R., & Loudan Co. 72
Keller Jewelry Mfg. Co. 9
Ketcham & McDougall 48
Kinscherf, Wm., Co. 44
Kohlbusch, Herman, Sr. 114
Kohn, Alois, & Co. 42
Krementz & Co. 41
Kroner & Hyman 84
Krower, Leonard 56
Kupper, H. C. 136
Larter & Sons 62
Leary & Penfold 51
Lees & Sanders 142
Lelong, L., & Bro. 142
Lewy & Cohen 39
Liberty National Bank 90
Lienhard's, R. A., Mechanical Works. 143
Lisner, D., & Co. 40
Longmate, W. E. 144
Lorsch, Albert, & Co. 64
Macdonald, R. B., & Co. 54
Manning Bowman & Co. 59
Market & Fulton National Bank. 90
Marsh & Co., C. A. 36
Marson, Arthur, Inc. 46
May, Frank T., Co. 47
McIntyre Watch Co. 126
Mercantile National Bank 90
Meriden Britannia Co. 60
Merrill, S. K., Co. 52
Meyerowitz Bros. 72
Morgan Jewelry Co. 53
Mount & Woodhull 74
Murray, Dan. I. 56
Myers, S. F., Co. 51
New England Watch Co. 122
Newark Jewelry Co. 48
Nordlinger, H., Sons 68
Nordt, John C. 143
Occidental Gem Corporation 74
Ollendorff, L., Co. 37
Omega Watch Co. 127
Oneida Community, Ltd. Outside back cover
Oppenheimer Bros. & Veith 70
Oppenheimer, H. E., & Co. 74
Oskamp, Nolting & Co. 114
Osmers, Dougherty Co. 45
Osmun-Parker Mfg. Co. 42
Ostby & Barton Co. 12
Pairpoint Corporation 31
Patek, Philippe & Co. 127
Pennsylvania Watch Case Co. 125
Percival, D. C., & Co., Inc. 96
Potter & Buffinton Co. 36
Powers & Mayer 15
Prior, Chas. M. 47
Providence Stock Co. 56
Racine, Jules & Co. 128
Ranlett & Lowell 138
Renziehausen, W. F., Co. 142
Richardson, Enos, & Co. 47
Robbins, C. M., Co. 22
Rockford Silver Plate Co. 33
Rodgers & Krull 92
Roessler & Hasslacher Chemical Co. 114
Rogers, Simeon L. & Geo. H., Co. 30
Rogers, Lunt & Bowlen Co. 29
Roy Watch Case Co. 128
Rudolph & Snedeker 129
Rumpp, C. F., & Sons 50
Saunders, Meurer & Co. 76
Schloss, Julius, & Co. 51
Schorr, A. 72
Sessions Clock Co. 129
Sexton, Wm. L., & Co. 43
Sexton, Wm. L., & Son 44
Shanley, B. M., Jr., Co. 45
Siegel-Rothschild & Co. 50
Silbermann, Kohn & Wallenstein. 49
Simmons, R. F., Co. 23
Simons Bro. & Co. 38
Smith, Frank W., Co. 28
Smith, Wm., & Co. 56
Snow & Westcott Co. 46
Solidarity Watch Case Co. 80
Southall, A. C. 142
South Bend Watch Co. 128
Spencer, E. L., Co. 54
Star Watch Case Co. 14
Stern Bros., & Co. 66, 146, Inside back cover
Sternau, S., & Co. 83
St. Louis Watchmaking School. 129
Street, Geo. O., & Sons. 44
Snssfeld, Lorsch & Co. 145
Swartchild & Co. 55
Swenarton, W. H. 140
Tannenbaum & Co. 78
Tannenbaum, L., & Co. 70
Thorpe, C. G. 38
Trommer, Carl 54
U. S. Smelting & Refining Works. 142
Van Dusen & Stokes Co. 49
Wachter Mfg. Co. 129
Wadsworth Watch Case Co. 13
Wagner Comb Co. 46
Wagner-Gilger-Cohn Co. 84
Waite-Thresher Co. 55
Waldron & Carroll 18
Waltham Watch Co. 120
Wapler, Nicholas 136
Washburn, C. Irving 136
Weidlich, Wm., & Bro. 114
Wendell & Co. 7
Wheeler, Hayden W., & Co. 68
Whiteley, Alfred 140
Whiting & Davis Co. 24
Whiting Mfg. Co. 27
Wittnauer, A., Co. 129
Wodiska, Julius 46
Wolfsheim & Sachs 56
Wollstein, L. & M. 142
Wood, J. R., & Sons. 5
Woodside Sterling Co. 26
Zarembowitz, A. 143
Zirnth, Henry 39

Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER on highest class of platinum work wishes to change position. "F. R., 2420," care Jewelers' Circular-Weekly.

A YOUNG LADY, experienced in jewelry line, desires position of any kind. Miss D. Abrams, 64 E. 94th St., New York.

WANTED, by expert watchmaker, permanent position with first class house. Address "C. M., 2365," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER and plain engraver, 2½ years' experience, wants position at once. "H., 2128," care Jewelers' Circular-Weekly.

CARD ENGRAVER wants position with good firm; best references; samples. Address "X. X. X. X., 2353," care Jewelers' Circular-Weekly.

JEWELER and engraver seeks position in town of 50,000 or less; can do plain stone setting. Address Geo. P. Hauser, Colonia, Mich.

JEWELER, first class on platinum work, wishes position; has good habits and references. "J. V., 2363," care Jewelers' Circular-Weekly.

JEWELER, can do drop and press work, also get out stock and can do bench work, wishes steady position. W. Treuhoft, 40 Meserole St., Brooklyn, N. Y.

POSITION wanted by good watchmaker and jewelry repairer at once; full set of tools and good references; $18 per week. Wm. Thomas, Farmington, Ill.

WATCHMAKER desires position; experience on high grade and complicated watches; have full set of tools. "S. K., 2067," care Jewelers' Circular-Weekly.

SALESMAN, 28, experienced, wants line on salary or commission or inside position; hustler; A1 references. "F., 2408," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, high school education, would like a position with a jewelry house; experienced; A1 reference. "F., 2398," care Jewelers' Circular-Weekly.

FIRST CLASS, all around jewelry jobber, stone setter and good engraver; also small new work; east preferred. Address "C., 2377," care Jewelers' Circular-Weekly.

GRADUATE OPTICIAN, A1 watchmaker, jewelry and clock repairer and plain engraver; Wisconsin or Illinois preferred. "Z., 2357," care Pyper & Knox, Janesville, Wis.

YOUNG MAN, jeweler and engraver, also watchmaker, wishes to change; store or shop; experience; good references. "South, 2167," care Jewelers' Circular-Weekly.

SITUATION, as manager or buyer; young married man, 15 years' experience; thoroughly acquainted with installment business; reference. Address "S. M., 2282," care Jewelers' Circular-Weekly.

FOR CANADA; wanted, manufacturer's line to represent to jobbing and retail trade throughout Canada; personal acquaintance, long experience, best of references; splendid opportunity for manufacturer. Address "C. E. B., 2362," care Jewelers' Circular-Weekly.

WATCHMAKER, first-class man on repairing, regulating, taking in repairs, can take entire charge of watch and clock department demanding man above the average; well educated and reliable; 20 years' experience. "Watchmaker," 285½ Middle St., Portland, Me.

ENGRAVER and jeweler for retail store, good salesman, desires position; 15 years' experience in up-to-date stores. Address "Reliable, 2418," care Jewelers' Circular-Weekly.

POSITION WANTED by a watchmaker of ability; much above the ordinary, rapid and reliable; also good optician and salesman. Address "H., 2369," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, can do die and hub cutting, monograms, inscription work, carving, chasing and cutting for enamel. "F. F., 2344," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver, all around young man, age 22, have all tools and able to take charge of store. Address H. B. Fiedler, 1480 Madison Ave., New York.

SALESMAN, acquainted in Iowa, South Dakota and Nebraska, is open for position. Address "L., 2253," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WANTED—Permanent positon as second watchmaker and engraver by young man with five years' experience; good references. Address L. S. Flory, Box 517, Conneaut, Ohio.

WANTED, at once, position by first class engraver, can wait on trade and assist in store; age 28; A1 references; southwest preferred. "T., 2345," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, single, experienced in the Jewelry business, wishes position as salesman with jobbing house; city or nearby towns. "E. G., 2335," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, eight years' experience, can do general store work, wants position in middle west; moderate wages. "C. X. X., 2395," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with jobbing trade east and west, desires position; exemplary habits, attentive to business and not afraid to hustle. Box 108, North Attleboro, Mass.

FIRST CLASS DESIGNER, steel engraver and patternmaker, desires position with jewelry firm with intention to become partner. Address "D. S. P., 2360," care Jewelers' Circular-Weekly.

IN NEW YORK CITY, first class watchmaker, registered optometrist and fair engraver, wants steady position; $20 weekly. Address "Registered, 2403," care Jewelers' Circular-Weekly.

POSITION WANTED by A1 jeweler, stone setter and clock repairer, help on watches and wait on trade; capable of taking charge; A1 reference. "F. R., 2402," care Jewelers' Circular-Weekly.

POSITION WANTED by young man engraver, plain stone setter, plain jeweler and salesman; town of 2,500 or less; Ohio or west. Address No. 3 Suite, 1830 McCormick Bldg., Chicago, Ill.

YOUNG MAN, experienced at taking in watch and jewelry repairs, also a good salesman, is open for engagement; highest recommendations. Address "E., 2250," care Jewelers' Circular-Weekly.

POSITION, by young man; fine letter and monogram engraver and assistant watchmaker; store experience; good references; must be permanent. Address "G., 2298," care Jewelers' Circular-Weekly.

A COMPETENT WATCHMAKER, agreeable and trustworthy, wants position; plenty of tools; good references; would like chance to go west or south. "H., 2416," care Jewelers' Circular-Weekly.

GOOD ENGRAVER and jewelry repairer wants position with reliable firm; prefer California, Colorado, New Mexico or Arizona; first class references. "G., 2339," care Jewelers' Circular-Weekly.

FIRST CLASS engraver and designer, long experience, desires permanent position in reliable retail house; an all around man; sample and references. "Z., 2336," care Jewelers' Circular-Weekly.

ENGRAVER would like to make a change on or before June 1; capable of handling fine class of lettering and monogram work; southwest preferred. "Q., 2364," care Jewelers' Circular-Weekly.

YOUNG MAN, good engraver with little experience, wants position as engraver with good firm where he can learn jewelry repairing; willing to start at moderate salary; samples of engraving upon request. Address "C., 2358," care Jewelers' Circular-Weekly.

WATCHMAKER, first class on American, Swiss and all difficult work, good salesman, American, of good appearance, with knowledge of estimating on all repairs, wants position in an up-to-date store. Address "M. K., 2426," care Jewelers' Circular-Weekly.

ENGRAVER, young man of neat appearance and capable of doing first class work, desires position; willing to wait on trade; first class references; Texas preferred. "T., 1893," care Jewelers' Circular-Weekly.

POSITION wanted by a young man, having 10 years' experience in the jewelry business, also a graduate optician; can furnish best of references. Address "E., 2389," care Jewelers' Circular-Weekly.

POSITION WANTED by young man, 10 years' experience in pawnbrokers' business; A1 salesman, handy for watch and jewelry repairs; best of references. Address "E., 2381," care Jewelers' Circular-Weekly.

LETTER and monogram engraver of long experience desires to locate permanently in first class retail house; samples and references; an all around man. Address "H. C., 2427," care Jewelers' Circular-Weekly.

WATCHMAKER desires position; 20 years' experience on American, Swiss and English watches; understands escapements and timing, also clocks. Address "S. F., 2242," care Jewelers' Circular-Weekly.

WATCHMAKER, with 20 years' experience, good man on all kinds of watches and clocks, would like to make change; can speak German and Bohemian; best references. "W., 2225," care Jewelers' Circular-Weekly.

MANUFACTURING jeweler on cast pierce rings, first class model maker, also expert modeler in cuttle bone and sand, wishes position; can furnish best of reference. Goldman, 97 Division Ave., Brooklyn, N. Y.

SALESMAN, south, is open for a proposition June 1; seven years' experience, jewelry and department stores; only manufacturing line considered; jewelry or novelties. "K. L., 2381," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker, expert on railroad and complicated watches, wants position with a reliable house; locality no object; good habits; references. Address "D., 2370," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years of age, wishes permanent position with first class firm; good plain engraver, jobbing jeweler and good at sorting out work; eight years' experience. "P., 2415," care Jewelers' Circular-Weekly.

FIRST CLASS ENGRAVER, of good appearance, desires position in southwest; have had about eight years' experience; can wait on trade, etc.; age 28; salary, $25; A1 references. "F., 1892," care Jewelers' Circular-Weekly.

SALESMAN, nine years with one house, both east and west, wishes position with 10 or 14 karat house, or sterling silver novelty house; A1 reference; would accept position at once. "H. H., 2424," care Jewelers' Circular-Weekly.

SWISS WATCHMAKER, fine mechanic, great experience, great ability on all watches and complications; can take care of the watch repair department; best references. Address "Repairing, 2396," care Jewelers' Circular-Weekly.

EXPERIENCED ENGRAVER will make change; would like to combine engraving and watch making or engraving and jewelry; American; best references from leading stores. "E. J., 2401," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, assistant watchmaker and good engraver, can also assist on clock work and wait on trade; best of reference as to ability and character from present employer. Address H. J. Dafner, care Chas. J. Dale, Plattsburgh, N. Y.

FIRST CLASS optician and watchmaker, 10 years' experience, open for engagement; capable of taking charge; I have trial case and all tools; best of references; Massachusetts only. Address "Optician," 14 Evergreen St., South Framingham, Mass.

A1 SALESMAN and jewelry repairer, used to trade work, eight years' experience in retail store, fair on watch, clock and optical work, best all around references; able to take charge. Address "T., 2243," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man, 2 years; would like to finish learning engraving, will send photo and sample of my work if requested; have own tools; not afraid of work, will go anywhere. Eli Perras, 359 N. Front St., New Bedford, Mass.

JEWELRY SALESMAN with six years' experience, at present employed as manager of retail store, of which lease is expiring, so will have to make a change, desires position as inside or traveling salesman; will furnish first class references. "Y., 2332," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

YOUNG MAN, 10 years' retail experience, wants position with manufacturer or wholesaler; office or road; fine salesman, speaks English, French, German and Spanish, willing to go abroad; now in California; correspondence confidential. Address "Frisco, 2573," care Jewelers' Circular-Weekly.

FIRST-CLASS manufacturing jeweler, who is first class on gold and platinum work, diamond setting, fine repairing and coloring, desires position with a first-class firm in the south or southwest; at present employed in the south; best of references. Address "W. A., 2228," care Jewelers' Circular-Weekly.

SALESMAN, long experience in jewelry trade, south and middle west, is open for position; best of reference. Address "T., 1821," care Jewelers' Circular-Weekly.

WANTED, steady position by first class, married watchmaker, 18 years' experience, expert in repairing all grades of watches and clocks, such as American, French and Swiss watches, also repeaters and chronographs; speaks Dutch, some English and German. Address F. H. Kuiper, 626 Washington St., Grand Haven, Mich.

YOUNG MAN, long experience in buying, assorting, rearranging pearls, diamonds and colored stones for former Fifth Avenue, New York, house, desires similar position with first class house. Box 2423, care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED BY SALESMAN for middle west, with A1 following among jewelry and department stores, a 10 or 14 karat line, also a sterling silver novelty line. Address "Manufacturers Only, 2425," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, AT ONCE, a manufacturing jeweler. Bartling & Nuckolls, Grinnell, Ia.

WANTED, first class salesman, optician and watchmaker. S. Joseph & Sons, Des Moines, Ia.

WATCHMAKER, rapid, experienced, fine mechanic; steady position; salary, $25. Arthur M. Field Co., Asheville, N. C.

WANTED, experienced material man, one who understands jewelry and can take full charge. "J. B., 2277," care Jewelers' Circular-Weekly.

WANTED, sober, capable watchmaker; permanent position to right man. Hess & Culbertson Jewelry Co., 7th and St. Charles Sts., St. Louis, Mo.

WANTED, salesmen to handle a small side line of hand-painted china on liberal commission basis. Address Parker Studio, 6317 Ellis Ave., Chicago, Ill.

WE HAVE several good side lines for men now calling on jewelry trade; west of Kansas and including Kansas. Address 18 Jacobson Block, Denver, Colo.

CLOCK AND JEWELRY repairer, window trimmer, and do general work in store; give salary and experience in first letter. Jay D. Taylor, Logansport, Ind.

I AM LOOKING for a first class watchmaker, optician, engraver and jewelery repairer; a good, steady position to the right party. "L. L., 2150," care Jewelers' Circular-Weekly.

SALESMAN wanted to handle silver plated toilet and manicure sets on commission for jobbers, Chicago, and one for the south. Address Box 2356, care Jewelers' Circular-Weekly.

WANT YOUNG MAN of good habits and neat appearance with some experience to finish trade; give full particulars, references and salary expected. Walter Dunmore, Sterling, Ill.

PROMINENT Maiden Lane wholesaler wants road man with experience; salary, $2,000 and up; state full particulars. Address "Confidential, 1721," care Jewelers' Circular-Weekly.

WANTED, experienced watchmaker who can do jewelry work and engraving, also take care of stock; will pay good salary to the right man. Address Cody Drug & Jewelry Co., Cody, Wyo.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

AN OLD established house in Mexico City wants German watchmaker, capable of good repair work on American and Swiss watches; state age and experience. "J., 2301," care Jewelers' Circular-Weekly.

SALESMAN wanted at once, with experience and acquaintance with the southern retail trade, to take a good chain line on commission; reference required. Address "L., 2257," care Jewelers' Circular-Weekly.

WANTED, an experienced man who can do good watch work and nice engraving and is a good salesman; situation in New York State; good salary. Address "Jeweler, 2319," care Jewelers' Circular-Weekly.

SALESMAN for retail store of unquestioned reputation and references; young man preferred with some knowledge of optics; $60 per month to start with. Address "A. R., 2146," care Jewelers' Circular-Weekly.

SALESMAN wanted to represent manufacturers of 10 karat jewelry; one who has established trade on the Pacific coast; salary or commission; state full particulars. "W. F., 2412," care Jewelers' Circular-Weekly.

SALESMAN, who is thoroughly acquainted with retail trade in the south, by 10 karat Newark manufacturer; salary or commission; state full particulars. Address "B. F., 2411," care Jewelers' Circular-Weekly.

ENGRAVING! ENGRAVING! Jewelers and watchmakers can learn engraving very quick and not expensive by the most wonderful method ever known of; a French-American professor. 3 E. 14th St., New York.

WANTED, reliable jewelry salesman in each State to carry as a side line our 16 size, 18 jewel, hunting movements, which sell to the trade at $5 net; liberal commission. Manistee Watch Co., 607 Masonic Temple, Chicago, Ill.

FIRST-CLASS watchmaker and optician, capable of doing fine watch work; a thorough man can get steady job; send information and references and state salary in first letter. "V., 2218," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, reliable watchmaker and engraver; permanent position to right man; single man preferred; state age, experience, and give reference in first letter. Address L. E. Lane, 210 Main St., Richmond, Ky.

WANTED, traveling jewelry salesman, with acquaintance in Indiana and Illinois, to handle a large general line for Chicago jobbing house. Address "V., 2231," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WANTED, first class watchmaker; permanent position and good salary to right man. Bell Jewelry Co., San Antonio, Texas.

EXPERIENCED DESIGNER on fine diamond and platinum mountings; must have original and practical ideas and able to make first samples. Address by letter, giving references and salary expected. "H., 2413," care Jewelers' Circular-Weekly.

WANTED, in northern New England, assistant watchmaker, clock and jewelry repairer; state experience and salary expected, also references; permanent position and chance of advancement for right party. Address "B. B., 2316," care Jewelers' Circular-Weekly.

WATCHMAKER WANTED, first class man; permanent position; good salary to the right party. The F. L. Wilson Co., Danbury, Conn.

WATCHMAKER and fair engraver, for nice retail store; must be good at rating and adjusting; good class of work; also willing to wait on trade; large Tennessee City; salary, $25; references. Address "S., 2386," care Jewelers' Circular-Weekly.

WANTED, experienced salesman to sell diamond, gold and filled jewelry; begin July 1, for well known wholesale house; right man can make from $3,000 to $5,000 per year; state experience and territory. Address "X. X., 2351," care Jewelers' Circular-Weekly.

FOREMAN for first class jewelry factory and repair shop with thorough technical knowledge; must be able to show that he has filled similar position successfully; ability in designing is desirable. Address Box 2387, care Jewelers' Circular-Weekly.

I WANT two first class auctioneers; must understand every article carried in a jewelry store; must be salesman and gentlemen to represent me as I want no stains on my good name or the jeweler I send you to sell for; no fakers need apply. Address Dan I. Murray, 3 Maiden Lane, New York.

WATCHMAKER, first class, reliable, of good habits, one who understands railroad grades thoroughly, with knowledge of Swiss watches and engraving; permanent position to responsible man; give reference for past five years in first letter; position in northern Ohio. Address Box 2337, care Jewelers' Circular-Weekly.

WANTED, AT ONCE, first class manufacturing and jobbing jeweler, stone setter and engraver; permanent position to right man; must be steady, sober, reliable and a willing worker; give full particulars with references and state salary expected in first letter, also send samples of engraving. Address The Oberlin Bros. Co., Fresno, Cal.

WANTED, by jobbing house, experienced jewelry salesman for the southern States to call on the department store trade; one who has established trade in that territory, no other need apply; good position to the right party. Address, with full particulars, state if commission and expenses paid will meet with approval, "K. B., 2392," care Jewelers' Circular-Weekly.

WANTED, AT ONCE, by the largest manufacturing jewelry house in the west, thoroughly capable and reliable locket maker. Apply in person to Ralph W. Wilson, 13 Maiden Lane, New York.

SALESMAN wanted to handle line for retail jewelry trade; can be handled as side line; will grant state rights to right parties. Address "D. H., 2057," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

Business Opportunities.

GOOD jewelry business in town of 1,200; county seat; will make terms right; other business reason for selling. P. O. Box 362, Mayville, New York.

IF YOU WANT a nice clean stock and fixtures, about $5,000, that clears $2,500 a year, write to Geo. Knebel, Platteville, Wis.; will sell or lease building.

MANUFACTURING jewelry shop complete, newest machinery and tools, will sell at a reasonable price. Address "E. J., 2333," care Jewelers' Circular-Weekly.

TWO SALESMEN, with five years' experience and $5,000 to invest, would like to hear from a small manufacturer. "C. B., 2382," care Jewelers' Circular-Weekly.

FOR SALE, $800 watch and jewelry outfit, including musical merchandise; $500 takes it; only two other jewelers; 8,000 population. M. N. Wertz, Thomasville, Ga.

FOR SALE: I want to go to California; will sell my jewelry and loan business; a big bargain; clears $200 a month. For particulars address Fred Pell, Sr., Okmulgee, Okla.

FOR SALE, good jewelry business in a prospering Nebraska town of 6,000; stock and fixtures will invoice $3,000; can reduce. Write "L. B., 2371," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store in a New England town; stock and fixtures at inventory, $3,000; good reason for selling. Address "Y. Y., 1880," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business; best location in good Ohio town of 10,000; splendid opportunity; good reason for selling. Address "A. B., 2359," care Jewelers' Circular-Weekly.

FOR SALE, a finely located jewelry store in a thriving Pennsylvania town of 8,000 population; will sell on reasonable terms; good reason for selling. Address C. W. Laubenstein, Minersville, Pa.

(*Special Notices continued on page 112.*)

Special Notices.

(Continued from page 111.)

BUSINESS OPPORTUNITIES Continued.

ATLANTIC CITY, N. J.; exceptional opportunity, $7,500 to $10,000 will buy good paying jewelry and optical business with lease; established 15 years. Address "W., 2207," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in Wheeling, W. Va.; old-established business; money maker; best location, long lease; sell at a discount if taken by June 1. Address "Success, 2317," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 3,000, no competition; fine opportunity for man with small capital; fine optical business; can be reduced to fixtures alone; investigate. "W. R., 2131," care Jewelers' Circular-Weekly.

FOR SALE, established, good paying jewelry store, with or without stock, near 8th and Market Sts., busiest part of Philadelphia; good reason for selling. Address "M., 2422," care Jewelers' Circular-Weekly.

ONLY JEWELRY and optical store in growing manufacturing town of 2,500 in north central Pennsylvania; established 15 years; best location; long lease at low rent; a fine opportunity. Frank W. Hayes, Montoursville, Pa.

FOR SALE, established manufacturing and retail jewelry business; population 195,000; good location and lease; also $6,000 home; sell outright or retain interest; best reasons. Address "Ohio, 2354," care Jewelers' Circular-Weekly.

DO YOU WANT to buy or be interested in an old established retail jewelry business doing $80,000 annually, netting 20 per cent. profit over all expenses. Write at once, "Opportunity, 2126," care Jewelers' Circular-Weekly.

FOR SALE, or will trade for good land, the best jewelry proposition on the market in a town of 15,000 population; cash business; long lease, low rent and heat; clean and new stock. For full information address Box 193, Aberdeen, S. Dak.

PAYING jewelry business in the best manufacturing town of western Pennsylvania; population 12,000; best store in town; watch inspector; good reasons for selling; terms to right party. "S. M., 2210," care Jewelers' Circular-Weekly.

FOR SALE, new stock, mahogany fixtures; will invoice about $4,000; good, live manufacturing town of 15,000, northern Michigan; only three jewelers; can reduce stock; a live proposition. For particulars address Despres, Bridges & Noel, 103 State St., Chicago, Ill.

BROTHER JEWELERS, if you wish to sell out, retire from business, be able to discount your bills, buy at a market where you can save lots of money and make $2,000 to $5,000 per year, write me, it costs you nothing; all you write will be held in strict confidence. Dan I. Murray, 3 Maiden Lane, New York.

I PAY CASH for your surplus stock of diamonds, watches and jewelry; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

CANADA stock of jewelry, silverware, watches, etc.; store fittings and tools, with good will of business, for sale; total cost over $11,000; population in vicinity over 10,000; will be sold at bargain; excellent opportunity for man understanding watch business. Address G. W. Ganong, St. Stephen, N. B., Can.

FOR SALE, established retail optical business at a sacrifice, located on a busy part of 125th St., New York, beautiful and attractive in appearance, doing a good business; rent, $80 per month; excellent opportunity for watchmaker who can refract; satisfactory reasons for selling "H., 2197," care Jewelers' Circular-Weekly.

FOR SALE, a high class jewelry store, centrally located in Waukesha, Wis.; an exceptional opportunity; for particulars communicate with M. Jacobson, attorney, Waukesha, Wis.

FOR SALE, a good paying jewelry business in a good western Washington town of 3,000, which has as bright a future as any town on Pacific coast; stock and fixtures invoice about $23,000; my object in selling is to retire from business; this is a business that will pay for itself in, at most, four years. For further particulars address S. W. Sturdevant, South Bend, Wash.

FOR SALE, jewelry business in Beverly, Mass., excellent business locatity; up-to-date stock and fixtures; inventory about $7,000; owner has other business. Address "K., 2417," care Jewelers' Circular-Weekly.

WANTED, jewelry stocks; I pay 20 per cent. more than anyone else; send me your surplus diamonds, watches and jewelry and get money by return mail; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

A FINANCIALLY responsible company will purchase for cash at any time entire stocks of diamonds, jewelry, watches, etc., or make cash advances and manage the sale on a commission basis; no stock less than $10,000 considered; all transactions strictly confidential. Address "Quick Buyer, 2304," care Jewelers' Circular-Weekly.

BEST JEWELRY STORE in south Texas; stock all good and up to date; fixtures are all new; stock will invoice $27,000; business has established reputation. This is a fine opportunity for two young men with limited capital to get established business that is proven money maker; I will sell for cash payment of $12,000, notes for balance payable in one to six years; I have quit on account of failing health; want to get out in a hurry is reason for liberal offer; all wholesalers know this business and can give you its record as money maker; this is an opportunity that seldom presents itself if you are looking for money making business. Address W. J. Graber, Brenham, Texas.

For Sale.

FINE HOWARD wall regulator, in perfect condition; cost $400; will sell for $100. Oliver M. Farrand, 1 Maiden Lane, New York.

OUR self-winding clocks make a good side line for the jeweler; send for circulars; jobbers or from us. Imperial Clock Co., Granite City, Ill.

DYE DRY, renews faded window trays without removing velvet or plush; will not affect glue or frame; $1.00 a bottle, dyes eight trays. 11¾ by 11¾. Avery Mfg. Co., Grand Haven, Mich.

FOR SALE, all kinds of jewelers and silversmiths machinery, new and second hand. The E. A. Eddy Machinery Co., Providence, R. I.

To Let.

DESK ROOM to let, $12 per month. Room 82, 3 Maiden Lane, New York.

PART OF OFFICE to let for setter; good light. Hess, Room 44, 65 Nassau St., New York.

FOR RENT, excellent location for jeweler. Inquire Sherwood, 48-50 Maiden Lane, New York.

DESK ROOM, suitable for manufacturer's representation; office always open; telephone. Room 407, Jewelers' Building, 9 Maiden Lane, New York.

SMALL, light office or desk room, suitable for jewelers' sample line, etc.; no office boy expense, telephone and elevator. Room 54, 7 Maiden Lane, New York.

TO SUBLET at low rental, in Silversmiths' building, 15-17-19 Maiden Lane, New York, most desirable office; north light. Address "R. H., 2309," care Jewelers' Circular-Weekly

OFFICE ROOM to rent; two windows, splendid light, partition, separate entrance; suitable for diamond merchant; reasonable rent. Leighton & Son, Room 74, Diamond Exchange Bldg., New York.

BEAUTIFUL light office to let at special inducements. Inquire Room 91, 35 Maiden Lane, New York.

SHOP TO LET, containing about 1,400 square feet on Maiden Lane, between Nassau and William Sts., New York; rent, including power, heat and light, $1,400 per annum. "D., 2380," care Jewelers' Circular-Weekly.

A CHOICE, very desirable suite, also a few single offices to let in Chatham National Bank Bldg., 192 Broadway, cor. John St.; suitable for jewelers; rents moderate. Cruikshank Company, 141 Broadway, New York.

Wanted to Purchase.

WANTED, safe about 3 or 3½ ft., also roll top desk. "G. E., 2414," care Jewelers' Circular-Weekly.

WANTED TO BUY, small, well equipped jewelry shop in New York City; state lowest cash price. Address Box 2351, care Jewelers' Circular-Weekly.

WANTED TO PURCHASE, a second hand street clock, one to place on the curb of sidewalk; one in good condition and a good timekeeper. Louis Lippman, Altoona, Pa.

WANTED, jewelers machinery, second hand; will buy entire plants. The E. A. Eddy Machinery Co., Providence, R. I.

Miscellaneous.

WATCH REPAIRING for the trade; our work is the highest class, it will pay you to try us. F. E. Force, 615 New England Bldg., Cleveland, O.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

JEWELRY ENGRAVING of all descriptions, done while you wait; medal inscriptions, 10 cents a dozen letters; experienced workman; work done prompt and at once. Stern Bros., 45 Maiden Lane, New York.

GENERAL ACCOUNTANT, 30 years in every branch of jewelry business, last 15 years with H. Nordlinger's Sons, offers his services to audit and write up books periodically. Isidore Liehtenstein, 21 Maiden Lane, New York

TO SUB-LET AT LOW RENTAL

In Silversmiths' Building

15-17-19 Maiden Lane, New York

Most desirable office, north light.

Address R. H. 2309
Care Jewelers' Circular-Weekly

One Maiden Lane

To Sub-Let, one or two attractive small offices will be let at low rentals—$240 and $300 per annum. Possession immediate.

Apply R. M. Lockwood, 1 Maiden Lane, New York, or your own broker.



"CHATS ON OLD SILVER" By E. L. Lowes. Cloth, 320 pp., 8 x 5½ inches. With a colored frontispiece, 54 full-page illustrations and numerous line drawings in the text. Published by Frederick A. Stokes Co., New York. Price, $2.

IF many semi-technical subjects are these days over-written this cannot be said of gold and silver smithing. Assuredly no subject contains in its recital more interesting historical episodes, lovelier artistic conceptions and greater cultural attractions than this one of the arts embodied in the precious metals. Another worth-while publication on the history of gold and silver smithing recently off the press is Mrs. Emily Leigh Lowes' "Chats on Old Silver." Worth while because it is a tale interestingly told, and being fairly comprehensive of the leading facts and thoroughly illustrated, it deserves a careful reading at the hands of the jeweler as well as the lay public.

Part I is dedicated to "Marks and Makers." Part II is devoted to "Ancient and Medieval Gold and Silver." Part III systematically discusses and illustrates plate styles of the different periods. Part IV contains "Miscellanea," devoting six pages of text to Paul Lamerie and his work, "Frauds and Forgeries" covering an equal space; and the "Old Royal Plate of the Tower of London" has two pages, followed by some of the treasures of ancient gold and silver in public museums.

As will be seen from this summary of contents, the author by no means restricts her theme to silverwork. In fact the principal topic in the earlier part, after the subject of Hallmarks is covered, is almost exclusively on the goldsmith and his creations. This *golden* start is, however, a very forgivable offense, for it is of golden interest; later the story is diverted into *silver* channels more continuously. Those silversmiths who have not ready to hand the full facts and illustrations of the hallmarks of Great Britain and her silversmiths' marks will find here valuable matter. Here are reproductions of the marks of assay towns, both closed and active at present. The shapes of the punches of London date letters, together with the old English silver marks (date letters), cover 13 pages and include London, Birmingham, Chester, Edinburgh, Dublin, Exeter, York and Norwich.

From page 53 the interesting history, both legendary and *accepted*, of the goldsmith's art is related in the eloquent style such a mass of dramatic elements so well admits. The golden story of Hebrew, Egyptian, Greek, Roman and Celt is set forth. A special chapter of five pages tells of the Mexican and Peruvian and other workers in the precious metals on our Continent. A vivid panoramic sketch continues the story—Rome, its decay and treasure trove; Byzantium, with its wealth of costly church equipment; then the wave of destructive activity of Leo and Iconoclast; busy days down again for the goldsmiths. And so the merry changes of history go on. The busy workshops of the metal workers ring to the urgent orders of the religious devotees, and the churches become gorged with golden emblematic representations in utensil and furniture, sparkling in the splendor of rubies, etc. The abodes of wealth catch the fever for beauteous effect in the precious metals, and the nation is pompous in glittering splendor. The barbarian rages without, battle and, later, pillage sweeps away or destroys the lovely work of several centuries in a twinkle, or a wave of "reformation," "reconstruction" or other variant of religious revolution starts the masses of gold, silver and gem work to the melting pot; tons follow tons of the precious metalwork representing the artistic expression of a century, and leaving to us only a few ounces of buried treasure, dug up in recent days, to stay permanently (it is to be hoped) in museums, where neither priest nor populace can again destroy.

The Christian Church produced and the Christian Church destroyed; the kings produced and their battling hordes reduced. And so we read and read and wander from the shores of the Mediterranean to the monastries and shrines of the cold shores of Great Britain and Ireland with their Celtic art in serpentine gold répousse; Augsberg and Nurenberg give up their tale of treasure; Sassanian, Romanesque, Renaissance; all are duly discussed. The whole golden galaxy passes before us till at page 123 we arrive at a chapter devoted to "Ecclesiastical Plate," and we begin our wanderings again in fields of silver for the most part.

Dispersed throughout the book are sets of quotations of prices of works fetched at auctions that are useful to collector and dealer alike. Some "shop" talk is also offered the uninitiated.

Mrs. Leigh informs her readers that: "A 'Costard' was a drinking cup, a 'chaffar' a cup or bowl used for minced 'partrich' and a 'Conscience' a little silver pot with two ears." She also declares: "Porringer does not mean a porritch-pot, nor yet is a caudle-cup made to hold that unsavory sounding beverage. The 'porringer' is simply an old English term for a drinking vessel with handles, and the caudle-cup is practically the same. Both were used indiscriminately for drinking wine or various hot drinks which found such favor in those days." This is information many of us had not received before.

A little later she says: "The porringer was the 'standing-cup' with handles without the stand, if we may call it so, and superseded the beaker and tumbler cup in general use. The sides were generally straight, though occasionally we find them wider at the bottom and narrower at the top, like the caudle-cup." All of which is interesting as throwing what to the writer would appear a new light on the subject for most of us.

How useful, by the by, it would be if some one (authoritative) would tell us in clean and clear terms and illustrations what's what in shapes? What is the difference between pitcher, ewer and jug shapes? The tankard, mug, goblet forms; where can we find out all about them?

C. W. C.

O. T. Erhart, La Crosse, Wis., whose store was recently robbed of $200 in cash, has placed high grade steel bars over his side and rear store windows.



J. D. Crum is a new jeweler in Onaga, Kans.

N. Glain will shortly start in business in Lake City, Minn.

M. J. Hess opened a store in Harrisonburg, Va., recently.

The Remington Co. recently started in business in Attleboro, Mass.

Cohn Bros. have opened a store at 341 Northampton St., Easton, Pa.

A new store has been opened by Newman & Allen at Twin Falls, Idaho.

N. L. Seif has opened a store in the Meade building, Stamford, Conn.

Berg & Graf have started in business at 50 Virginia Ave., Indianapolis, Ind.

Herman Lindstrom on May 1 will open a jewelry store on Main St., at Bemidji, Minn.

R. Schartz has just engaged in business as a watch and jewelry repairer in New Paltz, N. Y.

Auclare & Co. have opened a retail jewelry store at 1520 Woodward Ave., Grand Rapids, Mich.

Slade & Weadley have engaged in the jobbing jewelry business at 156 Wabash Ave., Chicago.

Emanuel Rockmaker is a new jeweler in Freeland, Pa., where he has opened an attractive store in the Timony building.

Lord & Gage is the name of a new firm in Harrisburg, Pa. The concern will open a department store at 215 Market St.

O. M. Pugh, until recently in the employ of a jewelry concern in Kewanee, Ill., has begun business on his own account in Geneseo, Ill.

Reymond Lanz, son of Gustave Lanz, Norristown, Pa., has completed arrangements to engage in business for himself at 511 W. Marshall St., in the same city.

In Columbia, Tenn., a new retail jewelry store was opened by Cotham Bros. The firm consists of J. W. and W. H. Cotham. Until recently the latter was engaged with the James Bros. Jewelry Co.

The United Jewelry Co. has been incorporated in Providence, R. I., with a capital stock of $6,000. The incorporators are Max S. Lazarus, David Blacher and Joseph Monschein, all of Providence.

The bill introduced in Congress by Mr. Coudrey, making it a misdemeanor to expose a public clock that is not within two minutes of the correct time, has been found to be unnecessary, as the bill applies only to the District of Columbia, whose commissioners have at present full power to act in such matters. Under the present regulations permits are granted for public clocks in compliance with certain conditions, one of which is that the removal of the clock may be required upon its failure to indicate correct time. The commissioners see no necessity for the proposed legislation such as Mr. Coudrey offers.

AMERICA'S LEADING JEWELRY AUCTIONEER

JAMES L. HAND,

14 Maiden Lane . New York

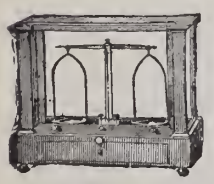
If contemplating an auction sale you should know that it costs you no more to secure the services of "HAND," the most reliable and competent auctioneer of high class jewelry in this country, than it does to hire a "has been" or an auctioneer of little ability. Don't you feel confident that the auctioneer that conducted the Vail sale at Wichita, Kans., the Duhme sale at Cincinnati, the Sturgeon sale at Detroit, the Mawhinney & Ryan sale at Omaha, the Lefferts sale at Council Bluffs, the Patterson sale at Port Huron, the Vel ack sale at Pittsburg, and many others as successful, can sell any stock no matter how large or fine? Can't you trust a man with such wide experiences and recommendations with the sale of *your* stock?

Have you noticed the better standard that is demanded of jewelry auctioneers since "Hand" entered the field?

My present sale is for Mr. Harvey Fritz, of Oil City, Pa. It's a great success, too. The services of myself and three well trained assistants are awaiting you. Wire or write. Just write for my "Auction Folder," it tells all about it.



JAMES L. HAND.



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

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PATENT DEPARTMENT

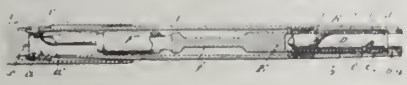
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF APRIL 12, 1910

954,415. FOUNTAIN PEN. CLAES W. BOMAN, New York, assignor to Eagle Pencil Co., New York. Filed Sept. 9, 1909. Serial No. 516,835.

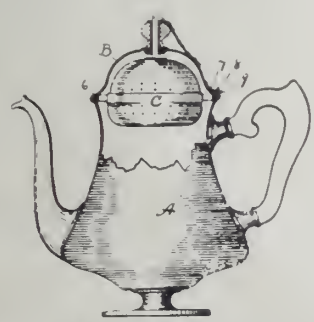
In combination with the main body of the handle, the rear handle section detachably connected therewith, a cylindrical barrel with closed sides and front end fitting and housed in the rear



handle section, and capable of longitudinal movement only therein, a nib-carrying bar attached to the closed front end of the barrel, a screw rod fitting and housed in the barrel and swiveled in the rear handle section so as to be capable of rotary motion only therein, and a pin in the barrel which engages the screw thread in said rod

954,502. TEA OR COFFEE POT. GEORGE E. CURTISS, New Britain, Conn., assignor to Landers, Frary & Clark, New Britain, Conn. Filed Feb. 15, 1909. Serial No. 477,872.

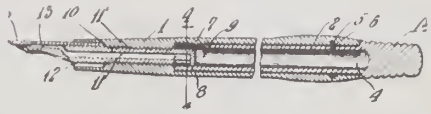
In a tea or coffee pot, an upwardly projecting cylindrical top having a front and back, and an inwardly projecting shoulder below said top, a dome-shaped cover, a cylindrical neck projecting downwardly from said cover, fitting and adapted to be received within said cylindrical top, adapted to be supported by said shoulder when in normal position while brewing and storing tea or coffee and having a front and a back, a tea ball adapted



to be housed within said dome-shaped cover, the line of gravitation for the combined cover and tea ball housed therein being outside the supporting base of the same during the act of pouring tea or coffee so as to tend to tilt the said cover on its said front, and separate the said backs of said cover and top, the said front of said cover adapted to engage with the said front of said top during said act of pouring tea with said shoulder, and means for preventing the said separating of said backs comprising a backwardly directed finger on said back of said cover adapted to engage with a laterally opening eye mounted on the top edge of the said back of said top.

954,514. FOUNTAIN PEN. PAUL J. HELMER Cucamonga, Cal. Filed April 1, 1909. Serial No. 487,316.

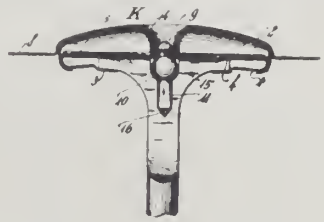
The herein described fountain pen comprising a body having inner and outer telescoping tubular sections, the outer section having at one end a large cylindrical bore to receive the other section, said bore being formed adjacent to its open end with an annular groove, an annular packing ring seated in said groove to frictionally engage the inner section, said outer section being also formed with a reduced screw threaded bore and with a pen receiving socket, said inner section having its outer end closed and formed with an enlarged portion to provide a finger piece and an annular stop shoulder for engagement with the outer section, the other end of said inner section having a portion removed, whereby the remaining portion of said inner end forms a valve seat, a tubular feed-



ing member externally screw threaded to engage the threaded bore in the outer member, the inner end of said feeding member being closed and of cylindrical shape and having in one of its sides a valve opening, said valve opening being adapted to be controlled by said valve seat when the inner section of the body is rotated in the outer section of the same, and a pen-point arranged on the outer portion of the feeding member and in the pen-receiving socket of the outer section of the body.

954,505. COLLAR STUD. PAUL EPPELEIN, Ratisbon, Germany. Filed Dec. 17, 1907. Serial No. 406,891.

A button comprising a shank provided with a recess, a tiltable head mounted on said shank, a



locking pin adapted to be passed through said head and extend into the recess of said shank to lock the said head relatively to the shank and means for yieldingly retaining the said locking pin in the said recess.

954,568. SETTING FOR PRECIOUS STONES. VICTOR A. GEBHAROT, Cincinnati, O. Filed Dec. 6, 1909. Serial No. 531,540.

A setting for a cluster of small stones compris-



ing a disk or plate to hold the stones, with a framework secured to the plate and depending therefrom to resemble the facets of a brilliant below the girdle.

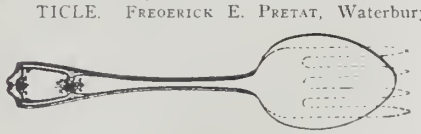
DESIGNS.

40,619. SPOON, FORK OR SIMILAR ARTICLE. HENRIK HILLBOM, Wallingford, Conn., assignor to R. Wallace & Sons Mfg.



Co., Wallingford, Conn. Filed Feb. 17, 1910. Serial No. 544,525. Term of patent 7 years.

40,620. SPOON, FORK OR SIMILAR ARTICLE. FREDERICK E. PRETAT, Waterbury,

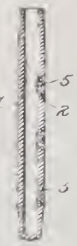


Conn., assignor to International Silver Co., Meriden, Conn. Filed March 7, 1910. Serial No. 547,947. Term of patent 7 years.

ISSUE OF APRIL 19, 1910

955,205. FOUNTAIN PEN. FELIX RIESENBERG, New York. Filed Jan. 24, 1910. Serial No. 539,794.

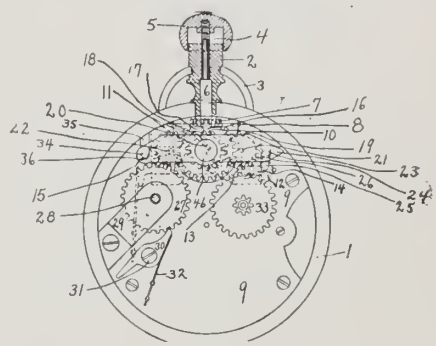
In a fountain pen, an ink font of opaque material, having a portion of its interior wall of color distinct from that of the link, and perforated in the side opposite said portion and provided



in said perforation with a lens adapted to focus light on the wall of the font opposite said lens.

955,336. STEM WINDING AND SETTING MECHANISM FOR WATCHES. GEORGE KERN, Peru, Ill., assignor to The Western Clock Mfg. Co., La Salle, Ill. Filed Feb. 15, 1910. Serial No. 544,087.

In a stem winding and setting mechanism for watches, a movement plate, a member slidably mounted on the movement plate, an inclined plane



on said member, a pendant, a stem slidably and rotatably mounted in said pendant, means on said stem co-acting with said inclined plane moving said member and forming a lock with said inclined plane.

955,453. PIN. SIGMUND FISCHER, Cranston, and WALTER H. PRUEFER, Providence, R. I. Filed May 25, 1909. Serial No. 498,219.

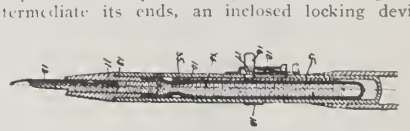
In a pin of the character described, the combination of a front plate with a back plate, the latter having a catch member formed integral on one edge thereof, the neck portion of said member



being bent over and back upon the face of said plate, the face of said neck portion being pressed inward substantially flush with that of the back plate, said neck portion being carried inward from its edge nearly to the center of said plate, leaving a substantially continuous unbroken margin whereby the edge of said front plate may be rolled continuously around that of said back plate.

955,475. FOUNTAIN PEN. BERT RENTZ, Wells, Minn. Filed April 29, 1909. Serial No. 493,007.

A fountain pen comprising a barrel, a flexible ink receptacle within said barrel, a push pin operating through said barrel and engaging said ink receptacle, said pin having an annular groove intermediate its ends, an inclosed locking device

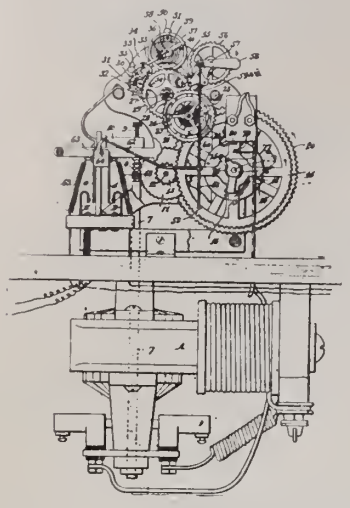


located externally of and slidable upon said barrel and provided with forked terminal engaging in said annular groove and locking the pin in position when the locking device is located in one position, and a housing for said locking device.

955,538. MASTER CLOCK. MAX W. OBERMILLER, New York. Filed Aug. 24, 1909. Serial No. 514,458.

In combination with a time train including a clock spring for driving the same; a reversing switch, mechanism controlled by the time train for

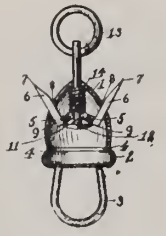
actuating the reversing switch, winding mechanism including a winding spring for driving the reversing mechanism and means between the reversing mechanism and the time train to wind the clock



spring at each current reversal the same amount as it is unwound in driving the clock train between current reversals.

955,596. POCKET ARTICLE GUARD. Samuel Korf, Chicago. Filed Jan. 2, 1908, Serial No. 408,926. Renewed Sept. 14, 1909. Serial No. 517,746.

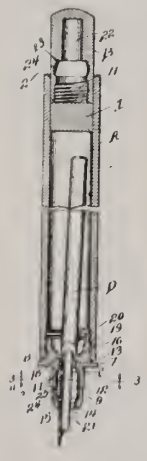
A guard for pocket articles having a hollow body, apertures in said body a loosely mounted catch device having independent prong members adapted to be projected through the apertures in said body, a rod surrounded by said prong mem-



bers, a head on said rod, a shoulder formed within the hollow body, said loosely mounted prong members adapted to be seated on said shoulder and on the head of the independent rod, said prong members adapted to be tilted and projected through the apertures in the body by contact with the head of the independent rod, when the rod is actuated.

955,675. FOUNTAIN PEN. Ernest E. Morlan, Columbia, Mo. Filed March 10, 1909 Serial No. 482,422.

In a fountain pen, the combination of a barrel,



a plug mounted therein and having an annular flange projecting beyond the barrel, there being a groove formed between the flange and the end of the barrel, a chambered nipple on the plug, a pen arranged in the chamber of the nipple, and an ink-feeding device movably mounted in the plug for supplying ink to the hollow side of the nib.

Designs.

40,640. HAT PIN. Henry W. Schwalb, New



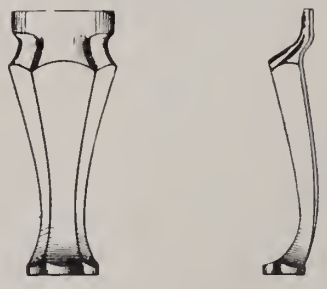
York. Filed Feb. 5, 1910. Serial No. 542,328. Term of patent 3½ years.

40,641. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. William C. Bowlen, Providence, R. I., assignor to Rogers,



Lunt & Bowlen Co., Greenfield, Mass. Filed Feb. 18, 1910. Serial No. 544,714. Term of patent 14 years.

40,642. LEG FOR A COFFEE URN, CHAFING DISH OR SIMILAR ARTICLES. Edward A. Gutermann, Meriden, Conn., as-



signor to Manning, Bowman & Co., Meriden, Conn. Filed Feb. 15, 1910. Serial No. 544,137. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED APRIL 12, 1910.

Ser. No. **48,018.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Western Clock Mfg. Co., Peru, Ill. Filed Feb. 25, 1910.



Particular description of goods.—Clocks and watches.

Ser. No. **48,028.** (CLASS 28. JEWELRY AND PRECIOUS METAL WARE.) W. G. Clark & Co., North Attleboro, Mass. Filed Feb. 26, 1910.



Particular description of goods.—Cuff buttons, bracelets, lockets, chains, pins, collar buttons, shirt studs and tie clasps made from precious or plated metal.

TRADE-MARKS PUBLISHED APRIL 19, 1910.

Ser. No. **48,344.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Western Clock Mfg. Co., Peru, Ill. Filed March 11, 1910.

CHANTECLER

Particular description of goods.—Clocks and watches.

TRADE-MARKS REGISTERED APRIL 19, 1910

77,530. CERTAIN JEWELRY. E. I. Franklin & Co., North Attleboro, Mass.
Filed Sept. 20, 1909. Serial No. 44,811. Published Feb. 15, 1910.

77,531. CERTAIN JEWELRY. E. I. Franklin & Co., North Attleboro, Mass.
Filed Sept. 20, 1909. Serial No. 44,812. Published Feb. 15, 1910.

77,526. ENGRAVING TOOLS AND IMPLEMENTS HAVING CUTTING EDGES. F. W. Gesswein Co., New York.
Filed Dec. 28, 1905. Serial No. 15,710. Published Feb. 15, 1910.

77,537. TOOLS FOR WATCHMAKERS' USE. Henry Zimmern & Co., Inc., New York.
Filed April 17, 1908. Serial No. 34,186. Published Feb. 15, 1910.

77,597. SILVER-PLATED WARE COMPRISING FLAT AND HOLLOW WARE. Wm. A. Rogers, Ltd., New York.
Filed May 25, 1905. Serial No. 6,569. Published Nov. 7, 1905.

77,598. SILVER-PLATED WARE COMPRISING FLAT AND HOLLOW WARE AND CUTLERY. Wm. A. Rogers, Ltd., New York.
Filed July 28, 1905. Serial No. 10,950. Published Nov. 7, 1905.

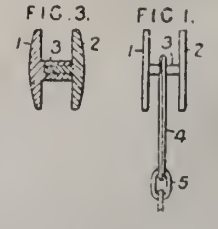
BRITISH PATENTS.

(Abriogments of Specifications, 1908, from *The Illustroted Official Journal.*)

ISSUE OF APRIL 6, 1910.

26,738. WATCH GUARDS AND CHAINS. C. Franklin, Hereford. Dec. 9.

A watch guard or chain is provided with a reversible device for attaching it to the dress, comprising a front plate 1, Fig. 1, a back plate 2, and



a distance piece 3 rigidly connected to the plates. A split or solid link 4 is threaded over the piece 3 for attaching to the chain 5. Both of the plates

may be inserted in the buttonhole, etc., and may be of any shape or design. The rigid member may be made in two parts, Fig. 3, to be screwed together. One plate may be attached to the rigid member by a ring or swiveling joint

26,748. INDICATORS FOR MOTOR ROAD VEHICLES. D. G. Joy, Stevenage, Hertfordshire. Dec. 10.

An indicating instrument for a motor road vehicle measures of the distance traveled, rate of travel, time, rate of petrol consumption and gradient. The engine draws petrol from a tank of definite capacity, filled when empty from the train tank, the level in the subsidiary tank being indicated by means of a float therein rotating a pointed P on the petrol scale of the indicator as the

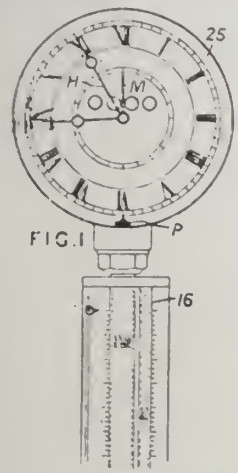


FIG. 1

liquid level falls. The total mileage is measured by means of counting wheels visible through the apertures shown; while the rates of travel and of petrol consumption may be ascertained by comparing the movements of the distance hand M and the petrol pointer, respectively, with the movements, during the same time, of the minute hand H. A scale 25 facilitates the computation of speed from time and distance. A U-tube 16, containing liquid, furnishes an indication of the gradient.

26,819. SUNDIALS. A. F. C. Bentley, Upper Clapton, London. Dec. 10.

The equatorial arc *a* of a sundial is mounted transversely on an arc *b* pivoted to the meridian arc *c* adjustably carried by a stand *d* rotatably carried by a base-plate *f*, to which it is secured in position by screws *g*. A sector *o*, carried by a

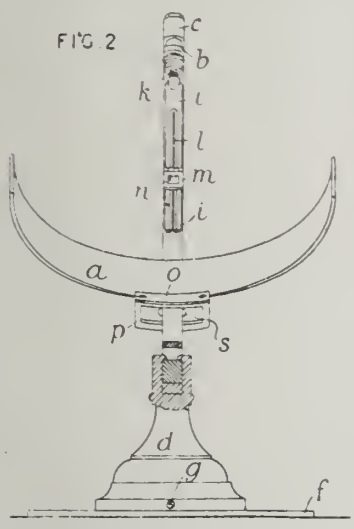
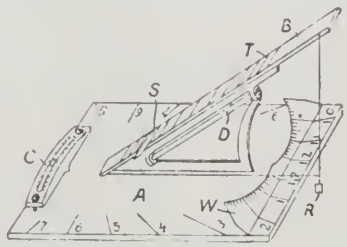


FIG. 2

bridge piece *p* on the main arc, is mounted adjacent to the equatorial arc *a* and is engraved with the minutes of equation, so that the equatorial arc *a*, which is provided with a rack operated by a pinion *s*, may be adjusted to allow for the equation of time. A line of light is formed on the equatorial arc by a slit *l* and a suitable lens *n*, mounted in a slide on a polar bar *i* with pivots *k*.

27,002. SUNDIALS. W. M. Homan, Bethlehem, Orange River Colony, South Africa. Dec. 12. (Patent of addition to No. 19,295 A.D. 1908, dated Sept. 20, 1907.)

In a sundial in which the time scale A and the gnomon B are together rotatable about an axis D parallel to the edge of the gnomon, or in which the time scale only is rotatable, when the said axis coincides with the edge of the gnomon, a suitable device such as a spirit level C, preferably provided with a scale of dates, the divisions corresponding with the equation of time, is attached to the time scale to indicate by what amount it is necessary to rotate the dial in order to adjust it to show mean time instead of solar time on a given date. The dial may also be adjusted by rotation about the axis D, to show the time at any longitude. Special means employed to erect and adjust the sundial correctly comprise an equatorial arc W fixed to the time scale, a scale of dates ST attached parallel to the edge of the gnomon, the divisions indicating the product of the tangent of the sun's declination on the given date, multiplied by the radius of the equatorial arc,



and a plumb line R, or a spirit level, to indicate the vertical plane through the edge of the gnomon. The erection is carried out as follows: The time scale and gnomon are rotated about the pivot D, and at the same time moved relatively to the main support of the sundial (not shown), until the shadow of a cross-piece S, which is attached to the date scale at the correct division, falls on the division of the arc W that indicates solor time at the moment of erection; simultaneously the division of the arc W that indicates solar noon is brought into the vertical plane passing through the edge of the gnomon. The apparatus is then clamped. In order to show mean time the dial is further rotated through the necessary amount about the axis D, and the spirit level C is adjusted until the bubble is opposite the correct date on its scale, and then fixed.

Applications for British Patents, March 29-April 2.

7,624. IMPROVEMENT IN CLOCKWORK ADVERTISING DEVICES. F. Schneider, London.

7,765. THREE-PRONGED HAIR PIN. S. H. Jepps, Newcastle-on-Tyne.

7,775. SAFETY HAT PIN. F. J. Howells, Liverpool.

7,873. IMPROVEMENTS IN CARVING FORK GUARD. G. Hemmingfield, Sheffield.

7,912. IMPROVED PROTECTOR OR GUARD FOR LADIES' HAT PINS, ETC. C. H. May, London.

7,953. IMPROVED HAT PIN AND POINT PROTECTOR ALSO FOR DRESS PINS, ETC. W. S. Sutton, London.

Complete Specifications Accepted, 1910.

8. CORDNER PROTECTORS FOR WATCHES AND OTHER VALUABLES.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported for The Jewelers' Circular-Weekly by W. H. Swenarton (ex-Examiner U. S. Patent Office), Counsel in Patent and Trade-Mark Causes, New York.]

Patents expired April 18, 1910.

495,583. STOP WATCH. A. G. Guerin, Savannah, Ga.

495,628. WATCH CASE SPRING. N. J. Felix, Brooklyn, N. Y.

495,699. KNIFE. M. L. Hawkes, Chicago.

495,790. THIMBLE R. M. Durham, New Barnet, England.

495,918. SPECTACLE OR EYEGLASS FRAME. W. E. Stevens, Newark, N. J.

Design patent granted April 21, 1896, for 14 years.

25,404. PLATE. E. Lanbinger, Weiden, Germany.

Design patent granted April 21, 1903, for 7 years.

36,292. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. S. A. Keller, New York, assignor to R. Blackinton & Co., North Attleboro, Mass.

TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to The Circular-Weekly for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.

YALE SILVER CO.
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GLADSTONE 14K.
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On gold rings.

LENOX.
On watches.

C. S. CO.
On gold jewelry.

S. P. CO.
On bracelets.

J. M. CO.
On fobs.

D. Folsom, Rock Island, Ill., who, five years ago, organized the jewelry department in the store of Arned & Von Mauer, has resigned his position to become associated with the Topp-Parker Co., owners of "The Fair." Mr. Folsom will be financially interested in the latter concern, which is located in Davenport, Ia.

WE have recently issued a supplement to our 1904 material catalog which will be forwarded to you on application. This supplement used in connection with our 1904 catalog you will find a great help in getting correct repairs for our movements. Material for all new grades manufactured since the issue of our 1904 catalog is listed. Serial numbers showing grades of movements to 15394000 are given; table showing numbers and strengths of Hair Springs for different grades will be found a great convenience. We especially call your attention to the introduction in the supplement which explains how to get the part you want for any particular movement. A postal card request will bring one of the supplements.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL., U. S. A.

NEW YORK OFFICE:
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131 Wabash Ave., Chicago.

THE HOROLOGICAL REVIEW

Our Civil Day.

By Daniel Arthur, in the *Scientific American*.

A FEW generations before our era the "whole known world" was only some 25,000,000 square miles in extent, instead of nearly 200,000,000 as we now know. That great observer and geographer Eratosthenes made a noble attempt about 225 B. C. to draw a map of the "world." He even used lines which looked very like parallels of latitude and circles of longitude. These lines were largely based on the speed records of travelers, and hence were not very accurate.

There were no such refinements on his maps as international date lines or time zones. His general outline of the "whole world" was about 90° wide east and west by 60° long north and south. It was all above our equator, and extended only about a quarter of the way around the earth. The mouth of the Ganges was farthest east, and what is now Ireland was farthest west. The Caspian Sea was thought to be an arm of the Northern Ocean, while the lower end of the Red Sea was about the southern limit.

Knowledge of the rest of the world grew very slowly then, as was shown by the fact that the great Strabo drew a map of the "world" 200 years later (about 25 B. C.) and made no material extension of its lines. He pushed Great Britain and Ireland farther west and made some radical changes on the northern edge of the Mediterranean, but otherwise these two maps of 200 years apart are practically the same. There is very little doubt, however, that Strabo thought the world to be round before he died. Hence the necessity for a date line was felt even at this early date.

While the spherical earth idea was passing through its hundreds of years of resistance, some radical observers started it spinning on its axis, so to speak. They were bold men, but they proved their case. This brought the date line as a necessity closer to us. It would almost seem that with a "flat disk world" converted into a stationary globe, and later into a rotating globe, the date line idea should have suggested itself at once. Not so, however; for it appears that when Magellan crossed the Atlantic from the east he passed around South America, crossed the Pacific, discovered the Philippine Islands, and went home around the lower end of Africa, thus completing a trip around the world.

This trip was made less than 400 years ago; yet when the explorers arrived at their home country they were astonished to find that they carried a date on board their ships which was a day earlier than the home date. It was soon found that no mistakes were made on the log books as to the time records, and that the home calendar was certainly correct. The explanation of this seeming impossibility was soon forthcoming, and our date line was born in fact.

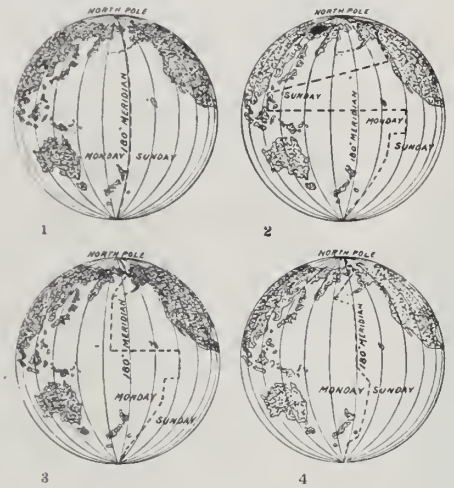


FIG. 1.

1. Theoretical date line. 2. Date line when Alaska took date of Russia and Philippines took date of Spain. 3. Date line after purchase of Alaska and Philippines took Asiatic date. 4. Present international date line.

As no one wanted the line near his home or country, it was put in the most out-of-the-way place possible, where it still stays. The 180th degree meridian is in theory where each new civil day is born, but in practice it has never been strictly adhered to. Fig. 1, diagram 4, shows its location with the deflections of practice as they now exist on the official map at Washington. This map was made by the Hydrographic Office of the United States to illustrate its replies to a set of questions sent by the writer. The map, together with the questions and the answers, will be found on a recent Pacific chart issued by the Navy Department. To describe the line, commencing at the northern end, it will be seen that the first deflection of practice is to the east, to give the tip of Siberia the same date as the rest of the Russian Empire. Then after the line passes through Bering Strait it bears to the west, crossing the true line of 180° and far enough beyond it to take in all of the Aleutian Islands to the American date, after which it turns back to 180°, where it stays until it crosses the equator a few degrees, at which point it again deflects eastwardly to give the Tonga Islands the date of Australia. The line then returns to the 180th meridian and continues on that line to the South Pole.

The foregoing is the "international date line" of practice at the present time, but in former generations the deflections were considerably greater, as, for example, the one shown in the second diagram of Fig. 1. In this date line Alaska was taken into the day of Russia, to which empire it formerly belonged. The line then took a westerly sweep of thousands of miles to take the Philippine Islands under the date as written in Spain. This latter wide deflection was afterward turned back or corrected by the action of the Governor-General of the Philippines when he decreed that Dec. 31, 1844, be reckoned as Jan. 1, 1845, to bring those islands into accord with the date of the countries east of the Cape of Good Hope. When Alaska was acquired by the United States the date line was transferred west of that territory, or into Bering Strait. These two radical changes made the line of practice look more like the third diagram in Fig. 1.

Refer to Fig. 2, which is intended to show the entrance of time on our globe. The picture illustrates a mechanical delivery of our civil day, month, year or century by means of an equatorial tape. Let us assume that the earth is stationary and that this tape enters and departs under the date line rollers as shown. If the tape had a speed of about 1,040 miles per hour and was properly marked in hours, days, months, etc., it would show just how our civil day enters the earth and progresses around it with a constant motion.

The illustration shows the front end of the 20th century as having completed 18 hours of its first day on earth, leaving only six hours of the 19th century to glide toward the line and off to no one knows where. The front end of Jan 2 will have reached the earth's time door to enter it just as Dec. 31 steps out, as it were. Then we have the 20th century all over the earth with Jan. 1 reducing its equatorial width at the rate of some 17 miles per minute and Jan 2 growing broader at the same

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WALTHAM WATCH COMPANY
WALTHAM, MASS.

velocity. This, of course, is assuming that time is entering normally and not by the arbitrary intermittent steps that we will call the 24 way-stations of our civil day. This latter system is in successful operation in the United States and two or three other leading nations, China being one of the more recent converts to the hourly-zone system.*

Fig. 3 shows the earth with the hourly time belts or zones outlined from pole to pole. The lines drawn are 15° apart and represent the boundary lines of these zones, and not their centers. Fig. 4 is the same example as viewed from the North Star. In both illustrations the United States are outlined in approximately the correct location, so as to show the theoretical boundary lines of the hourly zones as applied to that country. Now in these two illustrations let us assume that the system has been adopted in all parts of the world. Commencing with the prime meridian at Greenwich as the center of a zone bounded by lines 7½° east and 7½° west, the completion of such a set of lines would give us just what is drawn and what our United States are actually using in theory. To illustrate mechanically the delivery of time on this plan, our equatorial tape is intermittent in its action—that is to say, it jumps 1,040 miles and then stands still for an hour, which means that on the 24th jump on any day of a given name, that particular day stays on the world (the entire world) for an exact hour.

Let us trace the front end of the 20th century by this system of progress. We again show it as having reached its 18th hour on earth as in the former illustration. That is to say, it has reached the 90th meridian west of Greenwich, or central time, but as central time covers 15° of longitude we have sent the head end of our century to 97½° west, making it arrive there half an hour too soon. We then compel it to stay there until it is a half hour late. Then it takes another jump to mountain time, which lands Jan. 1, 1900, at the 112½° west meridian, and so on. By adhering strictly to the system, let us note what happens when Jan. 1 reaches 180°. Of course, it must cover the 15° zone, the center of which is 180°, thus transferring the "international date line" to 172½° east of prime. The theoretical date line is thereby moved 7½° ahead of the 180° true line.

Before proceeding with our examination of the ragged edge of time, which local convenience demands on the hour zones or way-stations, let us glance back at the first diagram of Fig. 1 and look at the theoretical line where our civil day enters, then at the former practice in regard to Alaska and the Philippines, then at the line where these two countries changed places, as it were, and finally at the line of practice as now in use (1910). The deflections of practice which appear on this terminal station of time also appear in a constantly changing and more exaggerated form on the way-stations (hour zones). We have noticed how irregular the front end of the 20th century was when it entered the earth. Now refer to Figs. 3 and 4 and see what happened to it when it progressed around the earth as far as New York City—that is to say, when it reached 75° west (the eastern time zone).

The dotted outline of the United States enables us to see that Palm Beach, Fla., should be "ringing in" the new year and century in unison with New York City. Not so. Palm Beach is still on the 19th century calendar, and will be for another hour. The beach does not belong there, but as the railway managers voted it into central time in 1883, it is still held there by steel rails just as rigidly as the Tonga Islands are put in "to-day" by the steamship lines when they really belong in "yesterday," and as the more westerly members of the Aleutian Islands are kept in "to-day" when they should be in "to-morrow."

I once referred to these zone lines to a friend as imaginary. "Imaginary?" said he. "I will never forget the time I passed over one when going to California from New York. My appetite was running a bit ahead of time and I was impatiently waiting for the dining car to open up at 12 noon, as the time table said it would. The porter entered my car, and instead of the musical sounds of first call for luncheon on a dining car, he shouted: 'Set your watches back one hour.' If his train had reached El Paso, Tex., under similar circumstances it might have left the tracks. That is the point where the western time zone overlaps to such an extent that it actually meets an easterly deflection from the Pacific zone. The porter would have then called, 'Set your watches back two hours.'"

To persons who have not looked closely into this complicated subject, the first question that comes to their lips is, Why not keep the date line and zone lines straight in practice as well as in theory? Suppose that you live on Main St., Mainville, Me., where longitude 67½° west of Greenwich passed right through your front parlor. You will therefore set your hall clock an hour forward and let your little mantel clock stay as it is now. Very soon you would like to deflect the line enough to at least pass outside of the walls. Then you see visions of a late delivery of milk for your breakfast, and request that the line sweep in the milk depot, then the railway station, and finally that your office be kept in the same zone of practice.

Take another glance at the eastern time zone. That little bump on its edge was put there, not only to keep the line out of your parlor, but outside of the State of Maine. The mere fact that you and most of your neighbors were unaware of this deflection east of Maine is a proof that the line benders did their work well. If a very large percentage of the people of the United States knew that their zone lines were bent it would be time to bend them into some different form.

As some readers might overlook the fact that the astronomical day begins and ends at Greenwich at noon, 12 hours later than the beginning and ending of the civil or common day (the day we sleep and eat and work by), we should make it plain that all the illustrations and remarks apply to the civil one. The astronomical day is a clean-cut straight-line affair that needs no adjusting to practice. The users of this kind of a day do not try to thrust its date line aside. The observatory at Greenwich was built right on this line, and to make it more realistic a bronze table is set in stone with prime meridian engraved

*Since writing this article it has come to my notice that Chili of South America has given up local time, which was 17 minutes ahead of United States eastern zone, and, to quote the *Horological Journal*, the Chilians were enabled to live the same 17 minutes twice over. The change was accomplished by firing a gun at 12:17 A. M. on a given day and calling it midnight. This means that New York City or Washington, D. C. may cable messages to Chili without having to take note of any difference in time.



Fig. 2. Fig. 3. Fig. 4.

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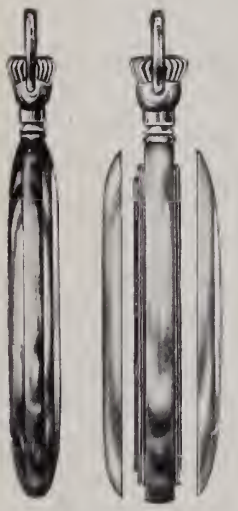
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on it so that it may be seen and felt by those who visit the observatory.

Editor's Note—The author wishes us to say that as his use of 1899 in its past sense instead of current is liable to be questioned, it might be well to keep in mind that 20th century as we use it began on Jan. 1, 1901, and not 1900.

Keeping Tabs on Your Watch.

A VERY useful "Booklet of Forms and Blanks for Systematic Time Service Records of Watches and Other Timepieces" has been designed and arranged by F. M Bookwalter, Springfield, O. The booklet is bound in red leather and is of pocket size, measuring 4¼ by 6¾ inches In the tables and blanks for keeping a record of the performance of watches columns are arranged for keeping a memorandum of the date, slowness or fastness of the watch, time taken daily, daily rate, mean daily rate (gain or loss), variation from mean daily rate, mean variation of rate, etc.

The author originally conceived the booklet simply for his own private use, but further thought regarding its advantages prompted a more elaborate production. It is especially well adapted for the use of jewelers and those who carry expensive precision timepieces, watch inspectors, etc Mr. Bookwalter has been interested for a great many years in correct time service, chiefly as a diversion from the duties of an exacting business career. He is well known in horological circles, having given the city of Springfield, 30 years ago, a system of time signals similar in some respects to the present practice of the Western Union Telegraph Co. He is also the constructor of a fixed transient instrument and clock combined, keeping both sidereal and mean solar or local time.

Staking in a New Balance Staff.

THE old expression, "Make your head save your heels," might well be applied to the watchmaker's work by the paraphrase, "Make your head save your hands."

In staking in a new balance staff we sometimes find that one arm is longer, seemingly, than the other, caused by the staff shoulder riveting more on one side than the other. Now the common practice is to stretch or lengthen the short arm by means of a punch, which leaves a groove-shaped mark across the balance arm, also causing the workman the necessity of again trueing up his wheel.

When that staff has to be replaced, and should the new one rivet in evenly, we will have the stretched arm too long, and then the only recourse is to treat the other by the same process as the first, so here we have two errors resulting.

There is a simple way to overcome this difficulty. The staff is riveted in the hole in the balance arm, slightly off center, or on an eccentric. Now, by grasping the staff firmly in the lathe chuck or a good pin vise, and taking hold of the balance at the end of the arms with the thumb and finger, we can turn the balance one-quarter way round on the staff (a quarter turn usually gives the desired results), or any fractional part of a circle necessary to bring the eccentric part crosswise of the balance arm, trueing the part out of true in the segments of the balance instead of the arms There is some position of the staff, which we can find by turning and trying in the calipers, where the arms will be the same length unless one has been stretched by some workman, and the eccentric part will be in the segments of the balance or quarter ways of the arms, which can easily be trued out, with no damage resulting to the balance.

This, I think, is by far preferable to any other method, and the workman, with a little practice, will soon acquire the knack of turning his staff to the right position.

LUTHER COCHRAN.

Precautions to be Observed in Applying Oil to Watches, Etc.

THE method of distributing and applying the oil is of more importance than might be thought, and has a very marked influence on the time of going and the rate.

Oil that is very fluid may be used for the escapement and fine pivots where only a small quantity is needed and the pressure is slight; but it is not suitable in other places on account of its tendency to spread and thus to leave the rubbing surfaces.

If too much oil is applied the effect is the same as if there had been too little; it runs away and only a minute quantity is left where it is wanted.

APPLICATION OF OIL.

It is not enough to apply oil to the coils of the spring; some must also be placed on the bottom of the barrel. Before putting on the cover, moisten the shoulder of the arbor-nut that comes in contact with it with oil; by doing so, when oil is applied to the pivot, after the cover is in its place, this oil will be retained at the center of the boss in the cover. Moreover, it will not then be drawn away by the finger piece, passing from this to the star-wheel.

The oil applied to the upper surface of the ratchet to reduce its friction against the cap must not be in such quantity as to spread on to the winding square. It is a good plan to round off the lower corner of this cover.

To the center wheel.—The observation made above in reference to the oil applied to the barrel cover may be repeated here.

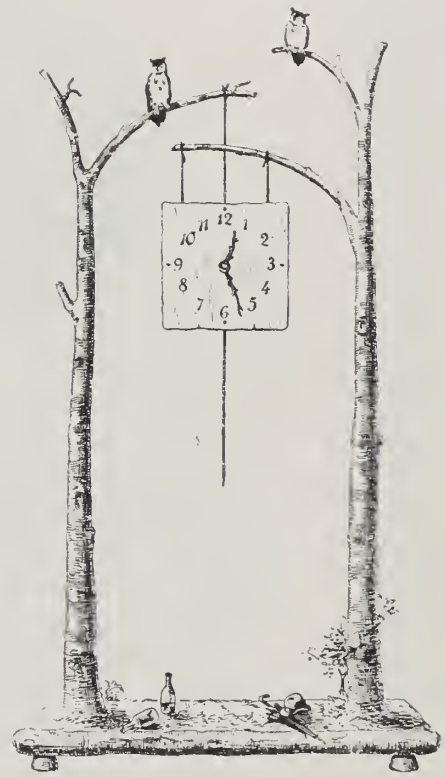
To the escapement pivots.—When the drop of oil is introduced into the oil-cup of the balance pivot hole, insert a very fine pegwood point, so as to cause the descent of the oil; a small additional quantity may then be applied. When this precaution is not taken, it frequently happens that in inserting the balance pivot its conical shoulder draws away some of the oil, and there is a deficiency both in the hole and on the endstone.

The escape-wheel pivots require but a small quantity of oil. It often happens, however, that, owing to carelessness, the workmen applies too much, and it runs down to the pinion. The leaves will thus become greasy and stick while the pivots are running dry.

How a French Watchmaker Attracted Passersby to his Show Window.

THE clock illustrated below is a unique novelty made by M. Boulat, of Contances, Mauche, and described in *La France Horlogerè*. His own description follows:

"The man has in his body a small electro-magnet, acting on an armature which operates the arms and the legs. These members move easily, and such jerks are imparted to them as to cause the hanged man to kick and assume the most grotesque positions, executing, in the meantime, a sort of epileptic dance. To impart still more movement to the subject, there are as many as four successive contacts in the period of about four seconds, with more or less rapidity, then the hanged one resumes his natural position for 30 to 45 seconds, to recommence again his frantic kicking. The current by which he is actuated reaches



FRENCH WATCHMAKER'S ODD CLOCK.

him by the rope and the dial by means of the attachments; a ratchet, of which the number of teeth correspond to the number



POSITIONS OF THE MAGNETIZED FIGURE.

of kicks, is attached to the cannon pinion, and is also operated by an electro-magnet; a clock distributes the current.

Are we right in stating, at the beginning that there is nothing of the dance of death about this clock. The show window of M Boulat has been designated "The show window at which one lingers."

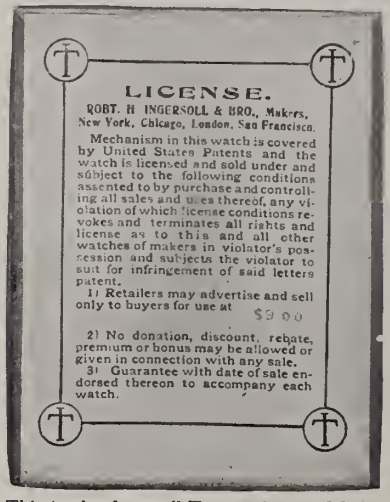
A fixed selling price on an article, maintained by both the manufacturer and the retailer, simplifies the whole question of salesmanship. It further largely eliminates the so-called useless shopping done by many customers.

IT IS AN INEVITABLE FACT THAT ALL WATCHES HAVING A "FIXED SELLING PRICE" ARE MUCH EASIER SOLD THAN THOSE ON WHICH THE RETAIL JEWELER SETS THE PRICE."

From an article by J. P. ARCHIBALD,
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A fixed selling price is not merely a help to *sales*—it adds to your *profits*, too. Your customer cannot make you reduce your price by telling you that he "can buy the same thing cheaper at Smith's" if the article you are offering is thus protected. You know it isn't so and in nine cases out of ten, you will sell him at the price asked.

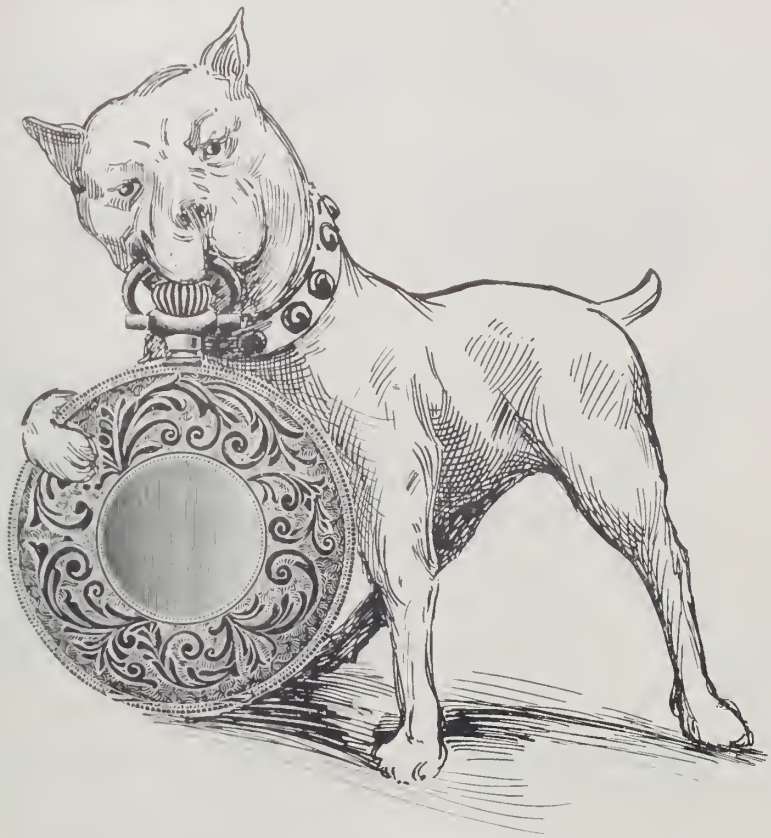
Ingersoll-Trenton Watches are sold under this plan *only*. Their price protection is not merely theoretical—it does not merely cover the movement and allow the case to be sold at any price—the *complete watch* is always protected and cannot be sold by anyone at a less price than you ask.

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Signed by.....Jeweler.
Town.....
J.C. State.....

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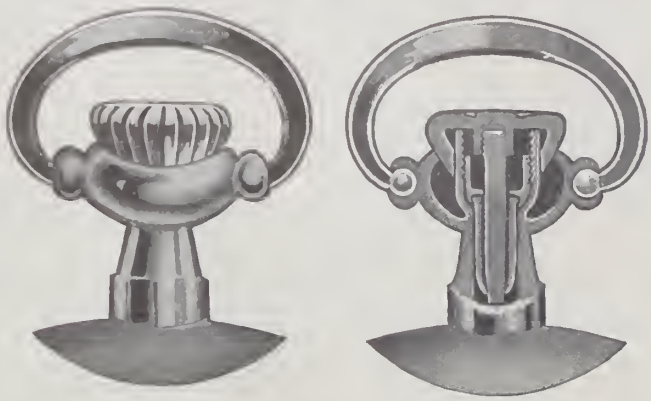
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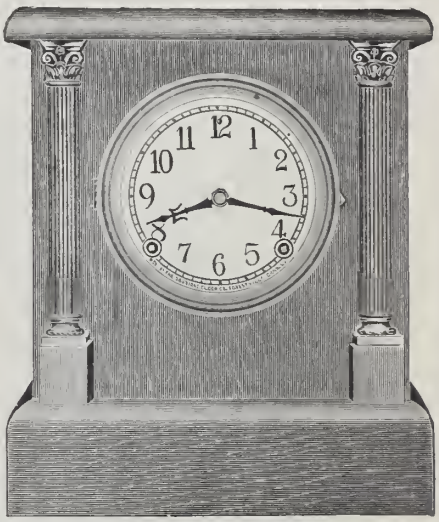
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Watches and Chronometers
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SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



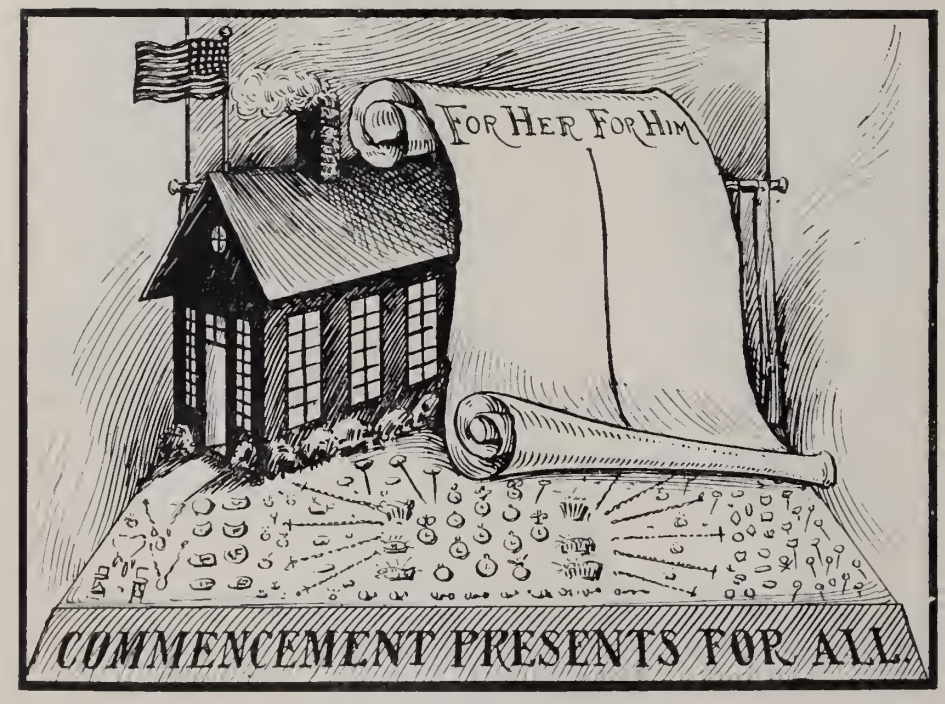
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Window Displays for the Graduation Season.

Prepared expressly for The Jewelers' Circular-Weekly.

SCHOOL days are always most pleasantly remembered, and there are few indeed who do not call to mind certain pleasant incidents associated with them. In view of this sentiment, the display illustrated herewith might appropriately be entitled "School Days." Accompanied by good newspaper advertising it ought to be a trade winner. The design includes a representation of "the little red schoolhouse," with flag fluttering in the breeze, chimney smoking, etc., etc., all of which effects may be easily and inexpensively produced.



A DISPLAY SUGGESTIVE OF "SCHOOL DAYS."

A piece of stiff cardboard may be bent to represent the school-house, pieces being cut out to depict the windows and doors. The window cut-outs should be backed with tissue paper. The door may be left partly ajar, in order to reflect the illumination of the electric lights placed in the rear.

The cotton in the chimney is darkened by means of ink. The "smoke" and the flag are made to appear realistic by allowing the electric fan, concealed behind the scroll, to blow upon them.

The floor of the window should be covered with turf, either the real thing or imitation. This greensward will make a most desirable and effective background on which to display articles suitable as graduation gifts.

A card might be placed near the display bearing the inscription "School Days, Dear Old Golden Rule Days."

Other appropriate show-window cards would be:

"The sweet girl graduate of to-day
will be the fair bride of to-morrow.
Dainty tokens of love for her."

Another Commencement Window.

Arrange the window so as to show at one side a doll, dressed appropriately for the occasion, as a girl graduate. This can be decorated with hair ornaments, rings, class pins bearing a class emblem, a watch and chatelaine pin, lavalliere, belt buckle, sleeve buttons, etc.

On the opposite side is a doll representing a boy. This may be used to display a scarf pin, class pin, watch fob, cuff buttons, etc. In the center is a large artificial or natural flower, flanked on either side by a list of jewelry that is most appropriate.

The center and entire base of the window are left to use for making a neat showing of such articles as would most readily appeal to parents or friends desiring to remember the student.

Helpful Storekeeping Hints.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by a practical storekeeper.)

Economizing Space.

IN smaller towns space is not always so valuable, stores as a rule being large and proportionately roomy, but in our larger cities, where floor space is costly, the proper use of it is quite a problem. Frequently people will occupy a certain spot for years, complain of being crowded, and yet a more practical man could store the same stock in a more orderly manner and still have a greater amount of spare room. It's like packing a trunk. One person can succeed in storing twice as much goods in it as another. The knack of doing those things isn't possessed by everybody. So if your store seems too small and you are puzzled how to rearrange it to economize space consult someone who is practical in such matters.

Here is a case in point:

A firm in order to "tide over" during the recent "panic year" leased half of its premises. To this concern's surprise, business increased instead of "slumping off," with the result that the reduced space was inadequate. It was impossible to dislodge the tenant, so they studied how to utilize their present space, but couldn't make much progress.

An experienced man was consulted. He asked that two large ornamental mirrors be replaced by shelving. He called attention to the fact that the shelving could be heightened three feet, and suggested that less frequently wanted goods be stored higher and a three-foot ladder be kept convenient for use. A corner previously used for rubbish was converted to better use by being filled with shelves, double-decked show cases being substituted for the old-fashioned ones in use. A large desk was disposed of, a smaller one replacing it. The

Storekeeping Department.

space saved was used for a small show case, etc.

The resultant changes gave these people more storage capacity than they had had in the original store. The entire cost of the changes would not eat up the rent received for two months, so these merchants gladly sublet to their tenant for a term of years the space which they at first regretted to part with, but they now have sufficient place for their needs and additional income from the rent. We sometimes plan and plan, but our ideas having become fixed along certain lines, it is only by getting the aid of an outsider that we can get suggestions which will rejuvenate our business.

While on the subject of fixtures I would suggest that parties buying new ones will do well to avoid fancy work. Smooth, plain-finished fixtures look richer, last longer, are easy to clean, and, if parts should be broken, cheaper to replace. Avoid odd corners and large receptacles in out-of-the-way places, for trash will surely be accumulated wherever it can be hidden or thrown.

The New Clerk.

Of course he's awkward. Who would not be, in new surroundings, especially if unfamiliar with the stock, the trade and his associates? Give him a chance, assist him to become "broken in," let him have an opportunity to develop, and give him a reasonable time to "get on his feet."

Give him an opportunity to serve some good customers. If he "bungles" one can assist him. Don't watch his every movement and make him nervous and, consequently, useless. If, after allowing him certain privileges and explaining to him the necessary details, you find he is not going to be the proper assistance, be just to yourself and to him. Release him and give the job to someone who can "catch on" to your methods and "make good," and give the other fellow an equal chance to locate where he may have possibilities.

Always remember that the first essential to a man's success is a love for his business. Another point is that during his business hours his mind should be on his business and his energies devoted to its upbuilding. Any man who does not display these two traits is not congenial to his work and should seek or be told to seek another vocation.

Tortoise Displayed in the Show Window.

A WINDOW display which attracted considerable attention in Chester, Pa., recently, was that of A. N. Peoples, a jeweler located at Market and 6th Sts. The exhibit consisted of a large turtle, the back of which is polished in order to bring out the beauty of the grain and figures. The tortoise measured two and one-half feet in length and was brought from South America by Mr. Peoples.

John W. Baker, administrator of the estate of James Baker, who was the partner in the Henkes-Baker Jewelry Co., Vincennes, Ind., has been authorized by the Probate Court to turn over the deceased's interests to J. H. Henkes for $2,727.

The "Fairness-Towards-All-Policy."

SOME of the demoralizing effects resulting from price-cutting were forcibly brought out in a recent address by F. C. Morse and reported in the *House-furnishing Review*. He said in part:

"At the present time the desired results are sought by methods differing in detail, but in the main uniform in one respect, namely, authority to any salesman in any individual transactions to disregard published prices and take the business at such price as he sees fit to make or has been authorized to make if necessary. As stated, this is unjust in that it discriminates between customers; furthermore it is essentially destructive to good salesmanship and is responsible for practically all of the ruinous prices that follow light demand and breeds contempt and ill-feeling towards competitors. * * *

"No one can analyze this proposition thoroughly free from prejudice without reaching these conclusions: First, that he cannot eliminate competition; second, that competition will sell some goods regardless of any price, hence instead of reducing the published or quoted price on individual bills to meet some reputed quotations, which in many cases is on a different character or quality of material, better pass the business. Third, in sending salesmen out with instructions to make concessions if absolutely necessary, has the effect, instead of finding out if the market is strong or weak, of tending to weaken the market by reason of the willingness to make concession.

"Confidence in the value of your own product will inspire confidence in those whom we seek to sell. The purchase of immediate needs only is the rule where fictitious values on a commodity is suspected. Fourth, adhering to published prices he will contribute the strongest factor to profitable merchandising. Fifth, absolute candor in all transactions with customers and competitors, so as to inspire their utmost confidence.

"I do not contend that the one-price house realizes more money for the same goods than their competitors, as the average prices on similar goods whether sold under a one-price policy or otherwise must be on a competitive basis, or about equal, in order to command the trade, everything else being equal. This I believe all will admit to be true and of itself proves conclusively the fallacy of making prices under cover or contrary to published prices.

"Some may ask, wherein lies the advantage to the one-price house, if, as stated, only the same average price is obtained. The advantage is first, in knowing that every customer has been treated fairly; second, the trade knowing that open orders sent will be furnished at the lowest price



THE SWEET GIRL GRADUATE AND THE AMBITIOUS BOY CHARACTERISTICALLY PORTRAYED.

brings a tremendous volume of business that in the absence of the one-price policy could be secured only at great expense by reason of the necessity of a personal interview.

Under the cut price policy frequently the salesman, sales manager and general manager are called upon to give their time and energy in the consideration of individual sales of minor importance. Apply this in your own case. No doubt you know of certain houses doing a large business who make all kinds of reductions, and others that have one price and that price is right. Which plan appeals to you? Third, the work of handling the business after secured is minimizing by reason of the uniformity of price schedules used by the entire office and sales force. Fourth, the general benefit resulting from a policy giving stability to the market which, if supported by any considerable number of distributors by selling at their published price, would be appreciated by the buyer and insure a market that would be steady and profitable twelve months in the year.

"Supply and demand will affect market conditions more or less, but a radical ad-

justment of prices to meet market conditions from time to time will never result in a stampede to unload staple goods regardless of cost of replacement.

"No reputable merchant should be willing to admit that, in order to dispose of his product, he must slaughter the price more than do his competitors, and no thoughtful merchant will long entertain the idea that his cut price will not be met by others and the temporary advantage gained, if any, is sacrificed many times in the demoralization that follows. Water will seek its own level, and the merit of the product and the house offering it will determine the concessions necessary in disposing of the goods offered. A cut price has the effect of discrediting the goods and the house offering them.

"We have seen a long period of much preaching and little performance. Talk is cheap. Hours and days, aye, months have been spent expatiating upon the failure of prices made and needless sacrifice of margins, all of which in the light of past experience has been made in more cases for the benefit of the other fellow, and were "con" talks pure and simple, the net results of which have been a failure, for the sole reason that the secret prices made by the other fellow have been the justification for applying the same methods. Why not get right ourselves? If the policy of no discrimination as between the purchaser is right the other is wrong. Let's be consistent. Don't blame a competitor for cutting his card if you are ever guilty of cutting your own.

"The size and nature of an order in many cases materially affect the cost of production, and handling, the competition and other conditions might rightly be a factor in determining the price to be made in different territory, so that in doing business under the one-price policy it matters not whether it is styled one price or selling at published price or one price on like amounts. Let the prices be an open book to competitor and customer—treat all alike.

An Educational Display.

AN instructive display shown by E. A. Whipple & Sons, Springfield, Mass., recently, was an enlarged watch movement. The model is that of a Waltham watch and it is declared that it is one of the finest pieces of workmanship ever turned out. It has a 23-jewel movement and is an exact replica of the 16-size bridge model. The watch itself is inclosed in a cylindrical glass case and rests on an octagonal base with mahogany finish. It represents the watch with the back off showing the works in operation and permitting one to follow all the movements of the watch. Although the dial has been removed from the face the hands still remain and are connected with the rest of the mechanism. In fact, the watch is complete in every detail. In this connection, also, the Waltham Watch Co. have an exhibit of the jewels used in making a watch.

In one case are the jewels in their rough state, uncut and unpolished, and in another as they are when put into a watch, polished and bored for receiving the minute rods upon which the wheels of the watch run.

The Law and the Retailer.

By Bernhard Raymond, LL.B., of the New York Bar.

(Continued from issue of April 13.)

THE firm name may be one of two kinds —it may be a fictitious name, it may be strictly a personal one. The distinction is of considerable legal significance.

Upon the dissolution of the partnership, by lapse of time or otherwise, either partner has the right to adopt the old firm name, if it was a fictitious one and can be used without leading the public to believe that the old firm still continues; but neither has the right to the use of the firm name including the individual names of any partner who did not continue with the remaining partner.

No Right to Announce Oneself as "Successor to."

A person thus continuing the business has no right to designate himself as "successor to" the old firm in the absence of an agreement giving such privilege.

But either may designate himself as "formerly of" the old firm, and such designation must be used in such manner only as will not tend to mislead or deceive the public; e. g., one's own name and the "formerly of" might be in small letters, difficult to detect, and the old firm name in very large letters. Morgan v. Schuyler, 79 N. Y. 490.

An excellent illustration is afforded in the case of Blumenthal vs. Strauss.

In that case the parties were copartners carrying on the business of importing clocks and watches on Broadway, New York City, under the firm name of Strauss, Blumenthal & Co.

The firm by agreement in writing was dissolved; Blumenthal conveying to Straus all his right, title, estate and interest in and to the assets of the firm, of any and every nature, kind and description.

Strauss subsequently formed a copartnership with one Boas and continued the business on Broadway and continued the display of the old sign of the firm on the outside of the building, and added to it another sign containing the words "Adolph Strauss & Co., successors to, etc.," and it also appeared they used the old stationery of the prior firm changing it by stamping thereon the same words.

It will be observed that nothing in the transfer in its whole scope grants in any form the right to use the retiring partner's name, or the right to declare themselves successors to the old firm. There is nothing in the facts and circumstances, considered closely and carefully, that the retiring partner—Blumenthal—designed to grant, or Strauss expected to acquire the right to assert that they were the successors to the business of the old firm, or of the members of the old firm.

In the absence of an agreement, express or implied, there is no right to so employ the name of one of the partners on dissolution, or so to assert in reference to the whole business.

And this rule was clearly laid down by the Court of Appeals in the case of Morgan *vs.* Schuyler, 79 N. Y., 490.

In the case of Morgan *vs.* Schuyler, which is a leading case on that proposition, and where a similar agreement to that entered into by Blumenthal and Strauss was involved, the Court of Appeals said:

"It was evidently not the intention of the parties that the remaining partner in conducting his business was in any manner to use the retiring partner's name, either in combination or as Morgan & Schuyler or in observance to it by advertising himself the successor to that firm; and also that it was not claimed that there was any express contract to that effect, and that none could be implied, either from the language of the agreement actually made or from any fact or circumstance connected with it."

If one partner buys out the other for the purpose of continuing the business, but nothing is expressly agreed upon in reference to the name, the sale by one of all his interest in the business, if the good will be expressly included, gives to the continuing partner the exclusive right to continue the use of the old firm name if it be a fictitious one, like "The Up-to-Date Novelty Co."; but not if it be a purely personal one containing the name of the retiring partner, except where the personal name has been made a trade-mark of the business.

The retiring partner may, however, go into business in his own name, but he must not use even his own name in such a manner as to mislead the public into believing that he is the old firm.

Continuing Partner May Acquire Right to Continue Old Firm Name.

The retiring partner may, however, by express agreement invest the continuing partner with the right to continue the former firm name, though it is a purely personal one; and the retiring partner may, in the same manner, limit his own right to resume business, or to use, or permit to be used, his own name in connection with a new business to compete with the old.

(To be continued.)

Pointers.

WHEN a man begins to blow in his money a lot of people get wind of it.

The secret of success lies in doing well what you can do and cutting out what you can't do.

Many a man's success is due to the fact that he went ahead first and made it right afterward.

The conditions of success in life are the possession of judgment, experience, initiative and character.

The more a man thinks about his work the less he thinks about himself.

Blame yourself when you fail, and you will succeed; blame some one else, and you remain a failure.

The man who doubts himself is like the chap who rowed all night with his boat tied to a stake.—*Iron Age & Hardware.*



Writing Good Advertisements No Sinecure.

From a report of an address at the Chicago A. A. by ARTHUR BRISBANE, published in a recent issue of *Printers' Ink.*

TO write advertisements is the most difficult thing in all the business of writing, because when you write an advertisement successfully you must to begin with, overcome a man's reluctance to read it. You must interest him in what interests you. I can interest people in my stuff in the papers quite easily when I write. For instance, I wrote an editorial the other day in New York. I saw that the Senators down in Washington had put up a sign in their restaurant saying that no tips must be taken by the waiters. I suggested it would be more valuable to the United States if the waiters would put up a sign in the Senate saying that no tips must be taken by the Senators. When I had my luncheon yesterday at Schlogl's a very nice young German waiter took this editorial out of his pocket and he said, "This is in the pocket of every waiter in Chicago."

It is not very difficult to write editorials that are successful. All you have to do is to tell the people about themselves, about how they feel.

If I should say to you that you have very interesting noses, you would all feel your noses and look in the glass and read my editorial, because it is your nose. See? If I try to interest you in some money-making scheme or some merchandise scheme it is difficult.

I tell employers—(I know a good many of the biggest advertisers—in fact, I have written a few advertisements myself, occasionally write one for some personal friend)—and I will tell you now, it is the hardest possible work, and it is so hard that it reminds me of an experience that I had with a friend of mine, Thomas A. Edison. He decided to give up advertising the Edison phonograph and to let it sell along in just its regular way. I told him he should go along and push it. I told him what I thought ought to be done to push this particular thing, which I consider one of the greatest benefactors in his particular line. I told him how. He sent the president of his company to see me, and this man said, "If you will write those advertisements we will take five pages and put them in the *Evening Journal.*" Now, I like to do what I can for the business department. I am perfectly aware the business department pays my salary; Hearst doesn't pay it; the men in the business office, the advertisers, the successful merchants, they have to pay it. I said, "All right, I will do that, but it is a lot of trouble, and if you print those five pages in the *Evening Journal* it will cost you $1,000 a page, which is our rate to print them, and I will charge you $1,000 a page to write them, which is reasonable." (Laughter.)

Now, I have in my desk a contract from the Edison Phonograph Co., which was signed nearly two years ago, and I have not yet written the five pages. Every time I think of it it gives me the shivers—to think of turning out really five pages of advertising copy. I rather think now I shall never write them. I am perfectly certain how it ought to be done, but to do it is very difficult. I could write you an editorial on the subject, I could interest you on Edison's personality, but when it comes down to accomplish the task that you men have to accomplish, when you have got to prepare a statement in plain English, which is more easy to write than to read, when you have to do that and make a man interested after he has finished reading, that is a very hard proposition.

There is no writing more difficult, which has greater temptation to foolish writing, than in the advertising business. A man who writes advertisements has all kinds of difficulties. First, he knows or sees the buyer. He knows he must get into that man's mind his ideas—that is the thing. Then he sees the man who employs him, the seller. Now a man may be a magnificent manufacturer of suspenders and a poor judge of writing, and when a man's whole life is wrapped up in suspenders he wants an advertising agent who will make it clear that when Alexander invaded Asia he had suspenders in his mind. That is the size of it. They want their own business glorified. They don't want it treated in a small suspender way. That is one of the difficulties of an advertising writer.

Then a great many go into advertising writing—that is evident more and more in the hiring of those who don't understand writing. You may be a very good business man, and you may understand mediums. You may do almost everything, except write a sentence in a way that a man will read and understand, and then you cannot make a success of the business. It is a very hard business.

A man who advertises a business properly is a distributor, and helps to economize money for the people. If a man can manufacture a million things and sell them, he can afford to sell them more cheaply than if he makes and sells only a thousand.

In addition to that, the man who establishes a firm advertising reputation—this is very important—establishes a guarantee of quality. If a man puts a million dollars into a factory he would not foolishly, to save a few dollars, run the risk of burning down that factory, especially if not insured. When a man has put a $1,000,000 or $10,000,000 into an advertising reputation, that is just as much of an investment, just as valuable to him, as if he had put it into bricks, mortar and machinery. When a man has established a certain line of goods, and put $1,000,000 into the advertising of that line of business, you can be perfectly sure that he will not set fire to that reputation, because it is a thing you cannot insure, and you cannot get your money back.

The old-fashioned man imagines that when he bought an advertised article he paid for the advertising. The modern man knows that is false, that the value is in the goods and it is just as cheap. Now that has not been understood, and you want the people to understand it.

Do you suppose if I went to the Pears' soap people with the proposition to make their soap for half the price and lower the quality for only one-tenth that they would take my proposition? They would say, "We have $100,000,000 invested in Pears' soap"—(I suppose they have that amount invested in one way or another, certainly $50,000,000)—"do you suppose we would do that with $50,000,000 investment, for the sake of a little economy?" That is a good thing to call to your minds. Now the intelligent man is the man who advertises in all directions. In Chicago there is one of the most intelligent advertising firms I know of—Hart, Schaffner & Marx.

Do you know what these men have done? They have not advertised their goods at all. They have advertised their quality. They have advertised not for men to buy Hart, Schaffner & Marx suits, but they have advertised to influence the retailers. They have done that very ingeniously. They have put their advertisements in *Collier's,* or the *Ladies' Home Journal,* or the *Saturday Evening Post.* The *Post,* I think, is more of a direct medium, as certainly the lady who reads the *Ladies' Home Journal* does not go out and buy several pairs of pants, waistcoats or coats.

But these people have built up a reputation. They have got us so that a man nowadays feels almost ashamed to order clothes made. They have painted such beautiful picture men in their clothes that when I looked at myself in the glass I saw that the trouble with me was that I hadn't a Hart, Schaffner & Marx suit. I spoke of Pears' soap—or, take Ivory soap. One of the biggest men in the country told me that if he were to spend $100,000,000 in advertising in competition with Ivory soap he couldn't get away any of the Ivory soap's business. They have rubbed it in and in and you can't get it out.

Now, daily newspaper advertising, morning, evening and Sunday newspapers, is the only way you can get an absolute reputation. Keep on saying it; never stop. I said to Mr. Brush, of the American Radiator Co., the other day: "Don't advertise your heating apparatus only in the Winter, but advertise it all the time. On the hottest day in Summer say, 'This is a hell of a hot day, it will be just as cold in Winter.' Make a man think about your radiators on a hot day as well as any other day. If you talk to him all Summer, by the time Winter comes he will think that you are the only radiator man in the world."

ASSORTMENT VICTORY

A Choice Selection for June Wedding Gifts in Rich Cut Glass



30 Pieces for $33 90/100 Including Package and Cartage

THE above assortment is particularly suitable for the Jewelry trade—and at the special price quoted will return a handsome profit.

LIST OF ITEMS

1	Pcs.	1	Jug, 2½ pint, wheel cutting	$2.75
6	"	½	doz. Tumblers to match, doz., $7.20	3.60
2	"	1	Fern Dish, 8-inch, with silver plated lining	4.50
2	"	1	Sugar and Cream, wheel cutting	2.25
1	"	1	Pickle Dish, oval, 8½ inches long	1.50
1	"	1	Celery Tray, 11 inches long	2.25
1	"	1	Ice Cream Tray, 14 inches long	7.25
1	"	1	Bowl, 8-inch	2.50
1	"	1	Oil Bottle	2.25
1	"	1	Vase, 8 inches high	2.25
1	"	1	Spoon Tray, boat shape	1.50
1	"	1	Bowl, flanged, 9½-inch	4.00
1	"	1	Water Bottle	2.75
1	"	1	Comport, tall-footed, 5 inches tall by 6 inches diameter	2.75
6	"	½	doz. Nappies, York, 7 stars, doz., $13.50	6.75
1	"	1	Nappy, 8-inch	2.50
1	"	1	Handled Nappies	1.25
1	"	1	Tall Comport, 6½ inches high by 5 inches diameter	2.00
30	Pcs.			$54.60

SEND your order for a package of the Victory assortment.

$33 90/100 for **30 Pieces** including Package and Cartage.

OVER 50% PROFIT FOR THE RETAILER

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THE CONNOISSEUR

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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of April 13.*)

Cookworthy, William. Rudler informs us that "The introduction of hard-paste porcelain into this country (England) is due to the ability and enterprise of William Cookworthy, of Plymouth." Cookworthy, being an expert chemist of that city, was inspired by some information as to the clays used by the Chinese in making porcelain to search for the materials in his own neighborhood. He found clays in both Cornwall and Devon that, upon experiment, proved adaptable to the purpose, and he, in business with Lord Camelford, took out a patent and opened a china factory in Plymouth in 1768. (See Plymouth.) The patent rights were sold, after unfruitful attempts to make a success, to Richard Champion, of Bristol (to whom refer). Until 1773 Cookworthy, at Castle Green, Bristol, continued to make china ware in connection with Champion, when the latter bought out all remaining outside interests, and William Cookworthy retired from business, dying in 1780.

Copeland & Garret. Owned a pottery at Leeds, Yorkshire, in the XVIII. century.

Copenhagen (Denmark). "There was a fayence manufactory early in the XVIII. century, but we have no particulars of its establishment. About 1770 porcelain was made, and artists of great talent were employed who painted both porcelain and fayence."—Marryatt. The porcelain manufactory of Copenhagen "was originally established by a Frenchman named Fournier, in the time of Frederick V., 1760, near the Blue Tower. The paste was fine, and the ware mostly decorated in green; some was painted by Leipsius and Buch. The designs were pretty. The establishment rose in importance, and Fournier demanded so large a sum for his management that it was abandoned in consequence. Few authentic specimens are known, and they, being presents from the king to noblemen of his court, are said to be most beautiful. The manufactory was recommended in the year 1772 by Müller, Minister of Justice; the capital was created by shares, but in 1775 the shareholders, finding it did not answer, applied for assistance to the government, who took it into their own hands, paying the shareholders at par. It has since been continued as a government establishment, but has never paid its expenses. * * * Müller, who carried on the works until 1802, made groups and figures, which were discontinued in 1807, and few ornamental articles produced."—Marryatt. "The considerable quantity of ordinary objects delivered for consumption did not prevent the production of remarkable pieces of great ornamentation and figures in biscuit of perfect execution. The mark consists of three undulating lines."—Jacquemart.

Coperta, or *marzacotto* (It.). "The final film of lead glaze put on the later Italian majolica painting, which acted like a varnish and increased the brilliance of the colors. The practice was not followed in France."—Burton.

Coppa (It.). A cup.

Coppa nuziale (It.) Literally bridal glass. A glass formerly given as wedding presents. It usually had pictures of the wedded pair in a circle between scale work and pearl ornamentation, or symbolic or allegorical representations.

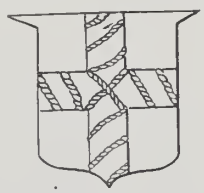
Copper. The Egyptian symbol for *copper* was ♀, which is the archemist's Venus.

Copper luster. (See *luster.*)

Coral is a Chinese symbol of longevity. (See also the Japanese Sangoju—"precious coral.") It is often depicted in Chinese porcelain.

Corded. A term used by jewelers to express the string-like decoration "usually done with wire shaped to represent the entwined strands of rope or cord."—Wilson.

Corded cross (French, *croix cordée*). "A

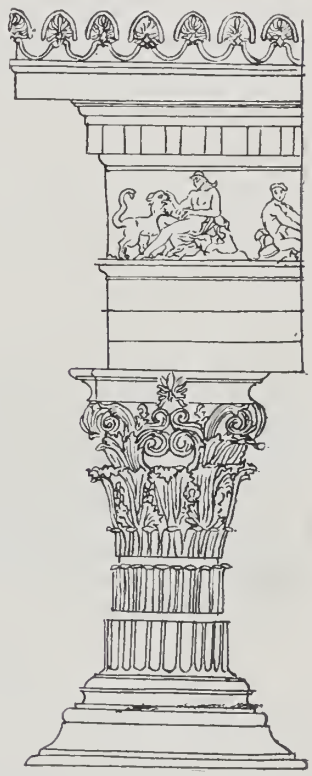


CROSS CORDED.

cross banded with cords."—Robson.

Corean ware. (See *Korean.*)

Corinthian order of architecture. This order was of Greek invention, but very early taken up by the Romans (second century B. C.) as admirably adapted for their love of the luxurious in decoration. This is a very rich type of architecture. Acknowledged as the finest specimen of the Greek *Corinthian order* is the Choragic Monument of Lysicrates, at Athens. A description of the capital of this superb work will best define a *Corinthian* capital. "The bell of the Corinthian capital (see engraving) is usually surrounded at the base by a row of water-plant leaves. Acanthus leaves spring from these, and out of the latter spring volutes (*cauliculi*), the larger ones of which meet at the upper corners; the smaller ones



CORINTHIAN ORDER, CHORAGIC MONUMENT OF LYSICRATES, ATHENS.

meet at the middle, and from the junction of the upper middle ones an upright *palmate* appears; rosettes are placed between each of the eight acanthus leaves. The abacus is moulded and curved in plan. The frieze is usually sculptured.

"Roman *Corinthian* are fine examples, the capitals well designed and having a grand and imposing effect. They have more mouldings than the Greek order and contain modillions (brackets) instead of the Greek *dentils.*"—Ward.

While in the Doric shaft the flutings are shallow and without intervals, being divided only by a sharp edge, the *Corinthian* shaft has deeper channelings and they are separated from one another by strips of the untouched surface. The flutes terminate above in elliptical, or semi-circular niches. The

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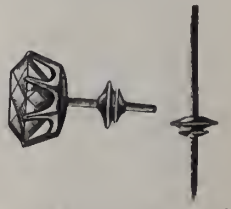
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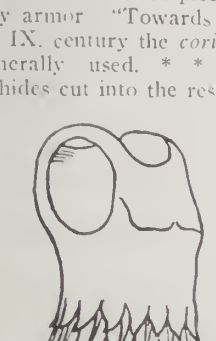
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number of flutes varies from 18 to 24—less, of course, on such small structures as furniture legs, balusters, etc., when eight is usually the minimum. The flutings taper.

CORIUM, or *corietum*. A piece of Anglo-Saxon body armor "Towards the conclusion of the IX. century the *corium* was the armor generally used. * * * It was formed of hides cut into the resemblance of



ANCIENT SAXON CORIUM.

leaves, and covering one another—sometimes all of one color, as blue, etc., and sometimes of two, as brown and orange, the upper part as far as the abdomen being of one, while that which covers the thigh is of the other."—Meyrick.

CORNE, A LA. A French style of ceramic decoration consisting of a "cornucopia whence escape branches of paeonies, open pomegranates. Chinese pinks will form the principal objects and will be encircled by birds, butterflies and insects, and sometimes with capricious 'rocailles'" (see *rocaille*).—Jacquemart. The Rouen ceramists, though originating this *a la corne* design, did so to "enfranchise" themselves from too servile an imitation of the Chinese.

CORNARO (Italy). Majolica "dishes are described of grayish blue decoration, the mark the shield of the Cornari family."—Prime.

CORNELISZ, Cornelis (1628). A Delft potter. The mark "C" is supposed to denote his work.

CORNISH CLAY. (See China clay.)

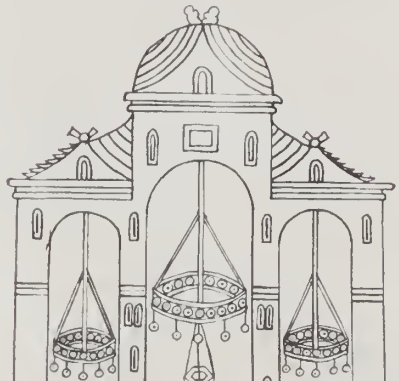
CORNISH STONE, "or China stone, petuntze, pegmatite, cailloux. A rock composed principally of feldspar and quartz."—Janvier.

CORNISHED CROSS. Same as *cross capital* (to which refer).

CORNU, Louis. A painter-ceramist at Rouen, end of the XVIII. century.

CORONA. The Latin word *corona* (meaning *crown*) originally implied to the ancients a crown of victory. For the definition of these see under the title *crowns*. During the Middle Ages the ecclesiastical term *corona* refers to the chandelier of the church, or *corona lucis* (to which refer).

CORONA LUCIS (Lat.), sometimes termed *coronal* (crown light). "In ecclesiastical furniture the term *coronals* applied to a crown or circlet suspended from the roof or vaulting of churches, to hold tapers, lighted on solemn occasions."—Fairholt. The gold and silver smiths expended much artistic talent on these church lights (*coronae*) during the Middle Ages, and very elaborate and lovely works are still extant in the cathedrals of Aix-la-Chapelle and other Continental cities. The two *coronae* on either side in the illustration, it will be seen, are crowns pure and simple, whereas the central one serves as a chandelier, having the light suspended there-

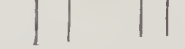


CORONAE, FROM AN ANCIENT MANUSCRIPT.

from. We can call it a crown light or lighted crown.

CORONAL, or *coronel*. (See *coronel*.)

CORONET. "This in reality is a small crown, and strictly refers to those worn by the nobility other than sovereigns."—Milbourne. "No *coronet* under the dignity



1. PRINCE OF WALES' CORONET.

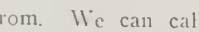


2. DUCAL CORONET.



3. MARQUIS' CORONET.

4. EARL'S CORONET.



5. VISCOUNT'S CORONET.



6. BARON'S CORONET.

of a prince or princes of the royal blood should be adorned on the rim with precious stones or jewels."—Robson.

"In modern times English *coronets* have enclosed a velvet cap with a bullion tassel; at the present time, however, this cap, with better taste, is generally omitted."—Boutell.

Contrary to the rule given by such writers on heraldry as Robson, the present method appears to be that the rim, or circlet, of *coronets* is usually depicted as being jeweled. The illustrations here given are taken from Lodge's Peerage, which, like others, not only decorates the circlet, but *includes* the velvet cap. To Lodge also is due the credit for the following definitions.

In the Prince of Wales' *coronet* "his cap is of velvet, turned up with ermine and having a tassel of gold on the crown." (It will be noticed that Lodge's illustration, nevertheless, does not give the "tassel of gold on the crown.") "Over it is worn a *coronet* composed of a circlet of gold enriched with jewels; above its upper rim rise four *fleur-de-lis* and four crosses-pattée alternately; from them an arched diadem of gold crosses the head, and is finished at top with a ball surmounted by a cross pattée. * * * It is, in fact, the same as the imperial crown, with the difference of having but one diadem, instead of that one being crossed, as in the crown, by the second. The *coronet* appertaining to the younger sons and to the daughters of the sovereign differs from that of the Prince of Wales only by the omission of the diadem and the ball and cross which surmount it. The nephews and nieces of the crown have their *coronets* differenced by the substitution of four strawberry leaves for the four *fleur-de-lis*."

Ducal *coronet*. With the duke "his cap is of crimson velvet, lined with ermine, having a gold tassel on the top. His *coronet*, worn over the cap, is a circlet of gold enriched with jewels, and set around with eight golden strawberry leaves rising from its upper rim.

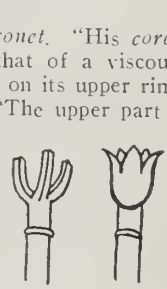
Marquis' *coronet*. "His cap and *coronet* resemble the duke's, differenced only by four of the strawberry leaves on the rim being exchanged for as many golden balls."

Earl's *coronet*. "His cap is the same as a duke's. His *coronet* is a circlet of gold enriched with jewels, from which rise eight points surmounted by as many balls of gold, and between them eight small strawberry leaves close to the upper rim of the circlet."

Viscount's *coronet*. "His cap is the same as a duke's. His *coronet* is a circlet of gold enriched with jewels, the upper rim of which is surmounted by 16 balls set close together."

Baron's *coronet*. "His *coronet* is differenced from that of a viscount by having only six balls on its upper rim."

CORONEL. "The upper part of a jousting



CORONELS.

lance, constructed to unhorse, but not to wound a knight."—Fairholt.

CORPORAL. "A white linen cloth laid on the altar, and on which the sacred Body and Blood of our Lord are consecrated."—Pugin.

CORRADI, Dominico. Son of Tommasso Corradi (died 1495). An Italian goldsmith.

CORRADI, Tommasso (*del ghirlandajo*). An Italian goldsmith during the end of the XV. century.

CORSET. As early as the XIV. century this term was applied to a breast-plate.

CORSLET. "A light body armor, as its derivative (*corse*) implies. It was chiefly worn by pikemen."—Fairholt.

(To be continued.)

Peter Lindenstruth, Pensacola, Fla., celebrated his 60th birthday anniversary April 5, with a few of his closest friends, at a dinner at the new San Carlos Hotel. The request of Mr. Lindenstruth that all be jolly because they "would not meet again so young" was generally heeded.

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2561. — **Zeiodelite.** — *We use much sulphuric acid and employ stone ware, also lead vessels, in which to boil the acid. We are much troubled because the acid eats and destroys the vessels, and wish to know if there is anything better we could substitute for the ones we use.* Z. E.

ANSWER:—A new material, said to be the best so far brought out, is called zeiodelite, and is well suited for containing acids, especially jewelry dips. It consists of 42 parts of powdered stone ware or glass powder and 19 parts of sulphur. The mass is heated until the sulphur melts, when it is mixed by stirring and poured into moulds. By this means we may make slabs that can be employed to make the sulphuric acid vessels. The mixture withstands the effect of air and acid, no matter how concentrated the latter may be. It retains its solidity in boiling water and melts only at a temperature of about 248° F., and is therefore useful for various other purposes. For large linings, such as plating tanks, the slabs may be securely joined together by leaving a space of about one-quarter of an inch at the joints and filling this in with newly melted zeiodelite, which, however, should be heated to nearly 636° F. to make secure joints. Acid pickles kept in these vessels are perfectly free from lead. The cost is much less and the service much longer than could be obtained from lead vessels.

The Application of Transparent Enamels.

By WINFIELD E. DUNHAM, in the *Metal Industry*.

WITH the exception of certain lines of emblematic work, transparent enamels are to-day rapidly taking the place of opaques, especially on most all lines of ornamentation work. Jewelry manufactured of gilding metal and gold, unfortunately, cannot be successfully enameled with most of the transparent colors. Red, blue and some shades of yellow and purple work satisfactorily, but the vast majority of delicate shades so extensively used to-day fade almost into oblivion when applied on these metals.

Red enamel, unlike some of the other transparent colors, has never been manufactured as an opaque color without a decided change in its color. There are other transparent colors whose shades are fairly well duplicated in the opaque but for finish and beauty the comparison is so great that they find little room in the wide range of ornamentation work manufactured to-day.

In the process of applying these enamels to the stock of the piece and the result acquired there are always present uncertainties which confront the enameler from time to time. It may be the enamel surface appears porous or perhaps iridescent or semi-transparent, but the one great detriment to the successful finish of the enamel is the water with which it has been ground.

Enamel has been prepared for charging by being ground in various oils and proven very satisfactory, but as a general rule to-day most enamelers prefer water, especially for its economic value. Water that has been distilled by evaporation in platinum vessels is most assuredly the best and safest, as this process leaves no residue, which is the most harmful agent of the water. This residue, found chiefly in hard water, is usually carbonate of lime or magnesium; the chlorides and sulphates of lime or magnesium are soluble in water but the former never, unless the water contains carbonic acid gas (CO_2), hence it is obvious that we must have a sedimentary deposit of carbonate of lime or magnesium which will accumulate so long as the enamel is kept in water.

The effect of this residue in the enamel varies in different colors: transparent colors seem to be the most affected, and it is noticed chiefly by the pitted surface which cannot be eradicated by repeated firings or chargings. Just as an alloy finds its affinity with certain metals, transparent enamels find their chief medium in their application upon silver, no other metal used to-day in the manufacture of jewelry being as good. Silver, in order to be properly enameled with these colors, must be carefully firestained and the enameler must know when the pieces that are immersed in the solution are in just the proper condition to be enameled.

The firestain solution, in order to work satisfactorily, should contain equal parts of nitric acid and water and be heated to a temperature of 150 deg. Fahr. If the solution is worked at a much reduced temperature the results are not so good, especially if the piece to be enameled should contain soldered parts, as joints and catches, that are composed of German silver or white metal, the acid making these parts perceptibly weak. If much work is being immersed in the solution great care must be taken not to allow the solution to become saturated with nitrate of silver which sometimes tends to pit the surface. When the solution shows signs of being saturated it should be immediately precipitated with muriatic acid and a new one made. The excess of silver is easily detected by its deposit around the edge of the piece, or more generally, around the joint and catch, especially if they be made of composition of nickel.

The average jeweler, and the writer dares say, some enamelers, to-day know little of the actual meaning of the term "firestain," except believing that it is a stain taken out of the silver by means of nitric acid. This solution is correct as far as it goes, but the successful enameler must know more than that to produce repeatedly the best results with his transparent colors. The firestaining of silver consists of bringing to the surface of the silver stock the stain or oxide produced by the action of heat applied to the metal. This stain otherwise would not be produced if the metal were pure silver, but as sterling silver contains an alloy with its proportionate share of 75/1,000ths, we can readily see that the remaining 925/1,000ths does not constitute the whole.

Therefore, this stain that is brought to the surface of the metal is no other than nitrate of copper. So, by scratch-brushing off a thin film, we still have left an abundance of the alloy or copper. Red enamel may take a variety of shades after this operation, differing when the surface of the piece contains more or less copper. Red may appear almost brown on silver that has not been subjected to the firestain solution. It, therefore, more than any other color, requires greater skill in the method of firestaining, as the enameler must know, not only by the strength of the solution, but by the appearance of the metal, when it is properly prepared for red enamel. Other transparent colors, with the possible exception of flux, give good results where red may fail, but as a rule, whatever amount of firestaining that will produce a good red will work satisfactorily with most all transparent colors.

The colorer finds his greatest trouble in the coloring of silver goods that contain transparent enamel and many manufacturers are easily discouraged and loath to undertake the manufacture of enamel goods from this one standpoint. It is certain that greater care must be taken in the coloring of enamel goods than with those that are devoid of it, but the blame does not always rest with the colorer. The pieces may contain some infinitely small crack in the enamel surface that is not readily visible to the naked eye, which may be caused by pin stemming or polishing, and when the pieces are strung in the solution the enamel immediately chips out.

Such incidents as these will always accidentally happen, but when the enamel is repeatedly chipping the solution is not running right. Experienced colorers prefer a high voltage and a low action of cyanide of potassium to properly overcome this result. If the voltage be low, the duration of the time pieces are suspended in the solution working with a greater amount of cyanide, tends to chip the enamel. Enamel cannot be chipped from a metal surface except by the action of contraction or expansion, and it is, therefore, readily observed that the longer the enameled pieces are suspended in the solution, if it be hot, the more apt the enamel is to be chipped by the expansion of the metal.

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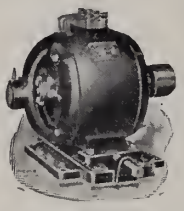


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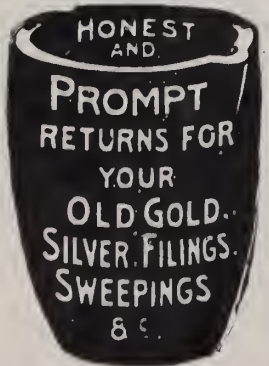
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tion is usually greater than re-enameling the work, as the enamel that is left intact with the metal surface oftentimes bubbles or blisters when the heat is applied. The best way of repairing such work is to immerse pieces in hydrofluoric acid until the enamel is all eaten out and re-enamel. If the depth of the compartments is lessened by stoning and polishing, the transparent colors will inevitably take a lighter shade, making the repairing very noticeable, but this is the most practicable and the cheapest way of repairing chipped enamel surfaces.

In the application of transparent enamels the die cutter and the enameler may be said to portray the garment that the master hand of nature has given them and endeavoring to reproduce in some slight extent the true coloring.

An Improved Method of Electroplating.

(Lecture delivered by AUGUSTUS ROSENBERG before the Royal Society of Arts.)

(Continued from issue of April 20.)

WITH your indulgence I might incidentally draw your attention to the way in which this very pretty experiment, although so simple and performed without the aid of any apparatus, illustrates a whole series of chemical changes; changes which can easily be demonstrated by the exercise of every one of our five senses, viz.:

(*a*) Ammonia is liberated by the decomposition of the salt—detected by the smell.

(*b*) Heat is generated—detected by touch.

(*c*) Hydrogen is generated, causing bubbles of hydrogen to fizz—detected by hearing.

(*d*) The cathode changes color owing to the deposition of nickel, and the gas bubbles generated can be also seen—detected by sight.

(*e*) The residual liquid contains magnesium sulphate—Epsom salts; as may be detected by taste. (I would suggest that you get some one else to exercise this last sense.)

The experiment, in addition to being an interesting one generally, is specially useful in practically demonstrating many properties claimed for Galvanit. As previously mentioned, a cleansing takes place concurrently with the deposition of metal, and this cleansing is not only mechanical but chemical. In this experiment, the ammonia liberated, being in a nascent state and in conjunction with the moisture present, immediately acts upon the surface treated. Similarly the radical sulphion (SO_4) performs the same office in the case of other impurities such as oxides. Thus these mixtures exercise a strong detergent action, which goes on concurrently with the deposition of the metal.

When plating in the known manner by means of an external source of current, it is necessary to keep the electrolyte in motion, to ensure uniformity in composition when a good deposit is required. This is effected by frequently stirring, by means of mechanical agitation, or by constantly blowing air into the solution, the motion in any case being sufficiently vigorous to ensure thorough mixture of the solution. Silver and some other metals require movement to be imparted to the objects upon which the deposit is being made. In some cases a burnisher travels over the deposited metal, as in the Elmore process for making copper tubes electrolytically, the burnisher constantly traversing the length of the tube backward and forwards as it slowly rotates in the bath, so that the metal is continually consolidated, compressed and brightened as it becomes deposited, and thus yields a deposit possessing in a high degree both density and solidity.

The advantages obtained by agitation of the electrolyte and the moving of the cathode, are equally well accomplished by the simple motion and rubbing in the Galvanit process.

I would remark here that the Galvanit powders can be used to deposit their respective metals on aluminium surfaces. Knowing the difficulties experienced when trying to deposit a metal on aluminium by means of an external source of current, this was an interesting and unexpected result. Another advantage to be noted in this Galvanit process, and one which is of great importance, is the depolarization of the cathode. The hydrogen film which tends to form on the surface is prevented from doing so by the friction employed.

I have previously mentioned that one of the chief difficulties which presented itself arose from the fact that one of the ingredients which must necessarily be employed is an electro-positive metal. The ingredients in the mixture therefore possess an inherent tendency to react upon one another, with the result that, in the absence of special precautions, premature decomposition of these materials ensues if certain of them are allowed to come in contact with one another at any time. Such decomposition would be caused by the presence of moisture, but it can in some cases be overcome by avoiding the use of hygroscopic materials. Since, however, in the majority of cases it is not practicable to dispense with the use of these hygroscopic materials, as I have remarked before, one method of keeping the active ingredients normally dry is by introducing an inert substance such as talc.

But I have found another method to work admirably, viz., providing a special protection for the electro-positive metal apart from the other ingredients. This is accomplished by providing it with a protective coating of an inert substance such as paraffin, resin or the like. The *modus operandi* is as follows: The electro-positive metal in its state of fine powder is immersed for a short time in a solvent containing the protective coating in solution. The metal is then withdrawn, and the solvent allowed to evaporate. By this or other suitable means there is deposited upon the particles of the electro-positive metal a coating which serves to protect it both against atmospheric influences and also against premature chemical reaction, with the other ingredients with which it is to be brought into contact. Nevertheless this coating in no wise affects the efficiency of the mixture, since it is immediately removed by the friction employed in the deposition operations, and consequently does not inhibit or interfere with the chemical reactions which take pla during that operation.

More than any other metal, perha nickel requires the utmost care, in orc to obtain an adhesive deposit. Nickel co ings are specially liable to flake off unl exceptionally well deposited. Even t thinnest films will part from the surfac which are not chemically cleaned, and th peeling necessitates the stripping of the mainder of the deposit, and the commenc ment of the work *de novo*. The objects be nickeled must not be touched with t hands during the process of plating, or, deed, until finished, as the coating, in unfinished condition, is peculiarly suscep ble to grease markings, and the stain w inevitably show after drying. Care is mo largely needed in the renickeling of o work, for it is found that the metal cann be induced to give a deposit which is any degree adherent to an old surface nickel.

In nickeling by the Galvanit process v meet with none of these difficulties. It h also been found that Galvanit can be us to redeposit nickel upon the worn portio of a previously nickel-plated surface.

Among the many applications of nick Galvanit, its use to coat the soft copper type-metal printing surfaces is of speci value. A thin film of nickel, so thin th the quality of the printing surface is n affected, will increase the hardness, an consequently, the life of the plate eno mously; a nickel-coated copper-plate wi give about four times as many impressio as one coated even in the usual way wit iron. The printer is enabled, by the use the Galvanit nickel powder, to nickel fac electrotype printing blocks (both line block and half tone) in a very few minutes, wit a film of nickel; special advantage also a taches to its use as it enables copper block to be used with a red pigment (vermillion which cannot be done without such protec tion because the unprotected copper decom poses the mercury sulphide, which is th basis of the pigment, and thus destroys it color, while at the same time the coppe tends to become brittle by the absorptio of the reduced mercury.

The Galvanit tin powder is of special us to re-tin cooking utensils, as any domesti servant can accomplish this without an more exertion than is required to scour th vessel in the usual way.

By the Galvanit process several metal can be deposited one on top of the othe *i. e.*, silver on nickel, tin on top of th nickel, copper on top of the tin, etc., withou stripping the object of the previously de posited metal.

Hitherto Galvanit has been considere solely as an electro-plating medium. would now like to draw attention to it value as a polishing agent. Since the usua method of polishing plated surfaces is b the use of abrasive or corrosive prepara tions, the plating on the articles polishe inevitably becomes thinner with each appli cation, finally wearing off altogether. O the contrary, by the use of Galvanit, simul taneously with the polishing of the plate surface the new metal is deposited, whic theoretically and actually increases it thickness and greatly prolongs its life.

(THE END.)

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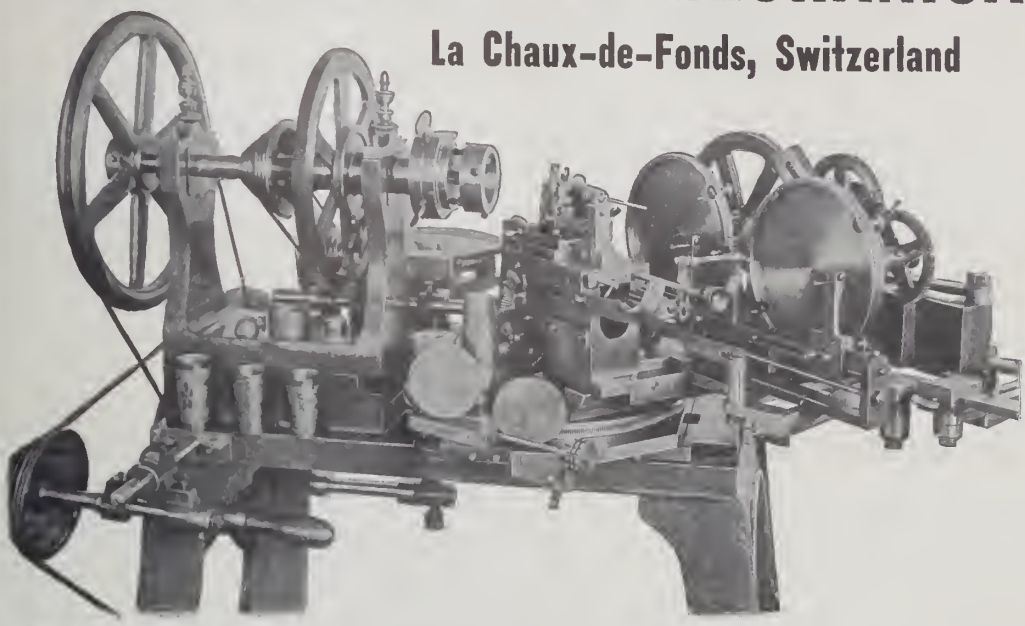
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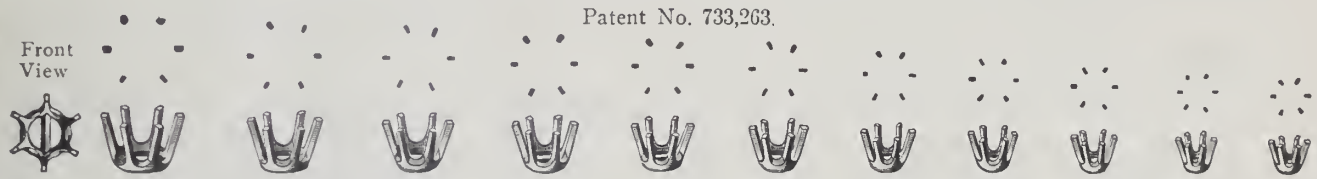
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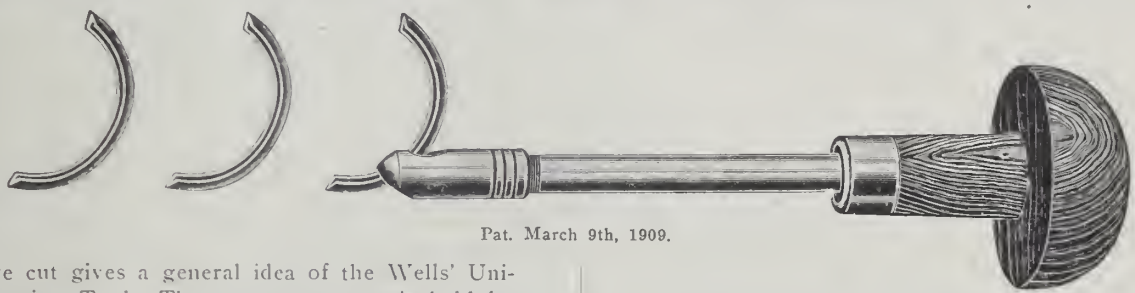
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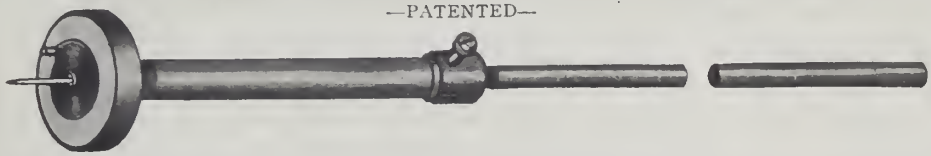
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